

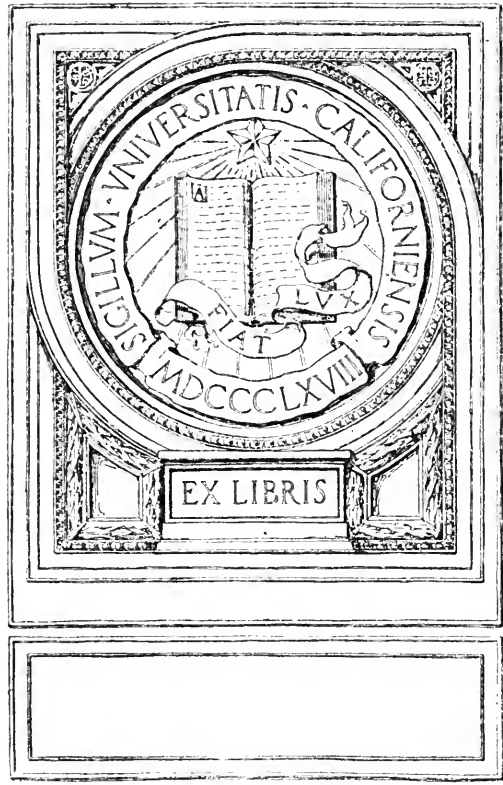
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TRIMMINGS COST SHEETS  
*and*  
SUIT COST AND SELLING PRICE TABLES

*to be used in connection with*



**C**OST AND **S**ELLING **P**RI**C**E  
*for*  
**M**ERCH**A**N**T** T**A**I**L**O**R**S

*by* **CLAUD V. BEEMAN**  
PUBLISHER SAINT LOUIS, MO.

The COMPLETE work is a SIMPLE METHOD by which a Merchant Tailor can estimate COSTS, and determine the SELLING PRICE necessary to cover all ascertainable Expenses, Depreciations, Losses, Interest on Capital, and the desired NET PROFIT.

Price of the complete work, consisting of One Copy of "Cost and Selling Price for Merchant Tailors" and Book of Twelve blank TRIMMINGS COST SHEETS and SUIT COST and SELLING PRICE TABLES—\$5.00 Post Paid.

Additional books of twelve blanks, as herein contained, \$1.00 Post Paid.

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## IMPORTANT SUGGESTIONS

Every **six months**, or when prices of Woolens, Trimmings or Labor increase, a new **TRIMMINGS COST SHEET** and **SUIT COST AND SELLING PRICE TABLE** should be calculated. (See model filled-in-sheet and table on pages 7 and 9 of book "COST AND SELLING PRICE FOR MERCHANT TAILORS.")

It is well to close books at the end of every **six months**; that is at the close of the Spring and Summer Season and at the close of the Fall and Winter Season. By doing this you will be the better enabled to estimate your Overhead Expense which you will use in arriving at your necessary percentage of **Gross Profit** for the following season.

How to estimate the necessary percentage of Gross Profit will be found on pages 10 and 11 of book "COST AND SELLING PRICE FOR MERCHANT TAILORS."

### TRIMMINGS COST SHEET

In the left margin of Trimmings Cost Sheet will be found figures from 1 to 49. By these figures the Trimmings and Findings Tables are located in book, "COST AND SELLING PRICE FOR MERCHANT TAILORS." These tables give the costs of the various Trimmings and findings in different lengths and quantities where necessary.

### SUIT COST AND SELLING PRICE TABLE

After the costs of Woolens, Trimmings and Labor are filled in and totaled on the blank **SUIT COST AND SELLING PRICE TABLE**, and the necessary Gross Profit determined, compute the selling prices by **PERCENTAGE TABLE** on pages 23, 24 and 25 of book, "COST AND SELLING PRICE FOR MERCHANT TAILORS."









# TRIMMINGS.— Cost Sheet.

Grades  
 "A" "B" "C"  
 Price Price Price

Grade "A"

"B"

"C"

<b>COAT</b>				
1.	Body Lining			
2.	Sleeve Lining			
3.	Canvas			
4.	Hair Cloth			
5.	Silesia (4 large pockets)			
6.	Silesia (2 ticket pockets)			
7.	Felt			
8.	Blue Wadding			
9.	Wool Wadding			
10.	Wiggin			
11.	Holland Stay Linen			
12.	Under Collar			
13.	Arm Shields			
14.	Buttons (for front)			
15.	Buttons (for cuff)			
16.	Stay Tape			
17.	Machine Silk			
18.	Hand Sewing Silk			
19.	Buttonhole Twist			
20.	Gimp			
21.	Linen Thread			
22.	Basting Cotton			
Total Cost of Coat Trimmings				
<b>VEST</b>				
23.	Back			
24.	Inside Lining & In. Br. Pkt.			
25.	Silesia (4 pockets)			
26.	Wiggin			
27.	Buttons			
28.	Buckle			
29.	Machine Silk			
30.	Hand Sewing Silk			
31.	Buttonhole Twist			
32.	Linen Thread			
33.	Basting Cotton			
34.	Stay Tape			
Total Cost of Vest Trimmings				
<b>TROUSERS</b>				
35.	Lining (waistband & curtain)			
36.	Pocket (2 side & 2 hip)			
37.	Silesia (fly, flap lag. & wch. pkt.)			
38.	Holland Stay Linen			
39.	Fly Facing (pocketing)			
40.	Canvas (waistband)			
41.	Suspender Buttons			
42.	Fly Buttons			
43.	Flap Buttons			
44.	Hook & Eye			
45.	Machine Silk			
46.	Hand Sewing Silk			
47.	Buttonhole Twist			
48.	Linen Thread			
49.	Basting Cotton			
Total Cost of Trouser Trimmings				
Total Cost of SUIT Trimmings				

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1.	Cost of Woolens, Per Yd.	
2.	Cost of Woolens, Average Suit	
3.	Cost of Trimmings	
4.	Cost of Making Coat	
5.	Cost of Making Vest	
6.	Cost of Making Trousers	
	<b>Total Net Cost</b>	

**SUIT COST  
and  
SELLING PRICE TABLE**  
.....Season 19.....

It is well to compute and fill in several different percentages of gross profits above and below the gross profit you have determined to realize, as you will, no doubt, deem it advisable to make a greater percentage of gross profit on some fabrics and a less percentage on others.

Use Percentage Table for computing selling prices.



**TRIMMINGS.— Cost Sheet.**

Grades  
 "A" "B" "C"  
 Price Price Price

Grade "A"

"B"

"C"

	Grade "A"	"B"	"C"
<b>COAT</b>			
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2. Sleeve Lining			
3. Canvas			
4. Hair Cloth			
5. Silesia (4 large pockets)			
6. Silesia (2 ticket pockets)			
7. Felt			
8. Blue Wadding			
9. Wool Wadding			
10. Wiggin			
11. Holland Stay Linen			
12. Under Collar			
13. Arm Shields			
14. Buttons (for front)			
15. Buttons (for cuff)			
16. Stay Tape			
17. Machine Silk			
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Total Cost of Trouser Trimmings			
Total Cost of SUIT Trimmings			









1. Cost of Woolens, Per Yd.
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49.	Basting Cotton				
Total Cost of Trouser Trimmings					
Total Cost of SUIT Trimmings					



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2. Cost of Woolens, Average Suit
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**SUIT COST**  
and  
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.....Season 19.....

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Total Cost of SUIT Trimmings			





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