DOYOUR OWN PRINTING

Print for Others

Make Money



# COMPLETE PRINTING OUTFITS

### THE KELSEY COMPANY

Manufacturers - - Type Founders - - Printers' Supplies
MERIDEN, CONNECTICUT, U. S. A.

### Introducing THE KELSEY COMPANY



s necessary. For over have been furnishing uals, manufacturers, clubs, schools, mislines of business and

all walks of life. Some very famous meu have used and endorsed Kelsey presses. Rudyard Kipling, world-famous author, requested that a press be sent to his home from him, saying, "It is a thoroughly good press and I have gotten a great

deal of enjoyment out of it. Frank N. Doubleday, one of the founders of Doubleday & Co., publishers of magazines and thousands of famous books, sent us the following significant statement: 'I should thank, first of all, the Excelsior press which introduced me to the craft."

Thomas Edison, the famous inventor printed a paper in a mailear when could be extended indefinitely.

Reduce Your Printing Costs in Office, Store or Factory:

Office and factory forms, billbeads, statements, stationery, business cards, circulars, all kinds of printed matter and printed advertising can be done with a Kelsev printing outfit at a small fraction of prices you are can save enough on present printing tors are welcome,

his, no introduction need without a cent of expense. Develop Your Own Business:

future happiness, prosperity and well being IF YOU CONTROL YOUR OWN JOB As you will see in the following pages, you do not need a lot of money to enter this interesting and profitable business. You can start on a snare time basis if you wish, and later make it full time. Or you can continue to use it as a part time way to add to your income. There is no age limit, un or down. If you are a student, you can help put yourself thru school or college. If you are retired, and on partpay or a pension, you'll find printing an answer to your needs-both for

cash and recreation. Who Says Printing is

Easy To Learn? Lewis Bullen, who assembled the greatest library on typography in the world, which is now at Columbia Uni-



Our factory is located at Meriden, Connecticut, only two hours' ride from New York on the main line of need for advertising than ever. You the New Haven Railroad, and visi-

MANY who read bills to get the extra advertising you to observe that boys often get the rudiments within twenty-four hours from the time they start: that it is one of the most alluring and profitable of You can only be sure of your own indoor sports, which does those who practice it an immense amount of

good. Mr. Bullen did not mean that you or anybody else cau learn all there is to know about printing in twentyfour hours or even 24 days, but he did stress the point that in no other trade is it possible to learn the fundamentals. so quickly, and to turn out a presentable, useful, and profitable piece of work from the very start.

To Printers and Others With Printing Experiences

The equipment shown in this book themselves with menus; clubs, lodges is of the highest grade foundry stand- and organization secretaries take care ard. We list no other, because we feel of their own work with a Kelsey outfit. that accurate, durable tools and sup- Art calleries and museums print their plies will go far to eliminate any pos- own specimen labels and cards, Gov-No less an authority than Henry sible troubles, whether in the hands erament institutions use them for of an old craftsman or a new one, If you vocational training, incidentally supbuy a font of type, a piece of brasa rule plying necessary printing for state or anything else from these pages it and municipal offices. Theatres imversity, and who was an experienced will be of the same material or quality print their heralds, window cards, as you would get from the largest and etc., eliminating unsightly rubber matters as well. Said Mr. Bullen: the heat known suppliers in the stamps Greeting card manufacturers "Printing is the simplest of all trades, trade, Limitations of space prevent use them for imprinting names on the he was a railway newshoy. The list and the easiest to learn. He went on our showing here everything which finest cards, and they are taking care you may require. You will be in- of bookplate imprinting in the same terested too in what other printers way. Wherever printing is required, say of Kelsey service. If you don't see a Kelsey press will pay for itself, not what you need in this book, please only because of low first cost, but bewrite us and give us the opportunity cause of extreme simplicity and ease of quoting.

**Outfits for Special Purposes:** 

presses will print on cloth, wood, rubber, celluloid and other substances the samples of printing done with inrequiring imprinting. Manufacturers expensive outfits; they will give you often have special or lithographed a little idea of the many ways in which labels, which require imprinting with a Kelsey press can be used,



color, size, contents, weight, etc. would mean prohibitive expense, so when needed, on the spot, without wasteof time or carrying of large label stocks. Brand names, dealers, etc. closures, leaflets, etc., in the same

Hotels and restaurants provide of operation. Quick changes are easy on Kelsey presses, making them fill requirements where his expensive In addition to general work, Kelsey machines will not suit. We cover a few uses in the following pages. See also

# What These Printing Outfits Will Do

#### SAVE MONEY Labels,

ery tags, factory forms, price lists and many other printed pieces can be produced with an inexpensive outfit. at a large saving. This is no reflection on the large printer, because he has overhead expenses which must be met in addition to his profit. Your only cost will be paper, ink and time. See the low prices for paper and ink in this rates). If you buy your printing you also nov for somebody's time: if you do your own printing you either use your own time, or that of a junior employee, Allow a liberal rate for this and you cost. We recommend that large, clabbe done outside, but the great majority of medium and ordinary size printing is well within the capacity of a low priced outfit, as you can see by the photographs of work in the following pages. For less than the cost of a single typewriter or adding machine you can have a complete printing outfit which will do your work.

### SOLD DIRECT ONLY

We sell from Meriden only, and not thru dealers, agents or representatives. In many other lines, it is not practicable or desirable that the manufacturer sell direct, so we cast no reflections on that method of doing business when we say that Kelsey equipment can only be bought from the factory. In our case it not only enables us to give more expert advice least 25% than we could otherwise



#### The Fascination of the Printing Press

VER SINCE print- with them to assure a continuous advance in Many people are turning to printcraft for office, factory, store or atudio. He who has

thrills that come once in a lifetime. creation as much as etching, drawing, sculpture, painting, fine cabinet work. Agricult. Those who want to make the craft a source out any loss of interest or sacrifice of quality. ris and Ribert Hubbard (the latter of Roy-

The earliest printers were, almost without The Art of Printing is open to every owner

not experienced the unforgettable sensation

signers of type, borders and decorations work fescinating hobby.

### MAKE MONEY-Part Time or Full Time

business which you, no matter what your age may be, can enter with profit. Printing and advertising are univer- If your income has a tendency to go up

a part time business until you have had a chance to prove to yourself that the opportunity exists, you can do it with a small investment.

# Stabilize Your Income

sally needed. Everybody is a possible and down, and there have been periods customer, if only for personal station- over the past few years when you were ery or cards. Every business man, seriously affected by poor business every business firm, requires printing. conditions, you'll welcome the sta-Ninety per cent of it is well within the bility you can give your income with canacity of an inexpensive outfit, as a printing outfit. As a part time bus-family histories, biographics poems. you will see by looking over the photo- iness it has helped many a man thru graphs of actual samples done with slim times, and for others it has stood the various presses, which are shown between his family and actual want.

necessities in poor times, and extrain good times. You could not persuade many press owners who have used emergency to part with their outfits for many times their cost if they could not obtain another

### Do More Advertising

business suffers for lack of sufficient printed advertising. Outfits such as you will find described in the following pages will enable you to do PRINTED post eard advertising, use PRINTED circulars, PRINTED mail dignity and effectiveness which only a printed message carries. Whatever your printed advertising expenditure is now, you can make it gotwice as far.

# Have A Home Enjoy print-ing and at the

PRINT SHOP same time, Here is a home workshop project which will more than carry itself. With a printing pressyon can not only do your own printing, but make holiday gifts of personal stationery, bookplates, cards, etc., for your friends, which they will value more than any expensive present you could give them

Books may be printed, one or more pages at a time, and bound by yourself or by a bookbinder. We supply all materials. Histories of towns, or any favored project or stories can be put in permanent form. Many business catalogs, library lists and techin this book. If you wish to operate Its earnings have provided for the nical works have been thus printed.

can be given circulation, which would Printing a paper or bulletin is likewise a good way of promoting a cause or hobby. Subscribers or advertising

can be used to make it pay, if desired, BIG USERS The following ers in their lines, and many others of up (and including the 8x5, of course) similar caliber are using Kelsey press- is a simplified, professional machine, es, because inspite of the fact that most and should not be confused with anyof them own big equipment too, there thing else. Besides their use for busiare many places and operations which ness and commercial purposes, you'll require quick, quality work. Repeat find them in schools, as well as in other sales, either for the same or other div- educational and vocational instituisions, indicate that their performance tions everywhere. They are not sold tirely up to yourself. If you prefer to has been fully up to expectations: Seth in toy stores because they are not toys, sleep late in the morning, and work Thomas Clock Co.: General Electric However, men with printing, pub- late the next night, you can do it. Or

### national Harvester Co.; etc. Kelsevs are Simplified Professional Presses

concerns, lead- Every Kelsey press from the 3x5 size Co.; Royal Typewriter Co.; Standard lishing, advertising, and sales pro- if you like to be up early, get your American Telephone & Telegraph Co.; able they are for learning the funda- afternoon off, you can operate that jobs and make attractive money.

rather than impractical sheet metal but helps them in grammar, punctuation and spelling.

### Have Your Own

**Printing Business** boss than a one-man printing firm. The number of hours you work is en-

Rooks and tracts on religious subjects. United States Steel Corp.; Acting Life mentals of printing, so most boys who way. Many people do not realize what Insurance Co.; Western Electric Co.; are fortunate enough to have parents, a large and convenient umbrella is otherwise run into too much money. Anaconda Wire & Cable Co.; Inter- teachers or friends interested in their being provided the one man printer welfare are given Kelsey outfits by the high hourly rates in most big shops. Agreements in some large toys. The use of a real printing layout cities have been made on the basis of not only gives them pocket money, \$2.00 per hour-and higher, with paid holidays and fancy overtime money for less than 40 hours. This means that the employing printer has to figure on composition rates of \$5,00 per hour-and up. While rates slide off from this in smaller places, they are still high enough to give the one man shop a beautiful living if he uses plain everyday common sense. Any amount of small work cannot possibly be done by a large printer at prevailing wage rates with any profit, but Brands, Inc.; General Motors Corp.; motion experience know how valu- work out of the way, and take the the small man can handle the same

### What Is Your Business?



Instead of telling you what WE think of Excelsior Presses, we will let a few of our customers speak for us. Space forhids printing even a small percentage of the hundreds of unsolicited letters we have received. No matter what your business may be, someone in a similar line is already

a satisfied press owner. Grocers and Merchants "I mail postal cards every week and I know, without leaving anything to conjecture, that they bring me MORE BUSI-USED THE SAME DAY IN ALL THREE OF OUR LOCAL PAPERS. A Kelsey press can certainly save the day for the SMALL STRUG-

GLING, INDEPENDENT DEALER."

And Churches "The 5x8 press you sent me last spring is doing fine work. I use it more or less all the time, as I am printing about 500 to 1000 handbills for our revival meeting each month. I use bills 7x14 inches which I print, first the upper half and then the bottom or lower half. It only takes one hour to print 1500 bills. When travelling, I put the press in the back of my auto, Besides doing my own printing. I print thousands of cards, letter-

heads, etc., for other ministers," Laboratories "Our press was purchased two years ago and has paid for itself many times. Prints all our labels, invoices, etc. When we bought it, we figured we had \$100,00 of printing needs. It paid its cost in two days,"

Photographer "I am using the press in my photograph business and for all my business stationery. I am also doing small printing jobs on the side. The press is rapidly paying for itself,"

One Job Paid for the Press "From the results obtained in the circularizing of our trade territory, once, pared to the corresponding day a year ago, was nearly great enough to care for the total cost of the press -this in the face of very unfavorable local conditions,"



A Kelsey Press Will Help You



EXCELSIOR Self-Inking PRINTING PRESS

E have built printing presses for over seventy- grey enamel, all machined surfaces being protected five years, so when we say this press during the painting operation. Finally presses are is made to last, we speak from expe- given careful examination before the inspector puts rience. We are constantly hearing of his initials on the stamp which holds him responsible Kelsey machines twenty-five, forty for the O. K. Every press is fully warranted.

and even fifty years old, which are in active service.

A downward pressure on the lever makes the printed impression. This lever has two connections (which The body of the press is one solid semi-steel you can see in the illustration) with the body and the casting, as are all the principal working parts. This plate which holds the paper, giving unusual leverage construction is identical with that used in large print- and preventing any twisting. Ink is spread on the ciring presses costing many times as much, and there is cular ink disc. The inking rollers pass over the type no satisfactory substitute construction if the press twice between each printed impression, and the ink is to give good, clear printing. Sheet metal stampings, disc revolves, giving even distribution of ink. Gripper light weight blanks and thin castings put together by fingers hold sheets firmly and remove them from the mass production methods result only in flimsy toys instead of practical printing presses, is quickly regulated with screws, one of which can be and we do not make them. Parta seen in the picture. The chase or frame holding the type are planed or turned, and tested by can be taken out of the pressor put back by pressing a gauge. Accurate jigs assure perfect single catch. Speeddepends upon circumstances: from fitting of the whole machine. Ink rollers 600 to 1500 per hour OR MORE, according to the size are our own, higher ade composition so well liked of the sheet being printed. Complete, easily underby professional printers everywhere that we for- stood instructions go with each press. The picture nish them to large press owners all over the country. shows type set the long way of the chase, but it can be

			V		
att atandand	PRESS Printing space (chass), 3 x 5 inches Weight of press only, 27 pounds	Weight of press only, 52 pounds Shapping Weight, about 20 pounds	P'ting space (chase), 634 x 1634 in. Weight of press only, 97 pounds Skipping Weight about 127 pounds	Weight of press only, 205 pounds Shanning Weight, about 515 pounds	Note the smi space occupied you have room to a typewriter, y have room for Excelsior Press See pages follo- ing for prices
printers' sup-	Press occupies 3% x 18 inches	\$1 to \$9 cheaper if bought	Press occupies 1814 x 25 inches \$5 to \$9 cheaper if bought with some Outfits—	\$10 cheeper if bought with some Outlits—	

Can You Use A Press Without Experience Well, Just Read THIS: "Enclosed you will find printed on the Excelsior 5x8 Press. The press is being used by the children of the fourth, fifth and sixth orades." - What a boy in primary school can do, certainly any person who reads this catalog will find possible, and we hardly wish to reflect on your intelligence by even suggesting a

doubt .- You CAN Print With an Excelsion

Press!

"My press arrived three days ago and I am more than pleased with it. I put off buying for four years because I wasn't sure I could manage it-now am kicking myself because I waited

"The enclosed is the first job I turned out. Everything is so simple with the clear guidance of your instruction book that I am ready to tack le any job

"I received the press last Saturday and have already turned out two tickets, one invitation and two business card jobs. All within one week after my first climpse of a printing press."

You can make up your own outfits if you prefer, or you may order from those on the following pages with any additions or alterations desired

You may select the type styles to be included in the outfit to amount stated, and still take the press discount, or, if you prefer, state the kind of work you wish to do and we, being experienced. can select those best adapted to the purpose.

Every Outfit includes a book of instructions in Printing. See page 5 for terms.

# All done with I-AB Outfit (Total Cost, \$35.03)



Kelsey Outfits are arranged so that you can build them up a little at a time. For instance: If you it, you can later add the type and material tomakeita1Bora1C by paying the difference in cost. Or. if at any time within three months after buying you are ready for the 5x8 machine, you can return the 3x5 at the FULL PRICE YOU PAID FOR IT, and by paying the difference get the fix 8 size. The illustrations of samples show you exactly what you can do with each press and outfit. but they do not show youall you cando, You canmakedozensof variations of any of the specimens, and do all kinds of other work besides, You can even

copy them, changing names, etc.
If you are uncertain about making up your own type assertment or outlit, you can buy any one of the regular outlits and type assertments, knowing exactly what you can

These are only a faw of the hundreds you can print with this outfit.

i**tfit.** anings not included i

### This is the Outfit with which all the work on the opposite page was done



Outfit 1AB, with 3 x 5 Press. \$35.03

urniture, Fost No 3 5.57 Shipping Wet., 40 lbs. Special \$2.00 Press Discount on this outfit as deducted shove These are the sizes and styles of type and rule in standard Assortment AB (unless you select others): -BOLD COPPERPLATE GOTHIC

NO. DECG LARGE BOLD COPPERPLATE NO. 4BC6 LARGE \$2 30 Mod. Rodoni

RULE 200, 2 FT

Type prices include spaces and quada. your own selection of type.

THIS WAY WITH THE OTHER: Samples shown can be made (Actual size of one sumple on apposite page. The others are proportionately large to look entirely different with

HIGH SCHOOL AUDITORIUM ANNUAL HALLOWE'EN DANCE

> FOR THE BENEFIT OF THE "FIVE CHARITIES"

ONE COUPLE

### You do not need experience-read these unsolicited letters:

"I had never set a line of type, or had any experience of any kind in the printing business, and during the three months I've had my outfit. I have cleared about ninety dollars, and that of course is only done after regular working hours, as I am employed in a retail shoe store during the day.

"I am very well pleased with my press and outfit. Although I had never set a line of type in my life before, it was easy after studying your instruction book. The press is entirely satisfactory, and I have been able to turn out work as good as the better equipped printers."

"My whole knowledge of printing I obtained from your instruction book which ac- they are, companied the press. If I had it to do again and even nay more for the press I would do has made our family living, since we had it."

it, for the results in our church life are very noticeable. If we had to build a new church,

your press will be the reason.' We turn out many thousands of cards like these and the printing is all done on the 8 x 5 press we bought from you. Best of all. the work is done by girls with no experience."

"It was the best thing that I ever did when I got in touch with you and bought the 3x5 press. I made on an average \$25,00 a week. printing cards and envelopes last year when was in Washington, D. C." "The boys have sold over fifty dollars worth of printing already. I never bought

them anything they have been taken with as much as this and I am as well pleased as Miss Miriam Lamb writes: "The 3x5 All the samples on the opposite page were printed with a 3 x S press and outfit No. 1AB. and type assortment AB. If you order this outfit, and do not specify any particular type, we will send you this assortment. We consider it well adapted to general work. whether you print for yourself only, or print for others at a profit.

Special Type Assortments, If you are young to do mostly statumery blacker type. However, if your provirements are general printing.

Terms of Payment Cash with all orders. Prices net, by Registered Letter, Western Union will send money as well as measures by telegraph. Orders for \$10.00 em more will be shapped C.O. D. within U. S. A. PROVIDED one-third of bill accommander order as a guarantee. Write address and shipping directions very

# These samples were printed with Outfit IB—Total Cost, \$12.277

In this photo of actual samples, and in the preceding one for Outfit 1AB, are shown the following classes of work: Stationery personal, business, profes-

hillheads; atatements; file cards; blotters; commercial labels; tags; tickets; askessan's salvance cards; sealing tage; factory forms and notices; payroll lists; indux cards; post cards; menus; wrapping paper; circulars;

Among those which we cannot

show for lack of space are:

Losse leaf sheets; shirt tabs; prescription blanks; poems; penells; cloth, wood, colluboid and similar printling atvertising

pads and novelies and many other amas of zels.

All these can be done with the 1B Outfit; many can be done with the 1AB Outfit. However, any Kelsey outfit can be built up to any size at any time, according to the growth of your business or requirements.

You may be sure that any one of these outfits will handle—

All the work pictured with it;
 All the work pictured with any preceding outfit;

any preceding outfit;
3. Many variations of these,
as well as other kinds of work not

illustrated.

Of course, if you prefer, you may alter these outfits, changing the price according to the changes you make in type or equipment.



### This Printing Was All Done With This Outfit



### Outfit No. 1B, with 3 x 5 Press, \$48.77

3 x 5 Press Furniture, Fant No. 5 16.02 Tube of Black Ink 2.0) Shipping Weight, 57 Ste. \$51.7 Special \$3.00 Press Discount on this cutfit as deducted above. MOTE: Outfit now has I Excelsion, 2 square cases, not 2 Excelsions

This outfit has more type, and will handle general work up to post card size. A good equiment for a stationery or they are more expensive. general line.

All the samples on the opposite page were printed with the 3x5 press and 1B outfit using type assortment B shown below. In addition THIS OUTFIT WILL PRINT ALL THE SAMPLES on page 4-plus hundreds of others. Those shown are merely suggestions. Assortment B below: BOLD COPPERPLATE 3BCG BOLD COPPERPLATE 4BC6 2.30 Centenary 8R Large

### Modern Bodoni 83.45

Egyptian Bold \$3.15 85-12R Rule No. 200, 2-foot strip

(This rule prints two ways) Type priose include spaces and quade, Other styles of type may be substituted, if you prefer, changing the cost if Outfit No. 2B, with 5 x 8 Press. \$78.08 urseture, Font No. 5 Exceleror, 2 Square Type Cases

Shipping Weight, 115 Res. 579.08 Special \$1.00 Press Discount on this outfit as deducted above. NOTE: Outfit now has I Excelsior type case, 2 square ones -not shown.

For those whose work is mostly stationery, cards, tickets, etc., but who require a press for some jobs LARGER than the 3x5 machine will handle. This ontfit is furnished with type assortment B unless otherwise ordered, and will print samples like those illustrated on the opposite page, and those on page 4 as well. It will print a space 5x8 inches on ANY SIZE sheet of paper or card, whereas the 1B Outfit prints 3x5 inches on any size stock. If you purchase the 2B Outfit now, you can later add the type and material which will make it a 2C, 2D or 2E Outfit.

Print for Others in Your Spare Time Never in the over seventy-five years that we have been in business, has the opportunity for the small printer been so great, Large printers' prices are so high that anyone with a small press can get all the work he can handle-and make a good profit on every job. Read what others have doneand profit thereby. All your personal and business acquaintances need printing, if it is only stationery, cards etc. Get their business and ask them to tell their friends.

### This is what men of experience have to say

about Kelsev presses: What a world-famous designer of build-

ings, theatre settings, radio cabinets, futuramas, etc., has to sav:-"This is the third time in my life I have owned an Excelsior Press. In fact fifteen years ago I printed a thirty-two page, monthly magazine for nearly two years on one. My younger brother through his experience in working around my shop at that time, and eventually running it, acquired know some things about what a press can sufficient knowledge of printing to accept do. I supposed I was getting more or less of the position of managing editor of a daily a toy, but I find instead, I have a real print-

been connected with printing ever since." One of the first items for a New Business "We have used one of your presses for a

number of years while in the drug business in B , having sold it when we sold our store recently. We are preparing to open a business here and of course one of the first things we will need will be a Kelsey Press." "The press does fine work. As I have been

a printer for twenty-two years I think I paper in Florida some years later, and has ing office for a small sum."

You Can Also Do The Same Work With This Outfit, PLUS



BUSINESS REPLY CARD SE POSTAGE WILL BE PAID AT THE ELECTRIC SIGN COMPANY Waterbury, Massachusetts

PRABBLES FT HINETURE COMPANY

AT BROADWAY, NEW YORK

### This work was all done with Outfit IC: Cost, \$64.68

All these samples were printed with the 3x5 press and Outfit No. 1C, using type assortment C. This outfit IN ADDITION, will print EVERYTHING IL-

4 and 6. plus many others. We furnish type assortment C with this outfit unless otherwise specified, As you see, it will turn out those who wish to print for others, or for themselves. Like the other outfits, it may be changed any way you see fit, increasing or decreasing the

cost correspondingly. A few examples of the will do in addition to those shown here:

Carda: business & personal

THE SURFTSREADE

CONTROL OF LIBERTA PLANT SAIR SCHOOL MOPLE COMPRESS HOME Mr. on Service and at I class

CHRINTMAN PARTY

### Here is Outfit IC: Total Cost, \$64.68



#### Outfit No. 1C. with 3 x 5 Press, \$64.68

Su 5 Press Pursiture, Fopt No. 5	922 SG 65	Lends 57 Gaug 3 Excellence Typ		10
Type (your solection or ours) with spaces and quade	29 63	Tube of Black I Bodken 25 Tw		
Composing litie's (not shown)		Shipping Well	ild, 60 lbs.	580.
Special \$4.00 Press Dia				

All the spesimens on the pere opposite were printed with Outlit 1 C and the 3x5 press, using type assortment C

as tollows: BOLD COPPERPLATE GO 3BC6 \$2.30 BOLD COPPERPLATE 4BC6 2.30 Centenary 8R 2 L. fonts.

#### Modern Bodoni 14-14B 83-45 EGYPTIAN BOLD

85.12 R \$3.15 MOD. GOTHIC 87-10 L \$6.10

Border 9-B C \$1.85 Rule 101, 2 ft.-Rule 200, 2 ft. Type origen include spaces and quade.

You may add to this assortment to suit your own requirements, and change the NOTE: Outfit now has 3 Excelsior type cases, not 2 as shown in sont of the outfit accordingly.

With larger press, \$91.99



Outfit No. 2C, with 5x8 Press, \$91.99

2.0 Shipping Weight, 133 lbs. 595.99 Special \$4.00 Press Discount on this outfit as deducted above. NOTE. Outfit now has 3 Excelsior type cases, not 2 as shown in

A good medium size outfit. When furnished with type assortment C, it will do everything pictured on pages 4, 6 and 8 and much more. Printed space can he 5 by 8 inches, instead of 3 by 5 as shown in the picture (see explanation under 2B outfit). You can later build this up to 2D or 2E by adding other type from assortments D or E.

#### Excelsior Presses Helped to Increase My Business "Several years ago the writer bought a 3 x 5 Excelsion

press. A few months later we had grown to a point where we needed and bought a 5 x 8 press. The business in the community. There could be no more positive evidence of the power of a Kelsey press mixed with a little ambition on the part of the owner."

\$800.00 in Three Months "Am enclosing samples of jobs done on the 6 x 10 Excelsior Press, which I bought three months ago. I have averaged about 4,000 impressions per day-every day-and it is still going as good as ever-total 250,000 in three months time. Starting on job now of 20,000. Have done about \$800,00 in work in three months "

many other small jobs and also print a Sun- no chance to make a connection anywhere." day School paper.

in connection with my designing and illus- on one of your embossers compares more trating work only, but when clients insist than favorably with the work put out by a that I do their printing as well as my own it competitor with equipment costing many looks as if I shall be compelled to accomo- times as much."

He lost his job-BUT At the beginning business and have made real money with I was somewhat dubious, as I was sixty- it. I work only in my spare time and drive seven and had never handled a piece of type a grocery truck through the day."

Read What Others Have Done in my life. However the 5 x 8 Excelsion saved the day. It has been the means of "I made fifty dollars during May printing my being able to make a living, as when I calling cards for the seniors, working only was dropped from employment I had been after supper several times a week. I get in for many years, because of age, I found

"We are very much pleased with the work "When I bought the press I had no inten- which we are doing with the equipment nurtion of embarking in the printing business, chased from you. The work done by us on expecting to use the machine for color work one of your Excelsior Presses and embossed

"I have just finished my Christmas cards



### Done With Outfit 2D: Cost, \$125.12

Shipping Weight, 180 lbs. \$130,12

All the samples on page 10 were printed with the 5x8 press and Outfit No. 2D, with type assortment D. This press and ontfit will also print ALL THE SAMPLES ON PAGES 4 6 and 8 and, of course, all kinds of other work as well. No attempt is being made to show samples of everything-this catalog would not be big enough

Outfit No. 2D, with 5x8 Pres Suscisi \$5.00 Press Ossesset on the outst as deducted shave

even if it were entirely given up to specimens. This is type assortment



As explained on the foregoing pages, these type assertments are suggested as a good choice for general work, in the light of our experience. But if you prefer other styles, or want more or less type than is listed here, simply order as you please and adjust the price

of the outfit accordingly Satisfied Customers tell how durable Excelsior Presses are "Yourgoods are made to last. The press that this envelope was print-

ed on is an Excelsion 30 years old and still does excellent work. "You may be interested to know that the press I bought of you over sixteen years ago has done thousands of dollars worth of work and it is just as good as the day we bought it.'

"It may interest you to know that we have made nearly a quarter of a million impressions on the Excelsior we got of you about two years ago and the machine is still just as good as new.

"I enclose a sample of printing done vesterday. I thought you would like to have it as a specimen of what can be done even after years of constant use. The type used came with the original outfit."

"Still have the 3x5 press I bought over six years ago and have printed thousands of cards on it."

HOLD COPPERED ATE GO. SEC6 52 30 **BOLD COPPERPLATE 4BC6 2.30** 

CENTENARY 8R 2 Large and 5 lower case (small letters) 23.11 MODERN Gothic 87-10L \$6.10 EGYPTIAN Bold 85-10R \$3.00 EGYPTIAN Bold

85-12R \$3.15 Modern Rodoni

HIGHSDOT

Type arises include apaces and guada

A minister using a press for his church work writes. "I feel that I owe so much to the theological semmary, graduated am now pastor of the Third Presbyterian Church 8,000 cards on it."

Outfit No. 3D, with

6x 10 Press, \$145.76 4 Excelsior Type Cases Mallet 55 Planer 16 Bodien 25

Shipping Wet., 200 the. \$150.76 Special \$5 Press Discount on this outfit, deducted above. NOTE: Outfit now has 4 Expelsior type cases, not 3

1.1-1-11 83.45 No. 2D, and will print everything on pages 4. 6 and 8. In addition, it provides a bigger press with a larger chase or frame, so that you can do bigger work (form letters, larger circulars, bulletins, papers etc.). We regularly furnish this with type assortment D. but you may, if you wish, make change the price of the outfit if your selection is different in price from the standard

ones that we suggest. Over 900,000 Impressions "I am still nsing the 6 x 10 press and doing good work with it, not having any trouble after these studied for the ministry; got my A. B., went to years of use. Over 900,000 impressions have the theological semmary, graduated a D. D. and been made to date. Just finished a job of

### A Few Samples Printed with Outfit 2E: Cost \$146.92

Everything in this picture was printed with the 5xB press and Ontit No. 2-E, and the type assortment E. This outfit will print not only the work on this page, BUT ALL THE OTHER SPECIMENS IN ALL THE OTHER SAMPLE PHOTOS AS WELL. It will be furnished with this type assortment

or you may make up your own.
The 2E and 3E Outhts are both particularly satisfactory for printing newspapers, books, large programs and all work where a comparatively large amount of matter must be printed in

Space does not permit us to show samples from all the outfits, but we know that if you see samples printed on the 3x5 and 5x5 presses, the work turned out on the bigger presses (built on the same principal, with bigger capacity) will require no special demonstration. Detailed descriptions are given on the other outfits, so that you can form your

Most of the descriptive matter in this catalog as above, is set in Contenury SR—the standard body" type in all the suggested assortments except A. You will also find this face which is one sits smaller. Contenury SR.

Actual size of samples: In order to show in a limited space even a portion of the work these outlits can do, we had to reduce considerably the photographs of the samples. For example, the sheet size of the theorem of the samples of country (Cosin') at the right was originally 629 inches, or nearly the size of this catalog page. The other samples, of cooper, are proportionately large.



Type Assortment "E" is also suggested for use with Outfit 4F with 9x13 press.

Lack of space limits our showing the almost endless variety of printed work which can be done with these outfits and the suggested type assortments—these samples will cive only a small kide of what you can do.





Outfit No. 2E, with 5x8 Press, \$146.92

| Expainior Type Cases | 12.25 Gauge Pers 20 Bolists, 55 (conference Pers 12 Bolists, 55 (conf

What Others say: "I am doing a fine business with my 5x8 Excelsior press. I have just rented a store for my shop, and last month took in \$208.00. Only started eight months ago."

"Several years ago I started a business in a small way, suing a Kelsey outlift for printing my own labels, circulars, stationery, etc. Without my printing outli I would have had difficulty in getting along with my small carlyers. The state of the sta

so I have already saved nearly twice the cost."

"I have a small overnight cabin business, and I have been able to do my own advertising with extremely small expense with my Excelsior press. Thank you for your exceedingly good service."

"I am very much pleased with my press and this letterhead was my first work. I already have two jobs that total 35,000 bills and cards, and I have only had the press two days."

This is suggested type assortment E, tor use in both outfits 2 E and 3 E BOLD COPPERPLATE GO. 38C6 \$2.30 BOLD COPPERPLATE 4BC6 2.30 CENTENARY 8R 2 Large and 5 lower case (small letters) 23.15

MODERN Gothic 87-10L 6.10 Egyptian Bold 85-10R 3.00 Egyptian Bold 85-12R \$3.15

Modern Bodoni 14-12R \$3.50 Modern Bodoni 14-14R \$3.45

Highspot 88-18L 7.45

Highspot 88-24R \$4.00

C. Outfit No. 3E, with 6x10 Press, \$167.36

Table of Black Inc.

"The course become or core)

"The course become or core)

"The course become or core)

"The core become or core)

"The life is a large in the life in the

Cable Bold 82-12R \$3.15 Cable Bold

82-18L \$7.45 Ornaments & Decorators 'X' 2.05

Border 9-B 1.86
Rule 10I, 2 ft. 38
Rule 200, 2 ft. 52

This type assortment is also suggested for the 4F outfit with the 9x13 press on the next page.

### A Bigger Press For Bigger Work



### Outfit No. 4F, with 9x13 Press, \$297.05

dallet 55 Planer 50 Jube of Black ink 48 Bodkie 26

ment sen preceding page 27 20 Shipping Wat., 420 Bbs. \$307.05 Special \$10,00 Press Discount on this outfit as deducted above. NOTE: Outfit new has ready-ent leads instead of full strips; and it

Covers entire range of work mentioned for smaller outfits, and in addition enables you to handle bigger posters, handbills, showcards, newspapers, etc. Docs the same work as power presses costing three and four times as much. A good equipment for general printing. Type assortment E is furnished ordinarily, but you may make your own selection if you prefer, from the

### Outfit No. 3F, with 6x10 Press, \$177.73

Note: This outfit is exactly the same as Cutfit 4F shown above, ex-Shipping Wgt., 245 lbs. \$187.71

Special \$10,00 Press Discount on this outfit as deducted above. A fine general outfit, with type to cover a wide range of uses. Includes the 6 x 10 press, and will do all samples pictured in this catalog, plus a lot of work which the added type assortment makes possible. If you want to operate a general job printing business, you will find this outfit will fill your requirements better than any other assortment for the same amount of money.

interests developed by working spare time with the printing press. Became interested in good printing. the old master printers, type design, paper and find new doors opening in many directions that add much interest to living. Have obtained many rare printed volumes, all paid for with earnings from my press.

PENNSYLVANIA Have spent some little time in printing offices and have worked on at least ten different presses all of standard make and all motor driven but for evenness of impression, quality

of materials, smooth action and all round satisfaction. I give my unqualified approval to the Excelsion

WASHINGTON To say that I am pleased with the 3 x 5 press purchased from you recently would be putting it mildly. My enthusiasm borders on exuberance. I had some misgivings at first but there is nothing to it. I can use it faster than I can hand letter my movie titles. My titles are the heat I have ever made-clear and

sharp.

This outfit ready for work includes press, can of ink, font of eard type,

case, pack of cards for printing, and book of complete instructions,

# What users say... NEW YORK Have had a great BOYS! THE JUNIOR Excelsior Press



€.95 Junior Press with a Complete Outfit, Ready for Work



Type in this assertment is of OUR SELECTION, as only by putting out these outfits in standard lots and large quantities are we able to make this special outfit offer. This applies to the special \$15.95 outfit only. If you select an outfit of your own, from the estator, were may select your own styles of type. Shipping Weight of frees and

Any boy who gets the Junior Excelsior will be more than pleased with the printing he can do. Principle of construction is identical with the larger Excelsions.

Make Money

Shipped by Express, unless you want it to come by Parcel Post, in which case ask your postmaster how much the

Black and Colored Jakes -

Excelseor Case Stand - 21.50 Brazs Rule © Excelseor Type Cases - 32.85 Hand Roller

The Star Press and Complete Outfit 576.54

Special \$9.00 Press Discount on this outfit as deducted above.

With press coulpped with treadle for foot newer . . . . .

With press with knilt-in motor and throwoff, no treadle . .

. 4.17 Mallet 56 Planer 50

Gange Pins (spring tongoo) -

Complete Outfit \$585.54

### 450.00

STAR JOBBER 480

With Treadle and Throwoff

Here is a press which is so light and easy running that you can operate it by foot without fatures, yet you will get the same speed and performance that you would expect of more expensive machines. The state can be run just as fast as shorter can be far to it, yet it can be topped in a quartter turn of the whole. If you prefer an impression throwest, the press can now be had with that,

#### Size of chase 7 x 11 inches

The interest the Star readily educate to general work, so that its or white or parties equally, whether you wish to print for profit, or take care of your own praising requirements.

Like all our pressess, it is our own exclusive make, sound in every mechanical principle, precedon cerried by compound teverage, with dwell, quark return and a root for feeding, beyon who company for some in handing about.

with very wide opening for ease in handling sheets.
Make no ministic. The lwy price on the Star is only possible because our unalterable polley is to sail direct to you from the factory, and thus save for you St to @ percent of the cest.
As for reinshifty—we have built pressed for over saity years—bow many other press manufacturers can say as smelt?
Haiser the built-in motor equipment, as illustrated, is desired it can be added at any time.

### ELECTRICALLY EQUIPPED PRESS 504.00 Complete with motor and throwoff as illustrated

The first has always been a fewerite with printers; now completely motorited and with throwest it is substantial to the test has twice the sprinters of the sprinters of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of the purchase of a large sower job press, you can get the fitser and he able to handle a big range of very [1] strate to a round per yound of the purchase of the purcha

The electrified Star is furnished as shown with motor mounted on frame, adjustable for distance from flywheel by thumbererw; one-quarter horse-power, 110-120 volt A. C. motor; palley for press speed of 1000 per hour; ready to enerate from your light species.

Ink Fountain, (with press), \$36.42; (separately), \$38.42

#### Extra Rollers, each, \$1.53 Extra Chases, each, \$3.75 Treadle, \$24.00

Actual Weight of Press, 370 pounds

Shipping seeight of press only, 600 peaxeds

Prompt Shipment—As is the case with all
Kelsey machines, we carry these presses in
stock, on our floor and can make shipment the
same day your order is received.

### Wood Blocking

Known as 'furniture,' this is used to fill the slank spaces around the type form. Made of pecial wood in assorted lengths and widths.



### Gauge Pins

position on the pres while being printed, a illustrated. Regular steel gauge pin. set of three. 304

### Metal Line Spacers

Unablatives lines to make more space have been them. Genoe in tue-foot stripe, or out ween them. Genoe in tue-foot stripe, or out the stripe to a pound per found 5.00 km s. 6.0. Ordinary size, the-inch thirld tables the size of the stripe to a pound per pound 5.00 km s. 6.0. Extra thick, twi-inch third tables 10 km s. 6.0. Extra third, twi-inch third tables 10 km s. 6.0. Extra the size of the size o

Brass Rule For making lines, becenlars, etc. Comes in 2-foot atrips, which can be cut to amalier sisten with a file, hackens or

Prints his way or	this	No.	Str	
		101	36	
		200	52	
		201	52	
		202	52	
		206	52	
		= 207	52	
		223	51	

#### TYPE

Selecting Type: If you like the type assortments shown with the complete outfits, you need Spaces and Quads Included Free With Every Font-Plane note that all type fore in

Large and Regular Fonts-We are now applying and listing many of our type faces in two sizes of font. The cost of making up large fonts is less, so we give our customers the benefit

Type for Printing in Foreign Languages-Spanish, French, Italian, Swedish, Portuguese, IMPORTANT Order by number and price ABOVE specimen line. Do NOT use numbers or prices below specimens.

#### 6 POINT

8 POINT Large Font CAP Font Regular Font No. Lerge Font CAP Font Regular Font 18A 40a 84,00 18A \$2,16 6A 13a \$2.09 RED FOX JUMPS over the lazy brown dog. 8 RED FOX jumps over the lazy brown HER FOX JUMPS OVER THE LASY BROWN DOG. 889 10 19-8 20A 44a 54.90 DIA 52.95 6A 14a 52.00 RED FOX JUMPS over the lazy brow 2BC6 Large 29A \$2,50 Reg. 9A \$1,40 RED POX JUMPS OVER THE LAZY BROWN DOD. SRC0 Large 24A \$2.50 Res. 8A \$1.60 RED FOX JUMPS OVER THE LAZY BRO FROM LATER 20A \$2.50 Rev. 6A \$1.46 RED FOX JUMPS OVER THE LAZY Large Font CAP Font Regular Font 32-8 15 A 08n \$4,90 16 A \$2,36 5 A 16n \$2,00 Leren 32A 52.36 Reg. 11A 21.48 Red Wox Sumps over the last breizn don, 5 SPC2 Large 20A \$2.30 Reg. 9A \$1.40 RED FOX JUMPS OVER THE LAZY DROWN DOD. RED FOX jumps over the lazy brown do SPC3 Large 24A \$2,50 Reg. 8A \$1,40 Large Font CAP Font Reguler Font SI-8 21A 50s \$4,90 21A \$2,16 TA 16s \$2,60 RED FOX JUMPS over the lazy brown d 6PC4 Large 20A \$2.00 Reg. 6A \$1.40 RED FOX JUMPS OVER THE LAZY Large Font CAP Font Regular Font No. Large Font CAP Font Regular Font 84-8 ISA 41a 84.00 ISA 82.35 6A 12a 82.40 RED FOX jumps over the 82-5 28A 82a 84.00 38A 83.96 8A 10a 82.40 RED FOX jumps over the large brown RED FOX JUMPS over the lexy brown dog. 1234 Large Font CAP Font Regular Font Large Font CAP Font Regular Font 83-6 25A 60s 54.30 26A 51.96 8A 20s 52.40 RED FOX JUMPS over the lasy bro Large Font CAP Font Regular Font No. Large Font, CAP Font Reguler, Font 84-5 21A 44a 33.95 23A 31.66 7A 16a 32.30 55-8 25A 44a 34.49 25A 81.99 7A 14a 52.60

#### THIS IS A FONT OF TYPE

WHAT IS A FONT OF TYPE? Over each specimen line is given first, the number of the font by which to order; second, the number of "A" or "a" in a font, thus "12A 24a;" third, price

Above is shown a Large Font of 3BCs, with 24A's and other letters in proportion

Large Foot CAP Foot Recular Foot No.

### 10 POINT

Large Font CAP Font Regular Font RED FOX jumps over the lazy Large Font CAP Font Regular Font 14:10 16A 21a 20.10 16A 22.55 5A 10a 23.00 RED FOX Jumps over the Large Font CAP Font Regular Font RED FOX Jumps over the lazy Large Font CAP Font Regular Font 21-10 24A 48a 86.65 24A 82.86 8A 16g 81.25 RED FOX jumps over the lazy b Large Font CAP Font Regular Font 15A 60n \$7.95 16A \$1.96 6A 17a \$3.65

Large Font CAP Font Regular Font Red Fox Munus over the lazy brow

Large Font CAP Font Regular Font RED FOX JUMPS OVER TH 82-10 21A 47a 86,10 21A \$2.86 7A 15a \$1.00 6BC12 Large 16A \$3,46 Reg. 5A \$1.76 24 446 33.6 28.4 11.66 7.4 In 12.30 RED FOX JUMPS over the lazy brow RED FOX jumps over the lazy bro RED FOX JUMPS OVER

22A 44a \$4,90 22A \$2,36 7A 14a \$2.00 83-10 22A 47a \$6,10 22A \$2.85 7A 15a \$3,00 RED Fox Jumps Over The Lazy Brown RED FOX JUMPS over the lazy by

> RED FOX jumps over the lazy b 85-10 17A 37a 96,10 17A \$2,86 5A 12a \$3,00 RED FOX jumps over the lazy Large Font CAP Font Regular Font RED FOX jumps over the lazy b

Large Font CAP Font Regular Font RED FOX jumps over the lazy Large Font CAP Font Revalar Font RED FOX JUMPS Over the 74

#### 12 POINT

Large Font CAP Font Regular Font 16A 32a 36,56 16A \$3,10 5A 10a \$3,15 RED FOX jumps over the 5TiC19 Large 19A \$2.45 Rep. 6A \$1.76

12 POINT (continued)

Reg. 4A \$1.75 No. 3A \$1,75 RED FOX jumps ove No. Large Font CAP Font Regular Font 19-12 17A 35a 56.55 17A 53.10 5A 12a 53.15 RED FOX Jumps over the l

Red Fox Jumps over the lazu b RED FOX jumps over the laz

RED FOX jumps over th

No. Large Pont CAP Font Regular Font 98C18 95-12 BA 34n \$6.55 BA \$3.19 \$A 11a \$5.15

No. Large Font CAP Font Regular Font No. Large Font 16-24 HA 22a 27.35 HA 53.55 SA 7a 83.45 14-18 7A 11a 57.45 RED FOX jumps 2

Red Fox Jumps over the lazy

Large Font CAP Font Regular Font RED FOX jumps over the Red Fox Jumps over the

Large Font CAP Font Regular Font Large Font CAP Funt Regular Font 81-14 12A 60a \$7.35 12A \$3.50 4A 13a \$3.45

Red fox Jumps Over The REd

18 POINT

Large Font CAP Font Regular Font No. 9A los \$7.45 9A \$3.55 8A 6a \$3.45 16-26

CAP Font Regular Font

jumps

No. Large Font CAP Font Regular Font No. Large Font CAP Font Regular Font No. 188-14 20A 33, 57,35 20A 23,55 5A 13, 27,45 28-18 9A 24, 27,45 9A 23,55 5A 24 28,45 90-24 FOX Jumps over the la RED FOX jumps over t

REd Dox Jumps over the 1 RED FOX Jumps over 1

Red Fox Jumps Over Ked

Regular Font

Large Font CAP Font Regular Font 95-24 6A 15a \$3,00 6A \$4,55 3A 7a \$5,45

### 36 POINT

Regular Font

48 POINT

### 4&5 POINT

No.	Large Font	CAP
0.45	32A 68a \$6.35	38A 83,15
	muga over the lary brown dog.	Cacus familiars
No.	Large Font	CAP
065	28A 58a \$5,59	28A \$2,76

#### Monthly Calendar No. 9

### **OCTOBER** 1954 SUN MON TUE WED THU FRI

This is the actual size of calendar when printed

WED

the dates, days of the week, type for

Complete Font,

### Monthly or Yearly Calendar Font No. 8 (Perpetual)

Regular font Large Font

Actual size of calendar in one setting. - - . . \$7.40

### Miniature Calendar Font Makes up ANY and EVERY vi

These fonts consist of solid, a

Shapping Weight 4 pounds

DASHES

Any style shown, 40 cents each. ----------

**Astronomical Signs** 

Set of four, \$1.00 **Electrotype Calendar** Furnished actual size, on one block

ement nementations	as shown.	anni in anni anni anni
1951 C	ALENDA	R 1951
JANUARY	MAY	BEFTEHDER
7 A 2 (0 11 12 12 12 12 12 12 12 12 12 12 12 12	0 7 1 2 2 4 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	2 2 4 3 4 7 8 2 10 11 12 13 14 1 4 17 10 18 20 11
FEBRUARY	JUNE	OCTOBER
****	242424	7 1 2 1 1 1 1 1
MARCH	MADRICH RES	NOVEMBER
CUTWIPS	2 2 3 4 5 6 7	12
HISTORY CO.	15 10 17 18 19 20 21 22 23 24 25 26 22 20 28 26 26	11 12 13 14 15 14 15 15 15 15 15 15 15 15 15 15 15 15 15
APRIL	AUGUST	DECEMBER
9 M 1 W 7 F 8 1 2 3 4 8 5 7 4 5 9011 12331 1 13 66 77 14 16 20 2 22 23 24 25 26 27 28	5 44 7 67 7 7 8 5 5 7 8 9 9 17 18 12 13 14 15 16 17 16 16 10 21 22 23 14 21 20 27 28 22 33 550	2 3 4 5 6 7 1 6 16 11 12 13 14 1 16 17 16 70 20 21 2 22 24 25 26 27 28 2

No. M1149 \$1.75 (Any year desired)

A Calendar on a Blotter is welcome on any desk.

### Extra Letters

Table "A"-Single Characters Sometimes it doesn't pay to buy a complete

font. Here are the prices on individual charletter |or more # \$ .60 8 .93

Table "B"-Quantity Prices

character, You can order a line each of nev-

per Der line

16 to 39 lines, 105 less per line than 8 to 15 lines. Size Wgt. 1 line 1-Line Example:

Example:
| Since Note 8 point Century Roman lower case | 12 point 4 cxs. | (1 line each 'a', 'c') at \$1.76 per line, \$3.50. | 14 point, 4% cxs. | 14 point, 4% cxs. | 15 point | 16 point, 4% cxs. | 17 point, 6% cxs. | 18 point, Furures, braces, leaders, fractions, saxiliary 24 point, 8 ccs. characters, borders, accented letters, and 36 point, 12 ozaornaments may also be purchased by the six 48 point, 16 oza. inch line 'Table "B") of not more than one character per line.

#### **TABULAR RULE**

For Quickly Making up Rule John

Tabular rule is used for quickly setting rule jobs similar to the

you to make columns of any width from 12 point up, Ordinary

Width in Points 120 inches 12 Point Body Approx. 5 lbs. \$7.00

Assorted Tabular Rule (Your Selection) 193 inches (twenty 6-inch lines), all one width

24 Inches, all one width or 4 different widths Width in Points

18 Point Body

Assorted Tabular Rule (Your Selection) 84 Inches (fourteen S-inch lines), all one width

#### Extra Spaces & Quads **Auxiliary Characters and**

Spaces and quads (our assortment) in any one size, that is 6 point, 8 point. etc., furnished at prices below. Quada all one width (but not spaces) can be furnished at the same prices. No spocial assortments furnished.

Be sure to specify size wanted

### (1000 -----Mathematical Signs

18 Point Font 84 inches

Approx. 5 lbs.

\$6.50

Reference marks, dashes, etc., equal, plus,

Group No. 1

8 point, (Groups 1 and 2) - . . \$1.45 12 noint. (Group 1 only) . . .

- Piece Brace included in

**Metal Type Headings** Separate letters

Metal Type Headings can also be furnished in 12 Point Font type listed in the catalog. If you specify that

> you. Count all periods, comman, and other Hoodings are made up of separata type.

### **New England Quotations**

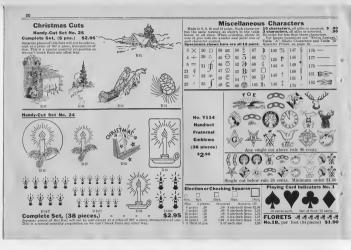
Quotation or hollow quads, 2x4,3x4 or 4 x 4 picas, used to help fill the open quads, but, being cast hollow, are

Any one size, per pound, 5 pounds (all 3 sizes assorted) 4.75

Padding Outfit

Outfit consists of Holder, to keep sheets sheets while applying composition. \$11.28

Padding Outfit, same as above with the position, with directions how to apply. 11.65



Heavy Old English No. 084 5 Point 17A 45a \$6,90-5A 15a \$3.06 This Modern Besinn of Cert Stule S85 No. 104 10 Point 16A Ha \$7.55-6A 14a \$3.60 No. 124 12 Point 14A 37a 28.10-4A 12a \$3.80 Kinds or Printed Work Especially Geadings, 139 No. 184 18 Point SA 20a 99.40-1A 10a 99.80

STRIMXIES abedefabitklemon gratumaxquax ft o'c fift ff ffi fft .:..- '!?"

### STREET, PLATFIC

SHEAR HORSED No. 6011 6 Point 15A \$3,00 → A \$1,75 WATER THAN STREET, ATEL SHADE AT DECEMBERATE PERSONS AS TO USER LITTELE INECAND R Kelson Script

You can now hant Weading Station No. 148 14 Point 8A 32n \$10.95-4A 16a \$6.60 one like expensive engraved work? 9 A 200 \$16 55--- 2 A 8a \$6 60 Good style for printing

abodelahiklm noparstuvuvaya sa .::.- 12.:. \$1234567890

announcement Script

No. 614 14 Point 15 A 50s \$9.15-6A 16s \$4.16 Many uses will be found for this 45 No. 518 18 Point SA 32a 59.49-4A 16a 55.10 many jobs may be set in GBCFSHSSKSMN09 PPRSTUUTTUZ LTT abedðetghbijktmnopgarstuvwkyzo' of 's rs

,;:.-'!? ;:·\$4234567890

MONOGRAMS, for stationery, cords etc. These are made unof separate letters, and

Series No. 1 Series No. Three letters, either style, 1 40 V

Sletters 1.40 Bletters 1.40

These diamond-shaped mono-

### Numbering Machine Fits in the press inst like type-

changes number automatically with each impression 5 Wheel.

**New England Borders** 

Management and Management from a management of

Border No. 6B

Border No. 10B 6 Point

6 Pt. Border No. 70R

22 pt. Border No. 22B

6 pt. Border No. 23B



Single pieces 70 cents, not sold separately otherwise.

Font Y, for Seasonal Events, 14 pieces



X and Y together \$3.10 **FONTS** 

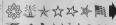
CUTS for Business or Illustrating. A well-chosen cut oft-

\$2.05

This is a special assortment and cannot be furnished otherwise except at complete font price, or single char-

ORNAMENTS and DECORATORS FONT B consisting of 60 pieces \$2.95





Single pieces 70 cents, not sold separately otherwise,



A thoroly reliable machine for cutting leads and slugs. Strong soil

Rodkin, tempered steel .25 Tweezers, nickel plated, .30

WOOD TYPE

No. 940

No. 960 Large type is usually made of wood, It is finely pieces pieces or more

No.980

NOTE: Styles 4100, 4120, are the same as style 940, but larger,

Hand Ink Roller

By working up tok on alab and transfer-Six inch roller with handle. - - \$1.75 Roller, only, for replacement, - - 1.00

Hardwood: length, 11 MALLET leches, head, 6 in. .55 Used for taking proofs, etc.

Planer, hardwood, a necessity, . . . . . . . . . . . . 50



#### **Hyphen or Dotted Leaders**

Hyphen . .. .... Dotted . .. ....

8 Pt. 5 lines (30") 1.92 10 lines (60") 3.20

**Excelsior Counter, No. 1** 

\$4.10 With attachments for Excelsior press. \$5.10 throwoff, . . . . snot

.27 Key Wrench for above, .95

- 6.80 Key Wrench, for above.

### Shipping Tags

Made of strong manife technonic with rein-

1,000 5,000 10,000

### Fractions

Not made to match other faces, We can furnish

Fractions, Roman, En set. 6, 8 or point, assertment of 100, - . \$ .90

quirements. Amorted to order, add 50 per cent

# Paneled Informals

ments and all occasions where a nest combi-Keeps track of the number of pation of smartness, yet hade and informality

> No. 134-W, heavy, whote, vellum finish stock. No. 135-1, heavy, ivory, plate, (smooth)

34.W White, each 135-I Ivory, each,

Quantities of

#### No. 252 Paneled Cards

Quantities of 500 1.000 Priced per Complete sets

**PUNCHING DIE** 

### Round hole punch for use in prese

with a circular outting edge end spring Prices per thousand Punches s-inch round hole. Each, .75

### No. 30-B

Blank Christmas, Acknowledgment, Announcement or Greeting Cards

Card and Envelope Sets Quantities of 1.000

No. 30-B, White, \$1.15 Cards only Quantities of 200 1.000 No. 30 - B. White. \$1.00

Envelopes only Quantities of No. 30-B. White. \$1.00

### No. 45 Paneled Cards

No. 45 Paneled Card Sets, ant consists of 1000

No. 46 Greeting Cards

No. 46 Greeting Card Sets, set consists of 100 200 1000 \$7.30

Revelopes 4 x6% ... PORCELAIN FINISH CARD

Quantities of 19 400 12 50 100 100 100 22 x 28 inches \$2.00 \$3.38

\$000 Quantities of 500 Prices per 1000 Size A IlvinxStin SLI Sire L 31-x5/s 2,72 2.96 Announcements

For Weddings, Graduations, Openings

No.21-F 52 paneled, flat style shoets, (folded size 4"hax6361; 50 outside envelopes 4% x616 as as 50 made envelopes 45 x 654, with ungumm No.22-F 52 paneled, flat style shorts, (folded \$1.25 90 inside envelopes 45 x 6, with assemme No. 26, 52 paneled, absets, size 514 x 614; 60

#### 3% x 4% inches) . . . . \$1.24 COATED BLOTTING

19 x 24 inches Quantities of 250 100 1,000 5,000

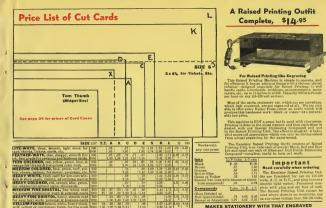
x 3 % Inches \$ ,61 **PINECRAFT Card and Cover Stock** 

A beautiful novelty stock for covers, pro-

50 100 20 x 26 inches \$2.55 \$4.24 6 × 10 " Grain rune \*50-inch way 110-inch way

500 1,000 5,000 10,000 500 1,000 1,000 1,000 Size \$\$ (05/av216/a) \$1.94 \$2.06 Size C (116/ax35/a) 1.09 1.81

_24										
etc. Colored Advertising: yellow, green, pink, blue, for chean, colored handbile. Med- jord writing stock. Comme- ium White: for medium-priced circulars. Eggschell: white, for programs, church calco- verin quality, medium weight. Ho				BOND PAPERS used in the balm the cut sizes listed below a good writing stock. Commer pensive medium weight. Har wetra quality, medium weight. Harmermili-24: extra qu	reial-20: mmermill , waterma	white, inex- I-20: rked, cavy	All Prices PER BOX in quantities liste BOXED STATIONERY, unprinted, packet in an attractive, sturdy, cabinet box. "300" Cabinets, 20) sheets 6x1 and 100 cave opes size 61.	Set of 6 Tools (knife, U-shaped gozg V-shaped veiners) with plastic tool han (blude lecks in metal) \$2. Cutting Knife (with handle).		
BOOK PA	PERS.	ut six	nsi			weight, watermarked. Heav	y Ripple	-24:	Quantities of Far 1 S 10 S	Single Tools, (without handle), each, .
Quantiti		500	1 033	5:000	10.000	heavy ripple finish, watermarke 20: fine quality rag content water	ed Bankn	ota-	309, Commercial-20 .88 .77 .71 .6	
Prices	DIL	800	1000	1000	1000	BOND PAPERS, cut sizes	to make period	o non	304, Hammermill-20 .66 .84 .18 .6	Hand Roller, 6-inch, with handle 1.
News	9 x13		\$1.90	\$1.40	\$1.40		HG 5 000 1	15.000	305, Hammermill-24 1 07 36 88 7 306, H'vy Ripple-24 1,17 1,06 88 8	Sx12 inches
White	6 × 9 4½× 6	,64	1,07	.85	.82		00 1000		311. Banknote-20 1.17 1.66 .97 .8	
Colored	9 ×12	1.88	3,52	1.68	1.68	Commer- 834 x 11 \$1.38 \$1.		\$1.54	"Double 100" Cabinets, 100 folding sheet	Assortment: 4 cach 2x2, 3x3 & 4x6
Adver-	6 × 9	.77	1.28	1.18	.16		38 1.18	1.12	61/914 x 111/4 and 100 envelopes size 61/4.	LINOLEUM PRINTING BLOCKS
tising	456x 6	,48	.76	.75	.67	Commer- 834 x 11 1.64 2.	,36 2,30 ,63 1.38	1,85	204. Hammermill-20 .85 .83 .77 .6	
Madium	9 x12	2.18	3.64	2.58	2.58			1.31	205, Hammermill-24 1.05 .94 .87 .7	high on non-warping 5-ply wood.
White	6 x 9 416x 6	1,19	1,99	1,78	1.46	Hammer- 8½ x 11 1.83 .3 mill-20 8½ x 8½ 1.03 1.	50 3.45 73 1.47	2,00	206, H'vy Ripple-24 1.16 1.04 .87 .8 211, Banknote-20 1.16 1.04 .88 .8	
Farmah - H							00 8,95	8,40	Monarch Cebinete, 100 sheets 7 1/x 10 1/4 Inche	
Eggshell	9 x12 6 x 9	2,75	2.43	3,30	1,80	mill-24 5½ x8½ 1.21 2.		1.63	and 100 large envelopes 75 x8% inches.	4x8 " .65 6.0
	435× 6	.90	1.45	1.49	1.19		39 3,83	3,79	104, Hammermill-20 1.16 1.04 .88 .7.	6x9 " 1.50 15.0
Enameled	9 x13	3.97	4.95	8.45	8.45	Ripple-246% x856 136 8	26 1.56	1.80	105, Hammermill-24 1,29 1,17 .99 .8	Lincour Block reinting is done the some
	6 x 8	1.68	2.65	2,25	1,90	Bank- 814 x 11 8.20 8	40 8.35	2.30	105, H'vy Ripple-24 1.35 1.38 1.05 3 111, Banknote-10 1.37 1.35 1.01 3	ordinary printing and is fully described in a
	435× 6	.395	1.43	1,63	1.34	nate-20 514 x 8 4 1.32 8:	20 1 95	1.85		"Printer's Guide, "which goes with every pri and outht. If you do not have the Guide, a
BOOK PA	PERS, f	ull and	half	sizes	-		If sizes	_	"SO-SO Monarch" Cabinets, 50 sheets 7½ x 10½ and 50 envelopes, size 7½.	for a copy gratic with your order for energy
Quantiti		50	210	500	1.003			1,035	152, Commercial-20 .70 .58 .54 .40	Ing tools
News	94 × 96	.05	2.16	4,33				800 81.72	154, Hammermill-20*.75 .63 .87 .4	All Prices PER 1,000, except 500 to
White	18 x 24	.63	1.46	2,85	2,16	cial-16 11 x 17 .45 1.	.22 2,48	1,95	155, Nammermill-24° 30 .68 .62 .51 156, Ripple Fin. 24° 38 .70 .64 .51	ENVELOPES, to roatch Bond Paners
Colored	24 x 36	.72	2,40	4,192	4.100		.53 4.45	4.45	156, Ripple Fin. 24° .88 .70 .64 .56 151, Banknote-20° .88 .76 .69 .58	Quantities of I > 503 1,000 5,000 25 0
Adver.	$18 \times 24$	.51	1,59	3,16	2,40	cial-20 11 x 17 .50 L	44 2.93	2.23	"SO-SO" Cabinets, to folding abouts size	Commercial-16 bond (use Commercial-2)
Medium	25 x 28	1.38	4,25	8,50	8,50		.40 4.90 .54 3.15	4,80	615/a x 1154 and 50 envelopes size 654.	Commer- Sept 61/ \$1.50 \$2.04 \$2.68 \$2
	19 × 25 25 × 38	.79	2,70	5,45			48 6,76	5,74	51. Banknote 20 24 60 67 51	cial-20 Bond 6% 1.85 3.07 2.60 2
Eggshell	20 × 28 19 × 25	1.07	3.44	10,85	10,85	mill-24 11 x 17 .70 1.	KS 3,76	2,88	55, Hammermill-24 .70 .68 .63 .46	Hammermill- 034 L85 3.09 2.70 2
Enameled		1,80	6.00			Heavy 17 x 28 .98 5.	27 6,54	6,51	56, Heavy Ripple-24 .75 .63 .63 .61	20 Bond 6% 1.94 3.23 8.88 2 7% 2.89 4.90 4.39 3
	19 x 25	1.06	8,76	7,85	6,00		.01 4.24		IMPROVED EXCELSIOR TYPE CASE	Hammermill- 916 2.08 3.49 3.05 2
KELSEY II	NKS	- 1	Gills, 12		h own	Bank- 17 x 22 ,93 3, note:20 11 x 17 .76 2.	.10 6,60 .08 4.28	8,00	The double arrangement with capitals sees	24 Bond 6% 2.18 3.05 3.21 2
All-Purpo	se Black			18	1.06				the small letters saves time. Also 32 extra	7% 3.03 5.39 4.72 4.
Bond Blac	H. a. staff	ink mon	d for h		rface	Composing Stick, adjustable	> length, F		speces at top, a new idea, to hold odds and end- such as Italic, fractions, signs, etc. Size of case	Heavy 634 3.29 3.81 8.34 8.
Book Blac							inch, \$2		is 1616 x 2116 inches. Holds one large or two	Ripple- 6% 2.35 3.03 3.48 3 24 Bond 7% 3.44 5.74 6.09 4
						4 172		_	small fonts. Fits No. 41 Excelsior Case Stand	Bank- 6% 2.38 8.97 8.47 8
<b>Haiftone</b>	Black, n	softink		to, half		The state of the s		-)	or Hardwood Cubinet \$3.65 Small Case, size 1216 x 1216 inches. Has 40	note-20 6% 2.61 4.18 3.65 2
Deep Red	ecuted y	aper,	. 4	58 59	1.74			)	angers. For funts containing only cans, points	Bond 7% 3.68 6.16 6.39 5,
Brown.	rire ite	d, Din	0, 10	17	1.38	WINDSOR CARD CASES A			and figures. Also suitable for auxiliary char-	Kelsey 5 1.50 8.60 2.18 2,
Orange				8	1.68	your b	est trade.	In	acters, fractions, extra figures, etc 1.80	White-24 6% L62 2.69 2.85 2. Wove, good 6% L69 2.77 2.42 2.
Yellow, Ga	eon,			66	1.26	reallea	ther, or Le	ath-	ROUND CORNER CARDS for dance tick-	Penninger 7% 2.48 4.10 3.58 3
					1.02	leather.		s in	ets, etc. Heavy cards with high, translucent	quality 9 2.58 4.29 2.75 8.
					te on	Lasther Leather	rord.		finish and round corners: White, Pink, Yellow, Buff, Light Blue, Medium Blue, Light Green,	10 2,78 4,64 4,06 8,
dark surface Gold Ink, f		ing blac		56	1.26	Speci	al Assortm	ent.	Medium Green	
ready to use	h.		1.1	S	5.98	one each	ternal. 5	75	Size 500 1,000 5,000 10,000	Print-O-Clene, combines the good qualiti of kerosene and various alkalo cleaners, Slov
Silver Ink.	ready to		1.1		3.30	(0)	5 in all)		No.63 356 x 256 \$1,04 1.78 1.64 1.56	
			Book	Papa	r and .	Bond Paper sizes listed abo	ve are st	and	rd sixes-we can cut paper and cards to	any special size.
										, .,



Discount: 5.000, 5%: 10.000, 10%. Minimum order, 500 cards.

MAKES STATIONERY WITH THAT ENGRAVED APPEARANCE WHICH IS SO POPULAR

### **Your Necessary Printing** and Your Advertising

for less than the cost of one alone

Look at the prices for blank station-

ery and billheads in the catalog-com-

pare them with the prices you pay for

the printed ones and see if there isn't

enough difference to give you a fine

chance to save a good share of that dif-

ference-making a liberal allowance for

Your husiness absolutely requires billheads, statements, letterheads, etc. These must be done for you by an outside printer, UNLESS you have your

own printing outfit, Why not let the saving on your necessary printing pay for your advertising?-which is after all, in these days, just as important and necessary as your billheads and stationery.

SAVES MANY TIMES THE PRICE

all our price cards, small sale bills and general

printing. It saves us many times the price of

the outfit. We are able to get out what we want, when we want it, at a very low coat."

HIS BIGGEST DIVIDEND PAYER

3 x 5 press, that I bought from you. I use it

to print labels. It has paid me more divi-

DECRETS HE DID NOT GET IT EARLIER

and I can operate it much more easily than

dreamed possible. My only regret is that .

"The press works far better than I expected

dends than any investment I ever made."

"We find the press very handy in printing



the small amount of time used in print-

SAVED THREE TIMES THE PRICE

"I do quite a bit of advertising and it gives me great pleasure to let you know that I believe I have saved three times the price I paid for your press, on this one point alone, to say nothing of the real pleasure I have derived from working on it at odd times myself,

"I have a young man working for me, to whom I allow the privilege of using the press, up a business of his own, that added to what I pay him a week, gives him a real man's sized pay envelope, at the same time providing me with a willing, eager assistant,"

BEST INVESTMENT THEY EVER MADE "We have used a 5 x 8 Kelsey Press in our office for fifteen years. Every week we send out a bulletin or a card of some sort to the trade, pertaining to the products we manufacture. We find that direct advertising of this kind to the farmers actually brings us more business than newspaper advertising. Our press prints just as good today as the day we bought it the best investment we ever made.

PUBLICITY FOR HIS NEW STORE

ing your own.

K, and this letter head is a sample of the very first printing done with it. I started with this small job first and then printed the circular. of which I am sending copies enclosed hereadded publicity thru their distribution was well worth the cost, especially since this is a

WEEKLY POST CARD SPECIALS

but, after seeing your presses. I am going to I use my press to print a weekly nostal card of specials and items of interest to our trade and find that it is an ideal way to keep up

"I already have a press of another make

interest and to move merchandise." A Dollar Saved is equal

did not get one of your presses ten years ago. **DELAY** means Money Lost

to 10 per cent profit on a sale of \$10.