## Introducing <br> THE KELSEY COMPANY



O MANY who read this, no introduction is necessary. For over seventy-five years we have been furnishing printing outfits and supplies to individuals, manufacturers, merchants, hotels, clubs, schools, missionaries, churchesin fact to people in all linea of business and all walks of life.
Some very famous men have used andendorsed Kelsey presses. Rudyard Kipling, world-famous author, requested that a preas be sent tohis home in England. We later received a letter from him, saying, "It is a thoroughly good press and I have gotten a great deal of enjoyment out of it.'

Frank N. Doubleday, one of the founders of Doubleday \& Co., publishers of magazines and thousands of famous books, sent us the following significant sta tement: "I should thank, first of all, the Excelsior press which introduced me to the craft."

Thomas Edison, the famous inventor printed a paper in a mailcar when he was a railway newsboy. The list could be extended indefinitely.

## Reduce Your Printing Costs in

 Office, Store or Factory:-Office and factory forms, billheads, statements, stationery, business cards, circulars, all kinds of printed matter and printed advertising can be done with a Kelsey printing outfit i.t a small fraction of prices you are now paying. Present conditions offer bigger savings than ever-and more need for advertising than ever. You can seve enough on present printing
bills to get the extra advertising you need without a cent of expense.

## Develop Your Own Business:

You can only be sure of your own future happiness, prosperity and well being IF YOU CONTROL YOUR OWN JOB. As you will aee in the following pages, you do not need a lot of money to enter this interesting and profitable business, You can start on a spare time basisif you wish, and later make it full time. Or you can continue to use it as a part time way to add to your income There is no are limit your income. There is no age limit, up or down. If you are a student, you can help put yourself thru school or college. If you are retired, and on partpay or a pension, you'll find printing an answer to your needs-both for cash and recreation.

## Who Says Printing is

## Easy To Learn?

No less an authority than Henry Lewis Bullen, who assembled the greatest library on typography in the world, which is now at Columbia University, and who was an experienced printer and authority on typographic matters as well. Said Mr, Bullen: "Printing ia the simplest of all trades, and the easieat to learn." He went on


Our factory is located at Meriden. Connecticut only two hours' ride from New York on the main line of the New Haven Railroad, and visitors are welcome.
to observe that boys often get the rudiments within twenty-four hours from the time they start; that it isone of the most alluring and profttable of indoor sports, which does those who practice it an immense amount of good. Mr. Bullen did not mean that you or anybody elae can learn all there is to know about printing in twentyfour hours or even 24 days, but he did atreas the point that in no other trade isit possible to learn the fundamentala so quickly, and to turn out a presentable, useful, and profitable piece of work from the very start.

## To Printers and Others With

## Printing Experience:

The equipment ahown in this book is of the highest grade foundry standard. We list no other, because we feel that accurate, durable tools and supplies will go far to eliminate any possible troubles, whether in the hands of anolderaftsman or a new one. If you buy a font of type, a piece of brass rule or anything else from these pages it will be of the same material or quality as you would get from the largest and the best known suppliers in the trade. Limitations of space prevent our showing here everything which you may require. You will be in terested, too, in what other printers say of Kelsey aervice. If you don't see what you need in this book, please write us and give us the opportunity of quoting.
Outfits for Special Purposes:
In addition to general work, Kelsey presses will print on eloth, wood rubber, celluloid and other substances requiring imprinting. Manufacturers often have special or lithographed lsbels, which require imprinting with

color, size, contents, weight, etc. Tocarry a stock of every kind of label would mean prohibitive expense, so Kelsey presses are used to print them when needed, on the spot, without waste of time or carrying of large label stocks. Brand names, dealera, etc. are puton labels, as well as on mail enclosures, leatlets, ete., in the same manner.

Hotels and restaurants provide themselves with menus; clubs, lodges and organizationsecretaries take care of their own work with a Kelsey outfit. Art galleries and museums print their own specimen labels and cards. Government institutions use them for vocational training, incidentally supplying necessary printing for state and municipal offices. Theatres imprint their heralds, window cards, etc., eliminating unsightiy rubber stamps. Greeting card manufacturers use them for imprinting names on the finest cards, and they are taking care of bookplate imprinting in the same way, Wherever printing is required, a Kelsey press will pay for itself, net only because of low first cost, but because of extreme simplicity and ease of operation. Quick changes are easy on Kelsey presses, making them fill requirements where big expensive machines will not suit. We cover a few uses in the following pages. See also the samples of printing done with inexpensive outfits; they will give you a little idea of the many ways in which a Kelsey press can be uaed.

## What These Printing Outfits Will Do

SAVE MONEY Labels, ery, tags, factory forms, price lists and many other printed pieces can be produced with an inexpensive outfit at a large saving. This is no reftection on the large printer, because he has overhead expenses which must be met, in addition to his profit. Your only met, in addition will be paper, ink and time. See
1 the low prices for paper and ink in this the low prices for paper and ink in this, rates). If you buy your printing you also pay for somebody's time; if you do your own printing you either use your own time, or that of a junioremployee. Allow a liberal rate for this and you should still save one half your present cost. We recommend that large, elaborate catalogs and other similar work be done outside, but thegreat majority of medium and ordinary size printing is well within the eapacity of a low priced outfit, as you can see by the photographs of work in the following pages. For less than the cost of a single typewriter or adding machine you can have a complete printing outfit which will do your work.

## SOLD DIRECT ONLY

We sell from Meriden only, and not thru dealers, agents or representatives, In many other lines, it is not practicable or desirable that the manufacturer sell direct, so we cast no reflections on that method of doing business when we say that Kelacy equipment can only be bought from the factory. In our ease it not only enables us to give more expert advice and help, butmakes prices lower by at least $25 \%$ than we could otherwise offer


## The Fascination of the Printing Press

 ing presses firstcame into general carne, into senera men, rieh and poor, famous und obof life have realiz. ed the pleasyre of operatites a" "pocket edition" print-
ingt shon-producing shop-produc-
ing the printed word-a form of killer and artiatic
ereation as mach as etching, drawing, ncnipture, painthy, oxpressed in fine printing, either as a hobby ot as a life work, nnd is cquickly recognised sis sueh. Gutenberg, Caxton, Horrie waipole, sud morerd (the latter of Roy risand Embert hubbsird (the latter of Res
eroft fame) are disting uished examples.
The earliest printeru were, almost withont exception, Ireated by kings and nobles as yery exalted pernonages. uannily the shop was at ty. The finest modern pmotiog honear continne to eraploy the bent talent and tho doaigners of type, borders and deecrations worl

## MAKE MONEY-

Part Time or Full Time
Here is an extraordinarily interesting business which you, no matter what your age may be, can enter with profit. Printing and advertising are universally needed. Everybody is a possible customer, if only for persomal stationery or cards. Every business man, every business firm, requires printing. Ninety per cent of it is well within the capacity of an inexpensive outfit, as you will see by looking over the photographs of actual samples done with the various presses, which are shown
in this book. If you wish to operate

VER SINCE print- with them to assure a continnous advance in standards, higher at the presont time than
they haveever boen. The resultsof their work they havoever boen. The rosultsof thcir work small. Nobody eam compare modern styles of lettera with the favaritee of hygone days withoot realizing the
Many pooplo are turning to printeraft for relaxation from the cares and fatizue of the oflice, factory, store or a tudio. He who has not experienced the unforgettable sensation
of talcing the first proof from a form of tyoe of talcins the first sroof from a form of tyge thrille that come once in a lifetime."
Thowe who want to make the craft a nource of lineome will find it perfectly possible without any loss of interest or sacrifice of quality. The thousands of Kelsay Prese ownere scattered all over the world, who pript either for the "fun of it of for more material reasona, may not all of them realize it, bnt each one is
doing his share to aid the tremendous influence of the Drinting pres. The Art of Printings is open to every owner to a new fleid for emjoying your haurs of relaxution from worldly eares, It is a most ascinating hobby.
a part time business until you have had a chance to prove to yourself that the opportunity exists, you ean do it with a small investment.
Stabilize Your Income
If your income has a tondency to go up and down, and there have been periodis over the past few years when you were seriously affected by poor business conditions, you'll welcome the stability you ean give your income with a printing outfit. As a part time business it has helped many a man thru sim times, and for others it has stood between his family and actual want,
necessities in poor times, and extras in good times. You could not persuade many press owners who have used them as mainstays in times of financial emergency to part with their outfits for many times their cost if they could not obtain another.

## Do More Advertising

The average smail or medium sized business suffers for lack of sufficient printed advertising. Outfits snch as you will find described in the following pagees will enable you to do PRINTED post card advertising, use PRINTED circulars, PRIN'TED mail enclosures-give your advertising the dignity and effectiveness which only a printed message carries. Whatever your printed advertising expenditure is now, you can make itgotwice as far.
Have A Home
Enjoy printing and at the PRINT SHOP ${ }^{\text {same time, }}$ make it pay. Here is a home workshop project which will more than carry itself. With a printing press y ou can not only do your own printing, but make holiday gifts of personal stationery, bookplates, cards, etc., for your friends, which they will value more than any expensive present you could give them.
Books may be printed, one or more pages at a time, and bound by yourself or by a bookbinder. We supply all materials. Histories of towns, family histories, biographies, poems, or any favored project or stories can be put in permanent form. Many business cataloge, library lists and technical works have been thus printed.

Books and tracts on religons swbjects United States SteelCorp.; Aetna Life mentals of printing, so most boys who way. Many people do not realize
Books and tracts on religous subjects United States StcelCorp; A Aetna life mentals of printing, so most boys who can begiven circulation, which would Insurance Wire \& Cable Co. otherwise run into too much money. Printing a paper or bulletin is likewise a good way of promoting a cause or hobby. Subscribers or advertising can be used to make it pay, if desired.

## BIG USERS

The following concerns, lead ers in their lines, and many others of similar caliber are using Kelsey presses, becansein spiteof the fact that most of them own big equipment too, there are many places and operations which require quick, quality work, Repeat. sales, either for the same or other divisions, indicate that their performance has been fully uptoexpectations: Seth Thomas Clock Co.; General Electric Co.; Royal Typewriter Co.; Standard Brands, Inc.; General Motors Corp.; American Telephone \& TelegraphCo.; national Harvester Co

## Kelseys are Simplified Professional Presses

Every Kelsey press from the $3 \times 5$ size up (and including the $3 \times 5$, of course) is a simplified, professional machine and should not be confused with anything else. Besides their use for busihess and commercial purposes, you'l find them in schools, as well as in other educational and vocational instit dions everywhere. They are institutions everywbere. They are not sold However, men with printing, pubishing, advertising, and sales promotion experience know how valu-
are fortunate enough to have parents, teachers or friends interested in their welfare are given Kelsey outfits rather than impractical sheet metal toys. The use of a real printing layont not only gives them pocket money, but helps them in grammar, punctuation and spelling.

## Have Your Own <br> Printing Business

## No man is more completely his own

 boss than a one-man printing firm. The number of hours you work is entirely up to yourself. If you prefer to sleep late in the morning, and work late the next night, you can do it. Or if you like to be up early, get your work out of the way, and take thelarge and convenient umbrella is being provided the one man printer by the high hourly rates in moat big shops. Agreements in some large cities have been made on the basis of 82.00 per hour-and higher, with paid holidays and fancy overtime money for less than 40 hours. This means that the employing printer has to figure on composition rates of $\$ 5.00$ per hour-and up. While rates slide off from this in smaller places, they are still high enough to give the one man shop a beautiful living if he uses plain everyday common sense. Any amount of small work cannot possibly be done by a large printer at prevail ing wage rates with any profit, but the small man can handle the same jobs and make attractive money.


## What Is Your Business?

Instead af telling you what WE think of Excelsior Presses, we will let few of our customers fpeak for us Spaceforspeak for bids printing even asmall percentage of the hundreds of unsalicited letters we have received. No matter whatyour business may be, sameone
in a similarline is already a satisfiad press awner.

Grocers and Merchants "I mail postal cards every week and $I$ know, without leaving anything to conjecture, that they bring me MORE BUSINESS THAN THE SAMEAMOUNT OF SPACE, USED THE SAME DAY IN ALL THREE OF OUR LOCAL PAPERS, A Kelsey press can certainly save the day for the SMALI, STRUGGLING, INDEPENDENT DEALER."

And Churches "The $5 \times 8$ press you sent me last spring is doing fine work. I use it more or less all the time, as I am printing about 500 to 1000 handbills for our revival meeting each month. I use bills 7x14 incbes which I print, first the upper half and then the bottom or lower half. It only takes one hour to print 1500 bills. When travelling, I put the press in the back of my auto. Besides doing my own printing, I print thousands of cards, letterheads, etc., for other ministers."

Laboratories "Our press was purchased two years ago and has pad for itself many times. Prints all our labels, invoices, etc. When we bought it, we figured we had $\$ 100.00$ of printing needs. It paid its cost in two days."

## A Kelsey

Press Will

Photographer "I am nsing the press in my photograph business and for all my business stationery. I am also doing small printing jobs on the side. The press is rapidly paying for itself."

## One Job Paid for the

 Press "From the results obtained in the circularizing of our trade territory, once, with a card gotten out on our $5 \times 8$ press, our increase in sales, compared to the corresponcing day a year ago, was nearly great enough to care for the total cost of the press -this in the face of very unfavorable local conditions," Help You

Kelsey Outfits are hrranged so that you can build them up a little at a time. For instance: If you purchase the 1AB outfit, you can later add the type and material the type and material
to makeita 1 B or a 1 C tomakeita 1 B or a 1 C
by paying the differby paying the differ-
ence in cost. Or, if at ence in cost. Or, if at any time within three months after buying the $3 \times 5$ press you find you are ready for the 5x 8 machine, you can return the $3 \times 5$ at the FULL PRICE YOU PAID FOR IT and by paying the difference paying the difference
get the $5 \times 8$ size. The get the $5 \times 8$ size. The Ilustrations of samples show you exactly what you can do with each press and outfit, but they do not show youall youcando. You canmakedozens of variations of any of the riations of any of the
specimens, and do all specimens, and do all kinds of other work
besides. You can even besides. You can even
copy them, changing names, etc.
Ifyou are uncertain about making up your own type assortment or outfit, you can buy any one of the regular any one of the regular outfits and type as
sortments, knowing sortments, knowing
exactly what you can expect.
These are only a few of the hundreds you can print with this outfit.
Dratinge wot included in outhits.

## This is the Outfit with which all the work on the opposite page was done

Outfit 1 AB, with $3 \times 5$ Press, $\$ 35.03$

Type (rour zelection or
with $\rightarrow$ thate sog.gy Ladn fit Gaure


$$
\begin{aligned}
& \text { R.f7 Shipping Wget. } 40 \text { th } \\
& \text { pot on this outfit as dedur }
\end{aligned}
$$

These are the sizes and styles of type and rule in standard Assortment AB (unless you select others):HOLO COPPERPLATE GOTHIC NO. 3BGE LARGE $\$ 2.30$ BOLD COPPERPLATE
NO. 4 C 6 LARGE $\$ 230$

## Mod. IBodoni <br> 14-1 AIC \$3.45

RULE 200,2 FT PRINTING THIS WAY WITH 52 ONE EDGE THIS WAY WITH THE OTHER? Type prices include spaces and quade Samples shown can be made to look entirely different with your own selection of type.

## You do not need experience-read these

## unsolicited letters:

"I had never set a line of type, or had any experjence of any kind in the printing business, and during the three months I ve had my outfit, I have cleared about ninety dollars, and that of course is only done after regular working hours, as I am employed in a retail shoe store during the day.
"I am very well pleased with my press and outfit. Although I had never set a line of type in my life before, it was easy after studying your instruction book. The press is entirely satiafactory, and I have been able to turn out work as good as the better equipped printers."
"My whole knowledge of printing I obtained from your instruction book which accompanied the press, If I had it to do again and even pay more for the press I would do
it, for the results in our ehurch life are very noticeable. If we had to build a new church, your press will be the reason."
"We turn out many thousands of cards like these and the printing is all done on the $3 \times 5$ press we bought from you. Best of all, the work is done by girls with no experience."
"It was the best thing that I ever didwhen I got in touch with you and bought the $8 \times 5$ press. I made on an average $\$ 35.00 \mathrm{a}$ week, printing cards and envelopes last year when
I was in Washington, D. C."
"The boys have sold over fifty dollars worth of printing already. I never bought them anything they have been taken with as much as this and I am as well pleased as they are."
Miss MIriam Lamb writes: "The $8 \times 5$ has made our family living, since we had it,"

All the samples on the opposite page were printed with a $3 \times 5$ press and outfit No. 1 AB , and type assortment $A B$. If you order this outfit, and do not specify any particular type, we will send you this assortment. We consider it well adapted to general work, whether you print for yourself only, or print for others at a profit.

Special Type As sortments. 1 f you arogoing to do moatly stationery and carde, you may wish to smbstitute more Old Engliah and other fancierstyles of type in these onthit. Younced only to make that change telling us when you order, and if the type you select costa mort
than the regular aslection, change the total of the onatit if than the regular aeleetion, change the total of the outfit if your work
runs moutly to handoils ond circulars you raay wish to me bigrer. blacker type. However, if yoar requirementa are Reneral printina. you will find the regular nesortments well suited to your needs.
Terms of Payment Cash with all ordera. Prices net, aell direct to users at factory prees, therehy saving all azento and middiemen's commisions and profits, Cash must accompony orders eithur by bamk druft, Money Order, of chack if evrrency (bulls) send by Recietored Letter. Weitern Union wal send moncy as well n neessages by telegraph. Syders for $\$ 10.00$ or morr will be abipped
C. O. D., wlhin U. B. A. PROVIDED oneathind of bill accompanip C. order as o yuarantee. Write sadres and shippint diractions wry
plainiy on every arder, ziving sitreet and mumber, town, county and state U.S. atampe taken, ezcept airmail.

These samples were printed with Outfit IB-Total Cost, \$48 ${ }^{.77}$
In this photo of actual samples, and in the preceding one for Outfit 1 AB , are shown the following classes of work:
stationery pertonal, busitiess, professionsi); envelopes; businces cardas; personal carde; sociul munowncements; bookpiatels: greeting cards; movie ittles; mailing habele: eommercial labelys tams: tickets; ;alesmen's sdyance cards; sealing tape: factory forms and notieces; payroll listspindex cards; poot cards; mentre; wrapping paper; circulars; linoleum blecks.
Among those which we cannot show for lack of space are:
Looba leaf eheets; shirt tabs; prescription blanks; pocms; pencils, eloth, wood,
celluloid and similar printinge sivertising cellakos and sumar no novelties; and many other kinds of jobs.

All these can be done with the 1B Outfit; many can be done with the 1A B Outfit. However, any Kelsey outfit can be built up to any size at any time, according to the size at any time, according to the
grow th of your business or requirements.

You may be sure that any one of these outfits will handle-

1. All the work pietured with it;
2. All the work pictured with any preceding outfit;
3. Many variations of these, as well as other kinds of work not illustrated.
Of course, if you prefer, you may alter these outfits, changing the price according to the changes you make in type or equipment.


This Printing Was All Done With This Outfit
All the samples on the opposite


Outfit No. 1 B, with $3 \times 5$ Press, $\$ 48.77$

3x 5 Prese
Epratave, Font No. 5
Type (sour seleetion or with spares notit quint Compostre Stick (not thown)
 NOTE: Ontfit now has 1 Excelsior, 2 sounce cases, not. 2 Excelsio

Thisoutfit has more type, and will handle general work up to post card size. A good equiment for a stationery or general line. page were printed with the $3 \times 5$ press and 1 B outflt using type assortment B shown below. In addition THIS OUTFIT WILL PRINT ALL THE SAMPLES on page 4 plus hundreds of others. Those shown are merely suggestions. Assortment B below:

BOLD COPPERPLATE 3BC6. $\$ 230$ BOLD COPPERPLATE 4BC6 2.30 Centenary 8R Large

## Modern IBodoni 14-1418 \$8.45

Egyptian Bold
85-12R
$\$ 3.15$
Rule No. 200, 2-foot strip . 52
(This rule prints two ways)
Typs priess include spoces and quads.
Other styles of type may be substituted, if you prefer, changing the cost if they are more expenaive.

## This is what men of experience have to say about Kelsey presses: been connected with printing ever since." <br> What a world-famous designer of buildings, theatre settings, radio cabinets, futuramas, etc., has to say:- <br> Tuthis is the third time in my life I have owned an Excelsior Press. In fact fifteen years ago I printed a thirty-two page, monthly magazine for nearly two years on one. My younger brother through his experience in working around my shop at that time, and eventually running it, aequired sufficient knowledge of printing to accept the per in Florida some years later, and has <br> One of thefirstitems fora New Business <br> "We have used one of your presses for a number of years while in the drug business in $\mathrm{B} \quad$, having sold it when we sold our store recently. We are preparing to open a business here and of course one of the first. things we will need will bea Kelsey Press." <br> "The press does fine work. As I have been a printer for twenty-two years 1 think I know some things about what a press can do. I supposed I was getting more or less of a toy, but I find instead, I have a real printing office for a small sum."

You Can Also Do The Same Work With This Outfit, PLUS


Outfit No. 2B, with $5 \times 8$ Press, $\$ 78.08$


 Spacial $\$ 1.00$ Press Discount on thiz outfit an deducted above.

For those whose work is mostly stationery, cards, tickets, etc, but who require a press for some jobs LARGER than the $3 \times 5$ machine will handle. This ontfit is furnished with type assortment B unless otherwise ordered, and will print samples like those illustrated on the opposite page, and those on page 4 as well. It will print a space $5 \times 8$ inches on ANY SIZE sheet of paper or card, whereas the 1B Outfit prints $3 \times 5$ inches on any size stock. If you purchase the 2B Outfit now, you can later add the type and material which will make it a $2 \mathrm{C}, 2 \mathrm{D}$ or 2 E Ontfit.

Print for Others in Your Spare Time Never in the over seventy-five years that we have been in business, has the opportunity for the small printer been so great. Large printers' prices are so high that anyone with a small press can get all the work he can handle-and make a good profit on every job. Read what others have done and profit thereby. All your personal and business acquaintances need printing, if it is only stationery, cards etc. Get their business and ask them to tell their friends.


This work was all done with Outfit IC: Cost, \$64.68

All these samples were printed with the $3 \times 5$ press and Outfit No. 1C, using type assortment C. This type assortment outit IN ADDITION, will print EVERYTHING ILprint EVERYTHING IL4 and 6, plus many others.

We furnish type assortment C with this outfit unless otherwise specified. As you see, it will turn out work suitable for both those who wish to print for others, or for themselves. Like the other outfits, it may be changed any way you see fit, increasing or decreasing the cost correspondingly.

A few examples of the kinds of work this outfit will do in addition to those shown here:

Cards: business \& personal
Stationery of all kinds
Post cards
Menus
Cayse
Firle cards
Payroillists
Fayrory forms
Greeting carda
Linoieum block printine
Salesmen's advonce card
Bilheais \& statementa
Miniling Ishels
Sealing tipe
Bookplates
Wrapping pan
Wrapping paper
Printed novelieas
Annoaneements:
Bocisl \& business
Locoseleaf sheets
Launity tab
Peneils, ete.

## Here is Outfit IC: Total Cost, \$64.68

With larger press, \$91.99


Outfit No. 1C, with $3 \times 5$ Press, $\$ 64.68$

Kurnitare, Font No 5
Type (vour salection or nati-) with vpaces and quase Comporing Stiek (nat shown)


Special $\$ 4.00$ Press Discount on this eutilt as doductad abavi.
NOTE: Outfit now has $\%$ Excelaior type caser, not 2 as ahown in
the piekure.

All the specimens on the poge opposite were printed with Outtit ic and the $3 \times 5$ press, using type assortment $C$ as tollows:
BOLD COPPERPLATE GO 3日C6 $\$ 2.30$ BOLD COPPERPLATE 4BC6 2.30 Centenary 8R 2 L . fonts. $\$ 9.80$

## Modern IBodoni <br> 11-1118 s:3.45

 EGYPTIAN BOLD85-12 R $\quad \$ 3.15$
MOD. GOTHIC 87-IOL $\$ 6.10$
20 Border 9-B Car $\$ 1.85$ Rule $101,2 \mathrm{ft}$ — . 36 Rule $200,2 \mathrm{ft}$.

$\qquad$ Typa priens tneluds specus and quads. You may add to this ascortmont to suit your own requirements, and eha
cost of the outfit accordingly.

Read What Others Have Done
"I made fifty dollars during May printing calling cands for the seniors, working only after supper several times a week. I get many other small jobs and also print a Sumday School paper."
"When I bought the press I had no intention of embarking in the printing business, expecting to use the machine for color work in connection with my designing and illustrating work only, but when clients insist that I do their printing as well as my own it looks as if I shall be compelled to accomodate them."
He lost his job-BUT At the beginning I was somewhat dubious, as I was sixtyseven and had never bandled a piece of type
in my life. However the $5 \times 8$ Excelsior saved the day. It has been the means of my being able to make a living, as when I was dropped from employment I had been in for many years, because of age, I found no chance to make a connection anywhere."
"We are very much pleased with the work which we are doing with the equipment purchased from you. The work done by us on one of your Excelsior Presses and embossed on one of your embossers compares more than favorably with the work put ont by a competitor with equipment costing many times as much."
"I have just finished my Christmas cards business and have made real money with it. I work only in my spare time and drive a grocery truck through the day.


Outfit No. 2C, with $5 \times 8$ Press, $\$ 91.99$

\section*{| 5. 月 Press |
| :--- |
| Faintrer |}

Firaltere, Pont No. 5

 Composing Stick (not sbown) 215 shipping Waikht, $133 \mathrm{lbs}, 595.9 \mathrm{y}$ Press Diocuunt on thim outfit an deductad mbov.. NOTE. Ontfit now has 3 Excelinior type enses, not 2 as shown in
A good medium size outfit. When furnished with type assortment. $C$, it will do everything pictured on pages 4,6 and 8 and much more. Printed space can be 5 by 8 inches, instead of 3 by 5 as shown in the pictore (see explanation under 2B outfit). You can later build this up to 2 D or 2 E by adding other type from assortments D or E .
Excelsior Presses Helped to Increase My Business
'Several years ago the writer bought a $8 \times 5$ Excelsior press. A few months later we had grown to a point where we needed and bought a $5 \times 8$ press. The business kept on growing so that today it holds a prominent place in the community. There could be no more positive evidence of the power of a Kelsey press mixed with a little ambition on the part of the owner."
$\mathbf{\$ 8 0 0 . 0 0}$ in Three Months "Am enclosing samples of jobs done on the $6 \times 10$ Excelsior Press, which I bought three months ago. I have averaged about $4,000 \mathrm{impres}$ sions per day-every day-and it is still going as good as ever-total 250,000 in three months time. Starting on job now of 20,000 . Have done about $\$ 800,00$ in work in three months."


All the samples on page 10 were printed with the $5 \times 8$ press and Outfit No. 2D, with type assortment D. This press and ontfit will also print

ALL THE SAMPLES ON PAGES 4, 6 and 8 and, of course, ali kinds of other work as well. No attempt is being made to show samples of eve-
Outfit No. 2D, with $5 \times 8$ Press, $\$ 125.12$
4
 would not be big enongh


As explained on the foregoing pages, these type assortments are suggested as a good choice for general work, in the light of our experience. But if you prefer other styles, or want more or less type than is listed here, simply order as you please and adjust the price of the outfit accordingly
Satisfied Customers tell how durable Excelsior Presses are "Yourgoods are made tolast. Thepress that this envelope was printed on is an Excelsior 30 years old and still does exceflent work."
"Yon may be interested to know that the press I bought of yon over sixteen years ago has done thousands of dollars worth of work and it is just as good as the day we bonght it.

It may interest you to know that we have made nearly a quarter of a milion impressions on the Excelsior we got of you about two years ago and the machine is still just as good as new "
"I enclose a sample of printing done yesterday. I thought you wonld like to have it as a specimen of what can be done even after years of constant use. The type used came with the original ontfit.'
"Stillhave the $3 \times 5$ press 1 bought over zix years agoand have printed thousands of cards on it."

## HIGHspot

Rule 200, 2 ft .


BOLO COPPERPLATE GO. 3BC6 $\$ 230$ BOLD COPPERPLATE 4BC6 2.30 CENTENary 8R 2 Large and
5 lower case (small letters) 23.15
MODERN Gothic 87-10L $\mathbf{\$ 6 . 1 0}$
EGYPTIAN Bold
85-10R
EGYPTIAN Bold 85-12R
$\$ 3.15$ Modern IBodoni H-1.11 \$8.45 88-18L $\$ 7.45$
B Barder 9-B cam si.55 Rule 101, 2 ft ——. 36

Type prices include spaces and suads.
A minister using a press for his church work writes, "I feel that 1 awe 80 much to the prese 1 bought 18 yeara ago. I learned to set type; went in our local newspaper otice, Harned the business, went out as managet of the oflice, atodied for the ministry: got zay A. B. went to the theological semanary, pracmated a D, D, fand am now pastor of the Third Freabyterian Chureh of this city. I owe my miart to your press.

Outfit No. 3D, with $6 \times 10$ Press, $\$ 145.76$
 Special \$S Prest Disoount on this autht, deducted above. NOTE: Ontfit now has 4 Excelsior type casea, not 3 an in the pleture.
This ontfit fills the same requirements as No. 2D, and wilk print everything on pages 4,6 and 8 . In addition, it provides a bigger press with a larger chase or frame, so that you can do bigger work (form letters, larger circulars, bulletins, papers ete.). We regnlarly furnish this with type assortment D, but yon may, if you wish, make up an assortment of other type styles, and change the price of the outlit if your selection is different in price from the standard ones that we suggest.

Over 900,000 Impressions "I am still nsing the $6 \times 10$ press and doing good work with it, not having any trouble after these years of use. Over 900,000 impressions have been made to date. Just finished a job of 8,000 cards on it."

## A Few Samples Printed with Outfit 2E: Cost \$146.92

Everything in this picture was printed with the $5 \times 8$ press and Ontfit No. 2-E, and the type assortment E. This outfit will print not only the work on this page, BUT ALL THE OTHER SPECIMENS IN ALL THE OTHER SAMPLE PHOTOS AS WELL. It will be furnished with this type assortment or you may make up your own.
The 2E and 3E Outfits are both particularly satisfactory for printing newspapers, books, large programs and all work where a comparatively large amount of matter must be priuted in a given space.

Space does not permit us to show samples from all the outfits, but we know that if youssee samples printed on the $3 \times 5$ and $5 \times 8$ presses, the work turned out on the bigger presses (built on the same principal, with bigger capacity) will require no special demonstration. Detailed descriptions are given on the other outfits, so that you cau form your own conclusions.

Most of the ciescriptive matter in thle catalog Ms above. Is sest in Centenary 8 R - che etandard "body" type in all the sugrested assortments
pxcept A. You will nloo find this face which is excopt A. You will niso find this face which is
one aize smaller: Contemary 6 R .

Actual size of samples: In order toshow in a limited space even a portion of the work these outfits can do, we had to reduce considerably the photographs of the samples. For example, the sheet elze of the theatre program ("The Country Couain") at the rijent wha orivinnally $6 \times 9$ inch os, or nearly the size of this catalogs page. The other armples, of course, nre proportionately harge
in their origtol form.


## Type Assortment "E" is also suggested for use with Outfit 4F with $9 \times 13$ press.

Lack of space limits our showing the almost endless variety of printed work which can be done with these outfits and the suggested type assortments-these samples will give only a small idea of what you can do.


Outfit No. 2E, with $5 \times 8$ Press, $\$ 146.92$
 Type (Four selietoon of oar
Cleaner mp Hand quader 1

 NOTE: Outfit now hais 5 . Excelsior type cases, not 4 as shown in

What Others say: " 1 am doing a fine business with my $5 \times 8$ Excelsior press. Thave jnst rented a store for my shop, and last, month took in $\$ 200.00$. Only started eight months ago.'
"Several years ago I started a business in a amall way, osing a Kelsey outhit for printing my own labels, circulars, stationery, etc. Without my printing outitit 1 would have had difficulty in getting along with my small capi, tal. As you can imagine, I am more than satisfied with it."
"It has been less than a year since I bought my $3 \times$ 万 press, and in that time I have done blotters and cards for myself only-that would have cost $\$ 98.00$ at prices I had been paying before. The work was all done in spare time, the materials cost me $\$ 21.00$, and my outfit $\$ 40.00$, so I have already saved nearly twice the cost. ${ }^{\text {t }}$
"I have a small overnight cabin business, and I have been able to do my own advertising with extremely small expense with my Excelsior press. Thank you for your exceedingly good service.
${ }^{44}$ I am very much pleased with my preas and this letterhead was my first work. I already have two jobs that total 85,000 bills and cards, and I have only had the press two days."

This is suggested typs assortment E, for u5t in both outtits 2 E and 3 E:
BOLD COPPERPLATE GO, SBC6 $\$ 2.30$ BOLD COPPERPLATE 4BC6 2.30 CENTENary 8R 2 Large and 5 lower case (small letters) 23.15

## MODERN Gothic 87-10L 6.10

Egyptian Bold 85-10R 3.00
Egyptian Bold
85-12R $\$ 3.15$
Modern IBodoni
14-12It \$8.50
Morlern Bodoni
14-14i \$8.45
Highspot 88-18L 7.45
Highspot
88-24R

Outfit No. 3E, with $6 \times 10$ Press, $\$ 167.36$

Tahe of Bhack lak

 E With anow ned gundin
 NOTE: Ontfit now has 5 Excelaior type cases, not 3 as shown in

Similar to the 3D Outt with the same 6x10 - tize press, but with more type as shown at the left, so that you can do longer form letters, circulars and handbills requiring more wording. When furnished with assortment $\mathbf{E}$ of type, it will print samples identical to everything shown on pages $4,6,8,10$ and the page opposite this one, as well as with variations of type styles and much bigger printing too. Costs less than a standard typewriter, yet will do more for any business. A fine outfit for the man who wishes to start his own shop, either part time or full time.

## Cable Bold 82-12R \$3.15 This type as.

## Cable Bold

82-18L \$7.45
Ornaments \& Decorators 'X' 2.05
7 Border 9-B Cor 1.85
Rule $200,2 \mathrm{ft}$.
sortment is
also suggested for the $4 F$ outfit with the $9 \times 13$ press on the next page.

A Bigger Press For Bigger Work


Outfit No. 4F, with $9 \times 13$ Press, $\$ 297.05$

Earniture. Font No
$T$ ppeth (rour selection or cars) For suggented typen nssort mbnt sea praceding pase

 Wiscount on thie outint ei deducied shove. NOTE: Outist now han ready-eut Ieadin instead of full otripa; and a Excelvior type cumbs
Covers entire range of work mentioned for smaller outfits, and in addition enables you to handle bigger posters, handbills, showeards, newspapers, ete. Does the same work as power presses costing three and four times as much. A good equipment for general printing, whether for yourself or as a moneymaking proposition.

Type assortment E is furnished ordinarily, but you may make your own selection if you prefer, from the many styles in the catalog.

## Outfit No. 3F, with $6 \times 10$ Press, $\$ 177.71$

Notes- This outfit is exactly the same as Outfit 4 F shown above, ex cept that it has the $6 \times 10$ Exeelsior Prems ( $\$ 60.56$ ) and Furniture Font 6 ( 81.10 ). For actual photo of $6 \times 10$ press, suo outfit 3F: on page 18 ,

Special $\$ 10,00$ press oncount on this outhit as deducted above.
A fine general outfit, with type to cover a wide range of uses. Inctudes the $6 \times 10$ press, and will do all samples pictured in this catalog, plus a lot of work which the added type assortment makes possible. If you want to operate a general job printing business, you will find this outfit will fill your requirements better than any other assortment for the same amount of money.

What users say . . .
NEW YORK Have had a great deal of pleasure from the added interests developed by warking spare time with the printing press, spare time with che printing press,
Became interested in good printing, Became interested in good primting,
the old master printers, type dethe old master printers, type de-
sign, paper and find new doars opening in many directions that add much interest to living. Have obtained many rare printed volumes, all paid for with earnings from my press.
PENNSYLVANIA Have spent some little time in printing offices and have worked on at least ten different presses all of standard make and all motor driven but for evenness of impression, quality of materials, smooth action and all round satisfaction, I give my unqualified approval to the Excelsior press.
WASHINGTON To say that Iam pleased with the $3 \times 5$ press purchased from you recently would be putting it mildly. My enthusiasm borders on exuberance. I had some misgivings at first but there is nothing to it. I can use it faster than I can hand letter my movie titles. My titles are the best I have ever made-clear and sharp.

This outfit ready for work includes press, can of ink, font of card type, assortment of wood furniture, type case, pack of cards for printing, and book of complete instructions.
Type in thin assortment is of OUR SELECTION, an only by putting out theze outfing in gtandard lots nnd large quantities aro we able to make this speciel oatift offor. This applies to the special $\$ 15.95$ outrit only. If you

Any boy who gets the Junior Excelsior will be more than pleased with the printing he can do. Principle of construction is identical with the larger Excelsiors.
Shipped by Exprens, unless yon want it to come by Pareel Post, in which ense unk your poetmater how much the Shipped by Exprens. unless yon want it to come hy Pareel Post, in which
chargea to your postofice will be and include the amount in your remittanee.


The Star has always been a favorite with printers; now completely motorised and with throwoff it is unbertablo at lens than twiee ita price. If your ropuirements or pockotbook don't jautify the purehase of a large power job presk, you cam get the Star and be able to handle a hig range of very proftable work on a low cost baein.

The electrified Star is furniahed sa shown with motor mounted on frame, adjustable for disance from flywhod by thumberew; one-quarter horse-power, 110-120 volt A. C. motur; pulley for proms spoed of 1000 per hoar: resdy to operate from your light socket.

Ink Fountain, (with press), \$36.42; (separately), \$38.42

- The Star Press and Complete Outfit ${ }^{\text {² }} 576$ 54


Exerlion Type Csoes - $\quad 32.25$ Hand Feller
Leads 1.71 Bodkin 25 Twenzcrs. 2002.26 Dhe. Complete Outfit $\$ 585.54$
Special $\$ 9.00$ Press Discount on this outfit as deducted above.
Wath press equipyed with trendle for foot power
With press with built-in motor, no trendle, no throwoff
With prese with boilt-in motor and throwotl, no treadle
609.54 633.54 663.54

Extra Rollers, each, \$1.s3
Extra Chases, each, \$3.75

## Treadle, \$24.00

Actual Weight or Press, 3 po pounds Ploor Space, 18 ㅎ 35 inches
Shippisa wiloht of prese unly. 500 pownds
Prompt Shipment-As is the case with all Kelsey machines, we carry these presses in stock, on our floor and can make shipment the same day your order is received.

Wood Blocking
Known as 'furnuture, this Is used to fill the blank spuoes around tho lyne foxm. Moude of apecial wood in assorted lengthes and widthn.

| Font | No, piomed | For Preas cize | Price |
| :---: | :---: | :---: | :---: |
| No. 3 | 28 | $5 \times 6$ | \$. 65 |
| No. 5 | 55 | $5 \times 8$ | 1.35 |
| No. 6 | 78 | $6 \times 10$ | 1.90 |
| No. 9 | 98 | $9 \times 13$ | 2.70 |



## Gauge Pins

 Gauge Pins are used paper or card in mrope: pooltion on the preps While being printed, as ${ }_{i}$ llasiratud.Regular nteel ganoee
inn ent of three
$\mathbf{3 0 0}$ gin. eet of three. ${ }^{30 c}$ One dozen - 75 c

Metal Line Spacers (Leads and Slugs)

Used between lines to make morespace between them. Come in two-foot atriph or cut No any bonyth you ordur.
No. L2. Ondinary size, 1 an-inch thiek (abont Tetrips to e pouad? per pound - $\mathbf{4 . 0 0}$ No. 56 . Exirs thick, $1 / 1$-ineh thiek ( $\mathbf{a b o u t}$ $11 / 2$ strapa co a pound) per poand - $\quad .57$ Eithor blige, ent to lenicthn sou orier, one size. per pound
Ten pownds out to not mare than four different uizes, $\$ 4.40$ Labor Saving Assortment, either T2 or SQ, Various lengtha five nound absortment $\quad \mathbf{~} \mathbf{3 . 5 0}$
Ten pound assortment

Brass Rule Formking tines, borr Brass Rule ders around pages, circulurs, to. Comed in 2-foot strips, which eam becut to smsiler sizen with a me, hacisay

| Prints | this way | No. |
| :---: | :---: | :---: |
|  |  | 101 |
|  |  | 200 |
|  |  | 201 |
|  |  | 202 |
|  |  | 206 |
|  |  | 207 |
| $\underline{ }$ |  | 223 |

Selecting Type: If you like the type assor tmente abown with the complete outfits, you need only to ask for the reralar ansortment. If you wieh to change the sasorment yoo can do so athar subsututing atylea of the name price, or making an enturely new selection to tuect yout
Specea end Quads Included Free With Every Font-Pleame note that nll type ints in this book include spaces and quade at no extra charge, which the prices of othoer foun-
drice do not, (Separaks CAP fonts do not inclode spacas and quads.)
Large and Regular Fonts-We are now supplying and listing many of our type feces in two syzes of font. The cost of makimy up large fonts is less, so we give our cuetomers the benelit of those who require only a small qpantity of some styles we ligt both sizes.
Type for Printing in Foreign Languages-Spaninh. French. Italian. Swedish. Porturuene Polish, and ocher foreiga lengusgo printing requires extra characters. Ank for prices,
IMPORTANT-Order by number and price ABOVE specimen fine. Do NOT use

## THIS IS A FONT OF TYPE

AAAAAAAAAAAAAAAAAAAAAAAA BBEBBBBBBBCCCCCCCCCCCCCCCC DDODO DDODODDD EEEEEEEEEEEEEEEEEEEEEEEEEEEFE FFFFFFFFFFF GGGGGGGGGG MM M M M M M M M M M NNN NNAN NN NHNNN NHHN NNANN NN OOOOOOOOOOOOOO OOOOOOOOOO PPPFPPPPPPPPP QOQOO RRRRRRRRRRRRRRRRRRRRRRRR SSS SSSSSSSSSSSESSSSSSESTTTTTTTTTTITTYTTITTTTTTT UUUUUUULUUUUUVVV VVVWWWWWWWWWWXX

 WHAT IS A FONT OF TYPE?-Over each mpeumon limele given firet, the nuraber of the fon by whel to order: second, the number of " $A$ " or " s " in a font, thus " 12 A 2 4 an ;" thind, price of the font. The number of each letter in the font is not the same; thus of the letters most of teis ared, sach nas a, e. n, s, ete, thare will be as many or more than of a, while of lecters les freguently used, cuch an " $h$, w."nte. there wal be somewhat less and of letters such as "q"
or " $x$ " the proportion will be noch smaller. Since the proportion is the same in difterent sive ionts, the number of "a" forníhees a kny to the saze of the font. Our type is made to worl on any press and is cast from best ailoy metal. Figures, the charectera 3 and \& , and all msrki of ponetuation are included in rell fonta.
Above is shown e Large Font of 2BCf, with 20A'E and other letters in proportion.
 RED Fox Jumps Over The Lazy Brown

## 10 POINT

No, Lirge Font CAP Font Regular Font RED FOX jumps over the lazy

IBEID FOX Jumps over the No Large Font CAP Font Regular Font RED FOX Jumps over the lazy No. Large Font CAP Font Regular Font RED FOX jumps over the lazy $b$
 RED FOX jumps over the 1 No, Latee Font CAP Font Regular Font
 đicù Tfax Jhums maer the lazy troufu
 RED FOX RED FOX jumps over the lazy bro RED FOX JUMPS OVER

Noo Larryo Font CAP Font Regular Font

 RED FOX jumps over the lazy $b$
 RED FOX jumps over the lazy
 RED FOX jumps over the lazy b
 RED FOX jumps over the lazy
 RED FOX JUMPS Over the 74

## 12 POINT

No. Largo Font CAP Font Regular Font RED FOX jumps over thel 6BC12 Larger 19A $\$ 3.45$ Reg. 6A 11.76 RED FOX JUMPS OVER TH GBC12 Large 15A s345 Res. 5 A 11.75

## 8 POINT

No. Larro Font CAP Font Regular Font RED FOX jumps over the lazy brown No. Large Font CAP Font Regular Font RED FOX JUMPS over the lazy brow
 RED FOX JUMPS over the lazy brown
 Thed Yox 3lumpe ourer the laxg frefirin ivg. 5
 RED FOX jumps over the lazy brown do No Large Font CAP Font Requilar Font RED FOX JUMPS over the lazy brownd
No. Largo Font CAP Font Regular Font RED FOX jumps over the lazy brown
 RED FOX JUMPS over the lay bro No. Larze Font CAP Font Regalor Font RED FOX JUMPS over the lazy brow
2BCl2 Large 13A RED FOX JUMPS O nBCl2 Large 11A 53.45 Reg. 3 A .51 .75 RED FOX JUMPS 18PCs Later 19A ss. as Reg. 6A slit 5 RED FOX JUMPS OVER TH 12PO6 Large 16A \$30.45 Reg. 6A 81.75 RED FOX JUMPS OVER
 RED FOX JUMPS O 12PC8 Large 11 A \$3.45 Reg. $3 \mathrm{~A}=11.75$ RED FOX JUMPS
 TBEHDFAN jumipsove
 RED FOX Jumps over the l
 RED FOX JUMP
 RED FOX jumps over $t$
 Tied Fox Juntas over the lazy b
 RED FOX jumps over the laz
 RED FOX Jumps over the lazy
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 RED FOX Jumps over the )

## 11PCINT



 DFDDFD入 TUT
 Red fax Juntas meetly lazy
 RED FOX jumps over the
 RED FOX Jumps over the la
 Red Fox Jumps our the No. Large Font CAP Font Regular Font Red Fax Jumps Owes The



## 18 IP (I )INT

No. Large Font CAP Font Regular Font RED HOX jumps 9BCl8 Large 11A 54,10 Regt 4A 52.50 RED FOX UM REDFOXJU
 IREID Fox jump
 RED FOX jumps Th I
No, Large Font CAP Font Regular Font
 Riv Tux Jumps meetly No. Lana Font car pant Regear Font
RED FOX jumps over t

RED FOX Jumpsover 1
No Lars fou car porn reamer Font
 Red Fox Jumps Ouse
 Red Fox jumps Ow er

## 24 PCT) INT

No, Large Font Regular Font IED FOX


## REDFoxjump

 Rivet Fix ?
 RED FOX jumps 2
$\begin{array}{ll}\text { No. } \\ 89-24 & \frac{\text { Large Font }}{4 A} \underset{\text { FO. } 45}{ }\end{array}$ RED FOX 9
$\begin{array}{lll}\text { No. Large Font } & \text { Regular Font } \\ 90-25 & 80 \mathrm{~A} & 55.50 \\ 6 \mathrm{~A} & 5250\end{array}$

$\begin{array}{ll}\text { No. Large Fond Regular Font } \\ 92-24 & 18 \mathrm{~A} \\ 55050\end{array}$ REIN FOX JIIIPS S!

Red Fax Jumps


## Monthly Calendar No. 9

| 54 OCT |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 3 | 4 | 5 | 6 | 7 | 8 |  |
|  | 11 | 12 | 13 | 14 |  |  |
| 17 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

This is the actual aize of calender when printed

| WED | 31 | 23 |
| :--- | :--- | :--- |
| 10 |  |  |

Characters in Calender Font
With one of these Calendar Fonta you cat bet opa calendar for aty month, in
a very ubort time, and as quickiy chamge it to nny other month ss regraired. All the dater, days of the weok, type for monthe and yoar, brass rules, upaces,
everything to make the complete caleverything to make the compietc cai-
endar are fucladed in the font. Each date and each day of the week as cast in one puece and are na casy to set as a line of quads: brass rules areall eut to lensth
and mitered to fit. Good for any month on your.

Complete Font, \$5.00

## Monthly or Yearly Calendar Font <br> No. 8 (Perpetual)

Sameas Eont No. 9 , but smaller, nss shown. 1964 MAY 1964 Regular font
 $\square \frac{1}{1} 2$ year, (ineluding $\begin{array}{llllllll}3 & 4 & 5 & 6 & 7 & 8 & 9\end{array}$ rule bordar). $\$ 2.70$ $\begin{array}{llllllll}10 & 11 & 12 & 13 & 14 & 15 & 16 \\ 17 & 18 & 14 & 20 & 21 & 22 & 23\end{array}$ Laree Font $\begin{array}{ll}17 & 18 \\ 19 & 20 \\ 21 & 22 \\ 23 & \text { Lnctudes all cal }\end{array}$ $\begin{array}{llll}17 & 18 & 19 & 20 \\ 24 & 25 & 26 & 28 \\ 28 & 29 & 30 & \text { ondar materinal }\end{array}$ $\begin{array}{lll}24 & 25 & 26 \\ 31 & 27 & 282930 \\ \text { (bat norule bor- }\end{array}$ 31 Actual size of calendar yedr). The game Calender Font, so that, yois can putiature it toCother to take care of fall twelve months in one settung. Shepprap Wot. Larges the, Repidor 1 ib. The large font is partinularly usefol for The larse font is particiularly ueeful
making up yearly calendars larger than mar Minuatura Calendar and can be used on large cards, blottert, and all kmde of advertianop matter
A Calendar on a Blotter is welcome on any desk.

DASHES
Any style shown, 40 cents each.

Astronomical Signs


Electrotype Calendar
Furnished actual sire, on one block as shown.



## Extra Letters

Table＂A＂－Single Characters Sometumes it doorn＇t pay to bay a complete fonl．Here are the prices on individasi char－ acters for such situations．Type in larger quartitsea by 6 inch line．
At theee prices you may order all one letter＊or usoorted lettera as denipec．

| Point Size | $\left.\begin{gathered} \text { Any } \\ 3 \\ \text { lettere } \end{gathered} \right\rvert\,$ | $\begin{gathered} \text { Ang } \\ 10 \\ \text { lettera } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Eneh } \\ \text { additional } \\ \text { letter } \\ \hline \end{gathered}$ | $\left\{\begin{array}{c} 86 \\ \text { letters } \\ \text { or more } \end{array}\right.$ |
| :---: | :---: | :---: | :---: | :---: |
| 8 | \％ 8.80 | \＄．$\% 0$ | 7.09 | 18.06 |
| 8 | 5.80 | ． 90 | ． 09 | ． 06 |
| 10 | $\mathrm{g}_{7}$ ， 50 | 90 | ． 09 | 06 |
| 12 | 言答 50 | ． 90 | ． 09 | 06 |
| 14 | 2088 80 | ． 90 | ． 09 | ．06 |
| 18 | 重苜，50 | 1.30 | 18 | 02 |
| 24 | －${ }^{\text {\％}}$ ， 60 |  | 14 | ． 11 |
| 30 | 㷬目， 20 | 2.68 | ． 25 | ． 23 |
| 48 | 2－1．16 | 3.00 | 30 | 28 |

＂By＂Ietter＂we mean one letter in the alph ＂By＂Intter＂we mean one letter in the alpha－
bet，or one figure，or cone pugetuation mink， checking square．or any other character．

Table＂B＂－Quantity Prices Proce below 18 for one six inch lime of one charactor．You can order a line each of eev－ gral different characters in any one style and
size of type to obtan the quantity mrice．Type sold this way is cast special the machine mant he ant up for it and la subsect to some
delay，For less type，une the table＂$A$＂prices．
 16 to 40 or more hres， 208 leas por thane that line lities．
－Exampla：

Figurea，braces，leaders，fructions，anxiliary
characters，borders，accented lethero，and ornamponts may afso ho purehased by the six inch line（Table＂B＂）of not more than one
character per live．

## TABULAR RULE

For Quickly Making up Rule Johs
Tabular role is uked for quieldy setting rule Jols similar to the oneb shown here，No short pieces of rulo to handle，nothing but solid Dieces of typhe 12 points oquare or larger．
Tabular ruse if erst on two plaes of body， 12 and
Tabular rule in enst on two elzee of body， 12 and 18 point．Etach
dive is made in six widths， $12,18,24,30,36$ and 88 point enabling you to make columis of any width from 12 point up．Ordimary role is used between the columns of tubtular role．Crumar Whon ordersing he sarre to sperify whether lavelue or sighteen
poist body is wornted．

Width in Pointe 48


12 Point Body

8


12 Point Font 120 inches Approx， 5 lbs，
$\$ 7.00$
Assorted Tabular Rule（Your Selection）
120 inches（twenty 6 －inch lines），all one width
24 inches，all one width or 4 different widths
Width in Points
Width in Pointa
18 Point Body


> Assorted Tabular Rule (Your Selection)

84 inchea（fourteen binch himea），abl one width
I8 incheal．will one width or 8 different widths

## Extra Spaces \＆Quads

Spaces and quads（our assortment） in any one size，that is 6 point， 8 point， etc．，furnished at prices below．Quads all one width（but not spaces）can be furnished at the same prices．No spe－ cial assortments furnished．

| Size | Wgl． 1 | live | 1－Line | Approx． 1 lb ． | Larke Pleg |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 po | point， 2 | cas． | ． 85 | 81.50 | 88.75 |
|  | point， 2 tn | 028． | ． 85 | 1.21 | 2.90 |
| 10 p | point，31／ | ozs． | 35 | 1.12 | 2.50 |
| 12 p | pount， 4 ， | 02x－ | ． 35 | ． 98 | 2.25 |
| 14 p | point， ²ib $^{\text {a }}$ | 088\％． | ． 35 | 18 | 2.25 |
| 18 m | point． 6 | 02.8. | ． 35 | 87 | 2.10 |
| 24 po | point， 8 | 02s． | ． 40 | ． 79 | 1.79 |
| 36 p | point． 18 | ces． | 50 | 1.09 | 2.18 |
| 48 p | point， 16 | cats | ， 60 | 1.20 | 1.80 |

Auxiliary Characters and Mathematical Signs

 but are sidula murate furtady type fonit

$$
\text { Group No. } 1
$$


$-x+\div=\# 11,0$
8 point．（Grownes 1 and 2 ）
10 poont．（Groups 1 and 2） 12 porat．（Groval 1 only）
$\$ 1.46$
1.45
Braces are included in
10 and 12 point fonts
all fonts，$(8 \mathrm{pL}, 10 \mathrm{pt}$ ．fnd 12 pt$)$ ．

Metal Type Headings

## Saparate letters

## TRIIBLIEFPUST <br> Style No． 5286

Matal Troe Headings ean also be furniahed in anv of our REGGLAR Sizes and styles of
type listed in the estalor．If you speciry thet headizik lit to be of certanin limit in Jemgth，and becausce of the rive of type it will not come withip that．Fe will use the nenrest size smaller
which will fl，vnieno otherwife instructad by you，Count all periods，commas，nd other panctuntion marken as lottors． Heodinceste made up of
Hoodings are made up of separata type．


## New England Quotations

Quotation or hollow quads， $2 \times 4,3 \times 4$ or $4 \times 4$ picas，used to help fill the open spaces in type forms，like the regular quads，but，being cast hollow，are ighter and cheaper．
Any one size，per pound，$\$ \mathbf{\$ 1 . 0 0}$ 5 pounds（all 3 sizes assorted） $\mathbf{4 . 7 5}$

## Padding Outfit



Outfit corbisis of Holder，to keep shcets straight and edges even，capacity twro to three various elyens Clamn，adjustable，to hotd sille of heetn while applying composition．\＄11．25 Padding Outfit，same nu above wjith the addition of a one pound can of Padding Com－
poaltion，with directions how to apply． 11.6 S


Handy-Cut Set No. 24


Miscellaneous Characters
Made in 6, 8, 10 and 12 joint, Fach churacter 10 charactors, all alike or assorted, $\$ .90$
has the same number, ss shown in the table 3 eharacters, all alike or assorted, has the same number, 85 shown in the table 3 eharacters, all alike or asaorted, aure to give both the nomber $\alpha \pi d$ poist riae of For larger quantities see "'Extra Letter

$\qquad$ 4)


Nandiset
Handiset
Fraternal
Emblems
(36 pieces)
$\$ 2.95$


## Election or Checking Squares


$\square$ 10 pleces $\qquad$
 $\begin{array}{ccc}96 & 8 \text { aix-inch lines } & \$ 2,30 \\ 90 & 6 \text { six-ineh lives } & 1,95 \\ 90 & 6 \text { six-inch lines } & 1.70\end{array}$ $\begin{array}{ll}30 & 6 \text { six-inch lines } 1.75 \\ 40 & \text { S six-ineh lines } \\ 1.55\end{array}$ 30 8 nix-ineh lines 2 of each size

Playing Card Indicators No. 1

 No.18, per foot ( 84 pieces) $\$ 1.00$

## Heavy (Old English


 No. 10410 Point 16 A 4 aa $57.55-6 \mathrm{~A} 14 \mathrm{Sa} .60$ Suitable fur use mun my \& 173



 Statimurry, Tithers No. 24424 Point 5A 18n 311.30
 No. 364 Point 30 A $90 \$ 16.86$ Che (1) titi


 \$1234557890

## STREMLIPTATTE

SHADED
No. 60116 Point $15 \mathrm{~A} \$ 3.00-8 \mathrm{~A} \$ 1.76$ whiM тжに

P No, 6019 if Pomp $10 \mathrm{~A} \$ 2.60-3 \mathrm{~A}$ s2.05 USIG HaITRHATS HNHK ANTD S3 No. 121412 Point

10A $34.06-5$ A 52.76

No 121612 Point $7 \mathrm{~A} 5105 \mathrm{~S}-3 \mathrm{~A} 82.76$ CiTRAl HADOTX 4 No. 1916 12 Point ${ }^{6431.05}$



Trilogy Scripts.
No. 12312 Point 10A 40a 310.80-5A 20a 56.60 More now now feme Wending StationNo. 14814 Point $8 \mathrm{~A} 32 \mathrm{n} \$ 10.95-4 \mathrm{~A} 16 \mathrm{a} \$ 8.60$ Dry like roplemsine engraved nerve? No. 18818 Point 9 A SEan $\$ 16.55-3 \mathrm{~A}$ sa 56.60 Good style for fininling o No. 24024 Point 6A $18 \mathrm{~s} 514.70-\mathrm{SA} 8 \mathrm{sa} 38.50$ Cheelinerf Cornels 123 SIZES NOT SHOWN:No. 36396 Point iA 12a 520,85 arb CG G. 6 L. LI NOPRZRY9ัण YIXYOZ \& atalefyhifilm nopquiluveayy $1 a^{\prime}$ , $\because$ - - ! ! ? : , $\$ 1234567890$

## Announcement Script

No. 61414 Point 16 A ga $\$ 9.15-\mathrm{bA} 16 \mathrm{n} \$ 4.16$ G) Many uses will be found for this 45 No. 518 18 Point 9A 32a $39.40-4 \mathrm{~A} 16 \mathrm{a} \$ 5.80$ script in all printing offices $\$ 9$ No. 59424 Point $6 A 21 a \quad 59.45-3 A 10 n \quad 55,90$ many jobs may be set in


 ,:1., -'!? \& $\$ 1234567890$

MONOGRAMS, for stationery, cords etc. These are made up of separate lettorn, and a font includes three of each letter so you can make any eombmation (Note. Series 8 his 3 of
rack letter both tall and short, which combine esth letter both ball and short, wheel combine
in many ways). You can net monograms planting, vertically, or az you wish.
 Outhe:
4 Font 86.25

 Series
No. $\begin{aligned} & \text { Series } \\ & \text { Font } \$ 5.16 \\ & \text { Any three letters } 1.40\end{aligned}$ Series No, 12 ( 48 point) These diamond-ehsped monoare in good taste for personal Stationery. The framers ped with Combination Monograms No. 1
and 2 may also be used with this Fondle. $\$ 5.15$ Any three lectern 31.40

## Numbering Machine

Fits in the press just like type changes number automatically with each impression
5 Wheel,
From 1 to 90000
$\$ 17.50$ Frame 1 to




b Excelsior Counter, No. 1


Keeps track of the number of imexpensive hat moat belpfol addition to your equijment. Elimirastes less work.
Counter only
$\begin{array}{ll}\text { With attachments for Excelsior presa. } & \text { \$5. } 10 \\ \text { Counter attached to Excelaior wress }\end{array}$ Counter attached to Excelaior preas,
Counter attached to Btar press, Counter attached to Star iress with throwoff.
Instructions for at twehine to preas are supwhed with each counter.

Hempel Quoins, the most popalar of aill queline, per set of two pteces,
per half-dowen,


Wickersham Quoins, extrofinc sure, safe lock, each. per half-dozen
Key Wrench, forabove, - 1.00
Shupping Weight, Hennpd or Wiekersham. one dosem. 3 po inds Jeynn 1 pound.

## Shipping Tags

Made of atroag maniln tagboend with reinIoroed hole.


| No. | $11 \times 2 \mathrm{in}$ | 8.74 | $\$ .28$ | $\$ 1.13$ | $\$ 1.06$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| No. 6 | $2 \% \times 4$ |  |  |  |  |  |
| No. 6 | $2 \% \times 6 \%$ | mm | 1.35 | 2.36 | 2.25 | 2.11 | Priess per thoasand.

## Fractions

Not made to match other faper, We can furstieh onty thons ahoven below.
Fractione, Roman, En set. 6, 8 or 10 pount, assortiment of lou, -
10 point Roman
En Frietions
8
Not more that owe aize to an assortment. In ordering be aure to state which is wanted quirements. A ssorted to order, sdd 50 per cent to above prices.

## Paneled Informals

For invitations, short notes, acknowledgastion of amartness, yet haste and informality in requred. Folding sheets size $4 \times 6$ inchen. folded suze $3 x d$ inchess. Name goer an front pinel, 100 folding sheete and 100 envelopes to
No. 134-W, heuvy, wbite, vellam finiahstock. No. 135-1, heavy, ivery, plate. (mmooth) Inish stock

Quantities of $1 \quad 5 \quad 10 \quad 50$ | 134-W White, each, |
| :--- |
| $135-15$ |
| 135 |

## No. 252 Paneled Cards

Fine quality vellum finiah card $23 \times 3 \times 3 / 8$ in., with pancled center for printing.
The eorrect eard for at home earde: invioancorts, anniversary celebrations: annoumes, ment of engngementa, birtha, sympathy, romoval; thank yout cardn, and meny other simalar bser. Set conslits of ane card and one
envelope to fit $(2 \times 9 \%$, Nanel)

| Quantities of | 100 | 500 | 1,000 |
| :---: | ---: | ---: | ---: |
| Pricespar | 100 | 500 | 1,000 |
| Completer | 51,48 | 500 |  |

 Envelopes, Not lems than 100 sets or 600 envelopes only or 500 carcis only sold.

## PUNCHING DIE

Round hole punch for use in prese
Small steel device Hike s quad, but type hish. with a circular cutting edge ond apring ejector for poshing out waste automatically. Punching dip is lockod in press like any type form and an many dien as required enn bo locked in pressat once for moltiple punching;
Punches -inch round hole.

## No. 30-B

Blank Christmas, Achnowtedgment, Announcement or Greeting Cards A good grade eard, $4 \times 5$ inches, mado of fine and one envelope $t 0$ match. Not lees than 10 nits sold

Card and Envelope Set Qo. 30-B of $100 \quad 500 \quad 1,000$ Cards only \begin{tabular}{llll}
\multicolumn{5}{c}{ Cards only } <br>
Quantitios of $\quad 900$ \& 500 \& 1.000

 

Envelopes only <br>
Quantities of \& 200 \& 500 \& 1.000
\end{tabular} No. 30-B, White, $\$ 1.00 \quad \$ 1.70 \quad \$ 2.80$

## No. 45 Paneled Cards

No. 45 Paneled Card Sete, set consiste of
onc blank vellum pancled eard and one plain one blank vellum paneled eard and one plain White only. ( $2^{2} \mathrm{Mos} \times 3^{7} \mathrm{~F}$ panel) Quantities of $100 \quad 200 \quad 500 \quad 1000$

No. 46 Greeting Cards
No. 46 Greeting Card Sets, set conatsts of one plann (unnuncled) card and one matehing envelope. Not lesa than 100 setas sodd. White
only.


## PORCELAIN FINISH CARD

A suappy, smooth card with I stans-like
conting on one sides, for husiness cards, ticleconting on one side. for husiness arde, tick-
etn, radin osi. cards, advertisements, ete Takes ink well-dries well.

$\begin{array}{llllll}\text { Quantities of } 12 & 50 & 100 & 900 & 400\end{array}$ | Quantities of | 12 | 50 | 100 | 900 | 400 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Pricen per | 12 | so | 100 | 100 | 100 |


 $11 \times 14$
Quantities

| Quantities of | 500 | 1000 | 5000 | 10000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pricea ser | 500 | 1000 | 1000 | 1000 |



## Announcements

For Wedding9, Graduations, Openings Cabinets of vellam finish atook, for invitations. and innouncements of weddings. recep tions. all occasions wher the highest grade and beat appearance is demanded
No. 21-F 52 paneled, that style sheots, (folded


 50 inside envelopes $4 \% \times \mathrm{x}$, with angurnmed No. 26, तi paneled sheets, size $5^{1 / 1} \times 61$. 60 No. 26 , $33 \times 8 \%$ with unstummed fiaps, (Size of oancl
$3 \% \times 4 \%$ inches) $* * 1.24$

## COATED BLOTTING

A blue bloting pas per with a sarnoth white size $29 \times 24$ inches weigh 100 potid $\begin{array}{lllll}\text { Quantities of } & 95 & 50 & 100 & 250\end{array}$

| Prices per | 25 | 50 | 100 | 250 |
| :--- | :--- | :--- | :--- | :--- |


| $19 \times 24$ | inches | $\$ 1.26$ | $\$ 3,90$ | $\$ 3.67$ |
| :--- | ---: | ---: | ---: | ---: |
| $12 \times 19$ | $\ldots 18,13$ |  |  |  |
|  | $\ldots$. | 210 | 4.10 | 6.57 |

## CUT SIZES

Quantities of $950 \quad 500 \quad 1,000 \quad 5,000$


## PINECRAFT Card and Cover Stock

A beautifnl novelty atock for coverz, procrams, menus, business carcfos, etc, Look tike is ordinary paper or card. Handy atock aiken ieted below, or cut to yoar order. (500 sheete fize $20 \mathrm{x} \cdot 2$ inches welgh 100 pounds).
Quantities of $\$ 5 \quad 50 \quad 100 \quad 900 \quad 500$
Praces par $25 \quad 80 \quad 100 \quad 100 \quad 100$
 $\begin{array}{lllll}10 \times 13 \quad & -\quad .77 & 200 & 234 & 1.81 \\ 6 \% 10 & 1.26 & 177 & 1.80 & 1.17\end{array}$
Grain runs *2i-inch way 10 -inch way Cerd Sizes
Quantities of $\quad 500 \quad 1,000 \quad 5,000 \quad 10,000$
 Sise (ain rane the lonk way of the cand

BOOK PAPERS, News: for cheap handhills,
ete. Colared Advertising: y ylow, grien, pink, blut, for chesip, colorod handhalls. Med. Ergshell: white for programm, church calen.
Quantities of $600 \quad 1000 \quad 500010000$ $\begin{array}{llll}\text { News } & 8 \times 12 & \$ 100 & 1000 \\ 1000 & 1000\end{array}$
White
Calared
Adyer-
Lisiner
White
Egeshell
Enameled
$9 \times 1$
$6 \times 1$
$41 \times 2$
BOOK PAPERS, full and half sizes
Quantities of $50-200-500.000$

| Nows | $24 \times 85$ | 50 | 200 | 500 | 800 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| White | $18 \times 24$ | .05 | 216 | 4.38 | 4.88 |
| When | 1.46 | 285 | 2.16 |  |  |


| Whita | 天 | + 6 | 1.46 | 285 | 2.16 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Colored | $24 \times 3$ in | 72 | 2.40 | 4.(1) | 4. |
| Advar. | $18 \times 24$ | . 51 | 1.64 | 9.15 | 240 |


| Medium | $25 \times 86$ | 1.28 | 4.25 | 8.50 | 8.50 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| White | $19 \times 25$ | .29 | 2.20 | 5.45 | 1.266 |


| Eggshall | $\begin{aligned} & 95 \times 98 \\ & 19 \times 86 \end{aligned}$ | $\begin{aligned} & 1.67 \\ & 1.01 \\ & \hline \end{aligned}$ | $\begin{aligned} & 645 \\ & 2.44 \end{aligned}$ | $\begin{array}{r} 10.85 \\ 6,15 \end{array}$ | $\begin{array}{r} 10,85 \\ 5,45 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Enameled | $25 \times 88$ | L80 | 6,00 | 12.00 | 1200 |
|  | $19 \times 25$ | 1.05 | 2, 76 | 7.6] | 6.0 |

KELSEYINKS
 a-lb. tube $1-1 \mathrm{lb}$, ean
 api erecular printine. hal wurk va cented paper.
Brawn,
Yellow, Green.
Purple, extrafinc, zeneraluse,
Hixing White, tolinthten colarm
Heavy Cover White, for printinis white on Gold Ink, fine far cang biscici, S6 1.26 ready to wise.
Silver Inh. ready to une,

BOND PAPER5 used in the bored stathonery,
 penslve medtum weght. Hammermill-20: Hammermili-24: extrs quality, heavy wetght, watermariked. Heavy Ripple-24: Saky ripple ninish, waturmarked Banknote BOND PAPERS, cut slzes



| cial-20 |  | , 28 | 1.68 | 1.36 | 1.21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Hammar- | $81 . \times 11$ | 1,93 | 200 | 2,4i | 200 |
| mill-20 | $815 \times 815$ | 1.04 | L. 78 | 1.47 | 1.40 |


| Hammer- $85 \times 11$ | 2.03 | 3.00 | 2.55 | 2.40 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| mill-24 | $55 \times 81 / 4$ | 1.21 | 3.00 | 1.72 | 1.63 |


| $\begin{aligned} & \text { Heavy } 8 / 2 \times 11 \\ & \text { Ripple-2451/2 } \times 8 / / \end{aligned}$ | $\begin{aligned} & 2.08 \\ & 136 \\ & \hline \end{aligned}$ | $\begin{array}{r} 8.39 \\ 829 \\ \hline \end{array}$ | $\begin{aligned} & 3.28 \\ & 1.50 \end{aligned}$ | $\begin{aligned} & 2,79 \\ & 1,86 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |


| Bank- | $8 k \times 11$ | 8.89 | 3.49 | 3.95 | 2.80 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| note-20 | $51 \times 85$ | 1.32 | 289 | 185 | 1.85 |

$\begin{array}{llll}\text { note- } 20 \quad 5 & \times 84 & 1.32 & 239 \\ \text { BOND PAPER5, full and half sizes }\end{array}$

| Quantities of | 50 | 200 | 500 | 1.000 |
| :--- | :--- | :--- | :--- | :--- |
| Prices per | 50 | 200 | 500 | 500 |
| Comer |  |  |  |  |



| cial-20 | $x$ | $\begin{aligned} & 67 \\ & 0.60 \end{aligned}$ | 1.44 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Hammer- | $17 \times 28$ | . 72 | 2 | 4.80 |  |
| mill-20 | $11 \times 17$ | ¢3 | 1,50 | 3.15 |  |

$$
\text { mill }-20
$$

$$
\begin{aligned}
& \text { Hammer. } \\
& \text { mill-24 }
\end{aligned}
$$

$$
\begin{aligned}
& \text { min-24 } \\
& \text { Heavy } \\
& \text { Rionlt }
\end{aligned}
$$

| Bank- | $17 \times 3$ | . .99 | 2.30 | 0.60 | 6.00 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| noto-20 | $11 \times 17$ | .56 | 208 | 4.28 | 3.90 |

Composing Stick, adystable length, holda lines of type in plase ts you compobe or put
them tokether. -


WINDSOR CARD CASES A qualtty case for $\begin{array}{ll}1.35 & 5.38 \\ 1.18 & 3.30\end{array}$ is in ait

All Prices PER BOX in quantities listed BOXED STATIONERY, unprinted, paeked in analtrantive, sturdy, cahmet hox.

## opossize $6^{\prime}+$.


"Dowble 100"
$6^{1 / 410} \times 11_{1}$ and 101 enselupass riza fidit

Monarch Cabinete, 100 xheptn $74 \times$ x 036 Inche
104, Hammermill-80 116 . 10
Linoleum Cutting Set No. Set of 6 Taals (knife, U-shaped ronges, -anaped veiners) with plantic tool hand
(blade locks in metal) Catting Knife (with handle),
Sinzte Toole, (without handlo), enift.
tive tools (without handle), etch, 1.35 Hand Raller, $\sigma$-inch, with handle

$9 \times 12$ 1sches
$6 \times 9$ inchen
$6 \times 9$ inchen
$4 \times 6$ inches
Assartment: 4 esch $2 \times 3.3 \times 3$ 是 $4 x 6$

## LINOLEUM PRINTING BLOCKS

Best aresde Imoleum, $9 / 16$ anch, mounted type hagh an nurw
$2 \times 2$ inches
$3 \times 3$ a
$4 \times 8 \quad$ a
$6 \times 9 \quad$


SO-SO Manareh" Cabinats, 50 sheeta
if $\times 10 \%$ and 50 envelopes, tize 75 .
159, Cammercial-20
154, Hammermill-20.
155, Hammermill-20
156, Hipplermill-244
156, Ripple Fin. 94
151, Eanhnote- $20^{+}$

" $50-50$ " Cabinets, 60 folding sheets sixe

| 51, Banknote-20 | .74 | .62 | .57 | .61 |
| :--- | :--- | :--- | :--- | :--- |
| 55 , Hammermill-24 | 70 | .68 | -53 | .46 |
| 56 , Heavy Ripple-24 | .75 | .63 | .58 | .61 |

IMPROVED EXCELSIOR TYPE CASE
The danble arrungement with capitala near
the omall letters faves time. Also 32 extra the omall letters raves time. Also 22 extra apeces at top, a new ldes, to hold odds snd ends
such as italic, frsetionin, tigni, ete. Size of ese such as italie, irsetionia, digna, ete. Sige of ease
1616 x $2 t 1 /$ inches. Holda one large of two mall fonta Fite No, 41 Exceelsior Camo Stand
or Hardwiod Cabinet. $\$ 3.65$

Small Case, ajze $121 / 6 \times 121 /$ inchea. His 48 apacea. For fonts contauning anly caps, pointa | and figures. Also nuitable for auxiliary char- |
| :--- |
| netorn, fractions. extra ficuros, etc. |
| 1.80 |

## R

ROUND CORNER CARDS far dance tick-
ets. eic. Heevy curda wath high, tramalueent
But, Taght Zliue, Medrum Blue. Lachs Greem, Medrum Green Size

500 1,000 $\mathrm{K}, 000$ 10,0000

Yoa ean naw odd sizen from $1.50 \quad 15.00$ Tinaleum Biock printing iedone the same ate ordinary priating and is fully dencribed in our
"Prnater's Guide, "which groce with every press Printers Guide, "which groce with every press
and cotfit. If you do not have the Guide, usk for seopy grutia with your oider for enjuravAll Prices PER 1.000, except 500 lots ENVELOPES, to match Bond Papers Quantities of fy $500 \quad 1.000 \quad 5,000 \quad 25000$ Commercial- 16 hond (use Commerenal-20)
 $\begin{array}{llllll}\text { Hammermill- } 64 & 1.86 & 8.09 & 2.70 & 8.61 \\ 20 & \text { Bond } & 1.94 & 8.33 & 2.83 & 2.63\end{array}$ HammarmillHeavy
Ripple-
24 Aland 24 Blond
Bank-Bank-
note- 20
Bond

## Kelsey White- 24

White-24
businese

No. 2 Line Gauge, 12 meh, eolid hrast, .83 Print-O-Cleno, combanes the good qualitios

$\qquad$

## Your Necessary Printing and Your Advertising

Your business absolutely requires billheads, statements, letterheads, etc. These must be done for you by an outside printer, UNLESS you have your own printing outfit.

Why not let the saving on your necessary printing pay for your advertis-ing?- which is after all, in these days, just as important and necessary as your billheads and stationery.

## SAVES MANY TIMES THE PRICE

"We find the press very handy in printing all our price cards, small sale bills and general printing. It saves us many times the price of the ontfit. We are able to get out what we want, when we want it, at a very low cost."

## HIS BIGGEST DIVIDEND PAYER

"I have saved hundreds of dollars with the $3 \times 5$ press, that I bought from you. I use it to print labels. It has pald me more dividends than any Investment I ever made."

REGRETS HE DID NOT GET IT EARLIER
"The press works far better than I expected and I can operate it much more easily than I dreamed possible. My only regret is that I did not get one of your presses ten yeara ago."

## DELAY means <br> Money Lost



## SAVED THREE TIMES THE PRICE

"I do quite a bit of advertising and it gives me great pleasure to let you know that I believe I have saved three times the price I paid for your press, on thls one polnt alone, to say nothing of the real pleasure I have derived from working on it at odd times myself.
"I have a young man working for me, to whom I allow the privilege of using the press, when I do not need him, and he has worked up a business of his own, that added to what I pay him a week, gives him a real man's sized pay envelope, at the same time providing me with a willing, eager assistant."

## BEST INVESTMENT THEY EVER MADE

"We have used a $5 \times 8$ Kelsey Press in our office for fifteen years. Every week we send out a bulletin or a card of some sort to the trade, pertaining to the products we manufacture. We find that direct advertising of this kind to the farmers actually brings us more business than newspaper advertising. Our press prints just as good today as the day we bought it-the best investment we ever made."

Look at the prices for blank stationery and billheads in the catalog-compare them with the prices you pay for the printed ones and see if there isn't enough difference to give you a fine chance to save a good share of that dif-ference-making a liberal allowancefor the small amount of time used in printing your own.

## PUBLICITY FOR HIS NEW STORE

"Your press shipped to me was received $O$.
$K$. and this letter head is a sample of the very first printing done with it. I started with this small job first and then pritited the circular, of which I am sending coples enclosed herewith. Of the circular 2,500 were printed. The with. Of the circular 2, their distribution was well worth the cost, especially since this is a new store, but a month old."

## WEEKLY POST CARD SPECIALS

"I already have a press of another make but, after seeing your presses, I am going to try and sell mine and get one of yours.
I use my press to print a weeldy postal card of specials and items of interest to our trade and find that it is an Ideal way to keep up interest and to move merchandise."

## A Dollar Saved is equal

to 10 per cent profit on a sale of $\$ 10$.

