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NEW ENGLAND STATES



**U. S. DEPARTMENT OF COMMERCE**

*Daniel C. Roper, Secretary*

**BUREAU OF THE CENSUS**

*William L. Austin, Director*

**CENSUS OF AMERICAN BUSINESS: 1933**

**A CIVIL WORKS ADMINISTRATION PROJECT**

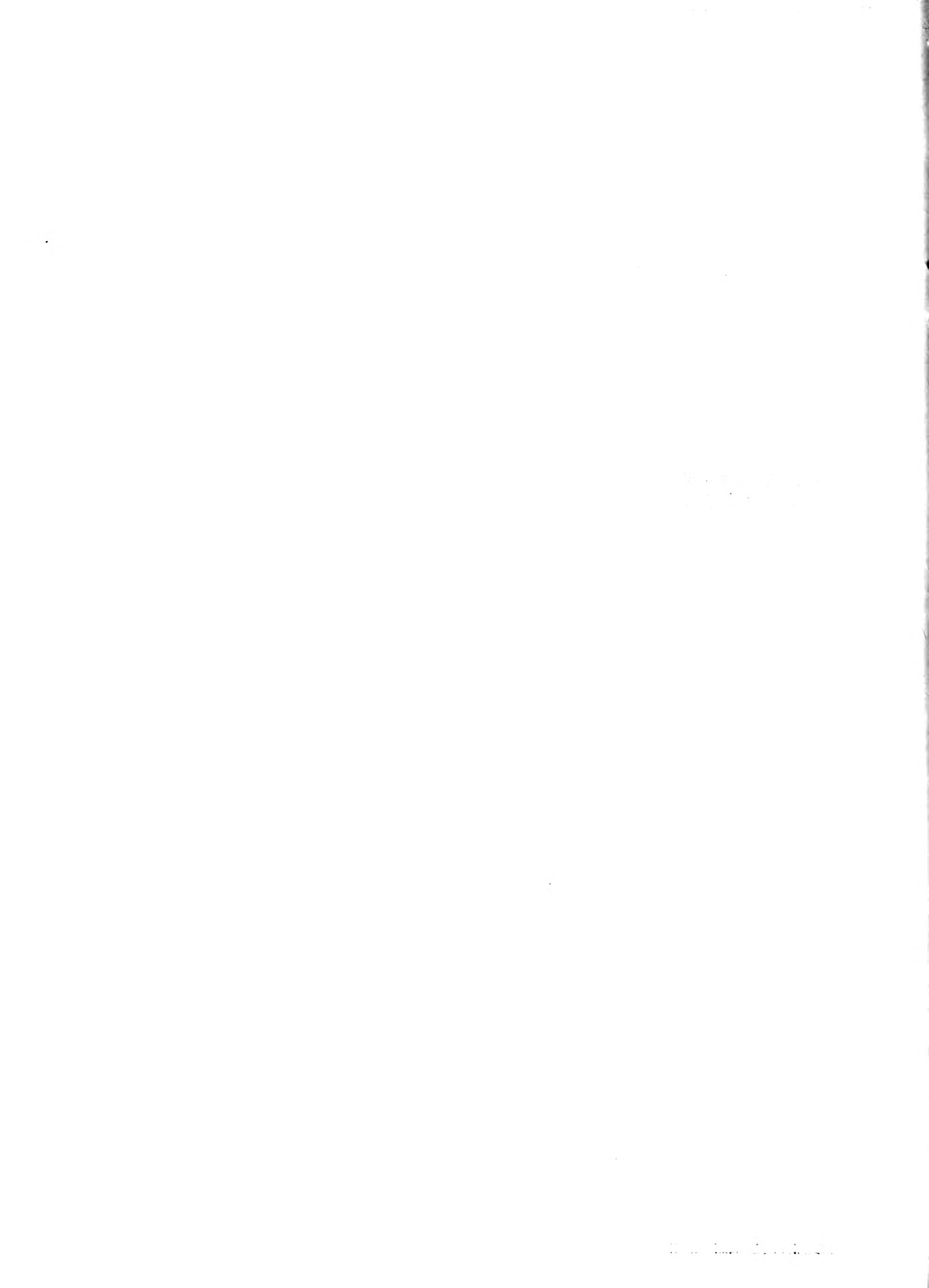
**WHOLESALE DISTRIBUTION**

**VOLUME II**

**NEW ENGLAND STATES**



**MAY, 1935**



U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

—o—

BUREAU OF THE CENSUS

William L. Austin, Director

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

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WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

- Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.
- Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).
- Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).
- Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).
- Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).
- Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).
- Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California).



## CONTENTS

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### DESCRIPTION OF TABULAR MATERIAL

	Page
Introduction	1
Wholesale Trade, by Type of Organization (Table 1)	1
Wholesale Trade, by Kind of Business (Tables 2A and 2B)	2
Sources of Receipts (Table 3)	3
Credit Business of Wholesale Establishments (Table 4)	3
Distribution of Sales (Table 5)	4
Employment in Wholesale Trade (Table 6)	5
Wholesale Trade by Size of Business Unit (Table 7)	5
Uses of Wholesale Trade Data	6

### TABLES FOR INDIVIDUAL STATES

State	Table 1	Table 2A	Table 2B	Table 3	Table 4	Table 5	Table 6	Table 7
	page	page	page	page	page	page	page	page
Maine	7	7	9	13	14	15	16	17
New Hampshire	18	19	20	23	24	25	26	27
Vermont	28	29	30	32	33	34	35	36
Massachusetts	37	39	43	69	70	71	72	74
Rhode Island	75	76	78	83	84	85	86	87
Connecticut	88	89	91	100	101	102	103	104



## WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

**DISTRIBUTION OF SALES.**—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.—The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks\*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I.....	Under \$10,000
II.....	\$10,000 to \$49,999
III.....	\$50,000 to \$99,999
IV.....	\$100,000 to \$199,999
V.....	\$200,000 to \$499,999
VI.....	\$500,000 to \$999,999
VII.....	\$1,000,000 and over

\*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 1.—STATE OF MAINE

SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	864	987	\$109,495	\$189,975	\$16,768	15.3	12.5	5,460	\$7,825	7.1	\$293	\$13,699
<b>Wholesalers proper</b>	492	521	53,950	104,864	9,461	17.5	15.0	3,249	4,332	6.0	185	9,218
Wholesale merchants	482	515	53,792	103,835	9,437	17.5	15.1	3,239	4,318	6.0	185	9,214
Limited function wholesalers	10	6	158	1,029	24	15.2	3.8	10	14	8.0	-	4
<b>Manufacturers' sales branches</b>	75	74	15,918	26,885	2,197	13.8	9.6	717	1,002	6.3	8	1,150
With stocks	67	-	13,750	-	2,077	15.1	-	675	937	6.8	8	1,150
Without stocks	8	-	2,138	-	120	5.6	-	42	65	3.0	-	-
<b>Agents and brokers</b>	17	36	4,091	8,046	278	6.8	2.8	72	108	2.6	7	139
Brokers	9	29	1,061	7,679	88	8.3	0.5	25	31	2.9	3	6
Commission merchants	8	6	3,030	(X)	190	6.3	(X)	47	77	2.5	4	133
Other agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
<b>All other types</b>	280	356	35,536	50,180	4,832	13.6	10.7	1,422	2,363	6.7	93	3,192
Bulk tank stations 1/	150	79	17,326	-	3,222	18.6	-	985	1,510	8.7	20	1,855
Chain store warehouses	4	1	11,033	-	526	4.8	-	139	150	1.4	-	388
Assemblers and country buyers	119	276	6,410	-	1,013	15.8	-	277	691	10.8	72	922
Cooperative marketing associations	4	-	447	-	42	9.4	-	14	21	4.7	-	13
Cream stations	3	-	320	-	29	9.1	-	7	11	3.4	1	16

1/ The increase in the number of bulk tank stations was partly due to concerns which started operations subsequent to 1929.

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

TABLE 2A. - STATE OF MAINE

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. sls. branches				Kind of Business	Total	Mfg. sls. branches			
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/
<b>Total</b>	864	481	67	8	308	Clothing and furnishings	13	11	1	1	-
<b>Amusement and sporting goods</b>	8	7	-	1	-	Clothing and furnishings (general line)	2	2	-	-	-
Moving picture films	1	-	-	1	-	Clothing, men's and boys'	1	1	-	-	-
Sporting goods (general line)	5	5	-	-	-	Clothing, women's and children's	1	1	-	-	-
Toys, novelties, and fireworks	1	1	-	-	-	Furnishings (general line)	1	-	-	1	-
All other	1	1	-	-	-	Furnishings, men's and boys'	4	4	-	-	-
<b>Automotive products</b>	30	27	2	1	-	Shoes and other footwear	4	3	1	-	-
Automobiles and other motor vehicles	4	4	-	-	-	<b>Coal</b>	7	7	-	-	-
Automotive eq't., accessories and parts	21	21	-	-	-	<b>Drugs and drug sundries</b>	4	4	-	-	-
Tires and tubes	5	2	2	1	-	Drugs (general line)	2	2	-	-	-
<b>Chemicals</b>	4	2	2	-	-	All other	2	2	-	-	-
Industrial chemicals	1	1	-	-	-	<b>Dry goods</b>	5	6	-	-	-
Paints and varnishes	3	1	2	-	-	Dry goods (general line)	4	4	-	-	-
						Notions	1	1	-	-	-
						Piece goods	1	1	-	-	-

Kind of Business	Total	Mfg. ests. branches				Kind of Business	Total	Mfg. ests. branches			
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/
Electrical goods	8	8	-	-	-	Machinery, equipment and supplies (except electrical)	39	26	9	2	1
Electrical appliances, equipment and supplies	6	6	-	-	-	Commercial machinery, equipment and supplies	8	2	5	1	-
Radios and radio equipment	1	1	-	-	-	Construction machinery, equipment and supplies	3	3	-	-	-
Refrigerators	1	1	-	-	-	Farm and dairy machinery and equipment	4	2	1	-	1
Farm products-raw materials	45	29	-	-	16	Industrial machinery, equipment and supplies	10	8	2	-	-
Grain	29	23	-	-	6	Bottles and bottling equipment	1	1	-	-	-
Hides, skins and furs (raw)	4	2	-	-	2	Mechanical rubber goods	1	1	-	-	-
Horses and mules	2	1	-	-	1	Mill and mine supplies (general line)	4	4	-	-	-
Livestock	8	2	-	-	6	All other	4	2	2	-	-
Wool and mohair	2	1	-	-	1	Professional equipment and supplies	1	1	-	-	-
Farm products-consumer goods	204	75	4	-	125	Service equipment and supplies	5	3	1	1	-
Dairy products (general line)	5	4	-	-	1	Barber and beauty parlor	4	3	-	1	-
Milk and cream	17	8	-	-	9	All other	1	-	1	-	-
All other dairy products	5	1	4	-	-	Transportation equipment and supplies	7	7	-	-	-
Poultry and poultry products	2	-	-	-	2	Metals (except scrap)	3	3	-	-	-
Dairy and poultry products	3	2	-	-	1	Iron and steel	2	2	-	-	-
Fruits and vegetables (fresh)	172	60	-	-	112	Sheet metal products	1	1	-	-	-
Farm supplies	19	15	3	1	-	Paper and its products	13	13	-	-	-
Feed	1	1	-	-	-	Petroleum and its products	165	10	-	-	155
Fertilizer	12	8	3	1	-	Plumbing and heating eq'pt. and supplies	9	5	2	1	1
Seeds	5	5	-	-	-	Heating equipment (general line)	2	-	1	1	-
All other	1	1	-	-	-	Plumbing and heating eq'pt. (general line)	3	2	1	-	-
Furniture and house furnishings (china, glassware and crockery)	1	1	-	-	-	All other	4	3	-	-	1
General merchandise	1	1	-	-	-	Tobacco and its products (except leaf)	14	12	-	1	1
Groceries and foods (except farm products)	180	135	39	-	6	Waste materials	17	17	-	-	-
Groceries (general line)	25	23	-	-	2	Iron and steel scrap	3	3	-	-	-
Confectionery and soft drinks	39	37	1	-	1	Junk and scrap (general line)	10	10	-	-	-
Fish and sea foods	39	39	-	-	-	Waste paper, rags and rubber	4	4	-	-	-
Meats and meat products	35	13	20	-	2	All other products	35	33	-	-	2
Other food and grocery specialties	42	23	18	-	1	Bag and bagging	2	2	-	-	-
Hardware	12	12	-	-	-	Beer	16	15	-	-	1
Hardware (general line)	9	9	-	-	-	Books and periodicals	1	1	-	-	-
Hardware (specialty lines)	3	3	-	-	-	Forest products (except lumber)	3	2	-	-	1
Jewelry and optical goods	8	4	4	-	-	Leather	1	1	-	-	-
Clocks and watches	1	1	-	-	-	Leather goods	1	1	-	-	-
Optical goods	7	3	4	-	-	Newspapers and magazines	3	3	-	-	-
Lumber and building materials (other than metal)	20	18	1	-	1	Rubber goods (general line)	6	6	-	-	-
Lumber and millwork	12	11	-	-	1	Miscellaneous kinds of business	2	2	-	-	-
Glass	1	1	-	-	-						
All other	7	6	1	-	-						

1/ The 308 "All other types" consist of the following:

Exporters (fruits and vegetables-fresh)	1	Commission merchants	8	Assemblers and country buyers (continued)	
Limited function wholesalers	10	Fruits and vegetables (fresh)	4	Horses and mules	1
Milk and cream	2	Petroleum and its products	4	Livestock	6
Fruits and vegetables (fresh)	1	Manufacturers' agents	2	Milk and cream	3
Confectionery and soft drinks	1	Farm and dairy machinery and eq'pt.	1	Poultry and poultry products	2
Meats and meat products	1	Plumbing and heating supplies	1	Fruits and vegetables (fresh)	98
Other food and grocery specialties	1	Bulk tank stations (petroleum)	150	Cooperative marketing associations	4
Lumber and millwork	1	Chain store warehouses	4	Grain	1
Petroleum and its products	1	Fruits and vegetables (fresh)	1	Wool and mohair	1
Tobacco and its products (except leaf)	1	Groceries (general line)	2	Dairy products (general line)	1
Beer	1	Meats and meat products	1	Fruits and vegetables (fresh)	1
Brokers	7	Assemblers and country buyers	118	Elevators (grain)	1
Fruits and vegetables (fresh)	6	Grain	4	Cream stations	3
Forest products (except lumber)	1	Hides, skins and furs (raw)	2	Milk and cream	2
				Dairy and poultry products	1

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
BusinessTable 2B.—STATE OF **MAINE** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>864</b>	<b>\$109,495</b>	<b>\$16,768</b>	<b>15.3</b>	<b>5,460</b>	<b>\$7,825</b>	<b>\$293</b>	<b>\$15,699</b>
Wholesale proper	492	53,950	9,461	17.5	3,249	4,332	185	9,218
Manufacturers' sales branches	75	15,918	2,197	13.8	717	1,002	8	1,150
Agents and brokers	17	4,091	278	6.8	72	108	7	139
All other types	280	35,536	4,832	13.6	1,422	2,385	93	3,192
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	7	807	319	39.5	102	111	-	431
Automotive products	27	1,943	546	28.1	172	255	2	504
Automobiles and other motor vehicles	4	775	167	-	55	90	-	137
Automotive eq't., accessories and parts	23	1,168	379	-	117	165	2	367
Clothing and furnishings	11	1,318	224	17.0	77	109	-	224
Furnishings, men's and boys'	4	577	98		24	38	-	94
Shoes and other footwear	3	281	58		24	34	-	53
All other	4	460	68		29	37	-	77
Coal	7	3,698	628	17.0	141	264	21	256
Drugs and drug sundries	4	2,180	331	15.2	136	168	-	480
Dry goods	6	1,034	208	20.1	91	106	2	191
Electrical goods (electrical appliances, eq't. and supplies)	8	788	148	18.8	65	81	-	183
Farm products—raw materials	29	3,528	216	6.2	100	118	3	121
Grain	23	3,369	193		91	114	2	100
All other	6	159	25		9	4	1	21
Farm products—consumer goods	79	9,819	1,579	16.1	466	618	83	948
Dairy products (general line)	4	115	51		16	16	-	2
Milk and cream	10	150	43		21	22	1	2
Fruit and vegetables (fresh)	62	9,204	1,415		409	538	81	831
All other	3	350	70		20	42	1	13
Farm supplies	15	1,153	170	14.7	72	95	-	355
Fertilizer	8	294	18		6	7	-	5
Seeds	5	528	111		52	60	-	309
All other	2	331	41		14	28	-	21
Groceries and foods (except farm products)	138	16,355	2,664	16.3	851	1,132	24	2,517
Groceries (general line)	23	10,811	1,364		453	620	3	2,026
Meats and meat products	14	826	143		67	73	-	27
Fish and sea foods	39	2,375	632		161	216	9	102
Confectionery and soft drinks	38	1,691	409		131	171	7	288
Other food and grocery specialties	24	652	96		39	52	5	74
Hardware	12	2,817	597	21.2	266	353	-	1,108
Hardware (general line)	9	2,537	518		238	322	-	1,013
Hardware (specialty lines)	3	280	79		28	31	-	95
Jewelry and optical goods	4	107	41	38.3	22	29	-	31
Lumber and building materials (other than metal)	19	866	252	29.1	84	97	5	332
Lumber and millwork	12	532	146		56	71	4	156
All other	7	334	106		28	26	1	176

## WHOLESALE DISTRIBUTION: 1933

12-59-6  
Census of  
American  
Business

Table 28.—STATE OF MAINE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>Machinery, equipment and supplies (except electrical)</b>	26	\$ 1,623	\$ 391	24.1	161	\$ 207	\$ 6	\$ 724
Construction machinery, eqp't. and supplies	3	231	69		15	27	-	38
<b>Industrial machinery, eqp't. and supplies</b>	8	842	169		70	93	-	470
Mill and mine supplies (general line)	4	729	130		55	78	-	412
All other	4	113	39		15	15	-	58
<b>Service equipment and supplies</b>	3	86	26		13	15	-	16
Transportation equipment and supplies	7	152	35		18	21	2	47
Other machinery, equipment and supplies	5	312	92		45	51	4	153
<b>Metals (except scrap)</b>	3	382	114	29.8	35	66	14	166
<b>Paper and its products</b>	13	899	239	26.6	95	130	6	191
Petroleum and its products	11	1,028	173	16.8	45	71	4	39
Plumbing and heating eqp't. and supplies	5	317	124	39.1	42	77	-	99
Tobacco and its products (except leaf)	13	1,645	93	5.7	39	47	-	124
<b>Waste materials</b>	17	321	98	30.5	31	37	6	58
Iron and steel scrap	3	85	25		7	7	-	16
Junk and scrap (general line)	10	81	32		9	14	6	29
Waste paper, rags and rubber	4	155	41		15	16	-	13
<b>All other kinds of business</b>	38	1,322	304	23.0	156	161	9	250
Beer	16	236	48		16	22	2	22
Newspapers and magazines	3	325	61		36	35	-	22
Miscellaneous	19	761	195		104	104	7	206
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	67	13,780	2,077	15.1	675	937	8	1,150
Farm products-consumer goods	4	219	112	51.1	15	29	1	4
Farm supplies	3	1,009	217	21.5	38	37	3	425
Groceries and foods (except farm products)	39	10,327	1,178	11.4	412	585	4	301
Jewelry and optical goods	4	39	33	37.1	14	18	-	8
Machinery, eqp't. and supplies (except electrical)	9	688	273	39.7	94	153	-	148
All other kinds of business	8	1,448	264	18.2	102	115	-	264
<b>WITHOUT STOCKS</b>	8	2,138	180	8.4	42	65	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	9	1,061	88	8.3	25	31	3	6
<b>COMMISSION MERCHANTS</b>	8	3,030	190	6.3	47	77	4	133
Farm products-consumer goods	4	2,194	123	5.6	20	42	2	73
Petroleum and its products	4	836	67	8.0	27	35	2	60
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (petroleum)</b>	150	17,326	3,222	18.6	985	1,510	20	1,855
<b>CHAIN STORE WAREHOUSES</b>	4	11,033	526	4.8	139	150	-	386
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	119	6,410	1,013	15.8	277	691	72	922
Farm products-raw materials	14	333	39	11.7	12	11	2	22
Farm products-consumer goods	105	6,077	974	16.0	265	680	70	900
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	4	447	42	9.4	14	21	-	13
CREAM STATIONS	6	320	29	9.1	7	11	1	16

## WHOLESALE DISTRIBUTION: 1933

12-69-6  
Census of  
American  
Business

Table 2B.—STATE OF **MAINE** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION								
<b>PORTLAND</b>	<b>180</b>	<b>\$47,150</b>	<b>\$6,846</b>	<b>14.5</b>	<b>2,290</b>	<b>\$3,181</b>	<b>\$38</b>	<b>\$5,379</b>
Wholesalers proper	133	24,993	4,700	18.8	1,623	2,230	34	4,384
Manufacturers' sales branches	29	6,766	914	13.5	316	455	1	344
Agents and brokers <u>1/</u>	3	113	17	15.0	5	8	2	2
All other types	15	15,278	1,215	8.0	346	490	1	649
WHOLESALE PROPER								
Amusement and sporting goods	4	695	286	41.2	81	95	-	382
Automotive products	14	1,140	309	27.1	95	132	1	286
Clothing and furnishings	3	411	75	18.2	23	46	-	61
Dry goods	4	799	163	20.4	71	88	-	172
Electrical goods	5	501	114	22.8	54	65	-	112
Farm products—raw materials	6	1,955	92	4.7	43	56	1	36
Farm products—consumer goods	8	2,792	299	10.7	135	173	1	110
Farm supplies	3	553	114	20.6	45	62	-	127
Groceries and foods (except farm products)	23	7,145	1,415	19.8	414	567	3	1,305
Hardware	4	797	169	21.2	83	118	-	251
Lumber and building materials (other than metal)	6	401	75	18.7	30	41	1	101
Machinery, equipment and supplies (except electrical)	13	954	198	20.8	81	115	3	339
Paper and its products	4	484	149	30.6	56	79	8	107
Plumbing and heating eq't. and supplies	3	150	69	46.0	27	48	-	53
Tobacco and its products (except leaf)	3	646	27	4.2	12	14	-	40
Waste materials	7	173	59	34.1	15	19	1	24
All other kinds of business <u>2/</u>	23	5,397	1,088	20.2	358	512	18	878
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	626	77	12.3	19	37	-	58
Groceries and foods (except farm products)	11	3,712	468	12.6	181	242	1	115
Machinery, equipment and supplies (except electrical)	6	539	193	35.8	65	102	-	115
Plumbing and heating eq't. and supplies	3	165	51	30.9	12	16	-	46
All other kinds of business <u>5/</u>	6	1,724	125	7.3	39	56	-	10
ALL OTHER TYPES								
Petroleum and its products	10	4,039	692	17.1	216	346	-	288
All other kinds of business <u>4/</u>	5	11,239	523	4.7	130	144	1	361
CITIES OF 20,000 TO 50,000 POPULATION								
<b>BANGOR</b>	<b>74</b>	<b>10,861</b>	<b>1,751</b>	<b>16.1</b>	<b>615</b>	<b>828</b>	<b>27</b>	<b>1,877</b>
Wholesalers proper	55	6,656	1,242	18.7	467	608	22	1,540
All other types	19	4,205	509	12.1	148	220	5	337
Farm products—consumer goods	8	1,230	181	14.7	55	55	3	207
Groceries and foods (except farm products)	16	3,937	503	12.8	183	254	2	78
Petroleum and its products	6	1,400	185	13.2	50	80	-	127
All other kinds of business	24	4,294	882	20.5	327	439	22	1,869

## WHOLESALE DISTRIBUTION: 1933

12-59-6  
Census of  
American  
Business

Table 2B.—STATE OF MAINE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over.

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
<b>LEWISTON</b>	29	\$4,445	\$687	15.5	229	\$529	\$5	\$516
Wholesalers proper	15	2,114	315	14.9	130	160	3	436
All other types	14	2,331	372	16.0	99	169	-	80
Farm products—consumer goods	3	57	8	14.0	4	5	-	1
Groceries and foods (except farm products)	7	2,028	203	10.0	69	101	-	165
Petroleum and its products	8	1,014	223	22.0	50	95	-	36
All other kinds of business	11	1,346	253	18.8	106	130	3	314
CITIES OF 5,000 TO 20,000 POPULATION								
<b>Total</b>	158	17,278	2,807	16.2	948	1,299	24	1,959
Auburn	7	1,028	347	33.8	98	170	2	221
Augusta	25	2,736	467	17.1	201	231	3	474
Bath	9	1,474	163	11.1	47	87	4	96
Biddeford	12	1,359	127	9.3	59	71	1	74
Brewer	5	356	82	23.0	28	35	1	48
Brunswick	8	704	111	15.8	41	54	1	78
Calais	7	693	94	13.6	35	41	2	87
Gardiner	8	1,381	214	15.5	43	58	1	99
Old Town	2	225	12	5.3	6	6	-	13
Rockland	29	2,526	435	17.2	136	204	3	162
Rumford	11	744	135	18.1	41	51	2	61
Saco	5	605	154	25.5	53	73	1	85
South Portland	5	1,224	143	11.7	46	66	-	258
Waterville	25	2,223	323	14.5	114	152	3	203

1/ Footnotes include 1 establishment dealing in farm products—consumer goods; 1 in machinery, equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.

2/ Includes 2 establishments dealing in coal; 2 in drugs and drug sundries; 1 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products; and 14 in all other products.

3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals; 1 in clothing and furnishings; 1 in farm products—consumer goods; 1 in jewelry and optical goods; and 1 in tobacco and its products (except leaf).

4/ Includes 3 establishments dealing in farm products—consumer goods; and 2 in groceries and foods (except farm products).

## WHOLESALE DISTRIBUTION: 1933

12-09-7  
Census of  
American  
Business

Table 3.—STATE OF MAINE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		Sales of merchandise	RECEIPTS FROM--				
			Amount	Per cent of sales		Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	864	\$109,495	\$16,768	15.3	\$108,973	\$167	10	\$13	10	\$342
Automotive products	30	2,569	623	24.3	2,515	54	-	-	-	-
Chemicals	4	268	43	16.0	265	3	-	-	-	-
Coal	7	3,698	628	17.0	3,694	-	1	1	1	3
Drugs and drug sundries	4	2,180	331	15.2	2,173	-	-	-	-	7
Dry goods	6	1,034	208	20.1	1,034	-	-	-	-	-
Electrical goods	8	788	148	18.8	784	4	-	-	-	-
Farm products—consumer goods	204	21,126	2,980	14.1	21,056	58	6	7	3	5
Groceries and foods (except farm products)	180	36,577	4,319	11.8	36,566	-	1	1	2	10
Hardware	12	2,817	597	21.2	2,817	-	-	-	-	-
Jewelry and optical goods	8	196	74	37.8	196	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	38	2,373	673	28.4	2,288	40	-	-	3	1/ 45
Metals, (except scrap)	3	382	114	29.8	362	-	-	-	-	-
Paper and its products	13	899	239	26.6	899	-	-	-	-	-
Petroleum and its products	165	19,190	3,462	18.0	19,185	5	-	-	-	-
Plumbing and heating equipment and supplies	9	488	176	36.1	488	-	-	-	-	-
Waste materials	17	321	98	30.5	320	-	1	1	-	-
All other kinds of business	156	14,589	2,055	14.1	14,311	3	1	3	1	2/ 272

1/ Includes 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$42,000.

2/ Includes 1 exchange dealing in motion picture films with income from film rentals of \$270,000.







1933  
Census of  
American  
Business

Table 6.—STATE OF **MAINE** MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES BY MONTHS											
	Women				Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	Nov- em- ber	Dec- em- ber
	Men	Per- cent of total														
<b>Total</b>	<b>491</b>	<b>5,369</b>	<b>711 11.7</b>	<b>5,460</b>	<b>5,364</b>	<b>5,269</b>	<b>5,288</b>	<b>5,302</b>	<b>5,398</b>	<b>5,191</b>	<b>5,200</b>	<b>5,342</b>	<b>5,676</b>	<b>5,912</b>	<b>5,763</b>	<b>5,631</b>
Amusement and sporting goods	2	61	39 32.2	120	119	117	115	116	117	116	119	118	124	125	125	126
Automotive products	21	166	32 16.5	190	191	190	184	184	182	186	188	180	197	199	199	196
Chemicals	1	19	5 19.2	19	18	18	18	18	18	19	21	21	20	20	20	20
Clothing and furnishings	7	57	30 34.5	85	78	77	77	77	77	83	84	85	86	88	88	89
Coal	2	189	22 10.4	141	142	139	137	133	133	133	140	142	146	155	155	155
Drugs and drug sundries	1	103	35 23.4	137	137	139	134	137	137	135	137	136	136	137	135	138
Dry goods	1	66	33 33.3	91	89	88	86	86	91	91	91	91	93	94	93	92
Electrical goods	-	57	8 12.5	65	57	60	61	67	71	70	65	70	65	64	67	65
Farm products raw materials	32	114	12 9.6	115	111	111	114	114	119	119	121	117	115	113	112	111
Farm products consumer goods	176	1,035	95 8.4	656	902	908	946	870	806	624	582	574	997	1,054	924	901
Farm supplies	10	122	14 10.4	116	108	111	115	134	169	101	96	101	106	114	117	116
Furniture and house furnishings	-	12	2 14.3	14	14	14	14	14	14	14	14	14	14	14	14	14
General merchandise	-	3	1 25.0	2	3	3	3	3	3	2	2	4	4	4	3	2
Groceries and funds (except farm products)	110	1,257	194 15.4	1,375	1,390	1,299	1,245	1,217	1,338	1,357	1,414	1,410	1,454	1,409	1,388	1,375
Hardware	2	219	46 17.4	265	266	268	268	272	260	260	264	264	267	266	267	267
Jewelry and optical goods	-	33	4 10.0	37	37	37	37	37	37	37	35	34	37	37	37	37
Lumber and building materials (other than metal)	17	169	11 6.1	148	98	94	95	109	106	172	179	175	186	194	192	117
Machinery, equipment and supplies (except electrical)	15	339	33 12.3	265	249	243	249	255	267	259	271	271	274	273	274	271
Metals (except scrap)	-	43	5 10.9	35	37	37	36	33	33	32	35	35	35	36	36	36
Paper and its products	6	87	12 12.6	95	90	98	90	90	87	96	93	93	97	99	99	96
Petroleum and its products	25	1,075	52 2.9	1,058	997	999	969	1,001	1,004	1,058	1,042	1,079	1,140	1,104	1,131	1,120
Plumbing and heating equipment and supplies	2	44	10 17.9	54	53	53	52	53	52	53	54	54	55	55	56	56
Tobacco and its products (except leaf)	11	40	6 12.5	45	44	44	44	44	45	45	45	45	47	47	47	47
Waste materials	18	37	7 16.7	31	22	22	22	24	25	31	36	39	36	42	41	34
All other products	31	118	23 16.6	125	107	104	104	104	109	106	133	140	146	147	146	147
				16	16	16	16	16	16	16	16	16	16	16	16	16

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MARYE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER			
	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales	Number of establishments	Full-time employees (aver. age)	Total employees per cent net sales
<b>WHOLESALE MERCHANTS</b>	481	3,224	17.7	91	46	29.0	131	475	27.6	73	411	23.3	51	493	16.9	37	969	14.7	10	336	14.2	8	55	17.6
Amusement and sporting goods	7	102	39.5	1	1	50.0	2	12	39.3	2	15	23.6	1	21	29.2	1	53	46.2	-	-	-	-	-	-
Automotive products	27	172	28.1	6	2	27.3	13	46	35.4	4	23	36.2	1	17	27.5	3	84	24.6	-	-	-	-	-	-
Chemicals	2	15	(X)	1	1	100.0	2	2	(X)	-	-	-	1	13	(X)	-	-	-	-	-	-	-	-	-
Clothing and furnishings	11	77	17.0	1	20.0	2	6	14.3	4	17	14.9	2	21	16.5	2	33	15.4	-	-	-	-	-	-	
Coal	7	141	17.0	1	100.0	2	7	31.3	-	-	-	-	1	10	15.5	1	3	11.6	1	13	7.4	2	113	20.5
Drugs and drug sundries	4	136	15.2	2	1	50.0	1	2	34.5	-	-	-	1	10	15.5	1	58	16.8	1	58	16.8	1	60	13.7
Dry goods	6	91	20.1	2	1	50.0	1	4	56.7	-	-	-	3	86	19.0	3	86	19.0	-	-	-	-	-	-
Electrical goods	8	65	16.8	1	3	13.9	5	38	21.0	2	24	13.7	2	24	13.7	2	42	4.0	-	-	-	-	-	
Farm products—raw materials	29	100	6.2	1	12	11.4	6	15	11.4	6	23	14.6	4	19	5.7	6	42	4.0	-	-	-	-	-	
Farm products—consumer goods	75	446	17.0	9	9	25.4	33	43	21.2	13	76	32.6	8	43	30.5	10	129	11.3	1	3	3.4	2	144	17.5
Farm supplies	15	72	14.7	1	10	12.0	1	12	6.2	1	2	12.0	-	-	-	3	59	19.2	-	-	-	-	-	
Furniture and house furnishings	1	14	(X)	-	-	-	-	-	-	-	-	-	1	14	(X)	-	-	-	-	-	-	-	-	-
General merchandise	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Groceries and foods (except farm products)	135	861	16.3	37	11	23.9	46	89	24.3	15	57	16.1	14	131	21.8	17	219	11.7	4	157	17.5	3	177	17.0
Hardware	12	286	21.2	-	-	-	3	12	24.7	1	13	39.0	1	8	15.0	6	190	23.7	-	-	-	-	-	-
Jewelry and optical goods	4	22	38.3	-	-	-	4	22	38.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	18	82	29.6	2	1	21.4	11	39	36.3	3	28	43.9	2	14	14.8	-	-	-	-	-	-	-	-	
Machinery, equipment and supplies (except electrical)	26	161	24.1	7	1	23.3	9	16	19.8	4	37	32.8	5	74	29.3	-	-	-	1	33	15.6	-	-	
Metals (except scrap)	3	36	29.8	1	3	50.0	1	3	50.0	1	7	25.7	-	-	-	1	23	27.3	-	-	-	-	-	
Paper and its products	13	95	26.6	3	5	35.7	6	35	34.2	2	7	15.2	1	23	24.6	1	25	22.1	-	-	-	-	-	
Petroleum and its products	10	44	17.0	1	1	50.0	5	12	24.3	1	4	14.5	-	-	-	1	7	11.4	1	20	17.6	-	-	
Plumbing & heating eqpt., & supplies	5	42	39.1	1	2	28.6	2	8	32.1	-	-	-	2	32	40.9	-	-	-	-	-	-	-	-	
Tobacco and its products (except leaf)	12	37	5.7	1	2	33.3	2	2	6.5	2	7	10.7	4	12	6.1	2	14	4.1	-	-	-	-	-	
Tobacco materials	17	31	30.5	8	6	65.4	7	18	36.5	2	7	18.4	2	12	6.1	2	14	4.1	-	-	-	-	-	
All other products	33	125	22.4	9	4	34.4	16	64	36.4	6	36	17.1	2	21	14.3	-	-	-	-	-	-	-	-	
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	67	675	15.1	2	2	100.0	15	40	29.5	12	75	31.7	11	107	21.9	20	294	14.2	7	157	9.0	-	-	-
Farm products—consumer goods	4	15	51.1	-	-	-	1	2	33.3	3	13	52.2	-	-	-	2	35	22.6	-	-	-	-	-	
Farm supplies	3	36	21.5	-	-	-	-	-	-	-	-	-	1	3	12.6	-	-	-	-	-	-	-	-	
Groceries and foods (except farm products)	39	412	11.4	1	100.0	4	14	37.1	-	-	-	-	7	51	15.8	16	189	11.8	6	144	8.6	-	-	
Jewelry and optical goods	4	14	37.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Machinery, equipment and supplies (except electrical)	9	84	39.7	1	2	100.0	2	4	33.3	3	35	41.8	3	53	39.0	-	-	-	-	-	-	-	-	
All other kinds of business	8	102	18.2	-	-	-	4	11	22.2	1	8	37.5	-	-	-	2	70	10.3	1	13	12.0	-	-	

## WHOLESALE DISTRIBUTION: 1933

Table 1 —STATE OF NEW HAMPSHIRE SUMMARY OF WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

(An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			PAY ROLL			Stocks on hand (end of year)	
	1933	1929	1933	1929	AMOUNT	Percent of sales		Full- time employees (average)	Total			Part- time
						1933	1929		Amount	Per- cent of sales		
<b>THE STATE</b>	<b>334</b>	<b>326</b>	<b>\$38,074</b>	<b>\$61,414</b>	<b>\$6,248</b>	<b>16.4</b>	<b>13.3</b>	<b>2,073</b>	<b>\$2,895</b>	<b>7.6</b>	<b>\$76</b>	<b>\$3,844</b>
Wholesalers proper	204	199	19,636	30,969	5,312	16.5	15.0	1,237	1,588	8.1	54	2,820
Wholesale merchants	197	197	19,281	(X)	3,263	16.9	15.0	1,221	1,572	8.2	53	2,753
Limited function wholesalers	7	2	357	(X)	49	13.7	12.3	16	15	4.5	1	57
Manufacturers' sales branches	37	47	9,180	20,895	1,074	11.7	9.0	270	434	4.7	14	263
Agents and brokers	5	9	216	812	38	17.6	10.2	14	13	6.0	1	2
All other types	88	71	9,040	8,738	1,824	20.2	18.0	552	860	9.5	6	759
Bulk tank stations	75	57	8,068	(X)	1,670	20.7	19.6	477	782	9.7	3	749
Assemblers and country buyers	13	14	972	(X)	154	15.8	8.3	75	78	8.0	3	10

Census of American Business

TABLE 2A. - STATE OF NEW HAMPSHIRE

WHOLESALE DISTRIBUTION: 1933

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. ests. branches				Kind of Business	Total	Mfg. ests. branches			
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/
<b>Total</b>	<b>334</b>	<b>197</b>	<b>35</b>	<b>2</b>	<b>100</b>	<b>Groceries and foods (except farm products)</b>	<b>63</b>	<b>53</b>	<b>26</b>	<b>-</b>	<b>4</b>
Amusement and sporting goods	3	3	-	-	-	Groceries (general line)	12	12	-	-	-
Cameras and motion picture equipment and supplies	2	2	-	-	-	Confectionery and soft drinks	20	14	2	-	4
Sporting goods (general line)	1	1	-	-	-	Fish and sea foods	5	5	-	-	-
Automotive products	17	16	1	-	-	Meats and meat products	24	15	11	-	-
Automobiles and other motor vehicles	2	1	1	-	-	Other food and grocery specialties	22	9	13	-	-
Automotive eqp't., accessories and parts	14	14	-	-	-	Hardware (general line)	5	5	-	-	-
Tires and tubes	1	1	-	-	-	Jewelry and optical goods	2	1	1	-	-
Clothing and furnishings	4	1	2	1	-	Jewelry specialties	1	-	1	-	-
Hosiery	1	1	-	-	-	Optical goods	1	1	-	-	-
Shoes and other footwear	3	-	2	1	-	Lumber and building materials (other than metal)	8	7	-	-	1
Coal	4	2	-	1	1	Lumber and mill work	5	5	-	-	1
Drugs and drug sundries (general line)	2	2	-	-	-	Brick and tile	1	1	-	-	-
Dry goods	5	5	-	-	-	Glass	1	1	-	-	-
Dry goods (general line)	3	3	-	-	-	Machinery, equipment and supplies (except electrical)	10	7	2	-	1
Knit goods	1	1	-	-	-	Commercial machinery, eqp't. and supplies	4	2	2	-	-
Piece goods	1	1	-	-	-	Industrial machinery, eqp't. and supplies	4	3	-	-	1
Electrical goods	3	3	-	-	-	Mill and mine supplies (general line)	1	1	-	-	-
Electrical appliances, eqp't., and supplies	2	2	-	-	-	All other	3	2	-	-	1
Radios and radio equipment	1	1	-	-	-	Professional equipment and supplies	1	1	-	-	-
Farm products-raw materials	6	3	-	-	3	Service equipment and supplies	1	1	-	-	-
Grain	4	2	-	-	2	Barber and beauty parlor	1	1	-	-	-
Hides, skins, and furs (raw)	2	1	-	-	1	Paper and its products	1	1	-	-	-
Livestock	-	-	-	-	-	Petroleum and its products	80	4	-	-	76
Farm products-consumer goods	44	28	3	-	13	Plumbing and heating eqp't. and supplies	8	8	-	-	-
Dairy products (general line)	2	1	-	-	1	Reating equipment (general line)	6	6	-	-	-
Milk and cream	9	5	-	-	4	All other	2	2	-	-	-
All other dairy products	4	1	3	-	-	Tobacco and its products (except leaf)	11	11	-	-	-
Poultry and poultry products	10	6	-	-	4	Waste materials	9	9	-	-	-
Fruits and vegetables (fresh)	19	15	-	-	4	Iron and steel scraps	1	1	-	-	-
Farm supplies	4	4	-	-	-	Junk and scrap (general line)	8	8	-	-	-
Feed	2	2	-	-	-	All other products	22	22	-	-	-
All other	2	2	-	-	-	Beer	11	11	-	-	-
Furniture and house furnishings	3	2	-	-	1	Flowers and nursery stock	3	3	-	-	-
House furnishings	3	2	-	-	1	Leather	1	1	-	-	-
						Leather goods	1	1	-	-	-
						Newspapers and magazines	2	2	-	-	-
						Wines and spiritous liquors	1	1	-	-	-
						Miscellaneous kinds of business	3	3	-	-	-

1/ The 100 "All other types" consists of the following:

Limited function wholesalers	7	Commission Merchants	2	Assemblers and country buyers (continued)
Coal	1	Grain	1	Dairy products
Confectionery and soft drinks	4	Petroleum	1	Milk and cream
Fruits and vegetables (fresh)	2	Manufacturers' agents (lumber and mill work)	1	Poultry and poultry products
Brokers	2	Assemblers and country buyers	10	Fruits and vegetables (fresh)
Housefurnishings	1	Grain	1	Cooperative marketing associations (milk and cream)
Other machinery, equipment and supplies	1	Hides	1	Cream stations (milk and cream)
				Bulk tank stations (petroleum)

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>534</b>	<b>\$38,074</b>	<b>\$6,248</b>	<b>16.4</b>	<b>2,073</b>	<b>\$2,895</b>	<b>\$75</b>	<b>\$3,844</b>
Wholesalers proper	204	19,638	3,312	16.9	1,237	1,588	54	2,820
Manufacturers sales branches	37	9,180	1,074	11.7	270	434	14	263
Agents and brokers	5	216	38	17.6	14	13	1	2
All other types	88	9,040	1,824	20.2	552	860	6	759
<b>WHOLESALESAKERS PROPER</b>								
Amusement and sporting goods	3	51	5	16.1	4	3	-	3
Automotive products	16	839	170	20.3	76	78	3	205
Coal	3	359	43	12.0	21	16	1	6
Dry goods	5	84	24	28.6	7	7	1	32
Electrical goods	3	118	22	18.6	9	7	-	10
Farm products - raw materials	3	92	10	10.9	1	1	-	10
Farm products - consumer goods	30	1,804	393	21.8	135	146	6	49
Milk and cream	7	281	111		47	59	2	6
Poultry and poultry products	6	91	80		7	6	-	1
Fruits and vegetables (fresh)	17	1,432	202		81	81	4	42
Farm supplies	4	207	24	11.6	10	14	1	35
Groceries and foods (except farm products)	57	8,651	1,099	12.7	364	498	12	1,067
Groceries (general line)	12	4,618	535		163	240	3	754
Meats and meat products	13	1,999	274		85	123	2	41
Fish and sea foods	5	258	40		16	15	2	4
Confectionery and soft drinks	18	516	101		46	45	2	81
Other food and grocery specialties	9	1,260	149		54	75	3	187
Hardware	5	2,249	630	28.0	268	375	-	601
Lumber and building materials (other than metal)	7	235	75	31.9	36	42	3	84
Machinery, equipment and supplies (except electrical)	7	154	58	37.7	33	40	-	45
Petroleum and its products	4	449	61	13.6	10	23	1	14
Plumbing and heating eq't. and supplies	8	666	150	22.5	43	68	13	145
Tobacco and its products (except leaf)	11	1,504	109	7.2	39	47	1	81
Waste materials	9	90	20	22.2	6	8	1	16
All other kinds of business	29	2,106	419	19.9	175	215	11	417
Beer	11	561	62		22	21	2	23
Flowers and nursery stock	3	25	17		9	8	-	7
Miscellaneous	15	1,520	340		144	186	9	387
<b>MANUFACTURERS' SALES BRANCHES</b>								
Clothing and furnishings	3	2,549	234	9.2	20	44	-	71
Farm products - consumer goods	3	247	113	45.7	14	37	5	3
Groceries and foods (except farm products)	26	5,316	592	11.1	191	276	5	139
All other kinds of business	5	1,068	135	12.6	45	77	4	50
<b>AGENTS AND BROKERS</b>								
	5	216	38	17.6	14	13	1	2
<b>ALL OTHER TYPES</b>								
Bulk tank stations (petroleum)	75	8,068	1,670	20.7	477	782	3	749
Assemblers and country buyers	13	972	154	15.8	75	78	3	10

## WHOLESALE DISTRIBUTION: 1933

12-69-6  
Census of  
American  
Business

Table 28.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	TOTAL EXPENSES			PAY ROLL		Stocks on hand (end of year)	
		Net sales	Amount	Per- cent of sales	Full-time employees (average)	Total		Part- time
CITIES OF 50,000 TO 100,000 POPULATION								
<b>MANCHESTER</b>	90	\$13,805	\$2,215	16.0	746	\$1,014	\$14	\$1,201
Wholesalers proper	68	7,918	1,426	18.0	568	707	11	996
Manufacturers' sales branches	13	4,089	472	11.5	92	163	2	123
All other types 1/	9	1,798	317	17.6	86	144	1	82
<b>WHOLESALESAERS PROPER</b>								
Automotive products	6	603	109	18.1	55	52	2	116
Farm products—consumer goods	6	902	157	17.4	66	79	2	25
Groceries and foods (except farm products)	19	2,519	381	15.1	122	158	4	191
Machinery, equipment and supplies (except electrical)	6	142	55	38.7	33	40	—	42
Plumbing and heating eqp't. and supplies	3	446	82	18.4	29	32	—	91
Tobacco and its products (except leaf)	5	437	24	5.5	6	8	—	20
All other kinds of business 2/	23	2,869	618	21.5	257	336	3	511
<b>MANUFACTURERS' SALES BRANCHES</b>								
Clothing and furnishings	3	2,549	234	9.2	20	44	—	71
Groceries and foods (except farm products)	5	1,176	143	12.2	46	72	1	29
All other kinds of business 3/	5	364	95	26.1	26	47	1	23
CITIES OF 20,000 TO 50,000 POPULATION								
<b>BERLIN</b>	13	1,458	171	11.7	52	83	1	105
Wholesalers proper	9	1,333	151	11.3	44	75	1	98
All other types	4	125	20	16.0	8	8	—	7
Groceries and foods (except farm products)	6	1,166	104	8.9	33	47	1	90
Petroleum and its products	3	167	47	28.1	11	28	—	8
All other kinds of business	4	125	20	16.0	6	8	—	7
<b>CONCORD</b>	20	3,229	512	15.9	168	259	4	430
Wholesalers proper	13	2,095	300	14.3	97	139	4	203
All other types	7	1,134	212	18.7	91	120	—	227
Farm products—consumer goods	3	301	74	24.6	17	30	3	1
Groceries and foods (except farm products)	7	1,352	156	11.5	57	80	1	183
Petroleum and its products	3	442	70	15.8	23	29	—	19
All other kinds of business	7	1,134	212	18.7	91	120	—	227
<b>NASHUA</b>	27	3,523	401	11.4	163	218	10	256
Wholesalers proper	15	2,903	254	8.7	98	134	1	158
All other types	12	620	147	23.7	65	84	9	98
Farm products—consumer goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	11	2,619	213	8.1	82	115	1	152
Petroleum and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	12	620	147	23.7	65	84	9	98

## WHOLESALE DISTRIBUTION: 1933

12-49-6  
Census of  
American  
Business

Table 2B.—STATE OF NEW HAMPSHIRE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION								
<b>Total</b>	<b>97</b>	<b>\$10,888</b>	<b>\$1,709</b>	<b>15.7</b>	<b>586</b>	<b>\$816</b>	<b>\$25</b>	<b>\$1,248</b>
CLAREMONT	9	907	126	13.9	34	66	2	40
DERRY TOWN	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DOVER	10	1,644	234	14.2	77	118	2	193
FRANKLIN	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KEENE	15	2,698	394	14.6	123	185	4	437
LACONIA	18	1,530	255	16.7	88	122	3	319
LEBANON TOWN	6	534	144	27.0	53	64	-	43
PORTSMOUTH	22	2,737	411	15.0	166	205	13	122
ROCHESTER	6	311	65	20.9	25	33	-	39
SOMERSWORTH	6	206	45	21.8	9	11	-	6
1/	Includes 1 establishment dealing in farm products-consumer goods; and 8 in petroleum and its products.							
2/	Includes 2 establishments dealing in coal; 2 in dry goods; 2 in electrical goods; 1 in hardware; 2 in lumber and building materials (other than metal); 1 in paper and its products; 2 in waste materials; and 11 in all other products.							
3/	Includes 2 establishments dealing in automotive products; 1 in farm products-consumer goods; and 2 in machinery, equipment and supplies (except electrical).							



## WHOLESALE DISTRIBUTION: 1933

12-00-7  
Census of  
American  
Business

Table 3 — STATE OF NEW HAMPSHIRE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM--					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	334	\$38,074	\$6,248	16.4	\$37,999	\$26	3	\$9	9	\$40
Amusement and sporting goods	3	51	5	16.1	26	5	-	-	-	-
Automotive products	17	938	184	19.6	914	20	1	3	1	1
Clothing and furnishings	4	2,627	244	9.3	2,627	-	-	-	-	-
Coal	4	1,252	141	11.3	1,252	-	-	-	-	-
Dry goods	5	84	24	28.6	83	-	-	-	1	1
Electrical goods	3	118	22	18.6	118	-	-	-	-	-
Farm products—raw materials	6	137	10	7.3	137	-	-	-	-	-
Farm products—consumer goods	44	3,003	660	22.0	3,002	-	-	-	1	1
Farm supplies	4	207	24	11.6	207	-	-	-	-	-
Furniture and house furnishings	3	188	52	27.7	188	-	-	-	-	-
Groceries and foods (except farm products)	83	13,967	1,691	12.1	13,949	-	1	3	3	15
Hardware	5	2,249	630	28.0	2,249	-	-	-	-	-
Lumber and building materials (other than metal)	8	251	76	30.3	251	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	10	240	89	37.1	229	-	-	-	1	11
Petroleum and its products	80	8,677	1,759	20.3	8,672	-	1	3	1	2
Plumbing and heating eq't. and supplies	8	666	150	22.5	665	1	-	-	-	-
Tobacco and its products (except leaf)	11	1,504	109	7.2	1,504	-	-	-	-	-
Waste materials	9	90	20	22.2	90	-	-	-	-	-
All other kinds of businesses	27	1,845	358	19.4	1,836	-	-	-	1	9

1/ Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$11,000.

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW HAMPSHIRE CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales	All establishments	Amount	Percent of sales
Total for State	334	\$38,074	249	74.6	\$33,392	87.7	\$24,276	72.7	63.6	\$5,012	15.0
WHOLESALEERS PROPER											
Total	204	19,636	155	76.0	17,385	88.5	13,478	77.5	68.6	2,665	16.5
Amusement and sporting goods	3	31	2	66.7	27	87.1	22	81.5	71.0	4	14.6
Automotive products	16	839	14	87.5	563	67.1	385	68.4	45.9	129	22.9
Coal	3	359	3	100.0	359	100.0	310	86.4	86.4	43	12.0
Dry goods	5	84	3	60.0	32	36.1	26	81.3	31.0	8	25.0
Electrical goods	3	118	2	66.7	103	87.3	95	82.5	72.0	17	16.5
Farm products—raw materials	3	92	3	100.0	92	100.0	50	54.3	54.3	10	10.9
Farm products—consumer goods	30	1,804	23	76.7	1,695	94.0	1,165	68.7	64.6	365	21.5
Farm supplies	4	207	2	50.0	112	54.1	64	57.1	30.9	23	20.5
Groceries and foods	57	8,651	42	73.7	7,491	86.6	5,364	85.2	73.8	856	11.4
Hardware	5	2,249	5	100.0	2,249	100.0	1,726	76.7	76.7	630	28.0
Rubber and building materials	7	235	6	85.7	232	98.7	212	91.4	90.2	74	31.9
Machinery, equipment and supplies	7	154	7	100.0	154	100.0	129	83.8	83.8	57	37.0
Petroleum and its products	4	449	3	75.0	232	51.7	36	15.5	8.0	26	11.2
Printing & heating eq't. & supplies	8	666	5	62.5	428	64.3	337	78.7	50.6	105	24.5
Tobacco and its products	11	1,504	8	72.7	1,488	98.9	1,268	85.2	84.3	107	7.2
Waste materials	9	90	2	22.2	72	80.0	64	88.9	71.1	11	15.3
All other kinds of business	29	2,106	25	86.2	2,056	97.6	1,215	59.1	57.7	400	19.5
ALL OTHER TYPES											
Total	130	19,436	94	72.3	16,007	86.8	10,798	67.5	58.6	2,147	13.4
Automotive products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	3	2,549	3	100.0	2,549	100.0	2,549	100.0	100.0	234	9.2
Coal	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	3	45	-	-	-	-	-	-	-	-	-
Farm products—consumer goods	14	1,199	8	57.1	945	78.8	525	55.6	43.8	152	16.1
Furniture and house furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	26	5,315	19	73.1	4,928	92.7	3,902	79.2	73.4	534	10.6
Jewelry and optical goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Rubber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	3	85	2	66.7	75	87.2	65	86.7	75.6	23	30.7
Petroleum and its products	76	3,246	57	75.0	6,497	79.0	3,538	55.4	43.7	1,090	15.6

## WHOLESALE DISTRIBUTION: 1933

12-9-2  
Census of  
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Business

Table 5.—STATE OF NEW HAMPSHIRE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	334	\$38,074	\$6,248	305	91.3	\$34,727	91.2	\$5,546	16.0	\$28,298	\$2,904	\$1,580	\$1,945
WHOLESALEERS PROPER													
Total	204	19,638	3,312	186	91.2	18,067	92.0	3,023	16.7	15,369	1,674	579	445
Amusement and sporting goods	3	31	5	3	100.0	31	100.0	5	16.1	24	1	6	-
Automotive products	16	839	170	16	100.0	839	100.0	170	20.5	656	168	5	10
Coal	3	359	43	1	33.3	68	18.9	15	22.1	11	-	-	57
Dry goods	5	84	24	5	100.0	84	100.0	24	28.6	68	15	-	1
Electrical goods	3	118	22	3	100.0	118	100.0	22	18.6	94	10	14	-
Farm products—raw materials	3	92	10	1	33.3	47	51.1	3	6.4	35	12	-	-
Farm products—consumer goods	30	1,804	393	26	86.7	1,640	90.9	362	22.1	1,354	105	2	179
Farm supplies	4	207	24	-	-	-	-	-	-	-	-	-	-
Groceries and foods	57	8,651	1,099	56	98.2	8,040	92.9	1,002	12.5	7,806	158	-	76
Hardware	5	2,249	630	4	80.0	2,135	94.9	565	26.5	1,171	848	65	51
Lumber & building materials	7	235	75	5	71.4	164	69.8	50	30.5	7	23	134	4
Machinery, eq't & supplies	7	154	58	7	100.0	154	100.0	58	37.7	9	1	143	1
Petroleum and its products	4	449	61	4	100.0	449	100.0	61	13.6	396	51	-	2
Plumbing & heating eq't	8	666	150	8	100.0	666	100.0	150	22.5	522	19	124	1
Tobacco and its products	11	1,504	109	11	100.0	1,504	100.0	109	7.2	1,449	55	-	-
Waste materials	9	90	20	7	77.8	22	24.4	9	40.9	-	-	12	10
All other kinds of business	29	2,106	419	29	100.0	2,106	100.0	418	19.8	1,787	208	74	7
ALL OTHER TYPES													
Total	130	18,436	2,936	119	91.5	16,660	90.4	2,523	15.1	12,929	1,230	1,001	1,500
Automotive products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	3	2,549	234	3	100.0	2,549	100.0	234	9.2	2,549	-	-	-
Coal	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	3	45	-	2	66.7	29	64.4	-	-	2	-	-	27
Farm products—consumer goods	14	1,199	267	13	92.9	1,179	98.3	263	22.3	955	222	2	-
Furniture & house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	26	5,316	592	26	100.0	5,316	100.0	592	11.1	5,042	-	60	214
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eq't & supplies	3	86	31	1	33.3	26	30.2	8	30.8	2	-	24	-
Petroleum and its products	76	8,228	1,698	70	92.1	6,549	79.6	1,312	20.0	4,201	872	229	1,247

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF NEW HAMPSHIRE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS													
		Men				Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Per- cent of total			Esti- mated average	Per- cent of total												
Total	186	1,953	291 15.0	2,073	1,919	1,909	1,923	1,926	2,068	2,122	2,143	2,155	2,239	2,235	2,132	2,101			
Amusement and sporting goods	1	3	2 33.3	4	4	4	4	4	4	5	6	6	4	2	2	2			
Automotive products	11	71	16 16.9	81	79	77	79	77	80	82	82	79	65	85	85	84			
Chemicals				6	4	5	5	6	5	5	7	10	9	9	6	6			
Clothing and furnishings	1	19	4 19.2	23	24	24	26	21	21	21	21	21	21	21	21	21			
Coal	2	76	6 7.6	53	51	51	50	49	46	46	51	56	56	56	58	67			
Drugs and drug sundries	-	26	32 55.2	58	58	58	58	58	58	58	58	58	58	58	58	58			
Dry goods	7	3	8 75.0	4	5	4	4	5	4	11	11	11	12	5	5	4			
Electrical goods	5	7	2 22.2	4	9	9	9	9	9	9	9	9	9	9	9	9			
Farm products—raw materials	5	4	-	3	1	1	1	1	1	1	1	1	1	1	1	1			
Farm products—consumer goods	31	208	35 14.6	224	194	195	194	200	212	227	222	224	266	233	228	206			
Farm supplies	-	11	3 23.1	10	22	19	19	17	16	15	16	20	20	15	26	24			
Furniture and house furnishings	7	16	6 33.3	21	21	21	21	21	21	21	21	21	21	21	21	21			
General merchandise				3	3	3	3	3	3	3	3	3	3	3	3	3			
Groceries and foods (except farm products)	44	524	73 12.2	554	530	525	526	526	544	558	567	576	585	574	567	566			
Hardware	1	221	47 17.4	268	249	252	257	269	308	317	319	323	353	274	267	267			
Jewelry and optical goods	1	11	3 21.4	12	12	12	12	12	12	12	12	12	12	12	12	12			
Lumber and building materials (other than metal)	9	42	3 6.7	37	30	30	30	36	36	43	51	51	44	47	34	30			
Machinery, equipment and supplies (except electrical)	7	77	6 14.9	47	61	71	71	77	87	87	97	127	77	77	77	77			
Metals (except scrap)	-	-	-	1	1	1	1	1	1	1	1	1	1	1	1	1			
Paper and its products	1	4	1 25.0	5	4	4	4	4	4	5	6	6	6	6	4	4			
Petroleum and its products	11	502	7 1.4	499	471	477	477	475	507	484	433	507	501	507	535	533			
Plumbing and heating equipment and supplies	3	42	13 22.6	43	42	42	42	42	42	42	42	42	42	42	42	42			
Tobacco and its products (except leaf)	13	35	8 16.6	39	37	34	34	35	33	42	13	4	4	4	4	4			
Waste materials	9	7	-	5	5	5	5	5	6	6	6	6	6	6	6	6			
All other products	17	84	14 13.6	79	39	38	44	31	86	121	124	124	106	94	86	83			
				19	39	19	21	14	12	38	24	23	17	17	17	23			

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Business

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Business

Table 7.—STATE OF NEW HAMPSHIRE WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										UNDER \$10,000		\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER	
	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales
<b>WHOLESALE MERCHANTS</b>	197	1,221	16.9	41	24	45.2	73	221	50.6	33	137	10.3	17	195	17.7	27	345	11.6	5	111	13.6	1	188	25.0
Amusement and sporting goods	3	4	16.1	1	1	25.0	2	3	14.9	2	12	21.2	-	-	-	2	39	15.1	-	-	-	-	-	-
Automotive parts	16	76	20.3	2	1	28.6	10	24	30.6	2	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Clothing and furnishings	1	2	(X)	-	-	-	-	-	-	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Coal	2	14	(X)	-	-	-	-	-	-	-	-	-	-	14	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	58	(X)	-	-	-	-	-	-	-	-	-	-	-	-	2	68	(X)	-	-	-	-	-	-
Iry goods	5	7	28.6	1	-	-	4	7	30.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	3	9	18.6	-	-	-	1	1	33.3	2	8	16.5	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—raw materials	3	1	10.9	-	-	-	3	1	10.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm products—consumer goods	28	132	22.3	7	4	53.8	11	39	28.4	5	18	29.6	2	44	33.0	3	27	10.6	-	-	-	-	-	-
Farm supplies	4	10	11.6	-	-	-	1	2	8.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	2	21	(X)	1	-	(X)	-	-	-	-	-	-	-	21	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	53	357	12.6	10	4	55.8	17	61	32.7	4	16	12.3	4	21	10.2	13	144	9.9	5	111	13.6	1	186	25.0
Jewelry and optical goods	5	268	28.0	-	-	-	-	-	-	1	5	29.1	2	49	40.6	1	26	30.3	-	-	-	-	-	-
Lumber and building materials (other than metal)	1	12	(X)	-	-	-	-	-	-	1	12	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	7	36	32.6	2	1	90.9	4	25	43.5	-	-	-	-	9	15.5	-	-	-	-	-	-	-	-	-
Paper and its products	7	32	37.7	2	8	89.9	4	11	32.9	1	13	31.7	-	-	-	-	-	-	-	-	-	-	-	-
Petroleum and its products	1	5	(X)	-	-	-	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment and supplies	4	10	13.6	1	-	40.0	-	-	-	1	-	1.6	1	7	14.0	1	3	16.1	-	-	-	-	-	-
Tobacco and its products (except leaf)	8	43	22.4	1	-	-	3	8	53.2	2	9	23.8	2	15	10.0	3	22	17.0	-	-	-	-	-	-
Waste materials	11	39	7.3	3	3	37.6	1	1	10.0	2	2	6.8	2	2	6.4	2	26	6.4	-	-	-	-	-	-
All other products	9	6	22.2	7	3	44.4	1	1	27.3	1	2	14.8	2	16	10.9	-	-	-	-	-	-	-	-	-
	22	79	20.0	3	2	53.8	11	37	29.3	5	25	17.2	2	16	10.9	-	-	-	-	-	-	-	-	-
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	35	237	11.6	1	-	-	8	17	24.6	8	36	28.9	4	31	20.0	10	90	9.3	3	52	9.2	1	11	7.7
Farm products—consumer goods	3	14	45.7	-	-	-	-	-	-	3	14	45.7	-	-	-	-	-	-	-	-	-	-	-	-
Orceries and foods (except farm products)	25	191	11.1	1	-	-	6	9	21.8	4	17	19.1	4	31	20.0	10	90	9.3	2	44	8.5	-	-	-
All other kinds of business	6	32	9.4	1	-	-	2	8	30.7	1	5	14.1	1	-	-	-	-	-	-	-	-	1	11	7.7

## WHOLESALE DISTRIBUTION: 1933

ensus of  
American  
Business

Table 1.—STATE OF VERMONT SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

(An "X" in a column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part- time	
						1933	1929					
THE STATE	300	308	\$41,751	\$57,393	\$6,269	15.0	12.0	2,019	\$2,750	6.6	\$70	\$5,081
Wholesalers proper	154	133	24,220	36,520	3,439	14.2	12.0	1,175	1,590	6.6	60	4,030
Wholesale merchants	149	127	23,905	35,728	3,380	14.1	12.1	1,165	1,573	6.6	60	4,030
Limited function wholesalers	5	6	315	792	59	18.7	6.9	10	17	5.4	-	-
Manufacturers' sales branches	24	17	4,036	6,497	478	11.8	6.7	150	225	5.6	2	161
Agents and brokers	5	7	932	867	12	1.3	3.9	5	8	.9	-	2
All other types	117	151	12,563	13,509	2,346	18.6	15.0	689	927	7.4	8	868
Bulk tank stations	78	51	5,995	5,115	1,324	22.1	20.3	381	581	9.7	3	804
Assemblers and country buyers	15	90	378	(X)	98	25.9	(X)	13	14	3.7	1	5
Co-operative marketing associations	22	9	5,957	5,258	992	15.0	14.7	283	318	5.3	4	76
Cream stations	4	-	233	-	26	11.2	-	9	14	6.0	-	3
All other	-	1	-	(X)	-	-	(X)	-	-	-	-	-

- 1/ The increase in number of manufacturers' sales branches was due primarily to concerns which started operations since 1929.
- 2/ The increase in number of bulk tank stations was due primarily to concerns which started operations subsequent to 1929, and differences in methods of reporting some large chain organizations.
- 3/ The decrease in both net sales and the number of assemblers and country buyers was due principally to differences in methods of reporting and cessation of operations since 1929.
- 4/ The increase in both net sales and number of establishments was due principally to co-operative marketing associations which started operations subsequent to 1929.

## WHOLESALE DISTRIBUTION, 1933

Census of American Business

TABLE 2A. - STATE OF VERMONT NUMBER OF WHOLESALE ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. est. branches				Kind of Business	Total	Mfg. est. branches			
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/
<b>Total</b>	<b>300</b>	<b>149</b>	<b>23</b>	<b>1</b>	<b>127</b>	Hardware (general line)	4	-	-	-	-
<b>Automotive products</b>	<b>8</b>	<b>8</b>	<b>-</b>	<b>-</b>	<b>-</b>	Jewelry and optical goods	5	2	1	-	-
Automobiles and other motor vehicles	2	2	-	-	-	Jewelry (general line)	1	1	-	-	-
Automotive eqpt., accessories and parts	5	5	-	-	-	Optical goods	2	1	1	-	-
Tires and tubes	-	-	-	-	-	Lumber and building materials (other than metal)	15	11	-	-	2
<b>Chemicals (paints and varnishes)</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	Lumber and millwork	9	7	-	-	2
<b>Clothing and furnishings</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>1</b>	<b>-</b>	All other	4	4	-	-	-
Furnishings, men's and boys'	1	1	-	-	-	Machinery, equipment and supplies (except electrical)	10	5	4	-	1
Shoes and other footwear	-	-	-	1	-	Commercial machinery, eqpt. and supplies	3	-	3	-	-
<b>Coal</b>	<b>5</b>	<b>3</b>	<b>-</b>	<b>-</b>	<b>-</b>	Construction machinery, eqpt. and supplies	1	1	-	-	-
<b>Drugs and drug sundries</b>	<b>2</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>-</b>	Farm and dairy machinery and equipment	1	-	1	-	-
Drugs (general line)	1	1	-	-	-	Industrial machinery, eqpt. and supplies	4	3	-	-	1
Drugs (specialty lines)	1	-	-	-	-	Mill and mine supplies (general line)	2	1	-	-	1
<b>Dry goods (knit goods)</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	All other	2	2	-	-	-
<b>Electrical goods (electrical appliances, equipment and supplies)</b>	<b>3</b>	<b>3</b>	<b>-</b>	<b>-</b>	<b>-</b>	Professional equipment and supplies	1	1	-	-	-
<b>Farm products-raw materials</b>	<b>17</b>	<b>6</b>	<b>-</b>	<b>-</b>	<b>11</b>	Metals (except scrap iron and steel)	2	2	-	-	-
Grain	6	3	-	-	3	Paper and its products	5	5	-	-	-
Hides, skins, and furs (raw)	2	1	-	-	1	Petroleum and its products	85	6	-	-	77
Livestock	8	1	-	-	7	Plumbing and heating eqpt. and supplies	4	4	-	-	-
Wool and mohair	1	1	-	-	-	Plumbing and heating eqpt. (general line)	3	3	-	-	-
<b>Farm products-consumer goods</b>	<b>42</b>	<b>16</b>	<b>-</b>	<b>-</b>	<b>26</b>	All other	1	1	-	-	-
Dairy products (general line)	12	3	-	-	9	Tobacco and its products (except leaf)	8	7	1	-	-
Butter	3	1	-	-	2	Waste materials	12	12	-	-	-
Milk and cream	14	2	-	-	12	Iron and steel scrap	4	4	-	-	-
All other dairy products	2	1	-	-	1	Junk and scrap (general line)	5	6	-	-	-
Poultry and poultry products	1	-	-	-	1	Waste paper, rags and rubber	2	2	-	-	-
Dairy and poultry products	2	1	-	-	1	All other products	21	15	-	-	6
Fruits and vegetables (fresh)	7	7	-	-	-	Beer	9	9	-	-	-
All other	1	1	-	-	-	Flowers and nursery stock	7	1	-	-	6
<b>Farm supplies (feed)</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	Forest products (except lumber)	1	1	-	-	-
<b>Furniture and house furnishings (house furnishings, except floor coverings)</b>	<b>2</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>-</b>	Leather	1	1	-	-	-
<b>General merchandise</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1</b>	Leather goods	1	1	-	-	-
<b>Groceries and foods (except farm products)</b>	<b>52</b>	<b>32</b>	<b>17</b>	<b>-</b>	<b>3</b>	Newspapers and magazines	1	1	-	-	-
Groceries (general line)	10	10	-	-	-	Wine and spirituous liquors	1	1	-	-	-
Confectionery and soft drinks	10	9	1	-	-						
Fish and sea foods	1	1	-	-	-						
Meats and meat products	13	5	8	-	-						
Other food and grocery specialties	18	7	8	-	3						

1/ The 127 "All other types" consists of the following:

Limited function wholesalers	5	Manufacturers' agents (mill and mine supplies (general line)	1	Cooperative marketing associations	22
Other food and grocery specialties	3	Bulk tank stations (petroleum)	76	Grain	3
Lumber and millwork	1	Assemblers and country buyers	15	Dairy products (general line)	8
Petroleum and its products	1	Hides, skins, furs (raw)	1	Butter	2
<b>Brokers</b>	<b>3</b>	Livestock	5	Milk and cream	7
Livestock	1	Dairy products (general line)	1	All other dairy products	1
General merchandise	1	Milk and cream	1	Dairy and poultry products	1
Lumber and millwork	1	Poultry and poultry products	1	Cream stations (milk and cream)	4
<b>Commission merchants</b>	<b>-</b>	Flowers and nursery stock	6		
Hides, skins and furs (raw)	-				

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
Table 2 B.—STATE OF VERMONT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>THE STATE</u>	300	\$41,751	\$6,269	15.0	2,019	\$2,750	\$70	\$5,081
Wholesale proper	154	24,220	3,439	14.2	1,175	1,590	60	4,030
Manufacturers' sales branches	24	4,036	478	11.8	150	225	2	161
Agents and brokers	5	932	12	1.3	5	8	-	2
All other types	117	12,563	2,340	18.6	669	927	8	888
<b>WHOLESALE PROPER</b>								
Automotive products (automotive equipment, accessories and parts)	8	896	191	21.3	88	89	-	168
Coal	3	1,378	161	11.7	39	59	1	38
Electrical goods	3	183	34	18.6	10	17	-	46
Farm products—raw materials	6	2,635	172	6.5	64	90	1	173
Grain	3	2,540	159		58	83	-	155
All other	3	95	13		6	7	1	18
Farm products—consumer goods	16	2,089	438	21.0	134	183	8	101
Dairy products (general line)	3	47	16		5	8	-	-
Fruits and vegetables (fresh)	7	1,366	273		82	103	8	-
All other	6	676	149		47	72	-	101
Groceries and foods (except farm products)	35	6,243	774	12.4	265	340	16	1,131
Groceries (general line)	10	3,466	324		128	155	1	546
Confectionery and soft drinks	9	412	100		29	38	2	37
Meats and meat products	5	228	23		6	10	1	7
Other food and grocery specialties	11	2,137	327		102	137	12	541
Hardware	4	1,147	279	24.3	96	155	2	343
Lumber and building materials (other than metal)	12	2,395	291	12.2	124	149	3	868
Lumber and mill work	8	662	183		78	77	2	121
All other	4	1,733	108		46	72	1	747
Machinery, equipment and supplies (except electrical)	5	422	95	22.5	30	53	1	76
Paper and its products	5	403	112	27.8	55	59	-	121
Petroleum and its products	7	1,160	126	10.9	34	49	3	26
Plumbing and heating equipment and supplies	4	460	107	23.3	39	55	-	159
Tobacco and its products (except leaf)	7	1,508	123	8.2	30	47	-	120
Waste materials	12	92	24	26.1	7	7	1	62
Junk and scrap (general line)	6	65	15		5	6	1	55
All other	6	27	9		2	1	-	7
All other kinds of business	27	3,209	512	16.0	160	238	24	598
Beer	9	223	62		25	23	-	10
Miscellaneous	18	2,986	450		135	215	24	588
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	17	3,433	341	9.9	107	153	2	86
Machinery, equipment and supplies (except electrical)	4	254	77	30.3	26	42	-	49
All other kinds of business	3	349	60	17.2	17	30	-	26
<b>AGENTS AND BROKERS</b>								
	5	932	12	1.3	5	8	-	2



## WHOLESALE DISTRIBUTION: 1933

12-69-6

Census of American Business  
 Table 2B.—STATE OF VERMONT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	76	\$5,995	\$1,324	22.1	381	\$581	\$3	804
ASSEMBLERS AND COUNTRY BUYERS	15	378	98	25.9	16	14	1	5
Farm products—raw materials	6	51	8	15.7	1	1	-	5
Farm products—consumer goods	3	311	83	26.7	9	9	-	-
All other products	6	16	7	43.8	6	4	1	-
COOPERATIVE MARKETING ASSOCIATIONS	22	5,957	892	15.0	283	318	4	76
Farm products—raw materials	3	237	13	5.5	5	7	-	4
Farm products—consumer goods	19	5,720	879	15.4	278	311	4	72
CREAM STATIONS	4	233	26	11.2	9	14	-	3
CITIES OF 20,000 TO 50,000 POPULATION								
BURLINGTON	56	10,302	1,821	17.7	573	801	21	1,332
Wholesalers proper	33	6,396	1,009	15.8	328	416	17	800
All other types	23	3,906	812	20.8	245	385	4	532
Farm products—consumer goods	6	858	205	23.9	64	73	2	26
Groceries and foods (except farm products)	13	2,846	394	13.8	126	149	2	330
Petroleum and its products	7	1,124	236	21.0	67	106	-	133
All other kinds of business	30	5,474	986	18.0	316	473	17	843
CITIES OF 5,000 TO 20,000 POPULATION								
Total	121	17,392	2,554	14.7	818	1,130	24	2,140
BARRE	19	1,778	428	24.1	133	170	3	177
BENNINGTON	6	172	74	43.0	20	37	-	29
BRATTLEBORO	10	2,841	414	14.6	128	179	1	374
MONTPELIER	12	3,544	286	8.1	111	141	1	307
NEWPORT	10	1,775	154	8.7	52	84	-	74
RUTLAND	36	3,869	622	16.1	218	272	6	542
ST ALBANS	12	965	137	14.2	28	45	-	88
ST JOHNSBURY	16	2,448	439	17.9	128	202	13	549

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 3.—STATE OF VERMONT RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental	Other sources	Number of establishments	Amount
Total for State	300	\$41,751	\$6,269	15.0	\$41,663	\$70	4	\$4	5	\$14
Automotive products	8	896	191	21.3	870	26	-	-	-	-
Coal	3	1,378	161	11.7	1,378	-	-	-	-	-
Electrical goods	3	183	34	18.6	183	-	-	-	-	-
Farm products-raw materials	17	2,943	195	6.6	2,929	12	1	1	1	1
Farm products-consumer goods	42	8,353	1,426	17.1	8,349	-	2	2	1	2
Groceries and foods (except farm products)	52	9,676	1,115	11.5	9,675	-	-	-	1	1
Hardware	4	1,147	279	24.3	1,147	-	-	-	-	-
Jewelry and optical goods	3	70	29	41.4	70	-	-	-	-	-
Lumber and building materials (other than metal)	13	2,401	291	12.1	2,392	-	-	-	1	9
Machinery equipment and supplies (except electrical)	10	698	173	24.8	665	32	-	-	1	1
Paper and its products	5	403	112	27.8	403	-	-	-	-	-
Petroleum and its products	83	7,155	1,450	20.3	7,154	-	1	1	-	-
Pumbing and heating equipment and supplies	4	460	107	23.3	460	-	-	-	-	-
Tobacco and its products (except leaf)	8	1,821	176	9.7	1,821	-	-	-	-	-
Taste materials	12	92	24	26.1	92	-	-	-	-	-
All other kinds of business	33	4,075	506	12.4	4,075	-	-	-	-	-



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 5.—STATE OF VERMONT

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Num-ber	Net sales	Total expenses	Num-ber of estab-lish-ments	Per-cent of total for kind of busi-ness	Net sales	Per-cent of total for kind of busi-ness	Total expenses		Sales to retailers for resale	Sales to home-consumers (at retail)	Sales to indus-trial users	Sales to whole-sale organizations
								Amount	Per-cent of sales				
Total for State	300	\$41,751	\$6,269	237	79.0	\$36,343	87.0	\$5,314	14.6	\$30,988	\$1,379	\$1,716	\$2,260
WHOLESALESAERS PROPER													
Total	154	24,220	3,439	148	96.1	23,525	97.1	3,284	14.0	20,654	992	1,235	644
Automotive products	8	896	191	8	100.0	896	100.0	191	21.3	549	278	69	-
Coal	3	1,378	161	3	100.0	1,378	100.0	161	11.7	951	183	50	194
Electrical goods	3	183	34	2	66.7	58	31.7	17	29.3	50	5	3	-
Farm products—raw materials	6	2,635	172	6	100.0	2,635	100.0	172	6.5	2,530	36	30	39
Farm products—consumer goods	16	2,089	438	15	93.8	1,972	94.4	403	20.4	1,717	37	212	6
Groceries and foods (except farm products)	35	6,243	774	35	100.0	6,243	100.0	774	12.4	6,121	33	24	65
Hardware	4	1,147	279	4	100.0	1,147	100.0	279	24.3	920	120	107	-
Lumber & building materials	12	2,395	291	11	91.7	2,163	90.3	216	10.0	1,984	52	46	81
Machinery, eqp't & supplies	5	422	95	5	100.0	422	100.0	95	22.5	6	3	407	6
Paper and its products	5	403	112	5	100.0	403	100.0	112	27.8	267	13	108	15
Petroleum and its products	7	1,160	126	5	71.4	941	81.1	98	10.4	847	51	40	3
Plumbing & heating eqp't	4	460	107	4	100.0	460	100.0	107	23.3	397	50	13	-
Tobacco and its products	7	1,508	123	7	100.0	1,508	100.0	123	8.2	1,474	33	-	1
Waste materials	12	92	24	11	91.7	90	97.8	24	26.7	11	-	45	34
All other kinds of business	27	3,209	512	27	100.0	3,209	100.0	512	16.0	2,830	98	81	200
ALL OTHER TYPES													
Total	146	17,531	2,830	89	61.0	12,818	75.1	2,030	15.8	10,334	387	481	1,616
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	11	308	23	2	18.2	13	4.2	2	15.4	7	1	-	5
Farm products consumer goods	26	6,264	988	25	96.2	6,195	98.9	974	15.7	4,954	86	232	921
General merchandise	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	17	3,433	341	17	100.0	3,433	100.0	341	9.9	2,774	-	3	656
Jewelry & optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eqp't & supplies	5	276	78	4	80.0	245	88.8	71	29.0	94	75	49	27
Petroleum and its products	76	5,995	1,324	31	40.8	2,561	42.7	575	22.5	2,140	223	191	7
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	6	16	7	6	100.0	16	100.0	7	43.8	16	-	-	-

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 6.—STATE OF VERMONT MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY Kind of Business	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment ratio to average Part-time ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES—By Months											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Esti- mated average	Per- cent of total														
Total	140	1,904	249	11.6	2,019	1,859	1,879	1,872	1,901	1,996	2,045	2,065	2,037	2,154	2,153	2,151	2,130	
Amusement and sporting goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Automotive products	8	77	11	12.4	88	87	87	87	87	87	88	88	88	89	89	89	89	
Chemicals	-	5	-	-	5	5	5	5	5	5	5	5	5	5	5	5	5	
Clothing and furnishings	-	41	28	40.6	69	64	61	61	61	61	63	67	71	74	76	80	80	
Coal	1	37	4	8.6	39	40	42	42	37	35	30	29	30	32	43	40	60	
Drugs and drug sundries	-	37	10	20.5	32	44	38	32	16	16	16	16	28	28	28	28	44	
Dry goods	2	11	-	-	17	3	-	12	12	28	28	28	16	16	16	16	32	
Electrical goods	2	9	1	11.1	10	10	11	11	11	4	4	6	10	10	15	15	18	
Farm products—raw materials	14	70	5	6.7	70	69	69	69	70	70	71	71	71	71	71	71	71	
Farm products—consumer goods	17	409	48	10.5	422	392	394	387	404	427	452	441	455	449	439	440	440	
Farm supplies	-	8	1	11.1	7	5	6	5	5	9	6	6	6	9	9	9	9	
Furniture and house furnishings	1	2	-	-	2	1	1	1	3	3	3	3	3	3	3	3	3	
General merchandise	1	4	-	-	4	4	4	4	4	4	4	4	4	4	4	4	4	
Groceries and foods (except farm products)	36	339	51	13.1	372	336	334	335	335	358	395	391	376	412	405	403	391	
Hardware	2	77	23	23.3	76	75	74	74	74	74	74	74	74	74	74	74	74	
Jewelry and optical goods	2	8	4	33.3	8	11	11	11	11	11	11	11	11	11	11	11	11	
Lumber and building materials (other than metal)	11	122	9	6.5	123	104	107	130	154	140	139	137	97	136	133	131	92	
Machinery, equipment and supplies (except electrical)	6	56	6	9.1	56	56	56	56	56	54	55	57	59	60	59	60	61	
Metals (except scrap)	-	6	-	-	6	6	6	6	6	6	6	6	6	6	6	6	6	
Paper and its products	2	34	20	36.8	54	55	55	53	53	52	52	53	51	53	54	56	57	
Petroleum and its products	8	422	6	1.6	415	397	397	396	405	410	412	409	414	428	431	436	439	
Plumbing and heating equipment and supplies	1	51	8	20.0	39	38	38	38	38	38	38	38	40	40	40	40	40	
Tobacco and its products (except leaf)	9	37	5	11.1	42	28	41	41	41	42	43	45	45	45	45	45	45	
Waste materials	15	11	1	8.3	6	5	5	5	5	7	9	9	9	9	9	9	9	
All other products	19	49	6	11.2	41	10	10	10	10	10	13	12	13	11	17	35	34	

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF VERMONT WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS  
For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates an amount of less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL																								
	UNDER \$10,000		\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER												
	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex- pen- ses per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex- pen- ses per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex- pen- ses per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex- pen- ses per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex- pen- ses per- cent of net sales										
<b>WHOLESALE MERCHANTS</b>																									
Automotive products	149	1,165	14.1	34	15	39.5	40	105	29.2	16	110	80.4	24	235	19.8	16	252	16.2	14	305	11.8	3	147	7.9	
Chemicals	8	86	21.5	-	-	-	5	22	31.7	1	4	20.0	3	41	25.3	1	21	15.1	-	-	-	-	-	-	-
Clothing and furnishings	1	5	(X)	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Coal	3	59	11.7	-	-	-	1	2	75.0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Drugs and drug sundries	2	30	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Irry goods	1	5	(X)	1	3	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Electrical goods	3	10	18.6	1	1	12.5	1	4	32.0	1	4	32.0	1	5	15.6	-	-	-	-	-	-	-	-	-	
Farm products—raw materials	6	64	8.6	1	1	12.5	3	6	12.6	1	3	14.3	1	10	15.9	-	-	-	-	-	-	-	-	-	
Farm products—consumer goods	16	134	21.0	5	2	29.4	4	15	51.7	2	6	8.7	2	15	21.9	5	96	19.4	-	-	-	-	-	4.6	
Farm supplies	1	7	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Furniture and house furnishings	2	8	(X)	2	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Groceries and foods (except farm products)	33	261	12.4	6	2	47.1	7	8	11.8	3	16	15.9	5	35	15.9	3	50	16.6	8	170	11.9	-	-	-	
Hardware	4	96	24.3	-	-	-	2	8	(X)	-	-	-	2	36	30.2	1	23	22.3	1	37	21.6	-	-	-	
Jewelry and optical goods	3	8	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	11	118	11.2	4	1	40.0	2	5	33.1	2	32	29.7	1	10	27.8	1	35	32.3	-	-	-	1	54	4.7	
Machinery, equipment and supplies (except electrical)	5	50	22.5	1	-	100.0	1	5	50.0	-	-	-	3	30	21.7	-	-	-	-	-	-	-	-	-	
Metals (except scrap)	2	5	(X)	-	-	-	1	5	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Paper and its products	5	55	27.8	1	1	44.4	1	2	30.8	1	25	29.0	2	26	17.7	-	-	-	-	-	-	-	-	-	
Petroleum and its products	6	35	10.9	-	-	-	1	1	7.1	3	4	19.6	2	11	16.1	-	-	-	-	-	-	-	-	-	
Plumbing and heating equipment and supplies	4	39	23.5	1	1	25.0	1	1	16.0	-	-	-	1	13	24.4	1	24	23.2	-	-	-	-	-	-	
Tobacco and its products (except leaf)	7	30	8.2	1	-	-	2	3	6.1	-	-	-	1	3	7.9	2	7	5.4	1	17	10.7	-	-	-	
Waste materials	18	6	26.1	9	-	-	5	6	23.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
All other products	15	54	50.1	4	5	44.4	9	20	29.9	2	12	26.8	-	-	-	-	-	-	-	-	-	-	-	-	
<b>MANUFACTURERS' SALES BRANCHES</b>																									
<b>WHL. STUCKS</b>																									
Cheese and foods (except farm products)	17	108	9.9	2	2	18.2	2	5	20.6	4	13	10.7	2	15	15.5	6	59	8.7	1	16	7.0	-	-	-	
All other kinds of business	6	41	26.1	-	-	-	4	15	33.6	-	-	-	1	14	27.6	1	12	16.9	-	-	-	-	-	-	

## WHOLESALE DISTRIBUTION: 1933

12-59-3  
Census of  
American  
Business

Table 1.—STATE OF MASSACHUSETTS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	<b>5,144</b>	<b>6,068</b>	<b>\$1,469,407</b>	<b>\$3,065,866</b>	<b>\$161,872</b>	<b>11.0</b>	<b>9.8</b>	<b>45,174</b>	<b>\$77,407</b>	<b>6.3</b>	<b>\$1,861</b>	<b>\$118,669</b>
<b>Wholesalers proper</b>	<b>3,411</b>	<b>4,069</b>	<b>638,431</b>	<b>1,557,140</b>	<b>88,999</b>	<b>13.6</b>	<b>12.3</b>	<b>25,335</b>	<b>43,059</b>	<b>6.7</b>	<b>1,327</b>	<b>76,208</b>
Wholesale merchants	3,227	3,890	691,231	1,439,328	82,669	14.0	11.8	26,119	40,848	6.9	1,275	72,722
Exporters	7	12	1,553	14,457	108	7.0	4.6	25	47	3.0	-	201
Importers	75	87	21,595	72,512	2,764	12.8	6.1	687	1,318	6.1	39	2,874
Limited function wholesalers	102	80	24,052	30,845	1,658	6.5	5.7	524	846	3.5	13	611
<b>Manufacturers' sales branches</b>	<b>804</b>	<b>948</b>	<b>354,394</b>	<b>796,092</b>	<b>45,506</b>	<b>12.8</b>	<b>10.3</b>	<b>11,362</b>	<b>21,578</b>	<b>6.1</b>	<b>379</b>	<b>25,652</b>
With stocks	568	-	254,164	-	37,250	14.7	-	9,666	17,714	7.0	333	28,662
Without stocks	236	-	100,230	-	8,256	8.2	-	1,696	3,864	3.9	46	-
<b>Agents and brokers</b>	<b>653</b>	<b>791</b>	<b>232,724</b>	<b>497,408</b>	<b>8,093</b>	<b>3.5</b>	<b>4.1</b>	<b>1,973</b>	<b>4,051</b>	<b>1.7</b>	<b>112</b>	<b>3,761</b>
Brokers	145	182	77,318	156,084	1,419	1.8	1.3	364	723	.9	5	205
Commission merchants	107	141	88,982	128,699	3,142	3.5	4.1	676	1,625	1.8	18	1,607
Export agents	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	5	8	(X)	4,860	(X)	(X)	11.6	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	317	292	35,805	82,183	2,464	6.9	7.8	718	1,170	3.3	53	511
Selling agents	71	165	26,942	120,780	883	3.3	5.0	175	442	1.6	35	1,414
Other agents	6	(X)	2,546	(X)	159	6.2	(X)	33	81	3.2	1	12
<b>All other types</b>	<b>276</b>	<b>258</b>	<b>243,858</b>	<b>225,218</b>	<b>21,274</b>	<b>8.7</b>	<b>9.1</b>	<b>5,504</b>	<b>8,719</b>	<b>3.5</b>	<b>43</b>	<b>12,038</b>
Bulk tank stations	207	201	78,648	96,053	12,611	16.0	14.2	3,481	5,591	7.1	14	8,015
Chain store warehouses 1/	17	28	128,297	117,484	5,412	4.2	4.1	1,371	2,074	1.6	2	5,515
Assemblers and country buyers	28	7	1,851	1,182	339	18.3	6.4	124	175	9.5	12	358
Cooperative marketing associations 2/	16	5	34,298	6,178	2,752	8.0	2.5	459	804	2.3	14	128
Other types	8	17	764	4,319	160	20.9	40.0	59	74	9.7	1	22
<b>BOSTON</b>	<b>2,866</b>	<b>3,653</b>	<b>1,004,899</b>	<b>2,357,017</b>	<b>100,268</b>	<b>10.0</b>	<b>8.9</b>	<b>26,459</b>	<b>48,957</b>	<b>4.9</b>	<b>1,043</b>	<b>76,794</b>
<b>Wholesalers proper</b>	<b>1,707</b>	<b>2,243</b>	<b>457,403</b>	<b>1,244,795</b>	<b>55,967</b>	<b>12.2</b>	<b>10.4</b>	<b>15,651</b>	<b>27,765</b>	<b>6.1</b>	<b>645</b>	<b>58,357</b>
Wholesale merchants	1,590	2,115	417,701	1,133,500	52,399	12.5	10.8	14,809	25,010	5.2	502	52,264
Exporters	7	12	1,553	14,457	108	7.0	4.6	25	47	3.0	-	201
Importers	70	80	21,415	71,783	2,730	12.7	5.9	535	1,300	6.1	38	2,831
Limited function wholesalers	40	38	16,734	25,055	730	4.4	6.8	162	409	2.4	6	261
<b>Manufacturers' sales branches 3/</b>	<b>543</b>	<b>679</b>	<b>254,357</b>	<b>577,613</b>	<b>30,517</b>	<b>12.0</b>	<b>9.6</b>	<b>7,705</b>	<b>15,157</b>	<b>6.0</b>	<b>260</b>	<b>15,420</b>
With stocks	334	-	165,756	-	23,285	14.0	-	6,207	11,701	7.1	238	16,420
Without stocks	209	-	88,601	-	7,231	8.2	-	1,498	3,456	5.9	22	-
<b>Agents and brokers</b>	<b>588</b>	<b>692</b>	<b>222,121</b>	<b>448,100</b>	<b>7,431</b>	<b>3.3</b>	<b>4.0</b>	<b>1,826</b>	<b>3,772</b>	<b>1.7</b>	<b>125</b>	<b>3,682</b>
Brokers	128	156	72,396	135,247	1,284	1.8	1.3	337	656	.9	5	197
Commission merchants	95	124	86,717	118,536	2,950	3.4	4.2	651	1,555	1.8	29	1,585
Export agents	2	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	5	8	(X)	4,860	(X)	(X)	11.6	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	289	252	35,000	70,594	2,232	6.4	7.4	638	1,060	3.0	56	461
Selling agents	65	148	24,331	115,354	780	3.2	4.6	160	409	1.7	34	1,414
Other agents	6	3	2,546	(X)	159	6.2	(X)	33	81	3.2	1	12
<b>All other types</b>	<b>28</b>	<b>39</b>	<b>71,018</b>	<b>86,509</b>	<b>6,353</b>	<b>8.9</b>	<b>7.1</b>	<b>1,277</b>	<b>2,272</b>	<b>3.2</b>	<b>13</b>	<b>2,335</b>
Bulk tank stations	9	15	11,847	25,095	1,943	16.4	8.2	543	800	6.8	1	738
Chain store warehouses	9	16	25,294	50,131	1,847	7.3	5.1	315	735	2.9	2	1,177
Cooperative marketing associations	8	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Other type	2	8	(X)	6,534	(X)	(X)	19.0	(X)	(X)	(X)	(X)	(X)

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 1.—STATE OF MASSACHUSETTS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part-time	
						1933	1929		Amount	Percent of sales		
<b>CAMBRIDGE</b>	62	121	\$50,675	\$56,785	\$7,392	24.1	23.3	1,631	\$2,751	8.9	\$23	\$3,892
Wholesalers proper	29	76	9,684	22,609	2,202	22.7	21.0	772	1,180	12.2	11	1,054
Manufacturers' sales branches	26	28	16,503	23,497	4,302	26.1	25.6	634	1,140	6.9	16	2,181
Agents and brokers	5	12	75	5,473	32	42.7	10.9	7	9	12.0	-	13
All other types	4	5	4,413	3,976	856	19.4	25.7	216	402	9.1	1	644
<b>FALL RIVER</b>	142	130	23,590	56,144	2,405	10.2	6.0	855	1,179	8.0	25	1,067
Wholesalers proper	112	98	11,980	19,234	1,615	13.5	8.9	635	826	6.9	19	905
Manufacturers' sales branches	10	11	3,336	6,498	340	10.2	10.7	110	170	5.1	6	59
Agents and brokers	13	18	3,648	21,687	84	2.2	.8	31	43	1.1	-	8
All other types	7	6	4,426	7,725	367	8.3	9.5	89	140	3.2	-	97
<b>LOWELL</b>	93	89	9,843	24,043	1,467	14.9	9.1	495	653	6.6	16	868
Wholesalers proper	76	65	6,687	7,849	840	14.8	14.4	301	356	6.3	12	636
Manufacturers' sales branches	8	7	1,982	11,552	222	11.2	3.0	61	103	5.2	3	54
All other types	9	17	2,174	4,642	405	18.6	15.2	133	194	8.9	1	178
<b>LYNN</b>	104	119	9,862	17,231	2,126	21.6	16.0	626	969	9.8	58	900
Wholesalers proper	89	107	5,891	10,018	1,470	25.0	17.6	447	611	10.4	38	701
Manufacturers' sales branches	11	6	2,905	5,910	479	16.5	13.8	130	273	9.4	20	134
All other types	4	4	1,066	1,303	177	16.6	13.4	49	85	8.0	-	65
<b>NEW BEDFORD</b>	126	167	16,464	35,837	1,967	12.7	10.6	670	926	6.0	30	1,252
Wholesalers proper	100	137	9,759	23,979	1,342	13.8	11.1	487	659	6.8	23	1,029
Manufacturers' sales branches	10	12	2,519	6,097	282	11.2	9.4	97	152	6.0	6	48
Agents and brokers	7	9	1,840	3,514	60	3.3	3.4	17	28	1.5	-	11
All other types	9	9	1,366	2,247	283	20.7	19.0	69	87	6.4	1	164
<b>SPRINGFIELD</b>	296	254	72,565	115,560	9,841	13.6	12.2	2,956	4,520	6.2	103	6,282
Wholesalers proper	231	194	51,457	82,135	6,578	17.7	16.0	1,813	2,673	8.5	89	3,680
Manufacturers' sales branches	42	34	14,924	28,307	2,210	14.8	14.2	555	948	6.4	9	969
Agents and brokers	3	15	271	(X)	37	15.7	(X)	9	17	6.3	4	4
All other types	20	11	25,913	(X)	2,016	7.8	(X)	579	882	3.4	1	1,629
<b>SOMERVILLE</b>	38	31	66,054	32,993	3,528	4.1	10.7	1,158	1,480	1.7	17	3,722
Wholesalers proper	27	22	4,185	7,160	782	18.7	26.4	290	463	11.1	16	656
Manufacturers' sales branches	6	6	387	4,210	92	23.8	11.4	24	40	10.3	-	52
All other types	6	3	61,462	21,623	2,654	3.3	6.3	844	977	1.2	1	3,014
<b>WORCESTER</b>	222	246	45,228	68,455	6,240	13.8	14.6	2,093	3,080	6.8	77	6,487
Wholesalers proper	176	202	26,200	46,404	4,044	15.4	16.1	1,457	2,013	7.7	48	3,003
Manufacturers' sales branches	27	25	13,207	17,385	1,217	9.2	8.4	360	613	4.6	28	3,109
Agents and brokers	3	8	304	657	8	1.6	23.4	1	1	.3	-	-
All other types	16	11	6,517	4,009	974	17.7	22.6	275	453	8.2	1	375

1/ The increase in net sales as shown for chain store warehouses was due to differences in method of reporting some concerns.

2/ The increase in number of establishments and net sales for cooperative marketing associations was due in part to differences in classification.

3/ For comparison purposes district and general sales offices, 1929, have been included with manufacturers' sales branches.



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. ests. branches		Brokers	Manufacturers' agents	All other types 1/	Total	Mfg. ests. branches		Manufacturers' agents	All other types 1/		
		Wholesale merchants	With stocks					Without stocks	Wholesale merchants			With stocks	Without stocks
<b>Total</b>	<b>5,144</b>	<b>3,227</b>	<b>568</b>	<b>236</b>	<b>145</b>	<b>317</b>	<b>651</b>	<b>2,865</b>	<b>1,590</b>	<b>334</b>	<b>209</b>	<b>289</b>	<b>444</b>
<b>Amusement and sporting goods</b>	<b>60</b>	<b>45</b>	<b>4</b>	<b>7</b>	<b>-</b>	<b>2</b>	<b>4</b>	<b>45</b>	<b>27</b>	<b>4</b>	<b>7</b>	<b>2</b>	<b>3</b>
Camera and motion picture equipment and supplies	2	2	-	-	-	-	-	-	-	-	-	-	-
Moving picture films	17	7	4	6	-	-	-	17	7	4	6	-	-
Sporting goods (general line)	9	9	-	-	-	-	-	6	6	-	-	-	-
Toys, novelties, and fireworks	22	16	-	-	-	2	4	15	10	-	-	2	3
All other	10	9	-	1	-	-	-	5	4	-	1	-	-
<b>Automotive products</b>	<b>194</b>	<b>150</b>	<b>35</b>	<b>4</b>	<b>-</b>	<b>1</b>	<b>4</b>	<b>78</b>	<b>50</b>	<b>21</b>	<b>4</b>	<b>1</b>	<b>2</b>
Automobiles and other motor vehicles	34	15	17	1	-	-	1	12	4	7	1	-	-
Automotive eq't., accessories and parts	131	119	6	2	-	1	3	49	35	5	2	1	2
Tires and tubes	29	16	18	1	-	-	-	17	7	9	1	-	-
<b>Chemicals</b>	<b>138</b>	<b>75</b>	<b>38</b>	<b>3</b>	<b>1</b>	<b>14</b>	<b>7</b>	<b>83</b>	<b>55</b>	<b>28</b>	<b>2</b>	<b>10</b>	<b>8</b>
Dyestuffs	20	12	3	1	-	2	2	18	11	2	1	2	2
Industrial chemicals	24	8	8	-	1	4	3	16	4	5	-	3	4
Neval stores	2	1	-	-	-	1	-	2	1	-	-	-	1
Paints and varnishes	55	40	12	1	-	2	-	24	15	10	-	1	-
All other	37	14	15	1	-	6	1	25	6	11	1	4	1
<b>Clothing and furnishings</b>	<b>273</b>	<b>162</b>	<b>17</b>	<b>15</b>	<b>-</b>	<b>57</b>	<b>21</b>	<b>258</b>	<b>129</b>	<b>17</b>	<b>15</b>	<b>56</b>	<b>21</b>
Clothing and furnishings (general line)	9	5	-	-	-	1	3	8	4	-	-	1	3
Clothing, men's and boys'	22	15	2	1	-	3	1	18	11	2	1	3	1
Clothing, women's and children's	66	28	3	4	-	27	4	61	24	3	4	26	4
Furnishings (general line)	18	6	2	3	-	5	2	15	3	2	3	5	2
Furnishings, men's and boys'	43	28	2	3	-	5	3	39	24	2	3	5	3
Furnishings, women's and children's	22	7	1	2	-	9	3	21	6	1	2	9	3
Hosiery	9	4	1	-	-	4	-	9	4	1	-	4	-
Millinery and millinery supplies	12	8	1	-	1	2	-	11	7	1	-	2	1
Shoes and other footwear	72	61	5	2	-	1	3	56	46	5	2	1	2
<b>Coal</b>	<b>57</b>	<b>30</b>	<b>1</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>24</b>	<b>27</b>	<b>8</b>	<b>1</b>	<b>2</b>	<b>-</b>	<b>16</b>
<b>Drugs and drug sundries</b>	<b>62</b>	<b>44</b>	<b>13</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>3</b>	<b>34</b>	<b>22</b>	<b>8</b>	<b>-</b>	<b>2</b>	<b>2</b>
Drugs (general line)	14	13	-	-	-	1	-	7	6	-	-	1	-
Drugs (specialty lines)	9	4	5	-	-	-	-	6	1	5	-	-	-
Patent medicines	7	6	-	-	-	-	1	2	2	-	-	-	-
Toilet articles and preparations	19	11	6	-	-	1	1	12	8	2	-	1	1
All other	13	10	2	-	-	-	1	7	5	1	-	-	1
<b>Dry goods</b>	<b>247</b>	<b>131</b>	<b>14</b>	<b>11</b>	<b>8</b>	<b>45</b>	<b>58</b>	<b>215</b>	<b>103</b>	<b>13</b>	<b>10</b>	<b>45</b>	<b>44</b>
Dry goods (general line)	19	13	-	1	-	3	2	14	8	-	1	3	2
Knit goods	22	16	-	2	-	2	2	22	16	-	2	2	2
Notions	51	15	4	2	-	5	5	27	11	4	2	5	5
Piece goods	142	62	8	6	8	29	29	122	46	7	5	29	35
All other	33	25	2	-	-	6	-	30	22	2	-	6	-
<b>Electrical goods</b>	<b>176</b>	<b>117</b>	<b>20</b>	<b>18</b>	<b>-</b>	<b>14</b>	<b>7</b>	<b>109</b>	<b>56</b>	<b>15</b>	<b>18</b>	<b>14</b>	<b>6</b>
Electrical appliances, eq't. and supplies	142	91	16	16	-	14	3	88	59	14	16	14	5
Radios and radio equipment	27	22	2	2	-	-	1	19	15	1	2	-	1
Refrigerators	7	4	2	-	-	-	1	2	2	-	-	-	-
<b>Farm products-raw materials</b>	<b>156</b>	<b>87</b>	<b>1</b>	<b>-</b>	<b>34</b>	<b>-</b>	<b>34</b>	<b>112</b>	<b>63</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>48</b>
Cotton	31	10	-	-	14	-	7	13	5	-	-	-	8
Grain	18	12	-	-	4	-	2	9	5	-	-	-	4
Hides, skins, and furs (raw)	15	5	1	-	5	-	4	14	5	1	-	-	8
Horses and mules	1	-	-	-	-	-	1	1	-	-	-	-	1
Livestock	10	4	-	-	2	-	4	2	-	-	-	-	2
Tobacco (leaf)	11	11	-	-	-	-	-	4	4	-	-	-	-
Wool and mohair	69	44	-	-	9	-	16	68	43	-	-	-	25
All other	1	1	-	-	-	-	-	1	1	-	-	-	-
<b>Farm products-consumer goods</b>	<b>492</b>	<b>358</b>	<b>21</b>	<b>1</b>	<b>18</b>	<b>-</b>	<b>94</b>	<b>237</b>	<b>167</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>67</b>
Dairy products (general line)	30	20	-	-	2	-	8	4	-	-	-	-	4
Cheese	6	2	1	-	1	-	2	4	2	1	-	-	1
Milk and cream	26	15	-	-	-	-	11	-	-	-	-	-	-
All other dairy products	51	9	20	-	-	-	2	1	-	1	-	-	-
Poultry and poultry products	49	39	-	-	-	-	10	28	22	-	-	-	6
Dairy and poultry products	45	35	-	1	1	-	8	31	26	-	1	-	4
Fruits and vegetables (fresh)	301	235	-	-	13	-	53	166	115	-	-	-	51
All other	4	3	-	-	1	-	-	3	2	-	-	-	1
<b>Farm supplies</b>	<b>33</b>	<b>25</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>5</b>	<b>13</b>	<b>7</b>	<b>-</b>	<b>1</b>	<b>1</b>	<b>4</b>
Feed	26	20	-	-	2	1	3	9	5	-	-	1	3
Fertilizer	4	-	1	1	-	-	3	2	-	-	1	-	1
Seeds	3	3	-	-	-	-	-	2	2	-	-	-	-

## WHOLESALE DISTRIBUTION: 1933

Genes of  
American  
Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. ele. branches		Brokers	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Mfg. ele. branches		Manufacturers' agents	All other types 1/
			With stocks	Without stocks						With stocks	Without stocks		
			THE STATE							BOSTON			
Furniture and house furnishings	139	67	23	10	1	26	12	109	51	13	9	24	12
China, glassware and crockery	11	4	-	3	-	3	1	8	1	-	3	3	1
Floor coverings	28	12	3	4	-	5	4	27	11	3	4	5	4
Furniture	35	15	8	-	-	8	4	29	12	6	-	8	3
House furnishings (except as specified)	57	29	12	3	1	9	3	39	21	4	2	8	4
Musical instruments and sheet music	8	7	-	-	-	1	-	6	6	-	-	-	-
General merchandise	3	-	-	-	1	-	2	3	-	-	-	-	3
Groceries and foods (except farm products)	912	613	142	9	52	14	82	426	260	39	7	13	107
Groceries (general line)	106	95	-	-	-	-	11	33	27	-	-	-	6
Confectionery and soft drinks	119	106	8	-	-	-	5	14	12	2	-	-	-
Fish and sea foods	126	112	1	-	-	-	13	68	59	-	-	-	9
Meats and meat products	220	145	62	-	4	-	9	120	97	14	-	-	9
Other food and grocery specialties	341	155	71	9	48	14	44	191	65	23	7	13	83
Hardware	55	42	4	-	-	7	2	31	18	4	-	7	2
Hardware (general line)	22	19	1	-	-	2	-	8	5	1	-	2	-
Hardware (specialty lines)	33	23	3	-	-	5	2	23	13	3	-	5	2
Jewelry and optical goods	113	81	16	2	1	5	8	93	72	6	2	4	9
Jewelry (general line)	45	39	1	-	1	1	3	41	37	-	-	-	4
Clocks and watches	6	5	1	-	-	-	-	5	4	1	-	-	-
Diamonds and other precious stones	10	6	-	-	-	-	4	10	6	-	-	-	4
Other jewelry specialties	24	16	2	2	-	4	-	22	15	1	2	4	-
Optical goods	28	15	12	-	-	-	1	15	10	4	-	-	1
Lumber and building materials (other than metal)	123	83	8	10	3	5	14	58	25	7	10	4	12
Lumber and millwork	49	34	-	2	2	-	11	21	11	-	2	-	8
Asbestos products	3	1	2	-	-	-	-	3	1	2	-	-	-
Brick and tile	6	-	1	1	-	2	2	6	-	1	1	2	2
Cement	10	7	1	2	-	-	-	5	2	1	2	-	-
Glass	17	12	2	2	-	-	1	9	5	1	2	-	1
All other	38	29	2	3	1	3	-	14	6	2	3	2	1
Machinery, equipment and supplies (except electrical)	438	246	114	56	7	58	7	341	146	88	49	48	10
Commercial machinery, eq't. and supplies	84	34	25	14	-	9	2	61	23	17	11	9	1
Office eq't. and supplies (except furniture)	41	9	20	10	-	2	-	29	6	13	8	2	-
Store equipment and supplies	8	2	1	2	-	3	-	6	1	1	1	3	-
All other	35	23	4	2	-	4	2	26	16	3	2	4	1
Construction machinery, eq't. and supplies	25	11	7	4	1	2	-	16	6	5	4	-	1
Construction machinery	5	2	2	-	1	-	-	4	2	1	-	-	1
Road machinery and equipment	3	1	-	-	-	2	-	-	-	-	-	-	-
All other	17	8	5	4	-	-	-	12	4	4	4	-	-
Farm and dairy machinery and equipment	7	2	4	1	-	-	-	4	1	2	1	-	-
Industrial machinery, eq't. and supplies	238	108	56	32	3	35	4	166	61	43	28	29	5
Bottles and bottling equipment	13	8	2	1	-	2	-	8	4	1	1	2	-
Machine tools	3	1	1	-	-	1	-	2	-	1	-	1	-
Mechanical rubber goods	10	4	4	1	-	-	1	9	4	3	1	-	1
Mill and mine supplies (general line)	29	25	1	1	-	2	-	16	13	-	1	1	1
All other	183	70	48	29	3	30	3	131	40	38	25	25	3
Professional equipment and supplies	48	35	9	2	-	2	-	32	20	8	2	2	-
Dental	18	17	1	-	-	-	-	11	10	1	-	-	-
Surgical, medical and hospital	13	9	3	-	-	1	-	9	5	3	-	1	-
All other	17	9	5	2	-	1	-	12	5	4	2	1	-
Service equipment and supplies	66	47	12	1	-	6	-	46	29	12	1	4	-
Barber and beauty parlor	32	29	-	1	-	2	-	18	16	-	1	1	-
Laundry	6	2	3	-	-	1	-	5	1	3	-	1	-
All other	28	16	9	-	-	3	-	23	12	9	-	2	-

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants		Mfg. est. branches		Brokers	Manufacturers' agents	All other types 1/	Total	Wholesale merchants		Mfg. est. branches		Manufacturers' agents	All other types 1/
		With stocks	Without stocks	With stocks	Without stocks					With stocks	Without stocks	With stocks	Without stocks		
		<u>THE STATE</u>								<u>BOSTON</u>					
Machinery, equipment and supplies (except electrical (continued))															
Transportation equipment and supplies	20	9	1	2	3	4	1	16	6	1	2	4	3		
Railroad	10	2	1	1	3	2	1	9	2	1	1	2	3		
All other	10	7	-	1	-	2	-	7	4	-	1	2	-		
Metals (except scrap)	97	32	20	25	1	13	6	68	16	10	23	13	6		
Copper	2	-	-	-	-	1	1	2	-	-	-	-	1	1	
Iron and steel	66	22	14	20	1	7	2	44	12	5	18	7	2		
Sheet metal products	7	4	1	1	-	1	-	3	1	-	1	1	-		
Other metal and metal works	22	6	5	4	-	4	3	19	3	5	4	4	3		
Paper and its products	190	149	11	13	2	7	8	106	70	9	12	7	8		
Petroleum and its products	253	39	3	1	-	1	209	22	10	3	-	-	9		
Plumbing and heating eq't. and supplies	153	102	22	10	-	17	2	87	47	13	9	16	2		
Heating equipment (general line)	17	6	5	4	-	2	-	10	3	1	4	2	-		
Pipe, valves and fittings	7	5	1	-	-	-	1	5	3	1	-	-	1		
Plumbing and heating eq't. (general line)	58	53	4	-	-	1	-	22	19	2	-	1	-		
Stoves and ranges	9	7	2	-	-	-	-	6	4	2	-	-	-		
All other	62	31	10	6	-	14	1	44	18	7	5	13	1		
Tobacco and its products (except leaf)	95	70	2	3	-	2	18	31	20	2	1	2	6		
Waste materials	151	145	-	-	4	-	2	35	31	-	-	-	4		
Iron and steel scrap	27	25	-	-	1	-	1	7	5	-	-	-	2		
Junk and scrap (general line)	63	61	-	-	2	-	-	13	12	-	-	-	1		
Waste paper, rags and rubber	61	59	-	-	1	-	1	15	14	-	-	-	1		
All other products	484	338	38	35	9	26	38	267	157	30	27	20	33		
Bags and bagging	4	4	-	-	-	-	-	-	-	-	-	-	-		
Beer	33	30	-	1	-	1	1	7	6	-	1	-	-		
Books and periodicals	10	5	2	1	-	1	1	7	3	2	1	1	-		
Cordage and twine	7	1	4	1	-	1	-	5	1	2	1	1	-		
Flowers and nursery stock	61	60	-	-	-	-	1	35	35	-	-	-	-		
Forest products (except lumber)	27	20	4	1	-	-	-	12	7	3	1	-	1		
Leather	69	39	13	1	2	3	11	59	32	11	1	2	13		
Leather goods	79	63	3	1	-	7	5	42	29	2	1	6	4		
Newspapers and magazines	44	33	-	4	-	2	5	4	3	-	1	-	-		
Oils and greases (animal and vegetable)	8	2	4	-	1	-	1	7	2	3	-	-	2		
Rubber, crude	1	1	-	-	-	-	-	1	1	-	-	-	-		
Rubber goods (general line)	6	3	1	-	-	1	1	4	1	1	-	1	1		
Wines and spirituous liquors	44	36	1	-	1	1	5	22	16	1	-	1	4		
Yarn	15	2	-	2	3	4	4	14	2	-	2	4	6		
Miscellaneous kinds of business	76	39	6	23	2	5	1	48	19	5	18	4	2		

1/ The "All other types" consist of the following:

	<u>THE STATE</u>			<u>THE STATE</u>			<u>THE STATE</u>	
	<u>BOSTON</u>			<u>BOSTON</u>			<u>BOSTON</u>	
Exporters	7	7	Importers (continued)			Importers (continued)		
Automotive equipment, accessories and parts	1	1	Dry goods (general line)	1	1	Optical goods	1	1
Naval stores	1	1	Notions	1	1	Erick and tiles	1	1
Furnishings, men's and boys'	1	1	Piece goods	6	6	Other commercial machinery, eq't. and supplies	1	1
Shoes and other footwear	1	1	Cotton	1	1	Other industrial machinery, eq't. and supplies	1	1
Cotton	1	1	Hides, skins, and furs (raw)	2	1	Other metal and metal works	1	1
Hides, skins, and furs (raw)	1	1	Wool and mohair	2	2	Paper and its products	1	1
Other metal and metal works	1	1	Fruits and vegetables (fresh)	1	1	Forest products (except lumber)	1	1
Importers	75	70	Fertilizer	1	1	Leather	1	1
Toys, novelties, and fireworks	2	1	China, glassware and crockery	1	1	Leather goods	2	2
Automotive equipment, accessories and parts	1	1	Floor coverings	3	3	Wines and spirituous liquors	5	3
Dyestuffs	2	2	House furnishings	1	1			
Industrial chemicals	1	1	Meats and meat products	1	1			
Toilet articles and preparations	1	1	Other food and grocery specialties	25	24			
Other drugs and drug sundries	1	1	Jewelry (general line)	2	2			
			Diamonds and other precious stones	4	4			

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

TABLE 2A. - STATE OF MASSACHUSETTS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	BOSTON	Type of Establishment Kind of Business	THE STATE	BOSTON	Type of Establishment Kind of Business	THE STATE	BOSTON
Limited function wholesalers	102	40	Import agents	5	5	Cooperatives marketing associations	16	8
Toys, novelties, and fireworks	1	1	Piece goods	1	1	Wool and mohair	1	1
Automotive equipment, accessories and parts	1	-	Hides, skins and furs (raw)	1	1	Dairy products (general line)	5	2
Industrial chemicals	2	2	Wool and mohair	3	3	Poultry and poultry products	4	2
Other chemicals	1	1	Selling agents	71	65	Dairy and poultry products	3	1
Coal	17	10	Toys, novelties and fireworks	1	1	Fruits and vegetables (fresh)	3	2
Patent medicines	1	-	Clothing and furnishings (general line)	3	3	Other types	6	-
Notions	1	1	Clothing, men's and boys'	1	1	Dairy products (general line)	1	-
Piece goods	1	1	Clothing, women's and children's	2	2	Milk and cream	4	-
Refrigerators	1	-	Furnishings (general line)	2	2	All other dairy products	1	-
Dairy products (general line)	1	-	Furnishings, men's and boys'	4	4	General merchandise	2	-
Cheese	2	-	Furnishings, women's and children's	3	3	Brokers	-	126
All other dairy products	1	-	Piece goods	12	12	Industrial chemicals	-	1
Dairy and poultry products	1	-	Electrical appliances, eq't. and supplies	3	3	Millinery and millinery supplies	-	1
Fruits and vegetables (fresh)	6	3	Feed	1	-	Piece goods	-	7
Furniture	1	-	Fertilizer	1	-	Cotton	-	3
Groceries (general line)	4	3	Furniture	1	-	Grain	-	4
Confectionery and soft drinks	5	-	House furnishings	1	1	Hides, skins and furs (raw)	-	5
Meats and meat products	3	1	Fish and sea foods	1	-	Livestock	-	2
Other food and grocery specialties	9	1	Meats and meat products	1	1	Wool and mohair	-	9
Lumber and millwork	7	3	Other food and grocery specialties	5	5	Dairy products (general line)	-	2
Brick and tile	1	1	Hardware (specialty lines)	1	1	Cheese	-	1
Glass	1	1	Lumber and millwork	2	2	Dairy and poultry products	-	1
Mechanical rubber goods	1	1	Other commercial machinery, equipment and supplies	1	-	Fruits and vegetables (fresh)	-	13
Other industrial machinery, eq't. and supplies	1	1	Copper	1	1	Other farm products-consumer goods	-	1
Paper and its products	4	3	Iron and steel	2	2	Feed	-	1
Petroleum and its products	2	-	Other metal and metal works	1	1	House furnishings	-	1
Tobacco and its products (except leaf)	17	5	Paper and its products	3	2	General merchandis	-	1
Iron and steel scrap	1	1	Pipe, valves and fittings	1	1	Meats and meat products	-	4
Beer	1	-	Other plumbing and heating equipment and supplies	1	-	Other food and grocery specialties	-	48
Books and periodicals	1	-	Leather	3	3	Jewelry (general line)	-	1
Newspapers and magazines	5	-	Rubber goods (general line)	1	1	Lumber and millwork	-	1
Miscellaneous kinds of business	1	-	Yarn	1	1	Other lumber and building materials	-	1
Commission merchants	107	95	Other agents	6	6	Construction machinery	-	1
Automobiles and other motor vehicles	1	-	Horses and mules	1	1	Other industrial machinery, eq't. and supplies	-	1
Clothing, women's and children's	2	2	Fruits and vegetables (fresh)	1	1	Railroad equipment and supplies	-	2
Notions	2	2	Furniture	1	1	Paper and its products	-	2
Piece goods	9	8	House furnishings	1	1	Iron and steel scrap	-	1
Electrical appliances, eq't. and supplies	1	1	General merchandise	2	2	Junk and scrap (general line)	-	1
Radios and radio equipment	1	1	Bulk tank stations (petroleum)	207	2	Waste paper, rags and rubber	-	1
Cotton	5	3	Chain stores warehouses	17	9	Leather	-	2
Wool and mohair	9	9	Shoes and other footwear	2	1	Oils and greases (animal and vegetable)	-	1
Poultry and poultry products	4	4	Electrical appliances, eq't. and supplies	1	1	Wines and spiritous liquors	-	1
Dairy and poultry products	2	2	Dairy and poultry products	1	-	Yarn	-	3
Fruits and vegetables (fresh)	30	28	Fruits and vegetables (fresh)	1	1	Miscellaneous kinds of business	-	2
Feed	2	2	Groceries (general line)	7	3			
Floor coverings	1	1	Meats and meat products	2	-			
Furniture	1	1	Other food and grocery specialties	2	2			
Fish and sea foods	11	9	Tobacco and its products (except leaf)	1	1			
Meats and meat products	2	2	Assemblers and country buyers	28	2			
Other food and grocery specialties	3	3	Grain	2	-			
Hardware (specialty lines)	1	1	Livestock	4	-			
Jewelry (general line)	1	1	Wool and mohair	1	1			
Lumber and millwork	2	2	Dairy products (general line)	1	-			
Railroad equipment and supplies	1	1	Milk and cream	6	-			
Flowers and nursery stock	1	-	Poultry and poultry products	2	-			
Forest products (except lumber)	1	-	Fruits and vegetables (fresh)	10	1			
Leather	7	7	Fish and sea foods	1	-			
Leather goods	3	2	Waste paper, rags and rubber	1	-			
Oils and greases (animal and vegetable)	1	1						
Yarn	3	2						
Export agents	2	2						
Fruits and vegetables (fresh)	1	1						
Other industrial machinery eq't. and supplies	1	1						

## WHOLESALE DISTRIBUTION: 1933

12-29-3  
Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL REVENUES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>5,144</b>	<b>\$1,469,407</b>	<b>\$161,972</b>	<b>11.0</b>	<b>45,174</b>	<b>\$77,407</b>	<b>\$1,957</b>	<b>\$118,669</b>
Wholesalers proper	3,411	638,431	86,999	18.6	26,335	43,059	1,333	76,208
Manufacturers' sales branches	904	354,394	45,506	12.8	11,562	21,578	379	26,662
Agents and brokers	653	232,724	8,093	3.5	1,975	4,051	112	3,761
All other types	276	243,858	21,274	8.7	5,304	8,719	43	12,038
<b>WHOLESALE TRADERS PROPER</b>								
<b>WHOLESALE MERCHANTS</b>	<b>3,227</b>	<b>591,231</b>	<b>82,569</b>	<b>14.0</b>	<b>25,119</b>	<b>40,848</b>	<b>1,281</b>	<b>72,722</b>
Amusement and sporting goods	43	2,960	860	29.1	276	447	15	740
Moving picture films	7	411	125		35	67	3	28
Sporting goods (general line)	9	1,090	367		158	206	1	361
Toys, novelties, and fireworks	16	1,086	251		69	119	3	286
All other	11	374	117		34	55	6	65
Automotive products	150	19,327	4,009	20.7	1,429	2,032	20	2,699
Automobiles and other motor vehicles	15	9,164	1,354		406	616	6	409
Automotive equipment accessories and parts	119	8,516	2,255		897	1,223	14	2,003
Tires and tubes	16	1,647	400		126	191	-	287
Chemicals	75	14,137	2,492	17.6	616	1,276	9	1,688
Dyestuffs	12	6,034	747		112	465	2	287
Industrial chemicals	8	4,953	736		189	348	-	470
Paints and varnishes	40	2,558	835		270	365	6	600
All other	15	592	174		45	78	1	381
Clothing and furnishings	162	22,232	2,852	12.8	783	1,317	19	2,786
Clothing and furnishing (general line)	5	632	94		30	31	1	95
Clothing, men's and boys'	15	1,386	229		52	184	2	238
Clothing, women's and children's	28	4,062	459		110	211	3	205
Furnishings (general line)	6	202	45		22	27	4	80
Furnishings, men's and boys'	28	2,317	497		199	265	3	498
Furnishings, women's and children's	7	325	37		17	22	-	37
Hosiery	4	656	78		18	40	-	60
Millinery and millinery supplies	8	309	75		30	44	-	20
Shoes and other footwear	61	12,343	1,338		315	543	6	1,499
Coal	30	33,608	2,216	6.6	563	1,023	55	624
Drugs and drug sundries	44	13,755	1,902	13.8	658	929	15	2,188
Drugs (general line)	13	13,172	1,795		609	878	8	2,105
Drugs (specialty lines)	4	95	15		5	6	1	3
Patent medicines	6	243	19		7	8	4	23
Toilet articles and preparations	11	53	23		13	16	2	26
All other	10	192	45		24	21	-	31
Dry goods	131	18,146	3,009	16.6	856	1,560	11	3,597
Dry goods (general line)	23	5,269	896		286	368	-	958
Knit goods	6	1,573	394		134	326	1	353
Notions	15	936	182		58	105	-	130
Piece goods	62	9,326	1,278		293	636	7	1,648
All other	25	992	259		85	128	3	377
Electrical goods	117	17,768	4,448	25.0	1,266	2,087	25	2,902
Electrical appliances, equipment and supplies	91	11,434	2,731		801	1,265	22	2,137
Radio and radio equipment	22	2,764	721		202	346	1	381
Refrigerators	4	3,570	996		263	476	2	408

## WHOLESALE DISTRIBUTION: 1933

12-69-4  
 Census of  
 American  
 Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>Farm products—raw materials</b>	<b>87</b>	<b>\$102,816</b>	<b>\$5,474</b>	<b>5.3</b>	<b>887</b>	<b>\$2,366</b>	<b>\$96</b>	<b>\$16,287</b>
Cotton	10	18,928	373		68	199	-	940
Grain	12	9,079	543		145	265	2	368
Hides, skins, and furs (raw)	5	407	81		23	37	1	298
Tobacco (leaf)	11	1,065	349		45	185	53	674
Wool and mohair	44	73,258	4,112		503	1,675	38	14,001
All other	5	79	16		3	5	2	6
<b>Farm products—consumer goods</b>	<b>358</b>	<b>64,557</b>	<b>6,978</b>	<b>10.8</b>	<b>2,164</b>	<b>3,311</b>	<b>138</b>	<b>1,899</b>
Dairy products (general line)	20	2,896	1,005		299	430	-	222
Milk and cream	15	1,317	370		137	185	9	57
All other dairy products	9	206	101		26	36	2	12
Poultry and poultry products	39	6,545	530		160	273	13	229
Dairy and poultry products	35	12,507	933		284	497	6	713
Fruits and vegetables (fresh)	235	37,634	3,803		1,201	1,789	108	564
All other	5	2,452	236		57	101	-	102
<b>Farm supplies</b>	<b>23</b>	<b>12,696</b>	<b>923</b>	<b>7.3</b>	<b>253</b>	<b>491</b>	<b>8</b>	<b>996</b>
Feed	20	12,440	783		213	428	8	886
Seeds	3	256	140		40	63	-	110
<b>Furniture and house furnishings</b>	<b>67</b>	<b>6,776</b>	<b>1,580</b>	<b>23.3</b>	<b>478</b>	<b>746</b>	<b>14</b>	<b>1,585</b>
China, glassware, and crockery	4	118	23		11	10	-	13
Floor coverings	12	1,548	237		56	105	2	318
Furniture	15	1,529	445		108	192	2	271
House furnishings (except as specified)	29	3,260	685		247	371	8	905
Musical instruments and sheet music	7	327	190		56	68	2	78
<b>Groceries and foods (except food products)</b>	<b>613</b>	<b>107,927</b>	<b>18,437</b>	<b>17.1</b>	<b>5,603</b>	<b>8,762</b>	<b>234</b>	<b>9,098</b>
Groceries (general line)	95	30,302	3,763		1,334	2,023	20	4,428
Confectionery and soft drinks	106	5,282	1,233		434	536	30	456
Fish and sea foods	112	15,839	3,641		904	1,523	112	614
Meats and meat products	145	37,847	5,677		1,555	2,588	47	1,110
Other food and grocery specialties	155	18,657	4,123		1,375	2,092	25	2,490
<b>Hardware</b>	<b>42</b>	<b>6,340</b>	<b>1,630</b>	<b>25.7</b>	<b>597</b>	<b>806</b>	<b>59</b>	<b>2,191</b>
Hardware (general line)	19	5,276	1,306		490	632	47	1,757
Hardware (specialty lines)	23	1,064	324		117	174	12	434
<b>Jewelry and optical goods</b>	<b>81</b>	<b>3,466</b>	<b>899</b>	<b>25.9</b>	<b>321</b>	<b>470</b>	<b>22</b>	<b>1,168</b>
Jewelry (general line)	39	1,760	394		125	215	18	773
Clocks and watches	5	57	11		5	5	-	23
Diamonds and other precious stones	6	127	16		2	4	1	88
Other jewelry specialties	16	636	190		57	72	1	101
Optical goods	15	886	288		132	174	2	183
<b>Lumber and building materials (other than metal)</b>	<b>83</b>	<b>10,790</b>	<b>2,021</b>	<b>18.7</b>	<b>621</b>	<b>1,123</b>	<b>55</b>	<b>1,815</b>
Lumber and millwork	34	7,805	1,032		287	619	16	1,172
Cement	7	440	78		22	35	1	34
Glass	12	349	123		46	69	2	80
All other	30	2,196	788		266	399	36	529

## WHOLESALE DISTRIBUTION: 1933

12-49-6  
Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Machinery, eqp't. & supplies (except electrical)	246	\$16,953	\$5,105	30.1	1,785	\$2,687	\$115	\$3,974
Commercial machinery, eqp't. & supplies	34	1,729	556		195	276	12	379
Office eqp't. and supplies (except furniture)	9	161	68		33	35	-	49
All other	25	1,568	488		162	241	12	330
Construction machinery, eqp't. & supplies	13	751	209		71	116	3	181
Industrial machinery, eqp't. & supplies	108	8,279	2,291		733	1,133	64	1,841
Bottles and bottling equipment	8	233	51		28	22	2	57
Mechanical rubber goods	4	170	56		17	30	2	31
Mill and mine supplies (general line)	25	3,479	971		324	490	49	915
All other	71	4,397	1,213		364	591	11	838
Professional equipment and supplies	35	3,118	1,079		420	649	29	928
Dental equipment and supplies	17	1,208	434		190	266	8	404
Surgical, medical and hospital eqp't. and supplies	9	456	141		43	70	19	80
All other	9	1,354	504		137	313	2	444
Service equipment and supplies	47	2,157	628		255	359	4	448
Barber and beauty eqp't and supplies	29	1,105	310		132	183	2	189
All other	18	1,052	318		123	176	2	259
Transportation equipment and supplies	9	919	342		111	154	3	197
Metals (except scrap)	32	4,945	1,198	24.0	339	592	46	1,665
Iron and steel	22	3,670	1,005		301	516	89	1,531
Sheet metal products	4	216	48		18	26	5	46
Other metal and metal works	6	1,059	135		20	50	2	88
Paper and its products	149	17,351	4,153	23.9	1,504	2,366	31	2,815
Petroleum and its products	39	5,136	592	11.5	198	277	15	223
Plumbing and heating equipment and supplies	102	10,727	3,197	29.8	960	1,678	34	2,610
Heating equipment (general line)	6	819	378		114	161	3	197
Pipe, valves and fittings	5	527	158		51	86	7	118
Plumbing and heating eqp't. (general line)	55	5,987	1,595		528	879	18	1,567
Stoves and ranges	7	1,368	442		124	303	1	295
All other	31	2,026	624		143	249	5	433
Tobacco and its products (except leaf)	70	29,850	1,467	4.9	522	813	7	1,563
Waste materials	145	8,860	1,832	20.7	671	867	43	1,857
Iron and steel scrap	25	2,105	535		193	187	9	228
Junk and scrap (general line)	61	679	155		73	70	15	142
Waste paper, rags and rubber	59	6,076	1,142		405	610	19	1,489
All other products	336	40,108	5,305	13.2	1,769	2,922	195	5,816
Bags and bagging	4	149	30		34	18	-	20
Beer	30	1,172	237		92	110	4	99
Books and periodicals	5	1,343	396		153	241	36	761
Flowers and nursery stocks	60	1,756	445		146	188	5	80
Forest products (except lumber)	20	1,040	246		94	150	12	135
Leather	39	18,871	1,319		270	593	4	2,617
Leather goods	63	3,773	566		188	335	27	761
Newspapers and magazines	35	5,226	1,010		475	743	30	209
Rubber goods (general line)	3	92	33		13	21	-	19
Wines and spiritous liquors	36	2,290	415		140	144	4	511
Miscellaneous kinds of business	45	4,396	588		154	289	73	604

## WHOLESALE DISTRIBUTION: 1933

Table 2 B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>EXPORTERS</b>	7	\$ 1,553	\$ 109	7.0	25	\$ 47	-	\$ 301
<b>IMPORTERS</b>	75	21,595	2,764	12.8	667	1,318	36	2,674
Chemicals	5	1,224	250	19.5	29	92	-	162
Dry goods	8	915	81	8.9	22	53	2	183
Farm products—raw materials	5	1,919	48	2.5	11	31	4	55
Furniture and house furnishings	5	297	144	48.5	41	62	2	163
Groceries and foods (except farm products)	26	12,106	1,702	14.1	435	809	7	1,355
Jewelry and optical goods	7	1,041	209	20.1	51	109	7	467
All other kinds of business	21	4,051	330	8.2	78	161	17	239
Wines and spiritous liquors	5	217	52		7	12	1	80
Miscellaneous	16	3,814	298		71	146	16	209
<b>LIMITED FUNCTION WHOLESALE</b>	102	24,052	1,558	6.5	524	846	15	611
Chemicals	5	79	11	13.9	5	7	-	-
Coal	17	12,490	393	3.1	77	224	2	6
Farm products—consumer goods	11	883	136	15.5	49	82	-	35
Groceries and foods (except farm products)	21	2,596	315	12.1	142	168	1	184
Groceries (general line)	4	1,363	82		24	39	-	138
Confectionery and soft drinks	5	73	6		2	3	-	3
Meats and meat products	3	311	43		15	26	1	6
Other food and grocery specialties	9	859	184		101	100	-	37
Lumber and building materials (other than metal)	9	2,067	250	12.1	55	138	1	6
Paper and its products	4	314	66	21.0	15	33	-	23
Tobacco and its products (except leaf)	17	3,957	131	3.3	49	72	6	243
All other kinds of business	20	1,661	254	15.3	136	106	5	114
Newspapers and magazines	8	354	102		88	23	-	1
Miscellaneous	15	1,277	152		48	80	3	113
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	568	254,164	37,250	14.7	9,666	17,714	535	26,662
Amusement and sporting goods	4	4,220	433	10.3	146	235	-	45
Automotive products	35	14,137	2,903	20.5	755	1,404	4	1,903
Automobiles and other motor vehicles	17	3,007	1,519		474	807	-	932
Automotive equipment, accessories & parts	6	1,153	171		208	90	1	493
Tires and tubes	12	7,977	1,213		55	507	3	478
Chemicals	39	10,852	1,772	16.3	358	732	5	1,286
Dyestuffs	3	854	198		15	64	-	27
Industrial chemicals	8	5,727	515		86	245	2	457
Paints and varnishes	12	3,122	748		169	265	-	703
All other	15	1,149	311		88	158	1	99
Clothing and furnishings	17	8,086	1,449	17.9	377	744	7	1,586
Clothing, women's and children's	5	498	64		18	33	-	24
Shoes and other footwear	5	4,319	810		238	421	4	974
All other	9	3,269	575		121	290	3	588
Rugs and rug sundries	13	1,811	448	24.7	94	213	7	110
Drugs (specialty lines)	5	1,556	381		80	186	4	49
All other	8	255	67		14	27	-	31
Dry goods	14	3,295	279	8.5	84	156	-	268
Piece goods	8	1,739	151		32	70	-	197
All other	6	1,536	128		52	86	-	71
Electrical goods	20	18,620	2,319	12.5	750	1,322	7	1,212
Electrical appliances eq't. & supplies	16	17,700	1,643		679	1,207	6	1,013
All other	4	920	676		71	115	1	199



## WHOLESALE DISTRIBUTION: 1933

12-69-6

Census of  
American  
Business

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Farm products—consumer goods	21	\$5,242	\$1,716	32.7	201	\$ 488	\$ 49	\$ 183
Furniture and house furnishings	23	3,528	664	18.8	183	379	3	403
Floor coverings	3	1,073	69		19	35		73
Furniture	8	1,801	441		129	239	2	211
House furnishings (except china & glass- ware)	12	654	154		40	55	1	119
Groceries and foods (except farm products)	142	111,573	11,920	10.7	3,026	5,083	144	4,174
Confectionery and soft drinks	8	1,395	176		36	74		53
Meats and meat products	62	52,382	4,002		1,478	2,153	92	1,173
Other food and grocery specialties	72	57,796	7,742		1,512	2,856	52	2,948
Hardware	4	134	27	20.1	12	15		23
Jewelry and optical goods	16	2,459	331	33.8	264	416	1	407
Lumber & building materials (other than metal)	8	2,344	470	20.1	146	288	20	199
Machinery, eq't. & supplies (except electrical)	114	23,875	6,251	26.2	2,049	3,708	67	3,726
Commercial machinery, eq't. & supplies	25	2,996	1,031		418	707	3	297
Office equipment and supplies (except furniture)	20	2,825	993		401	684	3	275
All other	5	171	38		17	23		22
Construction machinery, eq't. & supplies	7	595	170		59	119	1	67
Farm and dairy machinery and equipment	4	1,832	482		165	242	1	554
Industrial machinery, eq't. and supplies	56	13,494	3,326		1,106	2,100	61	2,302
Mechanical rubber goods	4	376	79		22	50		55
All other	52	13,108	3,247		1,084	2,050	61	2,247
Professional equipment and supplies	9	2,806	666		149	265		275
Surgical, medical and hospital eq't. and supplies	3	291	92		25	50		24
All other	6	2,515	574		124	215		251
Service equipment and supplies	13	2,162	576		152	275	1	231
Laundry equipment and supplies	3	514	117		40	74		44
All other 2/	10	1,648	459		112	201	1	187
Metals (except scrap)	20	4,137	818	19.5	234	425		1,855
Iron and steel	14	2,387	359		119	214		1,630
All other	6	1,600	459		115	211		235
Paper and its products	11	5,706	1,138	19.9	120	293	11	595
Petroleum and its products	3	9,605	277	2.9	35	81		1,371
Plumbing & heating equipment and supplies	22	3,974	1,016	25.6	309	475	6	872
Heating equipment (general line)	5	674	181		46	79		102
Plumbing and heating equipment (general line)	4	1,092	277		88	103	2	271
All other	13	2,208	558		175	293	4	499
All other kinds of business	43	20,516	2,519	12.3	538	1,255	4	6,474
Cordage and twine	4	1,028	109		31	67	2	60
Forest products (except lumber)	4	363	89		20	42		22
Leather	13	12,041	1,220		182	572	1	5,039
Leather goods	3	286	69		29	41		59
Oils and greases (animal and vegetable)	4	810	53		12	30		40
Miscellaneous	15	5,988	979		264	503	1	1,254

## WHOLESALE DISTRIBUTION: 1933

12-29-6

Census of  
American  
Business

Table 26.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS</b>	<b>236</b>	<b>\$100,230</b>	<b>\$8,256</b>	<b>8.2</b>	<b>1,696</b>	<b>\$3,864</b>	<b>\$46</b>	-
Amusement and sporting goods	7	3,991	555	13.9	179	302	-	-
Automotive products	4	1,523	51	3.3	14	23	-	-
Chemicals	3	1,501	266	17.7	32	96	-	-
Clothing and furnishings	15	2,483	142	5.7	36	91	2	-
Clothing, women's and children's	4	281	20		5	11	1	-
Furnishings (general line)	3	636	71		16	38	1	-
Furnishings, men's and boys'	3	172	12		2	7	-	-
All other	5	1,394	39		13	35	-	-
Dry goods	11	13,992	605	4.3	111	270	1	-
Piece goods	6	8,476	199		29	75	1	-
All other	5	5,516	406		82	195	-	-
Electrical goods	18	2,892	294	10.2	63	160	-	-
Furniture and house furnishings	10	2,331	140	6.0	28	83	-	-
China, glassware and crockery	3	199	15		5	10	-	-
Floor coverings	4	1,636	87		16	51	-	-
House furnishings (except furniture)	3	496	38		7	22	-	-
Groceries and foods (except farm products)	9	6,010	936	15.6	114	228	-	-
Lumber and building materials (other than metal)	10	2,254	238	10.6	51	123	-	-
Machinery, equipment and supplies (except electrical)	56	8,474	1,125	13.3	218	535	6	-
Commercial machinery, eqp't. and supplies	14	480	101		37	79	-	-
Office equipment and supplies (except furniture)	10	399	86		31	68	-	-
All other	4	81	15		6	11	-	-
Construction machinery, eqp't. & supplies	5	652	120		30	42	2	-
Industrial machinery, eqp't. & supplies	32	6,102	872		141	389	4	-
Professional equipment and supplies	5	1,240	32		10	21	-	-
Metals (except scrap)	25	21,096	900	3.8	168	340	35	-
Iron and steel	20	17,352	637		132	355	35	-
All other	5	3,744	163		36	85	-	-
Paper and its products	13	9,572	1,504	15.7	273	748	-	-
Plumbing & heating equipment and supplies	10	894	150	16.8	39	92	-	-
Heating equipment (general line)	4	603	81		21	49	-	-
All other	6	291	69		18	43	-	-
Tobacco and its products (except leaf)	3	8,641	68	0.8	26	44	-	-
All other kinds of business	42	14,581	1,362	9.5	343	628	2	-
Newspapers and magazines	4	310	305		147	169	1	-
Miscellaneous	38	14,271	1,077		196	459	1	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	145	77,318	1,419	1.8	364	723	5	205
Dry goods	8	992	15	1.5	4	5	-	-
Farm products—raw materials	34	24,063	248	1.0	54	112	1	169
Cotton	14	13,316	163		34	79	-	153
Hides, skins, and furs (raw)	5	3,279	29		6	13	-	-
Wool and mohair	9	6,268	39		8	12	1	15
All other	6	1,200	17		6	8	-	-

## WHOLESALE DISTRIBUTION: 1933

12-29-4  
Census of  
American  
Business

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Farm products—consumer goods	18	\$ 4,706	\$ 92	2.0	19	\$ 34	-	-
Fruits and vegetables (fresh)	13	5,775	75		17	30	-	-
All other	5	933	17		2	4	-	-
Groceries and foods (except farm products)	52	39,774	672	1.7	180	397	\$ 1	\$ 29
Meats and meat products	4	3,170	32		6	12	-	-
Other food and grocery specialties	48	36,604	640		174	385	1	29
Lumber & building materials (other than metal)	3	379	22	5.8	6	10	1	-
Machinery, eqp't & supplies (except electrical)	7	744	104	14.0	48	55	-	6
Waste materials	4	211	10	4.7	3	5	1	2
All other kinds of business	19	6,459	256	4.0	50	105	1	-
Yarn	5	2,530	23		5	10	-	-
Miscellaneous	16	3,929	233		45	95	1	-
<u>COMMISSION MERCHANTS</u>	107	88,982	3,142	3.5	676	1,624	18	1,607
Dry goods	11	11,342	488	4.3	95	296	1	101
Farm products—raw materials	14	26,579	388	1.5	50	177	-	705
Cotton	5	15,161	145		24	100	-	171
Wool and mohair	9	13,418	243		26	77	-	534
Farm products—consumer goods	36	19,055	1,282	6.7	303	652	-	634
Fruits and vegetables (fresh)	30	16,332	1,171		273	601	-	556
All other	6	2,723	111		30	51	-	123
Groceries and foods (except farm products)	16	14,679	261	1.8	55	147	13	12
Fish and sea foods	11	3,049	198		40	122	13	7
Other food and grocery specialties	5	11,630	63		13	25	-	5
All other kinds of business	30	17,327	723	4.2	175	352	4	105
Leather	7	9,226	253		49	86	1	-
Leather goods	5	2,162	74		19	46	-	-
Yarn	5	2,031	108		29	74	-	51
Miscellaneous	17	3,908	288		78	146	3	54
<u>IMPORT AGENTS</u>	7	1,131	26	2.3	7	11	-	12
Farm products—raw materials	4	1,070	23	2.1	6	10	-	12
All other kinds of business	3	61	3	4.9	1	1	-	-
<u>MANUFACTURERS' AGENTS</u>	517	35,805	2,464	6.9	718	1,170	53	511
Chemicals	14	1,035	150	14.5	31	68	2	11
Industrial chemicals	4	267	75		12	51	-	2
All other	10	768	75		19	37	2	9
Clothing and furnishings	57	4,613	144	3.1	21	24	3	3
Clothing, men's and boys'	5	82	4		-	-	-	-
Clothing, women's and children's	27	2,525	90		20	22	1	3
Furnishings (general line)	5	478	10		-	1	1	-
Furnishings, men's and boys'	5	227	5		-	-	-	-
Furnishings, women's and children's	9	542	20		-	-	-	-
Hosiery	4	578	1		1	1	1	-
All other	4	181	4		-	-	-	-
Dry goods	45	5,386	76	1.4	12	18	4	-
Dry goods (general line)	3	349	4		1	1	1	-
Notions	5	128	6		-	1	1	-
Piece goods	29	3,783	41		5	8	2	-
All other	8	1,136	25		6	8	-	-

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2 B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on band (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Electrical goods	14	\$ 587	\$ 55	9.4	13	\$ 25	\$ 10	\$ 9
Furniture and house furnishings	26	2,831	514	18.2	183	278	6	11
Floor coverings	5	609	16		5	8	-	-
Furniture	8	737	74		20	30	3	4
House furnishings (except china and glass- ware)	9	1,299	405		154	235	3	-
All other	4	186	19		4	5	-	7
Groceries and foods (except farm products)	14	10,090	344	3.4	98	193	5	-
Hardware	7	397	36	9.1	13	16	-	-
Jewelry and optical goods	5	108	22	20.4	11	9	-	4
Lumber and building materials (other than metal)	5	133	21	15.8	7	10	3	2
Machinery, equipment and supplies (except electrical)	56	2,238	480	21.4	132	230	9	160
Commercial machinery, eqp't. & supplies	9	202	47		11	20	1	17
Industrial machinery, eqp't. & supplies	39	1,645	323		97	155	7	87
Service equipment and supplies	6	255	92		19	47	-	48
Transportation equipment and supplies	4	136	18		5	8	1	8
Metals (except scrap)	13	755	80	10.6	21	30	10	6
Iron and steel	7	447	47		9	18	9	1
All other	6	308	33		12	12	1	5
Paper and its products	7	1,080	106	9.8	34	61	-	20
Plumbing and heating eqp't. and supplies	17	622	57	9.2	20	25	1	11
All other kinds of business	35	5,920	379	6.4	122	183	-	274
Leather	3	1,285	55		10	19	-	201
Leather goods	7	569	35		12	18	-	12
Yarn	4	2,888	53		14	32	-	21
Miscellaneous	21	1,378	236		86	114	-	40
<u>SELLING AGENTS</u>	71	26,942	883	3.3	175	442	35	1,414
Clothing and furnishings	15	1,286	32	2.5	2	7	5	-
Clothing and furnishings (general line)	3	194	4		1	1	-	-
Furnishings, men's and boys'	4	284	6		-	-	-	-
Furnishings, women's and children's	3	238	7		-	-	-	-
All other	5	570	15		1	6	5	-
Coal	7	5,313	154	2.9	33	77	-	1,132
Dry goods	16	10,060	188	1.9	47	123	1	1
Piece goods	12	7,261	129		31	86	1	-
All other	4	2,799	59		16	37	-	1
Electrical goods	3	199	27	13.6	8	17	-	1
Groceries and foods (except farm products)	7	2,220	27	1.2	4	11	4	-
Metals (except scrap)	4	723	102	14.1	9	55	23	203
Paper and its products	3	1,463	99	6.8	10	29	-	-
All other kinds of business	16	5,678	254	4.5	62	123	2	77
Leather	3	2,893	144		31	75	1	72
Miscellaneous	13	2,785	110		31	48	1	5
<u>OTHER AGENTS</u>	6	2,546	159	6.2	33	81	1	12



## WHOLESALE DISTRIBUTION: 1933

12-28-6

Census of  
American  
Business

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES			PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales	Full-time employees (average)	Total	Part- time	
Clothing and furnishings	129	\$20,656	\$2,629	12.7	716	\$1,225	\$14	\$2,420
Clothing and furnishings (general line)	4	(X)	(X)		(X)	(X)	(X)	(X)
Clothing, men's and boys'	11	1,520	215		45	127	2	215
Clothing, women's and children's	24	5,919	452		103	198	2	189
Furnishings (general line)	5	76	18		8	11	4	14
Furnishings, men's and boys'	24	2,222	466		191	267	5	470
Furnishings, women's and children's	6	(X)	(X)		(X)	(X)	(X)	(X)
Hosiery	4	666	78		18	40	-	60
Millinery and millinery supplies	7	(X)	(X)		(X)	(X)	(X)	(X)
Shoes and other footwear	46	11,506	1,250		291	601	2	1,541
Coal	8	29,139	1,114	3.8	164	519	16	281
Drugs and drug sundries	22	9,476	1,089	11.5	288	491	6	1,757
Drugs (general line)	6	9,074	1,029		271	467	-	1,677
Toilet articles and preparations	6	37	20		7	11	2	22
All other	8	365	40		10	13	3	58
Dry goods	105	16,789	2,814	16.8	799	1,446	6	5,585
Dry goods (general line)	18	4,749	809		260	523	-	818
Knit goods	6	1,575	594		154	526	1	555
Notions	11	874	147		48	81	-	149
Piece goods	46	8,610	1,209		273	689	3	1,807
All other	22	985	285		84	127	2	276
Electrical goods	56	13,118	3,562	26.6	940	1,688	14	2,081
Electrical appliances eqp't. and supplies	59	7,995	1,965		558	886	11	1,625
All other	17	5,123	1,597		382	702	3	558
Farm products—raw materials	65	94,674	4,761	5.0	721	2,023	59	16,744
Cotton	5	14,709	320		60	167	-	849
Grain	5	5,899	155		54	93	-	116
Hides, skins, and furs (raw)	5	407	81		25	57	1	298
Wool and mohair	45	75,058	4,086		688	1,655	58	15,968
All other	5	601	119		16	71	-	513
Farm products—consumer goods	167	45,558	3,572	7.8	937	1,821	105	1,294
Poultry and poultry products	22	6,732	419		125	227	5	224
Dairy and poultry products	26	12,391	809		252	457	6	670
Fruits and vegetables (fresh)	115	24,507	2,111		522	1,056	92	298
All other	4	1,928	253		68	101	-	102
Farm supplies	7	769	236	31.0	64	112	-	154
Furniture and house furnishings	51	6,282	1,454	22.6	454	682	8	1,487
Floor coverings	11	(X)	(X)		(X)	(X)	(X)	(X)
Furniture	12	1,501	457		104	188	1	265
House furnishings (except china and glassware)	21	3,114	647		237	365	3	885
All other	7	(X)	(X)		(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	260	61,369	11,067	18.0	3,085	5,165	156	4,222
Groceries (general line)	27	8,460	982		506	512	1	1,186
Confectionery and soft drinks	12	989	145		77	56	1	44
Fish and sea foods	59	13,339	3,042		697	1,260	86	497
Meats and meat products	97	20,629	4,749		1,288	2,227	39	1,016
Other food and grocery specialties	65	7,963	2,149		715	1,119	9	1,556
Hardware	18	3,674	861	23.4	307	455	36	1,101
Hardware (general line)	5	2,803	594		205	310	36	738
Hardware (specialty lines)	13	871	267		102	146	-	363

## WHOLESALE DISTRIBUTION: 1933

12-29-33  
Census of  
American  
Business

Table 2 B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Jewelry and optical goods	72	\$5,289	\$821	25.0	292	\$430	\$20	\$1,150
Lumber and building materials (other than metal)	25	4,725	784	16.6	220	455	31	797
Lumber and millwork	11	3,665	493		125	293	2	586
Glass	5	140	49		17	30	1	23
All other	9	920	242		78	132	28	188
Machinery, equipment and supplies (except electrical)	146	10,995	3,139	28.5	1,110	1,635	89	2,570
Commercial machinery, eqp't. & supplies	23	1,479	474		162	251	11	319
Construction machinery, eqp't. & supplies	6	492	133		45	69	3	129
Industrial machinery, eqp't. & supplies	62	5,490	1,447		487	734	46	1,523
Bottles and bottling equipment	4	179	41		20	18	1	37
Mechanical rubber goods	4	170	56		17	30	2	31
Mill and mine supplies (general line)	13	2,694	727		241	359	36	639
All other	41	2,447	623		209	327	7	616
Professional equipment and supplies	20	1,561	527		211	318	26	419
Service equipment and supplies	29	1,421	398		158	219	3	288
Barber and beauty parlor equipment and supplies	16	841	251		105	149	1	123
All other	13	580	147		53	70	2	165
Transportation equipment and supplies	6	552	160		47	64	-	92
Metals (except scrap)	16	2,857	656	23.0	207	347	2	1,066
Copper	12	2,354	601		188	316	1	1,016
All other	4	503	55		19	31	1	50
Paper and its products	70	10,905	2,564	23.5	963	1,540	20	1,665
Petroleum and its products	10	3,166	159	5.0	59	88	-	86
Plumbing and heating equipment and supplies	47	5,203	1,951	31.5	570	1,053	14	1,574
Heating equipment (general line)	3	575	306		87	124	3	152
Pipe, valves and fittings	3	315	95		25	41	3	84
Plumbing and heating eqp't. (general line)	19	2,983	872		270	492	6	855
Stoves and ranges	4	1,301	431		120	298	1	271
All other	18	1,029	247		68	98	1	232
Tobacco and its products (except leaf)	20	14,112	609	4.3	214	357	-	552
Waste materials	31	3,973	695	17.5	279	319	15	1,022
Iron and steel scrap	5	592	179		46	51	4	71
Junk and scrap (general line)	12	168	35		20	20	5	21
Waste paper, rags and rubber	14	3,113	481		213	248	6	930
All other products	157	31,086	3,344	10.8	1,014	1,771	23	4,638
Beer	6	390	82		34	47	-	32
Books and periodicals	3	493	135		75	66	2	625
Flowers and nursery stock	35	1,309	237		75	102	1	40
Forest products (except lumber)	7	448	74		31	37	3	40
Leather	32	18,735	1,294		256	581	4	2,588
Leather goods	29	2,053	285		75	162	5	296
Newspapers and magazines	3	2,629	602		292	489	2	99
Wines and spiritous liquors	16	1,325	232		84	83	-	369
Miscellaneous kinds of business	25	3,704	403		92	204	6	549
EXPORTERS	7	1,553	108	7.0	25	47	-	201
IMPORTERS	70	21,416	2,750	12.7	655	1,300	38	2,631
Chemicals	3	1,284	250	19.5	29	93	-	162
Dry goods	8	915	81	8.9	22	53	2	183
Farm products—raw materials	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	5	297	144	48.5	41	62	2	163

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>IMPORTERS (continued)</b>								
Groceries and foods (except farm products)	25	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	7	\$1,041	\$209	20.1	51	\$109	\$7	\$467
All other kinds of business	18	5,969	516	8.0	72	152	16	272
Wines and spirituous liquore	3	160	20		2	7	-	66
Miscellaneous	15	3,809	296		70	149	16	206
<b>LIMITED FUNCTION WHOLESALERS</b>								
Automotive products	40	16,734	730	4.4	162	409	5	261
Coal	5	79	11	13.9	3	7	-	-
Farm products-consumer goods	10	12,297	346	2.8	64	209	1	2
Groceries and foods (except farm products)	3	133	16	12.0	6	9	-	-
Lumber and building materials (other than metal)	5	1,362	98	7.2	25	47	-	105
Paper and its products	5	389	76	19.5	19	44	1	6
Tobacco and its products (except leaf)	3	290	64	22.1	12	31	-	16
All other kinds of business	5	1,270	50	3.9	17	25	2	92
	6	914	69	7.5	17	37	1	40
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>MITH STOCKS</b>								
Amusement and sporting goods	334	165,756	23,286	14.0	6,207	11,701	258	15,420
Automotive products	4	4,220	433	10.3	146	235	-	45
Automobiles and other motor vehicles	21	11,271	2,363	21.0	595	1,154	4	1,149
Automotive equipment accessories and parts	7	3,266	1,125		359	616	-	700
Tires and tubes	5	441	124		42	63	1	50
Chemicals	9	7,564	1,114		194	476	3	399
Industrial chemicals	28	7,694	1,193	15.5	256	500	-	662
Paints and varnishes	5	4,377	263		51	141	-	323
All other	10	(X)	(X)		(X)	(X)	(X)	(X)
	13	(X)	(X)		(X)	(X)	(X)	(X)
Clothing and furnishings	17	8,086	1,449	17.9	377	744	7	1,586
Clothing, women's and children's	3	498	64		18	33	-	24
Shoes and other footwear	5	4,319	810		238	421	4	978
All other	9	3,269	575		121	290	3	588
Drugs and drug sundries	8	1,667	409	24.5	86	200	4	94
Dry goods	13	2,974	276	9.3	84	168	-	221
Electrical goods (electrical appliances equipment and supplies)	15	10,922	1,568	14.4	470	911	6	578
Furniture and house furnishings	13	2,982	588	19.7	162	334	1	334
Floor coverings	3	1,073	69		19	35	-	73
Furniture	6	1,404	398		115	262	1	191
House furnishings (except china and glassware)	4	505	124		28	37	-	70
Groceries and foods (except farm products)	39	55,893	4,246	7.6	1,058	2,000	133	1,412
Meats and meat products	14	20,846	1,551		537	849	83	410
Other food and grocery specialties	25	35,047	2,695		521	1,151	50	1,002
Hardware	4	134	27	20.1	12	15	-	23
Jewelry and optical goods	6	807	346	42.9	106	163	-	139
Lumber and building materials (other than metal)	7	2,230	432	19.4	137	268	17	163



## WHOLESALE DISTRIBUTION: 1933

12-49-c

Census of  
American  
Business

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>Machinery, equipment and supplies (except electrical)</b>	<b>88</b>	<b>\$20,850</b>	<b>\$5,216</b>	<b>25.0</b>	<b>1,769</b>	<b>\$5,115</b>	<b>\$42</b>	<b>\$5,253</b>
Commercial machinery, eqp't. & supplies	17	2,652	921		566	629	2	273
Construction machinery, eqp't. & supplies	5	578	163		66	114	1	54
Industrial machinery, eqp't. & supplies	45	14,045	3,166		1,065	1,894	38	2,604
Mechanical rubber goods	3	281	48		11	36	-	13
All other	42	13,764	3,118		1,054	1,859	38	2,491
<b>Professional equipment and supplies</b>	<b>8</b>	<b>1,413</b>	<b>389</b>		<b>150</b>	<b>203</b>	<b>-</b>	<b>196</b>
<b>Service equipment and supplies</b>	<b>13</b>	<b>2,162</b>	<b>576</b>		<b>152</b>	<b>275</b>	<b>1</b>	<b>231</b>
Laundry equipment and supplies	3	614	117		40	74	-	44
All other	10	1,648	459		112	201	1	187
<b>Metals (except scrap)</b>	<b>10</b>	<b>2,092</b>	<b>606</b>	<b>29.0</b>	<b>184</b>	<b>307</b>	<b>-</b>	<b>780</b>
<b>Paper and its products</b>	<b>9</b>	<b>3,220</b>	<b>772</b>	<b>19.7</b>	<b>56</b>	<b>153</b>	<b>11</b>	<b>369</b>
<b>Petroleum and its products</b>	<b>3</b>	<b>9,606</b>	<b>277</b>	<b>2.9</b>	<b>36</b>	<b>81</b>	<b>-</b>	<b>1,371</b>
<b>Plumbing and heating equipment and supplies</b>	<b>13</b>	<b>2,848</b>	<b>679</b>	<b>23.8</b>	<b>229</b>	<b>342</b>	<b>5</b>	<b>638</b>
<b>All other kinds of business</b>	<b>36</b>	<b>17,581</b>	<b>2,407</b>	<b>13.7</b>	<b>446</b>	<b>1,021</b>	<b>8</b>	<b>2,593</b>
Forest products (except lumber)	3	324	61		17	37	-	18
Leather	11	8,210	800		114	374	1	1,126
Oils and greases (animal and vegetable)	3	580	41		9	22	-	25
Miscellaneous	19	8,467	1,486		306	585	7	1,426
<b>WITHOUT STOCKS</b>	<b>209</b>	<b>88,601</b>	<b>7,251</b>	<b>8.2</b>	<b>1,498</b>	<b>3,456</b>	<b>22</b>	<b>-</b>
<b>Amusement and sporting goods</b>	<b>7</b>	<b>3,991</b>	<b>554</b>	<b>13.9</b>	<b>179</b>	<b>301</b>	<b>-</b>	<b>-</b>
<b>Automotive products</b>	<b>4</b>	<b>1,628</b>	<b>51</b>	<b>3.3</b>	<b>14</b>	<b>23</b>	<b>-</b>	<b>-</b>
<b>Clothing and furnishings</b>	<b>16</b>	<b>2,835</b>	<b>142</b>	<b>5.7</b>	<b>36</b>	<b>91</b>	<b>2</b>	<b>-</b>
Clothing, women's and children's	4	281	20		5	11	1	-
Furnishings (general line)	3	636	71		16	38	1	-
Furnishings, men's and boys'	3	172	12		2	7	-	-
All other	6	1,394	39		13	36	-	-
<b>Dry goods</b>	<b>10</b>	<b>13,944</b>	<b>601</b>	<b>4.3</b>	<b>110</b>	<b>267</b>	<b>1</b>	<b>-</b>
<b>Electrical goods</b>	<b>18</b>	<b>2,832</b>	<b>294</b>	<b>10.2</b>	<b>63</b>	<b>160</b>	<b>-</b>	<b>-</b>
<b>Furniture and house furnishings</b>	<b>9</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
<b>Groceries and foods (except farm products)</b>	<b>7</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
<b>Lumber and building materials (other than metal)</b>	<b>10</b>	<b>2,254</b>	<b>258</b>	<b>10.6</b>	<b>61</b>	<b>125</b>	<b>-</b>	<b>-</b>
<b>Machinery, equipment and supplies (except electrical)</b>	<b>49</b>	<b>7,946</b>	<b>1,047</b>	<b>13.2</b>	<b>193</b>	<b>484</b>	<b>6</b>	<b>-</b>
Commercial machinery, eqp't. & supplies	11	418	91		34	68	-	-
Construction machinery, eqp't. & supplies	5	652	120		30	42	2	-
Industrial machinery, eqp't. & supplies	28	5,636	804		115	348	4	-
Professional equipment and supplies	5	1,240	32		10	26	-	-
<b>Metals (except scrap)</b>	<b>23</b>	<b>17,406</b>	<b>614</b>	<b>3.6</b>	<b>138</b>	<b>351</b>	<b>12</b>	<b>-</b>
<b>Paper and its products</b>	<b>12</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
<b>Plumbing and heating equipment and supplies</b>	<b>9</b>	<b>890</b>	<b>149</b>	<b>16.7</b>	<b>37</b>	<b>92</b>	<b>-</b>	<b>-</b>
<b>All other kinds of business</b>	<b>36</b>	<b>20,979</b>	<b>1,520</b>	<b>7.2</b>	<b>330</b>	<b>664</b>	<b>1</b>	<b>-</b>
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	<b>126</b>	<b>72,396</b>	<b>1,284</b>	<b>1.8</b>	<b>337</b>	<b>656</b>	<b>6</b>	<b>197</b>
<b>Dry goods</b>	<b>7</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
<b>Farm products—raw materials</b>	<b>25</b>	<b>19,794</b>	<b>171</b>	<b>0.9</b>	<b>38</b>	<b>76</b>	<b>1</b>	<b>161</b>
Cotton	3	9,047	86		18	45	-	146
Hides, skins, and furs (raw)	5	3,279	29		6	13	-	-
Wool and mohair	9	6,256	39		8	12	1	16
All other	6	1,201	17		6	8	-	-

## WHOLESALE DISTRIBUTION: 1933

12-29-4

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American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	TOTAL EXPENSES			PAY ROLL		Stocks on hand (end of year)
		Net sales	Amount	Per- cent of sale	Full-time employees average	Total	
Farm products—consumer goods	18	\$4,706	\$92	2.0	19	\$34	-
Fruits and vegetables (fresh)	13	3,773	75		17	30	-
All other	5	933	17		2	4	-
Groceries and foods (except farm products)	52	79,774	672	1.7	180	397	\$21
Meats and meat products	4	3,170	32		6	12	-
Other food and grocery specialties	48	36,604	640		174	385	1
Machinery, equipment and supplies (except electrical)	4	642	79	12.3	43	47	-
Waste materials	3	198	7	3.5	2	3	-
All other kinds of business	19	6,350	248	3.9	51	94	2
<b>COMMISSION MERCHANTS</b>	95	86,717	2,950	3.4	651	1,555	29
Dry goods	10	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	12	25,449	366	1.4	46	163	-
Farm products—consumer goods	34	18,472	1,162	6.3	293	627	11
Groceries and foods (except farm products)	14	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	25	16,965	703	4.1	170	340	4
Leather	7	9,226	253		49	86	1
Miscellaneous	18	7,739	450		121	254	3
<b>IMPORT AGENTS</b>	7	1,131	26	2.3	7	11	-
Farm products—raw materials	4	1,070	23	2.1	6	10	-
All other kinds of business	3	61	3	4.9	1	1	-
<b>MANUFACTURERS' AGENTS</b>	289	35,000	2,232	6.4	638	1,060	56
Chemicals	10	964	139	14.4	30	66	2
Clothing and furnishings	56	4,605	143	3.1	21	24	3
Dry goods	45	5,396	76	1.4	12	18	4
Dry goods (general line)	3	349	4		1	1	1
Notions	5	128	6		-	1	1
Misc goods	29	3,783	41		5	8	2
All other	8	1,136	25		6	8	-
Electrical goods	14	587	55	9.4	13	25	10
Furniture and house furnishings	24	2,821	510	18.1	183	278	6
Hardware	7	397	36	9.1	13	16	-
Groceries and foods (except farm products)	13	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	49	2,071	422	20.4	115	206	9
Commercial machinery, eqp't. & supplies	9	202	47		11	20	1
Industrial machinery, eqp't. & supplies	29	1,306	191		46	91	7
Transportation equipment and supplies	4	136	18		5	8	1
Other machinery, equipment and supplies	6	427	166		53	87	-
Metals (except scrap)	13	755	80	10.6	21	30	10
Iron and steel	7	447	47		9	18	9
All other	6	308	33		12	12	1
Paper and its products	7	1,080	106	9.8	34	61	-
Plumbing and heating equipment and supplies	16	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	28	5,470	266	4.9	70	116	3
Leather goods	6	316	17		7	5	-
Yarn	4	2,968	13		4	32	-
Miscellaneous	18	2,266	136		59	79	3

## WHOLESALE DISTRIBUTION: 1933

12-69-6

Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SELLING AGENTS</b>	65	\$24,331	\$780	3.2	160	\$409	\$34	\$1,414
Clothing and furnishings	15	1,286	32	2.5	2	7	5	-
Clothing and furnishings (general line)	3	194	4		1	1	-	-
Furnishings, men's and boys'	4	284	6		-	-	-	-
Furnishings, women's and children's	3	238	7		-	-	-	-
All other	5	570	15		1	6	5	-
Coal	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Dry goods</b>	16	10,060	188	1.9	47	123	1	1
Piece goods	12	7,261	129		31	86	1	-
All other	4	2,799	59		16	37	-	1
Electrical goods	3	199	27	13.6	8	17	-	-
Groceries and foods (except farm products)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals (except scrap)	4	723	102	14.1	9	55	23	203
All other kinds of business	15	5,814	259	4.5	62	126	1	77
Leather	3	2,893	144		31	75	1	72
Miscellaneous	12	2,921	115		31	51	-	5
<b>OTHER AGENTS</b>	6	2,546	159	6.2	23	81	1	12
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	9	11,847	1,943	16.4	543	800	1	738
CHAIN STORE WAREHOUSES	9	25,294	1,847	7.3	315	735	2	1,177
OTHER TYPES	10	23,877	2,563	7.6	419	737	10	420
CITIES OF 100,000 POPULATION AND OVER								
<b>CAMBRIDGE</b>	62	30,675	7,392	24.1	1,631	2,731	28	3,892
<b>WHOLESALESAERS PROPER</b>	29	9,684	2,202	22.7	772	1,180	11	1,054
<b>MANUFACTURERS' SALES BRANCHES</b>	26	16,503	4,302	26.1	634	1,140	16	2,181
<b>AGENTS AND BROKERS 3/</b>	3	75	32	42.7	7	9	-	13
<b>ALL OTHER TYPES 4/</b>	4	4,413	856	19.4	216	402	1	644
<b>WHOLESALESAERS PROPER</b>								
Groceries and foods (except farm products)	6	5,781	1,320	22.8	477	680	4	329
Machinery, eqpt. and supplies (except electrical)	3	1,463	547	37.4	209	346	2	439
Metals (except scrap)	3	1,087	182	16.7	35	72	2	182
Tobacco & its products (except leaf)	4	904	50	5.5	15	23	1	51
All other kinds of business 5/	13	449	103	22.9	36	59	2	53
<b>MANUFACTURERS' SALES BRANCHES</b>								
Chemicals	3	178	68	38.2	11	24	3	16
Groceries and foods (except farm products)	13	13,858	3,537	25.5	457	824	-	1,885
Plumbing and heating equipment and supplies	3	514	122	23.9	35	60	-	98
All other kinds of business 6/	7	1,953	574	29.4	131	232	13	182

## WHOLESALE DISTRIBUTION: 1933

12-40-0  
Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>FALL RIVER</u>	142	\$23,590	\$2,406	10.2	865	\$1,179	\$25	\$1,067
WHOLESALESAERS PROPER	112	11,980	1,615	13.5	635	826	19	903
MANUFACTURERS' SALES BRANCHES	10	3,336	340	10.2	110	170	6	59
AGENTS AND BROKERS	13	3,848	84	2.2	31	43	-	8
ALL OTHER TYPES	7	4,426	367	8.3	89	140	-	97
<u>WHOLESALESAERS PROPER</u>								
Automotive products	6	309	32	26.5	36	39	-	69
Clothing and furnishings	3	118	7	5.9	3	2	-	17
Coal	3	39	6	15.4	1	1	-	-
Dry goods	4	332	27	9.1	6	19	4	3
Farm products-consumer goods	14	970	206	21.2	94	115	1	12
Groceries and foods (except farm products)	27	2,160	313	14.5	139	167	5	189
Lumber and building materials	3	109	33	30.3	13	16	1	30
Machinery, equipment and supplies (except electrical)	12	1,078	258	23.9	64	117	-	74
Paper and its products	5	594	114	19.2	40	53	-	111
Plumbing and heating equipment and supplies	3	197	45	22.8	15	24	2	65
Tobacco and its products (except leaf)	3	1,132	34	3.0	21	20	3	58
Waste materials	8	278	97	34.9	68	59	1	19
All other kinds of business 7/	21	4,664	393	8.4	135	195	2	256
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	6	2,863	244	8.5	94	134	1	55
All other kinds of business 8/	4	473	96	20.3	16	36	5	4
<u>AGENTS AND BROKERS</u>								
Farm products-raw materials	9	3,690	65	1.8	13	32	-	7
All other kinds of business 9/	4	158	19	12.0	18	11	-	1
<u>ALL OTHER TYPES</u>								
Petroleum and its products	7	4,426	367	8.3	89	140	-	97
<u>LOWELL</u>	93	9,843	1,467	14.9	495	653	16	866
WHOLESALESAERS PROPER	76	5,687	840	14.8	301	356	12	636
MANUFACTURERS' SALES BRANCHES	8	1,982	222	11.2	61	103	3	54
ALL OTHER TYPES 10/	9	2,174	405	18.6	133	194	1	178
<u>WHOLESALESAERS PROPER</u>								
Automotive products	4	222	64	28.8	20	24	1	65
Farm products-consumer goods	6	668	100	15.0	36	45	-	18
Groceries and foods (except farm products)	23	1,844	241	13.1	83	90	2	221
Paper and its products	5	92	29	31.5	11	16	1	19
Petroleum and its products	3	62	12	19.4	5	5	-	2
Plumbing and heating equipment and supplies	3	506	72	14.2	32	51	-	58
Tobacco and its products (except leaf)	7	1,312	55	5.4	22	27	1	54
Waste materials	3	94	20	21.3	12	10	1	19
All other kinds of business 11/	22	1,187	247	20.8	80	88	6	179
<u>MANUFACTURERS' SALES BRANCHES</u>								
Furniture and house furnishings	3	265	30	11.3	10	15	1	18
Groceries and foods 12/ (except farm products)	5	1,717	192	11.2	51	88	2	36

## WHOLESALE DISTRIBUTION: 1933

12-49-6

Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>LYNN</b>	104	\$9,862	\$2,126	21.6	626	\$969	\$58	\$900
WHOLESALESAERS PROPER	89	5,891	1,470	25.0	447	611	38	701
MANUFACTURERS' SALES BRANCHES	11	2,905	479	16.5	130	273	20	134
ALL OTHER TYPES 13/	4	1,066	177	16.6	49	85	-	65
<b>WHOLESALESAERS PROPER</b>								
Automotive products	3	227	80	35.2	35	43	-	83
Electrical goods	4	111	23	20.7	9	14	1	23
Farm products-consumer goods	4	327	53	16.2	13	19	1	22
Groceries and foods (except farm products)	11	1,036	400	38.6	64	114	5	56
Lumber and building materials	6	235	114	48.5	53	70	3	63
Machinery, equipment and supplies (except electrical)	8	104	30	28.6	21	13	1	14
Plumbing and heating equipment and supplies	6	700	253	36.1	51	96	-	126
Tobacco and its products (except leaf)	3	785	27	3.4	13	16	1	53
Waste materials	12	105	27	25.7	16	14	4	32
All other kinds of business 14/	32	2,261	463	20.5	172	212	22	229
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	3	1,970	127	6.4	46	69	-	44
Machinery, equipment and supplies (except electrical)	5	614	218	35.5	67	155	12	72
All other kinds of business 15/	3	321	134	41.7	17	49	8	18
<b>NEW BEDFORD</b>	126	15,484	1,967	12.7	670	926	30	1,252
WHOLESALESAERS PROPER	100	9,759	1,342	13.8	487	659	23	1,029
MANUFACTURERS' SALES BRANCHES	10	2,519	282	11.2	97	152	6	48
AGENTS AND BROKERS	7	1,840	60	3.3	17	28	-	11
ALL OTHER TYPES	9	1,366	283	20.7	69	87	1	164
<b>WHOLESALESAERS PROPER</b>								
Automotive products	7	751	92	12.3	44	41	-	54
Farm products-raw materials	3	1,955	32	1.6	6	20	-	91
Farm products-consumer goods	13	1,777	270	15.2	99	115	-	110
Groceries and foods (except farm products)	23	1,843	302	16.4	96	123	9	180
Machinery, equipment and supplies (except electrical)	8	577	189	32.8	59	111	5	160
Paper and its products	5	375	67	17.9	27	40	-	120
Plumbing and heating equipment and supplies	3	218	73	33.5	28	50	1	79
Tobacco and its products (except leaf)	4	1,129	60	5.3	24	34	-	77
Waste materials	9	236	24	10.2	8	10	4	12
All other kinds of business 16/	25	898	233	25.9	96	115	4	146
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	5	2,415	234	9.7	88	131	3	44
All other kinds of business 17/	5	104	46	46.2	9	21	3	4
<b>AGENTS AND BROKERS</b>								
Farm products-raw materials	4	1,709	73	1.9	8	18	-	-
Machinery, equipment and supplies (except electrical)	3	131	27	20.6	9	10	-	11
<b>ALL OTHER TYPES</b>								
Petroleum and its products	7	1,342	272	20.3	55	83	1	164
All other kinds of business	2	24	11	45.8	4	4	-	-

## WHOLESALE DISTRIBUTION: 1933

12-40-0

Census of  
American  
Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SOMERVILLE</b>	38	\$86,054	\$3,528	4.1	1,158	\$1,480	\$17	\$3,722
WHOLESALESAERS PROPER	27	4,185	782	18.7	290	463	16	656
MANUFACTURERS' SALES BRANCHES 18/	5	387	92	23.8	24	40	-	52
ALL OTHER TYPES 19/	6	81,482	2,654	3.3	844	977	1	3,014
<b>WHOLESALESAERS PROPER</b>								
Automotive products	5	160	49	30.4	19	25	1	40
Groceries and foods (except farm products)	6	2,831	461	16.3	173	293	-	410
Machinery, equipment and supplies (except electrical)	5	107	51	47.7	25	27	-	39
All other kinds of business 20/	11	1,087	221	20.3	73	118	15	167
<b>SPRINGFIELD</b>	296	72,565	9,841	13.6	2,956	4,520	103	6,282
WHOLESALESAERS PROPER	231	31,457	5,578	17.7	1,813	2,673	89	3,680
MANUFACTURERS' SALES BRANCHES	42	14,924	2,210	14.8	555	948	9	969
AGENTS AND BROKERS 21/	3	271	37	13.7	9	17	4	4
ALL OTHER TYPES	20	25,913	2,016	7.8	579	882	1	1,629
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	5	234	52	22.2	15	23	-	124
Automotive products	9	1,376	330	23.9	135	173	7	184
Chemicals	7	404	144	35.6	33	58	3	84
Clothing and furnishings	9	150	30	20.0	14	16	-	34
Coal	3	1,088	293	26.9	129	149	4	43
Drugs and drug sundries	6	1,262	188	14.9	54	73	-	194
Dry goods	5	431	61	14.2	23	31	-	84
Electrical goods	13	2,475	600	24.2	155	243	2	345
Farm products-consumer goods	29	4,559	419	9.2	149	182	4	64
Furniture and house furnishings	5	304	48	15.8	14	23	1	50
Groceries and foods (except farm products)	42	5,230	941	18.0	279	419	7	549
Lumber and building materials	10	3,551	374	10.5	104	230	4	292
Machinery, equipment and supplies (except electrical)	21	675	233	34.5	87	131	7	222
Paper and its products	17	1,640	566	34.5	187	287	1	267
Plumbing and heating equipment and supplies	6	667	166	24.9	57	74	1	172
Tobacco and its products (except leaf)	5	3,337	216	6.5	64	118	1	256
Waste materials	12	444	162	36.5	60	48	3	147
All other kinds of business 22/	27	3,029	755	24.9	254	395	44	569
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	5	1,263	194	15.4	60	108	-	524
Furniture and house furnishings	3	197	29	14.7	10	18	1	15
Groceries and foods (except farm products)	11	8,568	1,225	14.3	326	514	-	143
Machinery, equipment and supplies (except electrical)	8	1,765	385	21.8	65	138	2	111
Metals (except scrap)	4	681	83	13.2	21	57	-	75
Plumbing and heating equipment and supplies	4	245	95	38.8	20	26	-	53
All other kinds of business 23/	7	2,255	199	8.8	53	87	6	48
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods	4	911	191	21.0	59	82	-	19
Groceries and foods (except farm products)	3	20,000	832	4.2	253	377	-	1,169
Petroleum and its products	13	5,002	993	19.9	257	423	-	441

## WHOLESALE DISTRIBUTION: 1933

12-69-6

Census of

American

Business

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars.)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WORCESTER</b>	222	\$45,228	\$6,240	13.8	2,093	\$3,080	\$77	\$6,487
WHOLESALESAERS PROPER	176	25,200	4,044	16.4	1,457	2,013	48	3,003
MANUFACTURERS' SALES BRANCHES	27	13,207	1,217	9.2	360	613	28	3,109
AGENTS AND BROKERS 24/	3	304	5	1.6	1	1	-	-
ALL OTHER TYPES	16	5,517	974	17.7	275	453	1	375
<b>WHOLESALESAERS PROPER</b>								
Automotive products	10	810	243	30.0	96	139	3	202
Chemicals	3	850	170	20.0	24	52	-	67
Clothing and furnishings	8	560	55	11.6	24	37	1	112
Dry goods	16	514	37	16.3	24	58	1	97
Electrical goods	10	750	142	18.9	50	75	2	153
Farm products-consumer goods	17	2,658	347	18.1	151	174	2	122
Groceries and foods (except farm products)	28	5,787	864	14.9	297	374	12	567
Hardware	5	898	313	34.9	109	113	9	383
Lumber and building materials	7	1,563	155	11.8	39	106	1	52
Machinery, equipment and supplies (except electrical)	11	442	109	24.7	46	67	1	94
Paper and its products	13	1,037	207	20.0	72	101	3	206
Petroleum and its products	4	284	57	20.1	20	23	4	24
Plumbing and heating equipment and supplies	6	406	110	27.1	33	50	1	68
Tobacco and its products (except leaf)	4	5,715	290	5.1	96	159	-	273
Waste materials	11	471	75	15.9	16	35	6	63
All other kinds of business 25/	23	3,455	780	22.6	358	450	2	400
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	3	439	137	31.2	36	60	-	57
Groceries and foods (except farm products)	7	4,318	414	9.6	162	221	1	141
Machinery, equipment and supplies (except electrical)	5	272	133	48.9	49	85	-	59
Metals (except scrap)	4	4,217	239	5.4	50	121	24	195
All other kinds of business 26/	8	3,761	294	7.8	63	126	3	2,658
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods 27/	4	990	159	16.1	58	83	-	29
Petroleum and its products	12	4,527	815	18.0	217	370	1	347
<b>CITIES OF 50,000 TO 100,000 POPULATION AND OVER</b>								
<b>BROCKTON</b>	87	11,750	1,854	15.8	585	900	38	1,170
WHOLESALESAERS PROPER	64	5,205	859	16.5	331	449	30	779
MANUFACTURERS' SALES BRANCHES 28/	12	2,542	351	13.8	126	215	6	103
ALL OTHER TYPES	11	4,003	644	16.1	128	236	2	288
<b>WHOLESALESAERS PROPER</b>								
Automotive products	4	152	38	25.0	14	21	-	37
Clothing and furnishings	4	190	16	8.4	5	7	1	23
Electrical goods	4	122	28	23.0	11	16	-	20
Farm products-consumer goods	10	827	115	15.7	32	105	1	30
Groceries and foods (except farm products)	8	2,010	277	11.6	93	131	-	351
Paper and its products	4	355	76	21.4	23	31	-	82
Tobacco and its products (except leaf)	3	237	15	6.4	9	11	-	22
Waste materials	6	36	13	36.1	5	6	1	6
All other kinds of business 29/	21	1,311	144	11.0	92	121	27	305

## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>BROOKTON (continued)</u>								
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	6	\$2,208	\$222	10.1	81	\$119	\$1	\$49
All other kinds of business 30/	6	334	129	38.6	45	96	5	54
<u>ALL OTHER TYPES</u>								
Farm products—consumer goods	3	198	13	6.6	5	8	1	1
All other kinds of business 31/	8	3,805	631	16.6	123	228	1	287
<u>HOLYOKE</u>								
	49	8,142	1,316	16.2	386	640	26	769
<u>WHOLESALESAERS PROPER</u>								
WHOLESALESAERS' SALES BRANCHES	42	4,767	837	17.6	282	446	25	509
	7	3,375	479	14.2	104	194	1	260
<u>WHOLESALESAERS PROPER</u>								
Farm products—consumer goods	6	546	121	22.2	35	51	8	7
Groceries and foods (except farm products)	5	1,525	166	10.9	60	93	-	209
Paper and its products	4	934	155	15.6	49	122	-	52
Waste materials	5	316	69	21.7	25	19	1	41
All other kinds of business 32/	22	1,394	326	23.6	113	161	16	200
<u>MANUFACTURERS' SALES BRANCHES 33/</u>								
Groceries and foods (except farm products)	3	1,453	88	6.1	32	46	1	31
All other kinds of business 34/	4	1,922	391	20.3	72	148	-	229
<u>LAWRENCE</u>								
	95	12,874	1,660	13.0	586	859	35	1,242
<u>WHOLESALESAERS PROPER</u>								
WHOLESALESAERS' SALES BRANCHES 35/	78	9,866	1,242	12.6	461	660	31	1,173
ALL OTHER TYPES 36/	12	2,393	340	14.2	116	172	4	51
	5	545	78	14.3	9	27	-	18
<u>WHOLESALESAERS PROPER</u>								
Automotive products	4	265	65	24.5	23	37	1	51
Chemicals	3	58	18	31.0	7	9	-	21
Farm products—consumer goods	10	723	90	12.4	40	48	4	3
Groceries and foods (except farm products)	23	4,457	349	7.8	134	195	4	339
Jewelry and optical goods	3	42	14	33.3	7	10	-	12
Lumber and building materials	3	73	27	37.0	11	16	2	22
Machinery, eqpt. and supplies (except electrical)	4	84	19	22.6	5	5	-	7
Paper and its products	4	166	39	23.5	13	20	1	39
Plumbing and heating equipment and supplies	4	241	69	28.6	27	44	7	64
Tobacco and its products (except leaf)	4	1,055	28	2.7	13	16	-	99
All other kinds of business 37/	16	2,702	524	19.4	181	260	12	516
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	6	2,046	240	11.7	101	136	-	41
All other kinds of business 38/	6	347	100	28.8	15	36	4	10



## WHOLESALE DISTRIBUTION: 1933

12-29-c

Census of  
American  
Business

Table 28.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MALDEN</b>	35	\$4,211	\$786	18.7	217	\$361	\$2	\$664
WHOLESALESAERS PROPER	22	1,731	345	19.9	90	169	2	291
MANUFACTURERS' SALES BRANCHES 39/	7	2,175	366	16.8	100	170	-	368
ALL OTHER TYPES 40/	4	305	75	24.6	27	22	-	5
<b>WHOLESALESAERS PROPER</b>								
Plumbing and heating equipment and supplies	4	339	104	30.7	17	47	-	107
All other kinds of business 41/	18	1,392	241	17.3	73	122	2	194
<b>MEDFORD</b> (WHOLESALESAERS PROPER) 42/	16	2,069	276	13.3	88	154	7	62
Groceries and foods (except farm products)	5	97	14	14.4	2	6	1	3
All other kinds of business 43/	11	1,972	262	13.3	86	148	6	59
<b>NEWTON</b>	11	912	234	25.7	33	72	13	53
WHOLESALESAERS PROPER 44/	8	270	65	24.1	11	29	13	35
ALL OTHER TYPES 45/	3	642	169	26.3	22	43	-	18
<b>QUINCY</b>	35	5,862	1,086	18.5	388	572	6	749
WHOLESALESAERS PROPER	26	2,787	537	19.3	225	314	3	403
MANUFACTURERS' SALES BRANCHES 46/	4	1,118	154	13.8	44	73	3	17
ALL OTHER TYPES 47/	3	1,957	395	20.2	119	185	-	329
<b>WHOLESALESAERS PROPER</b>								
Automotive products	5	207	51	24.6	26	29	-	59
Electrical goods	3	169	42	24.9	8	15	-	31
Groceries and foods (except farm products)	7	1,618	274	16.9	117	176	2	210
Lumber and building materials	3	179	79	44.1	39	44	-	28
All other kinds of business 48/	8	614	91	14.8	35	50	1	75
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>								
<b>ARLINGTON</b>	7	799	296	37.0	94	154	-	76
<b>ATTLEBORO</b>	4	1,491	426	28.6	138	224	-	296
<b>BELMONT TOWN</b>	3	161	46	28.6	16	33	5	11
<b>BEVERLY</b>	9	2,490	186	7.5	70	94	3	29
<b>BROOKLINE TOWN</b>	8	972	205	21.1	56	117	1	161
Wholesaleers proper	3	533	49	9.2	12	22	-	68
All other types	5	439	156	35.5	44	95	1	93
<b>CHELSEA</b>	30	11,432	1,413	12.4	377	609	9	784
Wholesaleers proper	24	2,819	459	16.3	184	198	9	246
All other types	6	8,613	954	11.1	193	411	-	538
<b>Petroleum and its products</b>	5	8,529	951	11.2	191	408	-	538
<b>All other</b>	25	2,903	462	15.9	186	201	9	246
<b>CHICOPEE</b>	19	1,516	250	16.5	91	116	1	25
Wholesaleers proper	14	806	175	21.7	55	66	1	23
All other types	5	710	75	10.6	36	50	-	2

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>CHICOPEE (continued)</b>								
Farm products—consumer goods	5	433	\$122	28.2	39	\$49	-	\$4
Groceries and foods (except farm products)	5	631	70	13.2	35	45	-	10
Petroleum and its products	3	231	28	12.1	8	9	-	5
All other kinds of business	6	321	30	9.3	8	13	1	6
<b>EVERETT</b>								
Wholesalers proper	11	8,215	761	9.3	223	\$67	1	974
All other types	6	401	97	24.2	36	43	1	16
	6	7,814	664	8.5	187	\$24	-	958
Petroleum and its products	3	6,036	424	7.0	154	216	-	65
All other kinds of business	8	2,179	337	15.5	69	151	1	909
<b>FITCHBURG</b>								
Wholesalers proper	47	7,654	1,128	14.7	339	525	40	640
All other types	34	4,021	704	17.5	236	353	38	509
	13	3,633	424	11.7	103	172	2	131
Farm products—consumer goods	5	519	112	21.6	31	46	1	8
Groceries and foods (except farm products)	12	2,740	295	10.8	107	167	37	160
Petroleum and its products	5	927	148	16.0	41	60	-	84
All other kinds of business	25	3,468	573	16.5	160	252	2	388
<b>FRAMINGHAM</b>								
Wholesalers proper	15	2,429	374	15.4	107	183	12	100
All other types	9	884	188	21.3	60	93	12	58
	6	1,545	186	12.0	47	90	-	42
Groceries and foods (except farm products)	3	833	100	12.0	34	58	8	42
Petroleum and its products	5	952	138	14.8	32	66	-	30
All other kinds of business	7	664	136	20.5	41	59	4	28
<b>GLOUCESTER</b>								
Wholesalers proper	25	1,589	484	30.5	199	229	15	198
All other types	18	1,111	352	31.7	155	162	4	110
	7	478	132	27.6	34	67	11	86
Groceries and foods (except farm products)	11	804	260	32.3	102	134	6	87
Petroleum and its products	3	338	72	21.3	23	35	5	39
All other kinds of business	11	447	152	34.0	64	60	4	72
<b>HAVERHILL</b>								
Wholesalers proper	45	4,953	902	18.2	304	480	12	603
All other types	37	2,672	419	15.7	148	195	4	358
	8	2,281	483	21.2	156	285	8	245
Farm products—consumer goods	6	499	69	13.8	19	22	-	13
Groceries and foods (except farm products)	9	1,833	216	11.8	80	101	-	184
Petroleum and its products	4	1,311	241	18.4	75	124	2	157
All other kinds of business	26	1,310	376	28.7	130	233	10	249
<b>LEOMINSTER</b>								
Wholesalers proper	6	715	137	19.2	37	66	2	60
All other types	3	214	57	26.6	19	28	2	42
	3	501	80	16.0	18	38	-	18
<b>MELROSE</b>								
	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>METHUEN</b>								
	3	132	22	16.7	5	7	1	7
<b>NORTH ADAMS</b>								
Wholesalers proper	26	3,949	581	14.7	170	231	5	524
All other types	19	2,471	365	14.8	109	140	4	434
	7	1,478	216	14.6	61	91	1	90

## WHOLESALE DISTRIBUTION, 1933

12-29-6

Census of  
American  
Business

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES			PAY ROLL		Stocks on hand (end of year)
			Adver- tising	Per- cent of net sales	Per- cent of net sales (coverage)	Total	Part- time	
<b>NORTH ADAMS (continued)</b>								
Farm products—consumer goods	6	\$564	\$187	29.1	33	\$50	-	\$28
Groceries and foods (except farm products)	7	1,766	172	9.7	56	73	-	196
Petroleum and its products	3	423	74	17.5	34	36	1	61
All other kinds of business	10	1,130	163	14.4	77	72	4	239
<b>NORTHAMPTON</b>								
Wholesalers proper	11	1,892	200	10.6	63	143	12	179
All other types	6	553	108	19.5	27	43	9	58
	6	1,339	208	15.5	55	100	3	121
Farm products—consumer goods	3	187	54	28.8	12	31	4	1
Groceries and foods (except farm products)	4	861	97	11.3	26	41	1	27
All other kinds of business	10	850	151	17.8	45	71	7	151
<b>PEABODY</b>								
	10	2,007	357	18.3	56	185	-	1,344
<b>PITTSFIELD</b>								
Wholesalers proper	45	7,665	1,275	16.6	338	578	13	798
All other types	18	4,211	778	18.5	213	348	12	586
	18	3,454	497	14.4	125	230	1	212
Farm products—consumer goods	4	570	86	15.1	23	31	4	23
Groceries and foods (except farm products)	17	2,567	329	12.8	99	153	4	247
Petroleum and its products	10	1,286	230	17.9	57	105	1	105
All other kinds of business	32	3,242	534	16.5	154	289	8	423
<b>REVERE</b>								
	4	109	27	24.7	18	18	1	2
<b>SALEM</b>								
Wholesalers proper	36	6,749	352	5.2	259	466	16	501
All other types	14	2,108	387	18.4	114	199	11	208
	14	4,641	555	12.0	145	267	5	297
Farm products—consumer goods	5	335	99	29.6	15	37	7	2
Groceries and foods (except farm products)	15	2,347	264	11.2	95	143	5	88
Petroleum and its products	7	2,098	311	14.8	69	138	1	112
All other kinds of business	23	1,969	278	14.1	80	148	3	299
<b>TAUNTON</b>								
Wholesalers proper	19	2,235	452	20.2	188	235	3	351
All other types	7	1,297	256	19.7	115	132	1	262
	7	938	206	22.0	73	103	2	99
Groceries and foods (except farm products)	8	526	54	10.3	27	34	-	55
Petroleum and its products	4	665	161	24.2	65	79	-	81
All other kinds of business	14	1,044	231	22.1	95	122	3	225
<b>WALTHAM</b>								
Wholesalers proper	14	2,409	462	19.2	214	237	1	273
All other types	4	640	166	25.9	119	78	1	107
	4	1,769	298	16.8	95	159	-	166
Petroleum and its products	3	1,315	204	15.5	81	139	-	162
All other kinds of business	15	1,094	98	8.9	123	98	1	111
<b>WATERTOWN</b>								
Wholesalers proper	11	6,789	500	7.4	210	365	7	677
All other types	7	759	111	14.6	45	83	6	227
	7	6,021	489	8.1	207	283	1	450
Farm products—consumer goods	5	214	10	4.7	5	6	-	-
All other kinds of business	13	6,566	479	7.3	141	360	7	677
<b>WYBOTHAM</b>								
	3	1,074	10	0.9	10	150	-	17

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION								
<b>Total</b>	<b>246</b>	<b>\$29,413</b>	<b>\$3,900</b>	<b>13.5</b>	<b>1,126</b>	<b>\$1,902</b>	<b>\$57</b>	<b>\$2,808</b>
ABINGTON	3	50	10	20.0	3	5	-	5
ADAMS	6	438	56	12.8	17	33	1	57
AMESBURY	9	266	34	12.8	11	14	2	57
AMHERST	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ANDOVER	3	1,174	86	7.3	16	34	-	18
ATHOL	7	451	76	16.9	24	36	2	52
BARNSTABLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRAINTREE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRIDGEWATER	5	1,400	195	13.9	47	86	2	111
CLINTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CONCORD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DANVERS	4	1,060	64	6.0	19	21	-	9
DARTMOUTH	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DRACUT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
EASTHAMPTON	4	76	33	43.4	15	16	-	2
FAIRHAVEN	5	454	165	36.3	43	82	10	21
GARDNER	9	919	182	19.8	67	78	2	74
GREAT BARRINGTON	4	352	64	18.2	23	33	-	75
GREENFIELD	24	2,231	397	17.8	125	192	2	229
HUDSON	3	113	25	22.1	4	4	-	26
IPSWICH	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LEXINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MANSFIELD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MARBLEHEAD 50/	19	79	19	24.1	5	6	1	-
MARLBOROUGH	9	622	143	23.0	49	70	1	81
MAYNARD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MIDDLEBOROUGH	6	874	114	13.0	17	31	2	61
MILFORD	3	200	42	21.0	12	20	1	41
MILLBURY	4	1,045	252	24.1	47	183	-	354
NATICK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NEWBURYPORT	5	851	123	14.5	39	63	1	91
NORTH ANDOVER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH ADDLEBOROUGH	6	220	39	17.7	16	18	3	4
NORWOOD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ORANGE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PALMER	3	402	158	39.3	45	71	-	104
PLYMOUTH	10	540	96	17.8	43	52	3	27
ROCKLAND	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SANGUS	5	92	27	29.3	13	18	2	13
SOUTHBRIDGE	4	243	32	13.2	19	19	1	17
SOUTH HADLEY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SPENCER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STONEHAM	5	402	91	22.6	28	49	10	77
STOUGHTON	4	95	9	9.5	1	3	1	4
SWAMPSCOTT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
UXBRIDGE	3	199	28	14.1	7	13	-	-
WAKEFIELD	3	59	18	30.5	9	10	1	5
WARE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WEBSTER	12	582	105	18.0	38	45	-	51
WELLESLEY	4	121	32	26.4	8	10	-	5
WESTFIELD	8	699	215	30.8	62	103	2	188
WEST SPRINGFIELD 51/	6	10,170	465	4.6	109	269	1	674
WHITMAN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WINCHENDON	4	14	4	28.4	-	-	-	3
WINCHESTER	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WOBURN	3	215	40	18.6	11	15	-	26

12-69-6

Census of  
American  
Business

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

- 1/ Includes 2 establishments dealing in farm and dairy machinery and equipment.
- 2/ Includes 1 establishment dealing in farm and dairy machinery and equipment.
- 3/ Includes 3 establishments dealing in machinery, equipment and supplies (except electrical).
- 4/ Includes 4 establishments dealing in petroleum and its products.
- 5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in automotive products; 2 in chemicals; 1 in electrical goods; 2 in farm products-consumer goods; 1 in lumber and building materials (other than metal); 1 in petroleum and its products; 2 in plumbing and heating equipment and supplies; and 1 in all other products.
- 6/ Includes 2 establishments dealing in electrical goods; 2 in farm products-consumer goods; and 3 in all other products.
- 7/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 2 in drugs and drug sundries; 1 in electrical goods; 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in metals (except scrap); and 8 in all other products.
- 8/ Includes 1 establishment dealing in farm products-consumer goods; 2 in furniture and house furnishings; and 1 in jewelry and optical goods.
- 9/ Includes 1 establishment dealing in dry goods; 1 in machinery, equipment and supplies (except electrical); and 2 in all other products.
- 10/ Includes 1 establishment dealing in farm products-consumer goods; and 8 in petroleum and its products.
- 11/ Includes 1 establishment dealing in chemicals; 2 in clothing and furnishings; 2 in coal; 2 in drugs and drug sundries; 1 in dry goods; 1 in electrical goods; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in hardware; 2 in machinery, equipment and supplies (except electrical); and 7 in all other products.
- 12/ Includes 2 establishments dealing in farm products-consumer goods.
- 13/ Includes 2 agents and brokers with net sales less than 200,000; 1 dealing in groceries and foods (except farm products); 1 in all other products. Also includes one "other type" dealing in farm products-consumer goods; and 1 in petroleum and its products.
- 14/ Includes 2 establishments dealing in chemicals; 1 in coal; 2 in drugs and drug sundries; 1 in farm products-raw materials; 2 in jewelry and optical goods; 2 in paper and its products; 2 in petroleum and its products; and 19 in all other products.
- 15/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in jewelry and optical goods.
- 16/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals; 2 in coal; 2 in electrical goods; 2 in hardware; 2 in lumber and building materials (other than metal); 2 in metals (except scrap); 2 in petroleum and its products; and 10 in all other products.
- 17/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in farm products-consumer goods; 1 in jewelry and optical goods; and 1 in machinery, equipment and supplies (except electrical).
- 18/ Includes 2 establishments dealing in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); and 1 in all other products.
- 19/ Includes 1 agent dealing in machinery, equipment and supplies (except electrical). Also includes 2 in "all other types" dealing in groceries and foods (except farm products); 2 in petroleum and its products; and 1 in all other products.
- 20/ Includes 2 establishments dealing in electrical goods; 2 in farm products-consumer goods; 1 in hardware; 2 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 1 in waste materials; and 1 in all other products.
- 21/ Includes 1 establishment dealing in farm products-consumer goods; 1 in lumber and building materials (other than metal); and 1 in all other products.
- 22/ Includes 1 establishment dealing in farm products-raw materials; 2 in farm supplies; 2 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); 2 in petroleum and its products; and 17 in all other products.
- 23/ Includes 1 establishment dealing in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf); and 1 in all other products.
- 24/ Includes 1 establishment dealing in clothing and furnishings; 1 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).
- 25/ Includes 1 establishment dealing in amusement and sporting goods; 2 in drugs and drug sundries; 1 in farm products-raw materials; 1 in farm supplies; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); and 13 in all other products.
- 26/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.
- 27/ Includes 1 establishment dealing in farm products-raw materials.
- 28/ Includes 2 agents and brokers.
- 29/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in farm products-raw materials; 1 in furniture and house furnishings; 1 in hardware; 2 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; and 17 in all other products.
- 30/ Includes 2 agents and brokers with net sales less than 100,000; 1 dealing in plumbing and heating equipment and supplies; 1 in all other products. Also includes 1 manufacturers' sales branch dealing in automotive products; 1 in jewelry and optical goods; and 2 in machinery, equipment and supplies (except electrical).
- 31/ Includes 1 establishment dealing in clothing and furnishings; and 7 in petroleum and its products.
- 32/ Includes 2 establishments dealing in automotive products; 1 in chemicals; 1 in electrical goods; 1 in farm products-raw materials; 1 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 9 in all other products.

## WHOLESALE DISTRIBUTION: 1933

Table B — STATE OF MASSACHUSETTS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

*(All values expressed in thousands of dollars)*

A. \* \* \* \* \* indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

- 33/ Includes 2 all other types.
- 34/ Includes 1 chain store warehouse dealing in groceries and foods (except farm products); and 1 cream station. Also includes 2 manufacturers' sales branches dealing in paper and its products.
- 35/ Includes 2 agents and brokers.
- 36/ Includes 2 establishments dealing in farm products-consumer goods; and 3 in petroleum and its products.
- 37/ Includes 1 establishment dealing in coal; 2 in drugs and drug sundries; 2 in electrical goods; 1 in farm supplies; 1 in hardware; 2 in petroleum and its products; 1 in waste materials; and 6 in all other products.
- 38/ Includes 2 agents and brokers with net sales less than \$200,000; 1 dealing in waste materials, and 1 in all other products. Also includes 4 manufacturers' sales branches; 1 dealing in automotive products; 1 in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in all other products.
- 39/ Includes 2 agents and brokers with net sales less than \$125,000; 1 dealing in chemicals, and 1 in dry goods. Also includes 2 manufacturers' sales branches dealing in chemicals; 2 in groceries and foods (except farm products); and 1 in all other products.
- 40/ Includes 4 establishments dealing in petroleum and its products.
- 41/ Includes 2 establishments dealing in automotive products; 2 in chemicals; 1 in electrical goods; 1 in furniture and house furnishings; 2 in groceries and foods (except farm products); 1 in hardware; 1 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); 2 in metals (except scrap); 1 in tobacco and its products (except leaf); and 4 in all other products.
- 42/ Includes 1 manufacturers' sales branch; and 1 "all other type".
- 43/ Includes 1 manufacturers' sales branch dealing in paper and its products; and 1 "all other type" dealing in petroleum and its products; also includes 1 establishment dealing in automotive products; 2 in machinery, equipment and supplies (except electrical); 2 in paper and its products; and 4 in all other products.
- 44/ Includes 1 establishment dealing in amusement and sporting goods; 1 in automotive products; 1 in coal; 1 in electrical goods; 1 in farm products-consumer goods; 1 in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).
- 45/ Includes 1 manufacturers' sales branch dealing in groceries and foods (except farm products). Also includes 2 in "all other types" dealing in petroleum and its products.
- 46/ Includes 1 agent dealing in machinery, equipment and supplies (except electrical). Also includes 1 manufacturers' sales branch dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).
- 47/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in petroleum and its products.
- 48/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in machinery, equipment and supplies (except electrical); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; and 2 in tobacco and its products (except leaf).
- 49/ No wholesale schedules were received from Agwam, Auburn, Bellerice, Centon, Chelmsford, Dedham, Easton, Foxborough, Franklin, Grafton, Hingham, Ludlow, Milton, Montague, Needham, Northbridge, Randolph, Reading, Shrewsbury, Somerset, Lewsksbury, Walpole, Wareham, Westborough, Winthrop, Weymouth.
- 50/ Due to differences in method of reporting dealers in fish and sea foods, Marblehead showed substantial gain in number of establishments over 1929.
- 51/ Due to differences in method of reporting some large concerns, net sales for West Springfield 1933 were somewhat in excess of those in 1929.

## WHOLESALE DISTRIBUTION: 1933

12-69-7  
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Business

Table 3.—STATE OF MASSACHUSETTS—RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	5,144	\$1,469,407	\$161,872	11.0	\$1,458,347	\$2,488	28	\$193	92	\$8,379
Amusement and sporting goods	60	11,564	1,942	16.8	4,449	7	-	-	17	1/ 7,108
Automotive products	194	35,188	7,023	20.0	34,271	899	2	2	-	16
Chemicals	138	29,549	4,949	16.7	29,542	3	1	3	1	1
Clothing and furnishings	273	41,244	4,963	12.0	41,238	6	-	-	-	-
Coal	57	52,655	2,795	5.3	52,398	205	1	3	4	49
Drugs and drug sundries	62	16,125	2,491	15.4	16,118	-	1	2	1	5
Dry goods	247	64,460	4,751	7.4	64,449	1	2	6	2	4
Electrical goods	176	41,579	7,639	18.4	41,056	455	-	-	4	68
Farm products—raw materials	156	176,603	8,190	4.6	175,466	82	-	-	6	55
Farm products—consumer goods	492	124,843	12,033	9.6	124,798	14	1	3	4	28
Farm supplies	33	14,973	1,173	7.8	14,973	-	-	-	-	-
Furniture and house furnishings	139	16,617	3,195	19.2	16,608	-	-	-	2	9
General merchandise	3	443	52	11.7	443	-	-	-	-	-
Groceries and foods (except farm products)	912	423,931	38,827	9.2	423,783	-	7	8	10	140
Hardware	55	6,922	1,721	24.9	6,905	15	1	2	-	-
Jewelry and optical goods	113	7,456	1,987	26.6	7,421	35	-	-	-	-
Lumber and building materials (other than metal)	123	19,057	3,154	16.6	19,029	9	5	19	-	-
Machinery, equipment and supplies (except electrical)	488	52,620	13,097	24.9	51,490	511	-	-	22	2/ 619
Metals (except scrap)	97	32,297	3,014	9.3	32,277	4	1	5	1	11
Paper and its products	190	35,631	7,082	19.9	35,589	5	2	33	2	4
Petroleum and its products	253	93,697	13,553	14.5	93,526	20	2	101	1	50
Plumbing and heating eq't. and supplies	153	16,342	4,466	27.5	16,229	103	-	-	2	10
Tobacco and its products	95	43,292	1,756	4.1	43,236	5	1	1	7	50
Waste materials	151	9,205	1,860	20.2	9,195	2	-	-	2	8
All other products	484	103,114	10,139	9.8	102,858	107	1	5	4	144
1/ Includes 16 exchanges dealing in motion picture films with income from film rentals of \$7,093,000.										
2/ Includes 6 establishments dealing in machinery equipment and supplies with receipts from machine rentals amounting to \$482,000.										

WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF MASSACHUSETTS—CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales	All establishments	Amount	Percent of sales
Total for State	6,144	\$1,469,407	4,040	78.5	\$1,073,751	73.1	\$930,767	86.7	63.3	\$134,525	12.5
<b>WHOLESALE PROPER</b>											
Total	3,411	638,431	2,751	80.7	549,660	86.1	476,754	86.7	74.7	78,037	14.2
Amusement and sporting goods	46	3,333	35	76.1	2,684	80.5	1,718	64.0	51.5	784	29.2
Automotive products	153	19,377	128	83.7	15,095	77.9	9,556	63.3	49.3	3,366	22.3
Chemicals	82	15,808	78	95.1	15,779	99.8	12,901	81.8	81.6	2,744	17.4
Clothing and furnishings	164	22,363	144	87.8	21,075	94.2	19,182	91.0	85.8	2,659	12.6
Coal	47	46,098	34	72.3	32,557	70.6	29,965	92.0	65.0	2,196	6.7
Drugs and drug sundries	47	13,943	32	68.1	11,314	81.1	10,635	94.0	76.3	1,438	12.7
Dry goods	141	19,387	122	86.5	18,549	95.7	17,842	96.2	92.0	3,018	15.3
Electrical goods	118	17,773	102	86.4	16,864	94.9	14,512	86.1	81.7	4,078	24.2
Farm products—raw materials	94	105,561	70	74.5	90,443	85.7	82,838	91.6	78.5	4,990	5.5
Farm products—consumer goods	370	68,070	317	85.7	60,962	89.6	47,029	77.1	69.1	6,428	10.5
Farm supplies	24	12,777	17	70.8	2,152	16.8	1,830	85.0	14.3	492	22.9
Furniture and house furnishings	73	7,163	59	80.8	6,369	88.9	5,281	82.9	73.7	1,441	22.6
Groceries and foods	660	122,631	540	81.8	111,267	90.7	96,864	87.1	79.0	19,005	17.1
Hardware	42	6,340	38	90.5	6,197	97.7	5,102	82.3	80.5	1,589	25.6
Jewelry and optical goods	88	4,507	72	81.8	4,061	90.1	3,711	91.4	82.3	987	24.3
Lumber and building materials	93	12,876	77	82.8	10,905	84.7	10,241	93.9	79.5	1,919	17.6
Machinery, equipment & supplies	250	17,240	214	85.6	15,431	89.5	14,011	90.8	81.3	4,699	30.5
Metals (except scrap)	34	5,244	32	94.1	5,136	97.9	4,927	95.9	94.0	1,155	22.5
Paper and its products	154	17,690	137	89.0	16,281	92.0	15,428	94.8	87.2	3,934	24.2
Petroleum and its products	41	5,151	33	80.5	4,924	95.6	3,703	75.2	71.9	568	11.5
Plumbing & heating eq't. & supplies	102	10,727	87	85.3	9,587	89.4	7,168	74.8	66.8	2,829	29.5
Tobacco and its products (except leaf)	87	33,807	55	63.2	27,299	80.7	21,689	79.4	64.2	1,320	4.8
Waste materials	146	8,980	62	42.5	6,918	77.0	6,139	89.7	68.4	1,422	20.6
All other products	355	41,585	266	74.9	37,811	90.9	34,482	91.2	82.9	4,976	13.2
<b>ALL OTHER TYPES</b>											
Total	1,733	830,976	1,289	74.4	524,091	63.1	454,013	86.6	54.6	56,488	10.8
Amusement and sporting goods	14	8,231	6	42.9	3,664	44.5	2,044	55.8	24.8	521	14.2
Automotive products	41	15,811	39	95.1	15,278	96.6	12,835	84.0	81.2	2,857	18.7
Chemicals	56	(X)	46	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	109	18,881	59	54.1	14,536	77.0	14,440	99.3	76.5	1,917	13.2
Coal	10	6,557	7	70.0	2,744	41.8	2,664	97.1	40.6	104	3.8
Drugs and drug sundries	15	2,182	9	60.0	1,697	77.8	1,697	100.0	77.8	401	23.6
Dry goods	106	45,073	87	82.1	37,310	82.8	37,171	99.6	82.5	1,210	3.2
Electrical goods	58	23,806	42	72.4	21,783	91.5	20,962	96.2	88.1	2,832	13.0
Farm products—raw materials	62	71,042	28	45.2	49,823	70.1	26,101	52.4	36.7	2,352	4.7
Farm products—consumer goods	122	56,773	89	73.0	41,082	72.4	35,686	86.9	62.9	3,093	7.5
Farm supplies	9	2,196	4	44.4	1,370	62.4	335	24.5	15.3	203	14.8
Furniture and house furnishings	66	9,454	43	65.2	8,083	85.5	7,784	96.3	82.3	1,315	16.3
General merchandise	3	443	-	-	-	-	-	-	-	-	-
Groceries and foods	252	301,300	182	72.2	126,239	41.9	115,043	91.1	38.2	11,832	9.4
Hardware	13	582	10	76.9	525	94.8	525	94.8	90.2	81	14.6
Jewelry and optical goods	25	2,949	21	84.0	1,268	43.0	1,263	99.6	42.8	474	37.4
Lumber and building materials	30	6,181	27	90.0	5,159	83.5	5,108	99.0	82.6	763	14.8
Machinery, equipment & supplies	238	35,380	201	84.5	25,695	72.6	24,725	96.2	69.9	6,175	24.0
Metals (except scrap)	63	27,053	54	85.7	21,044	77.8	20,338	96.6	75.2	1,587	7.5
Paper and its products	76	17,941	29	40.6	11,849	66.0	11,604	97.9	64.7	2,033	12.2
Petroleum and its products	212	88,546	158	74.5	67,636	76.4	48,378	71.5	54.6	10,158	15.0
Plumbing & heating eq't. & supplies	51	5,315	41	80.4	4,747	89.5	4,276	90.2	76.2	1,138	24.0
Tobacco and its products (except leaf)	8	3,455	4	50.0	538	5.7	532	98.9	5.6	73	13.6
Waste materials	8	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business	129	61,972	101	78.3	50,509	81.5	49,107	97.2	79.2	3,560	7.0



(For States only)

Figures in parentheses must be withheld in order to avoid disclosure of confidential establishments. Figures in brackets indicate such data are included in State totals.

Type of business	ESTABLISHMENTS				TOTAL SALES				DISTRIBUTION OF SALES				
	Number	Sales	Expenses	Value added	Sales	Kind of business	Percentage of total sales	Percentage of total sales	For resale	Summers (at retail)	Used by trial users	By organizations	
<b>Total</b>	<b>3,411</b>	<b>639,431</b>	<b>86,989</b>	<b>5,187</b>	<b>93.4</b>	<b>587,585</b>	<b>92.0</b>	<b>79,846</b>	<b>13.5</b>	<b>334,511</b>	<b>13,910</b>	<b>224,990</b>	<b>16,313</b>
Amusement & sporting goods	46	3,355	72	41	92.1	3,289	0.1	849	99.3	328	447	1,070	154
Automotive products	30	12,377	4,086	137	89.1	10,784	96.6	3,509	30.9	10,545	4,613	1,858	359
Chemicals	82	13,808	2,758	79	95.3	13,698	99.5	2,717	17.3	3,470	365	12,681	218
Clothing and furnishings	164	78,363	2,860	163	99.4	82,109	98.9	2,328	18.3	21,858	161	71	19
Coal	47	46,098	2,609	31	66.0	50,973	67.8	1,705	5.3	13,979	1,004	18,007	3,886
Drugs & drug sundries	47	13,845	2,009	43	91.3	11,379	85.0	1,394	12.0	11,348	12	153	63
Dry goods	141	19,397	3,100	140	99.3	19,363	99.3	3,797	19.6	9,330	73	9,501	339
Electrical goods	119	2,473	4,447	115	96.6	2,013	84	3,000	28.3	224	1,385	3,781	543
Farm products—raw materials	34	20,721	1,007	76	81.0	12,323	47	3,000	11.0	1,866	221	95,861	755
Farm products—consumer goods	370	68,070	7,119	346	93.0	67,089	98.5	6,856	10.8	61,368	1,840	3,139	1,237
Farm supplies	52	22,777	953	14	28.3	1,889	14.8	443	23.5	1,067	609	213	-
Furniture & house furnishings	73	7,165	1,738	71	97.3	7,068	98.7	1,668	23.4	6,752	53	331	27
Groceries & foods	660	122,831	20,454	653	98.9	120,784	98.5	19,898	16.5	38,474	1,627	15,428	5,857
Hardware	48	6,340	1,630	40	95.2	5,710	90.1	1,422	26.0	3,716	460	559	655
Jewelry & optical goods	89	4,507	1,108	88	100.0	4,807	100.0	1,108	24.8	4,145	70	132	160
Lumber and bldg. materials	93	12,876	2,274	64	68.9	10,639	82.6	1,624	15.3	7,154	345	5,370	149
Machinery, eqpt. & supplies	250	17,240	3,132	240	96.0	15,821	91.9	4,564	28.8	3,183	425	12,922	276
Metals	34	3,244	1,210	27	79.4	4,692	95.3	1,059	21.9	519	26	4,220	125
Paper and its products	134	17,690	4,227	143	93.9	15,413	87.1	3,495	22.7	4,556	402	9,630	335
Petroleum and its products	41	8,131	394	34	82.9	4,566	64.8	425	10.4	3,808	301	209	48
Refrigerating and heating eqpt.	102	15,787	3,197	97	95.1	9,778	91.2	2,343	30.1	7,223	627	1,673	333
Tobacco and its products	27	53,307	1,593	25	92.7	32,908	97.3	1,378	4.8	52,142	683	15	65
Textile materials	143	10,980	1,842	116	79.5	8,133	90.6	1,607	19.8	856	3	7,084	193
All other products	335	41,585	5,884	354	99.7	41,450	99.7	5,806	13.3	18,446	649	27,743	527
<b>ALL OTHER TYPES</b>													
<b>Total</b>	<b>1,732</b>	<b>850,976</b>	<b>74,873</b>	<b>1,422</b>	<b>82.1</b>	<b>688,450</b>	<b>82.8</b>	<b>56,854</b>	<b>8.9</b>	<b>367,518</b>	<b>6,765</b>	<b>802,601</b>	<b>111,676</b>
Amusement & sporting goods	14	8,231	991	6	42.9	2,140	26.0	307	14.3	472	-	1,642	26
Automotive products	41	15,211	2,927	35	85.4	12,452	78.8	2,376	19.1	8,191	457	5,797	7
Chemicals	76	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	109	18,821	2,103	108	99.1	18,806	99.6	2,095	11.1	17,369	-	153	764
Coal	10	6,587	184	5	50.0	8,123	52.4	89	4.9	1,447	24	652	-
Drugs & drug sundries	13	2,128	422	13	100.0	2,128	100.0	432	22.1	1,528	31	63	560
Dry goods	106	45,073	1,851	103	99.1	39,907	88.5	1,314	3.3	5,506	3	31,454	2,944
Electrical goods	56	23,806	3,190	43	74.1	21,324	89.6	2,905	13.6	3,789	785	14,359	2,393
Farm products—raw materials	32	71,042	2,593	43	69.4	63,555	89.5	2,303	3.6	168	5	60,234	3,148
Farm products—consumer goods	122	54,773	4,914	106	86.9	45,080	79.4	3,867	8.6	38,229	497	490	5,264
Farm supplies	9	2,196	240	4	44.4	1,170	53.3	164	14.0	963	8	200	-
Furniture & house furnishings	54	7,454	1,457	62	98.5	9,433	99.8	1,404	15.4	6,319	257	955	1,902
General merchandise	3	443	52	2	66.7	43	9.7	3	7.0	43	-	-	-
Groceries & foods	252	301,300	18,373	233	94.4	289,318	96.0	17,546	6.1	222,057	361	10,722	56,178
Hardware	13	562	91	13	100.0	562	100.0	91	16.6	503	12	-	57
Jewelry and optical goods	25	2,849	879	22	88.0	1,273	43.8	473	37.3	1,135	-	80	58
Lumber and bldg. materials	30	6,121	823	26	86.7	4,220	68.3	635	13.0	2,422	327	723	649
Machinery, eqpt. & supplies	238	35,380	7,955	218	89.1	20,723	58.6	5,616	27.1	3,143	705	15,629	1,126
Metals	63	27,053	1,804	39	61.9	14,126	52.3	1,150	8.1	3,341	303	9,679	233
Paper and its products	22	17,821	2,825	29	50.6	9,813	54.7	1,328	17.9	1,907	29	2,064	-
Petroleum and its products	2	28,546	18,959	26	40.6	48,122	34.4	2,294	11.0	22,128	7,232	2,372	2,372
Refrigerating and heating eqpt.	1	1,455	1,229	39	76.5	4,318	76.9	953	30.1	1,222	-	1,65	-
Tobacco and its products	1	9,455	158	7	87.5	9,179	96.8	141	1.5	516	-	-	-
Textile materials	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	129	61,972	4,555	127	98.4	60,028	97.0	4,270	7.1	5,955	101	41,124	12,242

Table 6.—STATE OF MASSACHUSETTS—MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS												
	Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber	
	Esti- mated average	Esti- mated average	Per- cent of total															
	Pro- pri- etors and firm mem- bers	2,964	56,173	10,031	20.8	45,174	45,126	45,261	42,989	43,182	43,924	44,614	45,002	46,822	47,640	47,888	47,836	
Total for State						100	96	96	96	97	99	100	101	103	106	106	106	
						3,030	2,763	2,826	2,898	3,184	3,139	2,976	3,101	3,114	3,026	3,246	3,016	3,074
						100	91	93	96	105	104	98	102	103	100	107	100	101
Amusement and sporting goods	37	393	254	39.3	627	693	568	663	653	560	564	668	571	690	749	771	784	
Automotive products	86	1,946	319	14.1	2,201	2,163	2,137	2,102	2,103	2,112	2,148	2,169	2,208	2,236	2,360	2,352	2,347	
Chemicals	54	869	229	20.8	64	61	50	63	62	76	74	73	67	66	60	60	69	
Clothing and furnishings	198	1,006	351	24.2	1,074	1,067	1,068	1,066	1,061	1,069	1,069	1,064	1,068	1,072	1,092	1,107	1,104	
Coal	51	702	112	13.8	23	16	15	24	26	19	21	24	24	26	26	27	30	
Drugs and drug sundries	29	696	235	28.3	1,258	1,176	1,188	1,182	1,217	1,236	1,228	1,243	1,243	1,315	1,350	1,339	1,352	
Dry goods	161	957	361	25.7	68	53	64	71	71	76	76	69	69	72	70	70	62	
Electrical goods	72	1,743	616	22.8	684	666	697	698	659	624	654	672	696	708	711	702	723	
Farm products—raw materials	145	1,009	318	34.0	130	130	173	78	132	123	107	143	127	120	161	113	162	
Farm products—consumer goods	457	3,204	500	13.5	792	809	799	786	774	774	778	788	797	795	796	807	803	
Farm supplies	17	254	84	24.9	37	37	39	39	39	40	38	36	36	39	40	43	40	
Furniture and house furnishings	72	756	266	26.2	1,233	1,205	1,209	1,212	1,223	1,235	1,237	1,231	1,244	1,254	1,247	1,247	1,251	
General merchandise	2	6	5	45.5	2,196	2,036	2,098	2,080	2,075	2,120	2,159	2,159	2,205	2,240	2,420	2,415	2,421	
Groceries and foods (except farm products)	504	9,351	2,180	16.9	63	63	46	63	64	71	69	62	62	70	62	62	84	
Hardware	22	635	166	22.6	1,092	1,021	1,022	1,094	1,134	1,217	1,194	1,357	1,358	1,437	1,469	1,308	1,285	
Jewelry and optical goods	76	482	216	30.8	3,296	2,971	3,002	3,034	3,131	3,267	3,426	3,498	3,495	3,516	3,423	3,380	3,403	
Lumber and building materials (other than metal)	74	820	167	16.8	408	353	347	411	471	443	443	374	369	382	369	436	447	
Machinery, equipment and supplies (except electrical)	200	5,448	1,022	22.9	356	351	323	323	326	329	329	330	323	326	326	328	327	
Metals (except scrap)	32	716	160	16.2	12	13	16	15	14	13	11	11	11	11	11	11	11	
Paper and its products	92	1,619	518	25.4	64	64	49	49	42	46	56	53	53	56	58	64	67	
Petroleum and its products	41	2,941	866	22.5	970	1,004	989	967	976	997	1,001	890	884	919	1,048	1,044	918	
Plumbing and heating equipment and supplies	64	1,161	261	17.6	64	64	41	41	42	44	44	45	45	40	42	41	42	
Tobacco and its products (except leaf)	64	537	145	21.5	4,242	4,142	4,096	4,055	4,060	4,079	4,125	4,237	4,356	4,410	4,442	4,460	4,480	
Waste materials	140	825	211	25.2	228	230	261	263	272	271	287	261	201	162	163	166	168	
All other products	315	2,606	661	20.0	1,960	1,926	1,916	1,908	1,897	1,911	1,900	1,901	1,912	1,927	2,045	2,120	2,164	
					3,736	3,653	3,637	3,607	3,566	3,508	3,508	3,502	3,502	3,612	3,623	3,623	3,623	
					1,353	1,354	1,353	1,295	1,282	1,277	1,302	1,302	1,302	1,329	1,372	1,394	1,394	
					683	622	614	618	621	622	628	637	646	644	647	650	647	
					80	82	35	37	61	68	67	70	73	87	71	54	54	
					81	76	71	69	71	78	79	86	102	84	96	80	78	
					49	41	41	42	44	42	43	44	54	56	60	67	62	
					667	627	568	564	561	634	716	749	762	772	762	760	766	
					149	143	171	172	147	147	147	143	144	144	145	134	123	
					2,910	2,547	2,689	2,669	2,705	2,924	2,972	2,959	3,012	3,081	3,042	3,031	3,184	
					547	517	509	535	560	538	547	569	569	569	569	561	547	

Table 6.—STATE OF MASSACHUSETTS MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Average number of em- ployees	Employ- ment	NUMBER OF EMPLOYEES—By MONTHS												De- cem- ber	
	Pro- duc- tors and firm mem- bers	Men				Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber		No- vem- ber
		Esti- mated average	Esti- mated average			Per- cent of total	Per- cent of total												
	1,614	21,470	6,603	23.5	1,550	25,498	25,262	25,377	25,813	26,157	26,393	26,871	27,427	27,968	28,111	28,026			
Total for Boston						96	95	96	97	99	100	101	103	105	106	106			
					1,411	1,428	1,458	1,625	1,670	1,534	1,612	1,622	1,518	1,593	1,461	1,568			
					91	92	94	105	108	99	104	105	96	109	94	101			
					26,523	25,377	25,813	26,157	26,393	26,871	27,427	27,968	28,111	28,026					
Amusement and sporting goods	22	350	245	41.1	583	549	519	507	516	520	524	527	545	706	728	736			
Automotive products	24	1,199	222	15.6	1,408	1,373	1,322	1,223	1,352	1,368	1,369	1,428	1,458	1,519	1,521	1,514			
Chemicals	21	561	190	24.6	763	766	766	761	746	752	756	759	788	778	774	764			
Clothing and furnishings	167	931	297	24.2	1,172	1,097	1,104	1,130	1,145	1,137	1,154	1,229	1,264	1,253	1,265	1,185			
Coal	13	292	62	17.6	266	259	263	260	258	261	271	271	271	271	272	278			
Drugs and drug sundries	12	279	142	35.8	410	431	430	407	391	388	391	402	406	411	415	428			
Dry goods	141	893	319	26.3	1,174	1,145	1,156	1,170	1,173	1,184	1,176	1,198	1,178	1,188	1,187	1,179			
Electrical goods	43	1,235	388	23.9	1,569	1,436	1,458	1,483	1,489	1,491	1,520	1,545	1,587	1,654	1,605	1,795			
Farm products—raw materials	111	600	235	26.9	1,048	998	928	900	937	1,021	1,101	1,159	1,145	1,136	1,170	1,078			
Farm products—consumer goods	231	1,626	307	15.9	1,717	1,586	1,578	1,584	1,633	1,676	1,723	1,773	1,779	1,798	1,810	1,855			
Farm supplies	7	62	22	26.1	216	164	149	211	260	278	235	229	238	204	198	223			
Furniture and house furnishings	59	669	240	25.8	891	924	909	888	899	918	922	911	894	888	968	841			
General merchandise	2	6	5	44.4	38	43	32	23	28	31	42	40	38	36	42	50			
Groceries and foods (except farm products)	238	4,117	1,446	26.0	4,992	5,025	5,014	5,025	5,035	5,091	5,103	5,193	6,245	6,116	5,102	5,070			
Hardware	12	286	82	22.3	341	289	278	277	280	353	366	360	371	375	377	376			
Jewelry and optical goods	69	351	151	30.1	463	447	451	450	452	450	451	456	476	485	486	491			
Lumber and building materials (other than metal)	33	403	101	20.1	3,238	3,159	3,113	3,092	3,112	3,121	3,219	3,301	3,354	3,401	3,419	3,419			
Machinery, equipment and supplies (except electrical)	123	2,604	778	23.0	3,288	3,164	3,158	3,158	3,158	3,158	3,158	3,158	3,158	3,158	3,158	3,158			
Metals (except scrap)	22	491	115	10.9	566	511	526	518	523	530	540	556	587	609	687	630			
Paper and its products	38	1,031	348	25.2	1,325	1,300	1,266	1,278	1,281	1,270	1,271	1,282	1,297	1,321	1,468	1,506			
Petroleum and its products	9	514	130	20.2	637	593	584	583	576	575	582	600	619	667	722	778			
Plumbing and heating equipment and supplies	32	732	169	18.8	860	867	854	832	831	848	849	853	878	890	887	879			
Tobacco and its products (except leaf)	21	240	49	17.0	279	274	270	269	274	273	276	283	289	287	286	283			
Waste materials	31	216	112	34.1	283	210	246	230	247	291	304	307	316	321	309	311			
All other products	133	1,642	388	20.1	1,865	1,784	1,781	1,770	1,759	1,872	1,876	1,909	1,971	1,920	1,942	2,045			
					65	64	64	65	65	65	60	68	82	60	59	60			



## WHOLESALE DISTRIBUTION: 1933

Table 1 — STATE OF RHODE ISLAND SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part- time	
						1933	1929					
<b>THE STATE</b>	579	737	\$148,702	\$300,072	\$17,694	11.9	9.5	5,252	\$7,994	5.4	\$170	\$15,382
Wholesalers proper	456	571	76,040	167,683	11,133	14.9	11.4	3,399	4,952	6.6	118	10,929
Wholesale merchants	435	544	72,905	158,019	10,929	15.0	11.6	3,335	4,783	6.6	114	10,650
Importers	8	11	1,457	4,549	154	10.6	9.6	30	106	7.3	2	213
Limited function wholesalers	13	16	678	5,115	110	16.2	6.1	34	63	9.3	2	66
Manufacturer's sales branches	69	70	25,542	57,176	3,410	13.4	9.4	1,053	1,740	6.8	45	2,329
With stocks	67	-	20,165	-	2,995	14.9	-	927	1,505	7.5	45	2,329
Without stocks	12	-	5,377	-	415	7.7	-	126	235	4.4	-	-
Agents and brokers	18	58	14,677	35,886	427	2.9	3.0	127	192	1.3	-	377
Brokers	7	24	7,759	24,756	160	2.1	1.3	35	75	1.0	-	153
Commission merchants	6	11	4,262	4,391	152	3.6	8.8	44	67	1.6	-	179
Other agents	5	23	2,656	6,139	115	4.3	5.2	48	50	1.9	-	45
All other types	36	38	33,443	39,327	2,664	8.0	8.0	673	1,110	3.3	7	1,747
Bulk tank station	25	27	11,755	14,294	1,753	14.9	17.8	439	794	6.8	3	851
Assemblers and country buyers	5	8	52	318	5	9.6	9.1	1	1	1.9	-	1
Cooperative marketing associations	3	-	1,125	-	53	4.7	-	22	32	2.8	-	28
All others	3	3	20,508	24,715	853	4.2	2.3	211	283	1.4	4	867
<b>PROVIDENCE</b>	412	577	115,062	246,423	13,107	11.4	9.7	4,125	6,447	6.6	149	11,948
Wholesalers proper	324	457	61,910	149,233	8,450	13.6	11.1	2,786	4,180	6.8	103	8,446
Manufacturer's sales branches	58	58	22,219	49,335	3,136	14.1	9.7	958	1,591	7.2	45	2,258
Agents and brokers	14	53	14,354	34,917	374	2.6	3.0	96	174	1.2	-	365
All other types	16	9	16,579	12,338	1,147	6.9	11.3	285	502	3.0	1	879

## WHOLESALE DISTRIBUTION: 1935

Census of  
American  
Business

TABLE 2A. - STATE OF RHODE ISLAND NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. ests.					Kind of Business	Total	Mfg. ests.				
		Wholesale merchants Limited Function Wholesalers With stocks	Wholesale merchants Limited Function Wholesalers Without stocks	Wholesale merchants Limited Function Wholesalers With stocks	Wholesale merchants Limited Function Wholesalers Without stocks	Wholesale merchants Limited Function Wholesalers With stocks			Wholesale merchants Limited Function Wholesalers Without stocks	Wholesale merchants Limited Function Wholesalers With stocks	Wholesale merchants Limited Function Wholesalers Without stocks	Wholesale merchants Limited Function Wholesalers With stocks	Wholesale merchants Limited Function Wholesalers Without stocks
<b>Total</b>	<b>579</b>	<b>435</b>	<b>13</b>	<b>57</b>	<b>12</b>	<b>62</b>	<b>Farm products-consumer goods</b>	<b>54</b>	<b>42</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>11</b>
Amusement and sporting goods	5	3	-	-	-	-	Dairy products (general line)	2	2	-	-	-	-
Cameras and motion picture eqpt. and supplies	1	1	-	-	-	-	Milk and cream	3	3	-	-	-	-
Sporting goods (general line)	1	1	-	-	-	-	All other dairy products	6	5	-	1	-	-
Toys, novelties, and fireworks	3	3	-	-	-	-	Poultry and poultry products	6	2	-	-	-	4
							Dairy and poultry products	7	4	-	-	-	3
							Fruits and vegetables (fresh)	30	26	-	-	-	4
Automotive products	29	21	1	5	1	1	Farm supplies	6	6	-	-	-	-
Automobiles and other motor vehicles	5	-	-	4	-	1	Feed	4	4	-	-	-	-
Automotive eqpt., accessories and parts	18	17	1	-	-	-	Seeds	2	2	-	-	-	-
Tires and tubes	6	4	-	1	1	-	Furniture and house furnishings	10	8	-	2	-	-
Chemicals	17	12	-	4	-	1	China, glassware and crockery	1	1	-	-	-	-
Dyestuffs	3	2	-	-	-	1	Floor coverings	2	1	-	1	-	-
Industrial chemicals	5	4	-	1	-	-	Furniture	4	3	-	1	-	-
Paints and varnishes	7	5	-	2	-	-	House furnishings (except as specified)	3	3	-	-	-	-
All other	2	1	-	1	-	-	General merchandise	1	1	-	-	-	-
Clothing and furnishings	12	10	-	2	-	-	Groceries and foods (except farm products)	127	96	6	20	1	4
Clothing, men's and boys'	1	1	-	-	-	-	Groceries (general line)	14	11	1	-	-	2
Clothing, women's and children's	1	-	-	1	-	-	Confectionery and soft drinks	14	13	-	1	-	-
Furnishings, men's and boys'	4	4	-	-	-	-	Fish and sea foods	22	22	-	-	-	-
Furnishings, women's and children's	1	1	-	-	-	-	Meats and meat products	34	24	1	9	-	-
Hosiery	1	1	-	-	-	-	Other food and grocery specialties	43	26	4	10	1	2
Millinery and millinery supplies	1	1	-	-	-	-	Hardware	9	8	-	-	-	1
Shoes and other footwear	3	2	-	1	-	-	Hardware (general line)	6	6	-	-	-	-
Coal	5	4	-	-	-	1	Hardware (specialty lines)	3	2	-	-	-	1
Drugs and drug sundries	9	8	-	1	-	-	Jewelry and optical goods	28	19	1	4	-	4
Drugs (general line)	3	3	-	-	-	-	Jewelry (general line)	10	10	-	-	-	-
Drugs (specialty lines)	1	1	-	-	-	-	Clocks and watches	2	2	-	-	-	-
Patent medicines	1	1	-	-	-	-	Diamonds and other precious stones	1	1	-	-	-	-
Toilet articles and preparations	3	2	-	1	-	-	Other jewelry specialties	13	5	1	3	-	4
All other	1	1	-	-	-	-	Optical goods	2	1	-	1	-	-
Dry goods	21	20	1	-	-	-	Lumber and building materials (other than metal)	13	11	1	-	-	1
Dry goods (general line)	2	2	-	-	-	-	Lumber and millwork	8	6	1	-	-	1
Knit goods	2	2	-	-	-	-	All other	5	5	-	-	-	-
Notions	4	4	-	-	-	-	Machinery, equipment and supplies (except electrical)	38	26	-	8	3	1
Piece goods	9	9	-	-	-	-	Commercial machinery, eqpt. and supplies	13	7	-	5	1	-
All other	4	3	1	-	-	-	Construction machinery, eqpt and supplies	1	1	-	-	-	-
Electrical goods	10	9	-	1	-	-	Farm and dairy machinery and eqpt.	1	-	-	1	-	-
Electrical appliances, eqpt and supplies	5	4	-	1	-	-	Industrial machinery, eqpt. and supplies	16	13	-	1	2	-
Radio and radio equipment	3	3	-	-	-	-	Bottles and bottling equipment	2	2	-	-	-	-
Refrigerators	2	2	-	-	-	-	Machine tools	1	1	-	-	-	-
Farm products-raw materials	19	13	-	-	-	6	Mill and mine supplies (general line)	3	3	-	-	-	-
Cotton	9	4	-	-	-	5	All other	10	7	-	1	2	-
Grain	3	3	-	-	-	-	Professional equipment and supplies	3	3	-	-	-	-
Hides, skins, and furs (raw)	2	2	-	-	-	-	Service equipment and supplies	4	2	-	1	-	1
Milk	1	-	-	-	-	1	Barber and beauty parlor	2	2	-	-	-	-
Wool and mohair	4	4	-	-	-	-	All other	2	-	-	1	-	1
							Metals (except scrap)	7	3	-	3	1	-
							Iron and steel	4	3	-	1	-	-
							Other metal and metal works	3	-	-	2	1	-

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
BusinessTABLE 2A. - STATE OF RHODE ISLAND NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls branches		All other type 1/	Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls branches		All other type 1/
				with stocks	without stocks						with stocks	without stocks	
Paper and its products	13	13	-	-	-	-	All other products	58	45	2	2	4	5
Petroleum and its products	31	6	-	-	-	25	Bags and bagging	1	1	-	-	-	-
Plumbing and heating eqpt. and supplies	16	18	-	5	1	-	Beer	12	10	1	-	-	1
Heating equipment (general line)	2	1	-	1	-	-	Cordage and twine	1	1	-	-	-	-
Pipe, valves and fittings	3	2	-	-	1	-	Leather goods	6	6	-	-	-	-
Plumbing and heating eqpt. (general line)	8	7	-	1	-	-	Newspapers and magazines	7	6	-	-	1	-
All other	3	2	-	1	-	-	Wines and spiritous liquors	15	12	1	-	-	-
Tobacco and its products (except leaf)	18	15	1	1	1	-	Yarn	15	6	-	-	3	4
Waste materials	23	22	-	-	-	1	Miscellaneous kinds of business	5	3	-	-	2	-
Iron and steel scrap	1	1	-	-	-	-							
Junk and scrap (general line)	15	15	-	-	-	-							
Waste paper, rags and rubber	7	6	-	-	-	1							

1/ The 62 "All other types" consists of the following:

Importers	8	Commission merchants	6	Coal	1
Dyestuffs	1	Cotton	2	Bulk tank stations (petroleum and its products)	25
Cotton	1	Dairy and poultry products	1	Assemblers and country buyers	5
Silk	1	Fruits and vegetables (fresh)	1	Poultry and poultry products	3
Other food and grocery specialties	1	Beer	1	Fruits and vegetables (fresh)	2
Other jewelry specialties	4	Wines and spiritous liquors	5	Cooperative marketing associations	3
Brokers	7	Manufacturers agents	1	Poultry and poultry products	1
Cotton	2	Hardware (specialty lines)	1	Dairy and poultry products	1
Other food and grocer specialties	1	Other service equipment and supplies	1	Fruits and vegetables (fresh)	1
Lumber and millwork	1	Waste paper, rags and rubber	1	Other types	3
Beer	1	Selling agents	2	Dairy and poultry products	1
Yarn	2	Automobiles and other motor vehicles	1	Meats and meat products	2

## WHOLESALE DISTRIBUTION: 1933

12-50-6

Census of  
American  
Business

Table 2 B.--STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	579	\$148,702	\$17,694	11.9	5,262	\$6,994	\$170	15,382
Wholesalers proper	456	76,040	11,193	14.9	3,399	4,952	119	10,929
Manufacturer's sales branches	69	25,542	3,410	13.4	1,053	1,740	46	2,529
Agents and broker	18	14,677	427	2.9	127	192	-	377
All other types	36	33,443	2,564	8.0	673	1,110	7	1,747
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	5	425	206	48.5	44	67	-	103
Automotive products	22	1,535	658	36.4	199	290	6	437
Automotive eqp't, accessories and parts	16	1,304	484		169	242	3	384
All other	6	231	74		30	38	3	53
Chemicals	13	5,099	653	10.7	116	311	2	464
Dyeestuffs	3	3,281	191		27	103	-	146
Industrial chemicals	4	1,872	309		55	126	-	241
All other	6	946	153		34	82	2	77
Clothing and furnishings	10	284	44		20	24	2	40
Furnishings, men's and boys'	4	66	17		8	9	-	15
All other	6	218	27		12	15	2	25
Coal	4	447	57	12.8	32	45	-	22
Drugs and drug sundries	8	2,322	364	15.7	132	165	-	380
Drugs (general line)	3	2,202	318		122	149	-	364
All other	5	120	46		10	16	-	16
Dry goods	21	2,400	308	12.8	96	127	-	229
Notions	4	153	57		27	24	-	29
Piece goods	9	780	107		31	44	-	67
All other	8	1,467	144		37	59	-	113
Electrical goods	9	1,729	228	13.2	76	119	-	205
Electrical appliances, eqp't, and supplies	4	962	111		36	46	-	150
All other	5	767	117		39	74	-	53
Farm products-raw materials	15	16,278	1,792	11.0	107	341	2	3,400
Cotton	6	8,038	139		34	83	2	36
Grain	3	270	25		11	11	-	6
Wool and mohair	4	7,568	1,607		56	235	-	3,356
All other	3	402	21		6	12	-	3
Farm products-consumer goods	42	7,458	935	12.5	332	472	9	135
Milk and cream	3	229	70		34	50	-	5
All other dairy products	5	320	144		50	68	6	7
Dairy and poultry products	4	1,457	174		47	77	-	47
Fruits and vegetables (fresh)	26	6,025	431		159	215	4	75
All other	4	416	116		42	62	-	1
Farm supplies	6	375	105	27.9	38	48	1	93
Furniture and house furnishing	8	547	108	19.7	39	44	-	149
Groceries and foods (except farm products)	103	11,583	1,907	16.5	775	889	46	1,870
Groceries (general line)	12	5,147	569		225	309	8	859
Confectionery and soft drinks	13	1,013	336		196	136	3	370
Fish and sea foods	22	431	266		74	113	31	64
Meats and meat products	25	3,372	449		187	206	1	103
Other food and grocery specialties	31	1,560	287		94	126	3	174
Hardware	8	2,045	483	23.6	198	239	-	527



## WHOLESALE DISTRIBUTION: 1933

12-20-6  
Census of  
American  
Business

Table 28.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Jewelry and optical goods	24	\$1,556	\$333	21.4	144	\$155	\$4	630
Jewelry (general line)	10	913	168		71	93	-	319
Other jewelry specialties	14	643	165		73	62	4	311
Lumber and building materials (other than metal)	12	2,188	518	23.7	168	273	5	623
Lumber and millwork	7	1,046	223		104	123	5	312
All other	5	1,142	295		64	150	-	311
Machinery, equipment and supplies (except electrical)	26	1,552	474	30.5	153	264	25	334
Commercial machinery, eq't. and supplies	7	251	55		24	37	-	39
Industrial machinery, eq't. and supplies	13	963	260		74	130	25	168
Mill and mine supplies (general line)	3	125	63		16	22	3	58
All other	10	838	197		68	108	22	130
Professional equipment and supplies	3	248	120		44	86	-	84
Other machinery, equipment and supplies	3	90	29		11	11	-	43
Metals (except scrap)	3	368	82	22.3	28	40	-	149
Paper and its products	13	1,530	381	23.4	101	190	5	252
Petroleum and its products	6	517	148	28.6	50	81	1	62
Plumbing and heating eq't. and supplies	12	2,018	548	27.2	205	289	2	274
Plumbing and heating eq't. (general line)	7	1,052	335		109	166	2	94
All other	5	966	213		96	123	-	180
Tobacco and its products (except leaf)	15	8,140	421	5.2	143	228	1	448
Waste materials	22	273	82	30.0	27	36	5	68
Junk and scrap (general line)	15	152	64		21	25	3	61
All other	7	111	28		6	10	2	7
All other kinds of business	48	3,269	458	14.0	177	225	2	337
Beer	11	302	62		19	24	-	14
Leather goods	6	395	60		16	25	-	84
Newspapers and magazines	6	983	127		70	91	1	86
Wines and spiritous liquore	13	569	110		39	48	-	74
Yarn	6	853	77		18	25	1	57
Miscellaneous	6	157	22		13	12	-	12
MANUFACTURER'S SALES BRANCHES								
WITH STOCKS	57	20,165	2,995	14.9	927	1,505	45	2,329
Automotive products	5	739	220	29.8	53	105	-	133
Chemicals	4	2,539	204	8.0	46	96	-	271
Groceries and foods (except farm products)	20	10,566	1,120	10.6	402	627	2	192
Jewelry and optical goods	4	3,297	702	21.3	125	243	-	1,288
Machinery, eq't. and supplies (except electrical)	8	553	173	31.3	84	111	1	125
Metals (except scrap)	3	519	65	10.5	16	40	-	194
Plumbing and heating eq't. and supplies	3	350	66	18.3	15	27	-	76
All other kinds of business	10	1,492	445	29.8	175	255	42	50
WITHOUT STOCKS	12	5,377	415	7.7	126	235	-	-
Machinery, eq't. and supplies (except electrical)	3	169	23	13.6	5	12	-	-
All other kinds of business	9	5,208	392	7.5	121	223	-	-
AGENTS AND BROKERS								
BROKERS	7	7,759	160	2.1	35	75	-	153

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES			PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales	Full-time employees (average)	Total	Part- time	
COMMISSION MERCHANTS	6	4,262	162	3.6	44	67	-	179
MANUFACTURERS' AGENTS	5	2,656	116	4.3	48	50	-	46
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	25	11,758	1,753	14.9	433	794	3	861
ASSEMBLERS AND COUNTRY BUYERS (farm products-consumer goods)	6	52	5	9.6	1	1	-	1
COOPERATIVE MARKETING ASSOCIATIONS (farm products-consumer goods)	3	1,125	53	4.7	22	32	-	28
ALL OTHER	3	20,508	853	4.2	211	263	4	867
CITIES OF 100,000 POPULATION AND OVER								
PROVIDENCE	412	115,062	13,107	11.4	4,125	6,447	149	11,948
Wholesalers proper	324	61,910	8,450	13.6	2,786	4,180	103	8,446
Manufacturers' sales branches	58	22,219	3,136	14.1	968	1,591	45	2,258
Agents and brokers	14	14,354	374	2.6	96	174	-	365
All other types	16	16,579	1,147	6.9	285	502	1	879
WHOLESALESAERS PROPER								
Amusement and sporting goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	14	1,098	402	36.6	131	188	6	318
Chemicals	13	6,099	654	10.7	116	309	2	464
Clothing and furnishings	10	284	44	15.5	20	23	2	40
Drugs and drug sundries	8	2,322	364	15.7	131	164	1	380
Dry goods	18	2,013	250	12.4	82	99	-	199
Electrical goods	9	1,729	228	13.2	75	119	-	203
Farm products-raw materials	10	11,346	637	5.6	92	321	2	1,795
Farm products-consumer goods	33	6,812	766	11.2	259	366	10	127
Farm supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	62	10,073	1,673	16.6	676	775	39	1,450
Hardware	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	24	1,556	358	23.0	144	214	6	650
Lumber and building materials (other than metal)	7	1,317	248	18.8	74	138	-	363
Machinery, eq't. and supplies (except electrical)	23	1,330	374	28.1	124	226	21	260
Metals (except scrap)	3	368	82	22.3	29	40	-	149
Paper and its products	8	1,217	250	20.5	78	142	6	196
Petroleum and its products	3	246	92	37.4	30	48	-	41
Plumbing and heating equipment and supplies	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	10	7,226	366	5.3	127	210	-	394
Waste materials	16	239	59	24.7	23	26	3	34
All other kinds of business <sup>1/</sup>	22	2,109	295	14.0	108	151	2	263
MANUFACTURERS' SALES BRANCHES								
Automotive products	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	4	2,539	204	8.0	46	95	-	271
Groceries and foods (except farm products)	12	8,371	1,109	13.2	393	624	1	122
Jewelry and optical goods	4	3,297	702	21.3	126	243	-	288
Machinery, eq't. and supplies (except electrical)	9	641	173	27.3	66	113	1	124
Metals (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating eq't. and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other kinds of business <sup>2/</sup>	15	4,442	540	12.2	203	319	43	50

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EMPLOYEES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS</b>								
Farm products—raw materials	4	1,515	94	2.1	20	41	-	24
All other kinds of business <u>3/</u>	10	9,839	280	2.8	76	133	-	341
<b>ALL OTHER TYPES</b>								
Petroleum and its products	10	6,712	936	13.9	227	418	1	338
All other kinds of business <u>4/</u>	6	9,867	211	2.1	58	84	-	541
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>								
<b>PAWTUCKET</b>								
	36	3,752	590	15.7	226	201	4	291
Wholesalers proper	30	2,543	475	18.7	163	141	3	262
Manufacturers' sales branches <u>5/</u>	3	891	66	7.4	34	44	1	17
Agents and brokers <u>6/</u>	3	318	49	15.4	29	16	-	12
<b>WHOLERSALERS PROPER</b>								
Automotive products	3	311	116	37.3	52	73	-	77
Groceries and foods (except farm products)	7	463	52	11.2	17	23	-	22
Tobacco and its products (except leaf)	3	512	18	3.5	8	10	-	14
All other kinds of business <u>7/</u>	17	1,257	289	23.0	86	35	3	149
<b>CITIES OF 20,000 to 50,000 POPULATION</b>								
<b>CENTRAL FALLS</b>								
	3	202	33	16.3	13	17	-	25
<b>CRANSTON <u>8/</u></b>								
	8	12,150	804	6.6	216	289	9	429
<b>EAST PROVIDENCE</b>								
	9	2,374	453	19.1	157	226	-	90
Wholesalers proper	6	523	152	29.1	62	95	-	11
All other types	3	1,851	301	16.3	95	131	-	79
Farm products—consumer goods	3	460	139	30.2	58	87	-	5
All other	6	1,914	314	16.4	99	139	-	85
<b>NEWPORT</b>								
	14	1,444	227	15.7	71	101	2	145
Wholesalers proper	9	584	129	22.1	42	55	1	86
All other types	5	860	98	11.4	29	46	1	59
Groceries and foods (except farm products)	4	727	67	9.2	20	32	2	26
All other	10	717	160	22.3	51	69	-	120
<b>WOONSOCKET</b>								
	34	8,225	1,624	19.7	183	257	6	1,968
Wholesalers proper	29	6,971	1,483	21.3	136	184	6	1,938
All other types	5	1,254	141	11.2	47	73	-	30
Farm products—consumer goods	3	148	25	16.9	13	18	-	2
Groceries and foods (except farm products)	10	1,521	160	10.6	61	83	1	12
Petroleum and its products	3	317	59	18.6	20	28	1	17
All other	18	6,239	1,380	22.1	89	128	4	1,987

## WHOLESALE DISTRIBUTION: 1933

12-49-6

Census of

American

Business

Table 2B.—STATE OF RHODE ISLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 to 20,000 POPULATION <sup>9/</sup>								
Total	21	1,138	204	17.9	90	113	3	99
BRISTOL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BURRILLVILLE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CUMBERLAND	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
JOHNSTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LINCOLN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH PROVIDENCE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WARREN	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WESTERLY	4	369	30	8.1	11	14	-	31
WEST WARWICK	7	453	86	19.0	38	51	3	67
<sup>1/</sup>	Includes 1 establishment dealing in coal; and 21 in all other products.							
<sup>2/</sup>	Includes 2 establishments dealing in clothing and furnishings; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 2 in tobacco and its products (except leaf); and 6 in all other products.							
<sup>3/</sup>	Includes 1 establishment dealing in coal; 2 in farm products-consumer goods; 1 in groceries and foods (except farm products); 1 in hardware; 1 in lumber and building materials (other than metal); 1 in waste materials; and 3 in all other products.							
<sup>4/</sup>	Includes 5 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).							
<sup>5/</sup>	Includes 2 establishments dealing in groceries and foods (except farm products); and 1 in machinery equipment and supplies (except electrical).							
<sup>6/</sup>	Includes 1 establishment dealing in automotive products; and 2 in all other products.							
<sup>7/</sup>	Includes 1 establishment dealing in amusement and sporting goods; 1 in coal; 1 in farm supplies; 1 in machinery, equipment and supplies (except electrical); 2 in paper and its products; 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in waste materials; and 5 in all other products.							
<sup>8/</sup>	Includes 2 all other types and 6 wholesalers proper.							
<sup>9/</sup>	No wholesale reports were received from the cities of Barrington, Coventry and South Kingston.							

## WHOLESALE DISTRIBUTION: 1933

17-99-7  
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Table 3.—STATE OF RHODE ISLAND RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per cent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	579	\$148,702	\$17,694	11.9	\$148,366	\$196	4	\$16	13	\$126
Amusement and sporting goods	6	425	206	48.5	425	-	-	-	-	-
Automotive products	29	2,647	828	31.3	2,509	136	1	1	1	1
Chemicals	17	8,638	857	9.9	8,638	-	-	-	-	-
Dry goods	21	2,400	308	12.8	2,399	1	-	-	-	-
Farm products—raw materials	19	20,793	1,887	9.1	20,793	-	-	-	-	-
Farm products—consumer goods	54	10,498	1,180	11.2	10,495	-	-	-	1	3
Farm supplies	6	376	105	27.9	376	-	-	-	-	-
Groceries and foods (except farm products)	127	47,090	4,166	8.8	47,089	-	-	-	1	1
Jewelry and optical goods	28	4,853	1,036	21.3	4,853	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	38	2,279	672	29.6	2,161	40	-	-	4	1/ 78
Metals (except scrap)	7	1,113	192	17.3	1,094	-	-	-	1	19
Paper and its products	13	1,630	381	23.4	1,630	-	-	-	-	-
Petroleum and its products	31	12,275	1,901	15.5	12,269	-	1	6	-	-
All other kinds of business	184	33,685	3,976	11.8	33,634	19	2	8	6	24

1/ Includes 2 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$75,000.

## WHOLESALE DISTRIBUTION: 1933

17-49-8

Census of  
American  
Business

Table 4.—STATE OF RHODE ISLAND - CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								Total Expenses		
	Num- ber	Net sales	Num- ber	Per- cent of total for kind of business	Net sales	Per- cent of total for kind of business	Credit sales			Amount	Per- cent of sales	Amount	Per- cent of sales
							Amount	Estab- lish- ments re- port- ing credit sales	All estab- lish- ments				
<b>Total for State</b>	<b>579</b>	<b>\$148,702</b>	<b>417</b>	<b>72.0</b>	<b>\$101,834</b>	<b>68.5</b>	<b>383,176</b>	<b>81.7</b>	<b>55.9</b>		<b>\$14,298</b>	<b>14.0</b>	
<b>WHOLESALESAERS PROPER</b>													
<b>Total</b>	<b>456</b>	<b>75,040</b>	<b>327</b>	<b>71.7</b>	<b>58,338</b>	<b>77.7</b>	<b>46,919</b>	<b>60.4</b>	<b>62.5</b>		<b>9,572</b>	<b>16.4</b>	
Amusement and sporting goods	5	425	4	80.0	125	29.4	93	74.4	21.9		59	47.2	
Automotive products	22	1,535	20	90.9	1,500	97.7	1,036	69.1	67.5		547	36.5	
Chemicals	13	6,099	9	69.2	5,931	97.2	5,793	97.7	95.0		613	10.3	
Clothing and furnishings	10	284	7	70.0	257	90.5	145	56.4	51.1		38	14.8	
Coal	4	447	3	75.0	437	97.8	345	78.9	77.2		56	12.6	
Drugs and drug sundries	8	2,322	6	75.0	1,472	63.4	1,184	80.4	51.0		268	18.2	
Dry goods	21	2,400	19	90.5	1,795	74.8	1,636	91.1	68.2		310	17.3	
Electrical goods	9	1,729	9	100.0	1,729	100.0	1,679	97.1	97.1		228	13.2	
Farm products—raw material	15	16,278	10	66.7	11,079	68.1	10,043	90.6	61.7		1,669	15.1	
Farm products—consumer goods	42	7,458	36	85.7	7,339	98.4	3,670	50.0	49.2		919	12.5	
Farm supplies	6	376	4	66.7	351	93.4	194	55.3	51.6		98	27.9	
Furniture and house furnishings	8	547	6	75.0	520	95.1	487	93.7	89.0		103	19.8	
Groceries and foods	103	11,583	65	63.1	8,083	69.8	6,291	77.8	54.3		1,411	17.5	
Hardware	8	2,046	5	62.5	1,697	82.9	1,488	87.7	72.7		401	23.6	
Jewelry and optical goods	24	1,556	21	87.5	1,496	96.1	1,409	94.2	90.6		333	22.3	
Lumber and building materials	12	2,189	9	75.0	1,807	82.6	1,481	82.0	67.7		433	24.0	
Machinery, equipment and supplies	26	1,552	20	76.9	1,056	68.0	890	83.3	56.7		400	37.9	
Metals	3	368	3	100.0	368	100.0	335	91.0	91.0		82	22.3	
Paper and its products	13	1,630	12	92.3	1,581	97.0	1,469	92.9	90.1		369	23.3	
Petroleum and its products	6	517	3	50.0	271	52.4	98	36.2	19.0		56	20.7	
Plumbing & heating eq't.& supplies	12	2,018	8	66.7	1,688	83.6	1,332	78.9	66.0		448	26.5	
Tobacco and its products	16	8,140	7	43.8	5,030	61.8	3,585	70.7	43.7		327	6.5	
Waste materials	22	273	5	22.7	117	42.9	109	93.2	39.9		41	35.0	
All other business	48	3,269	36	75.0	2,609	79.8	2,167	83.1	66.3		363	13.9	
<b>ALL OTHER TYPES</b>													
<b>Total</b>	<b>123</b>	<b>73,662</b>	<b>90</b>	<b>73.2</b>	<b>43,496</b>	<b>59.0</b>	<b>36,257</b>	<b>83.4</b>	<b>49.2</b>		<b>4,726</b>	<b>10.9</b>	
Automotive products	7	1,112	6	85.7	817	73.5	771	94.4	69.3		224	27.4	
Chemicals	4	2,539	4	100.0	2,539	100.0	2,503	98.6	98.6		204	8.0	
Clothing and furnishings	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Coal	1	(X)	-	-	-	-	-	-	-	-	-	-	
Drugs and drug sundries	1	(X)	-	-	-	-	-	-	-	-	-	-	
Electrical goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products—raw materials	4	4,515	4	100.0	4,515	100.0	2,110	46.7	46.7		94	2.1	
Farm products—consumer goods	12	3,040	5	41.7	2,344	77.1	1,895	60.8	62.3		127	5.4	
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and foods	24	35,507	19	79.2	15,017	42.3	13,249	88.2	37.3		1,344	8.9	
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Jewelry and optical goods	4	3,297	4	100.0	3,297	100.0	3,236	98.1	98.1		702	21.3	
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Machinery, equipment and supplies	12	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Metals	4	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Petroleum and its products	25	11,758	19	76.0	9,476	80.6	7,237	76.4	61.5		1,333	14.1	
Plumbing & heating eq't.& supplies	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Tobacco and its products	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Waste materials	1	(X)	-	-	-	-	-	-	-	-	-	-	
All other business	11	1,540	7	67.0	1,023	66.4	811	93.9	59.2		363	10.4	

## WHOLESALE DISTRIBUTION: 1933

13-20-2

Census of  
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Business

Table 5.—STATE OF RHODE ISLAND

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	579	\$148,702	\$17,694	525	90.7	\$127,534	85.8	\$15,340	12.0	\$72,913	\$2,218	\$33,689	\$18,714
<b>WHOLESALESAERS PROPER</b>													
Total	456	75,040	11,193	427	93.6	68,097	90.7	10,115	14.9	32,037	1,755	25,687	1,620
Amusement and sporting goods	5	426	206	5	100.0	426	100.0	206	48.6	534	76	15	-
Automotive products	22	1,535	558	21	95.5	1,409	91.8	520	36.9	1,095	122	137	55
Chemicals	15	6,099	653	12	92.3	5,082	99.7	650	10.7	190	10	6,882	-
Clothing and furnishings	10	284	44	10	100.0	284	100.0	44	15.5	267	16	-	1
Coal	4	447	57	4	100.0	447	100.0	57	12.8	132	12	300	3
Drugs and drugs sundries	8	2,322	364	7	87.5	1,611	69.4	228	14.2	1,581	17	-	15
Dry goods	21	2,400	308	19	90.5	1,598	66.6	272	17.0	1,240	35	292	35
Electrical goods	9	1,729	228	8	88.9	1,398	80.9	189	13.5	836	100	454	8
Farm products—raw materials	15	16,278	1,792	9	60.0	12,440	76.4	1,251	10.1	-	-	12,440	-
Farm products—consumer goods	42	7,458	935	38	90.5	7,343	98.5	920	12.5	6,781	181	516	65
Farm supplies	6	376	105	2	33.3	263	69.9	77	29.3	137	125	-	1
Furniture & house furnishings	8	547	108	8	100.0	547	100.0	108	19.7	527	15	-	7
Groceries and foods	103	11,583	1,907	100	97.1	11,678	99.9	1,906	16.5	10,237	242	275	824
Hardware	8	2,046	483	8	100.0	2,046	100.0	483	23.6	770	260	1,016	-
Jewelry and optical goods	24	1,556	355	24	100.0	1,556	100.0	333	21.4	1,095	41	401	19
Lumber & building materials	12	2,188	518	10	83.3	1,901	86.9	399	21.0	1,705	112	60	34
Machinery, eq't. & supplies	26	1,552	474	24	92.3	1,495	96.3	459	30.7	177	18	1,262	38
Metals (except scrap)	3	368	82	3	100.0	368	100.0	82	22.3	55	9	285	19
Paper and its products	13	1,630	381	12	92.3	1,090	66.9	273	25.0	580	48	461	1
Petroleum and its products	6	517	148	6	100.0	517	100.0	148	28.6	157	81	275	6
Plumbing & heating eq't.	12	2,018	548	12	100.0	2,018	100.0	548	27.2	1,114	35	653	206
Tobacco and its products	16	8,140	421	16	100.0	8,140	100.0	421	5.2	7,998	51	-	91
Waste materials	22	273	82	21	95.5	272	99.6	81	29.8	41	25	152	56
All other kinds of business	48	3,269	458	48	100.0	3,269	100.0	458	14.0	1,988	128	1,013	140
<b>ALL OTHER TYPES</b>													
Total	123	73,662	6,501	98	79.7	59,437	80.7	5,227	8.8	33,878	465	8,002	17,094
Automotive products	7	1,112	270	5	71.4	899	80.8	225	24.8	124	36	445	294
Chemicals	4	2,539	204	3	75.0	380	15.0	106	27.9	186	54	140	-
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	4	4,515	95	2	50.0	1,297	28.7	28	2.2	-	-	1,297	-
Farm products—consumer goods	12	3,040	245	11	91.7	2,689	88.5	235	8.7	2,557	2	29	101
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	24	35,507	2,259	22	91.7	34,808	98.0	2,224	6.4	22,199	4	249	12,556
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	3,297	702	3	75.0	3,289	99.8	700	21.3	2,590	150	2	767
Lumber & building materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eq't. & supplies	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	26	11,758	1,753	15	52.0	7,074	60.2	836	11.8	4,112	157	879	1,926
Plumbing & heating eq't.	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	11	5,546	448	11	100.0	5,546	100.0	448	8.1	1,409	-	4,137	-

12-863  
Census of  
American  
Business

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF ARIZONA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Average number of em- ployees	Employ- ment	NUMBER OF EMPLOYEES—BY MONTHS												De- cem- ber
		Women				Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber		
		Men	Estimated average														Estimated average total	
Total	380	4,541	1,024	18.4	5,232	4,919	4,686	4,880	4,928	4,907	5,130	5,397	5,509	5,613	5,583	5,076	5,626	
Amusement and sporting goods	3	30	20	39.2	44	41	41	41	41	41	41	41	41	41	41	52	56	
Automotive products	22	283	55	11.6	290	286	284	283	281	284	287	289	289	299	302	301	299	
Chemicals	2	131	36	21.3	162	158	160	160	160	160	160	157	138	161	168	169	171	
Clothing and furnishings	6	14	12	46.7	25	20	19	21	21	21	25	23	23	26	26	27	27	
Coal	2	32	3	8.5	35	34	35	38	51	17	24	25	29	47	47	46	53	
Drugs and drug sundries	4	85	50	36.6	135	136	134	131	131	131	134	135	134	133	134	134	134	
Dry goods	20	63	56	36.6	95	94	91	92	92	95	96	98	98	98	97	98	98	
Electrical goods	2	65	14	18.0	77	80	76	77	76	78	82	82	82	83	69	69	67	
Farm products—raw materials	7	99	29	22.5	127	119	110	110	125	125	129	129	133	133	132	135	128	
Farm products—consumer goods	50	381	48	11.3	398	396	310	316	328	331	366	463	476	488	446	454	449	
Farm supplies	11	56	2	3.0	56	55	55	57	59	59	59	59	56	58	57	57	49	
Furniture and house furnishings	4	42	6	15.4	47	45	42	42	44	47	49	49	50	51	50	50	47	
General merchandise	1	1	1	50.0	1	1	1	1	1	1	1	1	1	1	1	1	1	
Groceries and foods (except farm products)	102	1,244	347	21.8	1,480	1,402	1,465	1,462	1,453	1,453	1,470	1,479	1,485	1,501	1,487	1,506	1,536	
Hardware	8	160	42	20.6	202	195	198	197	196	197	197	203	207	208	208	208	207	
Jewelry and optical goods	20	202	74	20.6	269	271	265	265	266	266	265	251	270	276	276	276	262	
Lumber and building materials (other than metal)	9	162	22	12.2	170	160	158	157	156	165	165	177	176	186	186	177	176	
Machinery, equipment and supplies (except electrical)	11	219	43	16.6	242	233	232	234	234	242	241	251	250	244	235	247	247	
Metals (except scrap)	2	43	11	19.7	55	46	45	44	50	32	53	54	56	56	59	60	60	
Paper and its products	6	86	19	17.9	108	106	100	99	91	92	92	104	106	106	107	110	116	
Petroleum and its products	10	475	26	5.2	489	465	464	465	451	451	457	469	461	467	467	466	449	
Plumbing and heating equipment and supplies	3	189	49	20.6	231	215	215	214	209	210	215	215	14	14	15	15	15	
Tobacco and its products (except leaf)	13	128	25	16.1	158	109	109	111	111	111	112	194	194	194	194	194	194	
Waste materials	16	59	11	21.4	40	30	30	36	37	40	41	44	45	46	46	46	46	
All other products	43	349	61	14.8	382	273	282	281	290	317	389	423	460	442	437	403	393	
					45	29	32	34	35	37	57	63	78	67	48	54	58	



WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF RHODE ISLAND, WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 TO \$999,999		\$1,000,000 AND OVER					
	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	To-tal ex-pen-ses per-cent of net sales			
<b>WHOLESALE MERCHANTS</b>	443	3,366	14.9	74	37	36.3	136	350	27.1	81	479	24.0	70	666	19.0	52	969	16.0	19	652	12.4	11	343	10.0
Amusement and sporting goods	6	44	48.6	-	-	-	4	17	48.0	-	-	-	-	-	-	1	27	48.7	-	-	-	-	-	-
Automotive products	21	197	36.7	2	2	60.0	10	46	63.4	3	17	21.0	6	104	41.9	1	29	23.0	-	-	-	-	-	-
Chemicals	13	116	10.7	-	-	-	3	4	20.3	2	5	6.8	2	16	20.4	2	4	7.0	3	58	16.3	1	23	6.6
Clothing and furnishings	10	20	15.6	3	2	23.6	5	12	34.8	2	2	5.8	-	-	-	-	-	-	-	-	-	-	-	-
Coal	4	32	12.8	-	-	-	3	10	19.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug supplies	8	132	15.7	1	-	-	4	10	40.0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	20	96	12.8	3	1	13.3	7	22	27.7	3	22	26.1	4	18	13.8	2	28	16.2	3	122	14.4	-	-	-
Electrical goods	9	75	13.2	1	-	-	1	7	28.9	3	2	7.6	1	4	10.7	6	62	13.1	1	4	2.3	-	-	-
Farm products—raw materials	16	107	11.0	-	-	-	2	4	32.6	3	8	9.0	1	5	7.9	3	9	2.8	1	5	5.0	-	-	-
Farm products—consumer goods	42	332	12.5	4	-	60.0	12	16	13.9	7	65	26.1	6	50	12.0	8	131	16.6	5	81	8.0	6	76	12.0
Farm supplies	6	38	27.9	-	-	-	6	13	23.0	1	6	30.6	3	26	16.6	1	28	30.4	-	-	-	-	-	-
Furniture and house furnishings	9	39	19.7	2	2	23.1	2	5	29.8	1	6	30.6	3	26	16.6	1	28	30.4	-	-	-	-	-	-
General merchandise	1	1	(X)	-	-	-	1	1	(X)	1	1	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	97	748	15.4	29	9	44.6	20	30	13.3	20	166	28.6	16	131	16.0	6	222	18.8	3	160	14.9	1	40	4.9
Hardware	8	198	23.6	-	-	-	3	22	66.3	1	3	26.0	1	9	20.0	1	23	28.6	1	24	12.7	1	117	26.3
Jewelry and optical goods	23	144	23.1	6	5	28.9	6	32	22.7	6	38	34.0	4	52	21.8	1	17	9.9	-	-	-	-	-	-
Lumber and building materials (other than steel)	11	166	24.0	-	-	-	2	4	32.1	1	3	25.9	6	66	20.7	2	71	27.7	1	33	23.3	-	-	-
Machinery, equipment and supplies (except electrical)	26	153	30.6	1	-	50.0	14	46	30.3	7	60	34.6	3	48	45.0	1	10	8.7	-	-	-	-	-	-
Metals (except scrap)	3	28	22.3	-	-	-	1	1	36.4	1	6	18.8	1	1	22.7	-	1	21	22.7	-	-	-	-	-
Paper and its products	13	101	23.4	1	3	77.8	5	11	21.4	2	9	16.0	2	20	23.7	2	23	30.1	1	35	20.0	-	-	-
Petroleum and its products	6	50	28.6	1	1	28.6	1	3	23.1	1	7	37.2	3	39	27.7	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment and supplies	12	206	27.2	1	2	56.6	1	3	15.8	4	22	28.8	1	18	25.9	5	160	27.0	-	-	-	-	-	-
Tobacco and its products (except leaf)	16	143	5.2	1	-	25.0	1	1	6.6	1	1	6.6	5	14	3.8	5	41	5.2	-	-	-	-	-	-
Waste materials	22	27	30.0	13	6	34.8	7	31	33.6	2	16	28.3	2	15	28.3	-	39	9.5	-	-	-	-	-	-
All other products	45	174	14.2	6	6	34.8	16	31	20.7	13	41	14.8	8	67	14.8	2	39	9.5	-	-	-	-	-	-
<b>MANUFACTURERS' SALES BRANCHES</b>	67	927	14.9	5	6	34.8	9	37	36.3	6	30	28.6	10	118	22.7	16	192	16.7	6	317	18.8	5	227	10.4
<b>WITH STORES</b>	5	53	29.8	-	-	-	-	-	-	1	3	18.0	2	24	36.0	2	35	27.8	-	-	-	-	-	-
Automotive products	4	46	8.0	1	2	20.0	-	-	-	1	2	24.1	2	26	26.7	-	-	-	-	-	-	-	-	-
Chemicals	20	402	10.6	-	-	-	2	11	33.3	1	7	46.3	2	14	13.5	7	66	11.0	6	179	14.1	3	106	6.7
Groceries and foods (except farm products)	4	126	21.3	1	1	25.0	-	-	-	1	11	37.5	-	-	-	1	9	20.8	-	-	-	-	-	-
Jewelry and optical goods	3	84	31.3	1	1	50.0	4	18	41.7	1	4	20.3	3	65	28.6	2	12	9.3	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	6	16	10.5	-	-	-	-	-	-	1	3	20.4	1	7	31.0	1	6	11.7	-	-	-	-	-	-
Metals (except scrap)	3	16	18.3	2	2	50.0	3	8	31.3	-	1	3	20.4	2	8	9.6	2	19	22.5	1	138	45.1	-	
Plumbing and heating equipment and supplies	10	176	29.8	2	2	50.0	3	8	31.3	-	1	3	20.4	2	8	9.6	2	19	22.5	1	138	45.1	-	
All other kinds of business	10	176	29.8	2	2	50.0	3	8	31.3	-	1	3	20.4	2	8	9.6	2	19	22.5	1	138	45.1	-	

## WHOLESALE DISTRIBUTION: 1933

12-49-3  
Census of  
American  
Business

Table 1—STATE OF CONNECTICUT SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part-time	
						1933	1929		Amount	Percent of sales		
<b>THE STATE</b>	1,412	1,369	\$336,829	\$520,681	\$46,626	13.5	11.1	18,721	\$21,424	6.4	\$445	\$49,573
<b>Wholesalers proper</b>	1,054	996	147,967	238,222	24,355	16.5	14.8	8,108	11,470	7.8	456	28,080
Wholesale merchants	1,010	952	144,125	226,510	23,968	16.6	14.8	7,979	11,280	7.8	464	27,643
Importers	7	5	945	1,260	52	8.8	12.9	6	29	5.1	17	81
Limited function wholesalers	37	38	2,868	5,452	388	11.6	18.0	121	151	5.6	5	156
<b>Manufacturers' sales branches</b>	191	177	112,399	181,895	18,879	12.4	8.3	5,590	6,684	6.0	50	11,567
With stocks	151	-	104,174	-	12,444	11.9	-	3,027	5,826	5.6	49	11,567
Without stocks	40	-	8,125	-	1,435	17.7	-	553	858	10.6	1	-
<b>Agents and brokers</b>	34	80	6,548	58,684	452	5.5	5.8	154	241	2.8	12	124
Brokers	5	12	1,183	6,598	27	2.3	1.4	2	5	.4	-	-
Commission merchants	5	16	2,162	9,136	116	5.4	4.7	43	58	3.2	1	18
Manufacturers' agents	14	31	316	(X)	34	10.6	(X)	17	17	5.4	4	4
Selling agents	7	21	3,409	16,222	130	5.8	2.8	29	62	1.8	2	59
Other agents	5	1	1,488	(X)	145	9.7	(X)	68	89	6.0	6	75
<b>All other types</b>	183	117	68,025	56,550	6,942	10.2	10.6	1,869	3,029	4.5	96	10,000
Bulk tank stations	105	102	28,702	28,590	5,565	19.4	17.9	1,546	2,570	9.0	21	3,313
Chain store warehouses	3	4	35,092	32,116	777	2.2	3.4	155	195	.6	-	1,455
Assemblers and country buyers	16	11	3,308	3,844	487	14.7	13.3	124	209	5.3	75	5,319
Cooperative marketing associations	9	-	928	-	118	12.2	-	44	55	5.0	-	15
<b>BRIDGEPORT</b>	212	145	59,652	74,574	9,025	16.1	16.1	2,368	3,995	5.7	105	8,840
Wholesalers proper	172	105	22,610	25,968	3,676	16.3	16.7	1,191	1,638	8.1	58	2,544
Manufacturers' sales branches 1/	23	22	24,852	39,552	4,548	17.8	18.1	878	1,745	7.0	13	5,596
All other types	17	17	12,390	9,054	999	8.1	10.4	299	419	5.4	4	696
<b>HARTFORD</b>	285	325	49,391	125,187	6,582	17.0	13.3	3,179	4,178	8.5	98	9,664
Wholesalers proper	212	230	23,353	73,621	5,478	19.3	16.4	2,286	2,703	9.5	76	5,200
Manufacturers' sales branches	55	55	11,368	25,029	1,955	17.2	10.4	507	1,019	9.0	3	695
Agents and brokers	7	25	4,029	14,772	133	3.3	1.9	42	74	1.8	1	14
All other types	8	15	5,641	10,765	616	14.5	14.3	242	382	6.8	18	3,777
<b>NEW HAVEN</b>	296	389	67,692	156,850	9,406	13.9	10.1	3,959	4,800	7.1	114	6,898
Wholesalers proper	224	300	34,666	75,284	5,561	16.0	12.9	1,699	2,819	8.1	107	4,733
Manufacturers' sales branches	47	47	15,053	25,834	2,550	18.6	9.1	896	1,355	9.0	5	1,454
Agents and brokers	12	35	2,009	12,978	92	4.6	4.0	15	39	1.9	1	5
All other types	15	9	15,965	25,757	1,585	8.7	6.4	349	587	3.7	1	706

1/ For comparison purposes district and general sales offices have been included in manufacturers' sales branches for the year 1929.

WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF CONNECTICUT

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. ests. branches			Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		
				With stocks	Without stocks	All other types 1/					With stocks	Without stocks	All other types 1/
<b>Total</b>	<b>1,412</b>	<b>1,010</b>	<b>37</b>	<b>151</b>	<b>40</b>	<b>174</b>	<b>Farm supplies</b>	<b>15</b>	<b>12</b>	-	<b>1</b>	-	<b>2</b>
Amusement and sporting goods	23	12	-	5	5	1	Feed	9	7	-	-	-	2
Moving picture films	9	-	-	4	5	-	Fertilizer	1	-	-	1	-	-
Sporting goods (general line)	2	2	-	-	-	-	Seeds	4	4	-	-	-	-
Toys, novelties, and fireworks	7	6	-	1	-	-	All other	1	1	-	-	-	-
All other	5	4	-	-	-	1	Furniture and house furnishings	16	10	1	3	-	2
Automotive products	81	61	1	16	2	1	Floor coverings	5	3	-	1	-	1
Automobiles and other motor vehicles	17	6	-	11	-	-	Furniture	6	4	1	1	-	-
Automotive eq't., accessories and parts	51	45	1	2	2	1	House furnishings (except as specified)	5	3	-	1	-	1
Tires and tubes	13	10	-	3	-	-	General merchandise	2	2	-	-	-	-
Chemicals	35	30	-	3	2	-	Groceries and foods (except farm products)	276	205	16	48	2	10
Explosives	1	1	-	-	-	-	Groceries (general line)	42	36	5	-	-	5
Industrial Chemicals	4	1	-	2	1	-	Confectionery and soft drinks	64	60	2	1	1	-
Paints and varnishes	28	26	-	1	1	-	Fish and seafoods	19	19	-	-	-	-
All other	2	2	-	-	-	-	Meats and meat products	71	45	2	23	-	1
Clothing and furnishings	16	13	-	1	1	1	Other food and grocery specialties	82	43	8	24	1	6
Clothing, men's and boys'	1	1	-	-	-	-	Hardware	23	21	-	1	-	1
Clothing, women's and children's	1	1	-	-	-	-	Hardware (general line)	10	10	-	-	-	-
Furnishings (general line)	2	1	-	1	-	-	Hardware (specialty lines)	13	11	-	1	-	1
Furnishings, men's and boys'	5	3	-	1	-	1	Jewelry and optical goods	16	8	-	8	-	-
Furnishings, women's and children's	2	2	-	-	-	-	Jewelry (general line)	5	4	-	1	-	-
Millinery and millinery supplies	4	4	-	-	-	-	Clocks and watches	1	1	-	-	-	-
Shoes and other footwear	1	1	-	-	-	-	Other jewelry specialties	4	1	-	3	-	-
Coal	33	23	4	-	1	5	Optical goods	6	2	-	4	-	-
Drugs and drug sundries	20	16	1	3	-	-	Lumber and building materials (other than metal)	28	27	-	-	-	1
Drugs (general line)	10	10	-	-	-	-	Lumber and millwork	9	9	-	-	-	-
Drugs (specialty lines)	3	2	-	1	-	-	Brick and tile	2	2	-	-	-	-
Patent medicines	1	1	-	-	-	-	Glass	4	4	-	-	-	-
Toilet articles and preparations	4	2	-	2	-	-	All other	13	12	-	-	-	1
All other	2	1	1	-	-	-	Machinery, equipment and supplies (except electrical)	110	63	-	27	14	6
Dry goods	19	17	-	2	-	-	Commercial machinery, eq't. and supplies	31	12	-	14	4	1
Dry goods (general line)	5	5	-	-	-	-	Construction machinery, eq't. and supplies	13	4	-	4	4	1
Knit goods	5	5	-	-	-	-	Farm and dairy machinery and equipment	8	3	-	5	-	-
Notions	2	1	-	1	-	-	Industrial machinery, eq't. and supplies	35	24	-	2	6	3
Piece goods	2	1	-	1	-	-	Bottles and bottling equipment	2	2	-	-	-	-
All other	5	5	-	-	-	-	Machine tools	4	3	-	-	1	-
Electrical goods	41	37	-	3	1	-	Mechanical rubber goods	1	-	-	-	-	1
Electrical appliances, eq't. and supplies	32	28	-	3	1	-	Mill and mine supplies (general line)	3	3	-	-	-	-
Radio and radio equipment	7	7	-	-	-	-	All other	25	16	-	2	5	2
Refrigerators	2	2	-	-	-	-	Professional equipment and supplies	8	8	-	-	-	-
Farm products-raw materials	58	45	-	-	-	13	Shoe and beauty parlor equipment and supplies	13	8	-	-	-	1
Grain	27	27	-	-	-	-	Barber and beauty parlor	9	8	-	-	-	-
Hides, skins, and furs (raw)	6	3	-	-	-	3	All other	4	3	-	-	-	1
Horses and mules	1	-	-	-	-	1	Transportation equipment and supplies	2	1	-	1	-	-
Livestock	1	-	-	-	-	1	Metals (except scrap)	33	12	-	13	5	3
Tobacco (leaf)	23	15	-	-	-	8	Iron and steel	19	4	-	10	2	2
Farm products-consumer goods	157	123	6	8	-	20	Sheet metal products	10	1	-	-	-	-
Dairy products (general line)	5	5	-	-	-	-	Other metal and metal works	10	7	-	3	3	1
Milk and cream	27	21	1	-	-	5	Paper and allied products	11	11	-	-	-	1
All other dairy products	10	2	-	8	-	-	Petroleum and its specialties	1	1	-	-	-	105
Poultry and poultry products	18	10	1	-	-	7							
Dairy and dairy products	8	6	-	-	-	2							
Fruits and vegetables (fresh)	68	78	4	-	-	6							
All other	1	1	-	-	-	-							

WHOLESALE DISTRIBUTION: 1933

Census of  
American  
BusinessTABLE 2A. - STATE OF CONNECTICUT - NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls. branches		All other types 1/	Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. sls. branches		All other types 1/
				With stocks	Without stocks						With stocks	Without stocks	
Plumbing and heating eq't. and supplies	42	35	1	4	1	1	All other products	125	107	7	5	5	1
Heating equipment (general line)	4	1	-	1	1	1	Bags and bagging	1	1	-	-	-	-
Pipe, valves and fittings	2	1	1	-	-	-	Beer	27	20	2	4	-	1
Plumbing and heating eq't. (general line)	28	25	-	3	-	-	Flowers and nursery stock	9	9	-	-	-	-
Stoves and ranges	2	2	-	-	-	-	Forest products (except lumber)	4	4	-	-	-	-
All other	6	6	-	-	-	-	Leather	6	5	-	1	-	-
Tobacco and its products (except leaf)	31	30	-	-	1	-	Leather goods	13	13	-	-	-	-
Waste materials	55	55	-	-	-	-	Newspapers and magazines	18	10	3	-	3	-
Iron and steel scrap	7	7	-	-	-	-	Wines and spiritous liquors	30	30	-	-	-	-
Junk and scrap (general line)	30	30	-	-	-	-	Miscellaneous kinds of business	19	15	2	-	2	-
Waste paper, rags and rubber	18	18	-	-	-	-							

1/ The 174 "All other types" consists of the following-

Importers	7	Commercial machinery, eq't. and supplies	1	Bulk tank stations (petroleum)	105
Other amusement and sporting goods	1	Construction machinery, eq't. and supplies	1	Chain store warehouses	3
Fruits and vegetables (fresh)	1	Mechanical rubber goods	1	Groceries (general line)	16
Other food and grocery specialties	4	Other industrial machinery, eq't. and supplies	2	Assemblers and country buyers	2
Hardware (specialty lines)	1	Other service equipment and supplies	1	Hides, skins, and furs, (raw)	1
Brokers	5	Iron and steel	1	Horse and mules	1
Fruits and vegetables (fresh)	3	Other metal and metal works	1	Livestock	1
Other food and grocery specialties	2	Paper and its products	1	Tobacco (leaf)	7
Commission merchants	5	Heating equipment (general line)	1	Milk and cream	3
Poultry and poultry products	2	Beer	1	Poultry and poultry products	2
Dairy and poultry products	2	Selling agents	7	Cooperative marketing associations	9
Floor coverings	1	Coal	5	Milk and cream	2
Manufacturers' agents	14	Other lumber and building materials	1	Poultry and poultry products	3
Automotive eq't., accessories and parts	1	Iron and steel	1	Dairy and poultry products	2
Furnishings, men's and boys'	1	Other agents	3	Feed	2
House furnishings (except china, glassware and crockery)	1	Grain	1		
		Tobacco (leaf)	1		
		Meat and meat products	1		

## WHOLESALE DISTRIBUTION: 1933

12-29-6  
 Census of  
 American  
 Business

Table 28.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>1,412</b>	<b>\$336,629</b>	<b>\$45,626</b>	<b>13.5</b>	<b>13,721</b>	<b>\$21,424</b>	<b>\$645</b>	<b>\$49,573</b>
Wholesalers proper	1,054	147,957	24,353	16.5	8,108	11,470	486	28,080
Manufacturers' sales branches	191	112,299	13,879	12.4	3,590	6,684	50	11,357
Agents and brokers	34	8,548	452	5.3	154	241	13	136
All other types	133	68,025	6,942	10.2	1,869	3,029	96	10,000
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	13	409	108	26.4	35	46	2	104
Toys, novelties, and fireworks	6	224	63		19	28	1	63
All other	7	185	45		16	18	1	41
Automotive products	62	4,077	1,224	30.0	443	611	7	900
Automobiles and other motor vehicles	6	1,358	300		110	148	1	101
Automotive equipment, accessories and parts	46	2,407	834		302	413	4	763
Tires and tubes	10	312	90		31	50	2	36
Chemicals	30	2,487	659	26.5	236	329	6	595
Paints and varnishes	26	1,432	449		147	220	6	433
All other	4	1,055	210		89	109	-	162
Clothing and furnishings	13	359	59	16.4	18	26	3	64
Furnishings, men's and boys'	3	58	8		1	2	1	10
Millinery and millinery supplies	4	36	12		6	4	2	12
All other	6	265	39		11	20	-	42
Coal	27	8,345	1,549	18.6	448	751	52	864
Drugs and drug sundries	17	23,755	2,201	9.3	600	903	48	6,998
Drugs (general line)	10	22,133	2,114		554	859	46	6,820
All other	7	1,622	87		46	44	2	178
Dry goods	17	1,273	181	14.2	56	86	3	255
Dry goods (general line)	5	857	102		31	42	-	164
Knit goods	5	279	45		14	24	1	57
All other	7	137	34		11	20	2	34
Electrical goods	37	3,558	717	20.2	224	367	6	587
Electrical appliances, eqp't. and supplies	28	2,749	523		161	256	5	498
All other	9	809	194		63	111	1	89
Farm products—raw materials	45	5,619	936	16.7	941	521	40	1,190
Grain	27	1,804	223		91	96	2	129
Hides, skins, and furs (raw)	3	249	20		6	8	-	21
Tobacco (leaf)	15	3,566	693		844	417	38	1,040
Farm products—consumer goods	130	18,718	2,634	14.1	817	1,262	27	442
Dairy products (general line)	5	2,112	493		163	232	4	109
Milk and cream	22	1,093	366		137	178	2	2
Poultry and poultry products	11	248	38		13	13	3	52
Dairy and poultry products	6	1,904	260		91	134	2	143
Fruits and vegetables (fresh)	65	13,341	1,472		411	703	16	136
All other	3	20	5		2	2	-	-
Farm supplies	12	1,582	499	31.5	124	190	4	482
Feed	7	421	94		27	37	2	33
All other	5	1,161	405		97	153	2	449

## WHOLESALE DISTRIBUTION: 1933

12-09-6

Census of American Business  
 Table 28.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Furniture and house furnishings	11	\$837	\$174	20.8	64	\$90	\$3	\$233
Floor coverings	3	558	92		21	42	1	179
Furniture	5	77	48		28	28	-	34
House furnishings (except china, gleasware and crockery)	3	102	34		15	20	2	20
Groceries and foods (except farm products)	222	27,658	3,834	13.9	1,184	1,893	90	2,359
Groceries (general line)	39	11,804	1,307		416	615	18	1,439
Confectionery and soft drinks	62	3,357	764		256	379	21	366
Fish and sea foods	19	724	320		95	171	15	8
Meats and meat products	47	8,074	869		255	456	10	158
Other food and grocery specialties	55	3,699	574		162	272	26	388
Hardware	22	7,358	1,802	24.5	297	568	8	3,450
Hardware (general line)	10	3,636	1,055		119	162	5	604
Hardware (specialty lines)	12	3,722	747		178	406	3	2,846
Jewelry and optical goods	8	358	64	17.9	25	33	-	59
Jewelry (general line)	4	299	29		9	12	-	40
Other jewelry specialties	4	59	35		16	21	-	19
Lumber and building materials (other than metal)	27	3,514	1,045	29.7	368	480	94	1,134
Lumber and millwork	9	2,033	633		263	267	12	705
Glass	4	59	20		7	8	1	3
All other	14	1,422	392		98	205	81	426
Machinery, equipment and supplies (except electrical)	63	10,473	1,642	15.7	531	852	24	3,857
Commercial machinery, eqp't. and supplies	12	453	136		52	78	5	111
Construction machinery, eqp't. and supplies	4	201	74		37	27	-	144
Industrial machinery, eqp't. and supplies	24	8,865	1,145		330	590	12	3,271
Machine tools	3	7,125	558		137	314	-	2,901
Mill and mine supplies (general line)	3	480	150		48	61	-	126
All other	18	1,260	437		145	215	12	244
Professional equipment and supplies	8	300	85		38	60	1	158
Service equipment and supplies	11	391	124		45	59	5	100
Barber and beauty parlor	8	219	60		21	23	2	53
Other service eqp't. and supplies	3	172	64		24	36	3	47
All other machinery, eqp't. and supplies	4	263	78		29	38	1	73
Metals (except scrap)	12	1,311	418	31.9	123	173	2	415
Iron and steel	5	1,091	388		114	159	1	390
All other	7	220	30		9	14	1	25
Paper and its products	33	4,816	1,261	26.2	418	625	4	1,170
Petroleum and its products	16	1,996	379	19.0	100	151	5	53
Plumbing and heating eqp't. and supplies	36	4,396	1,002	22.8	346	533	8	1,398
Plumbing and heating eqp't. (general line)	25	3,730	874		301	469	7	1,247
All other	11	666	128		45	64	1	151
Tobacco and its products (except leaf)	30	7,540	383	5.1	144	188	2	535
Waste materials	55	1,963	369	18.8	127	164	16	335
Iron and steel scrap	7	424	116		40	63	3	84
Junk and scrap (general line)	30	1,093	140		52	53	11	191
Waste paper, rags and rubber	18	446	113		35	48	2	60

## WHOLESALE DISTRIBUTION: 1933

17-00-A  
Census of American Business  
Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
All other kinds of businesses	116	\$6,655	\$1,213	21.8	439	\$628	\$32	\$601
Beer	22	767	151		35	44	4	25
Flowers and nursery stock	9	135	63		30	26	3	31
Forest products (except lumber)	4	257	98		39	58	9	75
Leather	5	163	24		7	11	-	27
Leather goods	13	401	84		28	47	1	81
Newspapers and magazines	13	1,596	253		132	190	8	77
Wine and spiritous liquors	30	1,249	190		56	78	3	119
Miscellaneous	20	988	370		112	174	4	168
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	5	1,622	179	11.0	55	89	-	56
Automotive products	16	4,027	913	22.7	233	416	1	410
Chemicals	3	2,825	231	8.2	44	110	-	306
Drugs and drug sundries	3	66	22	33.3	4	6	-	2
Electrical goods	3	23,895	4,092	17.1	866	1,627	-	5,491
Farm products-consumer goods	8	1,302	707	54.3	155	297	10	30
Furniture and house furnishings	3	469	37	7.9	10	21	1	32
Groceries and foods (except farm products)	48	19,767	2,019	10.2	702	1,068	6	477
Jewelry and optical goods	8	2,576	546	21.2	122	206	14	1,258
Machinery, eqp't. and supplies (except electrical)	27	4,572	1,048	22.9	323	582	9	1,632
Metals (except scrap)	13	40,695	2,189	5.4	400	1,177	3	1,180
Plumbing and heating eqp't. and supplies	4	469	141	30.1	34	48	1	125
All other kinds of businesses	10	1,889	320	16.9	79	179	4	368
<b>WITHOUT STOCKS</b>								
Amusement and sporting goods	5	1,256	181	14.4	65	100	-	-
Machinery, eqp't. and supplies (except electrical)	14	563	67	11.9	18	46	1	-
Metals (except scrap)	5	777	76	9.8	16	31	-	-
All other kinds of businesses	16	5,530	1,111	20.1	464	681	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
COMMISSION MERCHANTS	5	1,183	27	2.3	2	5	-	-
MANUFACTURERS' AGENTS	5	2,152	116	5.4	43	68	1	18
Machinery eqp't. and supplies (except electrical)	14	316	34	10.8	17	17	4	4
All other kinds of businesses	6	108	21	19.4	12	11	2	3
SELLING AGENTS	8	208	13	6.3	5	6	2	1
<b>OTHER AGENTS</b>								
SELLING AGENTS	7	3,409	130	3.8	29	62	2	39
OTHER AGENTS	3	1,488	145	9.7	63	89	6	75
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	105	28,702	5,565	19.4	1,546	2,570	21	3,217
CHAIN STORE WAREHOUSES (groceries and foods, except farm products)	3	35,092	777	2.2	155	196	-	1,455
ASSEMBLERS AND COUNTRY BUYERS	16	3,308	487	14.7	124	209	75	5,319
Farm products-raw materials	11	3,262	468	14.3	118	204	75	5,317
Farm products-consumer goods	5	46	19	41.3	6	5	-	2
COOPERATIVE MARKETING ASSOCIATIONS	9	923	113	12.2	44	35	-	13

## WHOLESALE DISTRIBUTION: 1933

12-29-33

Census of

American

Business

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER								
<b>BRIDGEPORT</b>	<b>212</b>	<b>\$59,852</b>	<b>\$9,023</b>	<b>15.1</b>	<b>2,368</b>	<b>\$3,993</b>	<b>\$105</b>	<b>\$8,840</b>
Wholesale proper	172	22,610	3,676	16.3	1,191	1,828	88	2,544
Manufacturers' sales branches	23	24,852	4,348	17.5	878	1,746	13	5,698
All other types 1/	17	12,390	999	8.1	299	419	4	698
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	3	118	23	19.5	6	8	-	22
Automotive products	12	870	181	20.8	73	98	-	146
Chemicals	3	173	74	42.8	19	38	-	74
Coal	6	897	292	32.6	90	132	11	41
Drugs and drug sundries	3	119	25	21.0	7	8	1	38
Dry goods	3	99	17	17.2	3	6	2	32
Electrical goods	10	632	122	19.3	51	73	3	144
Farm products-consumer goods	16	3,104	625	20.1	163	319	7	56
Groceries and foods (except farm products)	30	5,634	619	11.0	162	327	15	269
Lumber and bldg. mtr'ls. (other than metal)	6	1,517	458	30.2	194	179	21	462
Machinery, eqp't. and supplies (except electrical)	18	3,960	378	9.5	97	166	14	256
Paper and its products	4	622	105	16.9	39	66	1	347
Plumbing and heating eqp't. and supplies	11	938	184	19.6	78	110	5	250
Tobacco and its products (except leaf)	5	1,068	52	4.9	21	30	-	74
Waste materials	8	640	126	19.7	50	61	1	88
All other kinds of business 2/	34	2,219	395	17.8	138	207	7	245
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	6	917	232	25.3	76	138	-	12
Machinery, eqp't. and supplies (except electrical)	5	295	82	27.8	33	56	4	32
Metals (except scrap)	4	5,020	487	9.7	69	207	-	935
All other kinds of business 3/	8	18,620	3,547	19.0	698	1,345	9	4,619
<b>ALL OTHER TYPES</b>								
Petroleum and its products	12	4,684	683	14.6	204	286	1	354
All other kinds of business 4/	5	7,706	316	4.0	95	133	3	344
<b>HARTFORD</b>	<b>283</b>	<b>49,391</b>	<b>8,382</b>	<b>17.0</b>	<b>3,179</b>	<b>4,178</b>	<b>98</b>	<b>9,686</b>
Wholesale proper	212	28,353	5,478	19.3	2,288	2,703	76	5,200
Manufacturers' sales branches	56	11,368	1,955	17.2	607	1,019	3	695
Agents and brokers 5/	7	4,029	133	3.3	42	74	1	14
All other types	8	5,641	816	14.5	242	382	18	3,777
<b>WHOLESALE PROPER</b>								
Automotive products	19	1,620	535	33.0	204	262	2	260
Chemicals	8	642	186	29.0	64	84	-	129
Coal	4	992	263	26.5	96	159	23	66
Drugs and drug sundries	4	2,328	298	12.8	87	136	-	228
Dry goods	5	805	103	12.8	34	47	-	150
Electrical goods	10	730	175	24.0	57	84	-	106
Farm products-raw materials	5	1,574	435	27.6	540	232	16	807
Farm products-consumer goods	21	4,517	424	9.4	142	207	6	56
Furniture and house furnishings	4	379	55	14.5	17	26	1	170
Groceries and foods (except farm products)	45	5,468	689	12.6	265	373	10	559



## WHOLESALE DISTRIBUTION: 1933

12-49-3

Census of

American Business Table 28.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Jewelry and optical goods	3	\$67	\$24	35.8	10	\$15	\$ -	\$22
Machinery, eqp't. and supplies (except electrical)	16	864	270	31.3	99	140	3	1,074
Metals (except scrap)	3	533	169	31.7	62	59	-	290
Paper and its products	9	2,468	768	31.1	266	350	1	461
Petroleum and its products	6	955	194	20.3	46	88	1	12
Plumbing and heating eqp't. and supplies	4	481	102	21.2	30	45	1	160
Tobacco and its products (except leaf)	5	1,307	50	3.6	20	21	1	148
Waste materials	13	663	133	20.1	45	56	2	156
All other kinds of business 6/	28	1,960	605	30.9	204	319	9	386
<b>MANUFACTURERS' SALES BRANCHES</b>								
Amusement and sporting goods	8	2,666	517	19.4	135	241	1	241
Groceries and foods (except farm products)	10	4,184	512	12.2	178	260	2	109
Machinery, eqp't. and supplies (except electrical)	19	1,756	395	22.5	156	270	-	108
Metals (except scrap)	6	907	89	9.8	22	57	-	138
All other kinds of business 7/	13	1,855	442	23.8	116	191	-	99
<b>ALL OTHER TYPES</b>								
Petroleum and its products	5	3,616	649	17.9	210	318	2	606
All other kinds of business 8/	3	2,025	167	8.2	32	64	16	3,171
<b>NEW HAVEN</b>								
	298	67,892	9,408	13.9	2,959	4,800	114	6,698
Wholesalers proper	224	34,865	5,681	16.0	1,699	2,819	107	4,733
Manufacturers' sales branches	47	15,053	2,560	15.6	896	1,355	5	1,454
Agents and brokers	12	2,009	92	4.6	15	39	1	5
All other types	15	15,965	1,385	6.7	349	587	1	706
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	5	214	64	29.9	16	31	1	43
Automotive products	10	687	249	36.2	78	129	-	286
Chemicals	9	428	134	31.3	48	69	2	153
Clothing and furnishings	6	246	39	15.9	11	20	2	34
Coal	4	4,269	572	13.4	125	260	-	629
Drugs and drug sundries	4	1,591	215	13.5	79	137	1	308
Dry goods	7	294	45	15.3	14	24	1	56
Electrical goods	10	1,627	305	16.7	85	163	1	231
Farm products-consumer goods	43	7,010	720	10.3	235	372	8	287
Groceries and foods (except farm products)	47	7,304	1,134	15.6	328	554	23	639
Hardware	3	423	79	18.7	23	29	-	108
Lumber and bldg. mtr'ls. (other than metal)	5	603	210	34.8	35	106	58	154
Machinery, eqp't. and supplies (except electrical)	15	923	314	34.0	128	153	5	307
Metals (except scrap)	4	370	120	32.4	22	36	-	2
Paper and its products	12	1,267	280	22.1	74	150	1	213
Plumbing and heating eqp't. and supplies	6	2,097	528	25.2	184	288	1	735
Tobacco and its products (except leaf)	4	2,934	135	4.6	48	71	-	144
Waste materials	7	69	14	20.3	4	5	1	6
All other kinds of business 9/	23	2,309	424	18.4	162	222	2	398

## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b>								
Amusement and sporting goods	9	\$2,533	\$334	13.2	117	\$187	\$ -	\$15
Automotive products	3	362	128	35.4	38	59	-	51
Groceries and foods (except farm products)	8	5,701	558	9.8	188	291	1	134
Machinery, eqp't. and supplies (except electrical)	10	872	227	26.0	87	140	1	1,091
Metals (except scrap)	3	330	83	25.2	17	39	1	31
All other kinds of business 10/	14	5,255	1,020	19.4	449	639	2	132
<b>AGENT AND BROKERS</b>								
Coal	3	1,198	44	3.7	6	22	1	-
Farm products-consumer goods	4	759	40	5.3	6	14	-	4
All other kinds of business 11/	5	52	8	15.4	3	3	-	1
<b>ALL OTHER TYPES</b>								
Petroleum and its products	12	5,013	1,071	21.4	259	471	1	439
All other kinds of business 12/	3	10,952	314	2.9	90	116	-	267
<b>NEW BRITAIN</b>								
	63	17,559	3,061	17.4	729	1,488	18	7,159
Wholesalers proper 13/	55	9,980	1,598	16.0	415	838	18	5,885
Manufacturers' sales branches	8	7,579	1,463	19.3	314	650	-	1,274
<b>WHOLESALE PROPER</b>								
Automotive products	3	45	13	28.9	3	3	1	13
Coal	3	373	66	17.7	21	33	2	16
Farm products-consumer goods 13/	4	174	31	17.8	8	9	-	1
Groceries and foods (except farm products)	12	986	100	10.1	32	37	3	82
Hardware	6	3,672	752	20.5	178	405	3	2,806
Waste materials	10	123	29	23.6	6	13	4	26
All other kinds of business 14/	17	4,607	607	13.2	167	338	5	2,941
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	3	662	96	14.5	36	56	-	32
All other kinds of business 15/	5	6,917	1,367	19.8	278	594	-	1,242
<b>WATERBURY</b>								
	80	47,479	4,246	8.9	906	1,772	32	1,478
Wholesalers proper	58	8,774	2,003	22.8	381	559	30	1,056
Manufacturers' sales branches	12	37,223	1,928	5.2	421	1,039	2	255
All other types 16/	10	1,482	315	21.3	104	174	-	167
<b>WHOLESALE PROPER</b>								
Chemicals	3	998	210	21.0	87	111	-	154
Coal	3	165	24	14.5	7	11	5	12
Farm products-consumer goods	8	1,238	253	20.4	68	76	1	16
Groceries and foods (except farm products)	15	1,882	347	18.4	80	152	11	252
Lumber and bldg. mtr'ls. (other than metal)	3	72	26	36.1	6	4	1	9
Paper and its products	3	249	62	24.9	24	37	1	83
Tobacco and its products (except leaf)	4	608	43	7.1	17	22	-	38
All other kinds of business 17/	19	3,562	1,038	29.1	92	146	11	492
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	5	2,214	208	9.4	79	117	1	49
All other kinds of business 18/	7	35,009	1,720	4.9	342	922	1	206

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION								
BRISTOL 19/	9	\$225	\$27	12.0	10	\$8	\$ -	\$15
DANBURY	27	2,006	353	16.5	110	154	3	212
Wholesalers proper	20	989	157	15.9	57	59	2	98
All other types	7	1,017	176	17.3	53	85	1	114
Farm products-consumer goods	3	178	40	22.5	19	16	1	7
Groceries and foods (except farm products)	4	567	56	9.9	19	27	-	10
Petroleum and its products	5	709	140	19.7	43	69	-	110
All other	15	552	97	17.6	29	42	2	85
MERIDEN	18	3,142	388	12.3	105	162	8	587
Wholesalers proper	11	1,393	203	14.6	54	72	6	162
All other types	7	1,749	185	10.6	51	90	2	425
Groceries and foods (except farm products)	3	1,076	160	14.9	34	46	1	119
All other	15	2,066	228	11.0	71	115	7	468
MIDDLETOWN	17	2,236	472	21.1	148	215	2	217
Wholesalers proper	12	993	163	16.4	64	78	2	76
All other types	5	1,243	309	24.9	84	138	-	141
Farm products-consumer goods	3	267	50	18.7	13	18	1	3
Groceries and foods (except farm products)	3	314	23	7.3	10	15	-	3
Petroleum and its products	3	1,043	232	22.2	77	122	-	140
All other	8	612	167	27.3	48	61	1	71
NEW LONDON	41	5,327	812	15.2	267	385	8	608
Wholesalers proper	31	2,839	423	14.9	155	220	7	371
All other types	10	2,488	389	15.6	112	165	1	237
Farm products-consumer goods	3	236	76	32.2	20	28	1	3
Groceries and foods (except farm products)	10	2,266	219	9.7	77	121	1	117
Petroleum and its products	6	1,504	254	17.6	74	106	1	216
All other	22	1,321	253	19.2	96	130	5	272
NORWALK	22	2,229	528	23.7	141	255	10	281
Wholesalers proper	17	1,394	323	23.2	83	157	10	158
All other types	5	835	205	24.6	58	98	-	123
Petroleum and its products	4	834	205	24.6	58	98	-	123
All other	18	1,395	323	23.2	83	157	10	158
NORWICH	49	6,016	961	16.0	335	460	16	579
Wholesalers proper	37	4,259	713	16.7	253	335	15	563
All other types	12	1,757	248	14.1	82	125	1	116
Farm products-consumer goods	6	815	100	12.3	41	40	2	7
Groceries and foods (except farm products)	13	1,582	178	11.3	61	88	2	65
Petroleum and its products	5	825	193	23.4	43	61	-	97
All other	25	2,794	490	17.5	190	251	12	510

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>STAMFORD</b>	40	\$5,774	\$1,012	14.9	296	\$507	\$11	\$377
Wholesalers proper	26	2,236	445	19.9	158	224	8	265
All other types	14	4,538	567	12.5	138	283	3	112
Farm products-consumer goods	4	413	108	26.2	30	63	-	1
Groceries and foods (except farm products)	9	2,912	242	8.3	91	151	3	107
Petroleum and its products	5	937	179	19.1	33	75	1	42
All other	22	2,512	483	19.2	142	238	7	227
<b>TORRINGTON</b>	17	1,988	340	17.1	101	143	5	177
Wholesalers proper	12	1,116	185	15.0	53	77	5	120
All other types	5	872	195	22.4	48	66	-	57
Groceries and foods (except farm products)	5	848	89	10.5	31	51	1	84
Petroleum and its products	4	740	188	25.4	47	66	2	62
All other	8	400	63	15.8	23	27	2	31
<b>WEST HARTFORD 20/</b>	5	1,114	125	11.2	65	68	4	2,145
<b>WEST HAVEN</b>	10	2,849	360	12.6	117	191	4	232
Wholesalers proper	5	113	38	33.6	17	20	1	21
All other types	5	2,736	322	11.8	100	171	3	211
CITIES OF 5,000 TO 20,000 POPULATION								
Total	73	28,721	2,037	7.1	789	880	61	2,668
ANSONIA	9	443	69	15.6	21	32	4	76
DERBY	5	882	115	13.0	39	52	1	116
EAST HARTFORD	17	21,988	1,082	4.9	504	426	17	1,187
GREENWICH	3	47	11	23.4	4	4	-	5
NAUGATUCK	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PUTNAM	7	412	57	13.8	18	32	2	27
ROCKVILLE	5	546	72	13.2	24	35	1	77
SOUTHINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STRATFORD	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WALLINGFORD	6	2,318	308	13.3	67	136	19	1,038
WILLIMANTIC	8	764	106	13.9	38	51	-	19
WINSTED	9	896	146	16.3	42	71	10	87

- 1/ Includes 2 agents and brokers.
- 2/ Includes 2 establishments dealing in clothing and furnishings; 1 in farm products-raw materials; 2 in farm supplies; 2 in furniture and house furnishings; 1 in hardware; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in petroleum and its products; and 22 in all other products.
- 3/ Includes 2 establishments dealing in automotive products; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 2 in all other products.
- 4/ Includes 2 agents and brokers with net sales less than \$1,800,000; 1 dealing in groceries and foods (except farm products); 1 in metals (except scrap). Also includes 2 "all other types" dealing in farm products-raw materials; and 1 in groceries and foods (except farm products).
- 5/ Includes 2 establishments dealing in coal; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 1 in groceries and foods (except farm products); and 1 in paper and its products.
- 6/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 1 in farm supplies; 2 in hardware; 2 in lumber and building materials (other than metal); and 20 in all other products.
- 7/ Includes 1 establishment dealing in chemicals; 1 in coal; 2 in drugs and drug sundries; 2 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 3 in all other products.
- 8/ Includes 2 establishments dealing in farm products-raw materials; and 1 in farm products-consumer goods.
- 9/ Includes 1 establishment dealing in farm products-raw materials; 2 in furniture and house furnishings; 2 in general merchandise; 2 in jewelry and optical goods; 1 in petroleum and its products; and 15 in all other products.

## WHOLESALE DISTRIBUTION: 1933

12-69-6  
 Census of  
 American  
 Business

Table 2B.—STATE OF CONNECTICUT WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS (continued)

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
10/		Includes 2 establishments dealing in chemicals; 2 in clothing and furnishings; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.						
11/		Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 2 in machinery, equipment and supplies (except electrical); and 1 in metals (except scrap).						
12/		Includes 2 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).						
13/		Includes 1 "all other type" with net sales less than \$30,000.						
14/		Includes 2 establishments dealing in electrical goods; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 6 in all other products.						
15/		Includes 2 establishments dealing in farm products-consumer goods; 1 in machinery, equipment and supplies (except electrical); and 2 in metals (except scrap).						
16/		Includes 1 agent dealing in metals (except scrap). Also includes 1 "all other type" dealing in farm products-consumer goods; and 6 in petroleum and its products.						
17/		Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in furniture and house furnishings; 1 in hardware; 1 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 2 in petroleum and its products; 2 in plumbing and heating equipment and supplies; 2 in waste materials; and 4 in all other products.						
18/		Includes 2 establishments dealing in automotive products; 1 in jewelry and optical goods; 2 in machinery, equipment and supplies (except electrical); and 2 in metals (except scrap).						
19/		Includes 8 wholesalers proper and 1 all other types.						
20/		Includes 2 wholesalers proper and 3 all other types.						

## WHOLESALE DISTRIBUTION: 1933

12-29-7

Census of  
American  
Business

Table 3.—STATE OF CONNECTICUT RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	1,412	\$336,829	\$46,626	13.6	\$332,947	\$637	18	\$63	44	\$3,182
Amusement and sporting goods	23	3,286	468	14.2	809	-	-	-	9	1/ 2,477
Automotive products	81	8,281	2,203	26.6	8,003	278	-	-	-	-
Chemicals	35	6,092	952	15.6	6,089	-	-	-	1	3
Clothing and furnishings	16	2,384	728	30.6	2,384	-	-	-	-	-
Coal	33	11,672	1,644	14.1	11,615	4	3	15	1	38
Drugs and drug sundries	20	23,821	2,226	9.3	23,821	-	-	-	-	-
Electrical goods	41	28,294	4,907	17.3	28,184	104	1	6	-	-
Farm products—raw materials	68	8,972	1,419	15.8	8,948	-	-	-	2	24
Farm products—consumer goods	157	23,385	3,694	15.4	23,339	26	5	7	4	13
Farm supplies	15	1,806	538	29.8	1,803	-	-	-	1	3
Furniture and house furnishings	16	1,545	233	15.1	1,545	-	-	-	-	-
Groceries and foods (except farm products)	278	84,906	6,879	8.1	84,834	11	3	14	7	46
Jewelry and optical goods	16	2,934	610	20.8	2,922	12	-	-	-	-
Machinery, equipment and supplies (except electrical)	110	15,716	2,778	17.7	15,096	132	-	-	8	2/ 488
Metals (except scrap)	33	42,856	2,685	6.3	42,851	-	1	4	1	1
Petroleum and its products	121	30,698	5,944	19.4	30,673	12	3	13	-	-
Plumbing and heating equipment and supplies	42	4,939	1,153	23.3	4,934	-	-	-	1	5
Waste materials	55	1,963	369	18.8	1,963	-	-	-	-	-
All other kinds of business	262	33,280	6,296	18.9	33,134	58	2	4	9	84

1/ Includes 9 exchanges dealing in motion picture films with income from film rentals of \$2,477,000.

2/ Includes 5 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$480,000.

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 4.—STATE OF CONNECTICUT - CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Num- ber	Net sales	Num- ber	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Estab- lish- ments re- port- ing credit sales	All estab- lish- ments	Amount	Per- cent of sales
<b>Total for State</b>	<b>1,412</b>	<b>\$336,829</b>	<b>1,019</b>	<b>72.2</b>	<b>\$194,705</b>	<b>57.8</b>	<b>\$163,173</b>	<b>83.8</b>	<b>48.4</b>	<b>\$31,097</b>	<b>16.0</b>
<b>WHOLESALESAERS PROPER</b>											
<b>Total</b>	<b>1,054</b>	<b>147,957</b>	<b>773</b>	<b>73.3</b>	<b>102,608</b>	<b>69.3</b>	<b>81,021</b>	<b>79.0</b>	<b>54.8</b>	<b>18,242</b>	<b>17.8</b>
Amusement and sporting goods	13	409	12	92.3	405	99.0	307	75.8	75.1	108	26.7
Automotive products	62	4,077	50	80.6	3,499	85.8	1,936	55.3	47.5	1,054	30.1
Chemicals	30	2,487	27	90.0	2,350	94.5	1,911	81.3	76.8	616	26.2
Clothing and furnishings	13	359	9	69.2	352	98.1	352	100.0	98.1	53	15.1
Coal	27	8,345	21	77.8	4,641	55.6	3,485	75.1	41.8	1,054	22.7
Drugs and drug sundries	17	23,755	10	56.8	4,370	18.4	3,151	72.1	13.3	603	13.8
Dry goods	17	1,273	15	88.2	1,249	98.1	476	38.1	37.4	174	13.9
Electrical goods	37	3,558	31	83.8	3,413	95.9	2,935	86.0	82.5	699	20.5
Farm products-raw materials	45	5,619	28	62.2	2,916	51.9	2,447	83.9	43.5	359	12.3
Farm products-consumer goods	130	18,718	93	71.5	13,424	71.7	10,663	79.4	57.0	1,937	14.4
Farm supplies	12	1,562	12	100.0	1,562	100.0	1,391	87.9	87.9	499	31.5
Furniture and house furnishings	11	837	9	81.8	809	96.7	330	48.2	46.6	165	20.4
Groceries and foods	222	27,658	152	68.5	21,889	79.1	16,338	74.6	59.1	2,954	13.5
Hardware	22	7,358	21	95.5	6,367	94.7	5,213	74.8	70.8	1,752	25.1
Jewelry and optical goods	8	358	7	87.5	355	99.2	348	98.0	97.2	63	17.7
Lumber and building materials	27	3,514	19	70.4	1,559	44.4	1,407	90.3	40.0	440	28.2
Machinery, equipment and supplies	63	10,473	50	79.4	9,799	93.6	9,264	94.5	88.5	1,516	15.5
Metals	12	1,311	10	83.3	921	70.3	845	91.7	64.5	278	30.2
Paper and its products	33	4,816	30	90.9	4,603	95.6	4,273	92.8	88.7	1,182	25.7
Petroleum and its products	16	1,996	14	87.5	1,245	62.4	992	79.7	49.7	256	20.6
Plumbing & heating eq't.& supplies	36	4,396	34	94.4	4,372	99.5	3,848	88.0	87.5	99.7	22.8
Tobacco and its products	30	7,540	21	70.0	6,103	80.9	4,234	69.4	56.2	320	5.2
Waste materials	55	1,963	14	25.5	1,273	64.8	1,247	98.0	63.5	197	15.5
All other kinds of business	116	5,555	84	72.4	4,512	81.2	3,568	79.1	64.2	966	21.4
<b>ALL OTHER TYPES</b>											
<b>Total</b>	<b>358</b>	<b>188,872</b>	<b>246</b>	<b>68.7</b>	<b>92,097</b>	<b>48.8</b>	<b>82,152</b>	<b>89.2</b>	<b>43.5</b>	<b>12,955</b>	<b>14.0</b>
Amusement and sporting goods	10	2,877	5	50.0	1,481	51.5	1,004	67.8	34.9	198	12.7
Automotive products	19	4,204	17	89.5	4,049	96.3	3,621	89.4	96.1	914	22.6
Chemicals	5	3,605	5	100.0	3,605	100.0	3,605	100.0	100.0	293	8.1
Clothing and furnishings	3	2,025	2	66.7	16	0.8	5	31.3	0.2	3	19.8
Coal	6	3,327	6	100.0	3,327	100.0	2,985	89.7	89.7	94	2.8
Drugs and drug sundries	3	66	1	33.3	6	9.1	6	100.0	9.1	3	50.0
Dry goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	4	24,736	3	75.0	19,780	80.0	19,780	100.0	80.0	3,260	16.4
Farm products-raw materials	13	3,353	3	23.1	271	8.1	146	53.9	4.4	60	22.1
Farm products-consumer goods	27	4,667	23	85.2	4,432	95.0	3,302	74.5	70.8	695	20.2
Farm supplies	3	224	3	100.0	224	100.0	72	32.1	32.1	40	17.9
Furniture and house furnishings	5	708	2	40.0	463	65.4	463	100.0	65.4	36	7.8
Groceries and foods	56	57,247	43	76.8	20,352	35.6	17,991	88.4	31.4	2,097	10.3
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	8	2,576	8	100.0	2,576	100.0	2,568	99.7	99.7	546	21.2
Lumber and building materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment & supplies	47	5,243	41	87.2	4,499	85.8	4,352	96.7	83.0	1,007	22.4
Metals	21	41,545	13	61.9	11,623	28.0	11,623	100.0	28.0	363	3.1
Paper and its products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	105	28,702	55	52.4	13,051	45.5	8,338	63.9	29.1	2,597	19.9
Plumbing & heating eq't.& supplies	6	543	4	66.7	438	80.1	412	94.7	75.9	125	26.7
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
All other products	11	383	7	63.6	317	81.5	301	95.0	77.4	116	30.6

## WHOLESALE DISTRIBUTION: 1933

13-3  
Census of  
American  
Business

Table 5.—STATE OF CONNECTICUT DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (of retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,412	\$336,829	\$45,626	1,176	83.3	\$226,865	67.4	\$34,192	16.1	\$154,846	\$9,150	\$36,076	\$48,316
<b>WHOLESALESAERS PROPER</b>													
Total	1,054	147,957	24,353	927	88.0	109,585	74.1	19,537	12.6	76,031	7,713	20,698	6,143
Amusement & sporting goods	13	409	108	12	92.3	358	82.6	88	26.0	275	28	81	-
Automotive products	62	4,077	1,224	62	100.0	4,077	100.0	1,224	30.0	2,302	886	581	208
Chemicals	30	2,487	659	30	100.0	2,487	100.0	659	26.5	1,184	331	920	52
Clothing and furnishings	13	359	59	13	100.0	359	100.0	59	16.4	369	-	-	-
Coal	27	8,345	1,549	20	74.1	4,321	61.8	955	22.1	2,037	802	491	991
Drugs and drug sundries	17	23,765	2,201	15	88.2	6,318	22.4	908	17.1	3,586	425	337	970
Dry goods	17	1,273	181	17	100.0	1,273	100.0	181	14.2	1,225	9	36	8
Electrical goods	37	3,558	717	35	94.6	2,827	79.5	577	20.4	1,793	208	826	-
Farm products—raw materials	45	5,619	956	10	22.2	1,772	31.5	261	14.7	232	139	1,359	62
Farm products—consumer goods	130	18,718	2,654	113	86.9	13,814	73.8	2,014	14.6	12,864	486	66	410
Farm supplies	12	1,582	499	9	75.0	1,423	89.9	461	32.4	839	544	-	40
Furniture & house furn'gs.	11	837	174	11	100.0	837	100.0	174	20.8	719	58	60	-
Groceries and foods	222	27,668	3,834	215	96.8	26,610	96.2	3,686	17.9	24,764	569	682	495
Hardware	22	7,358	1,802	19	86.4	6,958	94.6	1,749	25.1	4,186	1,371	726	675
Jewelry and optical goods	8	358	64	8	100.0	358	100.0	64	17.9	355	2	1	-
Lumber & building mtr'ls.	27	5,514	1,045	11	40.7	1,157	32.9	373	32.2	772	256	125	1
Machinery eq't. & supplies	63	10,473	1,642	59	93.7	10,144	96.9	1,592	15.7	3,154	520	6,384	84
Metals (except scrap)	12	1,311	418	10	83.3	1,098	83.8	308	23.1	228	12	857	1
Paper and its products	33	4,816	1,261	33	100.0	4,816	100.0	1,261	26.2	2,136	156	2,512	12
Petroleum and its products	16	1,996	379	12	75.0	841	42.1	152	18.1	537	125	140	39
Plumbing and heating eq't.	36	4,596	1,002	35	97.2	4,139	94.2	939	22.7	1,528	69	2,472	70
Tobacco and its products	30	7,540	383	30	100.0	7,540	100.0	383	5.1	6,625	92	-	923
Waste materials	55	1,963	369	54	61.8	1,807	92.1	353	18.4	174	3	1,549	81
All other kinds of business	116	5,556	1,213	114	98.3	5,271	94.9	1,156	21.6	4,250	523	474	24
<b>ALL OTHER TYPES</b>													
Total	358	168,872	21,273	249	69.6	117,280	62.1	14,655	12.5	68,314	1,417	14,877	\$5,172
Amusement & sporting goods	10	2,877	360	4	40.0	980	34.1	125	12.9	164	-	465	361
Automotive products	19	4,204	979	15	78.9	3,019	71.8	801	26.6	1,562	311	1,059	87
Chemicals	5	3,605	293	3	60.0	623	17.3	85	13.6	65	-	568	-
Clothing and furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	6	3,327	94	5	83.3	3,057	91.9	89	2.9	2,543	45	214	455
Drugs and drug sundries	3	66	22	3	100.0	66	100.0	22	33.3	65	1	-	-
Dry goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	4	24,736	4,190	3	75.0	19,780	80.0	4,190	21.2	3,240	-	4,340	12,200
Farm products—raw materials	13	3,553	483	7	53.8	766	22.8	275	35.9	6	-	5	755
Farm products—consumer goods	27	4,667	960	23	85.2	4,265	91.4	936	21.9	4,196	33	2	36
Farm supplies	3	224	39	1	33.3	205	91.5	39	19.0	147	-	58	-
Furniture & house furn'gs.	5	708	59	5	100.0	708	100.0	59	8.3	708	-	-	-
Groceries and foods	56	57,247	3,045	56	100.0	57,247	100.0	3,045	5.3	51,419	4	356	25,408
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	8	2,576	546	8	100.0	2,576	100.0	546	21.2	2,566	9	1	-
Lumber & building mtr'ls.	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery eq't. & supplies	47	6,243	1,136	40	85.1	4,527	66.3	967	21.4	1,158	309	2,471	589
Metals (except scrap)	21	41,545	2,267	12	57.1	2,683	6.5	299	11.1	138	-	2,545	-
Paper and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	105	28,702	6,565	59	57.1	11,006	38.3	1,946	17.7	9,374	701	896	36
Plumbing and heating eq't.	6	543	151	5	83.3	623	96.3	148	28.7	246	2	276	-
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	11	389	176	11	100.0	389	100.0	176	45.2	53	1	55	-



Table 6.—STATE OF CONNECTICUT - MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Proprietors and firm members	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employment	Average number of employees	NUMBER OF EMPLOYEES—BY MONTHS											
		Men		Women			January	February	March	April	May	June	July	August	September	October	November	December
		Estimated average	Estimated average	Percent of total														
Total	797	11,288	3,495	23.6	Full-time ratio to average Part-time ratio to average	13,721	13,587	13,353	13,214	12,649	12,660	13,127	13,331	13,986	13,834	14,402	15,129	15,190
Amusement and sporting goods.	10	00	80	50.0	Full-time Part-time	155	160	153	152	152	152	157	154	155	158	158	158	159
Automotive products	54	607	92	13.1	Full-time Part-time	5	3	2	6	6	6	4	3	4	5	7	5	16
Chemicals	10	238	63	20.9	Full-time Part-time	681	639	645	647	648	658	675	680	710	709	717	723	722
Clothing and furnishings	15	57	323	85.0	Full-time Part-time	18	10	16	10	13	20	20	22	25	22	21	18	15
Coal	13	496	54	9.9	Full-time Part-time	288	256	252	251	254	280	288	285	292	294	331	336	333
Drugs and drug sundries	9	340	342	50.2	Full-time Part-time	13	6	6	5	6	8	7	8	8	8	8	8	33
Dry goods	16	68	32	32.4	Full-time Part-time	375	353	353	357	355	359	356	357	379	384	387	391	392
Electrical goods	18	730	398	35.3	Full-time Part-time	5	4	4	4	4	4	5	4	4	4	4	9	15
Farm products—raw materials	25	509	694	57.7	Full-time Part-time	463	508	514	472	415	389	389	396	377	468	506	547	587
Farm products—consumer goods	120	1,008	122	10.8	Full-time Part-time	87	105	111	95	93	59	57	72	69	73	89	104	112
Farm supplies	11	107	43	28.5	Full-time Part-time	694	551	622	511	568	549	551	612	631	675	687	701	655
Furniture and house furnishings	4	80	32	32.4	Full-time Part-time	78	73	82	167	52	71	103	81	80	87	87	75	129
General merchandise	-	56	18	24.6	Full-time Part-time	9	7	7	8	8	8	8	8	9	8	8	8	8
Groceries and foods (except farm products)	178	2,093	253	10.8	Full-time Part-time	1,119	1,099	1,100	1,095	1,076	1,068	1,090	1,097	1,132	1,146	1,164	1,176	1,198
Hardware	16	245	75	23.3	Full-time Part-time	1,060	1,570	1,362	1,392	890	428	621	665	1,031	540	990	1,668	1,668
Jewelry and optical goods.	5	98	60	37.9	Full-time Part-time	143	143	143	149	144	146	146	148	147	149	148	148	149
Lumber and building materials (other than metal)	16	436	45	9.3	Full-time Part-time	14	15	14	14	12	19	14	11	11	19	12	12	13
Machinery, equipment and supplies (except electrical)	31	806	14.	15.0	Full-time Part-time	147	147	143	143	144	146	146	148	147	149	148	148	149
Metals (except scrap)	16	419	136	24.3	Full-time Part-time	395	346	326	329	345	371	407	420	434	425	418	404	396
Paper and its products	9	260	167	39.1	Full-time Part-time	96	97	102	101	109	93	106	94	90	97	87	68	92
Petroleum and its products	16	1,544	154	8.0	Full-time Part-time	884	645	636	632	653	655	662	680	912	936	935	934	930
Plumbing and heating equipment and supplies	17	334	67	16.8	Full-time Part-time	64	62	522	522	516	515	525	532	541	549	571	576	573
Tobacco and its products (except leaf)	28	120	35	22.9	Full-time Part-time	659	521	422	422	416	415	418	417	416	416	416	426	419
Waste materials	50	135	38	22.0	Full-time Part-time	418	420	422	422	416	415	418	417	416	416	416	426	419
All other products	111	422	74	14.3	Full-time Part-time	1,646	1,598	1,578	1,576	1,563	1,572	1,631	1,560	1,606	1,710	1,731	1,806	1,807

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF CONNECTICUT WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER			
	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-pen-ses per-cent of net sales
<b>WHOLESALE MERCHANTS</b>	1,017	7,987	16.6	198	131	37.0	370	1,030	28.6	170	999	22.8	126	1,192	20.8	100	1,827	16.6	41	1,721	15.7	17	1,087	10.8
Amusement and sporting goods	13	56	26.4	5	1	22.2	7	22	31.2	5	12	22.4	6	108	35.0	2	37	16.7	1	56	14.6	-	-	-
Automotive products	61	442	30.0	6	2	28.1	30	146	49.4	14	115	52.7	8	28	32.8	1	29	31.9	1	81	20.1	-	-	-
Chemicals	30	236	26.6	8	16	38.6	10	25	32.1	8	67	27.1	1	2	51.7	-	-	-	-	-	-	-	-	-
Clothing and furnishings	13	18	16.4	5	5	35.4	7	7	18.0	1	12	31.1	1	6	11.7	-	-	-	-	-	-	-	-	-
Coal	23	419	19.1	1	1	-	2	6	27.2	2	12	31.1	7	89	23.0	4	123	27.2	2	74	19.3	2	113	14.3
Drug and drug sundries	16	599	9.8	2	2	100.0	3	5	41.7	1	6	18.4	1	11	20.0	3	50	16.0	2	150	20.7	4	296	7.8
Dry goods	17	66	14.2	1	1	-	5	18	19.7	4	4	18.6	7	10	14.6	-	-	-	-	-	-	-	-	-
Electrical goods	37	224	20.2	2	1	15.4	16	40	55.5	6	28	18.6	7	77	22.3	4	77	22.3	1	26	13.4	-	-	-
Farm products—raw materials	45	941	16.7	1	33.5	12	54	19.5	20	59	12.1	6	28	11.5	349	11.7	4	42	17.8	1	26	13.4	-	-
Farm products—consumer goods	124	795	14.1	16	8	25.0	53	104	20.5	19	109	20.1	13	109	17.5	13	281	20.4	7	107	7.1	3	108	9.9
Farm supplies	12	124	31.5	2	1	60.0	4	8	20.1	2	13	27.8	2	44	26.5	2	11	11.5	-	1	58	31.9	-	-
Furniture and house furnishings	10	56	20.7	1	3	75.0	5	4	45.7	1	-	-	-	2	11	25.0	2	72	(X)	-	-	-	-	-
General merchandise	2	72	(X)	-	-	-	-	-	-	-	-	-	-	2	72	(X)	-	-	-	-	-	-	-	-
Meats (except scrap)	207	1,125	14.1	47	28	40.5	55	182	29.1	32	177	25.0	25	170	17.2	27	266	11.5	14	268	10.8	1	84	7.5
Meats and foods (except farm products)	22	237	24.5	3	1	36.7	5	16	34.9	4	48	28.9	2	20	17.4	1	86	21.9	1	6	13.7	3	119	26.3
Hardware	8	28	17.9	3	10	80.0	4	12	40.2	2	-	-	1	3	5.9	-	-	-	-	-	-	-	-	-
Lumber and building m'tls. (other than metals)	27	568	29.7	7	3	46.9	7	25	40.3	5	40	34.7	2	26	28.8	4	91	27.3	2	193	29.3	-	-	-
Machinery, eq't., & supplies (except electrical)	62	531	16.7	12	6	36.1	23	78	29.8	14	130	39.2	8	145	35.9	3	39	25.8	1	18	18.5	2	119	6.8
Metals (except scrap)	12	123	51.9	3	2	38.5	5	6	16.3	5	25	22.7	3	30	37.4	3	90	37.4	3	25	29.8	-	-	-
Paper and its products	33	418	26.2	3	2	41.3	11	38	34.3	6	36	21.0	7	78	23.2	3	39	20.1	3	225	29.8	-	-	-
Petroleum and its products	16	99	18.9	1	2	26.0	6	19	28.5	2	10	52.4	3	24	17.1	1	24	17.1	1	21	16.7	-	-	-
Plumbing and heating eq't. and supplies	35	346	22.8	3	3	61.5	12	30	27.1	7	36	17.3	10	64	20.3	2	61	19.1	1	21	16.7	-	-	-
Tobacco and its products (except leaf)	30	144	5.1	2	2	25.2	2	3	7.4	4	11	7.8	4	16	8.3	11	6	4.2	1	14	6.9	1	162	26.4
Tobacco materials	55	127	18.8	30	12	39.7	19	45	26.1	1	4	12.4	1	6	14.2	4	80	15.2	4	80	15.2	1	37	4.7
Waste materials	107	357	21.5	31	19	32.1	49	110	25.1	14	76	21.6	12	134	19.7	1	18	9.6	-	-	-	-	-	-
All other products	161	3,026	11.9	6	5	41.4	30	137	42.1	24	191	31.7	28	333	29.7	33	570	15.7	14	310	11.6	17	1,462	9.6
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	5	56	11.0	-	-	-	-	-	-	-	-	-	2	18	18.8	2	15	9.7	1	21	8.4	-	-	-
Amusement and sporting goods	16	235	22.7	-	-	-	2	19	71.6	3	23	30.8	5	84	25.3	2	43	24.6	3	58	13.3	-	-	-
Automotive products	5	44	8.2	-	-	-	2	4	31.7	1	1	10.5	-	-	-	-	14	9.0	-	-	-	1	29	8.0
Chemicals	3	66	17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drug and drug sundries	8	155	64.3	-	-	-	-	-	-	-	-	-	2	52	44.6	2	101	51.5	-	-	-	-	-	-
Electrical goods	5	10	7.9	-	-	-	-	-	-	-	-	-	1	5	9.7	1	4	5.5	-	-	-	-	-	-
Farm products—consumer goods	48	702	10.2	2	2	50.0	5	36	43.3	5	46	28.4	18	35	12.3	18	265	12.8	7	121	8.2	5	137	7.5
Furniture and house furnishings	8	122	21.2	-	-	-	4	15	29.1	1	11	34.6	-	-	-	-	3	3.4	1	60	31.7	1	33	17.7
Groceries and foods (except farm products)	27	323	22.9	1	-	-	9	37	35.1	7	78	30.8	6	95	34.5	3	89	18.3	3	24	15.9	1	24	15.9
Jewelry and optical goods	13	400	5.4	-	-	-	2	400	5.4	2	18	63.3	3	1	17.0	1	25	12.3	5	333	4.7	-	-	-
Machinery, eq't., & supplies (except electrical)	4	54	50.1	-	-	-	1	3	35.2	1	3	35.2	2	15	22.5	2	19	13.3	1	27	12.9	-	-	-
Metals (except scrap)	10	78	16.9	-	-	-	3	17	43.3	-	-	-	2	15	22.5	2	19	13.3	1	27	12.9	-	-	-
Plumbing & heating eq't. and supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other products	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



















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