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MIDDLE ATLANTIC STATES



**U. S. DEPARTMENT OF COMMERCE**

**Daniel C. Roper, Secretary**

**BUREAU OF THE CENSUS**

**William L. Austin, Director**

**CENSUS OF AMERICAN BUSINESS: 1933**

**A CIVIL WORKS ADMINISTRATION PROJECT**

**WHOLESALE DISTRIBUTION**

**VOLUME III**

**MIDDLE ATLANTIC STATES**



**MAY, 1935**



U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary



BUREAU OF THE CENSUS

William L. Austin, Director



This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

## WHOLESALE DISTRIBUTION: 1933

### PLAN OF PRESENTATION

- Volume I.—Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.
- Volume II.—New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).
- Volume III.—Middle Atlantic States (New York, New Jersey, and Pennsylvania).
- Volume IV.—Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).
- Volume V.—East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).
- Volume VI.—West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).
- Volume VII.—Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California).



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## WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.—In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.—The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks\*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I.....	Under \$10,000
II.....	\$10,000 to \$49,999
III.....	\$50,000 to \$99,999
IV.....	\$100,000 to \$199,999
V.....	\$200,000 to \$499,999
VI.....	\$500,000 to \$999,999
VII.....	\$1,000,000 and over

\*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.—The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 1.—STATE OF NEW YORK SUMMARY OF WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part- time	
						1933	1929					
<b>THE STATE</b>	<b>21,899</b>	<b>25,311</b>	<b>8,333,836</b>	<b>17,604,635</b>	<b>728,194</b>	<b>9.5</b>	<b>8.2</b>	<b>194,591</b>	<b>368,116</b>	<b>4.4</b>	<b>6,860</b>	<b>590,737</b>
Wholesalers proper	15,442	17,611	3,227,427	7,831,108	435,522	13.5	10.5	113,940	202,431	6.3	4,519	444,643
Wholesale merchants	13,442	15,211	2,347,263	5,660,308	352,427	15.0	12.1	96,761	167,725	7.1	3,966	312,497
Exporters	180	326	250,947	574,371	14,301	5.7	4.0	1,611	4,245	1.7	225	25,019
Importers	1,481	1,686	586,901	1,512,011	62,845	10.7	7.0	13,642	27,493	4.7	276	105,391
Limited function wholesalers	339	386	42,316	84,418	5,949	14.1	9.1	1,906	2,968	7.0	52	1,736
Manufacturers' sales branches 1/	2,468	2,568	2,156,075	4,167,792	228,617	10.7	9.3	50,696	105,979	5.0	1,419	103,292
With stocks	1,626	-	1,384,247	-	171,205	12.4	-	38,917	75,340	5.4	1,094	103,267
Without stocks	842	-	751,828	-	57,412	7.6	-	-	30,639	4.1	325	25
Agents and brokers	2,970	3,897	2,468,192	4,745,377	77,366	3.1	3.4	16,669	39,636	1.6	509	13,591
Brokers	628	637	659,759	1,319,250	8,094	1.2	0.9	1,886	4,241	0.6	78	1,003
Commission merchants	433	648	640,792	994,673	22,133	3.5	3.9	4,712	12,280	1.9	129	3,249
Export agents	147	179	86,342	300,441	3,109	3.6	5.1	551	1,315	1.5	16	423
Import agents	130	63	44,665	48,739	2,897	6.5	8.4	339	666	1.5	21	1,392
Manufacturers' agents	994	1,171	174,894	422,816	13,615	7.8	7.6	3,328	6,803	3.9	124	3,088
Selling agents	436	1,030	595,203	1,374,025	22,287	3.7	3.9	4,316	11,539	1.9	105	4,182
Other agents	200	169	266,339	285,433	5,261	2.0	2.3	1,537	2,992	1.1	36	274
All other types	1,019	1,235	502,142	860,358	46,569	9.3	8.2	13,286	19,870	4.0	413	29,211
Bulk tank stations	664	459	173,921	199,414	28,779	16.5	16.3	7,545	12,142	7.0	162	14,002
Chain store warehouses	62	106	268,252	451,181	9,379	3.7	5.7	3,478	4,545	1.7	119	13,870
Assemblers and country buyers	192	557	10,197	51,671	1,689	16.6	5.8	569	729	7.1	106	894
Cooperative marketing associations	91	56	48,525	136,402	6,251	12.9	3.3	1,669	2,418	5.0	15	331
Elevators 2/	4	18	470	9,126	36	7.7	7.4	13	22	4.7	11	100
Other types	6	39	777	12,564	35	4.5	32.9	12	14	1.8	-	14
<b>NEW YORK CITY</b>	<b>15,836</b>	<b>19,618</b>	<b>7,376,091</b>	<b>15,631,148</b>	<b>659,656</b>	<b>8.9</b>	<b>7.9</b>	<b>154,714</b>	<b>307,561</b>	<b>4.2</b>	<b>5,051</b>	<b>500,558</b>
Wholesalers proper	12,260	14,135	2,813,943	6,929,390	370,172	13.2	10.1	91,630	170,569	6.1	3,426	382,974
Wholesale merchants	10,401	11,829	1,946,576	4,777,619	288,827	14.8	11.9	75,323	136,758	7.0	2,900	252,141
Exporters	180	327	250,947	574,016	14,301	5.7	4.0	1,611	4,245	1.7	225	25,019
Importers	1,468	1,678	583,829	1,510,447	62,593	10.7	7.0	13,565	27,375	4.7	275	104,806
Limited function wholesalers	211	301	32,591	67,308	4,451	13.7	9.8	1,331	2,191	6.7	26	1,008
Manufacturers' sales branches	1,775	1,872	1,878,051	3,576,150	195,495	10.5	9.3	41,728	90,034	4.8	991	90,300
With stocks	1,103	-	1,191,563	-	144,588	12.1	-	31,403	62,267	5.2	688	90,275
Without stocks	672	-	686,488	-	51,907	7.6	-	10,325	27,767	4.0	303	77
Agents and brokers	2,681	3,454	2,386,256	4,574,485	72,416	3.1	3.4	15,909	38,408	1.6	462	13,003
Brokers	559	555	625,078	1,273,156	7,570	1.2	0.9	1,759	3,987	0.6	65	976
Commission merchants	377	557	620,560	946,485	21,385	3.4	3.9	4,453	11,898	1.9	116	3,165
Export agents	146	176	86,272	294,746	3,105	3.6	5.2	551	1,313	1.5	15	423
Import agents	127	62	44,129	48,253	2,867	6.5	8.5	333	659	1.5	21	1,314
Manufacturers' agents	865	987	165,617	397,828	12,785	7.7	7.4	3,098	6,406	3.9	112	2,794
Selling agents	409	952	578,184	1,339,116	21,517	3.7	3.9	4,140	11,155	1.9	98	4,060
Other agents	198	165	266,246	274,899	5,247	2.0	2.3	1,535	2,990	1.1	35	271
All other types	120	157	297,841	551,123	18,513	6.2	7.4	5,247	8,550	2.9	172	14,261
Bulk tank stations	33	47	68,241	83,099	9,209	13.5	14.5	1,781	3,740	5.5	52	2,448
Chain store warehouses	42	78	196,256	326,102	6,909	3.5	6.6	2,793	3,649	1.9	107	11,622
Assemblers and country buyers	23	2	1,331	(X)	186	14.0	(X)	52	81	6.1	2	106
Cooperative marketing associations	19	-	31,361	-	2,194	7.0	-	617	1,078	3.4	11	104
Other types	3	30	652	(X)	15	2.3	(X)	4	4	0.6	-	1
<b>BUFFALO</b>	<b>913</b>	<b>1,166</b>	<b>262,650</b>	<b>671,705</b>	<b>31,312</b>	<b>11.9</b>	<b>8.7</b>	<b>10,331</b>	<b>15,322</b>	<b>5.8</b>	<b>399</b>	<b>23,396</b>
Wholesalers proper	585	752	117,797	291,924	18,308	15.8	11.6	6,441	9,081	7.7	269	17,474
Wholesale merchants	565	727	114,010	284,267	17,795	15.6	11.7	6,249	8,764	7.7	264	17,073
Importers	2	-	805	-	36	3.2	-	5	13	1.6	-	7
Limited function wholesalers	18	25	2,982	8,652	487	16.3	7.0	187	304	10.2	5	394

## WHOLESALE DISTRIBUTION: 1933

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Table 1 —STATE OF NEW YORK SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)	
	1933	1929	1933	1929	Amount	Percent of sales			Total	Part-time		
						1933	1929					Amount
<b>BUFFALO (continued)</b>												
Manufacturers' sales branches	191	205	70,551	218,411	8,615	12.2	7.7	2,677	4,305	6.1	87	4,263
With stocks	119	-	42,953	-	6,944	16.2	-	2,275	3,488	8.1	75	4,263
Without stocks	72	-	27,598	-	1,671	6.1	-	402	817	3.0	12	-
Agents and brokers	112	181	42,763	86,820	1,406	3.3	3.7	389	732	1.7	27	261
Brokers	25	31	13,931	15,784	193	1.4	2.1	44	92	0.7	5	12
Commission merchants	37	33	17,039	35,042	549	3.2	2.1	160	288	1.7	9	26
Export agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
Manufacturers' agents	38	77	3,234	11,270	283	8.8	9.8	91	146	4.5	5	130
Selling agents	12	36	8,589	16,227	381	4.4	6.1	94	206	2.4	8	93
Other agents	-	1	-	(X)	-	-	(X)	-	-	-	-	-
All other types	25	28	31,539	73,610	2,983	9.5	6.2	824	1,204	3.8	16	1,328
Bulk tank stations	14	12	7,468	20,651	1,411	18.9	14.4	360	550	7.4	6	891
Chain store warehouses	4	6	16,546	31,959	846	5.1	2.7	220	260	1.6	9	484
Other types	7	10	7,525	21,000	726	9.6	3.6	244	394	5.2	1	23
<b>ALBANY</b>	303	243	85,675	124,335	10,693	12.5	11.1	2,864	4,836	5.6	91	6,316
Wholesalers proper	187	159	32,488	60,005	5,642	17.4	14.1	1,568	2,612	8.0	54	3,938
Manufacturers' sales branches	78	61	23,401	32,754	3,143	13.4	10.2	935	1,630	7.0	18	1,180
Agents and brokers	23	13	7,090	4,360	149	2.1	3.4	33	70	1.0	2	5
All other types	15	10	22,696	27,216	1,759	7.8	6.8	328	524	2.3	17	1,193
<b>ROCHESTER</b>	502	571	120,324	226,031	13,752	11.4	11.2	4,339	7,158	5.9	346	10,590
Wholesalers proper	351	401	42,820	94,923	6,982	16.3	14.5	2,456	3,659	8.5	99	7,325
Manufacturers' sales branches	72	65	51,264	81,200	5,162	10.1	11.6	1,450	2,618	5.5	237	2,311
Agents and brokers	60	89	14,157	39,412	392	2.8	2.9	111	186	1.3	3	36
All other types	19	16	12,083	10,496	1,216	10.1	8.5	322	495	4.1	7	918
<b>SYRACUSE</b>	285	460	72,931	178,958	9,592	13.2	10.9	2,777	4,447	6.1	79	5,551
Wholesalers proper	165	284	24,496	81,725	3,697	15.1	11.9	1,265	1,826	7.5	43	3,378
Manufacturers' sales branches	81	97	24,871	58,960	3,976	16.0	11.0	980	1,806	7.3	27	1,255
Agents and brokers	14	59	5,584	12,687	142	2.5	5.8	36	81	1.5	2	10
All other types	25	20	17,980	25,146	1,777	9.9	10.0	498	734	4.1	7	908
<b>UTICA</b>	141	184	25,856	59,359	3,591	13.9	12.1	1,078	1,556	6.0	26	2,778
Wholesalers proper	103	142	16,357	42,560	2,459	15.0	12.3	739	1,062	6.5	21	2,148
Manufacturers' sales branches	22	15	4,262	9,615	550	12.9	8.7	181	269	6.3	1	216
Agents and brokers	5	16	2,930	3,831	76	2.6	8.8	15	32	1.1	-	4
All other types	11	11	2,307	3,353	506	21.9	22.5	143	193	8.4	4	410
<b>YONKERS</b>	82	74	15,539	27,695	2,489	16.0	12.0	761	1,223	7.9	9	1,542
Wholesalers proper	75	63	11,837	16,908	1,905	16.1	11.9	558	932	7.9	8	1,431
All other types	7	11	3,702	10,787	584	15.8	12.2	203	291	7.9	1	111

1/ For comparison purposes district and general sales offices have been included in manufacturers' sales branches.

2/ Includes 2 cooperative elevators with sales amounting to \$188,000.





TABLE 2A. - STATE OF NEW YORK  
NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	THE STATE			NEW YORK CITY			BUFFALO			Total	All other types	Manufacturers	Commission merchants	Brokers	Wholesale merchants	Mfg. est. branches		Agents	All other types					
				Limited wholesalers	Mfg. est. branches		Limited wholesalers	Mfg. est. branches	Mfg. est. branches	Stocks	Without stocks	Stocks							Without stocks	Agents							
					With stocks	Without stocks																	With stocks	Without stocks			
Hardware	299	196	12	1	23	10	1	34	20	246	145	2	1	23	10	1	34	20	6	6	-	-	-				
Hardware (general line)	78	56	2	1	3	4	1	2	4	40	28	2	1	3	4	1	2	4	4	4	-	-	-				
Hardware (specialty lines)	220	130	10	1	20	19	1	32	16	206	117	10	1	19	10	1	32	16	2	2	-	-	-				
Jewelry and optical goods	828	585	158	8	28	8	20	1	5	777	542	158	8	18	8	20	1	5	17	9	8	1	-	-			
Jewelry (general line)	309	283	6	4	1	1	8	-	6	291	255	5	4	1	1	8	1	6	4	4	4	-	-	-			
Clocks and watches	103	55	44	1	1	1	-	-	1	100	52	44	2	1	1	1	-	1	1	1	1	-	-	-			
Diamonds and other precious stones	177	91	71	2	-	-	11	-	2	176	90	71	2	2	-	11	-	2	2	1	1	-	-	-			
Other jewelry specialties	170	110	34	1	10	6	1	3	5	157	108	34	1	9	6	1	3	5	-	-	-	-	-	-			
Optical goods	69	44	3	-	16	1	-	2	3	43	27	3	-	1	1	-	2	3	4	3	1	-	-	-			
Lumber and building materials (other than Metal)	485	312	20	13	38	37	5	9	26	326	199	19	10	19	28	3	9	16	23	46	29	7	5	2	-	1	2
Lumber and millwork	167	107	7	12	1	4	4	7	9	103	66	6	9	1	3	2	7	3	6	18	15	-	2	-	1	1	1
Asbestos products	20	6	-	6	6	-	-	-	2	12	5	-	-	2	5	-	-	-	4	4	1	1	1	-	-	-	-
Brick and tile	47	19	2	1	5	7	1	1	5	41	15	2	1	5	6	1	1	5	5	3	1	1	1	-	-	-	-
Cement	26	14	2	-	5	5	-	-	4	17	8	2	-	3	4	-	-	-	3	2	2	1	-	-	-	-	-
Glass	82	59	5	-	7	3	-	3	5	62	46	5	-	2	2	-	-	3	5	7	5	1	1	-	-	-	-
All other	153	107	4	-	13	12	-	1	9	91	59	4	-	7	8	-	1	5	7	11	5	3	2	-	-	-	-
Machinery, eq't. and supplies (except electrical)	1,871	985	60	7	34	19	12	2	23	1,465	778	60	6	230	140	10	2	187	52	118	49	29	23	2	-	16	-
Commercial machinery, eq't. & supplies	372	224	3	2	79	32	1	-	27	277	193	3	2	35	15	1	-	23	5	24	7	10	6	-	-	1	-
Office eq't. and supplies (except furniture)	130	41	2	2	56	22	1	-	6	76	38	2	2	21	7	1	-	5	-	12	-	8	4	-	-	-	-
Store equipment and supplies	59	41	-	-	10	1	-	-	6	51	37	-	-	7	1	-	-	5	1	2	1	1	1	-	-	-	-
All other	183	142	1	-	12	9	-	-	15	150	118	1	-	7	7	-	-	13	4	10	6	1	2	-	-	1	-
Construction machinery, eq't. & supplies	65	22	1	-	17	18	-	-	7	43	15	1	-	11	11	-	-	5	-	7	2	2	2	-	-	1	-
Construction machinery	11	5	-	-	1	4	-	-	2	8	4	-	-	1	2	-	-	1	-	1	1	1	1	-	-	-	-
Road machinery and equipment	9	3	-	-	2	2	-	-	2	7	2	-	-	1	2	-	-	2	-	1	1	1	1	-	-	-	-
All other	45	14	1	-	14	12	-	-	4	28	9	1	-	9	7	-	-	2	-	5	1	2	1	-	-	1	-
Farm and dairy machinery and equipment	60	21	1	-	25	9	-	-	2	14	5	1	-	-	6	-	-	-	2	5	2	1	1	-	-	1	-
Industrial machinery, eq't. & supplies	762	321	27	3	135	98	4	1	139	624	247	27	3	114	78	3	1	117	34	61	18	9	13	1	-	10	-
Bottle and bottling equipment	61	50	2	1	3	1	1	-	3	50	39	2	1	3	1	1	-	3	-	3	3	-	-	-	-	-	-
Machine tools	30	8	1	-	2	5	-	-	11	25	5	1	-	2	4	-	-	9	3	2	1	-	1	-	-	-	-
Mechanical rubber goods	32	12	-	-	6	4	-	-	9	1	27	11	-	5	3	-	-	7	1	4	1	1	1	-	-	2	-
Mill and mine supplies (general line)	62	47	1	-	2	5	-	-	5	2	31	19	1	2	4	-	-	3	2	6	5	-	1	-	-	-	-
All other	577	204	23	2	122	83	3	1	111	491	172	23	2	102	66	2	1	95	28	36	9	8	10	1	-	8	-
Professional equipment and supplies	228	150	25	-	32	5	1	-	12	133	121	25	-	28	5	1	-	10	3	8	7	1	-	-	-	-	-
Dental equipment and supplies	48	39	2	-	4	-	-	-	1	39	30	2	-	4	-	-	-	1	2	2	2	-	-	-	-	-	-
Surgical, medical and hospital eq't. and supplies	83	57	5	-	13	1	1	-	5	72	50	5	-	10	1	1	-	4	1	2	1	-	-	-	-	-	-
All other	97	54	17	-	15	4	-	-	5	82	41	17	-	14	4	-	-	6	1	4	4	-	-	-	-	-	-

TABLE 2A. - STATE OF NEW YORK NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Kind of business	NEW YORK STATE										NEW YORK CITY										BUFFALO															
	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg. ests. branches		Commission merchants	Manufacturers	All other types	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg. ests. branches		Commission merchants	Manufacturers	All other types	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg. ests. branches		Commission merchants	Manufacturers	All other types	Total								
					With stocks	Without stocks								With stocks	Without stocks								With stocks	Without stocks												
Service equipment and supplies	262	192	3	2	43	6	1	12	3	206	162	3	1	32	4	1	10	3	19	10	6	1	1	10	3	19	10	6	1							
Barber and beauty parlor	104	92	1	1	5	2	1	2	1	76	56	1	1	5	1	1	2	1	6	5	1	1	1	2	1	6	5	1	1							
Laundry	31	20	1	1	8	1	1	2	1	27	19	1	1	5	1	1	2	1	2	2	1	1	1	1	2	2	1	1	1							
All other	127	80	2	1	30	4	1	8	1	103	57	2	1	22	4	1	6	1	11	5	4	1	1	6	1	11	5	4	1							
Transportation equipment and supplies	122	55	1	1	23	6	22	5	5	108	45	1	1	10	21	6	22	5	4	3	1	1	1	22	5	4	3	1	1							
Aircraft and aeronautics eq't., and supplies	3	1	1	1	1	1	1	1	1	2	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1						
Railroad equipment and supplies	69	7	1	1	20	2	20	3	2	55	6	1	1	6	18	2	20	3	1	1	1	1	1	6	18	2	20	3	1	1						
All other	50	47	1	1	4	3	4	2	1	51	39	1	1	4	3	3	2	3	1	3	2	1	1	4	3	2	3	1	1	1						
Metals (except scrap)	321	189	21	1	51	76	11	2	40	31	322	190	21	1	42	51	11	2	35	28	28	9	6	11	2	35	28	28	9	6	11	2				
Copper	8	3	1	1	1	1	1	2	1	8	3	1	1	1	1	1	2	1	2	1	1	1	1	1	1	2	1	1	1	1	1	1				
Iron and steel	241	82	15	1	31	59	7	2	26	20	195	67	15	1	26	39	7	2	23	17	20	6	3	9	1	23	17	20	6	3	9	1	1			
Sheet metal products	31	23	1	1	3	1	3	1	3	1	26	19	1	2	2	1	3	1	2	1	2	1	1	1	2	1	2	1	1	1	1	1	1			
Other metal and metal works	111	50	6	1	16	16	3	10	9	93	41	6	1	13	12	3	8	9	6	2	6	2	2	2	2	8	9	6	2	2	2	2	2	2		
Paper and its products (general line)	780	584	21	11	39	57	8	1	32	27	664	483	21	10	35	52	8	1	27	27	26	22	1	2	1	27	27	26	22	1	2	1	1	1		
Paper and its products (specialty lines)	142	108	2	1	5	10	1	19	17	110	80	2	1	4	9	1	16	15	5	3	5	3	1	1	1	16	15	5	3	1	1	1	1	1		
Paper and its products (specialty lines)	421	297	10	6	24	43	5	2	1	374	289	10	6	22	40	5	16	17	11	9	11	9	1	1	1	16	17	11	9	1	1	1	1	1		
Stationery and stationery supplies	186	182	7	5	9	4	2	1	3	166	133	7	5	9	3	2	1	3	5	6	4	1	1	1	1	3	5	6	4	1	1	1	1	1		
Wall paper	31	27	2	1	1	1	1	1	1	14	11	2	1	1	1	1	1	1	7	6	1	1	1	1	1	7	6	1	1	1	1	1	1	1		
Petroleum and its products	818	105	1	9	4	5	10	4	1	679	96	34	1	1	4	6	7	1	46	16	1	1	1	1	1	46	16	1	1	1	1	1	1	1		
Plumbing and heating eq't. & supplies	415	292	1	1	59	25	2	28	7	258	182	1	1	32	15	1	19	7	22	9	6	5	1	1	19	7	22	9	6	5	1	1	1	1		
Heating equipment (general line)	24	2	1	1	7	12	1	3	2	10	1	1	1	5	3	1	1	1	4	1	1	1	1	1	1	4	1	1	1	1	1	1	1	1		
Pipe, valves and fittings	24	13	1	1	3	3	1	3	2	22	11	1	1	3	3	1	3	2	4	1	1	1	1	1	1	4	1	1	1	1	1	1	1	1	1	
Plumbing and heating eq't. (general line)	178	148	1	1	27	1	1	1	2	85	74	1	1	8	1	1	1	2	8	5	3	1	1	1	1	8	5	3	1	1	1	1	1	1	1	
Stoves and ranges	21	18	1	1	2	1	1	1	1	14	11	1	1	2	1	1	1	2	8	5	3	1	1	1	1	8	5	3	1	1	1	1	1	1	1	
All other	168	111	1	1	20	10	2	20	3	127	85	1	1	14	9	1	13	3	10	4	3	1	1	1	13	3	10	4	3	1	1	1	1	1	1	
Tobacco and its products (except leaf)	308	242	5	12	23	8	1	5	13	154	106	5	4	22	3	1	4	10	31	28	1	1	1	1	1	4	10	31	28	1	1	1	1	1	1	
Waste materials	473	455	1	3	1	1	6	3	1	295	280	1	3	1	1	5	3	1	27	27	1	1	1	1	1	27	27	1	1	1	1	1	1	1	1	
Iron and steel scrap	61	57	1	1	1	1	1	1	1	28	25	1	1	1	1	1	1	1	5	5	1	1	1	1	1	5	5	1	1	1	1	1	1	1	1	
Junk and scrap (general line)	256	229	1	1	1	1	2	2	1	135	128	1	1	1	1	3	1	1	14	14	1	1	1	1	1	14	14	1	1	1	1	1	1	1	1	
Waste paper, rags, and rubber	176	169	1	1	1	1	1	1	2	132	127	1	1	1	1	2	2	1	8	8	1	1	1	1	1	8	8	1	1	1	1	1	1	1	1	
All other products	1,499	969	140	45	73	56	27	51	74	1,151	705	139	22	53	43	26	52	43	69	44	4	2	1	1	52	43	69	44	4	2	1	1	1	1	1	
Bags and bagging	34	26	2	1	1	1	1	1	1	30	22	2	1	2	1	3	1	1	3	2	1	1	1	1	1	3	2	1	1	1	1	1	1	1	1	
Beer	165	125	2	4	3	1	1	5	1	45	35	2	4	2	4	3	1	1	6	7	1	1	1	1	1	6	7	1	1	1	1	1	1	1	1	
Books and periodicals	66	48	2	4	1	1	1	3	2	64	46	2	4	3	1	1	1	2	1	1	1	1	1	1	1	2	1	1	1	1	1	1	1	1	1	
Cordage and twine	27	15	3	1	4	1	1	3	2	25	14	3	1	3	1	1	2	2	1	1	1	1	1	1	1	2	1	1	1	1	1	1	1	1	1	
Flowers and nursery stock	110	72	3	1	7	8	3	1	6	88	52	3	1	6	8	2	1	6	5	5	1	1	1	1	1	6	5	5	1	1	1	1	1	1	1	
Forest products (except lumber)	93	53	10	1	7	5	1	6	6	106	74	9	1	6	8	2	1	4	6	6	4	1	1	1	1	4	6	6	4	1	1	1	1	1	1	
Leather	126	87	8	1	7	5	1	7	4	171	140	9	1	7	5	1	5	4	1	1	1	1	1	1	1	5	4	1	1	1	1	1	1	1	1	
Leather goods	203	169	9	1	7	5	1	6	5	171	140	9	1	7	5	1	5	4	1	1	1	1	1	1	1	5	4	1	1	1	1	1	1	1	1	
Newspapers and magazines	78	40	5	9	3	7	2	5	3	53	12	5	5	3	4	6	1	2	2	3	1	1	1	1	1	2	2	3	1	1	1	1	1	1	1	1
Oils and greases (animal and vegetable)	38	11	9	1	2	1	1	3	3	34	10	9	1	2	4	6	1	2	3	3	1	1	1	1	1	2	3	3	1	1	1	1	1	1	1	
Rubber, crude	19	7	10	1	1	1	1	1	1	19	2	10	1	1	1	1	1	1	2	3	1	1	1	1	1	2	3	1	1	1	1	1	1	1	1	
Rubber goods (general line)	16	7	1	1	1	1	1	1	1	14	6	1	1	1	1	1	1	1	2	3	1	1	1	1	1	2	3	1	1	1	1	1	1	1	1	
Wines and spirituous liquors	102	48	39	1	7	1	1	1	1	89	39	39	1	5	1	1	1	1	2	2	1	1	1	1	1	2	2	2	1	1	1	1	1	1	1	
Yarn	64	33	3	1	7	1	1	1	1	61	32	3	1	6	4	1	1	1	6	4	7	2	1	1	1	6	4	7	2	1						

TABLE 2A. - STATE OF NEW YORK NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued) FOR STATES AND SKELATED CITIES

Type of Establishment Kind of Business	Exporters (continued)			Import agents (continued)		
	THE STATE	NEW YORK CITY	BUFFALO	THE STATE	NEW YORK CITY	BUFFALO
Exporters	180	160	4	2	2	-
Causeway and motion picture equipment and supplies	1	1	-	2	2	-
Moving picture films	4	4	-	1	1	-
Automobiles and other motor vehicles	2	2	-	1	1	-
Explosives	1	1	-	3	3	-
Naval stores	2	2	-	2	2	-
Paints and varnishes	1	1	-	1	1	-
Other chemicals	1	1	-	3	3	-
Clothing and furnishings (general line)	6	6	-	2	2	-
Clothing, women's and children's	2	2	-	1	1	-
Furnishings (general line)	1	1	-	3	3	-
Furnishings, women's and children's	1	1	-	2	2	-
Shoes and other footwear	2	2	-	1	1	-
Coal	2	2	-	1	1	-
Patent medicines	1	1	-	1	1	-
Toy goods (general line)	6	6	-	2	2	-
Knit goods	2	2	-	4	4	-
Notions	1	1	-	2	2	-
House goods	25	25	-	1	1	-
Electrical appliances, eq't., and supplies	1	1	-	9	9	-
Radios and radio equipment	7	7	-	147	146	-
Cotton	2	2	-	2	2	-
Grain	1	1	-	2	2	-
Hides, skins, and furs (raw)	9	9	-	2	2	-
Tobacco (leaf)	1	1	-	1	1	-
Dairy and poultry products	1	1	-	4	4	-
Fruits and vegetables (fresh)	7	7	-	17	17	-
Furniture	1	1	-	1	1	-
House furnishings (except as specified)	1	1	-	2	2	-
General merchandise	5	5	-	1	1	-
Meats and meat products	2	2	-	1	1	-
Other food and grocery specialties	23	23	-	1	1	-
Hardware (general line)	1	1	-	1	1	-
Hardware (specialty lines)	3	3	-	2	2	-
Jewelry (general line)	1	1	-	2	2	-
Optical goods	2	2	-	1	1	-
Lumber and millwork	1	1	-	1	1	-
Class	1	1	-	1	1	-
Other office eq't., and supplies (except furniture)	1	1	-	7	7	-
Other industrial machinery, equipment and supplies	7	7	-	1	1	-
Aircraft and aeronautical eq't., and supplies	1	1	-	4	4	-
	1	1	-	1	1	-

The "All other types" consists of the following:

Type of Establishment Kind of Business	Exporters (continued)			Import agents (continued)		
	THE STATE	NEW YORK CITY	BUFFALO	THE STATE	NEW YORK CITY	BUFFALO
Grain	2	2	-	1	1	-
Hides, skins, and furs (raw)	1	1	-	1	1	-
Tobacco (leaf)	1	1	-	1	1	-
Fruits and vegetables (fresh)	3	3	-	3	3	-
General merchandise	2	2	-	3	3	-
Confectionery and soft drinks	1	1	-	1	1	-
Meats and meat products	3	3	-	1	1	-
Other food and grocery specialties	7	7	-	1	1	-
Hardware (general line)	1	1	-	1	1	-
Hardware (specialty lines)	2	2	-	1	1	-
Other office equipment and supplies	1	1	-	1	1	-
Farm and dairy machinery and equipment	1	1	-	1	1	-
Machine tools	1	1	-	1	1	-
Nonmetallic mineral products	1	1	-	1	1	-
Mill and mine supplies (general line)	2	2	-	2	2	-
Other industrial machinery, equipment and supplies	4	4	-	1	1	-
Dental equipment and supplies	1	1	-	1	1	-
Other professional equipment and supplies	9	9	-	1	1	-
Other service equipment and supplies	147	146	-	1	1	-
Aircraft and aeronautical equipment and supplies	2	2	-	1	1	-
Railroad equipment and supplies	2	2	-	3	3	-
Copper	1	1	-	1	1	-
Iron and steel	4	4	-	2	2	-
Paper and its products (general line)	17	17	-	1	1	-
Paper and its products (specialty lines)	1	1	-	5	5	-
Stationery and stationery supplies	2	2	-	1	1	-
Petroleum and its products	1	1	-	5	5	-
Other plumbing and heating equipment and supplies	1	1	-	1	1	-
Forest products (except lumber)	1	1	-	1	1	-
Rubber, gutta	1	1	-	1	1	-
Miscellaneous kinds of bus mass	2	2	-	6	6	-
Import agents	2	2	-	130	127	-
Toys, novelties and fireworks	2	2	-	3	3	-
Other amusement and sporting goods	1	1	-	1	1	-
Automotive equipment, accessories and parts	1	1	-	1	1	-
Industrial chemicals	7	7	-	4	4	-
Paints and varnishes	1	1	-	1	1	-
Other chemicals	4	4	-	4	4	-
Furnishings, men's and boys'	8	8	-	1	1	-
Millinery and millinery supplies	4	4	-	4	4	-
Shoes and other footwear	1	1	-	1	1	-

TABLE 1A. - STATE OF NEW YORK NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE		NEW YORK CITY		BUFFALO		Type of Establishment Kind of Business	THE STATE		NEW YORK CITY		BUFFALO	
	No.	%	No.	%	No.	%		No.	%	No.	%	No.	%
Import agents (continued)	6	6					Selling agents (continued)	1	1				
Drugs (specialty lines)	2	2					Paints and varnishes	3	3				
Patent medicines	2	2					Other chemicals	2	2				
Toilet articles and preparations	1	1					Clothing, men's and boys'	5	5				
Knit goods	7	7					Clothing, women's and children's	7	7				
Notions	10	10					Furnishings (general line)	11	11				
Piece goods	3	3					Furnishings, men's and boys'	4	4				
Other dry goods	1	1					Furnishings, women's and children's	38	37				
Electrical appliances, exp't., and supplies	6	3					Hosiery	2	2				
Hides, skins and furs (raw)	2	2					Millinery and millinery supplies	2	2				
Silk (raw)	1	1					Shoes and other footwear	26	16				
Wool and mohair	3	3					Coal	1	1				
Other farm products-raw materials	3	3					Drugs (specialty line)	1	1				
Cheese	5	5					Patent medicines	3	3				
China, glassware and crockery	2	2					Toilet articles and preparations	4	4				
House furnishings (except as specified)	1	1					Other drug and drug sundries	29	29				
General merchandise	21	21					Dry goods (general line)	6	6				
Confectionery and soft drinks	2	2					Knit goods	107	106				
Other food and grocery specialties	1	1					Notions	6	6				
Hardware (specialty lines)	1	1					Other dry goods	6	6				
Diamonds and other precious stones	1	1					Piece goods	6	6				
Other jewelry specialties	1	1					Electrical appliances, equipment and supplies	6	6				
Glass	1	1					Radios and radio equipment	6	5				
Other lumber and building materials	3	3					Hides, skins, and furs (raw)	3	3				
Mill and mine supplies (general line)	3	3					Wool and mohair	1	1				
Dental equipment and supplies	1	1					Cheese	1	1				
Barber and beauty parlor equipment and supplies	1	1					Fruits and vegetables (fresh)	3	3				
Iron and steel	3	3					Fertilizer	1	1				
Other metal and metal works	4	4					China, glassware and crockery	2	2				
Paper and its products (specialty lines)	4	4					Floor coverings	2	2				
Tobacco and its products (except leaf)	1	1					Furniture	3	3				
Books and periodicals	2	2					House furnishings (except as specified)	9	9				
Forest products (except lumber)	1	1					Flax and sea foods	1	1				
Oils and greases (animal and vegetable)	1	1					Meats and meat products	3	3				
Rubber, oruds	1	1					Other food and grocery specialties	21	18				
Wines and spiritous liquors	5	5					Hardware (general line)	1	1				
Miscellaneous kinds of business	438	409	12				Hardware (specialty lines)	6	6				
Selling agents	1	1					Jewelry (general line)	1	1				
Sporting goods (general line)	4	4					Clocks and watches	1	1				
Toys, novelties and fireworks	4	4					Other jewelry specialties	2	2				
Other amusements and sporting goods	2	2					Optical goods	1	1				
Automotive equipment, accessories and parts	1	1					Lumber and millwork	5	5				
Tires and tubes	1	1					Asbestos products	2	2				
Dyestuffs	1	1					Brick and tile	5	5				
Industrial chemicals	3	3					Glass	3	3				
Naval stores	2	2					Other lumber and building materials	6	6				



TABLE 2A. - STATE OF NEW YORK NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

TABLE 2A. - STATE OF NEW YORK

Means of American Business

Type of Establishment  
Kind of Business

Type of Establishment  
Kind of Business

Type of Establishment  
Kind of Business

THE STATE NEW YORK CITY BUFFALO

THE STATE NEW YORK CITY BUFFALO

THE STATE NEW YORK CITY BUFFALO

THE STATE NEW YORK CITY BUFFALO

Chain store warehouses (continued)  
Meats and meat products  
Other food and grocery specialties  
Hardware (general line)  
Tobacco and its products (except leaf)  
Wines and spirituous liquors  
Importers  
Fruits and vegetables (fresh)  
China, glassware and crockery  
Limited function wholesalers  
Automotive equipment, accessories and parts  
Coal  
Dry goods (general line)  
Cheese  
Groceries (general line)  
Confectionery and soft drinks  
Other food and grocery specialties  
Lumber and millwork  
Paper and its products (specialty lines)  
Tobacco and its products (except leaf)  
Newspapers and magazines  
Miscellaneous kinds of business

Cooperative marketing associations  
Livestock  
Other farm products-raw materials  
Dairy products (general line)  
Milk and cream  
Poultry and poultry products  
Dairy and poultry products  
Fruits and vegetables (fresh)  
Other farm products-consumer goods  
Feed  
Flowers and nursery stock  
Elevators  
Grain  
Feed  
Cream stations  
Dairy products (general line)  
Milk and cream  
Dairy and poultry products  
Bulk tank stations (petroleum)  
Chain store warehouses  
Clothing furnishings (general line)  
Shoes and other footwear  
Drugs (general line)  
Dry goods (general line)  
Fruits and vegetables (fresh)  
General merchandise  
Groceries (general line)

Other agents (continued)  
Other industrial machinery, eq't., and supplies  
Laundry equipment and supplies  
Miscellaneous kinds of business  
Assemblers and country buyers  
Grain  
Hides, skin, and furs (raw)  
Horses and mules  
Livestock  
Tobacco (leaf)  
Other farm products-raw materials  
Dairy products (general line)  
Butter  
Milk and cream  
Poultry and poultry products  
Dairy and poultry products  
Fruits and vegetables (fresh)  
Feed  
Fertilizer  
Groceries (general line)  
Fish and sea foods  
Other food and grocery specialties  
Iron and steel scrap  
Waste paper, rags and rubber  
Flowers and nursery stock  
Forest products (except lumber)  
Oils and greases (animal and vegetable)  
Miscellaneous kinds of business

## WHOLESALE DISTRIBUTION: 1933

12-25-4

Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>21,899</b>	<b>\$8,333,836</b>	<b>\$788,194</b>	<b>9.5</b>	<b>194,591</b>	<b>\$368,116</b>	<b>\$6,860</b>	<b>\$590,737</b>
Wholesalers proper	15,442	3,227,427	435,522	13.5	113,940	202,431	4,519	444,643
Manufacturers' sales branches	2,468	2,136,075	228,617	10.7	50,696	105,979	1,419	103,292
Agents and brokers	2,970	2,468,192	77,386	3.1	16,669	39,856	509	13,591
All other types	1,019	502,142	46,669	9.3	13,286	19,870	413	29,211
<b>WHOLESALE TRADERS PROPER</b>								
<b>WHOLESALE MERCHANTS</b>	<b>13,442</b>	<b>2,347,263</b>	<b>352,427</b>	<b>15.0</b>	<b>96,781</b>	<b>167,725</b>	<b>3,966</b>	<b>312,497</b>
Amusement and sporting goods	227	31,594	7,071	22.4	1,567	3,315	46	3,265
Cameras and motion picture equipment and supplies	19	701	197	-	53	104	2	164
Moving picture films	33	12,425	2,795	-	213	1,279	15	462
Sporting goods (general line)	19	4,128	1,145	-	426	573	7	332
Toys, novelties, and fireworks	106	7,125	1,479	-	525	750	8	974
All other	51	7,215	1,455	-	350	609	13	1,353
Automotive products	490	56,747	11,380	20.1	3,882	5,821	80	9,008
Automobiles and other motor vehicles	30	20,999	2,401	-	770	1,184	21	896
Automotive equipment, accessories and parts	388	27,113	7,524	-	2,713	4,004	56	6,595
Tires and tubes	72	9,535	1,455	-	399	633	3	1,517
Chemicals	261	66,109	14,082	21.3	2,473	4,862	68	9,625
Dyestuffs	16	11,209	3,443	-	686	1,576	5	2,928
Industrial chemicals	25	11,714	1,021	-	240	496	7	1,233
Naval stores	6	5,202	200	-	57	86	-	131
Paints and varnishes	155	11,472	3,226	-	1,011	1,571	43	3,125
All other	59	26,512	6,192	-	479	1,133	13	2,208
Clothing and furnishings	1,168	174,181	27,039	15.5	7,589	13,651	426	20,463
Clothing and furnishings (general line)	76	12,922	1,703	-	372	646	45	1,862
Clothing, men's and boys'	137	12,826	2,042	-	530	1,170	23	2,281
Clothing, women's and children's	309	69,564	11,637	-	3,269	6,447	219	4,639
Furnishings (general line)	69	7,104	1,085	-	377	533	23	1,407
Furnishings, men's and boys'	189	15,060	2,531	-	770	1,078	56	2,204
Furnishings, women's and children's	109	9,261	1,504	-	432	644	29	2,134
Hosiery	62	12,329	1,094	-	299	508	2	1,429
Millinery and millinery supplies	127	12,848	2,336	-	832	1,226	17	1,179
Shoes and other footwear	90	22,267	3,107	-	708	1,399	12	3,328
Coal	133	61,041	6,274	10.3	1,420	2,419	188	3,321
Drugs and drug sundries	212	65,600	10,760	19.4	2,982	4,987	36	10,431
Drugs (general line)	38	28,713	4,633	-	1,583	2,395	7	4,432
Drugs (specialty lines)	32	10,370	1,890	-	702	793	6	4,279
Patent medicines	9	572	104	-	33	31	1	43
Toilet articles and preparations	79	8,497	2,922	-	740	1,219	20	1,014
All other	54	7,448	1,211	-	324	549	4	683
Dry goods	1,645	445,927	51,244	11.5	12,708	24,318	354	74,473
Dry goods (general line)	90	38,356	4,876	-	1,684	2,632	31	5,293
Knit goods	139	29,236	4,217	-	1,215	2,063	21	4,472
Motions	299	30,055	6,050	-	2,016	3,272	60	5,763
Piece goods	869	330,141	33,299	-	7,084	16,064	222	55,362
All other	248	18,139	2,803	-	757	1,297	20	3,593
Electrical goods	338	46,362	9,681	20.9	3,186	5,103	86	7,061
Electrical appliances eq't. & supplies	264	33,685	6,935	-	2,334	3,728	85	5,639
Radio and radio equipment	56	6,537	1,410	-	391	656	3	794
Refrigerators	18	6,140	1,336	-	461	719	-	416

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
<b>Farm products—raw materials</b>	<b>415</b>	<b>\$69,643</b>	<b>\$7,915</b>	<b>11.4</b>	<b>1,369</b>	<b>\$3,008</b>	<b>\$99</b>	<b>\$16,364</b>
Cotton	3	526	39	-	5	17	-	160
Grain	22	7,361	1,528	-	278	497	3	3,227
Hides, skins, and furs (raw)	314	46,543	4,834	-	750	1,760	65	9,229
Livestock	8	570	54	-	13	22	1	43
Silk (raw)	4	2,915	105	-	27	68	1	253
Tobacco (leaf)	41	7,743	766	-	125	374	19	3,142
Wool and mohair	3	2,304	377	-	120	189	-	143
All other	20	1,581	212	-	51	81	10	177
<b>Farm products—consumer goods</b>	<b>1,496</b>	<b>369,535</b>	<b>39,271</b>	<b>10.6</b>	<b>9,403</b>	<b>16,655</b>	<b>333</b>	<b>7,642</b>
Dairy products (general line)	82	28,336	4,708	-	1,294	2,293	10	745
Butter	13	7,091	324	-	60	129	-	123
Cheese	17	6,269	1,173	-	230	365	-	606
Milk and cream	58	15,313	3,431	-	816	1,381	5	316
All other dairy products	23	2,443	538	-	157	212	7	279
Poultry and poultry products	211	46,178	3,527	-	749	1,569	36	838
Dairy and poultry products	250	91,700	7,412	-	1,946	3,570	46	2,134
Fruits and vegetables (fresh)	823	171,801	18,113	-	4,136	7,116	228	2,576
All other	8	404	45	-	15	20	1	26
<b>Farm supplies</b>	<b>86</b>	<b>31,001</b>	<b>4,066</b>	<b>13.1</b>	<b>1,388</b>	<b>1,882</b>	<b>44</b>	<b>3,917</b>
Feed	49	24,252	1,965	-	675	1,069	10	1,740
Seeds	31	4,987	1,887	-	681	744	22	2,142
All other	6	1,762	214	-	32	79	12	36
<b>Furniture and house furnishings</b>	<b>500</b>	<b>63,908</b>	<b>12,458</b>	<b>23.1</b>	<b>4,206</b>	<b>6,341</b>	<b>129</b>	<b>12,459</b>
China, glassware and crockery	45	4,453	905	-	266	471	5	736
Floor coverings	62	13,035	1,952	-	530	946	16	2,539
Furniture	100	14,612	3,078	-	1,290	1,679	19	1,860
House furnishings (except as specified)	254	15,187	3,237	-	1,025	1,560	78	3,577
Musical instruments and sheet music	39	6,621	3,286	-	1,095	1,685	11	3,747
<b>General merchandise</b>	<b>12</b>	<b>8,545</b>	<b>2,003</b>	<b>23.4</b>	<b>652</b>	<b>862</b>	<b>-</b>	<b>1,491</b>
<b>Groceries and foods (except farm products)</b>	<b>1,579</b>	<b>341,515</b>	<b>47,746</b>	<b>14.0</b>	<b>13,809</b>	<b>22,624</b>	<b>438</b>	<b>33,223</b>
Groceries (general line)	155	97,664	11,756	-	3,674	5,840	36	15,970
Confectionery and soft drinks	335	20,620	3,213	-	1,704	1,657	75	1,656
Fish and sea foods	166	23,253	4,758	-	1,213	2,241	30	945
Meats and meat products	337	90,134	11,288	-	3,302	5,828	148	2,864
Other food and grocery specialties	586	109,844	16,721	-	3,916	7,058	89	11,769
<b>Hardware</b>	<b>196</b>	<b>29,313</b>	<b>6,857</b>	<b>23.4</b>	<b>2,496</b>	<b>3,720</b>	<b>39</b>	<b>6,482</b>
Hardware (general line)	66	20,425	4,721	-	1,823	2,581	13	6,436
Hardware (specialty lines)	130	8,888	2,136	-	673	1,139	26	2,046
<b>Jewelry and optical goods</b>	<b>583</b>	<b>32,834</b>	<b>6,218</b>	<b>18.9</b>	<b>1,783</b>	<b>2,844</b>	<b>80</b>	<b>13,469</b>
Jewelry (general line)	283	11,602	2,097	-	517	871	27	6,171
Clocks and watches	55	4,297	527	-	156	255	3	1,571
Diamonds and other precious stones	91	4,952	548	-	125	196	9	3,254
Other jewelry specialties	110	9,671	2,183	-	648	1,020	32	1,840
Optical goods	44	2,312	862	-	337	502	9	633
<b>Lumber and building materials (other than metal)</b>	<b>312</b>	<b>34,746</b>	<b>8,817</b>	<b>25.4</b>	<b>2,547</b>	<b>4,604</b>	<b>352</b>	<b>8,919</b>
Lumber and millwork	107	15,912	3,377	-	893	1,661	91	5,111
Asbestos products	6	164	64	-	30	45	7	37
Brick and tile	19	1,189	287	-	69	136	7	232
Cement	14	496	131	-	40	63	2	25
Glass	59	4,093	1,245	-	385	701	82	1,408
All other	107	12,892	3,713	-	1,130	1,993	163	2,106

## WHOLESALE DISTRIBUTION: 1933

12-29-3  
Census of  
American  
Business

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Machinery, equipment and supplies (except electrical)	985	\$69,397	\$19,714	28.4	5,809	\$10,032	\$315	\$15,793
Commercial machinery, eqp't. & supplies	224	13,102	3,551	27.1	1,212	1,863	57	3,304
Office equipment and supplies (except furniture)	41	1,994	617	-	238	357	7	530
Store equipment and supplies	41	1,596	517	-	154	230	9	312
All other	142	9,512	2,417	-	820	1,276	41	2,462
Construction machinery, equipment and supplies	22	1,095	316	28.9	61	127	31	231
Construction machinery	5	198	97	-	17	49	18	179
Road machinery and equipment	3	32	20	-	4	12	2	7
All other	14	865	199	-	40	66	11	45
Farm and dairy machinery and equipment	21	2,230	558	25.0	131	283	18	435
Industrial machinery, eqp't. & supplies	321	20,486	5,969	29.1	1,809	2,984	112	4,469
Bottles and bottling equipment	50	1,782	484	-	145	221	6	258
Machine tools	8	400	101	-	36	50	-	149
Mechanical rubber goods	12	396	107	-	39	46	1	77
Mill and mine supplies (general line)	47	5,094	1,183	-	397	636	31	1,300
All other	204	12,814	4,094	-	1,192	2,031	74	2,685
Professional equipment and supplies	150	12,955	4,137	32.0	1,033	1,929	41	3,167
Dental equipment and supplies	39	5,763	2,099	-	430	871	7	1,642
Surgical, medical and hospital equipment and supplies	57	3,615	975	-	314	528	15	470
All other	54	3,557	1,063	-	289	530	19	1,055
Service equipment and supplies	192	14,239	3,614	25.4	1,169	1,946	42	3,267
Barber and beauty parlor equipment and supplies	92	4,015	1,183	-	416	569	11	917
Laundry equipment and supplies	20	4,257	768	-	202	423	2	461
All other	80	5,967	1,663	-	551	954	29	1,889
Transportation equipment and supplies	55	5,310	1,569	29.5	394	900	14	920
Railroad equipment and supplies	7	1,295	357	-	45	184	9	88
All other	48	4,015	1,212	-	349	716	5	832
Metals (except scrap)	156	20,187	3,398	16.8	948	1,682	103	3,375
Copper	3	264	62	-	8	18	1	61
Iron and steel	82	6,284	1,588	-	415	779	60	1,552
Sheet metal products	23	2,586	419	-	113	190	23	282
Other metal and metal works	50	11,053	1,329	-	412	695	19	1,480
Paper and its products	584	79,335	15,381	19.4	4,779	8,385	174	13,507
Paper and its products (general line)	108	32,538	6,167	-	1,740	3,522	77	5,841
Paper and its products (specialty lines)	297	36,331	6,062	-	2,005	3,365	70	5,039
Stationery and stationery supplies	152	8,840	2,315	-	782	1,160	18	2,033
Wall paper	27	1,626	836	-	252	338	9	594
Petroleum and its products	105	16,380	3,012	18.4	677	1,374	32	1,020
Plumbing and heating equipment and supplies	292	33,716	7,802	23.1	2,197	3,842	113	9,040
Pipe, valves and fittings	13	2,487	537	-	133	258	16	422
Plumbing and heating equipment (general line)	148	21,797	4,902	-	1,442	2,543	49	6,525
Stoves and ranges	18	2,847	372	-	97	132	3	332
All other	113	6,585	1,991	-	525	909	45	1,761

## WHOLESALE DISTRIBUTION: 1933

12-20-6  
 Census of  
 American  
 Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Tobacco and its products (except leaf)	242	\$78,302	\$4,614	5.9	1,544	\$2,512	\$37	\$5,549
Waste materials	455	16,704	3,051	18.3	903	1,088	80	2,711
Iron and steel scrap	57	1,649	508	-	123	125	15	425
Junk and scrap (general line)	229	5,875	1,156	-	330	401	48	1,648
Waste paper, rags and rubber	169	9,180	1,387	-	450	562	17	638
All other products	969	124,741	22,573	18.1	6,466	11,794	310	17,899
Bage and bagging	25	1,871	300	-	149	164	5	218
Beer	125	6,761	947	-	324	420	28	196
Books and periodicals	48	7,797	2,262	-	708	1,230	40	1,758
Cordage and twine	15	2,752	468	-	122	240	2	344
Flowers and nursery stock	72	4,808	1,128	-	335	500	16	502
Forest products (except lumber)	53	8,160	952	-	225	530	12	398
Leather	87	13,762	1,410	-	381	640	9	2,287
Leather goods	169	6,573	1,137	-	381	510	28	1,621
Newspapers and magazines	40	25,145	6,410	-	1,761	3,933	62	980
Oils and greases (animal and vegetable)	11	4,866	1,219	-	343	652	-	1,419
Rubber goods (general line)	7	395	70	-	26	36	-	68
Wines and spiritous liquors	48	5,074	769	-	170	309	3	2,336
Yarn	33	7,219	711	-	195	268	10	996
Miscellaneous kinds of business	236	29,558	4,790	-	1,346	2,362	95	4,876
<b>EXPORTERS</b>	180	250,947	14,301	5.7	1,611	4,245	225	25,019
Amusement and sporting goods	5	17,712	1,034	5.8	107	429	-	2
Chemicals	5	1,130	42	3.7	12	32	-	8
Clothing and furnishings	12	954	164	17.2	48	72	-	137
Clothing and furnishings (general line)	6	530	84	-	24	26	-	57
All other	6	424	80	-	24	46	-	80
Dry goods	34	17,338	1,409	8.1	431	957	2	4,180
Dry goods (general line)	6	474	41	-	13	20	-	12
Piece goods	25	16,805	1,356	-	415	934	2	4,165
All other	3	59	10	-	3	3	-	3
Electrical goods	8	1,791	249	13.9	40	85	-	14
Farm products—raw materials	13	14,504	3,439	23.6	104	267	-	13,306
Hides, skins, and furs (raw)	9	809	72	-	21	33	-	52
All other	4	13,795	3,367	-	83	234	-	13,254
Farm products—consumer goods	8	1,690	87	5.1	20	37	-	36
General merchandise	5	19,163	3,947	20.6	176	420	-	1,280
Groceries and foods (except farm products)	25	33,920	1,391	4.1	141	471	2	5,419
Hardware	4	853	60	7.0	20	43	-	11
Jewelry and optical goods	3	67	13	19.4	9	6	-	131
Machinery, equipment and supplies (except electrical)	9	1,933	148	7.7	36	97	-	21
Metals (except scrap)	3	24,453	941	3.8	134	660	212	113
Paper and its products	7	1,798	280	15.6	71	160	-	64
Paper and its products (specialty lines)	3	137	113	-	35	73	-	7
All other	4	1,661	167	-	36	87	-	57
Petroleum and its products	3	736	21	2.9	6	10	-	10
Plumbing and heating equipment and supplies	3	1,023	175	17.1	26	88	-	71
All other kinds of business	33	111,782	901	0.8	230	411	9	216
Leather goods	4	167	40	-	9	16	-	7
Miscellaneous	29	111,615	861	-	221	395	9	209

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>IMPORTERS</b>	1,481	\$586,901	\$62,845	10.7	13,642	\$27,493	\$276	\$105,391
Amusements and sporting goods	45	6,365	1,155	18.1	308	463	9	997
Automotive products	3	338	93	27.5	34	31	-	107
Chemicals	36	21,580	2,789	12.9	423	1,011	4	5,244
Dyestuffs	5	2,545	619	-	107	266	-	859
Industrial chemicals	14	14,819	1,718	-	206	515	2	3,835
Paints and varnishes	6	1,761	179	-	37	101	-	178
All other	11	2,455	273	-	73	129	2	372
Clothing and furnishings	97	23,751	3,748	15.8	854	1,597	13	7,889
Clothing, women's and children's	11	801	238	-	65	81	1	124
Furnishings, men's and boys'	12	3,619	797	-	152	297	1	1,437
Furnishings, women's and children's	28	4,980	904	-	205	382	6	1,086
Hosiery	5	2,252	410	-	93	198	-	709
Millinery and millinery supplies	33	10,960	1,220	-	272	521	2	4,291
All other	8	1,139	179	-	67	118	3	242
Drugs and drug sundries	37	5,180	1,813	35.0	384	701	6	1,093
Drugs (specialty lines)	10	1,945	644	-	116	167	1	271
Patent medicines	3	706	174	-	22	61	1	123
Toilet articles and preparations	21	2,436	974	-	235	461	4	666
All other	3	93	21	-	11	12	-	33
Dry goods	287	64,787	12,342	19.1	2,958	6,067	72	19,749
Dry goods (general line)	16	10,388	1,534	-	406	911	1	2,495
Knit goods	3	69	22	-	8	13	-	38
Notions	90	15,223	3,476	-	968	1,659	40	4,427
Piece goods	159	36,315	7,004	-	1,500	3,359	25	12,105
All other	19	2,792	306	-	76	125	6	683
Electrical goods	9	626	142	22.7	38	68	1	46
Farm products—raw materials	100	94,855	3,891	4.1	535	1,706	5	12,395
Hides, skins, and furs (raw)	55	19,846	1,265	-	214	567	4	3,338
Silk (raw)	11	68,261	2,043	-	202	865	-	7,399
Tobacco (leaf)	18	1,568	281	-	56	129	-	639
Wool and mohair	3	840	99	-	24	34	-	367
All other	13	4,340	203	-	39	111	1	652
Farm products—consumer goods	29	10,017	477	4.8	141	264	2	358
Cheese	10	3,835	345	-	88	180	-	306
Fruits and vegetables (fresh)	16	5,852	105	-	43	67	2	9
All other	3	330	27	-	10	17	-	43
Farm supplies	7	14,154	1,429	10.1	106	311	-	1,718
Fertilizer	3	13,573	1,291	-	68	241	-	1,644
All other	4	581	138	-	38	70	-	74
Furniture and house furnishings	178	26,183	6,020	23.0	1,316	2,476	40	9,109
China, glassware and crockery	42	7,407	2,109	-	452	988	5	1,777
Floor coverings	45	7,497	1,203	-	211	445	5	3,913
Furniture	8	398	204	-	54	110	8	254
House furnishings (except as specified)	77	9,600	2,207	-	538	812	22	2,725
Musical instruments and sheet music	6	1,281	297	-	61	121	-	440

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>IMPORTERS (continued)</b>								
Groceries and foods (except farm products)	212	\$132,883	\$15,673	11.8	3,854	\$6,806	\$33	\$14,478
Confectionery and soft drinks	11	783	233	-	70	108	2	165
Fish and sea foods	10	1,844	267	-	44	105	2	298
Other food and grocery specialties	191	130,256	15,173	-	3,740	6,593	29	14,015
Hardware	12	1,174	329	28.0	65	167	2	442
Jewelry and optical goods	158	15,859	3,253	20.5	672	1,326	32	8,238
Jewelry (general line)	6	287	89	-	24	38	1	204
Clocks and watches	44	6,507	1,675	-	305	663	20	2,666
Diamonds and other precious stones	71	6,238	877	-	182	316	5	3,777
Other jewelry specialties	34	2,415	494	-	125	239	5	1,444
Optical goods	3	412	118	-	36	70	1	147
Lumber and building materials (other than metal)	20	2,087	611	29.3	108	237	11	1,246
Lumber and millwork	7	1,030	258	-	47	90	3	699
Class	5	469	74	-	27	42	-	113
All other	8	588	279	-	34	105	8	434
Machinery, equipment and supplies (except electrical)	60	11,489	1,786	15.5	393	874	7	2,403
Industrial machinery, eqp't. and supplies	27	8,462	995	-	196	493	4	1,316
Professional equipment and supplies	25	2,297	692	-	174	341	2	953
Surgical, medical and hospital equipment and supplies	6	1,170	370	-	100	214	-	520
All other	19	1,127	322	-	74	127	2	433
Service equipment and supplies	3	385	42	-	12	16	-	55
Other machinery, equipment and supplies	5	345	57	-	11	24	1	79
Metals (except scrap)	21	22,493	514	2.3	95	270	1	792
Iron and steel	15	2,414	333	-	54	175	1	462
Other metal and metal works	6	20,079	181	-	41	95	-	330
Paper and its products	21	7,474	634	8.5	123	231	-	726
Paper and its products (specialty lines)	10	536	190	-	47	86	-	356
Stationery and stationery supplies	7	824	157	-	47	67	-	261
All other	4	6,114	287	-	29	78	-	109
Tobacco and its products (except leaf)	5	440	118	26.8	25	60	3	227
All other kinds of business	144	125,166	6,028	4.8	1,210	2,827	35	18,134
Cordage and twine	3	1,537	46	-	7	16	-	48
Flowers and nursery stock	3	329	45	-	11	23	1	171
Forest products (except lumber)	10	12,746	702	-	104	273	1	1,870
Leather	8	1,316	160	-	24	53	3	267
Leather goods	9	1,735	230	-	46	92	9	368
Newspapers and magazines	5	193	66	-	21	43	2	33
Oils and greases (animal and vegetable)	9	2,715	482	-	57	123	3	573
Rubber, crude	10	17,651	522	-	60	213	-	2,750
Wines and spiritous liquors	39	4,673	588	-	159	189	2	1,344
Yarn	3	315	62	-	8	28	9	101
Miscellaneous	45	81,956	3,125	-	713	1,774	5	10,609

## WHOLESALE DISTRIBUTION: 1933

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Table B—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>LIMITED FUNCTION WHOLESALERS</b>	<b>339</b>	<b>\$42,316</b>	<b>\$5,949</b>	<b>14.1</b>	<b>1,906</b>	<b>\$2,968</b>	<b>\$52</b>	<b>31,736</b>
Amusement and sporting goods	7	268	77	28.7	29	35	8	25
Automotive products	4	2,859	645	22.6	244	360	-	433
Chemicals	3	173	54	31.2	7	40	-	-
Clothing and furnishings	10	320	58	18.1	16	14	1	31
Clothing and furnishings (general line)	3	91	27	-	9	7	1	11
Furnishings, men's and boys'	4	220	27	-	7	7	-	18
All other	3	9	4	-	-	-	-	2
Coal	32	9,040	501	5.5	113	264	6	16
Drugs and drug sundries	7	734	124	16.9	48	62	1	90
Dry goods	33	1,002	231	23.1	89	107	7	153
Notions	7	92	16	-	7	6	-	25
Piece goods	5	340	19	-	6	10	-	16
All other	21	570	196	-	76	91	7	112
Electrical goods	13	833	185	22.2	77	87	-	169
Electrical appliances, equipment and supplies	4	77	13	-	5	5	-	18
Radios and radio equipment	9	756	172	-	72	82	-	150
Farm products-consumer goods	33	9,637	1,841	19.1	534	949	2	109
Cheese	5	1,719	296	-	108	159	-	86
Milk and cream	8	1,065	286	-	66	120	-	1
Dairy and poultry products	4	6,452	1,164	-	335	634	-	19
Fruits and vegetables (fresh)	13	185	18	-	4	4	1	1
All other	3	216	77	-	21	32	1	2
Furniture and house furnishings	8	1,631	191	11.7	34	90	1	30
Groceries and foods (except farm products)	76	4,810	678	14.1	257	327	10	334
Groceries (general line)	5	834	85	-	75	49	3	118
Confectionery and soft drinks	29	1,035	131	-	37	48	4	39
Meats and meat products	7	582	87	-	20	47	3	11
Other food and grocery specialties	35	2,359	375	-	125	183	-	166
Jewelry and optical goods	8	265	48	18.1	26	31	-	158
Jewelry (general line)	4	19	4	-	1	2	-	18
All other	4	246	44	-	25	29	-	140
Lumber and building materials (other than metal)	13	1,455	147	10.1	32	71	-	8
Machinery, equipment and supplies (except electrical)	7	165	74	44.8	25	39	-	16
Industrial machinery, equipment and supplies	3	15	7	46.7	4	3	-	5
Other machinery, equipment and supplies	4	150	67	44.7	21	36	-	11
Paper and its products	11	1,556	150	9.6	39	89	-	10
Paper and its products (specialty lines)	6	1,060	80	-	17	46	-	4
Stationery and stationery supplies	5	496	70	-	22	43	-	6
Petroleum and its products	9	461	68	14.8	27	30	3	21
Tobacco and its products (except leaf)	12	1,579	52	3.3	16	18	1	67
Waste materials	3	243	26	10.7	3	11	2	8
All other kinds of business	50	5,285	799	15.1	290	344	10	59
Beer	20	590	71	-	27	32	2	5
Books and periodicals	4	366	176	-	52	58	-	33
Newspapers and magazines	9	3,626	422	-	180	194	3	1
Miscellaneous	17	703	130	-	31	-	-	-



## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	35	\$1,384,247	\$171,205	12.4	38,917	\$75,340	\$1,094	\$103,267
Cameras and motion picture equipment and supplies	4	27,569	1,811	-	602	1,252	223	1,258
Moving picture films	18	14,169	1,725	-	538	1,023	1	292
Toys, novelties, and fireworks	8	989	217	-	56	121	3	390
All other	5	1,255	458	-	174	215	7	213
Automotive products	98	41,457	8,250	19.9	2,546	4,038	29	4,752
Automobiles and other motor vehicles	42	17,113	4,367	-	1,373	2,322	4	2,699
Automotive equipment, accessories and parts	21	3,213	895	-	559	384	7	395
Tires and tubes	35	21,131	2,938	-	614	1,332	18	1,658
Chemicals	79	65,623	10,438	15.7	2,066	4,658	18	5,931
Industrial chemicals	14	32,841	2,947	-	575	1,494	1	2,625
Paints and varnishes	36	14,783	3,569	-	832	1,534	16	2,099
All other	29	18,999	3,922	-	659	1,630	1	1,207
Clothing and furnishings	106	53,064	7,450	14.0	1,674	3,712	123	5,710
Clothing, men's and boys'	15	6,042	520	-	84	120	1	1,540
Clothing, women's and children's	26	7,814	1,502	-	363	944	10	398
Furnishings (general line)	10	3,794	599	-	220	364	5	846
Furnishings, men's and boys'	26	20,208	2,487	-	442	1,136	70	1,034
Furnishings, women's and children's	11	4,364	631	-	157	334	28	793
Hosiery	7	4,978	438	-	94	208	1	154
Shoes and other footwear	6	5,361	1,133	-	273	535	7	859
All other	5	503	140	-	41	71	1	86
Coal	12	6,658	1,366	20.5	363	638	1	485
Drugs and drug sundries	32	30,207	10,321	34.2	1,513	2,853	3	2,455
Drugs (specialty lines)	7	12,620	4,123	-	922	1,708	-	693
Toilet articles and preparations	18	11,557	4,720	-	429	862	2	1,287
All other	7	6,230	1,478	-	162	283	1	275
Dry goods	95	63,307	11,105	13.3	2,816	5,720	30	18,663
Dry goods (general line)	3	1,288	65	-	23	33	-	152
Knit goods	10	1,180	132	-	33	63	-	137
Notions	32	16,800	2,144	-	747	1,250	7	2,461
Piece goods	46	61,070	8,291	-	1,865	4,136	22	15,014
All other	4	2,969	473	-	148	238	1	899
Electrical goods	57	58,323	7,896	13.5	2,601	4,801	6	7,182
Electrical appliances, equipment and supplies	52	57,385	7,727	-	2,743	4,711	1	7,006
All other	5	938	169	-	58	90	5	176
Farm products-raw materials	3	236	15	6.4	6	9	-	7
Farm products-consumer goods	27	25,146	5,303	21.1	1,092	2,209	1	1,510
Cheese	4	5,394	1,202	-	57	355	-	582
All other dairy products	18	10,113	2,756	-	752	1,288	-	170
All other	5	8,639	1,345	-	283	566	1	758
Farm supplies	6	5,061	708	23.1	225	251	1	627
Furniture and house furnishings	51	13,592	2,171	16.0	483	967	17	997
Furniture	17	5,565	909	-	169	377	2	446
House furnishings (except china, glass- ware and floor coverings)	26	2,641	667	-	230	363	15	367
All other	8	5,386	595	-	64	227	-	184

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES WITH STOCKS (continued)								
Groceries and foods (except farm products)	346	\$311,449	\$33,053	10.6	7,963	\$14,289	\$99	\$12,284
Confectionery and soft drinks	24	12,407	3,480	-	526	1,290	58	451
Meats and meat products	115	119,667	7,666	-	2,654	4,099	16	2,268
Other food and grocery specialties	207	179,385	21,907	-	4,783	8,900	45	9,666
Hardware	23	5,356	1,256	23.5	362	660	3	799
Hardware (general line)	5	1,257	322	-	96	181	-	116
Hardware (specialty lines)	20	4,099	934	-	266	479	3	684
Jewelry and optical goods	28	4,137	1,409	34.1	334	606	2	1,064
Jewelry specialties	12	1,689	293	-	86	146	2	327
Optical goods	16	2,448	1,116	-	248	460	-	737
Lumber and building materials (other than metal)	39	11,608	2,314	19.9	491	1,173	19	1,167
Asbestos products	6	5,008	735	-	171	458	-	40
Brick and tile	6	1,787	262	-	32	130	-	433
Cement	6	1,353	427	-	90	168	4	122
Glass	7	1,764	421	-	118	211	14	350
All other	14	1,696	469	-	80	186	1	252
Machinery, equipment and supplies (except electrical)	341	84,885	21,592	25.4	6,205	12,394	436	9,946
Commercial machinery, equipment and supplies	78	14,937	4,537	-	1,757	3,131	20	1,261
Office equipment and supplies (except furniture)	56	12,917	4,063	-	1,626	2,847	16	1,044
Store equipment and supplies	10	1,048	260	-	72	143	1	149
All other	12	972	194	-	59	141	3	68
Construction machinery, equipment and supplies	17	2,829	526	-	163	321	13	179
Farm and dairy machinery and equipment	25	5,507	1,747	-	505	766	25	1,669
Industrial machinery, equipment and supplies	135	31,861	8,018	-	2,020	4,927	565	3,437
Bottles and bottling equipment	3	1,417	203	-	66	156	-	57
Mechanical rubber goods	6	2,365	307	-	68	181	-	162
All other	126	28,079	7,508	-	1,896	4,590	565	3,216
Professional equipment and supplies	32	16,463	2,293	-	742	1,144	-	1,292
Dental equipment and supplies	4	694	211	-	82	124	-	163
Surgical, medical and hospital equipment and supplies	13	4,693	921	-	250	447	-	229
All other	16	11,176	1,161	-	410	673	-	900
Service equipment and supplies	43	11,783	4,162	-	952	1,939	16	1,647
Barber and beauty parlor equipment and supplies	6	969	245	-	60	97	-	238
Laundry equipment and supplies	8	3,740	1,346	-	272	540	12	386
All other	30	7,074	2,571	-	620	1,302	3	1,023
Transportation equipment and supplies	11	1,506	309	-	66	166	-	270
Railroad equipment and supplies	7	1,106	262	-	53	137	-	219
All other	4	399	47	-	13	89	-	51

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS (continued)</b>								
<b>Metals (except scrap)</b>	<b>51</b>	<b>\$34,337</b>	<b>\$4,612</b>	<b>13.4</b>	<b>783</b>	<b>\$2,082</b>	<b>\$ 5</b>	<b>\$1,003</b>
Iron and steel	31	7,979	1,155	-	260	498	2	861
Sheet metal products	3	752	119	-	27	43	2	60
Other metal and metal works	17	25,606	3,338	-	496	1,541	1	82
<b>Paper and its products</b>	<b>39</b>	<b>37,727</b>	<b>3,508</b>	<b>9.3</b>	<b>752</b>	<b>1,643</b>	<b>6</b>	<b>2,689</b>
Paper and its products (specialty lines)	24	31,390	2,666	-	586	1,320	3	1,823
Stationery and stationery supplies	9	2,308	323	-	107	166	3	446
All other	6	4,029	519	-	59	157	-	420
<b>Petroleum and its products</b>	<b>4</b>	<b>1,764</b>	<b>638</b>	<b>36.2</b>	<b>166</b>	<b>313</b>	<b>-</b>	<b>401</b>
<b>Plumbing and heating equipment and supplies</b>	<b>59</b>	<b>16,561</b>	<b>4,189</b>	<b>25.3</b>	<b>921</b>	<b>1,738</b>	<b>46</b>	<b>3,180</b>
Heating equipment (general line)	7	1,876	542	-	109	219	1	357
Plumbing and heating equipment (general line)	27	7,271	1,707	-	403	683	35	1,949
All other	25	7,414	1,940	-	409	836	10	874
<b>Tobacco and its products (except leaf)</b>	<b>23</b>	<b>379,226</b>	<b>19,565</b>	<b>5.2</b>	<b>1,864</b>	<b>3,625</b>	<b>-</b>	<b>14,370</b>
<b>All other products</b>	<b>73</b>	<b>71,541</b>	<b>9,835</b>	<b>13.7</b>	<b>2,120</b>	<b>4,350</b>	<b>13</b>	<b>5,903</b>
Beer	13	15,902	3,020	-	436	973	-	792
Books and periodicals	4	4,375	1,616	-	368	833	-	1,258
Cordage and twine	4	3,358	423	-	104	245	-	505
Forest products (except lumber)	7	1,715	333	-	43	104	-	407
Leather	7	3,889	206	-	49	90	-	324
Leather goods	7	684	180	-	60	99	1	339
Newspapers and magazines	3	4,655	631	-	181	315	4	179
Rubber goods (general line)	8	6,491	1,241	-	396	700	-	508
Wines and spiritous liquors	7	2,526	511	-	140	297	-	667
Miscellaneous kinds of business	13	27,946	1,674	-	343	808	8	923
<b>WITHOUT STOCKS</b>	<b>842</b>	<b>751,828</b>	<b>57,412</b>	<b>7.6</b>	<b>11,779</b>	<b>30,639</b>	<b>325</b>	<b>25</b>
<b>Amusement and sporting goods</b>	<b>23</b>	<b>17,828</b>	<b>2,575</b>	<b>14.4</b>	<b>787</b>	<b>1,614</b>	<b>-</b>	<b>-</b>
Moving picture films	17	16,425	2,450	-	702	1,540	-	-
All other	6	1,403	125	-	85	74	-	-
<b>Automotive products</b>	<b>7</b>	<b>1,919</b>	<b>493</b>	<b>25.7</b>	<b>75</b>	<b>238</b>	<b>3</b>	<b>-</b>
<b>Chemicals</b>	<b>26</b>	<b>31,439</b>	<b>4,352</b>	<b>13.8</b>	<b>720</b>	<b>2,068</b>	<b>8</b>	<b>-</b>
Industrial chemicals	6	15,219	1,598	-	254	798	1	-
Paints and varnishes	8	11,064	1,405	-	307	812	5	-
All other	12	5,156	1,329	-	159	458	2	-
<b>Clothing and furnishings</b>	<b>92</b>	<b>43,083</b>	<b>2,631</b>	<b>6.1</b>	<b>515</b>	<b>1,546</b>	<b>35</b>	<b>-</b>
Clothing and furnishings (general line)	3	1,739	26	-	8	21	-	-
Clothing, men's and boys'	15	9,734	406	-	83	273	-	-
Clothing, women's and children's	6	3,202	211	-	47	120	25	-
Furnishings (general line)	11	3,080	256	-	29	105	1	-
Furnishings, men's and boys'	34	12,405	1,270	-	236	707	9	-
Furnishings, women's and children's	5	328	36	-	11	20	-	-
Hosiery	13	11,848	377	-	93	272	-	-
All other	5	749	50	-	9	28	-	-
<b>Coal</b>	<b>11</b>	<b>15,690</b>	<b>547</b>	<b>3.5</b>	<b>98</b>	<b>257</b>	<b>-</b>	<b>-</b>
<b>Drugs and drug sundries</b>	<b>10</b>	<b>2,739</b>	<b>570</b>	<b>15.2</b>	<b>51</b>	<b>133</b>	<b>5</b>	<b>-</b>
Drugs (specialty lines)	3	2,126	98	-	20	42	2	-
Toilet articles and preparations	4	160	40	-	9	27	-	-
All other	3	1,453	432	-	22	64	3	-

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS (continued)								
Dry goods	63	\$100,909	\$4,557	4.5	929	\$2,538	\$ 17	\$ 1
Knit goods	10	5,080	220	-	41	100	-	-
Notions	14	6,968	363	-	121	283	14	-
Piece goods	34	85,417	3,741	-	711	2,008	2	1
All other	5	3,444	233	-	56	147	1	-
Electrical goods	51	12,820	1,698	13.2	395	1,067	5	-
Electrical appliances, equipment and supplies	46	9,560	1,430	-	365	924	5	-
Radios and radio equipment	5	3,260	268	-	30	143	-	-
Farm supplies	6	3,338	331	9.9	75	158	-	-
Furniture and house furnishings	39	9,872	867	8.8	156	454	6	-
China, glassware and crockery	6	2,440	117	-	22	77	-	-
Floor coverings	7	5,625	554	-	93	278	-	-
Furniture	7	221	43	-	8	18	2	-
House furnishings (except as specified)	19	1,586	153	-	33	81	4	-
Groceries and foods (except farm products)	40	42,680	6,018	14.1	1,398	2,508	2	-
Confectionery and soft drinks	4	872	289	-	25	60	-	-
Other food and grocery specialties	36	41,808	5,729	-	1,373	2,448	2	-
Hardware (specialty lines)	10	2,379	145	6.1	43	97	-	-
Jewelry and optical goods	8	3,251	323	9.9	80	210	1	-
Lumber and building materials (other than metal)	37	12,083	1,491	12.3	308	778	25	3
Lumber and millwork	4	303	49	-	11	39	6	-
Asbestos products	6	1,253	182	-	37	94	-	-
Brick and tile	7	1,627	322	-	60	144	-	3
Cement	5	2,211	326	-	67	192	19	-
Glass	3	2,135	51	-	11	35	-	-
All other	12	4,554	561	-	122	274	-	-
Machinery, equipment and supplies (except electrical)	191	87,709	7,951	9.1	1,604	4,541	33	7
Commercial machinery, equipment and supplies	32	5,361	1,013	-	360	766	1	7
Office equipment and supplies (except furniture)	22	4,241	811	-	305	636	1	7
All other	10	1,120	202	-	55	130	-	-
Construction machinery, equipment and supplies	18	2,348	472	-	137	298	4	-
Construction machinery	4	790	134	-	29	68	-	-
All other	14	1,558	338	-	108	230	4	-
Farm and dairy machinery and equipment	9	2,112	249	-	50	91	2	-
Industrial machinery, equipment and supplies	98	56,396	3,754	-	684	2,014	25	-
Machine tools	5	187	34	-	11	17	2	-
Mechanical rubber goods	4	1,464	209	-	41	129	-	-
Mill and mine supplies (general line)	5	503	58	-	15	40	-	-
All other	84	54,242	3,453	-	617	1,828	23	-
Professional equipment and supplies	5	1,257	69	-	20	59	1	-
Service equipment and supplies	6	249	82	-	20	51	-	-
Transportation equipment and supplies	23	19,986	2,312	-	333	1,282	-	-
Railroad equipment and supplies	20	11,893	2,031	-	303	1,142	-	-
All other	3	8,093	281	-	30	140	-	-

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES WITHOUT STOCKS (continued)								
Metals (except scrap)	76	125,586	5,356	4.3	962	3,125	123	-
Iron and steel	59	102,644	4,015	-	721	2,349	122	-
Other metal and metal works	17	22,942	1,341	-	241	776	1	-
Paper and its products	57	81,451	6,123	7.5	1,173	3,690	4	3
Paper and its products (general line)	10	48,322	3,504	-	599	2,040	2	-
Paper and its products (specialty lines)	43	31,131	2,018	-	389	1,369	1	3
Stationery and stationery supplies	4	1,998	601	-	185	281	1	-
Petroleum and its products	5	50,445	3,961	7.9	1,112	2,133	-	-
Plumbing and heating equipment and supplies	25	10,463	1,896	18.1	408	939	1	-
Heating equipment (general line)	12	1,211	234	-	62	125	1	-
Pipe, valves and fittings	3	255	53	-	13	38	-	-
All other	10	8,997	1,609	-	333	776	-	-
Tobacco and its products (except leaf)	8	37,357	1,279	3.4	169	470	-	-
All other kinds of business	57	57,787	4,268	7.4	721	2,075	57	11
Books and periodicals	3	484	144	-	28	108	56	-
Forest products (except lumber)	8	1,964	130	-	25	81	-	-
Leather	5	2,386	141	-	27	88	-	2
Leather goods	5	1,635	158	-	44	118	-	-
Newspapers and magazines	7	771	743	-	211	293	-	-
Oils and greases (animal and vegetable)	5	8,143	327	-	50	161	-	-
Yarn	7	26,823	1,053	-	128	428	-	9
Miscellaneous	17	15,581	1,572	-	208	798	1	-
<u>AGENTS AND BROKERS</u>								
<u>BROKERS</u>	628	659,759	8,094	1.2	1,886	4,241	78	1,003
Chemicals	4	931	6	0.6	2	3	-	-
Clothing and furnishings	14	3,019	108	3.6	65	55	-	-
Clothing, women's and children's	4	1,835	32	-	19	17	-	-
Furnishings, women's and children's	6	209	23	-	4	6	-	-
All other	4	975	53	-	42	32	-	-
Coal	9	4,314	211	4.9	44	119	-	-
Dry goods	65	168,290	805	0.5	230	527	1	129
Piece goods	51	167,681	740	-	212	502	1	116
All other	14	609	65	-	18	25	-	14
Farm products—raw materials	81	48,108	1,002	2.1	213	479	9	678
Cotton	3	15,240	188	-	53	117	2	330
Grain	5	10,587	92	-	11	36	-	-
Hides, skins, and furs (raw)	60	11,671	523	-	113	237	7	342
Silk (raw)	3	510	3	-	1	-	-	-
Tobacco (leaf)	6	2,500	65	-	10	36	-	2
All other	4	7,600	131	-	25	53	-	4
Farm products—consumer goods	83	26,921	526	2.0	103	219	13	11
Cheese	3	754	16	-	4	11	3	1
Poultry and poultry products	3	2,426	19	-	2	3	1	-
Dairy and poultry products	3	1,035	16	-	4	7	1	-
Fruits and vegetables (fresh)	68	21,328	429	-	83	177	8	10
All other	6	1,378	46	-	10	21	-	-

## WHOLESALE DISTRIBUTION: 1933

12-69-6  
Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>BROKERS (continued)</b>								
Farm supplies	12	\$5,690	\$111	2.0	27	\$45	\$ 2	\$ 15
Feed	6	4,221	92	-	22	38	2	15
All other	6	1,469	19	-	5	7	-	-
Furniture and house furnishings	8	559	57	10.2	49	111	1	-
General merchandise	27	26,434	293	1.1	111	194	20	-
Groceries and foods (except farm products)	217	304,277	3,864	1.3	835	1,963	9	102
Fish and sea foods	3	305	8	-	2	2	-	-
Meats and meat products	4	1,694	16	-	7	9	-	-
Other food and grocery specialties	210	302,278	3,840	-	826	1,952	9	102
Jewelry and optical goods	20	765	24	3.1	2	3	-	10
Jewelry specialties	9	154	9	-	1	2	-	10
Diamonds and other precious stones	11	611	15	-	1	1	-	-
Lumber and building materials (other than metal)	5	402	35	8.7	9	16	3	-
Machinery, equipment and supplies (except electrical)	12	1,508	148	9.8	25	80	17	2
Industrial machinery, equipment and supplies	4	915	65	-	11	37	-	-
Other machinery, equipment and supplies	8	593	83	-	14	43	17	2
Metals (except scrap)	11	2,172	121	5.6	33	64	-	1
Iron and steel	7	159	23	-	8	13	-	1
Other metal and metal works	4	2,013	98	-	25	51	-	-
Paper and its products	8	962	57	5.9	14	28	-	-
Paper and its products (specialty lines)	5	255	38	-	9	22	-	-
All other	3	707	19	-	5	6	-	-
Petroleum and its products	10	33,028	281	0.9	28	120	1	-
Waste materials	6	3,295	132	4.0	14	78	-	44
Junk and scrap (general line)	3	768	4	-	-	-	-	-
All other	3	2,528	128	-	14	78	-	44
All other kinds of business	36	29,083	313	1.1	82	137	2	11
Bars and bagging	3	3,182	27	-	6	13	-	-
Forest products (except lumber)	3	135	3	-	-	1	1	-
Oils and greases (animal and vegetable)	6	16,237	75	-	16	30	1	-
Rubber, crude	4	249	25	-	3	5	-	7
Yarn	4	772	15	-	7	5	-	2
Miscellaneous	16	8,508	168	-	50	83	-	2
<b>COMMISSION MERCHANTS</b>	433	640,792	22,133	3.5	4,712	12,280	129	3,249
Clothing and furnishings	29	31,825	839	2.6	203	446	16	275
Clothing, women's and children's	5	13,960	134	-	37	62	3	-
Furnishings (general line)	4	10,742	301	-	91	206	1	112
Hosiery	11	4,770	273	-	50	102	11	139
Millinery and millinery supplies	3	550	43	-	12	32	-	3
All other	6	1,823	88	-	13	44	1	21
Total	3	630	78	12.4	6	33	1	-
Dry goods	78	291,869	10,485	3.6	2,212	6,345	22	1,014
Dry goods (general line)	6	34,115	612	-	196	569	3	-
Knit goods	6	4,494	185	-	46	86	-	-
Notions	8	7,778	383	-	96	150	4	137
Piece goods	52	245,143	9,273	-	1,865	5,730	15	874
All other	6	339	32	-	9	10	-	3

## WHOLESALE DISTRIBUTION: 1933

12-69-6

Census of  
American  
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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>COMMISSION MERCHANTS (continued)</b>								
Electrical goods	3	\$131	\$13	9.9	5	\$ 4	\$ -	\$ -
Farm products—raw materials	43	40,845	945	2.3	208	450	10	1,024
Hides, skins, and furs (raw)	16	2,937	62	-	16	21	3	23
Livestock	18	12,361	304	-	83	177	5	1
All other	9	25,547	579	-	109	252	2	1,000
Farm products—consumer goods	136	110,227	5,890	5.3	1,119	2,973	54	425
Poultry and poultry products	31	24,889	1,327	-	211	660	6	123
Fruits and vegetables (fresh)	102	84,299	4,544	-	902	2,300	48	302
All other	3	1,039	19	-	6	13	-	-
Farm supplies	6	167	18	10.8	2	6	2	-
Furniture and house furnishings	10	1,217	126	10.4	49	86	2	30
Furniture	3	544	66	-	24	56	-	3
House furnishings (except china and floor coverings)	4	467	27	-	15	12	2	25
All other	3	206	33	-	10	18	-	2
Groceries and foods (except farm products)	35	20,464	1,001	4.9	274	581	7	98
Fish and sea foods	20	6,980	713	-	212	432	-	46
Meats and meat products	4	1,161	95	-	26	40	-	5
Other food and grocery specialties	11	12,323	193	-	36	109	7	47
Lumber and building materials (other than metal)	9	3,005	217	7.2	24	78	7	16
Petroleum and its products	4	715	60	8.4	11	23	-	1
Waste materials	3	505	32	6.3	7	14	-	-
All other kinds of business	74	139,192	2,429	1.7	592	1,241	8	366
Flowers and nursery stock	32	3,868	581	-	157	269	2	5
Leather	6	752	46	-	16	23	-	64
Newspapers and magazines	5	278	48	-	19	29	4	12
Yarn	8	6,252	283	-	54	129	1	84
Miscellaneous	23	128,042	1,471	-	346	791	1	201
<b>EXPORT AGENTS</b>	147	86,342	3,109	3.6	551	1,315	16	423
Amusement and sporting goods	5	579	60	10.4	10	28	1	-
Automotive products	22	8,061	515	6.4	96	188	3	78
Automobiles and other motor vehicles	4	5,797	255	-	42	61	-	76
All other	18	2,264	260	-	54	127	3	2
Chemicals	3	3,059	73	2.4	11	46	1	102
Clothing and furnishings	6	534	64	12.0	19	26	-	42
Drugs and drug sundries	6	212	23	10.8	11	16	-	1
Dry goods	12	1,844	66	3.6	13	33	-	10
Dry goods (general line)	7	1,184	25	-	5	10	-	-
All other	5	660	40	-	8	23	-	10
Electrical goods	12	1,821	175	9.6	42	73	1	12
Electrical appliances, equipment and supplies	8	1,203	99	-	25	35	-	2
Radios and radio equipment	4	618	76	-	17	38	1	10
Farm products—raw materials	4	15,489	391	2.5	50	144	-	38
Farm products—consumer goods	3	776	59	7.6	12	35	-	-
General merchandise	9	1,349	53	3.9	20	33	2	-
Groceries and foods (except farm products)	9	794	68	8.6	15	29	3	4
Hardware	6	410	64	15.6	17	23	-	-

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>EXPORT AGENTS (continued)</b>								
Machinery, equipment and supplies (except electrical)	28	\$7,613	\$788	10.4	92	\$ 222	\$ 5	\$ 66
Industrial machinery, equipment and supplies	18	3,213	137	-	40	79	3	6
Machine tools	3	318	38	-	9	25	1	2
All other	15	2,895	99	-	31	54	2	4
Transportation equipment and supplies	4	3,753	583	-	41	113	-	55
Other machinery, equipment and supplies	6	647	68	-	11	30	2	5
Metals (except scrap)	3	11,335	153	1.3	44	92	-	60
Paper and its products	5	218	60	27.5	13	27	-	1
Petroleum and its products	5	31,180	454	1.5	70	274	-	-
All other kinds of business	9	1,068	43	4.0	16	26	-	9
<b>IMPORT AGENTS</b>	130	44,863	2,897	6.5	339	666	21	1,392
Amusement and sporting goods	7	1,154	111	9.6	27	61	1	40
Chemicals	9	1,632	112	6.9	23	60	2	51
Industrial chemicals	4	534	84	-	16	49	1	48
All other	5	1,098	28	-	7	11	1	3
Clothing and furnishings	6	920	29	3.2	7	11	-	54
Drugs and drug sundries	9	976	42	4.3	17	17	-	10
Drugs (specialty lines)	6	718	29	-	13	13	-	7
All other	3	258	13	-	4	4	-	3
Dry goods	22	3,232	327	10.1	73	137	5	329
Notions	7	337	97	-	35	32	3	193
Piece goods	10	2,679	160	-	27	64	1	133
All other	5	216	70	-	11	41	1	3
Farm products—raw materials	11	20,278	1,576	7.8	25	43	1	143
Hides, skins, and furs (raw)	5	924	38	-	10	13	-	74
All other	6	19,354	1,538	-	15	30	1	69
Farm products—consumer goods	3	431	24	5.6	5	11	-	4
Furniture and house furnishings	7	274	117	42.7	27	46	-	22
Groceries and foods (except farm products)	22	10,832	170	1.6	59	85	1	114
Machinery, equipment and supplies (except electrical)	5	98	24	24.5	10	15	-	26
Metals (except scrap)	4	1,021	95	9.3	22	53	1	212
Paper and its products	4	1,031	77	7.5	15	45	1	53
All other kinds of business	21	2,984	193	6.5	29	82	9	334
<b>MANUFACTURERS' AGENTS</b>	994	174,894	13,615	7.8	3,328	6,803	124	3,088
Amusement and sporting goods	34	3,746	346	9.2	98	191	3	24
Toys, novelties, and fireworks	28	2,743	289	-	81	161	3	23
All other	6	1,003	57	-	17	30	-	1
Automotive products	18	1,399	151	10.8	50	62	-	64
Automotive equipment, accessories and parts	13	1,069	110	-	34	60	-	58
All other	5	330	41	-	16	22	-	6
Chemicals	22	8,857	605	6.8	127	336	5	241
Industrial chemicals	5	3,897	175	-	43	104	-	12
Paints and varnishes	9	449	37	-	13	21	4	1
All other	8	4,511	393	-	71	211	1	228



## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' AGENTS (continued)</b>								
Clothing and furnishings	126	\$29,141	\$1,158	4.1	331	\$619	\$6	\$44
Clothing and furnishings (general line)	10	4,471	130	-	35	80	-	-
Clothing, men's and boys'	9	1,011	29	-	15	14	-	-
Clothing, women's and children's	17	4,754	216	-	70	128	1	-
Furnishings (general line)	9	4,050	135	-	31	53	1	-
Furnishings, men's and boys'	11	1,316	94	-	37	65	-	2
Furnishings, women's and children's	9	659	34	-	16	19	2	-
Hosiery	27	9,107	398	-	87	217	1	39
Millinery and millinery supplies	26	2,149	111	-	40	43	1	3
Shoes and other footwear	8	624	11	-	-	-	-	-
Drugs and drug sundries	18	5,131	380	7.4	102	189	-	379
Toilet articles and preparations	8	992	122	-	26	65	-	41
All other	10	4,139	258	-	76	124	-	338
Dry goods	119	59,722	2,821	4.7	756	1,573	25	410
Dry goods (general line)	3	876	55	-	12	35	-	-
Knit goods	14	4,331	320	-	70	177	-	21
Notions	25	1,875	136	-	43	44	2	26
Piece goods	68	51,453	2,258	-	619	1,295	23	352
All other	9	1,187	52	-	12	22	-	11
Electrical goods	61	6,698	712	10.6	184	313	3	194
Electrical appliances, equipment and supplies	52	6,176	623	-	166	275	1	160
All other	9	522	89	-	18	38	2	34
Furniture and house furnishings	122	12,476	850	6.8	216	437	10	14
China, glassware and crockery	8	1,669	94	-	25	44	-	1
Furniture	49	5,607	337	-	92	196	-	6
House furnishings (except floor coverings)	57	3,815	257	-	60	97	10	7
All other	8	1,385	162	-	39	100	-	-
Groceries and foods (except farm products)	24	13,029	2,301	17.7	416	908	1	832
Confectionery and soft drinks	4	7,950	2,128	-	357	796	-	822
All other	20	5,079	173	-	59	112	1	10
Hardware	34	3,219	288	8.9	93	158	1	70
Jewelry and optical goods	5	287	15	5.2	6	7	-	1
Lumber and building materials (other than metal)	26	2,066	172	8.3	45	100	4	8
Lumber and millwork	9	1,280	31	-	5	14	-	-
Brick and tile	5	462	103	-	25	68	-	2
Glass	3	207	7	-	4	3	-	-
All other	9	117	31	-	11	15	4	6
Machinery, equipment and supplies (except electrical)	221	12,676	2,501	19.7	557	1,252	45	477
Commercial machinery, equipment and supplies	27	762	261	-	76	139	4	19
Office equipment and supplies (except furniture)	6	129	39	-	9	15	-	1
Store equipment and supplies	6	160	100	-	28	50	2	6
All other	15	473	122	-	39	74	2	12
Construction machinery, equipment and supplies	9	268	138	-	22	50	2	48

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Business

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' AGENTS (continued)</b>								
Machinery, equipment and supplies (continued)								
Industrial machinery, eqn't. & supplies	139	\$9,104	\$1,540	-	354	\$781	\$23	\$295
Bottles and bottling equipment	3	583	10	-	5	3	-	-
Machine tools	11	412	43	-	11	17	2	4
Mechanical rubber goods	9	732	123	-	21	47	4	1
Mill and mine supplies (general line)	6	390	35	-	11	15	-	18
All other	111	6,987	1,331	-	306	699	17	272
Professional equipment and supplies	12	314	117	-	29	50	11	58
Surgical, medical and hospital equipment and supplies	5	129	35	-	6	8	-	9
All other	7	185	82	-	23	42	11	49
Service equipment and supplies	12	292	94	-	17	37	2	45
Transportation equipment and supplies	22	1,936	351	-	59	195	3	12
Metals (except scrap)	40	4,431	469	10.6	124	234	5	232
Iron and steel	25	2,843	380	-	99	193	3	205
Sheet metal products	3	1,015	47	-	12	28	-	-
Other metal and metal works	12	573	42	-	13	13	2	27
Paper and its products	32	3,858	154	4.0	47	90	1	8
Paper and its products (general line)	10	2,330	70	-	22	46	-	3
Paper and its products (specialty lines)	19	1,497	81	-	23	43	1	5
Stationery and stationery supplies	3	31	3	-	2	1	-	-
Plumbing and heating equipment and supplies	28	1,667	189	11.3	53	94	9	13
Heating equipment (general line)	3	190	18	-	2	16	-	11
Pipe, valves and fittings	3	381	11	-	3	5	1	1
All other	22	1,096	160	-	48	73	8	1
Tobacco and its products (except leaf)	5	412	17	4.1	4	7	1	6
All other kinds of businesses	59	7,079	486	6.9	119	213	5	71
Beer	6	174	28	-	12	18	-	2
Books and periodicals	3	259	16	-	4	8	-	-
Forest products (except lumber)	4	1,359	156	-	18	52	-	23
Leather	6	598	25	-	5	8	-	-
Leather goods	7	666	20	-	7	10	-	9
Newspapers and magazines	3	450	86	-	26	51	2	-
Miscellaneous	30	3,573	155	-	47	66	3	37
<b>SELLING AGENTS</b>								
Amusement and sporting goods	7	1,993	298	16.0	27	76	-	56
Toys, novelties, and fireworks	4	283	20	-	5	12	-	-
All other	3	1,710	278	-	22	64	-	56
Automotive products	5	634	95	15.0	31	55	-	48
Chemicals	10	7,072	996	14.1	235	359	1	392
Industrial chemicals	3	4,055	181	-	27	100	1	123
All other	7	3,017	815	-	208	259	-	269
Clothing and furnishings	72	68,415	2,445	3.6	531	1,385	18	63
Clothing, women's and children's	5	3,795	65	-	19	38	-	-
Furnishings (general line)	7	5,159	97	-	24	51	-	-
Furnishings, men's and boys'	11	6,898	214	-	87	132	2	7
Furnishings, women's and children's	4	401	16	-	6	7	-	5
Hosiery	38	50,248	2,021	-	384	1,140	16	51
Millinery and millinery supplies	3	241	16	-	5	10	-	-
All other	4	1,673	16	-	6	7	-	-

## WHOLESALE DISTRIBUTION: 1933

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Census of

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SELLING AGENTS (continued)</b>								
Coal	25	\$55,388	\$1,086	2.0	195	\$554	\$3	\$1,731
Drugs and drug sundries	6	898	323	36.0	44	115	-	51
Toilet articles and preparations	3	322	212	-	29	62	-	51
All other	3	576	111	-	15	53	-	-
Dry goods	152	309,496	10,002	3.2	2,164	5,902	34	360
Dry goods (general line)	4	14,760	720	-	134	471	-	1
Knit goods	29	24,450	562	-	128	335	11	153
Notions	6	611	22	-	8	8	-	45
Piece goods	107	261,331	8,370	-	1,839	4,857	22	161
All other	6	8,344	328	-	55	231	1	-
Electrical goods	9	3,408	515	15.1	109	238	4	17
Electrical appliances, equipment and supplies	6	1,216	121	-	26	61	4	17
Radios and radio equipment	3	2,192	394	-	83	177	-	-
Farm products—consumer goods	4	685	39	5.7	7	17	4	3
Furniture and house furnishings	18	15,785	845	5.4	181	444	2	55
Furniture	5	470	26	-	6	12	-	-
House furnishings (except china and floor coverings)	9	1,061	118	-	35	51	-	1
All other	4	14,254	701	-	140	381	2	54
Groceries and foods (except farm products)	25	5,373	333	6.2	56	170	31	10
Meats and meat products	3	659	80	-	17	36	-	1
Other food and grocery specialties	22	4,714	253	-	39	134	31	9
Hardware	7	772	54	7.0	27	31	-	44
Jewelry and optical goods	5	705	60	8.5	12	42	-	-
Lumber and building materials (other than metal)	21	5,929	950	16.0	178	500	5	1,040
Lumber and millwork	5	1,727	112	-	20	46	-	5
Brick and tile	5	560	431	-	76	255	-	24
Glass	3	2,559	94	-	20	70	1	50
All other	8	1,083	313	-	62	129	4	961
Machinery, equipment and supplies (except electrical)	3	266	111	41.7	13	51	1	6
Metals (except scrap)	21	46,282	1,630	3.5	120	350	-	40
Iron and steel	13	5,287	148	-	42	86	-	-
Other metal and metal works	8	40,995	1,482	-	78	264	-	40
Paper and its products	11	3,521	220	6.2	31	77	-	1
Paper and its products (general line)	4	2,948	157	-	14	38	-	-
Paper and its products (specialty lines)	7	573	63	-	17	39	-	1
Petroleum and its products	7	1,752	160	9.1	19	100	2	53
Plumbing and heating equipment and supplies	3	481	13	2.7	1	5	-	-
All other kinds of business	26	66,348	2,112	3.2	335	1,068	-	192
Leather	4	1,906	65	-	19	36	-	54
Yarn	5	47,653	412	-	71	262	-	97
Miscellaneous	17	16,789	1,635	-	245	770	-	41

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS (continued)</b>								
<b>OTHER AGENTS</b>								
	200	\$266,339	\$5,251	2.0	1,537	\$2,992	\$36	\$274
Clothing and furnishings	139	114,798	2,386	2.1	829	1,488	16	72
Clothing and furnishings (general line)	26	21,082	337	-	117	206	1	-
Clothing, women's and children's	88	87,564	1,843	-	646	1,185	14	51
Furnishings, women's and children's	8	939	39	-	8	11	1	19
Millinery and millinery supplies	12	3,974	122	-	45	61	-	-
All other	5	1,239	45	-	13	25	-	2
Dry goods	18	57,584	718	1.2	214	448	3	110
Dry goods (general line)	14	56,396	701	-	209	438	3	110
Piece goods	4	1,188	17	-	5	10	-	-
Farm products—raw materials	6	12,599	490	3.9	136	245	6	53
Hides, skins, and furs (raw)	3	11,230	408	-	128	224	4	50
All other	3	1,369	82	-	8	21	2	3
Farm products—consumer goods	4	59,175	948	1.6	159	416	-	-
Furniture and house furnishings	7	849	128	15.1	22	49	5	4
General merchandise	3	16,392	325	2.0	107	231	5	-
Jewelry and optical goods	7	106	71	67.0	7	14	-	14
Jewelry (general line)	4	95	71	-	7	14	-	4
Jewelry specialties	3	11	-	-	-	-	-	10
Machinery, equipment and supplies (except electrical)	7	936	50	5.3	15	30	-	4
Industrial machinery, equipment and supplies	3	73	7	-	4	3	-	2
Other machinery, equipment and supplies	4	863	43	-	11	27	-	2
All other kinds of business	9	3,900	135	3.5	48	71	1	17
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (petroleum)</b>								
	664	173,921	28,779	16.5	7,545	12,142	162	14,002
<b>CHAIN STORE WAREHOUSES</b>								
	62	268,252	9,879	3.7	3,478	4,545	119	13,870
Clothing and furnishings	3	2,056	77	3.7	60	50	1	226
Dry goods	4	32,043	979	3.1	442	519	4	6,233
Farm products—consumer goods	9	19,684	1,369	7.0	252	357	28	138
Groceries and foods (except farm products)	32	186,167	6,329	3.4	2,296	3,003	86	5,549
Groceries (general line)	20	147,609	4,430	-	1,375	1,980	72	4,830
Meats and meat products	4	15,938	497	-	151	222	9	230
Other food and grocery specialties	8	22,620	1,402	-	770	801	5	489
Tobacco and its products (except leaf)	10	11,903	684	5.7	125	292	-	794
All other kinds of business	4	16,399	441	2.7	303	324	-	930
<b>ASSEMBLERS AND COUNTRY BUYERS</b>								
	192	10,197	1,689	16.6	569	729	106	894
<b>Farm products—raw materials</b>								
	49	1,679	265	16.8	142	83	12	180
Hides, skins, and furs (raw)	16	241	41	-	12	17	2	59
Livestock	24	747	138	-	37	31	3	47
All other	9	591	86	-	93	35	7	74
<b>Farm products—consumer goods</b>								
	128	7,671	1,238	16.1	388	570	80	570
Dairy products (general line)	14	2,260	487	-	163	248	2	23
Milk and cream	9	268	59	-	31	32	1	-
Poultry and poultry products	20	915	86	-	19	24	1	33
Fruits and vegetables (fresh)	80	4,119	587	-	169	256	75	514
All other	5	109	19	-	6	10	1	-

## WHOLESALE DISTRIBUTION: 1933

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Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	TOTAL EXPENSES			EMPLOYMENT		Stock and part-time employees
		Net sales	Amount	Per- cent of sales	Full-time employees average	Total	
<b>ALL OTHER TYPES (continued)</b>							
Farm supplies	3	\$ 96	\$ 7	7.3	4	\$ 4	\$ -
Groceries and foods (except farm products)	5	384	63	16.4	17	29	1
All other kinds of business	7	467	116	24.9	16	42	13
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>							
Farm products-consumer goods	91	48,525	6,251	12.9	1,511	2,333	15
Dairy products (general line)	87	42,279	5,148	14.2	1,648	2,368	13
Dairy and poultry products	57	12,867	5,211	-	1,406	1,880	-
Fruits and vegetables (fresh)	10	5,802	348	-	97	171	11
All other	15	17,562	364	-	85	188	1
All other kinds of business	5	7,048	225	-	61	129	1
All other kinds of business	4	5,246	103	2.0	20	60	2
<b>ELEVATORS</b>							
OTHER TYPES	4	470	36	7.7	13	22	11
Farm products-consumer goods	6	777	35	4.5	12	14	-

## WHOLESALE DISTRIBUTION: 1933

12-20-6

Census of  
American  
BusinessTable 28.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>NEW YORK CITY</b>	16,856	\$7,376,091	\$659,656	6.9	154,714	\$307,561	\$5,051	\$500,568
Wholesalers proper	12,260	2,813,943	370,172	13.2	91,830	170,569	3,426	362,974
Manufacturers' sales branches	1,775	1,878,051	196,495	10.5	41,728	90,036	991	90,300
Agents and brokers	2,681	2,386,236	74,476	3.1	15,909	38,406	462	13,003
All other types	120	297,841	16,513	6.2	5,247	6,550	172	14,281
<b>WHOLESALE TRADERS</b>								
<b>WHOLESALE MERCHANTS</b>	10,401	1,946,576	288,827	14.8	75,323	136,758	2,900	252,141
Amusement and sporting goods	203	30,280	6,740	22.3	1,458	3,150	43	2,923
Cameras and motion picture equipment and supplies	17	647	183		52	101	2	149
Moving picture films	31	12,282	2,734		190	1,246	16	456
Sporting goods (general line)	11	3,407	987		374	488	6	128
Toys, novelties, and fireworks	99	6,977	1,436		511	727	7	936
All other	45	6,967	1,400		331	508	12	1,265
Automotive products	245	39,682	6,883	17.4	2,201	3,421	31	6,302
Automobiles and other motor vehicles	14	17,091	1,966		596	952	12	677
Automotive equipment accessories and parts	188	14,208	3,757		1,298	1,963	19	3,433
Tires and tubes	43	8,283	1,160		307	506	-	1,192
Chemicals	210	61,790	12,975	21.0	2,140	4,321	57	7,866
Dyestuffs	15	10,481	3,288		669	1,476	-	2,878
Industrial chemicals	20	11,396	948		197	447	6	1,118
Naval stores	5	5,140	193		54	83	-	127
Paints and varnishes	116	8,401	2,589		767	1,199	58	1,639
All other	54	26,372	6,157		463	1,116	13	2,104
Clothing and furnishings	1,136	170,718	26,257	15.4	7,411	13,325	408	19,863
Clothing and furnishings (general line)	74	12,726	1,645		355	624	41	1,770
Clothing, men's and boys'	133	12,589	2,015		517	1,150	23	2,210
Clothing, women's and children's	305	69,488	11,616		3,265	6,442	218	4,624
Furnishings (general line)	66	6,959	1,053		367	518	22	1,571
Furnishings, men's and boys'	180	13,980	2,250		726	1,007	54	2,126
Furnishings, women's and children's	107	9,257	1,504		433	644	29	2,133
Hosiery	61	12,325	1,094		299	508	2	1,426
Millinery and millinery supplies	125	12,545	2,256		801	1,189	10	1,176
Shoes and other footwear	84	20,849	2,824		648	1,243	9	3,027
Coal	45	27,241	3,837	14.1	549	1,301	102	1,378
Drugs and drug sundries	186	44,640	9,215	20.6	2,467	4,174	29	8,778
Drugs (general line)	26	18,101	3,195		1,104	1,635	1	2,865
Drugs (specialty lines)	30	10,282	1,875		296	785	6	4,247
Patent medicines	6	441	62		23	21	1	37
Toilet articles and preparations	76	8,488	2,919		739	1,218	18	1,009
All other	48	7,328	1,164		302	515	5	620
Dry goods	1,692	436,548	49,900	11.4	12,274	23,637	324	72,756
Dry goods (general line)	75	33,649	3,972		1,362	2,188	7	4,165
Knit goods	131	28,663	4,137		1,189	2,036	19	4,314
Notions	290	29,267	5,868		1,944	3,141	60	6,595
Piece goods	869	329,892	33,200		7,048	15,010	219	65,187
All other	237	17,677	2,723		731	1,262	19	3,495

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
<b>Electrical goods</b>	221	\$33,080	\$6,920	20.9	2,280	\$3,600	\$35	\$4,715
Electrical appliances, equipment and supplies	178	23,904	4,973		1,669	2,637	32	3,766
Radios and radio equipment	39	5,179	1,131		308	527	3	598
Refrigerators	4	3,997	816		303	436	-	351
<b>Farm products—raw materials</b>	362	61,753	6,461	10.5	1,096	2,536	83	12,966
Grain	4	1,064	303		67	129	-	51
Hides, skins, and furs (raw)	298	45,941	4,705		714	1,706	59	9,142
Livestock	3	436	37		9	17	-	38
Silk (raw)	4	2,915	105		27	67	1	253
Tobacco (leaf)	37	7,635	734		113	357	18	3,046
Wool and mohair	5	2,304	377		120	189	-	143
All other	13	1,458	199		46	71	5	293
<b>Farm products—consumer goods</b>	1,107	303,198	29,763	9.8	6,701	12,788	200	5,037
Dairy products (general line)	48	22,244	2,975		675	1,332	4	530
Butter	12	7,069	322		59	128	-	121
Cheese	12	5,179	926		177	312	-	299
Milk and cream	35	11,827	2,665		569	1,014	2	22
All other dairy products	5	1,245	169		20	34	-	195
Poultry and poultry products	190	45,089	3,430		728	1,523	32	637
Dairy and poultry products	206	79,890	6,105		1,506	2,978	40	1,533
Fruits and vegetables (fresh)	592	130,256	13,124		2,953	5,437	121	1,375
All other	7	399	45		14	20	1	25
<b>Farm supplies</b>	18	3,469	887	25.6	264	322	16	392
Seeds	13	1,509	701		228	224	13	372
All other	5	1,960	186		36	98	3	10
<b>Furniture and house furnishings</b>	456	51,043	11,590	22.7	3,650	5,788	114	11,657
China, glassware and crockery	42	4,378	895		257	462	4	715
Floor coverings	53	12,117	1,805		489	874	13	2,345
Furniture	88	13,079	2,480		829	1,257	16	1,421
House furnishings (except as specified)	235	14,863	3,127		980	1,510	70	3,454
Musical instruments and sheet music	38	6,606	3,283		1,095	1,685	11	3,742
<b>General merchandise</b>	12	8,545	2,003	23.4	651	861	-	1,491
<b>Groceries and foods (except farm products)</b>	1,025	259,647	36,892	14.2	9,786	17,263	281	23,593
Groceries (general line)	66	58,601	7,718		2,199	3,830	8	9,705
Confectionery and soft drinks	153	12,210	1,615		602	895	28	783
Fish and sea foods	134	21,493	4,328		1,083	2,042	67	839
Meats and meat products	253	72,010	8,943		2,382	4,564	116	2,316
All other food and grocery specialties	419	95,333	14,290		3,520	5,942	62	9,950
<b>Hardware</b>	145	16,871	3,835	22.7	1,306	2,022	29	3,999
Hardware (general line)	28	6,674	1,891		695	984	3	2,160
Hardware (specialty lines)	117	9,197	1,944		611	1,038	26	1,839
<b>Jewelry and optical goods</b>	542	31,381	5,626	17.9	1,578	2,543	75	12,627
Jewelry (general line)	265	11,204	1,394		484	827	24	5,598
Clocks and watches	52	4,167	508		150	250	3	1,514
Diamonds and other precious stones	90	4,921	546		124	195	9	3,229
Other jewelry specialties	108	9,651	2,174		646	1,019	32	1,835
Optical goods	27	1,438	404		174	252	7	451

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

*All values expressed in thousands of dollars)*

(An "X" in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees ( <i>average</i> )	PAY ROLL		Stocks on hand ( <i>end of year</i> )
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Lumber and building materials (other than metal)	199	\$20,973	35,586	26.6	1,575	\$2,978	\$238	\$4,564
Lumber and millwork	66	9,327	2,035		529	1,013	48	2,531
Asbestos products	5	119	46		22	30	7	29
Brick and tile	15	834	197		43	93	5	161
Cement	8	368	79		25	41	1	6
Glass	45	3,233	876		246	466	62	1,029
All other	59	7,092	2,355		705	1,335	115	808
Machinery, equipment and supplies (except electrical)	778	57,631	16,589	28.7	4,773	8,431	245	12,736
Commercial machinery, eq't. & supplies	193	11,620	3,123		1,059	1,657	51	2,928
Office equipment and supplies (except furniture)	38	1,914	595		228	347	6	512
Store equipment and supplies	37	1,479	472		174	219	9	293
All other	118	8,227	2,056		697	1,100	36	2,123
Construction machinery, eq't. & supplies	15	694	250		51	113	28	201
Construction machinery	4	173	91		15	45	18	169
All other	11	521	159		36	68	10	32
Farm and dairy machinery and equipment	5	1,073	301		54	128	14	134
Industrial machinery, eq't. and supplies	247	15,137	4,538		1,373	2,232	76	3,010
Bottles and bottling equipment	39	1,216	271		95	130	4	188
Machine tools	6	262	76		28	39	-	108
Mechanical rubber goods	11	378	103		36	45	1	74
Mill and mine supplies (general line)	19	1,763	423		116	213	11	240
All other	172	11,518	3,663		1,098	1,805	60	2,400
Professional equipment and supplies	121	11,317	3,663		839	1,686	33	2,704
Dental equipment and supplies	30	5,097	1,913		351	769	6	1,423
Surgical, medical and hospital equipment and supplies	50	3,211	857		257	465	10	426
All other	41	3,009	893		231	452	17	855
Service equipment and supplies	152	13,162	3,302		1,047	1,795	39	3,005
Barber and beauty parlor equipment and supplies	56	3,195	939		322	450	8	701
Laundry equipment and supplies	19	4,243	765		199	422	2	456
All other	67	5,724	1,598		526	923	29	1,848
Transportation equipment and supplies	45	4,828	1,412		350	620	4	754
Railroad equipment and supplies	6	1,242	343		45	176	1	67
All other	39	3,586	1,069		305	644	3	687
Metals (except scrap)	130	18,252	2,858	15.7	796	1,417	70	2,521
Copper	3	264	52		8	18	1	61
Iron and steel	67	5,185	1,246		321	614	42	928
Sheet metal products	19	2,489	372		99	163	11	259
Other metal and metal works	41	10,314	1,178		368	622	16	1,273
Paper and its products	483	67,735	12,862	19.0	3,908	6,894	152	10,662
Paper and its products (general line)	80	26,368	5,033		1,319	2,724	71	4,610
Paper and its products (specialty lines)	259	33,047	5,372		1,762	3,007	66	4,169
Stationery and stationery supplies	133	7,528	2,009		665	995	14	1,567
Wall paper	11	792	448		162	188	1	316



## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Petroleum and its products	34	\$11,413	\$1,949	17.1	361	3923	315	3647
Plumbing and heating equipment and supplies	182	20,743	5,012	24.2	1,374	2,537	68	5,226
Pipe, valves and fittings	11	2,222	476		115	229	17	350
Plumbing and heating equipment (general line)	74	12,131	2,594		754	1,417	17	3,252
Stoves and ranges	11	671	205		68	102	2	251
All other	86	5,719	1,737		437	790	32	1,375
Tobacco and its products (except leaf)	106	50,662	2,978	5.9	973	1,673	28	3,748
Waste materials	280	9,347	1,691	18.1	471	631	41	737
Iron and steel scrap	25	559	165		43	58	5	152
Junk and scrap (general line)	128	2,365	395		96	144	23	254
Waste paper, rags and rubber	127	6,403	1,131		332	429	13	331
All other products	705	107,834	19,518	18.1	5,290	10,222	216	15,965
Bags and bagging	22	1,623	254		109	135	5	162
Beer	35	3,091	397		124	199	8	68
Books and periodicals	46	7,720	2,219		700	1,200	40	1,716
Cordage and twines	14	2,606	479		112	223	2	340
Flowers and nursery stock	52	4,115	960		269	415	12	410
Forest products (except lumber)	45	7,931	894		210	508	10	355
Leather	74	11,945	1,137		286	519	7	1,659
Leather goods	140	5,170	910		321	408	21	1,128
Newspapers and magazines	12	19,812	5,482		1,402	3,428	45	798
Oils and greases (animal and vegetable)	10	4,806	1,206		330	643	-	1,411
Rubber goods (general line)	5	325	44		17	24	-	33
Wines and spiritous liquors	38	4,655	682		152	274	2	2,040
Yarn	32	6,641	698		193	259	10	996
Miscellaneous kinds of business	180	27,394	4,206		1,055	1,987	54	4,829
<b>EXPORTERS</b>	180	250,947	14,301	5.7	1,611	4,245	225	25,019
Amusement and sporting goods	5	17,712	1,034	5.8	107	429	-	2
Chemicals	5	1,130	42	3.7	12	32	-	8
Clothing and furnishings	12	954	164	17.2	48	72	-	137
Clothing and furnishings (general line)	6	530	84		24	26	-	57
All other	6	424	80		24	46	-	80
Dry goods	34	17,338	1,409	8.1	431	957	2	4,180
Dry goods (general line)	6	474	41		13	20	-	12
Piece goods	25	16,805	1,358		415	934	2	4,165
All other	3	59	10		3	3	-	3
Electrical goods	8	1,791	249	13.9	40	85	-	14
Farm products—raw materials	13	14,604	3,439	23.5	104	267	-	13,306
Hides, skins, and furs (raw)	9	809	72		21	33	-	52
All other	4	13,795	3,367		83	234	-	13,254
Farm products—consumer goods	8	1,690	87	5.1	20	37	-	36
General merchandise	5	19,163	3,947	20.6	176	420	-	1,280
Groceries and foods (except farm products)	25	33,920	1,391	4.1	141	471	2	5,419
Hardware	4	853	60	7.0	20	43	-	11
Jewelry and optical goods	3	67	13	19.4	9	6	-	131
Machinery, equipment and supplies (except electrical)	9	1,933	148	7.7	36	97	-	21
Metals (except scrap)	3	24,453	941	3.8	134	660	212	113
Paper and its products	7	1,798	280	15.6	71	160	-	64
Paper and its products (specialty lines)	3	137	113		35	73	-	7
All other	4	1,661	167		36	87	-	57

## WHOLESALE DISTRIBUTION: 1933

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Table 2B --STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	TOTAL EXPENSES			Full-time employees average	PAY ROLL		Stocks on hand (end of year)
		Number	Amount	Per- cent of sales		Total	Part- time	
<b>EXPORTERS (continued)</b>								
Petroleum and its products	3	\$ 736	\$ 21	2.9	6	\$ 10	-	\$ 10
Plumbing and heating equipment and supplies	3	1,023	175	17.1	26	88	-	71
All other kinds of business	33	111,782	901	0.8	230	411	9	216
Leather goods	4	167	40		9	16	-	7
Miscellaneous	29	111,615	861		221	395	9	209
<b>IMPORTERS</b>								
	1,468	583,829	62,593	10.7	12,565	27,375	275	104,806
Amusement and sporting goods	44	6,324	1,142	18.1	306	457	9	991
Automotive products	3	338	93	27.5	34	31	-	107
Chemicals	35	21,487	2,780	12.9	419	1,007	4	5,236
Dyestuffs	5	2,545	619		107	266	-	859
Industrial chemicals	13	14,726	1,709		202	511	2	3,827
Paints and varnishes	6	1,761	179		37	101	-	178
All other	11	2,455	273		73	129	2	372
Clothing and furnishings	97	23,751	3,748	15.8	654	1,597	13	7,889
Clothing, women's and children's	11	801	238		65	81	1	124
Furnishings, men's and boys'	12	3,619	797		152	297	1	1,437
Furnishings, women's and children's	28	4,980	904		205	382	6	1,086
Hosiery	5	2,252	410		93	198	-	709
Millinery and millinery supplies	32	10,960	1,220		272	521	2	4,291
All other	8	1,139	179		67	118	3	242
Drugs and drug sundries	37	5,180	1,312	35.0	384	701	6	1,023
Drugs (specialty lines)	10	1,945	544		116	167	1	271
Patent medicines	3	706	174		22	61	1	123
Toilet articles and preparations	21	2,436	974		235	461	4	666
All other	3	93	21		11	12	-	33
Dry goods	287	64,787	12,342	19.1	2,958	6,067	72	19,749
Dry goods (general line)	16	10,388	1,534		406	911	1	2,495
Knit goods	3	69	22		8	13	-	39
Notions	90	15,223	3,476		968	1,659	40	4,427
Piece goods	159	36,315	7,004		1,500	3,359	25	12,105
All other	19	2,792	306		76	125	6	683
Electrical goods	9	626	142	22.7	38	68	1	46
Farm products--raw materials	99	94,289	3,801	4.0	513	1,675	5	12,058
Hides, skins, and furs (raw)	55	19,946	1,265		214	567	4	3,338
Silk (raw)	11	68,261	2,043		202	865	-	7,399
Tobacco (leaf)	18	1,568	281		56	129	-	639
All other	15	4,614	212		41	114	1	682
Farm products--consumer goods	26	8,480	451	5.3	134	246	2	358
Cheese	10	3,835	345		88	180	-	306
Fruits and vegetables (fresh)	13	4,315	79		36	49	2	9
All other	3	330	27		10	17	-	43
Farm supplies	7	14,154	1,429	10.1	106	311	-	1,718
Fertilizer	3	13,573	1,291		68	241	-	1,644
All other	4	581	138		38	70	-	74
Furniture and home furnishings	177	26,141	6,006	23.0	1,313	2,473	40	9,102
China, glassware and crockery	41	7,365	2,095		449	985	5	1,770
Floor coverings	45	7,497	1,203		211	445	5	3,913
Furniture	8	398	204		54	110	6	254
House furnishings (except as specified)	77	9,600	2,207		538	812	22	2,725
Musical instruments and sheet music	6	1,281	297		61	121	-	440

## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>IMPORTERS (continued)</b>								
Groceries and foods (except farm products)	208	\$122,365	\$15,593	11.8	3,822	\$6,765	\$34	\$14,383
Confectionery and soft drinks	11	783	233		70	108	2	165
Fish and sea foods	10	1,844	267		44	105	2	298
Other food and grocery specialties	187	129,738	15,093		3,708	6,552	30	13,920
Hardware	12	1,174	329	28.0	65	167	2	442
Jewelry and optical goods	158	15,859	3,253	20.5	672	1,326	32	6,238
Jewelry (general line)	6	287	89		24	38	1	204
Clocks and watches	44	6,507	1,675		305	663	20	2,666
Diamonds and other precious stones	71	6,238	877		182	316	5	3,777
Other jewelry specialties	34	2,415	494		125	239	5	1,444
Optical goods	3	412	118		36	70	1	147
Lumber and building materials (other than metal)	19	2,037	605	29.7	106	232	10	1,237
Lumber and millwork	6	980	252		45	85	2	690
Glass	5	469	74		27	42	-	113
All other	8	588	279		34	105	8	434
Machinery, equipment and supplies (except electrical)	60	11,489	1,786	15.5	393	874	7	2,403
Industrial machinery, eq'nt. & supplies	27	8,462	995		196	493	4	1,316
Professional equipment and supplies	25	2,297	692		174	341	2	953
Surgical, medical and hospital equipment and supplies	6	1,170	370		100	214	-	520
All other	19	1,127	322		74	127	2	433
Service equipment and supplies	3	365	42		12	16	-	55
Other machinery, equipment and supplies	5	345	57		11	24	1	79
Metals (except scrap)	21	22,493	514	2.3	95	270	1	792
Iron and steel	15	2,414	333		54	175	1	462
Other metal and metal works	6	20,079	181		41	95	-	330
Paper and its products	21	7,474	634	8.5	123	231	-	726
Paper and its products (specialty lines)	10	536	190		47	86	-	356
Stationery and stationery supplies	7	824	157		47	67	-	261
All other	4	6,114	287		29	78	-	109
Tobacco and its products (except leaf)	5	440	116	26.8	25	60	3	227
All other kinds of business	143	124,941	6,014	4.8	1,205	2,817	34	18,011
Cordage and twine	3	1,537	46		7	16	-	48
Flowers and nursery stock	3	329	45		11	23	1	171
Forest products (except lumber)	10	12,746	702		104	273	1	1,870
Leather	7	1,091	145		19	43	3	144
Leather goods	9	1,735	230		46	92	7	368
Newspapers and magazines	5	193	66		21	43	2	33
Oils and greases (animal and vegetable)	9	2,715	482		57	123	3	573
Rubber, crude	10	17,651	522		60	213	-	2,750
Wines and spiritous liquors	39	4,673	588		159	189	2	1,344
Yarn	3	315	62		8	28	9	101
Miscellaneous	46	81,956	3,126		713	1,774	6	10,609
<b>LIMITED FUNCTION WHOLESALERS</b>	211	32,591	4,451	13.7	1,331	2,191	26	1,008
Amusement and sporting goods	7	268	77	28.7	29	35	8	25
Automotive products	3	1,593	325	20.4	113	154	-	74
Chemicals	3	173	54	31.2	7	40	-	-

## WHOLESALE DISTRIBUTION: 1933

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 Table 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>LIMITED FUNCTION WHOLESALERS</b> (continued)								
Clothing and furnishings	10	\$ 320	\$ 58	18.1	16	\$ 14	\$ 1	\$ 31
Clothing and furnishings (general line)	3	91	27		9	7	1	11
Furnishings, men's and boys'	4	220	27		7	7	-	18
All other	3	9	4		-	-	-	2
Coal	16	7,035	338	4.7	73	182	1	-
Drugs and drug sundries	7	734	124	16.9	48	62	1	30
Dry goods	31	757	107	14.1	37	39	3	100
Notions	7	92	16		7	6	-	25
Piece goods	5	340	19		6	10	-	16
All other	19	325	72		24	23	3	69
Electrical goods	12	790	175	22.2	69	82	-	155
Electrical appliances eq't. & supplies	4	77	13		6	6	-	18
Radioes and radio equipment	8	713	162		64	77	-	137
Farm products—consumer goods	17	8,706	1,607	18.5	459	844	2	77
Dairy and poultry products	4	6,452	1,164		335	634	-	19
Fruits and vegetables (fresh)	7	109	12		4	3	1	1
All other	6	2,145	431		120	207	1	57
Furniture and house furnishings	8	1,631	191	11.7	34	90	1	30
Groceries and foods (except farm products)	28	2,075	286	13.8	77	137	4	142
Groceries (general line)	3	596	50		16	28	1	57
Confectionery and soft drinks	4	97	13		3	6	1	9
Meats and meat products	5	566	85		20	46	2	11
Other food and grocery specialties	16	816	138		38	57	-	65
Jewelry and optical goods	8	265	48	18.1	26	31	-	168
Jewelry (general line)	4	19	4		1	2	-	18
All other	4	246	44		25	29	-	140
Lumber and building materials (other than metal)	10	1,223	133	10.9	29	66	-	8
Machinery, equipment and supplies (except electrical)	6	163	73	44.8	25	39	-	16
Industrial machinery, eq't. & supplies	3	16	7		4	3	-	5
Other machinery, eq't. and supplies	3	148	66		21	36	-	11
Paper and its products	10	1,281	136	10.6	37	79	-	10
Paper and its products (specialty lines)	5	785	66		15	36	-	4
Stationery and stationery supplies	5	496	70		22	43	-	6
Tobacco and its products (except leaf)	4	814	13	1.6	5	5	1	28
Waste materials	3	243	26	10.7	3	11	2	8
All other kinds of business	28	4,520	685	15.2	244	281	2	66
Beer	5	286	21		13	15	-	3
Books and periodicals	4	366	176		52	68	-	33
Newspapers and magazines	5	3,212	372		153	157	-	1
Miscellaneous	14	656	116		26	51	2	19
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	25	1,191,663	144,588	12.1	31,403	\$2,267	688	90,276
Cameras and motion picture equipment and supplies	3	183	55		23	30	-	34
Moving picture films	10	11,459	1,307		402	790	-	258

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Table 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Amusement and sporting goods (continued)								
Toys, novelties, and fireworks	8	\$ 989	\$ 217		56	\$ 121	\$ 3	\$ 390
All other	4	1,077	398		162	192	7	188
Automotive products	49	27,021	5,805	21.5	1,586	2,861	12	3,180
Automobiles and other motor vehicles	20	12,085	3,359		1,102	1,826	4	1,988
Automotive eqp't, accessories and parts	17	1,297	463		136	237	6	144
Tires and tubes	12	13,639	1,983		348	798	2	1,028
Chemicals	55	59,833	9,136	15.3	1,804	4,027	15	4,913
Industrial chemicals	8	28,948	2,454		478	1,237	1	2,209
Paints and varnishes	23	12,310	2,932		709	1,257	13	1,614
All other	24	18,575	3,750		617	1,533	1	1,090
Clothing and furnishings	101	50,223	6,896	13.7	1,586	3,583	123	4,971
Clothing, men's and boys'	12	3,797	115		30	72	1	879
Clothing, women's and children's	26	7,814	1,502		363	944	10	398
furnishings (general line)	10	3,794	599		220	364	5	846
furnishings, men's and boys'	26	20,208	2,487		442	1,136	70	1,034
Furnishings, women's and children's	11	4,364	631		157	334	28	793
Hosiery	7	4,978	438		94	208	1	154
Shoes and other footwear	4	4,765	984		239	455	7	781
All other	5	503	140		41	70	1	86
Coal	12	6,658	1,366	20.5	363	638	1	485
Drugs and drug sundries	26	28,798	10,229	35.5	1,471	2,795	2	2,363
Drugs (specialty lines)	6	12,322	4,104		915	1,700	-	871
Toilet articles and preparations	14	10,256	4,652		395	814	2	1,218
All other	6	6,220	1,473		161	281	-	274
Dry goods	91	82,712	11,052	13.4	2,794	5,686	30	18,545
Knit goods	10	1,180	132		33	63	-	137
Notions	30	16,748	2,137		744	1,246	7	2,451
Piece goods	45	60,927	8,273		1,862	4,128	22	15,006
All other	6	3,857	510		155	249	1	951
Electrical goods	45	53,113	7,221	13.6	2,612	4,417	6	6,773
Electrical appliances, eqp't. & supplies	42	52,615	7,134		2,581	4,373	4	6,630
All other	3	498	87		31	44	2	143
Farm products—raw materials	3	236	15	6.4	6	9	-	7
Farm products—consumer goods	12	22,524	4,406	19.6	926	1,953	1	1,452
Dairy products (general line)	3	7,879	1,228		259	518	1	745
All other dairy products	4	8,210	1,962		595	1,053	-	142
All other	5	6,435	1,216		72	382	-	565
Farm supplies	5	2,620	639	24.3	207	210	-	623
Furniture and house furnishings	37	11,405	1,828	16.0	395	777	5	713
Furniture	11	4,385	710		122	261	-	309
House furnishings (except china and floor coverings)	21	2,272	673		204	314	5	302
All other	5	4,748	545		69	202	-	102
Groceries and foods (except farm products)	165	237,890	24,917	10.5	5,512	10,349	53	10,016
Confectionery and soft drinks	15	11,102	2,922		459	1,115	36	426
Meats and meat products	52	78,625	4,832		1,623	2,626	7	1,305
Other food and grocery specialties	98	148,163	17,163		3,430	6,608	11	8,285

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITH STOCKS (continued)</b>								
Hardware	22	\$5,322	\$1,246	23.4	359	\$659	33	\$730
Hardware (general line)	3	1,267	322		96	181	-	115
Hardware (specialty lines)	19	4,065	924		263	472	33	675
Jewelry and optical goods	18	3,697	1,237	33.5	276	528	2	1,017
Jewelry specialties	11	1,676	290		85	142	2	326
Optical goods	7	2,022	947		191	386	-	691
Lumber and building materials (other than metal)	19	8,610	1,585	18.4	317	848	4	512
Brick and tile	5	1,456	244		29	121	-	312
Cement	3	703	410		86	178	3	17
All other	11	6,451	931		202	549	1	183
Machinery, equipment and supplies (except electrical)	230	68,171	17,231	25.3	4,788	10,057	379	7,157
Commercial machinery, eqp't. & supplies	35	11,987	3,614		1,304	2,502	17	937
Office equipment and supplies (except furniture)	21	10,059	3,211		1,195	2,256	13	734
Store equipment and supplies	7	1,011	245		69	134	1	144
All other	7	917	168		40	112	3	59
Construction machinery, eqp't. & supplies	11	2,728	450		139	281	-	152
Industrial machinery, eqp't. & supplies	114	26,020	7,038		1,746	4,334	348	3,126
Bottles and bottling equipment	3	1,417	203		56	156	-	57
Mechanical rubber goods	5	2,010	276		59	161	-	161
All other	106	22,593	6,560		1,681	4,017	348	2,908
Professional equipment and supplies	28	16,155	2,227		721	1,109	-	1,258
Dental equipment and supplies	4	594	211		82	124	-	163
Surgical, medical and hospital equipment and supplies	10	4,598	894		241	430	-	224
All other	14	10,963	1,122		398	555	-	871
Service equipment and supplies	32	9,961	3,607		821	1,675	14	1,437
Barber and beauty parlor equipment and supplies	5	969	245		80	97	-	238
Laundry equipment and supplies	5	3,567	1,281		251	496	12	365
All other	22	5,435	2,081		510	1,082	2	836
Transportation equipment and supplies	10	1,320	295		57	166	-	247
Railroad equipment and supplies	6	921	248		44	127	-	198
All other	4	399	47		13	29	-	51
Metals (except scrap)	42	15,473	2,366	15.3	507	1,047	3	1,687
Iron and steel	26	7,223	1,043		227	445	2	647
Other metal and metal works	16	8,250	1,313		280	604	1	1,040
Paper and its products	36	56,069	3,350	9.3	709	1,541	6	2,363
Paper and its products (general line)	4	2,462	393		29	77	-	96
Paper and its products (specialty lines)	22	31,299	2,634		573	1,296	3	1,821
Stationery and stationery supplies	9	2,308	323		107	166	3	446
Petroleum and its products	4	1,764	638	36.2	166	313	-	401
Plumbing and heating equipment and supplies	32	11,173	2,865	25.6	630	1,221	19	1,922
Heating equipment (general line)	6	1,465	465		98	193	1	182
Pipe, valves and fittings	3	387	92		22	44	-	65
Plumbing and heating eqp't. (general line)	8	3,198	692		174	291	13	932
All other	16	6,143	1,616		341	693	5	743

## WHOLESALE DISTRIBUTION: 1933

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 Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of establishments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per cent of sales		Total	Part-time	
<b>WITH STOCKS (continued)</b>								
Tobacco and its products (except leaf)	22	\$379,099	\$19,547	5.2	1,858	\$3,615	-	\$14,564
All other products	53	65,434	9,046	13.8	1,898	4,006	\$14	5,171
Books and periodicals	4	4,375	1,616		368	823	-	1,258
Cordage and twine	3	2,131	314		85	201	-	39
Forest products (except lumber)	6	1,676	327		41	101	-	403
Leather	6	3,474	194		42	81	-	275
Leather goods	7	684	180		60	99	-	339
Newspapers and magazines	3	4,655	631		181	213	4	179
Rubber goods (general line)	6	5,114	894		278	510	6	405
Wines and spirituous liquors	6	2,504	510		140	297	-	652
Miscellaneous kinds of business	12	40,821	4,380		689	1,681	3	1,621
	672	686,488	61,907	7.6	10,325	27,767	308	26
<b>WITHOUT STOCKS</b>								
Amusement and sporting goods	14	15,044	2,116	14.1	640	1,378	-	-
Moving picture films	8	13,641	1,990		555	1,304	-	-
All other	6	1,403	125		85	74	-	-
Automotive products	6	1,894	492	26.4	72	231	-	-
Chemicals	23	31,419	4,322	13.8	717	2,064	7	-
Industrial chemicals	6	15,219	1,598		254	798	1	-
Paints and varnishes	8	11,064	1,405		307	812	5	-
All other	9	5,136	1,319		156	454	1	-
Clothing and furnishings	89	42,911	2,619	6.1	513	1,635	36	-
Clothing and furnishings (general line)	3	1,739	26		8	21	-	-
Clothing, men's and boys'	15	9,734	406		83	273	-	-
Clothing, women's and children's	6	3,202	211		47	120	25	-
Furnishings (general line)	11	3,080	255		29	105	1	-
Furnishings, men's and boys'	31	12,235	1,256		233	696	9	-
Furnishings, women's and children's	5	326	36		11	20	-	-
Hosiery	13	11,848	377		93	272	-	-
All other	5	749	50		9	28	-	-
Coal	9	15,187	533	3.5	90	245	-	-
Drugs and drug sundries	10	3,739	570	15.2	51	123	5	-
Drugs (specialty lines)	3	2,126	98		20	42	2	-
Toilet articles and preparations	4	160	40		9	27	-	-
All other	3	1,453	432		22	64	3	-
Dry goods	61	100,860	4,524	4.5	908	2,510	17	1
Knit goods	10	5,080	220		41	100	-	-
Notions	12	6,919	330		100	235	14	-
Piece goods	34	85,417	3,741		711	2,008	2	1
All other	5	3,444	233		58	147	1	-
Electrical goods	36	8,823	1,195	13.5	243	726	4	-
Electrical equipment, appliances and supplies	32	6,013	937		215	589	4	-
Radios and radio equipment	4	2,810	258		28	137	-	-
Farm supplies	4	2,846	244	8.6	48	114	-	-
Furniture and house furnishings	37	9,526	850	8.9	152	446	6	-
China, glassware and crockery	6	2,440	117		22	77	-	-
Floor coverings	5	5,279	537		89	270	-	-
Furniture	7	221	43		8	18	2	-
House furnishings (except as specified)	19	1,586	153		35	81	4	-

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b> (continued)								
Groceries and foods (except farm products)	27	\$32,276	\$4,172	12.9	1,008	\$1,771	\$2	-
Confectionery and soft drinks	4	872	289		25	60	-	-
Other food and grocery specialties	23	31,404	3,883		983	1,711	2	-
Hardware (specialty lines)	10	2,379	145	6.1	43	97	-	-
Jewelry and optical goods	8	3,251	323	9.9	80	210	1	-
Lumber and building materials (other than metal)	28	10,286	1,217	11.8	253	649	23	\$3
Lumber and millwork	3	268	47		11	37	4	-
Asbestos products	5	1,213	174		35	90	-	-
Brick and tile	6	1,221	299		55	129	-	3
Cement	4	1,698	250		50	145	19	-
All other	10	5,886	447		102	248	-	-
Machinery, equipment and supplies (except electrical)	140	75,477	6,907	9.2	1,267	3,939	28	7
Commercial machinery, eqp't. & supplies	15	2,603	438		142	340	-	7
Office equipment and supplies (except furniture)	7	1,679	282		101	232	-	7
All other	8	924	156		41	108	-	-
Construction machinery, eqp't. & supplies	11	2,031	393		116	256	-	-
Farm and dairy machinery and equipment	6	1,561	188		36	69	2	-
Industrial machinery, eqp't. & supplies	78	48,465	3,494		617	1,851	25	-
Machine tools	4	134	22		8	12	2	-
Mechanical rubber goods	3	1,423	206		39	127	-	-
Mill and mine supplies (general line)	4	454	50		13	36	-	-
All other	67	46,454	3,216		557	1,675	23	-
Professional equipment and supplies	5	1,257	69		20	39	1	-
Service equipment and supplies	4	201	62		12	35	-	-
Transportation equipment and supplies	21	19,359	2,263		324	1,249	-	-
Railroad equipment and supplies	18	11,266	1,982		294	1,109	-	-
All other	3	8,093	281		30	140	-	-
Metals (except scrap)	51	106,419	4,872	4.6	841	2,855	114	-
Iron and steel	38	85,757	3,623		623	2,126	113	-
Other metal and metal works	13	20,662	1,249		218	729	1	-
Paper and its products	52	80,655	6,086	7.5	1,165	3,669	4	3
Paper and its products (general line)	9	48,067	3,495		596	2,036	2	-
Paper and its products (specialty lines)	40	30,599	1,996		384	1,354	1	3
Stationery and stationery supplies	3	1,989	595		185	279	1	-
Petroleum and its products	5	50,445	3,961	7.9	1,112	2,133	-	-
Plumbing and heating equipment and supplies	15	9,860	1,748	17.7	376	871	-	-
Heating equipment (general line)	3	626	92		31	59	-	-
Pipe, valves and fittings	3	255	53		13	38	-	-
All other	8	8,979	1,603		332	774	-	-
Tobacco and its products (except leaf)	3	30,784	1,171	3.8	133	397	-	-
All other kinds of business	44	52,407	3,851	7.3	613	1,894	57	11
Books and periodicals	3	484	144		28	108	56	-
Forest products (except lumber)	8	1,964	130		25	81	-	-
Leather	5	2,366	141		27	88	-	2
Leather goods	5	1,635	158		44	118	-	-



## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
All other kinds of business (continued)								
Oils and greases (animal and vegetable)	4	\$ 3,063	\$ 118		22	\$ 61	-	-
Yarn	6	26,786	1,050		127	424	-	\$ 9
Miscellaneous	13	16,089	2,110		340	994	\$ 1	-
<u>AGENTS AND BROKERS</u>								
<u>BROKERS</u>								
	559	625,078	7,570	1.2	1,759	3,987	65	976
Chemicals	3	928	6	0.6	2	2	-	-
Clothing and furnishings	14	3,019	108	3.6	65	56	-	-
Clothing, women's and children's	4	1,835	32		19	17	-	-
Furnishings, women's and children's	6	209	23		4	6	-	-
All other	4	975	53		42	32	-	-
Coal	7	4,125	199	4.8	39	111	-	-
Dry goods	65	163,290	805	0.5	250	527	1	129
Piece goods	51	167,681	740		212	502	1	115
All other	14	609	65		18	25	-	14
Farm products—raw materials	80	47,408	995	2.1	212	478	9	678
Cotton	3	15,240	188		53	117	2	330
Grain	5	10,587	92		11	36	-	-
Hides, skins, and furs (raw)	60	11,671	523		113	237	7	542
Silk (raw)	3	510	3		1	-	-	-
Tobacco (leaf)	6	2,500	65		10	36	-	2
All other	3	6,900	124		24	52	-	4
Farm products—consumer goods	69	21,952	428	1.9	87	184	10	10
Cheese	3	754	16		4	11	3	1
Dairy and poultry products	3	1,035	16		4	7	1	-
Fruits and vegetables (fresh)	56	17,696	337		67	142	6	9
All other	7	2,467	59		12	24	-	-
Farm supplies	6	1,580	24	1.5	8	13	-	-
Fertilizer	3	1,299	14		4	6	-	-
All other	3	281	10		4	7	-	-
Furniture and house furnishings	9	559	57	10.2	49	111	1	-
General merchandise	28	26,402	290	1.1	111	194	20	-
Groceries and foods (except farm products)	182	280,263	3,586	1.3	757	1,805	5	91
Fish and sea foods	3	305	8		2	2	-	-
Meats and meat products	4	1,694	16		7	9	-	-
Other food and grocery specialties	175	278,264	3,562		748	1,794	5	91
Jewelry and optical goods	20	765	24	3.1	2	3	-	10
Jewelry specialties	9	154	9		1	2	-	10
Diamonds and other precious stones	11	611	15		1	1	-	-
Lumber and building materials (other than metal)	3	304	31	10.2	8	13	-	-
Machinery, equipment and supplies (except electrical)	10	1,403	141	10.0	20	76	17	2
Industrial machinery, eqp't. & supplies	3	860	35		11	37	-	-
Other machinery, equipment and supplies	7	543	76		9	58	17	2
Metals (except scrap)	11	2,172	121	5.6	33	64	-	1
Iron and steel	7	159	23		8	13	-	1
Other metal and metal works	4	2,013	98		25	51	-	-

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AGENTS AND BROKERS (continued)								
Printer and its products	8	\$ 962	\$ 57	5.9	14	\$ 28	-	-
Paper and its products (specialty lines)	5	255	38		9	22	-	-
All other	3	707	19		5	6	-	-
Petroleum and its products	7	32,652	257	0.8	26	110	\$1	-
Raw materials	6	3,296	131	4.0	14	78	-	\$44
Rubber and scrap (general line)	3	768	3		-	-	-	-
All other	3	2,528	128		14	78	-	44
Other kinds of business	34	28,998	310	1.1	82	136	1	11
Trunks and bagging	3	3,182	27		6	13	-	-
Oils and greases (animal and vegetable)	6	16,237	75		16	30	1	-
Rubber, crude	4	249	25		3	5	-	7
Wax	4	772	15		7	5	-	2
Miscellaneous	17	8,558	168		50	83	-	2
COMMISSION MERCHANTS	377	620,560	21,385	3.4	4,493	11,898	116	3,165
Shoes and furnishings	29	31,825	839	2.6	203	446	16	275
Clothing, women's and children's	5	13,960	134		37	62	3	-
Furnishings (general line)	4	10,742	301		91	206	1	112
Leather	11	4,770	273		50	102	11	139
Millinery and millinery supplies	3	530	43		12	32	-	3
All other	6	1,823	88		13	44	1	21
	3	630	78	12.4	5	33	1	-
Foodstuffs	78	291,869	10,485	3.6	2,212	6,345	22	1,014
Dry goods (general line)	6	34,116	612		196	369	3	-
Dry goods	6	4,494	185		46	86	-	-
Meats	8	7,778	383		96	150	4	137
Seafood	52	245,143	9,273		1,865	5,730	15	874
All other	6	339	32		9	10	-	3
Textile goods	3	131	13	9.9	5	4	-	-
Textile products—raw materials	25	26,620	600	2.3	119	246	3	1,024
Wool, skins, and furs (raw)	16	2,937	62		16	21	3	23
Livestock	3	468	60		14	27	-	1
All other	6	23,215	478		89	198	-	1,000
Textile products—consumer goods	117	107,506	5,673	5.3	1,044	2,886	51	393
Wool and vegetables (fresh)	85	81,745	4,338		831	2,219	46	270
All other	32	25,760	1,335		213	667	5	123
Textile supplies	6	167	18	10.8	2	6	2	-
Furniture and house furnishings	7	1,011	93	9.2	39	68	2	28
Furniture	3	544	66		24	56	-	3
House furnishings (except china and floor coverings)	4	467	27		15	12	2	25
Meats and foods (except farm products)	33	19,476	962	4.9	261	560	7	96
Fish and sea foods	20	6,980	713		212	432	-	46
Meats and meat products	3	1,071	70		16	28	-	3
All other food and grocery specialties	10	11,425	179		33	100	7	47
Iron and building materials (other than metal)	9	3,005	217	7.2	24	78	7	16
Building materials	3	505	32	6.3	7	14	-	-

## WHOLESALE DISTRIBUTION: 1933

12-09-5

Census of American Business Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>COMMISSION MERCHANTS (continued)</b>								
All other kinds of business	64	\$137,816	\$2,375	1.7	572	\$1,212	\$5	\$319
Flowers and nursery stock	32	3,868	581		167	259	2	5
Leather	5	592	39		14	21	-	17
Yarn	7	5,802	278		53	125	1	84
Miscellaneous	20	127,554	1,477		348	797	2	213
<b>EXPORT AGENTS</b>	146	86,272	3,105	3.6	551	1,513	15	423
Amusement and sporting goods	5	579	60	10.4	10	29	2	-
Automotive products	22	6,061	515	8.4	96	188	3	78
Automobiles and other motor vehicles	4	5,797	255		42	61	-	75
All other	18	2,264	260		54	127	3	2
Chemicals	3	3,059	73	2.4	11	45	1	102
Clothing and furnishings	5	534	64	12.0	19	26	-	42
Drugs and drug sundries	6	212	23	10.8	11	16	-	1
Dry goods	12	1,844	55	3.6	13	33	-	10
Dry goods (general line)	7	1,184	25		5	10	-	-
All other	5	660	40		8	23	-	10
Electrical goods	12	1,821	175	9.6	42	73	1	12
Electrical appliances, eq't. & supplies	8	1,203	99		25	35	-	2
radios and radio equipment	4	618	76		17	38	1	10
Farm products—raw materials	4	15,489	391	2.5	50	144	-	38
Farm products—consumer goods (fruits and vegetables—fresh)	3	776	59	7.6	12	35	-	-
General merchandise	9	1,349	53	3.9	19	33	2	-
Groceries and foods (except farm products)	8	724	64	8.3	16	27	1	4
Hardware	6	410	64	15.6	17	23	-	-
Machinery, equipment and supplies (except electrical)	28	7,613	788	10.4	93	222	5	55
Industrial machinery, eq't. & supplies	18	3,213	137		40	79	3	6
Machine tools	3	318	38		9	25	1	2
All other	15	2,895	99		31	54	2	4
Transportation equipment and supplies	4	3,753	583		42	113	-	55
Other machinery, equipment and supplies	6	647	68		11	30	2	5
Metals (except scrap)	3	11,335	153	1.3	44	92	-	60
Paper and its products	5	218	60	27.5	13	27	-	1
Petroleum and its products	5	31,180	454	1.5	70	274	-	-
All other kinds of business	9	1,068	45	4.0	16	25	-	9
<b>IMPORT AGENTS</b>	127	44,129	2,867	6.5	333	659	21	1,314
Amusement and sporting goods	7	1,154	111	9.6	27	61	1	40
Chemicals	9	1,532	112	6.9	23	60	2	51
Industrial chemicals	4	534	84		15	49	1	48
All other	5	1,098	28		7	11	1	3
Clothing and furnishings	6	920	29	3.2	7	11	-	54
Drugs and drug sundries	9	976	42	4.3	17	17	-	10
Drugs (specialty lines)	6	718	29		13	13	-	7
All other	3	258	13		4	4	-	3
Dry goods	22	3,232	327	10.1	75	137	5	329
Notions	7	337	97		35	32	3	193
Piece goods	10	2,579	160		27	64	1	135
All other	5	216	70		11	41	1	3

## WHOLESALE DISTRIBUTION: 1933

12-29-33  
Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>IMPORT AGENTS (continued)</b>								
Farm products—raw materials	9	\$19,557	\$1,549	7.9	19	\$36	\$1	\$77
Hides, skins, and furs (raw)	3	203	11		4	6	-	8
All other	6	19,354	1,538		15	30	1	69
Farm products—consumer goods (cheese)	3	431	24	5.6	5	11	-	4
Furniture and house furnishings	7	274	117	42.7	27	46	-	22
Groceries and foods (except farm products)	22	10,332	170	1.6	59	85	1	114
Machinery, equipment and supplies (except electrical)	5	98	24	24.5	10	15	-	26
Metals (except scrap)	4	1,021	95	9.3	22	53	1	212
Paper and its products (specialty lines)	4	1,031	77	7.5	15	45	1	53
All other kinds of business	20	2,971	190	6.4	29	62	9	322
<b>MANUFACTURERS' AGENTS</b>								
Amusement and sporting goods	34	3,746	346	9.2	98	191	3	24
Toys, novelties, and fireworks	28	2,743	289		81	161	3	23
All other	6	1,003	57		17	30	-	1
Automotive products	14	1,283	126	9.8	39	71	1	47
Automotive equipment, accessories and parts	10	989	93		24	52	1	45
All other	4	294	33		15	19	-	2
Chemicals	20	8,821	597	6.8	126	329	3	241
Industrial chemicals	5	3,897	175		43	104	-	12
Paints and varnishes	8	423	34		13	17	2	1
All other	7	4,501	388		70	208	1	228
Clothing and furnishings	123	28,062	1,157	4.1	331	619	6	44
Clothing and furnishings (general line)	10	4,471	130		35	80	-	-
Clothing, men's and boys'	9	1,011	29		15	14	-	-
Clothing, women's and children's	17	4,754	216		70	128	1	-
Furnishings (general line)	9	4,050	135		31	53	1	-
Furnishings, men's and boys'	11	1,316	94		37	65	-	2
Furnishings, women's and children's	9	659	34		16	19	2	-
Hosiery	27	9,107	398		87	217	1	39
Millinery and millinery supplies	23	2,070	110		40	43	1	3
Shoes and other footwear	8	624	11		-	-	-	-
Drugs and drug sundries	17	5,117	376	7.3	98	186	-	379
Toilet articles and preparations	7	978	118		22	62	-	41
All other	10	4,139	258		76	124	-	338
Dry goods	114	59,470	2,814	4.7	755	1,570	25	410
Dry goods (general line)	3	876	55		12	35	-	-
Knit goods	14	4,331	320		70	177	-	21
Notions	23	1,827	133		43	44	1	26
Piece goods	66	51,286	2,255		618	1,292	24	352
All other	8	1,150	51		12	22	-	11
Electrical goods	48	4,603	433	9.4	125	184	3	109
Electrical appliances, eq'pt. & supplies	39	4,081	344		107	146	1	75
All other	9	522	89		18	38	2	34
Furniture and house furnishings	106	11,671	819	7.0	213	434	10	13
China, glassware and crockery	8	1,669	94		25	44	-	1
Furniture	34	4,861	315		92	196	-	6
House furnishings (except floor coverings)	56	3,756	247		57	94	10	6
All other	8	1,385	162		39	100	-	-

## WHOLESALE DISTRIBUTION: 1933

12-29-6

Census of  
American  
Business

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' AGENTS (continued)								
Groceries and foods (except farm products)	16	\$10,870	\$2,242	20.6	386	\$866	-	\$618
Confectionery and soft drinks	3	7,904	2,112		342	781	-	809
Other food and grocery specialties	13	2,966	130		44	85	-	9
Hardware	34	3,219	288	8.9	93	157	1	70
Jewelry and optical goods	5	287	16	5.6	6	6	-	1
Lumber and building materials (other than metal)	16	1,818	148	8.1	38	92	4	2
Lumber and millwork	3	1,084	23		5	14	-	-
Brick and tile	5	462	103		25	68	-	2
Glass	3	207	7		4	3	-	-
All other	5	65	15		4	7	4	-
Machinery, equipment and supplies (except electrical)	187	11,259	2,268	20.1	490	1,134	39	409
Commercial machinery, eqp't. & supplies	23	525	180		49	84	3	11
Office equipment and supplies	5	122	36		8	16	-	-
Store equipment and supplies	5	155	97		28	50	1	5
All other	13	248	47		13	18	2	6
Construction machinery, eqp't. & supplies	5	233	128		16	46	2	48
Industrial machinery, eqp't. & supplies	117	8,163	1,457		331	748	18	286
Bottles and bottling equipment	3	583	10		5	3	-	-
Machins tools	9	371	41		10	16	2	2
Mechanical rubber goods	7	606	101		20	41	4	-
Mill and mine supplies (general line)	3	359	25		8	10	-	16
All other	95	6,264	1,280		288	678	12	268
Professional equipment and supplies	10	240	93		24	43	11	51
Surgical, medical and hospital equipment and supplies	4	58	12		1	2	-	2
All other	6	182	81		23	41	11	49
Service equipment and supplies	10	162	59		11	20	2	1
Transportation equipment and supplies	22	1,936	351		59	195	3	12
Metals (except scrap)	36	4,156	419	10.1	115	217	4	180
Iron and steel	23	2,598	333		90	176	2	164
Sheet metal products	3	1,015	47		12	28	-	-
Other metal and metal works	10	543	39		13	13	2	26
Paper and its products	27	3,721	135	3.6	43	79	-	7
Paper and its products (general line)	8	2,253	58		19	37	-	3
Paper and its products (specialty lines)	16	1,437	74		22	41	-	4
Stationery and stationery supplies	3	31	3		2	1	-	-
Plumbing and heating equipment and supplies	19	1,523	161	10.6	45	78	8	12
Pipe, valves and fittings	3	381	11		3	5	1	1
All other	16	1,142	150		42	73	7	11
Tobacco and its products (except leaf)	4	341	8	2.3	1	2	-	-
All other kinds of business	45	5,850	433	7.4	96	189	5	28
Beer	3	118	20		8	12	-	2
Books and periodicals	3	259	16		4	8	-	-
Forest products-(except lumber)	4	1,359	166		18	52	-	23
Leather	3	106	17		3	8	-	-
Leather goods	4	150	7		3	3	-	-
Miscellaneous	28	3,858	217		60	106	5	3

## WHOLESALE DISTRIBUTION: 1933

12-26-4  
Census of  
American  
Business

Table 28.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SELLING AGENTS</b>	<b>409</b>	<b>\$578,154</b>	<b>\$21,517</b>	<b>3.7</b>	<b>4,140</b>	<b>\$11,155</b>	<b>\$98</b>	<b>\$4,060</b>
Amusement and sporting goods	7	1,993	298	15.0	27	78	-	56
Toys, novelties, and fireworks	4	283	20		5	12	-	-
All other	3	1,710	278		22	64	-	56
Automotive products	5	634	95	15.0	31	55	-	46
Chemicals	9	6,580	901	13.7	206	319	1	342
Industrial chemicals	3	4,055	181		27	100	1	123
All other	6	2,525	720		179	219	-	219
Clothing and furnishings	71	58,126	2,415	3.6	522	1,360	17	54
Clothing, women's and children's	5	3,795	65		19	38	-	-
Furnishings (general line)	7	5,159	97		24	51	-	-
Furnishings, men's and boys'	11	6,898	214		87	132	2	7
Furnishings, women's and children's	4	401	16		6	7	-	5
Hosiery	37	49,959	1,991		375	1,115	15	42
Millinery and millinery supplies	3	241	16		5	10	-	-
All other	4	1,673	16		6	7	-	-
Coal	15	44,517	793	1.8	136	413	3	1,721
Drugs and drug sundries	4	899	323	36.0	44	115	-	51
Toilet articles and preparations	3	322	212		29	62	-	51
All other	3	576	111		15	53	-	-
Dry goods	151	309,485	10,002	3.2	2,164	5,902	34	360
Dry goods (general line)	4	14,760	720		134	471	-	1
Knit goods	29	24,450	562		128	335	11	153
Notions	6	611	22		8	8	-	45
Piece goods	106	261,320	8,370		1,839	4,857	22	161
All other	6	8,344	328		55	231	1	-
Electrical goods	8	3,360	491	14.6	106	229	-	14
Electrical appliances, eq't. & supplies	5	1,168	97		23	52	-	14
Radios and radio equipment	3	2,192	394		83	177	-	-
Farm products—consumer goods	4	685	39	5.7	7	17	4	3
Furniture and house furnishings	18	15,785	645	5.4	182	444	2	55
Furniture	5	470	26		6	12	-	-
House furnishings (except china and floor coverings)	9	1,061	118		36	51	-	1
All other	4	14,254	701		140	381	2	54
Groceries and foods (except farm products)	22	5,283	323	6.1	54	165	31	10
Meats and meat products	3	659	80		17	36	-	1
Other food and grocery specialties	19	4,624	243		37	129	31	9
Hardware	7	772	54	7.0	27	31	-	44
Jewelry and optical goods	5	705	60	8.5	12	42	-	-
Lumber and building materials (other than metal)	19	5,836	906	15.5	166	467	3	1,002
Lumber and millwork	5	1,727	112		20	46	-	5
Brick and tile	5	560	431		76	255	-	24
Glass	3	2,559	94		20	70	1	50
All other	6	990	269		50	96	2	923
Machinery, equipment and supplies (except electrical)	3	266	111	41.7	12	61	1	6
Metals (except scrap)	18	43,282	1,557	3.6	97	302	-	40
Iron and steel	10	2,287	75		19	38	-	-
Other metal and metal works	8	40,995	1,482		78	264	-	40

## WHOLESALE DISTRIBUTION: 1933

12-49-0

Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS (continued)</b>								
Paper and its products	11	\$3,521	\$220	6.2	31	\$77	-	\$ 1
Paper and its products (general line)	4	2,948	157		14	38	-	-
Paper and its products (specialty lines)	7	573	63		17	39	-	1
Petroleum and its products	5	1,488	150	9.7	14	89	22	53
Plumbing and heating equipment and supplies	3	481	13	2.7	1	5	-	-
All other kinds of business	22	64,457	1,941	3.0	301	996	-	190
Leather	3	1,475	55		17	31	-	52
Yarn	5	47,653	412		71	262	-	97
Miscellaneous	14	15,329	1,474		213	703	-	41
	198	266,246	5,247	2.0	1,535	2,990	35	271
<b>OTHER AGENTS</b>								
Clothing and furnishings	139	114,798	2,384	2.1	829	1,438	16	72
Clothing and furnishings (general line)	26	21,082	337		117	206	1	-
Clothing, women's and children's	88	87,564	1,843		648	1,185	14	51
Furnishings, women's and children's	8	939	39		8	11	1	19
Millinery and millinery supplies	12	3,974	122		45	61	-	-
All other	5	1,239	45		13	25	-	2
Dry goods	18	57,584	718	1.2	214	448	3	110
Dry goods (general line)	14	56,396	701		209	438	3	110
Piece goods	4	1,188	17		5	10	-	-
Farm products—raw materials	4	12,506	486	3.9	134	243	5	50
Farm products—consumer goods (fruits and vegetables—fresh)	4	59,175	948	1.6	159	416	-	-
Furniture and house furnishings	7	849	128	15.1	22	49	5	4
General merchandise	3	16,392	325	2.0	107	231	5	-
Jewelry and optical goods	7	106	71	67.0	7	14	-	14
Jewelry (general line)	4	95	71		7	14	-	4
Other jewelry specialties	3	11	-		-	-	-	10
Machinery, equipment and supplies (except electrical)	7	936	50	5.3	15	30	-	4
Industrial machinery, eqp't. & supplies	3	73	7		4	3	-	2
Other machinery, equipment and supplies	4	863	43		11	27	-	2
All other kinds of business	9	3,900	135	3.5	48	71	1	17
<b>ALL OTHER TYPES</b>								
MILK TANK STATIONS (petroleum)	35	68,241	9,209	13.5	1,781	3,740	52	2,448
CHAIN STORE WAREHOUSES	42	196,256	8,909	3.5	2,793	3,649	107	11,622
Clothing and furnishings	3	2,055	77	3.7	60	52	1	226
Dry goods (general line)	4	32,043	979	3.1	442	519	4	6,233
Farm products—consumer goods (fruits and vegetables—fresh)	4	9,392	595	6.3	110	191	26	74
Groceries and foods (except farm products)	20	124,884	4,147	3.3	1,762	2,284	76	3,378
Groceries (general line)	10	90,781	2,500		937	1,385	68	2,810
Other food and grocery specialties	10	34,103	1,647		825	901	8	568
Tobacco and its products (except leaf)	7	11,482	670	5.8	116	281	-	781
All other kinds of business	4	15,399	441	2.7	303	324	-	930
ASSEMBLERS AND COUNTRY BUYERS	23	1,331	186	14.0	52	81	2	106
Farm products—raw materials	5	36	9	25.0	2	4	-	15
Farm products—consumer goods	10	908	111	12.2	34	42	1	35
Poultry and poultry products	3	667	58		15	19	-	32
All other	7	241	53		19	23	1	3

## WHOLESALE DISTRIBUTION: 1933

17-60-6

Census of American Business Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>ASSEMBLERS AND COUNTRY BUYERS</b>								
(continued)								
Groceries and foods (except farm products)	4	\$ 224	\$ 42	18.8	10	\$ 21	\$ 1	\$ 56
All other kinds of business	4	163	24	14.7	6	14	-	-
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>								
Farm products—consumer goods	19	31,361	2,194	7.0	617	1,076	11	104
Dairy products (general line)	19	31,361	2,194	7.0	617	1,076	11	104
Dairy and poultry products	4	4,306	1,402		428	666	-	33
Fruits and vegetables (fresh)	7	5,091	305		84	152	10	71
All other kinds of business	5	14,695	271		48	137	1	-
OTHER TYPES	3	7,269	216		57	122	-	-
	3	652	15	2.3	4	4	-	1
<b>MANHATTAN BOROUGH</b>								
	14,520	6,811,486	587,750	8.6	134,085	272,295	4,109	461,974
<b>WHOLESAIERS PROPER</b>								
Wholesalers proper	10,227	2,538,938	330,862	13.0	80,506	151,722	2,889	367,132
Manufacturers' sales branches	1,592	1,738,791	173,609	10.0	34,896	78,170	739	83,181
Agents and brokers	2,629	2,379,758	73,674	3.1	15,702	38,027	443	12,817
All other types	72	153,999	9,605	6.2	2,981	4,376	38	9,844
<b>WHOLESAIERS PROPER</b>								
Amusement and sporting goods	240	47,654	8,447	17.7	1,836	3,952	87	3,527
Automotive products	117	28,533	4,672	16.4	1,397	2,247	12	3,410
Chemicals	189	79,608	14,336	18.0	2,120	4,675	34	12,300
Clothing and furnishings	1,233	195,202	30,085	15.4	8,272	14,933	416	27,862
Coal	38	29,195	3,076	10.5	375	1,093	84	1,174
Drugs and drug sundries	201	44,003	10,123	23.0	2,608	4,545	36	8,976
Dry goods	1,908	519,933	63,450	12.2	15,568	30,548	398	94,537
Electrical goods	191	31,759	6,707	21.1	2,151	3,423	28	4,002
Farm products—raw materials	472	170,664	13,695	8.0	1,712	4,474	88	38,320
Farm products—consumer goods	817	255,272	22,783	8.9	5,191	10,038	165	4,422
Farm supplies	19	16,737	2,103	12.6	321	623	16	2,014
Furniture and home furnishings	577	69,688	16,335	23.4	4,418	7,530	144	19,772
General merchandise	17	103,280	7,871	7.6	1,220	2,479	1	12,271
Groceries and foods (except farm products)	944	353,404	46,747	13.2	11,601	20,749	228	37,934
Hardware	133	17,399	3,919	22.5	1,280	2,076	24	3,993
Jewelry and optical goods	705	47,475	8,896	18.7	2,271	3,880	106	21,090
Lumber and building materials (other than metal)	113	14,356	3,493	24.3	973	1,927	110	3,198
Machinery, equipment and supplies (except electrical)	700	65,597	16,930	25.8	4,685	8,600	202	13,501
Metals (except scrap)	118	61,106	3,613	5.9	850	2,032	263	2,866
Paper and its products	418	69,913	12,431	17.8	3,654	6,573	144	9,974
Petroleum and its products	23	7,294	1,281	17.6	255	547	9	564
Plumbing and heating equipment and supplies	75	11,412	3,012	26.4	773	1,568	49	2,489
Tobacco and its products (except leaf)	83	29,622	2,178	7.4	625	1,118	28	2,902
Waste materials	159	114,512	1,622	1.4	458	650	12	459
All other products	737	155,420	23,057	14.8	5,892	11,462	234	23,675
<b>MANUFACTURERS' SALES BRANCHES</b>								
Amusement and sporting goods	38	28,632	4,019	14.0	1,259	2,466	8	827
Automotive products	35	23,272	4,211	18.1	1,015	2,028	7	2,247
Chemicals	68	84,413	11,583	13.7	2,016	5,253	20	3,994
Clothing and furnishings	189	93,035	9,507	10.2	2,098	5,117	158	4,971
Coal	12	17,492	680	3.9	107	339	-	265
Drugs and drug sundries	29	26,059	8,812	33.8	1,121	2,282	7	1,340
Dry goods	151	183,072	15,546	8.5	3,695	8,173	47	18,546



## WHOLESALE DISTRIBUTION: 1933

12-26-3

Census of  
American  
Business

Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b> (continued)								
Electrical goods	77	\$ 57,929	\$ 7,848	13.5	2,520	4,741	\$ 7	\$6,622
Farm products—raw materials	3	256	15	6.4	6	9	-	7
Farm products—consumer goods	12	22,141	4,055	18.4	818	1,719	1	1,432
Farm supplies	8	4,789	748	15.6	121	268	-	171
Furniture and house furnishings	69	19,583	2,428	12.5	458	1,081	9	620
Groceries and foods (except farm products)	125	185,436	19,739	10.7	3,657	6,961	29	9,409
Hardware	29	6,014	1,156	19.2	349	654	2	694
Jewelry and optical goods	25	6,870	1,521	22.1	348	725	3	1,013
Lumber and building materials (other than metal)	44	18,324	2,567	14.1	536	1,414	27	371
Machinery, equipment and supplies (except electrical)	344	136,142	21,524	15.8	5,420	12,401	206	6,224
Metals (except scrap)	87	117,420	6,794	5.8	1,241	3,678	117	1,653
Paper and its products	86	116,410	9,344	8.0	1,838	5,180	10	2,167
Petroleum and its products	9	52,209	4,588	8.8	1,279	2,446	-	401
Plumbing and heating equipment and supplies	36	18,107	4,007	22.1	832	1,791	15	1,441
Tobacco and its products (except leaf)	25	409,883	20,718	5.1	1,991	4,012	-	14,364
All other products	91	111,523	12,099	10.8	2,262	5,432	65	4,422
<b>AGENTS AND BROKERS</b>								
Amusement and sporting goods	56	7,668	827	10.8	167	350	6	129
Automotive products	36	9,965	690	6.9	149	286	4	132
Chemicals	45	21,110	1,683	8.0	360	757	4	736
Clothing and furnishings	337	247,277	6,995	2.8	1,976	4,001	57	539
Coal	25	49,290	1,074	2.2	182	558	4	1,731
Drugs and drug sundries	40	10,223	811	7.9	182	365	-	441
Dry goods	457	891,654	25,199	2.8	5,659	14,956	90	2,360
Electrical goods	74	9,547	1,043	10.8	250	462	6	88
Farm products—raw materials	122	120,132	3,370	3.3	523	1,116	18	1,663
Farm products—consumer goods	194	188,806	7,354	3.7	1,285	3,485	65	401
Farm supplies	12	1,747	42	2.4	10	18	2	-
Furniture and house furnishings	148	30,045	2,387	7.9	526	1,146	22	219
General merchandise	41	46,875	801	1.7	276	549	27	117
Groceries and foods (except farm products)	282	327,157	6,866	2.1	1,495	3,468	46	1,015
Hardware	48	4,422	386	8.7	133	198	2	102
Jewelry and optical goods	40	2,180	256	10.8	32	69	1	313
Lumber and building materials (other than metal)	46	10,703	1,244	11.6	224	625	6	1,020
Machinery, equipment and supplies (except electrical)	235	21,618	3,403	15.7	644	1,536	61	523
Metals (except scrap)	74	62,147	2,350	3.8	321	737	5	493
Paper and its products	56	9,461	551	5.8	115	256	1	62
Petroleum and its products	14	64,988	800	1.2	102	447	1	52
Plumbing and heating equipment and supplies	23	1,985	164	8.3	46	71	8	1
Tobacco and its products (except leaf)	5	361	11	3.0	2	4	1	3
Waste materials	11	4,018	180	4.5	24	96	1	47
All other products	160	236,279	4,897	2.1	1,011	2,461	5	430
<b>ALL OTHER TYPES</b>								
Clothing and furnishings	3	2,056	77	3.7	60	60	1	226
Dry goods	3	30,304	866	2.9	395	468	5	5,709
Farm products—raw materials	5	36	9	25.0	2	3	-	15
Farm products—consumer goods	22	31,396	2,158	6.9	618	1,065	1	113
Groceries and foods (except farm products)	15	29,489	1,743	5.9	889	1,012	7	989
Petroleum and its products	12	32,976	3,637	11.0	611	1,183	24	1,125
Tobacco and its products (except leaf)	6	11,131	658	5.9	111	273	-	765
All other kinds of business	6	16,611	467	2.8	295	323	-	902

## WHOLESALE DISTRIBUTION: 1933

12-00-4

Census of  
American  
Business

Table 2 B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>BROOKLYN BOROUGH</b>	<b>1,418</b>	<b>\$284,765</b>	<b>\$36,675</b>	<b>13.6</b>	<b>19,869</b>	<b>\$19,130</b>	<b>\$516</b>	<b>\$20,866</b>
Wholesalers proper	1,270	156,861	21,773	13.9	6,318	10,464	261	14,914
Manufacturers' sales branches	98	80,156	12,454	15.5	3,728	6,505	229	4,031
Agents and brokers	27	2,047	304	14.9	87	156	12	120
All other types	23	45,699	4,144	9.1	736	2,006	14	1,801
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	13	227	53	23.3	26	21	1	69
Automotive products	77	10,771	1,631	15.1	596	845	4	1,280
Chemicals	29	1,904	435	22.8	102	175	14	445
Clothing and furnishings	17	457	110	24.1	39	49	5	46
Coal	17	3,196	678	21.2	120	237	18	134
Drugs and drug sundries	18	2,507	300	12.0	110	146	-	403
Dry goods	27	1,127	152	13.5	50	58	1	216
Electrical goods	34	3,124	459	14.7	161	252	4	640
Farm products—raw materials	3	92	9	9.8	3	5	-	12
Farm products—consumer goods	235	40,035	5,501	13.7	1,265	2,287	11	758
Farm supplies	5	875	196	22.4	43	101	1	66
Furniture and house furnishings	47	2,215	397	17.9	144	230	7	431
Groceries and foods (except farm products)	215	45,652	4,514	9.9	1,346	2,404	80	3,688
Hardware	16	540	115	21.3	37	56	3	218
Jewelry and optical goods	5	79	40	50.6	12	23	1	58
Lumber and building materials (other than metal)	60	4,649	1,250	26.9	353	610	37	1,314
Machinery, equipment and supplies (except electrical)	95	3,189	944	29.6	323	442	11	754
Metals (except scrap)	23	1,756	335	19.1	81	153	7	336
Paper and its products	61	5,769	929	16.1	316	481	6	925
Petroleum and its products	8	2,514	312	12.4	56	137	6	47
Plumbing and heating equipment and supplies	62	6,345	1,291	20.3	407	627	14	1,721
Tobacco and its products (except leaf)	22	12,177	543	4.5	228	359	2	616
Waste materials	79	1,769	375	21.2	103	150	24	221
All other kinds of business	102	5,891	1,204	20.4	398	616	4	536
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	10	2,316	615	26.6	186	307	5	223
Chemicals	5	5,135	1,242	24.2	359	510	1	817
Coal	7	3,649	1,022	28.0	288	454	1	188
Drugs and drug sundries	3	4,460	1,728	38.7	289	465	-	453
Furniture and house furnishings	4	1,042	135	13.0	36	76	2	28
Groceries and foods (except farm products)	35	44,769	4,037	9.0	1,396	2,374	6	836
Machinery, equipment and supplies (except electrical)	15	5,585	1,557	27.9	405	1,034	201	461
Metals (except scrap)	3	1,994	169	8.5	25	51	-	6
Plumbing and heating equipment and supplies	4	1,360	241	17.7	69	121	2	204
All other kinds of business	12	9,846	1,708	17.3	675	1,113	11	817
<b>AGENTS AND BROKERS</b>								
Automotive products	3	214	21	9.8	10	18	-	27
Furniture and house furnishings	5	104	21	20.2	5	6	-	3
Machinery, equipment and supplies (except electrical)	6	63	8	12.7	1	2	-	2
All other kinds of business	13	1,666	254	15.2	71	129	12	88

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
BusinessTable 2 B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>BROOKLYN BOROUGH (continued)</b>								
<b>ALL OTHER TYPES</b>								
Farm products—consumer goods	4	\$ 402	\$ 74	18.4	10	\$ 26	\$ 11	\$ 15
Groceries and foods (except farm products)	3	20,073	199	1.0	68	160	-	332
Petroleum and its products	12	23,462	3,754	16.0	591	1,769	2	930
All other kinds of business	4	1,762	117	6.6	47	51	1	524
	567	150,087	15,030	10.0	4,487	7,390	172	9,494
<b>EROX BOROUGH</b>								
Wholesalers proper	515	74,056	9,875	13.3	2,740	4,694	142	6,881
Manufacturers' sales branches	31	27,983	3,930	14.0	1,332	2,069	3	1,548
Agents and brokers	13	2,157	244	11.3	53	116	1	16
All other types	8	45,891	981	2.1	362	511	26	1,049
<b>WHOLESALESPROPER</b>								
Automotive products	26	1,932	521	27.0	180	285	-	414
Chemicals	24	991	211	21.3	70	97	2	193
Clothing and furnishings	3	79	31	39.2	17	25	-	12
Coal	4	1,008	220	21.8	47	89	1	31
Drugs and drug sundries	12	4,057	733	18.1	180	247	-	582
Dry goods	5	121	10	8.3	3	3	-	21
Electrical goods	12	932	164	17.6	64	83	3	167
Farm products—consumer goods	82	21,806	2,680	12.3	629	1,218	19	304
Furniture and house furnishings	16	227	63	27.8	18	29	6	31
Groceries and foods (except farm products)	93	24,865	2,417	9.7	725	1,256	11	1,759
Hardware	7	481	85	17.7	35	40	1	106
Lumber and building materials (other than metal)	36	2,363	814	34.4	166	334	46	669
Machinery, equipment and supplies (except electrical)	41	1,773	377	21.3	120	178	33	725
Metals (except scrap)	8	867	141	16.3	46	72	2	123
Paper and its products	32	2,037	407	20.0	127	231	2	458
Petroleum and its products	3	285	25	9.4	10	12	-	22
Plumbing and heating equipment and supplies	27	1,728	446	25.8	114	215	5	657
Tobacco and its products (except leaf)	11	6,481	199	3.1	75	134	1	219
Waste materials	37	707	154	21.8	49	58	7	50
All other kinds of business	36	1,336	177	13.2	65	88	3	336
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	4	652	268	41.1	87	129	-	113
Groceries and foods (except farm products)	15	23,299	2,842	12.2	932	1,539	3	461
Machinery, equipment and supplies (except electrical)	4	261	130	49.8	48	79	-	67
All other kinds of business	8	3,771	690	18.3	265	322	-	907
<b>AGENTS AND BROKERS</b>								
Farm products—consumer goods	3	1,240	78	6.3	15	26	-	6
All other kinds of business	10	917	166	18.1	38	90	1	10
<b>ALL OTHER TYPES</b>								
Groceries and foods (except farm products)	3	39,843	606	1.5	257	350	15	984
All other kinds of business	5	6,048	375	6.2	105	161	11	65

## WHOLESALE DISTRIBUTION: 1933

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 Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>QUEENS BOROUGH</u>	266	\$124,312	\$17,170	15.6	4,935	\$8,278	\$255	\$7,745
Wholesalers proper	196	40,599	6,892	17.0	2,066	3,345	121	3,673
Manufacturers' sales branches	48	30,121	6,395	21.2	1,757	3,233	20	2,488
Agents and brokers	7	2,043	177	8.7	51	79	-	31
All other types	15	51,549	3,708	7.2	1,081	1,621	94	1,553
<u>WHOLESALE PROPER</u>								
Amusement and sporting goods	3	6,593	455	6.9	23	77	1	329
Automotive products	28	1,958	537	27.4	167	251	16	368
Chemicals	8	1,992	845	42.4	283	448	11	247
Dry goods	4	249	146	58.6	79	91	2	11
Electrical goods	10	397	158	34.8	46	67	-	99
Farm products-consumer goods	19	4,256	856	19.6	202	339	6	20
Furniture and house furnishings	3	6,707	998	14.9	417	566	2	562
Groceries and foods (except farm products)	24	3,712	426	11.5	157	205	1	124
Hardware	6	480	105	21.9	39	60	3	135
Lumber and building materials (other than metal)	19	2,796	716	25.6	197	387	55	623
Machinery, equipment and supplies (except electrical)	13	795	326	41.0	94	211	2	211
Metals (except scrap)	4	1,454	221	15.2	46	89	10	98
Paper and its products	9	405	117	28.9	34	70	-	71
Petroleum and its products	3	1,537	199	12.9	35	70	-	14
Plumbing and heating equipment and supplies	18	1,921	379	19.7	96	181	-	357
Waste materials	6	55	19	34.5	4	4	-	11
All other kinds of business	19	5,292	429	8.1	167	229	12	393
<u>MANUFACTURERS' SALES BRANCHES</u>								
Automotive products	6	2,675	1,193	44.6	370	628	-	577
Chemicals	5	1,704	633	37.1	147	328	1	102
Groceries and foods (except farm products)	12	15,798	2,313	14.7	592	1,194	17	293
Machinery, equipment and supplies (except electrical)	6	1,614	916	56.8	181	377	-	377
Metals (except scrap)	3	2,478	265	10.7	82	175	-	48
Plumbing and heating equipment and supplies	6	1,362	300	22.0	88	150	2	191
All other kinds of business	10	4,580	773	16.9	277	383	-	900
<u>ALL OTHER TYPES</u>								
Farm products-consumer goods	4	4,669	426	9.1	68	127	13	41
Groceries and foods (except farm products)	3	35,703	1,641	4.6	538	783	55	1,129
Petroleum and its products	6	10,587	1,604	15.2	453	684	26	339
All other kinds of business	2	590	37	6.3	22	27	-	44
<u>RICHMOND BOROUGH</u>	65	5,443	1,031	18.9	339	468	19	479
Wholesalers proper	52	3,489	770	22.1	200	344	13	374
Manufacturers' sales branches	6	1,000	109	10.9	36	57	-	52
Agents and brokers	7	954	152	15.9	103	67	6	52
<u>WHOLESALE PROPER</u>								
Automotive products	5	174	53	30.5	24	30	-	63
Chemicals	3	85	24	28.2	3	5	-	15
Electrical goods	3	75	18	24.0	7	10	1	22
Farm products-consumer goods	5	705	108	15.3	27	53	3	4

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Table 2 B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Groceries and foods (except farm products)	10	\$ 374	\$ 58	15.5	16	\$ 22	\$ 1	\$ 32
Machinery, equipment and supplies (except electrical)	4	62	19	30.6	4	10	4	5
Plumbing and heating equipment and supplies	5	403	85	21.1	25	50	-	113
Waste materials	3	20	7	35.0	2	3	-	4
All other kinds of business	14	1,591	398	25.0	92	161	4	116
<b>BUFFALO</b>	913	262,650	31,312	11.9	10,351	15,322	399	23,396
Wholesalers proper	586	117,797	18,308	15.5	6,441	9,081	269	17,474
Manufacturers' sales branches	191	70,551	8,615	12.2	2,677	4,305	87	4,263
Agents and brokers	112	42,763	1,406	3.3	389	732	27	261
All other types	25	31,539	2,983	9.5	824	1,204	16	1,398
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	5	341	106	31.1	36	47	2	83
Automotive products	24	4,509	1,123	24.9	454	646	9	1,040
Automotive equipment, accessories and parts	20	4,289	1,035		429	615	9	1,003
Tires and tubes	4	220	58		25	31	-	37
Chemicals	9	503	143	28.4	42	64	3	88
Clothing and furnishings	5	469	95	20.3	36	46	6	39
Coal	37	7,303	780	10.7	356	315	24	316
Drugs and drug sundries	6	3,375	350	10.4	143	186	-	471
Dry goods	10	530	97	18.3	42	40	-	194
Dry goods (general line)	3	311	55		15	12	-	132
Notions	4	179	35		23	28	-	57
All other	5	40	6		4	5	-	5
Electrical goods	25	3,533	903	24.5	315	592	45	754
Electrical appliances, eq't. & supplies	17	2,524	633		222	435	44	607
All other	8	1,159	270		93	156	1	147
Farm products—raw materials	11	5,497	1,204	21.9	190	374	4	3,069
Grain	8	5,249	1,130		168	334	-	3,039
Hides, skins, and furs (raw)	3	248	74		22	40	4	30
Farm products—consumer goods	75	21,936	2,609	12.6	827	1,271	15	646
Dairy products (general line)	8	2,831	853		294	550	3	29
All other dairy products	5	1,153	275		56	100	-	103
Poultry and poultry products	8	540	54		11	21	3	1
Dairy and poultry products	8	6,218	621		228	302	2	391
Fruits and vegetables (fresh)	46	11,194	1,005		238	298	7	122
Farm supplies	9	16,658	1,345	8.1	448	697	7	1,821
Feed	3	14,870	914		368	552	-	1,020
All other	6	1,788	431		80	145	7	801
Furniture and house furnishings	14	325	88	27.1	26	33	6	127
Floor coverings	3	144	26		5	9	2	63
House furnishings (except china and furniture)	7	75	36		16	17	3	32
All other	4	108	26		5	7	1	32

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALERS PROPER (continued)								
Groceries and foods (except farm products)	118	\$25,933	\$3,689	14.2	1,489	\$1,922	\$37	\$2,203
Confectionery and soft drinks	29	1,360	261		122	139	7	121
Fish and sea foods	6	861	178		58	79	5	76
Meats and meat products	34	12,656	1,595		639	875	15	452
Other food and grocery specialties	36	4,994	983		404	471	9	685
Groceries (general line)	13	6,062	672		266	358	1	869
Hardware	6	2,915	721	24.7	269	382	2	721
Jewelry and optical goods	8	279	88	31.5	45	51	-	150
Jewelry (general line)	4	117	35		13	16	-	104
All other	4	162	53		32	35	-	46
Lumber and building materials (other than metal)	30	2,792	929	33.3	283	465	32	1,466
Lumber and millwork	16	1,640	451		106	209	19	1,122
Glass	5	474	202		92	134	10	109
All other	9	678	276		85	122	3	155
Machinery, equipment and supplies (except electrical)	49	3,233	952	29.4	322	473	17	747
Commercial machinery, eqp't. & supplies	7	270	138		53	72	1	76
Industrial machinery, eqp't. & supplies	18	1,312	427		117	198	5	258
Bottles and bottling equipment	3	390	177		34	71	-	35
Mill and mine supplies (general line)	5	549	138		58	80	-	141
All other	10	373	112		25	47	5	82
Professional equipment and supplies	7	642	204		89	102	-	199
Service equipment and supplies	10	364	86		35	39	1	77
Barber and beauty parlor equipment and supplies	5	244	48		24	19	1	58
All other	5	120	38		11	20	-	19
Transportation equipment and supplies	3	219	44		11	29	9	54
Other machinery, equipment and supplies	4	326	53		17	33	1	81
Metals (except scrap)	9	1,212	338	27.9	101	178	19	616
Iron and steel	6	805	252		71	132	15	511
All other	3	407	86		30	46	4	105
Paper and its products	23	3,395	647	19.1	254	398	3	791
Plumbing and heating equipment and supplies	9	856	204	23.8	73	126	14	322
Plumbing and heating equipment (general line)	5	596	154		50	93	4	171
All other	4	260	50		23	33	10	151
Tobacco and its products (except leaf)	29	6,445	333	5.2	112	165	1	374
Waste materials	27	2,227	511	22.9	154	159	11	625
Iron and steel scrap	5	427	134		24	23	4	75
Junk and scrap (general line)	14	1,666	356		118	125	6	535
Waste paper, rags and rubber	8	134	21		12	11	1	17
All other kinds of business	47	3,381	853	25.2	424	453	12	811
Beer	7	254	36		18	17	-	5
Flowers and nursery stock	5	536	115		35	58	1	37
Forest products (except lumber)	4	127	24		8	12	-	16
Leather goods	7	221	67		17	20	4	96
Newspapers and magazines	4	512	125		73	102	-	42
Miscellaneous	20	1,731	486		273	244	7	615

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
	119	\$42,953	\$6,944	16.2	2,275	\$3,488	\$75	\$4,263
Amusement and sporting goods	6	1,982	343	17.3	103	182	-	46
Automotive products	11	6,708	1,049	15.6	604	484	13	614
Chemicals	11	2,069	574	27.7	120	277	1	370
Electrical goods	8	5,061	652	12.9	182	368	1	406
Furniture and house furnishings	5	1,019	188	18.0	48	97	10	121
Groceries and foods (except farm products)	18	13,013	1,619	12.4	508	886	20	776
Lumber and building materials (other than metal)	7	1,656	249	15.0	67	142	10	318
Machinery, equipment and supplies (except electrical)	29	3,485	885	25.4	311	469	3	711
Metals (except scrap)	6	1,697	221	13.0	57	90	3	169
Plumbing and heating equipment and supplies	6	2,116	536	25.3	110	198	12	306
All other kinds of business	12	4,147	653	15.5	165	296	2	427
<b>WITHOUT STOCKS</b>								
	72	27,598	1,671	6.1	402	817	12	-
Amusement and sporting goods	4	1,534	230	15.0	71	115	3	-
Clothing and furnishings	3	172	12	7.0	2	12	-	-
Electrical goods	6	335	56	16.7	11	27	-	-
Groceries and foods (except farm products)	4	1,543	214	13.9	38	89	-	-
Lumber and building materials (other than metal)	5	1,170	178	15.2	33	70	-	-
Machinery, equipment and supplies (except electrical)	23	2,036	229	11.2	87	124	-	-
Metals (except scrap)	11	12,565	217	1.7	50	124	8	-
Plumbing and heating equipment and supplies	5	439	120	27.3	24	51	1	-
All other kinds of business	11	7,804	415	5.3	106	205	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
	25	13,901	193	1.4	44	92	6	12
Farm products-consumer goods	4	2,440	29	1.2	6	11	1	-
Groceries and foods (except farm products)	12	8,770	95	1.1	24	55	1	-
All other kinds of business	9	2,691	69	2.6	14	26	3	12
<b>COMMISSION MERCHANTS</b>								
	37	17,039	549	3.2	180	288	9	26
Farm products-raw materials	18	14,225	345	2.4	89	202	7	-
All other kinds of business	19	2,814	204	7.2	71	86	2	26
<b>MANUFACTURERS' AGENTS</b>								
	38	3,234	283	8.8	91	146	5	130
Clothing and furnishings	3	79	1	1.3	-	-	-	-
Electrical goods	5	252	15	6.0	8	6	-	-
Groceries and foods (except farm products)	5	1,870	51	2.7	27	35	-	14
Machinery, equipment and supplies (except electrical)	15	582	129	22.2	32	69	4	50
All other kinds of business	10	451	87	19.3	27	36	1	66
<b>SELLING AGENTS</b>								
	12	8,589	381	4.4	94	206	8	93
Coal	7	6,185	166	2.7	33	85	1	-
All other kinds of business	5	2,404	215	8.9	61	121	7	98
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	14	7,468	1,411	18.9	360	550	6	891
CHAIN STORE WAREHOUSES	4	16,546	846	5.1	220	260	9	484
OTHER TYPES	7	7,525	726	9.6	244	394	1	23

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>CITIES OF 100,000 POPULATION AND OVER</b>								
<b>ALBANY</b>	<b>303</b>	<b>\$85,675</b>	<b>\$10,693</b>	<b>12.5</b>	<b>2,864</b>	<b>\$4,836</b>	<b>\$91</b>	<b>\$6,316</b>
Wholesalers proper	187	52,488	5,642	17.4	1,568	2,612	54	3,938
Manufacturers' sales branches	78	23,401	3,143	13.4	935	1,630	18	1,180
Agents and brokers	23	7,090	149	2.1	35	70	2	5
All other types	15	22,696	1,759	7.8	328	524	17	1,193
<b>WHOLESALE TRADING</b>								
Amusement and sporting goods	5	115	28	24.3	14	14	-	20
Automotive products	17	1,716	520	30.3	153	271	1	342
Chemicals	3	222	74	33.3	19	27	-	42
Clothing and furnishings	3	447	91	20.4	14	20	2	120
Coal	6	3,640	232	6.4	84	89	3	86
Drugs and drug supplies	3	2,021	371	18.4	99	157	-	237
Electrical goods	12	2,488	495	19.9	147	263	1	293
Farm products—consumer goods	21	7,075	1,020	14.4	167	299	12	157
Groceries and foods (except farm products)	29	3,205	549	17.1	177	247	6	523
Jewelry and optical goods	7	218	63	28.9	23	27	1	138
Lumber and building materials (other than metal)	9	1,137	297	26.1	82	123	3	354
Machinery, equipment and supplies (except electrical)	24	1,697	511	30.1	154	294	18	391
Paper and its products	11	1,737	392	22.6	101	216	1	280
Plumbing and heating equipment and supplies	4	865	271	31.3	75	127	-	266
Tobacco and its products (except leaf)	3	2,802	162	5.8	61	93	-	166
Waste materials	11	216	53	24.5	24	24	1	25
All other kinds of business 1/	19	2,887	513	17.8	184	321	6	638
<b>MANUFACTURERS' SALES BRANCHES</b>								
Amusement and sporting goods	8	2,156	354	16.9	121	194	1	13
Automotive products	10	4,482	673	15.0	166	344	-	415
Groceries and foods (except farm products)	17	9,435	961	10.2	323	497	6	287
Lumber and building materials (other than metal)	6	882	167	17.8	37	90	3	33
Machinery, equipment and supplies (except electrical)	21	2,481	607	24.5	203	344	7	366
Metals (except scrap)	4	1,362	69	4.3	13	29	1	-
All other kinds of business 2/	13	2,603	322	12.4	73	132	-	66
<b>AGENTS AND BROKERS</b>								
Farm products—consumer goods	3	1,360	27	2.0	4	14	1	1
Groceries and foods (except farm products)	10	5,272	68	1.3	18	36	-	-
All other kinds of business 3/	10	458	54	11.8	11	20	1	4
<b>ALL OTHER TYPES</b>								
Farm products—consumer goods	3	2,563	238	8.9	36	54	-	22
Petroleum and its products	8	4,467	869	19.5	181	306	4	595
All other kinds of business 4/	4	15,566	652	4.2	111	164	13	576
<b>ROCHESTER</b>	<b>502</b>	<b>120,324</b>	<b>13,752</b>	<b>11.4</b>	<b>4,339</b>	<b>7,158</b>	<b>346</b>	<b>10,590</b>
Wholesalers proper	351	42,820	6,982	16.3	2,456	3,659	99	7,326
Manufacturers' sales branches	72	51,264	5,162	10.1	1,450	2,818	237	2,311
Agents and brokers	60	14,157	392	2.8	111	186	3	36
All other types	19	12,083	1,216	10.1	322	495	7	918



## WHOLESALE DISTRIBUTION: 1933

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			Amount	Per- cent of sales		Total	Part- time	
<b>ROCHESTER (continued)</b>								
<b>WHOLESALESALE PROPER</b>								
Amusement and sporting goods	4	\$ 148	\$ 50	33.8	13	\$ 20	\$ 1	\$ 50
Automotive products	25	2,711	698	25.7	278	398	12	375
Chemicals	10	995	258	25.9	90	180	1	1,049
Clothing and furnishings	11	456	77	17.7	21	35	1	120
Coal	11	2,259	367	16.2	96	148	3	118
Drugs and drug sundries	4	1,482	155	10.5	62	97	2	269
Dry goods	16	2,033	347	17.1	119	225	4	489
Electrical goods	14	1,926	326	16.9	117	191	2	232
Farm products—raw materials	3	65	15	23.1	3	4	-	16
Farm products—consumer goods	36	7,237	524	7.2	190	228	4	380
Farm supplies	5	404	73	18.1	29	26	4	10
Furniture and house furnishings	6	180	31	17.2	15	17	4	52
Groceries and foods (except farm products)	59	7,802	1,181	15.1	382	514	13	758
Hardware	6	1,568	434	27.7	171	220	-	566
Jewelry and optical goods	9	493	259	52.5	67	102	1	359
Lumber and building materials (other than metal)	13	945	217	23.0	62	154	8	260
Machinery, equipment and supplies (except electrical)	28	1,403	398	28.4	150	207	14	490
Metals (except scrap)	6	245	68	27.8	17	27	2	77
Paper and its products	16	3,325	518	18.6	233	446	6	669
Petroleum and its products	6	546	102	18.7	40	60	3	39
Plumbing and heating equipment and supplies	9	794	199	25.1	70	111	1	202
Tobacco and its products (except leaf)	14	3,388	150	4.4	60	94	-	172
Waste materials	14	1,033	153	14.8	78	74	6	284
All other products	25	1,402	284	20.3	97	151	7	340
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	7	550	155	28.2	40	77	1	239
Chemicals	4	142	75	52.6	17	39	-	97
Electrical goods	3	251	42	16.7	12	25	-	-
Groceries and foods (except farm products)	15	10,466	1,769	16.9	346	692	3	120
Machinery, equipment and supplies (except electrical)	24	6,815	971	11.0	322	541	5	318
Plumbing and heating equipment and supplies	4	416	106	26.0	21	51	3	127
All other kinds of business 5/	15	30,624	2,042	6.7	692	1,393	225	1,410
<b>AGENTS AND BROKERS</b>								
Dry goods	4	246	4	1.6	1	1	-	-
Electrical goods	3	281	24	8.5	10	15	-	-
Farm products—consumer goods	5	725	32	4.4	5	6	-	-
Groceries and foods (except farm products)	10	7,272	70	1.0	21	33	-	-
Lumber and building materials (other than metal)	4	38	15	39.5	5	14	1	7
Machinery, equipment and supplies (except electrical)	11	601	71	11.8	25	54	-	12
Paper and its products	4	117	18	15.4	4	11	-	-
Plumbing and heating equipment and supplies	3	56	14	25.0	4	6	1	-
All other kinds of business 5/	16	4,921	144	3.0	36	66	1	17
<b>ALL OTHER TYPES</b>								
Petroleum and its products	12	5,463	895	16.4	248	398	7	793
All other kinds of business 7/	7	6,620	321	4.8	74	97	-	125

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SYRACUSE</b>	<b>286</b>	<b>\$72,931</b>	<b>\$9,592</b>	<b>13.2</b>	<b>2,777</b>	<b>\$4,447</b>	<b>\$79</b>	<b>\$5,551</b>
Wholesaleers proper	165	24,496	3,697	15.1	1,265	1,826	43	3,378
Manufacturers' sales branches	81	24,871	3,976	16.0	980	1,806	27	1,255
Agents and brokers	14	5,584	142	2.5	36	81	2	10
All other types	25	17,980	1,777	9.9	496	754	7	906
<b>WHOLESALEERS PROPER</b>								
Amusement and sporting goods	4	86	17	19.8	4	10	1	22
Automotive products	14	1,871	439	23.5	160	258	7	369
Chemicals	4	409	120	29.3	29	38	1	88
Clothing and furnishings	8	58	12	20.7	3	6	3	15
Coal	3	4,406	180	4.1	50	98	2	68
Dry goods	4	850	149	17.5	39	75	4	152
Electrical goods	14	1,507	268	17.8	98	117	2	284
Farm products-consumer goods	19	3,009	402	13.4	151	143	2	253
Furniture and house furnishings	4	445	66	14.8	18	33	-	95
Groceries and foods (except farm products)	29	5,044	618	12.3	241	338	7	493
Hardware	5	987	306	31.0	123	164	1	483
Jewelry and optical goods	3	75	17	22.7	6	7	-	42
Lumber and building materials (other than metal)	4	523	68	13.0	27	42	2	99
Machinery, equipment and supplies (except electrical)	17	1,337	317	23.7	102	157	4	373
Metals (except scrap)	3	91	23	25.3	5	12	5	30
Paper and its products	5	378	147	38.9	37	78	-	89
Plumbing and heating equipment and supplies	4	84	25	29.8	10	7	-	22
Tobacco and its products (except leaf)	4	1,270	99	7.8	27	40	-	63
Waste materials	7	226	45	19.9	18	12	-	91
All other kinds of business 8/	15	1,840	379	20.6	137	191	2	249
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	6	1,780	293	16.5	76	150	-	221
Chemicals	3	120	42	35.0	10	16	-	62
Electrical goods	6	1,529	123	8.0	31	82	-	3
Furniture and house furnishings	3	261	36	13.8	7	21	1	36
Groceries and foods (except farm products)	18	13,016	1,844	14.2	389	692	7	286
Machinery, equipment and supplies (except electrical)	21	2,892	944	32.6	272	486	18	360
Metals (except scrap)	7	717	89	12.4	24	49	-	-
Plumbing and heating equipment and supplies	5	593	170	28.7	47	80	1	137
All other kinds of business 9/	12	3,963	435	11.0	124	230	-	138
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	6	3,527	66	1.9	17	46	-	4
All other kinds of business 10/	8	2,057	76	3.7	19	35	2	6
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods	6	3,236	641	19.8	226	287	3	36
Petroleum and its products	16	4,211	751	17.8	202	340	3	497
All other kinds of business 11/	3	10,534	385	3.7	68	107	1	376

## WHOLESALE DISTRIBUTION: 1933

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BusinessTable 2B.—STATE OF **NEW YORK** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>UTICA</u>	141	\$25,856	\$3,591	13.9	1,078	\$1,556	\$26	\$2,778
Wholesalers proper	103	16,357	2,459	16.0	739	1,062	21	2,148
Manufacturers' sales branches	22	4,262	550	12.9	181	269	1	216
Agents and brokers <u>12/</u>	5	2,950	76	2.6	15	32	-	4
All other types <u>13/</u>	11	2,307	506	21.9	143	193	4	410
<u>WHOLESALESAERS PROPER</u>								
Automotive products	7	838	151	18.0	65	95	1	101
Dry goods	7	987	176	17.8	66	90	1	273
Electrical goods	7	812	141	17.4	44	49	-	128
Farm products-consumer goods	5	1,609	379	23.6	59	69	-	72
Furniture and house furnishings	4	118	24	20.3	8	13	1	50
Groceries and foods (except farm products)	21	4,419	589	13.3	185	225	3	483
Machinery, equipment and supplies (except electrical)	14	594	197	33.2	53	110	1	158
Paper and its products	4	352	106	30.1	33	55	2	113
Petroleum and its products	3	193	28	14.5	5	8	1	9
Plumbing and heating equipment and supplies	4	2,965	250	8.4	90	131	-	311
Tobacco and its products (except leaf)	3	689	50	7.3	18	24	1	49
Waste materials	3	32	6	25.0	3	4	-	62
All other kinds of business <u>14/</u>	21	2,749	360	13.1	110	191	10	339
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	7	2,560	247	9.6	86	127	1	71
Machinery, equipment and supplies (except electrical)	5	302	85	28.1	37	52	-	62
All other kinds of business <u>15/</u>	10	1,400	216	15.6	58	90	-	83
<u>YONKERS</u>	82	15,539	2,489	16.0	761	1,223	9	1,542
Wholesalers proper	75	11,837	1,905	16.1	558	932	8	1,431
All other types <u>16/</u>	7	3,702	584	15.8	203	291	1	111
<u>WHOLESALESAERS PROPER</u>								
Automotive products	5	142	36	25.4	16	20	-	44
Drugs and drug sundries	4	1,895	276	14.6	89	158	-	239
Farm products-consumer goods	11	3,117	594	19.1	134	256	1	58
Groceries and foods (except farm products)	16	3,267	431	13.2	135	216	3	446
Machinery, equipment and supplies (except electrical)	7	150	35	23.3	15	17	1	63
Paper and its products	3	266	45	16.9	16	26	-	55
Plumbing and heating equipment and supplies	9	445	100	22.5	25	35	-	181
Waste materials	5	34	15	44.1	5	4	1	28
All other kinds of business <u>17/</u>	15	2,521	373	14.8	123	200	2	317
CITIES OF 50,000 TO 100,000 population								
<u>BINGHAMTON</u>	125	22,064	3,390	15.4	1,121	1,670	56	3,023
Wholesalers proper	94	13,788	2,586	18.8	644	1,293	48	2,420
Manufacturers' sales branches	16	3,094	372	12.0	137	191	5	200
All other types <u>18/</u>	15	5,182	432	8.3	140	186	3	394

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
BINGHAMTON (continued)								
<u>WHOLESALESAERS PROPER</u>								
Automotive products	8	\$ 569	\$ 180	31.6	67	\$ 82	\$ 2	\$ 154
Dry goods	3	689	263	38.2	83	109	19	150
Electrical goods	6	1,097	244	22.2	70	94	-	225
Farm products-consumer goods	7	1,925	232	12.1	66	108	3	114
Farm supplies	3	288	54	18.8	16	36	2	45
Groceries and foods (except farm products)	18	3,759	493	13.1	185	268	8	631
Hardware	5	637	158	24.8	57	111	-	195
Jewelry and optical goods	4	152	61	40.1	21	37	-	43
Lumber and building materials (other than metal)	3	166	58	34.9	20	37	3	46
Machinery, equipment and supplies (except electrical)	7	317	98	30.9	34	53	2	80
Paper and its products	3	470	136	28.9	39	73	1	231
Plumbing and heating equipment and supplies	3	505	123	24.4	38	62	-	154
Tobacco and its products (except leaf)	5	802	45	5.4	15	22	-	50
All other kinds of business 19/	19	2,412	443	18.4	131	202	6	309
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	7	2,487	216	8.7	78	112	-	63
Machinery, equipment and supplies (except electrical)	5	288	87	30.2	44	59	4	46
All other kinds of business 20/	4	319	69	21.6	15	20	1	91
<u>ALL OTHER TYPES</u>								
Petroleum and its products	10	1,733	350	19.0	95	147	3	176
All other kinds of business 21/	5	3,449	102	3.0	45	39	-	218
<u>MOUET VERMONT</u>								
	61	12,587	2,080	16.4	546	631	6	846
Wholesaleers proper	39	4,445	761	17.1	179	269	3	476
Manufacturers' sales branches	7	1,856	324	17.5	131	160	2	108
Agents and brokers 22/	4	544	63	11.6	14	21	1	3
All other types 23/	11	5,842	932	16.0	222	381	-	259
<u>WHOLESALESAERS PROPER</u>								
Automotive products	5	338	102	30.2	44	53	-	69
Electrical goods	4	284	42	14.8	13	20	-	70
Groceries and foods (except farm products)	3	337	45	13.4	20	21	-	77
Plumbing and heating equipment and supplies	6	337	89	26.4	23	32	-	99
All other kinds of business 24/	21	3,149	483	15.3	79	143	3	161
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	3	1,492	210	14.1	96	105	-	25
All other kinds of business 25/	4	364	114	31.3	35	55	2	83
<u>NEW ROCHELLE</u>								
	23	3,697	715	19.3	173	288	4	310
Wholesaleers proper	16	1,160	279	24.1	75	136	2	155
All other types 26/	7	2,537	436	17.2	98	152	2	155

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>NEW ROCHELLE (continued)</b>								
<b>WHOLESALESAERS PROPER</b>								
Farm products—consumer goods	4	\$ 310	\$ 53	17.1	10	\$ 30	\$ 1	\$ 2
Plumbing and heating equipment and supplies	4	137	38	27.7	11	16	-	58
All other kinds of business 27/	8	713	188	26.4	54	90	1	115
	67	9,455	1,465	16.5	435	743	15	827
<b>NIAGARA FALLS</b>								
Wholesaleers proper	53	3,006	531	17.7	197	246	13	460
Manufacturers' sales branches	7	4,279	663	15.2	150	326	1	152
All other types 28/	7	2,170	371	17.1	88	171	1	226
<b>WHOLESALESAERS PROPER</b>								
Farm products—consumer goods	8	516	100	19.4	41	35	-	10
Groceries and foods (except farm products)	15	810	90	11.1	39	47	5	59
Tobacco and its products (except leaf)	4	338	13	3.8	5	5	-	34
Waste materials	7	31	3	9.7	-	-	-	10
All other kinds of business 29/	19	1,311	325	24.8	112	158	8	347
<b>MANUFACTURERS' SALES BRANCHES</b>								
Machinery, equipment and supplies (except electrical)	3	4,011	498	12.4	132	304	-	100
All other kinds of business 30/	4	268	65	24.3	18	22	1	52
<b>SCHENECTADY</b>								
Wholesaleers proper	65	7,829	1,177	15.0	471	500	25	969
Manufacturers' sales branches	14	4,171	575	13.8	217	365	1	106
Agents and brokers 31/	3	54	4	7.4	2	3	1	-
All other types 32/	7	1,167	232	19.9	58	80	2	106
<b>WHOLESALESAERS PROPER</b>								
Automotive products	10	288	70	24.3	26	37	1	88
Farm products—consumer goods	10	2,859	421	14.7	186	241	2	68
Groceries and foods (except farm products)	13	1,721	242	14.1	118	131	6	309
Machinery, equipment and supplies (except electrical)	4	106	30	28.3	9	12	3	37
Paper and its products	6	136	23	16.9	9	13	2	38
Tobacco and its products (except leaf)	4	756	49	6.5	17	20	-	56
All other kinds of business 33/	18	1,963	342	17.4	106	146	11	373
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	4	2,021	164	8.1	67	91	-	65
All other kinds of business 34/	10	2,150	411	19.1	150	274	1	63
<b>TROY</b>								
Wholesaleers proper	79	12,144	1,785	14.7	527	786	48	1,767
Manufacturers' sales branches	7	2,387	237	9.9	85	123	10	81
All other types 35/	3	849	167	19.7	63	81	-	191

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
TROY (continued)								
<u>WHOLESALESAERS PROPER</u>								
Automotive products	4	\$ 188	\$ 53	28.2	15	\$ 22	-	\$ 28
Coal	5	2,035	100	4.9	28	64	\$ 10	38
Farm products-consumer goods	6	1,275	199	15.6	69	90	-	38
Groceries and foods (except farm products)	12	1,877	179	9.5	71	87	1	279
Machinery, equipment and supplies (except electrical)	10	441	134	30.4	40	58	1	96
Paper and its products	4	252	55	22.2	18	29	8	92
Plumbing and heating equipment and supplies	4	690	205	29.7	57	88	13	412
Tobacco and its products (except leaf)	4	733	59	5.0	20	25	-	56
Waste materials	9	2,193	151	6.9	27	54	4	290
All other kinds of businesses <u>35/</u>	21	2,460	649	26.4	182	271	13	425
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	3	2,090	143	6.8	57	81	1	43
All other kinds of businesses <u>37/</u>	4	297	94	31.6	28	42	9	38
CITIES OF 20,000 TO 50,000 POPULATION								
<u>AMSTERDAM</u>								
Wholesaleers proper	22	6,115	758	12.4	197	390	8	405
All other types	13	2,946	394	13.4	94	219	7	312
	9	3,169	364	11.5	103	171	1	93
Groceries and foods (except farm products)	5	1,582	150	9.5	52	79	1	126
Petroleum and its products	4	1,830	295	16.1	74	138	1	70
All other kinds of businesses	13	2,703	313	11.6	71	173	8	209
<u>AUBURN</u>								
Wholesaleers proper	35	4,572	648	18.5	260	410	6	992
All other types	23	1,726	273	15.8	102	147	2	268
	13	2,846	575	20.2	158	263	4	724
Farm products-consumer goods	5	330	152	46.1	41	75	2	3
Groceries and foods (except farm products)	7	550	72	13.1	29	39	-	95
Petroleum and its products	7	758	113	14.9	38	44	2	29
All other kinds of businesses	17	2,934	511	17.4	152	252	2	865
<u>COHOES</u>								
	13	1,215	121	10.0	32	58	9	190
<u>ELMIRA</u>								
Wholesaleers proper	54	9,434	1,537	16.3	529	906	41	1,222
All other types	37	4,596	823	17.9	262	450	37	1,005
	17	4,838	714	14.8	267	458	4	387
Farm products-consumer goods	4	1,495	158	10.6	53	85	11	78
Groceries and foods (except farm products)	7	1,763	199	11.3	73	104	-	50
Petroleum and its products	8	1,059	193	18.2	55	81	1	108
All other kinds of businesses	35	5,117	987	19.3	348	665	29	1,056
<u>GLOVERSVILLE</u>								
Wholesaleers proper	30	4,905	491	10.0	155	254	13	889
All other types	11	1,959	146	7.5	54	79	10	198
	19	2,946	345	11.7	101	155	3	691
Farm products-raw materials	4	1,381	115	8.3	28	37	1	408
Groceries and foods (except farm products)	8	607	42	6.9	12	20	-	43
All other kinds of businesses	18	2,917	334	11.5	115	177	12	443

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For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>ITHACA</b>	<b>19</b>	<b>\$2,336</b>	<b>\$465</b>	<b>19.8</b>	<b>148</b>	<b>\$236</b>	<b>\$6</b>	<b>\$355</b>
Wholesalers proper	12	1,235	299	24.2	96	162	4	231
All other types	7	1,101	164	14.9	52	84	2	102
Farm products-consumer goods	3	325	113	34.8	34	55	1	1
Groceries and foods (except farm products)	3	713	61	8.6	23	26	1	92
Petroleum and its products	6	898	172	19.2	53	98	3	100
All other kinds of business	7	400	117	29.3	38	57	1	140
<b>JAMESTOWN</b>	<b>60</b>	<b>5,997</b>	<b>687</b>	<b>11.5</b>	<b>235</b>	<b>373</b>	<b>16</b>	<b>704</b>
Wholesalers proper	31	3,270	331	10.1	126	184	13	418
All other types	29	2,727	356	13.1	109	189	3	286
Farm products-consumer goods	8	580	54	9.3	20	24	2	11
Groceries and foods (except farm products)	5	1,114	86	7.7	31	46	-	63
Petroleum and its products	7	628	127	20.2	43	70	1	103
All other kinds of business	40	3,675	420	11.4	141	233	13	527
<b>KINGSTON</b>	<b>44</b>	<b>7,721</b>	<b>936</b>	<b>12.1</b>	<b>336</b>	<b>493</b>	<b>9</b>	<b>844</b>
Wholesalers proper	28	5,523	559	10.1	229	324	7	591
All other types	16	2,198	377	17.2	107	169	2	253
Farm products-consumer goods	6	471	119	25.3	35	41	2	6
Groceries and foods (except farm products)	8	2,559	221	8.6	85	139	3	187
Petroleum and its products	9	905	228	25.2	59	100	1	230
All other kinds of business	21	3,785	368	9.7	157	213	3	421
<b>LACKAWANNA</b>	<b>10</b>	<b>4,684</b>	<b>165</b>	<b>3.5</b>	<b>45</b>	<b>92</b>	<b>9</b>	<b>15</b>
Wholesalers proper	7	165	40	24.2	10	18	9	5
All other types	3	4,519	125	2.8	35	74	-	10
Groceries and foods (except farm products)	4	78	29	37.2	10	14	5	3
All other kinds of business	6	4,606	136	3.0	35	78	4	12
<b>LOCKPORT</b>	<b>20</b>	<b>1,208</b>	<b>200</b>	<b>16.6</b>	<b>74</b>	<b>94</b>	<b>4</b>	<b>134</b>
Wholesalers proper	11	402	53	13.2	16	18	4	42
All other types	9	806	147	18.2	58	76	-	92
Groceries and foods (except farm products)	6	189	15	7.9	4	6	1	21
Petroleum and its products	7	771	143	18.8	56	75	2	92
All other kinds of business	7	248	42	16.9	14	13	1	21
<b>MIDDLETOWN</b>	<b>38</b>	<b>4,429</b>	<b>825</b>	<b>18.6</b>	<b>223</b>	<b>354</b>	<b>9</b>	<b>377</b>
Wholesalers proper	22	2,518	407	16.2	131	197	6	302
All other types	16	1,911	418	21.9	92	157	3	75
Farm products-consumer goods	6	1,034	243	23.5	57	76	-	21
Groceries and foods (except farm products)	8	926	120	13.0	51	58	4	47
Petroleum and its products	8	823	207	25.2	36	77	3	55
All other kinds of business	16	1,646	255	15.5	79	143	2	254
<b>NEWBURGH</b>	<b>54</b>	<b>12,249</b>	<b>1,508</b>	<b>12.3</b>	<b>449</b>	<b>793</b>	<b>5</b>	<b>1,701</b>
Wholesalers proper	35	4,305	526	14.5	213	309	5	933
All other types	19	7,944	882	11.1	236	484	-	768
Farm products-consumer goods	7	634	116	18.3	30	49	3	12
Groceries and foods (except farm products)	15	3,420	334	9.8	110	158	-	374
Petroleum and its products	6	1,623	178	11.0	76	125	2	316
All other kinds of business	26	6,572	880	13.4	233	461	-	999

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NEW YORK WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>OLEAN</b>	<b>35</b>	<b>\$3,673</b>	<b>\$459</b>	<b>12.5</b>	<b>153</b>	<b>\$217</b>	<b>\$ 4</b>	<b>\$367</b>
Wholesalers proper	25	2,186	262	12.0	90	122	3	280
All other types	10	1,487	197	13.2	63	95	1	87
Farm products—consumer goods	3	238	54	22.7	17	24	-	24
Groceries and foods (except farm products)	14	2,593	215	8.3	77	106	2	179
Petroleum and its products	6	417	83	19.9	25	41	1	57
All other kinds of business	12	425	107	25.2	34	46	1	107
<b>OSWEGO</b>	<b>31</b>	<b>2,752</b>	<b>302</b>	<b>11.0</b>	<b>104</b>	<b>132</b>	<b>4</b>	<b>229</b>
Wholesalers proper	23	1,882	208	11.1	73	88	3	162
All other types	8	870	94	10.8	31	44	1	67
Farm products—consumer goods	4	215	70	32.6	39	30	-	16
Groceries and foods (except farm products)	8	690	72	10.4	24	30	1	23
Petroleum and its products	5	254	69	27.2	16	24	1	28
All other kinds of business	14	1,593	91	5.7	25	48	2	162
<b>PORT CHESTER</b>	<b>12</b>	<b>2,497</b>	<b>369</b>	<b>14.8</b>	<b>154</b>	<b>172</b>	<b>-</b>	<b>96</b>
Wholesalers proper	8	476	116	24.4	33	53	-	49
All other types	4	2,021	253	12.5	121	119	-	47
Groceries and foods (except farm products)	3	538	47	8.7	16	22	-	10
Petroleum and its products	3	1,570	224	14.3	111	106	-	41
All other kinds of business	6	389	98	25.2	28	44	-	45
<b>POUGHKEEPSIE</b>	<b>50</b>	<b>8,266</b>	<b>1,667</b>	<b>20.2</b>	<b>507</b>	<b>682</b>	<b>13</b>	<b>999</b>
Wholesalers proper	30	4,091	711	17.4	240	291	4	688
All other types	20	4,175	956	22.9	267	391	9	411
Farm products—consumer goods	7	1,932	583	30.2	141	176	1	24
Groceries and foods (except farm products)	12	2,412	291	12.1	116	147	3	237
Petroleum and its products	9	2,058	419	20.4	108	185	8	344
All other kinds of business	22	1,864	374	20.1	142	174	1	394
<b>ROME</b>	<b>24</b>	<b>18,486</b>	<b>2,267</b>	<b>12.3</b>	<b>303</b>	<b>1,030</b>	<b>3</b>	<b>5,187</b>
Wholesalers proper	17	1,109	148	13.3	48	50	3	123
All other types	7	17,377	2,119	12.2	255	980	-	5,064
Farm products—consumer goods	5	252	101	40.1	36	43	-	15
Groceries and foods (except farm products)	5	591	49	8.3	17	23	-	72
Petroleum and its products	3	372	82	22.0	29	34	-	60
All other kinds of business	11	17,271	2,035	11.8	221	930	3	5,042
<b>WATERTOWN</b>	<b>64</b>	<b>7,291</b>	<b>1,068</b>	<b>14.6</b>	<b>367</b>	<b>505</b>	<b>5</b>	<b>650</b>
Wholesalers proper	46	4,642	647	13.9	243	303	3	686
All other types	18	2,649	421	15.9	124	202	2	164
Farm products—consumer goods	11	1,891	183	9.7	56	82	2	41
Groceries and foods (except farm products)	15	1,953	237	12.1	75	117	-	159
Petroleum and its products	7	928	212	22.8	70	100	2	93
All other kinds of business	31	2,519	436	17.3	166	206	1	557
<b>WHITE PLAINS</b>	<b>31</b>	<b>2,931</b>	<b>691</b>	<b>23.6</b>	<b>183</b>	<b>297</b>	<b>-</b>	<b>313</b>
Wholesalers proper	23	1,829	431	23.6	110	180	-	262
All other types	8	1,102	260	23.6	73	117	-	51
Farm products—consumer goods	4	578	130	22.5	34	42	-	3
All other kinds of business	27	2,353	561	23.8	149	255	-	310





## WHOLESALE DISTRIBUTION: 1933

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WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

STATES AND CITIES OF 5,000 POPULATION AND OVER

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of establishments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Percent of sales		Total	Part-time	
SALAMANCA	11	\$ 580	\$111	19.1	52	\$ 51	\$ 3	\$ 91
SARANAC LAKE	9	1,255	210	16.7	80	52	15	126
SARATOGA SPRINGS	13	1,227	225	18.3	73	95	2	77
SENECA FALLS	9	429	61	14.2	20	32	4	44
TARRYTOWN	3	336	69	26.5	35	49	2	68
TONAWANDA	13	2,129	361	17.9	114	167	7	539
TOPPER LAKE	3	176	36	20.6	3	14	1	28
VALLEY STREAM	3	1,298	173	13.4	59	61	2	12
WATERVLIET	4	154	53	34.4	21	17	-	24
WATERLY	5	136	18	13.2	8	8	-	39
WELLSVILLE	7	1,517	198	13.1	93	113	1	300
WHITEHALL	5	173	40	23.1	11	16	-	52
1/	Includes 1 establishment dealing in dry goods; 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in metals (except scrap); 2 in petroleum and its products; and 9 in all other products.							
2/	Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in electrical goods; 1 in farm products-consumer goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 2 in all other products.							
3/	Includes 1 establishment dealing in chemicals; 1 in coal; 1 in electrical goods; 2 in furniture and house furnishings; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); 1 in petroleum and its products; and 1 in plumbing and heating equipment and supplies.							
4/	Includes 2 establishments dealing in groceries and foods (except farm products); 1 in tobacco and its products (except leaf); and 1 in waste materials.							
5/	Includes 1 establishment dealing in amusement and sporting goods; 1 in clothing and furnishings; 2 in drugs and drug sundries; 1 in dry goods; 2 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 2 in paper and its products; 2 in tobacco and its products (except leaf); and 2 in all other products.							
6/	Includes 1 establishment dealing in chemicals; 1 in coal; 1 in farm products-raw materials; 2 in metals (except scrap); 1 in petroleum and its products; 1 in tobacco and its products (except leaf); and 9 in all other products.							
7/	Includes 5 establishments dealing in farm products-consumer goods; and 2 in groceries and foods (except farm products).							
8/	Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-raw materials; 1 in farm supplies; 2 in petroleum and its products; and 10 in all other products.							
9/	Includes 1 establishment dealing in clothing and furnishings; 1 in coal; 1 in farm supplies; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in tobacco and its products (except leaf); and 4 in all other products.							
10/	Includes 1 establishment dealing in automotive products; 1 in coal; 2 in farm products-consumer goods; 2 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); and 1 in plumbing and heating equipment and supplies.							
11/	Includes 1 establishment dealing in farm products-raw materials; and 2 in groceries and foods (except farm products).							
12/	Includes 1 establishment dealing in automotive products; 2 in coal; and 2 in furniture and house furnishings.							
13/	Includes 1 establishment dealing in farm products-consumer goods; and 10 in petroleum and its products.							
14/	Includes 2 establishments dealing in amusement and sporting goods; 1 in clothing and furnishings; 2 in coal; 2 in drugs and drug sundries; 1 in farm products-raw materials; 1 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); and 9 in all other products.							
15/	Includes 3 establishments dealing in automotive products; 1 in coal; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; and 2 in all other products.							
16/	Includes 2 manufacturers' sales branches, with net sales less than \$2,000,000, dealing in groceries and foods (except farm products); and 1 agent dealing in drugs and drug sundries. Also includes 4 "all other types" dealing in petroleum and its products.							
17/	Includes 2 establishments dealing in chemicals; 1 in coal; 1 in electrical goods; 1 in hardware; 2 in lumber and building materials (other than metal); 2 in tobacco and its products (except leaf); and 6 in all other products.							
18/	Includes 2 agents and brokers.							
19/	Includes 2 establishments dealing in chemicals; 1 in coal; 1 in drugs and drug sundries; 1 in farm products-raw materials; 1 in furniture and house furnishings; 2 in waste materials; and 11 in all other products.							
20/	Includes 1 establishment dealing in chemicals; 2 in plumbing and heating equipment and supplies; and 1 in all other products.							
21/	Includes 2 agents and brokers, with net sales less than \$1,000,000, dealing in groceries and foods (except farm products). Also includes 1 "all other types" dealing in farm products-raw materials; 1 in farm products-consumer goods; and 1 in groceries and foods (except farm products).							



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Table 3 — STATE OF NEW YORK

RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Amount	Number of establishments	Amount	Number of establishments
Total for State	21,889	\$2,721,253	\$708,294	9.5	\$8,235,369	\$11,202	119	\$421	389	\$63,844
Amusements and sporting goods	398	1,074,477	16,951	13.5	75,179	48	-	-	63	1/ 52,190
Automotive products	651	1,127,574	21,748	18.8	112,763	2,864	6	16	10	29
Chemicals	261	207,704	33,537	16.1	208,439	40	4	30	7	195
Furniture and furnishings	1,631	34,401	48,196	8.8	544,881	133	4	13	9	34
Food and drug stores	1,171	15,000	10,000	6.5	252,798	23	7	67	6	142
Drug and drug sundries	221	137,775	24,712	20.5	120,632	1	1	3	11	139
Dry goods	721	1,807,380	107,091	6.5	1,636,811	298	-	-	27	241
Electrical goods	321	132,904	21,286	16.0	130,492	2,270	4	7	5	165
Farm products—raw materials	701	327,651	20,045	6.2	322,339	662	1	2	15	648
Farm products—consumer goods	52	684,852	63,310	9.2	686,150	356	12	28	31	348
Farm supplies	1	57,793	6,717	11.6	57,773	11	3	7	2	2
Furniture and house furnishings	1,000	123,362	23,836	17.5	135,495	233	5	7	13	633
Fur and merchandise—carried on	1	131,334	8,568	5.9	151,007	-	-	-	2	327
Fur and merchandise—carried on (except farm products)	1,347	1,408,732	118,648	8.4	1,407,586	458	17	40	47	648
Glass	236	43,878	9,091	20.7	43,658	39	2	6	9	176
Jewelry and optical goods	626	86,593	11,698	19.6	58,407	163	-	-	7	23
Leather and building materials (other than metal)	433	73,090	14,780	20.1	73,510	134	12	28	4	18
Machinery, equipment and supplies (except electrical)	1,077	178,799	54,922	19.7	272,183	2,202	6	21	84	2/ 4,393
Machinery, equipment and supplies (except scrap)	1	298,483	17,307	5.9	292,393	38	3	11	4	41
Machinery, equipment and supplies (except scrap)	1	212,939	26,646	12.2	218,771	27	5	69	5	72
Metals and its products	818	310,400	37,435	12.1	310,259	89	12	45	3	7
Painting and heating equipment and supplies	412	64,139	14,298	22.3	63,900	193	8	9	2	37
Produce and its products (except leaf)	308	509,330	26,339	5.2	508,574	576	1	3	9	177
Raw materials	473	128,680	3,714	2.9	128,612	63	3	5	-	-
All other products	2,499	551,201	47,219	8.6	547,757	281	3	4	14	3,159

1/ includes 63 exchanges dealing in motion picture films with income from film rentals of \$52,190,000.

2/ includes 78 establishments dealing in machinery, equipment and supplies, with receipts from machine rentals amounting to \$4,180,000.

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Table 4.—STATE OF NEW YORK CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales	All establishments	Amount	Percent of sales
Total for State	21,599	\$3,353,856	17,558	80.1	\$6,440,004	77.3	\$5,845,490	90.7	70.1	\$675,188	10.5
<b>WHOLESALESA PROPER</b>											
Total	15,442	3,227,427	12,712	82.3	2,912,220	90.2	2,527,250	86.8	78.3	597,818	13.7
Amusements and sporting goods	224	58,959	234	81.7	38,561	59.2	29,153	39.5	52.1	8,289	19.5
Automotive products	469	61,799	424	85.0	51,279	85.2	22,786	55.7	46.6	10,945	21.2
Chemicals	308	29,922	244	86.4	79,442	89.3	72,808	91.6	81.8	14,963	18.9
Clothing and furnishings	1,227	199,205	1,079	85.8	184,745	92.7	174,450	94.4	87.3	22,790	15.6
Coal	127	70,322	141	84.4	56,972	79.2	48,450	86.6	68.9	5,953	10.6
Drugs and drug sundries	257	81,527	198	77.0	56,509	91.8	49,181	87.0	79.9	11,878	21.0
Dry goods	1,999	529,054	1,824	91.2	500,868	94.7	484,697	96.8	91.6	62,812	12.5
Electrical goods	368	49,612	308	85.9	46,735	94.2	42,395	90.7	85.5	9,623	20.8
Farm products—raw materials	529	179,012	455	86.0	162,036	90.5	132,826	82.0	74.2	13,077	8.1
Farm products—consumer goods	1,565	360,879	1,336	85.4	372,203	92.2	300,073	79.8	72.8	39,629	10.5
Farm supplies	94	45,191	77	81.9	25,590	82.2	10,259	43.4	22.7	5,335	14.1
Furniture and house furnishings	688	81,744	567	82.4	69,106	84.5	64,697	93.6	79.1	12,003	23.2
General merchandises	19	103,372	16	84.2	101,855	98.5	70,624	69.3	68.3	7,852	7.7
Groceries and foods (except farm products)	1,892	513,123	1,545	81.6	454,288	88.5	406,356	89.4	79.2	59,632	13.2
Hardware	215	31,342	196	93.0	30,945	93.7	22,777	86.5	85.4	7,150	23.0
Jewelry and optical goods	752	49,025	496	65.0	41,302	84.2	37,167	90.0	75.8	8,449	20.5
Lumber and building materials (other than metal)	347	36,362	302	87.0	36,420	94.9	32,051	88.0	83.5	9,012	24.7
Machinery, equipment and supplies (except electrical)	1,061	22,984	859	84.7	79,545	95.9	64,980	81.7	78.3	20,739	26.1
Metals (except scrap)	123	27,138	132	85.8	44,063	85.8	41,137	93.4	81.3	4,598	10.0
Paper and its products	623	90,163	571	91.7	86,682	96.1	80,978	93.4	89.8	15,907	18.4
Petroleum and its products	118	17,580	102	86.4	15,917	90.5	11,400	71.6	64.8	2,953	18.6
Plumbing and heating equipment and supplies	297	34,783	265	89.2	31,499	90.8	26,140	83.0	75.2	7,597	24.1
Tobacco and its products (except leaf)	261	20,412	197	75.5	72,589	90.3	55,442	76.4	68.9	4,428	6.1
Waste materials	459	124,420	164	35.7	120,972	97.8	95,919	79.3	77.1	2,667	2.2
All other products	1,175	121,457	901	76.7	156,451	86.3	141,151	90.1	77.8	22,617	15.0
<b>ALL OTHER TYPES—Total</b>	6,457	5,106,409	4,846	75.0	3,527,784	69.1	3,318,240	84.0	64.9	276,364	7.8
Amusements and sporting goods	114	69,472	82	71.9	23,022	53.1	17,819	77.4	86.4	3,945	12.6
Automotive products	132	53,873	126	82.9	47,629	88.4	45,185	90.7	86.2	8,515	17.5
Chemicals	156	119,712	135	87.1	109,291	91.3	105,018	94.1	87.7	14,240	13.1
Clothing and furnishings	593	345,855	459	77.4	224,620	64.9	217,336	96.8	62.8	13,914	6.2
Coal	62	22,708	34	54.1	73,498	87.7	67,922	93.7	82.1	2,969	4.1
Drugs and drug sundries	84	59,248	68	81.0	37,096	62.5	36,508	99.1	81.9	10,599	22.1
Dry goods	628	1,106,295	581	85.0	899,803	80.3	842,990	94.7	76.1	34,512	4.1
Electrical goods	197	25,322	157	79.7	74,265	89.1	72,063	97.0	86.5	10,056	13.5
Farm products—raw materials	204	144,639	102	50.0	80,807	55.1	36,121	29.1	27.1	1,971	5.1
Farm products—consumer goods	461	292,003	257	58.3	156,276	46.0	110,246	60.9	37.2	12,513	9.2
Farm supplies	37	12,602	25	63.2	3,909	31.0	2,941	76.2	35.3	843	21.6
Furniture and house furnishings	268	54,624	197	75.2	45,351	65.3	44,108	97.3	80.7	4,743	10.3
General merchandises	44	47,962	14	31.8	7,221	15.8	8,646	90.5	14.3	170	2.2
Groceries and foods	757	295,604	499	65.9	512,925	57.3	468,255	91.3	52.5	41,609	8.1
Hardware	85	12,537	73	85.9	10,789	86.1	10,679	99.0	85.2	1,671	15.5
Jewelry and optical goods	76	9,568	54	71.1	7,624	79.7	7,128	93.8	74.3	1,213	23.8
Lumber and building materials	152	35,324	106	70.3	30,023	85.0	29,867	96.8	84.0	4,624	15.4
Machinery, equipment and supplies	210	195,215	160	81.5	144,443	73.8	139,277	93.4	71.1	27,189	18.8
Metals (except scrap)	208	225,345	166	79.8	122,506	81.0	122,373	96.8	78.3	9,933	5.5
Paper and its products	157	122,772	124	80.3	84,061	68.5	80,224	96.1	68.8	6,899	8.2
Petroleum and its products	700	292,820	564	80.6	179,923	61.5	154,295	85.9	58.8	25,546	13.1
Plumbing and heating equipment	118	29,556	102	86.4	19,637	66.9	18,768	95.6	63.9	4,899	24.9
Tobacco and its products	47	428,918	22	46.8	320,292	74.7	320,021	99.3	74.3	15,413	5.1
Waste materials	14	4,220	10	71.4	3,523	82.7	3,523	100.0	82.7	143	4.1
All other products	324	369,764	261	80.2	309,296	83.8	300,338	96.9	81.2	17,495	5.6

## WHOLESALE DISTRIBUTION: 1933

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Table 5.—STATE OF

NEW YORK

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	21,899	8,333,836	788,194	20,318	92.8	7,170,725	86.0	\$691,954	9.6	2,982,749	\$64,721	2,654,061	1,449,191
WHOLESALESALES PROPER													
Total	15,442	5,227,427	435,522	14,865	96.5	5,032,270	94.0	408,132	15.5	1,523,297	54,938	1,187,192	266,842
Amusement and sporting goods	284	55,939	9,337	271	95.4	57,129	66.4	7,798	21.0	21,276	1,028	15,711	1,114
Automotive products	499	61,799	12,231	471	94.4	57,585	95.2	11,289	19.6	45,361	7,475	3,777	972
Chemicals	305	88,992	16,967	292	95.7	86,278	97.0	15,975	18.5	9,615	1,538	73,651	1,474
Clothing and furnishings	1,287	199,206	31,009	1,281	99.5	197,573	99.2	30,739	15.6	160,867	1,719	52,237	2,750
Coal	167	70,322	6,785	150	77.8	54,622	77.7	5,148	9.4	45,149	3,144	4,937	3,542
Drugs and drug sundries	257	61,527	12,701	242	94.2	56,700	92.2	11,384	20.1	44,183	797	9,733	1,937
Dry goods	1,999	529,054	65,226	1,965	98.3	472,345	89.3	60,084	12.7	194,040	1,005	259,386	17,916
Electrical goods	368	49,612	10,257	357	97.0	48,105	97.0	9,958	20.7	30,590	2,850	13,827	898
Farm products - raw materials	529	179,012	15,248	484	91.5	176,394	98.5	14,906	8.5	9,969	92	152,537	13,796
Farm products-consumer goods	1,565	390,879	41,676	1,488	95.1	379,288	97.0	40,337	10.6	290,550	6,558	15,320	66,860
Farm supplies	94	45,191	5,500	79	84.0	32,352	71.6	3,679	11.4	17,956	1,109	12,219	1,088
Furniture and house furnishings	688	81,744	18,675	679	98.7	77,021	94.2	16,647	21.6	65,254	2,386	4,996	4,385
General merchandises	19	103,372	7,889	18	94.7	103,209	99.8	7,871	7.6	14,766	57	78,209	10,177
Groceries and foods	1,892	513,128	65,488	1,856	98.1	488,421	95.2	63,201	12.9	267,357	9,040	113,798	98,226
Hardware	213	31,342	7,246	211	99.1	30,407	97.0	7,156	23.5	19,837	2,536	6,078	1,956
Jewelry and optical goods	752	49,025	9,532	746	99.2	48,536	99.0	9,423	19.4	41,316	915	5,290	1,015
Lumber & building materials	347	38,366	9,592	335	96.5	37,486	97.7	9,356	25.0	17,620	1,567	11,705	6,594
Machinery app't & supplies	1,061	82,984	21,722	1,038	97.8	78,583	94.7	19,961	25.4	13,720	849	54,689	9,327
Metals (except scrap)	183	67,138	4,856	157	85.8	64,103	95.5	4,380	6.8	3,807	1,228	55,563	3,485
Paper and its products	623	90,163	16,445	606	97.3	87,202	96.7	15,624	17.9	36,612	1,780	45,669	3,141
Petroleum and its products	118	17,580	3,101	94	79.7	14,785	84.1	2,437	16.5	7,874	1,035	3,366	2,510
Plumbing and heating equipment and supplies	297	34,783	8,003	285	96.0	30,853	88.7	6,956	22.5	19,926	1,793	8,398	736
Tobacco and its products	261	80,412	4,791	258	98.9	80,072	99.6	4,777	6.0	78,290	1,502	121	169
Waste materials	459	124,420	3,537	370	80.6	123,288	99.1	3,250	2.6	2,165	241	110,880	10,002
All other products	1,175	181,437	27,708	1,152	98.0	169,931	93.7	25,796	15.2	67,227	2,716	97,026	2,962
ALL OTHER TYPES													
Total	6,457	5,106,409	352,672	5,453	84.5	4,138,455	81.0	283,822	6.9	1,459,452	29,783	1,466,871	1,182,349
Amusement and sporting goods	114	69,478	7,614	82	71.9	45,062	64.9	3,745	8.3	9,471	32	3,566	32,193
Automotive products	152	53,873	9,517	126	82.9	41,305	76.7	7,336	17.8	22,703	1,912	15,772	918
Chemicals	155	119,712	16,570	122	78.7	78,525	65.6	11,633	14.8	18,405	1,384	53,153	5,583
Clothing and furnishings	593	345,855	17,187	580	97.8	334,033	96.6	17,006	5.1	227,610	407	21,445	84,571
Coal	62	82,708	3,215	50	80.6	67,657	81.8	2,661	3.9	45,632	1,627	17,699	2,699
Drugs and drug sundries	84	59,249	12,011	78	92.9	52,854	89.2	10,456	19.8	36,710	206	6,395	9,543
Dry goods	628	1,108,296	41,865	605	96.3	1,044,211	94.2	40,065	3.8	220,231	6,796	605,894	211,290
Electrical goods	197	83,322	11,029	159	80.7	74,332	89.2	9,851	13.3	25,203	487	44,454	4,188
Farm products-raw materials	204	144,639	4,797	145	71.1	84,818	58.6	2,493	2.9	4,066	196	78,485	4,071
Farm products-consumer goods	491	296,003	21,634	439	89.4	214,818	72.6	20,260	9.4	117,513	1,178	3,607	92,522
Farm supplies	37	12,602	1,217	25	67.6	7,574	60.1	836	11.0	5,736	162	1,327	349
Furniture & house furnishings	262	54,624	5,161	249	95.0	37,809	69.2	4,588	12.1	27,822	371	1,560	8,056
General merchandises	44	47,962	979	15	34.1	20,324	42.4	518	2.5	15,010	-	4,062	1,252
Groceries and foods	757	895,604	53,160	706	93.3	865,699	96.7	51,792	6.0	368,110	2,017	163,222	332,350
Hardware	85	12,537	1,845	77	90.6	12,070	96.3	1,771	14.7	7,446	106	1,256	3,262
Jewelry and optical goods	76	9,568	1,966	73	96.1	8,240	86.1	1,916	23.3	5,814	125	850	1,451
Lumber & building materials	138	35,324	5,188	106	76.8	24,339	68.9	3,843	15.8	15,761	285	7,285	1,007
Machinery, equipment and supplies	810	195,815	33,200	709	87.5	142,820	72.9	24,045	16.8	23,416	1,596	98,445	19,365
Metals (except scrap)	208	225,345	12,451	148	71.2	138,007	61.2	8,423	6.1	16,370	1,225	116,725	3,687
Paper and its products	157	128,776	10,201	120	76.4	74,934	58.2	6,563	8.8	20,327	4,472	41,948	8,187
Petroleum and its products	700	292,820	34,334	374	53.4	126,921	43.3	13,760	10.8	76,773	4,100	10,440	35,608
Plumbing & heating & supplies	118	29,356	6,295	105	89.0	21,083	71.8	4,861	23.1	13,645	42	5,555	1,861
Tobacco and its products	47	428,918	21,548	34	72.3	355,731	82.9	17,021	4.8	65,179	67	-	290,485
Waste materials	14	4,260	177	13	92.9	4,250	99.8	175	4.1	1	-	3,560	599
All other products	324	369,764	19,511	315	96.6	261,039	70.6	18,204	7.0	70,498	992	162,295	27,254

WHOLESALE DISTRIBUTION: 1933

Table 6. —STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	NUMBER OF EMPLOYEES—BY MONTHS												De- cem- ber
		Men		Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber		
		Esti- mated average	Esti- mated average	Per- cent of total														
Total for State	14,813	159,259	44,645	21.9	100	96	95	97	97	98	99	102	104	105	104	205,536		
Amusement and sporting goods	254	2,964	1,669	56.0	4,336	4,143	4,073	3,999	4,025	4,126	4,162	4,275	4,579	4,547	4,712	4,708		
Automotive products	298	5,653	1,328	18.6	297	363	365	416	416	410	430	361	127	151	149	166		
Chemicals	358	4,747	1,525	24.3	6,962	6,684	6,624	6,743	6,651	6,941	7,056	7,169	7,280	7,275	7,234	7,322		
Clothing and furnishings	1,459	8,649	4,639	54.4	6,099	5,899	5,876	5,995	6,044	6,087	6,139	6,152	6,201	6,279	6,239	6,316		
Coal	77	2,266	244	9.7	12,741	11,684	12,191	11,099	12,536	12,285	12,166	12,200	13,039	14,138	14,069	13,520		
Drugs and drug sundries	138	3,517	2,006	56.5	7,747	6,675	6,647	734	657	791	747	782	752	650	752	863		
Dry goods	2,171	19,480	7,332	37.3	2,241	2,505	2,501	2,444	2,110	1,949	1,900	1,905	2,060	2,188	2,361	2,527		
Electrical goods	231	5,348	1,499	21.3	2,689	2,641	2,683	334	246	211	195	194	215	259	284	297		
Farm products—raw materials	624	2,374	690	22.5	5,419	5,328	5,316	5,310	5,288	5,270	5,254	5,310	5,353	5,501	5,603	5,616		
Farm products—consumer goods.	427	13,759	2,024	12.8	104	79	71	108	114	117	124	118	100	98	110	109		
Farm supplies	1,631	1,441	480	33.0	26,054	25,160	25,235	25,167	25,361	25,418	25,662	25,949	26,368	26,888	27,038	27,068		
Furniture and house furnishings	628	5,418	1,643	30.3	778	703	734	738	765	798	784	806	812	789	801	807		
General merchandise	44	1,137	431	37.5	6,894	6,708	6,613	6,532	6,536	6,614	6,911	7,139	7,246	7,211	7,248	7,303		
Groceries and foods (except farm products).	1,647	27,274	5,252	16.1	1,63	1,84	1,87	1,74	1,76	1,87	1,93	1,86	1,96	1,93	1,96	1,93		
Hardware	149	2,555	685	21.1	6,894	6,216	6,110	6,128	6,263	6,285	6,607	6,904	7,401	7,528	7,580	7,490		
Jewelry and optical goods	738	8,214	672	28.3	1,584	1,468	1,432	1,460	1,392	1,429	1,518	1,618	1,698	1,678	1,706	1,700		
Lumber and building materials (other than metal).	217	5,719	3,450	21.9	31,398	30,457	30,491	30,724	31,072	31,315	31,251	31,456	31,948	32,288	32,535	32,716		
Machinery, equipment, and supplies (except electrical).	831	12,314	951	26.3	1,128	952	959	997	1,088	1,127	1,177	1,168	1,131	1,240	1,248	1,243		
Metals (except scrap)	167	2,665	951	26.3	3,144	3,078	3,010	2,974	3,011	3,097	3,135	3,196	3,215	3,247	3,251	3,271		
Paper and its products	468	5,445	1,878	25.6	96	85	123	118	103	106	87	89	83	92	90	91		
Petroleum and its products	180	9,206	776	7.8	2,935	2,872	2,821	2,793	2,789	2,822	2,842	2,988	3,048	3,123	3,177	3,181		
Plumbing and heating equipment and supplies	155	3,194	712	16.2	151	144	160	155	172	169	145	129	128	120	141	157		
Tobacco and its products (except leaf).	207	3,245	589	15.4	518	456	479	503	491	516	534	525	557	555	572	579		
Waste materials	497	1,044	204	16.3	14,787	14,537	14,537	14,574	14,366	14,525	14,651	14,908	15,051	15,312	15,239	15,298		
All other products	1,012	9,031	3,222	26.3	977	1,005	916	964	991	1,079	1,046	1,036	992	939	895	852		
					5,273	5,163	5,142	5,086	5,001	4,904	5,081	5,012	5,046	5,068	5,017	5,042		
					341	362	364	415	359	369	443	359	165	163	157	147		
					7,056	6,878	6,869	6,818	6,868	6,875	6,928	7,076	7,168	7,264	7,264	7,327		
					265	247	263	284	259	264	263	259	256	250	271	273		
					9,663	9,307	9,342	9,364	9,400	9,479	9,509	9,539	9,664	9,971	10,079	10,140		
					3,612	3,421	3,398	3,367	3,369	3,405	3,501	3,679	3,746	3,891	3,900	3,898		
					284	351	347	346	341	368	301	227	248	227	226	191		
					3,749	3,704	3,682	3,664	3,662	3,673	3,710	3,732	3,763	3,837	3,850	3,859		
					85	76	66	76	60	80	81	87	62	94	100	95		
					1,073	929	947	928	1,001	1,071	1,080	1,139	1,184	1,172	1,159	1,145		
					175	149	138	153	144	161	173	196	202	199	207	195		
					11,566	10,695	10,642	10,571	10,943	11,169	11,471	11,674	11,897	12,057	12,118	12,249		
					687	590	742	636	655	650	680	744	772	743	704	660		

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Table 6.—STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS												De- cem- ber	
	Pro- pri- etors and firm mem- bers	Men			Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber		No- vem- ber
					Esti- mated average	Per- cent of total												
Total for New York City	11,914	125,396	37,496	23.7	154,714	149,316	149,114	147,731	149,731	150,191	151,585	153,101	152,703	160,654	162,140	162,451	163,951	
220	2,340	1,017	39.3	3,452	3,227	3,186	3,208	3,276	3,347	3,401	3,417	3,454	3,525	3,590	3,650	3,700	3,750	
131	3,636	646	17.8	4,196	4,126	4,057	4,051	4,059	4,068	4,151	4,278	4,354	4,342	4,379	4,407	4,434	4,467	
133	4,236	5,175	24.2	5,470	5,282	5,270	5,306	5,372	5,416	5,454	5,489	5,514	5,560	5,638	5,700	5,760	5,800	
1,460	3,559	870	24.5	6,463	6,109	6,124	6,032	6,262	6,316	6,360	6,404	6,448	6,492	6,536	6,580	6,624	6,668	
22	1,275	76	6.0	1,250	1,225	1,200	1,225	1,250	1,275	1,300	1,325	1,350	1,375	1,400	1,425	1,450	1,475	
109	3,084	666	21.6	4,887	4,794	4,730	4,746	4,733	4,715	4,700	4,746	4,783	4,836	4,896	4,956	5,016	5,076	
2,124	3,441	5,779	27.0	5,506	5,309	5,247	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	
177	4,456	4,198	2.2	5,377	5,316	5,255	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	
505	1,899	578	21.2	2,256	2,154	2,154	2,154	2,215	2,215	2,215	2,215	2,215	2,215	2,215	2,215	2,215	2,215	
1,211	9,362	470	17.0	10,335	9,643	9,731	9,770	10,114	10,531	10,948	11,365	11,782	12,199	12,616	13,033	13,450	13,867	
32	150	139	20.7	277	277	277	277	277	277	277	277	277	277	277	277	277	277	
576	4,786	1,562	24.6	6,348	6,021	5,806	5,859	5,980	6,101	6,222	6,343	6,464	6,585	6,706	6,827	6,948	7,069	
36	1,113	451	29.1	1,564	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	
1,100	20,633	4,056	16.7	23,689	23,004	22,938	22,972	23,158	23,452	23,746	24,040	24,334	24,628	24,922	25,216	25,510	25,804	
131	1,550	448	22.0	1,998	1,985	1,978	1,986	1,999	2,012	2,025	2,038	2,051	2,064	2,077	2,090	2,103	2,116	
703	1,964	854	29.6	2,818	2,611	2,565	2,540	2,565	2,590	2,615	2,640	2,665	2,690	2,715	2,740	2,765	2,790	
145	2,447	363	12.9	2,810	2,482	2,412	2,465	2,517	2,570	2,622	2,675	2,728	2,781	2,834	2,887	2,940	2,993	
660	9,938	2,738	21.9	11,676	11,871	11,769	11,702	11,531	11,593	11,722	11,793	12,019	12,139	12,549	12,959	13,369	13,779	
147	2,155	817	27.5	2,972	2,602	2,585	2,552	2,536	2,551	2,566	2,581	2,596	2,611	2,626	2,641	2,656	2,671	
405	4,690	1,856	26.1	6,546	6,129	5,973	5,967	5,921	5,965	6,009	6,053	6,097	6,141	6,185	6,229	6,273	6,317	
85	5,046	584	16.1	5,630	5,337	5,300	5,402	5,446	5,490	5,534	5,578	5,622	5,666	5,710	5,754	5,798	5,842	
109	5,098	499	19.8	5,597	5,247	5,262	5,270	5,278	5,286	5,294	5,302	5,310	5,318	5,326	5,334	5,342	5,350	
101	2,697	462	15.2	3,159	3,080	3,066	3,046	3,044	3,044	3,044	3,044	3,044	3,044	3,044	3,044	3,044	3,044	
312	604	106	14.8	710	659	679	667	666	666	666	666	666	666	666	666	666	666	
731	7,504	3,904	27.9	11,408	9,644	9,289	9,247	9,466	9,585	9,704	9,823	9,942	10,061	10,180	10,299	10,418	10,537	



18-563  
Census of  
American  
Business

Table 6.—STATE OF NEW YORK MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS											
	Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
	Esti- mated average	Esti- mated average	Per- cent of total														
437	8,738	2,262	20.6	10,331	9,846	9,863	9,777	9,977	10,187	10,322	10,408	10,611	10,693	10,684	10,729	10,729	
2	100	113	53.1	210	214	205	206	206	208	208	206	210	212	214	217	217	
17	646	456	41.4	980	948	923	1,068	1,082	1,126	1,154	1,121	1,137	1,139	1,139	1,053	1,119	
3	148	52	26.0	192	185	184	187	189	192	193	196	200	199	197	197	196	
7	43	27	36.6	58	47	48	51	55	61	60	60	64	64	65	67	56	
12	400	24	6.7	391	418	413	356	308	297	299	379	444	452	466	474	474	
5	127	27	17.2	152	152	152	152	152	162	152	152	152	152	152	152	152	
8	56	10	15.6	66	51	56	54	56	54	54	56	54	55	66	68	63	
14	452	122	21.3	516	464	497	466	494	528	505	521	535	537	537	535	531	
14	277	35	11.2	291	282	282	286	286	295	300	296	294	290	296	292	295	
96	1,050	190	15.3	1,203	1,150	1,167	1,165	1,143	1,171	1,190	1,215	1,230	1,225	1,276	1,233	1,246	
10	394	110	21.6	491	467	464	494	517	500	488	477	460	491	492	480	490	
8	73	56	33.9	84	73	73	71	78	107	86	83	97	100	82	84	79	
2	-	-	-	27	34	32	33	31	11	29	29	16	15	35	28	35	
86	1,974	419	17.6	2,241	2,168	2,189	2,228	2,218	2,248	2,219	2,220	2,247	2,225	2,273	2,316	2,327	
-	210	66	23.8	269	273	263	259	290	262	266	275	274	273	271	274	279	
5	49	8	13.6	57	56	57	57	56	56	56	55	56	58	59	59	59	
15	398	66	14.9	395	364	369	352	369	379	421	400	424	407	435	431	391	
43	626	156	19.9	736	729	723	720	718	724	733	732	740	738	757	759	756	
3	226	97	14.0	228	213	208	187	193	201	226	230	243	249	261	262	256	
13	215	77	26.4	260	269	270	271	272	269	261	260	269	292	293	291	291	
1	383	13	3.4	387	370	371	372	370	369	369	364	368	409	412	412	412	
2	210	46	18.6	211	207	192	193	181	188	190	199	207	238	244	247	243	
18	101	27	21.1	124	115	115	116	117	119	122	126	128	130	135	135	154	
27	152	36	16.3	154	109	117	86	145	200	173	169	185	174	174	166	182	
27	439	109	19.8	527	460	465	454	466	523	574	581	599	593	560	523	505	
				21	36	32	35	43	20	20	14	14	8	9	8	21	

WHOLESALE DISTRIBUTION: 1933

13-44  
Census of  
American  
Business

Table 7.—STATE OF NEW YORK WHOLESALER MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

Type of Establishment Kind of Business	TOTAL										Under \$10,000					\$10,000 to \$49,999					\$50,000 to \$99,999					\$100,000 to \$199,999					\$200,000 to \$499,999					\$500,000 to \$999,999					\$1,000,000 and over				
	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	Total ex-ten- sion per- cent of net sales												
WHOLESALE MERCHANTS																																													
Amusement and sporting goods	272	1,975 21.7	34.6	32	36.5	115	25.6	30.3	43	22.4	31	33.0	22.6	17	226	21.5	7	228	21.5	7	228	21.5	7	228	21.5	7	228	21.5	7	228	21.5	7	228	21.5	7	228	21.5	7							
Automotive products	403	3,916 20.1	34.6	800	31.9	81	55.5	27.2	59	68.9	23.9	54	77.3	12	413	16.3	12	413	16.3	12	413	16.3	12	413	16.3	12	413	16.3	12	413	16.3	12	413	16.3	12	413	16.3	12							
Chemicals	297	2,996 19.2	34.6	32	47.4	108	24.0	27.1	198	32.6	25.9	32	324	26.3	24	370	20.7	15	245	10.5	17	1,357	19.2	12	1,357	19.2	12	1,357	19.2	12	1,357	19.2	12	1,357	19.2	12	1,357	19.2	12						
Clothing and furnishings	1,265	8,444 15.4	34.6	205	80	27.7	418	64.6	19.5	198	32.6	19.0	174	1,363	17.9	175	2,609	16.0	61	1,595	15.1	34	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16								
Coal	133	1,420 10.3	34.6	7	30.3	25	54	22.1	21	112	24.7	26	335	15.5	31	442	17.0	16	1,420	10.3	16	1,420	10.3	16	1,420	10.3	16	1,420	10.3	16	1,420	10.3	16	1,420	10.3	16	1,420	10.3	16						
Drugs and drug sundries	133	3,365 20.7	34.6	7	43	33.5	25	227	33.7	41	231	27.5	20	208	258	15.5	30	908	22.0	10	44	50.8	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16							
Dry goods	1,932	15,664 12.5	34.6	119	29.4	534	97.5	19.6	308	1,791	14.5	329	3,318	14.0	140	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109	2,850	12.8	109						
Electrical goods	347	3,224 20.9	34.6	55	30	33.8	129	41.1	30.4	61	37.5	27.3	83	44	21.4	43	698	17.1	28	854	11.8	81	912	19.6	8	912	19.6	8	912	19.6	8	912	19.6	8	912	19.6	8								
Farm products—raw materials	515	1,904 7.2	34.6	46	23	27.4	170	153	18.4	100	218	13.3	82	230	12.4	68	389	9.7	28	267	10.6	21	384	4.5	7	384	4.5	7	384	4.5	7	384	4.5	7	384	4.5	7								
Farm products—consumer goods	1,584	9,544 10.5	34.6	128	35	22.1	369	536	13.5	273	974	15.4	292	1,455	12.3	289	1,781	11.2	104	1,683	11.7	77	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10								
Farm supplies	1,584	9,544 10.5	34.6	128	35	22.1	369	536	13.5	273	974	15.4	292	1,455	12.3	289	1,781	11.2	104	1,683	11.7	77	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10	2,403	7.9	10								
Furniture and house furnishings	476	1,522 23.1	34.6	82	46	36.5	260	652	31.8	98	922	28.9	88	876	28.2	65	1,290	23.9	21	656	16.7	7	1,338	21.9	3	1,338	21.9	3	1,338	21.9	3	1,338	21.9	3	1,338	21.9	3								
General merchandise	14	1,049 4.7	34.6	5	11.5	36.4	486	1,087	23.0	324	1,116	11.7	5	7.9	279	3,698	15.2	129	2,696	11.2	82	6,457	11.8	3	1,054	4.6	7	1,054	4.6	7	1,054	4.6	7	1,054	4.6	7									
Groceries and foods (except farm products)	1,791	17,663 13.4	34.6	17	14	41.1	74	169	25.0	42	234	29.4	28	412	25.3	35	492	22.7	9	498	22.3	6	353	21.2	8	353	21.2	8	353	21.2	8	353	21.2	8	353	21.2	8								
Hardware and optical goods	208	2,561 13.6	34.6	17	93	31.3	300	563	24.3	117	490	20.7	65	432	20.8	59	322	17.5	9	138	11.0	6	414	19.0	6	414	19.0	6	414	19.0	6	414	19.0	6	414	19.0	6								
Leather and building materials	741	2,485 13.5	34.6	44	32	46.0	122	362	35.8	67	366	27.1	48	514	33.3	36	654	20.0	13	335	16.0	8	560	18.7	7	560	18.7	7	560	18.7	7	560	18.7	7	560	18.7	7								
Machinery, equipment and supplies	1,045	6,202 28.5	34.6	242	190	49.2	424	1,394	35.3	193	1,213	29.7	107	1,281	28.4	61	1,142	23.7	8	420	27.1	8	284	3.4	4	284	3.4	4	284	3.4	4	284	3.4	4	284	3.4	4								
Metals (except scrap)	179	1,043 9.2	34.6	37	14	48.2	63	1,347	32.6	29	1,313	29.1	23	199	24.0	14	213	16.9	8	93	13.3	3	177	7.7	2	177	7.7	2	177	7.7	2	177	7.7	2	177	7.7	2								
Paper and its products	605	4,302 14.4	34.6	95	55	33.0	212	546	26.3	110	612	24.3	79	688	22.7	76	1,464	22.8	21	910	30.2	12	1,464	22.8	12	1,464	22.8	12	1,464	22.8	12	1,464	22.8	12	1,464	22.8	12								
Petroleum and its products	104	677 19.4	34.6	15	9	46.2	42	112	29.3	20	108	22.1	9	64	23.8	10	133	15.5	5	66	15.4	2	145	11.7	2	145	11.7	2	145	11.7	2	145	11.7	2	145	11.7	2								
Plumbing and heating equipment and supplies	293	2,209 23.2	34.6	35	18	33.7	104	265	27.8	61	285	21.7	44	407	23.9	40	778	25.6	7	310	20.3	2	745	5.9	1	745	5.9	1	745	5.9	1	745	5.9	1	745	5.9	1								
Tobacco and its products (except leaf)	247	1,569 6.0	34.6	34	18	29.6	60	85	14.8	32	52	7.0	39	136	6.4	41	270	6.1	25	264	5.2	16	10	3.7	1	10	3.7	1	10	3.7	1	10	3.7	1	10	3.7	1								
Waste materials	455	903 9.3	34.6	259	105	38.3	128	236	25.8	32	161	20.7	21	156	19.8	9	149	18.9	5	86	14.4	1	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28								
All other products	1,109	7,266 15.3	34.6	247	124	31.5	417	906	23.9	176	451	20.8	125	1,092	20.1	75	966	16.0	41	839	13.3	28	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28	2,498	12.7	28								
MANUFACTURERS' SALES BRANCHES																																													
Amusement and sporting goods	36	1,370 9.6	34.6	1	8	39.3	8	29	36.5	5	164	39.9	17	160	29.9	16	439	31.3	16	454	13.0	7	63	6.9	7	63	6.9	7	63	6.9	7	63	6.9	7	63	6.9	7								
Automotive products	98	2,546 13.7	34.6	9	8	36.0	13	14.3	18	64	37.0	10	162	34.3	11	187	15.7	16	391	15.2	14	644	12.1	16	644	12.1	16	644	12.1	16	644	12.1	16	644	12.1	16									
Chemicals	79	2,074 14.0	34.6	2	1	37.5	18	64	20.8	12	45	17.6	17	195	22.3	24	354	15.6	16	391	25.2	14	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16	1,483	6.2	16								
Clothing and furnishings	106	1,674 14.7	34.6	2	2	66.7	3	21.5	3	6	27.6	3	6	30.7	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6								
Coal	12	363 20.5	34.6	1	2	66.7	3	21.5	3	6	27.6	3	6	30.7	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6	27.6	3	6								
Dry goods	32	1,513 14.2	34.6	1	1	20.0	3	5.6	3	1	6.1	12	56	17.6	16	159	19.1	21	241	13.3	10	161	11.1	22	2,146	13.3	22	2,146	13.3	22	2,146	13.3	22	2,146	13.3	22									
Electrical goods	57	2,901 13.3	34.6	6	17	42.6	14	48	39.6	6	67	49.8	15	85	29.2	8	127	17.4	4	86	17.8	6	806	19.9	6	806	19.9	6	806	19.9	6	806	19.9	6											
Farm products—raw materials	4	6.4	34.6	1	1	25.0	3	6	44.9	2	14	45.9	8	87	32.5	6	141	27.2	2	39	14.7	2																							

## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NEW JERSEY SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	<b>2,700</b>	<b>2,344</b>	<b>\$561,537</b>	<b>\$1,008,881</b>	<b>\$81,715</b>	<b>14.6</b>	<b>11.2</b>	<b>23,380</b>	<b>\$36,613</b>	<b>6.5</b>	<b>942</b>	<b>\$61,752</b>
Wholesale proper	1,943	1,701	223,153	502,117	38,255	17.1	13.2	11,834	18,079	8.1	710	25,032
Wholesale merchants	1,862	1,654	216,239	475,984	36,499	16.9	13.0	11,426	17,423	8.1	693	24,722
Importers	12	13	1,001	2,957	102	10.2	13.6	41	60	6.0	-	105
Limited function wholesalers	69	34	5,913	23,176	1,654	29.0	18.1	367	596	10.1	17	205
Manufacturers' sales branches	345	261	160,571	273,716	24,996	15.6	9.2	6,951	11,591	7.2	120	27,685
With stocks	261	-	122,697	-	20,162	16.4	-	5,968	9,663	7.9	111	27,632
Without stocks	84	-	37,874	-	4,834	12.8	-	983	1,928	5.1	9	53
Agents and brokers	112	104	18,704	26,312	1,297	6.9	8.4	470	695	3.7	22	426
Brokers	8	8	911	3,324	55	6.0	6.6	11	19	2.1	2	-
Commission merchants	47	25	7,396	12,506	627	8.5	4.0	254	367	5.0	11	82
Manufacturers' agents	44	46	1,313	5,849	249	19.0	15.9	84	132	10.1	6	94
Selling agents	8	21	8,468	3,912	301	3.6	11.7	103	152	1.8	1	224
Other agents	5	4	616	721	65	10.6	13.5	18	25	4.1	2	26
All other types	300	278	159,109	206,736	17,167	10.8	9.3	4,125	6,248	3.9	90	8,609
Bulk tank stations	204	187	88,044	115,922	13,958	15.9	12.1	3,145	4,828	5.5	32	6,003
Chain store warehouses	15	10	63,508	73,360	1,891	3.0	2.9	570	908	1.4	37	2,493
Assemblers and country buyers	68	67	4,253	7,806	808	19.0	10.4	257	259	6.1	18	73
Cooperative marketing associations	13	3	3,304	2,825	510	15.4	11.9	153	253	7.7	3	4
Other types	-	11	-	6,823	-	-	29.5	-	-	-	-	-
<b>GARDEN</b>	<b>119</b>	<b>65</b>	<b>14,841</b>	<b>19,388</b>	<b>2,711</b>	<b>18.3</b>	<b>13.9</b>	<b>895</b>	<b>1,298</b>	<b>8.7</b>	<b>24</b>	<b>1,294</b>
Wholesalers proper	94	53	8,972	14,145	1,901	21.2	14.7	661	905	10.1	21	1,038
Manufacturers' sales branch	13	6	2,925	1,896	280	9.6	8.7	92	149	5.1	-	123
Agents and brokers	3	-	115	-	7	6.1	-	1	-	-	-	-
All other types	9	6	2,829	3,347	523	18.5	13.6	141	244	8.6	3	133
<b>ELIZABETH</b>	<b>91</b>	<b>75</b>	<b>15,835</b>	<b>51,161</b>	<b>1,963</b>	<b>12.4</b>	<b>5.8</b>	<b>400</b>	<b>631</b>	<b>4.0</b>	<b>84</b>	<b>2,794</b>
Wholesalers proper	81	65	11,273	22,855	1,554	13.8	8.9	283	441	3.9	66	1,385
Manufacturers' sales branches	7	7	4,433	25,656	382	8.6	2.3	109	174	3.9	15	1,389
All other types	3	3	129	2,670	27	20.9	12.1	8	16	12.4	3	20
<b>JERSEY CITY</b>	<b>157</b>	<b>169</b>	<b>61,935</b>	<b>117,769</b>	<b>7,712</b>	<b>12.5</b>	<b>12.1</b>	<b>2,023</b>	<b>3,219</b>	<b>5.2</b>	<b>132</b>	<b>4,997</b>
Wholesalers proper	117	135	19,885	83,156	3,068	15.5	13.5	1,013	1,590	8.0	120	2,892
Manufacturers' sales branches	33	20	19,941	22,334	3,783	19.0	10.1	706	1,218	6.1	8	520
Agents and brokers	3	10	227	1,860	71	31.3	15.8	54	58	25.6	2	35
All other types	4	4	21,882	10,399	770	3.5	5.0	250	353	1.6	2	1,550
<b>NEWARK</b>	<b>759</b>	<b>643</b>	<b>211,197</b>	<b>393,420</b>	<b>29,084</b>	<b>13.8</b>	<b>10.4</b>	<b>8,563</b>	<b>14,191</b>	<b>6.7</b>	<b>297</b>	<b>15,030</b>
Wholesalers proper	558	481	87,235	197,209	13,535	15.3	12.9	4,270	6,900	7.9	201	8,428
Manufacturers' sales branches	116	89	63,969	106,654	10,343	16.2	8.7	3,028	5,178	8.1	66	5,016
Agents and brokers	66	53	15,952	(X)	922	5.8	(X)	319	503	3.2	11	299
All other types	19	20	44,041	(X)	4,283	9.7	(X)	946	1,610	3.7	19	1,287
<b>PATERSON</b>	<b>189</b>	<b>141</b>	<b>54,224</b>	<b>65,958</b>	<b>3,758</b>	<b>11.0</b>	<b>8.5</b>	<b>1,174</b>	<b>1,826</b>	<b>5.3</b>	<b>47</b>	<b>3,186</b>
Wholesalers proper	161	116	14,295	31,208	2,113	14.8	10.8	694	1,090	7.6	25	2,677
Manufacturers' sales branches	17	16	6,566	13,187	1,074	16.4	11.6	303	459	7.0	3	178
Agents and brokers	8	6	524	807	50	11.5	10.7	21	34	6.5	3	10
All other types	3	3	12,839	20,766	511	4.0	3.5	156	243	1.9	16	321
<b>TRENTON</b>	<b>129</b>	<b>132</b>	<b>20,619</b>	<b>36,593</b>	<b>3,564</b>	<b>16.3</b>	<b>12.9</b>	<b>1,134</b>	<b>1,621</b>	<b>7.9</b>	<b>23</b>	<b>1,633</b>
Wholesalers proper	94	98	11,197	20,558	2,033	18.2	13.5	790	1,066	9.5	18	1,329
Manufacturers' sales branches	18	15	4,516	8,535	530	11.7	8.1	163	268	5.9	2	140
Agents and brokers	4	9	662	1,415	30	4.5	10.1	14	16	2.4	-	1
All other types	13	10	4,244	6,085	771	18.2	18.0	167	271	6.4	3	163



WHOLESALE DISTRIBUTION: 1933  
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants		Mfg. sta. branches		Commission merchants		Manufacturers agents		Types 1/ All other	Wholesale merchants	Function Limited	Wholesalers	Total	Kind of Business	Wholesalers	Function Limited	Wholesalers	With stocks	Without stocks	Mfg. sta. branches	Commission merchants	Manufacturers agents	Types 1/ All other	Wholesale merchants	Function Limited	Wholesalers	Total							
		With stocks	Without stocks	With stocks	Without stocks	With stocks	Without stocks	With stocks	Without stocks																				With stocks	Without stocks	With stocks	Without stocks			
Professional equipment and supplies	20	15	-	5	-	-	-	-	-	-	-	-	74	60	5	6	2	-	-	-	-	-	-	-	-	1	1	1	1	1					
Service equipment and supplies	26	18	-	5	-	1	1	1	1	-	-	-	136	135	-	-	-	-	-	-	-	-	-	-	-	1	1	1	1	1					
Barber and beauty parlor	11	11	-	-	-	-	-	-	-	-	-	-	26	26	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Laundry	1	-	-	1	-	-	-	-	-	-	-	-	74	74	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
All other	14	7	-	4	-	1	1	1	1	-	-	-	36	36	-	-	-	-	-	-	-	-	-	-	-	1	1	1	1	1	1	1			
Transportation equipment and supplies	2	2	-	-	-	-	-	-	-	-	-	-	278	188	7	32	38	3	5	5	-	-	-	-	-	3	3	3	3	3	3	3	3	3	
Metals (except scrap)	42	26	-	7	-	5	4	1	3	-	-	-	40	36	2	-	-	-	-	-	-	-	-	-	-	1	1	1	1	1	1	1	1	1	
Copper	1	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Iron and steel	22	11	-	4	-	3	4	1	5	-	-	-	33	19	1	-	-	-	-	-	-	-	-	-	-	3	3	3	3	3	3	3	3	3	3
Sheet metal products	6	6	-	-	-	-	-	-	-	-	-	-	12	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other metal and metal works	13	8	-	3	-	2	-	-	-	-	-	-	18	16	-	-	-	-	-	-	-	-	-	-	-	1	1	1	1	1	1	1	1	1	1
Paper and its products	74	69	1	-	3	4	1	-	-	-	-	-	20	17	-	3	-	-	-	-	-	-	-	-	-	15	13	-	-	-	-	-	-	-	-
Petroleum and its products	244	34	4	1	-	-	-	-	205	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-
Plumbing and heating eq't. and supplies	109	97	-	9	1	1	-	2	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-
Heating equipment (general line)	6	4	-	1	1	-	-	-	-	-	-	-	37	33	-	-	-	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-	-	-
Pipe, valves and fittings	5	4	-	1	1	-	-	-	-	-	-	-	2	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-
Plumber and heating eq't. (general line)	59	56	-	3	-	-	-	-	-	-	-	-	2	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	
Stoves and ranges	5	4	-	1	-	-	-	-	-	-	-	-	103	96	3	26	33	-	-	-	-	-	-	-	2	1	-	-	-	-	-	-	-	-	-
All other	34	29	-	3	-	1	-	2	-	-	-	-	103	96	3	26	33	-	-	-	-	-	-	-	2	1	-	-	-	-	-	-	-	-	-

1/ The 333 "all other types" consists of the following:

Importers	12	Selling agents (continued)	2	Assemblers and country buyers (continued)	1
Silk (raw)	1	Iron and steel	1	Horses and mules	1
Floor coverings	1	Petroleum and its products	1	Livestock	14
Other food and grocery specialties	7	Other agents	5	Dairy products (general line)	1
Brick and tile	1	Drugs (general line)	1	Milk and cream	4
Wine and spiritous liquors	1	Livestock	3	Poultry and poultry products	16
Miscellaneous kinds of business	1	Miscellaneous kinds of business	204	Dairy and poultry products	3
Poultry and poultry products	8	Bulk tank stations (petroleum)	15	Fruits and vegetables (fresh)	14
Fruits and vegetables (fresh)	4	Chain store warehouses	1	Fertilizer	1
Commercial machinery, eq't. and supplies	1	Paints and varnishes	1	Fish and sea foods	10
Iron and steel	1	Fruits and vegetables (fresh)	2	Forest products (except lumber)	1
Miscellaneous kinds of business	1	Other farm products-consumer goods	1	Cooperative marketing associations	13
Selling agents	8	Furniture	1	Dairy products (general line)	2
Coal	1	Groceries (general line)	5	Poultry and poultry products	1
Confectionery and soft drinks	1	Meats and meat products	3	Dairy and poultry products	1
Meats and meat products	1	Other food and grocery specialties	1	Fruits and vegetables (fresh)	4
Other food and grocery specialties	1	Tobacco and its products (except leaf)	68	Other farm supplies	5
Hardware (specialty lines)	1	Assemblers and country buyers	2		
	1	Hides, skins, and furs (raw)	1		

## WHOLESALE DISTRIBUTION: 1933

STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

Blank space indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>2,700</b>	<b>\$561,537</b>	<b>\$281,715</b>	<b>14.6</b>	<b>23,380</b>	<b>\$36,613</b>	<b>\$942</b>	<b>\$61,762</b>
Wholesalers proper	1,943	223,153	38,266	17.0	11,834	18,079	710	25,032
Manufacturers' sales branches	345	160,571	24,996	15.6	6,951	11,591	120	27,686
Agents and brokers	112	18,704	1,297	6.9	470	695	22	425
All other types	300	159,109	17,167	10.8	4,125	6,248	90	8,609
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	22	830	194	23.4	72	88	5	274
Toys, novelties, and fireworks	11	485	122		49	50	3	191
All other	11	345	72		23	28	2	83
Automotive products	155	10,555	2,896	27.4	1,012	1,565	12	2,544
Automotive equipment, accessories and parts	126	6,745	2,152		786	1,178	12	1,936
All other	29	3,810	744		226	387	-	608
Chemicals	41	5,079	780	15.4	213	339	5	763
Industrial chemicals	6	2,325	195		62	105	-	263
Paints and varnishes	28	1,165	293		85	120	-	318
All other	7	1,588	292		66	114	5	186
Clothing and furnishings	20	1,600	344	21.5	97	181	72	134
Clothing, men's and boys'	5	205	65		20	39	8	9
Clothing, women's and children's	3	149	47		24	33	18	21
Fur	3	224	33		9	10	-	35
Hat and millinery supplies	3	58	20		18	12	3	7
All other	6	964	179		26	87	43	62
Food	30	8,625	1,943	22.5	311	592	45	956
Drugs and drug sundries	26	7,343	1,340	18.2	280	476	-	793
Drugs (general line)	9	7,006	1,225		240	420	-	701
Patent medicines	5	176	66		18	27	-	35
Toilet articles and preparations	5	49	21		8	12	-	7
All other	7	112	28		14	16	-	60
Dry goods	28	1,407	242	17.2	88	140	7	287
Dry goods (general line)	6	378	68		22	39	1	124
Knit goods	3	231	42		9	20	-	57
Notions	6	84	20		6	11	4	21
Piece goods	8	598	93		45	63	2	62
All other	6	116	19		6	7	-	23
Electrical goods	74	8,484	1,797	21.2	620	946	12	1,195
Electrical appliances, equipment and supplies	55	4,838	925		317	490	11	880
Radios and radio equipment	11	1,581	327		106	176	1	137
Refrigerators	8	2,065	545		197	279	-	178
Farm products—raw materials	18	2,668	277	10.4	82	93	4	186
Grain	5	1,678	189		60	68	-	105
Hides, skins, and furs (raw)	3	244	19		8	7	2	23
Livestock	7	239	50		7	8	-	19
All other	3	507	19		7	10	2	39

## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Farm products—consumer goods	275	\$42,220	\$6,258	14.8	1,861	\$2,780	\$71	\$1,184
Dairy products (general line)	16	2,179	670		216	253	2	18
Cheese	3	360	22		4	7	-	30
Milk and cream	26	6,184	1,954		548	827	4	81
Poultry and poultry products	40	3,266	317		99	165	7	120
Dairy and poultry products	33	8,963	1,175		385	599	1	541
Fruits and vegetables (fresh)	161	21,052	2,049		593	908	53	389
All other	6	217	51		16	21	4	5
Farm supplies	25	2,484	612	24.6	157	252	13	531
Feed	17	1,481	346		100	169	10	438
Seeds	5	591	231		57	67	2	55
All other	3	412	35		20	16	1	38
Furniture and house furnishings	21	802	144	18.0	56	70	8	151
Furniture	5	93	22		9	12	2	46
House furnishings (except china and floor coverings)	12	601	99		42	52	5	70
All other	4	108	23		5	6	1	35
Groceries and foods (except farm products)	399	55,611	8,142	14.6	2,624	3,963	160	4,297
Groceries (general line)	43	21,242	2,172		645	1,115	5	2,368
Confectionery and soft drinks	125	8,808	1,295		527	696	31	609
Fish and sea foods	45	2,217	550		205	276	74	112
Meats and meat products	61	11,314	2,008		506	823	32	166
Other food and grocery specialties	125	12,030	2,117		741	1,053	18	1,048
Hardware	26	2,195	545	24.8	195	268	12	789
Hardware (general line)	18	1,849	469		168	237	9	683
Hardware (specialty lines)	8	346	76		27	31	3	106
Jewelry and optical goods	14	825	279	33.8	143	158	11	194
Jewelry (general line)	6	120	37		13	22	1	61
Optical goods	5	634	209		120	113	10	107
All other	3	71	33		10	23	-	26
Lumber and building materials (other than metal)	45	4,797	1,317	27.5	417	734	38	1,602
Lumber and millwork	14	2,873	794		261	455	6	1,117
Glass	7	422	130		47	69	9	148
All other	24	1,502	393		109	210	23	337
Machinery, equipment and supplies (except electrical)	95	4,550	1,373	30.2	493	723	28	1,080
Commercial machinery, equipment and supplies	11	661	180		63	89	1	160
Industrial machinery, equipment and supplies	45	2,342	735		256	378	22	531
Bottles and bottling equipment	7	178	51		15	53	2	30
Mill and mine supplies (general line)	16	1,199	385		134	223	3	354
All other	23	965	299		107	122	17	147
Professional equipment and supplies	15	715	204		82	118	4	224
Service equipment and supplies	18	686	200		75	104	1	130
Barber and beauty parlor equipment and supplies	11	545	153		56	79	1	115
All other	7	140	47		19	25	-	15
Other machinery, equipment and supplies	6	146	54		17	34	-	35

## WHOLESALE DISTRIBUTION: 1933

Table B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

BUSINESSES

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAKERS PROPER (continued)</b>								
metals (except scrap)	26	\$3,989	\$916	23.0	292	\$451	\$17	\$1,313
Iron and steel	11	2,907	729		237	346	11	1,135
Sheet metal products	6	176	82		22	47	6	72
All other	9	906	105		33	58	1	106
Paper and its products	70	3,826	964	25.2	349	493	9	709
Petroleum and its products	38	10,638	1,560	14.8	867	534	30	1,105
Plumbing and heating equipment and supplies	97	7,134	1,803	25.3	543	794	21	2,077
Heating equipment (general line)	4	166	75		18	55	9	49
Pipe, valves and fittings	4	348	92		23	39	-	81
Plumbing and heating equipment (general line)	56	5,168	1,245		370	534	8	1,562
Stoves and ranges	4	108	27		9	19	-	30
All other	29	1,344	363		123	147	4	355
Tobacco and its products (except leaf)	66	21,710	1,294	6.0	515	774	8	1,135
Waste materials	135	3,966	755	19.0	353	314	39	445
Iron and steel scrap	26	539	173		80	61	6	113
Junk and scrap (general line)	74	2,560	318		173	148	12	304
Waste paper, rags and rubber	35	877	264		100	105	21	68
All other kinds of business	198	11,915	2,600	21.0	794	1,263	83	1,258
Bags and bagging	3	23	11		4	6	-	6
Beer	38	1,110	252		72	97	8	48
Flowers and nursery stock	20	459	111		32	55	13	24
Forest products (except lumber)	10	406	168		81	122	23	46
Leather	15	791	161		44	77	1	180
Leather goods	17	367	49		16	19	-	52
Newspapers and magazines	13	4,774	942		334	545	19	28
Wines and spiritous liquors	34	2,114	283		65	115	7	606
Miscellaneous	47	1,871	518		146	227	12	236
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	<b>261</b>	<b>122,697</b>	<b>20,162</b>	<b>16.4</b>	<b>5,968</b>	<b>9,663</b>	<b>111</b>	<b>27,622</b>
Amusement and sporting goods	3	314	119	37.9	20	40	-	117
Automotive products	22	8,323	1,509	18.1	419	766	2	1,195
Chemicals	16	9,587	1,128	11.8	395	603	1	1,216
Drugs and drug sundries	8	3,035	360	11.9	53	166	-	566
Dry goods	3	3,300	699	21.2	134	210	-	399
Electrical goods	7	8,751	2,334	26.7	654	1,077	-	15,622
Home products—consumer goods	10	2,862	1,021	36.7	248	386	3	45
Furniture and house furnishings	3	1,742	239	13.7	57	87	-	87
Groceries and foods (except farm products)	86	53,113	6,443	12.1	2,162	3,495	24	1,073
Lumber and building materials (other than metal)	3	657	178	27.1	36	98	36	143
Machinery, equipment and supplies (except electrical)	39	6,183	1,428	23.1	475	833	4	1,125
Metals (except scrap)	7	3,870	1,362	35.2	786	791	-	1,587
Plumbing and heating equipment and supplies	9	1,772	301	17.0	89	144	-	332
Tobacco and its products (except leaf)	6	7,521	1,546	20.6	111	342	-	472
All other kinds of business	40	11,667	1,495	12.8	329	628	42	3,353



## WHOLESALE DISTRIBUTION: 1933

12-57-4

Census of  
American  
Business

Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES (cont')</b>								
<b>WITHOUT STOCKS</b>	<b>84</b>	<b>\$37,874</b>	<b>\$4,834</b>	<b>12.8</b>	<b>983</b>	<b>\$1,920</b>	<b>\$9</b>	<b>\$ 53</b>
Chemicals	3	7,106	512	7.2	81	233	-	-
Electrical goods	4	8,143	510	6.3	169	324	-	-
Groceries and foods (except farm products)	7	6,844	2,184	31.9	341	616	-	-
Machinery, equipment and supplies (except electrical)	15	1,528	150	9.8	42	97	2	-
Metals (except scrap)	5	1,790	150	8.4	42	38	-	22
Paper and its products	3	115	10	8.7	3	7	-	-
All other kinds of business	47	12,346	1,318	10.7	305	563	7	31
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	<b>8</b>	<b>911</b>	<b>56</b>	<b>6.0</b>	<b>11</b>	<b>19</b>	<b>2</b>	<b>-</b>
Farm products-consumer goods	5	802	41	5.1	10	16	1	-
All other kinds of business	3	109	14	12.8	1	3	1	-
<b>COMMISSION MERCHANTS</b>	<b>47</b>	<b>7,396</b>	<b>627</b>	<b>8.5</b>	<b>254</b>	<b>267</b>	<b>11</b>	<b>82</b>
Farm products-consumer goods	37	6,274	492	7.8	169	263	9	59
All other kinds of business	10	1,122	135	12.0	85	104	2	23
<b>MANUFACTURERS' AGENTS</b>	<b>44</b>	<b>1,313</b>	<b>249</b>	<b>19.0</b>	<b>84</b>	<b>132</b>	<b>6</b>	<b>94</b>
Clothing and furnishings	3	298	30	10.1	16	29	2	-
Furniture and house furnishings	3	29	7	24.1	2	3	1	-
Machinery, equipment and supplies (except electrical)	20	352	66	18.8	28	35	-	20
All other kinds of business	18	634	146	23.0	39	62	3	74
<b>SELLING AGENTS</b>	<b>6</b>	<b>8,468</b>	<b>301</b>	<b>3.6</b>	<b>103</b>	<b>152</b>	<b>1</b>	<b>224</b>
Groceries and foods (except farm products)	3	47	6	12.8	1	-	-	1
All other kinds of business	3	8,421	295	3.5	102	152	1	223
<b>OTHER AGENTS</b>	<b>5</b>	<b>616</b>	<b>65</b>	<b>10.6</b>	<b>18</b>	<b>25</b>	<b>2</b>	<b>26</b>
<b>ALL OTHER TYPES</b>								
<b>FUEL TANK STATIONS (petroleum)</b>	<b>204</b>	<b>88,044</b>	<b>13,958</b>	<b>15.9</b>	<b>3,145</b>	<b>4,828</b>	<b>32</b>	<b>6,003</b>
<b>CHAIN STORE WAREHOUSES</b>	<b>15</b>	<b>65,508</b>	<b>1,891</b>	<b>3.0</b>	<b>570</b>	<b>906</b>	<b>37</b>	<b>2,435</b>
Farm products-consumer goods	3	5,786	450	7.8	46	118	6	24
Groceries and foods (except farm products)	9	57,276	1,350	2.4	482	733	30	2,420
All other kinds of business	3	456	111	24.6	42	57	1	49
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	<b>56</b>	<b>4,253</b>	<b>808</b>	<b>19.0</b>	<b>257</b>	<b>259</b>	<b>18</b>	<b>73</b>
Farm products-raw materials	18	171	30	17.5	5	6	4	4
Farm products-consumer goods	36	3,470	643	18.5	144	186	10	55
All other kinds of business	12	612	135	22.1	108	65	4	14
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	<b>13</b>	<b>2,304</b>	<b>510</b>	<b>15.4</b>	<b>153</b>	<b>253</b>	<b>3</b>	<b>40</b>
Farm products-consumer goods	8	2,817	451	16.0	135	236	3	14
Farm supplies	5	487	59	12.1	20	17	-	26

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER								
<u>CAMDEN</u>								
	119	\$14,841	\$2,711	18.3	895	\$1,298	\$24	\$1,294
Wholesalers proper	94	8,972	1,901	21.2	661	905	21	1,038
Manufacturers' sales branches	13	2,925	280	9.6	92	149	-	123
Agents and brokers 1/	3	116	7	6.1	1	-	-	-
All other types 2/	9	2,829	523	18.5	141	244	3	133
WHOLESALESAERS PROPER								
Automotive products	12	787	262	33.3	126	157	-	247
Farm products-consumer goods	3	390	51	13.1	20	29	6	11
Groceries and foods (except farm products)	20	3,906	1,036	26.5	315	461	1	321
Lumber and building materials (other than metal)	3	39	13	33.3	6	8	1	8
Metals (except scrap)	4	233	54	23.2	17	28	5	37
Paper and its products	8	263	68	25.9	18	24	1	49
Plumbing and heating equipment and supplies	4	456	129	28.3	38	50	-	108
Tobacco and its products (except leaf)	3	1,675	58	3.5	25	34	1	49
Waste materials	15	160	25	15.6	7	8	2	12
All other kinds of business 3/	22	1,063	205	19.3	89	106	4	196
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	497	126	25.4	35	57	-	66
All other kinds of business 4/	10	2,428	154	6.3	57	92	-	57
<u>ELIZABETH</u>								
	91	15,835	1,963	12.4	400	631	84	2,794
Wholesalers proper	81	11,273	1,554	13.8	283	441	66	1,385
Manufacturers' sales branches	7	4,433	382	8.6	109	174	15	1,389
All other types 5/	3	129	27	20.9	8	16	3	20
WHOLESALESAERS PROPER								
Automotive products	8	299	82	27.4	27	48	-	77
Farm products-consumer goods	10	303	28	9.2	9	9	1	1
Groceries and foods (except farm products)	14	670	103	15.4	39	41	1	54
Machinery, equipment and supplies (except electrical)	4	140	65	46.4	21	32	18	42
Paper and its products	3	95	25	26.3	8	15	-	25
Plumbing and heating equipment and supplies	3	152	34	22.4	7	8	-	43
Tobacco and its products (except leaf)	3	847	24	2.8	13	18	3	29
Waste materials	16	113	25	22.1	9	7	1	54
All other kinds of business 6/	20	8,654	1,168	13.5	150	263	42	1,060
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,861	163	8.2	56	83	-	41
All other kinds of business 7/	4	2,572	229	8.9	53	91	15	1,348

## WHOLESALE DISTRIBUTION: 1933

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Table 28 —STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>JERSEY CITY</b>								
	157	\$61,935	\$7,712	12.5	\$2,023	\$3,219	\$132	\$4,997
Wholesalers proper	117	19,885	3,088	15.5	1,013	1,590	120	2,892
Manufacturers' sales branches	33	19,941	3,783	19.0	706	1,218	8	520
Agents and brokers 8/	3	227	71	31.3	54	58	2	35
All other types 9/	4	21,882	770	3.5	250	353	2	1,550
<b>WHOLESALESAERS PROPER</b>								
Automotive products	5	706	145	20.5	54	76	-	100
Chemicals	6	199	62	31.2	26	24	-	150
Clothing and furnishings	3	861	161	18.7	14	76	45	49
Electrical goods	4	313	79	25.2	24	41	-	57
Farm products-consumer goods	6	744	72	9.7	24	35	5	40
Farm supplies	3	165	40	24.2	11	15	-	1
Groceries and foods (except farm products)	22	6,067	525	8.7	206	326	7	394
Lumber and building materials (other than metal)	4	595	139	23.4	37	80	7	132
Machinery, equipment and supplies (except electrical)	9	308	97	31.5	31	43	5	98
Metals (except scrap)	6	2,031	476	23.4	173	252	1	834
Paper and its products	3	192	49	25.5	14	20	-	37
Plumbing and heating equipment and supplies	6	744	189	25.4	47	78	-	197
Tobacco and its products (except leaf)	3	2,692	158	5.9	54	112	1	139
Waste materials	14	259	93	35.9	39	47	15	67
All other kinds of business 10/	23	4,009	803	20.0	249	366	33	597
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	3	367	129	35.1	36	57	-	56
Chemicals	3	435	144	33.1	26	46	-	47
Groceries and foods (except farm products)	13	14,581	2,395	20.5	508	878	2	286
Machinery, equipment and supplies (except electrical)	4	905	197	21.8	63	94	-	59
All other kinds of business 11/	10	3,653	318	8.7	73	143	6	72
<b>NEWARK</b>								
	759	211,197	29,064	13.8	8,563	14,191	297	15,030
Wholesalers proper	558	87,235	13,536	16.5	4,270	6,900	201	8,428
Manufacturers' sales branches	116	53,969	10,343	16.2	3,028	6,178	66	5,016
Agents and brokers	66	15,952	922	5.8	319	503	11	299
All other types	19	44,041	4,283	9.7	946	1,610	19	1,287
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	12	629	159	25.3	57	72	2	216
Automotive products 12/	51	5,476	1,322	24.1	386	674	4	944
Chemicals	10	3,554	459	12.9	112	215	5	408
Clothing and furnishings	11	574	146	25.4	43	80	26	75
Coal 13/	7	1,578	345	21.9	74	137	17	103
Drugs and drug sundries	14	4,343	850	19.6	182	309	-	548
Dry goods	5	353	54	18.1	21	37	1	69
Electrical goods	34	6,659	1,388	20.5	459	754	7	735
Farm products-consumer goods	88	19,708	1,948	9.9	580	962	16	708
Farm supplies	3	355	228	64.2	42	72	1	72
Furniture and house furnishings	8	489	55	13.3	25	36	5	51
Groceries and foods (except farm products)	100	20,394	2,235	11.0	771	1,216	59	1,247
Hardware	13	761	159	20.4	61	81	4	244
Jewelry and optical goods	10	279	108	38.7	45	74	-	112
Lumber and building materials (other than metal)	15	1,927	491	25.6	150	271	8	515

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Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Machinery, equipment and supplies (except electrical)	35	\$2,275	\$ 608	26.7	220	\$ 343	\$ 4	\$ 513
Metals (except scrap)	6	1,046	202	19.3	47	85	5	218
Paper and its products	23	1,631	502	30.8	187	250	1	305
Petroleum and its products	5	2,615	423	16.2	119	285	-	64
Plumbing and heating equipment and supplies	23	1,898	507	26.7	142	250	12	458
Tobacco and its products (except leaf)	14	5,293	249	4.7	106	162	1	385
Waste materials	23	2,250	317	14.1	171	127	6	183
All other kinds of business 14/	45	3,128	781	25.0	270	428	17	257
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	10	5,985	986	16.5	276	529	-	721
Chemicals	5	6,753	596	8.8	297	394	-	601
Electrical goods	6	9,715	912	9.4	356	587	-	384
Farm products-consumer goods	3	1,324	343	25.9	108	189	3	25
Groceries and foods (except farm products)	20	13,246	2,527	19.1	921	1,425	15	311
Lumber and building materials (other than metal)	4	658	179	27.2	36	95	35	143
Machinery, equipment and supplies (except electrical)	30	3,779	795	21.0	291	509	6	278
Metals (except scrap)	8	3,756	766	20.4	265	428	-	1,221
Plumbing and heating equipment and supplies	4	1,271	207	16.3	63	108	1	220
Tobacco and its products (except leaf)	7	12,476	1,560	12.5	117	452	-	472
All other kinds of business 15/	19	5,006	1,472	29.4	298	462	6	640
<b>AGENTS AND BROKERS</b>								
Farm products-consumer goods	34	6,176	449	7.3	151	241	9	53
Groceries and foods (except farm products)	4	316	27	8.5	11	17	-	16
Machinery, equipment and supplies (except electrical)	15	304	56	18.4	21	31	-	16
All other kinds of business 16/	13	9,156	390	4.3	136	214	2	214
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods	5	5,323	710	13.3	131	258	4	24
Groceries and foods (except farm products)	3	23,565	670	2.8	181	310	15	647
Petroleum and its products	9	14,734	2,804	19.0	596	992	-	572
All other kinds of business	2	419	99	23.6	38	50	-	44
<b>PATERSON</b>								
	189	34,224	3,758	11.0	1,174	1,826	47	3,186
<b>Wholesalers proper</b>								
Wholesalers proper	161	14,295	2,113	14.8	694	1,090	25	2,677
Manufacturers' sales branches	17	6,566	1,074	16.4	303	459	3	178
Agents and brokers	8	524	60	11.5	21	34	3	10
All other types	3	12,839	511	4.0	156	243	16	321
<b>WHOLESALESAERS PROPER</b>								
Automotive products	12	370	155	41.9	53	80	-	120
Chemicals	6	282	74	26.2	19	31	-	71
Drugs and drug sundries	3	80	10	12.5	5	6	-	30
Dry goods	8	744	116	15.6	24	66	2	154
Electrical goods	6	394	121	30.7	48	63	2	61
Farm products-consumer goods	33	3,377	338	10.0	123	176	2	68
Groceries and foods (except farm products)	36	3,838	525	13.7	163	282	14	447
Machinery, equipment and supplies (except electrical)	15	392	97	24.7	28	45	1	98

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALEERS PROPER (continued)</b>								
Paper and its products	4	\$ 43	\$ 13	30.2	7	\$ 6	\$ -	\$ 10
Plumbing and heating equipment and supplies	5	540	102	18.9	36	39	-	242
Tobacco and its products (except leaf)	4	1,753	125	7.1	60	85	-	137
Waste materials	8	218	29	13.3	12	11	-	18
All other kinds of business 17/	21	2,254	408	18.1	116	200	4	1,221
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	3	560	151	28.8	38	64	-	87
Groceries and foods (except farm products)	6	4,293	381	8.9	145	224	1	57
All other kinds of business 18/	8	1,713	532	31.1	120	171	2	34
<b>AGENTS AND BROKERS</b>								
Farm products—consumer goods	3	364	44	12.1	12	18	1	5
All other kinds of business 19/	5	160	15	10.0	9	16	2	5
<b>ALL OTHER TYPES</b>								
All other kinds of business 20/	3	12,839	511	4.0	156	243	16	321
<b>TRENTON</b>								
	129	20,519	3,364	16.3	1,134	1,521	23	1,633
Wholesaleers proper	94	11,197	2,033	18.2	790	1,066	18	1,389
Manufacturers' sales branches	18	4,515	530	11.7	153	258	2	140
Agents and brokers 21/	4	662	30	4.5	14	15	-	1
All other types 22/	13	4,244	771	18.2	167	271	3	165
<b>WHOLESALEERS PROPER</b>								
Automotive products	7	673	203	30.2	86	113	-	250
Dry goods	3	21	8	38.1	3	6	-	9
Electrical goods	3	249	47	18.9	22	25	-	53
Farm products—consumer goods	13	2,940	705	24.0	253	304	3	29
Groceries and foods (except farm products)	20	2,527	350	13.9	135	175	4	300
Machinery, equipment and supplies (except electrical)	7	216	51	28.2	21	28	-	83
Paper and its products	7	354	93	26.3	38	47	-	80
Tobacco and its products (except leaf)	5	2,121	155	7.3	50	91	-	99
Waste materials	7	133	29	21.8	29	17	3	8
All other kinds of business 23/	22	1,963	382	19.5	142	180	8	418
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	8	2,753	287	10.4	102	152	2	57
All other kinds of business 24/	10	1,753	243	13.8	51	116	-	73
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>								
<b>ATLANTIC CITY</b>								
	100	10,299	1,615	15.7	560	777	15	1,106
Wholesaleers proper	81	6,535	1,125	17.2	409	555	15	752
Manufacturers' sales branches	11	2,178	206	9.5	75	109	-	80
All other types	8	1,586	284	17.9	76	113	-	276

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Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER</b>								
Automotive products	8	\$ 295	\$ 114	38.6	46	\$ 63	\$ 3	\$ 105
Farm products—consumer goods	15	891	140	15.7	55	65	-	20
Groceries and foods (except farm products)	19	2,309	308	13.3	108	163	4	254
Machinery, equipment and supplies (except electrical)	4	96	46	47.9	11	18	-	43
Paper and its products	4	141	43	30.5	13	22	6	38
Plumbing and heating equipment and supplies	4	392	130	33.2	38	50	-	162
Tobacco and its products (except leaf)	5	1,372	101	7.4	45	60	-	41
Waste materials	4	81	25	30.9	16	13	1	6
All other kinds of business 25/	18	958	218	22.8	78	101	2	83
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	4	1,624	139	8.6	49	74	-	30
Machinery, equipment and supplies (except electrical)	4	344	38	11.0	18	23	-	39
All other kinds of business 26/	3	210	29	13.8	8	12	-	11
<b>ALL OTHER TYPES</b>								
Petroleum and its products	6	1,534	279	18.2	74	111	-	271
All other kinds of business 27/	2	52	5	9.6	2	2	-	5
<b>BAYONNE</b>								
	21	4,868	603	12.4	190	268	5	140
Wholesaleers proper	14	1,058	161	15.2	61	90	3	102
Manufacturers' sales branches 28/	4	1,435	93	6.6	35	51	-	20
All other types 29/	3	2,375	349	14.7	96	127	2	18
<b>WHOLESALESAERS PROPER</b>								
Groceries and foods (except farm products)	3	182	30	16.5	10	19	-	16
Paper and its products	3	74	20	27.0	9	12	-	23
All other kinds of business 30/	8	802	111	13.8	42	59	3	64
<b>EAST ORANGE</b>								
	16	3,381	785	23.2	251	398	1	76
Wholesaleers proper	13	664	185	27.9	54	68	1	68
All other types 31/	3	2,717	600	22.1	197	330	-	8
<b>WHOLESALESAERS PROPER</b>								
Automotive products	4	108	48	44.4	15	20	-	39
All other kinds of business 32/	9	556	137	24.6	39	48	1	29
<b>HOBOKEN</b>								
	34	9,291	1,199	12.9	273	563	9	976
Wholesaleers proper	26	5,788	807	13.9	174	340	9	605
Manufacturers' sales branches	8	3,503	392	11.2	99	213	-	371
<b>WHOLESALESAERS PROPER</b>								
Groceries and foods (except farm products)	15	4,891	655	13.4	129	269	4	466
Machinery, equipment and supplies (except electrical)	3	41	24	58.5	4	15	1	2
All other kinds of business 33/	8	856	128	15.0	41	58	4	137

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Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES								
All other kinds of business 34/	9	\$3,503	\$ 392	11.2	99	\$ 213	\$ -	\$ 371
IRVINGTON (wholesalers proper) 35/	11	1,669	165	11.1	73	109	-	175
PASSAIC	40	7,801	905	11.6	326	398	11	414
Wholesalers proper	36	4,180	585	14.0	186	242	7	332
All other types 36/	4	3,621	320	8.8	140	156	4	82
WHOLESALESAERS PROPER								
Farm products-consumer goods	8	2,382	313	13.4	78	88	4	29
Groceries and foods (except farm products)	5	487	41	8.4	14	16	1	52
Tobacco and its products (except leaf)	3	354	13	3.7	7	8	-	9
All other kinds of business 37/	20	957	212	22.2	87	130	2	242
UNION CITY	22	3,732	1,056	28.3	176	334	1	147
Wholesalers proper	16	2,052	374	18.2	101	189	1	85
All other types 38/	6	1,680	682	40.6	75	145	-	62
WHOLESALESAERS PROPER								
Groceries and foods (except farm products)	3	95	8	8.0	2	3	-	6
Plumbing and heating equipment and supplies	3	187	33	17.6	10	16	-	28
All other kinds of business 39/	10	1,772	333	18.8	89	170	1	51
CITIES OF TOWNS OF 20,000 TO 50,000 POPULATION								
BELLEVILLE (town)	4	1,287	182	14.1	34	121	7	333
BLOOMFIELD (town)	9	239	103	43.1	29	53	3	28
CLIFTON	14	3,327	923	27.7	127	298	4	140
Wholesalers proper	9	385	104	27.0	27	34	1	15
All other types	6	2,942	819	27.8	100	264	3	133
Farm products-consumer goods	5	624	226	36.2	60	100	1	-
All other kinds of business	9	2,703	697	25.8	67	198	3	148
CARFIELD	5	2,344	102	4.4	19	77	-	248
HACKENSACK	21	5,357	898	16.8	230	368	6	300
Wholesalers proper	15	1,209	252	20.8	84	140	6	118
All other types	6	4,148	646	15.6	146	228	-	182
Groceries and foods (except farm products)	4	1,357	194	14.3	58	98	-	21
Petroleum and its products	3	2,787	452	16.2	86	121	-	168
All other kinds of business	14	1,213	252	20.8	86	149	6	111
KEARNEY (town)	12	9,065	2,701	29.8	531	1,021	7	15,201
Wholesalers proper	5	4,435	938	21.1	138	331	-	635
All other types	7	4,620	1,763	38.2	393	690	7	14,666
LINDEN	12	1,328	348	26.2	116	124	3	107
Wholesalers proper	7	995	246	24.7	83	89	1	81
All other types	5	333	102	30.6	32	35	2	26

## WHOLESALE DISTRIBUTION: 1933

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 Table 2B — STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS  
 Business

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

3. X column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MONTCCLAIR (town)</b>	10	\$ 532	\$ 151	28.4	45	\$ 84	\$ 1	\$ 76
Wholesalers proper	7	411	127	30.9	42	67	1	76
All other types	3	121	24	19.8	3	17	-	-
<b>NEW BRUNSWICK</b>	57	9,528	1,357	14.2	382	601	13	698
Wholesalers proper	48	6,412	1,031	16.1	296	462	12	569
All other types	9	3,116	326	10.5	86	139	1	139
Farm products-consumer goods	10	873	113	12.9	35	66	1	7
Groceries and foods (except farm products)	12	3,142	388	12.3	138	233	3	239
All other kinds of business	35	5,613	856	15.5	209	313	9	462
<b>NUTLEY (town)</b>	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>ORANGE</b>	18	2,492	371	14.9	111	179	5	116
Wholesalers proper	14	715	187	26.2	50	81	2	84
All other types	4	1,777	184	10.4	61	98	3	34
Farm products-consumer goods	3	344	140	40.7	37	63	-	8
Groceries and foods (except farm products)	3	1,587	134	8.4	49	75	-	29
All other kinds of business	12	561	97	17.3	25	41	5	81
<b>PERTH AMBOY</b>	34	3,843	692	18.0	219	307	13	382
Wholesalers proper	28	2,382	445	18.7	186	207	13	346
All other types	6	1,461	247	16.9	63	100	-	37
Farm products-consumer goods	3	957	179	18.7	50	70	-	16
Groceries and foods (except farm products)	12	1,179	165	14.0	61	89	1	40
Petroleum and its products	4	787	153	19.4	33	51	3	25
All other kinds of business	15	920	195	21.2	75	97	9	301
<b>PLAINFIELD</b>	20	1,786	261	14.6	70	105	1	123
Wholesalers proper	13	498	98	19.7	31	40	1	60
All other types	7	1,288	163	12.7	39	65	-	43
Farm products-consumer goods	4	57	14	24.6	4	6	-	1
Groceries and foods (except farm products)	3	720	60	8.3	18	30	-	14
All other kinds of business	13	1,009	187	18.5	48	70	1	108
<b>VEST NEW YORK (town)</b>	9	283	84	29.7	34	40	-	85
<b>WEST ORANGE (town)</b>	3	3,157	233	7.4	80	141	-	-
CITIES OF 5,000 TO 20,000 POPULATION 40/								
<b>Total</b>	<b>346</b>	<b>50,949</b>	<b>8,466</b>	<b>16.6</b>	<b>2,810</b>	<b>3,807</b>	<b>80</b>	<b>6,014</b>
ASBURY PARK	27	3,410	515	16.1	162	232	4	258
BERGENFIELD (borough)	3	101	15	14.9	4	8	-	13
BOONTON (town)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BOUND BROOK (borough)	5	133	33	24.8	13	20	1	21
BRIDGETON	24	2,499	370	14.8	123	174	6	170
BURLINGTON	3	2,298	821	35.7	570	500	1	403
CALDWELL (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CARLSTADT (borough)	3	646	216	33.7	106	99	11	96
CASTERET (borough)	6	6,114	617	10.1	150	223	-	1,166
COLLINGSWOOD (borough)	3	529	158	29.9	54	91	1	28
COVER (town)	2	1,314	151	11.6	52	85	-	81
JUNELDER (borough)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)
EAST RUTHERFORD (borough)	5	3,204	446	13.9	67	157	-	153
ELLSWOOD	9	332	61	18.4	20	31	2	87
FAIRLAWN (borough)	3	28	12	42.9	3	4	-	-



## WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
FAIRVIEW (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORT LEE (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FREEHOLD (borough)	7	617	108	17.5	19	21	1	37
GLOUCESTER	7	795	254	31.9	95	131	-	254
METTERBERG (town)	6	126	30	23.8	11	14	2	22
RADDONFIELD (borough)	3	434	125	28.8	34	38	-	18
RAMINGTON (town)	5	428	87	20.3	31	44	-	19
HARRISON (town)	6	1,192	301	25.3	136	177	-	912
HAWTHORNE (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
JENNA (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LOBI (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LONG BRANCH	13	2,876	328	11.4	138	187	1	339
MANVILLE (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
METUCHEN (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MILLVILLE	12	1,290	184	14.3	69	76	6	106
MORRISTOWN (town)	16	1,823	347	19.0	100	152	2	161
NEWTON (town)	4	392	86	21.9	18	41	1	50
NORTH ARLINGTON (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NORTH PLAINFIELD (borough)	10	345	54	15.7	21	32	-	46
OCEAN CITY	4	248	49	19.8	20	15	-	8
PALISADE PARK (borough)	4	126	49	38.9	12	22	-	54
PAULSBORO (borough)	4	1,226	129	10.5	13	21	1	210
PENNSGROVE (borough)	3	417	92	22.1	20	50	1	20
PHILLIPSBURG (town)	14	1,294	199	15.4	61	85	4	64
PITMAN (borough)	3	223	92	41.3	20	36	1	2
PLEASANTVILLE	7	687	187	27.2	57	91	1	23
RAHWAY	5	554	115	20.8	41	72	1	60
RED BANK (borough)	7	1,429	306	21.4	70	113	1	98
RIDGEFIELD PARK (village)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RIDGEWOOD (village)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ROSELLE (borough)	9	221	52	23.5	14	22	2	11
ROSELLE PARK (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RUTHERFORD (borough)	3	237	91	38.4	16	57	-	174
SALEM	10	642	110	17.1	29	34	-	36
SEA ADCUS (town)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOMERVILLE (borough)	9	1,192	146	12.2	38	69	1	48
SOUTH AMBOY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH ORANGE (village)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH PLAINFIELD (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SOUTH RIVER (borough)	4	251	62	24.7	16	18	-	6
SUMMIT	5	74	32	43.2	13	17	1	8
TENAFLY (borough)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VENTNOR	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VERONA (borough)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
VINELAND (borough)	17	2,192	516	23.5	144	196	3	424
WESTFIELD (town)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WILDWOOD	14	640	150	23.4	35	45	8	69
WOODBURY	5	597	104	17.4	17	37	11	63

- 1/ Includes 1 establishment dealing in farm products—consumer goods; 1 in metals (except scrap); and 1 in petroleum and its products.
- 2/ Includes 7 bulk tank stations dealing in petroleum and its products, accounting for practically the entire volume of business; and 2 establishments dealing in all other products.
- 3/ Includes 1 establishment dealing in amusement and sporting goods; 1 in coal; 1 in dry goods; 1 in electrical goods; 1 in farm products—raw materials; 2 in furniture and house furnishings; 2 in hardware; 2 in machinery, equipment and supplies (except electrical); 2 in petroleum and its products; and 9 in all other products.
- 4/ Includes 1 establishment dealing in drugs and drug sundries; 1 in electrical goods; 1 in furniture and house furnishings; 1 in groceries and foods (except farm products); 2 in plumbing and heating equipment and supplies; and 4 in all other products.



## WHOLESALE DISTRIBUTION: 1933

12-69-5  
Census of  
American  
Business

Table 2B.—STATE OF NEW JERSEY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
34/								
Includes 1 establishment dealing in automotive products; 1 in electrical goods; 2 in groceries and foods (except farm products); 1 in machinery, equipment and supplies (except electrical); and 3 in all other products.								
35/								
Includes 10 wholesalers proper: 1 dealing in automotive products; 1 in chemicals; 1 in coal; 1 in farm products—raw materials; 1 in farm products—consumer goods; 1 in farm supplies; 2 in groceries and foods (except farm products); 1 in tobacco and its products (except leaf); and 1 in all other products. Also 1 manufacturers' sales branche dealing in all other products.								
36/								
Includes 3 manufacturers' sales branches, 2 dealing in groceries and foods and 1 in all other products; and 1 other type dealing in petroleum and its products.								
37/								
Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 2 in machinery, equipment and supplies (except electrical); 1 in paper and its products; 2 in waste materials; and 6 in all other products.								
38/								
Includes 5 manufacturers' sales branches; 2 establishments dealing in farm supplies; 3 in furniture and house furnishings; and 1 agent dealing in automotive products.								
39/								
Includes 1 establishment dealing in chemicals; 2 in drugs and drug sundries; 1 in electrical goods; 1 in farm products—consumer goods; 1 in farm supplies; 2 in paper and its products; and 2 in all other products.								
40/								
No wholesale reports were received from the boroughs of Andabon, Bogota, Cliffside Park, Dumont, Glen Ridge, Haddon Heights, Hasbrouck Heights, Highland Park, Madison, Princeton, Prospect Park, Sayreville, Wallington and Wood Ridge.								

## WHOLESALE DISTRIBUTION: 1933

12-99-7  
Census of  
American  
Business

Table 3.—STATE OF NEW JERSEY RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,700	\$561,537	\$81,715	14.6	559,772	1,029	24	79	39	657
Amusement and sporting goods	25	1,144	322	28.1	1,140	4	-	-	-	-
Automotive products	181	19,016	4,434	23.3	18,532	421	1	2	3	61
Chemicals	61	21,903	2,433	11.1	21,900	-	2	3	-	-
Clothing and furnishings	27	2,949	534	18.1	2,949	-	-	-	-	-
Coal	33	18,016	2,433	13.5	18,003	-	2	3	1	10
Drugs and drug sundries	36	11,607	2,303	19.8	11,607	-	-	-	-	-
Dry goods	32	4,952	964	19.5	4,946	-	2	6	-	-
Electrical goods	85	25,378	4,641	18.3	24,982	394	2	2	-	-
Farm products—raw materials	39	3,220	346	10.7	3,220	-	-	-	-	-
Farm products—consumer goods	376	64,231	9,316	14.5	64,166	13	2	6	6	46
Farm supplies	33	3,007	687	22.8	2,986	-	1	20	1	1
Furniture and house furnishings	30	3,990	662	16.6	3,987	1	1	2	-	-
Groceries and foods (except farm products)	518	174,360	18,292	10.5	174,293	-	1	3	11	64
Hardware	29	3,651	775	21.2	3,643	-	1	2	1	6
Jewelry and optical goods	16	955	328	34.3	955	-	-	-	-	-
Lumber and building materials (other than metal)	50	5,456	1,498	27.5	5,426	29	-	-	1	1
Machinery, equipment and supplies (except electrical)	171	12,630	3,020	23.9	12,073	109	-	-	8	448
Metals (except scrap*)	42	10,302	2,576	25.0	10,300	-	-	-	1	2
Paper and its products	74	3,961	975	24.6	3,941	20	-	-	-	-
Petroleum and its products	244	98,608	15,525	15.7	98,589	-	3	19	-	-
Plumbing and heating equipment and supplied	109	9,241	2,148	23.2	9,216	11	1	1	3	13
Tobacco and its products (except leaf)	74	35,611	2,877	8.1	35,605	-	2	6	-	-
Waste materials	136	3,985	766	19.2	3,985	-	-	-	-	-
All other kinds of business	279	23,364	3,860	16.5	23,328	27	3	4	3	5

1/ Includes 4 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$428,000.

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
Table 4.—STATE OF NEW JERSEY CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Percent of sales
								Estab-lish-ments re- port- ing credit sales	All estab-lish-ments		
<b>Total for State</b>	<b>2,700</b>	<b>\$561,537</b>	<b>2,093</b>	<b>77.5</b>	<b>\$426,984</b>	<b>76.0</b>	<b>\$337,967</b>	<b>79.2</b>	<b>60.2</b>	<b>\$67,576</b>	<b>15.8</b>
<b>WHOLESALEERS PROPER</b>											
<b>Total</b>	<b>1,943</b>	<b>223,153</b>	<b>1,498</b>	<b>77.1</b>	<b>202,706</b>	<b>90.8</b>	<b>156,052</b>	<b>77.0</b>	<b>69.9</b>	<b>34,127</b>	<b>16.8</b>
Amusement and sporting goods	22	830	17	77.3	683	82.3	409	59.9	49.3	169	24.7
Automotive products	155	10,555	138	89.0	9,368	88.8	6,515	69.5	51.7	2,550	27.2
Chemicals	41	5,079	37	90.2	4,683	92.2	4,138	89.4	61.5	732	15.6
Clothing and furnishings	20	1,600	15	75.0	1,254	97.1	1,395	89.8	87.8	328	21.1
Coal	30	8,625	27	90.0	8,339	96.7	3,461	41.5	40.1	1,884	22.6
Drugs and drug sundries	26	7,343	14	53.8	6,841	93.2	6,099	89.2	83.1	1,291	18.9
Dry goods	28	1,407	18	64.3	1,118	79.5	990	88.6	70.4	193	17.3
Electrical goods	74	8,484	65	87.8	8,336	98.3	6,492	77.9	76.5	1,779	21.3
Farm products—raw materials	18	2,668	14	77.8	2,088	78.3	1,308	66.5	67.7	256	12.3
Farm products—consumer goods	275	42,220	225	81.8	39,907	94.5	30,916	77.5	73.2	5,722	14.3
Farm supplies	25	2,484	23	92.0	2,354	94.8	1,820	77.5	73.3	578	24.6
Furniture and house furnishings	21	802	15	71.4	702	87.5	593	84.5	73.9	110	15.7
Groceries and foods	399	55,611	310	77.7	50,628	91.0	39,911	78.8	71.8	6,678	13.2
Hardware	26	2,195	21	80.8	1,700	77.4	1,424	83.8	64.9	448	26.4
Jewelry and optical goods	14	825	9	64.3	245	29.7	203	82.9	24.6	93	38.0
Lumber and building materials	45	4,797	40	88.9	4,487	93.5	3,949	88.0	82.3	1,181	26.3
Machinery, equipment and supplies	95	4,550	80	84.2	4,457	98.6	3,563	79.9	78.3	1,320	29.6
Metals (except scrap)	26	3,989	18	69.2	3,867	96.9	3,653	94.4	91.5	885	22.9
Paper and its products	70	3,826	59	84.3	3,691	96.5	2,993	81.1	78.2	940	25.6
Petroleum and its products	38	10,538	32	84.2	9,178	87.1	6,422	70.0	60.9	1,234	13.4
Plumbing and heating equipment and supplies	97	7,134	89	91.8	6,823	81.8	4,955	84.9	69.5	1,795	30.8
Tobacco and its products	65	21,710	41	63.1	18,406	84.8	13,119	71.3	60.4	1,083	5.9
Waste materials	155	3,966	49	36.3	3,180	80.2	2,585	80.7	64.7	562	17.7
All other kinds of business	193	11,915	142	71.7	11,071	92.9	8,664	78.3	72.7	2,316	20.9
<b>ALL OTHER TYPES</b>											
<b>Total</b>	<b>757</b>	<b>338,384</b>	<b>595</b>	<b>78.6</b>	<b>224,278</b>	<b>66.3</b>	<b>181,915</b>	<b>81.1</b>	<b>55.8</b>	<b>33,449</b>	<b>14.9</b>
Amusement and sporting goods	3	314	2	66.7	313	99.7	69	22.0	22.0	118	37.7
Automotive products	26	8,461	24	92.3	8,386	99.1	7,805	93.1	92.2	1,518	18.1
Chemicals	20	16,824	17	85.0	9,676	57.5	6,677	69.0	39.7	1,158	12.0
Clothing and furnishings	7	1,349	4	57.1	1,153	85.5	1,092	94.7	80.9	107	9.3
Coal	3	9,391	3	100.0	9,391	100.0	9,391	100.0	100.0	490	5.2
Drugs and drug sundries	10	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	11	16,894	7	63.6	10,942	64.8	10,937	99.9	64.7	2,198	20.1
Farm products—raw materials	21	(X)	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—consumer goods	101	22,011	66	65.3	13,145	59.7	8,669	67.6	40.4	2,079	16.8
Farm supplies	8	523	7	87.5	505	96.6	328	59.8	57.7	65	12.9
Furniture and house furnishings	9	3,188	3	33.3	1,742	54.6	1,741	99.9	54.6	239	13.7
Groceries and foods	119	118,749	102	85.7	64,289	54.1	51,562	80.2	63.4	8,568	13.3
Hardware	3	1,456	3	100.0	1,456	100.0	1,456	100.0	100.0	230	15.8
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies	76	8,080	63	82.9	6,727	83.3	6,111	90.8	75.6	1,431	21.3
Metals (except scrap)	16	6,313	15	93.8	6,043	95.7	5,711	94.5	90.5	1,645	27.2
Paper and its products	4	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	206	(X)	167	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	12	2,107	9	75.0	1,715	81.4	1,646	96.0	78.1	281	16.4
Tobacco and its products	9	13,901	6	66.7	7,521	54.1	7,518	99.9	54.1	1,546	20.6
Waste materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	81	11,449	69	85.2	11,073	96.7	9,470	85.5	82.7	1,148	10.4

## WHOLESALE DISTRIBUTION: 1933

13-00-1

Census of  
American  
Business

Table 5.—STATE OF NEW JERSEY DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,700	\$561,537	\$81,715	2,404	89.0	\$491,460	87.5	\$70,559	14.4	\$320,339	\$17,292	\$87,796	\$66,035
WHOLESALERS PROPER													
Total	1,943	223,153	38,255	1,808	93.1	208,930	93.6	34,977	16.7	155,237	10,491	36,347	6,855
Amusement and sporting goods	22	830	194	20	90.9	810	97.6	190	23.5	530	89	189	2
Automotive products	155	10,555	2,896	145	93.5	9,368	88.8	2,507	26.8	6,650	811	1,629	278
Chemicals	41	5,079	780	38	92.7	4,901	96.5	726	14.8	1,249	324	3,277	51
Clothing and furnishings	20	1,600	344	20	100.0	1,600	100.0	344	21.5	1,547	33	-	20
Coal	30	8,825	1,945	22	73.3	6,663	77.3	1,504	22.6	2,985	1,221	2,179	278
Drugs and drug sundries	26	7,343	1,340	25	96.2	6,943	94.6	1,324	19.1	6,163	366	414	-
Dry goods	28	1,407	242	27	96.4	1,380	98.1	238	17.2	809	79	485	7
Electrical goods	74	8,484	1,797	70	94.6	8,064	95.0	1,702	21.1	5,280	666	2,127	11
Farm products—raw materials	18	2,688	277	12	66.7	2,488	93.2	262	10.5	1,173	393	915	5
Farm products—consumer goods	275	42,220	6,238	251	91.3	39,405	93.3	5,879	14.9	33,769	1,541	794	3,311
Farm supplies	25	2,484	612	19	76.0	1,850	74.5	333	20.7	1,201	381	235	33
Furniture and house furnishings	21	802	144	21	100.0	802	100.0	144	17.7	397	46	357	2
Groceries and foods	399	55,611	8,142	397	99.5	54,220	97.5	7,391	13.6	47,283	1,119	3,352	2,466
Hardware	26	2,195	545	26	100.0	2,195	100.0	545	24.8	937	399	848	11
Jewelry and optical goods	14	825	279	14	100.0	825	100.0	279	33.8	789	18	18	-
Lumber and building materials	45	4,797	1,317	38	84.4	4,338	90.4	1,208	27.8	3,195	336	744	63
Machinery, equipment and supplies (except electrical)	96	4,550	1,373	95	100.0	4,550	100.0	1,373	30.2	487	77	3,986	-
Metals (except scrap)	26	3,989	916	16	61.5	3,283	82.3	750	22.8	588	96	2,587	12
Paper and its products	70	3,826	964	66	94.3	3,560	93.0	848	23.8	1,730	169	1,573	88
Petroleum and its products	38	10,538	1,560	35	92.1	8,951	84.9	1,557	17.4	4,907	777	3,244	23
Plumbing and heating equipment and supplies	97	7,134	1,803	90	92.8	6,374	89.3	1,598	25.1	2,908	404	2,987	75
Tobacco and its products	65	21,710	1,294	63	96.9	21,696	99.9	1,291	6.0	21,321	358	27	10
Waste materials	135	3,968	755	103	76.3	3,539	89.2	622	17.6	514	429	2,507	89
All other kinds of business	198	11,915	2,500	196	98.5	11,127	93.4	2,312	20.8	8,855	379	1,873	20
ALL OTHER TYPES													
Total	757	338,394	43,460	596	78.7	282,530	83.5	35,582	12.6	165,102	6,801	51,449	59,178
Amusement and sporting goods	5	314	128	2	66.7	313	99.7	118	37.7	62	-	-	251
Automotive products	26	8,461	1,538	20	76.9	5,617	66.4	1,280	22.8	2,324	381	2,858	54
Chemicals	20	16,824	1,853	17	85.0	14,265	84.8	1,492	10.5	1,571	11	11,125	1,558
Clothing and furnishings	7	1,349	190	7	100.0	1,349	100.0	190	14.1	1,261	-	88	-
Coal	5	9,391	490	3	100.0	9,391	100.0	490	5.2	8,508	323	501	59
Drugs and drug sundries	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	11	16,894	2,844	4	36.4	8,005	47.4	1,863	23.3	210	-	7,793	-
Farm products—raw materials	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—consumer goods	101	22,011	3,078	94	93.1	20,569	93.4	2,993	14.6	18,704	111	42	4,718
Farm supplies	8	623	75	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	9	3,188	518	7	77.8	1,924	60.4	336	17.5	1,907	-	-	17
Groceries and foods	119	118,749	10,150	117	98.3	118,474	99.8	10,109	8.5	76,813	159	1,666	39,987
Hardware	3	1,456	230	2	66.7	754	51.8	121	16.0	625	-	189	-
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment and supplies (except electrical)	76	8,080	1,647	65	85.5	6,073	75.2	1,278	21.0	939	67	4,452	618
Metals (except scrap)	16	6,313	1,660	8	60.0	2,955	46.8	680	23.0	130	-	2,789	66
Paper and its products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	206	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	12	2,107	345	7	58.3	1,427	67.7	251	16.2	335	6	1,085	1
Tobacco and its products	9	13,901	1,583	8	88.9	13,629	98.0	1,872	11.5	2,872	-	4,651	6,106
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	81	11,449	1,360	80	98.8	7,742	87.6	1,071	13.8	5,202	67	4,213	260

Table 6.—STATE OF NEW JERSEY MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Proprietors and firm members	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS											
		Women				January	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Men	Per- cent of total														
Total	1,767	21,227	3,758	15.1	23,330	22,153	22,144	22,344	22,711	22,902	23,238	23,558	23,996	24,441	24,298	24,280	24,489
Amusement and sporting goods	18	73	25	33.7	94	79	89	99	89	90	91	95	33	91	92	96	102
Automotive products	95	1,376	177	12.9	1,434	1,351	1,751	1,759	1,756	1,381	1,411	1,445	1,778	1,506	1,532	1,540	1,533
Chemical	24	351	67	19.1	370	370	403	361	361	361	361	361	361	361	361	361	361
Clothing and furnishings	23	142	19	13.4	157	137	135	175	190	169	177	167	192	33	33	33	33
Coal	13	443	35	7.9	438	413	413	424	412	412	374	371	377	396	434	434	434
Drugs and drug sundries	14	261	35	13.4	261	261	261	261	261	261	261	261	261	261	261	261	261
Dry goods	22	175	75	42.1	229	200	224	230	237	235	218	218	231	247	245	238	227
Electrical goods	36	1,086	372	34.3	1,442	1,453	1,394	1,418	1,440	1,416	1,382	1,400	1,457	1,537	1,503	1,452	1,457
Farm products—raw materials	45	107	12	9.9	99	98	98	96	98	97	97	97	102	102	102	102	102
Farm products—consumer goods	416	5,530	2,612	47.2	5,464	5,453	5,506	5,506	5,566	5,588	5,681	5,736	5,743	5,720	5,635	5,629	5,627
Farm supplies	30	191	70	36.7	179	172	175	173	181	182	179	179	190	180	181	176	178
Furniture and house furnishings	20	195	24	12.3	210	210	211	211	212	215	215	215	215	215	215	219	220
General merchandise	1	4	4	100	4	4	4	4	4	4	4	4	4	4	4	4	4
Groceries and foods (except farm products)	382	5,221	5,733	109.8	5,124	5,178	5,387	5,532	5,629	5,700	5,733	5,772	5,847	5,834	5,873	5,892	5,892
Hardware	11	189	204	108.0	219	219	230	234	237	237	228	228	247	247	245	245	242
Jewelry and optical goods	7	121	30	24.8	137	134	138	132	136	155	207	231	211	147	144	148	119
Lumber and building materials (other than metal)	21	466	36	7.7	442	434	437	443	451	451	462	462	462	474	477	464	457
Machinery, equipment and supplies, (except electrical)	92	950	1,042	110.8	1,019	1,017	1,029	1,029	1,029	1,029	1,029	1,032	1,048	1,061	1,064	1,060	1,059
Metals (except scrap)	16	1,121	1,169	104.3	913	925	994	1,035	1,056	1,156	1,172	1,172	1,342	1,377	1,328	1,350	1,353
Paper and its products	40	269	344	128.0	344	345	348	344	348	348	348	338	342	351	372	373	372
Petroleum and its products	49	3,420	3,416	100.0	3,208	3,256	3,269	3,337	3,372	3,404	3,421	3,468	3,468	3,611	3,597	3,525	3,524
Plumbing and heating equipment and supplies	40	591	650	109.9	601	606	602	618	623	637	646	658	683	712	715	715	696
Tobacco and its products (except leaf)	43	567	641	112.9	611	612	611	611	615	612	621	629	673	696	697	704	704
Waste materials	150	376	359	95.5	316	315	312	328	364	374	395	387	342	360	361	361	361
All other products	162	2,191	1,023	46.7	1,023	1,090	1,121	1,121	1,186	1,243	1,320	1,298	1,298	1,298	1,298	1,298	1,298





## WHOLESALE DISTRIBUTION: 1933

12-29-6  
Census of  
American  
Business

Table 1.—STATE OF PENNSYLVANIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	<b>9,705</b>	<b>10,542</b>	<b>\$2,190,331</b>	<b>\$4,777,292</b>	<b>\$264,252</b>	<b>12.1</b>	<b>9.2</b>	<b>75,264</b>	<b>\$116,071</b>	<b>5.3</b>	<b>\$3,156</b>	<b>\$169,661</b>
Wholesalers proper	6,489	6,690	805,190	1,978,496	127,267	15.8	13.0	42,240	61,479	7.6	2,179	115,523
Wholesale merchants	6,012	6,412	743,125	1,856,744	119,029	16.0	13.5	40,779	57,569	7.7	2,115	112,290
Exporters	8	6	1,952	41,582	148	7.6	1.5	22	35	1.8	2	351
Importers	78	52	19,641	17,502	2,333	11.9	8.9	513	949	4.8	20	1,963
Limited function wholesalers	391	220	40,472	60,668	5,757	14.2	7.3	1,926	2,926	7.2	44	939
Manufacturers' sales branches	1,461	1,486	842,639	1,839,230	85,742	10.2	-	21,123	37,528	4.5	620	35,374
With stocks	975	-	487,229	-	69,559	14.3	-	17,398	29,384	6.0	361	38,180
Without stocks	486	-	355,380	-	16,183	4.6	-	3,725	8,144	2.3	229	194
Agents and brokers	770	1,352	281,682	656,133	11,718	4.2	4.4	2,851	5,652	2.0	207	2,300
Brokers	171	251	83,618	205,962	1,841	2.2	1.8	450	851	1.0	25	205
Commission merchants	177	328	57,509	137,130	3,399	5.9	4.8	816	1,481	2.6	69	1,120
Export agents	1	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import agents	3	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	312	495	36,659	106,991	2,260	6.2	7.2	664	1,118	3.0	69	677
Selling agents	91	258	96,872	175,933	3,605	3.7	5.7	760	1,895	2.0	38	179
Other agents	15	17	6,774	(X)	575	8.5	(X)	156	300	4.4	6	36
All other types	985	1,014	260,820	303,433	39,525	15.2	9.2	8,050	11,412	4.4	160	13,494
Bulk tank stations	743	529	123,593	116,317	33,320	27.0	16.6	6,365	9,122	7.4	93	5,757
Chain store warehouses	31	33	119,191	153,863	4,798	4.0	3.9	1,247	1,750	1.5	37	4,511
Assemblers and country buyers	121	433	5,243	20,861	710	13.5	7.4	234	245	4.7	17	3,027
Cooperative marketing associations	27	13	11,537	11,935	516	4.5	2.2	132	209	1.8	10	97
Elevators	10	6	427	457	53	12.4	8.8	24	25	5.9	2	41
Other types	3	-	829	-	128	15.4	-	48	61	7.4	1	51
<b>PHILADELPHIA</b>	<b>3,418</b>	<b>4,357</b>	<b>1,047,178</b>	<b>2,220,884</b>	<b>122,592</b>	<b>11.7</b>	<b>9.3</b>	<b>33,990</b>	<b>55,093</b>	<b>5.3</b>	<b>1,189</b>	<b>91,355</b>
Wholesalers proper	2,251	2,823	369,579	975,022	56,206	15.2	12.4	18,504	27,948	7.6	762	53,334
Wholesale merchants	2,103	2,732	340,256	905,798	53,014	15.6	13.0	17,622	26,500	7.8	733	51,044
Exporters	7	6	1,920	41,582	87	4.8	1.5	10	18	1.0	-	194
Importers	60	45	17,707	14,816	2,087	11.8	9.1	463	865	4.9	18	1,798
Limited function wholesalers	81	40	9,796	12,826	1,018	10.4	8.6	409	561	5.7	11	238
Manufacturers' sales branches	650	667	409,815	789,045	50,048	12.2	8.0	11,535	20,653	5.0	289	23,129
With stocks	398	-	285,799	-	41,146	14.4	-	9,574	16,606	5.8	207	23,079
Without stocks	252	-	124,016	-	8,902	2.2	-	1,961	4,047	3.3	82	50
Agents and brokers	470	825	183,695	425,938	6,900	3.8	4.3	1,679	3,299	1.8	94	1,624
Brokers	88	140	51,524	133,246	898	1.7	1.3	219	415	.8	6	152
Commission merchants	141	233	39,128	76,033	2,617	6.7	5.8	601	1,107	2.8	50	928
Export and import agents	4	3	250	(X)	38	15.2	(X)	5	8	3.2	-	83
Manufacturers' agents	173	292	85,975	72,186	1,273	4.9	6.4	352	651	2.5	32	287
Selling agents	55	146	60,526	125,645	1,513	2.5	5.4	348	824	1.4	4	88
Other agents	9	11	6,392	(X)	561	8.8	(X)	154	294	4.6	2	36
All other types	47	42	84,089	90,879	9,438	11.2	8.9	2,262	3,193	3.8	43	3,268
Bulk tank stations	29	24	39,396	29,328	7,794	19.5	17.3	1,909	2,556	6.5	16	1,317
Chain store warehouses	10	15	38,469	59,206	1,512	3.9	4.7	411	562	1.5	24	1,901
Assemblers and country buyers	3	-	33	-	12	36.4	-	7	8	24.2	1	-
Cooperative marketing associations	5	-	6,191	-	120	1.9	-	35	67	1.1	2	50
Other types	-	3	-	2,345	-	-	7.5	-	-	-	-	-
<b>PITTSBURGH</b>	<b>1,370</b>	<b>1,649</b>	<b>589,721</b>	<b>1,484,500</b>	<b>51,545</b>	<b>9.0</b>	<b>7.7</b>	<b>14,732</b>	<b>23,992</b>	<b>4.2</b>	<b>769</b>	<b>29,136</b>
Wholesalers proper	799	1,046	155,715	467,417	24,836	15.9	13.6	8,211	11,814	7.6	376	20,354
Wholesale merchants	744	992	143,653	442,042	22,220	15.5	14.0	7,282	10,446	7.3	368	19,940
Exporters	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Importers	10	6	(X)	2,436	(X)	(X)	14.9	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	44	48	10,646	22,939	2,435	22.9	10.6	886	1,297	12.2	5	151

## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF PENNSYLVANIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
PITTSBURGH (continued)												
Manufacturers' sales branches	380	433	\$305,500	\$790,446	\$19,949	6.5	4.7	4,872	\$9,374	3.1	\$310	\$6,706
With stocks	220	-	102,975	-	14,754	14.3	-	3,594	6,409	6.2	163	6,706
Without stocks	160	-	202,525	-	5,195	2.6	-	1,278	2,965	1.5	147	-
Agents and brokers	165	345	60,963	156,839	2,953	4.8	4.9	713	1,506	2.5	70	492
Brokers	37	77	16,027	56,010	496	3.1	2.8	106	248	1.5	3	47
Commission merchants	20	39	16,466	30,333	661	4.1	3.8	193	332	2.0	17	111
Manufacturers' agents	68	141	6,199	21,534	634	10.2	11.3	195	314	5.1	22	319
Selling agents	20	82	22,272	37,672	1,142	5.1	6.1	219	612	2.7	28	15
Other agents	-	6	-	11,290	-	-	-	-	-	-	-	-
All other types	26	25	47,543	69,798	3,807	8.0	7.2	936	1,298	2.7	13	1,584
Bulk tank stations	13	14	6,822	10,252	1,679	24.6	21.1	418	509	7.5	11	471
Chain store warehouses	8	8	37,380	51,456	2,058	5.5	5.5	496	752	2.0	2	1,098
Assemblers and country buyers	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Cooperative marketing associations	4	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Other type	-	3	-	8,060	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>146</b>	<b>159</b>	<b>13,824</b>	<b>31,947</b>	<b>2,372</b>	<b>17.2</b>	<b>13.3</b>	<b>632</b>	<b>1,053</b>	<b>7.6</b>	<b>55</b>	<b>1,675</b>
Wholesalers proper	95	115	7,916	19,565	1,497	18.9	16.6	585	707	8.9	27	1,538
Manufacturers' sales branches	26	25	3,207	7,634	464	14.5	10.1	162	236	7.4	6	263
Agents and brokers	7	13	1,523	4,074	37	2.4	2.3	12	19	1.2	2	1
All other types	18	6	1,178	674	374	31.7	23.0	73	91	7.7	-	73
<b>READING</b>	<b>177</b>	<b>203</b>	<b>32,950</b>	<b>56,148</b>	<b>3,971</b>	<b>12.1</b>	<b>10.9</b>	<b>1,283</b>	<b>1,951</b>	<b>5.9</b>	<b>74</b>	<b>2,393</b>
Wholesalers proper	140	158	25,394	37,388	3,081	12.1	12.0	1,013	1,563	6.2	73	2,183
Manufacturers' sales branches	21	18	3,213	9,009	439	13.7	8.2	150	229	7.1	1	122
Agents and brokers	8	18	2,527	6,061	39	1.5	4.0	14	14	.6	-	15
All other types	8	9	1,816	3,690	412	22.7	17.8	106	145	8.0	-	73
<b>SCRANTON</b>	<b>247</b>	<b>279</b>	<b>63,116</b>	<b>111,866</b>	<b>6,347</b>	<b>10.1</b>	<b>10.6</b>	<b>2,178</b>	<b>3,137</b>	<b>5.0</b>	<b>77</b>	<b>4,527</b>
Wholesalers proper	183	212	22,434	58,127	3,815	17.0	15.1	1,401	1,962	8.7	49	3,286
Manufacturers' sales branches	37	30	10,337	16,216	1,168	11.3	10.9	426	691	6.7	25	713
Agents and brokers	13	26	5,957	8,379	195	3.3	6.5	60	92	1.5	-	41
All other types	14	11	24,388	29,144	1,169	4.8	2.7	291	392	1.6	5	485





TABLE 24. - STATE OF PENNSYLVANIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	THE STATE										PHILADELPHIA										PITTSBURGH									
	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg. sales branches	Without stocks	Brokers	Commission merchants	Manufacturers Agents	All other types	Total	Wholesale merchants	Importers	Limited function wholesalers	Mfg. sales branches	Without stocks	Brokers	Commission merchants	Manufacturers Agents	All other types	Total	Wholesale merchants	With stocks	Mfg. sales branches	Without stocks	Brokers	Commission merchants	Manufacturers Agents	All other types	
Hardware	121	104	-	1	10	2	-	4	-	42	33	-	-	5	1	-	-	-	3	-	15	12	2	-	-	-	-	1	-	
Hardware (general line)	45	64	-	1	-	-	-	-	-	8	8	-	-	-	-	-	-	-	-	-	9	9	-	-	-	-	-	-	1	
Hardware (specialty lines)	66	40	-	-	10	2	-	4	-	34	25	-	-	5	1	-	-	-	3	-	6	3	2	-	-	-	-	-	1	
Jewelry and optical goods	130	106	2	-	18	4	1	-	-	73	62	-	-	8	2	1	-	-	-	-	27	22	2	1	-	-	-	-	2	
Jewelry (general line)	66	54	-	-	3	-	1	-	-	38	34	-	-	3	-	1	-	-	-	-	12	12	-	-	-	-	-	-	-	
Clocks and watches	6	5	1	-	-	-	-	-	-	4	4	-	-	-	-	-	-	-	-	-	2	1	-	-	-	-	-	-	-	
Diamonds and other precious stones	12	11	1	-	-	-	-	-	-	7	7	-	-	-	-	-	-	-	-	-	4	3	-	-	-	-	-	-	-	
Other jewelry specialties	28	19	-	-	-	-	-	-	-	16	12	-	-	-	-	-	-	-	-	-	6	4	1	1	-	-	-	-	-	
Optical goods	26	16	-	-	9	1	-	-	-	9	5	-	-	3	1	-	-	-	-	-	3	2	1	-	-	-	-	-	-	
Lumber and building materials (other than metal)	289	160	2	25	36	26	7	7	17	101	62	2	6	14	10	3	2	2	6	6	54	15	12	10	2	2	2	3	10	
Lumber and millwork	101	56	1	22	3	2	4	6	2	36	22	1	6	1	1	2	2	1	3	3	23	8	2	-	-	-	1	2	1	9
Asbestos products	11	3	-	-	3	5	-	-	-	6	3	-	-	1	1	-	-	-	-	-	4	-	1	3	-	-	-	-	-	
Brick and tile	24	6	1	1	6	4	1	-	3	11	1	1	1	4	1	-	-	-	-	1	2	4	-	1	1	-	-	-	-	
Cement	22	11	-	-	4	4	-	-	3	10	4	-	-	1	4	-	-	-	-	1	2	1	1	-	-	-	-	-	-	
Glass	23	13	-	-	7	2	-	1	-	10	8	-	-	1	1	-	-	-	-	1	5	1	2	1	-	-	-	-	-	
All other	107	71	-	3	14	8	2	1	6	27	14	-	-	6	2	1	-	-	3	1	16	6	6	6	3	-	-	-	-	
Machinery, eq't. and supplies (except electrical)	861	396	2	1	226	122	4	1	96	401	181	2	1	101	67	1	1	1	46	2	224	66	69	46	3	-	-	58	2	
Commercial machinery, eq't. & supplies	146	68	-	-	52	21	-	13	-	54	24	-	-	15	10	-	-	-	4	1	31	7	16	7	-	-	-	-	1	
Office eq't. and supplies (except furniture)	76	10	-	-	43	16	-	6	4	24	4	-	-	11	7	-	-	-	2	1	19	1	12	6	-	-	-	-	1	
Store equipment and supplies	66	40	-	-	6	5	-	4	1	25	17	-	-	3	3	-	-	-	1	1	9	6	2	2	-	-	-	-	-	
All other	41	6	-	-	14	16	-	7	-	19	1	-	-	7	7	-	-	-	3	1	16	2	3	7	-	-	-	-	3	
Construction machinery	6	1	-	-	1	4	-	1	-	3	-	-	-	1	2	-	-	-	-	-	3	-	-	2	-	-	-	-	1	
Road machinery and equipment	8	1	-	-	3	3	-	1	-	2	-	-	-	2	2	-	-	-	-	-	3	-	-	1	-	-	-	-	-	
All other	27	4	-	-	10	8	-	6	-	13	1	-	-	6	3	-	-	-	3	-	9	2	2	4	-	-	-	-	-	
Farm and dairy machinery and equipment	26	11	-	-	12	1	-	2	-	7	4	-	-	1	1	-	-	-	1	-	5	2	2	-	-	-	-	-	1	
Industrial machinery, eq't. & supplies	416	174	1	-	104	71	3	1	60	206	79	1	-	61	43	-	-	39	1	129	34	37	25	3	-	-	29	1		
Bottles and bottling equipment	21	16	-	-	4	1	-	1	-	14	11	-	-	2	1	-	-	-	2	1	6	3	1	-	-	-	-	-	-	
Machine tools	13	6	-	-	4	4	-	3	-	8	3	-	-	4	3	-	-	-	2	1	4	2	1	-	-	-	-	-	-	
Mechanical rubber goods	17	6	-	-	6	4	-	1	-	10	4	-	-	4	2	-	-	-	-	7	2	2	2	-	-	-	-	-	-	
Mill and mine supplies	86	63	-	-	16	2	2	3	-	11	8	-	-	4	2	-	-	-	-	1	22	12	6	2	-	-	-	-	-	
All other	279	84	1	-	78	60	1	1	52	163	53	1	-	46	35	-	-	1	27	1	91	16	28	22	1	-	-	24	1	
Professional equipment and supplies	78	61	1	1	20	3	-	2	-	44	25	1	1	13	3	-	-	1	1	14	7	7	-	-	-	-	-	-	-	
Dental equipment and supplies	18	12	-	-	5	-	-	1	-	8	5	-	-	4	-	-	-	-	1	2	1	1	-	-	-	-	-	-	-	
Surgical, medical and hospital equipment and supplies	21	14	-	1	7	-	-	-	-	17	8	-	-	4	-	-	-	-	-	-	6	2	3	-	-	-	-	-	-	
All other	39	25	1	1	8	3	-	1	-	24	14	1	1	6	3	-	-	-	-	-	7	4	3	-	-	-	-	-	-	
Service equipment and supplies	116	96	-	-	20	2	-	6	-	68	41	-	-	13	-	-	-	4	-	22	18	4	2	-	-	-	-	3	-	
Barber and beauty parlor	50	47	-	-	2	1	-	1	-	19	18	-	-	1	-	-	-	4	-	8	6	1	1	-	-	-	-	-	-	
Laundry	8	5	-	-	5	-	-	-	-	4	1	-	-	3	-	-	-	-	-	4	2	2	-	-	-	-	-	-	-	
All other	58	36	-	-	13	-	-	9	-	35	22	-	-	9	-	-	-	4	-	10	5	1	1	-	-	-	-	-	-	

TABLE 2A. - STATE OF PENNSYLVANIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Limited wholesalers	Mfg. ests.			Brokers	Commission merchants	Manufacturers agents	All other types	Total	Wholesale merchants	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types	Total
					With stocks	Without stocks	With stocks							Without stocks						
Transportation equipment and supplies	29	11	-	-	3	9	1	-	4	-	-	14	7	-	-	-	-	-	-	8
Railroad equipment and supplies	16	3	-	-	3	8	-	-	2	-	-	6	2	-	-	-	-	-	-	6
All other	12	8	-	-	-	1	1	-	2	-	-	8	5	-	-	-	-	-	-	2
Metals (except scrap)	216	89	2	1	40	80	3	21	9	109	31	1	109	31	1	19	36	1	16	68
Copper	1	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-
Iron and steel	151	50	2	-	27	71	2	12	7	73	16	2	73	16	2	12	30	1	8	49
Sheet metal products	16	11	-	-	2	-	-	2	-	7	6	-	7	6	-	1	-	-	-	6
Other metal and metal works	48	18	-	-	11	8	1	7	2	28	10	-	28	10	-	6	4	-	7	14
Paper and its products	227	185	1	4	10	17	-	1	8	116	90	1	116	90	1	3	7	10	1	37
Paper and its products (general line)	46	43	-	-	1	2	-	-	-	18	17	-	18	17	-	1	-	-	-	8
Paper and its products (specialty lines)	101	71	1	-	7	12	-	-	8	56	39	1	56	39	1	6	7	-	1	18
Stationery and stationery supplies	33	26	-	-	2	5	-	-	-	16	11	-	16	11	-	1	2	-	-	4
Wall paper	47	45	-	-	2	-	-	-	-	26	24	-	26	24	-	2	-	-	-	7
Petroleum and its products	845	82	-	9	2	3	2	-	1	746	50	14	50	14	-	1	2	5	-	22
Plumbing and heating equipment & supplies	218	140	-	-	37	15	1	-	26	1	94	53	94	53	-	18	6	-	17	38
Heating eq't. (general line)	27	8	-	-	9	8	-	-	4	-	11	3	11	3	-	8	1	-	2	
Pipes, valves and fittings	7	5	-	-	1	-	-	-	1	6	3	-	6	3	-	1	-	-	1	10
Plumbing and heating eq't. (general line)	96	80	-	-	11	-	-	4	-	28	22	-	28	22	-	3	-	-	5	12
Stoves and ranges	6	5	-	-	1	-	-	-	-	3	2	-	3	2	-	1	-	-	-	7
All other	83	42	-	-	15	7	1	17	1	47	23	-	47	23	-	6	4	-	11	14
Tobacco and its products	216	169	1	25	10	7	-	-	1	71	59	1	71	59	1	2	6	1	1	16
Waste materials	335	327	-	4	-	-	4	-	-	113	110	-	113	110	-	1	-	-	2	33
Iron and steel scrap	74	69	-	4	-	-	-	-	-	16	14	-	16	14	-	-	-	-	1	17
Junk and scrap (general line)	132	190	-	-	-	-	2	-	-	60	50	-	60	50	-	-	-	-	-	19
Waste paper, rags and rubber	69	68	-	-	-	-	1	-	-	47	46	-	47	46	-	-	-	-	-	7
All other products	1,076	749	9	129	41	70	11	21	26	296	185	6	296	185	6	10	31	37	9	167
Bags and begging	11	10	-	-	1	1	1	1	5	7	6	-	7	6	-	1	-	-	-	3
Beer	555	466	-	116	1	1	1	1	1	39	50	-	39	50	-	8	-	-	-	92
Books and periodicals	11	7	-	2	1	1	-	-	-	10	7	-	10	7	-	1	-	-	-	1
Cordage and twine	7	6	-	-	1	-	-	-	-	4	3	-	4	3	-	1	-	-	-	2
Flowers and nursery stock	25	17	-	-	-	-	-	8	-	13	5	-	13	5	-	1	-	-	8	3
Forest products (except lumber)	31	21	1	2	4	1	-	1	1	22	16	1	22	16	1	3	-	-	1	6
Leather	23	13	-	-	1	3	-	1	3	2	16	7	2	16	7	1	2	-	1	2
Leather goods	51	37	1	5	1	5	-	4	1	42	31	1	42	31	1	6	1	-	1	18
Newspapers and magazines	10	1	2	-	4	-	-	-	2	7	5	-	7	5	-	1	1	-	1	3
Oils and greases (animal and vegetable)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Rubber, cruds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Rubber goods (general line)	27	20	-	3	1	3	-	2	-	2	1	-	2	1	-	1	-	-	-	4
Wines and spiritous liquors	46	14	-	1	3	3	7	9	4	12	12	-	12	12	-	3	5	8	4	7
Yarn	151	66	5	2	11	57	-	-	5	77	50	4	77	50	4	9	29	-	3	25
Miscellaneous kinds of business	151	66	5	2	11	57	-	-	5	77	50	4	77	50	4	9	29	-	3	25



## WHOLESALE DISTRIBUTION: 1933

12-00-5  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	9,706	\$2,190,331	\$264,252	12.1	75,264	\$116,071	\$3,156	\$169,681
Wholesalers proper	5,489	805,190	127,267	15.8	43,240	61,479	2,179	115,523
Manufacturers' sales branches	1,461	842,639	85,742	10.2	21,123	37,528	610	39,374
Agents and brokers	770	281,682	11,718	4.2	2,851	5,662	207	2,300
All other types	985	260,820	39,525	15.2	8,050	11,412	160	13,484
<b>WHOLESALE MERCHANTS</b>	6,012	743,125	119,029	16.0	40,779	57,569	2,113	112,290
Amusement and sporting goods	73	3,312	1,255	23.6	466	617	17	1,379
Cameras and motion picture equipment and supplies	5	137	47		16	22	-	32
Moving picture films	5	93	72		20	27	-	9
Sporting goods (general line)	15	3,557	716		298	388	2	951
Toys, novelties, and fireworks	29	757	233		87	104	5	228
All other	19	768	187		45	76	10	149
Automotive products	371	31,195	7,680	24.6	2,999	4,051	57	7,192
Automobiles and other motor vehicles	32	9,682	1,439		616	764	7	859
Automotive eq'pt., accessories and parts	295	17,978	5,385		2,094	2,918	44	5,878
Tires and tubes	44	3,635	855		289	369	6	445
Chemicals	75	14,440	1,788	12.4	487	853	12	857
Dyestuffs	5	2,061	206		57	131	1	89
Industrial chemicals	4	9,547	704		120	311	2	55
Paints and varnishes	50	2,462	809		287	381	6	631
All other	15	270	69		23	40	3	82
Clothing and furnishings	249	25,303	3,353	13.3	1,004	1,500	59	4,154
Clothing and furnishings (general line)	13	1,381	279		118	165	5	352
Clothing, men's and boys'	22	5,232	518		129	238	3	698
Clothing, women's and children's	25	1,903	245		61	80	7	104
Furnishings (general line)	11	835	131		27	37	4	155
Furnishings, men's and boys'	62	3,025	487		164	222	22	888
Furnishings, women's and children's	14	810	139		54	82	-	98
Hosiery	34	2,014	220		88	93	5	325
Millinery and millinery supplies	13	683	104		48	52	7	47
Shoes and other footwear	55	9,420	1,229		305	531	5	1,475
Coal	52	22,707	2,047	9.0	443	991	114	379
Drugs and drug sundries	70	23,425	3,538	15.1	1,431	1,954	50	3,783
Drugs (general line)	24	19,957	2,956		1,197	1,674	12	3,112
Drugs (specialty lines)	11	856	173		69	86	1	202
Patent medicines	11	882	167		51	70	5	174
Toilet articles and preparations	7	135	50		32	35	4	23
All other	17	1,595	182		82	98	7	272
Dry goods	195	28,568	4,497	15.7	1,486	2,283	25	6,117
Dry goods (general line)	54	11,427	1,889		738	1,014	7	2,802
Knit goods	30	3,014	507		175	259	5	595
Notions	32	1,108	259		111	89	8	279
Piece goods	59	10,368	1,598		391	793	3	1,934
All other	20	2,653	244		71	128	2	507
Electrical goods	170	29,817	5,375	21.4	2,075	3,104	32	4,905
Electrical appliances, equipment and supplies	130	21,316	4,533	21.7	1,614	2,309	27	3,780
Radios and radio equipment	25	1,963	450		138	223	4	324
Refrigerators	15	5,548	1,292		423	572	1	801



## WHOLESALE DISTRIBUTION: 1933

12-26-3

Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Farm products—raw materials	80	\$25,388	\$2,064	8.1	451	\$835	\$49	\$4,978
Grain	12	1,502	105		36	52	7	108
Hides, skins, and furs (raw)	16	5,034	357		102	103	4	308
Livestock	5	573	32		8	14	1	9
Tobacco (leaf)	18	1,340	290		98	131	32	1,273
Wool and mohair	24	16,093	1,050		156	408	2	3,139
All other	5	846	230		51	127	3	141
Farm products—consumer goods	750	93,148	12,396	13.3	4,090	5,260	181	3,338
Dairy products	63	6,602	2,159		764	927	15	61
Butter	5	1,113	85		34	35	1	26
Cheese	6	1,585	229		35	64	-	126
Milk and cream	33	2,169	636		250	317	7	15
All other dairy products	24	1,447	848		226	284	9	39
Poultry and poultry products	59	6,783	743		284	375	24	195
Dairy and poultry products	96	20,958	2,495		786	1,162	12	682
Fruits and vegetables (fresh)	456	52,289	5,159		1,697	2,083	111	2,159
All other	8	202	42		14	13	2	15
Farm supplies	108	11,364	1,818	16.0	553	799	34	1,918
Feed	79	5,772	685		244	318	25	555
Fertilizer	8	1,303	70		25	47	1	564
Seeds	13	2,857	938		241	379	5	625
All other	8	1,432	125		43	55	3	174
Furniture and house furnishings	130	11,559	2,196	19.0	791	1,043	67	3,372
China, glassware and crockery	11	1,165	220		108	109	3	363
Floor coverings	21	4,314	642		150	265	7	1,255
Furniture	31	1,934	425		133	190	37	568
House furnishings (except as specified)	60	3,698	782		344	419	19	1,065
Musical instruments and sheet music	7	458	127		56	60	1	121
General merchandise	4	183	29	15.8	17	15	-	48
Groceries and foods (except farm products)	1,209	188,622	24,059	12.8	6,629	11,512	318	22,445
Groceries (general line)	230	93,043	9,119		3,333	4,616	49	12,709
Confectionery and soft drinks	365	18,490	3,519		1,418	1,607	76	1,535
Fish and sea foods	55	4,236	1,097		379	469	31	259
Meats and meat products	188	26,412	3,999		1,286	1,787	71	1,534
Other food and grocery specialties	371	46,441	6,325	13.6	2,213	3,033	91	6,409
Hardware	104	18,389	4,407	24.0	1,876	2,495	55	6,472
Hardware (general line)	64	16,193	3,930		1,656	2,205	50	5,863
Hardware (specialty lines)	40	2,196	477		220	290	5	609
Jewelry and optical goods	105	6,254	1,482	23.7	547	766	29	2,862
Jewelry (general line)	54	3,512	743		223	368	20	1,908
Clocks and watches	5	182	55		20	34	-	170
Diamonds and other precious stones	11	757	85		27	31	4	267
Other jewelry specialties	19	940	235		74	103	3	308
Optical goods	16	863	364		203	230	2	209
Lumber and building materials (other than metal)	160	16,643	4,262	25.6	1,233	2,040	288	3,942
Lumber and millwork	56	7,828	1,490		418	724	62	1,603
Asbestos products	3	64	44		12	27	7	6
Brick and tile	6	489	187		44	84	25	25
Cement	11	1,681	486		100	249	30	478
Glass	13	1,342	363		140	213	15	397
All other	71	5,239	1,692		519	743	149	1,432

## WHOLESALE DISTRIBUTION: 1933

12-09-0  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Machinery, equipment and supplies (except electrical)	396	\$33,558	\$9,113	27.2	3,241	\$4,663	\$94	\$9,883
Commercial machinery, eqp't. and supplies	58	2,442	781		287	387	11	740
Office equipment and supplies (except furniture)	10	299	109		51	58	2	91
Store equipment and supplies	8	166	67		21	27	1	53
All other	40	1,977	605		215	302	8	596
Construction machinery, equipment and supplies	5	356	146		57	81	1	154
Farm and dairy machinery and equipment	11	936	182		63	99	1	211
Industrial machinery, eqp't. and supplies	174	18,774	4,706		1,584	2,315	54	5,361
Bottles and bottling equipment	15	744	96		29	34	2	199
Machine tools	6	270	62		11	23	5	39
Mechanical rubber goods	6	823	192		56	97	-	173
Mill and mine supplies (general line)	63	10,775	2,398		932	1,334	29	3,208
All other	84	6,162	1,958		556	827	18	1,742
Professional equipment and supplies	51	5,644	1,872		759	1,085	12	2,153
Dental	12	1,123	378		182	214	2	309
Surgical, medical and hospital	14	1,028	335		107	156	5	285
All other	25	3,493	1,159		470	715	5	1,559
Service equipment and supplies	86	3,973	1,243		463	576	11	1,142
Barber and beauty parlor	47	2,112	640		255	302	5	647
Laundry	3	249	68		18	32	-	55
All other	36	1,612	535		190	242	6	440
Transportation equipment and supplies	11	1,433	183		48	120	4	122
Railroad equipment and supplies	3	999	102		16	78	-	6
All other	8	434	81		32	42	4	116
Metals (except scrap)	59	11,279	2,084	18.5	695	1,059	102	2,671
Iron and steel	30	5,182	1,120		348	536	43	1,543
Sheet metal products	11	2,002	450		156	268	56	629
Other metal and metal works	18	4,095	514		191	255	3	499
Paper and its products	185	23,114	5,485	23.7	1,774	2,844	121	5,008
Paper and its products (general line)	43	14,446	3,028		955	1,697	62	2,796
Paper and its products (specialty lines)	71	5,809	1,313		468	683	27	1,337
Stationery and stationery supplies	26	1,003	377		155	182	6	331
Wall paper	45	1,856	767		196	282	26	544
Petroleum and its products	82	11,385	3,044	26.7	587	893	32	667
Plumbing and heating equipment and supplies	140	13,463	3,772	28.0	1,276	1,765	45	4,521
Heating equipment (general line)	8	421	93		38	44	4	81
Pipe, valves and fittings	5	437	99		34	51	1	95
Plumbing and heating equipment (general line)	80	10,078	2,909		972	1,364	30	3,514
Stoves and ranges	5	310	115		72	75	-	152
All other	42	2,217	656		160	231	10	679
Tobacco and its products (except leaf)	169	40,518	2,736	6.8	1,006	1,453	15	3,560
Waste materials	327	12,215	2,668	21.8	1,038	1,227	209	3,731
Iron and steel scrap	69	3,849	876		315	439	72	1,914
Junk and scrap (general line)	190	6,796	1,434		484	598	131	1,608
Waste paper, rags and rubber	68	1,570	358		239	190	6	209



## WHOLESALE DISTRIBUTION: 1933

12-26-33  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An "X" in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	975	\$487,289	\$69,559	14.3	\$17,398	\$29,384	\$381	\$38,180
Automotive products	9	5,631	734	13.0	248	432	1	69
Automobiles and other motor vehicles	74	31,283	5,250	16.8	1,397	2,536	17	3,416
Automotive eqp't., accessories and parts	29	15,182	2,544		815	1,329	6	1,829
Tires and tubes	11	1,487	319		111	154	-	339
Chemicals	34	14,614	2,387		471	1,053	11	1,248
Explosives	70	35,662	5,581	15.6	1,046	2,313	3	3,448
Industrial chemicals	12	4,280	656		131	320	1	360
Paints and varnishes	15	18,088	1,749		362	962	-	1,612
All other	27	4,392	1,269		350	595	2	483
All other	16	8,902	1,907		203	436	-	993
Clothing and furnishings	17	6,555	969	14.8	295	416	-	786
Clothing, men's and boys'	3	1,777	210		42	113	-	47
Clothing, women's and children's	3	518	124		119	88	-	31
Furnishings, men's and boys'	5	2,370	345		57	93	-	307
Hosiery	3	1,584	271		72	114	-	369
All other	3	306	19		5	8	-	32
Coal	4	997	55	5.5	16	32	2	-
Drugs and drug sundries	10	4,087	740	18.1	160	267	1	284
Drugs (specialty lines)	4	3,693	647		110	212	-	179
All other	6	394	93		50	55	1	105
Dry goods	13	3,958	412	10.4	117	213	9	367
Piece goods	6	2,136	237		46	103	9	277
All other	7	1,822	175		71	110	-	90
Electrical goods	32	37,369	4,426	11.8	1,378	2,438	5	2,132
Farm products-consumer goods	26	8,309	2,981	35.9	757	1,065	8	251
Cheese	3	3,517	569		43	88	-	174
All other dairy products	19	4,111	2,119		615	824	6	65
All other	4	681	293		99	153	2	12
Farm supplies	6	1,351	240	17.8	55	90	-	280
Feed	3	661	91		13	17	-	38
Fertilizer	3	690	149		42	73	-	242
Furniture and house furnishings	30	6,747	963	14.3	316	504	5	1,885
Floor coverings	6	3,417	223		55	122	-	823
Furniture	11	1,422	369		171	213	3	193
All other	13	1,908	371		90	169	2	869
Groceries and foods (except farm products)	255	185,704	22,465	12.1	5,294	8,171	89	4,572
Confectionery and soft drinks	8	18,134	2,445		387	499	4	501
Lards and meat products	83	72,236	5,751		2,312	3,132	30	1,672
Other food and grocery specialties	164	95,334	14,269		2,595	4,540	55	2,399
Hardware	10	2,351	274	11.7	89	120	5	523
Jewelry and optical goods	16	1,221	354	29.0	114	153	-	150
Jewelry (general line)	3	38	19		13	10	-	32
Other jewelry specialties	6	281	34		11	23	-	22
Optical goods	9	902	301		90	120	-	96

## WHOLESALE DISTRIBUTION: 1933

12-29-33  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- ne	
WITH STOCKS (continued)								
Lumber and building materials (other than metal)	36	\$25,307	\$3,350	12.9	980	\$1,726	\$80	\$1,702
Lumber and millwork	3	392	49		10	36	-	4
Asbestos products	3	1,546	230		55	129	-	12
Brick and tile	5	1,984	96		23	62	-	257
Cement	4	3,821	998		234	579	-	422
Glass	7	14,576	697		238	446	79	435
All other	14	3,988	1,290		320	475	1	572
Machinery, equipment and supplies (except electrical)	225	42,407	9,398	22.2	3,005	5,271	122	5,544
Commercial machinery, eqp't. and supplies	52	5,311	1,737		821	1,206	6	495
Office equipment and supplies (except furniture)	43	4,867	1,608		770	1,131	6	439
Store equipment and supplies	3	183	54		18	32	-	18
All other	6	261	75		33	43	-	39
Construction machinery, equipment and supplies	14	1,469	278		102	151	-	213
Road machinery and equipment	3	264	59		19	32	-	30
All other	11	1,205	219		83	119	-	183
Farm and dairy machinery and equipment	12	3,691	786		306	428	-	1,159
Industrial machinery, eqp't. and supplies	104	21,773	4,169		1,100	2,310	104	2,931
Bottles and bottling equipment	4	3,688	529		131	292	1	272
Mechanical rubber goods	6	996	150		51	85	5	89
Mill and mine supplies (general line)	16	2,774	491		146	306	2	541
All other	78	14,316	2,999		772	1,627	96	1,929
Professional equipment and supplies	20	5,507	1,262		349	582	1	900
Dental	5	3,768	655		153	273	-	579
Surgical, medical and hospital	7	374	193		48	105	-	43
All other	8	1,365	414		148	204	1	278
Service equipment and supplies	20	4,124	1,113		317	550	-	757
Laundry	5	635	171		56	110	-	63
All other	15	3,489	942		261	440	-	694
Transportation equipment and supplies	3	332	53		10	44	11	88
Metals (except scrap)	40	15,636	1,471	9.4	337	771	5	3,289
Iron and steel	27	7,626	705		176	397	1	2,195
Other metal and metal works	13	8,010	766		161	374	4	1,094
Paper and its products	10	1,125	310	27.6	101	145	-	58
Paper and its products (specialty lines)	7	981	254		86	122	-	42
All other	3	144	56		15	23	-	16
Plumbing and heating equipment and supplies	37	7,200	1,575	21.9	460	725	-	1,372
Heating equipment (general line)	9	817	218		57	91	-	114
Plumbing and heating equipment (general line)	11	3,103	676		204	303	22	808
All other	17	3,280	681		199	331	4	450
Tobacco and its products (except leaf)	10	10,390	1,130	10.9	140	265	-	1,352
All other kinds of business	43	57,999	6,871	13.0	1,193	1,731	2	5,700
Forest products (except lumber)	4	287	49		19	30	-	16
Leather goods	9	1,085	276		80	141	1	356
Oils and grasses (animal and vegetable)	4	1,459	11-		14	42	-	72
Yarn	3	2,058	53		17	25	-	83
Miscellaneous	23	48,110	6,383		1,063	1,493	1	5,163

## WHOLESALE DISTRIBUTION: 1933

12-69-6  
Census of  
American  
Business

Table 2 B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS</b>	486	\$355,350	\$16,183	4.6	3,725	\$8,144	\$229	\$124
Amusement and sporting goods	11	5,534	706	12.8	231	362	-	-
Moving picture films	8	5,524	700		229	359	-	-
All other	3	10	6		2	5	-	-
Chemicals	19	7,688	1,337	17.4	209	338	12	3
Paints and varnishes	9	3,978	1,017		173	247	11	3
All other	10	3,710	320		36	91	1	-
Clothing and furnishings	7	2,491	203	8.1	48	130	-	-
Furnishings, men's and boys'	3	1,851	134		39	105	-	-
All other	4	640	69		9	25	-	-
Coal	9	5,753	288	5.0	46	168	-	-
Dry goods	11	5,720	127	2.2	55	83	-	-
Piece goods	7	5,603	65		15	31	-	-
All other	4	117	62		40	52	-	-
Electrical goods	36	14,851	676	4.6	203	357	1	-
Farm products-consumer goods	7	901	237	26.3	51	81	-	-
Farm supplies	3	345	50	14.5	11	25	2	-
Furniture and house furnishings	12	6,530	731	11.2	142	246	9	-
Floor coverings	6	6,022	672		83	214	9	-
All other	6	508	59		59	32	-	-
Groceries and foods (except farm products)	26	12,108	2,360	19.5	532	928	1	-
Confectionery and soft drinks	3	695	334		13	30	-	-
Other food and grocery specialties	23	11,413	2,026		519	898	1	-
Jewelry and optical goods	4	594	41	6.9	12	28	-	-
Lumber and building materials (other than metal)	25	5,305	517	9.7	132	296	9	107
Asbestos products	5	998	113		30	68	-	-
Brick and tile	4	1,632	86		21	51	2	107
Cement	4	789	141		23	76	6	-
All other	12	1,886	177		58	101	1	-
Machinery, equipment and supplies (except electrical)	122	18,162	2,095	11.5	560	1,201	13	27
Commercial machinery, eq't. and supplies	21	1,356	209		66	131	1	-
Office equipment and supplies (except furniture)	16	838	156		60	120	1	-
All other	5	518	53		6	11	-	-
Construction machinery, equipment and supplies	15	2,597	305		83	176	-	-
Construction machinery	4	183	68		11	33	-	-
Road machinery and equipment	3	1,984	177		51	109	-	-
All other	8	430	60		21	34	-	-
Industrial machinery, eq't. and supplies	71	12,403	1,399		362	800	12	27
Machine tools	4	220	39		11	22	-	-
Mechanical rubber goods	4	608	64		18	45	-	-
All other	63	11,575	1,296		333	733	12	27
Professional equipment and supplies	3	408	14		4	8	-	-
Transportation equipment and supplies	9	1,026	75		18	50	-	-
Other machinery, equipment and supplies	3	372	93		27	36	-	-

## WHOLESALE DISTRIBUTION: 1933

12-29-3  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS (continued)</b>								
Metals (except scrap)	80	\$232,523	\$4,347	1.9	889	\$2,602	\$159	\$45
Iron and steel	71	227,209	4,074		830	2,443	152	23
Other metal and metal works	9	5,314	273		59	159	7	22
Paper and its products	17	4,432	377	8.5	73	218	16	11
Paper and its products (specialty lines)	12	2,711	311		64	181	16	11
All other	5	1,721	66		9	37	-	-
Petroleum and its products	3	3,957	262	6.6	59	134	1	-
Plumbing and heating equipment and supplies	13	2,255	427	18.9	94	225	-	-
Heating equipment (general line)	8	894	236		57	120	-	-
All other	7	1,361	189		37	105	-	-
Tobacco and its products (except leaf)	7	13,884	147	1.1	53	99	1	-
All other kinds of business	74	12,307	1,255	10.2	325	623	5	1
Leather	3	1,321	55		11	33	-	-
Newspapers and magazines	3	219	239		95	138	-	-
Yarn	3	996	44		11	25	-	-
Miscellaneous	65	9,771	917		208	427	5	1
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
	171	82,618	1,841	2.2	450	851	25	205
Coal	16	5,995	368	6.1	58	170	3	-
Farm products—raw materials	15	10,242	190	1.9	57	99	13	24
Livestock	12	8,530	148		56	97	13	-
All other	3	1,712	42		1	2	-	34
Farm products—consumer goods	32	10,599	300	2.8	61	103	3	9
Fruits and vegetables (fresh)	29	9,444	282		59	99	3	6
All other	3	1,155	18		2	4	-	1
Farm supplies	7	605	42	6.9	11	26	1	4
Feed	4	281	31		7	21	1	4
Fertilizer	3	324	11		4	5	-	-
Groceries and foods (except farm products)	62	49,082	559	1.1	160	281	3	78
Meats and meat products	3	3,047	29		5	10	-	-
Other food and grocery specialties	59	46,035	530		155	271	3	78
Lumber and building materials (other than metal)	7	680	62	9.1	25	31	-	-
Lumber and millwork	4	636	45		20	26	-	-
All other	3	44	17		5	5	-	-
Machinery, equipment and supplies (except electrical)	4	105	9	8.6	3	1	-	1
Metals (except scrap)	3	1,505	120	8.0	13	47	-	39
Waste materials	4	968	64	6.6	9	42	-	-
All other kinds of business	21	3,837	127	3.3	44	51	2	40
Yarn	7	2,638	38		10	13	-	5
Miscellaneous	14	1,201	89		34	38	2	35
<b>COMMISSION MERCHANTS</b>								
	177	57,509	2,399	4.2	315	1,481	69	1,120
Clothing and furnishings	3	1,618	74	4.6	16	34	-	17
Dry goods	5	7,077	236	3.3	39	117	-	60
Electrical goods	5	590	89	10.0	15	40	1	116

## WHOLESALE DISTRIBUTION: 1933

12-00-0

Census of

American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>COMMISSION MERCHANTS (continued)</b>								
Farm products—raw materials	7	\$2,548	976	2.9	15	\$52	\$ -	\$1
Wool and mohair	3	582	37		5	15	-	-
All other	4	1,966	39		10	17	-	1
Farm products—consumer goods	115	31,717	1,813	5.7	457	734	55	344
Poultry and pultry products	21	3,525	187		52	85	5	57
Fruits and vegetables (fresh)	85	24,135	1,467		352	581	40	187
All other	9	3,957	159		33	67	10	90
Furniture and house furnishings	4	668	91	13.6	20	59	-	2
Groceries and foods (except farm products)	3	609	30	4.9	9	14	2	-
Lumber and building materials (other than metal)	7	1,349	85	6.4	25	50	1	-
All other kinds of business	28	11,233	934	8.3	219	402	10	580
Flowers and nursery stock	8	1,330	297		119	152	7	31
Yarn	9	8,210	545		73	212	1	493
Miscellaneous	11	1,693	91		27	38	2	55
<b>EXPORT AND IMPORT AGENTS</b>	4	250	38	15.2	5	8	-	83
<b>MANUFACTURERS' AGENTS</b>	312	35,659	2,260	6.2	664	1,117	69	577
Automotive products	5	1,050	229	21.8	92	122	-	111
Chemicals	4	275	35	12.7	9	19	-	5
Clothing and furnishings	13	787	55	7.0	23	30	7	49
Hosiery	3	387	24		14	10	-	49
All other	10	400	31		9	20	7	-
Coal	6	1,189	93	7.8	20	47	1	3
Drugs and drug sundries	5	353	33	9.1	12	16	-	2
Dry goods	6	1,384	41	3.0	6	30	-	2
Piece goods	3	95	3		1	1	-	-
All other	3	1,289	38		5	29	-	2
Electrical goods	29	1,586	190	12.0	62	103	-	14
Electrical appliances, eq't. and supplies	25	1,469	176		57	93	-	12
All other	4	119	14		5	10	-	2
Furniture and house furnishings	20	1,670	152	9.1	47	73	2	97
Floor coverings	4	960	83		22	46	-	93
Furniture	9	347	37		8	10	-	3
House furnishings (except china and glassware)	4	215	18		9	10	1	1
All other	3	148	14		8	7	1	-
Groceries and foods (except farm products)	22	16,323	252	1.5	70	157	1	10
Hardware	4	245	14	5.7	6	7	-	-
Lumber and building materials (other than metal)	17	975	154	15.8	38	59	6	19
Brick and tile	3	148	22		8	13	-	-
Cement	3	122	58		12	22	2	17
All other	11	705	74		18	34	4	2
Machinery, equipment and supplies (except electrical)	96	4,078	595	14.6	164	270	33	194
Commercial machinery, equipment and supplies	13	275	44		15	21	5	7
Office equipment and supplies (except furniture)	5	33	7		2	2	1	7
Store equipment and supplies	4	155	15		3	4	1	-
All other	4	87	21		10	15	4	-



## WHOLESALE DISTRIBUTION: 1933

12-26-33  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' AGENTS (continued)</b>								
Machinery, equipment and supplies (continued)								
Construction machinery, equipment and supplies	7	\$196	\$68		17	\$27	\$1	\$132
Industrial machinery, equipment and supplies	60	2,856	377		100	168	22	50
Machine tools	3	209	41		8	15	4	2
Mill and mine supplies (general line)	3	173	35		12	18	-	20
All other	54	2,474	301		80	135	18	28
Service equipment and supplies	8	382	48		19	26	2	4
Transportation equipment and supplies	4	171	24		7	14	2	-
Other machinery, equipment and supplies	4	197	34		6	14	-	1
<b>Metals (except scrap)</b>	<b>21</b>	<b>2,148</b>	<b>178</b>	<b>8.3</b>	<b>32</b>	<b>62</b>	<b>8</b>	<b>109</b>
Iron and steel	12	2,007	161		27	53	5	105
Other metal and metal works	9	141	17		5	9	3	4
<b>Paper and its products</b>	<b>8</b>	<b>348</b>	<b>27</b>	<b>7.8</b>	<b>13</b>	<b>15</b>	<b>1</b>	<b>-</b>
Plumbing and heating equipment and supplies	26	1,682	83	4.9	29	34	2	18
Heating equipment (general line)	4	183	16		5	10	-	11
Plumbing and heating equipment (general line)	4	411	13		4	5	1	4
All other	18	1,088	54		20	19	1	3
<b>All other kinds of business</b>	<b>30</b>	<b>2,554</b>	<b>129</b>	<b>5.1</b>	<b>41</b>	<b>63</b>	<b>8</b>	<b>43</b>
Beer	5	34	4		1	1	1	1
Leather	3	362	12		3	3	-	-
Newspapers and magazines	4	262	39		12	23	7	-
Yarn	4	969	19		5	10	-	-
Miscellaneous	14	927	55		20	26	-	42
<b>SELLING AGENTS</b>	<b>21</b>	<b>26,872</b>	<b>3,605</b>	<b>3.7</b>	<b>760</b>	<b>1,895</b>	<b>38</b>	<b>179</b>
Clothing and furnishings	4	1,597	52	3.3	15	24	-	-
Coal	21	42,990	1,608	3.7	311	831	6	40
<b>Dry goods</b>	<b>10</b>	<b>22,906</b>	<b>364</b>	<b>1.7</b>	<b>112</b>	<b>249</b>	<b>-</b>	<b>13</b>
Piece goods	7	22,505	359		103	235	-	-
All other	3	401	25		9	14	-	13
<b>Farm products—raw materials</b>	<b>3</b>	<b>1,205</b>	<b>38</b>	<b>3.2</b>	<b>6</b>	<b>10</b>	<b>-</b>	<b>44</b>
Furniture and house furnishings	4	628	119	18.9	30	51	3	3
Groceries and foods (except farm products)	6	292	19	6.5	4	8	-	2
<b>Lumber and building materials (other than metal)</b>	<b>9</b>	<b>1,024</b>	<b>119</b>	<b>10.9</b>	<b>24</b>	<b>61</b>	<b>-</b>	<b>-</b>
Lumber and millwork	5	1,010	105		22	54	-	-
All other	4	84	14		2	7	-	-
<b>Machinery, equipment and supplies (except electrical)</b>	<b>4</b>	<b>1,159</b>	<b>319</b>	<b>27.5</b>	<b>76</b>	<b>196</b>	<b>23</b>	<b>10</b>
<b>Metals (except scrap)</b>	<b>9</b>	<b>14,115</b>	<b>653</b>	<b>4.6</b>	<b>104</b>	<b>301</b>	<b>3</b>	<b>-</b>
<b>All other kinds of business</b>	<b>21</b>	<b>10,886</b>	<b>394</b>	<b>2.7</b>	<b>80</b>	<b>164</b>	<b>3</b>	<b>67</b>
Yarn	5	8,902	104		14	66	-	26
Miscellaneous	16	1,984	190		66	98	3	41
<b>OTHER AGENTS</b>	<b>15</b>	<b>6,774</b>	<b>575</b>	<b>8.5</b>	<b>156</b>	<b>300</b>	<b>6</b>	<b>33</b>
<b>Farm products—raw materials</b>	<b>4</b>	<b>560</b>	<b>52</b>	<b>9.3</b>	<b>6</b>	<b>13</b>	<b>5</b>	<b>5</b>
<b>Farm products—consumer goods</b>	<b>3</b>	<b>3,151</b>	<b>182</b>	<b>5.8</b>	<b>53</b>	<b>140</b>	<b>-</b>	<b>-</b>
<b>All other kinds of business</b>	<b>8</b>	<b>3,063</b>	<b>341</b>	<b>11.1</b>	<b>97</b>	<b>147</b>	<b>1</b>	<b>51</b>

## WHOLESALE DISTRIBUTION: 1933

1933  
CENSUS OF  
Wholesale  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

Ar X n column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	743	\$123,593	\$33,320	27.0	6,365	\$9,122	\$95	\$5,757
CHAIN STORE WAREHOUSES	31	119,191	4,798	4.0	1,247	1,750	37	4,511
Farm products-consumer goods	4	8,907	945	10.7	192	241	9	88
Groceries and foods (except farm products)	18	93,094	3,515	3.8	883	1,285	18	3,279
Groceries (general line)	12	88,256	3,273		818	1,175	2	3,223
Meats and meat products	3	4,287	185		52	85	5	49
Other food and grocery specialties	3	551	57		13	27	11	7
Tobacco and its products (except leaf)	3	1,762	121	6.9	42	68	-	103
All other kinds of business	6	15,528	217	1.4	130	156	10	1,041
<b>ASSEMBLERS AND COUNTRY BUYERS</b>								
Farm products-consumer goods	76	3,315	441	11.6	140	149	6	21
Milk and cream	20	2,443	256		78	86	-	13
Poultry and poultry products	28	772	87		29	25	3	1
Dairy and poultry products	5	102	15		7	7	1	7
Fruits and vegetables (fresh)	17	268	37		15	12	2	6
All other	6	230	48		13	19	-	-
All other kinds of business	95	1,428	269	18.8	94	96	11	3,006
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>								
ELEVATORS	27	11,537	516	4.5	152	209	10	97
OTHER TYPES	10	427	53	12.4	24	25	2	41
	3	829	128	15.4	48	61	1	51
<b>PHILADELPHIA</b>								
	3,418	1,047,178	122,592	11.7	33,980	55,093	1,188	81,355
Wholesalers proper	2,251	369,579	56,206	15.2	18,504	27,948	762	53,334
Manufacturers' sales branches	650	409,815	50,048	12.2	11,535	20,653	289	25,129
Agents and brokers	470	183,695	6,900	3.8	1,679	3,299	94	1,624
All other types	47	84,089	9,438	11.2	2,262	3,193	43	3,268
<b>WHOLESALE MERCHANTS</b>								
Wholesale merchants	2,103	340,256	53,014	15.6	17,622	26,500	733	51,044
Amusement and sporting goods	33	3,741	824	22.0	323	432	7	915
Moving picture films	5	93	72		20	27	-	9
Sporting goods (general line)	5	2,824	556		246	329	1	722
Toys, novelties and fireworks	9	177	63		18	23	2	69
All other	14	647	133		39	53	4	115
Automotive products	93	7,347	2,010	27.4	747	1,044	7	1,436
Automobiles and other motor vehicles	6	1,352	297		120	282	-	203
Automotive eq'pt., accessories and parts	68	4,451	1,377		510	612	4	1,009
Tires and tubes	19	1,544	336		117	150	3	224
Chemicals	40	3,497	590	16.9	196	308	5	417
Dyestuffs	6	2,061	206		57	131	1	89
Paints and varnishes	24	869	232		93	110	2	206
All other	10	567	152		46	67	2	122
Clothing and furnishings	156	15,860	2,057	13.0	651	1,005	31	2,493
Clothing and furnishings (general line)	8	975	221		97	148	5	233
Clothing, men's and boys'	10	3,617	364		84	178	-	418
Clothing, women's and children's	11	401	50		19	21	1	33
Furnishings (general line)	5	338	66		16	23	2	86
Furnishings, men's and boys'	34	1,206	168		69	88	8	504
Furnishings, women's and children's	13	792	135		63	81	-	89
Hosiery	28	1,721	178		70	76	5	251
Millinery and millinery supplies	8	496	68		33	37	5	26
Shoes and other footwear	39	6,314	807		200	353	5	853

## WHOLESALE DISTRIBUTION: 1933

12-49-4

Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Coal	17	\$9,750	\$1,265	13.0	254	\$691	\$96	\$289
Drugs and drug sundries	27	12,321	1,614	13.1	702	989	13	1,970
Drugs (general line)	5	9,644	1,287		563	810	-	1,566
Drugs (specialty lines)	5	434	42		19	20	-	44
Patent medicines	5	755	121		41	55	4	162
Toilet articles and preparations	6	132	48		31	35	4	23
All other	8	1,356	116		48	69	5	175
Dry goods	138	20,873	3,329	15.9	1,052	1,715	20	4,439
Dry goods (general line)	23	5,634	947		361	554	4	1,517
Knit goods	23	2,451	418		150	221	5	448
Notions	20	696	179		71	55	6	124
Piece goods	53	9,458	1,544		379	758	3	1,846
All other	19	2,634	241		71	127	2	504
Electrical goods	71	15,977	3,610	22.6	1,156	1,798	6	2,797
Electrical appliances, eq't. and supplies	56	12,187	2,700		917	1,386	4	2,307
Radios and radio equipment	7	235	77		37	37	2	105
Refrigerators	8	3,557	833		202	375	-	385
Farm products—raw materials	37	22,612	1,647	7.3	267	646	10	3,937
Grain	3	1,086	72		19	35	-	52
Hides, skins, and furs (raw)	4	4,110	206		34	53	-	102
Wool and mohair	24	16,093	1,050		156	408	2	3,139
All other	6	1,323	319		58	150	8	644
Farm products—consumer goods	249	43,511	4,054	9.3	1,249	1,788	43	2,245
Dairy products (general line)	6	863	200		69	87	1	14
All other dairy products	4	60	17		5	9	-	2
Poultry and poultry products	19	4,572	510		188	283	13	164
Dairy and poultry products	57	14,484	1,313		408	646	5	415
Fruits and vegetables (fresh)	155	21,014	1,744		526	685	22	1,536
All other	8	2,518	270		53	78	2	114
Farm supplies	15	4,647	821	17.7	214	350	3	919
Feed	4	736	66		20	25	-	38
Seeds	5	1,979	665		173	275	-	244
All other	4	1,932	90		21	50	3	637
Furniture and house furnishings	90	8,056	1,569	19.5	577	760	53	2,402
China, glassware and crockery	8	837	152		75	73	1	260
Floor coverings	15	2,991	475		106	195	4	966
Furniture	24	1,458	353		112	171	35	329
House furnishings (except as specified)	37	2,324	481		233	268	12	736
Musical instruments and sheet music	6	446	108		51	53	1	111
Groceries and foods (except farm products)	298	70,145	9,492	13.5	3,172	4,436	79	7,178
Groceries (general line)	35	29,133	2,762		941	1,375	10	3,191
Confectionery and soft drinks	68	5,286	1,418		560	631	19	258
Fish and sea foods	27	2,990	686		234	312	11	222
Meats and meat products	58	15,122	2,005		598	903	16	1,147
Other food and grocery specialties	110	17,614	2,621		639	1,215	23	2,360
Hardware	33	5,065	1,168	23.1	517	673	23	1,457
Hardware (general line)	8	3,338	780		351	439	20	973
Hardware (specialty lines)	25	1,727	388		166	234	3	484

## WHOLESALE DISTRIBUTION: 1933

12-50-6

Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Jewelry and optical goods	62	\$7,354	\$795	23.6	280	\$404	\$16	\$1,442
Jewelry (general line)	34	1,963	421		122	220	13	917
Clocks and watches	4	181	54		20	34	-	168
Diamonds and other precious stones	7	366	41		12	14	3	171
Other jewelry specialties	12	518	125		36	44	1	94
Optical goods	5	326	152		90	92	1	92
Lumber and building materials (other than metal)	52	9,312	2,038	21.9	531	1,059	98	1,707
Lumber and millwork	22	4,858	673		150	368	19	701
Asbestos products	3	64	44		12	27	7	6
Cement	4	1,537	444		90	227	26	441
Glass	8	1,125	324		126	194	14	288
All other	15	1,724	553		153	243	32	271
Machinery, equipment and supplies (except electrical)	181	13,577	4,161	30.6	1,457	2,114	31	4,530
Commercial machinery, equipment and supplies	24	1,412	460		154	227	2	349
Office equipment and supplies (except furniture)	4	84	33		15	20	1	26
Stove equipment and supplies	3	56	34		10	16	-	23
All other	17	1,272	393		129	191	1	300
Industrial machinery, equipment and supplies	79	5,589	1,570		485	696	16	1,741
Bottles and bottling equipment	11	718	86		25	30	2	196
Machine tools	3	172	25		8	13	-	17
Mechanical rubber goods	4	724	169		41	86	-	164
Mill and mine supplies (general line)	8	1,124	265		123	153	1	309
All other	53	2,851	1,025		288	414	13	1,055
Professional equipment and supplies	25	3,939	1,291		504	763	5	1,558
Dental	3	642	200		101	127	-	138
Surgical, medical and hospital	8	690	201		52	83	2	166
All other	14	2,607	890		351	553	3	1,254
Service equipment and supplies	41	1,904	596		217	287	6	545
Barber and beauty parlor	18	901	279		118	137	4	288
All other	23	1,003	317		99	150	2	257
Transportation equipment and supplies	7	353	72		30	38	2	107
Other machinery, equipment and supplies	5	380	172		67	103	-	230
Metals (except scrap)	31	6,435	1,215	18.9	431	647	29	1,612
Iron and steel	16	3,522	834		264	424	24	1,046
Sheet metal products	5	1,355	197		79	119	2	425
Other metal and metal works	10	1,558	184		88	104	3	141
Paper and its products	90	12,087	3,137	26.0	1,008	1,624	21	2,509
Paper and its products (general line)	17	7,917	1,864		591	1,042	6	1,561
Paper and its products (specialty lines)	38	2,746	623		243	337	6	523
Stationery and stationery supplies	11	448	172		58	73	-	117
Wall paper	24	976	478		116	172	9	308
Petroleum and its products	14	2,050	351	17.1	108	164	16	96

## WHOLESALE DISTRIBUTION: 1933

12-20-33  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE MERCHANTS (continued)</b>								
Plumbing and heating equipment and supplies	53	\$5,164	\$1,446	28.0	565	\$700	\$6	\$1,496
Heating equipment (general line)	3	260	57		24	28	-	41
Pipe, valves and fittings	3	179	53		19	21	-	54
Plumbing and heating equipment (general line)	22	2,880	845		338	413	4	948
All other	25	1,845	491		184	238	2	453
Tobacco and its products (except leaf)	59	14,280	773	5.4	312	453	6	1,544
Waste materials	110	4,819	1,099	22.8	416	518	82	530
Iron and steel scrap	14	603	197		89	96	4	82
Junk and scrap (general line)	50	3,188	714		179	306	73	332
Waste paper, rags and rubber	46	1,028	188		150	114	5	116
All other kinds of business	156	25,776	3,951	15.3	1,435	2,162	30	2,684
Bags and bagging	6	254	64		40	71	-	33
Beer	30	614	94		35	44	2	18
Books and periodicals	7	2,168	1,483		504	787	3	554
Cordage and twine	3	10,814	281		107	173	-	218
Flowers and nursery stock	5	202	49		17	23	-	1
Forest products (except lumber)	15	1,037	170		51	71	10	179
Leather	7	1,182	254		89	145	-	270
Leather goods	31	2,165	240		88	105	2	446
Newspapers and magazines	5	1,577	349		226	295	1	94
Wines and spiritous liquors	3	212	59		24	27	-	44
Yarn	12	3,846	506		113	161	1	516
Miscellaneous	32	1,705	402		141	320	11	311
<b>EXPORTERS</b>	7	1,820	87	4.8	10	18	-	194
<b>IMPORTERS</b>	60	17,707	2,087	11.8	463	669	18	1,798
Chemicals	5	715	150	21.0	26	76	-	134
Dry goods	7	432	113	26.2	32	52	-	29
Piece goods	4	234	48		13	25	-	-
All other	3	198	65		19	27	-	29
Farm products-raw materials	10	5,456	253	4.6	46	108	1	570
Wool and mohair	6	5,052	217		36	93	1	429
All other	4	404	36		10	15	-	141
Furniture and house furnishings	4	1,129	284	25.2	93	96	1	204
Groceries and foods (except farm products)	12	6,499	1,054	16.2	216	429	-	544
All other kinds of business	22	3,476	233	6.7	60	108	16	317
<b>LIMITED FUNCTION WHOLESALEERS</b>								
Coal	15	6,282	548	8.7	135	292	10	15
Groceries and foods (except farm products)	35	979	166	17.0	51	74	-	33
Lumber and building materials (other than metal)	6	270	69	7.1	16	29	1	-
Paper and its products	3	660	147	22.3	161	123	-	161
All other kinds of business	22	905	88	9.7	30	43	-	89
Beer	8	71	8		3	2	-	4
Miscellaneous	14	834	80		27	41	-	85
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	4	3,795	364	9.6	129	221	-	44
Automotive products	29	19,920	3,060	15.4	901	1,639	10	2,130
Automobiles and other motor vehicles	12	11,267	1,729		543	916	1	1,363
Automotive eq't., accessories and parts	7	1,394	285		98	133	5	316
Tires and tubes	10	7,259	1,046		260	590	4	451

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An 'X' in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Chemicals	34	\$25,619	\$4,226	16.5	732	\$1,633	\$ -	\$2,576
Industrial chemicals	9	13,329	1,401		282	744	-	1,272
Paints and varnishes	12	2,805	803		236	412	-	265
All other	13	9,485	2,022		214	477	-	1,039
Clothing and furnishings	13	5,738	853	14.9	234	382	-	690
Clothing, men's and boys'	3	1,777	210		42	113	-	47
Furnishings, men's and boys'	5	2,370	345		57	93	-	307
All other	5	1,591	298		135	176	-	336
Drugs and drug sundries	6	3,670	697	19.0	146	249	1	257
Drugs (specialty lines)	3	3,344	623		102	202	-	155
All other	3	326	74		44	47	1	102
Dry goods	12	3,687	402	10.3	115	209	9	359
Piece goods	5	2,065	227		44	99	9	269
All other	7	1,822	175		71	110	-	90
Electrical goods	16	24,456	2,895	11.8	660	1,570	5	1,261
Farm products—consumer goods	5	4,967	1,881	37.9	474	633	-	146
Furniture and house furnishings	15	4,190	517	12.3	125	251	3	1,205
Floor coverings	4	2,711	184		45	103	-	794
Furniture	5	607	175		47	91	1	45
House furnishings (except china and glassware)	6	872	158		33	57	2	366
Groceries and foods (except farm products)	50	87,675	9,896	11.3	2,095	3,454	36	2,082
Confectionery and soft drinks	4	1,845	872		242	360	4	33
Meats and meat products	13	27,941	1,994		800	1,128	4	532
Other food and grocery specialties	33	57,889	7,030		1,053	1,966	28	1,517
Hardware	5	103	27	26.2	12	20	1	29
Jewelry and optical goods	8	863	225	26.1	68	86	-	119
Jewelry specialties	5	260	40		19	23	-	50
Optical goods	3	603	185		49	63	-	69
Lumber and building materials (other than metal)	14	5,293	1,153	21.8	315	570	39	504
Brick and tile	4	524	45		17	28	-	136
All other	10	4,769	1,108		298	542	39	368
Machinery, equipment and supplies (except electrical)	101	23,914	5,467	22.9	1,627	3,000	92	3,239
Commercial machinery, equipment and supplies	15	2,738	904		402	623	3	252
Office equipment and supplies (except furniture)	11	2,476	815		369	567	3	212
All other	4	262	89		33	56	-	40
Industrial machinery, app't. and supplies	51	11,978	2,556		696	1,444	85	1,648
Mechanical rubber goods	4	876	124		46	73	-	78
All other	47	11,102	2,432		650	1,371	85	1,570
Professional equipment and supplies	13	4,622	983		251	443	1	710
Dental " " "	4	3,494	567		119	231	-	497
Surgical, medical and hospital	4	234	127		30	69	-	25
All other	5	894	289		102	143	1	188

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent- of sales		Total	Part- time	
<b>WITH STOCKS (continued)</b>								
Machinery, equipment and supplies (continued)								
Service equipment and supplies	13	\$2,923	\$773		197	\$363	\$ -	\$521
Laundry	3	488	125		40	78	-	47
All other	10	2,435	648		157	285	-	474
Other machinery, equipment and supplies	9	1,653	251		81	127	3	108
Metals (except scrap)	19	5,106	709	13.9	165	337	5	736
Iron and steel	12	1,925	216		67	115	1	513
Other metal and metal works	7	3,181	493		98	222	4	223
Paper and its products	7	993	256	25.8	85	121	-	43
Plumbing and heating equipment and supplies	18	3,410	802	23.5	237	370	5	538
Heating equipment (general line)	5	536	148		39	63	1	71
Plumbing and heating equipment (general line)	3	1,244	271		89	105	1	248
All other	10	1,630	383		109	202	3	219
Tobacco and its products (except leaf)	6	10,382	1,126	10.8	138	263	-	1,352
All other kinds of business	36	51,818	6,590	12.7	1,116	1,598	1	5,769
Books and periodicals	3	264	43		13	27	-	11
Leather goods	6	986	248		70	126	1	331
Oils and greases (animal and vegetable)	3	1,204	38		9	20	-	54
Yarn	3	2,058	53		18	25	-	93
Miscellaneous	21	47,306	6,208		1,006	1,400	-	5,280
<b>WITHOUT STOCKS</b>								
Amusement and sporting goods	6	124,016	8,902	7.2	1,961	4,047	62	50
Chemicals	13	3,778	412	10.9	140	215	-	-
Paints and vernishes	5	3,616	915		143	217	2	-
All other	8	3,007	250		26	66	1	-
Clothing and furnishings	6	832	76	9.1	11	29	5	-
Coal	7	2,736	188	6.9	30	107	-	-
Dry goods	10	5,708	110	1.9	44	69	-	-
Piece goods	7	5,603	65		15	31	-	-
All other	3	105	45		29	38	-	-
Electrical goods	14	12,660	405	3.2	136	206	-	-
Furniture and house furnishings	7	4,718	588	12.5	114	172	9	-
Furniture	4	4,439	553		61	149	9	-
All other	3	279	35		53	23	-	-
Groceries and foods (except farm products)	16	7,331	1,399	19.1	241	432	1	-
Lumber and building materials (other than metal)	10	2,462	231	9.4	45	133	8	-
Cement	4	789	140		22	76	6	-
All other	6	1,673	91		23	57	2	-
Machinery, equipment and supplies (except electrical)	67	12,103	1,460	12.1	397	625	10	27
Commercial machinery, equipment and supplies	10	554	106		41	82	-	-
Office equipment and supplies (except furniture)	7	529	96		37	77	-	-
All other	3	25	10		4	5	-	-
Construction machinery, eqp't. and supplies	7	1,172	126		43	67	-	-

## WHOLESALE DISTRIBUTION: 1933

17-49-6  
Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS (continued)</b>								
Machinery, equipment and supplies (continued)								
Industrial machinery, eqp't. and supplies	43	\$9,232	\$1,108		281	\$619	\$10	\$27
Machine tools	5	90	23		6	12	-	-
All other	40	9,142	1,085		275	607	10	27
Transportation equipment and supplies	3	410	36		8	25	-	-
Other machinery, equipment and supplies	4	735	84		24	32	-	-
Metals (except scrap)	35	39,691	1,078	2.7	266	647	22	22
Iron and steel	30	36,306	898		225	542	22	22
Other metal and metal works	5	3,385	180		41	105	-	-
Paper and its products	10	3,349	308	9.2	46	175	16	-
Paper and its products (specialty lines)	7	2,066	255		40	147	16	-
All other	3	1,283	53		6	28	-	-
Petroleum and its products	5	3,967	262	6.6	58	134	1	-
Plumbing and heating equipment and supplies	5	1,070	139	13.0	32	82	-	-
All other kinds of business	43	16,988	1,081	6.4	232	538	7	1
Yarn	3	996	44		11	25	-	-
Miscellaneous	40	15,992	1,037		221	513	7	1
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Coal	68	51,524	898	1.7	219	415	6	152
Farm products-consumer goods	9	3,905	216	5.5	40	118	2	-
Farm supplies	18	6,133	148	2.4	33	57	1	3
Groceries and foods (except farm products)	3	410	14	3.4	5	7	-	-
Meats and meat products	36	36,999	359	1.0	101	163	1	77
Other food and grocery specialties	3	3,047	29		5	10	-	-
Lumber and building materials (other than metal)	33	33,952	330		96	173	1	77
All other kinds of business	3	232	21	9.1	6	10	-	-
Yarn	19	3,845	140	3.6	34	40	2	72
Miscellaneous	5	1,244	27		6	10	-	5
Miscellaneous	14	2,601	113		28	30	2	67
<b>COMMISSION MERCHANTS</b>								
Dry goods	141	39,128	2,617	6.7	601	1,107	50	978
Electrical goods	4	7,022	226	3.2	38	115	-	59
Farm products-raw materials	4	562	52	9.3	12	36	-	108
Farm products-consumer goods	4	1,582	38	2.4	5	15	-	-
Poultry and poultry products	98	17,814	1,258	7.1	301	471	41	227
Fruits and vegetables (fresh)	20	3,617	166		62	85	5	67
All other	71	10,261	914		206	319	27	70
Furniture and house furnishings	7	3,936	158		33	67	9	90
All other kinds of business	3	484	70	14.5	14	46	-	1
Flowers and nursery stock	28	11,664	973	8.3	231	424	9	585
Yarn	8	1,330	297		119	152	7	31
Miscellaneous	8	7,948	540		71	208	1	493
Miscellaneous	12	2,386	136		41	64	1	59
<b>EXPORT AND IMPORT AGENTS</b>								
<b>MANUFACTURERS' AGENTS</b>								
Chemicals	4	250	38	16.2	5	8	-	85
Clothing and furnishings	173	25,875	1,273	4.9	352	651	32	287
Hosiery	3	225	33	14.7	8	17	-	6
All other	12	781	54	6.9	28	30	7	49
Hosiery	3	387	24		14	10	-	49
All other	9	394	30		9	20	7	-



## WHOLESALE DISTRIBUTION: 1933

12-09-6  
Census of  
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Business

Table 2 B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' AGENTS (continued)</b>								
Coal	5	1,156	364	7.3	17	41	51	33
Drugs and drug sundries	4	295	30	10.0	11	15	-	1
Dry goods	6	1,384	41	3.0	6	30	-	2
Piece goods	3	95	3		1	1	-	-
All other	3	1,289	38		5	29	-	2
Electrical goods	18	1,154	144	12.5	49	80	-	12
Electrical appliances, eqp't. and supplies	15	1,041	132		44	71	-	12
Radios and radio equipment	3	113	12		5	9	-	-
Furniture and house furnishings	11	978	72	7.4	25	32	1	3
Floor coverings	3	537	21		3	16	-	-
Furniture	3	186	27		8	10	-	3
All other	5	255	24		14	13	1	-
Groceries and foods (except farm products)	9	11,873	169	1.4	47	114	-	-
Hardware	3	244	13	5.3	6	7	-	-
Lumber and building materials (other than metal)	6	83	23	27.7	3	8	1	-
Machinery, equipment and supplies (except electrical)	45	2,155	316	14.7	87	153	15	46
Commercial machinery, equipment and supplies	4	109	20		10	14	4	-
Construction machinery, eqp't. and supplies	3	26	11		3	3	1	1
Industrial machinery, eqp't. and supplies	30	1,797	203		52	89	7	42
Service equipment and supplies	4	719	79		10	22	2	2
Other machinery, equipment and supplies	4	304	43		12	25	1	1
Metals (except scrap)	16	2,074	167	8.2	31	58	6	109
Iron and steel	8	1,999	151		25	49	3	105
Other metal and metal works	8	135	16		6	9	3	4
Plumbing and heating equipment and supplies	17	1,309	55	4.2	20	26	1	15
Plumbing and heating equipment (general line)	3	340	5		2	2	1	-
All other	14	969	50		18	24	-	15
All other kinds of business	18	2,200	72	3.3	19	33	-	41
Leather	3	362	12		3	3	-	-
Yarn	4	969	19		5	10	-	-
Miscellaneous	11	869	41		11	20	-	41
<b>SELLING AGENTS</b>								
Clothing and furnishings	4	1,597	52	3.3	13	24	-	-
Coal	9	22,943	713	3.1	149	360	2	-
Dry goods	10	22,906	384	1.7	112	249	-	13
Piece goods	7	22,505	359		103	235	-	-
All other	3	401	25		9	14	-	13
Farm products—raw materials	3	1,205	38	3.2	6	10	-	44
Furniture and house furnishings	3	478	109	22.8	29	48	1	3
Lumber and building materials (other than metal)	6	174	7	4.0	1	1	-	-
Lumber and millwork	3	145	4		1	1	-	-
All other	3	29	3		-	-	-	-

## WHOLESALE DISTRIBUTION: 1933

12-26-6

Census of  
American  
Business

Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>SELLING AGENTS (continued)</b>								
Matsls (except scrap)	4	\$1,312	\$38	2.9	7	\$24	\$1	\$ -
All other kinds of business	16	9,911	172	1.1	31	108	-	28
Yarn	5	8,902	104		14	66	-	26
All other	11	1,009	68		17	42	-	2
<b>OTHER AGENTS</b>	9	6,392	561	8.8	154	294	2	36
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (petroleum)</b>	29	39,396	7,794	19.8	1,809	2,556	16	1,317
<b>CHAIN STORE WAREHOUSES</b>	10	38,469	1,512	3.9	411	562	24	1,901
Groceries and foods (except farm products)	6	29,884	1,032	3.5	294	409	18	1,177
All other kinds of business	4	8,585	460	5.6	117	153	6	724
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	3	33	12	36.4	7	8	1	-
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	5	6,191	120	1.9	35	67	2	50
<b>PITTSBURGH</b>								
	1,370	569,721	51,545	9.0	14,732	23,992	769	29,136
Wholesalers proper	799	155,715	24,836	15.9	8,211	11,814	375	20,354
Manufacturers' sales branches	380	305,500	19,949	6.5	4,872	9,374	310	6,706
Agents and brokers	165	60,963	2,953	4.8	713	1,506	70	492
All other types	26	47,543	3,807	8.0	936	1,298	14	1,584
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	17	883	264	29.9	81	110	5	222
Sporting goods (general line)	3	357	71		26	29	-	109
Toys, novelties, and fireworks	9	338	111		42	47	1	76
All other	5	188	82		13	34	4	37
Automotive products	37	6,259	1,792	28.6	641	893	13	1,576
Automobiles and other motor vehicles	5	2,548	449		185	230	2	229
Automotive eq't., accessories and parts	26	3,171	1,117		388	573	9	1,287
Tires and tubes	6	540	226		68	90	2	60
Chemicals	10	10,124	939	9.3	198	433	4	145
Paints and varnishes	6	788	323		102	152	1	132
All other	4	9,336	616		96	281	3	13
Clothing and furnishings	57	6,664	859	12.9	217	305	18	857
Clothing, men's and boys'	9	1,325	120		35	49	5	217
Clothing, women's and children's	9	1,418	180		38	53	1	60
Furnishings, (general line)	5	465	62		11	14	8	57
Furnishings, men's and boys'	17	1,361	223		59	78	-	225
Hosiery	4	223	26		9	8	2	47
Shoes and other footwear	7	1,693	217		52	92	4	220
All other	6	179	35		13	11	3	31
Coal	11	11,996	409	3.4	70	199	4	2
Drugs and drug sundries	10	6,392	1,180	18.5	426	575	12	744
Drugs (general line)	4	6,224	1,111		413	553	10	715
Drugs (specialty lines)	3	71	28		5	7	-	19
All other	3	97	41		8	15	2	10
Dry goods	17	4,093	668	16.3	233	310	2	819
Dry goods (general line)	9	3,519	589		213	280	1	671
Piece goods	3	179	26		9	11	1	63
All other	5	395	53		11	19	-	95

## WHOLESALE DISTRIBUTION: 1933

12-06-6  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE TRADERS PROPER (continued)</b>								
Electrical goods	23	\$9,108	\$1,690	18.6	571	\$826	\$5	\$1,163
Electrical appliances, eq't. and supplies	17	5,291	1,083		312	540	3	569
Radios and radio equipment	3	919	186		45	92	1	97
Refrigerators	3	2,898	421		214	194	1	497
Farm products—raw materials	3	242	13	5.4	6	7	1	8
Farm products—consumer goods	107	23,191	3,272	14.1	1,211	1,473	19	337
Dairy products (general line)	3	4,098	1,356		519	698	-	47
Poultry and poultry products	11	1,025	87		39	41	2	26
Dairy and poultry products	9	3,415	694		180	251	2	153
Fruits and vegetables (fresh)	77	12,264	874		255	359	15	67
All other	7	2,389	261		218	124	-	44
Farm supplies	8	1,857	256	13.8	64	129	3	303
Feed	5	1,327	111		28	61	2	36
Seeds	3	530	145		36	68	1	267
Furniture and house furnishings	14	1,520	231	15.2	67	92	8	274
Floor coverings	3	914	112		29	46	1	180
House furnishings (except as specified)	8	559	91		30	37	7	67
All other	3	47	28		8	9	-	27
Groceries and foods (except farm products)	125	29,427	4,211	14.3	1,282	1,941	59	3,881
Groceries (general line)	28	12,457	1,533		442	706	9	1,759
Confectionery and soft drinks	22	2,289	426		142	175	8	163
Fish and sea foods	8	528	187		35	52	15	16
Meats and meat products	12	2,377	230		75	122	4	54
Other food and grocery specialties	55	11,776	1,835		588	886	23	1,889
Hardware	12	4,444	1,138	25.6	440	621	6	1,401
Hardware (general line)	9	4,365	1,122		433	608	5	1,387
Hardware (specialty lines)	3	79	16		7	13	1	14
Jewelry and optical goods	24	2,010	485	24.1	160	252	5	1,063
Jewelry (general line)	12	1,160	234		64	113	4	723
Diamonds and other precious stones	4	220	39		12	13	-	142
Other jewelry specialties	4	323	82		25	43	1	138
All other	4	307	130		59	83	-	60
Lumber and building materials (other than metal)	22	2,971	739	24.9	217	301	67	508
Lumber and millwork	15	2,354	525		167	219	49	407
All other	7	617	214		50	82	18	101
Machinery, equipment and supplies (except electrical)	66	10,606	2,718	25.6	990	1,406	13	2,722
Commercial machinery, eq't. and supplies	7	315	114		46	59	2	134
Industrial machinery, eq't. and supplies	34	7,677	1,906		669	978	9	1,935
Bottles and bottling equipment	3	25	9		4	4	-	2
Mill and mine supplies (general line)	12	5,851	1,441		559	812	3	1,747
All other	19	1,801	456		106	162	6	186
Professional equipment and supplies	7	1,076	352		158	204	1	386
Service equipment and supplies	13	899	247		85	112	-	189
Barber and beauty parlor	6	420	120		47	58	-	80
All other	7	479	127		38	54	-	109
Other machinery, equipment and supplies	5	639	99		32	53	1	78

## WHOLESALE DISTRIBUTION: 1933

11-26-33  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
<b>Metals (except scrap)</b>	<b>14</b>	<b>\$3,170</b>	<b>\$552</b>	<b>16.8</b>	<b>162</b>	<b>\$244</b>	<b>\$22</b>	<b>\$462</b>
Iron and steel	5	225	64		22	24	6	34
Sheet metal products	4	439	158		52	81	16	120
Other metal and metal works	5	2,506	310		88	139	-	308
<b>Paper and its products</b>	<b>23</b>	<b>5,645</b>	<b>1,106</b>	<b>19.6</b>	<b>316</b>	<b>590</b>	<b>60</b>	<b>1,210</b>
Paper and its products (general line)	6	3,565	601		160	348	40	606
Paper and its products (specialty lines)	8	1,541	342		102	171	9	466
All other	9	539	163		54	71	11	138
<b>Petroleum and its products</b>	<b>7</b>	<b>310</b>	<b>60</b>	<b>19.4</b>	<b>17</b>	<b>26</b>	<b>3</b>	<b>24</b>
<b>Plumbing and heating equipment and supplies</b>	<b>12</b>	<b>1,206</b>	<b>541</b>	<b>28.3</b>	<b>123</b>	<b>146</b>	<b>3</b>	<b>438</b>
Plumbing and heating equipment (general line)	7	1,025	288		107	151	3	356
All other	5	181	53		16	15	-	82
<b>Tobacco and its products (except leaf)</b>	<b>12</b>	<b>7,032</b>	<b>450</b>	<b>6.1</b>	<b>140</b>	<b>216</b>	<b>1</b>	<b>443</b>
<b>Waste materials</b>	<b>31</b>	<b>2,001</b>	<b>368</b>	<b>18.4</b>	<b>114</b>	<b>175</b>	<b>24</b>	<b>1,095</b>
Iron and steel scrap	7	783	186		35	92	15	462
Junk and scrap (general line)	17	920	89		26	42	9	606
Waste paper, rags and rubber	7	298	93		53	41	-	27
<b>All other products</b>	<b>137</b>	<b>4,564</b>	<b>1,135</b>	<b>24.9</b>	<b>465</b>	<b>544</b>	<b>19</b>	<b>657</b>
Bags and bagging	3	281	78		54	35	1	32
Beer	92	1,173	169		53	59	8	57
Flowers and nursery stock	3	416	186		68	102	-	41
Forest products (except lumber)	4	46	10		6	4	-	7
Leather goods	14	745	191		59	83	4	271
Wines and spirituous liquors	7	93	43		6	7	-	40
Miscellaneous kinds of business	14	1,812	458		219	254	5	209
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
	<b>220</b>	<b>102,975</b>	<b>14,754</b>	<b>14.3</b>	<b>3,594</b>	<b>6,409</b>	<b>163</b>	<b>6,706</b>
Amusement and sporting goods	5	1,836	370	20.2	120	211	1	25
Automotive products	13	5,587	878	15.7	234	436	3	501
Chemicals	17	5,531	894	16.2	209	434	1	505
Electrical goods	15	12,499	1,415	11.3	499	822	3	842
Furniture and house furnishings	6	1,312	186	14.2	43	83	-	161
Groceries and foods (except farm products)	38	38,138	5,790	15.2	1,088	1,816	22	792
Lumber and building materials (other than metal)	12	16,360	1,044	6.4	203	518	95	356
Machinery, equipment and supplies (except electrical)	69	9,720	2,188	22.5	720	1,232	20	1,381
Metals (except scrap)	13	4,172	405	9.7	91	210	-	1,363
Paper and its products	3	132	54	40.9	16	24	-	15
Plumbing and heating equipment and supplies	12	2,638	590	22.4	164	258	18	448
All other kinds of business	17	5,050	940	18.6	207	365	-	317
<b>WITHOUT STOCKS</b>								
	<b>160</b>	<b>202,525</b>	<b>5,195</b>	<b>2.6</b>	<b>1,278</b>	<b>2,965</b>	<b>147</b>	<b>-</b>
Amusement and sporting goods	5	1,756	294	16.7	91	148	-	-
Chemicals	5	1,044	166	15.9	37	52	9	-
Electrical goods	13	1,185	187	15.8	46	109	1	-
Furniture and house furnishings	5	1,812	143	7.9	28	74	-	-
Groceries and foods (except farm products)	8	4,773	956	20.0	291	495	1	-
Lumber and building materials (other than metal)	10	2,252	153	6.8	38	97	-	-

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 25.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS (continued)</b>								
Machinery, equipment and supplies (except electrical)	46	\$5,679	600	10.6	152	\$356	\$1	\$ -
Metals (except scrap)	32	175,033	2,194	1.3	431	1,344	134	-
Paper and its products	5	631	24	3.8	7	16	-	-
Plumbing and heating equipment and supplies	5	638	126	19.7	32	68	-	-
All other kinds of business	26	7,722	352	4.6	125	206	1	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Farm products-consumer goods	9	3,626	75	2.0	17	51	3	3
Groceries and foods (except farm products)	13	9,022	146	1.6	38	74	-	1
Machinery, equipment and supplies (except electrical)	3	35	4	11.4	-	-	-	1
All other kinds of business	12	3,344	273	8.2	51	143	-	42
<b>COMMISSION MERCHANTS</b>								
Farm products-consumer goods	20	16,466	681	4.1	195	352	17	111
All other kinds of business	12	13,750	533	3.9	149	248	11	101
	8	2,716	148	5.4	44	84	6	10
<b>MANUFACTURERS' AGENTS</b>								
Hardware products	88	6,198	654	10.2	195	314	22	319
Electrical goods	3	673	151	22.1	57	87	-	82
Furniture and house furnishings	10	428	44	10.3	72	22	-	-
Groceries and foods (except farm products)	4	569	72	12.7	21	34	-	93
Lumber and building materials (other than metal)	7	1,893	60	3.2	16	35	-	7
Machinery, equipment and supplies (except electrical)	3	171	10	5.8	3	7	1	-
Metals (except scrap)	38	1,679	235	14.0	63	101	17	137
Paper and its products	5	114	11	9.6	-	5	-	-
Plumbing and heating equipment and supplies	6	319	26	8.2	12	14	-	-
All other kinds of business	6	260	17	6.5	5	5	1	-
	6	92	-	-	-	-	-	-
<b>SELLING AGENCIES</b>								
Coal	20	22,272	1,142	5.1	219	612	28	15
Lumber and building materials (other than metal)	6	14,625	522	3.5	36	302	1	-
All other kinds of business	3	920	112	12.2	23	61	-	-
	11	6,727	408	6.1	95	243	27	15
<b>ALL OTHER TYPES</b>								
<b>RETAIL SALES STATIONS (continued)</b>								
CHAIN STORE WAREHOUSES	13	6,822	1,379	24.6	148	505	22	17
Groceries and foods (except farm products)	8	37,380	2,058	5.5	427	752	2	1,098
All other kinds of business	5	33,358	1,597	4.8	377	604	1	982
	3	4,022	461	11.5	120	148	1	116
OTHER TYPES	5	3,341	70	2.1	21	37	-	15
<b>CITIES OF 100,000 POPULATION AND OVER</b>								
<b>ERIE</b>	146	13,824	2,074	17.2	832	1,053	35	1,875
Wholesalers proper	95	7,916	1,497	18.9	585	707	27	1,338
Manufacturers' sales branches	26	3,207	464	14.5	162	236	6	263
Agents and brokers	7	1,523	37	2.4	12	19	2	1
All other types 1/	18	1,178	374	31.7	78	91	-	78

## WHOLESALE DISTRIBUTION: 1933

12-69-5  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>ERIE (continued)</u>								
<u>WHOLESALESAERS PROPER</u>								
Automotive products	6	\$389	\$112	28.8	46	\$59	\$ -	\$84
Chemicals	3	172	76	44.2	26	28	1	71
Drugs and drug sundries	3	306	79	25.8	31	38	-	103
Electrical goods	8	460	141	30.7	36	55	3	109
Farm products—consumer goods	13	714	105	14.7	46	49	4	33
Furniture and house furnishings	3	367	72	19.6	24	39	2	133
Groceries and foods (except farm products)	20	2,167	373	17.2	145	178	9	328
Lumber and building materials (other than metal)	4	498	155	31.1	34	62	-	63
Machinery, equipment and supplies (except electrical)	7	226	73	32.3	23	34	3	122
Paper and its products	5	310	71	22.9	29	35	1	113
Tobacco and its products (except leaf)	4	1,106	74	6.7	40	42	-	83
All other kinds of business 2/	19	1,201	166	13.8	105	88	4	296
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	7	1,685	199	11.8	69	99	2	40
Machinery, equipment and supplies (except electrical)	6	184	64	34.8	34	42	-	44
All other kinds of business 3/	13	1,338	201	15.0	59	95	4	179
<u>AGENTS AND BROKERS</u>								
Groceries and foods (except farm products)	3	905	8	0.9	3	3	1	-
All other kinds of business 4/	4	618	29	4.7	9	16	1	1
<u>READING</u>								
	177	32,950	3,971	12.1	1,283	1,951	74	2,393
Wholesaleers proper	140	25,394	3,081	12.1	1,013	1,563	73	2,183
Manufacturers' sales branches	21	3,213	439	13.7	150	229	1	122
Agents and brokers 5/	8	2,527	39	1.5	14	14	-	15
All other types 6/	8	1,816	412	22.7	106	145	-	73
<u>WHOLESALESAERS PROPER</u>								
Automotive products	11	713	224	31.4	81	120	1	186
Drugs and drug sundries	7	371	87	23.5	33	49	4	98
Electrical goods	9	830	140	16.9	45	68	1	108
Farm products—consumer goods	16	1,524	246	16.1	82	105	3	47
Furniture and house furnishings	3	247	44	17.8	22	22	2	53
Groceries and foods (except farm products)	28	3,652	517	14.2	195	280	14	583
Hardware	3	539	97	18.0	47	56	-	175
Machinery, equipment and supplies (except electrical)	10	181	56	30.9	23	28	2	62
Paper and its products	4	494	189	38.3	64	106	14	133
Plumbing and heating equipment and supplies	5	420	111	26.4	32	53	6	124
Tobacco and its products (except leaf)	4	879	43	4.9	18	25	1	47
Waste materials	8	7,306	674	9.2	140	311	2	184
All other kinds of business 7/	32	8,238	653	7.9	231	340	23	383

## WHOLESALE DISTRIBUTION: 1933

12-05-34  
Census of  
American  
Business

Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>READING (continued)</b>								
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	3	\$358	\$77	21.5	27	\$39	\$ -	\$60
Farm products-consumer goods	3	261	102	39.1	25	41	-	2
Groceries and foods (except farm products)	6	1,280	163	12.7	60	88	1	33
Machinery, equipment, and supplies (except electrical)	4	89	35	39.3	21	25	-	21
All other kinds of business 8/	5	1,225	62	5.1	17	36	-	6
	<b>247</b>	<b>63,116</b>	<b>6,347</b>	<b>10.1</b>	<b>2,178</b>	<b>3,137</b>	<b>77</b>	<b>4,527</b>
<b>SCRAMBLER</b>								
Wholesale proper	183	22,434	3,615	17.0	1,401	1,962	49	3,288
Manufacturers' sales branches	37	10,337	1,168	11.3	426	691	23	713
Agents and brokers	13	5,957	195	3.3	60	92	-	41
All other types	14	24,388	1,169	4.8	291	392	5	485
<b>WHOLESALES PROPER</b>								
Amusement and sporting goods	3	125	23	18.4	10	9	-	32
Automotive products	9	1,161	389	33.5	195	236	1	430
Chemicals	4	249	59	23.7	23	34	1	72
Clothing and furnishings	10	580	112	19.3	29	45	9	206
Drugs and drug sundries	4	962	189	19.6	79	120	-	232
Dry goods	9	950	147	15.5	50	62	1	199
Electrical goods	7	419	126	30.1	35	55	-	67
Farm products-consumer goods	24	3,578	386	10.8	137	167	7	63
Furniture and house furnishings	4	386	67	17.4	19	30	1	120
Groceries and foods (except farm products)	44	5,792	874	15.1	305	387	7	567
Hardware	4	359	119	33.1	50	57	-	170
Jewelry and optical goods	5	193	48	24.9	29	26	-	103
Lumber and building materials (other than metal)	4	416	77	18.5	20	41	-	156
Machinery, equipment, and supplies (except electrical)	17	1,040	342	32.9	130	182	5	284
Paper and its products	3	669	120	17.9	40	58	-	77
Plumbing and heating equipment and supplies	4	540	117	21.7	29	68	10	105
Tobacco and its products (except leaf)	8	3,797	368	9.7	134	245	-	252
Waste materials	3	27	11	40.7	5	5	1	2
All other kinds of business 9/	17	1,191	241	20.2	82	125	6	51
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	4	894	95	10.6	23	44	-	64
Groceries and foods (except farm products)	12	5,616	659	11.7	232	350	12	173
Machinery, equipment and supplies (except electrical)	9	1,120	143	12.8	99	143	-	138
All other kinds of business 10/	12	2,707	271	10.0	72	154	11	338
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	4	1,799	13	0.7	3	4	-	3
All other kinds of business 11/	9	4,158	182	4.4	57	68	-	38
<b>ALL OTHER TYPES</b>								
Petroleum and its products	10	1,884	528	28.0	127	177	4	90
All other kinds of business 12/	4	22,504	641	2.8	164	215	1	395

## WHOLESALE DISTRIBUTION: 1933

13-28-0  
Census of  
American  
Business

Table 2 B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>								
<b>ALLENTOWN</b>								
	102	\$20,204	\$4,024	19.9	1,371	\$2,198	\$31	\$2,429
Wholesalers proper	69	9,258	1,698	18.3	699	914	18	1,697
Manufacturers' sales branches	19	7,205	1,630	22.6	503	933	9	607
Agents and brokers 13/	3	816	77	9.4	12	20	3	1
All other types 14/	11	2,925	619	21.2	157	331	1	124
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	3	58	12	20.7	1	4	2	23
Automotive products	7	760	201	26.4	97	137	1	193
Electrical goods	4	193	35	18.1	10	11	-	46
Farm products-consumer goods	3	520	88	16.9	45	48	1	35
Furniture and house furnishings	3	447	113	25.3	42	54	-	166
Groceries and foods (except farm products)	14	2,084	312	15.0	144	188	4	229
Machinery, equipment and supplies (except electrical)	6	632	173	27.4	50	72	1	90
Peper and its products	6	463	105	22.7	45	63	-	124
Plumbing and heating equipment and supplies	4	636	236	37.1	74	115	1	345
Waste materials	4	174	34	19.5	16	12	1	23
All other kinds of business 15/	15	3,291	389	11.8	175	210	7	423
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	8	2,606	410	15.7	177	233	1	107
Machinery, equipment and supplies (except electrical)	3	94	36	38.3	24	27	-	16
All other kinds of business 16/	8	4,505	1,184	26.3	302	673	8	484
<b>ALTOONA</b>								
	84	18,851	1,873	9.9	598	794	21	1,573
Wholesalers proper	53	5,845	897	15.3	324	427	19	681
Manufacturers' sales branches	14	2,389	296	12.4	86	144	2	145
Agents and brokers 17/	4	905	69	7.6	11	10	-	2
All other types 18/	13	9,712	611	6.3	177	213	-	742
<b>WHOLESALESAERS PROPER</b>								
Automotive products	7	1,403	179	12.8	73	87	1	128
Clothing and furnishings	3	136	24	17.6	13	8	-	48
Farm products-consumer goods	7	1,534	280	18.3	79	118	1	21
Groceries and foods (except farm products)	13	856	161	18.8	55	82	14	131
Tobacco and its products (except leaf)	4	1,123	94	8.4	41	55	-	102
All other kinds of business 12/	19	794	159	20.0	63	79	3	251
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	9	1,302	209	16.1	58	95	1	40
All other kinds of business 20/	5	1,087	87	8.0	28	49	1	108
<b>BETHLEHEM</b>								
	49	11,271	1,131	10.0	289	551	15	358
Wholesalers proper	35	2,077	372	17.9	123	170	7	244
Manufacturers' sales branches	8	6,922	451	6.5	92	242	1	65
Agents and brokers 21/	3	1,520	195	12.8	51	112	5	58
All other types 22/	3	752	113	15.0	23	27	2	11



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Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>BETHLEHEM (continued)</b>								
<b>WHOLESALESAERS PROPER</b>								
Automotive products	3	\$45	\$17	37.8	7	\$9	\$ -	\$16
Farm products—consumer goods	11	720	136	18.9	46	57	2	5
Groceries and foods (except farm products)	10	446	27	6.1	10	15	-	26
All other kinds of business 23/	11	866	192	22.2	60	89	5	197
<b>MANUFACTURERS' SALES BRANCHES</b>								
Metals (except scrap)	4	6,127	322	5.3	59	184	-	-
All other kinds of business 24/	4	795	129	16.2	53	58	1	65
<b>CHESTER</b>								
Wholesalers proper	38	3,019	494	16.4	166	242	5	519
Manufacturers' sales branches 25/	4	1,553	208	13.4	63	91	-	65
Agents and brokers 25/	4	133	21	15.8	8	14	2	16
All other types 27/	7	242	59	24.4	10	18	-	12
<b>WHOLESALESAERS PROPER</b>								
Automotive products	4	129	40	31.0	12	23	-	54
Farm products—consumer goods	8	355	98	27.6	35	51	-	3
Groceries and foods (except farm products)	5	539	53	9.8	17	25	3	113
Tobacco and its products (except leaf)	3	752	41	5.5	16	23	-	36
Waste materials	4	36	8	22.2	3	3	1	5
All other products 28/	14	1,208	254	21.0	83	116	1	308
<b>HARRISBURG</b>								
Wholesalers proper	128	16,468	3,088	18.8	1,071	1,368	43	2,575
Manufacturers' sales branches	31	8,735	1,352	15.5	465	686	11	945
Agents and brokers 29/	3	347	15	4.3	4	4	-	1
All other types 30/	10	12,415	524	4.2	174	225	9	309
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	3	176	58	33.0	19	21	1	53
Automotive products	18	2,091	465	22.2	175	262	6	417
Dry goods	4	97	19	19.6	9	9	-	36
Electrical goods	11	565	160	28.3	66	88	-	146
Farm products—consumer goods	16	2,642	764	28.9	203	241	2	34
Farm supplies	3	276	119	43.1	31	36	1	95
Groceries and foods (except farm products)	20	3,949	422	10.7	197	205	5	417
Hardware	3	337	104	30.9	41	62	-	164
Machinery, equipment and supplies (except electrical)	6	187	76	40.6	31	34	1	73
Paper and its products	6	978	190	19.4	52	88	10	185
Plumbing and heating equipment and supplies	4	1,121	202	18.0	68	117	-	434
Tobacco and its products (except leaf)	4	1,448	109	7.5	36	54	2	110
Waste materials	9	409	90	22.0	38	33	5	48
All other kinds of business 31/	21	2,192	310	14.1	105	118	10	373

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Table 2B --STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
HARRISBURG (continued)								
<u>MANUFACTURERS' SALES BRANCHES</u>								
Automotive products	4	\$805	\$127	15.8	39	\$67	\$ -	\$77
Groceries and foods (except farm products)	9	2,119	356	16.8	124	175	-	52
Machinery, equipment and supplies (except electrical)	10	2,871	605	21.1	238	336	-	716
All other kinds of business 32/	8	2,940	264	9.0	64	108	11	100
	110	12,465	1,933	15.5	643	904	57	1,328
<u>JOHNSTOWN</u>								
Wholesalers proper	79	7,131	1,109	15.6	424	553	53	1,174
Manufacturers' sales branches	14	2,668	413	14.4	117	198	1	66
Agents and brokers	7	1,078	85	7.9	19	52	3	6
All other types 33/	10	1,388	326	23.5	83	101	-	62
<u>WHOLESALESAERS PROPER</u>								
Automotive products	8	535	131	24.5	55	74	1	166
Dry goods	3	301	32	10.6	18	16	-	88
Farm products-consumer goods	6	509	88	17.3	28	26	1	12
Groceries and foods (except farm products)	25	2,820	378	13.4	180	195	4	515
Lumber and building materials (other than metal)	4	651	119	18.3	30	44	3	102
Machinery, equipment and supplies (except electrical)	5	1,092	134	12.3	22	87	34	38
All other kinds of business 34	28	1,223	227	18.6	91	111	10	253
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	6	2,134	238	11.2	80	116	1	52
All other kinds of business 35/	8	734	175	23.8	37	82	-	14
<u>AGENTS AND BROKERS</u>								
Groceries and foods (except farm products)	3	604	17	2.8	7	8	1	-
All other kinds of business 36/	4	474	68	14.3	12	44	2	6
<u>LANCASTER</u>								
Wholesalers proper	95	10,690	2,320	21.7	895	1,128	41	2,657
Manufacturers' sales branches 37/	7	1,175	298	25.4	89	139	2	20
All other types	13	1,919	342	17.8	125	167	3	2,815
<u>WHOLESALESAERS PROPER</u>								
Automotive products	7	625	184	29.4	71	114	-	185
Clothing and furnishings	3	429	87	20.3	28	47	-	179
Electrical goods	3	65	15	23.1	7	7	1	12
Farm products-raw materials	6	303	92	30.4	38	49	22	397
Farm products-consumer goods	9	1,127	324	28.7	104	123	8	32
Groceries and foods (except farm products)	15	3,824	549	14.4	217	250	2	462
Hardware	3	1,050	316	30.1	135	186	-	526
Jewelry and optical goods	3	236	47	19.9	24	25	-	137
Lumber and building materials (other than metal)	3	282	105	37.2	24	42	-	107
Machinery, equipment and supplies (except electrical)	4	175	66	37.7	30	35	-	82
Paper and its products	5	180	66	36.7	32	36	2	42
Plumbing and heating equipment and supplies	3	668	238	35.6	73	94	-	248
Tobacco and its products (except leaf)	7	846	51	6.0	19	27	1	40
Waste materials	5	131	16	12.2	14	7	2	27
All other kinds of business 38/	19	749	164	21.9	79	86	3	181

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Table 2B.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>LANCASTER (continued)</b>								
<b>ALL OTHER TYPES 39/</b>								
Petroleum and its products	8	\$981	\$233	23.8	74	\$111	\$ -	\$41
All other kinds of business 40/	5	938	109	11.6	51	56	3	2,774
<b>McKESPORT</b>								
Wholesalers proper	38	3,004	384	12.8	160	193	10	424
Manufacturers' sales branches	7	2,232	256	11.5	102	141	3	203
All other types 41/	4	1,045	216	20.7	63	75	-	40
<b>WHOLESALE PROPER</b>								
Automotive products	3	120	27	22.5	11	14	1	61
Farm products-consumer goods	6	345	30	8.7	17	15	2	5
Groceries and foods (except farm products)	12	1,859	224	12.0	85	115	1	246
Waste materials	3	435	61	14.0	25	29	2	27
All other kinds of business 42/	14	244	42	17.2	22	20	4	85
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	3	1,516	157	10.4	67	88	2	39
All other kinds of business 43/	4	718	99	13.8	35	53	1	164
<b>WILKES BARRE</b>								
Wholesalers proper	152	14,724	1,914	13.0	797	971	22	2,260
Manufacturers' sales branches	20	6,219	663	10.7	209	314	8	244
Agents and brokers	17	1,224	64	5.2	24	28	1	7
All other types 44/	9	2,175	425	19.5	111	159	3	134
<b>WHOLESALE PROPER</b>								
Automotive products	5	157	51	32.5	19	27	2	34
Clothing and furnishings	4	381	45	11.8	10	14	-	81
Drugs and drug sundries	3	789	84	10.6	34	40	-	136
Dry goods	4	179	23	12.8	10	8	-	69
Electrical goods	4	317	54	17.0	15	20	-	68
Farm products-consumer goods	29	2,253	207	9.2	94	101	3	38
Groceries and foods (except farm products)	37	4,910	440	9.0	213	244	5	531
Hardware	3	239	73	30.5	37	41	-	94
Jewelry and optical goods	4	62	32	51.6	16	19	2	39
Lumber and building materials (other than metal)	7	691	61	8.8	13	26	-	56
Machinery, equipment and supplies (except electrical)	15	1,319	283	21.5	122	161	3	463
Paper and its products	6	541	92	17.0	32	44	-	119
Plumbing and heating equipment and supplies	5	402	127	31.6	37	52	-	188
Tobacco and its products (except leaf)	5	1,569	122	7.8	56	74	-	107
Waste materials	6	169	37	21.9	19	19	3	36
All other kinds of business 45/	15	746	183	24.5	70	81	4	201
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	7	3,069	296	9.6	113	149	-	70
Machinery, equipment and supplies (except electrical)	5	279	53	19.0	17	30	-	75
All other kinds of business 46/	9	2,871	314	10.9	79	135	8	99

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Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WILKES BARRE (continued)</b>								
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	6	\$992	\$32	3.2	11	\$14	\$ -	\$ -
Machinery, equipment and supplies (except electrical)	5	86	16	18.6	4	7	1	3
All other kinds of business 47/	6	146	16	11.0	9	7	-	4
<b>YORK</b>	<b>133</b>	<b>14,319</b>	<b>2,560</b>	<b>17.9</b>	<b>874</b>	<b>1,165</b>	<b>22</b>	<b>2,068</b>
Wholesalers proper	106	11,180	1,944	17.4	721	931	20	1,931
Manufacturers' sales branches	11	944	179	19.0	42	72	1	57
All other types	16	2,195	437	19.9	111	162	1	80
<b>WHOLESALE PROPER</b>								
Automotive products	9	529	154	29.1	62	76	1	199
Clothing and furnishings	4	423	44	10.4	16	26	1	109
Electrical goods	3	323	52	16.1	19	25	1	50
Farm products—raw materials	7	582	86	14.8	52	48	3	236
Farm products—consumer goods	13	689	351	39.5	110	155	6	10
Farm supplies	4	1,241	164	13.2	51	74	-	80
Groceries and foods (except farm products)	16	3,213	370	11.5	174	200	1	468
Hardware	4	878	141	16.1	58	66	1	186
Machinery, equipment and supplies (except electrical)	6	182	51	28.0	16	24	-	39
Paper and its products	4	393	94	23.9	24	41	2	81
Tobacco and its products (except leaf)	6	1,138	61	5.4	24	27	-	89
Waste materials	10	329	81	24.6	31	31	4	106
All other kinds of business 48/	18	1,060	295	27.8	84	118	-	278
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	5	277	64	23.1	20	30	-	15
All other kinds of business 49/	6	667	115	17.2	22	42	1	42
<b>ALL OTHER TYPES</b>								
Petroleum and its products	13	1,894	397	21.0	97	151	-	79
All other kinds of business 50/	3	301	40	13.3	14	11	1	1
<b>BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION</b>								
<b>ALIQUIPPA</b>								
(wholesalers proper)	14	442	70	15.8	33	29	2	29
Farm products—consumer goods	3	192	46	24.0	26	20	1	1
Groceries and foods (except farm products)	3	162	14	8.6	3	6	1	19
All other kinds of business	8	88	10	11.4	4	3	-	9
<b>AMBRIDGE</b>								
	7	408	70	17.2	19	24	5	32
<b>BUTLER</b>								
Wholesalers proper	33	3,497	557	15.9	194	286	8	482
All other types	15	506	100	19.8	32	40	3	42
Farm products—raw materials	4	13	4	30.8	1	1	-	-
Farm products—consumer goods	5	397	127	32.0	37	62	-	2
Groceries and foods (except farm products)	10	1,352	155	11.5	61	99	1	205
Petroleum and its products	5	327	67	20.5	22	23	3	18
All other kinds of business	24	1,914	304	15.9	105	141	4	299

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			Amount	Per- cent of sales		Total	Part- time	
<b>CARBONDALE</b>	11	\$645	\$109	16.9	28	\$43	\$1	\$65
Wholesalers proper	7	380	46	12.1	19	22	1	54
All other types	4	265	63	23.8	9	21	-	11
Petroleum and its products	4	265	63	23.8	9	21	-	11
All other kinds of business	7	380	46	12.1	19	22	1	54
<b>DUNMORE</b>	3	21	5	23.8	2	3	-	3
<b>DUQUESNE</b>	6	170	18	10.6	12	9	1	24
<b>EASTON</b>	41	5,791	935	16.1	315	457	8	819
Wholesalers proper	33	4,353	744	17.1	258	371	3	770
All other types	8	1,438	191	13.3	57	86	5	49
Farm products-consumer goods	4	615	173	28.1	46	53	-	8
Groceries and foods (except farm products)	12	3,381	351	10.4	147	215	-	346
Petroleum and its products	4	325	90	27.7	21	30	5	17
All other kinds of business	21	1,470	321	21.8	101	159	3	448
<b>HAZELTON</b>	50	9,363	1,085	11.6	346	576	28	710
Wholesalers proper	35	4,325	623	14.4	210	329	28	578
All other types	15	5,038	462	9.2	136	247	-	132
Farm products-consumer goods	3	783	116	14.8	36	49	8	6
Groceries and foods (except farm products)	19	3,688	295	8.0	109	157	5	185
Petroleum and its products	7	630	151	24.0	33	46	-	33
All other kinds of business	21	4,262	523	12.3	168	324	15	486
<b>HOMESTEAD</b>	18	414	106	25.6	27	26	2	256
<b>KINGSTON</b>	14	1,932	383	19.8	121	160	3	376
Wholesalers proper	11	1,731	314	18.1	106	136	3	364
All other types	3	201	69	34.3	15	24	-	12
Groceries and foods (except farm products)	5	116	12	10.3	6	6	-	18
All other kinds of business	9	1,816	371	20.4	115	154	3	358
<b>LEBANON</b>	47	3,553	672	18.9	192	269	21	540
Wholesalers proper	39	2,912	513	17.6	154	205	20	510
All other types	8	641	159	24.8	38	64	1	30
Farm products-consumer goods	4	305	79	25.9	29	32	1	7
Groceries and foods (except farm products)	12	1,176	236	20.1	61	55	3	121
Petroleum and its products	5	506	115	22.7	22	44	1	29
All other kinds of business	26	1,566	242	15.5	90	138	16	383
<b>MONESSEN</b>	10	412	57	13.8	27	26	1	73
<b>NANTICOKE</b>	12	1,260	136	10.8	52	64	3	66
Wholesalers proper	9	315	61	19.4	27	28	3	47
All other types	3	945	75	7.9	25	36	-	19
Groceries and foods (except farm products)	7	1,081	73	6.8	33	40	-	51
All other kinds of business	5	179	63	35.2	19	24	3	15
<b>NEW CASTLE</b>	61	7,248	1,051	14.5	364	523	13	1,020
Wholesalers proper	46	4,215	607	14.4	224	311	18	504
All other types	16	3,033	444	14.6	140	212	-	516

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			Amount	Per- cent of sales		Total	Part- time	
<b>NEW CASTLE (continued)</b>								
Farm products-consumer goods	7	\$850	\$203	24.5	59	\$102	\$2	\$8
Groceries and foods (except farm products)	14	2,527	255	10.1	117	152	1	332
Petroleum and its products	7	502	131	26.1	33	44	1	34
All other kinds of business	33	3,389	462	13.6	155	225	9	646
<b>NORRISTOWN</b>								
Wholesalers proper	27	2,311	358	15.5	155	194	9	393
All other types	3	1,450	69	4.8	15	31	-	10
Groceries and foods (except farm products)	6	1,258	114	9.1	47	63	-	151
All other kinds of business	24	2,503	313	12.5	123	162	9	252
<b>OIL CITY</b>								
Wholesalers proper	21	6,239	1,845	29.6	284	436	6	401
All other types	10	3,617	273	7.5	80	88	-	29
Farm products-consumer goods	6	485	116	23.9	48	48	1	4
Groceries and foods (except farm products)	7	1,098	81	7.4	46	56	1	65
Petroleum and its products	7	7,427	1,723	23.2	213	351	-	184
All other kinds of business	11	846	198	23.4	57	69	4	177
<b>POTTSVILLE</b>								
Wholesalers proper	43	4,222	698	16.5	289	353	3	735
All other types	7	1,234	144	11.7	50	73	1	30
Farm products-consumer goods	5	235	51	21.7	20	20	1	4
Groceries and foods (except farm products)	7	2,324	210	9.0	74	116	1	128
Petroleum and its products	8	495	85	17.2	31	44	-	18
All other kinds of business	30	2,402	496	20.6	214	246	2	615
<b>SHAMOKIN</b>								
Wholesalers proper	21	1,625	283	17.4	91	132	14	293
All other types	4	534	92	17.2	25	42	-	21
Groceries and foods (except farm products)	8	852	128	15.0	38	57	4	79
All other kinds of business	17	1,307	247	18.9	78	117	10	235
<b>SHARON</b>								
Wholesalers proper	12	1,031	211	20.5	89	206	6	354
All other types	6	8,917	596	6.7	103	314	-	24
Groceries and foods (except farm products)	5	625	78	12.5	32	45	-	71
Petroleum and its products	4	463	98	21.2	19	31	-	24
All other kinds of business	9	8,860	631	7.1	141	444	6	283
<b>SHENANDOAH</b>								
Wholesalers proper	11	892	87	9.8	41	42	3	95
All other types	7	1,653	215	13.0	74	97	1	53
Farm products-consumer goods	3	196	63	32.1	16	22	2	-
Groceries and foods (except farm products)	8	1,906	158	8.3	77	86	1	121
Petroleum and its products	3	213	53	24.9	11	18	-	10
All other kinds of business	4	230	28	12.2	11	15	1	17

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Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WASHINGTON</b>	30	\$2,841	\$534	18.8	158	\$206	\$2	\$344
Wholesalers proper	23	2,298	364	15.8	116	156	1	311
All other types	7	543	170	31.3	42	50	1	33
Farm products-consumer goods	6	228	54	2.4	21	24	-	5
Groceries and foods (except farm products)	5	989	69	7.0	27	34	-	141
Petroleum and its products	9	1,232	349	28.3	84	116	1	117
All other kinds of business	10	392	62	15.8	26	32	1	81
<b>WILKINSBURG</b>	7	617	134	21.7	67	77	-	37
<b>WILLIAMSPORT</b>	62	4,663	887	19.0	307	404	7	753
Wholesalers proper	42	3,169	520	16.4	199	252	5	660
All other types	20	1,494	367	24.6	108	152	2	93
Groceries and foods (except farm products)	10	1,352	181	13.4	63	83	-	172
Petroleum and its products	9	922	258	28.0	74	98	1	53
All other kinds of business	43	2,389	448	18.8	170	223	6	528
<b>BOROUGHES AND CITIES OF 5,000 TO 20,000 POPULATION 51/</b>								
<b>Total</b>	<b>1,258</b>	<b>109,579</b>	<b>16,604</b>	<b>15.2</b>	<b>5,582</b>	<b>7,483</b>	<b>332</b>	<b>11,562</b>
ABINGTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ARNOLD	6	59	11	18.6	5	5	-	2
ASHLAND	5	153	44	23.2	18	24	4	67
ASHLEY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BANGOR	6	317	42	13.2	10	15	3	37
BEAVER	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BEAVER FALLS	27	2,245	285	12.7	101	133	6	197
BELLEVUE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BERWICK	6	465	98	21.1	18	33	8	20
BLAIRSVILLE	5	519	43	8.3	16	15	-	82
BLOOMSBURG	6	468	114	24.4	31	37	-	22
BRACKENRIDGE	3	7,485	565	7.5	89	243	-	17
BRADDOCK	19	2,267	303	13.4	112	119	4	113
BRADFORD	26	3,179	555	17.5	199	326	6	579
BRIDGEPORT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BRISTOL	8	231	47	20.3	17	23	1	33
CANNONSBURG	18	318	45	14.2	11	13	3	25
CARLISLE	13	683	89	13.0	37	39	1	68
CARNEGIE	9	203	43	21.2	9	16	2	26
CENTERVILLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CHAMBERSBURG	38	3,076	535	17.4	206	250	-	391
CHARLEROI	14	2,550	348	14.2	106	173	7	220
CHELTONHAM	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CLAIRTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CLEARFIELD	20	1,178	227	19.3	77	93	1	258
CLIFTON HEIGHTS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
COALDALE	4	25	3	12.0	-	1	1	1
COATESVILLE	16	1,600	253	15.8	91	130	7	127
COLLINGSDALE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
COLUMBIA	9	359	100	27.9	19	53	24	18
CONNELLSVILLE	12	554	161	29.1	37	51	7	78
CONSHOHACKEN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CORAOPOLIS	10	699	148	21.2	51	61	2	52
CORRY	11	364	119	32.7	40	49	3	34
CRAFTON	4	42	11	26.2	6	7	1	-
DANVILLE	4	335	51	15.2	16	23	1	113
DARBY	3	24	8	33.3	2	3	1	1

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For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
DICKSON CITY	6	\$108	\$38	35.2	15	\$16	\$1	\$6
DONORA	11	333	62	18.6	22	29	2	37
DORMONT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DU BOIS	31	4,947	583	11.8	186	257	9	385
DUPONT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DURVEA	3	378	104	27.5	17	38	15	65
EAST PITTSBURG	4	272	16	5.9	9	6	-	34
EAST STRoudSBURG	13	812	112	17.9	29	40	1	72
ELLWOOD CITY	7	311	45	14.5	15	28	6	23
ELLSBURG	4	139	23	16.5	9	10	-	20
ETNA	10	467	19	4.1	5	9	-	-
EXETER	3	112	15	13.4	10	9	-	6
FARRELL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORREST CITY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORK CITY	8	287	70	24.4	25	19	3	3
FORKY FORT	4	400	69	17.3	21	29	-	26
FRANKLIN	11	548	78	14.2	42	36	1	63
FREELAND	3	117	12	10.3	5	7	1	69
GETTYSBURG	6	443	108	24.4	28	35	1	30
GLASSPORT	9	2,719	412	15.2	66	155	3	32
GREENSBURG	39	4,877	855	17.5	276	396	54	455
GREENVILLE	8	587	109	18.6	42	54	2	80
GROVE CITY	8	569	110	19.3	59	59	3	26
HANOVER	21	1,821	277	15.2	123	160	7	392
HOLLIDAYSBURG	3	55	6	10.9	3	4	-	4
HONESDALE	11	620	154	24.8	35	50	-	46
HUNTINGDON	11	1,910	294	15.4	124	150	-	340
INDIANA	20	1,708	306	17.9	119	137	2	215
JEANETTE	15	1,506	223	14.8	56	79	3	106
JERSEY SHORE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KANE	15	1,224	213	17.4	70	96	1	137
KITTANNING	17	1,208	207	17.1	76	100	2	135
KULFONTE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
LANSDALE	11	557	132	23.7	28	58	-	76
LANSDOWNE	7	868	146	16.8	48	84	3	22
LANSFORD	6	269	33	12.3	9	13	-	6
LATROBE	12	932	123	13.2	29	77	1	128
LEHIGHTON	10	1,363	152	11.2	48	67	2	111
LEWISTOWN	33	1,988	424	21.3	168	171	8	185
LOOK HAVEN	12	891	179	15.6	51	57	1	125
LUZERNE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MAHONY CITY	14	1,074	91	8.5	42	48	3	143
McADOO	3	18	2	11.1	-	1	1	-
McKEES ROCKS	14	635	139	21.9	32	54	6	75
MeadVILLE	29	1,685	314	18.6	115	146	8	257
MECHANICSBURG	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MEDIA	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MIDDLESTOWN	5	75	17	22.7	1	5	1	4
MIDLAND	4	484	103	21.3	18	22	2	454
MILLVALE	10	373	91	24.4	37	39	1	65
MILTON	8	1,463	167	11.4	49	74	2	131
MINERSVILLE	11	590	140	23.7	66	80	-	32
MONONGAHELA CITY	12	576	82	14.2	47	35	4	70
MORRISVILLE	3	242	63	26.0	16	17	-	3
MOUNT CARMEL	11	529	81	15.3	36	43	-	109
MOUNT LEBANON	4	420	79	18.8	39	38	-	29
MOUNT PLEASANT	3	199	16	8.0	3	6	-	12
MUNHALL	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NANTY-GLO	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NAZARETH	6	111	23	20.7	11	14	3	2



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Table 28.—STATE OF PENNSYLVANIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
NEW BRIGHTON	8	\$2,750	\$161	5.9	63	\$74	\$2	\$575
NEW KENSINGTON	15	690	106	15.4	34	45	-	159
NORTHAMPTON	5	195	37	19.0	10	16	6	4
NORTH BRADDOCK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CARMONT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OLD FORGE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
OLYPHANT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
PALMERTON	4	121	26	21.5	8	9	-	5
PHOENIXVILLE	9	252	37	14.7	16	18	2	93
PITTSBURG	22	3,551	372	10.5	161	200	4	264
PLYMOUTH	3	81	11	13.6	2	4	1	11
POTTSTOWN	23	2,611	357	13.7	129	161	3	248
PUNXSUTAWNEY	17	1,114	193	17.3	70	91	1	178
RIDGWAY	3	264	28	10.6	7	10	-	26
ROCHESTER	9	128	20	15.6	4	5	-	26
ST. CLAIR	4	259	29	11.2	10	12	1	10
ST. MARYS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SAYRE	9	461	110	23.9	33	36	3	48
SCHUYLKILL HAVEN	7	396	88	22.2	34	48	4	25
SEWICKLY	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SCOTSDALE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SHARPSBURG	12	247	48	19.4	25	26	2	5
SHARPSVILLE	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STRELTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
STROUDSBURG	18	664	184	27.7	59	83	1	122
SUMMIT HILL	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SWOYERVILLE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SUNBURY	23	2,477	397	16.0	140	169	2	246
SWISSVALE	4	204	19	9.3	19	15	-	103
TAMAQUA	26	2,816	349	12.4	117	177	3	107
TARENTUM	5	262	30	11.5	6	7	2	30
THROOP	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
TITUSVILLE	16	765	185	24.2	58	87	7	116
TRUCKSVILLE	3	475	134	28.2	67	87	-	22
TURTLE CREEK	8	266	32	12.0	14	16	1	22
TYRONE	12	1,689	250	14.8	93	107	3	196
UNIONTOWNE	47	6,232	964	15.5	323	423	9	623
VANDERGRIFT	9	499	33	6.6	12	9	-	65
WARREN	14	2,275	315	13.8	108	115	1	156
WAYNESBORO	5	441	50	11.3	23	20	-	53
WEST CHESTER	14	565	146	25.8	56	94	1	100
WEST HAZELTON	3	125	21	16.8	9	7	-	44
WEST VIEW	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WEST YORK	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WILMERDING	5	29	4	13.8	-	-	-	-
WILSON	3	54	5	9.3	1	2	1	10
WINDBER	4	94	7	7.4	1	3	1	8
YEADON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)

- 1/ Includes 2 establishments dealing in farm products—consumer goods; and 16 in petroleum and its products.  
2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in farm products—raw materials; 2 in hardware; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials; and 8 in all other products.  
3/ Includes 1 establishment dealing in automotive products; 1 in clothing and furnishings; 2 in electrical goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.  
4/ Includes 1 establishment dealing in coal; 1 in machinery, equipment and supplies (except electrical); 1 in metals (except scrap); and 1 in all other products.





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Table 3.—STATE OF PENNSYLVANIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		Sales of merchandise	RECEIPTS FROM—				
			Amount	Percent of sales		Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	9,705	\$2,190,331	\$264,252	12.1	\$2,147,760	\$3,349	63	\$320	175	\$38,902
Amusements and sporting goods	97	16,516	2,716	16.4	5,459	30	1	2	27	1/11,025
Automotive products	458	66,033	13,351	20.2	64,454	1,524	4	5	8	50
Chemicals	177	59,702	8,916	14.9	59,675	5	1	1	3	21
Clothing and furnishings	300	50,217	4,866	9.7	50,206	-	3	7	2	4
Coal	132	88,770	5,201	5.9	88,717	4	3	47	1	2
Drugs and drug sundries	87	27,883	4,314	15.5	27,851	-	3	27	2	5
Dry goods	255	71,208	5,873	8.2	71,200	-	1	4	1	4
Electrical goods	279	86,980	11,847	13.6	86,362	576	1	1	10	41
Farm products - raw materials	224	49,410	3,038	6.1	49,386	9	1	2	3	13
Farm products - consumer goods	1,080	182,060	22,594	12.4	181,975	31	6	8	14	46
Farm supplies	129	14,191	2,211	15.6	14,188	-	-	-	1	3
Furniture and house furnishings	210	29,296	4,585	15.7	29,231	1	-	-	3	14
Groceries and foods	1,749	560,092	55,348	9.9	559,794	2	14	113	20	183
Hardware	121	21,220	4,727	22.3	21,132	6	6	38	6	44
Jewelry and optical goods	130	8,159	1,923	23.6	8,127	29	1	1	1	2
Lumber and building materials	288	55,871	8,878	15.9	55,754	36	4	14	8	67
Machinery, equipment and supplies	851	99,622	21,544	21.6	97,272	951	2	19	40	2/1,380
Metals (except scrap)	215	277,904	8,873	3.2	277,897	2	-	-	1	5
Paper and its products	227	30,016	6,391	21.3	29,988	24	1	1	1	3
Petroleum and its products	845	140,077	36,775	26.3	140,028	9	4	7	2	33
Plumbing and heating equipment and supplies	218	24,688	5,858	23.7	24,574	85	2	4	4	25
Tobacco and its products	216	70,080	4,313	6.2	70,002	-	-	-	9	78
Waste materials	335	20,762	3,365	16.2	20,744	1	4	16	1	1
All other kinds of business	1,082	139,574	16,745	12.0	115,694	24	1	3	5	3/25,853

1/ Includes 22 exchanges dealing in motion picture films with income from film rentals of \$11,016,000.

2/ Includes 14 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$1,277,000.

3/ Service receipts are mostly from advertising.

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Table 4.—STATE OF PENNSYLVANIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Establishments reporting credit sales	All establishments	Amount	Percent of sales
<b>Total for State</b>	<b>9,705</b>	<b>\$2,190,351</b>	<b>6,987</b>	<b>72.0</b>	<b>\$1,438,560</b>	<b>65.7</b>	<b>\$1,229,212</b>	<b>85.4</b>	<b>56.1</b>	<b>\$194,297</b>	<b>13.5</b>
<b>WHOLESALESAERS PROPER</b>											
Total	6,489	805,190	4,731	72.9	641,589	79.7	516,908	80.6	64.2	106,655	16.6
Amusement and sporting goods	77	5,351	59	76.6	5,040	94.2	4,253	84.0	79.1	1,162	23.1
Automotive products	574	51,552	320	83.6	25,642	81.8	16,344	63.7	52.1	6,556	25.5
Chemicals	81	15,838	70	86.4	6,405	40.4	4,901	76.5	30.9	1,520	20.6
Clothing and furnishings	254	25,438	203	79.9	22,906	90.0	21,142	92.3	83.1	3,014	13.2
Coal	74	31,742	58	78.4	15,007	41.0	11,066	85.1	34.9	2,160	16.6
Drugs and drug sundries	70	23,425	44	62.9	15,709	58.5	11,780	85.9	50.5	2,144	15.6
Dry goods	206	39,174	163	79.1	24,107	82.6	22,528	92.6	76.5	3,392	14.1
Electrical goods	174	29,917	150	86.2	26,717	89.3	22,650	84.7	75.6	5,704	21.3
Farm products - raw materials	92	31,821	69	75.0	26,502	83.3	21,884	82.6	68.8	1,815	6.8
Farm products - consumer goods	787	105,239	617	78.4	83,091	80.5	64,963	78.2	62.9	12,759	15.4
Farm supplies	109	11,699	89	81.7	8,027	68.6	4,710	58.7	40.5	1,615	20.1
Furniture and house furnishings	136	12,697	103	75.7	11,442	90.1	9,944	86.9	78.5	2,250	19.5
General merchandise	4	183	3	75.0	138	75.4	99	71.7	54.1	22	15.9
Groceries and foods	1,356	202,855	992	73.2	166,774	82.2	127,894	76.7	76.7	22,821	13.7
Hardware	105	18,424	94	89.5	17,451	94.7	14,558	82.2	77.8	4,162	23.8
Jewelry and optical goods	107	6,269	86	80.4	4,705	75.1	3,584	76.2	57.2	1,228	26.1
Lumber and building materials	187	20,161	173	92.5	18,058	89.5	16,476	91.5	81.7	4,284	23.7
Machinery, equipment and supplies	399	33,708	341	85.5	30,194	89.6	26,079	86.4	77.4	7,103	23.5
Metals (except scrap)	62	11,977	50	80.6	10,109	84.4	9,255	91.6	77.5	1,604	15.9
Paper and its products	190	23,804	161	84.7	22,507	94.6	19,621	87.2	82.4	5,339	23.7
Petroleum and its products	91	11,504	76	85.7	11,303	98.3	8,782	77.7	76.5	3,000	26.5
Plumbing & heating eqpt and supplies	140	13,463	120	85.7	12,463	92.6	10,586	84.9	78.6	3,447	27.7
Tobacco and its products	195	44,057	128	65.6	35,149	79.8	24,566	69.9	55.8	2,338	6.7
Waste materials	331	19,794	151	45.6	16,962	85.7	15,475	91.2	78.2	2,792	16.5
All other products	888	47,358	409	46.1	29,201	61.7	24,228	83.0	51.2	4,646	15.9
<b>ALL OTHER TYPES</b>											
Total	3,216	1,385,141	2,256	70.1	796,971	57.5	712,304	89.4	51.4	87,662	11.0
Amusement and sporting goods	20	11,165	10	50.0	4,846	43.4	2,702	55.8	24.2	677	14.0
Automotive products	84	34,681	73	82.9	30,054	86.7	21,197	70.5	61.1	4,717	15.7
Chemicals	96	43,864	85	88.5	33,060	75.4	32,447	98.1	74.0	5,338	16.1
Clothing and furnishings	46	24,779	32	69.6	10,508	42.4	10,398	99.0	42.0	949	9.0
Coal	58	57,028	49	84.5	38,054	66.7	37,224	97.9	65.3	1,817	4.8
Drugs and drug sundries	17	4,458	9	52.9	2,087	46.8	2,086	99.9	46.8	539	25.8
Dry goods	49	42,054	2	85.7	39,756	94.5	39,453	99.3	93.9	1,056	2.6
Electrical goods	105	57,063	80	76.2	32,067	56.2	30,245	94.5	53.0	3,955	12.3
Farm products - raw materials	152	17,569	60	45.5	13,053	74.2	6,575	50.4	37.4	423	3.2
Farm products - consumer goods	293	78,621	210	71.7	49,514	62.6	39,531	80.2	50.2	6,152	12.5
Farm supplies	20	2,492	14	70.0	2,086	83.7	1,394	66.8	55.9	311	14.9
Furniture and house furnishings	74	16,599	57	77.0	11,221	67.6	11,058	98.5	66.6	1,264	11.3
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	593	357,257	270	68.7	194,264	54.4	168,428	86.7	47.1	22,423	11.5
Hardware	16	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	23	1,890	19	82.6	1,501	68.8	1,263	97.1	66.9	380	29.2
Lumber and building materials	101	55,710	86	85.1	21,366	59.8	20,969	98.1	58.7	5,913	18.3
Machinery, equipment and supplies	452	65,914	368	81.4	53,209	80.7	50,535	95.0	76.7	10,331	19.4
Metals (except scrap)	153	261,927	103	67.3	128,767	48.4	123,733	99.9	48.4	3,445	26.7
Paper and its products	37	6,212	27	72.0	4,696	75.6	4,693	99.9	75.5	495	10.5
Petroleum and its products	754	128,573	446	59.2	66,837	52.0	44,909	67.2	34.9	14,069	21.0
Plumbing and heating equipment and supplies	78	11,725	64	82.1	9,078	80.9	9,556	94.2	76.2	1,740	19.2
Tobacco and its products	21	26,043	8	38.1	3,224	12.4	3,210	99.6	12.5	469	14.5
Waste materials	4	968	4	100.0	968	100.0	962	99.4	99.4	64	6.6
All other products	183	90,534	123	65.4	44,973	49.7	43,552	96.8	48.1	2,944	6.5

## WHOLESALE DISTRIBUTION: 1933

1933  
Census of  
American  
Business

Table 5.—STATE OF PENNSYLVANIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
	\$	\$			\$		\$	%	\$	\$	\$	\$	
Total for State	9,705	2,190,331	264,252	8,406	86.6	1,670,555	76.3	206,119	12.3	963,316	45,608	468,884	192,747
WHOLESALESAERS PROPER													
Total	6,499	805,190	127,267	6,025	92.8	697,616	86.6	113,938	16.3	478,633	29,292	145,481	44,210
Amusements and sporting goods	77	5,351	1,278	74	96.1	5,036	94.1	1,190	23.6	3,791	396	349	510
Automotive products	374	31,352	7,748	347	92.8	29,286	22.9	7,169	24.5	21,677	4,733	2,305	571
Chemicals	81	15,838	1,946	75	92.6	15,470	97.7	1,865	12.1	1,506	353	4,015	9,596
Clothing and furnishings	254	25,438	3,370	254	100.0	25,438	100.0	3,370	13.2	24,992	320	100	36
Coal	74	31,742	2,777	50	67.6	9,950	31.3	1,547	15.5	4,008	808	4,384	750
Drugs and drug sundries	70	23,425	3,538	66	94.3	20,797	89.8	3,025	14.5	19,911	246	316	424
Dry goods	206	29,174	4,624	199	96.6	25,529	87.5	3,638	14.3	17,983	129	4,911	2,606
Electrical goods	174	29,917	6,398	168	96.6	29,019	97.0	6,111	21.1	15,755	3,037	10,021	208
Farm products—raw materials	92	31,821	2,384	64	69.6	27,676	87.0	1,922	6.9	1,627	41	25,391	617
Farm products—consumer goods	787	103,239	15,051	707	89.8	86,861	84.1	13,114	15.1	74,088	5,214	3,671	3,888
Farm supplies	109	11,699	1,852	82	75.2	8,095	69.2	1,527	18.9	5,269	1,524	1,012	290
Furniture and house furnishings	136	12,697	2,482	134	98.5	12,642	99.6	2,453	19.4	10,954	385	197	1,106
General merchandise	4	183	29	4	100.0	183	100.0	29	15.8	153	22	8	-
Groceries and foods	1,356	202,935	26,144	1,347	99.3	188,437	92.9	25,126	13.3	154,319	4,340	11,526	18,252
Hardware	105	16,424	4,425	101	96.2	16,959	92.0	3,883	22.9	12,273	1,831	2,687	168
Jewelry and optical goods	107	6,269	1,508	105	98.1	5,318	84.4	1,390	26.1	4,517	357	373	71
Lumber and building materials	187	20,161	4,580	152	81.3	16,269	80.7	3,542	21.8	8,267	989	6,372	641
Machinery, equipment and supplies	399	33,708	9,127	376	94.2	29,578	87.7	8,486	28.7	4,927	430	23,605	716
Metals (except scrap)	62	11,977	2,104	48	77.4	9,800	81.8	1,509	15.4	4,115	94	5,246	345
Paper and its products	190	23,904	5,641	183	96.3	20,066	84.3	4,780	23.8	9,113	531	9,187	1,235
Petroleum and its products	91	11,504	3,089	79	86.8	11,194	97.3	2,994	26.7	9,113	643	1,030	408
Plumbing and heating equipment and supplies	140	13,465	3,772	118	84.3	10,650	79.1	2,967	27.9	7,246	532	2,808	64
Tobacco and its products	195	44,037	2,912	193	99.0	40,053	91.0	2,738	6.8	38,585	679	420	369
Waste materials	331	19,794	3,301	220	66.5	12,577	66.8	2,829	16.1	1,368	66	15,449	694
All other products	888	47,338	7,189	879	99.0	35,733	75.5	6,734	18.8	23,296	1,592	10,198	647
ALL OTHER TYPES													
Total	3,216	1,385,141	136,985	2,381	74.0	972,939	70.2	92,181	9.5	464,683	16,316	323,403	148,537
Amusements and sporting goods	20	11,165	1,440	9	45.0	2,813	25.2	441	15.7	742	-	2,030	41
Automotive products	84	34,681	5,603	73	86.9	25,325	73.0	3,817	15.1	17,597	2,370	4,479	879
Chemicals	96	43,864	6,970	77	80.2	23,941	54.6	4,656	19.4	6,488	237	11,793	5,423
Clothing and furnishings	46	24,779	1,496	43	93.5	23,148	93.4	1,380	6.0	20,625	1	637	1,685
Coal	58	57,028	2,424	47	81.0	26,582	46.6	1,369	5.2	15,651	223	9,368	1,340
Drugs and drug sundries	17	4,458	776	16	94.1	2,564	57.5	624	24.3	976	-	71	1,517
Dry goods	49	48,034	1,249	48	98.0	41,215	98.1	1,127	2.7	2,902	1	16,391	21,921
Electrical goods	105	57,063	5,449	73	69.5	38,967	68.3	4,168	10.7	9,528	11	24,750	4,678
Farm products—raw materials	132	17,589	654	70	53.0	7,935	45.1	331	4.2	420	223	5,639	1,653
Farm products—consumer goods	293	78,821	7,543	262	89.4	72,486	92.0	7,229	10.0	54,624	470	1,121	16,271
Farm supplies	20	2,492	359	16	80.0	2,438	97.8	353	14.5	1,596	410	422	11
Furniture and house furnishings	74	16,599	2,103	62	83.8	12,230	73.7	1,448	11.8	8,447	6	82	3,695
General merchandise	2	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	393	357,257	29,204	366	93.1	325,465	91.1	26,986	8.3	238,695	525	24,746	61,499
Hardware	16	(X)	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	23	1,890	415	17	73.9	1,392	73.7	378	27.2	1,160	7	25	200
Lumber and building materials	101	35,710	4,298	75	74.3	13,230	37.0	1,866	14.1	5,977	64	6,924	265
Machinery, equipment and supplies	452	65,914	12,417	396	87.6	46,973	71.3	9,247	19.7	6,955	815	34,388	4,815
Metals (except scrap)	153	265,927	6,769	87	56.9	124,869	47.0	3,222	2.6	13,945	2,389	107,804	731
Paper and its products	37	6,212	750	27	73.0	3,787	61.0	409	10.8	987	159	2,959	72
Petroleum and its products	754	128,573	33,799	352	46.7	61,776	48.0	11,768	19.0	50,107	5,025	6,125	519
Plumbing and heating equipment and supplies	73	11,225	2,086	57	73.1	8,954	79.8	1,716	19.2	3,846	53	3,726	1,329
Tobacco and its products	21	26,043	1,401	17	81.0	17,111	65.7	616	3.6	3,231	1	1	13,878
Waste materials	4	968	64	3	75.0	955	98.7	60	6.3	-	-	955	-
All other products	189	20,534	9,304	176	93.6	16,577	85.6	8,771	10.1	19,954	3,326	57,634	5,663



WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF PENNSYLVANIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Propri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS												
		Men Esti- mated average	Women Esti- mated average total		Employ- ment ratio to average	Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
Total for Philadelphia		28,129	7,686	21.5	33,980	35,126	32,960	35,965	33,199	33,538	33,727	34,142	34,699	35,363	36,394	36,331	
Amusement and sporting goods	27	406	205	33.6	590	571	557	551	606	616	617	613	621	618	633	634	
Automotive products	61	1,514	242	13.8	1,706	1,643	1,674	1,673	1,609	1,632	1,685	1,700	1,600	1,647	1,898	1,877	
Chemicals	26	878	273	23.7	1,136	1,127	1,128	1,138	1,139	1,143	1,141	1,146	1,138	1,146	1,147	1,143	
Clothing and furnishings	202	641	365	36.3	946	917	932	945	932	944	953	911	943	963	972	975	
Coal	21	670	127	15.9	630	671	671	621	589	587	671	562	566	654	678	685	
Drugs and drug sundries	28	541	347	39.1	856	846	850	858	838	849	844	854	862	871	879	872	
Dry goods	146	1,121	341	23.3	1,413	1,424	1,412	1,412	1,421	1,440	1,447	1,440	1,433	1,400	1,401	1,375	
Electrical goods	60	1,831	419	18.6	2,221	2,162	2,145	2,120	2,149	2,146	2,205	2,230	2,259	2,324	2,336	2,336	
Farm products—raw materials	54	304	40	13.9	334	303	313	313	324	353	374	355	340	348	368	368	
Farm products—consumer goods	407	2,070	360	14.8	2,233	2,168	2,142	2,169	2,000	2,046	2,247	2,260	2,297	2,339	2,281	2,268	
Farm supplies	11	166	86	33.9	230	236	254	242	239	249	218	219	243	263	263	267	
Furniture and house furnishings	87	855	241	22.0	977	922	921	927	946	956	960	996	1,030	1,041	1,040	1,028	
General merchandise	6	47	10	24.2	62	62	62	62	62	62	62	62	62	62	62	62	
Groceries and foods (except farm products)	334	5,362	1,114	17.2	6,226	6,163	6,109	6,129	6,137	6,139	6,143	6,171	6,209	6,366	6,424	6,450	
Hardware	23	473	93	16.4	556	569	567	565	568	556	554	513	517	519	520	522	
Jewelry and optical goods	56	305	84	21.7	368	370	371	364	368	363	359	361	365	368	374	377	
Lumber and building materials (other than metal)	60	971	137	12.4	918	914	910	908	902	910	898	921	937	938	907	901	
Machinery, equipment and supplies (except electrical)	166	3,064	776	20.2	3,642	3,482	3,433	3,431	3,450	3,465	3,513	3,551	3,581	3,619	3,665	3,681	
Metals (except scrap)	47	787	184	19.8	906	873	860	834	845	868	883	907	948	978	982	966	
Paper and its products	68	921	459	31.1	1,334	1,303	1,273	1,268	1,281	1,292	1,321	1,377	1,386	1,407	1,392	1,400	
Petroleum and its products	17	1,681	367	17.0	1,964	1,936	1,937	1,927	1,884	1,914	1,928	1,967	2,053	2,081	2,103	2,131	
Plumbing and heating equipment and supplies	61	717	164	18.6	864	828	842	832	830	831	839	843	865	881	899	869	
Tobacco and its products (except leaf)	65	412	92	18.3	461	494	467	467	463	461	463	464	490	507	509	507	
Waste materials	115	332	113	24.2	453	398	392	398	397	417	434	436	448	436	446	447	
All other products	200	2,010	1,034	34.4	2,986	2,865	2,827	2,840	2,929	3,043	3,043	3,076	3,089	3,116	3,104	3,104	



WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF PENNSYLVANIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	NUMBER OF EMPLOYEES—BY MONTHS												
	Men		Women		Average number of em- ployees	Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
	Esti- mated average	Esti- mated average	Per- cent of total														
840	12,824	2,674	19.3	Full-time ratio to average Part-time ratio to average	14,731	13,961	13,691	13,961	14,154	14,775	14,652	15,250	15,494	15,561	15,536	15,485	
					95	94	94	96	96	100	101	104	105	106	105	105	
					967	969	1,001	992	1,013	963	969	1,020	912	915	937	936	
					100	100	104	103	105	100	100	105	94	95	97	97	
					292	287	292	294	294	294	297	296	286	290	297	299	
		135	44.4	Full-time	13	10	16	10	10	10	14	14	16	17	14	14	
		630	13.2	Part-time	932	890	876	866	872	886	921	930	923	937	955	946	
		5	19.2	Full-time	24	19	15	27	31	25	26	25	26	24	24	24	
		377	89	Part-time	445	397	406	401	414	462	483	479	469	461	454	451	
		62	26.1	Full-time	21	51	51	52	52	5	6	6	6	6	7	7	
		174	62	Part-time	217	209	212	213	217	217	215	217	221	225	221	224	
		2	21.7	Full-time	19	19	16	16	16	16	16	16	21	21	20	21	
		172	48	Part-time	201	201	205	203	202	196	195	196	201	204	206	208	
		2	31.9	Full-time	19	21	23	25	18	11	6	13	20	20	22	22	
		313	146	Part-time	436	431	436	430	428	429	428	429	432	446	451	465	
		202	49	Full-time	23	36	22	24	24	24	25	26	24	17	12	8	
		17	19.4	Part-time	247	264	258	239	243	233	234	239	266	255	263	258	
		18	24.4	Full-time	4	2	2	2	3	4	5	4	4	4	4	6	
		903	246	Part-time	1,131	1,091	1,089	1,063	1,061	1,093	1,148	1,158	1,171	1,169	1,172	1,166	
		7	8.3	Full-time	18	21	18	27	15	12	15	15	19	14	14	14	
		17	248	Part-time	16	10	14	14	14	18	16	18	15	18	18	18	
		1,311	18.9	Full-time	3	3	3	3	3	3	3	3	3	3	3	3	
		82	7.9	Part-time	56	41	39	39	43	56	54	57	60	61	59	75	
		4	22.3	Full-time	75	63	69	69	77	77	77	77	76	77	79	79	
		20	40	Part-time	14	14	14	16	39	11	10	11	8	12	11	11	
		141	154	Full-time	167	154	159	165	169	172	170	185	173	177	169	168	
		-	-	Part-time	14	7	6	6	9	12	22	18	19	20	19	19	
		-	-	Full-time	-	-	-	-	-	-	-	-	-	-	-	-	
		121	517	Part-time	3,996	2,966	2,966	2,946	2,968	3,028	3,052	3,195	3,221	3,253	3,257	3,256	
		6	94	Full-time	156	149	159	156	155	161	160	160	157	156	157	165	
		412	16.6	Part-time	497	483	486	489	486	491	492	486	487	506	511	512	
		161	35	Full-time	9	6	8	8	8	7	11	16	21	7	5	3	
		569	111	Part-time	182	161	164	164	170	169	168	173	196	212	212	213	
		65	361	Full-time	14	11	24	12	13	13	13	12	19	13	13	15	
		17	174	Part-time	522	481	481	480	485	517	522	514	507	576	584	575	
		349	56	Full-time	186	185	189	161	148	150	174	192	198	129	132	135	
		421	41	Part-time	1,996	1,940	1,810	1,787	1,808	2,076	2,065	2,133	2,132	2,174	2,187	2,184	
		284	68	Full-time	102	86	85	85	100	99	96	115	105	120	124	114	
		155	29	Part-time	707	643	661	625	627	625	690	716	778	780	776	776	
		112	39	Full-time	123	110	158	190	182	166	127	110	75	69	89	90	
		171	451	Part-time	351	346	346	348	350	353	354	353	340	341	345	345	
		53	174	Full-time	54	42	47	50	53	54	50	48	64	59	63	60	
		421	41	Part-time	446	424	429	421	423	421	418	433	443	469	465	489	
		284	68	Full-time	26	21	16	15	15	15	27	25	48	49	32	27	
		155	29	Part-time	325	300	297	317	323	311	312	319	326	339	352	353	
		31	39	Full-time	27	63	64	16	15	28	39	29	20	15	11	16	
		171	451	Part-time	182	184	179	181	174	176	177	178	183	185	186	188	
		112	39	Full-time	2	1	1	1	2	2	2	2	2	2	2	2	
		53	174	Part-time	122	104	107	106	118	124	124	129	143	132	126	125	
		421	41	Full-time	29	28	28	27	33	29	27	26	35	38	24	32	
		53	174	Part-time	653	572	570	563	566	635	686	675	706	639	686	682	
		112	39	Full-time	39	23	22	23	27	29	29	45	49	47	51	54	

















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