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SOUTH EASTERN STATES  
WHOLESALE DISTRIBUTION



**U. S. DEPARTMENT OF COMMERCE**

*Daniel C. Roper, Secretary*

**BUREAU OF THE CENSUS**

*William L. Austin, Director*

**CENSUS OF AMERICAN BUSINESS: 1933**

**A CIVIL WORKS ADMINISTRATION PROJECT**

# **WHOLESALE DISTRIBUTION**

**VOLUME IV**

## **SOUTH EASTERN STATES**



**MAY, 1935**



U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

—o—

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

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WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

- Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.
- Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).
- Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).
- Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).
- Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).
- Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).
- Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California).



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Maryland	16	17	20	28	29	30	31	33
District of Columbia	34	35	37	40	41	42	43	44
Virginia	45	46	48	56	57	58	59	60
West Virginia	61	62	64	70	71	72	73	74
North Carolina	75	76	78	86	87	88	89	90
South Carolina	91	92	94	99	100	101	102	103
Georgia	104	105	108	118	119	120	121	122
Florida	123	124	126	133	134	135	136	137
Kentucky	138	139	141	147	148	149	150	151
Tennessee	152	153	155	164	165	166	167	168
Alabama	169	170	172	179	180	181	182	183
Mississippi	184	185	187	190	191	192	193	194



## WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.—In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.—The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks\*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I.....	Under \$10,000
II.....	\$10,000 to \$49,999
III.....	\$50,000 to \$99,999
IV.....	\$100,000 to \$199,999
V.....	\$200,000 to \$499,999
VI.....	\$500,000 to \$999,999
VII.....	\$1,000,000 and over

\*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.



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 Business

# WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF DELAWARE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	259	286	\$59,182	\$116,087	\$7,183	12.1	6.2	1,783	\$3,244	5.5	\$97	\$7,235
<b>Wholesalers proper</b>	148	125	11,584	21,281	2,104	18.2	12.0	702	975	8.4	71	2,254
Wholesale merchants	144	120	11,197	19,117	2,076	18.5	12.7	691	958	8.6	69	2,195
Limited function wholesalers	4	5	387	2,164	28	7.2	6.5	11	17	4.4	2	59
<b>Manufacturers sales branches</b>	27	27	39,920	82,516	3,889	9.7	4.3	798	1,828	4.6	1	4,737
With stocks	24	27	39,379	-	3,847	9.8	-	784	1,800	4.6	1	4,737
Without stocks	3	-	541	-	42	7.8	-	14	28	5.2	-	-
<b>Agents and brokers</b>	19	19	2,465	3,171	398	16.1	4.4	90	149	6.0	11	43
Brokers	3	-	389	-	26	6.7	-	3	10	7.6	1	7
Commission merchants	12	8	489	682	71	14.5	10.4	23	32	6.5	5	6
Other agents	4	11	1,587	2,489	299	18.8	2.7	64	107	7.7	5	30
<b>All other types</b>	65	115	5,213	11,119	794	15.2	10.0	193	292	5.6	14	201
Bulk tank stations	36	36	3,387	5,234	665	19.6	17.3	165	251	7.4	1	161
Assemblers and country buyers	29	79	1,826	5,885	129	7.1	3.5	28	41	2.2	13	20
<b>WILMINGTON</b>	157	127	52,643	102,114	6,259	11.9	6.1	1,541	2,871	5.5	50	6,835
<b>Wholesalers proper</b>	106	79	9,023	17,621	1,799	19.9	12.4	601	644	9.4	42	1,954
<b>Manufacturers sales branches</b>	23	23	39,737	78,638	3,811	9.6	4.3	778	1,789	4.5	-	4,734
<b>Agents and brokers</b>	17	18	2,182	3,095	375	17.2	4.1	66	137	6.3	8	34
<b>All other types</b>	11	7	1,701	2,560	274	16.1	19.7	76	101	5.9	-	113

WHOLESALE DISTRIBUTION: 1933

Census of American business  
 TABLE 2A. - STATE OF DELAWARE  
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. ests. branches with stocks	All other types 1/	Kind of Business	Total	Wholesale merchants	Mfg. ests. branches with stocks	All other types 1/
<b>Total</b>	<b>259</b>	<b>143</b>	<b>24</b>	<b>92</b>					
<b>Automotive products</b>	<b>9</b>	<b>6</b>	<b>3</b>	<b>-</b>	<b>Groceries and foods (except farm products)</b>	<b>42</b>	<b>31</b>	<b>7</b>	<b>4</b>
Automobile and other motor vehicles	2	-	2	-	Groceries (general line)	5	4	-	1
Automotive eq't., accessories and parts	6	6	-	-	Confectionery and soft drinks	13	11	-	2
Tires and tubes	1	-	1	-	Fish and sea foods	5	4	-	1
					Meats and meat products	7	4	3	-
					Other food and grocery specialties	12	8	4	-
<b>Chemicals</b>	<b>8</b>	<b>4</b>	<b>4</b>	<b>-</b>	<b>Hardware (general line)</b>	<b>2</b>	<b>2</b>	<b>-</b>	<b>-</b>
Explosives	2	-	2	-	Jewelry and optical goods (jewelry-general line)	1	1	-	-
Industrial chemicals	2	-	-	-					
Paints and varnishes	4	4	-	-	<b>Lumber and building materials (other than metal)</b>	<b>5</b>	<b>2</b>	<b>1</b>	<b>2</b>
					Lumber and millwork	3	1	-	2
<b>Clothing and furnishings</b>	<b>3</b>	<b>3</b>	<b>-</b>	<b>-</b>	All other	2	1	1	-
Furnishings, men's and boys'	1	1	-	-					
Hosiery	1	1	-	-	<b>Machinery eq't. and supplies (except electrical)</b>	<b>12</b>	<b>7</b>	<b>4</b>	<b>1</b>
Shoes and other footwear	1	1	-	-	Commercial machinery, eq't. and supplies	2	-	2	-
					Farm and dairy machinery and equipment	3	1	2	-
<b>Total</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>					
					<b>Industrial machinery, eq't. and supplies</b>	<b>3</b>	<b>3</b>	<b>-</b>	<b>-</b>
<b>Drugs and drug sundries</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>-</b>	Oil and mine supplies (general line)	2	2	-	-
Drugs (general line)	1	1	-	-	All other	1	1	-	-
Patent medicines	1	1	-	-					
Toilet articles and preparations	1	-	1	-	<b>Professional equipment and supplies</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>
					Service equipment and supplies (barber and beauty parlor)	1	1	-	-
<b>Dry goods</b>	<b>3</b>	<b>3</b>	<b>-</b>	<b>-</b>	Transportation eq't. and supplies	2	1	-	1
Dry goods (general line)	2	2	-	-	Metals (except scrap) (Iron and steel)	1	-	-	1
Notions	1	1	-	-	Paper and its products	8	8	-	-
					Petroleum and its products	37	1	-	36
<b>Electrical goods</b>	<b>6</b>	<b>6</b>	<b>-</b>	<b>-</b>	Plumbing & heating eq't. and supplies (general line)	3	3	-	-
Electrical appliances, eq't. & supplies	5	5	-	-	Tobacco and its products (except leaf)	7	5	-	2
Radios and radio equipment	1	1	-	-					
					<b>Waste materials</b>	<b>12</b>	<b>12</b>	<b>-</b>	<b>-</b>
<b>Farm products-raw materials</b>	<b>6</b>	<b>4</b>	<b>-</b>	<b>2</b>	Iron and steel scrap	4	4	-	-
Grain	2	2	-	-	Junk and scrap (general line)	6	6	-	-
Hides, skins, and furs, (raw)	1	1	-	-	Waste paper, rags and rubber	2	2	-	-
Livestock	3	1	-	2					
					<b>All other products</b>	<b>19</b>	<b>16</b>	<b>-</b>	<b>3</b>
<b>Farm products-consumer goods</b>	<b>61</b>	<b>18</b>	<b>4</b>	<b>39</b>	Beer	6	6	-	-
Dairy products (general line)	1	1	-	-	Leather	3	2	-	1
Milk and cream	5	-	-	5	Newspapers and magazines	5	3	-	2
All other dairy products	4	-	4	-	Wines and spiritous liquors	5	5	-	-
Poultry and poultry products	4	4	-	-					
Dairy and poultry products	1	-	-	1					
Fruits and vegetables (fresh)	45	13	-	32					
All other	1	-	-	1					
<b>Farm supplies</b>	<b>8</b>	<b>7</b>	<b>-</b>	<b>1</b>					
Feed	6	5	-	1					
Seeds	1	1	-	-					
All other	1	1	-	-					
<b>Furniture and house furnishings</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>1</b>					
Floor coverings	1	-	-	1					
Furniture	1	1	-	-					

1/ The 92 "All other types" consists of the following-

Exporter (confectionery and soft drinks)	1	Commission merchants	12
Limited function wholesalers	4	Dairy and poultry products	1
Groceries (general line)	1	Fruits and vegetables (fresh)	10
Confectionery and soft drinks	1	Fish and sea foods	1
Tobacco and its products (except leaf)	1	Manufacturers' agent (Iron and steel)	1
Newspapers and magazines	1	Selling agents	2
Manufacturers' sales branches-without stocks	3	Floor coverings	1
Transportation equipment and supplies	1	Newspapers and magazines	1
Tobacco and its products (except leaf)	1	Other agent (Livestock)	1
Newspapers and magazines	1	Bulk tank stations (petroleum)	36
Brokers	3	Assemblers and country buyers	29
Fruits and vegetables (fresh)	1	Livestock	1
Lumber and millwork	2	Milk and cream	5
		Fruits and vegetables (fresh)	21
		Other farm products-consumer goods	1
		Feed	1

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 2B.—STATE OF DELAWARE

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	259	\$59,182	\$7,183	12.1	1,783	\$3,244	\$97	\$7,235
Wholesalers proper	148	11,584	2,104	18.2	702	975	71	2,264
Manufacturers' Sales branches	27	39,920	3,889	9.7	738	1,828	1	4,737
Agents and brokers	19	2,465	396	16.1	90	149	11	43
All other types	65	5,213	794	15.2	193	292	14	201
<b>WHOLESALE PROPER</b>								
Automotive products	6	585	197	33.7	45	64	1	215
Chemicals	4	239	73	30.5	34	46	2	56
Clothing and furnishings	3	134	26	19.4	12	14	2	47
Dry goods	3	258	29	11.2	29	20	-	321
Electrical goods (electrical appliances, equipment and supplies)	6	522	108	20.7	44	67	12	116
Farm products—raw materials	4	387	45	11.6	8	21	1	26
Farm products—consumer goods	18	1,006	89	8.8	25	30	10	21
Fruits and vegetables (fresh)	13	907	77		22	26	9	14
All other	5	99	12		3	4	1	7
Farm supplies	7	504	56	11.1	24	19	1	60
Groceries and foods (except farm products)	34	3,216	414	12.9	145	203	14	383
Groceries (general line)	5	2,310	208		92	108	1	306
Confectionery and soft drinks	13	462	151		35	69	2	34
Fish and sea foods	4	59	17		1	10	10	1
Meats and meat products	4	193	19		9	8	1	2
Other food and grocery specialties	8	192	19		8	8	-	40
Machinery, equipment and supplies (except electrical)	7	590	142	24.1	57	84	1	195
Industrial machinery, eqp't. and supplies	3	460	93	20.2	40	57	1	119
All other	4	130	49	37.7	17	27	-	76
Paper and its products	8	184	75	40.8	15	32	2	33
Plumbing and heating eqp't. and supplies	3	487	120	24.6	41	67	1	128
Tobacco and its products (except leaf)	6	1,404	103	7.3	43	55	-	105
Waste materials	12	215	62	28.8	27	32	11	61
Junk and scrap (general line)	6	154	40		16	23	9	37
All other	6	61	22		9	9	2	24
All other kinds of business	27	1,853	555	30.5	153	221	13	487
Beer	6	160	26		10	11	1	11
Newspapers and magazines	4	160	27		11	14	3	3
Wines and spirituous liquors	5	177	28		8	11	-	37
Miscellaneous	12	1,356	484		124	185	9	436
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	24	39,379	3,847	9.8	783	1,800	1	4,737
Automotive products	3	81	44	54.3	11	19	-	28
Chemicals	4	35,433	3,091	8.7	537	1,438	-	4,538
Farm products—consumer goods	4	596	271	45.5	67	117	-	8
Groceries and foods (except farm products)	7	2,809	258	9.2	99	140	-	81
All other kinds of business	6	460	183	39.8	69	86	1	82
<b>WITHOUT STOCKS</b>	3	541	42	7.8	15	28	-	-

## WHOLESALE DISTRIBUTION: 1933

13-20-6  
Census of  
American  
Business

Table 28.—STATE OF DELAWARE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AGENTS AND BROKERS								
BROKERS	3	\$389	\$26	6.7	3	\$10	\$1	\$7
COMMISSION MERCHANTS	12	489	71	14.5	23	32	5	6
OTHER AGENTS	4	1,567	299	18.8	64	107	5	30
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	36	3,387	665	19.6	165	251	1	181
ASSEMBLERS AND COUNTRY BUYERS	29	1,826	129	7.1	28	41	13	20
CITIES OF 100,000 POPULATION AND OVER								
WILMINGTON								
	157	52,643	6,259	11.9	1,541	2,871	50	6,835
Wholesalers proper	106	9,023	1,799	19.9	601	844	42	1,954
Manufacturers' sales branches	23	39,737	3,811	9.6	778	1,789	-	4,734
Agents and brokers	17	2,182	375	17.2	86	137	8	34
All other types	11	1,701	274	16.1	76	101	-	113
WHOLESALE PROPER								
Chemicals	4	239	73	30.5	34	46	2	56
Clothing and furnishings	3	134	26	19.4	12	14	2	47
Dry goods	3	258	29	11.2	29	20	-	321
Electrical goods	6	522	108	20.7	44	67	12	116
Farm products-consumer goods	10	537	50	9.3	18	17	3	8
Groceries and foods (except farm products)	19	2,196	291	13.3	100	147	2	263
Machinery, eq't. & supplies (except electrical)	7	590	142	24.1	57	84	1	195
Paper and its products	8	184	75	40.8	15	32	2	33
Plumbing and heating eq't. & supplies	3	487	120	24.6	41	67	1	128
Waste materials	10	168	56	33.3	26	29	9	42
All other kinds of business 1/	33	3,708	829	22.4	225	321	8	745
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	81	44	54.3	11	19	-	28
Chemicals	4	35,433	3,091	8.7	537	1,438	-	4,538
Machinery, eq't. and supplies (except electrical)	4	243	79	32.5	28	48	-	58
All other kinds of business 2/	12	3,980	597	15.0	202	284	-	110
AGENTS AND BROKERS								
Farm products-consumer goods	11	452	63	13.9	19	26	4	6
All other kinds of business 3/	6	1,730	312	18.0	67	111	4	28
ALL OTHER TYPES 4/								
	11	1,701	274	16.1	76	101	-	113

1/ Includes 2 establishments dealing in automotive products; 2 in drugs and drug sundries; 1 in farm products—raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in petroleum and its products; 5 in tobacco and its products (except leaf); and 15 in all other products.

2/ Includes 1 establishment dealing in drugs and drug sundries; 2 in farm products-consumer goods; 6 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); 1 in tobacco and its products (except leaf); and 1 in all other products.

3/ Includes 1 establishment dealing in furniture and house furnishings; 1 in groceries and foods (except farm products); 2 in lumber and building materials (other than metal); 1 in metals (except soap); and 1 in all other products.

4/ Includes 1 establishment dealing in farm products-consumer goods; and 10 in petroleum and its products.

## WHOLESALE DISTRIBUTION: 1933

12-49-7  
Census of  
American  
Business

Table 3.—STATE OF DELAWARE RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	259	\$59,182	\$7,183	12.1	\$59,060	\$43	-	-	6	\$89
Automotive products	9	666	242	36.3	661	5	-	-	-	-
Chemicals	8	35,672	3,164	8.9	35,672	-	-	-	-	-
Clothing and furnishings	3	134	26	19.4	134	-	-	-	-	-
Dry goods	3	258	29	11.2	258	-	-	-	-	-
Electrical goods	6	522	108	20.7	488	35	-	-	1	1
Farm products—consumer goods	61	4,096	562	13.7	4,093	-	-	-	1	3
Groceries and foods (except farm products)	42	6,062	680	11.2	6,062	-	-	-	-	-
Machinery equipment and supplies (except electrical)	12	837	222	26.3	831	6	-	-	1	1
Paper and its products	8	184	75	40.8	184	-	-	-	-	-
Petroleum and its products	36	3,387	665	19.6	3,387	-	-	-	-	-
Plumbing and heating equipment and supplies	3	487	120	24.6	487	-	-	-	-	-
Waste materials	12	215	62	28.8	215	-	-	-	-	-
All other kinds of business	56	6,662	1,228	18.4	6,578	-	-	-	3	84





WHOLESALE DISTRIBUTION: 1933

12-983  
Census of  
American  
Business

Table 6.—STATE OF DELAWARE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY Kind of Business	Proprietors and firm members	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employment	Average number of employees	NUMBER OF EMPLOYEES—By Month											
		Men		Women			January	February	March	April	May	June	July	August	September	October	November	December
		Estimated average	Estimated average	Per cent of total														
Total	167	1,508	420	20.7	1,788	1,748	1,761	1,746	1,776	1,791	1,806	1,804	1,821	1,812	1,856			
Amusement and sporting goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Automotive products	2	46	13	28.4	70	61	50	30	30	58	55	55	56	56	56			
Chemicals	4	372	200	34.8	568	565	607	666	667	570	551	570	577	576	577			
Clothing and furnishings	1	10	10	50.0	12	12	12	12	12	12	12	12	12	12	12			
Coal	-	7	1	11.1	8	8	8	8	8	8	8	8	8	8	8			
Drugs and drug sundries	-	38	25	39.7	60	60	60	60	60	60	60	60	60	60	60			
Dry goods	1	18	11	39.5	31	28	28	26	28	26	28	31	28	28	28			
Electrical goods	4	50	10	16.4	44	44	44	44	44	44	44	44	44	44	44			
Farm products—raw materials	8	14	-	-	11	11	11	11	11	11	11	11	11	11	11			
Farm products—consumer goods	61	200	20	9.2	141	135	141	141	144	142	145	145	141	142	142			
Farm supplies	10	22	7	24.1	30	24	24	24	24	24	24	24	24	24	24			
Furniture and house furnishings	-	20	-	-	19	19	18	18	18	18	18	18	18	18	18			
General merchandise	-	-	-	-	2	2	2	2	2	2	2	2	2	2	2			
Groceries and foods (except farm products)	36	260	41	15.6	248	243	244	237	255	247	243	252	263	265	268			
Hardware	-	27	8	23.5	32	30	30	30	30	30	30	34	34	34	34			
Jewelry and optical goods	-	10	4	28.6	6	6	6	6	6	6	6	6	6	6	6			
Lumber and building materials (other than metal)	3	82	10	15.5	49	51	50	50	50	50	46	46	46	47	46			
Machinery, equipment and supplies (except electrical)	4	70	18	20.3	84	82	83	83	83	88	86	86	86	86	86			
Metals (except scrap)	-	6	1	14.5	3	3	3	3	3	3	3	3	3	3	3			
Paper and its products	6	12	4	23.5	15	16	16	16	15	15	15	15	17	17	13			
Petroleum and its products	1	166	3	1.7	166	166	171	176	167	169	168	165	174	166	164			
Plumbing and heating equipment and supplies	-	38	6	13.5	41	42	41	41	41	41	41	41	42	42	42			
Tobacco and its products (except leaf)	4	42	8	19.7	48	49	49	49	49	48	49	49	49	49	48			
Waste materials	11	31	3	9.6	27	27	27	27	27	27	27	27	27	27	27			
All other products	11	76	18	18.6	78	87	80	60	65	67	83	69	67	86	106			



WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF PENNSYLVANIA: WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL					UNDER \$10,000					\$10,000 TO \$49,999					\$50,000 TO \$99,999					\$100,000 TO \$199,999					\$200,000 TO \$499,999					\$500,000 TO \$999,999					\$1,000,000 AND OVER				
	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver- age)	To- tal ex- per- ien- ces per- cent of net sales										
<b>WHALES AND WHOLESALE</b>	18	655.46.2	17.61.4	29	12.9.2	20.83.2	22	100.19.5	18	157.20.2	7	128.16.4	5	154.16.0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Automotive products	6	55.82.7	-	7	17.1	-	7	17.1	-	3	36.36.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Chemicals	4	24.20.2	1	15.35.6	2	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6	1	15.35.6								
Clothing and fur: hats	3	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4	1	12.19.4								
Coal	1	8.17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Drugs and drug sundries	2	59.4.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Dry goods	3	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2	1	29.11.2								
Electrical goods	6	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7	1	44.20.7								
Farm products—raw materials	4	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6	1	6.11.6								
Farm products—consumer goods	18	25.16.8	2	66.7	9	15.5	4	10.9.8	1	4.0	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8	1	6.8								
Farm supplies	2	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1	1	24.11.1								
Furniture and house furnishings	1	1.20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Merchandise and food (except farm products)	31	124.11.6	9	4.1.2	12	17.20.2	5	25.19.0	2	10.8.8	1	26.2.2	2	82.2.2	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1	1	14.1.1								
Hardware	2	22.17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Jewelry and optical goods	1	14.17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Lumber and building materials (other than coal)	2	5.17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Machinery, equipment and supplies (except electrical)	7	57.24.1	1	100.0	2	5.41.6	3	19.24.8	1	2.45.2	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6	1	32.17.6								
Paper and its products	8	15.40.8	2	1.25.0	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1	1	4.17.1								
Petroleum and its products	1	4.17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Plumbing and heating equipment and supplies	2	41.24.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Tobacco and its products (except leaf)	5	40.7.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Waste materials	12	27.22.6	5	2.55.7	6	20.32.2	1	5.19.2	1	4.12.5	1	9.5.9	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6								
All other products	16	28.15.9	4	4.38.5	9	6.17.7	2	6.17.7	1	4.12.5	1	9.5.9	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6	1	14.5.6								
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	24	783.19.8	5	7.69.0	4	12.24.4	2	27.50.7	4	64.30.5	2	77.45.4	4	96.10.5	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4								
Automotive products	3	11.54.2	1	1.85.7	1	3.45.0	1	7.37.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Chemicals	4	537.8.7	1	2.80.7	-	-	2	20.45.0	1	13.35.1	1	34.47.0	1	25.26.6	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4								
Farm products—consumer goods	4	67.45.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
Groceries and foods (except farm products)	7	99.9.2	1	2.71.4	1	1.10.7	1	20.45.0	1	13.35.1	1	34.47.0	1	25.26.6	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4	2	510.8.4								
All other kinds of business	6	68.26.6	2	2.26.5	2	6.24.1	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7	1	1.10.7								

## WHOLESALE DISTRIBUTION: 1933

12-69-5  
 Census of  
 American  
 Business

Table 1.—STATE OF MARYLAND SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	2,251	2,205	\$419,522	\$741,567	\$49,462	11.8	9.6	17,788	\$23,660	5.6	1,021	\$36,838
<b>Wholesalers proper</b>	1,417	1,229	171,288	348,387	28,863	16.9	12.8	11,611	14,424	8.4	696	24,683
Wholesale merchants	1,361	1,203	160,588	340,554	27,800	17.3	12.9	11,289	13,924	8.7	585	23,832
Importers	14	11	4,364	5,753	560	12.8	8.6	175	272	6.2	-	373
Limited function wholesalers	42	15	6,336	2,080	503	7.9	3.4	147	228	3.6	11	478
<b>Manufacturers' sales branches</b>	234	212	105,900	176,188	12,471	11.8	8.4	3,526	5,662	5.3	112	7,697
With stocks	170	-	58,447	-	10,546	15.4	-	3,068	4,767	6.9	92	7,697
Without stocks	64	-	37,453	-	1,925	5.1	-	456	905	2.4	20	-
<b>Agents and brokers</b>	293	434	80,640	147,732	2,326	2.9	2.8	782	1,209	1.5	37	297
Brokers	77	49	44,043	52,589	658	1.6	.9	215	313	.7	8	140
Commission merchants	90	89	17,145	35,018	888	5.2	3.5	345	481	2.5	13	94
Export agents	3	4	722	2,134	8	1.1	1.2	3	3	.4	-	-
Manufacturers' agents	98	240	7,476	41,548	458	6.1	4.1	137	232	3.1	8	69
Selling agents	19	40	7,418	9,821	175	2.4	5.4	41	103	1.4	2	1
Other agents	6	12	3,835	6,522	139	3.6	2.7	41	77	2.0	6	3
<b>All other types</b>	307	330	61,694	69,060	5,802	9.4	10.7	1,869	2,366	3.8	176	3,161
Bulk tank stations	145	148	33,433	25,162	3,894	11.6	22.5	1,264	1,572	4.7	10	2,356
Chain store warehouses	4	7	17,106	29,955	645	3.8	2.4	150	211	1.2	5	359
Assemblers and country buyers	136	153	6,603	8,831	1,107	16.8	5.8	405	499	7.6	166	291
Cooperative marketing associations	12	7	4,206	2,623	106	2.5	4.7	36	66	1.6	3	76
Other types	10	15	346	2,489	50	14.5	17.0	14	17	4.9	2	77
<b>BALTIMORE</b>	1,610	1,589	365,392	651,095	42,232	11.6	9.6	15,149	20,319	5.6	698	31,181
<b>Wholesalers proper</b>	1,100	963	151,123	318,522	25,248	16.7	12.7	10,115	12,635	8.4	421	21,787
Wholesale merchants	1,062	938	141,073	310,989	24,316	17.2	12.8	9,815	12,165	8.6	410	20,943
Importers	14	11	4,364	5,753	560	12.8	8.6	175	272	6.2	-	372
Limited function wholesalers	24	14	5,886	1,780	372	6.5	3.9	125	198	3.5	11	472
<b>Manufacturers' sales branches</b>	203	188	101,965	169,887	11,745	11.5	8.3	3,356	5,363	5.3	106	7,435
With stocks	142	-	64,910	-	9,841	15.2	-	2,903	4,471	6.9	85	7,435
Without stocks	61	-	37,055	-	1,904	5.1	-	453	892	2.4	20	-
<b>Agents and brokers</b>	266	413	70,178	119,568	2,075	3.0	3.3	697	1,079	1.5	30	269
Brokers	56	43	33,896	29,752	428	1.3	1.4	140	199	.6	1	115
Commission merchants	88	84	(X)	30,197	(X)	(X)	3.8	(X)	(X)	(X)	(X)	(X)
Export agents	3	4	722	2,134	8	1.1	1.2	3	3	.4	-	-
Manufacturers' agents	95	237	7,204	41,422	446	6.2	4.1	131	220	3.1	8	67
Selling agents	19	39	7,418	9,750	175	2.4	5.4	41	103	1.4	2	1
Other agents	5	6	(X)	6,313	(X)	(X)	2.6	(X)	(X)	(X)	(X)	(X)
<b>All other types</b>	41	25	42,126	43,118	3,164	7.5	9.6	981	1,242	2.9	42	1,690
Bulk tank stations	15	12	18,220	11,363	1,978	10.9	28.2	650	772	4.2	4	1,104
Assemblers and country buyers	17	-	2,791	-	457	16.4	-	154	201	7.2	30	162
Chain store warehouses	4	7	17,106	29,955	645	3.8	2.4	150	211	1.2	5	359
Cooperative marketing associations	5	-	4,009	-	84	2.1	-	27	58	1.4	3	66
Other types	-	6	-	1,800	-	-	13.4	-	-	-	-	-

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TABLE 2A. - STATE OF MARYLAND

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants		Mfg. est. branches		Brokers	Commission merchants	Manufacturers' agents	All other types	Total	Wholesale merchants		Mfg. est. branches		Brokers	Commission merchants	Manufacturers' agents	All other types
		With stocks	Without stocks	With stocks	Without stocks						With stocks	Without stocks						
		THE STATE							BALTIMORE									
<u>Total</u>	2,251	1,361	170	64	77	90	98	391		1,610	1,062	142	61	56	88	95	106	
Amusement and sporting goods	15	11	1	-	-	-	2	1		14	11	-	-	-	-	2	1	
Moving picture films	1	1	-	-	-	-	-	-		1	1	-	-	-	-	-	-	
Sporting goods (general line)	2	2	-	-	-	-	-	-		2	2	-	-	-	-	-	-	
Toys, novelties and fireworks	9	6	1	-	-	-	1	1		8	6	-	-	-	-	1	1	
All other	3	2	-	-	-	-	1	-		3	2	-	-	-	-	1	-	
Automotive products	71	56	11	2	-	-	1	1		49	38	7	2	-	-	1	1	
Automobiles and other motor vehicles	7	3	4	-	-	-	-	-		6	3	3	-	-	-	-	-	
Automotive equipment accessories and parts	52	47	2	1	-	-	1	1		36	31	2	1	-	-	1	1	
Tires and tubes	12	6	5	1	-	-	-	-		7	4	2	1	-	-	-	-	
Chemicals	37	17	14	2	-	-	4	-		37	17	14	2	-	-	4	-	
Industrial chemicals	5	2	3	-	-	-	-	-		5	2	3	-	-	-	-	-	
Naval stores	1	-	-	-	-	-	1	-		1	-	-	-	-	-	1	-	
Paints and varnishes	16	8	7	-	-	-	1	-		16	8	7	-	-	-	1	-	
All other	15	7	4	2	-	-	2	-		15	7	4	2	-	-	2	-	
Clothing and furnishings	106	82	3	1	-	1	19	-		106	82	3	1	-	1	19	-	
Clothing and furnishings (general line)	9	8	-	1	-	-	-	-		9	8	-	1	-	-	-	-	
Clothing, men's and boys'	22	21	-	-	-	-	1	-		22	21	-	-	-	-	-	-	
Clothing, women's and children's	16	12	-	-	-	1	3	-		16	12	-	-	-	1	3	-	
Furnishings (general line)	11	8	1	-	-	-	2	-		11	8	1	-	-	-	2	-	
Furnishings, men's and boys'	14	9	-	-	-	-	5	-		14	9	-	-	-	-	5	-	
Furnishings, women's and children's	3	3	-	-	-	-	-	-		3	3	-	-	-	-	-	-	
Hosiery	9	6	-	-	-	-	3	-		9	6	-	-	-	-	3	-	
Millinery and millinery supplies	7	6	-	-	-	-	1	-		7	6	-	-	-	-	1	-	
Shoes and other footwear	15	9	2	-	-	-	4	-		15	9	2	-	-	-	4	-	
Coal	32	11	-	3	3	-	1	14		31	10	-	3	3	-	1	14	
Drugs and drug sundries	26	21	4	-	-	-	1	-		25	20	4	-	-	-	1	-	
Drugs (general line)	8	8	-	-	-	-	-	-		7	7	-	-	-	-	-	-	
Drugs (specialty lines)	5	3	2	-	-	-	-	-		5	3	2	-	-	-	-	-	
Patent medicines	3	3	-	-	-	-	-	-		3	3	-	-	-	-	-	-	
Toilet articles and preparations	7	5	2	-	-	-	-	-		7	5	2	-	-	-	-	-	
All other	3	2	-	-	-	-	1	-		3	2	-	-	-	-	1	-	
Dry goods	91	55	5	3	-	1	17	10		87	52	4	3	-	1	17	10	
Dry goods (general line)	10	9	-	-	-	-	-	1		9	8	-	-	-	-	-	1	
Knit goods	10	4	1	-	-	-	5	-		9	3	1	-	-	-	5	-	
Notions	22	16	2	1	-	-	2	1		20	15	1	1	-	-	2	1	
Piece goods	37	18	1	2	-	1	7	8		37	18	1	2	-	1	7	8	
All other	12	8	1	-	-	-	3	-		12	8	1	-	-	-	3	-	
Electrical goods	41	27	3	6	-	-	3	2		38	25	3	6	-	-	2	2	
Electrical appliances, eq't. and supplies	29	16	3	6	-	-	2	2		26	14	3	6	-	-	1	2	
Radios and radio equipment	8	7	-	-	-	-	1	-		8	7	-	-	-	-	1	-	
Refrigerators	4	4	-	-	-	-	-	-		4	4	-	-	-	-	-	-	
Farm products-raw materials	98	30	-	-	7	9	-	52		44	22	-	-	5	9	-	7	
Grain	35	11	-	-	7	3	-	14		17	8	-	-	5	3	-	-	
Hides, skins and furs (raw)	14	7	-	-	-	-	-	7		6	6	-	-	-	-	-	-	
Horses and mules	3	-	-	-	-	-	-	3		1	-	-	-	-	-	-	1	
Livestock	20	2	-	-	-	-	-	18		1	-	-	-	-	-	-	1	
Tobacco (leaf)	22	7	-	-	-	5	-	10		15	5	-	-	-	5	-	5	
Wool and mohair	3	2	-	-	-	-	-	-		3	2	-	-	-	-	-	-	
All other	1	1	-	-	-	-	-	-		1	1	-	-	-	-	-	-	

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TABLE 2A. - STATE OF MARYLAND

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	THE STATE							Total	BALTIMORE						
		Wholesale merchants	Mfs. sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/		Wholesale merchants	Mfs. sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
			With stocks	Without stocks							With stocks	Without stocks				
Food products-consumer goods	307	152	3	-	15	73	-	54	224	128	1	-	6	73	-	16
Dairy products (general line)	10	9	-	-	-	-	-	1	4	4	-	-	-	-	-	-
Butter	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
Cheese	2	1	1	-	-	-	-	-	2	1	1	-	-	-	-	-
Milk and cream	10	3	-	-	-	-	-	7	2	2	-	-	-	-	-	-
All other dairy products	8	4	2	-	-	-	-	2	1	-	-	-	-	-	-	1
Poultry and poultry products	54	20	-	-	-	16	-	19	35	18	-	-	-	15	-	2
Dairy and poultry products	32	17	-	-	2	8	-	5	30	17	-	-	2	8	-	5
Fruits and vegetables (fresh)	184	97	-	-	13	50	-	24	148	85	-	-	4	50	-	9
All other	6	-	-	-	-	-	-	6	1	-	-	-	-	-	-	1
Farm supplies	47	23	9	1	6	1	1	6	36	17	9	1	4	-	1	4
Feed	16	9	1	-	2	1	-	3	10	7	1	-	1	-	-	1
Fertilizer	21	5	8	1	4	-	-	3	18	3	8	1	3	-	-	3
Seeds	10	9	-	-	-	-	1	-	6	7	-	-	-	-	1	-
Furniture and house furnishings	43	28	4	2	-	-	7	2	40	26	4	1	-	-	7	2
China, glassware and crockery	7	3	-	1	-	-	3	-	7	3	-	1	-	-	3	-
Floor coverings	5	4	-	-	-	-	1	-	5	4	-	-	-	-	1	-
Furniture	12	7	2	1	-	-	1	1	11	7	2	-	-	-	1	1
House furnishings (except as specified)	18	13	2	-	-	-	2	1	16	11	2	-	-	-	2	1
Musical instruments and sheet music	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
General merchandise	6	4	-	-	2	-	-	-	5	3	-	-	2	-	-	-
Groceries and foods (except farm products)	537	373	44	2	39	-	5	74	305	217	29	2	31	-	4	23
Groceries (general line)	45	42	-	-	-	-	1	3	26	22	-	-	-	-	1	3
Confectionery and soft drinks	75	72	1	-	-	-	-	2	45	43	1	-	-	-	-	1
Fish and sea foods	181	174	-	-	-	-	-	47	55	50	-	-	-	-	-	5
Meat and meat products	50	40	6	-	2	-	-	2	36	31	3	-	2	-	-	-
Other food and grocery specialties	185	85	37	2	37	-	4	20	144	71	25	2	29	-	3	14
Hardware	26	21	1	-	-	-	4	-	17	12	1	-	-	-	4	-
Hardware (general line)	17	14	-	-	-	-	3	-	8	5	-	-	-	-	3	-
Hardware (specialty lines)	9	7	1	-	-	-	1	-	9	7	1	-	-	-	1	-
Jewelry and optical goods	22	20	1	-	1	-	-	-	20	18	1	-	1	-	-	-
Jewelry (general line)	9	9	-	-	-	-	-	-	9	9	-	-	-	-	-	-
Diamonds and other precious stones	1	-	-	-	1	-	-	-	1	-	-	-	1	-	-	-
Other jewelry specialties	7	7	-	-	-	-	-	-	6	6	-	-	-	-	-	-
Optical goods	5	4	1	-	-	-	-	-	4	3	1	-	-	-	-	-
Lumber and building materials (other than metal)	66	48	5	4	1	-	3	4	53	39	5	4	-	-	3	2
Lumber and millwork	20	25	1	-	1	-	1	2	22	20	1	-	-	-	1	-
Asbestos products	4	2	-	2	-	-	-	-	4	2	-	2	-	-	-	-
Brick and tile	2	-	-	-	-	-	2	-	2	-	-	-	-	-	-	2
Cement	5	3	1	1	-	-	-	-	4	2	1	1	-	-	-	-
Glass	7	4	2	-	-	-	1	-	7	4	2	-	-	-	1	-
All other	18	14	2	1	-	-	1	-	14	11	1	1	-	-	1	-
Machinery, eqp't. & supplies (except electrical)	156	93	33	17	1	-	16	-	145	86	29	13	1	-	16	-
Commercial machinery equipment and supplies	71	11	13	3	-	-	4	-	29	10	11	3	-	-	4	-
Construction machinery, equipment and supplies	5	4	-	1	-	-	-	-	5	4	-	1	-	-	-	-
Farm and dairy machinery and equipment	5	1	4	-	-	-	-	-	2	-	2	-	-	-	-	-
Industrial machinery, equipment and supplies	56	31	8	7	-	-	10	-	54	29	8	7	-	-	10	-
Bottles and bottling equipment	2	2	-	-	-	-	-	-	2	2	-	-	-	-	-	-
Mechanical rubber goods	3	1	1	1	-	-	-	-	3	1	1	1	-	-	-	-
Mill and mine supplies (general line)	7	7	-	-	-	-	-	-	5	5	-	-	-	-	-	-
All other	44	21	7	6	-	-	10	-	44	21	7	6	-	-	10	-
Professional equipment and supplies	12	8	4	-	-	-	-	-	12	8	4	-	-	-	-	-
Service equipment and supplies	27	22	4	-	-	-	1	-	24	19	4	-	-	-	1	-
Barber and beauty	16	15	1	-	-	-	-	-	17	12	1	-	-	-	-	-
Laundry	5	3	2	-	-	-	-	-	5	3	2	-	-	-	-	-
All other	6	4	1	-	-	-	1	-	6	4	1	-	-	-	1	-
Transportation equipment and supplies	20	16	-	2	1	-	1	-	20	16	-	2	1	-	1	-

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TABLE 2A. - STATE OF MARYLAND

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	THE STATE						Total	BALTIMORE							
		Wholesale merchants	Mfg.-sls. branches		Brokers	Commission merchants	Manufacturers' agents		All other types 1/	Wholesale merchants	Mfg.-sls. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
			With stocks	Without stocks							With stocks	Without stocks				
Metals (except scrap)	39	22	6	9	-	-	2	-	38	21	6	9	-	-	2	-
Iron and steel	23	10	4	9	-	-	-	-	23	10	4	9	-	-	-	-
Sheet metal products	5	5	-	-	-	-	-	-	4	4	-	-	-	-	-	-
Other metal and metal works	11	7	2	-	-	-	2	-	11	7	2	-	-	-	2	-
Paper and its products	59	43	4	7	-	-	3	2	57	41	4	7	-	-	3	2
Petroleum and its products	164	16	-	1	-	1	-	146	28	13	-	-	-	-	-	15
Plumbing and heating equipment and supplies	42	28	9	2	-	1	2	-	39	25	9	2	-	1	2	-
Heating equipment (general line)	5	1	4	-	-	-	-	-	5	1	4	-	-	-	-	-
Pipe, valves and fittings	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-
Plumbing and heating equipment (general line)	18	17	1	-	-	-	-	-	16	14	1	-	-	-	-	-
All other	18	9	4	2	-	1	2	-	18	9	4	2	-	1	2	-
Tobacco and its products (except leaf)	37	31	-	2	-	-	1	3	32	27	-	1	-	-	1	3
Waste materials	68	68	-	-	-	-	-	-	52	52	-	-	-	-	-	-
Iron and steel scrap	16	16	-	-	-	-	-	-	6	6	-	-	-	-	-	-
Junk and scrap (general line)	37	37	-	-	-	-	-	-	31	31	-	-	-	-	-	-
Waste paper, rags and rubber	15	15	-	-	-	-	-	-	15	15	-	-	-	-	-	-
All other products	115	81	9	4	2	3	6	10	87	60	9	4	2	3	5	4
Hats and hawking	7	5	1	1	-	-	-	-	7	5	1	1	-	-	-	-
Beer	26	19	-	-	1	-	1	5	10	9	-	-	1	-	-	-
Books	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-	1
Saddles and trunks	3	1	2	-	-	-	-	-	3	1	2	-	-	-	-	-
Flowers and nursery stock	6	4	-	-	-	2	-	-	6	4	-	-	-	2	-	-
Forest products (except lumber)	6	4	-	-	-	-	1	1	4	3	-	-	-	-	1	-
Leather	4	4	-	-	-	-	-	-	3	3	-	-	-	-	-	-
Leather goods	14	11	1	-	-	-	1	1	14	11	1	-	-	-	1	1
Newspapers and magazines	7	5	1	1	-	-	-	-	5	3	1	1	-	-	-	-
Oils and greases (animal and vegetable)	3	1	1	-	1	-	-	-	3	1	1	-	1	-	-	-
Rubber goods (general line)	2	1	1	-	-	-	-	-	2	1	1	-	-	-	-	-
Wines and spirituous liquors	15	12	1	1	-	-	-	1	13	10	1	1	-	-	-	1
Miscellaneous kinds of business	21	14	1	1	-	1	3	1	16	9	1	1	-	1	3	1

1/ The "all other types" consist of the following:

	THE STATE	BALTIMORE		THE STATE	BALTIMORE
Exporters (tobacco-leaf)	1	1	Selling agents (continued)		
Importers	13	13	Piece goods	5	5
Piece goods	2	2	Electrical appliances, app't. and supplies	1	1
Fruits and vegetables (fresh)	1	1	Other food and grocery specialties	2	2
Fertilizer	2	2	Paper and its products	2	2
House furnishings (except as specified)	1	1	Other agents	6	6
Fish and sea foods	1	1	Horses and mules	2	1
Other food and grocery specialties	3	3	Fruits and vegetables (fresh)	2	2
Brick and tile	1	1	Furniture	1	1
Leather goods	1	1	Miscellaneous kinds of business	1	1
Wines and spirituous liquors	1	1	Bulk tank stations (petroleum)	145	15
Limited function wholesalers	42	24	Chain store warehouses	4	4
Toys, novelties and fireworks	1	1	Other farm products-consumer goods	1	1
Coal	8	8	Groceries (general line)	2	2
Piece goods	1	1	Other food and grocery specialties	1	1
Electrical appliances, app't. and supplies	1	1	Assemblers and country buyers	156	17
Dairy products (general line)	1	-	Grain	3	-
Milk and cream	1	-	Hides, skin and furs (raw)	7	-
All other dairy products	2	1	Horses and mules	1	-
Poultry and poultry products	1	1	Livestock	17	-
Fertilizer	1	1	Tobacco (leaf)	6	1
Groceries (general line)	1	1	Milk and cream	5	-
Confectionery and soft drinks	2	1	Poultry and poultry products	18	1
Meats and meat products	2	-	Dairy and poultry products	4	2
Other food and grocery specialties	6	4	Fruits and vegetables	18	5
Fruits and vegetables (fresh)	2	-	Other farm products-consumer goods	1	-
Lumber and millwork	2	-	Feed	1	-
Brick and tile	1	1	Fish and sea foods	46	4
Petroleum and its products	1	-	Other food and grocery specialties	8	4
Tobacco and its products (except leaf)	2	2	Forest products (except lumber)	1	-
Beer	5	-	Cooperative marketing associations	12	5
Books and periodicals	1	1	Grain	2	-
Export agents	3	3	Livestock	1	1
Tobacco (leaf)	2	2	Tobacco (leaf)	1	1
Tobacco and its products (except leaf)	1	1	Dairy and poultry products	1	1
Selling agents	19	19	Fruits and vegetables (fresh)	1	1
Automotive app't., accessories and parts	1	1	Other farm products-consumer goods	4	-
Coal	6	6	Feed	2	1
Dry goods (general line)	1	1	Elevators (grain)	9	-
Notions	1	1	Cream stations	1	-

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>THE STATE</u>	<u>2,251</u>	<u>\$419,522</u>	<u>\$49,462</u>	<u>11.8</u>	<u>17,788</u>	<u>\$23,560</u>	<u>\$1,021</u>	<u>\$55,838</u>
Wholesalers proper	1,417	171,288	28,863	16.9	11,611	14,424	696	24,683
Manufacturers' sales branches	234	105,900	12,471	11.8	3,526	5,662	112	7,697
Agents and brokers	293	80,640	2,325	2.9	762	1,209	37	297
All other types	307	61,694	5,802	9.4	1,869	2,365	176	5,161
<b>WHOLESALE TRADERS PROPER</b>								
Amusement and sporting goods	12	982	211	21.5	73	91	-	162
Toys, novelties and fireworks	7	527	124		47	51	-	100
All other	5	455	87		26	40	-	62
Automotive products	65	3,912	1,005	25.7	478	558	6	765
Automobiles and other motor vehicles	3	724	155		82	61	-	141
Automotive eqp't., accessories and parts	47	2,734	725		345	416	3	584
Tires and tubes	6	454	125		51	61	3	40
Chemicals	17	1,055	261	26.6	78	162	4	186
Paints and varnishes	8	541	125		38	60	-	128
All other	9	514	156		40	102	4	58
Clothing and furnishings	82	7,110	1,236	17.4	418	475	12	1,077
Clothing and furnishings (general line)	8	755	106		43	54	3	111
Clothing, men's and boys'	21	1,297	280		89	88	2	311
Clothing, women's and children's	12	739	122		49	27	1	91
Furnishings (general line)	8	289	45		40	31	-	32
Furnishings, men's and boys'	9	510	91		62	36	-	45
Furnishings, women's and children's	3	109	20		9	8	-	10
Hosiery	5	270	28		16	10	-	77
Millinery and millinery supplies	6	578	111		32	45	5	12
Shoes and other footwear	9	2,563	433		78	176	1	388
Coal	19	3,724	411	11.0	117	204	3	125
Drugs and drug sundries	21	3,905	714	18.3	340	381	-	706
Drugs (general line)	8	3,354	466		210	238	-	595
Patent medicines	3	141	65		30	38	-	4
Toilet articles and preparations	5	58	15		13	8	-	15
All other	5	352	168		87	97	-	92
Dry goods	58	7,624	1,160	15.1	409	640	5	1,728
Dry goods (general line)	9	4,751	764		296	482	1	1,069
Knit goods	4	522	94		28	22	-	141
Notions	16	450	76		26	36	3	90
Piece goods	21	1,636	184		45	86	-	385
All other	8	255	33		14	14	1	43
Electrical goods	28	5,689	1,368	23.9	494	731	11	800
Electrical appliances, eqp't. and supplies	17	2,593	487		179	261	1	429
Refrigerators	7	1,288	286		91	166	-	172
Refrigerators	4	1,808	585		224	304	10	199
Farm products—raw materials	31	6,337	447	7.1	105	139	12	529
Grain	11	1,953	88		25	29	1	61
Hides, skins, and furs (raw)	7	890	73		15	31	7	107
Tobacco (leaf)	8	2,572	239		49	69	4	359
All other	5	922	47		16	20	-	2

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Farm products—consumer goods	160	\$17,373	\$2,095	12.1	821	\$1,015	\$37	\$213
Dairy products (general line)	10	417	116		54	61	2	5
Milk and cream	4	440	102		46	56	-	2
All other dairy products	8	745	261		59	75	1	23
Poultry and poultry products	21	824	161		45	55	7	10
Dairy and poultry products	17	5,657	699		275	351	4	57
Fruits and vegetables (fresh)	100	11,309	756		342	417	25	105
Farm supplies	26	7,904	805	10.2	274	355	1	975
Feed	9	1,219	169		72	77	-	92
Fertilizer	8	4,190	164		48	91	-	290
Seeds	9	2,495	480		154	217	1	595
Furniture and house furnishings	29	2,355	563	23.9	196	247	15	671
China, glassware and crockery	5	105	51		14	12	-	17
Floor coverings	4	1,355	190		52	94	1	345
Furniture	7	292	135		56	61	12	82
House furnishings (except as specified)	15	607	206		74	80	2	227
General merchandise	4	10,710	2,281	21.5	955	954	2	1,775
Groceries and foods (except farm products)	368	45,369	6,434	14.6	2,796	3,279	405	4,338
Groceries (general line)	45	19,493	1,601		747	873	73	2,812
Confectionery and soft drinks	74	3,791	753		349	370	40	351
Fish and sea foods	135	5,401	1,329		540	688	271	82
Meats and meat products	42	5,256	968		429	479	7	291
Other food and grocery specialties	94	9,418	1,783		731	869	14	822
Hardware	21	2,939	557	19.3	247	328	11	961
Hardware (general line)	14	2,352	441		197	257	11	795
Hardware (specialty lines)	7	587	126		50	71	-	166
Jewelry and optical goods	20	1,945	239	12.3	125	129	1	275
Jewelry (general line)	9	732	90		56	41	-	209
Other jewelry specialties	7	291	98		55	50	1	40
Optical goods	4	920	61		34	38	-	26
Lumber and building materials (other than metal)	52	5,785	1,415	24.5	559	714	65	1,260
Lumber and millwork	27	3,722	795		361	418	11	944
Cement	3	399	103		25	35	2	19
Glass	4	179	80		19	38	8	55
All other	18	1,485	437		164	223	42	242
Machinery, equipment and supplies (except electrical)	95	6,412	1,658	25.5	711	958	15	1,562
Commercial machinery, eq't. and supplies	11	682	215	31.5	96	114	2	167
Industrial machinery, eq't. and supplies	51	2,910	698		361	426	6	757
Mill and mine supplies (general line)	7	1,037	250		113	147	-	272
All other	24	1,873	448		248	279	5	465
Professional equipment and supplies	8	491	162		76	96	1	156
Service equipment and supplies	22	1,019	237		82	125	3	205
Barber and beauty parlor	15	346	90		45	52	3	92
Laundry	5	534	100		22	44	-	82
All other	4	139	47		17	29	-	51
Transportation equipment and supplies	16	920	246		75	134	3	264
All other machinery, equipment & supplies	6	390	80		25	43	1	53

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Metals (except scrap)	22	\$2,834	\$895	31.6	320	\$561	\$21	\$668
Iron and steel	10	1,979	684		223	409	7	567
Sheet metal products	5	416	77		72	61	13	32
Other metal and metal works	7	439	134		65	91	1	69
Paper and its products	43	6,723	1,228	19.4	414	584	6	1,057
Petroleum and its products	17	2,962	640	21.6	266	298	2	141
Plumbing and heating equipment and supplies	28	2,764	651	23.6	262	373	5	802
Plumbing and heating eq't. (general line)	17	2,302	530		205	293	5	740
All other	11	462	121		57	80	-	62
Tobacco and its products (except leaf)	33	9,860	543	5.5	244	316	4	684
Waste materials	68	2,139	836	39.0	539	417	24	2,168
Iron and steel scrap	16	546	154		90	67	5	102
Junk and scrap (general line)	37	1,037	532		325	274	10	1,934
Waste paper, rags and rubber	15	556	149		124	76	9	132
All other products	89	5,268	1,223	23.2	392	526	31	1,055
Bags and bagging	5	84	34		10	7	1	14
Beer	24	550	121		40	43	3	21
Flowers and nursery stock	4	420	114		49	71	1	41
Forest products (except lumber)	4	60	22		18	16	-	8
Leather	4	115	23		6	8	1	32
Leather goods	12	558	160		57	70	9	178
Newspapers and magazines	5	708	155		82	112	4	33
Wines and spiritous liquors	13	1,401	269		25	29	-	487
Miscellaneous kinds of business	18	1,372	325		105	170	12	241
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
	170	68,447	10,546	15.4	3,068	4,757	92	7,697
Automotive products	11	4,133	1,040	25.2	311	453	1	1,209
Chemicals	14	2,178	456	20.9	90	206	5	268
Clothing and furnishings	3	783	222	28.4	100	136	-	217
Drugs and drug sundries	4	1,553	380	24.5	114	179	-	88
Dry goods	5	511	79	15.5	18	37	-	39
Electrical goods	3	1,878	376	20.0	79	144	-	322
Farm products-consumer goods	3	1,450	340	23.4	31	49	-	39
Farm supplies	9	3,685	960	26.1	241	397	10	510
Furniture and house furnishings	4	1,120	266	23.5	86	157	-	26
Groceries and foods (except farm products)	44	36,018	3,712	10.3	947	1,469	53	2,048
Lumber and building materials (other than metal)	6	2,125	243	11.4	69	126	7	63
Machinery, equipment and supplies (except electrical)	33	3,172	961	30.3	344	552	9	650
Metals (except scrap)	6	1,099	266	24.2	99	140	-	326
Paper and its products	4	538	129	24.0	97	78	-	15
Plumbing and heating equipment and supplies	9	1,798	474	26.4	212	315	7	290
All other kinds of business	12	6,398	642	10.0	230	319	-	1,087
WITHOUT STOCKS								
	64	37,453	1,925	5.1	468	905	20	-
Coal	3	2,555	99	3.9	22	56	-	-
Dry goods	5	1,005	22	2.2	5	17	-	-
Electrical goods	6	1,588	134	8.4	28	57	-	-
Lumber and bldg. mtr'ls. (other than metal)	4	1,463	175	12.0	51	98	-	-
Machinery, eq't. & supplies (except elect'l.)	13	9,917	287	2.9	56	122	-	-
Metals (except scrap)	9	11,226	303	2.7	63	162	20	-
Paper and its products	7	1,070	73	6.8	18	47	-	-
All other kinds of business	19	8,640	832	9.6	215	346	-	-



## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
	77	\$44,043	\$638	1.5	215	\$313	\$8	\$100
Coal	5	455	28	6.4	6	11	-	-
Farm products—raw materials	7	2,085	39	1.9	15	20	-	17
Farm products—consumer goods	15	4,042	55	1.4	24	25	6	5
Farm supplies	6	2,897	23	0.8	7	8	-	-
Groceries and foods (except farm products)	39	30,769	449	1.5	136	214	2	95
All other kinds of business	7	3,805	63	1.7	27	35	-	22
<b>COMMISSION MERCHANTS</b>								
	90	17,146	888	5.2	345	481	13	94
Farm products—raw materials	9	4,520	50	1.1	17	28	-	27
Farm products—consumer goods	73	10,947	714	6.5	294	390	13	56
All other kinds of business	8	1,679	124	7.4	74	63	-	10
<b>EXPORT AGENTS</b>								
	3	722	6	1.1	3	3	-	-
<b>MANUFACTURERS' AGENTS</b>								
	98	7,476	458	6.1	137	232	8	59
Chemicals	4	402	25	6.2	10	11	-	3
Clothing and furnishings	19	545	27	5.0	4	18	-	-
Dry goods	17	973	17	1.7	3	3	-	1
Electrical goods	3	34	15	44.1	7	8	-	2
Furniture and house furnishings	7	392	12	3.1	11	6	-	-
Groceries and foods (except farm products)	5	1,110	7	0.6	3	2	-	-
Hardware	4	1,527	51	5.3	10	21	-	-
Lumber and building materials (other than metal)	3	231	28	12.1	10	15	1	0
Machinery, equipment and supplies (except electrical)	16	629	121	19.2	40	66	2	27
Paper and its products	3	233	13	5.6	4	8	-	-
All other kinds of business	17	1,400	142	10.1	36	74	5	10
<b>SELLING AGENTS</b>								
	19	7,418	175	2.4	41	103	2	1
Coal	6	1,904	74	3.9	15	35	-	1
Dry goods	7	3,931	35	0.9	7	26	-	-
All other kinds of business	6	1,583	66	4.2	19	42	2	-
<b>OTHER AGENTS</b>								
	6	3,835	139	3.6	41	77	6	3
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (petroleum)</b>								
	145	33,433	3,894	11.6	1,264	1,572	10	2,350
<b>CHAIN STORE WAREHOUSES</b>								
	4	17,106	645	3.8	150	211	5	355
<b>ASSEMBLERS AND COUNTRY BUYERS</b>								
	136	6,603	1,107	16.9	405	499	156	221
Farm products—raw materials	34	2,237	96	4.3	23	30	8	20
Farm products—consumer goods	46	2,462	336	13.6	120	149	14	139
All other kinds of business	56	1,904	675	35.5	262	310	134	139
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>								
	12	4,206	106	2.5	36	66	3	76
Farm products—raw materials	4	2,801	83	3.0	27	40	-	11
All other kinds of business	8	1,406	23	1.6	9	16	3	51
<b>OTHER TYPES</b>								
	10	346	50	14.5	14	17	2	77
<b>CITIES OF 100,000 POPULATION AND OVER</b>								
<b>BALTIMORE</b>								
	1,610	365,392	42,232	11.6	15,149	20,319	598	31,161
Wholesalers proper	1,100	151,123	25,248	16.7	10,115	12,635	421	21,707
Manufacturers' sales branches	203	101,966	11,745	11.5	3,356	5,862	105	7,136
Agents and brokers	266	70,178	2,078	3.0	697	1,079	30	259
All other types	41	23,025	3,161	13.5	261	1,262	42	1,559

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
BALTIMORE (continued)								
WHOLESALE TRADERS PROPER								
Amusement and sporting goods	12	\$982	\$211	21.5	73	\$91	\$ -	\$162
Toys, novelties and fireworks	7	527	124		47	51	-	100
All other	5	455	87		26	40	-	62
Automotive products	36	3,214	829	25.9	391	462	3	583
Automotive equipment, accessories & parts	31	2,088	558		264	325	1	408
All other	7	1,126	271		127	137	2	175
Chemicals	17	1,055	281	26.6	78	162	4	186
Paints and varnishes	8	541	125		38	60	-	128
All other	9	514	156		40	102	4	68
Clothing and furnishings	82	7,110	1,236	17.4	418	476	12	1,077
Clothing and furnishings (general line)	8	755	106		43	54	3	111
Clothing, men's and boys'	21	1,297	280		89	86	2	311
Clothing, women's and children's	12	729	122		49	27	1	91
Furnishings (general line)	8	289	45		40	31	-	32
Furnishings, men's and boys'	9	510	91		62	36	-	45
Furnishings, women's and children's	3	109	20		9	8	-	10
Hosiery	6	270	28		16	10	-	77
Millinery and millinery supplies	6	578	111		32	45	5	12
Shoes and other footwear	9	2,563	433		78	176	1	388
Coal	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry foods	55	7,502	1,124	15.0	400	629	5	1,670
Electrical goods	26	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	23	2,352	372	7.0	79	106	9	466
Grain	8	1,587	50		12	17	-	35
All other	15	765	322		67	89	9	431
Farm products—consumer goods	131	16,210	1,658	10.2	666	837	29	177
Dairy products (general line)	4	176	25		13	13	-	2
Dairy and poultry products	17	3,627	699		274	361	4	57
Fruits and vegetables (fresh)	24	10,841	670		291	367	18	83
All other	24	1,566	264		88	106	7	35
Farm supplies	20	7,715	768	10.0	256	372	-	960
Furniture and house furnishings	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	217	32,234	4,678	14.5	2,003	2,357	116	3,129
Groceries (general line)	13	12,775	1,010		466	554	12	1,907
Confectionery and soft drinks	44	2,765	547		251	253	35	257
Fish and sea foods	51	3,415	568		193	296	56	30
Meats and meat products	31	4,860	895		403	455	5	275
Other food and grocery specialties	78	8,419	1,635		670	799	10	660
Hardware	12	1,753	347	19.8	150	204	-	401
Hardware (general line)	5	1,166	221		99	133	-	236
Hardware (specialty lines)	7	587	126		51	71	-	166
Jewelry and optical goods	16	1,900	271	12.2	121	123	-	270
Lumber and building materials (other than metal)	41	4,842	1,230	25.4	497	628	52	1,060
Lumber and millwork	20	2,997	679		311	363	5	814
All other	21	1,845	551		186	265	47	246

## WHOLESALE DISTRIBUTION—1933

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Table 2B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Machinery, equipment and supplies (except electrical)	86	\$5,958	\$1,533	25.7	679	\$892	\$15	\$1,468
Professional equipment and supplies	8	491	162		77	96	3	136
Service equipment and supplies	19	1,001	253		79	124	1	201
Barber and beauty parlor	12	328	86		40	51	3	88
Laundry	3	534	100		22	44	—	82
All other	4	139	47		17	29	—	31
Transportation equipment and supplies	16	980	246		73	134	3	284
All other machinery, equipment & supplies	43	3,546	892		450	358	8	867
Metals (except scrap)	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel	10	1,979	684		223	409	71	567
Sheet metal products	4	381	60		39	80	13	14
Other metal and metal work	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	41	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	13	2,736	572	20.9	235	256	2	133
Plumbing and heating equipment and supplies	25	2,537	608	24.0	248	355	5	741
Plumbing and heating eqp't. (general line)	14	2,073	487		191	273	5	679
All other	11	462	121		57	80	—	62
Tobacco and its products (except leaf)	29	9,256	497	5.4	251	297	3	647
Waste materials	52	1,265	777	41.7	509	595	21	2,120
Iron and steel scrap	6	331	115		68	52	3	81
Junk and scrap (general line)	31	978	315		317	267	9	1,907
Waste paper, rags and rubber	15	556	149		124	76	9	132
All other products	63	4,560	1,071	23.5	329	453	24	954
Bags and bagging	5	84	54		10	7	1	14
Beer	2	337	69		29	53	2	6
Flowers and nursery stock	4	420	114		49	71	1	41
Miscellaneous kinds of business	45	3,712	334		241	342	20	891
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Automotive products	142	64,910	9,841	15.2	2,903	4,471	85	7,435
Chemicals	7	2,118	707	33.5	265	357	3	1,035
Clothing and furnishings	14	2,173	456	20.9	30	306	—	268
Druge and drug sundries	3	783	222	28.4	100	136	—	217
Dry goods	4	1,553	320	20.6	114	178	—	68
Electrical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies	3	1,878	376	20.0	79	145	—	822
Furniture and house furnishings	9	3,685	960	26.1	241	397	10	510
Groceries and foods (except farm products)	4	1,120	266	23.8	96	157	—	26
Lumber and building materials (other than metal)	29	34,473	5,485	15.9	974	1,365	51	2,001
Machinery, equipment and supplies (except electrical)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals (except scrap)	29	3,149	955	30.3	342	543	8	546
Paper and its products	6	1,099	266	24.2	99	140	—	326
Plumbing and heating equipment and supplies	4	536	129	24.0	97	78	—	15
All other kinds of business	9	1,798	474	26.4	212	315	7	290
	12	7,575	881	11.6	235	374	1	1,106

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS</b>	<b>61</b>	<b>\$37,066</b>	<b>\$1,904</b>	<b>5.1</b>	<b>453</b>	<b>\$892</b>	<b>\$20</b>	<b>\$ -</b>
Coal	3	2,556	99	3.9	22	56	-	-
Dry goods	3	1,005	22	2.2	6	17	-	-
Electrical goods	5	1,588	134	8.4	28	57	-	-
Lumber and building materials (other than metal)	4	1,453	175	12.0	51	98	-	-
Machinery, equipment and supplies (except electrical)	13	9,917	287	2.9	56	122	-	-
Metals (except scrap)	9	11,225	305	2.7	63	162	20	-
Paper and its products	7	1,070	73	6.8	18	47	-	-
All other kinds of business	16	8,242	811	9.8	210	333	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	<b>56</b>	<b>53,895</b>	<b>423</b>	<b>1.3</b>	<b>140</b>	<b>199</b>	<b>1</b>	<b>115</b>
Coal	3	455	29	6.4	6	11	-	-
Farm products—raw materials	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—consumer goods	6	3,417	20	0.6	3	3	-	-
Farm supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	31	21,932	262	1.2	84	119	1	75
All other kinds of business	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>COMMISSION MERCHANTS</b>	<b>80</b>	<b>17,124</b>	<b>882</b>	<b>5.2</b>	<b>342</b>	<b>478</b>	<b>13</b>	<b>93</b>
Farm products—raw materials	9	4,520	50	1.1	17	28	-	27
Farm products—consumer goods	73	10,947	714	6.5	294	390	13	55
All other kinds of business	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>EXPORT AGENTS</b>	<b>3</b>	<b>722</b>	<b>8</b>	<b>1.1</b>	<b>3</b>	<b>3</b>	<b>-</b>	<b>-</b>
<b>MANUFACTURERS' AGENTS</b>	<b>95</b>	<b>7,294</b>	<b>446</b>	<b>6.2</b>	<b>131</b>	<b>220</b>	<b>8</b>	<b>57</b>
Chemicals	4	402	25	6.2	10	11	-	3
Clothing and furnishings	19	545	27	5.0	4	12	-	-
Dry goods	17	973	17	1.7	3	3	-	1
Furniture and house furnishings	7	592	12	3.1	11	6	-	-
Groceries and foods (except farm products)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Hardware	4	1,527	51	3.3	10	21	-	-
Lumber and building materials (other than metal)	3	231	28	12.1	10	15	1	6
Machinery, equipment and supplies (except electrical)	16	629	121	19.2	40	56	2	27
Paper and its products	3	233	13	5.6	4	8	-	-
All other kinds of business	18	1,362	147	10.8	39	79	5	18
<b>SELLING AGENTS</b>	<b>19</b>	<b>7,418</b>	<b>175</b>	<b>2.4</b>	<b>41</b>	<b>103</b>	<b>2</b>	<b>1</b>
Coal	6	1,904	74	3.9	15	35	-	1
Dry goods	7	3,931	35	0.9	7	26	-	-
All other kinds of business	6	1,583	66	4.2	19	42	2	-
<b>OTHER AGENTS</b>	<b>5</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (petroleum)</b>	<b>15</b>	<b>18,320</b>	<b>1,978</b>	<b>10.9</b>	<b>650</b>	<b>772</b>	<b>4</b>	<b>1,104</b>
<b>CHAIN STORE WAREHOUSES</b>	<b>4</b>	<b>17,106</b>	<b>645</b>	<b>3.8</b>	<b>160</b>	<b>211</b>	<b>5</b>	<b>369</b>
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	<b>17</b>	<b>2,791</b>	<b>457</b>	<b>16.4</b>	<b>154</b>	<b>201</b>	<b>30</b>	<b>162</b>
Groceries and foods (except farm products)	8	819	270	33.0	85	105	30	107
All other kinds of business	9	1,972	187	9.5	59	95	-	55
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	<b>5</b>	<b>4,009</b>	<b>84</b>	<b>2.1</b>	<b>27</b>	<b>58</b>	<b>3</b>	<b>65</b>

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MARYLAND WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION								
<b>CUMBERLAND</b>	65	\$8,428	\$1,195	14.2	276	\$558	\$7	\$796
Wholesalers proper	46	4,506	674	15.0	260	343	4	597
All other types	19	3,922	521	13.3	116	195	3	199
Farm products-consumer goods	9	449	143	31.8	68	79	-	10
Groceries and foods (except farm products)	22	3,643	345	9.5	142	185	3	297
Petroleum and its products	8	597	117	19.6	30	40	-	21
All other kinds of business	26	3,739	590	15.8	136	234	4	468
<b>HAGERSTOWN</b>	70	7,155	1,190	16.6	432	543	7	905
Wholesalers proper	50	4,899	761	15.3	312	371	6	810
All other types	20	2,256	429	19.5	120	172	1	95
Farm products-consumer goods	8	605	231	38.2	63	75	2	17
Groceries and foods (except farm products)	19	3,066	312	10.2	121	156	1	271
Petroleum and its products	7	1,061	223	21.0	58	65	-	63
All other kinds of business	36	2,423	424	17.5	190	227	4	554
CITIES OF 5,000 TO 20,000 POPULATION								
<b>Total</b>	99	3,403	1,314	18.6	468	615	31	841
ANNAPOLIS	8	750	95	12.8	29	45	5	33
CAMBRIDGE	25	1,320	271	20.5	78	98	14	151
FREDERICK	27	2,203	358	16.3	154	180	4	292
FROSTSBURG	4	500	62	12.4	26	33	1	64
SALISBURY	35	2,620	527	14.5	201	259	7	301

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 3.—STATE OF MARYLAND RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,251	\$419,522	\$49,462	11.8	\$418,581	\$678	10	\$22	28	\$241
Amusement and sporting goods	15	1,119	242	21.6	1,115	-	-	-	1	1/ 4
Automotive products	71	8,563	2,108	24.6	8,360	195	-	-	1	6
Chemicals	37	3,770	790	21.0	3,759	-	-	-	1	1
Clothing and furnishings	106	8,708	1,493	17.1	8,701	7	-	-	-	-
Dry goods	91	15,044	1,321	8.8	15,043	-	-	-	1	1
Farm products—raw materials	98	19,093	777	4.1	19,080	11	-	-	1	2
Farm products—consumer goods	307	42,684	3,845	9.0	42,490	191	-	-	2	3
Farm supplies	47	15,057	1,867	12.4	15,057	-	-	-	-	-
Furniture and house furnishings	43	4,032	851	21.1	4,032	-	-	-	-	-
Groceries and foods (except farm products)	537	130,750	12,043	9.2	130,728	-	3	3	6	19
Machinery, equipment and supplies (except electrical)	166	20,180	3,008	14.9	19,899	119	1	1	5	2/ 161
Metals (except scrap)	39	15,185	1,470	9.7	15,179	-	2	6	-	-
Petroleum and its products	164	36,407	4,542	12.5	36,407	-	-	-	-	-
Plumbing and heating equipment and supplies	42	4,931	1,185	24.0	4,898	20	-	-	3	13
Tobacco and its products (except leaf)	37	13,174	514	4.7	13,174	-	-	-	-	-
Waste materials	68	2,139	855	39.0	2,139	-	-	-	-	-
All other kinds of business	393	78,686	12,473	15.9	78,510	135	4	12	7	29

1/ Includes 1 exchange dealing in motion picture films with income from film rentals of \$4,000.

2/ Includes 5 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$161,000.

## WHOLESALE DISTRIBUTION: 1933

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Table 4.—STATE OF MARYLAND CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES							Total Expenses			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Amount	Percent of sales	Amount	Percent of sales
							Amount	Establishments reporting credit sales	All establishments				
Total for State	2,251	\$419,522	1,703	75.7	\$516,687	75.6	\$265,162	63.1	62.7	\$45,459	13.7		
<b>WHOLESALESAERS PROPER</b>													
Total	1,417	171,288	1,066	75.6	145,449	84.9	116,208	79.9	67.8	26,528	18.1		
Amusement and sporting goods	12	982	9	75.0	860	89.6	629	71.5	64.1	189	21.6		
Automotive products	66	3,912	48	85.7	3,077	78.7	2,154	69.4	54.6	819	26.8		
Chemicals	17	1,055	14	82.4	1,020	96.7	970	95.1	91.9	275	27.0		
Clothing and furnishings	82	7,110	76	92.7	6,754	96.4	6,154	90.7	86.5	1,183	17.4		
Coal	19	3,724	14	73.7	3,005	80.7	2,272	75.6	61.0	522	10.7		
Drugs and drug sundries	21	3,905	17	81.0	3,682	99.4	3,473	89.5	88.9	701	18.1		
Dry goods	58	7,624	51	87.9	7,470	98.0	7,088	94.9	93.0	1,155	15.2		
Electrical goods	28	6,589	25	89.3	6,530	99.0	5,157	91.6	90.6	1,314	23.3		
Farm products—raw materials	31	6,357	11	35.5	1,204	19.0	395	32.8	6.2	115	9.6		
Farm products—consumer goods	160	17,373	126	78.8	13,363	76.9	9,589	71.8	55.2	1,779	13.3		
Farm supplies	26	7,904	18	69.2	4,709	59.6	3,675	78.0	46.5	681	14.6		
Furniture and house furnishings	29	2,356	21	72.4	2,044	86.8	1,592	77.9	57.6	490	24.0		
General merchandise	4	10,710	2	50.0	10,562	98.5	10,434	98.9	97.4	2,261	21.4		
Groceries and foods	388	43,359	293	75.5	37,427	86.3	27,598	75.7	63.6	5,830	15.6		
Hardware	21	2,939	19	90.5	2,905	98.8	2,512	86.6	85.6	561	19.5		
Jewelry and optical goods	20	1,943	17	85.0	1,098	56.5	758	69.0	39.0	231	21.0		
Lumber and building materials	52	5,785	50	96.2	5,669	98.0	4,241	74.8	73.3	1,386	24.4		
Machinery, equipment and supplies	93	6,412	79	84.9	5,930	92.5	5,099	86.0	79.5	1,501	25.3		
Metals(except scrap)	22	2,854	20	90.9	2,829	99.8	2,574	91.0	90.8	893	31.6		
Paper and its products	43	6,523	38	88.4	6,145	97.2	5,599	91.1	89.5	1,185	19.3		
Petroleum and its products	17	2,962	15	76.6	2,782	91.9	2,141	78.7	72.3	698	22.0		
Plumbing & heating eq't & supplies	28	2,764	26	92.9	2,731	98.8	2,497	91.4	90.3	642	23.6		
Tobacco and its products	33	9,880	19	57.6	8,422	85.2	5,150	61.1	58.1	475	5.6		
Waste materials	68	2,139	25	36.8	1,687	78.9	1,457	86.4	68.1	732	43.4		
All other products	89	5,258	55	61.8	4,256	81.0	3,021	70.8	57.3	1,054	24.2		
<b>ALL OTHER TYPES</b>													
Total	834	248,254	617	74.0	171,138	68.9	146,954	85.9	69.2	17,111	10.0		
Amusement and sporting goods	3	137	3	100.0	137	100.0	120	87.6	87.6	31	22.6		
Automotive products	15	4,651	14	93.3	4,611	99.1	4,582	99.4	98.6	1,099	23.8		
Chemicals	20	2,716	19	95.0	2,295	84.5	2,217	96.6	81.7	371	16.2		
Clothing and furnishings	24	1,598	17	70.8	1,440	90.1	1,231	85.6	77.0	250	17.4		
Coal	13	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Drugs and drug sundries	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods	33	7,429	27	81.8	4,805	64.8	4,777	99.4	64.4	129	2.7		
Electrical goods	13	(X)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm products—raw materials	67	12,756	32	47.8	7,230	56.7	5,888	81.4	46.2	186	2.6		
Farm products—consumer goods	147	25,311	99	67.3	17,325	68.4	12,916	74.6	51.0	1,384	8.0		
Farm supplies	21	7,153	15	71.4	4,677	65.4	2,825	60.4	39.5	958	20.5		
Furniture and house furnishings	14	1,677	11	78.6	1,549	92.4	1,481	95.6	88.3	282	18.2		
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and foods	149	87,591	96	64.4	40,656	46.5	37,191	91.5	42.6	3,917	3.6		
Hardware	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Jewelry and optical goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials	14	(X)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Machinery, equipment and supplies	63	13,676	57	84.1	13,444	97.8	13,246	98.8	80.2	1,319	7.8		
Metals(except scrap)	17	12,351	14	82.4	11,965	97.0	11,382	92.0	97	860	4.6		
Paper and its products	16	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and its products	147	33,445	128	87.0	30,774	82.0	20,167	58.6	30.3	3,369	10.9		
Plumbing & heating eq't. & supplies	14	2,167	12	85.7	2,069	95.5	1,481	69.7	55.6	811	24.7		
Tobacco and its products	4	5,294	-	-	-	-	-	-	-	-	-		
All other products	26	9,718	23	88.5	8,565	96.5	9,580	91.1	87.7	995	8.5		

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Business

Table 5.—STATE OF MARYLAND

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,251	\$419,522	\$49,462	2,005	89.1	\$365,743	87.2	\$44,926	12.3	219,143	12,048	72,146	62,406
WHOLESALESAERS PROPER													
Total	1,417	171,298	28,863	1,319	93.1	162,084	94.6	27,339	16.9	116,118	6,095	32,216	7,655
Amusement & sporting goods	12	982	211	10	83.3	828	84.3	179	21.6	693	20	115	-
Automotive products	56	3,912	1,005	55	98.2	3,810	97.4	990	26.0	2,659	244	882	25
Chemicals	17	1,055	281	17	100.0	1,055	100.0	281	26.6	458	41	556	-
Clothing and furnishings	82	7,110	1,236	82	100.0	7,110	100.0	1,236	17.4	6,935	133	27	15
Coal	19	3,724	411	15	78.9	2,924	78.5	320	10.9	1,344	437	1,106	37
Drugs and drug sundries	21	3,905	714	21	100.0	3,905	100.0	714	18.3	3,829	20	15	41
Dry goods	58	7,624	1,150	55	94.8	7,508	98.5	1,125	15.0	5,662	93	1,526	227
Electrical goods	28	5,689	1,358	27	96.4	5,667	99.6	1,297	23.3	3,651	703	1,271	42
Farm products—raw materials	31	6,337	447	25	80.6	4,785	75.5	312	6.5	459	26	3,899	401
Farm products—consumer goods	160	17,373	2,095	140	87.5	16,544	95.2	1,939	11.7	15,253	502	452	337
Farm supplies	26	7,904	803	23	79.3	6,592	83.4	770	11.7	2,900	533	2,074	1,085
Furniture and house furnishings	29	2,355	563	29	100.0	2,355	100.0	563	23.9	2,135	42	107	71
General merchandise	4	10,710	2,281	4	100.0	10,710	100.0	2,281	21.3	10,474	155	80	1
Groceries and foods	398	43,359	6,434	378	97.4	42,909	99.0	6,333	14.8	35,503	1,467	1,647	4,292
Hardware	21	2,939	567	21	100.0	2,939	100.0	567	19.3	1,898	237	753	51
Jewelry and optical goods	20	1,943	239	19	90.0	1,905	96.9	231	20.9	1,058	46	1	-
Lumber & building materials	52	5,785	1,415	46	88.5	4,929	85.2	1,157	23.5	2,475	322	1,990	142
Machinery, eq't. & supplies	93	6,412	1,638	92	98.9	6,393	99.7	1,635	25.6	735	206	5,359	93
Metals (except scrap)	22	2,834	895	12	54.5	1,491	52.6	488	32.7	15	8	1,436	32
Paper and its products	43	6,323	1,228	43	100.0	6,323	100.0	1,228	19.4	977	142	4,900	304
Petroleum and its products	17	2,962	640	15	88.2	2,939	99.2	637	21.7	2,153	84	684	18
Plumbing & heating eq't.	28	2,764	651	26	92.9	2,592	93.8	591	22.8	1,816	163	517	96
Tobacco and its products	33	9,680	543	32	97.0	9,775	98.9	541	5.5	9,513	219	18	25
Waste materials	68	2,139	835	46	67.6	1,872	87.5	782	41.8	33	10	1,538	291
All other products	89	5,268	1,223	87	97.8	5,024	95.4	1,142	22.7	3,490	242	1,263	29
ALL OTHER TYPES													
TOTAL	834	248,234	20,599	686	82.1	203,659	82.0	17,587	8.6	103,025	5,953	39,930	54,751
Amusement and sporting goods	3	137	31	3	100.0	137	100.0	31	23.4	85	-	52	-
Automotive products	15	4,651	1,103	11	73.3	3,211	69.0	891	27.7	1,775	128	587	721
Chemicals	20	2,715	509	18	90.0	2,401	88.4	491	20.4	438	-	1,811	152
Clothing and furnishings	24	1,598	257	24	100.0	1,598	100.0	257	16.1	1,598	-	-	-
Coal	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	33	7,420	171	33	100.0	7,420	100.0	171	2.3	995	-	5,204	1,221
Electrical goods	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	67	12,756	330	47	70.1	11,702	91.7	244	2.1	673	57	7,258	3,714
Farm products—consumer goods	147	25,311	1,750	123	83.7	22,376	88.4	1,523	6.8	15,701	58	501	6,116
Farm supplies	21	7,153	1,064	15	71.4	4,881	68.2	721	14.8	2,450	92	1,690	649
Furniture and house furnishings	14	1,677	288	14	100.0	1,677	100.0	288	17.2	1,442	50	185	-
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	149	87,391	5,609	136	91.3	81,529	93.3	5,401	6.9	33,838	117	6,041	35,533
Hardware	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, eq't. & supplies	63	13,768	1,370	54	85.7	5,003	36.3	1,088	21.7	455	343	3,852	353
Metals (except scrap)	17	12,351	575	14	82.4	3,769	30.5	464	12.3	2,223	-	1,546	-
Paper and its products	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	147	33,445	3,902	102	69.4	29,545	88.3	2,891	9.5	21,802	4,508	2,497	738
Plumbing & heating eq't.	14	2,167	532	13	92.9	2,099	96.9	513	24.4	1,111	215	593	180
Tobacco and its products	4	3,294	71	3	75.0	2,655	80.6	37	1.4	2	-	35	2,618
All other products	26	9,716	877	25	96.2	9,598	98.8	873	9.1	6,116	245	1,694	1,543



WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MARYLAND MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

State and City Kind of Business	Pro-prene-tors and firm mem-bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED				Employ-ment	Average number of employ-ees	NUMBER OF EMPLOYEES—BY MONTHS											
		Men		Women				Jan-uary	Feb-ruary	March	April	May	June	July	August	Sep-tem-ber	Octo-ber	No-vem-ber	De-cem-ber
		Esti-mated average	Per-cent of total	Esti-mated average	Per-cent of total														
Total	1,640	16,912	3,997	19.1	17,798	17,001	17,228	17,110	17,060	17,094	17,238	17,555	18,087	18,620	18,973	17,728	18,928		
Amusement and sporting goods	7	65	22	33.6	Full-time	80	80	79	79	79	80	79	82	92	92	94	94		
Automotive products	80	711	106	13.2	Part-time	1	1	1	1	1	1	1	1	1	1	1	1		
Chemicals	15	169	25	13.1	Part-time	789	793	779	778	785	791	802	809	820	825	817	810		
Clothing and furnishings	101	572	216	36.8	Part-time	19	16	16	16	16	19	21	24	21	19	20	22		
Coal	12	135	50	37.9	Part-time	179	174	171	179	179	180	181	191	184	182	182	183		
Drugs and drug sundries	13	346	107	25.7	Part-time	15	15	15	15	15	15	15	15	15	15	15	15		
Dry goods	76	362	98	21.2	Part-time	491	495	484	500	505	516	535	545	564	565	558	545		
Electrical goods	7	510	120	19.1	Part-time	62	57	57	68	58	59	60	61	61	62	62	62		
Farm products—raw materials	5	248	32	11.5	Part-time	186	186	186	156	141	135	129	152	148	171	182	183		
Farm products—consumer goods	327	1,366	188	12.1	Part-time	162	166	166	156	141	135	129	152	148	171	182	183		
Farm supplies	25	497	76	13.3	Part-time	5	5	5	4	4	1	1	1	1	1	1	1		
Furniture and house furnishings	47	244	78	24.5	Part-time	452	450	448	452	453	452	449	451	452	457	462	465		
General merchandise	2	552	400	42.0	Part-time	441	440	440	439	437	442	450	452	459	456	454	454		
Groceries and foods (except farm products)	468	4,662	1,586	24.6	Part-time	13	10	11	11	11	14	14	14	15	14	13	14		
Hardware	30	287	49	14.5	Part-time	608	597	599	588	599	601	617	626	635	631	632	615		
Jewelry and optical goods	15	111	31	17.4	Part-time	22	14	14	17	19	24	25	25	26	26	26	25		
Lumber and building materials (other than metal)	31	752	81	9.7	Part-time	179	179	188	201	205	223	231	213	211	222	230	217		
Machinery, equipment and supplies (except electrical)	78	1,045	156	13.0	Part-time	66	68	68	63	64	64	62	62	61	61	61	72		
Metals (except scrap)	19	567	84	12.9	Part-time	1,255	1,253	1,246	1,266	1,241	1,250	1,255	1,259	1,264	1,278	1,278	1,278		
Paper and its products	35	435	122	21.9	Part-time	801	801	801	801	801	801	801	801	801	801	801	801		
Petroleum and its products	50	1,624	33	2.1	Part-time	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350		
Plumbing and heating equipment and supplies	15	446	66	12.8	Part-time	152	140	132	132	132	134	135	135	135	135	136	139		
Tobacco and its products (except leaf)	42	258	31	7.5	Part-time	287	284	291	290	296	296	298	304	306	313	310	290		
Waste materials	70	491	105	17.7	Part-time	553	553	553	553	553	553	553	553	553	553	553	553		
All other products	95	567	172	23.3	Part-time	655	601	614	637	625	634	627	627	627	627	627	627		



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American Business

Table 7.—STATE OF MARYLAND WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$10,000 to \$49,999		\$50,000 to \$99,999		\$100,000 to \$199,999		\$200,000 to \$499,999		\$500,000 to \$999,999		\$1,000,000 AND OVER				
	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Total ex-pen-ses per estab-lish-ment net sales				
<b>WHOLESALE MERCHANTS</b>	1,374	11,468	17.2	244	251	34.7	500	1,521	25.4	237	1,596	22.9	168	2,008	20.4	141	2,547	15.7	49	1,435	12.2	13	2,104	14.9	
Amusement and sporting goods	11	69	21.5	1	-	50.0	5	6	26.2	1	10	27.6	2	17	23.0	2	36	17.5	-	-	-	-	-	-	
Anticlimatic products	56	479	26.0	7	6	34.3	24	9	30.8	15	134	29.6	5	57	56.3	3	43	22.4	2	156	21.0	-	-	-	
Chemicals	17	78	26.6	5	10	54.2	6	9	17.5	3	23	26.5	2	21	22.6	1	13	32.7	2	-	-	-	-	-	
Clothing and furnishings	62	418	17.4	11	12	23.7	35	104	19.1	15	54	16.4	10	112	18.5	9	98	12.5	2	38	26.0	-	-	-	
Coal	11	101	15.8	-	-	-	1	46.7	-	1	6	13.3	4	49	18.2	4	33	10.2	1	13	16.4	-	-	-	
Drugs and drug sundries	21	340	18.5	5	5	28.0	7	38	37.1	14	33	15.7	3	36	25.9	4	140	22.7	1	32	8.1	1	87	12.3	
Dry goods	57	407	13.1	6	2	20.0	27	33	15.7	3	18	22.7	7	83	22.8	6	176	21.7	3	172	25.6	1	207	19.7	
Electrical goods	27	463	23.9	-	-	-	8	34	-	4	11.2	6	21	6.5	4	18	6.1	2	17	3.8	2	33	8.9		
Farm products—raw materials	30	103	7.0	3	2	35.7	7	5	11.2	4	171	18.1	14	98	16.2	17	114	5.6	2	17	5.6	2	33	8.9	
Farm products—consumer goods	133	814	12.0	15	12	14.5	62	158	18.2	37	18	24.5	5	34	14.6	6	140	16.1	3	62	11.4	2	158	20.6	
Farm supplies	28	270	10.3	-	-	-	11	43	30.0	3	59	44.1	2	44	18.4	3	62	11.4	2	32	16.8	-	-	-	
Furniture and home furnishings	4	933	21.3	-	-	-	-	-	-	-	6	13.3	2	12	25.0	3	25	12.0	1	32	16.8	-	-	-	
General merchandise	377	2,721	15.7	90	105	37.7	126	409	27.7	62	427	22.8	49	414	16.4	28	503	14.4	19	355	11.6	3	308	11.7	
Groceries and foods (except farm products)	21	247	19.3	1	1	40.0	6	1	20.2	4	26	18.5	6	74	22.9	4	135	17.4	1	16	13.0	-	-	-	
Hardware	20	125	12.3	3	3	25.0	11	37	25.5	1	5	8.7	3	53	24.0	1	11	10.0	1	16	13.0	-	-	-	
Jewelry and optical goods	49	546	25.5	6	10	34.8	14	60	41.2	8	92	36.8	10	230	32.5	11	244	20.8	1	44	18.3	-	-	-	
Lumber and building materials	22	320	31.6	6	4	42.9	6	31	36.6	18	175	28.3	11	230	32.5	6	117	19.5	1	99	36.7	-	-	-	
Machinery, eq't., & supplies	43	414	19.4	5	1	20.0	10	49	39.2	9	54	20.1	12	90	31.2	5	87	25.0	1	27	9.7	1	70	13.8	
Metals (except scrap)	16	262	20.7	3	4	28.5	8	20	24.5	1	11.5	-	3	22	15.9	1	10	17.0	1	205	22.0	-	-	-	
Paper and its products	23	240	8.5	2	2	11.8	8	24	21.3	8	64	26.4	5	50	27.5	7	55	6.9	2	19	1.8	1	126	5.7	
Plumbing and heating equipment & supplies	68	539	39.0	35	41	40.7	52	90	35.4	5	79	23.4	6	168	30.1	1	161	55.5	1	5	5.6	-	-	-	
Tobacco and its products (except leaf)	3	212	26.4	-	-	-	4	10	29.2	1	110	33.6	7	73	25.6	6	80	20.8	1	5	5.6	-	-	-	
Waste materials	83	388	23.2	13	6	35.1	45	112	35.0	11	110	33.6	7	73	25.6	6	80	20.8	1	5	5.6	-	-	-	
All other products	170	3,068	15.4	14	17	32.8	41	91	22.9	24	186	29.1	23	353	28.3	34	733	22.1	16	747	20.6	16	931	10.0	
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>																									
Automotive products	11	311	25.2	3	3	36.4	1	1	35.3	1	7	27.7	1	27	39.2	2	63	27.6	1	156	51.5	2	55	15.5	
Chemicals	14	90	20.9	-	-	-	7	18	29.4	1	8	35.1	1	1	31.4	5	63	18.3	1	-	-	-	-	-	
Clothing and furnishings	3	100	26.4	-	-	-	-	-	-	-	-	-	-	59	59.5	2	41	21.1	-	-	-	-	-	-	
Drugs and drug sundries	4	114	24.5	-	-	-	2	4	29.4	-	-	-	-	-	-	-	-	-	2	110	24.3	-	-	-	
Dry goods	5	18	15.5	-	-	-	2	1	5.3	-	-	-	-	2	5	6.6	1	12	28.6	-	-	-	-		
Electrical goods	3	79	20.0	-	-	-	-	-	-	-	-	-	-	12	30.4	1	33	36.5	-	-	-	-	-		
Farm products—consumer goods	9	241	26.1	-	-	-	-	-	-	1	10	45.8	1	12	38.7	1	136	21.6	2	93	32.4	1	34	8.5	
Farm supplies	3	86	23.5	-	-	-	-	-	-	-	-	-	-	12	35.3	6	44	23.5	1	28	23.2	1	11	20.7	
Furniture and home furnishings	44	947	10.3	1	5	11.1	-	-	-	-	47	29.6	5	33	22.3	1	89	18.8	8	206	10.5	7	524	9.0	
Groceries and foods (except farm products)	6	69	11.4	-	-	-	13	28	12.7	-	5	47	29.6	1	44	23.5	1	44	23.5	1	28	23.2	1	10	6.3
Lumber and building materials	38	364	30.3	5	3	23.7	1	3	23.4	7	6	23.4	1	2	21.9	2	50	21.9	1	105	41.7	1	10	6.3	
Machinery, equipment and supplies	6	99	24.2	2	2	25.0	-	-	-	7	15	40.8	1	98	29.8	3	74	22.7	1	105	41.7	1	50	25.4	
Metals (except scrap)	4	97	24.0	1	2	50.0	-	-	-	1	15	40.8	1	5	17.2	2	90	24.3	1	3	5.7	1	165	28.4	
Paper and its products	6	212	26.4	-	-	-	4	10	29.2	2	13	23.3	1	7	15.3	1	17	15.3	-	1	18	17.3	1	138	7.8
Plumbing and heating eq't. & supplies	2	230	10.0	2	2	28.6	-	-	-	4	47	34.7	2	31	17.3	1	18	17.3	-	-	-	-	-	-	

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
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Table 1.--DISTRICT OF COLUMBIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Per- cent of sales	Part- time	
						1933	1929					
<b>TOTAL</b>	575	496	\$179,077	\$261,083	\$20,361	11.4	9.6	7,444	\$10,959	6.1	\$92	\$11,527
<b>Wholesalers proper</b>	385	330	77,628	98,179	12,999	16.7	13.0	4,783	6,858	8.8	57	7,697
Wholesale merchants 1/	373	325	76,462	97,210	12,775	16.7	13.0	4,701	6,725	8.8	53	7,632
Limited function wholesalers	12	5	1,166	969	224	19.2	11.6	82	133	11.4	4	65
<b>Manufacturers' sales branches</b>	123	97	41,951	77,135	4,176	10.0	8.4	1,483	2,494	5.9	20	1,313
With stocks	76	-	25,204	-	3,115	12.4	-	1,169	1,876	7.4	11	1,313
Without stocks	47	-	16,747	-	1,061	6.3	-	314	618	3.7	9	-
<b>Agents and brokers</b>	51	55	13,093	16,079	475	3.6	9.1	160	285	2.2	4	134
Brokers	16	9	7,831	2,514	119	1.5	2.2	27	67	.9	1	4
Commission merchants	11	12	2,211	5,375	202	9.1	18.5	85	132	6.0	2	91
Manufacturers agents	21	22	1,992	3,445	96	4.8	7.1	31	56	2.8	1	39
Other agents	3	12	1,059	4,745	58	5.5	3.5	17	30	2.3	(X)	(X)
<b>All other types</b>	16	14	46,405	69,690	2,731	5.9	6.4	1,018	1,566	2.9	11	2,338
Bank tank stations	6	2	10,470	(X)	740	7.1	(X)	272	334	3.7	5	357
Chain store warehouses	7	4	34,958	37,682	1,947	5.6	4.1	734	947	2.7	6	2,003
Other types	3	8	977	(X)	44	4.5	(X)	12	21	2.1	-	23

1/ Includes 1 importer with net sales less than \$5,000,000.



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

## TABLE 2A. - DISTRICT OF COLUMBIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
FOR STATES AND SELECTED CITIES

Type of establishment Kind of Business		Type of establishment Kind of Business	
<u>1/</u> The 80 "All other types" consists of the following-			
Importers (other food and grocery specialties)	1	<b>Manufacturers' agents</b> (continued)	
Limited function wholesalers	12	Other food and grocery specialties	2
Hoelery	1	Lumber and millwork	1
Patent medicines	1	Other lumber and building materials	2
Toilet articles and preparations	1	Commercial machinery, equipment and supplies	1
Dairy products (general line)	1	Machine tools	1
Meats and meat products	2	Other industrial machinery, eqp't. and supplies	1
Other food and grocery specialties	5	Professional equipment and supplies	1
Paper and its products	1	Transportation equipment and supplies	1
Brokers	16	Paper and its products	2
Fruits and vegetables (fresh)	5	Heating equipment (general line)	1
Other food and grocery specialties	9	Newspapers and magazines	1
Lumber and millwork	1	Miscellaneous kinds of business	1
Wines and spiritous liquors	1	Selling agents	2
Commission merchants	11	Coal	1
Fruits and vegetables (fresh)	6	Cement	1
Fish and sea foods	3	Other agents (furniture)	1
Flowers and nursery stock	2	Bulk tank stations (petroleum)	6
Manufacturers' agents	21	Chain store warehouses	7
Automotive equipment, accessories and parts	1	Drugs (general line)	1
Radios and radio equipment	1	Fruits and vegetables (fresh)	1
Furniture	3	Groceries (general line)	3
House furnishings	1	Fish and sea foods	1
		Hardware (general line)	1
		Assemblers and country buyers (poultry and poultry products)	1
		Cooperative marketing association (dairy & poultry products)	1
		Cream station (dairy and poultry products)	1

## WHOLESALE DISTRIBUTION: 1933

Table 23.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An "X" in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>TOTAL</b>	<b>575</b>	<b>\$179,077</b>	<b>\$20,381</b>	<b>11.4</b>	<b>\$7,444</b>	<b>\$10,989</b>	<b>\$92</b>	<b>\$11,527</b>
Wholesalers proper	365	77,628	12,999	16.7	4,783	6,856	37	7,697
Manufacturers' sales branches	123	41,951	4,176	10.0	1,483	2,494	20	1,313
Agents and brokers	51	13,093	475	3.6	160	265	4	134
All other types	16	46,405	2,731	5.9	1,018	1,352	11	2,383
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	6	369	109	29.5	39	51	1	78
Toys, novelties, and fireworks	3	189	69		27	37	1	73
All other	3	160	40		12	14	-	5
Automotive products	30	5,607	1,268	22.6	352	758	-	643
Automobiles and other motor vehicles	3	1,831	252		111	134	-	96
Automotive equipment, accessories and parts	22	3,469	958		416	597	-	498
Tires and tubes	5	307	64		23	37	-	49
Chemicals	9	669	202	22.7	77	112	1	173
Paints and varnishes	6	840	175		69	97	1	168
All other	3	49	27		6	15	-	7
Clothing and furnishings	6	151	34	26.0	9	11	-	15
Drugs and drug sundries	11	1,915	208	10.9	113	129	-	413
Drugs (general line)	4	1,828	173		101	117	-	401
Patent medicines	3	61	29		8	10	-	11
All other	4	26	6		4	2	-	1
Dry goods	8	673	116	17.5	30	68	-	203
Dry goods (general line)	3	533	94		31	58	-	173
All other	5	140	24		7	10	-	28
Electrical goods	12	4,020	685	17.0	224	332	1	467
Electrical appliances, equip't. and supplies	7	2,157	247		105	152	-	193
All other	5	1,863	438		119	200	1	274
Farm products--consumer goods	64	15,943	3,168	20.1	1,130	1,672	21	824
Poultry and poultry products	12	1,608	218		95	117	2	9
Dairy and poultry products	9	2,602	272		94	147	13	51
Fruits and vegetables (fresh)	37	5,336	498		234	294	4	68
All other	6	6,177	2,180		707	1,114	-	96
Groceries and foods (except farm products)	97	22,830	2,891	18.7	1,032	1,555	19	1,937
Groceries (general line)	9	3,663	461		192	298	-	684
Confectionery and soft drinks	16	2,177	253		91	129	1	100
Fish and sea foods	12	1,127	133		56	72	4	91
Meats and meat products	31	7,546	1,086		486	664	9	212
Other food and grocery specialties	29	6,097	958		207	398	5	850
Hardware	7	2,737	763	27.9	347	334	-	796
Hardware (general line)	4	8,655	738		335	380	-	781
Hardware (specialty lines)	3	82	25		12	14	-	15
Jewelry and optical goods	6	2,227	80	3.6	34	49	-	86
Jewelry (general line)	3	2,147	39		19	34	-	61
All other	3	80	21		15	15	-	7
Lumber and building materials (other than metal)	10	2,706	549	20.3	164	253	3	541
Lumber and millwork	4	666	101		32	51	2	216
All other	6	2,040	448		132	202	1	323

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 22.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

*All values expressed in thousands of dollars*

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Machinery, eqp't. and supplies (except electrical)	19	\$1,155	\$406	35.8	152	\$235	5	\$375
Commercial machinery, eqp't. and supplies	4	594	116		42	56	3	78
Industrial machinery, eqp't. and supplies (bottle and bottling equipment)	4	95	48		21	32	-	8
Service equipment and supplies	8	384	148		45	80	-	102
Barber and beauty parlor equipment and supplies)	5	280	98		30	59	-	85
All other	5	104	50		16	21	-	17
Other machinery, eqp't. and supplies	3	272	94		33	65	2	97
Metals (except scrap)	4	542	90	26.3	30	42	1	92
Paper and its products	20	3,101	540	17.4	183	287	1	406
Petroleum and its products	7	345	111	32.2	35	66	-	-
Plumbing and heating equipment and supplies	10	2,675	542	20.3	154	195	-	602
Plumbing and heating eqp't. (general line)	5	1,558	259		82	110	-	407
All other	5	1,117	303		58	85	-	196
Tobacco and its products (except leaf)	9	5,615	423	7.5	181	203	-	300
Waste materials	20	458	159	30.3	75	76	1	30
Iron and steel scrap	3	75	29		15	9	-	5
Junk and scrap (general line)	13	316	65		42	50	1	23
Waste paper, rags and rubber	4	89	25		13	17	-	2
All other kinds of business	30	4,110	673	16.4	294	404	3	413
Beer	8	539	65		32	51	-	31
Flowers and nursery stock	6	185	59		19	27	1	6
Leather goods	5	271	37		13	17	-	51
Newspapers and magazines	5	1,106	223		113	164	-	75
Miscellaneous kinds of business	8	2,009	259		117	145	2	248
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	76	25,204	3,115	12.4	1,165	1,876	11	1,313
Automotive products	5	2,529	380	15.0	133	240	1	28
Chemical goods	6	2,446	246	10.1	69	123	-	134
Electrical goods	4	3,775	312	7.6	189	201	-	175
Meat and food (except farm products)	13	10,674	1,065	10.2	471	657	6	225
Other and building materials (other than metals)	4	365	61	16.7	23	35	3	40
Machinery eqp't. and supplies (except electrical)	26	2,994	751	25.1	251	487	-	261
Metals (except scrap)	3	422	27	6.4	8	14	-	4
Plumbing and heating eqp't. and supplies	7	963	161	16.7	71	89	-	135
All other kinds of business	8	835	92	11.0	25	49	1	293
WITHOUT STOCKS								
Amusement and sporting goods	47	16,742	1,061	6.3	314	618	9	-
Chemical goods	4	1,956	296	15.1	91	142	-	-
Other and building materials (other than metal)	4	4,492	214	4.7	67	127	-	-
Machinery, eqp't. and supplies (except electrical)	3	139	49	35.3	9	30	-	-
Metals (except scrap)	20	2,846	221	7.8	59	148	-	-
All other kinds of business	10	5,004	185	3.7	51	109	9	-
All other kinds of business	6	2,310	93	4.2	37	58	-	-



## WHOLESALE DISTRIBUTION: 1933

12-20-33  
 Census of  
 American  
 Business

Table 2B.--DISTRICT OF COLUMBIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
	16	7,831	120	1.5	27	67	1	4
Groceries and foods (except farm products)	9	5,393	58	1.1	16	33	1	4
All other kinds of business	7	2,438	62	2.5	9	34	-	-
<b>COMMISSION MERCHANTS</b>								
	11	2,211	201	9.1	85	138	2	91
Farm products-consumer goods	6	1,709	148	8.7	63	98	2	45
All other kinds of business	5	502	53	10.6	22	34	-	46
<b>MANUFACTURERS' AGENTS</b>								
	21	1,992	96	4.8	31	56	1	39
Furniture and house furnishings	4	761	19	2.4	4	12	-	-
Lumber and building materials (other than metals)	3	149	5	3.4	2	1	-	-
Machinery, equipment and supplies (except electrical)	5	181	36	19.9	11	23	-	25
All other kinds of business	9	881	36	4.1	14	20	1	14
<b>OTHER AGENTS</b>								
	3	1,059	58	5.5	17	30	-	-
<b>ALL OTHER TYPES</b>								
	6	10,470	740	7.1	272	384	5	357
<b>BULK TANK STATIONS (petroleum)</b>	7	34,958	1,947	5.6	734	947	6	2,003
<b>CHAIN STORE WAREHOUSES</b>	4	23,878	1,029	4.3	365	454	5	1,190
Groceries and foods (except farm products)	3	11,080	918	8.3	349	498	1	819
All other kinds of business	3	11,080	918	8.3	349	498	1	819
<b>OTHER TYPES</b>								
	3	977	44	4.5	12	21	-	25

## WHOLESALE DISTRIBUTION: 1933

12-49-7  
Census of  
American  
Business

Table 3.—DISTRICT OF COLUMBIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		Sales of merchandise	RECEIPTS FROM—				
			Amount	Percent of sales		Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total	575	\$179,077	\$20,381	11.4	\$173,566	\$640	8	\$28	18	\$4,853
Amusement and sporting goods	15	4,854	785	16.2	399	-	-	-	10	1/ 4,455
Automotive products	37	8,095	1,523	18.8	7,761	314	-	-	-	-
Dry goods	8	673	118	17.5	673	-	-	-	-	-
Farm products—consumer goods	79	22,434	3,537	15.8	22,427	4	2	3	-	-
Furniture and house furnishings	8	1,309	185	14.1	1,307	2	-	-	-	-
Groceries and foods (except farm products)	129	63,391	5,083	8.0	63,378	1	3	11	1	1
Lumber and building materials (other than metal)	22	3,402	678	19.9	3,402	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	70	7,256	1,414	19.5	6,811	54	1	4	4	2/ 387
Metals (except scrap)	17	5,768	300	5.2	5,768	-	-	-	-	-
Paper and its products	22	3,173	542	17.1	3,173	-	-	-	-	-
Petroleum and its products	13	10,815	851	7.9	10,815	-	-	-	-	-
Plumbing and heating equipment and supplies	20	3,787	725	19.1	3,787	-	-	-	-	-
Waste materials	20	458	139	30.3	458	-	-	-	-	-
All other kinds of business	115	43,662	4,501	10.3	43,377	265	2	10	3	10

1/ Includes 10 exchanges dealing in motion picture films with income from film rentals of \$4,455,000.

2/ Includes 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$386,000.

## WHOLESALE DISTRIBUTION: 1933

Table 4.--DISTRICT OF COLUMBIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

Census of  
American  
Business

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES							Total Expenses			
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Amount	Percent of sales	Amount	Percent of sales
							Amount	Establishments reporting credit sales	All establishments				
<b>Total</b>	<b>575</b>	<b>\$179,077</b>	<b>453</b>	<b>78.8</b>	<b>\$126,340</b>	<b>70.6</b>	<b>\$92,563</b>	<b>73.3</b>	<b>51.7</b>	<b>\$16,601</b>	<b>13.1</b>		
<b>WHOLESALESAERS PROPER</b>													
<b>Total</b>	<b>385</b>	<b>77,628</b>	<b>317</b>	<b>82.3</b>	<b>71,997</b>	<b>92.7</b>	<b>50,815</b>	<b>70.6</b>	<b>65.5</b>	<b>12,079</b>	<b>16.8</b>		
Amusement and sporting goods	6	369	4	66.7	296	80.2	129	43.6	35.0	94	31.8		
Automotive products	30	5,607	29	96.7	5,573	99.4	3,673	64.1	63.7	1,254	22.5		
Chemicals	9	889	8	88.9	888	99.9	729	82.1	82.0	202	22.7		
Clothing and furnishings	6	131	6	100.0	131	100.0	119	90.8	90.8	24	26.0		
Drugs and drug sundries	11	1,915	7	63.6	1,879	98.1	1,878	99.9	98.1	198	10.5		
Dry goods	8	673	6	75.0	622	92.4	514	82.6	76.4	111	17.8		
Electrical goods	12	4,020	11	91.7	3,406	84.7	3,077	90.3	76.5	524	15.4		
Farm products-consumer goods	64	15,743	58	90.6	14,881	94.5	9,779	65.7	62.1	2,992	20.1		
Groceries and foods	97	22,830	76	78.4	21,761	95.3	14,634	67.2	64.1	2,627	12.1		
Hardware	7	2,737	7	100.0	2,737	100.0	2,451	89.6	89.6	763	27.9		
Jewelry and optical goods	6	2,227	3	50.0	80	3.6	70	87.6	3.1	20	25.0		
Lumber and building materials	10	2,706	10	100.0	2,706	100.0	2,429	89.8	89.8	549	20.7		
Machinery equipment and supplies	19	1,135	17	89.6	1,098	96.7	812	74.0	71.5	377	34.2		
Metal(except scrap)	4	342	4	100.0	342	100.0	289	84.6	84.6	90	26.3		
Paper and its products	20	3,101	18	90.0	3,063	98.5	1,087	35.6	35.1	527	17.3		
Petroleum and its products	7	245	3	42.9	257	74.5	236	91.8	68.4	88	34.2		
Plumbing & heating eqpt. & supplies	10	2,675	10	100.0	2,675	100.0	2,344	87.6	87.6	642	20.3		
Tobacco and its products	9	5,616	9	100.0	5,615	100.0	3,688	65.7	65.7	423	7.6		
Waste materials	20	458	6	30.0	242	52.8	216	89.3	47.2	61	25.2		
All other kinds of business	30	4,110	25	83.3	3,766	91.4	2,761	73.6	67.2	603	16.1		
<b>ALL OTHER TYPES</b>	<b>190</b>	<b>101,449</b>	<b>136</b>	<b>71.6</b>	<b>54,343</b>	<b>53.6</b>	<b>41,748</b>	<b>76.8</b>	<b>41.2</b>	<b>4,622</b>	<b>8.3</b>		
Amusement and sporting goods	9	4,485	4	44.4	2,101	46.8	1,217	57.9	27.1	344	16.4		
Automotive products	7	2,448	6	85.7	1,373	56.2	1,350	98.3	54.3	236	17.1		
Chemicals	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Clothing and furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Coal	1	(X)	-	-	-	-	-	-	-	-	-		
Drugs and drug sundries	2	(X)	-	-	-	-	-	-	-	-	-		
Electrical goods	9	8,417	8	88.9	8,367	99.4	8,077	96.6	96.0	526	6.3		
Farm products-consumer goods	15	6,691	11	75.3	4,548	68.0	1,912	42.0	28.6	204	4.6		
Furniture and house furnishings	6	1,096	3	50.0	787	71.8	787	100.0	71.8	51	3.9		
Groceries and foods	32	40,561	19	59.4	15,013	37.0	10,966	73.0	27.0	1,099	7.3		
Hardware	1	(X)	-	-	-	-	-	-	-	-	-		
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials	12	696	9	75.0	655	76.9	626	98.1	76.4	110	20.6		
Machinery, equipment and supplies	51	6,121	42	82.4	5,637	92.1	5,297	94.0	86.8	895	15.9		
Metals(except scrap)	13	5,426	8	61.5	3,613	66.6	3,613	100.0	66.6	157	4.3		
Paper and its products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and its products	6	10,470	5	83.3	10,193	97.4	6,047	59.3	57.8	629	6.2		
Plumbing & heating eqpt. & supplies	10	1,112	8	80.0	990	89.0	962	97.2	86.6	166	16.8		
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-		
All other products	8	1,564	6	75.0	963	61.6	803	83.4	61.3	73	7.6		

## WHOLESALE DISTRIBUTION: 1933

12-29-2  
Census of  
American  
Business

Table 5.—DISTRICT OF COLUMBIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total	575	\$179,077	\$20,381	504	87.7	\$154,665	86.4	\$18,279	11.8	\$97,569	\$7,856	\$35,733	\$13,508
WHOLESALE PROPER													
Total	385	77,628	12,999	368	93.0	75,636	97.4	12,424	16.4	50,610	5,741	17,549	1,836
Amusement & sporting goods	6	369	109	6	100.0	369	100.0	109	29.5	158	112	99	-
Automotive products	30	5,607	1,268	28	93.3	5,415	96.6	1,229	22.7	3,507	1,132	788	188
Chemicals	9	889	202	8	88.9	863	97.1	187	21.7	495	132	233	3
Clothing and furnishings	6	131	34	6	100.0	131	100.0	34	26.0	131	-	-	-
Drugs and drug sundries	11	1,915	208	11	100.0	1,915	100.0	208	10.9	1,881	30	3	1
Dry goods	8	673	118	7	87.5	625	92.9	114	18.2	364	-	261	-
Electrical goods	12	4,020	685	12	100.0	4,020	100.0	685	17.0	2,703	279	1,087	1
Farm products-consumer goods	64	15,743	3,168	63	98.4	15,699	99.7	3,160	20.1	12,050	2,733	712	204
Groceries and foods	97	22,830	2,891	97	100.0	22,830	100.0	2,891	12.7	14,619	320	6,750	1,141
Hardware	7	2,737	763	7	100.0	2,737	100.0	763	27.9	469	485	1,793	-
Jewelry and optical goods	6	2,227	80	6	100.0	2,227	100.0	80	3.6	2,204	22	-	1
Lumber & building materials	10	2,706	549	9	90.0	2,679	99.0	539	20.1	682	48	1,906	43
Machinery eq't and supplies	19	1,135	406	16	84.2	809	71.3	281	34.7	102	5	702	-
Metals (except scrap)	4	342	90	3	75.0	227	66.4	69	30.4	-	-	227	-
Paper and its products	20	3,101	540	17	85.0	2,793	90.1	428	15.3	1,886	172	734	1
Petroleum and its products	7	345	111	3	42.9	257	74.5	88	34.2	110	146	-	1
Plumbing and heating eq't	10	2,675	542	7	70.0	2,160	80.7	419	19.4	1,062	-	962	146
Tobacco and its products	9	5,615	423	9	100.0	5,615	100.0	423	7.5	5,467	46	-	102
Waste materials	20	458	139	15	75.0	318	69.4	129	40.6	16	30	272	-
All other kinds of business	30	4,110	673	28	93.3	3,947	96.0	588	14.9	2,814	49	1,080	4
ALL OTHER TYPES	190	101,449	7,382	146	76.8	79,029	77.9	5,855	7.4	47,069	2,114	18,184	11,672
Amusement & sporting goods	9	4,486	676	3	33.3	1,168	25.8	188	16.2	278	-	866	14
Automotive products	7	2,488	256	6	85.7	2,364	95.0	237	10.0	2,261	63	34	6
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	9	8,417	528	9	100.0	8,417	100.0	528	6.3	660	349	7,140	568
Farm products-consumer goods	15	6,691	369	14	93.3	6,656	99.6	362	5.4	2,293	3	73	4,287
Furniture & house furnishings	6	1,096	71	3	50.0	795	72.5	32	4.0	129	4	662	-
Groceries and foods	32	40,561	2,192	28	87.5	26,254	64.7	1,664	6.3	21,769	-	32	4,463
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber & building materials	12	696	129	9	75.0	624	89.7	113	18.1	438	2	184	-
Machinery eq't and supplies	51	6,121	1,008	40	78.4	4,319	70.6	744	17.2	272	64	3,549	434
Metals (except scrap)	13	5,426	210	4	30.8	4,011	73.9	110	2.7	750	50	3,211	-
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	6	10,470	740	6	100.0	10,470	100.0	740	7.1	7,630	1,575	1,265	-
Plumbing and heating eq't	10	1,112	183	6	60.0	948	85.3	140	14.8	484	2	297	166
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	8	1,664	136	8	100.0	1,564	100.0	136	8.7	666	-	752	147

WHOLESALE DISTRIBUTION: 1933

Table 6. --DISTRICT OF COLUMBIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm man- agers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES--By MONTHS												No- vem- ber	De- cem- ber
		Men				Women		Jan- uary	Feb- ruary	Mar- ch	Apr- il	May	June	July	Aug- ust	Sep- tem- ber	Octo- ber		
		Esti- mated average	Per- cent of total			Esti- mated average	Per- cent of total												
Total	334	6,620	1,012	13.5	7,444	7,024	6,993	7,059	7,083	7,272	7,561	7,433	7,605	7,756	7,838	7,912	7,991		
Amusement and sporting goods	6	131	137	51.2	262	255	259	261	259	259	267	258	257	265	266	270	272		
Automotive products	22	568	60	9.5	623	573	575	570	616	616	623	640	650	663	675	638	539		
Chemicals	7	66	16	19.5	82	79	76	79	76	79	76	79	85	86	88	89	87		
Clothing and furnishings	8	6	4	40.0	10	10	10	10	10	10	10	10	10	10	10	10	10		
Coal	3	25	-	-	22	23	22	22	21	21	21	21	21	22	22	23	23		
Drugs and drug sundries	4	298	143	32.4	440	453	442	429	436	437	436	436	435	435	442	449	456		
Dry goods	7	37	1	2.4	38	30	30	32	36	36	38	38	36	44	44	44	44		
Electrical goods	3	399	65	14.1	461	467	462	462	428	425	440	436	454	470	490	500	495		
Farm products--raw materials	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Farm products--consumer goods	67	1,163	101	7.9	1,236	1,172	1,168	1,161	1,170	1,199	1,206	1,252	1,266	1,289	1,203	1,299	1,304		
Farm supplies	2	19	-	-	44	44	44	44	44	44	44	44	44	44	44	44	44		
Furniture and house furnishings	2	56	9	14.6	60	61	60	60	60	60	64	60	60	60	60	60	60		
General merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Groceries and foods (except farm products)	92	1,756	172	8.9	1,865	1,741	1,741	1,762	1,734	1,647	1,863	1,861	1,919	1,950	1,931	1,995	2,000		
Hardware	3	354	56	15.9	349	341	341	340	325	339	335	335	366	365	363	365	376		
Jewelry and optical goods	4	35	9	20.5	44	45	44	44	44	44	44	44	44	44	44	44	44		
Lumber and building materials (other than metal)	9	199	22	10.1	203	196	197	195	186	188	198	207	211	220	210	221	209		
Machinery, equipment and supplies (except electrical)	22	468	71	14.9	472	500	460	439	456	457	463	485	495	500	500	500	500		
Metals (except scrap)	1	78	19	15.6	89	78	75	71	82	94	94	94	93	94	94	99	95		
Paper and its products	20	169	26	13.6	183	177	178	176	160	177	180	177	177	180	180	192	219		
Petroleum and its products	3	298	15	4.7	306	277	255	264	299	296	297	304	312	328	315	342	379		
Plumbing and heating equipment and supplies	-	186	30	12.6	213	205	201	199	198	198	205	210	214	229	234	235	230		
Tobacco and its products (except leaf)	1	120	8	6.6	128	125	125	124	124	124	124	124	124	131	133	135	137		
Waste materials	25	69	8	10.3	75	54	57	62	61	76	60	74	75	79	81	68	57		
All other products	26	230	40	14.8	264	239	236	239	262	261	269	268	276	274	282	277	276		

WHOLESALE DISTRIBUTION: 1933

Table 7.—DISTRICT OF COLUMBIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500)

Type of Establishment Kind of Business	TOTAL														
	Under \$10,000		\$10,000 to \$49,999		\$50,000 to \$99,999		\$100,000 to \$199,999		\$200,000 to \$499,999		\$500,000 to \$999,999		\$1,000,000 and over		
	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total per-centage of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total per-centage of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total per-centage of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total per-centage of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total per-centage of net sales
<b>WHOLESALE MERCHANTS</b>	373	4,701 15.7	54 32.8	111 24.7	51 22.9	62 20.3	46 12.9	30 12.9	13 12.9	13 12.9	13 12.9	13 12.9	13 12.9	13 12.9	13 12.9
Amusement and sporting goods	6	29 29.5	2 41.7	1 26.0	2 11 21.4	1 25 56.2	-	-	-	-	-	-	-	-	-
Automotive products	30	552 23.6	2 5 26.8	10 40 28.0	6 61 25.4	5 76 23.3	2 07 26.9	-	-	-	-	-	-	-	-
Chemicals	9	77 22.7	2 7 30.0	4 11 41.3	1 7 22.2	1 14 20.0	-	-	-	-	-	-	-	-	-
Cleaning and furnishings	5	4 15.2	4 2 23.0	2 10.0	-	-	-	-	-	-	-	-	-	-	-
Coal	1	18 (X)	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	9	112 104.8	2 1 33.3	10 40.8	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	8	38 17.5	1 1 56.7	1 14.7	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	12	24 17.0	-	-	31 34.3	2 16 14.7	2 28 16.4	-	-	-	-	-	-	-	-
Farm products-consumer goods	63	1,120 33.1	7 4 23.1	16 23.2	7 23 12.2	14 100 10.9	11 154 11.2	6 222 14.8	2 390 35.9	-	-	-	-	-	-
Food supplies	2	1 19 (X)	-	-	4 (X)	-	-	-	-	-	-	-	-	-	-
Furniture and house furnishings	2	41 (X)	-	-	1 41 (X)	-	-	-	-	-	-	-	-	-	-
Garments and foods (except farm products)	90	956 12.4	11 11 28.3	23 60 19.0	19 114 20.7	11 108 17.6	12 148 10.7	11 347 10.8	3 140 11.3	-	-	-	-	-	-
Grocery	7	347 27.9	3 3 12 29.3	1 6 17.7	1 3 18.0	1 12 21.6	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	6	24 2.6	1 -	15 29.2	1 3 11.6	2 10 15.2	1 17 14.1	2 116 22.1	-	-	-	-	-	-	-
Lumber and building materials (other than sets)	10	134 20.2	-	-	4 18 24.3	1 3 11.6	2 10 15.2	1 17 14.1	2 116 22.1	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	19	152 35.9	5 5 31.6	6 22 46.1	3 48 47.7	4 37 23.6	1 20 23.9	-	-	-	-	-	-	-	-
Metal (except scrap)	4	30 13.2	1 1 12.3	-	-	2 29 29.1	1 70 25.7	-	-	-	-	-	-	-	-
Paper and its products	19	103 17.5	1 1 14.5	4 12 23.6	3 16 21.6	-	-	-	-	-	-	-	-	-	-
Problems and its products	7	54 22.2	1 3 66.7	5 13 42.7	-	-	-	-	-	-	-	-	-	-	-
Printing and printing equipment & supplies	10	134 30.3	-	-	4 9 18.5	1 6 24.7	1 2 6.7	2 49 23.3	2 66 19.9	-	-	-	-	-	-
Rubber and its products (except leaf)	9	121 74.5	-	-	10 45.1	1 9 11.9	5 42 7.8	1 15 6.9	2 66 7.6	-	-	-	-	-	-
Textile materials	20	75 20.2	10 5 30.0	7 31 37.5	1 10 45.1	2 29 28.5	-	-	-	-	-	-	-	-	-
Other products	25	217 17.7	8 12 56.5	6 11 30.9	1 5 12.5	6 107 25.0	2 34 10.5	1 48 14.7	-	-	-	-	-	-	-
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	76	1,169 12.4	3 3 25.8	23 72 29.0	10 61 25.4	10 103 21.6	17 402 20.3	7 143 9.8	6 385 61.8	-	-	-	-	-	-
Amusement and sporting goods	5	123 15.0	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	6	66 10.1	-	-	2 18 25.9	1 6 14.5	-	-	-	-	-	-	-	-	-
Electrical goods	4	169 7.8	-	-	3 19 22.6	1 8 24.7	1 15 22.4	-	-	-	-	-	-	-	-
Food and building materials (other than coal)	13	421 10.2	-	-	1 3 27.3	1 8 24.7	1 15 22.4	-	-	-	-	-	-	-	-
Jewelry, equipment & supplies (except electrical)	4	23 11.7	1 1 11.1	1 3 26.5	-	-	-	-	-	-	-	-	-	-	-
Metal (except scrap)	26	251 25.1	2 2 33.3	11 28 29.1	4 22 19.4	2 48 36.4	6 154 23.0	-	-	-	-	-	-	-	-
Printing and printing equipment & supplies	3	8 6.4	-	-	1 8 29.0	1 4 10.9	-	-	-	-	-	-	-	-	-
Other kinds of business	7	71 16.7	-	-	2 7 28.3	1 9 12.0	2 30 15.3	-	-	-	-	-	-	-	-
Other kinds of business	8	25 11.0	-	-	5 11 25.0	1 8 29.7	1 5 16.3	-	-	-	-	-	-	-	-

## WHOLESALE DISTRIBUTION: 1933

12-20-3  
Census of  
American  
Business

Table 1—STATE OF VIRGINIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			PAY ROLL			Stocks on hand (end of year)	
	1933	1929	1933	1929	Amount	Percent of sales		Full- time employees (average)	Total Amount	Per- cent of sales		Part- time
						1933	1929					
<b>THE STATE</b>	<b>2,382</b>	<b>2,344</b>	<b>\$359,784</b>	<b>\$656,309</b>	<b>\$48,105</b>	<b>13.4</b>	<b>10.0</b>	<b>16,232</b>	<b>\$22,237</b>	<b>6.2</b>	<b>\$1,824</b>	<b>\$56,301</b>
<b>Wholesalers proper</b>	<b>1,238</b>	<b>1,176</b>	<b>161,547</b>	<b>280,715</b>	<b>28,595</b>	<b>17.7</b>	<b>12.7</b>	<b>10,866</b>	<b>13,701</b>	<b>8.5</b>	<b>707</b>	<b>26,002</b>
Wholesale merchants	1,169	1,141	148,696	248,898	27,231	13.3	13.4	10,439	12,994	8.7	620	24,741
Exporters	15	20	8,673	28,937	695	8.0	7.4	227	380	4.4	80	1,012
Importers	2	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	52	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Manufacturers' sales branches</b>	<b>209</b>	<b>154</b>	<b>48,092</b>	<b>136,136</b>	<b>5,988</b>	<b>12.5</b>	<b>9.8</b>	<b>1,630</b>	<b>2,524</b>	<b>5.5</b>	<b>82</b>	<b>3,760</b>
With stocks	163	-	36,694	-	4,836	13.2	-	1,384	2,169	5.9	73	3,760
Without stocks	46	-	11,398	-	1,152	10.1	-	246	455	4.0	9	-
<b>Agents and brokers</b>	<b>248</b>	<b>320</b>	<b>57,691</b>	<b>103,171</b>	<b>2,366</b>	<b>4.1</b>	<b>4.0</b>	<b>827</b>	<b>973</b>	<b>1.7</b>	<b>114</b>	<b>426</b>
Brokers	78	85	29,888	29,765	617	2.1	2.2	157	273	0.9	24	100
Commission merchants	71	93	10,343	31,214	548	5.3	5.0	152	207	2.0	24	260
Manufacturers' agents	55	72	2,977	15,543	317	10.6	5.4	70	135	4.5	26	63
Selling agents	10	20	1,318	6,920	174	13.2	5.7	20	46	3.5	8	2
Other agents	34	50	13,165	19,729	710	5.4	3.3	428	312	2.4	32	1
<b>All other types</b>	<b>687</b>	<b>694</b>	<b>92,354</b>	<b>136,287</b>	<b>11,156</b>	<b>12.1</b>	<b>9.2</b>	<b>2,909</b>	<b>4,939</b>	<b>5.3</b>	<b>921</b>	<b>26,113</b>
Bulk tank stations	399	299	37,393	36,655	7,191	19.2	13.8	1,917	3,017	6.1	32	4,769
Chain store warehouses	10	13	26,297	35,170	1,220	4.6	4.5	272	407	1.5	37	1,222
Assemblers and country buyers	180	312	21,228	44,007	2,347	11.1	6.4	602	1,336	6.3	843	19,862
Cooperative marketing associations	94	50	7,314	6,983	389	5.3	2.6	114	172	2.4	9	252
Other types	4	20	122	13,472	9	7.4	6.6	4	7	5.7	-	8
<b>NORFOLK</b>	<b>324</b>	<b>319</b>	<b>82,933</b>	<b>153,754</b>	<b>6,705</b>	<b>10.5</b>	<b>7.9</b>	<b>2,711</b>	<b>4,078</b>	<b>4.9</b>	<b>304</b>	<b>9,490</b>
Wholesalers proper	203	176	34,889	66,111	5,295	15.2	11.0	1,830	2,576	7.4	122	5,372
Manufacturers' sales branches	35	27	12,996	19,453	1,664	12.8	8.3	432	710	5.5	32	1,476
Agents and brokers	64	104	18,600	40,536	612	3.3	4.2	127	244	1.3	29	164
All other types	22	12	16,448	27,654	1,134	6.9	5.4	322	548	3.3	121	2,478
<b>RICHMOND</b>	<b>401</b>	<b>416</b>	<b>103,989</b>	<b>233,611</b>	<b>13,943</b>	<b>13.4</b>	<b>10.7</b>	<b>4,737</b>	<b>6,996</b>	<b>6.7</b>	<b>501</b>	<b>24,643</b>
Wholesalers proper	249	254	42,540	82,670	8,308	19.5	14.8	3,450	4,619	10.9	161	6,711
Manufacturers' sales branches	68	61	21,560	95,735	2,732	12.7	9.5	712	1,174	5.4	13	1,247
Agents and brokers	52	86	10,117	25,236	606	6.0	3.4	141	235	2.3	23	151
All other types	22	15	29,772	29,970	2,297	7.7	9.1	434	968	3.3	304	16,534





WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF MINNESOTA

NUMBER OF BUSINESSES AND SALES OF WHOLESALE DISTRIBUTION BY KIND OF BUSINESS FOR STATE AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants limited function wholesalers	K.G.S.L.s.		Brokers	Commission agents	Manufacturers' agents	All other types 1)	Kind of business	Total	Wholesale merchants limited function wholesalers	K.G.S.L.s.		Brokers	Commission agents	Manufacturers' agents	All other types 1)
			with stocks	without stocks								with stocks	without stocks				
Cotton and its products (leaf)	17	11	-	1	3	-	-	1	All other products (see table 2B)	1	1	-	-	-	-	-	-
Paints and materials	44	42	-	-	-	-	-	2	Boarding and twine	1	1	-	-	-	-	-	-
Iron and steel scrap	7	6	-	-	-	-	-	1	Flowers and nursery stock	1	1	-	-	-	-	-	-
Rubbish and scrap (general line)	33	32	-	-	-	-	-	1	Forest products (except lumber, etc.)	4	4	-	-	-	-	-	-
Waste paper, rags and rubber	4	4	-	-	-	-	-	-	Leather	7	6	-	-	-	-	-	-
									Leather goods	6	5	-	-	-	-	-	-
All other products	101	73	2	5	14	-	1	3	Textiles and apparel	9	8	-	-	-	-	-	-
Gas and bagging	2	1	-	-	1	-	-	-	Oils and greases (general line)	1	1	-	-	-	-	-	-
Beer	38	34	-	-	1	-	1	1	And vegetables	1	-	-	-	-	-	-	-
									Rubber goods (general line)	1	1	-	-	-	-	-	-
									Wines and spirits (general line)	2	2	-	-	-	-	-	-
									Miscellaneous kinds of business	24	19	2	1	3	-	-	-

1) The 749 "All other types" consists of the following:-

Exporters	15	Assemblers and contract makers	15
Cotton	3	Cotton	2
Tobacco (leaf)	10	Hides, skins and furs (raw)	1
Lumber and millwork	1	Horses and mules	1
Rubbish and scrap (general line)	1	Livestock	1
Importers (other food and grocery specialties)	-	Tobacco (leaf)	1
Export agents	5	Wool and mohair	1
Tobacco (leaf)	3	Dairy products (general line)	1
Fruits and vegetables (fresh)	1	Poultry and poultry products	1
Iron and steel scrap	1	Dairy and poultry products	1
Import agent (fruits and vegetables-fresh)	1	Fruits and vegetables (fresh)	1
Selling agents	10	Other farm products-consumer goods	1
Coal	6	Fish and sea foods	1
Lumber and millwork	1	Other food and grocery specialties	1
Other lumber and building materials	1	Lumber and millwork	1
Paper and its products	1	Forest products (except lumber)	1
Beer	1	Cooperative marketing associations	1
Other agents	28	Livestock	1
Livestock	1	Wool and mohair	1
Tobacco (leaf)	25	Cheese	1
Furniture	1	Milk and cream	1
General merchandise	1	Poultry and poultry products	1
Bulk tank stations (petroleum)	399	Fruits and vegetables (fresh)	1
Chain store warehouses	10	Other farm products-consumer goods	1
Shoes and other footwear	1	Feed	1
Other farm products-consumer goods	1	Fertilizer	1
Groceries (general line)	6	Other food and grocery specialties	1
Fish and sea foods	1	Elevators (grain)	1
Tobacco and its products (except leaf)	1	Cream stations	1
		Milk and cream	1
		Dairy and poultry products	1

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>2,382</b>	<b>\$359,784</b>	<b>\$48,105</b>	<b>13.4</b>	<b>16,232</b>	<b>\$22,237</b>	<b>\$1,824</b>	<b>\$56,301</b>
Wholesalers proper	1,238	161,647	28,595	17.7	10,866	13,701	707	26,002
Manufacturers' sales branches	209	48,092	5,988	9.8	1,630	2,624	52	3,760
Agents and brokers	248	57,691	2,366	4.1	827	973	114	426
All other type	687	92,354	11,156	12.1	2,909	4,939	921	26,113
<b>WHOLESALESAERS PROPER</b>								
Amusement and sporting goods	6	177	29	16.4	10	13	2	82
Automotive products	51	4,467	1,204	27.0	474	612	6	1,074
Automotive equipment, accessories and parts	46	3,612	1,059		411	540	6	1,022
All other	5	855	145		63	72	-	52
Chemicals	8	1,038	235	22.6	70	115	1	190
Clothing and furnishings	17	11,290	3,275	29.0	631	1,007	2	1,220
Furnishings, men's and boys'	4	73	16		4	7	1	17
Shoes and other footwear	7	10,654	3,182		593	949	-	1,174
All other	6	563	77		34	51	1	29
Coal	12	2,052	179	8.7	65	86	7	23
Drugs and drug sundries	14	3,246	689	21.2	251	373	3	854
Drugs (general line)	6	2,354	503		174	259	2	592
Drugs (specialty lines)	3	810	159		60	101	1	243
All other	5	82	27		17	13	-	19
Dry goods	18	6,009	876	14.6	305	511	16	1,218
Dry goods (general line)	13	5,919	862		302	509	16	1,178
All other	5	90	14		3	2	-	40
Electrical goods	19	3,694	694	18.8	235	351	2	532
Electrical appliances, eq't and supplies	14	2,108	391		122	215	1	407
All other	5	1,586	303		113	136	1	125
Farm products—raw materials	37	17,905	2,044	11.4	785	931	107	3,072
Cotton	9	5,195	347		40	115	1	1,600
Tobacco (leaf)	24	12,248	1,649		734	803	105	1,449
All other	4	462	48		11	13	1	23
Farm products—consumer goods	133	13,809	2,506	13.4	968	1,189	39	574
Dairy products (general line)	3	677	294		148	142	-	16
Milk and cream	12	1,564	589		295	414	1	13
All other dairy products	3	105	39		13	14	-	1
Poultry and poultry products	18	901	99		42	43	11	21
Dairy and poultry products	6	389	29		17	19	2	2
Fruits and vegetables (fresh)	88	9,462	1,396		379	519	25	416
All other	3	711	61		74	38	-	105
Farm supplies	52	5,288	861	16.3	355	383	9	1,130
Feed	44	3,186	463		180	204	6	340
Fertilizer	9	1,063	123		64	66	3	438
Seeds	5	1,039	275		111	113	-	352
Furniture and house furnishings	5	105	19	18.1	5	9	3	13
Groceries and foods (except farm products)	496	55,480	8,291	14.9	3,806	4,013	379	7,026
Groceries (general line)	96	23,626	2,111		880	1,161	14	3,650
Confectionery and soft drinks	124	6,515	1,522		626	722	26	562
Fish and sea foods	120	4,115	1,866		985	735	201	141
Meats and meat products	28	2,994	381		172	183	10	127
Other food and grocery specialties	128	18,230	2,411		1,143	1,212	128	2,546

## WHOLESALE DISTRIBUTION: 1933

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Census of American Business  
 Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Hardware	26	\$6,128	\$1,441	23.5	385	\$830	\$8	\$3,071
Jewelry and optical goods	7	349	112	32.1	51	59	-	181
Jewelry specialties	3	146	16		7	9	-	130
Optical goods	4	203	96		44	50	-	51
Lumber and building materials (other than metal)	58	4,202	989	23.5	384	514	37	690
Lumber and millwork	27	1,691	270		71	141	6	161
Cement	3	89	19		12	11	-	9
All other	28	2,422	700		301	362	31	520
Machinery, equipment, and supplies (except electrical)	70	7,087	1,602	22.6	538	876	36	1,858
Commercial machinery, eqp't. & supplies	7	627	169		62	91	-	168
Construction machinery, eqp't. & supplies	3	224	45		12	16	-	67
Farm and dairy machinery and equipment	6	573	153		50	77	2	148
Industrial machinery, eqp't. & supplies	27	4,142	799		261	461	33	997
Bottle and bottling equipment	5	56	16		10	6	1	7
Mill and mine supplies (general line)	17	3,736	671		228	397	8	931
All other	5	350	112		23	58	24	59
Professional equipment and supplies	6	580	200		64	106	-	153
Service equipment and supplies	9	317	105		40	44	1	117
Transportation equipment and supplies	12	624	131		49	81	-	188
Metals (except scrap)	3	875	197	22.5	91	111	-	218
Paper and its products	24	4,097	783	19.1	306	488	2	761
Petroleum and its products	24	1,674	522	31.2	132	196	6	152
Plumbing and heating equipment and supplies	19	2,115	539	25.5	159	240	-	808
Tobacco and its products (except leaf)	11	5,690	384	6.7	129	238	-	317
Waste materials	43	1,648	308	18.7	176	127	28	334
Iron and steel scrap	6	166	39		22	16	-	26
Junk and scrap (general line)	33	1,351	213		118	81	16	303
Waste paper, rags and rubber	4	111	56		36	30	12	5
All other kinds of business	77	3,222	816	25.3	355	429	14	594
Beer	34	413	100		30	36	4	53
Forest products (except lumber)	4	121	34		12	20	3	60
Leather	6	334	60		22	30	-	86
Leather goods	5	309	65		27	31	-	110
Newspapers and magazines	8	480	72		36	45	2	16
Miscellaneous	20	1,565	485		228	267	5	269
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Automotive products	163	36,694	4,836	13.2	1,384	2,169	73	3,760
Automotive products	9	2,122	269	12.7	60	122	1	147
Chemicals	4	1,615	183	11.3	25	45	-	138
Drugs and drug sundries	3	87	17	19.5	7	7	-	9
Farm products—consumer goods	3	185	89	48.1	23	28	1	4
Farm supplies	12	5,035	777	15.4	158	292	30	1,332
Furniture and house furnishings	4	271	49	18.1	14	34	1	28
Groceries and foods (except farm products)	58	21,463	2,529	11.8	763	1,160	18	811
Jewelry and optical goods	5	154	59	38.3	23	33	-	23
Lumber and building materials (other than metal)	4	1,029	122	11.9	46	66	-	409
Machinery, equipment and supplies (except electrical)	49	1,592	404	25.4	155	234	18	496
Plumbing and heating equipment and supplies	5	849	149	17.6	49	75	1	163
All other kinds of business	7	2,292	189	8.2	61	83	3	201

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITHOUT STOCKS	46	\$11,398	\$1,152	10.1	246	\$455	\$9	-
Farm supplies	7	3,489	381	10.9	71	154	5	-
Groceries and foods (except farm products)	3	1,631	450	27.6	48	100	-	-
Lumber and building materials (other than metal)	3	952	55	5.6	12	31	2	-
Machinery, equipment and supplies (except electrical)	7	1,062	31	2.9	10	20	-	-
Tobacco and its products (except leaf)	3	3,561	84	2.4	27	54	-	-
All other kinds of business	23	703	161	21.5	78	96	2	-
AGENTS AND BROKERS								
BROKERS	78	29,980	617	2.1	157	273	24	100
Farm products—raw materials	14	3,078	62	2.0	10	21	7	59
Farm products—consumer goods	11	2,322	105	4.5	13	34	2	1
Farm supplies	8	2,748	31	1.1	7	10	1	-
Groceries and foods (except farm products)	37	30,072	341	1.1	106	165	7	40
All other kinds of business	8	1,568	78	4.7	21	43	7	-
COMMISSION MERCHANTS	71	10,343	548	5.3	152	207	24	260
Farm products—raw materials	19	2,958	152	6.1	40	50	7	160
Farm products—consumer goods	44	5,039	338	6.7	93	131	14	62
All other kinds of business	8	2,346	58	2.5	19	26	3	38
MANUFACTURERS' AGENTS	65	2,977	317	10.6	70	136	26	63
Groceries and foods (except farm products)	9	1,005	18	1.8	6	8	1/	-
Lumber and building materials (other than metal)	4	211	71	33.6	7	34	1/	-
Machinery, equipment and supplies (except electrical)	23	822	97	11.8	22	33	6	7
Metals (except scrap)	6	119	39	32.8	6	17	7	4
All other kinds of business	13	819	92	11.2	27	43	14	52
SELLING AGENTS	10	1,318	174	13.2	40	46	8	2
Coal	6	1,256	154	12.1	18	42	6	-
All other kinds of business	4	52	10	16.1	2	4	1/	2
OTHER AGENTS	34	13,166	710	5.4	428	212	32	1
ALL OTHER TYPES								
SOLE TANK STATIONS (petroleum)	399	37,393	7,151	19.2	1,917	3,017	32	4,789
CHAIN STORE WAREHOUSES	70	26,297	1,220	4.6	272	427	37	1,232
ASSEMBLERS AND COUNTRY BUYERS	180	21,238	2,347	11.1	602	1,355	843	12,962
Farm products—raw materials	97	16,955	1,745	10.3	166	1,014	750	19,522
Farm products—consumer goods	66	3,328	369	10.8	273	169	23	241
Groceries and foods (except farm products)	14	718	218	30.4	156	143	69	89
All other kinds of business	3	227	25	11.0	8	10	1	10
COOPERATIVE MARKETING ASSOCIATIONS	94	7,314	389	5.3	114	174	9	252
Farm products—consumer goods	63	5,276	146	4.3	55	78	3	37
Farm supplies	33	3,199	212	6.6	53	79	4	218
All other kinds of business	5	839	31	3.7	6	17	2	-
OTHER TYPES	4	122	9	7.4	4	6	-	8

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER								
<b>NORFOLK</b>								
	324	\$82,933	\$8,705	10.5	2,711	\$4,078	\$304	\$9,490
Wholesalers proper	203	34,889	6,295	15.2	1,830	2,576	122	5,372
Manufacturers' sales branches	35	12,996	1,664	12.8	432	710	32	1,476
Agents and brokers	64	18,600	612	3.3	127	244	29	164
All other types	22	16,448	1,134	6.9	322	548	121	2,478
<b>WHOLESALESAERS PROPER</b>								
Automotive products	7	669	220	32.9	78	115	2	171
Clothing and furnishings	5	230	43	18.7	14	23	1	40
Coal	4	935	60	6.4	19	35	1	2
Dry goods	6	306	69	22.5	17	38	-	86
Electrical goods	7	1,648	300	18.2	103	145	-	212
Farm products—raw materials	9	5,319	358	6.7	42	119	3	1,501
Farm products—consumer goods	28	3,801	593	15.6	121	229	14	247
Farm supplies (except machinery and equipment)	8	1,552	220	14.2	56	87	2	313
Groceries and foods (except farm products)	55	10,104	1,741	17.2	772	812	78	538
Hardware	4	769	170	22.1	57	99	2	291
Lumber and building materials (other than metal)	12	1,150	225	19.4	77	127	1	118
Machinery, equipment and supplies (except electrical)	19	2,073	437	21.1	148	258	8	567
Paper and its products	6	775	149	19.2	77	103	1	192
Plumbing and heating equipment and supplies	3	445	92	20.7	27	44	-	436
Tobacco and its products (except leaf)	3	3,438	175	5.1	70	125	-	153
Waste materials	5	286	66	23.1	25	12	5	144
All other kinds of business 1/	22	1,378	377	27.4	127	205	4	261
<b>MANUFACTURERS' SALES BRANCHES</b>								
Farm supplies (except machinery and eqp't)	9	6,199	755	12.2	147	282	22	1,100
Groceries and foods (except farm products)	13	4,927	764	15.5	225	343	9	224
Machinery, equipment and supplies (except electrical)	3	101	43	42.6	20	29	-	21
All other kinds of business 2/	10	1,769	102	5.8	39	56	1	131
<b>AGENTS AND BROKERS</b>								
Coal	3	455	51	11.2	7	21	4	-
Farm products—raw materials	5	1,163	37	3.2	8	16	3	159
Farm products—consumer goods	19	1,943	160	8.2	37	69	7	2
Groceries and foods (except farm products)	18	10,927	169	1.5	39	64	1	2
Lumber and building materials (other than metal)	6	1,262	57	4.5	18	37	-	1
Machinery, equipment and supplies (except electrical)	5	246	15	6.1	3	6	-	-
All other kinds of business 3/	8	2,604	123	4.7	15	31	14	-
<b>ALL OTHER TYPES</b>								
Farm products—consumer goods	3	572	33	5.8	13	18	-	1
Petroleum and its products	12	2,677	582	21.7	167	257	1	207
All other kinds of business 4/	7	13,199	519	3.9	142	263	120	2,270

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER (continued)								
<b>RICHMOND</b>	<b>401</b>	<b>\$103,989</b>	<b>\$13,943</b>	<b>13.4</b>	<b>\$4,737</b>	<b>\$6,996</b>	<b>\$501</b>	<b>\$24,543</b>
Wholesale proper	249	42,540	8,306	19.6	3,450	4,619	161	6,711
Manufacturers' sales branches	68	21,560	2,732	12.7	712	1,174	13	1,247
Agents and brokers	62	10,117	606	6.0	141	235	23	151
All other types	22	29,772	2,297	7.7	434	968	304	16,534
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	3	103	16	15.5	6	8	1	66
Automotive products	18	2,403	608	25.3	237	322	1	474
Chemicals	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	4	1,355	219	16.4	92	152	-	210
Coal	3	186	55	29.6	19	18	2	2
Drugs and drug sundries	5	1,661	330	19.9	140	222	-	420
Dry goods	4	3,582	495	13.8	173	297	16	573
Electrical goods	7	1,224	235	19.2	85	138	4	229
Farm products—raw materials	9	4,337	835	19.3	422	356	96	322
Farm products—consumer goods	27	3,556	788	21.6	333	492	3	51
Farm supplies (except machinery and eqp't)	8	1,410	359	25.5	142	155	-	392
Groceries and foods (except farm products)	48	7,293	842	11.5	396	469	5	871
Hardware	4	2,499	652	26.1	298	377	-	973
Lumber and building materials (other than metal)	16	748	221	29.5	99	134	5	183
Machinery, equipment and supplies (except electrical)	34	3,559	934	26.2	303	502	24	856
Metals (except scrap)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	11	2,479	467	18.8	149	285	2	398
Petroleum and its products	6	661	180	27.2	59	86	2	67
Plumbing and heating eqp't and supplies	4	541	169	31.2	55	85	-	122
Waste materials	5	418	59	14.1	50	32	1	64
All other kinds of business 5/	24	3,014	611	17.0	254	307	4	271
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	6	1,774	242	13.6	48	108	1	124
Chemicals	4	439	113	25.7	15	33	-	38
Groceries and foods (except farm products)	16	11,174	1,389	12.4	347	544	6	351
Machinery, equipment and supplies (except electrical)	16	2,280	292	12.8	124	177	2	370
All other kinds of business 5/	25	5,893	696	11.8	177	312	4	364
<b>AGENTS AND BROKERS</b>								
Coal	5	669	104	15.5	10	20	1	-
Farm products—raw materials	8	2,390	61	2.5	11	22	1	59
Farm products—consumer goods	14	1,769	106	6.0	28	36	1	5
Groceries and foods (except farm products)	10	3,673	68	2.4	45	55	1	28
Lumber and building materials (other than metal)	3	501	96	19.0	5	42	7	-
Machinery, equipment and supplies (except electrical)	13	468	86	14.1	12	21	5	6
All other kinds of business 7/	9	647	91	14.1	27	39	7	50
<b>ALL OTHER TYPES</b>								
Farm products—raw materials	3	9,378	783	7.8	53	412	268	15,488
Groceries and foods (except farm products)	4	10,521	401	3.8	110	133	11	368
Petroleum and its products	10	5,049	197	3.9	208	328	2	491
All other kinds of business 8/	5	4,224	81	1.9	65	65	3	187

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 28 —STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION								
<b>ROANOKE</b>	<b>113</b>	<b>\$22,938</b>	<b>\$3,110</b>	<b>13.6</b>	<b>1,038</b>	<b>\$1,345</b>	<b>\$22</b>	<b>\$1,853</b>
Wholesalers proper	73	9,067	1,827	20.1	669	615	16	1,455
Manufacturers' sales branches	15	3,887	419	10.8	149	210	1	166
Agents and brokers	13	4,776	101	2.1	34	41	5	1
All other types	12	5,208	763	14.7	186	279	-	241
<b>WHOLESALEERS PROPER</b>								
Automotive products	7	487	147	30.2	64	58	1	156
Dry goods	3	350	67	19.1	26	43	1	64
Farm products-consumer goods	10	1,243	416	33.5	165	159	1	34
Groceries and foods (except farm products)	21	3,268	375	11.5	152	195	7	356
Machinery, equipment and supplies (except electrical)	6	286	65	22.7	22	34	1	71
Petroleum and its products	3	218	41	18.8	13	24	-	14
All other kinds of business 9/	23	3,215	716	22.3	227	302	5	760
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	7	1,767	245	13.9	81	112	1	61
All other kinds of business 10/	8	2,130	174	8.2	68	98	-	75
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	5	3,704	64	1.7	22	29	4	-
Machinery, equipment and supplies (except electrical)	3	74	7	9.5	4	3	-	1
All other kinds of business 11/	6	998	30	3.0	8	9	1	-
<b>ALL OTHER TYPES</b>								
Petroleum and its products	9	1,458	331	22.7	102	146	-	107
All other kinds of business 12/	3	3,750	432	11.5	84	133	-	134
CITIES OF 20,000 TO 50,000 POPULATION								
<b>ALEXANDRIA</b>	<b>17</b>	<b>3,071</b>	<b>487</b>	<b>15.9</b>	<b>168</b>	<b>234</b>	<b>-</b>	<b>648</b>
Wholesalers proper	12	1,542	238	15.4	112	133	-	568
All other types	5	1,529	249	16.3	56	101	-	80
Groceries and foods (except farm products)	3	696	103	17.3	43	53	-	183
Petroleum and its products	3	1,179	191	16.2	39	71	-	74
All other kinds of business	11	1,296	193	14.9	86	110	-	391
<b>DANVILLE</b>	<b>62</b>	<b>19,793</b>	<b>1,520</b>	<b>7.7</b>	<b>618</b>	<b>749</b>	<b>93</b>	<b>1,686</b>
Wholesalers proper	31	8,439	870	10.3	315	451	77	1,590
All other types	31	11,354	650	5.7	303	298	16	96
Farm products-raw materials	21	15,260	884	5.8	384	453	82	780
Groceries and foods (except farm products)	19	2,835	307	10.8	152	146	3	500
Petroleum and its products	9	769	172	22.4	42	64	1	41
All other kinds of business	13	929	157	16.9	60	86	7	366
<b>LYNCHBURG</b>	<b>87</b>	<b>24,283</b>	<b>4,545</b>	<b>18.7</b>	<b>1,177</b>	<b>1,692</b>	<b>40</b>	<b>3,517</b>
Wholesalers proper	54	19,940	4,130	20.7	1,016	1,512	26	3,407
All other types	33	4,343	415	9.6	161	180	15	110

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
LYNCHBURG (continued)								
Farm products—raw materials	4	\$1,745	\$158	9.1	42	\$88	\$20	\$305
Farm products—consumer goods	5	978	48	4.9	19	19	-	4
Groceries and foods (except farm products)	20	4,824	478	9.9	239	251	1	447
Petroleum and its products	9	1,024	188	18.4	69	72	5	53
All other kinds of business	49	15,712	3,673	23.4	808	1,262	14	2,708
NETPORT NEWS	46	3,271	664	20.3	212	254	8	360
Wholesalers proper	32	2,190	452	20.6	151	169	6	287
All other types	14	1,081	212	19.6	61	85	2	73
Farm products—consumer goods	5	307	72	23.5	23	31	1	9
Groceries and foods (except farm products)	16	1,795	311	17.3	99	106	2	200
Petroleum and its products	6	522	124	23.8	36	49	-	47
All other kinds of business	19	647	157	24.3	54	69	5	104
PETERSBURG	59	7,487	1,492	19.9	502	885	370	1,965
Wholesalers proper	39	2,945	544	18.5	248	288	16	481
All other types	20	4,542	948	20.9	254	597	354	1,505
Farm products—raw materials	6	2,434	677	27.8	179	458	351	1,369
Farm products—consumer goods	9	425	103	24.2	47	57	2	22
Groceries and foods (except farm products)	17	2,477	239	9.6	121	153	15	269
Petroleum and its products	7	1,089	204	18.7	56	96	-	30
All other kinds of business	20	1,062	269	25.3	100	121	2	296
PORTSMOUTH	26	2,835	637	22.5	216	275	12	207
Wholesalers proper	20	2,318	527	22.7	186	233	12	184
All other types	6	517	110	21.3	30	42	-	23
Groceries and foods (except farm products)	12	1,969	452	23.0	149	196	12	136
Petroleum and its products	5	415	74	17.8	18	30	-	14
All other kinds of business	9	451	111	24.6	49	50	-	57
CITIES OF 5,000 TO 20,000 POPULATION								
<b>Total</b>	<b>288</b>	<b>32,067</b>	<b>4,432</b>	<b>13.8</b>	<b>1,775</b>	<b>169</b>	<b>2,074</b>	<b>3,455</b>
BRISTOL	22	2,995	406	13.6	140	-	197	332
CHARLOTTESVILLE	26	3,159	377	11.9	117	2	163	362
CLIFTON FORGE	6	734	96	13.1	40	-	67	74
COVINGTON	8	318	73	23.0	26	-	30	36
FREDERICKSBURG	18	2,041	330	16.2	97	2	139	318
HALEPTON	24	1,049	356	33.9	155	82	185	144
HARRISONBURG	24	2,735	417	15.2	147	16	184	293
HOPWELL	11	520	87	16.7	34	1	41	65
MARTINSVILLE	13	986	146	14.8	50	-	57	124
MULATPI	13	708	105	14.8	42	3	49	108
RADFORD	6	574	38	6.6	19	2	19	70
SOUTH NORFOLK	5	356	80	22.3	24	-	31	181
STAUNTON	31	3,027	519	17.1	189	6	237	423
SURREY	43	10,250	988	9.6	532	49	495	581
WAYNESBORO	10	499	101	20.2	41	3	44	117
WINCHESTER	28	2,114	313	14.8	122	5	146	225





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Table 3.—STATE OF VIRGINIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchan- dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,382	\$359,784	\$48,105	13.4	\$358,692	\$618	23	\$64	37	\$410
Automotive products	62	6,692	1,499	22.4	6,609	80	-	-	2	3
Chemicals	16	2,729	426	15.6	2,729	-	-	-	-	-
Coal	21	3,340	351	10.5	3,334	3	2	3	-	-
Drugs and drug sundries	19	3,431	721	21.0	3,404	-	-	-	2	27
Dry goods	18	6,009	876	14.6	6,009	-	-	-	-	-
Electrical goods	21	3,765	701	18.6	3,676	87	-	-	2	2
Farm products—raw materials	202	53,894	4,653	8.6	53,587	269	2	9	2	29
Farm products—consumer goods	315	23,947	3,676	12.7	28,837	57	1	1	5	52
Farm supplies	122	20,325	2,268	11.2	20,316	5	3	4	-	-
General merchandises	3	585	140	23.9	585	-	-	-	-	-
Groceries and foods (except farm products)	627	126,913	12,983	10.2	126,866	12	7	13	10	22
Hardware	23	6,235	1,446	23.2	6,233	-	1	2	-	-
Jewelry and optical goods	12	503	171	34.0	500	-	1	3	-	-
Lumber and building materials (other than metal)	81	8,324	1,347	16.2	8,315	-	1	1	1	8
Machinery, equipment and supplies (except electrical)	150	10,567	2,134	20.2	10,201	99	1	22	9 1/2	245
Metals (except scrap)	14	2,236	371	16.6	2,236	-	-	-	-	-
Paper and its products	26	4,203	812	19.3	4,188	-	-	-	1	15
Petroleum and its products	423	39,073	7,721	19.8	39,067	-	4	6	-	-
Tobacco and its products (except leaf)	17	9,909	510	5.1	9,909	-	-	-	-	-
Textile materials	44	1,939	345	17.8	1,937	2	-	-	-	-
All other kinds of business	161	20,165	4,954	24.6	20,154	4	-	-	3	7

1/ Include 3 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$210,000.

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 Table 4.—STATE OF VIRGINIA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS  
 For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Percent of sales
								Estab-lish-ments re- port- ing credit sales	All estab-lish-ments		
<b>Total for State</b>	<b>2,382</b>	<b>\$559,784</b>	<b>1,585</b>	<b>66.6</b>	<b>\$238,018</b>	<b>66.2</b>	<b>\$176,073</b>	<b>73.6</b>	<b>48.7</b>	<b>\$37,529</b>	<b>16.6</b>
<b>WHOLESALESAERS PROPER</b>											
<b>Total</b>	<b>1,238</b>	<b>161,647</b>	<b>691</b>	<b>72.0</b>	<b>137,361</b>	<b>85.0</b>	<b>107,759</b>	<b>78.4</b>	<b>66.7</b>	<b>24,741</b>	<b>18.0</b>
<b>Amusement and sporting goods</b>	6	177	5	83.3	171	96.6	128	74.9	72.3	25	14.6
<b>Automotive products</b>	51	4,467	47	92.2	4,010	89.8	2,339	58.3	52.4	1,133	28.3
<b>Chemicals</b>	8	1,038	7	87.5	734	70.7	687	93.6	66.2	165	22.6
<b>Clothing and furnishings</b>	17	11,290	14	82.4	11,257	99.7	11,208	99.6	99.3	3,267	29.0
<b>Coal</b>	12	2,052	9	75.0	1,755	85.5	1,663	94.8	81.0	168	9.6
<b>Drugs and drug sundries</b>	14	3,246	10	71.4	3,190	98.3	2,960	93.4	91.8	668	20.9
<b>Dry goods</b>	18	6,009	17	94.4	5,969	99.7	5,831	97.4	97.0	873	14.5
<b>Electrical goods</b>	19	3,694	18	94.7	3,693	99.9	1,902	61.6	51.6	694	18.8
<b>Farm products—raw materials</b>	37	17,905	16	43.2	9,605	53.6	7,433	77.4	41.5	866	8.9
<b>Farm products—consumer goods</b>	133	13,809	88	66.2	12,347	89.4	10,432	84.6	75.5	2,271	18.4
<b>Farm supplies</b>	58	5,288	48	82.8	4,677	88.5	3,378	72.2	63.9	814	24.1
<b>Furniture &amp; house furnishings</b>	5	105	4	80.0	100	95.2	80	80.0	76.2	18	18.0
<b>Groceries and foods</b>	496	55,480	337	67.9	45,943	82.8	33,464	72.8	60.3	6,660	14.8
<b>Hardware</b>	26	6,128	26	100.0	6,128	100.0	5,337	87.1	87.1	1,441	23.5
<b>Jewelry and optical goods</b>	7	349	7	100.0	349	100.0	154	44.1	44.1	112	32.9
<b>Lumber and building materials</b>	58	4,202	50	86.2	3,782	90.0	2,818	74.6	67.1	940	24.9
<b>Machinery eqpt and supplies</b>	70	7,087	60	85.7	6,951	98.1	6,382	91.8	90.1	1,660	22.4
<b>Metals (except scrap)</b>	5	875	5	100.0	875	100.0	870	99.4	99.4	197	22.6
<b>Paper and its products</b>	24	4,097	22	91.7	3,355	81.9	2,671	76.6	62.8	699	20.8
<b>Petroleum and its products</b>	24	1,674	18	75.0	1,427	85.2	762	53.4	45.5	442	31.0
<b>Plumbing and heating equipment</b>	19	2,115	19	100.0	2,115	100.0	2,116	100.0	100.0	531	26.1
<b>Tobacco and its products</b>	11	5,690	9	81.8	5,696	98.3	3,161	56.3	55.4	376	6.7
<b>Waste materials</b>	43	1,648	8	18.6	61.2	37.1	380	62.1	23.1	128	20.9
<b>All other kinds of business</b>	77	3,222	47	61.0	2,720	84.4	1,694	62.3	52.6	703	25.8
<b>ALL OTHER TYPES</b>	<b>1,144</b>	<b>198,137</b>	<b>695</b>	<b>60.8</b>	<b>100,637</b>	<b>50.8</b>	<b>67,314</b>	<b>66.9</b>	<b>34.0</b>	<b>12,788</b>	<b>12.7</b>
<b>Amusement and sporting goods</b>	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Automotive products</b>	11	2,225	11	100.0	2,225	100.0	2,177	97.8	97.8	295	13.3
<b>Chemicals</b>	8	1,691	8	100.0	1,691	100.0	1,638	96.9	96.9	191	11.3
<b>Clothing and furnishings</b>	1	(X)	-	-	-	-	-	-	-	-	-
<b>Coal</b>	9	1,288	7	77.8	1,112	86.3	707	63.6	54.9	165	13.9
<b>Drugs and drug sundries</b>	5	185	2	40.0	165	89.7	161	97.0	87.0	23	13.9
<b>Electrical goods</b>	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Farm products—raw materials</b>	165	35,989	30	18.2	3,596	10.0	2,865	79.7	8.0	214	6.0
<b>Farm products—consumer goods</b>	182	15,138	62	34.1	7,723	51.0	5,628	72.9	37.2	62	0.8
<b>Farm supplies</b>	64	15,037	18	28.1	9,690	64.4	4,239	43.7	28.2	1,045	10.8
<b>Furniture and house furnishings</b>	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>General merchandise</b>	1	(X)	-	-	-	-	-	-	-	-	-
<b>Groceries and foods</b>	131	71,433	78	59.5	32,137	45.0	27,258	84.8	38.2	3,027	9.4
<b>Hardware</b>	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Jewelry and optical goods</b>	5	154	5	100.0	154	100.0	148	96.1	96.1	59	38.3
<b>Lumber and building materials</b>	23	4,122	12	52.2	2,775	67.3	2,641	95.2	64.1	246	8.8
<b>Machinery, equipment and supplies</b>	80	3,480	70	87.5	3,016	86.7	2,847	94.4	81.8	482	16.0
<b>Metals (except scrap)</b>	9	1,361	6	56.7	1,342	98.6	1,342	100.0	98.6	165	12.3
<b>Paper and its products</b>	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Petroleum and its products</b>	309	37,393	350	87.7	31,885	85.3	13,218	41.5	35.3	6,401	20.1
<b>Plumbing &amp; heating eqpt &amp; supplies</b>	6	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Tobacco and its products</b>	6	4,219	1	16.7	387	9.2	18	4.7	0.4	38	9.8
<b>Waste materials</b>	1	(X)	-	-	-	-	-	-	-	-	-
<b>All other products</b>	26	1,449	20	76.9	1,400	96.6	1,196	79.0	76.3	150	10.7

## WHOLESALE DISTRIBUTION: 1933

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Table 5.—STATE OF VIRGINIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT (continued)

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses Amount	Percent of sales	Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
Total for State	2,382	\$359,784	\$48,105	1,947	81.7	\$282,663	78.6	\$39,105	13.8	\$186,069	\$9,953	\$8,628	\$49,093
WHOLESALESAERS PROPER													
Total	1,228	161,647	28,595	1,132	91.4	145,148	89.8	25,630	17.7	105,547	4,201	23,456	12,144
Amusement and sporting goods	6	177	29	6	100.0	177	100.0	29	16.4	100	39	38	-
Automotive products	51	4,467	1,204	51	100.0	4,467	100.0	1,204	27.0	3,371	608	470	13
Chemicals	8	1,038	235	8	100.0	1,038	100.0	235	22.6	799	73	39	137
Clothing and furnishings	17	11,290	3,275	17	100.0	11,290	100.0	3,275	29.0	11,276	8	6	-
Coal	12	2,052	179	11	91.7	1,772	86.4	172	9.7	498	37	619	19
Drugs and drug sundries	14	3,246	889	12	85.7	2,593	79.9	596	23.1	2,451	25	114	3
Dry goods	18	8,009	876	18	100.0	6,009	100.0	876	14.6	6,003	-	6	-
Electrical goods	19	3,694	694	19	100.0	3,694	100.0	694	18.8	2,353	198	1,056	97
Farm products—raw materials	37	17,905	2,044	18	48.6	8,589	46.9	762	9.1	166	-	7,202	1,021
Farm products—consumer goods	133	13,809	2,506	116	88.7	12,926	93.6	2,188	15.9	9,660	184	274	2,808
Farm supplies	58	5,289	861	47	81.0	4,582	92.3	803	16.4	3,866	898	552	46
Furniture and house furnishings	5	105	19	5	100.0	105	100.0	19	18.1	103	2	-	-
Groceries and foods	496	55,480	8,291	464	97.6	54,279	97.8	8,155	15.0	44,364	747	2,708	6,460
Hardware	26	6,198	1,441	24	92.3	4,856	79.2	1,016	20.9	2,839	500	509	8
Jewelry and optical goods	7	349	112	7	100.0	349	100.0	112	32.1	346	-	-	3
Lumber and building materials	58	4,202	989	48	82.8	3,600	85.7	762	21.2	1,503	203	1,526	266
Machinery, equipment & supplies	70	7,067	1,602	63	90.0	6,411	96.1	1,504	22.1	1,312	92	4,867	540
Metals (except scrap)	5	675	197	3	60.0	506	57.6	151	29.8	164	25	317	-
Paper and its products	24	4,097	783	20	82.3	3,786	92.4	719	19.0	2,212	375	712	487
Petroleum and its products	24	1,674	530	21	87.5	1,641	98.0	502	30.6	1,477	85	75	4
Plumbing and heating eq't	19	2,115	531	15	76.9	1,669	78.9	411	24.6	1,369	17	234	49
Tobacco and its products	11	5,690	384	11	100.0	5,590	100.0	384	6.7	5,632	-	-	58
Waste materials	43	1,648	308	32	74.4	1,431	86.8	252	17.6	81	24	1,302	124
All other kinds of business	77	3,222	815	74	96.1	3,168	96.9	808	25.0	2,392	61	728	7
ALL OTHER TYPES													
Total	1,144	198,137	19,510	815	71.2	137,515	69.4	13,475	9.8	80,742	4,652	15,172	36,949
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	11	2,225	295	9	81.8	1,236	55.6	198	16.0	919	85	231	1
Chemicals	8	1,691	191	7	87.5	1,689	99.9	190	11.2	367	1	1,264	57
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	3	1,288	172	7	77.8	1,167	90.5	156	14.2	667	-	394	164
Drugs and drug sundries	5	185	32	4	80.0	90	48.6	16	10.0	61	7	1	1
Electrical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	165	35,989	2,609	51	30.9	4,249	11.8	174	4.1	822	10	1,987	1,430
Farm products—consumer goods	182	15,138	1,170	160	87.9	11,764	77.7	906	7.7	4,471	142	1,171	5,980
Farm supplies	64	15,037	1,407	27	42.2	11,260	74.9	980	8.7	5,792	563	4,030	675
Furniture and house furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	131	71,443	4,692	122	93.1	64,577	90.4	4,271	6.6	40,689	142	1,303	22,243
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	5	154	59	4	80.0	141	91.6	56	39.7	129	-	2	-
Lumber and building materials	23	4,122	356	10	43.5	1,304	31.6	151	11.6	938	25	330	11
Machinery, equipment & supplies	80	3,480	532	74	92.5	2,460	70.7	465	18.9	522	161	1,557	200
Metals (except scrap)	9	1,361	174	2	22.2	15	1.2	8	50.0	15	1	-	-
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	399	37,353	7,191	250	72.7	29,493	78.9	5,283	17.9	22,664	3,447	1,042	2,145
Plumbing and heating eq't	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	6	4,219	128	4	66.7	3,940	93.6	122	3.1	390	-	-	3,558
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	26	1,449	173	24	92.3	1,475	96.3	169	11.9	210	44	1,012	159

Table 6.—STATE OF VIRGINIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm- mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS												De- cem- ber
		Women				Jan- uary	Feb- ruary	Mar- ch	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber		
		Men	Per- cent of total															
Total	1,566	16,743	4,715	22.0	16,332	15,738	15,653	15,529	15,242	16,553	15,736	16,089	17,376	17,771	17,215	17,138		
Amusement and sporting goods	5	12	3	22.2	11	11	11	11	11	11	11	11	12	12	12	12		
Automotive products	31	428	70	12.5	4	6	4	4	4	4	4	4	4	5	5	5		
Chemicals	8	96	11	10.1	18	11	11	6	12	16	14	19	22	21	24	27		
Clothing and furnishings	8	499	146	22.6	9	9	9	9	9	9	9	9	9	7	6	6		
Coal	7	94	14	12.6	6	8	8	8	8	7	7	7	8	8	7	6		
Drugs and drug sundries	4	209	67	24.3	23	21	22	21	26	14	14	13	28	28	36	34		
Dry goods	10	274	63	15.9	267	264	265	264	254	267	269	271	270	270	270	270		
Electrical goods	6	301	39	16.3	3	4	4	4	6	6	12	12	14	13	7	7		
Farm products—raw materials	207	2,047	1,703	45.4	3	4	4	4	4	3	4	4	4	4	3	3		
Farm products—consumer goods	250	1,356	373	21.6	1,433	1,748	1,486	1,227	1,139	1,102	1,169	1,066	1,139	1,574	1,752	1,860		
Farm supplies	43	660	74	10.1	2,527	1,969	2,009	1,564	1,480	2,197	2,030	2,572	2,652	3,041	3,293	3,957		
Furniture and house furnishings	7	23	5	19.2	1,452	1,300	1,332	1,357	1,470	1,542	1,505	1,451	1,653	1,556	1,476	1,467		
General merchandise	1	37	5	8.3	277	204	230	217	326	291	277	273	256	267	336	329		
Groceries and foods (except farm products)	455	6,435	1,604	22.6	645	612	660	668	693	706	596	602	635	661	652	648		
Hardware	4	659	76	12.3	98	77	123	140	161	145	96	46	51	69	56	40		
Jewelry and optical goods	2	62	12	16.0	20	20	20	20	20	20	20	20	19	19	19	19		
Lumber and building materials (other than metal)	50	465	35	8.7	9	8	8	8	8	8	11	10	12	11	9	9		
Machinery, equipment and supplies (except electrical)	56	802	110	12.1	36	34	34	34	34	34	34	40	40	40	40	40		
Metals (except scrap)	9	137	17	11.1	4	2	2	2	2	2	2	2	2	2	2	2		
Paper and its products	8	277	68	24.1	5,145	4,903	5,016	4,642	4,863	5,042	5,064	5,767	5,791	5,791	5,791	5,825		
Petroleum and its products	66	2,047	83	3.9	1,892	1,857	1,840	2,017	1,637	1,622	1,655	1,722	2,120	2,071	2,110	1,947		
Plumbing and heating equipment and supplies	5	177	40	18.3	547	568	570	561	542	550	581	599	619	660	618	543		
Tobacco and its products (except leaf)	7	140	19	11.4	26	11	20	26	31	24	29	37	41	31	31	24		
Waste materials	47	198	32	13.9	81	72	64	47	71	73	84	85	92	118	95	91		
All other products	81	442	36	7.9	21,049	20,024	19,980	1,978	1,997	1,994	2,023	2,041	2,165	2,170	2,170	2,170		
					2	208	204	199	195	196	200	205	214	221	225	221		
					475	459	452	452	455	455	459	481	484	489	487	484		
					45	36	36	34	35	34	35	34	35	34	35	34		
					725	703	704	706	703	705	717	736	748	750	759	759		
					188	60	62	71	209	458	455	295	243	149	123	73		
					137	133	136	119	140	135	140	136	140	136	144	142		
					17	17	17	28	16	15	16	22	12	16	15	15		
					309	302	302	306	301	298	302	307	311	313	319	322		
					56	54	54	54	55	54	56	57	57	56	57	57		
					2,049	2,014	2,020	2,026	1,980	1,978	1,997	1,994	2,023	2,041	2,165	2,170		
					81	72	64	47	71	73	84	85	92	118	79	95		
					212	208	204	199	195	196	200	205	214	221	225	221		
					166	159	169	159	159	159	158	162	173	173	173	173		
					1	1	1	1	1	1	1	1	1	1	1	1		
					180	171	170	172	170	177	175	182	190	189	191	191		
					56	41	38	36	29	36	41	47	66	72	61	61		
					414	334	326	323	342	334	424	449	485	540	497	474		
					36	35	41	36	36	35	39	42	92	94	91	91		

WHOLESALE DISTRIBUTION: 1933

Census of American Business

Table 7.—STATE OF VIRGINIA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

n. s. in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500

Table with columns: Type of Establishment, Total, Under \$10,000, \$10,000 to \$49,999, \$50,000 to \$99,999, \$100,000 to \$199,999, \$200,000 to \$499,999, \$500,000 to \$999,999, \$1,000,000 and over. Rows include Amusement and sporting goods, Automotive products, Clothing and furnishings, Drugs and drug sundries, Electrical goods, Farm products, Groceries and foods, Lumber and building materials, and Manufacturers' Sales Branches.

## WHOLESALE DISTRIBUTION: 1933

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Table 1 —STATE OF WEST VIRGINIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Per- cent of sales	Part- time	
						1933	1929					
<u>THE STATE</u>	1,186	1,132	\$184,902	\$346,839	\$24,845	12.7	10.7	7,650	\$11,622	6.0	\$320	\$19,238
<u>Wholesalers proper</u>	703	626	88,608	181,817	14,470	16.3	13.0	5,242	7,272	8.2	224	14,244
Wholesale merchants	666	616	85,829	178,413	14,225	16.6	13.1	5,152	7,037	8.2	214	14,098
Limited function wholesalers	37	10	2,779	3,404	235	2.5	9.8	91	235	8.5	10	246
<u>Manufacturers' sales branches</u>	118	121	39,315	81,460	4,524	11.0	8.9	1,098	1,903	4.8	20	3,288
With stocks	106	-	26,414	-	3,874	14.7	-	962	1,596	6.0	19	2,288
Without stocks	12	-	12,901	-	450	3.5	-	135	307	2.4	1	-
<u>Agents and brokers</u>	90	98	35,984	54,131	1,462	4.1	4.3	335	739	2.1	23	141
Brokers	40	37	12,351	17,442	201	1.6	1.3	51	88	0.7	9	1
Commission merchants	19	15	1,609	(X)	142	8.8	(X)	48	71	4.4	6	37
Manufacturers' agents	16	15	5,617	3,945	136	2.4	9.6	35	84	1.1	6	101
Selling agents	12	29	15,744	27,413	936	5.9	4.8	176	502	3.2	9	-
Other agents	3	2	663	(X)	47	7.1	(X)	25	14	2.1	3	2
<u>All other types</u>	277	277	30,995	39,425	4,589	14.8	12.7	980	1,708	5.5	43	1,565
Assemblers and country buy	21	121	1,472	3,532	279	19.0	4.8	46	75	5.0	16	42
Bulk tank stations	189	102	18,368	18,716	3,535	19.2	15.6	783	1,290	7.0	23	1,238
Chain store warehouses	10	5	9,370	5,406	647	6.9	4.9	111	294	3.1	2	226
Cooperative marketing associations	12	9	1,720	897	120	7.0	5.4	36	48	2.8	2	58
Other types	5	10	65	874	8	12.3	36.0	4	3	4.6	-	1

## WHOLESALE DISTRIBUTION: 1933

Census of  
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BusinessTABLE 2A. - STATE OF WEST VIRGINIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg.-sls. branches				Kind of Business	Total	Mfg.-sls. branches						
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/			
<b>Total</b>	<b>1,188</b>	<b>664</b>	<b>106</b>	<b>12</b>	<b>406</b>									
Automotive products	48	45	1	-	2	Groceries and foods (except farm products)	283	184	44	1	54			
Automobiles and other motor vehicles	3	2	-	-	1	Groceries (general line)	76	62	-	-	14			
Automotive eqpt., accessories and parts	41	40	-	-	1	Confectionery and soft drinks	57	51	-	-	6			
Tires and tubes	4	3	1	-	-	Meats and meat products	34	12	17	-	5			
						Other food and grocery specialties	116	59	27	1	29			
Chemicals	19	8	9	-	1	Hardware	24	23	1	-	-			
Explosives	6	-	6	-	-	Hardware (general line)	16	18	-	-	-			
Industrial chemicals	3	-	3	-	-	Hardware (specialty lines)	6	5	1	-	-			
Paints and varnishes	7	7	-	-	-	Jewelry and optical goods (optical goods)	6	2	4	-	-			
All other	2	1	-	-	1	Lumber and building materials (other than metal)	46	32	4	1	9			
Clothing and furnishings	6	6	2	-	-	Lumber and millwork	23	12	2	1	8			
Clothing, men's and boys'	2	2	-	-	-	Brick and tile	1	-	-	-	1			
Clothing, women's and children's	1	1	-	-	-	Cement	3	3	-	-	-			
Furnishings (general line)	1	-	1	-	-	Glass	1	1	-	-	-			
Hosiery	1	-	1	-	-	All other	18	16	2	-	-			
Shoes and other footwear	3	3	-	-	-	Machinery, eqpt. & supplies (except electrical)	87	53	21	2	11			
Coal	22	4	1	2	15	Commercial machinery, eqpt. & supplies	16	4	7	-	5			
Drugs and drug sundries	11	10	1	-	-	Construction machinery, eqpt. & supplies	3	3	-	-	-			
Drugs (general line)	8	8	-	-	-	Farm and dairy machinery and equipment	2	-	2	-	-			
Drugs (specialty lines)	1	1	-	-	-	Industrial machinery, eqpt. & supplies	46	31	11	1	3			
Patent medicines	1	-	1	-	-	Bottles and bottling equipment	1	1	-	-	-			
All other	1	1	-	-	-	Mill and mine supplies (general line)	37	24	10	1	2			
Dry goods	12	11	1	-	-	All other	6	6	1	-	1			
Dry goods (general line)	10	10	-	-	-	Professional equipment and supplies	7	5	-	-	2			
Knit goods	1	1	-	-	-	Service equipment and supplies	11	9	1	-	1			
Piece goods	1	-	1	-	-	Barber and beauty parlor	4	4	-	-	-			
Electrical goods	21	19	2	1	-	All other	7	5	1	-	1			
Electrical appliances, eqpt. & supplies	16	13	2	1	-	Transportation eqpt. and supplies	2	1	-	1	-			
Radios and radio equipment	4	4	-	-	-	Metals (except scrap)	7	4	2	1	-			
Refrigerators	1	1	-	-	-	Iron and steel	6	4	1	1	-			
Farm products-raw materials	72	7	-	-	65	Sheet metal products	1	-	1	-	-			
Grain	7	2	-	-	5	Paper and its products	6	6	-	-	-			
Hides, skins, and furs (raw)	11	4	-	-	7	Petroleum and its products	183	12	-	-	171			
Horses and mules	1	-	-	-	1	Plumbing and heating eqpt. and supplies	9	5	4	-	-			
Livestock	45	-	-	-	45	Heating equipment (general line)	3	-	3	-	-			
Tobacco (leaf)	6	-	-	-	6	Plumbing and heating eqpt. and supplies	4	4	-	-	-			
Wool and mohair	1	-	-	-	1	Stoves and ranges	1	-	1	-	-			
All other	1	1	-	-	-	All other	1	1	-	-	-			
Farm products-consumer goods	154	79	7	-	69	Tobacco and its products (except leaf)	21	16	-	3	-			
Dairy products (general line)	15	10	1	-	4	Waste materials	39	39	-	-	-			
Butter	1	1	-	-	-	Iron and steel scrap	15	15	-	-	-			
Milk and cream	20	11	-	-	9	Junk and scrap (general line)	22	22	-	-	-			
All other dairy products	11	5	6	-	-	Waste paper, rags and rubber	2	2	-	-	-			
Poultry and poultry products	18	6	-	-	12	All other products	68	60	-	1	7			
Dairy and poultry products	6	2	-	-	4	Bags and bagging	1	1	-	-	-			
Fruits and vegetables (fresh)	61	44	-	-	37	Beer	36	32	-	-	4			
All other	2	-	-	-	2	Flowers and nursery stock	3	3	-	-	-			
Farm supplies (feed)	33	30	-	-	3	Forest products (except lumber)	2	2	-	-	-			
Furniture and house furnishings	10	8	2	-	-	Leather	1	1	-	-	-			
China, glassware and crockery	3	2	1	-	-	Leather goods	2	2	-	-	-			
Furniture	6	6	-	-	-	Newspapers and magazines	10	10	-	-	-			
House furnishings (except floor coverings)	1	-	1	-	-	Wines and spiritous liquors	2	2	-	-	-			
						Miscellaneous kinds of business	11	7	-	1	3			



## WHOLESALE DISTRIBUTION: 1933

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 TABLE 2A. STATE OF WEST VIRGINIA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
 FOR STATES AND SELECTED CITIES

Type of Establishment  
 Kind of Business

Type of Establishment  
 Kind of Business

1/ The 406 "All other types" consists of the following:

Exporter (lumber and millwork)	1	Manufacturers' agents	16
Importer (fruits and vegetables)	1	Automobile equipment, accessories and parts	1
Limited function wholesalers	37	Coal	1
Automobiles and other motor vehicles	1	Other food and grocery specialties	3
Coal	2	Lumber and mill work	1
Dairy products (general line)	2	Commercial machinery, equipment and supplies	2
Milk and cream	1	Industrial machinery, equipment and supplies	2
Fruits and vegetables (fresh)	6	Mill and mine supplies	1
Groceries (general line)	10	Other industrial machinery, equipment and supplies	1
Confectionery and soft drinks	6	Other service equipment and supplies	1
Meats and meat products	3	Selling agents	12
Beer	2	Coal	11
Miscellaneous kinds of business	1	Lumber and millwork	1
Lumber and millwork	1	Other agents	3
Mine and mill supplies (general line)	1	Livestock	1
Professional equipment and supplies	1	Tobacco (leaf)	2
Brokers	40	Assemblers and country buyers	81
Coal	1	Hides, skins and furs (raw)	6
Grain	1	Horses and mules	1
Hides, skins, and furs (raw)	1	Livestock	31
Livestock	1	Tobacco (leaf)	4
Tobacco (leaf)	1	Wool and mohair	1
Fruits and vegetables (fresh)	3	Dairy products (general line)	1
Feed	1	Milk and cream	7
Groceries (general line)	1	Poultry and poultry products	11
Meats and meat products	2	Dairy and poultry products	4
Other food and grocery specialties	21	Fruits and vegetables (fresh)	14
Lumber and millwork	4	Miscellaneous kinds of business	1
Brick and tile	1	Cooperative marketing associations	12
Petroleum and its products	1	Horses and mules	7
Beer	1	Dairy products (general line)	1
Commission merchants	19	Fruits and vegetables (fresh)	2
Other chemicals	1	Other farm products-consumer foods	2
Livestock	4	Elevators (grain)	4
Poultry and poultry products	1	Cream stations (milk and cream)	1
Fruits and vegetables (fresh)	10	Bulk tank stations (petroleum)	149
Petroleum and its products	1	Chain stor. warehouses	10
Feed	2	Fruits and vegetables (fresh)	1
		Groceries (general line)	3
		Other food and grocery specialties	2
		Miscellaneous kinds of business	1

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 28.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>1,188</b>	<b>\$194,902</b>	<b>\$24,845</b>	<b>12.7</b>	<b>7,656</b>	<b>\$11,622</b>	<b>\$320</b>	<b>\$19,358</b>
Wholesalers proper	703	88,608	14,470	16.3	5,243	7,272	224	14,344
Manufacturers' sales branches	118	39,315	4,324	11.0	1,098	1,903	20	3,288
Agents and brokers	90	35,984	1,462	4.1	335	739	33	141
All other types	277	30,995	4,589	14.8	980	1,708	43	1,565
<b>WHOLESALE TRADERS PROPER</b>								
<b>Automotive products</b>	<b>46</b>	<b>2,073</b>	<b>599</b>	<b>28.9</b>	<b>243</b>	<b>353</b>	<b>4</b>	<b>702</b>
Automobiles and other motor vehicles	3	309	42		23	26	1	34
Automotive equipment, accessories & parts	40	1,651	527		210	312	3	657
Tires and tubes	3	113	30		10	15	-	11
<b>Chemicals</b>	<b>8</b>	<b>501</b>	<b>140</b>	<b>27.9</b>	<b>53</b>	<b>75</b>	<b>-</b>	<b>140</b>
Clothing and furnishings	6	1,102	207	18.8	55	91	-	230
Shoes and other footwear	3	961	186		41	78	-	195
All other	3	141	21		14	13	-	35
<b>Coal</b>	<b>6</b>	<b>363</b>	<b>35</b>	<b>9.6</b>	<b>8</b>	<b>18</b>	<b>4</b>	<b>1</b>
<b>Drugs and drug sundries</b>	<b>10</b>	<b>2,222</b>	<b>325</b>	<b>14.6</b>	<b>131</b>	<b>194</b>	<b>3</b>	<b>577</b>
<b>Dry goods</b>	<b>11</b>	<b>6,708</b>	<b>1,081</b>	<b>16.1</b>	<b>333</b>	<b>567</b>	<b>1</b>	<b>1,446</b>
<b>Electrical goods</b>	<b>18</b>	<b>2,378</b>	<b>575</b>	<b>24.2</b>	<b>218</b>	<b>325</b>	<b>6</b>	<b>296</b>
Electrical appliances, eq't. & supplies	13	1,813	425		172	241	6	214
All other	5	565	150		46	84	-	82
<b>Farm products—raw materials</b>	<b>7</b>	<b>2,372</b>	<b>119</b>	<b>5.0</b>	<b>56</b>	<b>29</b>	<b>-</b>	<b>71</b>
Hides, skins, and furs (raw)	4	595	37		16	13	-	68
All other	3	1,777	82		20	16	-	3
<b>Farm products—consumer goods</b>	<b>89</b>	<b>5,815</b>	<b>1,309</b>	<b>22.5</b>	<b>481</b>	<b>553</b>	<b>32</b>	<b>197</b>
Dairy products (general line)	12	625	301		106	125	4	8
Milk and cream	12	487	264		114	129	2	18
All other dairy products	5	223	92		29	27	4	16
Poultry and poultry products	6	243	32		10	10	2	5
Fruits and vegetables (fresh)	51	4,191	614		218	258	20	150
All other	3	46	6		4	4	-	-
<b>Farm supplies (feed)</b>	<b>30</b>	<b>1,658</b>	<b>257</b>	<b>15.5</b>	<b>117</b>	<b>137</b>	<b>10</b>	<b>191</b>
Furniture and house furnishings	8	1,047	259	24.7	114	127	2	359
<b>Groceries and foods (except farm products)</b>	<b>203</b>	<b>34,069</b>	<b>4,167</b>	<b>12.2</b>	<b>1,568</b>	<b>2,128</b>	<b>77</b>	<b>4,816</b>
Groceries (general line)	72	24,384	2,508		896	1,298	24	3,924
Confectionery and soft drinks	57	3,855	726		268	357	35	314
Meats and meat products	15	1,431	263		150	141	1	23
Other food and grocery specialties	59	4,399	670		254	332	17	555
<b>Hardware</b>	<b>23</b>	<b>7,294</b>	<b>1,416</b>	<b>19.4</b>	<b>522</b>	<b>851</b>	<b>9</b>	<b>2,293</b>
Hardware (general line)	18	6,858	1,327		488	814	8	2,113
Hardware (specialty lines)	5	436	89		34	37	1	180
<b>Lumber and building materials (other than metal)</b>	<b>34</b>	<b>1,904</b>	<b>573</b>	<b>30.1</b>	<b>205</b>	<b>267</b>	<b>17</b>	<b>450</b>
Lumber and millwork	14	888	242		83	107	11	190
Cement	3	221	72		38	37	-	69
All other	17	795	259		84	123	6	191

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Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
<b>Machinery, equipment &amp; supplies</b>	<b>55</b>	<b>\$5,967</b>	<b>\$1,357</b>	<b>22.7</b>	<b>505</b>	<b>\$735</b>	<b>\$21</b>	<b>\$1,625</b>
Commercial machinery, eqp't. & supplies	4	77	23		11	11	-	19
Industrial machinery, eqp't. & supplies	32	4,908	1,018		397	576	12	1,364
Mill and mine supplies (general line)	25	3,663	757		282	425	10	1,049
All other	7	1,245	261		115	151	2	315
Professional equipment and supplies	6	298	59		28	33	3	76
Service equipment and supplies	9	417	146		56	76	5	113
Barber and beauty parlor	4	143	42		16	24	-	48
All other	5	274	104		40	52	5	65
Other machinery, equipment and supplies	4	267	111		23	39	1	53
<b>Metals (except scrap) (Iron and steel)</b>	<b>4</b>	<b>130</b>	<b>47</b>	<b>36.2</b>	<b>22</b>	<b>23</b>	<b>7</b>	<b>14</b>
Paper and its products	6	966	220	22.8	74	92	5	213
Petroleum and its products	12	491	61	12.4	35	39	-	20
Plumbing and heating equipment & supplies	5	371	132	35.6	44	68	-	147
Tobacco and its products (except leaf)	18	7,673	699	9.1	132	213	3	268
Waste materials	39	1,563	390	25.0	151	150	6	164
Iron and steel scrap	15	781	181		99	85	2	58
All other	24	782	209		62	75	4	106
All other kinds of business	65	1,941	502	25.9	186	237	17	124
Beer	34	853	186		51	66	9	46
Flowers and nursery stock	3	17	7		4	4	1	1
Newspapers and magazines	10	322	84		51	62	2	8
Miscellaneous	18	749	225		80	105	5	69
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	<b>106</b>	<b>26,414</b>	<b>3,874</b>	<b>14.7</b>	<b>963</b>	<b>1,596</b>	<b>19</b>	<b>3,288</b>
Chemicals	9	2,221	412	18.6	74	161	3	308
Farm products—consumer goods	7	322	143	37.4	44	56	2	18
Groceries and foods (except farm products)	44	9,765	1,299	13.3	416	612	7	336
Jewelry and optical goods	4	109	46	42.2	19	22	-	12
Lumber & building materials (other than metal)	4	529	70	13.2	17	41	2	104
Machinery, equipment and supplies	21	2,172	396	18.2	140	221	2	483
Plumbing & heating equipment & supplies	4	390	82	21.0	23	39	2	89
All other kinds of business	13	10,846	1,426	13.1	230	444	1	1,938
<b>WITHOUT STOCKS</b>	<b>12</b>	<b>12,901</b>	<b>450</b>	<b>3.5</b>	<b>135</b>	<b>307</b>	<b>1</b>	<b>-</b>
Tobacco and its products (except leaf)	3	2,481	74	3.0	23	46	-	-
All other kinds of business	9	10,420	376	3.6	112	261	1	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	<b>40</b>	<b>12,351</b>	<b>201</b>	<b>1.6</b>	<b>51</b>	<b>88</b>	<b>9</b>	<b>1</b>
Farm products—raw materials	4	769	19	2.5	5	13	5	-
Farm products—consumer goods	3	238	8	3.4	3	3	-	-
Groceries and foods (except farm products)	24	9,455	113	1.2	31	47	3	1
Lumber and building materials (other than metal)	5	232	23	9.9	3	5	-	-
All other kinds of business	4	1,657	38	2.3	9	21	1	-
<b>COMMISSION AGENTS</b>	<b>19</b>	<b>1,609</b>	<b>142</b>	<b>8.8</b>	<b>48</b>	<b>71</b>	<b>6</b>	<b>37</b>
Farm products—raw materials	4	246	10	4.1	-	-	-	22
Farm products—consumer goods	11	1,209	123	10.2	42	66	6	15
All other kinds of business	4	154	9	5.8	6	5	-	-

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Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' AGENTS</b>	16	\$5,617	\$156	2.4	35	\$64	\$4	\$101
Groceries and foods (except farm products)	3	4,754	56	0.8	8	12	-	1
Machinery, equipment and supplies (except electrical)	9	491	43	8.8	12	21	2	30
All other kinds of business	4	372	57	15.3	15	31	4	70
<b>SELLING AGENTS</b>	12	15,744	936	5.9	176	502	9	-
<b>OTHER AGENTS</b>	3	663	47	7.1	25	14	3	2
<b>ALL OTHER TYPES</b>								
<b>BULK TANK STATIONS (Petroleum)</b>	169	18,368	3,565	19.2	783	1,290	23	1,238
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	81	1,472	279	19.0	46	73	15	42
<b>CHAIN STORE WAREHOUSES</b>	10	9,370	647	6.9	111	294	2	226
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	12	1,720	180	9.0	36	48	2	58
Farm products—raw materials	7	212	19	9.0	1	2	2	-
Farm products—consumer goods	6	1,508	101	6.7	35	46	-	58
Other types	5	65	8	12.3	4	3	-	1
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>								
<b>CHARLESTON</b>	113	39,757	4,972	12.8	1,367	2,477	30	3,643
<b>Wholesalers proper</b>	76	17,643	2,908	16.5	979	1,404	18	3,028
Manufacturers' sales branches	13	3,466	648	18.7	172	296	-	321
Agents and brokers	12	10,681	488	4.6	93	255	8	13
All other types	12	6,967	928	13.3	143	522	4	286
<b>WHOLESALE PROPER</b>	76	17,643	2,908	16.5	979	1,404	18	3,028
Automotive products	6	274	105	38.3	37	60	-	103
Chemicals	4	381	104	27.3	40	57	-	102
Dry goods	3	2,950	443	15.0	127	216	-	546
Farm products—consumer goods	6	588	130	22.1	34	41	1	3
Groceries and foods (except farm products)	22	7,443	975	13.1	380	472	7	1,080
Hardware	4	890	235	26.4	70	95	-	313
Machinery, equipment and supplies (except electrical)	10	1,152	232	20.1	73	119	5	254
Textile materials	3	272	47	17.3	18	22	1	67
All other kinds of business 1/	19	3,693	637	17.2	260	318	4	560
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	6	1,812	199	11.0	69	100	-	63
Machinery, equipment and supplies (except electrical)	3	244	81	33.2	32	60	-	50
All other kinds of business 2/	4	1,410	369	26.1	70	136	-	206
<b>AGENTS AND BROKERS</b>								
Coal	5	8,905	441	5.0	60	233	6	-
Groceries and foods (except farm products)	3	217	10	4.6	1	3	2	-
All other kinds of business 3/	4	1,659	37	2.2	12	19	-	13
<b>ALL OTHER TYPES</b>								
Petroleum and its products	7	2,338	581	22.1	60	278	2	179
All other kinds of business 4/	5	4,509	407	8.8	74	245	1	107

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Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION (continued)								
<b>HUNTINGTON</b>								
	180	\$37,754	\$4,017	10.6	1,285	\$2,085	\$56	\$2,935
Wholesalers proper	128	14,312	2,605	18.2	927	1,405	38	2,315
Manufacturers' sales branches	24	7,327	633	8.6	178	346	7	482
Agents and brokers	28	13,555	486	3.6	117	246	10	18
All other types	12	2,560	293	11.4	61	88	3	112
<b>WHOLESALESAERS PROPER</b>								
Automotive products	9	210	85	40.5	41	56	1	65
Clothing and furnishings	3	574	126	22.0	32	70	-	111
Electrical goods	6	477	109	22.9	31	49	2	44
Farm products-consumer goods	13	1,115	166	14.9	70	75	7	18
Farm supplies	3	270	59	21.9	33	28	-	39
Groceries and foods (except farm products)	24	3,574	444	12.4	169	214	7	407
Lumber and building materials (other than metals)	6	121	46	38.0	16	22	3	20
Machinery, equipment and supplies (except electrical)	12	1,498	396	26.4	125	205	5	265
Waste materials	9	215	43	20.0	24	16	-	14
All other kinds of business 5/	31	6,258	1,151	18.1	386	670	13	1,330
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	7	1,305	197	15.1	65	93	3	45
Machinery, equipment and supplies (except electrical)	7	1,416	155	9.4	41	75	-	84
All other kinds of business 6/	10	4,606	303	6.6	72	171	4	365
<b>AGENTS AND BROKERS</b>								
Coal	3	5,578	342	6.0	69	126	3	-
Farm products-consumer goods	4	242	19	7.9	5	14	3	-
Groceries and foods (except farm products)	10	6,899	30	0.7	15	19	-	2
Machinery, equipment and supplies	3	805	25	12.7	4	13	2	14
All other kinds of business	6	531	49	9.2	24	14	2	2
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods	3	253	39	15.4	11	19	-	4
Petroleum and its products	6	1,005	133	13.2	34	45	2	84
All other kinds of business 8/	3	1,302	101	7.8	16	22	1	24
<b>SHREVEPORT</b>								
	145	\$38,650	\$3,369	13.9	1,597	2,305	61	2,599
Wholesalers proper	98	18,005	3,021	16.1	1,092	1,466	54	2,105
Manufacturers' sales branches	22	15,944	1,753	11.0	361	647	3	267
Agents and brokers	11	1,592	149	9.4	51	77	2	84
All other types 9/	14	2,309	446	19.3	93	115	2	143
<b>WHOLESALESAERS PROPER</b>								
Automotive products	7	645	144	21.7	64	89	1	215
Clothing goods	4	885	165	18.6	71	84	1	236
Electrical goods	7	997	250	25.1	97	142	1	126
Farm products-consumer goods	10	541	207	38.3	82	103	2	15
Groceries and foods (except farm products)	22	4,623	632	13.7	262	351	26	450

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Table 2 B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALEERS PROPER (continued)								
Hardware	3	\$774	\$191	24.7	54	\$93	\$1	\$270
Lumber and building materials (other than metal)	4	435	120	27.6	38	45	-	72
Machinery, equipment and supplies (except electrical)	7	660	169	25.6	98	107	1	185
Paper and its products	4	375	121	32.2	42	50	5	102
Tobacco and its products (except leaf)	4	5,494	560	10.2	90	161	1	125
Waste materials	4	298	50	16.8	38	29	9	14
All other kinds of business <u>10/</u>	22	3,058	412	13.5	156	212	7	317
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	2,256	516	22.9	160	295	2	23
Machinery, equipment and supplies (except electrical)	4	705	60	8.5	12	18	1	14
Metals (except scrap)	3	10,800	534	4.9	128	215	-	147
All other kinds of business <u>11/</u>	7	2,133	643	29.5	61	119	-	83
AGENTS AND BROKERS								
Farm products-consumer goods	6	857	89	10.4	35	48	1	14
All other kinds of business <u>12/</u>	5	735	60	8.2	16	29	1	70
CITIES 20,000 TO 50,000 POPULATION								
CLARKSBURG								
Wholesale proper	38	4,650	874	14.5	252	341	3	707
All other types	26	8,381	443	5.3	140	197	2	158
Farm products-consumer goods	4	1,788	192	10.7	62	78	-	64
Groceries and foods (except farm products)	20	7,685	401	5.2	137	201	1	299
Petroleum and its products	6	819	159	19.4	41	57	-	66
All other kinds of business	34	2,739	365	13.3	152	202	4	436
FAIRMONT								
Wholesale proper	22	2,324	416	17.9	167	204	5	440
All other types	12	5,841	363	6.2	79	116	1	144
Farm products-consumer goods	4	672	98	14.6	25	25	1	13
Groceries and foods (except farm products)	7	4,527	259	5.7	76	104	1	228
Petroleum and its products	6	743	145	19.5	37	52	-	78
All other kinds of business	17	2,223	277	12.5	108	139	4	265
PARKERSBURG								
Wholesale proper	44	3,711	645	17.4	263	323	7	800
All other types	14	2,585	319	12.3	90	135	6	314
Farm products-raw materials	3	489	11	2.2	3	8	4	-
Farm products-consumer goods	7	501	104	20.8	46	50	1	8
Groceries and foods (except farm products)	11	1,890	195	10.3	80	102	1	212
Petroleum and its products	5	654	128	19.3	27	36	1	40
All other kinds of business	32	2,762	528	19.1	197	262	6	854

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Table 2B.—STATE OF WEST VIRGINIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION 13/								
<u>Total</u>	206	\$27,568	\$3,806	13.8	1,196	\$1,790	\$57	\$4,458
BECKLEY	9	1,843	225	12.3	53	89	1	112
BLUEFIELD	40	9,239	1,345	14.5	398	698	11	1,199
ELKINS	19	1,337	212	15.9	82	121	9	193
GRAPTON	12	512	64	12.5	27	29	2	43
HINTON	12	1,589	243	15.3	64	96	7	188
KEYSER	8	149	31	20.8	12	13	2	14
MARTINSBURG	28	4,535	329	7.3	116	127	3	1,320
MORGANTOWN	23	2,238	359	16.0	127	147	6	293
MOUNDSVILLE	4	517	55	10.6	31	35	1	77
PRINCETON	11	723	122	16.9	41	60	1	73
RICHWOOD	2	165	33	20.0	8	10	1/	26
WELCH	11	967	137	14.2	58	73	5	164
WELLSBURG	5	262	43	16.4	11	12	1	25
WESTON	6	681	115	16.9	39	52	3	121
WILLIAMSON	16	2,791	492	17.6	149	226	5	610

- 1/ Includes 1 establishment dealing in clothing and furnishings; 1 in drugs and drug sundries; 2 in electrical goods; 2 in farm supplies; 2 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 4 in all other products.
- 2/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 1 in jewelry and optical goods; and 1 in plumbing and heating equipment and supplies.
- 3/ Includes 1 establishment dealing in farm products—consumer goods; 1 in farm supplies; and 2 in machinery, equipment and supplies (except electrical).
- 4/ Includes 1 establishment dealing in farm products—raw materials; 2 in farm products—consumer goods; and 2 in groceries and foods (except farm products).
- 5/ Includes 2 establishments dealing in chemicals; 1 in coal; 2 in drugs and drug sundries; 1 in dry goods; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 2 in hardware; and 14 in all other products.
- 6/ Includes 1 establishment dealing in chemicals; 1 in clothing and furnishings; 1 in electrical goods; 1 in farm products—consumer goods; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
- 7/ Includes 1 establishment dealing in chemicals; 2 in farm products—raw materials; 2 in lumber and building materials (other than metal); and 1 in petroleum and its products.
- 8/ Includes 1 establishment dealing in farm products—raw materials; 1 in groceries and foods (except farm products); and 1 in all other products.
- 9/ Includes 1 establishment dealing in farm products—consumer goods; and 11 in petroleum and its products.
- 10/ Includes 2 establishments dealing in chemicals; 2 in drugs and drug sundries; 1 in farm products—raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 10 in all other products.
- 11/ Includes 1 establishment dealing in chemicals; 1 in drugs and drug sundries; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
- 12/ Includes 1 establishment dealing in automotive products; 1 in coal; 1 in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); and 1 in machinery equipment and supplies (except electrical).
- 13/ No wholesale reports were received from the city of South Charleston.

## WHOLESALE DISTRIBUTION: 1933

13-0-7  
Census of  
American  
Business

Table 3.—STATE OF WEST VIRGINIA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchan- dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	1,186	\$194,902	\$24,846	12.7	\$194,488	\$147	23	\$58	33	\$209
Chemicals	18	2,725	553	20.3	2,725	-	-	-	-	-
Coal	22	17,587	1,056	5.9	17,673	-	-	-	1	14
Electrical goods	21	3,848	705	18.3	3,859	7	1	2	-	-
Farm products—raw materials	72	5,013	301	6.0	5,012	1	-	-	-	-
Farm products—consumer goods	154	10,361	1,923	18.6	10,353	-	1	2	2	6
Farm supplies	33	3,206	281	8.8	3,200	3	1	3	-	-
Groceries and foods (except farm products)	235	67,978	6,431	9.5	67,382	2	3	9	13	85
Jewelry and optical goods	6	188	70	37.2	188	-	-	-	-	-
Lumber and building materials (other than metal)	46	2,822	699	24.8	2,789	12	5	17	1	4
Machinery, equipment and supplies (except electrical)	87	9,596	1,841	19.2	9,465	86	-	-	9	45
Metals (except scrap)	7	10,930	581	5.3	10,930	-	-	-	-	-
Paper and its products	6	966	220	22.8	966	-	-	-	-	-
Petroleum and its products	183	18,966	3,603	19.0	18,948	-	2	6	1	11
Plumbing and heating equipment and supplies	9	761	214	28.1	769	-	-	-	2	2
Tobacco and its products (except leaf)	21	10,154	773	7.6	10,154	-	-	-	-	-
Waste materials	39	1,563	390	26.0	1,563	-	-	-	-	-
All other kinds of business	181	28,239	5,224	18.5	28,142	36	10	19	4	42



WHOLESALE DISTRIBUTION, 1933

Table 4.—STATE OF WEST VIRGINIA. CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

Census of  
Wholesale  
Business

For States Only

(All figures expressed in thousands of dollars)

(An (X) in column indicates that information not available in order to avoid disclosing data for individual establishments, but such data are included in State totals)

Type of Establishment Kind of Business	ALL ESTABLISHMENTS				ESTABLISHMENTS REPORTING CREDIT SALES				Total Expenses	
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Amount	Percent of Sales	Amount	Percent of sales
Total for State	1,133	\$194,902	832	70.0	130,764	67.1	\$102,041	78.0	\$19,328	14.6
WHOLESALE TRADER										
Total	703	88,608	508	72.3	66,444	75.0	51,967	78.2	11,282	16.9
Automotive products	46	2,073	34	73.9	1,755	84.7	1,197	67.5	473	28.4
Chemicals	2	501	5	100.0	171	34.1	149	87.1	41	24.0
Clothing and furnishings	6	1,109	5	83.3	1,077	97.7	1,025	94.2	307	29.9
Coal	6	353	4	66.7	88	24.8	53	59.2	10	11.4
Drugs and drug sundries	10	2,227	9	90.0	2,219	99.9	1,973	84.4	324	14.6
Dry goods	11	6,707	7	63.6	2,261	33.7	2,171	95.6	362	16.0
Electrical goods	18	2,371	14	77.8	1,566	65.9	1,255	79.9	385	24.6
Farm products—raw materials	7	2,372	3	42.9	602	25.4	358	59.5	39	6.3
Farm products—consumer goods	89	5,815	62	69.7	4,820	82.9	3,517	73.0	1,062	22.0
Farm supplies	30	1,657	27	90.0	1,533	92.8	959	62.4	244	15.9
Furniture and house furnishings	9	1,047	7	87.5	1,039	99.2	921	88.6	257	24.7
Groceries and foods	205	34,069	142	70.0	30,120	88.4	22,346	74.2	5,747	17.4
Hardware	23	7,294	20	57.0	6,205	85.2	5,614	59.4	1,213	18.6
Lumber and building materials	34	1,904	30	88.2	1,692	89.2	1,141	67.3	524	30.9
Machinery, equipment and supplies	55	5,957	45	80.8	4,325	72.3	4,395	101.1	1,142	23.7
Metals (except scrap)	4	130	3	75.0	113	90.8	106	93.8	43	36.4
Paper and its products	6	956	5	83.3	897	92.9	811	90.4	204	22.7
Petroleum and its products	12	491	10	83.3	475	96.7	277	58.3	56	11.8
Plumbing and heating equipment	5	371	1	20.0	371	100.0	333	89.8	132	35.6
Tobacco and its products	18	7,573	1	5.6	1,599	22.1	820	48.3	90	5.7
Waste materials	39	1,563	1	4.0	1,154	73.8	1,014	87.9	306	26.5
All other kinds of business	65	1,941	43	66.2	1,445	74.4	1,130	78.2	370	25.6
ALL OTHER TYPES										
Total	435	106,294	324	66.8	64,320	60.5	50,077	77.9	8,076	12.6
Automotive products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	10	2,224	10	100.0	2,224	100.0	2,224	100.0	413	18.6
Clothing and furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	16	17,224	14	97.5	16,416	95.3	15,349	94.0	929	5.7
Drugs and drug sundries	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	3	1,470	3	100.0	1,470	100.0	1,393	94.8	130	8.8
Farm products—raw materials	65	2,541	8	12.3	610	23.1	84	13.8	30	4.9
Farm products—consumer goods	65	4,546	37	56.9	3,362	74.0	1,227	36.5	491	14.1
Farm supplies	3	1,543	1	33.3	9	0.6	3	33.3	2	22.2
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	90	33,909	48	60.0	12,697	37.4	9,546	75.2	1,330	10.5
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	109	4	100.0	109	100.0	109	100.0	46	42.2
Lumber and building materials	12	918	9	75.0	684	74.5	680	99.4	37	14.2
Machinery, equipment and supplies	34	3,629	28	87.5	3,609	99.4	3,275	90.7	481	13.3
Metals (except scrap)	3	10,800	-	-	-	-	-	-	-	-
Petroleum and its products	17	18,474	148	85.5	16,862	91.3	9,044	53.6	3,183	19.9
Plumbing and heating equipment	4	390	4	100.0	390	100.0	384	97.5	82	21.0
Tobacco and its products	3	2,481	-	-	-	-	-	-	-	-
Waste materials	3	65	1	20.0	10	15.4	7	70.0	6	40.6

## WHOLESALE DISTRIBUTION: 1933

1933  
Census of  
American  
Business

Table 5.—STATE OF WEST VIRGINIA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,188	\$194,902	\$24,845	1,041	87.6	\$149,160	76.5	\$17,681	11.9	\$106,360	\$4,420	\$22,198	\$15,622
<b>WHOLESALEERS PROPER</b>													
Total	705	88,608	14,470	655	95.8	78,781	88.9	9,867	12.5	61,200	2,776	12,752	2,053
Automotive products	46	2,073	599	45	97.8	2,072	99.9	599	28.9	1,716	202	111	43
Chemicals	8	501	140	8	100.0	501	100.0	140	27.9	218	113	173	3
Clothing and furnishings	6	1,102	207	6	100.0	1,102	100.0	207	18.8	1,087	2	-	13
Coal	6	363	35	4	65.7	71	19.6	10	14.1	37	1	42	1
Drugs and drug sundries	10	2,222	325	10	100.0	2,222	100.0	325	14.6	2,079	10	66	67
Dry goods	11	6,708	1,081	10	90.9	4,368	65.0	712	16.3	4,350	-	7	5
Electrical goods	18	2,378	575	18	100.0	8,378	100.0	575	24.2	1,566	201	595	16
Farm products—raw materials	7	2,378	119	7	100.0	2,378	100.0	119	5.0	128	23	2,102	119
Farm products—consumer goods	89	5,815	1,309	74	83.1	5,390	92.7	122	2.3	4,608	277	23	482
Farm supplies	30	1,658	257	28	93.3	1,586	95.7	253	15.9	1,096	293	128	69
Furniture & house furnishings	6	1,047	259	8	100.0	1,047	100.0	259	24.7	950	75	5	19
Groceries and foods	803	34,069	4,167	201	99.0	33,928	99.6	4,148	12.2	31,265	404	1,945	294
Hardware	23	7,294	1,416	20	87.0	6,505	89.2	121	1.9	4,708	697	983	117
Lumber & building materials	34	1,904	573	25	73.5	1,541	80.9	479	31.1	758	171	605	27
Machinery, equipment and supplies (except electrical)	55	3,967	1,357	54	98.2	5,955	99.8	440	7.4	1,154	63	4,405	334
Metals (except scrap)	4	130	47	3	75.0	40	30.8	17	22.5	21	6	13	-
Paper and its products	6	966	220	6	100.0	966	100.0	220	22.8	724	49	43	150
Petroleum & its products	12	491	61	10	83.5	465	94.7	53	11.4	300	59	99	7
Plumbing & heating eq't.	3	371	132	5	100.0	371	100.0	132	35.6	225	-	114	32
Tobacco and its products	18	7,273	699	17	94.4	2,724	35.6	165	6.1	2,686	37	-	1
Waste materials	39	1,563	390	33	84.6	1,461	93.5	349	23.9	111	16	1,105	231
All other kinds of business	85	1,941	502	63	96.9	1,721	88.7	442	25.7	1,429	79	190	23
<b>ALL OTHER TYPES</b>													
Total	485	106,294	10,375	388	79.6	70,379	65.2	7,794	11.1	45,660	1,644	9,445	13,629
Automotive products	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	10	2,224	413	9	90.0	903	40.5	305	33.9	142	1	761	-
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	16	17,234	1,001	7	43.8	1,720	10.0	216	12.6	507	95	1,118	-
Drugs and drug sundries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	3	1,470	130	3	100.0	1,470	100.0	130	2.8	75	-	1,188	215
Farm products—raw materials	65	2,841	163	35	53.8	1,657	62.7	109	6.6	151	14	1,098	394
Farm products—consumer goods	65	4,646	614	63	81.5	3,813	83.9	565	14.7	3,359	169	30	255
Farm supplies	3	1,548	24	1	33.3	9	0.8	2	22.2	9	-	-	-
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	80	33,909	3,264	72	90.0	31,774	93.7	3,217	7.0	21,274	-	315	10,165
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry & optical goods	4	109	46	4	100.0	109	100.0	46	42.2	104	-	5	-
Lumber & building materials	12	918	126	9	75.0	678	73.9	27	14.3	51	61	557	9
Machinery, equipment and supplies (except electrical)	32	3,629	484	29	90.6	3,554	97.9	464	13.1	587	19	2,872	76
Metals (except scrap)	3	10,800	534	-	-	-	-	-	-	-	-	-	-
Petroleum & its products	171	16,474	3,542	145	84.8	17,575	83.5	3,126	18.5	14,664	1,268	1,329	16
Plumbing & heating eq't.	4	390	32	3	75.0	317	81.5	90	22.1	244	5	68	-
Tobacco and its products	3	2,962	74	3	100.0	2,491	100.0	74	3.0	3	-	-	2,478
All other products	5	69	15	5	100.0	69	100.0	15	21.7	3	-	-	-

WHOLESALE DISTRIBUTION: 1933

17-20-1  
Census of  
American  
Business

Table 6.—STATE OF WEST VIRGINIA—MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED				NUMBER OF EMPLOYEES BY MONTHS												No. of con- sum- ers			
	Pro- pri- etors and firm man- agers	Men		Women		Average number of em- ployees	Employ- ment ratio to average	Jan- uary	Feb- ruary	Mar- ch	April	May	June	July	Aug- ust	Sep- tem- ber		Oct- ober	Nov- em- ber	Dec- em- ber
		Estimated average	Per- cent of total	Estimated average	Per- cent of total															
Total	665	7,375	1,000	11.9	7,656	7,250	7,228	7,100	7,203	7,367	7,541	7,763	7,935	8,159	8,138	8,065	8,108	105	106	
Amusement and sporting goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Automotive products	25	234	32	12.2	256	229	228	235	239	255	257	264	271	275	270	268	266	9	10	
Chemicals	12	115	16	12.5	127	125	121	123	126	128	131	131	132	132	141	140	118	4	4	
Clothing and furnishings	1	77	13	14.1	87	85	85	85	86	86	86	88	88	86	88	88	88	4	4	
Coal	10	168	51	23.5	201	199	199	198	198	197	197	197	198	199	212	214	207	14	13	
Drugs and drug sundries	4	121	46	27.5	161	162	163	163	159	157	157	155	156	166	164	164	166	6	6	
Dry goods	4	296	42	12.4	354	330	316	316	319	316	321	324	346	348	349	350	350	5	5	
Electric lights	0	199	62	23.6	246	239	236	238	243	243	247	249	255	257	260	257	255	10	14	
Farm products—raw materials	79	131	7	5.4	78	146	143	46	48	48	50	53	56	63	61	61	162	62	93	
Farm products—consumer goods	148	682	80	10.4	652	615	616	619	618	636	643	646	666	688	692	695	688	155	116	
Farm supplies	21	129	14	9.8	126	126	126	120	121	126	127	126	125	132	133	134	133	20	21	
Furniture and house furnishings	8	115	14	11.2	124	114	117	118	117	121	124	127	130	138	126	129	126	6	3	
General—retail	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Groceries and foods— (except farm products)	145	2,107	279	11.7	2,169	2,085	2,065	2,075	2,105	2,128	2,159	2,200	2,243	2,329	2,326	2,301	2,261	190	190	
Hardware	2	487	67	12.1	531	487	488	487	487	503	514	520	539	566	579	566	562	22	23	
Jewelry and optical goods	-	25	5	15.2	30	19	29	29	29	29	29	29	29	29	33	33	33	5	5	
Lumber and building materials (other than metal)	50	255	32	11.2	256	251	229	229	230	234	234	243	250	260	244	233	235	64	53	
Machinery, equipment and supplies (except electrical)	26	626	85	12.0	667	623	637	634	633	646	661	716	707	707	681	676	684	55	46	
Metals—(except scrap)	2	116	41	26.0	150	162	116	85	118	140	157	160	171	172	172	172	170	172	170	
Paper and its products	1	57	23	26.6	74	72	74	74	78	71	74	74	74	74	74	74	74	7	9	
Petroleum and its products	25	843	19	2.2	821	787	789	784	797	796	793	850	866	873	865	857	865	57	44	
Plumbing and heating equipment and supplies	1	62	12	15.6	67	65	66	64	64	65	67	68	69	72	70	70	70	70	70	
Tobacco and its products	16	145	21	12.9	155	154	153	152	153	154	156	157	160	158	158	158	158	8	12	
Ware materials	48	168	11	6.1	161	162	162	162	161	161	161	161	161	161	161	161	161	175	183	
Other products	51	209	28	11.9	182	119	124	121	134	158	176	222	234	241	228	219	219	24	22	
			55	41	41	41	41	41	46	47	59	66	67	63	59	58	58	59	58	

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF WEST VIRGINIA: WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS  
For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL											UNDER \$10,000					\$10,000 TO \$49,999					\$50,000 TO \$99,999					\$100,000 TO \$199,999					\$200,000 TO \$499,999					\$500,000 TO \$999,999					\$1,000,000 AND OVER				
	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales	Num-ber of estab-lish-ments	Full-time em-ployes (aver-age)	To-tal ex-ten-sion per-cent of net sales													
WHOLESALE MERCHANTS	665	5,151	16.6	131	104	40.2	212	627	25.5	117	730	24.0	90	977	21.6	84	1,486	14.9	23	642	11.9	8	565	12.7																						
Automotive products	45	336	28.6	6	39.3		21	63	33.5	9	84	32.5	7	80	32.0																															
Chemicals	8	53	27.9	1	1	33.3	4	12	31.7	1	6	34.7	2	32	27.6																															
Clothing and furnishings	6	58	12.8				3	9	25.5	1	5	11.7																																		
Coal	4	6	9.1	1	2	50.0	2	2	6.1																																					
Drugs and druggs	10	101	14.6	1			2	9	19.2	1	9	19.2	2	16	16.2																															
Dry goods	11	323	16.1				1	41	40.6	3	22	21.1	3	22	21.1																															
Electrical goods	16	218	24.2	0	2	50.0	4	4	42.6	3	17	31.4	2	21	24.6																															
Farm products—raw materials	7	36	5.0	2	1	14.3	2	4	8.6	1	2	5.2																																		
Farm products—consumer goods	80	459	22.2	16	18	40.0	27	62	33.2	15	92	29.1	14	104	30.1																															
Furniture and house furnishings	30	117	15.2	3	2	13.3	13	35	16.9	9	44	16.6	5	35	13.0																															
Hardware	184	1,820	12.7	36	27	41.1	41	100	23.0	27	179	34.0	31	252	14.7																															
Jewelry and optical goods	22	522	19.4				2	9	30.4	2	5	17.6	6	73	21.4																															
Lumber and building materials (other than metal)	32	199	22.1	5	11	50.0	16	48	36.1	5	42	24.5	5	71	28.4																															
Machinery, equipment and supplies (except electrical)	53	303	24.7	5	5	42.9	21	66	32.6	14	68	27.4	5	73	34.3																															
Metals (except scrap)	4	22	26.2				3	11	42.5	1	11	33.3																																		
Paper and its products	6	74	22.8				1	4	4.2	1	10	23.2	3	37	30.8																															
Petroleum and its products	12	55	12.4	2		16.7	6	16	26.4	2	5	9.6	2	14	11.5																															
Plumbing and heating equipment & supplies	5	44	25.6				2	15	21.3	2	15	21.3	2	22	25.6																															
Tobacco and its products (except leaf)	18	132	9.1	2			1	4	19.6	6	8	6.8	2	7	6.5																															
Waste materials	59	161	25.0	21	17	32.4	11	38	30.4	3	25	21.3	3	37	43.4																															
All other products	60	168	25.6	21	11	29.8	26	51	19.0	11	69	25.1	2	37	43.4																															
MANUFACTURERS' SALES BRANCHES	106	963	14.7	6	0	47.9	33	81	24.5	20	96	22.1	12	155	26.6																															
WHOLESALE MERCHANTS	9	75		1		26.6	4	3		2	2	17.2																																		
Farm products—consumer goods	7	44	37.4				3	6	39.7	3	18	35.3	1	20	39.4																															
Groceries and foods (except farm products)	44	416	13.3	3	2	46.7	9	19	42.2	6	32	23.2	8	87	26.1																															
Jewelry and optical goods	4						4																																							
Lumber and building materials (other than metal)	4	17	13.2							2	9	18.0	1	6	13.4																															
Machinery, equipment and supplies (except electrical)	21	140	18.2	2	2	46.7	12	43	25.8	3	7	18.1	1	27	45.3																															
Plumbing and heating equipment & supplies	4	23	21.0				3	15	22.7	3	18	6.5	1	6	18.5																															
All other kinds of business	13	229	12.1	2	4	50.0	1	1	18.8	1	3	6.6	1	7	22.8																															

## WHOLESALE DISTRIBUTION: 1933

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Table 1.—STATE OF NORTH CAROLINA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Per- cent of sales	Part- time	
						1933	1929					
<b>THE STATE</b>	<b>2,367</b>	<b>2,413</b>	<b>\$423,127</b>	<b>\$717,432</b>	<b>\$39,524</b>	<b>9.3</b>	<b>8.3</b>	<b>13,411</b>	<b>\$18,160</b>	<b>4.3</b>	<b>21,542</b>	<b>\$54,568</b>
<b>Wholesalers proper</b>	<b>1,228</b>	<b>1,037</b>	<b>137,064</b>	<b>267,917</b>	<b>18,701</b>	<b>13.6</b>	<b>10.2</b>	<b>7,587</b>	<b>8,802</b>	<b>6.4</b>	<b>442</b>	<b>18,479</b>
Wholesale merchants	1,164	1,019	124,009	261,450	16,733	13.5	10.1	6,979	8,038	6.5	382	16,471
Exporters	9	8	7,745	1,406	1,302	16.8	21.6	391	461	6.0	53	1,716
Importers	5	5	2,164	3,405	179	8.2	3.2	32	84	3.8	-	34
Limited function wholesalers	50	12	3,126	1,656	487	15.6	4.2	185	219	7.0	7	258
<b>Manufacturers' sales branches</b>	<b>202</b>	<b>165</b>	<b>62,817</b>	<b>122,002</b>	<b>6,014</b>	<b>9.6</b>	<b>9.3</b>	<b>1,785</b>	<b>2,721</b>	<b>4.3</b>	<b>64</b>	<b>4,275</b>
With stocks	164	-	45,176	-	5,243	11.6	-	1,594	2,363	5.2	62	-
Without stocks	38	-	17,641	-	771	4.4	-	191	358	2.0	2	-
<b>Agents and brokers</b>	<b>273</b>	<b>278</b>	<b>120,522</b>	<b>170,875</b>	<b>3,758</b>	<b>3.1</b>	<b>3.0</b>	<b>1,413</b>	<b>1,885</b>	<b>1.6</b>	<b>257</b>	<b>461</b>
Brokers	101	91	31,499	60,189	518	1.6	1.1	145	219	0.7	17	150
Commission merchants	32	13	13,655	10,759	438	3.2	2.6	129	224	1.6	20	284
Export agents	6	-	6,080	-	666	11.0	-	506	295	4.9	-	-
Manufacturers' agents	36	57	2,941	16,197	142	4.8	6.5	39	68	2.3	12	8
Selling agents	15	23	6,467	13,259	209	3.2	3.9	63	143	2.2	3	2
Other agents	83	94	59,880	70,471	1,785	3.0	3.7	531	936	1.6	205	17
<b>All other types</b>	<b>664</b>	<b>933</b>	<b>102,724</b>	<b>156,638</b>	<b>11,051</b>	<b>10.8</b>	<b>9.9</b>	<b>2,626</b>	<b>4,752</b>	<b>4.6</b>	<b>779</b>	<b>31,353</b>
Bulk tank stations	481	409	36,993	39,659	7,024	19.0	19.5	1,863	2,977	8.0	19	2,296
Chain store warehouses	11	10	29,757	22,314	991	3.3	3.0	218	378	1.3	4	1,537
Assemblers and country buyers	160	483	34,437	79,236	2,870	8.3	6.1	482	1,324	3.8	751	26,302
Cooperative marketing associations	12	10	1,537	6,132	166	10.8	6.5	63	73	4.7	5	1,218
Other types	-	21	-	9,297	-	-	19.2	-	-	-	-	-



WHOLESALE DISTRIBUTION: 1933

Division of  
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TABLE 2A. - STATE OF NORTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Type of Establishment	Type of Establishment
Kind of Business	Kind of Business

1/ The 850 "all other types" consists of the following:

Exporters	9	Selling agents (continued)	
Cotton	2	Other lumber and building materials	1
Tobacco (leaf)	7	Yarn	1
Importers	5	Other agents	83
Dyestuffs	2	Cotton	1
Industrial chemicals	1	Livestock	2
Fruits and vegetables (fresh)	1	Tobacco (leaf)	79
Other food and grocery specialties	1	Fruits and vegetables (fresh)	1
Commission merchants	32	Bulk tank stations (petroleum)	481
Explosives	1	Chain store warehouses	11
Cotton	3	Fruits and vegetables (fresh)	4
Tobacco (leaf)	14	Other farm products-consumer goods	1
Fertilizer	3	Groceries (general line)	5
Fish and sea foods	1	Other food and grocery specialties	1
Other food and grocery specialties	1	Assemblers and country buyers	159
Petroleum and its products	6	Cotton	31
Yarn	2	Hides, skins and furs (raw)	3
Hosiery	1	Horses and mules	8
Export agents (tobacco-leaf)	6	Livestock	6
Manufacturers' agents	36	Tobacco (leaf)	35
Electrical appliances, equipment and supplies	1	Other farm products-raw materials	4
Fertilizer	13	Milk and cream	1
Furniture	1	Poultry and poultry products	19
Hosiery	1	Dairy and poultry products	1
Other food and grocery specialties	2	Fruits and vegetables (fresh)	30
Other lumber and building materials	1	Other farm products-consumer goods	14
Commercial machinery, equipment and supplies	1	Feed	1
Construction machinery, equipment and supplies	1	Fertilizer	1
Bottles and bottling equipment	1	Fish and sea foods	1
Other industrial machinery equipment and supplies	8	Flowers and nursery stock	1
Other service equipment and supplies	1	Forest products (except lumber)	3
Iron and steel	1	Cooperative marketing associations	12
Bags and bagging	1	Cotton	1
Newspapers and magazines	1	Dairy products (general line)	1
Yarn	2	Fruits and vegetables (fresh)	5
Selling agents	15	Feed	1
Coal	1	Fertilizer	1
Fiber goods	1	Seeds	2
Furniture	9	Other farm supplies	1
Other food and grocery specialties	1	Cream stations (milk and cream)	1
Brick and tile	1		

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	<b>8,367</b>	<b>\$423,127</b>	<b>\$39,524</b>	<b>9.5</b>	<b>15,411</b>	<b>\$18,160</b>	<b>\$1,548</b>	<b>\$54,568</b>
Wholesalers proper	1,228	157,064	18,701	15.6	7,597	8,808	448	18,479
Manufacturers' sales branches	202	62,817	6,014	9.6	1,785	2,721	64	4,375
Agents and brokers	273	120,522	3,758	3.1	1,415	1,885	257	461
All other types	664	102,724	11,051	10.8	8,626	4,752	779	31,353
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	6	256	93	39.4	30	50	2	31
Moving picture films	5	94	49		19	30	-	9
All other	3	142	44		11	20	2	22
Automotive products	82	6,276	1,169	18.6	511	551	4	900
Automobiles and other motor vehicles	10	2,342	261		115	145	1	81
Automotive eqp't., accessories and parts	65	3,405	768		352	360	3	741
Tires and tubes	9	529	119		44	46	-	158
Chemicals	16	4,374	515	11.7	112	255	6	291
Dyestuffs	4	2,778	282		46	110	-	174
Paints and varnishes	8	375	151		36	68	6	107
All other	4	1,221	100		30	55	-	10
Clothing and furnishings	11	747	128	18.5	54	69	2	87
Hosiery	5	396	72		29	36	1	29
All other	6	351	66		25	34	1	68
Coal	5	700	85	12.1	37	43	2	51
Drugs and drug sundries	26	5,271	553	15.5	215	357	4	921
Drugs (general line)	9	5,255	494		181	321	3	805
Drugs (specialty lines)	9	183	41		14	19	1	63
All other	8	153	28		18	17	-	53
Dry goods	19	5,483	339	9.7	116	196	6	356
Dry goods (general line)	10	1,608	264		69	158	2	312
Notions	4	122	30		15	17	-	25
All other	5	1,693	45		14	20	4	12
Electrical goods	29	5,650	672	15.4	222	345	7	542
Electrical appliances, eqp't. and supplies	25	3,666	447		156	253	6	471
All other	6	984	225		66	110	1	71
Farm products—raw materials	48	19,368	2,376	12.5	1,067	974	85	2,894
Cotton	22	9,596	754		64	131	7	1,748
Hides, skins, and furs (raw)	5	141	15		8	6	1	21
Horses and mules	5	143	37		9	11	-	20
Tobacco (leaf)	14	9,289	1,537		978	817	75	1,082
All other	4	194	25		8	9	2	17
Farm products—consumer goods	105	9,212	1,462	15.9	739	646	20	871
Dairy products (general line)	5	405	166		97	79	2	11
Milk and cream	5	284	125		45	45	1	4
All other dairy products	5	72	22		16	9	2	5
Poultry and poultry products	14	564	54		20	22	6	5
Fruits and vegetables (fresh)	75	7,142	962		392	444	9	209
All other	5	745	103		167	49	-	37
Farm supplies	55	5,549	308	9.2	153	142	17	370
Feed	31	1,702	167		86	77	6	134
Fertilizer	15	882	72		27	35	5	140
All other	11	765	69		40	31	6	96



## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Furniture and house furnishings	11	590	99	16.8	49	53	11	96
House furnishings	6	232	50		29	32	11	27
All other	5	358	49		20	21	-	71
General merchandise	4	391	38	9.0	25	22	1	52
Groceries and foods (except farm products)	505	55,557	5,700	10.3	2,408	2,672	197	5,984
Groceries (general line)	147	28,067	2,103		910	1,064	22	3,276
Confectionery and soft drinks	90	3,756	1,030		421	462	27	251
Fish and sea foods	61	1,580	396		196	129	48	11
Meats and meat products	19	626	80		58	43	6	23
Other food and grocery specialties	168	21,728	2,091		823	974	94	2,417
Hardware	23	4,923	842	17.1	326	433	4	1,576
Jewelry and optical goods	4	306	59	22.6	25	33	-	71
Lumber and building materials (other than metal)	48	2,407	404	16.8	211	189	25	681
Lumber and millwork	28	1,551	218		125	94	19	459
All other	20	856	186		86	95	6	222
Machinery, equipment and supplies (except electrical)	48	4,835	1,112	23.0	340	540	3	1,152
Commercial machinery, eqp't and supplies	7	549	215		65	73	-	205
Industrial machinery, eqp't and supplies	15	2,220	522		166	282	3	608
Professional equipment and supplies	3	258	73		13	44	-	58
Service equipment and supplies	15	624	147		42	70	-	100
Barber and beauty parlor	11	155	56		21	25	-	43
All other	4	469	91		21	45	-	57
Other machinery, equipment and supplies	8	584	155		54	71	-	181
Metals (except scrap)	3	315	159	50.5	41	75	7	51
Paper and its products	12	1,610	305	16.7	99	170	1	272
Petroleum and its products	45	2,590	573	22.1	151	221	7	157
Plumbing and heating equipment and supplies	12	1,171	272	23.2	71	123	5	303
Tobacco and its products (except leaf)	15	2,657	272	10.2	81	117	-	219
Waste materials	43	1,409	292	20.7	174	153	10	363
Iron and steel scrap	9	89	35		22	17	2	34
Junk and scrap (general line)	29	1,106	199		101	102	8	160
Waste paper, rags and rubber	5	214	60		51	34	-	169
All other products	53	3,237	872	26.9	334	398	16	726
Beer	19	541	125		51	41	9	24
Flowers and nursery stock	3	42	12		7	6	-	3
Newspapers and magazines	5	345	173		85	120	-	51
Miscellaneous kinds of business	26	2,309	662		211	231	7	648
<b>MANUFACTURERS' SALES BRANCHES</b>								
WITH STOCKS	164	45,176	5,243	11.6	1,694	2,363	62	4,275
Amusement and sporting goods	5	865	227	26.2	78	132	-	12
Automotive products	10	4,144	349	13.2	126	249	1	349
Chemicals	8	4,870	322	6.6	54	145	1	433
Electrical goods	3	1,739	162	9.3	32	72	-	76
Farm products-consumer goods	5	270	134	49.6	38	47	2	4
Farm supplies	15	6,432	752	11.7	313	286	9	1,365
Furniture and house furnishings	5	406	47	11.6	19	29	-	46

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES (continued)								
WITH STOCKS								
Groceries and foods (except farm products)	59	\$15,409	\$1,892	12.3	596	\$614	\$17	\$669
Jewelry and optical goods	4	170	64	37.6	27	41	-	31
Lumber and building materials (other than metal)	5	1,518	164	12.5	57	57	9	69
Machinery, equipment and supplies (except electrical)	31	5,603	709	19.7	203	326	13	556
Plumbing and heating equipment and supplies	3	862	67	25.6	20	30	-	56
All other kinds of business	11	5,690	154	2.7	31	163	15	617
WITHOUT STOCKS								
Amusement and sporting goods	4	819	173	21.4	60	85	-	-
Farm supplies	4	766	82	10.7	23	44	1	-
Machinery, equipment and supplies (except electrical)	15	581	69	11.9	31	36	1	-
Tobacco and its products (except leaf)	5	4,349	117	2.7	37	78	-	-
All other kinds of business	15	11,126	328	2.9	51	113	-	-
AGENTS AND BROKERS								
BROKERS								
Farm products—raw materials	101	51,499	518	1.0	145	219	17	150
Farm products—consumer goods	43	18,726	244	1.3	52	93	11	57
Farm supplies	20	2,196	54	2.5	14	18	3	45
Furniture and house furnishings	4	852	24	2.8	7	7	1	9
Groceries and foods (except farm products)	5	134	26	19.4	12	16	-	-
All other kinds of business	24	9,070	150	1.4	49	65	1	9
	7	1,121	40	3.6	11	20	1	-
COMMISSION MERCHANTS								
Farm products—raw materials	32	15,655	456	2.2	129	224	20	224
Farm supplies	17	8,609	248	2.9	52	124	18	278
Petroleum and its products	5	35	2	6.1	-	-	-	-
All other kinds of business	6	371	87	18.1	19	24	1	1
	4	4,642	121	2.6	28	76	1	5
EXPORT AGENTS (farm products—raw materials)								
	6	6,090	464	11.0	506	225	-	-
MANUFACTURERS' AGENTS								
Farm supplies	26	2,941	142	4.5	39	68	12	8
Machinery, equipment and supplies (except electrical)	13	181	5	2.8	8	3	-	1
All other kinds of business	12	725	47	6.2	18	51	1	3
	11	2,035	70	3.4	19	34	11	4
SELLING AGENTS								
Farm supplies	15	6,467	209	3.2	65	145	2	2
All other kinds of business	9	49	3	6.1	-	2	2	2
	6	6,418	206	3.2	63	141	1	-
OTHER AGENTS								
	83	59,860	1,785	2.9	631	936	205	17
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	481	56,995	7,024	12.0	1,963	2,277	12	2,224
CHAIN STORE WAREHOUSES	11	29,757	991	3.3	218	378	4	1,597
Farm products—consumer goods	5	1,782	224	12.0	38	41	2	34
Groceries and foods (except farm products)	6	26,035	767	2.9	186	337	2	1,508

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>ASSEMBLERS AND COUNTRY BUYERS</b>	<b>160</b>	<b>\$24,437</b>	<b>\$2,870</b>	<b>8.3</b>	<b>482</b>	<b>\$1,324</b>	<b>\$751</b>	<b>\$25,302</b>
Farm products—raw materials	87	32,427	2,645	8.1	240	1,229	740	26,220
Farm products—consumer goods	66	1,361	194	12.3	215	74	7	79
All other kinds of business	7	229	31	13.5	27	21	4	5
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>	<b>12</b>	<b>1,537</b>	<b>156</b>	<b>10.8</b>	<b>63</b>	<b>75</b>	<b>5</b>	<b>1,218</b>
Farm products—consumer goods	6	193	56	29.0	26	25	2	6
All other kinds of business	6	1,344	110	8.2	37	50	3	1,212
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>								
<b>ASHEVILLE</b>	<b>75</b>	<b>9,808</b>	<b>991</b>	<b>10.1</b>	<b>425</b>	<b>557</b>	<b>34</b>	<b>1,136</b>
Wholesalers proper	54	4,291	716	15.3	301	368	32	979
Manufacturers' sales branches	6	829	116	14.0	41	55	-	57
Agents and brokers 1/	5	2,515	31	1.2	12	13	1	5
All other types	10	1,773	128	7.2	72	101	1	87
<b>WHOLESALEERS PROPER</b>								
Automotive products	5	248	45	18.5	25	32	-	49
Dry goods	3	89	23	25.8	7	13	1	29
Farm products—consumer goods	7	445	84	19.0	54	42	1	18
Groceries and foods (except farm products)	10	1,750	171	9.8	78	90	1	180
Lumber and building materials (other than metal)	4	257	49	19.1	11	22	8	256
Machinery, equipment and supplies (except electrical)	4	75	18	24.0	10	7	-	26
All other kinds of business 3/	31	1,829	325	17.8	136	133	21	419
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	3	687	77	11.3	27	37	-	32
All other kinds of business 3/	3	142	39	27.5	14	18	-	35
<b>ALL OTHER TYPES</b>								
Petroleum and its products	6	1,289	70	5.4	53	90	-	70
All other kinds of business 4/	4	484	58	12.0	19	21	1	17
<b>CHARLOTTE</b>	<b>212</b>	<b>99,575</b>	<b>8,189</b>	<b>8.2</b>	<b>5,155</b>	<b>5,681</b>	<b>64</b>	<b>5,301</b>
Wholesalers proper	103	24,572	3,583	14.6	1,093	1,702	33	3,195
Manufacturers' sales branches	67	31,622	3,003	9.5	685	1,276	17	1,435
Agents and brokers	27	13,321	352	2.6	78	175	10	14
All other types	15	30,060	1,251	4.2	299	528	4	1,656
<b>WHOLESALEERS PROPER</b>								
Amusement and sporting goods	4	193	75	38.9	23	39	3	20
Automotive products	10	1,996	309	15.5	138	156	1	141
Chemicals	6	3,450	391	11.3	77	168	-	216
Drugs and drug sundries	3	1,114	179	16.1	73	119	-	243
Dry goods	3	879	130	14.8	42	85	3	135
Electrical goods	13	2,378	458	19.3	150	245	3	390
Farm products—raw materials	5	3,007	376	12.5	25	55	1	732
Farm products—consumer goods	10	2,777	289	10.4	93	118	1	67
Farm supplies	3	164	16	9.8	11	8	-	10
Groceries and foods (except farm products)	13	2,865	239	10.1	112	144	11	187
Machinery, equipment and supplies (except electrical)	8	1,346	274	20.4	58	142	-	171

## WHOLESALE DISTRIBUTION: 1933

12-66-4  
Census of  
American  
Business

Table 2 B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE PROPER (continued)</b>								
Paper and its products	3	\$622	\$123	19.8	36	\$70	\$-	\$85
All other kinds of business 5/	22	5,783	674	17.8	255	345	11	804
<b>MANUFACTURERS' SALES BRANCHES</b>								
Amusement and sporting goods	9	1,684	401	23.8	158	216	-	12
Automotive products	9	3,890	516	13.3	113	228	1	327
Chemicals	6	5,421	366	6.8	53	159	-	419
Electrical goods	3	1,739	163	9.4	32	72	-	76
Groceries and foods (except farm products)	10	4,095	675	16.5	155	241	11	134
Machinery, equipment and supplies (except electrical)	15	5,168	526	16.6	121	222	1	441
All other kinds of business 6/	15	11,627	356	3.1	75	138	4	76
<b>AGENTS AND BROKERS</b>								
Farm products—raw materials	6	4,581	79	1.7	12	22	8	11
Groceries and foods (except farm products)	5	3,418	56	1.6	19	31	-	-
Machinery, equipment and supplies (except electrical)	5	527	50	9.5	11	25	-	-
All other kinds of business 7/	11	4,795	167	5.5	36	99	2	3
<b>ALL OTHER TYPES</b>								
Petroleum and its products	10	1,757	397	22.6	111	185	1	121
All other kinds of business 8/	6	29,305	854	3.0	188	343	3	1,485
<b>DURHAM</b>								
	60	16,163	2,207	13.7	404	968	343	12,268
Wholesalers proper	39	3,986	606	15.4	233	291	14	427
Manufacturers' sales branches 9/	6	588	106	18.0	43	53	1	36
Agents and brokers 10/	6	3,485	102	2.9	32	49	6	-
All other types 11/	9	8,164	1,393	17.1	96	570	320	11,806
<b>WHOLESALE PROPER</b>								
Automotive products	4	378	72	19.0	39	32	-	43
Farm products—consumer goods	4	541	73	13.5	36	36	-	31
Groceries and foods (except farm products)	14	1,705	155	9.1	72	72	2	140
Machinery, equipment and supplies (except electrical)	3	167	34	18.2	9	20	-	61
All other kinds of business 12/	14	1,115	272	24.4	77	131	12	152
<b>GREENSBORO</b>								
	127	34,314	2,528	7.4	857	1,230	24	2,073
Wholesalers proper	75	8,131	1,327	16.3	490	642	19	1,123
Manufacturers' sales branches	23	9,122	501	5.5	170	257	1	817
Agents and brokers	16	14,294	254	1.8	76	155	2	5
All other types	13	2,767	446	16.1	121	176	2	128
<b>WHOLESALE PROPER</b>								
Automotive products	6	495	121	24.4	56	58	-	65
Chemicals	3	72	25	34.7	7	12	1	26
Dry goods	5	272	34	12.5	13	15	1	68
Electrical goods	3	81	19	23.5	8	8	-	18
Farm products—consumer goods	3	1,165	230	19.7	118	113	3	26
Farm supplies	3	174	22	12.6	9	9	-	12

## WHOLESALE DISTRIBUTION: 1933

12-20-6  
Census of  
American  
Business

Table 2B.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE PROPER (continued)</b>								
Groceries and foods (except farm products)	9	\$1,060	\$92	8.7	45	\$56	\$1	\$120
Lumber and building materials (other than metal)	4	480	50	6.5	10	14	2	14
Machinery, equipment and supplies (except electrical)	12	918	176	19.2	49	84	1	170
Waste materials	5	56	21	37.5	14	9	1	8
All other kinds of business 13/	19	3,358	557	16.6	163	264	9	596
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	6	1,285	154	12.0	54	74	1	49
Machinery, equipment and supplies (except electrical)	6	254	65	25.6	49	40	-	12
All other kinds of business 14/	11	7,583	282	3.7	67	145	-	756
<b>AGENTS AND BROKERS</b>								
Farm products—raw materials	6	5,208	38	0.7	8	15	-	-
Groceries and foods (except farm products)	4	1,088	10	0.9	7	5	1	1
All other kinds of business 15/	6	7,998	206	2.6	61	155	1	4
<b>ALL OTHER TYPES</b>								
Petroleum and its products	8	1,552	333	21.7	94	148	1	108
All other kinds of business 16/	5	1,255	115	9.1	27	34	1	26
<b>WINSTON-SALEM</b>								
	96	18,651	1,862	10.0	756	881	37	1,544
Wholesale proper	71	6,377	1,003	15.7	441	518	17	1,111
Manufacturers' sales branches 17/	7	1,804	164	9.1	65	89	-	62
Agents and brokers 18/	9	7,358	329	4.5	167	128	10	-
All other types 19/	9	3,112	366	11.8	83	146	10	171
<b>WHOLESALE PROPER</b>								
Drugs and drug sundries	4	266	38	14.3	14	23	-	86
Farm products—consumer goods	13	393	70	17.8	23	25	2	3
Farm supplies	5	347	32	9.2	15	14	2	27
Groceries and foods (except farm products)	32	3,030	270	8.9	142	144	5	315
All other kinds of business 20/	19	2,541	593	25.3	247	312	8	680
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>								
<b>HIGH POINT</b>								
	35	5,335	764	14.1	224	347	7	600
Wholesale proper	18	2,144	521	15.0	113	149	1	421
All other types	17	3,189	433	13.6	111	198	6	179
Groceries and foods (except farm products)	8	1,228	90	7.4	35	44	1	140
Petroleum and its products	7	942	166	17.6	34	60	-	45
All other kinds of business	20	3,169	498	15.7	157	243	6	417

## WHOLESALE DISTRIBUTION: 1933

12-29-3  
Census of  
American  
Business

Table 26.—STATE OF NORTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>RALEIGH</b>	<b>93</b>	<b>\$15,585</b>	<b>\$1,964</b>	<b>12.6</b>	<b>713</b>	<b>\$983</b>	<b>\$13</b>	<b>\$2,374</b>
Wholesalers proper	65	8,985	1,269	14.1	497	652	8	1,423
All other types	30	6,600	695	10.5	216	331	5	1,451
Farm products—consumer goods	7	752	107	14.2	33	33	2	15
Farm products—raw materials	3	2,715	109	4.0	35	43	3	1,304
Groceries and foods (except farm products)	25	5,267	352	10.8	144	169	1	279
Petroleum and its products	7	1,277	186	14.7	52	79	2	73
All other kinds of business	51	7,574	1,208	15.9	449	654	5	1,113
<b>ROCKY MOUNT</b>	<b>39</b>	<b>9,303</b>	<b>742</b>	<b>8.0</b>	<b>279</b>	<b>345</b>	<b>52</b>	<b>289</b>
Wholesalers proper	26	2,661	351	12.3	119	156	21	231
All other types	13	6,442	391	6.1	160	189	11	58
Farm products—consumer goods	3	464	54	11.6	27	28	1	17
Farm products—raw materials	9	6,494	374	5.8	146	189	29	38
Groceries and foods (except farm products)	6	1,005	91	9.1	41	41	1	68
Petroleum and its products	9	622	123	19.8	31	47	-	52
All other kinds of business	12	718	100	13.9	34	40	1	114
<b>WILMINGTON</b>	<b>80</b>	<b>11,028</b>	<b>1,659</b>	<b>15.0</b>	<b>575</b>	<b>676</b>	<b>29</b>	<b>2,411</b>
Wholesalers proper	60	5,272	1,028	19.5	315	427	14	1,134
All other types	20	5,766	631	11.0	260	249	15	1,277
Farm products—consumer goods	7	354	126	55.6	54	59	1	8
Farm products—raw materials	3	970	231	23.8	15	34	1	429
Groceries and foods (except farm products)	31	5,578	515	15.2	174	239	12	393
Petroleum and its products	4	1,584	180	11.4	48	71	1	406
All other kinds of business	35	4,742	609	12.8	284	275	14	1,175
<b>CITIES OF 5,000 TO 20,000 POPULATION</b>	<b>593</b>	<b>117,866</b>	<b>10,474</b>	<b>8.9</b>	<b>3,790</b>	<b>4,935</b>	<b>288</b>	<b>20,358</b>
<b>TOTAL</b>	<b>593</b>	<b>117,866</b>	<b>10,474</b>	<b>8.9</b>	<b>3,790</b>	<b>4,935</b>	<b>288</b>	<b>20,358</b>
ASHEBORO	6	472	56	11.9	15	19		45
BURLINGTON	21	2,414	295	12.1	101	144	8	167
CANTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CONCORD	16	2,144	297	13.9	68	114	5	155
ELIZABETH CITY	27	2,624	390	14.9	163	163	15	367
FAYETTEVILLE	43	4,757	679	14.3	262	323	5	478
GASTONIA	48	13,655	645	4.7	255	293	8	719
GOLDSBORO	29	3,685	422	11.5	195	198	7	167
GREENVILLE	35	20,075	1,240	6.2	624	680	21	457
HERNDERSON	25	4,579	686	15.0	323	302	13	425
HERNDERSONVILLE	15	1,091	138	12.6	46	57	2	80
HICKORY	24	2,143	358	16.7	109	129	5	310
KINGS MOUNTAIN	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KINSTON	27	12,562	623	5.0	229	310	41	267
LENOIR	5	160	19	11.9	6	7	1	14
LEXINGTON	9	825	109	13.2	43	51	1	80
MONROE	13	1,352	194	14.3	63	89	1	309
MOORESVILLE	5	575	190	33.0	26	36	1	37
MORGANTON	6	687	73	10.6	16	20	-	62
MOUNT AIRY	18	1,358	129	9.5	46	64	5	106
NEW BERN	39	3,461	413	11.9	137	190	12	264
RAIDSVILLE	10	8,653	868	10.0	72	461	19	13,962
SALISBURY	56	3,707	443	12.0	148	192	6	310
SHELBY	20	1,778	239	12.9	95	104	1	253
STATESVILLE	15	697	133	19.1	53	65	3	92
TARBORO	12	1,310	110	8.4	34	55	13	81
THOMASVILLE	4	483	53	11.0	16	32	9	26
WASHINGTON	29	2,573	296	12.5	151	139	9	266
WILSON	54	19,945	1,348	6.8	307	685	76	680



## WHOLESALE DISTRIBUTION: 1933

13-40-7  
Census of  
American  
Business

Table 3.—STATE OF NORTH CAROLINA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,367	\$423,127	\$39,524	9.3	\$419,968	\$1,207	33	\$163	27	\$1,789
Amusement and sporting goods	15	1,920	495	25.8	272	-	-	-	1	1/ 1,648
Automotive products	92	10,420	1,717	16.5	10,295	121	2	4	-	-
Chemicals	27	10,006	913	9.1	10,004	-	-	-	1	2
Clothing and furnishings	14	5,892	203	3.4	5,892	-	-	-	-	-
Drugs and drug sundries	26	3,571	553	15.5	3,571	-	-	-	-	-
Dry goods	22	14,564	621	4.3	14,555	-	4	9	-	-
Farm products—raw materials	284	145,824	8,051	5.5	145,364	420	7	40	-	-
Farm products—consumer goods	209	15,672	2,137	13.6	15,640	26	-	-	2	6
Farm supplies	110	11,579	1,201	10.4	11,558	2	3	19	-	-
General merchandise	4	391	35	9.0	391	-	-	-	-	-
Groceries and foods (except farm products)	601	109,251	8,557	7.8	109,150	-	18	90	5	11
Jewelry and optical goods	8	376	123	32.7	376	-	-	-	-	-
Lumber and building materials (other than metal)	60	4,459	641	14.4	4,458	-	1	1	-	-
Machinery equipment and supplies (except electrical)	102	9,794	1,959	20.0	9,155	539	-	-	9	2/ 100
Metals (except scrap)	5	491	171	34.8	491	-	-	-	-	-
Petroleum and its products	527	39,954	7,664	19.2	39,938	-	-	-	5	16
Tobacco and its products (except leaf)		7,006	389	5.6	7,006	-	-	-	-	-
Waste materials	42	1,409	292	20.7	1,406	3	-	-	-	-
All other kinds of business	192	30,548	3,802	12.4	30,446	96	-	-	4	6

1/ Includes 1 exchange dealing in motion picture films with income from film rentals of \$1,648,000.

2/ Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$65,000.



## WHOLESALE DISTRIBUTION: 1933

12-00-8  
 Census of  
 American  
 Business

Table 4.—STATE OF NORTH CAROLINA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales	All establishments	Amount	Percent of sales
Total for State	2,367	\$423,127	1,510	63.7	\$207,069	48.9	\$142,466	68.6	33.7	\$27,093	13.1
<b>WHOLESALESAERS PROPER</b>											
Total	1,228	137,064	831	67.7	104,606	76.3	76,553	73.2	55.9	14,723	14.1
Amusement and sporting goods	6	236	3	60.0	142	60.2	116	81.7	49.2	44	31.0
Automotive products	82	6,276	56	80.5	6,001	95.6	2,892	44.9	42.9	1,108	18.5
Chemicals	16	4,374	13	81.3	3,626	82.9	3,540	97.6	80.9	458	12.6
Clothing and furnishings	11	747	8	72.7	622	83.3	577	92.8	77.2	118	19.0
Coal	5	700	4	80.0	277	39.6	129	46.6	18.4	54	19.6
Drugs and drug sundries	26	3,571	19	73.1	3,462	98.9	3,189	92.1	89.3	536	15.6
Dry goods	19	3,483	17	89.5	3,435	98.6	3,136	91.3	90.0	332	9.7
Electrical goods	29	3,650	27	93.1	2,969	81.3	2,321	78.2	63.6	584	19.7
Farm products—raw materials	48	19,368	18	37.5	6,320	32.8	5,672	89.7	29.3	921	14.6
Farm products—consumer goods	105	9,212	61	58.1	6,840	74.3	4,826	70.6	62.4	1,295	18.9
Farm supplies	55	3,349	42	76.4	2,987	89.2	1,343	45.0	40.1	270	9.0
Furniture and house furnishings	11	590	7	63.6	230	39.0	209	90.9	35.4	49	21.3
General merchandise	4	391	2	50.0	116	30.0	83	71.6	21.2	14	12.1
Groceries and foods (except farm products)	506	55,557	346	68.5	45,876	82.6	32,883	71.7	59.2	4,615	10.1
Hardware	23	4,923	23	100.0	4,923	100.0	4,061	82.6	82.5	842	17.1
Jewelry and optical goods	4	206	2	50.0	62	30.1	4	6.5	1.9	22	35.5
Lumber and building materials (other than metal)	48	2,407	35	72.9	2,196	91.2	1,789	81.5	74.3	370	16.6
Machinery, equipment and supplies (except electrical)	48	4,835	42	87.5	4,360	90.2	3,804	87.2	78.7	929	21.3
Metals (except scrap)	3	315	3	100.0	316	100.0	300	95.2	95.2	169	50.6
Paper and its products	12	1,810	11	91.7	1,533	84.7	1,328	86.6	73.4	268	17.6
Petroleum and its products	45	2,590	18	40.0	1,680	64.9	481	28.6	18.6	369	22.0
Plumbing and heating equipment and supplies	12	1,171	11	91.7	1,167	99.7	1,087	93.1	92.8	271	23.2
Tobacco and its products (except leaf)	15	2,657	14	93.3	2,621	98.6	1,488	56.8	56.0	270	10.3
Waste materials	43	1,409	9	20.9	243	17.2	106	43.6	7.5	71	29.2
All other products	53	3,237	30	56.6	2,603	80.4	1,389	53.4	42.9	754	29.0
<b>ALL OTHER TYPES</b>	1,139	286,063	679	59.6	102,463	36.8	68,913	64.3	23.0	12,370	12.1
Amusement and sporting goods	9	1,684	4	44.4	778	46.1	428	55.2	25.4	206	25.5
Automotive products	10	4,144	10	100.0	4,144	100.0	4,078	98.4	98.4	549	13.2
Chemicals	11	5,632	9	81.8	4,886	86.8	4,886	100.0	86.8	523	6.6
Clothing and furnishings	3	5,145	3	100.0	5,145	100.0	5,130	99.7	99.7	66	1.3
Coal	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	11,081	2	66.7	5,875	53.0	5,824	99.1	52.6	99	1.7
Electrical goods	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	236	126,456	25	10.6	3,823	3.0	505	13.2	0.4	131	3.4
Farm products—consumer goods	104	6,450	25	24.0	2,570	39.8	1,383	53.8	21.4	330	12.8
Farm supplies	55	8,230	32	58.2	8,099	74.1	3,789	46.1	46.0	670	11.0
Furniture and house furnishings	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	96	53,694	61	63.5	17,516	32.6	13,621	77.8	26.4	1,886	10.8
Hardware	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	170	4	100.0	170	100.0	170	100.0	100.0	64	37.6
Lumber and building materials	12	2,052	10	83.3	1,749	85.2	1,597	97.0	82.7	217	12.4
Machinery, equipment and supplies	54	4,959	47	87.0	4,644	93.6	4,090	88.1	82.5	825	17.8
Metals (except scrap)	3	176	3	100.0	176	100.0	176	100.0	100.0	12	6.8
Paper and its products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	487	37,364	407	83.6	33,209	88.9	8,705	26.2	23.3	6,391	19.2
Plumbing and heating equipment	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	5	4,349	-	-	-	-	-	-	-	-	-
All other products	25	11,188	19	73.1	8,595	76.8	8,564	99.8	76.5	226	2.6

## WHOLESALE DISTRIBUTION: 1933

15-70-2  
Census of  
American  
Business

Table 5.—STATE OF NORTH CAROLINA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS					ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES							
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,367	\$423,127	\$39,524	1,889	79.8	\$310,019	73.3	\$29,276	9.4	\$169,227	\$7,867	\$98,388	\$34,537
WHOLESALESAERS PROPER													
Total	1,228	137,064	18,701	1,111	90.5	123,243	89.9	16,345	13.3	86,631	5,360	28,188	3,064
Amusement and sporting goods	8	236	83	5	83.3	137	58.1	67	48.9	18	12	107	-
Automotive products	82	6,276	1,168	73	89.0	5,326	84.9	962	18.4	4,144	843	222	117
Chemicals	16	4,374	613	16	100.0	4,374	100.0	513	11.7	341	50	3,967	16
Clothing and furnishings	11	747	138	10	90.9	662	88.6	121	16.3	627	34	-	1
Coal	5	700	85	4	80.0	277	39.6	54	19.5	121	22	65	69
Drugs and drug sundries	26	3,571	553	26	100.0	3,571	100.0	553	15.5	3,537	2	32	-
Dry goods	19	3,483	339	19	100.0	3,483	100.0	339	9.7	1,903	68	1,504	8
Electrical goods	29	3,650	672	27	93.1	3,591	98.4	660	18.4	1,950	119	1,268	254
Farm products—raw materials	48	19,368	2,376	34	70.8	12,063	62.3	1,223	10.1	425	25	11,422	190
Farm products—consumer goods	105	9,212	1,462	95	90.5	8,435	91.6	1,343	15.9	7,418	324	212	481
Farm supplies	55	3,349	306	42	76.4	2,563	76.3	225	8.8	1,728	511	246	78
Furniture & house furnishings	11	590	99	10	90.9	300	50.8	76	25.3	278	6	-	18
General merchandise	4	391	25	4	100.0	391	100.0	35	9.0	291	62	38	-
Groceries and foods (except farm products)	505	55,557	5,700	494	97.8	54,702	98.5	5,631	10.3	50,767	1,728	1,047	1,160
Hardware	23	4,923	842	22	95.7	4,848	98.5	838	17.3	3,690	799	351	8
Jewelry and optical goods	4	206	59	4	100.0	206	100.0	59	28.6	168	21	-	17
Lumber & building materials (other than metal)	48	2,407	404	37	77.1	1,835	76.2	288	15.7	747	147	849	92
Machinery, equipment and supplies(except electrical)	48	4,835	1,112	44	91.7	4,528	93.7	1,034	22.8	643	69	3,517	299
Metals (except scrap)	3	315	159	2	66.7	237	75.2	133	56.1	33	40	154	10
Paper and its products	12	1,810	303	11	91.7	1,545	85.4	237	15.3	1,120	20	405	-
Petroleum and its products	45	2,590	573	22	48.9	1,897	73.2	296	15.6	1,642	166	62	7
Plumbing & heating equipment and supplies	12	1,171	272	10	83.3	1,052	89.8	232	22.1	724	25	194	109
Tobacco and its products (except leaf)	15	2,657	272	15	100.0	2,657	100.0	272	10.2	2,653	-	-	4
Waste materials	43	1,409	222	33	76.7	1,338	95.0	264	19.7	39	47	1,138	114
All other products	53	3,237	672	52	98.1	3,225	99.6	670	27.0	1,626	200	1,387	12
ALL OTHER TYPES													
Total	1,139	286,063	20,823	778	68.3	186,776	65.3	12,931	6.9	82,596	2,507	70,200	31,473
Amusement and sporting goods	9	1,664	402	3	33.3	395	23.5	107	27.1	67	-	315	13
Automotive products	10	4,144	549	9	90.0	2,613	63.1	402	15.4	2,179	69	365	-
Chemicals	11	5,632	400	9	81.8	1,127	20.0	141	12.5	115	-	929	85
Clothing and furnishings	3	5,145	65	3	100.0	5,145	100.0	65	1.3	4,020	-	1,125	-
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	11,081	282	3	100.0	11,081	100.0	282	2.5	-	-	8,478	2,603
Electrical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	236	126,456	5,675	110	46.6	54,618	43.2	1,621	3.0	2,660	82	36,422	13,454
Farm products—consumer goods	104	6,460	675	87	83.7	5,060	78.2	547	10.8	2,877	90	467	1,626
Farm supplies	55	8,230	693	34	61.8	4,854	59.0	468	10.1	3,353	346	1,098	57
Furniture & house furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	96	53,694	2,857	86	89.6	48,847	91.0	2,787	5.7	40,710	27	534	7,576
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	170	64	4	100.0	170	100.0	64	37.6	170	-	-	-
Lumber & building materials (other than metal)	12	2,052	327	11	91.7	1,850	90.2	220	11.9	246	2	1,599	3
Machinery, equipment and supplies(except electrical)	54	4,959	847	50	92.6	4,849	97.8	814	16.8	1,069	164	3,308	308
Metals (except scrap)	3	176	12	1	33.3	125	71.0	3	2.4	-	-	125	-
Paper and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	487	37,364	7,091	319	65.5	27,435	73.4	4,642	16.9	23,947	1,724	827	937
Plumbing & heating equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	5	4,349	117	5	100.0	4,349	100.0	117	2.7	5	-	-	4,344
All other products	26	11,138	257	26	100.0	11,188	100.0	257	2.3	100	-	11,078	10



WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF NORTH CAROLINA, WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL																								
	UNDER \$10,000			\$10,000 TO \$40,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999			\$200,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER						
	Num- ber of estab- lish- ments	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)	Total ex- pen- ses per- cent of net sales	Total ex- pen- ses per- cent of net sales	Full- time em- ploy- ees (aver- age)					
WHOLESALE MERCHANTS	1,159	7,011	13.4	232	213	34.9	352	1,022	23.0	206	1,160	17.0	177	1,256	14.5	152	2,452	12.1	32	969	10.8	6	99	4.6	
Amusement and sporting goods	6	30	29.4	1	1	40.0	3	12	34.1	2	17	42.3	1	124	12.4	5	80	12.4	-	-	-	-	1	52	8.4
Automotive products	81	510	16.6	12	9	24.6	35	118	25.3	18	147	24.9	2	8	48.3	3	35	13.4	1	11	6.9	1	27	6.3	
Chemicals	16	112	11.7	2	1	12.5	6	112	32.3	1	8	48.3	2	15	24.3	2	35	13.4	1	11	6.9	1	27	6.3	
Clothing and furnishings	9	52	18.8	1	10	77.8	2	7	20.6	5	26	19.0	-	-	-	1	9	15.8	-	-	-	-	-	-	
Coal	4	27	19.5	-	-	-	4	-	-	4	27	19.5	-	-	-	-	-	-	-	-	-	-	-	-	
Drugs and drug sundries	25	211	15.6	14	10	32.8	1	6	22.2	2	9	10.3	2	20	16.0	3	60	15.6	3	106	14.9	-	-	-	
Lumber	19	116	9.7	1	1	50.0	8	11	18.2	3	11	18.2	2	25	20.8	2	21	15.5	2	37	7.0	-	-	-	
Electrical goods	29	222	18.4	5	4	27.8	4	17	40.0	7	42	20.7	3	14	13.2	7	31	12.4	1	114	19.6	1	114	19.6	
Farm products-tram materials	39	671	9.2	3	1	33.3	8	11	20.5	7	20	10.0	5	5	2.7	9	430	19.3	4	194	11.5	3	16	2.0	
Farm products-consumer goods	101	731	15.8	27	19	33.6	42	69	24.1	7	69	24.1	12	154	23.2	8	146	14.4	5	236	10.0	-	-	-	
Farm supplies	54	149	9.2	6	5	35.0	23	35	13.4	10	41	10.7	12	63	7.5	1	4	18.8	-	-	-	-	-		
Furniture and house furnishings	11	49	16.8	4	5	30.8	1	22	30.8	1	10	26.2	1	5	9.5	1	7	7.9	-	-	-	-	-		
General merchandise	2	11	(X)	-	-	-	2	-	-	2	11	(X)	-	-	-	-	-	-	-	-	-	-	-	-	
Groceries and foods (except farm products)	478	2,308	10.0	80	58	34.8	126	367	21.3	98	415	12.2	87	494	10.6	82	802	9.1	9	127	7.3	1	24	6.3	
Hardware	23	326	17.1	-	4	9	23.3	5	32	17.4	-	-	1	7	13.0	4	60	14.2	4	146	17.7	-	-	-	
Jewelry and optical goods (other than metal)	4	25	28.6	-	-	-	3	16	41.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	45	205	17.6	15	15	29.2	16	33	17.8	10	95	19.2	3	50	25.1	2	14	7.7	-	-	-	-	-	-	
Machinery, equipment and supplies (except electrical)	48	340	23.0	7	10	33.3	20	63	30.4	5	36	32.4	10	87	21.2	4	87	22.5	2	57	18.7	-	-	-	
Metals (except scrap)	3	41	50.5	1	-	25.0	1	17	33.3	1	5	30.0	3	30	16.1	2	31	18.3	1	21	11.1	-	-	-	
Paper and its products	12	99	16.7	1	-	-	4	12	24.3	1	5	30.0	3	20	16.1	2	31	18.3	1	21	11.1	-	-	-	
Petroleum and its products	41	131	25.4	5	4	24.1	21	39	29.0	9	36	17.7	5	37	30.4	1	15	24.6	-	-	-	-	-	-	
Plumbing and heating equipment and supplies	12	71	23.2	1	-	25.0	1	3	24.3	5	25	24.3	4	31	24.3	1	11	16.6	-	-	-	-	-	-	
Tobacco and its products (except leaf)	15	81	10.2	1	1	28.6	3	4	7.6	4	18	7.1	7	59	11.1	7	27	12.6	-	-	-	-	-	-	
Waste materials	43	174	20.7	29	39	48.0	7	30	29.1	2	25	20.1	3	42	20.7	2	27	12.6	-	-	-	-	-	-	
All other products	48	319	26.9	14	21	39.6	21	52	24.4	5	35	21.1	2	15	32.0	6	196	25.3	-	-	-	-	-	-	
MANUFACTURERS' SALES BRANCHES	154	1,594	11.6	19	9	34.9	31	98	27.7	23	132	25.3	30	276	20.0	38	482	11.0	16	376	13.5	7	249	12.4	
TYPE STOCKS	5	78	26.2	-	-	-	-	-	-	1	6	40.3	3	50	31.5	1	22	16.9	-	-	-	-	-	-	
Amusement and sporting goods	10	126	13.2	2	1	40.0	1	1	40.0	1	3	24.7	4	41	22.6	1	13	12.6	2	41	12.2	1	27	9.5	
Automotive products	8	54	15.5	2	-	25.0	1	2	18.5	1	6	25.3	2	4	14.6	-	-	-	-	-	-	-	-	-	
Chemicals	3	32	19.3	-	-	-	3	10	49.4	1	9	45.6	1	19	52.8	-	-	-	-	-	-	-	-	-	
Farm products-consumer goods	15	518	11.7	-	-	-	1	3	30.0	2	6	25.6	1	16	11.8	5	42	10.8	-	-	-	-	-	-	
Furniture and house furnishings	5	19	11.5	1	-	25.0	1	1	7.1	-	3	21.1	10	82	15.4	25	345	10.5	5	58	15.6	1	24	6.8	
Groceries and foods (except farm products)	59	986	12.3	8	3	21.7	8	15	23.9	7	39	21.1	7	18	34.7	-	-	-	-	-	-	-	-	-	
Jewelry and optical goods	4	27	37.6	-	-	-	2	9	45.7	2	16	34.7	-	-	-	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	5	57	12.5	1	1	50.0	-	-	-	-	-	-	2	20	19.3	1	5	8.9	1	31	10.7	-	-	-	
Machinery, equipment and supplies (except electrical)	31	203	19.7	11	4	43.9	8	44	30.8	5	34	24.7	2	26	30.3	3	19	13.6	2	76	18.1	-	-	-	
Plumbing and heating equipment and supplies	3	20	25.6	-	-	-	1	4	68.8	-	-	-	2	16	22.8	-	-	-	-	-	-	-	-	-	
All other kinds of business	11	31	2.7	1	1	50.0	4	6	13.9	3	9	19.4	1	2	9.8	1	6	12.7	-	-	-	-	1	5	0.7

## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF SOUTH CAROLINA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500.]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Per- cent of sales	Part- time	
						1933	1929					
<b>THE STATE</b>	1,242	1,539	\$172,062	\$333,528	\$15,388	8.9	6.6	4,936	\$6,393	3.7	\$200	\$12,761
<b>Wholesalers proper</b>	565	539	83,945	148,002	8,284	9.9	8.3	3,029	3,641	4.3	95	9,031
Wholesale merchants	528	530	72,448	133,129	7,550	10.4	8.6	2,919	3,461	4.8	90	8,641
Exporters	7	4	10,125	14,343	583	5.8	5.0	53	121	1.2	3	975
Importers	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	29	5	(X)	530	(X)	(X)	5.8	(X)	(X)	(X)	(X)	(X)
<b>Manufacturers' sales branches</b>	65	71	14,434	32,290	1,539	10.7	8.4	461	714	4.9	11	733
With stocks	57	-	10,418	-	1,355	13.0	-	413	609	5.8	11	733
Without stocks	8	-	4,016	-	184	4.6	-	48	105	2.6	-	-
<b>Agents and brokers</b>	178	153	43,433	81,556	1,160	2.7	1.8	374	551	1.3	54	644
Brokers	102	69	25,851	50,954	453	1.8	0.7	139	218	0.8	12	626
Commission merchants	32	28	4,670	7,288	171	3.7	4.4	46	61	1.3	4	8
Manufacturers' agents	23	22	2,605	4,698	106	4.1	2.9	40	53	2.0	2	6
Selling agents	5	11	1,994	3,278	149	7.5	7.9	27	63	3.2	-	-
Other agents	16	23	8,313	5,328	281	3.4	6.2	122	156	1.9	36	4
<b>All other types</b>	434	776	30,250	71,680	4,405	14.6	7.8	1,072	1,487	4.9	40	2,353
Bulk tank stations	278	241	17,645	21,563	3,768	21.4	19.5	977	1,343	7.6	15	1,166
Assemblers and country buyers <sup>1/</sup>	147	521	11,185	47,216	527	4.7	2.3	70	99	0.9	18	1,178
Cooperative marketing associations	9	9	1,450	2,336	110	7.6	2.6	25	45	3.1	7	9
Other types	-	5	-	565	-	-	39.5	-	-	-	-	-

<sup>1/</sup> The decrease in the number of establishments was due primarily to loss of assemblers and country buyers of cotton.

## WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF SOUTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Mfg. sis. with stocks	Brokers	All other types 1/	Kind of Business	Total	Wholesale merchants	Mfg. sis. branches with stocks	Brokers	All other types 1/
<b>Total</b>	<b>1,242</b>	<b>528</b>	<b>57</b>	<b>102</b>	<b>555</b>	Furniture and house furnishings	6	5	-	1	-
Amusement and sporting goods (Cameras and motion picture eq't. & supplies)	1	1	-	-	-	China, glassware and crockery	1	1	-	-	-
Automotive products	24	21	-	-	3	Furniture	3	2	-	1	-
Automobiles and other motor vehicles	2	1	-	-	1	House furnishings (except china & furniture)	2	2	-	-	-
Automotive eq't., accessories and parts	20	20	-	-	-	General merchandise	6	4	-	2	-
Tires and tubes	2	-	-	-	2	Groceries and foods (except farm products)	276	190	34	34	18
Chemicals	5	3	2	-	-	Groceries (general line)	85	63	-	2	-
Explosives	1	-	1	-	-	Confectionery and soft drinks	26	22	-	1	3
Paints and varnishes	4	3	1	-	-	Fish and sea foods	11	11	-	-	-
Clothing and furnishings	4	3	-	-	1	Meats and meat products	28	7	15	-	6
Clothing and furnishings (general line)	1	1	-	-	-	Other food and grocery specialties	126	67	19	31	9
Clothing, men's and boys'	1	-	-	-	1	Hardware (general line)	17	17	-	-	-
Furnishings (general line)	1	1	-	-	-	Jewelry and optical goods (optical goods)	4	1	3	-	-
Hosiery	1	1	-	-	-	Lumber & building materials (other than metal)	24	11	-	4	9
Coal	5	2	-	1	2	Lumber and millwork	16	6	-	3	7
Drugs and drug sundries	12	12	-	-	-	All other	8	5	-	1	2
Drugs (general line)	7	7	-	-	-	Machinery, eq't. & supplies (except electrical)	34	22	7	1	4
Drugs (specialty lines)	2	2	-	-	-	Commercial machinery, eq't. & supplies	4	-	4	-	-
Patent medicines	2	2	-	-	-	Construction machinery, eq't. & supplies	2	1	-	-	1
All other	1	1	-	-	-	Farm and dairy machinery and eq't.	1	1	-	-	-
Dry goods	12	10	-	1	1	Industrial machinery, eq't. & supplies	19	12	3	1	3
Dry goods (general line)	8	7	-	-	1	Mill and mine supplies (general line)	13	11	1	-	1
Notions	1	1	-	-	-	All other	6	1	2	1	2
Piece goods	3	2	-	1	-	Professional equipment and supplies	1	1	-	-	-
Electrical goods	8	6	-	-	2	Service equipment and supplies	6	6	-	-	-
Electrical appliances, eq't. & supplies	5	4	-	-	1	Barber and beauty parlor	5	5	-	-	-
Radios and radio equipment	1	1	-	-	-	All other	1	1	-	-	-
Refrigerators	2	1	-	-	1	Transportation equipment and supplies	1	1	-	-	-
Farm products-raw materials	264	52	-	42	170	Metals (except scrap-other metal & metal works)	1	1	-	-	-
Cotton	179	39	-	39	101	Paper and its products	9	9	-	-	-
Grain	2	1	-	1	-	Petroleum and its products	306	24	-	-	282
Hides, skins and furs (raw)	7	2	-	-	5	Plumbing and heating eq't. and supplies	7	5	1	-	1
Horses and mules	11	3	-	-	8	Heating equipment (general line)	1	-	-	-	1
Livestock	3	1	-	-	2	Plumbing & heating eq't. (general line)	6	5	1	-	-
Tobacco (leaf)	35	4	-	1	30	Tobacco and its products (except leaf)	19	14	-	-	5
All other	27	2	-	1	24	Waste materials	22	22	-	-	-
Farm products-consumer goods	80	36	5	4	33	Iron and steel scrap	10	10	-	-	-
Dairy products (general line)	5	4	-	-	1	Junk and scrap (general line)	9	9	-	-	-
Cheese	1	-	-	-	1	Waste paper, rags and rubber	3	3	-	-	-
Milk and cream	3	1	-	-	2	All other products	28	23	1	1	3
All other dairy products	7	2	5	-	-	Bags and bagging	4	4	-	-	-
Poultry and poultry products	3	-	-	-	3	Beer	10	8	-	1	1
Fruits and vegetables (fresh)	60	31	-	4	25	Forest products (except lumber)	2	-	1	-	1
All other	1	-	-	-	1	Leather goods	4	3	-	-	1
Farm supplies	68	37	4	11	21	Newspapers and magazines	1	1	-	-	-
Feed	35	23	-	11	1	Miscellaneous kinds of business	7	7	-	-	-
Fertilizer	27	6	4	-	17						
Seeds	6	3	-	-	3						

## WHOLESALE DISTRIBUTION: 1933

Census of American Business

TABLE 2A. - STATE OF SOUTH CAROLINA NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business		Type of Establishment Kind of Business	
1/ The 555 "All other types" consists of the following:			
Exporters	7	Manufacturers' agents	23
Cotton	6	Automobiles and other motor vehicles	1
Lumber and millwork	1	Clothing, men's and boys'	1
Importer (fruits and vegetables-fresh)	1	Dry goods (general line)	1
Limited function wholesalers	29	Electrical appliances, equipment and supplies	1
Dairy products (general line)	1	Refrigerators	1
Cheese	1	Fertilizer	6
Milk and cream	1	Meats and meat products	1
Fruits and vegetables (fresh)	4	Other food and grocery specialties	5
Seeds	1	Other lumber and building materials	1
Confectionery and soft drinks	2	Construction machinery, equipment and supplies	1
Meats and meat products	3	Other industrial machinery, equipment and supplies	1
Other food and grocery specialties	3	Heating equipment (general line)	1
Lumber and millwork	6	Beer	1
Mill and mine supplies (general line)	1	Leather goods	1
Petroleum and its products	2	Selling agents	5
Tobacco and its products (except leaf)	3	Coal	2
Forest products (except lumber)	1	Fertilizer	2
Manufacturers' sales branches without stocks	8	Meats and meat products	1
Tires and tubes	1	Other agents (tobacco leaf)	16
Fertilizer	3	Bulk tank stations (petroleum)	270
Other food and grocery specialties	1	Assemblers and country buyers	147
Other industrial machinery, equipment and supplies	1	Cotton	65
Tobacco and its products (except leaf)	2	Hides, skins, and furs (raw)	5
Commission merchants	32	Horses and mules	5
Tires and tubes	1	Livestock	2
Cotton	10	Tobacco (leaf)	12
Horses and mules	3	Other farm products-raw materials	21
Tobacco (leaf)	2	Milk and cream	1
Other farm products-raw materials	3	Poultry and poultry products	2
Fruits and vegetables (fresh)	3	Fruits and vegetables (fresh)	9
Feed	1	Other farm products-consumer goods	1
Fertilizer	5	Fertilizer	1
Seeds	1	Seeds	1
Confectionery and soft drinks	1	Meats and meat products	1
Petroleum and its products	2	Other lumber and millwork	1
		Cooperative marketing associations	9
		Poultry and poultry products	1
		Fruits and vegetables (fresh)	6

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Business

Table 28.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>THE STATE</u>	1,242	\$172,062	\$15,388	8.9	4,936	\$6,395	\$200	\$12,761
Wholesalers proper	565	83,945	8,284	9.9	3,029	3,641	95	9,031
Manufactures' sales branches	65	14,434	1,539	10.7	461	714	11	733
Agents and brokers	178	43,433	1,160	2.7	374	551	54	644
All other types	434	30,250	4,405	14.6	1,072	1,487	40	2,353
<u>WHOLESALE PROPER</u>								
Automotive products	21	1,427	336	23.5	164	181	7	302
Chemicals	3	567	176	31.0	63	79	-	117
Clothing and furnishings	3	90	13	14.4	7	5	-	11
Drugs and drug sundries	12	2,226	364	16.4	138	213	1	417
Drugs	7	2,138	338	-	124	198	-	405
All other	5	88	26	-	14	15	1	12
Dry goods	10	1,402	132	9.4	47	63	10	243
Dry goods	7	807	80	-	30	32	1	125
All other	3	595	52	-	17	31	9	118
Electrical goods	6	740	152	20.5	46	56	-	62
Farm products—raw materials	58	27,286	1,355	5.0	149	248	8	2,824
Cotton	45	27,009	1,310	-	127	229	7	2,815
Horses and mules	3	20	4	-	3	1	-	2
Tobacco (leaf)	4	54	18	-	4	9	1	-
All other	6	203	23	-	15	9	-	7
Farm products—consumer goods	46	3,446	729	21.2	292	310	8	148
Dairy products (general line)	5	411	172	-	71	63	1	6
Fruits and vegetables (fresh)	36	2,924	503	-	203	227	7	138
All other	5	111	54	-	18	20	-	4
Farm supplies	33	1,476	178	12.1	80	77	4	105
Feed	23	1,124	132	-	62	56	3	72
Fertilizer	6	253	30	-	12	14	-	31
Seeds	4	99	16	-	6	7	1	2
Furniture and house furnishings	5	189	32	16.9	6	10	5	19
General merchandise	4	404	41	10.1	27	18	1	64
Groceries and foods (except farm products)	198	29,031	2,278	7.8	1,042	1,185	27	2,440
Groceries (general line)	83	19,874	1,299	-	593	713	8	1,675
Confectionery and soft drinks	24	1,059	163	-	87	80	5	63
Fish and sea foods	11	597	153	-	47	50	3	6
Meats and meat products	10	352	49	-	25	20	1	8
Other food and grocery specialties	70	7,149	614	-	290	322	10	688
Hardware	17	4,249	741	17.4	267	374	3	1,071
Lumber and building materials (other than metal)	18	1,098	182	16.6	67	76	2	97
Lumber and millwork	13	932	123	-	40	53	2	50
All other	5	166	59	-	27	23	-	47
Machinery, equipment and supplies (except electrical)	23	2,216	398	18.0	134	212	2	466
Industrial machinery, equipment and supplies	13	1,982	335	-	106	173	1	428
Service equipment and supplies	6	137	42	-	10	25	-	25
All other	4	97	21	-	18	14	1	13



## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Paper and its products	9	862	216	25.1	71	111	-	167
Petroleum and its products	26	1,847	362	19.6	96	136	7	77
Plumbing and heating equipment and supplies	5	398	96	24.1	32	43	1	63
Tobacco and its products (except leaf)	17	2,609	142	5.4	87	81	1	136
Waste materials	22	1,427	118	8.3	77	55	4	94
Iron and steel scrap	10	71	32	-	27	14	3	15
Junk and scrap (general line)	9	169	33	-	27	23	1	9
Waste paper, rags and rubber	3	1,187	53	-	23	18	-	70
All other kinds of business	29	955	243	25.4	135	108	4	88
Bags and bagging	4	79	19	-	37	10	-	6
Beer	8	303	48	-	20	21	1	7
Leather goods	3	122	27	-	10	13	-	30
Miscellaneous	14	451	149	-	68	64	3	45
<b>MANUFACTURER'S SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Farm products-consumer goods	57	10,418	1,355	13.0	413	609	11	733
Farm products	5	105	44	41.9	12	18	-	2
Farm supplies	4	1,851	219	11.8	57	86	5	391
Groceries and foods (except farm products)	34	7,779	939	12.1	283	416	6	248
Jewelry and optical goods	3	59	25	42.4	11	16	-	6
Machinery equipment and supplies (except electrical)	7	419	97	23.2	40	62	-	49
All other kinds of business	4	205	31	15.1	10	11	-	37
<b>WITHOUT STOCKS</b>								
Farm supplies	8	4,016	184	4.6	48	105	-	-
All other kinds of business	3	839	78	9.3	21	40	-	-
All other kinds of business	5	3,177	106	3.3	27	65	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Farm products-raw materials	102	25,851	453	1.8	139	218	12	626
Farm products-raw materials	42	11,548	145	1.3	39	54	5	597
Farm products-consumer goods	4	527	17	3.2	4	7	-	-
Farm supplies	11	497	13	2.6	3	7	-	-
Groceries and foods (except farm products)	34	10,102	165	1.6	50	76	3	13
Lumber and building materials (other than metal)	4	177	20	11.3	5	9	-	-
All other kinds of business	7	3,000	93	3.1	38	65	4	16
<b>COMMISSION MERCHANTS</b>								
Farm products-raw materials	32	4,670	171	3.7	46	61	4	8
Farm products-raw materials	18	3,602	63	1.7	28	30	3	8
Farm products-consumer goods	3	809	96	11.9	14	28	-	-
Farm supplies	7	154	2	1.3	-	-	-	-
All other kinds of business	4	105	10	9.5	4	3	1	-
<b>MANUFACTURERS' AGENTS</b>								
Farm supplies	23	2,605	106	4.1	40	53	2	6
Farm supplies	6	60	3	5.0	2	1	1	1
Groceries and foods (except farm products)	6	1,776	27	1.5	8	13	-	-
All other kinds of business	11	769	76	9.9	30	38	1	5
<b>SELLING AGENTS</b>								
All other kinds of business	5	1,994	149	7.5	27	63	-	-
<b>OTHER AGENTS</b>								
(Farm products-raw materials)	16	8,313	281	3.4	122	156	36	4

## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Business

Table 2B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	278	\$17,645	\$3,768	21.4	977	\$1,343	\$15	\$1,166
ASSEMBLERS AND COUNTRY BUYERS	147	11,155	527	4.7	70	99	18	1,178
Farm products—raw materials	130	11,019	493	4.5	51	86	15	1,177
Farm products—consumer goods	13	117	29	24.8	14	12	3	1
All other kinds of business	4	19	5	26.3	5	1	-	-
COOPERATIVE MARKETING ASSOCIATIONS (farm products and consumer goods)	9	1,450	110	7.6	25	45	7	9
CITIES OF 50,000 TO 100,000 POPULATION								
CHARLESTON								
Wholesalers proper	89	19,554	2,035	10.4	687	834	12	2,060
Manufacturers' sales branches	11	1,660	216	13.0	67	100	4	83
Agents and brokers	28	7,585	221	2.9	54	97	5	...
All other types	2	130	30	23.1	7	10	...	5
WHOLESALESAERS PROPER								
Chemicals	3	567	175	30.9	63	78	...	117
Clothing and furnishings	3	90	12	13.3	7	4	-	11
Dry goods	3	537	50	9.3	22	20	...	72
Farm products—raw materials	6	10,110	578	5.7	51	118	3	975
Farm products—consumer goods	17	1,158	222	19.2	108	107	5	61
Farm supplies	7	386	38	9.8	20	25	1	10
Groceries and foods (except farm products)	18	3,602	397	11.0	155	178	...	280
Lumber and building materials (other than metal)	3	109	47	43.1	20	19	-	34
Machinery, equipment and supplies (except electrical)	6	365	81	21.0	40	40	-	124
Paper and its products	4	235	55	23.4	25	34	-	56
Tobacco and its products (except leaf)	3	689	33	4.8	26	21	...	42
Waste materials	3	25	12	48.0	13	9	3	5
All other kinds of business 1/	13	1,641	335	20.4	137	181	2	273
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	1,596	195	12.2	62	95	4	75
All other kinds of business 2/	3	64	21	32.8	5	5	...	8
AGENTS AND BROKERS								
Farm products—consumer goods	6	1,030	107	10.4	16	31	-	...
Farm supplies	3	330	10	3.0	3	7	-	...
Groceries and foods (except farm products)	15	3,620	66	1.8	21	32	1	...
All other kinds of business 3/	4	2,603	38	1.5	14	27	4	...
COLUMBIA								
Wholesalers proper	66	11,471	1,681	14.7	569	677	9	2,084
Manufacturers' sales branches	18	4,249	579	13.6	146	248	3	196
Agents and brokers	11	4,020	111	2.8	40	50	2	16
All other types	9	4,273	578	13.5	92	126	-	1,163

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
COLUMBIA (continued)								
WHOLESALEERS PROPER								
Automotive products	4	\$469	\$78	16.6	43	\$46	-	\$60
Electrical goods	4	654	140	21.4	41	50	1	53
Farm products-consumer goods	4	581	117	20.1	52	65	1	26
Groceries and foods (except farm products)	21	2,773	257	9.3	113	145	4	191
Hardware	3	771	137	17.8	60	62	1	244
Machinery, equipment and supplies (except electrical)	4	347	137	39.5	31	66	1	62
Paper and its products	3	464	128	27.6	35	60	...	89
Tobacco and its products (except leaf)	6	970	63	6.5	37	33	...	51
All other kinds of business 4/	17	4,442	624	14.0	157	150	1	1,308
MANUFACTURERS' SALES BRANCHES								
Farm supplies	3	1,066	120	11.3	20	50	3	110
Groceries and foods (except farm products)	6	1,730	325	18.8	73	111	-	43
Machinery, equipment and supplies (except electrical)	5	362	88	24.3	35	57	...	40
All other kinds of business 5/	4	1,091	46	4.2	18	30	...	3
AGENTS AND BROKERS								
Groceries and foods (except farm products)	5	3,351	48	1.4	13	19	1	10
All other kinds of business 6/	6	669	63	9.4	27	31	1	6
ALL OTHER TYPES								
Petroleum and its products	6	1,485	269	18.1	77	107	-	106
All other kinds of business 7/	3	2,788	309	11.1	15	19	...	1,057
CITIES OF 20,000 TO 50,000 POPULATION								
GREENVILLE								
	106	31,636	1,926	6.1	588	867	21	1,774
Wholesaleers proper	65	17,665	1,301	7.4	396	542	16	1,312
All other types	41	13,971	625	4.5	192	325	5	462
Farm products-raw materials	8	831	175	21.1	37	47	2	13
Farm products-consumer goods	15	14,014	253	1.8	33	63	2	649
Groceries and foods (except farm products)	32	7,668	519	6.8	166	257	2	217
Petroleum and its products	7	1,038	163	15.7	57	85	-	37
All other kinds of business	44	8,085	816	10.1	295	415	15	858
SPARTENBURG								
	61	12,602	1,098	8.7	399	537	4	976
Wholesaleers proper	36	5,615	712	12.7	299	378	4	736
All other types	25	6,987	386	5.5	100	159	-	240
Farm products-raw materials	3	236	72	30.5	29	28	-	4
Farm products-consumer goods	11	3,124	43	1.4	14	19	-	227
Groceries and foods (except farm products)	19	4,577	268	5.9	134	155	1	201
Petroleum and its products	7	887	195	22.0	53	74	-	60
All other kinds of business	21	3,778	520	13.8	169	261	3	484

## WHOLESALE DISTRIBUTION: 1933

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Census of  
American  
Business

Table 2 B.—STATE OF SOUTH CAROLINA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION								
<b>TOTAL</b>	260	\$28,153	\$2,650	9.4	972	\$1,245	41	\$1,884
AIKEN	12	673	104	15.5	44	48	-	71
ANDERSON	22	3,752	328	8.7	123	154	6	272
CAMDEN	8	465	55	11.8	16	20	1	34
CHESTER	11	1,855	125	6.7	46	63	2	114
CLINTON	7	592	63	10.6	23	30	-	58
DARLINGTON	11	1,457	96	6.6	41	54	1	70
FLORENCE	40	5,196	486	9.4	179	235	10	234
GAFFNEY	8	348	48	13.8	20	22	1	23
GEORGETOWN	13	782	129	16.5	66	63	1	148
GREENWOOD	15	1,159	152	13.1	72	78	1	134
HARTSVILLE	14	1,601	109	6.8	26	36	3	145
LAURENS	9	1,212	136	11.2	44	68	2	88
NEWHERRY	10	2,513	115	4.6	34	44	1	51
ORANGEBURG	21	1,003	132	13.2	56	64	2	61
ROCK HILL	18	2,215	155	7.0	40	62	6	117
SUMTER	29	2,494	311	12.5	103	148	2	168
UNION	12	836	106	12.7	39	56	2	96

- 1/ Includes 2 establishments dealing in automotive products; 2 in drugs and drug sundries; 2 in hardware; 1 in metals (except scrap); 2 in petroleum and its products; and 4 in all other products.
- 2/ Includes 1 establishment dealing in chemicals; 1 in farm products-consumer goods; and 1 in machinery, equipment and supplies (except electrical).
- 3/ Includes 1 establishment dealing in farm products-raw materials; 1 in general merchandise; 1 in lumber and building materials (other than metal); and 1 in all other products.
- 4/ Includes 2 establishments dealing in drugs and drug sundries; 2 in dry goods; and 2 in farm products-raw materials; 1 in farm supplies; 1 in furniture and house furnishings; 1 in plumbing and heating equipment and supplies; 2 in waste materials; 1 in petroleum and its products; and 5 in all other products.
- 5/ Includes 1 establishment dealing in automotive products; 1 in farm products-consumer goods; 1 in jewelry and optical goods; and 1 in tobacco and its products (except leaf).
- 6/ Includes 1 establishment dealing in automotive products; 1 in dry goods; 1 in electrical goods; 1 in furniture and house furnishings; 1 in lumber and building materials (other than metal); and 1 in machinery, equipment and supplies (except electrical).
- 7/ Includes 1 establishment dealing in farm products-consumer goods; and 2 in farm products-raw materials.

## WHOLESALE DISTRIBUTION: 1933

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Table 3.—STATE OF SOUTH CAROLINA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
<b>Total for State</b>	<b>1,242</b>	<b>\$172,062</b>	<b>\$15,388</b>	<b>8.9</b>	<b>\$171,858</b>	<b>\$169</b>	<b>3</b>	<b>\$ 3</b>	<b>8</b>	<b>\$32</b>
Automotive products	24	1,798	367	20.4	1,740	58	-	-	-	-
Drugs and drug sundries	12	2,226	364	16.4	2,226	-	-	-	-	-
Farm products—raw materials	264	61,768	2,337	3.8	61,745	19	-	-	1	4
Farm products—consumer goods	80	6,454	1,025	15.9	6,450	-	-	-	1	4
Farm supplies	68	4,899	493	10.1	4,897	2	-	-	-	-
Groceries and foods (except farm products)	276	49,096	3,436	7.0	49,089	-	2	2	2	7
Hardware	17	4,249	741	17.4	4,240	-	-	-	1	9
Lumber and building materials (other than metal)	24	1,301	206	15.8	1,297	4	-	-	-	-
Machinery, equipment and supplies (except electrical)	34	3,425	570	16.6	3,347	78	-	-	-	-
Paper and its products	9	862	216	25.1	862	-	-	-	-	-
Petroleum and its products	306	19,574	4,137	21.1	19,567	7	-	-	-	-
Waste materials	22	1,427	118	8.3	1,426	-	-	-	1	1
All other kinds of business	106	14,981	1,378	9.2	14,972	1	1	1	2	7

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 4.—STATE OF SOUTH CAROLINA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Per cent of total for kind of business	Net sales	Per cent of total for kind of business	Credit sales			Total Expenses	
							Amount	Establishments reporting credit sales	Per cent of sales	Amount	Per cent of sales
Total for State	1,242	\$172,062	752	60.5	\$93,450	54.3	\$61,515	65.8	35.8	\$11,715	12.5
WHOLESALESALES PROPER											
Total	665	83,945	391	69.2	54,366	64.8	39,804	73.2	47.4	6,555	12.1
Automotive products	21	1,427	20	95.2	1,418	99.4	849	59.9	59.5	334	23.6
Chemicals	3	567	3	100.0	567	100.0	536	94.5	94.5	176	31.0
Clothing and furnishings	3	90	3	100.0	90	100.0	65	72.2	72.2	13	14.4
Drugs and drug supplies	12	2,226	9	75.0	2,213	99.4	1,784	80.6	80.1	359	16.2
Dry goods	10	1,402	10	100.0	1,402	100.0	1,268	90.4	90.4	132	9.4
Electrical goods	6	740	6	100.0	740	100.0	614	83.0	83.0	152	20.5
Farm products—raw materials	58	27,286	11	19.0	2,133	7.8	1,106	51.9	4.1	188	8.8
Farm products—consumer goods	46	3,446	34	73.9	3,236	93.9	2,224	68.7	64.5	693	21.4
Farm supplies	33	1,476	25	75.8	1,399	94.8	791	56.5	53.6	165	11.8
Furniture and house furnishings	5	189	1	20.0	4	2.1	4	100.0	2.1	3	75.0
General merchandise	4	404	3	75.0	247	61.1	151	61.1	37.4	15	6.1
Groceries and foods	198	29,031	152	76.8	26,580	91.6	20,108	75.7	69.3	2,059	7.7
Hardware	17	4,249	16	94.1	4,234	99.6	3,473	82.0	81.7	740	17.5
Lumber and building materials	18	1,098	13	72.2	923	84.1	828	89.7	75.4	168	18.2
Machinery, equipment and supplies	23	2,216	19	82.6	2,177	98.2	1,975	90.7	89.1	383	17.6
Paper and its products	9	862	9	100.0	862	100.0	527	61.1	61.1	216	25.1
Petroleum and its products	26	1,847	16	61.5	1,316	71.3	733	55.7	39.7	274	20.8
Plumbing & heating eq't & supplies	5	398	5	100.0	398	100.0	372	93.5	93.5	96	24.1
Tobacco and its products	17	2,609	14	82.4	2,477	94.9	1,386	56.0	53.1	130	5.2
Waste materials	22	1,427	5	22.7	1,308	91.7	676	51.7	47.4	88	6.7
All other kinds of business	29	955	17	58.6	642	67.2	334	52.0	35.0	171	26.6
ALL OTHER TYPES											
Total	677	88,117	361	53.3	39,084	44.4	21,711	55.5	24.6	5,160	13.2
Automotive products	3	371	3	100.0	371	100.0	197	53.1	53.1	31	8.4
Chemicals	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	3	1,972	3	100.0	1,972	100.0	1,972	100.0	100.0	161	7.7
Dry goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	206	34,482	16	7.8	1,513	4.4	45	3.0	.1	51	3.4
Farm products—consumer goods	34	3,008	10	29.4	194	6.4	98	50.5	3.3	47	24.2
Farm supplies	35	3,423	11	31.4	2,619	73.6	1,126	44.7	32.9	258	10.2
Furniture and house furnishings	1	(X)	-	-	-	-	-	-	-	-	-
General merchandise	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	78	20,067	48	61.5	12,868	64.1	9,900	76.9	49.3	1,022	7.9
Jewelry and optical goods	3	59	3	100.0	59	100.0	59	100.0	100.0	26	42.4
Lumber and building materials (other than coal)	6	203	4	66.7	102	50.2	96	94.1	47.3	16	16.7
Machinery, equipment and supplies (except electrical)	11	1,209	10	90.9	1,083	89.6	1,023	94.5	84.6	123	11.4
Petroleum and its products	280	17,727	245	87.5	15,461	87.2	4,336	28.0	24.5	3,368	21.8
Plumbing and heating equipment and supplies	2	(X)	-	-	-	-	-	-	-	-	-
Tobacco and its products (except tobacco)	2	(X)	-	-	-	-	-	-	-	-	-
All other products	4	84	1	25.0	69	82.1	60	87.0	71.4	4	5.8

## WHOLESALE DISTRIBUTION: 1933

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Table 5.—STATE OF SOUTH CAROLINA DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,242	\$172,062	\$15,388	914	73.6	\$135,639	78.8	\$12,320	9.1	\$66,394	\$3,807	\$49,340	\$16,098
WHOLESALE PROPER													
Total	565	83,945	8,284	493	87.3	75,908	90.4	7,170	9.4	42,671	2,541	27,395	3,301
Automotive products	21	1,427	336	21	100.0	1,427	100.0	336	23.5	1,207	164	14	22
Chemicals	3	567	176	3	100.0	567	100.0	176	31.0	339	224	4	-
Clothing and furnishings	3	90	13	3	100.0	90	100.0	13	14.4	89	1	-	-
Drugs and drug sundries	12	2,226	364	10	83.3	1,485	66.7	235	15.8	1,461	4	-	-
Dry goods	10	1,402	132	10	100.0	1,402	100.0	132	9.4	1,049	5	317	31
Electrical goods	6	740	152	6	100.0	740	100.0	152	20.5	634	74	32	-
Farm products—raw materials	58	27,286	1,355	41	70.7	22,362	82.0	898	4.0	414	99	21,354	495
Farm products—consumer goods	46	3,446	729	41	89.1	2,963	85.0	569	19.2	2,462	134	38	329
Farm supplies	33	1,476	178	19	57.6	896	60.7	111	12.4	478	235	152	31
Furniture and house furnishings	5	189	32	5	100.0	189	100.0	32	16.9	130	3	56	-
General merchandise	4	404	41	4	100.0	404	100.0	41	10.1	266	99	20	19
Groceries and foods (except farm products)	198	29,031	2,278	196	99.0	28,828	99.3	2,251	7.8	25,821	773	317	1,917
Hardware	17	4,249	741	15	88.2	3,878	91.3	657	16.9	1,656	469	1,557	196
Lumber and building materials (other than metal)	18	1,098	182	10	55.6	904	82.3	140	15.5	643	3	238	20
Machinery, equipment and supplies (except electrical)	23	2,216	398	22	95.7	2,209	99.7	397	18.0	463	26	1,711	9
Paper and its products	9	862	216	9	100.0	862	100.0	216	25.1	739	27	24	72
Petroleum and its products	26	1,847	362	18	69.2	1,537	83.2	275	17.9	1,240	50	129	112
Plumbing and heating equipment and supplies	5	398	96	5	100.0	398	100.0	96	24.1	331	16	39	13
Tobacco and its products (except leaf)	17	2,609	142	17	100.0	2,609	100.0	142	5.4	2,599	3	-	7
Waste materials	22	1,427	118	9	40.9	1,203	84.3	58	4.8	2	1	1,199	1
All other kinds of business	29	955	243	29	100.0	955	100.0	243	25.4	628	111	195	21
ALL OTHER TYPES													
Total	677	88,117	7,104	421	62.2	59,731	67.8	5,150	8.6	23,723	1,266	21,945	12,797
Automotive products	3	371	31	2	66.7	232	62.5	22	9.5	165	67	-	-
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	3	1,972	151	3	100.0	1,972	100.0	151	7.7	453	-	1,519	-
Dry goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	206	34,482	982	91	44.2	21,084	61.1	661	3.1	1,056	86	17,093	2,849
Farm products—consumer goods	34	3,008	296	22	64.7	1,937	64.4	233	12.0	1,801	8	-	128
Farm supplies	35	3,423	315	17	48.6	2,010	58.7	159	7.9	1,510	67	419	14
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	78	20,067	1,158	70	89.7	16,166	80.6	1,098	6.8	8,080	-	1,243	6,843
Jewelry and optical goods	3	59	25	3	100.0	59	100.0	25	42.4	59	-	-	-
Lumber and building materials (other than metal)	6	203	24	2	33.3	76	37.4	12	15.8	5	-	71	-
Machinery, equipment and supplies (except electrical)	11	1,209	172	8	72.7	1,109	91.7	156	14.1	23	-	1,041	45
Petroleum and its products	280	17,727	3,775	188	67.1	12,107	68.3	2,505	20.7	10,183	987	322	615
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products (except leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	4	84	11	4	100.0	84	100.0	11	13.1	6	1	68	9

Table 6.—STATE OF SOUTH CAROLINA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS												
		Men		Women		Employ- ment	Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Esti- mated average	Per- cent of total														
Total	810	4,927	654	11.9	4,925	4,515	4,550	4,537	4,582	4,584	4,710	4,772	5,245	6,594	6,530	5,394	5,087	
Amusement and sporting goods	-	5	3	50.0	5	5	5	5	5	5	5	5	6	6	5	5	3	
Automotive products	15	168	17	9.1	175	171	157	167	165	157	170	175	182	186	185	186	189	
Chemicals	-	55	10	15.0	65	62	61	61	61	65	66	69	68	69	69	68	58	
Clothing and furnishings	4	5	2	28.6	7	6	6	6	6	5	5	7	7	8	8	8	8	
Coal	3	25	12	25.7	34	36	35	36	33	32	32	33	35	33	35	34	37	
Drugs and drug sundries	8	115	29	20.7	138	137	136	138	137	156	137	137	139	139	139	140	140	
Dry goods	9	50	19	27.6	53	50	50	50	50	53	54	54	56	66	66	66	66	
Electrical goods	2	45	12	22.4	54	49	49	51	51	53	63	54	55	58	59	60	61	
Farm products—raw materials	269	568	35	5.9	388	228	230	236	231	233	240	265	729	765	683	537	279	
Farm products—consumer goods	51	349	68	16.2	352	332	330	330	330	340	358	375	368	400	397	394	384	
Farm supplies	55	181	17	8.6	162	150	158	183	204	155	150	145	150	164	174	158	150	
Furniture and house furnishings	9	19	5	23.3	9	7	7	7	7	7	7	7	7	7	7	7	7	
General merchandise	7	39	8	17.8	38	35	35	35	35	35	35	35	35	35	35	35	35	
Groceries and foods (except farm products)	168	1,347	225	14.3	1,386	1,302	1,315	1,309	1,355	1,344	1,357	1,387	1,422	1,470	1,462	1,466	1,458	
Hardware	5	228	44	16.4	257	255	255	256	255	255	257	257	261	268	261	262	262	
Jewelry and optical goods	-	18	5	15.8	21	21	21	21	21	21	21	21	21	21	22	22	22	
Lumber and building materials (other than metal)	20	74	12	14.1	78	83	76	69	58	76	69	70	70	70	70	71	71	
Machinery, equipment and supplies (except electrical)	18	177	53	15.6	202	181	178	185	195	195	201	209	207	213	215	222	224	
Metals (except scrap)	1	6	2	25.3	7	6	6	6	6	6	6	6	6	6	6	6	6	
Paper and its products	7	58	6	7.4	71	71	70	70	70	70	70	70	71	71	71	71	71	
Petroleum and its products	48	1,100	31	2.7	1,077	1,039	1,043	1,042	1,035	1,056	1,053	1,040	1,071	1,125	1,138	1,145	1,132	
Plumbing and heating equipment and supplies	2	35	6	13.9	39	28	30	38	41	38	38	39	39	39	39	39	41	
Tobacco and its products (except leaf)	18	102	7	5.0	106	95	96	96	96	101	106	109	109	111	115	117	122	
Waste materials	27	74	14	15.6	77	69	69	69	69	69	69	70	74	94	94	94	82	
All other products	17	91	44	32.4	114	88	83	74	90	118	141	155	149	135	121	125	115	
					21	9	12	24	11	22	19	27	50	33	25	25	18	



Table 7.—STATE OF SOUTH CAROLINA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL		UNDEP \$10,000		\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER	
	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)	Number of establishments	Full-time employees (aver- age)
<b>WHOLESALE MERCHANTS</b>	529	2,921 10.4	91	63 29.5	162	475 19.6	86	426 16.5	81	581 11.6	79	597 10.7	20	356 8.6	8	91 5.9
Amusement and sporting goods	1	5 (X)	-	-	1	5 (X)	-	-	-	-	-	-	-	-	-	-
Automotive products	21	164 23.5	3	5 40.0	6	41 26.1	7	57 26.9	1	21 27.0	2	40 16.7	-	-	-	-
Chemicals	3	63 31.0	-	-	1	6 29.5	-	-	-	-	2	53 21.2	-	-	-	-
Clothing and furnishings	3	7 14.4	-	-	2	4 13.0	-	-	-	-	-	-	-	-	-	-
Coal	2	6 (X)	-	-	1	6 (X)	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	12	186 15.4	5	6 29.3	2	11 25.0	-	-	1	6 11.6	2	41 14.5	2	74 17.9	-	-
Dry goods	10	47 9.4	1	3 44.4	4	14 17.1	3	15 12.5	2	8 9.4	1	9 7.1	1	31 7.5	-	-
Electrical goods	6	43 20.5	-	-	1	4 16.7	2	4 16.7	9	17 9.1	2	27 19.2	-	-	-	-
Farm products-raw materials	52	96 4.5	1	17.2	17	15 9.4	9	12 2.8	6	11 7.6	6	9 1.9	5	12 4.2	5	7 4.7
Farm products-consumer goods	39	272 20.6	7	4 56.0	10	15 23.5	8	74 38.1	9	110 17.0	5	69 18.0	-	-	-	-
Farm supplies	32	79 12.0	6	2 45.5	14	28 13.2	8	27 11.1	4	24 12.3	1	2 10.8	-	-	-	-
Furniture and house furnishings	4	6 16.9	-	-	2	4 46.3	1	2 24.1	1	2 10.8	-	-	-	-	-	-
General merchandises	4	27 10.1	-	-	2	4 46.3	1	2 24.1	1	2 10.8	-	-	-	-	-	-
Groceries and foods (except farm products)	190	1,026 7.6	31	17 21.4	45	102 15.9	25	102 9.9	35	197 6.7	42	447 8.5	6	17 6.2	2	21 6.1
Hardware	17	267 17.4	-	-	4	11 24.0	7	11 16.6	7	39 27.5	4	64 18.5	2	69 18.6	1	73 22.0
Jewelry and optical goods	1	10 (X)	-	-	1	10 (X)	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	11	54 25.7	2	2 54.7	6	37 77.9	2	17 33.4	1	2 7.5	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	22	135 16.0	5	5 29.2	9	26 27.7	1	9 38.7	4	33 21.6	2	48 18.9	1	12 9.2	-	-
Metals (except scrap)	1	7 (X)	-	-	1	7 (X)	-	-	-	-	-	-	-	-	-	-
Paper and its products	9	71 26.1	-	-	2	4 39.7	4	27 28.5	2	37 21.7	1	16 23.6	-	-	-	-
Petroleum and its products	24	97 19.8	1	-	14	24 18.2	4	27 25.6	2	11 15.7	7	36 19.7	-	-	-	-
Plumbing and heating equipment & supplies	5	33 24.1	-	-	7	14 32.2	2	14 32.2	2	14 32.2	-	-	-	-	-	-
Tobacco and its products (except leaf)	14	82 6.3	1	11.1	2	4 14.7	1	2 4.2	4	15 4.2	6	61 5.4	1	7 4.7	-	-
Tobacco and its products (except leaf)	22	77 8.3	15	15 50.0	4	26 22.5	11	14 24.1	-	-	1	15 13.9	-	-	-	-
Waste materials	23	104 24.3	5	2 34.6	17	65 23.3	4	17 16.2	1	20 46.1	-	-	-	-	-	-
All other products	57	413 13.0	7	8 34.5	16	52 26.9	10	44 27.0	5	15 27.5	11	142 9.8	6	113 11.7	-	-
<b>MANUFACTURERS' SALES BRANCHES WITH STOCKS</b>	5	12 41.9	2	2 37.5	2	3 48.4	1	7 39.4	-	-	-	-	-	-	-	-
Farm products-consumer goods	4	57 11.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm supplies	54	283 12.1	2	1 50.0	6	28 46.4	6	26 19.9	3	75 22.1	9	105 9.4	6	56 11.1	-	-
Groceries and foods (except farm products)	3	11 42.4	-	-	3	11 42.4	-	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	7	40 23.2	2	5 25.0	2	8 20.2	1	5 12.7	2	24 25.4	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	4	10 15.1	1	-	2	18.4	2	6 14.5	-	-	-	-	-	-	-	-
All other kinds of business	4	10 15.1	1	-	1	2 18.4	2	6 14.5	-	-	-	-	-	-	-	-

## WHOLESALE DISTRIBUTION: 1933

12-6-33  
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Table 1.—STATE OF GEORGIA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)	
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales		Part-time
						1933	1929					
<b>THE STATE</b>	2,276	2,183	\$429,242	\$1,016,496	\$49,116	11.4	7.6	15,244	\$21,069	4.9	\$470	\$57,442
<b>Wholesalers proper</b>	1,009	1,076	190,631	415,427	21,828	11.4	6.7	8,001	9,376	4.9	297	45,392
wholesale merchants	952	1,023	166,249	360,236	19,799	11.9	9.0	7,775	6,910	5.4	291	32,941
Exporters	9	12	16,736	49,046	1,666	10.0	1.9	112	286	1.7	2	12,754
Importers	5	1	5,296	(X)	145	2.6	(X)	31	87	1.6	-	-
Limited function wholesalers	47	70	2,548	(X)	215	6.4	(X)	67	97	7.6	4	97
<b>Manufacturers' sales branches</b>	361	354	110,946	215,597	15,727	15.1	11.6	4,207	7,017	6.7	51	7,105
with stocks	261	-	72,569	-	17,849	19.1	-	3,544	5,571	7.7	42	7,105
without stocks	100	-	38,377	-	2,876	7.5	-	663	1,442	7.8	6	-
<b>Agents and brokers</b>	182	202	68,513	173,740	1,864	2.7	3.4	460	762	1.1	24	974
Brokers	75	89	46,567	87,486	687	1.8	1.0	188	715	0.6	9	78
Commission merchants	50	76	14,174	42,872	665	4.7	7.2	161	721	2.7	5	794
Manufacturers' agents	37	90	7,364	17,112	218	6.5	10.9	73	61	2.4	5	62
Selling agents	10	37	209	12,850	23	11.0	12.7	5	9	4.7	1	-
Other agents	10	10	2,227	12,420	75	7.4	2.0	17	76	1.6	4	-
<b>All other types</b>	727	1,451	58,952	211,726	6,699	14.8	5.7	2,576	7,908	6.6	98	4,011
Bulk tank stations	529	519	27,467	87,976	7,245	26.4	8.7	1,920	7,271	11.9	76	1,984
Chain store warehouses	5	8	17,652	19,049	672	7.6	2.7	711	327	1.9	7	891
Assemblers and country buyers <sup>1/</sup>	178	674	11,465	67,917	657	5.6	2.1	271	246	2.1	76	971
Cooperative marketing associations	11	36	2,752	6,261	159	6.6	6.7	64	64	2.7	17	165
Other types	-	14	-	28,547	-	-	6.6	-	-	-	-	-
<b>ATLANTA</b>	642	750	216,235	498,917	27,743	12.6	9.4	7,142	11,794	5.5	148	27,925
<b>Wholesalers proper</b>	296	229	77,426	204,719	10,217	12.2	9.4	3,008	4,757	5.5	98	20,989
wholesale merchants	280	309	71,871	180,259	9,987	10.9	10.1	2,943	4,270	5.9	98	20,940
Exporters	-	3	-	19,752	-	-	1.4	-	-	-	-	-
Importers	4	1	4,170	(X)	142	3.4	(X)	29	82	2.0	-	-
Limited function wholesalers	12	16	1,395	(X)	88	6.3	(X)	36	45	7.2	-	49
<b>Manufacturers' sales branches</b>	263	268	97,415	179,584	14,422	15.4	10.0	3,568	6,165	6.6	37	5,704
with stocks	174	-	60,416	-	11,755	19.5	-	2,969	4,848	6.0	29	5,704
without stocks	89	-	32,997	-	2,667	6.1	-	599	1,717	4.0	6	-
<b>Agents and brokers</b>	61	132	20,086	67,735	846	4.2	4.5	170	706	1.5	5	75
Brokers	22	25	15,914	44,010	495	3.1	0.9	67	150	0.9	-	7
Commission merchants	11	10	2,314	4,555	142	6.2	4.6	48	82	3.5	-	20
Manufacturers' agents	28	97	1,858	19,170	207	11.1	12.9	55	74	4.0	5	48
<b>All other types</b>	22	21	25,298	46,679	2,258	8.9	6.2	797	966	3.8	8	1,117
Bulk tank stations	11	10	6,168	4,641	1,620	26.7	21.9	482	644	10.4	2	282
Chain store warehouses	3	6	17,019	(X)	572	7.4	(X)	297	299	1.8	6	842
Assemblers and country buyers	5	-	271	-	18	7.8	-	3	2	0.9	-	31
Cooperative marketing associations	3	1	1,860	(X)	48	2.6	(X)	15	21	1.1	-	2
Other types	-	4	-	(X)	-	-	(X)	-	-	-	-	-

<sup>1/</sup> The decrease in establishments was due primarily to loss of assemblers and country buyers of cotton and livestock.

## WHOLESALE DISTRIBUTION: 1933

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TABLE 2A. - STATE OF GEORGIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Efg. est. branches				Total	Efg. est. branches			
		Wholesale merchants	With stocks	Without stocks	All other types 1/		Wholesale merchants	With stocks	Without stocks	All other types 1/
		THE STATE					ATLANTA			
<u>Total</u>	<u>2,275</u>	<u>952</u>	<u>261</u>	<u>100</u>	<u>962</u>	<u>642</u>	<u>280</u>	<u>174</u>	<u>89</u>	<u>99</u>
Amusement and sporting goods	24	10	6	6	2	24	10	6	6	2
Moving picture films	14	4	5	5	-	14	4	5	5	-
Sporting goods (general line)	1	1	-	-	-	1	1	-	-	-
Toys, novelties and fireworks	2	-	-	-	2	2	-	-	-	2
All other	7	5	1	1	0	7	5	1	1	0
Automotive products	78	44	26	5	5	49	20	22	4	5
Automobiles and other motor vehicles	7	2	4	-	1	7	2	4	-	1
Automotive equipment, accessories and parts	50	38	10	-	2	25	16	7	-	2
Tires and tubes	21	4	12	5	-	17	2	11	4	-
Chemicals	35	8	14	1	12	14	1	10	1	2
Dyestuffs	1	1	-	-	-	-	-	-	-	-
Explosives	1	-	1	-	-	-	-	-	-	-
Industrial chemicals	6	1	3	-	2	5	-	2	-	1
Naval stores	12	3	-	-	9	-	-	-	-	-
Paints and varnishes	11	2	8	1	-	8	1	6	1	-
All other	4	1	2	-	1	3	-	2	-	1
Clothing and furnishings	30	21	5	1	3	20	12	5	1	2
Clothing and furnishings (general line)	1	-	-	-	1	-	-	-	-	-
Clothing, men's and boys'	2	-	1	-	1	2	-	1	-	1
Clothing, women's and children's	4	4	-	-	-	4	4	-	-	-
Furnishings (general line)	4	2	1	1	-	3	1	1	1	-
Furnishings, men's and boys'	5	4	-	-	1	4	3	-	-	1
Furnishings, women's and children's	1	1	-	-	-	-	-	-	-	-
Hosiery	2	2	-	-	-	2	2	-	-	-
Millinery and millinery supplies	5	4	1	-	-	2	1	1	-	-
Shoes and other footwear	5	4	2	-	-	2	1	2	-	-
Coal	6	3	-	-	3	4	2	-	-	2
Drugs and drug sundries	29	23	5	-	1	16	10	5	-	1
Drugs (general line)	11	11	-	-	-	1	1	-	-	-
Drugs (specialty lines)	4	-	4	-	-	4	4	4	-	-
Patent medicines	5	4	1	-	-	3	2	1	-	-
Toilet articles and preparations	4	4	-	-	-	4	4	-	-	-
All other	5	4	-	-	1	4	3	-	-	1
Dry goods	31	24	1	1	5	15	7	1	1	4
Dry goods (general line)	21	18	-	-	3	7	5	-	-	2
Knit goods	1	1	-	-	-	-	-	-	-	-
Notions	4	2	1	1	-	2	-	1	1	-
Piece goods	5	3	-	-	2	4	2	-	-	2
Electrical goods	51	20	17	7	7	42	12	17	7	6
Electrical appliances, equipment and supplies	38	12	15	4	5	31	6	15	6	4
Radios and radio equipment	9	4	2	1	2	8	3	2	1	2
Refrigerators	4	4	-	-	-	3	3	-	-	-
Farm products-raw materials	240	51	-	-	189	16	10	-	-	6
Cotton	119	28	-	-	91	12	8	-	-	4
Grain	9	5	-	-	4	2	2	-	-	-
Hides, skins, and furs (raw)	5	1	-	-	7	1	-	-	-	1
Horses and mules	33	9	-	-	24	-	-	-	-	-
Livestock	24	4	-	-	20	1	-	-	-	1
Tobacco (leaf)	25	-	-	-	25	-	-	-	-	-
All other	24	4	-	-	20	-	-	-	-	-
Farm products-consumer goods	178	122	6	-	50	64	54	-	-	10
Dairy products (general line)	15	12	-	-	4	4	3	-	-	1
Butter	1	1	-	-	-	-	-	-	-	-
Cheese	1	-	1	-	-	-	-	-	-	-
Milk and cream	9	2	-	-	7	1	1	-	-	-
All other dairy products	10	5	5	-	2	1	1	-	-	-
Poultry and poultry products	13	8	-	-	5	4	4	-	-	-
Dairy and poultry products	2	1	-	-	1	-	-	-	-	-
Fruits and vegetables (fresh)	115	92	-	-	23	55	47	-	-	9
All other	11	3	-	-	8	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 TABLE 2A. - STATE OF GEORGIA  
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg.-s. branches				All other types 1/	Total	Mfg.-s. branches				All other types 1/
		Wholesale merchants	With stocks		Without stocks			Wholesale merchants	With stocks		Without stocks	
			THE STATE	ATLANTA					With stocks	Without stocks		
Farm supplies	71	28	8	6	29	16	3	3	2	8		
Feed	25	16	-	-	9	7	1	-	-	6		
Fertilizer	36	2	8	6	20	8	1	3	2	2		
Seeds	10	10	-	-	-	1	1	-	-	-		
Furniture and house furnishings	21	10	7	2	2	13	6	4	2	1		
China, glassware and crockery	2	2	-	-	-	-	-	-	-	-		
Floor coverings	7	1	2	2	2	5	-	2	2	1		
Furniture	2	-	2	-	-	1	-	1	-	-		
House furnishings (except as specified)	9	6	3	-	-	6	5	1	-	-		
Musical instruments and sheet music	1	1	-	-	-	1	1	-	-	-		
General merchandise	2	1	-	-	1	-	-	-	-	-		
Groceries and foods (except farm products)	455	310	70	7	68	73	29	23	7	14		
Groceries (general line)	119	111	-	-	8	11	7	-	-	4		
Confectionery and soft drinks	38	15	22	-	1	5	3	-	1	1		
Fish and sea foods	20	15	-	-	5	3	2	-	-	1		
Meats and meat products	53	43	1	1	8	5	-	5	-	-		
Other food and grocery specialties	225	126	47	6	46	49	17	18	6	8		
Hardware	21	19	1	-	1	5	3	1	-	1		
Hardware (general line)	19	18	-	-	1	4	3	-	-	1		
Hardware (specialty lines)	2	1	1	-	-	1	-	1	-	-		
Jewelry and optical goods	12	6	5	1	-	6	3	2	1	-		
Jewelry (general line)	3	3	-	-	-	2	2	-	-	-		
Clocks and watches	1	1	-	-	-	-	-	-	-	-		
Other jewelry specialties	2	-	1	1	-	2	-	1	1	-		
Optical goods	6	2	4	-	-	2	1	1	-	-		
Lumber and building materials (other than metal)	55	25	8	5	17	16	2	4	5	5		
Lumber and millwork	30	18	2	-	10	2	1	-	-	1		
Asbestos products	1	-	1	-	-	1	-	1	-	-		
Brick and tile	3	-	1	-	2	-	-	-	-	-		
Cement	1	-	1	-	-	1	-	1	-	-		
Glass	5	1	2	2	-	4	1	1	2	-		
All other	15	6	1	3	5	8	-	1	3	4		
Machinery, equipment and supplies (except electrical)	140	50	57	23	10	105	24	50	23	6		
Commercial machinery, equipment and supplies	26	6	10	5	5	19	4	7	5	3		
Construction machinery, equipment and supplies	11	2	5	3	1	10	1	5	3	1		
Farm and dairy machinery and equipment	11	4	7	-	-	5	2	3	-	-		
Industrial machinery, equipment and supplies	58	19	22	14	3	48	9	22	14	3		
Bottles and bottling equipment	2	1	1	-	-	2	1	1	-	-		
Mechanical rubber goods	1	-	1	-	-	1	-	1	-	-		
Mill and mine supplies (general line)	12	11	1	-	-	4	3	1	-	-		
All other	43	7	19	14	3	41	5	19	14	3		
Professional equipment and supplies	12	5	7	-	-	12	5	7	-	-		
Service equipment and supplies	20	13	6	-	1	10	3	6	-	1		
Barber and beauty parlor	8	8	-	-	-	2	2	-	-	-		
Laundry	3	1	1	-	1	3	1	1	-	1		
All other	9	4	5	-	-	5	-	5	-	-		
Transportation equipment and supplies	2	1	-	1	-	1	-	-	1	-		
Metals (except scrap)	30	4	3	17	1	27	1	8	17	1		
Iron and steel	19	-	5	14	-	19	-	5	14	-		
Sheet metal products	5	4	-	1	-	2	1	-	1	-		
Other metal and metal works	6	-	3	2	1	6	-	3	2	1		
Paper and its products	30	20	2	4	4	16	7	2	4	3		
Petroleum and its products	552	18	-	-	534	14	3	-	-	11		
Plumbing and heating equipment and supplies	22	13	5	4	-	14	7	3	4	-		
Heating equipment (general line)	1	-	-	1	-	1	-	-	1	-		
Pipe valves and fittings	1	1	-	-	-	-	-	-	-	-		
Plumbing and heating equipment (general line)	15	11	3	1	-	8	6	1	1	-		
All other	5	1	2	2	-	5	1	2	2	-		

WHOLESALE DISTRIBUTION: 1933

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TABLE 2A. - STATE OF GEORGIA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. ests. branches				All other types 1/	Total	Mfg. ests. branches				All other types 1/
		Wholesale merchants	With stocks	Without stocks	All other types 1/			Wholesale merchants	With stocks	Without stocks	All other types 1/	
		THE STATE						ATLANTA				
Tobacco and its products	21	15	-	5	1		6	4	-	2	-	
Waste materials	57	55	-	-	2		24	24	-	-	-	
Iron and steel scrap	15	15	-	-	-		5	5	-	-	-	
Junk and scrap (general line)	32	30	-	-	2		12	12	-	-	-	
Waste paper, rags and rubber	10	10	-	-	-		7	7	-	-	-	
All other kinds of business	84	52	10	5	17		43	24	8	2	9	
Bags and bagging	15	12	-	1	2		3	3	-	-	-	
Beer	9	7	-	-	2		4	4	-	-	-	
Books and periodicals	8	3	3	1	1		8	3	3	1	1	
Flowers and nursery stock	4	1	-	-	3		2	1	-	-	1	
Forest products (except lumber)	6	3	2	1	2		2	1	1	-	1	
Leather goods	13	11	2	-	-		7	5	2	-	-	
Newspapers and magazines	5	3	1	1	-		4	2	1	1	-	
Oils and greases (animal and vegetable)	9	3	1	-	5		6	1	-	-	5	
Rubber goods (general line)	1	-	1	-	-		1	-	1	-	-	
Miscellaneous kinds of business	12	9	-	1	2		6	4	-	-	2	

1/ The "All other types" consists of the following:

	THE STATE			THE STATE			ATLANTA	
	THE STATE	ATLANTA		THE STATE	ATLANTA		THE STATE	ATLANTA
Exporters	9	-	Brokers (continued)			Manufacturers' agents (continued)		
Naval stores	2	-	Oils and presses (animal and vegetable)	5	5	Bags and bagging	2	-
Cotton	4	-	Miscellaneous kinds of business	1	1	Books and periodicals	1	1
Lumber and millwork	3	-	Commission merchants	50	11	Miscellaneous kinds of business	10	2
Importers	5	4	Naval stores	6	-	Selling agents	5	-
Industrial chemicals	1	1	Clothing, men's and boys'	1	1	Seeds	1	1
Fruits and vegetables (fresh)	1	1	Coal	2	1	Floor coverings	2	1
Fertilizer	3	2	Fleece goods	2	2	Other food and grocery specialties	2	1
Limited function wholesalers	43	12	Electrical appliances, eq't., and supplies	2	1	Brick and tile	1	-
Automotive eq't., accessories and parts	1	1	Cotton	14	-	Other lumber and building materials	1	-
Coal	1	1	Hides, skins, and furs (raw)	2	1	Other agents (tobacco-leaf)	8	-
Other drugs and drug sundries	1	1	Horses and mules	2	-	Bulk tank stations (petroleum)	5	11
Radios and radio equipment	1	1	Livestock	1	1	Chain store warehouses	5	5
Fruits and vegetables (fresh)	3	-	Other farm products-raw materials	5	-	Clothing and furnishings, (general line)	3	-
Feed	5	3	Fruits and vegetables (fresh)	3	2	Groceries (general line)	1	2
Groceries (general line)	3	2	Fertilizer	6	-	Hardware (general line)	1	1
Confectionery and soft drinks	7	-	Feed	1	1	Assemblers and country buyers	178	5
Fish and sea foods	5	1	Petroleum and its products	2	-	Cotton	66	1
Other food and grocery specialties	4	1	Flowers and nursery stock	1	1	Grain	2	-
Lumber and millwork	5	1	Export agents	2	-	Hides, skins, and furs (raw)	5	-
Paper and its products	1	-	Industrial chemicals	1	-	Horses and mules	22	-
Petroleum and its products	3	-	Cotton	1	-	Livestock	18	-
Tobacco and its products (except leaf)	1	-	Manufacturers' agents	37	26	Tobacco (leaf)	15	-
Beer	2	-	Toys, novelties, and fireworks	1	1	Other farm products-raw materials	15	-
Brokers	75	22	Automotive eq't., accessories and parts	1	1	Dairy products (general line)	3	-
Toys, novelties, and fireworks	1	1	Other chemicals	1	1	Milk and cream	4	-
Automobiles and other motor vehicles	1	1	Furnishings, men's and boys'	1	1	Poultry and poultry products	1	-
Naval stores	1	-	Dry goods (general line)	3	2	Dairy and poultry products	9	-
Cotton	5	2	Electrical appliances, eq't., and supplies	3	3	Fruits and vegetables (fresh)	1	4
Grain	2	-	Radios and radio equipment	1	1	Other farm products-consumer goods	6	-
Fruits and vegetables (fresh)	5	1	Fertilizer	4	-	Fertilizer	1	-
Feed	3	2	Other food and grocery specialties	3	1	Other food and grocery specialties	1	-
Fertilizer	1	-	Brick and tile	1	-	Junk & scrap (general line)	1	-
Floor coverings	1	-	Other lumber and building materials	3	3	Flowers and nursery stock	2	-
General merchandises	1	-	Commercial machinery, eq't., and supplies	4	3	Forest products (except lumber)	1	-
Groceries (general line)	2	-	Construction machinery, eq't., and supplies	1	1	Cooperative marketing associations	9	3
Confectionery and soft drinks	1	1	Other industrial machinery, eq't., and supplies	3	3	Cotton	1	1
Meats and meat products	1	-	Laundry eq't., and supplies	1	1	Livestock	1	-
Other food and grocery specialties	5	5	Other metals and metal works	1	1	Dairy products (general line)	1	1
Lumber and millwork	2	-	Paper and its products	1	1	Milk and cream	1	-
Other lumber and building materials	1	1				Poultry and poultry products	1	-
Commercial machinery, eq't., and supplies	1	-				Fruits and vegetables (fresh)	2	1
Paper and its products	2	2				Other farm products-consumer goods	2	-
Junk and scrap (general line)	1	-				Cream stations (all other dairy products)	3	-
Forest products (except lumber)	1	-						

## WHOLESALE DISTRIBUTION: 1933

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Table 26.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	2,275	3429,242	49,118	11.4	15,244	\$21,059	\$470	\$57,442
Wholesale proper	1,009	190,831	21,828	11.4	8,001	9,376	297	45,392
Manufacturers' sales branches	361	110,946	16,727	15.1	4,207	7,013	51	7,105
Agents and brokers	182	68,513	1,864	2.7	460	762	24	934
All other types	723	58,952	8,699	14.8	2,576	3,908	98	4,011
WHOLESALE PROPER								
Amusement and sporting goods	10	1,052	363	34.5	115	153	3	191
Moving picture films	4	256	179		68	94	1	30
All other	6	796	184		47	59	2	161
Automotive products	45	6,080	1,136	18.7	446	607	1	767
Automotive eq't., accessories and parts	39	3,172	825		332	456	1	663
All other	6	2,908	311		114	151	-	104
Chemicals	11	9,688	396	4.1	69	218	6	931
Naval stores	5	8,622	311		68	173	6	899
All other	6	1,066	65		21	45	-	32
Clothing and furnishings	21	2,029	261	12.9	79	131	1	189
Clothing, women's and children's	4	831	96		18	48	-	19
Furnishings, men's and boys'	4	124	16		17	13	-	20
Millinery and millinery supplies	4	168	25		8	4	1	18
Shoes and other footwear	4	535	77		21	42	-	90
All other	5	371	45		15	24	-	42
Coal	4	714	77	10.8	36	40	6	27
Drugs and drug sundries	24	4,506	726	15.8	303	333	1	894
Drugs (general line)	11	3,089	551		193	246	-	684
Patent medicines	4	1,083	105		43	47	-	147
Toilet articles and preparations	4	243	44		47	25	1	39
All other	5	191	26		20	15	-	24
Dry goods	24	4,513	703	15.6	179	299	6	681
Dry goods (general line)	18	4,184	661		160	274	4	655
Piece goods	3	249	25		11	18	2	8
All other	3	80	17		8	7	-	18
Electrical goods	21	3,893	870	22.3	255	408	7	532
Electrical appliances, eq't. & supplies	12	1,937	450		148	240	2	269
Radios and radio equipment	5	581	169		35	58	5	75
Refrigerators	4	1,375	261		72	110	-	188
Farm products—raw materials	55	59,118	4,855	8.2	379	764	22	28,399
Cotton	32	58,045	4,724		325	718	18	28,295
Grain	5	224	31		18	17	1	9
Horses and mules	9	372	53		18	14	2	50
Livestock	4	308	36		10	8	-	12
All other	5	169	11		8	7	1	33
Farm products—consumer goods	126	9,172	1,365	14.9	609	581	33	480
Dairy products (general line)	12	789	287		143	107	1	74
All other dairy products	3	127	60		25	26	1	5
Poultry and poultry products	8	1,365	96		44	48	6	18
Fruits and vegetables (fresh)	96	6,516	806		370	355	15	305
All other	7	575	116		27	45	10	78

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS (continued)								
Farm supplies	36	\$10,109	\$462	4.6	139	\$248	\$5	\$442
Feed	21	1,555	131		52	62	2	97
Fertilizer	5	9,027	268		11	158	2	293
Seeds	10	527	83		35	28	1	52
Furniture and house furnishings	10	1,624	323	19.9	100	179	1	459
House furnishings	6	1,511	294		96	167	-	430
All other	4	113	29		4	12	1	29
Groceries and foods (except farm products)	329	48,035	4,951	10.3	2,891	2,596	105	5,437
Groceries (general line)	114	27,477	2,039		1,027	1,144	20	3,330
Confectionery and soft drinks	50	1,345	365		184	168	11	146
Fish and sea foods	20	357	80		35	25	1	2
Meats and meat products	15	987	123		96	71	1	71
Other food and grocery specialties	130	17,469	2,344		1,549	1,188	72	1,888
Hardware	19	4,293	762	17.7	304	422	4	1,327
Jewelry and optical goods	6	426	163	37.4	62	76	-	175
Jewelry (general line)	3	304	95		31	41	-	135
All other	3	122	68		31	35	-	40
Lumber and building materials (other than metal)	33	2,259	381	16.9	326	214	46	378
Lumber and millwork	26	1,948	321		295	178	42	316
All other	7	311	60		31	36	4	62
Machinery, equipment and supplies (except electrical)	50	3,854	886	23.0	320	500	12	1,099
Commercial machinery, eq't. & supplies	6	256	86		29	37	1	40
Farm and dairy machinery and equipment	4	158	34		14	16	1	52
Industrial machinery, eq't. & supplies	19	1,957	448		152	282	8	734
Mill and mine supplies (general line)	11	1,295	320		113	211	2	532
All other	8	662	128		39	71	6	202
Professional equipment and supplies	5	476	130		45	77	1	106
Service equipment and supplies	13	529	109		58	51	1	103
Barber and beauty parlor equipment and supplies	8	240	81		36	30	1	53
All other	5	289	28		22	21	-	50
Other machinery, equipment and supplies	3	478	79		22	37	-	64
Metals (except scrap)	4	708	106	15.0	36	57	-	131
Paper and its products	21	2,008	381	19.0	143	213	4	495
Petroleum and its products	21	2,324	368	15.8	121	192	9	119
Plumbing and heating equipment and supplies	13	1,272	344	27.0	125	171	3	352
Tobacco and its products (except leaf)	16	5,722	327	5.7	129	154	3	397
Waste materials	55	2,219	386	17.4	271	186	8	380
Junk and steel scrap	15	793	147		88	79	3	73
Junk and scrap (general line)	30	432	98		77	53	4	53
Waste paper, rags and rubber	10	994	141		106	54	1	254

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
All other kinds of business	55	\$5,103	\$1,216	23.8	545	\$634	\$11	\$1,110
Bags and bagging	12	431	112		107	55	3	130
Beer	9	406	51		26	27	1	21
Books and periodicals	3	373	112		24	66	-	43
Forest products (except lumber)	3	71	16		16	9	3	6
Leather goods	11	635	150		58	78	-	173
Newspapers and magazines	3	453	152		97	120	-	19
Oils and greases (animal and vegetable)	3	1,245	342		126	107	-	564
Miscellaneous	11	1,489	281		91	172	4	155
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Amusement and sporting goods	6	1,546	405	24.6	138	219	-	75
Automotive products	26	8,810	1,358	15.4	326	597	3	823
Chemicals	14	2,692	650	24.1	103	240	1	350
Clothing and furnishings	5	1,197	191	16.0	43	113	-	124
Drugs and drug sundries	5	2,028	788	38.9	79	168	1	91
Electrical goods	17	5,901	1,080	18.3	407	651	-	776
Farm products-consumer goods	6	206	110	53.4	27	31	2	7
Farm supplies	8	3,304	470	14.2	285	177	3	1,225
Furniture and house furnishings	7	1,570	137	8.7	42	78	-	273
Groceries and foods (except farm products)	70	31,922	5,295	16.6	1,040	1,583	17	1,180
Jewelry and optical goods	5	279	163	58.4	59	97	-	134
Lumber and building materials (other than metal)	8	1,722	296	17.2	77	151	1	86
Machinery, equipment and supplies (except electrical)	57	6,820	1,892	27.7	623	1,005	12	1,373
Metals (except scrap)	8	1,030	181	17.6	32	60	-	100
Plumbing and heating equipment and supplies	5	1,107	258	23.3	67	107	2	170
All other kinds of business	14	2,335	575	24.6	197	294	1	318
<b>WITHOUT STOCKS</b>								
Amusement and sporting goods	6	1,632	428	26.2	114	174	-	-
Automotive products	5	237	62	26.6	9	23	-	-
Electrical goods	7	1,568	167	10.7	27	117	-	-
Farm supplies	6	2,528	160	6.3	48	83	-	-
Groceries and foods (except farm products)	7	2,671	382	14.3	65	137	-	-
Lumber and building materials (other than metal)	5	950	80	8.4	18	41	-	-
Machinery, equipment and supplies (except electrical)	23	3,033	211	7.0	52	113	3	-
Metals (except scrap)	17	7,216	347	4.8	77	192	5	-
Paper and its products	4	962	102	10.6	25	61	-	-
Plumbing and heating equipment and supplies	4	684	87	12.7	20	44	-	-
Tobacco and its products (except leaf)	5	14,766	526	3.6	118	254	-	-
All other kinds of business	11	2,130	325	15.3	90	203	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Farm products-raw materials	7	1,144	24	2.1	2	3	1	3
Farm products-consumer goods	5	1,656	86	5.2	10	21	1	5
Farm supplies	4	4,683	56	1.2	12	22	-	-
Groceries and foods (except farm products)	40	36,622	548	1.5	121	201	3	60
Lumber and building materials (other than metal)	3	109	19	17.4	7	7	-	-
All other kinds of business	16	4,369	150	3.4	36	61	4	10



## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS (continued)</b>								
COMMISSION MERCHANTS	50	\$14,134	\$665	4.7	181	\$521	\$5	\$794
Chemicals	6	5,223	216	4.1	55	124	-	29
Farm products—raw materials	24	6,330	306	4.8	84	122	4	752
Farm products—consumer goods	3	602	43	7.1	16	26	-	5
Farm supplies	7	81	5	6.2	3	1	-	-
All other kinds of business	10	1,898	96	5.1	23	48	1	6
MANUFACTURERS' AGENTS	37	3,364	218	6.5	73	81	5	62
Dry goods	3	235	17	7.2	3	7	-	9
Electrical goods	4	260	11	4.2	5	4	-	-
Farm supplies	4	20	1	5.0	1	1	-	1
Groceries and foods (except farm products)	3	849	7	0.8	1	2	1	-
Lumber and building materials (other than metal)	4	252	38	15.1	14	17	-	28
Machinery, equipment and supplies (except electrical)	9	235	60	25.6	24	26	2	7
All other kinds of business	10	1,513	84	5.6	25	24	2	17
SELLING AGENTS	10	209	23	11.0	5	9	1	-
Farm supplies	5	37	1	2.7	-	-	-	-
All other kinds of business	5	172	22	12.8	5	9	1	-
OTHER AGENTS	10	2,223	75	3.4	13	36	4	-
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	529	27,465	7,245	26.4	1,930	3,271	38	1,984
CHAIN STORE WAREHOUSES	6	17,652	652	3.6	311	327	7	891
ASSEMBLERS AND COUNTRY BUYERS	178	11,465	663	5.8	271	246	36	971
Farm products—raw materials	143	10,525	477	4.5	145	169	24	870
Farm products—consumer goods	29	769	161	20.9	105	63	11	73
All other kinds of business	6	191	25	13.1	21	14	1	28
COOPERATIVE MARKETING ASSOCIATIONS	11	2,352	159	6.8	64	64	17	165
<b>ATLANTA</b>								
	642	216,235	27,743	12.8	7,543	11,794	148	27,925
Wholesalers proper	296	77,436	10,217	13.2	3,008	4,357	98	20,989
Manufacturers' sales branches	263	93,415	14,422	15.4	3,568	6,165	37	5,704
Agents and brokers	61	20,086	846	4.2	170	306	5	75
All other types	22	25,298	2,258	8.9	797	966	8	1,157
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	10	1,052	363	34.5	114	153	3	191
Moving picture films	4	266	179		68	94	1	30
All other	6	796	184		46	69	2	161
Automotive products	21	4,846	770	15.9	291	404	1	468
Automotive equipment, accessories & parts	17	1,965	464		183	256	1	369
All other	4	2,881	306		108	148	--	99
Clothing and furnishings	12	1,359	193	14.2	60	116	-	122
Clothing, women's and children's	4	851	96		18	48	-	19
Furnishings, men's and boys'	3	44	11		14	8	-	7
All other	6	484	86		28	59	-	96
Coal	3	673	60	8.9	26	35	5	22

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF

GEORGIA

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESALEERS PROPER (continued)</b>								
Drugs and drug sundries	11	\$1,952	\$239	12.2	140	\$145	\$1	\$262
Toilet articles	4	243	44		47	26	1	59
All other	7	1,709	195		93	120	-	243
Dry goods	7	1,292	198	14.9	55	102	-	132
Electrical goods	13	5,685	634	22.6	238	389	6	465
Electrical appliances, eqp't. & supplies	6	1,734	417		134	223	1	224
Radio and radio equipment	4	579	158		35	58	5	75
Refrigerators	3	1,372	259		69	108	-	166
Farm products—raw materials	10	26,217	2,541	10.1	178	405	9	14,624
Farm products—consumer goods	57	5,540	648	11.7	277	281	14	265
Poultry and poultry products	4	1,040	87		37	45	6	11
Fruits and vegetables (fresh)	48	4,075	431		178	175	8	238
All other	5	425	130		62	61	-	16
Farm supplies	8	7,427	309	4.2	64	173	1	274
Fertilizer	3	5,873	247		45	148	1	263
All other	5	554	62		19	25	-	11
Furniture and house furnishings	6	1,603	315	19.7	95	175	1	455
Groceries and foods (except farm products)	33	8,035	715	14.2	290	351	17	432
Groceries (general line)	9	2,024	119		67	77	-	231
Confectionery and soft drinks	3	280	57		35	27	-	44
Fish and sea foods	3	41	8		4	3	-	1
Other food and grocery specialties	18	2,690	531		193	244	17	166
Hardware	3	2,281	361	15.8	161	208	-	502
Jewelry and optical goods	3	401	148	36.9	55	70	-	161
Lumber and building materials (other than metal)	3	218	95	43.6	16	47	25	125
Machinery, equipment and supplies (except electrical)	24	2,206	500	22.7	187	285	5	645
Commercial machinery, eqp't. & supplies	4	155	68		20	29	1	28
Industrial machinery, eqp't. & supplies	9	1,076	237		87	142	3	410
Mill and mine supplies (general line)	3	441	117		51	75	-	230
All other	6	635	180		36	66	5	190
Professional equipment and supplies	5	476	130		45	77	1	106
Service equipment and supplies	3	331	41		27	28	-	63
Other machinery, equipment and supplies	3	170	24		6	10	1	38
Paper and its products	7	1,286	273	21.2	87	146	2	388
Petroleum and its products	3	313	53	16.9	14	27	-	30
Plumbing and heating equipment and supplies	7	1,024	264	25.8	95	137	3	251
Tobacco and its products (except leaf)	4	3,220	189	4.3	58	73	-	208
Waste materials	24	1,224	210	17.2	169	105	3	298
Iron and steel scrap	5	267	9		39	35	-	25
Junk and scrap (general line)	12	276	45		31	25	2	21
Waste paper, rags and rubber	7	681	118		99	47	1	252
All other kinds of business	27	4,562	694	24.0	335	530	1	679
Bags and bagging	3	114	14		31	7	-	31
Beer	4	309	37		15	18	1	14
Books and periodicals	3	373	112		24	66	-	43
Leather goods	5	454	116		41	61	-	115
Miscellaneous	12	3,332	615		225	378	-	475

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF **GEORGIA** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>ATLANTA (continued)</b>								
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>	<b>174</b>	<b>\$60,418</b>	<b>\$11,755</b>	<b>19.5</b>	<b>2,969</b>	<b>\$4,848</b>	<b>\$29</b>	<b>\$5,704</b>
Amusement and sporting goods	8	7,546	405	24.6	158	219	-	76
Automotive products	22	8,466	1,283	15.1	301	551	2	763
Chemicals	10	2,066	625	30.3	97	229	1	193
Clothing and furnishings	5	1,197	191	16.0	43	113	-	124
Drugs and drug sundries	5	2,028	798	39.9	78	168	1	91
Electrical goods	17	5,901	1,080	18.3	407	651	-	778
Farm supplies	3	1,552	250	16.1	190	93	3	780
Furniture and house furnishings	4	1,514	128	8.5	39	73	-	264
Groceries and foods (except farm products)	25	23,831	3,888	16.3	724	1,155	8	761
Lumber and building materials (other than metal)	4	1,456	349	17.1	65	130	1	71
Machinery, equipment and supplies (except electrical)	50	6,588	1,839	27.9	595	976	12	1,252
Metals (except scrap)	9	1,070	181	17.6	32	60	-	100
Plumbing and heating equipment and supplies	3	790	178	22.5	44	75	-	85
All other kinds of business	14	2,332	670	28.7	216	355	1	349
<b>WITHOUT STOCKS</b>	<b>89</b>	<b>\$2,997</b>	<b>2,667</b>	<b>8.1</b>	<b>599</b>	<b>1,317</b>	<b>8</b>	<b>-</b>
Amusement and sporting goods	6	1,632	429	26.3	114	175	-	-
Automotive products	4	218	61	28.6	8	22	-	-
Electrical goods	7	1,568	167	10.7	27	117	-	-
Groceries and foods (except farm products)	7	2,871	382	14.3	65	137	-	-
Lumber and building materials (other than metal)	5	950	80	8.4	18	41	-	-
Machinery, equipment and supplies (except electrical)	23	3,033	211	7.0	52	113	3	-
Metals (except scrap)	17	7,216	347	4.8	77	192	5	-
Paper and its products	4	962	102	10.6	25	61	-	-
Plumbing and heating equipment and supplies	4	684	87	12.7	20	44	-	-
All other kinds of business	12	14,058	301	5.7	193	415	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	<b>22</b>	<b>15,914</b>	<b>496</b>	<b>3.1</b>	<b>67</b>	<b>150</b>	<b>-</b>	<b>7</b>
Groceries and foods (except farm products)	6	7,957	308	3.9	32	89	-	7
All other kinds of business	16	7,957	188	2.4	35	62	-	-
<b>COMMISSION MERCHANTS</b>	<b>11</b>	<b>2,314</b>	<b>143</b>	<b>6.2</b>	<b>48</b>	<b>82</b>	<b>-</b>	<b>20</b>
<b>MANUFACTURERS' AGENTS</b>	<b>28</b>	<b>1,858</b>	<b>207</b>	<b>11.1</b>	<b>55</b>	<b>74</b>	<b>5</b>	<b>48</b>
Electrical goods	4	260	11	4.2	5	4	-	-
Lumber and building materials (other than metal)	3	217	34	15.7	8	14	-	28
Machinery, equipment and supplies (except electrical)	8	212	53	25.0	17	22	2	3
All other kinds of business	13	1,169	109	9.3	25	34	3	17
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	11	8,168	1,620	26.3	422	644	2	282
GRAIN STORE WAREHOUSES	3	17,019	572	3.4	297	299	8	842
ASSEMBLERS AND COUNTRY BUYERS	5	231	18	7.8	3	2	-	31
COOPERATIVE MARKETING ASSOCIATIONS	3	1,850	48	2.6	15	21	-	2

## WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF **GEORGIA** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION								
<b>AUGUSTA</b>	116	\$22,367	\$1,767	7.9	646	\$845	\$16	\$2,754
Wholesalers proper	62	7,611	1,035	13.6	435	509	10	1,496
Manufacturers' sales branches	13	2,295	212	9.2	71	114	1	102
Agents and brokers	25	8,750	2.1	190	2.1	87	2	722
All other types	16	3,711	340	9.2	88	135	3	435
WHOLESALEERS PROPER								
Dry goods	4	688	94	13.7	17	50	1	161
Farm products-consumer goods	4	312	48	15.4	26	26	-	17
Groceries and foods (except farm products)	28	3,803	423	11.1	209	233	3	419
Machinery, equipment and supplies (except electrical)	3	73	18	24.7	10	8	-	32
Tobacco and its products (except leaf)	2	318	15	4.7	10	7	-	24
All other kinds of business 1/	20	2,417	437	18.1	163	185	6	842
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	1,023	112	10.9	41	58	1	56
All other kinds of business 2/	7	1,272	100	7.9	30	56	-	46
AGENTS AND BROKERS								
Farm products-raw materials	10	3,794	187	5.6	32	70	2	712
Groceries and foods (except farm products)	9	3,217	35	1.1	14	14	-	1
All other kinds of business 3/	6	1,729	8	0.5	6	3	-	9
ALL OTHER TYPES								
Farm products-raw materials	8	2,800	108	3.9	31	28	2	377
Petroleum and its products	8	911	232	25.5	57	107	1	58
<b>MACON</b>	84	13,566	1,727	12.7	645	816	31	1,375
Wholesalers proper	53	6,759	1,081	16.0	446	537	22	1,097
Manufacturers' sales branches	14	3,176	314	9.9	108	146	2	152
Agents and brokers	6	2,397	37	1.5	16	16	-	12
All other types	11	1,224	295	24.1	75	117	7	114
WHOLESALEERS PROPER								
Automotive products	3	233	72	30.9	27	36	-	54
Farm products-consumer goods	5	340	86	25.3	39	36	1	22
Groceries and foods (except farm products)	12	2,097	230	11.0	107	131	1	221
Lumber and building materials (other than metal)	4	213	28	13.1	35	21	1	10
Machinery, equipment and supplies (except electrical)	4	164	72	46.8	13	55	6	65
Petroleum and its products	3	944	129	13.7	39	79	7	44
All other kinds of business 4/	22	2,776	464	16.7	186	179	6	681
MANUFACTURERS' SALES BRANCHES								
Groceries and foods	8	1,780	199	11.2	69	91	1	87
All other kinds of business 5/	6	1,396	115	8.2	39	55	1	65
AGENTS AND BROKERS 6/								
	6	2,397	37	1.5	16	16	-	12

## WHOLESALE DISTRIBUTION: 1933

Table 2B.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

Blank space indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500.

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		EMPLOYMENT		Stocks on hand at close of year
			Amount	Per- cent of net sales	Full-time employees (average)	Total	
<b>Macon (continued)</b>							
<b>ALL OTHER TYPES</b>							
Petroleum and its products	7	\$ 770	\$ 220	28.6	12	16	67
All other kinds of business 7/	4	484	75	16.5	23	21	50
<b>SAVANNAH</b>	<b>179</b>	<b>54,344</b>	<b>3,656</b>	<b>6.8</b>	<b>1,141</b>	<b>1,572</b>	<b>32</b>
Wholesalers proper	116	23,165	1,724	7.7	729	940	17
Manufacturers' sales branches	24	3,250	1,006	31.0	176	247	5
Agents and brokers	27	25,344	501	1.9	131	255	7
All other types	12	1,585	394	24.9	106	150	3
<b>WHOLESALESAERS PROPER</b>							
Automotive products	31	1,000	96	9.6	40	13	54
Chemicals	6	6,644	15	0.2	70	10	100
Clothing and furnishings	7	561	66	11.0	13	9	51
Drugs and drug sundries	3	657	86	13.4	44	1	145
Dry goods	3	681	95	13.9	23	23	115
Electrical goods	3	151	21	13.9	9	11	35
Farm products—raw materials	5	2,614	77	2.9	25	44	279
Farm products—consumer goods	17	1,490	152	17.1	90	17	7
Groceries and foods (except farm products)	31	1,395	322	23.7	136	167	3
Hardware	3	847	151	17.8	51	91	345
Lumber and building materials (other than metal)	5	650	51	7.8	19	16	26
Machinery, equipment and supplies (except electrical)	6	479	124	25.9	50	66	2
Metals (except scrap)	3	271	46	17.0	18	17	30
Paper and its products	4	115	17	14.8	12	5	34
Tobacco and its products (except leaf)	3	731	97	13.3	28	37	47
Waste materials	4	10	18	34.0	10	9	15
All other kinds of business 8/	10	1,543	77	5.0	50	23	86
<b>MANUFACTURERS' SALES BRANCHES</b>							
Groceries and foods (except farm products)	10	2,272	761	33.1	91	126	2
Machinery, equipment and supplies (except electrical)	2	80	75	18.8	11	0	44
All other kinds of business 9/	11	898	229	26.6	74	7	173
<b>AGENTS AND BROKERS</b>							
Chemicals	8	5,607	233	4.2	89	125	2
Farm products—raw materials	6	1,058	46	4.3	11	12	7
Groceries and foods (except farm products)	7	18,582	116	0.6	38	7	77
All other kinds of business 10/	6	1,097	107	9.8	27	1	14
<b>ALL OTHER TYPES</b>							
Farm products—consumer goods	3	196	34	17.3	21	14	3
Petroleum and its products	9	1,389	767	55.9	85	136	3
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>							
<b>COLUMBUS</b>	<b>61</b>	<b>10,696</b>	<b>1,750</b>	<b>16.4</b>	<b>1,097</b>	<b>731</b>	<b>13</b>
Wholesalers proper	41	8,802	1,431	16.3	1,034	627	10
All other types	20	1,894	319	16.8	93	104	3

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Table 28.—STATE OF GEORGIA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
COLUMBUS (continued)								
Farm products-consumer goods	5	\$ 489	\$ 99	20.2	42	\$ 44	-	\$ 10
Groceries and foods (except farm products)	25	5,461	864	15.8	847	433	\$ 5	485
Petroleum and its products	9	710	184	25.9	48	82	1	61
All other kinds of business	22	4,036	603	14.9	160	222	7	429
LA GRANGE								
Wholesalers proper	9	658	77	11.7	39	38	-	55
All other types	8	347	84	24.2	22	35	2	37
Groceries and foods (except farm products)	6	509	48	9.4	26	22	-	25
Petroleum and its products	5	236	64	27.1	16	27	2	13
All other kinds of business	6	260	49	18.8	19	24	-	44
ROME								
Wholesalers proper	19	1,826	245	13.4	102	130	1	344
All other types	14	2,257	228	7.0	49	75	2	88
Groceries and foods (except farm products)	9	2,741	115	4.2	49	60	1	176
Petroleum and its products	11	520	125	24.0	29	52	-	43
All other kinds of business	13	1,822	223	12.8	73	93	2	213
CITIES OF 5,000 TO 20,000 POPULATION								
<u>Total</u>	389	66,257	6,640	10.0	2,005	2,590	90	16,667
ALBANY	39	7,361	877	11.9	306	392	18	738
AMERICUS	19	1,247	229	18.4	75	104	4	246
ATHENS	36	8,784	473	5.4	212	257	5	506
BAINBRIDGE	11	410	96	23.4	33	42	5	73
BRUNSWICK	23	2,264	249	11.0	95	122	4	222
CARROLTON	8	328	71	21.6	20	34	-	16
CARTERSVILLE	8	372	64	17.2	20	30	1	30
CEDARTOWN	11	14,389	1,563	10.9	116	249	1	12,053
CORDELE	14	965	196	20.3	109	96	17	147
DALTON	13	757	102	13.5	33	53	1	76
DECATUR	2	83	19	22.9	4	8	-	4
DUBLIN	16	2,051	173	8.7	85	87	4	151
EAST POINT	2	195	24	12.3	17	15	-	29
PITTSBERG	15	377	81	21.5	27	39	5	32
GAINESVILLE	27	3,674	322	8.8	137	166	6	315
GRIFFIN	15	3,423	366	10.7	185	207	3	479
MARIETTA	9	677	132	19.5	34	67	1	36
MILLEDGEVILLE	17	1,514	164	10.8	68	81	1	145
MOULTRIE	14	1,295	138	10.7	59	65	4	135
NEWNAN	11	9,836	401	4.1	76	71	1	681
THOMASVILLE	18	1,054	204	19.4	71	97	-	125
VALDOSTA	34	3,177	354	11.1	112	160	6	301
WAYCROSS	28	2,024	336	16.6	111	148	3	125

- 1/ Includes 1 establishment dealing in automotive products; 1 in drugs and drug sundries; 1 in farm products-raw materials; 2 in farm supplies; 2 in hardware; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in waste materials and 5 in all other products.
- 2/ Includes 1 establishment dealing in automotive products; 1 in farm supplies; 1 in jewelry and optical goods; 2 in lumber and building materials (other than metal); 1 in machinery, equipment and supplies (except electrical); and 1 in tobacco and its products (except leaf).
- 3/ Includes 1 establishment dealing in dry goods; 2 in farm products-consumer goods; 1 in lumber and building materials (other than metal); and 2 in all other products.



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Table 3.—STATE OF GEORGIA

RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,275	\$429,242	\$49,118	11.4	\$425,103	\$629	10	\$56	43	\$5,454
Amusement and sporting goods	24	4,514	1,237	27.4	1,312	-	-	-	13	1/ 3,202
Automotive products	78	15,364	2,576	16.8	15,094	267	1	1	1	2
Chemicals	35	18,134	1,325	7.3	18,134	-	-	-	-	-
Clothing and furnishings	30	3,868	513	13.3	3,866	-	-	-	1	2
Drugs and drug sundries	29	6,634	1,514	22.8	6,624	-	1	1	2	9
Dry goods	31	6,374	848	13.3	6,372	-	1	2	-	-
Electrical goods	51	11,661	2,136	18.3	11,501	160	-	-	-	-
Farm products—raw materials	240	80,250	6,741	7.2	80,191	59	-	-	-	-
Farm products—consumer goods	178	13,606	1,905	14.0	13,606	-	-	-	1	1
Farm supplies	71	20,804	1,175	5.6	20,799	4	1	1	-	-
Furniture and house furnishings	21	3,988	532	13.3	3,988	-	-	-	-	-
Groceries and foods (except farm products)	455	137,380	11,705	8.5	137,281	-	3	15	14	84
Hardware	21	4,458	866	19.5	4,455	-	-	-	1	3
Lumber and building materials (other than metal)	55	5,333	826	15.5	5,329	2	-	-	1	2
Machinery, equipment and supplies (except electrical)	140	13,944	3,049	21.9	13,673	128	1	1	7	2/ 142
Metals (except scrap)	30	8,997	637	7.1	8,997	-	-	-	-	-
Paper and its products	30	3,427	538	15.7	3,424	-	-	-	1	3
Petroleum and its products	552	29,929	7,621	25.5	29,921	4	-	-	1	4
Plumbing and heating equipment and supplies	22	3,063	689	22.5	3,059	4	-	-	-	-
Tobacco and its products (except leaf)	21	20,488	853	4.2	20,453	-	2	35	-	-
Waste materials	57	2,250	394	17.5	2,249	1	-	-	-	-
All other kinds of business	104	14,776	2,436	16.5	14,776	-	-	-	-	-

1/ Includes 13 exchanges dealing in motion picture films with income from film rentals of \$3,202,000.

2/ Includes 4 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$112,000.



## WHOLESALE DISTRIBUTION: 1933

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Table 4.—STATE OF GEORGIA

CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

(An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS				ESTABLISHMENTS REPORTING CREDIT SALES				Total Expenses	
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Net sales	Percent of sales	Net sales	Percent of sales
Total for State	2,275	\$429,242	1,609	70.7	\$300,558	70.0	\$207,217	68.3	\$40,353	13.4
WHOLESALESAERS PROPER										
Total	1,009	190,831	720	71.4	142,056	74.4	75,733	54.4	16,523	13.0
Amusement and sporting goods	10	1,052	7	70.0	818	77.8	734	89.5	205	25.1
Automotive products	45	6,080	35	77.8	5,940	97.7	4,240	71.4	1,089	18.3
Chemicals	11	9,688	7	63.6	1,390	14.3	782	49.1	143	10.3
Clothing and furnishings	21	2,029	19	90.5	2,001	98.6	2,316	114.1	255	12.7
Coal	4	714	4	100.0	714	100.0	159	22.3	77	10.8
Drugs and drug sundries	24	4,606	21	87.5	4,520	98.1	3,756	84.0	701	15.5
Dry goods	24	4,513	24	100.0	4,513	100.0	3,784	83.8	703	15.6
Electrical goods	21	3,893	15	71.4	3,762	96.6	3,012	80.1	839	22.3
Farm products—raw materials	55	59,118	26	47.3	34,939	59.1	2,423	6.9	3,484	10.0
Farm products—consumer goods	126	9,172	72	57.1	8,261	90.1	6,475	66.3	1,229	14.9
Farm supplies	36	10,109	22	61.1	5,062	50.1	485	9.6	329	6.5
Furniture and house furnishings	10	1,624	8	80.0	1,621	99.8	1,419	87.4	321	19.8
Groceries and foods	329	46,035	255	77.5	44,305	92.0	31,130	70.0	4,434	10.0
Hardware	19	4,293	18	94.7	4,253	99.8	3,505	81.8	768	17.7
Jewelry and optical goods	6	436	6	100.0	436	100.0	256	58.5	163	37.4
Lumber and building materials	33	2,259	21	63.5	1,191	52.3	773	65.5	300	26.4
Machinery, equipment and supplies	50	3,854	43	86.0	3,671	95.3	3,354	83.2	816	22.2
Metals (except scrap)	4	708	3	75.0	565	82.6	520	83.9	95	16.2
Paper and its products	21	2,008	19	90.5	1,976	98.4	1,596	80.8	375	19.0
Petroleum and its products	21	2,324	15	71.4	1,623	69.8	928	57.2	328	20.2
Plumbing and heating equipment and supplies	13	1,272	12	92.3	1,271	99.9	1,164	91.6	343	27.0
Tobacco and its products	16	5,722	6	37.5	2,828	49.4	1,870	66.1	151	5.3
Waste materials	55	2,219	21	38.2	1,758	79.7	501	28.3	248	14.0
All other kinds of business	55	5,103	41	74.5	4,588	89.9	5,229	102.5	1,138	24.6
ALL OTHER TYPES										
Total	1,266	238,411	889	70.2	158,202	66.5	130,494	83.3	21,830	13.8
Amusement and sporting goods	14	3,462	7	50.0	1,611	46.5	1,050	65.5	372	23.1
Automotive products	33	9,284	31	93.9	6,349	68.4	7,673	82.7	1,369	15.3
Chemicals	24	8,446	17	70.8	5,590	66.1	4,891	87.7	736	13.2
Clothing and furnishings	9	1,839	8	88.9	1,837	99.9	1,817	98.9	252	13.7
Coal	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	2,028	5	100.0	2,028	100.0	2,013	99.3	788	38.9
Dry goods	7	1,861	6	85.7	1,738	96.6	1,758	97.3	74	4.1
Electrical goods	30	7,768	25	83.3	6,756	87.0	6,630	98.1	1,141	16.9
Farm products—raw materials	185	21,132	31	16.8	1,195	5.7	336	33.1	98	8.2
Farm products—consumer goods	52	4,434	20	38.5	1,284	29.3	720	56.1	267	20.8
Farm supplies	35	10,695	17	48.6	8,484	79.3	6,737	67.6	513	6.0
Furniture and house furnishings	11	2,364	9	81.8	2,361	99.9	2,361	100.0	208	8.8
General merchandise	1	(X)	-	-	-	-	-	-	-	-
Groceries and foods	126	89,345	72	57.1	59,109	66.2	53,831	91.1	5,296	9.0
Hardware	2	(X)	-	-	-	-	-	-	-	-
Jewelry and optical goods	6	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	22	3,074	13	59.1	2,040	66.4	1,973	95.7	342	16.8
Machinery, equipment and supplies	90	10,090	77	85.6	9,610	95.2	9,232	96.1	2,449	21.3
Metals (except scrap)	26	8,289	20	76.9	6,344	76.5	6,332	99.8	448	7.1
Paper and its products	9	1,419	6	66.7	527	37.1	526	99.8	69	11.2
Petroleum and its products	531	27,605	487	91.7	23,427	84.9	12,741	54.5	6,510	26.9
Plumbing and heating equipment and supplies	9	1,791	7	77.8	1,158	64.7	1,141	98.3	217	18.7
Tobacco and its products	5	14,766	1	20.0	10,309	69.8	10,309	100.0	418	4.0
Waste materials	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	30	7,736	23	76.7	3,792	49.0	3,554	93.8	707	18.6

## WHOLESALE DISTRIBUTION: 1933

12-00-2

Census of  
American  
Business

Table 5.—STATE OF

GEORGIA

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Per cent of total for kind of business	Net sales	Per cent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Per cent of sales				
Total for State	2,276	\$429,242	\$49,116	1,735	76.2	\$340,692	79.4	\$59,573	11.6	\$170,986	\$6,698	\$104,518	\$58,490
WHOLESALE PROPER													
Total	1,009	190,831	21,828	877	66.9	160,316	84.0	19,520	12.2	87,074	5,208	62,294	5,740
Amusement and sporting goods	10	1,052	363	8	80.0	860	83.7	308	36.0	589	69	222	-
Automotive products	45	6,080	1,136	43	96.6	5,326	87.6	978	16.4	3,555	1,369	252	162
Chemicals	11	9,688	396	11	100.0	9,688	100.0	396	4.1	154	40	7,861	1,535
Clothing and furnishings	21	2,029	261	21	100.0	2,029	100.0	261	12.9	1,996	10	22	2
Coal	4	714	77	4	100.0	714	100.0	77	10.8	642	90	40	42
Drugs and drug sundries	24	4,605	726	21	87.5	3,184	69.1	542	17.0	3,064	68	22	30
Dry goods	24	4,513	703	24	100.0	4,513	100.0	703	16.6	4,272	39	115	89
Electrical goods	21	3,893	870	18	85.7	3,884	99.8	867	22.3	2,182	131	1,552	19
Farm products—raw materials	55	59,118	4,855	30	54.6	40,823	69.1	3,827	9.4	668	828	39,008	319
Farm products—consumer goods	126	9,172	1,365	94	74.6	8,533	94.1	1,288	14.9	6,676	504	299	1,164
Farm supplies	36	10,109	482	23	63.9	6,854	67.8	339	4.9	4,077	184	2,161	432
Furniture and house furnishings	10	1,624	323	10	100.0	1,624	100.0	323	19.9	1,445	5	173	-
Groceries and foods	329	48,036	4,951	321	97.6	46,728	97.3	4,840	10.4	42,880	1,014	1,354	1,480
Hardware	19	4,293	762	19	100.0	4,293	100.0	762	17.7	3,760	427	104	2
Jewelry and optical goods	6	436	163	6	100.0	436	100.0	163	37.4	476	-	-	-
Lumber and building materials	33	2,269	381	29	87.9	2,051	90.8	338	16.5	1,421	99	489	42
Machinery, app't. & supplies	50	3,854	886	47	94.0	3,782	98.1	863	22.8	469	47	3,180	96
Metals (except scrap)	4	708	106	4	100.0	708	100.0	106	16.0	656	38	14	-
Paper and its products	21	2,008	381	20	95.2	1,859	92.6	348	18.7	879	5	975	-
Petroleum and its products	21	2,324	368	16	76.2	1,472	63.3	312	21.2	1,093	126	246	7
Plumbing and heating app't.	13	1,272	344	11	84.6	1,160	91.2	307	26.5	683	20	423	34
Tobacco and its products	16	5,722	327	11	68.8	3,326	58.1	228	6.9	3,274	51	-	1
Waste materials	55	2,219	386	32	58.2	1,464	66.0	241	16.5	20	6	1,285	153
All other kinds of business	55	5,103	1,216	54	98.2	4,885	96.7	1,103	22.6	2,295	48	2,499	43
ALL OTHER TYPES													
Total	1,266	238,411	27,290	856	67.6	180,576	75.7	20,053	11.1	83,912	1,690	42,224	52,750
Amusement and sporting goods	14	3,462	874	6	42.9	912	26.3	203	22.3	334	-	504	74
Automotive products	33	9,284	1,440	24	72.6	6,979	75.2	1,176	16.9	6,322	169	382	116
Chemicals	24	8,445	929	21	87.6	6,537	77.4	552	8.4	2,945	106	1,708	1,778
Clothing and furnishings	9	1,839	252	9	100.0	1,839	100.0	252	13.7	1,654	-	-	185
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	5	2,028	788	5	100.0	2,028	100.0	788	38.9	1,471	44	8	505
Dry goods	7	1,861	146	7	100.0	1,861	100.0	146	7.8	167	-	929	775
Electrical goods	30	7,768	1,266	21	70.0	6,425	82.7	1,068	16.6	2,300	-	3,316	809
Farm products—raw materials	185	21,132	886	85	45.9	9,800	46.4	444	4.6	951	194	4,365	4,300
Farm products—consumer goods	52	4,434	540	43	82.7	2,678	60.4	429	16.0	1,121	45	360	1,142
Farm supplies	36	10,695	693	21	60.0	3,096	28.9	301	9.7	2,931	104	49	12
Furniture and house furnishings	11	2,364	209	10	90.9	2,331	98.6	203	8.7	1,191	1	-	1,139
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	126	89,346	6,764	111	88.1	83,068	93.0	6,942	7.2	41,616	97	16,733	24,622
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	22	3,074	445	16	68.2	967	31.5	234	24.2	360	26	443	188
Machinery, app't. & supplies	90	10,090	2,163	77	85.6	8,030	79.6	1,803	22.6	1,245	447	6,012	326
Metals (except scrap)	26	8,289	631	15	61.5	3,018	36.4	372	12.3	939	10	1,512	557
Paper and its products	9	1,419	157	7	77.8	689	41.5	84	14.3	178	-	121	290
Petroleum and its products	631	27,605	7,263	325	61.2	16,941	57.7	4,109	25.8	14,766	313	128	734
Plumbing and heating app't.	9	1,791	345	9	100.0	1,791	100.0	346	19.3	1,103	1	685	2
Tobacco and its products	5	14,766	526	5	100.0	14,766	100.0	526	3.6	5	-	-	14,761
Waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	30	7,736	807	29	96.7	7,061	91.3	803	11.4	1,920	143	4,517	481

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF GEORGIA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pre- tors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS												De- cem- ber	
		Men				Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber		No- vem- ber
		Esti- mated average	Per- cent of total			Esti- mated average	Per- cent of total												
Total	1,206	14,028	2,762	16.5	16,244	14,394	14,401	14,506	14,779	14,531	14,814	14,941	15,709	15,874	16,335	16,319	16,309		
Amusement and sporting goods.....	1	203	176	46.5	374	383	362	361	359	360	355	359	375	379	388	396	401		
Automotive products .....	35	697	101	12.7	765	722	750	716	722	752	771	779	826	842	850	859	859		
Chemicals .....	4	224	50	16.1	282	237	239	242	244	258	262	267	268	282	281	279	279		
Clothing and furnishings.....	14	104	36	125.6	135	130	129	131	134	135	135	135	136	136	141	141	146		
Coal .....	2	41	6	12.1	35	36	37	34	35	35	35	30	32	37	38	44	41		
Drugs and drug sundries.....	10	282	111	28.2	382	374	374	374	375	376	373	382	366	390	351	351	393		
Dry goods .....	27	198	45	16.7	226	213	206	200	199	200	205	246	253	247	232	256	248		
Electrical goods .....	13	566	141	114.9	697	666	668	668	657	676	677	679	625	712	748	748	750		
Farm products—raw materials .....	260	761	49	6.0	628	602	589	584	574	560	551	562	731	562	706	723	692		
Farm products—consumer goods .....	169	807	259	24.3	182	108	132	50	147	116	191	102	509	192	217	203	215		
Farm supplies .....	52	461	65	12.4	468	414	426	360	439	458	395	356	410	450	562	516	508		
Furniture and house furnishings .....	12	126	31	19.5	155	131	131	129	143	152	152	182	153	157	171	170	170		
General merchandise .....	1	3	—	—	4	5	4	4	3	4	3	3	3	3	3	3	3		
Groceries and foods .....	300	3,884	796	30.4	4,350	4,266	4,176	4,116	4,172	4,225	4,310	4,247	4,456	4,632	4,632	4,632	4,632		
Hardware .....	11	319	53	14.3	430	309	369	361	341	371	402	401	356	369	369	369	369		
Jewelry and optical goods.....	4	97	28	27.2	121	121	121	121	121	121	121	121	121	121	121	121	121		
Lumber and building materials other than metal .....	47	552	36	6.4	643	473	473	473	473	473	473	473	473	473	473	473	473		
Machinery, equipment and supplies (except electrical) .....	43	957	153	17.5	1,110	976	967	967	967	967	967	967	967	967	967	967	967		
Metal (except scrap) .....	3	124	28	16.7	146	146	147	147	147	147	147	147	148	150	150	150	150		
Paper and its products.....	15	174	25	14.1	211	167	167	181	165	165	189	192	192	197	197	197	197		
Textiles and its products .....	51	2,067	28	5.5	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144	2,144		
Trunk and heating equipment and supplies .....	3	198	32	14.3	230	230	230	230	230	230	230	230	230	230	230	230	230		
Tobacco and its products (except leaf) .....	15	235	19	7.5	254	254	254	254	254	254	254	254	254	254	254	254	254		
Waste materials .....	55	278	49	14.0	327	287	287	287	287	287	287	287	287	287	287	287	287		
All other products .....	4	95	1	20.1	106	106	106	106	106	106	106	106	106	106	106	106	106		



## WHOLESALE DISTRIBUTION

12-49-4

Census of  
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Table 1.—STATE OF FLORIDA SUMMARY OF WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

All values expressed in thousands of dollars

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for the establishment or the industry. In the case of the totals, a leader indicates no information or an amount less than \$500.]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EMPLOYMENT		TOTAL ASSETS		TOTAL CAPITAL			
	1933	1929	1933	1929	Amount	Per 1,000	Amount	Per 1,000	Amount	Per 1,000		
<b>THE STATE</b>	2,051	2,054	\$280,305	\$466,535	\$41,622	14.8	12.1	4	\$3,170	5.8	\$1,794	\$22
<b>Wholesalers proper</b>	1,065	1,045	102,374	189,765	17,168	16.8	17.7	213	2,506	3.5	366	3.7
Wholesale merchants	1,019	995	97,011	178,380	15,292	15.8	18.2	179	2,115	3.4	326	3.3
Exporters	11	16	3,198	10,751	585	9.7	24.5	46	120	3.5	24	3.6
Importers	7	4	398	263	142	3.7	6.5	46	65	3.5	-	-
Limited function wholesalers	28	30	1,767	971	463	26.5	13.5	137	74	3.3	16	1.6
<b>Manufacturers' sales branches</b>	160	164	38,339	70,736	5,792	14.5	10.9	225	41	1.4	41	1.4
With stocks	143	-	32,107	-	5,091	15.3	-	578	2,209	6.5	41	1.4
Without stocks	17	-	6,832	-	611	6.9	-	130	206	3.0	-	-
<b>Agents and brokers</b>	126	141	56,562	50,514	2,193	3.9	5.6	419	630	1.6	52	1.6
Brokers	62	55	15,916	20,031	301	1.7	2.2	349	230	1.4	12	1.2
Commission merchants	24	26	37,972	20,552	1,520	4.0	8.5	17	419	1.1	2	1.1
Manufacturers' agents	27	44	1,691	3,864	186	11.0	8.9	50	90	5.7	5	5.7
Selling agents	9	10	568	3,867	123	21.7	8.6	28	16	6.1	14	6.1
Other agents	4	6	415	(X)	61	14.7	(X)	6	39	9.4	29	9.4
<b>All other types</b>	700	704	82,430	155,521	16,549	20.1	11.7	1,386	1,418	3.1	1,325	4.1
Bulk tank stations	470	412	30,625	55,575	7,983	25.7	11.4	1,999	3,348	10.9	58	10.9
Chain store warehouses	10	13	17,094	22,457	801	4.7	5.9	192	251	1.5	7	1.5
Assemblers and country buyers	185	185	18,422	20,562	5,277	29.7	18.8	2,458	4,622	14.2	999	14.2
Cooperative marketing associations	35	84	16,289	30,339	2,583	15.9	11.3	221	1,147	7.3	261	7.3
Other types	-	10	-	26,488	-	-	4.7	-	-	-	-	-
<b>JACKSONVILLE</b>	268	346	74,749	160,779	9,521	13.5	7.4	2,311	3,924	6.2	73	7.4
Wholesalers proper	169	207	26,499	68,663	4,107	18.0	12.1	1,150	2,211	3.7	45	3.7
Manufacturers' sales branches	52	70	19,849	37,809	2,722	13.0	13.5	831	1,352	5.9	18	5.9
Agents and brokers	29	53	11,623	25,208	672	5.8	3.7	34	207	1.0	3	1.0
All other types	18	16	16,778	49,099	1,621	9.7	4.8	42	564	3.1	10	3.1
<b>MIAMI</b>	237	247	34,764	48,753	4,556	19.7	13.7	1,742	2,363	4.9	26	4.9
Wholesalers proper	183	128	17,034	25,963	2,906	17.1	11.2	1,111	1,484	3.7	17	3.7
Manufacturers' sales branches	22	16	5,036	8,455	811	15.1	8.4	120	392	3.0	3	3.0
Agents and brokers	16	30	5,825	6,273	83	1.1	1.4	30	80	3.7	-	-
All other types	16	13	6,869	8,062	1,200	17.0	12.8	281	467	3.7	4	3.7
<b>TAMPA</b>	250	223	49,324	82,679	5,851	11.0	9.3	1,717	3,200	5.0	110	5.0
Wholesalers proper	175	162	23,932	37,353	4,193	11.3	13.8	1,134	1,381	8.0	5	8.0
Manufacturers' sales branches	32	24	5,429	11,406	825	15.1	11.7	120	419	7.7	-	-
Agents and brokers	21	26	4,505	7,613	192	4.0	3.3	55	27	2.4	-	-
All other types	22	11	15,458	26,307	1,668	10.9	6.0	348	1,595	4.5	11	4.5

WHOLESALE DISTRIBUTION: 1933

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TABLE 2A. - STATE OF FLORIDA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS  
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. sls. branches					Kind of Business	Total	Mfg. sls. branches						
		Wholesale merchants	With stocks	Without stocks	All other types 1/				Wholesale merchants	With stocks	Without stocks	All other types 1/			
<u>Total</u>	2,051	1019	143	17	872		1	1	-	-	-				
Amusement and sporting goods	6	4	2	-	-	General merchandise									
Moving picture films	3	1	2	-	-	Groceries and foods (except farm products)	468	341	58	1	68				
Sporting goods (general line)	1	1	-	-	-	Groceries (general line)	74	67	-	-	7				
Toys, novelties and fireworks	2	2	-	-	-	Confectionery and soft drinks	61	50	2	-	9				
						Fish and sea foods	116	107	-	-	8				
Automotive products	112	101	6	1	4	Meats and meat products	47	20	25	-	2				
Automobiles and other motor vehicles	11	9	2	-	1	Other food and grocery specialties	171	97	31	1	42				
Automotive eq't., accessories & parts	85	83	-	-	2										
Tires and tubes	16	10	4	1	1	Hardware	15	14	-	-	1				
						Hardware (general line)	12	12	-	-	-				
Chemicals	27	17	3	-	7	Hardware (specialty lines)	3	2	-	-	1				
Explosives	2	2	-	-	-										
Industrial chemicals	1	1	-	-	-	Jewelry and optical goods	11	4	7	-	-				
Naval stores	9	3	-	-	6	Jewelry (general lines)	2	2	-	-	-				
Paints and varnishes	10	7	3	-	-	Optical goods	9	2	7	-	-				
All other	5	4	-	-	1										
Clothing and furnishings	16	13	-	1	2	Lumber and building materials (other than metal)	65	42	4	1	18				
Clothing and furnishings (general line)	1	1	-	-	-	Lumber and millwork	33	16	1	-	16				
Clothing, men's and boys'	1	1	-	-	-	Brick and tile	1	1	-	-	-				
Clothing, women's and children's	5	4	-	-	1	Cement	2	2	-	-	-				
Furnishings, (general line)	1	-	-	-	1	Glass	5	3	2	-	-				
Furnishings, men's and boys'	2	2	-	-	-	All other	24	20	1	1	2				
Hosiery	1	1	-	-	-										
Millinery and millinery supplies	3	2	-	-	1	Machinery, eq't. & supplies (except electrical)	120	70	31	3	16				
Shoes and other footwear	2	2	-	-	-	Commercial machinery, eq't. and supplies	35	10	15	3	7				
						Construction machinery, eq't. and supplies	7	2	4	-	1				
Coal	3	1	-	-	2	Farm and dairy machinery and eq't.	9	3	6	-	-				
Drugs and drug sundries	14	12	1	-	1	Industrial machinery, eq't. & supplies	32	25	2	-	5				
Drugs (general line)	8	7	-	-	1	Bottles and bottling equipment	8	8	-	-	-				
Drugs (specialty lines)	1	1	-	-	-	Mill and mine supplies (general line)	5	5	-	-	-				
Toilet articles and preparations	2	1	1	-	-	All other	19	12	2	-	5				
All other	3	3	-	-	-										
Dry goods	7	7	-	-	-	Professional equipment and supplies	12	10	2	-	-				
Dry goods (general line)	6	6	-	-	-	Service equipment and supplies	17	14	1	-	2				
All other	1	1	-	-	-	Barber and beauty parlor	7	7	-	-	-				
						Laundry	4	2	1	-	1				
Electrical goods	34	29	2	1	2	Other service eq't. and supplies	6	5	-	-	1				
Electrical appliances, eq't. & supplies	27	23	2	1	1										
Radios and radio equipment	7	6	-	-	1	Transportation equipment and supplies	8	6	1	-	1				
Farm products-raw materials	27	11	-	-	16										
Cotton	2	1	-	-	1	Metals (except scrap)	6	2	-	2	2				
Grain	7	4	-	-	3	Iron and steel	5	2	-	2	1				
Hides, skins, and furs (raw)	4	1	-	-	3	Other metal and metal works	1	-	-	-	1				
Horses and mules	1	-	-	-	1										
Livestock	6	2	-	-	4	Paper and its products	23	20	1	1	1				
Tobacco (leaf)	6	3	-	-	3	Petroleum and its products	507	27	-	-	480				
All other	1	-	-	-	1										
Farm products-consumer goods	367	125	3	-	239	Plumbing and heating eq't. & supplies	17	13	4	-	-				
Dairy products (general line)	16	15	-	-	1	Pipe, valves and fittings	1	1	-	-	-				
Cheese	3	-	-	-	3	Plumbing and heating eq't. (general line)	16	12	4	-	-				
Milk and cream	12	8	-	-	4										
All other dairy products	4	4	-	-	-	Tobacco and its products (except leaf)	29	26	1	1	1				
Poultry and poultry products	14	11	-	-	3										
Dairy and poultry products	8	4	-	-	1	Waste materials	30	30	-	-	-				
Fruits and vegetables (fresh)	305	82	-	-	223	Iron and steel scrap	3	3	-	-	-				
All other	8	1	3	-	4	Junk and scrap (general line)	24	24	-	-	-				
						Waste paper, rags and rubber	3	3	-	-	-				
Farm supplies	55	42	5	3	5										
Feed	32	23	-	-	3	All other products	76	59	9	2	6				
Fertilizer	18	19	5	3	-	Bags and bagging	1	1	-	-	-				
Seeds	4	2	-	-	2	Beer	18	18	-	-	-				
All other	1	1	-	-	-	Flowers and nursery stock	8	4	-	-	4				
						Forest products (except lumber)	5	5	-	-	-				
Furniture and house furnishings	15	8	6	-	1	Leather	3	3	-	-	-				
Furniture	7	3	3	-	1	Leather goods	7	7	-	-	-				
House furnishings (except furniture)	8	5	3	-	-	Newspapers and magazines	13	11	-	2	-				
						Miscellaneous	21	10	9	-	2				

## WHOLESALE DISTRIBUTION, 1933

Census of  
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TABLE 2a. - STATE OF FLORIDA

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Type of Establishment  
Kind of Business

Type of Establishment  
Kind of Business

1/ The 872 "All other types" consists of the following:

Exporters	11	Manufacturers' agents (continued)	
Naval stores	2	Other building materials	1
Lumber and millwork	8	Commercial machinery, equipment and supplies	6
Transportation equipment and supplies	1	Construction machinery, equipment and supplies	1
Importers	7	Other industrial machinery, equipment and supplies	2
Tobacco (leaf)	2	Laundry equipment and supplies	1
Confectionery and soft drinks	1	Other service equipment and supplies	1
Other food and grocery specialties	4	Iron and steel	1
Limited function wholesalers	28	Other metal and metal works	1
Coal	1	Miscellaneous kinds of business	1
Dairy products (general line)	1	Selling agents	9
Cheese	3	Tires and tubes	1
Milk and cream	1	Coal	1
Fruits and vegetables (fresh)	2	Fruits and vegetables (fresh)	1
Confectionery and soft drinks	7	Other farm supplies	1
Meats and meat products	1	Other food and grocery specialties	1
Other food and grocery specialties	3	Lumber and millwork	1
Lumber and millwork	2	Other lumber and building materials	1
Petroleum and its products	6	Paper and its products	1
Tobacco and its products (except leaf)	1	Petroleum and its products	1
Brokers	62	Export agents (lumber and millwork)	2
Grain	2	Other agents (fruits and vegetables-fresh)	2
Fruits and vegetables (fresh)	15	Bulk tank stations (petroleum)	470
Feed	3	Chain store warehouses	10
Meats and meat products	1	Drugs (general line)	1
Other food and grocery specialties	32	Groceries (general line)	7
Lumber and millwork	3	Fish and sea foods	1
Commercial machinery, equipment and supplies	1	Other food and grocery specialties	1
Industrial machinery, equipment and supplies	-	Assemblers and country buyers	186
Other industrial machinery	2	Grain	1
Petroleum and its products	2	Hides, skins, and furs (raw)	3
Miscellaneous kinds of business	1	Horses and mules	1
Commission merchants	24	Livestock	4
Naval stores	4	Tobacco (leaf)	1
Cotton	1	Other farm products-raw materials	1
Fruits and vegetables (fresh)	17	Milk and cream	3
Other industrial machinery, equipment and supplies	1	Poultry and poultry products	2
Petroleum and its products	1	Fruits and vegetables (fresh)	157
Manufacturers' agents	27	All other farm products-consumer goods	4
Automobiles and other motor vehicles	2	Fish and sea foods	6
Other chemicals	1	Flowers and nursery stock	2
Clothing, women's and children's	1	Cooperative marketing associations	35
Millinery and millinery supplies	1	Automotive equipment, accessories and parts	1
Electrical appliances, equipment and supplies	1	Poultry and poultry products	1
Radios and radio equipment	1	Fruits and vegetables (fresh)	29
Seed	1	Dairy and poultry products	1
Furniture	1	Fish and sea foods	1
Other food and grocery specialties	2	Flowers and nursery stock	2
Hardware (specialty lines)	1		

## WHOLESALE DISTRIBUTION: 1933

17-60-5  
Census of  
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Business

Table 28.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	2,051	\$280,305	\$41,612	14.8	15,446	\$19,171	\$1,794	\$22,368
Wholesalers proper	1,065	102,374	17,168	16.8	7,319	8,506	366	13,926
Manufacturers' sales branches	160	36,939	5,702	14.6	1,828	2,417	41	3,799
Agents and brokers	126	56,562	2,193	3.9	419	830	62	229
All other types	700	82,430	16,549	20.1	5,860	7,416	1,325	4,414
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	4	33	15	45.5	4	7	-	6
Automotive products	101	6,006	1,461	24.3	699	811	16	1,432
Automobiles and other motor vehicles	7	1,490	262		100	122	1	280
Automotive eq't., accessories and parts	84	3,984	1,065		448	652	14	1,081
Tires and tubes	10	532	144		51	57	1	71
Chemicals	19	4,164	219	5.3	78	88	9	608
Naval stores	5	3,658	55		23	26	-	471
Paints and varnishes	7	286	118		33	24	7	111
All other	7	220	46		22	28	2	26
Clothing and furnishings	13	591	117	19.8	64	70	1	93
Clothing, women's and children's	4	192	36		16	20	-	22
All other	9	399	81		48	50	1	71
Drugs and drug sundries	12	4,292	702	16.4	220	336	-	936
Drugs (general line)	7	3,809	527		167	272	-	702
All other	5	983	175		53	64	-	234
Dry goods	7	1,705	200	15.3	62	107	-	204
Electrical goods	29	2,103	422	20.1	147	210	10	347
Farm products-raw materials	13	3,052	364	11.9	294	213	1	526
Grain	4	1,871	262		91	179	1	199
Tobacco (leaf)	5	418	78		175	62	-	325
All other	4	763	24		28	12	-	2
Farm products-consumer goods	132	12,091	2,794	23.1	1,767	1,454	71	276
Dairy products (general line)	16	1,949	649		274	290	6	40
Cheese	3	453	59		17	31	-	18
Milk and cream	9	279	139		68	63	-	2
Poultry and poultry products	11	648	114		45	44	6	8
Dairy and poultry products	4	408	86		19	28	2	19
Fruits and vegetables (fresh)	84	8,178	1,671		1,313	967	57	178
All other	5	176	76		31	31	-	11
Farm supplies	42	3,586	553	15.4	167	229	15	309
Feed	29	2,722	363		117	153	5	202
Fertilizer	10	497	68		34	40	5	74
All other	3	367	122		16	36	5	33
Furniture and house furnishings	8	843	179	21.3	50	88	-	256
Furniture	3	407	105		22	40	-	162
House furnishings (except china, glassware and floor coverings)	5	436	74		28	48	-	94
Groceries and foods (except farm products)	357	33,598	4,768	14.2	2,022	2,358	83	3,589
Groceries (general line)	57	17,805	1,765		709	990	9	2,179
Confectionery and soft drinks	58	2,196	447		197	232	12	137
Fish and sea foods	107	2,718	848		408	302	44	38
Meats and meat products	21	3,689	626		241	300	3	318
Other food and grocery specialties	104	7,890	1,082		467	504	15	957



## WHOLESALE DISTRIBUTION: 1933

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Census of  
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Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESAERS PROPER (continued)</b>								
Hardware	14	\$2,570	\$628	24.4	232	\$271	\$2	\$1,220
Jewelry and optical goods	4	75	27	35.0	13	14	-	34
Lumber and building materials (other than metal)	52	4,464	775	17.4	250	384	45	557
Lumber and millwork	26	3,162	449		112	209	31	203
Glass	3	56	26		10	10	-	24
All other	23	1,246	300		128	165	14	330
Machinery, equipment and supplies (except electrical)	71	3,458	925	26.7	355	446	8	956
Commercial machinery, eqp't. and supplies	10	249	82		49	50	-	102
Industrial machinery, eqp't. and supplies	25	1,825	476		161	198	3	453
Bottles and bottling equipment	8	192	48		17	17	-	44
Mill and mine supplies (general line)	5	1,051	281		78	102	-	230
All other	12	582	147		66	79	2	179
Professional equipment and supplies	10	423	123		55	73	-	125
Service equipment and supplies	14	489	116		42	47	3	120
Barber and beauty parlor	7	155	49		21	24	1	40
All other	7	334	67		21	23	2	80
Transportation equipment	7	208	59		23	41	2	89
Other machinery, equipment and supplies	5	264	69		25	37	-	67
Paper and its products	20	2,746	602	21.9	194	323	17	509
Petroleum and its products	35	3,780	658	17.4	164	273	13	678
Plumbing and heating equipment and supplies	13	838	214	25.5	58	102	1	317
Tobacco and its products (except leaf)	27	10,360	843	8.1	244	362	2	750
Waste materials	30	529	176	33.3	106	85	6	65
Iron and steel scrap	3	90	29		11	6	1	9
Junk and scrap (general line)	24	399	128		87	69	2	54
Waste paper, rags and rubber	3	40	19		8	10	3	2
All other kinds of business	64	1,890	526	27.8	219	275	66	265
Beer	18	537	121		41	41	-	27
Flowers and nursery stock	4	44	22		3	14	10	29
Forest products (except lumber)	5	86	66		20	59	50	8
Leather	3	43	6		3	3	-	38
Leather goods	7	261	52		22	30	-	51
Newspapers and magazines	11	435	84		52	56	-	29
Miscellaneous	16	484	175		78	72	6	51
<b>MANUFACTURERS' SALES BRANCHES</b>								
WITH STOCKS	143	32,107	5,091	15.9	1,698	2,209	41	3,755
Automotive products	6	2,376	288	12.1	53	111	1	513
Chemicals	3	389	116	31.4	19	29	-	88
Farm products—consumer goods	3	279	100	35.8	57	68	-	2
Farm supplies	5	3,752	482	12.8	173	170	2	919
Furniture and house furnishings	6	352	49	13.9	24	32	2	51
Groceries and foods (except farm products)	58	19,919	2,767	13.9	820	1,130	22	1,006
Jewelry and optical goods	7	178	78	43.8	34	50	-	26
Lumber and building materials (other than metal)	4	628	127	20.2	57	70	4	519
Machinery, equipment and supplies (except electrical)	31	1,473	402	27.3	174	225	5	513
Plumbing and heating equipment and supplies	4	432	129	29.9	39	51	1	124
All other kinds of business	16	2,349	553	23.6	248	275	4	194

## WHOLESALE DISTRIBUTION: 1933

12-49-34  
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Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITHOUT STOCKS</b>	17	\$6,872	\$611	8.9	130	\$208	\$ -	\$44
Farm supplies	5	2,737	735	12.2	36	87	-	44
Machinery, equipment and supplies (except electrical)	3	25	4	16.0	4	3	-	-
All other kinds of business	11	4,070	272	6.7	90	118	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>	62	15,916	301	1.9	149	230	12	48
Farm product-consumer goods	15	2,308	89	3.9	43	61	6	3
Farm supplies	3	1,305	13	1.0	12	8	-	-
Groceries and foods (except farm products; Lumber and building materials (other than metal)	33	11,499	147	1.3	79	132	6	34
Machinery, equipment and supplies (except electrical)	3	287	27	9.4	6	18	-	8
All other kinds of business	5	452	14	3.1	5	6	-	-
<b>COMMISSION MERCHANTS</b>	24	37,972	1,520	4.0	174	419	2	90
Chemicals	4	7,583	571	7.7	56	113	-	87
Farm products-consumer goods	17	30,351	940	3.1	115	304	2	3
All other kinds of business	3	238	9	3.8	3	2	-	-
<b>MANUFACTURERS' AGENTS</b>	27	1,691	188	11.1	60	96	5	77
Machinery, equipment and supplies (except electrical)	11	175	41	23.4	15	16	2	10
All other kinds of business	16	1,516	147	9.7	45	80	3	67
<b>SELLING AGENTS</b>	9	568	123	21.7	28	46	14	5
<b>OTHER AGENTS</b>	4	415	61	14.7	8	39	29	9
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	470	30,625	7,885	25.7	1,999	7,348	58	2,861
CHAIN STORE WAREHOUSES	10	17,094	801	4.7	192	251	7	692
ASSEMBLERS AND COUNTRY BUYERS	185	18,422	5,277	28.6	2,468	2,622	999	703
Farm products-raw materials	11	405	55	13.6	20	21	6	31
Farm products-consumer goods	166	17,868	5,141	28.8	2,419	2,580	989	671
All other kinds of business	8	149	81	54.4	29	21	4	1
<b>COOPERATIVE MARKETING ASSOCIATION</b>	35	16,289	2,588	15.9	1,221	1,197	261	158
Farm products-consumer goods	31	15,602	2,526	16.2	1,212	1,176	254	155
All other kinds of business	4	687	62	9.0	9	21	7	3
<b>CITIES OF 100,000 POPULATION AND OVER</b>								
<b>JACKSONVILLE</b>	268	74,749	9,152	12.2	2,914	3,924	73	7,104
Wholesalers proper	169	26,499	4,107	15.5	1,502	2,031	45	3,636
Manufacturers' sales branches	52	19,849	2,752	13.8	851	1,162	15	2,186
Agents and brokers	29	11,623	672	5.8	134	207	3	155
All other types	18	16,778	1,621	9.7	427	524	10	1,127
<b>WHOLESALE PROPER</b>								
Automotive products	19	1,608	399	24.8	166	241	2	248
Chemicals	5	2,669	85	3.3	18	37	2	255
Drugs and drug sundries	3	1,170	201	17.2	73	103	-	253
Dry goods	3	862	124	14.4	36	63	-	123
Electrical goods	8	954	204	21.4	64	96	2	175

## WHOLESALE DISTRIBUTION: 1933

12-89-6  
 Census of  
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Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE TRADERS PROPER (continued)</b>								
Farm products—raw materials	4	\$1,157	\$86	7.4	46	\$48	\$ -	\$61
Farm products—consumer goods	18	2,172	451	20.8	191	234	8	51
Farm supplies	5	605	136	22.6	23	44	6	36
Furniture and house furnishings	5	529	125	23.6	24	59	-	199
Groceries and foods (except farm products)	31	6,895	978	14.2	350	502	6	692
Hardware	3	390	125	32.1	52	43	-	252
Lumber and building materials (other than metal)	18	1,070	235	22.0	72	102	13	129
Machinery, equipment and supplies (except electrical)	17	1,202	293	24.4	106	142	2	406
Paper and its products	3	708	166	23.4	71	75	-	160
Petroleum and its products	7	1,156	152	13.1	36	43	-	347
Tobacco and its products (except leaf)	5	2,553	103	4.0	40	65	-	102
Waste materials	6	257	78	30.4	52	42	2	24
All other kinds of business 1/	13	642	166	26.0	82	92	3	144
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	4	2,310	268	11.6	47	102	1	302
Farm supplies	4	2,692	436	16.2	173	169	1	916
Groceries and foods (except farm products)	16	8,480	1,303	15.4	358	511	8	320
Lumber and building materials (other than metal)	3	421	72	17.1	26	40	3	36
Machinery, equipment and supplies (except electrical)	11	1,143	294	25.7	131	160	1	406
All other kinds of business 2/	14	4,803	379	7.9	116	180	1	206
<b>AGENTS AND BROKERS</b>								
Automotive products	3	380	67	17.6	24	34	-	41
Chemicals	3	6,651	437	6.6	54	93	-	61
Groceries and foods (except farm products)	10	3,634	65	1.8	25	36	3	8
Lumber and building materials (other than metal)	5	498	70	14.1	12	27	-	13
Machinery, equipment and supplies (except electrical)	5	127	23	18.1	8	10	-	11
All other kinds of business 3/	3	333	10	3.0	11	7	-	1
<b>ALL OTHER TYPES</b>								
Petroleum and its products	15	4,303	1,030	23.9	297	367	3	660
All other kinds of business 4/	3	12,475	591	4.7	150	157	7	467
<b>MIAMI</b>								
	<b>237</b>	<b>34,764</b>	<b>4,980</b>	<b>14.3</b>	<b>1,702</b>	<b>2,383</b>	<b>26</b>	<b>2,615</b>
Wholesale proper	183	17,034	2,906	17.1	1,115	1,484	17	1,965
Manufacturers' sales branches	22	5,026	811	16.1	322	392	5	314
Agents and brokers	16	5,825	83	1.4	32	50	-	6
All other types	16	6,869	1,180	17.2	233	457	4	330
<b>WHOLESALE TRADERS PROPER</b>								
Automotive products	13	780	244	31.5	91	148	2	202
Chemicals	5	130	39	30.0	16	16	-	24
Clothing and furnishings	9	327	76	23.2	47	50	-	39
Drugs and drug sundries	5	1,423	208	14.6	62	107	-	274
Electrical goods	4	377	50	13.3	20	25	-	55
Farm products—consumer goods	26	2,402	547	22.8	201	232	4	62

## WHOLESALE DISTRIBUTION: 1933

17-20-4  
Census of  
American  
Business

Table 28.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESALES PROPER (continued)</b>								
Furniture and house furnishings	3	\$239	\$41	17.2	15	\$20	-	\$53
Groceries and foods (except farm products)	50	5,315	722	13.6	316	386	3	450
Lumber and building materials (other than metal)	4	152	50	32.9	36	34	2	26
Machinery, equipment and supplies (except electrical)	20	706	196	27.8	93	117	3	179
Paper and its products	3	432	85	19.7	27	48	-	83
Petroleum and its products	7	1,859	333	17.9	71	147	1	264
Tobacco and its products (except leaf)	4	1,759	104	5.9	32	52	-	102
Waste materials	4	83	27	32.5	16	16	1	5
All other kinds of business <u>5/</u>	26	1,050	184	17.5	62	86	1	147
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	10	4,215	453	10.7	167	217	5	219
Machinery, equipment and supplies (except electrical)	5	139	32	23.0	18	21	-	53
All other kinds of business <u>6/</u>	7	682	326	47.8	137	154	-	42
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	7	4,761	71	1.5	30	48	-	5
Machinery, equipment and supplies (except electrical)	3	37	5	13.5	1	-	-	1
All other kinds of business <u>7/</u>	6	1,027	7	0.7	1	2	-	-
<b>ALL OTHER TYPES</b>								
Petroleum and its products	11	4,737	1,070	22.6	188	413	4	252
All other kinds of business <u>8/</u>	5	2,132	110	5.2	45	44	-	78
<b>TAMPA</b>								
	250	49,324	6,851	13.9	2,195	3,206	110	4,355
Wholesale proper	175	23,932	4,176	17.4	1,454	1,984	81	3,142
Manufacturers' sales branches	32	5,429	825	15.2	300	419	10	461
Agents and brokers	21	4,505	182	4.0	56	107	7	44
All other types	22	15,458	1,668	10.8	385	696	12	706
<b>WHOLESALESALES PROPER</b>								
Automotive products	15	1,555	319	20.5	133	146	3	216
Drugs and drug sundries	3	1,455	258	17.7	74	107	-	343
Electrical goods	11	631	135	21.4	53	72	7	90
Farm products—raw materials	6	1,564	211	13.5	76	109	1	169
Farm products—consumer goods	12	2,541	460	18.1	166	225	16	73
Farm supplies	4	937	161	17.2	33	44	1	70
Groceries and foods (except farm products)	46	5,502	771	14.0	338	427	4	477
Lumber and building materials (other than metal)	12	2,344	317	13.5	54	133	22	179
Machinery, equipment and supplies (except electrical)	14	756	207	27.4	79	101	2	166
Paper and its products	7	1,297	257	19.8	62	155	15	217
Petroleum and its products	5	289	74	25.6	29	42	3	16
Plumbing and heating equipment and supplies	3	178	58	32.6	15	29	-	89
Tobacco and its products (except leaf)	4	2,211	371	16.8	88	122	1	177
Waste materials	8	109	38	34.9	24	16	-	23
All other kinds of business <u>9/</u>	25	2,553	539	21.0	230	256	6	837

## WHOLESALE DISTRIBUTION: 1933

12-29-3  
Census of American Business  
Table 2B.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	3	\$117	\$24	20.5	7	\$11	\$ -	\$11
Furniture and house furnishings	4	199	30	15.1	16	21	2	35
Groceries and foods (except farm products)	10	4,117	521	12.7	198	258	5	222
Machinery, equipment and supplies (except electrical)	7	139	53	38.1	21	37	-	15
All other kinds of business 10/	8	857	197	23.0	58	92	5	180
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	9	3,197	120	3.8	36	64	5	24
Machinery, equipment and supplies (except electrical)	3	39	14	35.9	6	4	2	-
All other kinds of business 11/	9	1,269	48	3.8	14	19	2	20
<b>ALL OTHER TYPES</b>								
Farm products-consumer goods	7	10,548	826	7.8	173	404	9	19
Petroleum and its products	12	3,535	741	21.0	178	252	3	575
All other kinds of business 12/	3	1,375	101	7.3	34	40	-	112
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>								
<b>ORLANDO</b>								
Wholesalers proper	77	32,452	1,906	5.9	643	799	22	569
All other types	50	3,078	559	18.2	261	287	5	485
Farm products-consumer goods	27	29,374	1,347	4.6	382	512	17	84
Groceries and foods (except farm products)	12	27,692	1,029	3.7	356	373	14	5
Petroleum and its products	18	1,910	249	13.0	103	139	2	125
All other kinds of business	10	753	234	31.1	46	98	2	38
Farm products-consumer goods	27	2,197	394	17.9	138	189	4	401
<b>PENSACOLA</b>								
Wholesalers proper	58	8,441	1,126	13.3	369	483	20	1,142
All other types	75	5,534	654	11.8	265	318	15	988
Farm products-consumer goods	23	2,907	472	16.2	104	165	5	154
Groceries and foods (except farm products)	4	408	70	17.2	33	29	1	8
Petroleum and its products	19	4,436	559	12.6	215	280	9	651
All other kinds of business	10	774	194	25.1	51	70	4	81
Farm products-consumer goods	25	2,823	303	10.7	70	104	6	402
<b>ST. PETERSBURG</b>								
Wholesalers proper	55	3,561	633	17.8	241	269	6	328
All other types	42	2,246	384	17.1	179	179	5	273
Farm products-consumer goods	13	1,315	249	18.9	62	90	1	55
Groceries and foods (except farm products)	5	418	107	25.6	66	54	1	4
Petroleum and its products	18	1,030	128	12.4	51	53	2	96
All other kinds of business	9	761	191	24.5	41	61	1	33
Farm products-consumer goods	23	1,332	207	15.6	85	101	2	195
<b>WEST PALM BEACH</b>								
Wholesalers proper	45	3,938	790	20.1	287	380	4	435
All other types	27	1,999	323	16.2	119	165	3	273
Groceries and foods (except farm products)	18	1,939	467	24.1	168	215	1	162
Petroleum and its products	13	1,665	217	13.0	70	93	-	160
All other kinds of business	8	723	227	32.8	56	90	3	48
Farm products-consumer goods	24	1,550	336	21.7	161	197	1	227

## WHOLESALE DISTRIBUTION: 1933

12-50-6

Census of  
American  
Business

Table 28.—STATE OF FLORIDA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION 13/								
Total	301	\$24,965	\$5,125	20.5	1,934	\$2,398	\$224	\$2,082
BARTOW	7	234	50	21.4	17	25	1	24
BRADENTOWN	11	904	233	25.8	45	110	43	75
CLEARWATER	6	280	85	30.4	30	48	-	12
CORAL GABLES	2	(X)	(X)	(X)	(X)	(X)	-	-
DAYTONA BEACH	21	1,528	314	20.6	107	142	3	159
DE LAND	12	735	205	27.6	47	97	33	31
FORT LAUDERDALE	12	905	150	16.6	47	77	-	85
FORT MYERS	11	654	157	24.0	38	70	7	41
GAINESVILLE	21	2,145	391	18.2	121	191	2	368
KEY WEST	28	1,454	165	11.3	44	68	7	140
LAKELAND	24	2,490	623	25.0	243	254	36	80
MIAMI BEACH	5	476	99	22.7	28	31	-	151
OCOLA	22	1,558	279	17.9	97	130	3	242
PALATKA	12	748	127	17.0	45	59	2	51
PANAMA CITY	13	519	150	28.9	117	72	3	45
PLANT CITY	14	1,696	361	21.3	108	194	56	97
RIVER JUNCTION	3	106	21	19.8	14	8	-	7
ST. AUGUSTINE	25	930	284	30.5	68	96	11	83
SANFORD	14	1,143	284	24.8	179	121	14	41
SARASOTA	11	2,860	164	5.7	39	78	1	28
SOUTH JACKSONVILLE	1	(X)	(X)	(X)	(X)	(X)	-	-
TALLAHASSEE	12	603	160	26.5	50	76	1	242
WINTER HAVEN	14	2,937	809	27.5	485	446	1	77

- 1/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 2 in coal; 2 in plumbing and heating equipment and supplies; and 6 in all other products.
- 2/ Includes 2 establishments dealing in amusement and sporting goods; 1 in chemicals; 1 in clothing and furnishings; 2 in electrical goods; 2 in furniture and house furnishings; 1 in jewelry and optical goods; 2 in metals (except scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
- 3/ Includes 1 establishment dealing in electrical goods; 1 in farm supplies; and 1 in all other products.
- 4/ Includes 1 establishment dealing in drugs and drug sundries; 1 in farm products-consumer goods; and 1 in groceries and foods (except farm products).
- 5/ Includes 2 establishments dealing in amusement and sporting goods; 2 in dry goods; 2 in farm supplies; 2 in jewelry and optical goods; 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 15 in all other products.
- 6/ Includes 1 establishment dealing in jewelry and optical goods; 1 in plumbing and heating equipment and supplies; and 5 in all other products.
- 7/ Includes 1 establishment dealing in chemicals; 2 in clothing and furnishings; 2 in farm supplies; and 1 in all other products.
- 8/ Includes 4 establishments dealing in farm products-consumer goods; and 1 in groceries and foods (except farm products).
- 9/ Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 2 in clothing and furnishings; 2 in dry goods; 1 in furniture and house furnishings; 2 in jewelry and optical goods; and 15 in all other products.
- 10/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; 1 in lumber and building materials (other than metal); and 1 in tobacco and its products (except leaf).
- 11/ Includes 1 establishment dealing in electrical goods; 2 in farm products-raw materials; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); and 2 in metals (except scrap).
- 12/ Includes 1 establishment dealing in farm products-raw materials; and 2 in groceries and foods (except farm products).
- 13/ No wholesale reports were received from the city of Lake Worth.

## WHOLESALE DISTRIBUTION: 1933

12-00-7

Census of  
American  
Business

Table 3.—STATE OF FLORIDA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,051	\$280,305	\$41,612	14.8	\$279,391	\$252	11	\$48	31	\$614
Automotive products	112	9,360	1,823	19.5	9,233	123	-	-	1	4
Chemicals	27	11,924	907	7.6	11,924	-	-	-	-	-
Clothing and furnishings	16	634	122	19.2	634	-	-	-	-	-
Dry goods	7	1,305	200	15.3	1,305	-	-	-	-	-
Electrical goods	34	3,106	489	15.7	3,085	21	-	-	-	-
Farm products—raw materials	27	3,909	425	10.9	3,908	-	-	-	1	1
Farm products—consumer goods	367	78,752	11,695	14.9	78,663	14	2	2	7	73
Farm supplies	55	11,519	1,426	12.4	11,515	-	-	-	1	4
Furniture and house furnishings	15	1,212	231	19.1	1,211	-	1	1	-	-
Groceries and foods (except farm products)	468	83,567	8,688	10.4	83,524	-	5	10	4	33
Jewelry and optical goods	11	253	105	41.5	252	1	-	-	-	-
Lumber and building materials (other than metal)	65	6,148	1,000	16.3	6,126	18	-	-	1	4
Machinery, equipment and supplies (except electrical)	120	5,356	1,388	25.9	5,272	68	1	2	2	14 <sup>1/</sup>
Paper and its products	23	3,093	683	22.1	3,080	-	-	-	3	13
Petroleum and its products	507	34,460	8,558	24.8	34,403	6	2	33	1	18
Plumbing and heating equipment and supplies	17	1,270	343	27.0	1,269	-	-	-	1	1
Tobacco and its products (except leaf)	29	13,205	890	6.7	13,204	-	-	-	1	1
Waste materials	30	529	176	33.3	529	-	-	-	-	-
All other kinds of business	121	10,703	2,463	23.0	10,254	1	-	-	8	448 <sup>2/</sup>

<sup>1/</sup> Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$1,000.

<sup>2/</sup> Includes 3 exchanges dealing in motion picture films with income from film rentals of \$443,000.

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 4.—STATE OF FLORIDA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Percent of sales
								Establishments reporting credit sales	All establishments		
Total for State	2,051	\$280,305	1,455	70.9	\$173,320	61.8	\$118,045	68.1	42.1	\$29,902	17.3
WHOLESALESAERS PROPER											
Total	1,065	102,374	751	70.5	87,662	85.6	60,419	68.9	59.0	14,547	16.6
Amusement and sporting goods	4	33	2	50.0	15	45.5	7	46.7	21.2	3	20.0
Automotive products	101	6,006	85	84.2	5,182	86.3	3,041	58.7	50.6	1,259	24.3
Chemicals	19	4,164	15	78.9	1,744	41.9	667	38.2	16.0	195	11.1
Clothing and furnishings	13	591	10	76.9	570	96.4	476	83.5	80.5	111	19.5
Drugs and drug sundries	12	4,292	11	91.7	4,291	99.9	3,501	81.6	81.6	702	16.4
Dry goods	7	1,305	7	100.0	1,305	100.0	1,144	87.7	87.7	201	15.4
Electrical goods	29	2,103	26	89.7	2,087	99.2	1,820	87.2	86.5	418	20.0
Farm products—raw materials	13	3,052	6	46.2	2,250	73.7	1,746	77.6	57.2	335	14.9
Farm products—consumer goods	132	12,091	90	68.2	9,156	75.7	6,356	69.4	52.6	1,945	21.2
Farm supplies	42	3,586	34	81.0	3,340	93.1	2,089	62.5	58.3	511	15.3
Furniture and house furnishings	8	843	7	87.5	840	99.6	741	88.2	87.9	179	21.3
Groceries and foods	357	33,598	239	66.9	29,084	86.6	21,801	75.0	64.9	4,035	13.9
Hardware	14	2,570	14	100.0	2,570	100.0	1,672	65.1	65.1	628	24.4
Jewelry and optical goods	4	75	2	50.0	62	82.7	4	6.5	5.3	22	35.5
Lumber and building materials	52	4,464	35	67.3	3,954	88.6	3,386	85.6	75.9	675	17.1
Machinery, equipment and supplies	71	3,458	53	74.6	2,948	85.3	1,675	56.8	48.4	799	27.1
Paper and its products	20	2,746	18	90.0	2,598	94.6	2,015	77.6	73.4	544	20.9
Petroleum and its products	33	3,780	25	75.8	3,608	95.4	1,808	50.1	47.8	607	16.8
Plumbing and heating equipment and supplies	13	838	11	84.6	807	96.3	713	88.4	85.1	199	24.7
Tobacco and its products	27	10,360	22	81.5	9,828	94.9	4,978	50.7	48.1	814	8.3
Waste materials	30	529	5	16.7	200	37.8	21	10.5	4.0	66	33.0
All other kinds of business	64	1,890	34	53.1	1,223	64.7	758	62.0	40.1	299	24.4
ALL OTHER TYPES											
Total	985	177,931	704	71.4	85,658	48.1	57,626	67.3	32.4	15,355	17.9
Amusement and sporting goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	11	3,354	9	81.8	2,685	80.1	2,632	98.0	78.5	352	13.1
Chemicals	8	7,760	4	50.0	5,062	65.2	5,033	99.4	64.9	413	8.2
Clothing and furnishings	3	43	2	66.7	42	97.7	41	97.6	95.3	5	11.9
Coal	1	(X)	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	5	1,003	5	100.0	1,003	100.0	962	95.9	95.9	66	6.6
Farm products—raw materials	14	857	3	21.4	345	40.3	338	98.0	39.4	39	11.3
Farm products—consumer goods	235	66,661	57	24.3	8,755	13.1	5,216	59.6	7.8	2,075	23.7
Farm supplies	13	7,933	10	76.9	6,468	81.5	2,790	43.1	35.2	683	10.6
Furniture and house furnishings	7	369	5	71.4	233	63.1	233	100.0	63.1	38	16.3
Groceries and foods	111	49,969	71	64.0	27,470	55.0	22,510	81.9	45.0	2,747	10.0
Hardware	1	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	7	178	7	100.0	178	100.0	178	100.0	100.0	78	43.8
Lumber and building materials	13	1,684	9	69.2	965	57.3	944	97.8	56.1	190	19.7
Machinery, equipment and supplies	49	1,898	45	91.8	1,840	96.9	1,751	95.2	92.3	448	24.3
Metals (except scrap)	4	222	2	50.0	155	69.8	155	100.0	69.8	18	11.6
Paper and its products	3	347	3	100.0	347	100.0	335	96.5	96.5	81	23.3
Petroleum and its products	474	30,680	454	95.8	28,660	93.4	13,714	47.9	44.7	7,534	26.3
Plumbing & heating eq't & supplies	4	432	4	100.0	432	100.0	374	86.6	86.6	129	34.5
Tobacco and its products	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	17	1,117	11	64.7	826	73.9	377	45.6	33.8	408	49.4



## WHOLESALE DISTRIBUTION: 1933

12-49-3

Census of  
American  
Business

Table 5.—STATE OF

FLORIDA

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	2,051	\$280,305	\$41,612	1,536	74.9	\$224,083	79.9	\$30,605	13.7	\$160,010	\$5,060	\$23,909	\$35,104
WHOLESALESAERS PROPER													
Total	1,065	102,374	17,168	951	89.3	93,163	91.0	15,064	16.2	68,736	3,962	17,240	3,225
Amusement and sporting goods	4	33	15	4	100.0	33	100.0	15	45.5	11	5	17	-
Automotive products	101	6,006	1,461	82	81.2	4,199	69.9	1,009	24.0	2,924	546	495	234
Chemicals	19	4,164	219	16	84.2	4,071	97.8	172	4.2	279	29	3,730	33
Clothing and furnishings	13	591	117	13	100.0	591	100.0	117	19.9	557	34	-	-
Drugs and drug sundries	12	4,292	702	12	100.0	4,292	100.0	702	16.4	4,292	-	-	-
Dry goods	7	1,305	200	7	100.0	1,305	100.0	200	15.3	1,165	20	73	47
Electrical goods	29	2,103	422	29	100.0	2,103	100.0	422	20.1	1,315	40	717	31
Farm products—raw materials	13	3,052	364	11	84.6	3,040	99.5	362	11.9	1,040	335	1,272	393
Farm products—consumer goods	132	12,091	2,794	107	81.1	9,744	80.6	2,119	21.7	7,717	697	602	723
Farm supplies	42	3,586	553	19	45.2	2,407	67.1	397	16.5	1,524	346	354	183
Furniture and house furnishings	8	843	179	8	100.0	843	100.0	179	21.2	833	1	8	1
Groceries and foods	357	33,598	4,768	351	98.3	33,296	99.1	4,705	14.1	29,525	837	2,495	439
Hardware	14	2,570	623	13	92.9	2,223	86.5	548	24.7	1,451	598	173	1
Jewelry and optical goods	4	75	27	4	100.0	75	100.0	27	36.0	74	-	-	1
Lumber and building materials	52	4,464	775	42	80.8	4,035	90.4	645	16.0	2,722	176	1,094	43
Machinery, equipment & supplies	71	3,458	925	63	95.8	3,423	99.1	916	26.7	304	109	2,978	37
Paper and its products	20	2,746	602	15	75.0	1,983	72.2	403	20.3	1,095	5	888	-
Petroleum and its products	33	3,780	658	25	75.8	2,173	57.5	470	21.6	768	55	1,327	23
Plumbing and heating equipment and supplies	13	836	214	11	84.6	675	80.5	168	24.9	162	6	505	2
Tobacco and its products	27	10,360	843	26	96.3	10,331	99.7	836	8.1	9,462	19	-	850
Waste materials	30	529	176	24	80.0	426	80.5	124	29.1	51	4	209	162
All other kinds of business	64	1,890	526	64	100.0	1,890	100.0	526	27.8	1,465	105	303	17
ALL OTHER TYPES													
Total	986	177,931	24,444	585	59.3	130,920	73.6	15,541	11.9	91,274	1,098	6,669	31,879
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)
Automotive products	11	3,354	362	8	72.7	2,169	64.7	247	11.4	1,476	86	61	546
Chemicals	8	7,760	688	5	62.5	5,693	73.4	419	7.4	4,921	31	111	630
Clothing and furnishings	3	43	5	3	100.0	43	100.0	5	11.6	43	-	-	-
Coal	1	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	-	-	(X)	-
Drugs and drug sundries	2	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	5	1,003	67	5	100.0	1,003	100.0	67	6.6	50	-	855	98
Farm products—raw materials	14	857	61	10	71.4	770	89.8	56	7.3	318	-	303	149
Farm products—consumer goods	235	66,661	8,901	178	75.7	50,754	76.1	6,147	12.1	37,908	142	463	12,241
Farm supplies	13	7,933	873	6	46.2	1,623	20.5	74	4.6	1,259	95	2	267
Furniture and house furnishings	7	369	52	7	100.0	369	100.0	52	14.1	366	2	1	-
Groceries and foods	111	49,969	3,920	106	95.5	48,074	96.2	3,668	7.6	33,853	68	1,923	12,230
Hardware	1	(X)	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-
Jewelry and optical goods	7	178	78	7	100.0	178	100.0	78	43.8	178	-	-	-
Lumber and building materials	13	1,684	225	7	53.8	785	46.6	123	16.3	356	164	265	-
Machinery, equipment & supplies	49	1,898	463	43	87.8	1,697	89.4	401	23.6	522	64	946	165
Metals (except scrap)	4	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	-	-	(X)	-
Paper and its products	3	347	81	3	100.0	347	100.0	81	23.3	-	-	347	-
Petroleum and its products	474	30,680	7,900	169	35.7	12,727	41.5	3,435	27.0	9,349	278	483	2,617
Plumbing and heating equipment and supplies	4	432	129	2	50.0	332	76.9	99	29.8	266	33	33	-
Tobacco and its products	2	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)
All other products	17	1,117	480	17	100.0	1,117	100.0	480	43.0	272	135	594	116

WHOLESALE DISTRIBUTION, 1935

Table 1774. FLORIDA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS For States and Cities of 500,000 Population and Over

Kind of Business	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED										NUMBER OF EMPLOYEES—BY MONTHS											
	Men	Women	Total	Male-male average	Female-female average	Total total	Employment	Average number of employees	Jan.	Feb.	March	April	May	June	July	August	September	October	November	December		
																					Full-time	Part-time
Total	696	17,227	3,621	17.4	100	114	17,449	17,130	16,974	14,856	13,149	11,569	11,557	13,057	15,734	17,314	16,683	18,121	17,277	18,683		
Amusement and sporting goods	2	18	15	45.2	1	31	31	31	31	31	31	31	31	31	31	31	31	31	31	31		
Automotive products	51	655	654	9.0	39	654	654	648	644	663	660	671	679	691	706	731	749	749	749	749		
Chemicals	6	146	34	14.1	16	147	148	147	147	149	145	153	159	161	163	163	163	163	163	163		
Clothing and furnishings	9	29	40	59.3	66	76	75	50	51	57	62	57	54	47	63	90	109	90	109	135		
Coal	1	1	1	11.1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Drugs and drug sundries	4	129	47	16.9	39	300	300	228	227	231	222	219	224	220	223	222	225	222	225	225		
Dry goods	5	54	4	1.4	59	60	59	59	61	59	61	59	61	63	65	67	65	67	65	65		
Electrical goods	11	103	163	14.2	161	159	157	163	163	155	156	159	158	164	170	172	173	173	173	173		
Farm products raw materials	27	197	35	40.5	15	14	14	14	13	14	13	14	13	15	16	15	18	15	18	18		
Farm products consumer goods	101	7,364	1,390	94.5	16	11	34	35	33	33	33	33	33	34	35	35	35	35	35	35		
Farm supplies	47	447	4,133	7.1	37	397	389	357	351	368	353	359	356	377	431	456	486	486	486	486		
Furniture and house furnishings	8	71	14	15.7	74	65	64	64	64	66	65	77	76	80	84	89	92	85	96	80		
General merchandise	2	2	3	60.0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Groceries and foods (except farm products)	181	3,213	438	12.0	3,172	3,135	3,097	3,030	3,030	3,030	3,000	3,033	3,112	3,218	3,315	3,391	3,457	3,457	3,457	3,457		
Hardware	7	216	23	9.8	475	415	456	491	399	399	390	400	406	540	581	522	573	522	573	573		
Jewelry and optical goods	1	40	7	14.0	7	4	8	3	4	5	6	10	10	7	6	9	12	9	12	12		
Lumber and building materials (other than metal)	34	397	331	3.0	306	303	313	316	328	327	328	327	343	354	358	353	351	353	351	351		
Machinery, equipment and supplies (except electrical)	51	319	69	11.7	530	527	524	527	528	533	533	539	544	552	601	609	620	609	620	620		
Metals (except scrap)	4	12	2	12.5	10	9	9	9	9	12	12	12	10	7	6	9	12	9	12	12		
Paper and its products	6	280	216	10.5	219	200	198	204	205	209	209	207	206	227	240	236	245	236	245	245		
Petroleum and its products	37	3,255	2,170	2.1	2,112	2,115	2,106	2,139	2,123	2,123	2,150	2,150	2,203	2,408	2,332	2,257	2,292	2,257	2,292	2,292		
Plumbing and heating equipment and supplies	2	106	152	14.0	143	134	129	133	146	156	156	158	169	171	159	171	176	159	176	176		
Tobacco and its products (except leaf)	17	223	45	16.7	242	242	242	248	248	253	253	255	250	274	295	302	272	295	302	272		
Waste materials	30	117	5	3.9	99	97	99	99	99	101	101	108	107	126	124	122	129	127	129	129		
All other products	54	561	84	13.1	437	419	374	389	389	456	419	416	410	456	500	494	555	500	494	555		

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF FLORIDA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS  
For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500.]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										Under \$10,000					\$10,000 to \$49,999					\$50,000 to \$99,999					\$100,000 to \$199,999					\$200,000 to \$499,999					\$500,000 to \$999,999					\$1,000,000 and over				
	Num- ber of estab- lish- ments	Full- time em- ploy- ees (aver- age)	Total per- son- nel	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales	Total ex- pend- itures per- cent of net sales																
<b>WHOLESALE MERCHANTS</b>	1,026	7,149	15.9	233	262	44.7	1,141	27.6	183	1,468	23.3	120	1,360	19.3	97	1,926	14.8	29	763	10.8	7	229	9.8																						
Amusement and sporting goods	4	415.5		2	33.3		4	48.1		136	27.8	13	156	26.1	5	86	19.8	1	27	7.7																									
Automotive products	101	599	24.3	18	12	31.3	48	182	32.4	16	13	21.9	1	19	36.0			1	4	1.2																									
Chemicals	17	21	6.7	2	-	33.3	9	30	38.9	3																																			
Clothing and furnishings	13	64	19.8	3	8	61.5	6	17	35.2	2																																			
Coal	1	(X)		1	(X)		1	(X)		2																																			
Drugs and drug sundries	12	220	16.4	2	1	10.0	2	1	9.6	2																																			
Dry goods	7	62	15.3	1	-	100.0	2	1	38.3	5																																			
Electrical goods	29	147	20.1	4	4	42.9	11	31	19.6	7																																			
Farm products—raw materials	13	294	11.9	2	2	16.3	4	7	19.7	1																																			
Farm products—consumer goods	125	1,745	33.9	28	26	40.2	36	141	30.2	23																																			
Farm supplies	42	1,67	15.4	3	1	37.5	16	35	13.1	10																																			
Furniture and house furnishings	8	50	21.2	1	-		2	23.1	2	2																																			
General merchandise	1	4	(X)	-	-		1	4	(X)	-																																			
Groceries and foods (except farm products)	346	1,587	14.1	101	130	49.0	94	242	24.9	65																																			
Hardware	14	332	24.4	1	-		3	12	26.6	4																																			
Jewelry and optical goods	4	13	36.0	1	-		3	13	36.1	-																																			
Lumber and building materials (other than metal)	42	209	21.6	7	4	36.0	18	106	37.2	9																																			
Machinery, equipment and supplies (except electrical)	70	351	26.7	19	22	59.6	30	120	33.0	13																																			
Metals (except scrap)	2	4	(X)	-	-		2	4	(X)	-																																			
Paper and its products	50	194	21.9	1	-		9	22	36.2	2																																			
Petroleum and its products	27	156	16.5	8	8	36.6	9	14	36.6	2																																			
Plumbing and heating equipment and supplies	13	66	25.5	1	1	25.0	5	16	36.1	4																																			
Tobacco and its products (except leaf)	26	193	6.1	1	-		6	9	9.3	2																																			
Waste materials	30	106	33.3	16	19	49.3	11	43	36.4	3																																			
All other products	59	206	27.7	13	24	35.3	32	85	24.9	13																																			
<b>MANUFACTURERS' SALES BRANCHES</b>	143	1,098	15.9	19	15	90.0	35	151	36.3	19																																			
WINE STICKS	6	53	12.1	1	1	33.3	-	-	-	2																																			
Automotive products	3	19	31.4	-	-		1	4	37.8	-																																			
Chemicals	3	57	35.8	-	-		2	9	66.6	-																																			
Farm products—consumer goods	3	123	12.6	-	-		-	-	-	-																																			
Farm supplies	6	24	13.9	1	-		1	10	27.6	2																																			
Furniture and house furnishings	58	820	17.9	4	1	54.5	6	13	17.1	7																																			
Groceries and foods (except farm products)	7	34	43.8	-	-		7	34	42.8	-																																			
Jewelry and optical goods (other than metal)	4	57	30.2	-	-		-	-	-	1																																			
Lumber and building materials (other than metal)	31	174	27.3	11	12	37.8	14	70	36.2	2																																			
Machinery, equipment and supplies (except electrical)	4	39	29.0	-	-		1	4	31.3	1																																			
Plumbing and heating equipment and supplies	4	24	23.5	1	1	33.3	3	7	31.5	3																																			
All other kinds of business	16	243	23.5	1	1	33.3	3	7	31.5	3																																			

## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF KENTUCKY SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part-time	
						1933	1929		Amount	Percent of sales		
<b>THE STATE</b>	<b>2,007</b>	<b>2,027</b>	<b>\$272,895</b>	<b>\$622,495</b>	<b>\$34,447</b>	<b>12.6</b>	<b>9.1</b>	<b>13,017</b>	<b>\$16,564</b>	<b>6.1</b>	<b>1,318</b>	<b>\$54,113</b>
<b>Wholesalers proper</b>	<b>959</b>	<b>867</b>	<b>119,085</b>	<b>251,472</b>	<b>19,670</b>	<b>16.5</b>	<b>12.9</b>	<b>8,369</b>	<b>9,739</b>	<b>8.2</b>	<b>670</b>	<b>19,637</b>
Wholesale merchants	861	840	114,107	243,646	18,696	16.3	12.8	7,867	9,173	8.0	469	18,747
Exporters	12	15	2,434	5,534	636	26.1	17.7	292	315	12.9	99	837
Limited function wholesalers	86	12	2,544	2,292	438	17.2	5.6	210	251	9.9	2	53
<b>Manufacturers' sales branches</b>	<b>121</b>	<b>103</b>	<b>43,258</b>	<b>32,499</b>	<b>4,158</b>	<b>9.6</b>	<b>11.3</b>	<b>1,318</b>	<b>2,035</b>	<b>4.7</b>	<b>16</b>	<b>2,122</b>
With stocks	93	-	17,111	-	2,921	17.1	-	1,101	1,576	9.2	14	2,122
Without stocks	28	-	26,147	-	1,237	4.7	-	217	459	1.8	2	-
<b>Agents and brokers</b>	<b>206</b>	<b>225</b>	<b>57,121</b>	<b>114,909</b>	<b>2,424</b>	<b>4.2</b>	<b>2.7</b>	<b>1,005</b>	<b>1,400</b>	<b>2.6</b>	<b>434</b>	<b>340</b>
Brokers	38	37	20,109	33,651	708	3.5	2.4	144	369	1.8	125	284
Commission merchants	83	42	17,487	19,784	749	4.3	2.4	318	446	2.6	141	26
Manufacturers' agents	34	37	1,381	4,842	103	7.5	4.3	42	51	3.7	3	9
Selling agents	6	17	351	4,203	41	11.7	8.2	14	21	6.0	2	13
Other agents	65	92	17,793	52,429	823	4.6	2.4	487	513	2.9	163	8
<b>All other types</b>	<b>721</b>	<b>832</b>	<b>53,431</b>	<b>123,615</b>	<b>8,195</b>	<b>15.3</b>	<b>6.9</b>	<b>2,325</b>	<b>3,390</b>	<b>6.3</b>	<b>298</b>	<b>\$2,014</b>
Bulk tank stations	313	238	18,563	21,974	4,652	25.1	17.4	1,364	2,101	11.3	25	1,664
Chain store warehouses	6	3	17,635	22,106	1,180	6.7	3.4	242	392	2.2	1	433
Assemblers and country buyers <sup>1/</sup>	178	566	13,900	49,864	2,025	14.6	4.6	474	751	5.4	260	29,017
Cooperative marketing associations	19	15	2,744	7,175	216	7.9	1.9	90	74	2.7	8	900
Cream stations <sup>2/</sup>	205	-	589	-	122	20.7	-	155	72	12.2	4	-
Other types	-	10	-	22,496	-	-	6.6	-	-	-	-	-
<b>LOUISVILLE</b>	<b>482</b>	<b>528</b>	<b>127,251</b>	<b>267,679</b>	<b>17,268</b>	<b>13.6</b>	<b>10.3</b>	<b>6,261</b>	<b>8,547</b>	<b>-</b>	<b>511</b>	<b>23,519</b>
Wholesalers proper	326	369	58,020	142,231	10,466	18.0	13.9	4,308	5,362	-	315	10,566
Manufacturers' sales branches	75	69	27,685	24,828	3,412	12.3	12.0	1,129	1,762	-	6	1,853
Agents and brokers	58	86	19,458	55,756	784	4.0	3.9	184	407	-	99	271
All other types	23	14	22,078	44,864	2,607	11.8	5.6	640	1,016	-	91	10,829

<sup>1/</sup> The decrease as shown was due to loss of Assemblers and County Buyers of live stock, tobacco and dairy and poultry products.  
<sup>2/</sup> Cream stations were not included for the most part in 1929 data.

WHOLESALE DISTRIBUTION: 1935

TABLE 2A. - STATE OF KENTUCKY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Census of American Business

Kind of Business	Total	Wholesale merchants limited function wholesalers	With stocks branches	Without stocks	Brokers	Commission merchants	All other types	Kind of Business	Total	Wholesale merchants limited function wholesalers	With stocks branches	Without stocks	Brokers	Commission merchants	All other types
<b>Total</b>	<b>2,007</b>	<b>861</b>	<b>86</b>	<b>93</b>	<b>28</b>	<b>38</b>	<b>63</b>	<b>838</b>							
Amusement and sporting goods	10	8	-	-	1	-	-	1	Farm supplies	42	39	-	1	-	-
Cameras and motion picture eq't. and supplies	1	-	-	-	-	-	-	1	Feed	23	25	-	1	-	-
Moving picture films	4	4	-	-	1	-	-	-	Seeds	18	13	-	-	-	-
Sporting goods (general line)	1	1	-	-	-	-	-	-	All other	1	1	-	-	-	-
Toys, novelties and fireworks	2	2	-	-	-	-	-	-	Furniture and house furnishings	14	12	-	2	-	-
All other	2	2	-	-	-	-	-	-	China, glassware and crockery	2	2	-	-	-	-
Automotive products	54	49	1	4	-	-	-	-	Furniture (china & furniture)	4	3	-	1	-	-
Automobiles & other motor vehicles	5	5	-	-	-	-	-	-	House furnishings (except china and furniture)	8	7	-	1	-	-
Automotive eq't., accessories and parts	46	45	1	2	-	-	-	-	General merchandise	2	2	-	-	-	-
Tires and tubes	3	1	-	2	-	-	-	-	Groceries and foods (except farm products)	313	251	9	23	3	17
Chemicals	26	5	1	15	2	1	-	2	Groceries (general line)	107	104	-	-	-	-
Explosives	9	-	-	8	-	-	-	-	Confectionery & soft drinks	49	45	4	-	-	-
Industrial chemicals	4	-	-	3	-	1	-	-	Fish and sea foods	5	5	-	-	-	-
Paints and varnishes	11	4	1	3	1	-	-	2	Meats and meat products	22	15	2	5	-	-
All other	3	1	-	1	1	-	-	-	Other food and grocery specialties	130	82	3	18	3	17
Clothing and furnishings	21	16	-	-	-	1	-	4	Hardware	26	26	-	-	-	-
Clothing and furnishings (general line)	3	2	-	-	-	-	-	1	Hardware (general line)	19	19	-	-	-	-
Clothing, men's and boys'	2	2	-	-	-	-	-	-	Hardware (specialty lines)	7	7	-	-	-	-
Clothing, women's and children's	2	2	-	-	-	-	-	-	Jewelry and optical goods	9	5	-	3	-	-
Furnishings (general line)	3	2	-	-	-	-	-	1	Jewelry (general line)	2	2	-	-	-	-
Furnishings, men's and boys'	4	3	-	-	1	-	-	-	Clocks and watches	1	-	-	-	-	-
Furnishings, women's & children's	1	1	-	-	-	-	-	-	Other jewelry specialties	1	-	1	-	-	-
Hosiery	4	2	-	-	-	-	-	2	Optical goods	5	3	-	2	-	-
Millinery and millinery supplies	2	2	-	-	-	-	-	-	Lumber and building materials (other than metal)	42	31	-	3	2	2
Coal	13	7	4	-	-	-	-	2	Lumber and millwork	18	15	-	1	-	1
Drugs and drugs sundries	17	12	2	3	-	-	-	-	Brick and tile	1	-	-	-	-	-
Drugs (general line)	7	5	-	2	-	-	-	-	Cement	1	-	-	-	1	-
Drugs (specialty lines)	2	1	1	-	-	-	-	-	Glass	3	2	-	1	-	-
Patent medicines	1	-	1	-	-	-	-	-	All other	19	14	-	1	1	1
Toilet articles and preparations	2	1	-	1	-	-	-	-	Machinery, eq't. and supplies (except electrical)	91	55	-	23	2	-
All other	5	5	-	-	-	-	-	-	Commercial machinery, eq't. and supplies	15	6	-	6	-	-
Dry goods	11	7	-	-	-	1	-	3	Construction machinery, eq't. and supplies	2	2	-	-	-	-
Dry goods (general line)	5	3	-	-	-	-	-	2	Farm and dairy machinery & eq't.	7	3	-	4	-	-
Knit goods	1	-	-	-	-	-	-	1	Industrial machinery, eq't. and supplies	47	29	-	11	1	-
Notions	1	1	-	-	-	-	-	-	Bottles and bottling eq't.	1	1	-	-	-	-
Piece goods	2	1	-	-	-	1	-	-	Mill and mine supplies (general line)	31	23	-	7	-	-
All other	2	2	-	-	-	-	-	-	All other	15	5	-	4	1	-
Electrical goods	16	12	-	3	3	-	-	-	Professional eq't. & supplies	9	7	-	2	-	-
Electrical appliances, eq't. and supplies	13	9	-	2	2	-	-	-	Service equipment and supplies	9	8	-	-	1	-
Radios and radio equipment	5	3	-	1	1	-	-	-	Barber and beauty parlor	2	2	-	-	-	-
Farm products-raw materials	256	35	-	-	-	13	54	154	Laundry	1	1	-	-	-	-
Cotton	2	-	-	-	-	-	-	2	All other	6	5	-	-	1	-
Grain	11	7	-	-	-	-	-	4	Transportation eq't. and supplies	1	-	-	-	-	-
Hides, skins and furs (raw)	10	5	-	-	-	-	1	4	Metals (except scrap)	2	1	-	1	-	-
Horses and mules	16	-	-	-	-	-	15	1	Iron and steel	1	1	-	-	-	-
Livestock	21	1	-	-	-	-	-	20	Other metal and metal works	1	-	-	1	-	-
Tobacco (leaf)	194	20	-	-	-	13	38	123	Paper and its products	20	18	-	1	-	-
Wool and mohair	2	2	-	-	-	-	-	-	Petroleum and its products	340	21	4	-	-	-
Farm products-consumer goods	442	105	3	3	-	2	4	325	Plumbing & heating eq't. & supplies	14	8	-	3	-	-
Dairy products (general line)	25	15	1	1	-	-	-	8	Heating equipment (general line)	7	-	-	1	-	-
Butter	1	-	-	-	-	-	-	2	Plumbing and heating equipment (general line)	7	5	-	2	-	-
Cheese	1	-	-	1	-	-	-	-	All other	6	3	-	-	-	-
Milk and cream	105	5	1	-	-	-	-	99							
All other dairy products	4	3	-	-	-	-	-	1							
Poultry & poultry products	102	31	-	-	-	-	2	69							
Dairy and poultry products	125	5	-	1	-	-	-	119							
Fruits and vegetables (fresh)	78	46	1	-	-	2	2	27							

## WHOLESALE DISTRIBUTION: 1933

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TABLE 29. - STATE OF KENTUCKY

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. ests. branches						Commission merchants	All other types 1/	Kind of Business	Total	Mfg. ests. branches						Commission merchants	All other types 1/
		Wholesale merchants	Limited function wholesalers	With stocks	Without stocks	Brokers	Commission merchants					Wholesale merchants	Limited function wholesalers	With stocks	Without stocks	Brokers	Commission merchants		
tobacco and its products (except leaf)	26	21	-	-	4	1	-	-	All other products (continued)										
Life materials	48	48	-	-	-	-	-	-	Beer	36	34	1	-	-	-	-	1		
Iron and steel scrap	15	15	-	-	-	-	-	-	Flowers and nursery stock	9	8	1	-	-	-	-	-		
Junk and scrap (general line)	23	23	-	-	-	-	-	-	Forest products (except lumber)	4	-	-	1	1	-	-	2		
Waste paper, rags and rubber	10	10	-	-	-	-	-	-	Leather	1	1	-	-	-	-	-	-		
All other products	152	67	62	5	11	-	1	6	Leather goods	6	6	-	-	-	-	-	-		
Wares and bartering	1	1	-	-	-	-	-	-	Newspapers and magazines	61	4	55	-	1	-	-	1		
									Wines and spiritous liquors	3	-	1	1	1	-	-	-		
									Miscellaneous kinds of business	31	13	4	3	8	-	-	2		

1/ The 538 "All other types" consists of the following-

Exporters	12	Bulk tank stations (petroleum)	313
Tobacco (leaf)	11	Chain store warehouses	6
Clocks and watches	1	Fruits and vegetables (fresh)	2
Manufacturers' agents	34	Groceries (general line)	3
Cameras and motion picture equipment and supplies	1	Other food and grocery specialties	1
Paints and varnishes	2	Assemblers and country buyers	178
Furnishings (general line)	1	Cotton	2
Hosiery	2	Grain	2
Dry goods (general line)	2	Hides, skins and furs (raw)	4
Knit goods	1	Horses and mules	1
Other food and grocery specialties	2	Livestock	13
Lumber and millwork	1	Tobacco (leaf)	44
Brick and tile	1	Dairy products (general line)	6
Other lumber and building materials	2	Butter	2
Commercial machinery, equipment and supplies	4	Milk and cream	3
Mill and mill supplies (general line)	1	Poultry and poultry products	69
Other industrial machinery, equipment and supplies	5	Dairy and poultry products	12
Transportation equipment and supplies	1	Fruits and vegetables (fresh)	19
Paper and its products	1	Forest products (except lumber)	1
Other plumbing and heating equipment and supplies	3	Cooperative marketing associations	17
Forest products (except lumber)	1	Livestock	5
Newspapers and magazines	1	Tobacco (leaf)	5
Miscellaneous kinds of business	2	Dairy products (general line)	1
Selling agents	6	Fruits and vegetables (fresh)	6
Coal	2	Elevators (grain)	2
Wool and mohair	1	Cream stations	205
Other food and grocery specialties	2	Dairy products (general line)	1
Beer	1	Milk and cream	96
Other agents	55	All other dairy products	1
Clothing and furnishings (general line)	1	Dairy and poultry products	107
Livestock	2		
Tobacco (leaf)	62		

## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 Table 28.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	2,007	\$272,895	\$34,447	12.6	13,017	\$16,564	\$1,318	\$54,113
Wholesalers proper	959	119,085	19,670	16.5	8,369	9,739	570	19,637
Manufacturers' sales branches	121	43,258	4,158	9.6	1,318	2,035	16	2,122
Agents and brokers	206	57,121	2,424	4.2	1,005	1,400	434	340
All other types	721	53,431	8,195	15.3	2,325	3,390	298	32,014
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	8	748	233	31.1	73	93	6	123
Sporting goods (general line)	4	538	187		56	66	6	104
All other	4	210	46		17	27	-	19
Automotive products	50	3,198	863	27.0	416	508	3	693
Automobile equipment, accessories & parts	44	2,829	652		329	392	2	599
All other	6	959	211		87	116	1	94
Chemicals	6	296	90	27.0	27	42	-	97
Clothing and furnishings	16	1,957	315	16.1	167	191	-	378
Furnishings, men's and boys'	3	309	80		20	55	-	64
All other	13	1,648	235		147	136	-	314
Coal	11	870	157	18.0	57	51	2	21
Drugs and drug sundries	14	2,729	426	15.6	179	239	5	655
Drugs (general line)	5	2,024	259		121	146	1	505
All other	9	705	167		58	93	4	150
Dry goods	7	960	136	14.2	57	96	1	168
Dry goods (general line)	3	896	131		55	93	1	161
All other	4	64	5		2	3		7
Electrical goods	12	1,906	424	22.2	135	236	1	251
Electrical appliances, eq't. & supplies	9	1,409	323		104	184	1	198
Radios and radio equipment	3	497	101		31	52	-	53
Farm products—raw materials	46	14,001	1,898	13.6	788	911	267	1,924
Grain	7	1,626	146		48	69	1	191
Hides, skins, and furs (raw)	5	887	59		20	21	1	21
Tobacco (leaf)	31	9,480	1,593		693	761	261	1,379
All other	3	2,008	100		27	60	4	333
Farm products—consumer goods	109	11,302	2,410	21.3	965	1,197	40	321
Dairy products (general line)	16	2,864	1,263		518	657	2	79
Milk and cream	6	200	87		52	43	-	2
All other dairy products	3	191	76		19	21	6	5
Poultry and poultry products	31	1,339	146		64	65	8	20
Dairy and poultry products	5	1,052	195		69	110	10	61
Fruits and vegetables (fresh)	47	5,646	643		243	301	14	154
Farm supplies	39	3,711	715	19.3	272	253	16	877
Feed	25	1,932	189		77	85	6	146
All other	14	1,779	526		195	178	10	731
Furniture and house furnishings	12	3,847	743	19.3	323	393	4	876
Furniture	3	49	18		8	13	1	7
All other	9	3,798	725		315	380	3	869

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE PROPER (continued)</b>								
Groceries and foods (except farm products)	260	\$37,832	\$4,280	11.3	1,876	\$2,085	\$81	\$4,941
Groceries (general line)	104	26,791	2,633		1,143	1,246	35	3,744
Confectionery and soft drinks	49	1,648	400		139	167	15	65
Fish and sea foods	5	433	82		54	50	2	13
Meats and meat products	17	1,503	239		101	113	4	133
Other food and grocery specialties	85	7,457	926		439	509	25	986
Hardware	26	16,660	3,014	18.1	1,232	1,288	48	5,040
Hardware (general line)	19	16,042	2,869		1,178	1,203	46	4,885
Hardware (specialty lines)	7	618	145		54	85	2	155
Jewelry and optical goods	5	240	82	34.2	30	37	-	66
Lumber & building materials (other than metal)	31	2,334	665	28.5	312	375	40	625
Lumber and millwork	15	1,158	314		115	202	29	328
All other	16	1,176	351		197	173	11	303
Machinery, equipment and supplies (except electrical)	55	3,553	895	25.2	355	496	14	964
Commercial machinery, eqp't. & supplies	6	239	75		29	38	3	44
Industrial machinery, eqp't. & supplies	29	2,036	491		195	277	6	571
Mill and mine supplies (general line)	23	1,580	361		136	206	5	469
All other	6	456	130		59	71	1	102
Professional equipment and supplies	7	389	136		52	82	4	147
Service equipment and supplies	8	285	89		46	51	-	63
Other machinery, equipment & supplies	5	604	104		33	48	1	139
Paper and its products	18	1,667	350	21.0	124	183	6	422
Petroleum and its products	25	2,087	354	17.0	124	144	4	104
Plumbing and heating equipment and supplies	8	782	195	24.9	86	116	4	302
Plumbing and heating eqp't. (general line)	5	638	153		69	92	-	237
All other	3	144	42		17	24	4	65
Tobacco and its products (except leaf)	22	2,093	160	7.6	99	93	2	319
Waste materials	48	2,869	430	15.0	270	223	8	197
Iron and steel scrap	15	1,830	183		117	95	3	60
Junk and scrap (general line)	23	774	140		75	65	2	119
Waste paper, rags, and rubber	10	265	107		78	63	1	18
All other kinds of business	132	3,443	845	24.5	402	479	18	273
Beer	35	609	135		46	46	4	41
Flowers and nursery stock	9	131	45		21	20	2	5
Leather goods	6	160	53		22	29	1	66
Newspapers and magazines	59	1,652	381		202	267	1	21
Miscellaneous	23	891	231		111	117	10	140
<b>MANUFACTURERS' SALES BRANCHES</b>								
WITH STOCKS	93	17,111	2,921	17.1	1,101	1,576	14	2,122
Automotive products	4	952	179	18.8	45	94	-	88
Chemicals	15	1,248	252	20.2	68	108	8	440
Drugs and drug sundries	3	38	13	34.2	10	6	-	5
Electrical goods	3	795	78	9.8	26	43	-	86
Farm products-consumer goods	3	1,020	128	12.5	14	26	-	19
Groceries and foods (except farm products)	23	7,619	1,134	14.9	479	621	1	427
Jewelry and optical goods	5	112	40	35.7	17	21	-	12
Lumber & building materials (other than metal)	3	552	111	20.1	43	56	1	85



## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WITH STOCKS (continued)</b>								
Machinery, equipment and supplies (except electrical)	23	\$2,060	\$476	23.1	197	\$262	\$1	\$441
Plumbing and heating equipment and supplies	3	538	102	19.0	43	64	2	102
All other kinds of business	10	2,177	408	18.7	171	275	1	423
<b>WITHOUT STOCKS</b>								
Electrical goods	28	26,147	1,237	4.7	217	459	2	-
Groceries and foods (except farm products)	3	889	88	9.9	15	57	-	-
Tobacco and its products (except leaf)	3	768	111	14.5	44	72	1	-
All other kinds of business	4	10,505	398	3.8	91	169	-	-
	18	13,985	640	4.6	67	161	1	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Farm products—raw materials	38	20,109	708	3.5	144	369	125	284
Groceries and foods (except farm products)	13	7,051	571	8.1	101	301	123	227
All other kinds of business	17	12,700	128	1.0	41	65	2	56
	8	358	9	2.5	2	3	-	1
<b>COMMISSION MERCHANTS</b>								
Farm products—raw materials	63	17,487	749	4.3	318	446	141	26
Farm products—consumer goods	54	16,743	685	4.1	286	414	141	12
All other kinds of business	4	560	49	8.8	28	26	-	10
	5	184	15	8.2	4	6	-	4
<b>MANUFACTURERS' AGENTS</b>								
Clothing and furnishings	34	1,381	103	7.5	42	51	3	9
Dry goods	3	526	20	3.8	10	10	-	-
Lumber and building materials (other than metal)	3	59	3	5.1	1	1	-	-
Machinery, equipment and supplies (except electrical)	4	70	13	18.6	7	5	1	2
Plumbing and heating equipment and supplies	11	192	32	16.7	11	15	1	4
All other kinds of business	3	55	11	20.0	5	5	-	-
	10	479	24	5.0	8	15	1	3
<b>SELLING AGENIS</b>								
OTHER AGENIS	6	351	41	11.7	14	21	2	13
	65	17,793	823	4.6	487	513	163	8
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	313	18,563	4,652	25.1	1,364	2,101	23	1,664
CHAIN STORE WAREHOUSES	6	17,635	1,180	6.7	242	392	1	433
ASSEMBLERS AND COUNTRY BUYERS	178	13,900	2,025	14.6	474	751	260	29,017
Farm products—raw materials	67	10,297	1,662	16.1	314	607	240	28,956
Farm products—consumer goods	111	3,603	363	10.1	160	144	20	61
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>								
Farm products—raw materials	19	2,744	216	7.9	90	74	8	900
Farm products—consumer goods	12	2,387	170	7.1	78	62	7	897
	7	357	46	12.9	12	12	1	3
<b>CREAM STATIONS</b>								
	205	589	122	20.7	155	72	4	-
<b>LOUISVILLE</b>								
Wholesalers proper	482	127,251	17,268	13.6	6,861	8,547	511	23,519
Manufacturers' sales branches	326	58,020	10,465	18.0	4,308	5,362	315	10,566
Agents and brokers	75	27,685	3,412	12.3	1,129	1,762	6	1,853
All other types	58	19,468	784	4.0	184	407	99	271
	23	22,078	2,607	11.8	640	1,016	91	10,829

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
LOUISVILLE (continued)								
WHOLESALESAERS PROPER								
Automotive products	19	\$1,793	\$497	27.7	252	\$302	\$1	\$406
Clothing and furnishings	14	1,883	292	15.5	101	175	-	568
Coal	5	407	58	16.7	20	24	1	2
Drugs and drug sundries	5	1,189	157	13.2	71	93	1	239
Dry goods	4	86	10	11.6	5	6	-	21
Electrical goods	9	1,810	414	22.9	133	231	1	245
Farm products—raw materials	13	7,506	868	11.6	249	506	203	1,287
Farm products—consumer goods	33	6,807	1,413	20.8	551	702	26	139
Farm supplies	11	2,008	274	13.6	93	110	5	308
Furniture and house furnishings	7	3,779	721	19.1	316	381	1	865
Groceries and foods (except farm products)	42	7,273	852	11.7	425	463	7	714
Hardware	9	13,980	2,554	18.4	1,066	1,040	43	4,124
Lumber and building materials (other than metal)	8	735	199	27.1	102	119	4	181
Machinery, equipment and supplies (except electrical)	32	2,175	611	28.1	241	360	8	569
Paper and its products	15	1,557	321	20.6	114	167	3	364
Plumbing and heating equipment and supplies	4	568	144	25.4	68	68	-	247
Tobacco and its products (except leaf)	4	449	22	4.9	7	13	-	47
Waste materials	19	770	194	25.2	131	115	2	80
All other kinds of business 1/	73	3,346	854	25.5	363	467	9	360
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	952	179	18.8	44	94	-	82
Chemicals	8	1,420	273	19.2	61	107	-	422
Electrical goods	6	1,694	165	9.8	41	99	-	86
Groceries and foods (except farm products)	15	7,154	1,084	15.2	467	617	2	355
Lumber and building materials (other than metal)	4	1,274	262	21.0	54	89	1	66
Machinery, equipment and supplies (except electrical)	14	2,371	433	18.3	160	234	1	325
All other kinds of business 2/	24	12,830	1,010	7.9	302	522	2	517
AGENTS AND BROKERS								
Clothing and furnishings	4	631	30	4.8	13	15	1	8
Dry goods	3	59	3	5.1	1	1	-	-
Farm products—raw materials	10	11,353	522	4.6	93	279	95	228
Groceries and foods (except farm products)	10	5,924	94	1.6	28	48	1	20
Lumber and building materials (other than metal)	5	127	14	11.0	7	5	-	2
Machinery, equipment and supplies (except electrical)	11	192	33	17.2	11	15	1	4
Plumbing and heating equipment and supplies	3	55	11	20.0	5	5	-	-
All other kinds of business 3/	12	1,127	77	6.8	26	39	1	9
ALL OTHER TYPES								
Farm products—raw materials	5	2,014	403	20.0	33	161	80	9,972
Petroleum and its products	12	3,666	1,102	30.1	379	475	9	487
All other kinds of business 4/	6	16,398	1,102	6.7	228	380	2	370

## WHOLESALE DISTRIBUTION: 1933

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Census of  
American  
Business

Table 28.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION								
<u>COVINGTON</u>	47	\$3,065	\$567	18.5	208	\$301	\$11	\$351
Wholesalers proper	37	2,613	447	17.1	182	249	10	310
Agents and brokers	3	64	10	15.6	5	8	-	8
All other types	7	388	110	28.4	21	44	1	33
WHOLESALESAERS PROPER								
Automotive products	3	100	30	30.0	17	21	-	29
Farm products-consumer goods	5	216	56	25.9	23	36	-	1
Groceries and foods (except farm products)	12	1,267	138	10.9	59	73	4	116
All other kinds of business 5/	17	1,030	223	21.7	83	119	6	164
AGENTS AND BROKERS								
All other kinds of business 6/	3	64	10	15.6	5	8	-	8
ALL OTHER TYPES								
Petroleum and its products	4	284	82	28.9	14	29	-	33
All other kinds of business 7/	3	104	28	26.9	7	15	1	-
CITIES OF 20,000 TO 50,000 POPULATION								
<u>ASHLAND</u>	48	7,851	864	11.0	434	443	6	761
Wholesalers proper	37	6,002	709	11.8	399	393	5	690
All other types	11	1,849	155	8.4	35	50	1	71
Farm products-consumer goods								
Groceries and foods (except farm products)	16	4,186	302	7.2	129	155	3	373
Petroleum and its products	4	450	124	27.6	21	35	-	66
All other kinds of business	20	2,620	319	12.2	238	183	1	308
<u>LEXINGTON</u>								
Wholesalers proper	78	12,386	2,273	18.4	927	1,168	58	1,648
All other types	65	23,052	1,490	6.5	528	679	158	10,097
Farm products-raw materials								
Farm products-consumer goods	16	2,133	293	13.7	111	107	5	50
Groceries and foods (except farm products)	30	10,907	829	7.6	329	396	6	648
Petroleum and its products	9	1,635	274	16.8	81	104	1	109
All other kinds of business	56	5,989	1,286	21.5	451	734	44	963
<u>NEWPORT</u>								
Wholesalers proper	13	856	273	32.7	82	159	13	62
All other types	3	166	42	25.3	7	15	-	14
Farm products-consumer goods								
All other kinds of business	4	424	192	45.3	62	116	11	35
	12	578	123	21.3	27	58	2	41
<u>OWENSBORO</u>								
Wholesalers proper	48	5,277	685	13.0	228	315	51	2,457
All other types	27	2,353	334	14.2	149	157	9	400
	21	2,924	351	12.0	79	158	42	2,057
Farm products-raw materials								
Farm products-consumer goods	15	3,059	311	10.2	60	143	47	1,992
Groceries and foods (except farm products)	5	414	101	24.4	47	45	1	16
Petroleum and its products	4	675	47	7.0	27	27	-	135
All other kinds of business	9	450	101	22.4	34	40	-	96
	15	679	125	18.4	60	60	3	218

## WHOLESALE DISTRIBUTION: 1933

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Business

Table 2B.—STATE OF KENTUCKY WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
PADUCAH	52	\$8,559	\$1,272	14.9	474	\$489	\$16	\$1,247
Wholesalers proper	16	2,394	253	10.6	76	103	6	363
All other types	36	6,165	1,019	16.5	398	386	10	884
Farm products—raw materials	7	776	95	12.2	18	30	9	279
Farm products—consumer goods	4	666	69	10.4	26	23	3	17
Groceries and foods (except farm products)	12	2,131	272	12.8	131	133	1	377
Petroleum and its products	8	978	254	26.0	77	98	1	130
All other kinds of business	21	4,008	582	14.5	222	205	2	444
CITIES OF 5,000 TO 20,000 POPULATION 8/								
Total	340	31,974	4,325	13.5	1,864	1,970	260	10,550
BELLEVUE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BOYLING GREEN	35	2,190	346	15.8	256	168	5	247
CATLETTSBURG	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CORBIN	14	1,574	145	9.2	47	67	1	49
DANVILLE	19	2,411	310	12.9	98	160	31	134
DAYTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
FORT THOMAS	4	17	4	23.5	1	1	-	1
FRANKFORT	16	653	142	21.7	59	69	1	73
GLASGOW	19	1,491	207	13.9	76	102	27	123
HAZARD	9	877	127	14.5	44	76	1	184
HERNANDSON	24	1,500	364	24.3	173	164	36	546
HOPKINSVILLE	30	4,669	538	11.5	284	259	25	1,006
JENKINS	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MADISONVILLE	21	1,391	203	14.6	116	100	3	79
MAYFIELD	33	2,945	321	10.9	100	159	48	591
MAYSVILLE	24	3,950	514	13.0	158	216	28	6,529
MIDDLESBOROUGH	23	1,417	239	16.9	81	101	4	202
PARIS	19	3,525	412	11.7	191	151	16	523
RICHMOND	14	1,634	112	6.9	59	48	4	44
SOMERSET	16	993	185	18.6	72	66	24	109
WINCHESTER	15	619	110	17.8	36	47	5	80
1/	Includes 6 establishments dealing in amusement and sporting goods; 2 in chemicals; 2 in general merchandises; 4 in jewelry and optical goods; 1 in petroleum and its products; and 58 in all other products.							
2/	Includes 1 establishment dealing in amusement and sporting goods; 1 in drugs and drug sundries; 2 in farm products—consumer goods; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in metals (except scrap); 1 in paper and its products; 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 10 in all other products.							
3/	Includes 1 establishment dealing in amusement and sporting goods; 2 in chemicals; 1 in coal; 2 in farm products—consumer goods; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 4 in all other products.							
4/	Includes 4 establishments dealing in farm products—consumer goods; and 2 in groceries and foods (except farm products).							
5/	Includes 1 establishment dealing in chemicals; 1 in farm products—raw materials; 1 in furniture and house furnishings; 2 in lumber and building materials (other than metal); 1 in paper and its products; 2 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); 1 in waste materials; and 5 in all other products.							
6/	Includes 1 establishment dealing in clothing and furnishings; 1 in farm products—raw materials; and 1 in petroleum and its products.							
7/	Includes 2 establishments dealing in farm products—raw materials; and 1 in farm products—consumer goods.							
8/	No wholesale reports were received from the city of Ludlow.							

## WHOLESALE DISTRIBUTION: 1933

12-60-7  
Census of American Business

Table 3.—STATE OF KENTUCKY RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per cent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	2,007	\$272,695	\$34,447	12.6	\$272,045	\$479	17	\$36	23	\$335
Automotive products	54	4,150	1,042	25.1	4,009	141	-	-	-	-
Chemicals	26	1,922	402	20.9	1,922	-	-	-	-	-
Drugs and drug sundries	17	2,767	439	15.9	2,767	-	-	-	-	-
Electrical goods	18	3,590	590	16.4	3,588	2	-	-	-	-
Farm products—raw materials	256	68,762	5,800	8.4	68,511	72	7	16	4	153
Farm products—consumer goods	442	18,101	3,197	17.7	18,097	-	-	-	1	4
Farm supplies	40	3,811	771	20.2	3,704	100	3	7	-	-
Groceries and foods (except farm products)	313	75,444	6,734	8.9	75,409	-	2	5	7	30
Hardware	26	16,660	3,014	18.1	16,657	-	1	3	-	-
Jewelry and optical goods	8	382	122	31.9	382	-	-	-	-	-
Lumber and building materials (other than metal)	42	3,796	954	25.1	3,780	14	-	-	1	2
Machinery, equipment and supplies (except electrical)	91	6,407	1,437	22.4	6,201	126	1	2	6	78
Petroleum and its products	340	20,687	5,014	24.2	20,667	18	2	2	-	-
Plumbing and heating equipment and supplies	14	1,375	308	22.4	1,375	-	-	-	-	-
Tobacco and its products (except leaf)	27	12,593	558	4.4	12,593	-	-	-	-	-
Waste materials	48	2,869	430	15.0	2,869	-	-	-	-	-
All other kinds of business	245	29,579	3,635	12.3	29,514	6	1	1	4	58

1/ Includes 2 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$65,000.

2/ Includes 2 exchanges dealing in motion picture films.

## WHOLESALE DISTRIBUTION: 1935

12-29-35  
Census of  
American  
Business

Table 4.—STATE OF KENTUCKY CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Num- ber	Net sales	Num- ber	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Per- cent of sales
								Estab- lish- ments re- port- ing credit sales	All estab- lish- ments		
Total for State	2,007	\$278,895	1,171	58.5	\$165,754	60.0	\$122,792	75.0	45.0	\$23,645	14.6
WHOLESALESAERS PROPER											
Total	969	119,085	684	71.3	85,014	71.4	60,654	71.3	50.9	14,755	17.4
Amusement and sporting goods	8	748	6	75.0	715	95.7	437	68.0	65.1	203	28.4
Automotive products	50	3,198	41	82.0	2,749	86.9	1,721	62.6	63.8	695	25.3
Chemicals	6	296	6	83.3	289	97.6	218	75.4	73.5	80	27.7
Clothing and furnishings	16	1,957	15	93.8	1,951	99.7	1,873	96.0	95.7	316	16.1
Coal	11	870	11	100.0	870	100.0	781	89.8	89.8	157	18.0
Drugs and drug sundries	14	2,729	9	64.3	2,681	98.2	2,114	78.9	77.5	404	15.1
Dry goods	7	960	7	100.0	960	100.0	949	98.9	98.9	136	14.2
Electrical goods	12	1,906	12	100.0	1,906	100.0	1,782	93.6	93.5	424	22.2
Farm products—raw materials	46	14,001	19	39.1	6,389	45.6	2,214	34.7	15.8	1,121	17.5
Farm products—consumer goods	108	11,302	74	68.5	9,594	84.9	4,675	48.7	41.4	2,251	23.5
Farm supplies	39	3,711	34	87.2	3,415	92.0	1,823	53.4	49.1	665	19.4
Furniture and house furnishings	12	3,847	8	66.7	3,816	99.2	3,553	95.7	95.0	728	19.1
Groceries and foods	260	37,852	186	71.2	31,477	85.2	24,610	78.2	65.1	3,606	11.5
Hardware	26	16,660	23	86.5	3,375	20.2	2,459	72.3	14.6	629	18.6
Jewelry and optical goods	5	240	3	60.0	192	80.0	175	91.1	72.9	72	37.6
Lumber & building materials	31	2,354	26	93.9	2,210	94.7	1,748	79.1	74.9	644	29.1
Machinery, equipment and supplies (except electrical)	55	3,553	50	90.9	3,454	97.2	3,025	87.6	85.1	665	25.0
Paper and its products	18	1,667	14	77.6	1,626	91.6	1,245	81.6	74.7	309	20.2
Petroleum and its products	25	2,087	20	80.0	1,949	93.4	891	45.7	42.7	380	16.4
Plumbing and heating equipment and supplies	8	782	7	87.5	775	99.1	729	94.1	93.8	192	24.6
Tobacco and its products	22	2,093	12	54.5	1,474	70.4	898	60.9	42.9	120	6.1
Waste materials	48	2,869	18	25.0	1,046	36.8	932	89.1	32.5	264	25.2
All other kinds of business	132	3,443	92	69.7	2,203	64.0	1,672	75.9	48.6	555	25.2
ALL OTHER TYPES											
Total	1,048	153,810	487	46.6	78,720	51.2	62,138	78.9	40.4	9,091	11.5
Amusement and sporting goods	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	4	952	4	100.0	952	100.0	900	94.5	94.5	179	18.8
Chemicals	20	1,626	18	90.0	941	57.9	932	99.0	57.3	145	15.2
Clothing and furnishings	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	3	38	2	66.7	26	68.4	2	7.7	6.5	8	30.8
Dry goods	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	6	1,684	5	83.3	1,394	82.8	1,325	94.9	78.6	123	8.8
Farm products—raw materials	210	54,761	25	11.0	12,018	21.9	10,580	86.4	19.0	909	7.6
Farm products—consumer goods	354	6,799	42	12.6	2,947	43.5	1,198	40.7	17.6	378	12.8
Farm supplies	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	55	37,612	38	71.7	16,354	43.6	14,016	86.7	37.3	1,306	8.0
Jewelry and optical goods	3	112	3	100.0	112	100.0	109	96.4	95.4	40	35.7
Lumber and building materials	11	1,452	8	72.7	1,147	78.5	1,089	94.9	74.5	225	19.7
Machinery, equipment and supplies	36	2,854	33	91.7	2,806	98.8	2,520	89.8	88.8	552	19.0
Metals (except scrap)	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	2	(X)	-	-	-	-	-	-	-	-	-
Petroleum and its products	316	10,600	261	89.2	17,199	92.5	7,185	41.5	89.8	4,324	25.2
Plumbing and heating equipment	6	593	5	83.3	510	86.0	496	97.5	83.6	94	16.4
Tobacco and its products	8	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	14,593	11	47.8	12,598	86.3	12,458	98.7	85.3	584	5.0

## WHOLESALE DISTRIBUTION: 1933

12-30-2

Census of  
American  
Business

Table 5.—STATE OF KENTUCKY DISTRIBUTION OF SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REGARDING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses	Percent of sales	Sales to retailers for trade	Sales to home-consumers at retail	Sales to industrial users	Sales to wholesale organizations
Total for State	2,007	\$272,895	\$34,447	1,508	75.1	\$202,671	74.3	\$24,356	12.0	\$111,590	6,483	\$48,569	\$36,263
WHOLESALE PROPER													
Total	959	119,085	19,670	840	67.6	92,499	77.7	15,224	16.5	70,520	4,773	15,131	2,075
Amusement and sporting goods	8	748	233	8	60.0	738	100.0	233	31.1	239	317	192	-
Automotive products	50	3,198	863	45	82.0	2,875	87.7	766	27.3	2,115	352	199	29
Chemicals	6	296	80	6	100.0	296	100.0	80	27.0	163	40	93	-
Clothing and furnishings	16	1,957	315	15	100.0	1,957	100.0	315	15.1	1,926	11	-	20
Coal	11	870	157	11	100.0	870	100.0	157	18.0	369	113	367	1
Drugs and drug sundries	14	2,729	425	14	100.0	2,729	100.0	425	15.6	2,527	161	35	6
Dry goods	7	960	136	6	85.7	911	95.0	135	14.8	898	-	14	-
Electrical goods	12	1,906	424	12	100.0	1,906	100.0	424	22.2	1,282	171	452	1
Farm products—raw materials	46	14,001	1,898	23	50.0	5,717	40.8	802	14.0	231	30	4,666	790
Farm products—consumer goods	108	11,302	2,382	83	76.9	10,056	89.1	2,274	21.6	7,921	1,103	552	490
Farm supplies	39	3,711	743	27	69.2	3,239	87.3	527	19.4	2,673	469	13	84
Furniture and house furnishings	12	3,847	743	12	100.0	3,847	100.0	743	19.3	3,104	25	718	-
Groceries and foods	260	37,832	4,280	253	97.3	37,487	99.1	4,197	11.2	35,695	611	717	464
Hardware	26	16,660	3,014	22	84.6	3,215	19.3	562	18.1	2,017	430	762	6
Jewelry and optical goods	5	240	82	5	100.0	240	100.0	82	34.2	206	6	28	-
Lumber and building materials	31	2,334	655	21	67.7	1,953	83.7	572	29.3	1,377	253	276	47
Machinery, eq't and supplies	55	3,553	895	52	94.5	3,387	95.3	855	25.5	460	165	2,677	85
Paper and its products	16	1,667	350	16	100.0	1,667	100.0	350	21.0	1,098	37	530	2
Petroleum and its products	25	2,087	354	21	84.0	1,775	85.1	330	17.6	1,341	290	141	3
Plumbing and heating eq't	8	782	195	8	100.0	782	100.0	195	24.9	576	14	192	-
Tobacco and its products	22	2,993	150	21	95.5	2,805	93.8	178	5.9	1,947	26	-	32
Waste materials	48	2,669	430	35	62.1	2,191	76.4	304	11.9	31	6	2,148	3
All other kinds of business	132	3,443	845	130	98.5	2,795	78.6	644	23.8	2,194	143	359	3
ALL OTHER TYPES													
Total	1,048	153,810	14,777	668	63.7	110,376	71.8	9,142	8.3	41,070	1,380	33,438	34,168
Amusement and sporting goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	4	952	179	3	75.0	353	37.1	105	30.0	124	49	179	1
Chemicals	20	1,626	322	17	85.0	1,538	94.6	295	19.2	592	11	598	337
Clothing and furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	3	38	13	1	33.3	12	31.6	5	41.7	12	-	-	-
Dry goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	6	1,684	166	5	83.3	1,335	79.3	133	10.0	317	-	929	89
Farm products—raw materials	210	54,761	3,902	104	49.5	28,822	52.6	1,704	5.9	239	3	25,680	2,900
Farm products—consumer goods	334	6,799	815	257	76.9	5,131	75.5	572	11.1	3,094	69	802	1,165
Farm supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	53	37,612	2,454	46	86.8	35,492	94.4	2,389	6.7	23,480	9	2,748	9,255
Jewelry and optical goods	3	112	40	2	66.7	103	92.0	38	36.9	102	-	1	-
Lumber and building materials	11	1,462	289	9	81.8	1,164	79.6	233	20.0	1,020	10	134	-
Machinery, eq't and supplies	36	2,854	542	32	88.9	2,300	77.1	502	22.8	535	259	1,260	146
Metals (except scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	315	18,600	4,660	142	45.1	8,468	45.5	2,076	24.5	7,187	789	343	149
Plumbing and heating eq't	6	593	113	5	83.3	558	99.2	109	18.5	363	12	209	4
Tobacco and its products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	14,593	739	22	95.7	13,049	89.4	439	3.4	2,810	455	262	9,522

Table 6.—STATE OF KENTUCKY MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm man- agers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS												
		Men	Women			Employ- ment ratio to average	Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
			Esti- mated average	Esti- mated average														
Total	1,197	14,004	2,060	12.6	17,017	15,556	12,736	11,821	11,904	11,882	11,966	12,162	12,420	12,468	12,676	12,198		
Amusement and sporting goods	10	54	30	25.6	74	55	64	65	66	69	69	75	74	79	91	121		
Automotive products	25	415	51	11.0	460	438	440	426	439	452	471	467	481	487	491	482		
Chemicals	5	99	8	7.5	98	97	97	98	98	98	98	98	98	98	98	98		
Clothing and furnishings	21	111	90	45.0	162	154	177	181	203	206	213	209	222	228	189	150		
Coal	9	64	10	13.8	67	72	72	63	60	60	60	62	66	73	72	72		
Drugs and drug sundries	4	162	43	20.9	190	186	187	188	187	186	190	197	192	192	192	192		
Dry goods	7	50	11	18.2	58	57	57	57	57	57	57	58	60	60	60	62		
Electrical goods	5	142	37	20.4	176	166	170	171	171	172	179	179	182	184	184	184		
Farm products—raw materials	209	3,874	296	7.1	2,651	4,959	2,452	1,369	1,147	1,021	905	843	872	872	1,313	3,672		
Farm products—consumer goods	268	1,549	202	15.0	2,119	2,732	1,856	1,256	965	1,098	669	1,054	1,077	1,077	1,406	2,456		
Farm supplies	39	705	26	7.9	195	165	176	186	197	206	198	217	172	209	217	209		
Furniture and house furnishings	8	265	81	25.4	334	310	304	310	314	316	324	349	371	354	356	356		
General merchandise	2	5	1	20.0	4	6	4	4	4	4	4	4	4	4	4	4		
Groceries and foods (except farm products)	227	2,461	354	13.8	2,562	2,552	2,556	2,590	2,604	2,624	2,679	2,751	2,771	2,774	2,774	2,772		
Hardware	19	390	321	24.5	1,272	1,168	1,168	1,189	1,192	1,205	1,226	1,240	1,257	1,257	1,257	1,257		
Jewelry and optical goods	4	29	8	18.0	47	45	44	45	47	47	46	47	47	47	50	50		
Lumber and building materials (other than metal)	26	425	37	7.8	378	350	275	277	297	330	355	358	488	481	480	482		
Machinery, equipment and supplies (except electrical)	49	454	100	16.9	459	458	440	456	454	455	456	456	456	456	456	456		
Metals (except scrap)	2	5	2	25.0	35	33	27	30	37	39	37	36	41	41	42	44		
Paper and its products	9	127	25	16.6	130	121	127	130	131	130	131	131	136	136	134	134		
Petroleum and its products	70	1,444	30	1.9	1,490	1,452	1,447	1,442	1,459	1,481	1,495	1,507	1,521	1,521	1,521	1,521		
Plumbing and heating equipment and supplies	5	132	18	11.8	84	87	87	87	87	87	87	84	95	81	76	76		
Tobacco and its products (except leaf)	22	172	23	11.9	190	199	198	178	182	218	187	189	186	185	185	185		
Waste materials	45	256	33	11.5	270	207	199	197	197	221	261	306	376	393	303	308		
All other products	86	454	167	28.6	567	491	494	521	522	522	522	522	522	522	522	522		



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WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF KENTUCKY WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER				
	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	To-tal ex-pen-ses per-cent of net sales	
<b>WHOLESALE MERCHANTS</b>	861	7,866	16.3	175	140	39.9	250	668	27.6	127	1,104	20.6	122	1,324	16.7	111	1,977	15.0	25	625	9.4	11	1,630	16.6	
Amusement and sporting goods	8	73	21.1	2	-	16.7	4	20	46.6	-	-	-	1	6	6.7	1	47	35.6	-	-	-	-	-	-	
Automotive products	49	416	27.0	8	9	47.6	20	64	33.6	13	120	27.6	5	60	27.1	7	114	22.1	-	-	-	-	-	-	
Chemicals	5	27	27.7	-	-	-	3	10	29.9	1	7	34.1	1	10	21.1	-	-	-	-	-	-	-	-	-	
Clothing and furnishings	16	167	16.1	1	1	16.7	6	11	20.4	4	82	28.7	2	11	5.5	2	24	16.4	1	26	16.0	-	-	-	
Coal	7	44	24.1	-	-	-	2	15	27.5	4	29	29.7	4	10	16.0	-	-	-	-	-	-	-	-	-	
Drugs and drug supplies	12	173	15.7	7	2	42.9	7	10	23.7	1	-	-	1	12	24.1	4	34	17.1	-	-	-	1	55	11.9	
Dry goods	12	57	14.2	7	1	23.0	1	1	4.2	1	4	8.6	1	6	16.0	-	-	-	-	-	-	-	-	-	
Electrical goods	12	133	22.2	2	1	42.9	1	1	4.2	1	20	24.1	2	20	23.6	5	94	21.6	-	-	-	-	-	-	
Farm products—raw materials	36	496	10.9	4	7	56.9	7	60	32.7	3	15	13.3	8	179	20.8	3	107	12.5	3	46	7.1	4	36	6.8	
Farm products—consumer goods	105	926	20.6	22	13	59.3	32	65	20.1	30	131	22.2	8	69	14.7	7	121	20.1	4	64	10.0	2	363	20.5	
Farm supplies	39	272	20.0	4	5	33.3	15	35	28.2	8	34	19.3	6	61	16.9	5	132	28.7	1	11	6.3	-	-	-	
Furniture and house furnishings	12	523	19.3	4	2	50.0	4	13	22.4	4	2	16.0	1	18	41.7	-	-	-	-	-	-	-	1	27	19.7
General merchandise	2	4	(X)	-	-	-	2	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Grain and foods (except farm products)	261	1,871	11.4	46	46	46.9	56	208	26.0	30	127	11.0	61	389	12.2	52	726	10.4	13	303	8.2	1	72	17.1	
Hardware	26	1,232	18.1	1	-	-	6	23	25.3	7	47	22.6	3	39	20.6	7	101	17.3	1	40	14.7	-	-	-	
Jewelry and optical goods	6	30	34.2	-	-	-	4	16	27.1	-	-	-	1	15	36.9	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	31	312	28.6	6	4	36.4	11	46	26.6	7	72	17.6	3	76	33.4	4	115	29.6	-	-	-	-	-	-	
Machinery, equipment and supplies (except electrical)	66	565	25.2	9	12	53.6	22	83	31.6	15	108	26.4	5	60	23.9	4	102	21.4	-	-	-	-	-	-	
Metal (except scrap)	1	4	(X)	-	-	-	1	4	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Paper and its products	18	124	21.0	4	3	39.1	5	11	42.7	8	54	22.7	3	40	24.9	2	36	12.4	-	-	-	-	-	-	
Petroleum and its products	21	112	17.4	1	-	-	6	10	24.5	8	39	16.1	4	24	16.6	2	39	16.1	-	-	-	-	-	-	
Plumbing and heating ap't. and supplies	8	66	24.9	1	1	42.9	2	6	26.4	2	13	23.6	2	43	26.3	1	24	21.1	-	-	-	-	-	-	
Tobacco and its products (except leaf)	21	98	7.6	3	3	15.6	3	15	6.8	5	16	10.9	7	19	5.9	3	17	6.7	-	-	-	-	-	-	
Waste materials	48	270	15.0	26	16	37.3	12	38	18.6	4	52	27.7	3	62	27.2	2	74	15.7	-	-	-	1	28	4.2	
All other products	67	261	28.9	25	18	31.1	31	86	30.2	7	60	32.9	4	97	24.1	-	-	-	-	-	-	-	-	-	
<b>MANUFACTURERS' SALES BRANCHES</b>	93	1,100	17.1	9	7	22.7	76	103	29.4	13	104	27.0	12	123	23.2	14	216	14.9	6	347	21.6	3	201	10.1	
<b>WIFE STORES</b>	4	44	18.6	-	-	-	6	11	36.3	2	16	33.5	1	13	26.3	-	-	-	-	1	13	12.4	-	-	
Automotive products	16	66	20.2	5	1	16.0	3	10	34.2	1	9	33.8	1	3	8.4	1	3	5.2	-	-	1	39	23.0		
Chemicals	3	26	9.6	-	-	-	1	2	20.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Electrical goods	3	14	12.5	-	-	-	1	1	20.0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Farm products—consumer goods	23	479	14.9	1	-	-	6	14	22.2	4	23	28.3	3	16	11.9	5	106	23.0	2	252	27.2	2	87	6.7	
Groceries and foods (except farm products)	5	17	25.7	1	1	22.2	1	7	37.1	1	9	36.8	-	-	-	-	-	-	-	-	-	-	-	-	
Jewelry and optical goods	3	43	20.1	-	-	-	-	-	-	1	5	13.2	-	-	-	-	-	-	-	-	-	-	-	-	
Lumber and building materials (other than metal)	25	166	23.1	2	5	44.4	12	24	26.7	2	27	21.7	5	72	23.0	1	4	10.7	1	54	20.9	-	-	-	
Machinery, equipment and supplies (except electrical)	3	44	19.0	-	-	-	1	3	33.3	-	-	-	1	6	19.6	-	-	-	-	-	-	-	-	-	
Plumbing and heating ap't. and supplies	10	171	16.7	-	-	-	6	31	33.3	2	13	20.2	1	11	26.0	1	2	3.0	-	-	-	-	1	114	19.4

## WHOLESALE DISTRIBUTION: 1933

12-49-3  
 Census of  
 American  
 Business

Table 1 — STATE OF TENNESSEE SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	1,967	2,256	\$390,442	\$1,068,981	\$45,719	11.7	7.0	16,065	\$20,287	5.2	652	\$51,406
<b>Wholesalers proper</b>	930	967	194,060	568,474	25,678	13.2	8.6	9,812	11,583	6.0	316	40,783
Wholesale merchants	980	922	172,539	531,731	24,525	14.2	8.7	9,413	10,997	6.4	296	38,690
Exporters	10	16	(X)	13,162	(X)	(X)	5.6	(X)	(X)	(X)	(X)	(X)
Importers	2	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Limited function wholesalers	38	29	11,812	13,581	903	7.6	6.2	336	486	4.1	2	695
<b>Manufacturers' sales branches</b>	203	197	57,257	129,676	8,909	15.6	11.1	2,753	3,825	6.7	43	4,689
With stocks	164	-	45,018	-	8,042	17.9	-	2,468	3,365	7.5	37	4,689
Without stocks	39	-	12,239	-	867	7.1	-	285	440	3.6	6	-
<b>Agents and brokers</b>	217	278	77,218	249,264	1,870	2.4	1.6	631	891	1.2	86	770
Brokers	94	127	42,822	155,908	672	1.6	1.1	159	262	0.6	7	469
Commission merchants	40	62	17,043	65,560	483	2.1	1.8	155	246	1.4	24	155
Export agents	5	-	2,879	-	122	4.2	-	61	87	3.0	7	45
Manufacturers' agents	30	38	2,008	13,707	158	7.9	4.0	56	76	3.8	8	91
Selling agents	12	23	3,362	5,864	96	2.9	7.9	28	41	1.2	-	-
Other agents	36	28	9,104	8,225	339	3.7	2.9	172	179	2.0	40	10
<b>All other types</b>	617	814	61,907	131,567	9,262	15.0	6.4	2,869	3,988	6.4	207	5,164
Sulk tank stations	266	137	24,666	16,014	6,652	27.0	23.2	1,846	2,889	11.7	66	1,482
Chain store warehouses	7	10	16,077	24,036	1,070	6.7	5.9	300	394	2.5	6	803
Assemblers and country buyers	210	641	16,833	71,164	1,344	7.1	3.2	501	623	3.3	126	2,698
Cooperative marketing associations	11	12	1,752	4,226	165	9.4	2.0	57	63	3.6	1	180
Cream stations 1/	123	-	579	-	31	5.4	-	65	19	3.3	8	1
Other types	-	14	-	16,127	-	-	6.0	-	-	-	-	-
<b>CHATTANOOGA</b>	156	135	29,643	62,754	3,582	12.1	9.9	1,301	1,626	5.5	40	2,585
Wholesalers proper	103	78	15,124	23,897	2,081	13.8	15.3	848	1,000	6.6	30	2,019
Manufacturers' sales branches	26	28	6,146	19,599	674	11.0	7.7	255	323	5.3	3	360
Agents and brokers	17	21	4,144	12,699	95	2.3	2.1	22	40	1.0	2	9
All other types	10	8	4,229	6,559	732	17.3	12.5	176	263	6.2	5	197
<b>KNOXVILLE</b>	143	135	27,045	53,448	3,852	14.2	14.3	1,301	1,749	6.5	31	2,973
Wholesalers proper	88	92	14,868	33,559	2,299	15.5	15.1	893	1,071	7.2	23	2,452
Manufacturers' sales branches	27	27	5,276	11,289	927	17.6	14.7	236	380	7.2	1	398
Agents and brokers	18	10	4,340	6,385	93	2.1	6.8	31	41	0.9	2	2
All other types	10	6	2,561	2,215	533	20.8	21.8	141	257	10.0	5	121
<b>MEMPHIS</b>	408	628	178,895	652,877	19,631	11.0	6.0	6,843	8,612	4.8	146	17,962
Wholesalers proper	219	364	95,582	367,003	11,636	12.2	7.1	4,249	5,138	5.4	84	14,399
Manufacturers' sales branches	95	103	31,155	73,059	5,000	16.0	11.8	1,613	2,336	7.5	22	2,395
Agents and brokers	71	147	35,685	186,646	699	2.0	1.4	179	297	0.8	11	272
All other types	23	14	16,473	26,169	2,296	13.9	7.0	802	841	5.1	29	896
<b>NASHVILLE</b>	300	225	76,714	129,897	8,742	11.4	8.1	3,038	3,736	4.9	113	6,604
Wholesalers proper	198	130	32,516	69,922	5,256	16.2	10.7	1,935	2,362	7.3	79	4,629
Manufacturers' sales branches	38	28	12,547	13,826	1,963	15.6	10.1	580	617	4.9	16	1,252
Agents and brokers	45	58	20,694	32,359	405	2.0	1.8	105	124	0.9	3	8
All other types	19	9	10,957	13,790	1,118	10.2	7.7	418	573	5.2	15	715

1/ Cream stations were not included for the most part in 1929 data.



## WHOLESALE DISTRIBUTION: 1933

Census of American Business  
 TABLE 2A. - STATE OF TENNESSEE NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. est. branches					All other types 1/	Kind of Business	Total	Mfg. est. branches					All other types 1/
		Wholesale merchants	With stocks	Without stocks	Brokers	Commission merchants				Wholesale merchants	With stocks	Without stocks	Brokers	Commission merchants	
Plumbing and heating eqp't. and supplies	21	7	9	-	-	-	5	All other products	84	62	3	3	4	3	9
Heating equipment (general line)	1	-	-	-	-	-	1	Bags and bagging	3	1	2	-	-	-	-
Plumbing and heating	15	4	9	-	-	-	2	Beer	22	21	-	-	-	-	1
All other	5	3	-	-	-	-	2	Flowers and nursery stock	5	4	-	-	-	1	-
Tobacco and its products	17	12	-	4	-	1	-	Forest products (except lumber)	9	4	-	-	1	-	4
Waste materials	31	31	-	-	-	-	-	Leather	2	2	-	-	-	-	-
Iron and steel scrap	12	12	-	-	-	-	-	Leather goods	8	7	1	-	-	-	-
Junk and scrap (general line)	16	16	-	-	-	-	-	Newspapers and magazines	13	11	-	1	-	-	1
Waste paper, rags and rubber	3	3	-	-	-	-	-	Oils and greases (animal and vegetable)	6	3	-	-	2	-	1
								Yarn	4	-	-	1	1	2	-
								Miscellaneous kinds of business	12	9	-	1	-	-	2

1/ - The 750 "All other types" consists of the following:

Exporters	10	Manufacturers' agents (continued)	12	Selling agents (continued)	1
Cotton	3	Other food and grocery specialties	3	Other lumber and building materials	1
Tobacco (leaf)	7	Hardware (specialty lines)	1	Forest products (except lumber)	1
Importers	2	Lumber and millwork	1	Other agents (tobacco) (leaf)	36
Fruits and vegetables (fresh)	1	Brick and tile	1	Bulk tank stations (petroleum)	266
Other food and grocery specialties	1	Other lumber and building materials	4	Chain store warehouses	7
Limited function wholesalers	38	Commercial machinery, equipment and supplies	1	Fruits and vegetables (fresh)	1
Toys, novelties, and fireworks	1	Construction, machinery, equipment and supplies	2	Groceries (general line)	6
Automobiles and other motor vehicles	1	Bottles and bottling equipment	1	Assemblers and country buyers	210
Coal	4	Other industrial machinery equipment and supplies	1	Cotton	37
Drugs (general line)	1	Sheet metal products	1	Grain	3
Other drugs and drug sundries	1	Heating equipment (general line)	1	Hides, skins and furs (raw)	8
Cheese	4	Plumbing and heating equipment (general line)	4	Livestock	9
Fruits and vegetables (fresh)	4	Other plumbing and heating equipment and supplies	2	Horses and mules	3
Groceries (general line)	10	Forest products (except lumber)	1	Tobacco (leaf)	25
Confectionery and soft drinks	4	Newspapers and magazines	1	Wool and mohair	1
Other food and grocery specialties	3	Oils and greases (animal and vegetable)	1	Other farm products-raw materials	1
Hardware	1	Miscellaneous kinds of business	1	Dairy products (general line)	2
Lumber and millwork	2	Selling agents	12	Milk and cream	3
Beer	1	Coal	4	Poultry and poultry products	75
Miscellaneous kinds of business	1	Other drugs and drug sundries	1	Dairy and poultry products	20
Export agents	5	Piece goods	1	Fruits and vegetables (fresh)	19
Cotton	1	Meats and meat products	1	Fertilizer	1
Tobacco (leaf)	4	Other food and grocery specialties	1	Meats and meat products	1
Manufacturers' agents	30	Lumber and millwork	2	Forest products (except lumber)	2
Clothing, women's and children's	1			Elevators (grain)	1
Hosiery	1			Cream stations (milk and cream)	123
Piece goods	1			Cooperatives marketing associations	11
Electrical appliances, equipment and supplies	1			Livestock	2
Refrigerators	1			Tobacco (leaf)	1
				Dairy and poultry products)	1
				Fruits and vegetables (fresh)	4
				Feed	2
				Seeds	1

## WHOLESALE DISTRIBUTION: 1933

12-59-6

Census of  
American  
BusinessTable 28.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>THE STATE</b>	1,967	\$390,442	\$46,719	11.7	16,065	\$20,267	\$452	\$51,406
Wholesalers proper	930	194,060	25,678	13.2	9,812	11,563	316	40,783
Manufacturers' sales branches	203	57,237	8,909	15.6	2,753	3,825	43	4,689
Agents and brokers	217	77,216	1,870	2.4	631	891	86	770
All other types	617	61,907	9,262	15.0	2,869	3,988	207	5,164
<b>WHOLESALE PROPER</b>								
Amusement and sporting goods	5	235	62	26.4	16	26	1	62
Automotive products	48	4,821	1,094	22.7	479	567	8	937
Automotive eqp't., accessories and parts	43	3,356	912		393	472	8	879
All other	5	1,465	182		86	95	-	58
Chemicals	14	847	224	26.4	97	107	-	179
Industrial chemicals	4	370	61		22	20	-	47
Paints and varnishes	6	462	158		73	86	-	125
All other	4	15	5		2	1	-	7
Clothing and furnishings	28	5,035	777	15.4	229	253	6	796
Clothing and furnishings (general line)	4	864	120		49	69	1	86
Clothing, men's and boys'	4	330	75		52	39	-	60
Furnishings (general line)	4	212	26		6	8	1	35
Hosiery	7	720	77		22	36	2	72
Shoes and other footwear	4	2,420	401		72	77	-	511
All other	5	489	78		28	24	1	34
Coal	19	6,517	565	10.2	132	262	6	19
Drugs and drug sundries	23	6,465	1,034	15.9	366	512	6	1,362
Drugs (general line)	11	5,870	946		336	473	6	1,249
Patent medicines	3	39	10		5	6	1	12
Toilet articles and preparations	3	336	49		11	23	-	34
All other	6	240	29		13	10	-	37
Dry goods	28	9,507	1,577	17.5	528	703	6	1,726
Dry goods (general line)	22	9,158	1,504		502	660	4	1,626
All other	6	449	73		26	43	1	100
Electrical goods	27	2,316	436	18.8	153	208	7	410
Electrical appliances, eqp't. and supplies	19	1,390	221		75	100	2	286
All other	8	926	215		78	108	6	122
Farm products—raw materials	41	41,608	2,436	5.9	332	590	34	17,159
Cotton	14	36,863	2,116		192	427	1	16,782
Grain	6	1,037	57		19	24	1	26
Hides, skins, and furs (raw)	4	422	24		8	6	2	45
Livestock	4	122	6		1	2	1	14
Tobacco (leaf)	10	2,535	197		109	126	28	277
All other	3	629	35		5	5	1	15
Farm products—consumer goods	118	13,830	2,193	15.9	945	870	36	532
Dairy products (general line)	12	1,891	671		264	215	6	98
Cheese	4	241	40		11	22	-	10
Poultry and poultry products	16	2,798	244		68	85	10	46
Dairy and poultry products	5	561	132		78	53	1	50
Fruits and vegetables (fresh)	73	8,148	1,025		508	479	19	321
All other	6	190	31		16	16	1	7

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALEERS PROPER (continued)</b>								
Farm supplies	29	\$4,506	\$745	16.5	318	\$334	\$30	\$461
Feed	22	3,581	582		264	250	20	313
Seeds	7	925	163		54	84	10	168
Furniture and house furnishings	5	561	110	19.6	39	61	4	144
General merchandise	3	590	105	17.8	30	68	1	98
Groceries and foods (except farm products)	258	53,706	5,198	9.7	2,455	2,790	68	6,624
Groceries (general line)	103	40,169	3,267		1,615	1,871	17	5,338
Confectionery and soft drinks	46	2,184	515		199	219	20	114
Fish and sea foods	11	339	105		41	39	4	7
Meats and meat products	17	1,024	132		61	66	4	31
Other food and grocery specialties	61	9,990	1,179		539	595	23	1,134
Hardware	19	11,648	2,167	18.6	852	1,106	3	2,858
Jewelry and optical goods	7	257	85	33.1	36	37	2	53
Jewelry specialties	3	91	24		9	13	2	27
Optical goods	4	166	61		27	24	-	26
Lumber and building materials (other than metal)	39	4,359	1,090	25.0	488	509	39	1,165
Lumber and millwork	19	1,704	366		192	182	11	465
Glass	3	454	133		75	87	-	149
All other	17	2,201	591		221	240	28	551
Machinery, equipment and supplies (except electrical)	62	6,999	1,513	21.6	594	752	13	1,899
Commercial machinery, eqp't. and supplies	4	103	34		12	15	-	18
Construction machinery, eqp't. and supplies	7	742	112		36	52	1	168
Farm and dairy machinery and equipment	3	118	29		16	12	-	64
Industrial machinery, eqp't. and supplies	27	4,749	959		381	489	12	1,281
Bottles and bottling equipment	3	161	39		11	17	1	5
Mill and mine supplies (general line)	14	4,229	848		343	456	10	1,180
All other	10	359	72		27	36	1	96
Professional equipment and supplies	5	432	131		55	65	-	147
Service equipment and supplies	15	855	248		94	121	-	221
Barber and beauty parlor	8	445	145		55	72	-	147
All other	5	410	102		39	49	-	74
Metals (except scrap)	5	472	105	22.2	38	47	20	129
Paper and its products	22	4,803	968	20.2	360	525	3	1,118
Petroleum and its products	16	1,188	227	19.1	84	84	1	88
Plumbing and heating equipment and supplies	7	397	125	31.5	36	66	4	172
Plumbing and heating eqpt. (general line)	4	320	98		30	52	-	144
All other	3	77	27		6	14	4	28
Tobacco and its products (except leaf)	12	4,340	239	5.5	110	149	5	345
Waste materials	31	1,228	314	25.5	187	130	5	296
Iron and steel scrap	12	870	198		99	76	3	255
Junk and scrap (general line)	16	288	88		72	40	2	47
Waste paper, rags and rubber	3	70	28		16	14	-	13

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALESALE PROPER (continued)</b>								
All other products	64	\$8,705	\$2,190	25.2	909	\$828	\$12	\$2,165
Beer	22	853	205		48	53	8	41
Flowers and nursery stock	4	162	28		16	14	-	51
Forest products (except lumber)	4	118	38		33	27	2	45
Leather goods	7	271	82		34	37	-	93
Newspapers and magazines	11	819	201		107	107	2	55
Oils and greases (animal and vegetable)	3	5,835	1,425		565	478	-	1,784
Miscellaneous kinds of business	13	647	211		108	115	-	98
<b>MANUFACTURERS' SALES BRANCHES</b>								
WITH STOCKS	164	45,018	8,042	17.9	2,468	3,385	57	4,689
Amusement and sporting goods	5	569	162	28.5	61	93	-	19
Automotive products	15	4,078	592	14.5	155	269	3	428
Chemicals	13	2,541	622	24.5	139	193	11	348
Drugs and drug sundries	3	1,912	670	35.0	164	325	-	127
Farm products—consumer goods	3	644	203	31.5	56	81	3	17
Farm supplies	3	1,551	208	13.4	156	56	-	571
Furniture and house furnishings	3	220	41	18.6	8	29	-	21
Groceries and foods (except farm products)	50	19,300	2,700	14.0	904	1,269	4	1,075
Jewelry and optical goods	5	275	120	43.6	52	73	1	51
Lumber and building materials (other than metal)	3	660	161	24.4	59	77	2	122
Machinery, equipment and supplies (except electrical)	39	4,309	1,107	25.7	417	548	7	1,288
Plumbing and heating eq't. and supplies	9	1,350	413	30.6	116	158	5	350
All other kinds of business	13	7,611	1,043	13.7	182	214	1	272
WITHOUT STOCKS	39	12,239	867	7.1	265	440	6	-
Automotive products	3	105	12	11.4	3	7	-	-
Electrical goods	3	682	54	7.9	12	27	-	-
Groceries and foods (except farm products)	3	2,479	219	8.8	39	94	-	-
Machinery, equipment and supplies (except electrical)	5	292	48	16.4	11	25	5	-
Metals (except scrap)	6	2,466	79	3.2	19	42	1	-
Tobacco and its products (except leaf)	4	3,275	110	3.4	38	69	-	-
All other kinds of business	15	2,940	345	11.7	163	175	-	-
<b>AGENTS AND BROKERS</b>								
BROKERS	94	42,822	672	1.6	159	242	7	459
Coal	3	115	9	8.0	1	4	-	-
Farm products—raw materials	15	9,355	95	1.0	20	35	3	-
Farm products—consumer goods	14	3,214	79	2.5	18	26	1	4
Farm supplies	3	100	12	12.0	1	2	3	-
Groceries and foods (except farm products)	45	18,965	254	1.3	74	115	-	465
Lumber and building materials (other than metal)	4	249	9	3.6	2	3	-	-
All other kinds of business	10	10,828	214	2.0	43	76	1	-
<b>COMMISSION MERCHANTS</b>								
Farm products—raw materials	27	13,487	353	2.6	116	182	23	145
Petroleum and its products	4	561	48	8.6	19	25	1	8
All other kinds of business	9	2,995	82	2.7	20	39	-	1

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>AGENTS AND BROKERS (continued)</b>								
EXPORT AGENTS (farm products—raw mtr'ls)	5	\$2,879	\$122	4.2	61	\$87	\$7	\$45
MANUFACTURERS' AGENTS	30	2,008	158	7.9	56	76	8	91
Groceries and foods (except farm products)	3	275	5	1.8	1	1	-	-
Lumber and building materials (other than metal)	6	110	15	13.6	3	6	4	4
Machinery, equipment and supplies (except electrical)	5	212	51	24.1	23	27	1	55
Plumbing and heating equipment and supplies	5	147	10	6.8	4	5	-	10
All other kinds of business	11	1,264	77	6.1	25	37	3	22
SELLING AGENTS	12	3,362	96	2.9	28	41	-	-
Coal	4	498	33	6.6	10	12	-	-
Lumber and building materials (other than metal)	3	80	5	6.3	1	2	-	-
All other kinds of business	5	2,784	58	2.1	17	27	-	-
OTHER AGENTS (farm products—raw mtr'ls)	36	9,104	339	3.7	172	179	40	10
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	266	24,686	6,652	27.0	1,946	2,889	66	1,482
CHAIN STORE WAREHOUSES	7	16,077	1,070	6.7	300	394	6	803
ASSEMBLERS AND COUNTRY BUYERS	210	18,833	1,344	7.1	501	623	126	2,698
Farm products—raw materials	87	10,285	699	6.8	252	358	85	2,466
Farm products—consumer goods	119	8,391	635	7.6	244	259	41	231
All other kinds of business	4	157	10	6.4	5	6	-	1
COOPERATIVE MARKETING ASSOCIATIONS	11	1,752	165	9.4	57	63	1	180
Farm products—raw materials	3	541	33	5.1	7	9	-	169
Farm products—consumer goods	5	1,084	130	12.0	49	54	1	10
Farm supplies	3	27	2	7.4	1	-	-	1
CREAM STATIONS	123	579	31	5.4	65	19	8	1
<b>CITIES OF 100,000 POPULATION AND OVER</b>								
<b>CHATTANOOGA</b>								
	156	29,643	3,582	12.1	1,301	1,628	40	2,585
Wholesalers proper	103	15,124	2,081	13.8	848	1,000	30	2,019
Manufacturers' sales branches	26	6,146	674	11.0	255	323	3	360
Agents and brokers	17	4,144	95	2.3	22	40	2	9
All other types	10	4,229	732	17.1	176	263	5	197
<b>WHOLESALE PROPER</b>								
Automotive products	4	332	73	22.0	41	40	-	69
Clothing and furnishings	4	115	12	10.4	-	1	1	14
Coal	5	313	62	19.8	15	28	5	12
Dry goods	5	771	121	15.7	47	70	1	206
Electrical goods	4	298	66	22.1	25	27	-	71
Farm products—consumer goods	11	2,666	382	14.3	154	148	1	27
Farm supplies	5	317	40	12.6	27	24	1	21
Groceries and foods (except farm products)	24	5,031	437	8.7	222	246	8	506
Machinery, equipment and supplies (except electrical)	6	911	194	21.3	79	102	1	231
Metals (except scrap)	3	343	54	15.7	14	11	2	85
Waste materials	7	264	56	21.2	30	30	1	128
All other kinds of business 1/	25	3,763	584	15.5	194	273	9	649



## WHOLESALE DISTRIBUTION: 1933

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BusinessTable 2B.—STATE OF **TENNESSEE** WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>CHATTANOOGA (continued)</b>								
<b>MANUFACTURERS' SALES BRANCHES</b>								
Groceries and foods (except farm products)	9	\$2,436	\$239	9.8	104	\$130	32	\$87
Machinery, equipment and supplies (except electrical)	6	186	52	28.0	25	25	-	61
Metals (except scrap)	3	926	135	14.6	32	52	1	57
All other kinds of business 2/	9	2,599	248	9.5	94	116	-	155
<b>AGENTS AND BROKERS</b>								
Groceries and foods (except farm products)	6	2,553	24	.9	6	12	1	-
All other kinds of business 3/	11	1,591	71	4.5	16	28	1	9
<b>ALL OTHER TYPES</b>								
Petroleum and its products	6	2,219	604	27.2	131	208	3	125
All other kinds of business 4/	4	2,010	128	6.4	45	55	2	72
<b>KNOXVILLE</b>								
	143	27,045	3,852	14.2	1,301	1,749	31	2,973
<b>Wholesalers proper</b>								
Manufacturers' sales branches	88	14,868	2,299	15.5	893	1,071	23	2,452
Agents and brokers	27	5,276	927	17.6	236	380	1	398
All other types	18	4,340	93	2.1	31	41	2	2
	10	2,561	533	20.8	141	257	5	121
<b>WHOLESALE PROPER</b>								
Automotive products	4	514	130	25.3	59	68	-	119
Clothing and furnishings	6	946	151	16.0	29	39	-	242
Coal	4	743	66	8.9	20	32	1	-
Drugs and drug sundries	4	1,060	212	20.0	76	94	3	283
Dry goods	3	1,471	248	16.9	78	145	-	256
Electrical goods	4	351	74	21.1	22	31	5	71
Farm products-consumer goods	6	577	64	11.1	43	52	2	36
Farm supplies	3	159	20	12.6	10	9	-	46
Groceries and foods (except farm products)	16	4,754	498	10.5	178	236	6	501
Hardware	3	2,103	426	20.3	195	193	2	467
Lumber and building materials (other than metal)	3	119	43	36.1	22	16	-	51
Machinery, equipment and supplies (except electrical)	13	778	184	23.7	84	94	2	193
Paper and its products	4	63	13	20.6	8	6	-	8
Waste materials	3	81	27	33.5	12	8	2	23
All other kinds of business 5/	12	1,150	143	12.4	57	68	-	156
<b>MANUFACTURERS' SALES BRANCHES</b>								
Chemicals	3	1,103	358	32.5	37	92	-	124
Groceries and foods (except farm products)	8	1,613	242	15.0	82	112	-	78
Machinery, equipment and supplies (except electrical)	6	513	126	24.6	50	72	-	75
All other kinds of business 6/	10	2,047	201	9.8	67	104	1	121

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
KNOXVILLE (continued)								
AGENTS AND BROKERS								
Farm products—raw materials	3	\$ 721	40	5.5	12	\$ 18	\$ 2	\$ -
Groceries and foods (except farm products)	9	3,059	32	1.0	13	16	-	-
All other kinds of business 7/	6	560	21	3.8	6	7	-	2
ALL OTHER TYPES								
Petroleum and its products	6	1,782	504	28.3	133	246	3	120
All other kinds of business 8/	4	779	29	3.7	8	11	2	1
MEMPHIS								
	408	\$178,895	19,631	11.0	6,843	8,612	146	17,962
Wholesalers proper								
Manufacturers' sales branches	219	95,582	11,636	12.2	4,249	5,138	84	14,399
Agents and brokers	95	31,155	5,000	16.0	1,613	2,336	22	2,395
All other types	71	35,685	699	2.0	179	297	11	272
	23	16,473	2,296	13.9	802	841	29	896
WHOLESALESAERS PROPER								
Amusement and sporting goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	15	2,855	675	20.1	236	301	4	440
Chemicals	4	383	119	31.1	66	76	-	119
Clothing and furnishings	6	706	127	18.0	73	48	1	79
Coal	6	4,201	384	9.1	85	187	-	2
Drugs and drug sundries	12	3,165	483	15.2	174	250	2	616
Dry goods	7	4,386	772	17.6	224	340	1	682
Electrical goods	9	978	161	16.5	62	88	1	127
Farm products—raw materials	11	36,806	2,112	5.7	182	413	-	4,752
Farm products—consumer goods	14	4,667	607	13.0	325	289	2	237
Farm supplies	6	2,032	334	16.4	113	154	21	196
Furniture and house furnishings	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	42	12,791	1,292	10.1	745	800	26	1,896
Hardware	3	4,228	659	15.6	295	388	-	875
Lumber and building materials (other than metal)	10	1,990	495	24.9	244	267	6	447
Machinery, equipment and supplies (except electrical)	23	3,559	788	22.1	300	394	11	1,036
Paper and its products	7	1,360	519	26.5	186	258	1	542
Petroleum and its products	5	340	83	24.4	42	40	-	32
Tobacco and its products (except leaf)	4	2,530	123	4.9	61	87	-	175
Waste materials	8	510	136	26.7	88	55	1	46
All other kinds of business 9/	20	6,896	1,720	24.9	700	630	2	1,941
MANUFACTURERS' SALES BRANCHES								
Amusement and sporting goods	7	827	246	29.7	86	133	-	19
Automotive products	10	2,854	378	13.2	94	165	2	252
Chemicals	3	494	94	19.0	38	35	3	71
Drugs and drug sundries	3	1,912	670	35.0	164	325	-	127
Furniture and house furnishings	3	144	31	21.5	7	19	-	8
Groceries and foods (except farm products)	24	16,061	2,130	13.3	678	960	5	844
Lumber and building materials (other than metal)	3	642	108	16.8	33	55	2	68
Machinery, equipment and supplies (except electrical)	23	2,982	727	24.4	263	356	6	798
Metals (except scrap)	4	2,420	72	3.0	17	39	1	-
Plumbing and heating equipment and supplies	3	549	211	38.4	50	67	3	136
All other kinds of business 10/	12	2,270	333	14.7	163	182	-	70

## WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>MEMPHIS (continued)</b>								
<b>AGENTS AND BROKERS</b>								
Farm products—raw materials	24	\$17,566	\$292	1.7	69	\$132	34	\$167
Farm products—consumer goods	6	1,465	36	2.5	12	20	1	-
Groceries and foods (except farm products)	13	4,595	101	2.2	31	29	1	22
Lumber and building materials (other than metal)	7	226	18	8.0	4	8	4	2
All other kinds of business 11/	21	11,833	252	2.1	63	108	1	81
<b>ALL OTHER TYPES</b>								
Farm products—raw materials	9	3,422	133	3.9	50	50	-	378
Petroleum and its products	10	4,326	1,300	30.1	562	510	28	244
All other kinds of business 12/	4	8,725	863	9.9	190	281	1	274
<b>NASHVILLE</b>								
	<b>300</b>	<b>76,714</b>	<b>8,742</b>	<b>11.4</b>	<b>3,038</b>	<b>3,736</b>	<b>113</b>	<b>6,604</b>
Wholesalers proper	198	32,616	5,256	16.2	1,935	2,362	79	4,629
Manufacturers' sales branches	38	12,647	1,963	15.6	580	617	16	1,252
Agents and brokers	45	20,694	405	2.0	105	184	3	8
All other types	19	10,957	1,118	10.2	418	573	16	715
<b>WHOLESALESAERS PROPER</b>								
Automotive products	13	738	226	30.6	105	125	2	229
Chemicals	6	109	40	36.7	11	11	-	21
Clothing and furnishings	9	2,705	387	14.3	89	125	1	330
Coal	5	260	54	20.8	10	15	1	6
Drugs and drug sundries	5	1,296	199	15.4	67	87	-	243
Dry goods	6	1,993	325	16.3	100	141	1	356
Electrical goods	10	689	135	19.6	44	62	1	141
Farm products—raw materials	7	1,260	60	4.8	15	26	2	55
Farm products—consumer goods	34	2,828	540	19.1	234	207	8	107
Farm supplies	7	1,085	151	13.9	56	75	2	131
Groceries and foods (except farm products)	34	9,598	996	10.4	423	495	9	699
Hardware	4	3,472	752	21.7	227	326	1	937
Lumber and building materials (other than metal)	13	1,801	444	24.7	167	190	28	374
Machinery, equipment and supplies (except electrical)	12	1,036	241	23.3	99	112	-	328
Paper and its products	8	2,014	341	16.9	129	203	1	366
Waste materials	4	262	74	28.2	43	26	-	71
All other kinds of business 13/	21	1,370	291	21.2	116	136	22	237
<b>MANUFACTURERS' SALES BRANCHES</b>								
Automotive products	4	705	129	18.3	37	65	1	108
Farm products—consumer goods	3	644	203	31.5	56	51	3	17
Groceries and foods (except farm products)	7	1,040	169	16.3	57	85	1	46
Machinery, equipment and supplies (except electrical)	9	872	239	27.4	85	115	6	329
Plumbing and heating equipment and supplies	3	349	100	28.7	32	47	2	114
All other kinds of business 14/	12	8,937	1,123	12.6	313	254	3	639

## WHOLESALE DISTRIBUTION: 1933

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Table 2B —STATE OF TENNESSEE WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
NASHVILLE (continued)								
AGENTS AND BROKERS								
Coal	3	\$245	\$21	8.6	5	\$9	-	-
Farm products—raw materials	8	5,242	92	1.8	30	49	2	-
Farm products—consumer goods	4	854	29	3.4	7	10	-	-
Groceries and foods (except farm products)	16	8,230	111	1.3	32	66	1	7
Lumber and building materials (other than metal)	4	251	9	3.4	2	3	-	-
All other kinds of business 15/	10	5,862	143	2.4	29	47	-	1
ALL OTHER TYPES								
Farm products—consumer goods	5	1,702	177	10.4	80	69	8	93
Petroleum and its products	9	3,154	750	23.8	226	400	4	206
All other kinds of business 16/	5	6,101	191	3.1	112	104	3	416
CITIES OF 20,000 TO 50,000 POPULATION								
JACKSON								
	43	4,227	637	15.1	224	314	7	457
Wholesalers proper	27	2,624	451	17.2	168	231	6	384
All other types	16	1,603	186	11.6	56	83	1	73
Farm products—consumer goods	6	240	73	30.4	25	22	2	8
Groceries and foods (except farm products)	11	2,032	185	9.1	65	114	2	200
Petroleum and its products	7	684	169	24.7	47	73	1	48
All other kinds of business	19	1,271	210	16.5	87	105	2	201
JOHNSON CITY								
	29	4,075	525	12.9	189	271	6	450
Wholesalers proper	15	2,119	308	14.5	128	186	-	404
All other types	14	1,956	217	11.1	61	85	6	46
Farm products—raw materials	3	769	35	4.6	18	16	1	-
Farm products—consumer goods	7	498	60	12.0	19	26	1	20
Groceries and foods (except farm products)	6	946	67	7.1	30	36	-	121
Petroleum and its products	4	668	149	21.7	32	54	3	42
All other kinds of business	9	1,174	214	18.2	90	139	1	267
CITIES OF 5,000 TO 20,000 POPULATION 17/								
Total	255	34,957	4,035	11.5	1,535	1,972	184	4,793
ATLANTA	11	1,048	136	13.0	46	63	2	74
BRISTOL	16	3,094	490	15.8	171	234	2	460
CLARKSVILLE	52	8,657	917	10.6	382	524	96	2,257
CLEVELAND	8	481	101	21.0	36	46	1	39
COLUMBIA	19	2,516	234	9.3	98	135	16	264
DYERSBURG	22	3,143	426	13.6	182	179	7	433
ELIZABETHTON	5	359	80	21.7	19	27	-	35
GREENVILLE	18	2,972	199	6.7	75	104	6	73
KINGSFORD	8	1,373	210	15.3	51	88	3	141
MORRISTOWN	16	2,438	407	16.7	124	157	7	242
MURFREESBORO	19	1,541	208	13.5	98	92	1	256
PARIS	10	642	121	18.8	43	50	1	239
SHELBYVILLE	6	302	66	21.9	20	27	2	55
SPRINGFIELD	30	5,512	316	5.7	142	185	38	103
UNION CITY	15	869	124	14.3	48	61	2	120



## WHOLESALE DISTRIBUTION: 1933

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Table 3.—STATE OF ~~MISSISSIPPI~~ **TENNESSEE** RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	1,967	\$390,442	\$45,719	11.7	\$368,140	\$1,295	14	\$29	36	\$978
Automotive products	66	9,002	1,698	18.9	8,876	123	-	-	2	3
Chemicals	29	3,445	869	25.2	3,445	-	-	-	-	-
Clothing and furnishings	33	6,313	952	15.1	6,279	-	-	-	2	34
Coal	28	6,844	665	9.7	6,839	1	-	-	2	4
Drugs and drug sundries	27	8,422	1,706	20.3	8,418	-	-	-	1	4
Dry goods	34	12,285	1,825	14.9	12,281	-	-	-	2	4
Electrical goods	34	3,499	533	15.2	3,486	13	-	-	-	-
Farm products—raw materials	215	87,377	4,077	4.7	86,510	864	2	3	-	-
Farm products—consumer goods	383	28,322	3,311	11.7	28,319	1	-	-	2	2
Farm supplies	40	6,258	975	15.6	6,258	-	-	-	-	-
General merchandise	3	590	105	17.8	588	-	1	2	-	-
Groceries and foods (except farm products)	368	110,711	9,449	8.5	110,659	-	4	9	5	43
Hardware	22	12,475	2,193	17.6	12,466	-	-	-	3	9
Jewelry and optical goods	12	532	205	38.5	532	-	-	-	-	-
Lumber and building materials (other than metal)	59	5,849	1,308	22.4	5,846	1	2	2	-	-
Machinery, equipment and supplies (except electrical)	114	14,235	2,765	19.4	13,994	126	-	-	8	<u>1/</u> 115
Metals (except scrap)	13	3,838	316	8.2	3,763	75	-	-	-	-
Paper and its products	26	5,204	1,076	20.7	5,191	10	-	-	2	3
Petroleum and its products	286	26,415	6,927	26.2	26,354	54	3	7	-	-
Plumbing and heating equipment and supplies	21	1,894	548	28.9	1,891	-	1	3	-	-
Waste materials	31	1,228	314	25.6	1,225	-	1	3	-	-
All other kinds of business	123	35,704	3,902	10.9	34,920	27	-	-	7	<u>2/</u> 757

1/ Includes 2 establishments dealing in machinery equipment and supplies with receipts from machine rentals amounting to \$86,000.

2/ Includes 6 exchanges dealing in motion picture films with income from film rentals of \$752,000.

## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 4.—STATE OF **TENNESSEE** CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES							Total Expenses			
	Number	Net sales	Number	Per- cent of total for kind of business	Net sales	Per- cent of total for kind of business	Credit sales			Amount	Per- cent of sales		
							Amount	Estab- lish- ments re- port- ing credit sales	All estab- lish- ments			Amount	Per- cent of sales
<b>Total for State</b>	<b>\$1,967</b>	<b>\$590,442</b>	<b>1,200</b>	<b>61.0</b>	<b>\$242,962</b>	<b>62.2</b>	<b>\$166,567</b>	<b>68.5</b>	<b>42.6</b>	<b>\$56,169</b>	<b>14.9</b>		
<b>WHOLESALEERS PROPER</b>													
<b>Total</b>	<b>950</b>	<b>194,060</b>	<b>685</b>	<b>73.4</b>	<b>142,497</b>	<b>73.4</b>	<b>102,372</b>	<b>71.8</b>	<b>62.8</b>	<b>21,384</b>	<b>15.0</b>		
Amusement and sporting goods	5	235	4	80.0	135	57.4	104	77.0	44.3	40	29.6		
Automotive products	48	4,821	42	87.5	3,310	68.7	2,367	71.5	49.1	952	28.2		
Chemicals	14	847	13	92.9	730	86.2	626	85.8	72.9	191	26.2		
Clothing and furnishings	28	5,035	26	92.9	3,873	76.9	3,494	90.2	69.4	604	15.6		
Coal	19	5,517	17	89.5	5,111	92.6	4,994	97.7	90.5	499	9.8		
Drugs and drug sundries	23	6,485	16	69.6	6,066	93.5	5,154	85.0	79.5	968	16.0		
Dry goods	28	9,507	24	85.7	9,520	99.1	9,108	95.7	94.8	1,666	17.5		
Electrical goods	27	2,316	25	92.6	2,165	93.5	1,578	72.9	68.1	409	18.9		
Farm products—raw materials	41	41,608	16	39.0	10,969	26.4	2,554	23.3	6.1	575	5.2		
Farm products—consumer goods	118	13,850	72	61.0	11,402	82.4	7,160	62.8	51.8	1,859	16.3		
Farm supplies	29	4,506	20	69.0	3,647	80.9	1,977	54.2	45.9	647	17.7		
Furniture and house furnishings	5	561	2	40.0	418	74.5	401	96.9	71.5	89	21.3		
General merchandise	3	590	3	100.0	590	100.0	334	56.6	56.6	105	17.8		
Groceries and foods	258	53,706	184	71.3	43,785	81.5	31,748	72.5	59.1	4,399	10.0		
Hardware	19	11,648	18	94.7	11,538	99.1	10,700	92.7	91.9	2,134	18.5		
Jewelry and optical goods	7	257	6	85.7	217	84.4	135	61.3	51.8	80	36.9		
Lumber and building materials	39	4,559	34	87.2	3,564	81.8	3,361	94.3	77.1	955	26.7		
Machinery, equipment and supplies	62	6,999	57	91.9	6,822	97.5	5,892	86.4	84.2	1,459	21.4		
Metals(except scrap)	5	472	5	100.0	472	100.0	401	85.0	85.0	105	22.2		
Paper and its products	22	4,803	17	77.3	4,174	86.9	3,790	90.8	78.9	877	21.0		
Petroleum and its products	15	1,188	11	68.8	879	74.0	536	61.0	45.1	174	19.8		
Plumbing & heating eq't. & supplies	7	397	6	85.7	326	81.9	262	80.6	66.0	103	31.7		
Tobacco and its products	12	4,340	10	83.3	3,616	83.3	1,264	35.0	29.1	197	5.4		
Waste materials	31	1,228	11	35.5	1,028	83.7	871	84.7	70.9	251	24.7		
All other products	64	8,705	44	68.8	8,141	93.5	3,565	43.8	40.9	2,065	25.4		
<b>ALL OTHER TYPES</b>													
<b>Total</b>	<b>1,037</b>	<b>196,382</b>	<b>517</b>	<b>49.9</b>	<b>100,466</b>	<b>51.2</b>	<b>63,995</b>	<b>63.7</b>	<b>32.6</b>	<b>14,785</b>	<b>14.7</b>		
Amusement and sporting goods	7	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Automotive products	18	4,181	16	88.9	3,966	94.9	3,294	83.1	78.8	547	13.8		
Chemicals	15	(X)	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Clothing and furnishings	6	1,278	4	80.0	978	76.5	975	99.7	76.3	162	16.6		
Coal	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Drugs and drug sundries	4	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods	6	2,678	4	66.7	485	18.0	469	97.1	17.5	121	25.1		
Electrical goods	7	1,183	6	85.7	1,129	95.4	1,077	95.4	91.0	77	6.8		
Farm products—raw materials	174	45,769	22	12.6	19,016	41.5	5,517	28.0	11.6	589	3.1		
Farm products—consumer goods	265	14,492	31	11.7	5,561	37.0	2,203	41.1	15.2	581	10.8		
Farm supplies	11	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Furniture and house furnishings	5	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and foods	110	57,005	57	51.8	26,918	47.2	24,920	92.6	43.7	2,939	10.9		
Hardware	3	827	1	33.3	24	2.9	24	100.0	2.9	6	25.0		
Jewelry and optical goods	5	275	5	100.0	275	100.0	274	99.6	99.6	120	43.6		
Lumber and building materials	20	1,490	11	55.0	1,127	75.6	1,055	93.6	70.8	174	15.4		
Machinery, equipment and supplies	52	7,236	43	82.7	4,756	65.7	4,529	95.2	62.6	1,049	22.1		
Metals(except scrap)	8	3,336	7	87.5	1,773	52.7	1,773	100.0	52.7	188	10.6		
Paper and its products	4	401	3	75.0	303	95.5	317	82.8	79.1	99	25.8		
Petroleum and its products	270	25,227	247	91.5	22,938	90.9	7,478	32.2	29.2	6,231	27.2		
Plumbing & heating eq't. & supplies	14	1,497	12	85.7	1,437	96.0	1,330	92.6	88.8	420	29.2		
Tobacco and its products	5	(X)	-	-	-	-	-	-	-	-	-		
All other products	20	17,449	11	55.0	3,519	20.2	3,024	85.9	17.3	129	3.7		

## WHOLESALE DISTRIBUTION: 1933

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Census of  
American  
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Table 5.—STATE OF TENNESSEE DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,967	\$390,442	\$45,719	1,450	73.7	\$297,702	76.2	\$34,262	11.5	\$171,842	\$5,259	\$83,046	\$37,555
WHOLESALESAERS PROPER													
Total	930	194,060	25,678	834	89.7	165,816	85.4	22,567	13.6	111,683	3,502	46,057	4,574
Amusement and sporting goods	5	235	62	4	80.0	174	74.0	44	25.3	81	52	26	15
Automotive products	48	4,821	1,094	45	93.8	3,226	66.9	873	27.1	2,449	221	546	10
Chemicals	14	847	224	13	92.9	839	99.1	223	26.6	259	124	414	42
Clothing and furnishings	28	5,035	777	28	100.0	5,035	100.0	777	15.4	4,967	28	-	40
Coal	19	5,517	565	18	94.7	5,337	96.7	532	10.0	4,333	79	731	194
Drugs and drug sundries	23	6,485	1,034	22	95.7	5,485	84.6	864	15.8	5,089	43	307	46
Dry goods	28	9,607	1,677	28	100.0	9,607	100.0	1,677	17.5	9,448	38	60	61
Electrical goods	27	2,316	436	26	96.3	2,298	99.2	435	18.9	1,478	75	736	9
Farm products—raw materials	41	41,608	2,435	25	61.0	28,022	67.3	2,043	7.3	445	75	26,797	709
Farm products—consumer goods	118	13,830	2,193	91	77.1	11,640	84.2	1,829	15.7	10,369	649	85	517
Farm supplies	29	4,506	745	22	75.9	4,239	94.1	694	16.4	3,375	487	50	327
Furniture & house furnishings	5	561	110	5	100.0	561	100.0	110	19.6	552	9	-	-
General merchandise	3	590	105	3	100.0	590	100.0	105	17.8	311	122	150	7
Groceries and foods	258	53,706	3,198	256	99.2	52,614	98.0	5,096	9.7	50,253	479	120	1,762
Hardware	19	11,648	2,167	15	78.9	7,618	65.4	1,308	17.2	6,869	66	671	12
Jewelry and optical goods	7	257	85	7	100.0	257	100.0	85	33.1	252	5	-	-
Lumber and building materials	39	4,359	1,090	26	66.7	2,494	57.2	614	24.6	1,591	263	598	42
Machinery, eq't. & supplies	62	6,999	1,513	61	98.4	6,931	99.0	1,492	21.5	770	267	5,658	236
Metals (except scrap)	5	472	105	4	80.0	388	82.2	57	14.7	187	13	188	-
Paper and its products	22	4,803	968	20	90.9	3,880	80.8	829	21.4	2,250	37	1,567	16
Petroleum and its products	16	1,188	227	14	87.5	1,042	87.7	196	18.8	512	115	153	262
Plumbing & heating equipment and supplies	7	397	125	7	100.0	397	100.0	125	31.5	243	19	90	45
Tobacco and its products	12	4,340	239	11	91.7	3,662	84.4	209	5.7	3,638	30	-	-
Waste materials	31	1,228	314	21	67.7	917	74.7	221	24.1	33	71	773	40
All other products	64	8,705	2,190	62	96.9	8,563	98.4	2,129	24.9	1,907	157	6,337	182
ALL OTHER TYPES													
Total	1,037	196,382	20,041	616	59.4	131,886	67.2	11,695	6.9	60,159	1,757	36,989	32,981
Amusement and sporting goods	7	(X)	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	(X)
Automotive products	18	4,181	604	16	88.9	3,378	80.8	506	15.0	2,851	73	435	19
Chemicals	15	(X)	(X)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	5	1,278	175	5	100.0	1,278	100.0	175	13.7	1,278	-	-	-
Coal	9	(X)	(X)	7	(X)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries	4	(X)	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	6	2,678	148	6	100.0	2,678	100.0	148	5.5	404	-	1,193	1,081
Electrical goods	7	1,185	97	6	85.7	1,129	95.4	77	6.8	162	1	821	145
Farm products—raw materials	174	45,769	1,642	75	43.1	22,343	48.8	857	3.8	730	5	13,430	8,178
Farm products—consumer goods	265	14,492	1,118	168	63.4	9,761	67.4	805	8.2	6,604	781	192	2,184
Farm supplies	11	(X)	(X)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture & house furnishings	5	(X)	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	110	57,005	4,251	98	89.1	51,356	90.1	5,930	7.7	33,621	141	986	16,608
Hardware	3	827	26	3	100.0	827	100.0	26	3.1	26	-	-	801
Jewelry and optical goods	5	275	120	4	80.0	272	98.9	119	43.8	266	-	6	-
Lumber and building materials	20	1,490	218	12	60.0	1,112	74.6	181	16.3	646	31	427	8
Machinery, eq't. & supplies	52	7,236	1,252	45	86.5	6,726	93.0	1,105	16.4	1,447	304	4,734	241
Metals (except scrap)	8	3,366	211	4	50.0	872	25.9	69	7.9	668	9	201	-
Paper and its products	4	401	108	4	100.0	401	100.0	108	26.9	4	-	397	-
Petroleum and its products	270	25,227	6,700	96	35.6	6,576	26.1	1,453	22.1	5,530	230	780	35
Plumbing & heating equipment and supplies	14	1,497	423	11	78.6	1,024	68.4	235	22.9	805	4	210	5
Tobacco and its products	5	(X)	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	20	17,449	892	19	95.0	12,428	71.2	223	1.8	175	8	11,945	308



WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF TENNESSEE MONTHLY EMPLOYMENT, BY KIND OF BUSINESS For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Proprietors and firm members	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employment Full-time ratio to average Part-time ratio to average	Average number of employees	NUMBER OF EMPLOYEES—By MONTHS											
		Men		Women			January	February	March	April	May	June	July	August	September	October	November	December
		Estimated average	Estimated average	Estimated average of total														
Total	1,119	16,703	2,386	13.2	14,065	15,807	15,567	15,474	15,553	15,346	15,503	15,662	16,031	16,623	16,896	16,996	17,450	
Amusement and sporting goods	1	61	43	41.6	102	103	101	100	101	103	100	101	104	105	105	106	105	
Automotive products	30	572	82	14.5	636	590	592	594	598	605	629	661	667	691	697	697	697	
Chemicals	8	225	28	10.9	259	222	226	233	233	230	254	242	255	248	262	246	246	
Clothing and furnishings	33	185	76	29.6	252	201	216	211	224	222	266	271	283	292	290	285	264	
Coal	13	169	17	9.9	189	168	162	161	153	153	165	155	169	160	161	163	163	
Drugs and drug sundries	10	442	100	18.6	550	522	516	509	503	504	503	511	525	543	576	572	580	
Dry goods	26	466	173	27.0	628	612	620	617	624	622	629	626	625	627	641	652	646	
Electrical goods	13	180	27	14.4	179	169	161	169	158	159	165	182	182	200	215	208	218	
Farm products—raw materials	207	1,622	136	8.2	959	1,614	1,491	1,442	1,267	998	646	552	547	604	655	679	1,336	
Farm products—consumer goods	263	1,478	290	15.9	699	1,699	1,164	891	956	765	402	226	263	260	244	253	1,250	
Farm supplies	27	494	45	8.3	368	213	219	280	1,352	1,419	1,418	1,442	1,419	1,417	1,474	1,484	1,527	
Furniture and house furnishings	2	66	9	13.4	61	53	53	61	75	72	66	60	60	51	52	61	63	
General merchandise	1	27	8	22.5	30	32	33	29	31	30	29	29	29	32	29	28	28	
Groceries and foods (except farm products)	233	3,328	662	17.0	3,795	3,581	3,565	3,612	3,612	3,656	3,794	3,825	3,931	3,931	4,071	4,094	4,147	
Hardware	2	745	120	13.6	826	826	839	819	819	826	844	854	874	878	869	916	932	
Jewelry and optical goods	4	71	21	22.9	81	85	85	86	87	83	86	86	89	91	92	91	92	
Lumber and building materials (other than metal)	42	601	63	9.5	560	543	540	541	548	552	556	567	569	576	576	576	577	
Machinery, equipment and supplies (except electrical)	46	969	147	13.2	1,051	1,005	1,011	991	983	1,007	1,035	1,050	1,083	1,083	1,143	1,121	1,083	
Metals (except scrap)	2	110	13	10.4	87	85	85	88	82	85	87	90	91	91	90	95	95	
Paper and its products	14	338	65	16.1	396	390	391	389	389	389	394	395	402	402	402	402	402	
Petroleum and its products	30	2,166	56	2.5	2,049	2,032	2,051	2,038	2,042	2,045	2,016	2,032	2,030	2,076	2,075	2,079	2,079	
Plumbing and heating equipment and supplies	8	167	166	152	172	111	105	112	123	132	152	156	156	157	157	157	156	
Tobacco and its products (except leaf)	11	143	30	17.5	148	148	145	145	145	146	144	147	146	152	152	152	152	
Waste materials	32	161	35	16.4	187	154	156	164	160	186	202	201	201	201	201	201	192	
All other products	61	1,057	98	8.6	1,068	791	641	654	654	724	1,179	1,233	1,309	1,610	1,446	1,506	1,144	
						67	24	25	29	46	109	111	104	84	91	74	56	



## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF ALABAMA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)	
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Part-time		Percent of sales
						1933	1929					
<b>THE STATE</b>	1,063	1,743	\$209,397	\$574,145	\$28,911	13.8	7.9	9,525	\$12,510	6.0	\$366	\$31,945
<b>Wholesalers proper</b>	789	785	116,177	275,088	17,561	15.1	10.4	6,059	7,254	6.2	248	26,554
Wholesale merchants	739	749	92,907	268,806	13,306	14.3	10.5	5,763	6,677	7.2	235	13,987
Exporters	13	18	17,916	(X)	3,650	20.4	(X)	106	249	1.4	3	12,497
Importers	3	2	46	(X)	8	17.4	(X)	3	4	8.7	1	5
Limited function wholesalers	34	16	5,308	6,281	597	11.2	6.1	187	324	6.1	9	65
<b>Manufacturers' sales branches</b>	135	151	33,569	128,395	5,128	15.3	6.7	1,752	2,515	7.5	56	2,543
With stocks	104	-	21,996	-	3,912	17.8	-	1,503	1,902	8.6	22	2,543
Without stocks	31	-	11,573	-	1,216	10.5	-	249	613	5.3	14	-
<b>Agents and brokers</b>	129	127	24,703	62,780	827	3.3	2.4	280	374	1.5	21	225
Brokers	65	46	15,385	14,277	374	2.4	1.8	121	141	0.9	7	84
Commission merchants	16	19	4,706	22,537	152	3.2	1.9	65	81	1.7	1	80
Manufacturers' agents	38	37	2,719	6,594	135	5.0	4.3	48	56	2.1	3	19
Other agents	10	25	1,893	19,372	166	8.8	2.9	46	96	5.1	10	40
<b>All other types</b>	550	680	34,848	107,882	5,395	15.4	6.5	1,434	2,367	6.8	61	2,628
Bulk tank stations	417	342	19,829	26,059	4,880	24.6	18.7	1,237	2,184	11.0	41	1,520
Assemblers and country buyers	113	293	8,973	52,212	365	4.1	1.8	139	132	1.5	16	947
Cooperative marketing associations	12	30	512	2,475	29	9.3	2.6	9	11	3.5	2	9
Cream stations 1/	4	-	6	-	1	16.7	-	2	1	16.7	-	-
Other types	4	15	5,828	27,136	120	2.1	4.0	47	39	0.7	3	149
<b>BIRMINGHAM</b>	417	423	81,965	254,204	11,254	13.7	8.7	3,908	5,536	6.8	126	7,528
<b>Wholesalers proper</b>	250	248	37,965	101,477	6,199	16.3	13.1	2,459	3,236	8.5	77	5,251
Manufacturers' sales branches	82	103	23,284	102,663	3,643	15.6	6.3	1,046	1,735	7.5	28	1,607
Agents and brokers	87	55	12,664	22,302	513	4.1	3.8	173	250	2.0	16	118
All other types	13	17	8,052	27,762	899	11.2	5.6	228	315	3.9	5	552

1/ Cream stations were not included for the most part in the 1929 data.



## WHOLESALE DISTRIBUTION, 1933

Census of American Business  
 TABLE 2A. - STATE OF ALABAMA  
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Mfg. est. branches					Kind of Business	Total	Mfg. est. branches					
		Wholesale merchants	With stocks	Without stocks	Brokers	All other types 1/			Wholesale merchants	With stocks	Without stocks	Brokers	All other types 1/	
Waste materials	35	35	-	-	-	-	All other products (continued)							
Iron and steel scrap	9	9	-	-	-	-	Forest products (except lumber)	3	1	1	-	-	-	1
Junk and scrap (general line)	21	21	-	-	-	-	Leather	3	3	-	-	-	-	-
Waste paper, rags and rubber	5	5	-	-	-	-	Leather goods	4	4	-	-	-	-	-
							Newspapers and magazines	5	3	-	-	1	1	-
All other products	36	26	2	1	3	4	Oils and greases (animal and vegetable)	2	2	-	-	-	-	-
Bags and bagging	2	2	-	-	-	-	Rubber goods (general line)	1	-	1	-	-	-	-
Beer	1	1	-	-	-	-	Miscellaneous kinds of business	10	6	-	-	-	2	2
Flowers and nursery stock	5	4	-	-	-	1								

1/ The 664 "All other types" consists of the following:

Exporters	13	Manufacturers' agents (continued)	
Cotton	5	Construction machinery, equipment and supplies	3
Lumber and millwork	8	Mill and mine supplies (general line)	1
Importers	3	Other industrial machinery, equipment and supplies	6
Fruits and vegetables (fresh)	1	Laundry equipment and supplies	1
Other food and grocery specialties	2	Other service equipment and supplies	2
Limited function wholesalers	34	Iron and steel	2
Coal	3	Other metal and metal works	2
Dairy products (general line)	1	Heating equipment (general line)	2
Cheese	1	Plumbing and heating equipment (general line)	2
Fruits and vegetables (fresh)	3	Miscellaneous kinds of business	1
Feed	3	Selling agents	8
Groceries (general line)	2	Automotive equipment, accessories and parts	1
Confectionery and soft drinks	4	Coal	4
Fish and sea foods	1	Fertilizer	1
Other food and grocery specialties	6	Confectionery and soft drinks	1
Lumber and millwork	8	Iron and steel	1
Farm and dairy machinery and equipment	1	Bulk tank stations (petroleum)	417
Forest products	1	Chain store warehouses (groceries-general line)	2
Commission merchants	16	Assemblers and country buyers	113
Paints and varnishes	1	Cotton	57
Cotton	3	Hides, skins, and furs (raw)	4
Livestock	6	Horses and mules	11
Fruits and vegetables	1	Livestock	10
Meats and meat products	1	Other farm products-raw materials	10
Other food and grocery specialties	1	Milk and cream	1
Lumber and millwork	1	Poultry and poultry products	7
Paper and its products	1	Dairy and poultry products	2
Flowers and nursery stock	1	Fruits and vegetables (fresh)	6
Export agents	2	Other farm products-consumer goods	1
Feed	1	Fertilizer	1
Lumber and millwork	1	Seeds	1
Manufacturers' agents	38	Lumber and millwork	1
Clothing, women's and children's	1	Miscellaneous kinds of business	1
Shoes and other footwear	1	Cooperative marketing associations	12
Piece goods	1	Livestock	3
Radios and radio equipment	2	Poultry and poultry products	1
Other food and grocery specialties	5	Fruits and vegetables (fresh)	5
Hardware (specialty lines)	1	Feed	2
Lumber and millwork	2	Fertilizer	1
Other lumber and building materials	3	Elevators (grain)	2
		Cream stations (milk and cream)	4

## WHOLESALE DISTRIBUTION: 1933

12-29-A  
 Census of  
 American  
 Business

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>THE STATE</u>	1,603	\$209,397	\$28,911	13.8	9,525	\$12,510	\$366	\$31,945
Wholesalers proper	789	116,177	17,561	15.1	6,059	7,254	248	26,554
Manufacturers' sales branches	125	33,569	5,128	15.3	1,752	2,515	36	2,543
Agents and brokers	129	24,703	827	3.3	280	374	21	223
All other types	550	34,948	5,795	16.4	1,434	2,367	61	2,625
<u>WHOLESALE TRADING COMPANIES</u>								
Amusement and sporting goods	8	173	40	27.1	15	12	1	32
Automotive products	40	2,082	560	26.9	248	289	3	487
Chemicals	10	3,549	290	8.2	97	123	1	452
Paints and varnishes	4	156	76	48.7	15	17	1	36
All other	6	3,393	214	6.3	82	106	-	396
Clothing and furnishings	10	1,329	221	16.6	80	123	5	211
Clothing, men's and boys'	3	319	27	8.4	12	16	-	41
All other	7	1,010	194	19.2	68	107	5	170
Coal	9	1,828	136	7.4	29	65	4	26
Drugs and drug sundries	12	4,163	781	18.8	273	345	2	1,033
Drugs (general line)	8	3,825	706	18.5	237	291	-	951
All other	4	328	75	22.8	36	54	2	82
Dry goods	15	3,330	584	17.2	165	297	3	700
Dry goods (general line)	12	3,298	561	17.0	161	286	2	678
All other	3	92	23	25.0	4	11	1	22
Electrical goods	6	878	216	24.6	62	68	1	106
Farm products—raw materials	26	20,930	3,794	18.2	180	301	6	12,795
Cotton	16	19,862	3,683	18.5	137	256	5	12,663
Horses and mules	4	567	56	9.9	17	14	-	24
Livestock	3	197	30	15.2	13	11	-	7
All other	3	204	25	12.2	13	10	1	11
Farm products—consumer goods	106	6,291	1,214	19.0	514	496	27	138
Dairy products (general line)	10	808	321	39.7	130	116	7	11
Milk and cream	4	789	146	18.5	44	60	-	3
All other dairy products	3	60	28	46.7	13	10	-	4
Poultry and poultry products	12	491	45	9.2	30	24	2	8
Fruits and vegetables (fresh)	70	4,304	625	14.5	260	267	17	89
All other	7	342	49	14.3	37	19	1	23
Farm supplies	28	2,603	276	10.6	140	139	5	201
Feed	22	2,469	240	9.7	124	130	5	137
Fertilizer	6	134	36	26.8	16	9	-	64
Furniture and house furnishings	6	259	47	18.1	23	24	-	46
General merchandise	3	345	46	13.3	19	29	1	46
Groceries and foods (except farm products)	291	38,725	3,994	10.3	1,801	2,149	92	4,225
Groceries (general line)	82	22,766	1,796	7.9	937	1,006	11	2,937
Confectionery and soft drinks	63	3,605	740	20.5	290	404	25	120
Fish and sea foods	27	366	92	25.1	34	44	13	7
Meats and meat products	18	1,339	202	15.1	114	112	5	53
Other food and grocery specialties	101	10,649	1,164	10.9	526	583	38	1,108
Hardware	16	8,157	1,624	19.9	681	1,031	13	2,830
Jewelry and optical goods	5	150	59	39.3	29	35	-	34

## WHOLESALE DISTRIBUTION: 1933

12-60-6  
Census of  
American  
Business

Table 28.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Lumber and building materials (other than metal)	50	\$7,496	\$1,222	16.3	568	\$561	\$26	\$590
Lumber and millwork	34	6,653	968		481	454	5	339
All other	16	843	254		87	107	31	251
Machinery, equipment and supplies (except electrical)	44	4,069	998	24.5	334	443	10	1,026
Construction machinery, eqp't. & supplies	3	547	111		29	47	2	106
Industrial machinery, eqp't. & supplies	11	1,763	445		143	211	3	472
Mill and mine supplies (general line)	6	1,649	403		132	198	3	452
All other	5	114	42		11	13	-	20
Professional equipment and supplies	7	364	104		40	47	2	100
Service equipment and supplies	8	484	148		50	59	-	132
Transportation equipment and supplies	8	277	48		17	21	3	34
Other machinery, equipment and supplies	7	634	142		55	58	-	182
Metals (except scrap)	3	313	35	11.2	9	14	2	58
Paper and its products	12	1,412	247	17.5	105	160	2	329
Petroleum and its products	12	434	87	20.0	37	37	4	24
Plumbing and heating eqp't. and supplies	4	213	48	22.5	20	20	1	102
Tobacco and its products (except leaf)	11	4,129	220	5.3	92	107	1	279
Waste materials	35	1,413	355	25.1	259	177	18	274
Iron and steel scrap	9	786	184		137	95	10	180
Junk and scrap (general line)	21	576	144		103	70	8	77
Waste paper, rags and rubber	5	51	27		19	12	-	17
All other products	27	1,846	467	25.3	279	209	10	620
Flowers and nursery stock	4	64	16		12	7	-	8
Leather	3	147	30		12	15	-	29
Leather goods	4	119	30		12	16	-	42
Newspapers and magazines	3	134	20		12	13	-	6
Miscellaneous kinds of business	13	1,382	371		231	158	10	535
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	104	21,996	3,912	17.8	1,503	1,902	22	2,543
Automotive products	3	1,861	209	11.2	45	92	1	159
Chemicals	7	1,680	241	14.3	70	135	-	231
Farm supplies	6	1,924	292	15.2	88	102	2	311
Groceries and foods (except farm products)	40	10,223	1,532	15.0	492	671	13	469
Jewelry and optical goods	4	98	42	42.9	19	27	-	13
Lumber and building materials (other than metal)	4	996	207	20.8	40	83	1	280
Machinery, equipment and supplies (except electrical)	25	1,981	475	24.0	171	242	2	494
Metals (except scrap)	4	2,061	631	30.6	490	413	1	273
Plumbing and heating equipment and supplies	6	742	221	29.8	66	94	2	242
All other kinds of business	5	430	62	14.4	22	43	-	71
WITHOUT STOCKS	31	11,573	1,216	10.5	249	613	14	-
Electrical goods	7	955	110	11.8	26	64	9	-
Farm supplies (fertilizer)	4	940	91	9.7	22	51	-	-
Machinery, equipment and supplies (except electrical)	6	535	107	20.0	21	60	-	-
Tobacco and its products (except leaf)	3	2,589	97	3.7	32	64	-	-
All other kinds of business	11	6,574	811	12.3	148	374	5	-

## WHOLESALE DISTRIBUTION: 1933

12-00-5  
Census of  
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Business

Table 2 B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AGENTS AND BROKERS								
BROKERS	65	\$15,385	\$374	2.4	121	\$141	\$7	\$84
Farm products—raw materials	9	2,887	48	1.7	7	18	-	13
Farm products—consumer goods	8	1,387	71	5.1	33	26	2	13
Groceries and foods (except farm products)	39	10,677	238	2.2	78	92	5	58
All other kinds of business	9	434	17	3.9	3	5	-	-
COMMISSION MERCHANTS	16	4,706	152	3.2	65	81	1	80
Farm products—raw materials	9	3,428	97	2.8	47	66	1	71
All other kinds of business	7	1,278	55	4.3	18	15	-	9
MANUFACTURERS' AGENTS	38	2,719	135	5.0	48	56	3	19
Groceries and foods (except farm products)	5	351	4	1.1	1	-	-	-
Lumber and building materials (other than metal)	5	124	6	4.8	1	4	1	-
Machinery, equipment and supplies (except electrical)	13	465	54	11.6	23	25	-	11
Metals (except scrap)	4	1,250	22	1.8	9	9	1	6
Plumbing and heating equipment and supplies	4	128	15	11.7	3	5	-	-
All other kinds of business	7	401	34	8.5	11	13	1	2
OTHER AGENTS	10	1,893	166	8.6	46	96	10	40
Coal	4	1,545	114	7.4	27	67	10	-
All other kinds of business	6	348	52	14.9	19	29	-	40
ALL OTHER TYPES								
BULK TANK STATIONS	417	19,829	4,880	24.6	1,237	2,184	41	1,520
ASSEMBLERS AND COUNTRY BUYERS	113	8,973	355	4.1	139	132	15	947
Farm products—raw materials	92	8,401	313	3.7	99	111	11	934
Farm products—consumer goods	17	252	35	13.9	34	15	3	9
All other kinds of business	4	320	17	5.3	6	6	1	4
COOPERATIVE MARKETING ASSOCIATIONS	12	312	29	9.3	9	11	2	9
Farm products—raw materials	3	45	1	2.2	-	1	1	-
Farm products—consumer goods	6	208	23	11.1	6	7	1	3
Farm supplies	3	59	5	8.5	3	3	-	6
CREAM STATIONS	4	6	1	16.7	2	1	-	-
OTHER TYPES	4	5,828	120	2.1	47	39	3	149
CITIES OF 100,000 POPULATION AND OVER								
BIRMINGHAM								
	417	81,965	11,254	13.7	3,908	5,536	126	7,528
Wholesalers proper	250	37,965	6,199	16.3	2,459	3,236	77	5,251
Manufacturers' sales branches	82	23,284	3,643	15.6	1,046	1,735	28	1,607
Agents and brokers	67	12,684	513	4.1	175	250	16	118
All other types	18	8,052	899	11.2	228	315	5	552
WHOLESALE PROPER								
Amusement and sporting goods	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	13	1,186	258	21.8	117	139	2	197
Chemicals	6	263	146	55.5	41	69	1	45
Clothing and furnishings	7	784	142	18.1	60	90	5	68
Coal	6	1,525	95	6.2	24	46	1	25
Drugs and drug sundries	6	2,138	394	18.4	129	172	-	506
Dry goods	6	1,031	196	19.0	57	92	1	198
Electrical goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	3	441	47	10.7	12	16	2	13



## WHOLESALE DISTRIBUTION: 1933

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Census of American Business  
 Table 28.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS  
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Farm products—consumer goods	34	\$2,780	\$550	19.8	196	\$219	\$8	\$55
Farm supplies	5	1,127	100	8.9	53	62	-	51
Furniture and house furnishings	3	194	28	14.4	8	14	-	34
Groceries and foods (except farm products)	62	10,080	1,216	12.1	487	650	24	818
Hardware 1/	3	4,535	928	20.5	379	633	5	1,582
Jewelry and optical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	15	3,860	487	12.6	163	264	2	132
Machinery, equipment and supplies (except electrical)	20	2,405	551	22.9	182	245	2	558
Paper and its products	7	1,149	200	17.4	86	33	1	276
Petroleum and its products	3	53	13	24.5	6	8	1	3
Tobacco and its products (except leaf)	4	1,088	62	5.7	31	30	-	66
Waste materials	13	976	254	26.0	161	126	17	202
All other kinds of business 2/	18	1,234	234	19.0	169	124	3	260
MANUFACTURERS' SALES BRANCHES								
Automotive products	3	1,561	209	11.2	45	92	1	159
Chemicals	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	15	5,882	1,060	18.0	315	435	7	222
Lumber and building materials (other than metal)	6	1,612	238	14.8	46	102	1	280
Machinery, equipment and supplies (except electrical)	25	2,408	546	22.7	179	284	2	442
Metals (except scrap) 3/	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	4	531	178	33.5	53	80	2	192
All other kinds of business 4/	10	2,113	174	8.2	60	110	-	76
AGENTS AND BROKERS								
Coal	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	4	2,935	48	1.6	15	32	-	-
Farm products—consumer goods	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	18	4,349	100	2.5	38	44	3	45
Lumber and building materials (other than metal)	3	121	6	5.0	1	3	1	-
Machinery, equipment and supplies (except electrical)	13	465	54	11.6	23	25	-	11
Metals (except scrap)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	4	128	14	10.9	4	5	-	-
All other kinds of business 5/	10	603	70	11.6	29	36	1	45
ALL OTHER TYPES								
Petroleum and its products	13	3,025	782	25.9	185	273	2	408
All other kinds of business 6/	5	5,027	117	2.3	43	42	3	144
CITIES OF 50,000 TO 100,000 POPULATION								
<u>MOBILE</u>	173	41,523	6,532	15.7	1,253	1,674	55	7/ 14,795
Wholesalers proper	112	32,617	5,642	17.3	963	7/ 1,323	46	7/ 14,360
Manufacturers' sales branches	19	3,110	387	12.4	177	179	4	178
Agents and brokers	26	4,447	132	3.0	79	41	3	8
All other types	16	1,349	371	27.5	114	131	-	249

## WHOLESALE DISTRIBUTION: 1933

12-2-3  
Census of  
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Business

Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MOBILE (continued)								
WHOLESALESAERS PROPER								
Automotive products	6	\$ 150	\$ 66	37.3	24	\$ 30	-	\$ 36
Dry goods	3	522	181	34.7	42	78	-	112
Farm products—raw materials	4	14,914	3,211	22.2	78	202	\$ 1	12,103
Farm products—consumer goods	17	1,455	219	15.1	95	98	12	18
Groceries and foods (except farm products)	25	3,354	466	13.9	224	253	15	387
Lumber and building materials (other than metal)	16	2,608	287	11.0	67	109	3	188
Machinery, equipment and supplies (except electrical)	13	1,029	295	28.7	83	126	5	254
Paper and its products	3	190	33	17.4	15	18	-	34
Tobacco and its products (except leaf)	3	1,919	92	4.8	35	42	-	143
Waste materials	4	185	41	22.2	33	19	1	40
All other kinds of business <u>8/</u>	18	6,291	661	10.5	267	348	11	1,045
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	10	1,922	268	13.9	94	126	3	101
Machinery, equipment and supplies (except electrical)	3	70	22	31.4	8	11	-	34
All other kinds of business <u>9/</u>	6	1,118	97	8.7	35	43	1	43
AGENTS AND BROKERS								
Farm products—raw materials	3	362	1	0.3	-	-	-	-
Groceries and foods (except farm products)	10	3,091	86	2.8	28	29	1	8
Lumber and building materials (other than metal)	4	164	10	6.1	3	4	1	-
All other kinds of business <u>10/</u>	9	830	35	4.2	8	8	1	-
ALL OTHER TYPES								
Petroleum and its products	13	1,107	352	31.8	88	120	-	227
All other kinds of business <u>11/</u>	3	242	19	7.9	26	11	-	22
MONTGOMERY								
	89	21,577	2,308	10.7	832	1,089	17	2,568
WholesaleSAERS PROPER								
WholesaleSAERS proper	51	10,687	1,313	12.3	545	675	7	1,664
Manufacturers' sales branches	19	4,832	572	11.8	187	264	4	384
Agents and brokers	7	1,237	44	3.6	20	28	1	6
All other types	12	4,821	379	7.9	80	122	5	514
WHOLESALESAERS PROPER								
Automotive products	6	315	123	39.0	57	64	-	100
Farm products—raw materials	4	639	71	11.1	32	22	-	23
Farm products—consumer goods	6	501	96	19.0	44	38	1	12
Groceries and foods (except farm products)	16	4,634	377	8.1	178	222	3	560
Machinery, equipment and supplies (except electrical)	5	325	67	20.6	23	28	1	56
All other kinds of business <u>12/</u>	14	4,273	580	13.6	211	301	2	913

## WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MONTGOMERY (continued)								
MANUFACTURERS' SALES BRANCHES								
Farm supplies	6	\$2,206	\$276	12.5	50	\$110	\$1	\$191
Groceries and foods (except farm products)	7	1,559	207	13.3	80	104	3	70
All other kinds of business 13/	6	1,067	89	8.3	57	50	-	123
AGENTS AND BROKERS								
Farm products—raw materials	5	1,212	39	3.2	19	28	1	6
All other kinds of business	2	25	5	20.0	1	-	-	-
ALL OTHER TYPES								
Petroleum and its products	9	2,309	278	12.0	57	91	4	78
All other kinds of business 14/	3	2,512	101	4.0	23	31	1	436
CITIES OF 20,000 TO 50,000 POPULATION								
ANNISTON								
Wholesalers proper	21	2,229	316	14.2	149	163	4	324
All other types	12	1,602	160	9.5	39	65	4	113
Farm products—raw materials	3	1,044	48	4.6	6	14	3	106
Farm products—consumer goods	4	192	34	17.7	19	19	1	6
Groceries and foods (except farm products)	9	1,530	177	11.6	81	96	2	144
Petroleum and its products	6	332	89	26.8	23	36	-	24
All other kinds of business	11	813	128	15.7	59	63	2	158
BESSMER								
Wholesalers proper	9	1,392	161	11.6	89	89	3	124
All other types	4	738	333	45.1	320	248	-	267
Groceries and foods (except farm products)	3	388	39	10.1	19	17	1	20
All other kinds of business	10	1,742	455	26.1	390	320	2	371
GODSDEN								
Wholesalers proper	19	2,073	256	12.3	126	127	3	285
All other types	11	1,013	136	13.4	40	63	1	107
Groceries and foods (except farm products)	5	1,316	106	8.1	53	60	1	114
Petroleum and its products	8	465	110	23.7	30	52	1	26
All other kinds of business	17	1,305	176	13.5	83	78	2	252
TUSCALOOSA								
Wholesalers proper	21	3,835	583	15.2	180	180	3	528
All other types	15	4,041	156	3.9	52	69	1	41
Farm products—consumer goods	7	336	101	30.1	36	29	1	10
Groceries and foods (except farm products)	11	3,789	89	2.3	54	47	1	94
Petroleum and its products	8	486	107	22.0	31	53	1	30
All other kinds of business	10	3,265	442	13.5	111	120	1	535

## WHOLESALE DISTRIBUTION: 1933

Census of  
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Table 28. —STATE OF ALABAMA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An 'X' in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION <sup>15/</sup>								
Total	249	\$24,395	\$3,148	12.9	1,178	\$1,477	\$63	\$3,167
ANDALUSIA	13	870	141	16.2	51	72	3	168
BOCATOR	30	2,210	243	11.0	95	119	4	286
BOEIAN	25	2,777	272	9.8	100	123	1	275
COFANA	11	677	98	14.5	49	51	1	55
DAKFIELD	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ETHELTON	33	2,775	261	9.4	92	139	9	265
HOUSTON	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
HOUSTON	32	3,302	412	12.5	145	184	10	448
MAPPER	14	1,316	306	23.3	106	99	7	61
MOBILE	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MOBILE	13	1,135	178	15.7	61	95	4	134
MOBILE	4	147	29	19.7	17	14	1	19
MOBILE	38	6,536	801	12.3	317	382	16	2,264
SHEFFIELD	9	970	153	15.8	59	83	2	75
VALADAGA	10	888	97	10.9	27	39	1	59
TRAY	13	661	113	17.1	35	51	4	66

- <sup>1/</sup> The unusual increase in the volume of hardware business since 1929 was due principally to a reclassification of certain establishments whose major part of the business in 1929 consisted of machinery and equipment, but because of the unusual decline in machinery business their major business now consists in hardware.
- <sup>2/</sup> Includes 1 establishment dealing in general merchandise; 2 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 13 in all other products.
- <sup>3/</sup> The large decline in business under this classification is explained by a change in method of operation since 1929 on the part of several iron companies which no longer maintain sales branches but sell instead directly from their plants.
- <sup>4/</sup> Includes 1 establishment dealing in coal; 2 in furniture and house furnishings; 2 in jewelry and optical goods; 1 in paper and its products; 1 in tobacco and its products (except leaf); and 3 in all other products.
- <sup>5/</sup> Includes 1 establishment dealing in automotive products; 2 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in farm supplies; 1 in general merchandise; 1 in hardware; and 1 in all other products.
- <sup>6/</sup> Includes 3 establishments dealing in farm products—raw materials; 1 in farm supplies; and 1 in groceries and foods (except farm products).
- <sup>7/</sup> The unusually large stocks in relation to sales and the relatively small number of employees for the volume of business involved are accounted for largely by the business of cotton merchants and cotton exporters.
- <sup>8/</sup> Includes 2 establishments dealing in chemicals; 2 in coal; 2 in drugs and drug sundries; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 2 in petroleum and its products; and 2 in all other products.
- <sup>9/</sup> Includes 1 establishment dealing in chemicals; 1 in farm supplies; 1 in jewelry and optical goods; 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
- <sup>10/</sup> Includes 1 establishment dealing in chemicals; 1 in coal; 2 in farm products—consumer goods; 1 in farm supplies; 1 in general merchandise; and 3 in all other products.
- <sup>11/</sup> Includes 1 establishment dealing in farm products—raw materials; 1 in farm products—consumer goods; and 1 in all other products.
- <sup>12/</sup> Includes 1 establishment dealing in drugs and drug sundries; 2 in dry goods; 1 in electrical goods; 2 in farm supplies; 1 in hardware; 1 in lumber and building materials (other than metal); 2 in paper and its products; 1 in tobacco and its products (except leaf); 1 in waste materials; and 2 in all other products.
- <sup>13/</sup> Includes 1 establishment dealing in farm supplies; 1 in jewelry and optical goods; 1 in machinery, equipment and supplies (except electrical); 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
- <sup>14/</sup> Includes 2 establishments dealing in farm products—raw materials; and 1 in farm products—consumer goods.
- <sup>15/</sup> No wholesale reports were received from Alabama City and Tarrant.

## WHOLESALE DISTRIBUTION: 1933

12-26-7

Census of

American

Business

Table 3.—STATE OF ALABAMA

RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	1,603	\$209,397	\$28,911	13.8	\$208,828	325	13	\$54	30	\$190
Amusement and sporting goods	8	175	40	23.1	154	-	-	-	5	1/ 19
Automotive products	44	4,046	800	19.8	3,996	48	1	-	1	1
Drugs and drug sundries	12	4,163	781	18.8	4,102	-	-	-	3	61
Electrical goods	16	1,953	348	17.8	1,940	3	-	-	1	10
Farm products—raw materials	141	55,679	4,272	12.0	35,567	103	1	3	2	6
Farm products—consumer goods	142	8,494	1,353	15.9	8,484	1	1	8	1	1
Farm supplies	46	5,779	674	11.7	5,769	7	-	-	1	3
Groceries and foods (except farm products)	381	66,335	6,054	9.1	66,217	72	4	18	5	28
Jewelry and optical goods	9	248	101	40.7	248	-	-	-	-	-
Lumber and building materials (other than metal)	66	10,069	1,500	14.9	10,055	-	2	4	2	10
Machinery, equipment and supplies (except electrical)	88	7,050	1,634	23.2	6,926	82	-	-	7	2/ 42
Metals (except scrap)	16	4,229	772	18.3	4,229	-	-	-	-	-
Paper and its products	15	1,686	269	16.0	1,686	-	-	-	-	-
Petroleum and its products	429	20,263	4,967	24.5	20,263	-	-	-	-	-
Plumbing and heating eq't. & supplies	14	1,083	284	26.2	1,083	-	-	-	-	-
Tobacco and its products (except leaf)	14	6,718	317	4.7	6,718	-	-	-	-	-
Waste materials	35	1,413	355	25.1	1,413	-	-	-	-	-
All other kinds of business	127	30,016	4,410	14.7	29,978	9	4	20	4	9

1/ Includes 2 exchanges dealing in motion picture films with income from film rentals of \$17,000.

2/ Includes 1 establishment dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$3,000.

## WHOLESALE DISTRIBUTION: 1933

12-20-3  
Census of  
American  
Business

Table 4.—STATE OF ALABAMA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Per- cent of sales
								Estab- lish- ments re- port- ing credit sales	All estab- lish- ments		
Total for State	1,603	\$209,397	1,114	69.6	\$153,771	73.4	\$102,029	66.4	48.7	\$25,060	16.3
WHOLESALESAERS PROPER											
Total	789	116,177	566	71.7	99,854	86.9	64,560	64.6	55.6	15,857	15.9
Amusement and sporting goods	8	173	4	50.0	126	72.8	51	40.5	29.5	23	18.3
Automotive products	40	2,082	33	82.5	1,536	73.8	1,091	71.0	52.4	458	29.8
Chemicals	10	3,549	9	90.0	3,547	99.9	892	25.1	26.1	290	8.2
Clothing and furnishings	10	1,329	8	80.0	1,118	84.1	1,061	96.7	81.3	197	17.6
Coal	9	1,828	5	55.6	1,231	67.3	1,138	92.4	62.3	108	8.8
Drugs and drug sundries	12	4,165	10	83.3	4,111	98.8	3,581	87.1	86.0	776	18.9
Dry goods	15	3,390	15	100.0	3,390	100.0	3,164	93.3	93.3	584	17.2
Electrical goods	6	878	4	66.7	814	92.7	778	95.6	88.6	211	25.9
Farm products—raw materials	26	20,830	9	34.6	15,045	72.2	1,588	10.6	7.6	3,410	22.7
Farm products—consumer goods	106	6,391	74	69.8	5,721	89.6	3,550	62.1	56.5	1,086	19.0
Farm supplies	28	2,603	20	71.4	2,342	90.0	1,047	44.7	40.2	260	11.1
Furniture and house furnishings	6	259	4	66.7	245	94.6	216	88.2	83.4	40	16.3
General merchandise	3	345	2	66.7	307	89.0	208	57.8	60.3	40	13.0
Groceries and foods	290	38,725	201	69.3	33,287	86.0	24,420	73.4	63.1	3,481	10.6
Hardware	16	8,157	16	100.0	8,157	100.0	7,306	89.6	89.6	1,624	19.9
Jewelry and optical goods	6	150	4	80.0	101	67.3	44	45.6	29.3	52	51.5
Lumber and building materials	51	7,496	39	76.5	7,026	93.7	5,760	82.0	76.8	1,029	14.6
Machinery, eqp't and supplies	44	4,069	39	88.6	4,017	98.7	3,676	89.0	87.9	980	24.4
Metals (except scrap)	3	313	3	100.0	313	100.0	300	96.8	95.8	36	11.2
Paper and its products	12	1,412	10	83.3	1,370	97.0	1,214	86.6	86.0	240	17.6
Petroleum and its products	12	434	11	91.7	394	90.8	144	36.5	33.2	74	18.8
Plumbing & heating eqp't & supplies	4	213	3	75.0	112	52.6	79	70.5	37.1	36	32.1
Tobacco & its products (except leaf)	11	4,129	8	72.7	2,941	71.2	1,696	54.3	38.7	168	6.7
Waste materials	35	1,413	15	42.9	909	64.3	808	58.9	57.2	237	26.1
All other products	27	1,846	20	74.1	1,694	91.8	918	54.2	49.7	418	24.7
ALL OTHER TYPES											
Total	814	93,220	548	67.3	53,917	67.8	37,479	69.5	40.2	9,203	17.1
Automotive products	4	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	9	(X)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	-	-	-	-	-	-	-	-	-
Coal	5	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	-	-	-	-	-	-	-	-	-
Electrical goods	10	1,075	9	90.0	1,027	95.5	962	93.7	89.5	126	12.3
Farm products—raw materials	115	14,849	23	20.0	613	4.1	240	39.2	1.6	92	16.0
Farm products—consumer goods	36	2,103	10	27.8	1,417	67.4	1,329	93.8	63.2	75	5.3
Farm supplies	18	3,176	10	55.6	2,751	86.6	1,607	58.4	50.6	351	12.8
Furniture and house furnishings	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	91	27,610	44	48.4	12,628	45.7	10,037	79.5	36.4	1,661	13.1
Hardware	1	(X)	-	-	-	-	-	-	-	-	-
Jewelry and optical goods	4	98	4	100.0	98	100.0	93	94.9	94.9	42	42.9
Lumber and building materials	15	2,573	10	66.7	2,336	90.8	2,329	99.7	90.5	270	11.6
Machinery, equipment and supplies	44	2,981	35	79.5	2,742	92.0	2,541	92.7	85.2	606	22.1
Metals (except scrap)	13	3,916	11	84.6	2,444	62.4	2,440	99.8	62.3	376	15.4
Paper and its products	3	274	2	66.7	263	96.0	262	99.6	95.6	19	6.9
Petroleum and its products	417	19,829	364	87.3	17,091	86.2	6,209	30.6	26.3	4,320	25.3
Plumbing & heating eqp't & supplies	10	870	5	50.0	657	75.5	657	97.0	73.2	192	29.2
Tobacco & its products (except leaf)	3	2,589	-	-	-	-	-	-	-	-	-
All other products	9	505	4	44.4	407	80.6	378	93.0	74.9	61	12.5

## WHOLESALE DISTRIBUTION: 1933

12-59-1

Census of  
American  
Business

Table 5.—STATE OF ALABAMA

DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to whole-sal organizations
								Amount	Percent of sales				
Total for State	1,603	209,397	\$28,911	1,191	74.3	\$172,742	82.5	\$22,943	13.3	\$104,610	\$3,311	\$52,512	\$12,309
WHOLESALESAERS PROPER	789	116,177	17,561	732	92.8	110,498	95.1	16,932	15.3	70,716	2,862	35,025	1,895
Total													
Amusement and sporting goods	8	173	40	8	100.0	173	100.0	40	23.1	94	3	63	13
Automotive products	40	2,082	560	40	100.0	2,082	100.0	560	26.9	1,536	324	202	20
Chemicals	10	3,549	290	10	100.0	3,549	100.0	290	8.2	148	24	3,335	42
Clothing and furnishings	10	1,329	221	10	100.0	1,329	100.0	221	16.6	1,273	56	-	-
Coal	9	1,828	136	8	88.9	1,827	99.9	136	7.4	716	-	1,108	3
Drugs and drug sundries	12	4,163	781	12	100.0	4,163	100.0	781	18.8	4,008	38	39	78
Dry goods	15	3,390	584	15	100.0	3,390	100.0	584	17.2	3,380	-	6	4
Electrical goods	6	878	216	6	100.0	878	100.0	216	24.6	425	15	416	22
Farm products—raw materials	26	20,830	3,794	13	50.0	18,086	86.8	3,597	19.9	210	133	17,661	62
Farm products—consumer goods	106	6,391	1,214	96	90.6	6,021	94.2	1,105	18.4	5,567	93	172	189
Farm supplies	28	2,603	276	14	50.0	2,117	81.3	207	9.8	1,619	273	205	20
Furniture & house furnishings	6	259	47	6	100.0	259	100.0	47	18.1	217	22	19	1
General merchandise	3	345	46	3	100.0	345	100.0	46	13.3	153	132	59	1
Groceries and foods	290	38,725	3,994	289	99.7	38,487	99.4	3,961	10.3	36,080	846	732	829
Hardware	16	8,157	1,624	16	100.0	8,157	100.0	1,624	19.9	5,939	538	1,658	22
Jewelry and optical goods	5	150	59	5	100.0	150	100.0	59	39.3	150	-	-	-
Lumber & building materials	51	7,496	1,222	47	92.2	7,395	98.7	1,178	15.9	3,802	176	3,337	80
Machinery, eq't.& supplies	44	4,069	998	42	95.5	3,782	92.9	936	24.7	374	35	3,298	175
Metals	3	313	35	3	100.0	313	100.0	35	11.2	123	2	165	-
Paper and its products	12	1,412	247	11	91.7	1,150	81.4	201	17.5	365	11	268	6
Petroleum & its products	12	434	87	10	83.3	377	86.9	73	19.4	221	41	12	103
Plumbing and heating eq't. and supplies	4	213	48	4	100.0	213	100.0	48	22.5	90	5	118	-
Tobacco & its products	11	4,129	220	9	81.8	3,011	72.9	171	5.7	3,011	-	-	-
Textile materials	35	1,413	355	28	80.0	1,398	98.9	349	25.0	114	14	1,068	202
All other products	27	1,846	467	27	100.0	1,846	100.0	467	25.3	701	81	1,041	23
ALL OTHER TYPES													
Total	814	93,220	11,350	459	56.4	62,244	66.8	6,011	9.7	33,894	449	17,487	10,414
Automotive products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Coal	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	10	1,075	132	7	70.0	1,006	93.6	116	11.5	90	-	751	165
Farm products—raw materials	115	14,849	478	61	53.0	6,461	43.5	214	3.3	743	25	4,180	1,513
Farm products—consumer goods	36	2,103	139	28	77.8	1,923	91.4	119	6.2	1,230	13	451	229
Farm supplies	18	3,176	398	9	50.0	1,653	52.0	179	10.8	1,514	102	-	37
Furniture & house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	91	27,610	2,040	88	96.7	27,359	99.1	2,035	7.4	22,924	19	618	3,798
Hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	4	98	42	3	75.0	87	88.8	40	46.0	83	-	4	-
Lumber & building materials	15	2,573	278	11	73.3	1,776	69.0	133	7.5	763	7	1,004	2
Machinery, eq't.& supplies	44	2,981	636	40	90.9	2,978	96.5	593	20.6	438	162	2,200	78
Metals	13	3,916	737	9	69.2	1,730	44.2	61	3.5	311	-	1,226	193
Paper and its products	3	274	22	3	100.0	274	100.0	22	8.0	-	-	144	130
Petroleum & its products	417	19,829	4,880	159	38.1	5,655	28.0	1,291	23.2	2,678	73	424	1,350
Plumbing & heating eq't. and supplies	10	870	236	7	70.0	687	79.0	177	25.8	379	-	307	1
Tobacco & its products	3	2,589	97	3	100.0	2,589	100.0	97	3.7	3	-	-	2,586
All other products	9	505	79	9	100.0	505	100.0	79	15.6	324	-	180	1

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF ALABAMA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vember	De- cember
		Esti- mated average	Esti- mated average	Per- cent of total														
Total	979	9,244	1,340	12.7	9,525	8,687	8,767	8,679	9,091	9,146	9,179	9,425	9,979	10,208	10,186	10,420	10,534	
Amusement and sporting goods	8	13	4	21.1	15	14	14	14	14	15	15	15	15	16	16	16	16	
Automotive products	32	280	55	11.0	305	282	285	287	288	291	291	305	318	326	328	337	337	
Chemicals	10	185	47	20.6	223	220	219	218	225	228	227	230	233	242	244	244	243	
Clothing and furnishings	6	63	33	34.2	82	56	54	57	106	112	60	61	101	108	123	72	74	
Coal	10	60	9	13.2	14	23	29	13	13	18	18	6	1	1	1	1	1	
Drugs and drug sundries	4	227	80	17.9	273	262	261	259	262	266	270	271	276	280	289	290	286	
Dry goods	8	134	36	21.3	165	159	158	157	158	161	163	169	173	174	176	175	175	
Electrical goods	6	86	14	13.9	97	89	88	87	87	92	108	104	103	103	106	104	98	
Farm products—raw materials	153	361	37	8.9	342	331	337	330	323	317	317	314	333	377	385	378	361	
Farm products—consumer goods	147	535	168	23.3	593	540	541	545	571	552	553	544	591	578	622	734	764	
Farm supplies	35	273	18	6.3	256	222	234	257	372	268	204	211	232	238	263	262	307	
Furniture and house furnishings	3	28	7	21.1	30	26	26	26	26	26	26	26	33	38	36	36	35	
General merchandise	2	18	3	15.6	19	19	18	18	18	18	18	18	18	19	20	20	20	
Groceries and foods (except farm products)	523	2,420	417	14.7	2,460	2,335	2,346	2,316	2,325	2,369	2,369	2,396	2,492	2,556	2,466	2,659	2,674	
Hardware	9	632	80	11.3	681	637	641	638	658	655	660	662	658	702	711	744	777	
Jewelry and optical goods	2	41	7	14.6	47	46	46	46	45	44	44	44	46	50	54	52	52	
Lumber and building materials (other than metal)	48	696	63	8.5	627	547	540	558	571	579	616	650	715	701	715	682	655	
Machinery, equipment and supplies (except electrical)	41	512	78	13.5	560	532	537	532	568	529	532	548	559	564	576	588	574	
Metals (except scrap)	11	516	19	3.6	521	377	358	356	500	328	328	36	63	64	64	64	66	
Paper and its products	2	104	18	15.1	112	109	109	109	109	112	112	114	113	113	114	114	114	
Petroleum and its products	42	1,322	56	4.1	1,275	1,221	1,219	1,227	1,251	1,255	1,263	1,263	1,286	1,312	1,327	1,332	1,336	
Plumbing and heating equipment and supplies	3	88	14	13.9	91	85	86	86	86	86	86	86	90	97	95	96	96	
Tobacco and its products (except leaf)	6	114	12	9.6	124	120	120	121	121	122	122	123	127	128	128	128	128	
Waste materials	39	279	19	6.5	258	172	171	153	172	170	251	307	352	356	301	315	333	
All other products	24	239	102	29.9	311	240	309	226	251	307	321	348	410	297	313	337	357	



WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF ALABAMA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										UNDER \$10,000					\$10,000 TO \$49,999					\$50,000 TO \$99,999					\$100,000 TO \$199,999					\$200,000 TO \$499,999					\$500,000 TO \$999,999					\$1,000,000 AND OVER				
	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	To-tal ex-tal-ent per-centage of net sales												
<b>WHOLESALE MERCHANTS</b>																																													
Amusement and sporting goods	6	15 23.1	3	1	50.0	4	13 30.3	24.9	105	692 20.8	103	1,139 15.6	97	1,698 13.4	29	719 10.5	7	633 11.3																											
Automotive products	40	246 26.9	7	7 34.1	21	102 37.0	9	71 28.1	1	1 5.4	1	12 59.1	2	56 16.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Chemicals	10	97 8.2	5	3 38.5	1	10 45.6	4	14 14.7	4	30 50.7	4	50 19.3	1	16 14.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Clothing and furnishings	10	60 16.6	1	4 3.0	-	-	4	45.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Coal	6	21 5.7	2	1 50.0	1	6 27.8	2	24.7	2	11 25.0	2	32 18.6	3	61 16.1	2	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9	1	12 5.9									
Drugs and drug sundries	16	272 18.8	1	1 50.0	2	5 24.7	4	25 26.2	2	2 5.2	2	25 28.1	2	30 35.1	3	84 12.6	1	80 19.6																											
Dry goods	6	62 24.6	2	2 32.1	1	1 40.0	3	6 24.6	1	1 4.4	1	16 12.1	7	36 6.8	2	26 6.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Electrical goods	21	95 7.7	1	1 40.0	2	108 17.7	13	96 22.6	12	141 15.7	6	125 24.3	1	16 6.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Farm products—raw materials	101	578 19.0	23	22 29.9	46	108 17.7	13	96 22.6	12	141 15.7	6	125 24.3	1	16 6.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Farm products—consumer goods	25	126 11.1	4	3 45.0	10	22 16.2	6	32 13.1	2	19 9.1	2	37 10.6	1	11 14.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Farm supplies	6	27 16.1	2	3 50.0	7	16 31.5	1	5 10.3	1	5 10.3	1	11 14.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Furniture and house furnishings	3	19 13.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
General merchandise	3	19 13.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Meats (except scrap)	277	1,744 10.2	66	65 38.5	74	198 32.0	31	164 35.9	43	252 11.6	51	305 20.5	5	105 20.5	10	211 8.3	3	119 5.4																											
Groceries and foods (except farm products)	16	681 19.9	1	1 60.0	4	26 35.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Jewelry and optical goods	5	39 33.7	1	1 60.0	4	26 35.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Lumber and building materials (other than metal)	36	449 21.9	5	6 62.5	17	100 29.0	6	106 44.2	6	149 24.4	6	149 24.4	7	59 24.1	2	50 10.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Machinery, equipment and supplies (except electrical)	47	731 24.1	7	2 30.3	22	70 27.4	3	29 31.1	6	80 24.1	6	80 24.1	4	68 26.2	1	62 18.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Metals (except scrap)	7	9 11.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Paper and its products	12	105 16.8	1	1 16.7	3	9 18.2	2	15 16.4	3	12 14.3	2	7 10.2	3	48 17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Petroleum and its products	12	47 20.0	3	3 35.7	6	15 21.8	2	11 17.2	1	6 17.3	3	72 18.7	3	48 17.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Plumbing & heating equipment and supplies	4	20 22.5	-	-	2	13 36.1	1	5 27.6	1	5 27.6	1	6 17.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Tobacco and its products (except leaf)	11	32 1.3	-	-	1	8.3	1	4.3	2	10 4.7	3	18 4.3	4	62 5.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Taste materials	35	269 25.1	20	25 47.6	7	79 73.1	2	19 25.0	4	86 23.7	2	86 23.7	2	184 24.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
All other products	26	277 25.2	4	10 31.6	15	59 31.2	4	24 18.6	4	24 18.6	4	24 18.6	4	184 24.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
<b>MANUFACTURERS' SALES BRANCHES</b>																																													
Automotive products	7	45 11.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Chemicals	7	70 14.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Farm supplies	6	86 15.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Wholesale and retail stores (except farm products)	40	422 11.0	1	1 4.9	6	14 25.0	5	19 17.8	10	64 19.6	8	116 13.4	7	219 14.7	1	39 11.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Jewelry and optical goods	4	15 44.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Lumber and building materials (other than metal)	4	40 20.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
Machinery, equipment and supplies (except electrical)	25	171 24.0	5	7 61.4	11	35 30.1	3	32 25.8	3	32 25.8	3	32 25.8	1	3 15.6	2	62 21.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Metals (except scrap)	4	430 30.6	-	-	1	50.0	1	4 18.2	2	14 38.2	2	19 23.4	1	29 35.3	1	285 51.7	1	206 24.8																											
Plumbing & heating equipment and supplies	6	66 29.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										
All other kinds of business	5	22 14.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-										

## WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MISSISSIPPI SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
<b>THE STATE</b>	<b>1,248</b>	<b>1,713</b>	<b>\$143,240</b>	<b>\$385,226</b>	<b>\$14,982</b>	<b>10.5</b>	<b>5.9</b>	<b>5,023</b>	<b>\$6,246</b>	<b>4.4</b>	<b>\$291</b>	<b>\$13,442</b>
<b>Wholesalers proper</b>	<b>521</b>	<b>512</b>	<b>59,437</b>	<b>128,208</b>	<b>7,965</b>	<b>13.4</b>	<b>9.1</b>	<b>3,093</b>	<b>3,447</b>	<b>5.8</b>	<b>216</b>	<b>8,808</b>
Wholesale merchants	471	495	53,840	117,979	7,415	13.8	9.5	3,019	3,346	6.2	190	8,499
Exporters	8	9	4,224	9,693	377	8.9	3.8	15	35	.8	17	247
Limited function wholesalers	42	8	1,373	536	173	12.6	11.6	59	66	4.8	9	62
<b>Manufacturers' sales branches</b>	<b>49</b>	<b>53</b>	<b>7,987</b>	<b>20,498</b>	<b>1,118</b>	<b>14.0</b>	<b>9.8</b>	<b>327</b>	<b>450</b>	<b>5.6</b>	<b>12</b>	<b>545</b>
With stocks	45	-	6,843	-	1,047	15.3	-	305	411	6.0	12	545
Without stocks	4	-	1,144	-	71	6.2	-	22	39	3.4	-	-
<b>Agents and brokers</b>	<b>61</b>	<b>54</b>	<b>20,746</b>	<b>21,710</b>	<b>358</b>	<b>1.7</b>	<b>3.4</b>	<b>73</b>	<b>87</b>	<b>.4</b>	<b>10</b>	<b>54</b>
Brokers	41	31	18,893	11,470	267	1.4	1.9	37	39	.2	1	43
Commission merchants	8	9	1,020	7,799	30	2.9	4.0	8	14	1.4	9	1
Manufacturers' agents	9	7	435	1,488	50	11.5	9.2	22	27	6.2	-	6
Other agents	3	7	398	953	11	2.8	6.8	6	7	1.8	-	4
<b>All other types</b>	<b>617</b>	<b>1,094</b>	<b>55,070</b>	<b>214,810</b>	<b>5,541</b>	<b>10.1</b>	<b>4.0</b>	<b>1,530</b>	<b>2,262</b>	<b>4.1</b>	<b>53</b>	<b>4,035</b>
Bulk tank stations	413	367	14,289	21,798	4,011	28.1	19.1	1,058	1,714	12.0	30	1,152
Chain stores warehouses	4	1	692	(X)	55	7.9	(X)	25	19	2.7	3	129
Assemblers and country buyers	173	694	27,138	163,459	1,219	4.5	1.5	323	365	1.3	20	2,702
Cooperative marketing association	20	27	12,923	16,918	254	2.0	.8	122	163	1.3	-	52
Cream stations 1/	7	-	28	-	2	7.1	-	2	1	3.6	-	-
Other types	-	5	-	(X)	-	-	(X)	-	-	-	-	-

1/ Cream stations were not included for the most part in 1929 data.

## WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATE OF MISSISSIPPI NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

Census of  
American  
Business

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		All other types 1/	Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		All other types 1/
				With stocks	Without stocks						With stocks	Without stocks	
<b>Total</b>	<b>1,248</b>	<b>469</b>	<b>42</b>	<b>45</b>	<b>4</b>	<b>41</b>	<b>647</b>						
Amusement and sporting goods (sporting goods-general line)	1	1	-	-	-	-	Hardware	9	9	-	-	-	-
Automotive products	27	26	-	-	1	-	Hardware (general line)	8	8	-	-	-	-
Automobiles and other motor vehicles	2	2	-	-	-	-	Hardware (specialty lines)	1	1	-	-	-	-
Automotive equipment, accessories and parts	25	24	-	-	1	-	Jewelry and optical goods	3	1	-	2	-	-
Chemicals	4	2	-	1	-	1	Jewelry (general line)	1	1	-	-	-	-
Dye stuffs	1	1	-	-	-	-	Optical goods	2	-	-	2	-	-
Explosives	2	1	-	1	-	-	Lumber and building materials (other than metal)	47	34	6	1	-	1
Industrial chemicals	1	-	-	-	-	-	Lumber and millwork	40	27	6	1	-	1
Clothing and furnishings	2	2	-	-	-	-	Glass	3	3	-	-	-	-
Clothing and furnishings (general line)	1	1	-	-	-	-	All other	4	4	-	-	-	-
Furnishings (general line)	1	1	-	-	-	-	Machinery, eq't. & supplies (except electrical)	21	15	-	3	-	-
Coal	1	1	-	-	-	-	Commercial machinery, eq't. & supplies	5	1	-	2	-	-
Drugs and drug sundries	6	6	-	-	-	-	Farm and dairy machinery and eq't.	3	3	-	-	-	-
Drugs (general line)	5	5	-	-	-	-	Industrial machinery, eq't. and supplies	6	4	-	1	-	-
Drugs (specialty lines)	1	1	-	-	-	-	Mill and mine supplies (general line)	3	2	-	1	-	-
Dry goods	15	15	-	-	-	-	All other	3	2	-	-	-	1
Dry goods (general line)	11	11	-	-	-	-	Professional eq't. & supplies	2	2	-	-	-	-
Notions	1	1	-	-	-	-	Service eq't. and supplies	3	3	-	-	-	-
Piece goods	2	2	-	-	-	-	Barber and beauty parlor	2	2	-	-	-	-
All other	1	1	-	-	-	-	All other	1	1	-	-	-	-
Electrical goods	4	4	-	-	-	-	Transportation eq't. & supplies	2	2	-	-	-	-
Electrical appliances, eq't. and supplies	3	3	-	-	-	-	Paper and its products	5	3	-	1	-	-
Refrigerators	1	1	-	-	-	-	Petroleum and its products	434	18	2	-	-	414
Farm products-raw materials	202	31	-	-	15	156	Plumbing & heating eq't. and supplies	3	1	-	1	-	-
Cotton	158	23	-	-	13	122	Plumbing & heating eq't. (general line)	2	1	-	1	-	-
Grain	1	-	-	-	1	-	All other	1	-	-	-	-	1
Hides, skins, and furs (raw)	10	2	-	-	-	8	Tobacco and its products (except leaf)	10	9	-	-	1	-
Horses and mules	7	1	-	-	-	6	Waste materials	15	13	-	-	-	1
Livestock	5	3	-	-	-	2	Iron and steel scrap	6	6	-	-	-	-
All other	21	2	-	-	1	18	Junk and scrap (general line)	7	5	-	-	1	1
Farm products-consumer goods	80	28	2	-	4	46	Waste paper, rags and rubber	2	2	-	-	-	-
Dairy products (general line)	3	2	-	-	-	1	All other products	32	16	7	5	-	5
Cheese	1	-	1	-	-	-	Beer	1	1	-	-	-	-
Milk and cream	11	1	-	-	-	10	Books and periodicals	2	1	-	-	-	1
All other dairy products	6	6	-	-	-	-	Flowers and nursery stock	1	-	-	-	-	1
Poultry and poultry products	23	7	-	-	-	16	Forest products (except lumber)	10	-	6	3	-	1
Dairy and poultry products	1	-	-	-	-	1	Leather	1	1	-	-	-	-
Fruits and vegetables (fresh)	30	10	1	-	4	15	Leather goods	1	1	-	-	-	-
All other	5	2	-	-	-	3	Newspapers and magazines	6	4	-	-	-	2
Farm supplies	26	14	1	1	2	7	Oils and greases (animal and vegetable)	5	4	-	1	-	-
Feed	16	12	1	-	1	2	Miscellaneous kinds of business	5	3	1	1	-	-
Fertilizer	6	-	-	1	2	3							
Seeds	4	2	-	-	-	2							
General merchandise	2	2	-	-	-	-							
Groceries and foods (except farm products)	299	219	24	30	-	19	7						
Groceries (general line)	89	78	5	-	-	2	4						
Confectionery and soft drinks	31	21	9	-	-	1	-						
Fish and sea foods	16	17	-	-	-	-	1						
Meats and meat products	16	3	2	13	-	-	-						
Other food and grocery specialties	143	100	8	17	-	16	2						

## WHOLESALE DISTRIBUTION, 1953

Census of  
American  
Business

TABLE 2A. - STATE OF MISSISSIPPI NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)  
FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business		Type of Establishment Kind of Business	
1/ The 647 "All other types" consists of the following:			
Exporters	8	Bulk tank stations (petroleum)	413
Cotton	5	Chain store warehouses (groceries-general line)	4
Lumber and millwork	3	Assemblers and country buyers	173
Importers	2	Cotton	99
Industrial chemicals	1	Hides, skins, and furs (raw)	8
Other food and grocery specialties	1	Horses and mules	6
Commission merchants	8	Livestock	2
Cotton	4	Other farm products-raw materials	18
Fruits and vegetables (fresh)	1	Dairy products (general line)	1
Lumber and millwork	2	Milk and cream	3
Newspapers and magazines	1	Poultry and poultry products	16
Export agent (cotton)	1	Fruits and vegetables (fresh)	14
Manufacturers' agents	9	Other farm products-consumer goods	2
Fertilizer	1	Feed	1
Commercial machinery, equipment and supplies	2	Fish and sea foods	1
Other industrial machinery, equipment and supplies	1	Junk and scrap (general line)	1
Paper and its products	1	Forest products (except lumber)	1
Other plumbing and heating eq't. and supplies	1	Cooperative marketing associations	20
Books and periodicals	1	Cotton	13
Flowers and nursery stock	1	Milk and cream	1
Newspapers and magazines	1	Other farm products-consumer goods	1
Selling agents	2	Fertilizer	3
Feed	1	Seeds	2
Petroleum and its products	1	Cream stations	7
		Milk and cream	6
		Dairy and poultry products	1

## WHOLESALE DISTRIBUTION: 1933

17-594  
Census of  
American  
Business

Table 28.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>THE STATE</u>	1,248	\$143,240	\$14,982	10.5	5,023	\$6,246	\$291	\$13,442
wholesalers proper	521	59,437	7,965	13.4	3,093	3,447	216	8,808
Manufacturers' sales branches	49	7,987	1,116	14.0	327	460	12	545
Agents and brokers	61	20,746	358	1.7	73	87	10	54
All other types	617	55,070	5,541	10.1	1,530	2,262	53	4,035
<u>WHOLESALEERS PROPER</u>								
automotive products	26	1,543	361	24.7	145	187	4	293
Chemicals	3	269	39	14.5	19	25	-	8
Drugs and drug sundries	6	1,363	248	18.2	98	145	-	365
Dry goods	15	1,674	268	16.0	101	115	5	394
Dry goods (general line)	11	1,138	198		82	86	5	225
All other	4	536	70		19	29	-	169
Electrical goods	4	288	102	35.4	30	33	1	62
Farm products—raw materials	36	7,190	426	5.9	42	48	3	283
Cotton	28	6,918	389		32	42	2	263
Livestock	3	61	4		3	2	1	2
All other	5	191	33		7	4	-	18
Farm products—consumer goods	30	926	172	18.6	78	62	4	103
Dairy products (general line)	6	80	26		21	12	1	3
Poultry and poultry products	7	181	30		12	8	1	-
Fruits and vegetables (fresh)	11	552	78		33	27	1	96
All other	6	113	38		12	15	1	4
Farm supplies	15	1,318	265	20.1	79	78	5	94
Groceries and foods (except farm products)	244	35,548	3,987	11.2	1,670	1,866	116	4,147
Groceries (general line)	83	21,038	2,017		839	971	32	1,036
Confectionery and soft drinks	30	710	237		107	97	3	65
Fish and sea foods	17	419	170		34	110	14	50
Meats and meat products	5	48	17		4	2	-	86
Other food and grocery specialties	109	13,333	1,546		686	706	47	1,472
Hardware	9	1,293	284	22.0	112	130	3	586
Lumber and building materials (other than metal)	43	1,795	511	28.5	204	223	45	604
Lumber and millwork	36	1,568	458		170	194	42	547
Glass	3	77	16		8	7	-	10
All other	4	150	37		26	22	3	51
Machinery, equipment and supplies (except electrical)	15	742	272	36.7	73	118	13	352
Farm and dairy machinery and equipment	3	253	129		31	46	-	164
Industrial machinery, equipment & supplies	4	291	83		24	49	13	107
Service equipment and supplies	3	60	16		5	8	1	46
Other machinery, equipment and supplies	5	138	44		13	15	-	35
Peper and its products	3	285	68	23.9	20	41	1	57
Petroleum and its products	20	877	166	18.8	62	66	4	48
Tobacco and its products (except leaf)	9	1,150	95	8.3	45	45	-	69
Waste materials	13	259	41	15.8	29	17	5	57
Junk and scrap (general line)	5	200	29		21	13	4	40
All other	8	59	12		8	4	1	17

## WHOLESALE DISTRIBUTION: 1933

1933  
 Census of  
 American  
 Business

Table 28.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An X in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<b>WHOLESALE TRADERS PROPER (continued)</b>								
all other products	30	\$2,917	\$641	22.0	286	\$228	\$7	\$1,171
Forest products (except lumber)	6	10	2		-	5	5	-
Newspapers and magazines	4	77	26		10	9	1	3
Oils and greases (animal and vegetable)	4	2,087	433		211	149	-	918
Miscellaneous kinds of business	16	743	180		65	65	1	250
<b>MANUFACTURERS' SALES BRANCHES</b>								
<b>WITH STOCKS</b>								
Groceries and foods (except farm products)	20	6,843	1,047	15.3	305	411	12	545
All other kinds of business	15	5,607	752	13.4	219	286	6	242
<b>WITHOUT STOCKS</b>								
	4	1,144	71	6.2	22	39	-	-
<b>AGENTS AND BROKERS</b>								
<b>BROKERS</b>								
Farm products—raw materials	41	18,897	267	1.4	37	39	1	43
Farm products—consumer goods	15	4,974	200	4.1	22	30	1	42
Groceries and foods (except farm products)	4	7,277	27	0.4	5	4	-	-
all other kinds of business	19	6,526	34	0.5	9	5	-	1
	3	160	6	3.8	1	-	-	1
<b>COLLISION MERCHANTS</b>								
Farm products—raw materials	8	1,020	30	2.9	8	14	9	1
all other kinds of business	4	736	11	1.5	6	3	-	1
	4	284	19	6.7	2	11	9	-
<b>MANUFACTURERS' AGENTS</b>								
OTHER AGENTS	9	435	50	11.5	22	27	-	6
	3	398	11	2.8	6	7	-	4
<b>ALL OTHER TYPES</b>								
BULK TANK STATIONS (petroleum)	413	14,289	4,011	28.1	1,058	1,714	30	1,152
CHAIN STORE WAREHOUSES	4	692	55	7.9	25	19	3	129
ASSEMBLERS AND COUNTRY BUYERS	175	27,136	1,219	4.5	323	365	20	2,702
Farm products—raw materials	133	24,486	1,010	4.1	185	254	10	2,682
Farm products—consumer goods	36	2,629	192	7.6	135	101	9	14
all other kinds of business	4	123	17	13.8	3	10	1	6
<b>COOPERATIVE MARKETING ASSOCIATIONS</b>								
Farm products—raw materials	20	12,923	254	2.0	122	163	-	52
Farm supplies	13	12,499	228	1.8	104	151	-	51
all other kinds of business	5	351	9	2.5	10	6	-	1
	2	63	17	27.0	8	6	-	-
CREAM STATIONS	7	28	2	7.1	2	1	-	-
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>								
<b>MERIDIAN</b>								
Wholesalers proper	65	10,869	1,224	11.7	432	507	8	1,122
All other types	37	4,418	805	18.2	307	340	6	694
	26	6,451	419	6.5	125	167	2	498
Farm products—raw materials	4	2,744	100	4.7	18	31	1	382
Farm products—consumer goods	4	2,124	44	2.1	12	12	-	1
Groceries and foods (except farm products)	22	3,582	396	11.1	161	158	2	309
Petroleum and its products	9	475	146	30.6	45	66	1	53
All other kinds of business	24	2,384	538	22.6	196	240	4	447

## WHOLESALE DISTRIBUTION: 1933

12-49-33  
Census of American Business

Table 2 B.—STATE OF MISSISSIPPI WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
VICKSBURG	22	\$3,857	\$540	14.0	200	\$237	26	\$677
Wholesalers proper	11	2,295	348	15.2	145	159	4	598
All other types	11	1,562	192	12.3	55	78	2	75
Groceries and foods (except farm products)	10	2,897	387	13.4	151	165	6	427
Petroleum and its products	5	196	53	27.0	8	21	-	17
All other kinds of business	7	764	100	13.1	41	51	-	277
JACKSON	96	14,437	1,888	13.1	701	826	22	1,777
Wholesalers proper	59	7,654	1,141	14.9	480	505	19	1,788
All other types	37	6,783	747	11.0	221	321	3	269
Farm products-consumer goods	8	2,278	36	1.6	15	14	1	4
Groceries and foods (except farm products)	24	4,365	493	11.3	229	246	2	454
Petroleum and its products	13	1,057	314	29.7	91	119	3	116
All other kinds of business	51	6,737	1,045	15.5	366	447	16	1,203
CITIES OF 5,000 TO 20,000 POPULATION								
Total	383	69,207	6,210	9.0	2,031	2,426	103	5,924
BILOXI	28	904	213	23.6	53	105	45	79
BROOKHAVEN	15	1,569	237	15.1	73	97	1	136
CLARKSDALE	35	12,754	741	5.8	241	198	2	630
COLUMBUS	20	4,770	409	8.6	83	105	3	1,138
CORINTH	26	2,433	333	13.7	135	124	10	371
GREENVILLE	32	7,803	668	8.6	172	223	5	427
GREENWOOD	39	18,835	1,020	5.4	289	424	4	1,017
GULFPORT	34	2,764	375	13.6	143	168	5	286
HATTIESBURG	29	3,633	536	14.8	211	231	9	470
LAUREL	30	2,495	425	17.0	162	175	5	379
McCOMB	14	715	152	21.3	55	79	1	68
NATCHEZ	35	3,112	474	15.2	199	210	4	369
TUPELO	34	5,953	488	8.2	163	202	9	450
YAZOO CITY	12	1,469	139	9.5	52	75	-	104

## WHOLESALE DISTRIBUTION: 1933

12-70-7  
Census of  
American  
Business

Table 3.—STATE OF MISSISSIPPI RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Num-ber of estab-lish-ments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM--					
			Amount	Per-cent of sales	Sales of merchan-dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of estab-lish-ments	Amount	Number of estab-lish-ments	Amount
Total for State	1,248	\$143,240	\$14,982	10.5	\$142,872	\$255	4	\$10	16	\$103
Automotive products	27	1,612	385	23.9	1,595	17	-	-	-	-
Drugs and drug sundries	6	1,363	248	18.2	1,363	-	-	-	-	-
Dry goods	15	1,674	268	16.0	1,668	-	1	5	1	1
Electrical goods	4	288	102	35.4	285	3	-	-	-	-
Farm products-consumer goods	202	50,145	1,881	3.8	49,937	173	-	-	1	35
Farm products-raw materials	80	10,965	423	3.9	10,963	2	-	-	-	-
Farm supplies	26	2,929	450	15.4	2,928	-	-	-	1	1
Groceries and foods (except farm products)	299	48,502	4,841	10.0	48,440	-	1	3	8	59
Hardware	9	1,293	284	22.0	1,292	-	-	-	1	1
Jewelry and optical goods	3	89	49	55.1	86	3	-	-	-	-
Lumber and building materials (other than metal)	47	1,962	521	26.6	1,959	-	-	-	1	3
Machinery, equipment and supplies (except electrical)	21	998	344	34.5	950	48	-	-	-	-
Petroleum and its products	434	15,189	4,177	27.5	15,182	5	2	2	-	-
Plumbing and heating equipment and supplies	3	138	35	25.4	137	-	-	-	1	1
All other kinds of business	72	6,093	974	16.0	6,087	4	-	-	2	2



## WHOLESALE DISTRIBUTION: 1933

Census of  
American  
Business

Table 4.—STATE OF MISSISSIPPI CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Per- cent of total for kind of business	Net sales	Per- cent of total for kind of business	Credit sales			Total Expenses	
							Amount	Per- cent of sales	Estab- lish- ments re- port- ing credit sales	Amount	Per- cent of sales
Total for State	1,248	\$143,240	790	63.3	\$74,677	52.1	\$51,733	69.3	36.1	\$11,543	15.5
WHOLESALESAERS PROPER											
Total	521	59,437	335	64.3	44,898	75.5	32,483	72.3	54.7	6,580	14.7
Automotive products	26	1,543	22	84.6	1,391	90.1	835	60.0	54.1	342	24.6
Chemicals	3	269	1	33.3	111	41.3	70	63.1	26.0	20	18.0
Drugs and drug sundries	6	1,363	6	100.0	1,363	100.0	1,197	87.8	87.8	248	18.2
Dry goods	15	1,674	10	66.7	895	53.5	654	73.1	39.1	145	16.2
Electrical goods	4	288	2	50.0	96	33.3	69	71.9	24.0	50	52.1
Farm products—consumer goods	30	926	13	43.3	671	72.5	497	74.1	53.7	126	18.8
Farm products—raw material	36	7,190	1	2.8	97	1.3	9	9.3	0.1	2	2.1
Farm supplies	15	1,318	12	80.0	1,254	95.9	587	46.4	44.5	256	20.3
Groceries and foods	244	35,548	172	70.5	30,660	86.2	23,812	77.7	67.0	3,509	11.4
Hardware	9	1,293	9	100.0	1,293	100.0	959	74.2	74.2	234	22.0
Lumber and building materials	43	1,795	27	62.8	1,515	84.4	1,241	91.9	69.1	455	30.0
Machinery, equipment and supplies	15	742	13	86.7	653	88.0	548	83.9	73.9	255	39.1
Paper and its products	3	285	3	100.0	285	100.0	262	91.9	91.9	68	23.9
Petroleum and its products	20	877	16	80.0	787	89.7	462	58.7	52.7	137	17.4
Tobacco and its products	9	1,150	7	77.8	1,067	92.8	644	60.4	56.0	90	8.4
Waste materials	13	259	4	30.8	98	37.8	59	60.2	22.8	20	20.4
All other kinds of business	30	2,917	17	56.7	2,652	90.9	575	21.8	19.8	573	21.6
ALL OTHER TYPES											
Total	727	83,803	455	62.6	29,779	35.5	19,250	64.6	23.0	4,963	16.7
Automotive products	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	166	42,955	-	-	-	-	-	-	-	-	-
Farm products—consumer goods	50	10,039	16	32.0	7,965	79.3	7,673	96.3	76.4	119	1.5
Farm supplies	11	1,611	5	45.5	1,148	71.3	714	62.2	44.3	175	15.2
Groceries and foods	55	12,954	27	49.1	6,055	46.7	4,660	77.0	36.0	635	10.5
Jewelry and optical goods	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	167	2	50.0	53	31.7	53	100.0	31.7	6	11.3
Machinery, equipment and supplies	6	256	6	100.0	256	100.0	205	80.1	80.1	72	28.1
Paper and its products	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	414	14,312	385	93.0	13,510	94.4	5,378	39.8	37.6	3,908	28.2
Plumbing and heating equipment	2	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	1	(X)	-	-	-	-	-	-	-	-	-
Waste materials	2	(X)	-	-	-	-	-	-	-	-	-
All other products	10	593	7	70.0	586	98.8	371	63.3	62.6	100	17.1

## WHOLESALE DISTRIBUTION: 1933

Census of American Business Table 5.—STATE OF MISSISSIPPI DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	1,248	\$143,240	314,982	985	79.9	\$119,769	83.6	\$12,504	10.4	\$59,712	\$2,953	\$31,910	\$25,194
WHOLESALESAERS PROPER													
Total	521	\$9,477	7,965	476	91.4	\$6,674	95.4	7,518	17.3	42,590	2,529	9,130	2,415
Automotive products	26	1,542	331	23	88.5	1,157	75.0	333	23.8	1,055	46	35	21
Chemicals	3	269	39	2	65.7	158	59.7	19	12.0	3	-	155	-
Drugs and drug sundries	6	1,363	249	6	100.0	1,363	100.0	249	18.2	1,250	54	59	-
Dry goods	15	1,674	268	15	100.0	1,674	100.0	268	16.0	1,336	233	19	16
Electrical goods	4	288	102	4	100.0	288	100.0	102	35.4	260	28	-	-
Farm products—raw materials	36	7,190	426	26	72.2	6,379	88.7	379	5.9	770	-	5,243	366
Farm products—consumer goods	30	926	172	25	83.3	383	41.4	106	27.7	303	65	3	12
Farm supplies	15	1,318	265	9	60.0	1,138	86.3	246	21.6	848	75	10	205
Groceries and foods	244	25,548	3,987	243	99.6	35,542	99.9	3,985	11.2	32,605	1,240	229	1,468
Hardware	9	1,293	284	9	100.0	1,293	100.0	284	22.0	801	220	269	3
Lumber and building materials	43	1,795	511	32	74.4	1,508	84.0	434	28.8	631	153	519	205
Machinery, equipment and supplies	15	742	272	12	80.0	489	65.9	143	29.2	60	21	408	-
Paper and its products	3	285	68	3	100.0	285	100.0	68	23.9	246	-	39	-
Petroleum and its products	20	877	165	17	85.0	727	82.9	127	17.5	465	110	48	104
Tobacco and its products	9	1,150	95	9	100.0	1,150	100.0	95	9.3	1,150	-	-	-
Waste materials	13	259	41	11	84.6	223	86.1	40	11.9	47	2	167	7
All other kinds of business	30	2,917	641	30	100.0	2,917	100.0	641	22.0	750	222	1,927	8
ALL OTHER TYPES													
Total	727	83,803	7,017	509	70.0	63,095	75.3	4,986	7.9	17,122	414	22,780	22,779
Automotive products	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Chemicals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	166	42,955	1,455	109	65.7	31,209	72.7	972	3.1	1,585	85	20,657	8,892
Farm products—consumer goods	50	10,039	251	40	80.0	7,704	76.7	224	2.9	621	5	535	6,543
Farm supplies	11	1,611	185	5	45.5	522	32.0	42	7.9	485	-	20	27
Groceries and foods	55	12,954	854	52	94.5	11,711	90.4	715	6.1	5,151	25	200	6,335
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	4	167	10	4	100.0	167	100.0	10	6.0	53	-	114	-
Machinery, equipment and supplies	6	256	72	5	83.3	226	88.3	66	29.2	12	-	160	54
Paper and its products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	414	14,312	4,012	275	66.4	10,112	70.7	2,783	27.5	8,920	262	675	255
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and its products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	10	593	103	10	100.0	593	100.0	103	17.4	209	37	347	-

Table 6 —STATE OF MISSISSIPPI MONTHLY EMPLOYMENT, BY KIND OF BUSINESS  
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED		Employ- ment ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS													
		Men				Women		Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Per- cent of total			Esti- mated average	Per- cent of total												
<b>Total</b>	<b>718</b>	<b>5,440</b>	<b>628</b>	<b>10.5</b>	<b>5,025</b>	<b>4,566</b>	<b>4,589</b>	<b>4,665</b>	<b>4,507</b>	<b>4,680</b>	<b>6,890</b>	<b>4,866</b>	<b>5,221</b>	<b>5,373</b>	<b>5,368</b>	<b>5,285</b>	<b>5,251</b>		
Amusement and sporting goods	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Automotive products	16	140	14	8.9	147	138	140	137	139	158	158	145	152	158	158	159	168		
Chemicals	-	21	1	4.2	19	18	18	18	18	18	18	18	20	22	22	22	21		
Clothing and furnishings	1	3	3	80.0	6	2	2	4	6	7	6	6	6	7	7	7	7		
Coal	1	1	1	50.0	2	-	2	2	2	2	2	2	2	2	2	2	2		
Drugs and drug sundries	4	80	19	19.0	98	96	96	96	96	96	97	98	98	98	101	102	102		
Dry goods	13	76	37	32.8	102	99	99	99	101	101	102	102	107	107	107	107	106		
Electrical goods	3	27	6	14.7	30	31	29	28	27	27	28	28	35	35	35	31	32		
Farm products—raw materials	201	393	26	6.3	361	333	326	350	314	296	297	298	343	458	480	450	416		
Farm products—consumer goods	75	195	84	30.2	230	122	124	125	125	254	1,190	125	137	133	139	183	161		
Farm supplies	18	126	20	14.1	124	117	118	120	120	189	158	119	120	118	119	119	116		
Furniture and house furnishings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
General merchandise	2	12	7	26.4	-	-	-	-	-	-	-	-	-	-	-	-	-		
Groceries and foods (except farm products)	217	2,168	315	12.7	1,925	1,796	1,804	1,816	1,844	1,862	1,880	1,919	1,992	2,044	2,039	2,039	2,056		
Hardware	2	110	8	6.7	112	104	102	102	103	104	106	111	117	122	123	125	128		
Jewelry and optical goods	1	8	4	35.7	12	11	11	11	11	12	12	12	12	11	11	11	14		
Lumber and building materials (other than metal)	45	370	14	3.6	206	167	176	171	170	176	197	202	211	247	247	247	252		
Machinery, equipment and supplies (except electrical)	7	128	6	4.3	109	100	100	100	100	100	100	103	106	125	126	126	126		
Metals (except scrap)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Paper and its products	1	21	4	14.3	24	23	23	22	23	23	23	23	25	25	27	27	27		
Petroleum and its products	63	1,178	29	2.4	1,122	1,079	1,079	1,070	1,071	1,075	1,105	1,118	1,162	1,182	1,181	1,181	1,181		
Plumbing and heating equipment and supplies	2	14	2	12.5	16	16	16	16	16	16	16	16	16	16	16	16	16		
Tobacco and its products (except leaf)	6	48	9	15.5	52	50	52	52	53	53	53	53	53	53	53	53	53		
Waste materials	18	42	5	6.1	30	24	22	15	14	14	14	14	14	14	14	14	14		
All other products	27	231	17	6.4	278	221	234	216	130	169	326	341	470	562	623	277	221		
					30	43	46	44	9	12	33	38	22	26	36	32	18		

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF MISSISSIPPI WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL										\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER			
	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent net sales			
<b>WHOLESALE MERCHANTS</b>	471	3,019	13.8	85	60	34.7	142	392	24.0	76	430	21.3	62	614	13.6	63	795	10.0	20	656	12.3	1	83	15.3
Amusement and sporting goods	1	-	(X)	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Automotive products	26	144	24.7	4	7	28.0	11	39	27.3	7	50	31.4	3	39	27.0	1	9	7.0	-	-	-	-	-	-
Chemicals	3	19	14.6	1	1	33.3	2	6	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clothing and furnishings	2	6	(X)	-	-	-	2	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Coal	1	2	(X)	-	-	-	1	2	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries	6	98	18.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dry goods	15	102	16.0	3	6	71.4	1	1	25.0	3	21	26.9	-	-	-	-	-	-	-	-	-	-	-	-
Electrical goods	4	30	35.4	-	-	-	2	6	36.4	3	17	19.9	4	21	9.6	3	53	16.6	2	76	16.6	-	-	-
Farm products—raw materials	31	30	3.6	4	1	5.6	11	8	71.4	7	9	31.2	1	13	28.4	4	12	4.3	1	2	10.0	-	-	-
Farm products—consumer goods	28	77	19.7	10	8	42.5	16	47	24.3	1	6	13.6	4	2	.9	4	16	11.4	1	6	5.5	1	56	32.0
Farm supplies	14	79	20.1	4	2	10.0	6	6	15.1	1	3	9.6	1	4	7.9	1	11	(X)	1	11	(X)	-	-	-
General merchandise	2	17	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	220	1,625	11.3	36	19	36.9	43	130	26.3	25	119	18.9	66	367	12.5	45	532	9.1	15	458	10.1	-	-	-
Hardware	9	112	22.0	-	-	-	1	3	26.7	3	26	24.1	2	27	26.1	3	56	20.4	-	-	-	-	-	-
Jewelry and optical goods	1	7	(X)	-	-	-	-	-	-	1	7	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Lumber and building materials (other than metal)	34	200	28.3	8	7	47.2	17	51	27.3	6	42	16.2	1	42	68.9	2	56	22.5	-	-	-	-	-	-
Machinery, equipment and supplies (except electrical)	15	73	35.7	4	3	26.0	2	6	25.0	9	64	37.9	-	-	-	-	-	-	-	-	-	-	-	-
Paper and its products	3	20	23.5	-	-	-	1	6	22.2	1	3	16.3	1	13	25.1	-	-	-	-	-	-	-	-	-
Petroleum and its products	18	59	16.4	-	-	-	11	26	27.1	6	31	16.3	1	2	4.8	-	-	-	-	-	-	-	-	-
Plumbing and heating equipment and supplies	1	10	(X)	-	-	-	-	-	-	1	10	(X)	-	-	-	-	-	-	-	-	-	-	-	-
Tobacco and its products (except leaf)	9	45	8.3	-	-	-	2	2	6.0	2	6	6.7	4	27	8.8	1	10	8.3	-	-	-	-	-	-
Waste materials	13	25	15.8	6	3	16.7	6	21	17.2	1	5	12.6	1	33	25.7	1	32	16.3	1	63	28.6	1	83	16.3
All other products	15	235	21.8	3	3	32.3	8	21	39.7	-	-	-	1	35	34.0	12	146	11.2	3	50	12.5	-	-	-
<b>MANUFACTURERS' SALES BRANCHES</b>	45	305	13.6	8	12	41.2	14	39	20.6	6	24	20.8	3	35	34.0	12	146	11.2	3	50	12.5	-	-	-
<b>WINE STOCKS</b>																								
Groceries and foods (except farm products)	30	220	11.6	4	4	20.8	8	22	17.9	3	16	21.0	2	21	30.0	11	127	10.7	2	31	7.8	-	-	-
Machinery, equipment and supplies (except electrical)	3	23	37.7	1	4	28.6	1	5	23.3	-	-	-	1	14	42.6	-	-	-	-	-	-	-	-	-
All other kinds of business	12	62	22.1	3	4	70.0	5	12	24.6	2	9	20.7	-	-	-	1	18	20.4	1	19	21.1	-	-	-

















