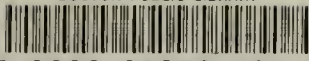


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EAST NORTH CENTRAL STATES

WHOLESALE DISTRIBUTION

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U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

BUREAU OF THE CENSUS

William L. Austia, Director

CENSUS OF AMERICAN BUSINESS: 1933

A CIVIL WORKS ADMINISTRATION PROJECT

WHOLESALE DISTRIBUTION

VOLUME V

EAST NORTH CENTRAL STATES



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MAY, 1935

U. S. DEPARTMENT OF COMMERCE

Daniel C. Roper, Secretary

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BUREAU OF THE CENSUS

William L. Austin, Director

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This is one of a series of volumes presenting the findings of the 1933 Census of American Business. The statistics were collected in 1934 by a field canvass of wholesale establishments in every State, city, and county in the United States, with funds provided by the Federal Civil Works Administration. They cover the operations of wholesale establishments during the year 1933.

The volumes were prepared under the supervision of Fred A. Gosnell, Chief Statistician for the Census of American Business, by Theodore N. Beckman, in Charge of Wholesale Distribution, assisted by John Albright, Administrative Assistant.

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

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U.S. Dept of Commerce Bureau of the Census
June 20 1935
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WHOLESALE DISTRIBUTION: 1933

PLAN OF PRESENTATION

- Volume I.--Contains detailed statistics for the United States, together with brief summaries by States, cities, and counties. It also contains a description of the wholesale census, explanations of terms, classifications and tables, and an analysis of wholesale trade for 1933 as compared with 1929.
- Volume II.--New England States (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, and Connecticut).
- Volume III.--Middle Atlantic States (New York, New Jersey, and Pennsylvania).
- Volume IV.--Southeastern States (Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Kentucky, Tennessee, Alabama, and Mississippi).
- Volume V.--East North Central States (Ohio, Indiana, Illinois, Michigan, and Wisconsin).
- Volume VI.--West Central States (Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas, Arkansas, Louisiana, Oklahoma, and Texas).
- Volume VII.--Mountain and Pacific States (Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, Washington, Oregon, and California).

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State	Table 1	Table 2A	Table 2B	Table 3	Table 4	Table 5	Table 6	Table 7
	page	page	page	page	page	page	page	page
Ohio	7	10	15	45	46	47	48	50
Indiana	51	52	55	68	69	70	71	72
Illinois	73	75	80	113	114	115	116	118
Michigan	119	121	125	142	143	144	145	147
Wisconsin	148	149	152	165	166	167	168	170

WHOLESALE DISTRIBUTION: 1933

In this report are presented statistics on wholesale trade for the year 1933. Data are shown both by type of establishment and by kind of business so as to set forth the essential characteristics of the wholesale business of the area covered by this volume. For a description of the Wholesale Census, for definitions, explanations of terms, classifications, and United States Summary tables, and for an analysis of wholesale trade, see Volume I.

For census purposes a wholesale establishment is a place of business, the primary function of which is to sell or distribute goods on a wholesale basis. It may be in the form of a store, a wholesale warehouse, a sales or brokerage office, or part of an office as when the office is shared with other similar organizations. Sales at wholesale may be made to retailers, to institutions, to industrial consumers or to other wholesale organizations. No merchandising establishment has been classified as "wholesale" unless fifty percent or more of its sales were made in a wholesale manner or on a wholesale basis.

The Wholesale Census was taken on the basis of establishments rather than companies or firms in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as a part of a large business organization. Wholesale peddlers and others who sell goods at wholesale but who maintain no regularly established places of business were not included in this census.

WHOLESALE TRADE, BY TYPE OF ORGANIZATION.--In presenting the data for the States and for the United States as a whole, wholesale establishments have been divided into six groups, some of which have been further subdivided, according to the type of establishment or the nature of the functions performed.

The first of the six functional type groups for which data are shown is called "wholesalers proper" and consists of more or less regular wholesalers in domestic and foreign trade who take title to the goods they buy and sell and are largely independent in ownership. The second division comprises "manufacturers' sales branches," consisting of wholesale outlets owned by manufacturers largely for the disposal of their own

goods. The third type, "bulk tank stations," consists of establishments performing wholesale functions in the distribution of gasoline, oil and other petroleum products. While primarily distributing their products to retail stations, they also sell goods at wholesale to tank wagons and to industrial users. The fourth type, "chain store warehouses," are distribution stations maintained by retail chains to supply their stores with merchandise. They carry on wholesale operations in addition to warehousing in that they break bulk, deliver and bill merchandise, and in some cases exercise supervision over a chain of stores. Wholesale commissaries, prepared-food depots which serve their own restaurants, and distribution centers for bakery chains are also included in this group.

The fifth division is called "assemblers and country buyers." Their principal operation is the purchase and assembly of farm products such as grain, cotton, tobacco and other forms of farm produce. This group also includes cooperative marketing associations; packers and shippers; cream stations; and independent, line, and cooperative elevators as differentiated from terminal elevators. The sixth and last group is called "agents and brokers," and includes auction companies, brokers, commission merchants, export and import agents, manufacturers' agents, selling agents, resident buyers, etc.

For each of the six type groups of wholesale establishments and for some of the subdivisions thereof data are shown in Table 1 on the number of establishments, both for 1933 and 1929; net sales, for 1933 and 1929; total expenses, expressed both in amounts and as a percent of net sales; the average number of full-time employees, pay roll for all employees and for part-time employees; and stocks on hand at the end of the year. This information is presented for each of the States and for each of the cities of 100,000 population and over.

WHOLESALE TRADE, BY KIND OF BUSINESS.--In addition to being classified according to functional type, each establishment was also classified by kind of business, on the basis of the chief line or lines of merchandise in which it dealt. Following this basis of classification, wholesale establishments were divided into twenty-five major kind-of-business groups, which were further subdivided into 166 detailed kind of business classifications according to the degree of merchandise specialization. A complete explanation of this method of classification is given in Volume I.

Important as it is to have information for each kind of business or line of trade in detail, it is even more significant to have such data presented separately for each type of wholesaling organization. In that manner the accomplishments of a wholesaler in a given line of business may be compared with the accomplishments of all wholesalers operating therein, while the achievements of a manufacturer's sales branch can be

compared with those of manufacturers' sales branches in the same line of trade. Such comparisons are of special interest to individual business enterprises and to the student of marketing.

Basic statistics on wholesale trade for types of establishments by kind of business are shown in two tables. Table 2A presents for each State and for a limited number of selected cities, the number of wholesale establishments by kind of business, in detail, for each of nineteen functional types of wholesale organizations. This table may be regarded as a supplement to Table 2B which shows for each of the States and for cities of 5,000 population and over, the number of establishments; net sales; total expenses, expressed in amounts and as a percent of net sales; the average number of full-time employees; pay roll, total and part-time; and stocks on hand. This information is shown for as many kinds of business, under each type, as possible without disclosing data for individual establishments. More complete information on the number of establishments by type and kind of business in detail is to be found in table 2A, described above.

SOURCES OF RECEIPTS.—In addition to dealing in merchandise, many wholesale establishments derive a certain amount of income from the sale of services and from other sources. Table 3 has been devised in order to measure quantitatively the volume of business secured through the sale of goods and that obtained from other sources. This table is presented for States only, by kind-of-business groups, and shows the number of establishments in a given group; total net sales, a term used throughout as interchangeable with receipts; total expenses, expressed in amounts and as a percent of sales; and receipts. The last item is broken down according to sources into sales of merchandise; receipts from parking, storage, cleaning, etc.; receipts from space rental; and receipts from other sources.

CREDIT BUSINESS OF WHOLESALE ESTABLISHMENTS.—The extent to which wholesale establishments engaged in selling on a credit basis is shown in Table 4. This information is presented for States only, by kind-of-business groups, separately for wholesalers proper and for all other types combined. It indicates the degree to which wholesale establishments perform the functions of financing business by extending credit to retailers, industrial consumers, and to other wholesale organizations to which they sell. Since some of the wholesale establishments did not operate on a credit basis and others failed to report on this item, data related to credit sales are presented in Table 4 only for those establishments for which the credit information was available. It shows the number of establishments reporting credit and the percent which that number constituted of the total for the kind of business under consideration. The same procedure is followed in connection with net sales.

In the following columns credit sales are given in amounts and as a percent of sales of establishments reporting credit sales and as a percent of sales of all establishments in a given group. The table also shows total expenses incurred by establishments operating on a credit basis. These expenses are given in amounts and as a percent of sales so that comparison may be made between the costs of doing business of establishments selling on credit with the costs incurred by those establishments which presumably do not operate on a credit basis, if it can be assumed that all or most of the establishments not reporting credit sales sold for cash.

DISTRIBUTION OF SALES.—A common conception is that wholesalers sell only to retailers and that wholesalers are the only type of organization operating in the wholesale field. That this is far from the truth is indicated by the figures shown in Table 5. The statistics therein are presented for States only, by 25 kinds of business, separately for wholesalers proper and for all other types combined. It shows that wholesale establishments sell to retailers, to industrial consumers, to ultimate or home consumers, and to other wholesale organizations. Naturally, there is considerable variation in the extent to which different types of wholesale establishments make use of these outlets and the degree to which they are used in the different kinds of business.

Here, too, not all of the establishments reported the distribution of their sales, partly because of inadequate records at the time the census was taken. The table shows for each type and kind-of-business group the number, net sales, and total expenses of all establishments, and then presents statistics for those establishments that reported a distribution of sales by outlets. For these establishments it shows the number and the percent which such number constitutes of the total for the group under consideration. Similar treatment is given to the net sales of establishments which reported their sales by type of customers. This is followed by total expenses for such establishments, expressed both in amounts and as a percent of sales. Total sales are then distributed into the following groups: sales to retailers (for resale); sales to home consumers (at retail); sales to industrial users, including institutions; and sales to other wholesale organizations. From these data it should be possible, among other things, to determine the amount of duplication in the total wholesale sales figures, due to the fact that some wholesale establishments sell to other wholesale organizations.

EMPLOYMENT IN WHOLESALE TRADE.—The significance of wholesale trade as a source of employment is indicated in Table 6. In this table the number of proprietors and firm members and the number of paid employees, divided into male and female and into full-time and part-time, are shown for each of the 25 major kind-of-business groups. The estimate by sex is based on the sex distribution reported for the total number of employees as of December 30, 1933; the percent of women shown separately relates to the same date. The table also presents the number of full-time and part-time employees as of the 15th of each month for each kind-of-business group, and a monthly index of employment for wholesale trade as a whole. This information is presented for each of the States and for cities of 500,000 population and over.

Employment is the only item in the wholesale trade statistics which is presented on a monthly basis. It affords indirect indication of the extent of seasonal change in wholesale activity, quite marked in certain lines of trade. A comparison of monthly figures for 1933 with quarterly data for 1929 suggests the extent of non-seasonal improvement in employment conditions in the course of 1933. Part-time employment in wholesale trade, information on which was gathered for the first time for 1933, appears to be much less important in this field than in retail trade; it attains significant proportions in only a few kinds of business.

WHOLESALE TRADE BY SIZE OF BUSINESS UNIT.—Table 7 presents the number of establishments, the annual average number of full-time employees, and the operating expense ratio of wholesale merchants and of manufacturers' sales branches with stocks*, by size-of-establishment groups, based upon net sales. Establishments have been classified into 7 size groups, as follows:

Group number	Net sales
I.....	Under \$10,000
II.....	\$10,000 to \$49,999
III.....	\$50,000 to \$99,999
IV.....	\$100,000 to \$199,999
V.....	\$200,000 to \$499,999
VI.....	\$500,000 to \$999,999
VII.....	\$1,000,000 and over

*For definition of wholesale merchants and manufacturers' sales branches with stocks, see Volume I.

This information is given by States for each of the 25 kinds of business. The table permits a comparison by lines of trade of wholesale merchants (including importers) with manufacturers' sales branches with stocks, two types of wholesale operations which, for the most part, compete in the same market, warehouse goods and make deliveries from stocks. Comparison is also possible of small and large-sized establishments in a given trade as to operating costs. It shows to what extent each size group furnishes employment in wholesale trade. It further indicates the differences existing between trade groups and between wholesale merchants and manufacturers' sales branches with stocks as to average size of establishment, as to distribution of establishments by size, and as to operating costs.

A FEW SUGGESTED USES OF THE DATA IN THESE REPORTS.--The statistics presented in these reports on wholesale trade should prove of considerable value to individual business men, public authorities and independent students. The breakdown by type of operation, line of trade, and geographic areas should enable the wholesaler to compare his accomplishments with those of others operating on a similar basis in the same market area. For the manufacturer planning a sales campaign the figures should make possible an allocation of sales quotas and territories to salesmen. The formulation of policies by public authorities should be facilitated by information on the amount and nature of business done in each locality, the employment it furnishes, and the income it distributes. The quantitative description of the marketing wholesale structure and of the changes in it in the course of the memorable years, 1930 - 1933, found in the Census volume, should serve as basic material to the analytical student of American economic life.

WHOLESALE DISTRIBUTION: 1933

12-29-33
Census of
American
Business

Table 1—STATE OF OHIO SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part-time	
						1933	1929		Amount	Percent of sales		
THE STATE	8,317	8,077	\$1,567,864	\$3,094,100	\$202,351	12.9	9.6	62,762	\$96,670	6.2	\$2,686	\$128,326
Wholesalers proper	4,568	4,130	616,072	1,132,235	103,899	16.9	13.5	37,182	52,100	8.5	1,741	76,769
Wholesale merchants	4,325	3,963	569,380	1,279,160	99,837	17.5	13.6	36,112	49,954	8.8	1,564	74,898
Exporters	4	8	3,190	5,929	416	13.0	8.5	51	148	4.6	-	129
Importers	22	7	5,701	1,443	520	10.2	20.2	131	295	5.2	1	570
Limited function wholesalers	216	152	56,861	39,703	3,066	8.3	12.2	888	1,703	4.6	86	1,172
Manufacturers' sales branches ^{1/}	1,230	1,130	472,075	819,416	63,855	13.5	9.1	15,460	29,413	6.2	497	39,367
With stocks	812	-	287,898	-	47,743	15.6	-	12,343	22,183	7.7	394	39,367
Without stocks	418	-	184,177	-	16,112	8.7	-	3,117	7,230	3.9	103	-
Agents and brokers	756	1,057	210,832	521,567	7,689	3.6	4.2	1,989	3,579	1.7	153	715
Brokers	164	138	76,037	118,818	1,566	2.1	1.7	341	637	0.8	13	178
Commission merchants	117	151	42,401	123,166	1,908	4.5	2.6	649	915	2.2	22	271
Export agents	7	3	135	377	17	12.5	8.0	8	8	5.9	-	1
Manufacturers' agents	359	499	30,460	104,919	1,796	5.9	6.7	478	774	2.5	43	146
Selling agents	81	254	51,808	165,005	2,069	4.0	5.6	387	1,026	2.0	29	95
Other agents	28	12	9,990	9,282	331	3.3	6.9	125	219	2.2	46	24
All other types	1,763	1,760	265,875	425,882	26,908	10.1	6.5	8,121	11,478	4.3	295	11,475
Bulk tank stations	714	398	63,267	101,635	14,023	16.8	11.5	3,985	5,731	6.9	102	4,909
Chain store warehouses	24	42	114,454	168,575	7,521	6.6	3.8	1,938	3,299	2.9	38	3,907
Assemblers and country buyers	453	774	17,977	69,888	1,547	8.5	5.3	637	523	3.5	69	862
Cooperative marketing associations	92	82	31,312	34,582	1,709	5.5	2.7	616	871	2.8	32	183
Cream stations ^{2/}	212	-	3,071	-	760	24.7	-	334	316	10.3	6	125
Elevators ^{3/}	268	438	15,794	49,384	1,348	8.5	5.9	611	638	4.0	48	1,489
Other types	-	26	-	12,818	-	-	21.9	-	-	-	-	-
CLEVELAND	2,015	1,968	525,506	1,106,723	66,438	12.5	9.3	18,362	31,394	6.0	846	44,440
Wholesalers proper	1,117	1,002	180,169	420,475	30,170	16.7	14.5	9,900	16,442	8.5	537	21,493
Wholesale merchants	1,038	950	164,492 ^{4/}	399,270	28,936	17.6	14.4	9,589	14,799	9.0	502	21,222
Exporters	-	2	-	(X)	-	-	(X)	-	-	-	-	-
Importers	15	3	2,592	(X)	179	6.9	(X)	37	80	3.1	1	163
Limited function wholesalers	65	47	13,085	19,152	1,055	8.1	16.7	274	563	4.3	34	108
Manufacturers' sales branches	507	457	216,213	370,119	22,573	13.2	7.9	6,416	12,427	5.7	223	20,777
With stocks	294	-	128,436	-	21,134	15.5	-	4,851	8,573	5.8	156	20,777
Without stocks	213	-	87,777	-	7,439	8.5	-	1,565	3,754	4.3	67	-
Agents and brokers	339	477	79,557	225,528	3,315	4.2	4.2	802	1,643	2.1	67	265
Brokers	54	52	28,991	61,080	472	1.6	1.7	112	209	0.7	4	12
Commission merchants	36	34	15,424	19,443	730	4.7	4.5	218	413	2.7	11	104
Export agents	4	2	58	(X)	8	13.8	(X)	4	4	6.9	-	-
Manufacturers' agents	201	273	15,856	60,213	1,063	6.7	7.3	270	476	3.0	27	91
Selling agents	40	114	15,200	65,220	925	6.1	4.1	156	458	3.0	25	52
Other agents	4	2	4,038	(X)	117	2.9	(X)	42	83	13.4	-	6
All other types	52	32	50,667	89,501	4,380	8.6	3.8	1,244	1,892	3.7	19	1,905
Bulk tank stations	25	11	13,326 ^{4/}	34,566	1,720	12.9	5.2	472	621	4.7	3	873
Chain store warehouses	7	14	23,314	48,751	1,818	5.2	3.1	463	786	2.7	2	1,005
Assemblers and country buyers	10	-	358	-	44	12.3	-	14	22	6.1	3	1
Cooperative marketing associations	9	-	7,669	-	798	10.4	-	295	463	5.9	11	26
Other types	-	7	-	6,464	-	-	15.9	-	-	-	-	-
CINCINNATI	1,268	1,326	341,343	729,814	40,785	11.9	9.1	12,784	20,330	2.8	452	24,702
Wholesalers proper	775	761	139,910	302,985	23,627	16.9	12.8	8,440	12,014	8.6	349	18,302
Wholesale merchants	740	734	127,895 ^{5/}	296,262	22,507	17.7	12.9	8,168	11,450	9.0	320	17,823
Exporters	1	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Importers	4	1	3,169	(X)	347	10.9	(X)	82	162	5.1	-	398
Limited function wholesalers	31	23	8,815	6,178	659	7.6	9.2	190	402	4.6	29	81

WHOLESALE DISTRIBUTION: 1933

12-49-5
Census of
American
Business

Table 1.—STATE OF OHIO SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
CINCINNATI (continued)												
Manufacturers' sales branches	257	254	85,414	186,100	11,712	13.7	8.9	3,127	6,679	6.6	68	5,184
With stocks	157	-	60,431	-	9,667	19.2	-	2,620	4,605	9.1	42	5,184
Without stocks	100	-	34,983	-	2,045	5.8	-	507	1,074	3.1	26	-
Agents and brokers	193	286	76,757	175,482	2,200	2.9	3.5	552	1,086	1.4	30	157
Brokers	51	36	23,469	24,562	549	2.3	1.5	117	255	1.1	1	51
Commission merchants	31	61	12,655	70,792	392	3.1	1.6	128	193	1.6	2	37
Export agents	2	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	84	100	6,659	26,157	400	7.1	4.2	120	177	3.1	9	26
Selling agents	22	86	30,578	48,546	765	2.6	7.3	151	383	1.3	3	24
Other agents	3	3	(X)	5,425	(X)	(X)	2.1	(X)	(X)	(X)	(X)	(X)
All other types	32	25	40,262	65,247	3,250	8.1	7.4	665	1,501	3.9	6	1,059
Bulk tank stations	21	9	5,407	11,739	1,220	22.6	9.6	312	480	8.9	3	464
Chain store warehouses	4	10	27,505	38,427	1,940	7.1	4.6	325	993	3.6	-	606
Assemblers and country buyers	2	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Cooperative marketing associations	3	-	7,272	-	81	1.1	-	24	73	1.0	1	-
Other types	2	6	(X)	15,021	(X)	(X)	13.2	(X)	(X)	-	(X)	-
AERON	272	201	125,635	105,532	16,719	13.3	10.2	4,189	7,751	6.2	94	6,773
Wholesalers proper	198	134	28,248	53,091	5,300	18.8	12.5	1,992	2,796	9.9	60	2,525
Manufacturers' sales branches	46	34	86,623	27,762	9,330	11.5	8.6	1,657	4,223	4.9	8	3,629
Agents and brokers	16	21	3,828	(X)	113	3.0	(X)	25	47	1.2	2	4
All other types	12	12	6,936	(X)	1,376	19.2	(X)	515	685	9.9	24	616
CANTON	128	120	20,906	35,223	3,431	16.4	13.3	1,005	1,453	7.0	38	2,296
Wholesalers proper	76	68	12,205	27,277	1,929	15.8	13.8	644	867	7.1	33	1,429
Manufacturers' sales branches	27	13	4,395	3,249	947	21.5	11.0	243	413	9.4	2	718
Agents and brokers	9	9	2,241	2,691	91	4.1	6.1	15	20	0.9	-	6
All other types	16	10	2,065	2,006	464	22.6	21.0	105	153	7.4	3	142
COLUMBUS	411	618	111,108	228,252	14,096	12.7	10.7	4,922	6,825	6.1	90	8,696
Wholesalers proper	262	316	43,958	110,878	7,457	17.0	13.9	2,928	4,006	9.1	52	6,472
Manufacturers' sales branches	79	101	16,705	35,532	2,930	17.6	13.9	979	1,525	9.1	19	1,727
Agents and brokers	40	78	7,589	(X)	461	6.3	(X)	132	169	2.2	7	82
All other types	30	23	42,866	(X)	3,227	7.5	(X)	883	1,126	2.6	12	1,315
DAYTON	263	237	49,390	112,669	7,284	14.7	9.1	2,435	3,429	6.9	56	4,924
Wholesalers proper	181	150	30,271	68,067	4,991	16.5	9.0	1,758	2,456	6.1	52	4,009
Manufacturers' sales branches	38	47	5,638	20,646	1,171	20.8	10.9	292	527	9.3	1	426
Agents and brokers	29	27	7,098	10,395	298	4.2	5.0	112	146	2.1	2	54
All other types	15	13	6,383	13,541	824	12.9	10.1	273	301	4.7	1	435
TOLEDO	428	417	109,342	187,893	13,909	12.7	12.5	4,549	6,731	6.2	162	9,621
Wholesalers proper	303	269	51,449	95,414	8,504	16.6	14.2	2,814	4,038	7.8	127	6,956
Manufacturers' sales branches	64	65	18,370	38,332	2,572	14.0	16.3	928	1,488	8.1	18	2,025
Agents and brokers	40	69	16,533	23,434	501	3.0	6.8	108	188	1.1	3	67
All other types	21	14	22,990	30,713	2,332	10.1	5.9	699	1,017	4.4	14	573
YOUNGSTOWN	198	194	36,904	100,942	4,793	13.0	11.0	1,858	2,325	6.3	70	3,050
Wholesalers proper	141	137	18,020	64,906	3,135	17.4	12.7	1,364	1,600	6.9	51	2,492
Manufacturers' sales branches	33	33	5,959	15,703	742	12.5	9.2	271	409	6.9	6	192
Agents and brokers	7	14	1,775	2,508	71	4.0	6.1	21	36	2.9	-	8
All other types	17	10	11,150	17,825	846	7.6	7.3	202	280	2.6	13	368

OHIO - STATE OF
 TABLE 2A. - WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS
 FOR STATES AND SELECTED CITIES
 1933
 AMERICAN BUSINESS

Kind of Business	Wholesale merchants		Limited function		Wholesaler		Mfg. ele. branches			Brokers			Commission merchants			Manufacturers agents			All other types 1/		Total								
							With stocks	Without stocks	Function	Wholesalers	With stocks	Without stocks	Function	Wholesalers	With stocks	Without stocks	Function	Wholesalers	With stocks	Without stocks		Function							
	8,317	4,326	216	818	416	1,644	117	359	81	1,894	2,015	1,038	66	294	815	54	36	801	115	1,258	740	51	100	84	54				
Total	78	53	2	14	9	-	-	-	-	-	27	17	1	4	5	-	-	-	-	-	22	11	-	-	-	-			
Amusement and sporting goods																													
Cameras and motion picture eq'pt. and supplies	2	8	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Moving picture films	37	8	-	10	9	-	-	-	-	-	14	5	-	4	5	-	-	-	-	-	12	5	-	-	-	-			
Sporting goods (general line)	15	14	-	1	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-	-	2	1	-	-	-	-			
Toys, novelties, and fireworks	18	16	-	2	-	-	-	-	-	-	5	5	-	-	-	-	-	-	-	-	3	5	-	-	-	-			
All other	16	13	2	1	-	-	-	-	-	-	4	3	1	-	-	-	-	-	-	-	5	4	-	-	-	-			
Automotive products	409	325	5	53	11	-	5	8	3	5	102	70	2	20	5	-	2	2	2	2	97	44	-	10	1	1			
Automobiles and other motor vehicles	36	20	-	12	3	-	1	-	-	-	13	6	-	6	1	-	-	-	-	-	10	6	-	3	1	1			
Automotive equipment, accessories and parts	320	283	2	18	3	-	2	5	3	80	61	2	11	3	-	-	-	-	-	2	43	38	-	2	1	1			
Tires and tubes	53	20	1	23	5	-	1	1	-	2	9	3	-	3	3	-	-	-	-	5	6	-	-	-	-	-			
Chemicals	191	84	1	60	15	-	27	1	3	79	26	1	28	7	-	15	2	2	2	15	38	17	-	12	4	5			
Dyes and pigments	5	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-	1	2	1	-	-	-	-			
Explosives	17	3	-	15	-	-	-	1	-	1	13	6	-	1	-	-	-	-	-	1	8	1	-	-	-	-			
Industrial chemicals	43	13	-	15	5	-	11	-	1	26	7	-	6	2	-	-	-	-	-	8	1	7	-	-	-	-			
Neval stores	4	3	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-	-	-	1	2	-	-	-	-			
Paints and varnishes	70	42	1	21	2	-	4	-	-	24	10	1	10	1	-	-	-	-	-	5	1	7	-	-	-	-			
All other	54	22	-	15	7	-	10	-	2	24	6	-	9	4	-	5	5	5	5	2	15	8	-	5	2	2			
Clothing and furnishings	182	129	1	19	15	-	1	16	-	3	109	67	1	15	15	-	11	2	2	11	51	45	-	8	-	4			
Clothing and furnishings (general line)	17	16	-	-	-	-	-	-	-	5	6	-	-	-	-	-	-	-	-	1	10	9	-	-	-	-			
Clothing, men's and boys'	21	17	-	2	1	-	1	-	-	14	10	-	3	1	-	-	-	-	-	1	4	4	-	-	-	-			
Clothing, women's and children's	31	25	1	2	4	-	-	1	-	19	15	-	2	4	-	-	-	-	-	4	11	10	-	-	-	-			
Furnishings (general line)	12	9	-	2	1	-	-	-	-	6	3	-	2	1	-	-	-	-	-	-	5	5	-	-	-	-			
Furnishings, men's and boys'	38	29	-	5	1	-	-	-	2	24	17	1	4	1	-	-	-	-	-	-	10	8	-	1	-	1			
Furnishings, women's and children's	4	1	-	-	-	-	-	1	-	4	1	-	3	-	-	-	-	-	-	1	1	1	-	-	-	-			
Hosiery	9	6	-	-	-	-	3	-	-	4	2	-	4	2	-	-	-	-	-	2	4	3	-	-	-	-			
Millinery and millinery supplies	25	10	-	5	4	-	6	-	-	21	6	-	5	4	-	6	-	-	6	1	5	5	-	1	-	-			
Shoes and other footwear	25	16	-	5	7	-	1	1	-	12	8	-	2	-	-	-	-	-	1	1	5	5	-	-	-	-			
Coal	143	42	44	5	7	11	2	5	27	-	45	6	15	3	4	4	4	4	4	4	37	2	12	1	5	4	2	1	12
Drugs and drug sundries	91	62	4	16	-	-	-	3	2	3	80	17	3	4	-	-	-	-	-	2	21	16	-	4	-	-	1		
Drugs (general line)	20	17	-	-	-	-	-	-	-	2	5	-	-	-	-	-	-	-	-	1	4	4	-	-	-	-			
Drugs (specialty lines)	30	10	2	5	-	-	-	1	-	1	6	3	1	1	-	-	-	-	-	1	2	2	-	-	-	-			
Patent medicines	12	8	1	2	-	-	-	-	-	1	6	3	1	2	-	-	-	-	-	-	1	5	-	-	-	-	-		
Toilet articles and preparations	25	15	1	9	-	-	-	-	-	7	5	1	-	-	-	-	-	-	-	1	7	5	-	-	-	-			
All other	14	12	1	-	-	-	-	-	-	6	4	1	-	-	-	-	-	-	-	1	3	5	-	-	-	-			
Dry goods	128	82	4	10	7	1	4	14	5	5	70	42	2	5	6	1	3	3	3	8	37	21	1	4	1	1	6	3	
Dry goods (general line)	18	13	-	-	-	-	1	1	1	1	8	3	-	-	-	-	-	-	-	1	4	4	-	-	-	-			
Knit goods	19	11	2	5	1	-	-	2	-	16	11	2	2	1	-	-	-	-	-	1	4	4	-	-	-	-			
Notions	54	22	1	5	4	-	2	1	-	11	6	-	-	-	-	-	-	-	-	1	8	6	-	-	-	-			
Race goods	41	23	1	3	2	-	1	8	2	1	27	15	-	2	2	-	-	-	-	1	14	8	1	1	-	-			
All other	16	15	-	1	-	-	-	2	-	8	7	-	-	-	-	-	-	-	-	1	5	5	-	-	-	-			

TABLE 2A. - STATE OF OHIO NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	THE STATE										CINCINNATI																		
		Wholesale					Manufacturers					Wholesale					Manufacturers													
		Wholesale merchants	Limited function wholesalers	Mfg. ests. without branches	Brokers	Commission merchants	Wholesale merchants	Limited function wholesalers	Mfg. ests. without branches	Brokers	Commission merchants	Wholesale merchants	Limited function wholesalers	Mfg. ests. without branches	Brokers	Commission merchants	Wholesale merchants	Limited function wholesalers	Mfg. ests. without branches	Brokers	Commission merchants									
Electrical goods	281	138	4	34	45	3	25	3	22	16	2	14	2	97	36	3	22	16	2	2	14	2	56	30	1	9	1	6	6	
Electrical appliances, eq't., and supplies	198	95	4	29	41	3	22	3	19	14	2	14	2	80	25	5	19	14	2	1	14	2	45	21	1	6	1	6	6	
Radios and radio equipment	38	30	-	3	2	-	1	-	2	2	-	1	-	12	7	-	2	2	-	1	-	-	7	6	-	-	-	-	-	
Refrigerators	16	15	-	2	-	-	1	-	-	-	-	-	-	5	4	-	1	-	-	-	-	-	4	3	-	-	-	-	-	
Farm products-raw materials	654	100	-	-	-	23	30	-	-	-	-	-	-	19	9	-	-	-	-	-	-	-	38	19	-	3	13	-	3	
Grain	347	48	-	-	-	8	2	-	-	-	-	-	-	4	4	-	-	-	-	-	-	-	6	6	-	-	-	-	-	
Hides, skins, and furs (raw)	52	17	-	-	-	-	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-	7	7	-	-	-	-	-	
Horses and mules	12	5	-	-	-	-	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
Livestock	184	9	-	-	-	15	27	-	-	-	-	-	-	6	6	-	-	-	-	-	-	-	19	1	-	-	-	-	-	
Tobacco (leaf)	28	17	-	-	-	-	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-	4	4	-	-	-	-	-	
Wool and mohair	8	4	-	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
All other	3	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
Farm products-consumer goods	1,257	605	23	24	1	18	58	1	2	525	9	3	1	10	123	9	3	1	10	19	-	18	132	107	1	1	4	13	6	
Dairy products (general line)	171	119	4	2	-	1	44	-	-	-	2	1	-	25	17	2	1	-	1	-	-	4	3	3	-	-	-	-	-	
Butter	20	10	1	7	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
Cheese	22	14	4	3	-	1	-	-	-	-	-	-	-	6	3	1	-	-	-	-	-	-	4	4	-	-	-	-	-	
Milk and cream	224	32	1	1	1	-	-	-	-	189	-	-	-	20	16	1	-	-	-	-	-	-	2	3	1	-	-	-	-	
All other dairy products	29	18	1	7	-	-	-	-	-	3	-	-	-	5	3	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
Poultry and poultry products	215	90	1	-	-	-	-	6	1	114	-	-	-	26	28	-	-	-	-	-	-	2	21	21	-	-	-	-	-	
Dairy and poultry products	207	62	1	4	-	3	5	-	-	132	6	-	-	13	6	-	-	-	-	-	-	1	8	7	-	-	-	-	-	
Fruits and vegetables (fresh)	556	251	10	-	-	-	45	-	-	39	5	-	-	86	63	5	-	-	-	-	-	6	82	69	-	-	-	-	-	
All other	11	9	-	-	-	-	-	-	-	2	2	-	-	2	2	-	-	-	-	-	-	-	2	2	-	-	-	-	-	
Farm supplies	127	80	-	5	3	1	-	-	-	36	4	-	-	4	4	-	-	-	-	-	-	-	11	5	-	3	1	2	-	
Feed	61	49	-	-	-	3	-	-	-	89	2	-	-	2	2	-	-	-	-	-	-	-	2	2	-	-	-	-	-	
Fertilizer	11	2	-	5	3	-	-	-	-	-	1	-	-	1	1	-	-	-	-	-	-	-	4	4	-	3	1	2	-	
Seeds	27	23	-	-	-	-	-	-	-	4	-	-	-	1	1	-	-	-	-	-	-	-	5	5	-	-	-	-	-	
All other	8	6	-	-	-	-	-	-	-	2	1	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Furniture and house furnishings	131	64	5	26	9	-	2	16	4	5	22	1	7	51	22	1	7	6	-	2	9	4	39	24	-	6	3	-	1	
China, glassware and crockery	16	9	-	4	-	-	-	4	-	1	4	-	-	6	4	-	-	-	-	-	-	-	2	2	-	2	-	-	-	
Floor coverings	21	10	-	5	3	-	1	2	2	2	2	-	-	11	5	-	-	-	-	-	-	1	5	5	-	1	1	-	-	
Furniture	36	14	-	10	1	-	1	7	-	2	11	5	3	11	5	-	-	-	-	-	-	4	2	13	9	-	-	-	-	
House furnishings (except as specified)	55	29	3	13	1	-	-	5	2	2	23	10	1	4	1	-	-	-	-	-	-	4	2	15	9	-	-	-	-	
Musical instruments and sheet music	2	2	-	-	-	-	-	-	-	-	1	1	-	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	
General merchandises	5	4	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	-	-	-	-	-	
Groceries and foods	1,170	845	59	147	17	66	-	16	2	20	228	158	9	24	6	23	-	-	-	-	-	1	7	149	95	4	17	5	21	3
Groceries (general line)	175	148	13	-	-	1	-	-	-	13	23	18	3	-	-	-	-	-	-	-	-	-	2	15	11	-	-	-	-	-
Confectionery and soft drinks	205	187	15	4	-	-	1	-	-	-	29	25	5	1	-	-	-	-	-	-	-	-	21	19	1	1	-	-	-	-
Fish and sea foods	62	60	8	-	-	-	-	-	-	-	8	8	-	-	-	-	-	-	-	-	-	-	6	5	-	-	-	-	-	-
Meats and meat products	173	148	7	14	1	1	-	1	-	1	58	52	1	2	1	1	-	-	-	-	-	1	9	8	-	-	-	-	-	-
Other food and grocery specialties	555	300	24	129	15	64	-	14	2	6	111	55	3	21	5	23	-	-	-	-	-	1	4	99	52	2	15	5	21	3
Hardware	77	50	1	7	7	1	-	10	1	-	35	15	1	6	3	-	-	-	-	-	-	7	1	16	10	-	2	1	3	-
Hardware (general line)	23	23	-	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-	-	-	-	7	7	7	-	-	-	-	-
Hardware (specialty lines)	54	27	1	7	7	1	-	10	1	-	31	15	1	6	3	-	-	-	-	-	-	7	1	9	3	-	2	1	3	-

TABLE 8A. - STATE OF OHIO NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)
FOR STATES AND SELECTED CITIES

Kind of Business	OHIO										CINCINNATI														
	THE STATE					CLEVELAND					PINCINNATI					PINCINNATI									
	Total	Wholesale merchants	Limited functioning wholesalers	Mfg. est. branches with stocks	Brokers	Commission merchants	Manufacturers agents	Selling agents	All other types 1/	Total	Wholesale merchant	Limited functioning wholesalers	Mfg. est. branches with stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Limited functioning wholesalers	Mfg. est. branches with stocks	Brokers	Commission merchants	Manufacturers agents	All other types 1/
Jewelry and optical goods	79	54	1	16	4	-	2	2	29	21	-	4	2	-	1	1	1	23	13	-	4	2	-	1	1
Jewelry (general line)	23	21	-	1	-	-	1	1	7	7	-	-	-	-	-	-	-	13	11	-	1	-	-	-	-
Clocks and watches	5	3	-	1	-	-	1	1	3	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Diamonds and other precious stones	3	2	-	4	2	-	1	1	6	3	-	2	1	-	-	-	-	5	2	-	1	-	-	-	-
Other jewelry specialties	13	6	-	4	2	-	1	1	6	3	-	2	1	-	-	-	-	5	2	-	1	-	-	-	
Optical goods	35	22	1	10	2	-	1	1	10	8	-	1	1	-	-	-	-	5	2	-	2	1	-	-	
Lumber and building materials (other than metal)	299	178	22	47	15	9	16	10	91	41	6	17	9	2	1	6	7	70	42	4	7	2	4	-	7
Lumber and millwork	97	63	15	4	2	5	3	3	24	13	3	2	2	1	2	1	2	35	25	4	3	1	1	-	3
Asbestos products	14	2	-	11	1	-	-	-	4	1	-	2	1	-	-	-	-	2	1	-	-	-	-	-	-
Brick and tile	26	9	1	6	5	1	3	1	13	3	-	4	4	-	1	1	1	4	1	-	-	-	-	-	2
Cement	18	11	-	2	1	-	-	1	5	3	-	1	1	-	-	-	-	3	3	-	-	-	-	-	-
Glass	20	10	-	7	2	1	-	-	5	4	-	1	1	-	-	-	-	3	1	-	-	-	-	-	-
All other	127	83	6	17	4	2	10	5	40	16	3	7	3	-	5	4	4	23	11	-	3	1	2	-	5
Machinery, equipment and supplies (except electrical)	804	344	2	210	113	2	1127	5	341	113	2	70	64	1	86	5	163	76	-	41	28	1	-	-	17
Commercial machinery eqpt. and supplies	180	49	-	52	21	-	27	1	65	24	-	15	9	-	16	1	33	10	-	9	7	-	-	-	7
Office eqpt. and supplies (except furniture)	81	8	-	46	14	-	14	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Store equipment and supplies	13	4	-	3	2	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	56	37	-	3	5	-	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction machinery, eqpt. and supplies	43	10	-	16	9	-	8	-	14	2	-	3	6	-	3	-	7	3	-	1	3	-	-	-	-
Construction machinery	6	3	-	2	1	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Road machinery and equipment	8	1	-	4	-	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	29	6	-	10	8	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Farm and dairy machinery, and equipment	38	8	-	27	-	-	3	-	3	1	2	-	-	-	-	-	3	1	-	2	-	-	-	-	-
Industrial machinery, equipment and supplies	373	160	1	70	66	1	72	2	172	50	1	29	36	-	54	2	80	36	-	16	17	1	-	-	10
Bottle and bottling equipment	15	12	-	2	-	-	4	-	5	3	-	2	3	-	1	-	4	3	-	1	-	-	-	-	-
Machine tools	22	11	1	3	3	-	4	-	13	3	1	2	3	-	4	-	5	5	-	1	-	-	-	-	-
Mechanical rubber goods	15	8	-	1	2	-	4	-	6	3	-	1	1	-	3	-	2	1	-	1	-	-	-	-	-
Mill and mine supplies (general line)	68	55	-	10	1	-	1	1	10	9	-	1	-	-	3	-	2	1	-	-	-	-	-	-	-
All other	253	74	-	54	60	1	62	2	136	32	25	32	-	45	2	2	61	20	-	15	15	1	-	-	10
Professional equipment and supplies	77	39	-	25	5	-	7	1	31	12	11	2	-	-	5	1	16	12	-	5	1	-	-	-	-
Dental	27	18	-	9	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Surgical, medical and hospital	24	10	-	9	3	-	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	26	11	-	7	2	-	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Service equipment and supplies	102	73	1	19	5	-	3	-	37	20	1	10	4	-	1	1	21	13	-	8	-	-	-	-	-
Barber and beauty parlor	35	29	1	2	2	-	1	-	8	4	1	1	2	-	-	-	6	5	-	1	-	-	-	-	-
Laundry	15	8	-	6	1	-	1	-	6	2	1	3	1	-	-	-	6	3	-	3	-	-	-	-	-
All other	52	36	-	11	3	-	2	-	23	14	-	6	1	-	1	1	9	5	-	4	-	-	-	-	-
Transportation equipment and supplies	21	5	-	1	7	1	7	-	19	4	-	-	7	1	-	-	1	1	-	-	-	-	-	-	-
Railroad	16	2	-	1	6	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
All other	5	3	-	1	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	THE STATE			Total	Wholesale merchants	Limited function wholesalers	CLEVELAND			Total	Wholesale merchants	Limited function wholesalers	CINCINNATI			Total	Wholesale merchants	Limited function wholesalers	All other agents	Manufacturers	Commission merchants	Brokers	Mfg. ests. with branches	Mfg. ests. without branches	All other types
				Mfg. ests. with branches	Mfg. ests. without branches	Brokers				Mfg. ests. with branches	Mfg. ests. without branches	Brokers				Mfg. ests. with branches	Mfg. ests. without branches	Brokers										
Metals (except scrap)	202	45	1	45	66	3	112	19	1	19	15	12	49	9	1	7	19	2	10	1	1	10	1	1	1	1	1	
Copper	2	-	-	-	2	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Iron and steel	132	25	1	26	51	2	74	9	1	9	16	9	54	5	1	2	16	2	7	1	1	7	1	1	1	1		
Sheet metal products	15	6	-	4	1	-	6	2	1	2	5	1	3	2	-	-	-	-	1	1	1	1	1	1	1	1		
Other metal and metal works	53	14	-	15	12	1	29	6	1	1	9	6	11	2	-	-	-	-	1	1	1	1	1	1	1	1		
Paper and its products	171	123	5	18	20	5	63	39	1	1	3	2	48	37	1	4	5	1	1	1	1	1	1	1	1	1		
Paper and its products (general line)	35	27	1	4	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Paper and its products (specialty lines)	80	51	1	9	14	2	-	-	-	-	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Stationery and stationery supplies	24	14	1	5	5	1	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Wall paper	32	31	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Petroleum and its products	841	111	11	1	2	2	53	19	5	1	1	1	27	5	-	-	-	1	1	1	1	1	1	1	1	21		
Plumbing and heating eq't. and supplies	155	92	1	22	15	1	56	31	2	2	23	1	56	18	1	5	3	1	10	1	1	1	1	1	1	1		
Heating equipment (general line)	27	12	-	5	9	-	5	2	1	2	2	1	8	3	-	-	-	1	1	1	1	1	1	1	1	1		
Pipe, valves and fittings	10	7	-	-	-	-	8	5	-	-	-	-	8	5	-	-	-	3	3	3	3	3	3	3	3	3		
Plumbing and heating eq't. (general line)	54	40	-	11	-	-	15	9	-	-	8	-	15	9	-	-	-	8	8	8	8	8	8	8	8	8		
Stores and ranges	3	2	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	1	1	1	1	1	1	1	1		
All other	61	51	1	8	6	-	50	15	-	-	15	-	50	15	-	-	-	15	15	15	15	15	15	15	15	15		
Tobacco and its products (except leaf)	113	102	1	2	5	1	25	21	1	1	1	1	17	14	-	-	-	1	1	1	1	1	1	1	1	2		
Waste materials	333	326	-	-	-	6	69	63	-	-	-	5	41	41	-	-	-	5	5	5	5	5	5	5	5	5		
Iron and steel scrap	89	84	-	-	-	5	15	11	-	-	-	4	7	7	-	-	-	4	4	4	4	4	4	4	4			
Junk and scrap (general line)	175	174	-	-	-	1	54	53	-	-	-	1	13	13	-	-	-	1	1	1	1	1	1	1	1			
Waste paper, rags and rubber	69	66	-	-	-	1	20	19	-	-	-	1	21	21	-	-	-	1	1	1	1	1	1	1	1			
All other products	445	292	25	31	36	9	103	59	4	11	12	4	79	39	6	10	7	6	2	2	2	2	2	2	2			
Bags and bagging	12	9	-	2	1	-	6	5	-	-	-	1	1	1	-	-	-	1	1	1	1	1	1	1	1			
Beer	96	75	9	7	5	-	10	4	2	5	1	-	5	4	-	-	-	1	1	1	1	1	1	1	1			
Books and periodicals	8	5	1	5	1	-	4	1	1	1	1	-	1	1	-	-	-	1	1	1	1	1	1	1	1			
Cordage and twine	6	4	-	1	-	-	3	2	-	-	-	-	1	1	-	-	-	1	1	1	1	1	1	1	1			
Flowers and nursery stocks	27	19	-	1	-	-	4	2	-	-	-	3	4	2	-	-	-	3	3	3	3	3	3	3	3			
Furniture products (except lumber)	36	22	1	5	-	-	4	2	-	-	-	3	4	2	-	-	-	3	3	3	3	3	3	3	3			
Leather	18	12	-	1	-	-	15	9	1	1	1	-	9	6	-	-	-	1	1	1	1	1	1	1	1			
Leather goods	47	39	-	1	2	1	5	3	-	-	-	2	9	4	-	-	-	2	2	2	2	2	2	2	2			
Newsprint and magazines	50	36	3	5	1	-	17	14	-	-	5	-	16	11	-	-	-	5	5	5	5	5	5	5	5			
Oils and greases (animal and vegetable)	9	5	-	3	-	-	4	5	-	-	1	-	4	3	-	-	-	1	1	1	1	1	1	1	1			
Rubber, crude	5	3	-	3	-	-	4	1	-	-	2	-	3	2	-	-	-	2	2	2	2	2	2	2	2			
Rubber goods (general line)	10	5	-	2	-	-	2	1	-	-	1	-	2	1	-	-	-	1	1	1	1	1	1	1	1			
Rubber goods (specialty lines)	23	16	2	1	1	-	4	4	-	-	1	-	3	2	-	-	-	1	1	1	1	1	1	1	1			
Wines and spirituous liquors	7	1	-	3	-	-	5	1	-	-	1	-	3	1	-	-	-	1	1	1	1	1	1	1	1			
Yarn	92	47	9	16	1	-	24	10	-	-	8	-	16	10	-	-	-	8	8	8	8	8	8	8	8			
Miscellaneous kinds of business	92	47	9	16	1	-	24	10	-	-	8	-	16	10	-	-	-	8	8	8	8	8	8	8	8			

WHOLESALE DISTRIBUTION: 1933

TABLE 2A. - STATES OF OHIO NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR STATES AND SELECTED CITIES

Census of American Business	OHIO		CINCINNATI		CLEVELAND		CINCINNATI		CLEVELAND		CINCINNATI		CLEVELAND		CINCINNATI		CLEVELAND		CINCINNATI			
	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business	Type of Establishments	Kind of Business		
1/ - The "all other types" consists of the following:																						
Exporters	4	1	1	Selling agents (continued)	1	1	1	Assemblers and country buyers (continued)	6	6	1	1	Assemblers and country buyers (continued)	6	6	1	1	Assemblers and country buyers (continued)	6	6	1	1
Tires and tubes	1	1	1	Brick and tile	1	1	1	Tobacco (leaf)	3	3	1	1	Wool and mohair	3	3	1	1	Wool and mohair	3	3	1	1
Iron and steel	1	1	1	Cement	1	1	1	Other farm products-raw materials	38	38	1	1	Dairy products (general line)	38	38	1	1	Dairy products (general line)	38	38	1	1
Forest products (except lumber)	1	1	1	Other lumber and building materials (other than metal)	1	1	1	Butter	16	16	1	1	Milk and cream	16	16	1	1	Milk and cream	16	16	1	1
Rubber goods (general line)	1	1	1	Other industrial machinery, eq't.	4	4	4	and supplies	114	114	1	1	Poultry and poultry products	114	114	1	1	Poultry and poultry products	114	114	1	1
Importers	22	15	4	Professional equipment and supplies	1	1	1	Iron and steel	82	82	1	1	Dairy and poultry products	82	82	1	1	Dairy and poultry products	82	82	1	1
Industrial chemicals	1	1	1	Iron and steel	1	1	1	Sheet metal products	20	20	1	1	Fruits and vegetables (fresh)	20	20	1	1	Fruits and vegetables (fresh)	20	20	1	1
Other chemicals	2	1	1	Leather	1	1	1	Other metal and metal works	2	2	1	1	Other farm products-consumer goods	2	2	1	1	Other farm products-consumer goods	2	2	1	1
Furnishings, men's and boys'	1	1	1	Heating equipment (general line)	1	1	1	Paper and its products	16	16	1	1	Feed	16	16	1	1	Feed	16	16	1	1
Drugs (specialty lines)	1	1	1	Paper and its products	1	1	1	Leather	4	4	1	1	Seeds	4	4	1	1	Seeds	4	4	1	1
Nations	1	1	1	Rubber goods (general line)	1	1	1	Other agents	1	1	1	1	Other farm supplies	1	1	1	1	Other farm supplies	1	1	1	1
Piece goods	3	1	1	Other agents	1	1	1	Dry goods (general line)	28	28	4	3	Forest products (except lumber)	28	28	4	3	Forest products (except lumber)	28	28	4	3
Fruits and vegetables (fresh)	1	1	1	Dry goods (general line)	1	1	1	Live stock	14	14	1	1	Miscellaneous kinds of business	2	2	1	1	Miscellaneous kinds of business	2	2	1	1
China, glassware and crockery	1	1	1	Live stock	1	1	1	Tobacco (leaf)	1	1	1	1	Cooperative marketing associations	98	98	9	9	Cooperative marketing associations	98	98	9	9
House furnishings (except as specified)	1	1	1	Fruits and vegetable (fresh)	2	2	2	Furniture	1	1	1	1	Grain	9	9	1	1	Grain	9	9	1	1
House furnishings (except as specified)	1	1	1	House furnishings (except as specified)	1	1	1	House furnishings (except as specified)	1	1	1	1	Hides, skins and furs (raw)	21	21	2	2	Hides, skins and furs (raw)	21	21	2	2
Other food and grocery specialties	4	3	1	Jewelry (general line)	1	1	1	Waste paper, rags and rubber	1	1	1	1	Live stock	81	81	2	2	Live stock	81	81	2	2
Diamonds and other precious stones	1	1	1	Miscellaneous kinds of business	2	2	2	Miscellaneous kinds of business	2	2	1	1	Butter	1	1	1	1	Butter	1	1	1	1
Other service equipment and supplies	1	1	1	Bulk tank stations (petroleum)	714	25	21	Chain store warehouses	24	7	4	4	Milk and cream	8	8	1	1	Milk and cream	8	8	1	1
Iron and steel	1	1	1	Shoes and other footwear	2	2	2	Shoes and other footwear	2	2	1	1	Dairy and poultry products	8	8	1	1	Dairy and poultry products	8	8	1	1
Tobacco and its products (except leaf)	1	1	1	Knives (general line)	1	1	1	Knives (general line)	1	1	1	1	Fruits and vegetables (fresh)	11	11	1	1	Fruits and vegetables (fresh)	11	11	1	1
Miscellaneous kinds of business	2	1	1	Fruits and vegetable (fresh)	13	2	3	Grceries (general line)	13	2	3	3	Feed	11	11	1	1	Feed	11	11	1	1
Export agents	7	4	2	Meats and meat products	1	1	1	Meats and meat products	1	1	1	1	Other farm supplies	3	3	1	1	Other farm supplies	3	3	1	1
Automotive equipment accessories and parts	3	2	1	Other food and grocery specialties	3	3	3	Other food and grocery specialties	3	3	3	3	Miscellaneous kinds of business	268	268	3	3	Miscellaneous kinds of business	268	268	3	3
Tires and tubes	1	1	1	Tobacco and its products (except leaf)	453	9	2	Tobacco and its products (except leaf)	453	9	2	2	Miscellaneous kinds of business	266	266	3	3	Miscellaneous kinds of business	266	266	3	3
Lumber and millwork	1	1	1	Assemblers and country buyers	14	14	14	Assemblers and country buyers	14	14	14	14	Grain	2	2	2	2	Grain	2	2	2	2
Office eq't. and supplies (except furniture)	1	1	1	Grain	34	34	34	Grain	34	34	34	34	Feed	2	2	2	2	Feed	2	2	2	2
Miscellaneous kinds of business	1	1	1	Hides, skins and furs (raw)	1	1	1	Hides, skins and furs (raw)	1	1	1	1	Cream stations	212	212	1	1	Cream stations	212	212	1	1
Miscellaneous kinds of business	40	22	18	Horse and mules	6	6	6	Horse and mules	6	6	6	6	Milk and cream	165	165	1	1	Milk and cream	165	165	1	1
Automotive equipment accessories and parts	3	2	1	Live stock	100	100	100	Live stock	100	100	100	100	Dairy products (general line)	1	1	1	1	Dairy products (general line)	1	1	1	1
Tires and tubes	1	1	1										Butter	3	3	3	3	Butter	3	3	3	3
Lumber and millwork	1	1	1										Dairy and poultry products	46	46	46	46	Dairy and poultry products	46	46	46	46

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Table 28.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	8,317	\$1,563,854	\$202,351	12.9	62,752	\$96,570	\$2,586	\$128,326
Wholesalers proper	4,568	615,072	103,899	16.9	37,182	52,100	1,741	76,769
Manufacturers' sales branches	1,250	472,075	68,855	13.6	15,460	29,415	497	39,567
Agents and brokers	756	210,832	7,689	3.6	1,989	5,579	155	715
All other types	1,763	265,875	26,908	10.1	8,121	11,478	295	11,475
WHOLESALE TRADERS PROPER								
WHOLESALE MERCHANTS	4,326	569,380	99,837	17.5	36,112	49,954	1,654	74,898
Amusement and sporting goods	55	2,011	762	37.9	227	285	15	554
Moving picture films	8	298	248		40	57	1	4
Sporting goods (general line)	14	503	195		64	79	-	113
Toys, novelties, and fireworks	16	724	171		76	82	6	187
All other	15	486	148		47	67	6	90
Automotive products	323	32,799	6,655	20.5	2,625	5,448	33	4,343
Automobiles and other motor vehicles	20	16,900	1,886		766	908	7	561
Automotive equipment, accessories and parts	283	14,203	4,418		1,726	2,578	22	3,564
Tires and tubes	20	1,696	351		155	162	4	218
Chemicals	84	14,646	3,017	20.6	812	1,602	25	2,509
Explosives	5	76	15		5	7	1	20
Industrial chemicals	13	8,197	1,082		258	602	12	1,266
Naval stores	3	74	27		10	15	-	5
Paints and varnishes	42	3,625	1,235		370	677	9	828
All other	23	2,675	658		169	305	5	187
Clothing and furnishings	129	12,429	2,111	17.0	688	1,067	23	1,524
Clothing and furnishings (general line)	16	972	184		50	89	1	150
Clothing, men's and boys'	17	1,157	110		56	58	5	156
Clothing, women's and children's	25	3,920	799		245	403	8	338
Furnishings (general line)	9	819	132		36	54	-	197
Furnishings, men's and boys'	29	1,337	176		68	99	5	158
Millinery and millinery supplies	10	715	159		56	82	2	81
Shoes and other footwear	16	2,571	380		121	212	7	582
All other	7	940	191		76	70	-	142
Coal	42	5,390	719	13.5	221	377	44	254
Drugs and drug sundries	62	15,401	2,451	15.8	866	1,223	54	2,681
Drugs (general line)	17	12,478	1,824		634	923	50	2,257
Drugs (specialty lines)	10	859	142		65	83	-	180
Patent medicines	8	756	124		40	65	2	145
Toilet articles and preparations	15	304	145		44	62	1	22
All other	12	1,004	198		83	90	1	97
Dry goods	82	16,630	2,637	17.1	865	1,555	25	2,300
Dry goods (general line)	13	6,733	1,196		412	635	1	1,182
Knit goods	11	5,900	974		191	562	19	645
Notions	22	2,283	256		145	133	1	225
Piece goods	25	969	246		62	150	2	109
All other	15	690	165		55	95	2	145
Electrical goods	138	15,907	3,601	22.6	1,296	1,904	39	2,515
Electrical appliances, equipment and supplies	95	10,531	2,353		850	1,280	34	2,084
Radios and radio equipment	30	1,760	398		147	194	3	218
Refrigerators	13	3,616	850		299	430	2	215

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Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Farm products—raw materials	100	\$28,789	\$1,765	6.1	551	\$755	\$47	\$2,843
Grain	48	21,163	1,228		305	510	81	1,852
Hides, skins, and furs (raw)	17	1,923	168		53	80	15	163
Livestock	9	3,106	87		50	38		5
Tobacco (leaf)	17	1,455	255		120	116	11	708
Wool and mohair	4	919	28		15	9		2
All other	5	225	81		8	8	2	23
Farm products—consumer goods	605	80,025	15,228	19.0	5,985	7,241	162	2,333
Dairy products (general line)	119	21,157	7,389		3,060	3,679	39	821
Butter	10	958	807		58	88	5	29
Cheese	14	946	139		37	49		51
Milk and cream	32	2,404	928		397	545	8	19
All other dairy products	18	981	524		122	242	8	24
Poultry and poultry products	90	7,213	896		310	372	30	121
Dairy and poultry products	62	10,246	1,721		722	750	20	410
Fruits and vegetables (fresh)	251	34,933	3,195		1,123	1,428	51	712
All other	9	1,187	229		96	90	1	146
Farm supplies	80	8,796	1,506	17.1	472	672	64	1,298
Feed	49	4,289	699		223	355	55	451
Seeds	23	2,996	659		203	274	7	771
All other	8	1,511	148		46	53	2	94
Furniture and house furnishings	64	5,381	1,166	21.7	470	570	29	1,854
Floor coverings	10	2,779	562		94	126	10	683
Furniture	14	778	508		185	122	5	159
House furnishings (except china and glassware)	29	1,015	176		75	102	10	287
All other	11	809	322		118	160	6	745
General merchandise	4	1,244	235	18.9	126	161	1	281
Groceries and foods (except farm products)	843	129,688	20,974	16.2	8,023	10,586	292	16,800
Groceries (general line)	148	69,019	7,652		3,091	4,215	23	11,080
Confectionery and soft drinks	187	9,365	2,584		1,043	1,233	81	880
Fish and sea foods	60	3,015	1,082		425	563	86	139
Meats and meat products	148	15,117	2,602		1,007	1,373	32	715
Other food and grocery specialties	300	35,172	7,054		2,457	3,202	70	4,006
Hardware	50	18,584	3,652	19.7	1,467	2,199	8	5,722
Hardware (general line)	23	17,692	3,472		1,404	2,107	5	5,606
Hardware (specialty lines)	27	892	180		63	92	3	276
Jewelry and optical goods	54	3,152	946	30.2	378	549	10	654
Jewelry (general line)	31	1,539	366		147	209	7	372
Clocks and watches	3	204	47		13	29	1	53
Optical goods	22	1,188	487		198	289	1	168
All other	8	201	46		20	22	1	41
Lumber and building materials (other than metal)	178	18,510	4,474	24.2	1,375	2,256	230	4,219
Lumber and millwork	63	6,514	1,408		398	699	95	2,315
Brick and tile	9	1,982	292		51	147	4	581
Cement	11	1,014	271		71	116	8	187
Glass	10	1,229	445		159	261	29	364
All other	85	7,771	2,058		716	1,015	94	1,582

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Machinery, equipment and supplies (except electrical)	344	\$24,606	\$7,077	28.8	2,425	\$3,539	218	\$6,275
Commercial machinery, equipment and supplies	49	1,789	435		163	225	12	256
Office machinery, equipment and supplies	8	481	119		49	66	1	31
Store equipment and supplies	4	92	11		1	4	2	6
All other	37	1,216	505		113	155	9	219
Construction machinery, equipment and supplies	10	534	238		49	108	12	268
Construction machinery and equipment	3	101	69		9	29	4	175
All other	7	433	169		40	79	8	93
Farm and dairy machinery and equipment	8	515	151		26	49	20	50
Industrial machinery, equipment and supplies	160	14,660	4,056		1,362	2,111	132	3,704
Bottle and bottling equipment	12	165	34		15	12	2	44
Machine tools	11	2,019	601		193	306	60	298
Mechanical rubber goods	8	668	132		53	62	5	94
Mill and mine supplies (general line)	55	6,545	1,725		703	963	32	2,271
All other	74	5,263	1,564		398	768	33	997
Professional equipment and supplies	39	3,198	1,117		443	536	36	983
Dental equipment and supplies	18	766	220		107	107	4	212
Surgical, medical and hospital equipment and supplies	10	1,652	666		242	314	23	524
All other	11	780	231		94	115	4	247
Service equipment and supplies	73	3,272	996		355	462	6	797
Barber and beauty parlor equipment and supplies	29	1,122	385		160	192	3	323
Laundry equipment and supplies	8	502	154		37	52	-	56
All other	36	1,648	457		158	218	3	418
Transportation equipment and supplies	5	638	84		27	48	-	217
Metals (except scrap)	45	9,605	1,483	15.4	477	763	10	1,948
Iron and steel	25	4,883	840		259	382	6	1,313
Sheet metal products	6	2,207	258		91	161	-	194
Other metal and metal work	14	2,515	385		127	220	4	441
Paper and its products	123	22,527	5,010	22.2	1,892	2,938	22	4,167
Paper and its products (general line)	27	8,976	1,739		685	1,057	3	1,569
Paper and its products (specialty lines)	51	10,288	2,161		833	1,358	10	1,708
Stationery and stationery supplies	14	1,789	510		201	312	3	430
Wall paper	31	1,474	600		171	211	4	450
Petroleum and its products	111	18,851	2,695	14.3	614	971	11	1,045
Plumbing and heating equipment and supplies	92	4,560	1,475	32.3	522	680	2	1,787
Heating equipment (general line)	12	547	127		37	57	2	113
Pipe, valves and fittings	7	235	50		31	23	-	54
Plumbing and heating equipment (general line)	40	2,683	807		273	396	17	1,156
All other	33	1,095	491		181	204	16	464
Tobacco and its products (except leaf)	102	31,645	2,092	6.6	786	1,030	14	1,927

WHOLESALE DISTRIBUTION: 1933

Census of American Business
 Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Waste materials	326	\$28,258	\$5,888	13.8	1,391	\$1,550	\$155	\$2,665
Iron and steel scrap	84	14,896	1,885		493	736	74	1,558
Junk and scrap (general line)	174	10,969	1,357		503	492	60	946
Waste paper, rags and rubber	68	2,393	646		395	322	19	159
All other products	292	19,966	4,033	20.2	1,558	2,022	87	2,014
Bags and bagging	9	294	66		40	32	-	24
Beer	75	6,145	1,160		324	529	17	272
Books and periodicals	3	100	31		18	14	-	46
Cordage and twine	4	221	29		11	21	-	14
Flowers and nursery stock	19	602	157		58	72	4	53
Forest products (except lumber)	22	882	266		76	125	23	43
Leather	12	1,032	148		52	71	1	142
Leather goods	39	1,703	419		142	219	4	433
Newspapers and magazines	36	3,213	683		416	474	16	183
Oils and greases (animal and vegetables)	3	157	21		4	3	-	50
Rubber, crude	3	1,635	92		32	41	-	34
Rubber goods (general line)	3	247	57		16	24	1	19
Wines and spirituous liquors	16	760	179		40	50	2	161
Miscellaneous kinds of business	48	2,975	730		329	349	19	560
<u>EXPORTERS</u>	4	3,190	416	13.0	51	148	-	129
<u>IMPORTERS</u>	22	5,701	580	10.2	151	295	1	570
Chemicals	3	190	21	11.1	7	11	-	6
Farm products—consumer goods (fruits and vegetables—fresh)	3	1,935	29	1.5	7	20	-	-
Groceries and foods (except farm products)	4	313	49	15.7	14	28	-	60
All other kinds of business	12	3,263	481	14.7	103	236	1	504
<u>LIMITED FUNCTION WHOLESALE</u>								
	216	36,801	3,066	8.3	888	1,703	86	1,172
Automotive products	3	59	14	23.7	4	8	3	5
Coal	44	16,116	1,049	6.5	232	654	47	18
Drugs and drug sundries	4	60	8	13.3	4	2	-	1
Dry goods	4	111	6	5.4	2	4	-	6
Electrical goods	4	314	90	28.7	30	37	-	86
Farm products—consumer goods	23	1,317	330	25.1	130	193	1	486
Dairy products (general line)	4	374	178		62	107	-	467
Cheese	4	488	60		27	35	-	17
Fruits and vegetables (fresh)	10	253	28		11	13	-	1
All other	5	202	64		30	38	1	1
Furniture and house furnishings	3	140	42	30.0	22	24	-	82
Groceries and foods (except farm products)	59	2,852	394	13.8	161	191	8	304
Groceries (general line)	13	1,313	88		35	37	-	185
Confectionery and soft drinks	13	126	45		21	20	2	3
Meats and meat products	7	197	29		11	12	3	2
Other foods and grocery specialties	26	1,216	232		94	122	3	114
Lumber and building materials (other than metal)	22	1,558	128	8.2	50	81	2	-
Lumber and millwork	15	1,337	95		40	57	1	-
All other	7	221	33		10	24	1	-
Paper and its products	3	6,533	283	4.3	45	185	7	19
Petroleum and its products	11	4,306	338	7.8	53	109	3	14
All other kinds of business	36	3,435	384	11.2	155	215	15	151
Beer	9	347	65		16	17	4	2
Newspapers and magazines	3	64	8		2	4	2	-
Miscellaneous	24	3,024	311		137	194	9	149

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 Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS
 For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	14	4,130	813	19.7	277	440	8	238
Moving picture films	10	3,667	683		219	383	-	51
All other	4	465	130		58	57	8	187
Automotive products	53	66,970	8,377	12.5	1,706	4,150	7	4,336
Automobiles and other motor vehicles	12	5,207	1,039		248	491	1	330
Automotive equipment, accessories and parts	18	1,409	369		135	185	2	250
Tires and tubes	25	60,354	6,969		1,323	3,474	4	3,756
Chemicals	60	29,160	4,127	14.2	847	1,802	9	2,706
Explosives	13	455	210		23	79	4	75
Industrial chemicals	13	20,516	1,682		365	697	2	1,454
Paints and varnishes	21	6,710	1,792		356	795	3	1,062
All other	13	1,479	443		103	231	-	115
Clothing and furnishings	19	3,040	608	20.0	115	268	14	281
Furnishings, men's and boys'	5	1,095	225		40	83	4	69
Millinery and millinery supplies	5	177	23		8	17	-	4
Shoes and other footwear	5	1,144	270		57	150	8	170
All other	4	624	90		10	38	2	38
Coal	5	1,341	54	4.0	21	36	2	31
Drugs and drug sundries	16	3,479	988	28.4	181	393	3	276
Drugs (specialty lines)	5	1,369	394		66	177	-	72
Toilet articles and preparations	9	1,510	504		89	172	1	133
All other	2	600	90		26	44	2	71
Dry goods	10	1,480	220	14.9	53	87	11	120
Knit goods	3	478	156		34	54	10	85
Notions	3	271	31		11	18	-	15
All other	4	731	33		8	15	1	24
Electrical goods	34	31,810	6,479	20.4	1,346	2,135	8	8,911
Electrical appliances, equipment and supplies	29	31,235	6,363		1,314	2,082	7	8,833
All other	5	575	116		32	53	1	78
Farm products—consumer goods	24	5,181	912	17.6	204	299	4	197
Butter	7	119	19		10	8	-	1
Cheese	3	2,439	325		30	57	-	71
All other dairy products	7	820	304		83	104	1	57
Dairy and poultry products	4	827	170		54	82	2	51
All other	3	976	94		27	48	1	17
Farm supplies (fertilizer)	5	1,699	360	21.2	149	150	1	689
Furniture and house furnishings	26	3,360	793	23.6	197	376	14	630
Floor coverings	3	922	95		23	40	-	182
Furniture	10	983	184		43	110	6	122
House furnishings (except china and glassware)	13	1,455	514		131	226	8	326
Groceries and foods (except farm products)	147	57,938	7,311	12.6	2,182	3,420	53	1,653
Confectionery and soft drinks	4	98	68		31	39	2	7
Meats and meat products	14	9,611	965		363	508	8	243
Other food and grocery specialties	129	48,229	6,278		1,788	2,873	43	1,603

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Hardware (specialty lines)	7	\$1,552	\$262	16.9	55	\$123	\$2	\$679
Jewelry and optical goods	16	660	240	36.4	98	124	2	75
Optical goods	10	601	226		89	113	-	68
All other	6	59	14		9	11	2	7
Lumber and building materials (other than metal)								
Lumber and millwork	47	9,596	1,906	19.9	524	982	85	3,014
Asbestos products	4	723	81		30	35	1	81
Brick and tile	11	4,130	587		143	318	-	572
Glass	6	828	150		34	82	3	773
All other	7	1,853	519		180	315	30	537
	19	2,062	569		137	232	51	1,051
Machinery, equipment and supplies (except electrical)								
Commercial machinery, equipment and supplies	209	26,643	7,261	27.3	2,323	3,936	119	7,575
Office machinery, equipment and supplies	52	3,725	1,197		561	774	4	456
Store equipment and supplies	46	3,466	1,131		530	730	4	428
All other	3	45	24		9	14	-	9
	3	214	42		22	30	-	18
Construction machinery, equipment and supplies								
Road machinery and equipment	16	1,941	717		222	359	-	2,079
All other	4	235	91		31	32	-	73
	12	1,706	626		191	307	-	2,006
Farm and dairy machinery and equipment								
Industrial machinery, equipment and supplies	27	4,658	1,447		477	708	8	1,762
Machine tools	70	11,808	2,258		622	1,254	95	2,474
Mill and mine supplies (general line)	3	1,383	192		61	110	59	691
All other	10	251	59		20	36	1	128
	57	10,174	2,007		541	1,108	35	1,655
Professional equipment and supplies								
Dental equipment and supplies	25	2,568	960		268	523	12	480
Surgical, medical and hospital equipment and supplies	9	1,384	515		105	226	-	315
All other	9	650	257		87	186	-	45
	7	534	208		76	111	-	120
Service equipment and supplies								
Laundry equipment and supplies	19	1,943	662		173	338	-	325
All other	6	587	257		92	149	-	132
	13	1,356	405		81	189	-	193
Metals (except scrap)								
Iron and steel	45	13,139	1,858	14.1	617	912	7	2,111
Sheet metal products	26	5,884	841		364	470	3	1,311
Other metal and metal works	4	1,429	223		68	94	3	448
	15	5,826	794		185	348	1	352
Paper and its products								
Paper and its products (general line)	18	6,022	1,312	21.8	476	738	2	953
Paper and its products (specialty lines)	4	3,275	652		232	369	-	593
Stationery and stationery supplies	9	2,518	513		192	275	-	305
	5	229	147		52	94	8	65
Plumbing and heating equipment and supplies								
Heating equipment (general line)	22	4,210	1,027	24.4	319	525	9	961
Plumbing and heating equipment (general line)	3	261	58		17	25	-	98
All other	11	2,574	636		228	324	9	758
	8	1,375	333		74	174	-	105

WHOLESALE DISTRIBUTION: 1933

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Census of American Business Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
All other kind of business	35	\$16,488	\$2,835	17.2	653	\$1,289	\$34	\$3,751
Beer	7	1,471	379		127	226	27	85
Books and periodicals	3	1,610	851		174	369	2	1,105
Forest products (except lumber)	3	412	60		11	51	-	6
Leather goods	5	203	70		18	38	2	38
Oils and greases (animal and vegetable)	3	4,669	615		102	215	-	1,999
Miscellaneous	14	8,123	880		221	410	3	498
WITHOUT STOCKS								
Amusement and sporting goods (moving picture films)	9	3,560	637	19.0	200	330	-	-
Automotive products	11	37,458	4,540	12.1	471	1,285	-	-
Automobiles and other motor vehicles	3	6,753	477		82	179	-	-
Automotive equipment, accessories and parts	3	1,514	262		32	104	-	-
Tires and tubes	5	29,191	3,801		357	1,002	-	-
Chemicals	15	5,209	318	6.1	47	113	1	-
Industrial chemicals	5	4,838	277		35	92	-	-
All other	10	371	41		12	21	1	-
Clothing and furnishings	13	3,952	896	22.8	154	362	-	-
Clothing, women's and children's	4	2,796	688		108	270	-	-
Millinery and millinery supplies	4	128	15		10	11	-	-
All other	5	1,008	193		36	81	-	-
Coal	7	3,759	345	9.2	54	158	13	-
Dry goods	7	960	180	18.8	47	125	-	-
Notions	4	246	61		25	51	-	-
All other	3	714	119		22	74	-	-
Electrical goods	43	10,910	1,041	9.5	220	501	1	-
Farm supplies (fertilizer)	3	1,398	185	13.2	53	96	-	-
Furniture and house furnishings	9	869	62	7.1	15	34	3	-
China, glassware and crockery	4	319	17		8	11	-	-
All other	5	550	45		7	23	5	-
Groceries and foods (except farm products)	17	8,503	1,301	15.3	369	644	-	-
Hardware (specialty lines)	7	9,288	468	5.0	81	239	-	-
Jewelry and optical goods	4	501	33	6.6	8	24	-	-
Lumber and building materials (other than metal)	15	5,121	398	12.8	92	225	2	-
Brick and tile	5	1,083	106		22	58	-	-
All other	10	2,038	292		70	169	2	-
Machinery, equipment and supplies (except electrical)	113	17,392	1,958	11.3	451	1,177	26	-
Commercial machinery, equipment and supplies	21	711	119		44	89	1	-
Office equipment and supplies	14	520	82		33	68	-	-
All other	7	191	37		11	21	1	-
Construction machinery, and equipment	9	243	45		21	27	-	-
Industrial machinery, equipment and supplies	66	14,771	1,646		357	972	17	-
Machine tools	3	399	111		27	65	-	-
All other	63	14,372	1,535		330	907	17	-

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Machinery, equipment and supplies (continued)								
Professional equipment and supplies	5	\$303	\$23		5	\$14	\$4	\$-
Service equipment and supplies	5	187	52		8	28	4	-
Transportation equipment and supplies	7	1,177	73		15	47	-	-
	66	57,968	2,173	3.7	411	1,127	52	-
Metals (except scrap)								
Iron and steel	51	47,778	1,657		306	889	49	-
Other metal and metal works	15	10,190	516		105	258	3	-
Paper and its products	20	6,787	272	4.0	58	159	-	-
Paper and its products (general line)	3	2,585	86		12	38	-	-
Paper and its products (specialty lines)	14	4,055	144		39	101	-	-
Stationery and stationery supplies	3	147	42		7	20	-	-
Plumbing and heating equipment and supplies	15	1,154	211	18.3	49	110	1	-
Heating equipment (general line)	9	256	38		13	22	1	-
All other	6	898	173		36	88	-	-
Tobacco and its products (except leaf)	5	7,576	120	1.6	44	85	-	-
All other kinds of business	59	4,032	974	24.2	293	456	2	-
Beer	3	152	23		7	12	1	-
Newspapers and periodicals	8	288	320		157	172	-	-
Miscellaneous	28	3,592	631		129	252	1	-
AGENTS AND BROKERS								
BROKERS								
Coal	11	76,037	1,566	2.1	341	637	13	178
Electrical goods	3	2,682	213	7.9	47	80	1	-
Farm products-raw materials	23	149	14	9.4	5	7	-	-
Livestock	23	6,337	186	2.9	39	65	4	75
All other	13	4,719	123		26	50	3	12
Farm products-consumer goods	10	1,618	63		15	15	1	61
Fruits and vegetables (fresh)	18	3,939	134	3.4	30	56	1	-
All other	13	3,418	126		28	54	1	-
Farm supplies	5	521	8		2	2	-	-
Groceries and foods (except farm products)	3	1,037	16	1.5	2	3	1	-
	66	52,499	581	1.1	145	292	4	54
Lumber and building materials (other than metal)	9	1,214	100	8.2	18	24	1	43
Lumber and millwork	5	636	87		13	18	1	45
All other	4	578	13		5	6	-	-
Metals (except scrap)	3	1,632	47	2.9	10	19	-	-
Paper and its products	3	445	7	1.6	2	1	-	-
Waste materials	6	1,369	62	4.5	19	28	-	5
All other kinds of business	19	4,734	205	4.4	24	62	1	25
Wines and spirituous liquors	3	699	44		2	22	-	22
Miscellaneous	16	4,035	162		22	40	1	1
COMMISSION MERCHANTS								
Automotive products	117	42,401	1,908	4.5	649	915	22	271
Dry goods	3	119	12	10.1	4	7	-	-
Electrical goods	4	588	30	5.1	7	20	-	55
Farm products-raw materials	3	50	8	16.0	5	5	1	1
Livestock	30	26,696	547	20.2	205	283	11	-
All other	27	25,076	528		201	275	10	-
	3	1,622	19		4	8	1	-

WHOLESALE DISTRIBUTION: 1933

12-29-4

Census of American Business Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>COMMISSION MERCHANTS (continued)</u>								
Farm products-consumer goods	58	\$12,763	\$873	6.8	320	\$455	\$9	\$108
Poultry and poultry products	8	359	35		13	17	2	1
Dairy and poultry products	5	515	41		10	15	1	7
Fruits and vegetables (fresh)	45	11,889	797		297	423	6	100
All other kinds of business	19	2,183	438	20.1	108	145	1	107
Flowers and nursery stock	8	810	166		57	69	-	40
Miscellaneous	11	1,373	272		51	76	1	67
<u>EXPORT AGENTS</u>								
Automotive products	4	65	10	15.4	4	4	-	-
All other kinds of business	3	71	7	9.9	4	4	-	1
<u>MANUFACTURERS' AGENTS</u>								
Automotive products	359	30,460	1,798	5.9	478	774	43	146
Chemical	8	1,525	39	2.6	9	18	-	-
Industrial chemicals	27	3,720	174	4.7	42	70	3	4
Paints and varnishes	11	2,504	105		14	30	3	2
All other	4	39	9		3	4	-	1
Clothing and furnishings	12	1,177	60		25	36	-	1
Hosiery	16	1,008	58	5.8	25	28	-	3
Millinery and millinery supplies	3	308	10		3	5	-	-
All other	6	296	18		11	9	-	3
Coal	7	406	30		11	14	-	-
Drugs and drug sundries	5	1,629	154	9.5	28	71	2	-
Dry goods	3	200	6	3.0	2	2	-	-
Piece goods	14	770	22	2.9	6	11	1	1
All other	8	500	11		3	4	1	-
Electrical goods	6	270	11		3	7	-	1
Furniture and house furnishings	23	1,077	101	9.4	31	41	2	-
China, glassware and crockery	18	1,419	61	4.3	17	27	6	2
Furniture	4	666	38		9	19	5	-
All other	7	412	11		5	5	-	-
Groceries and foods (except farm products)	7	341	12		3	3	1	2
Hardware (specialty lines)	16	8,954	128	1.4	24	69	1	-
Lumber and building materials (other than metal)	10	402	50	12.4	14	24	2	8
Lumber and millwork	16	630	30	4.8	8	7	1	-
Brick and tile	3	300	6		-	-	-	-
All other	3	151	6		2	2	1	-
Machinery, equipment and supplies (except electrical)	10	179	18		6	5	-	-
Commercial machinery, equipment and supplies	129	4,467	624	14.0	159	260	15	95
Office machinery, equipment and supplies	27	702	181		71	84	3	65
Store equipment and supplies	12	155	68		33	35	1	24
All other	4	244	84		33	41	2	39
Construction machinery, equipment and supplies	11	303	29		5	8	-	2
Road machinery and equipment	8	152	15		3	4	-	-
All other	3	86	9		3	4	-	-
	5	66	6		-	-	-	-

WHOLESALE DISTRIBUTION: 1933

1934-4
Census of
American
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Table 28.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Machinery, equipment and supplies(continued)								
Farm and dairy machinery and equipment	3	\$10	\$4		1	\$1	\$-	\$6
Industrial machinery, equipment and supplies	72	2,553	295		60	115	7	21
Machine tools	4	66	7		-	-	-	-
Mechanical rubber goods	4	609	75		10	39	-	6
All other	64	1,878	213		50	74	7	15
Professional equipment and supplies	7	58	8		4	1	1	1
Service equipment and supplies	5	150	20		3	4	2	2
Transportation equipment and supplies	7	842	101		17	55	2	-
Metals (except scrap)	28	3,144	145	4.6	44	69	9	11
Iron and steel	16	2,347	106		28	48	5	9
Sheet metal products	3	281	7		4	4	-	-
Other metal and metal works	9	516	32		12	17	4	2
Paper and its products	3	115	8	7.0	-	-	-	-
Plumbing and heating equipment and supplies	23	918	91	9.9	34	43	1	20
Pipe, valves and fittings	3	189	15		6	5	-	3
All other	20	729	76		28	38	1	17
All other kinds of business	20	482	107	22.2	35	34	-	2
<u>SELLING AGENTS</u>	81	51,808	2,069	4.0	387	1,026	29	95
Automotive products	3	54	11	20.4	5	4	-	3
Coal	27	39,351	1,561	4.0	272	763	21	16
Dry goods	3	650	5	0.8	-	1	1	-
Electrical appliances, equipment and supplies	3	95	6	6.3	3	1	-	-
Furniture and house furnishings	4	309	48	15.5	9	17	3	6
Lumber and building materials (other than metal)	10	534	96	18.0	24	36	3	22
Lumber and millwork	3	245	55		8	16	-	15
All other	7	289	41		16	20	3	7
Machinery, equipment and supplies (except electrical)	3	318	36	11.3	7	13	-	2
Metals (except scrap)	12	6,560	196	3.0	38	121	1	27
Iron and steel	9	6,340	188		37	118	1	27
All other	3	220	8		1	3	-	-
All other kinds of business	16	3,937	110	2.8	29	70	-	19
<u>OTHER AGENTS</u>	28	9,990	331	3.3	126	219	46	24
Farm products—raw materials	18	2,561	104	4.1	47	62	29	-
Livestock	14	1,777	62		31	36	21	-
Tobacco (leaf)	4	784	42		16	26	8	-
Furniture and house furnishings	3	97	19	19.6	7	9	2	2
All other kinds of business	7	7,332	208	2.8	72	148	15	22
<u>ALL OTHER TYPES</u>								
<u>BULK TANK STATIONS (petroleum)</u>	714	83,267	14,023	16.8	3,985	5,731	102	4,909
<u>CHAIN STORE WAREHOUSES</u>	24	114,454	7,521	6.6	1,938	3,299	38	3,907
Farm products—consumer goods	5	3,096	282	9.1	52	69	7	26
Groceries and foods (except farm products)	16	105,878	7,027	6.6	1,791	3,086	31	3,122
Groceries (general line)	13	103,623	6,944		1,772	3,065	31	3,101
All other	3	2,255	83		19	21	-	21

WHOLESALE DISTRIBUTION: 1933

12-20-3

Census of
American
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Table 2 B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>CHAIN STORE WAREHOUSES (continued)</u>								
All other kinds of business	5	\$5,480	\$212	3.9	95	\$144	\$-	\$759
<u>ASSEMBLERS AND COUNTRY BUYERS</u>	453	17,977	1,547	8.6	637	623	69	862
<u>Farm products—raw materials</u>	166	7,560	395	5.2	173	169	19	741
Grain	14	499	48		25	24	1	33
Hides, skins, and furs (raw)	34	570	49		17	22	4	52
Horses and mules	6	97	9		2	2	1	4
Livestock	100	5,543	179		47	49	10	29
Tobacco (leaf)	6	450	92		76	64	1	613
Wool and mohair	3	36	2		-	-	-	-
All other	3	365	16		6	8	2	10
<u>Farm products—consumer goods</u>	259	9,875	1,046	10.6	427	409	40	96
Dairy products (general line)	22	1,104	222		102	117	5	15
Milk and cream	18	168	15		11	8	-	1
Poultry and poultry products	114	5,538	458		180	180	24	32
Dairy and poultry products	82	2,641	302		121	91	9	46
Fruits and vegetables (fresh)	20	400	44		11	11	4	2
All other	3	24	5		2	2	-	-
<u>Farm supplies</u>	21	441	72	16.3	28	26	7	24
Feed	16	251	62		23	23	6	12
All other	5	190	10		5	3	1	12
All other kinds of business	7	101	34	33.7	9	19	3	1
<u>COOPERATIVE MARKETING ASSOCIATIONS</u>	92	31,312	1,709	5.5	616	871	32	183
<u>Farm products—raw materials</u>	31	21,591	441	2.0	124	243	15	63
Livestock	21	20,141	338		80	190	13	3
All other	10	1,450	103		44	53	2	50
<u>Farm products—consumer goods</u>	46	8,862	1,184	13.4	455	589	16	42
Dairy products (general line)	21	1,848	646		247	319	11	19
Milk and cream	8	2,601	335		134	177	2	14
Fruits and vegetables (fresh)	11	3,932	120		40	56	1	3
All other	6	481	83		34	37	2	6
<u>Farm supplies</u>	12	790	75	9.5	33	35	1	66
All other kinds of business	3	69	9	13.0	4	4	-	12
<u>CREAM STATIONS</u>	212	3,071	760	24.7	334	516	6	125
<u>ELEVATORS</u>	268	15,794	1,548	8.5	611	638	48	1,489
<u>CLEVELAND</u>	2,915	526,606	66,438	12.6	18,362	51,394	646	44,440
Wholesalers proper	1,117	180,169	30,170	16.7	9,900	15,442	537	21,493
Manufacturers' sales branches	507	216,213	28,573	13.2	6,416	12,427	223	20,777
Agents and brokers	339	79,557	3,315	4.2	802	1,643	67	265
All other type	52	50,667	4,380	8.6	1,244	1,882	19	1,905
<u>WHOLESALE PROPER</u>								
<u>Amusement and sporting goods</u>	18	640	308	48.1	80	118	5	73
Moving picture films	5	180	146		25	59	1	3
Sporting goods (general line)	3	185	73		24	34	-	33
Toys, novelties, and fireworks	5	114	30		11	17	1	11
All other	5	163	59		80	28	1	26

WHOLESALE DISTRIBUTION: 1933

12-20-4
Census of
American
Business

Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Automotive products	72	\$12,744	\$2,074	16.3	795	\$1,053	\$16	\$1,084
Automobiles and other motor vehicles	6	8,970	847		353	402	7	251
Automotive equipment, accessories and parts	65	3,720	1,217		440	627	7	841
Tires and tubes	5	54	10		2	4	1	12
Chemicals	28	6,500	1,316	20.2	336	774	24	1,229
Industrial chemicals	8	4,432	550		122	330	11	838
Naval stores	3	74	27		10	13	-	5
Paints and varnishes	11	1,802	630		172	381	10	372
All other	6	192	109		32	50	3	14
Clothing and furnishings	69	5,592	1,101	19.7	517	591	20	625
Clothing and furnishings (general line)	5	217	38		11	21	1	41
Clothing, men's and boys'	10	742	73		28	47	4	96
Clothing, women's and children's	15	2,369	596		148	297	5	229
Furnishings (general line)	3	93	11		7	5	-	22
Furnishings, men's and boys'	19	978	161		50	95	3	109
Millinery and millinery supplies	6	504	115		51	74	1	21
Shoes and other footwear	8	520	77		12	37	6	54
All other	3	169	32		10	15	-	53
Coal	22	8,815	518	5.9	118	323	21	105
Drugs and drug sundries	21	4,882	725	14.9	214	316	29	815
Drugs (general line)	5	3,892	494		153	203	29	689
Drugs (specialty lines)	4	85	28		13	16	-	15
Patent medicines	4	162	41		10	23	-	56
Toilet articles and preparations	5	25	11		4	4	-	1
All other	5	718	151		54	70	-	56
Dry goods	45	10,154	1,842	18.1	446	1,048	23	1,270
Dry goods (general line)	3	2,759	523		158	297	1	459
Knit goods	13	5,975	975		191	562	19	643
Notions	5	194	22		9	11	1	24
Piece goods	16	682	212		52	114	2	89
All other	7	544	110		36	64	-	75
Electrical goods	39	4,529	1,157	25.5	426	622	7	672
Electrical appliances, equipment and supplies	28	3,187	748		247	410	6	509
Radios and radio equipment	7	335	83		25	43	1	49
Refrigerators	4	1,007	326		154	164	-	114
Farm products—raw materials	9	2,340	102	4.4	32	48	3	338
Grain	4	2,139	67		21	37	1	297
All other	5	201	35		11	11	2	41
Farm products—consumer goods	133	21,408	2,722	12.7	912	1,191	30	407
Dairy products (general line)	19	2,481	697		230	318	1	28
Cheese	4	232	45		9	18	1	5
Milk and cream	17	943	379		108	130	6	5
All other dairy products	3	77	37		9	15	-	3
Poultry and poultry products	22	2,196	173		51	74	5	15
Fruits and vegetables (fresh)	59	12,421	893		251	360	12	165
Dairy and poultry products	6	2,010	303		184	194	1	66
All other	3	1,043	201		80	82	4	122

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESALE PROPER (continued)								
Farm supplies	4	\$1,100	\$360	32.7	67	\$162	\$44	\$136
Furniture and house furnishings	24	2,050	284	13.9	100	117	8	652
Floor coverings	5	1,608	197		63	74	4	417
Furniture	5	73	24		12	10	1	48
House furnishings (except china and glassware)	11	290	43		17	22	3	157
All other	3	81	20		8	11	-	30
Groceries and foods (except farm products)	170	29,495	4,905	16.6	1,913	2,639	53	3,264
Groceries (general line)	20	11,306	1,639		793	1,017	5	2,018
Confectionery and soft drinks	28	1,182	366		132	158	10	76
Fish and sea foods	8	695	226		86	105	9	54
Meats and meat products	53	9,209	1,501		548	815	15	577
Other food and grocery specialties	61	7,103	1,171		354	544	14	539
Hardware	16	5,076	1,021	20.1	396	672	2	1,556
Jewelry and optical goods	22	1,257	369	29.4	124	189	3	197
Jewelry (general line)	7	274	61		23	26	1	51
Diamonds and other precious stones	3	279	45		8	27	-	35
Optical goods	8	521	223		76	114	1	60
All other	4	183	40		17	22	1	51
Lumber and building materials (other than metal)	47	5,386	1,365	25.3	323	637	71	1,448
Lumber and millwork	16	1,073	359		93	152	32	628
Brick and tile	3	1,853	233		37	128	2	454
Glass	4	409	190		39	117	24	144
All other	24	2,051	583		154	240	13	222
Machinery, equipment and supplies (except electrical)	116	11,100	3,321	29.9	1,064	1,704	109	2,194
Commercial machinery, equipment and supplies	24	825	186		64	83	8	92
Industrial machinery, equipment and supplies	51	7,447	2,286		711	1,189	89	1,326
Bottles and bottling equipment	3	61	10		5	4	-	14
Machine tools	4	1,727	464		161	269	60	100
Mechanical rubber goods	3	167	37		17	16	4	19
Mill and mine supplies (general line)	9	2,283	770		326	450	6	700
All other	32	3,209	1,005		202	450	19	493
Professional equipment and supplies	12	950	356		141	196	3	215
Service equipment and supplies	22	938	285		104	132	3	204
Barber and beauty parlor equipment and supplies	3	201	76		31	38	3	20
All other	17	737	209		73	94	-	184
Transportation equipment and supplies	4	624	81		26	47	-	214
Other machinery, equipment and supplies	3	316	127		18	57	6	143
Metals (except scrap)	20	5,881	925	15.7	297	486	7	1,103
Iron and steel	10	3,673	569		176	275	5	750
All other	10	2,208	356		121	211	4	353
Paper and its products	39	8,335	1,816	21.8	602	1,079	4	1,574
Paper and its products (general line)	6	2,265	398		135	244	-	416
Paper and its products (specialty lines)	14	4,318	957		350	626	1	690
Stationery and stationery supplies	3	994	188		32	107	-	210
Wall paper	16	758	273		65	102	3	258

WHOLESALE DISTRIBUTION: 1933

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Census of
American
Business

Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Petroleum and its products	24	\$8,593	\$798	9.3	135	\$280	\$3	\$484
Plumbing and heating equipment and supplies	31	1,578	552	35.0	204	223	7	659
Pipe, valves and fittings	5	114	24		24	11	-	34
Plumbing and heating equipment (general line)	9	454	161		44	71	5	236
All other	17	1,010	367		136	141	2	389
Tobacco and its products (except leaf)	21	10,861	701	6.5	233	320	-	594
Waste materials	63	7,884	943	12.0	404	378	23	543
Iron and steel scrap	11	2,456	208		55	96	12	185
Junk and scrap (general line)	33	4,368	418		141	142	9	252
Waste paper, rags and rubber	19	1,060	317		208	140	2	106
All other products	64	3,969	941	23.7	362	492	28	471
Bags and bagging	5	170	45		23	23	-	9
Beer	6	295	40		19	21	-	7
Forest products (except lumber)	10	319	100		19	37	19	19
Leather	3	196	38		15	20	-	45
Leather goods	14	484	137		48	73	1	130
Newspapers and magazines	3	1,144	291		164	198	7	83
Wines and spiritous liquors	4	333	107		16	32	1	31
Miscellaneous kinds of business	19	1,028	183		58	88	-	147
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	4	1,545	261	16.9	76	139	-	24
Automotive products	20	7,994	1,388	17.3	349	328	4	459
Chemicals	28	24,991	3,212	12.9	618	1,372	4	2,104
Clothing and furnishings	15	2,123	438	20.6	85	211	11	160
Drugs and drug sundries	4	862	391	45.4	63	175	-	87
Dry goods	5	471	69	14.6	23	31	1	63
Electrical goods	22	29,165	5,873	20.1	1,064	1,768	8	9,453
Farm products—consumer goods	3	2,237	299	13.4	36	81	-	81
Furniture and house furnishings	7	1,025	144	14.0	42	75	2	143
Groceries and foods (except farm products)	24	21,773	2,349	10.8	602	1,040	32	732
Jewelry and optical goods	4	178	63	35.4	20	26	2	22
Lumber and building materials (other than metal)	17	5,310	861	16.2	229	449	18	1,658
Machinery, equipment and supplies (except electrical)	70	10,445	2,655	25.4	806	1,417	31	2,160
Metals (except scrap)	34	7,238	830	11.5	423	413	6	1,218
Paper and its products	7	2,231	447	20.0	155	230	2	308
Plumbing and heating equipment and supplies	8	2,142	476	22.2	129	249	4	288
All other kinds of business	22	8,706	1,380	16.9	331	671	31	2,817
WITHOUT STOCKS								
Amusement and sporting goods	5	1,814	360	19.8	111	188	-	-
Automotive products	6	7,593	725	9.5	112	273	-	-
Chemicals	7	1,385	50	3.6	10	24	-	-
Clothing and furnishings	13	3,932	896	22.8	153	362	-	-
Coal	4	2,197	197	9.0	40	125	13	-
Dry goods	6	815	168	20.7	46	116	-	-
Electrical goods	16	4,532	395	8.7	91	207	-	-
Furniture and house furnishings	6	636	46	7.2	9	25	5	-
Groceries and foods (except farm products)	6	2,852	657	23.0	190	321	-	-
Hardware	3	7,492	282	3.8	52	155	-	-

WHOLESALE DISTRIBUTION: 1933

Table 28.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITHOUT STOCKS (continued)								
Lumber and building materials (other than metal)	9	\$1,545	\$227	14.7	51	\$120	2	\$-
Machinery, equipment and supplies (except electrical)	64	10,772	1,352	12.6	277	783	17	-
Metals (except scrap)	32	34,687	1,195	3.4	214	652	29	-
Paper and its products	12	2,361	122	5.2	24	63	-	-
Plumbing and heating equipment and supplies	7	906	155	17.1	35	83	-	-
All other kinds of business	17	4,260	612	14.4	150	257	1	-
AGENTS AND BROKERS								
BROKERS								
	54	28,981	472	1.6	112	209	4	12
Coal	4	190	36	18.9	8	11	-	-
Farm products—consumer goods	10	1,563	87	5.6	17	32	-	-
Groceries and foods (except farm products)	23	25,015	254	1.0	64	131	3	3
All other kinds of business	17	2,213	95	4.3	23	35	1	9
COMMISSION MERCHANTS								
	36	15,424	730	4.7	218	413	11	104
Dry goods	3	547	20	3.7	4	13	-	49
Farm products—raw materials	5	5,431	102	1.9	27	59	3	-
Farm products—consumer goods	19	8,373	489	5.8	149	282	7	41
All other kinds of business	9	1,073	119	11.1	38	59	1	14
EXPORT AGENTS								
	4	59	8	13.8	4	4	-	-
MANUFACTURERS' AGENTS								
	201	15,856	1,063	6.7	270	476	27	91
Chemicals	15	2,966	135	4.6	35	52	2	3
Coal	4	558	50	9.0	13	26	2	-
Dry goods	8	553	13	2.4	4	5	1	1
Electrical goods	14	871	90	10.3	29	39	2	-
Furniture and house furnishings	9	651	19	2.9	6	6	1	2
Hardware	7	348	41	11.8	12	21	1	8
Machinery, equipment and supplies (except electrical)	86	3,628	463	12.8	105	196	10	61
Metals (except scrap)	15	1,158	71	6.1	17	30	8	10
Plumbing and heating equipment and supplies	9	418	44	10.5	18	24	-	3
All other kinds of business	34	4,705	137	3.1	33	77	-	3
SELLING AGENTS								
	40	15,200	925	6.1	156	458	25	52
Coal	8	8,441	606	7.2	89	298	20	16
Lumber and building materials (other than metal)	7	201	49	24.4	14	18	3	17
Machinery, equipment and supplies (except electrical)	3	318	36	11.3	7	13	-	2
Metals (except scrap)	11	5,434	167	3.1	30	105	1	11
All other kinds of business	11	806	67	8.3	16	24	1	6
OTHER AGENTS								
ALL OTHER TYPES	4	4,038	117	2.6	42	83	-	6
BULK TANK STATIONS (petroleum)								
	26	13,326	1,720	12.9	472	621	3	873
CHAIN STORE WAREHOUSES								
	7	29,314	1,818	6.2	463	786	2	1,005
Groceries and foods (except farm products)	3	25,794	1,540	6.0	407	679	-	766
All other kinds of business	4	3,520	278	7.9	56	107	2	239

WHOLESALE DISTRIBUTION: 1933

Census of
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Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ASSEMBLERS AND COUNTRY BUYERS	10	\$358	\$44	12.3	14	\$22	\$3	\$1
Farm products-consumer goods	7	95	17	17.9	4	5	1	-
All other kinds of business	3	263	27	10.3	10	17	2	1
COOPERATIVE MARKETING ASSOCIATIONS	9	7,669	798	10.4	295	453	11	26
Farm products-raw materials	4	4,528	84	1.9	25	56	-	-
Farm products-consumer goods	5	3,141	714	22.7	270	397	11	26
CINCINNATI	1,258	341,343	40,785	11.9	12,784	20,330	452	24,702
Wholesalers proper	776	139,910	23,623	16.9	8,440	12,014	349	18,302
Manufacturers' sales branches	257	85,414	11,712	13.7	3,127	5,679	68	5,184
Agents and brokers	193	75,757	2,200	2.9	552	1,086	30	157
All other types	32	40,262	3,250	8.1	665	1,551	5	1,059
WHOLESALE PROPER								
Amusement and sporting goods	11	503	231	45.9	51	74	3	71
Moving picture films	3	118	103		14	19	-	1
Toys, novelties, and fireworks	3	196	60		23	31	-	44
All other	5	189	68		14	24	3	26
Automotive products	44	6,036	1,410	23.4	552	748	6	743
Automobiles and other motor vehicles	6	3,770	627		250	294	-	226
Autotive equipment, accessories and parts	38	2,266	783		322	454	6	517
Chemicals	17	2,845	517	18.2	118	231	1	374
Paints and varnishes	8	587	159		54	80	1	100
All other	9	2,258	358		64	151	-	274
Clothing and furnishings	45	4,745	642	13.5	249	325	4	498
Clothing and furnishings (general line)	9	728	142		36	66	-	83
Clothing, men's and boys'	4	290	26		6	9	-	40
Clothing, women's and children's	10	1,551	203		97	105	3	109
Furnishings (general line)	3	47	6		1	1	-	12
Furnishings, men's and boys'	8	310	37		19	13	1	48
Shoes and other footwear	5	1,108	149		58	87	-	127
All other	6	711	79		32	44	-	79
Coal	14	5,418	404	7.5	60	229	27	2
Drugs and drug sundries	16	4,002	507	12.7	231	304	-	671
Drugs (general line)	4	3,240	393		192	236	-	546
Toilet articles and preparations	5	86	16		4	7	-	3
All other	7	676	98		35	61	-	122
Dry goods	23	4,879	635	13.0	261	294	-	740
Dry goods (general line)	4	1,576	290		99	130	-	379
Notions	7	2,866	270		156	125	-	306
Price goods	9	352	38		13	19	-	20
All other	3	85	37		13	20	-	35
Electrical goods	30	4,351	972	22.3	364	531	18	694
Electrical appliances, equipment and supplies	21	3,004	667		260	380	17	657
Radios and radio equipment	6	524	115		56	54	-	63
All other	3	823	190		48	97	1	74
Farm products-raw materials	19	9,736	867	8.9	188	325	12	1,211
Grain	6	8,056	688		137	263	3	669
Hides, skins and furs (raw)	7	938	74		21	30	4	53
All other	6	742	105		30	32	6	489

WHOLESALE DISTRIBUTION: 1933

12-20-4

Census of

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Business

Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Farm products—consumer goods	109	\$19,488	\$2,349	12.1	795	\$1,055	\$22	\$556
Dairy products (general line)	3	1,801	356		148	179	-	308
Cheese	5	673	88		22	31	-	25
Poultry and poultry products	21	2,773	381		135	158	8	37
Dairy and poultry products	7	3,610	699		190	267	4	57
Fruits and vegetables (fresh)	70	10,437	788		282	407	10	107
All other	3	194	37		18	13	-	22
Farm supplies (seeds)	5	1,026	251	24.5	90	133	1	310
Furniture and house furnishings	24	1,839	711	38.7	333	390	14	993
China, glassware and crockery	5	365	104		51	42	6	234
Furniture	7	697	281		172	172	1	86
House furnishings (except floor coverings)	9	228	85		41	52	2	115
All other	3	549	241		69	124	5	558
Groceries and foods (except farm products)	100	22,572	4,668	20.7	1,637	2,305	63	3,220
Groceries (general line)	12	8,755	910		304	466	-	1,425
Confectionery and soft drinks	20	1,999	854		273	413	35	168
Fish and sea foods	5	1,072	246		109	126	2	62
Meats and meat products	8	633	86		31	43	-	5
Other foods and grocery specialties	55	10,115	2,572		920	1,257	26	1,560
Hardware	10	4,519	969	21.4	385	480	3	1,276
Hardware (general line)	7	4,273	922		376	459	3	1,245
Hardware (specialty lines)	3	246	47		9	21	-	31
Jewelry and optical goods	15	1,340	342	25.5	147	206	2	
Jewelry (general line)	11	1,210	291		122	175	2	499
All other	4	130	51		25	31	-	39
Lumber and building materials (other than metal)	46	6,903	1,403	20.3	483	758	62	1,554
Lumber and millwork	29	4,071	617		164	335	40	1,039
Cement	3	149	36		11	17	-	9
All other	14	2,683	750		308	406	22	506
Machinery, equipment and supplies (except electrical)	76	5,746	1,641	28.6	623	793	53	1,529
Commercial machinery, equipment and supplies	10	610	146		61	81	-	75
Construction machinery, equipment and supplies	3	299	98		26	37	8	63
Industrial machinery, equipment and supplies	36	2,398	696		258	354	16	725
Bottles and bottling equipment	3	51	8		2	2	-	7
Machine tools	5	331	119		24	34	1	129
Mill and mine supplies (general line)	7	993	250		122	129	4	384
All other	21	1,023	319		110	189	11	205
Professional equipment and supplies	12	1,253	427		181	183	28	434
Service equipment and supplies	13	1,138	267		94	136	1	226
Barber and beauty parlor equipment and supplies	5	469	141		58	70	1	110
Laundry equipment and supplies	3	176	31		13	19	-	15
All other	5	493	95		23	47	-	101
Other machinery, equipment and supplies	2	48	7		3	2	-	6

WHOLESALE DISTRIBUTION: 1933

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Census of
American
Business

Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Metals (except scrap)	10	24,637	2446	9.6	142	2866	21	2530
Iron and steel	6	8,481	240		69	141	1	389
All other	4	2,156	206		75	125	-	141
Paper and its products	38	9,092	2,056	22.6	830	1,230	11	1,355
Petroleum and its products	5	845	112	13.3	35	61	-	42
Plumbing and heating equipment and supplies	16	913	306	33.5	113	139	4	209
Heating equipment (general line)	3	95	33		15	80	-	25
Plumbing and heating equipment (general line)	6	584	176		66	75	-	116
All other	7	234	97		32	44	4	70
Tobacco and its products (except leaf)	15	7,625	602	7.9	181	517	5	544
Waste materials	41	6,017	541	9.0	177	269	28	219
Iron and steel scrap	7	4,644	292		55	140	12	68
Junk and scrap (general line)	13	584	97		39	35	5	104
Waste paper, rags, and rubber	21	789	152		83	94	11	27
All other kinds of business	47	4,833	1,041	21.5	375	551	11	483
Bear	4	1,899	496		110	210	1	72
Forest products (except lumber)	7	373	70		89	40	2	17
Leather	4	576	46		18	22	-	37
Leather goods	11	483	121		41	66	1	100
Newspapers and magazines	3	573	151		95	115	-	35
Miscellaneous	18	929	157		82	98	7	168
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
	157	50,431	9,667	19.2	2,620	4,605	42	5,184
Amusement and sporting goods	7	1,950	433	22.2	143	239	8	71
Automotive products	10	3,798	686	18.1	158	302	1	346
Chemicals	12	1,989	549	27.6	139	266	1	340
Drugs and drug sundries	4	1,795	516	28.7	95	182	-	149
Electrical goods	10	2,419	500	20.7	223	314	-	394
Farm supplies	3	1,379	286	20.7	96	116	1	500
Furniture and house furnishings	8	1,584	518	32.7	115	220	5	386
Groceries and foods (except farm products)	17	15,797	2,012	12.7	450	805	5	189
Jewelry and optical goods	4	155	52	33.7	13	15	-	20
Lumber and building materials (other than metal)	7	1,926	338	17.5	98	176	9	141
Machinery, equipment and supplies (except electrical)	41	6,159	1,618	26.3	358	971	10	906
Metals (except scrap)	7	3,662	540	14.7	119	228	-	314
Paper and its products	4	277	159	50.2	48	87	-	64
Plumbing and heating equipment and supplies	5	770	215	27.9	77	119	2	150
All other kinds of business	18	6,791	1,285	18.9	290	565	2	1,214
WITHOUT STOCKS								
	100	34,983	2,045	5.8	507	1,074	26	-
Amusement and sporting goods	4	1,546	277	17.9	88	142	-	-
Chemicals	4	607	39	6.4	5	28	-	-
Coal	3	1,562	147	9.4	14	33	-	-
Electrical goods	9	480	80	16.7	17	43	1	-
Furniture and house furnishings	3	233	15	6.4	6	8	-	-
Groceries and foods (except farm products)	5	4,060	320	7.9	71	145	-	-
Machinery, equipment and supplies (except electrical)	28	2,946	220	7.5	71	136	2	-
Metals (except scrap)	19	14,604	496	3.4	102	272	23	-
Paper and its products	5	4,245	140	3.3	32	91	-	-

WHOLESALE DISTRIBUTION: 1933

12-29-34

Census of American Business Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITHOUT STOCKS (continued)								
Plumbing and heating equipment and supplies	3	\$151	\$36	23.8	8	\$16	—	—
All other kinds of business	17	4,349	275	6.3	93	160	—	—
AGENTS AND BROKERS								
BROKERS								
	51	23,469	549	2.3	119	255	1	51
Coal	4	1,632	93	5.7	28	52	—	—
Farm products—raw materials	3	1,462	30	2.1	8	20	—	—
Farm products—consumer goods	4	503	11	2.2	2	3	—	—
Groceries and foods (except farm products)	21	14,096	188	1.3	48	111	—	28
Lumber and building materials (other than metal)	4	757	15	2.0	5	6	—	—
All other kinds of business	15	5,019	212	4.2	28	63	1	23
COMMISSION MERCHANTS								
	31	12,655	392	3.1	128	199	2	37
Farm products—raw materials	13	11,309	228	2.0	71	124	2	—
Farm products—consumer goods	13	918	68	7.4	27	32	—	7
All other kinds of business	5	428	96	22.4	50	42	—	30
MANUFACTURERS' AGENTS								
	84	5,659	400	7.1	117	177	9	26
Chemicals	5	347	15	4.3	7	8	—	1
Dry goods	6	217	8	3.7	2	6	—	—
Electrical goods	6	172	10	5.8	1	1	—	—
Furniture and house furnishings	3	276	18	6.5	3	9	5	—
Groceries and foods (except farm products)	3	342	2	0.6	1	1	—	—
Hardware	3	54	9	16.7	2	3	2	—
Machinery, equipment and supplies (except electrical)	17	411	73	17.8	31	36	1	18
Metals (except scrap)	10	1,769	64	3.6	23	34	—	1
Plumbing and heating equipment and supplies	10	189	23	12.2	11	10	—	5
All other kinds of business	21	1,682	178	9.5	36	69	1	1
SELLING AGENTS								
	22	30,578	755	2.5	151	383	3	24
Coal	12	28,090	662	2.4	130	340	1	—
Lumber and building materials (other than metal)	3	333	47	14.1	10	19	—	3
All other kinds of business	7	2,155	46	2.1	11	24	2	19
OTHER AGENTS								
ALL OTHER TYPES	5	3,396	104	3.1	37	72	15	19
BULK TANK STATIONS (petroleum)								
	21	5,407	1,220	22.6	312	480	3	454
CHAIN STORE WAREHOUSES								
	4	27,506	1,940	7.1	325	993	—	605
COOPERATIVE MARKETING ASSOCIATIONS								
	3	7,272	81	1.1	24	73	1	—
OTHER TYPES								
	4	78	9	11.5	4	5	1	—
CITIES OF 100,000 POPULATION AND OVER								
AKRON	272	125,635	16,719	13.3	4,189	7,751	24	6,773
Wholesalers proper								
Wholesalers proper	198	28,248	5,300	18.8	1,992	2,796	60	2,526
Manufacturers' sales branches	46	86,623	9,930	11.5	1,657	4,223	8	3,689
Agents and brokers	16	3,828	113	3.0	25	47	2	4
All other types 1/	12	6,936	1,376	19.8	515	685	24	615
WHOLESALESAERS PROPER								
Amusement and sporting goods	5	256	68	26.4	45	36	1	45
Automotive products	22	3,785	619	16.4	157	231	1	294
Chemicals	6	2,355	516	21.9	117	222	1	187
Drugs and drug sundries	11	1,284	233	18.1	80	103	12	200

WHOLESALE DISTRIBUTION: 1933

12-60-5
Census of
American
Business

Table 2 B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AKRON (continued)								
WHOLESALESAERS PROPER (continued)								
Electrical goods	5	\$547	\$87	15.9	33	\$51	\$-	\$106
Farm products—consumer goods	22	4,230	1,406	33.2	657	913	5	44
Groceries and foods (except farm products)	42	5,303	807	15.2	342	453	10	523
Lumber and building materials (other than metal)	7	241	120	49.8	31	50	15	48
Machinery, equipment and supplies (except electrical)	9	725	170	23.4	72	91	2	138
Paper and its products	6	863	121	14.0	49	89	1	176
Petroleum and its products	5	816	148	18.1	37	44	-	41
Tobacco and its products (except leaf)	5	1,842	93	5.0	39	49	1	72
Waste materials	14	554	155	28.0	74	66	9	22
All other kinds of business 2/	39	5,445	757	13.9	281	418	2	599
MANUFACTURERS' SALES BRANCHES								
Automotive products	11	80,158	9,168	11.4	1,378	3,796	1	3,140
Electrical goods	4	815	72	8.8	18	43	-	-
Groceries and foods (except farm products)	12	3,252	320	9.8	127	189	5	63
Lumber and building materials (other than metal)	3	377	48	12.7	14	25	2	38
Machinery, equipment and supplies (except electrical)	8	628	206	32.9	79	108	-	336
All other kinds of business 3/	8	1,395	116	8.3	41	62	-	52
AGENTS AND BROKERS								
Automotive products	4	1,444	44	3.0	7	17	-	2
Machinery, equipment and supplies (except electrical)	4	22	2	9.1	2	3	2	1
All other kinds of business 4/	8	2,362	67	2.8	16	27	-	1
CANTON								
	128	20,906	3,431	16.4	1,005	1,453	38	2,295
Wholesaleers proper	78	12,205	1,929	15.8	644	867	33	1,429
Manufacturers' sales branches	27	4,395	947	21.5	243	413	2	718
Agents and brokers	9	2,241	91	4.1	15	20	-	6
All other types	16	2,065	464	22.5	103	153	3	142
WHOLESALESAERS PROPER								
Automotive products	5	368	145	39.4	62	89	-	115
Electrical goods	4	307	75	24.4	29	46	1	57
Groceries and foods (except farm products)	14	4,000	470	11.8	210	276	2	505
Machinery, equipment and supplies (except electrical)	12	386	124	32.1	23	44	18	83
Petroleum and its products	4	244	38	14.8	14	13	1	14
Tobacco and its products (except leaf)	4	971	50	5.1	26	20	-	66
Waste materials	11	3,488	459	13.2	62	64	2	162
All other kinds of business 5/	22	2,441	570	23.4	218	315	9	427
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	9	1,290	287	22.4	84	150	1	50
Machinery, equipment and supplies (except electrical)	5	440	180	40.9	44	66	-	123

WHOLESALE DISTRIBUTION: 1933

Table 26.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES (continued)								
All other kinds of business <u>6/</u>	13	\$2,675	\$480	17.9	115	\$198	\$1	\$545
AGENTS AND BROKERS								
Groceries and foods (except farm products)	3	1,415	29	2.0	1	1	-	-
All other kinds of business <u>7/</u>	6	826	62	7.5	14	19	-	6
ALL OTHER TYPES								
Petroleum and its products	12	2,016	454	22.5	101	150	3	141
All other kinds of business <u>8/</u>	4	49	10	20.4	2	3	-	1
COLUMBUS								
	411	111,108	14,095	12.7	4,922	6,825	90	8,596
Wholesalers proper	262	43,958	7,457	17.0	2,928	4,006	52	5,472
Manufacturers' sales branches	79	16,705	2,930	17.5	979	1,525	19	1,727
Agents and brokers	40	7,589	481	6.3	132	169	7	82
All other types	30	42,856	3,227	7.5	883	1,125	12	1,315
WHOLESALESA PROPER								
Amusement and sporting goods	5	180	42	23.3	15	15	-	37
Automotive products	19	3,049	596	19.5	239	330	2	292
Chemicals	4	136	33	24.3	9	17	-	20
Clothing and furnishings	3	635	112	17.6	27	46	-	159
Coal	14	3,780	340	9.0	82	211	5	10
Drugs and drug sundries	5	2,651	417	15.7	166	260	1	508
Electrical goods	12	1,444	321	22.2	99	155	2	186
Farm products—raw materials	3	1,106	30	2.7	8	10	2	10
Farm products—consumer goods	32	6,735	1,786	26.5	759	974	15	552
Furniture and house furnishings	6	1,130	156	13.8	43	65	1	271
Groceries and foods (except farm products)	50	8,000	988	12.4	411	506	7	920
Jewelry and optical goods	5	273	90	33.0	38	56	1	13
Lumber and building materials (other than metal)	11	905	236	26.1	94	122	2	328
Machinery, equipment and supplies (except electrical)	21	1,558	429	27.5	158	231	1	530
Paper and its products	8	739	148	20.0	68	83	1	134
Plumbing and heating equipment and supplies	9	307	70	22.8	25	42	7	125
Tobacco and its products (except leaf)	7	2,364	175	7.4	60	84	1	145
Waste materials	20	1,929	243	12.6	115	117	4	77
All other kinds of business <u>9/</u>	28	7,037	1,245	17.7	512	682	2	1,155
MANUFACTURERS' SALES BRANCHES								
Automotive products	7	2,008	242	12.1	55	117	-	126
Electrical goods	5	855	75	8.8	15	35	-	-
Furniture and house furnishings	3	422	69	16.4	13	40	-	60
Groceries and foods (except farm products)	14	3,150	583	18.5	224	321	1	67
Machinery, equipment and supplies (except electrical)	28	2,520	859	34.1	290	434	16	799
Plumbing and heating equipment and supplies	3	437	116	26.5	35	49	-	138
All other kinds of business <u>10/</u>	19	7,313	986	13.5	342	529	2	537

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AGENTS AND BROKERS								
Automotive products	3	\$34	\$6	17.6	3	\$1	0-	\$1
Coal	3	899	49	5.5	17	21	-	-
Farm products—consumer goods	10	2,661	106	4.0	42	54	1	15
Groceries and foods (except farm products)	8	3,028	41	1.4	15	17	1	-
Machinery, equipment and supplies (except electrical)	8	83	18	21.7	4	5	1	-
All other kinds of business <u>11/</u>	8	884	261	29.5	51	71	4	66
ALL OTHER TYPES								
Farm products—raw materials	4	6,644	114	1.7	20	48	4	14
Groceries and foods (except farm products)	3	26,801	1,463	5.5	394	460	-	684
Petroleum and its products	15	4,204	951	22.6	253	343	7	216
All other kinds of business <u>12/</u>	8	5,207	699	13.4	216	274	1	401
DAYTON								
	263	49,390	7,284	14.7	2,435	3,429	56	4,924
Wholesalers proper								
Wholesalers proper	181	30,271	4,991	16.5	1,758	2,455	52	4,009
Manufacturers' sales branches	38	5,638	1,171	20.8	292	527	1	426
Agents and brokers	29	7,098	298	4.2	112	146	2	54
All other types	15	6,383	824	12.9	273	301	1	435
WHOLESALESAERS PROPER								
Automotive products	15	1,984	503	25.4	242	263	1	333
Chemicals	3	356	145	40.7	56	82	-	99
Dry goods	3	494	111	22.5	44	54	-	101
Electrical goods	6	1,951	328	16.8	108	185	-	257
Farm products—raw materials	6	932	121	13.0	78	77	5	257
Farm products—consumer goods	13	1,726	632	36.6	235	307	5	51
Groceries and foods (except farm products)	46	8,359	1,294	15.5	433	568	9	1,219
Hardware	5	269	65	24.2	25	29	-	198
Lumber and building materials (other than metal)	5	151	69	45.7	27	41	1	68
Machinery, equipment and supplies (except electrical)	21	1,185	369	31.1	116	151	6	436
Metals (except scrap)	7	694	184	26.5	36	67	-	287
Paper and its products	5	7,202	434	6.0	92	274	6	153
Plumbing and heating equipment and supplies	4	378	89	23.5	34	42	-	146
Tobacco and its products (except leaf)	5	1,232	86	7.0	41	58	1	119
Waste materials	12	1,122	143	12.7	54	53	9	81
All other kinds of business <u>13/</u>	25	2,236	418	18.7	137	204	9	204
MANUFACTURERS' SALES BRANCHES								
Chemicals	3	1,186	244	20.6	44	92	-	169
Electrical goods	4	563	59	10.1	23	35	-	3
Groceries and foods (except farm products)	8	1,028	288	28.0	67	102	1	26
Machinery, equipment and supplies (except electrical)	12	1,667	281	16.9	90	184	-	157
Metals (except scrap)	4	475	147	30.9	14	34	-	-
All other kinds of business <u>14/</u>	7	699	152	21.7	54	80	-	71

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
AGENTS AND BROKERS								
Farm products—raw materials	4	\$1,023	\$22	2.2	13	\$17	\$2	\$-
Farm products—consumer goods	10	1,823	161	8.8	72	71	-	31
Groceries and foods (except farm products)	3	1,145	26	2.3	3	10	-	2
Machinery, equipment and supplies (except electrical)	5	110	13	11.8	4	2	-	1
All other kinds of business 15/	7	2,997	76	2.5	20	45	-	20
ALL OTHER TYPES								
Petroleum and its products	11	3,245	591	18.2	155	196	1	183
All other kinds of business 16/	4	3,137	233	7.4	118	105	-	252
TOLEDO								
	428	109,342	13,909	12.7	4,549	6,731	162	9,621
Wholesalers proper	303	51,449	8,504	16.5	2,914	4,038	127	6,956
Manufacturers' sales branches	64	18,370	2,572	14.0	928	1,488	18	2,025
Agents and brokers	40	16,533	501	3.0	108	188	3	67
All other types	21	22,990	2,332	10.1	699	1,017	14	573
WHOLESALESAERS PROPER								
Amusement and sporting goods	7	270	85	31.5	33	34	4	61
Automotive products	32	2,418	507	21.0	189	243	7	375
Chemicals	4	318	119	37.4	32	48	-	69
Clothing and furnishings	6	1,229	159	12.9	51	86	3	182
Coal	12	1,492	213	14.3	43	94	25	32
Dry goods	6	1,147	158	13.8	79	102	-	168
Electrical goods	15	1,528	347	22.7	114	156	2	245
Farm products—raw materials	4	4,397	155	3.5	32	64	2	349
Farm products—consumer goods	23	5,507	978	17.8	332	379	2	315
Farm supplies	6	1,220	237	19.4	62	90	6	294
Furniture and house furnishings	3	439	39	8.9	8	17	2	8
Groceries and foods (except farm products)	56	9,483	1,688	17.8	611	817	14	1,165
Hardware	4	3,834	692	18.0	280	438	-	1,361
Jewelry and optical goods	3	153	69	45.1	27	51	-	42
Lumber and building materials (other than metal)	24	2,562	419	16.4	189	260	9	416
Machinery, equipment and supplies (except electrical)	27	1,946	553	28.4	205	290	9	734
Petroleum and its products	10	1,015	234	23.0	102	141	2	312
Plumbing and heating equipment and supplies	9	8,549	956	11.2	171	385	-	240
Tobacco and its products	6	275	101	36.7	29	51	5	144
Waste materials	3	464	35	7.5	17	19	2	20
All other kinds of business 17/	18	919	189	20.6	51	62	17	76
	23	2,304	521	22.6	157	213	16	352
MANUFACTURERS' SALES BRANCHES								
Furniture and house furnishings	3	145	26	17.9	9	18	1	11
Groceries and foods (except farm products)	13	4,745	639	13.5	322	363	1	515
Lumber and building materials (other than metal)	5	1,214	245	20.2	69	164	5	116
Machinery, equipment and supplies (except electrical)	16	5,736	948	16.5	304	577	4	955
Metals (except scrap)	4	1,194	85	7.1	28	51	-	-
Paper and its products	4	544	102	18.8	35	55	-	75

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES (continued)								
Plumbing and heating equipment and supplies	3	\$263	\$64	24.3	26	\$34	\$2	\$160
All other kinds of business <u>18/</u>	16	4,531	463	10.2	135	226	5	195
AGENTS AND BROKERS								
Coal	4	1,638	268	16.4	37	102	1	-
Farm products—raw materials	7	3,138	92	2.9	20	31	1	63
Farm products—consumer goods	3	114	20	17.5	13	9	1	2
Groceries and foods (except farm products)	13	11,038	74	0.7	20	26	-	1
Machinery, equipment and supplies (except electrical)	3	61	13	21.3	5	6	-	-
All other kinds of business <u>19/</u>	10	544	34	6.3	13	14	-	1
ALL OTHER TYPES								
Farm products—consumer goods	5	1,658	83	5.0	28	30	-	2
Petroleum and its products	12	6,431	1,265	19.7	442	582	6	222
All other kinds of business <u>20/</u>	4	14,901	984	6.6	229	405	8	349
YOUNGSTOWN								
	198	36,904	4,793	13.0	1,868	2,325	70	3,060
Wholesalers proper	141	18,020	3,135	17.4	1,364	1,600	51	2,492
Manufacturers' sales branches	33	5,959	742	12.5	271	409	6	192
Agents and brokers <u>21/</u>	7	1,775	71	4.0	21	36	-	8
All other types	17	11,150	845	7.6	202	280	13	368
WHOLESALESAERS PROPER								
Automotive products	9	342	120	35.1	44	65	-	109
Clothing and furnishings	3	94	13	13.8	5	5	1	23
Drug and drug sundries	3	240	47	19.6	25	26	-	66
Electrical goods	9	810	209	25.8	70	96	2	160
Farm products—consumer goods	33	4,650	961	20.7	535	495	7	144
Groceries and foods (except farm products)	30	5,618	672	12.0	268	351	9	640
Machinery, equipment and supplies (except electrical)	12	466	110	23.6	40	56	-	137
Plumbing and heating equipment and supplies	3	99	44	44.4	9	16	3	33
Tobacco and its products (except leaf)	7	1,998	155	7.8	63	82	-	97
Waste materials	6	2,016	358	17.8	134	186	6	742
All other kinds of business <u>22/</u>	26	1,687	446	26.4	171	222	23	341
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	13	3,638	477	13.1	181	265	3	76
Machinery, equipment and supplies (except electrical)	7	266	87	32.7	37	50	-	64
Metals (except scrap)	3	1,543	52	3.4	10	31	-	-
All other kinds of business <u>23/</u>	10	512	126	24.6	43	63	3	52
ALL OTHER TYPES								
Petroleum and its products	13	2,158	441	20.4	105	151	9	123
All other kinds of business <u>24/</u>	4	8,992	404	4.5	97	129	4	245
CITIES OF 50,000 TO 100,000 POPULATION								
CLEVELAND HEIGHTS <u>25/</u>	4	261	115	44.1	35	53	-	18

WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION (continued)								
<u>HAMILTON</u>								
	57	\$5,100	\$1,051	20.2	347	\$525	\$6	\$520
Wholesalers proper	41	3,347	685	20.4	251	342	6	552
Manufacturers' sales branches	6	1,070	219	20.5	56	120	-	125
All other types <u>26/</u>	10	683	129	18.9	40	63	-	43
WHOLESALE PROPER								
Automotive products	5	61	13	21.3	8	8	-	20
Farm products-consumer goods	4	694	309	44.5	95	156	-	50
Groceries and foods (except farm products)	8	859	113	13.5	46	49	-	60
Machinery, equipment and supplies (except electrical)	5	122	45	36.9	13	18	-	50
Waste materials	7	621	79	12.7	30	42	2	85
All other kinds of business <u>27/</u>	12	1,010	124	12.3	59	69	4	127
MANUFACTURERS' SALES BRANCHES								
Machinery, equipment and supplies (except electrical)	4	375	88	23.5	23	44	-	25
All other kinds of business	2	695	131	18.8	33	76	-	100
<u>LAKEWOOD</u>								
	7	352	82	24.7	22	25	2	40
Wholesalers proper <u>28/</u>	4	116	38	32.8	11	13	2	34
All other types <u>29/</u>	3	216	44	20.4	11	12	-	6
<u>SPRINGFIELD</u>								
	64	5,689	1,335	23.5	555	669	14	607
Wholesalers proper	44	3,281	859	26.2	361	416	10	458
Manufacturers' sales branches <u>30/</u>	5	911	256	25.9	91	138	-	89
All other types <u>31/</u>	15	1,497	240	16.0	83	105	4	80
WHOLESALE PROPER								
Automotive products	5	124	35	28.2	16	20	-	30
Electrical goods	3	124	30	24.2	13	16	-	21
Farm products-consumer goods	6	641	338	52.7	155	174	2	8
Groceries and foods (except farm products)	11	940	177	18.8	82	75	1	82
Plumbing and heating equipment and supplies	3	124	53	42.6	8	13	1	70
Waste materials	5	110	26	23.6	11	9	-	21
All other kinds of business <u>32/</u>	15	1,318	220	18.1	76	109	6	206
ALL OTHER TYPES								
Petroleum and its products	10	960	199	20.7	66	89	1	71
All other kinds of business <u>33/</u>	5	557	41	7.6	17	16	3	9
CITIES OF 20,000 TO 50,000 POPULATION								
<u>ALLIANCE</u>								
	17	1,080	220	20.4	84	101	4	79
Wholesalers proper	12	729	167	22.9	69	80	1	65
All other types	5	351	53	15.1	15	21	3	16
Farm products-consumer goods	3	302	102	33.8	39	47	-	17
Groceries and foods (except farm products)	4	158	31	19.6	12	16	3	19
Petroleum and its products	3	226	38	16.8	12	16	-	14
All other kinds of business	7	394	49	12.4	21	22	1	29

WHOLESALE DISTRIBUTION: 1933

Census of
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Table 28.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
ASETABULA	39	\$2,051	\$384	18.7	127	\$158	\$21	\$216
Wholesalers proper	26	1,417	230	16.2	80	103	19	171
All other types	13	634	154	24.5	47	55	2	44
Farm products—consumer goods	3	150	26	17.3	14	11	—	3
Groceries and foods (except farm products)	10	867	115	13.3	35	61	19	77
Petroleum and its products	8	483	121	25.1	34	41	2	31
All other kinds of business	18	551	122	22.1	44	45	—	104
BAREERTON	16	5,682	916	16.1	170	328	6	272
Wholesalers proper	11	1,051	180	15.2	49	67	4	60
All other types	5	4,631	736	16.3	121	261	2	212
Farm products—consumer goods	3	72	19	26.4	13	10	—	2
All other kinds of business	13	5,610	897	16.0	157	318	6	270
EAST CLEVELAND	9	3,267	470	14.4	113	191	1	80
EAST LIVERPOOL	37	2,877	485	16.9	153	244	9	344
Wholesalers proper	25	1,589	284	17.9	99	152	9	302
All other types	12	1,288	201	15.6	56	92	—	42
Farm products—consumer goods	4	231	45	19.5	23	25	—	43
Groceries and foods (except farm products)	6	948	97	10.2	33	47	1	111
Petroleum and its products	5	433	78	18.0	21	28	—	26
All other kinds of business	22	1,265	265	20.9	78	144	8	164
ELYRIA	18	1,182	220	18.6	71	80	5	94
Wholesalers proper	11	637	123	19.3	46	47	4	66
All other types	7	545	97	17.8	25	33	1	28
Groceries and foods (except farm products)	3	270	31	11.5	19	19	1	15
Petroleum and its products	6	631	104	16.5	18	27	1	32
All other kinds of business	9	281	85	30.2	34	34	3	47
LIMA	77	9,217	1,708	18.5	536	743	26	740
Wholesalers proper	47	3,409	718	21.1	277	348	19	492
All other types	30	5,808	990	17.0	259	395	7	248
Farm products—consumer goods	11	1,160	428	36.9	147	168	7	107
Groceries and foods (except farm products)	13	1,790	249	13.9	121	161	1	216
Petroleum and its products	11	1,120	216	19.3	78	103	3	111
All other kinds of business	40	5,147	815	15.8	190	309	13	306
LORAIN	24	1,816	277	15.3	107	125	12	177
Wholesalers proper	18	1,477	217	14.7	80	94	12	104
All other types	6	339	60	17.7	27	31	—	73
Groceries and foods (except farm products)	12	976	183	18.8	70	88	11	104
Petroleum and its products	4	503	60	11.9	24	21	—	14
All other kinds of business	8	337	34	10.1	13	16	1	59
MANSFIELD	31	7,741	1,240	16.0	441	616	10	1,193
Wholesalers proper	31	5,932	868	14.6	326	461	6	1,062
All other types	20	1,809	372	20.6	115	155	6	131
Farm products—consumer goods	8	1,216	259	21.3	113	139	4	45
Groceries and foods (except farm products)	11	3,187	422	13.2	153	229	3	441
Petroleum and its products	10	994	212	21.3	45	66	1	75
All other kinds of business	22	2,344	347	14.8	130	182	2	656

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Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
MARION	56	\$2,347	\$483	20.6	155	\$209	\$4	\$2,025
Wholesalers proper	18	1,062	223	21.0	94	112	1	202
All other types	18	1,285	260	20.2	61	97	3	1,823
Farm products-consumer goods	7	321	88	27.4	58	38	-	2
Groceries and foods (except farm products)	4	564	72	12.8	31	37	-	134
Petroleum and its products	7	499	111	22.2	25	46	2	40
All other kinds of business	18	965	212	22.0	65	88	2	1,849
MASSILLON	19	3,288	390	11.9	109	168	4	219
Wholesalers proper	15	2,246	256	11.4	80	105	3	208
All other types	4	1,042	134	12.9	29	63	1	11
Groceries and foods (except farm products)	5	1,618	179	11.1	47	56	1	124
All other kinds of business	14	1,670	211	12.6	62	112	3	95
MIDDLETOWN	26	7,625	541	7.1	195	291	6	165
Wholesalers proper	18	2,199	368	16.7	161	210	5	151
All other types	8	5,426	173	3.2	34	81	1	14
Farm products-consumer goods	3	122	11	9.0	6	7	1	2
Groceries and foods (except farm products)	6	264	49	18.6	30	26	1	53
Petroleum and its products	4	311	43	13.8	11	17	-	14
All other kinds of business	15	6,928	458	6.5	148	241	4	96
NEWARK	27	2,046	326	16.4	173	203	10	251
Wholesalers proper	18	1,398	309	22.1	142	187	9	193
All other types	9	648	87	13.4	31	46	1	58
Farm products-consumer goods	5	482	164	34.0	72	72	6	10
Groceries and foods (except farm products)	6	692	78	11.3	37	44	-	124
Petroleum and its products	5	506	61	12.1	21	32	1	20
All other kinds of business	11	366	93	25.4	43	35	1	97
NORWOOD	10	946	292	30.9	118	169	2	144
PORTSMOUTH	57	4,747	827	17.4	349	433	15	506
Wholesalers proper	35	3,163	585	18.5	266	309	9	436
All other types	22	1,584	242	15.3	83	124	6	70
Farm products-consumer goods	8	281	97	34.5	45	41	3	7
Groceries and foods (except farm products)	15	1,522	236	15.5	95	131	1	151
Petroleum and its products	10	813	163	20.0	47	83	6	53
All other kinds of business	24	2,131	331	15.5	162	178	5	315
SANDUSKY	43	2,928	783	26.7	319	340	9	531
Wholesalers proper	33	1,634	382	23.4	172	182	6	273
All other types	15	1,294	401	31.0	147	158	3	258
Farm products-consumer goods	4	652	248	38.0	66	82	1	71
Groceries and foods (except farm products)	12	545	150	27.5	92	91	1	92
Petroleum and its products	9	601	124	20.6	37	52	2	28
All other types	23	1,130	261	23.1	124	115	5	340
STUEBENVILLE	50	4,153	649	15.6	235	312	7	461
Wholesalers proper	35	3,010	446	14.8	174	217	3	394
All other types	15	1,143	203	17.8	61	95	4	67

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Table 2B.—STATE OF OHIO WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
STEUBENVILLE (continued)								
Farm products-consumer goods	8	\$585	\$99	16.9	55	\$45	\$1	\$14
Groceries and foods (except farm products)	14	2,215	312	14.1	108	170	-	329
Petroleum and its products	10	579	95	16.1	27	37	4	47
All other kinds of business	18	776	145	18.7	45	60	2	71
WARREN								
Wholesalers proper	32	2,411	355	14.7	125	170	2	290
All other types	23	1,413	256	18.1	97	124	-	207
	9	998	99	9.9	28	46	2	63
Farm products-consumer goods	7	189	25	13.2	10	15	-	1
Groceries and foods (except farm products)	4	523	73	14.0	17	20	-	67
Petroleum and its products	4	665	85	12.8	28	35	-	35
All other kinds of business	17	1,034	172	16.6	70	100	2	187
ZANESVILLE								
Wholesalers proper	67	6,394	1,105	17.3	403	559	15	1,465
All other types	47	4,785	818	17.1	330	420	11	886
	20	1,599	287	17.9	73	139	3	379
Farm products-raw materials	3	282	34	12.1	6	15	2	49
Farm products-consumer goods	5	685	186	27.2	80	96	1	12
Groceries and foods (except farm products)	16	1,874	297	15.8	130	159	1	356
Petroleum and its products	9	1,036	143	13.8	41	70	1	67
All other kinds of business	34	2,509	445	17.7	146	220	8	981
CITIES OF 5,000 TO 20,000 POPULATION B4/								
Total	848	67,648	9,673	14.3	3,655	4,530	222	7,930
ASHLAND	7	337	71	21.1	25	52	1	26
ATHENS	25	5,222	485	15.0	186	228	4	645
BEDFORD	3	68	18	26.5	4	5	1	2
BELLAIRE	6	255	37	14.6	12	17	1	59
BELLEFONTAINE	18	1,542	174	13.0	59	79	2	69
BELLEVUE	4	310	65	21.0	11	18	1	28
BERRA	5	221	24	10.9	6	12	1	7
BOWLING GREEN	10	499	71	14.2	23	32	3	24
BUCYRUS	19	868	208	24.0	60	72	3	24
CAMBRIDGE	20	1,757	183	10.4	81	97	7	127
CHEVIOT	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
CHILLICOTHE	20	1,837	261	14.2	131	142	3	187
CIRCLEVILLE	15	1,377	149	10.8	48	54	5	49
CONNEAUT	10	711	136	19.1	56	62	16	56
COSHOCOTON	18	1,793	302	16.8	179	160	4	374
CUYAHOGA FALLS	9	510	92	18.0	34	50	-	65
DEFIANCE	16	1,452	205	14.1	108	102	2	358
DELAWARE	9	336	46	13.7	16	20	1	28
DELPHOS	13	822	65	7.9	23	25	4	29
DOVER	6	220	42	19.1	8	11	1	7
EAST PALESTINE	4	121	20	16.5	13	12	-	8
EUCLID	3	153	48	31.4	15	22	-	1
FINDLAY	25	2,401	385	16.0	144	125	9	350
FOSTORIA	23	1,007	169	16.8	49	61	4	86
FREMONT	22	1,140	187	16.4	71	86	8	81
GALLON	6	332	34	10.2	12	19	2	15
GALLIPOLIS	13	876	136	15.5	59	75	1	88
GRANDVIEW HEIGHTS	3	186	59	31.7	26	27	-	80
GREENVILLE	31	\$,681	447	16.7	168	204	10	290

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Table 2B.—STATE OF

OHIO

WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION (continued)								
IRONTON	17	\$642	\$114	17.8	42	\$50	\$2	\$121
JACKSON	9	543	78	14.4	32	44	1	8
KENT	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KENTON	13	1,341	109	8.1	52	62	7	99
LANCASTER	18	1,394	177	12.7	73	73	6	110
LOCELAND	3	804	83	10.3	42	51	3	47
LOGAN	5	182	32	17.6	11	16	1	38
MAPLE HEIGHTS	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
MARIETTA	27	1,960	264	13.5	68	125	13	367
MARTINS FERRY	11	501	66	13.2	13	22	4	30
MIAMISBURG	4	286	90	31.5	60	62	2	635
MINCO JUNCTION	3	58	13	25.0	7	5	-	1
MOUNT VERNON	12	1,353	233	17.2	68	111	11	160
MILSONVILLE	5	299	53	17.7	22	32	-	47
NEW BOSTON	4	98	10	11.4	6	5	-	9
NEW PHILADELPHIA	20	785	159	20.5	64	84	13	113
NILES	4	118	22	18.6	9	9	1	9
NORWALK	14	841	151	15.6	46	58	6	73
PAINSVILLE	13	855	127	15.2	43	62	3	61
PIQUA	21	1,666	318	19.0	97	129	3	208
RAVENNA	16	638	103	16.1	41	49	1	61
READING	6	1,300	116	8.9	30	55	-	132
ROCKY RIVER	3	55	13	24.5	7	6	-	8
ST. BERNARD	9	2,037	694	34.1	231	290	4	260
ST. MARYS	9	1,280	77	6.0	25	34	2	75
SALEM	18	706	130	18.4	40	58	2	46
SHAKER HEIGHTS	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
SHELBY	10	542	65	12.0	29	30	1	38
SIDNEY	26	4,539	232	5.1	109	95	5	95
STRUTHERS	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
TIFFIN	26	2,036	393	19.4	157	159	7	196
TORONTO	3	251	25	10.0	14	13	-	36
TROY	15	627	108	17.2	38	48	3	53
URICHESVILLE	9	637	90	10.8	39	41	1	138
URBANA	13	933	132	14.1	47	54	2	93
VAN WERT	25	1,402	181	12.9	65	78	8	174
WADSWORTH	3	923	87	9.4	21	44	1	11
WAPAKONETA	14	1,583	106	6.7	38	106	2	46
WASHINGTON COURT HOUSE	17	1,400	127	9.1	45	67	3	163
WELLSTON	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WELLSVILLE	3	97	61	52.6	20	19	-	4
WILMINGTON	18	477	54	11.3	18	25	5	12
WOOSTER	23	1,843	306	16.6	96	123	3	176
XENIA	13	2,911	322	11.1	99	201	2	751

- 1/ Includes 1 establishment dealing in groceries and foods (except farm products); and 11 in petroleum and its products.
- 2/ Includes 2 establishments dealing in dry goods; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 2 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 27 in all other products.
- 3/ Includes 2 establishments dealing in chemicals; 1 in drugs and drug sundries; 1 in jewelry and optical goods; 1 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 1 in all other products.
- 4/ Includes 1 establishment dealing in chemicals; 1 in coal; 1 in electrical goods; 1 in farm products-consumer goods; 1 in furniture and house furnishings; and 3 in all other products.
- 5/ Includes 1 establishment dealing in chemicals; 1 in clothing and furnishings; 1 in drugs and drug sundries; 1 in dry goods; 1 in farm products-raw materials; 2 in farm products-consumer goods; 1 in farm supplies; 1 in furniture and house furnishings; 2 in hardware; 2 in lumber and building materials (other than metal); 1 in paper and its products; 1 in plumbing and heating equipment and supplies; and 7 in all other products.

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Table 3.—STATE OF OHIO RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	8,317	\$1,563,854	\$202,351	12.9	\$1,551,457	\$3,277	53	\$294	146	\$6,846
Amusement and sporting goods	78	9,508	2,215	23.3	2,372	3	1	1	26	1/ 7,132
Automotive products	409	140,940	19,957	14.2	139,682	1,237	3	5	3	16
Chemicals	191	52,943	7,674	14.5	52,910	15	-	-	2	18
Clothing and furnishings	182	22,540	4,020	17.8	22,371	-	1	3	1	166
Coal	143	70,383	4,106	5.8	70,255	1	3	127	-	-
Drugs and drug sundries	91	23,038	3,565	15.5	23,034	-	2	2	2	2
Dry goods	128	22,454	3,431	15.3	22,454	-	-	-	-	-
Electrical goods	251	60,312	11,340	18.8	59,472	756	1	2	5	82
Farm products—raw materials	634	109,264	4,778	4.3	109,049	175	1	1	6	39
Farm products—consumer goods	1,257	127,525	21,067	15.3	157,273	140	7	39	14	73
Farm supplies	127	14,230	2,222	16.8	14,194	18	1	3	3	15
Furniture and house furnishings	131	12,172	2,248	18.5	12,172	-	-	-	-	-
Groceries and foods (except farm products)	1,171	566,904	37,788	7.6	366,756	-	5	24	23	184
Hardware	77	29,956	4,437	14.8	29,818	105	1	2	3	31
Jewelry and optical goods	79	4,733	1,317	27.8	4,718	9	1	4	1	2
Lumber and building materials (other than metal)	299	35,238	7,140	20.2	35,191	38	7	11	2	43
Machinery, equipment and supplies (except electrical)	803	73,691	16,993	23.1	72,092	632	-	-	33	2/ 967
Metals (except scrap)	202	95,255	6,171	6.5	95,245	10	-	-	-	-
Paper and its products	171	42,433	6,895	16.2	42,426	-	-	-	1	7
Petroleum and its products	841	106,879	17,158	16.1	106,765	40	11	31	7	43
Plumbing and heating equipment and supplies	155	10,860	2,806	25.8	10,807	53	-	-	-	-
Tobacco and its products (except leaf)	115	43,762	2,700	6.2	43,692	-	2	6	6	64
Waste materials	353	29,664	3,960	13.3	29,635	-	3	29	-	-
All other kinds of business	449	49,125	8,363	17.0	49,054	45	3	4	8	23

1/ Includes 26 exchanges dealing in motion picture films with income from film rentals of \$7,132,000.
 2/ Includes 16 establishments dealing in machinery, equipment and supplies, with receipts from machine rentals amounting to \$893,000.

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WHOLESALE DISTRIBUTION: 1933

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Table 4.—STATE OF OHIO CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Per- cent of sales	All estab- lish- ments	Amount	Per- cent of sales
Total for State	8,317	\$1,563,854	5,935	71.4	\$1,050,596	67.2	\$829,024	78.5	53.0	\$157,215	14.9
WHOLESALE PROPER											
Total	4,588	615,072	3,447	75.6	506,285	82.3	385,910	76.2	52.9	90,451	17.9
Amusement and sporting goods	55	2,018	45	78.2	1,776	88.0	1,379	77.6	68.3	552	31.1
Automotive products	327	34,749	279	85.3	32,323	93.0	15,230	47.1	43.8	6,761	20.9
Chemicals	88	14,883	77	87.5	10,901	73.4	10,185	93.4	76.4	2,510	23.0
Clothing and furnishings	131	12,572	115	86.2	12,021	95.6	11,471	95.4	91.2	2,010	16.7
Coal	86	21,506	75	77.2	17,903	83.2	17,139	95.7	79.7	1,561	8.7
Drugs and drug sundries	67	15,497	51	76.1	15,245	98.4	13,177	86.4	86.0	2,386	15.7
Dry goods	88	17,988	74	84.1	14,544	80.9	12,806	88.0	71.8	2,541	17.6
Electrical goods	148	16,221	127	89.4	16,016	98.7	13,717	85.6	84.5	3,614	22.6
Farm products—raw materials	100	28,789	58	58.0	13,008	45.2	5,076	39.0	17.6	1,204	9.3
Farm products—consumer goods	631	83,277	441	69.9	67,804	81.4	48,148	71.0	57.8	13,250	19.5
Farm supplies	80	8,796	57	71.3	5,978	68.0	2,769	46.3	31.5	1,090	18.8
Furniture and house furnishings	69	5,560	53	76.8	5,316	95.6	4,655	87.5	83.7	1,170	22.0
General merchandise	4	1,244	3	75.0	1,202	96.6	1,086	90.5	87.3	235	19.4
Groceries and foods (except farm products)	905	132,853	640	70.6	116,954	88.0	88,664	74.1	65.2	19,316	16.5
Hardware	51	18,592	42	82.4	17,924	96.4	16,286	90.4	87.5	3,485	19.4
Jewelry and optical goods	55	3,484	48	85.7	3,354	96.3	2,639	78.7	75.7	998	29.8
Lumber and building materials (other than metal)	200	20,068	175	87.5	15,121	75.3	13,938	92.2	69.5	3,908	25.8
Machinery, equipment and supplies (except electrical)	347	24,754	304	87.6	21,991	88.8	19,349	88.0	78.2	6,371	29.0
Metals (except scrap)	48	12,812	40	83.3	12,169	95.0	10,337	84.9	80.7	1,681	13.8
Paper and its products	125	29,060	107	84.9	25,924	89.2	24,374	94.0	83.9	4,497	17.5
Petroleum and its products	122	23,157	90	73.8	10,435	45.1	7,508	72.0	32.4	1,687	16.2
Plumbing and heating equipment	93	4,566	81	87.1	3,990	87.4	3,588	84.9	74.2	1,185	29.7
Tobacco and its products (except leaf)	104	32,908	84	80.8	25,778	78.3	14,656	56.9	44.5	1,815	7.0
Waste materials	326	28,258	155	47.9	20,111	71.2	17,043	84.7	60.3	2,865	14.2
All other products	321	21,490	229	71.3	18,497	85.1	12,891	69.7	60.0	3,761	20.3
ALL OTHER TYPES											
Total	3,749	948,782	2,488	66.4	544,311	57.4	443,114	80.8	46.6	65,762	18.8
Amusement and sporting goods	23	7,490	11	47.8	3,396	45.3	1,977	58.2	26.4	706	20.8
Automotive products	82	106,191	65	79.3	30,485	28.7	21,287	69.8	20.0	4,287	14.1
Chemicals	103	38,090	90	87.4	19,096	50.1	18,942	99.2	49.7	2,624	13.7
Clothing and furnishings	51	9,968	41	80.4	5,384	54.0	5,364	99.6	53.8	865	16.1
Coal	57	48,877	51	89.5	22,394	45.8	21,619	96.5	44.2	1,695	7.6
Drugs and drug sundries	24	7,541	10	41.7	1,870	24.8	1,869	99.9	24.8	432	23.1
Dry goods	40	4,465	29	72.5	3,976	89.0	3,930	98.8	88.0	437	11.0
Electrical goods	109	44,091	84	77.1	35,976	81.6	29,859	83.0	67.7	6,105	17.0
Farm products—raw materials	534	80,475	252	47.3	25,391	31.6	11,713	46.1	14.6	1,489	5.9
Farm products—consumer goods	626	54,248	169	27.0	36,287	66.9	26,280	72.3	48.3	4,071	11.2
Farm supplies	47	5,434	30	63.8	4,601	84.7	2,933	63.8	54.0	549	11.9
Furniture and house furnishings	62	6,612	50	80.6	6,097	92.8	5,946	97.5	89.9	1,001	11.4
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	265	234,061	182	68.7	114,147	48.8	92,194	80.8	39.4	9,555	8.4
Hardware	26	11,364	18	61.5	2,032	17.9	2,031	99.9	17.9	181	8.9
Jewelry and optical goods	23	1,249	17	73.9	658	52.7	629	96.6	50.4	241	38.6
Lumber and building materials	99	15,215	81	81.8	13,184	86.7	12,938	98.1	85.0	2,095	15.9
Machinery, equipment and supplies	458	48,937	374	81.7	39,252	80.2	37,398	96.3	76.4	7,442	19.0
Metals (except scrap)	154	82,443	115	74.7	58,823	71.3	58,792	99.9	71.3	3,997	6.8
Paper and its products	45	13,375	37	82.2	13,154	98.4	13,105	99.6	98.0	1,669	12.7
Petroleum and its products	719	83,728	650	90.4	60,610	66.3	48,620	57.5	57.0	13,272	15.7
Plumbing and heating equipment	68	6,294	48	77.4	4,803	76.3	4,501	93.7	71.5	975	20.3
Tobacco and its products (except leaf)	9	10,854	8	22.2	2,895	26.7	2,896	100.0	26.7	501	10.4
Waste materials	8	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	122	26,233	79	64.8	18,442	70.3	16,999	92.2	64.8	2,715	14.7

WHOLESALE DISTRIBUTION: 1933

Census of American Business
 Table 5.—STATE OF OHIO DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT
 For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	8,317	1,563,854	202,351	7,225	86.9	1,232,469	78.8	163,164	13.3	715,286	41,040	327,472	148,701
WHOLESALESA PROPER													
Total	4,568	615,072	103,899	4,210	92.2	558,444	90.8	94,087	16.8	368,373	25,116	136,048	29,907
Amusement and sporting goods	55	2,018	765	49	89.1	1,582	78.4	505	31.9	979	207	390	6
Automotive products	327	34,749	6,968	314	96.0	32,391	93.2	6,837	21.1	20,753	6,728	3,539	2,321
Chemicals	88	14,853	3,054	85	86.6	10,958	73.8	2,512	22.9	2,020	972	7,745	221
Clothing and furnishings	131	12,572	2,147	131	100.0	12,572	100.0	2,147	17.1	12,236	120	23	189
Coal	86	21,506	1,768	71	82.5	18,912	87.9	1,547	6.2	8,792	510	8,462	1,148
Drugs and drug sundries	67	15,497	2,460	66	98.5	15,479	100.0	2,452	15.8	13,408	173	473	1,425
Dry goods	88	17,969	2,972	84	95.5	15,922	88.5	2,689	16.9	13,803	88	1,887	144
Electrical goods	142	16,221	3,691	137	96.5	15,331	94.5	3,486	22.7	8,988	761	6,483	97
Farm products—raw materials	100	28,789	1,765	75	75.0	28,541	99.1	1,541	5.4	4,539	1,841	12,608	9,553
Farm products—consumer goods	631	83,277	15,587	563	89.2	75,297	31.6	14,355	18.8	61,901	5,639	3,101	4,656
Farm supplies	80	8,796	1,506	54	67.5	5,453	62.0	847	15.5	3,842	867	720	24
Furniture and house furnishings	69	5,560	1,218	69	100.0	5,560	100.0	1,218	21.9	4,964	307	217	72
General merchandise	4	1,244	235	4	100.0	1,244	100.0	235	18.9	1,028	26	190	-
Groceries and foods	906	132,853	21,417	899	99.2	129,371	97.4	20,527	15.9	119,373	2,324	5,718	1,956
Hardware	51	18,592	3,653	50	98.0	18,565	99.9	3,644	19.6	12,207	631	5,674	153
Jewelry and optical goods	56	3,484	1,031	56	100.0	3,484	100.0	1,031	29.6	3,289	98	102	25
Lumber & building materials	200	20,068	4,602	160	80.0	15,292	76.2	3,579	23.4	6,630	837	7,180	645
Machinery, eq't & supplies	347	24,754	7,118	333	96.0	22,515	91.0	6,496	28.9	3,759	438	18,078	239
Metals (except scrap)	48	12,812	1,752	41	85.4	12,149	94.8	1,631	13.4	4,010	27	6,100	12
Paper and its products	126	29,060	6,293	118	93.7	24,393	83.9	4,235	17.4	7,856	773	15,691	78
Petroleum and its products	122	23,157	3,053	101	82.8	12,553	54.2	1,761	14.0	4,688	1,230	1,493	8,218
Plumbing and heating equipment and supplies	93	4,566	1,477	88	94.6	4,559	99.8	1,443	31.7	3,468	100	964	27
Tobacco and its products	104	32,908	2,261	104	100.0	32,908	100.0	2,261	6.9	32,620	286	3	-
Waste materials	326	28,258	3,888	246	75.5	23,465	83.0	3,164	13.5	886	117	20,948	1,514
All other products	321	21,490	4,238	312	97.2	19,948	92.8	3,944	18.6	12,424	1,016	6,312	196
ALL OTHER TYPES													
Total	3,749	948,782	98,452	3,015	80.4	674,025	71.0	69,067	10.2	346,883	15,924	192,424	118,794
Amusement and sporting goods	23	7,490	1,450	9	39.1	2,070	27.6	429	20.7	627	-	1,387	56
Automotive products	82	106,191	12,989	64	78.0	27,627	26.0	4,072	14.7	20,201	563	4,500	2,361
Chemicals	103	33,090	4,620	91	88.3	15,639	41.1	2,421	15.5	3,794	1,223	9,648	974
Clothing and furnishings	51	9,968	1,873	49	96.1	6,287	63.1	1,152	18.3	5,160	9	358	770
Coal	87	49,877	2,338	48	84.2	25,705	52.6	1,984	7.7	13,318	209	10,378	1,800
Drugs and drug sundries	84	7,541	1,105	22	91.7	5,983	79.3	588	9.8	5,116	33	6	829
Dry goods	40	4,465	459	40	100.0	4,466	100.0	459	10.3	2,927	15	1,626	-
Electrical goods	109	44,091	7,649	85	78.0	34,658	78.6	5,963	17.2	4,212	6	10,112	20,328
Farm products—raw materials	534	80,475	3,013	370	69.3	48,424	60.2	1,940	4.0	4,733	2,584	31,342	9,765
Farm products—consumer goods	628	64,248	5,480	559	89.3	48,613	89.6	5,142	10.6	32,406	1,091	3,491	11,626
Farm supplies	47	6,434	716	29	61.7	3,689	67.9	393	10.7	3,140	163	102	284
Furniture and house furnishings	62	6,612	1,030	57	91.9	6,289	94.7	839	13.4	5,864	46	163	184
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	265	234,051	16,371	238	89.8	209,550	89.5	15,120	7.2	155,415	556	8,674	44,905
Hardware	26	11,364	784	21	80.8	8,758	77.1	551	6.3	1,346	-	1,078	6,334
Jewelry and optical goods	23	1,249	286	18	78.3	794	63.6	253	31.9	658	1	66	69
Lumber & building materials	99	15,215	2,538	75	75.8	8,452	55.6	1,324	16.7	4,205	197	3,804	246
Machinery, eq't & supplies	458	48,937	9,875	388	84.7	32,183	65.8	6,428	20.0	4,785	271	25,306	1,823
Metals (except scrap)	154	82,443	4,419	105	68.2	55,634	67.5	2,795	5.0	8,184	276	46,002	1,172
Paper and its products	45	13,373	1,603	42	93.3	13,036	97.6	1,540	11.8	5,668	117	7,251	-
Petroleum and its products	719	83,722	14,125	529	73.6	76,357	91.2	10,636	13.9	58,678	8,224	8,023	4,432
Plumbing and heating equipment and supplies	62	6,294	1,329	49	79.0	5,628	89.4	1,111	19.7	3,036	6	2,386	200
Tobacco and its products	9	10,854	439	7	77.8	7,724	71.2	148	1.9	142	-	11	7,671
Waste materials	7	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	123	26,233	3,887	115	94.3	25,140	95.8	3,716	14.8	6,279	332	15,464	3,066

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF OHIO MONTHLY EMPLOYMENT, BY KIND OF BUSINESS
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Esti- mated average	Per- cent of total														
Total for STATE	5,006	55,506	11,463	15.6	Full-time ratio to average	62,752	59,220	59,014	59,652	61,050	62,350	63,421	65,160	66,443	66,122	66,067		
Amusement and sporting goods.....	26	432	310	42.4	Full-time ratio to average	708	711	677	669	709	713	721	731	723	719	716		
Automotive products.....	211	4,019	927	16.7	Part-time ratio to average	42	37	38	37	39	49	43	39	39	46	49		
Chemicals.....	68	1,448	395	21.4	Part-time ratio to average	4,652	4,620	4,766	4,676	4,656	4,661	4,680	5,049	5,090	5,100	5,142		
Clothing and furnishings.....	164	301	317	23.4	Part-time ratio to average	94	94	87	101	89	91	98	100	99	93	95		
Coal.....	66	809	205	20.2	Part-time ratio to average	1,756	1,655	1,672	1,668	1,757	1,778	1,799	1,793	1,616	1,610	1,627		
Drugs and drug sundries.....	44	643	356	50.1	Part-time ratio to average	67	65	65	67	65	69	69	95	94	86	75		
Dry goods.....	95	628	286	22.5	Part-time ratio to average	1,042	1,018	1,036	1,024	1,015	1,021	1,039	1,065	1,063	1,071	1,045		
Electrical goods.....	80	2,467	591	19.3	Part-time ratio to average	76	61	68	65	67	64	61	70	70	75	73		
Farm products—raw materials.....	499	2,048	1,131	11.6	Part-time ratio to average	682	657	633	639	640	652	687	922	907	922	941		
Farm products—consumer goods.....	1,051	7,467	3,530	15.2	Part-time ratio to average	1,351	1,116	1,078	1,057	1,064	1,063	1,091	1,137	1,217	1,202	1,196		
Farm supplies.....	117	762	119	15.7	Part-time ratio to average	63	97	114	112	119	127	114	95	29	20	28		
Furniture and house furnishings.....	69	680	167	21.6	Part-time ratio to average	1,024	978	965	959	1,004	1,056	1,083	1,059	1,031	1,023	1,010		
General merchandise.....	6	113	19	14.6	Part-time ratio to average	2,935	2,600	2,798	2,778	2,605	2,642	2,687	3,048	3,071	3,070	3,074		
Groceries and foods (except farm products).....	687	11,516	2,285	16.8	Part-time ratio to average	1,232	1,233	1,233	1,233	1,233	1,233	1,117	1,124	1,116	1,118	1,132		
Hardware.....	46	1,245	406	24.6	Part-time ratio to average	1,746	1,733	1,761	1,716	1,735	1,770	1,739	1,694	1,710	1,720	1,700		
Jewelry and optical goods.....	34	396	140	26.0	Part-time ratio to average	846	799	731	736	747	830	863	875	866	842	835		
Lumber and building materials (other than metal).....	134	2,334	227	6.7	Part-time ratio to average	776	596	560	500	504	496	504	530	547	553	556		
Machinery, equipment and supplies (except electrical).....	321	4,902	943	16.2	Part-time ratio to average	71	708	712	718	720	758	762	724	769	760	765		
Metals (except scrap).....	62	1,505	235	13.6	Part-time ratio to average	130	135	133	138	167	156	136	124	122	116	123		
Paper and its products.....	66	1,675	661	25.6	Part-time ratio to average	784	700	712	716	706	712	787	793	773	798	821		
Petroleum and its products.....	239	4,454	396	6.2	Part-time ratio to average	113	97	98	109	114	114	122	114	119	123	126		
Plumbing and heating equipment and supplies.....	67	879	147	14.3	Part-time ratio to average	128	126	136	123	121	122	128	130	134	139	130		
Tobacco and its products (except leaf).....	78	780	150	17.0	Part-time ratio to average	1	1	1	1	1	1	2	11	6	2	16		
Waste materials.....	363	1,627	267	14.4	Part-time ratio to average	12,171	12,164	12,191	12,160	12,377	12,615	12,656	12,667	12,948	13,296	13,310		
All other products.....	288	2,673	403	15.6	Part-time ratio to average	681	795	618	668	669	688	690	696	920	920	947		

For States and Cities of 500,000+ Population and Over

STATE AND CITY Kind of Business	Pro- pri- etors and firm man- agers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment ratio to average Part-time ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	Nov- em- ber	De- cem- ber
		Esti- mated average	Esti- mated average	Per- cent of total			1,089	1,466	17,376	17,116	17,305	17,661	16,273	16,604	16,982	19,326	19,450	19,376	19,334
Total for Cleveland																		
Amusement and sporting goods	2	159	126	84.2	Full-time	260	269	268	269	254	267	272	274	276	277	281		
Automotive products	33	1,117	173	13.4	Part-time	17	14	16	16	18	20	16	13	17	16	16		
Chemicals	46	793	252	24.2	Full-time	1,260	1,274	1,138	1,157	1,130	1,240	1,321	1,340	1,350	1,327	1,344		
Clothing and furnishings	80	489	161	26.6	Part-time	30	36	46	31	27	28	32	27	28	26	27		
Coal	8	242	66	21.2	Full-time	936	950	954	968	999	1,009	1,000	1,018	1,026	1,026	1,028		
Drugs and drug sundries	20	281	98	28.1	Part-time	51	52	59	49	61	56	69	57	60	40	41		
Dry goods	43	428	131	23.6	Full-time	579	569	673	666	565	584	601	612	591	569	555		
Electrical goods	23	1,327	360	20.9	Part-time	81	41	59	61	60	67	59	45	47	47	46		
Farm products—raw materials	24	84	22	20.4	Full-time	276	289	283	264	261	256	252	270	279	265	291		
Farm products—consumer goods	163	1,359	247	15.4	Part-time	32	19	22	24	42	47	43	39	40	40	34		
Farm supplies	1	96	35	26.2	Full-time	310	269	232	237	301	307	312	356	350	344	330		
Furniture and house furnishings	26	155	54	21.7	Part-time	39	61	53	53	53	54	53	7	5	7	7		
General merchandise	-	-	-	-	Full-time	35	34	34	34	35	34	35	39	35	36	34		
Groceries and foods (except farm products)	136	2,866	559	16.3	Part-time	1,611	1,620	1,617	1,664	1,656	1,678	1,673	1,693	1,690	1,635	1,685		
Hardware	26	418	106	20.1	Part-time	661	72	75	73	61	57	64	77	68	68	72		
Jewelry and optical goods	16	121	30	19.9	Full-time	90	92	91	86	86	91	89	88	91	90	92		
Lumber and building materials (other than metal)	32	674	75	10.0	Part-time	16	15	12	12	17	15	10	13	17	15	22		
Machinery, equipment and supplies (except electrical)	133	2,055	412	16.7	Full-time	1,476	1,296	1,322	1,328	1,609	1,536	1,630	1,676	1,676	1,691	1,569		
Metals (except scrap)	28	717	128	15.1	Part-time	130	126	113	109	109	127	123	126	122	126	114		
Paper and its products	20	599	197	24.7	Full-time	66	67	66	69	69	65	65	67	65	64	71		
Petroleum and its products	9	572	70	10.9	Part-time	66	60	571	618	592	638	645	649	647	654	682		
Plumbing and heating equipment and supplies	18	351	61	14.6	Full-time	125	107	116	122	116	118	122	127	127	126	129		
Tobacco and its products (except leaf)	11	207	49	19.1	Part-time	2,259	2,217	2,196	2,181	2,196	2,219	2,256	2,272	2,352	2,352	2,351		
Waste materials	63	365	1,00	25.3	Full-time	268	206	186	228	227	233	234	240	194	168	183		
All other products	50	746	1,66	14.5	Part-time	782	719	729	750	713	714	765	798	829	843	858		

Table 7.—STATE OF OREGO WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL							Under \$10,000							\$10,000 to \$49,999							\$50,000 to \$99,999							\$100,000 to \$199,999							\$200,000 to \$499,999							\$500,000 to \$999,999							\$1,000,000 AND OVER						
	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales	Num-ber of estab-lish-ments	Full-time employes (aver-age)	Total ex-pen-ditures per-cent of net sales																							
WHOLESALE MERCHANTS	4,348	36,243	17.5	925	654	37.2	1,622	4,366	27.4	732	4,696	23.7	538	5,696	20.7	393	7,439	17.2	145	5,244	15.1	105	8,078	13.4																																
Amusement and sporting goods	53	227	37.9	14	10	44.8	24	101	47.2	9	63	46.2	6	53	22.1																																									
Automotive products	323	2,625	20.5	75	68	43.0	149	589	34.0	46	380	31.3	17	240	27.8																																									
Chemicals	87	819	20.6	17	15	40.5	32	116	41.7	15	127	31.6	17	207	28.4																																									
Clothing and furnishings	130	693	17.1	23	11	25.9	52	91	17.4	23	103	19.9	17	183	17.0																																									
Coal	42	221	13.5	8	4	25.1	13	30	31.2	8	23	12.0	10	103	21.0																																									
Drugs and drug sundries	84	872	15.9	19	18	5.5	14	45	28.8	9	52	30.1	5	79	28.4																																									
Dry goods	138	1,296	22.6	23	23	35.2	44	158	33.8	16	122	25.2	26	84	17.5																																									
Electrical goods	100	651	8.1	8	10	37.5	37	88	16.8	22	86	11.0	11	81	10.8																																									
Farm products—raw materials	808	5,992	18.6	89	11	26.4	208	474	19.6	124	667	16.9	88	84	18.7																																									
Farm products—consumer goods	80	474	17.1	10	4	19.1	28	53	16.0	18	80	16.5	13	87	11.4																																									
Farm supplies	66	474	21.7	24	13	39.8	19	67	33.5	10	59	24.2	5	54	24.6																																									
Furniture and house furnishings	4	128	18.9	—	—	—	1	7.1	1	1	6.2	0.1	1	9	12.8																																									
General merchandise	847	8,037	16.2	193	122	56.7	240	693	26.7	149	1,017	22.3	107	1,028	16.8																																									
Groceries and foods (except farm products)	60	1,467	19.5	9	5	40.9	24	99	33.7	12	111	33.9	8	182	29.4																																									
Hardware	85	588	29.5	6	—	—	6	49	32.6	7	53	22.7	16	93	27.6																																									
Jewelry and optical goods	178	1,375	24.2	30	30	42.8	67	184	39.4	46	304	32.5	27	337	39.7																																									
Lumber & building m'tls. (except metal)	545	2,426	28.5	97	64	40.6	143	451	35.5	68	394	32.1	44	536	23.4																																									
Machinery, equipment and supplies	46	468	15.8	7	5	42.9	9	14	16.9	5	19	23.6	14	79	23.5																																									
Metals (except scrap)	123	1,692	22.2	17	13	35.0	43	129	32.4	19	132	29.6	14	221	28.1																																									
Paper and its products	111	614	14.3	38	32	54.8	34	75	21.8	12	147	17.7	12	109	22.0																																									
Printing and its products	92	522	32.3	24	24	46.0	37	123	26.8	27	172	34.4	21	180	39.4																																									
Rubbing and heating equipment & supplies	103	812	6.9	4	1	9.1	12	13	16.8	14	41	9.4	22	120	98.8																																									
Tobacco and its products (except leaf)	328	1,391	13.8	142	91	37.0	118	314	24.3	10	193	24.6	62	237	54.8																																									
Waste materials	294	1,564	20.1	57	55	44.3	137	331	25.2	61	233	20.9	38	347	22.4																																									
All other products	812	12,343	16.6	73	63	30.5	245	796	34.0	109	895	30.8	121	1,350	24.8																																									
MANUFACTURERS' SALES BRANCHES																																																								
VISE SPOCKE																																																								
Amusement and sporting goods	14	277	19.7	2	—	—	—	—	30.8	1	12	37.6	2	31	18.9																																									
Automotive products	53	1,708	12.5	6	2	14.3	12	49	40.2	4	18	22.7	6	66	25.4																																									
C. meals	60	847	14.2	8	2	17.1	21	16	30.8	11	48	36.2	5	16	31.3																																									
Clothing and furnishings	19	110	20.9	3	1	13.3	5	6	22.7	2	11	20.7	4	18	13.3																																									
Coal	6	21	4.0	—	—	—	—	—	4.7	—	—	—	—	—	—																																									
Drugs and drug sundries	18	181	26.4	2	2	35.3	7	14	34.7	—	—	—	—	—	—																																									
Dry goods	16	185	14.9	1	1	12.5	1	1	3.3	3	16	19.1	1	9	22.0																																									
Electrical goods	34	1,348	20.4	1	1	16.7	9	65	37.8	6	34	46.6	5	56	27.8																																									
Farm products—consumer goods	24	204	17.6	6	6	10.3	7	30	41.7	2	38	40.7	2	41	25.4																																									
Farm supplies	8	149	21.2	—	—	—	—	—	—	—	—	—	—	—	—																																									
Furniture and house furnishings	26	197	23.6	4	2	28.6	7	31	29.0	—	—	—	—	—	—																																									
Groceries and foods (except farm products)	147	2,182	12.8	8	6	45.3	43	109	27.1	20	129	26.2	24	283	24.1																																									
Hardware	7	65	16.9	—	—	—	—	—	15.4	3	8	15.4	—	—	—																																									
Jewelry and optical goods	16	94	56.4	2	6	38.5	9	38	41.7	4	37	31.2	1	18	37.8																																									
Lumber & building m'tls. (except metal)	47	624	19.9	11	7	40.6	7	18	36.8	4	53	60.7	12	112	22.8																																									
Machinery, equipment and supplies	209	2,323	27.3	20	26	35.2	83	232	36.6	31	328	34.0	34	437	28.3																																									
Metals (except scrap)	45	67	14.1	2	—	—	—	—	—	—	—	—	—	—	—																																									
Paper and its products	13	476	21.8	1	4	50.0	—	—	—	—	—	—	—	—	—																																									
Printing and heating equipment & supplies	22	319	24.4	1	—	—	—	—	—	—	—	—	—	—	—																																									
Tobacco and its products (except leaf)	2	41	10.4	—	—	—	—	—	—	—	—	—	—	—	—																																									
All other kinds of business	33	812	18.6	1																																																				

WHOLESALE DISTRIBUTION: 1933

19-49-3
Census of
American
Business

Table 1.—STATE OF INDIANA SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
THE STATE	4,240	3,734	\$425,743	\$221,561	\$53,609	12.6	9.1	19,061	\$26,580	6.2	943	58,740
Wholesalers proper	1,758	1,445	191,462	376,758	50,482	15.9	12.9	11,701	14,952	7.8	647	26,708
Wholesale merchants	1,685	1,415	187,058	372,111	29,865	16.0	12.9	11,490	14,661	7.8	640	26,460
Importers	5	-	626	-	40	6.4	-	13	15	2.4	-	7
Limited function wholesalers	68	30	3,778	4,627	577	16.5	14.5	198	456	6.8	7	241
Manufacturers' sales branches	274	276	49,793	122,647	7,538	16.1	12.4	2,468	4,051	8.1	37	5,466
With stocks	208	-	55,173	-	6,355	18.0	-	2,113	3,395	9.7	32	5,466
Without stocks	66	-	14,620	-	1,173	8.0	-	355	656	4.5	5	-
Agents and brokers	199	290	78,966	226,117	1,849	2.3	2.0	556	953	1.2	42	113
Brokers	62	63	26,545	34,641	612	2.3	2.0	153	310	1.2	6	36
Commission merchants	69	105	49,532	156,149	891	1.8	0.8	312	481	1.0	18	59
Manufacturers' agents	46	64	1,593	12,758	206	12.9	9.0	58	98	6.2	7	13
Selling agents	13	48	652	20,116	100	15.3	6.1	22	50	7.7	7	5
Other agents	9	10	644	2,453	40	6.2	6.7	10	14	2.8	4	-
All other types	2,009	1,723	105,522	196,059	13,770	13.0	7.9	4,337	6,644	6.5	217	6,453
Bulk tank stations	920	765	41,275	49,161	8,762	21.2	17.1	2,274	4,300	10.4	57	3,433
Chain store warehouses	11	8	29,656	32,745	1,792	6.0	4.2	499	886	2.8	24	1,161
Assemblers and country buyers	365	524	11,448	36,205	1,068	9.3	5.6	453	440	3.8	66	301
Cooperative marketing associations	32	115	6,147	59,958	422	6.9	1.9	194	200	3.3	5	285
Elevators	312	297	16,317	27,235	1,457	9.5	5.7	663	683	4.5	38	1,252
Cream stations	569	-	1,699	-	269	13.8	-	254	195	11.5	27	1
Other types	-	16	-	8,755	-	-	14.1	-	-	-	-	-
EVANSVILLE	142	184	30,288	61,096	3,668	12.1	9.0	1,165	1,786	5.9	51	2,402
Wholesalers proper	94	116	20,632	25,537	2,915	14.1	13.4	913	1,576	6.7	46	2,042
Manufacturers' sales branches	18	27	2,026	9,421	369	18.2	11.8	130	193	9.5	-	283
Agents and brokers	13	27	5,720	18,395	134	2.3	1.7	33	79	1.4	1	2
All other types	17	14	1,910	7,743	250	13.1	8.8	90	138	7.2	4	75
FORT WAYNE	184	158	30,500	53,164	4,565	13.0	13.9	1,690	2,400	7.9	68	5,730
Wholesalers proper	108	120	16,227	40,137	3,101	17.0	13.6	1,239	1,680	9.2	63	2,925
Manufacturers' sales branches	19	14	2,332	3,732	589	25.3	17.6	209	308	13.2	-	533
Agents and brokers	13	11	3,602	1,145	83	2.3	5.1	32	43	1.2	3	7
All other types	14	13	6,539	8,150	792	12.5	14.7	210	369	5.8	2	245
GARY	58	38	6,272	10,053	1,115	17.8	11.9	359	568	9.1	16	488
Wholesalers proper	45	26	3,476	4,443	734	21.1	11.9	246	367	10.6	9	382
All other types	13	12	2,796	5,610	381	15.6	11.8	113	201	7.2	7	106
INDIANAPOLIS	596	730	188,515	436,596	18,860	10.0	8.4	6,417	9,698	5.1	280	14,970
Wholesalers proper	339	399	64,742	163,356	10,368	16.0	13.8	3,898	5,552	8.3	207	9,879
Manufacturers' sales branches	134	143	34,375	65,363	4,830	14.1	14.4	1,514	2,652	7.7	23	3,594
Agents and brokers	92	166	59,213	178,244	1,157	8.0	1.7	332	596	1.0	24	60
All other types	33	22	30,185	34,635	2,505	8.3	6.1	673	1,098	3.6	26	1,447
SOUTH BEND	126	129	14,064	40,619	2,531	18.0	12.0	872	1,179	8.4	41	1,808
Wholesalers proper	89	88	10,531	26,941	1,792	17.0	11.9	570	769	7.3	38	1,531
Manufacturers' sales branches	25	19	2,677	7,225	571	21.3	16.0	236	315	11.8	3	225
Agents and brokers	6	12	283	4,067	43	15.2	6.0	15	19	6.7	-	5
All other types	6	10	573	1,866	125	21.8	14.4	53	76	13.5	-	49

1/ Includes 61 cooperative elevators with sales amounting to \$3,516,000.

2/ Cream stations were not included for the most part in 1929 data.

Wholesale Distribution: 1933

TABLE 21. - STATE OF INDIANA
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale				Mfg. ests. branches				Brokers	Commission Merchants	Agents	All other types
		Wholesale	Commission Merchants	Agents	All other types	With stock	Without stock	With stock	Without stock				
Total	4,240	1,695	68	208	66	62	69	46	2,036				
Amusement and sporting goods	32	20	1	5	5				1				
Cameras and motion picture eq't., and supplies	3	3											
Moving picture films	10	1		4	5								
Sporting goods (general line)	6	6											
Toys, novelties and fireworks	7	5	1										
All other	6	5	1										
Automotive products	164	159	3	15	2				4				
Automobiles and other motor vehicles	18	12		5					1				
Automotive eq't., accessories and parts	120	110	3	3					3				
Tires and tubes	26	17		7	2								
Chemicals	53	34		13	3	2			1				
Explosives	3	1		2									
Industrial chemicals	5	4											
Paints and varnishes	32	23		8					1				
All other	13	6		3	3	1							
Clothing and furnishings	20	15			2				2				
Clothing, men's and boys'	1								1				
Clothing, women's and children's	2	1							1				
Furnishings (general line)	6	5			1								
Furnishings, men's and boys'	3	3											
Hosiery	4	3			1								
Millinery and millinery supplies	2	2											
Shoes and other footwear	2	1							1				
Coal	53	38	5	1	3	4			2				
Drugs and drug sundries	28	18	1	3	2	1			1				
Drugs (general line)	13	11		1	1								
Drugs (specialty lines)	8	4	1	1	1				1				
Patent medicines	1												
Toilet articles and preparations	4	1		1	1								
All other	2	2											
Dry goods	13	12		1									
Dry goods (general line)	5	5											
Wool goods	2	2											
Notions	4	3		1									
Pieces goods	4	3		1									
Electrical goods	57	44	1	4	3	1			4				
Electrical appliances, eq't., and supplies	48	35	1	4	3	1			4				
Radios and radio equipment	5	5											
Refrigerators	4	4											
Kind of Business	Total	Wholesale	Commission Merchants	Agents	All other types	With stock	Without stock	With stock	Without stock	Brokers	Commission Merchants	Agents	All other types
Farm products-raw materials	472	48								8	56		380
Grain	368	33								2	1		332
Hides, skins, and furs (raw)	2	1											16
Horses and mules	2	1											1
Livestock	69	4									33		27
Tobacco (leaf)	7									1	2		4
Wool and mohair	2	1											1
All other	1	1											
Farm products-consumer goods	1,027	300	6	5						6	22		688
Dairy products (general line)	53	41									1		8
Butter	3	1											1
Cheese	372	22											348
Milk and cream	17	14											
All other dairy products	235	79									5		160
Poultry and poultry products	179	21									2		156
Dairy and poultry products	163	120									14		23
Fruits and vegetables (fresh)	4	2											2
All other	83	68											15
Farm supplies	63	50											13
Feed	1	1											
Fertilizer	12	12											
Seeds	7	5											2
All other	33	20	3	2	1					1			3
Furniture and house furnishings	2	2											
China, glassware and crockery	4	2											1
Floor coverings	12	7											2
Furniture	13	8	2	1						1			2
House furnishings (except as specified)	2	1											1
Musical instruments and sheet music	5	4											1
General merchandise	444	307	32	66	2	26	1						10
Groceries and foods (except farm products)	101	81	13										7
Groceries (general line)	89	81	8										
Confectionery and soft drinks	11	11											
Fish and sea foods	41	35	1	5									
Meats and meat products	202	99	10	61	2	26	1						3
All other food and grocery specialties	27	25		1									1
Hardware	19	19											
Hardware (general line)	8	6											
Hardware (specialty lines)	16	9		7									
Jewelry and optical goods	4	4											
Jewelry (general line)	2	1		1									
Other jewelry specialties	10	4		6									
Optical goods													

TABLE 2A. - STATE OF INDIANA
 NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)
 FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale Merchants	Wholesale Limited Function	Mfg. ests. without stocks	Brokers	Commission Merchants	Manufacturers Agents	All other types	Kind of Business	Total	Wholesale Merchants	Wholesale Limited Function	Mfg. ests. without stocks	Brokers	Commission Merchants	Manufacturers Agents	All other types
Lumber and building materials (other than metal)	76	63	1	12	2	2	1	1	Metals (except scrap)	25	13	-	3	5	3	-	1
Lumber and millwork	28	22	-	1	2	2	-	1	Iron and steel	16	9	-	1	3	3	-	-
Brick and tile	3	1	1	1	-	-	-	1	Sheet metal products	3	3	-	-	-	-	-	-
Cement	6	5	-	1	-	-	-	-	Other metal and metal works	6	1	-	2	2	-	-	1
Glass	9	7	-	2	-	-	-	-	Paper and its products	52	45	1	2	4	-	-	-
All other	30	28	-	1	-	-	-	-	Petroleum and its products	96	28	3	-	-	6	-	92
Machinery, equipment and supplies (except electrical)	196	93	1	56	20	5	1	18	Plumbing and heating eqpt. and supplies	40	18	1	14	2	-	-	5
Commercial machinery, eqpt. and supplies	43	12	-	16	7	1	7	4	Heating equipment (general line)	5	3	-	-	2	-	-	-
Construction machinery, eqpt. & supplies	9	-	-	3	2	-	4	-	Plumbing and heating eqpt. (general line)	16	8	-	10	-	-	-	-
Farm and dairy machinery and equipment	28	8	-	20	-	-	-	-	Stoves and ranges	1	1	-	-	-	-	-	-
Industrial machinery, eqpt. and supplies	63	32	-	9	8	4	1	7	All other	16	6	1	4	-	-	-	6
Bottles and bottling equipment	3	3	-	-	-	-	-	-	Tobacco and its products (except leaf)	55	49	1	2	3	-	-	-
Machine tools	3	3	-	-	-	2	1	-	Taste materials	118	118	-	-	-	-	-	-
Mill and mine supplies	14	13	-	1	-	-	-	-	Iron and steel scrap	25	25	-	-	-	-	-	-
All other	43	16	-	8	8	2	7	2	Junk and scrap (general line)	80	80	-	-	-	-	-	-
Professional equipment and supplies	21	15	-	5	1	-	-	-	Waste paper, rags and rubber	13	13	-	-	-	-	-	-
Service equipment and supplies	29	25	1	3	-	-	-	-	All other products	192	157	8	5	7	3	1	6
Barber and beauty parlor	22	21	1	-	-	-	-	-	Bags and bagging	3	2	-	1	-	-	-	-
Laundry	4	2	-	2	-	-	-	-	Beer	82	77	1	-	-	2	-	1
All other	3	2	-	1	-	-	-	-	Books and periodicals	6	1	-	4	-	-	-	-
Transportation equipment and supplies	3	1	-	-	2	-	-	-	Flowers and nursery stock	4	2	1	-	-	-	-	-

1/ The 2,036 "All other types" consists of the following:

Importers	5	Selling agents (continued)	2	Chain store warehouses (continued)	1
Toys, novelties and fireworks	1	Other industrial machinery, eqpt. & supplies	2	General merchandise	7
Clothing, women's and children's	1	Petroleum and its products	1	Groceries (general line)	1
Fruits and vegetables (fresh)	1	Beer	1	Other food and grocery specialties	365
Other food and grocery specialties	1	Newspapers and magazines	8	Assemblers and country buyers	18
Wines and spiritous liquors	1	Other agents	1	Grain	19
Import agents	1	Horse and mules	4	Hides, skins, and furs (raw)	3
Automotive equipment, accessories and parts	13	Livestock	1	Tobacco (leaf)	1
Selling agents	2	Tobacco (leaf)	1	Wool and mohair	8
Coal	1	Furniture	1	Dairy products (general line)	30
Patent medicines	1	Miscellaneous kinds of business	920	Butter	160
Floor coverings	1	Bulk tank stations (petroleum)	11	Milk and cream	96
Furniture	1	Chain store warehouses	1	Poultry and poultry products	
Other food and grocery specialties	1	Drugs (general line)	1	Dairy and poultry products	
Brick and tile	1	Fruits and vegetables (fresh)	1		

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	4,240	425,743	53,609	12.6	19,061	26,580	943	38,740
Wholesalers proper	1,758	191,462	30,482	15.9	11,701	14,932	647	26,708
Manufacturers' sales branches	274	49,793	7,508	15.1	2,468	4,051	37	5,466
Agents and brokers	199	78,966	1,849	2.3	555	953	42	113
All other types	2,009	105,522	13,770	13.0	4,337	6,644	217	6,453
WHOLESALESAERS PROPER								
Amusement and sporting goods	22	802	251	31.3	95	124	6	202
Cameras and motion picture equipment and supplies	3	82	28	-	11	14	1	20
Sporting goods (general line)	6	334	111	-	43	53	2	97
Toys, novelties, and fireworks	6	255	72	-	33	40	1	49
All other	7	131	40	-	8	17	2	36
Automotive products	142	11,350	2,243	19.8	960	1,276	16	2,043
Automobiles and other motor vehicles	12	4,115	271	-	108	165	3	262
Automotive equipment, accessories and parts	113	6,535	1,810	-	785	1,029	11	1,623
Tires and tubes	17	700	162	-	67	82	2	158
Chemicals	34	3,159	819	25.9	217	357	3	475
Industrial chemicals	4	326	94	-	22	41	1	39
Paints and varnishes	23	1,119	326	-	110	141	2	286
All other	7	1,714	399	-	85	175	-	150
Clothing and furnishings	16	855	143	16.7	83	62	-	153
Furnishings (general line)	5	184	21	-	4	2	-	52
Furnishings, men's and boys'	3	111	32	-	9	10	-	32
Hosiery	3	154	15	-	9	9	-	16
All other	5	406	75	-	61	41	-	53
Coal	45	2,401	493	20.5	164	255	30	115
Drugs and drug sundries	19	7,152	875	12.2	330	491	32	1,413
Drugs (general line)	11	6,899	795	-	303	462	28	1,344
Drugs (specialty lines)	5	187	69	-	22	30	4	64
All other	3	66	11	-	5	9	-	5
Dry goods	12	2,771	477	17.2	222	267	-	682
Dry goods (general line)	5	2,560	409	-	186	235	-	654
Piece goods	3	41	7	-	4	4	-	6
All other	4	170	61	-	33	28	-	22
Electrical goods	45	5,210	1,159	22.2	333	558	38	780
Electrical appliances, equipment and supplies	36	3,889	909	-	260	424	35	656
Radios and radio equipment	5	550	118	-	35	58	2	73
Refrigerators	4	771	132	-	38	76	1	51
Farm products—raw materials	48	9,738	536	5.5	257	265	9	1,135
Grain	33	7,877	341	-	150	179	5	859
Hides, skins, and fure (raw)	8	1,247	77	-	27	25	1	62
Livestock	4	69	22	-	6	10	2	-
All other	3	545	95	-	74	51	1	214

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Farm products—consumer goods	307	\$27,834	\$5,075	18.2	1,837	\$2,214	\$114	\$644
Dairy products (general line)	43	2,758	1,223	-	461	585	14	34
Milk and cream	24	1,482	449	-	227	276	7	17
All other dairy products	14	1,322	763	-	244	348	11	23
Poultry and poultry products	80	7,384	988	-	286	331	47	146
Dairy and poultry products	21	1,383	253	-	64	75	7	32
Fruits and vegetables (fresh)	121	13,095	1,356	-	542	585	27	384
All other	4	410	43	-	13	17	1	8
Farm supplies	68	4,575	604	13.2	237	261	22	658
Feed	50	3,217	391	-	163	165	13	291
Seeds	12	712	147	-	50	67	4	197
All other	6	646	66	-	34	29	6	170
Furniture and house furnishings	23	1,972	410	20.8	218	185	18	464
Furniture	7	585	113	-	31	44	7	82
House furnishings (except furniture)	10	180	38	-	18	19	11	68
All others	6	1,207	259	-	169	122	-	314
General merchandise	4	7,242	835	11.6	316	226	-	940
Groceries and foods (except farm products)	340	41,922	4,881	11.6	2,070	2,550	79	5,377
Groceries (general line)	94	27,841	2,609	-	1,126	1,494	13	3,907
Confectionery and soft drinks	89	3,016	641	-	199	242	20	356
Fish and sea foods	11	405	138	-	46	60	10	21
Meats and meat products	36	2,477	527	-	274	304	11	403
All other food and grocery specialties	110	8,183	966	-	425	450	26	710
Hardware	25	7,632	1,678	22.0	764	1,008	6	3,005
Hardware (general line)	19	7,212	1,575	-	719	956	5	2,815
Hardware (specialty lines)	6	420	103	-	45	52	1	190
Jewelry and optical goods	9	538	174	32.3	78	101	-	184
Jewelry (general line)	4	209	58	-	26	34	-	56
All other	5	329	116	-	52	67	-	128
Lumber and building materials (other than metal)	64	3,806	1,047	27.5	379	523	45	1,311
Lumber and mill work	23	1,629	407	-	136	196	20	561
Cement	5	93	24	-	10	15	1	12
Glass	7	341	145	-	81	84	3	84
All other	29	1,743	471	-	152	228	21	564
Machinery, equipment and supplies (except electrical)	94	5,021	1,512	30.1	580	765	70	1,187
Commercial machinery, equipment and supplies	12	414	104	-	48	44	8	112
Industrial machinery, equipment and supplies	32	2,991	848	-	292	425	10	638
Bottles and bottling equipment	3	95	23	-	21	17	-	5
Mill and mine supplies (general line)	13	1,843	447	-	172	243	2	492
All other	16	1,053	378	-	99	165	6	140
Professional equipment and supplies	15	746	256	-	110	148	34	190
Service equipment and supplies	26	516	207	-	78	105	15	155
Barber and beauty parlor equipment and supplies	22	438	164	-	68	82	5	119
All other	4	78	43	-	10	23	10	36
Other machinery, equipment and supplies	9	354	97	-	32	43	3	92

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Metals (except scrap)	13	\$2,722	\$ 535	19.7	235	\$ 279	\$ 2	\$1,177
Iron and steel	9	2,234	421	-	182	233	2	1,060
Other metal and metal works	4	488	114	-	53	46	-	117
Paper and its products	46	6,008	1,381	23.0	502	766	28	1,345
Petroleum and its products	31	2,022	433	21.4	150	154	6	96
Plumbing and heating equipment and supplies	19	10,335	1,636	15.8	288	676	18	891
Heating equipment (general line)	3	104	56	-	9	29	10	20
Plumbing and heating equipment (general line)	8	1,552	379	-	146	197	8	766
All other	8	8,679	1,201	-	133	450	-	105
Tobacco and its products (except leaf)	50	14,218	902	6.3	329	461	7	1,043
Waste materials	118	3,610	819	22.7	442	381	50	726
Iron and steel scrap	25	977	200	-	120	94	17	224
Junk and scrap (general line)	80	1,760	460	-	224	210	24	391
Waste paper, rags and rubber	13	873	169	-	98	77	9	111
All other products	166	8,567	1,565	18.3	635	727	48	662
Beer	78	4,536	544	-	187	195	17	173
Flowers and nursery stock	3	186	39	-	12	10	-	12
Forest products (except lumber)	3	18	7	-	3	3	-	3
Leather	4	74	15	-	6	8	-	34
Leather goods	12	878	217	-	76	92	2	251
Newspapers and magazines	32	1,648	333	-	189	230	18	75
Wines and spirituous liquors	8	289	56	-	16	16	-	16
Miscellaneous kinds of business	26	939	354	-	147	173	11	99
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
	208	35,173	6,335	18.0	2,113	3,395	32	5,466
Amusement and sporting goods	5	1,338	234	17.5	79	135	-	40
Automotive products	15	3,908	583	14.9	177	335	2	287
Chemicals	13	992	240	24.2	50	97	1	152
Drugs and drug sundries	3	441	53	12.0	15	28	-	39
Electrical goods	4	928	121	13.0	45	71	-	77
Farm products—consumer goods	6	332	61	15.4	21	21	-	7
Groceries and foods (except farm products)	66	11,831	1,571	13.3	529	909	8	300
Jewelry and optical goods	7	457	173	37.9	53	89	-	70
Lumber and building materials (other than metal)	5	1,274	229	18.0	52	106	12	280
Machinery, equipment and supplies (except electrical)	56	8,492	2,203	26.9	847	1,183	6	3,470
Metals (except scrap)	3	1,193	207	17.4	55	92	1	68
Plumbing and heating equipment and supplies	14	1,308	323	24.7	117	141	2	329
All other kinds of business	12	2,679	347	13.0	73	188	-	347
WITHOUT STOCKS								
	66	14,620	1,173	8.0	355	656	5	-
Amusement and sporting goods	5	1,359	276	20.3	99	150	-	-
Chemicals	3	68	39	57.4	6	11	-	-
Coal	3	472	51	10.8	11	29	-	-
Electrical goods	3	2,634	151	5.7	29	71	-	-
Machinery, equipment and supplies (except electrical)	20	1,443	96	6.7	31	61	-	-
Metals (except scrap)	5	1,765	78	4.4	18	42	3	-
Paper and its products	4	232	16	6.9	6	10	-	-
Tobacco and its products (except leaf)	3	3,502	70	2.0	23	48	-	-
All other kinds of business	20	3,145	396	12.6	133	234	2	-

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>AGENTS AND BROKERS</u>								
<u>BROKERS</u>								
	62	\$26,545	\$612	2.3	153	\$310	\$6	\$36
Coal	4	713	58	8.1	14	19	2	6
Farm products—raw materials	8	4,667	92	2.0	33	53	1	1
Farm products—consumer goods	6	745	21	2.8	6	10	1	-
Groceries and foods (except farm products)	26	18,140	305	1.7	70	158	1	-
Machinery, equipment and supplies (except electrical)	5	45	8	17.8	4	5	1	-
Metals (except scrap)	3	371	12	3.2	1	6	-	-
All other kinds of business	10	1,864	116	6.2	25	59	-	29
<u>COMMISSION MERCHANTS</u>								
	69	49,532	891	1.8	312	481	18	59
Farm products—raw materials	36	46,376	610	1.3	195	349	8	-
Farm products—consumer goods	22	1,713	161	9.4	87	85	7	35
Petroleum and its products	6	455	61	13.4	15	25	-	3
All other kind of business	5	988	59	6.0	15	22	3	21
<u>MANUFACTURERS' AGENTS</u>								
	46	1,593	206	12.9	58	98	7	13
Automotive products	4	258	60	23.3	13	27	1	4
Electrical goods	4	55	5	9.1	2	2	1	3
Furniture and house furnishings	3	62	7	11.3	1	3	-	-
Machinery, equipment and supplies (except electrical)	18	365	40	11.0	12	13	2	1
Plumbing and heating equipment and supplies	5	149	45	30.2	12	28	1	4
All other kinds of business	12	704	49	7.0	18	25	2	1
<u>SELLING AGENTS</u>								
	13	652	100	15.3	22	50	7	5
<u>OTHER AGENTS</u>								
	9	644	40	6.2	10	14	4	-
Farm products—raw materials	6	559	23	4.1	6	11	4	-
All other kinds of business	3	85	17	20.0	4	3	-	-
<u>ALL OTHER TYPES</u>								
<u>BULK TANK STATIONS (petroleum)</u>								
	920	41,275	8,762	21.2	2,274	4,300	57	3,433
<u>CHAIN STORE WAREHOUSES</u>								
	11	29,536	1,792	6.0	499	826	24	1,161
Groceries and foods (except farm products)	8	28,407	1,743	6.1	479	807	23	1,077
All other kinds of business	3	1,229	49	4.0	20	19	1	104
<u>ASSEMBLERS AND COUNTRY BUYERS</u>								
	365	11,448	1,068	9.3	453	440	66	301
Farm products—raw materials	53	3,384	184	5.4	67	72	8	90
Farm products—consumer goods	308	8,035	880	11.0	385	367	57	210
Farm supplies	4	29	4	13.8	1	1	1	1
<u>COOPERATIVE MARKETING ASSOCIATIONS</u>								
	32	6,147	422	6.9	194	200	5	225
Farm products—raw materials	11	1,942	98	5.0	47	53	2	56
Farm products—consumer goods	9	1,246	74	5.9	51	28	1	14
Farm supplies	9	2,797	221	7.9	76	100	2	199
All other products	3	162	29	17.9	20	19	-	16
<u>ELEVATORS (grain)</u>								
	312	16,317	1,457	9.5	663	693	38	1,222
<u>CREAM STATIONS</u>								
	369	1,699	269	15.8	254	196	27	1

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Table 28.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER								
<u>EVANSVILLE</u>	142	\$30,288	\$3,668	12.1	1,166	\$1,786	\$51	\$2,402
Wholesalers proper	94	20,632	2,915	14.1	913	1,376	46	2,042
Manufacturers' sales branches	18	2,026	369	18.2	130	193	-	283
Agents and brokers	13	5,720	134	2.3	33	79	1	2
All other types	17	1,910	250	13.1	90	138	4	75
<u>WHOLESALESAERS PROPER</u>								
Automotive products	7	1,225	191	15.6	60	91	1	135
Chemicals	3	179	24	13.4	14	11	-	28
Farm products—raw materials	3	142	13	9.2	5	4	1	11
Farm products—consumer goods	10	1,002	135	18.5	119	113	3	39
Farm supplies	4	451	85	18.8	27	36	10	60
Furniture and house furnishings	3	535	106	19.8	27	41	7	77
Groceries and foods (except farm products)	16	3,395	336	9.9	134	183	2	410
Hardware	4	1,485	265	17.8	102	135	-	457
Lumber and building materials (other than metal)	6	604	143	23.7	56	83	11	228
Machinery, equipment and supplies (except electrical)	6	368	106	28.8	31	49	3	44
Paper and its products	5	288	53	18.4	34	37	3	65
Tobacco and its products (except leaf)	3	362	41	11.3	15	18	-	27
Waste materials	5	162	60	37.0	56	31	1	78
All other kinds of business 1/	19	10,434	1,307	12.5	233	544	4	383
<u>'MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	6	378	108	28.6	39	58	-	12
Machinery, equipment and supplies (except electrical)	5	507	104	20.5	45	58	-	161
All other kinds of business 2/	7	1,141	157	13.8	46	77	-	110
<u>AGENTS AND BROKERS</u>								
Farm products—consumer goods	3	529	16	3.0	4	9	1	-
Machinery, equipment and supplies (except electrical)	5	87	13	14.9	5	6	-	1
All other kinds of business 3/	5	5,104	105	2.1	24	65	-	1
<u>ALL OTHER TYPES</u>								
Petroleum and its products	12	718	206	28.6	73	120	3	70
All other kinds of business 4/	5	1,192	45	3.8	17	18	1	6
<u>PORT WAYNE</u>	184	30,500	4,565	15.0	1,690	2,400	68	3,730
Wholesalers proper	138	18,227	3,101	17.0	1,239	1,680	63	2,925
Manufacturers' sales branches	19	2,332	589	25.3	209	308	-	553
Agents and brokers	13	3,602	83	2.3	32	43	3	7
All other types	14	6,339	792	12.5	210	369	2	246
<u>WHOLESALESAERS PROPER</u>								
Automotive products	11	387	127	32.8	50	67	-	97
Chemicals	5	57	19	33.3	6	8	1	15
Coal	5	403	111	27.5	34	62	5	11
Electrical goods	5	551	101	18.3	31	44	7	159

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>WHOLESALESAERS PROPER (continued)</u>								
Farm products—raw materials	4	\$1,096	\$ 65	5.9	23	\$26	\$ 1	\$ 55
Farm products—consumer goods	15	4,662	614	13.2	204	295	22	107
Groceries and foods (except farm products)	29	4,613	609	13.2	292	375	5	565
Lumber and building materials (other than metal)	7	229	54	23.6	17	26	1	70
Machinery, equipment and supplies (except electrical)	11	433	117	27.0	48	54	2	123
Metals (except scrap)	3	355	115	32.4	55	62	1	233
Paper and its products	7	1,118	281	25.1	90	172	3	285
Plumbing and heating, equipment and supplies	3	859	184	21.4	71	96	2	466
Waste materials	12	491	91	18.5	48	43	8	91
All other kinds of business 5/	21	2,973	613	20.6	270	361	5	648
<u>MANUFACTURERS' SALES BRANCHES</u>								
Automotive products	3	115	35	30.4	13	21	-	23
Groceries and foods (except farm products)	5	371	70	18.9	24	38	-	10
Machinery, equipment and supplies (except electrical)	7	1,662	419	25.2	150	213	-	445
All other kinds of business 5/	4	184	65	35.3	22	36	-	75
<u>AGENTS AND BROKERS</u>								
Groceries and foods (except farm products)	4	753	12	1.6	4	8	-	1
Machinery, equipment and supplies (except electrical)	5	706	23	3.3	7	11	1	-
All other kinds of business 7/	4	2,143	48	2.2	21	24	2	6
<u>ALL OTHER TYPES</u>								
Farm products—raw materials	3	43	22	51.2	8	6	-	8
Petroleum and its products	8	1,039	309	29.7	77	121	2	116
All other kinds of business 8/	3	5,257	461	8.8	125	242	-	121
<u>GARY</u>								
	58	6,272	1,115	17.8	359	568	16	488
Wholesaleers proper	45	3,476	734	21.1	246	367	9	382
Manufacturers' sales branches	9	1,845	246	13.3	87	147	6	65
All other types 9/	4	951	135	14.2	26	54	1	51
<u>WHOLESALESAERS PROPER</u>								
Automotive products	5	299	80	26.8	40	48	-	63
Coal	5	181	46	25.4	7	25	7	10
Farm products—consumer goods	9	1,101	338	30.7	109	168	-	19
Groceries and foods (except farm products)	13	1,005	85	8.5	30	51	1	149
All other kinds of business 10/	13	890	185	20.8	60	75	1	141
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	5	1,783	197	11.0	71	112	6	31
All other kinds of business 11/	4	62	49	79.0	16	36	-	24

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>INDIANAPOLIS</u>	598	\$188,515	\$18,860	10.0	6,417	\$9,698	\$280	\$14,970
Wholesalers proper	339	64,742	10,368	16.0	3,898	5,352	207	9,879
Manufacturers' sales branches	134	34,375	4,830	14.1	1,514	2,652	23	3,594
Agents and brokers	92	59,213	1,157	2.0	332	596	24	50
All other types	33	30,185	2,505	8.3	673	1,098	26	1,447
<u>WHOLESALEERS PROPER</u>								
Amusement and sporting goods	8	541	180	33.3	66	86	2	118
Automotive products	29	4,474	968	21.6	411	584	3	810
Chemicals	8	724	229	31.6	66	107	1	191
Clothing and furnishings	10	766	118	15.4	72	51	-	122
Coal	9	878	98	11.2	27	46	9	5
Drugs and drug sundries	7	4,134	329	8.0	126	169	22	674
Dry goods	4	1,744	269	15.4	143	160	-	300
Electrical goods	17	3,167	777	24.5	200	369	21	385
Farm products-raw materials	4	5,763	123	2.1	43	70	2	341
Farm products-consumer goods	43	7,597	1,162	15.3	363	453	18	104
Farm supplies	5	701	79	11.3	28	34	7	188
Furniture and house furnishings	8	990	170	17.2	64	83	11	350
Groceries and foods (except farm products)	51	9,571	1,127	11.8	398	558	18	1,309
Hardware	4	3,881	872	22.5	431	581	3	1,531
Jewelry and optical goods	7	514	163	31.7	72	93	-	173
Lumber and building materials (other than metal)	13	1,160	385	33.2	130	191	4	443
Machinery, equipment and supplies (except electrical)	37	2,379	776	32.6	294	425	49	447
Metals (except scrap)	6	1,789	301	16.8	123	149	-	652
Paper and its products	19	3,563	791	22.2	284	433	6	665
Petroleum and its products	4	368	107	29.1	29	34	1	19
Plumbing and heating equipment and supplies	8	665	222	33.4	74	115	16	235
Tobacco and its products (except leaf)	5	4,833	427	8.8	117	202	-	416
Waste materials	10	996	158	15.9	84	70	12	155
All other products	23	3,544	537	15.2	253	289	2	246
<u>MANUFACTURERS' SALES BRANCHES</u>								
Amusement and sporting goods	9	2,176	502	23.1	175	281	-	20
Automotive products	9	3,735	528	14.1	157	302	1	252
Chemicals	10	647	158	24.4	27	56	1	64
Drugs and drug sundries	5	469	65	13.9	20	33	-	39
Electrical goods	6	3,555	261	7.3	72	140	-	63
Furniture and house furnishings	3	460	63	13.7	16	40	-	29
Groceries and foods (except farm products)	15	6,900	789	11.4	233	482	2	179
Jewelry and optical goods	3	325	123	37.8	29	58	-	60
Lumber and building materials (other than metal)	6	1,497	260	17.4	58	125	11	256
Machinery, equipment and supplies (except electrical)	39	5,947	1,335	22.4	495	740	7	2,440
Metals (except scrap)	6	2,529	258	10.2	70	119	1	68
Paper and its products	5	154	34	22.1	11	20	-	6
Plumbing and heating equipment and supplies	6	528	132	25.0	58	64	-	86
Tobacco and its products (except leaf)	3	2,724	79	2.9	26	50	-	10
All other kinds of business 12/	10	2,729	243	8.9	67	142	-	22

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>AGENTS AND BROKERS</u>								
Coal	5	\$901	\$66	7.3	13	\$30	\$3	\$ -
Farm products—raw materials	20	39,534	470	1.2	139	271	8	1
Farm products—consumer goods	11	1,301	118	9.1	58	63	5	23
Furniture and house furnishings	4	319	37	11.6	6	17	3	10
Groceries and foods (except farm products)	20	14,859	235	1.6	57	117	1	-
Lumber and building materials (other than metal)	3	381	35	9.2	6	10	-	1
Machinery, equipment and supplies (except electrical)	10	135	36	26.7	14	17	1	-
Plumbing and heating equipment and supplies	4	106	35	33.0	6	22	1	-
All other kinds of business 13/	15	1,677	125	7.5	33	49	2	15
<u>ALL OTHER TYPES</u>								
Groceries and foods (except farm products)	6	23,179	1,280	5.5	354	563	23	950
Petroleum and its products	23	3,462	1,038	30.0	260	444	3	278
All other kinds of business 14/	4	3,544	187	5.3	59	91	-	219
<u>SOUTH BEND</u>								
	126	14,064	2,531	18.0	872	1,179	41	1,808
Wholesalers proper	89	10,531	1,792	17.0	570	769	38	1,531
Manufacturers' sales branches	25	2,677	571	21.3	235	315	3	223
Agents and brokers	6	283	43	15.2	15	19	-	5
All other types 15/	6	573	125	21.8	52	76	-	49
<u>WHOLESALESAERS PROPER</u>								
Automotive products	11	2,327	204	8.8	69	97	1	155
Coal	5	299	58	19.4	26	28	2	29
Electrical goods	6	538	91	16.9	46	50	1	169
Farm products—consumer goods	13	1,732	470	27.1	113	134	6	74
Groceries and foods (except farm products)	18	2,825	358	12.7	122	185	6	379
Lumber and building materials (other than metal)	4	460	78	17.0	11	33	13	103
Machinery, equipment and supplies (except electrical)	3	307	79	25.7	30	37	-	102
Paper and its products	3	252	84	33.3	25	34	3	75
Tobacco and its products (except leaf)	4	352	11	3.1	5	4	-	24
All other kinds of business 16/	22	1,439	359	24.9	123	167	6	421
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	10	1,788	302	16.9	120	175	1	27
Machinery, equipment and supplies (except electrical)	8	527	156	29.6	75	85	-	91
Plumbing and heating equipment and supplies	3	211	55	26.1	20	25	1	79
All other kinds of business 17/	4	151	58	38.4	20	30	1	26
<u>AGENTS AND BROKERS</u>								
Petroleum and its products	3	131	22	16.8	4	7	-	1
All other kinds of business 18/	3	152	21	13.8	11	12	-	4

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION								
<u>EAST CHICAGO</u>	24	\$4,127	\$670	16.2	167	\$296	\$11	\$228
Wholesalers proper	17	2,944	503	17.1	134	225	10	194
All other types 19/	7	1,183	167	14.1	33	71	1	34
<u>WHOLESALEERS PROPER</u>								
Farm products-consumer goods	4	50	23	46.0	6	11	6	-
Groceries and foods (except farm products)	4	148	21	14.2	10	8	-	6
All other kinds of business 20/	9	2,746	459	16.7	118	206	4	188
<u>ALL OTHER TYPES</u>								
Petroleum and its products	3	534	99	18.5	21	33	-	20
All other kinds of business 21/	4	649	68	10.5	12	38	1	14
<u>HAMMOND</u>	49	5,021	756	15.1	276	385	16	657
Wholesalers proper	38	3,832	587	15.3	230	301	15	601
Manufacturers' sales branches 22/	4	65	12	18.5	4	6	1	3
All other types 23/	7	1,124	157	14.0	42	78	-	53
<u>WHOLESALEERS PROPER</u>								
Automotive products	3	63	28	44.4	11	15	1	22
Chemicals	3	147	35	23.8	17	18	-	28
Farm products-consumer goods	6	360	48	13.3	16	18	1	4
Farm supplies	3	953	123	12.9	40	54	-	107
Groceries and foods (except farm products)	6	1,008	120	11.9	52	68	-	44
All other kinds of business 24/	17	1,301	233	17.9	94	128	13	396
<u>TERRRE HAUTE</u>	120	18,242	2,943	15.6	1,028	1,251	24	2,285
Wholesalers proper	80	13,507	2,119	15.7	800	896	19	1,984
Manufacturers' sales branches	14	2,654	355	13.4	108	182	-	190
Agents and brokers	8	939	34	3.6	19	15	-	10
All other types	18	1,142	335	29.3	101	158	5	101
<u>WHOLESALEERS PROPER</u>								
Automotive products	6	325	90	27.7	44	51	1	81
Electrical goods	3	282	66	23.4	21	37	2	51
Farm products-consumer goods	13	1,152	301	26.1	109	158	3	16
Groceries and foods (except farm products)	12	1,147	183	16.0	95	87	3	110
Machinery, equipment and supplies (except electrical)	11	766	225	29.4	60	98	4	241
Tobacco and its products (except leaf)	4	1,345	70	5.2	29	35	1	71
Waste materials	6	94	21	22.3	13	8	2	11
All other kinds of business 25/	25	8,396	1,163	13.9	429	422	3	1,403
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	5	286	64	22.4	25	37	-	8
Machinery, equipment and supplies (except electrical)	3	481	104	21.6	41	58	-	151
All other kinds of business 26/	6	1,887	187	9.9	42	87	-	31

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Table 2B.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>AGENTS AND BROKERS</u>								
Farm products-consumer goods	5	\$ 402	\$ 29	7.2	18	\$ 14	\$ -	\$ 10
All other kinds of business 27/	3	537	5	0.9	1	1	-	-
<u>ALL OTHER TYPES</u>								
Petroleum and its products	14	1,020	285	27.9	88	140	2	94
All other kinds of business 28/	4	122	50	41.0	13	18	3	7
CITIES OF 20,000 TO 50,000 POPULATION								
<u>ANDERSON</u>								
	46	3,165	514	16.2	215	288	5	377
Wholesalers proper	29	2,320	355	15.3	164	205	3	303
All other types	17	845	159	18.8	51	83	2	74
Farm products-consumer goods	6	491	96	19.6	51	64	1	14
Groceries and foods (except farm products)	6	873	98	11.2	38	63	1	146
Petroleum and its products	12	566	145	25.6	47	75	-	73
All other kinds of business	22	1,235	175	14.2	79	86	3	144
<u>ELKHART</u>								
	36	2,634	558	21.2	166	229	5	368
Wholesalers proper	28	2,207	474	21.5	140	188	5	238
All other types	8	427	84	19.7	26	41	-	130
Farm products-consumer goods	4	93	38	40.9	15	19	-	50
Groceries and foods (except farm products)	4	666	67	10.1	29	37	1	119
Petroleum and its products	6	332	77	23.2	19	34	-	34
All other kinds of business	22	1,543	376	24.4	103	139	4	165
<u>KOKOMO</u>								
	46	2,680	375	14.0	173	195	5	281
Wholesalers proper	33	2,263	286	12.6	146	144	2	237
All other types	13	417	89	21.3	27	51	3	44
Farm products-consumer goods	9	220	41	18.6	15	16	1	1
Groceries and foods (except farm products)	14	1,097	135	12.3	81	72	1	116
Petroleum and its products	6	244	62	25.4	17	37	2	39
All other kinds of business	17	1,119	137	12.2	60	70	1	125
<u>LAFAYETTE</u>								
	64	7,389	920	12.5	338	418	13	403
Wholesalers proper	44	3,307	671	20.3	253	300	12	323
All other types	20	4,082	249	6.1	85	118	1	80
Farm products-raw materials	5	2,924	70	2.4	30	40	-	1
Farm products-consumer goods	9	1,565	316	20.2	90	114	5	28
Groceries and foods (except farm products)	21	1,601	250	15.6	101	109	5	159
Petroleum and its products	8	351	88	25.1	26	50	1	48
All other kinds of business	21	948	196	20.7	91	106	2	167

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Table 28.—STATE OF INDIANA WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MARION	31	\$1,568	\$324	20.7	109	\$162	\$17	\$198
Wholesalers proper	18	980	179	18.3	65	88	17	114
All other types	13	588	145	24.7	44	64	-	84
Farm products—consumer goods	4	70	13	18.6	7	5	-	-
Groceries and foods (except farm products)	4	540	94	17.4	36	40	1	68
Petroleum and its products	11	465	106	22.8	27	50	1	54
All other kinds of business	12	493	111	22.5	39	57	15	76
MICHIGAN CITY	22	1,225	236	19.3	87	117	10	127
Wholesalers proper	13	917	178	19.4	71	92	9	86
All other types	9	308	58	18.8	16	25	1	41
Farm products—consumer goods	5	214	60	28.0	26	38	-	2
Groceries and foods (except farm products)	7	560	84	16.0	26	37	6	67
Petroleum and its products	5	251	52	20.7	13	22	1	37
All other kinds of business	5	200	40	20.0	22	20	3	21
MISHAWAKA	15	968	194	20.0	61	88	-	76
Wholesalers proper	8	274	18	6.6	9	9	-	17
All other types	7	694	176	25.4	52	79	-	58
Farm products—consumer goods	3	30	2	6.7	1	1	-	1
Petroleum and its products	8	815	182	22.3	57	83	-	61
All other kinds of business	4	123	10	8.1	3	4	-	13
MUNCIE	62	5,270	652	12.4	260	336	9	526
Wholesalers proper	31	2,388	353	14.8	156	179	6	425
All other types	31	2,882	299	10.4	104	157	3	101
Farm products—raw materials	6	1,698	34	2.0	19	21	1	27
Farm products—consumer goods	5	305	60	19.7	33	36	1	11
Groceries and foods (except farm products)	10	1,265	135	10.7	64	74	2	211
Petroleum and its products	11	502	138	27.5	42	77	-	62
All other kinds of business	30	1,500	285	19.0	102	128	5	215
NEW ALBANY	45	1,811	318	17.6	141	165	14	203
Wholesalers proper	37	1,356	238	17.6	107	128	14	168
All other types	8	455	80	17.6	34	37	-	35
Farm products—consumer goods	11	192	25	13.0	15	13	2	3
Groceries and foods (except farm products)	13	669	71	10.6	36	31	2	47
Petroleum and its products	3	287	69	24.0	29	29	-	33
All other kinds of business	18	663	153	23.1	61	92	10	120
RICHMOND	40	2,781	516	18.6	186	262	6	685
Wholesalers proper	28	1,902	386	20.3	140	186	6	609
All other types	12	879	130	14.8	46	76	-	76
Farm products—consumer goods	5	149	23	15.4	14	12	1	1
Groceries and foods (except farm products)	5	394	33	8.4	13	16	-	26
Petroleum and its products	7	414	84	20.3	26	53	-	52
All other kinds of business	23	1,824	376	20.6	133	181	5	606

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION								
<u>Total</u>	750	\$39,523	\$6,059	15.3	2,498	\$3,089	\$139	\$4,541
AUBURN	10	253	48	19.0	16	29	2	17
BEDFORD	24	1,282	213	16.6	86	102	4	158
BICKNELL	8	366	50	13.7	20	25	2	42
BLOOMINGTON	23	1,299	329	25.3	125	176	5	146
BLUFFTON	17	791	167	21.1	131	68	3	95
BRAZIL	16	466	96	20.5	26	44	3	43
CLINTON	10	481	48	10.0	22	23	1	28
COLUMBUS	19	680	136	20.0	42	63	2	75
CONNERSVILLE	22	869	145	16.7	55	70	6	77
CRAWFORDSVILLE	22	2,038	302	14.8	151	193	2	100
DECATUR	15	1,499	176	11.7	78	89	3	241
ELWOOD	15	503	96	19.1	41	48	6	34
FRANKFORT	24	1,874	173	9.2	78	94	2	161
FRANKLIN	8	250	61	20.4	10	17	1	9
GOSHEN	20	1,121	148	13.2	61	78	2	360
GREENSBURG	15	1,305	120	9.2	56	69	6	78
HARTFORD CITY	10	445	83	18.7	55	46	-	75
HOBART	4	92	23	25.0	4	10	1	4
HUNTINGTON	19	1,059	186	17.6	69	100	2	133
JEFFERSONVILLE	13	828	116	14.0	32	43	-	33
KENDALLVILLE	15	514	90	17.5	29	53	3	46
LA PORTE	31	1,340	272	20.3	104	152	12	202
LEBANON	17	596	120	20.1	48	65	4	65
LITTON	12	392	80	20.4	37	31	1	41
LOGANSPOUT	46	2,583	457	17.7	183	218	9	353
MADISON	33	1,761	273	15.5	164	151	6	324
MOUNT VERNON	5	101	25	24.8	6	11	1	10
NEW CASTLE	19	749	14	1.9	47	67	4	114
PEEO	25	1,016	153	15.1	64	72	5	145
PLYMOUTH	10	572	68	11.9	25	35	1	43
PORTLAND	20	1,166	167	13.5	73	80	4	161
PRINCETON	18	490	85	17.3	32	45	1	65
RUSHVILLE	17	1,032	179	17.3	59	73	2	61
SEYMOUR	16	437	97	22.2	39	56	1	40
SHELBYVILLE	20	1,085	147	13.5	60	60	3	120
SULLIVAN	12	464	155	33.4	19	39	4	54
VALPARISO	23	1,345	176	13.1	68	92	5	71
VINCENNES	27	3,307	416	12.6	176	200	9	429
WABASH	29	840	113	13.6	39	58	4	99
WARSAW	19	806	136	16.9	41	59	4	61
WASHINGTON	15	477	89	18.7	30	48	1	63
WEST LAFAYETTE	2	97	4	4.1	1	2	1	-
WHITING	5	850	47	5.5	28	25	3	65

- 1/ Includes 1 establishment dealing in amusement and sporting goods; 2 in clothing and furnishings; 2 in coal; 1 in drugs and drug sundries; 2 in electrical goods; 1 in general merchandise; 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; and 7 in all other products.
- 2/ Includes 2 establishments dealing in chemicals; 1 in coal; 1 in jewelry and optical goods; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and its products (except leaf).
- 3/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 1 in farm products—raw materials; 1 in furniture and house furnishings; and 1 in groceries and foods (except farm products).
- 4/ Includes 1 establishment dealing in farm products—raw materials; and 4 in farm products—consumer goods.

WHOLESALE DISTRIBUTION: 1933

12-60-7

Census of
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Table 3.—STATE OF INDIANA RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchan- dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of estab- lish- ments	Amount	Number of estab- lish- ments	Amount
Total for State	4,240	\$425,745	\$55,609	12.6	\$421,879	1,051	15	\$21	35	\$2,812
Amusement and sporting goods	32	3,499	761	21.7	1,140	1	-	-	11	1/2, 358
Automotive products	164	15,537	2,891	18.5	15,198	376	2	2	2	11
Chemicals	53	4,717	1,107	23.5	4,717	-	-	-	-	-
Clothing and furnishings	30	2,807	249	8.9	2,807	-	-	-	-	-
Coal	53	5,100	749	14.7	5,095	4	1	1	-	-
Drugs and drug sundries	23	8,771	1,015	11.6	8,650	-	-	-	1	121
Electrical goods	57	8,857	1,440	16.3	8,614	241	-	-	1	2
Farm products - raw materials	472	81,903	2,990	3.7	81,848	54	-	-	1	1
Farm products - consumer goods	1,027	42,016	6,551	15.6	42,016	-	-	-	-	-
Farm supplies	83	7,481	838	11.2	7,440	4	1	2	1	35
Furniture and house furnishings	53	2,813	519	18.5	2,809	-	-	-	1	4
Groceries and foods (except farm products)	444	100,877	8,608	8.5	100,790	-	2	3	8	64
Jewelry and optical goods	16	995	347	34.9	968	-	-	-	1	7
Lumber and building materials (other than metal)	76	5,869	1,383	23.6	5,867	-	-	-	1	2
Machinery, equipment and supplies (except electrical)	196	16,079	5,892	24.2	15,640	253	1	2	5	2/ 184
Metals (except scrap)	25	6,142	841	13.7	6,142	-	-	-	-	-
Paper and its products	52	6,339	1,420	22.4	6,335	4	-	-	-	-
Petroleum and its products	962	43,919	9,236	21.1	43,868	45	3	5	-	-
Plumbing and heating equipment and supplies	40	11,850	2,018	17.0	11,857	12	1	1	-	-
Tobacco and its products (except leaf)	55	17,960	1,017	5.7	17,957	-	1	1	1	2
Waste materials	118	3,610	819	22.7	3,582	25	1	2	-	-
All other kinds of business	234	23,552	4,868	17.0	23,539	10	2	2	1	1

1/ Includes 11 exchanges dealing in motion picture films with income from film rentals of \$2,358,000.

2/ Includes 2 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$164,000.

WHOLESALE DISTRIBUTION: 1933

13-28-4
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Table 4.—STATE OF INDIANA CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Percent of sales
								Establishments reporting credit sales	All establishments		
Total for State	4,240	\$425,745	2,580	60.6	\$276,631	65.0	\$184,116	66.6	43.2	\$43,256	16.6
WHOLESALESAERS PROPER											
Total	1,758	191,462	1,187	67.5	159,893	63.5	109,476	68.5	57.2	25,360	16.6
Amusement and sporting goods	22	802	16	72.7	767	95.6	586	76.4	73.1	242	31.6
Automotive products	142	11,350	116	81.7	9,708	85.5	5,186	53.4	45.7	1,973	20.5
Chemicals	34	3,159	31	91.2	3,149	99.7	2,924	92.9	92.6	615	26.0
Clothing and furnishings	16	855	13	81.3	838	98.0	776	92.6	90.8	159	16.6
Coal	45	2,401	32	74.4	2,257	94.0	1,555	68.9	64.8	447	19.8
Drugs and drug sundries	19	7,152	14	73.7	4,227	59.1	3,714	87.9	51.9	736	17.4
Dry goods	12	2,771	10	83.3	2,725	98.3	2,611	95.8	94.2	464	17.0
Electrical goods	45	5,210	41	91.1	5,161	99.1	3,470	67.2	66.6	1,151	22.3
Farm products - raw materials	48	9,738	26	54.2	6,165	63.3	1,758	28.5	18.1	341	5.5
Farm products - consumer goods	307	27,834	166	54.1	17,940	64.5	11,403	63.6	41.0	3,501	19.5
Farm supplies	68	4,575	49	72.1	3,991	87.2	2,188	54.8	47.8	532	13.3
Furniture and house furnishings	23	1,972	14	60.9	1,770	89.8	1,533	88.7	77.8	557	20.2
General merchandise	4	7,242	4	100.0	7,242	100.0	1,599	22.1	22.1	835	11.5
Groceries and foods	340	41,922	215	63.2	34,880	83.2	24,696	70.8	58.9	4,022	11.5
Hardware	25	7,632	22	88.0	7,563	99.1	6,768	89.5	88.7	1,660	21.9
Jewelry and optical goods	9	538	8	88.9	483	89.8	452	93.6	84.0	171	35.4
Lumber and building materials	64	3,806	57	89.1	3,532	92.8	3,111	88.1	81.7	988	28.0
Machinery, equipment and supplies	94	5,021	77	81.9	4,830	96.2	3,707	76.7	73.8	1,414	29.3
Metals (except scrap)	13	2,722	12	92.3	2,651	97.4	2,579	97.3	94.7	523	19.7
Paper and its products	46	6,008	40	87.0	5,911	98.4	5,091	86.1	84.7	1,355	22.9
Petroleum and its products	31	2,022	25	80.6	1,825	90.3	869	47.6	43.0	400	21.9
Plumbing and heating equipment and supplies	19	10,535	15	78.9	10,326	99.9	8,662	83.9	83.8	1,633	15.8
Tobacco and its products	50	14,218	39	78.0	12,893	90.7	9,161	71.1	64.4	860	6.7
Waste materials	116	3,610	42	35.6	2,379	65.9	2,000	84.1	55.4	537	22.6
All other products	156	8,567	103	62.0	6,680	78.0	3,075	46.0	35.9	1,264	18.9
ALL OTHER TYPES											
Total	2,482	254,281	1,393	56.1	116,738	49.8	74,640	63.9	31.9	16,896	14.5
Amusement and sporting goods	10	2,697	5	50.0	1,227	45.5	744	60.6	27.6	260	21.2
Automotive products	22	4,237	20	90.9	4,229	99.8	3,891	92.0	91.8	646	15.3
Chemicals	19	1,558	18	94.7	1,432	91.9	1,319	92.1	84.7	285	19.9
Clothing and furnishings	4	1,952	4	100.0	1,952	100.0	1,952	100.0	100.0	106	5.5
Coal	10	2,699	9	90.0	2,470	91.5	2,443	98.9	90.5	219	8.9
Drugs and drug sundries	9	1,619	4	44.4	835	51.6	436	52.2	26.9	98	11.7
Dry Goods	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	12	(X)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products - raw materials	424	72,165	188	44.3	13,760	19.1	1,906	15.9	2.6	1,057	7.5
Farm products - consumer goods	720	14,182	57	7.9	5,470	24.5	1,342	38.7	9.5	592	11.3
Farm supplies	15	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	10	841	7	70.0	765	91.0	754	98.6	89.7	94	12.3
General merchandise	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	104	58,955	74	71.2	25,360	43.0	22,978	90.6	39.0	1,834	7.2
Hardware	2	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	7	457	7	100.0	457	100.0	453	99.1	99.1	173	37.9
Lumber and building materials	12	2,065	10	83.3	1,848	89.6	1,841	99.6	89.2	312	16.9
Machinery, equipment and supplies	102	11,058	83	81.4	8,914	80.6	8,610	96.6	77.9	2,115	23.7
Metals (except scrap)	12	(X)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	6	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	931	41,897	835	89.6	37,701	90.0	15,794	41.9	37.7	8,002	21.2
Plumbing & heating equip't & supplies	21	1,515	20	95.2	1,479	97.6	1,432	96.8	94.5	376	25.4
Tobacco and its products	5	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	1,809	11	47.8	960	53.1	385	92.2	48.9	130	13.5

WHOLESALE DISTRIBUTION: 1933

13-28-3
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Table 5.—STATE OF INDIANA — DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	4,240	\$425,745	\$53,609	3,348	79.0	\$360,490	84.7	\$44,737	12.4	\$231,384	\$12,608	\$84,359	\$32,159
WHOLESALE PROPER													
Total	1,758	191,462	30,482	1,661	94.5	183,732	96.0	29,392	16.0	144,612	8,237	25,534	5,349
Amusement and sporting goods	22	802	251	20	90.9	701	87.4	224	32.0	515	109	77	-
Automotive products	142	11,350	2,243	142	100.0	11,350	100.0	2,243	19.8	9,101	1,423	510	314
Chemicals	34	3,159	619	33	97.1	3,140	99.4	818	26.1	694	200	2,243	3
Clothing and furnishings	16	855	143	16	100.0	855	100.0	143	16.7	844	11	-	-
Coal	43	2,401	493	29	67.4	1,494	62.2	316	21.2	494	283	619	98
Drugs and drug sundries	19	7,152	875	19	100.0	7,152	100.0	875	12.2	6,725	113	309	5
Dry goods	12	2,771	477	11	91.7	2,746	99.1	475	17.3	2,594	52	100	-
Electrical goods	45	5,210	1,159	44	97.8	4,750	91.2	1,085	22.8	2,990	336	1,293	131
Farm products—raw materials	48	9,738	535	39	81.3	6,847	70.3	386	5.6	1,286	698	4,624	239
Farm products—consumer goods	307	27,834	5,075	290	94.5	26,364	94.7	4,886	18.5	21,927	1,358	1,855	1,224
Farm supplies	68	4,575	604	56	82.4	4,146	90.6	542	13.1	3,473	351	241	81
Furniture and house furnishings	23	1,972	410	23	100.0	1,972	100.0	410	20.8	1,911	41	16	4
General merchandise	4	7,242	835	4	100.0	7,242	100.0	835	11.5	7,204	2	36	-
Groceries and foods	340	41,922	4,861	332	97.6	41,813	99.7	4,876	11.7	39,476	984	833	520
Hardware	25	7,632	1,678	24	96.0	7,559	99.0	1,654	21.9	5,836	418	1,278	27
Jewelry and optical goods	9	538	174	9	100.0	538	100.0	174	32.3	477	6	35	-
Lumber and building materials	64	3,806	1,047	49	76.6	3,084	81.0	849	27.5	2,166	207	686	25
Machinery, equipment and supplies	94	5,021	1,512	89	94.7	4,966	98.9	1,480	29.8	1,698	174	2,994	100
Metals (except scrap)	13	2,722	535	9	69.2	2,524	92.7	481	19.1	941	14	1,551	18
Paper and its products	46	6,008	1,381	46	100.0	6,008	100.0	1,381	23.0	3,280	124	2,460	144
Petroleum and its products	31	2,022	433	29	93.5	1,885	93.2	403	21.4	1,297	317	41	830
Plumbing and heating equipment and supplies	19	10,335	1,636	18	94.7	10,333	99.9	1,634	15.8	9,554	44	691	44
Tobacco and its products (except leaf)	50	14,218	902	50	100.0	14,218	100.0	902	6.3	12,998	573	1	646
Waste materials	118	3,610	819	115	97.5	3,607	99.9	818	22.7	474	78	2,836	219
All other products	166	8,567	1,565	165	99.4	8,438	98.5	1,502	17.8	6,657	319	185	1,277
ALL OTHER TYPES													
TOTAL	2,482	234,281	23,127	1,687	68.0	176,758	75.4	15,345	8.7	86,772	4,371	56,825	26,790
Amusement and sporting goods	10	2,697	510	4	40.0	721	26.7	166	23.0	499	-	210	12
Automotive products	22	4,237	648	17	77.3	3,096	73.1	526	17.0	2,005	134	866	91
Chemicals	19	1,558	288	19	100.0	1,558	100.0	288	18.5	878	61	613	6
Clothing and furnishings	4	1,952	106	4	100.0	1,952	100.0	106	5.4	1,952	-	-	-
Coal	10	2,699	256	9	90.0	2,470	91.5	219	8.9	532	35	1,840	63
Drugs and drug sundries	9	1,619	140	9	100.0	1,619	100.0	140	8.6	1,544	42	23	10
Dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products—raw materials	424	72,165	2,455	315	74.3	49,614	68.8	1,640	3.3	4,052	1,823	37,948	5,791
Farm products—consumer goods	720	14,182	1,476	677	94.0	13,020	91.8	1,416	10.9	6,174	282	3,361	3,203
Farm supplies	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture & house furnishings	10	841	109	9	90.0	726	86.3	91	12.5	723	-	3	-
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	104	58,955	3,727	98	94.2	57,873	98.2	3,671	6.3	44,192	44	937	12,700
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	7	457	173	6	85.7	448	98.0	172	38.4	216	7	6	226
Lumber & building materials	12	2,063	336	11	91.7	1,859	90.1	312	16.8	1,184	-	668	-
Machinery, equipment & supplies	102	11,058	2,380	87	85.3	8,689	78.6	1,956	22.5	3,272	834	4,129	454
Metals (except scrap)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and its products	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	931	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies	21	1,515	382	18	85.7	1,411	93.1	338	24.0	629	32	750	1
Tobacco and its products (except leaf)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	23	1,809	277	22	95.7	1,337	73.9	250	18.7	762	7	567	1

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Table 6.—STATE OF INDIANA MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS												
		Men		Women		Employ- ment ratio to average	Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Esti- mated average	Esti- mated total														
Total	2,391	19,374	2,964	13.9	19,061	17,995	17,967	18,430	18,690	19,016	19,270	19,592	19,623	19,993	19,987	19,935	10,935	
Amusement and sporting goods.....	14	164	122	42.7	270	287	287	272	272	270	276	274	275	275	274	274	290	
Automotive products.....	96	1,043	158	12.9	1,152	1,079	1,074	1,097	1,108	1,141	1,112	1,204	1,216	1,221	1,235	1,236	1,215	
Chemicals.....	21	250	42	12.5	277	259	253	253	253	291	297	298	297	297	298	295	290	
Clothing and furnishings.....	16	82	56	50.2	117	118	118	105	105	96	150	121	120	121	121	119	119	
Coal.....	46	244	38	12.5	222	222	217	200	206	200	201	206	216	216	216	224	224	
Drugs and drug sundries.....	11	354	95	22.4	372	370	362	361	362	364	366	366	366	366	366	366	366	
Dry goods.....	13	197	46	18.9	223	224	204	217	224	224	224	224	224	224	224	224	224	
Electrical goods.....	30	346	73	15.7	398	391	386	385	398	405	417	426	437	441	440	428	428	
Farm products—raw materials.....	376	1,350	119	8.2	1,245	1,245	1,215	1,219	1,233	1,233	1,236	1,237	1,237	1,270	1,281	1,321	1,321	
Farm products—consumer goods.....	592	2,808	186	13.6	1,999	1,888	1,853	1,853	1,853	1,853	1,853	1,853	1,853	1,853	1,853	1,853	1,853	
Farm supplies.....	65	331	40	10.8	319	310	317	322	320	318	318	318	318	318	318	318	318	
Furniture and house furnishings.....	29	227	44	16.4	253	259	242	242	237	240	239	241	243	243	243	245	245	
General merchandise.....	8	254	65	20.3	318	318	318	318	318	318	318	318	318	318	318	318	318	
Groceries and foods (except farm products).....	651	2,923	479	13.8	2,993	3,010	3,026	3,065	3,121	3,190	3,210	3,269	3,316	3,356	3,381	3,387	3,387	
Hardware.....	14	550	133	17.0	585	556	525	525	525	525	525	525	525	525	525	525	525	
Jewelry and optical goods.....	5	104	29	21.8	123	127	127	127	127	127	127	127	127	127	127	127	127	
Lumber and building materials (other than metal).....	71	480	61	11.2	453	426	423	419	446	446	441	464	465	465	465	465	465	
Machinery, equipment and supplies (except electrical).....	91	1,253	304	19.5	1,462	1,462	1,466	1,456	1,456	1,444	1,444	1,444	1,444	1,444	1,444	1,444	1,444	
Metals (except scrap).....	8	295	29	8.9	271	272	269	265	264	293	315	354	354	354	354	354	354	
Paper and its products.....	22	423	156	24.4	501	495	481	508	520	520	520	520	520	520	520	520	520	
Petroleum and its products.....	108	2,486	63	3.5	2,459	2,351	2,337	2,348	2,403	2,407	2,439	2,483	2,604	2,604	2,604	2,604	2,604	
Plumbing and heating equipment and supplies.....	16	406	70	14.7	453	456	456	456	456	456	456	456	456	456	456	456	456	
Tobacco and its products (except leaf).....	42	326	52	13.8	366	354	352	350	353	356	356	356	356	356	356	356	356	
Waste materials.....	137	490	69	15.3	442	402	400	412	435	455	461	461	461	461	461	461	461	
All other products.....	114	606	105	11.5	709	676	679	690	684	711	699	694	694	694	694	694	694	

Table 7.—STATE OF INDIANA WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL		UNDER \$10,000		\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER	
	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)
WHOLESALE MERCHANTS	1,950	11,501 15.9	350	280 32.4	694	1,972 24.7	234	1,356 22.1	184	2,102 19.8	147	2,657 15.7	49	1,466 12.2	22	1,678 10.9
Amusement and sporting goods	21	98 50.9	9	2 39.4	8	24 30.0	1	8 87.8	5	60 31.1	-	-	-	-	-	-
Automotive products	139	949 19.8	28	27 35.4	61	228 50.2	31	251 28.8	11	144 22.9	4	102 21.0	2	155 20.4	2	62 31.0
Chemicals	34	217 25.9	10	12 36.7	15	40 29.9	3	27 45.2	4	37 25.4	1	22 28.5	-	-	1	79 23.8
Clothing and furnishings	18	85 16.7	4	- 20.0	6	13 25.8	2	39 29.7	4	31 11.1	-	-	-	-	-	-
Coal	38	153 25.6	7	9 34.0	19	48 27.5	7	32 27.6	4	43 19.7	1	23 31.5	-	-	-	-
Drugs and drug sundries	18	322 11.9	5	5 36.4	4	14 45.5	2	5 15.0	2	41 31.8	1	142 16.7	3	142 16.7	1	56 31.4
Dry goods	12	222 17.8	5	2 26.5	4	25 17.8	2	15 36.5	8	81 27.8	10	17 19.9	1	46 17.5	1	119 15.0
Electrical goods	44	331 22.2	9	6 37.8	12	36 33.9	4	23 25.5	8	111 15.5	1	19 18.5	1	19 18.5	3	33 11.6
Farm products—raw materials	48	257 5.5	7	5 54.6	22	55 14.7	5	16 10.9	9	111 20.5	32	29 9.2	7	28 4.8	2	98 12.4
Farm products—consumer goods	301	1,821 18.5	77	35 19.6	117	284 22.3	56	194 20.7	31	555 20.5	32	218 20.5	7	156 11.4	1	53 12.1
Farm supplies	68	237 13.8	14	8 17.8	36	72 18.4	7	41 15.9	7	42 15.5	2	21 10.4	2	53 12.1	-	-
Furniture and house furnishings	20	198 19.0	8	11 36.9	5	21.7	1	16 9.9	3	136 28.2	2	26 19.8	1	16 9.9	-	-
General merchandise	4	31.6 11.5	-	-	1	2 8.1	-	-	-	-	1	25 25.9	1	59 7.0	1	830 11.5
Groceries and foods (except farm products)	508	1,989 11.8	71	87 35.1	105	215 19.2	59	177 19.5	34	516 14.7	45	638 9.5	15	532 8.6	6	244 11.1
Hardware	25	764 22.0	2	5 50.0	9	54 28.1	5	24 22.1	2	24 22.1	5	169 22.7	2	91 19.0	5	417 22.6
Jewelry and optical goods	9	78 52.5	1	1 28.6	5	20 50.8	3	7 12.7	5	50 56.8	-	-	-	-	-	-
Lumber and building materials (other than metal)	65	578 27.7	12	5 46.5	32	130 58.8	7	71 31.7	8	101 24.9	4	71 21.9	-	-	-	-
Machinery equipment and supplies (except electrical)	95	560 50.1	26	21 44.2	47	211 41.5	6	57 23.8	6	69 27.8	6	135 27.4	1	63 20.9	-	-
Metals (except scrap)	15	235 19.7	5	2 16.7	2	21 42.5	2	11 18.5	1	17 18.5	4	104 25.9	1	60 14.9	-	-
Paper and its products	45	498 25.0	8	5 34.5	15	48 28.4	7	53 22.0	11	119 34.4	2	50 17.1	5	160 23.8	1	95 20.9
Petroleum and its products	28	146 21.8	1	1 55.6	10	20 19.9	11	82 28.0	6	45 15.5	-	-	-	-	-	-
Plumbing and heating equipment and supplies	18	263 14.9	8	4 33.5	5	12 27.7	1	6 64.8	1	15 29.4	1	28 84.6	2	98 23.7	2	100 12.5
Tobacco and its products (except leaf)	49	328 6.4	2	1 40.0	9	25 11.5	7	17 5.9	10	36 6.9	16	86 4.9	6	126 7.5	1	40 2.8
Waste materials	118	442 22.7	50	31 56.8	61	173 24.7	11	100 20.2	5	83 17.2	5	112 16.4	-	-	-	-
All other products	158	620 18.0	21	13 39.6	100	239 20.9	16	69 16.6	14	177 22.4	-	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES WITH STOCKS	200	2,115 18.0	21	53 46.8	71	224 27.5	37	320 28.7	56	413 25.2	22	475 20.0	18	658 12.8	5	168 11.9
Amusement and sporting goods	6	79 17.5	-	-	-	-	1	4 12.7	1	9 50.2	6	40 22.8	1	20 11.0	-	-
Automotive products	15	177 14.9	1	1 25.0	6	8 27.9	3	59 31.9	4	15 34.4	5	44 16.0	4	85 12.5	-	-
Chemicals	13	50 24.2	2	4 50.0	4	10 22.1	1	15 23.4	1	15 34.4	1	2 16.9	-	-	-	-
Drugs and drug sundries	5	15 12.0	-	-	1	6 53.5	1	5 25.3	-	-	1	10 11.5	-	-	-	-
Electrical goods	4	45 15.0	1	2 50.0	1	6 41.0	-	-	-	-	-	-	-	-	-	-
Farm products—consumer goods	5	21 15.4	1	7 20.0	5	7 35.1	-	-	-	-	1	7 11.1	-	-	-	-
Groceries and foods (except farm products)	66	529 13.5	9	8 46.5	24	45 17.8	8	66 25.8	10	171 21.1	4	68 11.7	2	69 7.1	1	97 11.7
Jewelry and optical goods	7	65 37.9	1	1 11.1	4	24 37.9	1	12 41.6	-	-	1	18 37.4	-	-	-	-
Lumber and building materials (other than metal)	8	52 18.0	-	-	-	-	2	9 26.0	-	-	2	29 80.1	1	14 14.6	-	-
Machinery equipment and supplies (except electrical)	56	847 28.0	4	8 37.5	25	108 53.7	9	133 58.1	9	150 37.0	2	208 22.4	2	240 19.0	-	-
Metals (except scrap)	5	55 17.4	-	-	1	1 15.4	-	-	1	8 35.9	-	-	-	-	-	-
Plumbing and heating equipment and supplies	14	117 24.7	2	2 41.2	2	6 55.0	5	54 25.6	4	28 16.6	1	49 31.0	-	-	-	-
All other kinds of business	12	75 15.0	-	-	5	6 50.1	2	4 11.0	2	51 17.0	-	-	1	10 12.1	1	20 10.0

WHOLESALE DISTRIBUTION: 1933

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Table 1.—STATE OF ILLINOIS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part-time	
						1933	1929					
THE STATE	11,924	11,587	\$2,816,346	\$6,861,067	\$322,441	11.4	9.6	89,344	\$150,174	6.3	\$4,231	\$195,134
Wholesalers proper	5,971	5,132	965,414	2,300,327	159,516	16.5	13.9	50,606	76,736	7.9	2,709	122,983
Wholesale merchants	5,543	4,721	896,344	2,211,581	150,427	16.8	13.8	47,961	72,359	8.1	2,639	116,564
Importers	113	104	28,425	26,085	3,385	11.9	13.3	1,067	1,700	6.0	15	4,153
Limited function wholesalers	315	307	40,645	62,561	5,703	14.0	14.6	1,578	2,677	6.6	55	2,266
Manufacturers' sales branches 1/	1,439	1,498	787,710	1,998,519	101,187	12.8	9.7	24,744	47,995	6.1	716	46,694
With stocks	992	-	470,747	-	78,509	16.7	-	19,620	36,267	7.7	403	46,666
Without stocks	447	-	316,963	-	22,678	7.2	-	5,224	11,728	3.7	312	28
Agents and brokers	1,323	1,870	717,702	1,693,986	23,241	3.2	3.1	5,330	11,436	1.6	364	6,342
Brokers	263	323	214,939	459,400	3,374	1.6	1.9	753	1,688	0.8	32	119
Commission merchants	302	294	315,743	732,926	8,974	2.8	1.6	2,232	4,618	1.5	149	4,031
Export agents	3	6	1,092	(X)	48	4.4	(X)	16	26	2.4	-	-
Import agents	7	2	261	(X)	37	14.2	(X)	7	12	4.6	-	48
Manufacturers' agents	585	835	86,218	223,231	6,622	6.6	7.5	1,280	2,619	3.1	133	1,303
Selling agents	150	391	80,833	227,698	4,627	5.7	6.0	925	2,173	2.7	41	824
Other agents	13	21	18,616	48,393	559	3.0	2.6	117	302	1.8	10	17
All other types	3,191	3,087	345,520	868,235	38,498	11.1	10.8	8,664	14,007	4.1	443	19,116
Bulk tank stations	1,333	1,082	110,765	111,132	26,275	23.7	14.4	4,633	7,882	7.1	95	7,405
Chain store warehouses	21	31	75,481	185,341	4,431	5.9	2.8	1,195	2,471	3.3	31	3,198
Assemblers and country buyers	660	845	34,604	79,066	2,806	8.1	4.4	972	1,215	3.5	117	2,438
Cooperative marketing associations	125	199	66,363	97,065	1,720	2.6	1.6	545	911	1.4	35	513
Elevators 2/	810	902	66,683	116,431	3,084	5.4	4.2	1,216	1,429	2.5	134	5,496
Cream stations 3/	242	-	1,624	-	182	11.2	-	103	99	6.1	31	65
Other types	-	28	-	279,200	-	-	22.4	-	-	-	-	-
CHICAGO	6,108	6,682	2,315,720	5,594,428	261,324	11.3	9.2	70,294	123,901	5.4	2,888	155,983
Wholesalers proper	3,678	3,734	805,785	2,027,767	132,512	16.4	13.9	40,471	64,069	7.9	1,877	102,142
Wholesale merchants	3,379	3,385	743,930	1,947,205	124,030	16.7	13.9	38,066	59,946	8.1	1,825	96,070
Importers	111	102	28,965	26,001	3,373	12.0	13.3	1,064	1,691	6.0	15	4,150
Limited function wholesalers	188	247	34,790	54,561	5,109	14.7	15.5	1,341	2,432	7.0	37	1,922
Manufacturers' sales branches 1/	1,188	1,251	744,008	1,859,219	97,297	13.1	9.2	22,531	44,727	6.0	656	42,066
With stocks	763	-	435,839	-	72,302	16.6	-	17,470	33,356	7.7	344	42,038
Without stocks	425	-	308,169	-	24,995	8.1	-	5,061	11,372	3.7	312	28
Agents and brokers	1,143	1,625	606,710	1,442,054	20,977	3.6	3.3	4,659	10,240	1.7	292	6,226
Brokers	217	203	188,029	327,854	2,903	1.5	2.1	604	1,417	0.8	25	89
Commission merchants	201	235	235,994	624,767	7,468	3.2	1.7	1,769	3,796	1.6	106	3,982
Export agents	3	6	1,092	(X)	48	4.4	(X)	16	26	2.4	-	-
Import agents	6	2	219	(X)	36	16.4	(X)	7	12	5.6	-	40
Manufacturers' agents	668	794	84,768	220,792	5,608	6.6	7.3	1,268	2,604	3.1	129	1,303
Selling agents	140	371	78,954	218,569	4,490	5.7	6.0	863	2,099	2.7	32	797
Other agents	8	14	17,654	47,634	524	3.0	2.6	112	286	1.6	-	15
All other types	99	72	158,217	265,386	10,538	6.7	3.9	2,633	4,885	3.1	63	5,549
Bulk tank stations	65	41	34,436	50,244	5,057	14.7	11.3	1,099	1,953	5.7	19	1,602
Chain store warehouses	11	23	61,059	173,387	3,422	6.6	2.6	1,013	1,860	3.0	31	2,516
Assemblers and country buyers	16	-	11,765	-	855	7.3	-	203	441	3.7	4	903
Cooperative marketing associations	12	-	46,787	-	976	2.1	-	266	514	1.1	8	15
Other types	6	6	4,170	41,765	228	5.5	1.1	52	97	2.3	1	613

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Table 1.—STATE OF ILLINOIS SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS		NET SALES		TOTAL EXPENSES			Full-time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part-time	
						1933	1929		Amount	Per- cent of sales		
<u>PEORIA</u>	251	215	\$53,795	\$98,759	\$5,285	9.8	9.2	1,860	\$2,019	5.2	\$108	\$3,485
Wholesalers proper	165	120	18,174	45,553	2,888	15.9	12.4	1,168	1,581	8.7	57	2,775
Manufacturers' sales branches	31	37	4,700	13,726	867	18.4	15.2	334	452	9.5	15	528
Agents and brokers	35	48	21,758	(X)	455	2.0	(X)	132	249	1.1	19	13
All other types	20	10	9,163	(X)	1,095	12.0	(X)	226	537	5.9	7	369

1/ For comparison purposes the data for district and general sales offices have been included in manufacturers' sales branches.
 2/ Includes 262 cooperative elevators with sales amounting to \$21,684,000.
 3/ Cream stations were not included for the most part in 1929 data.

WHOLESALE DISTRIBUTION, 1933

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TABLE 2A. - STATE OF ILLINOIS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks								With stocks	Without stocks				
				THE STATE									CHICAGO					
Total	11,924	6,543	112	992	447	263	302	585	3,680	6,108	3,379	110	763	425	217	201	568	445
Amusement and sporting goods	120	79	3	11	7	1	-	11	8	104	65	3	10	7	1	-	11	7
Cameras and motion picture eq't. and supplies	3	2	-	1	-	-	-	-	-	3	2	-	1	-	-	-	-	-
Moving picture films	27	16	-	6	6	-	-	-	-	26	15	-	5	6	-	-	-	-
Sporting goods (general line)	16	10	-	1	1	-	-	3	1	9	4	-	1	-	-	-	3	1
Toys, novelties and fireworks	60	33	3	1	-	-	-	7	6	40	27	-	-	-	-	-	7	6
All other	24	18	-	3	-	1	-	1	1	26	17	3	3	1	1	-	1	-
Automotive products	498	419	1	45	6	-	1	16	10	299	226	1	43	5	-	1	16	7
Automobiles and other motor vehicles	55	39	-	14	-	-	-	1	1	56	22	-	13	-	-	-	1	-
Automotive equipment, accessories and parts	367	322	1	18	4	-	1	14	7	211	168	1	17	4	-	1	14	6
Tires and tubes	76	58	-	13	2	-	-	1	2	52	36	-	13	1	-	-	1	1
Chemicals	199	90	2	61	17	-	1	20	8	168	66	2	56	13	-	-	29	8
Dysostuffs	10	4	-	3	1	-	-	2	-	10	4	-	3	1	-	-	2	-
Explosives	2	1	-	1	-	-	-	-	-	1	-	-	1	-	-	-	-	-
Industrial chemicals	28	6	1	12	2	-	1	4	2	27	6	1	12	2	-	-	4	2
Paints and varnishes	93	57	-	24	7	-	-	4	1	72	38	-	22	7	-	-	4	1
All other	66	22	1	21	7	-	-	10	5	58	18	1	18	6	-	-	10	5
Clothing and furnishings	431	252	2	48	23	-	3	86	17	422	247	2	45	22	-	3	86	17
Clothing and furnishings (general line)	27	21	-	1	-	-	-	4	1	24	18	-	1	-	-	-	4	1
Clothing, men's and boys'	66	42	-	11	4	-	-	6	3	63	42	-	8	4	-	-	6	3
Clothing, women's and children's	132	72	-	8	2	-	2	40	8	132	72	-	8	2	-	2	40	8
Furnishings (general line)	19	5	-	4	6	-	-	3	1	18	4	-	4	6	-	-	3	1
Furnishings, men's and boys'	50	31	-	11	4	-	-	2	2	49	31	-	11	3	-	-	2	2
Furnishings, women's and children's	37	20	1	4	3	-	-	8	1	37	20	1	4	3	-	-	8	1
Rosiery	27	17	-	5	1	-	-	4	-	27	17	-	5	1	-	-	4	-
Millinery and millinery supplies	38	18	1	2	-	-	1	15	1	39	18	1	2	-	-	1	16	1
Shoes and other footwear	35	26	-	3	2	-	-	4	-	34	25	-	3	2	-	-	4	-
Coal	174	106	-	-	8	4	2	-	54	118	62	-	-	6	3	2	-	45
Drugs and drug sundries	108	55	3	17	6	-	-	4	13	95	54	3	17	6	-	-	3	12
Drugs (general line)	20	15	-	2	-	-	-	-	3	16	11	-	2	-	-	-	-	3
Drugs (specialty lines)	22	11	1	5	2	-	-	-	3	19	8	1	5	2	-	-	-	3
Patent medicines	10	6	-	3	-	-	-	-	1	10	6	1	3	-	-	-	-	-
Toilet articles and preparations	32	19	1	5	1	-	-	2	4	28	16	1	5	1	-	-	1	4
All other	24	14	1	2	3	-	-	2	2	22	13	-	2	3	-	-	2	2
Dry goods	397	170	21	29	28	6	16	101	27	386	161	21	28	28	5	16	101	26
Dry goods (general line)	35	28	1	2	1	-	1	3	7	31	16	1	2	1	-	1	3	7
Knit goods	27	13	-	3	2	-	1	8	-	27	13	-	3	2	-	-	1	8
Notions	82	33	10	8	7	1	3	17	3	78	31	10	7	7	1	3	17	2
Piece goods	195	63	10	14	16	4	11	61	16	194	62	10	14	16	4	11	61	16
All other	58	41	-	2	2	-	-	12	1	56	39	-	2	2	-	-	12	1
Electrical goods	269	166	-	49	22	1	1	25	5	222	122	-	48	21	1	1	24	5
Electrical appliances, eq't. and supplies	200	116	-	42	21	-	1	18	2	167	85	-	41	20	-	1	18	2
Radios and radio equipment	50	37	-	4	-	-	-	6	3	41	28	-	4	-	-	-	6	3
Refrigerators	19	13	-	3	1	1	-	1	-	14	9	-	3	1	1	-	-	-
Farm products-raw materials	1,418	145	-	1	-	35	154	-	1,083	142	44	-	1	-	16	71	-	10
Cotton	5	2	-	-	-	-	2	-	1	4	2	-	-	-	-	2	-	-
Orain	1,124	94	-	-	-	15	39	-	976	38	8	-	-	-	7	18	-	5
Hides, skins, and furs (raw)	51	24	-	1	-	5	2	-	19	33	23	-	1	-	6	2	-	2
Horses and mules	16	6	-	-	-	1	2	-	7	1	1	-	-	-	-	-	-	-
Livestock	200	7	-	-	-	11	108	-	74	54	1	-	-	-	1	49	-	3
Tobacco (leaf)	5	3	-	-	-	2	-	-	-	5	3	-	-	-	2	-	-	-
Wool and mohair	7	4	-	-	-	1	-	-	2	4	3	-	-	-	1	-	-	-
All other	10	5	-	-	-	-	1	-	4	3	3	-	-	-	-	-	-	-

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American
Business

TABLE 2A. - STATE OF ILLINOIS NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/
				With stocks	Without stocks								With stocks	Without stocks				
				THE STATE								CHICAGO						
Farm products—consumer goods	1,653	749	3	18	2	39	84	1	757	535	378	2	5	1	32	76	1	40
Dairy products (general line)	144	107	-	4	-	-	-	-	33	32	24	-	1	-	-	-	-	7
Butter	5	4	-	-	-	-	-	-	1	1	1	-	-	-	-	-	-	-
Cheese	20	15	-	3	-	-	-	-	2	16	15	-	3	-	-	-	-	-
Milk and cream	280	34	-	2	-	-	-	-	244	8	6	-	-	-	-	-	-	2
All other dairy products	28	19	-	7	1	-	-	-	1	4	3	-	1	-	-	-	-	-
Poultry and poultry products	321	136	-	1	-	2	2	-	180	84	74	-	-	-	2	1	-	7
Dairy and poultry products	355	97	-	1	1	9	9	-	238	84	55	-	1	8	7	-	-	13
Fruits and vegetables (fresh)	491	334	3	-	-	28	72	1	53	301	199	2	-	22	67	1	10	
All other	9	3	-	-	-	-	1	-	5	5	3	-	-	-	1	-	1	
Farm supplies	159	114	1	3	1	7	1	-	32	30	18	1	1	1	6	1	-	2
Feed	107	79	-	-	-	4	1	-	23	11	6	-	-	-	3	1	-	1
Fertilizer	8	2	1	3	-	2	-	-	-	4	-	1	1	-	2	-	-	-
Seeds	39	30	-	-	-	1	-	-	8	14	12	-	-	-	1	-	-	1
All other	5	3	-	-	1	-	-	-	1	1	-	-	1	-	-	-	-	-
Furniture and house furnishings	316	149	7	40	32	5	7	53	24	297	136	7	37	32	6	6	52	23
China, glassware and crockery	38	14	2	4	5	1	1	9	2	36	12	2	4	5	1	1	9	2
Floor coverings	35	14	1	4	5	1	1	6	3	34	13	1	4	5	1	1	6	3
Furniture	100	42	-	17	16	1	3	13	9	94	40	-	15	16	1	2	12	9
House furnishings (except as specified)	128	69	4	13	6	2	1	25	8	120	63	4	12	6	2	1	25	7
Musical instruments and sheet music	15	9	-	2	-	-	1	-	3	13	8	-	-	-	-	-	-	3
General merchandise	9	8	-	-	-	-	-	-	1	4	3	-	-	-	-	-	-	1
Groceries and foods (except farm products)	1,554	1,003	41	233	13	91	5	15	153	824	494	41	103	12	78	4	15	77
Groceries (general line)	185	150	-	1	1	2	-	-	31	54	45	-	1	1	-	-	-	7
Confectionery and soft drinks	240	195	-	11	1	-	2	-	31	90	68	-	8	1	-	-	2	11
Fish and sea foods	79	69	1	-	-	3	1	-	5	52	44	1	-	-	3	1	-	3
Meats and meat products	267	165	-	67	2	5	1	1	26	182	118	-	35	1	5	-	1	22
Other foods and grocery specialties	783	424	40	154	9	81	3	12	60	446	219	40	59	9	70	3	12	34
Hardware	106	64	2	18	5	1	-	11	5	81	41	2	16	5	1	-	11	5
Hardware (general line)	25	24	-	1	-	-	-	-	-	10	9	-	1	-	-	-	-	-
Hardware (specialty lines)	81	40	2	17	5	1	-	11	5	71	32	2	15	5	1	-	11	5
Jewelry and optical goods	188	122	6	22	6	8	1	15	8	176	114	6	18	6	8	1	15	8
Jewelry (general line)	60	45	-	3	-	3	-	6	3	59	44	-	3	-	3	-	6	3
Clocks and watches	16	11	-	-	1	-	-	1	3	15	11	-	-	1	-	-	1	2
Diamonds and other precious stones	14	8	3	-	-	3	-	-	-	13	7	3	-	-	3	-	-	-
Other jewelry specialties	64	37	3	8	5	2	1	7	1	63	37	3	7	5	2	1	7	1
Optical goods	34	21	-	11	-	-	-	1	1	26	15	-	8	-	-	-	1	2
Lumber and building materials (other than metal)	281	164	1	21	21	21	5	16	32	201	91	-	20	21	19	6	16	29
Lumber and mill work	129	71	-	4	1	18	5	9	21	100	45	-	4	1	16	5	9	19
Asbestos products	9	2	-	4	2	-	-	-	1	9	2	-	4	2	-	-	-	1
Brick and tile	15	4	1	3	4	-	-	1	2	12	2	-	3	4	-	-	1	2
Cement	10	5	-	2	1	-	-	-	2	6	3	-	2	1	-	-	-	-
Glass	26	21	-	2	2	-	-	-	1	16	12	-	1	2	-	-	-	1
All other	92	61	-	6	11	3	-	6	5	58	26	-	6	11	3	-	6	6
Machinery, equipment and supplies (except electrical)	854	377	5	210	112	9	2	124	15	741	310	5	173	107	9	1	123	15
Commercial machinery, eq't. & supplies	149	72	1	40	14	-	-	19	3	122	58	1	30	11	-	-	19	3
Office eq't. and supplies (except furniture)	69	26	-	28	8	-	-	6	1	53	21	-	19	6	-	-	6	1
Store eq't. and supplies	26	20	-	1	1	-	-	4	-	25	19	-	1	1	-	-	4	-
All other	54	26	1	11	5	-	-	9	2	44	18	1	10	4	-	-	9	2
Construction machinery, eq't. and supplies	39	10	-	10	9	-	-	10	-	33	7	-	8	9	-	-	9	-
Construction machinery	8	1	-	2	3	-	-	2	-	7	1	-	1	3	-	-	2	-
Road machinery and equipment	10	4	-	1	2	-	-	3	-	6	2	-	-	2	-	-	2	-
All other	21	5	-	7	4	-	-	5	-	20	4	-	7	4	-	-	5	-
Farm and dairy machinery and eq't.	42	10	-	24	5	-	-	2	1	15	3	-	4	5	-	-	2	1
Industrial machinery, eq't. & supplies	368	133	2	97	62	6	1	59	8	341	114	2	93	61	6	-	59	6
Bottles and bottling equipment	22	16	-	2	1	-	-	3	-	18	12	-	2	1	-	-	3	-
Machine tools	13	2	-	3	3	-	1	4	-	12	2	-	3	3	-	-	4	-
Mechanical rubber goods	15	2	-	6	4	-	-	2	1	15	2	-	6	4	-	-	2	1
Mill and mine supplies (general line)	44	35	-	5	1	-	-	3	-	51	24	-	5	1	-	-	3	-
All other	274	78	2	81	53	6	-	47	7	265	74	2	79	52	6	-	47	5

WHOLESALE DISTRIBUTION, 1933

TABLE 2A. - STATE OF ILLINOIS

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Importers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/
				With stocks	Without stocks								With stocks	Without stocks				
				THE STATE									CHICAGO					
Professional equipment and supplies	95	51	1	25	3	-	-	3	2	90	57	1	24	3	-	-	3	2
Dental equipment and supplies	22	17	1	4	-	-	-	-	-	20	16	1	5	-	-	-	-	-
Surgical, medical and hospital equipment and supplies	25	15	-	8	2	-	-	1	1	24	12	-	8	2	-	-	1	1
All other	46	31	-	15	1	-	-	2	3	46	29	-	15	1	-	-	2	1
Service equipment and supplies	109	77	1	14	5	-	-	11	1	90	58	1	14	5	-	-	11	1
Barber and beauty parlor	35	32	-	-	2	-	-	2	-	23	19	-	-	2	-	-	2	-
Laundry	15	5	-	6	-	-	-	3	-	14	5	-	8	-	-	-	3	-
All other	58	39	1	8	3	-	-	6	1	53	34	1	8	3	-	-	6	1
Transportation equipment and supplies	52	14	-	-	14	3	1	20	-	50	13	-	-	13	3	1	20	-
Aircraft and aeronautical equipment and supplies	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
Railroad equipment and supplies	43	9	-	-	13	1	1	19	-	42	9	-	-	12	1	1	19	-
All other	8	4	-	-	1	2	-	1	-	7	3	-	-	2	2	-	3	-
Metals (except scrap)	176	65	3	50	42	1	-	10	7	155	50	3	44	41	1	-	10	6
Copper	1	-	-	1	-	-	-	-	-	1	-	-	1	-	-	-	-	-
Iron and steel	108	36	1	29	32	1	-	4	5	95	29	1	25	31	1	-	4	4
Sheet metal products	18	11	-	5	-	-	-	1	1	14	7	-	5	-	-	-	1	1
Other metal and metal works	49	16	2	15	10	-	-	5	1	45	14	2	13	10	-	-	5	1
Paper and its products	265	165	1	28	34	2	-	24	11	220	125	1	26	34	2	-	21	10
Paper and its products (general line)	62	45	-	3	7	1	-	6	2	45	29	-	3	7	1	-	5	1
Paper and its products (specialty lines)	127	70	-	16	22	1	-	13	5	115	60	-	16	22	1	-	12	5
Stationery and stationery supplies	46	24	-	9	5	-	-	5	3	42	22	-	8	5	-	-	4	3
Wall paper	50	28	1	-	-	-	-	-	1	17	15	1	-	-	-	-	-	1
Petroleum and its products	1,474	108	-	1	2	5	3	-	1,355	102	31	-	1	2	4	-	-	64
Plumbing and heating eq't. and supplies	160	97	-	36	15	-	-	9	3	115	65	-	26	13	-	-	9	3
Heating equipment (general line)	12	2	-	3	7	-	-	-	-	19	2	-	3	3	-	-	-	-
Pipe, valves and fittings	15	6	-	3	2	-	-	2	-	11	4	-	3	2	-	-	2	-
Plumbing and heating equipment (general line)	60	44	-	14	1	-	-	-	1	51	24	-	5	1	-	-	-	1
Stoves and ranges	14	9	-	3	1	-	-	-	1	10	5	-	2	1	-	-	-	1
All other	61	36	-	15	4	-	-	7	1	53	29	-	13	4	-	-	7	-
Tobacco and its products (except leaf)	137	117	1	5	7	1	-	1	4	71	59	1	4	2	1	-	1	3
Waste materials	232	225	-	-	-	5	-	-	2	130	115	-	-	-	5	-	-	1
Iron and steel scrap	61	59	-	-	-	1	-	-	1	25	23	-	-	-	1	-	-	1
Junk and scrap (general line)	125	122	-	-	-	4	-	-	-	64	50	-	-	-	4	-	-	-
Waste paper, rags and rubber	45	44	-	-	-	-	-	-	1	35	36	-	-	-	-	-	-	-
All other products	745	527	9	45	38	22	16	43	46	475	277	9	41	37	20	14	35	24
Bags and bagging	22	21	-	-	1	-	-	-	-	22	21	-	-	1	-	-	-	-
Beer	143	111	-	5	-	2	-	9	15	27	17	-	3	-	-	-	3	4
Books and periodicals	28	15	1	8	1	-	-	1	2	27	15	1	7	1	-	-	1	2
Cordage and twine	6	-	-	3	-	1	-	2	-	6	-	-	3	-	-	-	2	-
Flowers and nursery stock	47	37	-	-	-	1	8	-	1	40	30	-	-	-	1	8	-	1
Forest products (except lumber)	52	30	1	6	4	2	1	4	4	47	26	1	6	4	2	1	4	3
Leather	35	23	-	3	5	1	-	4	-	33	20	-	3	5	1	-	4	-
Leather goods	60	44	1	4	2	-	-	5	4	53	37	1	4	2	-	-	5	4
Newspapers and magazines	52	40	-	1	1	1	-	5	4	15	5	-	1	1	1	-	2	3
Oils and greases (animal and vegetable)	19	6	-	2	1	8	1	1	-	17	4	-	2	1	8	1	1	-
Rubber, crude	3	2	-	-	-	1	-	-	-	2	1	-	-	-	1	-	-	-
Rubber goods (general line)	8	4	1	1	1	-	-	-	1	8	4	1	1	1	-	-	-	3
Wine and spirituous liquors	134	121	3	2	2	2	-	1	3	78	67	3	2	2	2	-	1	1
Yarn	12	3	-	2	1	1	2	2	1	12	3	-	2	1	1	2	2	1
Miscellaneous kind of business	124	70	2	7	19	2	4	9	11	90	47	2	7	18	2	2	8	4

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TABLE 2A. - STATE OF ILLINOIS

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE	CHICAGO	Type of Establishment Kind of Business	THE STATE	CHICAGO	Type of Establishment Kind of Business	THE STATE	CHICAGO
1/ The "All other types" consists of the following:								
Exporter (grain)	1	1	Limited function wholesalers (continued)			Selling agents (continued)		
Limited function wholesalers	315	188	Tobacco and its products (except leaf)	2	1	Iron and steel	5	4
Toys, novelties, and fireworks	5	5	Iron and steel scrap	1	1	Sheet metal products	1	1
Other amusement and sporting goods	1	-	Waste paper, rags and rubber	1	1	Other metal and metal works	1	1
Automotive eq't., accessories and parts	5	4	Beer	14	8	Paper and its products (general line)	1	1
Tires and tubes	2	1	Books and periodicals	2	2	Paper and its products (specialty lines)	4	4
Other chemicals	2	2	Flowers and nursery stock	1	1	Stationery and stationery supplies	1	1
Clothing and furnishings (general line)	1	1	Forest products (except lumber)	3	2	Petroleum and its products	3	3
Clothing, men's and boys'	3	3	Leather goods	2	2	Stoves and ranges	1	1
Coal	21	16	Newspapers and magazines	4	5	Tobacco and its products (except leaf)	1	1
Drugs (general line)	1	1	Wines and spiritous liquors	3	1	Beer	1	1
Drugs (specialty lines)	3	3	Miscellaneous kinds of business	2	2	Forest products (except lumber)	1	1
Patent medicines	1	-	Export agents	3	3	Leather goods	2	2
Toilet articles and preparations	2	2	Automotive eq't., accessories and parts	2	2	Rubber goods (general line)	1	1
Other drug and drug sundries	1	1	Radios and radio eq't.	1	1	Yarn	1	1
Dry goods (general line)	2	2	Import agents	7	6	Miscellaneous kinds of business	1	1
Notions	3	2	Floor coverings	2	2	Other agents	13	8
Piece goods	2	2	Other foods and grocery specialties	1	1	Clothing, women's and children's	1	1
Radios and radio equipment	1	1	Hardware (specialty lines)	1	1	Drugs (general line)	1	1
Dairy products (general line)	7	4	Other jewelry specialties	1	1	Dry goods (general line)	1	1
Milk and cream	1	-	Paper and its products (general line)	1	-	Hides, skins, and furs (raw)	1	1
All other dairy products	1	-	Miscellaneous kinds of business	1	1	Horses and mules	1	-
Poultry and poultry products	4	2	Selling agents	150	140	Livestock	5	-
Dairy and poultry products	7	7	Sporting goods (general line)	1	1	Fruits and vegetables (fresh)	1	1
Fruits and vegetables (fresh)	9	1	Toys, novelties, and fireworks	1	1	Furniture	1	1
Feed	1	-	Automobiles and other motor vehicles	1	-	House furnishings (except as specified)	1	-
Seeds	1	1	Industrial chemicals	2	2	Groceries (general line)	2	2
Furniture	4	4	Paints and varnishes	1	1	Bulk tank stations (petroleum)	1,333	55
House furnishings (except as specified)	5	5	Other chemicals	3	3	Chain store warehouses	21	11
Musical instruments and sheet music	3	3	Clothing, women's and children's	7	7	Drugs (general line)	1	1
Groceries (general line)	18	2	Furnishings (general line)	1	1	Fruits and vegetables (fresh)	2	2
Confectionery and soft drinks	29	9	Furnishings, men's and boys'	2	2	Furniture	1	1
Fish and sea foods	4	2	Furnishings, women's and children's	1	1	General merchandise	1	1
Meats and meat products	25	22	Millinery and millinery supplies	1	1	Groceries (general line)	11	3
Other food and grocery specialties	48	22	Coal	33	29	Waste and meat products	1	-
Hardware (specialty lines)	3	3	Toilet articles and preparations	2	2	Other foods and grocery specialties	2	2
Jewelry (general line)	3	3	Other drugs and drug sundries	1	1	Tobacco and its products (except leaf)	1	1
Clocks and watches	3	3	Dry goods (general line)	4	4	Miscellaneous kinds of business	1	1
Lumber and millwork	11	9	Piece goods	14	14	Assemblers and country buyers	640	15
Brick and tile	1	1	Other dry goods	1	1	Cotton	1	-
Cement	2	1	Electrical appliances, eq't. and supplies	2	2	Grain	121	1
Office eq't. and supplies (except furniture)	1	1	Radios and radio equipment	1	1	Hides, skins, and furs (raw)	14	-
Other commercial machinery, eq't. and supplies	1	1	Grain	1	-	Horses and mules	5	-
Farm & dairy machinery and eq't.	1	1	Hides, skins, and furs (raw)	1	1	Livestock	33	-
Mechanical rubber goods	1	1	Livestock	1	-	Wool and mohair	2	-
Other industrial machinery, eq't. and supplies	2	2	China, glassware and crockery	2	2	Other farm products (raw materials)	4	-
Surgical, medical and hospital equipment and supplies	1	1	Floor coverings	1	1	Dairy products (general line)	17	3
Other professional eq't. and supplies	1	1	Furniture	2	2	Cheese	2	-
Other service eq't. and supplies	1	1	House furnishings (except as specified)	2	2	Milk and cream	16	-
Paper and its products (specialty lines)	1	1	Confectionery and soft drinks	2	2	Poultry and poultry products	175	4
Stationery and stationery supplies	2	2	Other foods and grocery specialties	8	8	Dairy and poultry products	305	2
Wall paper	1	1	Hardware (specialty lines)	1	1	Fruits and vegetables (fresh)	56	5
Petroleum and its products	19	6	Optical goods	1	1	Other farm products (consumer goods)	4	-
Plumbing and heating eq't. and supplies	1	1	Lumber and millwork	10	10	Feed	12	-
Other plumbing and heating eq't. and supplies	1	-	Asbestos products	1	1	Seeds	5	-
			Brick and tile	1	1	Fish and sea foods	1	1
			Glass	1	1	Other foods and grocery specialties	1	1
			Other lumber and building materials	5	5	Miscellaneous kinds of business	4	-
			Other commercial machinery, eq't. and supplies	1	1	Cooperative marketing associations	125	12
			Other industrial machinery, eq't. and supplies	5	3	Grain	46	1
						Hides, skins, and furs (raw)	1	-

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TABLE 2A. - STATE OF ILLINOIS

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business	THE STATE		Type of Establishment Kind of Business	THE STATE		Type of Establishment Kind of Business	THE STATE	
	CHICAGO			CHICAGO			CHICAGO	
Cooperative marketing associations (continued)			Cooperative marketing associations (continued)			Elevators (continued)		
Horses and mules	1	-	Other farm products (consumer goods)	1	1	Hides, skins, and furs (raw)	2	-
Livestock	35	3	Feed	7	-	Feed	3	1
Dairy products (general line)	7	-	Seeds	2	-	Cream stations	222	5
Milk and cream	5	-	Other farm supplies	1	-	Dairy products (general line)	2	-
Poultry and poultry products	1	1	Miscellaneous kinds of businesses	2	-	Butter	1	-
Dairy and poultry products	9	3	Elevators	610	3	Milk and cream	222	2
Fruits and vegetables (fresh)	5	3	Grain	805	2	Dairy and poultry products	17	1

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	11,924	\$2,816,346	\$322,441	11.4	89,344	\$150,174	\$4,231	\$195,154
Wholesale proper	5,971	965,414	159,515	16.5	50,606	76,736	2,709	122,963
Manufacturers' sales branches	1,439	787,710	101,187	12.8	24,744	47,995	715	46,694
Agents and brokers	1,323	717,702	23,241	3.2	5,330	11,436	364	6,342
All other types	3,191	345,520	38,498	11.1	8,664	14,007	443	19,115
WHOLESALE TRADERS								
WHOLESALE MERCHANTS	5,543	896,344	150,427	16.8	47,961	72,359	2,639	116,564
Amusement and sporting goods	79	5,840	1,570	27.8	461	696	38	1,051
Moving picture films	16	765	228		52	105	3	78
Sporting goods (general line)	10	1,728	534		173	211	1	376
Toys, novelties, and fireworks	33	1,325	335		104	149	21	156
All other	20	1,822	473		132	231	13	441
Automotive products	419	36,871	7,347	19.9	2,779	3,799	61	5,309
Automobiles and other motor vehicles	39	9,550	1,212		542	668	3	542
Automobile equipment, accessories & parts	322	15,676	5,043		1,937	2,644	48	4,211
Tires and tubes	58	11,645	1,092		300	487	10	556
Chemicals	90	7,418	1,889	25.5	495	873	28	1,162
Dyestuffs	4	1,129	181		34	111	1	63
Industrial chemicals	6	1,468	298		63	153	-	83
Paints and varnishes	57	3,375	1,050		306	454	14	872
All other	23	1,446	350		92	155	13	144
Clothing and furnishings	252	38,788	6,005	15.5	1,779	2,900	111	3,978
Clothing and furnishings (general line)	21	2,455	392		155	168	9	250
Clothing, men's and boys'	42	4,802	535		158	249	8	783
Clothing, women's and children's	72	13,563	1,550		443	757	60	559
Furnishings (general line)	5	172	32		10	16	4	33
Furnishings, men's and boys'	31	7,131	1,643		423	835	9	1,159
Furnishings, women's and children's	20	1,879	377		110	188	2	244
Hosiery	17	2,356	264		68	136	3	119
Millinery and millinery supplies	18	2,043	467		205	177	7	64
Shoes and other footwear	28	4,387	745		207	374	9	767
Coal	106	18,032	3,388	18.8	798	1,544	187	2,283
Drugs and drug sundries	65	21,680	3,195	14.7	928	1,515	24	2,834
Drugs (general line)	15	14,303	1,614		500	895	11	2,036
Drugs (specialty lines)	11	191	73		33	38	2	36
Patent medicines	6	310	62		18	25	1	31
Toilet articles and preparations	19	2,426	794		294	390	7	233
All other	14	4,450	652		83	167	3	498
Dry goods	170	65,849	12,154	18.5	4,711	5,949	38	16,046
Dry goods (general line)	20	49,312	9,411		3,903	4,738	7	13,145
Knit goods	13	2,557	451		130	203	8	247
Notions	33	2,040	394		132	158	5	340
Piece goods	63	8,930	1,363		340	557	7	1,562
All other	41	3,010	535		207	293	11	752
Electrical goods	166	19,454	4,708	24.2	1,674	2,515	44	2,815
Electrical appliances equipment and supplies	116	12,834	2,861		916	1,547	30	1,832
Radio and radio equipment	37	2,980	834		235	361	13	718
Refrigerators	13	3,640	1,013		523	607	1	265

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALEERS PROPER (continued)								
Farm products—raw materials	145	\$57,465	\$5,385	9.4	1,099	\$2,302	\$24	\$9,360
Grain	94	45,343	4,523		913	1,977	21	8,707
Hides, skins, and furs (raw)	24	3,318	404		99	170	1	420
Horses and mules	6	1,426	115		18	16	-	12
Livestock	7	4,318	85		24	41	1	54
Tobacco (leaf)	3	167	62		14	36	-	44
Wool and mohair	4	1,907	80		14	16	-	23
All other	7	986	116		17	46	1	100
Farm products—consumer goods	749	157,050	18,074	11.5	5,263	8,199	275	4,953
Dairy products (general line)	107	11,913	4,051		1,272	1,829	32	198
Butter	4	283	51		20	29	2	8
Cheese	15	6,485	894		128	247	-	325
Milk and cream	34	2,806	941		272	457	4	14
All other dairy products	19	10,584	523		146	217	8	267
Poultry and poultry products	138	29,719	1,906		604	864	46	412
Dairy and poultry products	97	32,932	3,498		1,090	1,858	50	1,844
Fruits and vegetables (fresh)	334	58,622	5,999		1,668	2,598	129	1,555
All other	3	3,706	211		53	100	4	330
Farm supplies	114	12,238	3,012	24.6	1,202	1,276	40	1,745
Feed	79	3,732	546		204	261	16	328
Seeds	30	8,213	2,401		985	989	20	1,348
All other	5	293	65		13	26	4	35
Furniture and house furnishings	148	11,069	2,925	26.4	1,013	1,520	112	2,753
China, glassware and crockery	14	386	176		70	93	1	118
Floor coverings	14	3,201	679		129	291	30	1,167
Furniture	42	2,513	696		250	342	36	407
House furnishings (except as specified)	69	3,374	885		426	522	45	702
Musical instruments and sheet music	9	1,595	489		138	272	-	359
General merchandise	8	12,161	2,120	17.4	808	913	20	1,818
Groceries and foods (except farm products)	1,003	177,940	27,291	15.3	9,337	14,060	376	17,103
Groceries (general line)	150	65,964	10,035		3,937	5,791	41	10,233
Confectionery and soft drinks	195	24,208	3,119		1,113	1,474	46	1,422
Fish and sea foods	69	8,380	2,244		406	858	57	515
Meats and meat products	165	26,825	4,008		1,332	2,173	66	712
Other food and grocery specialties	424	52,563	7,885		2,549	3,764	166	4,221
Hardware	64	15,406	3,393	22.0	1,345	1,536	12	4,974
Hardware (general line)	24	12,854	2,812		1,147	1,231	10	4,433
Hardware (specialty lines)	40	2,552	581		198	305	2	541
Jewelry and optical goods	128	12,614	3,400	27.0	953	1,501	40	3,842
Jewelry (general line)	45	5,051	1,411		444	609	11	2,389
Clocks and watches	11	3,246	554		94	215	5	367
Diamonds and other precious stones	8	327	60		11	29	6	242
Other jewelry specialties	37	1,793	498		151	289	14	435
Optical goods	21	2,197	877		253	419	4	409
Lumber and building materials (other than metal)	164	15,673	4,321	31.6	1,151	2,058	363	3,332
Lumber and millwork	71	5,451	1,469		403	686	104	1,971
Brick and tile	4	1,018	146		27	80	7	46
Cement	5	319	63		20	25	1	50
Glass	21	776	353		56	221	154	120
All other	63	6,109	2,290		645	1,045	97	1,145

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Machinery, equipment and supplies (except electrical)	377	\$32,642	\$9,913	30.4	3,091	\$4,260	\$212	\$8,228
Commercial machinery, equipment and supplies	72	4,166	1,251		433	580	33	908
Office equipment and supplies (except furniture)	26	2,167	678		262	315	14	426
Store equipment and supplies	20	663	217		58	96	4	123
All other	26	1,356	356		113	169	15	359
Construction machinery, equipment and supplies	10	2,196	754		106	270	2	734
Road machinery and equipment	4	360	70		23	39	1	35
All other	6	1,836	684		83	231	1	699
Farm and dairy machinery and equipment	10	804	184		53	74	3	219
Industrial machinery, equipment and supplies	133	12,135	3,421		1,056	1,825	128	2,794
Bottle and bottling equipment	16	947	176		56	83	9	104
Mill and mine supplies (general line)	35	6,217	1,581		534	819	60	1,715
All other	82	4,971	1,664		466	923	59	977
Professional equipment and supplies	61	4,416	1,418		501	714	28	1,246
Dental equipment and supplies	17	1,227	365		121	190	6	313
Surgical, medical and hospital equipment and supplies	13	1,080	348		87	163	2	206
All other	31	2,109	705		293	361	20	727
Service equipment and supplies	77	6,873	2,280		822	1,133	10	2,063
Barber and beauty parlor equipment and supplies	32	1,827	612		238	255	2	340
Laundry equipment and supplies	6	1,302	356		75	173	2	178
All other	39	5,744	1,312		509	705	6	1,545
Transportation equipment and supplies	14	2,052	605		120	264	8	264
Railroad equipment and supplies	9	1,738	533		94	228	8	186
All other	5	314	72		26	36	-	78
Metals (except scrap)	63	16,779	3,920	23.4	1,298	2,345	105	6,209
Iron and steel	36	14,837	3,543		1,182	2,154	77	5,879
Sheet metal products	11	527	116		42	77	18	55
Other metal and metal work	16	1,415	261		74	114	10	275
Paper and its products	165	50,849	6,831	22.1	2,145	3,585	72	4,981
Paper and its products (general line)	43	14,684	3,127		1,053	1,726	49	2,379
Paper and its products (specialty lines)	70	11,347	2,263		659	1,223	15	1,590
Stationery and stationery supplies	24	2,708	736		243	334	4	354
Wall paper	28	2,110	705		190	302	4	658
Petroleum and its products	108	16,110	2,590	16.1	593	950	23	909
Plumbing and heating equipment and supplies	97	6,956	1,950	28.0	609	943	60	1,821
Pipe, valves and fittings	6	1,060	232		73	110	6	153
Plumbing and heating equipment (general line)	44	5,903	928		288	401	18	1,227
Stoves and ranges	9	606	282		84	152	3	88
All other	38	1,397	491		164	280	33	363
Tobacco and its products (except leaf)	117	33,188	1,699	5.1	618	922	22	1,784

WHOLESALE DISTRIBUTION: 1933

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Census of
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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE TRADERS PROPER (continued)								
Waste materials	225	\$18,459	\$2,244	12.2	882	\$1,153	\$133	\$2,093
Iron and steel scrap	59	6,762	812		210	448	31	1,064
Junk and scrap (general line)	122	8,364	901		350	424	91	806
Waste paper, rags and rubber	44	3,333	531		322	281	11	223
All other products	527	58,013	11,113	19.2	2,942	4,445	219	5,181
Bags and bagging	21	1,257	288		165	182	8	202
Beer	111	23,829	5,176		561	1,258	27	348
Books and periodicals	15	1,669	527		159	287	30	480
Flowers and nursery stock	37	1,734	528		181	267	10	185
Forest products (except lumber)	30	1,783	420		187	265	15	162
Leather	23	6,935	446		118	225	2	652
Leather goods	44	2,748	419		133	205	16	343
Newspapers and magazines	40	4,393	852		588	644	53	152
Oils and greases (animal and vegetable)	6	1,890	257		98	114	-	164
Rubber goods (general line)	4	288	49		23	25	-	16
Wines and spirituous liquors	121	4,511	740		234	306	15	1,548
Yarn	3	655	75		24	24	3	87
Miscellaneous kinds of business	72	6,321	1,338		471	663	40	641
	113	28,425	3,385	11.9	1,067	1,700	15	4,153
IMPORTERS								
Amusement and sporting goods	3	45	9	20.0	4	3	-	12
Drugs and drug sundries	3	297	54	18.2	22	29	-	55
Dry goods	21	957	163	17.0	60	101	1	96
Notions	10	274	63		22	38	1	48
All other	11	683	100		38	63	-	48
Farm products—consumer goods	3	2,129	70	3.3	30	40	6	3
Furniture and house furnishings	7	441	110	24.9	29	53	-	163
House furnishings	4	347	89		26	47	-	136
All other	3	94	21		3	6	-	27
Groceries and foods (except farm products)	41	12,475	2,224	17.8	734	1,152	4	2,179
Jewelry and optical goods	6	147	30	20.4	14	18	-	35
Diamonds and other precious stones	5	108	17		6	8	-	10
Other jewelry specialties	5	39	13		8	8	-	25
Machinery, equipment and supplies (except electrical)	5	366	110	30.1	34	47	3	178
Metals (except scrap)	3	82	27	32.9	9	18	-	57
All other kinds of business	21	11,486	588	5.1	131	241	1	1,377
	315	40,645	5,703	14.0	1,578	2,677	55	2,266
LIMITED FUNCTION WHOLESALE TRADERS								
Amusement and sporting goods	6	189	48	25.4	22	25	-	59
Automotive products	7	3,209	794	24.7	170	271	1	607
Clothing and furnishings	4	160	17	10.6	6	9	-	1
Coal	21	16,386	1,477	9.0	279	766	10	-
Drugs and drug sundries	8	269	39	14.5	16	17	1	38
Drugs (specialty lines)	3	61	17		8	8	-	5
All other	5	208	22		8	9	1	33
Dry goods	7	1,451	108	7.3	31	63	1	62
Notions	3	55	9		4	2	-	7
All other	4	1,396	97		27	61	1	55

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
LIMITED FUNCTION WHOLESALERS								
(continued)								
Farm products—consumer goods	29	\$1,265	\$277	21.9	104	\$142	\$1	\$20
Dairy products (general line)	7	543	165		48	81	-	5
Poultry and poultry products	4	234	39		16	21	-	1
Dairy and poultry products	7	408	57		23	36	1	13
All other	11	80	16		17	4	-	1
Furniture and house furnishings	12	1,819	334	18.4	80	110	8	308
Furniture	4	1,070	92		15	21	-	1
House furnishings (except china, glass- ware and floor coverings)	5	467	95		25	39	5	202
Musical instruments and sheet music	3	282	147		40	50	3	105
Groceries and foods (except farm products)	124	6,650	872	13.1	348	468	22	520
Groceries (general line)	18	3,077	256		129	153	4	386
Confectionery and soft drinks	29	770	139		43	50	6	48
Fish and sea foods	4	33	11		5	5	1	-
Meats and meat products	25	1,130	99		37	53	5	70
All other food and grocery specialties	48	1,640	367		134	207	6	66
Hardware	3	61	20	32.8	9	12	-	10
Jewelry and optical goods	6	1,253	508	40.5	189	305	2	275
Jewelry (general line)	3	438	60		13	16	2	52
Clocks and watches	3	815	448		176	289	-	223
Lumber and building materials (other than metal)	14	1,192	115	9.6	23	53	1	-
Lumber and millwork	11	1,088	106		22	48	1	-
All other	3	104	9		1	5	-	-
Machinery, equipment and supplies (except electrical)	9	674	334	49.6	107	133	-	152
Industrial machinery, equipment and supplies	3	87	16		6	7	-	14
All other	6	587	318		101	126	-	138
Paper and its products	4	887	92	10.4	37	50	-	18
Petroleum and its products	19	1,525	119	7.8	21	47	1	9
All other kinds of business	42	3,655	551	15.1	136	206	7	187
Beer	14	72	10		4	3	-	2
Forest products (except lumber)	3	299	45		10	23	-	-
Newspapers and magazines	4	800	99		33	53	3	-
Wines and spirituous liquors	3	11	4		2	2	1	1
Miscellaneous	18	2,473	393		87	125	3	184
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	11	5,726	1,000	17.5	351	474	-	321
Moving picture films	5	3,996	590		194	358	-	44
All other	6	1,730	410		157	116	-	277
Automotive products	45	32,650	5,894	18.1	1,265	2,574	11	3,262
Automobiles and other motor vehicles	14	15,283	2,340		652	1,308	-	1,342
Automobile equipment, accessories and parts	18	6,857	1,988		311	587	4	557
Tires and tubes	13	10,510	1,566		302	679	7	1,363

WHOLESALE DISTRIBUTION: 1933

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Chemicals	61	\$33,197	\$5,342	16.1	1,100	\$2,431	\$2	\$4,471
Dyestuffs	3	499	92		18	54	-	68
Industrial chemicals	12	14,631	1,623		291	748	-	1,075
Paints and varnishes	24	13,119	2,395		521	1,034	1	2,801
All other	22	4,948	1,232		270	595	1	527
Clothing and furnishings	48	12,531	2,492	19.9	614	1,191	22	2,522
Clothing, men's and boys'	11	1,451	234		92	96	8	634
Clothing, women's and children's	8	1,032	166		57	99	-	44
Furnishings (general line)	4	1,356	278		59	141	4	172
Furnishings, men's and boys'	11	4,590	1,128		238	501	1	782
Furnishings, women's and children's	4	1,537	189		50	113	-	246
Hosiery	5	782	87		26	50	1	117
All other	5	1,773	410		92	191	8	527
Drugs and drug sundries	17	12,156	2,704	22.2	407	821	2	571
Drugs (specialty lines)	5	5,128	1,347		289	560	-	289
Patent medicines	3	3,473	1,069		47	150	-	77
Toilet articles and preparations	5	2,562	197		52	73	2	95
All other	4	993	91		19	38	-	110
Dry goods	29	7,044	830	11.8	210	388	5	742
Knit goods	3	117	24		3	13	-	13
Notions	8	2,174	220		86	141	1	92
Piece goods	14	3,319	298		79	169	4	451
All other	4	1,434	288		42	65	-	186
Electrical goods	49	36,763	5,590	15.2	1,836	3,313	39	3,921
Electrical appliances, equipment and supplies	42	31,898	4,955		1,684	2,997	34	3,568
Radios and radio equipment	4	4,761	597		141	290	-	338
Refrigerators	3	104	38		11	26	5	15
Farm products—consumer goods	18	12,077	2,397	19.8	406	784	1	1,632
Dairy products (general line)	4	4,341	465		130	197	1	1,243
Cheese	3	3,582	1,074		87	144	-	374
All other dairy products	7	1,989	830		175	428	-	13
All other	4	165	28		14	15	-	2
Farm supplies	3	1,218	384	31.5	109	133	2	431
Furniture and home furnishings	40	10,134	1,244	12.3	317	592	9	727
China, glassware and crockery	4	714	92		23	49	1	38
Floor coverings	4	4,460	162		35	87	-	287
Furniture	17	2,420	621		170	285	5	291
All other	15	2,540	369		89	171	3	111
Groceries and foods (except farm products)	233	163,583	23,732	14.5	5,072	9,377	62	6,597
Confectionery and soft drinks	11	17,883	4,254		437	811	-	1,189
Meats and meat products	67	63,044	5,602		1,905	3,221	32	2,190
Other food and grocery specialties	155	82,656	13,876		2,730	5,345	30	3,218
Hardware	18	3,898	638	16.4	225	379	-	526
Jewelry and optical goods	22	3,650	838	23.0	258	433	-	678
Jewelry (general line)	3	1,127	63		15	35	-	56
Other jewelry specialties	8	1,083	199		50	103	-	251
Optical goods	11	1,440	576		191	295	-	371

WHOLESALE DISTRIBUTION: 1933

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Table 2 B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Lumber and building materials (other than metal)	21	\$12,137	\$2,284	18.8	475	\$1,286	\$91	\$1,725
Lumber and millwork	4	1,398	152		24	65	1	90
Asbestos products	4	3,431	598		144	321	-	67
Brick and tile	3	1,095	72		12	33	-	166
All other	10	6,213	1,462		295	806	90	1,402
Machinery, equipment and supplies (except electrical)	210	83,193	11,903	22.4	3,656	6,658	69	8,462
Commercial machinery, equipment and supplies	40	7,432	1,949		798	1,243	7	899
Office equipment and supplies (except furniture)	28	6,644	1,730		716	1,113	4	843
All other	12	888	219		82	130	3	54
Construction machinery, equipment and supplies	10	2,318	285		104	149	-	308
Farm and dairy machinery and equipment	24	5,754	1,334		468	662	7	1,577
Industrial machinery, equipment and supplies	97	20,877	4,493		1,154	2,709	44	3,228
Machine tools	3	1,484	167		46	81	1	132
Mechanical rubber goods	6	2,051	239		55	135	1	112
Mill and mine supplies (general line)	5	1,989	530		128	308	-	1,057
All other	83	15,353	3,557		924	2,176	42	1,905
Professional equipment and supplies	25	13,240	2,300		827	1,186	-	1,605
Dental equipment and supplies	4	737	223		81	109	-	181
Surgical, medical and hospital equipment and supplies	8	2,591	704		273	328	-	228
All other	13	9,912	1,373		473	751	-	1,196
Service equipment and supplies	14	3,672	1,642		305	689	11	847
Laundry equipment and supplies	6	1,968	990		173	380	11	406
All other	8	1,604	652		132	309	-	441
Metals (except soap)	50	18,858	2,389	12.7	769	1,281	16	3,896
Iron and steel	29	7,871	1,320		490	746	10	2,577
Sheet metal products	5	875	198		56	84	5	125
Other metal and metal works	16	10,112	871		223	452	1	1,193
Paper and its products	28	16,295	1,992	12.2	590	966	4	1,049
Paper and its products (general line)	3	10,686	813		306	380	-	652
Paper and its products (specialty lines)	16	5,040	915		199	472	1	400
Stationery and stationery supplies	9	569	264		85	114	3	97
Plumbing and heating equipment and supplies	36	7,427	1,599	21.5	518	832	23	1,197
Heating equipment (general line)	3	384	97		26	52	-	106
Pipe, valves and fittings	3	454	92		32	39	-	145
Plumbing and heating equipment (general line)	14	3,795	824		290	421	6	656
Stoves and ranges	3	503	29		14	11	1	39
All other	13	2,291	557		156	309	16	251
Tobacco and its products (except leaf)	6	3,961	586	14.8	150	342	17	218

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
All other kinds of business	47	\$24,249	\$4,871	19.5	1,193	\$2,092	\$28	\$3,719
Beer	6	2,474	558		79	156	2	44
Books and periodicals	8	3,221	1,407		395	736	9	761
Cordage and twine	3	2,308	195		63	119	1	151
Forest products (except lumber)	6	2,746	613		88	145	-	683
Leather	3	3,946	255		20	45	1	839
Leather goods	4	672	221		60	106	1	181
Miscellaneous	17	8,882	1,422		498	785	14	1,060
WITHOUT STOCKS								
Amusement and sporting goods	7	3,216	1,088	33.8	247	415	-	-
Automotive products	6	590	54	9.8	12	32	-	-
Chemicals	17	3,648	554	15.2	117	310	5	12
Paints and varnishes	7	1,078	298		70	183	5	12
All other	10	2,575	256		47	127	-	-
Clothing and furnishings	23	4,174	239	5.7	56	133	1	5
Clothing, men's and boys'	4	1,514	106		17	48	1	-
Furnishings, (general line)	6	459	24		8	14	-	6
Furnishings, men's and boys'	4	272	30		14	19	-	-
Furnishings, women's and children's	3	69	19		6	14	-	-
All other	6	1,860	60		11	38	-	-
Coal	8	17,413	2,212	12.7	531	866	-	-
Drugs and drug sundries	6	5,871	1,000	25.8	273	659	-	-
Dry goods	28	9,321	600	6.4	276	363	1	-
Notions	7	2,055	373		223	237	-	-
Piece goods	16	6,833	191		46	103	-	-
All other	5	433	36		7	23	1	-
Electrical goods	22	1,789	389	21.7	102	220	3	1
Furniture and house furnishings	32	6,278	579	9.2	142	332	3	8
China, glassware and crockery	6	1,104	62		18	43	-	-
Floor coverings	5	3,761	369		75	208	-	-
Furniture	16	923	93		36	83	3	-
House furnishings, (except as specified)	6	487	55		15	28	-	8
Groceries and foods (except farm products)	13	30,787	2,948	9.6	786	1,464	2	-
Hardware	5	472	38	8.1	13	27	-	-
Jewelry and optical goods	6	3,870	477	12.3	96	239	-	-
Lumber and building materials (other than metal)	21	6,965	1,278	18.3	243	591	1	-
Brick and tile	4	855	93		20	54	-	-
All other	17	6,110	1,183		223	537	1	-
Machinery, equipment and supplies (except electrical)	112	37,900	2,603	6.9	621	1,461	6	2
Commercial machinery, equipment and supplies	14	958	149		50	108	1	2
Office equipment and supplies (except furniture)	8	608	102		38	77	1	2
All other	6	350	47		12	31	-	-
Construction machinery, equipment and supplies	9	1,295	224		78	134	1	-
Construction machinery	3	230	86		15	40	-	-
All other	6	1,065	138		63	94	1	-
Farm and dairy machinery and equipment	5	1,440	231		42	76	-	-

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Machinery, equipment and supplies (except electrical) (continued)								
Industrial machinery, equipment and supplies	62	\$27,383	\$1,302		327	\$726	\$4	\$-
Machine tools	3	189	53		11	24	-	-
Mechanical rubber goods	4	361	22		10	12	-	-
All other	55	26,833	1,227		306	690	4	-
Professional equipment and supplies	3	296	102		27	40	-	-
Service equipment and supplies	5	1,029	64		15	37	-	-
Transportation equipment and supplies	14	5,499	531		82	330	-	-
Metals (except scrap)	42	125,643	3,861	3.1	768	2,191	255	-
Iron and steel	32	117,075	3,175		658	1,806	254	-
Other metal and metal works	10	8,568	686		112	385	1	-
Paper and its products	34	27,603	1,576	5.7	276	809	2	-
Paper and its products (general line)	7	15,301	821		116	328	-	-
Paper and its products (specialty lines)	22	11,632	692		144	440	2	-
Stationery and stationery supplies	5	670	63		16	41	-	-
Plumbing and heating equipment and supplies	15	3,954	812	20.5	230	425	-	-
Heating equipment (general line)	7	1,355	123		28	61	-	-
All other	8	2,599	689		202	362	-	-
Tobacco and its products (except leaf)	7	18,505	473	2.6	114	227	-	-
All other kinds of business	43	10,967	1,899	17.3	521	976	33	-
Forest products (except leaf)	4	733	53		9	21	-	-
Leather	5	1,016	67		13	36	-	-
Miscellaneous	34	9,218	1,779		499	919	33	-
AGENTS AND BROKERS								
BROKERS	263	214,939	3,374	1.6	753	1,688	32	119
Coal	4	810	64	7.9	14	34	1	-
Dry goods	5	172	1	0.6	-	-	-	-
Farm products-raw materials	35	55,488	452	0.8	101	250	11	15
Grain	15	37,889	195		39	93	3	15
Hides, skins, and furs (raw)	5	4,440	38		6	15	5	-
Livestock	11	12,810	190		50	124	3	-
All other	4	349	29		6	18	-	-
Farm products-consumer goods	39	21,527	551	2.6	100	223	5	26
Fruits and vegetables (fresh)	28	7,012	370		69	136	5	26
All other	11	14,515	181		31	87	-	-
Farm supplies	7	1,570	24	1.5	8	10	-	-
Feed	4	1,408	20		7	9	-	-
All other	3	162	4		1	1	-	-
Furniture and house furnishings	5	671	54	8.0	29	29	-	-
Groceries and foods (except farm products)	91	108,435	1,560	1.4	357	836	4	64
Fish and sea foods	3	302	20		7	6	-	-
Meats and meat products	5	7,730	120		24	46	-	-
Other food and grocery specialties	83	100,403	1,420		326	784	4	64
Jewelry and optical goods	8	277	8	2.9	3	2	-	2
Jewelry (general line)	3	236	4		1	1	-	-
All other	5	42	4		2	1	-	2

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
BROKERS (continued).								
Lumber and building materials (other than metal)	21	\$2,656	\$142	5.3	39	\$74	\$2	\$-
Machinery, equipment and supplies (except electrical)	9	207	19	9.2	8	14	-	-
Industrial machinery, equipment and supplies	6	87	7		5	5	-	-
Transportation equipment and supplies	3	120	12		3	9	-	-
Petroleum and its products	5	2,747	85	3.1	14	44	2	-
Waste materials	5	1,874	60	4.3	18	40	2	-
All other kinds of business	29	18,505	334	1.8	62	132	5	12
Oils and greases (animal and vegetable)	8	15,189	176		21	56	2	-
Miscellaneous	21	3,316	158		41	76	3	12
COMMISSION MERCHANTS	302	516,743	8,974	2.8	2,232	4,616	148	4,031
Clothing and furnishings	3	438	31	7.1	10	18	1	8
Dry goods	16	13,577	404	3.0	87	208	1	342
Notions	3	3,189	191		51	83	1	303
All other	13	10,388	213		36	125	-	39
Farm products—raw materials	154	244,704	4,261	1.7	1,109	2,374	61	2,722
Grain	39	67,157	1,452		297	688	7	2,716
Livestock	108	175,296	2,723		791	1,652	50	1
All other	7	2,251	86		21	36	4	5
Farm products—consumer goods	84	48,526	3,614	7.4	824	1,681	70	853
Dairy and poultry products	9	5,333	167		46	83	2	384
Fruits and vegetables (fresh)	72	43,078	3,427		773	1,586	62	469
All other	3	115	20		5	12	6	-
Furniture and home furnishings	7	893	94	10.6	25	54	2	4
Furniture	3	375	46		16	23	2	2
All other	4	508	48		9	31	-	2
Groceries and foods (except farm products)	5	1,415	61	4.3	18	26	-	15
Lumber and building materials (other than metal)	5	302	28	9.3	3	9	-	-
Petroleum and its products	3	65	5	7.7	2	1	-	-
All other kinds of business	25	6,833	476	7.0	154	245	13	87
Flowers and nursery stock	8	1,861	325		117	172	9	9
Miscellaneous	17	4,972	151		37	73	4	78
EXPORT AGENTS	3	1,092	48	4.4	16	26	-	-
IMPORT AGENTS	7	261	37	14.2	7	12	-	48
MANUFACTURERS' AGENTS	585	85,218	5,622	6.6	1,280	2,619	133	1,303
Amusement and sporting goods	11	958	54	5.6	16	24	3	-
Toys, novelties and fireworks	7	375	25		7	9	1	-
All other	4	583	29		9	16	2	-
Automotive products	16	3,360	385	11.5	96	201	2	41
Chemicals	20	3,211	226	7.0	54	103	3	58
Industrial chemicals	4	1,656	124		29	60	-	42
Paints and varnishes	4	385	16		4	6	1	10
All other	12	1,170	86		21	37	2	6

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' AGENTS (continued)								
Clothing and furnishings	86	\$10,575	\$393	3.7	107	\$170	\$6	\$8
Clothing and furnishings (general line)	4	174	10		3	3	1	-
Clothing, men's and boys'	8	284	24		8	17	-	-
Clothing, women's and children's	40	4,603	240		61	108	5	6
Furnishings (general line)	3	450	14		4	4	-	-
Furnishings, women's and children's	8	662	32		8	13	-	2
Hosiery	4	1,350	26		9	13	-	-
Millinery and millinery supplies	15	1,297	30		13	11	-	-
All other	6	1,765	17		1	1	-	-
Drugs and drug sundries	4	92	14	15.2	6	5	-	5
Dry goods	101	26,150	760	2.9	195	408	5	133
Dry goods (general line)	3	158	19		7	7	-	-
Knit goods	8	544	33		13	18	2	-
Notions	17	1,321	71		18	31	-	1
Piece goods	61	21,317	546		136	283	2	128
All other	12	2,810	91		21	69	1	4
Electrical goods	25	3,078	245	7.9	48	89	15	21
Radios and radio equipment	6	704	20		3	4	1	1
All other	19	2,374	223		45	85	14	20
Furniture and house furnishings	53	7,427	518	7.0	117	240	7	8
China, glassware and crockery	9	1,607	178		32	62	4	-
Floor coverings	6	901	40		9	20	-	-
Furniture	13	1,792	161		38	96	2	-
House furnishings (except see specified)	25	3,127	139		38	62	1	8
Groceries and foods (except farm products)	15	2,979	81	2.7	18	44	1	10
Hardware	11	1,385	148	10.7	28	62	-	10
Jewelry and optical goods	15	976	102	10.5	26	50	-	-
Jewelry (general line)	6	636	85		25	49	-	-
All other	9	340	17		1	1	-	-
Lumber and building materials (other than metal)	16	2,891	135	4.7	30	75	32	7
Lumber and millwork	9	2,253	73		16	28	-	1
All other	7	638	62		14	47	32	6
Machinery, equipment and supplies (except electrical)	124	8,381	1,415	16.9	285	621	25	146
Commercial machinery, equipment and supplies	19	791	153		52	85	10	7
Office equipment and supplies (except furniture)	6	354	116		45	66	3	2
Store equipment and supplies	4	14	3		1	1	-	1
All other	9	423	34		6	18	7	4
Construction machinery, equipment and supplies	10	293	71		16	33	1	2
Road machinery and equipment	3	52	10		2	3	-	1
All other	7	241	61		14	30	1	1
Industrial machinery, equipment and supplies	59	3,517	396		105	177	9	20
Bottles and bottling equipment	3	681	34		5	5	-	-
Machine tools	4	367	13		4	4	-	-
Mill and mine supplies (general line)	3	63	12		10	8	-	1
All other	49	2,406	337		86	160	9	19

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
Machinery, equipment and supplies (except electrical) (continued)								
Service equipment and supplies	11	\$471	\$102		17	\$58	\$-	\$13
Laundry equipment and supplies	3	65	13		5	7	-	11
All other	8	406	89		12	51	-	2
Transportation equipment and supplies	20	3,076	662		84	249	5	90
All other	5	233	31		9	20	-	14
Metals (except scrap)	10	1,588	27	1.7	10	12	1	-
Iron and steel	4	300	9		3	4	-	-
Other metal and metal work	6	1,288	18		7	8	1	-
Paper and its products	24	3,491	234	6.7	46	68	4	3
Paper and its products (general line)	6	2,500	110		30	51	1	-
Paper and its products (specialty lines)	13	718	30		8	10	1	3
Stationery and stationery supplies	5	273	94		8	7	2	-
Plumbing and heating equipment and supplies	9	1,052	119	11.3	13	22	6	1
All other kinds of business	45	7,624	768	10.1	187	425	23	852
Beer	9	703	82		21	36	1	8
Forest products (except lumber)	4	2,802	118		27	56	-	442
Leather	4	177	3		-	-	-	-
Leather goods	5	204	10		2	3	-	-
Newspapers and magazines	5	985	372		87	226	22	2
Miscellaneous	18	2,753	183		50	104	-	400
SELLING AGENTS	150	80,833	4,627	5.7	925	2,173	41	824
Chemicals	6	2,474	344	13.9	66	78	-	186
Clothing and furnishings	12	2,180	94	4.3	21	48	2	4
Clothing, women's and children's	7	1,396	77		19	41	2	3
All other	5	784	17		2	7	-	1
Coal	33	21,268	1,490	7.0	289	716	12	83
Drugs and drug sundries	3	937	295	31.5	145	180	-	-
Dry goods	19	18,932	293	1.5	57	187	-	1
Piece goods	14	15,700	242		43	154	-	-
All other	5	3,232	51		9	33	-	1
Electrical goods	3	424	35	8.3	6	22	6	18
Farm products—raw materials	3	1,197	20	1.7	8	11	-	6
Furniture and house furnishings	7	2,352	247	10.5	50	96	7	-
Groceries and foods (except farm products)	10	3,130	36	1.2	10	15	-	22
Lumber and building materials (other than metal)	18	3,947	719	18.2	90	299	4	272
Lumber and millwork	10	1,947	142		29	67	3	20
All other	8	2,000	577		61	232	1	252
Machinery, equipment and supplies (except electrical)	6	1,596	149	9.3	27	99	4	-
Metals (except scrap)	7	10,781	569	5.3	87	280	5	229
Paper and its products	6	2,974	105	3.5	21	65	1	2
Petroleum and its products	3	2,724	45	1.7	8	34	-	-
All other kinds of business	14	5,917	186	3.1	40	105	-	7
OTHER AGENTS	13	18,616	559	3.0	117	502	10	17
Farm products—raw materials	5	1,026	37	3.6	10	14	6	1
All other kinds of business	8	17,590	522	3.0	107	288	2	16

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES								
<u>BULK TANK STATIONS (petroleum)</u>	1,333	\$110,765	\$26,275	23.7	4,653	\$7,862	\$95	\$7,405
<u>CHAIN STORE WAREHOUSES</u>	21	75,481	4,451	5.9	1,195	2,471	51	3,198
Groceries and foods (except farm products)	14	61,746	5,080	5.0	812	1,263	30	2,156
All other kinds of business	7	13,735	1,351	9.8	363	508	1	1,042
<u>ASSEMBLERS AND COUNTRY BUYERS</u>	660	34,604	2,808	8.1	972	1,215	117	2,438
Farm products—raw materials	188	21,766	1,337	6.1	381	596	52	1,766
Grain	121	17,835	1,151		323	527	18	1,562
Hides, skins and furs (raw)	14	466	56		16	28	9	118
Horses and mules	5	166	6		5	2	1	-
Livestock	35	3,018	102		35	33	8	25
All other	7	281	22		4	6	2	61
Farm products—consumer goods	455	11,865	1,363	11.5	548	580	74	467
Dairy products (general line)	17	846	275		101	154	6	7
Milk and cream	16	82	12		9	5	1	-
Poultry and poultry products	175	4,921	490		215	219	37	141
Dairy and poultry products	205	3,705	394		166	157	25	250
Fruits and vegetables (fresh)	36	598	156		58	30	5	52
All other	6	1,711	38		19	15	-	7
Farm supplies	17	745	68	9.1	29	24	4	164
Feed	12	464	39		18	14	3	45
Seeds	5	281	29		11	10	1	121
All other kinds of business	6	250	38	15.5	14	15	1	41
<u>COOPERATIVE MARKETING ASSOCIATIONS</u>	125	66,365	1,720	2.6	545	911	55	515
Farm products—raw materials	65	53,525	1,234	2.3	330	665	51	541
Grain	48	3,339	248		74	120	5	314
All other	37	50,286	986		256	545	26	27
Farm products—consumer goods	28	11,938	374	5.1	162	182	2	22
Dairy products (general line)	7	536	53		27	23	-	7
Milk and cream	5	167	11		7	6	1	-
Dairy and poultry products	9	5,718	219		96	108	1	14
All other	7	5,718	91		32	51	-	1
Farm supplies	12	800	112	14.0	55	64	2	150
<u>ELEVATORS</u>	810	56,685	3,084	5.4	1,216	1,429	154	5,426
<u>CREAM STATIONS</u>	242	1,624	182	11.2	105	99	51	65
CHICAGO	6,108	2,515,720	261,324	11.5	70,294	123,901	2,888	155,983
Wholesalers proper	3,678	806,785	132,512	16.4	40,471	64,069	1,877	102,148
Manufacturers' sales branches	1,188	744,008	97,297	13.1	22,531	24,727	656	42,066
Agents and brokers	1,145	606,710	20,977	3.5	4,659	10,240	292	6,226
All other types	99	158,217	10,538	6.7	2,633	4,865	63	5,549
WHOLESALE MERCHANTS	3,379	743,950	124,030	16.7	38,066	59,946	1,625	96,070
Amusement and sporting goods	65	5,239	1,484	28.3	453	663	34	261
Moving picture films	15	762	227		52	105	3	76
Sporting goods (general line)	4	1,524	473		158	182	-	318
Toys, novelties, and fireworks	27	1,156	317		101	144	18	141
All other	19	1,797	467		188	228	13	426

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Automotive products	226	\$29,842	\$5,329	17.9	1,908	\$2,731	\$31	\$3,257
Automobiles and other motor vehicles	22	8,063	943		411	637	1	374
Automobile equipment, accessories and parts	168	10,692	3,423		1,255	1,765	24	2,469
Tires and tubes	36	11,087	961		236	429	6	414
Chemicals	66	6,901	1,756	25.4	450	811	25	1,019
Dyestuffs	4	1,129	181		34	111	1	63
Industrial chemicals	6	1,468	298		65	153	-	83
Paints and varnishes	58	2,914	944		265	398	12	735
All other	18	1,390	333		88	152	12	138
Clothing and furnishings	247	38,692	5,980	15.5	1,770	2,885	105	3,695
Clothing and furnishings (general line)	18	2,409	379		149	162	8	210
Clothing, men's and boys'	42	4,802	535		158	249	8	783
Clothing, women's and children's	72	13,563	1,550		443	737	60	559
Furnishings (general line)	4	160	27		10	12	-	32
Furnishings, men's and boys'	31	7,131	1,643		423	835	9	1,159
Furnishings, women's and children's	20	1,879	377		110	188	2	244
Hosiery	17	2,356	264		68	136	3	119
Millinery and millinery supplies	18	2,043	467		205	177	7	64
Shoes and other footwear	25	4,349	738		204	369	8	726
Coal	62	14,921	2,718	18.2	596	1,254	128	2,002
Drugs and drug sundries	54	19,237	2,784	14.5	761	1,303	11	2,337
Drugs (general line)	11	11,922	1,228		347	695	2	1,546
Drugs (specialty lines)	8	150	58		26	32	2	33
Patent medicines	6	310	62		18	25	1	31
Toilet articles and preparations	16	2,416	787		290	385	3	231
All other	13	4,440	649		80	166	3	496
Dry goods	161	65,525	12,092	18.5	4,679	5,917	37	15,939
Dry goods (general line)	16	49,028	9,362		3,877	4,710	6	13,063
Knit goods	13	2,557	451		130	203	8	247
Notions	31	2,030	393		132	158	5	335
Piece goods	62	8,925	1,359		338	557	7	1,561
All other	39	2,985	527		202	289	11	743
Electrical goods	122	17,310	4,278	24.7	1,487	2,298	31	2,369
Electrical appliances, equipment and supplies	85	11,413	2,383		807	1,416	20	1,823
Radios and radio equipment	28	2,594	771		206	329	10	612
Refrigerators	9	3,303	924		474	553	1	234
Farm products—raw materials	44	45,594	4,757	10.9	898	2,032	4	8,582
Grain	8	37,334	4,103		751	1,764	3	8,003
Hides, skins, and furs (raw)	23	3,278	403		98	170	1	414
Tobacco (leaf)	3	167	62		14	36	-	44
Wool and mohair	5	1,895	79		18	16	-	22
All other	7	920	110		17	46	-	99
Farm products—consumer goods	578	128,676	12,287	9.5	5,131	5,648	134	3,860
Dairy products (general line)	24	6,726	2,062		505	978	8	26
Cheese	13	6,277	876		120	237	-	316
Milk and cream	6	1,450	366		103	206	-	6
All other dairy products	3	9,761	151		9	31	-	230
Poultry and poultry products	74	27,412	1,618		510	765	25	386
Dairy and poultry products	55	27,548	2,782		791	1,492	22	1,659
Fruits and vegetables (fresh)	199	45,731	4,208		1,035	1,831	75	901
All other	4	5,771	285		58	108	4	336

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)								
Farm supplies	18	\$8,390	\$2,301	27.4	953	\$994	\$18	\$1,173
Feed	6	1,219	258		71	125	2	120
Seeds	12	7,171	2,043		882	869	18	1,053
Furniture and house furnishings	136	10,604	2,714	25.6	920	1,408	83	2,598
China, glassware and crockery	12	320	142		56	78	1	69
Floor coverings	13	3,200	678		128	291	29	1,165
Furniture	40	2,389	590		212	276	11	385
House furnishings (except as specified)	63	5,235	835		396	498	42	666
Musical instruments and sheet music	8	1,560	465		128	265	-	333
General merchandise	3	11,068	2,071	18.7	775	894	19	1,710
Groceries and foods (except farm products)	494	153,274	20,827	15.6	6,821	10,789	281	11,380
Groceries (general line)	45	43,323	7,440		2,869	4,301	23	6,687
Confectionery and soft drinks	69	18,454	2,175		728	1,048	11	865
Fish and sea foods	44	8,012	2,150		370	817	48	506
Meats and meat products	118	23,671	3,893		1,045	1,820	52	355
Other food and grocery specialties	219	39,814	5,662		1,809	2,803	127	2,767
Hardware	41	12,107	2,617	21.6	1,012	1,128	10	3,678
Hardware (general line)	9	9,915	2,118		848	862	8	3,298
Hardware (specialty lines)	32	2,192	499		164	266	2	380
Jewelry and optical goods	114	12,266	3,293	26.8	915	1,441	40	3,808
Jewelry (general line)	44	5,036	1,407		442	606	11	2,387
Clocks and watches	11	3,246	554		94	215	5	387
Diamonds and other precious stones	7	222	51		10	23	6	236
Other jewelry specialties	37	1,793	498		151	229	14	455
Optical goods	15	1,989	783		218	366	4	377
Lumber and building materials (other than metal)	91	9,292	3,189	34.3	794	1,484	300	2,223
Lumber and millwork	46	4,022	1,137		288	513	78	1,382
Cement	3	239	40		10	17	-	42
Glass	12	616	291		35	188	148	63
All other	30	4,395	1,721		461	768	74	736
Machinery, equipment and supplies (except electrical)	310	29,258	8,846	30.2	2,716	4,314	174	6,988
Commercial machinery, equipment and supplies	58	3,843	1,143		387	328	28	801
Construction machinery, equipment and supplies	7	1,654	675		74	222	-	694
Farm and dairy machinery and equipment	3	120	23		10	15	2	36
Industrial machinery, equipment and supplies	114	10,893	2,935		885	1,556	100	2,119
Bottles and bottling equipment	18	900	167		49	78	6	88
Mill and mine supplies (general line)	24	5,254	1,211		407	629	33	1,178
All other	78	4,739	1,557		429	849	59	858
Professional equipment and supplies	57	4,347	1,393		482	700	27	1,236
Service equipment and supplies	58	6,183	2,066		760	1,033	9	1,861
Barber and beauty parlor equipment and supplies	19	1,574	537		210	223	1	222
Laundry equipment and supplies	5	1,117	324		65	157	2	138
All other	34	3,492	1,225		485	653	6	1,501
Transportation equipment and supplies	13	2,018	593		118	262	8	239

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALE MERCHANTS (continued)	50	\$15,204	\$3,575	23.5	1,182	\$2,150	\$71	\$5,755
Metals (except scrap)								
Iron and steel	29	13,419	3,245		1,086	1,992	64	5,447
Sheet metal products	7	422	79		28	51	8	40
Other metal and metal works	14	1,363	251		68	107	9	268
Paper and its products	126	27,602	5,927	21.5	1,979	3,221	66	4,165
Paper and its products (general line)	29	12,655	2,681		881	1,485	47	1,816
Paper and its products (specialty lines)	60	10,939	2,131		624	1,179	13	1,467
Stationery and stationery supplies	22	2,242	514		214	310	4	342
Wall paper	15	1,766	601		160	247	2	640
Petroleum and its products	51	12,512	1,447	11.6	302	590	8	426
Plumbing and heating equipment and supplies	65	5,194	1,435	27.6	453	702	25	1,104
Pipe, valves and fittings	4	937	216		63	93	-	118
Plumbing and heating equipment (general line)	24	2,504	654		178	237	3	664
Stoves and ranges	6	553	259		80	143	1	79
All other	31	1,200	406		132	226	21	243
Tobacco and its products (except leaf)	59	22,896	1,054	4.6	356	598	13	1,037
Waste materials	119	12,534	1,537	12.3	563	832	51	1,257
Iron and steel scrap	23	5,869	640		132	370	12	748
Junk and scrap (general line)	60	3,584	414		128	201	29	320
Waste paper, rags and rubber	36	3,081	483		303	261	10	189
All other products	297	51,774	9,732	18.8	2,324	3,859	146	4,485
Bags and bagging	21	1,257	288		164	162	8	202
Beer	17	21,802	4,841		424	1,122	15	259
Books and periodicals	15	1,669	527		159	287	30	480
Flowers and nursery stock	30	1,671	497		172	259	10	160
Forest products (except lumber)	26	1,681	392		158	246	13	157
Leather	20	6,783	401		104	208	1	540
Leather goods	37	2,421	329		96	157	5	427
Newspapers and magazines	5	3,063	685		405	537	19	141
Oils and greases (animal and vegetable)	4	1,580	185		70	90	-	136
Rubber goods (general line)	4	288	49		23	25	-	15
Wines and spiritous liquors	67	3,209	477		158	230	10	1,308
Yarn	3	655	75		24	24	5	87
Miscellaneous kinds of business	48	5,695	988		367	512	32	571
IMPORTERS	111	28,065	3,373	12.0	1,064	1,691	15	4,150
Amusement and sporting goods	3	45	9	20.0	4	3	-	12
Drugs and drug sundries	3	297	54	18.2	22	29	-	55
Dry goods	21	957	163	17.0	60	101	1	96
Notions	10	274	63		22	38	1	48
All other	11	683	100		38	63	-	48
Furniture and house furnishings	7	441	110	24.9	29	53	-	165
House furnishings	4	347	89		26	47	-	156
All other	3	94	21		3	6	-	27
Groceries and foods (except farm products)	41	12,475	2,224	17.8	754	1,158	4	2,179
Jewelry and optical goods	6	147	50	20.4	14	16	-	55
Diamonds and other precious stones	3	108	17		6	8	-	10
Other jewelry specialties	3	39	13		8	8	-	25
Machinery, equipment and supplies (except electrical)	5	366	110	30.1	34	47	3	176

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
IMPORTERS (continued)								
Metals (except scrap)	3	492	27	5.9	9	18	1	57
All other kinds of business	22	13,255	648	4.9	158	272	7	1,377
LIMITED FUNCTION WHOLESALERS								
Amusement and sporting goods	5	180	43	23.9	17	21	-	55
Automotive products	5	3,165	776	24.5	163	261	1	585
Clothing and furnishings	4	160	17	10.6	6	9	-	1
Coal	16	15,008	1,429	9.5	246	738	10	-
Drugs and drug sundries	7	268	39	14.6	16	17	1	37
Drugs (specialty lines)	3	61	17		8	8	-	5
All other	4	207	22		8	9	1	32
Dry goods	6	1,408	99	7.0	27	62	1	53
Farm products—consumer goods	14	996	244	24.5	79	151	1	18
Dairy products (general line)	4	362	149		41	74	-	1
Dairy and poultry products	7	408	57		23	35	1	13
All other	3	226	38		15	21	-	1
Furniture and house furnishings	12	1,819	333	18.3	80	110	8	308
Furniture	4	1,070	91		15	21	-	1
House furnishings (except as specified)	5	467	95		25	39	5	202
Musical instruments and sheet music	3	282	147		40	50	3	105
Groceries and foods (except farm products)	57	3,970	481	12.1	193	305	8	241
Confectionery and soft drinks	9	113	26		11	12	1	7
Meats and meat products	22	1,036	91		35	50	4	-
All other foods and grocery specialties	26	2,821	364		147	243	3	234
Hardware	5	61	20	32.8	9	12	-	10
Jewelry and optical goods	6	1,253	508	40.5	189	305	2	275
Jewelry (general line)	3	438	60		13	16	2	52
Clocks and watches	3	815	448		176	289	-	223
Lumber and building materials (other than metal)	11	883	104	11.8	22	48	1	-
Machinery, equipment and supplies (except electrical)	9	674	334	49.6	107	133	-	158
Paper and its products	4	887	92	10.4	37	50	-	18
Petroleum and its products	6	1,353	90	6.7	15	40	-	-
All other kinds of business	23	2,704	501	18.5	115	190	4	170
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	10	5,710	990	17.3	347	466	-	268
Moving picture films	5	3,996	590		194	358	-	44
All other	5	1,714	400		153	110	-	224
Automotive products	43	32,394	5,811	17.9	1,236	2,516	11	3,319
Automobiles and other motor vehicles	14	18,204	2,387		637	1,328	-	1,349
Automotive equipment, accessories and parts	16	3,680	1,858		279	509	4	507
Tires and tubes	13	10,510	1,566		302	679	7	1,363
Chemicals	36	30,568	4,659	15.2	962	2,116	2	3,872
Dyestuffs	3	499	92		18	54	-	68
Industrial chemicals	12	14,631	1,623		291	748	-	1,075
Paints and varnishes	22	10,983	1,851		407	774	1	2,274
All other	19	4,455	1,093		246	540	1	455

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Clothing and furnishings	45	\$12,295	\$2,437	19.8	588	\$1,170	\$15	\$2,477
Clothing, men's and boys'	8	1,215	179		65	75	1	589
Clothing, women's and children's	8	1,032	166		57	99	-	44
Furnishings (general line)	4	1,366	278		59	141	4	172
Furnishings, men's and boys'	11	4,590	1,128		239	501	1	782
Furnishings, women's and children's	4	1,537	189		50	113	-	246
Hosiery	5	782	87		26	50	1	117
All other	5	1,773	410		92	191	8	527
Drugs and drug sundries	17	12,156	2,704	22.2	407	821	2	571
Drugs (specialty lines)	5	5,128	1,347		289	560	-	289
Patent medicines	3	3,473	1,069		47	150	-	77
Toilet articles and preparations	5	2,562	197		52	73	2	95
All other	4	993	91		19	38	-	110
Dry goods	28	7,042	828	11.8	208	586	4	741
Knit goods	3	117	24		3	13	-	13
Notions	7	2,172	218		84	139	-	91
Piece goods	14	3,319	298		79	169	4	451
All other	4	1,434	288		42	65	-	186
Electrical goods	43	36,733	5,559	15.1	1,823	3,300	35	3,914
Electrical appliance equipment and supplies	41	31,868	4,924		1,676	2,984	30	3,561
Radios and radio equipment	4	4,761	597		141	290	-	338
Refrigerators	3	104	38		11	26	5	15
Farm products—consumer goods	5	11,312	2,196	19.4	339	707	-	1,619
Furniture and house furnishings	37	10,069	1,231	12.2	316	585	8	709
Floor coverings	4	4,460	162		35	87	-	287
Furniture	15	2,356	608		169	278	4	274
House furnishings (except china and glassware)	12	2,263	304		74	150	3	94
All other	6	990	157		58	70	1	54
Groceries and foods (except farm products)	103	143,539	21,537	14.9	4,159	8,152	41	6,056
Confectionery and soft drinks	8	17,770	4,214		423	795	-	1,185
Meats and meat products	35	48,500	4,295		1,425	2,529	25	1,848
Other food and grocery specialties	60	77,269	12,828		2,311	4,828	16	3,025
Hardware	16	1,829	328	17.9	96	178	-	243
Jewelry and optical goods	18	3,539	798	22.5	234	408	-	667
Jewelry (general line)	3	1,127	63		15	35	-	56
Other jewelry specialties	7	1,067	196		49	100	-	250
Optical goods	8	1,345	539		170	273	-	361
Lumber and building materials (other than metal)	20	12,011	2,245	18.7	465	1,209	90	1,688
Lumber and millwork	4	1,398	152		24	66	1	90
Asbestos products	4	3,431	598		144	321	-	67
Brick and tile	3	1,095	72		12	33	-	166
All other	9	6,087	1,423		285	789	89	1,365
Machinery, equipment and supplies (except electrical)	175	48,610	10,405	21.4	3,181	6,003	60	6,909
Commercial machinery, equipment and supplies	30	6,956	1,789		710	1,130	7	846
Office equipment and supplies (except furniture)	19	6,072	1,570		628	1,000	4	791
All other	11	884	219		82	150	5	55

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITH STOCKS (continued)								
Machinery, equipment and supplies (except electrical) (continued)								
Construction machinery, equipment and supplies	8	\$2,098	\$209		82	\$115	\$-	\$252
Farm and dairy machinery and equipment	4	1,996	426		127	209	2	249
Industrial machinery, equipment and supplies	93	20,768	4,443		1,132	2,677	40	3,123
Machine tools	3	1,484	167		46	91	1	152
Mechanical rubber goods	6	2,051	239		56	133	1	112
Mill and mine supplies (general line)	3	1,936	503		115	292	-	961
All other	61	15,297	3,534		915	2,159	38	1,898
Professional equipment and supplies	24	13,221	2,296		823	1,183	-	1,592
Dental equipment and supplies	3	718	219		79	106	-	168
Surgical, medical and hospital equipment and supplies	8	2,591	704		273	326	-	228
All other	13	9,912	1,373		473	751	-	1,196
Service equipment and supplies	14	3,572	1,242		305	689	11	847
Laundry equipment and supplies	6	1,968	690		173	380	11	406
All other	8	1,604	552		132	309	-	441
Metals (except scrap)	44	17,202	2,131	12.4	711	1,177	8	3,115
Iron and steel	25	7,698	1,233		478	723	2	2,475
Sheet metal products	6	875	198		56	84	5	125
Other metal and metal works	14	8,729	600		177	370	1	515
Paper and its products	26	16,170	1,975	12.2	586	960	3	1,027
Paper and its products (general line)	3	10,686	813		306	380	-	552
Paper and its products (specialty lines)	15	4,919	900		196	467	-	379
Stationery and stationery supplies	8	565	262		84	113	3	96
Plumbing and heating equipment and supplies	26	6,233	1,368	21.9	450	732	20	937
Heating equipment (general line)	3	384	97		26	53	-	106
Pipe, valves and fittings	3	434	92		32	39	-	145
Plumbing and heating equipment (general line)	6	2,944	605		229	323	4	419
All other	15	2,451	574		163	317	16	267
Tobacco and its products (except leaf)	4	3,954	585	14.8	149	341	17	216
All other kinds of business	44	24,473	4,715	19.3	1,206	2,126	28	3,790
Beer	3	2,298	505		72	147	2	41
Books and periodicals	7	3,178	1,396		391	732	9	735
Cordage and twine	3	2,308	196		63	119	1	151
Forest products (except lumber)	6	2,746	613		88	145	-	683
Leather	3	3,946	255		20	43	1	839
Leather goods	4	672	221		50	106	1	181
Miscellaneous	18	9,325	1,530		322	632	14	1,160
WITHOUT STOCKS	425	309,159	24,995	8.1	5,061	11,372	312	28
Amusement and sporting goods	7	3,216	1,089	33.9	247	415	-	-
Automotive products	5	484	43	8.9	10	25	-	-
Chemicals	16	3,640	550	15.1	117	308	5	12
Paints and varnishes	7	1,075	296		71	183	5	12
All other	9	2,565	252		46	125	-	-

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITHOUT STOCKS (continued)	22	\$4,164	\$238	5.7	55	\$132	\$1	\$5
Clothing and furnishings								
Clothing, men's and boys'	4	1,514	106		17	48	1	-
Furnishings (general line)	6	459	24		8	14	-	6
Furnishings, men's and boys'	3	268	29		13	18	-	-
Furnishings, women's and children's	3	69	19		6	14	-	-
All other	6	1,860	60		11	38	-	-
Coal	6	16,914	2,169	12.8	313	840	-	-
Drugs and drug sundries	6	3,871	1,000	25.8	273	659	-	-
Dry goods	28	9,321	600	6.4	276	363	1	-
Notions	7	2,055	373		223	237	-	-
Piece goods	16	6,833	191		46	103	-	-
All other	5	433	36		7	23	1	-
Electrical goods	21	1,787	384	21.5	101	217	3	1
Furniture and house furnishings	32	6,275	579	9.2	142	338	3	8
China, glassware and crockery	5	1,104	62		18	43	-	-
Floor coverings	5	3,761	369		75	208	-	-
Furniture	16	923	93		36	53	3	-
House furnishings (except as specified)	6	487	55		13	28	-	8
Groceries and foods (except farm products)	12	25,797	2,560	9.9	689	1,294	2	-
Hardware	5	472	38	8.1	13	27	-	-
Jewelry and optical goods	6	3,870	477	12.3	96	239	-	-
Lumber and building materials (other than metal)	21	6,965	1,276	18.3	243	591	1	-
Brick and tile	4	855	93		20	54	-	-
All other	17	6,110	1,183		223	537	1	-
Machinery, equipment and supplies (except electrical)	107	37,481	2,562	6.8	611	1,421	5	2
Commercial machinery, equipment and supplies	11	886	142		47	104	-	2
Office equipment and supplies (except furniture)	6	556	99		36	75	-	2
All other	5	330	43		11	29	-	-
Construction machinery, equipment and supplies	9	1,295	224		78	134	1	-
Construction machinery	3	230	86		15	40	-	-
All other	6	1,066	138		63	94	1	-
Farm and dairy machinery and equipment	5	1,440	231		42	76	-	-
Industrial machinery, equipment and supplies	61	27,581	1,301		326	725	4	-
Machine tools	3	189	53		11	24	-	-
Mechanical rubber goods	4	361	22		10	12	-	-
All other	54	26,831	1,226		305	669	4	-
Professional equipment and supplies	3	296	102		27	40	-	-
Service equipment and supplies	5	1,029	64		15	37	-	-
Transportation equipment and supplies	13	5,154	498		76	303	-	-
Metals (except scrap)	41	125,587	6,776	5.4	767	2,133	255	-
Iron and steel	31	117,019	6,090		655	1,748	254	-
Other metal and metal works	10	8,568	686		112	385	1	-

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WITHOUT STOCKS (continued)								
Paper and its products	34	\$27,603	\$1,576	5.7	276	\$809	\$2	\$-
Paper and its products (general line)	7	15,301	821		116	328	-	-
Paper and its products (specialty lines)	22	11,632	692		144	440	2	-
Stationery and stationery supplies	5	670	63		16	41	-	-
Plumbing and heating equipment and supplies	13	3,950	807	20.5	228	420	-	-
Heating equipment (general line)	5	1,331	118		26	58	-	-
All other	8	2,599	689		202	362	-	-
All other kinds of business	43	26,792	2,271	8.5	604	1,147	34	-
Forest products (except lumber)	4	755	55		9	21	-	-
Leather	5	1,016	67		12	36	-	-
Miscellaneous	34	25,043	2,151		583	1,090	34	-
AGENTS AND BROKERS								
BROKERS								
	217	188,029	2,903	1.5	604	1,417	25	89
Coal	3	547	59	7.1	10	21	-	-
Dry goods	5	172	1	0.6	-	-	-	-
Farm products—raw materials	16	39,970	229	0.6	38	117	7	-
Grain	7	32,279	141		22	65	2	-
Hides, skins, and furs (raw)	5	4,440	38		6	15	5	-
All other	4	3,251	50		10	37	-	-
Farm products—consumer goods	32	20,455	503	2.5	85	205	3	20
Fruits and vegetables (fresh)	22	5,939	524		55	117	3	20
All other	10	14,494	179		30	86	-	-
Farm supplies	6	1,567	24	1.5	8	10	-	-
Feed	3	1,405	20		7	9	-	-
All other	3	162	4		1	1	-	-
Furniture and house furnishings	5	671	54	8.0	29	29	-	-
Groceries and foods (except farm products)	78	99,250	1,429	1.4	307	753	4	55
Fish and sea foods	3	302	20		7	6	-	-
Meats and meat products	5	7,730	120		24	46	-	-
Other food and grocery specialties	70	91,218	1,289		276	701	4	55
Jewelry and optical goods	8	277	8	2.9	3	2	-	2
Jewelry (general line)	3	235	4		1	1	-	-
All other	5	42	4		2	1	-	2
Lumber and building materials (other than metal)	19	1,949	110	5.6	26	56	2	-
Lumber and millwork	16	1,788	84		20	38	2	-
All other	3	160	26		6	18	-	-
Machinery, equipment and supplies (except electrical)	9	207	19	9.2	8	14	-	-
Industrial machinery, equipment and supplies	6	87	7		5	5	-	-
Transportation equipment and supplies	3	120	12		3	9	-	-
Petroleum and its products	4	2,672	82	3.1	15	42	2	-
Waste materials	5	1,874	80	4.3	18	40	2	-
All other kinds of business	27	18,441	325	1.8	61	150	5	12
Oils and greases (animal and vegetable)	8	15,189	176		21	56	2	-
Miscellaneous	19	3,252	149		40	74	3	12

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
COMMISSION MERCHANTS	201	\$235,994	\$7,468	3.2	1,769	\$3,796	\$106	\$3,982
Clothing and furnishings	3	438	31	7.1	10	18	1	8
Dry goods	16	13,577	404	3.0	87	208	1	342
Notions	3	3,189	191		51	83	1	303
All other	13	10,388	213		36	125	-	39
Farm products—raw materials	71	167,303	2,901	1.7	691	1,608	21	2,721
Grain	18	54,850	1,312		260	618	6	2,716
Livestock	49	112,102	1,572		427	986	15	-
All other	4	351	17		4	4	-	5
Farm products—consumer goods	76	47,735	3,509	7.4	793	1,646	68	814
Fruits and vegetables (fresh)	67	42,357	3,328		745	1,556	61	435
All other	9	5,378	181		48	91	7	379
Furniture and house furnishings	5	870	93	10.7	25	54	2	2
Groceries and foods (except farm products)	4	1,270	60	4.7	18	26	-	15
Lumber and building materials (other than metal)	5	302	28	9.3	3	9	-	-
All other kinds of business	21	4,499	442	9.8	142	227	13	80
Flowers and nursery stock	8	1,861	325		117	172	9	9
Miscellaneous	13	2,638	117		25	55	4	71
EXPORT AGENTS	3	1,092	48	4.4	16	26	-	-
IMPORT AGENTS	6	219	36	16.4	7	12	-	40
MANUFACTURERS' AGENTS	568	84,768	5,508	6.5	1,268	2,604	129	1,303
Amusement and sporting goods	11	958	54	5.6	16	24	3	-
Toys, novelties, and fireworks	7	375	25		7	8	1	-
All other	4	583	29		9	16	2	-
Automotive products	16	3,360	385	11.5	96	201	2	41
Chemicals	20	3,211	226	7.0	54	103	3	58
Industrial chemicals	4	1,656	124		29	60	-	42
Paints and varnishes	4	385	16		4	6	1	10
All other	12	1,170	86		21	37	2	6
Clothing and furnishings	86	10,575	393	3.7	107	170	6	8
Clothing and furnishings (general line)	4	174	10		3	3	1	-
Clothing, men's and boys'	6	284	24		8	17	-	-
Clothing, women's and children's	40	4,603	240		61	108	5	6
Furnishings (general line)	3	450	14		4	4	-	-
Furnishings, women's and children's	8	662	32		8	13	-	2
Hosiery	4	1,350	26		9	13	-	-
Millinery and millinery supplies	15	1,287	30		13	11	-	-
All other	6	1,765	17		1	1	-	-
Drugs and drug sundries	3	90	14	15.6	6	5	-	5
Dry goods	101	26,150	760	2.9	195	408	5	135
Dry goods (general line)	3	158	19		7	7	-	-
Knit goods	8	544	33		13	18	2	-
Notions	17	1,321	71		18	31	-	1
Piece goods	61	21,317	346		136	283	2	128
All other	12	2,810	91		21	69	1	4
Electrical goods	24	3,063	241	7.9	47	88	15	21
Electrical appliances, equipment and supplies	18	2,359	221		44	84	14	20
Radios and radio equipment	6	704	20		3	4	1	1

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Table 2F.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' AGENTS (continued)								
Furniture and house furnishings	52	\$7,402	\$517	7.0	117	\$239	\$7	\$8
China, glassware and crockery	9	1,607	178		32	62	4	-
Floor coverings	6	901	40		9	20	-	-
Furniture	12	1,767	160		38	95	2	-
House furnishings (except as specified)	23	3,127	139		38	62	1	8
Groceries and foods (except farm products)	15	2,979	80	2.7	13	44	1	10
Hardware	11	1,385	148	10.7	28	62	-	10
Jewelry and optical goods	15	976	102	10.5	26	50	-	-
Jewelry (general line)	6	636	85		25	49	-	-
All other	9	340	17		1	1	-	-
Lumber and building materials (other than metal)	16	2,891	135	4.7	30	75	32	7
Lumber and millwork	9	2,253	73		16	28	-	1
All other	7	638	62		14	47	32	6
Machinery, equipment and supplies (except electrical)	123	8,365	1,412	16.9	285	621	25	146
Commercial machinery, equipment and supplies	19	791	153		52	85	10	7
Office equipment and supplies (except furniture)	6	354	116		45	66	3	2
Store equipment and supplies	4	14	3		1	1	-	1
All other	9	423	34		6	18	7	4
Construction machinery, equipment and supplies	9	277	68		16	33	1	2
Industrial machinery, equipment and supplies	59	3,517	398		105	177	9	20
Bottles and bottling equipment	3	681	34		5	5	-	-
Machine tools	4	367	13		4	4	-	-
Mill and mine supplies (general lines)	3	63	12		10	8	-	1
All other	49	2,406	337		86	160	9	19
Service equipment and supplies	11	471	102		17	58	-	13
Laundry equipment and supplies	3	65	13		5	7	-	11
All other	8	406	89		12	51	-	2
Transportation equipment and supplies	20	3,076	662		84	248	5	90
Other machinery, equipment and supplies	5	233	51		9	20	-	14
Metals (except scrap)	10	1,588	27	1.7	10	18	1	-
Iron and steel	4	300	9		3	4	-	-
Other metal and metal works	6	1,288	18		7	8	1	-
Paper and its products	21	3,293	148	4.5	40	63	2	3
Paper and its products (general line)	5	2,498	110		30	51	1	-
Paper and its products (specialty lines)	12	681	28		8	10	1	3
Stationery and stationary supplies	4	114	10		2	2	-	-
Plumbing and heating equipment and supplies	9	1,052	119	11.3	13	22	6	1
All other kinds of business	35	7,430	747	10.1	182	417	21	652
Beer	3	635	71		20	33	-	8
Forest products (except lumber)	4	2,808	118		27	56	-	442
Leather	4	177	5		-	-	-	-
Leather goods	5	204	10		2	3	-	-
Miscellaneous	19	3,612	545		133	322	21	402

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
SELLING AGENTS	140	\$78,954	\$4,490	5.7	883	\$2,099	\$32	\$797
Chemicals	6	2,474	344	13.9	66	78	-	186
Clothing and furnishings	12	2,180	94	4.3	21	48	2	4
Clothing, women's and children's	7	1,396	77		19	41	2	5
All other	5	784	17		2	7	-	1
Coal	29	20,838	1,461	7.0	281	701	12	83
Drugs and drug sundries	3	937	295	31.5	145	180	-	-
Dry goods	19	18,932	293	1.5	57	187	-	1
Misc goods	14	15,700	242		48	154	-	-
All other	5	3,232	51		9	33	-	1
Electrical goods	3	424	35	8.3	6	22	6	12
Furniture and house furnishings	7	2,352	247	10.5	50	96	7	-
Groceries and foods (except farm products)	10	3,130	36	1.2	10	15	-	22
Lumber and building materials (other than metal)	18	3,947	719	18.2	90	299	4	272
Lumber and millwork	10	1,947	142		29	67	3	20
All other	8	2,000	377		61	232	1	252
Machinery, equipment and supplies (except electrical)	4	1,516	131	8.6	23	87	-	-
Metals (except scrap)	6	10,701	519	4.9	76	194	-	212
Paper and its products	6	2,974	105	3.5	21	63	1	2
Petroleum and its products	3	2,724	45	1.7	8	34	-	-
All other kinds of businesses	14	5,825	166	2.8	29	95	-	3
OTHER AGENTS	8	17,654	524	3.0	112	286	-	15
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	55	34,456	5,057	14.7	1,099	1,953	19	1,602
CHAIN STORE WAREHOUSES	11	61,059	3,422	5.6	1,013	1,860	31	2,516
Groceries and foods (except farm products)	5	47,343	2,076	4.4	632	1,355	30	1,507
All other kinds of businesses	6	13,716	1,346	9.8	381	505	1	1,009
ASSEMBLERS AND COUNTRY BUYERS	15	11,765	855	7.3	203	441	4	903
Farm products-consumer goods	12	826	224	27.1	83	148	3	11
Dairy products (general line)	3	410	155		52	116	-	-
Poultry and poultry products	4	119	22		7	9	2	1
All other	5	297	47		24	23	1	10
All other kinds of businesses	3	10,939	631	5.8	120	293	1	892
COOPERATIVE MARKETING ASSOCIATIONS	12	46,787	976	2.1	268	514	8	15
Farm products-raw materials	4	35,811	687	1.9	149	371	8	-
Farm products-consumer goods	8	10,976	289	2.6	117	143	-	15
Dairy and poultry products	3	5,614	209		89	97	-	14
All other	5	5,362	80		28	46	-	1
OTHER TYPES	6	4,170	228	5.5	52	97	1	513

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 100,000 POPULATION AND OVER								
<u>PEORIA</u>	251	\$53,795	\$5,285	9.8	1,860	\$2,819	\$108	\$3,685
Wholesalers proper	165	18,174	2,888	15.9	1,168	1,581	67	2,775
Manufacturers' sales branches	31	4,700	867	18.4	334	452	15	528
Agents and brokers	35	21,758	435	2.0	132	249	19	13
All other types 1/	20	9,163	1,095	12.0	228	537	7	369
WHOLESALESAERS PROPER								
Automotive products	15	651	212	32.6	81	131	4	199
Coal	6	548	45	8.2	15	25	1	3
Dry goods	3	62	14	22.6	7	5	-	18
Electrical goods	9	724	107	14.8	44	55	2	128
Farm products—raw materials	5	1,861	39	2.0	12	23	-	135
Farm products—consumer goods	21	2,070	286	13.8	91	124	12	65
Farm supplies	6	372	39	10.3	17	18	1	57
Groceries and foods (except farm products)	33	5,789	910	15.7	402	528	10	822
Hardware	3	1,114	233	20.9	85	136	-	322
Lumber and building materials (other than metal)	5	484	76	15.7	27	43	2	60
Machinery, equipment and supplies (except electrical)	10	391	135	34.5	57	63	2	71
Metals (except scrap)	3	507	52	10.3	19	32	11	58
Paper and its products	7	424	92	21.7	38	55	1	129
Plumbing and heating equipment and supplies	6	353	135	37.7	46	69	8	156
Tobacco and its products (except leaf)	5	440	28	6.4	13	12	-	30
Waste materials	4	349	84	24.1	41	38	-	49
All other kinds of business 2/	24	2,037	404	19.8	176	224	13	473
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	1,588	214	13.5	78	113	10	43
Machinery, equipment and supplies (except electrical)	14	1,746	500	28.6	212	259	5	393
All other kinds of business 3/	9	1,366	153	11.2	44	80	-	92
AGENTS AND BROKERS								
Farm products—raw materials	22	17,301	286	1.7	89	170	5	1
Furniture and house furnishings	3	68	11	16.2	2	4	2	3
Groceries and foods (except farm products)	4	3,270	52	1.6	18	30	10	9
All other kinds of business 4/	6	1,119	86	7.7	23	45	2	-
CITIES OF 50,000 TO 100,000 POPULATION								
<u>CICERO</u>	47	3,350	846	25.3	237	456	50	713
WHOLESALESAERS PROPER 5/								
Automotive products	5	97	27	27.8	7	12	1	33
Coal	4	466	141	30.3	23	72	20	23
Farm products—consumer goods	13	231	44	19.0	30	17	2	2
Groceries and foods (except farm products)	9	480	51	10.6	12	21	4	34
Lumber and building materials (other than metal)	5	641	105	16.4	30	60	8	100
All other kinds of business	12	1,435	478	33.3	135	234	15	521

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION (continued)								
<u>DECATUR</u>								
	94	\$12,773	\$1,753	13.7	644	\$826	\$20	\$1,608
Wholesalers proper	55	5,344	1,043	19.5	417	510	17	725
Manufacturers' sales branches	14	2,266	384	16.9	118	163	1	673
Agents and brokers 6/	4	754	22	2.9	6	10	-	-
All other types	21	4,409	304	6.9	103	143	2	210
WHOLESALESAERS PROPER								
Automotive products	8	535	157	29.3	64	77	-	91
Farm products-consumer goods	9	1,193	280	23.5	105	134	4	72
Groceries and foods (except farm products)	11	1,002	152	15.2	68	85	1	111
Machinery, equipment and supplies (except electrical)	4	82	29	35.4	10	15	1	24
All other kinds of business 7/	23	2,532	425	16.8	170	199	11	427
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	9	1,142	190	16.6	66	90	1	53
All other kinds of business 8/	5	1,124	194	17.3	52	73	-	620
ALL OTHER TYPES								
Petroleum and its products	15	765	236	30.8	76	111	2	155
All other kinds of business 9/	6	3,644	68	1.9	27	32	-	55
<u>EAST ST. LOUIS</u>								
	73	8,063	1,590	19.7	509	867	39	630
Wholesalers proper	57	4,504	951	21.1	341	528	34	357
Manufacturers' sales branches 10/	8	1,131	174	15.4	31	86	5	109
All other types 11/	8	2,428	465	19.2	137	255	-	164
WHOLESALESAERS PROPER								
Automotive products	4	184	59	32.1	26	36	-	55
Coal	3	233	14	6.0	3	8	4	5
Farm products-consumer goods	16	1,361	460	33.8	174	277	7	17
Farm supplies	4	439	51	11.6	23	29	3	30
Groceries and foods (except farm products)	5	650	106	16.3	35	48	6	43
Paper and its products	5	71	13	18.3	6	8	-	14
Waste materials	5	61	12	19.7	6	7	2	21
All other kinds of business 12/	15	1,505	236	15.7	68	113	12	172
<u>EVANSTON</u>								
	31	3,355	639	19.0	192	297	10	307
Wholesalers proper	23	1,097	350	31.9	131	184	10	210
Manufacturers' sales branches	4	742	75	10.1	24	40	-	33
All other types	4	1,516	214	14.1	37	73	-	64
WHOLESALESAERS PROPER								
Automotive products	7	407	148	36.4	63	86	-	145
Groceries and foods (except farm products)	7	381	99	26.0	28	49	7	22
All other kinds of business 13/	9	309	103	33.3	40	49	3	43
<u>OAK PARK</u>								
Wholesalers proper 14/	21	1,562	290	18.6	119	160	4	120

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Table 28.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION (continue)								
ROCKFORD								
	127	\$12,792	\$2,105	16.5	607	\$925	\$50	\$1,367
Wholesalers proper	94	7,988	1,512	18.9	490	723	46	1,170
Manufacturers' sales branches	15	2,746	302	11.0	105	155	2	126
Agents and brokers	8	1,208	60	5.0	13	33	2	8
All other types	10	850	229	26.9	49	82	-	63
WHOLESALESAERS PROPER								
Automotive products	5	325	60	27.7	42	57	-	115
Electrical goods	6	260	64	24.6	24	23	2	57
Farm products—consumer goods	8	660	83	12.3	23	50	4	23
Groceries and foods (except farm products)	29	3,871	36	10.2	115	210	-	295
Lumber and building materials (other than metal)	6	423	147	34.6	37	68	10	150
Machinery, equipment and supplies (except electrical)	4	321	170	53.0	43	85	21	250
Paper and its products	3	100	42	42.0	12	23	-	35
Petroleum and its products	3	67	19	28.4	6	6	-	5
Waste materials	4	315	50	16.0	28	25	1	30
All other kinds of business 15/	23	1,644	453	27.7	150	175	8	211
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	3	1,645	193	11.9	64	101	1	32
Machinery, equipment and supplies (except electrical)	4	223	43	20.3	22	23	1	71
All other kinds of business 16/	3	876	66	6.8	19	31	-	25
AGENTS AND BROKERS								
Farm products—consumer goods	3	508	15	3.0	4	8	-	-
All other kinds of business 17/	5	700	45	6.4	9	27	2	8
ALL OTHER TYPES								
Petroleum and its products	7	755	220	29.1	45	78	-	57
All other kinds of business 18/	5	95	9	9.5	4	4	-	6
SPRINGFIELD								
	111	21,331	2,391	11.2	944	1,208	19	1,396
Wholesalers proper	66	6,479	1,372	21.2	596	690	13	920
Manufacturers' sales branches	16	3,647	442	12.1	173	247	-	253
Agents and brokers 19/	7	3,974	93	2.3	37	50	-	10
All other types	20	5,231	482	9.2	148	215	6	283
WHOLESALESAERS PROPER								
Automotive products	3	458	133	29.2	64	78	2	100
Electrical goods	3	211	38	18.0	14	19	-	30
Farm products—consumer goods	8	1,537	407	26.3	166	201	4	90
Groceries and foods (except farm products)	20	2,053	201	14.3	122	152	2	101
Machinery, equipment and supplies (except electrical)	4	92	81	22.8	9	6	-	18
Waste materials	4	112	19	17.0	12	10	2	22
All other kinds of business 20/	21	2,061	432	22.2	199	224	3	427

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
SPRINGFIELD (continued)								
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	8	\$1,692	\$178	10.5	68	\$96	\$-	\$44
Machinery, equipment and supplies (except electrical)	4	685	188	27.4	76	115	-	198
All other kinds of business <u>21/</u>	4	1,270	76	6.0	29	56	-	11
ALL OTHER TYPES								
Petroleum and its products	14	1,437	391	27.2	107	164	-	136
Farm products-raw materials	3	1,472	30	2.0	10	15	-	-
All other kinds of business <u>22/</u>	3	2,322	61	2.6	31	36	6	88
CITIES OF 20,000 TO 50,000 POPULATION								
ALTON								
Wholesalers proper	23	2,867	509	17.8	162	224	4	495
All other types	8	316	81	25.6	25	48	-	60
Farm products-consumer goods	7	355	43	12.1	14	29	1	5
Groceries and foods (except farm products)	6	1,721	331	19.2	87	129	1	288
Petroleum and its products	4	260	70	26.9	20	43	-	58
All other kinds of business	14	847	146	17.2	66	71	2	204
AURORA								
Wholesalers proper	33	2,460	384	15.6	147	184	1	302
All other types	21	2,701	436	16.1	135	200	1	371
Farm products-consumer goods	5	698	80	11.5	32	44	-	18
Groceries and foods (except farm products)	15	1,772	249	14.1	90	125	1	143
Petroleum and its products	10	766	166	21.7	39	68	1	65
All other kinds of business	24	1,925	325	16.9	119	147	-	447
BELLEVILLE								
Wholesalers proper	23	1,191	134	11.3	49	52	8	112
All other types	8	595	102	17.1	30	60	1	73
Farm products-consumer goods	6	197	20	10.2	7	9	2	7
Groceries and foods (except farm products)	7	580	47	8.1	24	21	2	54
Petroleum and its products	7	423	97	22.9	21	51	2	61
All other kinds of business	12	586	72	12.3	27	31	3	63
BERWYN								
	15	313	61	19.5	18	27	2	42
BLOOMINGTON								
Wholesalers proper	42	4,648	866	18.6	345	467	12	743
All other types	21	3,697	420	11.4	118	196	4	244
Farm products-raw materials	3	1,399	115	8.1	30	60	1	117
Farm products-consumer goods	10	926	187	20.2	73	91	2	58
Groceries and foods (except farm products)	15	3,510	395	11.3	162	222	5	410
Petroleum and its products	9	952	211	22.2	61	110	1	123
All other kinds of business	26	1,558	379	24.3	137	167	7	299

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
CHAMPAIGN								
Wholesalers proper	52	\$5,461	\$450	8.4	1278	\$251	\$8	\$650
All other types	38	2,512	303	12.1	157	143	4	448
	15	2,949	187	5.3	41	83	4	808
Farm products—raw materials	8	2,807	50	1.8	13	26	3	138
Farm products—consumer goods	7	608	69	11.3	52	59	-	129
Groceries and foods (except farm products)	7	447	57	12.8	23	27	-	125
Petroleum and its products	7	433	110	25.4	29	58	-	70
All other kinds of business	24	1,166	174	14.9	61	61	5	168
CHICAGO HEIGHTS								
Wholesalers proper	25	8,929	482	16.5	164	220	2	572
All other types	14	1,119	116	10.4	57	69	-	127
	12	1,810	366	20.2	127	151	2	445
Groceries and foods (except farm products)	5	360	39	10.8	16	17	-	36
Petroleum and its products	8	1,259	177	14.3	41	73	1	22
All other kinds of business	13	1,330	266	20.0	107	130	1	454
DANVILLE								
Wholesalers proper	69	6,625	625	12.5	309	322	20	680
All other types	47	3,572	496	13.9	218	274	16	628
	21	3,053	329	10.8	91	118	4	252
Farm products—consumer goods	10	673	76	11.3	24	29	2	57
Groceries and foods (except farm products)	12	4,271	391	9.2	144	202	1	483
Petroleum and its products	11	477	127	26.6	40	54	1	73
All other kinds of business	33	1,204	231	19.2	101	107	16	265
ELGIN								
Wholesalers proper	57	4,398	249	12.3	227	327	6	304
All other types	24	2,983	522	19.5	224	238	4	206
	13	1,415	267	18.9	63	109	2	98
Farm products—consumer goods	6	1,192	225	18.9	67	80	1	20
Groceries and foods (except farm products)	3	1,372	268	19.5	121	152	1	79
Petroleum and its products	9	663	156	23.5	23	36	-	58
All other kinds of business	17	1,171	200	17.1	74	123	4	147
FREEPORT								
Wholesalers proper	49	6,839	716	10.5	327	270	10	479
All other types	35	2,648	461	16.2	162	198	9	326
	14	4,191	233	5.6	165	72	1	153
Farm products—consumer goods	7	2,239	141	6.3	53	53	1	45
Groceries and foods (except farm products)	17	3,885	386	9.9	189	123	2	267
Petroleum and its products	7	272	66	24.3	40	22	-	49
All other kinds of business	18	443	123	27.8	43	64	7	118
GALESBURG								
Wholesalers proper	40	5,179	651	12.6	233	333	15	581
All other types	14	1,886	239	12.7	84	136	5	369
	26	3,293	412	12.5	149	202	10	212
Farm products—raw materials	4	994	41	4.1	12	17	7	24
Farm products—consumer goods	4	529	90	17.0	31	40	2	24
Groceries and foods (except farm products)	10	1,982	201	10.1	74	119	3	176
Petroleum and its products	10	764	134	21.5	61	84	-	115
All other kinds of business	12	910	155	17.0	55	78	3	242
GRANITE CITY								
	11	8,313	388	16.8	156	222	2	271

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For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
JOILET								
Wholesalers proper	36	\$7,362	\$1,614	21.9	478	\$641	\$23	\$856
All other types	27	4,322	1,080	25.0	338	438	11	691
		3,040	534	17.6	140	209	12	165
Farm products—consumer goods	8	568	171	30.1	58	64	4	5
Groceries and foods (except farm products)	19	3,401	448	13.2	178	247	9	290
Petroleum and its products	12	1,089	246	23.9	62	103	4	52
All other kinds of business	24	2,364	749	31.7	180	227	6	809
KANKAKEE								
Wholesalers proper	19	2,699	549	20.3	189	272	17	545
All other types	17	1,162	237	20.6	85	125	11	267
		1,547	312	20.2	104	147	6	278
Farm products—raw materials	3	202	46	22.8	18	20	1	151
Farm products—consumer goods	5	440	94	21.4	39	50	-	8
Groceries and foods (except farm products)	7	479	78	16.3	21	43	3	45
Petroleum and its products	11	884	183	20.7	59	85	1	76
All other kinds of business	10	694	148	21.3	52	76	12	271
MAYWOOD								
	14	478	80	16.7	31	42	2	46
MOLINE								
Wholesalers proper	51	1,625	439	27.0	154	215	7	383
All other types	26	1,524	410	26.9	147	205	7	378
	5	101	29	28.7	7	10	-	5
QUINCY								
Wholesalers proper	86	10,526	1,699	16.1	683	896	45	1,746
All other types	63	8,058	1,355	16.8	571	719	44	1,498
	23	2,468	344	13.9	112	177	1	248
Farm products—consumer goods	16	3,506	537	15.3	221	289	31	141
Groceries and foods (except farm products)	20	3,206	330	10.3	144	178	4	452
Petroleum and its products	7	217	74	34.1	17	34	1	42
All other kinds of business	43	3,597	758	21.1	301	395	9	1,151
ROCK ISLAND								
Wholesalers proper	66	6,233	1,068	17.1	375	499	27	639
All other types	52	5,111	723	14.1	268	321	24	489
	14	1,122	345	30.7	107	178	3	149
Farm products—consumer goods	12	1,053	237	24.4	90	94	6	80
Groceries and foods (except farm products)	19	1,221	280	22.9	104	137	2	116
Petroleum and its products	7	721	187	25.9	54	93	3	82
All other kinds of business	28	3,238	344	10.6	127	175	16	420
WAUKEGAN								
Wholesalers proper	39	3,656	706	19.3	327	266	18	401
All other types	28	2,027	447	22.1	272	169	18	310
	11	1,629	259	15.9	55	97	-	91
Groceries and foods (except farm products)	6	619	61	9.9	19	35	-	40
Petroleum and its products	7	1,446	285	19.7	60	95	-	84
All other kinds of business	28	1,591	360	22.6	248	136	18	277
CITIES OF 5,000 TO 20,000 POPULATION								
Total	956	68,162	10,854	15.9	3,721	4,639	242	6,355
BATAVIA								
	4	53	11	20.8	6	8	-	5
BEARDSTOWN								
	7	186	30	16.1	13	17	-	50
BELVIDERE								
	9	342	70	20.5	28	39	1	21

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Table 2B.—STATE OF ILLINOIS WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 5,000 TO 20,000 POPULATION (continued)								
BENTON	14	\$1,109	\$177	16.0	56	\$70	\$7	\$157
BLUE ISLAND	15	2,082	199	9.6	56	86	4	122
BROOKFIELD	5	72	18	25.0	5	6	1	26
CAIRO	31	3,030	584	19.3	223	270	21	652
CALUMET CITY	5	1,041	80	7.7	28	48	1	15
CANON	16	723	123	16.9	50	68	3	98
CARBONDALE	10	3,898	458	11.8	85	276	2	215
CENTRALIA	34	1,680	342	20.4	112	155	8	212
CHARLESTON	16	400	53	13.3	16	25	3	76
CLINTON	11	660	65	10.0	257	27	1	47
COLLINSVILLE	2	55	7	21.2	1	5	-	2
DE KALB	22	735	174	22.2	46	75	10	92
DES PLAINES	9	1,605	110	6.9	33	27	1	71
DIXON	23	1,548	263	17.0	88	113	2	176
DOWNERS GROVE	2	568	49	8.6	6	8	-	17
DUQUOIN	15	816	180	22.1	71	85	6	104
EAST MOLINE	6	155	28	18.1	13	14	2	15
EAST PEORIA	6	412	72	17.5	19	26	1	45
EDWARDSVILLE	11	964	147	15.3	33	63	4	163
KIMHURST	7	714	74	10.4	16	27	1	12
KIMWOOD PARK	2	41	9	22.0	6	4	-	2
FOREST PARK	9	2,075	295	14.2	81	197	6	72
OYLESPIE	2	62	18	29.0	1	7	5	3
OLENCOE	2	649	75	11.6	10	21	1	30
OLEN ELLYN	4	116	50	25.9	6	11	-	10
HARRISBURG	28	1,286	254	19.8	105	123	6	189
HARVEY	3	669	53	7.9	9	14	-	42
HERRIN	17	1,194	140	11.7	44	67	-	114
HIGHLAND PARK	7	1,061	163	15.4	27	52	1	54
HINSDALE	1	22	1	4.5	-	-	-	-
HOOPESTON	13	335	59	17.6	16	29	12	63
JACKSONVILLE	34	2,227	369	16.6	148	172	7	331
JOHNSTON CITY	4	55	9	16.4	4	4	-	5
Kewanee	29	1,547	247	16.0	63	95	4	171
LA GRANGE	3	900	108	12.0	13	27	-	12
LAKE FOREST	2	564	45	8.0	6	9	-	6
LA SALLE	18	701	205	29.0	42	57	7	76
LAWRENCEVILLE	10	2,016	611	30.3	102	190	-	125
LINCOLN	19	534	85	15.9	29	44	7	39
LITCHFIELD	16	951	126	13.2	53	68	1	150
LOMBARD	1	52	26	50.0	5	8	-	7
MACOMB	18	957	119	12.4	49	57	1	103
MADISON	10	513	73	14.2	38	38	4	28
MARION	18	723	156	18.8	58	71	4	110
MATTOON	41	3,040	465	15.3	184	195	17	277
MELROSE PARK	10	1,139	230	20.2	39	70	1	47
METROPOLIS	17	868	161	18.1	89	93	8	144
MONMOUTH	15	866	186	21.5	53	76	4	111
MORRIS	12	559	142	25.0	20	49	-	64
MOUNT CARMEL	10	416	63	15.1	20	25	2	33
MOUNT VERNON	37	1,956	453	23.2	158	177	11	207
MURPHYSBORO	19	898	247	27.5	75	81	2	93
NAPERVILLE	3	675	60	8.9	6	16	1	21
NILES CENTER	2	44	7	15.9	4	4	-	1
NORMAL	2	90	21	23.3	24	9	-	5
NORTH CHICAGO	1	16	6	40.0	2	3	-	1
OLNEY	10	415	75	18.1	21	28	4	16
OTTAWA	21	958	157	16.4	65	83	4	101

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Table 3.—STATE OF ILLINOIS RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Percent of sales	Sales of merchandise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of establishments	Amount	Number of establishments	Amount
Total for State	11,924	2,816,346	322,441	11.4	2,798,474	6,929	55	325	179	10,618
Amusement and sporting goods	180	15,870	3,777	23.8	8,331	4	1	7	23	1/ 7,528
Automotive products	498	78,062	14,577	18.7	75,805	1,787	1	1	7	469
Chemicals	199	50,414	8,431	16.7	50,375	17	2	2	4	20
Clothing and furnishings	431	69,432	9,347	13.5	69,425	5	-	-	2	2
Coal	174	74,005	8,665	11.7	73,950	12	2	17	5	14
Drugs and drug sundries	108	45,713	7,415	17.0	43,691	-	-	-	1	22
Dry goods	397	144,322	15,423	10.7	144,325	-	-	-	1	1
Electrical goods	269	62,244	11,065	17.8	61,059	1,201	-	-	2	4
Farm products—raw materials	1,418	500,501	15,939	3.2	497,567	2,652	2	2	20	230
Farm products—consumer goods	1,653	277,645	27,762	10.0	277,503	25	3	24	22	93
Farm supplies	159	18,438	3,753	20.4	18,574	40	4	22	2	2
Furniture and house furnishings	316	43,677	6,656	15.2	43,584	16	1	13	6	64
Groceries and foods (except farm products)	1,554	585,231	62,263	10.6	584,758	1	9	115	26	357
Hardware	106	21,362	4,237	20.0	21,205	10	2	10	1	137
Jewelry and optical goods	188	22,908	5,376	23.5	22,867	29	2	10	1	2
Lumber and building materials (other than metal)	281	43,721	9,025	20.6	43,763	23	1	3	1	2
Machinery, equipment and supplies (except electrical)	854	136,146	26,519	19.5	133,852	885	6	20	33	2/ 1,409
Metals (except scrap)	176	174,242	10,816	6.2	174,214	27	-	-	1	1
Paper and its products	265	82,376	10,877	13.2	82,250	21	6	43	4	62
Petroleum and its products	1,474	135,035	29,424	21.8	134,929	86	4	13	4	7
Plumbing and heating equipment and supplies	160	19,472	4,493	23.1	19,351	76	1	1	4	44
Tobacco and its products (except leaf)	157	56,833	2,792	4.9	56,801	-	-	-	5	32
Waste materials	232	20,494	2,338	11.4	20,491	3	-	-	-	-
All other kinds of business	755	140,131	21,457	15.3	140,034	9	6	22	8	66

1/ Includes 23 exchanges dealing in motion picture films with income from film rentals of \$7,523,000.

2/ Includes 10 establishments dealing in machinery, equipment and supplies with receipts for machine rentals amounting to \$1,102,000.

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WHOLESALE DISTRIBUTION: 1933

Table 4.—STATE OF ILLINOIS CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Num- ber	Net sales	Num- ber	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Per- cent of sales
								Estab- lish- ments re- port- ing credit sales	All estab- lish- ments		
Total for State	11,924	\$2,816,346	7,696	64.5	\$1,845,118	65.5	\$1,560,480	84.6	55.4	\$249,987	13.5
WHOLESALESAERS PROPER											
Total	6,971	965,414	4,020	67.3	800,104	82.9	667,294	85.4	69.1	135,490	16.9
Amusement and sporting goods	88	5,874	46	52.3	4,874	85.0	3,741	76.8	63.7	1,298	26.6
Automotive products	427	40,250	307	71.9	34,941	86.9	29,272	83.8	72.8	6,659	19.1
Chemicals	94	7,883	77	81.9	7,329	93.0	6,662	90.9	84.5	1,850	25.2
Clothing and furnishings	258	39,469	182	70.5	32,964	83.5	31,504	95.6	79.8	5,080	15.4
Coal	127	34,418	101	79.5	29,968	87.1	26,721	89.2	77.6	4,309	14.4
Drugs and drug sundries	76	22,246	45	59.2	20,872	93.8	17,611	84.4	79.2	3,010	14.4
Dry goods	198	68,257	159	80.3	65,571	95.8	63,501	97.1	93.0	11,880	18.2
Electrical goods	167	20,108	128	76.6	16,290	81.0	12,848	78.9	63.9	4,197	25.8
Farm products - raw materials	146	66,248	75	51.4	18,138	27.4	13,978	77.1	21.1	966	5.3
Farm products - consumer goods	781	160,444	544	69.7	129,540	80.7	100,228	77.4	62.5	15,627	12.1
Farm supplies	117	15,440	66	56.4	7,040	52.4	4,022	57.1	29.9	1,792	25.5
Furniture and house furnishings	167	15,329	116	69.5	12,168	91.3	11,026	90.6	82.7	2,973	24.4
General merchandise	8	12,161	3	37.5	12,069	99.4	11,932	98.7	98.1	2,114	17.5
Groceries and foods	1,168	197,065	713	61.0	173,999	88.3	130,975	75.3	66.5	27,365	15.7
Hardware	69	15,550	36	81.2	15,297	98.3	13,921	91.1	89.5	3,567	22.0
Jewelry and optical goods	134	14,014	87	64.9	10,287	73.4	8,658	84.2	61.8	2,969	23.9
Lumber and building materials	179	14,893	162	90.6	13,364	89.7	10,660	79.8	71.6	4,023	30.1
Machinery, equipment and supplies	391	33,682	315	80.6	30,030	89.2	25,690	85.5	76.3	9,340	31.1
Metals (except scrap)	66	16,861	56	84.8	15,505	92.0	15,167	97.8	90.0	3,223	24.0
Paper and its products	170	31,774	142	83.3	27,859	87.7	24,213	86.9	76.2	5,844	21.0
Petroleum and its products	127	17,635	84	66.1	15,932	90.3	13,905	87.3	78.8	2,095	13.1
Plumbing and heating equipment and supplies	99	6,978	86	86.9	6,627	95.0	5,000	75.4	71.7	1,806	27.3
Tobacco and its products	120	33,640	90	75.0	31,671	94.1	23,124	73.0	68.7	1,596	5.0
Waste materials	227	18,620	60	26.4	16,331	82.3	14,898	97.2	80.0	1,541	10.1
All other products	567	60,595	320	56.4	62,629	86.9	48,037	91.3	79.3	10,064	19.1
ALL OTHER TYPES											
Total	5,953	1,850,932	3,676	61.8	1,045,014	56.5	893,186	85.5	48.3	114,497	11.0
Amusement and sporting goods	32	9,996	19	59.4	4,037	40.4	2,565	64.0	25.9	627	15.5
Automotive products	71	37,832	60	84.5	30,916	81.7	27,492	72.8	59.5	5,605	18.1
Chemicals	105	42,331	85	81.0	37,885	89.1	37,272	98.4	87.6	5,416	14.3
Clothing and furnishings	173	29,963	128	74.0	22,153	73.9	21,816	98.8	72.8	2,327	10.5
Coal	47	39,585	38	80.9	13,785	34.8	12,809	92.9	32.4	1,333	9.7
Drugs and drug sundries	32	21,467	22	68.8	13,376	65.2	13,525	99.6	63.0	3,216	23.7
Dry goods	199	76,069	165	82.9	60,744	79.9	57,587	94.8	75.7	2,602	4.3
Electrical goods	102	42,136	74	72.5	37,287	88.5	36,192	97.1	85.9	5,733	15.4
Farm products - raw materials	1,272	434,233	457	35.9	41,939	9.7	10,287	24.5	2.4	2,133	5.1
Farm products - consumer goods	872	117,201	175	20.1	54,290	46.3	55,750	65.9	30.6	5,832	10.7
Farm supplies	42	4,998	20	47.6	2,397	47.2	1,333	56.6	26.7	423	18.2
Furniture and house furnishings	149	50,348	102	68.5	24,192	79.7	23,658	97.4	77.6	2,499	10.2
General merchandise	1	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	366	368,166	247	64.0	234,858	60.5	209,859	89.4	54.1	21,972	9.4
Hardware	57	5,812	27	73.0	4,918	84.6	4,876	99.1	83.9	736	15.0
Jewelry and optical goods	54	8,894	34	63.0	6,706	75.4	6,638	99.0	74.6	1,238	18.5
Lumber and building materials	102	28,898	73	73.5	24,492	84.8	24,185	98.7	83.7	4,286	17.4
Machinery, equipment and supplies	463	102,464	378	81.6	90,505	89.3	87,447	96.6	85.3	14,013	15.6
Metals (except scrap)	110	157,381	80	72.7	127,375	80.9	127,171	99.8	80.8	4,983	3.9
Paper and its products	95	50,602	71	74.7	39,656	78.4	38,613	97.9	76.7	5,004	7.6
Petroleum and its products	1,347	117,400	1,234	91.6	105,966	90.3	64,792	51.7	46.7	17,421	16.4
Plumbing & heating eq't & supplies	61	12,494	48	78.7	9,033	72.3	8,660	95.9	69.3	1,825	20.2
Tobacco and its products	17	23,195	6	35.3	12,957	55.9	12,691	97.9	54.7	955	7.4
Waste materials	5	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-	-
All other products	179	67,167	126	70.4	45,514	64.8	41,007	94.2	61.1	6,301	14.5

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Table 5.—STATE OF ILLINOIS DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Num-ber	Net sales	Total expenses	Number of estab-lish-ments	Per-cent of total for kind of business	Net sales	Per-cent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to whole-sale organizations
								Amount	Per-cent of sales				
Total for State	11,924	2,816,346	322,441	9,877	82.8	2,143,757	76.1	258,200	12.0	1,127,685	40,319	610,780	465,073
WHOLESALE PROPER													
Total	5,971	965,414	159,515	5,670	95.3	894,379	92.6	147,031	16.4	614,696	27,234	178,902	73,647
Amusement and sporting goods	88	5,874	1,627	79	89.8	5,381	91.6	1,466	27.0	2,910	346	1,476	650
Automotive products	427	40,230	8,172	407	95.3	39,025	97.0	7,750	19.9	31,026	3,844	2,297	1,858
Chemicals	94	7,883	1,965	86	91.6	6,728	85.3	1,584	23.5	1,978	359	4,123	268
Clothing and furnishings	258	39,469	6,097	256	99.2	39,351	99.7	6,090	15.5	38,043	248	653	407
Coal	127	54,418	4,865	103	81.1	29,201	84.8	4,011	13.7	12,610	1,322	11,234	4,156
Drugs and drug sundries	76	22,246	3,288	71	93.4	21,319	95.8	3,132	14.7	20,757	130	393	39
Dry goods	198	68,257	12,423	194	98.0	67,966	99.6	12,388	18.2	56,677	361	10,181	747
Electrical goods	167	20,108	4,814	159	95.2	18,703	93.0	4,514	24.1	11,026	1,423	6,089	166
Farm products—raw materials	146	56,248	5,538	108	74.0	40,744	61.5	3,185	7.8	2,451	382	32,830	6,081
Farm products—consumer goods	781	160,444	18,421	702	89.9	149,430	93.1	17,144	11.5	120,464	4,487	3,050	21,429
Farm supplies	117	13,440	3,119	89	76.1	11,302	84.1	2,138	18.9	8,647	1,098	393	1,264
Furniture and house furnishings	167	13,329	3,369	166	99.4	13,328	99.9	3,368	25.3	10,299	626	1,404	999
General merchandise	8	12,161	2,120	8	100.0	12,161	100.0	2,120	17.4	12,020	101	32	8
Groceries and foods	1,168	197,065	30,387	1,145	98.0	192,258	97.6	29,441	16.3	162,703	6,165	14,891	8,497
Hardware	69	15,550	3,435	66	95.7	14,222	91.5	3,158	22.2	11,978	634	1,298	312
Jewelry and optical goods	154	14,014	3,938	133	99.3	13,869	98.9	3,900	28.1	11,686	286	1,735	262
Lumber & building materials	179	14,893	4,441	140	78.2	10,276	69.0	2,837	27.6	4,125	952	4,739	460
Machinery, eq't. & supplies	391	33,682	10,357	364	93.1	30,834	91.5	9,661	31.0	8,294	696	21,062	783
Metals (except scrap)	66	16,861	3,947	54	81.8	14,412	86.6	3,334	23.1	2,641	162	11,463	246
Paper and its products	170	31,774	6,967	162	95.3	30,517	96.4	6,717	21.9	16,973	1,148	11,383	1,113
Petroleum and its products	127	17,635	2,709	97	76.4	15,674	88.9	2,100	13.4	9,330	735	4,836	775
Plumbing & heating eq't.	99	5,978	1,951	99	100.0	6,970	100.0	1,961	28.1	3,768	569	2,628	123
Tobacco and its products	120	33,640	1,718	120	100.0	33,640	100.0	1,718	5.1	32,358	279	8	996
Waste materials	227	18,620	2,258	199	87.7	16,830	90.4	2,000	11.9	1,083	63	15,767	1,917
All other products	567	60,595	11,589	565	99.3	60,142	99.3	11,425	19.0	21,159	820	17,037	21,126
ALL OTHER TYPES													
Total	5,953	1,860,932	162,926	4,307	72.4	1,249,378	67.6	111,169	8.9	612,989	13,085	331,878	391,426
Amusement and sporting goods	32	9,996	2,150	17	53.1	2,228	22.3	545	15.6	981	-	1,234	13
Automotive products	71	37,832	6,405	56	78.9	27,614	73.0	6,030	18.2	21,458	922	3,376	1,858
Chemicals	105	42,531	5,466	90	85.7	27,739	65.2	4,710	17.0	5,768	262	19,483	2,228
Clothing and furnishings	173	23,963	3,250	170	98.3	27,497	91.8	2,664	9.3	24,232	37	1,018	2,210
Coal	47	39,585	3,800	33	70.2	13,762	34.8	1,297	9.4	9,076	66	4,690	41
Drugs and drug sundries	32	21,467	4,127	26	81.3	16,067	74.8	2,698	16.2	12,422	126	552	2,957
Dry goods	199	76,069	3,002	197	99.0	71,232	93.6	2,968	4.2	16,648	330	48,786	6,468
Electrical goods	102	42,136	6,271	77	75.5	36,425	86.4	5,354	14.7	6,176	22	26,018	4,209
Farm products—raw materials	1,272	434,253	10,401	936	73.6	202,366	46.6	6,163	3.0	11,348	3,408	16,861	170,759
Farm products—consumer goods	872	117,201	9,341	750	86.0	97,854	83.5	7,532	7.7	56,861	468	8,768	31,757
Farm supplies	42	4,998	634	27	64.3	2,450	48.6	445	18.3	1,884	201	198	147
Furniture and house furnishings	149	30,348	3,267	141	94.6	28,139	92.7	3,045	10.8	20,826	168	2,476	4,679
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and foods	386	388,166	31,876	335	86.8	346,247	89.2	27,260	7.9	199,713	374	22,878	123,282
Hardware	37	5,812	832	34	91.9	6,562	95.7	806	14.5	4,000	17	994	561
Jewelry and optical goods	54	8,894	1,438	50	92.5	7,728	86.9	1,358	17.6	6,688	15	386	539
Lumber & building materials	102	28,898	4,584	71	69.5	19,116	66.1	3,076	16.1	9,186	183	7,627	2,115
Machinery, eq't. & supplies	463	102,464	16,162	418	90.3	73,285	71.6	13,388	18.3	17,356	876	61,890	3,173
Metals (except scrap)	110	157,381	6,869	76	69.1	74,463	47.3	4,261	5.7	19,696	818	61,870	2,080
Paper and its products	95	50,602	3,920	71	74.7	31,037	61.3	2,319	7.6	12,665	188	14,306	3,978
Petroleum and its products	1,347	117,400	26,715	494	36.7	40,058	34.1	6,352	15.9	28,828	2,839	6,924	2,467
Plumbing & heating eq't.	61	12,494	2,534	50	82.0	10,003	80.1	1,938	13.4	4,603	1,109	3,731	560
Tobacco and its products	17	23,193	1,074	15	88.2	22,596	97.4	1,062	4.7	4,062	-	-	18,544
Waste materials	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	179	67,167	7,702	167	93.3	63,849	95.1	7,193	13.3	3,584	668	37,122	7,475

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF ILLINOIS MONTHLY EMPLOYMENT, BY KIND OF BUSINESS
For States and Cities of 500,000 Population and Over

STATE AND CITY Kind of Business	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—By MONTHS												De- cem- ber
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber		
		Esti- mated average	Per- cent of total	Esti- mated average															
Total for State	7,142	78,167	18,778	19.4	89,344	89,344	59,763	64,273	64,219	66,204	66,020	68,308	69,914	91,928	93,834	94,740	94,817	96,124	
Amusement and sporting goods	70	716	606	41.3	1,042	1,042	1,039	1,042	1,042	1,038	1,102	1,117	1,102	1,125	1,143	1,154	1,153	1,166	
Automotive products	299	3,928	630	13.1	4,361	4,066	4,073	4,068	4,152	4,229	4,300	4,300	4,408	4,509	4,602	4,628	4,615	4,624	
Chemicals	71	1,391	538	27.9	1,866	1,841	1,842	1,841	1,785	1,776	1,856	1,870	1,856	1,870	1,918	1,943	1,930	1,966	
Clothing and furnishings	298	1,695	976	34.1	2,609	2,450	2,450	2,374	2,468	2,614	2,570	2,466	2,466	2,570	2,614	2,603	2,560	2,798	
Coal	64	1,767	259	12.6	3,263	3,201	3,251	3,011	3,011	3,011	286	285	284	284	284	284	284	284	
Drugs and drug sundries	69	1,156	657	42.6	1,764	1,754	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	
Dry goods	245	4,356	1,370	23.9	5,665	5,472	5,472	5,422	5,422	5,422	5,422	5,422	5,422	5,422	5,422	5,422	5,422	5,422	
Electrical goods	126	3,126	763	19.4	3,691	3,377	3,424	3,351	3,571	3,656	3,741	3,810	3,810	3,902	3,966	3,962	3,972	3,982	
Farm products—raw materials	946	4,668	461	9.0	4,264	4,076	4,074	4,061	4,047	4,117	4,204	4,368	4,373	4,355	4,436	4,436	4,436	4,462	
Farm products—consumer goods	1,461	7,587	1,356	18.2	7,937	7,087	7,000	7,223	7,356	7,498	7,653	7,653	7,653	7,653	7,653	7,653	7,653	7,653	
Farm supplies	130	1,068	455	30.1	1,421	1,067	1,060	1,037	1,124	1,237	1,318	1,277	1,248	1,282	1,353	1,353	1,353	1,353	
Furniture and house furnishings	160	1,760	473	21.2	1,932	1,777	1,800	1,654	1,907	1,940	1,977	2,016	2,016	2,051	2,077	2,116	2,134	2,078	
General merchandise	8	589	254	30.1	618	574	583	575	572	580	580	580	580	580	580	580	580	580	
Groceries and foods (except farm products)	1,092	16,132	3,332	17.9	17,564	16,358	16,623	16,623	16,622	16,722	17,298	17,298	17,646	18,061	18,503	18,736	18,667	18,667	
Hardware	56	1,360	297	17.9	1,629	1,690	1,590	1,574	1,574	1,630	1,621	1,621	1,621	1,637	1,637	1,637	1,637	1,637	
Jewelry and optical goods	108	1,139	468	29.1	1,640	1,466	1,449	1,489	1,462	1,466	1,467	1,467	1,467	1,467	1,467	1,467	1,467	1,467	
Lumber and building materials (other than metal)	147	2,289	351	15.3	2,659	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	2,406	
Machinery, equipment and supplies (except electrical)	327	6,626	1,756	21.2	7,382	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	6,626	
Metals (except scrap)	46	2,740	667	17.6	2,945	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	2,729	
Paper and its products	120	2,434	622	25.2	2,956	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	2,823	
Petroleum and its products	298	5,237	356	5.4	5,593	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	5,116	
Plumbing and heating equipment and supplies	61	1,256	267	17.2	1,523	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	1,374	
Tobacco and its products (except leaf)	123	621	127	15.4	754	665	665	665	665	665	665	665	665	665	665	665	665	665	
Waste materials	244	955	181	16.2	1,136	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	1,054	
All other products	676	4,384	1,486	24.6	4,870	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	4,411	

Table 6.—STATE OF ILLINOIS MONTHLY EMPLOYMENT, BY KIND OF BUSINESS

For States and Cities of 500,000 Population and Over

STATE AND CITY Kind of Business	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBERS OF EMPLOYEES—By Month												De- cem- ber
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber		
		Esti- mated average	Per- cent of total	Per- cent of total															
Total for Chicago	2,424	56,353	16,131	21.7	Full-time ratio to average 100 Part-time ratio to average 100	70,294	66,082	65,535	66,066	67,443	69,233	70,079	72,278	73,747	74,645	74,735	74,999		
Amusement and sporting goods.....	41	684	465	41.5	Full-time Part-time	1,066	1,007	1,006	1,010	1,006	1,073	1,068	1,090	1,109	1,118	1,124	1,125		
Automotive products.....	145	3,060	478	15.6	Full-time Part-time	104	104	3,164	3,204	3,256	3,419	3,479	3,685	3,685	3,649	3,622	3,628		
Chemicals.....	46	1,256	479	27.6	Full-time Part-time	1,671	1,691	1,652	1,689	1,604	1,659	1,707	1,698	1,713	1,738	1,747	1,754		
Clothing and furnishings.....	284	1,661	960	53.9	Full-time Part-time	2,672	2,979	2,410	2,754	2,435	2,478	2,534	2,447	2,580	2,765	2,651	2,791		
Coal.....	56	1,480	212	12.5	Full-time Part-time	1,470	1,486	1,512	1,476	1,444	1,447	1,447	1,424	1,467	1,466	1,494	1,510		
Drugs and drug sundries.....	48	1,038	772	42.7	Full-time Part-time	1,597	1,672	1,662	1,660	1,671	1,665	1,784	1,824	1,824	1,827	1,827	1,796		
Dry goods.....	229	4,321	1,353	23.8	Full-time Part-time	5,618	5,434	5,632	5,404	5,691	5,376	5,623	5,665	5,876	5,801	5,794	5,771		
Electrical goods.....	87	2,332	719	19.7	Full-time Part-time	2,494	2,203	3,247	3,380	3,382	3,442	3,640	3,608	3,673	3,613	3,564	3,676		
Farm products—raw materials.....	116	1,779	257	12.6	Full-time Part-time	1,961	1,626	1,822	1,794	1,789	1,834	1,938	2,022	2,033	1,997	2,133	2,139		
Farm products—consumer goods.....	606	4,234	669	16.7	Full-time Part-time	4,626	4,516	4,480	4,660	4,717	4,408	4,699	4,902	4,877	4,981	5,243	5,243		
Farm supplies.....	9	656	378	36.4	Full-time Part-time	1,007	941	966	1,026	1,278	1,023	660	967	879	1,078	991	969		
Furniture and house furnishings.....	163	1,618	446	21.6	Full-time Part-time	1,699	1,602	1,680	1,768	1,684	1,666	1,680	1,912	1,927	1,986	2,004	1,992		
General merchandise.....	4	561	242	30.1	Full-time Part-time	786	641	660	642	639	647	717	764	868	912	978	964		
Groceries and foods (except farm products), Hardware.....	627	11,608	2,461	18.9	Full-time Part-time	13,653	12,663	12,929	12,930	12,660	12,968	13,410	13,699	14,046	14,689	14,677	14,542		
Jewelry and optical goods.....	106	1,087	439	29.7	Full-time Part-time	1,466	1,394	1,357	1,566	1,466	1,401	1,509	1,492	1,627	1,666	1,610	1,720		
Lumber and building materials (other than metal), Machinery, equipment and supplies (except electrical), Metals (except scrap), Paper and its products.....	78	1,638	302	16.1	Full-time Part-time	1,673	1,668	1,680	1,668	1,668	1,691	1,667	1,698	1,670	1,784	1,809	1,765		
Petroleum and its products.....	22	1,418	147	9.4	Full-time Part-time	2,681	2,686	2,780	2,791	2,791	2,790	2,801	2,816	2,862	2,908	2,941	2,927		
Plumbing and heating equipment and supplies, Tobacco and its products (except leaf), Waste materials.....	41	983	219	16.2	Full-time Part-time	1,146	1,161	1,140	1,097	1,100	1,094	1,101	1,104	1,120	1,198	1,203	1,217		
All other products.....	297	3,409	1,363	29.4	Full-time Part-time	3,566	285	274	329	358	411	380	401	399	372	342	314		

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF ILLINOIS WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500)

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL						UNDER \$10,000						\$10,000 to \$49,999						\$50,000 to \$99,999						\$100,000 to \$199,999						\$200,000 to \$499,999						\$500,000 to \$999,999						\$1,000,000 AND OVER					
	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent (aver-age)	Total ex-pen-ses per-cent of net sales	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales	Num-ber of estab-lish-ments	Full-time employ-ees (aver-age)	Total ex-pen-ses per-cent of net sales												
WHOLESALE MERCHANTS	5,456	49,010	16.6		779	35.5	2,061	5,071	26.5	814	4,728	21.7	637	6,177	20.9	543	9,241	18.5	391	6,670	16.7	131	16,346	15.1																								
Amusement and sporting goods	82	445	27.8		20	65.0	31	89	31.2	6	42	39.4	7	75	23.0	5	86	22.4	1	28	18.3	1	125	36.5																								
Automotive products	420	2,780	19.9		66	42.3	195	705	31.5	61	544	30.9	47	973	30.4	10	362	26.5	2	118	18.6	6	350	6.0																								
Chemicals	92	609	24.7		11	36.2	40	89	27.5	13	62	52.9	7	117	30.5	7	111	26.7	4	119	19.8	1	119	19.8																								
Clothing and furnishings	254	1,734	15.5		59	36.4	101	225	25.0	35	160	16.0	26	176	15.6	33	339	15.4	13	388	15.4	7	604	16.0																								
Coal	106	738	14.8		19	33.3	32	77	26.2	11	35	25.6	20	160	16.0	12	153	18.4	17	218	16.4	4	154	16.0																								
Drugs and drug sundries	68	950	14.8		22	22.8	45	58	32.8	8	60	20.4	2	60	46.3	8	103	17.1	4	78	14.0	4	555	13.7																								
Dry goods	191	4,771	18.4		24	6	23.6	170	21.1	42	129	16.7	24	136	18.5	19	263	17.1	4	129	16.4	5	3,819	18.6																								
Electrical goods	143	1,674	28.2		41	31.0	64	169	26.2	23	284	18.4	19	271	28.8	10	211	24.1	6	294	26.9	4	484	20.1																								
Farm products—raw materials	145	1,699	9.4		15	35.0	39	46	10.3	4	68	9.7	23	80	10.0	11	66	6.2	10	211	24.1	6	294	26.9																								
Farm products—consumer goods	752	5,262	11.4		69	29.1	248	469	18.7	113	505	17.4	114	997	18.3	99	1,292	16.3	38	900	15.6	7	4,870	8.5																								
Farm supplies	115	1,455	24.0		31	18	26.8	41	69	16.8	54	114	17.9	8	37	10.4	6	105	32.1	3	737	38.5	28	1,062	6.2																							
Furniture and home furnishings	198	1,048	24.4		63	43	40.2	54	136	31.9	17	72	23.6	14	221	31.9	13	416	26.6	4	156	20.5	2	1,128	21.4																							
General merchandise	1,044	10,671	15.5		284	165	34.6	311	698	21.9	154	724	18.5	107	949	17.6	138	2,094	16.5	40	1,469	17.2	33	804	17.6																							
Groceries & foods (except farm products)	86	1,351	22.0		10	6	29.0	32	100	29.6	9	56	25.7	3	42	28.0	8	194	20.6	3	196	24.5	5	3,973	15.5																							
Hardware	128	957	25.9		23	16	43.5	62	182	35.0	15	69	21.2	14	229	31.4	7	174	21.3	7	276	24.5	1	21	35.4																							
Lumber & building materials (other than metal)	165	1,162	31.6		27	25	35.5	66	195	37.8	27	154	29.7	26	216	24.5	14	337	37.3	2	67	19.7	1	1,600	25.0																							
Machinery, equipment and supplies	382	3,124	30.4		73	47	45.9	138	511	37.1	66	507	32.7	26	730	29.7	26	765	30.3	8	362	33.0	2	182	31.9																							
Meats (except soap)	66	1,307	23.4		13	12	68.1	18	56	33.0	12	83	28.3	8	67	31.0	8	139	19.6	4	164	22.7	3	787	23.8																							
Paper and its products	168	2,162	22.2		17	10	30.9	64	166	31.3	20	108	21.5	18	174	23.5	18	237	25.2	8	907	21.5	5	656	17.7																							
Perfumery and its products	108	594	16.1		18	13	28.2	47	121	44.1	23	131	25.3	9	93	28.7	4	57	21.9	5	67	12.2	4	122	8.8																							
Fumbing & heating equipment and supplies	97	609	28.0		9	4	34.0	47	131	37.6	21	165	31.0	14	183	25.4	6	132	23.9	4	54	23.5	—	—	—																							
Tobacco and its products (except leaf)	118	618	5.1		24	6	23.5	25	33	13.9	11	34	12.1	16	42	4.8	22	107	5.6	14	170	6.8	6	164	3.6																							
Textile materials	226	682	12.2		119	60	34.9	65	197	26.5	21	171	21.6	8	44	11.4	4	44	11.4	4	12	7.8	4	220	7.9																							
All other products	856	2,996	19.2		170	62	29.1	215	416	23.1	69	389	23.0	40	427	16.7	32	669	19.0	6	211	12.5	5	612	19.2																							
MANUFACTURERS' SALES BRANCHES WITH STOKES	992	19,520	16.7		77	89	35.0	221	665	30.7	143	1,081	29.5	128	1,223	23.5	203	3,061	20.4	103	3,276	17.1	117	9,643	14.8																							
Amusement and sporting goods	11	361	17.5		1	1	50.0	3	9	35.1	—	—	—	1	23	40.0	3	99	26.5	1	40	13.6	2	180	14.0																							
Automotive products	45	1,265	16.1		2	1	40.0	6	27	27.9	4	22	39.6	9	96	28.1	9	500	37.8	6	269	8.7	10	563	14.0																							
Chemicals	61	1,100	18.1		2	5	27.3	14	36	31.1	10	66	35.6	6	67	23.6	13	353	36.6	6	237	19.1	5	540	9.2																							
Clothing and furnishings	48	614	19.9		2	5	44.4	10	17	19.7	1	54	17.9	2	27	9.6	14	198	16.8	2	63	18.7	3	238	25.6																							
Drugs and drug sundries	29	407	22.2		1	1	80.0	2	4	21.5	2	8	6.6	1	1	7.0	3	40	18.9	5	71	12.6	5	231	28.5																							
Dry goods	49	210	11.8		2	3	35.3	6	21	21.5	4	17	8.9	6	17	8.9	6	46	11.9	3	27	6.8	2	87	16.1																							
Electrical goods	10	1,836	15.2		2	6	41.4	4	6	41.4	9	44	27.0	8	68	20.3	8	108	11.9	4	92	11.9	10	1,494	14.6																							
Farm products—consumer goods	3	408	19.8		—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—																							
Farm supplies	40	317	12.3		7	7	35.7	10	19	27.6	6	14	17.9	6	46	10.0	7	92	19.0	2	76	19.3	3	61	6.4																							
Furniture and home furnishings	233	8,072	14.5		22	20	35.3	60	120	21.6	19	115	26.6	19	210	26.9	41	619	18.0	31	666	10.6	41	3,424	16.0																							
Groceries & foods (except farm products)	18	226	16.4		2	2	18.4	3	10	30.0	4	24	29.0	4	18	9.1	4	59	21.8	2	170	44.0	1	118	13.2																							
Hardware	22	256	23.0		2	7	45.5	8	23	34.0	4	23	34.0	2	11	10.6	2																															

WHOLESALE DISTRIBUTION: 1933

Table 1.—STATE OF MICHIGAN SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An 'X' in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Percent of sales	Part- time	
						1933	1929					
THE STATE	5,803	5,272	\$896,582	\$2,172,409	\$114,079	12.7	8.7	35,203	\$53,009	5.9	\$1,421	\$75,833
Wholesalers proper	3,290	2,526	523,812	855,119	56,893	17.6	12.3	20,914	27,864	8.6	895	44,532
Wholesale merchants	3,099	2,334	306,869	803,484	55,457	18.1	12.5	20,338	27,120	8.8	875	43,451
Exporters	-	1	-	(X)	-	-	(X)	-	-	-	-	-
Importers	20	11	1,767	(X)	136	7.7	(X)	59	72	4.1	7	195
Limited function wholesalers	171	180	15,176	50,022	1,300	8.6	8.5	516	672	4.4	13	886
Manufacturers' sales branches	703	666	275,139	675,824	33,410	12.1	7.0	7,563	14,860	5.4	169	20,970
With stocks	503	-	173,256	-	28,688	16.6	-	6,423	12,257	7.1	128	20,948
Without stocks	200	-	101,883	-	4,722	4.6	-	1,140	2,603	2.6	41	22
Agents and brokers	372	668	113,501	329,109	3,369	3.0	3.8	946	1,673	1.5	49	348
Brokers	67	65	47,481	40,641	688	1.4	1.7	169	297	.6	12	25
Commission merchants	52	60	16,921	44,317	628	3.7	4.1	243	377	2.2	8	79
Export agents	2	1	127	(X)	24	18.9	(X)	4	16	12.6	1	1
Import agents	3	1	86	(X)	6	7.0	(X)	6	2	2.3	-	9
Manufacturers' agents	207	437	30,998	176,556	1,325	4.3	4.1	342	622	2.0	12	182
Selling agents	89	99	13,660	57,909	558	4.1	4.3	116	284	2.1	11	26
Other agents	12	5	4,228	9,406	140	3.3	3.2	66	75	1.8	5	26
All other types	1,438	1,412	184,130	312,357	20,407	11.1	7.5	5,780	9,612	4.7	308	9,983
Bulk tank stations	845	619	74,439	81,099	12,659	17.0	13.3	3,184	5,047	6.8	76	5,280
Chain store warehouses	11	33	67,686	145,068	3,965	5.9	4.8	1,067	1,839	2.7	2	2,137
Assemblers and country buyers	224	334	15,329	16,948	1,028	6.7	7.8	310	406	2.6	88	656
Cooperative marketing associa- tion	84	167	11,206	32,992	1,189	10.6	4.8	454	554	4.9	35	320
Elevators 1/ Cream stations 2/ Other types	225	246	14,755	32,266	1,499	10.2	6.9	750	754	5.1	106	1,590
	46	-	715	-	67	9.4	-	13	12	1.7	1	-
	-	13	-	3,984	-	-	15.6	-	-	-	-	-
DETROIT	2,175	2,136	613,854	1,540,660	72,942	11.9	7.7	20,890	34,108	5.6	548	45,484
Wholesalers proper	1,379	1,054	187,446	481,243	34,352	18.3	12.1	12,092	16,894	9.0	380	24,375
Wholesale merchants	1,302	958	176,404	449,017	33,464	19.0	12.3	11,733	16,400	9.3	369	23,607
Exporters	-	1	-	(X)	-	-	(X)	-	-	-	-	-
Importers	17	8	1,731	(X)	125	7.2	(X)	55	68	3.9	7	191
Limited function wholesalers	60	87	9,311	30,930	763	8.2	8.4	304	426	4.6	4	577
Manufacturers' sales branches	479	471	249,320	597,951	29,320	11.8	6.4	6,325	13,103	5.3	115	18,352
With stocks	314	-	150,402	-	24,947	16.6	-	5,267	10,637	7.1	76	18,330
Without stocks	165	-	98,918	-	4,373	4.4	-	1,058	2,466	2.5	39	22
Agents and brokers	276	558	102,253	297,753	2,803	2.7	3.7	786	1,444	1.4	37	256
Brokers	40	42	41,084	29,426	551	1.3	1.4	122	239	.6	5	13
Commission merchants	59	42	16,172	39,072	564	3.5	4.1	218	351	2.2	7	64
Export agents	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Import agents	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	168	394	28,155	166,047	1,112	3.9	4.0	286	535	1.9	10	137
Selling agents	22	76	12,494	54,067	434	3.5	11.4	87	229	1.8	9	15
Other agents	11	4	(X)	9,141	(X)	(X)	3.2	(X)	(X)	(X)	(X)	(X)
All other types	41	53	74,835	163,113	6,467	8.6	6.8	1,687	2,667	3.6	16	2,501
Bulk tank stations	31	27	22,956	37,882	3,658	15.9	12.3	851	1,275	5.6	13	1,161
Chain store stations	4	21	39,942	114,706	2,540	6.4	5.2	776	1,272	3.2	-	1,332
Assemblers and country buyers	2	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Cooperative marketing associa- tions	3	-	4,267	-	141	3.3	-	40	87	2.0	3	8
Elevators	1	-	(X)	-	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)
Other types	-	5	-	10,525	-	-	4.0	-	-	-	-	-

WHOLESALE DISTRIBUTION: 1933

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Census of
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Business

Table 1.—STATE OF MICHIGAN SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Total		Part- time	
						1933	1929		Amount	Per- cent of sales		
<u>FLINT</u>	133	102	\$22,209	\$38,519	\$3,185	14.3	14.6	1,001	\$1,370	6.2	\$39	\$1,705
Wholesalers proper	95	80	10,860	26,316	2,452	22.6	16.3	778	1,014	10.2	37	1,385
Manufacturers' sales branches	18	11	1,044	3,151	209	20.0	11.6	78	109	10.4	1	54
Agents and brokers	6	5	772	3,616	28	3.6	5.3	9	9	1.2	-	1
All other types	14	6	9,533	5,236	496	5.2	14.6	136	238	2.5	1	265
<u>GRAND RAPIDS</u>	308	416	54,066	152,630	6,616	12.2	10.1	2,164	3,118	5.8	94	4,827
Wholesalers proper	205	282	21,219	77,377	3,723	17.5	13.9	1,403	1,804	8.5	85	3,476
Manufacturers' sales branches	50	58	6,311	21,175	1,007	16.0	9.4	334	525	8.3	5	641
Agents and brokers	30	58	3,660	19,138	144	3.9	4.3	40	72	2.0	2	29
All other types	21	18	22,876	34,940	1,742	7.8	5.1	387	717	3.1	2	681

WHOLESALE DISTRIBUTION: 1935

Census of
American
Business

TABLE 2A. - STATE OF MICHIGAN NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	THE STATE								Total	DETROIT							
		Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/		Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/
				With stocks	Without stocks								With stocks	Without stocks				
Farm supplies	92	43	2	1	1	1	1	43	9	8	-	1	-	-	-	-	-	
Feed	71	34	2	1	-	1	1	38	6	6	-	-	-	-	-	-	-	
Seeds	10	8	-	-	-	-	-	8	2	2	-	-	-	-	-	-	-	
All other	11	1	-	-	1	-	-	9	1	-	-	1	-	-	-	-	-	
Furniture and house furnishings	80	45	1	16	5	-	1	6	58	32	1	11	4	-	-	5	8	
China, glassware and crockery	10	6	1	-	2	-	1	-	7	3	1	-	2	-	-	1	3	
Floor coverings	15	8	-	3	3	-	-	1	13	7	-	3	-	-	-	-	1	
Furniture	23	8	-	7	-	-	1	3	14	6	-	4	-	-	2	2	3	
House furnishings (except as specified)	31	22	-	6	-	-	2	4	23	16	-	5	-	-	2	2	1	
Musical instruments and sheet music	1	1	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	
General merchandise	5	3	-	-	-	1	-	1	3	2	-	-	-	1	-	-	-	
Groceries and foods (except farm products)	1,056	758	79	157	7	34	1	6	24	326	216	20	41	6	27	-	4	12
Groceries (general line)	149	104	34	-	-	3	-	-	8	44	30	9	-	-	3	-	-	2
Confectionery and soft drinks	111	99	5	4	-	1	-	1	1	29	26	2	1	-	1	-	-	-
Fish and sea foods	207	201	4	-	-	1	-	-	1	18	17	-	-	-	1	-	-	-
Meats and meat products	147	118	2	25	1	-	-	1	1	62	55	-	6	1	-	-	-	-
Other food and grocery specialties	442	246	34	108	6	29	1	5	13	173	89	9	34	5	22	-	4	10
Hardware	53	38	-	5	2	-	2	4	2	34	19	-	5	2	-	2	4	2
Hardware (general line)	23	22	-	1	-	-	-	-	-	8	7	-	1	-	-	-	-	-
Hardware (specialty lines)	30	16	-	4	2	-	2	4	2	26	12	-	4	2	-	2	4	2
Jewelry and optical goods	53	46	-	4	-	2	-	-	1	39	35	-	1	-	2	-	-	1
Jewelry (general line)	16	15	-	-	-	1	-	-	-	16	15	-	-	-	1	-	-	-
Diamonds and other precious stones	4	3	-	-	-	-	-	-	1	4	3	-	-	-	-	-	-	1
Other jewelry specialties	8	6	-	1	-	1	-	-	-	7	6	-	-	-	1	-	-	-
Optical goods	25	22	-	3	-	-	-	-	-	12	11	-	1	-	-	-	-	-
Lumber and building materials (other than metal)	139	82	6	19	10	2	1	14	4	65	32	3	13	8	-	-	7	2
Lumber and millwork	51	51	5	3	2	2	1	6	1	24	15	2	2	1	-	-	3	1
Asbestos products	2	-	-	1	1	-	-	-	-	2	-	-	1	1	-	-	-	-
Brick and tile	8	2	1	2	1	-	-	1	1	5	1	1	1	1	-	-	-	1
Cement	15	7	-	6	2	-	-	-	-	8	2	-	5	1	-	-	-	-
Glass	20	12	-	5	3	-	-	-	-	11	6	-	2	3	-	-	-	-
All other	42	30	-	2	1	-	-	7	2	15	8	-	2	1	-	-	4	-
Machinery, eq't. & supplies (except electrical)	507	234	4	119	56	1	2	95	6	353	141	3	84	50	1	1	68	5
Commercial machinery, eq't. & supplies	109	48	-	31	12	1	1	14	2	83	39	-	19	10	1	1	11	2
Construction machinery, eq't. and supplies	33	9	-	11	3	-	1	9	-	22	7	-	7	3	-	-	5	-
Farm & dairy machinery and equipment	22	11	-	11	-	-	-	-	-	1	-	-	1	-	-	-	-	-
Industrial machinery, eq't. & supplies	225	91	1	42	31	-	-	55	3	170	55	2	37	28	-	-	46	2
Bottles and bottling equipment	9	9	-	-	-	-	-	-	-	7	7	-	-	-	-	-	-	-
Machine tools	23	7	-	4	3	-	-	9	-	21	7	-	4	3	-	-	7	-
Mechanical rubber goods	11	3	1	1	2	-	-	4	-	10	2	1	1	2	-	-	4	-
Mill and mine supplies (general line)	31	26	-	3	1	-	-	1	-	7	5	-	-	1	-	-	1	-
All other	151	46	2	34	25	-	-	41	3	125	34	1	32	22	-	-	34	2
Professional equipment and supplies	44	31	-	7	3	-	-	2	1	25	15	-	4	3	-	-	2	1
Service equipment and supplies	67	41	1	14	6	-	-	5	-	45	22	1	13	5	-	-	4	-
Barber and beauty parlor eq't & supplies	27	24	-	2	1	-	-	-	-	14	11	-	2	1	-	-	-	-
Laundry equipment and supplies	11	8	1	4	1	-	-	-	-	9	4	1	3	1	-	-	-	-
All other	29	12	-	8	4	-	-	5	-	22	7	-	8	3	-	-	4	-
Transportation equipment and supplies	7	3	-	3	1	-	-	-	-	7	3	-	3	1	-	-	-	-
Metals (except scrap)	107	27	-	24	34	1	2	16	3	94	19	-	22	33	1	2	14	3
Iron and steel	72	13	-	17	29	1	1	8	3	57	13	-	16	28	1	1	6	3
Sheet metal products	11	8	-	2	-	-	-	1	-	5	2	-	2	-	-	-	1	-
Other metal and metal works	24	6	-	5	5	-	1	7	-	22	4	-	5	5	-	1	7	-
Paper and its products	108	84	1	7	8	-	1	7	-	70	48	1	7	7	-	1	6	-
Petroleum and its products	970	108	8	1	2	-	2	-	849	46	13	-	1	1	-	-	-	31

WHOLESALE DISTRIBUTION, 1933

TABLE 2A. - STATE OF MICHIGAN NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Census of American Business

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. est. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Limited function wholesalers	Mfg. est. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/			
				With stocks	Without stocks								With stocks	Without stocks							
				THE STATE									DETROIT								
Plumbing and heating eq't. & supplies	88	60	-	17	4	-	-	7	-	69	35	-	15	4	-	-	-	7	-		
Heating equipment (general line)	12	4	-	2	2	-	-	4	-	10	2	-	2	2	-	-	-	4	-		
Pipes, valves and fittings	13	12	-	-	1	-	-	-	-	9	8	-	-	1	-	-	-	-	-		
Plumbing and heating equipment (general line)	38	26	-	10	-	-	-	2	-	20	12	-	6	-	-	-	-	-	-		
Stoves and ranges	3	2	-	1	-	-	-	-	-	3	2	-	1	-	-	-	-	-	-		
All other	22	16	-	4	1	-	-	1	-	17	11	-	4	1	-	-	1	-	-		
Tobacco and its products (except leaf)	120	103	10	5	2	-	-	-	-	63	52	6	4	1	-	-	-	-	-		
Waste materials	172	167	1	-	-	3	-	1	-	70	66	1	-	-	2	-	1	-	-		
Iron and steel scrap	61	59	1	-	-	1	-	-	-	19	17	1	-	-	1	-	-	-	-		
Junk and scrap (general line)	74	73	-	-	-	-	-	1	-	26	25	-	-	-	-	-	1	-	-		
Waste paper, rags and rubber	37	35	-	-	-	2	-	-	-	25	24	-	-	-	1	-	-	-	-		
All other products	319	231	9	34	16	-	4	13	12	117	77	3	18	5	-	4	6	4	4		
Sage and bagging	6	6	-	-	-	-	-	1	-	6	5	-	-	-	-	-	-	1	-		
Beer	132	97	5	19	6	-	-	6	-	24	17	-	6	-	-	-	-	-	-		
Books and periodicals	7	6	1	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-	-		
Cordage and twine	1	1	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-		
Flowers and nursery stock	25	21	-	-	-	3	-	1	-	12	9	-	-	-	-	5	-	-	-		
Forest products (except lumber)	22	12	1	4	1	-	-	1	3	12	7	1	3	-	-	-	1	-	-		
Leather	8	7	-	-	1	-	-	-	-	6	5	-	-	1	-	-	-	-	-		
Leather goods	15	12	1	1	-	-	-	1	-	11	8	1	1	-	-	-	1	-	-		
Newspapers and magazines	34	27	-	-	3	-	-	4	-	7	5	-	-	1	-	-	1	-	-		
Rubber goods (general line)	3	1	-	1	-	-	-	-	1	3	1	-	1	-	-	-	-	-	1		
Wines and spiritous liquors	11	8	-	1	1	-	-	-	1	5	2	-	1	1	-	-	-	-	1		
Miscellaneous kinds of business	55	34	1	8	4	-	1	1	6	28	15	1	6	2	-	1	1	1	2		

1/ The "All other types" consists of the following:

	THE STATE	DETROIT		THE STATE	DETROIT
Importers	20	17	Other agents	12	11
Piece goods	1	1	Clothing, women's and children's	1	1
Fruits and vegetables (fresh)	1	1	Dry goods (general line)	2	2
House furnishings (except as specified)	1	1	Horses and mules	1	1
Other food and grocery specialties	12	10	Fruite and vegetables (fresh)	1	1
Diamonds and other precious stones	1	1	Furniture	4	3
Commercial machinery, eq't. and supplies	1	1	Commercial machinery, eq't. and supplies	1	1
Other industrial machinery, eq't. and supplies	1	1	Miscellaneous kinds of business	2	2
Wines and spiritous liquors	1	1	Bulk tank stations (petroleum)	848	51
Miscellaneous kinds of business	1	-	Chain store warehouses	11	4
Export agents	2	1	Drugs (general line)	2	1
Refrigerators	1	1	Electrical appliances, eq't. and supplies	1	1
Fish and sea foods	1	-	Groceries (general line)	8	2
Import agents	3	-	Assemblers and country buyers	224	2
Seeds	1	-	Grain	4	-
General merchandise	1	-	Hides, skins, and furs (raw)	13	-
Professional equipment and supplies	1	1	Horses and mules	2	-
Selling agents	29	22	Livestock	15	-
Tires and tubes	1	1	Wool and mohair	5	-
Industrial chemicals	1	1	Other farm products-raw materials	19	-
Coal	7	7	Dairy products (general line)	10	-
Drugs (specialty lines)	1	-	Butter	3	-
Other drugs and drug sundries	1	1	Milk and cream	11	1
Botions	1	1	Poultry and poultry products	42	-
Piece goods	1	1	Dairy and poultry products	50	-
Floor coverings	1	1	Fruits and vegetables (fresh)	31	1
Confectionery and soft drinks	1	-	Other farm products-consumer goods	6	-
Other food and grocery specialties	1	-	Feed	8	-
Hardware (specialty lines)	2	2	Other farm supplies	1	-
Lumber and millwork	1	1	Meats and meat products	1	-
Brick and tile	1	1	Flowers and nursery stock	1	-
Other lumber and building materials (other than metal)	2	-	Forest products (except lumber)	3	-
Other industrial machinery, eq't. & supplies	2	1			
Iron and steel	3	3			
Petroleum and its products	1	-			
Rubber goods (general line)	1	1			

WHOLESALE DISTRIBUTION: 1935

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American
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TABLE 2A. - STATE OF MICHIGAN

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)
FOR STATES AND SELECTED CITIES

Type of Establishment Kind of Business			Type of Establishment Kind of Business		
	<u>THE STATE</u>	<u>DETROIT</u>		<u>THE STATE</u>	<u>DETROIT</u>
Cooperative marketing associations	84	3	Elevators	225	1
Grain	7	-	Grain	215	-
Livestock	12	1	Other farm products-raw materials	6	1
Other farm products-raw materials	2	-	Feed	5	-
Dairy products (general line)	9	-	Other farm supplies	1	-
Butter	7	-	Cream stations	46	-
Milk and cream	2	-	Milk and cream	41	-
Dairy and poultry products	2	3	Dairy and poultry products	5	-
Fruits and vegetables (fresh)	15	1			
Feed	19	-			
Other farm supplies	8	-			
Miscellaneous kinds of business	3	-			

WHOLESALE DISTRIBUTION: 1933

12-26-4

Census of
American
Business

Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	6,805	\$696,582	\$114,079	12.7	35,205	\$55,009	1,421	75,855
Wholesalers proper	3,290	525,812	56,893	17.6	20,914	27,664	895	44,532
Manufacturers' sales branches	705	275,159	35,410	12.1	7,663	14,860	169	20,970
Agents and brokers	372	115,501	5,569	5.0	946	1,673	49	348
All other types	1,458	184,150	20,407	11.1	6,780	8,612	308	9,985
WHOLESALE PROPER								
Amusement and sporting goods	52	1,255	592	51.2	118	212	12	162
Cameras and motion picture equipment and supplies	4	115	21		8	15	2	9
Moving picture films	4	497	198		57	118	-	7
Sporting goods (general line)	3	162	66		17	24	1	59
Toys, novelties, and fireworks	8	77	15		5	7	4	25
All other	15	404	95		35	50	6	64
Automotive products	299	18,225	4,425	24.3	1,851	2,385	65	3,768
Automobiles and other motor vehicles	58	5,675	628		274	568	7	282
Automotive equipment, accessories and parts	242	11,685	5,560		1,464	1,905	57	3,291
Tires and tubes	19	967	255		93	110	1	195
Chemicals	47	4,678	1,547	28.8	455	754	14	1,099
Naval stores	5	762	105		30	49	6	25
Paints and varnishes	29	5,547	1,088		363	617	6	1,049
All other	15	569	164		50	68	5	25
Clothing and furnishings	49	2,727	501	18.4	174	227	11	417
Clothing, men's and boys'	4	206	26		9	11	-	27
Clothing, women's and children's	9	1,186	190		65	86	9	146
Furnishings, men's and boys'	10	220	50		40	32	-	26
Furnishings, women's and children's	4	112	25		8	12	-	61
Hosiery	5	247	37		8	12	-	61
Millinery and millinery supplies	3	69	31		10	10	-	11
Shoes and other footwear	10	652	86		25	47	1	78
All other	4	156	54		11	17	1	18
Coal	44	6,496	1,128	17.4	366	487	51	856
Drugs and drug sundries	57	10,557	2,578	22.5	661	1,192	6	1,472
Drugs (general line)	11	7,420	1,526		398	684	2	1,144
Drugs (specialty lines)	6	2,668	704		244	460	1	276
Patent medicines	4	90	37		6	8	1	2
Toilet articles and preparations	8	156	65		16	26	-	6
All other	8	524	48		17	14	1	44
Dry goods	41	8,405	1,293	15.4	601	728	2	1,928
Dry goods (general line)	7	6,111	865		441	563	-	1,581
Knit goods	7	1,050	185		46	50	1	294
Notions	11	374	96		66	46	1	96
Piece goods	7	547	84		25	59	-	68
All other	9	345	65		25	30	-	105
Electrical goods	97	9,604	2,289	25.3	619	1,217	58	1,806
Electrical appliances, equipment and supplies	71	6,249	1,370		504	774	50	1,228
Radios and radio equipment	21	1,356	515		98	142	7	169
Refrigerators	6	2,000	664		219	301	1	408

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALEERS PROPER (continued)								
Farm products—raw materials	57	4,374	528	12.0	223	828	50	437
Grain	14	1,887	144		70	72	5	85
Hides, skins and furs	12	1,747	165		81	66	10	139
Live stock	3	52	4		2	3	..	-
Wool and mohair	4	650	167		52	64	1	190
All other	4	228	55		18	17	5	22
Farm products—consumer goods	429	50,133	7,240	15.8	2,504	3,245	121	1,438
Dairy products (general line)	52	6,193	2,403		795	1,003	15	111
Butter	9	976	155		58	49	2	23
Cheese	3	349	40		7	13	-	18
Milk and cream	33	3,766	1,239		341	638	4	5
All other dairy products	20	287	362		93	117	5	20
Poultry and poultry products	65	5,650	432		163	166	10	47
Dairy and poultry products	65	6,372	752		288	337	8	267
Fruits and vegetables (fresh)	182	27,854	2,557		883	1,002	69	963
Farm supplies	45	6,440	2,432	37.8	974	1,147	28	1,540
Feed	56	1,943	262		116	129	14	208
All other	9	4,497	2,170		858	1,018	14	1,332
Furniture and house furnishings	47	2,300	506	22.0	153	230	12	652
Floor coverings	8	1,024	204		51	56	-	266
Furniture	8	475	102		25	38	1	121
House furnishings (except china and glassware)	23	528	150		47	77	11	176
All other	3	275	50		30	29	-	90
General Merchandise	5	589	46	11.8	13	20	4	59
Groceries and foods (except farm products)	659	78,737	10,533	13.1	4,137	5,150	153	7,802
Groceries (general line)	138	40,345	3,879		1,551	2,140	30	5,566
Confectionery and soft drinks	104	5,218	900		351	420	24	384
Fish and sea foods	205	3,251	1,023		404	431	36	104
Meats and meat products	120	12,519	1,845		604	686	30	256
Other food and grocery specialties	292	17,404	2,686		1,027	1,273	43	1,652
Hardware	58	9,102	1,945	21.4	841	1,127	21	3,458
Hardware (general line)	22	7,548	1,600		652	921	8	2,864
Hardware (specialty lines)	16	1,754	345		159	206	13	599
Jewelry and optical goods	47	1,707	782	45.8	313	437	5	473
Jewelry (general line)	15	587	245		75	124	3	539
Diamonds and other precious stones	4	56	22		7	11	1	14
Other jewelry specialties	6	161	11		5	6	1	5
Optical goods	22	803	504		226	296	-	115
Lumber and building materials (other than metal)	83	6,271	1,609	26.7	529	756	43	2,361
Lumber and millwork	56	3,244	850		269	368	24	1,534
Brick and tile	3	59	17		6	7	-	6
Cement	7	492	106		32	42	-	148
Glass	12	764	274		89	147	4	251
All other	30	1,712	362		133	191	15	422

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALEERS PROPER (continued)								
Machinery, equipment and supplies (except electrical)	240	15,413	4,207	27.3	1,311	1,992	85	4,340
Commercial machinery, equipment and supplies	49	1,523	495		199	288	17	322
Construction machinery, equipment and supplies	9	322	75		19	24	1	70
Farm and dairy machinery and equipment	11	389	102		46	47	4	95
Industrial machinery, equipment and supplies	95	9,755	2,428		639	1,005	52	2,758
Bottles and bottling equipment	9	148	18		8	7	-	19
Machine tools	7	464	66		19	36	-	101
Mechanical rubber goods	4	136	50		7	26	9	19
Mill and mine supplies (general line)	26	3,450	567		185	272	19	1,086
All other	49	5,577	1,729		419	662	24	1,513
Professional equipment and supplies	31	1,556	543		185	309	3	500
Service equipment and supplies	42	1,706	521		211	292	8	562
Barber and beauty parlor equipment and supplies	24	803	270		110	145	1	261
Laundry equipment and supplies	6	299	68		27	29	1	60
All other	12	604	183		74	120	6	241
Transportation equipment and supplies	5	152	45		12	29	-	53
Metals (except scrap)	27	5,467	1,164	18.0	287	533	11	1,632
Iron and steel	13	5,412	884		214	407	7	1,309
Sheet metal products	8	214	78		16	34	4	104
Other metal and metal works	6	841	202		57	92	-	219
Paper and its products	85	12,645	2,468	19.5	841	1,308	11	2,509
Petroleum and its products	115	8,177	1,595	19.5	465	561	19	573
Plumbing and heating equipment and supplies	60	4,455	1,016	22.9	400	527	20	1,916
Heating equipment (general line)	4	187	67		33	36	-	83
Pipe, valves and fittings	12	2,221	419		163	220	4	901
Plumbing and heating equipment (general line)	26	1,710	413		165	224	8	842
All other	18	317	117		39	47	6	120
Tobacco and its products (except leaf)	113	25,952	1,599	5.5	659	794	6	1,421
Waste materials	168	11,365	1,805	15.9	796	834	92	1,269
Iron and steel scrap	60	4,707	740		238	343	43	677
Junk and scrap (general line)	73	4,696	711		341	308	31	466
All other	55	1,962	354		217	183	18	124
All other products	242	14,943	3,219	21.5	1,366	1,704	66	1,127
Bags and bagging	5	143	22		14	10	1	21
Beer	102	5,457	706		268	339	13	156
Books and periodicals	7	416	115		43	42	1	131
Flowers and nursery stock	21	868	291		108	120	1	83
Forest products (except lumber)	13	1,155	198		63	76	6	172
Leather	7	223	41		15	19	-	60
Leather goods	13	503	120		49	60	2	143
Newspapers and magazines	27	2,356	494		292	343	12	142
Wines and spirituous liquors	9	347	58		21	23	-	68
Miscellaneous kinds of business	35	3,400	1,173		503	672	20	151

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Table 2B.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
	503	173,266	28,688	16.6	6,425	12,257	128	20,948
Amusement and sporting goods	8	2,813	590	21.0	160	306	2	45
Automotive products	27	11,096	1,905	17.2	514	918	1	1,071
Chemicals	28	9,014	947	10.5	190	238	3	940
Clothing and furnishings	6	1,061	83	7.8	36	48	2	361
Drugs and drug sundries	4	3,546	872	24.6	225	397	-	736
Dry goods	4	383	56	14.6	17	27	-	35
Electrical goods	28	27,366	5,292	19.1	1,014	2,427	1	3,076
Farm products-consumer goods	9	4,166	725	17.4	161	251	50	134
Furniture and house furnishings	16	3,932	519	13.2	119	243	4	734
Groceries and foods (except farm products)	137	41,684	6,499	15.5	1,504	2,453	16	1,139
Hardware	5	838	140	16.7	38	75	-	104
Jewelry and optical goods	4	175	80	45.7	29	41	-	20
Lumber and building materials (other than metal)	19	8,887	919	10.3	233	481	4	1,142
Machinery, equipment and supplies (except electrical)	119	15,952	3,329	20.9	1,046	1,825	37	2,910
Metals (except scrap)	24	24,409	3,736	15.3	326	1,165	7	6,508
Paper and its products	7	1,101	200	18.2	88	120	-	72
Plumbing and heating equipment and supplies	17	3,133	862	27.5	201	329	7	573
Tobacco and its products (except leaf)	5	3,239	493	15.2	74	190	-	277
All other kinds of business	36	10,172	1,442	14.2	448	723	14	1,251
WITHOUT STOCKS								
	200	101,883	4,722	4.6	1,140	2,603	41	22
Amusement and sporting goods	4	1,738	258	15.4	84	142	1	-
Automotive products	13	5,050	152	3.0	31	104	-	-
Chemicals	8	655	162	24.4	21	35	-	-
Dry goods	7	879	65	7.4	33	49	-	-
Electrical goods	17	2,082	247	11.9	59	178	1	-
Furniture and house furnishings	5	581	32	5.4	10	13	-	-
Groceries and foods (except farm products)	7	3,610	591	16.4	145	242	-	-
Lumber and building materials (other than metal)	10	14,228	278	2.0	60	162	-	-
Machinery, equipment and supplies (except electrical)	66	7,919	774	9.8	183	440	3	-
Metals (except scrap)	34	60,255	1,089	2.2	202	638	30	22
Paper and its products	8	1,572	81	5.2	24	54	-	-
Plumbing and heating equipment and supplies	4	2,577	360	14.0	98	193	6	-
All other kinds of business	27	10,925	623	5.7	190	353	-	-
AGENTS AND BROKERS								
BROKERS								
	67	47,481	688	1.4	159	297	12	23
Farm products-consumer goods	15	1,529	76	4.7	23	22	-	-
Groceries and foods (except farm products)	34	42,721	449	1.1	106	200	4	10
Waste materials	3	533	18	3.4	2	8	1	-
All other kinds of business	15	2,598	145	5.6	38	67	7	15
COMMISSION MERCHANTS								
	52	16,921	628	3.7	243	377	8	79
Farm products-raw materials	6	9,541	208	2.2	81	155	2	-
Farm products-consumer goods	28	6,010	318	5.3	127	172	4	55
All other kinds of business	19	1,370	102	7.4	35	40	2	24
EXPORT AND IMPORT AGENTS								
	5	213	50	14.1	10	18	1	10
MANUFACTURERS AGENTS								
	207	30,998	1,325	4.3	342	622	12	182
Automotive products	25	13,788	341	2.5	51	145	-	23
Chemicals	5	473	45	9.5	14	26	-	25
Dry goods	3	428	7	1.6	1	2	1	2

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' AGENTS								
(continued)								
Electrical goods	10	514	40	7.8	17	20	-	5
Furniture and house furnishings	6	867	54	5.9	13	17	-	-
Groceries and foods (except farm products)	6	376	24	6.4	9	11	-	1
Hardware	4	457	8	1.8	2	3	-	-
Lumber and building materials (other than metal)	14	955	39	4.1	10	16	1	-
Machinery equipment and supplies (except electrical)	85	8,477	510	6.0	140	242	8	86
Metals (except scrap)	16	2,956	156	4.6	44	79	-	28
Paper and its products	7	350	43	13.0	11	21	-	-
Plumbing and heating equipment and supplies	7	280	20	7.1	9	14	-	15
All other kinds of business	19	1,137	78	6.9	21	26	1	5
	29	15,660	568	4.1	116	284	11	26
SELLING AGENTS								
Coal	7	3,048	186	6.1	54	84	1	-
Lumber and building materials (other than metal)	4	743	13	1.7	4	5	-	10
Metals (except scrap)	3	6,781	115	1.7	22	74	-	-
All other kinds of business	15	3,088	244	7.9	56	121	10	16
	12	4,228	140	5.5	66	76	5	26
OTHER AGENTS								
Furniture and house furnishings	4	203	30	14.8	16	15	1	19
All other kinds of business	8	4,026	110	2.7	61	60	4	7
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)								
	848	74,459	12,659	17.0	3,184	5,047	76	5,280
CHAIN STORE WAREHOUSES								
	11	67,686	3,965	5.9	1,067	1,859	2	2,137
Groceries and foods (except farm products)	8	60,068	3,782	6.3	1,002	1,759	2	1,653
All other kinds of business	3	7,618	183	2.4	66	100	-	484
	224	16,329	1,028	6.7	310	406	88	666
ASSEMBLERS AND COUNTRY BUYERS								
Farm products—raw materials	58	5,652	838	9.5	96	162	36	376
Farm products—consumer goods	152	11,096	592	5.3	184	204	39	116
Farm supplies	9	309	49	15.9	18	26	8	56
All other kinds of business	5	292	49	16.8	12	24	5	129
	84	11,206	1,189	10.6	454	554	56	520
COOPERATIVE MARKETING ASSOCIATIONS								
Farm products—raw materials	21	3,429	185	5.4	61	97	8	60
Farm products—consumer goods	53	6,271	802	12.8	298	363	21	99
Farm supplies	27	1,360	184	13.3	84	83	4	166
All other products	3	126	18	14.3	11	11	2	15
	225	14,766	1,499	10.2	760	754	106	1,590
ELEVATORS								
Farm products—raw materials	219	14,562	1,472	10.1	737	740	104	1,563
Farm supplies	6	193	27	14.0	15	14	2	27
	46	716	67	9.4	15	12	1	-
CITIES OF 100,000 POPULATION AND OVER.								
DETROIT								
	2,176	613,854	72,942	11.9	20,890	34,106	548	45,484
Wholesalers proper	1,379	187,446	34,562	18.3	12,091	16,894	380	24,375
Manufacturers' sales branches	479	249,320	29,320	11.8	6,325	13,103	115	18,362
Agents and brokers	276	102,263	2,803	2.7	786	1,444	37	256
All other types	41	74,855	6,457	8.6	1,688	2,667	16	2,501

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Table 2 B.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
DETROIT (continued)								
WHOLESALES PROPER								
Amusement and sporting goods	29	1,197	371	51.0	111	201	11	152
Cameras and motion picture equipment and supplies	4	115	21		8	13	2	9
Moving picture films	4	497	198		57	118	-	7
Toys, novelties, fireworks	7	72	14		3	6	3	25
All other	14	515	138		45	64	6	113
Automotive products	126	12,014	2,598	21.6	1,058	1,458	29	1,876
Automobiles	21	4,768	499		216	309	1	205
Automotive, equipment, accessories and parts	90	6,725	1,995		802	1,082	27	1,576
Tires and tubes	15	523	104		40	47	1	94
Chemicals	29	3,923	1,119	28.6	366	630	12	967
Paints and varnishes	18	3,205	992		315	656	6	934
All other	11	718	127		40	64	7	23
Clothing and furnishings	42	2,555	454	17.9	166	216	10	391
Clothing men's and boys'	3	176	24		8	10	-	19
Clothing women's and children's	9	1,186	190		55	86	9	146
Furnishings, men's and boys'	9	192	50		40	52	-	25
Furnishings, women's and children's	4	112	25		8	12	-	51
Hosiery	5	247	37		8	12	-	61
Shoes and other footwear	7	479	81		22	45	1	70
All other	5	145	47		15	19	-	20
Coal	18	3,946	658	16.7	200	285	10	162
Drugs and drug sundries	28	5,459	1,229	22.5	350	541	3	820
Drugs (general line)	7	5,090	1,094		290	491	1	798
Drugs (specialty lines)	4	82	16		11	12	1	3
Patent medicines	4	90	37		6	8	1	2
Toilet articles and preparations	8	155	63		16	26	-	6
All other	6	62	19		7	4	-	11
Dry goods	31	7,593	1,118	14.7	492	638	1	1,737
Dry goods (general line)	5	6,649	786		402	525	-	1,275
Knit goods	6	977	177		41	45	1	286
Notions	7	170	23		9	10	-	34
Piece goods	6	503	75		20	32	-	52
All other	7	294	57		20	26	-	90
Electrical goods	63	6,978	1,728	24.8	520	956	19	1,201
Electrical appliances, equipment and supplies	37	4,574	1,023		373	608	13	788
Radios and radio equipment	13	1,031	240		66	103	6	124
Refrigerators	3	1,673	465		182	255	-	269
Farm products—raw materials	8	1,751	285	16.3	65	117	14	277
Hides, skins, and furs (raw)	3	975	99		25	44	14	65
All other	5	776	186		60	73	-	194
Farm products—consumer goods	169	30,659	6,175	16.9	1,369	1,991	41	665
Dairy products—(general line)	8	2,138	888		315	466	5	41
All other dairy products	6	269	139		24	49	2	9
Poultry and poultry products	38	2,825	352		130	161	12	33
Dairy and poultry products	30	4,945	529		143	172	-	170
Fruits and vegetables (fresh)	82	17,808	2,628		517	614	22	402
All other	67	2,879	939		230	529	-	8

WHOLESALE DISTRIBUTION: 1933

13-0-4

Census of
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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESALES PROPER (continued)								
Farm supplies	8	2,929	1,871	63.9	791	906	8	949
Furniture and house furnishings	34	1,853	589	31.0	108	173	11	522
Floor coverings	7	(X)	(X)		(X)	(X)	(X)	(X)
Furniture	6	374	66		17	26	1	106
House furnishings (except as specified)	16	467	129		40	68	10	144
All other	5	(X)	(X)		(X)	(X)	(X)	(X)
Groceries and foods (except farm products)	246	55,470	4,417	13.2	1,719	2,226	53	2,601
Groceries (general line)	39	14,231	1,373		571	780	8	1,581
Confectionery and soft drinks	27	1,636	513		128	164	12	91
Fish and sea foods	17	1,656	259		81	112	7	52
Meat and meat products	55	7,532	984		400	454	9	144
Other food and grocery specialties	108	8,416	1,488		539	716	17	763
Hardware	19	4,177	916	21.9	384	605	10	1,085
Hardware (general line)	7	3,430	718		309	401	1	821
Hardware (specialty lines)	12	747	198		75	102	9	262
Jewelry and optical goods	56	1,462	625	42.7	251	363	5	436
Jewelry (general line)	15	687	245		75	124	3	339
Diamonds and other precious stones	4	56	22		7	11	1	14
Other jewelry	6	161	11		5	6	1	5
Optical goods	11	558	347		164	222	-	78
Lumber and building materials (other than metal)	35	3,103	956	30.8	326	457	17	1,304
Lumber and millwork	17	1,586	527		185	238	13	856
Glass	6	553	200		64	104	1	162
All other	12	964	228		76	115	3	276
Machinery, equipment and supplies (except electrical)	146	10,683	3,115	29.2	941	1,442	44	2,979
Commercial machinery, equipment and supplies	40	1,241	398		158	235	12	260
Construction machinery, equipment and supplies	7	294	61		15	20	1	67
Industrial machinery, equipment and supplies	58	6,783	1,913		494	768	23	1,906
Bottles and bottling equipment	7	135	15		7	7	-	18
Machine tools	7	464	56		19	36	-	101
Mechanical rubber goods	3	(X)	(X)		(X)	(X)	(X)	(X)
Mill and mine supplies (general line)	5	(X)	(X)		(X)	(X)	(X)	(X)
All other	36	4,992	1,576		382	604	21	1,346
Professional equipment and supplies	15	994	350		107	174	2	296
Service equipment and supplies	23	1,219	368		155	216	6	398
Barber and beauty parlor equipment and supplies	11	528	158		60	88	1	153
Laundry equipment and supplies	5	171	49		16	15	1	52
All other	7	520	161		79	113	4	213
Transportation equipment and supplies	3	152	45		12	29	-	53
Metals (except scrap)	19	6,230	1,072	17.2	259	493	8	1,525
Iron and steel	13	5,412	884		214	407	7	1,309
All other	5	818	188		45	86	1	216

WHOLESALE DISTRIBUTION: 1933

12-26-4

Census of
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Table 2B.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Paper and its products	49	8,422	1,683	18.8	532	845	10	1,664
Paper and its products (general line)	11	4,967	914		292	510	4	978
Paper and its products (specialty lines)	16	2,670	412		129	220	-	433
Stationery and stationery supplies	9	234	69		40	39	3	53
Wall paper	13	551	188		71	76	5	200
Petroleum and its products	13	1,300	200	15.4	69	93	1	60
Plumbing and heating equipment and supplies	55	2,940	656	22.3	282	339	6	1,062
Pipe, valves, and fittings	8	2,071	596		154	210	4	610
Plumbing and heating equipment (general line)	12	617	133		71	89	-	165
All other	15	352	127		67	60	2	107
Tobacco and its products (except leaf)	58	19,458	1,027	5.3	418	613	2	660
Waste Materials	67	5,282	710	13.4	322	509	24	375
Iron and steel scrap	18	1,614	253		69	113	10	130
Junk and scrap (general line)	25	2,887	336		176	142	4	228
Waste paper, rags, and rubber	24	581	121		78	54	10	17
All other kinds of business	85	10,182	2,081	20.4	918	1,209	31	710
Bags and bagging	5	143	22		14	10	1	21
Beer	17	3,549	383		160	223	1	69
Flowers and nursery stock	9	609	156		42	58	-	47
Forest products (except lumber)	8	748	117		33	46	2	76
Leather	5	136	27		11	14	-	42
Leather goods	9	489	89		33	47	1	93
Newspapers and magazines	5	1,257	306		208	247	6	124
Wines and spiritous liquors	3	95	19		6	9	-	61
Miscellaneous	22	3,166	968		406	557	20	177
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	314	160,402	24,947	16.6	5,257	10,637	76	12,330
Amusement and sporting goods	6	2,813	590	21.0	160	306	2	45
Automotive products	22	10,363	1,749	16.9	450	836	1	978
Chemicals	19	7,649	737	9.6	160	305	1	788
Clothing and furnishings	5	1,059	83	7.8	36	48	2	361
Drugs and drug sundries	4	3,546	872	24.5	225	397	-	736
Dry goods	3	254	41	16.1	14	19	-	23
Electrical goods	27	27,563	5,891	19.1	1,013	2,426	1	3,076
Farm products—consumer goods	6	2,906	511	17.6	102	162	-	124
Furniture and house furnishings	11	2,440	261	10.7	68	111	2	241
Groceries and foods (except farm products)	41	23,034	4,983	17.2	1,036	1,738	9	927
Hardware	6	838	140	16.7	36	75	-	104
Lumber and building materials (other than metal)	13	8,328	806	9.7	191	417	2	1,062
Machinery, equipment and supplies (except electrical)	84	12,933	2,480	19.1	741	1,400	32	1,766
Metals (except scrap)	22	24,394	3,729	15.3	323	1,162	6	6,306
Paper and its products	7	1,101	200	18.2	88	120	-	72
Plumbing and heating equipment and supplies	13	2,821	736	26.1	169	292	3	478
Tobacco and its products (except leaf)	4	3,161	477	15.1	69	180	-	270
All other kinds of business	20	9,059	1,263	13.9	396	649	16	992

WHOLESALE DISTRIBUTION: 1933

12-28-4

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES (continued)								
WITHOUT STOCKS	165	96,918	4,575	4.4	1,058	2,465	59	22
Amusement and sporting goods	4	1,758	268	15.4	84	142	1	-
Automotive products	10	4,942	159	2.8	29	96	-	-
Chemicals	4	613	149	24.5	16	28	-	-
Dry goods	7	879	65	7.4	53	49	-	-
Electrical goods	14	1,815	215	11.8	50	161	1	-
Furniture and house furnishings	4	279	26	9.3	9	10	-	-
Groceries and foods (except farm products)	6	5,595	489	13.6	142	241	-	-
Lumber and building materials (other than metal)	8	14,110	265	1.9	54	155	-	-
Machinery, equipment and supplies (except electrical)	50	7,678	758	9.7	172	419	1	-
Metals (except scrap)	35	49,671	1,066	2.1	198	624	30	22
Paper and its products	7	1,570	79	5.0	24	65	-	-
Plumbing and heating equipment and supplies	4	2,577	360	14.0	98	195	6	-
All other kinds of business	14	9,555	516	5.4	149	297	-	-
AGENTS AND BROKERS								
BROKERS	40	41,084	551	1.3	122	259	5	13
Farm products-consumer goods	5	855	31	3.7	6	12	-	-
Groceries and foods (except farm products)	27	59,034	427	1.1	100	191	3	10
All other kinds of business	10	1,217	75	6.0	16	56	2	3
COMMISSION MERCHANTS	39	16,172	564	3.5	218	361	7	64
Farm products-raw materials	5	9,541	208	2.2	81	155	2	-
Farm products-consumer goods	22	5,694	292	5.1	116	159	4	45
All other kinds of business	12	957	64	6.8	21	27	1	19
MANUFACTURERS' AGENTS	162	28,155	1,112	3.9	286	655	10	157
Automotive products	25	15,747	352	2.4	48	140	-	12
Electrical goods	10	514	40	7.8	17	20	-	5
Furniture and house furnishings	5	859	29	3.5	12	16	1	-
Groceries and foods (except farm products)	4	220	9	4.1	4	6	-	-
Hardware	4	457	8	1.8	2	5	-	-
Lumber and building materials (other than metal)	7	274	16	5.8	6	7	-	-
Machinery, equipment and supplies (except electrical)	68	8,011	475	5.9	155	256	8	79
Metals (except scrap)	14	2,265	92	4.1	52	55	-	28
Paper and its products	6	513	42	15.4	11	21	-	-
Plumbing and heating equipment and supplies	7	280	20	7.1	9	14	-	15
All other kinds of business	14	1,255	49	3.9	12	20	1	2
SEALING AGENTS	22	12,494	454	3.5	87	229	9	15
Coal	7	5,048	186	5.1	34	84	1	-
Metals (except scrap)	5	6,781	115	1.7	22	74	-	-
All other kinds of business	12	2,665	153	5.0	31	71	8	15
OTHER AGENTS	15	4,548	162	3.7	75	90	6	27
Furniture and house furnishings	5	196	28	14.4	15	14	-	19
All other kinds of business	10	4,155	154	3.2	58	76	6	8

WHOLESALE DISTRIBUTION: 1933

12-20-3

Census of

American

Business

Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES								
<u>BULK TANK STATIONS (petroleum)</u>	31	\$22,956	\$5,658	16.9	851	\$1,275	15	\$1,161
<u>CHAIN STORE WAREHOUSES</u>	4	39,942	2,540	6.4	776	1,272	-	1,352
<u>COOPERATIVE MARKETING ASSOCIATIONS</u>	5	4,267	141	3.3	41	87	5	8
<u>OTHER TYPES</u>	5	7,670	128	1.7	20	55	-	-
CITIES OF 100,000 POPULATION AND OVER.								
FLINT								
	153	22,209	3,185	14.3	1,001	1,370	59	1,705
Wholesalers proper	96	10,860	2,452	22.6	778	1,014	57	1,586
Manufacturers' sales branches	18	1,044	209	20.0	78	109	1	54
Agents and brokers	6	772	28	3.6	9	9	-	1
All other types 1/	14	9,533	496	6.2	136	238	1	265
WHOLESALE PROPER								
Automotive products	10	519	187	36.0	71	118	5	225
Electrical goods	6	307	46	16.0	15	22	-	62
Farm products-consumer goods	8	3,069	1,019	33.2	267	290	8	86
Groceries and foods (except farm products)	18	2,149	345	16.1	144	166	1	201
Machinery, equipment and supplies (except electrical)	7	405	93	23.1	32	60	-	77
Petroleum and its products	4	420	63	16.0	20	27	-	18
Plumbing and heating equipment and supplies	3	137	33	24.1	9	8	-	68
Tobacco and its products (except leaf)	3	1,127	77	6.8	30	46	-	70
Waste materials	6	205	51	24.9	23	26	2	34
All other kinds of business 2/	31	2,524	658	21.3	177	261	23	556
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	854	124	14.9	46	67	1	17
Machinery, equipment and supplies (except electrical)	4	75	25	34.2	14	14	-	15
All other kinds of business 5/	7	137	60	43.8	19	28	-	24
AGENTS AND BROKERS								
Machinery, equipment and supplies (except electrical)	3	91	3	3.3	-	-	-	-
All other kinds of business 4/	3	681	25	3.7	9	9	-	1
GRAND RAPIDS								
	306	54,066	6,616	12.2	2,154	3,118	94	4,827
Wholesalers proper	206	21,219	3,725	17.6	1,405	1,804	86	3,476
Manufacturers' sales branches	60	6,311	1,007	16.0	334	626	6	641
Agents and brokers	30	3,660	144	3.9	40	72	2	29
All other types	21	22,876	1,742	7.6	587	717	2	681
WHOLESALE PROPER								
Automotive products	25	1,085	351	30.5	159	166	10	362
Chemicals	4	329	116	35.3	35	48	-	44
Clothing and furnishings	5	85	41	48.2	7	8	1	12
Coal	3	259	18	6.9	5	7	1	1
Drugs and drug sundries	3	2,346	310	13.2	111	194	2	374
Dry goods	6	541	126	23.3	79	61	-	116
Electrical goods	10	714	124	17.4	41	62	6	128
Farm products-consumer goods	27	4,469	430	9.6	140	175	19	284
Farm supplies	4	458	127	29.0	32	65	3	169

WHOLESALE DISTRIBUTION: 1933

12-00-6

Census of
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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALEKERS PROPER (continued)								
Furniture and house furnishings	7	422	110	26.1	41	54	1	119
Groceries and foods (except farm products)	23	2,624	355	12.8	148	187	3	243
Hardware	3	747	157	21.0	65	95	2	311
Jewelry and optical goods	4	89	55	61.8	20	25		11
Lumber and building materials (other than metal)	11	919	150	16.3	48	94	5	214
Machinery, equipment and supplies (except electrical)	31	1,155	361	31.9	130	167	14	436
Paper and its products	6	1,284	259	20.2	90	134		260
Petroleum and its products	3	402	82	20.4	37	13	1	11
Plumbing and heating equipment and supplies	3	122	59	48.4	19	26	2	61
Waste materials	12	1,117	246	22.0	84	105	11	121
All other kinds of business <u>5/</u>	20	2,105	286	13.6	112	132	4	228
MANUFACTURERS' SALES BRANCHES								
Automotive products	4	477	85	17.4	20	41		60
Furniture and house furnishings	4	216	27	12.6	5	17	1	5
Groceries and foods (except farm products)	10	1,515	264	17.4	97	146		28
Lumber and building materials (other than metal)	4	550	68	20.6	25	38	2	41
Machinery, equipment and supplies (except electrical)	10	1,083	251	23.2	85	145	1	338
All other kinds of business <u>6/</u>	18	2,690	314	11.7	104	140	1	169
AGENTS AND BROKERS								
Farm products—consumer goods	3	515	28	8.9	10	13		5
Groceries and foods (except farm products)	3	890	7	.8	2	2		-
Lumber and building materials (other than metal)	6	1,020	28	2.7	5	9	1	10
Machinery, equipment and supplies (except electrical)	7	809	21	10.0	7	9	1	4
All other kinds of business <u>7/</u>	9	1,224	60	4.9	16	39		12
ALL OTHER TYPES								
Groceries and foods (except farm products)	3	18,976	1,181	6.2	224	440	1	441
Petroleum and its products	12	1,985	452	23.3	156	221	1	96
All other kinds of business <u>8/</u>	6	1,915	99	5.2	27	66		144
CITIES OF 50,000 TO 100,000 POPULATION.								
DEARBORN								
	16	1,742	256	15.6	65	101	10	269
Wholesalers proper	15	1,552	200	12.9	60	84	10	262
All other types <u>9/</u>	3	190	56	18.9	5	17		7
WHOLESALEKERS PROPER								
Automotive products	4	364	55	15.1	20	23	4	38
Lumber and building materials (other than metal)	3	388	70	18.0	10	19	6	115
All other kinds of business <u>10/</u>	5	800	75	9.4	30	42		109

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
<u>HAMTRAMK</u>	38	\$4,928	\$486	9.8	189	\$265	\$2	\$566
Wholesalers proper	35	4,630	440	9.5	176	245	2	244
Manufacturers' sales branches <u>11/</u>	3	298	45	15.1	13	20	-	112
WHOLESALEERS PROPER								
Farm products-consumer goods	6	121	13	10.7	7	6	-	2
Groceries and foods (except farm products)	18	2,467	250	10.1	106	122	1	82
Tobacco and its products (except leaf)	3	325	26	7.7	14	15	-	40
All other kinds of business <u>12/</u>	8	1,717	152	8.9	50	103	1	120
<u>HIGHLAND PARK 13/</u>	19	670	75	11.2	35	52	2	48
Automotive products	3	61	22	36.1	11	14	1	18
Groceries and foods (except farm products)	6	83	12	14.5	5	6	-	3
Tobacco and its products (except leaf)	4	300	8	2.7	3	5	-	9
All other kinds of business	7	226	33	14.6	15	27	1	18
<u>JACKSON</u>	71	5,985	1,156	19.2	427	526	17	1,123
Wholesalers proper	49	4,201	358	20.4	344	402	13	993
Manufacturers' sales branches	9	564	85	15.1	27	40	-	29
All other types. <u>14/</u>	13	1,221	193	15.8	55	94	1	101
WHOLESALEERS PROPER								
Automotive products	3	381	155	40.9	58	64	1	124
Electrical goods	3	130	31	23.8	16	17	7	32
Farm products-consumer goods	4	280	65	23.2	24	26	-	10
Groceries and foods (except farm products)	9	990	170	17.2	64	56	-	135
Paper and its products	3	108	54	51.5	13	21	-	24
Waste materials	3	110	18	16.4	8	8	1	33
All other kinds of business <u>15/</u>	19	2,202	384	17.4	161	200	7	635
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	4	323	39	12.1	15	22	-	9
All other kinds of business <u>16/</u>	5	241	45	19.1	12	18	-	20
ALL OTHER TYPES								
Petroleum and its products	9	993	174	17.5	61	77	-	95
All other kinds of business <u>17/</u>	4	228	19	8.3	5	7	1	6
<u>KALAMAZOO</u>	109	12,372	2,414	19.5	946	1,353	37	1,591
Wholesalers proper	81	10,372	2,008	19.4	767	1,121	36	1,417
Manufacturers' sales branches	11	537	146	27.9	65	79	-	87
Agents and brokers	8	374	12	3.2	-	-	-	-
All other types <u>18/</u>	9	989	248	25.1	114	153	1	77
WHOLESALEERS PROPER								
Automotive products	10	455	131	28.8	56	74	3	165
Electrical goods	4	121	19	15.7	9	10	-	14
Farm products-consumer goods	12	544	123	22.6	46	49	4	54
Groceries and foods (except farm products)	15	2,891	373	12.9	128	173	-	362
Lumber and building materials (other than metal)	3	144	20	13.9	10	12	1	36

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Table 2B.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Machinery, equipment and supplies (except electrical)	8	\$479	\$104	21.7	19	\$47	16	\$187
Paper and its products	3	823	164	18.7	55	75	-	136
Petroleum and its products	3	87	24	25.8	10	18	-	9
Waste materials	6	1,131	182	13.4	108	96	8	81
All other kinds of business <u>19/</u>	17	3,697	908	24.6	326	567	4	371
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	6	389	80	20.6	30	41	-	8
All other kinds of business <u>20/</u>	6	248	66	26.6	35	38	-	79
AGENTS AND BROKERS								
Machinery, equipment and supplies (except electrical)	5	120	8	6.7	-	-	-	-
All other kinds of business <u>21/</u>	3	264	4	1.6	-	-	-	-
LANSING								
	134	11,677	2,174	18.6	824	1,088	36	1,453
Wholesalers proper	94	7,086	1,185	16.7	471	557	27	983
Manufacturers' sales branches	19	2,256	439	19.5	162	221	6	370
Agents and brokers <u>22/</u>	7	451	48	10.0	16	24	-	24
All other types	14	1,884	504	26.8	175	226	3	126
WHOLESALESAERS PROPER								
Automotive products	15	506	111	21.9	54	63	1	150
Chemicals	4	138	31	22.5	13	16	1	23
Electrical goods	4	179	32	17.9	12	15	1	62
Farm products—consumer goods	3	233	29	12.4	16	9	-	7
Groceries and foods (except farm products)	21	1,616	184	11.4	77	97	1	138
Lumber and building materials (other than metal)	7	188	76	40.4	22	31	8	40
Machinery, equipment and supplies (except electrical)	8	306	109	35.6	32	63	3	73
Paper and its products	4	618	132	21.4	41	68	-	95
Petroleum and its products	7	112	35	31.3	8	10	-	9
Waste materials	4	643	128	19.9	71	51	3	33
All other kinds of business <u>23/</u>	17	2,547	319	12.5	125	133	9	236
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	5	1,229	137	15.2	58	90	4	33
Machinery, equipment and supplies (except electrical)	8	705	181	25.7	64	94	2	310
All other kinds of business <u>24/</u>	3	322	71	22.0	40	37	-	27
ALL OTHER TYPES								
Petroleum and its products	10	1,119	229	20.5	75	108	2	95
All other kinds of business <u>25/</u>	4	765	275	35.9	100	124	1	31
PONTIAC								
	49	3,626	618	17.0	212	285	7	363
Wholesalers proper	31	2,426	325	13.4	135	167	6	257
Manufacturers' sales branches <u>26/</u>	5	174	72	41.4	22	29	-	10
All other types <u>27/</u>	12	1,026	221	21.5	55	89	1	96

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Table 28.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER								
Automotive products	8	\$126	\$44	34.9	21	\$24	\$2	\$57
Farm products-consumer goods	3	137	13	9.5	7	4	-	1
Groceries and foods (except farm products)	6	1,035	74	7.1	31	41	1	118
Petroleum and its products	3	256	42	17.8	11	12	-	9
All other kinds of business 28/	12	892	152	17.0	65	86	3	92
SAGINAW								
	96	15,149	1,762	15.4	673	892	28	1,776
Wholesalers proper	59	8,075	1,294	16.0	497	651	20	1,646
Manufacturers' sales branches	14	1,168	254	20.0	90	122	-	68
Agents and brokers 29/	4	2,661	18	0.7	9	10	-	9
All other types	19	1,245	216	17.3	77	109	8	165
WHOLESALESAERS PROPER								
Automotive products	5	347	103	29.7	34	42	1	51
Electrical goods	4	773	168	21.7	71	85	-	214
Farm products-consumer goods	9	871	188	21.6	67	66	2	22
Groceries and foods (except farm products)	14	3,546	316	8.9	143	210	6	606
Machinery, equipment and supplies (except electrical)	3	134	29	21.6	10	16	-	33
Waste materials	4	299	85	27.8	42	36	5	43
All other kinds of business 30/	20	2,106	407	19.3	130	198	6	677
MANUFACTURERS' SALES BRANCHES								
Groceries and foods (except farm products)	7	901	144	16.0	58	76	-	20
All other kinds of business 31/	7	267	90	33.7	32	46	-	48
ALL OTHER TYPES								
Petroleum and its products	13	692	167	24.1	64	87	2	94
All other kinds of business 32/	6	563	49	8.9	13	22	6	69
CITIES OF 20,000 TO 50,000 POPULATION								
ANN ARBOR								
	48	2,527	505	20.0	173	248	4	348
Wholesalers proper	34	1,611	334	20.7	123	165	3	259
All other types	14	916	171	18.7	50	83	1	89
Farm products-consumer goods	7	218	48	22.0	17	19	1	-
Groceries and foods (except farm products)	11	1,038	143	13.8	52	58	1	140
Petroleum and its products	10	622	136	21.9	37	65	1	79
All other kinds of business	20	649	178	27.4	67	106	1	129
BATTLE CREEK								
	53	4,547	1,089	23.9	308	417	11	342
Wholesalers proper	40	2,538	692	27.3	200	247	10	262
All other types	13	2,009	397	19.8	108	170	1	80
Farm products-raw materials	2	366	19	5.2	10	10	1	7
Farm products-consumer goods	7	714	215	30.1	67	86	2	20
Groceries and foods (except farm products)	9	569	52	9.3	23	25	1	26
Petroleum and its products	7	978	239	24.4	72	99	-	65
All other kinds of business	28	1,930	564	29.2	136	197	7	234
BAY CITY								
	65	6,485	1,099	16.9	418	557	1	1,069
Wholesalers proper	45	6,131	1,029	16.8	391	518	1	1,021
All other types	10	354	70	19.8	27	39	-	48

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Table 2B.—STATE OF MICHIGAN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
LUDINGTON	17	\$1,003	\$167	15.7	77	\$82	\$4	\$229
MANISTEE	18	890	171	19.2	49	76	3	64
MANISTIQUE	12	487	78	16.0	31	40	2	44
MARQUETTE	34	2,981	455	15.8	166	306	6	469
MARSHALL	10	319	40	12.6	14	19	1	55
MENOMONIE	16	2,789	480	17.2	127	223	2	780
MIDLAND	13	679	127	21.9	48	58	5	71
MONROE	25	1,010	161	15.9	55	75	4	105
MOUNT CLEMENS	14	1,098	155	12.3	47	64	1	104
MOUNT PLEASANT	23	2,094	184	8.8	69	92	4	261
MUSKOGON HEIGHTS	9	517	78	24.6	16	30	2	6
NEGAUNEE	8	321	54	16.8	27	31	-	25
NILES	10	377	65	17.2	24	29	1	67
OWOSSO	18	651	136	16.4	47	64	3	76
PETOSKEY	16	1,288	222	17.2	79	98	4	252
RIVER ROUGE	3	191	14	7.3	4	6	-	7
ROSEVILLE	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ST. JOSEPH	16	1,958	237	12.1	60	82	4	244
SAULT STE. MARIE	22	2,217	351	14.9	144	193	3	463
STURGIS	17	1,429	183	12.8	69	99	6	233
THREE RIVERS	7	220	32	14.6	8	11	1	42
TRAVERSE CITY	26	2,049	359	16.6	118	162	6	260
YPSILANTI	18	558	116	32.6	34	55	6	34

- 1/ Includes 2 establishments dealing in groceries and foods (except farm products); and 12 in petroleum and its products.
- 2/ Includes 1 establishment dealing in amusement and sporting goods; 1 in chemicals; 1 in coal; 2 in dry goods; 2 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 2 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and its products; and 17 in all other products.
- 3/ Includes 1 establishment dealing in automotive products; 2 in lumber and building materials (other than metal); 1 in metals (except scrap); 1 in plumbing and heating equipment and supplies; and 2 in all other products.
- 4/ Includes 1 establishment dealing in groceries and foods (except farm products); 1 in lumber and building materials (other than metal); and 1 in metals (except scrap).
- 5/ Includes 1 establishment dealing in amusement and sporting goods; 2 in farm products-raw materials; 1 in metals (except scrap); 2 in tobacco and its products. (except leaf); and 14 in all other products.
- 6/ Includes 1 establishment dealing in chemicals; 1 in clothing and furnishings; 1 in dry goods; 2 in electrical goods; 1 in farm products-consumer goods; 1 in jewelry and optical goods; 1 in metals (except scrap); 2 in plumbing and heating equipment and supplies; 2 in tobacco and its products (except leaf); and 6 in all other products.
- 7/ Includes 2 establishments dealing in chemicals; 1 in coal; 1 in drugs and drug sundries; 1 in dry goods; 1 in furniture and house furnishings; 1 in general merchandise; 1 in metals (except scrap); and 1 in paper and its products.
- 8/ Includes 1 establishment dealing in drugs and drug sundries; 4 in farm products-consumer goods; and 1 in farm supplies.
- 9/ Includes 1 manufacturers' sales branch dealing in chemicals. Also includes 1 agent dealing in chemicals; and 1 all other types dealing in petroleum and its products.
- 10/ Includes 1 establishment dealing in electrical goods; 2 in groceries and foods (except farm products); 1 in petroleum and its products; 1 in tobacco (except leaf); and 1 in all other products.
- 11/ Includes 2 establishments dealing in chemicals; and 1 in groceries and foods (except farm products).
- 12/ Includes 1 establishment dealing in automotive products; 1 in machinery equipment, and supplies (except electrical); 2 in waste materials; and 4 in all other products.
- 13/ Includes 17 wholesalers proper; 3 in automotive products; 1 in chemicals; 1 in farm products-consumer goods; 1 in furniture and house furnishings; 6 in groceries and foods (except farm products); 1 in plumbing and heating equipment and supplies; 4 in tobacco and its products (except leaf); and 1 in all other products. Also includes 1 manufacturers' sales branch and 1 agent, both dealing in all other products.
- 14/ Includes 1 agent.
- 15/ Includes 2 establishments dealing in chemicals; 1 in coal; 1 in farm products-raw materials; 2 in farm supplies; 1 in furniture and house furnishings; 1 in hardware; 2 in lumber and building materials (other than metal); 2 in machinery, equipment and supplies (except electrical); 2 in petroleum and its products; 1 in plumbing and heating equipment and supplies; 1 in tobacco and its products (except leaf); and 3 in all other products.
- 16/ Includes 1 establishment dealing in chemicals; 1 in electrical goods; 2 in machinery, equipment and supplies (except electrical); and 1 in plumbing and heating equipment and supplies.
- 17/ Includes 1 agent dealing in farm supplies. Also includes 1 all other type dealing in farm products-raw materials; and 2 in farm products-consumer goods.

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Table 3.—STATE OF MICHIGAN RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchan- dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of estab- lish- ments	Amount	Number of estab- lish- ments	Amount
Total for State	6,803	\$ 896,582	\$ 114,079	12.7	\$87,767	\$ 2,630	41	\$ 462	88	\$ 5,523
Amusement and sporting goods	46	5,812	1,251	21.5	1,551	130	2	344	13 1/	3,787
Automotive products	365	48,217	6,828	14.2	47,011	1,188	2	9	5	9
Chemicals	90	15,574	2,541	16.5	15,548	22	1	1	1	3
Clothing and furnishings	60	4,067	611	15.0	4,015	35	-	-	2	17
Coal	56	12,399	1,411	11.4	12,545	46	1	1	1	7
Drugs and drug sundries	47	21,695	3,418	15.8	21,594	-	1	1	-	-
Dry goods	69	11,755	1,453	12.4	11,753	-	-	-	-	-
Electrical goods	156	40,538	7,883	19.4	39,954	577	-	-	4	7
Farm products—raw materials	343	36,711	2,789	7.6	36,564	111	1	30	1	6
Farm products—consumer goods	714	84,261	10,537	12.6	84,162	66	3	4	10	29
Farm supplies	92	10,268	2,856	27.8	10,219	30	-	-	2	19
Furniture and house furnishings	80	7,963	1,150	14.4	7,962	1	-	-	-	-
Groceries and foods (except farm products)	1,056	227,751	21,787	9.6	227,684	-	6	18	14	49
Hardware	53	11,251	2,129	18.9	10,582	3	-	-	3	666
Jewelry and optical goods	53	1,924	864	44.9	1,886	15	-	-	1	23
Lumber and building materials (other than metal)	139	31,628	2,870	9.1	31,603	18	3	4	2	3
Machinery, equipment and supplies (except electrical)	507	47,906	8,859	18.5	46,961	402	7	13	14 2/	529
Metals (except scrap)	107	91,504	6,271	6.9	91,483	19	-	-	1	2
Paper and its products	108	15,649	2,792	17.8	15,617	-	-	-	4	32
Petroleum and its products	970	82,798	14,278	17.2	82,661	86	13	31	3	20
Plumbing and heating equipment and supplies	88	10,425	2,258	21.7	10,124	20	-	-	2	281
Tobacco and its products (except leaf)	120	37,064	2,152	5.8	37,055	2	1	5	2	2
Waste materials	172	11,909	1,834	15.4	11,887	21	-	-	1	1
All other kinds of business	523	27,816	6,157	18.5	27,746	38	1	1	2	31

1/ Includes 12 exchanges dealing in motion picture films with income from film rentals \$3,786,000.00.

2/ Includes 5 establishments dealing in machinery equipment and supplies with receipts from machine rentals amounting to \$500,000.00.

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Table 4.—STATE OF MICHIGAN CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Number	Net sales	Number	Percent of total for kind of business	Net sales	Percent of total for kind of business	Credit sales			Total Expenses	
							Amount	Percent of sales		Amount	Percent of sales
								Establishments reporting credit sales	All establishments		
Total for State	3,805	\$696,562	3,934	67.8	\$661,725	75.8	\$513,002	77.6	57.2	\$89,644	13.6
WHOLESALESA PROPER											
Total	3,290	323,812	2,099	63.8	263,518	81.4	184,876	70.2	57.1	47,269	17.9
Amusements and sporting goods	32	1,255	17	53.1	794	63.3	568	74.1	46.9	251	31.6
Automotive products	299	18,225	216	72.2	13,818	75.8	8,122	58.8	44.6	3,773	27.3
Chemicals	47	4,678	36	76.6	4,571	97.7	3,852	84.3	82.3	1,308	28.6
Clothing and furnishings	49	2,727	33	67.3	2,368	86.8	1,903	80.4	69.8	447	18.9
Coal	44	6,496	32	72.7	5,021	77.3	4,367	87.0	67.2	1,002	20.0
Drugs and drug sundries	37	10,557	26	70.3	7,957	75.4	7,120	89.5	67.4	1,652	20.8
Dry goods	41	8,405	31	75.6	8,003	95.2	5,256	65.4	62.5	1,241	15.5
Electrical goods	97	9,604	77	79.4	9,007	93.8	6,765	75.1	70.4	2,120	23.5
Farm products—raw materials	37	4,374	24	54.9	2,462	66.3	947	38.5	21.7	399	16.2
Farm products—consumer goods	429	50,133	270	62.9	44,693	89.1	28,720	64.3	57.3	7,019	15.7
Farm supplies	45	6,440	23	51.1	2,951	45.8	1,399	47.4	21.7	586	19.9
Furniture and house furnishings	47	2,300	30	63.8	1,929	83.9	1,550	80.4	67.4	448	23.2
General merchandise	5	589	2	66.7	309	79.4	95	30.7	24.4	31	10.0
Groceries and foods	859	78,737	454	52.9	61,209	77.7	42,980	70.2	34.6	8,491	15.9
Hardware	38	9,102	37	97.4	9,054	99.5	7,695	85.0	84.5	1,956	21.4
Jewelry and optical goods	47	1,707	37	78.7	1,446	84.7	1,133	78.7	66.7	638	44.1
Lumber and building materials	68	6,271	81	92.0	6,265	99.9	5,348	85.4	85.3	1,607	25.7
Machinery, equipment and supplies	240	15,413	196	81.7	14,486	94.0	12,380	85.5	80.3	3,926	27.1
Metals (except scrap)	27	6,467	23	85.2	6,400	99.0	5,853	91	90.5	1,145	17.9
Paper and its products	85	12,645	80	94.1	12,536	99.1	10,745	85.7	85.0	2,437	19.4
Petroleum and its products	116	8,177	88	75.9	7,014	85.8	3,102	44.2	37.9	1,433	20.4
Plumbing and heating eq't & supplies	60	4,435	51	85.0	3,690	83.0	3,116	84.7	70.3	692	24.2
Tobacco and its products	113	28,962	53	46.9	23,607	81.5	10,951	46.4	37.8	1,330	5.6
Waste materials	168	11,365	70	41.7	6,604	58.1	5,536	83.8	48.7	1,310	19.8
All other products	242	14,948	112	46.3	7,334	49.1	5,368	73.2	35.9	1,847	25.2
ALL OTHER TYPES	2,515	572,770	1,835	73.0	398,205	69.5	328,126	82.4	57.3	42,575	10.7
Total	2,515	572,770	1,835	73.0	398,205	69.5	328,126	82.4	57.3	42,575	10.7
Amusement and sporting goods	14	(X)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	66	29,992	59	89.4	27,914	93.1	27,123	97.2	90.4	2,056	7.4
Chemicals	43	10,696	40	93.0	10,422	97.4	10,200	97.9	95.4	1,128	10.8
Clothing and furnishings	11	1,340	9	81.8	1,273	95.0	1,268	99.6	94.6	103	8.1
Coal	12	5,903	9	75.0	4,631	78.5	4,563	98.5	77.3	232	5.0
Drugs and drug sundries	10	11,038	3	30.0	2,069	18.7	2,069	100.0	18.7	308	14.9
Dry goods	18	3,348	13	72.2	3,263	97.5	3,170	97.1	94.7	127	3.9
Electrical goods	58	30,934	46	77.3	16,300	52.7	15,346	94.1	49.6	1,985	12.2
Farm products—raw materials	306	32,337	165	53.3	15,567	42.0	2,007	14.8	6.2	1,369	10.1
Farm products—consumer goods	285	34,128	94	33.0	19,196	56.2	13,939	72.6	40.8	2,153	11.2
Farm supplies	47	3,828	34	72.3	4,557	13.8	2,222	51.0	58.0	391	9.0
Furniture and house furnishings	33	5,663	25	75.8	5,321	94.0	5,202	97.8	91.9	570	10.7
General merchandise	2	(X)	-	-	-	-	-	-	-	-	-
Groceries and foods	197	149,014	139	70.6	79,069	52.4	72,012	92.2	48.3	7,161	9.2
Hardware	15	2,149	11	75.3	1,534	71.4	1,173	76.5	54.6	73	4.8
Jewelry and optical goods	6	(X)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	51	25,357	39	76.3	22,149	87.3	22,047	99.3	96.9	1,022	4.6
Machinery, equipment and supplies	267	32,492	216	80.9	28,247	86.9	27,005	95.6	83.1	3,889	13.8
Metal (except scrap)	80	85,037	58	72.3	70,356	82.7	70,534	99.9	82.7	4,828	6.9
Paper and its products	23	3,004	17	73.9	2,565	85.1	2,507	98.1	83.5	281	11.0
Petroleum and its products	854	74,621	737	92.2	63,851	92.3	32,214	46.8	43.2	11,741	17.1
Plumbing and heating eq't & supplies	28	5,990	22	78.6	4,240	70.8	4,126	97.3	68.9	750	17.7
Tobacco and its products	7	(X)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	4	(X)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	76	12,188	34	44.7	8,888	72.9	5,556	62.5	45.6	1,362	15.3

Census of
American
Business

Table 5.—STATE OF

DISTRIBUTION OF SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS					ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES							
	Number	Net sales	Total expenses	Number of establishments	Per cent of kind of business	Net sales	Per cent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Per cent of sales				
Total for State	5,803	\$396,682	\$114,079	4,811	82.9	\$722,551	80.6	\$92,727	12.8	\$412,748	\$19,512	\$216,305	\$75,988
WHOLESALESAERS PROPER													
Total	3,290	523,812	56,893	3,127	95.0	303,065	93.6	52,992	17.5	226,529	12,530	55,666	8,340
Amusement and sporting goods	32	1,255	392	31	96.9	1,134	90.4	356	31.4	385	57	556	136
Automotive products	299	18,225	4,423	293	98.0	18,015	93.8	4,331	24.0	12,399	3,458	1,852	306
Chemicals	47	4,678	1,347	46	97.9	4,677	99.9	1,346	28.8	1,443	549	1,430	1,455
Clothing and furnishings	49	2,727	501	49	100.0	2,727	100.0	501	18.4	2,638	34	3	52
Coal	44	6,496	1,128	37	84.1	3,801	58.5	658	17.3	1,746	542	1,475	38
Drugs and drug sundries	37	10,557	2,378	35	94.6	8,098	76.7	1,700	21.0	7,530	47	517	4
Dry goods	41	8,405	1,293	40	97.6	8,374	99.6	1,288	15.4	7,612	291	228	43
Electrical goods	97	9,604	2,239	89	91.8	8,527	88.8	1,972	23.1	4,989	923	2,501	114
Farm products—raw materials	37	4,374	526	33	89.2	4,059	92.8	462	11.4	1,127	379	2,551	2
Farm products—consumer goods	429	50,133	7,940	411	95.8	46,084	91.9	7,534	16.3	43,997	449	582	1,056
Farm supplies	45	6,440	2,432	37	82.2	6,112	94.9	2,373	38.8	5,264	343	352	153
Furniture and house furnishings	47	2,300	506	47	100.0	2,300	100.0	506	22.0	2,031	99	170	-
General merchandise	3	389	46	3	100.0	389	100.0	46	11.8	381	8	-	-
Groceries and foods (except farm products)	859	78,737	10,333	838	97.6	78,508	99.7	10,267	13.1	71,394	2,158	3,777	1,179
Hardware	38	9,102	1,945	36	94.7	8,602	95.7	1,889	21.5	5,009	963	2,442	388
Jewelry and optical goods	47	1,707	782	45	95.7	1,582	92.7	696	43.4	1,336	96	127	23
Lumber and building materials (other than metal)	68	6,271	1,609	67	78.1	5,080	81.0	1,117	22.0	2,502	240	1,807	531
Machinery, equipment and supplies (except electrical)	240	15,413	4,207	230	95.8	14,542	94.3	4,039	28.1	2,391	193	11,430	528
Metals (except scrap)	27	6,467	1,164	25	92.6	6,002	92.8	1,016	16.9	672	103	5,221	6
Paper and its products	85	12,645	2,468	84	98.8	12,627	99.9	2,463	19.5	5,327	322	5,890	1,088
Petroleum and its products	116	8,177	1,595	95	81.9	7,349	89.9	1,410	19.2	5,365	928	641	415
Plumbing and heating equipment and supplies	60	4,435	1,016	58	93.3	3,464	78.1	844	24.4	1,872	148	1,418	28
Tobacco and its products (except leaf)	113	28,962	1,599	111	98.2	26,791	92.5	1,437	5.4	26,637	116	15	23
Waste materials	168	11,365	1,805	148	88.1	9,279	81.6	1,552	16.7	2,219	77	6,336	647
All other products	242	14,948	3,219	241	99.6	14,742	98.6	3,150	21.4	10,063	207	4,345	127
ALL OTHER TYPES													
Total	2,513	572,770	57,186	1,684	67.0	419,486	73.2	59,736	9.5	186,219	6,982	160,637	65,648
Amusement and sporting goods	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive products	66	29,992	2,405	53	80.3	23,449	78.2	1,462	6.2	6,179	101	16,435	734
Chemicals	45	10,696	1,194	38	84.4	5,126	47.9	846	39.8	1,138	25	3,477	486
Clothing and furnishings	11	1,340	110	9	81.8	901	67.2	103	11.4	900	1	-	-
Coal	12	5,993	283	10	83.3	2,092	35.4	122	5.8	1,065	-	1,022	5
Drugs and drug sundries	10	11,038	1,040	7	70.0	3,716	33.7	408	11.0	3,398	-	328	-
Dry goods	18	3,348	160	18	100.0	3,348	100.0	160	4.8	1,837	1	1,509	1
Electrical goods	58	30,934	5,644	42	72.4	14,382	46.5	1,794	12.5	2,393	42	10,788	1,159
Farm products—raw materials	306	32,337	2,268	231	75.5	25,359	78.4	1,733	6.8	6,185	2,537	12,485	4,152
Farm products—consumer goods	285	34,128	2,697	249	87.4	21,766	63.8	2,128	9.8	11,504	692	1,085	8,485
Farm supplies	47	3,828	424	19	40.4	2,393	62.5	248	10.4	1,000	208	1,160	25
Furniture and house furnishings	35	5,663	644	30	90.9	5,346	94.4	605	11.3	3,545	38	1,327	456
General merchandise	2	(X)	(X)	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products)	197	149,014	11,454	172	87.3	144,908	97.2	10,986	7.6	92,500	361	11,937	40,110
Hardware	15	2,149	184	14	93.3	1,664	77.4	79	4.7	111	22	1,422	109
Jewelry and optical goods	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials	51	25,357	1,261	43	84.3	11,421	45.0	1,010	8.8	2,948	85	8,204	164
Machinery, equipment and supplies (except electrical)	267	32,492	4,652	240	89.9	26,787	82.4	3,673	13.7	3,138	292	22,205	1,132
Metals (except scrap)	80	85,037	5,107	59	73.8	58,541	68.8	4,188	7.2	3,203	12	54,499	827
Paper and its products	23	3,004	324	19	82.6	2,261	75.3	275	12.2	818	-	1,106	337
Petroleum and its products	854	74,621	12,685	319	37.4	41,436	55.5	6,440	15.5	30,127	2,388	6,397	2,524
Plumbing and heating equipment and supplies	28	3,990	1,242	24	85.7	4,361	72.8	811	18.6	1,178	35	3,127	21
Tobacco and its products	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste materials	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	76	12,186	1,689	71	93.4	11,691	95.9	1,808	15.5	10,237	142	1,272	40

Table 6.—STATE OF MICHIGAN MONTHLY EMPLOYMENT, BY KIND OF BUSINESS For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm man- agers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of en- ployees	NUMBER OF EMPLOYEES—BY MONTHS												
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber	
		Esti- mated average	Esti- mated average	Per- cent of total			31,826	6,955	17.0	35,253	32,589	32,791	35,653	34,667	35,654	36,588	37,247	37,524	37,560	37,610
Total for State	3,725	31,826	6,955	17.0	Full-time ratio to average Part-time ratio to average	100	94	92	93	96	99	101	104	106	107	107	107	107	
Amusement and sporting goods.....	24	219	164	42.8	Full-time	362	378	358	359	353	353	355	360	366	368	368	368	372	
Automotive products.....	267	2,228	336	13.1	Part-time	21	21	20	19	18	18	19	19	22	22	23	23	27	29
Chemicals.....	39	527	169	24.3	Full-time	2,430	2,310	2,282	2,258	2,305	2,402	2,497	2,556	2,590	2,585	2,601	2,604	2,564	
Clothing and furnishings.....	47	133	103	43.6	Part-time	134	99	104	123	123	129	135	139	149	159	151	136	149	
Coal.....	29	445	60	11.9	Full-time	664	636	642	645	650	664	667	672	673	678	682	678	678	
Drugs and drug sundries.....	29	693	279	28.7	Part-time	32	31	30	29	29	34	34	33	33	34	31	31	34	
Dry goods.....	32	520	147	22.0	Full-time	213	193	200	199	200	204	208	206	224	224	229	235	233	
Electrical goods.....	69	1,594	414	20.7	Part-time	25	11	14	18	14	12	30	26	30	32	31	37	15	
Farm products—raw materials.....	231	1,175	798	40.4	Full-time	430	437	448	444	437	416	378	388	410	413	446	442	438	
Farm products—consumer goods.....	698	3,439	640	15.7	Part-time	75	52	54	62	52	72	81	70	90	108	99	87	78	
Farm supplies.....	74	901	441	35.5	Full-time	958	975	969	964	954	959	941	946	945	962	965	969	973	
Furniture and house furnishings.....	48	275	79	22.3	Part-time	14	13	11	10	13	12	13	16	15	16	15	16	23	
General merchandise.....	5	13	5	27.8	Full-time	661	639	643	637	635	622	653	695	668	666	678	700	697	
Groceries and foods (except farm products).....	895	6,433	999	13.4	Part-time	1,932	1,860	1,862	1,817	1,796	1,861	1,884	1,960	1,960	2,017	2,021	2,039	2,046	
Hardware.....	30	731	185	19.6	Full-time	66	62	60	57	63	65	67	71	72	71	72	71	73	
Jewelry and optical goods.....	28	252	100	28.4	Part-time	1,211	1,219	1,222	1,197	1,197	1,231	1,227	1,108	1,218	1,244	1,267	1,300	1,322	
Lumber and building materials (other than metal).....	80	801	123	13.3	Full-time	762	770	789	792	792	800	800	800	800	800	800	800	800	
Machinery, equipment and supplies (except electrical).....	223	2,336	601	20.3	Part-time	3,464	3,180	3,201	3,202	3,114	3,444	3,567	3,569	3,566	3,582	3,613	3,660	3,683	
Metals (except scrap).....	33	761	173	18.5	Full-time	1,615	1,506	1,500	1,503	1,549	1,574	1,553	1,611	1,611	1,673	1,722	1,720	1,714	
Paper and its products.....	52	757	232	23.5	Part-time	1,258	1,233	1,231	1,156	1,095	1,231	1,231	1,231	1,231	1,231	1,231	1,231	1,231	
Petroleum and its products.....	237	3,679	176	4.6	Full-time	104	104	104	104	104	104	104	104	104	104	104	104	104	
Plumbing and heating equipment and supplies.....	36	626	155	19.6	Part-time	317	317	317	317	317	317	317	317	317	317	317	317	317	
Tobacco and its products (except leaf).....	63	681	73	9.7	Full-time	681	681	681	681	681	681	681	681	681	681	681	681	681	
Waste materials.....	193	844	187	18.1	Part-time	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	1,957	
All other products.....	264	1,803	318	14.8	Full-time	194	181	166	151	151	147	161	185	185	185	185	185	185	

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF MICHIGAN MONTHLY EMPLOYMENT, BY KIND OF BUSINESS
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Per- cent of total	Esti- mated average			1933	1933	1933	1933	1933	1933	1933	1933	1933	1933	1933	1933
Total for Detroit	1,206	17,873	4,036 18.4		Full-time ratio to average 100 Part-time ratio to average 100	20,990	20,138	19,868	19,483	19,387	20,011	20,517	21,000	21,417	21,900	22,188	22,447	
Amusement and sporting goods.....	22	214	157 42.4		Full-time 355 Part-time 16	367	350	352	353	347	347	347	349	354	359	361	365	
Automotive products.....	113	1,395	246 15.0		Full-time 1,868 Part-time 53	1,996	1,497	1,455	1,441	1,493	1,655	1,677	1,646	1,687	1,708	1,695	1,694	
Chemicals.....	23	420	145 25.7		Full-time 539 Part-time 26	522	521	523	530	541	545	549	550	549	549	549	544	
Clothing and furnishings.....	36	127	96 43.1		Full-time 205 Part-time 18	192	192	192	192	195	197	195	195	195	216	221	227	
Coal.....	6	241	40 14.2		Full-time 257 Part-time 24	259	255	267	272	269	223	231	245	248	266	271	285	
Drugs and drug sundries.....	23	413	181 30.4		Full-time 586 Part-time 8	501	595	590	583	567	570	574	573	590	592	598	602	
Dry goods.....	26	452	99 18.0		Full-time 549 Part-time 3	531	524	522	525	529	550	567	561	557	557	577	563	
Electrical goods.....	39	1,399	365 20.7		Full-time 1,723 Part-time 41	1,661	1,668	1,626	1,597	1,655	1,677	1,748	1,763	1,802	1,801	1,814	1,841	
Farm products—raw materials.....	13	196	16 7.7		Full-time 189 Part-time 23	197	198	187	188	182	184	181	183	180	183	185	216	
Farm products—consumer goods.....	185	1,536	258 44.4		Full-time 1,676 Part-time 118	1,611	1,617	1,636	1,666	1,696	1,666	1,666	1,666	1,666	1,666	1,796	1,786	
Farm supplies.....	6	507	322 38.8		Full-time 821 Part-time 8	1,058	926	846	806	800	850	813	813	813	812	812	812	
Furniture and house furnishings.....	33	165	61 21.4		Full-time 209 Part-time 27	195	190	192	193	215	212	212	212	213	225	224	222	
General merchandise.....	2	6	2 20.0		Full-time 3 Part-time 3	5	4	4	4	4	4	4	4	4	4	5	4	
Groceries and foods (except farm products), Hardware.....	274	3,380	556 14.2		Full-time 3,732 Part-time 184	3,599	3,577	3,568	3,600	3,636	3,682	3,713	3,693	3,697	3,847	3,893	3,928	
Jewelry and optical goods.....	26	194	63 30.1		Full-time 267 Part-time 10	262	264	259	257	255	256	259	257	257	284	283	290	
Lumber and building materials (other than metal), Machinery, equipment and supplies (except electrical), Metals (except scrap), Paper and its products.....	28	522	81 15.4		Full-time 577 Part-time 26	520	521	495	510	568	638	631	614	621	620	604	590	
Petroleum and its products.....	14	903	45 4.7		Full-time 923 Part-time 25	863	872	873	872	895	905	903	922	924	911	1,006	994	
Plumbing and heating equipment and supplies.....	24	474	129 21.4		Full-time 558 Part-time 45	559	541	514	483	491	545	567	581	593	604	610	610	
Tobacco and its products (except leaf), Waste materials.....	24	468	43 8.5		Full-time 500 Part-time 5	491	481	467	473	472	478	497	508	525	553	573	563	
All other products.....	77	321	64 16.5		Full-time 327 Part-time 58	327	315	312	319	321	332	334	350	363	328	313	317	
	76	1,237	191 13.4		Full-time 1,375 Part-time 53	986	1,015	980	1,020	1,092	1,156	1,202	1,230	1,257	1,282	1,313	1,317	

Table 7.—STATE OF MICHIGAN WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

Table with columns: TYPE OF ESTABLISHMENT, KIND OF BUSINESS, and 13 size categories (TOTAL, UNDER \$10,000, \$10,000 TO \$49,999, \$50,000 TO \$99,999, \$100,000 TO \$199,999, \$200,000 TO \$499,999, \$500,000 TO \$999,999, \$1,000,000 AND OVER). Each category contains sub-columns for Full-time employees (over age), Number of establishments, Total expenditures, and Total net sales. The table lists various business types such as Amusements and sporting goods, Automobile products, Chemicals, etc., with corresponding counts and sales figures.

WHOLESALE DISTRIBUTION: 1933

12-20-3
Census of
American
Business

Table 1.—STATE OF WISCONSIN SUMMARY OF WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

For States and Cities of 100,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISH- MENTS		NET SALES		TOTAL EXPENSES			Full- time employees (average)	PAY ROLL			Stocks on hand (end of year)
	1933	1929	1933	1929	Amount	Percent of sales			Amount	Part- time		
						1933	1929				Percent of sales	
THE STATE	4,275	5,815	541,783	979,276	75,282	13.9	10.1	23,842	35,420	6.5	1,388	65,686
Wholesalers proper	1,979	1,658	260,110	529,950	44,964	17.3	12.5	15,640	21,966	8.4	885	39,267
Wholesale merchants	1,874	1,605	255,495	515,962	44,415	17.4	12.6	15,513	21,753	8.5	857	38,933
Importers	5	6	815	597	141	17.5	23.4	34	76	9.3	7	66
Limited function wholesalers	100	47	3,800	12,591	408	10.7	7.1	93	127	5.3	21	268
Manufacturers' sales branches	340	277	86,676	161,539	13,734	15.6	1.0	3,561	6,041	7.0	74	8,031
With stocks	263	-	62,804	-	11,811	28.4	-	3,122	5,116	8.1	59	8,031
Without stocks	77	-	23,874	-	1,923	8.1	-	439	925	3.9	15	-
Agents and brokers	246	204	89,895	122,648	2,250	2.5	3.2	609	1,142	1.3	86	615
Brokers	71	51	49,859	52,895	697	1.4	2.3	159	355	.7	9	103
Commission merchants	58	51	32,254	60,583	970	3.0	1.9	286	507	1.6	45	455
Manufacturers' agents	102	74	3,907	19,034	396	10.1	4.6	119	187	4.8	23	52
Selling agents	12	28	3,358	10,036	158	4.7	12.5	37	85	2.5	8	5
Other agents	5	-	517	-	29	5.6	-	6	8	1.5	1	-
All other types	1,708	1,376	105,100	166,259	14,334	13.6	7.3	4,032	6,271	6.0	340	17,773
Bulk tank stations ^{1/}	963	688	45,061	41,155	8,691	19.3	15.3	2,412	4,023	8.9	92	4,986
Chain store warehouses	20	13	18,254	50,972	1,077	5.9	2.3	179	401	2.2	18	554
Assemblers and country buyers	397	619	21,488	44,147	1,531	7.1	8.5	481	572	2.7	98	1,852
Cooperative marketing associations	277	126	13,955	21,640	1,816	13.0	4.2	647	772	6.5	108	5,632
Elevators ^{2/}	32	20	4,955	1,630	790	15.9	6.0	159	305	6.2	7	4,645
Cream stations ^{3/}	19	-	1,357	-	429	31.6	-	154	198	14.6	17	104
Other types	-	10	-	6,695	-	-	16.2	-	-	-	-	-
MILWAUKEE	1,210	1,059	301,526	545,650	41,518	13.8	9.8	12,942	20,129	6.7	508	31,370
Wholesalers proper	795	725	138,544	258,575	27,368	19.8	14.3	9,396	13,950	10.1	387	23,819
Manufacturers' sales branches	185	155	56,339	125,204	9,642	17.1	8.4	2,338	4,137	7.3	39	5,678
Agents and brokers	195	155	82,955	106,137	1,935	2.3	3.3	538	1,020	1.2	70	558
All other types	55	24	23,708	55,734	2,573	10.9	4.6	670	1,022	4.3	12	1,315

^{1/} The increase in the number of bulk tank stations was due primarily to differences in method of operating and reporting several large chain organizations.

^{2/} Includes 4 cooperative elevators with sales amounting to \$283,000.00.

^{3/} Cream stations were not included for the most part in the 1929 data.

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TABLE 2a. - STATE OF WISCONSIN NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)

FOR STATES AND SELECTED CITIES

Kind of Business	Total	THE STATE									Total	MILWAUKEE								
		Wholesale merchants	Limited wholesalers	Mfg. estab. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/	Wholesale merchants		Mfg. estab. branches		Brokers	Commission merchants	Manufacturers' agents	All other types 1/			
				With stocks	Without stocks								With stocks	Without stocks						
Farm supplies	60	41	3	-	1	1	-	-	-	14	11	10	-	-	1	-	-	-	-	
Feed	43	29	1	-	-	1	-	-	-	12	5	4	-	-	-	-	-	-	-	
Fertiliser	1	1	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	
Seeds	13	11	2	-	-	-	-	-	-	-	5	5	-	-	-	-	-	-	-	
All other	3	-	-	-	1	-	-	-	-	2	-	-	-	-	-	-	-	-	-	
Furniture and house furnishings	36	24	-	5	1	2	-	-	1	3	28	19	3	-	2	-	-	1	3	
China, glassware and crockery	5	5	-	-	-	-	-	-	-	-	4	4	-	-	-	-	-	-	-	
Floor coverings	2	2	-	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-	
Furniture	16	4	-	4	1	2	-	-	1	3	12	3	3	-	2	-	-	1	3	
House furnishings (except as specified)	13	12	-	1	-	-	-	-	-	-	9	9	-	-	-	-	-	-	-	
Musical instruments and sheet music	1	1	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	
General merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Groceries and foods (except farm products)	621	423	40	94	8	39	2	4	11	219	131	21	7	31	-	3	26			
Groceries (general line)	71	65	2	-	-	1	-	-	3	22	20	-	-	1	-	-	-	1		
Confectionery and soft drinks	133	102	23	3	-	-	-	-	-	45	26	2	-	-	-	-	-	17		
Fish and sea foods	51	48	-	-	-	1	1	-	1	15	14	-	-	-	-	-	-	1		
Meats and meat products	68	47	1	16	-	-	1	2	1	24	17	4	-	-	-	-	2	1		
Other food and grocery specialties	298	167	9	75	8	37	-	2	5	113	54	15	7	30	-	1	6			
Hardware	26	23	-	2	1	-	-	-	-	15	12	2	1	-	-	-	-	-		
Hardware (general line)	13	13	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-		
Hardware (specialty lines)	13	10	-	2	1	-	-	-	-	12	9	2	1	-	-	-	-	-		
Jewelry and optical goods	27	19	-	7	-	1	-	-	-	15	11	3	-	1	-	-	-	-		
Jewelry (general line)	7	7	-	-	-	-	-	-	-	6	6	-	-	-	-	-	-	-		
Diamonds and other precious stones	1	-	-	-	-	1	-	-	-	1	-	-	-	1	-	-	-	-		
Other jewelry specialties	5	4	-	1	-	-	-	-	-	4	4	-	-	-	-	-	-	-		
Optical goods	14	8	-	6	-	-	-	-	-	4	1	3	-	-	-	-	-	-		
Lumber and building materials (other than metal)	83	51	6	7	2	7	1	6	3	42	19	6	1	4	-	5	7			
Lumber and millwork	26	12	3	2	-	5	1	-	2	11	3	1	-	4	-	-	3			
Asbestos products	2	1	-	1	-	-	-	-	-	2	1	1	-	-	-	-	-			
Brick and tile	5	3	1	-	-	-	-	1	-	1	-	-	-	-	-	-	1			
Cement	8	6	-	2	-	-	-	-	-	3	1	2	-	-	-	-	-			
Glass	30	29	-	1	-	-	-	-	-	6	5	1	-	-	-	-	-			
All other	12	-	2	1	2	1	-	5	1	19	9	1	1	-	-	5	3			
Machinery, eq't. and supplies (except electrical)	245	124	-	52	23	3	1	41	1	180	84	32	20	3	1	39	1			
Commercial machinery, eq't. & supplies	54	26	-	14	3	1	-	10	-	37	16	8	3	1	-	9	-			
Construction machinery, eq't. & supplies	18	6	-	4	4	-	-	4	-	15	5	2	4	-	-	4	-			
Farm and dairy machinery, equipment and supplies	26	12	-	13	-	1	-	-	-	6	2	3	-	1	-	-	-			
Industrial machinery, eq't. & supplies	96	40	-	13	14	1	1	25	1	83	30	12	13	1	1	25	1			
Bottles and bottling equipment	5	5	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-			
Machine tools	5	4	-	-	-	-	-	2	-	5	3	-	-	-	-	2	-			
Mechanical rubber goods	5	5	-	-	-	-	-	1	-	6	5	-	-	-	-	1	-			
Mill and mine supplies (general line)	8	5	-	-	2	-	-	1	-	6	3	-	2	-	-	1	-			
All other	71	21	-	13	12	1	1	22	1	53	16	12	11	1	1	21	1			
Professional equipment and supplies	23	14	-	7	2	-	-	-	-	16	10	6	-	-	-	-	-			
Service equipment and supplies	26	25	-	1	-	-	-	-	-	21	20	1	-	-	-	-	-			
Barber and beauty parlor	9	9	-	-	-	-	-	-	-	7	7	-	-	-	-	-	-			
Laundry	2	1	-	1	-	-	-	-	-	2	1	1	-	-	-	-	-			
All other	15	15	-	-	-	-	-	-	-	12	12	-	-	-	-	-	-			
Transportation equipment and supplies	2	1	-	-	-	-	-	1	-	2	1	-	-	-	-	1	-			
Metals (except scrap)	29	11	-	5	5	1	-	5	1	27	10	5	5	1	-	5	1			
Iron and steel	16	6	-	2	4	1	-	2	-	14	5	2	4	1	-	2	-			
Sheet metal products	5	2	-	1	-	-	-	1	1	4	2	-	-	-	-	1	1			
Other metal and metal work	9	3	-	3	1	-	-	2	-	9	3	3	1	-	-	2	-			
Paper and its products	57	46	-	4	1	-	-	6	-	27	17	3	1	-	-	6	-			
Petroleum and its products	1,045	63	15	-	-	-	-	1	956	40	19	-	-	-	-	-	-	21		

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TABLE 2A. - STATE OF WISCONSIN

NUMBER OF WHOLESALE ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS (continued)
FOR STATES AND SELECTED CITIES

Kind of Business	Total	Wholesale merchants	Limited function wholesalers	Mfg. ests. branches		Commission merchants	Manufacturers agents	All other types 1/	Total	Wholesale merchants	Mfg. ests. branches		Brokers	Commission merchants	Manufacturers agents	All other types 1/
				With stocks	Without stocks						With stocks	Without stocks				
				THE STATE							MILWAUKEE					
Plumbing and heating eq't. and supplies	46	25	-	2	2	1	-	-	34	16	7	2	1	-	8	-
Heating equipment (general line)	7	3	-	2	1	-	-	-	5	2	2	1	-	-	1	-
Plumbing and heating eq't. (general line)	19	14	-	4	1	-	-	-	12	9	2	1	-	-	-	-
Stoves and ranges	12	8	-	3	-	1	-	-	1	-	-	-	1	-	-	-
All other	8	-	-	-	-	-	-	-	15	5	3	-	-	-	7	-
Tobacco and its products (except leaf)	47	37	5	2	2	1	-	-	14	10	1	1	1	-	-	1
Waste materials	102	101	-	-	1	-	-	-	44	44	-	-	-	-	-	-
Iron and steel (scrap)	22	22	-	-	-	-	-	-	5	5	-	-	-	-	-	-
Junk and scrap (general line)	54	53	-	-	1	-	-	-	19	19	-	-	-	-	-	-
Waste paper, rags and rubber	26	26	-	-	-	-	-	-	20	20	-	-	-	-	-	-
All other products	284	204	19	27	4	4	3	17	102	70	7	3	1	2	13	6
Bags and bagging	5	4	-	1	-	-	-	-	4	3	1	-	-	-	-	-
Beer	119	78	15	21	1	1	1	4	17	14	1	-	-	-	2	-
Books and periodicals	5	4	-	-	1	-	-	-	4	3	-	1	-	-	-	-
Cordage and twine	1	-	-	1	-	-	-	-	1	-	1	-	-	-	-	-
Flowers and nursery stock	11	9	-	-	-	-	2	-	5	4	-	-	2	-	-	-
Forest products (except lumber)	21	18	-	-	-	2	-	1	9	8	-	-	-	-	4	1
Leather	20	8	-	1	1	-	-	6	18	6	1	1	-	-	4	4
Leather goods	18	13	-	1	1	-	-	3	12	7	1	1	-	-	3	-
Newspapers and magazines	16	13	2	-	-	1	-	-	5	4	-	-	1	-	-	-
Rubber goods (general line)	3	1	-	1	-	-	-	1	2	1	1	-	-	-	-	-
Wines and spiritous liquors	41	39	-	-	-	-	-	2	12	12	-	-	-	-	-	-
Miscellaneous kinds of business	24	19	2	1	-	-	-	2	12	8	1	-	-	-	2	1

1/ The "All other types" consists of the following:

	THE STATE	MILWAUKEE		THE STATE	MILWAUKEE
Importers	5	5	Assemblers and country buyers (continued)	117	-
Piece goods	1	1	Livestock	8	1
Fruits and vegetables (fresh)	1	1	Tobacco (leaf)	1	-
Furniture	1	1	Wool and mohair	7	-
Other food and grocery specialties	2	2	Dairy products (general line)	5	-
Limited function wholesalers	-	30	Butter	20	-
Other chemicals	-	1	Cheese	7	-
Coal	-	4	Milk and cream	57	3
Confectionery and soft drinks	-	17	Poultry and poultry products	14	-
Other food and grocery specialties	-	2	Dairy and poultry products	119	-
Lumber and millwork	-	1	Fruits and vegetables (fresh)	3	-
Brick and tile	-	1	Other farm products-consumer goods	1	-
Other lumber and building materials	-	2	Feed	2	-
Tobacco and its products (except leaf)	-	1	Other farm supplies	1	1
Miscellaneous kinds of business	-	1	Fish and sea foods	2	1
Selling agents	12	12	Other food and grocery specialties	277	3
Coal	1	1	Cooperative marketing associations	3	-
Other food and grocery specialties	1	1	Grain	23	1
Lumber and millwork	2	2	Livestock	12	-
Other lumber and building materials	1	1	Tobacco (leaf)	31	1
Other industrial machinery, equipment and supplies	1	1	Dairy products (general line)	29	-
Sheet metal products	1	1	Butter	103	-
Forest products (except lumber)	1	1	Cheese	55	-
Leather	3	2	Milk and cream	4	-
Other agents	1	-	Poultry and poultry products	2	1
Livestock	2	2	Dairy and poultry products	1	-
Furniture	2	2	Fruits and vegetables (fresh)	1	-
Bulk tank stations (petroleum)	963	21	Other farm products (consumer goods)	8	-
Chain store warehouses	20	2	Feed	1	-
Fruits and vegetables (fresh)	15	-	Other food and grocery specialties	3	-
Feed	3	1	Petroleum and its products	1	1
Groceries (general line)	1	1	Miscellaneous kinds of business	32	1
Meats and meat products	1	1	Elevators	30	1
Assemblers and country buyers	397	7	Grain	2	-
Grain	21	1	Feed	19	1
Hides, skins, and furs (raw)	5	-	Cream stations	2	1
Horses and mules	-	-	Butter	13	-
			Milk and cream	3	-
			All other dairy products	1	-
			Dairy and poultry products	-	-

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Table 2 B.—STATE OF WISCONSIN: WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
THE STATE	4,273	\$541,783	\$75,282	13.9	23,842	\$35,420	\$1,385	\$65,686
Wholesalers proper	1,979	260,110	44,964	17.3	15,640	21,966	885	39,267
Manufacturers' sales branches	340	86,678	13,734	15.8	3,561	6,041	74	8,031
Agents and brokers	246	89,895	2,250	2.5	609	1,142	86	615
All other types	1,708	105,100	14,334	13.6	4,032	6,271	340	17,775
WHOLESALESAERS PROPER								
Amusement and sporting goods	19	527	216	41.0	62	94	9	111
Moving picture films	3	56	51		12	15	-	9
Toys, novelties, and fireworks	7	178	77		28	40	4	30
All other	9	293	88		22	39	5	72
Automotive products	135	7,055	2,068	29.5	854	1,105	33	1,998
Automobiles and other motor vehicles	10	1,264	249		109	106	3	159
Automobile equipment, accessories and parts	107	4,837	1,598		665	901	29	1,644
Tires and tubes	18	954	221		80	98	1	195
Chemicals	30	1,569	553	35.2	128	198	6	479
Paints and varnishes	23	1,396	523		115	182	6	463
All other	7	173	28		13	16	-	16
Clothing and furnishings	54	6,074	927	15.3	419	526	11	1,008
Clothing and furnishings (general line)	4	178	27		11	15	-	46
Clothing, men's and boys'	5	527	114		53	54	-	109
Furnishings (general line)	6	366	51		15	19	4	113
Furnishings, men's and boys'	10	392	99		50	60	1	91
Hosiery	5	293	36		13	15	-	49
Millinery and millinery supplies	4	77	19		10	9	-	5
Shoes and other footwear	14	4,122	544		251	333	6	574
All other	6	119	37		16	21	-	23
Coal	32	24,088	4,632	19.2	1,316	1,986	21	7,501
Drugs and drug sundries	21	4,612	885	19.2	320	498	7	248
Drugs (general line)	6	2,975	530		191	295	4	645
Drugs (specialty lines)	4	198	81		22	33	1	72
All other	11	1,439	274		107	170	2	231
Dry goods	24	1,901	449	23.6	183	220	23	488
Knit goods	6	684	154		47	62	2	151
Notions	6	83	27		11	13	4	18
Piece goods	7	803	158		88	97	12	194
All other	5	331	110		37	48	5	125
Electrical goods	58	7,164	1,695	23.7	545	827	16	1,624
Electrical appliances, equipment and supplies	40	5,729	1,356		441	661	13	1,462
Radios and radio equipment	13	968	209		67	102	2	108
Refrigerators	5	467	130		37	64	1	54
Farm products—raw materials	42	4,784	953	19.9	282	405	48	4,275
Grain	11	2,037	592		105	218	3	3,573
Hides, skins, and furs (raw)	12	1,658	141		43	59	2	125
Livestock	4	114	5		-	-	-	-
Tobacco (leaf)	13	707	207		131	125	43	553
All other	2	268	8		3	3	-	24

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Table 28.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESAKERS PROPER (continued)								
Farm products—consumer goods	281	\$53,353	\$8,593	15.7	2,867	\$4,147	\$222	\$2,165
Dairy products (general line)	56	12,059	4,409		1,640	2,473	127	292
Butter	10	722	91		32	30	2	4
Cheese	46	15,354	998		284	573	20	1,145
Milk and cream	10	1,803	94		14	31	6	1
All other dairy products	13	989	353		91	140	3	5
Poultry and poultry products	29	1,339	144		62	54	8	22
Dairy and poultry products	17	3,395	318		95	162	15	121
Fruits and vegetables (fresh)	100	17,692	1,976		649	884	41	575
Farm supplies	44	5,261	1,027	19.5	278	434	25	1,364
Feed	50	2,147	256		95	120	9	189
All other	14	3,114	771		183	314	16	1,175
Furniture and house furnishings	25	1,354	309	22.7	98	125	10	401
China, glassware and crockery	5	118	40		9	17	4	44
Furniture	5	269	56		19	31	-	76
House furnishings (except floor coverings)	12	721	150		58	66	8	218
All other	3	246	62		12	11	-	63
Groceries and foods (except farm products)	465	79,410	9,450	11.9	3,304	4,628	200	2,988
Groceries (general line)	67	33,672	3,971		1,568	2,270	57	71
Confectionery and soft drinks	130	4,654	745		278	325	18	274
Fish and sea foods	48	1,118	366		151	180	43	99
Meats and meat products	48	16,078	1,057		448	583	10	283
Other food and grocery specialties	172	23,888	3,511		859	1,270	92	2,261
Hardware	23	10,248	2,184	21.5	890	1,331	22	5,664
Hardware (general line)	15	7,232	1,739		729	1,052	18	3,214
Hardware (specialty lines)	10	3,016	445		161	279	4	450
Jewelry and optical goods	19	650	186	28.6	84	105	1	118
Jewelry (general line)	7	304	43		26	26	-	57
Other jewelry specialties	4	110	34		16	13	1	29
Optical goods	8	236	109		42	66	-	32
Lumber and building materials (other than metal)	57	3,280	881	26.9	263	436	37	1,347
Lumber and millwork	15	1,027	184		37	85	14	568
Cement	3	204	50		17	21	-	74
Glass	6	608	251		79	140	3	181
All other	33	1,441	396		130	190	20	524
Machinery, equipment and supplies (except electrical)	124	9,007	2,177	24.2	737	1,063	33	2,449
Commercial machinery, equipment and supplies	26	955	307		76	116	5	170
Construction machinery, equipment and supplies	6	371	116		45	61	-	88
Farm and dairy machinery and equipment	12	1,177	213		87	123	2	197
Industrial machinery, equipment and supplies	41	3,652	677		173	307	13	982
Bottles and bottling equipment	5	1,264	77		24	31	3	315
Machine tools	4	61	30		11	14	1	15
Mechanical rubber goods	5	200	33		12	17	2	21
Mill and mine supplies (general line)	5	648	136		36	55	1	232
All other	22	1,479	401		90	190	6	399

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Machinery, equipment and supplies (except electrical) (continued)								
Professional equipment and supplies	14	\$1,543	\$440		196	\$257	\$2	\$581
Service equipment and supplies	25	1,309	424		160	197	11	431
Barber and beauty parlor equipment and supplies	9	306	109		41	37	1	54
All other	16	1,003	315		119	160	10	377
Metals (except scrap)	11	4,149	1,694	40.8	646	901	2	1,123
Iron and steel	6	2,688	1,455		572	739	1	324
All other	5	1,461	239		74	162	1	799
Paper and its products	46	5,518	891	16.1	331	489	8	875
Petroleum and its products	78	3,524	872	24.7	249	332	13	318
Plumbing and heating equipment and supplies	25	2,636	621	23.6	223	319	5	856
Heating equipment (general line)	3	249	79		27	50	2	69
Plumbing and heating equipment (general line)	14	2,251	508		183	255	2	747
All other	8	136	34		13	14	1	40
Tobacco and its products (except leaf)	42	9,366	489	5.2	187	263	11	500
Waste materials	101	2,965	652	22.0	240	255	27	440
Iron and steel scrap	22	629	190		38	64	7	110
Junk and scrap (general line)	53	1,079	179		70	66	11	224
Wastepaper, rags and rubber	26	1,257	283		132	185	9	106
All other products	223	11,615	2,771	23.9	1,144	1,279	95	2,227
Bege and bagging	4	116	49		23	24	2	30
Beer	91	2,136	486		155	168	16	130
Books and periodicals	4	712	276		79	103	1	220
Flowers and nursery stock	9	371	102		29	45	4	30
Forest products (except lumber)	18	263	126		64	57	3	43
Leather	8	1,119	99		11	30	2	162
Leather goods	13	667	108		34	50	4	218
Newspapers and magazines	15	942	219		131	152	15	22
Wines and spiritous liquore	39	1,253	222		61	91	10	208
Miscellaneous kinds of business	22	4,036	1,084		557	559	38	1,164
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS								
Amusement and sporting goods	6	1,526	308	20.2	97	172	-	21
Automotive products	8	2,931	566	19.3	135	282	3	335
Chemicals	10	773	128	16.6	36	83	1	87
Electrical goods	2	4,152	941	22.7	311	509	10	578
Farm products-consumer goods	9	1,248	220	17.6	65	76	3	15
Furniture and house furnishings	5	450	94	20.9	29	53	-	104
Groceries and foods (except farm products)	94	26,963	2,926	10.9	837	1,405	15	2,216
Jewelry and optical goods	7	274	117	42.7	40	48	1	24
Lumber and building materials (other than metal)	7	1,431	296	20.7	104	159	-	264
Machinery, equipment and supplies (except electrical)	52	8,962	2,692	30.0	889	1,324	18	2,515
Metals (except scrap)	6	673	121	18.0	36	60	-	151
Paper and its products	4	639	79	12.4	34	44	-	61
Plumbing and heating equipment and supplies	9	1,010	321	31.8	86	137	3	353
All other kinds of business	57	11,772	3,002	25.5	423	764	5	1,306

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
MANUFACTURERS' SALES BRANCHES (continued)								
WITHOUT STOCKS								
Amusement and sporting goods	4	755	198	26.2	71	111	-	-
Chemicals	4	32	11	34.4	4	5	-	-
Clothing and furnishings	5	3,685	410	11.1	33	151	5	-
Electrical goods	9	1,298	146	11.2	29	72	-	-
Groceries and foods (except farm products)	8	716	202	28.2	25	70	1	-
Machinery, equipment and supplies (except electrical)	23	4,742	426	9.0	84	195	5	-
Metals (except scrap)	5	3,304	95	2.9	23	49	1	-
All other kinds of business	19	9,342	435	4.7	170	272	3	1
AGENTS AND BROKERS								
BROKERS								
Farm products—raw materials	6	2,505	19	0.8	3	8	3	-
Farm products—consumer goods	3	2,373	34	1.4	6	12	1	-
Groceries and foods (except farm products)	39	41,556	524	1.3	122	300	5	101
Lumber and building materials (other than metal)	7	302	23	7.6	3	5	-	2
Machinery, equipment and supplies (except electrical)	3	361	16	4.4	2	5	-	-
All other kinds of business	13	2,762	81	2.9	23	25	-	-
COMMISSION MERCHANTS								
Farm products—raw materials	24	28,133	560	2.0	126	290	23	255
Farm products—consumer goods	26	3,305	303	9.2	115	148	15	96
All other kinds of business	8	814	107	13.1	45	69	2	104
MANUFACTURERS' AGENTS								
Chemicals	3	74	16	21.6	5	10	6	1
Electrical goods	3	184	15	8.2	4	9	-	2
Groceries and foods (except farm products)	4	195	9	4.6	4	5	-	-
Lumber and building materials (other than metal)	6	76	11	14.5	1	4	2	2
Machinery, equipment and supplies (except electrical)	41	1,062	157	14.8	45	73	10	10
Metals (except scrap)	5	140	14	10.0	7	4	-	-
Paper and its products	6	311	21	6.8	8	9	-	7
Plumbing and heating equipment and supplies	9	124	23	22.6	10	15	2	6
All other kinds of business	25	1,741	125	7.2	55	58	3	24
SELLING AGENTS								
Lumber and building materials (other than metal)	3	78	19	24.4	5	6	-	2
All other kinds of business	9	3,280	139	4.2	32	79	8	3
OTHER AGENTS								
	3	517	29	5.6	8	8	1	-
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)								
	963	45,081	8,621	19.3	2,412	4,023	92	4,986
CHAIN STORE WAREHOUSES								
Groceries and foods (except farm products)	4	17,216	918	5.3	132	315	9	390
All other kinds of business	16	1,048	159	15.2	47	86	9	164

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Table 28.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES (continued)								
ASSEMBLERS AND COUNTRY BUYERS								
Farm products—raw materials	159	4,456	405	9.1	132	120	29	915
Farm products—consumer goods	232	16,929	1,117	6.6	341	443	62	926
Farm supplies	3	85	5	5.9	4	5	7	4
Groceries and foods (except farm products)	3	18	4	22.2	4	4	-	7
COOPERATIVE MARKETING ASSOCIATIONS								
Farm products—raw materials	38	1,231	220	17.9	40	70	18	5,378
Farm products—consumer goods	226	12,195	1,538	12.6	583	674	85	201
Farm supplies	8	269	37	13.8	16	16	5	31
All other kinds of business	5	260	21	8.1	8	12	2	22
CREAM STATIONS								
ELEVATORS (grain)	19	1,357	429	31.6	154	198	17	104
	32	4,955	790	15.9	159	305	7	4,645
MILWAUKEE								
Wholesalers proper	795	138,544	27,368	19.8	9,396	13,950	387	23,819
Manufacturers' sales branches	189	60,088	9,923	16.5	2,422	4,273	39	5,706
Agents and brokers	195	82,935	1,935	2.3	538	1,020	70	558
All other types	35	23,708	2,573	10.9	670	1,022	12	1,315
WHOLESALE PROPER								
Amusement and sporting goods	15	472	193	40.9	57	85	6	105
Moving picture films	3	56	51		12	15	-	9
Toys, novelties, and fireworks	6	149	62		26	34	1	29
All other	6	267	80		19	36	5	67
Automotive products	58	5,621	1,123	31.0	452	624	23	956
Automobiles	4	418	120		41	52	2	72
Automobile equipment, accessories and parts	46	2,460	843		353	498	21	739
Tires and tubes	8	743	160		58	74	-	145
Chemicals	18	1,210	392	32.4	94	156	3	386
Paints and varnishes	14	1,057	373		85	145	3	373
All other	4	153	19		9	11	-	13
Clothing and furnishings	38	4,424	629	14.2	208	339	3	630
Furnishings (general line)	8	339	43		11	13	2	95
Furnishings, men's and boys'	9	271	68		30	41	1	38
Furnishings, women's and children's	3	38	18		10	10	-	7
Hosiery	5	293	36		12	15	-	49
Millinery and millinery supplies	4	77	19		10	9	-	3
Shoes and other footwear	6	2,892	342		99	198	-	340
All other	6	514	103		36	52	-	98
Coal	14	13,025	2,808	21.6	775	1,169	14	2,893
Drugs and drug sundries	15	3,875	744	19.2	268	428	7	681
Drugs (general line)	4	2,359	418		151	242	4	405
All other	11	1,516	326		117	186	3	276
Dry goods	21	1,814	423	23.3	168	212	22	443
Knit goods	6	684	154		47	62	2	151
Notions	6	83	27		11	13	4	18
Piece goods	6	790	155		76	95	12	192
All other	3	257	87		32	42	4	82

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Table 28.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Electrical goods	35	\$6,194	\$1,414	22.8	441	\$709	\$4	\$1,463
Electrical appliances, equipment and supplies	26	5,347	1,252		387	627	3	1,353
Radios and radio equipment	10	847	162		54	82	1	95
Farm products—raw materials	14	3,000	615	20.5	104	233	5	2,828
Grain	6	1,396	484		64	176	3	2,668
Hides, skins, and furs (raw)	4	1,467	97		29	43	2	116
Tobacco (leaf)	4	137	34		11	14	-	44
Farm products—consumer goods	66	18,082	4,006	22.2	1,496	2,354	118	289
Dairy products (general line)	7	6,688	2,883		1,121	1,812	91	65
Poultry and poultry products	3	41	9		6	5	-	-
Dairy and poultry products	8	1,374	165		46	81	13	56
Fruits and vegetables (fresh)	44	8,636	654		235	315	9	122
All other	4	1,343	315		88	143	5	46
Farm supplies	10	2,655	524	19.7	100	217	2	785
Feed	4	409	33		10	12	-	45
Seeds	6	2,246	491		90	205	2	748
Furniture and house furnishings	20	1,325	287	21.7	93	114	8	360
China, glassware and crockery	4	103	35		6	15	4	38
Furniture	4	265	46		17	24	-	43
House furnishings (except floor coverings)	9	711	144		58	64	4	216
All other	3	246	62		12	11	-	63
Groceries and foods (except farm products)	152	37,416	5,087	13.6	1,617	2,397	71	3,131
Groceries (general line)	20	13,920	1,984		775	1,124	13	1,963
Confectionery and soft drinks	43	1,297	289		99	111	9	80
Fish and sea foods	14	378	97		29	38	20	46
Meats and meat products	17	4,807	479		173	256	2	69
Other food and grocery specialties	58	17,014	2,238		541	868	27	973
Hardware	12	6,951	1,551	22.0	585	934	19	2,222
Hardware (general line)	3	3,966	1,100		439	665	15	1,786
Hardware (specialty lines)	9	2,985	451		146	269	4	436
Jewelry and optical goods	11	454	102	22.5	52	52	1	81
Jewelry (general line)	6	289	41		24	24	-	46
Other jewelry specialties	5	165	61		28	28	1	35
Lumber and building materials (other than metal)	23	1,668	501	30.0	151	274	14	422
Lumber and millwork	4	425	79		16	36	3	155
Glass	5	597	250		78	140	3	179
All other	14	646	172		57	98	8	88
Machinery, equipment and supplies (except electrical)	84	6,830	1,816	26.6	602	896	25	1,782
Commercial machinery, equipment and supplies	16	772	245		52	87	2	114
Construction machinery, equipment and supplies	5	314	98		42	54	-	71
Industrial machinery, equipment and supplies	30	2,275	548		128	249	10	533

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
WHOLESALESAERS PROPER (continued)								
Machinery, equipment and supplies (except electrical) (continued)								
Bottles and bottling equipment	3	\$199	\$40		18	\$19	\$3	\$26
Machinery tools	3	34	11		4	5	-	8
Mechanical rubber goods	5	200	33		12	17	-	21
Mill and mine supplies (general line)	3	578	124		30	48	1	211
All other	16	1,284	340		69	160	4	267
Professional equipment and supplies	10	1,353	379		166	214	2	541
Service equipment and supplies	20	1,198	384		148	183	10	410
Barber and beauty parlor equipment and supplies	7	247	89		34	30	1	40
All other	13	951	295		114	153	9	370
Other machinery, equipment and supplies	3	918	162		66	109	1	113
Metals (except scrap)	10	4,146	1,690	40.8	645	899	1	1,121
Iron and steel	5	2,685	1,451		571	737	-	322
All other	5	1,461	239		74	162	1	799
Paper and its products	17	3,313	439	13.3	138	249	2	376
Petroleum and its products	19	1,486	320	21.5	111	167	4	164
Plumbing and heating equipment and supplies	16	1,811	422	23.3	160	220	2	617
Plumbing and heating equipment (general line)	9	1,489	332		126	169	1	528
All other	7	322	90		34	51	1	89
Tobacco and its products (except leaf)	11	5,170	243	4.7	98	145	-	215
Waste materials	44	2,053	342	16.7	178	167	13	154
Iron and steel scrap	5	216	42		9	12	3	29
Junk and scrap (general line)	19	704	94		44	38	4	49
Waste paper, rags and rubber	20	1,133	206		125	117	6	76
All other products	71	7,549	1,717	22.7	805	911	20	1,730
Bags and bagging	3	115	49		23	24	2	50
Beer	14	417	87		32	36	1	10
Books and periodicals	3	190	92		30	58	-	84
Flowers and nursery stock	4	317	66		21	30	1	29
Forest products (except lumber)	8	152	62		27	32	1	18
Leather	6	1,067	90		9	25	-	153
Leather goods	7	500	79		25	36	-	147
Newspapers and magazines	4	620	167		91	123	2	16
Wines and spirituous liquors	12	687	136		56	69	2	147
Miscellaneous kinds of business	10	3,494	690		511	488	11	1,096
MANUFACTURERS' SALES BRANCHES								
WITH STOCKS	127	41,374	8,274	20.0	2,110	3,536	27	3,706
Amusement and sporting goods	6	1,526	308	20.2	97	172	-	21
Automotive products	7	2,922	564	19.3	134	281	2	334
Chemicals	10	775	128	16.6	56	83	1	87
Electrical goods	6	1,998	366	18.3	160	219	-	390
Furniture and house furnishings	3	418	82	19.6	17	44	-	103
Groceries and foods (except farm products)	21	13,633	1,970	14.2	479	690	6	1,297
Jewelry and optical goods	3	188	84	44.7	25	27	-	15
Lumber and building materials (other than metal)	6	1,416	290	20.5	99	156	1	257

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Num- ber of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- times	
MANUFACTURERS' SALES BRANCHES (continued)								
WITH STOCKS (continued)								
Machinery, equipment and supplies (except electrical)	52	85,268	1,560	29.6	562	769	12	1,477
Metals (except scrap)	5	569	99	16.8	27	50	-	114
Paper and its products	3	637	77	12.1	33	45	-	61
Plumbing and heating equipment and supplies	7	854	260	30.1	74	121	2	301
All other kinds of business	18	10,942	2,486	22.7	377	681	3	1,249
WITHOUT STOCKS								
Amusement and sporting goods	4	755	198	26.2	71	111	-	-
Clothing and furnishings	5	3,685	410	11.1	33	151	5	-
Electrical goods	8	1,297	145	11.2	29	72	-	-
Groceries and foods (except farm products)	7	641	297	46.3	23	67	2	-
Machinery, equipment and supplies (except electrical)	20	3,275	281	8.6	69	164	3	-
Metals (except scrap)	5	3,304	95	2.9	23	49	1	-
All other kinds of business	13	5,757	223	3.9	65	123	1	-
AGENTS AND BROKERS								
BROKERS								
Farm products—raw materials	4	2,424	16	0.7	2	8	3	-
Farm products—consumer goods	3	2,373	34	1.4	6	12	1	-
Groceries and foods (except farm products)	31	37,219	432	1.2	107	258	4	97
Lumber and building materials (other than metal)	4	180	3	2.8	-	-	-	-
Machinery, equipment and supplies (except electrical)	3	361	16	4.4	2	5	-	-
All other kinds of business	10	2,568	65	2.5	17	18	-	-
COMMISSION MERCHANTS								
Farm products—raw materials	15	27,203	502	1.8	120	274	18	240
Farm products—consumer goods	16	2,907	255	8.8	105	132	13	74
All other kinds of business	4	763	97	12.7	40	63	2	102
MANUFACTURERS' AGENTS								
Chemicals	3	74	16	21.6	5	10	6	1
Electrical goods	3	184	15	8.2	4	9	-	2
Groceries and foods (except farm products)	3	60	4	6.7	2	2	-	-
Lumber and building materials (other than metal)	5	70	9	12.9	1	3	1	2
Machinery, equipment and supplies (except electrical)	39	1,051	141	13.4	41	69	10	7
Metals (except scrap)	5	140	14	10.0	7	4	-	-
Paper and its products	6	311	21	6.8	8	9	-	7
Plumbing and heating equipment and supplies	8	113	36	31.9	10	15	2	6
All other kinds of business	19	1,507	93	6.2	23	41	2	15
OTHER AGENTS								
	14	3,427	164	4.8	39	99	9	5
ALL OTHER TYPES								
BULK TANK STATIONS (petroleum)	21	8,045	1,736	21.6	501	717	2	925
ASSEMBLERS AND COUNTRY BUYERS	7	212	23	10.8	11	12	-	19
Farm products—consumer goods	3	117	8	6.8	3	3	-	6
All other kinds of business	4	95	15	15.8	8	9	-	13

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

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STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
ALL OTHER TYPES (continued)								
COOPERATIVE MARKETING ASSOCIATIONS	3	\$1,431	\$246	17.2	86	\$135	—	—
OTHER TYPES	4	14,020	568	4.1	70	158	10	371
CITIES OF 50,000 TO 100,000 POPULATION								
<u>KENOSHA</u>								
	43	4,951	596	12.0	216	312	32	254
Wholesalers proper	32	1,690	317	18.8	98	142	28	181
Manufacturers' sales branches	5	2,681	175	6.5	96	127	—	9
All other types 1/	6	580	104	17.9	22	43	4	64
<u>WHOLESALESAERS PROPER</u>								
Farm products—consumer goods	5	382	89	23.0	22	31	5	5
Groceries and foods (except farm products)	10	631	115	18.2	35	56	14	97
Waste materials	3	23	8	34.8	3	4	1	3
All other kinds of business 2/	14	654	106	16.2	38	51	8	76
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	3	293	30	10.2	11	19	—	8
All other kinds of business	2	2,388	145	6.1	35	108	—	1
<u>MADISON</u>								
	98	19,185	2,771	14.4	871	1,342	37	3,494
Wholesalers proper	63	6,893	1,553	22.5	498	753	31	1,178
Manufacturers' sales branches	20	7,484	510	6.8	206	277	4	867
All other types 3/	15	4,808	708	14.7	167	312	2	1,449
<u>WHOLESALESAERS PROPER</u>								
Automotive products	7	418	140	33.5	52	81	1	151
Chemicals	3	72	16	22.2	5	7	1	16
Clothing and furnishings	3	107	26	24.3	8	10	2	19
Drugs and drug sundries	3	330	61	18.5	16	25	—	106
Electrical goods	7	558	157	28.1	48	59	1	84
Farm products—consumer goods	7	2,245	655	29.2	197	313	16	54
Groceries and foods (except farm products)	12	1,428	137	9.6	57	84	1	198
Machinery, equipment and supplies (except electrical)	5	204	43	21.1	19	27	1	142
All other kinds of business 4/	16	1,531	318	20.8	96	147	8	488
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	7	6,130	218	3.6	102	123	2	616
Machinery, equipment and supplies (except electrical)	7	720	204	28.3	77	118	2	211
All other kinds of business 5/	6	634	88	13.9	27	36	—	40
<u>ALL OTHER TYPES</u>								
Petroleum and its products	10	1,077	237	22.0	71	104	—	163
All other kinds of business 6/	5	3,731	471	12.6	96	208	2	1,286

WHOLESALE DISTRIBUTION: 1933

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 Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 50,000 TO 100,000 POPULATION (continued)								
<u>RACINE</u>								
	72	\$5,891	\$1,085	18.4	341	\$539	\$23	\$350
Wholesalers proper	54	3,960	619	15.6	207	317	18	385
Manufacturers' sales branches	7	1,108	295	26.6	85	141	1	201
All other types 7/	11	823	171	20.8	49	81	4	64
<u>WHOLESALE PROPER</u>								
Farm products-consumer goods	7	564	77	13.7	24	37	4	10
Groceries and foods (except farm products)	16	1,255	128	10.2	53	64	2	158
Tobacco and its products (except leaf)	3	618	24	3.9	4	8	-	34
Waste materials	5	164	68	41.5	13	28	-	20
All other kinds of business 8/	23	1,359	322	23.7	113	180	12	363
<u>MANUFACTURERS' SALES BRANCHES</u>								
Groceries and foods (except farm products)	3	649	62	9.6	23	34	-	9
Machinery, equipment and supplies (except electrical)	4	459	235	50.8	62	107	1	192
ALL OTHER TYPES 9/	11	823	171	20.8	49	81	4	64
CITIES OF 20,000 TO 50,000 POPULATION								
<u>APPELTON</u>								
	33	4,416	839	19.0	263	352	7	510
Wholesalers proper	21	3,399	507	14.9	186	228	6	424
All other types	14	1,017	332	32.6	77	124	1	86
Farm products-consumer goods	7	1,419	238	16.8	60	78	-	18
Groceries and foods (except farm products)	6	900	82	9.1	36	50	-	120
Petroleum and its products	7	774	249	32.2	50	88	-	75
All other kinds of business	15	1,323	270	20.4	117	136	7	297
<u>BELOIT</u>								
	35	2,492	438	17.6	154	209	8	232
Wholesalers proper	19	1,429	181	12.7	78	105	7	182
All other types	16	1,063	257	24.2	76	104	1	80
Groceries and foods (except farm products)	6	1,004	65	6.5	31	38	2	63
Petroleum and its products	12	648	138	21.3	47	68	-	56
All other kinds of business	17	840	236	28.0	76	103	6	113
<u>BAU CLAIRE</u>								
	63	5,958	1,427	24.0	409	542	13	898
Wholesalers proper	36	4,303	763	18.2	278	360	8	739
All other types	27	1,655	644	38.9	131	182	5	159
Farm products-consumer goods	5	759	136	17.8	44	62	-	18
Groceries and foods (except farm products)	18	1,712	255	14.9	105	135	4	175
Petroleum and its products	12	479	115	24.0	35	44	1	57
All other kinds of business	28	3,008	922	30.7	225	299	8	648
<u>FOND DU LAC</u>								
	44	4,369	792	18.1	232	309	13	413
Wholesalers proper	28	3,001	566	18.5	168	216	11	331
All other types	16	1,368	236	17.3	64	91	2	82
Farm products-consumer goods	5	1,202	214	17.8	65	81	2	54
Groceries and foods (except farm products)	8	1,331	179	13.2	53	71	1	157
Petroleum and its products	9	786	170	21.6	44	65	1	71
All other kinds of business	22	1,030	229	22.2	72	92	9	131

WHOLESALE DISTRIBUTION: 1933

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Table 28.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

(An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a leader indicates no information or an amount less than \$500)

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
GREEN BAY	71	\$21,486	\$3,015	14.0	1,056	1,476	80	\$1,368
Wholesalers proper	49	14,443	2,045	14.2	731	1,002	59	3,578
All other types	22	7,043	970	13.8	325	474	21	790
Farm products—consumer goods	8	5,842	621	10.6	188	274	23	668
Groceries and foods (except farm products)	22	6,303	827	13.1	318	473	18	714
Petroleum and its products	8	544	156	28.7	55	85	-	60
All other kinds of business	33	8,797	1,411	16.0	495	644	39	2,926
JANESVILLE	23	1,886	347	18.4	72	139	10	761
Wholesalers proper	12	821	183	22.3	50	73	6	162
All other types	11	1,065	164	15.4	42	66	4	599
Farm products—raw materials	4	496	29	5.8	6	6	2	554
Groceries and foods (except farm products)	4	564	67	11.9	25	44	4	97
Petroleum and its products	5	465	92	19.8	22	41	1	46
All other kinds of business	10	361	159	44.0	39	48	3	64
LA CROSSE	63	8,111	1,421	17.5	508	675	25	1,403
Wholesalers proper	45	6,269	1,175	18.7	439	559	22	1,249
All other types	18	1,842	246	13.4	69	116	3	154
Farm products—consumer goods	7	1,545	301	19.5	107	132	5	35
Groceries and foods (except farm products)	21	2,839	354	12.5	135	197	2	333
Petroleum and its products	7	443	100	22.6	26	52	1	91
All other kinds of business	28	3,284	666	20.3	240	294	17	944
MANITOWOC	32	6,754	915	13.5	310	432	14	1,963
Wholesalers proper	26	5,965	829	13.9	287	389	11	1,923
All other types	6	789	86	10.9	23	43	3	40
Farm products—consumer goods	6	2,990	228	7.6	53	90	-	123
Groceries and foods (except farm products)	4	570	91	16.0	30	56	1	87
Petroleum and its products	6	311	117	37.6	28	45	1	55
All other kinds of business	16	2,883	479	16.6	199	241	12	1,698
OSHKOSH	60	4,691	859	18.3	350	436	18	826
Wholesalers proper	41	3,559	638	17.9	276	329	16	715
All other types	19	1,132	221	19.5	74	107	2	111
Farm products—consumer goods	4	1,130	161	14.2	65	75	1	89
Groceries and foods (except farm products)	15	1,241	203	16.4	76	112	2	154
Petroleum and its products	7	335	76	22.7	33	43	-	53
All other kinds of business	34	1,985	419	21.1	176	206	15	530
SHEBOYGAN	48	6,638	1,148	17.3	361	553	12	1,129
Wholesalers proper	34	5,068	868	17.1	285	424	9	1,020
All other types	14	1,570	280	17.8	76	129	3	109
Farm products—consumer goods	8	1,073	105	9.8	38	38	3	37
Groceries and foods (except farm products)	14	1,695	145	8.6	58	73	2	150
Petroleum and its products	6	870	228	26.0	57	101	2	101
All other kinds of business	20	3,000	672	22.4	208	341	5	841

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Table 2B.—STATE OF WISCONSIN WHOLESALE TRADE BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States and Cities of 5,000 Population and Over

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals; a dash indicates no information or an amount less than \$500]

STATE AND CITY TYPE OF ESTABLISHMENT KIND OF BUSINESS	Number of estab- lish- ments	Net sales	TOTAL EXPENSES		Full-time employees (average)	PAY ROLL		Stocks on hand (end of year)
			Amount	Per- cent of sales		Total	Part- time	
CITIES OF 20,000 TO 50,000 POPULATION (continued)								
SUPERIOR	43	\$8,784	\$1,454	16.6	374	\$600	\$16	\$6,035
Wholesalers proper	30	8,049	1,320	16.4	331	524	8	5,931
All other types	13	735	134	18.2	43	76	8	104
Farm products—consumer goods	7	3,327	701	21.1	114	248	2	4,415
Groceries and foods (except farm products)	12	2,409	265	11.0	111	135	2	198
Petroleum and its products	8	464	89	19.2	31	49	-	101
All other kinds of business	16	2,584	399	15.4	119	168	12	1,321
WAUSAU	52	5,560	900	16.2	317	406	14	617
Wholesalers proper	33	3,938	677	17.2	253	306	8	503
All other types	19	1,622	223	13.7	64	100	6	114
Farm products—raw materials	4	210	29	13.8	11	12	5	38
Farm products—consumer goods	6	1,333	144	10.8	56	71	4	19
Groceries and foods (except farm products)	12	2,173	237	10.9	100	136	1	284
Petroleum and its products	8	606	169	27.9	48	69	1	64
All other kinds of business	22	1,238	321	25.9	102	118	3	212
WAUNATOSA	5	58	10	17.2	-	-	-	4
WEST ALLIS	11	2,278	105	4.6	29	150	1	463
CITIES OF 5,000 TO 20,000 POPULATION 10/								
Total	436	45,675	5,248	11.5	1,682	2,336	137	4,087
ANTIGO	28	1,268	228	18.0	80	91	9	96
ASHLAND	22	1,947	309	15.9	110	154	7	373
BARABOO	13	684	85	12.4	26	42	4	50
BEAVER DAM	26	910	229	25.2	76	104	5	113
CHIPPEWA FALLS	19	1,417	248	17.5	175	167	7	484
CUDAHY	6	10,683	290	2.7	147	181	2	466
DE PERE	9	621	92	14.8	23	40	1	40
FORT ATKINSON	8	127	30	23.6	9	11	1	18
KAUKAUNA	7	239	33	13.8	11	14	1	19
MARINETTE	37	1,786	234	13.1	117	120	10	198
MARSHFIELD	15	4,133	368	8.9	93	127	17	256
MENASHA	7	277	43	14.4	16	24	1	26
MENOMONIE	17	770	149	19.4	32	63	13	68
MERRILL	14	352	63	17.9	25	29	1	26
MONROE	23	3,706	319	8.6	96	134	5	312
NEENAH	8	378	54	14.3	39	32	2	41
OCCONTO	15	123	20	16.3	4	7	-	15
PORTAGE	13	1,435	141	9.8	68	87	4	162
RHINELANDER	25	1,346	213	15.8	58	101	11	215
RICE LAKE	19	767	126	16.4	37	58	4	102
SHOREWOOD	2	(X)	(X)	(X)	(X)	(X)	-	(X)
SOUTH MILWAUKEE	4	909	221	24.3	45	116	-	140
STEVENS POINT	24	3,020	389	12.9	124	183	15	246
TWO RIVERS	6	356	39	11.0	8	18	1	70
WATERTOWN	5	41	15	36.6	6	6	-	5
WATERTOWN PARK	20	1,608	490	30.5	79	116	5	115
WAUKESHA	22	4,688	384	8.2	91	154	8	186
WAUPON	3	(X)	(X)	(X)	(X)	(X)	-	(X)
WAUPON PARK	5	193	24	12.4	5	8	-	12
WISCONSIN RAPIDS	14	1,058	220	20.8	48	70	3	172

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Table 3.—STATE OF WISCONSIN RECEIPTS FROM SALES OF MERCHANDISE AND SERVICE, BY KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

KIND OF BUSINESS	Number of establishments	Total net sales	TOTAL EXPENSES		RECEIPTS FROM—					
			Amount	Per- cent of sales	Sales of merchan- dise	Parking, storage, cleaning, etc.	Space rental		Other sources	
							Number of estab- lish- ments	Amount	Number of estab- lish- ments	Amount
Total for State	4,275	541,783	75,282	13.9	537,683	1,095	40	305	72	2,499
Amusement and sporting goods	29	2,808	722	25.7	601	-	-	-	11 1/2	2,207
Automotive products	147	10,037	2,553	25.4	9,753	275	2	2	5	7
Chemicals	48	2,752	746	27.0	2,752	-	-	-	-	-
Clothing and furnishings	63	12,529	1,933	15.4	12,523	-	1	1	1	5
Coal	36	27,461	4,798	17.5	27,454	4	1	3	-	-
Drugs and drug sundries	24	4,742	925	19.5	4,724	-	-	-	2	18
Dry goods	27	2,013	454	23.1	2,013	-	-	-	-	-
Electrical goods	79	12,798	2,797	21.9	12,551	136	-	-	1	1
Farm products—raw materials	300	45,441	2,954	6.4	45,017	379	1	1	4	44
Farm products—consumer goods	812	90,976	12,056	13.3	90,926	13	5	8	6	29
Farm supplies	50	7,150	1,254	17.5	7,126	6	2	6	3	12
Furniture and house furnishings	35	4,310	552	12.8	4,310	-	-	-	-	-
Groceries and foods (except farm products)	621	155,350	14,199	8.5	155,235	1	7	20	20	103
Hardware	25	11,572	2,492	21.4	11,551	2	3	19	-	-
Jewelry and optical goods	27	938	303	32.3	928	10	-	-	-	-
Lumber and building materials (other than metal)	83	5,475	1,280	23.4	5,452	7	2	2	2	4
Machinery, equipment and supplies (except electrical)	245	24,260	5,386	22.2	23,793	215	5	221	7 2/3	31
Metals (except scrap)	29	10,268	1,935	18.8	10,257	-	1	1	-	-
Paper and its products	52	6,566	997	15.2	6,566	-	-	-	-	-
Petroleum and its products	1,050	48,859	9,588	19.6	48,824	22	4	12	1	1
Plumbing and heating equipment and supplies	46	4,306	1,017	23.6	4,279	3	-	-	5	24
Tobacco and its products (except leaf)	47	11,932	557	4.7	11,927	-	-	-	2	5
Waste materials	102	3,036	562	18.5	3,033	-	3	3	-	-
All other products	284	24,084	5,001	20.8	24,047	23	3	5	4	8

1/ Includes 11 exchanges dealing in motion picture films with income from rentals of \$2,207,000.00.

2/ Includes 5 establishments dealing in machinery, equipment and supplies with receipts from machine rentals amounting to \$21,000.00.

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Table 4.—STATE OF WISCONSIN CREDIT SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING CREDIT SALES								
	Num- ber	Net sales	Num- ber	Per- cent of total for kind of busi- ness	Net sales	Per- cent of total for kind of busi- ness	Credit sales			Total Expenses	
							Amount	Estab- lish- ments re- port- ing credit sales	All estab- lish- ments	Percent of sales	Amount	Per- cent of sales
Total for State	4,273	541,783	2,916	68.2	400,481	73.9	310,281	77.5	57.3	62,261	18.6
WHOLESALESAERS PROPER											
Total	1,979	260,110	1,428	72.2	225,497	86.7	180,607	80.1	69.4	39,899	17.7
Amusement and sporting goods	19	527	12	63.2	395	75.0	307	77.7	58.3	180	88.0
Automotive products	135	7,055	123	91.1	6,718	96.2	4,454	66.3	63.1	1,965	29.2
Chemicals	30	1,569	25	83.3	1,536	97.8	1,168	76.1	74.4	841	55.2
Clothing and furnishings	54	6,074	41	75.9	5,719	94.2	5,457	95.4	69.8	853	14.9
Coal	32	24,088	31	96.9	23,716	98.8	21,512	90.7	89.3	4,859	19.1
Drugs and drug sundries	21	4,612	16	76.2	4,490	97.4	4,152	92.6	90.0	825	18.4
Dry goods	24	1,901	20	83.3	1,836	96.6	1,600	87.1	84.2	440	24.0
Electrical goods	58	7,164	46	79.3	6,573	91.8	5,765	86.0	80.8	1,871	23.9
Farm products—raw materials	42	4,784	20	47.6	2,374	49.6	1,848	77.8	38.6	278	11.7
Farm products—consumer goods	281	53,353	205	73.0	46,835	87.8	54,014	72.6	63.8	7,526	16.1
Farm supplies	44	5,261	37	84.1	5,008	95.2	2,167	43.1	41.0	939	19.9
Furniture and house furnishings	25	1,354	22	88.0	1,327	98.0	1,258	94.8	92.9	299	22.6
Groceries and foods (except farm products)	465	79,410	310	66.7	63,680	80.2	50,600	79.6	63.7	8,409	13.2
Hardware	25	10,248	21	91.3	10,233	99.9	9,503	92.9	92.7	2,180	21.3
Jewelry and optical goods	19	650	16	84.2	608	93.6	494	81.3	76.0	179	29.4
Lumber and building materials (other than metal)	57	3,280	55	93.0	3,100	94.5	2,737	88.5	83.4	857	27.6
Machinery, equipment and supplies (except electrical)	124	9,007	110	88.7	8,817	97.9	7,877	89.3	87.6	2,107	23.9
Metals (except scrap)	11	4,149	9	81.8	4,140	99.8	2,793	67.5	67.3	1,691	40.8
Paper and its products	46	5,518	40	87.0	5,302	96.1	5,078	95.8	92.0	846	16.0
Petroleum and its products	78	3,524	63	80.8	2,962	84.1	1,484	50.1	42.1	785	26.5
Plumbing and heating equipment and supplies	25	2,536	21	84.0	2,326	88.2	1,515	65.1	57.8	561	23.7
Tobacco and its products (except leaf)	42	9,366	28	66.7	8,674	92.6	6,197	71.4	66.2	449	6.2
Waste materials	101	2,966	28	27.7	1,964	66.2	1,808	92.1	61.0	387	19.7
All other products	228	11,615	131	58.7	7,165	61.7	6,809	96.0	58.6	1,474	20.6
ALL OTHER TYPES											
Total	2,294	281,673	1,488	64.9	174,984	62.1	129,674	74.1	46.0	23,362	12.8
Amusement and sporting goods	10	2,281	5	50.0	1,065	46.7	669	62.8	29.3	261	24.8
Automotive products	12	(X)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	18	(X)	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	9	6,455	6	66.7	3,619	56.1	3,615	99.9	66.0	406	11.2
Coal	4	3,373	2	50.0	2,374	70.4	2,315	97.6	68.6	138	6.8
Drugs and drug sundries	3	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	21	5,634	15	71.4	3,210	57.0	3,023	94.2	63.7	480	15.0
Farm products—raw materials	258	41,657	66	25.4	4,070	9.8	2,374	58.3	5.7	273	6.7
Farm products—consumer goods	551	57,623	116	21.8	25,128	43.4	17,345	66.4	46.1	2,446	11.6
Farm supplies	16	1,889	14	87.5	1,736	91.9	621	35.8	32.9	214	12.3
Furniture and house furnishings	11	2,984	7	63.6	2,796	94.6	2,681	95.9	90.7	216	7.7
Groceries and foods	166	86,950	107	63.6	51,207	58.9	44,442	86.8	51.1	3,531	6.9
Hardware	3	1,424	3	100.0	1,424	100.0	1,424	100.0	100.0	307	21.6
Jewelry and optical goods	8	288	7	87.5	258	89.6	258	100.0	89.6	86	33.3
Lumber & bldg. materials	26	2,195	21	80.8	1,834	83.6	1,727	94.2	78.7	362	19.7
Machinery, equipment and supplies	121	15,255	98	81.0	12,802	83.9	12,159	95.0	79.7	2,795	21.8
Metals (except scrap)	18	6,119	14	77.8	5,767	94.2	5,764	99.9	94.2	214	3.7
Paper and its products	11	(X)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	987	45,335	895	92.6	43,171	96.2	18,713	43.3	41.3	8,414	19.8
Plumbing & heating eq't. & supplies	21	1,670	16	76.2	1,353	81.0	1,327	98.1	79.5	310	22.5
Tobacco and its products	5	2,666	3	60.0	413	16.1	393	96.2	15.3	25	6.1
Waste materials	1	(X)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	51	12,469	46	76.4	6,254	50.2	5,760	92.1	46.2	946	15.1

WHOLESALE DISTRIBUTION: 1933

19-43
Census of
American Business

Table 5.—STATE OF WISCONSIN DISTRIBUTION OF SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT
For States Only

(All values expressed in thousands of dollars)

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	ALL ESTABLISHMENTS			ESTABLISHMENTS REPORTING DISTRIBUTION OF SALES									
	Number	Net sales	Total expenses	Number of establishments	Percent of total for kind of business	Net sales	Percent of total for kind of business	Total expenses		Sales to retailers for resale	Sales to home consumers (at retail)	Sales to industrial users	Sales to wholesale organizations
								Amount	Percent of sales				
Total for State	4,273	\$541,783	\$75,282	3,378	79.1	\$470,151	86.8	\$65,620	14.0	\$264,978	\$18,209	\$108,156	\$78,808
WHOLESALESAERS PROPER													
Total	1,979	260,110	44,964	1,844	93.2	239,888	92.2	42,784	17.8	148,776	11,388	48,303	31,421
Amusement and sporting goods	19	527	216	17	89.5	597	75.3	148	37.3	179	21	197	-
Automotive products	155	7,055	2,068	130	96.3	7,004	99.3	2,051	29.3	5,234	818	828	124
Chemicals	30	1,569	553	30	100.0	1,569	100.0	553	35.2	1,128	101	320	20
Clothing and furnishings	54	6,074	927	54	100.0	6,074	100.0	927	15.3	4,810	66	11	1,187
Coal	32	24,088	4,632	26	81.3	23,828	98.9	4,556	19.1	6,956	3,643	10,682	2,547
Drugs and drug sundries	21	4,612	885	20	95.2	4,588	99.5	880	19.2	4,464	38	54	32
Dry goods	24	1,901	449	23	95.8	1,854	97.5	444	23.9	1,580	3	236	35
Electrical goods	59	7,164	1,695	54	93.1	6,812	95.1	1,628	23.9	4,112	232	2,295	173
Farm products - raw materials	42	4,784	953	28	66.7	4,077	85.2	727	17.8	1,158	43	2,670	206
Farm products - consumer goods	281	53,353	8,363	245	87.2	50,204	94.1	7,975	15.9	54,242	1,304	4,409	10,249
Farm supplies	44	5,261	1,027	34	77.3	4,698	89.3	950	20.2	3,546	403	340	409
Furniture and house furnishings	25	1,354	308	25	100.0	1,354	100.0	308	22.7	1,331	12	11	-
Groceries and foods	465	79,410	9,450	459	98.7	67,770	85.3	9,051	13.4	48,650	1,737	3,628	13,755
Hardware	23	10,248	2,184	22	95.7	8,788	85.8	1,946	22.1	4,579	255	2,668	1,286
Jewelry and optical goods	19	650	186	19	100.0	650	100.0	186	28.6	447	18	174	11
Lumber & building materials	37	3,280	381	43	75.4	2,234	68.1	553	24.8	1,006	150	754	324
Machinery, eqp't & supplies	124	9,007	2,177	118	95.2	6,798	97.7	2,140	24.3	2,504	142	5,938	284
Metal (except scrap)	11	4,149	1,694	9	81.8	4,140	99.8	1,689	40.8	1,648	7	2,484	1
Paper and its products	46	5,518	891	45	97.8	5,506	99.8	879	16.0	1,845	70	3,445	146
Petroleum and its products	78	3,524	872	67	85.9	3,259	92.3	818	25.1	2,348	318	377	216
Plumbing & heating equipment and supplies	25	2,636	621	24	96.0	2,530	99.8	619	23.5	1,773	90	745	22
Tobacco and its products	42	9,566	489	42	100.0	9,566	100.0	489	5.2	9,183	170	3	10
Waste materials	101	2,965	652	88	87.1	2,831	95.5	572	20.2	222	50	2,164	415
All other products	223	11,615	2,771	222	99.6	11,457	98.6	2,695	23.5	5,831	1,717	3,870	39
ALL OTHER TYPES													
Total	2,294	281,673	30,318	1,534	66.9	230,263	81.7	22,856	9.9	116,202	6,821	59,853	47,387
Amusement and sporting goods	10	2,281	506	4	40.0	947	41.6	226	23.9	153	-	803	11
Automotive products	12	(X)	(X)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals	18	(X)	(X)	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Clothing and furnishings	9	6,455	1,006	8	88.9	3,726	57.7	411	11.0	3,726	-	-	-
Coal	4	3,373	166	3	75.0	3,349	99.3	163	4.9	1,544	120	711	974
Drugs and drug sundries	3	(X)	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods	3	(X)	(X)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods	21	5,634	1,102	16	76.2	5,309	94.2	1,053	19.6	2,352	14	2,683	260
Farm products - raw materials	258	41,657	2,011	158	61.2	35,167	84.4	1,681	4.8	11,325	422	20,829	2,591
Farm products - consumer goods	531	37,623	3,673	415	78.2	31,507	83.7	3,294	10.5	15,802	663	8,459	6,583
Farm supplies	16	1,889	227	8	50.0	1,601	84.8	195	12.2	1,526	32	-	43
Furniture & house furnishings	11	2,956	244	10	90.9	2,881	97.5	227	7.9	2,879	-	1	1
Groceries and foods	156	86,950	4,749	141	90.4	83,673	96.2	4,554	5.4	44,032	110	6,995	32,636
Hardware	3	1,424	308	3	100.0	1,424	100.0	308	21.6	1,345	-	79	-
Jewelry and optical goods	8	288	117	8	100.0	288	100.0	117	4.1	259	-	50	-
Lumber & building materials	26	2,195	399	19	73.1	1,229	56.0	224	18.2	655	12	555	7
Machinery, eqp't and supplies	121	16,253	3,209	104	86.0	11,648	76.4	2,636	22.6	4,179	642	6,277	550
Metals (except scrap)	18	6,119	241	14	77.8	5,829	95.3	166	2.8	416	-	5,411	-
Paper and its products	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and its products	967	45,355	8,716	497	51.4	26,819	59.2	5,404	20.1	20,687	4,614	552	986
Plumbing & heating equipment and supplies	21	1,670	396	19	90.5	1,439	86.2	333	23.1	969	7	453	10
Tobacco and its products	5	2,566	68	4	80.0	2,563	99.9	68	2.7	72	-	-	2,491
Waste materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other products	61	12,469	2,230	58	95.1	7,039	56.5	1,046	14.9	2,457	55	4,524	3

WHOLESALE DISTRIBUTION: 1933

Table 6.—STATE OF WISCONSIN MONTHLY EMPLOYMENT, BY KIND OF BUSINESS
 For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm men- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS											
		Men		Women			Jan- uary	Feb- ruary	March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber	De- cem- ber
		Esti- mated average	Per- cent of total	Esti- mated average														
Total for State	2,188	22,279	4,416	18.6	Full-time ratio to average Part-time ratio to average	25,641	22,412	22,445	22,245	25,054	24,083	24,591	25,079	25,508	24,745	24,003		
Amusement and sporting goods.....	16	252	12	4.9	Full-time Part-time ratio to average	250	216	217	223	223	250	255	254	253	253	256		
Automotive products.....	60	917	146	15.7	Full-time Part-time ratio to average	986	968	968	960	960	959	968	977	1,011	1,042	1,064		
Chemicals.....	13	166	41	19.8	Full-time Part-time ratio to average	189	184	186	184	186	189	188	192	191	191	184		
Clothing and furnishings.....	20	367	220	56.8	Full-time Part-time ratio to average	665	644	645	642	656	655	646	653	659	658	676		
Coal.....	11	1,229	188	15.3	Full-time Part-time ratio to average	1,364	1,331	1,659	1,304	1,274	1,244	1,251	1,328	1,453	1,666	1,816		
Drugs and drug sundries.....	8	276	65	20.1	Full-time Part-time ratio to average	328	317	314	317	318	321	325	329	336	346	349		
Dry goods.....	11	179	53	22.8	Full-time Part-time ratio to average	198	170	167	166	171	198	196	201	204	209	198		
Electrical goods.....	25	750	210	27.5	Full-time Part-time ratio to average	867	864	867	857	846	846	866	876	940	1,076	908		
Farm products—raw materials.....	265	910	132	14.7	Full-time Part-time ratio to average	745	746	604	566	914	961	848	837	671	687	686		
Farm products—consumer goods.....	427	6,184	708	14.4	Full-time Part-time ratio to average	6,993	5,907	5,919	3,972	4,025	4,062	4,226	4,269	4,363	4,249	4,181		
Farm supplies.....	59	521	107	20.0	Full-time Part-time ratio to average	552	360	351	339	345	353	356	346	351	361	355		
Furniture and house furnishings.....	19	169	71	29.6	Full-time Part-time ratio to average	215	163	169	190	200	209	214	211	228	245	240		
General merchandise.....	..	..	..	..	Full-time Part-time ratio to average	..	21	19	18	18	22	22	22	22	22	22
Groceries and foods (except farm products).....	406	5,606	1,266	22.6	Full-time Part-time ratio to average	4,449	4,555	4,548	4,335	4,333	4,325	4,341	4,369	4,494	4,547	4,624		
Hardware.....	5	840	183	18.0	Full-time Part-time ratio to average	1,007	990	923	916	946	955	991	1,020	1,056	1,079	1,076		
Jewelry and optical goods.....	9	36	53	25.6	Full-time Part-time ratio to average	124	119	119	119	119	119	119	119	123	132	136		
Lumber and building materials (other than metal).....	32	421	64	11.4	Full-time Part-time ratio to average	390	347	340	358	366	390	394	413	411	409	428		
Machinery, equipment and supplies (except electrical).....	116	1,659	663	19.6	Full-time Part-time ratio to average	1,761	1,697	1,677	1,467	1,708	1,740	1,746	1,778	1,848	1,837	1,827		
Metals (except scrap).....	13	575	48	6.7	Full-time Part-time ratio to average	716	514	513	523	522	523	562	567	679	699	665		
Paper and its products.....	52	319	77	19.4	Full-time Part-time ratio to average	376	372	376	374	376	376	379	381	372	369	361		
Petroleum and its products.....	264	2,821	108	5.7	Full-time Part-time ratio to average	2,671	2,631	2,656	2,566	2,567	2,638	2,656	2,715	2,715	2,776	2,794		
Plumbing and heating equipment and supplies.....	15	312	49	15.6	Full-time Part-time ratio to average	322	354	327	310	308	310	316	323	336	340	341		
Tobacco and its products (except leaf).....	42	197	53	14.0	Full-time Part-time ratio to average	206	176	176	169	201	207	200	207	210	216	231		
Waste materials.....	107	224	69	26.4	Full-time Part-time ratio to average	243	194	197	200	207	209	216	226	259	259	250		
All other products.....	230	1,491	171	10.4	Full-time Part-time ratio to average	1,376	1,005	1,017	994	1,212	1,413	1,490	1,535	1,596	1,573	1,477		
						276	225	219	223	250	274	290	318	328	350	329		

Table 6.—STATE OF WISCONSIN
MONTHLY EMPLOYMENT, BY KIND OF BUSINESS
For States and Cities of 500,000 Population and Over

STATE AND CITY KIND OF BUSINESS	Pro- pri- etors and firm mem- bers	NUMBER AND PROPORTION OF MEN AND WOMEN EMPLOYED			Employ- ment Full-time ratio to average Part-time ratio to average	Average number of em- ployees	NUMBER OF EMPLOYEES—BY MONTHS												De- cem- ber
		Men	Women				March	April	May	June	July	August	Sep- tem- ber	Octo- ber	No- vem- ber				
			Esti- mated average	Esti- mated average												Per- cent of total			
Total for Milwaukee	539	10,590	2,915	21.1	Full-time ratio to average Part-time ratio to average	15,025	12,394	12,394	12,244	12,443	12,626	12,613	13,009	13,291	13,668	13,917	13,737	13,865	
Amusement and sporting goods.....	9	225	11	4.7	Full-time ratio to average Part-time ratio to average	224	225	215	216	225	225	229	222	228	229	227	226	228	228
Automotive products.....	17	641	89	14.2	Full-time ratio to average Part-time ratio to average	590	674	571	566	575	588	594	510	510	510	600	609	604	604
Chemicals.....	6	131	55	21.0	Full-time ratio to average Part-time ratio to average	151	147	149	146	149	152	151	153	153	153	153	154	154	154
Clothing and furnishings.....	20	245	125	34.0	Full-time ratio to average Part-time ratio to average	345	344	355	359	347	342	342	356	356	358	359	358	358	358
Coal.....	6	700	155	18.2	Full-time ratio to average Part-time ratio to average	623	671	677	663	699	774	745	721	735	788	691	695	906	906
Drugs and drug sundries.....	7	235	55	19.2	Full-time ratio to average Part-time ratio to average	277	257	264	257	268	271	272	275	276	283	293	297	307	307
Dry goods.....	9	159	52	24.7	Full-time ratio to average Part-time ratio to average	171	156	152	152	156	171	173	175	175	175	175	175	175	175
Electrical goods.....	10	481	164	24.3	Full-time ratio to average Part-time ratio to average	624	617	611	597	605	601	601	599	518	545	568	664	670	670
Farm products—raw materials.....	12	250	37	12.9	Full-time ratio to average Part-time ratio to average	242	216	215	210	211	227	226	259	268	267	270	269	260	260
Farm products—consumer goods.....	57	1,454	333	21.3	Full-time ratio to average Part-time ratio to average	1,735	1,653	1,670	1,658	1,682	1,735	1,735	1,756	1,784	1,791	1,813	1,771	1,799	
Farm supplies.....	3	95	14	12.5	Full-time ratio to average Part-time ratio to average	104	100	105	107	107	106	92	102	104	102	104	108	106	106
Furniture and house furnishings.....	11	101	33	24.3	Full-time ratio to average Part-time ratio to average	116	104	104	112	121	123	122	122	122	123	123	124	112	112
General merchandise.....	-	-	-	-	Full-time ratio to average Part-time ratio to average	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and foods (except farm products).....	126	1,546	692	35.6	Full-time ratio to average Part-time ratio to average	2,301	2,248	2,269	2,231	2,215	2,226	2,226	2,250	2,320	2,346	2,457	2,400	2,410	
Hardware.....	2	608	140	19.7	Full-time ratio to average Part-time ratio to average	711	705	682	642	656	704	725	737	752	763	768	753	756	756
Jewelry and optical goods.....	6	57	25	30.0	Full-time ratio to average Part-time ratio to average	35	30	30	26	24	26	24	22	19	14	13	20	20	20
Lumber and building materials (other than metal).....	16	254	37	12.6	Full-time ratio to average Part-time ratio to average	251	235	231	235	251	263	270	281	273	276	276	274	273	273
Machinery, equipment and supplies (except electrical).....	84	1,077	285	20.9	Full-time ratio to average Part-time ratio to average	1,276	1,213	1,204	1,195	1,227	1,250	1,253	1,284	1,320	1,353	1,399	1,345	1,343	
Metals (except scrap).....	15	552	47	5.6	Full-time ratio to average Part-time ratio to average	705	684	608	568	512	514	542	656	687	648	689	683	684	684
Paper and its products.....	10	151	35	18.5	Full-time ratio to average Part-time ratio to average	182	165	165	187	186	185	185	185	172	180	169	178	185	185
Petroleum and its products.....	9	567	41	5.5	Full-time ratio to average Part-time ratio to average	613	599	594	595	593	595	595	602	650	659	669	676	672	672
Plumbing and heating equipment and supplies.....	11	240	35	13.2	Full-time ratio to average Part-time ratio to average	254	254	250	234	240	240	246	251	245	257	257	257	257	257
Tobacco and its products (except leaf).....	6	92	17	16.5	Full-time ratio to average Part-time ratio to average	108	100	99	96	98	103	103	105	108	108	107	127	127	127
Waste materials.....	33	127	78	36.2	Full-time ratio to average Part-time ratio to average	177	141	147	144	151	168	165	232	234	205	205	169	169	169
All other products.....	53	673	127	12.7	Full-time ratio to average Part-time ratio to average	61	789	796	687	990	1,024	1,024	1,045	1,038	1,045	1,044	947	988	988

WHOLESALE DISTRIBUTION: 1933

Table 7.—STATE OF WISCONSIN WHOLESALE MERCHANTS AND MANUFACTURERS' SALES BRANCHES, BY SIZE OF ESTABLISHMENT AND KIND OF BUSINESS

For States Only

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals; a leader indicates no information or an amount less than \$500]

TYPE OF ESTABLISHMENT KIND OF BUSINESS	TOTAL		UNDER \$10,000		\$10,000 TO \$49,999		\$50,000 TO \$99,999		\$100,000 TO \$199,999		\$200,000 TO \$499,999		\$500,000 TO \$999,999		\$1,000,000 AND OVER	
	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)	Num-ber of estab-lish-ments	Full-time em-ployees (aver-age)
WHOLESALE MERCHANTS																
Amusement and sporting goods	19	62 41.0	5	272 38.4	645	1,723 27.2	264	1,481 23.4	227	2,306 19.5	177	2,901 15.1	51	1,608 14.2	44	5,256 16.0
Automotive products	135	454 29.3	10	13 36.6	64	246 34.8	34	272 29.4	14	225 29.9	3	72 26.0	1	24 12.4	-	-
Chemicals	29	126 35.4	5	1 20.8	14	37 29.9	7	44 34.9	7	14 24.5	1	30 28.3	-	-	-	-
Clothing and furnishings	54	419 15.3	15	15 36.9	21	43 23.9	5	18 16.3	8	87 16.3	4	161 16.2	-	-	1	95 11.8
Coal	28	1,308 19.2	-	-	6	42 59.0	2	20 35.6	3	35 21.9	5	91 19.0	4	173 26.6	8	947 17.5
Drugs and drug sundries	21	320 19.2	6	8 50.0	5	16 26.8	1	7 81.4	3	35 29.6	3	55 17.5	2	41 22.9	2	158 15.2
Dry goods	24	183 23.6	5	8 47.6	7	21 26.7	2	11 27.7	3	113 27.7	3	33 19.2	-	-	-	-
Electrical goods	59	545 23.7	11	9 36.4	19	68 33.4	9	64 33.4	11	118 27.7	6	147 23.2	-	-	2	145 21.2
Farm products—raw materials	42	292 16.9	8	5 50.0	14	37 24.8	6	17 13.0	2	17 13.0	2	17 10.9	2	29 84.4	1	21 22.2
Farm products—consumer goods	274	2,853 16.1	35	12 29.6	79	137 19.0	37	153 17.2	48	359 15.0	55	658 11.9	16	295 8.7	7	1,264 27.1
Farm supplies	41	245 19.5	6	5 43.3	12	24 20.2	11	46 13.2	6	54 18.3	5	79 18.7	-	-	1	37 20.8
Furniture and house furnishings	23	98 22.7	9	21 63.0	11	89 30.9	2	9 25.6	2	9 15.7	-	-	1	30 19.6	-	-
Groceries and foods (except farm pro-ducts)	425	3,293 11.9	140	65 36.5	116	316 27.3	54	288 18.2	48	416 16.4	37	494 10.2	17	509 12.5	13	1,203 9.6
Hardware	23	860 21.3	2	25.0	6	18 32.9	3	25 24.4	-	-	7	168 22.9	2	196 20.7	3	466 18.4
Jewelry and optical goods	19	84 28.6	5	9 50.0	8	38 40.7	5	31 85.2	1	12 10.5	-	-	-	-	-	-
Lumber and building materials (other than metal)	51	260 27.8	8	7 50.0	23	60 30.0	8	41 26.7	6	58 24.1	4	94 28.0	-	-	-	-
Machinery, equipment and supplies (ex-cept electrical)	124	737 24.2	32	23 50.0	50	142 32.1	18	123 27.9	12	146 29.1	9	179 25.2	2	114 19.6	1	10 3.5
Metals (except scrap)	11	646 40.8	4	1 46.7	2	17 6.1	1	6 15.1	2	34 23.3	-	-	-	-	2	403 24.1
Paper and its products	46	331 16.1	4	3 22.7	13	40 24.1	13	75 19.3	15	158 20.7	2	41 20.3	-	-	-	1 16 6.3
Petroleum and its products	63	241 24.8	5	4 28.0	36	87 25.5	13	62 32.7	8	73 20.5	1	15 14.6	-	-	-	-
Plumbing and heating equipment and supplies	25	223 23.6	5	1 14.7	7	27 31.1	5	35 21.5	4	49 26.2	4	111 22.5	-	-	-	-
Tobacco and its products (except leaf)	37	184 5.8	7	3 33.7	8	15 12.6	1	2 2.0	4	22 15.7	9	72 14.0	3	47 4.9	1	28 2.3
Waste materials	101	240 22.0	60	12 40.0	24	46 21.9	7	20 32.1	5	140 17.6	5	140 17.6	-	-	-	-
All other products	204	1,133 24.0	77	41 30.4	67	180 22.3	16	101 29.0	10	171 30.9	10	216 17.7	5	160 19.5	1	264 31.6
MANUFACTURERS' SALES BRANCHES																
WITH STOCKS																
Amusement and sporting goods	263	3,122 18.8	30	24 44.8	94	285 29.4	58	220 27.3	34	561 26.9	37	769 20.8	19	591 14.5	11	878 16.7
Automotive products	6	97 60.2	-	-	-	-	1	6 29.4	2	22 32.8	3	69 16.5	-	-	-	-
Chemicals	8	135 19.3	1	1 33.3	5	9 23.9	2	13 45.2	2	25 37.2	2	36 22.4	1	27 15.3	1	33 13.2
Electrical goods	10	36 16.6	1	1 60.0	5	9 40.0	2	9 27.2	1	8 23.7	2	21 14.9	-	-	-	-
Farm products—consumer goods	9	311 22.7	1	2 60.0	2	18 40.0	1	6 14.1	4	45 31.3	1	16 27.9	2	115 16.4	1	143 26.5
Furniture and house furnishings	3	29 29.9	-	-	2	12 37.5	1	3 22.7	1	3 15.9	1	11 21.0	-	-	-	-
Groceries and foods (except farm products)	94	537 10.9	12	10 33.3	36	58 12.8	14	69 20.7	7	61 18.8	14	243 12.9	6	133 9.3	3	288 9.2
Jewelry and optical goods	7	40 42.7	-	-	6	21 47.4	1	1 36.9	1	10 36.9	-	-	-	-	-	-
Lumber and building materials (other than metal)	7	104 20.7	1	1 20.0	2	9 48.6	1	6 30.6	1	3 5.8	-	-	-	-	2	85 21.8
Machinery, equipment and supplies (ex-cept electrical)	52	889 30.0	4	5 16.8	18	101 47.7	7	65 43.8	9	146 33.6	10	294 26.1	3	126 24.9	1	155 39.3
Metals (except scrap)	6	36 19.0	1	1 20.0	1	4 26.6	1	2 14.3	2	14 23.0	1	9 11.0	-	-	-	-
Paper and its products	4	54 12.4	1	1 100.0	2	8 53.3	-	-	-	-	-	-	-	-	1	23 9.3
Plumbing and heating equipment and supplies	9	86 31.8	2	2 50.0	-	-	3	16 37.8	2	29 31.8	2	39 26.8	-	-	-	-
All other products	37	425 25.3	6	3 44.4	18	42 37.1	4	13 27.3	2	7 15.2	1	31 50.0	5	69 11.2	3	236 23.9



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