

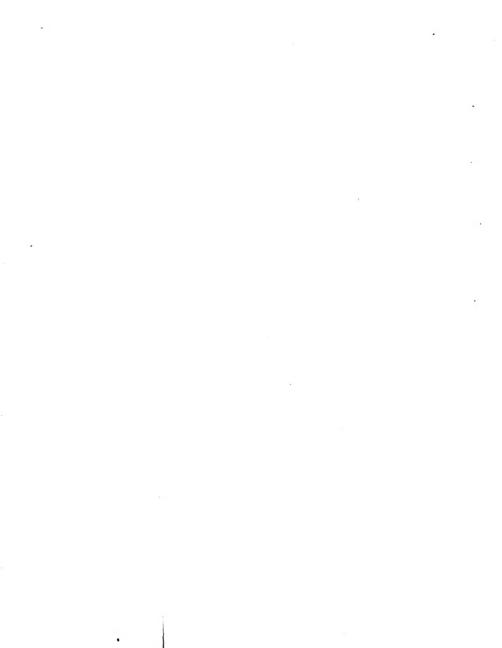


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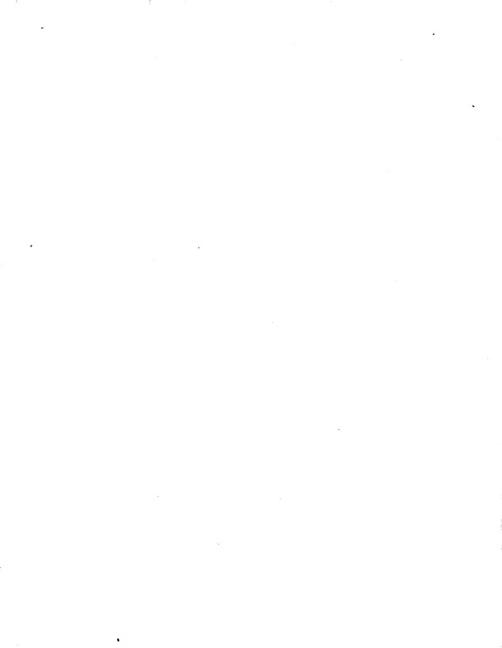
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FROM THE PRAIRIES OF AMERICA TO THE HOMES OF THE WORLD

This is a direct photographic reproduction of an apartment furnished exclusively with Crex Grass Products.

FURNITURE CATALOGUE

1903

American Grass Twine Co.

АТ

Glendale, Long Island, N. Y.

MANUFACTURERS OF

CREX Grass Furniture

TRADE MARK

SALESROOMS

NEW YORK: 41 Union Square CHICAGO: 50-52 South Canal St.

ST. PAUL, MINN. GRAND RAPIDS, MICH.

DISTRIBUTION WAREHOUSES FOR GRASS PRODUCTS AT NEW YORK, CHICAGO, AND ST. PAUL

Price Lists, Discount Sheets, and Trade Agreements furnished Trade on application

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ENGRAVED AND PRINTED BY THE
ANDREW H. KELLOGG CO.
NEW YORK

GREETING



TO THE TRADE

E take great pleasure in handing you this, our Trade Catalogue of Furniture and Furnishings for 1903, which we trust will fill its place, not only as a means whereby our several interests will be enhanced and benefited, but will also become a strengthening link in the chain which binds yourselves as dealers, and ourselves as manufacturers, together, for the furtherance of mutual welfare.

In ordinary catalogue announcement, we would close our words here, but surrounding conditions suggest a further conference with each other.

In all work of like character to this catalogue, illustrative of the products of the Company, we have endeavored to place before you only that which was useful, always avoiding any statement or illustration appertaining to said products, which would be misleading in the least degree, both as to what they were, and are, as well as that which we were fully assured they would become.

For these, combined with other far-reaching business methods, such as maintaining prices, etc., etc., we have been accorded your confidence, and the large measure of success already attained could not have been brought about under other conditions, which we appreciate, and will endeavor to merit, in the furtherance of all our future dealings.

Together with the cuts of sofas, chairs, and general home fitments, you will note that we have added illustrations of the several factories where the goods are made, and in which you are interested, as are we.

These in turn will attract your customers, should you casually call attention to them, for they, like ourselves, are ofttimes interested in the sources of supply, both as to their character and stability.

The immense plants at St. Paul, Minn.; Glendale, Long Island; West Superior, Wis.; and Oshkosh, Wis., are herewith shown in illustration, as well as views of apartments appropriately fitted.

We would, however, call particular attention to the latest addition, viz.: the one now about completed, and situated at Glendale, Long Island, N. Y.

The size, capacity and fittings of this plant are in keeping with the possibilities which its location affords, opportunity suggests, and business calls for, and has the very latest in machinery, equipment, railroad facilities, storage, etc., which experience has shown will be of great benefit, and assure economical production and practical results.

Many obstacles have been overcome to reach the present very satisfactory conditions, and our policy is, and will be, to enlarge the production, and lower the price, wherever and whenever it is possible to do so. You will find that latter statement verified, as you peruse the present, and latest price list, sent with this catalogue. By comparing the prices on all goods listed in former catalogues, and which we continue almost in their entirety, you will note a substantial reduction, which benefits both your customers and yourself, thereby ensuring increased sale and use.

Regarding the foregoing reduction, such was made possible only through your enlarged purchases, and our added facilities, and when, in the evolution of business affairs, a like possibility presents itself, we will surely make a further opportunity for your profitable consideration. Such is our policy.

From the Prairies of America to the Homes of the World is our ready passport into every section, and we propose to keep in full touch with our people, continuing to demonstrate to them how far-reaching is our aim, and the object of it.

With that end in full view, we have adopted a Trade Mark, CREX, and you will note its use:





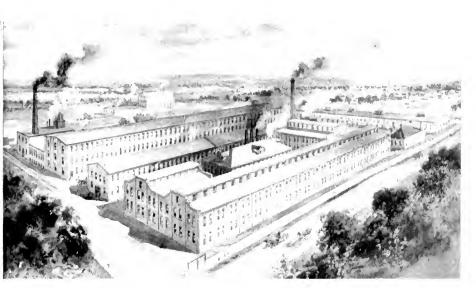


Every piece and parcel of the immense products of this vast establishment will bear with it this very significant Trade Mark, and we wish you to adopt it at once. 'Tis yours as well as ours.

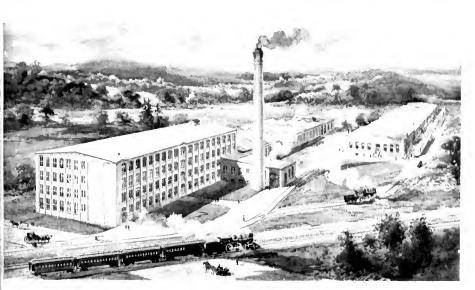
May the association be a pleasant and profitable one.

Respectfully,

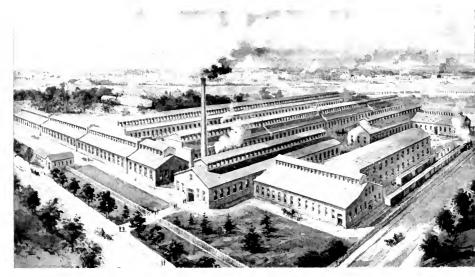
AMERICAN GRASS TWINE CO.



FACTORY AT ST. PAUL. MINN.



FACTORY AT GLENDALE, LONG ISLAND, N. Y.



FACTORY AT OSHKOSH, WIS.



FACTORY AT WEST SUPERIOR, WIS.





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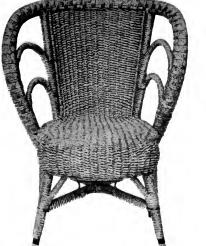


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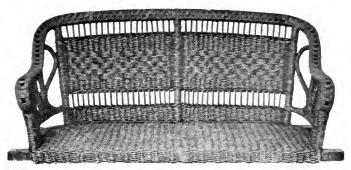
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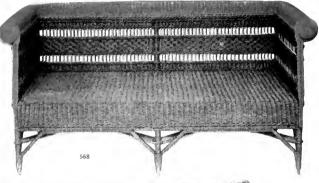
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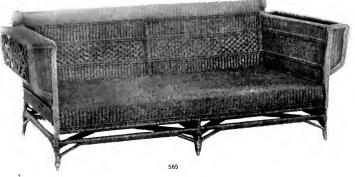


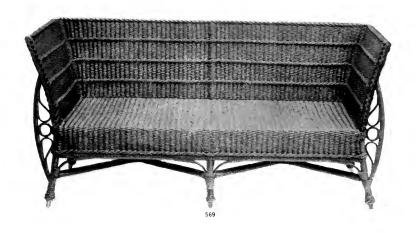




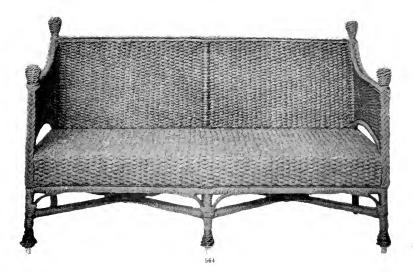






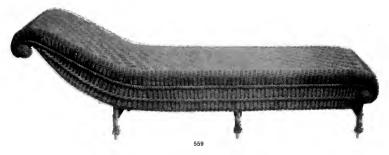


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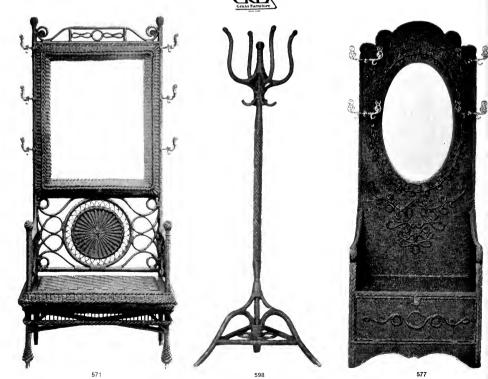




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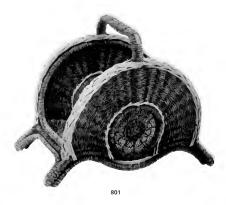






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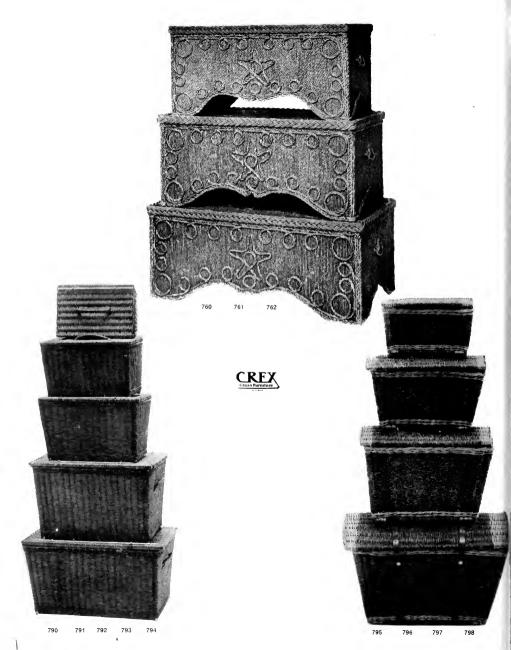
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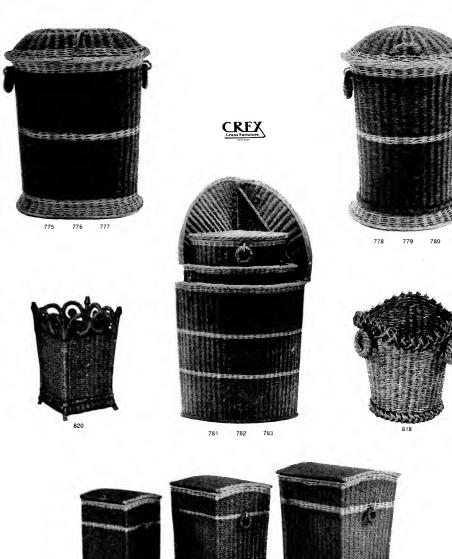




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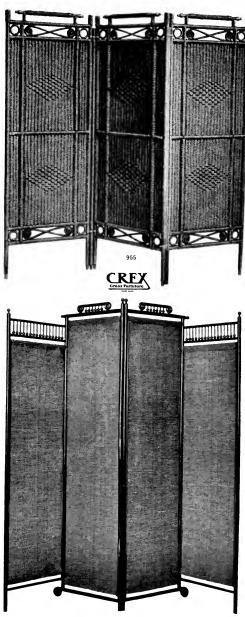
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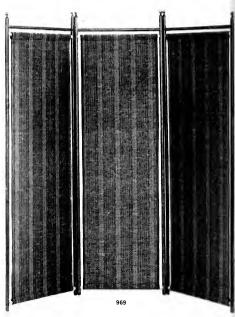


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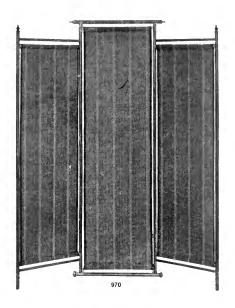








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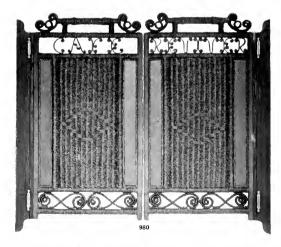








CREX Grass Purniture



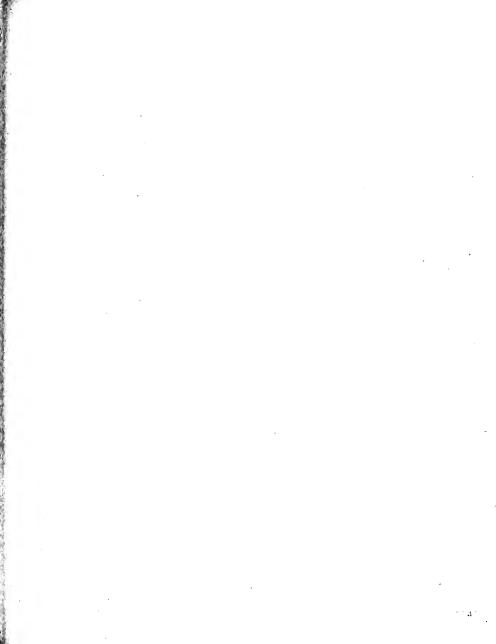
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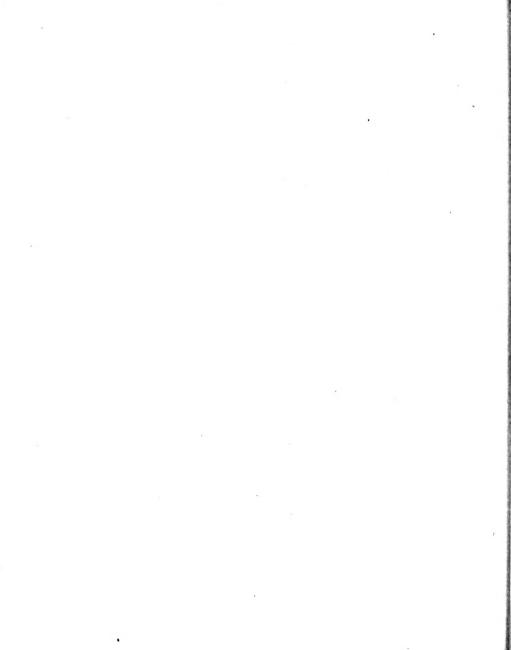


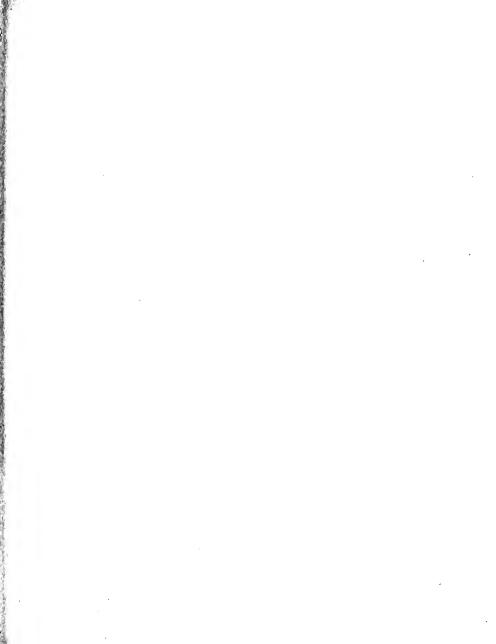


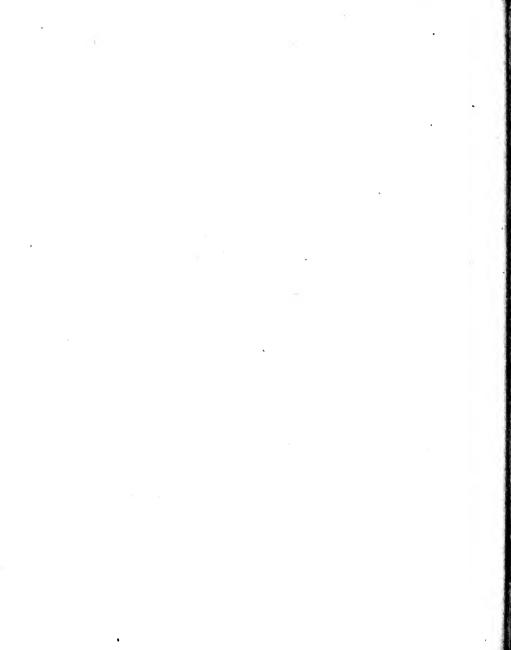


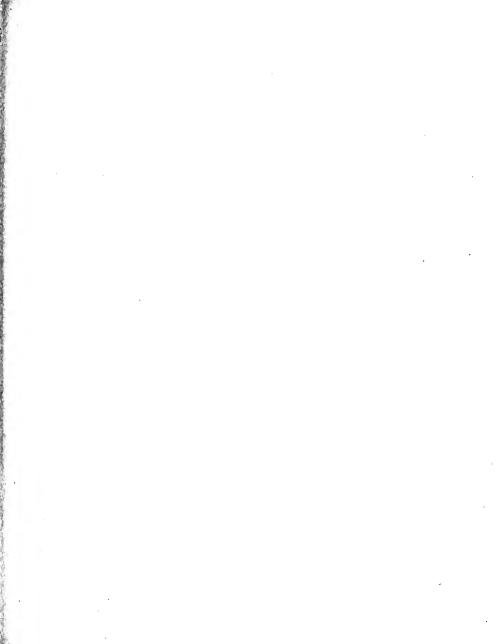
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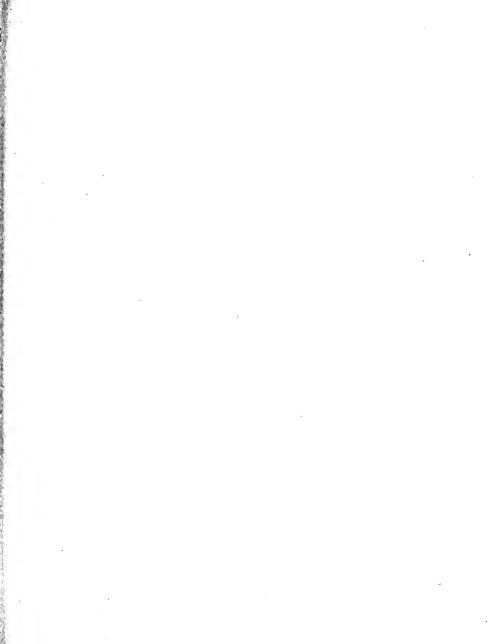


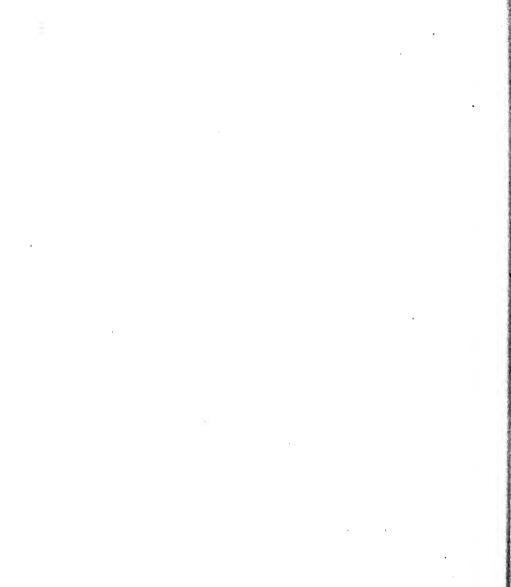


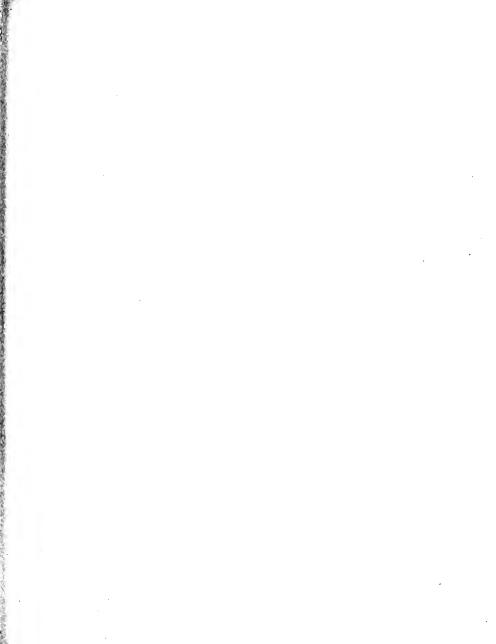


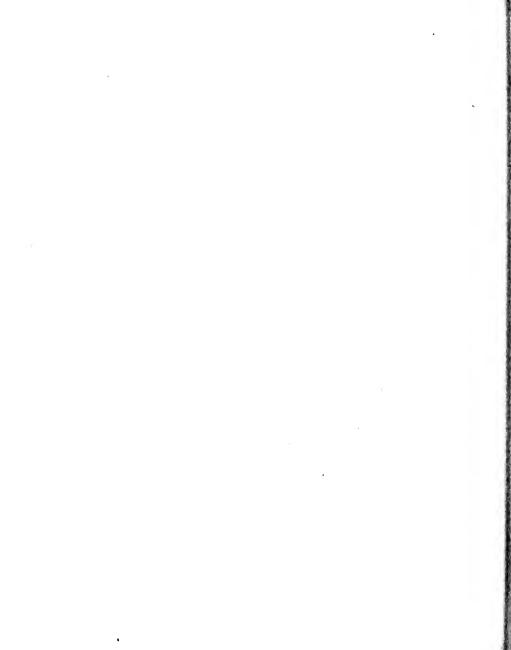


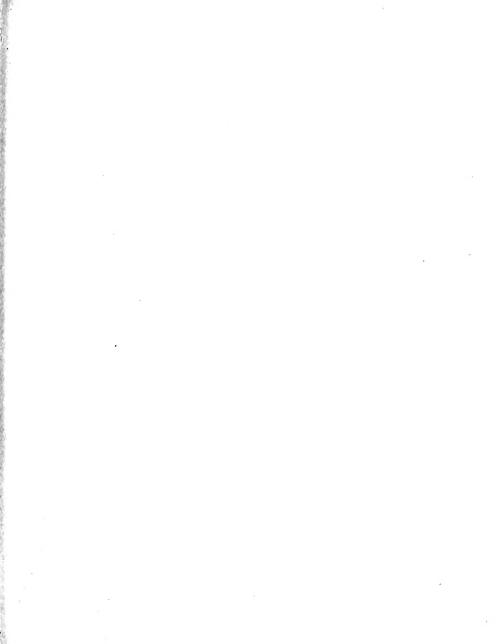


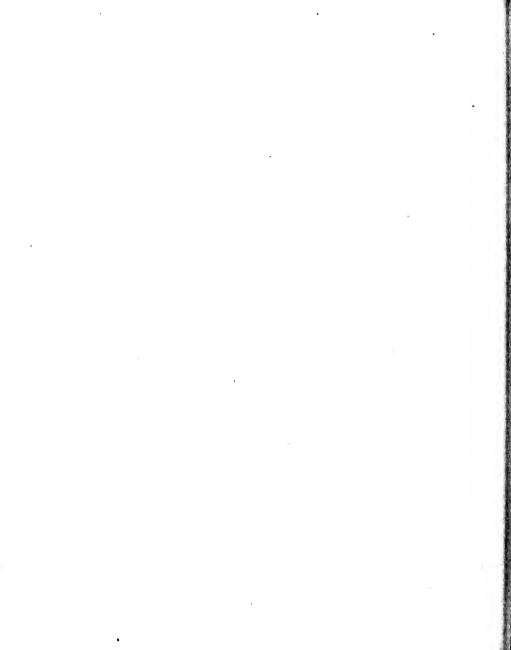


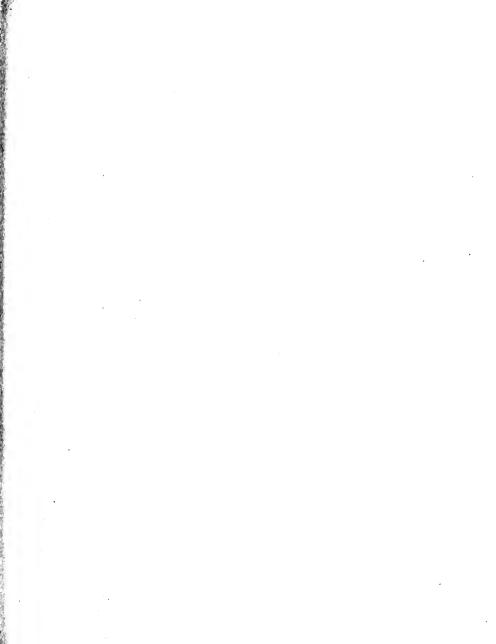


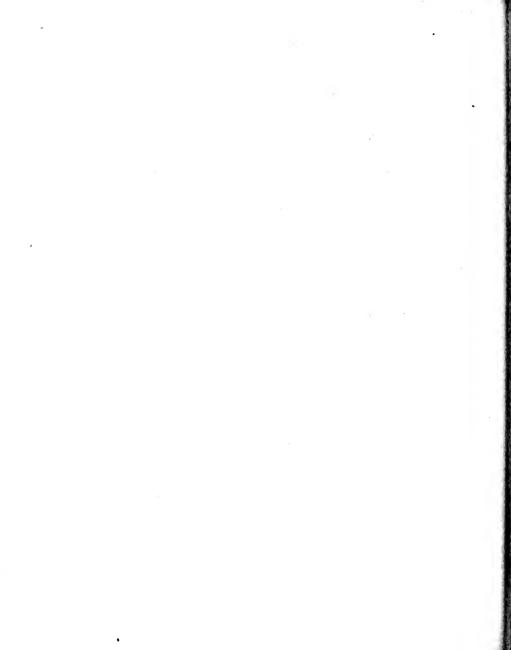


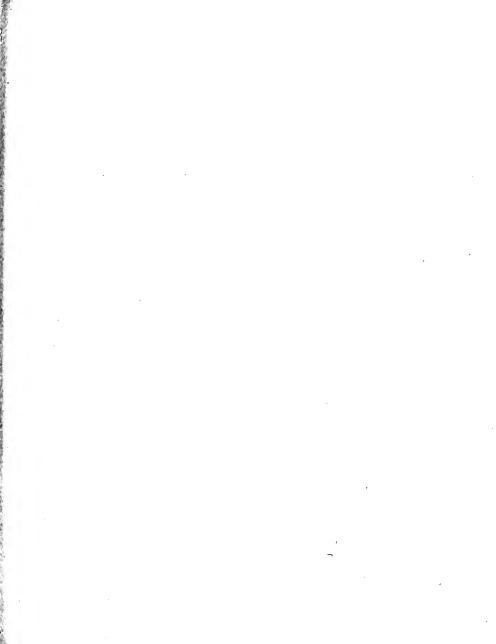


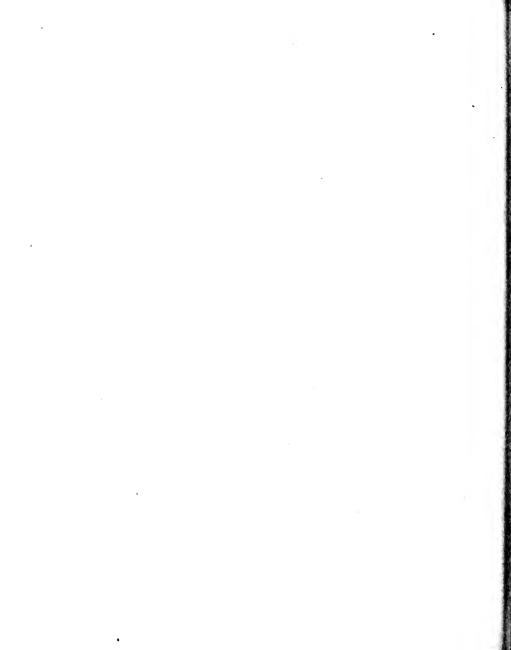


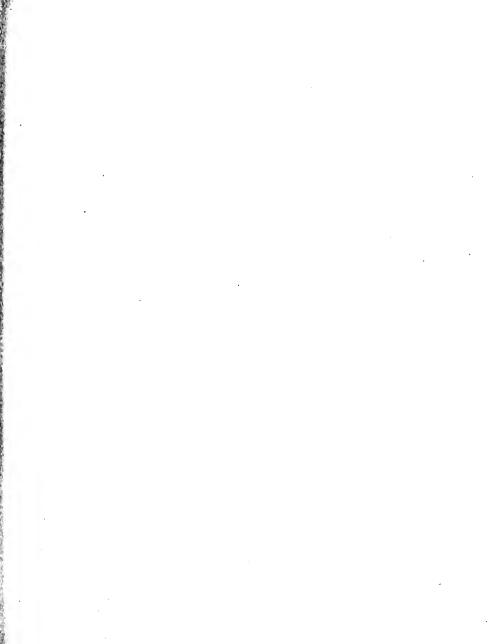


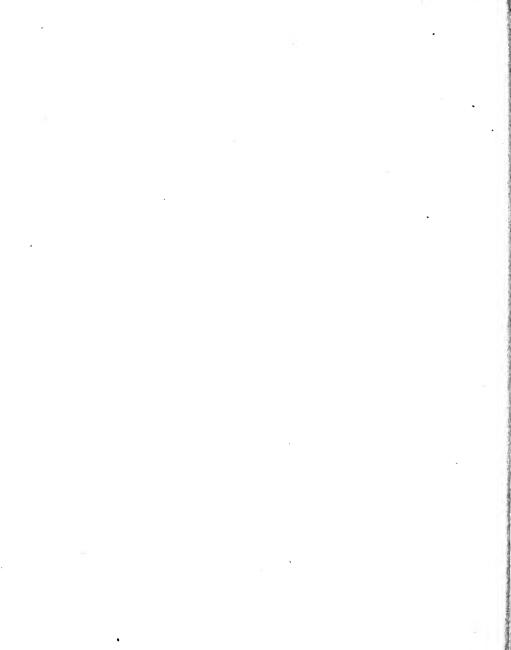


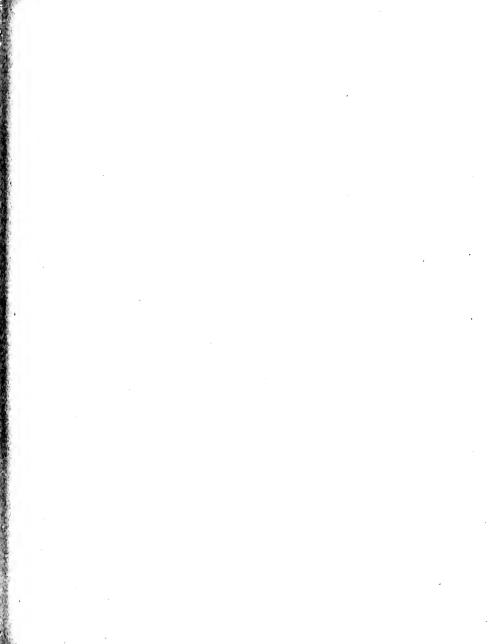


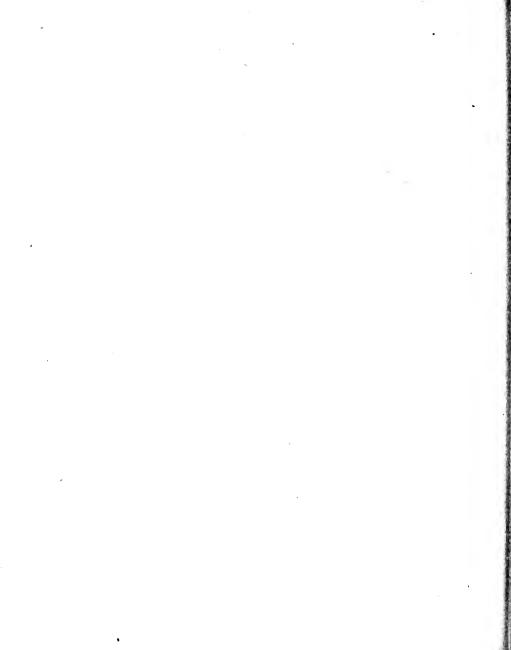


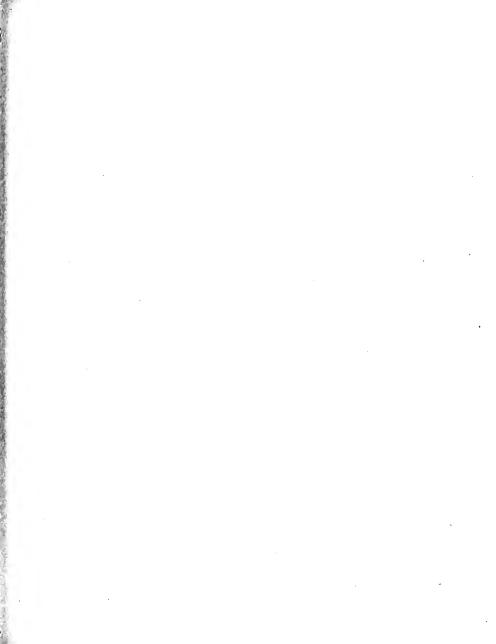


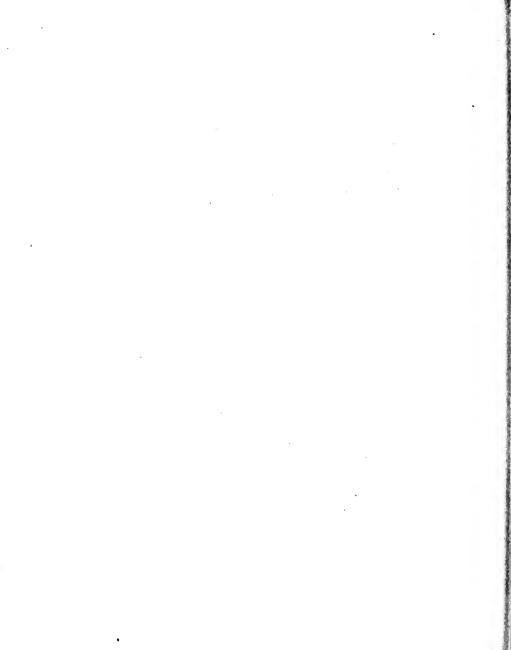


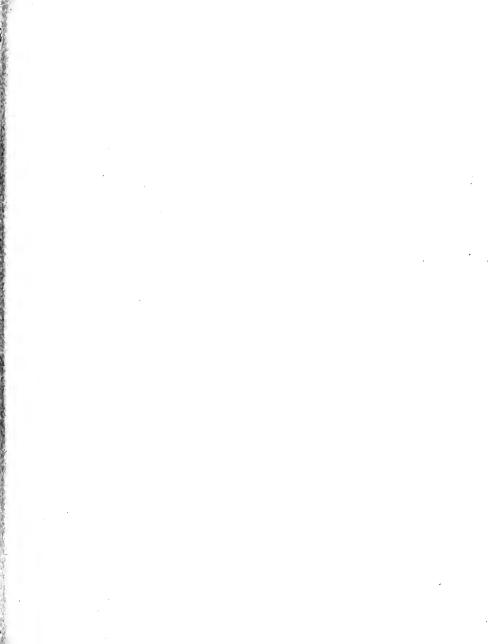


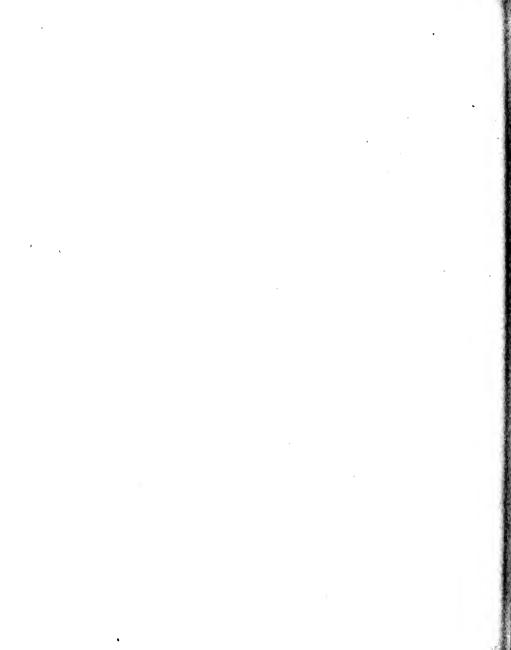


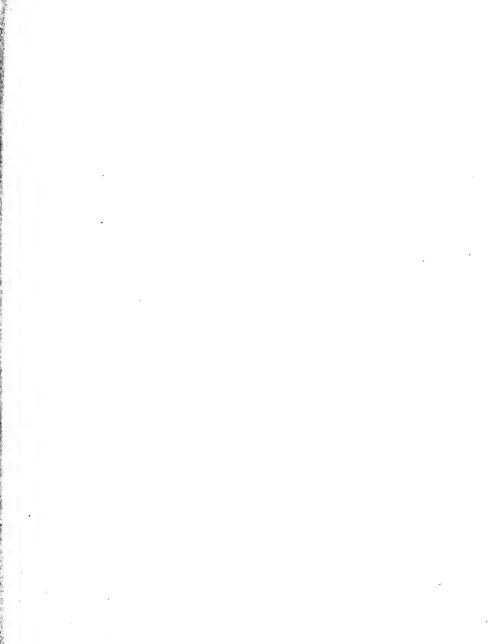


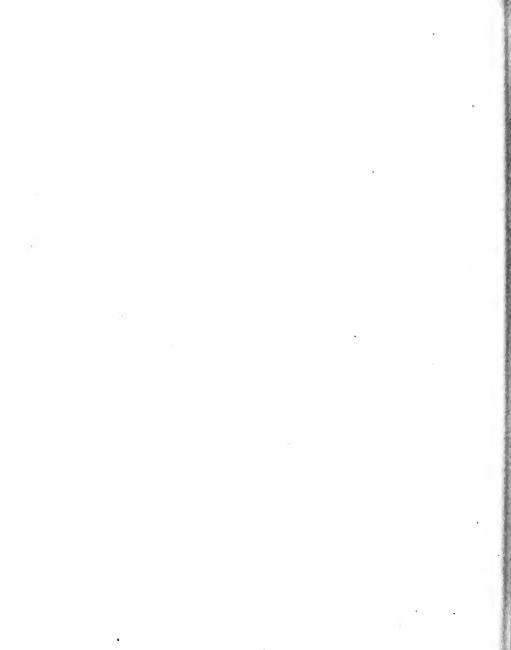


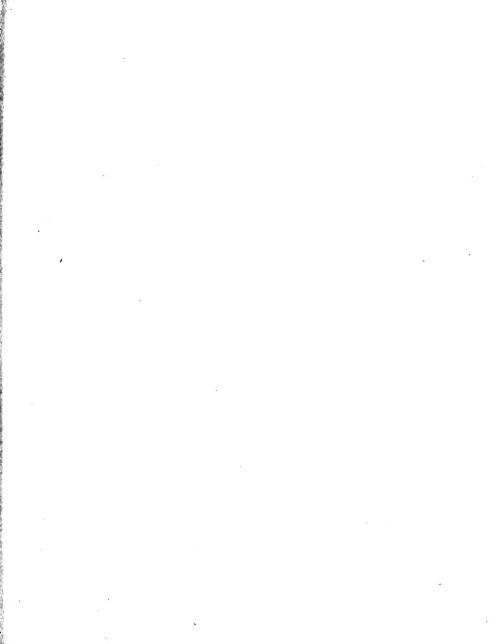


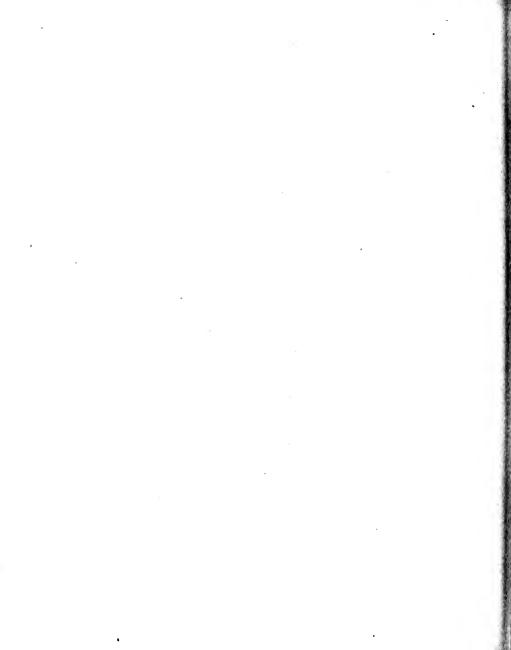


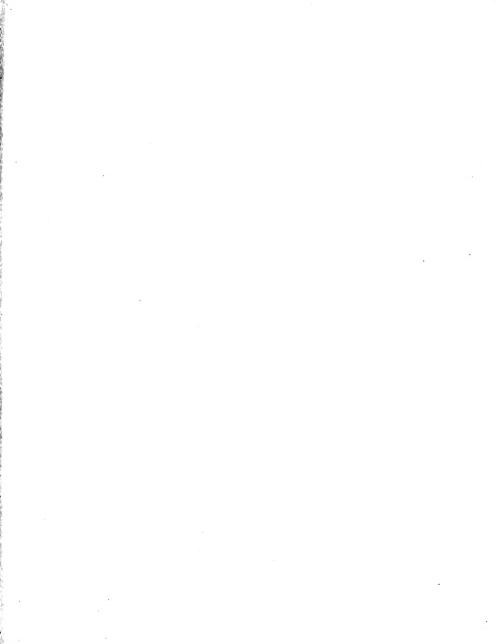


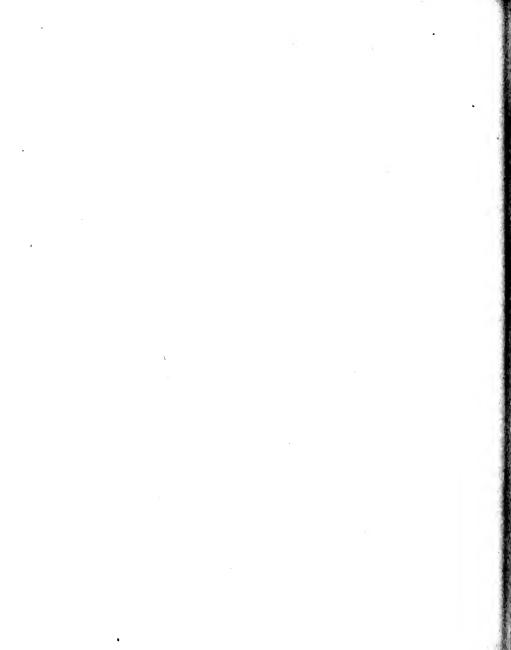




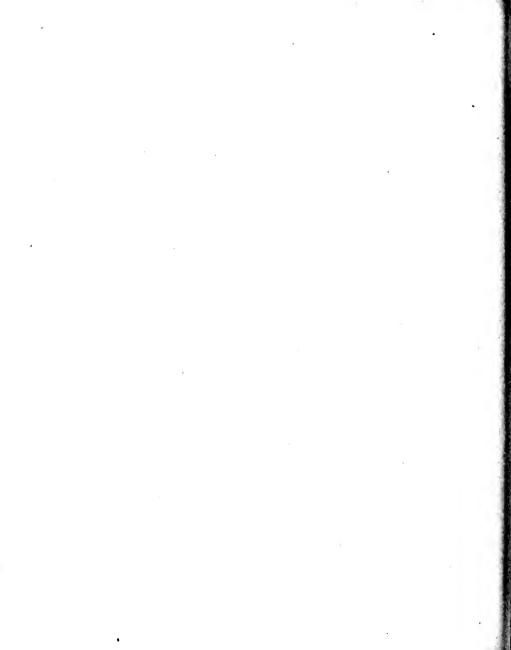




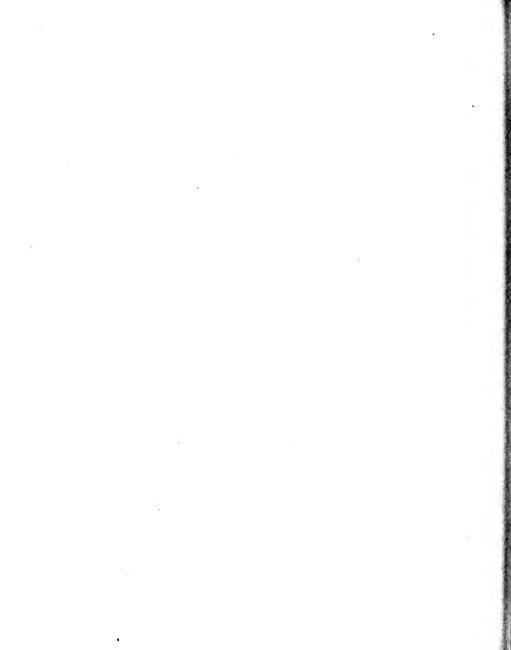


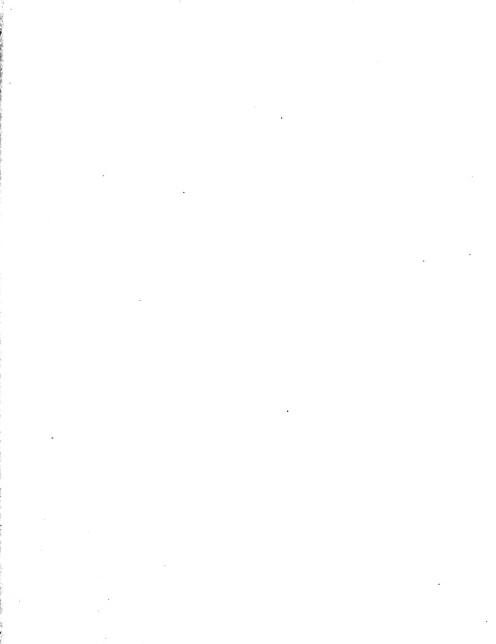


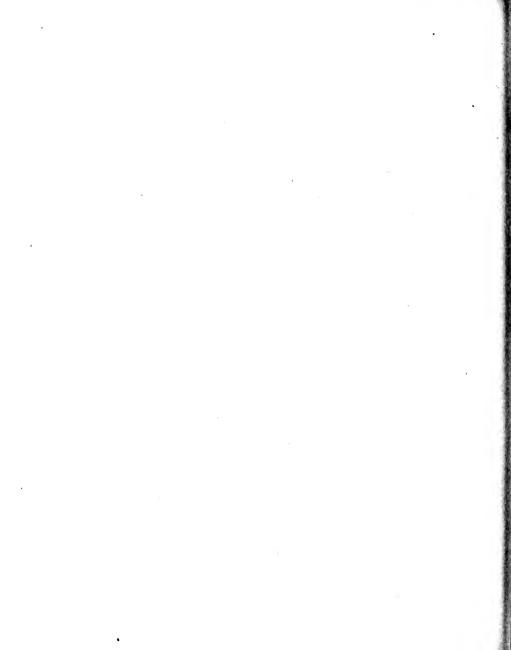


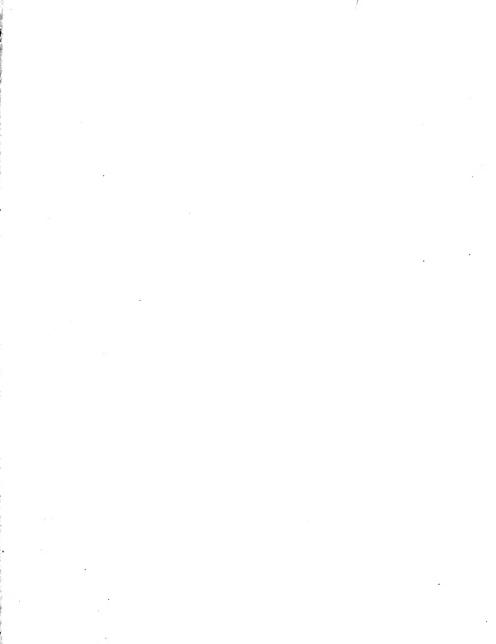


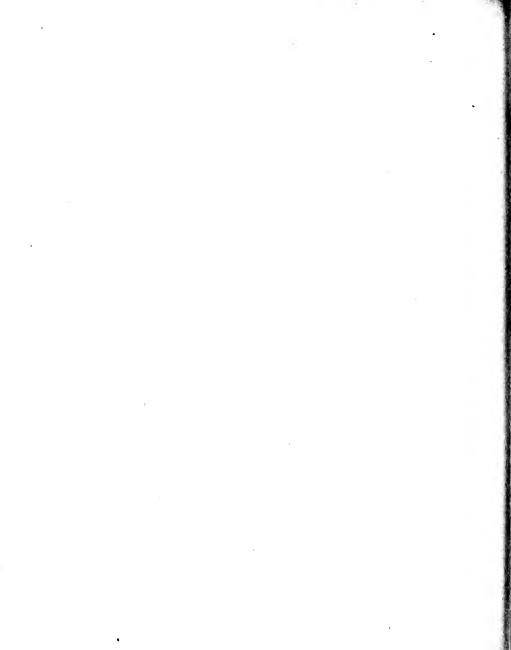














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