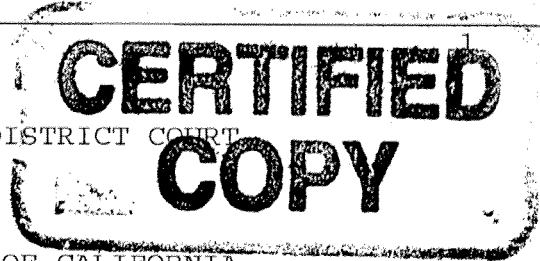


# Exhibit C



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UNITED STATES DISTRICT COURT

CENTRAL DISTRICT OF CALIFORNIA

WESTERN DIVISION

JOYCE WALKER, ET AL.,	)	
	)	
	)	
PLAINTIFFS,	)	
	)	
VS.	)	CASE NO. CV 10-9198-JVS (RNBX)
	)	SANTA ANA, CALIFORNIA
	)	AUGUST 30, 2011
LIFE INSURANCE COMPANY	)	
OF THE SOUTHWEST,	)	(9:59 A.M. TO 11:49 A.M.)
	)	(2:14 P.M. TO 2:17 P.M.)
	)	(4:44 P.M. TO 5:45 P.M.)
DEFENDANT.	)	

DISCOVERY CONFERENCE

BEFORE THE HONORABLE ROBERT N. BLOCK  
UNITED STATES MAGISTRATE JUDGE

APPEARANCES:	SEE NEXT PAGE
COURT REPORTER:	RECORDED; COURT SMART
COURTROOM DEPUTY:	JOE ROPER
TRANSCRIBER:	DOROTHY BABYKIN COURTHOUSE SERVICES 1218 VALEBROOK PLACE GLEN DORA, CALIFORNIA 91740 (626) 963-0566

PROCEEDINGS RECORDED BY ELECTRONIC SOUND RECORDING;  
TRANSCRIPT PRODUCED BY TRANSCRIPTION SERVICE.

1 MR. SHAPIRO: THAT MAKES SENSE, YOUR HONOR. THANK  
2 YOU.

3 MR. FOSTER: THANK YOU.

4 THE CLERK: THIS COURT IS IN RECESS.

5 (RECESS, 11:39 A.M. TO 2:14 P.M.)

6 THE CLERK: PLEASE REMAIN SEATED AND AGAIN COME TO  
7 ORDER. THIS COURT IS ONCE AGAIN IN SESSION. THE HONORABLE  
8 MAGISTRATE JUDGE ROBERT N. BLOCK PRESIDING.

9 THE COURT: ALL RIGHT. BACK ON THE RECORD.  
10 WHO WANTS TO TALK?

11 MR. SHAPIRO: IF I MAY, YOUR HONOR, WE HAVE CONTINUED  
12 OUR DISCUSSIONS ON THE SOFTWARE ISSUE, WHICH IS EMBRACED BY  
13 PLAINTIFFS' REQUEST NUMBER 63. THE PARTIES HAVE REACHED AN  
14 AGREEMENT AS TO AN ALTERNATIVE DISCOVERY REQUEST -- FUNCTIONAL  
15 EQUIVALENT OF AN INTERROGATORY WITH A COUPLE OF SUBPARTS.

16 AND IF IT'S OKAY WITH YOUR HONOR, WE'D LIKE TO BE  
17 ABLE TO PUT THE -- THAT PROSE ON THE RECORD.

18 IN EXCHANGE THE PLAINTIFFS HAVE AGREED WITHOUT  
19 PREJUDICE TO WITHDRAW REQUEST NUMBER 63.

20 THE COURT: OKAY. LET'S HEAR IT.

21 MR. FOSTER: YOUR HONOR, AS MR. SHAPIRO HAS  
22 INDICATED, THE PLAINTIFFS WILL WITHDRAW REQUEST NUMBER 63  
23 WITHOUT PREJUDICE IN EXCHANGE FOR LSW'S PRODUCTION WITHIN TWO  
24 WEEKS OF, FIRST, AN EXPLANATION OF THE DERIVATION OF THE  
25 ACCUMULATED VALUES SET FORTH ON ONE ANNUAL STATEMENT FOR EACH

1 NAMED PLAINTIFF. THE SPECIFIC ANNUAL STATEMENT TO BE SPECIFIED  
2 BY PLAINTIFFS NO LATER THAN THE CLOSE OF BUSINESS TOMORROW,  
3 INCLUDING DESCRIPTION OF ANY FORMULAS USED TO DERIVE SUCH  
4 ACCUMULATED VALUES.

5 SECOND, AN EXPLANATION OF THE DERIVATION OF THE  
6 SURRENDER VALUES CALCULATED FOR PLAINTIFF WALKER AND PLAINTIFF  
7 SPOONER, INCLUDING DESCRIPTION OF ANY FORMULAS USED TO DERIVE  
8 SUCH SURRENDER VALUES.

9 THIRD, AN EXPLANATION OF THE DERIVATION OF THE  
10 ACCUMULATED VALUE AS OF TODAY'S DATE FOR PLAINTIFF HOWLETT,  
11 INCLUDING DESCRIPTION OF ANY FORMULAS USED TO DERIVE SUCH  
12 ACCUMULATED VALUES.

13 AND, FOURTH, ALL DATA INPUT FILES FROM WHICH VALUES  
14 USED IN THE CALCULATIONS OF NUMBERS 1 THROUGH 3 ABOVE WERE  
15 DRAWN, E.G., COST OF INSURANCE TABLES.

16 THE COURT: SO, MR. SHAPIRO, HAS MR. FOSTER  
17 ACCURATELY RECITED WHAT LSW HAS AGREED TO DO?

18 MR. SHAPIRO: YES, THOSE ARE THE INTERROGATORIES.

19 THE COURT: ALL RIGHT. AND YOU'RE GOING TO DO THAT  
20 WITHIN TWO WEEKS?

21 MR. SHAPIRO: YES.

22 THE COURT: THAT'S THE AGREEMENT. ALL RIGHT.

23 THE COURT ORDERS LSW TO COMPLY WITH ITS AGREEMENT.

24 IF THE PARTIES -- YOU KNOW, IT'S BEEN RECITED ON THE  
25 RECORD. IT'S BEEN RECORDED. IF THE PARTIES WANT SOMETHING