DECLARATION OF CRAIG SMITH, 10-09198-JVS(RNBx)

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- I, Craig Smith, declare as follows:
- I am Vice President of Strategic Analysis and Appointed Actuary at National Life. I was previously an illustration actuary for the SecurePlus Provider ("Provider") and SecurePlus Paragon ("Paragon") indexed universal life insurance products issued by Life Insurance Company of the Southwest ("LSW"). I have not been the illustration actuary for these products since early 2011. I was never responsible for any aspects of the design, pricing, or administration of Provider or Paragon and I was never the product actuary for these products.
- I have personal knowledge of the facts stated herein and, if called as a witness, I could and would testify competently thereto.
- 3. As I testified at my deposition, I did not know one way or the other whether the Company would in fact pay certain non-guaranteed enhancements illustrated to Paragon or Provider policyholders. For this reason, I disagree with Plaintiffs' characterization of my testimony as stating that LSW lacked the intent to provide those non-guaranteed enhancements.
- LSW's GAAP accounting anticipates a 1.25% increase in the interest credited under the Provider policy beginning in policy year ten.

I declare under the penalty of perjury that the foregoing is true and correct. Executed this 29+4 day of January, 2013 at Montpelier, Vermont.

By: Craig Smith