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TATE & LYLE INGREDIENTS AMERICAS  
9 LLC, and INGREDION INCORPORATED

10 **UNITED STATES DISTRICT COURT**  
11 **CENTRAL DISTRICT OF CALIFORNIA, WESTERN DIVISION**  
12

13 WESTERN SUGAR COOPERATIVE,  
a Colorado cooperative, et al.,

14 Plaintiffs,

15 v.

16 ARCHER-DANIELS-MIDLAND  
17 COMPANY, a Delaware corporation, et  
al.,

18 Defendants.

Case No. CV11-3473 CBM (MANx)

**DEFENDANT AND  
COUNTERCLAIMANT TATE &  
LYLE INGREDIENTS AMERICAS  
LLC'S NOTICE OF MOTION AND  
MOTION TO DISQUALIFY  
SQUIRE PATTON BOGGS (US)  
LLP; MEMORANDUM OF POINTS  
AND AUTHORITIES IN SUPPORT  
THEREOF**

[Declarations of Peter M. Castelli, Heidi  
R. Balsley, and Michael J. Proctor and  
Exhibits Thereto; [Proposed] Order  
filed concurrently herewith]

Hon. Consuelo B. Marshall

Date: September 23, 2014  
Time: 10:00 a.m.  
Place: Courtroom 2

1 **TO ALL PARTIES AND THEIR COUNSEL OF RECORD;**

2 **PLEASE TAKE NOTICE** that on September 23, 2014, at 10:00 a.m., or as  
 3 soon thereafter as the matter may be heard in the courtroom of the Honorable  
 4 Consuelo B. Marshall, located in the United States Courthouse, 312 N. Spring  
 5 Street, Los Angeles, CA 90012, Defendant and Counterclaimant Tate & Lyle  
 6 Ingredients Americas LLC (“Tate & Lyle”), will and hereby does move to  
 7 disqualify Squire Patton Boggs (US) LLP (“Squire Patton Boggs”) as counsel of  
 8 record for Plaintiffs Western Sugar Cooperative, Michigan Sugar Company, C&H  
 9 Sugar Company, Inc., United States Sugar Corporation, American Sugar Refining,  
 10 Inc., The Amalgamated Sugar Company LLC, Imperial Sugar Corporation, Minn-  
 11 Dak Farmers Cooperative, The American Sugar Cane League of the U.S.A., Inc.,  
 12 and The Sugar Association, Inc. (collectively, the “Sugar Company Plaintiffs”),  
 13 based on the following:

14 By virtue of a June 1, 2014 merger of legacy firms Patton Boggs LLP  
 15 (“Patton Boggs”) and Squire, Sanders & Dempsey (US) LLP, the newly formed law  
 16 firm of Squire Patton Boggs has a conflict of interest that precludes it from  
 17 representing the Sugar Company Plaintiffs in this action in which it is adverse to a  
 18 long-standing client of Patton Boggs, Tate & Lyle. *See Flatt v. Superior Court*, 9  
 19 Cal.4th 275 (1994). Furthermore, as a matter of law, Squire Patton Boggs cannot  
 20 cure the conflict, which Tate & Lyle has not agreed to waive, by relying on a 1998  
 21 boilerplate advance waiver, belatedly imposing an ethical wall, or unilaterally  
 22 terminating its relationship with Tate & Lyle. *See Concat LP v. Unilever, PLC*, 350  
 23 F.Supp.2d 796 (N.D. Cal. 2004); *Flatt*, 9 Cal.4th at 288; *Truck Ins. Exch. v.*  
 24 *Fireman’s Fund Ins. Co.*, 6 Cal.App.4th 1050, 1060 (1992). Disqualification of  
 25 Squire Patton Boggs from this action is therefore warranted.

26 This Motion is based on this Notice of Motion and Motion, the Memorandum  
 27 of Points and Authorities, the Declarations of Peter M. Castelli, Heidi R. Balsley,  
 28 and Michael J. Proctor and exhibits thereto, the evidence and arguments submitted

1 in Co-defendant Ingredion Incorporated's Motion to Disqualify Squire Patton Boggs  
2 (US) LLC (which are specifically incorporated into this Motion), and such other  
3 documents and argument as may be submitted at or before the hearing.

4 This Motion is made following the conference of counsel pursuant to L.R.  
5 7-3, which took place on August 19, 2014 at the offices of the undersigned counsel.

6  
7 DATED: August 26, 2014

Respectfully submitted,

8 CALDWELL LESLIE & PROCTOR, PC  
9

10  
11 By \_\_\_\_\_/S/

12 MICHAEL J. PROCTOR

13 Attorneys for Defendants and Counterclaimants  
14 TATE & LYLE INGREDIENTS AMERICAS  
15 LLC, and INGREDION INCORPORATED  
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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I. INTRODUCTION**

For more than sixteen years, Defendant and Counterclaimant Tate & Lyle Ingredients Americas LLC (“Tate & Lyle”) has relied on its trusted legal advisor, the law firm of Patton Boggs LLP (“Patton Boggs”), for advice on a wide variety of legal matters. For the last three years, Tate & Lyle has defended itself in this highly contentious lawsuit prosecuted by the law firm Squire, Sanders & Dempsey (US) LLP (“Squire Sanders”) on behalf of Plaintiffs, members of the sugar industry who have pitted themselves against companies like Tate & Lyle who manufacture high fructose corn syrup (“HFCS”). Trusted advisor and adversary collided on June 1, 2014, when, without notice to Tate & Lyle and without obtaining a specific conflict waiver from Tate & Lyle, Patton Boggs and Squire Sanders merged; the result was Squire Patton Boggs (US) LLP (“Squire Patton Boggs”), “a new integrated law firm with unparalleled local connections and global influence.” Understandably troubled by the fact that the law firm that had provided counsel in hundreds of food regulatory matters was now the same law firm suing it in this highly contentious action—an action in which the sugar industry seeks to “put an end” to marketing by the HFCS industry—Tate & Lyle approached the Squire Patton Boggs attorneys for an explanation. The response it received was anything but sweet.

In a series of communications taking place in July and August, Squire Patton Boggs conceded that Tate & Lyle was a current client of the legacy firm Patton Boggs and that a conflict of interest existed. It further claimed that it simply made a mistake in not notifying Tate & Lyle or discussing the impact of the merger. Having now recognized the conflict, Squire Patton Boggs told Tate & Lyle that it would seek the consent of all the plaintiffs in this action (“Sugar Company Plaintiffs”) to continue representing them in this action and Tate & Lyle in other matters. It asked Tate & Lyle to waive the conflict as well. When Tate & Lyle declined to waive the conflict, Squire Patton Boggs changed its tune: It claimed that

1 Tate & Lyle had already waived the conflict by virtue of a generalized advance  
2 waiver contained within an eight-page “Standard Terms of Engagement” document  
3 transmitted with a fee agreement signed more than fifteen years ago. It also asserted  
4 that, even though it had not immediately imposed a true ethical wall on June 1, a  
5 supposed “practical wall” accidentally created by its still-separate computer  
6 systems, as well as its promise to impose a true ethical wall in the future, was  
7 sufficient to address the conflict. Then, in another shift, on August 18, 2014, Squire  
8 Patton Boggs unilaterally terminated its relationship with Tate & Lyle—despite the  
9 clear prejudice such termination imposed (at least one current project the firm was  
10 in the midst of performing involved a ninety-day governmental deadline for  
11 response)—while continuing to represent the Sugar Company Plaintiffs in this  
12 action. Squire Patton Boggs’s refusal to abide by clear rules of professional conduct  
13 that require it to withdraw as counsel for plaintiffs leaves Tate & Lyle no choice but  
14 to file the instant Motion.

15       Given the merger of the two firms, Squire Patton Boggs must be disqualified  
16 from continuing to represent the plaintiffs in this litigation. First, Squire Patton  
17 Boggs’s concurrent representation of adverse clients without the specific, informed  
18 consent from the clients is a clear violation of California law, which governs the  
19 lawyers appearing in this case. *Rodriguez v. West Publ’g Corp.*, 563 F.3d 948, 967  
20 (9th Cir. 2009). In light of this breach of its duty of loyalty, California law  
21 mandates Squire Patton Boggs’s automatic disqualification. *Flatt v. Superior Court*,  
22 9 Cal.4th 275, 284 (1994). This rule applies no less in the context of a law firm  
23 merger. *See Stanley v. Richmond*, 35 Cal.App.4th 1070, 1089-90 (1995).

24       Second, Squire Patton Boggs has no valid defense to this Motion. The  
25 generalized advance waiver on which Squire Patton Boggs relies is buried in an  
26 eight-page rider that contains only broad language without any specifics. It  
27 therefore does not amount to informed consent by Tate & Lyle to waive the current  
28 conflict. *See Concat v. Unilever, PLC*, 350 F.Supp.2d 796, 821 (N.D. Cal. 2004).

1 The only ethical way for Squire Patton Boggs to have continued to prosecute this  
2 case against Tate & Lyle after the merger would have been for it to have obtained a  
3 second, specific waiver once the actual conflict arose—which it failed to do. *Id.*  
4 Moreover, by its own terms, the generalized advance waiver does not apply here,  
5 where Squire Patton Boggs possesses Tate & Lyle’s material confidential  
6 information that could be used against it in this litigation. Cal. R. Prof. Conduct 3-  
7 310(E) (a lawyer “shall not, without the informed written consent of the client or  
8 former client, accept employment adverse to the client or former client where, by  
9 reason of the representation of the client or former client, the member has obtained  
10 confidential information material to the employment”).

11 Squire Patton Boggs’s belated imposition of an ethical wall (erected two  
12 months after the merger) has no relevance to the disqualification analysis: As a  
13 matter of law, an ethical wall “*cannot*, in the absence of an informed waiver, cure a  
14 law firm’s breach of its duty of loyalty to its client.” *Concat*, 350 F.Supp.2d at 822  
15 (emphasis added). Further, an ethical wall cannot be effective if it is not timely  
16 implemented. Squire Patton Boggs’s recent termination of Tate & Lyle attempts to  
17 flout the well-established “hot potato” rule in California, which prohibits a law  
18 firm’s attempt to cure an actual conflict between existing clients by  
19 opportunistically severing the relationship with one preexisting client. *Flatt*, 9  
20 Cal.4th at 288 (“So inviolate is the duty of loyalty to an existing client that not even  
21 by withdrawing from the relationship can an attorney evade it.”). Where, as here,  
22 the law firm learns of a conflict, and conveniently proceeds to convert a present  
23 client into a former client, the automatic disqualification rule still applies. *Id.*

24 Finally, disqualification of Squire Patton Boggs is the only fair result. Squire  
25 Patton Boggs refuses to own up to its multiple breaches of duties to one client while  
26 unapologetically continuing to represent the Sugar Company Plaintiffs. Meanwhile,  
27 Tate & Lyle faces the dual challenge of teaching new counsel sixteen years’ worth  
28 of knowledge that Squire Patton Boggs possesses, while defending itself against

1 Squire Patton Boggs in this action where the continued business of the HFCS  
2 industry is at stake. Tate & Lyle therefore respectfully requests that the Court grant  
3 its Motion, and disqualify Squire Patton Boggs in this action.

4 **II. BACKGROUND**

5 **A. *Patton Boggs Has Represented Tate & Lyle Since 1998***

6 Tate & Lyle is a leading global provider of specialty food products.  
7 (Declaration of Peter M. Castelli (“Castelli Decl.”), ¶ 2.) It specializes in processing  
8 corn-based products, including HFCS, that are widely used by the food and  
9 beverage industry. (*Id.*)

10 For the last sixteen years, Tate & Lyle has relied on the law firm of Patton  
11 Boggs to provide legal services and advice regarding Tate & Lyle’s products,  
12 ensuring, among other things, that they comply with international export and  
13 customs laws and regulations. (*Id.*, ¶¶ 3-4) Since its initial engagement in 1998,  
14 multiple Patton Boggs attorneys, under the leadership of Stuart M. Pape (“Attorney  
15 Pape”) and Daniel E. Waltz (“Attorney Waltz”), have advised Tate & Lyle on  
16 hundreds of occasions. (*Id.*) Patton Boggs has also represented Tate & Lyle before  
17 a variety of federal agencies, including the FDA, the USDA, and the Customs  
18 Service. (*Id.*, ¶ 4.) Patton Boggs has worked on numerous matters for Tate & Lyle  
19 and, indeed, was working on projects for Tate & Lyle until August 18, 2014, when  
20 Squire Patton Boggs unilaterally terminated services. (*Id.*, ¶ 23; (Declaration of  
21 Michael J. Proctor (“Proctor-T&L Decl.”), ¶¶ 5-6.)

22 At the heart of the Patton Boggs/Tate & Lyle relationship was the fact that  
23 Patton Boggs lawyers possessed, through many confidential communications, a  
24 thorough understanding of Tate & Lyle’s business operations, including operations  
25 and processing of HFCS, the product at issue in this case. (Castelli Decl., ¶ 5.)  
26 Indeed, Patton Boggs has provided legal advice specifically pertaining to HFCS. On  
27 one particular occasion among others, in July 2012, Attorney Waltz prepared a  
28 response to an audit letter from the Mexican government as to the origins of

1 manufacture of certain products (including HFCS) that were exported to Mexico.  
2 (*Id.*) This engagement necessarily included discussions between Patton Boggs and  
3 Tate & Lyle regarding the production processes for HFCS. (*Id.*)

4 ***B. Squire Sanders Has Prosecuted Tate & Lyle in the Instant Action,***  
5 ***Pitting the Refined Sugar Industry Against the Corn Refiners***  
6 ***Industry, Since 2011***

7 In or about 2008, the Corn Refiners Association, Inc. (“CRA”) began a  
8 campaign to educate the public with facts and scientific studies regarding HFCS.  
9 (Docket (“Dkt.”) No. 55 (2d Am. Compl.), ¶ 46; Dkt. No. 88 (Tate & Lyle’s Am.  
10 Answer to 2d Am. Compl.), ¶ 46.) This campaign was in response to widespread  
11 vilification of HFCS, including conduct by the Sugar Company Plaintiffs in this  
12 case. (Dkt No. 88 (Tate & Lyle’s Ctrclm.), ¶ 63.) On April 22, 2011, the law firm  
13 of Squire Sanders, on behalf of the Sugar Company Plaintiffs, sued Tate & Lyle, the  
14 CRA, and CRA’s other members in what has become a hotly contested, high-stakes  
15 matter. (*See* Dkt. No. 1 (Compl.)) The CRA’s campaign to educate the public on  
16 facts about HFCS is a centerpiece of the claims asserted by Squire Sanders, on  
17 behalf of its clients; Squire Sanders alleges that the campaign “tout[s] the notions  
18 that HFCS is natural and metabolically and nutritionally the same as real sugar [and]  
19 advise[s] customers about purported trends in the sweetener industry that support  
20 choosing HFCS over the real sugar extracted from sugar canes and sugar beets.”  
21 (Dkt. No. 55, ¶ 54.) Squire Sanders further alleges that statements such as the claim  
22 that HFCS is “natural” are “false and/or misleading representations of fact” in  
23 violation of the Lanham Act, 15 U.S.C. § 1125(a). (*Id.*, ¶¶ 63, 66-72.) Although the  
24 Sugar Company Plaintiffs fail to specify their damages, they unabashedly assert that  
25 their goal is to “put an end to the deception.” (Dkt. No. 55, ¶¶ 9, 73.)

26 On September 4, 2012, Tate & Lyle filed a counterclaim against The Sugar  
27 Association, Inc. for false advertising and commercial disparagement in violation of  
28 the Lanham Act, 15 U.S.C. § 1125(a). (*See* Dkt. No. 88, ¶ 1.) Tate & Lyle alleges

1 that the “Sugar Association preys on consumers’ fears by falsely representing that  
2 HFCS will cause obesity, cancer, and cirrhosis of the liver, among other things,  
3 while at the same time creating a health halo for processed sugar.” (*Id.*) Tate &  
4 Lyle further alleges that “processed sugar and HFCS are nutritionally equivalent”  
5 and quote independent experts who explain, among other things: ““There’s not a  
6 shred of evidence that these products are differently biologically. The decision to  
7 switch from HFCS to cane sugar is 100% marketing and 0% science.”” (*Id.*, ¶ 2.)

8 **C. Squire Sanders and Patton Boggs Merge, Without Notice to Tate &**  
9 **Lyle, in Breach of Their Fiduciary Duties**

10 After months of confidential negotiations, on May 23, 2013, Squire Sanders  
11 and Patton Boggs jointly announced their merger. (Proctor-T&L Decl., ¶¶ 2-3, Exs.  
12 9-10.) The merger was touted as being advantageous to both firms because, in the  
13 words of the new firm’s chairman, it “will position us to become even more  
14 competitive in an increasingly global marketplace.” (*Id.*, Ex. 9) On June 1, 2014,  
15 the firms announced that the merger was completed. (*Id.*, ¶ 4, Ex. 11.)

16 **1. Squire Sanders and Patton Boggs Fail to Notify Tate & Lyle**  
17 **of the Conflict and Fail to Seek a Conflict Waiver**

18 There can be no doubt that, in the weeks before June 1, 2014, the lawyers for  
19 Squire Sanders and Patton Boggs contacted many of their clients to discuss the  
20 impending merger, any conflicts it might have engendered, and how it affected the  
21 duty of loyalty that lawyers owe their clients. Inexplicably, however, no one from  
22 Patton Boggs or Squire Sanders reached out to Tate & Lyle. (Castelli Decl., ¶ 7.)<sup>1</sup>

23  
24  
25 <sup>1</sup> No one from either firm reached out to Patton Boggs’s client Ingredion  
26 Incorporated (“Ingredion”), either. Ingredion, like Tate & Lyle, is a manufacturer of  
27 HFCS and a defendant and counterclaimant in this action. Simultaneous to the  
28 filing of the instant motion, Ingredion is filing its own motion to disqualify Squire  
Patton Boggs. Tate & Lyle incorporates the arguments and factual record in  
Ingredion’s motion.



1           Instead, on July 23, 2014, Tate & Lyle’s corporate counsel, Heidi R. Balsley,  
2 contacted Attorney Waltz, and asked him whether he knew about the lawsuit  
3 pending between the members of the Sugar Association and the members of the  
4 CRA (*i.e.*, this case), wherein Squire Sanders represented the parties adverse to Tate  
5 & Lyle. (Declaration of Heidi R. Balsley (“Balsley Decl.”), ¶ 6.) Attorney Waltz  
6 was surprised by the question; he said that he was not aware of the representation of  
7 the sugar companies in that lawsuit by Squire Sanders. He said that he would get  
8 back to Tate & Lyle. (*Id.*)

9                           **2.     Squire Patton Boggs Belatedly Acknowledged the Conflict**  
10                           **and Asked Tate & Lyle to Waive It**

11           On July 28, 2014, Squire Patton Boggs partners Stacy D. Ballin (formerly a  
12 litigation partner and general counsel at Squire Sanders) and Charles “Rick”  
13 Talisman (formerly assistant general counsel at Patton Boggs) spoke with Tate &  
14 Lyle’s group vice president and general counsel, Peter Castelli, and Ms. Balsley.  
15 (*Id.*, ¶ 7; Castelli Decl., ¶ 10.) In that conversation, Squire Patton Boggs asserted  
16 that it and the legacy firms had made a mistake in failing to identify the conflict,  
17 even though Tate & Lyle was identified as a *current client* in Patton Boggs’s  
18 database. (Balsley Decl., ¶ 8; Castelli Decl., ¶ 11.) Ms. Ballin and Mr. Talisman  
19 blamed the mistake on a senior paralegal at Patton Boggs, who they asserted was  
20 tasked with preparing the list of clients with conflicts for purposes of the merger but  
21 had inadvertently omitted Tate & Lyle from the list.<sup>2</sup> (Balsley Decl., ¶ 8; Castelli  
22

---

23 <sup>2</sup> As mentioned *supra* note 1, at least one other Patton Boggs client was not notified  
24 that the merger created a conflict: Ingredion, also a party to this case. Soon after  
25 Tate & Lyle alerted Attorney Waltz to its conflict with this litigation, on July 31,  
26 2014, Squire Patton Boggs finally sent a letter to Ingredion, advising that effective  
27 June 1, 2014, Ingredion’s “food and drug attorneys who previously practiced at  
28 Patton Boggs LLP have joined Squire Patton Boggs” and acknowledging the  
resulting “conflict of interest.” (*See* Declaration of Michael N. Levy filed in support  
of Ingredion’s Motion to Disqualify, ¶ 7, Ex. 1.) The letter claimed, however, that

1 Decl., ¶ 11.) Squire Patton Boggs asked Tate & Lyle to waive the conflict, and also  
2 stated it would seek a waiver from the Sugar Company Plaintiffs. This would, the  
3 firm said, allow Squire Patton Boggs to continue its representation of Tate & Lyle in  
4 regulatory matters while proceeding to prosecute Tate & Lyle in this case. (Balsley  
5 Decl., ¶ 9; Castelli Decl., ¶ 12.) Squire Patton Boggs further claimed that a  
6 “practical” ethical wall had been in place for the two months following the merger,  
7 as Squire Sanders and Patton Boggs’s physical files and computer systems had not  
8 yet integrated and still remained physically separate. (Balsley Decl., ¶ 9; Castelli  
9 Decl., ¶ 12.)

10 On August 5, 2014, the same four individuals spoke again. During that call,  
11 Tate & Lyle informed Squire Patton Boggs that it could not waive the conflict due  
12 to the fact that this is no ordinary commercial litigation, but a fundamental dispute  
13 between two competing industries. (Balsley Decl., ¶ 10; Castelli Decl., ¶ 13.) In  
14 subsequent correspondence, Tate & Lyle further confirmed that it had important  
15 reasons for why it could not waive the conflict: “Given the nature of the allegations  
16 and positions being taken by the sugar industry plaintiffs in the Western Sugar Case,  
17 and Tate & Lyle’s long-standing relationship with the legacy Patton Boggs firm, the  
18 adversity that now exists goes to the very core of the firm’s duty of loyalty to Tate  
19 & Lyle.” (Castelli Decl., ¶ 15, Ex. 3.) Tate & Lyle reiterated its request that, due to  
20 the extreme adversity in this action, Squire Patton Boggs withdraw from the instant  
21 case. (*Id.*, ¶ 16, Ex. 1.)

22  
23  
24 \_\_\_\_\_  
25 Ingreption was not a current client of the firm (although Ingreption believed that it  
26 was), and therefore, if Ingreption “should wish to engage Squire Patton Boggs . . . in  
27 the future, it will be necessary for [the firm] to seek the consent of the sugar industry  
28 clients and obtain a waiver from Ingreption” for the conflict presented by this  
litigation. (*Id.*) Notably absent from this letter is any mention of an ethical wall or  
what the Sugar Company Plaintiffs were told about the prior representation of  
Ingreption.



1                   **3.     Squire Patton Boggs Claims Tate & Lyle Already Waived**  
2                   **Any Conflict Through a Generalized Advance Waiver From**  
3                   **1998**

4           On August 10, 2014, Squire Patton Boggs sent a letter to Tate & Lyle,  
5 enclosing a copy of a February 11, 1998 engagement letter from Patton Boggs to  
6 Tate & Lyle's predecessor, A.E. Staley Manufacturing Company ("1998  
7 Engagement Letter"). (Castelli Decl., ¶ 16, Ex 1.) Attorney Pape signed the  
8 engagement letter on behalf of Patton Boggs, confirming that he, Attorney Waltz,  
9 and Daniel A. Krakov would be the primary attorneys working for Tate & Lyle.  
10 (*Id.*) Enclosed with the 1998 Engagement Letter was an eight-page form rider  
11 entitled "Standard Terms of Engagement for Legal Services." (*Id.*) The 1998  
12 Engagement Letter briefly previewed that the rider covered additional matters such  
13 as Patton Boggs's "procedure for handling potential conflicts of interest, fees . . .  
14 billing arrangements and terms of payment." (*Id.*)

15           Contrary to its earlier position, Squire Patton Boggs took the position that it  
16 did not need a waiver of the conflict because one of the paragraphs in the "Standard  
17 Terms of Engagement" was a generalized advance waiver that provided "advance  
18 consent that [the firm] could represent other clients on matters adverse to Tate &  
19 Lyle so long as those matters were unrelated to our work for Tate & Lyle." (*Id.*) On  
20 this basis, Squire Patton Boggs reiterated its proposal to carry forward the  
21 simultaneous representations of the Sugar Company Plaintiffs and Tate & Lyle on  
22 other matters with two distinct teams of lawyers and an ethical wall. (*Id.*)

23           The language in the "Standard Terms of Engagement" upon which Squire  
24 Sanders relied was as follows:

25                   It is also possible that some of our current or future clients will  
26                   have disputes with you during the time we are representing you.  
27                   We therefore also ask each of our clients to agree that we may  
28                   continue to represent or may undertake in the future to represent

1 existing or new clients in any matter that is not substantially  
2 related to our work for you, even if the interests of such clients  
3 in those unrelated matters are directly adverse to yours. We  
4 agree, however, that your prospective consent to conflicting  
5 representation shall not apply in any matter that is substantially  
6 related to the subject matter of our representation of you, or as  
7 to which we have obtained from you sensitive, proprietary or  
8 other confidential information from a non-public nature that, if  
9 known to any other such client of ours, could be used by such  
10 client to the material disadvantage of your interests. We  
11 emphasize that the consent requested covers only matters that  
12 are unrelated to the work for which you are currently engaging  
13 us, and we would not undertake any representation that is  
14 related in any material way to the current matter. In all cases,  
15 we will preserve the confidentiality of all non-public  
16 information that you provide us. Your signature on the attached  
17 engagement letter will constitute your agreement to the waivers  
18 requested in this paragraph.

19 (*Id.*)

20 No disclosure of the nature or specifics of a genuine conflict was included in  
21 the generalized advance waiver. Nor does it contain the identity of any potentially  
22 adverse parties. There is simply no specificity whatsoever. Moreover, the language  
23 is as broad as possible, and contains no time limit. It is, in a word, boilerplate: It is  
24 not the type of waiver that would be required to satisfy the “informed consent” of a  
25 client by actually providing an understanding of the material risks involved.

26 On August 13, 2014, Squire Patton Boggs stated it believed that the 1998  
27 Engagement Letter and “Standard Terms of Engagement” “established the terms of  
28 our engagement, and enclosed copies of another engagement agreement dated June

1 13, 2002, but unsigned by Tate & Lyle, in support of its position that Tate & Lyle  
2 had previously agreed to an advance waiver on this particular conflict. Yet Squire  
3 Patton Boggs admitted that under these old agreements, “we were obligated to  
4 notify you upon learning of a conflict.”<sup>3</sup> (*Id.*, ¶ 18, Ex. 5.)

5 **4. Squire Patton Boggs Withholds Services and Then**  
6 **Unilaterally Terminates Its Relationship with Tate & Lyle**

7 On August 14, 2014, Attorney Waltz responded to an earlier email from Tate  
8 & Lyle seeking legal advice, stating that there is “a potential conflict issue that’s  
9 arisen as a result of the combination of Patton Boggs and Squire Sanders. I’ve been  
10 instructed to hold off on providing additional legal advice to Tate & Lyle until that  
11 issue is resolved.” (Castelli Decl., ¶ 20, Ex. 6.) Tate & Lyle immediately responded  
12 to Squire Patton Boggs, objecting to Attorney Waltz’s withholding of legal services  
13 in light of the ongoing conflict, and advising Squire Patton Boggs that losing  
14 Attorney Waltz would be detrimental to the company. (*Id.*, ¶ 21, Ex. 7.)

15 On August 18, 2014, Squire Patton Boggs emailed a letter to Tate & Lyle,  
16 unilaterally terminating its sixteen-year relationship with Tate & Lyle. (*Id.*, ¶ 22,  
17 Ex. 8.) According to Squire Patton Boggs, the termination was necessary because  
18 “Tate & Lyle will not honor the agreement it made in 1998 inducing Patton Boggs’s  
19  
20

21 <sup>3</sup> Tate & Lyle has no record that it signed the June 2002 engagement letter. (Castelli  
22 Decl., ¶ 19.) Based on the unexecuted June 2002 engagement letter enclosed with  
23 Squire Patton Boggs’s August 10 letter, it appears that Tate & Lyle engaged Patton  
24 Boggs jointly with The American Sugar Refining Company (“TASR”), one of the  
25 plaintiffs in this case (operating under the new name “American Sugar Refining,  
26 Inc.”) in connection with an investigation by the United States Customs Service, and  
27 following a transaction involving the sale of a business by Tate & Lyle to TASR.  
28 (Castelli Decl., ¶ 19, Ex. 5.) Due to the conflicting interest of the two clients, Patton  
Boggs requested a conflict waiver from both Tate & Lyle and TASR—an indication  
that even Patton Boggs did not consider the 1998 generalized advance waiver to be  
adequate to cover an actual, specific conflict that arose in 2002. (*Id.*)

1 representation” and because the Sugar Company Plaintiffs “would face severe  
2 prejudice” if Squire Patton Boggs could not continue its representation. (*Id.*)

3 Squire Patton Boggs’s abrupt termination of services leaves Tate & Lyle in a  
4 real bind. Indeed, on August 19, 2014, outside counsel for Squire Patton Boggs  
5 informed Tate & Lyle that Attorney Waltz received a final report from the Canada  
6 Border Services Agency, which imposes a ninety-day deadline for Tate & Lyle to  
7 take corrective action and report such action to the Canadian agency. (Proctor-T&L  
8 Decl., ¶ 6.) Because Attorney Waltz has ceased his services to Tate & Lyle, the  
9 company must now scramble to retain new counsel, and expend significant  
10 resources to educate the new attorneys on its products and business practices—  
11 information that Squire Patton Boggs attorneys learned over the course of sixteen  
12 years. (Castelli Decl., ¶ 23; Balsley Decl., ¶ 11.)

13 **III. SQUIRE PATTON BOGGS MUST BE DISQUALIFIED FROM**  
14 **CONTINUED REPRESENTATION OF THE SUGAR COMPANY**  
15 **PLAINTIFFS IN THIS ACTION**

16 The right to disqualify counsel lies squarely within the discretion of the Court  
17 as an exercise of its inherent powers. *Beltran v. Avon Prods., Inc.*, 867 F.Supp.2d  
18 1068, 1076 (C.D. Cal. 2012). When determining matters of disqualification, federal  
19 courts apply the law of the state in which the district is located. *Rodriguez*, 563 F.3d  
20 at 967 (“By virtue of the district court’s local rules, California law controls whether  
21 an ethical violation occurred.”); *Advanced Messaging Techs., Inc. v. EasyLink Servs.*  
22 *Int’l Corp.*, 913 F.Supp.2d 900, 906 (C.D. Cal. 2012) (“The Ninth Circuit . . . has  
23 made clear that a federal court in California must apply California law in a  
24 disqualification motion.”); *Baytree Capital Assocs., LLC v. Quan*, No. CV 08-2822  
25 CAS (AJWx), 2008 WL 3891226, at \*6 (C.D. Cal. Aug. 18, 2008) (“Motions to  
26 disqualify counsel are decided under state law.”). Accordingly, California standards  
27 of professional conduct and California state law applying these standards govern  
28 here. *See* C.D. Cal. R. 83-3.1.2 (adopting the Rules of Professional Conduct of the

1 State Bar of California and the applicable judicial decisions thereto as the standards  
2 of professional conduct in the Central District).

3       **A.     *California Law Unequivocally Mandates Squire Patton Boggs's***  
4       ***Disqualification From This Action***

5               **1.     Squire Patton Boggs's Concurrent Representation of**  
6               **Adverse Clients Is Strictly Prohibited**

7       California law establishes a bright-line rule prohibiting the simultaneous  
8 representation of clients with adverse interests, unless both clients provide informed  
9 written consent. *Flatt*, 9 Cal.4th at 284; *see also Certain Underwriters at Lloyd's,*  
10 *London v. Argonaut Ins. Co.*, 264 F.Supp.2d 914, 919 (N.D. Cal. 2003) (“Simply  
11 put, an attorney (and his or her firm) cannot simultaneously represent a client in one  
12 matter while representing another party suing that same client in another matter.”);  
13 Cal. R. Prof. Conduct 3-310(C) (prohibiting an attorney from “[representing] a  
14 client in a matter and at the same time in a separate matter accept as a client a person  
15 or entity whose interest in the first matter is adverse to the client in the first  
16 matter”).<sup>4</sup> The prohibition applies even if the simultaneous representations are  
17 completely unrelated to one another. *Concat*, 350 F.Supp.2d at 815 (citing *Flatt*, 9  
18 Cal.4th at 284). Furthermore, because the client of one attorney in a law firm is  
19 considered the client of the entire firm, the prohibition on concurrent representation  
20 equally forbids attorneys within the same firm from representing adverse clients.

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21  
22 <sup>4</sup> This Memorandum employs the “concurrent representation” language of the cases,  
23 despite Squire Patton Boggs’s unceremonious firing of Tate & Lyle as a client on  
24 August 18, 2014, for two reasons: First, there is no doubt that the firm  
25 simultaneously represented both Tate & Lyle and the Sugar Company Plaintiffs for  
26 over two and a half months. Second, California’s “hot potato” rule, discussed *infra*  
27 at 21-23, holds that where a firm attempts to drop one of its clients, the *per se*  
28 disqualification rule still holds: Firms are not permitted to benefit from the  
“expedient of severing the relationship with the preexisting client,” and if they try  
to, the cases hold, the court performs the same analysis as if no termination of the  
relationship had occurred. *Flatt*, 9 Cal.4th at 288.

1 *Advanced Messaging*, 913 F.Supp.2d at 910 (applying California rule that “an  
2 attorney’s conflict is imputed to the law firm as a whole”) (citation omitted); *Truck*  
3 *Ins. Exch. v. Fireman’s Fund Ins. Co.*, 6 Cal.App.4th 1050, 1059-60 (1992)  
4 (rejecting argument that the automatic disqualification rule is unduly “harsh when  
5 applied to large law firms organized into specialty practice groups representing  
6 institutional clients”). Cases refer to this as the *per se* automatic disqualification  
7 rule. *See, e.g., Flatt*, 9 Cal.4th at 284.

8       Where such concurrent representation of adverse clients exists, California law  
9 requires disqualification in nearly every instance. *White v. Experian Info. Solutions*,  
10 993 F.Supp.2d 1154, 1162 (C.D. Cal. 2014) (“When that conflict is a concurrent  
11 conflict, automatic disqualification is the governing rule.”); *see also Blue Water*  
12 *Sunset, LLC v. Markowitz*, 192 Cal.App.4th 477, 486-87 (2011) (“If an attorney  
13 simultaneously represents two clients with adverse interests, automatic  
14 disqualification is the rule in all but a few instances.”).

15       The reason for this stringent standard is well grounded: Simultaneous  
16 representation compromises and, in fact, breaches the “attorney’s duty—and the  
17 client’s legitimate expectation—of *loyalty*.” *Flatt*, 9 Cal.4th at 284 (emphasis in  
18 original); *see also Concat*, 350 F.Supp.2d at 815 (collecting California cases  
19 discussing the prohibition against representation of adverse clients given an  
20 attorney’s duty of loyalty). Indeed, a “client who learns that his or her lawyer is also  
21 representing a litigation adversary . . . cannot long be expected to sustain the level of  
22 confidence and trust in counsel that is one of the foundations of the professional  
23 relationship.” *Flatt*, 9 Cal.4th at 285. Furthermore, if the duty of undivided loyalty  
24 is compromised, “public confidence in the legal profession and the judicial process  
25 is undermined.” *Truck Ins. Exch.*, 6 Cal.App.4th at 1057 (quotations omitted). It is  
26 because of this paramount duty of loyalty, rather than an attorney’s duty of  
27 confidentiality, “that courts and ethical codes alike prohibit an attorney from  
28



1 simultaneously representing two client adversaries, even where the substance of the  
2 representations are unrelated.” *Flatt*, 9 Cal.4th at 285.

3       These well-established principles apply squarely here. Squire Patton Boggs  
4 concedes that Tate & Lyle was a current client of legacy firm Patton Boggs at the  
5 time of the merger. (Castelli Decl., ¶ 11; Balsley Decl., ¶ 8.) Indeed, Squire Patton  
6 Boggs attorneys were working on regulatory matters for Tate & Lyle just days  
7 before Squire Patton Boggs unilaterally terminated its representation of Tate & Lyle.  
8 (Balsley Decl., ¶ 11.) At the same time, Squire Patton Boggs is suing Tate & Lyle  
9 in this case. Absent informed written consent from the Sugar Company Plaintiffs  
10 and Tate & Lyle—which Squire Patton Boggs does not have—Squire Patton Boggs  
11 should be disqualified from this action. *Concat*, 350 F.Supp.2d at 820.

12               **2. Disqualification Is Required Even Where the Conflict Arises**  
13               **Due to a Law Firm Merger**

14       The fact that Squire Patton Boggs’s conflict arose because of a merger  
15 between law firms does not alter the analysis. *See Stanley*, 35 Cal.App.4th at 1089-  
16 90; Paul W. Vapnek, *et al.*, *Cal. Prac. Guide: Prof. Resp.* ¶ 4:49 (Rutter Group  
17 2013) (“At some point in [merger] discussions, the parties *must* confront and resolve  
18 client conflicts of interest.”) (emphasis in original). In *Picker Int’l, Inc., v. Varian*  
19 *Assocs., Inc.*, 869 F.2d 578 (Fed. Cir. 1989), for example, conflict of interest issues  
20 arose as the result of a merger between the law firms of Jones Day and McDougall,  
21 Hersh & Scott (“MH&S”). One of the legacy firms, Jones Day, represented Picker  
22 in a case against Varian. The other legacy firm, MH&S, represented Varian on  
23 other matters. *Picker Int’l, Inc.*, 869 F.2d at 579-580. Even though MH&S did  
24 what Patton Boggs failed to do here and informed Varian of the merger and  
25 potential conflict *before* it occurred, the Federal Circuit nevertheless held that  
26 MH&S and Jones Day’s actions violated the Model Code of Professional  
27 Responsibility’s general prohibition on simultaneously representing clients with  
28 adverse interests and upheld the district court’s decision to disqualify the firm.

1 Notably, in *Picker*, disqualification was deemed warranted under the more  
2 forgiving Model Code of Professional Responsibility, which does not have a *per se*  
3 automatic disqualification rule and which California does not follow. *See Elan*  
4 *Transdermal Ltd. v. Cygnus Therapeutic Sys.*, 809 F.Supp.1383, 1391 (N.D. Cal.  
5 1992). Thus, there is no question that California’s *per se* automatic disqualification  
6 rule would have compelled the same result in *Picker*, or that it requires the  
7 disqualification of Squire Patton Boggs under the facts of this case.

8 ***B. Squire Patton Boggs Cannot Avoid Disqualification with Its Belated***  
9 ***Attempts to Cure the Conflict***

10 Squire Patton Boggs’s various attempts to “remedy” the conflict that it  
11 neglected to identify—relying on a generalized advance waiver, implementing a  
12 supposed ethical wall, and recently terminating its representation after Tate & Lyle  
13 refused to waive the conflict—fail to resolve the problem, which can only be  
14 remedied by the firm’s automatic disqualification.

15 **1. Patton Boggs’s Generalized Advance Waiver Does Not**  
16 **Constitute Informed Consent to Waive the Current Conflict**

17 Disqualification is automatic unless both clients, with full understanding of  
18 the conflict of interest, knowingly agree to waive the conflict in writing. *Concat*,  
19 350 F.Supp.2d at 820. Squire Patton Boggs’s generalized advance waiver from  
20 1998 does not even approach meeting that standard. It is, in the words of the *Concat*  
21 court, a “generalized boilerplate waiver” lacking specific disclosures that does not  
22 constitute informed consent. *Id.* at 821; *see also* ABA Model Rules of Prof’l  
23 Conduct R. 1.7 cmt 22 (“If the consent is general and open-ended, then the consent  
24 ordinarily will be ineffective, because it is not reasonably likely that the client will  
25 have understood the material risks involved”). To be effective, an advance waiver  
26 of potential future conflicts must adequately disclose the nature of the conflict at  
27 hand; otherwise, a second, more specific waiver is required. *Concat*, 350 F.  
28 Supp.2d at 820. Here, the generalized advance waiver simply fails to establish that



1 Tate & Lyle gave its informed consent to waive Squire Patton Boggs’s present  
2 conflict. *Id.* Squire Patton Boggs was therefore required to obtain a more specific  
3 waiver that sufficiently disclosed the nature of the conflict, which it did not do. *See*  
4 *Visa U.S.A., Inc. v. First Data Corp.*, 241 F.Supp.2d 1100, 1106 (N.D. Cal. 2003);  
5 Cal. R. Prof. Conduct 3-310(C), (E).

6 *Concat* is directly on point. In that case, a client’s engagement letter with  
7 Morgan Lewis & Bockius, LLP (“Morgan Lewis”) contained a generalized advance  
8 waiver quite similar to—though slightly more informative than—the one at issue  
9 here: It stated that “[Morgan Lewis] may continue to represent, or may undertake in  
10 the future to represent, existing or new clients in any matter, including litigation,  
11 that is not substantially related to our work for you, even if the interests of such  
12 clients in those other matters are directly averse to you.” *Id.* at 801. Morgan Lewis  
13 argued that this generalized advance waiver was sufficient allow it to avoid its  
14 automatic disqualification resulting from its concurrent representation of adverse  
15 clients. *Id.* at 820. Noting the generalized advance waiver was “extremely broad  
16 and [] evidently intended to cover almost any eventuality”—yet lacking the  
17 necessary specificity as to the conflicts it covers—the Court held that allowing such  
18 a waiver would be akin to awarding Morgan Lewis “an almost blank check.” *Id.*  
19 Such a “generalized boilerplate waiver” failed to obtain informed consent of a  
20 present conflict, and since Morgan Lewis failed to obtain a second, more specific  
21 waiver that disclosed the eventual conflict it was therefore disqualified from the  
22 case. *Id.* at 821. *See also All Am. Semiconductor, Inc. v. Hynix Semiconductor,*  
23 *Inc.*, Case No. C 07-1200, 2008 WL 5484552, at \*10 (N.D. Cal. Dec. 18, 2008)  
24 (holding that generalized waiver language in prospective waiver did not sufficiently  
25 disclose the nature of the conflict that subsequently arose between the parties).

26 The *Concat* court’s conclusion rested on the traditional factors of analysis of  
27 advance waivers, such as: (1) the waiver’s breadth, (2) its temporal scope, (3) the  
28 quality of conflict discussion between the attorney and client, (4) the specificity of

1 the waiver, (5) the nature of the actual conflict, (6) the sophistication of the client,  
2 and (7) the interests of justice. *Id.* (citing *Visa U.S.A.*, 241 F.Supp.2d at 1106 ).  
3 These factors, as a whole, and others compel the conclusion that Patton Boggs’s  
4 generalized advance waiver is weaker than the one in *Concat*, and cannot overcome  
5 the automatic disqualification rule.

6 First, the generalized advance waiver is as broad as can be imagined: Patton  
7 Boggs’s clients are all apparently expected to agree to this “blank check.” Second,  
8 it is wholly open-ended, by its own terms stretching from 1998 until forever. Third,  
9 it contains within it no real discussion of the pros, cons, or ramifications of the  
10 waiver—and there is no indication that Patton Boggs discussed this conflict waiver  
11 or its significance with Tate & Lyle back in 1998. (Castelli Decl., ¶ 16, Ex. 1.  
12 (placing the burden on Tate & Lyle to “review the document carefully to ensure that  
13 it comports with your understanding”).) This fact alone establishes that there was  
14 no “informed consent” to the current conflict.

15 Fourth, there is no specificity whatsoever, and particularly no hint of what  
16 any future conflict may be about. Fifth and Sixth, while Tate & Lyle’s  
17 sophistication is conceded, the nature of the conflict here—a battles between two  
18 rival industries, with the Sugar Company Plaintiffs attempting to change the  
19 business model of Tate & Lyle—cannot be overstated and certainly outweighs any  
20 sophistication. Finally, in terms of the interests of justice, it cannot be said that two  
21 law firm’s desire to become more lucrative by means of a merger should trump Tate  
22 & Lyle’s right to expect ethical loyalty from its attorneys.

23 Other facts support this conclusion. Tellingly, the generalized advance  
24 waiver does not even use the term “litigation” or “lawsuit”; it only notes that some  
25 of the firm’s future or present clients may be “adverse” or “in dispute” with Tate &  
26 Lyle. (*Id.*) Moreover, even Patton Boggs recognized that its generalized advance  
27 waiver had no teeth, as evidenced by the fact that it twice sought subsequent specific  
28 waivers from Tate & Lyle—in 2002 and a few weeks ago, Tate & Lyle brought the

1 conflict to Squire Patton Boggs's attention. (*Id.*, ¶¶ 12, 18.)

2       Moreover, putting aside *Concat* and the legal inadequacy of the generalized  
3 advance waiver, the simple fact is that it does not apply by the operation of its own  
4 terms. The document expressly provides that it does not apply where the firm has  
5 obtained from the client "sensitive, proprietary, or other confidential information . . .  
6 that, if known to any other such client of ours, could be used by such [adverse]  
7 client to the material disadvantage of your interests." (*Id.*, ¶ 16, Ex. 1) By virtue of  
8 Patton Boggs's regulatory work, Squire Patton Boggs possesses Tate & Lyle's  
9 proprietary and confidential information, including methods of producing HFCS and  
10 financial information relating to the production of HFCS. (*Id.*) Such information  
11 could be used by the Sugar Company Plaintiffs against Tate & Lyle in this action, as  
12 the information pertains to the assertions (and Tate & Lyle's denials) that HFCS is  
13 not "natural" or nutritionally equivalent to refined sugar, and factors into the  
14 calculation of the parties' alleged damages. Thus, by its own terms, the generalized  
15 advance waiver expressly prohibits Squire Patton Boggs's continued representation  
16 in this action. This is the same result mandated by California Rule of Professional  
17 Conduct 3-310(E), which prohibits a lawyer from accepting employment adverse to  
18 a client or former client, without the consent of the client, where the lawyer has  
19 obtained confidential information material to the employment.

20               **2. Squire Patton Boggs's Untimely Ethical Wall Is Not Legally**  
21               **Sufficient to Cure Its Conflict**

22       Squire Patton Boggs urged Tate & Lyle to waive the conflict based on  
23 assurances that an ethical wall would be put in place. An ethical wall, however,  
24 cannot cure a breach of the duty of loyalty, cannot be implemented without client  
25 consent where the lawyers possess material confidential information and, even if it  
26 could, the ethical wall here was not implemented until August 1, 2014, two months  
27 after the conflict arose, thereby making it legally insufficient.

1 “Although an ethical wall may, in certain limited circumstances, prevent a  
2 breach of confidentiality, it *cannot*, in the absence of an informed waiver, cure a law  
3 firm’s breach of its duty of loyalty to its client.” *Concat*, 350 F.Supp.2d at 822  
4 (emphasis added). As discussed above, Squire Patton Boggs’s concurrent  
5 representation of adverse clients is prohibited because it constitutes a breach of the  
6 duty of loyalty, not of the duty of confidentiality. *Flatt*, 9 Cal.4th at 284. “Since the  
7 duty of loyalty is paramount, the prohibition applies even where there is no misuse  
8 of confidential information or other evidence adverse effect.” *Concat*, 350  
9 F.Supp.2d at 822. Thus, as a matter of law, the ethical wall implemented by Squire  
10 Patton Boggs on August 1, 2014, cannot cure its breach of the duty of loyalty, and  
11 automatic disqualification is warranted. *Id.*

12 Further, in cases such as this where the lawyers clearly possess material  
13 confidential information, an ethical wall cannot cure the conflict absent client  
14 consent. *Henriksen v. Great Am. Sav. & Loan*, 11 Cal.App.4th 109, 113 (1992).  
15 Even in cases of subsequent representations where disqualification is based upon a  
16 rebuttable presumption that the tainted attorneys have shared confidential  
17 information about their client with the other attorneys in their firm, the established  
18 law in California still rejects ethical walls. *See Hitachi, Ltd. v. Tantung Co.*, 419  
19 F.Supp.2d 1158 (2006); *Beltran*, 867 F.Supp.2d at 1083-84 (doubting that ethical  
20 screening can prevent disqualification); *Advanced Messaging*, 913 F.Supp.2d 900.

21 Moreover, under the standard utilized by the one California appellate court  
22 that permitted a firm’s ethical screening to rebut the presumption, the ethical wall  
23 implemented by Squire Patton Boggs fails because it was untimely. *Kirk v. First*  
24 *Am. Title Ins. Co.*, 183 Cal.App.4th 776, 810 (2010) (“First, the screen must be  
25 timely imposed; a firm must impose screening measures when the conflict first  
26 arises.”). Here the ethical wall was not established until August 1, 2104, two full  
27 months after the merger was complete. (Proctor-T&L Decl., Ex. 13.) This delay in  
28 the implementation of the ethical wall renders it ineffective as a matter of law.

1 *Concat*, 350 F.Supp.2d at 822 (ethical screen ineffective because it was  
2 implemented three months after conflict arose); *Advanced Messaging*, 913  
3 F.Supp.2d at 911 (screen untimely where it was implemented eight months after  
4 conflict arose); *LaSalle Nat'l Bank v. County of Lake*, 703 F.2d 252, 259 (7th Cir.  
5 1983) (holding that, for an ethical screen to be effective, it must be set up at the time  
6 when the potentially disqualifying event occurred); *Cobb Publ'g, Inc. v. Hearst*  
7 *Corp.*, 907 F.Supp. 1038, 1047 (E.D. Mich. 1995) (finding that a delay of eleven or  
8 eighteen days in establishing an ethical wall is too long).

9 Further, the purported “practical wall” referenced in Squire Patton Boggs’s  
10 initial communications after Tate & Lyle brought the conflict to the law firm’s  
11 attention was not a true ethical wall and, in fact, was quite accidental. The assertion  
12 that a screen existed was based on the representation that “the two legacy firms’  
13 computer systems have not been integrated, documents have been isolated in  
14 different physical office locations, and [Attorney Waltz] has had no discussions with  
15 the [] team working on [this litigation].” (Castelli Decl., ¶ 12, Ex. 2.) This  
16 accidental wall of sorts does not meet the stringent requirements for a legally  
17 effective ethical screen. *See Kirk*, 183 Cal.App.4th at 810 (an effective ethical wall  
18 typically must, among other things: “be timely imposed”; have “prohibitions against  
19 and sanctions for discussing confidential matters”; and have “procedures preventing  
20 a disqualified attorney from sharing in the profits from the representation”).

21 **3. Squire Patton Boggs’s Belated Attempt to Cure the Conflict**  
22 **by Terminating Its Relationship with Tate & Lyle Is**  
23 **Insufficient to Prevent Disqualification**

24 Squire Patton Boggs’s most recent mistreatment of Tate & Lyle—abruptly  
25 terminating the attorney-client relationship after Tate & Lyle refused to waive the  
26 conflict—runs directly afoul of California’s “hot potato” rule, which prohibits  
27 counsel from curing its duty of loyalty problems by terminating its relationship with  
28 one of its clients. *Flatt*, 9 Cal.4th at 288. Such a termination neither cures the

1 conflict nor avoids the automatic disqualification rule. *White*, 993 F.Supp.2d at  
2 1163; *Moreno v. AutoZone, Inc.*, 2007 WL 4287517, at \*6 (N.D. Cal. Dec. 6, 2007)  
3 (“[D]ual representation conflicts cannot be cured by the expedient [severing of] the  
4 relationship with one of the clients.”). Indeed, by unilaterally terminating its  
5 relationship with Tate & Lyle in favor of continued representation of the Sugar  
6 Company Plaintiffs, Squire Patton Boggs further breached its duty of loyalty to Tate  
7 & Lyle. Restatement (Third) of Law Governing Lawyers, § 132 cmt. c (“A  
8 premature withdrawal violates the lawyer’s obligation of loyalty to the existing  
9 client and can constitute a breach of the client-lawyer contract of employment.”).

10       The reason for not permitting a firm to benefit by playing “hot potato” with  
11 its client is intuitive: Without such a rule, a law firm could always avoid  
12 disqualification despite a conflict, simply by withdrawing from its representation of  
13 the less favored or less profitable relationship. *Unified Sewerage Agency of Wash.*  
14 *County v. Jelco Inc.*, 646 F.2d 1339, 1344-45 n.4 (9th Cir. 1981); *see also Truck Ins.*  
15 *Exch.*, 6 Cal.App.4th at 1058-59 (“courts should not allow a law firm to profit from  
16 a conflict of interest which it created”). This would allow “such unethical behavior  
17 [as concurrent representation] to continue unrestricted” and eliminate the incentive  
18 to avoid concurrent representations of adverse interests in the first place. *Truck Ins.*  
19 *Exch.*, 6 Cal.App.4th at 1058.

20       Furthermore, while the rule is designed to apply equally regardless of the  
21 attorney’s motivation, *Flatt*, 9 Cal.4th at 289, Squire Patton Boggs’s unceremonious  
22 dismissal of Tate & Lyle was particularly offensive. The firm justified its  
23 termination by suggesting that the work it performed for Tate & Lyle was  
24 inconsequential, and Attorney Waltz and others could withdraw ““without material  
25 adverse effect on the interests”” of the company. (Castelli Decl., ¶ 22, Ex. 8.) The  
26 law firm proceeded to blame Tate & Lyle for the termination, claiming that it  
27 resulted because “Tate & Lyle will not honor the agreement it made in 1998  
28 inducing Patton Boggs’s representation.” (*Id.* (emphasis added).) Then, Squire



1 Patton Boggs confirmed that the Sugar Company Plaintiffs were more valuable  
2 clients, and the potential prejudice they might face if the law firm withdrew in this  
3 action warrants the termination of services to Tate & Lyle. (*Id.*)

4 Squire Patton Boggs may not play favorites (for financial reasons or  
5 otherwise) in this scenario. Its unilateral termination of its relationship with Tate &  
6 Lyle does not negate its conflict and, consequently, Squire Patton Boggs cannot  
7 escape the automatic disqualification that follows.

8 ***C. The Balance of Interests Confirms the Need for Disqualification***

9 California's *per se* disqualification rule applies in this case and, therefore, the  
10 balancing of interests is irrelevant. Even if it is considered, however, the  
11 "paramount concern must be the preservation of public trust both in the scrupulous  
12 administration of justice and in the integrity of the bar." *State Farm Mut. Auto. Ins.*  
13 *Co. v. Federal Ins. Co.*, 72 Cal.App.4th 1422, 1428 (1999). Thus, a party's right to  
14 its counsel of choice "must yield to the ethical considerations that embody the moral  
15 principles of our judicial process." *Id.* Here, there is no question that Squire Patton  
16 Boggs jeopardized these principals, breaching its duty of loyalty to Tate & Lyle  
17 through the continued representation of the Sugar Company Plaintiffs against Tate  
18 & Lyle in this case. On this basis alone, Squire Patton Boggs should be disqualified.

19 Disqualification is the equitable solution here. Squire Patton Boggs must not  
20 be rewarded for its carelessness. It certainly should not be permitted to extract itself  
21 from a morass of its own making by opting to represent clients in a lucrative  
22 litigation to the detriment of a long-standing client of sixteen years. *See Truck Ins.*  
23 *Exch.*, 6 Cal.App.4th at 1059 (noting that disqualification is based on the premise  
24 "that courts should not allow a law firm to profit from a conflict of interest which it  
25 created").<sup>5</sup>

26  
27 <sup>5</sup> Furthermore, while the final pretrial conference is scheduled to take place on  
28 November 17, 2014, no trial date has been set in this matter. (Dkt. No. 141.) Thus,

1           Moreover, Tate & Lyle should not be penalized for a conflict of interest that it  
2 did not create, and stands to suffer greatly if Squire Patton Boggs is allowed to  
3 continue its representation this matter. In that scenario, Tate & Lyle will have no  
4 choice but to seek new counsel for its regulatory matters, after it has relied on the  
5 legacy firm Patton Boggs for more than sixteen years. Attorney Waltz and other  
6 attorneys from the legacy firm Patton Boggs are deeply entrenched in Tate & Lyle's  
7 business, and have long-standing working relationships with many Tate & Lyle  
8 employees. (Castelli Decl., ¶ 22.) The extensive knowledge of Tate & Lyle's  
9 business that Squire Patton Boggs attorneys have learned in the course of sixteen  
10 years cannot be transferred to a new law firm without Tate & Lyle dedicating  
11 significant time and financial resources. (*Id.*, ¶ 23.) Additionally, Tate & Lyle now  
12 has the added challenge of finding new regulatory counsel immediately and bringing  
13 them up to speed in order to address a looming ninety-day deadline imposed in one  
14 of its matters. (*See* Proctor-T&L Decl., ¶¶ 6, 8.)

15           Finally, as discussed above, Squire Patton Boggs possesses Tate & Lyle's  
16 confidential information, yet it lacks meaningful measures to ensure that this  
17 information does not reach the numerous Squire Patton Boggs attorneys working on  
18 this case. *See supra* at 19-21. The only proper solution to prevent any misuse of  
19 such information is to disqualify Squire Patton Boggs from this action.

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25 \_\_\_\_\_  
26 there is sufficient time for the Sugar Company Plaintiffs to obtain new counsel and  
27 proceed with trial without compromising existing dates set in this action. The  
28 docket also reflects that the Plaintiffs are represented by The Lanier Law Firm PC in  
addition to Squire Patton Boggs.



1 **IV. CONCLUSION**

2 “In the relationship with the client, the lawyer is required above all to  
3 demonstrate loyalty.” Geoffrey C. Hazard, Jr., *Triangular Lawyer Relationships:*  
4 *An Exploratory Analysis*, 1 Geo. J. Legal Ethics 15, 21 (1987). It is this duty of  
5 loyalty that now prevents Squire Patton Boggs from suing its own client in this case.

6 For all of the foregoing reasons, Tate & Lyle respectfully requests that the  
7 Court grant its Motion and disqualify Squire Patton Boggs (US) LLP from  
8 representing Plaintiffs in this action.

9  
10 DATED: August 26, 2014

Respectfully submitted,

11 CALDWELL LESLIE & PROCTOR, PC  
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15 By \_\_\_\_\_/S/  
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