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[Counsel to remaining Defendants joining this motion listed below.]

**UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION**

THINK COMPUTER CORPORATION,  
  
Plaintiff,  
  
v.  
  
DWOLLA, INC.; ACTBLUE, LLC; AIRBNB,  
INC.; POUND PAYMENTS ESCROW  
SERVICES, INC. DBA BALANCED  
PAYMENTS; CLINKLE CORPORATION;  
COINBASE, INC.; COINLAB, INC.;  
FACEBOOK, INC.; FACEBOOK PAYMENTS,  
INC.; GOPAGO, INC.; GUMROAD, INC.;  
SQUARE, INC.; STRIPE, INC.; THE BOARD OF  
TRUSTEES OF THE LELAND STANFORD  
JUNIOR UNIVERSITY; A-GRADE  
INVESTMENTS, LLC; A-GRADE  
INVESTMENTS II, LLC; ANDREESSEN

Case No. 5:13-cv-2054-EJD

**DEFENDANTS' NOTICE OF MOTION  
AND MOTION TO DISMISS CLAIMS  
ONE AND TWO FOR LACK OF  
SUBJECT-MATTER JURISDICTION  
AND FOR FAILURE TO STATE A  
CLAIM UPON WHICH RELIEF CAN  
BE GRANTED;**

**MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT  
THEREOF.**

Hearing Date: January 10, 2014  
Time: 9:00 a.m.  
Place: Courtroom 4  
Judge: The Hon. Edward J. Davila

1 HOROWITZ FUND I, LP; ANDREESSEN  
 2 HOROWITZ FUND I-A, LP; ANDREESSEN  
 3 HOROWITZ FUND I-B, LP; ANDREESSEN  
 4 HOROWITZ FUND II, LP; ANDREESSEN  
 5 HOROWITZ FUND II-A, LP; ANDREESSEN  
 6 HOROWITZ FUND II-B, LP; ANDREESSEN  
 7 HOROWITZ FUND III, LP; ANDREESSEN  
 8 HOROWITZ FUND III (AIV), LP;  
 9 ANDREESSEN HOROWITZ FUND III-A, LP;  
 10 ANDREESSEN HOROWITZ FUND III-B, LP;  
 11 ANDREESSEN HOROWITZ FUND III-Q, LP;  
 12 DIGITAL SKY TECHNOLOGIES, LIMITED;  
 13 DST GLOBAL, LIMITED; DSTG-2 2011  
 14 ADVISORS, LLC; DSTG-2 2011 INVESTORS  
 15 DLP, LLC; DSTG-2 2011 INVESTORS  
 16 ONSHORE, LP; KLEINER PERKINS  
 17 CAUFIELD & BYERS, LLC; KLEINER  
 18 PERKINS CAUFIELD & BYERS XIII, LLC;  
 19 KLEINER PERKINS CAUFIELD & BYERS XIII  
 20 FOUNDERS FUND, LLC; KLEINER PERKINS  
 21 CAUFIELD & BYERS XIV, LLC; KLEINER  
 22 PERKINS CAUFIELD & BYERS XV, LLC;  
 23 SEQUOIA CAPITAL, LLC; SEQUOIA  
 24 CAPITAL NEW PROJECTS, LLC; SEQUOIA  
 25 CAPITAL XII, LP; SC XII MANAGEMENT,  
 26 LLC; SEQUOIA CAPITAL XII PRINCIPALS  
 27 FUND, LLC; SEQUOIA CAPITAL SCOUT  
 28 FUND I, LLC; SEQUOIA CAPITAL SCOUT  
 FUND II, LLC; SEQUOIA CAPITAL U.S.  
 SCOUT FUND III, LLC; SEQUOIA CAPITAL  
 U.S. SCOUT SEED FUND 2013, LP; SEQUOIA  
 TECHNOLOGY PARTNERS XII, LP; UNION  
 SQUARE VENTURES LLC; UNION SQUARE  
 VENTURES OPPORTUNITY FUND, LP;  
 UNION SQUARE VENTURES 2012 FUND, LP;  
 Y COMBINATOR, LLC; Y COMBINATOR  
 FUND I, LP; Y COMBINATOR FUND I GP,  
 LLC; Y COMBINATOR FUND II, LP; Y  
 COMBINATOR FUND II GP, LLC; Y  
 COMBINATOR RE, LLC; Y COMBINATOR  
 S2012, LLC; Y COMBINATOR W2013, LLC;  
 BRIAN CHESKY; MAX LEVCHIN; YURI  
 MILNER; YISHAN WONG,  
  
 Defendants.

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    A. There is no statutory basis for jurisdiction over the state law claims. .... 8

    B. Plaintiff lacks standing under Article III. .... 10

II. CLAIMS ONE AND TWO STATE NO CLAIM FOR RELIEF UNDER CALIFORNIA LAW. .... 12

    A. Plaintiff does not have standing under the UCL. .... 12

    B. Under the UCL, Plaintiff is not entitled to any of the relief it seeks. .... 13

    C. There is no valid UCL claim against any Defendant. .... 14

        1. The Amended Complaint pleads no “unlawful” conduct. .... 14

        2. The Amended Complaint alleges no cognizable “unfairness.” ..... 16

        3. The Plaintiff has not alleged a “fraud” under § 17200. .... 17

    D. Liability against the Investor Defendants under the UCL is precluded by California law. .... 17

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III. LEAVE TO AMEND SHOULD BE DENIED. .... 22

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**DEFENDANTS’ NOTICE OF MOTION & MOTION TO DISMISS CLAIMS ONE AND TWO FOR LACK OF SUBJECT MATTER JURISDICTION AND FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN BE GRANTED; MPA IN SUPPORT**

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**DEFENDANTS’ NOTICE OF MOTION & MOTION TO DISMISS CLAIMS ONE AND TWO FOR LACK OF SUBJECT MATTER JURISDICTION AND FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN BE GRANTED; MPA IN SUPPORT**



**NOTICE OF MOTION AND MOTION TO DISMISS**

TO ALL PARTIES HEREIN AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on November 1, 2013, at 9:00 a.m., or as soon there after as this matter may be heard in Courtroom 4 of the Robert F. Peckham Federal Building, before the Honorable Judge Edward J. Davila, located at 280 South 1st Street, San Jose, CA 95113, the Defendants, as listed below, will and hereby do move this Court pursuant to Fed. R. Civ. P. 12(b)(1) and 12(b)(6) for an order dismissing plaintiff Think Computer Corporation's first and second claims against the Defendants under California Business & Professions Code § 17200 ("UCL") and for unjust enrichment.

The motion will be made on the grounds that this Court lacks subject matter jurisdiction over these claims, that Plaintiff has no standing under the UCL, and that Plaintiff fails to allege facts sufficient to state a claim under the UCL or for unjust enrichment.

This motion is based upon this Notice of Motion and Motion, the attached Memorandum of Points and Authorities in support thereof, the Request for Judicial Notice and exhibits thereto filed concurrently herewith, and on such other materials as the Court may properly consider prior to deciding this motion. A proposed order granting the motion is filed herewith.

The Defendants submitting this motion are Airbnb, Inc.; Balanced, Inc.; Clinkle Corporation; Coinlab, Inc.; Facebook, Inc.; Facebook Payments, Inc.; Gumroad, Inc.; Square, Inc.; The Board of Trustees of the Leland Stanford Junior University; A-Grade Investments, LLC; A-Grade Investments II, LLC; Andreessen Horowitz Fund I, LP; Andreessen Horowitz Fund I-A, LP; Andreessen Horowitz Fund I-B, LP; Andreessen Horowitz Fund II, LP; Andreessen Horowitz Fund II-A, LP; Andreessen Horowitz Fund II-B, LP; Andreessen Horowitz Fund III, LP; Andreessen Horowitz Fund III (AIV), LP; Andreessen Horowitz Fund III-A, LP; Andreessen Horowitz Fund III-B, LP; Andreessen Horowitz Fund III-Q, LP; Digital Sky Technologies, Limited; DSTG-2 2011 Advisors, LLC; DSTG-2 2011 Investors DLP, LLC; DSTG-2 2011 Investors Onshore, LP; Kleiner Perkins Caufield & Byers, LLC; Kleiner Perkins Caufield & Byers XIII, LLC; Kleiner Perkins Caufield & Byers XIII Founders Fund, LLC; Kleiner Perkins Caufield & Byers XIV, LLC; Kleiner Perkins Caufield & Byers XV, LLC;

**DEFENDANTS' NOTICE OF MOTION & MOTION TO DISMISS CLAIMS ONE AND TWO FOR LACK OF SUBJECT MATTER JURISDICTION AND FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN BE GRANTED; MPA IN SUPPORT**

1 Sequoia Capital, LLC; Sequoia Capital New Projects, LLC; Sequoia Capital XII, LP; SC XII  
 2 Management, LLC; Sequoia Capital XII Principals Fund, LLC; Sequoia Capital Scout Fund I,  
 3 LLC; Sequoia Capital Scout Fund II, LLC; Sequoia Capital U.S. Scout Fund III, LLC; Sequoia  
 4 Capital U.S. Scout Seed Fund 2013, LP; Sequoia Technology Partners XII, LP; Y Combinator,  
 5 LLC; Union Square Ventures LLC; Union Square Ventures Opportunity Fund, LP; Union  
 6 Square Ventures 2012 Fund, LP; Y Combinator Fund I, LP; Y Combinator Fund I GP, LLC; Y  
 7 Combinator Fund II, LP; Y Combinator Fund II GP, LLC; Y Combinator RE, LLC; and Y  
 8 Combinator S2012, LLC; Y Combinator W2013, LLC. Brian Chesky; Max Levchin; Yuri  
 9 Milner; and Yishan Wong.<sup>1</sup>

10  
 11 **MEMORANDUM OF POINTS AND AUTHORITIES**

12 Defendants, as defined below, respectfully submit this memorandum of points and  
 13 authorities in support of their motion to dismiss the first and second claims in the Amended  
 14 Complaint of Plaintiff Think Computer Corporation (“TCC” or “Plaintiff”). In this brief, the  
 15 first and second claims are collectively referred to as the “state law claims.”

16 **STATEMENT OF ISSUES TO BE DECIDED**

17 This is a frivolous action brought by a failed business against its purported competitors  
 18 and their investors.

19 Plaintiff tried, and failed, to launch a “virtual wallet” business called “FaceCash.”  
 20 Unable or unwilling to complete the application process for an operating license under  
 21 California’s Money Transmission Act (“MTA”), and purportedly “threatened with  
 22 incarceration” by California state officials responsible for administering the MTA, Plaintiff’s  
 23 founder and CEO, Aaron Greenspan, chose to shutter FaceCash on June 30, 2011. Soon after  
 24

25  
 26 <sup>1</sup> The Defendants submitting this motion include all Defendants named in this action except  
 27 (1) Defendants Coinbase, Inc., Dwolla, Inc., and Stripe, Inc. (the “Lanham Defendants”), which  
 28 are the only Defendants named in Plaintiff’s Third Cause of Action; and (2) Defendants  
 GoPago, Inc. and DST Global, Limited. The Lanham Defendants are submitting a joinder to  
 this motion as well as a separate motion to dismiss all causes of action as against them.

1 ceasing operations, Mr. Greenspan filed suit in this Court against a suite of California  
2 officials—including the Governor and the Attorney General—seeking the abrogation of the  
3 MTA on the grounds that the law is “onerous” and “unconstitutional,” and claiming that Mr.  
4 Greenspan was personally threatened by the deputy commissioner of the California agency then  
5 known as the Department of Financial Institutions (“DFI”).

6 Eighteen months later, having had little success in his action against government  
7 officials, Mr. Greenspan now seeks to spread the blame for TCC’s failure to a group of  
8 technology companies and a university that supposedly competed with FaceCash (the “Operator  
9 Defendants”). He has also sued a group of venture capital funds and individual investors (the  
10 “Investor Defendants;” together with the Operator Defendants, the “Defendants”). Plaintiff  
11 claims that the Operator Defendants, with funding from the Investor Defendants, flout the  
12 MTA’s licensing requirements. In Plaintiff’s estimation, this activity entitles TCC to relief  
13 under § 17200 of California’s Unfair Competition Law (“UCL”) and to recover the “unjust  
14 enrichment” Defendants have supposedly reaped.

15 These claims fail at every level.

16 First, this Court does not have subject matter jurisdiction over the state law claims (UCL  
17 and unjust enrichment). Plaintiff has brought exclusively state-law claims against non-diverse  
18 parties. No substantial question of federal law must be resolved to adjudicate these claims. And  
19 there is no basis for supplemental jurisdiction, since the one federal claim in the complaint—a  
20 Lanham Act claim asserted against only three of the Operator Defendants—relies on an entirely  
21 distinct set of factual allegations, making it a separate “case or controversy.” And in any case,  
22 having alleged no legally cognizable harm, Plaintiff lacks standing under Article III.

23 Second, even if there were jurisdiction, TCC has no standing to sue in any court, federal  
24 or state. The UCL only provides redress to a plaintiff who has been deprived of a vested  
25 pecuniary interest by a defendant’s action. But TCC identifies no such vested pecuniary  
26 interest, only speculative harms such as “diminished future earnings” allegedly caused by the  
27 Operator Defendants’ operations. The Amended Complaint, however, makes clear that TCC  
28

1 chose to shut down its business because of the actions of California officials, not because of any  
2 “unfair competition” by any of the Defendants.

3 Third, even if it could overcome the jurisdictional and standing deficiencies in the  
4 Amended Complaint, which it cannot, TCC has failed to allege any facts that would support a  
5 legally cognizable claim for relief. The Operator Defendants’ licensure status under the MTA is  
6 not grounds for a UCL violation. And the Investor Defendants are particularly misplaced in this  
7 lawsuit: California law makes plain that there is no secondary liability under the UCL statute,  
8 and there are no allegations whatsoever supporting any plausible theory of piercing the  
9 corporate veil.

10 California’s UCL does not create a generalized insurance scheme whereby failed  
11 businesses (and their frustrated owners) can claim imagined “losses” from successful businesses  
12 that are purported competitors. Even more so, the UCL does not permit suits against legitimate  
13 investors who make reasoned decisions not to invest in a business that later fails. For these  
14 reasons and the others explained below, this Court should dismiss Plaintiff’s first and second  
15 claims, without leave to amend.

### 16 **STATEMENT OF RELEVANT FACTS**

17 Plaintiff describes itself as a “money service business” (“MSB”) that was founded in  
18 April 2010. *See* Amended Complaint (“AC”) ¶¶ 2, 47. Plaintiff developed a virtual wallet  
19 platform called “FaceCash,” which purportedly enabled its users to pay for goods and services  
20 through their smartphones. AC ¶¶ 6, 46.

21 Also in 2010, California enacted the Money Transmission Act of 2010 (“MTA”), Cal.  
22 Fin. Code §§ 2000, *et seq.*, which took effect on January 1, 2011. AC ¶¶ 33–34, 36. The MTA  
23 applies to “money transmitters wishing to hold and transmit funds domestically or  
24 internationally,” and imposes certain licensing, capitalization, and insurance requirements on  
25 those businesses. AC ¶ 37. Prior to the 2010 Act, California did not impose licensing  
26 requirements on domestic money transmitters. AC ¶ 35. Under the 2010 Act, some money  
27 transmitters are exempt from the law altogether. AC ¶ 106; Cal. Fin. Code §§ 2010–2011.  
28

**DEFENDANTS’ NOTICE OF MOTION & MOTION TO DISMISS CLAIMS ONE AND TWO FOR LACK OF SUBJECT MATTER  
JURISDICTION AND FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN BE GRANTED; MPA IN SUPPORT**

1 Other entities that might otherwise be viewed as money transmitters are not required to be  
2 licensed because they act as agents of licensees or of entities who are exempt from the MTA.  
3 AC ¶ 106; Cal. Fin. Code § 2030. Additionally, the MTA permits unlicensed money  
4 transmitters otherwise covered by the law to operate after July 1, 2011 so long as such entities  
5 have filed license applications with the DFI. *See* AC ¶ 36.

6 After deciding not to complete the required application process to obtain a license, TCC  
7 chose to shut down its payment platform on June 30, 2011—the day before the MTA became  
8 enforceable against existing domestic money transmitters—allegedly after “the California DFI  
9 threatened [TCC’s] officers with incarceration for continuing to operate as an MSB.” AC ¶ 48.  
10 Plaintiff promptly began a campaign of litigation. On November 14, 2011, TCC filed suit in  
11 this Court against Robert Venchiarutti, Deputy Commissioner of the DFI, and a host of other  
12 California state officials, alleging that their enforcement of the MTA against TCC caused  
13 “damage to Plaintiff’s reputation, business operations, competitive edge, and earnings.”  
14 Request for Judicial Notice (“RJN”), Ex. 2, *TCC v. Venchiarutti* (“*Venchiarutti*”), No. 11-cv-  
15 05496 (N.D. Cal.), Complaint (Doc. 23) ¶ 6.<sup>2</sup> Advocating the abrogation of the MTA as  
16 “unconstitutional” and “onerous,” and arguing that the MTA should not be enforced, *id.* ¶¶ 82-  
17 83, TCC’s *Venchiarutti* complaint blamed California’s regulatory regime itself, as well as the  
18 California regulators who are responsible for its enforcement, for the purported “forced  
19 shutdown of its operations related to FaceCash,” Ex. 3, *Venchiarutti* AC ¶ 72; *see also id.* ¶ 57  
20 (alleging that state regulators “forbade Think from conducting business in the State of  
21 California”). The *Venchiarutti* complaints make no mention of the Defendants that TCC has  
22 sued in this action as having any role in TCC’s cessation of operations.

23 Nearly a year and a half after suing state officials over the demise of TCC, Plaintiff’s  
24 chief executive, Aaron Greenspan, decided that TCC should also sue its supposed competitors,  
25 the Operator Defendants. TCC also named numerous entities and individuals, the Investor  
26 Defendants, who had invested in the Operator Defendants. Although cast as a complaint for

27 \_\_\_\_\_  
28 <sup>2</sup> All exhibits to the Request for Judicial Notice are cited hereinafter as “Ex. \_\_\_\_.”

1 violation of the UCL, Plaintiff’s original pro se pleading revealed the real cause of Mr.  
2 Greenspan’s pique to be the Operator Defendants’ decision to continue their businesses while  
3 accommodating themselves to the MTA, rather than joining TCC’s crusade against the state of  
4 California. *See* Ex. 1, Compl. ¶ 44. The original complaint also clarified that Mr. Greenspan’s  
5 real dispute with the Investor Defendants was their (reasonable) exercise of business judgment  
6 not to invest in his now-failed business. *See* Ex. 1, Compl. ¶¶ 49–50 (alleging that the plaintiff  
7 had not “been able to convince [Investor Defendants] to contribute capital” to its business, but  
8 “these same investors proceeded to invest hundreds of millions of dollars in other companies”).

9 On June 21, 2013, Plaintiff—now represented by counsel per an Order to Show Cause  
10 issued by this Court—filed the present Amended Complaint. It largely mimics the original  
11 pleading, alleging that the Operator Defendants somehow competed with TCC’s virtual wallet  
12 platform because they acted in some way as businesses that transmitted money. The Amended  
13 Complaint’s underlying claim against the Operator Defendants is that, “[b]y failing to comply  
14 with applicable laws [i.e., the MTA] ... [the Operator Defendants] have enjoyed and continue to  
15 enjoy an unfair advantage over Plaintiff in competition for customers and market share.”  
16 AC ¶ 3; *compare* Ex. 3, *Venchiarutti* AC ¶ 49. The Amended Complaint does not, however,  
17 allege a single fact that would support a conclusion that any of the Operator Defendants did  
18 anything to cause TCC to lose even a single customer, let alone shut down its business. Indeed,  
19 both the Amended Complaint here and the *Venchiarutti* complaint blame TCC’s shutdown on  
20 the actions of California regulators.

21 The Amended Complaint also targets the Investor Defendants for supposed unfair  
22 competition, although it affirmatively acknowledges that the Investor Defendants are not  
23 providers of virtual wallets or otherwise money transmission businesses. *See* AC ¶ 82. Nor  
24 does Plaintiff allege that the Investor Defendants are subject to the licensing requirements or  
25 any other provision of the MTA. Plaintiff instead premises the Investor Defendants’ alleged  
26 liability on their choosing not to invest in TCC, and their supposed “unbridled control” over the  
27 Operator Defendants, AC ¶ 95, “directing the [Operator]-Defendants ... to compete unfairly and  
28 illegally with Plaintiff,” AC ¶ 4. Yet, nowhere does the Amended Complaint specify *how* any

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1 particular Investor Defendant actually exercised “unbridled control” over any particular  
 2 Operator Defendant, either with regard to their money transmission businesses in general, or  
 3 licensing under the MTA in particular. Indeed, the pleading is devoid of *any* factual allegations  
 4 whatsoever regarding actions taken by any Investor Defendant. Plaintiff only alleges that  
 5 certain individuals associated with some of the Investor Defendants hold seats on the boards of  
 6 certain Operator Defendants. AC ¶ 97.

7 In claim one of the Amended Complaint, Plaintiff alleges that the Defendants are liable  
 8 under California’s Unfair Competition Law (the “UCL” or “§ 17200”), Bus. & Prof.  
 9 Code §§ 17200, *et seq.* See AC ¶¶ 105–113 (First Cause of Action). In claim two, Plaintiff  
 10 alleges that the Defendants are liable under a common-law theory of unjust enrichment—the  
 11 Operator Defendants for having “received profits” and the Investor Defendants for having  
 12 “received ... money in the form of returns on investments made in [Operator] Defendants.” AC  
 13 ¶¶ 116, 117; *see id.* ¶¶ 114–117 (Second Cause of Action).<sup>3</sup> Plaintiff seeks compensatory  
 14 “damages,” “punitive damages,” and injunctive relief in its prayer for relief. AC at 32 (Prayer  
 15 for Relief ¶¶ A, B, C).

## 16 ARGUMENT

17 The state law claims must be dismissed under Federal Rule of Civil Procedure 12(b)(1),  
 18 because there is no basis for federal subject matter jurisdiction over those claims against the  
 19 Defendants under either Article III or any jurisdictional statute. *See Wah Chang v. Duke Energy*  
 20 *Trading & Mktg., LLC*, 507 F.3d 1222, 1225 (9th Cir. 2007); *see also Campbell v. Stein*, 314 F.  
 21 App’x 976, 977 (9th Cir. 2009). “If the court determines at any time that it lacks subject-matter  
 22 jurisdiction, the court *must* dismiss the action.” Fed. R. Civ. P. 12(h)(3) (emphasis added).

23 The state law claims must also be dismissed under Rule 12(b)(6), with prejudice. To  
 24 withstand a motion to dismiss under Rule 12(b)(6), a plaintiff must proffer “more than an  
 25 unadorned, the-defendant-unlawfully-harmed-me accusation.” *Ashcroft v. Iqbal*, 556 U.S. 662,  
 26

27 <sup>3</sup> Claim three is a Lanham Act claim asserted against Defendants Dwolla, Inc.; Stripe, Inc.; and  
 28 Coinbase, Inc. (the “Lanham Defendants”)—based on separate allegations. *See, e.g.*, AC ¶ 118-  
 133. The Lanham Defendants are moving to dismiss separately.

1 678 (2009). The complaint must “contain sufficient factual matter, accepted as true, to state a  
 2 claim to relief that is plausible on its face.” *See id.* at 677–81; *Bell Atl. Corp. v. Twombly*, 550  
 3 U.S. 544, 570 (2007). “[T]hreadbare recitals of a cause of action’s elements, supported by mere  
 4 conclusory statements,” are “not entitled to the assumption of truth.” *Iqbal*, 556 U.S. at 663–64.  
 5 The Amended Complaint fails to state a claim against the Defendants on the facts alleged  
 6 because (1) Plaintiff has no standing under the UCL; (2) the UCL does not permit the relief  
 7 Plaintiff seeks; (3) the Amended Complaint has not alleged a violation of the MTA against the  
 8 Operator Defendants or the Investor Defendants; (4) the Investor Defendants cannot be held  
 9 secondarily liable for any claim against the Operator Defendants; and (5) there is no viable  
 10 claim for “unjust enrichment.”

11  
 12 **I. THIS COURT DOES NOT HAVE SUBJECT MATTER  
 JURISDICTION OVER THE STATE LAW CLAIMS.**

13  
 14 Demonstrating jurisdiction is the Plaintiff’s affirmative burden. *See Stock W., Inc. v.*  
 15 *Confederated Tribes of Colville Reservation*, 873 F.2d 1221, 1225 (9th Cir. 1989) (explaining  
 16 that federal court’s power to adjudicate is presumed missing “in a particular case unless the  
 17 contrary affirmatively appears”); *see also Kokkonen v. Guardian Life Ins. Co. of Am.*, 511 U.S.  
 18 375, 377 (1994) (reciting presumption that “cause lies outside this limited jurisdiction, and the  
 19 burden of establishing the contrary rests upon the party asserting jurisdiction”). On its face,  
 20 Plaintiff’s pleading falls short of establishing standing under any jurisdictional statute, much  
 21 less under Article III of the United States Constitution.

22 **A. There is no statutory basis for jurisdiction over the state law claims.**

23 The Amended Complaint’s only asserted statutory basis for federal jurisdiction is 28  
 24 U.S.C. § 1331, the federal question statute.<sup>4</sup> *See* AC ¶ 31. For a claim to arise under federal  
 25 law, “a plaintiff’s well-pleaded complaint must establish either (1) that federal law creates the

26  
 27 <sup>4</sup> Plaintiff has not, nor could it, alleged diversity jurisdiction under 28 U.S.C. § 1332 with regard  
 28 to its claims against the Defendants. *See* AC ¶¶ 6–30 (alleging that the Plaintiff and all but four  
 Defendants are citizens of California).



1 cause of action or (2) that the plaintiff’s asserted right to relief depends on the resolution of a  
2 substantial question of federal law.” *K2 Am. Corp. v. Roland Oil & Gas, LLC*, 653 F.3d 1024,  
3 1029 (9th Cir. 2011); *see Muller v. Auto Mission, LTD.*, No. 13-cv-00304, 2013 U.S. Dist.  
4 LEXIS 67886, at \*9 (N.D. Cal. May 13, 2013) (“Federal jurisdiction exists only when a federal  
5 question is presented on the face of the plaintiff’s properly pleaded complaint.”). Here, though,  
6 the UCL and unjust enrichment claims against the Defendants plainly arise under California  
7 law, not federal law. Nor does the Amended Complaint identify any substantial federal question  
8 that must be resolved to pass judgment on the UCL or unjust enrichment claims.

9 Plaintiff also has not alleged supplemental jurisdiction under 28 U.S.C. § 1367 over the  
10 state law claims. Even if it had done so, Plaintiff’s Lanham Act claim against three defendants,  
11 *see* AC ¶¶ 118–133, is insufficient to establish supplemental jurisdiction against any of the  
12 remaining Defendants. “[A] district court may only assert supplemental jurisdiction over claims  
13 between non-diverse parties when those claims arise out of the ‘same transaction or occurrence’  
14 as the claim over which the court has unquestioned federal jurisdiction.” *Great Am. Ins. Co. v.*  
15 *Chang*, No. 12-cv-00833, 2013 U.S. Dist. LEXIS 54013, at \*8 (N.D. Cal. Apr. 15, 2013).  
16 Therefore, for the Court to exercise supplemental jurisdiction over a Defendant based on the  
17 Lanham Act claims, they must comprise the same “case or controversy” as the state-law claim  
18 against that Defendant. 28 U.S.C. § 1367; *see also United Mine Workers of Am. v. Gibbs*, 383  
19 U.S. 715, 725 (1966); *Stevedoring Servs. of Am. v. Eggert*, 953 F.2d 552, 558 (9th Cir. 1992)  
20 (requiring the same “nucleus of operative fact” between claims).

21 The state law claims do not constitute a single case or controversy with the Lanham Act  
22 claim. The Lanham Act claim, which is tacked on to the end of the Amended Complaint, is  
23 based on allegations that the Lanham Defendants made specific representations about their  
24 particular businesses that “deceived” both the public *and the Investor Defendants*—causing  
25 certain Investor Defendants to “infus[e]” the three Lanham Defendants with “venture capital.”  
26 *See* AC ¶¶ 126, 131, 133. In contrast, the state law claims allege the Operator Defendants’  
27 allegedly unlicensed activity under the MTA (allegedly funded by the Investor Defendants)  
28 undercut Plaintiff’s business. AC ¶ 113. These are different alleged harms with different

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1 alleged victims. Moreover, asserting that certain Investor Defendants were victims for purposes  
 2 of the Lanham Act claim, but perpetrators for purposes of Plaintiff's state-law claims,  
 3 necessarily means that the resolution of the matters turns on different and conflicting operative  
 4 facts. *See Peacock v. Thomas*, 516 U.S. 349, 356 (1996) ("The claims in these cases have little  
 5 or no factual or logical interdependence, and, under these circumstances, no greater efficiencies  
 6 would be created by the exercise of federal jurisdiction over them.").

7 **B. Plaintiff lacks standing under Article III.**

8 "An Article III federal court must ask whether a plaintiff has suffered sufficient injury to  
 9 satisfy the 'case or controversy' requirement of Article III of the U.S. Constitution. To satisfy  
 10 Article III standing, plaintiff must allege: (1) an injury in fact that is concrete and particularized,  
 11 as well as actual and imminent; (2) that the injury is fairly traceable to the challenged action of  
 12 the defendant; and (3) that it is likely (not merely speculative) that injury will be redressed by a  
 13 favorable decision." *Thomas v. Costco Wholesale Corp.*, 12-cv-02908, 2013 U.S. Dist. LEXIS  
 14 51189, at \*5 (N.D. Cal. Apr. 9, 2013) (Davila, J.) (citing *Friends of the Earth, Inc. v. Laidlaw*  
 15 *Env'tl. Servs. (TOC), Inc.*, 528 U.S. 167, 180–81 (2000); *Lujan v. Defenders of Wildlife*, 504  
 16 U.S. 555, 561–62 (1992)). Plaintiff alleges none of these things.

17 As for injury, Plaintiff alleges that Defendants' conduct resulted in TCC's having fewer  
 18 customers and market share, AC ¶ 113, and diminished future earnings, AC ¶ 113. There is  
 19 nothing "concrete and particularized" about these claimed losses. Plaintiff also alleges that it  
 20 was "harmed" by increased business and lobbying expenses, AC ¶¶ 53, 113, incurred on efforts  
 21 to abolish "the California MTA and other money transmission laws." AC ¶ 53. These are  
 22 voluntary political activities Plaintiff itself chose to undertake—not some "harm" imposed by  
 23 any Defendant. *See Clapper v. Amnesty Intern. USA*, 133 S. Ct. 1138, 1155 (2013) (a plaintiff  
 24 "cannot manufacture standing by incurring costs in anticipation of non-imminent harm").

25 Moreover, Plaintiff's alleged injuries are not fairly traceable to Defendants' conduct  
 26 because Plaintiff itself admits that it "pulled its payment services from all of its customers"  
 27 because the "*California DFI* threatened Plaintiff's officers with incarceration for continuing to  
 28

1 operate as an MSB.” AC ¶ 48 (emphasis added).<sup>5</sup> In other words, Plaintiff admits that it had,  
 2 and continues to have, no prospect of operating in California, regardless of the licensure status  
 3 of the Operator Defendants under the MTA, and regardless of whether the Investor Defendants  
 4 invested in the Operator Defendants.

5 Causation is impossible in any event because of the *timing* of the alleged wrongdoing  
 6 and harm. Plaintiff decided to shut down its payment platform as of June 30, 2011. AC ¶ 48;  
 7 *see also* AC ¶ 50. But the Amended Complaint contends that the MTA’s licensing deadline was  
 8 July 1, 2011, the day *after* Plaintiff voluntarily withdrew from the money transmission market.  
 9 AC ¶ 81. Hence, based on Plaintiff’s own timeline, it cannot be that any alleged “unlawful”  
 10 operation by any of the Defendants subsequent to the licensing deadline caused harm to  
 11 Plaintiff’s already-ceased business operations. *Gentges v. Trend Micro Inc.*, No. 11-cv-05574,  
 12 2012 U.S. Dist. LEXIS 94714, at \*13–14 (N.D. Cal. July 9, 2012) (dismissing on “traceability”  
 13 grounds where plaintiff’s complaint demonstrated defendant’s “complete lack of involvement”  
 14 in the transactions that purportedly caused plaintiff’s injuries); *cf.* RJN, Ex. 3, *Venchiarutti* AC ¶  
 15 42 (“Up until the deadline, Plaintiff’s average daily money transmission volume was close to  
 16 zero as Plaintiff had only successfully finished the merchant side of the product two days  
 17 prior.”).

18 As Plaintiff’s alleged injury is not traceable to any conduct by Defendants, necessarily  
 19 there is nothing that a decision of this Court could do to remedy the alleged harms here. *See*  
 20 *Chandler v. State Farm Mut. Auto. Ins. Co.*, 598 F.3d 1115, 1122 (9th Cir. 2010) (for Article III  
 21 standing, “plaintiff must show that her injury will likely be redressed by a favorable decision”).  
 22

23 <sup>5</sup> *See also Venchiarutti*, AC ¶ 8 (“[W]ithout the ability to file an application for licensure with a  
 24 reasonable chance of approval by the DFI, Plaintiff ceased operations in California and  
 25 nationwide. This caused damage to Plaintiff’s reputation, business operations, competitive  
 26 edge, and earnings.”); *id.* ¶ 72 (alleging that the plaintiff “has been prevented from filing an  
 27 application for licensure” by California regulators because it “would fail to meet the DFI’s  
 28 unwritten criteria for licensure if it attempted to continue the application process”); RJN, Ex. 4,  
*Venchiarutti*, Pl.’s Opp. MTD, at 3 (Doc. 25) (Feb. 28, 2012) (“Plaintiff has alleged ... not only  
 that the MTA is facially unconstitutional, but also that the MTA and the State Defendants’  
 actions in applying such regulatory scheme to Plaintiff have already caused Plaintiff present and  
 continuing harm and forced him out of the business of money transmission.”).

1 Because this Court lacks subject matter jurisdiction over the state law claims, claims one  
2 and two must be dismissed. *See* Fed. R. Civ. P. 12(h)(3).

3 **II. CLAIMS ONE AND TWO STATE NO CLAIM**  
4 **FOR RELIEF UNDER CALIFORNIA LAW.**

5 Even if Plaintiff could overcome the threshold jurisdictional question, the state law  
6 claims still fail. First, Plaintiff has no standing to sue under the UCL because it can identify no  
7 non-speculative harm cognizable under § 17200 that was caused by the Defendants. Second,  
8 the UCL does not allow for the relief Plaintiff seeks. Third, Plaintiff does not have any  
9 plausible UCL claim on the merits against any Defendant. Fourth, the law is clear that the  
10 Investor Defendants cannot be held vicariously liable for the alleged wrongs of the Operator  
11 Defendants. Fifth, Plaintiff has no viable claim for “unjust enrichment.”

12 **A. Plaintiff does not have standing under the UCL.**

13 Flowing from its failure to allege Article III standing, Plaintiff’s allegations also do not  
14 establish standing under the UCL. *See Kwikset Corp. v. Superior Court*, 51 Cal. 4th 310, 320–  
15 21 (2011); *cf.* UCL § 17204 (standing to pursue private action under UCL limited to “a person  
16 who has suffered injury in fact and has lost money or property as a result of the unfair  
17 competition”). As explained in Section I.B, *supra*, the Amended Complaint does not allege  
18 sufficient facts that, if proven, would establish that TCC suffered any particularized, non-  
19 conjectural injury caused by any Defendant. *See Kwikset*, 51 Cal 4th at 322 (citing *Lujan v.*  
20 *Defenders of Wildlife*, 504 U.S. 555, 560 (1992)). Specifically, Plaintiff admits that it  
21 voluntarily shut down its payments business in June, 2011 (prior to Defendants’ alleged  
22 wrongdoing), and has no real prospect of operating a licensed money transmission business in  
23 California, regardless of any Defendant’s actions. This alone defeats standing under the UCL:  
24 any causal connection is broken when a complaining party would suffer the same harm  
25 regardless of a defendant’s actions. *Troyk v. Farmers Grp., Inc.*, 171 Cal. App. 4th 1305, 1349  
26 (2009); *Daro v. Superior Court*, 151 Cal. App. 4th 1079, 1099 (2007).

1           Moreover, the UCL’s standing requirements are even more stringent than the Article III  
2 standard; only economic harm can establish injury-in-fact under the UCL. *Hinojos v. Kohl’s*  
3 *Corp.*, No. 11-cv-055793, 2013 U.S. App. LEXIS 10185, at \*9–10 n.3 (9th Cir. May 21, 2013)  
4 (standing under UCL requires “some form of economic injury”). Non-pecuniary harm does not  
5 suffice. *TrafficSchool.com, Inc. v. Edriver Inc.*, 653 F.3d 820, 825 n.1 (9th Cir. 2011). Plaintiff  
6 here alleges that Defendants’ conduct resulted in TCC’s having fewer customers and market  
7 share, AC ¶ 113, and diminished future earnings, AC ¶ 113. Such conjectural losses cannot be  
8 recovered under the UCL. *See Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal. 4th 1134,  
9 1143–53 (2003) (requiring UCL plaintiff to demonstrate a particularized, vested economic  
10 benefit of which it was deprived by alleged wrongful conduct of defendant).

11           **B. Under the UCL, Plaintiff is not entitled to any of the relief it seeks.**

12           Related to the standing issue, Plaintiff’s Prayer for Relief is flawed in that California law  
13 does not permit Plaintiff the remedies it seeks. *See* AC at 32 (Prayer for Relief). Plaintiff asks  
14 for an award of “damages,” *id.*, but restitution is the only monetary relief available under UCL  
15 § 17200. *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal. 4th 1134, 1144 (2003). In order  
16 to obtain *restitution* under § 17200, a plaintiff must plausibly allege that it is seeking the  
17 recovery of “money or property in which [it] has a vested interest.” *Lozano v. AT&T Wireless*  
18 *Servs., Inc.*, 504 F.3d 718, 733 (9th Cir. 2007). To the extent that TCC seeks the award of the  
19 Operator Defendants’ alleged “profits,” AC ¶ 116, or Investor Defendants’ alleged “returns on  
20 investments,” AC ¶ 117, nowhere in the Amended Complaint does Plaintiff allege that it has a  
21 vested interest in money that any of the Defendants may have earned.

22           Plaintiff’s request for “punitive damages” is also patently unavailable under § 17200.  
23 *Almasi v. Equilon Enters., LLC*, No. 10-cv-03458, 2012 U.S. Dist. LEXIS 128623, at \*30 (N.D.  
24 Cal. Sept. 10, 2012) (Davila, J.) (citing *Korea Supply*, 29 Cal. 4th at 1144–45).

25           Finally, even if Plaintiff had standing and a plausible claim (which it does not), an  
26 injunction against any Defendant, AC at 32 (Prayer for Relief ¶ A), would be overbroad and  
27 impractical. Plaintiff cannot show that the balance of equities favors granting an injunction or  
28

1 that it would be in the public interest to do so. *See Brady v. United of Omaha Life Ins. Co.*, 902  
 2 F. Supp. 2d 1274, 1281 (N.D. Cal. 2012) (stating standard for injunctive relief). Plaintiff’s  
 3 prayer that the Court enjoin the Investor Defendants from “investing in money transmission  
 4 activity,” AC at 32 (Prayer for Relief ¶ A), is especially groundless—in effect, this is a demand  
 5 that the Court inhibit lawful investment activity with no demonstrated causal connection to any  
 6 ongoing harm suffered by Plaintiff. *See, e.g., Clerkin v. MyLife.com, Inc. (“Clerkin II”)*, No.  
 7 11-cv-00527, 2011 U.S. Dist. LEXIS 96735, at \*5–7 (N.D. Cal. Aug. 29, 2011) (dismissing  
 8 claim seeking injunction against investors in allegedly law-breaking company).<sup>6</sup>

9 **C. There is no valid UCL claim against any Defendant.**

10 Even if Plaintiff could establish standing, the Amended Complaint sets out no legally  
 11 cognizable substantive claim under the UCL. “To establish a violation of Section 17200, a  
 12 plaintiff may establish a violation under any one of three prongs,” namely, by showing the  
 13 defendant’s business practices to be “unlawful, unfair or fraudulent.” *Baldoza v. Bank of Am.*,  
 14 *N.A.*, No. 12-cv-05966, 2013 U.S. Dist. LEXIS 34323, at \*46–47 (N.D. Cal. Mar. 12, 2013).  
 15 The Amended Complaint establishes no such practice on the part of either the Operator  
 16 Defendants or the Investor Defendants.

17 **1. The Amended Complaint pleads no “unlawful” conduct.**

18 “To state a cause of action based on an ‘unlawful’ business act or practice under the  
 19 UCL, a plaintiff must allege facts sufficient to show a violation of some underlying law.”  
 20 *Baldoza*, 2013 U.S. Dist. LEXIS 34323, at \*46. Plaintiff alleges that the Operator Defendants  
 21 violated “the California MTA and ... [18 U.S.C. §] 1960, as well as the federal Bank Secrecy  
 22

23 <sup>6</sup> Furthermore, as to defendants Square, Inc. and Facebook Payments Inc., TCC admits that both  
 24 companies are currently licensed to engage in money transmission activity. *See* AC ¶¶ 69, 72,  
 25 104. Thus, the injunctive relief TCC seeks—enjoining Operator Defendants “from engaging in  
 26 money transmission activity without proper licensure”—does not and cannot apply to either  
 27 Square or Facebook Payments. *See, e.g., Brosnan v. Tradeline Solutions, Inc.*, 681 F. Supp. 2d  
 28 1094, 1103 (N.D. Cal. 2010) (“[T]here is no basis for injunctive relief [under Section 17200]  
 because ... Defendant is no longer in the business of selling tradelines.”); *Bronson v. Johnson & Johnson, Inc.*, No. 12-cv-04184, 2013 U.S. Dist. LEXIS 24029, at \*5 n.2 (N.D. Cal. Apr. 16, 2013). (finding defendants’ discontinuation of products “renders moot Plaintiffs’ request for injunctive relief related to those products” in context of Section 17200 claim).

1 Act and the laws of other states and territories that require licenses for money transmission.”  
 2 AC ¶ 75.

3 Plaintiff’s naked assertion of “unlawfulness” is insufficient as a pleading matter. There  
 4 is no factual foundation to Plaintiff’s allegations: Plaintiff has “alleged,” but not “shown” that it  
 5 is entitled to relief. *Ashcroft v. Iqbal*, 556 U.S. 662, 679 (2009). Plaintiff has named thirteen  
 6 Operator Defendants without pleading facts showing how any one (much less all) of them is  
 7 operating in violation of the MTA. In particular, Plaintiff has not alleged that any of the  
 8 Operator Defendants failed to do one of the following, any of which would satisfy the MTA’s  
 9 licensing requirements: (1) file an application for licensure, (2) associate its operations with a  
 10 licensed operator, or (3) determine, independently or via discussion with the DFI, that its  
 11 products are or were exempt from the MTA’s licensing requirements altogether. *See* AC ¶ 106.

12 Plaintiff also fails to ground an unlawfulness claim on other statutes it cites.<sup>7</sup> Without an  
 13 underlying violation of the MTA by the Operator Defendants, Plaintiff’s claim of UCL liability  
 14 based on a criminal provision of the Patriot Act, 18 U.S.C. § 1960, necessarily fails.<sup>8</sup> AC ¶ 40.

15 As for the Investor Defendants, Plaintiff alleges that they too violated “the California  
 16 MTA and [18 U.S.C.] Section 1960.” AC ¶ 99. But the Investor Defendants cannot have  
 17 violated the MTA because they are not subject to that law, which governs money transmission  
 18 businesses, not investors in such businesses. MTA § 2030 (“A person shall not engage in the  
 19 business of money transmission in this state [*i.e.*, California], or advertise, solicit, or hold itself  
 20

21 \_\_\_\_\_  
 22 <sup>7</sup> The Amended Complaint also makes passing references to two federal anti-money laundering  
 23 statutes, 31 U.S.C. § 5316 and 31 U.S.C. § 5318. *See* AC ¶¶ 109–10. But there are no factual  
 24 allegations pertaining to those statutes. To the extent TCC bases its UCL claims on alleged  
 25 violations of these anti-money laundering statutes, those claims should be dismissed because the  
 26 Amended Complaint lacks any facts to support them.

27 <sup>8</sup> 18 U.S.C. § 1960 provides, “Whoever knowingly conducts, controls, manages, supervises,  
 28 directs, or owns all or part of an unlicensed money transmitting business, shall be fined ... or  
 imprisoned.” The elements of the crime are “(1) knowingly operating a money transmitting  
 business, (2) which affects interstate or foreign commerce, (3) is unlicensed under state law, (4)  
 when state law requires a license, and (5) state law punishes lack of a license as a misdemeanor  
 or a felony.” *United States v. Emilor, S.A.*, No. 07-cr-1, 2008 U.S. Dist. LEXIS 112865, at \*21  
 (E.D. Tex. Apr. 30, 2008).

1 out as providing money transmission in this state, unless the person is licensed or exempt from  
2 licensure ....”). Plaintiff nowhere alleges otherwise.

3 Nor could the Investor Defendants be liable under the UCL based on 18 U.S.C. § 1960.  
4 In Plaintiff’s estimation, that provision makes a crime of the Investor Defendants’ equity  
5 holdings in allegedly “unlicensed” Operator Defendants. That is, Plaintiff asserts the Investor  
6 Defendants, themselves not subject to the MTA, are nonetheless criminally liable under an anti-  
7 terrorism statute because the Operator Defendants have supposedly violated the MTA. This is a  
8 failed theory of liability because, as the only Circuit Court to construe this portion of § 1960 has  
9 made clear, that law does not criminalize simple investment, but instead focuses on “*those who*  
10 *are, in some substantial degree, in charge of the operation.*” *United States v. Talebnejad*, 460  
11 F.3d 563, 572 (4th Cir. 2006) (emphasis added). The Amended Complaint lacks any allegation  
12 plausibly establishing the required “substantial degree” of control necessary to plead a prima  
13 facie violation of 18 U.S.C. § 1960.

## 14 **2. The Amended Complaint alleges no cognizable “unfairness.”**

15  
16 In cases that, like this one, are brought by alleged competitors rather than by consumers,  
17 the “unfairness” prong of § 17200 requires an incipient violation of the antitrust laws. *See Cel-*  
18 *Tech Commc’ns, Inc. v. Los Angeles Cellular Tel. Co.*, 20 Cal. 4th 163, 187 (1999). Plaintiff  
19 here never alleges that any Operator Defendant (much less any Investor Defendant) violated an  
20 express antitrust law, much less how they did so. Plaintiff’s inability to succeed in the money  
21 transmission business is not, in itself, an “unfairness” under § 17200. *See Cel-Tech*, 20 Cal. 4th  
22 at 186 (“Injury to a competitor is not equivalent to injury to competition; only the latter is the  
23 proper focus of antitrust laws.”).

24 The Amended Complaint alleges that the Investor Defendants also engaged in “unfair”  
25 conduct because, through their investments in the Operator Defendants, they “effectively  
26 eliminating from competition would-be lawful competitors.” AC ¶ 102; *see also* AC ¶¶ 2, 100.  
27 This allegation is flatly contradicted by Plaintiff’s own assertion that it was the actions of  
28 California’s state government officials, and not the Investor Defendants’ investment decisions,

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1 that purportedly forced it to decide to cease operations. *See* AC ¶ 48. The real “unfairness,” in  
 2 Plaintiff’s estimation, is Investor Defendants’ reasonable exercise of business judgment in  
 3 deciding not to invest in Mr. Greenspan’s business—which, of course, they had every right to  
 4 do. *See Ex. 3, Venchiarutti*, AC ¶ 64 (“Plaintiff was subsequently rejected as an investment  
 5 opportunity by several prominent venture capital firms, eliminating virtually the only source of  
 6 funding large enough to realistically allow Plaintiff to comply with the MTA.”).

7  
 8 **3. The Plaintiff has not alleged a “fraud” under § 17200.**

9 Plaintiff’s theory of fraud is that the Defendants “deceive the public.” AC ¶¶ 80, 103.  
 10 As an initial matter, fraud claims under § 17200 trigger the heightened pleading standard of  
 11 Rule 9(b). *Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1125 (9th Cir. 2009). Yet Plaintiff here  
 12 fails to specify the “who, what, when, where, and how” of the alleged fraud. Simply asserting a  
 13 fraud is insufficient to satisfy Plaintiff’s pleading obligations. *See Cooper v. Pickett*, 137 F.3d  
 14 616, 627 (9th Cir. 1997).

15 Moreover, the alleged “victim” of the supposed “fraud” as alleged in Plaintiff’s UCL  
 16 claim is “the public,” AC ¶¶ 80, 103, not Plaintiff. The Amended Complaint never suggests that  
 17 Plaintiff was under any misapprehension about the MTA or any Operator Defendant’s  
 18 compliance with that law. *See McCabe v. Floyd Rose Guitars*, No. 10-cv-00581, 2012 U.S.  
 19 Dist. LEXIS 56604, at \*25–26 (S.D. Cal. Apr. 23, 2012) (dismissing Plaintiff’s second amended  
 20 complaint for failure to demonstrate that he personally suffered injury as a result of fraudulent  
 21 agreements). In other words, Plaintiff cannot show that it actually relied on any misleading  
 22 statements (not one of which is ever specified), as is required. *See In re Tobacco II Cases*, 46  
 23 Cal. 4th 298, 326 (“Therefore, we conclude that this language imposes an actual reliance  
 24 requirement on plaintiffs ... under the UCL’s fraud prong.”).

25 **D. Liability against the Investor Defendants**  
 26 **under the UCL is precluded by California law.**

27 Plaintiff fails to overcome an additional hurdle to stating a UCL claim against the  
 28 Investor Defendants: The Investor Defendants, like all equity holders, are presumed to be  
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1 immune from liability for the supposed wrongs of the Operator Defendants. The gravamen of  
 2 the Amended Complaint is that the Operator Defendants allegedly operated without a license in  
 3 purported violation of the MTA, thereby allegedly harming Plaintiff’s efforts to operate its  
 4 business (which Plaintiff chose to shut down due to alleged impediments presented by  
 5 California’s regulatory officials). As explained above, that claim is meritless. Regardless, the  
 6 Amended Complaint largely focuses on the allegedly wrongful conduct of the Operator  
 7 Defendants and does not (and could not) allege that the Investor Defendants are themselves  
 8 money transmitters, or that they are otherwise subject to the MTA. *Compare* AC ¶¶ 7–19  
 9 (asserting that Operator Defendants are each “money transmitter[s]”) *with* AC ¶¶ 20–30  
 10 (describing Investor Defendants as parties that allegedly “invested in a number of unlicensed  
 11 money transmitters”). Nor does (or could) Plaintiff allege that a mere investment in a money  
 12 transmittal business falls within the MTA’s ambit.

13 As a general matter, there is no basis here for applying any theory of “piercing the  
 14 corporate veil” to impose liability against the Investor Defendants for any wrongdoing by the  
 15 Operator Defendants. Under California law, the distinction between an entity and an investor  
 16 will be ignored only where there is “such a unity of interest and ownership” between them that  
 17 “separate personalities of the corporation and the shareholder do not in reality exist.” *Sonora*  
 18 *Diamond Corp. v. Superior Court*, 83 Cal. App. 4th 523, 538 (2000).<sup>9</sup> Here, Plaintiff alleges  
 19 that Investor Defendants (1) “set day-to-day direction and agendas” for Operator Defendants;  
 20 (2) make hiring and firing decisions and set business strategy; and (3) have employees who  
 21 serve on the boards of Operator Defendants. AC ¶¶ 94–95, 97. Putting aside the facially  
 22 conclusory nature of these allegations, they are insufficient to establish the unity of interest

23 \_\_\_\_\_  
 24 <sup>9</sup> In fact, to the extent that certain Investor Defendants are alleged to have invested through an  
 25 LLC, such investors are directly protected from liability by statute. Cal. Corp. Code, § 17101;  
 26 *Am. Prop. Mgmt. Corp. v. Superior Court*, 206 Cal. App. 4th 491, 506 (2012) (“A member of a  
 27 California limited liability company—like a corporate shareholder—is not personally liable for  
 28 the debts, legal liability or obligations of the company unless liability attaches under an alter ego  
 theory. (Cal. Corp. Code, § 17101.)”). Delaware and California law examine similar factors and  
 apply the same principles; both states’ laws protect investors in LLCs by statute, absent  
 sufficient allegations of veil piercing. *In re Hydroxycut Mktg. & Sales Practices Litig.*, 810 F.  
 Supp. 2d 1100, 1121 n.10 (S.D. Cal. 2011).

1 required for alter-ego liability. *See Doe v. Unocal Corp.*, 248 F.3d 915, 927 (9th Cir. 2001)  
 2 (finding no alter ego liability despite allegations of parent’s (1) involvement in its subsidiaries’  
 3 acquisitions, divestments, and capital expenditures; (2) formulation of general business  
 4 strategies applicable to its subsidiaries; (3) provision of loans to subsidiaries; (4) maintenance of  
 5 overlapping directors and officers; and (5) alleged undercapitalization of subsidiaries)  
 6 (collecting cases); *Kramer Motors, Inc. v. British Leyland, Ltd.*, 628 F.2d 1175, 1177 (9th Cir.  
 7 1980) (finding no alter ego relationship where the parent company guaranteed loans for the  
 8 subsidiary, approved major decisions, placed its directors on the subsidiary’s board, and was  
 9 closely involved in the subsidiary’s pricing decisions).<sup>10</sup> Additionally, to pierce the corporate  
 10 veil in California, there must be an inequitable result if the acts in question are treated as those  
 11 of the corporation alone. *Leek v. Cooper*, 194 Cal. App. 4th 399, 418 (2011), reh’g denied (May  
 12 12, 2011). Here, TCC has not alleged that any remedy, otherwise available, could not be  
 13 adequately recovered from the Operator Defendants, without reaching through the corporate veil  
 14 to equity holders like the Investor Defendants.

15 As for the UCL specifically, it is a settled rule that there is no claim for secondary  
 16 liability under § 17200. *Perfect 10, Inc. v. Visa Int’l Serv. Ass’n*, 494 F.3d 788, 808 (9th Cir.  
 17 2007). Plaintiff therefore cannot state a claim against the Investor Defendants for the supposed  
 18 wrongful conduct of the Operator Defendants. An analogous UCL claim in this District was  
 19 recently dismissed for the same reasons. *See Clerkin v. MyLife.com, Inc.*, No. 11-cv-00527,  
 20 (N.D. Cal.). In *Clerkin*, the plaintiffs alleged, in sequential complaints, that MyLife.com, Inc.  
 21 (“MyLife”) ran a website that was unfair, unlawful, and fraudulent under UCL §17200.  
 22 *Clerkin*, 2011 U.S. Dist. LEXIS 90552, at \*4 (N.D. Cal. Aug. 15, 2011) (“*Clerkin I*”); *Clerkin*,  
 23 2011 U.S. Dist. LEXIS 96735, at \*5 (N.D. Cal. Aug. 29, 2011) (“*Clerkin II*”). In addition to

24 \_\_\_\_\_  
 25 <sup>10</sup> Furthermore, for those persons who are alleged to have invested in venture capital funds that  
 26 then invested in the Operator Defendants, AC ¶¶ 84 (AH Funds), 87 (Sequoia Funds), 93 (Yuri  
 27 Milner), the Amended Complaint fails to justify double-veil piercing to warrant liability against  
 28 them. *See Fleet Credit Corp. v. TML Bus Sales*, 65 F.3d 119, 120–21 (9th Cir. 1995)  
 (“[Defendant’s] alter ego corporation loaned the money to another corporation in a fraudulent  
 conveyance .... [F]or [Defendant’s] creditors to get it, they had to penetrate ... the alter ego  
 corporation.”).

1 suing MyLife, the plaintiffs also alleged that “a venture capital firm, provided \$25 million to  
2 MyLife,” and, along with MyLife’s officers and directors, “performed acts that facilitated  
3 MyLife’s alleged misconduct, conspired with each other to advance the challenged scheme and  
4 ‘furnished the means’ to accomplish any alleged wrongdoing.” *Clerkin I* at \*3–4, 12. The  
5 Court dismissed the claims against the venture capital firm and individual defendants, reasoning  
6 that the plaintiffs had “not identif[ied] any particular conduct” to show that these defendants  
7 “personally performed [unlawful] acts.” *Id.* at \*13 (emphasis added). The claims against the  
8 Investor Defendants here fail for the same reason.

9 While Plaintiff alleges that the Investor Defendants exercised “unbridled control” over  
10 the Operator Defendants, it does so only in conclusory fashion. These allegations—which  
11 purport to describe how a venture capital firm might act “as a rule-of-thumb,” without any  
12 specific allegations regarding any defendant’s actions, AC ¶ 95—are “‘naked assertion[s]’  
13 devoid of ‘further factual enhancement,’” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting  
14 *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 557 (2007)). Such “[t]hreadbare recitals of the  
15 elements of a cause of action” must not be “accept[ed] as true” by the Court. *Id.* at 678 (citing  
16 *Twombly*, 550 U.S. at 555); *Copeland v. Lane*, No. 11-cv-01058, 2013 U.S. Dist. LEXIS 65742,  
17 at \*22 (N.D. Cal. May 6, 2013) (Davila, J.) (“[T]he court is not required to accept as true legal  
18 conclusions cast in the form of factual allegations.”).

19 Plaintiff’s allegation that eleven people associated in some way with an Investor  
20 Defendant sit on boards of certain Operator Defendants also does not plausibly qualify as  
21 “unbridled control.” AC ¶ 97. Plaintiff nowhere alleges how any of these directors “controls”  
22 any of the Operator Defendants—much less in an “unbridled” fashion—as opposed to merely  
23 holding one vote among many on a board. In fact, there are no allegations at all regarding any  
24 action taken any director. Such conclusory pleading is insufficient. And in any case, as with  
25 “control person” claims under the securities laws, naked allegations of board membership are  
26 not sufficient to state a claim for liability. *Burgess v. Premier Corp.*, 727 F.2d 826, 832 (9th  
27 Cir. 1984) (citations omitted) (“A Director is not automatically liable as a controlling person.”);  
28 *In re Gupta Corp. Sec. Litig.*, 900 F. Supp. 1217, 1243 (N.D. Cal. 1994). The analogy is

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1 instructive because stating a claim of “control” in the securities context requires a lower  
2 showing than the stringent “unbridled control” standard necessary to impose any secondary  
3 liability under § 17200. Under Ninth Circuit law, control for securities purposes generally  
4 requires having the power to direct an action, while “unbridled control” in the § 17200 context  
5 requires affirmatively and effectively *exercising* control. *Compare Howard v. Everex Sys., Inc.*,  
6 228 F.3d 1057, 1065 (9th Cir. 2000) (“Plaintiff need not show that the defendant was a culpable  
7 participant [to state a control person claim] .... [I]t is not necessary to show actual participation  
8 or the exercise of actual power ....”) *with Emery v. Visa Int’l Serv. Ass’n*, 95 Cal. App. 4th 952,  
9 960 (Cal. App. 3d Dist. 2002) (“A defendant’s liability must be based on his personal  
10 ‘participation in the unlawful practices’ and ‘unbridled control’ over the practices that are found  
11 to violate section 17200.”).

12 **E. There is no Claim for Relief in California for Unjust Enrichment.**

13 Plaintiff’s unjust enrichment claim must also be dismissed for failure to state a claim.  
14 Under California law, “[u]njust enrichment is a general principle, underlying various legal  
15 doctrines and remedies, rather than a remedy itself.” *IB Melchior v. New Line Prods., Inc.*, 106  
16 Cal. App. 4th 779, 793 (2003). Indeed, this Court has routinely dismissed unjust enrichment  
17 claims without leave to amend because “there is no cause of action in California for unjust  
18 enrichment.”” *Gabali v. OneWest Bank*, No. 12-cv-02901, 2013 U.S. Dist. LEXIS 47193, at  
19 \*22 (N.D. Cal. Mar. 29, 2013) (Davila, J.) (quoting *In re Toyota Motor Corp. Unintended*  
20 *Acceleration Mktg., Sales Practices, & Prods. Liab. Litig.*, 754 F. Supp. 2d 1145, 1194 (C.D.  
21 Cal. 2010)); *Dunkel v. eBay Inc.*, No. 12-cv-01452, 213 U.S. Dist. LEXIS 13866, at \*31 (N.D.  
22 Cal. Jan. 31, 2013) (Davila, J.) (same); *Gandrup v. GMAC Mortgage, LLC*, No. 11-cv-00659,  
23 2012 U.S. Dist. LEXIS 128625, at \*14 (N.D. Cal. Sept. 10, 2012) (Davila, J.) (same);  
24 *Williamson v. Apple, Inc.*, No. 11-cv-00377, 2012 U.S. Dist. LEXIS 125368, at \*28 (N.D. Cal.  
25 Sept. 4, 2012) (Davila, J.) (same). Thus, Plaintiff’s “claim” for unjust enrichment should be  
26 dismissed.  
27  
28

**III. LEAVE TO AMEND SHOULD BE DENIED.**

1  
2 The Amended Complaint should be dismissed with prejudice. Plaintiff has already  
3 amended once, and there is nothing to suggest that further amendment would be anything but  
4 additionally—and wastefully—frivolous. See *United Union of Roofers, Waterproofers, and*  
5 *Allied Trades No. 40 v. Ins. Co. of Am.*, 919 F.2d 1398, 1402 (9th Cir. 1990); see also *Ascon*  
6 *Props., Inc. v. Mobil Oil Co.*, 866 F.2d 1149, 1160 (9th Cir. 1989). It is inconceivable that  
7 Plaintiff could overcome the basic jurisdictional and fundamental substantive deficiencies in the  
8 Amended Complaint. *Bernardi v. JPMorgan Chase Bank, N.A.*, No. 11-cv-04212, 2012 U.S.  
9 Dist. LEXIS 85666, at \*6–8 (N.D. Cal. June 20, 2012) (Davila, J.) (denying leave to amend  
10 where standing problem was manifestly insurmountable).

11 It is also clear from both the Plaintiff’s *Venchiarutti* action against California’s  
12 regulators and its frivolous claims in this matter that the Plaintiff is trying to use litigation not to  
13 remedy any actual legal harm, but instead as a thinly disguised soapbox to harass businesses that  
14 did not experience the regulatory problems that Plaintiff claims it experienced, and to further  
15 harass venture capital firms and other investors that reasonably exercised their business  
16 judgment not to invest in Plaintiff’s business. This impropriety alone warrants dismissal of the  
17 Amended Complaint with prejudice. *Joseph v. Wachovia Mortg. Corp.*, No. 11-cv-02395, 2011  
18 U.S. Dist. LEXIS 133558, at \*22 (N.D. Cal. Nov. 18, 2011) (Davila, J.) (granting motion to  
19 dismiss without leave to amend where plaintiff was using claims as a “bargaining chip” rather  
20 than for vindication of credible claims).







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**CERTIFICATION OF CONCURRENCE IN FILING PER CIVIL L.R. 5-1(i)(3)**

I hereby attest that concurrence in the filing of this document has been obtained from  
each of the other signatories herein.

Dated: San Francisco, California  
August 8, 2013

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By       /s/ Rocky C. Tsai        
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Projects, LLC; Sequoia Capital XII, LP; SC XII  
Management, LLC; Sequoia Capital XII  
Principals Fund, LLC; Sequoia Capital Scout  
Fund I, LLC; Sequoia Capital Scout Fund II,  
LLC; Sequoia Capital Scout Fund III, LLC;  
Sequoia Capital U.S. Scout Seed Fund 2013, LP;  
and Sequoia Technology Partners XII, LP.

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