IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

OPTIONMONSTER HOLDINGS, INC., Plaintiff)))
v.)) Case No. 1:08-cv-00894
DELICIOUS MONSTER, LLC, Defendant.) Honorable Ronald A. Guzman))

DECLARATION OF REBECCA S. ASHBAUGH

- I, Rebecca S. Ashbaugh, hereby make the following declaration:
- 1. I make this declaration in support of defendant Delicious Monster, LLC's ("Delicious Monster") Motion to Dismiss. I am of legal age and am competent to testify to the matters contained herein. If called to do so, I would testify as to their truthfulness. I have personal knowledge of the facts contained in this declaration.
- 2. I am an attorney with the law firm of Stanislaw Ashbaugh, LLP, Delicious Monster's co-counsel in this matter. I am licensed to practice law in the State of Washington.
- 3. A true and correct copy of a page printed from www.optionmonster.com is attached as Exhibit A.
- 4. After receiving no substantive response from OptionMonster in response to Mr. Shipley's December 2, 2007 e-mail, I then sent a letter to OptionMonster's registered agent Tim Lavender of Kelley Drye & Warren demanding that OptionMonster cease and

desist its infringing activities on February 1, 2008. A true and correct copy of my letter is attached as Exhibit B.

- 5. On Wednesday, February 6, 2008, after receiving a voice mail from Mr. Lavender, I called him back and discussed the situation. At no time during the conversation did Mr. Lavender ever mention filing a lawsuit. I then sent Mr. Lavender a follow-up e-mail, in which I reiterated Delicious Monster's hope that this matter could be settled without litigation. A true and correct copy of my e-mail is attached as Exhibit C.
- 6. On Thursday, February 7, 2008, Caroline C. Plater, also an attorney at Kelley Drye & Warren, sent me a letter requesting several categories of information. A true and correct copy of the letter is attached as Exhibit D.
- 7. The next day Ms. Plater left me a voicemail to follow-up on her letter and to touch base as to the timing of a response. At no point during the voicemail or at *any* other time did Ms. Plater in any way mention filing a lawsuit.
- 8. On Tuesday, February 12, before I had time to assemble the information requested by Ms. Plater, this lawsuit was filed, and Ms. Plater e-mailed me a copy of the pleadings. A true and correct copy of the e-mail, minus the attachments, is attached as Exhibit E.
- 9. Once I received Exhibit E, Delicious Monster realized this matter could not be settled without litigation, and commenced a lawsuit for copyright and trademark infringement on February 22 in the United States District Court for the Western District of Washington. A true and correct copy of the Complaint filed is attached as Exhibit F.

I declare, under penalty of perjury, that the foregoing is true and correct.

Dated: March 10 m, 2008

Rebecca S. Ashbaugh

INDEX TO EXHIBITS

Exhibit A: Page printed from www.optionmonster.com

Exhibit B: February 1, 2008 demand letter from Rebecca Ashbaugh to OptionMonster's

registered agent, Tim Lavender

Exhibit C: February 6, 2008 e-mail from Rebecca Ashbaugh to Tim Lavender

Exhibit D: February 7, 2008 letter from Caroline Plater to Rebecca Ashbaugh

Exhibit E: February 12, 2008 e-mail from Caroline Plater to Rebecca Ashbaugh, minus

the referenced attachments

EXHIBIT A



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optionMONSTER™ is a leading provider of market intelligence and analytical commentary on the option Our vision is to empower retail traders by narrowing the information gap between individuals and profe Founded in 2006 and based in Chicago, the heart of the options industry, optionMONSTER™'s unique 1 marries high-tech analysis of the day's market activity to the traditional floor trader's savvy. We deliver of subscription products, educational resources, and free content to our base of paying clients and regist specialize in spotting unusual trading opportunities before others have even spotted the trend. Our leader begins with two highly regarded trading professionals, Pete and Jon ('DRJ') Najarian, and includes sease executives from the fields of banking, finance, and online media.

Leadership

Jon 'DRJ' Najarian is a professional investor, noted media analyst and speaker, and cofounder of optionMONSTER™. Following a brief stint as a Chicago Bears linebacker, Jon launched his financial cal Chicago Board Options Exchange (CBOE) in 1981, trading in the pits for some 25 years. In 1989 he foun Trading, running the company for 15 years until 2004, when he sold his floor-trading operations to Citae world's largest hedge funds. More recently, Jon - often known after his CBOE floor call letters 'DRJ' - ha and patented trading applications used to identify unusual activity in stock, options, and futures market HeatSeeker™ program, which uncovers extraordinary buying patterns from among the 120,000 quotes stream from America's stock, options, and futures exchanges. In addition to optionMONSTER.com, Jon analysis is widely cited by leading financial media including the Wall Street Journal, Reuters, Bloombers FOX News Channel, CBS Radio, and CNBC. He appears daily on First Business Television, a business ne hosts a CBS Radio show, and webcasts twice daily on CBOE-TV.

Pete Najarian is a professional investor, noted media analyst, and cofounder of optionMONSTER™. A career that included several seasons with the NFL's Tampa Bay Buccaneers and Minnesota Vikings, Pete trading in 1992 at Mercury Trading. Two years later, he assumed responsibility for Mercury's risk and at later led its entry onto the New York Stock Exchange (NYSE). He also led Mercury's joint venture with M the third largest specialist firm on the NYSE. From 2000 to 2004, he served as president of Mercury, an execute its sale to Citadel, one of the world's largest hedge funds. He is the co-founder of Hedgehog stock futures trading platform and together with brother Jon ('DRJ'), co-developer of the HeatSeeker $^{\text{TM}}$ and α programs for tracking unusual buying activity in stocks, options, and futures. Pete is a cast member of C 'Fast Money' program.

Dirk Mueller-Ingrand is a cofounder and chief executive of optionMONSTER™. With a background 20 years' experience in global banking, corporate finance, and technology, Dirk has previously co-found served as chief executive of several startup companies. An active investor, he is executive chairman of LI based consultancy focused on the financial services industry. Dirk's career also includes representing a r investor in public shareholder disputes.

Kurt Oeler is vice president and general manager of optionMONSTER.com. Previously he was night ec director of editorial operations at CNET News.com, an award-winning technology news service, before s management consulting practice in online media. He sits on the Advisory Board of Knowledge@Wharto University of Pennsylvania's business review, and keeps up with one of his favorite sports at Gainline.us

Mike Bourdos is account executive extraordinaire. Mike worked as a loan officer in the mortgage busin moving into consumer banking as a branch manager. A longtime options trader, Mike helped Jon and P InsideOptions[™] service in 2003 and is responsible for all aspects of trader support.

Michael Graf is manager of business development. Michael joined optionMONSTER™ from Sapient, ε marketing and technology consultancy, where he specialized in financial services practice. Prior to Sapie served as vice president for business development activities at Web Street, an online brokerage firm that E*Trade. Michael began his career in the financial services industry as a full-service broker.

Dave Dahl is vice president of global technology. Most recently he was chief technology officer for Spring provides hosted content management services for businesses. Previously he was vice president at Orbitz online travel provider's software development for third parties such Northwest Airlines and American A been principal architect with Neoglyphics/Zefer, a technology and design consulting firm, a senior consu Accenture, and a senior programmer with Nortel.

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EXHIBIT B

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REBECCA S. ASHBAUGH BASHBAUGH@LAWASRESULTS.COM

Stanislaw Ashbaugh

وة عي

February 1, 2008

VIA EMAIL AND FIRST CLASS MAIL

Timothy R. Lavender OPTIONMONSTER HOLDINGS, INC. OPTIONMONSTER MEDIA, LLC 175 W Jackson Blvd, Suite 200 Chicago, IL 60604

RE: OptionMonster's Trademark and Copyright Infringement

Dear Mr. Lavender:

This firm represents Delicious Monster Software, LLC ("Delicious Monster"). I am writing in regard to the creature logo that appears on optionMONSTER's website, which is a clear copy of my client's creature logo. Delicious Monster demands that you immediately stop using the creature logo on your website and all other corporate materials.

Delicious Monster's creature logo was custom created in 2004 specifically for Delicious Monster by Christopher Masciocchi, a famous graphic artist. Since 2004, Delicious Monster has been continuously using this logo to identify its products and services. The creature logo is protected under copyright and trademark laws. My client's logo can be viewed at www.delicious-monster.com.

OptionMONSTER is presently and has been infringing my client's legal rights to its logo. The creature used by optionMONSTER is likely to cause confusion among consumers and the image is nearly identical to that of Delicious Monster's fanciful logo. Making minor changes or additions of little substance to a pre-existing work does not qualify the work as a new creation.

On behalf of Delicious Monster, I demand that you immediately remove the offending mark from your website and all corporate materials and cease using it to represent your company in any way. Please send me written confirmation that:

- (1) You have removed the creature logo from your website;
- (2) You have stopped using the creature logo, or any derivative thereof, in association with any of your goods or services; and
- (3) You will not at any time in the future use the creature logo, or any derivative thereof, in association with any of your goods or services.

We believe in law as it should be . . . resures

Timothy R. Lavender February 1, 2008 Page 2

We look forward to resolving this dispute amicably and without resort to further legal action. However, if I have not received your written confirmation by February 6, 2008, Delicious Monster may be forced to file a lawsuit against you for copyright and trademark infringement and ask for its damages. Hook forward to your timely response.

Sincerely,

Bellin. Whyn Rebecca S. Ashbaugh

EXHIBIT C

From: Becki Ashbaugh

Sent: Wednesday, February 06, 2008 3:57 PM

To: 'Tim Lavender' Subject: RE: Calls

Mr. Lavender:

I'm assuming your email was sent before our conversation of today's date. During our conversation, you indicated that you will be sending me a letter tomorrow in response to my initial letter regarding optionMonster's trademark and copyright infringement. I would hope that your letter does not simply request information from my client but rather responds to my letter and provides the requested written confirmation or sets forth the grounds, if any, on which optionMonster is defending its infringement.

As you stated on the phone, optionMonster is planning on expanding its products and services in the near future to include downloads and obviously the channels of commerce delivering our clients' goods and services are identical. During our conversation you stated that your client's logo was based on the green, one-eyed monster from the Pixar movies Monsters, Inc. The optionMonster logo looks nothing like that creature. Rather, by comparing our clients' logos, it is obvious optionMonster's creature is a copy of my client's.

My client is very invested in its creature as it has spent substantial time and money developing this logo. Delicious Monster is a very famous company in the software and internet community and uses the creature logo to identify its services and products. The logo is very important to my client and it is committed to defending and protecting its rights. I look forward to your response and hope to resolve these issues as soon as possible. If you would like to discuss any of these issues further, please give me a call.

Sincerely. Becki Ashbaugh

REBECCA S. ASHBAUGH | LAWYER

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WWW.LAWASRESULTS.COM

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EXHIBIT D

KELLEY DRYE & WARREN LLP

A SIMITED LIABILITY PARTNERSHIP

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NEW YORK, NY

February 7, 2008

VIA FACSIMILE & VIA E-MAIL

Rebecca S. Ashbaugh Stanislaw Ashbaugh Columbia Center 701 Fifth Avenue, Suite 4400 Seattle, WA 98104

Re: OptionMonster Holdings, Inc.'s Response to Delicious Monster Cease and

Desist Letter

Dear Ms. Ashbaugh:

This will serve as OptionMonster Holdings, Inc.'s ("OptionMonster") response to points raised by you in your letter dated February 1, 2008 and email dated February 6, 2008, both addressed to Timothy Lavender of my firm.

First, we dispute and deny your allegations of trademark and copyright infringement with regard to the creature logo that appears on OptionMonster's website, as compared to the logo used by your client. We continue to investigate these claims.

Second, though you have cautioned Mr. Lavender that you would like a substantive response to your letter and not merely a request for information from your client, we simply cannot provide a complete and substantive response without requesting some additional information from your client. Specifically, we request evidence of all federal trademark and copyright registrations, applications, notices, intent to use applications or assignments of the same, as well as evidence of first use, regarding your client's creature logo. Currently, we have found nothing to suggest that your client has any federal trademark or copyright protection for the creature logo and therefore we must have some further support for your claims of priority.

Third, a search of the USPTO trademark and copyright registries shows that OptionMonster filed its registration application for its design and words on August 17, 2006, prior to your client's filing of its registration of its written trademarks - which did not include

KELLEY DRYE & WARREN LLP

Rebecca Ashbaugh February 7, 2008 Page Two

any design featuring your client's creature logo. A proper search of the USPTO registries at the time of your client's trademark filings should have revealed the OptionMonster design that is in dispute. Yet, your client did nothing about it until last week.

Fourth, the identical "channels of commerce" that you claim our clients' deliver their goods and/or services (referenced in your email) appears to refer to the fact that both of our clients provide products and/or services via the internet. Given the extraordinarily broad scope of the internet, the fact that both our clients have websites on the internet is not a relevant criteria for purposes of any infringement analysis. As you are well aware, our respective clients do not sell or offer the same or similar class or type of services and/or products via the internet. Simply put, we are in different businesses altogether.

Fifth, given the separate and distinct businesses of our clients and given that this is not a store shelf situation, the likelihood of any meaningful consumer confusion is slim. For example, a customer looking for your client's products and/or services who mistakenly arrives at OptionMonster's website will not be a lost customer for your client because we do not offer the same or any remotely similar products or services. Any initial confusion that any customer could possibly experience is readily corrected upon reading the first line of text on the website. You mentioned to Mr. Lavender that you have evidence of actual consumer confusion. Please provide more details regarding this claim.

We look forward to resolving this dispute amicably. However, we are unable to provide a thorough evaluation of your claims without the further information requested herein. Please feel free to contact me or Mr. Lavender if you wish to discuss this matter further.

Sincerely,

Caroline C. Plater

Can Clara

CCP:ccp

EXHIBIT E

From: Plater, Caroline C. [mailto:CPlater@KelleyDrye.com] **Sent:** Tuesday, February 12, 2008 3:19 PM

To: Becki Ashbaugh **Cc:** Lavender Timothy R.

Case 1:08-cv-00894

Subject: FW: New E-Case Info: OptionMonster v. Delicious Monster

Ms. Ashbaugh, Enclosed please find the file stamped copies of the complaint and related documents filed

today.

Regards, Carrie Plater

Pursuant to Treasury Regulations, any U.S. federal tax advice contained in thi stated, is not intended and cannot be used for the purpose of avoiding tax-rel

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