Case 6:10-cv-00521-LED Document 482-7 Filed 08/13/13 Page 1 of 4 PageID #: 14829

## Exhibit G

1

IN THE UNITED STATES DISTRICT COURT 1 FOR THE EASTERN DISTRICT OF TEXAS 2 TYLER DIVISION 3 WI-LAN, INC. ) 4 DOCKET NO. 6:10cv521 -vs-) 5 Tyler, Texas 12:45 p.m. ALCATEL-LUCENT USA, INC., July 9, 2013 ET AL ) 6 7 8 WI-LAN, INC. ) DOCKET NO. 6:13cv252 9 ) -vs-10 HTC CORPORATION, ) ET AL 11 12 13 TRANSCRIPT OF TRIAL 14 AFTERNOON SESSION 15 BEFORE THE HONORABLE LEONARD DAVIS, UNITED STATES CHIEF DISTRICT JUDGE, AND A JURY 16 17 18 19 20 COURT REPORTERS: MS. SHEA SLOAN MS. JUDY WERLINGER 21 211 W. Ferguson Tyler, Texas 75702 22 shea\_sloan@txed.uscourts.gov 23 24 Proceedings taken by Machine Stenotype; transcript was produced by a Computer. 25

84

```
1
         Q.
              All right.
 2
         Α.
              Let me try to underline.
 3
         Ο.
              Okay.
 4
              Samsung. I think -- I think that's --
         Α.
 5
              You think that's all you see there?
         Ο.
 6
              Yeah. There are some other companies where we
         Α.
    have -- you know, these are all --
 7
 8
         Q.
              Hold on a second. We don't want to spoil the
 9
    mystery.
10
              Tell us, what do these companies have in
11
    common?
12
         Α.
              They are all companies that would -- that have
    taken licenses from Wi-LAN for various technologies.
13
             Okay. Are there any of the companies that are
14
         0.
15
   listed on this slide that were members of the 3GPP
   standard-setting process that have taken license to the
16
17 patents-in-suit in this case?
18
        A. Yes, there are.
19
        Q.
             All right. Which ones?
20
             We have Motorola, Samsung, Panasonic was --
         A.
21
   and we're negotiating with them again -- Fujitsu, and
22 LG.
23
        Q. Okay. So despite having participated in the
```

24 3GPP standard-setting process, these companies came to

25 Wi-LAN and took a patent -- took a license to the

85

1	patents tl	nat are involved in this lawsuit?
2	A.	They did. Yes.
3	0.	In fact, more than that. They took a license
4		ireless portfolio, in fact?
5		Yes, they did.
6	Q.	Let's talk a little bit more about that.
<mark>7</mark>		How many licensees do you think Wi-LAN has had
8	to the par	tents in this case?
9	A.	I would put the number at about 70 companies
10	have take	n licenses that included the patents-in-suit.
11	Q.	Okay. And you mention here on this slide
12	Samsung, I	LG, Motorola. (What about RIM?)
13	Α.	Yes, they have a license. Did I miss their
14	name?	
15		They're not on the slide. I'm asking you
<mark>16</mark>	about some	e others.
17	A.	Sure. No problem.
<mark>18</mark>	Q.	RIM has. What does RIM make? They make a
<mark>19</mark>	product.	Most people know it by a different name.
20	A.	Yeah, they make the BlackBerry smartphone.
21	Q.	How about Sharp?
22	A.	Yes. Sharp took a license as well.
<mark>23</mark>	Q.	Okay. And so all total, you think it's close
24	to 70?	
25	A.	Yeah. Roughly, yes.