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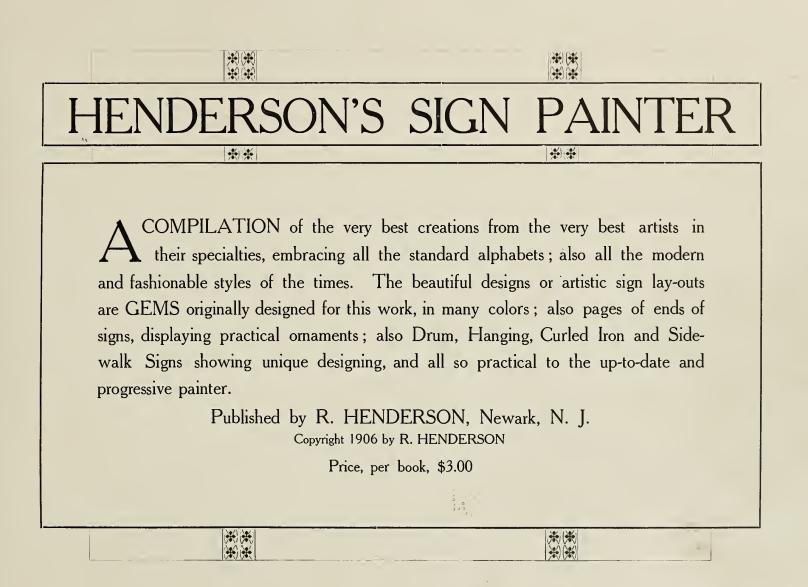


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PRESS OF THE W. H SHURTS CO. NEWARK, N. J. PLATES MADE BY THE PHOTOCHROME ENGRAVING CO. 162-166 LEONARD ST., N. Y. CITY



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LETTER TO PAINTERS

All that is set down in the following pages must be taken for purely personal expressions of an opinion as to how signs could be done.

The main trend everywhere is to a decided suppression in all ornament and unnecessary detail on a direct line of pure simplicity. It is on this point that the workman and his customer ever differ,--- but the fact remains unalterable that all work is being done towards a point of --- once and always --- selling his goods. Give the man a good, legible sign --- that is what he wants. His customers have one conception of an alphabet, containing but 26 letters --- they all plain; so the more they are used the more successful does the announcement attract the public eye and lodge into the public mind.

With the sign upon the premises proper, the ornamented can be used, it standing more in the light of a decoration, incidentally a guide. In pictorial the intent is to eliminate all detail. Get good drawing, and then hold it together attractively in simple, broad masses; the fewer colors the better it becomes in the manipulating advantages where it is to be reproduced many times. The public is at once interested in work done by this method, in the sheer individuality and invention displayed in what has been done, --- has been done well. Attempting to painting it in the detailed, natural way always fails through time limitations. Remember the public again; they have to read it. Remember the man who pays for it; give him values, or you will never see him again. Doing this, and thoughtfully, insistingly voicing your own views and desires whenever occasion allows, you cannot fail in any work you touch.

Colors,--- well, if you don't know color when it is in its right place, no one can or ever will make you see it.

There is nothing else to say; the making good is within you. Again, remember the man with the money, and he will remember you to give you the money. He knows when.

OHNIMUS.



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JOHN G.OHNIMUS

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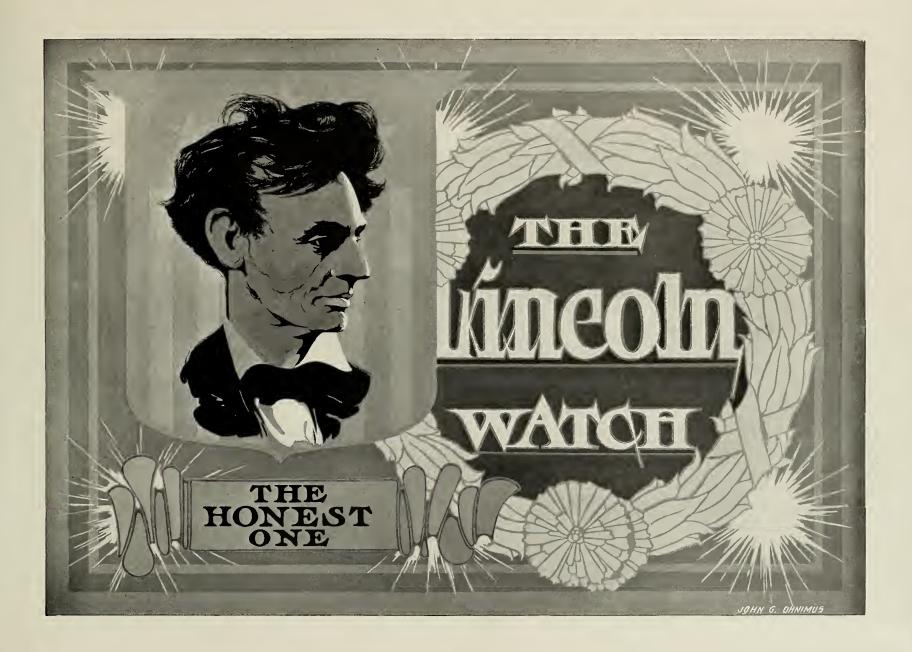
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NEW YORK ROMAN

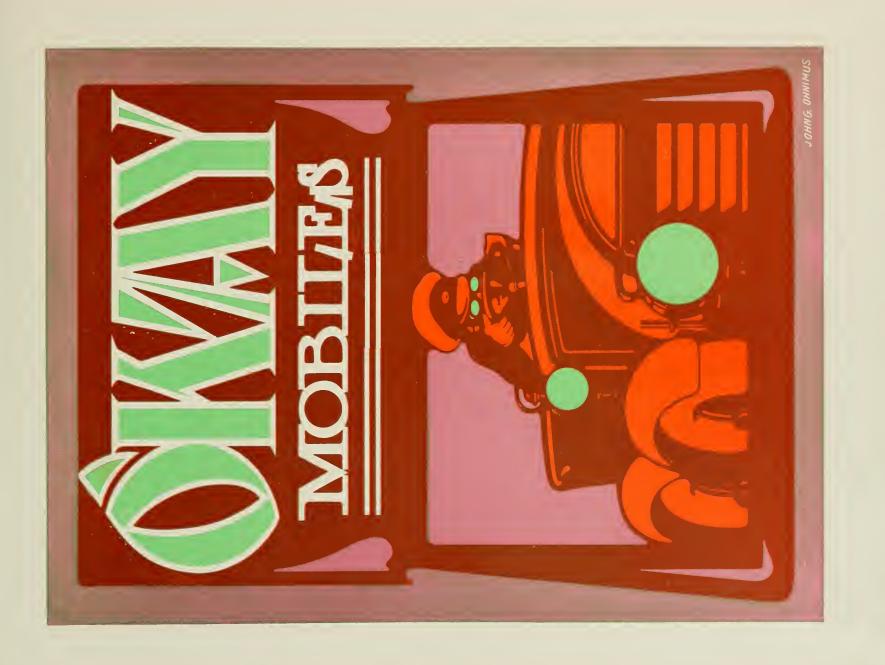
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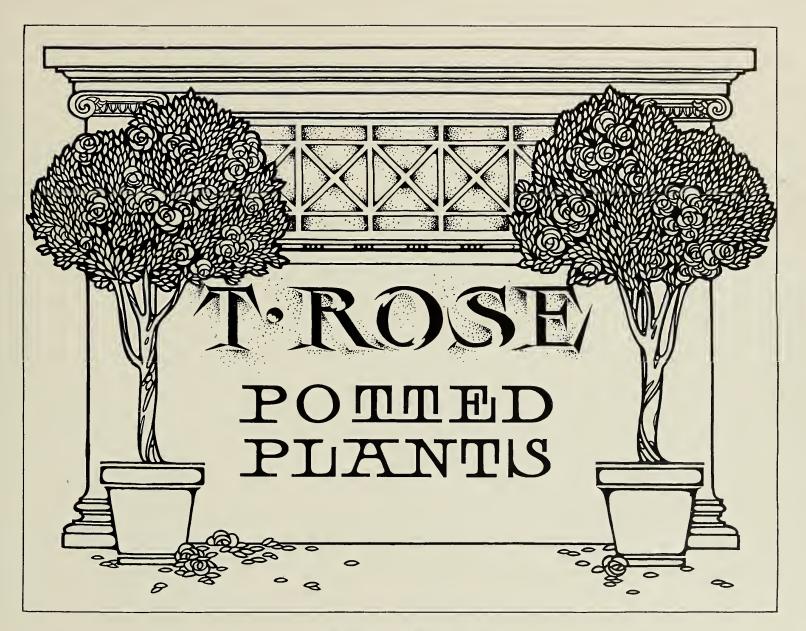


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WM.M.HEALEY. NEW YORK



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JOHN G OHNIMUS

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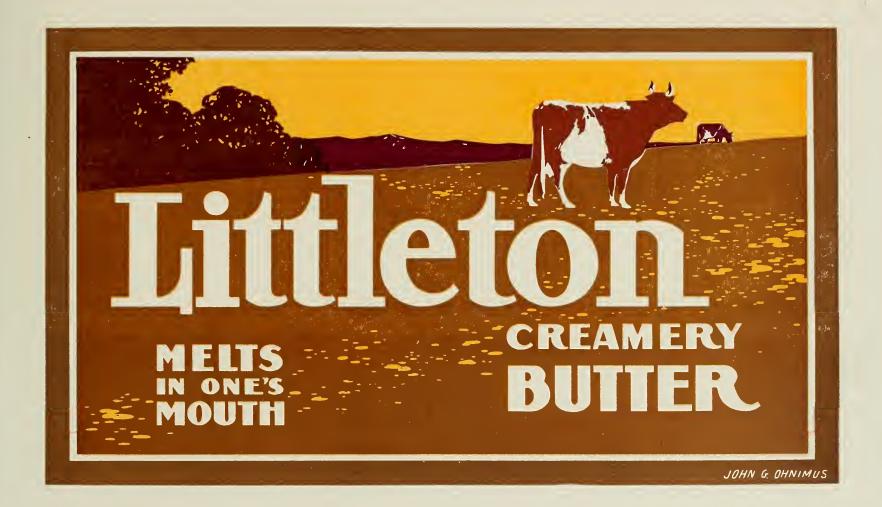
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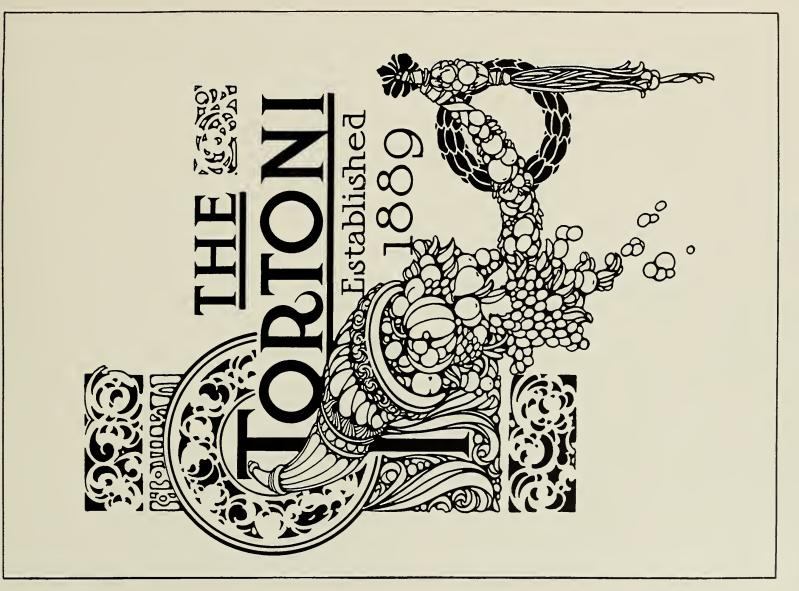
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MODERN EGYPTIAN



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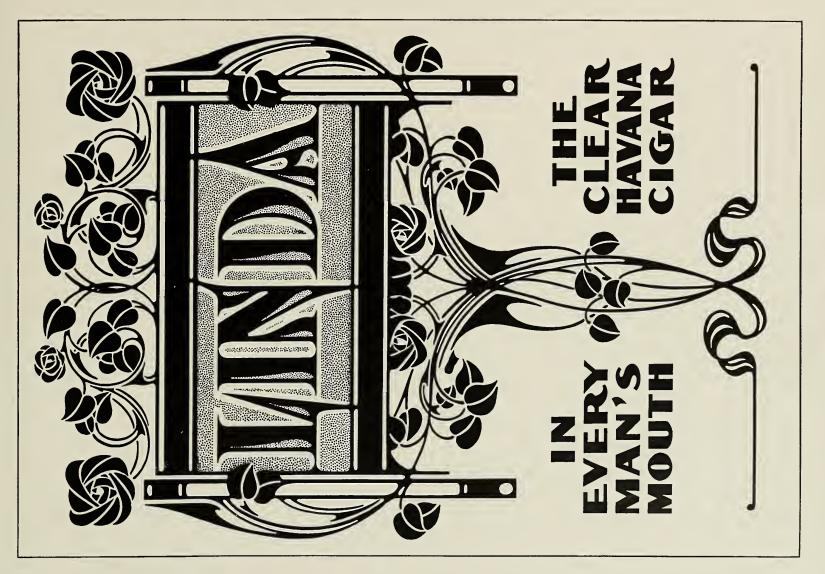


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JOHN G. OHNIMUS



JOHN O OHNIMUS



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ALBERT DUBOIS, N.Y.

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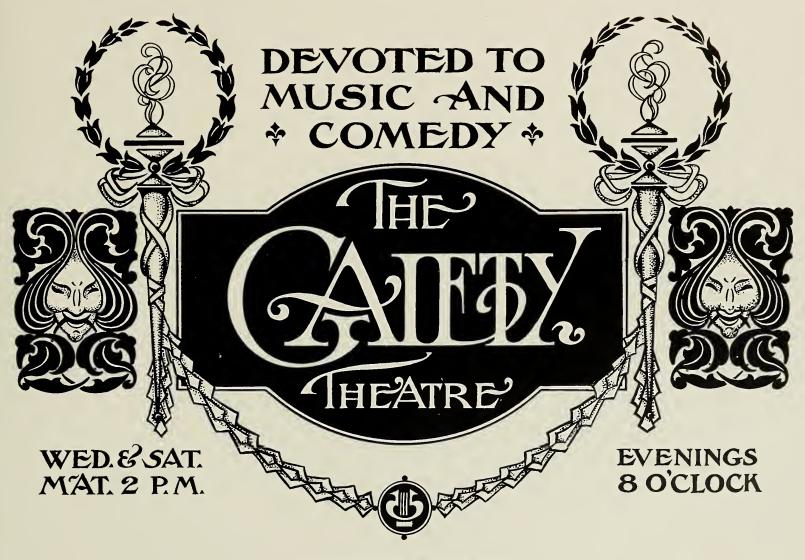
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B.Mc DONALD, NEW YORK



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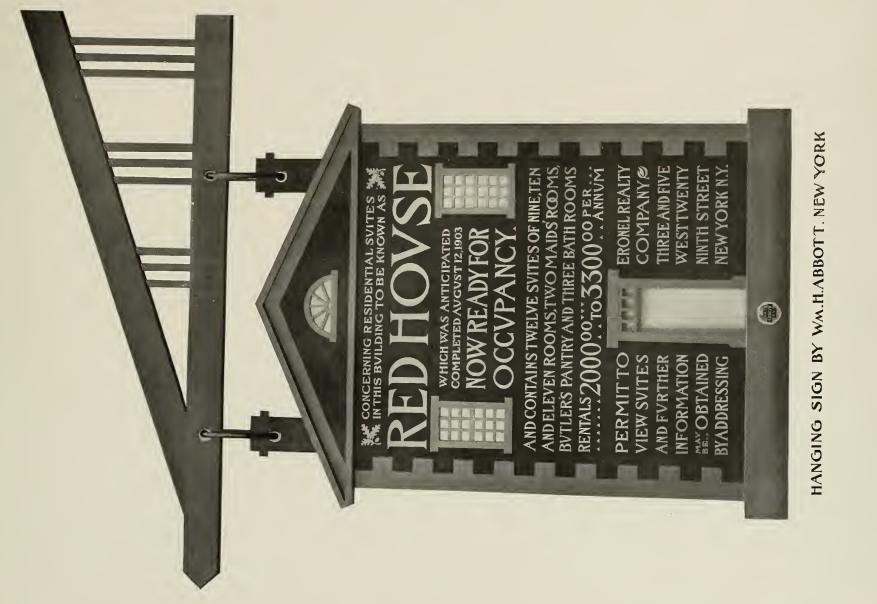




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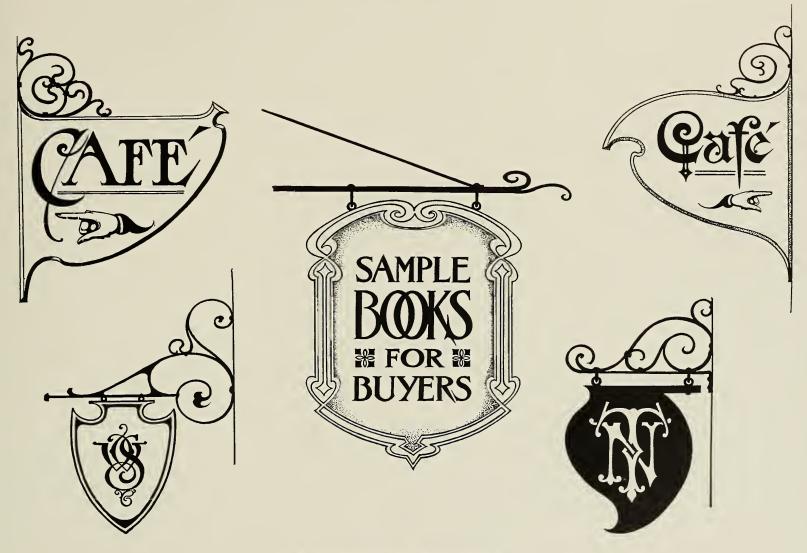
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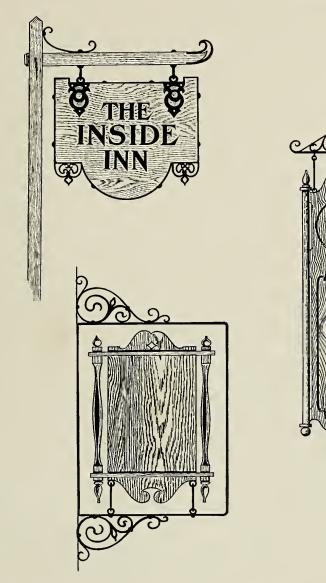
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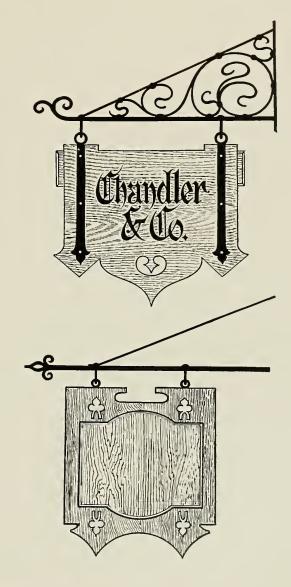
HANGING SIGNS



B.Mc DONALD. NEW YORK

HANGING SIGNS





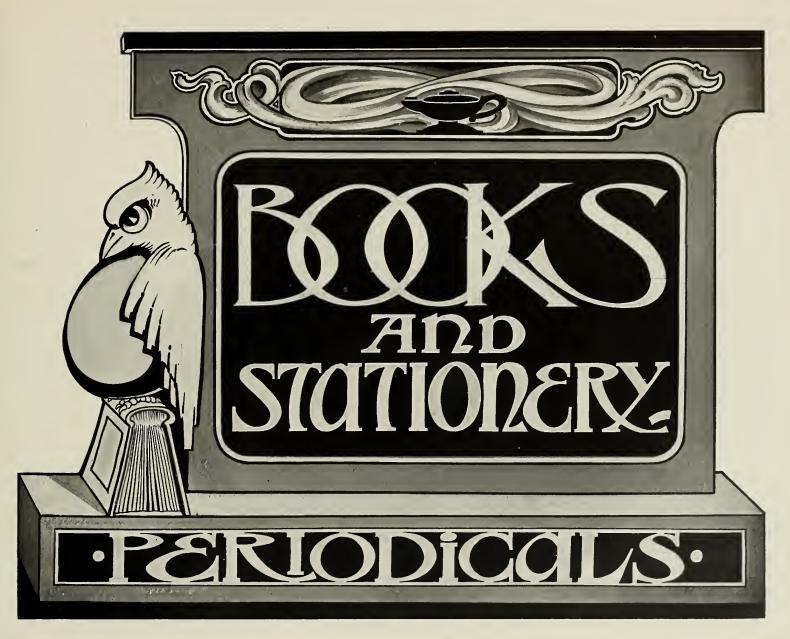
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CHURCH TEXT

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JOHN G OHNIMUS



H.MOTT ALLEN

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BRONZE SIGN



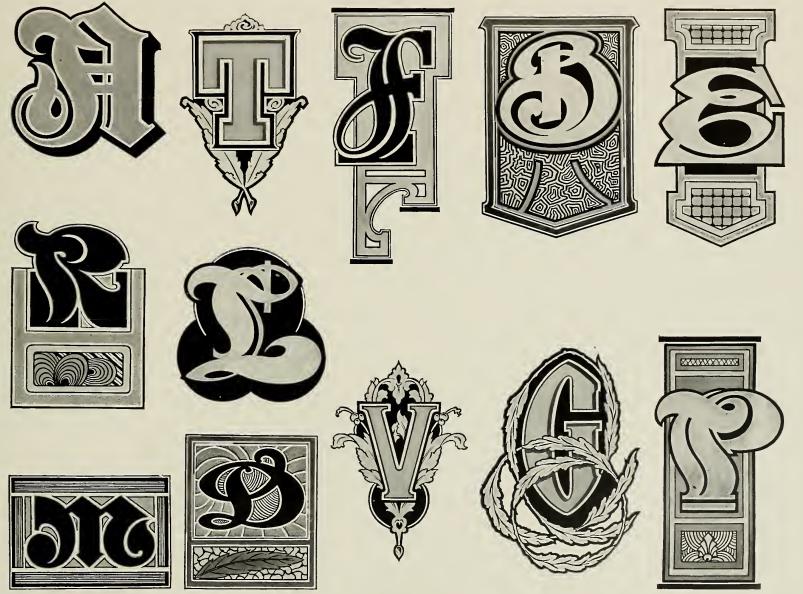
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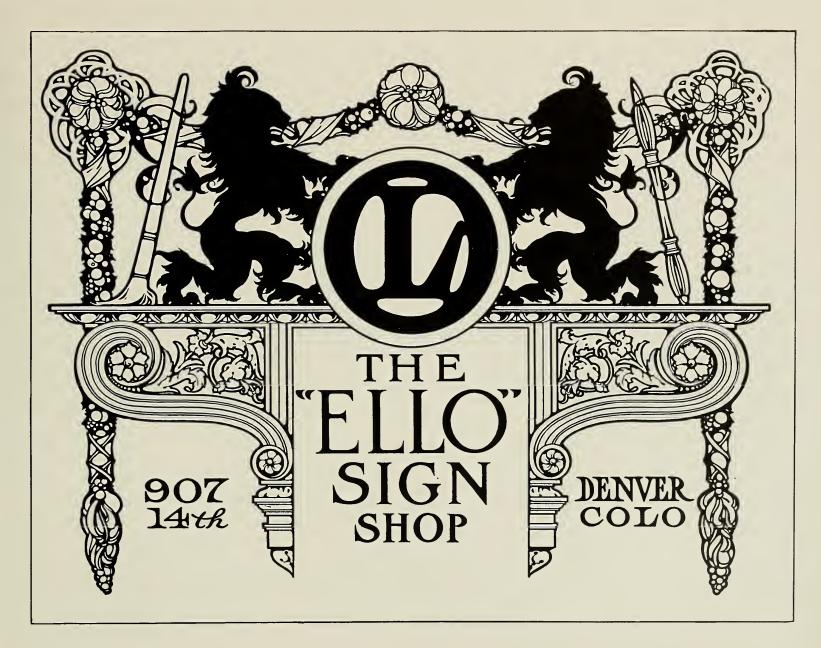
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JUST A FEW SUGGESTIONS



H.MOTT ALLEN



JOHN G. OHNIMUS



RUSTIC ROMAN

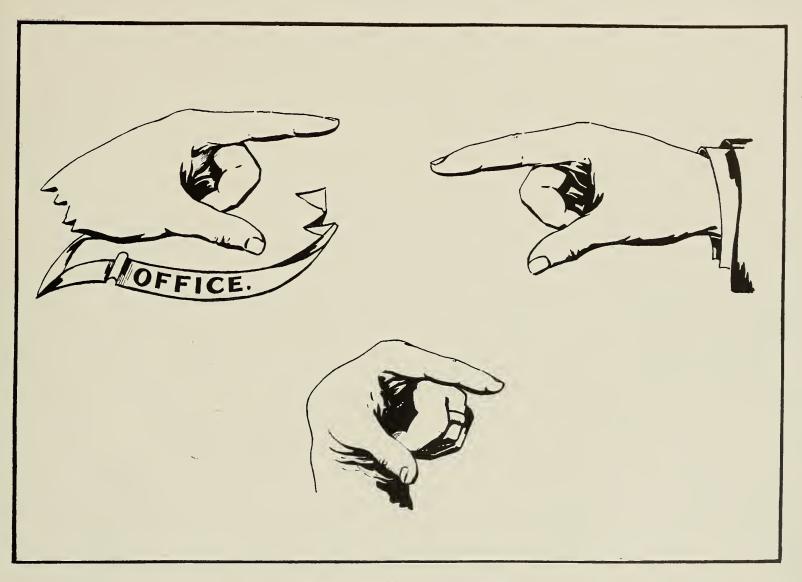
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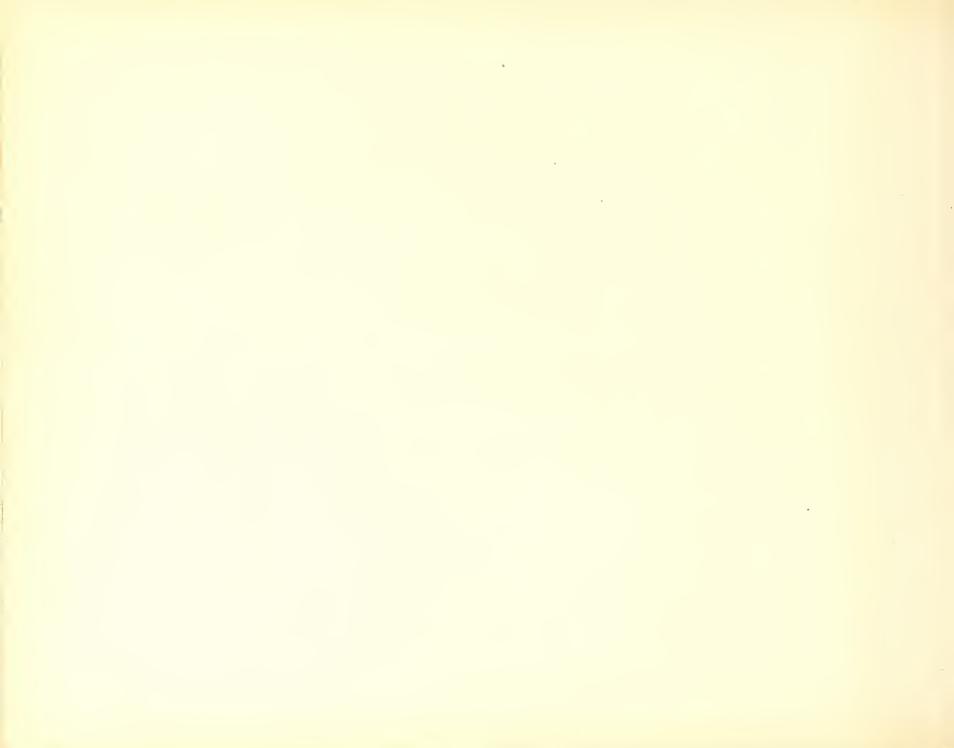
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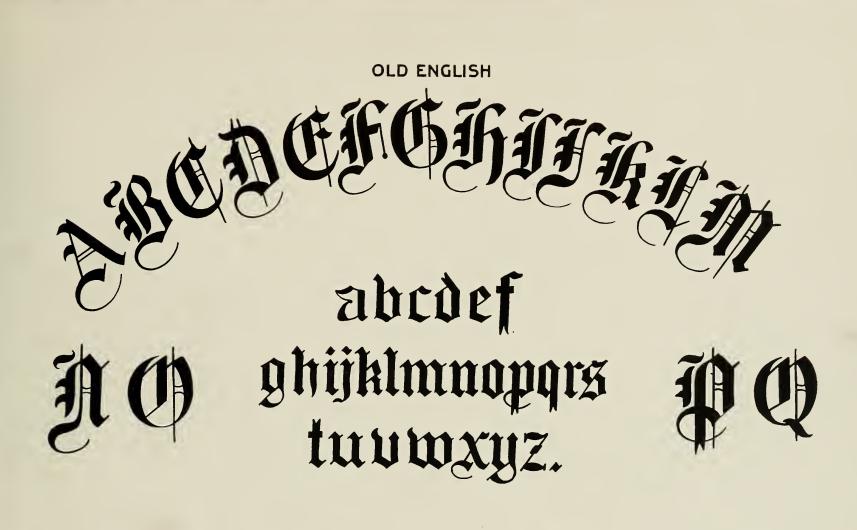
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CHAS. JORDAN NEW YORK





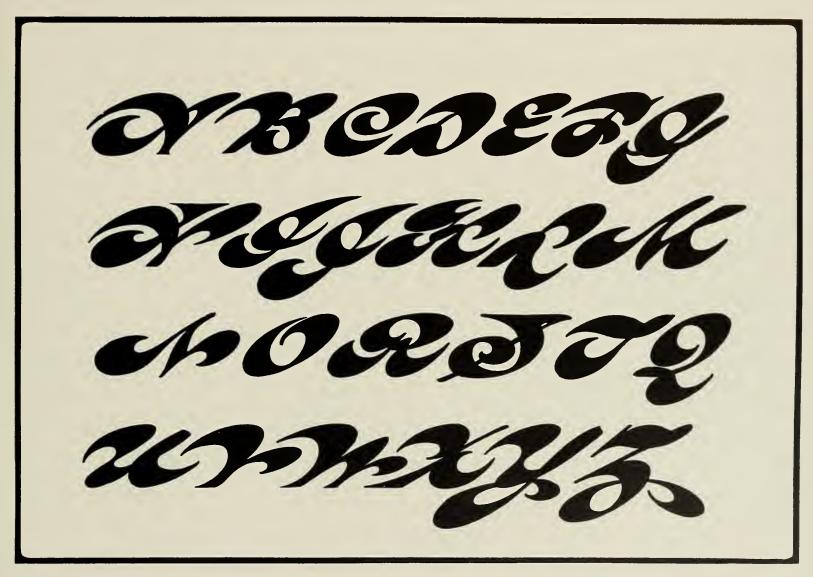


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HEAVY SIGN SCRIPT



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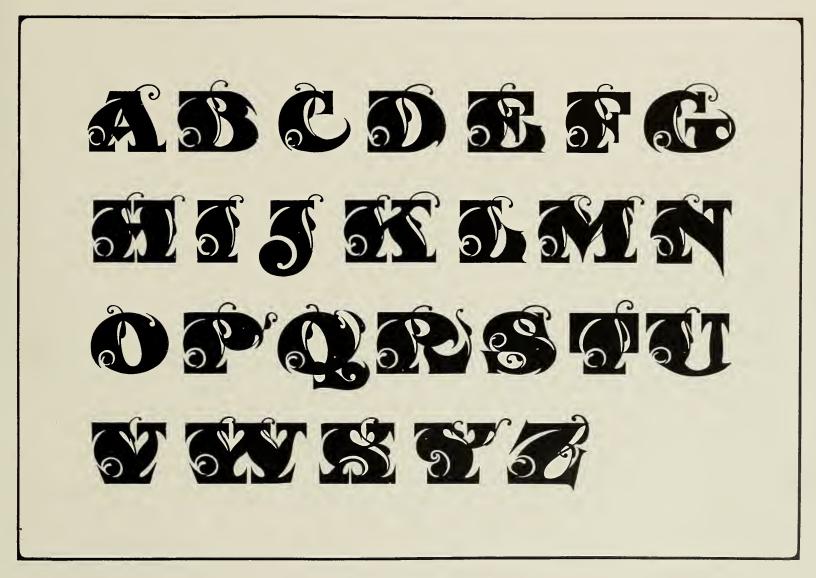
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SOME INITIAL LETTERS



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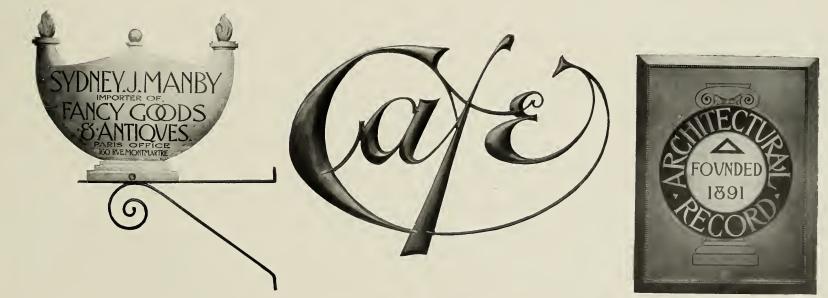
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UNIQUE DESIGNS

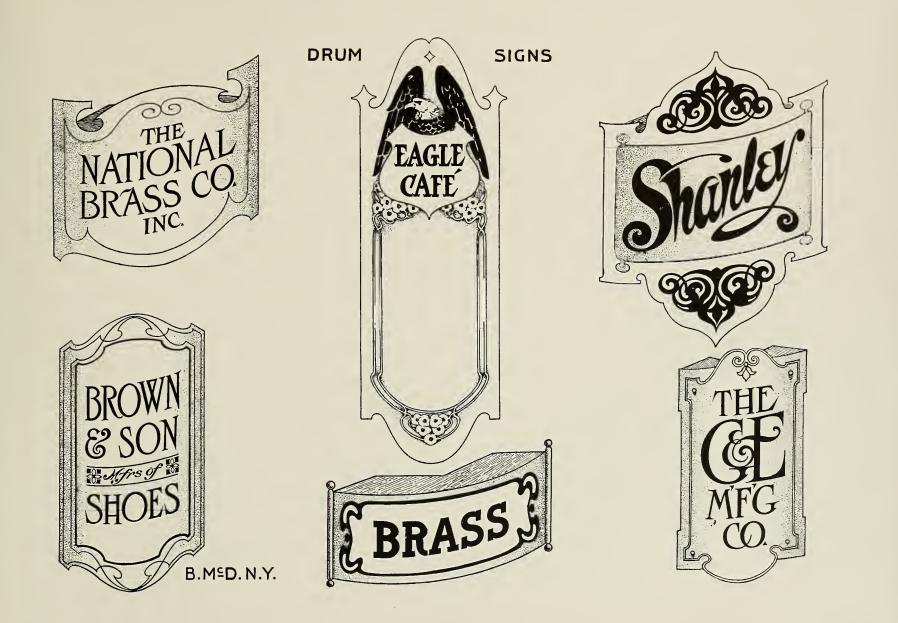




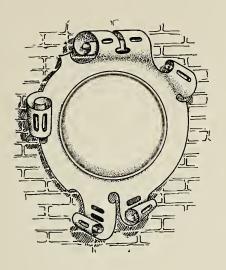


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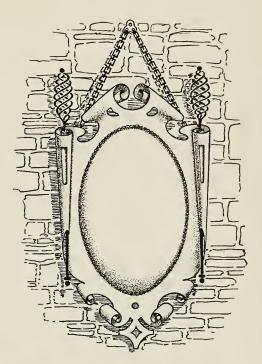


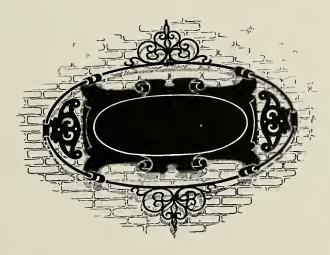
- CURLED IRON SIGNS



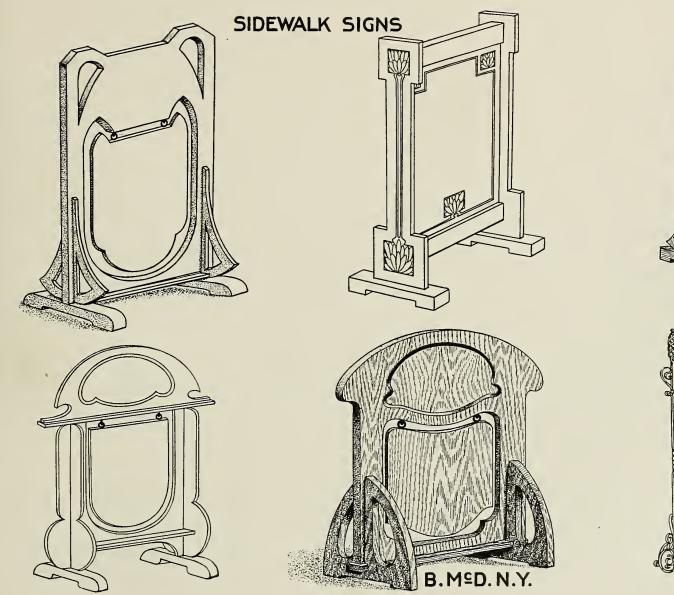


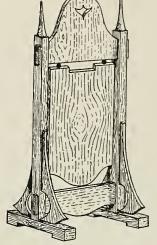
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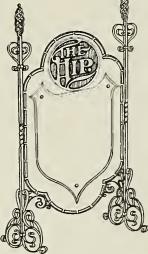












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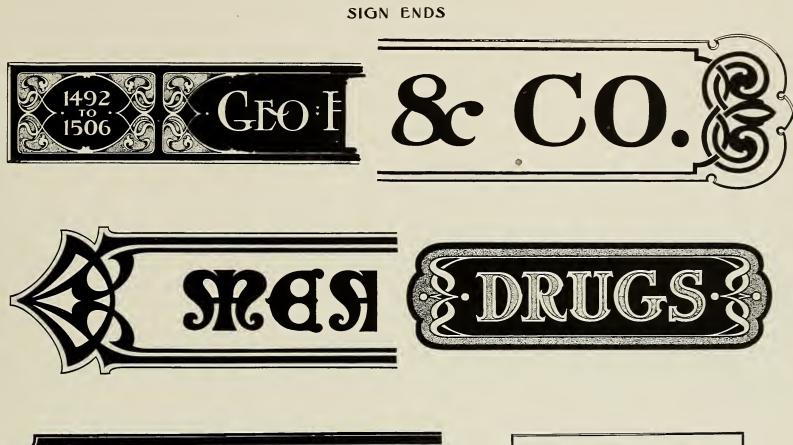








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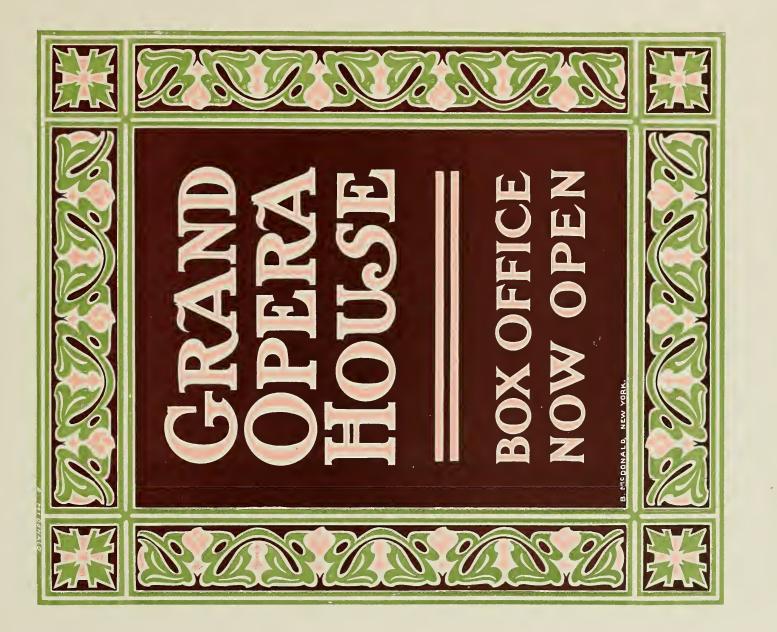
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