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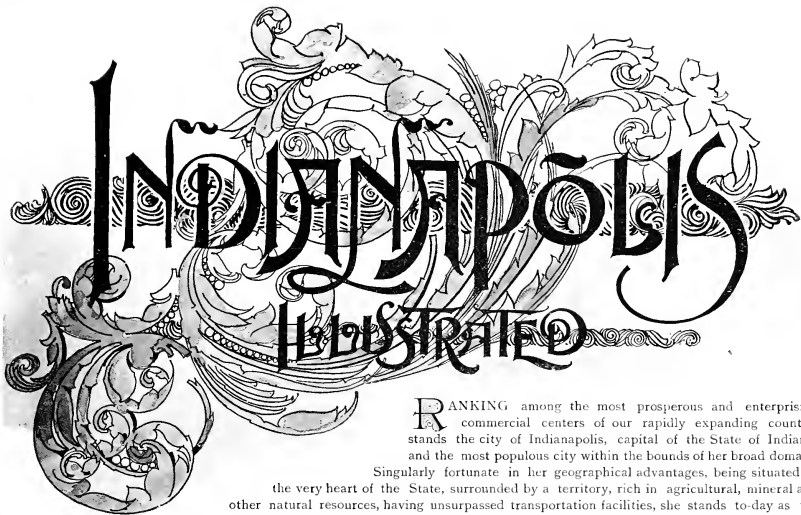
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BENJ. HARRISON, EX-PRESIDENT UNITED STATES.



# INDIANAPOLIS

## ILLUSTRATED

**R**ANKING among the most prosperous and enterprising commercial centers of our rapidly expanding country, stands the city of Indianapolis, capital of the State of Indiana, and the most populous city within the bounds of her broad domain.

Singularly fortunate in her geographical advantages, being situated in the very heart of the State, surrounded by a territory, rich in agricultural, mineral and other natural resources, having unsurpassed transportation facilities, she stands to-day as the great center from which radiate many of the great manufacturing, educational and financial interests, which have so rapidly developed this great and noble State. Few cities in the country have such ample transportation facilities as has Indianapolis, and her communication with all parts of the country by rail is direct and rapid. The history of Indianapolis is one of

continuous struggle against great obstacles and strong competition, but her growth in spite of adverse circumstances during the last decade has been rapid and permanent, and she is to-day financially in a strong and healthy condition, the educational center of the State, and socially as well as in all other respects offers valuable inducements, both for business and residence that are fully demonstrated by her wonderful development and prosperity. Indianapolis was first settled in 1819 or 1820, and during the latter year was selected as the State Capital, and during the same year the present city site was platted by Alexander Ralston. It was also in December of this year that Marion County was organized, and in 1832 the town was duly incorporated, although it was not till 1836 that the action of citizens was duly legalized by special act of the legislature. An act re-incorporating the town was adopted February 17, 1838, and this act provided among other things the including within its corporate limits the four sections or "donations" of land made by Congress upon the admission of the State in 1816.

From this time on the city grew rapidly by reason of the fact that enterprising merchants and manufacturers quickly realized the many advantages offered by this infant city, and every branch of commercial enterprise began springing up. Manufactories were established, weekly papers issued, school houses erected, and backed by ample capital, and the untiring energy of its citizens, the city has kept pace with the rapid strides of modern development, and it can truthfully be said that Indianapolis has before it a brilliant future.

The city is well laid out, its streets broad, the larger portion of them paved, and lighted by electricity. Its business and manufacturing structures are substantially built, and many of them are triumphs of modern architecture, while few cities have a better equipped street railway system.

The public buildings, of which the State Capitol Building is, the most conspicuous feature, are among the most attractive points of interest to the visitor, and include the State House, Court House,

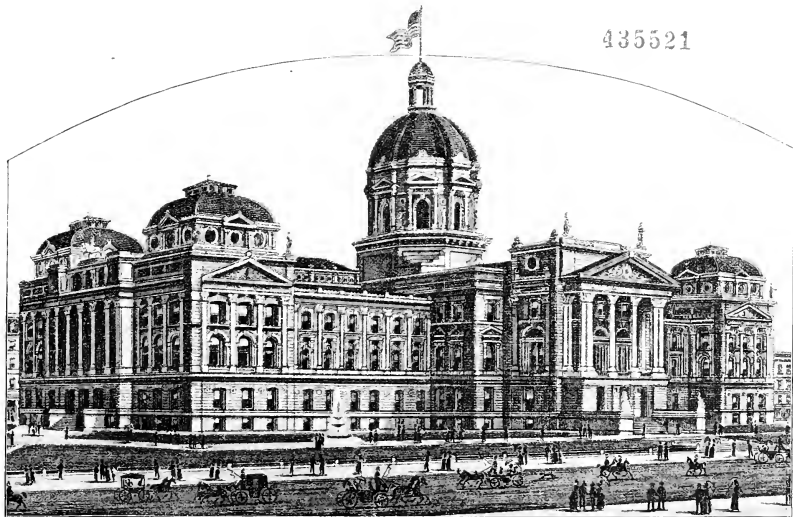
Union Depot, Masonic Hall, Commercial Club, Public Library, County Jail and other State institutions.

The great wholesale and jobbing interests of the city, together with its vast manufacturing industries will be treated at length in the following pages of this review in order that the reader may have a clearer conception of the prominent position which Indianapolis holds to-day in the commercial and financial circles of the country.

The State of Indiana ranks among the prominent agricultural sections of the country, and this owing to the fact of its having a rich soil, a temperate and equable climate, and unsurpassed facilities for natural and artificial drainage, offers substantial inducements for investment in farm lands and the pursuit of agriculture.

Indiana is bounded on the north by Michigan, east by Ohio, south by the Ohio river, and on the west by Illinois. She has a total area of 36,119 square miles, or 23,116,160 acres. To the east and northeast of the city of Indianapolis, there is an inexhaustible supply of volitic limestone, the most important mineral deposit in the State. In Washington County alone there are 200 square miles of this formation, much of which has an average thickness of forty feet, and many other counties have equally as good deposits. This stone, which is unexcelled for building purposes, and of which there is an unlimited supply, exists chiefly in Putnam, Monroe, Owen, Lawrence and Washington counties. In Lawrence and several other counties are found large deposits of kaoline, or white clay, and sand of a superior quality is also found in Washington, Madison and several other counties. A large coal producing area, covering a tract of 7,000 miles, extends through Fountain, Vermillion, Vigo, Clay, Park, Owen, Knox, Green, Martin, Daviess, Posey, Pike, Dubois, Warrick, Vanderburg, Spencer and Perry counties, and coal mines have been successfully worked in all this territory since 1888. The entire State, especially the southern portion, has always been rich in the growth of hardwood lumber, with considerable amounts of oak, ash, sugar, beech, hickory, linn, sycamore, etc., in other sections, and large forests of oak and hickory in the eastern part of the State.

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STATE CAPITOL AT INDIANAPOLIS.

There are many mineral springs scattered throughout the State the waters of which are sought after far and wide by invalids for their medicinal properties; among the most noted of which are the Sulphur Springs at French Lake and Weisbaden in Orange County. But one feature which has made the State of Indiana noted throughout the country is its natural gas, which is found in seemingly inexhaustible quantities throughout a wide portion of its territory, and which has given to Indianapolis an unlimited supply of fuel, the cheapest and most easily handled to be found in the world, and due reference of which will be made in future pages of this work.

From the brief description of the many and varied sources of wealth of this great State of Indiana previously given, it will readily be seen that the city of Indianapolis, lying within the very center of this rich and fertile country, has advantages and opportunities for growth and development seldom accorded to any city, and how well she has availed herself of these advantages will be briefly depicted in the following pages of this review.

#### EARLY DATES AND DATA

Before entering upon a descriptive



BENJAMIN HARRISON, EX-PRESIDENT UNITED STATES.

narrative of the trade, commerce and industrial resources of Indianapolis, it is becoming to briefly recapitulate the early history of the settlement in order that the reader may justly appreciate the valor and invincible hardihood of the men and women, who, leaving behind them the ease and comfort of life as it then was in the East, forced their way through the wilderness, and despite the threats and often times the savage attacks of the hostile Indians, founded a home in this, the west central, and at that time, the most inhospitable part of Indiana. In the early part of this century, although sparse settlements were to be found in southern, eastern and western Indiana, the central portion of the state was as yet a terra incognita, in which no white man had penetrated, save perhaps a few hardy trappers in the pursuit of game, or a lone missionary on his way to carry the Gospel of Peace to the warlike nations. There were here no navigable waters on which to launch the frail canoe, no beaten paths through the tangled brush and dense forests of hard woods over which could pass the wagon of the pioneer, and what is now the richest and most fertile part of this great state was then the most uninviting. And even when, somewhere before 1820, the first set-



tlar had here built his log cabin and had undertaken the huge task of converting this home of muskrat and beaver into fields of waving corn and blooming rye, the difficulties which instantly beset him were almost insuperable. The very richness and luxuriance of nature as here exemplified in miles upon miles of thickly growing trees, the fertility of the soil itself, and many other causes, combined to make life an incessant battle against malaria, chill and ague; the deprivation of communing with his fellow men, the appalling isolation in the great forests without any means of communication with the outside world, the constant dread of raids on the part of the natives, all made life unendurable. To those pioneers of civilization who braved all these and other dangers, therefore, it is due that brief mention of their deeds should be made in any work exultingly descriptive of Indianapolis, the "Railway City," the brightest gem in the coronet of one of the fairest of the United States of America.

As to who was the first white man to erect his cabin on the site of the city there is dispute. We know, however, that in 1819 George Pogue, John McCormick and James McCormick with some others came here to prospect, and in 1820 the McCormicks brought their families here. It is claimed by some, and denied by others, that in 1819 George Pogue built himself a hut, and this is corroborated by the evidence of his son, at that time a young man of 19 years. The amount of evidence on either side is about equal.

In February, 1820, the McCormick brothers erected a house on the banks of the White river. Soon after the population of the settlement was increased by the arrival of John Maxwell, John Cowan, Henry Davis, Samuel Davis, Corboby, Van Blaricum, Barnhill, Harding, Isaac Wilson, and others. Later in the year they were joined by others, and the community had sprung into existence.

In 1821 the settlement received its baptism of blood, a never failing occurrence in all frontier camps. George Pogue was murdered by a party of Shawnee Indians, who were running off his horses, near what has since been known as Pogue's creek. The population had by this time been augmented, and numbered in 1822 about five hundred souls. In 1821 two interesting events took place, viz.:

the first birth and the first marriage. A fact illustrative of the great difficulties that beset the inhabitants at every turn is that Jeremiah Johnson, the bridegroom, had to walk sixty miles to Connersville and sixty miles back in order to obtain the necessary marriage license.

Stores had been opened, the first merchant of the place being Daniel Shaffer. A saw mill was built on Falls Creek, also a grist mill. There were three taverns, a market, and the first school was opened.

In 1823 Congress, by what is known as the "Enabling" act, donated four sections of unsold land for a capitol. Commissioners were appointed by the Legislature to select the site, who, after careful examination, chose a spot at the mouth of Fall creek. Government surveys were already completed here, and in June the Commissioners reported that they had selected sections 1, 2, 12 and 11, and a part of west fractional 3. In the January following this choice was ratified by the Legislature, and after a long debate over the selection of a name for the new city, that of Indianapolis was conferred upon it.

Two Justices of the Peace were appointed by the Legislature, and thus equipped Indianapolis entered on its career as the capitol of a state.

The surveys of the four sections having been completed, town lots were put for sale at auction, 314 being disposed of, prices ranging from \$100 to \$200 each, the total amount of sales amounting to \$35,596.25. Money was very scarce then and for many years later, and the growth of the settlement was so slow that it was 1842 before the last lot was disposed of, and the total amount derived from the sale of the town site was but \$125,000.

In 1823 Marion County was organized, \$8,000 were appropriated to build a Court House, 2 per cent of the lot fund was set aside for a County Library, and the first Circuit Court Judge and the first sheriff was appointed.

In the same year Indianapolis became a post office, and in January the first newspaper, the *Gazette*, was published. April 1, the first election was held, for the associate judges, a clerk, recorder and

three commissioners. In August an election was held for governor, sheriff and coroner. The County Board of the County of Marion was organized the same year, and the first term of court was held, and the first naturalization papers were taken out by Richard Good, an Irishman. Twenty-two indictments were returned by the Grand Jury, of which six were for selling liquor without a license. Work was commenced on the Court House, which was completed in 1824, and a jail was built.

In 1824 took place the murder, of nine Shawnee Indians by five white men. Three of the latter were executed by due process of law, one was convicted of manslaughter, and the fifth received the clemency of the executive. This year also witnessed the removal of the state offices to the new capitol.

In January, 1825, the Legislature met for the first time in Indianapolis. In 1826 the population was only 762. The first fire-company was organized. In 1828 the Steam Mill Company was incorporated by the Legislature with a capital of \$20,000, for the purpose of building a grist mill, a saw mill and a woolen mill. Work was commenced on this enterprise in 1831, and the steam machinery had to be transported by wagon all the way from Cincinnati. The enterprise was never a success financially, and the buildings were destroyed by fire in 1848.

In the *Journal* of February, 1828, we find the interesting statistics that follow: Indianapolis had a Court House, also used as a State House; a Presbyterian Church with thirty members; a Baptist Church with thirty-six members, using a cabin; a Methodist Church, with ninety-three members, just putting up a new brick building; a Sabbath School, with twenty teachers and one hundred and fifty scholars, twenty-five brick houses, sixty frame houses and eight hewed and rough loghouses; a residence for the governor was being built; \$19,000 worth of goods had been received and consumed during the preceding year, including 76 kegs of tobacco, 200 barrels of flour, 100 kegs of powder, 4,500 pounds of spun yarn and 213 barrels of whiskey, also 79 barrels of spirits made in the city. There were 429 white males and 34 colored males, 479 white females and 24 colored females, a total of 1066.

Indianapolis had never had any other means of communicating with the outside world than by land, and it was therefore with no little joy that they entertained the idea that soon they would enjoy all the comforts and facilities to be derived from water transportation. But, alas, their hopes were of short duration. In 1831 the "Robert Hanna," a small steamer, was placed upon the White River to carry stone and timber necessary for the construction of the national road. The attempt proved abortive, and the "Robert Hanna" ran aground at Hog Island. The "Governor Morton" made a similar attempt in 1865, and the failure was both swift and decisive. Indianapolis was destined for something greater, her future was to become the greatest railway center in America. Defeated in one direction, her citizens directed their energies in other channels, and the result is that their city is par excellence the Railway City of the Union. In 1831 the Legislature chartered companies for the construction of six railroads to center at Indianapolis. This was the first effort in the right direction, and although the condition of things was such as to render it premature, yet it led the way to the magnificent railway system, which was to thrive so rapidly in later years. The new companies were the Madison & Indianapolis, Lawrenceburg & Indianapolis, Harrison & Indianapolis, New Albany, Salem & Indianapolis and Ohio & Indianapolis Railway companies. Surveys were made on four of the proposed routes, but nothing more was done.

Up to 1832 the municipal affairs of Indianapolis, unimportant as they may have been, were administered by State officers, and under State laws. In September of that year the inhabitants took the first steps toward organizing a municipal government of their own. A meeting was held, the necessary measures adopted, and the settlement became an incorporated town under the general law. Five trustees were elected, also a clerk and a marshal, who also performed the duties of collector. Five wards were formed and ordinances for the government of the town were adopted.

In 1834 the State Bank of Indiana was chartered, and was the first to do banking business here. It had a capital of \$1,600,000.

In 1836 a special charter of incorporation was granted the town and a new board of trustees was elected. The total receipts for the preceding year were only \$1,610, most of which had been collected by special levy to pay for the "Marion" engine, for public wells and other fire provisions. In 1837 sidewalks were laid on Washington and other streets.

In 1838 the town government was again reorganized by Act of the Legislature. Six wards were formed, each electing one trustee, the president to be elected by a general vote. The president was *ex-officio* justice and the town marshal had the authority of a constable. The council elected a secretary, treasurer, collector, marshal, supervisor, market master, lister and an assessor. The population had now reached something like 2,000. The rate of taxation was one-half of 1 per cent, and the receipts that year amounted to \$7,012, the expenses being \$6,874.

Little of any moment occurred in the history of Indianapolis between 1838 and 1847. Its history is that of every struggling young community. Times were hard, money was scarce, the credit of the State was sadly impaired owing to the extravagant notions as to in-



SOLDIERS' AND SAILORS' MONUMENT.

ternal improvements, and things everywhere were dull and unstable. Political excitement was at fever heat in the Harrison-Van Buren presidential contest. In 1846 the Mexican war broke out, and in response to the Governor's proclamation calling for the State's quota of volunteers, three regiments were organized, of which Indianapolis furnished one company, two additional companies being raised the following year. The first railroad, the Madison, was rapidly approaching Indianapolis; the company had selected its depot ground a little beyond the town limits, and business at once began to experience a feeling of renewed vigor and life. Heretofore this had been, to all intents and purposes, a country village, euphoniously termed a town, a backwoods settlement, lost in the heart of the great forests of ash, oak and birch trees which covered its every section. Commercial enterprise went no further than to meet the limited local demand for the absolute necessities of life; manufacturing interests were even less important. The town was completely isolated, and its life was stagnant. Eighteen hundred and forty-seven witnessed the wonderful change, and in that year occurred the first of the long chain of events that



MARION COUNTY COURT HOUSE.

revolutionized the character of Indianapolis, and have made it one of the liveliest, progressive and wide awake cities in America. The Madison Railway entered into Indianapolis on the first day of October, 1847. The city had to buckle on her armor, and was ready for the encounter with all comers in the lists of competition.

February 13, the Legislature voted a city charter, which was accepted on March 27 by 449 votes as against 19. The charter divided the new city into seven wards. The mayor was not a member of the council, but had a veto power over its acts. He was elected for two years, and was ex officio a justice. The mayor and councilmen, one of the latter from each ward, were elected April 24, and they at their first meeting elected a marshal, secretary, treasurer, street commissioner, engineer, collector, attorney, assessor, messengers, market clerks and a sexton. The tax roll only amounted to \$4,236; of street improvements there were but little; mud holes and stumps abounded in every street and byway; few sidewalks were to be seen off Washington street, in a word, the city's highways would have been a discredit to the meanest hamlet. Wild turkeys and squirrels were shot within the corporation limits, and even quails were caught in backyards. But the spirit of progress was abroad, and Indianapolis awoke from her lethargic sleep. A general system of improvements was adopted by the city council, grading and graveling of streets was commenced, crossings were constructed, and although little was at first accomplished, the first step in the right direction had been accomplished. The free school system was introduced, and in April, 1853, the city free schools were opened with two male and twelve female teachers.

In 1847 the first wholesale dry goods house in the city was established, and in 1848 the first telegraph company was chartered, and a line built to Dayton, Ohio. The Indiana *Volksblatt*, the first paper published here in a foreign language, was founded. The Union Railroad Company was also organized. In 1849 300 houses were built, and the population had increased to 6,500.

In 1851 the Indianapolis Gas Light and Coke Company was chartered with a capital of \$20,000, and it was awarded by the City Council a monopoly of the lighting of streets and houses for fifteen

years. The electors, however, had no confidence in the concern, and by a popular vote refused to light the streets. Street lamps were not erected until 1853, and these were paid for by the property owners.

In 1852 railroad construction was pushed forward with much vigor. The Madison road was prosperous, the Bellefontaine road reached the state line in November and had erected shops and a depot in the city. The Jeffersonville road was completed to Edinburg, the Terre Haute road was completed in May, and the Lafayette in December. The Peru road ran as far as Noblesville, the Central was being built, and the "Union," which served as a connecting link for all these lines, had been finished, and the Union Depot erected. Manufacturing concerns of all kinds were springing up, factories, woolen mills, pork packing establishments, planing mills, railroad shops, foundries, etc., were in active operation. Schools were multiplied, hotels erected, and places of amusement founded, the whole combining to give to the city a truly metropolitan character. The city assessment showed \$5,131,682 of taxables, of which \$1,239,507 were personal, and \$3,891,875 real property. The assessment of 1850 had been but \$2,326,185. Real estate was increasing in value at a rapid rate.

In 1854 a regular police force was formed, two officers to each ward, all under one captain. Owing to a cynical public feeling, engendered by a serious collision between the force and the German residents, the former was disbanded in 1855. In 1856, however, the urgent need of guardians of the peace became too apparent to be overlooked and a second force of ten men was organized. Many changes subsequently took place in the composition of the police department. In 1863 there were seven day and eighteen night patrolmen, with a lieutenant and a captain, detectives, etc. In 1866 a merchants' police force was organized for the protection of property.

In 1855 the city suffered severely from what has since been designated as the "Free Bank Panic." Free banks, founded on state stocks, had multiplied at a greater rate than warranted by the requirement of business, and the inevitable result followed. The banks stopped payment, and business operations were paralyzed.

In 1858 the increase of buildings was estimated at \$600,000. The assessable property reached \$10,475,000. In 1860 the plan to build waterworks was first mooted, but nothing definite was done until 1869, when a company was organized to supply water to the city upon the Holly plan. A charter was granted, and work was at once commenced. The construction of street railroads was first projected in 1860.

Of the history of Indianapolis during the war of the rebellion it is not our intention to speak. It is a part of that of the state, one of the most glorious pages in the annals of the defense of the Union. Money was liberally subscribed for the cause, and the citizens of Indianapolis covered themselves with glory on every battlefield of the south. The entire war expenditure incurred by the city was \$1,000,000, and the population was less than 20,000. Heavy taxes were imposed and met with such cheerful and ready response that at the close of the war, the city's indebtedness was only \$386,000, while in 1863 the city was practically out of debt.

In 1864 street railway tracks were first laid on Illinois street, from the Union depot. Water supply and a sewage system was introduced in 1870.

Having then seen the growth of Indianapolis from a desolate settlement of a few cabins in the heart of the dense forests of Indiana, to the eminent rank of a thriving, populous and prosperous metropolis, all that now remains in order to complete the picture, is to briefly sketch the present condition of the city, to fill in the outlines, which we have so far roughly drawn, and in as summary a manner as possible to present to the reader facts and figures which will enable him to arrive at an intelligent comprehension of the causes which make Indianapolis the pride of the state, one of the busiest marts in the country, and a city destined to permanent rank as one of the great metropolitan centers of the commercial, industrial and financial interests of the United States.

#### GEOGRAPHICAL AND TOPOGRAPHICAL CHARACTERISTICS.

Indianapolis is located almost in the very central spot of the territory included within the boundaries of the state of Indiana, in lati-

tude 39 degrees 55 minutes, on the banks of the White river, a shallow stream which has its rise in Tipton county. It is in the center of a plain which is only here and there broken by slight elevations too insignificant to be called hills. It is built high above the river, beyond reach of the highest water mark that the White has ever yet attained, and it is intersected at different points by depressions, or ravines, the beds of bayous, or creeks, this unevenness of the soil increasing the attractiveness of the site. Although in the first years of the settlement, when the forest had not yet fallen under the axe of the pioneers, the location was decidedly unhealthy, and fever, ague and chills were a constant source of danger to the residents. Such is no longer the case, and the city shows as good a health record as any in the country. The sewage system is excellent, the water supply perfect, and all sanitary precautions are rigidly enforced by civic ordinances. The climate is equable and salubrious, and droughts and excessive rain-falls are very scarce.

#### POPULATION.

The growth of population of Indianapolis at first was very slow, owing to reasons already enumerated. It acquired a rapid development in 1860, and has since continued to increase at a rapid ratio. In 1822 the settlement numbered but 500 souls, which in 1827 had become 1,066. In 1850 the population was estimated to be 8,000. The following table gives the population in 1892, the increase per decade, and its percentage of increase from 1860 to 1890:

Years.	Population	Increase Per Decade.
1860	18,611	10,520
1870	48,244	29,633
1880	75,256	26,812
1890	105,436	30,380
1892	137,562	

At the present time the population has increased to fully 160,000.

It is estimated that of the present population fully one-half are native born, the remainder containing a large German and Irish element, some Scandinavians and a few thousand negroes. The citizens of Indianapolis are renowned for their enterprise and go-aheadative-

ness, and its business men possess the true American characteristics of pluck, energy and perseverance.

#### MUNICIPAL GOVERNMENT.

In previous pages we have traced the rise of municipal government in Indianapolis and the various changes which have been made in its form. The duty of governing the city and administering its affairs is now vested in a Mayor and City Council, under whom are several Chiefs of departments. They are as follows:

Mayor, Hon. Thomas L. Sullivan, elected; salary \$4,000.

Councilmen-at-large: Messrs. Martin J. Murphey, Rob't C. McGill, Henry W. Lant, Edward G. Shewer, John B. McGuffin, Frederick Scharder; salary \$150 each.

Common Councilmen: 1st Ward, Thomas B. Linn; 2d Ward, J. R. Allen; 3d Ward, Archibald Young; 4th Ward, John Puryear; 5th Ward, James H. Costello; 6th Ward, William H. Cooper; 7th Ward, Joseph W. Gasper; 8th Ward, Emil C. Rossman; 9th Ward, John F. White; 10th Ward, George R. Colter; 11th Ward, Patrick J. Ryan; 12th Ward, Charles A. Gauss; 13th Ward, Charles Frochauer; 14th Ward, Anton Schmidt; 15th Ward, H. F. Holloran.



CLAUDE MATTHEWS, GOVERNOR OF INDIANA.

City Comptroller (elected): Captain W. C. Tarkington; salary \$2,000.

Board of Public Works (appointed): A. W. Conduitt, Chairman; A. Schener and M. M. Dufrees.

City Civil Engineer: H. A. Mansfield; Assistant City Civil Engineer, William H. Butts; Chief Clerk, W. C. Allen; Street Commissioner, Patrick Harrold; Assistant Street Commissioner, William Temman; Clerk, Jerry Kelly.

Board of Public Safety (appointed): Edward Hawkins, W. A. Sullivan, Robert Catterson; Clerk, R. C. Herrick.

City Clerk and Clerk of the Police Court (elected): Randall J. Abrams.

Board of Health: Drs. Frank Morrison, George J. Cook and Allison Maxwell.

Judge of Police Court (elected): Hon. E. C. Buskirk.

Chief of Police: Thomas Colbert.

Chief of Fire Department: J. H. Webster.

#### POLICE DEPARTMENT.

As already stated, it was not until 1854 that a regularly constituted police force was organized in this city. In 1883 the Metropolitan system was adopted, and the department of Indianapolis is fully



BOARD OF TRADE



equal to that of any other city. The force is an efficient, able and well-drilled body of men, who have on more than one occasion established their title to be called true and heroic conservators of the peace and suppressors of lawlessness. It at present consists of 112 men and officers, classified as follows:

Superintendent.....	1	Matron.....	1
Captains.....	2	Health officer.....	1
Sergeants.....	6	Board of Children's Guardian officer.....	1
Police surgeon.....	1	Chief of detectives.....	1
Janitor.....	1	Detectives.....	6
Bailiff.....	1	Stock officers.....	2
Humane.....	1	Tunnel officers.....	2
Licenses.....	1	Patrolmen.....	79
Station keepers.....	2		
Wagon drivers.....	2		
Telephone operator.....	1	Total.....	112

The city is divided into twenty-one police districts, patrolled by sixty-three patrolmen, one in each district by day and two at night. The city is also divided into four sergeant divisions. There is also a well organized patrol system in operation, with thirteen boxes distributed throughout the city, and two patrol wagons, one open and one covered. This department, however, excellent as it is, is altogether too small for the requirements of a railroad center of the importance of Indianapolis, where every crook, thug and tramp sooner or later finds his way. The city covers over fifteen square miles, with nearly three hundred miles of streets. The necessity of a marked increase in the numerical strength of the force is apparent.

**FIRE DEPARTMENT.**

The first steps taken towards the protection of property from fire were in this, as in all other communities, purely voluntary. In 1826 the first organization was effected. In February, 1835, the Legislature authorized the state treasurer to purchase twenty-five buckets and suitable ladders, also a fire engine, and to pay half the cost of

the latter if the citizens would pay the other half. This was agreed to and the "Manire" fire engine was purchased in Philadelphia. In 1855 a side track engine was purchased, and a fire station house built of brick, at the corner of New York street and Massachusetts avenue. A hook and ladder company was organized in 1843, and a brick house was built for them on the space of the East Market. Several engine and hose companies were also formed. In 1853 the office of chief fire engineer was created. In 1856 the various companies formed a Fire Association, composed of delegates from each company. This was at first a useful factor in municipal affairs, but later developed into a powerful political body, whose parts were cemented together by that fraternal feeling which is everywhere the characteristic of volunteer fire departments. Civic elections were controlled to a great extent by the firemen, and the citizens were discontented with the condition of things. The city council disbanded the volunteer companies, and organized a paid force in 1860. The new department was composed of a steam engine, two hand engines, three engineers, and a hook and ladder company. In 1868 a fire telegraph system was adopted and put in operation. The alarm system now comprises 110 miles of circuit lines, of which 9½ miles are of copper. There are 18 miles of telephone lines, 142 signal stations, 7 bell strikers, 16 electric mechanical gongs, 17 telephones, one-ten circuit repeater, one circuit switch board, 8 circuit galvanometers, and one galvanometer test. The fire force is composed of a chief and 121 men. In the period of time that elapsed between March 6 to Dec. 31, 1891, the department responded to 323 alarms, and the loss sustained by destruction of property was only a fraction over 19 per cent of the insurance. As the efficiency of all fire departments is based on the loss of property insured, this percentage is remarkably low. There are six engine companies, five hose companies, four truck, and three chemical companies.

**MUNICIPAL IMPROVEMENTS.**

**SEWERAGE.**—The question of introducing a proper system of sewerage was for many years one of the principal ones which occu-

ped the attention of the citizens. The topographical nature of the town site has been already described. The necessity of providing efficient measures of drainage, etc., was early recognized, but it was not until 1865 that decisive steps were taken. In that year three engineers were appointed by the council to make the necessary surveys and devise a general system. In 1868 a small tax was levied for sewerage purposes, and a small sewer was constructed on Ray street, at a cost of \$16,500. Little more was accomplished in this direction until 1870, when the committee on public improvements retained the services of an eminent engineer of Chicago, to examine the city with reference to its drainage. The plan recommended by him was adopted, and contracts were let for a trunk sewer from Kentucky avenue to Noble street, along Noble to Fletcher avenue, at the city boundary, and on Illinois street from Washington to South street. Other streets thus used are Massachusetts avenue, Pennsylvania, Michigan, Reed and Broadway streets. The trunk sewer is eight feet in diameter, provided with manholes at each square, and street basins at all street crossings. It is of brick and striped stone, laid in hydraulic cement. The cost was from \$7 to \$14 per cubic foot. In 1891 3 3-100 miles of sewers were built. The growth of the city, however, is so rapid, that the civic authorities are now providing an ample sewerage system sufficient for the population of at least 250,000. When this shall have been completed, Indianapolis will have no cause to feel behind hand with any of her sister cities.

**WATER SUPPLY.**—The history of the water supply is not of much interest, save as demonstrating the wonderful energy displayed by its inhabitants in all their undertakings. For many years the inhabitants obtained their water for cooking and drinking purposes from the beds of the various creeks. The underlying stratum of these, consisting of sand and gravel, through which the surface water was filtered, being rarely more than twenty-five feet below the surface, formed an easily accessible reservoir of pure, but hard water. For fire purposes the water supply was long uncertain and inadequate. The canal and the creek could always furnish water in abundance, but they were too remote from the business part of the city to

be especially valuable. Several large wells were dug, and in 1860 two 300-barrel cisterns were constructed. Others were subsequently made, and in 1870 there were 78 cisterns of from 300 to 1,800 barrels capacity. These cisterns were filled by a steam pump. In 1869 a company was organized to supply the city with water upon the Holly plan, and was granted a charter. This, the Water Works Company of Indianapolis were obliged to lay fifteen miles of pipe before the close of 1871, and were required to furnish, in addition to the requisite supply of water for the cisterns, etc., the necessary quantity of water and power for the extinguishment of fires. This company was re-organized in 1881, and a new contract entered into with the city. This was again renewed in 1892, many miles of water mains and laterals have been constructed, and although the supply is not yet all that can be desired in so far as quantity is concerned, this defect is being rapidly remedied. The reservoir is located two miles from the city limit, at the junction of White River and Fall Creek. It is 2,000 feet in length, from 6 to 40 feet in width, and has a capacity of 15,000,000 gallons. The supply is of good potable water.

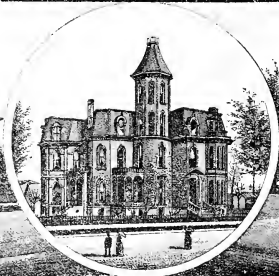
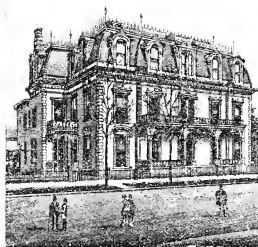
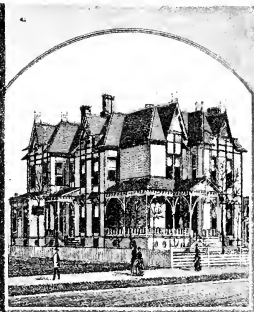
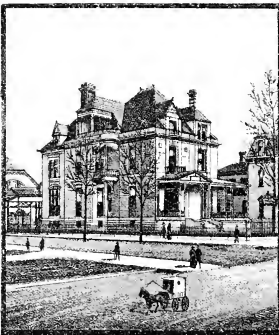
**LIGHTING.**—Indianapolis, as already stated, was very backward in the matter of street lighting. It was not until the fall of 1853 that street lamps were erected on Washington street, at private expense. In 1854 several blocks on Washington street and adjacent portions of cross streets were lighted by contract with the council. Slight additions were made from time to time until 1859, when a more liberal policy was adopted. In 1860 eight and a-half miles of streets were gas lighted. In 1870 there were forty miles of lights. The city is to-day lighted by electricity supplied by the Indianapolis Brush Electric Light Company, also by gas. The service is good, and the cost to the city is light.

#### PUBLIC BUILDINGS.

Nothing impresses more strongly the visitor to any city as the appearance and merits of the buildings which are devoted to public use. Indianapolis is richly endowed in this respect, and few other cities of its size can point out so many remarkably hand-



LOMBARD BUILDING AND FLETCHER'S BANK BUILDING.



SOME INDIANAPOLIS RESIDENCES.

some and substantial structures. Here are located all the principal state buildings, the magnificent Capitol, a monument of architectural beauty, the Insane Asylum, of vast proportions, and located in spacious grounds; the Deaf and Dumb Asylum, the Blind Asylum, the Female Reformatory, the Marion County Court House the Union Railway Station, one of the finest in the country, and many others.

#### THE STATE HOUSE

occupies an entire square bounded by Ohio, Washington, Tennessee and Mississippi streets. Its erection was commenced in 1878, and was completed ten years later, the building and furnishings costing over \$2,000,000. It is of Bedford stone, three stories high, 492x186 feet in dimensions, and 283 feet from east to west through the center, with a dome of solid stone from foundation to apex, 72 feet in diameter, and 234 feet in height. The building is heated by natural gas, and lighted by gas and electricity. In it are located the State Armory, the executive and administrative offices of the state, the Legislative department, the Supreme Court, State Library, etc.

#### MARION COUNTY COURT HOUSE.

This is probably the most imposing County Court House in this and adjoining states. It is located in the square bounded by Market, New Jersey, Washington and Delaware streets, in the heart of the business district. It is of Bedford stone, and is 276x106 feet in dimensions. The work of construction was begun in 1870, and was completed six years later at a cost of \$1,600,000. The interior appointments are of the finest character, and the building is used for both city and county purposes.

#### MASONIC TEMPLE

Is at the corner of Washington and Tennessee streets. It is of handsome appearance, four stories high, and of stone and brick, and cost over \$175,000. This is a very handsome and well appointed office building.

#### ODD FELLOWS' HALL

Is a landmark, and was constructed in 1854 and reconstructed twenty years later at a cost of \$50,000. It is of brick, stucco ornamented, three stories high, and covers an area of 67x102 feet. Like the Masonic Temple, it is used for lodge, store and office purposes.

#### TOMLINSON'S HALL,

At the corner of Market and Delaware streets, belongs to the city, having been erected with the proceeds of a bequest made for the purpose by the late Mr. Stephen Tomlinson. It is of brick, 120x195 feet in dimensions, two stories high, cost \$125,000, and is used as a market and public hall. Adjoining it is a market hall, 100x195 feet in dimensions, which was erected at a cost of \$30,000.

#### THE ARSENAL

Adjoins Woodruff Place. It is of brick, and has a frontage of 63 by a depth of 183 feet. It is the property of the state, and is used for the storage of arms, etc. Adjoining are the officers' quarters, barracks, storehouses, powder magazine, etc.

#### EXPOSITION BUILDING

Is in the northeastern section of the city. It is 150x300 feet in dimensions, of brick, with a cupola 150 feet high. Its cost was \$75,000.

#### YOUNG MEN'S CHRISTIAN ASSOCIATION,

On Illinois street, is a beautiful specimen of architecture. It was built in 1887, of Indiana stone, at a cost of \$24,000, and has an area of 73x120 feet.

In addition to the foregoing there are numerous other buildings of a semi-public character, which are a source of pride to the people of Indianapolis. Among these are the Grand Opera House on North Pennsylvania street, the English Opera House on the Circle, the Park Theater and Museum at the corner of Tennessee and Washington streets, the magnificent Board of Trade Building, Maryland and Tennessee streets, the beautiful and imposing Commercial Club

Building, the New Denison, Bates, and Grand hotels, etc. In a word, Indianapolis, in the matter of buildings of a first-class character, presents a truly metropolitan aspect.

#### PARKS AND STREETS.

Although there are many cities which can make a far better showing in the line of magnificent boulevards and driveways than can Indianapolis, yet when everything is taken into consideration, the topographical difficulties to be overcome, the early slow movement of the city's growth, followed by its rapid development within a comparatively limited number of years, and the pressing need of providing more immediate necessities for the great increase of population, Indianapolis is to be congratulated upon the high character of its streets, avenues and parks. The city has an area of 15.05 miles or 9,630 square acres, and is divided into four district quarters by four great avenues which center at a common point in the heart of the city, "The Circle." These are Indiana, Virginia, Massachusetts and Kentucky avenues. The larger number of other avenues, and the streets all run at right angles, thus cutting up the buildings into almost equal squares. There are 287 miles of streets within the city limits. All these thoroughfares are broad and well paved with asphaltum, vulcanite brick, cedar block or macadam stone, and the alleys have brick pavements. The first plat of street grades was made in 1841, and was not a success, as it proceeded upon the assumption that the whole town must be drained off at the south-west corner into the creek or river, thus making it an inclined plane. The effect of this has been felt in the increased expense of all street improvements subsequently made. In 1846, when the Madison railway selected its depot ground on South street, east of Pennsylvania, which was then outside the town limits, the creek was straightened from Virginia avenue to Meridian street, and the streets were graded, and the creek bottom filled in at the crossings. When Indianapolis reached the dignity of a city in 1847, attention was immediately directed to general improvements. The cost of grading and graveling the streets was taxed against the owners of abutting properties, while the cost of

making crossings was paid out of the treasury. Boulderling was first attempted in 1859, Washington street being thus paved from Illinois to Meridian street, and in 1860 from Mississippi to Alabama. Other streets were later paved with wooden blocks, and now asphalt covered avenues are numerous. The area of parks within the city limits is as follows :

State Parks: Military, 17.3 acres ; University, 4.0 acres ; Blind Asylum, 4.0 acres. City: Garfield, 89.0 acres; Shoe String, 2.0 acres. Total 116.3 acres. Outside of, but immediately adjoining the city limits, are Fairview and Armstrong parks, the former having an area of 166 acres, and the latter of 156. The citizens therefor have 448.3 acres of breathing space away from the dust and smoke of the city. These parks are handsomely laid out and planted with beautiful trees, and are favorite resorts with all classes.

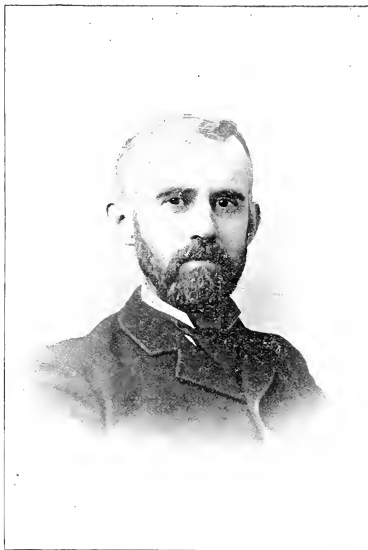
#### EDUCATIONAL.

As is universally the case in all American settlements, the establishment of the first school in Indianapolis was contemporaneous with the existence of the town. In 1821 Joseph C. Read instructed the children of the pioneers, and in 1824 an institute of learning was conducted by Mr. and Mrs. Laurence in the Presbyterian Church. In 1834 the County Seminary was erected on land belonging to the state by permission of the Legislature. It was two stories high, and fronted on New York street. In 1837 the Indianapolis Female Institute, chartered by the Legislature, was opened by the Misses Mary J. and Harriet Axtell. It was closed in 1849. In the fall of 1837 a frame school house was erected on Circle street, and was in charge of Mr. Gilman Marston, who later became a member of Congress, a General during the war, and subsequently the Governor of one of the western territories. There were several other educational establishments in the early years of the town.

It was not until 1847 that the free school system was introduced. The state fund for school purposes proved utterly inadequate to maintain the schools for more than one quarter. Under the provisions of the new city charter, the citizens voted that a tax should be

levied for school purposes. This tax was assessed, and donations of lots and houses for school buildings were asked for. School houses had to be erected, and until such time as the school fund should assume sufficient proportions to meet the outlay, the ward schools were merely state district schools under city supervision. In 1852 enough taxes had been collected to erect in each ward a small brick school house of one or two rooms. There was no surplus over building expenses to pay teachers' salaries, and these had to be met by tuition fees. Finally, in 1853, the tax was sufficient to pay the teachers, separate ward trustees were abolished, a board of three trustees were appointed by the Council, and the system of city free schools was put in operation. It is interesting to trace the rise and growth of the splendid school system of Indianapolis of to-day, one of the finest in the country, from these humble beginnings. We therefore herewith append extracts from the Report of the Trustees of the Public Schools (1866), which tell the story:

"At their (the trustees) first meeting, March 18, 1853, they elected ten teachers for the city schools, and ordered that they receive \$2.25 a scholar for the term, to be paid by the parent or guardian \* \* \* April



THOMAS L. SULLIVAN, MAYOR OF INDIANAPOLIS.

25, 1853, the first free schools were opened for a session of two months \* \* \* May 14, 1853, occurs the first record of the payment of salaries to teachers. From this time forward the receipts from city taxation and the state school fund by slow degrees increased, and the schools flourished and grew in favor with all good citizens. \* \* \* The schools were fully and generously sustained by the public. The revenue, in great part derived from local taxation, was sufficient to sustain them prosperously during the full school year. But this period was of short duration. Early in 1858 the Supreme Court of the state decided that it was unconstitutional for cities and towns to levy and collect taxes for the payment of tuition. The effect was most disastrous. It deprived the city schools of the principal part of their revenue, and in spite of generous efforts on the part of a portion of the public, the free-school grade system, which had taken ten years to build up, was destroyed at a blow. \* \* \* Then commenced the dark age of the public schools. The school houses were rented to such teachers as were willing, or able from scant patronage, to pay a small pittance for their use. The state fund was only sufficient to keep the schools open one feeble free



EAST WASHINGTON STREET FROM FATES HOUSE.



quarter of the year, and in 1859 even this was omitted for want of money \* \* \* At length the Legislature made provision for more efficient and prosperous schools, and fuller taxation for their support."

In June, 1858, the trustees ordered their first levy for school purposes of 15 cents on the \$100 of valuation. In December of the same year this levy was ordered reduced from 15 cents to 7½ cents. In June, 1861, the first Board of Trustees, elected by the people, one from each ward was chosen. The schools henceforward, despite the burdens and worry of the war times, were fairly prosperous. New school houses were erected, evening classes were inaugurated, and in 1866 a training school was organized. The staff of teachers was being annually increased, salaries were raised, and it is interesting to note that whereas in June, 1868, there were but 4,049 pupils in the schools, receiving instruction from 62 teachers, whose salaries amounted to \$34,007, in June, 1871, the pupils numbered 6,449, the teachers 103, and the aggregate compensation of the latter was \$60,480-

The school system of Indianapolis is to-day perfect and complete in every respect. We have already stated that in 1861 the Board of Trustees became elective by a popular vote. This was again changed in 1865, the trustees being appointed by the Council. In June, 1871, a Board of School Commissioners, one from each school district, of which there are eleven, was elected by the people. The following is the organization of the Board of School Commissioners for 1892-93:

OFFICERS OF THE BOARD.—President, J. P. Frenzel; secretary, J. W. Loeper; treasurer, Charles H. Adam; superintendent of schools, L. H. Jones; assistant secretary, Emma B. Ridenour; librarian, E. G. Browning; superintendent of buildings and grounds, P. J. O'Meara; superintendent of supplies, F. H. Wade; clerk of the superintendent, Georgie Alexander.

There are two high schools, and thirty-six primary school houses. In 1891-92 the number of pupils was 17,822.

In addition to the common schools, Indianapolis possesses many institutions which offer every facility for the acquisition of education in any given branch of learning. There are German, Protestant, and

Roman Catholic Parochial Schools, Business Colleges and Universities, Medical and Veterinary Colleges, etc.

#### NORTHWESTERN CHRISTIAN UNIVERSITY.

This widely-known institution was chartered in January, 1850, with a capital of not less than \$95,000 nor more than \$500,000. It was opened in November, 1855, and has since had a most prosperous career. The system of instruction consists of a collegiate course of four years, a preparatory course of two years, and a primary department. There is also a law department, a commercial department, and a musical department. The Northwestern Christian University was one of the first colleges in the west to admit female students to all the rights, privileges and opportunities of its lecture-rooms. The building is located within the city limits, the site embracing an area of twenty five acres, handsomely adorned with stately trees.

#### INDIANAPOLIS YOUNG LADIES' INSTITUTE

Is conducted by the Baptist denomination, and was founded in 1858.

ST. JOHN'S ACADEMY FOR GIRLS is a graded school under the charge of the Sisters of Providence, and was established in 1859. The course embraces the usual English studies, mathematics, natural sciences, French, German, music, drawing, etc. There are in addition several schools founded and supported by our German citizens.

#### BENEVOLENT INSTITUTIONS.

Indianapolis is the location of many of the most important benevolent institutions in the state.

INDIANA HOSPITAL FOR THE INSANE.—Was founded by act of the General Assembly of Indiana, in 1847. It is located two and a half miles west of the city, on Washington street, and was opened for the reception of patients in 1848. It is a handsome edifice, comprising two departments, one for male and one for female patients. The male department is of brick, 625x150 feet in dimensions, and can accommodate 650 patients. The female department, also of brick, has

a width of 146 feet, and accommodation for 850. The administration of the institution is under the direction of a Board of Commissioners.

**INDIANA INSTITUTE FOR THE EDUCATION OF THE BLIND.**—Occupies the space of two city blocks, bounded by Morete, Meridian, Walnut and Pennsylvania streets. It was founded by the state in 1847, and is strictly an educational institution, having for its object the moral, intellectual and physical culture of the young blind of both sexes, who reside within the state. No charge is made for board and instruction, and as a rule, applicants under nine or over twenty-one years are not received. The course is literary, musical and industrial. The most common trades taught, are cane seating chairs and broom making. The girls are also taught sewing, knitting, lace-work and bead-work.

**INDIANA INSTITUTE FOR THE DEAF AND DUMB.**—At the corner of Washington and State streets, was established in 1844. It is situated in the midst of a park of beautiful forest trees. The main buildings consist of four large groups, in addition to which there are three large shop buildings, boiler house, wash house, barn and cow sheds, ice-houses and other out buildings. The institution is open to applicants between ten and twenty-one years, who are residents of Indiana. The course is both academical and industrial.

**INDIANAPOLIS ORPHANS' HOME.**—Erected in 1855, and derives its support from donations and aid from the state. Can accommodate some 100 inmates, and is the property of the Widows' and Orphans' Society, which was organized in 1849.

**INDIANA REFORM SCHOOL.**—North of the Deaf and Dumb Asylum, has accommodation for 300 inmates.

**THE CITY HOSPITAL** was built in 1859 at a cost of \$30,000. Great improvements have since been made, and the building has been enlarged. It was occupied as a military hospital during the war, the city resuming its management in 1866.

**ST. VINCENT'S HOSPITAL** is in charge of the Sisters of Charity, and is one of the most complete institutions of the kind in Indiana. It is at the corner of Delaware and South streets.

Among the many other benevolent institutions which serve to emphasize the truly practical Christianlike characters of Indianapolis, and the people of Indiana generally, are: The Home for Friendless Women, Indianapolis Benevolent Society, German Protestant Orphan Asylum, Indiana Female Prison and Reformatory, Indiana House of Refuge and Correction, County Infirmary, Indianapolis Asylum for Friendless Colored Children, the Free Dispensary, News-boys' Home, Ladies' Society for the Relief of the Poor, Indianapolis Society for the Relief of the Crippled, Ruptured and Deformed, City Dispensary, etc.

### CHURCHES.

Indianapolis has from the first years of its settlement been noted for the religious character of its inhabitants, and the staunch support they have always accorded to religious institutions. It has been truthfully said that the history of the growth of religious bodies here is the history of the development of the city. The first services held in the little settlement was in 1821, and to-day there are over one hundred church edifices within the municipal boundaries. In August, 1821, Rev. Ludlow C. Gaines, a Presbyterian minister, preached the first sermon in a grove south of where the State House now stands. Nearly all sects and denominations are now represented here. The Methodists formed an association in 1822, the Baptists and Presbyterians in 1823, the Christians in 1833, Episcopalians in 1837, Catholics, 1840, Congregationalists, 1857, and Hebrews, 1855. The following are the principal church edifices:

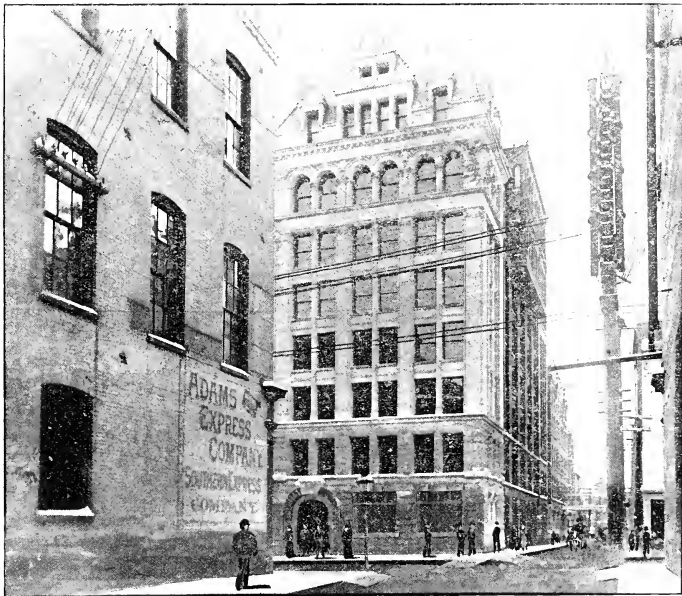
**PROTESTANT EPISCOPAL.**—Christ Church, St. Paul's Cathedral, Grace Church, Church of the Holy Innocents, Episcopal Mission.

**PRESBYTERIAN.**—First, Second, Third, Fourth and Fifth Churches, Olivet Church, Seventh Church, and several Missions.

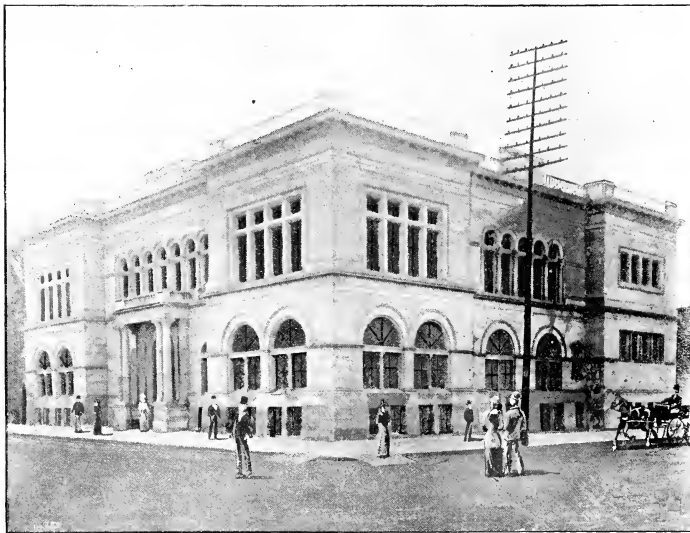
**BAPTIST.**—First, South Street Baptist Church, Garden Mission, North Baptist Mission, Second.

**CONGREGATIONAL.**—Plymouth Church, May Flower Church.

**CHRISTIAN.**—Christian Chapel, Second Christian Church, Third Christian Church, Fourth Christian Church, Salem Chapel, Olive Mission.



COMMERCIAL CLUB.



NEW PUBLIC LIBRARY.

GERMAN REFORMED.—First German Reformed Church. Second, German Reformed Church.

METHODIST.—Meridian street, M. E. Church, Roberts Park M. E. Church, St. John's M. E. Church, Ashby M. E. Church, Trinity M. E. Church, Ames M. E. Church, Grace M. E. Church, Third street M. E. Church, German M. E. Church, Massachusetts avenue Church, Allen Chapel, Bethel Chapel.

ROMAN CATHOLIC.—St. John's Church, St. Mary's Church, St. Peter's Church, the Cathedral.

LUTHERAN.—First English Lutheran Church, St. Paul's German Evangelical Lutheran, Zion's Church.

GERMAN EVANGELICAL ASSOCIATION.—Salem Church.

UNIVERSALIST.—First and Second Universalist Congregations. Other church edifices belong to the Hebrews, Unitarians, United Brethren in Christ, Society of Friends, etc. Indianapolis has every reason to be proud of her churches, which receive a warm and generous support.

### RAILROADS.

Indianapolis justly lays claim to the proud title of "Railway City" of the United States. Since the memorable day in 1847 when the first train over the Madison road steamed into the city amidst the enthusiastic plaudits of her citizens, her transportation facilities have constantly kept increasing, until at the present time there is not a trunk line or railway of any importance between the Ohio river to the south and the Great Lakes to the north, which does not make this the central point of its operations. The city can be compared to a hub, from which the lines of railroad radiate like spokes to all points of the compass. Indianapolis for many years suffered from what is now the source of her power, her geographical position in the very center of the state. But as the era of progress has advanced, as the railroad has become the great and only profitable means of intercommunication between the various sections of the country, her supremacy has been established. Her star is in the zenith, the bands of steel that link her to Fort Wayne and Cleveland in the northeast,

New Albany and Louisville in the south, Terre Haute and St. Louis in the southwest, Valparaiso and Chicago in the northwest, all serve as mighty feeders of her trade and commerce, and assure her continued and permanent industrial independence. What threatened to deprive her of life has become a source of new vigor, not only is she in direct communication with all the wealth producing sections of north, south, east and west, but she has caused the development of all the natural resources of the state of which she is the capital. With inexhaustible coal fields, deposits of building stone, gas fields, and forests of hardwood lumber within her reach, she can supply and is supplying the continent with the treasures found only in the territory tributary to her. The railroad has made Indianapolis.

It is not within the scope of this brief resume of the city's resources to detail at length the history of railway development in this section of the state. We have already shown how the original system embraced eight roads, viz.: Madison & Indianapolis, the Bellefontaine, the Terre Haute & Indianapolis, the Indianapolis & Lafayette, the Indiana Central, the Indianapolis Initial, the Peru & Indianapolis, and the Indianapolis and Vincennes. We must now be content to name the various lines which center the city. They are as follows: Ohio, Indiana & Western, Indianapolis to Peoria, Ill., 212 miles; Indianapolis to Springfield, Ohio, 149 miles; Cincinnati, Hamilton & Indianapolis, to Cincinnati, 123 miles; Lake Erie & Western, Indianapolis to Michigan City, 161 miles; Indianapolis to Vincennes, to Vincennes, Ind., 117 miles; Cincinnati, Indianapolis, St. Louis & Chicago, Cincinnati to Indianapolis, 110 miles; Indianapolis to Kankakee, 139 miles; Kankakee to Chicago, 53 miles; Chicago, St. Louis & Pittsburg, Columbus to Indianapolis, 188 miles; Indianapolis to Chicago, 194 miles; Indianapolis, Decatur & Western, Indianapolis to Decatur, Ill., 153 miles; Louisville, New Albany & Chicago, Indianapolis to Chicago, 183 miles; to Cincinnati, 123 miles; to Michigan City, 154 miles; Cleveland, Columbus, Cincinnati & Indianapolis, Indianapolis to Cleveland, 283 miles; Cincinnati, Wabash & Michigan, Indianapolis to Benton Harbor, Mich., 201 miles; Jefferson, Madison & Indianapolis, Indianapolis to Louisville, Ky., 110

miles; Indianapolis & St. Louis, to St. Louis, 261 miles; Terre Haute & Indianapolis, Indianapolis to St. Louis, 240 miles.

#### BELT LINE AND UNION DEPOT.

At as early a date as 1845, when as yet the Madison was the only road entering the city, the business men of Indianapolis foresaw the future importance of their city as a railway center, and the necessity of providing adequate depot facilities. A company was consequently organized under the name of the Union Railroad Company, and was authorized by the council in December of that year, for the purpose of providing adequate terminal facilities. In 1853 a track connecting the various lines which had reached here, and a Union Depot had been built. The company was at that time composed of the Madison & Indianapolis, Bellefontaine, and Terre Haute & Richmond companies. Other railway companies joined the union from time to time, securing tenant rights, and it soon became evident that the Union Depot, extensive as had been its provisions at the time of its erection, was insufficient. The company was consequently reorganized and incorporated in 1883 under an agreement between the Chicago, St. Louis & Pittsburg, Jefferson, Madison & Indianapolis, Cincinnati, Indianapolis, St. Louis & Chicago; Terre Haute & Indianapolis, and Cleveland, Columbus, Cincinnati & Indianapolis. The new building was completed in 1888. Each of the proprietary companies is represented on the board of management, and the expenses are divided pro rata on a train basis between the various lines that use its tracks. The cost of the Union Depot exceeded \$1,000,000. It is one of the finest depots in the world, and an architectural ornament to the city.

In 1882 the Union Railway Company secured a perpetual lease of the franchise of the Belt Line Road, at a rental of 6 per centum per annum of the appraised value. It connects by means of its own tracks those of every company entering the city, charging a mileage basis on each car moved plus a fixed charge of \$1 a car.

#### BANKS AND BANKING.

The first bank of which we find any mention in the annals of Indianapolis was the State Bank of Indiana, which was chartered by the Legislature in 1834, with a capital of \$1,600,000, the state taking half the stock, and private holders the remainder. It began business the same year, and its offices were in the Governor's Circle Building. On the expiration of its charter it was succeeded by the Bank of the State of Indiana, which later collapsed under the National Bank Act. Unlike its predecessor, the Bank of the State of Indiana was solely a stockholders' concern. It began business in 1855 with a capital of \$1,836,000, and was wound up in 1865. The first private banking institution of which we have any record was the Indianapolis Insurance Company, chartered in 1836 with a capital of \$200,000, to transact both a banking and an insurance business. It later became the Bank of Commerce. The banking house known as Fletcher's was established in 1839 by S. O. Fletcher, Sr. Its capital at the start was but \$3,000. E. S. Alvord & Co. opened a banking establishment in 1839, discontinuing it in 1843. Several other banking concerns were established under the Free Banking Law of 1852, a financial system which caused great trouble in the commercial circles of the city, and which resulted in the "Free Bank Panic" of 1855. They were all in time forced to the wall.

The banking interests of Indianapolis to-day are on a broad, sound and conservative basis. Their management is in the hands of able and reliable financiers, and are a powerful and influential factor of the commercial and industrial resources of the city. The principal banking houses are the Indianapolis National Bank, established 1864, capital \$300,000; the Indiana National Bank, established 1865, capital \$300,000; the Merchants' National Bank, established 1865, capital \$100,000; the Meridian National Bank, capital \$200,000; the Bank of Commerce, capital \$200,000; the banking house of A. Fletcher & Co., established in 1837, capital \$1,000,000. There are also several private banking houses. A clearing house has been in successful operation since 1871.

### BOARD OF TRADE.

The business men of Indianapolis early learned the advantages of united effort in building up the trade and commerce of the city. The Indianapolis Board of Trade was organized in 1864, and was reorganized in 1882. The membership is limited to 500, and its objects, in addition to those of a general character pertaining to all similar bodies, is the payment of mortuary benefits to the heirs of deceased members. The membership fee is \$15 per year, and none but active, healthy business men under sixty years of age can become members. Throughout the history of the organization it has contributed in a material way to the promotion of the interests of trade Indianapolis.

### THE COMMERCIAL CLUB.

Another prominent and useful organization in connection with the business interests of the city is the young and vigorous Commercial Club. Its members comprise the leading men in all walks of business and professional life, and it is doing much to advance and promote all measures of improvement. In addition to the above mentioned leading organizations there are a number of others, the scope of which is more limited, their business being the facilitating



THOMAS J. COLEBERT, CHIEF OF POLICE, INDIANAPOLIS.

of trade in special branches of industry. It is not possible to make an extended notice of these, but the fact of their existence goes to prove that in all the aids of organization, the business men of this city are fully alive to the advantages of unity.

### REAL ESTATE AND INSURANCE.

The real estate market of this city is one of great activity, and the rapid, steady advance of values is the best index to its prosperity. We have in a preceding part of this work shown how town lots in the beginning, could hardly find a purchaser. But in realty, as in every other line, the advent of the railway worked a wonderful change. The advance in prices has since been steady, and assessment of realty has ever had an upward tendency, while taxation has decreased its rate. Residence property in the fashionable quarters of course commands a good price, but there are few cities where the workingman has such excellent opportunities to become his own landlord. Rents of stores are moderate, while manufacturing sites can be obtained on most acceptable terms. The citizens of Indianapolis are firm believers in the greatness of the future of their city, and have



CITY HALL.



proved themselves to be so by investing their capital at home, and they are at all times ready and willing to aid all industrial ventures of establishment by offering to manufacturers and capitalists excellent sites perfectly adapted for their purposes.

**INSURANCE.**—The history of insurance in Indianapolis is one of great interest, but it is impossible within the scope of this work to do more than briefly touch upon it. In February, 1836, the first home insurance company was chartered for fifty years, with a capital of \$200,000. The charter was renewed in 1865, a new and vigorous company was organized as the Indianapolis Insurance Company. Up to a quarter century ago the insurance business here was mostly done through the agency of representatives of eastern companies. Now it is a vast and important local interest, with many agencies and several sound and reliable home companies. Among the principal among the latter are the Indiana of Indianapolis, chartered in 1851; the Franklin, also chartered in 1851; the German Mutual, incorporated in 1854; the National Benefit Association of Indianapolis, chartered in 1881; the Old Wayne of this city, organized in 1883; the Indianapolis Mutual Fire, organized in 1884; the Manufacturers' Mutual Fire, organized in 1866, etc. All the leading European and American corporations are represented here. The underwriters of Indianapolis are an intelligent and progressive body of men, and are always to be found in the front rank of those seeking to promote the welfare and advancement of the community.

#### TAXATION AND VALUATION.

Indianapolis has a lower rate of taxation than any other city of equal size in the United States. The following is a comparative statement of the valuations of property from 1888 to 1892, both inclusive: 1888, \$831,287,368; 1889, \$843,483,466; 1890, \$857,674,387; 1891, \$1,255,256,038; 1892, \$1,266,855,388.

#### NATURAL GAS.

Although but a few years have elapsed since natural gas was first discovered in Indiana, this is to-day well supplied with it both as an

illuminating power, and as an aid to industry. Gas was discovered in 1886 in Delaware County, and subsequent prospecting has developed the fact that Indiana is a rich gas field. Investigation has shown that wells can be profitably driven in Hamilton, Hancock, Madison, Delaware, Blackford, Tipton, Howard and Grand counties, and in part of the counties of Henry, Randolph, Jay, Clinton, Miami and Wabash. The gas field extends southwest, east, north and north east of this city. The citizens of Indianapolis were not slow to avail themselves of the great advantages to be used by the use of natural gas. Several companies have been formed to supply the city, and many miles of tubing pipe the fluid to this point. The low rate at which manufacturers can be supplied with any amount required for motor power has given a great impetus to local manufacturing. In October, 1892, a contract was entered into by the city with the Manufacturers Natural Gas Company, providing for the piping of gas into Indianapolis, to be used solely by manufacturers, and to be supplied free of charge in return for certain privileges granted by the city to the company. There are other companies also operating here, most of the capital used being local, and Indianapolis, to her other and previous great advantages, adds that of being to-day one of the leading natural gas consumers on the continent. The great impetus which this must necessarily impart to her manufacturing interests cannot be over estimated, while the resultant absence of soot and smoke from the use of natural gas will add one more feature to her attractiveness as a place of residence.

#### TRADE AND COMMERCE.

Indianapolis, by reason of its central situation and unequalled transportation facilities, has become one of the greatest markets of the United States. It is the central point for distribution and shipment of the products of the fertile fields, forests and rich coal mines of Indiana, while its receipts from outside points are fully commensurate with its shipments. The wholesale trade is a very important factor of the city's greatness, and the annual transactions now foot up into the millions. Indianapolis traveling men, or drummers, are to

be found in every part of the Union, the operations of the jobbing houses are annually expanding and sales increasing. About 500 houses are engaged in the jobbing trade, as compared with some 200 in 1888, the principal lines represented being agricultural implements, bakers', barbers' and dental supplies, boots and shoes, builders' material, canned goods, oysters and fish, china, glass and queensware, cigars and tobacco, clothing, coffee, spices and baking powder, produce commission, coal, confectionery, dressed beef, drugs, dry goods, flour and feed, groceries, hardware and iron, hats and caps, hides and pelts, jewelry, leather and findings, liquors, lumber, millinery, notions and toys, paper, rags and iron, railroad supplies, roofing slate, roofing material, rubber goods, scales, seeds, stationery, stoves, tinners' supplies, tobacco leaf, vinegar, yeast, etc.

As an illustration of the volume of the trade done at this point, we quote the following figures taken from the report of the Board of Trade, and railroads, showing receipts and shipments during the period mentioned:

The receipts and shipments of flour, grain and merchandise are for the eleven months ended December 1, 1892. In nearly every instance they show an increase over the same period of the previous year.

	Receipts.	Shipments.
Flour, barrels	117,340	335,370
Wheat, bushels	3,338,800	105,700
Corn, bushels	2,934,600	492,600
Oats, bushels	953,000	438,000
Rye, bushels	29,500	7,200
Barley, bushels	45,000	5,400
Brass, tons	1,980	8,294
Hay, cars	1,079	61
Broom corn, pounds	2,675,000	45,000
Cement, barrels	112,879	50,547
Coal, cars	27,213	1,415
Coke, cars	810	1,324
Cooperage, cars	868	1,088
Meal and hominy, pounds	996,322	24,448,030
Cotton, bales	1,349	117
Cattle, head	149,980	98,953
Hogs, head	927,094	462,277
Horses, head	11,678	9,529
Mules, head	922	2,572
Sheep, head	64,042	1,494
Eggs, cases	31,996	12,019

	Receipts.	Shipments.
Fruit, pounds	33,810,855	10,241,572
Hair and bristles, pounds	1,596,534	1,261,300
Hides, pounds	4,194,997	11,358,900
Ice, cars	827	211
Iron, cars	4,336	2,682
Lard, tiers	1,561	27,880
Lath, cars	204	34
Lime, cars	1,106	84
Logs, cars	3,726	17
Lumber, cars	11,195	2,283
Machinery, cars	1,076	1,984
Meats, bulk, pounds	12,234,151	85,408,900
Oil, barrels	113,056	63,921
Pork, barrels	5,099	5,071
Potatoes, bushels	273,806	677,138
Poultry, pounds	1,122,279	6,154,083
Provisions, pounds	27,290,964	15,256,909
Salt, barrels	40,331	44,705
Shingles, cars	481	22
Liquors, barrels	35,178	59,450
Starch, pounds	1,668,333	28,174,910
Stone, cars	5,897	146
Tallow, pounds	796,537	2,688,641
Tobacco, pounds	4,593,738	304,813
Wool, pounds	1,712,823	1,692,758
Miscellaneous, pounds	354,532,310	262,569,461
Merchandise, pounds	638,304,544	642,040,659

The retail establishments of Indianapolis are fully equal in management, variety and excellence of their wares, and attractive features as those of any large commercial center. Our citizens, while in no way extravagant, are refined, and none but the best class of goods and perfect attendance will satisfy their requirements. The cost of living is extremely moderate, and our markets and counters are daily replenished with the finest and choicest of everything in season.

#### MANUFACTURING INTERESTS.

That Indianapolis is a great manufacturing center is a fact well known not only in every part of America, but also in all foreign markets. We will not enter into any narrative of the first attempts at production in the early years of the town. Previous to the incorporation of Indianapolis as a city, the manufacturing, except for home demand, was infinitesimal. Occasional attempts, it is true, had been



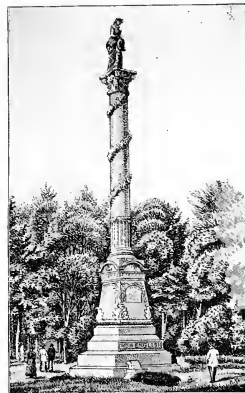
NORTH PENNSYLVANIA STREET FROM NEW DENISON HOTEL.



MORTON STATUE.



COLFAX STATUE.



ENGLISH MONUMENT.

made in iron, wool, oil, tobacco, hemp, etc., but as there were no transportation facilities, and consequently no markets, failure was inevitable. In 1851 the city had two foundries, three machine and one boiler shop, fifty steam engines had been built, and a firm had commenced to make threshing machines. But with the advent of the railroad all was changed. Industries at once sprung into being, and as early as 1852 we are told that "the Washington foundry was enlarged, and Osgood & Smith's last factory, Geisendorff's woolen mill, Drew's carriage establishment, Shellenbarger's planing mill, Macy's pork house," were started. Thenceforward the advance has been rapid, and the cities that lead Indianapolis to-day in the variety and extent of her manufacturing interests, can be counted on the fingers of one hand. There are over one thousand manufacturing establishments in the city, representing a capital of \$40,000,000, giving employment to 40,000 wage-earners, and having an average annual output of the value of \$85,000,000. The introduction of natural gas has greatly promoted these enterprises by materially reducing the cost of production, while the close proximity of the city to the magnificent hardwood forests, stone fields and gas fields, has had a no less beneficial effect. The low freight rates afforded by the excellent railway facilities enjoyed have also largely contributed to this success.

The leading branches of industrial work performed in Indianapolis are pork packing, the manufacture of furniture, the manufacture of lumber, wagons and carriage wheel staves, woodenware, car wood-work boxes, engine mills and other machinery, architectural iron work, springs, bolts, malleable iron work, saws, stoves, surgical instruments, wire, flour, malt, liquors, bricks, clothing, textile fabrics, stone work, boots and shoes, pumps, files, starch, hominy, oils, medicines, tinware, varnishes, sash, doors and blinds, pottery, pulleys, pianos, etc. The list can be extended to include almost every article manufactured in the northern states.

#### THE FUTURE.

We might thus go on detailing all the multiple advantages of Indianapolis as a residential city, as a mart of trade, as the great manufacturing center of this section of the country, but space will

not permit. To those who have seen Indianapolis, who have beheld the rush and hurry of its business thoroughfares, who have examined into the workings of her immense manufactories, mills, and other industrial establishments, to those who have witnessed the calm and serenity of her home life, the courtesy of her sons and daughters, the superiority of her social circles, the inexpressible charm of her social relations, it is not necessary for us to speak. They have witnessed, and are in a fit position to arrive at a proper estimate, and well balanced conclusion. Desiring to consider the city from a merely material point of view, we have purposely omitted any reference to the elements which pertain more properly to the intellectual side of life; we have omitted to enumerate the many advantages to be obtained by a residence here, the pure and exalted literary surroundings, the atmosphere of refinement which is the special characteristic of her society. This much, however, we will add, that there is no other American city which can offer to the capitalist surer or more remunerative investments; none other can give to the industrious and intelligent mechanic, the skilled artisan, the workingman of every degree, as ample facilities for owning his own home. Here his children will find educational facilities equal to these, provided by any other community, employment is to himself assured, while the higher aims and demands of life are liberally catered to. The conditions which surround his daily existence are elevating and favorable to the bettering of his social condition, and assure the future prosperity and success of the members of his family. From a material point of view the advantages of Indianapolis are obvious; the central point of the railway system of America, the center of a railroad traffic which cannot but endure and increase, this is the natural and logical side of one of the greatest commercial and industrial metropolises of the Union. The availability of its location, the fertility and wealth of natural products of the territory tributary to it, a salubrious climate, an excellent system of waterworks, a municipality well and economically governed, a low rate of taxation—for all these and many other reasons, Indianapolis must be regarded as the coming city, the Queen of the Central Western States.

# WORLD'S FAIR

## Largest House Furnishing Establishment in the West,

JOBBERS OF ALL KINDS OF HOUSEHOLD SUPPLIES,

### INDIANAPOLIS, - - INDIANA.

INDIANAPOLIS leads all the cities in the Union, in the possession of the Mammoth House Furnishing Establishment, known as the "World's Fair," and of which Mr. John Clune is the able and enterprising proprietor. His record is emphatically one of progress. Here in Indianapolis he has developed a vast emporium of furniture and every imaginable description of house furnishing supplies, and so great has the demand grown, that he has been obliged to open two additional establishments, one known as "The Great Exchange," at 84 East Washington street; the other known as the "Bargain Store," at 79 West Washington street. The main store was opened in 1890, and occupies the conspicuous and remarkably handsome five-story and basement modern building, corner of West Washington and Tennessee streets. It has a grand plate glass front on ground floor, the pillars being of cutstone, presenting a very fine effect. The show windows make a magnificent display of everything in the house furnishing line, and offer a fitting index to the vast stock within. The building fronts for 85 feet on Washington street, and for 175 feet on South Tennessee, thus affording an enormous area of floor space. The Great Exchange occupies four floors and basement, as also does the Bargain Store. The stock includes a complete line of furniture from the finest cabinet work down to medium grades, all fresh in stock, new in style, honestly made and perfectly finished, and sold at prices, which are the con-  
sternation of the trade everywhere. Here are large departments devoted to crockery, China ware, glass, stoves and kitchen utensils, carpets, oil cloths, window shades, lace curtains, etc., refrigerators, baby carriages, etc. This immense stock of goods, the largest and most complete of its kind in the west, occupies eighteen large store-rooms, requires eighty-five clerks and salesmen, and keeps twelve delivery wagons busy all the time. Mr. Clune does a large wholesale and jobbing trade, as well as that at retail, and sells all over this state and in Ohio, Illinois and Kentucky to dealers, keeping travelers on the road, and offering better goods, better prices, and more liberal inducements than houses elsewhere. He did a business of over \$335,000 last year, and sold fully \$100,000 worth of goods outside of the city, which is a record hard to beat. He is ever on the look out for bargains and contracts with manufacturers for their entire output. Fresh goods are being received here every day, and Mr. Clune gives close personal supervision over every department. Born in this city thirty years ago, and having always been connected with the furniture business, he became thoroughly acquainted with the wants of the public and the trade, and beginning in business for himself some eight years ago, now has the largest store in the state. This is a brilliant record. His success is due to industry, push and marked ability, and his stock is not duplicated elsewhere, because no other house has such a thoroughly broad conception of just what the people want. Mr. Clune is a member of the Commercial Club, popular and respected, and has by progressive energy rendered the "World's Fair" the popular center of the house furnishing goods trade for this city and state.





UNION DEPOT.



# Railway Officials and Employes Accident Association,

25 to 32 Ingalls Block,

INDIANAPOLIS,

INDIANA.

**T**HE Railway Officials and Employes Accident Association of Indianapolis occupies a unique position among the accident companies of the country. It is *sui generis*. Commencing business with the latter half of the year 1889, its growth has been remarkable, its success unprecedented, and its example one which might be followed with advantage by like institutions. Confining its business in the first two years exclusively to the insurance of men in the railroad service, it has in little over three years built up the largest railroad business of any company in existence. It had for its competitors in this special class of work, the rich old-line companies.



W. K. BELLIS, Secy. R. O. and E. A. Assn.

synonym for fair dealing and integrity. Up to date the association has written over 65,000 policies, and has paid \$750,000 in claims, including 210 death claims, 37 for loss of one or two limbs and over 12,500 indemnity claims. There is not a single claim due, which is unpaid up to date. An acquaintance with the officers of the R. O. and E. A. A. furnishes sufficient explanation for the cause of its success. Indomitable energy and push, a thorough acquaintance with the insurance business, and the needs of the

insurance public, indefatigable industry, a tireless scrutiny of every detail of work, with the underlying principle that the insured, as well as the company, has rights which must not be violated, have proved, as they always will, factors of success. The secretary and general manager, William K. Bellis, has been the vitalizing power which has carried the association to its proud position. Endowed with an energy and a fertility of resource seldom equaled, his thorough knowledge of the accident business has enabled him to turn these qualities in the right direction. His father, Mr. Samuel Bellis, the treasurer, is a conscientious and conservative insurance man

The opposition it met with has been perhaps the most bitter that any company has had to fight against, and yet in spite of it, or rather because of it, its onward progress has been unchecked, and to-day it stands not only the strongest of the mutual accident companies, but it can show a larger amount of net assets to every \$1,000 in force than any of its old-line competitors. It is now doing business in over thirty states, and has more than 200 men advocating its cause scattered over the country from ocean to ocean and from the lakes to the gulf. Within the past year it has organized a commercial department for the insurance of risks outside of the railroad men, and in this branch it has met with a success which certainly is flattering. During the three and one-half years of existence it has disbursed nearly a million and a quarter of dollars; has returned a larger percentage of its income to its policy-holders than any other accident company in existence, and yet has accumulated assets which place it in the front rank as to security and soundness. Its claims have been paid with a promptness and liberality unequalled by any other company, and its reputation, among railroad men especially, is so thoroughly established that its name has become a



C. BROWN, Pres. R. O. and E. A. Assn.

of over thirty years' experience. The president, Mr. Chalmers Brown, was before his connection with the association, a railroad man of twenty-five years' experience, and peculiarly adapted to the class of business in which the association made its first success. The actuary, Mr. William De M. Hooper, is also the secretary of the International Association of Accident Underwriters, towards the successful organization of which this association contributed as much as any other.

# Kimberlin Manufacturing Company,

## IRON DUKE HARROWS,

Lever Prince Harrows, Lever Spring Tooth Harrows, Tongue and Tongueless Cultivators,  
Cultivator Attachments, Equalizers, Etc.,

INDIANAPOLIS,

INDIANA.

ONE of the important industries of Indianapolis is that of the Kimberlin Manufacturing Company, which has won an international reputation for its improved harrows, cultivators, etc. The business is flourishing, and the officers of the company are among the most progressive business men of Indiana. The company was duly incorporated in April, 1885, Mr. R. P. Kimberlin becoming president, and Mr. L. F. Kimberlin, vice-president; O. L. Neisler, also being a director and large stockholder, secretary and treasurer. The works were originally located at Tennessee and Georgia streets, and in 1890 were removed to the present desirable location, 168 and 170 West Georgia street. Mr. R. P. Kimberlin has been succeeded as president by Mr. W. H. Stocker, a well-known merchant of this city, while Mr. O. L. Neisler is still secretary and treasurer. Under their progressive guidance, the company has made remarkable progress, and its improved harrows and cultivators are eagerly sought for by the farmers of the United States generally.

The company's factory is 40x120 feet in dimensions, and is fully equipped with the latest improved machinery and appliances. Their specialty has been the old reliable Iron Duke Harrow, which has led all competition, and once used has been preferred to all other makes by practical farmers. Now the company comes to the front with two new harrows that embody still greater improvements, fully protected by letters patent. Their "Lever Prince Harrow" is much the strongest and best braced lever harrow on the market. A curved frame couples with the drawbar in four places, and holds the front "U" shaped tooth-bars firmly at four points in each section, and also at the ends, allowing only rotary movement. Patent brace brackets hold the remaining tooth-bars in position, while the harrow teeth are held in any desired position by their improved slotted tooth clamp. The lever and its connections with the bars carrying the teeth, allows them to be set at any angle desired, or thrown out of the ground, when the harrow is being shifted. Each section has twenty-four teeth, and cuts four feet in width. This harrow bids fair to revolutionize the trade, there is nothing its equal in existence, and while materials and workmanship are of the very best, prices are moderate.

The "Star Combination" harrow is made in sections three feet wide, with seven spring teeth and seven harrow teeth. One section can be used to splendid advantage for gardening purposes. It is the best pulverizing and general purpose harrow on the market. In cultivators, the company easily leads all competition with its "New Queen Cultivator," which, used with its attachments, is guaranteed to cause a marked increase in the yield of corn to the acre. They are also manufacturers of the popular "Farmers Ideal Cultivator," and Davis' Patent Cultivator Attachment, the best on the market for securing thorough pulverizing of the soil. Fredericks' Patent Equalizers is another of their specialties. It is useful on any implement, without a tongue or pole, where a double tree can be used, as on plows, harrows, etc., and is light, strong and handy to adjust. The trade should send for catalogues and price lists of these goods which are the best sellers in their line in the market, and give the best satisfaction to agriculturists.

With characteristic enterprise, the company has added a line of fine, stylish buggies and carriages to their stock, which will be found most desirable for all road and pleasure purposes. Messrs. Stocker and Neisler have developed a trade covering every section of the United States and Canada, and are also exporting largely, for their goods once seen and tested in any section, are ever afterward in demand therein, and Indianapolis is to be congratulated upon the possession of a concern of such national importance.

# SIMEON COY,

EAST COURT ST., BETWEEN PENNSYLVANIA AND MERIDIAN,

INDIANAPOLIS,

INDIANA.

A review of the representative business houses of this city would be quite incomplete without special reference to that of Mr. Simeon Coy, who has been established nearly twenty years. He is a gentleman of wide experience and high standing, a most agreeable and genial gentleman in business, and it would be difficult to find a sample room held in greater popularity than his. He is now located on East Court street between Pennsylvania and Meridian, where he has just erected a new brick building at a cost of \$10,000. It is just being completed and is fitted up in elegant style, with solid oak fixtures, mirrors of plate glass, walls beautifully decorated and a club room is also attached richly carpeted, in short, the whole interior is of a character that forms a perfect unison with the entire business. Electric lights form a dazzling and enchanting picture at night and fans operated by



electricity keep it cool in summer, and no pains or expense have been spared on the part of Mr. Coy to make his sample room a leading one in the city. He caters to a fine class of trade and the stock of imported and domestic wines, liquors, whiskies and cigars found here is equal to that of any other house in the city, having been specially selected to meet the most fastidious taste and may be relied upon as pure and genuine. Mr. Coy was born in Greensburg, Ind., has resided here the past thirty years, and is one of our most popular citizens and business men. He was chairman of the county and city committee a number of years, also a member of the city council eleven years. He is a genial caterer to public wants in this line and in view of the foregoing facts it is with pleasure we select Mr. Coy to represent this section of Indianapolis in this historical review.

# GLOBE...

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## ACCIDENT INSURANCE CO.,

NO. 69 INDIANA TRUST COMPANY BUILDING,

INDIANAPOLIS,

INDIANA.



Leading actuaries have proved that three out of every seven individuals meet with some form of fatal or disabling accident, while but a very small per cent of mankind escape minor accidents in some form. It is therefore a paramount necessity for a man to insure against accidents. There are forty accidents to one fire, yet no one feels safe unless he has secured a policy of insurance against loss by fire, how much more then should he seek adequate protection against the greatly increased risk of accident. Among the latest candidates for public favor in this field of underwriting, we find the Globe Accident Insurance Company, whose home office is in this city, occupying Rooms 66, 67, 68, 69, 70 and 74 of the Indiana Trust Company Building. The "Globe" was incorporated and began to do business only on Jan. 30, 1892, yet it has already built up a fine connection, and its operations cover all parts of Indiana, Illinois, Ohio, Michigan, Pennsylvania and Missouri, and are being rapidly extended. During the first eleven months of its existence, its income reached \$54,711.91, it has paid 586 claims amounting to \$14,952.35, and disbursed for expenses, fees, etc., \$32,289.93. It wrote 6,765 policies, representing \$10,365,736. At the close of December, 1892, it had 5,035 policies in force, representing \$7,585,210, and its total assets amounted to \$25,699.41, while no claim remained on its books due and unpaid. The policies are broad and liberal, while premiums are placed at lowest rates consistent with safety. The Globe is making substantial progress, and is filling an ever widening field of usefulness. The president is Mr. W. G. Lockwood, who is a retired capitalist and one of our most prominent citizens, while Mr. A. F. McCormick fills the important and responsible office of secretary. Mr. McCormick was for several years connected with the mercantile agency of R. G. Dun & Co., in this city, and is widely known in leading financial circles.





C

INDIANA TRUST COMPANY BUILDING.

# PETER SINDLINGER,

207 WEST MICHIGAN ST., INDIANAPOLIS, IND.

WHOLESALE AND RETAIL . . .

PORK  
AND  
BEEF  
PACKER.  
SHOULDERS.



ALL KINDS OF SAUSAGES A SPECIALTY. . .

HAMS,  
BACON,  
LARD,  
DRIED  
BEEF.

**S**UPPLYING the population of a city such as Indianapolis with necessary meat products is a business of ever-expanding dimensions, which is well represented by a number of active, progressive men of enterprise, ability and capital. Among these is Mr. Peter Sindlinger, wholesale and retail pork and beef packer, whose packing house stores are at 207 West Michigan street, (telephone call No. 860.) Mr. Sindlinger is one of the oldest established dealers in this line, and his house has always commanded a prominent position in the foremost rank. He founded this business over a quarter of a century ago, and the success which he achieved from the start has been accentuated by the lapse of time.

He is well equipped with every convenience, and provided with every facility for conducting and managing his business on a large scale, and besides supplying a substantial, permanent family custom, fills orders at wholesale for the trade. He also occupies stalls 25 and 26 East Market House, which are models of neatness and cleanliness, and are equipped with large refrigerators for the safe preservation of the choice stock that is always on hand, the trade being both wholesale and retail.

Mr. Sindlinger does all his own curing and packing, and makes a specialty of sugar cured hams, breakfast bacon, shoulders, kettle lard, dried beef, bologna and other sausages. His prices are the lowest in the market, and he is doing a splendid business, enjoying the confidence and regard of all having dealings with him.

Mr. Sindlinger was born in Cincinnati, Ohio, and has resided in this city since 1863.

# G. A. BOECKLING,

INDIANA TRUST COMPANY BUILDING,

67 EAST WASHINGTON STREET,

INDIANAPOLIS, IND.

The rapid development of the real estate market of this country in the last few years and the steadily enhancing values of choice properties, render the financial interest involved of the greatest importance. No form of investment has latterly become so popular with the conservative public as judiciously selected real estate, for not only in improved property is a permanent source of income assured, but there is likewise always a reasonable certainty of a prospective increase in value. In this connection we desire to make special reference to the representative and successful Albany Land Company of which Mr. G. A. Boeckling is president, than whom none is better known and whose name has been brought before the public probably more times during the past two or three years than any other. This progressive company is now building a new town at Albany, Ind. and has undertaken the greatest development of all kinds of industrial and commercial enterprises ever before attempted in the gas fields. It is also a large builder of dwelling houses for sale on very liberal terms on the installment plan, of which Mr. Boeckling is the originator, having built over four hundred houses in the last two years in Indianapolis. Mr. Boeckling is a most honorable, prudent and successful business man, and during the time he has been actively identified with the business



in this city has become connected with several companies, among others being the Keystone Laid and Improvement Company, incorporated in December, 1890, with a capital of \$50,000, of which he is president, also president of the Berkshire Investment Company, vice-president and general manager of the Marion Investment Company, vice-president and general manager of the Kramer Bros. & Boeckling Wholesale Lumber Company. Mr. Boeckling is a young, enterprising business man, entering the field actively some years ago by wise investments, untiring labor and tact, he has forged his way to the head of the successful business men in the state of Indiana, and his council in matters of public improvements is sought as being very valuable. He was born in Michigan City, Ind. where he was formerly engaged in the wholesale lumber trade, prior to his removal to this city three years ago. Neatly furnished offices are occupied in the Indiana Trust Company Building, at 67 East Washington street, and notwithstanding the fact that Mr. Boeckling is a very busy man he is easy to approach, and to make his acquaintance is to be captivated with his capable, practical, honest methods of business, and those interested requiring lots for dwellings, or sites for factories, etc., should call at his office where all details are cheerfully furnished.

# THE "HOWE" SAMPLE ROOM AND CAFE,

**J. L. HOWE, PROP.**  
TOBE



**JNO. ANTENEN, MANAGER.**  
TELEPHONE 1216.

No. 38 West Market Street,  
INDIANAPOLIS, - - INDIANA.

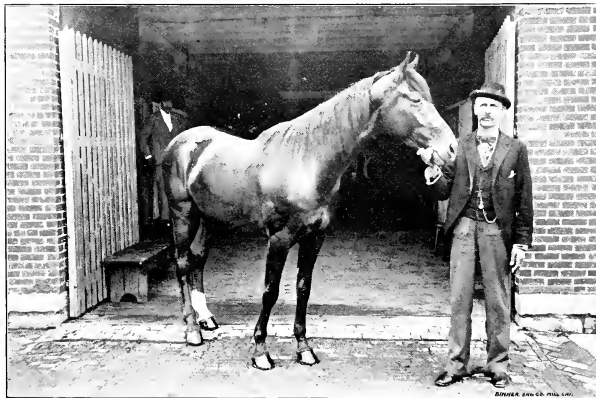


# L. A. FULMER, GENERAL CONTRACTOR,

Estimates on Sewer Work, Stone Work and all Kinds of Grading and Excavations, 23 and 25 Cedar Street,  
**INDIANAPOLIS, - - - INDIANA.**

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ONE of the best known and most reliable contractors in Indianapolis is Mr. L. A. Fulmer, whose office, stables and yards are 23 and 25 Cedar street. Mr. Fulmer has been established in business for a period of ten years, and in that time filled many contracts for the municipality, railroad companies and individuals. He put down the brick pavements on Colburn, New Jersey, South Delaware and South streets, and has done considerable excavating and grading in all parts of the city and suburbs, also sewer and stone work, and in every instance the best satisfaction was expressed. He is the owner of a sand bank near Garfield Park, and supplies builders and contractors in this and other cities. He estimates on sewer and stone work, and all kinds of grading and excavating, and for supplying sand, stone, lumber, and doing all



kinds of light and heavy hauling, and large blocks of stone, safes, timbers, etc. He is the best equipped man in this city, and owns thirty-two horses, a number of wagons and trucks, and keeps in his employ fifty workmen or upwards, according to contract. His stables, which were erected in 1891, are two stories high, 40x145 feet in area, with an L 50x120 feet, containing 35 stalls, including three box stalls in which he employs fifteen stable men. Mr. Fulmer is one of the most substantial among the liberal public spirited citizens of Indianapolis, and is widely and prominently known throughout the city and vicinity. He is a member of the Builders' Exchange, and also a 3rd degree Mason. He has been awarded the contract for the State Ditch Sewer, to cost \$204,000. His address is Box 46 Builders' Exchange, and his telephone is 695.

# GEO. MERRITT & CO.

## Woolen Manufacturers and Wool Dealers,

NO. 411 WEST WASHINGTON STREET,  
INDIANAPOLIS, - - - INDIANA.

THE most comprehensive manufacturing concern of its kind in the state of Indiana, whose management has ever been characterized by ability, skill, enterprise and progressiveness, and which is the center of an influential national trade is that of Messrs Geo Merritt & Co., woolen manufacturers and wool dealers at 411 West Washington street. It is an old established house, its inception dating back to 1856, when it was founded by Mr. George Merritt and William Coughlen, under the firm name of Merritt & Coughlen. In 1881, the latter gentleman retired in order to devote his whole time and attention to the discharge of his duties as vice-president of the Indiana National Bank, and was succeeded by Mr. Worth Merritt, son of the remaining partner. The firm are extensive manufacturers of flannel-skirts, flannels, blankets and yarns, in which they do an immense trade with all parts of the United States. The premises occupied are available located on West Washington street, on the bank of the White River, and are the most completely equipped woolen mills in the Central States. The mills proper comprise a three-story brick building with basement, covering a ground area of 50x120 feet, adjoining is a single story brick dye house, and in close proximity, a spacious warehouse, also of brick, three stories high



TRADE MARK OF GEORGE MERRITT & CO.

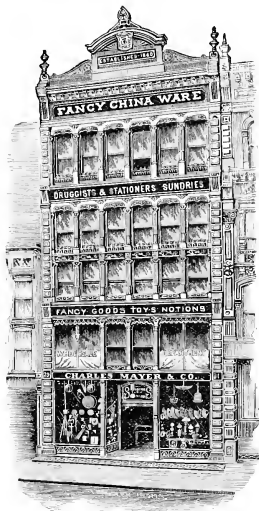
above the basement, and 55x75 feet in dimensions. Seventy-five skilled hands are here steadily employed, and the output is large, that of flannel skirts alone in 1893 exceeding 100,000. Besides doing the manufacturing business, Messrs. George Merritt & Co. handle a large portion of the wool clip of Indiana, which they sell direct to Eastern manufacturers. Seven traveling salesmen are kept on the road, and the house has gained a most enviable reputation, not only for the standard superiority of its goods over those of all competitors, but also for the extreme liberality of its dealings with the trade. The firm, with characteristic enterprise has a large and beautiful exhibit at the World's Columbian Exposition in Chicago, where it occupies case No. 22, in Section P, in the northeast corner of the Manufacturers and Liberal Arts Building. Mr. George Merritt is a native of Saratoga, N. Y., and was previous to taking up his residence in Indianapolis in 1856, engaged in the same line of business in Greco county, Ohio. He is one of our most influential and highly respected citizens. Mr. Worth Merritt was born in this city, and is deservedly popular in social and business circles. Both are members of the Board of Trade and of the Commercial Club. The firm is a member of the National Association of woolen manufacturers.

# CHAS. MAYER & CO.,

29 & 31 WEST WASHINGTON ST., INDIANAPOLIS, IND.

## DRUGGISTS' & STATIONERS' SUNDRIES.

Among the varied and extensive business operations carried on in the progressive and thrifty city of Indianapolis, there is none which meets with more general recognition than that of the toy and fancy goods trade, for whenever there is a child to please, there some commodity connected with this interest is sure to be found. The representative house in this line here is that of Messrs. Charles Mayer & Co., importers and jobbers of toys, dolls, albums, plush and fancy goods, druggists' stationers' and grocers' sundries. The business was organized by Mr. Chas. Mayer as long ago as the year 1840, and has steadily grown and developed until at the present time it is the largest of its kind in the state of Indiana. The premises have always been located upon the present site at 29 and 31 West Washington street, but have been repeatedly enlarged from the small frame building originally utilized, until the last improvements made last year constitute this one of the largest and finest stores in the city. It is five stories with basement in height, and 34x195 feet in dimensions, while in the rear is a fine warehouse, containing three floors, each 20x80 feet in extent, and another warehouse on Mississippi street has dimensions of 60x120 feet, and is four stories in height. These quarters are admirably arranged and neatly equipped and furnished with every facility for the storage and display of a magnificent stock of all kinds of goods in this special line. The house imports direct from Europe the latest novelties



## FANCY GOODS, TOYS AND NOTIONS.

necessitating the constant services of one experienced buyer on that side of the ocean, and consequently they are able to almost immediately supply their customers with articles of the latest pattern and the best values. The trade, which is both wholesale and retail, covers the states of Ohio, Indiana, Illinois, Missouri, Kansas, Nebraska, Arkansas, Kentucky and Tennessee, seven traveling salesmen being kept continually upon the road and one in Indianapolis, who attends to the city trade. Steady employment is given to a force of eighty-five clerks, salespeople, etc., and at times, even this large staff is taxed heavily by the pressure of orders from all parts. In 1865 Mr. Mayer admitted Mr. Wm. Hauelsen to the partnership under the present style, the latter gentleman, however, retiring in 1887. During the following year, Mr. Mayer's two sons, Ferdinand L. and Chas. Mayer, were admitted, together with two nephews, Messrs. Fred Berger and Louis Murr, and on the lamented decease of the respected founder, in December, 1891, these gentlemen were left in full control of the flourishing business. They are well known in commercial and social circles as men of ability, enterprise, and strict integrity, and under their management the house has continued to grow and extend its influence until at the present time it is the largest and most important west of the Allegheny mountains, and a credit to its proprietors and the city in which it is located.

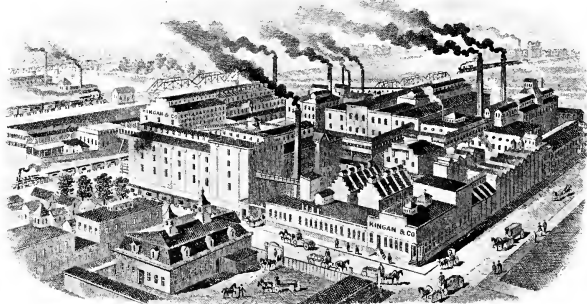
# KINGAN & CO., (LIMITED)

## PORK PACKERS,

*West End Maryland Street,*  
INDIANAPOLIS, INDIANA.

FOR many years the provision business of Indianapolis has shown a large and healthy increase, which goes far to indicate that the facilities and advantages enjoyed for the packing of pork are fully equal to those enjoyed by any other locality. One of the oldest and leading representative houses occupying a prominent position in the trade is that of Kingan & Co. (limited), packers of pork, manufacturers of lard, and curers of the famous "Kingan's Reliable"

brands of ham, which in richness of flavor and general excellence are unsurpassed. The business was commenced about thirty-three years ago, and since 1875 has been continued under the present name and style. Fifteen acres of ground are occupied on which there are a number of buildings, store houses, slaughter houses, packing and smoke houses, refrigerators and hog pens, etc. All the buildings are from three to five stories high, with generally two underground cellars. The equipment is of a superior character. Over \$3,000,000 is invested in the business, from 800 to 1,300



hands employed, according to season, and from 500,000 to 700,000 hogs are slaughtered annually. The warehouses have a storage capacity of 20,000,000 to 30,000,000 pounds cured and smoked meats, and taken altogether this establishment is one of the largest and best equipped of its kind in the United States. The trade of the house is of vast aggregate and extends not only over this country, but large quantities of pork and the celebrated Kingan hams are exported to

Europe, a branch of the business that is steadily increasing. The position the firm occupies precludes the necessity of personal mention, but for the benefit of the trade, we may say that their interests will undoubtedly be promoted by effecting a business connection with this house. The location of the premises occupied by the firm at the West End of Maryland street are central and convenient, and the railroad facilities of a superior character. The firm also have extensive packing houses and abattoirs in Kansas City and Richmond, Va.



THEO. C. MARCEAU.

Among the branches of enterprise in which Indianapolis business men have proven their superior ability over all competitors is that of the photographic art, and foremost among the houses here devoted to the exposition of it in its most perfect form is the studio of Messrs. Marceau & Power, who occupy the elegant premises at 40 N. Illinois street on the ground floor. They must truly be termed portrait artists in the highest sense of the term. The business was established five years ago, while at the same time a branch was opened at San Francisco, Cal., with studio in the handsome Phelan Block on Market street under direct charge of Mr. Theo. C. Marceau, Mr. Luke W. Power assuming charge of the Indianapolis house, both houses soon gaining an extensive patronage of that character which seeks merit rather than low prices. The location is central and convenient and the studio is equipped with all essential appurtenances so important to a business of this kind. A

MARCEAU  
&  
POWER,  
Photographers

No. 40 North Illinois Street.

INDIANAPOLIS,  
IND.



LUKE W. POWER.

brief sketch may convey to the reader the completeness of this establishment. The reception room is richly and elaborately furnished and a short wait reveals some of the most beautiful specimens of the photographer's art. Two large operating rooms are directly connected and can be truly said as being the most perfect in the world, one being especially adapted for the execution of theatrical work. The dressing rooms in the latter are the exact reproduction of the professional dressing rooms, while a professional hair-dresser is employed for the coiffure of lady patrons. The firm executes the latest style of photography and among all the novelties we desire to make special mention of the Paris Panel, which was first introduced by Messrs. Marceau & Power, and has made such an immense hit throughout the country. One of their newest ideas is the French Etching, fourteen by seventeen inches in size, which as the word indicates is the reproduction of etching by photographic process,

giving it the true effect of an etching. The work is both plain and in color, and nowhere in this country can such excellent results be obtained in this specialty, they being the only firm who do this work. Besides the above, the firm does an immense business in frame work, having among their choice and large stock the daintiest imported frames of all sizes. Life size crayon, water colors and pastels are executed by two artists employed by the firm for this special purpose in the highest sense of the art. Mr. Power, who has resided in Indianapolis since the inception of his establishment, was born in New York and is a member of the Commercial Club. Mr. Marceau, who resides in San Francisco, was also born in New York. They are both young men and gentlemen of large experience and highest business standing, who combine fine social qualities with well developed business abilities, while their financial standing is of the highest.

# CHANDLER & TAYLOR CO

BOILER AND ENGINE MANUFACTURERS,

370 WEST WASHINGTON STREET,

In few industrial branches has there been made more notable and scientific progress than in the construction of machinery, especially in engines, the manufacturing interests in this line having grown within a quarter of a century from comparatively limited extent to vast magnitude in this country. And it may be added, also, that the amelioration effected in the productions has fully

should be made of the justly famed range of products of the Chandler & Taylor Company, the well known and reliable boiler and engine manufacturers. The goods they turn out are of a distinctly superior character, of exceptional excellence, and not surpassed in general features of merit by anything of the kind manufactured in the country, or placed upon the market, while all work executed by them is certain to be done in the most skillful and scientific manner, fully warranted as to material and accuracy. This concern is one of the oldest and foremost in the business, and has a substantial patronage, the trade extending all over the United States, through Mexico and South America, immense shipments being made annually to these various points. The business dates its foundation back to 1858 under the proprietorship of Messrs Wiggins & Chandler. In 1863, the firm of Messrs Chandler & Taylor was organized. The Chandler & Taylor Company was incorporated in 1888, under the laws of Indiana, with a capital stock of a quarter of a million of dollars. The company is officered by the following gentlemen, viz.: Thomas E. Chandler, president; William M. Taylor, secretary; Franklin Taylor, treasurer; George M. Chandler, purchasing agent. They are gentlemen of thorough experience, experts in their line, and practically conversant with every detail of the business. The works comprise an immense plant, covering an area of three acres in extent, perfectly equipped in every respect with all the latest improved machinery and appliances, including lathes, drilling and boring machines, shaping and planing machines, screw cutting and milling tools, etc., and steady employment is furnished to upward of 150 skilled and experienced workmen. A specialty is made of stationary engines of from twelve to 250 horse-power, the range of products also comprising both upright and circular saw mills, and the necessary accompanying machinery. The company in addition to a complete representation throughout the United States has foreign representatives in Mexico, Central America, Spain, Germany, Russia and Australia. The manufacturing departments include a one-story boiler shop, 48x175 feet in dimensions; a sheet iron shop, 75x150 feet; a foundry, 80x80 feet, a two-story wood-working shop, and a two-story and basement warehouse, 46x165 in area. The office and works are located at 370 West Washington street, the facilities of the place for handling and shipping goods being unsurpassed. The company issues a handsome, illustrated and comprehensive catalogue, fully setting forth the merits, dimensions, etc., of their different styles of engines, boilers and saw

INDIANAPOLIS, IND.

mills. All their machines are constructed on the interchangeable plan, and their engines are tested under full steam pressure, and by brake load to their full rated horse power, their boilers being subjected to thorough test under 150 pounds hydrostatic pressure. The company is very prosperous, and of the superiority of their productions no more unflinching criterion could be pro-



THOMAS E. CHANDLER.

duced than the endearing hold they have upon popular favor, and the widespread demand for them. The exhibit of the Chandler & Taylor Company at the Columbian Exposition can be seen at the southwest corner of Machinery Hall Annex, Section 10, Column A 50 represented by Chas. Kaestner & Co.



FRANKLIN TAYLOR.

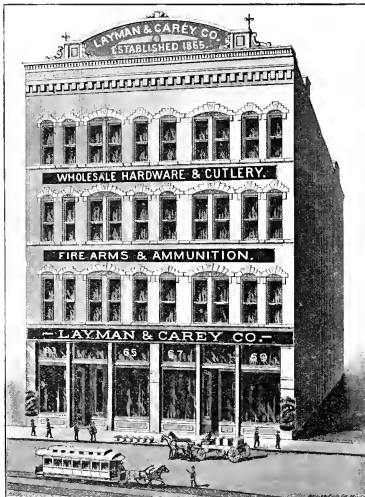
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# LAYMAN & CAREY COMPANY.

## WHOLESALE AND JOBBERS OF HARDWARE, ETC.

NOS. 63 TO 69 SOUTH MERIDIAN ST. INDIANAPOLIS, IND.

There is no city on the American continent that more fully illustrates the growth and development of this great country during the last decade than does Indianapolis, and it is the purpose of this review to present a brief sketch of some of its leading and representative business houses as examples of the rapid strides the city has made in all departments of commercial activity during the last twenty-five years. Previous to 1865, little had been done in this city in the wholesale and jobbing hardware business, and it remained for Mr. James T. Layman, the senior member of the present great house of Layman & Carey Company to be the pioneer in this city of the wholesale and jobbing hardware trade. In that year, Mr. Layman established a wholesale and retail house on East Washington street. In 1869, Mr. S. B. Carey, who for twenty-five years previous had been engaged in the wholesale hardware trade in New York city, joined forces with Mr. Layman, and the foundation of the present enormous commercial enterprise was laid. From the time that Messrs. Layman and Carey became associated together as partners, they devoted their entire attention to the handling of hardware exclusively at wholesale, and in the face of the most persistent competition and opposition, built up a trade which steadily expanded year by year, until to-day there is no house between New York and Chicago that controls a larger volume of business, handles a more comprehensive assortment of goods or offers better inducements to the trade. The pluck and untiring energy displayed by this house coupled with its wonderful success in building up a great industry under the most discouraging circumstances soon had its effect, and others were encouraged to invest their capital and devote their energy to the upbuilding of this important branch of trade, until to-day there is over a million dollars invested in the business, and the annual sales exceed \$4,000,000, while the volume of business steadily increases. In



1893, so rapid had been the development of the business, it was found necessary to seek larger quarters, and accordingly the firm removed to the present location 63 to 69 South Meridian street, and here will be found one of the most extensive and heavily stocked warehouses in the country. The premises comprise a substantial and attractive four-story and basement building, 60x200 feet in dimensions. Our limited space will not permit us to give more than a brief description of the enormous stock carried by this house in its various departments. The most important is general hardware, comprising a full assortment of light and heavy shelf goods, cutlery, plated flat ware of the celebrated Rogers make, builders' hardware and trimmings, fine mechanics and carpenters tools, edge tools of all descriptions, blacksmiths supplies and carriage builders hardware. In the tinware department will be found an endless variety of pieced, stamped, pressed and japanned ware, agate, iron and granite ware, hollow ware, brass and copper kettles, etc. In their sporting goods department will be found a full assortment of guns, rifles and revolvers of the best makes, ammunition, hunting outfits and sporting goods of every description for which goods the firm issues a special catalogue of over forty pages. The firm also handles road wagons and carts of the celebrated Parry make, and for these goods they utilize a separate warehouse, and carry a complete line. In this connection may also be mentioned their splendid line of light and heavy harness, collars, whips, etc. The volume of business transacted by this noted house has been steadily increasing, while the honorable, upright methods pursued by it have won success and a proud position among the noted mercantile establishments of the country. The partners are Messrs. James T. Layman, Simeon B. Carey, and his son, Samuel C. Carey, and Indianapolis can well boast of possessing so successful and ably conducted a commercial institution.

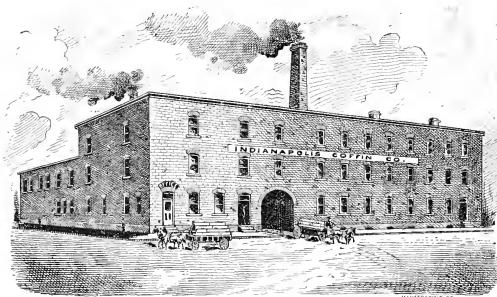
# INDIANAPOLIS COFFIN COMPANY,

Office and Warerooms, No. 188 East Washington Street,

WORKS:  
Corner Sixth and West Streets.

INDIANAPOLIS, IND.

**I**N no line of trade in the United States has more rapid advances been made during the past quarter century than in that which is devoted to the manufacture and sale of undertakers' supplies. Indianapolis is a noted center for this trade, and prominent among the houses thus engaged is that of the Indianapolis Coffin Company, manufacturers of wood and cloth-covered coffins and caskets, and dealers in metallic cases, shrouds, linings and funeral supplies, whose office and warerooms are located at 188 Eas. Washington street. This business was founded nineteen years ago by Messrs. David and W. H. Hazzard, under the present name. In 1890 the company was incorporated under the laws of Indiana, with ample capital, and its trade now extends throughout Ohio, Indiana, Michigan, Illinois, etc. The directors are Carl Von Hake, president; C. Vonnegut, Jr., secretary and treasurer; Franklin Vonnegut, J. W. Bunger and J. W. Barth.



The two last named represent the company on the road. The works are at the corner of Sixth and West streets, and comprise a three-story brick building 45 x 140 feet, with a two-story addition 40 x 120 feet, with ample storage sheds and lumber yards adjoining, the whole covering two acres of ground. The manufacturing departments are fully equipped with modern appliances and machinery, operated by a 50 horse-power steam engine.

Here forty skilled operatives are employed, who turn out 200 caskets and coffins weekly. Everything in the line of undertakers' supplies is also carried in stock, and orders are filled at lowest prices.

Mr. Carl Von Hake, the president, is a large real estate owner of this city. The Messrs. Vonnegut are members of the Vonnegut Hardware Company.



JAS. E. JAY,  
THE STAG



No. 27 South Illinois Street,

- - -  
TELEPHONE 1431.

INDIANAPOLIS, INDIANA.

# THE KEYLESS LOCK COMPANY,

SUCCESSORS

THE MORRIS LOCK COMPANY.

THE L. B. WILLIAMS COMPANY.

ON BEE LINE RAILROAD.

INDIANAPOLIS, IND.

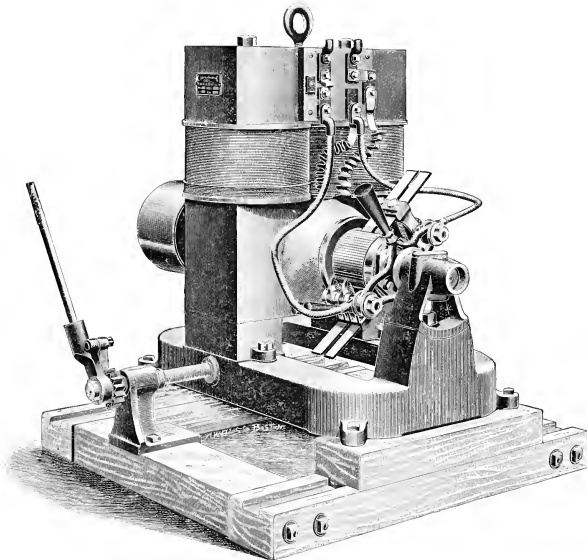
INDIANAPOLIS by its central position geographically and its wonderful growth and business prosperity has attracted many industries to it, and as a consequence in all parts of the city the busy hum of the mill and the workshop is constantly heard. One of the most important and prominent among the new enterprises that have found a home in the city, is that of the Keyless Lock Company, successors to the Morris Lock Company and the L. B. Williams Lock Company of Seward, Neb. In November, 1892, the company was reorganized, and a removal made to this city to the premises now occupied on the Bee Line railroad. It is a stock company and backed up by \$100,000 capital. Mr. Arthur Jordan is president; Mr. Geo. L. Baroey, general manager; Mr. A. F. Potts, treasurer, and Mr. J. L. Clough, secretary. The building is a substantial structure, 40x150 feet, and equipped with every modern appliance and special machinery. The wood working department is at 295 Christian avenue. Sixty skilled workmen are employed and traveling salesmen kept on the road. This company is the leading one in the country manufacturing keyless locks and complete post office outfits, post office cabinets, furniture and fixtures, and the only practical keyless lock boxes in existence. The lock is not complicated, does not get out of order, and is not like a safe lock, nevertheless it is the only lock made that cannot be picked. It has no tumblers and in short is simplicity, security, durability and beauty combined. Nine thousand combinations are possible with the lock without a book of instructions, or taking lock apart, and box post office renters can and do change it to suit themselves. Upwards of 2,000 post offices in different parts of the country have been provided with the keyless lock boxes, and in



Keyless Post Office, Indiana Building.

every instance the best satisfaction has been expressed, and unsolicited testimonials received from the post masters in the city of New York, Boston, Philadelphia, Baltimore, Chicago, Brooklyn, St. Louis, Minneapolis, Cincinnati and all leading cities. The keyless post office lock boxes are made in three sizes of heavy rolled high grade brass, light, strong, rigid and un-like a cast door cannot be broken. They are neatly and tastefully finished in heavy satin nickel, burnished design and fitted with a French beveled plate glass window. The company also manufacture paneled and molded front counters of hard woods, flat top desks for post masters, keyless steel letter boxes, document boxes, keyless cabinets, also desk, closet, ward robe and closet locks, keyless stamping blocks and post office supplies of every description. This is the only establishment of its kind in the United States or in the world making a special business of fitting up post offices complete and turn out on an average a perfect outfit for a post office every week. The officers of the company all reside in Indianapolis, are prominent in business circles and well-known members of the Commercial Club. President Jordan is also a member of the Board of Trade. The company has placed in the men's department of the Indiana Building at the World's Fair in Chicago, a complete post office, where residents of the state visiting the fair can have their mail addressed. It is not only a great convenience, but makes a valuable exhibit. Correspondence is solicited and illustrated catalogues, testimonials, price lists, etc., will be sent on application to the office of the company.

## COMMERCIAL ELECTRIC COMPANY.



Electricity as a motor power and as an illuminating power, has grown in universal favor, and the rapid progress made during recent years in its successful application is marvelous. Indianapolis is especially fortunate in the number and high standing of the concern manufacturing and dealing in electric supplies, motors, etc., among which, occupying a prominent position, is the Commercial Electric Company. This company was organized and incorporated under the laws of the state, with ample capital, and the business is conducted under the immediate supervision of Mr Joseph R. Evans, president; W A Evans, treasurer; S. L. Hadley, secretary and A D. Adams, manager. The premises utilized for manufacturing purposes are 50x120 feet in area, and located in Wrights Power Hall, 113 South Tennessee street. In all departments the equipment is complete and perfect, everything being provided for executing work in the best manner, and a force of skilled hands employed. The company manufacture constant pressure motors, power generators, motor generators, lighting and plating dynamos of which it is sole owner and patentee. It is the only company in the United States manufacturing motors and generators with wrought iron filled magnet, for which it is claimed a higher efficiency is gained and greater output for given weight. Motors and dynamos are manufactured from  $\frac{1}{2}$  to 100 horse-power, while the prices quoted in all cases are extremely moderate. The business operations of the company extend throughout the United States, and a large and steadily growing trade has been established. For meeting the demands of the trade branch houses have been opened in Boston, New York, Chicago, St. Louis, Buffalo, Louisville and other cities. The company has fitted up many buildings with electric power and lighting plants.

**S. F. GALLOWAY,**

DEALER IN

**RAW AND MANUFACTURED FURS.**

**200 SOUTH PENNSYLVANIA ST.,**

**INDIANAPOLIS, IND.**

The representative and most popular house in Indianapolis actually engaged in dealing in raw and manufactured furs is unquestionably that of Mr. S. F. Galloway, eligibly located at 200 South Pennsylvania street. This very flourishing business was established in 1876 by its present proprietor, and was at first located near the corner of South and Meridiao streets, and removed to its present site in 1887. The premises occupied by the business are owned by Mr. Galloway, and comprise an entire elegant building of three stories, having dimensions of 28x100 feet, and provided with every facility and convenience for preserving and handling the very large and valuable stock constantly on hand. Mr. Galloway makes a speciality of handling raw furs of every description, including beaver, otter, opossum, mink, coon, muskrat, fox, etc. His connections are widespread and influential, and he buys direct from the large trappers of the west and south, as well as the local markets. Mr. Galloway's is one of the largest wholesale and jobbing trades in the west, and he controls the collections of over five hundred regular shippers, which he exports, and ships to manufacturers and others in all parts of the United States. Six traveling salesmen represent the raw fur department of the house in various parts of the country, and Mr. Galloway is the largest dealer in this class of goods in the city. He also handles manufactured garments, etc., and his stock contains a splendid assortment of sealskins, jackets, paletots

dolmans, newmarkets, sacques; also capes, muffs, gloves, caps, gentlemen's collars and fur overcoats, sleigh robes, rugs of leopard, fox, wolf and other animals. The trade of the house extends throughout Indiana, Ohio, Michigan and Illinois, and a very large business is also conducted by mail. Mr. Galloway was born in Philadelphia, Pa., and has resided in this city for many years, where he occupies a very prominent position in business and social circles. He is a gentleman of progressive ideas, energy and enterprise, an active member of the Commercial Club, and takes a deep interest in every movement tending to promote the welfare of the city.

**THE LION CLOTHING MANUFACTURING CO.**

**S. PHILLIPS AND J. H. PATTISON, PROPS.**

MANUFACTURERS OF

**Pants, Shirts, Jackets, Coats, Overalls, Etc.**

**198 S. PENNSYLVANIA ST., INDIANAPOLIS.**



One of the leading establishments in Indianapolis, devoted to the manufacture of pants, shirts, jackets, coats, overalls, etc., is that of The Lion Clothing Manufacturing Company, whose office, ware-rooms and factory is located in a convenient and central position at 198 South Pennsylvania street. The business was started at 23 and 25 East South street, on Feb. 1, 1890, by Messrs. Phillips & Newby, and on Aug. 1, 1891, the latter gentleman sold his interest to the present junior partner, Mr. J. H. Pattison. Under their able management the business soon assumed such proportions that larger premises had to be obtained, and accordingly on the first day of the present year (1893), the three-story and basement building, having dimensions of 30x100 feet, was occupied, and even now the firm find these quarters too small, such is the great and universal demand for the goods produced by the house. The equipment comprises a modern gas engine, while steam power is also available, and a large number of the latest improved sewing machines and other appliances and conveniences for the active prosecution of the industry. The first floor is utilized as office and stock room, on the second, cutting and finishing is done, and on the third, the manufacturing, a force of 100 skilled hands being employed, and the capacity being at present 900 garments per day. In addition to the indoor staff a large number of seamstresses are given work which they do at their homes. The line embraces the manufacture and jobbing in pants (the leading specialty being cassimere pants), outing and other shirts, coats, overalls, hunting suits, jackets and articles of a like nature, all materials being purchased direct from the mills. The quality, durability, excellent cut and workmanship of these garments are well known, and the company enjoys a trade of the most active character, extending over Indiana, Ohio, Illinois, Iowa and Michigan, requiring the constant services of five traveling salesmen throughout the above territory. Mr. S. Phillips, the founder, was born in Morgan County, Ind. He is a member of the Masonic body. Mr. J. H. Pattison is also a native of this state, and is a member of the Commercial Club.

**C. T. BEDFORD,**  
**Wholesale and Retail Druggist,**  
AND  
**PHYSICIANS' SUPPLY HOUSE.**

GEO. T. BEDFORD, MANAGER.

TELEPHONE 1258.

2 INDIANA AVENUE, INDIANAPOLIS, IND.

INDIANAPOLIS is every year becoming a more important wholesale center, and her great representative houses in this department are steadily increasing their business and covering a larger extent of country. This is true of the wholesale and retail drug establishment and physicians' supply house, which occupies the V shaped structure at Indiana avenue and Ohio street, of which Dr. C. T. Bedford is the proprietor. The business was originally established at 34 Indiana avenue in 1885, and two years later the necessity for more commodious quarters became so pressing that a removal was made to those now occupied, and so rapidly is the trade expanding that additional room will have to be provided in the near future. This place has the distinction of being the only physio-medical wholesale drug house in the United States, and some idea of the popularity it has gained may be obtained from the fact at the tenth session of the American Association of Physio-Medical, Physicians and Surgeons, a resolution was passed heartily endorsing the establishment and recommending its patronage by the profession. The stock is comprehensive, well assorted in each department and composed of the purest goods that can be obtained. A full line of patent medicines, toilet articles, perfumery, etc., is always on hand, and a choice assortment of pure drugs and chemicals together with tinctures, extracts, essences, etc., the leading specialty being physio-medical drugs and preparations. Here are also to be found the celebrated productions of the Wm S. Merrell Chemical Company of Cincinnati, Ohio, including fluid extracts, syrups, elixir, resinoids, etc., which are acknowledged as having no superior in this country. The stock of physicians' supplies is also a most valuable one, having been carefully chosen with due regard to the requirements of the profession. A very large and rapidly growing retail business is transacted, while the wholesale trade covers the whole of the United States, the value last year of both combined having been \$20,000. Dr. C. T. Bedford, the proprietor, is a physician of very wide reputation, whose suite of offices, parlors, etc., is located at 290 Massachusetts avenue. He is a native of Springboro, O., and graduated in 1875 from the Physio-Medical College of this city, and he now holds the distinguished position of secretary of the faculty and professor of obstetrics and diseases of women and children. He has been a resident of this city for eighteen years, and in 1885 was elected a member of the council and re-elected for two additional terms, and he has always taken a deep and lasting interest in the welfare and progress of the city. In Mr. George T. Bedford he has an able manager, and in Mr. Ernest Pfarrer a capable head of the buying and prescription departments.

THE  
**KNICKERBOCKER REGULATOR COMPANY,**

MANUFACTURERS OF

The Knickerbocker High and Low Pressure  
Regulators for Gas, Steam or Water,

102 AND 104 PENNSYLVANIA ST.,

INDIANAPOLIS, - - - INDIANA.

ONE of the leading concerns of its kind in this section of country, is the Knickerbocker Regulator Company, of which Mr. Knickerbocker is the sole proprietor. The company manufactures the Knickerbocker high or low pressure regulators for gas, steam or water. The premises are eligibly located at 102 and 104 South Pennsylvania street. The business was established in 1888, and has under able management been developed to large proportions upon a sound basis, the great practical value of these regulators being appreciated by all who are interested. The patent under which these useful articles are made is owned by the company, and they have at hand all modern machinery for producing them in sufficient quantities to meet the large and growing demand. These regulators are made of brass and iron, strong and convenient, and they can be easily and quickly fitted wherever required. The method of their operation is extremely simple, and they have proved so efficient under all circumstances that they are rapidly displacing all others upon the market. Mr. Knickerbocker, in addition to the above, is the inventor and owner of the patent for reducing and regulating stations, which he manufactures and puts up in large numbers. He has recently put up a seven-ton reducing station at Alexandria. They cheerfully furnish estimates for any work in their line and undertake and carry to successful execution contracts of any magnitude, employing a force of fifteen skilled workmen. Mr. Knickerbocker personally superintending all jobs himself. The trade is large and rapidly extending, and the proprietor deserves every credit for introducing such efficient and practical devices which are a vast improvement upon all others yet brought out. Mr. Knickerbocker has made the regulating of natural gas a special study for five years, and has invented most all the natural gas regulators and devices in use. He is the inventor and patentee of the Knickerbocker meter which he sold to a large Chicago concern. The Telephone call is 1222.



J. A. RINK.

ONE of Indianapolis' most notably enterprising and successful business men is Mr. J. A. Rink, whose extensive cloak factory and spacious "Bee Hive" Bargain Store are now two of the best known features of the city's mercantile circles. Mr. Rink was born and raised in Lawrenceburg, Ind., and early showed an inclination for mercantile life. After gaining ample experience, he came to Indianapolis some fifteen years ago and commenced business for himself five years ago with a capital of only \$1,000, the savings of his earnings, but with youth, plenty of energy, and a gift of foresight that showed to him the best opening here. This was the establishment of a cloak and suit factory upon the same scale of skill and efficiency as those in New York. Starting upon a comparatively small scale, he has prospered remarkably, owing to his sound judgment, great enterprise and industry, and thorough knowledge of the wants of the trade and the public. His cloak factory is centrally located at 30, 32, 34 and 36 North Illinois street, and is 60x125 feet in dimensions. All the improvements have been introduced, and every department is thoroughly equipped and organized. Mr. Rink manufactures full lines of cloaks, and all kinds of fur goods. He is a direct importer of the finest fabrics from Europe, including all the most stylish materials, while he also

imports his own London dye Alaska sealskins and other furs, and his is the only house in the state that makes seal and other fur garments to order, and of the very choicest skins and materials. During the last season Mr. Rink's facilities have been taxed to the utmost to supply the demand for his popular make of cloaks and fur garments, and has made preparations to remodel and enlarge his cloak and fur store and factory, expending fully \$12,000 therein, putting in a complete set of new and elegant fixtures, and the improvements, when completed, will render his the finest establishment of the kind between New York and Chicago. Mr. Rink employs fifty skilled work people in his factory, besides salesmen, and shows a stock of cloaks which has no equal as regards style, materials and workmanship. They are generally worn in this city by fashionable ladies, and are sought for by the trade everywhere.

Mr. Rink, with characteristic enterprise, also opened a "bargain" dry goods store two years ago, familiarly known as "The Bee Hive," and which is very conveniently situated at 48 and 50 North Illinois street. It is under the management of Mr. Edward Rink, brother of the proprietor, and a deservedly popular and energetic young business man. The premises are 40x80 feet in dimensions, and are very handsomely fitted up

Here is carried a full line of dry goods, millinery and notions, ladies' and gents' furnishings, etc. Fine dress goods and cloaks are a specialty. Mr. Rink offers dress goods in all the latest shades, patterns and textures, and is noted for the bargains offered in every department. Buying for cash as he does, and direct from manufacturers and commission houses, he is prepared to sell at prices which no other house can offer, and the crowds of shoppers in "The Bee Hive" show what attractions are offered.

The prosperity attained by Mr. Rink is due to his own efforts and thorough knowledge of the wants of the public. He now owns his stores free of all incumbrance, with an invoice value of over \$40,000, while he also pays taxes on \$35,000 worth of real estate, free and clear. The above is an exhibit that but few, if any, young business men can make within the same time in the United States, and Mr. Rink is to be warmly congratulated upon his solid success, and which gives to Indianapolis two such magnificent mercantile establishments. Mr. Rink is universally popular and respected, and has ever retained the confidence of financial circles, and we predict for him a great commercial future, and we recommend his house to all in need of anything in his line.



RESIDENCE OF J. A. RINK, 958 NORTH MERIDIAN STREET.

# UDELL WOODENWARE WORKS.

The importance of Indianapolis as a great industrial center cannot be overestimated. She occupies a geographical position that with her magnificent railroad facilities gives her manufacturers lowest freight rates and direct transportation facilities to any point in the Union, and here have grown up several concerns of the most representative character. Ranking foremost is to

through these houses. The old factory building has just been torn down and removed to make way for a splendid new structure planned by Mr. Barnes, and embodying all the results of his ripe experience. It is of brick, three stories in height, and 310 feet long by 70 in breadth. This will be fully equipped with the latest improved machinery and appliances, including special

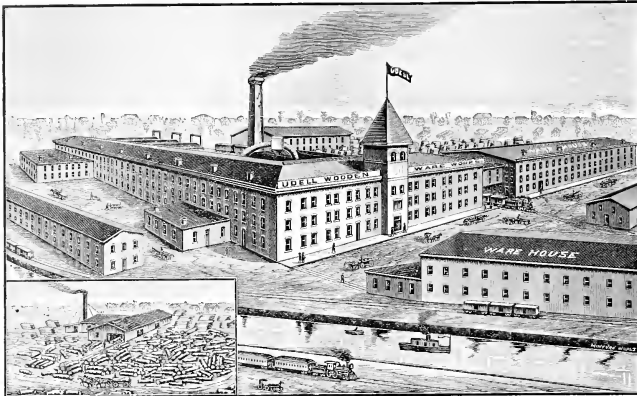
foot stools, blacking cases, folding book stands, gents' toilet stands, combination toilet cases with French bevel plate mirror, etc. The materials are selected with the utmost care, put together in the most workmanlike manner, while as to design and finish, they command the reputation of being the most stylish and desirable on the market. In their lines of cabinet ware they

excel the best work of western houses, and show such a variety of styles that every dealer can get just what he wants. Mr. Barnes personally directs the various departments, and enforces a thorough system of organization, and the success of the concern is due to his sound judgment, thorough knowledge of the wants of the trade, and splendid facilities for supplying the same. He has a branch house at 30 Warren street, New York, Wm A. Stokes & Co., which handles the Eastern and foreign trade, another branch in St. Louis, under name of Udell Woodenware Co., which handles the trade west of the Mississippi, while from here the Middle States and Canadian trade is handled. Mr Barnes was born in Stockbridge, near Rutland, Vt., and has long been identified with this branch of trade, in which he has built up such an enviable reputation. He is the vice-president of the Udell Woodenware Company of St. Louis, and is a member of the Commercial Club and Board of Trade of this city. He is a respected and public spirited citizen, who has ever accorded a hearty support to all measures of improvement, and whose own enterprise has resulted in giving to this city the great leading industry of its kind in the world.

be mentioned the Udell Woodenware Works, which have won an international reputation for the superiority of their products, and have grown to be the largest concern of the kind in the world. The business was originally established in Chicago, Ill., by Mr Calvin G Udell. The facilities afforded by Indianapolis were so great that in 1873 he removed the plant here under the style of the "Great Western Ladder Works." In 1882, Mr A. A. Barnes succeeded to the proprietorship, and the present style was adopted. Under his skilled and energetic proprietorship, the works have been remarkably prosperous. They have had to be repeatedly enlarged and remodeled to cope with the growing demands of a world's trade and the plant in North

Indianapolis has now no counterpart elsewhere. The premises cover an area of seven acres, and the buildings erected thereon are of the most substantial construction; they include a three-story brick warehouse, 60x140 in dimensions, two story brick warehouse, 60x180 in size, finishing shop also of brick, 30x80, and three stories in height, while there are two dry houses respectively, 37x75 and 25x70 feet in size. They have a capacity of 300,000 feet of lumber, and all wood used is carefully passed

tools and machines exclusive to these works. There is a large engine and boiler house, and two engines are in operation, respectively of 200 and 40 horse-power. All conveniences have been introduced, including direct canal and railroad connections, enabling Mr. Barnes to receive raw material and ship goods to the best advantage. Upward of 200 hands are here employed in the manufacture of ladders of every description, standard tables, folding tables, card tables, toilet and hall trees,



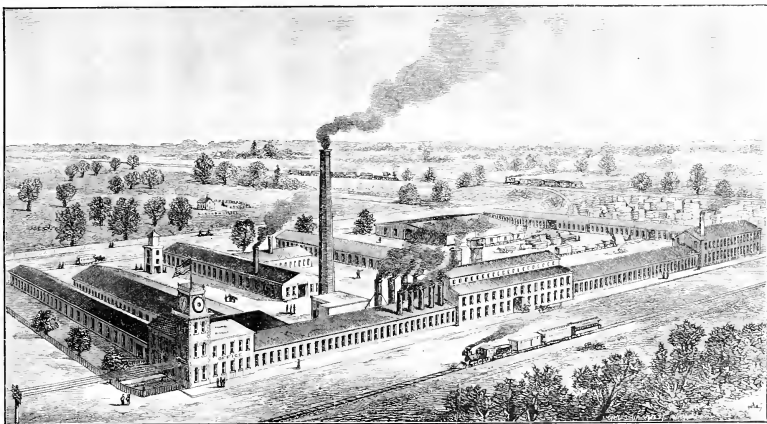


# NORDYKE & MARMON COMPANY.

Manufacturing flour mill machinery, elevator machinery and special appliances used in milling is one of the great industries of Indianapolis, and is well represented by the Nordyke & Marmon Company, who own and have in successful operation one of the largest establishments of its kind in the world. The foundation of this now prosperous company dates from 1851, when the business was established by Messrs Ellis and Addison H. Nordyke as Nordyke & Son, and four years later Mr. Daniel W. Marmon became a partner. Mr. Ellis Nordyke died in 1871, and Mr. Amos K. Hollowell was admitted to the firm. In 1874, the present company was organized and incorporated under the laws of the state with Mr. Addison H. Nordyke, president; Mr. Amos K. Hollowell, treasurer, and Mr. Daniel W. Marmon, secretary, since when the manufacturing facilities have been increased and the trade extended. The plant of the company covers fifteen acres of ground on the line of a railroad in West Indianapolis, with which it is connected by side tracks. The buildings are one and two-story structures, substantially built of brick, the group comprising foundries, machine shops, iron and wood-working shops, finishing shop, store and warehouses and handsome offices. There is also a spacious yard for the storing of material. A 250 horse-power steam engine drives the machinery, and the services of 500 skilled machinists are brought into requisition. Throughout all departments the works are perfectly equipped with the latest improved

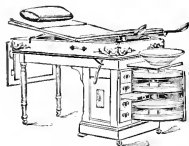
machinery and tools, and are among the best and most complete in the country. The busy hum of industry is ever heard throughout this vast establishment, and the various milling machinery and appliances turned out have a world-wide reputation, and are not only shipped to all parts of the United States, but also to Canada, European countries, Australia, Mexico, South and Central America, Africa, New Zealand and Japan. The annual output aggregates \$1,000,000 in value, and the business is steadily growing in volume and importance each succeeding year. The company manufactures all kinds of flour mill and elevator machinery, corn mills and rice mills, also machinery for handling grain, the latest improved roller mills, portable mills, centrifugal bolts, pulleys, hangers, shafting, etc., and also deal in buhr mill

stones, silk bolting cloth of all grades, and woven wire cloth, leather and rubber belting and flour mill supplies. The special features of the various machines and appliances manufactured by the Nordyke & Marmon Company are simplicity in construction, rapid adjustment, convenience of operation and accurate workmanship. They are fully up to all that is claimed for them, and are in every point of actual value superior to any others in the market. All the officers are well and prominently known in this city in business and financial circles, and active members of the Board of Trade and the Commercial Club. A handsome exhibit of the Nordyke & Marmon Company at the Columbian Exposition, Chicago, can be seen in the Machinery and Agricultural Buildings.



**MINER & ELBREG.**

The fertility of American inventive genius is proverbial and it is safe to say that in the line of special office furniture more valuable improvements have been made in adjustable chairs and tables for the use of physicians and surgeons than any other. In this connection we wish to direct attention to the Perfection



PERFECTION TABLE

not only the best but the only chairs and tables that fully meet the requirements for which they are designed. They are covered by many patents and were first manufactured in 1857 by Hopper & Elbreg. In 1888 Mr. Benj. D. Miner bought out Dr. Hopper's interest and the present firm formed. In 1893 a removal was made

from the premises occupied at 228 to 230 South Delaware street to the spacious two-story building in which they are now located, at 19 and 21 Jobo street. The building is 32x60 feet in area and equipped with all appliances for manufacturing purposes. In the rear is a large war-house for the storage of stock. The Perfection chairs are made in many different styles in hardwood in modern and antique designs and richly upholstered. They are strong, substantial and durable and readily adjusted in fifteen or more positions.

The Perfection tables are also made and finished in the best manner and combines strength with beauty and utility. They are all in full library top, highly polished and finished with elegant carvings with loose cushions and pillows, with flat or adjustable top, making it the best operating table in the world. Mr. Elbreg, the in-



PERFECTION CHAIR

ventor and patentee, has had a larger experience than any other in America in designing and perfecting physicians' chairs, and it should be said to his credit that he has succeeded in combining all the most desirable features in the Perfection chair and the Perfection table that make them invaluable to every physician, surgeon, oculist and specialist. Illustrated pamphlets with price list and testimonials will be sent to any address on application to the office of the firm by mail or otherwise. Mr. Benj. D. Miner, the business manager of the firm, is a native of Ohio, and has resided in Indianapolis since 1886. He is a veteran of the war and served in the 4th Ohio Infantry. He is a member of Robt. Anderson Post, G. A. R., the Union Veteran Legion, and popular with his comrades, also a Freemason and member of Commercial Club. Mr. Elbreg was born in Ohio and has lived in Indiana and Indianapolis for a period of thirty years. The Perfection chairs and tables have a wide reputation and are not only sold throughout the United States, but many orders are filled from Canada, Mexico, South and Central America and Australia. The business being managed upon the most liberal and honorable principles, has made their customers their friends, and contributed largely to their remarkable success with the discriminating professional class, with whom alone their customers are found.

**THE UNION STOCK YARDS COMPANY.**

The following remarks are the outcome of our reporter's visit to the famous Union Stock Yards, which were organized in 1876, and commenced active operations Nov. 12, 1877. The yards cover about one hundred acres of ground in West Indianapolis, on the Belt railway, and buildings, sheds, pens, etc., of the company, cover an area of twenty-five acres, and consist of the Exchange Building, a handsome brick and stone structure, having dimensions of 87x240 feet, with a wing 80x115 feet. Here the Union Stock Yards Company, and the many firms of live stock commission merchants have their offices. The buildings devoted to the shelter of live stock, etc., comprise eight substantially constructed sheds, 250x450 feet in dimensions, which are divided into pens, stalls, etc. There are also horse, sale and auxiliary stables, and a feeding barn with 240 stalls, a barn for the storage of hay, 60x190 feet in area, with capacity of 600 tons, oats bins of enormous size, and a corn crib holding 60,000 bushels. The various departments of the yards have capacities for no less than 4,000 head of cattle, 30,000 hogs, 5,000 sheep and 1,000 horses, and the receipts for 1892 were as follows: 1,122,668 hogs, 102,100 head of cattle, 62,692 sheep, and 8,824

horses, while there were shipped during the same year to various markets of the east and south east 612,459 hogs, 69,143 cattle, 46,665 sheep and 8,419 horses. The Union Stock Yards Company has proven by its activity and push that it is not only well officered, but that it is composed of men who understand their business, and know just how to make suitable provision for the handling and care of stock shipped from a distance for sale. Under such auspices, it may be said with all truth that the Union Stock Yards at Indianapolis are a lasting credit to the city and a monument to the energy and ability of their officers and founders.

**THE INDIANAPOLIS BREWING COMPANY.**

Of all the various commercial and manufacturing enterprises that have combined to make Indianapolis a great business center, none are of more importance than the brewing interests, of which the celebrated Indianapolis Brewing Company is the acknowledged and most important representative in these parts. The history of this concern is full of interest. It is a consolidation of three large breweries—the P. Lieber Brewing Company, C. F. Schmidt's, and the C. Maus breweries. They were consolidated in 1890 and incorporated under the laws of Indiana with a capital of \$300,000. The officers are Mr. John W. Schmidt, president; Mr. F. A. Maus, vice-president, and Mr. Albert Lieber, treasurer and manager. The progressiveness of these very able and practical men have enabled them to control the largest business in the manufacture of America's popular beverage. The united brewing capacity of the three establishments aggregate 600,000 barrels annually, the sales in 1892 amounting to 130,000 barrels, and the employees number 140 in the various departments. The special brews of this company are known all over and have received the highest rewards wherever exhibited. The united plants cover an immense space and are models of perfect equipment with their great storehouses, brewhouses, offices, boilerhouses, ice machine and refrigerator houses, warehouses, malthouses, wash and bottling houses, elevators, stables, copper shops, shipping and packing departments, etc. Let us glance briefly at the individual history of each of these great establishments. The Schmidt Brewery was established in 1859 by Messrs. C. F. Schmidt and Charles Jaeger. In 1861 the latter retired and in 1872 Mr. C. F. Schmidt died. The business was then managed by Mr. William Fisher up to the time of his death in 1874, when Mrs. C. F. Schmidt, the founder's widow, assumed control of affairs. Upon her decease in 1877 the business was conducted by the executors of the estate, Messrs. Vothe and

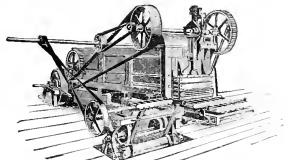
John W. Schmidt In 1882 finally the sons of the founder, Messrs. John W. and Edward Schmidt, became joint proprietors, conducting the business under the original style of the C. F. Schmidt Brewery. From time to time important additions and alterations have been made, the plant now covering an extent of five acres. Five steel tubular boilers and two 150 horse-power engines propel the magnificent machinery. The brew kettles have a 400 barrel capacity, there are two large Linde ice machines, and the cellars are thirty-five feet deep with iron and cemented floors and ceilings. The trade covers this state and Illinois, the business requiring the services of seventy men and 150 horses. The product includes "Standard" lager, "Weiner" beer, pale amber-colored beer, brewed from Canada malt and Bohemian hops, and especially fine export beer, brewed for bottling and guaranteed to keep in all climates. The P. Lieber Company was started in 1863 by P. Lieber & Co., and is known as the City Brewery. In 1882 it was incorporated with a capital of \$200,000 and in 1890 became a part of the Indianapolis Brewing Company. The premises cover an area of two and one-half acres; the brewery proper is a two-story structure, two stories above and the same below ground. It has a seventy-five horse-power engine and three 4½x16 feet boilers run by natural gas. The brew kettles have a daily capacity of 250 barrels, and an annual capacity of 75,000 barrels. There is also a splendid De La Vergne ice machine and all improved machinery. Forty men and thirty-five horses are employed. The C. Maus Brewery was founded in 1868 by Casper Maus, who died in 1876, the business being continued by his widow Magdalena, and managed by her son Frank. The brewery is a handsome three-story brick structure, at the corner of New York and Agnes streets. It contains all the latest brewing and refrigerating machinery, the premises covering half a block, thirty men being employed and fifteen teams are in service. The brewing capacity is 60,000 barrels and the annual output about thirty thousand barrels. The buildings of this mammoth consolidated brewery are of elegant design, and altogether the Indianapolis Brewing Company is one of the most extensive and complete concerns in the West, its splendid products having secured for it great prosperity.

#### C. & A. POTTS & CO.

It has taken a long time to bring the machinery used in brick making to its present state of perfection and there are many large concerns engaged in an active and honorable competition in the manufacture of this class of machinery, each of whom present their respective claims to patronage in such ingenious form that brick

makers must be puzzled as to which machines are best entitled to their preference. Our object in this article is not to make comparisons but simply to call attention to the productions of a concern which has been powerfully instrumental in revolutionizing old methods of brick making and who for many years past have tenaciously maintained the position of leadership as manufacturers of brick making machinery. We allude to the house of C. & A. Potts & Co., of Indianapolis, Ind. This house manufacture a full line of clay working machinery, brick yard supplies, horizontal stock brick machines (either wood or iron frames) disintegrators, mould sanders, elevators, pig mills, granulators, moulds (machine or hand,) barrows, trucks, kiln castings, auger brick machines, extra heavy pug mills, dry and wet pans, pulleys, belting, shafting and boxes and in short everything required around a brick yard. The accompanying cut illustrates the Potts horizontal stock brick machine and while it is impossible within the limits of our space to describe the mechanism of this acknowledged peer of all brick machines, we may characterize some of its advantages over all others. The cardinal advantage of this machine is its great tempering capacity, it having fully one-half more than any vertical machine and extra pug mill made. It does not require an extra pug mill to work the clay direct from the bank, thus making a saving of one-half of the machinery used in other outfits to take care of and keep in repair. The tempering box is open the entire length on top. This enables the man who does the tempering to see the condition of his clay and to regulate the same until it is passing into the mould, thus ensuring evenly tempered clay and brick when dry of the same density and size. The mode of filling the press box with a large double feed wing which passes the opening into the press box four times to each mold filled, insures the filling of the press box evenly full each time which cannot be done with the vertical machine where they use a wide wing which forces the clay to one side of the press box, and if the clay be a little stiff it will not equalize itself in the press box, therefore the moulds, when delivered, have only one end filled. The press forcing the clay in a perfectly straight line through the die into the moulds insures straight brick which cannot be made on machines that force the clay over an incline plane. All parts are easy of access, and if by accident any part should be broken, it can be taken out and replaced without tearing the machine apart. It has the strength to work the clay very stiff which enables it to make a brick that will not pitch in trucking nor spread in drying; this combined with its great tempering capacity, enables it to make a brick that has clean, sharp corners

and smooth surfaces. The capacity of this machine is only limited to the facilities for getting clay to it and taking care of the brick. It can be run at the rate of from 20,000 to 60,000 brick per day. Next to the horizontal stock brick machine, the advantages of which are set forth above, the machine which has contributed most of the national reputation of the house under



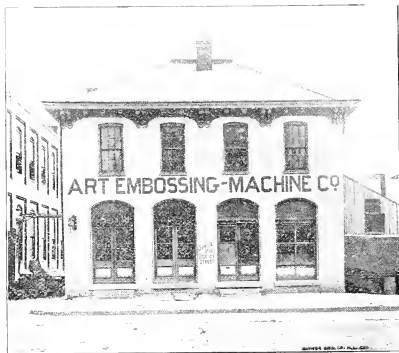
notice is the Potts Disintegrator. This machine is the original disintegrator, and, while it has to-day several imitators, none even distantly approach it in efficiency. Hundreds of these machines are now in use and they have replaced two-thirds of the roller crushers in the United States. They are the only machine made that will work clay direct from the bank and not choke or clog. They do not pack the clay into thin, tight sheets, as is the case with roller crushers, but leave it in a loose open condition, so it will take water and is easily pugged. The machine is simple in construction, having no gear to rattle or break, or other light, complicated parts to get out of order and cause delay. By the use of this machine the brick manufacturer is enabled to work the year through; the disintegrator will take the clay direct from the bank, no difference what condition it may be in. The Potts Mould Sander is another machine which has found great favor with brick makers. It sands the moulds better than can be done by hand, does not waste or spill the sand, is simple, strong and durable and fulfills in every particular the service for which it is designed. The space is not at our disposal to accord a separate mention to the Augur brick machines, Taper pug mills, elevators, brick moulds, trucks and barrows and numerous other specialties. The machinery of this house has been in use for the past eight years in every state in the Union. The handsome catalogue of the house which is always cheerfully forwarded upon application, contains a vast deal of information which cannot fail to be of interest to all brick manufacturers.

**ART EMBOSSED MACHINE COMPANY.**

One of the most interesting manufacturing establishments in Indianapolis is that of the Art Embossing Machine Company, located at 30 to 40 West South street, which as the name indicates is devoted to the production of machines for ornamenting wood of all kinds for

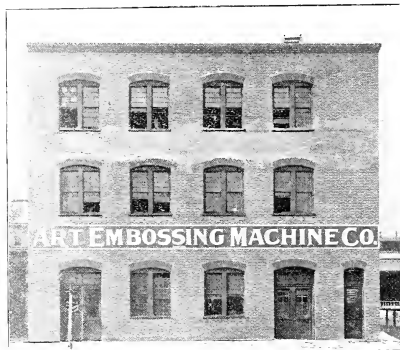
alone as the highest embodiment of inventive genius and mechanical skill in this direction. The company was formed in 1891, and have since had an enormous demand from all parts of the continent for their machines, dies, etc., which has frequently taxed their resources to fill. From all parts come the most flattering reports of their working, and they are valued highly be-

the north side of the street, both three stories in height, and of ample dimensions. A force of twenty-seven expert hands is steadily employed, and the equipment is of the most complete description, both steam and electric power being utilized. The trade of the house is expanding so rapidly that the premises have already proved too small, and a large addition will shortly be



interior house finish and other purposes, furniture, tables, lounges, etc. These machines are the result of many years study, and they have satisfactorily solved the problem as to whether the art of embossing on wood by machinery was practicable. They were patented June 28, 1887, and have been steadily improved and made simple, handy and complete, until to-day they stand

cause of their durability, speed and general efficiency, and because they require neither skilled labor nor special lumber for their successful operation. They are now used in the largest planing mills and furniture factories in the country, and are effecting a great saving by performing the work of many high priced wood carvers, and doing just as well. The company occupy two brick buildings, one on the south side and one on



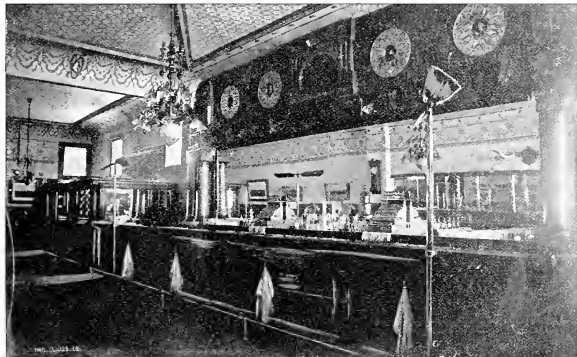
erected, thus giving ample facilities for the active prosecution of the business on a scale commensurate with the demand. Mr. M. B. Crist, the president, is an active and enterprising business man, whose standing in the community is of the highest. His company has an ample field before it, which is being occupied with an energy and push that speaks volumes for the ability of its management, and promises well for the future.

**THE KINGSTON.**

A visit to Indianapolis is most certainly incomplete without a call at The "Kingston," 17 N. Illinois street, the most luxuriant, costly and beautifully decorated sample room in this or any other city, of which Mr. Wm. Tron, the most popular and genial caterer to public wants in his line, is the proprietor. The stand itself has been known to the public for twelve years, and from the time when Mr. Tron assumed its management,

decorated with costly paintings and hung with beautiful draperies. The stock of liquors always to be obtained here, is selected with a view to meet the most fastidious taste and nothing is kept other than the choicest brands of whiskies, brandies and imported liquors and wines, which the markets of this or the old world can produce, and we desire to state for the benefit of lovers of fine whisky, that Mr. Tron never allows his stock of whisky to run below one hundred barrels. Here can also be obtained in bottles or on tap, the products of the lead-

tracks throughout the country. It was not many years back when New York city boasted of possessing the only really costly and elegant sample rooms in the country, and there were none to dispute her claim, but the last few years have wrought marvelous changes, and men of brains, push and wealth in every large city in the country have furnished and embellished with art treasures as beautiful and expensive places of public resort as ever the great eastern metropolis could boast, and one is not now obliged to travel east to behold art and money lavished on places of this character. New York city no longer holds the palm as being the only city on the continent possessing that taste and refinement which can thoroughly appreciate the artistic and beautiful, and which calls for a princely outlay of money, and the most expensive decorations and furnishings in all first-class places where the refined and cultured classes of the public are accustomed to congregate for enjoyment and recreation. Our own city of Indianapolis, although small by the side of the great metropolitan centers of the country, possesses as keen an appreciation of the beautiful as do other more favored cities, and this fact our esteemed fellow citizen, Mr. Wm. Tron fully comprehended, when at a great outlay of money, and the employment of the best and most expensive talent in the country, he fitted up and furnished the "Kingston," and the recognition of popular favor which it at once received at the hands of our best citizens, and the steady and growing patronage with which it has been favored since its doors were thrown open to the public, is ample evidence that our citizens fully appreciate every effort to elevate the taste of the public, and to keep abreast of the march of modern improvement in all branches of commercial and social activity. Every comfort and convenience is here provided and the services of twenty-five attendants are required to properly attend to the wants of patrons, while so popular has the "Kingston" become that it is the rendezvous for commercial men and the sporting fraternity, and the mecca to which hastes lovers of the flowing bowl and congenial companionship. The accompanying illustration will give our readers but a faint idea of the beauties of the "Kingston," for like all truly beautiful things in this world it must be seen to be thoroughly appreciated. To all visitors in our city we would say if they wish to behold a "gem" of beautiful art decoration, and be convinced that Indianapolis is thoroughly "up to the times," a visit to the "Kingston" will amply repay them.



it has grown in public favor with wonderful rapidity. Its interior was fitted up at a cost of \$22,000, and all that money and art could do, has been lavished upon it, and when at night its brilliant electric lights are reflected from its costly mirrors upon its exquisitely decorated walls and ceilings, it forms a most dazzling and enchanting picture. The room itself is 25x125 feet in dimensions, its bar and wood work being entirely in solid oak, highly polished and exquisitely carved, while its walls are

ing breweries throughout the country, including the Anheuser-Busch Brewing Association, Pabst Brewery, Terre Haute and Indianapolis Brewing Companies, while the services of four courteous and congenial bartenders are required to supply the wants of the large and select patronage with which The "Kingston" is favored. In the rear of the bar are the rooms of the Mercantile Telegraph Company, where those desiring can obtain telegraphic reports from all the leading race

**G. R. WYSONG & CO.**

Messrs. G. R. Wysong & Co are the leaders in the wholesale confectionery trade of Indianapolis and the state. They have won the supremacy within a comparatively few years, solely due to the merits of their goods—noted universally for their purity, quality and low prices. Mr Wysong is a native of Greencastle, Ind., and is a thoroughly practical manufacturing confec-



tioner. He understands every detail of all the best processes of manufacture, and has brought to his aid the most improved machinery and appliances, while he employs only skilled hands in every department. The business was established eight years ago, and has been retained permanently at the old stand, 75 South Meridian street. Here three entire floors and basement are occupied, 24x200 feet in dimensions. The candy factory is on the second and third floors while the chocolate factory is in the basement, the first floor being devoted to sample and salesrooms. A thorough system of organization is enforced in every department, and from fifty to seventy-five hands are employed, according to the season. Mr. Wysong devotes close personal attention to the purchase of supplies, and the sugars, molasses, butter, spices, flavors, fruits, nuts, etc., are all of the highest grade and freshest quality. Only the finest grade of confectionery is manufactured here, while Mr

Wysong is constantly introducing fresh novelties to the trade in candies, creams, penny goods, etc., that are exceedingly popular and are ready sellers from the start. An important branch of the business is the trade developed in foreign fruits, nuts, cigars, etc. Receiving direct shipments from first hands, the firm offer the most substantial inducements as to price and quality. Mr. Wysong has won an enviable reputation in commercial circles; he is known as a merchant of great energy and integrity of character; his establishment is the finest and best equipped for candy manufacturing in the west, and the large and select city trade developed is alone a sufficient proof of the exceptionally high standard of quality and purity. The firm is pushing its out-of-town trade, and the house has become the leading representative in this branch of industry in the state, solely on the basis of honest, fresh goods, sold at lowest living prices.

**F. W. FRANK.**

One of the most popular and enterprising merchants of Indianapolis is Mr F. W. Frank, whose establishment, familiarly known to the public as "Frank's Fur-



niture Fair," is conceded to be the headquarters in Indianapolis for high grade, reliable furniture, carpets and house furnishing goods, sold at the most moderate prices. The business was founded seventeen years ago

by Messrs. H. Frank & Co., succeeded in 1893 by Mr. F. W. Frank, who brings to bear every possible qualification for successfully conducting a great establishment of this kind. He is noted for a progressive policy, sound judgment in the selection of goods and thorough knowledge of the wants of the public, and that is why "Frank's Furniture Fair" is always crowded with customers. The establishment is most centrally located at 115, 117 and 119 East Washington street, directly opposite the court house, and is four stories in height and 67 by 120 feet in dimensions. The store is very handsomely fitted up, in fact, it is the most attractive furniture store we have entered, and a thorough system of organization is enforced. Here is displayed full lines to the latest styles in parlor, chamber and dining-room furniture, cabinet furniture in the highest style of work, and in such choice woods as oak, walnut, cherry, maple, mahogany, etc., is a specialty, while parlor suits can be had in any style of upholstery, Mr. Frank having his factory on the fourth floor, where all upholstered goods are manufactured. The greatest variety of chamber suits, dining-room, hall and library furniture is shown here; also stoves, refrigerators and kitchen outfits. In carpets a large department is exclusively devoted to showing the newest patterns and quoted at lower prices than can be had elsewhere. This important fact applies to the entire immense stock, and is readily accounted for by reason of Mr Frank's direct purchases under contract with manufacturers, and his enormous trade.

**H. C. FISK & SON.**

Messrs. H. C. Fisk & Son's spacious establishment so prominently located on the Circle, opposite the Monument, is the recognized headquarters in Indianapolis and the state for the highest grade of vehicles, harness and horse goods. This house has won a national reputation for the excellence of everything offered for sale, and for the facilities enjoyed, enabling it to always show the very latest styles and improvements in everything. The business was established upward of twenty years ago, and early became the most flourishing in its line, due to the wisdom of management. The repository on the Circle is of large dimensions, and is very handsomely fitted up. The firm here carry complete lines of all pleasure and light business vehicles. They are sole agents and carry a heavy stock of the Columbus Buggy Company's goods, Columbus, O. These buggies are renowned for great strength, light weight, ease of traction, comfort, elegance and durability, and are marvelous bargains at the prices quoted. The firm are also agents for the fine carriages and wagons manufactured

by Biddle & Smart of Amesbury, Mass. They also carry the largest line in the state of fancy open wagons, carts, surreys, etc. These vehicles are specially elaborate in workmanship and finish, while the materials are of the very best. Connected with their establishment is a factory where they employ a large number of skilled hands in the manufacture of six and eight seat party wagons, carts, etc. These splendid vehicles embody every modern improvement. The ironwork, gear, wheels, woodwork, upholstery and finish are of the highest standard of excellence, while their durability is noted. The public have thousands of these carriages in use, and they have withstood the severest tests, running for years without repairs. In heavy classed carriages such as landaus, broughams, coupes and victorias, this firm are agents for E. M. Miller & Co.'s goods, and carry a full line on their floors, which according to their judgment and tests are the best manufactured in the United States. The firm's harness department is equally celebrated. Here are carried the finest lines of hand made coach and light harness, in the very choicest solid silver trimmings; all kinds of heavy harness are also carried, and a special line of the best imported saddles, etc. Here is to be found every description of horse goods, the whole quoted at prices which cannot be duplicated elsewhere. Mr. H. C. Fisk is one of the best known and popular business men of Indianapolis, and has won an enviable reputation for ability and integrity. Mr. W. E. Fisk, his son, has been a copartner for a number of years, and is a progressive and popular young business man. The firm has every facility at command, and is in every respect the representative house in its line in Indianapolis and the Middle States.

#### THE ANDROVETTE ART GLASS COMPANY.

The art stained and ornamental glass interests of the United States have developed to enormous proportions within the last quarter of a century and constitute at the present time one of the leading departments of industrial and commercial activity in this country. The transactions in these products in Indianapolis and the surrounding sections in the course of a year are of great importance and value to the trade and commerce of the city, and there are represented here several notable concerns engaged in this artistic industry. Prominent among such stands the Androvette Glass Company

of Chicago, manufacturers on a most extensive scale of art stained ornamental glass for churches, dwellings, or public buildings, making a specialty of copper frames. The state representative here of this vast and reliable concern is Mr. Edward Schurmann, who occupies an elegantly furnished suite of offices in the Odd Fellows' Building. Mr Schurmann established himself in this line of business in Indianapolis about the year 1872. He first represented in this city the Chicago Art Glass Company, then the Wells Art Glass Company and finally allied himself to the Androvette Company, which he now so efficiently represents. He does a large business handling the unrivaled products of his house. For originality, beauty and variety of designs, excellence of material and thoroughly artistic productions in stained glass, or for promptness and reliability in executing orders, none in the line indicated sustain a better reputation than the Androvette Company. This concern is certainly a foremost exponent of this branch of art in the west, turning out a distinctly superior class of work, and having a large and growing patronage extending throughout the United States. The facilities of the company are first-class in all respects, and their establishment is the largest and best equipped in this section of the country. Through Mr. Schurmann this house furnished all the art glass for many of the prominent churches and public buildings here, and the private residences of our wealthiest and most influential citizens. Mr Schurmann has on display at his office samples of all kinds of glass, windows, doors and other art productions in most beautiful and unique designs, which he will set as desired in copper, gold, silver, brass or any other metal indicated. Special designs are made to order, embodying every wish of patrons, which will be guaranteed as exclusive, if so required, and will not be duplicated unless by permission. He is prepared to furnish designs and estimates for anything in his line and guarantee the utmost satisfaction. The prices charged are of the most reasonable character and all work coming through Mr. Schurmann is sure to be executed in the highest style of art. He is a native of Indianapolis and one of our prominent and most esteemed citizens. He is a gentleman of ripe experience and judgment in his line, and has spent several years in Europe studying the business among the leading art glass manufacturing centres there. He enjoys a large and influential patronage, and is most eminently deserving of his great prosperity.

#### HOME LUMBER COMPANY.

Indianapolis is a city of practical and material industries, and among the recent additions to the houses in the lumber trade is that of the Home Lumber Company, which was established in January, 1892, by Messrs W. C. Buddenbaum, H. C. Frange and Fred. Gompf, all experienced men of business acumen, sound judg-



ment, integrity and probity. The office and grounds are 460 to 474 East Michigan street, and cover an area of 137x200 feet on the line of the Bee Division of the Big Four railroad, with which they are connected by a side track. An extensive stock of lumber is carried of all kinds for building and manufacturing purposes, a specialty being made of pine and poplar, which is brought direct to the yard from the mills in the best producing sections. On an average from 350 to 400 carloads are handled annually, and a large local and country trade is supplied. On the grounds is a two-story warehouse, 48x96 feet in area, in which a full stock of sash, doors, blinds, scroll and veranda work, which is a special feature, is kept. Lath and fence posts are also kept in stock and the firm can fill orders of any magnitude at the shortest notice. Messrs Buddenbaum, Frange and Gompf are well known in the lumber trade in this city, and were all formerly connected with the Indianapolis Manufacturers and Carpenters Union, the first two as foreman and assistant foreman respectively, for a period of eighteen years, while the latter was also with Dalton & Co., lumber dealers, as clerk, and has been identified with the lumber trade thirteen years. He is a native of Indiana, and a member of the Turnverein. From the outset, the firm has been doing a large and steadily growing business and have achieved success by deserving it.

### NATIONAL BUILDING, LOAN AND SAVINGS ASSOCIATION.

The true principles of co-operation are embodied in the modern and improved methods of building and loan associations, and the best exponent of these is the National Building, Loan and Savings Association of Indianapolis, whose home office is at 23 East Market street. This association offers more substantial inducements to the small investor than any other concern in



the state. It was duly organized and incorporated under the state laws in 1889, with an authorized capital of \$1,000,000. Its members have the full protection of the state law and supervision. It is a purely mutual association, its purposes being to accumulate, by small monthly payments, a fund to be loaned solely to its members, to buy or build homes, and thus to afford the safest and most profitable form of investing the small savings of wage-earners and salaried men. Members can subscribe for any number of shares above two, paying for them in monthly installments of 75 cents per share. In six years his stock is estimated to mature, and for each share held he recovers the full amount of \$100 in cash. This association also issues shares known as six per cent investment shares, of \$100 each. No membership fee is charged, the person applying for such shares merely paying 25 cents for a pass-book, in which are credited the payments made, which are of \$1.00 or any multiple thereof, and may be made at any time, and are not liable for fines. After the end of the

first quarter these payments participate in the profits of the association to the extent of 1½ per cent per quarter, and these dividends are credited on the pass-book.

#### NON-PARTICIPATING PAID-UP SHARES.

The Association will issue paid up shares in amounts of \$200 and upwards, upon payment of \$100 cash for each share, together with a membership fee of fifty cents for each share. This stock bears interest at the rate of 8 per cent per annum, payable semi-annually, by coupons attached to the certificate, at the home office of the association, and does not otherwise participate in the profits of the association.

This stock is redeemable at the pleasure of the holder at any interest-paying period after one year, upon sixty days' notice from the holder. It is also redeemable at the pleasure of the association, any time after six months from the date of issue, upon thirty days' notice to the holder.

In order to distinguish this form of stock from our other issues, we have designated this as "Non-Participating" paid-up stock, and persons applying for membership should be particular to use this term when applying for stock of this kind.

If application is made before the 15th day of any month, the stock will be dated the first of the month in which the application is made, and if the application is made on or after the 15th day of the month the stock will bear date the first day of the following month. Applications for this stock may be made and membership fees for the same may be paid through any authorized traveling soliciting agent, or to any local agent, or secretary of the local boards; but the payment for the amount of shares taken must in all cases be made direct to the home office, by certified check or draft, or by remittance of cash through an express company. This popular and reliable association has 1,300 members, holding 8,900 shares. Its net receipts for the year ending November 30, 1892, were \$247,030.48. The association has 180 agencies in different parts of the state, and loans are only made on property after careful inspection by a skilled appraiser. There are no extra assessments, no preferred stockholders to absorb any of the profits. The securities of the association are not hypothecated for the purpose of raising money, but are kept intact in the vaults in the home office. There is no danger of forfeiture. The association makes no loans or takes risks outside of the state of Indiana. The officers of the association are all men of the highest integrity and prominent in commercial and financial circles. They are as follows, viz: Mr. W. D. Wiles, formerly of Wiles, Coffin & Co., wholesale grocers, president; Mr. Wm. A. Bristol, for-

merly president of the Cleveland Wire Fence Company, vice-president; Mr. Norman S. Byram, of Byram, Cornelius & Co., treasurer; Mr. Chas. Schurmann, secretary; James F. Layman, of Layman & Carey Co., wholesale hardware, chairman of finance committee, and Mr. Wm. N. Harding, attorney.

### M. RUMELY COMPANY.

There is no line of business carried on to-day in this country that so perfectly illustrates the progressive influence of modern methods and the boundless enterprise of American manufacturers, as the production of agricultural implements and farm machinery. One of the oldest and best known houses in the United States engaged in this branch of industry is that of the M. Rumely Company, sole manufacturers of the new Rumely engines



separators, etc., whose factory and general offices are in La Porte, Ind., and branches in all the principal cities in the West. The capital stock of the company is \$400,000 and the officers are M. Rumely, founder of the business, president; Joseph J. Rumely, secretary-treasurer, and Wm. B. Rumely, general superintendent. The company has a large plant covering acres of ground and employ several hundred skilled workmen, and last year added several large buildings to their factory, which greatly enabled it to increase the capacity of the works. The company manufactures the Rumely engines, and separators, straw stackers, portable or skid engines, the new Rumely traction engines with friction clutch, etc. These machines have long been recognized throughout all grain producing and farming sections, as unsurpassed for utility, durability and superior excellence, possessing many merits peculiar to themselves, made of the very best materials

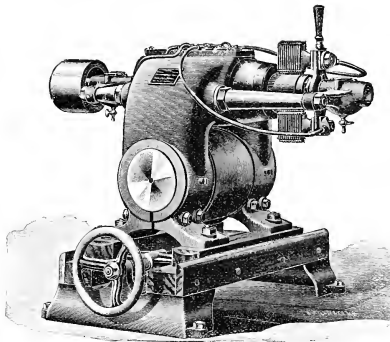


and justly regarded as the embodiment of mechanical workmanship of the highest order of perfection. They have always given universal satisfaction and the demand is active and brisk. The city of La Porte has recently donated to the company an entire block of ground on which it will erect additional buildings. The general agent in this city is Mr. Joseph Shulz, who occupies a large warehouse, 62x100 feet, owned by the company, at 100 South Tennessee street and carries a full stock of the engines, machines and implements manufactured by the company, also repairs, parts and attachments. Mr. Shulz's territory embraces the states of Indiana, Kentucky and part of Illinois, and he is at all times prepared to fill orders promptly and to place all transactions on a satisfactory footing. This splendid business was established as long ago as 1853 by Messrs M. & J. Rumely and incorporated under the laws of Indiana in 1887.

#### JENNEY ELECTRIC MOTOR COMPANY.

The progress made during recent years in the applied branches of electrical science is truly marvelous. Electricity has supplanted all other mediums for generating power and illuminating purposes, and its use is rapidly becoming universal. As befits a city of its importance and whose citizens are characteristically progressive and enterprising, Indianapolis occupies a front rank position in this march of progress, and its preeminence in the electrical line cannot be doubted so long as it numbers among its industrial concerns so important and valuable a concern as the Jenney Electric Motor Company, whose office and works are at 218 to 224 South Illinois street. This business was established in 1886 by Mr. Chas. D. Jenney, who had been previously identified with the Fort Wayne Electric Company, for the purpose of placing on the market the Jenney patents and system of electric lighting, an arc system, technically known as the "low-tension." In 1889 the present company was incorporated under the laws of Indiana, with a capital of \$65,000. Its chief executive officers are as follows, viz: Addison Bybee, director of the Standard Manufacturing Company, and of the Consumers' Gas Trust Company, president; Julius F. Pratt, vice-president of the Parry Manufacturing Company and a director of the Standard Manufacturing Company and of the Consumers' Gas Trust Company, vice-president; Chas. D. Jenney, founder of the business and patentee of the system, treasurer and secretary. The manufacturing premises comprise two floors, each being 85x100 feet in dimensions, and are perfectly equipped in every department, while from eighty to 100 skilled hands are em-

ployed. The company manufacture superior electric light and power machinery, ranging from one-half to 100 horse power and larger. They also manufacture a complete line of the various accessories used in conjunction with electrical apparatus, and contract for the supplying of cities, municipal corporations, mills, factories, buildings, etc., with everything in the line of electrical machinery



and supplies. Among the principal buildings in this city which are fitted up with the Jenney system are the Commercial Club, Moore Packing Company, New Denison Hotel, etc.; in Cincinnati, the Crane & Breed Manufacturing Company, the Wm Powell Company, Proctor & Gamble Soap Company. The system is also in operation in Madison, Ind., Saratoga, N. Y., Asheville, N. C., Greencastle, Ind., San Diego, Cal., Martinsville, Ind., Michigan City, Ind., Bay City, Mich., Auckland, New Zealand, and it operates the Toledo, Ohio, street railroad, and the plant of the Electric Light Company, of Covington, Ky.

#### BARON BROTHERS.

Among the most popular and ably conducted pharmacies in this section of the city that of Messrs. Baron Brothers, located at 703 East Washington street, is especially deserving of prominent mention. It was founded at the present address in 1883 by Messrs. Charles F and J J Baron, and has since been liberally patronized by many of our leading medical practitioners and by the public in general. This pharmacy occupies a ground floor, having an area of 20x60 feet. It is very tastefully fitted up, and with its handsome display windows, show cases, and wall cabinets, elegant fixtures, and mosaic soda fountain, it presents a very attractive appearance. A general stock is carried, all of which has been selected with great care and obtained from the most reliable sources of supply, to meet the special requirements of a critical class of custom. The assortment embraces full lines of pure fresh drugs, chemicals and medicines, pharmaceutical preparations, proprietary remedies, tinctures, extracts, essences, acids, etc., pure medicinal wines, liquors and mineral waters, physicians' and surgeons' supplies, fancy and toilet articles, domestic and imported cigars of the most popular brands, etc. Medicines are compounded accurately and promptly at all hours, and night bell calls receive prompt response. The Messrs. Baron were born in Cincinnati, Ohio, and removed to Connersville, Ind., while quite young, and to Indianapolis in 1880. The senior partner is a graduate of the Cincinnati College of Pharmacy, and a member of Marion County Drug Association, and a charter member of the Indiana Pharmaceutical Association.

**S. N. GOLD & CO.**

The fruit and produce trade of Indianapolis is well represented by Messrs. S. N. Gold & Co., whose warehouses and office are located at 49 South Delaware street, and 102 and 104 East Maryland street. This flourishing business was established many years ago and came under the control of Mr. S. N. Gold in 1878. Mr. Gold is a thorough-going business man, and has a first-class connection with producers and shippers, and commands a flourishing trade in the city and throughout the state. The premises occupied comprise two floors and basement of a building running through from Delaware to Maryland street and back 125 feet. These are provided with every convenience and facility, the Maryland street side being used for the storage of goods, the office and salesroom being located on Delaware street. The house handles both foreign and domestic fruits and makes a leading specialty of fine fruits and early vegetables. The firm also handle all kinds of country produce, such as apples and potatoes, etc. Consignments are constantly received, and quick sales and prompt returns have always been a fixed rule of the house. The general business done is of the most prosperous annual aggregate and is steadily increasing, the house holding a foremost position among the commission houses of the city. The goods in stock are sold at the highest market prices, and include fruits of all kinds in their season, the choicest apples, potatoes and onions, and the facilities of this concern are unsurpassed by any similar merchant in the city. Six assistants are employed and all orders receive prompt attention. Consignments are solicited, and reference is made to Fletcher's Bank and Dun and Bradstreet. The telephone call of the office is 225. Mr. Gold is a native of Ohio, but came to Indianapolis when a child. He is township trustee, a prominent member of the Commercial Club and has always been identified with all movements tending to promote the welfare of the city. The firm succeeded G. G. Holman in 1878, who established the house in 1864, being the first commission house in the city. Mr. Wm. A. Miller is the business manager, and has been connected with the house continuously since July 12, 1870, and owing to his long continued and intimate relations with the trade, has done much to develop and maintain the prosperity and success of the business.

**PIONEER BRASS WORKS.**

The leading house of its kind in Indianapolis and one which has long enjoyed a high reputation for the excellence of its work, is the Pioneer Brass Works, at 110,

112, 114 and 116 South Pennsylvania street, of which Mr. J. H. Brinkmeyer is president and Charles C. Miller, vice-president. The business was established in 1860, and has ever since been recognized as the headquarters for the finest brass goods and castings. The capital stock of the company is \$10,000, fully paid up. The foundry and finishing shop is 70x125 feet in dimensions and two stories in height, the whole of which is utilized for business purposes, every appliance being at hand for the execution of work in the most efficient and satisfactory manner. The line embraces the manufacture of a full line of brass and bronze castings, heavy and light. Large quantities of brass tubings and rods are made and an extensive general stock is always carried, sufficient to meet the regular demand. The plant has recently been enlarged and completely refitted, and the finest facilities are now enjoyed for the manufacture of everything pertaining to the brass line. A specialty is made of railroad castings, car bearings and all kinds of heavy castings, in which the best materials are used, and the productions are absolutely unexcelled by any others upon the market. Estimates are given and contracts of any magnitude are entered into for natural gas supplies of every description, the work of the house in this important particular, receiving the hearty commendation of experts and being of the most efficient nature. Repairs and job work are also promptly executed by skilled workmen under Mr. Brinkmeyer's personal supervision. This firm also manufactures a valuable patent on brass hose coupling known as the Rice patent, for fire purposes, which is a great improvement upon those generally used and is undoubtedly destined to supplant all others. Mr. Brinkmeyer is always willing to explain the nature and advantages of this invention and those interested should call and examine it before deciding what to use in this line. Steady employment is given to a force of thirty expert hands and all work is turned out promptly, while prices are the lowest obtainable for first-class work. Mr. Brinkmeyer is well and favorably known in all sections of the community for his ability and strict integrity and has justly merited the conspicuous success he has achieved.

**A. H. STURTEVANT & CO.**

Indianapolis has long been the leading center for the distribution of goods of every description over a wide and prosperous section of the country. In the line of vehicles, agricultural implements and twine the leading house is unquestionably that of Messrs. A. H. Sturtevant & Co. at 68 South Pennsylvania street. Although of comparatively recent inauguration the superior facilities of the house, its influential connections and ample re-

sources have placed it in the front rank of those engaged in this important trade. Four entire floors at the above address are utilized, and a very large, varied and valuable stock is always carried. The firm act as agents for the following well-known manufacturing houses: Pekin Plow Company, T. & H. Smith & Co., Enterprise Carriage Manufacturing Company, Hayes Pump and Planter Company, Ligonier Carriage Company, Smalley Manufacturing Company, Keystone Farm Machine Company, Milwaukee Hay Tool Company, The S. Freeman & Sons Manufacturing Company, Stryker Manufacturing Company, Genesee Valley Manufacturing Company, Gay & Son, and Anderson & Co. A very extensive business is transacted in all the productions of the above substantial concerns, special attention being given to the handling of Pekin plows, Hays' planters, Keystone shellers, Missouri drills, Eaton rakes, Milwaukee hay tools, Smalley powers, Enterprise buggy, Ligonier surreys, Smith wagons, Anderson and Gay carts, Freeman cutters and Stryker harness. The wholesale trade extends to all parts of Ohio and Indiana. The first floor is devoted to the retail department, of which Mr. James M. Elder is the manager. This gentleman is an expert in his business, and is personally conversant with the demands of the trade. He is an active, enterprising and honorable business man who enjoys the high regard of all who have had dealings with him.

**L. A. CATT.**

An old established, representative and reputable business house of this city, is that of Mr. L. A. Catt, wholesale and retail dealer in flour, mill feed, corn, oats, baled hay, straw, etc. It was established in 1878, by the present proprietor, in the premises still at 175 West Washington street. These premises comprise a commodious store with basement, having an area of 20x200 feet, and provided with all modern conveniences. Here is always a large and valuable assortment of choice commodities which are obtained from the best producing sections of the country. Flour from the best known mills of the country is handled in large quantities, also mill feed, corn and oats, in all of which lines an extensive trade has always been the specialty of the house. Fressed hay, straw, etc., are also carried, and livery men and others having the care of horses, will find it to their advantage to place their orders with Mr. Catt, who, purchasing directly from producers, is in a position to offer advantages which can not be obtained from any similar concern. He is his own buyer, and, being thoroughly conversant with the requirements of the trade, his stock is always of the freshest and most desir-

able character Mr. Catt employs three assistants and two delivery wagons, and is prepared to fill orders of any magnitude at short notice. The telephone call of the house is 770, and orders by it receive immediate attention. Mr. Catt is a native of Hancock County, Indiana, and has resided in this city since 1870, where he is a leading citizen and deservedly esteemed by all who have the honor of his acquaintance. He is a member of the Knights of Pythias, Red Men and G. A. R.

#### J. S. THURMAN & CO.

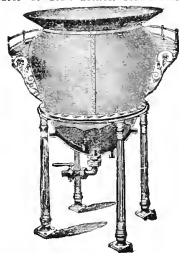
It would be difficult to estimate the immense benefit derived from the practical work done by that valuable class of men, the model makers, without whose skilled assistance many of the most useful inventions of the day would have been entirely lost. The conveniences and facilities in this respect in Indianapolis have recently been materially added to by the establishment of the firm of J. S. Thurman & Co., at 120 South Pennsylvania street, with all the necessary tools, appliances and machinery necessary for the making of drawings, tracings, blue prints, patterns and models, the execution of experimental work and the perfecting of inventions of all kinds. The proprietors are young and ingenious gentlemen who are specialists in mechanical work and are thoroughly trained designers, whose advice is of the most valuable kind, both as regards the ideas embodied and the most practical method of putting them in practice. They employ only skilled and expert workmen and personally supervise all work entrusted to their care. The firm are also patent solicitors and have associates at Washington, D. C., and Ottawa, Canada, thereby enabling them to carefully avoid any infringement of patents already obtained, and to secure this necessary protection and privilege for inventors in both Canada and the United States. The specialty of the house is work on patents or inventions relating to railways, in which a wide field is open to the exercise of experience and ingenuity, and the most profitable results follow success. Mr. Thurman is the mechanical engineer of the firm and superintends the work personally, making a specialty of perfecting inventions. We heartily commend this responsible firm with its perfect facilities, influential connections and ample resources to the notice of all who are in need of the best advice, and the most skillful mechanical assistance in the embodiment of their ideas regarding improvements of every description.

#### BOICOURT, TYNER & CO.

An old established and reliable concern in Indianapolis actively engaged in monumental work and the handling of foreign and domestic granite, marble and rustic work, is that of Messrs. Boicourt, Tyner & Co., whose office and warerooms are at 32 and 34 Massachusetts avenue. This is one of the leading firms of stone contractors and monument engravers in the city, and the house receives a large and first-class patronage. The business now controlled by these gentlemen was founded sixteen years ago by Messrs. A. A. McKanie, J. F. Heedler and J. W. Hetherly, the present firm succeeding to its management in 1891. It has ever been the aim of these gentlemen to furnish strictly first-class work at reasonable prices, so that the public taste may be gratified and educated, and for this purpose they are prepared with all modern conveniences to turn out anything required in granite or marble in the highest style of art. The stone yard is located at 31 and 34 Massachusetts avenues, and is equipped with the latest improved machinery, tools and appliances known to the trade, while employment is given to a numerous force of skilled workmen, marble cutters, letterers, etc. The firm furnish to order statuary, veined Italian and colored marble mantels, monuments, tiling, beadstones, memorials, etc. Their work is unrivaled for elegance, finish and workmanship, while their prices in all cases are extremely moderate. They also undertake contracts for supplying wainscoting and tile flooring, and interior fitting up of buildings, and offer special inducements to those requiring this kind of work. All the members of the firm are practical in mechanism, and are highly regarded in business circles for their skill, energy and industry. They are now furnishing a handsome vault for M. T. Hancock of Shreveport, La.; a handsome monument for C. E. Thornton, for Crown Hill Cemetery, at a cost of \$1,200; an elegant monument for Greenwood Cemetery, incorporated company with thirty-four names on it; a \$1,200 monument for Pastiel Dorrell, for Greenwood Cemetery; a \$1,200 monument for Mr. Stanley, going to New Castle, Ind.; also a handsome monument going to Ohio. The firm has been established here two years, Mr. Z. T. Boicourt having been engaged in this line of business the past twenty-one years, ten years in Greensburg and nine years in Lebanon, this state, prior to his removal here, and is a prominent Odd Fellow. His brother, G. W. Boicourt, has always been connected in business with him. Mr. Tyner is a native of this state.

#### WM. LANGSENKAMP.

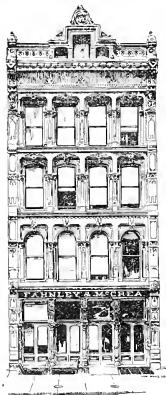
One of those representative establishments that has manifested such a worthy and legitimate spirit of enterprise in the development of the industrial interests of Indianapolis is that of Mr. William Langsenkamp, manufacturer of brew kettles, soda fountains and all



kinds of copper and brass work, whose office and works are located at 100 South Delaware street, corner Delaware and Georgia streets. This business was established in 1868 by its present proprietor. The premises occupied comprise copper works, 25x85 feet in dimensions, and a warehouse 20x30 feet in area. These are perfectly adapted for the purpose of the business, and are provided with every necessary facility. Mr. Langsenkamp manufactures a general line of copper work for distillers' and brewers' use such as brew kettles, beer coolers, gas generators, soda fountains, jacket and candy kettles, false bottoms, stills, etc. He also deals in sheet copper and brass, copper and brass tubing, and at all times carries a very heavy stock. It naturally goes without saying that the manufacturing facilities of this concern are unsurpassed, the machinery and appliances combining to render the establishment to take rank among the best managed and most successful of its type engaged in this line of business throughout the length and breadth of the western continent. Mr. Langsenkamp was born in Germany, and has resided in this city since 1854, where he is most highly regarded both as a manufacturer and useful citizen.

**FAHNLEY & MCCREA.**

The wholesale millinery trade is one of the most difficult branches of business. Sound judgment, correct taste and marked enterprise are essential, and it is the possession of these qualifications, coupled with large resources, that has placed the old house of Messrs. Fah-nley & McCrea in the front rank of the American mil-



linery trade. The business was established in 1865, and has had a career of solid prosperity. The house has always been conducted upon correct principles, and the copartners bring to bear the widest range of practical experience and thorough knowledge of the wants of the trade. The premises occupied are spacious, centrally located and elaborately fitted up. The building is a

very handsome, modern five story structure, fronting on Meridian, Louisiana and McCrea streets, the latter being the principal entrance. The dimensions are 33 feet front by 202½ in depth, with an L 20x89 feet in size. The establishment is the most attractive in its equipment of any in the United States, and reflects the highest credit upon the proprietors. The offices are fitted up in cabinet trim, while the show rooms are most elaborate, each floor being beautifully finished in white and gilt, while large show cases, tables, etc., afford perfect opportunity for the display of goods. The firm are direct importers of all the latest modes in Parisian millinery, including flowers, feathers and ornaments in the greatest variety. Trimmed hats and bonnets are always found, accurate indicators of the correct styles, and milliners will find here a large instruction department, where the art is thoroughly taught by experts. The firm secure employment for many expert milliners, among its thousands of customers, and are always ready to furnish reliable help to the trade. The stock is the heaviest and most complete in this line that is to be found between New York and Chicago, and is excelled by none in either of the above cities. Thoroughly understanding the wants of the best class of trade, the firm are prepared to promptly fill all orders at prices which cannot be duplicated elsewhere. This is also headquarters for full lines of straw goods, fancy goods, etc. Importing and buying direct from the manufacturers, the firm enjoys facilities commanded by no other wholesale millinery house, and the sales now annually exceed three-quarters of a million dollars. A staff of fifteen travelers are required upon the road, covering Indiana, Illinois, Iowa, Ohio, Kentucky, Tennessee and Georgia. Upwards of fifty hands are employed in the store, and the concern is one of the most important in Indianapolis. Messrs. Fah-nley & McCrea are both universally respected and well known in the mercantile circles of America, and have won a great and deserved success in this staple branch of wholesale trade.

**THE F. E. FULLER CLOAK AND SUIT COMPANY.**

For many years nearly all the ladies', misses' and children's cloaks and suits were manufactured in New York city. Lately, however, through the skill, enterprise, and resources of local manufacturers, these goods are now produced in this city quite equal to any imported or domestic specialties. Prominent among the representative concerns actively engaged in this important industry is that of the F. E. Fuller Cloak and Suit Company, whose cloak parlors and sales rooms are located at 83, 85 and 87 East Washington street.

This business was founded in 1887, and in 1888 was duly incorporated under the state laws with ample capital, and the following gentlemen as its officers, viz.: Mr. J. Siegel of Chicago, president; Mr. F. E. Fuller of Indianapolis, treasurer, and Mr. M. Soulmou, treasurer. The premises comprise two floors, each 35x190 feet in area. The company manufactures all the garments sold by them, and this department is fully equipped with all modern appliances. A large force of skilled operatives are employed, and the trade of the house is steadily increasing. They use superior and carefully selected materials, and turn out cloaks that are absolutely unrivaled for finish, elegance of design and uniform excellence. Not only are the F. E. Fuller Company's cloaks outwardly and apparently equal to the best, but the hidden material and the work not open to inspection is exactly what it purports to be. These cloak parlors are the largest in the west, and in addition to ladies' suits and cloaks, they also carry a full and complete stock of all the leading novelties of the season, including furs, shawls, dress goods of all kinds, lace curtains, rugs, blankets, etc. This is the leading house of its kind in the city, and employs forty clerks in its different departments. Mr. F. E. Fuller is highly regarded in trade circles for his skill and integrity, and has always lived up to his rule of giving customers a full equivalent for their money in best and most artistic garments that can be produced.

**FAMOUS STOVE COMPANY.**

Nowhere in the world has the manufacture of stoves and ranges been brought to greater perfection as regards beauty of design and practical utility than in the United States. Of the many different kinds which have become popular favorites with the people, the "Magnet" stoves and ranges deserve a leading place. These have been steadily improved during recent years, and stand to-day as absolutely unexcelled by any others upon the market. They are made in many different sizes and styles, so as to suit the wants of all, and are in great demand throughout the country because of their great heating qualities, economy and artistic appearance. The laws of combustion have been carefully studied in their design, and consequently the maximum results are obtained with a given quantity of fuel. The Famous Stove Company of Indianapolis, composed of Messrs. J. W. and J. H. Farkhurst, handle these celebrated goods exclusively and control a large and rapidly growing wholesale trade throughout the states of Indiana, Illinois, Ohio, Missouri, Kansas and Michigan, keeping three experienced

salesmen constantly upon the road. They occupy three spacious floors at 135 South Meridian street having a depth of 200 feet, which are stocked with a varied and beautiful assortment of Magnet stoves, etc., of every size and style. An inspection of this stock gives one an excellent idea of the perfection attained in this country in the manufacture of these household necessities, and enables us to understand the popular favor with which



these particular goods have been received. Mr. J. W. Parkhurst is thoroughly experienced in this line, having been a charter member of the Wells Manufacturing Company of this city, with whom he held the position of secretary and treasurer for two years. Mr. J. H. Parkhurst has been a resident of Indianapolis for several years, and is an able and practical business man. Both gentlemen are natives of this state, and are well and favorably known among business men and citizens generally.

#### BALKE & KRAUSS.

Indianapolis has offered and still offers splendid opportunities for active, enterprising business men, and among those who have profited by the growth and prosperity of the city, is the firm of Balke & Krauss, dealers in lumber, lime, coal, etc. These gentlemen commenced business operations in 1833 as dealers in lime, sewer pipe and builders' supplies, and in 1887 added lumber. In 1889 they purchased the planing mill property owned and operated by R. B. Emerson & Son for a period of twenty-two years previously, fitted it up throughout with new improved wood machinery, erected additional warehouses, and generally increased the facilities, and have since been doing a large, prosperous

and steadily growing business. The premises occupied consist of two spacious yards, 134x420 feet, at the corner of Market and Missouri streets, extending through to West street. The planing mill fronts on Market street, and is 66x200 feet in dimensions. Steam power is employed in the mill, the services of fifty-five hands and nine teams are brought into requisition, and they handle from 300 to 350 car-loads of lumber annually. A side track from the Big Four railroad—Chicago division—affords every convenience for receiving material and for shipping purposes. Messrs. Balke & Krauss deal in all kinds of building and hardwood lumber, lath, shingles, pickets, fence posts, etc.; also hard and soft coal of a superior quality, cement, plaster, hair, sewer and flue pipe, fire brick and clay, and manufacture largely hardwood mantels, sash, doors, blinds, builders' finish and woodwork for interior and exterior decorative purposes. Orders and contracts are filled promptly, and the trade is of the most substantial character. Mr. Chas. R. Balke is a native of Indianapolis, and is an active Freemason. Mr. Wm. G. Krauss was born in Germany, and has resided in this city twenty-six years. He is a 32d degree Mason—Mystic Shrine. They are both progressive business men of unquestioned reputation, and prominent members of the Builders' Exchange, Board of Trade and the Commercial Club.

#### WACHS & GERLACH.

In every branch of industrial activity there are men who, by superior talent, long practical experience and natural ability, attain a prominence and reputation beyond that of all competitors. In the trade of wood turning and scroll sawing Messrs. Wachs & Gerlach have gained this eminent position. Mr. William Wachs, who is of German birth, came to the United States in 1853, and to Indianapolis in 1869. Twelve years ago he founded his present concern, and by industry, coupled with a straightforward system of honorable dealing, he at once placed it on a sound and substantial footing. In 1888 he admitted to partnership his nephew, William Gerlach, who was born in Alexandria, Ky., and has resided in this city since 1884. Five years ago the firm erected the two-story brick building which they now occupy at 173 Blake street. It is 20x30 feet in area, and is perfectly equipped with all the latest improved and best perfected machines, tools and appliances, operated by a ten-horse power engine of modern make and pattern. Three skilled hands are employed, the proprietors exercising close personal supervision over every department. The range of work includes

plain and fancy turning of all kinds, scroll sawing, the manufacture of newels, balusters, barber poles, etc. Orders are solicited and are executed with neatness and dispatch, and at moderate prices. The partners are gentlemen of the highest standing in the trade. Mr. Wachs is an influential member of the Turn Halle.

#### MRS. J. M. HUNTER.

The question of food supplies is one of the first with which the human family have to grapple, and viewing the competition from a commercial standpoint it will be admitted that the well-appointed grocery establishment furnishes the largest share toward the solution of the problem of feeding the masses. In such connection we make due reference to the popular house of Mrs. J. M. Hunter, located at 184 West Washington street. This enterprise was established in 1876, by Mr. G. W. Painter, who conducted same until his death in 1879. Mr. S. L. Winings assumed and maintained control until 1884, when Mr. George R. Hug became the purchaser, keeping it only until 1886, when Mr. J. M. Hunter became proprietor, and remained as such until his death, January 8, 1893. Mrs. J. M. Hunter, wife of deceased, took up the work of her husband, and with the assistance of Mr. A. A. Hunter as manager, will perpetuate her husband's memory by the establishment of one of the best and largest houses in the city for staple and fancy groceries. The premises occupied are of ample dimensions, and contain a fine stock of bottle sauces, pickles, etc. The house makes a specialty of fine teas, coffees and sugars. The trade is both wholesale and retail, and extends through Indiana, Illinois and Ohio. When Mr. J. M. Hunter assumed control the business was very much run down, being valued at only \$800 per month. In six years, through his efficient management, it was valued at \$53,000 per year. Mr. J. M. Hunter was an energetic, honorable business man, prominent alike in social and commercial circles, and beloved by all for his affable and winning manner. His death left an aching void not only in the home, but in business circles. The present manager, Mr. A. A. Hunter, has had sole management of the establishment for three years, the last two years of Mr. J. M. Hunter's life having been spent in California in an unsuccessful quest for health. Mr. A. A. Hunter is a native of Indiana and a prominent member of the Knights of Honor, and no effort is spared on his part to please and satisfy each and every one of the numerous patrons. Both Mrs. J. M. Hunter and Mr. A. A. Hunter have always been active in church work, and have each set aside one-tenth of their income for the assistance of church enterprises.

**JOHN GUEDELHOEFER.**

The enormous increase in the demand for carriage and wagons of all grades has rendered their manufacture a prominent industry in all parts of the United States. Indianapolis has long been regarded as a leading source of supply in this line, and one of the oldest, best-known and most reliable houses engaged in it is



that of John Guedelhoefer. This house is deservedly prominent as manufacturers of vehicles of all descriptions for draft and business purposes. Mr. Guedelhoefer is a native of Germany, and has resided in Indianapolis since 1869. He has been trained in the art of carriage making from his youth up, and possesses an intimate knowledge of all the details of the business and the requirements of the public in the direction of trade. He founded his present concern in a very small way in 1873, at first occupying on South street a shop, only 12 feet square. But the superior excellence of his work soon attracted the attention of the trade, and the business developed at a very rapid rate. In 1886 he purchased a triangular piece of ground at the junction of West Georgia street and Kentucky avenue, and at once proceeded to erect the commodious buildings now occupied by him. These consist of a blacksmith shop, 50x60 feet, a wagon factory, 20x80 feet, and a paint and finish shop, 40x100 feet in dimensions. The business is still rapidly increasing, and in the early part of 1891 he was obliged to enlarge his buildings by an addition of 60x100 feet. Steam power is at hand, and from twenty to twenty-five skilled workmen are employed. All the operatives of the house are conducted under the personal supervision of Mr. Guedelhoefer, thus insuring only such products as will withstand the most critical tests, both in regard to the materials used in their construction, and the workmanship employed. The work is all executed by hand, and the vehicles here turned out are unsurpassed by any in the market for strength,

lightness, ease of draft and thorough reliability, while the prices which prevail are such as challenge competition. Prompt attention is given to repairing and general jobbing, and the trade of the house is large and active. Mr. Guedelhoefer is a prominent member of the Carriage Builders' Association. The telephone call of the office is 287.

**HEEB & OSBORN.**

For genuine merit and efficiency the Indianapolis Business University is the most solid and successful educational establishment in the West. This university is the outcome of a business school established in 1850 by Mr. W. M. Scott, and conducted by him for some years, passing later under the control of Messrs. Thomas J. Bryant and F. R. Spencer until 1864. It then became one of the many Bryant & Stratton colleges. In 1885 the various interests were consolidated into the Indianapolis Business University, Messrs. Emmet J. Heeb and Elisha B. Osborn assuming charge of the institution in 1887. Mr. Heeb is an experienced business educator who had directed the affairs of the concern for several years previously, and now acts as manager. The superintendent of instruction, Mr. Elisha B. Osborn, is an expert accountant and business educator of sixteen years' experience, and has been with the university since 1886. It is desirably located, since 1874 on the fourth floor of the Wheo Block, and has a frontage of 140 feet on Pennsylvania street. The depth of the place is 100 feet, divided into eight spacious, well-lighted, ventilated and cheery front rooms, with ample room for the accommodation of 700 students. The institution is open the year round, and a night school is also maintained. A full business course includes book-keeping, commercial arithmetic, business penmanship, commercial law, correspondence, grammar, spelling, business papers, banking, business practice and office training lectures. The shorthand course comprises phonography, dictation and amanuensis work, reporting and speeding, office training, typewriting, penmanship, correspondence and spelling. There are also combination courses. Eight first-class and competent teachers being employed for the main departments, besides a number of assistant teachers. Students come here from all parts of the United States, and the high regard in which the university is held may be inferred from the large enrollment of 542 scholars in 1892. Ladies are here afforded equal facilities with gentlemen in every department. Messrs. Heeb & Osborn are thorough disciplinarians, intellectual and accomplished gentlemen, whose aim to forward the best interests of their scholars

has borne great and profitable results, and this institution is unrivaled in the advantages it offers for education.

**MADISON BREWING COMPANY.**

The Madison Brewing Company for many years past has deservedly maintained a high reputation for its products, ranking on a par with the most eminent concerns of its kind in the West. The brewery is located at Madison, Ind., on the banks of the Ohio river, where it has been in existence over forty years, being, in fact, the oldest brewery in the state. An immense business is done there, both in the brewing and bottling of their celebrated Madison XXX ale and porter, Pilsener, Bohemian and export beer, the two latter being a leading specialty, their superior excellence rendering them fast sellers everywhere. This brewery has an annual producing capacity of 200,000 barrels, the bottling capacity also being very large, and is second to few, if any, establishments in the state. The plant is complete, modern in construction, and covers a large acreage of ground, consisting of store-houses, brew-houses, offices, boiler-houses, ice machine and refrigerator houses, wash-houses, malt-houses, elevators, bottling-houses, stables, cooper shops, shipping and packing departments. The large and increasing demands made upon the resources of the company has urged upon them the necessity, within the past year, of completely overhauling and enlarging the entire premises. New and improved machinery has been put in, three new ice machines have been added, along with other features that have greatly increased the facility for rapid work and the efficiency of the means in turning out superior products. The present capacity of the bottling branch is forty barrels per day. The president of the company is Mr. John Ross; the vice-president, Mr. James Hill; the secretary, Mr. Charles A. Korby; the superintendent, Mr. A. C. Grieger. The distributing point for the products of this reliable establishment is Indianapolis, an agency having been started here about seven years ago and placed in charge of Mr. George O. Griffin. This estimable gentleman has most ably demonstrated his admirable business capacity by the great impetus he has given to the company's trade, the widespread and growing reputation of the Madison Brewery in these parts proving him to be fully wide awake and progressive, and the right man in the right place. The agency quarters, at 86 and 88 South Delaware street, are central and commodious, comprising two spacious floors and a basement, having dimensions of 45x200 feet. These premises are well adapted to the purpose in view, and are most adequately equipped with

boxes, cold storage capacity, etc., with ample accommodations for several car loads of beer. There are also elevators to facilitate the handling of the large stock that is constantly kept on hand and received daily direct from the brewery in car-load lots. The goods emanating from the Madison Brewery, and particularly the old XXX Madison Ale and Porter, have a national reputation for purity and superior flavor, possessing rare tonic strength that recommends them especially as a health-giving beverage of high class. Only the best malt and imported Bavarian hops are used, and they are so carefully and scientifically treated as to bring out a product that is unsurpassed in general excellence. Moreover, the prime quality of the beer is enhanced by the large storage facilities of the brewery that allow large quantities to lie in stock, and thus acquire that maturity which is an important essential omitted by many breweries less fully equipped than the Madison. Mr. Griffin controls a large trade among private families, hotels, cafes, dealers, etc., giving steady employment to fifteen hands, and keeps eight delivery wagons constantly running to all parts of the city.

#### JULIUS MIESSEN.

A deservedly successful and ably conducted house in Indianapolis, which receives a very large share of public support and patronage is that of Mr. Julius Mieszen, the widely known confectioner and caterer, at 41 East North street. Mr. Mieszen, who is a native of Germany, founded this prosperous house in 1873, in premises located at 180 Virginia avenue. His business from the start assumed large proportions, and in December, 1890, he was compelled to seek more spacious quarters at his present address. Here he occupies a ground floor and basement, each having an area of 30x60 feet. The manufacturing and baking departments are in the basement and are thoroughly equipped with the most modern and latest improved appliances, while several skilled confectioners and bakers are employed. The store, on the ground floor, together with ice cream parlors in the rear, are very handsomely fitted up in oak and present a very attractive and inviting appearance. A massive soda-water fountain adds to the completeness of the equipment, and a large and varied stock, renewed daily, is carried. Mr. Mieszen makes all kinds of pure and wholesome sweetmeats and bon-bons, ices and ice creams, cakes, pies, bread, jellies, meats, salads, etc. He makes a specialty of supplying all the delicacies in season for banquets, balls, wedding parties and the family table, and his services are in continued demand. His prices are always moderate, and orders receive immediate attention. The telephone call is 1412.

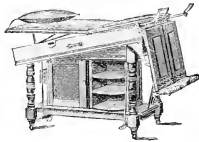
#### W. D. ALLISON COMPANY.

A house whose manufactures have commanded such attention that they have been shipped not only to all parts of the United States, but to Europe, South America, Mexico and other parts of the civilized world, is justly regarded with pride by all our citizens. Such a



INSTRUMENT CASE

house is that of the W. D. Allison Company, located at 85 and 87 East South street, Indianapolis, everywhere known as manufacturers of physicians' operating chairs and tables instrument cabinets, invalid rolling and reclining chairs, etc. The business was established in 1881 under the style of J. H. Clark & Co., which later became Roberts & Allison, and still later that it now bears. Mr. W. D. Allison, the inventor of these invaluable and ingenious articles, was born near Charleston, Ill., and formerly conducted a music business at Mattoon, Ill., but in 1884 came to this city, and has ever since been engaged in his present line of trade. It is an indisputable fact that he has devised and perfected the most comfortable, convenient and useful operating chair and operating table ever invented. These are made from carefully selected and thoroughly kiln dried cherry, walnut or oak finished in the finest style, upholstered in



OPERATING TABLE

leather of any desired color, silk or mohair, plush or in special styles and designs, and are not only practically useful, but are highly ornamental to any apartment. The manner in which these chairs and tables can be

inclined, tilted and operated is little short of marvelous, and renders them an absolute necessity to all physicians and surgeons. In fact, it has come to be recognized that no parlors, office, etc., utilized by these professional gentlemen is complete without one of Allison's chairs or tables. The Allison Combination Instrument Cabinet is also deserving of special commendation, as being the only one which is thoroughly aseptic and proof against dust and dampness. The company also pays particular attention to all orders for physicians' specialties, supplies and furniture, and as they employ none but experts in each department, and have a thorough knowledge of the requirements of these profes-



PHYSICIAN'S CHAIR

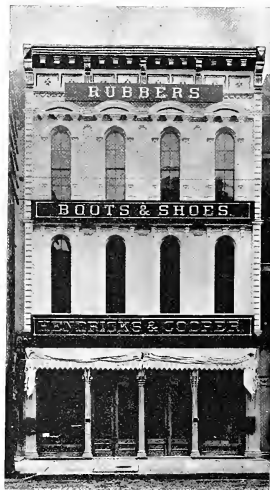
sional gentlemen, they are in a position to give them complete satisfaction as regards quality and prices. A large stock of articles made on the spot is always carried, and the splendid four-story structure utilized by the company is always open to those who wish to examine the working of the articles, or to see how carefully they are made. Steady employment is given to a large number of expert workmen, among whom are ried, and the most skillful cabinet makers, finishers, upholsterers, etc., in the country. Six experienced traveling salesmen are kept upon the road, and a large number of local agents are scattered throughout the country. The company have found it necessary to establish an office at 1530 Masonic Temple, Chicago, Ill., and at 44 St. Mary Ave, London, E. C., England, in order to fully meet the growing requirements of their trade. Mr. Allison was elected to the important and responsible position of city clerk in Mattoon just before leaving that place, and he is an active member of the Commercial Club and the Masonic body in this city.

**HENDRICKS & COOPER.**

Among the representative wholesale boot and shoe houses of Indianapolis special notice is due to the firm of Hendricks & Cooper, who are the oldest in this line in the state. The business was established thirty-four years ago by V. K. Hendricks, under the style of V. K. Hendricks & Co., and fifteen years ago Mr. W. D. Cooper became a member of the firm, the present firm name being then adopted. The premises utilized for business purposes comprise an entire three-story and basement building, 85 and 87 South Meridian street, which has dimensions of 32x190 feet. They carry a varied assortment of boots, shoes, slippers and rubbers of all styles and sizes in medium and fine grades. The firm maintains close and favorable relations with manufacturers, which enables them to keep at all times a well assorted stock. They offer exceptional inducements to retailers in variety, quality and prices, and do a large and steadily increasing jobbing trade throughout the territory tributary to Indianapolis, which requires the constant services of five traveling salesmen and a full indoor staff. Mr. V. K. Hendricks, the founder, started business in a small way on Washington street in 1859. The members of the firm were among the pioneers on Meridian street. They have but recently occupied the large and beautiful rooms above referred to, 85 and 87 South Meridian street, immediately south of their old stand. Mr. Cooper's long experience in the jobbing boot and shoe business, and his favorable and pleasant acquaintance with the trade of this locality, has added much to the success and prosperity of the house. Both members of the firm are Indiana men and take great pleasure in extending kindly greetings, to their new quarters, to their large circle of customers and friends.

**MERIDIAN NATIONAL BANK.**

A financial institution which has in the highest degree retained the confidence of the public, and has pursued an eminently prosperous career, is the Meridian National Bank. Its high standing and unusual popularity is due to the sound and conservative policy ever pursued by its executive President Gallup's keen insight into the current of trade and the state of the money market has become generally recognized, and his close attention to the guidance of the affairs of the bank has been continuous ever since the bank's incorporation in 1871, and in which year Mr. Gallup was elected president, having retained the chair for a number of years. The best proof of the bank's solid prosperity is best shown by its last statement. With total resources of over \$1,780,000, it has a cash capital of \$200,000, with a splendid surplus



**HENDRICKS & COOPER,**  
**Wholesale Boots and Shoes,**  
**85 and 87 SOUTH MERIDIAN STREET.**

fund of \$150,000, besides an additional sum of \$35,646 in undivided profits. It is the popular favorite with active business men and has the accounts of many of the leading concerns in town. Its individual deposits average near \$900,000, while its total of deposits reaches over \$1,300,000. Its loans and discounts average over \$1,000,000, thus insuring large earnings. In every respect the bank's condition is most creditable to the officers and directors. The bank transacts a general business, receiving the accounts of banks, bankers, corporations and individuals, discounting approved commercial paper, buying and selling foreign exchange, issuing drafts on Europe, and making collections on all points. In this field the bank has most desirable connections, among its correspondents being the Fourth National Bank of New York, Merchants' National of Chicago, First National Bank of Cincinnati, First National of Boston, Fourth National of St. Louis, Central National Bank of Cleveland, Central National of Philadelphia, Merchants of Baltimore, and Bank of Commerce of Louisville. To those out of town having collections to make here the Meridian National offers special facilities and lowest rates. President Gallup is one of the leading capitalists of Indianapolis, and is one of the recognized authorities in financial circles. Mr. Frederick Fabley, the vice-president, is a successful business man, head of the largest wholesale millinery house between New York and Chicago. Mr. A. F. Kopp, the cashier, has been identified with the bank since 1873 and was appointed cashier in 1885. He brings to bear special qualifications, and is universally popular with customers. The gentlemen named above and Messrs. Henry Wetzel, J. E. Robertson, G. A. Schull and William Haeusein form the Board of Directors, in every respectable and representative. The bank occupies handsome and commodious premises at 8 East Washington street, having heavy cabinet finished oak fixtures, with vault and all the modern conveniences. This is in every respect a model financial institution and has most materially contributed to the solid growth and development of Indianapolis.

**Geo. W. Sloan.**

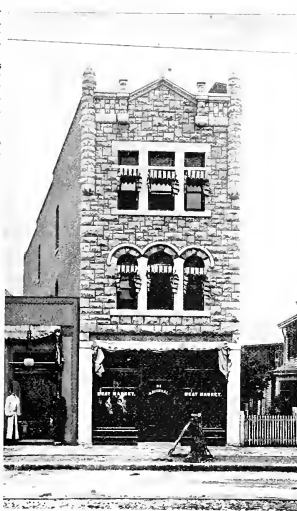
There are few establishments in Indianapolis which can refer to a prosperous existence of close on to half a century under one management. Such, however, is the record of the well-known drug house of Mr. Geo. W. Sloan, at 22 West Washington street. Sloan's pharmacy is one of many the oldest and most noted drug establishments in the city, was founded by Mr. Sloan, and during the many years that have since intervened it has been a leading and popular purchasing center. a



position it still retains in the face of the fiercest competition. The store is very commodious, having an area of 25x100 feet. It is handsomely and appropriately furnished with all the latest modern improvements, including large display windows, marble counters, show cases, beautiful soda water fountain, etc. Mr. Sloan keeps constantly on hand the largest and most complete stock of drugs, medicines and chemicals to be found in the city; also chemical and pharmaceutical preparations, proprietary remedies of long and well established merit and reputation, toilet and fancy goods, druggists' sundries, imported and domestic mineral waters, physicians' and surgeons' requisites, and in fact everything pertaining to a first-class pharmacy. Mr. Sloan is an extensive manufacturer of tonics, extracts, medicated wines and elixirs. Sloan's Carbolyzed Dentifrices are on sale all over the country, and it is the best preparation of the kind on the market. Among other articles prepared here are Sloan's Beef, Iron and Wine, Sloan's Cod Liver Oil Emulsion, etc. He is ex-president of the American Pharmaceutical Association, and is also a charter member of the Board of Trade, being one of its governing committee, and a member of the Commercial Club.

#### HENRY NICOLAI.

A leading and popular source of supply in the line of choice meats in the section of the city in which it is located is that of Mr. Henry Nicolai, at 91 Massachusetts avenue. Mr. Nicolai is a live, wide-awake man of much enterprise and excellent business aptitude, and enjoys a large first-class patronage. He has been established in business since 1869, and in 1891 built the handsome New York granite front building in which he is now located. The store is fitted up with oak fixtures and a refrigerator of 5,000 pound capacity. Its size is 18x80 feet, and all the surroundings are in keeping with the character and a model of neatness and cleanliness. Every day Mr. Nicolai receives the choicest cuts of fresh meats of all kinds, and always keeps in stock salt and smoked meats and sausage and bologna of his own manufacture. He cures all meats sold by him, and obtains his supplies from the best producing sources. He handles only the choicest to be obtained, and can always guarantee everything placed before patrons, and prices are always the lowest. Four assistants are employed, and delivery teams are always in active service. Mr. Nicolai, who was born in Evansville, Ind., has resided in Indianapolis since 1851. He is a veteran of the war and served in the 68th Indiana Infantry. He belongs to the Geo. H. Thomas Post, G. A. R., and the Union Veteran Legion, Camp 80, and the Odd Fellows and Encampment.



HENRY NICOLAI,

No. 91 MASSACHUSETTS AVENUE.

#### FORT, JOHNSTON & CO.

The live stock commission business in Indianapolis is admittedly one of the most important and influential factors of the rapid development of the city's trade and commercial pre-eminence. Among the old established and leading followers of this line of enterprise are the members of the well-known firm of Fort, Johnston & Co., whose offices are in the Exchange Building at the Union Stock Yards. This business was inaugurated in 1878 by Messrs. Barabizer and W. M. Johnston, succeeded by Messrs. Fort & Johnston, and from its inception obtained a foremost position in the trade, which the house has ever since most ably maintained. In 1888 Messrs. E. M. Wilkinson & Brother acquired an interest in the concern, and the present style of firm title was then adopted. Mr. Fort is one of the oldest stock men in this section, having been identified with the business since 1873, and is always alive to the fluctuations and needs of the market. The premises utilized as offices are neatly fitted up, and the facilities enjoyed by the firm are a 1 in every respect. Their trade is of immense proportions, from two to three million dollars' worth of stock annually passing through their hands. They receive daily consignments of cattle, sheep and hogs from the most reliable sources in Indiana, Illinois, Missouri, Kansas and other states, and do a very heavy trade with the local packers, butchers and dealers, as well as large shipping business with New York, Baltimore, Richmond, Buffalo, Pittsburgh and Chicago. Daily sales are held, and are attended by the representatives of the leading packers and dealers in the country. No firm can offer to breeders and shippers such undoubted advantages of a quick and profitable market, while to the trade they can at all times guarantee the fulfillment of all commissions and orders, of whatever magnitude, in a prompt and satisfactory manner. They make liberal advances on all consignments, and are noted for the promptness with which account sales are rendered and proceeds remitted. Mr. Fort was born in Indiana, and is a prominent member of the Commercial Club. Mr. Johnston occupied the first office in the new building at the Stock Yards. He is a native of this state, and is extensively interested in zinc mines in Barry County, Missouri. Messrs. Wilkinson & Bro. are engaged in the grain trade at Knightstown, Ind., and are also connected with the Citizens First National Bank of that town. The members of the firm are all men of great business experience and ability, and combine to form the most influential, as well as most substantial firm engaged in this line of trade.

**FOSTER & BENNETT LUMBER COMPANY.**

A leading feature of the great industries of Indianapolis is the trade in lumber and building materials. The enterprise displayed by those handling and manufacturing these staple articles has been and is now of the most active and important character, so much so indeed as to center at this point a very large and growing trade which adds greatly to the commercial welfare of our city. The house of the Foster & Bennett Lumber Company, dealers in lumber, lath and shingles, and manufacturers of sash, doors, blinds, etc., must be accorded a conspicuous and justly prominent position as one of the most extensive concerns of the kind in this state. The reputation of this reliable house in lumber and building circles carries with it a prestige and confidence enjoyed in a greater degree by none of its competitors, and is proof positive that there must be an underlying current of accurate knowledge of the business and a liberal and just policy exercised in the management of its affairs which have culminated in such great prosperity and success. The business has been in successful operation since 1874 when it was founded by Messrs. C. C. Foster & Co. In 1884 it was incorporated as the C. C. Foster Lumber Company with a capital of \$50,000, and in 1890 was reorganized under its present style with an increased capital of \$150,000. The trade conducted in the different branches is widespread and commanding in proportions. The plant of the com-

pany is located at 403-429 North Mississippi street, covering a ground area of three acres, and with its splendid equipment of modern machinery and ingenious labor saving devices, is the most complete mill in the state. The planing mill, sash, door and blind factory include a two-story building, 140x180 feet in area, and

finished stock, while the spacious yards easily accommodate immense quantities of rough or dressed lumber. The ample switch connections with the "Big Four" railway afford splendid convenience for expedition shipments. The product includes all kinds of planed and finished lumber, sash, doors, blinds, frames,

moldings, etc., their specialty being veneered doors and fine interior finish, the finest material being used in every case, the superiority in finish and workmanship of the products having long been recognized and duly appreciated in the market. The connections of the house with the best sources of supply enable it to command every favorable opportunity of the market for the procurement of lumber of any description, and to offer inducements to the trade as regards reliability of goods and liberality of terms and prices which command attention and challenge successful competition. The president, Mr. C. C. Foster, is one of the vice presidents of the Commercial Club, a member of the Board of Trade, president of the Atlas Savings Association, vice president of the Mutual Home Savings and Loan Association, a member of the Builders' Exchange,



two three-story frame buildings. A 100 horse-power engine drives the machinery, there is a 6x18 foot boiler, and the furnaces are arranged either to burn natural gas or surplus shavings. The warehouse and offices occupy a three-story frame building, 40x160 feet in dimensions, from 75 to 100 men being steadily employed. There are numerous large sheds for the storage of dry and

the Commercial and the Columbia clubs. Mr. H. T. Bennett, the vice-president and treasurer, is a member of the Commercial Club and the Builders' Exchange. Mr. Louis A. Budenz, the secretary, who has been identified with the business for ten years past, is a member of the Commercial Club and secretary of the Keystone Land and Improvement Company

**JACOB METZGER & CO.**

The largest, finest and most complete bottling establishments in the state of Indiana is that of Messrs. Jacob Metzger & Co., at 39 and 32 East Maryland street. Mr. Metzger, who is the sole proprietor, began the business in 1877 and in 1884, the trade had expanded to such proportions as to render increased facilities absolutely necessary. Accordingly with his usual enterprise, he erected his present handsome and spacious building,



four stories with basement in height, 34x118 feet, and L attachment in rear, 23x34 feet, and put in a complete equipment of all machinery driven by a 25 horse-power steam engine and all modern appliances known to the business. Mr. Metzger is the sole bottler of the P. Lieber Brewing Company's celebrated export Tafel beer, and is a large dealer and bottler in foreign and domestic beers, ales, porters, wines and mineral waters, his trade which is wholesale exclusively, covering the states of Indiana, Ohio, Illinois and Kentucky. Among the high grade goods he handles may be mentioned the productions of the Jos. Schlitz Brewing Company of Milwaukee, Wis., Old Time Ale and Porter, Carling's Ale, Porter and Half and Half, Bass' Ale, Guinness' Extra Stout, Dog's Head Bass Ale, McMullen's White Label Bass Ale, Hunyadi Water, Apollinaris Water, Victoria Seltzer in jugs, Waukesha Natural Mineral Water, Cloverdale Lithia Water, Saratoga Waters, Hath-

orn, Congress and Vieby, Martinsville Mineral Water, Delatour Soda Water, Kentucky Blue Lick Water, Imported and Domestic Ginger Ale, Imported Club Soda Water, Foreign and Domestic Wines of every kind, Blackberry brady, Foreign and Domestic Champagnes. His stock is absolutely unrivaled for variety, delicacy, purity or general excellence, and his goods are favorites wherever introduced. He has recently added to his business a perfect equipment for the manufacture of carbonated goods, together with a Barosted Still for distilling pure water, which is used for Syphon Seltzer, ginger ale and all soda waters, and is the most wholesome that can be made. Mr. Metzger is a native of Germany, but came to this city in 1850, and is prominent in business circles and enjoys the esteem of the community and all with whom he has business relations. He is a member of the Commercial Club.

**DYER & RASSMANN.**

The substantial progress that a city makes during any given period is perhaps due more to that class of real estate dealers who have identified themselves closely with the welfare of the place, and prefer to see and aid her steady growth, rather than to assist in those unnatural inflations so aptly termed "booms." In the front rank in this class, who have done much to place Indianapolis in her present prosperous condition, are the firm of Messrs. Dyer & Rassmann, whose offices are eligibly located at 31 Circle street. These gentlemen began business in 1882, and have gradually formed the most influential connections, until they transact the largest renting business in the city. They conduct a general real estate business in buying, selling, renting and exchanging realty, loaning money up to sums of \$20,000 upon first-class real estate security, the placing of insurance in companies of known stability, and the management of estate for non-resident owners, keeping them in the highest productive condition. The firm have the largest list of property to rent in the city, and can suit all customers in need of stores, offices, manufacturing rooms, flats or houses. They represent the following well-known insurance companies: National of Hartford, Conn.; American of New York, Phoenix of London, England, and Reading of Pennsylvania, all of which are financially strong, and are noted for the promptness with which all losses are settled. The specialty of the firm is large real estate deals, many of which have been carried through most successfully. Mr. S. M. Dyer is a native of Indiana, and a member of the Board of Trade and the Commercial and Colum-

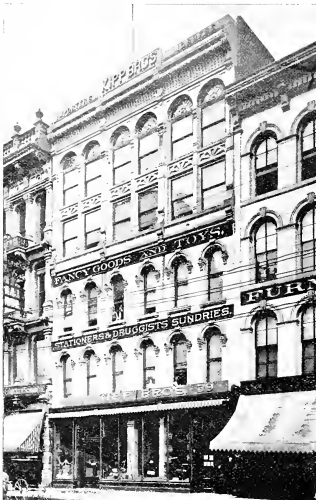
bia Clubs. Mr. E. C. Rassmann was also born in this state, and belongs to the Commercial Club, and holds the honored position of vice-president of the city council. Both gentlemen have had a long and valuable experience in their business, and are recognized as authorities upon values, both present and prospective.

**LAMBUR PHARMACY.**

Unquestionably one of the most reliable and popular drug stores in this city is that known as Lambur Pharmacy, located at 99 Indiana avenue, and of which Mrs. Chas. Lambur is the owner, and Mr. W. E. Mendenhall the efficient manager. This business was founded in 1872 by Dr. Davis, subsequently the firm of Dill & Davis was formed, and they were succeeded by Mr. J. B. Dill, Mr. Louis Eichrodt, then Dill & Lambur succeeded from whom Mr. Chas. Lambur purchased the business in 1885. In August, 1891, the lamented decease of Mr. Charles Lambur took place, and since then the business has been conducted by his widow, with the assistance of Mr. W. E. Mendenhall as manager, a gentleman who had previously been connected with the house for four years. The store occupied is very neatly and tastefully fitted up, and is perfect in its equipment, every facility and convenience being at hand for the handling and attractive display of the large and varied stock carried. The latter embraces a full line of pure drugs and chemicals, also everything in the line of druggists' sundries, physicians' supplies, toilet articles, perfumes, soaps, proprietary remedies of recognized merit, pharmaceutical preparations of Mr. Mendenhall's superior production, and all the requirements for the sick room and nursery. Fine brandies, whiskies and wines, both domestic and imported, are carried in stock for medicinal purposes. The prescription department is under the direct supervision of Mr. Mendenhall, and all prescriptions are compounded accurately, special care being taken with those prescriptions whose medicinal value depends upon the quality of the materials used, and care exercised in their combination. The standard preparations of Squibb, Merck and other noted American and European chemists only are used in this important department, and none but regularly and properly qualified assistants are engaged. Mr. Mendenhall has had a very wide experience extending over a period of twelve years, and was brought up in the profession under the guidance of his father, Mr. A. E. Mendenhall, a prominent druggist of this city. He is a pleasant, courteous gentleman, and is highly esteemed in both business and social circles.

## KIPP BROTHERS COMPANY.

Indianapolis has become the leading center of distribution for goods of every description, and its tributary country extends east, west and south over a very large and prosperous territory. It is the headquarters of Kipp Bros. Co., importers and jobbers of fancy goods, sporting goods, notions, etc., which has the distinction of being the largest and most important house of its kind west of New York. The business was established by Messrs. A. and R. Kipp in 1880, under the style of Kipp Bros., at its present location, 37 and 39 South Meridian street, and was developed upon a sound basis until in February, 1893, the vast interests involved were duly incorporated under the laws of Indiana with a capital of \$160,000, Mr. A. Kipp is president, and Mr. R. Kipp secretary and treasurer. The company utilize the entire five-story and basement building at the above address, having dimensions of 45x190 feet, every inch of which is filled with an immense stock of the finest imported and domestic goods. These are arranged in departments, as cutlery and fancy hardware, sporting goods, optical instruments, jewelry, clocks, etc., Yankee notions and small ware, musical instruments, smokers' articles, stationery goods, leather goods, druggists' sundries, fancy goods, china and earthenware, Bohemian glassware, dolls, toys, games and books, wooden and willow ware, baby carriages and fireworks, flags and decorations. Numerous illustrated catalogues of the different departments are issued, which all interested should obtain. The most favorable relations are maintained with the leading manufacturers in Europe and America, which enables the company to at once place in stock new goods of all kinds immediately as they are produced, and they are also enabled to fill any order, no matter how large, with the least possible delay. The officers and heads of departments are gentlemen of vast experience and have a thorough practical knowledge of the wants of the trade. Steady employment is given to a force of forty assistants in the house, and eleven experienced traveling salesmen are kept on the road attending to patrons and looking after the interests of the house throughout the vast territory covered by its operations, which extends over Indiana, Ohio, Pennsylvania, Illinois, Michigan, Nebraska, Missouri, Kansas, Texas, Tennessee, Georgia, Alabama and Kentucky, the company's southern sample room being located at Louisville, Ky. The business is one of the most important having its headquarters in this city, and forms no small feature both as regards volume and activity. Messrs. A. and R. Kipp, to whose enterprise, foresight and abil-



ity this astonishing success is due, enjoy the esteem and confidence of the whole community. The firm name has become a veritable trade-mark which is everywhere recognized as answering the high quality of the goods they handle.

## THE INDIANAPOLIS NATIONAL BANK.

The importance of Indianapolis as one of the great financial centers of the United States is forcibly demonstrated by the record and solid prosperity of her leading banks. One of the oldest and most thoroughly representative in every respect is the Indianapolis National Bank, whose offices are conveniently located corner of Washington and Pennsylvania streets. It was duly organized and incorporated in 1864, under the National Banking Act, in response to an urgent demand among the business men of this city and state for increased financial facilities. Mr. Theodore P. Haughey has worthily discharged the duties of the presidency from the bank's inception, and its solid prosperity and universal popularity is a sufficient indication of the ability and integrity of the management. Mr. Henry Latham was cashier up to November, 1888, when he retired and was succeeded by Mr. Edwin E. Rexford, who has been actively identified with the bank since 1873, and was formerly assistant cashier. He is in every respect specially qualified for this post, and customers have prompt and efficient service. Mr. W. F. C. Golt is the efficient assistant cashier. In 1884 the bank's charter was duly renewed for another term of twenty years. It is the most popular bank in town with active business men, and has the accounts of the leading mercantile and manufacturing concerns of Indianapolis. Its last statement shows what a flourishing condition it is in. With a cash capital of \$360,000 it has resources of \$2,515,000, and a fund of over \$140,000 is to the credit of "surplus and undivided profits." Its lines of deposits average much over two millions of dollars, alone an indication of the popular confidence reposed in this institution, while its loans and discounts average nearly one and a half millions of dollars, assuring splendid earnings, and this bank has always been a regular dividend payer with stock held at a high premium. A general business is transacted, the accounts of banks, bankers, corporations and individuals being received, while approved commercial paper is discounted, and a specialty is made of collections on all points, through its chain of correspondents, which includes the Third National Bank of New York, Chase National of New York, Commercial National and National Bank of the Republic of Chicago, National Hide and Leather Bank of Boston, Third National Bank of Cincinnati, National Bank of Commerce and Boatman's Bank of St. Louis, etc. The bank is a United States depository for this district, and is in every respect one of the most prominent and influential in the state. President Haughey is one of the best known capitalists of the Middle States, and is also the president of the Citizens Bank of Noblesville, Ind.

He is a financier of the highest character and standing, under whose energetic guidance the bank fills a wide field of usefulness and has had an unbroken career of prosperity.

#### A. W. STEVENS & SON.

America is the leading headquarters of the world for agricultural implements and machinery, and each succeeding year the trade steadily grows in importance and magnitude. One of the oldest and leading representatives of this line of manufacture is Mr. A. W. Stevens, who in 1842 made his first agricultural machine at Genoa, N. Y. He subsequently removed to Auburn, in the same state, and from small beginning, he is to-day at



the head of one of the largest agricultural implement manufacturing establishments in the world; the works covering acres of ground, and bring into requisition the services of hundreds of workmen. Some years ago, Mr. Stevens took his son, Mr. Le Roy W. Stevens, in partnership, and formed the firm of A. W. Stevens & Son. In February, 1893, the present company was incorporated under the laws of the state of New York, with a large capital. Mr. A. W. Stevens, founder of the business, is president; Bernard Timmerman, vice-president; Le Roy W. Stevens, treasurer and general manager, and Chas. B. Quick, secretary. The company manufacture the world renowned Stevens' grain threshers and separators, traction, plain and skid engines, genuine French butyr corn and feed mills, power corn shellers, all steel arched frame spring tooth harrows, sulky hay rakes and spring tooth riding and walking cultivators. These various machines and implements have never failed to demonstrate their efficiency and superiority wherever introduced and tested, and the demand is annually increasing. They are all made

of the best materials, perfectly put together and combine every feature of strength and durability. Branch houses have been established in various parts of this country and Europe, and business operations are conducted on a large scale. The branch in this city was established some years ago, and is under the management of Mr. J. S. Robinson. His office is Suite 8, Chamber of Commerce Building, and warehouse, 128 Kentucky avenue, where is kept a full assortment of all the various implements and machines made by the company, also parts attachments, etc., also full line of extras and repairs kept in stock. Mr. Robinson's territory embraces the whole of the state of Indiana, and during his residence in this city he has disposed of many hundreds of the Stevens machines. Enterprise and honorable dealing are prominent factors in the success he is achieving, and as the machines he handles are the finest and best made for the purposes intended, his trade is growing in volume and magnitude. In consequence of the growing demand for the agricultural implements and machines, the company is erecting additional buildings, increasing the facilities and the capacity of the works.

#### M. SELLS & CO.

The trade in live stock at the Union Stock Yards in Indianapolis is steadily growing and increasing in importance, and among the oldest established and most active firms engaged in the business is that of Messrs. M. Sells & Co., who, as live stock commission merchants, receive consignments regularly of cattle, sheep and hogs from the best producing sections, and it is safe to say that no others have better arrangements or facilities at the yards for the care and handling of stock, while at all times they guarantee quick sales and prompt and satisfactory returns. Orders and special commissions receive attention, and all transactions are conducted upon strict business principles. The business of the house was founded in 1877, when the Union Stock Yards were first opened for business, by Messrs. M. Sells and James McKee, who conducted the enterprise until 1880, when Mr. McKee retired and Mr. T. S. Graves acquired an interest in the business. Both members of the firm are thoroughly posted in all the details of the business, acquired from long practical experience. They have a wide acquaintance in the city, and have established a name and reputation as business men greatly redounding to their credit. Mr. Sells attends to the cattle sales and Mr. Graves is in charge of the hog department. All communications by mail or telegraph receive immediate attention, and consignments

of all kinds of live stock are solicited. Four competent assistants are employed, and the annual transactions of this well known and substantial firm amount to about \$5,000,000. Mr. Graves was born in Bloomfield, Ky., where he resided until he came to Indianapolis in 1879, and where he was interested in a large stock farm. Mr. Sells is a native of the state, and in 1865 came to this city where he has since been engaged in his present business. Both gentlemen are in the prime of life and highly regarded for their integrity, probity and business ability.

#### STOCKTON, GILLESPIE & CO.

There is no branch of commerce in the United States or elsewhere, that is of more importance and enters more intimately into the mercantile interests of a locality than the buying and selling of live stock. Dealers in live stock will find it greatly to their advantage to try the Indianapolis market before shipping elsewhere, as it is one of the best in the country, and has facilities for handling cattle, sheep and hogs, second to none. In this connection we desire to make special reference to the progressive and reliable firm of Messrs. Stockton, Gillespie & Co., live stock commission merchants, whose office is in Room 14 of the Exchange Building at the Union Stock Yards. This business was established in 1889 by Messrs. W. W. Stockton, B. W. Gillespie and C. H. Clark. The firm handle weekly large numbers of cattle, hogs and sheep. Consignments of live stock receive the immediate personal attention of the partners, who have had great experience, and possess influential connections and perfect facilities. They offer to shippers every inducement in the way of liberal advances, and prompt returns for stock consigned, and wire sales as soon as made. All communications by mail or telegraph are promptly answered, and patrons are requested to ship stock in their own names to the care of the firm. Mr. Stockton was born in this city, and for five years was connected with the firm of Middlesworth, Graybill & Co., as cattle salesman, and filled the same position for seven years with the firm of Baber & Co. He is a prominent member of the Masonic order. Mr. Gillespie is also a native of Indianapolis, and has been connected with the commercial interests of the city all of his life. He is a member of the Knights of Pythias. Mr. Clark, who is a native of the state, was formerly secretary of the Indianapolis Lumber Company, and is a prominent Freemason, having acquired the 32d degree in that order. They are pleasant, courteous and popular business men, and are thoroughly reliable and honorable in their dealings.

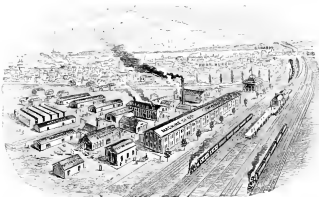
### PORT HURON ENGINE AND THRESHER COMPANY.

One of the best known among the manufacturing concerns in its line in the country is the Port Huron Engine and Thresher Company, which has acquired a deserved prominence and a high reputation for the superiority of the engines and separators manufactured by them. The home office and factory of the company is at Port Huron, Mich., and have ten acres of ground



occupied on the line of the Grand Trunk railway contiguous to the great international tunnel. The buildings are grouped and comprise machine shops, wood working shops, blacksmith shops, foundry, pattern shops, paint shops, boiler shops, testing house, engine house, a number of warehouses, also spacious yard for storing lumber. A powerful steam engine and battery of boilers operates the machinery, which is of the newest pattern, and the services of 250 skilled artisans are brought into

requisition. The company has been established since about 1850, and in that time turned out thousands of farm engines and threshers, etc., which have been sold in all the grain producing sections of the United States and Europe. The officers of the company are Chas. F. Harrington, president; Henry Howard, vice-president; Frank A. Peavey, manager and treasurer; Elmer D. Vann-se, superintendent, and W. J. Stillman is manager of the branch house in this city. The com-



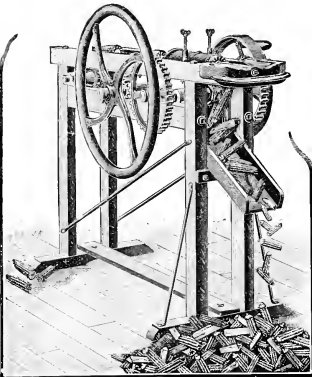
pany manufacture the famous Port Huron "Rusber" separators and traction, portable and stationery engines for burning wood, coal or straw. The "Rusber" Straw Stackers, "Rusber" Grain Weighers and Farmers' Friend, Straw Stacker, which stacks straw without manual labor. These machines have been brought into competition with all others manufactured in the country, and the universal verdict is that they are the best on earth, unrivaled for efficiency, utility, perfection of workmanship, strength and durability. The office and exhibition rooms in this city are at 40 Kentucky avenue, where every convenience is provided for storing the extensive stock of engines and machines that is always kept on hand, also parts, repairs, etc. Mr. Stillman's territory embraces the states of Indiana, Kentucky and Tennessee, and during his career in the city, a period of two years and a half, he has disposed of many engines and threshers for the company, and in every instance their supremacy has been proved and acknowledged. Mr. Stillman is a native of Michigan. He is a courteous, agreeable business man, very popular in this city.

### THE POINDEXTER MANUFACTURING COMPANY.

Progressive farming communities, such as is to be found in all parts of the United States and other parts of the world, will and must have the latest machinery and appliances for saving labor and securing the best results. The best labor saving machines, and one that is indispensable on a farm, is the Poindexter corn splitting machine, also the Poindexter Perfection one-horse power, which are manufactured in this city by the Poindexter Manufacturing Company, whose office is at 239 South Tennessee street, and factory 25 Eddy street. This now flourishing business was established by Mr. R. E. Poindexter in 1889, and from a small beginning has grown to proportions of magnitude. The building occupied for manufacturing purposes is two stories high, substantially constructed of brick, has dimensions of 80x140 feet and is fitted up in all departments with special machinery operated by steam power, and special appliances and brings into requisition the services of 300 skilled workmen. Mr. Poindexter will shortly increase the facilities by the erection of a new building adjoining the old one, 80x200 feet in area, and three stories high, and will increase the capacity which is now 100 machines daily to 500. The Poindexter corn splitting machines combines simplicity with durability and strength, and is the only machine ever patented that splits the cob lengthwise. It can be operated by either hand or horse-power, and the capacity is equal to any two-horse power machine. The machine splits the cob in from four to six pieces on which cattle can be fed without the least danger of overfeeding, as the fiber of the cob is broken in a manner that they will masticate the stripe of ears like chewing cud without any wastage. By the use of this machine the cost of splitting corn is small, about a cent and a half per bushel, and for this expenditure the value of the corn and cob as a feed is increased fully 25 per cent. From 300 to 500 bushels per day can be split by this machine, and unquestionably it is the best and most economical machine ever before brought to the notice of farmers and stock raisers. The new Poindexter corn splitter is not only sold throughout the United States and Canada, but are shipped to Mexico, South America, Europe, and all parts of the civilized world where corn is raised. Hundreds of testimonials have been received by Mr. Poindexter, every one of which express in laudatory terms the efficiency of the corn splitter, and also of the Perfection one horse-power machine. Mr. Poindexter, who was born in Virginia, has resided in Indiana since he was six years old, and in this city since 1873. He is a large stock owner and feeder, and has a stock farm of

many acres in Madison County, this state. He is a progressive business man and interested in many important enterprises. His own manufacturing estab-

lishment is one of the largest in the city and about it is constantly heard the busy hum of industry.



**HOWLAND & JOHNSON.**

Indianapolis, surrounded as she is by a rich agricultural country, is a most important center for the distribution of agricultural implements and among the leading houses engaged in this business, none have a higher reputation than Messrs. Howland & Johnson, whose office and warehouses are located at 75 and 77 West Washington street. The house was founded on January



1, 1884, by Mr. C. B. Howland, the present senior partner, and Mr. Jessie Johnson, and in 1888 the latter sold his interest to Mr. J. B. Johnson, who was an active and esteemed member of the firm until his lamented decease on March 11, 1892, when his share devolved upon his heirs. The premises utilized for the handling, storage and display of the large and valuable stock as well as for office purposes, comprise the whole of a five-story and basement building, 38x110 feet in dimensions at the above address, and here every facility and convenience is at hand for the receiving and shipping the heavy articles always carried. The firm are large dealers in agricultural implements of all kinds manufactured by the largest and most favorably known houses in the country. The stock is carefully chosen with a view to exactly meeting the requirements of the trade of which Mr. Howland is thoroughly conversant. All the latest improvements are found in these machines and implements, and farmers would do well to inspect this stock thoroughly when in want of such articles. The assortment of farm wagons, buggies, carriages, etc., is also large and complete and the trade, which covers the whole state of Indiana, is active and continually increasing. Mr. Howland is a native of this city and has been identified with this important line from boyhood. He is well and favorably known in financial and commercial circles as well as among the farmers of the state and justly merits the conspicuous success he has achieved.

**W. M. WILLIAMS.**

Among our business men who have displayed that energy, ability and push which is characteristic of our American enterprises, none have more justly deserved success than Mr. W. M. Williams, who since March 1, 1891, has been engaged in the manufacture and wholesale trade in a material that is one of the most generally useful that could possibly be devised. It is not a soap nor a soap powder, yet it is simply invaluable for washing the hands, leaving the skin soft, smooth and cool, for washing clothes, doing away almost entirely with rubbing, for all kinds of house cleaning, for cleaning copper, brass, steel, iron, zinc, glass, wood, marble, etc., removing all traces of grease, tar and stains of every sort, and for general purposes in the household,

laundry, and wherever cleaning has to be done. It is in the form of a powder and is offered at extremely low prices, five cents being the charge for an eight ounce package, and special rates being offered to jobbers and to those requiring large quantities. The success which has attended this enterprise is well indicated by the fact that Mr. Williams has had to remove to larger quarters on two occasions during the past two years, and now

**NINE O'CLOCK**

When the hour hand  
Points to nine,  
Use your washing  
On the line.

**WASHING-TEA**

**FOR** CLOTHES WASHING  
DISH WASHING  
BATH TUB  
CLEANING CARPETS  
AND GENERAL HOUSE CLEANING

An 8 oz. Package for 5 Cents.

occupies five-ground floors and as many basements at 214, 216, 218, 220 and 222 South Meridian street. His trade has grown with astonishing rapidity, and now covers New York, Maryland, Pennsylvania, Ohio, West Virginia, Michigan, Indiana, Kentucky, Alabama, Tennessee, Missouri, Illinois, Wisconsin, Iowa, Kansas, Nebraska, Colorado, Maryland and Arkansas, and every day new territory is being occupied. A force of forty employes is required in the factory and office, and eleven experienced traveling salesmen are kept continually upon the road. Mr. Williams is a native of Ohio, and is a smart and able business man. He was for four years a traveler for Moore Bros. of Lima, Ohio, and for seven years with Messrs. Scharader Bros., wholesale grocers of this city, and is an active member of the Commercial Travelers' Union.

**ANHEUSER BUSCH BREWING ASSOCIATION.**

Since the medicinal value of lager beer has been conceded by the medical fraternity, and its beneficial effects as a tonic generally acknowledged, its manufacture has become one of the great industries of the country. Unquestionably the finest and best beer made in this country is produced by the Anheuser-Busch Brewing Association of St. Louis, Mo., which opened a branch in



this city in 1891, and which is under the efficient management of Mr. J. L. Bieler. The merits of the lager beer manufactured by this great brewing association, one of the most prominent in the country are well known, and the demand always active and brisk. The brewery plant is one of the largest in the world, and the brewing capacity is 1,800,000 barrels of beer, and 3,600,000 bushels of malt, and 2,250,000 pounds of hops are consumed annually. The annual shipping capacity is 100,000,000 bottles, and 5,000,000 kegs. No corn or corn preparations are used in the manufacture of the Anheuser-Busch beer, it is therefore the finest, best, most wholesome, and of a superior quality. The Anheuser-Busch beer has been brought into direct competition with the finest lager beer made in the world, and in every instance awarded the highest prizes. The premises utilized by Mr. Bieler in this city, 450 to 400 East Ohio street, are three acres in extent. The main building in which is located the bottling works is two-stories high, and 40x160 feet in dimensions. It is equipped

with refrigerators having a total capacity for the storage of sixteen car-loads of beer, and also the best and most modern bottling machinery and appliances. There are also storage houses, stables and carriage house on the premises. The beer is received direct from the brewery in car-lots, and to supply the demand in this city twenty barrels are required for bottling, besides hundreds of kegs daily. Mr. Bieler handles and bottles all the famous beers manufactured by the association, including the world renowned Budweiser, Erlanger, Pilsener, Pale Lager, Faust and Burgundy. All these popular beers are well aged and never drawn from the vaults until fully seasoned. The beer bottled by Mr. Bieler has on the label the trade mark of the Anheuser-Busch Brewing Association, and his name and address. Twenty-five hands are employed in the bottling works, and six wagons kept in service. The trade is steadily growing in importance and magnitude. Mr. Bieler recently purchased a large two-story building adjoining the bottling works, in which he will place an ice making plant. Orders from private families, hotels, restaurants, etc., receive immediate attention, and are promptly filled. A native of Baden, Germany, Mr. Bieler has resided in this country since 1856, and in Indianapolis since 1861. From 1878 to 1880 he was a capable and efficient member of the city council and subsequently from 1880 to 1884 recorder of Marion County. He is a polite, courteous gentleman of unquestioned reputation, sociable and agreeable, popular in political, business and social circles. Mr. Bieler has under his control sub-agencies in all parts of the state of Indiana.

**F. C. HUNTINGTON & CO.**

Indiana's stands second to no city in the Union, as regards great establishments devoted to the staple branches of trade. In many lines she leads, and notably so in that of the trade in choice garden and farm seeds, bulbs, etc., for in this department, no house has achieved a more enviable reputation than that of Messrs. F. C. Huntington & Co., 66 East Washington street. The business was founded in 1850, by Mr. J. F. Mendeball, at 78 and 80 East Market street. A flourishing trade was developed with growing connections, and in August, 1886, the business was purchased by Messrs. F. C. and J. T. Huntington, under the existing style and title of F. C. Huntington & Co. The officers are as follows: F. P. Huntington, president; J. T. Huntington, treasurer; T. V. Page, secretary. These gentlemen brought to bear special qualifications for carrying on the business, including a wide range of practical experience, thorough knowledge of the wants of the trade,

and ample energy and enterprise to push their goods all over the United States. On January 1, 1889, they removed from East Market street to their present desirable premises, 66 East Washington street, 22x196 feet in dimensions, and comprising two floors and basement. Here they carry full lines of garden and farm seeds, flower seeds, imported bulbs and plants; also the highest grade of commercial fertilizers. They are large growers of garden and farm seeds, and secure special high-class seed, all strictly fresh, free from impurities, and warranted to produce heavily and give entire satisfaction. They are notably progressive and enterprising, and each year bring out new and desirable varieties of vegetables, which give an increased return to the grower. They are direct importers of the rarest foreign bulbs and seeds from Holland, Germany, France and Spain. Every year a member of the firm goes to Europe to make purchases, and personally selects from the stocks of the leading growers of Europe. Besides seeds and bulbs, the firm carry a complete line of garden, lawn and greenhouse implements, garden and farm tools, poultry supplies, cattle and horse foods, while they make a specialty of the most reliable fertilizers. Their trade extends all over the United States, and a staff of sixteen clerks and salesmen are kept busy in the establishment, while several men are required on the road. The Messrs. Huntington are natives of Indianapolis, universally popular and respected, and are active members of the Board of Trade, and the Oddfellows Order. Theirs is one of the leading seed warehouses in the United States, and has developed its immense trade and influential connections strictly on the basis of merit, purchases of seeds here invariably giving entire satisfaction. Those desirous of making selections should send for their handsome illustrated descriptive catalogue, which gives full details of all the new varieties, with a great deal of additional instructive matter.

**THE C. H. BLACK MANUFACTURING COMPANY.**

One of the representative industries of Indianapolis is that of the C. H. Black Manufacturing Company, whose carriages, surreys, phaetons, buggies, etc., have achieved an international reputation for superiority in every respect. This is one of the most progressive concerns in the United States, its management bringing to bear special qualifications, both as to experience, sound judgment and enterprise, and the company has originated some new features in the carriage manufacturing trade which are of the greatest possible benefit to the purchaser of a vehicle. The business has been established over twenty years, formerly for some time being

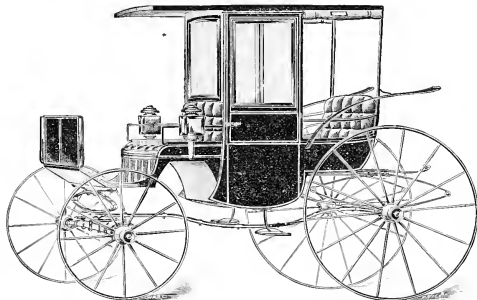


conducted by the firm of Black & Backus. In 1881, the concern was reorganized by Mr. C. H. Black, and the present title adopted. The factory was originally at 36 and 38 East Maryland St., but in 1888 Mr. Black was compelled to secure enlarged facilities and removed to the present desirable premises, 44 East Maryland street and 42 and 44 South Pennsylvania street, with their wood

working shops on Louisiana street, where his shops are, while the repository is at 44 South Pennsylvania St., with the painting and trimming departments on the upper floors. The shops are a model of thorough organization, and are fully equipped with the latest tools and machinery. Mr. Black employs only the most experienced, skilled workmen, while he is one of the best judges of material in America, and buys only the highest grade of everything, while being such a large consumer, he is enabled to secure discounts for cash,

that place the company in a position to turn out the best work at the same prices that much inferior carriages are sold for elsewhere. The company has become renowned all over the United States for the superiority, elegance and durability of its work, and is among the first to produce all the new styles as they come out, they being originators not imitators. This is recognized headquarters for fine coaches, rockaways, surreys, spring wagons, phaetons, elliptic spring or side bar buggies, two-wheelers, express, delivery and business wagons, trucks, etc. The company also deals in full lines of carriage, buggy, road cart and track harness, all of superior quality and workmanship. A feature of this company's trade is the large number of sales it is making all over the country, per its catalogues, or the visible recommendations of its vehicles already in use.

Shipping direct to the consumer without incurring the extra cost involved by purchasing through middlemen, gives net prices for the finest work that will amuse the public. We advise all those out of town in need of a carriage, to send to the company for its handsome illustrated catalogue and price list, while Indianapolis is so desirably located that Mr. Black can always quote the



lowest freight rates. Every vehicle leaving this establishment is perfect; a guarantee goes with every sale, and the best proof afforded that the company's product gives entire satisfaction, is the large annual increase of sales. Mr. Black is a thoroughly practical man, and is the oldest carriage manufacturer in the city. Born in Indiana, and grown up in the trade in this locality, with the largest shipping trade of fine work west of the Alleghenies, brings to bear experience that is reflected in his vehicles, which are now so generally in use throughout Indiana and vicinity. They are now completing an outfit of fine Broughams, Tallia Ho and Kensingtons, and several other of the latest style novelties in vehicles for the elegant stables of Cooper & Wood, North Meridian street. They know the styles, tracks and requirements of all the different styles of vehicles of all sections.

#### BOOTH'S STABLES.

There is no feature that contributes so much towards a city's reputation for progress and enterprise as the facilities afforded by a well-conducted livery stable, such as the well-patronized and reliable establishment known as Booth's Stables, located at 80 and 82 West Market street, with telephone call 1061. This business was established in 1878 by Mr. W. I. Ripley, who conducted the business until 1883, when Mr. J. L. Booth became his successor. In 1887 Mr. Booth was joined by Mr. Crary, but this association lasted only one year, when Mr. Booth purchased his partner's interest and again became the sole proprietor and managed the concern alone until 1892, when Mr. A. Schurmann acquired an interest. The stables are spacious and commodious, and equipped with every modern requisite, well lighted, properly ventilated, thoroughly drained, and free from all obnoxious odors. There is ample accommodation for 111 horses, besides a large carriage repository, with separate lockers for harness, robes and equipments. Also handsomely furnished waiting-rooms, sleeping-rooms for drivers, wash and toilet-rooms, blacksmith shop, etc. The dimensions of this thoroughly first-class stable are 85x195 feet, but the building has become inadequate for the demands of the rapidly increasing business, and the firm will build an addition of two stories on the east side of their present structure, which will have an area of 25x195 feet. Special attention is given to the boarding of fine carriage, track and road horses, and in addition to the regular stables, there are a number of excellent roomy box-stalls. Horses left in charge of this establishment receive the best attention from experienced grooms, while the provender is of the very best and bountifully served. A large number of fine, stylish coaches, carriages, landaus, coupes, top and open buggies, etc., also twenty-seven fine, stylish riding and driving horses, can be hired upon most reasonable terms for business or pleasure at all hours of the day or night. A specialty is made of carriage service for balls, weddings, parties, receptions, funerals, opera, theater, shopping and pleasure excursions, and none but experienced and intelligent drivers are employed, who are appropriately clad in a neat and becoming livery. The stable is very centrally located, within half a block of the State House and four blocks of all the theaters. A district telegraph line, in addition to telephone, connects the establishment with all parts of the city, and call-boxes are placed in residences and offices of patrons free of charge. Mr. Booth was born in Lafayette, Ind., and has resided in this city for a number of years. He is a member of the Board of Trade, Commercial Club, Knights of Pythias and the Elks.

**GEO. K. SHARE & CO.**

Among the business houses in Indianapolis that have always maintained a high reputation may be mentioned that of Geo. K. Share & Co., wholesale dealers in saddlery, hardware, carriage goods, etc. The foundation



of the house dates from 1863, when it was established by the firm, and from the outset, under Mr. Share's management, a growing business has been carried on, the trade coming from this and adjoining states. The building occupied at 55 and 57 South Meridian street is

three stories and basement high, and has dimensions of 24x130 feet. A large stock of goods is carried, comprising everything in the line of saddlery hardware and carriage goods of a superior quality. The goods are bought direct from the leading reputable manufacturers, and in such quantities that the house is always enabled to offer the best inducements to the trade and render the best satisfaction. Mr. Share has resided in Indianapolis since 1863. He is widely and popularly known in commercial circles, and is the head of one of the oldest houses in its line in the state of Indiana.

**FRED. W. BRANDT.**

A leading manufacturing establishment and one of the largest in its line is that of Fred W. Brandt, manufacturer of boxes and cooperage. The foundation of this flourishing business dates from 1864, when it was established by J. S. Carey, who, twenty years after, sold out to Wood & Smith. This firm continued the business until 1892, and were succeeded by Mr. Brandt, who had for a period of eleven years previously been connected with the Minter Cooperage Works. The premises utilized for the purposes of the business cover two acres, and consist of a large yard, a box factory two stories high, 60x150 feet, two cooper shops, each 30x120 feet, two stories in height, other smaller buildings and an office fronting on South West street, numbered 81. Throughout, all the buildings are equipped with the latest improved machinery specially designed for this line of manufacture, operated by a sixty horse-power steam engine and boiler, and all necessary appliances and mechanical devices, and bring into requisition the services of from 70 to 80 skilled employes. All kinds of wood packing boxes are manufactured; also tight barrels, kegs, tierces, egg-cases, chickeo-coops, hoops, staves, headings, etc. The wood used in boxes is pine, which is obtained from Michigan and Wisconsin, and gum and oak, which comes from Tennessee and Arkansas. Hoop material is obtained from Missouri, Iowa and Tennessee. Pork and lard barrels and tierces, coal oil barrels of oak and tight cooperage is the specialty, which are turned out in large quantities. Wood and iron bound cooperage for any purpose is manufactured to order, and on an average 600 packing boxes of all sizes and 150 barrels, tierces, etc., are manufactured daily. The trade is mostly local, but many large orders are filled from cities and towns in this and adjoining states. Mr. Brandt, who was born in Prussia, Germany, came to Indianapolis direct twenty-two years ago. He is an energetic, enterprising business man of

unquestioned reputation, well known and prominent in commercial and financial circles.

**WILLIAM SCHAFER.**

One of the most reliable and responsible houses engaged in this important line of trade in Indianapolis is that of Mr. William Schafer, wholesale and retail dealer in fancy and staple groceries, fresh meats, provisions, flour and feed, at 492 South Meridian street. Mr. Schafer, who is a native of this city, inaugurated this enterprise in 1885, and under his able and judicious management it has, from small beginnings, developed into one of considerable magnitude and importance. The premises occupied are in a central location and comprise two floors and a basement, each having a frontage of 20 feet by a depth of 120. These are compactly arranged and supplied with every facility and convenience for the successful prosecution of the business. The stock carried is full and complete, and is constantly replenished with fresh supplies from the most reliable sources, among the latter being Mr. Schafer's large farm near Cambridge, one of the finest in the state. The assortment embraces everything in the line of fancy and staple groceries, canned and bottled goods, table luxuries, dairy and creamery produce, fruits and vegetables, fresh, salt and smoked meats, fish and provisions, etc., as well as hay, oats, mill feed and similar produce. The store is a model of neatness and cleanliness; all goods are absolutely the best in the market, and are sold at lowest prices, both to the trade and direct to consumers. Mr. Schafer is a Knight of Pythias. His residence is 491 South Illinois street.

**THOS. E. POTTER.**

The importance of Indianapolis as a great center of industry, is forcibly demonstrated by reference to her leading manufacturing establishments. Among the number is that of Mr. Thomas E. Potter, manufacturer of fine straw goods for ladies, misses and children. Mr. Potter established this business in the present location in 1888, and has developed a trade of the most flourishing character, with influential connections with leading jobbers in Chicago, St. Paul, etc. Mr. Potter is a recognized leading authority on the manufacture of fine straw goods, and his product is in demand by the best class of houses. His factory, situated at 26 and 28 South Tennessee street, comprises three floors and basement, 50x150 feet in dimensions, fitted up in the latest modern style, having special appliances and perfect facilities. Here 100 hands or more are employed in the manufacture of the highest grades of straw goods

for ladies, misses and children His prominent specialty is the production of all the latest styles and patterns of ladies straw hats. In this feature of the trade, his great experience, sound judgment and correct taste give him the greatest advantages. Mr. Potter directly imports his straw from China, and in every way consults the best interests of his patrons, giving them every possible advantage that the state of the market will permit of. The factory is driven to its full capacity of 250 dozen hats daily, and the trade extends over the entire west, aside from large shipments to Chicago, St. Paul and St. Louis, etc. Mr. Potter was born in England, and has been a permanent resident of the United States for twenty-eight years past. It is due to his enterprise, skill and energy, that Indianapolis has become such a center for the trade in fine straw goods, and he finds here every facility, including lowest freight rates to every point.

#### JACOB BOS.

An important branch of wholesale trade in Indianapolis is that devoted to wines and liquors, and in this line special mention should be made of Mr. Jacob Bos, whose enterprise, ability and remarkably high quality of everything in stock, has built up for him such a large and growing trade. This is an old and an honored house, established in 1870 by Mr. John Grosch, who conducted it until 1887, when Mr. Bos became proprietor. His offices and wine cellars are centrally located at 35 and 37 South Delaware street, 30x170 in dimensions. The cellars are equipped with all the appliances for the storage and handling of this immense stock. An equable cool temperature is maintained, and the wines are kept in the best possible condition for use. Mr. Bos is a general wholesale dealer in wines and liquors, as also an extensive bottler of home brewed beer. He is a direct importer of Rhine wines, French clarets, brandies, liqueurs, mineral waters and corks. He is the leading dealer here in highest grade of California wines, including Riesling, Hocks, Burgundies, Zinfandelo and clarets. He carries full lines of sweet and dry catawbas, sherris, ports and Madeira wines, etc., and offers substantial inducements, both as to prices and quality, in the wood or bottled.

He also deals in the very choicest of old Kentucky whiskies, Anderson and Nelson County Bourbon and rye whiskies, Keystone rye, etc. Much of his stock of whiskies is very old--of the highest

standard of flavor and purity, and is much sought for by good judges of liquors. Mr. Bos makes a specialty of the purest and best of everything, and his wines and liquors are strongly recommended for medic-



inal uses, and are prescribed by leading physicians of the city. Mr. Bos also bottles on a large scale, the beer of the Home Brewing Company of this city, considered the finest on the market. The store is very

handsomely fitted up with glass cabinets, and the elegant display of all kinds of bottled goods is unsurpassed in Indianapolis. Mr. Bos has developed a trade that requires six to eight wagons running, supplying not only families, hotels and restaurants, but also the bars and liquor dealers in and out of town. He is known far and wide, as one of the most responsible and enterprising wholesale liquor merchants in the United States, and his trade extends to many southern and western states, with a bottled beer trade of the most extended proportions. Mr. Bos employs three clerks in the office, and fourteen in the cellars, and finds his facilities taxed to the utmost to meet the growing demand for his pure wines and liquors. A native of France, Mr. Bos has been a permanent resident of Indianapolis for the past twenty-two years, and is one of her most popular and respected citizens, possessed of splendid business qualifications, and whose sound judgment and able methods place him at the head of the trade.

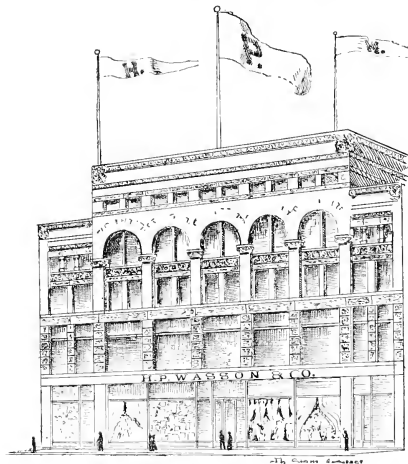
#### THE INDIANA VETERINARY INFIRMARY

The progress in the profession of the veterinary surgeon keeps fully abreast of that of the medical practitioner, and the pathology of the horse, dog, cattle, sheep and other domestic animals is as well defined to-day as that of the human being. The leading representative veterinarian in Indianapolis is Dr. L. A. Greiner, the popular proprietor of The Indiana Veterinary Infirmary, at 440 East Washington street. Dr. Greiner, who is of Alsatian birth, was for several years engaged in the practice of his profession in Buffalo, N. Y., where he met with great success. He removed to this city in 1879, and two years later founded his infirmary. In 1885 he became associated with a Dr. E. P. Smithers, but this firm was dissolved in 1890, since when Dr. Greiner has conducted the business alone. The Indiana Veterinary Infirmary occupies a spacious building, and is one of the most thoroughly equipped establishments of the kind in the state. The interior is a model of its type; the stalls are well ventilated, drained and lighted, including loose boxes, box stalls, colic and lock-jaw compartments, soaking and bath tubs, and the complete entourage of the thoroughly equipped equine hospital. Dr. Greiner's ability as a veterinary practitioner in all ailments of the horse, also those of all domestic animals, is widespread, and his record as a successful manipulator of the surgeon's knife stands unapproached.

**H. P. WASSON & CO.**

In the line of the retail dry goods trade, Indianapolis has caused to feel a just sense of pride, as the widely known establishment of Messrs. H. P. Wasson & Co.,

only the choicest and newest goods could always be obtained at the most moderate prices. His enterprise met with the hearty appreciation of the public, and the flourishing, growing trade developed has necessitated the repeated enlargement of his facilities.



will compare favorably with any store of the kind from New York to Chicago. The business was established about ten years ago by Mr. Wasson, who saw the need of a first-class dry goods store in the city, one where

only the choicest and newest goods could always be obtained at the most moderate prices. His enterprise met with the hearty appreciation of the public, and the flourishing, growing trade developed has necessitated the repeated enlargement of his facilities. To-day he is proprietor of the model dry goods house of the middle states, the largest and finest dry goods store in town. The establishment is centrally located at 12, 14, 16 and 18 West Washington street, comprising five floors for retailing including the "Sunlight" basement and attic besides, 67x120 feet in dimensions, total square feet, 44,500. This immense area of floor space is taxed to the utmost to carry the magnificent stock of staple and fancy dry goods, ladies' and gents' furnishings, etc., to be found here. Messrs. Wasson & Co. are direct importers from the markets of Europe, and also heavy buyers from the manufacturers and commission merchants of the East. Here can always be found full lines of silks and satins, dress goods in all the latest shades, patterns and textures, the finest stock of hosiery and underwear in town, all lines of fancy goods, gloves, corsets, etc. An entire floor is devoted to the millinery department, and the display of trimmed hats and bonnets, flowers, leathers and ornaments, is notably ahead of anything of the kind shown elsewhere in town. The carpet department gives the greatest variety of patterns to select from at astonishingly low prices, while lace curtains and window shades are a specialty. Their cloak department is justly celebrated. Any size and

figure can be promptly fitted here, while a department is devoted to fine dress making, and only experts are employed, so that the leading society ladies of the city get their costumes here. Another department is devoted to house furnishing goods of the first quality. The store throughout is elegantly fitted up, and the display of goods is unrivaled. Upwards of 250 hands are employed, and the thorough system of organization indicates Mr. Wasson's fine executive abilities. The show windows are the finest dressed of any in Indianapolis, and are a fitting index to the magnificent stock carried within. This house is noted for genuine bargains. Everything is exactly as advertised, and nowhere does money go so far in the purchase of fine goods as here. Mr. Wasson is a leading and representative business man of the city, an active member of the Commercial Club, and of the Board of Trade, and has by his own worthy efforts, reared the finest dry goods emporium in the middle states.

**LEE HOLTZMAN.**

Indianapolis can boast among her many attractions of the finest and best kept livery and boarding stable on the continent. We say this advisedly, after having seen the finest stables in other large cities, and concede that Mr. Lee Holtzman's splendid establishment leads them all. Mr. Holtzman is one of the most energetic and popular business men in town, and his progressive policy and sound judgment are fully shown in his magnificent establishment. He began in business about five years ago, erecting this building especially for high class livery purposes. It is 44½ feet in front by 200 in depth, with buggy shed on second floor, 165x44 feet in size. Mr. Holtzman's plan, were most elaborate, and he has introduced many desirable improvements. The stable is most complete and convenient, and possesses every facility for the handling and stabling of fine horses. It is very light and perfectly ventilated, fitted with box stalls, and is therefore A 1 for boarding the most costly class of stock. A large platform elevator runs from the ground floor to the second, by which vehicles are raised and lowered, while on the second floor are the harness rooms, also the washing room, where vehicles are run to be thoroughly cleaned, there being perfect facilities and hot and cold water. There is also on this floor an electric motor for cutting feed. Below on first floor and in the front is the ladies' reception room, handsomely papered and decorated, with elegant pictures hung on the walls, etc., gas heat, etc. This is unrivaled for ladies to retire to, awaiting the getting ready of a rig. To the rear of this is the book-keeper's and cashier's office, with handsome desks, tele-

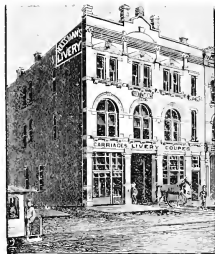
phone and all other conveniences. The stables are the neatest, cleanest and sweetest we ever entered, and in the office, one cannot be aware by sight or odor that there is a stable on the premises. On the second floor front, Mr. Holtzman has a handsome suite of rooms, parlor, sitting room, dining room, kitchen and bath room, also a spare chamber for his friends. Though Mr. Holtzman is still a bachelor, yet he extends warm hospitality to his large circle of acquaintances, who can appreciate this handsome suite of apartments, finished decorated and furnished in the latest modern style, in every respect complete, including a piano and fine case of books, selected with judicious care by Mr. Holtzman. The culinary department is in charge of a skilled

general transfer business. His is the most extensive livery business in town, and giving such close personal attention, and thoroughly understanding it in every detail, Mr. Holtzman will continue to draw his patronage from the best circles in town.

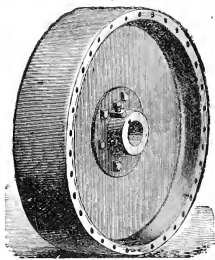
#### ROCKWOOD MANUFACTURING COMPANY.

The attention that has been given of late years to the perfecting and improving of all kinds of machinery is noteworthy, and has resulted in placing at the disposal of the mechanic a superior class of time and labor

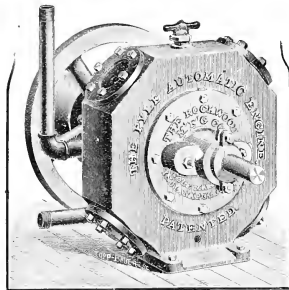
the machine shop and office occupy a building 75x150 feet, the foundry, one 50x75 feet, and the blacksmith shop one 35x40 feet in dimensions. These various departments are all finely equipped with the latest improved machinery, operated by a fifty horse-power steam engine, and with unlimited capacity for production. The output is one of great magnitude and importance, and the trade extends all over the United States, Canada, Mexico, South America, Australia and Europe. The company manufacture all kinds of saw mill machinery,



housekeeper, and Mr. Holtzman entertains his friends in exc pional style. The front entrance by stairs to his rooms is as handsome as that of many fine houses. Mr. Holtzman is a recognized expert and authority on horses, and owns several well bred trotters and road horses of good records, and which hold their own with any in town. All his rooms are lit by electricity, heated by natural gas and have hot and cold water. Mr. Holtzman has fifty head of fine stock in his stables, and owns a large number of fine hacks and coupes also buggies. He is always prepared to furnish carriages with careful drivers to funerals and weddings, etc., also light rigs for pleasure driving, all at most moderate prices. He also contracts to do teaming and



saving goods Indianapolis is in nowise behind any other large city in this onward march of progress, and her citizens refer with pride to the numerous industrial concerns within her limits, whose productions are to be found in use to-day in all parts of the civilized world. Prominent among these is the Rockwood Manufacturing Company, machinists and founders, whose works are numbered 176 to 190 on South Pennsylvania street. This concern was founded in 1882 by Messrs. Rockwood, Newcomb & Co., under the name of the American Paper Pulley Company. In 1891, Mr. Rockwood succeeded to the sole control, and changed the name to the present style. The plant covers an area of 125x175 feet,



and do every description of machine and foundry work. Among the leading specialties are paper pulleys and paper frictions, patent mill dogs, etc. The Rockwood Manufacturing Company are sole manufacturers of the Pyle automatic engine, specially designed for direct coupled high speed machinery for yachts, dynamos, elevators, etc., the only automatic four cylinder engine on the market, and this engine is now in use by the National Electric Headlight Company of Indianapolis. Mr. Rockwood is a native of Madison, Ind., and has resided in this city since 1852. He is a member of the Commercial Club, and has an honorable war record, having served at the front during three years with the 17th Indiana Infantry.

**COMRADE H. W. TUTEWILER.**

The history of the business career of the gentleman whose name heads this sketch is an evidence of the success and prosperity which must attend indomitable pluck and perseverance. Mr. Tutewiler was born in Indianapolis and has continuously resided in our midst. He es-



established his present business in 1888 in the Cyclorama Building, at 72 West Market street, where he occupies commodious quarters divided into office, warerooms, trimming department, etc., which are handsomely fitted up and furnished and admirably adapted for all purposes of the business, and provided with every appliance and facility. In his warerooms he carries a full and complete line of everything comprehended in funeral requisites, including coffins, caskets, trimmings and other

material ranging in quality from the plainest to the most elaborate, and his charges are invariably moderate. Hearses and carriages are furnished and Mr. Tutewiler's outfits are noted for their elegance. He is an experienced embalmer and is thoroughly familiar with all its details. He employs an efficient corps of assistants, and is prepared to take charge of remains at any hour of the day or night and prepare them for burial. The telephone call of his rooms is 216, and of his residence 441. Prompt response is given to calls, and every detail of the business is executed with thoroughness, delicacy and discrimination, while his charges are just and reasonable. Mr. Tutewiler is one of Indianapolis' most progressive citizens and has occupied many positions of trust, and such as are only conferred on men who possess the confidence of the community. He has held the office of city treasurer, an office which he filled with honor and satisfaction. Mr. Tutewiler is prominent in the Masonic order, having taken the thirty-second degree, and is a member of the Knights of Pythias and G. A. R. At the outbreak of the civil war he promptly responded to his country's call and served as a member of Wilder's Brigade, 17th Indiana Volunteer, Mounted Infantry.

**JOHN SHEA & BROTHER.**

Among the more conspicuous examples of the enterprising business houses in this city may be mentioned that of Messrs. John Shea & Brother, wholesale and retail dealers in groceries, meats, etc. This now flourishing business was established in 1885 by the firm, and from the outset success rewarded their ably directed efforts. The premises owned and occupied by the firm, at 200 West South street, have a frontage of 120 and a depth of 65 feet. The salesroom is complete in all appointments and kept scrupulously neat and clean. Ice boxes and refrigerators are provided in the meat department and every facility and convenience is provided for the display of the stock and filling orders promptly. The Messrs. Shea carry an extensive assortment of goods, embracing everything in the line of staple and fancy groceries and provisions, including teas from China and Japan, coffee from Mocha, Java and South America, spices from the tropics, table luxuries, hermetically sealed goods in tin and glass, condiments, green and dried fruits, foreign and domestic, farm and dairy products, the leading brands of family flour, fresh and salt meats of all kinds, also smoked meats, fresh and salt fish, oysters, poultry, eggs, and when in season large and small game, together with sausage, bologna, etc. Everything kept in stock is of a superior quality, and as the firm buy largely and

frequently goods in immense quantities, they are enabled to sell at the very lowest "rock bottom prices." They also carry an extensive assortment of fine cigars and tobacco of all the popular brands, and have a special department where is displayed a full line of staple and fancy dry goods, notions, etc. A staff of competent clerks are always in attendance and every care and attention is paid to customers. Delivery teams are in service and orders are filled promptly and satisfactorily. The trade now already large comes from the city and surrounding country, and each succeeding year is steadily growing in volume and importance. Messrs. John and M. C. Shea, the co-partners, were born in County Kerry, Ireland. They have resided in this country since they were 14 and 16 years of age, most of the time in this city, and throughout their business career have always sustained a high reputation for probity and integrity. The property owned and occupied by Messrs. Shea is valued at from \$12,000 to \$13,000, and in the spring they will build on the east of their present building a handsome three-story brick structure fronting 70 feet on West South street, and 65 feet on McGill street at a cost of about \$5,000. The Messrs. Shea are both prominent members of the Retail Grocers' Association.

**THOMAS H. GAGE.**

The progress made during recent years in the applied branches of electrical science, is marvelous. In every department there has been uniform and constant progress and among the representative electricians who have contributed materially to advance Indianapolis, in this respect, special notice is due to Mr. Thos. H. Gage, of 27 Circle street, who, since inaugurating his business in 1889, has done some excellent work in wiring, repairing and all branches of the business. He carries in stock a complete line of electrical appliances, such as dynamos, motors, fans, bells, electroliers, medical batteries, lamps, hotel and house annunciators, speaking tubes, etc., of the finest manufacture. His dynamos are built upon most accurate lines of construction, his lights having no superiors for steadiness and brilliancy, his electric and gas fixtures are of the most artistic designs and the fans which he places in hotels, restaurants, etc., are steady in operation and most effective in keeping the air at a low temperature, without creating a draft. Mr. Gage has done some excellent work in various parts of the city, among which may be mentioned the wiring of Dr. Paotzer's Sanitarium and the residence of Dr. Kimberlin on Park avenue, both jobs having been accorded high praise for the manner in which the work was executed. Mr. Gage

also manufactures wire bank and desk railings, wire lawn settees, wire flower pots and stands and articles of a similar nature, in the most artistic and durable manner. He is the agent for the C. C. Motor Company, of Chicago, Ill., and is working up a considerable trade in the productions of this well known house. Mr. Gage is a native of Cincinnati, O., but has resided in this city during the past fifteen years. He is a thorough expert in his line and never fails to complete successfully all contracts for new work or repairs that he undertakes.

#### MODE & KARLE.

There is no article of wearing apparel of more importance to either sex than that of footwear, and their manufacture fills a most important place in the list of mechanical arts. A well-known and deservedly prosperous house engaged in this business and enjoying a very enviable reputation for the superior excellence of its goods, and honorable, straightforward business methods, is that of Messrs. Mode & Karle, successors to C. Karle & Co., manufacturers of and dealers in boots and shoes, at the sign of the Big Boot, 93 East Washington street. The Pioneer Shoe House, as the establishment is called, was founded originally in 1850 by Mr. C. Karle, in the same premises it now occupies. In 1889, Messrs. M. Mode and Jos. C. Karle succeeded to the proprietorship under the firm name of Mode & Karle, and have continued the business with excellent results. Both partners are thoroughly experienced men in all branches of the trade, and occupy a spacious and commodious store, 20x100 feet in area, which is very neatly and appropriately fitted up with every convenience for the transaction of business and the comfort of patrons, while the stock carried is full and complete and is constantly replenished by fresh invoices. The assortment embraces everything in the line of fine and medium grade footwear for all ages and both sexes, also slippers, sandals and rubbers. These are sold at the lowest figures and guaranteed to be as represented. A speciality is made of fine custom work to order, and repairing is neatly done. Both partners are natives of Indiana, and thoroughly reliable and responsible business men.

#### HENRY D. RIDGELY.

In reviewing the many and varied industries of the city, we leave our work incomplete did we fail to mention the young and rising pharmacist, Mr. Henry D. Ridgely. Although only one year in business, he has developed an influential and extensive patronage, not only with the public at large, but with the members of the medical profession. The house is located at the corner of Market and Delaware streets and is the delight of the ladies on account of the exquisite taste displayed by Mr. Ridgely in the selection and arrangement of the elegant furnishings of his establishment. Mr. Ridgely makes a speciality of compounding physicians' prescriptions and his laboratory is equipped with every modern convenience and apparatus for this delicate work, and as an extra precaution toward accuracy, makes all of his own tinctures in order to secure absolute purity. In addition to a complete line of pure, fresh drugs, chemicals and pharmaceutical preparations, Mr. Ridgely carries a very extensive stock of toilet requisites and fancy articles, such as are demanded by the class of customers who chiefly patronize his store. The gentlemen who appreciate superior articles in imported and domestic cigars and choicest brands of tobacco, invariably call on our young friend. Mr. Ridgely is a graduate in pharmacy, thorough in his profession, and personally, is held in the highest esteem, being honored alike for his business qualifications and social standing.

#### V. P. EVANS.

One of the most successful and reliable concerns in this city is that known as the Fulton Fish Market, Mr V. P. Evans proprietor, located at 61 Illinois street, which was established in 1861 by the present proprietor, and is a branch of his very extensive fish house in Cincinnati. The business is both wholesale and retail in character and is the largest of its kind in the state. The premises comprise an entire main floor and basement, each 25x160 feet in area, fully supplied with modern appliances, large refrigerators, etc., for the proper preservation of the very choice and well selected stock. The interior of the vast store is most tastefully fitted

up, the fixtures being in pure white and gold, giving it a very clean and wholesome, as well as handsome appearance. Here the patrons of the house will always find the best of sea, river and lake food, from the royal salmon to the plebian eel, or the beautiful brook trout to the massive sturgeon, frog legs, all kinds of salt, smoked, spiced and canned fish; also the finest Baltimore and Norfolk oysters in the shell, bulk or in cans, and game in its season from all parts of the country. The house acts as agent for the very best brand of butterine and carries a full line of canned goods and foreign

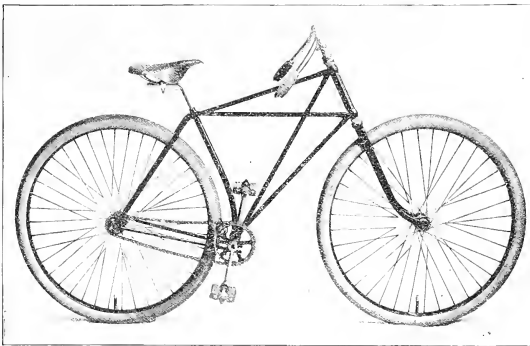


and domestic table luxuries. The trade is large, requiring the constant employment of twenty-three assistants and several traveling salesmen and extends through out all parts of the state. The house is prepared to fill orders from anything in its line for banquets and suppers, and does an enormous city trade, while many of the best hotels and restaurants in all parts of the state receive their daily supply of fish, oysters, game, etc., from this market. The management of the market is in the hands of Mr. Chas. Long, and the already large and constantly increasing trade enjoyed, reflects great credit upon his management. Mr. Long has been connected with Mr. Evans the past fourteen years, five years in Indianapolis.

**STANDARD MANUFACTURING COMPANY.**

Since the introduction of bicycles many improvements have been made in their construction, and it may reasonably be said that perfection has been attained. Unquestionably the best and most substantially constructed among the latest improved bicycles that have recently

twenty horse-power motor engine and all the appliances for turning out the best class of work, and constant employment is given to from 100 to 150 skilled mechanics. The Planet Safety Bicycle has been brought into direct competition with all other machines manufactured and the verdict rendered by the public is that they are unsurpassed for speed, strength and per-



been brought to the notice of the public is the Planet Safety, made by the Standard Manufacturing Company of this city. They are practical, serviceable, strong, durable, have the reputation of being the best on the market, and popular with the trade all over the United States. The company was organized and incorporated under the laws of the state of Indiana in 1891, and has since occupied for office and manufacturing purposes spacious premises, 100x150 feet in area, at 243 to 249 Virginia avenue. The equipment is of a superior character and includes special machinery operated by a

fection of finish. All the Planet wheels are fitted with improved pneumatic tires. The company also manufactures the improved Planet sulky wheels and attachments, which give unbounded satisfaction. Besides the extensive trade controlled by the company in this country, they also fill many orders from South American countries, where the Planet bicycle is the most popular. Addison Bybee is president of the company, and Mr H C Smither is secretary and treasurer. He is a native of this city, is an active Freemason and prominent member of the Commercial Club.

**DUNLAP & VOLKENING.**

Among the numerous reliable and responsible firms engaged in the general commission business, that of Messrs. Dunlap & Volkening is especially deserving of mention. They are general commission merchants and wholesale dealers in foreign and domestic fruits and produce, their place of business being at 43 and 45 South Delaware street. The business was founded several years ago by Geroy Wiggins & Co., to whom succeeded J. C. Beigler. On Jan. 1, 1893, the present firm, composed of W. L. Dunlap and C. Volkening became proprietors. Mr. Dunlap, for the past twenty-five years has been connected with the trade, a part of which time he traveled for a well-known New York grocery house. For four years he served as United States Marshal of the district of Indiana, and through his popularity as a commercial traveler, and as United States Marshal, he has gained a wide acquaintance. The premises utilized comprise two floors and a basement, each 25x100 feet in dimensions and connected by elevator. Five assistants are employed and three wagons add to the completeness of the equipment. The firm receive constantly from the best producing sections of Indiana all kinds and varieties of farm, garden, dairy and orchard products, as well as foreign fruits, and make a specialty of the latter and of vegetables. Their splendid connections enable them to place consignments promptly and to the best advantage to the shipper, while they are noted for their quick returns and equitable methods. Messrs. Dunlap & Volkening refer to the Indianapolis National Bank, and to the merchants of this city in general. Both parties were born in Indiana.

**C. W. COULTER.**

A favorite source of food supply for the residents of Indianapolis is the establishment of Mr. C. W. Coulter, dealer in groceries, fresh meats, provisions, etc., at 110 North Illinois street, southwest corner of Ohio street. Mr. Coulter, who is a native of Indiana, came to this city in 1889, and embarked in business at 92 North Illinois street, since when he has met with a success as positive as it is pronounced. In 1891 his rapidly increasing business compelled him to seek more commodious quarters, and at that time he removed to the spacious premises now occupied. The store is tastefully arranged, admirably fitted up and has an area of 80x100 feet. Mr. Coulter carries a fine, large stock of goods, comprising everything in the line of staple and fancy groceries, canned goods, table luxuries, condiments, foreign and domestic, green and dried



fruits, the best brands of family flour, cigars, tobacco, etc., also choice cuts of fresh beef, veal, lamb, mutton, pork, sausage, creamery and dairy butter, fresh eggs, cheese, etc. These are all of a superior quality and obtained at first hand from the most reliable sources. Competent clerks are always in attendance and several delivery teams are in constant service. Orders are filled, and the wants of customers supplied promptly, no efforts being spared by Mr. Coulter to give full and complete satisfaction. Popular prices prevail, and business is always active and brisk. Mr. Coulter is an active, enterprising business man, polite and attentive and well deserves the success he has won by his ably directed efforts. Prior to engaging in his present business, he was a locomotive engineer, and is a prominent member of the B. of L. E., also of the Knights of Honor and the Freemasons. The telephone call of the store is 1145.

#### SAMUEL LAING.

Few citizens of Indianapolis are more widely known or have attained a higher degree of popularity than the gentleman whose name heads this sketch. Mr. Samuel Laing is prominent alike in social and business circles, and has always been foremost among those public spirited citizens, whose efforts are directed towards the advancement and welfare of the community. Mr. Laing is a manufacturer of all kinds of sheet metal and copper work, galvanized corceles, window caps, finials, skylights, slate, tin and steel roofing, guttering, spouting, etc., and his trade is one of great dimensions. He established this business in February, 1890, and from the outset, his work has commanded the interest and attention of the trade, and of builders and architects, owing to its uniform excellence and the prompt and reliable manner in which it is executed. The works are located at 73 and 74 East Court street. They are of spacious dimensions, and the various departments are fully equipped with all the latest improved and best perfected machinery, tools and appliances, while a large number of skilled workmen are employed. The range of work executed comprises, in addition to the lines already mentioned, the manufacture of several specialties, such as dust collectors for mills, the fitting of hot-blast pipes, bar fixtures, the manufacture of Dr. Nixon's patent air tight galvanized cases or boxes for the treatment of consumptive patients, etc. General jobbing is also attended to, and repairing is promptly and satisfac-

torily executed. Mr. Laing is also the agent in this city for the sale of the Eoyntoo furcoacs. The telephone call of his office is 1428. Mr. Laing was born in Indianapolis. He is a member of the Order of Redmen, the U. V. L., G. A. R. and of the Caledonian Club.

#### I. CIENER.

The wholesale liquor trade is represented in Indianapolis by strong and flourishing houses, among whom none have a higher reputation for the excellence of its goods than that of Mr. I. Ciener, located at 167 West Washington street. The business, although established in the wholesale line as recently as 1892, has for one year been known as one of the most flourishing in the retail trade of any in the city. The stock is especially choice, Mr. Ciener being recognized as an authority upon all the details of the business. His specialty is fine Kentucky bourbons and Pennsylvania rye whiskeys, which are distilled by the most famous houses in the country. The stock is also choice and valuable in the way of liquors, wines, brandies, gins, rums, fruit brandies, cordials, bitters, cased liquors, etc., the best foreign and domestic goods being always on hand. Another department is devoted to fine cigars and tobacco, of the best brands, in which a large business is done. The premises, which comprise the ground floor and basement, are completely stocked, and the goods are arranged so as to show to excellent advantage. Mr. Ciener is a native of Hungary and came here direct nineteen years ago. He is well and favorably known throughout the community as a gentleman of the strictest integrity, whose honorable methods have changed occasional customers into permanent patrons of his house.

#### JOHN C. DUNN.

No business requires a more thorough knowledge of details than that which relates to the sanitary condition of our homes and public buildings. Of late years, this subject has received the careful attention of scientific men who make sanitary plumbing a specialty, and the perfection to which the science has been brought, is the best comment upon the intelligence which has been devoted to it. In this important business, together with gas fitting, Mr. John C. Dunn, 63 North Illinois street,

has achieved a well-earned reputation, and his establishment is recognized as the oldest and most reliable in the city. Mr. Dunn established his business in 1853, and during all this time has been untiring in his efforts to please, by superior work, the liberal and influential pat-



ronage enjoyed by him. The premises occupied by this house consists of two floors and basement, 18x145 feet in dimensions, constituting salesroom and workshops, the former being well stocked with a full line of plumbers' and gas fitters' supplies; the latter equipped with all necessary facilities for superior work. Every branch of the plumbing and gas fitting industry is here undertaken, a specialty being made of sanitary work. Estimates are furnished, and contracts made for the entire fitting of houses and buildings, and satisfaction is guaranteed in every instance, while charges are invariably based on a scale of extreme moderation. Mr. Dunn was employed by the State Board of Health to inspect the sanitary condition of the state house. He is a native of Kentucky, besides being a typical southern gentleman, and skilled exponent of his craft; is a prominent member of the Plumbers' Association. His telephone number is 632, and all calls are responded to with promptness.

**WILLIAM T. MARCY.**

Indianapolis is to be congratulated upon possessing one of the largest and finest jewelry establishments in the west, that of Mr. William T. Marcy, located at 38 West Washington street. The business was established thirty-seven years ago by McLean & Northrup. Mr. Marcy, the present proprietor, having had control of the business about seventeen years. He is a manufacturing jeweler of marked ability and skill, that, coupled with excellent taste and sound judgment, has developed for himself a trade of great magnitude among the best classes of people. The premises occupied by this business comprise one floor 24x120 feet in dimensions, with elegant fixtures and show-cases for displaying the superb stock (valued at from \$50,000 to \$75,000) always on hand. Mr. Marcy handles all the best movements of watches, foreign and American, and cases them in any desired style. He is the examiner for the Big 4 and the Monon railroad systems, a fact which reflects great credit on his reputation as a skilled watchmaker. Mr. Marcy employs a number of skilled workmen in the manufacturing department, and makes to order all kinds of jewelry, also Scottish sign pins, rings, etc., and does the finest engraving work in the city. His house has become famous on account of the excellence of the manufacturing work, and the neat, artistic and correct manner of repairing. This house is headquarters for diamonds of finest water, sapphires, rubies, emeralds, etc. Any style of stone placed in the most artistic setting. He also handles a complete line of solid gold and silver goods, as well as plated ware of all kinds; bronze and fine marble statues, clocks and watches of every description and kind. In short, the name of Marcy is a sure guarantee of a superior article, of latest design and finish. He also handles a full line of optical goods and opera glasses; also fills all prescription work from leading opticians. All work in this branch of the business is under the supervision of skilled workmen.

**TUCKER'S GLOVE STORE.**

A representative house dealing exclusively in gloves is that known as Tucker's Glove Store, located at 10 East Washington street. This business was founded in 1883 by its present proprietor, and at once developed a large and influential trade. The premises occupied comprise a spacious ground floor, 20x110 feet in area, provided with all facilities and modern conveniences. The store is very tastefully fitted up and handsomely appointed, and here are to be found gloves of every size, shape, shade, color and material, and in kid gloves any-

thing needed from a four-button to a thirty-button glove can be had, and at prices which cannot be duplicated elsewhere. This large stock of gloves and mitts is imported directly by this house, and is representative in delicacy of finish and style, of the best workmanship of European factories. There are among others represented here, the famous Berlin factory, 140 Oranien street; France is here in the shape of the product of the celebrated Alexandre, and others of the famous Grenoble artisans; Saxony pours from Chemnitz a line of goods for the ladies of Indianapolis to admire and wear, while Belgium sends from its capital city, Brussels, a class of goods that always commands attention for their quality. The sale of these first-class products occupies a large staff of assistants, and the trade extends throughout Indiana, Illinois, Iowa, Kansas, Kentucky and Ohio. Mr. Tucker constantly carries a stock of no less than 1,600 to 1,800 dozen pairs of gloves, and the trade is both wholesale and retail in character, and a large mail order business is transacted. Mr. Tucker who was born in Maine, and has resided in this city since 1864, is a prominent member of the Commercial Club, and most highly esteemed in both trade and social circles.

**BROWNING & SON.**

Unquestionably the oldest business of its kind in Indianapolis is that now owned and conducted by Mr. Robert C. Browning, pharmacist, at 15 W. Washington street, under the name and style of Browning & Son. The foundation of the business dates from 1844, when it was established by Mr. Robert Browning, and from 1863 to 1886 continued by Browning & Stone, subsequently by Browning & Son, and in 1891 came under the control of the present proprietor, son of the founder. The business, until 1891, was both wholesale and retail, and carried on at 7 and 9 East Washington street, when a removal was made to the premises now occupied, known as Apothecaries' Hall, which is conducted as a prescription pharmacy. The dimensions of the establishment are 18x120 feet, and embraces in its general complete appointment all the modern adjuncts of elegance and convenience. The laboratory is supplied with all requisite facilities for compounding the most difficult prescriptions and remedies, and the assortment of drugs, medicines and toilet articles is one of the best selected and in greater variety than any other establishment of its kind in Indianapolis. Thoroughly qualified prescription clerks are always in attendance, and medicines are compounded and dispensed with the greatest degree of accuracy and promptitude from pure, fresh drugs only. The pharmacy is largely and liberally pat-

ronized by the citizens and surrounding residents, and the general business is of the most prosperous aggregate. Mr. Browning, who was born in Indiana, is a graduate of the Philadelphia College of Pharmacy, class of '83, and is a vigilant and expert druggist, and a leading member of the pharmaceutical profession in this city. His establishment, Apothecaries' Hall, is the leading and largest in the city of its kind.

**CONNOR HARDWARE COMPANY.**

A store recently established in this city and doing a good business is that of the Connor Hardware Company. The business was established November 1, 1892, and from the outset, under the able management of Mr. C. S. Whalen, has been successful and a large trade built up. The premises occupied comprise two floors, each 20x130 feet in area, admirably arranged for the display of the stock and convenience for filling orders. The stock is full and complete in all departments, and comprises, besides builders' hardware, a general assortment of shelf goods, mechanics' tools, garden implements, etc. The assortment of shelf and builders' hardware is one of the largest in variety in the city, and every article sold by the company is guaranteed to be strictly as represented. The goods are all new and comprise the best productions of the most reputable manufacturers. The prices which obtain are just and reasonable, and trade is active and brisk. The sales department, on the ground floor, is tastefully fitted up and competent clerks are always in attendance. The location of the company, at 79 South Illinois street, is central and convenient for both the city and country. Mr. C. S. Whalen, the manager for the company, is a practical man to the business, and well known in the city. He was born in Indiana, and is a young man of energy and business acumen. Mr. Connor is a prominent member of the Builders' Exchange.

**F. L. WILMOT & CO.**

Indianapolis is every year becoming a more prominent manufacturing center and the trade of her old established houses is steadily increasing in magnitude and importance. Messrs. F. L. Wilmot & Co., manufacturing cofectioners, have, since the inauguration of the business in 1878, occupied a leading position in their line and are widely known for the superiority of their goods. Their premises comprise four floors and basements, each 25x100 feet in dimensions, at 62 South Pennsylvania street, and are completely equipped with the latest improved machinery and appliances known to the

business. The firm cater to the best class of trade and are noted for the purity and delicacy of their confectionery, glaces, creams, ices, etc., which are carefully prepared from the best materials, got up in the most approved style and are in great demand among high class retailers. They employ none but skilled workmen and have placed upon the market many new and popular delicacies in their line, which have secured a strong hold upon popular favor and have become staples with the trade. Their specialty is mixed confectionery in boxes, containing goods of high quality and attractive appearance. A full line of high grade imported and domestic cigars is also carried, which, as regards flavor, finish and cool, sweet smoking quality, are absolutely unsurpassed. The trade is always active and is rapidly increasing, especially throughout Indiana and Illinois, where the meritorious productions are greatly appreciated, and three traveling salesmen are kept constantly upon the road. The house also control a large city business, which keeps three active salesmen and several wagons always busy. In the office, factory and salesrooms, twenty-five skilled employes are required and every operation is performed under the personal supervision of the proprietors. The house has achieved an enviable reputation for manufacturing and handling goods that are exactly suited to the wants of the public, and the honorable methods in vogue and the enterprise and ability displayed in its management, have given it a foremost place among the establishments of its kind throughout the country.

#### CHARLES W. GORSUCH.

The development of the real estate market of Indianapolis is one of the best indications of the solid prosperity of the city, desirable property being more than ever before sought after as a remunerative and absolutely safe investment, and as a consequence the business is brisk and active. One of the most prominent of the operators in this line here is Mr. Charles W. Gorsuch, who also transacts a general loan and insurance brokerage business at 15 Virginia avenue. This house was established by Mr. Gorsuch sixteen years ago, and the development its business has since acquired is conclusive of the great practical knowledge and wide experience this gentleman has brought to bear in its management. Mr. Gorsuch has resided in this city since 1877, and during his career here he has been conspicuous in many important transactions, and has won the confidence and esteem of all having dealings with him. Mr. Gorsuch transacts a general real estate business, buying and selling houses, stores, lots, and land in the city and its vicinity, placing loans, negotiating mort-

gages, arranging transfers, collecting rents, and managing estates for non-residents and others. His keen appreciation of values, present and prospective, together with a large acquaintance of business men, render his services particularly valuable to parties dealing in realty. Mr. Gorsuch also represents the Concordia Fire Insurance Company of Milwaukee, and as a practical underwriter he offers substantial advantages and inducements to the public, including low rates and liberally drawn policies, while all losses sustained are equitably adjusted and promptly paid through his office. Mr. Gorsuch is a native of Maryland. The telephone call of his office is 508.

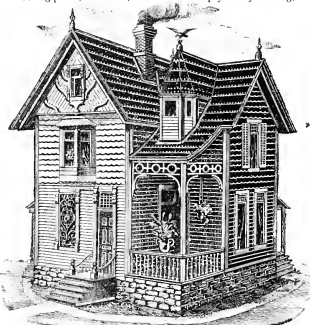
#### WM. KOTTEMAN.

One of the leading establishments handling furniture of all kinds is Mr. Wm. Kotteman, 91 East Washington street. The business was established a few doors below the present location by Mr. Kotteman ten years ago. The premises occupied comprise three floors and basement, 20x165 feet in dimensions. The store is well stocked in all of its departments, and no better line of goods can be purchased in the city on as easy terms. The stock comprises the finest as well as cheaper grades of furniture of all kinds from elegant parlor suites down to the homely though comfortable kitchen furniture. The stock also includes carpets, rugs, matings, oil cloths, lace curtains, window shades, draperies, etc., coal, wood and gasoline stoves, refrigerators, ice boxes, baby carriages, queensware, crockery, etc. In short, everything to be wished for in a first-class home can be found at Mr. Kotteman's establishment. His trade is among the wealthier citizens, and extends over the entire city. Unlike most furniture dealers, his business is almost wholly on a cash basis. Mr. Kotteman was born in Germany, but has resided in this city since 1860.

#### T. J. SMITHER.

The adaptability of gravel, composition and felt as cheap, substantial, durable roofing materials is very generally conceded. Among those actively engaged handling and dealing in this class of roofing material and furnishing estimates and entering into contracts for roofing buildings of all kinds is Mr. T. J. Smither, who has been established in the business since 1873 in his present location, 169 W. Maryland street, where he occupies premises 37x120 feet in dimensions, and a warehouse opposite 14x60 feet in area for storage of stock. Mr. Smither is well prepared and equipped to fill orders and contracts of any magnitude, and during his long successful business career has executed considerable work roofing factories, buildings, dwellings, depots, farm houses, barns, etc., throughout this section

of the state, and in every instance unbounded satisfaction has been expressed as to quality of material used and durability of the work. Mr. Smither is highly endorsed and recommended as a reliable business man, and his services as a roofer are in constant request. He keeps in his employ from sixteen to twenty hands, and carefully superintends all work intrusted to him. He is doing a large business and carries a heavy stock of roofing felt, roofing pitch, coal tar, two and three-ply ready roofing,



metal and other roof paints, plasters, teils, sheathing felts, asbestos, fire proof felt, straw boards, also resin, sized sheathing and roofing felts, and everything that belongs to this line of business. He is the largest dealer in roofing materials, and the best practical gravel and felt roofer in Indianapolis, and has always been successful and prosperous. He was born and raised in this city, and has always been popular and prominent as a business man and citizen. He served as a member of the city council in 1887, also on the Board of Aldermen, and is always active in promoting every enterprise that is for the benefit of this community. Mr. Smither is a prominent member of the Knights of Pythias.

### INDIANAPOLIS STEEL ROOFING AND CORRUGATING COMPANY.

Among the leading and representative establishments of its kind, special mention is due to the Indianapolis Steel Roofing and Corrugating Company, whose premises are centrally located in close proximity to large rolling mills, at 23 and 25 East South street. The company was organized and incorporated in 1889, with a paid-up capital of \$15,000, and under the able direction

S. D. NOEL, PRES'T & GEN'L MGR.



of Mr. S. D. Noel, as president and general manager, its business has grown and developed in the most satisfactory manner. The premises are of ample dimensions and have been completely equipped with all the latest improved machinery and appliances known to the trade. All corrugations are pressed with dies instead of being rolled in the old fashioned way, and facilities are at hand for corrugating the heaviest sheets used for building purposes. A complete stock of sheet iron and steel of all weights and sizes is carried, suitable for all purposes. The leading specialty is Noel's improved roll cap steel roofing, which is made of carefully selected clear steel, box annealed, which will stand the test of double seaming lengthwise of sheet. Self cap roofing in iron or steel and crimp roofing are also manufactured, together with weather boarding in iron or steel and corrugated iron for roofs, ceilings, awnings, etc., of all sizes. The iron clad paints, mixed ready for use, and the iron roofing cement made here, have become great favorites everywhere, as they will not crack or

scale off and are the most durable of any on the market. Steady employment is given to a force of skilled hands, and the trade which is very active, covers the whole of the United States. Mr. Noel was born in the Cumberland Valley, Pa., and is a master of all the details of his business, having had a long and valuable experience and is well acquainted with the wants of the trade. He is an active member of the Knights of Pythias and the Odd Fellows.

### JOHN RAUCH.

Every smoker in the city of Indianapolis knows by this time that the best 5 cent cigar to be obtained here is John Rauch's "Capital City," "Chess Club" and "Hoosier Poet." As a matter of fact nearly 3,000,000 of these cigars have been manufactured and sold by him each year since they were first introduced fifteen years ago. His brands do not degenerate, but always maintain the same high standard, and can be depended upon for a cool sweet smoke. Mr. Rauch began business in 1873, and his factory and salesroom, at 82 West Washington street, has come to be recognized as the headquarters for fine flavored cigars and tobaccos. His great 10 cent cigar "Hoosier Poet" is simply perfection. He carries a full stock of fancy smoking tobaccos, cigarettes, pipes and smokers' articles, and transacts a large jobbing trade with all parts of the state. Manufacturing and dealing in cigars is, however, his specialty, and in this department he employs a force of fifty expert cigar makers and assistants

### J. A. MURPHY & CO.

A firm of commanding influence in Indianapolis in the wholesale fruit and produce trade, is that of J. A. Murphy & Co., at 23 South Delaware. Messrs. J. A. and E. L. Murphy, the copartners, embarked in business in 1873, on Virginia avenue and in November, 1891, removed to the spacious commodious premises, 25x150 feet in area, now occupied, which are perfectly equipped and admirably adapted for the storage of stock and filling orders promptly. The trade of the house is very extensive not only locally but throughout the state. Messrs. Murphy & Co., carry a heavy stock at all times of the products of the farm, garden and orchard, and make a specialty of dealing in tropical fruits of every variety, berries and early vegetables and melons from the South, also poultry, creamery and dairy butter and eggs. They receive all their supplies direct from the best producing sources and can fill the largest orders without delay, while their quotations are always the lowest in the market. They deal in goods only of a superior quality which they guarantee as represented. The Messrs. Murphy have resided in Indianapolis many years. They are well and favorably known in commercial circles and their reputation has never been questioned. Among their references are the Indianapolis and the Indiana banks of this city and Bradstreet's Commercial Agency.

### H. W. SCIBIRD.

There is no branch of art which has made such rapid strides in so short a space of time as that of photography. The oldest established and foremost exponent of the art in Indianapolis is Mr. H. W. Scibird, whose studio is centrally located at 62½ East Washington street. Mr. Scibird has been engaged in the business for many years. In the early part of 1893, he purchased that of Mr. Axtell, at his present address. He has always enjoyed a most enviable reputation for his artistic productions, and his patronage is derived from all parts of the state. His premises are of ample dimensions, the reception room, parlor and office being very tasteful and pleasing in their furnishings. In the operating room are in use all the latest appliances and devices known to the photographic art, including the best of light accessories, plain and landscape, and other properties for backgrounds and effects. Mr. Scibird is prepared to execute photography in all its branches, and produces in all his work the best and most beautiful effects. Pictures are taken by the instantaneous process, and patrons thus secure accurate and perfect portraits. Copying and enlarging are neatly done and fin-

ished in all desirable styles, and special attention is given to outdoor work. Mr Scibird is ably assisted by his son, P. W. Scibird, and several skilled artists, and his prices are reasonable for first-class work. He is an accomplished master of his art, and a sound, reliable and successful business man.

#### J. M. RYDER.

Ranking among the wholesale houses of the best type, and whose reputation is widespread is that of Mr J. M. Ryder, wholesale dealer in wines, liquors, cigars and tobacco, located at 145 West Washington street, (telephone 1140). This flourishing business was established in 1886 by the present proprietor, at 77 Massachusetts avenue, and the business was entirely that of jobbing cigars and tobaccos. In 1891, Mr. Ryder removed to his present more commodious and eligible quarters, and the wholesale dealing in foreign and domestic wines and liquors was added to the business. The premises occupied comprise an entire main floor and basement, each 20x100 feet in dimensions; these are especially well arranged, and provided with every convenience and facility for the storage and handling of the very large, choice and carefully selected stock carried. The house handles and deals at wholesale in all the finest and best Bourbon, Pennsylvania and Maryland whiskies, which for purity and general excellence are not surpassed by any in the country. The choicest foreign and domestic wines, brandies, gins, rums, cordials, etc., are also dealt in, and a heavy stock of a superior class of goods is always carried. The cigar and tobacco department is replete with the finest selected brands of imported, Key West and domestic cigars, cut and plug smoking and chewing tobaccos, and he has now in stock 500,000 cigars, the sales amounting to 1,250,000 annually. It has always been the aim of Mr. Ryder to maintain the quality of his goods up to the highest standard of excellence, and the success which has crowned his efforts is evidenced by the firm hold these goods have obtained on the public taste, and the extensive demand created for them wherever introduced. Several traveling salesmen are employed, and the trade is widely diffused throughout all parts of Indiana. All orders are promptly filled with the greatest care, and invariably to the satisfaction of customers. Most moderate prices are charged, and the proprietor has acquired an enviable reputation for the liberality of his dealings. Mr. Ryder was born in Ohio, and has resided twelve years in Indianapolis, where he is deservedly popular in business and social circles.

#### HENLEY, EATON & CO.

A review of the leading representative business houses of Indianapolis would be incomplete without more than passing mention of the establishment of Messrs Henley, Eaton & Co., jobbers of hats, caps, gloves, straw goods, etc. The foundation of the house dates from 1886, when it was established by Henley & Price, and November, 1892, came under the control of the present firm. The premises occupied 120 and 122 South Meridian street, comprise three floors and basement, each 32x120 feet in area, neatly arranged and admirably fitted up with an especial adaptability for all purposes of the business. An extensive stock of goods is carried by the firm, the assortment being one of the largest and most complete to be found in the city. Only goods of a superior quality are handled, and the house has always been regarded as one of the most reliable in commercial circles. The trade is large, and comes from the states of Indiana, Illinois and Ohio, and each succeeding year is steadily growing in volume and importance. Six traveling salesmen are maintained on the road, and an efficient force of clerks employed in the house. All the members of the firm are representative business men, widely and popularly known in mercantile circles.

#### COMPTON & RICE.

To supply the inhabitants of a large city like Indianapolis with the necessary food products, is a business of ever expanding dimensions, and is well represented here by many firms of reliability and responsibility. In the front rank of such concerns, we find that of Messrs. Compton & Rice, dealers in fancy and staple groceries, at the corner of Massachusetts avenue and Delaware street. Although but one year has elapsed since these gentlemen, Messrs. S. M. Compton and George L. H. Rice, succeeded to the control of this business, which was founded by Messrs. Clue & Easterday, they have built up a large and flourishing trade. No concern of this kind in this section of Indianapolis maintains a better standing in the trade, and few, if any, have a more extensive business connection. The premises occupied comprise a 25x100 foot store, neatly appointed and handsomely fitted up, and presents a very attractive appearance. A heavy and carefully selected stock is constantly carried on hand, and includes a carefully selected assortment of pure, fresh teas, coffees and spices, condiments and table delicacies in great variety, canned goods, prepared cereals, the best brands of family flour, bakers' and laundry supplies, sugars, syrups and

molasses, also prime lard, hams, bacon, fish, vegetables, farm and dairy produce, fruits, etc. The house is conducted on strict business principles, and its management characterized by energy and sagacity, and all persons having dealings therewith are assured of finding the same entirely satisfactory. Messrs Compton & Rice are progressive and enterprising merchants and highly esteemed citizens. Mr. Compton is Quartermaster general of the State of Indiana, and has held this office since the inauguration of Governor Matthews.

#### HENDRICKSON, LEFLER & CO.

The leading house in the state of Indiana engaged in the important business of importing the latest styles of hats, caps, etc., is that of Messrs. Hendrickson, Lefler & Co. of 89 and 91 South Meridian street, Indianapolis. The business was established in 1880 by its present proprietors and has been steadily developed by them to its present large proportions upon the sound principles of equity. Three spacious floors and the basement, each 220x32 feet in dimensions, are utilized for business purposes, and the whole is completely filled with a large and choice assortment of the finest hats, caps, gloves and straw goods, both foreign and domestic, carefully selected, with a view to meeting the exact wants of the best class of trade. A specialty is made of the popular "Rex" hat, both soft and stiff, which is manufactured of the finest materials and is fashionable, dressy and durable. Another style, known as the "Aonex," which is made especially for the trade of this house, has become a great favorite in this section and is one of the best hats on the market to-day. The firm sell large numbers of these superior goods. Their stock in all departments will be found first-class as regards quality, in the height of the fashion and of the most varied character, while prices are always moderate. Besides a large city trade a most desirable patronage is enjoyed in all parts of Indiana and Illinois, and seven traveling salesmen are kept constantly upon the road. Mr. A. F. Hendrickson is a native of Indiana and is well known as an active and enterprising business man, whose executive ability has greatly contributed to placing his house in the front rank. Mr. C. W. Lefler was born in Pennsylvania, but has resided here for several years, enjoying the esteem of a wide circle of friends and acquaintances. The facilities of the firm are perfect, both for importing and jobbing, their connections influential, while their resources are ample for every demand that can be made.

**GRAND HOTEL.**

The people of Indianapolis may well be proud of the magnificent Grand Hotel, which is universally admitted to be one of the finest and most ably conducted in the country. This splendid house was first opened to the public in 1870 under the name of the Mason House, the present appellation being adopted six years later. In 1891 Mr. William Foor became its proprietor, succeeding Mr. George Pfingst, and in November, 1892, the



Grand Hotel Company was incorporated with a capital stock of \$200,000, since which time about \$30,000 has been expended in improvements. The officers of the company are: Mr. Robert G. Harseim, president; Mr. Fred. W. Bailey vice-president and secretary; Mr. Wm. Foor treasurer. Mr. Harseim is one of the leading manufacturers of the city. Mr. Bailey, although a young man, and with only a few years experience, has shown himself to be truly adapted for the business he has chosen. He is an active member of the Hotel Men's Mutual Benefit Association. Mr. Foor, the treasurer, is also the manager, which in itself insures success, as he is known among hotel men of the United States as an experienced and very popular manager. He is also fast associating himself with the business interests of

Indianapolis, and is now an active member of both the Commercial Club and Board of Trade. Will G. Elliott the best known and most popular clerk in the West, still retains the position of chief clerk, which he has so faithfully filled for the past eighteen years. The Grand is a five-story, handsome and substantial structure, having a frontage of 200 feet on Maryland, and of 350 on Illinois street. It is of elegant design, and it would be difficult to name another hotel so admirably constructed and fitted up for the comfort and convenience of guests. It contains 216 handsomely furnished and well ventilated sleeping apartments, affording accommodations for 500 guests. It is fitted up throughout with electric call bells and annunciators, electric lights, passenger elevators, etc., two dynamos on the premises supplying all the requisite power. There are reading and smoking rooms, bar and billiard rooms, barber shop and bath rooms, telegraph and typewriter offices, sample rooms for commercial travelers, etc., and the structure is absolutely fire-proof. The Ladies' ordinary has a seating capacity of fifty, and dining-room of 180. The cuisine is unsurpassed, every detail being carefully directed, so that patrons speak in the highest terms of this feature, in common with the other excellencies of the house. The Grand is but one and a half blocks from the Union

depot, and in the most central part of the city. The rates are from \$3 to \$5 per day. Mr. Foor is a member of the Commercial Club, and the Hotel Men's Association.

**INDIANA NATIONAL BANK.**

The leading financial institution of this city and state is the Indiana National Bank, which has won such an enviable reputation for the soundness and conservatism of its management. The bank dates its origin back to 1857 as the Indianapolis Branch of the Bank of the State of Indiana. On March 14 it was duly chartered under the Federal laws as the Indiana National Bank, Mr. George Tousey being the first president and Mr. D. E. Snyder the cashier. The bank was early recognized

as one of the great factors aiding in the development of the resources of the state, and has ever continued to wield a potent influence in the financial world. Mr. William Coughlen was elected president in 1872, serving until 1882, when he retired accepting the vice-presidency, while Mr. Volney T. Malott was elected president, most faithfully and successfully discharging the onerous duties devolving upon him. Mr. D. E. Snyder, the old cashier, was succeeded by Mr. D. M. Taylor. He was followed by Mr. W. E. Coffin, continuing until 1885, when the banks charter was renewed, and Mr. E. B. Porter became cashier. The best proof of the signal ability of the present officers is afforded by reference to the magnificent showing of the bank, which has resources of \$3,452,000, with a paid-up capital of \$300,000; it has a splendid surplus of \$500,000, besides an additional sum of over \$75,000 credited to undivided profits. The bank has always been the popular favorite with active business men, and has the accounts of our leading mercantile houses and manufacturers. Its lines of deposits float up to the great sum of \$2,531,357, and which includes no less than \$1,440,400 of individual deposits subject to check. It is also a United States depository, and federal disbursing officers keep their accounts here. The bank's loans and discounts average nearly \$2,000,000, thus insuring the large earnings for which this bank has ever been noted, and which accounts for its stock being at such a high premium. The bank transacts a general business, making a speciality of collections on all points, among its correspondents being the Importers and Traders' National Bank of New York, and the First National Bank of Chicago. The bank building is owned by President Malott, who was the bank's first teller. Mr. Malott is a capitalist of the highest standing, and has won a splendid reputation for his ability as a financier. He was one of the promoters of the Merchants' National Bank, and for some years was receiver for the Chicago & Atlantic railroad. He is an active member of the Board of Trade, and devotes personal attention to the affairs of the bank. Cashier Porter has been connected with the bank for the past fifteen years, and is a most popular and efficient bank officer. In every respect, the Indiana National Bank has proved itself the representative financial institution of this city, and bears favorable comparison with any bank elsewhere, both as to character of business, solid assets and ability of management.

**D. KREGELO, SON & IRVIN.**

The vocation of an undertaker is essentially a very delicate one, and it involves for its successful prosecution

tion peculiarly important qualifications, which comparatively few individuals possess, and it is only by long experience as well as natural aptitude that a man is enabled to discharge his duty in that relation to the entire and unqualified satisfaction of those most directly concerned. Among the prominent houses of the city, and we may add state, is that of Messrs. D. Kregelgo, Son & Irvin, of 97 North Illinois street. Mr. D. Kregelgo established the undertaking business on East Market street in 1868. After many successful and prosperous

DAVID KREGELGO  
JOHN GREGG  
ALBERT IRVIN  
STRICTLY FIRST CLASS  
UNDERTAKERS  
D. KREGELGO, SON & IRVIN  
7 N. ILLINOIS STREET  
ESTABLISHED 1868  
SPECIAL ATTENTION TO ABOVE NUMBERS

years, he was succeeded by his son, C. E. Kregelgo, who continued the old business for a number of years with credit to the Kregelgo name so well known in business. He has now retired, however, from the business entirely. After ten years retirement from active business, Mr. D. Kregelgo decided to again resume an active business life in order to successfully launch the bark of another and younger son, John L. Kregelgo, on the troubled seas of commercial activity. Accordingly, March, 1891, introduces them to the public under the old name of D. Kregelgo & Son in the present handsome quarters. After the retirement of C. E. Kregelgo from the business, they formed partnership with Albert Irvin, and the new firm name is D. Kregelgo, Son & Irvin. Mr. Irvin has been associated for eight years with C. E. Kregelgo, and is thoroughly competent to take charge of any branch of the business. Mr. Irvin was born in 1853 in Rush County, this state, studied law and was admitted to the bar in 1874, moved to this city in 1876, where he has resided ever since, except five years, which time was spent as head book-keeper of the Dorsey Machine Company, Milton, Ind. In 1875 he returned to this city and entered the establishment of C. E. Kregelgo, where he remained until above partnership was formed. They occupy two floors, one facing Illinois street and one on Ohio street. Also have attached elegant display and waiting rooms. The embalming department is unsurpassed in city or state. The morgue is under the care of efficient attendants who are ready day and night to receive and care for the silent visitor. The firm keeps on hand an elegant and elaborate line of caskets, coffins, shrouds, burial robes, trimmings and everything to be found in

a first-class undertaker's establishment. The firm employ a number of capable and experienced men adapted to the solemnity of the business, and are ready to answer calls day or night, the telephone number being 1154. Mr. D. Kregelgo was born in Maryland in 1818, left home when quite young to seek wealth and position in what was then the wild west. Walked from near Baltimore to Columbus, Ohio, remained there for a time, then proceeded in the same manner to Cincinnati, hence to Chicago, finally, drifted to Indianapolis in 1839. He built the first planing mill, started the first lumber yard, and now is at the head of the largest, oldest undertaking establishment in the state. It is such men as D. Kregelgo who make America the foremost country on the globe.

#### A. BABER & CO.

Indianapolis is well represented in every department of commercial activity by solid and reliable concerns, whose influence is widely felt in her financial growth and prosperity. An important and influential concern in this city is that of A. Baber & Co., commission salesmen of cattle, sheep and hogs, doing business in the Exchange Building at the Union Stock Yards. This firm commenced operations in 1880, and have since developed an important and extensive patronage throughout the cattle-raising sections of the country. The individual members of the firm are Adin Baber, J. B. Sedwick and E. Nichols. The firm sell on commission only, transacting a business amounting to between two and three millions of dollars annually, while they now carry on very extensive business relations with the mammoth packing houses of Knigan, Fletcher, Coffin & Co., and the Moore Packing Company of Indianapolis. Mr. Adin Baber was born in Illinois, where he still resides. He is an extensive cattle dealer and farmer in Edgar County, Illinois, and is at present connected with the First National Bank of Paris, Ill. Mr. J. B. Sedwick was born in Owen County, Illinois, and spent his boyhood days farming in Monroe County, Indiana. He has been a resident of Indianapolis twenty years, and has always been engaged in the stock business. Mr. E. Nichols was born in New York, and was for many years an extensive stock raiser and breeder. These gentlemen are among our most successful and respected business men, and highly esteemed in social and financial circles.

#### CHIEF MANUFACTURING COMPANY.

One of the most important and ably conducted of Indiana's industries is the Chief Manufacturing Company, manufacturers of the famous "Chief" self-feed rip saw, which is rapidly superseding all other makes, and is preferred by wood-workers everywhere. The factories are located at Colfax, Ind., where the company went into business in January, 1890, and has achieved a great success under the able, energetic guidance of Mr. Tee-guarden, the president, and Mr. D. Lanum, the manager and Indianapolis representative. The growing demands of the trade resulted in the company opening an office and salesroom in this city, centrally located at 192 South Illinois street. Here under Mr. Lanum's management is carried full lines of the Chief self-feed rip saws, and mill supplies of every description, specialties being made of circular saws, band saws, swages, files, saw gummings, concave saws, segment saws, wood pulleys, mill dogs, etc., while they are sole agents here for the Revere Rubber Belting, Bradford Leather Belting, etc. None but goods of the highest standard of excellence are carried here, while the prices are the lowest. As to the Chief self-feed rip saw, it saves more than 50 per cent of the labor required in hand feeding and gives most perfect results. It gauges accurately, feeds automatically at any rate of speed and runs true, even and with no waste of power. By using a Chief self-feeder the slabs generally thrown away can be cut into small dimension stock for which there is always a good market. The Chief self-feeder is the fastest, safest and handiest rip saw on the market, and the company has hosts of testimonials proving this. Mill men find they can saw from a quarter to a third more lumber with it. Those interested should send to Mr. Lanum for an illustrated catalogue. The company is also sole agents of the "Little Giant" variable feed for saw mills. It pays for itself in a few days in increasing the mill's capacity. All the "Chief" machines are produced from the very best materials, put together by experienced workmen. They are simple in construction, fully tested before leaving the shop and can be relied upon in every way to do the work intended. To progressive mill men they can be no further arguments required. They need the "Chief" self-feed rip saw, and with it can make more money than ever before. Mr. Lanum is one of the most popular and energetic business men in Indianapolis. He has secured to this city a large establishment—a headquarters for the products of this company, also for all kinds of mill supplies and outfits, and offers to the trade of the city and country at large, substantial inducements, both as to price and quality, nowhere else duplicated.

**ROBERT KELLER.**

The building occupied for the conducting of this business is a commodious two-story structure, 60x50 feet in area, at the northwest corner of East and Cornburn streets. There being no necessity for a detailed account of this stock, we will only mention the princi-

customers by a railway cash carrier. The trade is both wholesale and retail in character, and is not confined to the city, but comes from all the surrounding sections of country. Mr. Keller, who was born in Germany, has resided in Indianapolis since 1867, and throughout his business career has always been successful and prosperous. In 1889 he established a branch house at 159 and 161 Hadley avenue, West Indianapolis, and in 1890 built the splendid building he now occupies on East Street. Mr. Keller has always sustained a high reputation. He is president of the Progress Building and Loan Association, and a prominent member of the K. of P. He will shortly increase his facilities by erecting another large building adjoining the one now occupied.

while the Alabama and Seventh streets store is appointed as the First street store and is 20x55 feet in dimensions. All of these stores are very attractively arranged, and contain large and varied stocks, embracing pure, fresh drugs and chemicals, proprietary remedies of well-known merit, pharmaceutical preparations of Mr. Muhl's own superior production, toilet articles, perfumery, druggists' sundries, surgeons' and physicians' supplies, etc., supplemented by a choice line of imported and domestic cigars. A prominent specialty is made of the prescription department, physicians' formulae and family recipes being here compounded at any hour of the day or night with accuracy and precision. Mr. Muhl was born in Missouri, and formerly conducted a drug store on Broadway in St. Louis. He is a gentleman of great attainments in his profession, and he enjoys the respect and esteem of both the lay and professional public.

**EVANS LINED OIL WORKS.**

Indianapolis is a busy city and almost any line of industry is represented here. An important establishment, and the oldest and leading in its line, is the Evans Lined Oil Works, where are manufactured raw and boiled lined oil and oil cake. The foundation of these works dates from 1864, when they were established on South Delaware street by Mr. I. P. Evans & Co. In 1885 the premises were entirely destroyed by fire, and immediately after the premises now occupied on Michigan street, on the line of the Belt Railroad were built, and have since been utilized for manufacturing purposes. In 1887 the present company was organized and incorporated under the laws of the state, with Mr. Joseph K. Evans president and Wm. R. Evans secretary and treasurer, who were members of the original firm. The ground occupied is four acres in extent, and the buildings three in number, one, two and three stories high, are substantially constructed of brick and have a floor space of 37,500 square feet. Steam power is employed, and the latest improved special machinery, presses, etc., in use, the daily capacity of the works being 1,500 bushels of seeds. Connected with the works is an elevator of 150,000 bushels capacity. It is ninety feet high and contains bins of from twenty-eight to forty-five feet deep, and admirably equipped with machinery operated by steam power. At these works, oil is extracted by pressure and chemical processes, and is always of a uniform quality and superior in every respect. The brands are standard on the market and the oils always in active demand by the trade. An immense quantity of oil cake and meal is also produced, which is

**S. MUHL.**

From the very earliest ages the art of preparing the compounds that arrest and remove pain and heal the sick has been regarded as among the highest human functions, and thus it is that so much interest and im-

portance attach to the calling of the druggist in our own day. Among the leading and most reliable members of the pharmaceutical profession in this city may be named Mr. S. Muhl, who is a prominent member of the State Pharmaceutical Association, the Marion County Drug Association and the Inter-State League. Mr. M. Muhl established himself in business at the corner of Illinois and First streets in 1875, and in 1886 opened a branch store at the corner of Alabama and Seventh streets, and in 1890 one at the corner of Illinois and Thirteenth streets. The store at Illinois and First streets has dimensions of 20x60 feet, and is tastefully fitted up with modern cherry fixtures; the Illinois and Thirteenth streets store has five ash fixtures and is 18x50 in area,

pal kept on sale in the five departments; for instance, staple and fancy dry goods, notions, millinery, also silks and dress fabrics, worsteds and wooleens, boots and shoes in all the new styles for men, women, misses and children form a feature of considerable importance. Following these in order are the grocery and meat departments which is particularly full and complete. The department in which ladies and misses cloaks are displayed, present an attractive appearance, likewise the clothing department which contains a valuable assortment of fine and medium garments for men and boys. There is also a department for the sale of flour, feed, hay, straw, etc. Eighteen clerks are employed in the store, who are assisted in their operations of waiting on



sold to stock raisers and farmers and shipped to the Atlantic seaboard cities for export. Messrs. Joseph R. and Wm. R. Evans were both born in Warren County, Ohio, and have resided in Indianapolis for a period of thirty years. They are well known in commercial and financial circles, and are prominent members of the Board of Trade and Commercial Club. The office of the company is suite 28 Indiana Trust Company Building, corner Washington street and Virginia avenue.

#### L. C. THOMPSON.

A leading and important industry in Indianapolis is that in which Mr. L. C. Thompson is engaged, that of manufacturing office and special furniture work, turned mouldings, etc. The business was established in November, 1888, by the Thompson Bros., and in 1891 came under the control of the present proprietor, who was one of the original firm. The premises utilized consists of a large yard and a two-story mill building, 60x75 feet in area, perfectly fitted up and equipped with the latest improved wood-working machinery, driven by a sixty horse-power steam engine and a boiler 14x60 feet, also a capacious steamer for steaming lumber before being sent to the drying house. From forty to fifty skilled hands are employed in the different departments, all of whom are under the immediate supervision of Mr. Thompson, the proprietor. An immense stock of material, comprising all kinds of hard woods is kept in the storage yard and orders for turned mouldings, furniture frames of walnut and other woods, also office, bank and store fixtures are manufactured at the shortest notice. Dimension stock is cut to order and large orders are filled from furniture manufacturers, sewing machine companies, organ builders, etc., in the East, and a fine trade is also done with the local cabinet makers and upholsterers. Mr. Thompson is a native of Burlington, Iowa, and has resided in Indianapolis for a period of sixteen years, five of which he was superintendent of the mills of D. E. Stone & Co. He embarked in business with his brother in 1888, and since it has been under his sole ownership and control he has enjoyed a career of uninterrupted prosperity and established a splendid trade of the most substantial character. He is a prominent member of the Commercial Club. The location of the mill at 293 and 295 Christian avenue is central and convenient and every facility is enjoyed for conducting business operations on a large scale.

#### L. S. STOCKMAN.

The onerous duties connected with the proper execution of the profession of druggist call for a man with more than ordinary attainments and ability. The drug business of Indianapolis is carried on by men of enterprise and high attainments, of whom the subject of this sketch, Mr. L. S. Stockman, is a worthy representative. Mr. Stockman was born in Lawrenceburg, Ind., and has resided in this city since 1881. He has had fourteen years practical experience as a pharmacist, five of which were spent in the employ of Mr. J. M. Scott, of this city. In 1887 Mr. Stockman embarked in business on his own account, and has since met with flattering success, such as is justly due to his professional ability and business sagacity. His pharmacy is centrally located at 251 North Illinois street. It is 29x60 feet in dimensions, neat and attractive, freely fitted throughout, and handy and convenient in every particular. His stock comprises pure drugs, medicines, chemicals, physicians' supplies, the standard proprietary and patent medicines, toilet articles, etc., which are carefully selected for their purity and general standard of excellence. Mr. Stockman makes a prominent specialty of his prescription department, in which the greatest care, skill and accuracy are the salient features, and all orders are promptly attended to. The telephone call is 1025, and the pharmacy is open at all hours. Mr. Stockman is a member of the Marion County Pharmaceutical Association, also of the State Pharmaceutical Association, and the Inter-State League. He is a Knight of Pythias.

#### AMERICAN LOUNGE COMPANY.

A leading concern in its special line in Indianapolis to which we call attention is the American Lounge Company, manufacturers of single and bed lounges, couches, etc., located at 16, 18 and 20 Fayette street. This company was incorporated in March, 1893, under the laws of Indiana, with a capital of \$30,000. Although but an extremely limited period of time has since intervened, the business of the house has already assumed large proportions, and its products are in great demand by the better class of trade throughout New England, Ohio, Indiana, Pennsylvania, Michigan, Illinois and other states. The American Lounge Company is developing strictly on the basis of merit, the goods manufactured by it in every way maintaining the lead for style, durability and elegance of finish. The factory is a two-story frame structure, having a frontage of 80 feet by a depth of 150 feet. It is a model establishment of its kind, affording employment to an average force of

thirty skilled hands. A perfect system of organization is maintained, both partners bringing to bear the widest experience. Mr. Jos. W. Connolly, the president, having been for twelve years connected with the house of Mr. Thos. Madden, while Mr. Thos. D. Scott, who fills the office of secretary and treasurer, was formerly of Thos. D. Scott & Co., who sold out to the United States Lounge Company. The American Lounge Company is especially qualified to give satisfaction, and has before it prospects of the most favorable character. Messrs. Scott & Connolly are members of the Commercial Club.

#### THE STATE BANK OF INDIANA.

The importance of Indianapolis as a great monetary center is forcibly indicated by her flourishing financial institutions, and the need of still further banking facilities, resulted in the organization and incorporation on Jan. 1, 1893, of the State Bank of Indiana, with a paid-up capital of \$200,000, and as the result of the first day's business, it had resources of \$331,207, with individual deposits amounting to \$121,811, a splendid showing. The banks location is considered the most desirable in town, being in the Bates House, corner of Washington and Illinois streets. The fixtures are elegant, while the counting room has tile floor, electric lights, steam heat, etc. There are large burglar and fire-proof vaults, and every convenience and safeguard are at command. A general banking business is transacted. A specialty is made of collections on all points, the bank chain of correspondents, including the Fourth National and Madison Square banks in New York; the Banker's National Bank, Chicago; American Trust and Savings Bank, Chicago; Fourth National Bank, Cincinnati; American Exchange Bank, St. Louis, etc. The bank has the benefit of able and conservative guidance. Mr. Sterling R. Holt, the president, is one of the best known capitalists and financiers in the state. With his thorough knowledge of monetary affairs, and giving close personal attention to his duties, the bank has a head in whom the public universally bestows the utmost confidence. The vice-president, also, Mr. Winfield T. Durbin, is specially qualified for the performance of his duties, while in Mr. James R. Henry, the bank has a cashier of widest range of experience and signal ability. He has had twenty-four years active connection with banking, and was formerly a member of the banking house of Montgomery & Henry of Gosport, Ind. To those needing banking facilities, we confidently recommend to open an account with this thriving and conservatively conducted institution, which has before it a career of ever-widening usefulness and prosperity.

**INDIANA SUSPENDER COMPANY.**

A representative manufacturing concern, and the only one of its kind in Indiana, is the Indiana Suspenders Company, manufacturers of fine suspenders, at 20 South Alabama street, in this city. This business was established by Mr. H. Cohen on February 1, 1893, and although but a very brief period of time has since intervened, a trade has already been built up which extends to all parts of the United States, and which necessitates the employment of six traveling salesmen. The goods manufactured by Mr. Cohen have gained a wide celebrity for their superior quality of materials and fine workmanship, and wherever introduced command a ready sale. The premises utilized for factory purposes comprise a recently erected brick structure, having two floors and a basement, and being 25x60 feet in dimensions. They are fully equipped with every modern convenience and appliance for the rapid production of the specialties of the house, and the output is large. Eighteen skilled operators are steadily employed. The company manufacture medium grade and fine silk suspenders, and fill orders for the trade at lowest figures and on short notice. Mr. Cohen was born in this city and was formerly engaged in mercantile pursuits in Texas for thirteen years. He is popular in trade circles, and his financial standing and reliability are of the very highest. Mr. Cohen will remove in July, 1893, to more eligible quarters, at 77 South Meridian street, where he will occupy a three-story brick building, 25x200 feet, and will add to his business a full line of gents' furnishings and notions.

**JOHN D. GAULD.**

This flourishing business was established in 1886 by its present proprietor, who is a native of Pictou County, Nova Scotia, Canada, and has had more than thirty years' experience in the business, being for a number of years previous to engaging in his present undertaking connected with the wholesale drug house of Ward Brothers, in this city. Mr. Gauld's store, at 301 Indiana avenue, is spacious, commodious and admirably adapted for the purposes of the business. It is fully equipped, including a finely appointed department, especially fitted for the prompt and accurate compounding of physicians' prescriptions and family recipes, in which none but properly qualified assistants are engaged, and only such generally accepted standard drugs as the preparations of Squibb, Merch and others equally well-known European and American chemists are used. The stock

embraces a full assortment of absolutely pure and fresh drugs and chemicals, extracts, tinctures and pharmaceutical compounds of Mr. Gauld's own superior production. All proprietary remedies of well-known merit and reputation, the latest novelties in druggists' fancy goods, toilet articles, perfumery, etc., fine stationery, popular brands of foreign and domestic cigars, pure wines and liquors for medicinal purposes, surgeons' and physicians' requisites, druggists' sundries and everything usually found in a well regulated drug store. Order, system and neatness are to be observed everywhere; polite service is accorded patrons by intelligent assistants, and prices are always just and moderate. Mr. Gauld is a member of the Knights of Pythias, Calceonian Club, Marion County Drug Association and the Inter-State League. He is an enterprising, industrious business man, thorough, exact and reliable in his profession, and highly respected by all with whom he has business relations.

**ORIGINAL MISFIT CLOTHING PARLORS.**

The clothing trade has assumed very great proportions in every part of the United States, and the opportunities that are offered to the public of obtaining fine and comfortable garments, are such as they never enjoyed before. This is especially the case in our large cities, where misfit clothing parlors are operated. Misfits and uncalled for clothing are garments made by tailors, which either did not fit or were uncalled for. To the tailors these goods are almost a total loss, and the proprietors of misfit clothing parlors secure them at less than the cost of the material, enabling them to sell them again at half, and often less than half the original measured price. The leading house of this kind in Indianapolis is the Original Misfit Clothing Parlor of Mr. A. C. Arusthal, at 35 North Illinois street, in the Young Men's Christian Association Building. It was established in 1889 by Mr. Arusthal, and has from the start become the recipient of a first-class and fashionable patronage. It is the only house of the kind in the city, and its garments are in great demand by all classes of our citizens. The stock carried embraces full lines of merchant tailor suits in all styles, colors and shades, cutaways and sacks, fine Prince Albert suits, overcoats in chinchilla, kerseys, elysians, montaignaires, meltons, silk and satin lined, pants, vests, etc., all sold at less than half their original cost. Alterations to improve their fit are made free of charge, and every garment is warranted to be exactly as represented. Mr. Arusthal is a popular and progressive merchant, and his financial responsibility is of the highest.

**W. E. McMILLIN.**

The pharmacy of Mr. W. E. McMillin, at 152 East Washington street, is in all respects a well appointed first-class place, one of the foremost establishments of the kind in Indianapolis, and receives a very fine patronage. The business was founded in 1891 by Dr. C. M. Harold, to whom Mr. McMillin succeeded in the early part of the present year. Physicians' prescriptions and family recipes are here compounded from absolutely pure and fresh ingredients, in the most careful and accurate manner, the proprietor exercising close personal supervision over the laboratory. The pharmacy is in a very central and eligible location, immediately east of the Court House, and has a frontage of 20 feet by a depth of 100. It is very attractively fitted up with large plate glass display windows, show cases and cabinets, the display being particularly tasteful, and two qualified assistants are in attendance. A notable feature of the establishment is the massive double soda water fountain, which was put up in at a cost of \$1,400. The stock is both large and complete, and includes carefully selected drugs, medicines and chemicals of every description, extracts, essences, spices, seeds, herbs, roots, barks and kindred products, all the standard proprietary remedies, pure medicinal wines, liquors and mineral waters, toilet articles, perfumery, fancy soaps, sponges, chamois skins, and a great variety of pharmaceutical specialties, imported and domestic cigars, etc. Prescriptions are a specialty, and night bells call receive immediate response. Mr. McMillin is a graduate of the Louisville College of Pharmacy, and has had 12 years' experience in medicine, four years of which was spent in Illinois, complying with all the requirements of the law in that state. He is a Knight of Pythias. Born in Charleston, Ind., he has resided in this city but a short time, and is rapidly gaining a well deserved popularity.

**Geo. MANNFELD.**

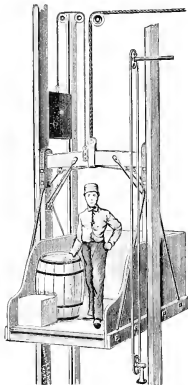
One of the most popular clothiers, merchant tailors and dealers in gentlemen's furnishing goods in the city is Mr. Geo. Mannfeld, who has had quite an extended experience in the business. The splendid establishment, of which he is now the head, was founded as long ago as 1849 by Bauer & Goepfer. In 1862 the firm of F. Goepfer & Co. was formed, Mr. Mannfeld being the Co. The firm continued the business until 1876, and were succeeded by Goepfer & Mannfeld. Mr. Goepfer died in 1882, when the business came under the sole control of Mr. Mannfeld, who is one of the best known merchant tailors in the city. The premises occupied at 17 East Washington street are 20x120 feet in dimensions,

and arranged with an especial adaptability for all purposes of the business. An immense stock of goods is carried, comprising new style, fashionably cut, fine clothing for men's, boys' and children's wear; also a full line of furnishing goods, including all the novelties. The merchant tailoring department is a special feature of the establishment, and here is displayed an elegant assortment of fine worsteds and woolsens of the best European and American production. Mr. Mannfeld gives his personal attention to custom work, and is untiring in his endeavors to please. He enjoys a fine patronage, and as he is moderate in his prices his business steadily increases annually. Mr. Mannfeld, who was born in Germany, has resided in Indianapolis many years, and is popular and prominent as a business man and citizen.

#### O. R. OLSEN.

The Indianapolis Bolt and Machine Works, located on Kentucky avenue, 122 to 130, have dimensions of 200 feet in depth by 300 feet frontage on Georgia street, and extend up to the Big Four track, having a switch of its own. The proprietor, Mr. O. R. Olsen, came to America some twenty-five years ago, and having no friends or relatives, but a will to work and a thorough practical knowledge of his trade, he went to work as a machinist for the small sum of 75 cents per day, and, owing to the excellency of his work, soon found himself to the front. He afterward started a small business of his own which rapidly developed into a good paying business and a partner was admitted, but, as is often the case, the partner soon owned the whole business, and Mr. Olsen was left with nothing but his reputation as a first-class mechanic. Six years ago, with the assistance of his son, he became established again, and to-day he employs over one hundred of the best and most skilled mechanics in the country, and the secret of his success is due to the fact that he employs only the best skilled labor, and always pays the highest prices. The output of the factory is shipped by the car-load to all parts of the country. One of the specialties manufactured by Mr. Olsen is his patent freight elevator, and though the patent is only two months old, this elevator is now running in some fifty of the most prominent manufactories in this city, and a large force of skilled mechanics are steadily employed in putting them up. Another splendid machine manufactured here is the Excelsior Machine, which is plain and strongly built, and they are shipped

from New York to the Gulf of Mexico, and the Olsen Excelsior Machine can be seen to-day in almost every state in the Union. All kinds of machinery used in the manufacture of encaustic tiles or plain floor tiling is also made here, and Mr. Olsen is so widely known in this line of manufacture that he employs several expert



hands in making presses, or dies, which are shipped all over the country. Besides the above mentioned, all kinds of new improved machinery are made to order, pulleys, shafting, bangers, etc., which are sold by the car load, and nothing leaves the factory without being fully guaranteed. The bolt department is an extensive part of the works. Bolts are made by the car load and turned out by the hundred thousands. Frequently a

car load of iron will be unloaded one day and shipped the next day as finished bolts. Nearly all the machines used in this department are the inventions of Mr. Olsen, and this, together with his thorough practical knowledge and liberal advertising has made him the self-made man he is to-day.

#### F. H. RUPERT.

The leading headquarters in this city for artistic, well made and thoroughly reliable furniture, as well as for carpets, stoves and kindred goods for household use is the establishment of Mr. F. H. Rupert, located at 59 West Washington street, a half square west of the trans-



fer car. The house dates its inception back to 1888, and its record has been one of continuous and uninterrupted success. Its popularity has increased with the lapse of years, and it is to-day one of the most frequented stores of its kind in this section of the city. The business was founded in 1888 by Mr. Wilcox and F. H. Rupert, the former assigning his interest therein in 1889 to R. Rupert, when the firm of F. H. Rupert & Co. was formed. Jan. 1, 1893, Mr. F. H. Rupert became sole proprietor. In the management of this enterprise, he has shown his eminent fitness to conduct the affairs of a large establishment with profit to himself and the most complete satisfaction to the public. The premises occupied comprise four floors and basement of a building, 25x95 feet in dimensions. The salesrooms are stocked with an extensive and splendid assortment of household furniture of every description, in the finest upholstery as well as of plainer appearance, stoves and ranges, carpets, oil cloths, rugs of all sizes, colors and quality, and other household specialties, all of which are sold at lowest possible prices. The trade is exclusively direct with the consumer, and covers all parts of the state. Mr. Rupert is a native of Richmond, Ind., and has resided in this city since 1881. He is a Knight of Pythias, and is highly esteemed by all who know him.

**O. A. KEELY.**

Of late years much attention has been given to the artistic decorations of fireplaces, and the splendid work in this direction executed by Mr. O. A. Keely is highly commended and admired. Mr. Keely is a gentleman possessing most excellent taste and judgment, and has



brought out many new and attractive designs, and during the three years he has been established in business in this city has filled many orders, and achieved a wide reputation. He is located at 61 Massachusetts avenue and 122-124 East New York street where he occupies the ground floor of a building 25x100 feet, also the ground floor of the adjoining building, 25x70 feet, which forms a handsome double store and affords every convenience for the display

of the splendid goods kept on sale, comprising wood mantels of the latest artistic design, mantel fixtures, geometrical tile hearths, wainscoting of all patterns, fireplaces, brass goods highly ornamented, etc. The stock is one of the largest to its line to be seen in the city, and new styles and designs are constantly being added. Estimates are furnished by Mr. Keely and all work carried through to completion without delay. Mr. Keely is a native of this city, was educated at De Pauw University, and was formerly money order clerk in the post office. He is a thorough-going young business man of energy and enterprise, and is achieving success by deserving it. He is a prominent member of the Commercial Club.

**F. E. WOLCOTT.**

Among the many pharmacies in Indianapolis it is safe to say that none are better managed and conducted than that of Mr. F. E. Wolcott, located at the corner of New York and Bright streets. The foundation of the establishment dates from 1886, when it was inaugurated by its present proprietor at Connersville, in this state. In 1889 the business in Connersville was disposed of and Mr. Wolcott removed to Indianapolis, and a large and influential patronage was soon developed. Mr. Wolcott is a practical and experienced gentleman, who has had a most thorough training to his important profes-

sion. The location of the store is very desirable, and every facility and convenience is at hand for all purposes of the business. The establishment is elaborately finished with modern fixtures, and has an elegant soda fountain, from which the choicest fruit syrups are dispensed. There is a special department for the accurate compounding of physicians' prescriptions and family recipes, and this is done at all hours. The stock embraces everything in the line of pure and fresh drugs and chemicals, extracts, tinctures and pharmaceutical compounds of Mr. Wolcott's own superior production, including Wolcott's Pulmonary Balsam and Anti-Constitution Remedy, the Economy Headache Tablet, all proprietary remedies of acknowledged merit, the latest novelties in druggists' fancy goods, toilet articles of every description, perfumery, physicians' and surgeons' requisites, druggists' sundries, etc. Order and system prevail, and polite and intelligent assistants serve patrons promptly. Mr. Wolcott was born in Fulton County, Ohio, and has resided in this city since 1889. He is a member of the Marion County Drug Association, Indiana Pharmaceutical Association, and the Inter-State League. He is a gentleman of culture refinement and the highest integrity, and is highly esteemed in all circles. The telephone call of the store is 536.

**FIDELITY BUILDING AND SAVINGS UNION.**

Building and loan associations, when honestly and intelligently managed, have long been recognized as providing a means, both safe and profitable, of investing small sums of money, thus enabling persons of limited incomes to secure homes on more favorable terms than could be obtained through any other recognized method. In connection with these remarks we desire to make special reference in this review to the progressive and reliable Fidelity Building and Savings Union, whose home office is located in this city, in Rooms 45, 46, 47, 48, 49 and 50 of the Vance Block. It was chartered under the laws of Indiana, December 31, 1889, with an authorized loan fund of \$50,000,000, divided into shares of \$100 each. It has since achieved a marked success, and to-day has a membership of some 12,000, owners of over \$5,000,000 in shares. It closed the year 1892 with \$661,555 of loans in force, secured by \$1,443,764 41 of mortgaged and stock values. It also has over 400 local boards. There can be no loss to its members. The funds are only loaned on ample first mortgage real estate on the stock of the Union,

while all its officers who handle money deposit bonds for the proper execution of their functions with the auditor of the state. The following gentlemen, widely and favorably known for their prudence, ability, and just methods, constitute the board of directors. Harvey M. La Follette, J. B. Patten, O. Z. Hubbell, Ira J. Chase, Charles E. Morse, C. F. Mosier, A. M. Sweezy, James R. Henry, Edward J. Robison, J. H. Slater, George W. Combs, C. M. Young, and I. P. Leyden. The officers are: Harvey M. La Follette, president; J. H. Slater, vice-president; E. J. Robison, secretary; C. F. Mosier, treasurer, and O. Z. Hubbell, attorney.

**GEORGE W. KILLINGER.**

One of the best known representative designers and manufacturers of store, office and bar fixtures in this city is that of Mr. Geo. W. Killinger, who has been identified with the business many years, and established it on his own account at his present location corner of Missouri and Court streets, in 1882. The ground occupied is 50x90 feet in extent, and the factory building, 20x60 feet, and warehouse on opposite corner, 50x80 feet in dimensions. The factory is perfectly equipped with special machinery and appliances, and a force of from twenty to twenty-five experts are employed. Mr. Killinger manufactures to order handsome store, office and bar fixtures, and as a cold storage architect and refrigerator builder he has achieved a widespread reputation. His work is all of a superior quality, substantial and durable while the styles and designs are new and original. He manufactures refrigerators for keeping lager beer, etc., cool and fresh, also for butchers and dealers in meats which are fitted up handsomely in French and Belgian plate glass and highly ornamented. He is a direct importer of French and Belgian plain and beveled mirrors, and can supply any demand at the shortest notice, and he always has a full and complete assortment of all sizes in stock. Mr. Killinger during his business career has filled many orders and contracts, and among the many well-known saloons he has fitted up is that of Wm. Loeper on Alabama street; Eberts on West Washington street; Fred. Liechtenamer and Jacob Opp in Peru and Herman Irvitz in Alexandria, Ind., and many others, besides many fine, attractive stores, offices, meat markets, etc. Mr. Killinger is a native of Indianapolis, has always resided here, and is well and prominently known. He is a Royal Arch Mason, and popular in all business and social circles.

## THE FASHION.

In the trade in footwear we find that it is becoming popular to make a specialty of handling only particular makes in certain establishments, and in others to devote particular attention to the wants of a special class of patrons. Indianapolis possesses one of the only three stores in the United States which are exclusively engaged in handling ladies', misses' and children's fine shoes,



viz: The Fashion, at 10 North Pennsylvania street, of which Mr. J. C. Hart is proprietor. Mr. Hart founded this flourishing house in 1886 at 75 East Washington street. His business at once assumed great proportions and in 1887 he removed to more commodious quarters, at 23 on the same thoroughfare. Here he remained during five years, and on April 14, 1892, he took possession of the premises now occupied by him. The store is 18x40 feet in dimensions. The furnishings are in the best taste and nothing has been neglected that can promote the comfort and convenience of patrons. Mr. Hart at all times carries a heavy and carefully selected assortment of shoes, etc., for ladies, misses and children. These are representative of the best American manufacturers, and are to be here obtained in all styles, sizes, shapes and widths. Every pair is warranted to be perfect, alike as to material, fit, make and finish, while popular prices prevail. The fashion is popular headquarters with the *elite* and *bon-ton* of Indianapolis society. Mr. Hart is a native of this state. He is a Knight of Pythias.

## C. J. TRUEMPER.

A leading manufacturing house in this city deserving of special mention is that of Mr. C. J. Truemper, successor to G. W. Hill & Co., at 330 to 336 South East street. There are few business men more popular than Mr. Truemper, and he is conducting large operations, manufacturing regalia society goods, theatrical goods awnings, etc., at both wholesale and retail. He occupies for the purpose of his business, a two-story brick and frame building, 50x130 feet in dimensions, equipped with special machinery operated by a six horse-power steam engine, forty skilled hands being employed. Mr. Truemper manufactures all kinds of

regalia, paraphernalia, theater and society goods, costumes, and deals in lodge supplies for Odd Fellows, Masons, Druids, Knights of Pythias, A. O. U. Workmen, making a specialty of degree and team outfits for Improved Order of Red Men, also fishermen, hunters, tourists, encampment and reunion supplies. He also manufactures awnings, tents and flags by steam power, and is the inventor and patentee of Truemper's ventilating awning, patented in 1883 and 1893. He also makes a special business of decorating interior and exterior of buildings and halls with flags, banners, bunting, etc., and is the only practical public decorator in the state of Indiana. Among the buildings in this city he made to appear handsome are the Post Office, Thompson Hall, Bates House, State House, K. of P. Hall, Mozart Hall, Propelia Hall, Court House, and did the decorating for Horticultural Hall at the World's Fair Grounds at Chicago. Mr. Truemper is also the inventor and patentee of Truemper's Patent Self Acting Shade Roller which is highly indorsed and recommended. He furnishes tents to camping parties, also flags and bunting for decorative purposes, and carpet covers, canvas for dancing floors and street canopies for weddings, receptions and parties, and conducts a large business as a jobber in all widths and weights of duck and awning makers' supplies. Mr. Truemper, who was born in Germany, has resided in Indianapolis twenty years, and is widely known and popular. He is a member of a number of societies and orders, among which are the K. of P. uniform rank, Red Men, Elks, Taroverein, Floral and others.

## H. C. RAFFENSPERGER.

One of the most popular druggists in the section of the city in which he is located is Mr. H. C. Raffensperger, who for the past seven years has been conducting a splendid, flourishing business at the southwest corner of East and South streets. Mr. Raffensperger has had an experience compounding and dispensing medicines extending over a period of twenty-five years, and is fully acquainted with the properties and values of drugs and medicines. His handsome, attractive store is a model of neatness. It is fitted up tastefully and complete in all appointments, and has dimensions of 20x60 feet. Mr. Raffensperger always keeps a full stock of all kinds of drugs, chemicals, pharmaceutical specialties, patent medicines, also toilet and fancy articles, surgical appliances, supplies for the sick room and druggists' sundries. The prescription laboratory is provided with all the modern adjuncts of utility and convenience to insure accuracy and promptitude, and physicians' orders are prepared and medicines

dispensed at all hours by competent assistants. Mr. Raffensperger who was born in York, Pa., has resided in Indianapolis for some time, since early youth. He is a courteous gentleman, very popular in professional and social circles. He is a prominent member of the Marion County Drug Association, a director of the Plymouth Building and Loan Association, a 32d degree Mason, Mystic Shrine, also of the Knights Templar and the K. of P. A conspicuous feature of Mr. Raffensperger's popular pharmacy is a superb soda fountain from which delicious soda with pure fruit syrups is drawn.

## EMPIRE THEATER.

Indianapolis is most assuredly keeping pace with the demands of modern times for costly and well-equipped places of amusement, and we have to-day a theater which is second to none in the country for the beauty of its interior decorations and furnishings, and the employment of all modern conveniences and improvements. We refer to the Empire Theater, which closed its inaugural season about the middle of May, and will reopen August 15, 1893. This handsome structure was erected last summer by Messrs. Jungclaus & Schumacker at a cost of nearly \$70,000, capital being furnished by the Hecks Opera House Company of Cincinnati, and the architectural designs by Oscar Cobb, the well known theatrical architect of Chicago. The house opened on Labor Day last, and business during the entire season has been phenomenal. The seating capacity of the theatre is in the neighborhood of 2,100, with a stage 35 feet deep and 85 feet wide. Ample means have been provided for the public in case of fire, there being twenty-two exits, and this theater is conceded on all sides to be the safest and most popular amusement resort in the city. It is located at the corner of Wabash and Delaware streets, convenient to all the hotels and street car lines. The house is heated by steam, and supplied with a large number of electric lamps, and is acknowledged to be as complete in all its appointments and conveniences as modern ingenuity and skill can devise. The theater is under the personal direction of Mr. James E. Feeney, assisted by Mr. Charles Zimmerman, while Mr. Harry Thompson has charge of the treasury department. Under the management of so able and experienced executive staff we prophesy a future career of abundant prosperity and success for the Empire Theater, and believe the efforts put forth to meet the approbation of the public will, as in the past, meet with the hearty support and patronage of our citizens.

**GEO. J. MAROTT.**

The wholesale and retail establishments of Indianapolis in all lines of trade compare very favorably with those of any other city of its size in the country, and in some lines they excel all others in the United States. This may truthfully be said of the magnificent footwear emporium of Mr. Geo. J. Marott, located at 26 and 28 E. Washington street, which it is needless to say is regarded with pride by all our citizens. The ground floor and basement are utilized for business purposes, and the

ceiling is frescoed in the most artistic style and rows of incandescent electric lights are placed along the cornice and these with the 130 incandescent lights hanging from the ceiling, cause the establishment at night to assume a marvelously beautiful appearance. The furniture is of the most elaborate and comfortable kind, the settees and opera chairs being richly upholstered, and the footstools of the latest design, being finished and upholstered in equally elegant style. Everything that can add to the attractiveness of the place or conduce to the



palatial and splendid appearance of the former with its twenty foot ceiling and mirrors and plate glass show windows with mirrored canopy tops, amaze the stranger, and impress him with the remarkable spirit of enterprise everywhere apparent. The decorations are in oak finely finished, and the shelving which extends from floor to ceiling and runs the whole length of the store, 120 feet, convey some idea of the enormous stock, averaging about 35,000 pair and valued at over \$60,000, always carried. The center pillars are completely cased in mirrors, reflecting the elegant surroundings, and the

comfort of patrons or facilitate the transaction of business, has been installed. The stock comprises footwear of all the latest styles for ladies, gents, misses, youths and children, and is complete in every department. Mr. Marott is a direct importer of ladies' satin, silk, Russian and Austria slippers of the most artistic appearance and the finest workmanship. He is a thorough master of the business in all details, its having served as a clerk in his father's shoe store for several years before inaugurating his present establishment in 1885, and as he is personally conversant with the requirements of the best class of trade,

he has every qualification for success in his fundamental line of trade. A large wholesale as well as retail business is transacted covering the city and state, and the mail order system has been called into requisition throughout the central and western states. Mr. Marott is a native of London, England, and came to the United States eighteen years ago. He is still a young man, yet by his exceptional business ability, his sterling integrity and enterprise, he has placed himself at the head of the largest retail house of its kind to be found in the whole of the United States.

**ELI LILLY & CO.**

No department of commercial enterprise in Indianapolis is of more direct value and importance to the community at large than that in which the practical manufacturing chemist brings to bear his professional skill and experience. In this connection the attention of the reader is directed to the representative Indianapolis concern, known as Eli Lilly & Co., pharmaceutical chemists, whose magnificent laboratory and offices are located at 132 to 140 East McCarty street in this city. This extensive and prosperous business was established in an humble way in 1876 by Mr. Eli Lilly, and occupied a small room, 18x36 feet in dimensions, in the rear of where now stands the new Commercial Club Building, and who conducted it until 1881, when it was incorporated under the laws of Indiana with a capital stock of \$160,000. The executive officers are Mr. Eli Lilly, president, who is also president of the Commercial Club, one of the governors of the Board of Trade and is also prominently identified with numerous other local interests; Mr. Jas. E. Lilly, vice-president; Mr. Evan F. Lilly, secretary and treasurer; Mr. Josiah K. Lilly, superintendent. These gentlemen have had great experience in this line and hold a very prominent position, while they possess in a high degree the expert professional skill requisite for the chemical composition of their highly endorsed pharmaceutical preparations. They have developed an extensive, influential and permanent patronage, not only with the wholesale and retail drug trade, but also with the medical profession, with which no house stands in better favor, owing to the purity, reliability, quality and general excellence of their different chemical specialties and preparations. Their immense trade covers the United States, Canada, and Europe. It is one of the largest houses in the United States. They have a London office and employ in this city 130 assistants, a branch house at Kansas City, which is their Western supply depot, and it carries a larger pharmaceutical stock than any house west of the Mississippi river. All the manufacturing is done at the Indianapolis laboratory. The ever increasing business of the house caused the company to remove from the original location to larger quarters at 36 South Meridian street, and finally in 1881 to their present premises, which were enlarged in 1885, and now cover an area of 85,000 square feet in floor space. The equipment of this vast establishment is perfect. There are two main buildings, each 40x180 feet, including four stories and basement, connected by a central building containing the general offices. There are thirty-two manufacturing departments, besides the stock, bottling, wrapping, order, shipping and storage departments, each a model

of perfect system and management. The company maintains its own machine shops, manufacturing its own appliances for making preparations, all their lithographing, publishing and printing also being done on the premises. A large dynamo plant feeds 300 electric lights, the place being heated by steam and the water supplied from the company's own works. The offices are elegant and luxurious, fitted up elaborately in massive antique oak. Besides there is a magnificently stocked library, a department of analysis, assay and chemical research, a herbarium, a department of microscopy and botany and a museum of materia medica. They manufacture fluid extracts, powdered and solid extracts, concentrations, abstracts, gelatin-coated pills, also sugar-coated, pink granules, digestive ferments, veterinary hypodermic tablets, elixirs, compressed lozenges and tablets, hypodermic tablets, wines, tablet triturates, standard tinctures, granulated drugs, effervescent salts—ever thing in fact demanded in the trade. The specialties are succus alterius, anti-syphilitic and alterative; elixir purgans, cathartic and laxative; pil aphrodisiaca, glycoles for constipation, garbarin to disguise quinine, caf-acetanilid, antipyretic, anodyne and hypnotic. All preparations bearing the name of Eli Lilly & Company are accepted by the trade as standard articles, possessing all the qualities claimed for them by the company. The highest standard of purity and excellence is maintained throughout, quality being the first consideration of this great house which has built up an enormous trade and an enviable reputation based upon the most enduring of foundations.

#### THE INDIANA FARMERS' SAVINGS AND LOAN ASSOCIATION.

One of the most flourishing and useful financial corporations in this state is "The Indiana Farmers' Savings and Loan Association" of Ft Wayne, Ind., organized only in November, 1892, and has already secured a membership running into the thousands. The plan of this association is the most profitable for its members ever devised. It gives them the largest returns that are legitimately possible, and secures to borrowers, loans to any amount, at only 4 per cent. The association shares can be subscribed for in amounts to suit, each share representing a paid-up value of \$100. By the six and a half year plan, 70 cents a month is paid for seventy-eight months, or less, according to maturity, making the total investment only \$55.60 to secure \$100. The ten year plan requires a payment of only 40 cents a month, making the total investment but \$49. Every member is entitled to a loan at rates which cannot be

obtained elsewhere. This association will lend at 4 per cent, and repayments can be made monthly, quarterly, semi-annually or annually. To the wage-earner or farmer, this association is safer and more profitable than any savings bank. It issues paid-up stock worth at maturing \$100, for \$50 a share, and pays 8 per cent interest on same semi-annually, matures in about sixty-five months if not drawn out. The officers are all well known and responsible citizens as follows: President, Mr. Pleasant Bond, general agent for the Penn Mutual Life; vice-president, Mr. George W. Stubbs, attorney and farmer; secretary and treasurer, Mr. John B. Hann, the well known real estate agent and contractor; attorneys, Messrs. Urnston & Warrum, and appraisers, Messrs. William C. Smock, ex-county clerk, Henry W. Redpath, M. D., and Howard Smock, merchant. The money is loaned at 4 per cent per annum, and all mortgages taken by the association are non-negotiable, offering absolute protection to the stockholders. The officers and advisory board are men of the highest standing, and those seeking a loan or desiring to accumulate their savings in the most profitable manner, should communicate with the secretary, Mr. Hann. Stock has been taken and paid-up, and Prof. Garvie, who examined the books, satisfied himself of the plan as being the best.

#### BRINK & HOHL.

A leading and popular firm of merchant tailors in Indianapolis is that of Messrs. Brink & Hohl, whose place of business is at 27 Virginia avenue. Although young men, Messrs. Louis H. Brink and Albert C. Hohl have had an extensive, practical experience, and enjoy an excellent reputation for the high character of their goods and workmanship. They have a professional reputation which is not confined to any particular section of the city, and which ranks them among the lead-

ing exponents of the art. They formed their present copartnership in 1892, and at once took a prominent place in the trade, the work turned out from their establishment soon attracting attention on account of its uniform excellence in every particular. With Messrs. Brink & Hohl tailoring is not a mere trade, it is an art, and they take the same pride in turning out good work as does the painter or sculptor. No careless work is



sent out by them. Special pains are always taken even with the smallest details. The same care shown in the execution of the work is displayed in the selection of materials. The firm import their own goods, and have always the latest patterns in stock. Every attention is given to the cutting and fitting of wearing apparel, which is done under the immediate supervision of the partners, and they number among their regular customers many of our leading citizens. The premises utilized are 30x100 feet in dimensions, neatly fitted up, and present a very attractive appearance.

**THE HUBER MANUFACTURING COMPANY.**

Farm engines and threshers in this progressive age have reached a high state of perfection. Skill and science have been used to make them what they are today, and among the various kinds on the market it is safe to say that none combine all the merits and advantages of the engines and threshers manufactured by the Huber Manufacturing Company, whose extensive plant is at Marion in this state. The company was incorporated in 1875. Its officers are all well-known representative, substantial business men. The president is Mr. E. Huber, an inventor and founder of the business; A. J. Brackett, vice-president; S. E. Barlow, treasurer, and E. Durfee, secretary. The capital stock is \$500,000, all paid in, and the company is conducting business upon a sound substantial basis. Thirteen acres of ground are owned and occupied by the company, and sixteen large buildings located thereon, perfectly equipped with special machinery and appliances for manufacturing purposes, also storage and warehouses and lumber yards afford every convenience and bring into requisition the services of 600 skilled artisans. The railroad facilities are also of a superior character. The company manufacture the world famous new Huber traction, standard and semi-portable or skid engines and the new Huber threshers, which possess many merits peculiar to themselves, and have never failed to demonstrate their efficiency and superiority wherever introduced. They are made of the very best materials, accurately and carefully put together, and warranted as represented in every respect. As an evidence of the popularity of the engines and separators, we desire to say that the number made and sold in 1891 reached 1,200 engines and 10,000 separators and that in the state of Indiana alone 123 engines were disposed of and 147 separators. This is a splendid showing and at once a guarantee that they are the best machines of the kind on the market. Branch houses and agencies have been established in all parts of the West and South, and in Indiana there are eighty-three local agencies. The branch in this city is in charge of Mr. H. A. Davis as manager, a live wide-awake business man of standing in the community. His office and warehouse, a corrugated iron structure, 36x50 feet, is at 78 South Tennessee street, where he has a large stock of engines and threshers, also repairs attachments and parts. A native of Constantine, Mich., Mr. Davis has resided in Indianapolis since 1889, and is one of the leading agricultural machine men in the city. He is popularly known and an active member of the K. of P. He employs traveling salesmen on the road, a number of workmen in the warehouse, and by his energy and enterprise has built up a large trade.

**CHARLES E. DUVAL.**

Indianapolis has several mercantile establishments which compare favorably with anything of the kind either in New York or Chicago, and among the number is that of Mr. Charles E. Duvall, wholesale and retail dealer in draperies of all kinds, silk and lace curtains, oriental rugs, portieres, window shades, etc. The business was established three years ago by Mr. Duvall, who

**CHARLES E. DUVAL.**

is the recognized authority in this branch of trade, and who has had not only an unusually wide range of practical experience, but has manifested the soundest judgment and correct taste in the gathering together of this magnificent stock. Mr. Duvall was for twenty-five years with Mr. Roll in the carpet trade, and thus possesses a wide circle of influential connections. His store is conveniently located at 44 North Illinois street, and is thus but a few doors north of the Bates House and the fashionable thoroughfare of the city. The premises, which are 100 feet in depth, are most elaborately and artistically fitted up and decorated, being draped with all styles and patterns of the various goods, producing a most ele-

gant effect. The show window is "a dream" of artistic taste, while the interior is equally attractive in its every detail. In draperies and the richest fabrics of the loom for decorative purposes, he carries a complete and very valuable stock, gathered from all quarters of the globe. The Orient, Turkey, Italy and France, while in finest grades of East Indian and Turkish rugs, Japanese goods, etc., no such stock as this has ever before been shown west of New York, and the buyer, Mr. Grigganbeims, is now in Yokohama. This is acknowledged to be the headquarters here for matting, linoleum and oil cloth, window shades of all kinds, including store shades, to order. In connection with this Mr. Duvall shows a variety of beautiful patterns of parquet flooring, wood carpet, fret and grille work, etc., acting as agent for John W. Boughton, of Philadelphia, Pa., the oldest house engaged in this business, all of which he is prepared to lay at most moderate prices. He has just taken an \$800 contract for the drapery and grille work for the private residence of Mr. Frankie. Mr. Duvall has had nearly thirty years experience in the difficult work of fine house furnishing, and can make many highly valuable suggestions to customers. He is prepared to contract for and undertake the entire furnishing of houses, insuring harmonious treatment, and the introduction of draperies, rugs and furniture that will match the mural decorations. The leading citizens of Indianapolis and of the state are found among his permanent customers, while he has developed a flourishing wholesale trade. Importing direct as he does from Japan, India, France and the East, he has the rarest and most stylish goods, those of intrinsic value, both as to materials and artistic treatment, and is fully prepared to offer substantial inducements as to price and quality, which cannot be duplicated elsewhere. Mr. Duvall was born in this city and is one of her most respected business men, an active member of the Commercial Club and a merchant whose enterprise has secured to Indianapolis an establishment without a duplicate west of New York.

**LOUIS G. DESCHLER.**

The difficulty of obtaining a first-class cigar is one that the citizens of Indianapolis need never fear as long as they have such excellent smokers' emporiums as that of Mr. Louis G. Deschler, which are the leading repre-



sentative cigar stores in the city. They are three in number, and are respectively located at 51 North Pennsylvania street, 68 West Washington street, and in the Bates House Rotunda; they were opened, on different dates, the latest established being the first mentioned, in July, 1892, having been in the Bates House fifteen years. Mr. Deschler, although still but a young man, being only twenty-seven years of age, has had an extended and practical experience in the cigar trade, and by his urbane and courteous manner, has made hosts of friends and secured a large and permanent patronage. He has achieved a great and deserving success, having from the start made it an undeviating rule to handle only the finest goods in every grade. His establishments are noted as headquarters, both with wholesale and retail trade, for strictly first-class reliable cigars, which are preferred in the future after one trial. Mr. Deschler has the handsomest stores in Indianapolis. They are models in every way, and are fitted up with Russian leather covered divans, light oak fixtures, marble and hardwood mantels, electric lights, open fireplaces, and all conveniences that can enhance the pleasures of the consumer of the weed. Mr. Deschler is a direct importer of fine Havana and Key West cigars, while he has always in stock the choicest brands of American manufacturers. He makes a specialty of box trade, and hundreds of our leading citizens are among his regular customers.

#### THE AMERICAN INSTALLMENT COMPANY.

The introduction of what are known as installment goods houses has proved of inestimable value to all householders of limited means. Among the leading concerns whose operations are very extensive and whose branch stores and agencies are to be found in all the principal cities of the United States is The American Installment Company, importers, jobbers and dealers in household specialties. This flourishing company was incorporated under the laws of Ohio in July, 1892, with a capital of \$100,000. Its head office is in Columbus, Ohio, and its executive officers are Messrs. P. H. Cooney, president, and O. E. D. Barrow, secretary. The Indianapolis branch was opened in 1892 and has since been under the able and enterprising management of Mr. G. W. Beeler, a gentleman eminently fitted for his responsible position. He has built up a large and steadily increasing business, which necessitates the employment of some thirty agents in this city and its suburbs. The premises are at 29 Virginia avenue, 18x 100 feet in dimensions and the stock carried is very large, including all kinds of household specialties such as rugs, clocks, wringers, lace and chenille curtains, pictures, albums, and general house furnishings, which

are sold on the installment plan. The company are exclusive agents for the celebrated Stone wringer throughout the United States, and they do a large jobbing trade. Mr. Beeler is a native of Marion County, Ind., and has been a resident of this city for the past fifteen years. He is a member of the I. O. O. F., and a popular and much esteemed citizen. Mr. Beeler represented the Adams Company for nine years. He located their store at Hartford, Conn., and was manager there for six and one-half years.

#### WM. ARCHDEACON.

Prominent in this city is the house of Wm. Archdeacon, manufacturer and dealer in pickles, vinegars, mustards, catsups, etc., whose office, factory and warehouses are located at 284 West Washington street. Mr. Archdeacon established his business in 1881, being the leader in introducing many important specialties to the market which have been received with great favor and have since come into general use. The whole of a commodious structure, three stories and basement in height and 35x300 feet in dimensions, is utilized for business purposes. The best known methods are invariably followed, the steam process which is so generally used finding no favor here, and all packing, bottling, etc., being done by hand. As a consequence the productions of the house are known the world over as being of the highest grade and of the most delicious flavor, while their condition, no matter how great the distance, is simply perfect. The specialties are stuffed Spanish mangoes, Boston chow chow, Auntie Hull's Chili sauce and Tomato catsup, Archdeacon's Sugar Coloring and Archdeacon's Fumee for use with Bologna and other sausages. These articles are prepared according to special recipes from the finest ingredients and are popular favorites wherever introduced. Pickles of every description are prepared here in the best known style and delicacies such as spiced pigs' feet and tripe, whole or cut, are cooked tender and cured with fine herbs and white wine vinegar, while grated horse radish is ground fresh every day and the finest Indiana home-made maple syrup and rock candy syrup are always kept in stock. A full assortment of everything coming under this general heading in bottles, barrels or kegs is carried and a very large and flourishing trade is transacted. Mr. Archdeacon is a native of New Jersey and when quite young he went to New York city and some years after to Chicago, where he was in the employ of the Kingan Packing Company. He is an expert in the details of his business and having a personal acquaintance with the best classes of the trade he is enabled to exactly suit their requirements in the most efficient way. The telephone call is 325.

#### L. S. AYRES & CO.

The fact, that Indianapolis permanently maintains the lead as the great jobbing and retail dry goods center of Indiana reflects the utmost credit upon her leading merchants in this line, whose palatial stores replete with all foreign and domestic goods are the admiration of all, while the well-known names of their proprietors are the best guarantee of the excellence and extent of the stock and the honorable and liberal manner in which they conduct their business. In this connection, the house of Messrs. L. S. Ayres & Co. holds a representative position. The proprietor, Mr. L. S. Ayres, ranks among our most enterprising merchants. In fact, there is no one possessed of a more intimate, direct and practical acquaintance with every detail of the dry and fancy goods trade. Mr. Ayres has introduced many improved methods since he commenced business twenty-one years ago, and knowing exactly as he does what the great public want, he has never hesitated or pursued a wavering policy, but has placed his business in a position to understand precisely what is required, and how much of any given line of staple or new goods will meet the demands of the trade. He occupies a very large and handsome store at 33, 35 and 37 West Washington street, consisting of three floors and basement, each having a depth of 195 feet and a breadth of 50 feet. The immense space thus placed at his command is every inch utilized to the best advantage, this being recognized as the easiest place in town to shop in. Mr. Ayres has direct representatives abroad, and is among the first to secure and import all the seasonable novelties in dry and fancy goods. In the domestic market he exercises the same wise discrimination and keen activity. His enormous stock contains all the new lines of silk, both black and colored, satins and velvets, dress fabrics in all shades and textures, cloaks and suits, cotton and white goods, linens and sheetings, all kinds of hosiery and underwear, laces, ribbons, embroideries, gloves, umbrellas, handkerchiefs, bijouterie, bric-a-brac, etc. The assortment in all departments being most complete and desirable. Polite and attentive salesmen and salesladies are here to promptly wait upon every customer, and some idea of the business transacted may be formed when we state that more than 175 hands are employed. The high reputation of the firm is so familiar to the general public that further comment on our part would be superfluous. Mr. Ayres has here in Indianapolis reared a thoroughly representative establishment, harmonious in all its parts, an emporium that shows what can be accomplished with brains, capital and integrity.

**M K FATOUT & SONS.**

The oldest and best known contractor and builder in Indianapolis is unquestionably Mr. M. K. Fatout, who has been established in business for a period of forty years, and in that time erected many buildings and residences in this city and vicinity. In 1883 he built the planing mill now occupied, and has since given his attention to getting out material for building purposes. His



sons Warren and Ansel Fatout were given an interest in the business in 1890 and 1893 respectively, since when the operations have been extended. The mill building and yards cover half a city block, and every convenience is at hand for business purposes, including railroad facilities by means of the Bee Line and the L. E. & Western railroads, with which the premises are connected by a side track. The mill building is three stories and 68x160 feet in area, and is fitted up with the latest improved wood working machinery driven by a 175 horse-power steam engine, and special appliances, and brings into requisition the services of sixty workmen proficient in their respective branches. Adjoining the mill is a spacious warehouse for the storage of manufactured stock. Messrs. M. K. Fatout & Sons manufacture a general line of wood for builders' uses, including pine and hard wood flooring, wainscoting, ceiling, brackets, mouldings, newel posts, balusters, and sash, doors and blinds, and deal in all kinds of lumber. The trade is widely diffused throughout the whole country and steadily increases in volume and importance. The location of the planing mill at 443 to 463 East St. Clair street, the warehouse and lumber yard at corner Oxford street and Bee Line railroad, is central and convenient and admirably adapted for meeting the demands of the trade. Mr. M. K. Fatout is prominently known in

business and financial circles, and is one of the oldest members of the Builders' Exchange. His sons, Warren and Ansel Fatout were born in this city, and are progressive, enterprising thorough going business men. The former is a member of the Commercial Club, while the latter is a stockholder in several well-known organizations of the same kind. The firm is one of the leading and largest in this special line of business in the city, and is equipped to fill contracts and orders of any magnitude at the shortest notice. Telephone 677.

**INDIANA DENTAL COLLEGE.**

An institution of which the city of Indianapolis may well be proud, and one which to-day is well known not only in this but foreign countries, is the Indiana Dental College. During the fourteen years since its establishment, this institution has steadily grown and developed, until to-day it ranks among the most successful dental colleges in the land. It has a faculty composed of gentlemen well known in the dental profession throughout the country, who in their respective departments are fully equipped to impart that knowledge to the student which amply qualifies him for the responsible duties of his chosen profession. The officers at present consist of S. B. Brown, M. D., D. D., S., president; W. L. Hesikell, D. D., S., vice-president; M. Wells, D. D., S., treasurer and J. E. Cravens, D. D., S., secretary. The regular curriculum of the college requires that in each day three hours shall be devoted to lectures and recitations, and four hours to laboratory and clinical work, while during eight weeks of each term, two hours each day are spent in the dissecting room. The college is located at 19½ North Pennsylvania street, and occupies the entire third and fourth floors of the building, consisting of large and well ventilated rooms. The average attendance at the present time is ninety regular students and these come from all parts of the United States and Canada. The charges are certainly most reasonable. The total cost of a complete course of three years' and graduation is only \$325 or \$100 a term, and parents and guardians can rest assured that pupils obtaining a diploma from the Indiana Dental College go forth into the world with all the knowledge of the profession obtainable, until practical experience has ripened and developed what has already been acquired.

**T. K. IGOE & CO.**

A reliable and prosperous house in this city, whose transactions and correct business methods have placed it in the foremost rank of the trade is that of Messrs.

T. K. Igoe & Co., wholesale and retail dealers in fine cigars, tobaccos and smokers' articles, located at 2 East Washington street. This business was founded in 1883 by Mr. V. R. Jose, who was succeeded in November, 1892, by the present proprietors, Messrs. Trustin K. Igoe and Frederick W. Baugher, who are natives of Indiana. The premises utilized comprise a main floor, having dimensions of 40x50 feet. Here will be found a full line of the best grades of Havana and domestic cigars, smoking and chewing tobaccos, cigarettes and smokers' articles generally. The house imports direct, and has influential connections, which enable it to procure the best goods, which are offered to patrons at very moderate prices. They do a large retail and box trade, and handle all the most famous brands. All goods purchased from this firm are guaranteed to maintain the highest standard of excellence in every respect, and are unrivaled for flavor, fragrance and uniformed quality. Messrs. T. K. Igoe & Co. are highly esteemed in trade circles for their integrity, and their patronage is steadily increasing in the city and its vicinity. The telephone call of the house is 1073. They also carry a full line of national playing cards, which includes all the best brands.

**THE GREAT ATLANTIC AND PACIFIC TEA COMPANY.**

There is no concern in the United States or Canada, which can surpass in importance and magnitude. The Great Atlantic and Pacific Tea Company, whose headquarters are at 85 and 37 Vesey street, New York, and whose 200 branch stores are distributed throughout the country. The company are the largest importers and distributors of teas and coffees and spices in the world, and the largest manufacturers of condensed milk and pure baking powders in the country. The plant for the production of the two last mentioned articles is located at Northville, Mich. The milk is made from the finest cream obtained from the best breed of Jersey cows. The teas and coffees are imported direct from the leading sources of supply to New York, whence daily shipments are made to each agency. The coffees are roasted at headquarters, the plant there having a capacity of 40,000 pounds daily, while thousands of pounds of spice are ground. Two stores are operated in this city, one at 20 West Washington street, the other at 164 East Washington street. Both are under the management of Mr. J. A. Thummel. Eighteen salesmen are employed, and five wagons are in constant service. The respective dimensions of the stores are 18x110, and 20x60 feet, they are handsomely fitted up and appointed, and pre-

sent an unusually attractive appearance. The coffee is ground here fresh every day, and the superior quality of the goods, combined with the extraordinary low prices have secured a patronage which is derived from all classes.

#### EFROYMSON & WOLF.

No more remarkable success has been attained during recent years in Indianapolis than is evinced in the history of that popular dry goods house known as the "Star Store," located at 194 and 196 West Washington street, of which Messrs. Efroymsen & Wolf are the proprietors. The business was established in 1888 on the present site, the premises being only one-quarter of their present dimensions, and in two years the trade had grown so rapidly as to necessitate the addition of 3,000 square feet of floor space to the east room, also a large addition was erected by them in the summer of 1892. Two floors and the basement, with an area of 10,000 square feet comprise the premises, which are owned by the firm, and have been beautifully fitted up and supplied with all modern conveniences, such as the cash carrier system, etc. On the ground floor is to be found a most complete line of dress goods, such as silks, satins, velvets, cashmeres, Henriettes, fine broadcloths, chevots etc., linens, sheetings, towelings, white goods, ladies' underwear, hosiery, embroideries, laces, ruchings, ladies' and gents' furnishings of all kinds, notions, boots and shoes, and in the rear is the cloak and millinery department. On the second floor is the wholesale and jobbing department, in which the trade extends over the whole of Indiana. A staff of twenty-two salesmen and salesladies is employed. Messrs. Efroymsen & Wolf are both natives of Indiana, and are smart, active and able young business men who deserve the highest praise for the success which has attended their well directed efforts.

#### CHAS. J. KUHN.

Among the finest and best patronized wholesale and retail groceries in Indianapolis, is that of Mr. Chas. J. Kuhn, located at 47 and 49 North Illinois street. Having founded this business in 1878, Mr. Kuhn from the start gained an enduring hold on popular favor and built up

an excellent trade. The secret of his prosperity is not far to seek, however, conducting the house on sound business principles, thoroughly responsible in his dealings, and being withal a man of sagacity, energy and experience, it is but in the nature of things that he should have attained the full measure of success that has attended his well directed efforts. He handles nothing but thoroughly reliable first-class goods, is strictly upright in his dealings and extremely courteous to his patrons and attentive in meeting their requirements. The store is 50x100 feet in dimensions, and is perfectly adapted for the purposes of the business. It is fitted up with all conveniences and facilities for the storage and display of the vast and carefully selected stock, while ten assistants are employed. The assortment comprises fine teas and coffees of all kinds, pure spices, condiments and table delicacies, imported and domestic sugars, syrups and molasses, choice dairy butter, cheese and eggs, the finest brands of family flour and prepared cereals, canned goods, vegetables and fruits, etc. All orders are filled promptly and at lowest market prices. Mr. Kuhn is a gentleman of push and judicious enterprise and stands deservedly high in the esteem of all who know him.

#### GEM STEAM LAUNDRY.

One of the oldest and most popular laundries in this city is that known as the "Gem," with which for promptness, reliability and excellent service no other compares. The Gem Laundry was established in 1877 by W. H. Reed, and in 1890 came under the control of Mr. Logan C. Scholl, who has since conducted it in a manner greatly redounding to his credit. The work turned out is of a superior character, while moderate prices prevail. For a period of fifty years, the business was carried on at 38 and 40 Kentucky avenue, and in 1892, the premises now occupied at 37 and 39 Indiana avenue were erected, and have since been utilized. The building is substantially built of brick, three stories high, and has dimensions of 40x200 feet. The laundry is equipped in every respect with the latest improved machinery, including mangles, washing and ironing machines, also a twenty-five horse-

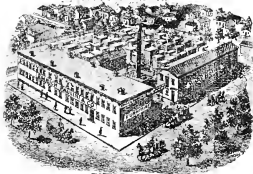
power steam engine and large boilers and all appliances, and employment is given to thirty-five skilled hands. Hotel and family laundry, and also laundering for the trade is done in the most expeditious manner; transient work is a specialty, and particular care and attention is exercised that all laundry work leaves the establishment without flaw or blemish. The capacity



of the laundry is 6,000 shirts weekly, besides family and hotel work. The down town office is 13 North Illinois street, opposite the Bates House, and branches have been established in all parts of the city. The Gem Laundry is patronized by the best classes of the community.

**EMRICH, PAULINI & CO.**

Indianapolis is one of the most important centers in the country for the wood-working industry, and it is with pleasure we call attention to one among the splendid enterprises in this direction. We refer to that of Emrich, Paulini & Co., manufacturers of furniture which was established in 1881, and from the outset, under the able direction and management of the firm has been successful and prosperous. The ground occupied at 190 to 200 West Morris street, covers two acres on which there is a group of buildings, including the factory, a two-



story structure 68x168 feet in area, large warehouses, drying houses, storehouses, etc., also a spacious lumber yard for the storage of material. There are also finishing and packing departments. The wood-working machinery is of the latest improved kind, and power is supplied by a steam engine of many horse-power, and about the establishment there is always heard the busy hum of industry. One hundred and fifty skilled cabinet makers, carvers, painters and finishers are employed in the different departments, and the furniture turned out is sold in all parts of the country, and is always in demand by the trade. The firm manufacture a general line of handsome bed-room suites and sideboards, and household furniture, and make a specialty of bedsteads which are made of all kinds of hardwoods in every conceivable design, also walnut, veneered and imitation walnut bedsteads. This concern is one of the largest in its line in the city, and its name and reputation second to no other in the country for superior, substantially made, artistic furniture. New styles and designs which meet the favor of the public are constantly being brought out, and as a consequence, the demand is fully equal to the supply. The firm are fully equipped for conducting

operations on a large scale, and their productions of fine and medium grade furniture are unsurpassed for excellence of workmanship and originality and elegance in design. Messrs. H. Emrich and O. B. Paulini, the copartners, have made a wide reputation for themselves, and are well known and prominent in this city where they have resided some years. They are liberal and public spirited citizens, and among the most active promoters of all movements to advance the material interests of Indianapolis.

**MANN BROTHERS.**

Among the various institutions found in our large cities few are of greater importance to the general public than the livery and boarding stable system of America. Among the most popular and successful representatives thereof in Indianapolis are Messrs. Mann Brothers, proprietors of the livery and boarding stable at 511 Virginia avenue. This house was opened in 1886 by Mr. R. R. Sloan, and one year later Messrs. J. E. and J. B. Mann came into possession and soon developed a large and influential patronage. The stables are spacious and commodious, comprising a two-story building, 40x100 feet in area, thoroughly equipped with every requisite, well ventilated, lighted and drained, and every care and attention is given to horses entrusted to the house by experienced grooms and stablemen. First-class accommodations are provided for forty horses, and the boarding branch of the enterprise is largely patronized by our best citizens. In the stock of horses to let will be found those suitable for ladies and invalids, as well as others noted for their speed and staying qualities, and the same may be hired for business or pleasure at any hour of the day or night. Among the vehicles are included coaches, landaus, coupes, surreys, carriages, buggies, hacks and party wagons. Their trade is large throughout the city and vicinity, and is steadily increasing under enterprising management. Orders by telephone 1436 receive immediate and careful attention, either by day or night, and all transactions are placed upon a substantial and satisfactory footing. Messrs. Mann were born in Indianapolis and have resided in this city constantly. These gentlemen have been engaged in the livery business for the past six years.

**H. R. A. BAUGHMAN.**

One of the most useful and valuable handbooks that can be placed in the hands of the lumber inspector, dealer, contractor or builder is that known as "Baug-

man's Buyer and Seller," the handy book for lumbermen, carpenters, builders and every business requiring figuring for cost, interest, number of feet, etc. It is a handsome 5x7 volume of 175 pages, bound in morocco and gold, and is sent prepaid to any address on receipt of \$1, or six copies for \$4, and twelve copies for \$6. The lumber tables contained in it show at a glance the number of feet in any number of pieces running in regular size from 1x3-12 to 12x12-40 feet, also over 4,000 sizes running from 1x1 to 30x30 inches in size, and from 1 to 50 feet in length. The lumber inspection rules are the plainest and easiest ever got out, and cannot be misunderstood. The other departments comprise cost tables, interest tables, rules invaluable to retail dealers and builders showing the exact number of shingles, lath, and number of feet of flooring, siding or ceiling, for any size building, diagrams for cutting rafter patterns, band and rotary log scales, cipher message, postal rates, weights of grain, how to mix paint and plaster, and a thousand handy things to know. The book is bound in soft, flexible covers, printed in plain type on good paper; it is handy for the pocket and suitable for the desk. Mr. Baughman is a gentleman of long experience in the lumber business in which he was engaged for many years at Necedah, Wis. He is now a resident of this city where all orders should be addressed to lock box 113. He has already published four editions of his most valuable work, and has just issued a "World's Fair Edition" which is full and complete and up to date. His office is at 61½ North Pennsylvania street.

**COX & GOSSOM.**

A most important addition to the facilities and opportunities of the retail confectionery trade throughout Indiana was made in 1892 by the establishment of Messrs. Cox & Gossom as wholesale confectioners at 64 South Pennsylvania street, with ample facilities and resources for supplying retailers with the finest goods at the lowest prices. The firm occupy eligible premises 25x100 feet in dimensions, which are perfectly adapted to the requirements of the business and which are stocked with a large and carefully selected assortment representing the best productions of the leading manufacturers in the country. Having an intimate knowledge of all details of their line and being personally conversant with the demands of the best class of trade, the proprietors have exercised good taste and sound judgment in the selection of their stock, which is unexcelled for variety, purity and delicacy. It embraces places, creams and ices, candy, chocolate goods, bonbons, etc., which are absolutely

second to none in the United States and which find a ready market throughout the city and surrounding country. Large quantities of peanuts are roasted and sold to dealers in large or small quantities. Orders are filled promptly and accurately and the rapidly extending trade shows the satisfaction that is felt with the goods carried by this enterprising house. In addition to a full indoor staff three experienced traveling salesmen are kept constantly upon the road. The proprietors, Messrs. I. S. Cox and H. F. Gosson, are gentlemen of standing in mercantile circles who thoroughly understand their business, and by honorable methods and strict integrity as well as by enterprise and energy are steadily making their way to the front and achieving a well deserved success in their important line.

#### WM. C. REHLING.

Among those actively engaged manufacturing bricks in this city is Mr. Wm. C. Rehling, who also deals in coal, lime and cement. Mr. Rehling has been established in this business for a period of twelve years, and in that time secured a large substantial city and country trade. His office is at 652 Madison avenue where he also occupies a brick yard six acres in extent and a coal yard with ample sheds covering one-half an acre. For manufacturing brick he is well equipped with the latest improved machinery operated by steam power, ample kilns and turn out an average 40,000 pressed and common brick daily, which are always in demand and meet with a ready sale. A side track from the main line of the J. M. & I. R. R. affords every convenience for shipping bricks to all parts of the surrounding country. Mr. Rehling handles Brazil block, anthracite, Pittsburg, Raymond City and Island City screened coal, carries a large stock and can fill orders at the shortest notice. He also deals in the best quality sewer pipe, cement and lime which he can supply in any quantity desired at the lowest market quotations. A native of Indianapolis where he has always resided, Mr. Rehling is well and popularly known as one of the leading brick manufacturers and as a progressive business man. He is young, active and enterprising and has always been held in high esteem in financial and business circles. He is a prominent member of the Builders' Exchange and also of the K. of P., K. of H. and the I. O. O. F.

#### JOHN BLUMBERG.

By reason of its central situation and splendid transportation facilities, Indianapolis has become one of the most important points of distribution in the United States. In numerous lines of traffic the business trans-

sacted has grown to very extensive proportions and this is especially the case in the wholesale produce commission business. A leading house thus engaged which makes a specialty of foreign and native fruits is that of Mr. John Blumberg, located at 34 South Delaware street. Mr. Blumberg founded this representative concern some six years ago, and his operations have since been uninterruptedly marked by a continued success. The premises utilized by him comprise a spacious building finely fitted up with cold storage and with every modern convenience for the prosecution of a large and thriving business. Mr. Blumberg receives his supplies from the best sources of production and sustains most favorable relations with producers and shippers. He is thus enabled to offer to the trade the best quality of fruits and general produce and to quote prices which cannot be afforded by houses whose equipment is less thorough. The trade is strictly wholesale and necessitates the employment of five assistants. While Mr. Blumberg's reputation for fair and honorable dealing is a sufficient guarantee of the prompt and perfect fulfillment of all orders, he refers to the Meridian National Bank. The telephone call of the office is 689.

#### GROENWOLDT & BEHRINGER.

The wholesale trade in wines and liquors in this city is well represented by several reliable and responsible concerns. Foremost among these is the house of Messrs. Groenwoldt & Behringer, at 84 South Delaware street. It was founded in 1877 by the present proprietors, Messrs. Albert Groenwoldt and Joseph Behringer, both gentlemen of long and valuable experience, who bring to bear a thorough knowledge of the trade in its every branch and feature. The premises formerly utilized were at 66 South Pennsylvania street, but with the growth of the business came the imperative necessity of securing more commodious quarters. In 1890 the firm removed to the present address. Here they occupy a ground floor and basement, each being 25x150 feet in dimensions, and well adapted for the purposes of the business. A spacious storage room has been provided and an immense and choice stock is always carried. Messrs. Groenwoldt & Behringer are direct importers of the best foreign wines and liquors, including French, Italian and German vintages, cognacs, liqueurs, cordials, gins, rums, etc.; they also handle the finest products of Kentucky and other distilleries, and of California and Lake Erie vineyards. Both partners were born in Germany and have resided in Indianapolis for many years. They are enterprising and responsible merchants, deservedly prominent and popular. Mr. Groenwoldt is a member of the Knights of Honor.

#### CAPITAL MACHINE WORKS.

Foremost among the leading concerns devoted to the manufacture of special machinery and tools in this city we find the Capital Machine Works, of which Mr. Louis Koss is the enterprising and efficient proprietor. These works were founded in 1884 by the firm of Williamson & Koss, the former retiring in 1887. The works are located at 35 and 37 South Alabama street, where they occupy a two-story brick building with basement, having a frontage of 35 feet by a depth of 120. The various departments are fully equipped with the best perfected and latest improved machinery and appliances, such as punches, drill, lathes and planes, etc., and ten skilled and experienced machinists are employed. The output is large and the range of production includes all kinds of special machinery and tools, venter-cutting machinery, automatic knife grinders, presses and dies. A large business is done, the products of the works being in steadily increasing demand throughout Indiana, Illinois, Ohio, Michigan and Kentucky. Mr. Koss was born in Indianapolis, and is deservedly esteemed as one of its leading and responsible business men and citizens.

#### CHANCE-MATTHEWS PRINTING COMPANY.

In no art has more rapid or important improvements been made than in that of the wonderful "art preservative," or printing. A leading job-printing concern of this city is the Chance-Matthews Printing Company, occupying the spacious, commodious rooms 9 and 11 Vance Block, an illustration of which appears in this publication. Four years ago the business was established by Messrs. Chance and Matthews, having only one small printing press as their main piece of machinery and one "devil" on their pay roll. Being printers in the full sense of the term it was not long until they were able to hold their own with their more pretentious competitors. The composing and press rooms are now admirably equipped with everything requisite for executing fine work in the best manner and a force of fourteen experienced hands employed. The modern appliances and improvements in use make this one of the most complete printing houses in the city. A large cylinder press and four jobbers together with many fonts of type of the latest styles afford facilities for getting out fine job work and commercial printing, book, catalogue work, etc., promptly and in a manner unsurpassed. Both members of the firm are practical printers of long experience, active and enterprising, and have won success by deserving it and by taking frequent doses of their own medicine, advertising. When in need of printing we would certainly advise you to give "Chance a chance."

**JOHN ROSENBERG.**

A leading and reliable house is that of Mr John Rosenberg, the widely known merchant tailor and gents' outfitter, at 196 East Washington street. Mr Rosenberg has been engaged in his present line of business for the past twenty years, and during that long period of time has ever sustained a well deserved reputation alike for fine workmanship and excellent fabrics, as well as square dealing. He is by general assent one of the foremost exponents of the tailoring art in this vicinity, and enjoys a large and fashionable patronage. The work turned out here is of a very superior character, and thoroughly reliable first-class goods only are kept in stock, the garments leaving this establishment being a 1 in every instance alike as to style, cut, fit, finish and fabric. Mr Rosenberg is a thoroughly practical cutter and all-round tailor of ample experience, and is a master of his art in all its branches. He occupies a handsome and tastefully appointed store, where he employs three salesmen, while six first-class tailors are kept constantly busy making garments. A large and carefully selected stock is always on hand of both foreign and domestic productions and the assortment of cloths, woolsens and gents' furnishing goods is unsurpassed. Mr Rosenberg is the agent in this city for the sale of the famous "Cromwell" custom made dress shirt, and he also does a large wholesale business in cloths and woolsens. He is a native of Germany who has resided in Indianapolis since 1865, and is a highly esteemed merchant and citizen.

**BRADLEY, HOLTON & CO., INCORPORATED.**

Representative among the leading business houses of Indianapolis is the incorporated firm of Messrs Bradley, Holton & Co., whose office is located at 177-181 East Washington street, with spacious warehouses at 176-180 East Pearl street. It was established here in 1880 as a branch house of the famed David Bradley Manufacturing Company of Chicago, Ill., and was incorporated by the present proprietors in 1886, under the laws of Indiana, by Messrs. David Bradley and J. Harley Bradley of Chicago and W. B. Holton and S. G. Leonard of Indianapolis. David Bradley is president, and W. B. Holton as secretary and general manager. Manager Holton of the Indianapolis branch is a native of this city, where he has always held a high reputation. The Indianapolis house supplies an immense trade throughout the states of Indiana, Ohio, Kentucky, and various other sections. Through the company's large works at Chicago, Mr. Holton handles all kinds of Bradley's steel, chilled, wheeled, sulky and

gang plows, corn-planters and shellers, disk and lever harrows, field rollers, hay and straw cutting boxes, Bradley mowers, steam engines and generators, and innumerable other useful and ingenious implements and appliances for agricultural use. The commodious warehouse and factory extends through the block a distance of 200 feet, and has a frontage of 68 feet. Here the firm manufactures and deals in all varieties of agricultural implements, including pumps, hay-rakes, cultivators, Bradley's self-acting pumps, grain-drills, stalk-cutters, etc., and here also may be obtained anything in the line of vehicles, from the lumbersome oxcart to the lightest running and most elegantly finished carriage, including buggies, farm and spring wagons, etc. A very large corps of assistants and traveling men are employed, and orders are carefully filled at the lowest possible figures.

**EVERROAD & PRUNK.**

This concern was founded twenty years ago by Wm. M. Kirkwood, to whom C. A. Robertson succeeded in 1879. The latter, in turn, sold out to the present firm in 1889. It composed of Messrs. B. F. Everroad, who had been in Mr. Robertson's employ, and F. H. Prunk. The business premises at 170 Indiana avenue comprise a ground floor 18x100 feet in dimensions. The store is well stocked with builders' and house hardware of all kinds, mechanics' tools in great variety, machinists' and blacksmiths' supplies, steel, iron, nails, rivets, screws, etc., table and pocket cutlery, plated ware, shelf goods, kitchen utensils and household specialties, garden tools, cordage, woodenware, wire, tin, copper, sheet iron ware, etc. In the rear of the store is a well equipped workshop, provided with all the latest improved mechanical appliances for sheet metal working, affording permanent employment to some ten skilled hands and everything in the line of sheet metal work is executed here. The telephone call is 1188, and orders receive prompt attention. Mr. Everroad was born in Bartholomew County, Indiana, and has resided in this city since 1881. Mr. Prunk is a native of Indianapolis. They are energetic and responsible business men.

**WILLIAM T. LONG.**

Although but a brief period of time has elapsed since Mr. William T. Long founded the enterprise now so successfully conducted by him, at 480 East Washington street, as a dealer in drugs and medicines, his success has been so marked as to entitle his house to more than passing mention in this review of the commerce and

sources of Indianapolis. This is in all respects a well appointed, first-class place, one of the foremost establishments of the kind in the city. Physicians' prescriptions and family recipes are here compounded from absolutely pure and fresh ingredients, in the most careful and accurate manner, the proprietor exercising close personal supervision over the laboratory, while popular prices prevail. Mr. Long occupies the ground floor and basement of a building having a frontage of 20 feet by a depth of 65. The store is very attractively fitted up, the display being particularly tasteful, and competent assistants are in attendance. The stock is large and complete, and includes carefully selected drugs, chemicals and medicines of all kinds, extracts, essences, spices, seeds, herbs, barks, roots and kindred products, all the standard proprietary remedies, pure medicinal wines, liquors, mineral waters, etc.; toilet articles, perfumeries, soaps and a great variety of pharmaceutical specialties. Prescriptions are the leading specialty, the pharmacy being open at all hours. The telephone call is 1773. Mr. Long was born in this city, and is a Knight of Pythias. He is also proprietor of a large sale and livery stable located at 235, 236 and 237 E. Wabash street, having dimensions of 66 feet front and 110 feet in depth on south side of street, and 33 feet front and 50 feet in depth on north side of street. He has thirty head of horses for hire and a fine line of carriages and buggies. Mr. Long has been in the livery business twenty-one years.

**H. KINZLY.**

The leading authority in Indianapolis in everything pertaining to hair goods, and the largest importer of human hair is Mr. H. Kinzly, whose fine establishment is located at 46 North Illinois street. Mr. Kinzly is lately of Paris, France, and brings to the prosecution of his business a perfect and intimate knowledge of its every feature and detail, such as is peculiar to the artistic hair dressers of the gay French capital. He is an extensive importer and manufacturer of human-hair goods of every description, wigs, braids, curls, etc., also perfumery, toilet and fancy articles in great variety, and conducts the leading hair dressing parlors for ladies in this section of the country. He has developed a patronage of great magnitude, including among his customers the fashionable circles of society in this city and surrounding territory. His store is richly fitted up and furnished, and contains full lines of hair goods, while in the rear are hair dressing rooms, where cutting, curling, shampooing, bleaching, dying, singeing, etc., are executed by skilled attendants. Mr. Kinzly is cele-

brated as the exclusive manufacturer of many popular and superior wigs, head pieces, bangs, etc. Mr. Kinzly is patentee and manufacturer of the Kinzly Patent Bang, the latest and most complete article of the kind on the market. It is made of strictly first-class natural, curled hair, and is constructed without lace wires or net. He has issued a magnificent fashion plate, showing the arrangement of the empire style of head dress for the June number of the American Hairdresser. This is the finest plate of the kind that has ever appeared in this well-known magazine. Wigs, braids, and curls are made to order at short notice, and all the goods manufactured here are the best of any made. Mr. Kinzly is a perfect master of his art, and by his energy, perseverance and ability is gaining prominence and a deservedly high position in the business world.

#### R. S. CAMPLIN.

One of the leading footwear emporiums in this city is that of Mr. R. S. Camplin, successor to Camplin & Voo Hake, at 71 East Washington street. Mr. Camplin, who was born in Bath County, Kentucky, has resided here since 1874, and for a period of two years was a member of the firm of Baird, Darrow & Co., and afterward, for the same length of time, of Camplin & Darrow, wholesale boot and shoe merchants. Fourteen years ago he sold out his interest in the wholesale business and formed the firm of Camplin & Reimer, and opened a retail store at 25 West Washington street. This firm was dissolved in 1885 and that of Camplin & Voo Hake formed, and continued until 1890 when Mr. Camplin purchased his partner's interest and removed to the splendid premises now occupied in February, 1893. The store, which is 18x90 feet in area, is admirably fitted up and made conspicuous by the sign of the alligator. Everything in footwear for men, women, misses and children is to be found here, and as the prices are way down to "rock bottom" a large, flourishing business is carried on. Mr. Camplin is popularly known in commercial circles, and prior to coming to this city, for a period of three years, he was high sheriff of Boone County, Indiana, and was highly commended for his proficiency as a public official.

#### THE HOME LIQUOR STORE.

It is always a matter of sincere gratification to any community to have located in their midst such a thoroughly reliable and responsible dealer as Mr. A. Berkowitz, proprietor of the "Home Liquor Store," at 484 East Wash-

ington street. This gentleman is a native of Austria, who came to this country in 1888, and at once took up his residence in Indianapolis. In September, 1891, he founded this business, and by his enterprising, energy and indefatigable efforts to please his patrons, and to fill their orders with pure, unadulterated goods at fair and reasonable prices, he soon built up a large and rapidly extending trade. Mr. Berkowitz has from the start strictly adhered to the rule to handle none but the best goods. He occupies the ground floor and basement of a building having an area of 20x55 feet, and carries a choice assortment of French, German, Hungarian, Italian and Spanish wines, as well as the products of the American grape, fine old brandies, English and Dutch gins, Irish and Scotch whiskeys, Jamaica and New Bedford rums, Kentucky, Pennsylvania and Maryland whiskeys, liquors, cordials, etc., also imported and domestic cigars and tobaccos. A large trade, both wholesale and retail, is catered to. Mr. Berkowitz is a gentleman of experience and standing in business affairs, and thoroughly conversant with all the details of his chosen line of trade. He is one of the charter members of the Indianapolis Hebrew Society.

#### JEFFERY, POWELL & CO.

The success which has attended the efforts of the widely known, enterprising and wide awake concern of Messrs. Jeffery, Powell & Co., the popular commission merchants for the purchase of cattle, hogs and sheep, of itself carries the conviction that the members of this progressive firm know their business, attend to it, and are "always on deck" when wanted. The business of this concern was organized in 1883 by Messrs. G. F. and Richard Herriott, under the firm style of Herriott & Co., and was conducted by them until 1890 when Messrs. T. A. Jeffery, Alonzo Powell, S. K. Barrett and John Powell purchased it. Jan. 1, 1893, Mr. S. K. Barrett disposed of his interest in the business to the other members of the firm, and the operations have since been continued under the same firm name. The enterprise is now in the hands of Messrs. T. A. Jeffery, Alonzo and John Powell, gentlemen who have had a long and excellent training in their special calling, and are to-day regarded among their peers as the most expert judges of stock and the shrewdest of buyers who enter the Union Stock Yards. The firm's specialty, for they have only one interest in the market, and to this they give their closest attention, is that of buying on commission cattle and hogs for the leading markets of the eastern and middle states, and among their correspondents are M. Goldsmith of New York city, and Mr. J. Shellcross & Son of Coatesville, Pa.

#### INDIANAPOLIS POLISHING WHEEL WORKS.

The industries of Indianapolis are numerous and varied, and cover every branch of the many ramifications of industrial activity. In fact, it is safe to say, that very



few branches are here without an exponent, and fortunately in all lines the business is in the hands of able, practical business men, whose continued efforts contribute to the city's advancement. In this connection

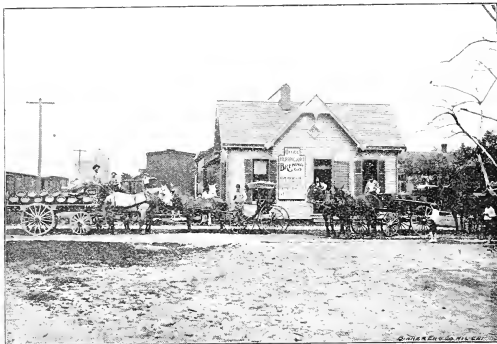


we desire to call the attention of our readers to the representative concern known as the Indianapolis Polishing Wheel Works, located at 33 West South street. This business was inaugurated in 1892 by the present proprietor, and from its inception has met with pronounced success, a large and influential patronage having been already developed throughout the city, state and adjoining states. The company manufacture leather, paper, wool, felt, canvas, cloth and muslin polishing wheels of all sizes, and their production in this line have the highest reputation wherever introduced, and are noted for their durability and other superior qualities. The trade, which is already large, is steadily increasing, and the company is to be congratulated for the marked success achieved.

**THE HERANCOURT BREWING COMPANY.**

One of the most important elements of industrial and commercial activity in the United States is the brewing of lager beer and there are but very few lines of trade in which a greater amount of capital is invested. Among

this city was opened in August, 1891, and is under the able and efficient management of Mr. Joe G. Tilly. The premises utilized here are located at 1 to 14 East Meek street and 60 and 62 South Liberty street. They comprise a frame structure one and a half stories high and 80x300 feet in area. They have all modern conveniences and facilities for the prompt handling and proper pres-



the best known and largest concerns engaged in it, and whose products are in great and ever increasing demand throughout the Middle, Western and the Southern states is The Herancourt Brewing Company, of Cincinnati, Ohio. This brewery has been in existence for over forty years, and to it belongs the merit of having first added the brewing of Pilsener beer to the industries of America. The plant and head offices are located at Brighton Station, near Cincinnati, Ohio, and branches are to be found in all the principal cities of the Union. That in

ervation of the beer, including railway connections by means of the tracks of the Cincinnati, Hamilton & Dayton Railroad Company, and a storage capacity of 800 barrels. In this, the first year of its existence, the Indianapolis sales have exceeded 10,000 barrels, and the trade is rapidly extending. The lager beer of the Herancourt Brewing Company is renowned for its excellent tonic properties, mildness, fine flavor, and extreme purity. The telephone call of the office is 712. Mr. Tilly is one of the best known and most popular business men of Indianapolis. He is a member of the Cleveland Club.

**C. ZIMMERMAN & SON.**

The desirability of a perfect and durable roof is universally admitted, and for many years more unsuccessful experiments have been made in new roofing materials than in any other line. The lesson to be drawn from this is to deal only with such concerns as are thoroughly responsible and ably conducted, and whose work has stood the critical test of time, and proved its value and reliability. Of such is the old established and widely known firm of Messrs. C. Zimmerman & Son, slate and gravel roofers, whose business premises are located at 37 and 39 South Alabama street. Mr. C. Zimmerman founded this business as long ago as 1850, as a slate and gravel roofer. In 1862 he sold out his interest in the latter line, and confined his attention to the single line of slate roofing, building up a large and influential trade. Unfortunately, like many others of our best business men, Mr. Zimmerman became embarrassed in the financial crisis of 1873, and was forced to the wall. Nothing daunted, however, he resumed business at once, this time with his son Josh as a partner, and the firm of C. Zimmerman & Son was formed. Business was conducted successfully until about seven years ago, Mr. Josh Zimmerman retired from the business and sold out his interest to his two brothers, Charlie and Walter, who are still with their father. The slate and gravel roofs laid by this firm have met with the hearty approval of architects, builders and owners throughout the state, and while they are of superior quality, are laid at prices which compare favorably with those charged for inferior work elsewhere. The firm make a specialty of "Extra Gravel Roofing." To those desiring the best class of work, we commend this reliable and honorable house. Mr. C. Zimmerman is a prominent Mason, and an influential member of the Board of Trade.

**J. S. FARRELL & CO.**

A highly representative concern doing a large business in this city and throughout Indiana and adjoining states is that conducted under the name and style of J. S. Farrell & Co., constructors of sanitary plumbing and steam and hot water heating apparatus, etc. Mr. Farrell, head of the firm and active copartner, has had a long, valuable experience extending over a period of thirty years in the business, and was engaged in it in Cincinnati, Ohio, prior to locating in this city in 1873. Mr. Farrell keeps in his employ twenty-five expert workmen. He is particularly successful in arranging drainage, ventilation, making sewer connections, fitting up baths, etc., and fitting up buildings for the introduction of water, gas, steam and hot water heat and natural gas.



Among the buildings in which his heating apparatus and appliances have been placed are the Indiana State Capitol, this city, Masonic Temple, Indiana Reformatory for women and children, Indiana Issaue Reformatory, Edinburgh School Building, Edinburgh, Ind.; Green County Court House, Bloomfield, Ind.; Delaware County Court House, Muncie, Ind.; Indiana State University, Bloomington, Ind.; Indianapolis Institute for Young Ladies in the city, and many business blocks, office buildings, and hundreds of private residences. The premises occupied at 84 North Illinois street, are 20x110 feet in dimensions, and contain a full and complete stock of iron and lead pipe fittings, steam sanitary and hydraulic appliances, etc., chandeliers and brackets. Mr. Farrell is agent for the Florida and Duplex steam heating boilers, national hot water heater, Gould's triplex electric and Gordon's steam pumping machinery. Mr. Farrell is the best known representative of his line of business in Indianapolis, and his trade is steadily growing.

#### THE AETNA SAVING AND LOAN ASSOCIATION.

In this country building associations were first organized in Philadelphia in 1846, and there are now about 7,000 in this country, with a membership of four million persons, and a capital of \$800,000,000. One of the best associations organized in years is the Aetna Saving and Loan Association of Indianapolis, with headquarters at 89 East Market street, which was organized and duly incorporated under the state laws Dec. 1, 1887, with a capital of \$900,000, and does business only in the city of Indianapolis and Marion county. The shares are \$300 each. The dues are 55 cents per share per week, with an entrance fee of 25 cents per share. Shares are sued at any time, and there are no back dues to pay. This association has as advantages of great merit these: Three hundred dollars are loaned at 6 per cent interest, and premium in addition to the paying of 55 cents per week for each \$300. A borrower can cancel the old loan by taking new shares and a new loan. Members are credited with profits every six months, June and December, and the same is entered on pass books as dividends, therefore if the stockholder pays more than the required amount on his shares, this money is also earning something. When a member has paid in a sufficient sum, taken with his profits, to amount to \$90 on each share, the association furnishes him with the full amount of his shares, which will enable him, if he wishes to procure a home to buy for cash, and the interest, premium and dues paid, the association represent the average amount of rent previously paid, yet in a few years he

owns a valuable house and lot, his own homestead, the other way all he has left is a bundle of rent receipts. The officers of this association are well-known business men of excellent reputation, and the affairs are conducted in an honorable manner.

#### THE SULLIVAN CLOAK AND SUIT COMPANY.

A most important addition has recently been made to the facilities and conveniences of Indianapolis by the establishment on Feb. 25, 1893, of the Sullivan Cloak and Suit Company, at 65 South Illinois street, with every prospect of a brilliant success. The members of the company, Messrs. D. J. Sullivan and I. W. Horan, are experienced and capable business men, who thoroughly understand all the details of their business, Mr. Sullivan especially, having been in the dry goods business on West Washington street for many years. The premises now occupied comprise a spacious ground floor running back to a depth of 130 feet and admirably adapted for the display of such a large and well assorted stock as is here carried. This embraces cloaks and suits in the most fashionable styles and of the highest quality. The enterprising proprietors have spared no pains or expense to make an attractive display and to this end they have not only had the store completely refitted and equipped with all modern conveniences, but have carefully chosen a superior stock, which is sure to attract a most desirable class of patrons. They operate fifteen machines, employ from twenty-five to thirty hands in the manufacture of cloaks, suits and wraps of all kinds, handle only medium to fine grades of goods and already are becoming favorites with the public. Mr. Sullivan is well and favorably known in commercial circles, and is an active member of the Knights of Pythias, and he and his partner by their honorable methods and enterprise are steadily building up a large trade.

#### CLEMENS VONNEGUT.

One of the oldest and the largest leading wholesale and retail hardware houses in the state is unquestionably that of Mr. Clemens Vonnegut, located at 184 and 186 East Washington street, which has had an honorable and successful career dating back to 1851, when the business was started by Messrs. Volmer & Vonnegut, who continued the business until 1857, when Mr. C. Volmer retired, and Mr. Clemens Vonnegut became the sole proprietor and has continued as such up to the present day. The premises utilized for the purposes of the building comprise three floors and a basement, each 22x195 feet in dimensions, provided with every modern facility, and are perfect in convenience of arrangement for the storage, handling and display of the unusually

large and varied assortment of goods constantly on hand. Here is carried a most comprehensive stock of shelf and heavy hardware, including builders', cabinet makers', carpenters', blacksmiths', foundry and machinists' supplies, Norton emery wheels, grinding machinery of every description, portable forges, wire rope, the best brands of cutlery, including imported goods from Sheffield as well as the leading American makes, and a general line of miscellaneous hardware. Twenty four assistants are employed in the house, and a number of efficient traveling salesmen represent the concern on the road. Mr. Vonnegut handles the best class of city trade, and also has very desirable connections throughout the entire state, as well as Ohio, Michigan and Kentucky. Mr. Vonnegut was born in Germany, and has resided in this city since 1851, where he is held in the highest estimation for his honorable business principles and his straightforward manner of conducting his transactions.

#### JULIUS A. SCHULLER.

One of the best known houses thoroughly representative in its special line is that of Julius A. Schuller wholesale and retail dealer in California wines, brandies, etc., and importer of foreign wines and liquors. This business was established by Mr. Schuller five years ago under the present name and style, and from the start has been successful, and a trade of great magnitude built up throughout Indiana and adjoining states. The premises utilized at 106-108 North Meridian street are 40x175 feet in area, and admirably arranged with an especial adaptability for all purposes of the business. The cellar is fitted up as a vault, and here is stored wines of the finest vintages to be obtained. The stock carried is large, and comprises the choicest and best white, red and sweet wines from Sonoma and Los Angeles counties (California) vineyards, also champagnes and cognac brandies, together with Ohio dry and sweet catawba wines, and the best productions of Germany, France and Italy. The goods are superior in every respect, have been carefully selected, and warranted for purity and excellence. Orders are filled at the very lowest prices, traveling salesmen are maintained on the road, and the trade is of the most substantial character. Mr. Schuller is a German by birth, came to this country some years ago, and is well and favorably known in this city, where he has resided since 1873. For a period of seven years he resided in the wine growing districts of California, and is familiar with the industry and possesses the best facilities for obtaining the finest wines produced in Sonoma and Los Angeles counties in that state. Mr. Schuller has been in the wine business since boyhood, and is a recognized connoisseur.

**JOHN F. SPIER.**

In that important branch of trade devoted to supplying the inhabitants of the city with the necessary articles of food consumption, a very prosperous concern is that of Mr John F. Spier, grocer, and dealer in flour, meats and produce, at 494 East Washington street. Mr Frederick Spier, father of the subject of this sketch, founded the business in 1861, conducted it until the date of his regretted demise in 1881, when he was succeeded by the present proprietor. The premises occupied comprise a ground floor and basement, each being 22x30 feet in dimensions. The store is neatly appointed, and is provided with every facility for the attractive display of the fine goods always in stock, and the comfort and convenience of patrons. The house deals largely in all kind of choice family groceries, provisions, etc., and is ever willing to pay the highest price for farmers' produce. The assortment embraces choice fresh crop teas, coffees, and spices, foreign and native fruits and nuts, dried and evaporated fruits, table delicacies, sauces, pickles and condiments, canned and bottled goods, family flour, prepared cereals and farinaceous foods, choice fresh butter, cheese and eggs, vegetables in season, fresh salt and smoked meats, oats, bran, hay, straw, corn, mill feed, and all country produce. Rock bottom prices prevail, and orders are called for and delivered to any part of the city punctually and without extra charge. Mr Spier is a native of this city, and one of our most popular and successful young business men.

**R. H. REES.**

Indianapolis possesses unrivaled facilities for receiving and distributing the products of foreign countries, as well as those of home production, and the wholesale commission trade has here many able and substantial representatives. Foremost among these is the reliable house of Mr. R. H. Rees, dealer in foreign and domestic fruits and vegetables, at 19 South Delaware street. Mr. Rees established this business in 1883, and has since built up a trade, the extent and importance of which entitles his house to prominent mention in any review of the city's business and commercial resources. He occupies a two-story building with basement, having frontage of 20 feet by a depth of 70. It is equipped with all that is necessary for the prompt and rapid execution of orders, as well as for the safe storage and preservation of the goods handled. Elevators connect the several floors, and telephone connection is established between the office and all parts of the city. Mr. Rees possesses unsurpassed facilities for conducting large operations under the most favorable conditions

He is widely known as a produce commission merchant, and handles foreign and domestic fruits and vegetables, car-load lots being a leading specialty. He receives daily reliable market reports from all parts of the country, and these are forwarded by him to his customers. Consignments are solicited, on which liberal advances are made, and they are promptly placed in the best market. Mr. Rees is a native of Thornton, Ind., and has been a resident of this city for the past eighteen years. He is a prominent Odd Fellow and Knight of Pythias. The telephone call is 1015.

**DAY'S AURORA TEA STORE.**

The widely known and extensively patronized tea store, at 158 West Washington street, was established many years ago by Mr. D. Lemon, who remained its proprietor for several years. Mr. Lemon retired from the business and sold the store to Mr. Gladden, who successfully conducted the same until Dec. 15, 1888. It was then that the present proprietor assumed full charge of the already well-known store. The stock is a comprehensive one, including a full line of teas, coffees and spices, together with groceries, both fancy and staple. The business conducted is both wholesale and retail, and the reputation of the house, as well as the sales of the goods, extends far into the surrounding country. The building comprises two floors and a basement, the dimensions of which are 30x75 feet. A finely assorted stock is constantly carried, consisting of pure coffees of every variety, select new teas of all kinds, fresh condiments and all articles included in the line of fancy and staple groceries. This is one of the leading houses of the city, and all persons having patronized it agree in expressing their regard for the superiority of the goods sold. Mr. Day was born in Munson, Mass. He began business in that city and remained there five years. He then came to Indianapolis, engaging in active business pursuits, and has met with the success which attends his well directed efforts. Messages received by telephone No. 846

**HOWARD'S CARPET CLEANING WORKS.**

An establishment which has proved a great convenience to the people of this city is Howard's Carpet Cleaning Works. The business was established by Mr. Howard in 1876, and a year after owing to increasing demands, he built the building now occupied at the corner of St Clair street and Canal, which he has fitted up with the latest improved carpet cleaning machines,

operated by steam power. The building is two stories high, and 120x130 feet in dimensions. Mr. Howard cleans and renovates carpets expeditiously, every care being taken so as not to injure the fabric, and the best satisfaction is guaranteed. He also refits and repairs carpets, relays them properly and packs them to prevent ravages by moths. The capacity of the works are now about 1,000 yards a day, but in a short time this capacity will be doubled, as Mr. Howard is introducing new machines and generally increasing his facilities. Carpets are called for and returned free of charge. Fourteen hands are employed in the works, and all orders by mail or telephone, call 616, receive immediate attention. A native of Tompkins county, New York, Mr. Howard has resided in Indianapolis for a period of twenty-eight years. He is a prominent member of the Commercial Club.

**PEARSON'S MUSIC HOUSE.**

Pearson's Music House is undoubtedly the best known establishment of its kind in the city, and during the twenty years of its existence has always been a leading headquarters where everything in the line of musical merchandise could be obtained. Mr. Geo. C. Pearson, the proprietor, is one of our leading and influential business men. His premises occupy the grand floor of the building, 82 to 84 North Pennsylvania street, and are 40x120 feet in dimensions. Here will be found a very fine line of pianos and organs of the leading makes throughout the country, as well as sheet music. Mr. Pearson, by reason of his many years experience in this business, is fully competent to offer the most reliable advice as to the selection of a piano or organ, and his judgment is much sought after by intending purchasers, and Mr. Pearson is looked upon by his patrons and the public in general as an authority in musical matters. Repairing and tuning are carefully and skillfully executed, and only the most expert tuners are employed. The warehouses are finely appointed and contain a splendid assortment of pianos and organs of the most celebrated makes in the plainest and most elaborate styles. Mr. Pearson is a gentleman thoroughly well posted in all matters pertaining to his line of business and will always be found ready to offer the most considerate attention in intending purchasers.

**ROUSE BROTHERS & CO.**

The wholesale commission trade of Indianapolis has become one of the most important and leading features of the city's commercial development. Among the

ending and most widely known of the numerous reliable firms, thus engaged, that of Messrs Rouse Brothers & Co., is especially deserving of mention. Its inception dates back to 1872, when it was founded by Messrs Thomas and George Rouse. The latter gentleman died in 1886, and was succeeded in the firm by Mr. I. T. Smith. Most influential connections have been established with all parts of the country, and the trade now extends west as far as Iowa, and east to New York. The premises utilized for the purposes of the business are located at 72 South Delaware street. They comprise the ground floor and basement of a building 15x120 feet in dimensions, while a two-story warehouse on Bates street, covering an area of 30x100 feet affords ample storage room. The firm employ seven assistants, and do a very large trade at wholesale in country produce of all kinds, and as shippers of grain. They receive heavy consignments from the best producing sections of the country, in which they make liberal advances, and they are noted for the prompt and honorable manner in which they make returns of sales. They ship from 60,000 to 75,000 bushels of wheat to Baltimore and Philadelphia annually, handle about 2,000 bushels of oats, 2,000 tons of hay, from 50,000 to 60,000 bushels of corn, and are the leading grain merchants in the state. Both partners are natives of this city and prominent members of the Board of Trade.

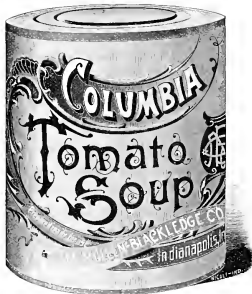
#### THE PRUDENTIAL INSURANCE COMPANY.

This company has extended its agencies all over the United States and here in Indianapolis its office is under the able and enterprising management of Mr. James R. Kelly, as superintendent. He is imbued with an enthusiasm and spirit of unflinching energy that has resulted in the company's plans of insurance, being presented to the public of this city and vicinity. The branch office has been established here seven years, and under the control of Mr. Kelly since 1890. From the last statement made by the company, dated Jan. 1, 1893, we found that the resources of the company are \$8,840,853.39, the number of policies in force \$1,650,000, and the surplus to policy holders \$2,218,441.70. The total death claims paid by the company from the date of its organization amount to \$11,500,000. Policies are issued on the lives of persons, male and female, from 1 to 70 years of age, and the company has earned an enviable reputation for prompt and satisfactory settlement of claims. Weekly payments of from \$5 to \$10 are made on policies which secure to the policy holder a liberal insurance. Mr. Kelly has been connected with the Prudential Insurance

Company for some years and was prior to coming here at the headquarters in Newark, N. J. His offices are suite 55-56 Indiana Trust Company Building, corner Washington street and Virginia avenue.

#### THE MULLEN-BLACKLEDGE COMPANY.

A business of magnitude and importance in Indianapolis is that in which the Mullen-Blackledge Company is engaged manufacturing fine table relishes, and whose goods bearing the Columbia brand have a wide sale throughout the United States, Europe and South America. The company was organized and incorporated in 1891 with an ample capital, and from the outset has



been successful. For office and manufacturing purposes the company occupy a four-story and basement brick building, 60x120 feet in area, at 62 and 64 South Alabama street, where the services of 100 employees are in demand in the different departments. The capacity of the establishment is equal to that of any factory of the kind in the country. The firm make a specialty of

the Columbia Catsup, which is made from choice, ripe tomatoes and finest spices obtainable, and has the reputation of being the best on the market, also rich, delicious soups of splendid flavor, and which are superior in every respect. Among the various kinds of soups prepared by the company are mock turtle, ox tail, chicken, mullaga, tawney, tomato, julienne, beef, bisque, chicken gumbo, pea, vegetable, consommé and bouillon. These relishes and table delicacies are on sale at all leading grocers in all parts of the United States. Mr. Wm. F. Mullen is president of the company; Mr. Albert S. Blackledge, vice-president and treasurer, and Edward M. Churchman, secretary. They are all natives of this city, and well and favorably known. Mr. Mullen is a prominent member of the Commercial Club. Traveling salesmen are maintained on the road. The company has branches in Chicago, New York and Boston.

#### WARD BROTHERS.

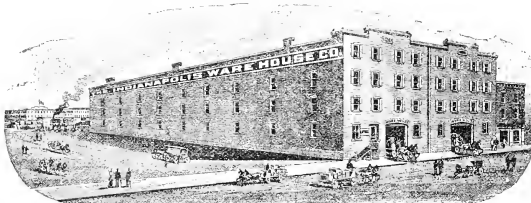
One of the oldest and most ably conducted wholesale establishments in this city is the house of Messrs Ward Brothers, dealers in drugs and druggists' sundries, at 72 South Meridian street. This business was established under the present firm name by Messrs. B. and M. Ward in 1867. In 1889 Mr. C. S. Dearborn was taken in as a partner, and the firm, as now constituted, is composed of Mr. Dearborn and the founders. Under the spirited management of these gentlemen, the trade of the house has undergone great expansion, and it now covers all parts of Indiana, Ohio, and Illinois. The firm have occupied their present quarters on South Meridian street since 1889, having removed thereto from East Washington street. The premises now utilized comprise a substantial four-story building with basement, having a frontage of 30 feet by a depth of 195. They are well equipped throughout with all necessary conveniences and facilities for the storage and handling of the immense stock carried. The salesrooms are neatly fitted up, and the whole building is crowded with the products of the laboratory, and with pure, fresh drugs of every description, all proprietary remedies of merit, sanitary specialties, herbs, barks, roots and druggists' supplies of every kind and quality. Four travelers and one city salesman are employed, and orders are filled for the trade at lowest market quotations. The members of this reliable firm are among Indianapolis leading and most substantial business men. The Messrs. Ward are natives of the state of Indiana.

**THE INDIANAPOLIS WAREHOUSE COMPANY.**

This business has been in successful operation since 1890, when the substantial building at 265 to 273 South Pennsylvania street, now occupied, was erected by Mr. F. V. Chislett expressly for the purpose. He conducted the business for a time and in June, 1892, the present company was organized and incorporated under the laws of

mercial Club. Mr. F. V. Chislett, the vice-president and treasurer, was formerly for a period of seven years with the wholesale hardware house of Horton, Gilmore & McWilliams, in Chicago, and is a member of the Columbia Club. Mr. H. A. Crossland has been with the company from the date of its organization. They are all well and popularly known in business and financial circles.

time engaged operating a saw-mill, and is popularly known in lumber trade circles. Mr. Hussey is a native of Maine, and came to the city seven years ago. He is also well known in the lumber trade. They are both prominent members of the Builders' Exchange.



the state with an ample capital and Mr. Wm. E. Kurtz, president; Mr. F. V. Chislett, vice-president and treasurer and general manager; Mr. H. A. Crossland, secretary. The building is a three-story substantial brick structure with concrete floors and is built upon the most approved slow burning construction principle and is provided with every safeguard against burglars and fire and to add to the security watchmen are kept on duty both day and night. There are about seventy-five thousand square feet of floor space in the building which is divided into separate rooms fitted with iron doors and two hydraulic elevators connect all the floors and basement. Merchandise and goods of every description are taken on storage for any length of time and when desired cash advances made on approved consignments. Registered receipts are given and goods insured while on the premises at the very lowest rates. A side-track connecting with the J. M. & I. Railroad affords every convenience for receiving consignments and shipping goods. Mr. Wm. E. Kurtz is treasurer of the Gordon, Kurtz Central Hardware Co., also of the Haugh-Kurtz Saddlery Company at Anderson, Ind., and the Cushion Car Wheel Works in this city. He is a prominent member of the Com-

**HUSSEY & RUSSELL.**

One of the most active among the representative firms in the lumber trade in Indianapolis is that of Messrs. Hussey & Russell experienced, practical men, who have been identified with the business many years. The business was established in 1888 by Mr. Isaac Russell, who in 1891 formed a partnership with Mr. J. R. Hussey, and under the present title they have been conducting large operations and secured a widespread city and country trade which is steadily growing annually. The office and lumber yard is situated at 347 Massachusetts avenue, the premises having dimensions of one and three-quarter acres on Massachusetts avenue, Job street and Pennsylvania avenue. An extensive stock of all kinds of lumber, pine, hemlock and hardwoods is carried, also lath, shingles, pickets, planed siding, flooring, wainscoting, ceiling, sash, doors, blinds, frames, mouldings, brackets, fancy wood work, builders' finish, etc. From 360 to 350 car-loads of lumber are handled annually. Ten to fifteen workmen are employed in the yard, and five delivery teams are in constant service. Mr. Russell was born in Richmond, Ind., and has resided in Indianapolis twenty years. He was for some

**M. R. STYER.**

The manufacture of refreshing non-intoxicating beverages is an important industry in Indianapolis. The business is conducted on quite a large scale, and well represented by Mr. M. R. Styer, a practical man of many years' experience. For a period of seven years he was with Klee & Coleman, and in 1889 embarked in business on his own account, since when he has enjoyed a success as positive as pronounced. Mr. Styer is located at 439 West Washington street, where he occupies premises comprising two floors, each 20x60 feet in area, equipped with generators and all the appliances requisite for the purposes of his business. He manufactures a superior quality of aerated beverages, including soda, mineral and seltzer waters, ginger ale, champagne cider, etc., which are highly appreciated for their purity and health-giving qualities, and are always in active demand. Portable fountains are charged on short notice, and also has fountains to rent. Orders from hotels, restaurants, saloons, and private families in any part of the city are filled and delivered promptly. Mr. Styer, who was born in Pennsylvania, came to this city thirteen years ago. He is well known as a successful business man and popular member of the Commercial Club.

**R. G. HARSEIM.**

Among the largest and most successful manufactories in Indianapolis, one of special note is that of Mr. R. G. Harseim, located at 202 and 204 South Meridian street, devoted to the production of model pantaloons, overalls, jeans, cottonade coats, etc. The business was originated in 1884 by its present proprietor, at 23 and 25 East South street, and was so ably managed by him that in 1890 it became absolutely necessary to secure larger and more suitable quarters. These were found in the three-story and basement structure now utilized which, although it has dimensions of 40x150 feet, has in turn grown too small, and a four-story building, 67½x195 feet in area will shortly be erected on South Alabama street. The line embraces the manufacture of overalls, jeans, cottonade pants, hunting suits, sack coats, shirts, etc., and the present capacity of the establishment is 1,500 garments per week. Steady employment is given

to a force of 400 people, among whom are many members of the "Sisters of the Good Shepherd," and the Female Reformatory. A very extensive and active jobbing trade in these articles is also transacted, ten experienced traveling salesmen being kept constantly upon the road. Mr. Harseim, the proprietor, was born near St. Peters, Miss., but has resided in this city for a period of thirty years. He has an intimate knowledge of all the details of his business, having been for years a traveling salesman for houses of high repute. Mr. Harseim stands deservedly high in financial and commercial circles, is an active member of the Commercial Club, holds the position of president of the Grand Hotel Company, president of the New Jersey Building and Loan Association, and is a director of the Prudential Depository Building and Loan Association. His industry, ability, enterprise and business tact have placed him where here he is to-day.

#### SEVERIN, OSTERMEYER & CO.

This business was founded by Messrs. Severin, Schoell & Co. in 1868, the firm being composed of Mr. H. Severin, Mr. H. Schoell, and Mr. Berg, Applegate. They early developed a flourishing business. In 1873 Mr. Schoell retired, selling his interest to Mr. Frederick Ostermeyer, when the style was changed to the present, and in 1890 Mr. Julius Wocher was admitted. The premises occupied are centrally located at 51 and 53 South Meridian street, a handsome, modern three-story brick and cut stone front building, 40x200 feet in dimensions. A heavy and complete stock of staple and fancy groceries is carried, sold at the lowest prices, and this is headquarters for fresh crop teas, choicest grades of coffees, while in such staples as sugars, molasses, spices, farinaceous goods, pickles, condiments, etc., the firm offer the most substantial inducements. In canned goods none but the most celebrated brands are handled, of full weight, and of highest grade. The trade of the house extends throughout Indiana, Illinois, etc., and requires the services of six travelers on the road, and the reputation of the house for reliability and standard quality of the goods handled is not surpassed by any similar house in the United States. Messrs. Severin, Ostermeyer & Co. being noted for advancing the interests of their patrons by supplying them with the best goods at the lowest prices. Messrs. Severin and Ostermeyer are natives of Germany, long permanent residents of this city, and noted for their prompt, honorable methods. Of the junior partners, Mr Applegate

was born in New Jersey and Mr. Wocher in Ciuccionati. This is one of the most representative of the old established mercantile houses of Indianapolis, and retains to the city the best class of the wholesale grocery trade.

#### B. H. VANIER.

A prominent, prosperous and representative house engaged in hardware and cutlery and kindred branches of trade in Indianapolis, deserving of more than passing mention, and maintaining an excellent reputation for handling the best class of goods, and for reliable, straightforward dealings, is that of Mr. B. H. Vanier, at the northeast corner of Morris and Meridian streets. It was founded by this gentleman in 1887, and is the center of a brisk and active trade. The premises utilized are of ample dimensions, compactly arranged, and very neatly appointed, having every facility at hand for the successful prosecution of the business. The stock embraces everything in the line of house and builders' hardware, shelf and heavy supplies, mechanics' tools, farm and garden implements, pocket and table cutlery, powder, shot, ammunition, revolvers, merchant iron and cast steel, household goods and culinary articles, hollow, tin, copper, wooden, willow, and wire ware, lamps and lamp goods, etc. Mr. Vanier is agent for the sale of the celebrated Oliver chilled plows. His stock has been selected from among the productions of the best makers in the world, and the prices are uniformly low and reasonable. Mr. Vanier is of French-Canadian birth, his native place being St. Martin, Laval county, Quebec. He has resided in Indianapolis since 1874, and is highly respected by his fellow-citizens.

#### SMOCK & BRADEN.

The business so successfully conducted by these gentlemen was inaugurated in 1871 by Messrs. J. B. Cleveland and William C. Smock. Mr. Smock withdrew from the firm in 1878, but again resumed business in 1887. In 1892 Mr. Cleveland disposed of his interest to Mr. Robert B. Braden, and the firm as now constituted was formed. These gentlemen handle both city and suburban property as dealers and brokers. They have made a careful study of real estate and the laws that govern it, and give prompt attention to the sale, exchange, purchase and letting of first-class improved prop-

erty, the collection of rents, the management of estates, the negotiation of loans on bond and mortgage, etc. Both city and country realty is largely handled, and a long list is shown embracing desirable bargains in building lots, business houses, farms, etc. Those contemplating investments for business, residential or speculative purposes will find it materially to their advantage to call at this office and investigate the advantages offered for their consideration. Messrs. Smock & Braden also transact a general insurance brokerage business, and control the insuring of much of the finest property in this section of the state. Their connections are first-class and reliable and enable them to place the largest risks on the most advantageous terms. Mr. Smock is a native of this city, and from 1865 to 1870 filled the responsible office of clerk of Marion County. Mr. Braden was born in Washington County, and was formerly engaged in mercantile pursuits. Both are public-spirited, influential and highly respected citizens.

#### BANNON & CO.

Among the leading importing and jobbing houses of Indianapolis, special mention must be made of Messrs. Bannon & Co., whose three-story building is located at 26 and 28 North Illinois street. The firm began business four years ago and have attained a high reputation as importers of the finest glassware, queensware, tinware, pictures, wood and willow wares, dry goods, notions, toys and fancy goods. They have influential connections in Europe among the leading manufacturers and they are thereby enabled to keep their stock full and varied in each department and to offer special inducements to the trade which are thoroughly appreciated. They conduct a large and growing wholesale and jobbing business with retailers in this city and in all parts of the state. In the house a force of thirty-five clerks, salesladies and salesmen are steadily employed and their resources are often severely taxed by the rush of orders. The retail business is also in a very prosperous condition, being under the able direction of the proprietors, Messrs. George Bannon and M. K. Stack. A specialty in the latter department is counters, which they offer at five and ten cents. Messrs. Bannon and Stack are both natives of Ireland and came direct to this city ten years ago. They have made their way by the exercise of pluck and energy and justly merit the great success they have achieved.

**KLEE & COLEMAN.**

Among the prominent manufactories in the capital city of Indiana, one deserving of special notice is that of Messrs. Klee & Coleman, located at 227 and 229 South Delaware street and devoted to the production of high-class mineral waters. The business was begun in 1881 by its present proprietors and has grown in magnitude and importance under the able management of Mr. W. H. Miller, the most satisfactory manager. The premises comprise the whole of a three-story and basement building, having dimensions of 44½ x 120 feet, which is completely equipped with all the most improved machinery and appliances known to the trade, and operated by steampower. The firm have a hievel great success and enjoy a high reputation for the excellence of their productions, especially of their sparkling champagne cider and Western Pride ginger ale and seltzer water, which are delicious, cool, invigorating and refreshing drinks and are in great demand among retailers. They also manufacture and ship large quantities of soda water and all the ordinary mineral drinks. The bottling department is at the rear and they have every facility for charging soda fountains, a large number of which they keep in stock for rent. Steady employment is given to a force of twenty skilled hands, while experienced traveling salesmen are kept upon the road and eight delivery wagons are required to fill orders in this city. The firm also conduct large bottling works at Dayton, Ohio, where the proprietors reside and at Louisville, Ky., and enjoy an immense patronage throughout the whole of the central states. Mr. Miller, the manager in this city, is a smart and enterprising business man, whose personal popularity has done much to further the interests of the house in this section of country.

**J. FREIBERG & CO.**

Messrs. J. Freiberg & Co. of 14 North Delaware street, west of the Court House, are worthy of special mention for the leading place they occupy in the line of fine saddlery, harness and horse furnishings, and since the inception of the business in 1876, they have been recognized as possessing every qualification for successfully catering to a high class trade. Mr. J. Freiberg, the present senior partner, and a gentleman of wide and valuable experience in his line, was the founder, and in 1878 he admitted Mr. E. Fiedler to the partnership under the style of Freiberg & Fiedler. The business increased to such a degree that the old quarters at 12 North Delaware street became too small, and in May, 1890, those now occupied were taken, and here every convenience is engaged in the spacious ground

floor and basement for the active prosecution of the trade. In September, 1892, the lamented decease of Mr. Fiedler occurred, and about four months later, Mr. Henry Techtent, the present silent partner, was admitted under the style as now known. The firm have all the best mechanical appliances for making harness, both single and double, heavy and light, saddles of all kinds, halters, fly nets, bridles, etc., and they carry in addition to the goods of their own manufacture a complete and valuable assortment of collars, whips, lap robes, horse blankets, etc., the specialty being light harness and turf goods of the best kind. Mr. Freiberg is a native of Schleswig Holstein, Germany, but is an old and highly esteemed resident of this city. He is a member of the Masonic order, the Odd Fellows and the Knights and Ladies of Honor, and has hosts of firm friends among all ranks of society. Mr. Techtent was also born in Germany, and is well and favorably known throughout the community.

**L. W. OTT MANUFACTURING COMPANY.**

This business was established in 1870 by Mr. L. W. Ott, and from its foundation its progress has been steady and prosperous. In 1889 the present company was incorporated with a capital stock of \$30,000. Mr. W. F. Kubo, the president, is a member of the Commercial Club and a native of New York city. Messrs. F. P. Bailey, vice-president, and A. Kubo, secretary and treasurer, are natives of this city. The large works, lumber yards, etc., cover an extent of two and a half acres of ground. The dimensions of the main factory are 110x80 feet. The upholstery and finishing departments are in a three-story substantial brick structure, 100x60 feet in area, while the warehouses also occupy a three-story brick building, measuring 100x80 feet. The premises contain the latest improved machinery, including a large 125 horse-power engine, fed by three capacious boilers. Employment is given to between 300 and 400 skilled workmen, the capacity of the works being 1,000 finished lounges per day. Every article is made under the most careful supervision, of a superior quality of various fancy hardwoods, such as mahogany, cherry, walnut, ash, etc., but mainly of oak. The goods are made in every style and pattern, the variety of which is as wide as the possibilities of the industry will permit. The greatest taste and excellence in design, workmanship and finish are displayed, the durability and utility of the goods standing unrivaled in the market and distancing competition. All grades are manufactured, and the most progressive principles are incorporated in the construction of the specialties which are

covered by many valuable patents. The stock is complete at all times, and the largest orders are promptly shipped to all parts of the country, the house having fifteen traveling men on the road. With its great resources and facilities the Ott Company can place its goods upon the market at exceptionally moderate terms and prices.

**BAKER & THORNTON.**

A leading and representative house in its line in Indianapolis is that of Messrs. Baker & Thornton, located at 38 South Meridian street, which is a methodical and well conducted concern and fills a long felt want in the manufacture of blank books and the printing of official records, etc. The industry was originally established at Madison, Ind., in 1875, and in 1881 was removed to this city, the firm name at the time being Levy, Baker & Co. In the spring of 1885, the partners separated, and the present style was adopted by the branch under notice. The original location on Maryland street having proved inadequate to the increasing demands of the rapidly growing business, a removal was effected in December, 1892, to the fine, new four-story and basement building now occupied which affords every facility and convenience. This has been recently completely equipped with new and improved presses capable of doing the best work in the line of job and commercial printing, and a new stock of stationery and school goods has been put in making this one of the best fitted establishments of the kind in the state. A large, varied and beautiful stock of imported and domestic stationery, fancy goods and novelties and school supplies is carried, and blank books of all kinds are manufactured in the most serviceable and artistic manner. A specialty is made of civil and county and township records, a large amount of work being done for the county courts and similar official bodies. Prices will be found remarkably fair and reasonable, and every effort is made by the painstaking proprietors to furnish his patrons with the best goods at the lowest figures. Messrs. Baker & Thornton are young and active business men, who are honorable and upright in all their dealings.

**KRUSE & DEWENTER.**

The subject of warming and ventilating our homes and places of business has become one of the most important, and one in which the most satisfactory results have been achieved during the last quarter of a century. A concern which has undoubtedly done more than any other in this city to invent and perfect the most advanced and successful means and methods for

heating and properly ventilating public and private buildings is the firm of Kruse & Dewenter, manufacturers of wrought steel warm air furnaces, and school-room ventilating stoves, whose office, warerooms and factory are located at 54 South Pennsylvania street. The business was established about ten years ago by the present firm, and since its inception has developed into large proportions. The wrought steel warm air furnaces manufactured by this house are the acme of perfection, and have no superiors in the market for durability, economy and efficiency, and have received the highest indorsements from customers throughout the country. The trade of the house extends through Indiana, Illinois, Kentucky, Ohio, Wisconsin, and, in fact, to all parts of the North, South and West, and six travelers are regularly employed on the road. Their factory at the above address is thoroughly equipped with all the latest tools and appliances, and a large force of skilled workmen is employed. The show and sales-rooms are admirably adapted for the needs of the business, and are 50x100 feet in dimensions, and here will be found a complete line of goods manufactured by the house. To those about to build or contemplating a change in their heating and ventilating apparatus, an inspection of the furnaces and ventilators manufactured by this firm would prove very interesting and profitable. The firm represents Tuttle & Bailey for the hot air registers, ventilators, etc., and make a specialty of heating schoolhouses with the dry closet system.

#### NUTZ & GROSSKOPF.

Among the old established and successful houses of Indianapolis, one worthy of special mention is that of Messrs Nutz & Grosskopf, successors of J. K. Sharpe, Jr., which is located at 20-22 West Maryland street, and is devoted to the manufacture of boot and shoe uppers, and the trade in leather findings and shoe store supplies. The business was originally established in 1815 by J. K. Sharpe, Sr., who gradually developed a large and flourishing trade, and finally was succeeded by his son in 1881. On June 1, 1892, the present proprietors, Messrs. Peter Nutz and Adam Grosskopf purchased the business, and as they were for several years in the employ of Mr. Sharpe, Jr., they have brought to bear a wide and valuable experience and exceptional qualifications for success. The stock of leather, findings and shoe store supplies is of the most varied character, embracing everything requisite for the trade. The most careful selections are made, and while no poor or shoddy goods are to be found here, the prices are remarkably reasonable. Messrs Nutz & Grosskopf are

experts in their line, and have an intimate acquaintance with the requirements of the best class of trade. They are both natives of Germany, who have resided in this city for the past ten years, and they deserve every credit for the manner in which they are conducting their highly popular establishment.

#### L. G. HOUGH.

The enterprise displayed by the leaf tobacco merchants of this city has long been a source of credit to the city, and has done much to advance its mercantile interests. A recently established house of this type is that conducted by Mr. L. G. Hough, at 31 Indiana avenue. This business was established in 1892 by Mr. Hough, who was formerly the manager of the Telephone Exchange in this city, and before coming to this city was in the employ of the Western Union Telegraph Company at Parkersburgh, W. Va. The premises occupied by Mr. Hough comprise a commodious ground floor and basement, each 25x80 feet in dimensions, giving ample accommodation for general storage, and the advantageous prosecution of the business. Mr. Hough handles both imported and domestic tobaccos, and his business connections are broadly distributed throughout the tobacco producing sections of this and other countries, consequently he is in a position to offer the most favorable terms and prices to the trade. He has already developed a large and steadily growing trade, and is supplying some of the largest cigar manufacturers of the city. Mr. Hough is a native of Pennsylvania, and an enterprising and progressive young gentleman, who is highly regarded in both trade and social circles. Mr. Hough is also interested in the Capital City Business College of Indianapolis.

#### MOORE PACKING COMPANY.

A prominent and leading establishment in this city is the Moore Packing Company, pork packers and jobbers in pork, beef, smoked meats and lard. The business, although only established Dec. 1, 1892, is steadily growing in volume and importance under the able direction and management of those who own and control it. The capital stock of the company is \$250,000, all paid

up, and the facilities and conveniences enjoyed for all purposes of the business are unsurpassed. Ten acres of ground are owned and occupied by the company opposite the Union Stock Yards, on the line of the Belt Line R. R., 400 hands are employed besides many teams and wagons and 2,000 hogs are slaughtered, cured and packed daily. The buildings are all substantial structures, erected expressly for the purpose designed and equipped throughout with new machinery and all necessary vats, tanks and a powerful steam engine. The main building is four stories high, 200x300 feet in area, built of brick. There are also store houses, an abattoir, smoke houses, packing houses, etc. Western Union and Postal Telegraph wires connect with the office and taken altogether the es-



tablishment is one of the most complete in the United States of its kind. The trade of the house during the past six months aggregated hundreds of thousands of dollars and a substantial business has been built up in all the great commercial centers in this country, and an immense quantity of pork, beef, etc., shipped to Europe. The company pack pork on an extensive scale and also make a specialty of smoked ham, bacon, shoulders, etc., and carry a heavy stock of pork, beef and smoked meats, lard, casings, etc., and also manufacture fertilizers. Only the finest and best meats are handled by the company and it can always offer special inducements to the trade. The officers of the company are all intimately known in connection with financial and industrial enterprises in Indianapolis to require extended personal remark. They are Samuel E. Raub, president; John Moore, treasurer and general manager; Geo. W. Hadley, secretary, and Henry Schurmann, auditor. They are all members of the Board of Trade and Commercial Club.

**FRANK E. BROWN.**

One of the most popular boot and shoe stores in Indianapolis is that of Mr. Frank E. Brown, located at 156 East Washington street, three doors east of Court House. This flourishing enterprise was originally founded in 1885 by Mr. G. W. Brown, brother of the



present proprietor, who in April, 1892, assumed sole control of the business. The premises occupied comprise an entire main floor, 24x90 feet in area, and these are admirably fitted up and most conveniently arranged. The assortment embraces fine and medium grade boots, shoes, gaiters, slippers and rubber goods for gentlemen, youths and boys, and everything that is new, fashionable and desirable for ladies, misses and children. Mr. Brown purchases his stock of only the most renowned and reliable manufacturers in the country. He is the agent in this city for the widely known W. L. Douglas shoes and carries at all times a complete stock of all grades and prices. Every article leaving Mr. Brown's store is fully guaranteed to be as represented in every respect. Mr. Brown, who is a gentleman of pronounced business ability, is a native of the city, and is held in the highest esteem by all who know him.

**NOEL BROS. FLOUR AND FEED COMPANY.**

In noting the many and varied institutions that contribute to the general sum of industrial and commercial activity in Indianapolis, more than passing notice should be given to the well known and responsible Noel Bros.' Flour and Feed Company, wholesale and retail dealers in flour, grain, hay, etc., and manufacturers of hominy, grits, meal, feed and Graham flour, at 69 North Illinois

street. This prosperous business was originally established in 1877 by Messrs. Edmund B. and Wood Noel, and on September 1, 1890, the present company was incorporated under the laws of Indiana with a capital of \$10,000, its executive officers being Mr. Whitmore, of Dayton, Ohio, president, and Vance Noel, of this city, secretary and treasurer. The premises utilized as salesrooms comprise one floor and a basement, each 20x120 feet in dimensions. The mill and warehouse is located at 156 West North street; it is a one-story building, 40x110 feet in area and has an output of thirty barrels daily. A full and first-class stock is constantly carried, including the very best brands of family flour, Graham flour, grain of all kinds, haled hay, grits, meal feed, oatmeal, cracked wheat, farina, barley, midavene, etc., poultry supplies, such as bone meal, shells, egg foods, etc., also Wise's Axle Grease in packages of all sizes, the best in the world, Pratt's food for horses and cows, etc. The company make a special feature of manufacturing hominy, which is put in barrels or 100 lb. burlap bags, to suit the trade. Inducements are offered as regards liberality of terms and prices, which challenge comparison and defy successful competition. The telephone call of the office is 209, and orders receive immediate attention. Mr. Noel is a native of this city, where he is known as a substantial and successful business man, and combines experience and ability with wide popularity and solid worth.

**YOUNG, DILDINE & McMURRAY.**

There are few cities in the United States where the art of the merchant tailor is carried to higher perfection than in Indianapolis. Among the latest candidates for public favor and patronage in this important line of trade are Messrs. Young, Dildine & McMurray, whose salesrooms are located at 12 and 14 North Meridian street. They have been established in business only since February 15 1893, and have already secured a large, fashionable and rapidly increasing patronage. The firm is composed of Messrs. A. A. Young, B. E. Dildine and W. B. McMurray, all gentlemen of excellent taste and judgment, and possessed of practical experience and a thorough knowledge of the business in its every feature and detail. Mr. Dildine, who is in charge of the cutting and fitting department, was formerly in the same line of business in the city of New York. Later he became connected with a house in Louisville and was two years with Mr. L. S. Ayers, of this city. The store is 20x50 feet in dimensions and is elegantly and tastefully fitted up and appointed. The firm here display a large and varied assortment of foreign and domestic

goods in the piece, including broadcloths, wooleens, tweeds, suitings, chevots, Meltons, Kerseys, diagonals, serges, worsteds, vestings, trouserings, etc. The firm have already gained an enviable reputation for the superior and elegant fit of every garment that leaves their hands, and as they are painstaking and energetic we unreservedly recommend them to the attention of our readers. Mr. Young represents the Third Ward in the City Council. He is also a member of the Columbia and Marion Clubs. Mr. McMurray is a Knight of Pythias and a Mason.

**L. A. WESSLING.**

Among the many successful and popular mercantile houses in Indianapolis, we find in the front rank of the trade that of L. A. Wessling, dealer in boots and shoes, at 242 East Washington street. This business was originally inaugurated in 1873 by H. H. Hutchins, who was succeeded in 1892 by the present proprietor. The premises occupied comprise an eligible ground floor and basement, each 20x90 feet in area. The stock embraces fine and medium grades of boots, shoes, gaiters, slippers and rubber goods for gentlemen, youths and boys, and everything that is new and fashionable for ladies, misses and children, from the strong walking shoe to the daintiest of kid slippers. All the goods offered by Wessling are the productions of the most celebrated manufacturers of the country. Since assuming control of the business Mr. Wessling has largely increased and extended the trade, and made his establishment one of the most popular on East Washington street. Mr. Wessling was born in Cumberland, Ind., and has resided in this city since 1889. He is a thoroughgoing, reliable business man, and highly esteemed in social and commercial circles.

**JAS. N. MAYBEW.**

The optician has become an important member of the commercial world, and his position gives him a professional standing. The leading optician in Indianapolis is Mr. Jas. N. Maybew, whose place of business is located at 13 North Meridian street. Mr. Maybew, who is a native of Shelbyville, this state, has had a valuable experience as a scientific optician extending over a period of twenty-eight years. He founded his present establishment on July 1, 1875, and has secured a large, widespread and influential patronage, which ranks him first in his calling. He occupies two floors and a basement, each being 20x40 feet in dimensions, and possesses every facility for the effective handling of his steadily increasing trade. The assortment carried by him embraces full lines of gold, silver and steel



mounted spectacles and eye glasses, opera glasses, magnifying glasses, microscopes, thermometers, barometers, etc. Every article sold in this responsible establishment is fully warranted, and all work done is guaranteed first-class, while prices are as low as consistent for first-class goods. Lenses are ground to order, repairing of all kinds is attended to, while a leading specialty is made of filling oculists' prescriptions. Mr. Mayhew has gained renown by reason of the scientific and successful manner in which he fits eyes with glasses perfectly adapted to their requirements of vision. He is a prominent and responsible citizen, a member of the Masonic Order and of the G. A. R.

#### CHARLES E. BARMM.

Mr. Barmm is unquestionably a pharmacist of high attainments. He studied in the best schools in this country, also in Munich, Erlangen and Leipzig, Germany, and was graduated from the school in the latter city, class 1885, with the degree Ph. D. He returned to this country and took a course at the State University at Champagne, Ill. He is a prominent member of the Marion County Drug Association, also of the Chicago Chemical Society, and the Chemical Society of Berlin, Germany, and is Professor of Chemistry in the Indiana School for embalming; also Eclectic College of Physicians and Surgeons. Prof. Barmm's pharmacy is 20x50 feet in area and attractively fitted up. He selects his stock of drugs and chemicals with unusual care, and handles only such pharmaceutical specialties and proprietary preparations of acknowledged merit as medicines. The prescription laboratory is under Prof. Barmm's immediate supervision, and is conducted with that knowledge and skill his long experience enables him to exercise. Physicians' prescriptions are compounded at all hours carefully and accurately, and two clerks are always in attendance. Prof. Barmm is one of our most reliable druggists and chemists, and is often called on to give expert testimony in all the courts of the United States, and has a well equipped chemical laboratory, where any kind of chemical analysis can be done.

#### WM. H. STOCKER, M. D.

The leading legitimate function of a pharmacy being the compounding of physicians' prescriptions and family recipes, this branch of the business is conducted with that care and skill commensurate with its importance by Wm. H. Stocker, M. D., whose popular establishment is at 500 East Washington street, and was founded by him some eight years ago. It is 25x80 feet in dimensions and

presents a most pleasing and attractive appearance. Dr. Stocker has in stock a choice selection of pure drugs and chemicals, proprietary preparations, family medicines, toilet articles, perfumery, soaps, brushes, combs, sponges, surgical appliances, fancy goods, imported and domestic wines, liquors and mineral waters, cigars, trusses, supporters, rubber goods, surgeons' and physicians' supplies and all druggists' sundries. Special attention is devoted to compounding physicians' prescriptions and family recipes, this department being open at all hours. Mr. Stocker was born in Windsor, Vt., and is a graduate of Burlington University. He is a member of the State Pharmaceutical and of Marion County Drug Association and was twice secretary of the latter. He is also a prominent Knight of Pythias and a popular and deservedly successful young professional man.

#### FRANK H. SMITH.

Among the Indianapolis printing houses that are noted for executing fine work a prominent position must be given that of Mr. Frank H. Smith, who also manufactures blank books and carries a full line of stationery. The premises occupied at 22 North Penn street, ground floor and basement, are 25x150 feet in area and everything requisite is provided for turning out work in a superior manner and experienced hands only are employed. Printing in all branches is executed from a poster to the finest wedding and visiting cards, a specialty being made of fine commercial work, which is gotten out in the highest style of the art. Blank books of all kinds and sizes are also manufactured to order and in the salesroom a fine display is made of stationery, blank books and office supplies. Mr. Smith is an experienced practical printer, well known in this city and a prominent member of the Columbia Club.

#### AMERICAN BOILER WORKS.

This business was established nine years ago by Messrs. John and Michael Cruse, each of whom brings to bear upon its every department vast practical experience, the firm possessing perfected facilities and widespread connections. The works occupy a two-story frame building, 20x100 feet in dimensions, at 284 South Tennessee street. The various departments are fully equipped with the latest improved tools, machinery and appliances known to the trade. From eight to ten skilled workmen are employed, the proprietors exercising close personal supervision over the work. The range of the latter embraces the manufacture to order on short notice, boilers, tanks and all kinds of sheet iron work, as

well as general repairing. Messrs. Cruse Brothers turn out work that is unrivaled for quality of materials, finish and workmanship at prices lower than the lowest. The telephone call of the office is 1776, and orders are promptly attended to. Both partners are natives of Ireland, and have resided in Indianapolis, Mr. John Cruse since 1864 and Mr. Michael Cruse since 1876.

#### E. E. REESE, D. D. S.

Twelve years ago, Dr. Reese opened an office in Massilon, Ohio, and five years ago he removed to this city in order that he might have a wider field of operation. His offices are located at 24½ East Ohio street are thoroughly equipped with all the latest appliances known to the dental profession. Dr. Reese was born in Massilon, Ohio, and graduated at the Indiana Dental College, where for three years he held the chair of mechanical dentistry, and from April 1, 1892 to April 1, 1893 the chair of clinics. Dr. Reese since his advent to this city has established an enviable reputation in his profession, and is regarded as one of the most skillful surgeon dentists in this part of the country, and has in consequence drawn to himself a large and influential patronage, derived from the leading circles of our best society. He is a prominent and respected member of the Masonic fraternity as well as the I. O. O. F., and is universally respected and held in high esteem by a wide circle of friends and patrons.

#### S. D. CRANE.

Among those well known in the jewelry trade in this city, it is safe to say that none have a higher reputation as a reliable dealer than Mr. S. D. Crane. He is a thoroughly practical watchmaker and jeweler, and embarked in business in 1874 on Virginia avenue, and six years later removed to his present location, 78 East Washington street, where he occupies half of a handsomely fitted up store, 25x190 feet in area. The assortment embraces rich, elegant jewelry, in the newest styles, American and European watches from the best and most reliable makers, in plain and ornamental gold and silver cases, solid silver and plated ware, diamonds, gems, clocks, bronzes, etc. Special attention is given to fine watch, clock and jewelry repairing, and in all departments fair and equitable prices prevail. Mr. Crane was born in this city forty years ago, has always resided here, and is highly esteemed as a business man and citizen.

**HENRY SYERUP & SONS.**

The leading and oldest house in the wholesale commission business is that of Henry Syerup & Sons, at 92 and 94 South Delaware street. The business was founded in 1872 by Mr. Henry Syerup, who soon after took his son Charles in partnership. In 1887 Mr. Syerup died, and soon after Mr. Charles Syerup was joined by his brother Henry C. Syerup, and in connection with the estate the business has since been continued under the present name. The premises consist of a three-story and basement structure of brick, 42x64 feet in dimensions. The house handles and deals in and ships all kinds foreign and domestic fruits, oranges, lemons, bananas, coconuts, etc., also apples, peaches, pears, berries, melons, etc., when in season, also vegetables of every variety, creamery and dairy products, eggs and all kinds country produce. Consignments are constantly arriving, and the stock is kept up to the highest standard of excellence, and recommends its own superior merits to the favor and confidence of buyers. A specialty is made of handling early southern fruits and vegetables, the house receiving large consignments. The trade comes from all the surrounding cities and towns in this and adjoining states. Messrs. Charles and Henry Syerup were both born in this city, and are well and prominently known in financial and commercial circles, and have always sustained a high reputation for integrity and probity. Among the references of the house are the Indiana National Bank of this city and Bradstreets and Duo's Commercial Agencies.

**W. P. MAINE.**

A time-honored and widely known Indianapolis business house is the staunch and substantial concern of Mr. W. P. Maine, dealer in general hardware, mechanics' tools, cutlery, wood, slate and iron mantels, stoves, ranges, furnaces, refrigerators, kitchen furnishing goods, etc., at 61-63 West Washington street, which for over forty years has maintained a prominent place in mercantile circles. The house was founded in 1850 by R. L. and A. W. McOuat, Mr. Maine becoming proprietor in 1888. The business operations were for many years confined to the handling of stoves and sheet-metal work, but on assuming its control Mr. Maine added the other departments, and has greatly enlarged the scope of the trade. The business premises comprise four floors and a basement, each being 50x100 feet in dimensions. The salesrooms are fitted up with large plate glass front, and are neatly appointed and well ordered, while the workshop is well equipped with all necessary machines, tools and appliances. Some twenty skilled hands here find em-

ployment, Mr. Maine personally superintending every department. An immense stock is constantly carried, comprising builders' and house hardware of all kinds, the best and most popular makes of stoves, ranges, heaters, furnaces, etc., table and pocket cutlery, tools, kitchen furnishing goods, tin, iron, and copper ware, wooden and willow ware, refrigerators, etc. Special attention is given to roofing, guttering, spouting, and general jobbing and repairing; also the putting in of wood, slate and iron mantels. Among the buildings which Mr. Maine has lately equipped with tile mantels and floors are the State National Bank, the Grand Hotel, the new Jail and Marrott Building. Orders and commissions receive prompt attention, the telephone call of the office being 173. Mr. Maine was born in New York, and was formerly engaged in business in that city. He is a prominent member of the Commercial Club.

**HENRY RUSSE.**

Among the most enterprising houses in this community is that of Mr. Henry Russe, dealer in grain, seeds, flour and feed, located at 23 and 25 North Tennessee street. This business was inaugurated in 1889 by the present proprietor, and from the start the house received a liberal patronage, which has ever since been on the increase. The premises occupied comprise a three story brick building, the main and second floors being utilized by this firm, 85x100 feet, fully equipped with every facility. Mr. Russe handles large quantities of grain, all the best brands of family flour, and every description of animal provender, on his own account, and is prepared to fill orders of any magnitude. He makes a specialty of farm and garden seeds, and carries a most carefully selected stock from the most reliable producers in the country. Mr. Russe is a native of Germany, and has resided in this city since 1878. He is an active member of the Board of Trade, holds the position of School Commissioner, and is popular with all those with whom he has dealings. Telephone 340.

**FAMOUS EAGLE.**

Among the reliable and popular clothing establishments which by reason of its long business career in our midst has gained an enviable standing, is the Famous Eagle, centrally located at 72 West Washington street. This business had its origin away back in the fifties and amidst all the changes and vicissitudes of commercial life has prospered and increased, until to-day it is one of the best known and most stable houses in our city. The location is one of the best in the city, on the leading re-

tail trade thoroughfare and in the very heart of the retail center. The premises consist of the main floor and basement, fronting twenty feet on Washington street and extending in depth about one hundred and fifty feet. They are handsomely appointed, ample in size, and well adapted to the needs of the business. Here will always be found full and complete lines of medium and fine grades of men's, youths', boys' and children's clothing, made up in the latest styles and embodying the most skilled class of workmanship. A large and complete line of gents' furnishing goods is also handled, embracing all the latest styles and novelties, such as shirts, collars, cuffs, neckwear, hosiery, gloves, handkerchiefs and all grades of underwear. Being the recipients of a large and select patronage and buying in large quantities direct from the producers, they are enabled to offer the best inducements to careful and prudent buyers. An able and gentlemanly corps of salesmen will always be found in attendance and the wants of customers receive prompt and courteous attention.

**A. BORINSTEIN.**

One of the successful, enterprising business men in this city is Mr. A. Borinstein, who is conducting large operations as a wholesale dealer in scrap metals, rags, etc. The premises utilized for the purposes of the business extend along South East street, and are numbered from 109 to 115. They comprise a large yard and ample sheds having dimensions of 160x200 feet. Mr. Borinstein receives his supplies of cotton and woolen rags, rubber, scrap iron, steel and metal in car lots from this and all the surrounding states, which, after being sorted, are baled and packed and sold to the iron foundries and paper mills. He employs a large force of hands. Mr. Borinstein stands high in business circles in this city, and is a prominent member of the Commercial Club, the Chosen Friends, and is an active Freemason.

**RAKKE & BECH.**

One of the most popular and successful retail firms engaged in the provision business is that of Messrs. Rakke & Beck, proprietors of the Central Meat Market, who occupy stall 74 in the East Market, and a branch store at 187 East Washington street. Both partners are of German descent, and natives of this state, who have resided in this city for many years. Having a thorough knowledge and practical experience in all branches of the trade, they inaugurated this enterprise on their own account in 1883. The premises utilized for the business are of ample dimensions and commodious, fitted up in a very attractive manner, and are models of neatness

and cleanliness. Every facility is at hand for the successful conduct of the business, which involves the daily handling of great quantities of meat which in freshness and quality are unexcelled by those of any similar concern in the city. Having all the latest improved methods for dry and cold storage for their beautiful preservation, Messrs. Rakke & Beck are prepared to furnish patrons with the choicest and most wholesome meats during all seasons of the year, and at lowest ruling market prices. Orders are promptly and carefully filled and delivered free of charge. In addition to a large permanent family trade, Messrs. Rakke & Beck supply all the leading hotels and restaurants in the city. They are widely known as reliable and popular butchers. Telephone call 568.

#### C. E. GEISENDORFF & CO.

One of the oldest industrial establishments in Indianapolis is that of C. E. Geisendorff & Co., wool dealers and manufacturers of woolen textile fabrics, located at 402-408 West Washington street. The premises utilized for the purposes of the business are 76x205 feet in area, and the factory building is a substantial four-story structure, equipped throughout with special machinery and four sets of machines operated by steam power. Fifty skilled hands are employed in the different departments, and on an average 8,000 yards of textile fabrics are produced weekly, comprising blankets, Scotch novelty suitings, and the celebrated German fleece-lined flannel and skirting; also stocking yarns, etc. The trade is widely diffused throughout the United States, and to meet the demands of the trade branch houses have been established in New York, Chicago and St. Louis. Mr. C. E. Geisendorff, who has resided in this city many years, has retired from active business life, and the management of the establishment devolves upon Mr. Thalman, who was born in Indiana of Swiss parents, and has resided in Indianapolis since 1846.

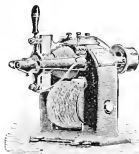
#### HIRAM PLUMMER.

This gentleman brings to bear an experience in the care and handling of real estate which commends him to the attention of those requiring his services, and it is due to his business sagacity and shrewdness that many large tracts of land have been brought into the market, to the benefit of hundreds of homeseekers and the great

advantage of the city. He negotiates loans, buys, sells and exchanges property, making a specialty of city and suburban residential property, farms, etc., also does a large rental business, cares for property of non-resident owners, managing estates with economy and fidelity and in point of fact, all the many relations which the careful real estate dealer holds to the public and to his clients are ably maintained by Mr. Plummer, and his judgment and experience may be relied upon implicitly in all cases. He is also agent for the Fireman's Fund Insurance Company. Neatly furnished offices are occupied in the basement of the Baldwin Block, 93 and 95 East Market street, provided with telephone service (No. 975), and every convenience and facility is at hand for the execution of orders at lowest prices. Mr. Plummer was born in Cincinnati, Ohio, but has resided here nearly a quarter of a century, and is a member of the G. A. R., K. of P., and the B. of L. E. He is an old locomotive engineer and ran the first locomotive over the Indiana and Kentucky bridge at Louisville.

#### P. P. ELECTRIC REPAIR COMPANY.

In this city among those actively engaged manufacturing and dealing in electrical supplies is the P. P. Electric Repair Company, whose office and workshop, 30x40 feet in area, is on the second floor of the building 88 East Georgia street. The business was founded by



Mr. Samuel P. Paugh, the sole proprietor, who has had a long, valuable experience as an electrician with the best companies in the West. His establishment is admirably equipped with special machinery, steam-power, etc., and he is prepared to rewind or repair any type of armature. Commutators are turned up or made new, and all repairing of electrical machinery is done with neatness and dispatch. He also pays particular attention to experimental work, and gives his personal supervision to all work placed in his hands. Mr. Paugh is the inventor and sole manufacturer of the P. P. Electric Motors of one and two-horse power for running light machinery, and also for light-

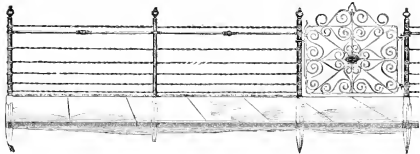
ing purposes. This motor is the only one ever invented that can be so used, and is attracting considerable attention. It can be utilized for running light machinery, and is so constructed that in a few minutes it can be converted into a dynamo for electric lighting in incandescent lamps. Mr. Paugh is widely known as an expert electrician, and during the time he has been engaged in business on his own account, dating from Jan. 15, 1892, he has secured a first-class substantial trade. Among others, Mr. Paugh has furnished motors for the Ingle Printing Company, 16 North Delaware street, Bradford Printing Company, 92 Market street and Klein & Schmidt, 192 Massachusetts avenue.

#### INDIANAPOLIS ART STAINED GLASS WORKS.

The art of glass staining is now no longer confined to European countries and within the past decade has reached the highest state of perfection in the United States. A well known representative of the art in this city is Mr. John Black, proprietor of the Indianapolis Art Stained Glass Works, at 159 Massachusetts avenue. Mr. Black has devoted many years to perfecting himself in this business, and for four years was manager at the Cleveland Art Glass Company. He came to this city in 1886 and embarked in business on his own account. The works occupy two floors, each 60x90 feet, and are arranged and perfectly fitted up for the carrying on of the trade. There are two furnaces in the works besides grinding and beveling machines, and the daily capacity is 300 square feet. Scriptural pieces, rose windows, etc., are a specialty, also art stained glass for use in private residences and public buildings, emblems, monograms, medallions, etc., and bevel plate glass to order in the highest style of the art. A few among the churches and residences he has furnished art stained glass in this city and vicinity are the Soldiers Orphans' Home at Knightstown, Ind.; memorial windows for the First and the Seventh Presbyterian churches of this city, German Reform Church, Lima, Ohio; also several churches at Logansport and Marion, Ind.; and the Grand Hotel and Dennison House in this city. He controls a large trade with wholesale glass dealers. A native of Glasgow, Scotland, where he learned the art of glass staining, Mr. Black, during his residence in this city has always been recognized as a leader in his line of business. He is a prominent member of the Oriental League. Mr. Black fills many orders from all parts of the states of Indiana, Ohio, Illinois and Michigan.

### THE MODEL FENCE COMPANY.

Among the manufacturing industries in this city that in which Mr. H. L. Pattison is engaged must be considered as of importance. He is the inventor and patentee of the model fence, and since 1891 has been conducting business under the name and style of the Model Fence Company at 38 East South street. He also manufactures wrought iron and steel ribbon fences in vari-



ous designs for yards, garden and cemeteries, also iron picket fences, drive gates and everything in the line of metal fences. Estimates and designs are furnished on application, orders are filled promptly, and the best satisfaction guaranteed. Mr. Pattison also manufactures and deals in all kinds of iron ornaments, vases, etc., also chairs, seats, etc., in every conceivable design. The premises utilized comprise two floors, the first contains the office and salesroom, and the upper is devoted to manufacturing purposes. An extensive business is carried on through Texas, Iowa, Missouri, Illinois, Michigan, Pennsylvania, Ohio and Kentucky. Mr. Pattison was born near Russellville, Ind., and is widely and popularly known in this city. He is an active member of the Odd Fellows.

### CHARLES MAGUIRE.

One of the leading among the prominent business establishments in this city is that of Mr. Charles Maguire, known as the "Granger Store," at 174 and 176 West Washington street. The store was established in 1880 by Mr. Maguire, and from its inception has always been popular and received a liberal patronage from an appreciative public. Mr. Maguire is a business man of energy and enterprise, and has brought together in his establishment a splendid assortment of goods embracing a wide range of textile fabrics, including everything in the line of staple and fancy dry goods, dress materials:

silks, notions, handsome millinery of the latest Parisian and New York styles, and a full assortment of boots and shoes for ladies, gentlemen, misses and children's wear. The store, a double one, is divided into departments and made attractive by massive plate glass show windows tastefully arranged, while the interior presents a grand view and a scene of busy activity. Twenty polite and attentive sales ladies and gentlemen are required for the exigencies of

the business, and the patronage, now already large, is steadily growing in volume and importance. The goods in this house are unquestionably well selected and embody all those elements most desirable in a stock of this character. Fresh invoices are constantly being received, and the new styles and fashions are displayed as soon as introduced in the great commercial centers in the East. A special feature is made of millinery to order, and in this department expert hands are employed.

### JOHN STEVENSON & CO.

A house which, by the enterprise, energy and ability of its management, has been placed in the front rank of the trade in Indianapolis is that of Messrs. John Stevenson & Co., dealers in dry goods and notions, at 37 East Washington street. This is a very old and prominent business establishment, these premises having been headquarters for the retail dry goods trade for close on to a quarter century. In 1887 Messrs. Stevenson & Johnston became the proprietors, and continued the business with marked success until 1891, when Mr. Stevenson purchased his partner's interest. Mr. Stevenson is a native of Scotland, having first seen the light of day at Irvine, Ayrshire, the birthplace of the poet Burns. Coming to this country, he became connected with the great wholesale dry goods house of Mills & Gibb of New York, for whom he traveled seventeen years. The experience he thus acquired, as well as the perfect knowledge of the trade in all its branches, are the secret of the success he has since achieved. The premises utilized by him comprise four floors and a basement, each 30x170 feet in dimensions. The retail salesrooms are on the ground floor, and are very handsomely fitted up, the upper floors being utilized for the

storage of reserve stock. The latter includes the choicest fabrics from both continents, silks, satins, velvets, dress fabrics in all the new shades, patterns and textures, hosiery, underwear, flannels, white goods, notions, etc., in vast variety. Popular prices prevail, and customers are waited upon promptly and with the utmost courtesy. Mr. Stevenson's enterprise and energy are proverbial, and his methods, resources and facilities insure to him a continuance of his prosperous career. He has been a resident of Indianapolis since 1873.

### WM. HAERLE.

This business was established in 1863 by its present proprietor, who to-day is the recipient of a large and influential trade, derived from the very best families in the city. The premises utilized at 4 West Washington street comprise a ground floor, 20x120 feet in area, and all departments of this reliable house contain only first-class goods, no inferior goods being allowed to be placed in stock. The large and varied assortment embraces ladies' and children's underwear, corsets, hosiery, gloves, handkerchiefs, silk umbrellas and parasols, ribbons, embroideries, real and imitation laces, buttons, dress trimmings, braids, bindings, notions, silk, cotton, yarns, zephyrs, Germantown wool, fine knit garments, embroidery materials, etc., also a stamping department with an endless variety of patterns, and all work in this line is executed at very low rates. Twelve salesmen are in constant attendance. Mr. Haerle was born in Germany, and has resided in this city since 1857. He is an energetic business man, upright and correct in his methods and fully deserving of the splendid patronage he enjoys.

### R. R. SHIEL & CO.

The firm of R. R. Shiel & Co., live stock purchasing agents, located in the Exchange Building, Union Stock Yards, is one of the representative concerns in this line of business in Indianapolis. The business was established in 1884 by the present proprietors, Messrs. R. R. Shiel and R. R. Reeves, and since that time has grown to large proportions. The firm purchase on orders for Eastern markets, purchasing annually to the enormous amount of between three and four millions of dollars. They handle mostly hogs and cattle, and are everywhere recognized as expert buyers, whose judgment can be implicitly relied on. The firm have developed unlimited facilities in their special line, and this business is rapidly increasing in their hands. Mr. R. R. Shiel is a native of Indiana, and has resided in Indian-

apolis for the past twenty years. He is an influential member of the Board of Trade and the Commercial Club, as well as prominent in Republican circles. He was elected a presidential delegate to the Minneapolis convention in 1892, and was the Republican candidate for county treasurer during the same year. His partner, Mr. R. R. Reeves, is also a native of Indiana, and prominent in financial and commercial circles, and both gentlemen are highly esteemed throughout the business and social community.

#### J. W. STAUB.

This business was established as long ago as 1853 by his father, Mr. Joseph Staub, with whom he became a partner in 1883 under the name and style of Staub & Son, and Jan. 1, 1892, he succeeded to the business. The handsome store occupied at 2 Odd Fellows Hall, is 35x110 feet in area. It is fitted up with plate glass mirrors, has fine fixtures and the floor is tiled. An extensive stock is carried which has been carefully selected, and is in such variety that no one not even the most fastidious or critical need have any trouble in selecting just what they want. Mr. Staub's experience as a merchant tailor extends over many years. He was brought up to the business under the careful tuition of his father, and is well versed in all the details pertaining to it. He is careful and exact as a cutter, and gives his personal supervision to the making of every garment. The custom which is large comes from the best classes of the community, and many of the best dressed men in the city are Mr. Staub's permanent patrons. Mr. Staub was born in Indianapolis.

#### C. E. DOWNEY CONFECTIONERY COMPANY.

Mr. C. E. Downey, the sole proprietor of this enterprise, was born in Lafayette County, this state, and has been a resident of Indiana for the past fifteen years. In 1883 he founded this business and was for nine years located at 217 East Washington street. In 1892 the continued development of his trade rendered a change of location desirable and he consequently removed to his present stand, 255 East Washington street. Here he occupies the ground floor of a building 20x100 feet in dimensions. The factory and salesroom are spacious and well equipped, ample and complete facilities being at hand, while several expert candy makers and two salesmen are employed, while the range of production embraces everything in sweet-meats, bonbons, confections, etc., chocolates and cream candy being a leading specialty. The trade covers all sections of Indiana,

Ohio and Illinois. A large first-class assortment of all ways kept in stock, all orders from the trade being attended to in the most prompt and trustworthy manner. Mr. Downey is a prominent and responsible business man, whose marked success is the just reward of his energy, enterprise and activity.

#### PAUL SHERMAN & CO.

In this review of the city we desire to call attention to the prosperous and reliable house of Paul Sherman & Co., manufacturers of and dealers in harness and horse furnishing goods, eligibly located at 28 Indiana avenue. This business was established in 1879 by Mr. Sherman, who has developed a very large and substantial trade. He occupies a commodious and neatly appointed store with workshop attached. The latter is equipped with all necessary tools and appliances for turning out A 1 work, and employment is furnished a sufficient force of workmen. His store contains a full and complete assortment of light and heavy, single and double wagon, truck, coach, carriage, buggy and truck harness, saddles and bridles of his own superior production, which in style, finish, quality of materials and conscientious workmanship are unsurpassed by those of any rival concern in the city. The stock also embraces a fine line of whips, halters, robes, blankets, fly nets, hoods, housings, combs, brushes, interfering boots, in short, everything in the line of horse furnishing goods. A specialty is the manufacture of fine harness to order. Prompt attention is given to repairing and prices are very reasonable. Mr. Sherman is a native of Erie County, N. Y., and has resided in Indianapolis since 1848. He is a prominent member of Knights of Pythias and I. O. O. F.

#### C. F. ADAMS COMPANY.

A house with a widespread reputation is that of the C. F. Adams Company, dealers in rugs, clocks, wringers, etc., whose salesrooms are located at 93 North Illinois street. This business was established in 1871 by Mr. C. F. Adams and incorporated in 1891 with a capital stock of \$1,000,000. The headquarters of the company are at Erie, Pa., and the Indianapolis house is one of the many branches located in the large cities throughout the United States. The premises occupied here by the company are a spacious store and basement, each 20x110 feet in area. The stock embraces a general line of house furnishings, rugs, clocks, lamps, silverware, lace and chenille curtains and covers, chairs, fancy rockers, pictures, albums, family bibles, bed springs, etc. The company are agents for the celebrated Atlantic Wringers, and carry an im-

mense stock at all times. Thirty clerks are employed in the house. The experience and advantages possessed by the company enable them to sell goods on easy weekly or monthly payments at as low prices as those charged for cash elsewhere. The business of the house in this city is under the able management of Mr. E. E. Wiley, a native of this city and a gentleman well known for his integrity and correct business methods.

#### H. TOMLINSON.

This flourishing business was established in 1883 by its present proprietor, who has resided in this city since 1872. The premises occupied comprise a building 20x106 feet in dimensions, at 460 Virginia avenue. Flour from the best corn mills is handled in very large quantities, also corn meal, corn, oats, bran and middlings in all of which lines an extensive trade is done. Pressed baled hay, straw, etc., are also carried, and lively men and others will find it to their advantage to place their orders with Mr. Tomlinson. He is his own buyer, and his stock is always of the freshest and most desirable quality. All orders receive immediate attention, and are delivered promptly in any part of the city free of charge. Mr. Tomlinson is a leading citizen, and deservedly esteemed by all who have the honor of his acquaintance.

#### INDIANAPOLIS GRILLE AND NOVELTY CO.

This company, although only organized about a year, has from the outset been very successful and a large flourishing trade rewarded the ably directed efforts of Mr. J. A. Johnson, the president, and Mr. W. D. Wilson, secretary-treasurer, who control it. The premises occupied are well adapted for all purposes of the business and a force of skilled hands are kept constantly employed. The company manufacture fine grille and fret work and other house decorations in every conceivable style. During the time the company has been established many orders have been filled and many of the residences of the leading citizens have been artistically decorated in a handsome, attractive style and in every instance the best satisfaction has been expressed both as to design and price. Mr. Johnson is a native of Alexandria, Ky., and Mr. Wilson of Winchester, Ill. The former has resided in Indianapolis twenty-eight and the latter twenty years. They are both practical mechanics of skill and ability and members of the Knights of Pythias. Mr. Wilson also belongs to the Knights of Honor. Orders left at 71 West Maryland street or 83 Fletcher avenue will receive prompt attention.

**JOSEPH F. KUNZ.**

A leading and popular tailor of Indianapolis is Mr. Joseph F. Kunz, whose handsome and neatly appointed business premises are located at 414 South Meridian street. This gentleman has a professional reputation which is not confined by the limits of the city. Mr. Kunz was born in Dayton, Ohio, Dec 29, 1862, and removed to this city with his parents the following year. He has been connected with some of the leading fashionable tailoring establishments here. Among others with that of Mr. J. Hunle, where for eleven years he filled the responsible position as cutter. He started in business for himself in March, 1887, and at once took a prominent place in the trade. With Mr. Kunz, tailoring is more than a trade, it is an art, and no careless work was ever sent out by him. Special pains are always taken, even in the smallest details, and as only the most skilled workmen are employed, Mr. Kunz can always guarantee perfect satisfaction. He displays fine taste and excellent judgment in selecting his stock, and his prices are extremely moderate. Special attention is given to mail orders, and the patronage is first-class and widespread. Mr. Kunz will be found careful and accurate, and a pleasant gentleman with whom to have dealings.

**S. ANDERSON.**

Considering the comparatively short time he has been established in business, Mr. S. Anderson, the well known dealer in groceries and fresh meats at 97 Maple street, has built up a trade of very substantial proportions. Conducting his house on sound business principles, and being thoroughly responsible in his dealings, success has attended his well directed efforts. Mr. Anderson established this business in 1891. The premises utilized by him comprise the ground floor and basement of a building having a frontage of 18 feet by a depth of 45. The front part of these are utilized as a grocery store, while a well equipped meat market is in the rear. Everything is kept scrupulously neat and clean and the store presents an attractive and inviting appearance. A heavy and carefully selected stock is carried, the assortment comprising full lines of the choicest fancy and staple groceries, fresh, salt and smoked meats, provisions, farm, orchard, garden and dairy produce, bakers' and laundry supplies, etc. A specialty is made of early vegetables, and lowest market prices prevail. Mr. Anderson was born in Ireland, and has been in this country since 1873. He is a man of push and judicious enterprise, and thoroughly conversant with the trade.

**MRS. B. GILL.**

One of the most popular among the representative grocery establishments and meat markets in this section of the city is that of Mrs. B. Gill, located at 202 West South street. Mrs. Gill, who was born in Ireland, has resided in Indianapolis for the past twenty-seven years. In 1873 she established her present business, and has built up a large, permanent trade. Her experience has been a valuable one, and she is enabled to supply demands and fill orders in a manner that cannot be otherwise than satisfactory to her customers. The store is 18 x 10 feet in dimensions, is a model of neatness and cleanliness, and the finest and best goods are kept on sale at reasonable prices, and orders are delivered in any part of the city free of extra charge. In the assortment there are the finest China, Japan and India teas, coffees, spices, sugars, family flour and prepared cereals, canned and bottled goods, table delicacies, fruits, vegetables, garden and dairy products, etc., also prime fresh, salt and smoked meats and provisions. New goods are constantly being received and business is always brisk and flourishing. Mrs. Gill is possessed of excellent business ability and her house is steadily growing in importance under her enterprising management.

**THE WOOD ORNAMENT COMPANY.**

One of the best known industrial establishments in North Indianapolis is that of the Wood Ornament Company, which has been doing a large prosperous business since May, 1892. Messrs. C. Kleifgen and J. M. Mills, the owners and proprietors are both practical men, and have established a fine trade in this and other cities throughout the section. A building 25x32 feet in dimensions is occupied, and the equipment of wood working machinery and appliances is perfect and complete. A twenty-horse-power steam engine drives the machinery, and skilled workmen are employed. The company manufacture a general line of wood ornaments for furniture manufacturers, and for interior decorative work and other purposes, and are constantly introducing new styles and designs. Their facilities are such that orders of any magnitude can be filled promptly and the best satisfaction guaranteed and given. Mr. Kleifgen is a German by birth. He has resided in Indianapolis fourteen years, and is an active, progressive business man. For a period of five years he was foreman for the Krause-Kramer Manufacturing Company. Mr. Mills was born and raised in Indianapolis, and was for a time in the employ of Frunson & Co., wood workers and box makers. He is an active member of the I. O. O. F.

**WM. BUSCHMANN & CO.**

A leading headquarters for goods of almost every kind in Indianapolis is the popular establishment now conducted under the name and style of Wm. Buschmann & Co., at the corner Fort Wayne avenue and St. Mary's street. The business was established in 1872 by Mr. Wm. Buschmann. In 1890 he retired from active business and was succeeded by his son Mr. F. Buschmann, and nephew, Aug. Buschmann, who now have one of the largest and finest stores in the city. In dimensions it is 80x110 feet. The business is both wholesale and retail in character, embracing a complete line of staple and fancy groceries, including the finest teas, coffees, pure spices, table delicacies, fresh, salt and smoked meats, queensware, glassware, hardware, mechanics' and farmers' tools, shelf and house-keeping goods, dry goods, notions, dress fabrics, boots, shoes, rubbers, etc. The store is equipped with a cash carrier. Fourteen clerks are employed and delivery teams are in active service. Messrs. W. F. and Aug. Buschmann are live, energetic business men, who are numbered among the popular young merchants of this city. The former was born in Indianapolis, and the latter in Germany, and came here twenty-two years ago.

**H. A. WRIGHT.**

One of the important contributors to the industrial activity of Indianapolis is the house of Mr. H. A. Wright, manufacturer of mince meat, doughnuts, cakes and pies, whose factory is located at 76 and 78 West New York street. This enterprise was inaugurated by Mr. Wright in 1882, and the house is the recognized representative of the trade in the state. The rapid and continuous growth of the business is attested by the fact that while the output of mince meat in 1882 was 4,700 pounds, in 1891 was twenty-three tons, in 1892 it had grown to thirty-two tons. Mr. Wright occupies a ground floor, 30x80 feet in dimensions, arranged expressly for the prosecution of his business, while a fine supply of machinery and appliances suited to the industry are in operation. The factory is a model of neatness and cleanliness, and is the only one in the world that invites public inspection. A competent number of skilled hands are constantly employed, while two teams are in service delivering goods. Mr. Wright has built up a splendid reputation for his goods, which command a decided preference wherever introduced. Mr. Wright guarantees the prompt fulfillment of all orders, the telephone call of the office being 1301. His goods are sold at prices which defy competition. He is a native of Massachusetts, and a resident of Indianapolis since 1855.

**ENTERPRISE FOUNDRY AND FENCE CO.**

A marked improvement is noticeable during recent years in the manner in which private grounds are inclosed, and the old-time selfish idea that the owner should reserve all the beauties of nature in bloom for the delectation of his own eye alone has disappeared. In connection with these remarks, we here desire to make reference to a house whose handsome prodcts have largely contributed to bring about this desirable



result. We mean that of Messrs. Ellis & Helfeberger, proprietors of the Enterprise Foundry and Fence Company of this city. This business was founded in 1888 by the present proprietors, who have since achieved a notable success, building up a large and widespread trade, as is well born out by the fact that during 1892, in fencing alone they turned out over \$60,000 worth of fencing. The company manufacture standard, farm and cemetery, perfect steel picket lawn, champion steel ribbon lawn, and wrought iron picket fences, also grating, cresting, railing, hitch posts, shutters, guards, arches and architectural iron and steel works of all kinds. The offices and foundry owned by the company, located at 162 to 168 South Mississippi street, were built for the manufacture of foundry and fence work are perfectly equipped in all departments, and afford employment to thirty skilled hands. Four traveling salesmen are on the road, and agencies have been opened in all principal cities of the Union. Mr. Ellis is a native of Ohio, and is a prominent member of the Commercial Club. Mr. Helfeberger was born in this state.

**OTTO SCHMIDT.**

In reviewing the many and varied industries of the city of Indianapolis, we feel that a work of this kind would be incomplete, were we to fail to mention one of the many genuine caterers to the wants of business men.

Such is the establishment of Mr. Otto Schmidt, situated at 367 South Delaware street. This business was founded in 1883 by Mr. John Buehler, the present proprietor acquiring control in 1889. The stock kept by this gentleman is selected with a view to meet the most fastidious tastes, and nothing is kept in his line other than the very choicest brands of whiskies, brandies and important liquors and wines to be found in the city. The beer of C. F. Schmidt, as well as that of the Indianapolis Brewing Company, are always on draught, and lunches are served to order. In connection with this very superior bar there is an excellent cigar stand where may be found at all times the choicest brands of imported and domestic cigars, and such favorites are his stock that many of his customers will not have anything unless it comes from his establishment. Mr. Schmidt is a genial, whole souled gentleman, and is highly regarded by all. He has on the third floor of his building a large and well ventilated hall for the use of dances, entertainments and committee meetings.

**F. M. ROTTLER.**

Among the many successful industrial establishments of Indianapolis, we find that of Mr. F. M. Rottler, manufacturer of and dealer in fine harness and turf goods, located at 18 North Delaware street. This business was established in 1876 by Mr. J. L. Bieler, who was succeeded in 1879 by the present proprietor. Mr. Rottler is a thoroughly practical and expert harness maker, fully acquainted with every detail of this useful industry and the needs of the most critical customers. The business since its inauguration has been at its present location, the premises having an area of 23x80 feet, and contains a stock that includes a full line of harness and horse furnishing goods of all kinds, specialties being made of fine hand made harness and turf goods. Five skilled workmen are constantly employed, orders are promptly filled, and all goods are fully warranted. Mr. Rottler was born in Germany, but has resided in this country for thirty-six years. He is an honorable, energetic, business man, who has gained an excellent position in this important industry.

**S. BINZER.**

One of the most noted and successful mercantile establishments in Indianapolis is that of Mr. S. Binzer, wholesale and retail dealer in all kinds of merchandise,

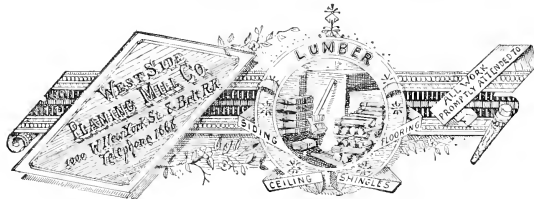
at 286 and 288 South Illinois street. Mr. Binzer, who is a native of Austria, came to this country in 1881, at once taking up his residence in Indianapolis. Soon after he founded his present enterprise at 276 South Illinois street, and soon built up a large and permanent trade. In 1891, the continued growth of the business rendered a removal to more commodious quarters imperative. Mr. Binzer now occupies a double store with basement, the combined frontage being 40 feet and a depth of 90 feet. The stock is large and comprehensive, embracing full lines of fancy and staple dry goods, notions, clothing, millinery goods, ladies' and gents' furnishings, boots and shoes, hats and caps, etc. Mr. Binzer also does a large business in stationery and office requisites, handles none but the best articles, and his prices are always the lowest. Five clerks are employed in the salesrooms, while a numerous force of skilled and artistic milliners are kept constantly busy. The trade is both wholesale and retail, and is derived from all parts of the city and surrounding country. Mr. Binzer is an enterprising and wide awake merchant, whose success is marked, and he is a member of the Order of Druids, an Odd Fellow and a Knight of Pythias.

**R. SAMUELS.**

Standing in the front rank of houses devoted to supplying the people of Indianapolis with pure, fresh food supplies is that of Mr. R. Samuels, at 282 South Illinois street. Mr. Samuels, who was born in Russian Poland, has resided in the United States for over forty years, coming to this city in 1847. He founded this business in January, 1890, and Pogue's Run Grocery, as the house has since been known, has become the center of a brisk and active trade. The premises occupied comprise a ground floor and basement, each being 25x80 feet in dimensions. The store is attractively fitted up with plate glass front, and is provided with all modern conveniences and facilities. Courteous assistants are in attendance under Mr. Samuels' personal supervision and goods are delivered free of charge. The stock is very large and carefully selected and includes the choicest brands of family flour and prepared cereals, pure fresh teas, coffees and spices, condiments and table delicacies, canned and bottled goods, bakers' and laundry supplies, orchard, garden and dairy products, fresh, salt and smoked meats, poultry and game in season, and all grocers' sundries. The lowest market prices are quoted and orders are filled promptly and carefully. Mr. Samuels enjoys an excellent reputation in business circles, and his standing in the financial world is of the soundest.

**WEST SIDE PLANING MILL COMPANY.**

This is the great lumber market for all Indiana, and among the latest additions to the ranks of the reliable and ably conducted concerns engaged in this direction is the West Side Planing Mill Company, whose office is at 1000 West New York street and Belt Railroad (telephone call 1668). The West Side Planing Mill Company was organized in 1891, and has a capital stock of about



\$20,000 Its officers are all well and favorably known gentlemen of long and valuable experience in the lumber trade. They are as follows: B. D. Brooks, president; C. Draut, treasurer; L. H. Young, secretary, and J. A. Richter, foreman. C. Draut and J. A. Richter were formerly associated in a similar line of business in Batesville, Ind., and through the influence of Mr. Richter the Batesville bracket factory was started. The yard and mill are located at 1000 and 1002 West New York street, 1009 and 1011 West Vermont street, and 2, 4, 6, 8 and 10 Coble street. The mill is a two-story building, 40x58 feet in dimensions, also a warehouse, having an area of 90x29 feet, and the company have here a first-class planing mill and handle sash, doors and blinds, and are now laying plans to erect another large building. They employ a full force of skilled hands in the manufacture of mouldings, brackets, newels, scroll and mill work, siding, ceiling, flooring, etc., and a large stock is always carried of sash, doors, blinds, lumber, shingles, etc., and the company can at short notice meet the most exacting requirements of the trade. Mr. Brooks was born in Pennsylvania, raised on a farm, and when but

fourteen years of age drove four yoke of oxen hauling logs at Putnamville, Ind. He came to this city fifteen years ago, worked at different places, owned a saw mill at Purkissville, Ind., and afterward became foreman of the Indianapolis Cabinet Works. He is a young, progressive business man, owns a considerable amount of real estate in this city clear of incumbrance, and is now the largest owner in the West Side Planing Mill Company, of which he is president.

**BAMBERGER'S NEW YORK HAT COMPANY.**

In the manufacturing of and retail trade in hats, men's furnishings and ladies fur garments, the name of Bamberger's New York Hat Company will come first to mind as being the leading establishment of its kind in Indianapolis. Mr. H. Bamberger founded the business in 1880, in the premises still occupied by him at 50 East Washington street. From the outset it assumed large proportions, and the house has ever since been the center of a brisk and active trade. Mr. Bamberger occupies a ground floor and basement, each being 18x80 feet in dimensions, and both of which are utilized for the storage and display of the heavy and carefully selected stock that is always carried on hand. The display is very interesting and attractive, a wonderful variety being shown in every line, embracing all the styles of men's, youths' and boys' hats, the finest grades of furs, and every description of fur hats and caps. Here also are to be seen everything in the line of fur trimmings, this being the only house in the city that makes a specialty of altering, making over and repairing furs. The house is also headquarters for men's furnishings, and Mr. Bamberger is sole agent here for the sale of You-

mao's celebrated hats. His trade is large and fashionable and shows every sign of steady increase.

**CHAS. C. WATSON.**

There is probably no druggist in Indianapolis better or more favorably known than Mr. Chas. C. Watson, and there are certainly none who has secured a more enduring hold on public favor and confidence. Mr. Watson has been established in business in his present location at 511 Virginia avenue, corner Bismark street, for a period of twelve years. The store is 20x60 feet in dimensions, and is fitted up in a handsome attractive style in hard wood. A fine soda fountain of unique design is an attractive feature of the store, also a well equipped laboratory, where physicians' prescriptions and family recipes are filled with promptitude and accuracy from pure, fresh drugs and medicines. There is also a full stock of proprietary preparations, pharmaceuticals, tinctures, extracts, toilet requisites, fancy articles, surgical appliances, druggists sundries, perfumery, etc. Prescriptions are prepared at all hours, night calls receiving prompt response. His assistant, Lee W. Walcot, who is a native of Michigan, has resided in this city twenty-one years and is widely known. He is a prominent member of the Marion County Drug Association.

**W. H. BARR.**

A noteworthy and popular footwear emporium in this section of the city is the establishment of Mr. W. H. Barr, located at 238 East Washington street. Custom work is also done here in the highest style of the art at short notice, hand-sewed shoes for tender feet being a specialty, and all work to order is guaranteed to render satisfaction as to fit, finish, material and workmanship. Mr. Barr, who is a native of Ontario, Canada, has been a resident of Indianapolis since 1890. Shortly after his arrival here he founded this business, and he has met with marked and flattering success. He has built up a large permanent trade, which gives every promise of rapid and continuous increase. His store is 2 x 70 feet in dimensions, neatly fitted up and arranged. The stock, which is large and varied, includes men's, women's, girls', youths', boys' and children's boots and shoes in all sizes, shapes, styles, widths and designs, both in fine and medium grades, also a fine line of sandals, slippers and rubbers. Repairing is also neatly done, and the footwear made to order here is the finest and most comfortable that can be obtained anywhere. Mr. Barr is an energetic and wide-awake business man.



**FLANNER & BUCHANAN.**

A leading undertaking establishment in Indianapolis is that of Messrs. Flanner & Buchanan, located at 172 North Illinois street, between New York and Vermont. It was founded in 1880 by Messrs. Flanner & Hommow, who were succeeded seven years later by the present firm, composed of F. W. Flanner and C. J. Buchanan. Enterprise and energy, coupled with the ripe experience they have acquired in this line of business, assured the house of great success, and it is to-day one of the most prominent houses engaged in the business in this city. The store is neat and well appointed, and of ample dimensions, handsomely furnished and fitted up with every convenience. A well selected assortment of caskets, coffins, trimmings, mountings, etc., is constantly carried, the firm having established connections with the leading manufacturers of this line of goods in the country. The embalming is under Mr. Buchanan's personal supervision; he is a practical and experienced man of acknowledged ability, and a graduate of Clark's School of Embalming of Cincinnati, Ohio. In their stables the firm have eight horses, three hearse and several carriages, and the office is open at all hours, the telephone call being 611. Every requisite for funerals is provided, while the prices charged are always fair and moderate. A morgue is operated in connection with the establishment. Both parties are natives of this state. Mr. Flanner is a Knight of Pythias, while Mr. Buchanan is a Mason and Odd Fellow.

**GORDON & HARMON.**

The special attention of our readers is directed to the establishment of Messrs. Gordon & Harmon, dealers in engines, boilers, saw mills, farm machinery, etc., at 67 West Washington street, (telephone call 1004). This concern has been in operation since 1887, when it was founded by Mr. Willard Harmon, who was joined in 1892 by Mr. W. H. Gordon. The premises occupied comprise three floors and basement of a building having an area of 80x100 feet. The stock carried is large and varied and embraces a full assortment of the most approved engines and boilers for almost every purpose, saw mills and a general line of farm machinery, including reapers and binders, mowers, hay forks and loaders, hay rakes of every description, seed drills and planters, plows of the best make, harrows, cultivators, corn shellers, farm mills for grinding feed, etc., hay and straw cutters, thrashers and grain cleaning machines, etc. Messrs. Gordon & Harmon furnish estimates for the erection of saw mill plants, furnish every requisite and

superintend the complete construction of the same. Traveling salesmen represent the house on the road, and the trade extends throughout Indiana and adjoining states. Illustrated catalogues and price lists are furnished on application. Mr. W. H. Gordon was born in Knightstown, Ind., and is a prominent member of the Masonic order, while Mr. Willard Harmon is a native of Johnson county, Ind., and is a member of the Knights of Pythias. Both gentlemen are in the prime of life, and during their business career have met with a success such is only accorded to those whose business is governed by correct, honorable principles.

**WADDY & SON.**

The well known and reliable house of Messrs. Waddy & Son, dealers in staple and fancy groceries, fruits, vegetables and meats, at 50 Clifford avenue, is a very flourishing concern. It was founded by Messrs. Ferrine & Co., to whom the present firm succeeded by purchase in 1890, the latter being composed of Mr. J. B. Waddy and his son, H. O. Waddy. The premises utilized are of large proportions, extending from Clifford avenue to Brookside avenue, and comprising the ground floor and basement of a building 82x150 feet in dimensions. The store is handsomely fitted up and contains a well selected and heavy stock of fancy and staple groceries, embracing choice teas and coffees, spices, sugars, canned and sealed goods, dried and green fruits, preserves, jellies, condiments, butter, cheese, eggs, prepared cereals, flour, vegetables, bakers' and laundry supplies, fresh, salt and smoked meats, fish, provisions of all kinds, and all grocers' and meat dealers' sundries. The house has a large city and country patronage, and several courteous assistants are in constant attendance. The telephone call is 1778. Both partners are natives of this county and among the best known merchants of Indianapolis. They are members of the Retail Grocers' Association, also of the American Collection Agency.

**A. A. HELFER & SON.**

The wholesale carriage trade of Indianapolis has a worthy representative in the firm of Messrs. A. A. Helfer & Son. They make in their own factory the best that American brains and labor can build and they buy or have for sale as agents the best that is produced elsewhere. This is the oldest business of the kind in town, having been founded away back in 1850, and after vari-

ous firm changes, Mr. A. A. Helfer became the proprietor in 1872, and subsequently took his son, Mr. E. T. Helfer, into co-partnership, under the existing name and style. Their repository and factory occupies the entire three-story building, 39 and 41 North Tennessee street, 53x202½ feet in dimensions, and here a large force of skilled workmen are steadily employed in the building of highest grades of carriages and vehicles of their make are maintained at the highest standard of excellence. They make a magnificent display in their repository, not only of their own work, but also of other popular lines, they being agents for the Kaufman Buggy Company of Miamisburg, Ohio, also for the Favorite Carriage Company of Cincinnati, Ohio, and likewise for the Cortland Wagon Company of Cortland, N. Y. Here are all styles of elegant, well built carriages, and light traps as well, in fact, an infinite variety of almost everything that goes on wheels. The firm is noted for producing the latest styles and in the latest colors. Messrs. Helfer are natives of this state, formerly residents of Lawrenceburg, Ind., and have ever retained the confidence of commercial circles, and have won a great and legitimate success in the face of strong competition.

**SCHWARTZ'S PHARMACY.**

One of the most popular and liberally patronized pharmacies in Indianapolis is that of Mr. Maurice Schwartz, at 500 North Alabama street. It was founded in 1890 by Mr. D. W. Butler, to whom Mr. Schwartz succeeded in 1892. Physicians' prescriptions and family recipes are here prepared in the most careful manner from pure, fresh ingredients, while the prices are of the most reasonable character. The store is desirably situated and has an area of 20x60 feet. It is neatly fitted up and provided with all modern improvements and appliances, including an elegant and massive soda water fountain. Several assistants are employed. Mr. Schwartz exercises close personal supervision over the laboratory. The stock is large and selected with care, and comprises besides drugs, chemicals and medicines of every description, standard proprietary remedies, herbs, barks, roots, seeds and spices, sanitary preparations, pure medicinal wines, liquors, and mineral waters, imported and domestic cigars, fancy and toilet articles and all druggists' sundries. Mr. Schwartz was born in Lawrenceburg, Ind., and has resided in this city since 1891. He is a member of the Marion County Drug Association and a business man of marked enterprise and ability.

**INDIANAPOLIS BRUSH WORKS.**

Among the many manufacturing concerns which give to Indianapolis its well deserved prominence as an industrial center and to which its citizens refer with pardonable pride, that of the Indianapolis Brush Works is especially deserving of mention. These works were established in 1890 by Messrs. G. E. Pohlman and J. C. Wood, the former becoming sole proprietor January 1, 1893. A large trade was built up from the outset, which to-day covers all the territory east to and including Pennsylvania, also the Western and Southern states. The premises occupied are located at 73 1/2 West Washington street, an eligible two-story frame structure, 30x100 feet in dimensions, replete with all the latest improved machinery. Some twenty-five expert hands are constantly employed and the output is of five to six gross of brushes a day. The range of production embraces all kinds of brushes, hair, clothing, shoe, scrub, etc., and a specialty is made of door mats and shoe scrapers. The goods of the Indianapolis Brush Works are noted for the high quality of the materials that enter into their confection, their superior workmanship, and unsurpassed durability. Mr Pohlman was born in Cincinnati, Ohio, and is one of our leading popular business men and citizens.

**JAS. L. KEACH.**

An old established and leading mercantile house in Indianapolis is that of Mr. Jas. L. Keach, wholesale fruits and produce commission merchant, at 62 South Delaware street. It was founded by Mr. Keach in 1879 and from the start acquired a widespread and enviable reputation. The premises utilized are located in a central part of the business district, and are commodious and well adapted to the purposes to which it is devoted. Ample cold storage is provided and unrivaled facilities are at hand for the efficient handling and storage of the large and heavy consignments always on hand. A general wholesale produce commission business is carried, fruits being the leading specialty, also vegetables, apples, potatoes and watermelons, while mention may be made that this house is the largest potato dealers in the West, from one to eight car-loads being handled weekly. Mr. Keach has from ten to fifteen huckster wagons in constant service. He receives consignments from all of the best producing sections, many growers and shippers consigning exclusively to him. Liberal advances are made on consignments, prompt account of sales is made and proceeds are instantly remitted. Mr. Keach refers to Messrs. Fletcher & Churchman, the

bankers, and to all mercantile agencies. He is a native of this city, where he is highly esteemed for his honorable dealings, honesty of purpose and strict integrity.

**H. TECHENTIN & CO.**

One of the oldest as well as most notable establishments of its kind in this city is that of the firm of H. Techentin & Co., manufacturers and wholesale and retail dealers in harness, saddlery and all kinds of horse requisites. The business was originally established by Messrs. H. C. Schultz & Co., from whom the present firm purchased it in 1881. The premises occupy two floors and basement, each 20x50 feet in area in the building 23 South Meridian street. The firm make a special business of manufacturing harness of all kinds, single and double to order, finished in any style of mountings required and fully guarantee their workmanship in every respect as well as quality of materials. In the store a fine display is made of coach, carriage, driving, track and work harness, also whips, saddlery goods, robes, blankets and horse equipments of every description. Mr. H. Techentin, the active co-partner, is a native of Germany, and came to Indianapolis twenty years ago. He is particularly known as a business man and is a practical harness-maker of many years experience.

**VOLZ BROTHERS.**

We desire to call attention to the prosperous and reliable establishment of Messrs. Volz Brothers, proprietors of the Granger Harness Store, and manufacturers of and dealers in harness, saddles, collars, whips, etc., located at 169 West Washington street. This business was originally established in 1883 by F. W. Arnhotter, who conducted it until January, 1891, when the present proprietors succeeded to the management. They occupy a commodious store with workshop attached, having an area of 20x85 feet, and employment is furnished a sufficient force of workmen. Their stores contain a full and complete assortment of light and heavy, single and double wagon, truck, coach, carriage, buggy, dray and truck harness, saddles and bridles of their own superior production. The stock also embraces whips, robes, blankets, and everything in the line of horse furnishing goods and repairing is promptly and neatly executed. Messrs. L. and H. A. Volz are both natives of this state and thorough mechanics. They are pleasant, affable gentlemen and enjoy the confidence of all who know them.

**CHRISTIAN OFF & CO.**

A prosperous business establishment in Indianapolis is that of Messrs. Christian Off & Co., practical tin, copper and sheet iron workers, roofers, etc. This business was originally established in 1862 by Wiggins & Donnan, and in 1882 came under the control of Mr. D. Off. In 1890 Christian and Weir Off succeeded to the business, since when under their able management the facilities and the trade have been increased. Premises 20x90 feet are occupied at 230 East Washington street, which are equipped in a superior manner, everything being provided for conducting operations on a large scale. The firm execute orders for all kinds tin, copper and sheet iron work, also tin, iron and slate roofing, repair stoves, and pay particular attention to gas fitting. Estimates are furnished, contracts entered into, and all work is fully warranted. The firm are moderate in their prices and always prompt in attending to orders. The Messrs. Off are both natives of Germany, and have resided in Indianapolis since 1852. Mr. C. Off is an active member of the Odd Fellows.

**INDIANAPOLIS BOX FACTORY.**

The manufacture of wooden boxes and packing cases for all purposes is well represented in Indianapolis by the Indianapolis Box Factory, of which Mr. Fred. Dietz is the able and popular proprietor. Mr. Dietz is a native of Germany, who came to this city in 1847. In 1869 he embarked in his present line of business and so rapid and marked was his success that he soon found it necessary to increase his plant. In 1871 therefore he erected his present three-story brick factory, which is 60x100 and two-story annex 40x75 feet in dimensions. The premises utilized cover an area of three and one-half acres at the south end of Delaware street, along the track of the P. C. C. & St. L. Ry. Company. The factory is equipped with the latest improved machinery, including three printing machines, run by a sixty horse-power engine fed by three boilers of modern make. These works are a model of their kind and a thorough system of organization is enforced by Mr. Dietz, who is noted for sound judgment and marked executive capacity. From forty to fifty skilled hands are employed and the output is large, necessitating the consumption of 15,000 feet of lumber a day, the total cutting capacity being 20,000 feet. He is a prominent member of the Board of Trade, an active Mason and Forester, an Odd Fellow, Pioneer and a member of the Ancient Order of Druids.

**HENRY RUSSE.**

Among the most enterprising houses in this community is that of Mr. Henry Russe, dealer in grain, seeds, flour and feed, located at 23 and 25 North Tennessee street. This business was inaugurated in 1889 by the present proprietor, and from the start the house received a liberal patronage, which has ever since been on the



increase. The premises occupied comprise a three-story brick building, the main and second floors being utilized by this firm, 85x100 feet, fully equipped with every facility. Mr. Russe handles large quantities of grain, all the best brands of family flour and every description of animal provender, on his own account, and is prepared to fill orders of any magnitude. He makes a specialty of farm and garden seeds, and carries a most carefully selected stock from the most reliable producers in the country. Mr. Russe is a native of Germany, and has resided in this city since 1873. He is an active member of the Board of Trade, holds the position of School Commissioner, and is popular with all those with whom he has dealings. Telephone 340.

**O. C. WILGUS.**

A favorite source of food supply with the citizens of Indianapolis is the ably conducted establishment of Mr. O. C. Wilgus, dealer in fancy and staple groceries, pro-

visions, crockery, queensware, etc., at 398 South Illinois street. Mr. Wilgus, who is a native of Steubenville, Ohio, took up his residence in this city some thirty years ago, and in 1883 embarked in his present business, and has gained an enviable reputation for fine goods. He occupies the ground floor and basement of a building having a frontage of 23 by a depth of 75 feet, and centrally located. These premises are fitted up with all most modern conveniences for the preservation and rapid handling of the large stock carried. The assortment is one of the finest and most comprehensive gathered together in any establishment in the city; it includes all kinds of fancy and staple groceries, as well as dairy, garden and orchard produce, teas, coffees, spices, dried fruits, canned goods, imported and domestic sauces, pickles, relishes and condiments, fruits and nuts, biscuits, crackers, flour, cheese, meal, beans, peas, rice, vegetables of all kinds and at all seasons, salt and smoked meats and fish, etc. Three assistants are employed and no pains are spared to satisfactorily meet the wishes of patrons. A number of delivery wagons carry goods to any part of the city free of charge. Mr. Wilgus is a gentleman of experience and high standing in business affairs. He is a member of the A. O. U. W.

**W. H. BALLARD.**

This establishment was founded in 1878 by its present proprietor and is the leading and most complete concern in the city engaged in this industry. The premises at the corner of Delaware and Ohio streets have an area of 80x100 feet, and are fully equipped with every appliance and modern apparatus known in the business, operated by a superior steam engine of ample power, while twenty hands are kept constantly employed. This establishment manufactures 400 gallons of ice cream daily in all flavors, in plain, Neapolitan and fancy moulds, also Charlotte Russe and fruit ices of every description. Five hundred and fifty gallons of milk and 400 gallons of cream are consumed daily in the production of the popular creams and ices sent out by this noted house, and the trade which is derived from the leading hotels, restaurants and private families throughout the city is very large. Only the purest materials are used and the greatest pains are taken to fully merit the first-class patronage that this establishment has always enjoyed.

**MATTILL BROTHERS.**

This business was founded in 1878 by Mr. Theodore Zell, who was succeeded in 1887 by the present proprietors, Messrs. Louis and John Mattill, gentlemen of wide experience and thorough practical knowledge of

this important profession. The premises occupied are located at the corner of Coburn and East streets. The store is attractively fitted up, and has a finely appointed department especially for the prompt and accurate compounding of physicians' prescriptions and family recipes, in which none but regularly qualified druggists are engaged as assistants. The stock of the store embraces a full assortment of absolutely pure and fresh drugs and chemicals, extracts, tinctures and pharmaceutical compounds of their own superior production, all proprietary remedies of well known merit and reputation, the latest novelties in druggists' fancy goods, toilet articles, perfumery, etc.; physicians' and surgeons' appliances, druggists' sundries, pure wines and liquors for medicinal use, popular brands of domestic and foreign cigars, fine stationery, confectionery, etc. Both partners are natives of Hillsborough, Ohio, and have resided in this city since 1879. They are members of the Indiana Pharmaceutical Association, and Marion County Drug Association. Both are enterprising and industrious business men, thorough, exact and reliable in their profession, and are highly respected by all with whom they have social or business relations. They are liberal and energetic in all that pertains to the advancement of Indianapolis, and are always ready to do all they can to promote the welfare of the city.

**R. I. EADS.**

The drug emporium of M. R. I. Eads, at the corner of Delaware and New York streets, is one of the oldest and most popular in the city. The business was formerly under the proprietorship of Mr. J. B. Dill until one year ago, when the present proprietor purchased it. The store is one of the handsomest, finest stocked and equipped in the city, and draws a large patronage from the leading classes of our citizens. Mr. Eads carries full stock and complete lines of the purest and freshest of drugs and chemicals, proprietary medicines, druggists' sundries, physicians' supplies, surgical instruments, also a choice assortment of fancy and toilet articles, imported and domestic cigars of the choicest brands. The store is very handsome in its interior fittings and furnishings and reflects great credit in our city, as being one of the leading retail drug establishments in popularity and reliability. Mr. Eads is a thorough and experienced pharmacist and superintends every feature of the business with a careful and watchful eye. He has the respect and confidence of his large patronage and exercises the greatest care in the compounding of family recipes and physicians' prescriptions. Only experienced and careful clerks are employed and orders receive prompt attention.

**R. F. CATTERSON & SON.**

In the foremost rank of the houses engaged in real estate business and its kindred branches, and enjoying a deservedly high reputation for reliability and honorable methods is that of Messrs. R. F. Catterson & Son, whose offices are located at 24 Kentucky avenue. Mr. R. F. Catterson, the senior member of the firm, is a



native of Marion, this state, and for many years has been prominently identified with the leading financial and business circles of Indianapolis. He is ably seconded by his son, Mr. George N. Catterson, an active and bustling young man, who was born in this city. The firm make a speciality of rentals, and control the letting of most of the valuable business and residential property in the city. They also negotiate loans on bond and mortgage, and as a notary public is in attendance

in the office, all transactions are perfected without delay. Messrs. Catterson & Son do a fire insurance business, and are prepared to place risks and issue policies for any amount compatible with safety, and upon all kinds of property upon moderate terms. They are popular gentlemen, prompt, energetic and honorable in all their dealings. Mr. George N. Catterson is a member of the Commercial Club.

**MINNEAPOLIS ESTERLY HARVESTER COMPANY.**

One of the leading and largest manufacturers of harvesting machinery in the United States is the Minneapolis Esterly Harvester Company, whose extensive works are located at St. Louis Park, a suburb west of Minneapolis, Minn. The works have a floor space of fifteen acres, are steam heated, lighted by electricity, fitted up with special machinery operated by two steam engines of 250 and 100 horse-power, respectively employing 1,200 hands, and turn out annually 20,000 twine binding harvesters and mowers. The company has established branch houses in all the leading cities. The branch in the city was established in 1881, and is the distributing point for Indiana, Southern and Eastern Illinois and Western Ohio. Mr. A. L. Cook, the general agent, who has charge of the branch house is a thorough active business man of unquestioned reputation. His office is 26 Kentucky avenue, and for storage purposes ample space is provided in the building of the Union Transfer and Storage Company. A large stock of the Minneapolis Esterly twine binding harvesters and mowers is carried, also a large stock of extras, attachments and binder twine. Mr. Cook has sold many hundreds of the Esterly machines through his territory, and in no instance has a complaint been made. He is a native of Indiana.

**SMITH, DAY & CO., LIMITED.**

One of the oldest establishments of its kind in the United States is that of Smith, Day & Co., at Baldwinville, Mass., manufacturers of chairs, woven wire springs, cots, upholstered chairs and rockers, having been established more than twenty-five years. The firm have a branch house in Detroit and also in this city. The branch here was opened about a year ago, and is under the immediate direction of Messrs. W. L. Day and E. J. Sweeney, members of the firm. The premises occupied at 76 to 84 Shelby street comprise a two-story brick building, 120x160 feet in area, and a building in the rear of the same dimensions. An immense

stock of goods is carried, comprising everything manufactured by the firm, also a large assortment of chairs and rockers in modern and antique designs, upholstered and finished in silk, satin, velvet, rep, etc., and from forty to fifty skilled hands are employed in the upholstering and finishing departments. The copartners are C. A. Smith and L. D. Day, who reside at Baldwinville, Mass. Chas. Day who has charge of the Detroit house and Messrs. W. L. Day and E. J. Sweeney who reside in this city, and have charge of the business here. They are popularly known, and as business men are progressive and enterprising.

**THE GRANGER DRUG STORE.**

One of the best known among the popular pharmacies in Indianapolis is that of Mr. L. H. Renkert, known as the Granger Drug Store. The business was established by S. R. Holt in 1877, and was purchased by Mr. Renkert in 1880 at 164 West Washington street, his present location, the handsome, attractive premises having an area of 25x110 feet. The prescription laboratory is under the immediate supervision of Mr. Renkert, and every safeguard is provided to insure accuracy and promptness. Several assistants are employed; physicians' prescriptions and family recipes compounded and medicines dispensed at all hours of the day or night. Pure fresh drugs only are used and popular prices prevail. The stock is full and complete, and embraces drugs, chemicals, pharmaceutical and proprietary medicines, druggists' sundries, toilet and fancy articles, perfumes and all the various articles usually found in a first-class family drug store. Mr. Renkert has had a long valuable experience compounding and dispensing medicines, and as a pharmacist enjoys the unbounded confidence of his many patrons. Besides drugs and medicines, Mr. Renkert also keeps a stock of paints, oils, varnishes and painters' supplies.

**SHAW & LANG.**

In the foremost position of the real estate and financial field of activity of Indianapolis stand Colonel B. C. Shaw and Mr. John A. Lang, who are also the proprietors of the Indiana Pension and Claim Agency, with offices at 34 North Delaware street. The house is widely known throughout all parts of Indiana, and its connections are influential and of the highest order. A general real estate business is carried on, the firm handling all kind of business and residential property, build-

ing lots and farm lands, and they have always on their books long lists of many of the most desirable pieces of realty that come into the market. They also negotiate loans on bond and mortgage, their facilities in this direction being unsurpassed, and enabling them to secure for their clients the most favorable terms. But it is especially as pension and claim agents that they have gained an enviable reputation. They are untiring and vigilant in their efforts on behalf of their patrons, whose interests they guard with as much zeal as if they were their own. Col. B. C. Shaw has an honorable war record, having commanded the 7th Regiment of Indiana Volunteers, also the 68th Regiment of Indiana Volunteers. He is at present adjutant general of the Union Veterans Legion of the United States. He has for many years been prominently identified with the politics of Indiana, and is a leader of the Democratic party of the state. From 1875 to 1880 he filled the high office of state treasurer, and was chairman of the Democratic State Central Committee. He has also been proprietor of the large Shaw Carriage Works of this city. Mr. Lang was also born in Indiana, and has resided in this city for the past twenty-five years. He is state president of the Patriotic Sons of America.

#### MAJOR TAYLOR.

Unquestionably the arbiter of correct styles in gentlemen's furnishings in this city is Major Taylor, a gentleman possessing most excellent taste and judgment. Mr. Taylor has been established in business since 1878 and from the outset success rewarded his ably directed efforts. His patronage steadily increasing, he was obliged to seek larger quarters, and in 1887 secured and has since occupied the spacious store 38 East Washington street. He subsequently opened a branch store at 15 North Illinois street. In these establishments Mr. Taylor makes a fine display of elegant goods of both European and American production, and includes everything new and fashionable in style and novel. Mr. Taylor also manufactures fine shirts to order of the best linen. He is also proprietor of the Excelsior Laundry in the Masonic Building, on South Tennessee street, one of the best equipped establishments of the kind in Indianapolis. He is popular in musical circles and takes an active interest in the May festivals held in this city annually. Mr. Taylor is a prominent member of the Commercial Club.

#### SCOFIELD, SHURMER & TEAGLE.

One of the leading oil refineries in Indianapolis is that of Scofield, Shurmer & Teagle, which has been in success-

ful operation many years. In 1889 a branch was established in this city for supplying the trade in Indiana and adjoining territory. Since 1890 this branch has been under the management of Mr. Karl G. Sakewitz, who has since by his energy and enterprise very materially increased the trade and extended the business. The office, works and warehouse are at the corner Vermont and Bee Line Ry. Superior illuminating and lubricating oils and gasoline and naphtha, also boiled paint oil constitute the product, also Ideal value oil, Perfection cylinder oil, Diamond engine oil, Dynamo engine oil, etc. The building is 40x80 feet in area and a large stock of oils is always carried. Mr. Sakewitz is a native of Indianapolis and has been in the employ of the firm in that city for a period of ten years. He is well and popularly known in business circles in this city and has always sustained a high reputation.

#### AUGUST DIENER.

Among the most widely and favorably known of the leading manufacturers of marble and granite monuments in Indianapolis must be placed Mr. August Diener, of 243 East Washington street. Mr. Diener, who is of German descent, was born in the state of New York, coming to this city some seventeen years ago. He at once embarked in his present line of business and from the outset won fame and favor, owing to the originality of his conceptions, the beauty of designs and the superior character and finish of his workmanship. His premises have an area of 20x195 feet, and are heavily stocked with granite and marble monuments, headstones, tablets, etc. Eight skilled hands are employed and a leading specialty is made of cemetery work. There are few cemeteries in this vicinity of which the principal and most ornamental monuments are not due to Mr. Diener's chisel. He is an enterprising and progressive citizen, and is highly esteemed by all classes in the community.

#### JOHN F. JOHNSTON.

Among the popular and prominent druggists in Indianapolis, there are none having a higher reputation or who are better qualified to dispense medicines than Dr. John F. Johnston, whose handsome attractive pharmacy is at the corner Illinois and St. Clair streets. The pharmacy is finely appointed, is fitted up with cherry wood fixtures, and an attractive feature is a superb soda fountain. The stock of drugs, chemicals, proprietary medicines, and pharmaceutical preparations is pure and fresh, and the assortment of toilet articles,

perfumery and druggists sundries full and complete. The prescription laboratory is admirably equipped and under careful supervision. Physicians' prescriptions, difficult formulas and family recipes are compounded with accuracy and promptitude at all hours, and every care and attention paid to the requirements of patrons. Dr. Johnston is a pleasant, agreeable gentleman and very popular.

#### INDIANAPOLIS BOX FACTORY.

The manufacture of wooden boxes and packing cases for all purposes is well represented in Indianapolis by the Indianapolis Box Factory, of which Mr. Fred Dietz is the able and popular proprietor. Mr. Dietz is a native



of Germany, who came to this city in 1847. In 1869 he embarked in his present line of business and so rapid and marked was his success that he soon found it necessary to increase his plant. In 1871 therefore he erected his present three-story brick factory, which is 60x100 and two-story annex 40x75 feet in dimensions. The premises utilized cover an area of three and one-half acres at the south end of Delaware street, along the track of the P. C. C. & St. L. Ry. Company. The factory is equipped with the latest improved machinery, including three printing presses, run by a sixty-horsepower engine led by three boilers of modern make. These works are a model of their kind and a thorough system of organization is enforced by Mr. Dietz, who is noted for sound judgment and marked executive capacity. From forty to fifty skilled hands are employed and the output is large, necessitating the consumption of 15,000 feet of lumber a day, the total cutting capacity being 20,000 feet. He is a prominent member of the Board of Trade, an active Mason and Forester, an Odd Fellow, Pioneer and a member of the Ancient Order of Druids.

**W. H. MESSENGER.**

There are few lines of trade of greater practical importance than that of the dealer in furniture, carpets, stoves and similar household necessities. A thoroughly representative house of this kind in Indianapolis is that of Mr. W. H. Messenger, located at 101 East Washington street. His premises comprise four floors, each



20x100 feet in dimensions at the above address, and four spacious floors 60x48 in the rear. His immense stock is selected especially for his trade, and comprises bedroom, parlor and dining-room suits and single pieces of high class furniture of the finest make. Mattresses of every description are also carried, and Mr. Messenger is himself a direct importer of fine art goods and useful household articles in the line of crockery, glassware and queensware. The carpet department is varied, rich and valuable, suited to the tastes and purses of all. Mr. Messenger is a native of Canada, but has resided in this city for some years, having a wide acquaintance among all classes by whom he is highly esteemed for his ability, energy and sterling integrity. Mr. Messenger is a member of the Commercial Club.

**F. PRANGE.**

Indianapolis has become celebrated as a grain market, and here is also manufactured flour unsurpassed in quality. Among the best known millers in the city is Mr. F. Prange, owner and proprietor of the Pearl Roller Mills, and manufacturer of the best roller process flour and all kinds mill feed. Mr. Prange commenced business operations in 1882 at 35 East Pearl street, and in July erected the fine substantial three-story building, now occupied at the corner Davidson and Washington streets. The building is 40x60 feet in dimensions, and is equipped with the latest improved millinery machinery, including five Nurdyke & Marmon roller mills, driven by steam power, and the output is from 100 to 150 barrels of a superior quality of fine flour daily, which finds a ready market in the city and vicinity. The special brand manufactured is the Pride of Indiana, a high grade winter wheat flour, which is very popular with the trade. Mr. Prange was born and raised in this city. He is a practical miller and controls a splendid business

**WM. S. CANFIELD.**

An enterprising and popular house devoted to the printing and stationery trade is that of Mr. Wm. S. Canfield, at 81 Virginia avenue, in the Abbett Building. The premises utilized are easy of access, of ample dimensions, and are well adapted for the successful prosecution of the business. Plain and ornamental type in all the latest styles and designs, elegant borders, etc., and general job printing is executed, while several skilled and practical printers are employed. The range of work embraces all kinds of job and commercial printing, a specialty being made of fine card work, wedding invitations, menus, programmes, announcement cards, etc. Estimates are furnished and contracts entered into and executed promptly and in the best style known to the art. Mr. Canfield also has a full and complete line of fine and plain stationery, blank books, and all

school and office supplies, and his prices are uniformly fair and moderate. His house receives a very liberal patronage.

**D. A. LEMON.**

The prosperity of Indianapolis is due to a great extent to the active energy and enterprise of its real estate men. In this line none are more prominent than D. A. Lemon, whose office is located at 55 North Illinois street. Mr. Lemon handles all classes of property and makes rentals and loans a specialty. He has a thorough knowledge of the value of realty, negotiates insurance, and loans local and foreign moneys. Mr. Lemon carries on a general real estate business including all its branches, such as buying, selling, renting, exchanging, leasing and letting all kinds of property, whether for business, residential, farming or speculative purposes. One of the most important branches of this business is the management of properties or estates for non-resident owners, securing the best class of tenants, collecting rents and paying taxes. All business pertaining to fire insurance is carefully and immediately attended to, Mr. Lemon giving all business transactions the closest possible attention. The proprietor of this real estate office is one of Indianapolis' best known and most highly respected citizens, equally well known in society and business circles.

**W. H. KERN.**

There are few pharmacies in Indianapolis, if indeed any that have secured such an endearing hold on public favor and confidence than that now conducted by Mr. W. H. Kern. The pharmacy, situated at 251 North Pine street, corner of Michigan street, is 20x50 feet in area, and embraces in the generally complete appointment all the modern adjuncts of elegance and convenience. The laboratory is supplied with all requisite facilities for compounding the most difficult prescriptions and remedies, and the stock of drugs, medicines, chemicals, toilet and fancy articles, perfumery, etc., embraces everything to be found in a first-class, ably conducted pharmacy. Mr. Kern was born in Wayne county, Ind., and is a practical and skillful druggist, and enjoys the popularly bestowed distinction of a leading local exponent of his profession.

**SAMUEL EHRLSMAN.**

This business was founded in 1878 by Mr. Jacob Ehrisman, who conducted it with great success until 1892, when the plant was totally destroyed by fire. The

mill was at once rebuilt by his son, Mr. Samuel Ehrisman, who has since been sole proprietor. The premises utilized, 51 Clifford avenue, cover an area of 80x190 feet. The mill proper is a three-story building, covered with corrugated iron, and is 40x60 feet in dimensions. It is fully equipped with all the latest improved and most modern machinery driven by a seventy-five horsepower steam engine. The output is 150 barrels of "Champion Mills Progress Flour" daily, while a large trade is also done in other makes of flour, meal, feed and general mill produce. Mr. Ehrisman was born in this city, and is one of our most progressive business men. His telephone call is 600.

#### EDWARD C. REICK.

This business was established in 1890 by J. R. Cole, and a year after came under the control of Mr. Reick, who has since conducted it with that skill and ability his extended experience in the business enables him to exercise. Mr. Reick keeps in stock a full and complete assortment of everything that belongs to the business. In the rear of the pharmacy is a well equipped laboratory where a specialty is made of compounding physicians' prescriptions and family recipes, and dispensing medicines at all hours. Only the purest and freshest drugs are used in this establishment, and all medicines are prepared with accuracy and promptitude. Mr. Reick was born and raised in this city, and is a graduate of the Louisville, Ky., College of Pharmacy, and a member of the alumni of that institution. He is a young, active, energetic, professional man, and has earned the splendid trade he enjoys by strict attention to business and the courtesy shown all favoring his pharmacy with patronage. His store is located at the corner of New Jersey and McCarty streets.

#### J. T. POWER.

A review of the representative commercial houses of Indianapolis would scarcely be complete without more than a passing notice being given to the reliable and responsible house of Mr. J. T. Power, dealer in fancy and staple groceries, fresh and smoked meats, provisions, etc., at 78 and 80 North Pennsylvania street. The house has always been conducted on strict business principles, and its management characterized by energy and sagacity. Mr. Power exercising close personal supervision over every detail, and all persons having dealings with him are assured of finding the same of an entirely satisfactory character. Mr. Power occupies spacious and commodious premises, including

a basement, 50x150 feet in dimensions, together with part of the floor above, having an area of 50x100 feet. A vast and varied stock is constantly carried on hand, and the patronage is large and influential, and Mr. Power can justly lay claim to having the finest family trade in this section of the city.

#### L. E. CLARY.

Among those well qualified and familiar with all the details pertaining to the profession of the pharmacist in this city is Mr. L. E. Clary, prescription druggist, at the corner of Ray and Meridian streets. In 1891 he purchased his present business from Mr. J. M. Doerr, by whom it had been founded some sixteen months previously. His store is 22x43 feet in dimensions; it is neatly and attractively fitted up in handsome style, and presents a very attractive appearance. The stock is a most complete one in all its departments, and embraces everything usually found in a first-class pharmacy, fine drugs, chemicals, perfumery, fancy and toilet articles, the finest brands of foreign and domestic cigars, and all druggists' sundries. Prescriptions are compounded with care and accuracy at any hour of the day or night, and moderate prices are charged. Mr. Clary is a gentleman of culture and a thoroughly progressive and able business man, esteemed by all who know him. He is a Knight of Pythias.

#### ARTHUR L. WALKER.

The drug trade is one of surpassing importance in every community, and it has enlisted in its pursuit some of the most intelligent and progressive of our business men. One of the most prosperous of the drug stores in this city is that of Mr. Arthur L. Walker, located at 201 South Pine street. This business was established by Frank Kegan in 1881, and purchased by the present proprietor in 1890, a gentleman of very wide and thorough practical experience. The store occupied for the business is of compact and convenient size, and is very tastefully arranged throughout. The large stock carried embraces a complete assortment of pure drugs and chemicals, perfumery, toilet goods, surgical appliances and physicians' supplies; pharmaceutical preparations of Mr. Walker's own superior production, all the proprietary medicines of reputation and merit, and, in fact, everything to be found in any well regulated drug store. A leading specialty is made of compounding physicians' prescriptions and family recipes, and only regularly qualified druggists are engaged as assistants, and only standard drugs are used, such as the preparations of

Squibb, Merch and other noted European and American chemists. Mr. Walker is a native of Frankfort, Ind., a member of the Red Men, and also of the Marion County Drug Association. He is a very popular and intelligent young man of superior business ability and high professional attainments, and is highly respected by all with whom he has social or business relations.

#### WM. C. SMOCK.

The business conducted by Mr. Smock was inaugurated in 1871 in connection with J. B. Cleveland and Elmeyer Smith. Mr. Smock withdrew from the business in 1878 and resumed the same in 1887. Mr. Smock has made a careful study of all matter pertaining to real estate, mortgage loans, values, etc., and no man in the city has a more intimate knowledge of titles than he, having been connected with the recorder's office in his early life and later he served a term of five years as county clerk. Mr. Smock has been connected with the various county offices for a period of more than twenty years. He has on his books and for sale much valuable property in all parts of the city; negotiates loans and insurance. He points to an honorable business record of more than thirty years residence in this city.

#### CAPITAL MACHINE WORKS.

Foremost among the leading concerns devoted to the manufacture of special machinery and tools in this city we find the Capital Machine Works, of which Mr. Louis Koss is the enterprising and efficient proprietor. These works were founded in 1884 by the firm of Williamson & Koss, the former retiring in 1887. The works are located at 35 and 37 South Alabama street, where they occupy a two-story brick building with basement, having a frontage of 35 feet by a depth of 120. The various departments are fully equipped with the best perfected and latest improved machinery and appliances, such as punches, drill, lathes and planes, etc., and ten skilled and experienced machinists are employed. The output is large and the range of production includes all kinds of special machinery and tools, veneer-cutting machinery, automatic knife grinders, presses and dies. A large business is done, the products of the works being in steadily increasing demand throughout Indiana, Illinois, Ohio, Michigan and Kentucky. Mr. Koss was born in Indianapolis, and is deservedly esteemed as one of its leading and responsible business men and citizens.

**J. P. MCKONKLE.**

There are few features of enterprise which contribute a larger quota to the convenience of the residential and transient public than the well appointed boarding and livery stable. In this connection we desire to call attention to the well ordered establishment of Mr. J. P. McKonkle, at 181 Virginia avenue. This business was originally founded by Mr. Geo. W. Siebert in 1885, succeeded by John A. Porter in 1891, and came into possession of the present proprietor April 1, of the current year. The premises comprise a building, one story in front and two in the rear, and having a grand area of 40x110 feet, thoroughly equipped with every requisite, well ventilated, lighted and drained, and every care and attention is given to horses entrusted to the house by experienced grooms and stablemen. First-class accommodations are provided for thirty horses, and the boarding branch of the enterprise is largely patronized by our best citizens. The office of the stable is open at all hours of the day and night, and has telephone connections with all parts of the city. Mr. McKonkle is a native of Lebanon, Ind., and removed to this city April last. He has lived in Lebanon nearly all his life, is a blacksmith by trade and very ably and satisfactorily filled the office of Deputy Sheriff two years, and is a member of the G. A. R. He is a gentleman with hosts of friends everywhere, and his success in his present enterprise is assured.

**RALSTON & BAUGHMAN.**

Among those active in real estate operations in this city is the firm of Ralston & Baughman. The business was established in 1887 by B. M. and David Ralston. In 1891 the latter died, and the firm of Ralston & Reatsch was formed, and continued for a period of six months, when Mr. Ralston bought his partner's interest and conducted the business until March 1, 1893, at which time he was joined by Mr. H. R. A. Baughman. The firm do a general real estate business, handling and dealing in city and suburban improved and unimproved property, and also buy, sell, lease and rent houses, lands and farms. They make a specialty of desirable business and residence property, and are always prepared to offer inducements to all seeking good paying investments. They also deal in Wisconsin and Southern Illinois timber lands. Messrs. Ralston & Baughman also place fire and life insurance in any of the strong, substantial foreign and American companies. They also act as agents for building and loan associations. Mr. B. M. Ralston is a native of Ohio, and is well and prominently known in this city. Mr. H. R. A. Baugh-

man is also a native of Ohio. He has resided in Indianapolis twenty-two years, and is largely interested in Wisconsin and Southern Illinois timber lands, and for a time was superintendent for Woodley & Co., lumber merchants of this city. Prior to coming here, he resided in Necedah, Wis., where he held the office of county supervisor. The suite of offices of the firm are Nos. 1 and 2 in the building 12½ North Delaware street.

**E. H. WILSON.**

This business was established in 1872 by Mr. John Keegan, who was succeeded in 1884 by Mr. C. G. Traut, and the latter gentleman by Mr. K. W. Nelit in 1890. In 1892, Mr. Wilson acquired possession of the store, and under his able direction the business has greatly increased. The premises located at the corner of Bates and Noble streets comprise a ground floor and basement, each 20x50 feet in area. The spacious store is handsomely appointed and furnished, and the stock embraces a full line of absolutely pure and fresh drugs and chemicals, all of standard quality, extracts, tinctures and pharmaceutical preparations of Mr. Wilson's own superior productions, all the proprietary remedies of established reputation and merit, the latest novelties in druggists' fancy articles, in fact, all articles generally included in a first-class drug store, while a specialty is made of the choicest brands of cigars. Mr. Wilson has had many years experience in the business, and came to this city from Knightstown, in this state. He is a native of Howard county, Indiana, a member of the Knights of Pythias, and of the Marion County Drug Association. He is a polite, courteous and refined gentleman, accurate, cautious and industrious, and is highly respected in business and social circles.

**JAMES BOGERT.**

For twenty-five years Mr. James Bogert, the well-known manufacturer and dealer in trunks and traveling goods in general, has been established in business. His place of business is located at 40 West Washington street, where four floors, each 18x100 feet in dimensions, are occupied. The workshop is supplied with every appliance necessary to the business, and a large force of skilled workmen are kept constantly employed. All the goods turned out at this popular establishment are hand made, and of the most superior and durable character. Mr. Bogert manufactures all styles and grades of trunks, sample trunks and cases being a specialty. He also produces the finest of ladies' patent dress tray trunks, which are in great demand. Besides

trunks, Mr. Bogert does an extensive business as a dealer in traveling goods generally, and carries one of the largest assortments of traveling bags, valises, etc., to be found in the city, and can offer better inducements than any other house. A special department is devoted to repairing, and all work turned out is guaranteed in every respect.

**W. McWORKMAN.**

A business that has grown in volume and importance in the past decade is that in which Mr. W. McWorkman is engaged, manufacturing cornices and doing all kinds light iron work for buildings, etc. Mr. McWorkman has been established in this business since 1883, and in that time has acquired a wide reputation and filed many orders and contracts in this city, state and adjoining states, and in every instance the best satisfaction has been expressed. He is located at 106 and 108 South Pennsylvania street, where he occupies two floors, each 33x110 feet in dimensions, equipped with the latest improved machinery for executing the best class of work and keeps in his employ a force of thirty-five skilled workmen. Mr. McWorkman takes orders and enters into contracts of any magnitude for manufacturing and putting up galvanized iron cornices, patent sky lights, also slate and tin roofing, manufacturing window and door trimmings, and doing general job work in tin, copper, sheet iron, etc. Mr. McWorkman is well and favorably known among builders and contractors in this city and vicinity, and as a reliable business man has always sustained a high reputation. He is also agent for the best steel ceiling in the market, which is manufactured at Columbus, Ohio. It is light, fire-proof and ornamental, and affords a considerable saving in fire insurance.

**J. A. PAPAPOEURIS.**

Among the successful and prosperous business men in Indianapolis may be mentioned Mr. J. A. Papadopoulos, manufacturer of fine confectionery. Mr. Papadopoulos came to this city from Europe and established himself in business in 1885 on Meridian street, and a year ago removed to the premises 16x104 feet in area now occupied at 117 South Illinois street. From the outset success has rewarded his ably directed efforts and a large widespread wholesale and retail trade secured. The establishment is admirably equipped with everything requisite for the business, and a number of practical confectioners employed. Besides fine confectionery, chocolates, caramels, stick candies, etc., a specialty is made of home made candies. Only the



best and purest materials are used, and the goods turned out have a wide sale and are always in active demand. The store is neatly and tastefully fitted up and made attractive by large plate glass show windows. Candies are manufactured fresh daily and a large business is carried on. Mr. Papadopoulos is a thorough-going, live, wide-awake business man of unquestioned integrity, well known in this city.

#### THOMAS R. THORNBURGH.

Among the leading prescription druggists in Indianapolis is Mr. Thomas R. Thornburgh, whose place of business is located at 190 Fort Wayne avenue. This business was founded some twelve years ago by Messrs Ward Brothers, who were succeeded by Messrs Truster & Bros. In 1888 the firm of Thornburgh & Allen became proprietors, and finally in 1891, the present proprietor secured sole control. The store has a frontage of 20 feet, and extends clear through the block to New Jersey street, a distance of 100 feet. A heavy and carefully selected stock is carried, which embraces besides the usual drugs and chemicals, a full assortment of pharmaceutical proprietary remedies, tinctures, extracts, essences, fancy and toilet articles, fancy soaps, perfumes, sponges, mineral waters, medicinal wines and liquors, imported and domestic cigars, and all druggists' sundries. The prescription department is under Mr. Thornburgh's personal supervision, and is open at all hours. Mr. Thornburgh was born in Wayne County, this state. He is an active Mason and a prominent and popular member of the Marion County Drug Association, also a graduate of Ann Arbor School of Pharmacy.

#### CHARLES SNAVELY.

Among the most attractive, as well as most substantial jewelry houses of this city, is that owned by Charles Snavely. The store occupies the first floor of the building at 183 West Washington street, with a floor dimension 20x40 feet. This flourishing business was originally established by R. Oehler in 1865. Mr. Oehler conducted the business in the most successful manner until March, 1893, when Mr. Snavely became its manager and owner. The stock includes a full line of jewelry, watches, clocks, diamonds, silver and plated ware, bric-a-brac, etc. General repairing is also promptly attended to, the repairing of clocks, watches and jewelry being one of the specialties of the firm. The display of clocks is a fine one, comprising those of foreign and domestic make. They are here shown in all varieties, sizes and styles. Silverware, silver platedware and optical goods

occupy a prominent place in this store, while popular prices prevail throughout. Mr. Snavely was born in Wooster, Ohio, and is a business man of much ability.

#### HENRY C. SCHERGENS.

One of the most wide awake and most practical watch-makers and jewelers in this city is Mr. Henry C. Schergens, who for the past seven years has been established in business in his present location, 151 East Washington street. Mr. Schergens, who, although a young man, has had quite an extended experience in this business and was formerly in the employ of several jewelry houses in this city. He was born in Cincinnati, Ohio, learned his trade in Tell City, Ind., and came here eighteen years ago. He has been very successful since he embarked in business on his own account and by judicious management and low prices built up a fine custom. He keeps constantly in stock jewelry of every description in all the latest styles, also watches, clocks, a splendid assortment of diamonds, solid and plated silverware, spectacles, optical goods, and a great variety of fancy articles that belong to the business. The goods are all warranted as represented and are sold at prices that cannot be otherwise than satisfactory. Mr. Schergens's specialty is fine watch and jewelry repairing, in which he excels, and will be found upright, fair and honorable in all his dealings.

#### E. W. TOMPKINS.

One of the best qualified druggists in this city is Mr. E. W. Tompkins. He has had a long, valuable experience compounding and dispensing medicines, and for a period of fifteen years has been engaged in business on his own account at 165 Massachusetts avenue. In dimensions, the store is 20x75 feet, and a model of neatness and order. The assortment of drugs kept in stock are of a superior quality, including druggists' sundries, toilet requisites, sick room supplies, surgical appliances, and a splendid assortment of perfumes. Mr. Tompkins's specialty is compounding physicians' prescriptions and family recipes, and while every provision is made to secure the utmost accuracy, only the purest and best drugs obtainable are used. A native of Warrington, Va., Mr. Tompkins came to Indianapolis in 1877. He is a business man of unquestioned reputation, and the capable and efficient treasurer of the Massachusetts and Michigan street Building and Loan Association. He is also a prominent member of the Marion County Drug Association. Besides drugs and medicines, Mr.

Tompkins keeps a full stock of paints, oils, glass and painters' supplies.

#### J. M. SCOTT.

One of the leading and most ably conducted pharmacies in the section of Indianapolis in which it is located is that of Mr. J. M. Scott, at 52 Indiana avenue. The pharmacy was established in the premises now occupied twelve years ago by Messrs. W. W. and J. M. Scott, but since 1883 has been under the sole control of the latter gentleman. The store is tastefully fitted up and appointed and with its superb fountain and brilliant display of valuable goods presents a handsome and attractive appearance. The prescription department contains all the requisite facilities for compounding and dispensing medicines in a thoroughly accurate and prompt manner while two competent and experienced assistants are employed. A large and comprehensive assortment of pure drugs, chemicals, medicines, pharmaceutical specialties is kept in stock, also proprietary remedies, surgical bandages, toilet articles, perfumes and druggists' sundries. Physicians' prescriptions and family recipes are a specialty. A native of Lafayette county, this state, Mr. Scott has resided in Indianapolis for a period of twelve years and is a prominent member of the Marion County Drug Association and the State Pharmaceutical Association.

#### WILLIAM H. RATHERT.

In this city in the section in which it is located the most popular establishment of its kind is that of Mr. Wm. H. Rathert at 99 North Illinois street, southeast corner Ohio—Stewart Place. The pharmacy was established in 1881 by Mr. J. M. Dryer, and eight years after came under the control of Mr. Rathert, who has since conducted it with marked skill and professional ability. The dimensions of the premises are 22x75 feet and the fittings and appointments tasteful, neat and elegant. Prescriptions are carefully and accurately compounded at all hours night bell calls receiving prompt response. The stock is full and complete and comprises everything in the line of fresh drugs, pharmaceutical and proprietary preparations, also chemicals, tinctures, elixirs, perfumery, toilet articles of every description, druggists' sundries, supplies for the sick room, and everything that belongs to the business. Mr. Rathert, who was born in Ft. Wayne, this state, has resided in Indianapolis since 1885. He is young, active, enterprising, and enjoys the esteem and confidence of all who know him. Mr. Rathert is an active Freemason.

### THE PROVIDENT LIFE AND TRUST COMPANY OF PHILADELPHIA.

The Provident Life and Trust Company of Philadelphia is one of the safest and most popular institutions of its kind in the country, and offers to investors exceptional advantages and security. In form of policy, prompt settlement of death claims, equitable dealing with policy holders, in strength of organization, and in everything which contributes to the security and cheapness of life insurance, the Provident stands unrivaled. In 1892, the amount of insurance in force was \$94,736,533, and the assets, including capital, \$23,029,737.10. Straight life and endowment policies are written, the latter class being a specialty, and it is fair to say that this company writes nine-tenths of its business upon the endowment. The Indianapolis branch office was opened twenty-five years ago, subsequently closed and reopened in 1890 under the management of the present general agent, Mr. D. W. Edwards, who prior to that time was employed at headquarters in Philadelphia. He is a native of Henry county, Indiana, and is a reliable underwriter, an agreeable, trustworthy business man, and controls a flourishing business which is steadily growing under his able, conservative management. Mr. Edwards' office is Suite 44, Vance Block, corner of Washington street and Virginia avenue, and he is a popular member of the Life Underwriters' Association.

#### H. S. FOX.

This business was founded in 1879 by Mr. F. Boettcher, who conducted it until July, 1892, when Mr. Fox assumed the proprietorship. Ample facilities are provided for cold storage for the preservation of meats, etc., for an indefinite period, and customers are thus enabled to secure the choicest and most wholesome beef, veal, mutton, lamb and country pork in all seasons of the year at the lowest prices. Mr. Fox's sausages are noted for their excellent flavor, while his cured meats are unsurpassed in general excellence. Being an expert judge of meats, he buys only the best of home bred and dressed from the most reliable sources. His establishment is a model of neatness and cleanliness. Polite service is accorded by five intelligent assistants, and orders are promptly delivered at residences in the city free of charge. Mr. Fox was born at South Bend, Indiana, and has resided in this city since 1884. He also, in addition to the above market, occupies stands 53 and 54 East Market, and does a large business with hotels and restaurants, as well as private families. His telephone call is 1613, and all orders by it receive prompt

attention. He is a wide-awake, enterprising and popular young business man, and is esteemed by all with whom he has dealings. Mr. Fox is a Knight of Pythias of high standing.

#### FRANKLIN HUNTER.

One of the oldest ladies' and children's furnishing establishments in this city is that now owned and conducted by Mr. Franklin Hunter, at 39 West Washington street. The business was established in 1879 by Vance, Hunter & Co., and continued until three years ago, when Mr. Hunter purchased his partner's interest, increased the stock of goods, and has since been enjoying a large and increasing patronage. Mr. Hunter occupies half of a spacious store, having a front of 18 with a depth of 120 feet, and here he makes a fine display of everything embraced under the general heading of ladies' and children's furnishing goods, also hosiery, kid and other gloves, corsets, etc., which are a specialty. This popular establishment is the leading recognized headquarters for this class of goods in the city. Mr. Hunter who was born in Ireland, has been in Indianapolis thirteen years. He is a thorough business man, polite and attentive, and enjoys the esteem and confidence of all who patronize his popular establishment.

#### JNO. A. KUTSCH.

Although but two years have elapsed since Mr. John A. Kutsch has been established in business as a harness maker, he has secured a liberal share of public patronage. He is located at 263 Massachusetts avenue, where he occupies a tastefully fitted up store, 22x75 feet, and carries a full and complete line of harness of all kinds, also saddles, bridles, horse equipments, robes, blankets, combs, brushes, etc. Mr. Kutsch is a practical harness maker of many years experience, and prior to engaging in business on his own account was in the employ of I. H. Harrington three years, and Ad Hereth the same length of time. He manufactures light, heavy, single and double harness for all purposes, finished in any style of mountings desired, uses only the finest and best materials, and all work turned out gives the best of satisfaction. A native of Tell city, Perry county, Ind., Mr. Kutsch came to Indianapolis in 1884, and is one of the best and most reliable harness makers in the city.

#### M. F. CUMMINGS.

In this review we desire to make special reference to the representative establishment of Mr. M. F. Cummings, manufacturer of type boxes and builders' wood

work. Five years ago Mr. Cummings laid the foundation of the prosperous business he is now conducting at 85 and 87 East South street, a two-story and basement brick building, 50x100 feet in dimensions and throughout equipped with the latest improved wood-working machinery, operated by a new gas engine of twenty-five horse-power which has recently been put in, and a force of skilled workmen is kept constantly employed. A specialty is made of type boxes for shipping electro plates, and the demand comes from all parts of the country. These boxes are made in a superior manner. He also manufactures door and window frames, mouldings, brackets, hard and soft wood builders' finish, flooring, ceiling, wainscoting, wood work for interior decorative purposes, and also attends to orders for scroll sawing, etc. Mr. Cummings has resided in Indianapolis many years, and has always sustained a high reputation as a business man and citizen.

#### GEORGE C. MORRISON.

No member of the pharmaceutical profession in Indianapolis has better qualifications for the successful and intelligent prosecution of his vocation than Mr. George C. Morrison, whose store is located at the corner of Virginia avenue and South street. This business was established in 1889 by its present proprietor, who is a gentleman of large experience, and was for many years connected with the drug firm of Messrs. Morrison & Deprey, at Shelbyville, Ind. The premises occupied comprise the entire main floor of a building 20x60 feet in area, spacious in dimensions and elegantly appointed in every respect, while the stock comprises pure and fresh drugs and chemicals, reputable proprietary remedies, toilet and fancy articles, druggists' sundries, physicians' and surgeons' supplies, sick room necessities, etc. Mr. Morrison makes a specialty of compounding physicians' prescriptions and family recipes in a prompt and accurate manner. Mr. Morrison was born in Shelbyville, Ind., and came to Indianapolis in 1888. He is a graduate of the Perdu School of Pharmacy and a member of the Marion County Drug Association and of the I. O. O. F.

#### J. E. WHELDEN.

Among the noteworthy mercantile establishments that have come into existence of recent years in Indianapolis may be mentioned that of Mr. J. E. Whelden, dealer in gentlemen's furnishing goods, whose neat and attractive store is centrally located at 85 North Pennsylvania street, under the New Denison Hotel. This enterprise was inaugurated by him in 1887 at the above address, and

secured a flattering and steadily increasing patronage from its inception. The store is tastefully arranged, while it contains a large, well selected and varied stock of shirts, hosiery, underwear, gloves, neckties, collars, cuffs and handkerchiefs, umbrellas, canes, and men's furnishing goods in general, which give entire satisfaction as to cut, fit, finish, superior quality and reasonable price. The secret of Mr. Whelden's success is not far to seek, as he handles none but strictly first-class and reliable goods. Several efficient assistants are employed, and a large, fashionable trade is permanently supplied. Mr. Whelden is agent for the Union Co-operative Laundry. Laundry work is called for and delivered.

#### AD. HERETH.

One of the most prosperous harness makers and dealers in trunks, etc., in the city is Mr. Ad. Hereth, whose establishment is at 82 East Washington street. Mr. Hereth, who is a native of this state, established himself in business in a small way in 1865, and soon built up a fine trade. Five years ago he removed to the splendid premises now occupied, comprising the first and second floors of a building, 25x195 feet. Mr. Hereth manufactures all kinds of harness to order, also trunks, valises, satchels, collars, bridles, horse boots, etc., and deals in horse clothing, blankets, combs, brushes, etc. In the tastefully fitted up store a full stock of all kinds of the above goods are kept in stock, and a widespread wholesale and retail trade supplied. Mr. Hereth has won an enviable reputation as a harness and trunk maker, and his goods are always in active demand, and as he is very moderate in his prices business is always active and brisk.

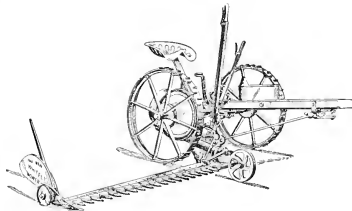
#### WELCH & McCLOSKEY.

Foremost among the real estate concerns in this city is the firm of Welch & McCloskey, who also deal largely in insurance brokerage, and act as rental, loan and steamship agents. These gentlemen, Messrs. John R. Welch and J. C. McCloskey formed their present co-partnership in 1888, and have since conducted heavy and important transactions on their own account and for a numerous clientele with pronounced success. Their offices are centrally located at 34 Circle street, and are handsomely furnished and fitted up with all modern conveniences. They carry on a general real estate business in all its branches, buying, selling, exchanging, leasing and letting all kinds of property. Loans on bond and mortgages are negotiated promptly and on favorable terms, estates are managed, rents collected, taxes paid, etc. Insurance to any amount is placed with

reliable fire companies, and the firm also represent several lines of Atlantic steamers, for which they annually dispose of a large number of tickets.

#### CLAY WHITELEY & CO.

The representative and most prominent concern in Indianapolis handling and dealing in agricultural implements is that of Clay Whiteley & Co., at 28 Kentucky avenue. The business was established in 1888 by the



firm and from its inception has been successful. The firm is exclusive agent for the state of Indiana for the Princess breaking plows, Ideal corn planters, side delivery hay rakes and Hawkeye hay loaders, manufactured by the Chambers, Bering & Quinlaw Company, at Decatur, Ill.; also the Pioneer spring teeth harrows, with and without levers, spring teeth sulky hay rakes, manufactured by the D. C. & H. C. Reed Company, Kalamazoo, Mich.; Syracuse steel chilled plows, and the famous Whiteley spring five hoe grain drill and horse corn drills, manufactured by the Star Drill Company, and other agricultural implements of reputable leading manufacturers. The firm also handle and deal in reapers, mowers, binders of known utility and efficiency, also binder twine, and can supply any agricultural machine or implement made in the country at manufacturers prices, and their reputation for reliability has never been questioned. The members of the firm, Messrs. Clay and George Whiteley, are well and popularly known in this community as progressive, enterprising business men, both prominent members of the

Commercial Club. They carry a large stock of agricultural implements of all kinds, keep six traveling salesmen on the road and control a first-class trade

#### NEW YORK UNDERWRITERS AGENCY.

Mr. Fred. Merz, who occupies an elegant office in the Vance Block, 8 Virginia avenue, is almost universally known to the business and property owning public of Indianapolis. Experienced and capable, he is looked upon as an authority in insurance matters upon the commanding confidence notably of the general public, but of his business compeers as well. The corporation Mr. Merz represents, the New York Underwriters Agency, a combination of the Hanover and Citizens Fire Insurance Companies, is noted for great wealth, having a capital stock of \$1,300,000, direct methods, and liberality and promptness in adjusting and paying claims. Mr. Merz has represented this reliable fire insurance agency for a period of ten years, and in that time has established a large, first-class, permanent business, which is steadily increasing. He is a native of Indiana, and during his long residence in this city has always sustained a high reputation as a fire underwriter and as a useful citizen.

#### I. N. HEIMS.

No special department of commerce is of more importance to a community than that of a pharmacist, and in that connection we call attention to the popular and prosperous pharmaceutical establishment of Mr. I. N. Heims, located at the northwest corner Illinois and Market streets. The house was established many years ago by Dr. Miller, who disposed of it to Dr. S. C. Newlin in 1889, he in turn being succeeded by the present proprietor in 1891. The stock carried embraces a great variety of drugs and chemicals not usually kept by all druggists, as well as a complete assortment of medicines, tinctures, extracts, perfumes, toilet requisites and physicians' supplies. The prescription department is under the direct supervision of the proprietor, and all prescriptions are compounded accurately and carefully. This house is a laboratory for the manufacture of certain preparations of great value which belongs exclusively to the proprietor. Among these we note the invaluable German cough conqueror, the favor with which it has been received by the public, being a sure indication of its usefulness.

**CENTRAL CHAIR COMPANY.**

There are centered in this city many of the largest concerns in their special lines in the Middle West. Notable among these concerns is the Central Chair Company, manufacturers of cane and upholstered chairs and rockers. The foundation of their business dates from 1880, when it was established by Mr. A. D. Straight, and in 1884 incorporated under the laws of the state with an ample capital under the present style. The premises occupied at the corner of Georgia and Missouri streets, comprise besides a spacious yard for the storage of lumber, a main building and factory constructed of brick, four stories high and 50x180 feet in area, also a two-story warehouse 50x100, besides dry kilns and storage houses. A spur from the Big Four railroad extends through the yard and every facility is provided for shipping to all parts of the United States. The factory throughout is equipped with the latest improved wood working machinery operated by a 150 horse-power steam engine and brings into requisition a large force of skilled workmen. The building is heated by a Sturtevant heating apparatus, which also furnishes heat in the drying kilns. The company manufacture a full line of cane chairs and rockers in new, handsome, original styles and also chairs and rockers in all kinds hard woods in modern and antique designs, richly upholstered in silk, satin, velvet, r.p., brocatelle, etc. The company get out no less than 125 different styles of chairs and rockers and are constantly introducing new designs. The greater part of the trade comes from the territory embraced between the Mississippi river and the Atlantic coast and is of the most substantial character. The president of the company is Mr. Thos. L. Thompson, vice-president, Mr. Chas. F. Woerner, and secretary-treasurer, Mr. B. F. Schmid, all well known, prominent, representative business men and popular citizens. In 1887 the company's factory was destroyed by fire and immediately after the premises now utilized were erected and have since been occupied

**WM. F. RUPP.**

Mr. Rupp is one of our representative merchants, who during his extended business career of upwards of forty years, has done much to elevate the taste in dress of our best citizens. His establishment is a model in its line, reflecting great credit on the proprietor, and is most attractively equipped and furnished. He has at all times displayed in his comprehensive stock, the latest patterns in imported fabrics, also cloths, cassi-



metes and vestings, and in trimmings, linings and novelties he always displays the latest styles, and the most elegant finish. Mr. Rupp devotes himself entirely to custom work of the highest grade, and no order is allowed to leave his establishment but is what could be asked of high class workmanship in its line. Although a native of Philadelphia, Mr. Rupp has been so long a resident of this city that he has become thoroughly identified with all that pertains to its best interests. He employs only the best talent and the most experienced cutters, and is prepared to promptly furnish samples, suits or single garments to customers at a distance, and by sending a correct measure they can rely on obtaining the same satisfaction as if they were present. Mr. Rupp employs an ample corps of assistants, and handles a large city trade, and also enjoys the patronage of a large number of old established customers in all portions of the state.

**BULLOCK & BOLTON.**

This business was originally started in 1890 by Mr. H. W. Bullock, who was subsequently joined, in September, 1892, by Mr. Frank T. Bolton. Both gentlemen are natives of Indiana, and are familiar alike with the present and prospective values of property, not only in and around the city of Indianapolis, but throughout the entire state. They consequently always have on their books many desirable bargains, including business, residential, manufacturing sites and farm and coal lands for sale. They are the agents for vast tracts of coal lands in Clay County and adjoining counties, and can offer the most desirable channels for safe investment. They have been singularly successful in procuring money on bonds and mortgage, and in this branch they are of the utmost service to borrower and lender, securing to the one ample funds with which to improve or extend his business, and to the other a profitable and safe investment. The properties in which they deal are absolutely perfect as regards their title, and no realty is handled except that which is a perfectly safe investment. They do a real estate business in all its branches, and are prepared to undertake the entire management of estates for absent and non-resident owners, securing good tenants, collecting rents, paying taxes, making repairs, effecting insurance, etc., and maintaining the property at all times into the highest condition of productivity. Messrs. Bullock & Bolton will be found gentlemen in every sense worthy of the trust and confidence reposed in them, careful, accurate and honorable, their great aim being the welfare and benefit of their clients. Their offices are at 36 North Delaware street.

Incorporated May 1, 1893.

J. P. FRENZEL,  
President,  
FREDERICK FAHNLEY,  
First Vice-Prest.

E. G. CORNELIUS,  
Second Vice Pres't  
JOHN A. BUTLER,  
Secretary.

DIRECTORS

J. P. Frenzel,  
Albert Lieber,  
James F. Failey,  
F. G. Darlington,  
Wm. Hauelsen.

Edward Hawkins,  
Otto N. Frenzel,  
Henry W. Lawrence,  
Frederick Fahuley,  
Charles B. Stuart,  
Edward G. Cornelius.

# The Indiana Trust Company,

Capital Stock, \$1,000,000.

INDIANAPOLIS, INDIANA,

WILL ACT AS

EXECUTOR,

ADMINISTRATOR,

GUARDIAN,

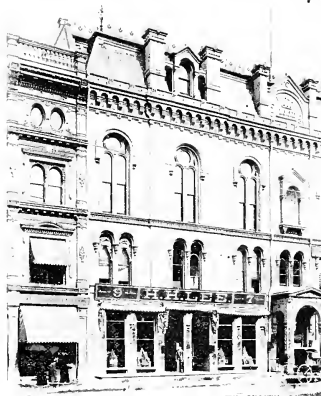
TRUSTEE,

ASSIGNEE,

RECEIVER

or AGENT,

and attend to the safe investment of funds.



## H. H. LEE,

NOS. 7 and 9 NORTH PENNSYLVANIA ST.,

INDIANAPOLIS, INDIANA.

## TANNER & SULLIVAN,

IMPORTERS AND JOBBERS

# Tin Plate, Sheet Iron,

METALS, TINNERS' SUPPLIES, Etc.,

INDIANAPOLIS, IND.

The business in this line has increased to its present limits principally during the last fifteen years, since the house of Tanner & Sullivan began to take the lead in it. This firm is now conceded to be one of the largest importers and dealers of tin plate in the West. Their four-story and basement buildings, located at 116 and 118 South Meridian street, are admirably fitted for carrying on their extensive business, consisting of tin plate, sheet iron, metals, tinnors' supplies, tools and machines, all kinds of tinware and a general line of kitchen furnishing goods. This house has unequalled facilities for handling the business in their line, being represented throughout the contingent territory, Ohio, Indiana, Illinois and Kentucky, by a number of traveling salesmen who are thoroughly posted in the requirements of the trade, and it is a well known fact that all business entrusted to the care of Tanner & Sullivan is attended to with promptness and in a most satisfactory manner. Both members of the firm are active workers in the Commercial Club and Board of Trade, Mr. Tanner having been president of the last named organization for two terms.

**J. C. PERRY & CO.,**  
**WHOLESALE GROCERS,**  
20, 28 and 30 West Georgia St.,  
**INDIANAPOLIS, - IND.**

Indianapolis by reason of its central position, has established an immense wholesale trade in all branches of business. This is particularly true of the grocery line in which no firm can take precedence over that of Messrs. J. C. Perry & Co., of 26, 28 and 30 West Georgia street, who, since their establishment in 1887, have met with a liberal patronage, which the energy and activity of the members of the firm has increased to such an extent that they are now among the leaders in the trade. They occupy extensive premises at the above address, comprising three floors and basement, each being 53x290 feet in dimensions, perfectly adapted to all the requirements of the line. This is packed with an immense stock of foreign and domestic groceries, canned goods, condiments and table delicacies and luxuries, together with new season teas of all the popular brands, the most fragrant coffees, and all the multifarious incidentals that go to make up a complete stock in this fundamental branch of trade. The firm are also extensive dealers in fine cigars, chewing and smoking tobaccos of the favorite brands. They have a thorough and intimate knowledge of all the details of the industry, and as they are personally conversant with the tastes and demands of the most critical public, and maintain relations of a very favorable nature with importers and manufacturers all over the country, they are in a position to effectively meet all requirements and to cater to a high class patronage in an exceptionally effective manner. Experienced traveling salesmen are kept upon the road throughout Indiana and Illinois, while capable employes are engaged in the house. Mr. J. C. Perry, the founder, is one of our substantial business men, who is always affable, courteous and extremely popular among his patrons. He conducted the business for nearly six years under his own name, and adopted the present style on Jan. 1, 1893.

**DEWALD & GALL,**  
**GAS FIXTURES,**  
**PLUMBING,**  
AND  
**NATURAL GAS FITTING,**  
No. 9 Massachusetts Avenue, Wyandot Block,  
**INDIANAPOLIS, IND.**

It is impossible in connection with the complexities of city life, to overestimate the value of first-class plumbers in keeping that deadly enemy, sewer gas, away from houses. A prominent and progressive firm, actively engaged in this branch of industrial enterprise is that of Messrs. Dewald & Gall, sanitary plumbers and natural gas fitters, and dealers in electric fixtures and plumbers' supplies, whose business premises are located in the Wyandot Block, at 9 Massachusetts avenue and 60 East Ohio street. This business was established six years ago by Messrs. M. Dewald and Peter J. Gall. Mr. Dewald is a thoroughly practical and expert plumber and gas fitter, and Mr. Gall has had long experience in the financial part of the business. They are both fully conversant with every detail of their important business, and the requirements of the most exacting customers. They occupy spacious and commodious premises, and carry a large and carefully selected stock of electric and gas fixtures, chandeliers, brackets, globes, lead, wrought and cast iron pipe, rubber hose, bath tubs, urinals, valves, pumps, sinks, water closets, natural gas fixtures and all plumbers' supplies. The firm make a specialty of sanitary plumbing and natural gas fitting, and promptly attend to orders (telephone call 1321.) They undertake everything in their line, and the complete fitting up of buildings is satisfactorily executed at reasonable prices. The firm employ only first-class workmen, and use the best materials, while they fully guarantee all work. The partners are noted in this community for their promptness and integrity.

**H. F. SOLLIDAY & CO.,**  
**Importers and Dealers in Fine Teas,**  
MANUFACTURERS OF  
**PURE BAKING POWDER, ETC.,**  
80 S. Pennsylvania Ave., **INDIANAPOLIS, IND.**

Among the leading importers and dealers in fine teas, etc., of the United States, a firm that occupies a prominent place because of the excellence of its goods is that of H. F. Solliday & Co., whose eastern house is located at 80 South Pennsylvania street, Indianapolis, and whose western branch is in Wichita, Kan. The business was originated in 1876, and has grown to large dimensions under the able direction of the proprietors. The office, warehouse and manufactory is of ample dimensions and splendidly equipped with every convenience for the active prosecution of the trade. The firm have influential connections with the leading dealers in teas in China and Japan, and are able to secure the best fresh crop productions of each brand, and to offer special inducements to retailers, both as regards price and quality. They also manufacture pure baking powder, according to the most scientific formulæ, taking care to eliminate all injurious materials, and to turn out an article of superior merit. Their two special brands of baking powder "Invincible" and "Baker's Delight" so happily named, are rapidly becoming favorites wherever introduced. They manufacture besides the above, high grade vinegar, fruit flavoring extracts, liquid blueing, prepared mustard, pepper sauce and tomato catsup, and also import direct, spices of all kinds, which are ground on the premises, thus insuring their purity and strength. Nothing more clearly indicates the high quality of the goods handled by the house, and of those manufactured by them, than the activity, wide extent and rapidly increasing proportions of the trade, which covers the states of Indiana, Illinois, Ohio and Kentucky, and over the whole southern and western territory, requiring the constant attention of six traveling salesmen. The proprietors are gentlemen of high standing in the community, and are popular because of their ability, strict integrity and honorable methods. Mr. A. B. Conkle has entire management of the Indianapolis house, of which he owns a half interest, having been identified with the business the past two years. He is a young man, a native of this city, and under his able and efficient management, the house has been brought into prominence, and maintains the position it holds to-day.

**F. M. SIMMINDS,**

PROPRIETOR OF THE

**VICTOR BUGGY WORKS,**

179 EAST WASHINGTON ST..

INDIANAPOLIS,

INDIANA.

An important and old established manufacturing industry in this city is that conducted by F. M. Simminds, proprietor of the Victor Buggy Works, whose warerooms are located at 179 East Washington street, and 182 East Pearl street. The business was formerly located on New Jersey street, but has been located at the present address for the past eight years. Mr Simminds is a manufacturer of all kinds of buggies, carriages and surreys, and his warehouse occupies the ground floor at 179 East Washington street, 25x100 feet in dimensions, with a factory in the rear fronting on 182 East Pearl street, five floors, 25x100 feet. Here fifty hands are employed and the trade extends throughout Ohio, Indiana, Illinois and Kentucky, and Mr. Simminds is one of the largest manufacturers in his line in the city. He is also a large dealer in light farming implements. A large stock of fine carriages, buggies, surreys, etc., is at all times carried, a specialty being made of the No. 111 Victor surrey. This beautiful vehicle is a marvel of style for a low price. It is without question the easiest riding and lightest draft job made to carry four people. It is furnished in English green body cloth, spring cushions and backs, painted black unless otherwise ordered, curtains and all complete. The firm take pride in recommending this as the handsomest and best job they have built for the trade. Mr. Simminds was born in New York state and came to Indianapolis twelve years ago. He is a gentleman of middle life and is a practical carriage builder, who has earned the confidence and respect of the business community by his honorable, upright business methods.

**LANDERS & DONNELLY,**

**Hardwood Lumber,**

148 South West Street

INDIANAPOLIS,

INDIANA.

The trade in hardwood lumber is undoubtedly one of the most important in Indianapolis, and the city is well represented in this respect by a number of responsible, reliable houses, among which that of Messrs. Landers & Donnelly is conspicuous. The firm commenced operations in 1890 on the premises now occupied, at 148 South West street, and have since been conducting a large prosperous business. The lumber yard is 150x300 feet in area, and well equipped with sheds, storehouses, etc., and provided with every convenience for receiving and handling stock and filling orders. All kinds of hardwood, oak, ash, poplar, walnut, etc., is kept in stock, and the annual sales reach upwards of 5,000,000 feet. The firm handle rough and dressed hardwoods for furniture manufacturers, agricultural implement makers, builders, cabinet makers, and handle a vast amount of railroad and street car ties, supplying millions yearly, and supply a trade which comes from this city and all parts of Indiana and adjoining states. Mr. H. J. Landers was born in this state, and is a prominent member of the Board of Trade, also the Odd Fellows, Elks and Red Men. Mr. Maurice Donnelly is a native of Ireland, but has been in this country many years and in Indianapolis since 1881. He belongs to the Red Men and Elks, and is president of the local branch of the National League of America. The firm obtain their stock of lumber direct from the mills in Indiana, Tennessee, Arkansas, Kentucky, etc., and can always offer the best inducements to the trade.

**RALSTON & ROBERTSON,**  
**Real Estate Dealers**

—AND—

**FIRE AND LIFE INSURANCE BROKERS,**

12½ North Delaware Street,

INDIANAPOLIS,

INDIANA.

Among those active in real estate operations in this city is the firm of Ralston & Robertson. The business was established in 1887 by B. M. and David Ralston. In 1891 the latter died, and the firm of Ralston & Reusch was formed, and continued for a period of six months, when Mr. Ralston bought his partner's interest and conducted the business until March 1, 1893, at which time he was joined by Mr. H. R. A. Baughman, and on June 3, 1893, Mr. Jno. A. Robertson succeeded Mr. Baughman in the business. The firm do a general real estate business, handling and dealing in city and suburban improved and unimproved property, and also buy, sell, lease and rent houses, lands and farms. They make a specialty of desirable business and residence property, and are always prepared to offer inducements to all seeking good paying investments. They also deal in Wisconsin and Southern Illinois timber lands. Messrs Ralston & Robertson also place fire and life insurance in any of the strong, substantial foreign and American companies. They also act as agents for building and loan associations. Mr. B. M. Ralston is a native of Ohio, and is well and prominently known in this city. Mr. Robertson is ex-chief department U. S. Marshall. The suite of offices of the firm are Nos. 1 and 2 in the building 12½ North Delaware street.

## Indianapolis Paint and Color Company,

40, 42 and 44 Massachusetts Avenue,

INDIANAPOLIS, IND.

Among the recently established, yet none the less important manufacturing concerns in this city is the Indianapolis Paint and Color Company, which was organized with ample capital in November, 1892, and has from the outset, had a most prosperous career. The officers of the company are L. S. Sargent, president, and G. C. Fisher, secretary and treasurer. The office, salesrooms and manufactory of the company are located at 40, 42 and 44 Massachusetts avenue, and are fully equipped with all necessary machinery and appliances. The building occupied is a three-story structure, 90x100 feet in dimensions, on the ground floor of which are the heavily stocked salesrooms of the company. The company are manufacturers and grinders of strictly pure paints and colors, and dealers in window glass, varnishes, brushes and painters' supplies. The leading specialties which the company manufacture and handle are: Capital City Liquid Paints, Capital City Ready Made Painters' Colors, (in paste form); Capital City Barn Roof and Fence Paints, Capital City Family Paints, Capital City Gloss Carriage Paints, Capital City Floor Paints, Capital City White Shellac Liquid Wood Filler, Capital City Pure Oil Stains, Capital City Golden Ochre, Capital City French Ochre, Capital City English Venetian, Red; Capital City Light Stone Ochre, Capital City White Lead, Capital City Cycle Black, Capital City Ready Mixed. Gold Paint; Capital City Gold Paint and Liquid, Capital City Black Board Slatting, Capital City Furniture Polish, Capital City Paste, Hard Wood Fillers, Capital City White Enamel, Capital City Bath Tub Enamel. As the superior excellence of these goods becomes better known, the demand for them becomes correspondingly greater, and the company is rapidly building up an extensive trade throughout this section of the country. The company also carry a full line of window glass including all grades of heavy plate glass. Both Messrs. L. S. Sargent, the president, and G. C. Fisher, the secretary and treasurer, are gentlemen well known in business and financial circles, and are highly esteemed for their honorable business methods and for their unremitting care and attention to the interests of customers. As evidence of the popularity of this company's goods, we desire to state that it was awarded the contract for furnishing the paint for the Indiana State Building at the World's Fair

## L. F. ADAMS & CO.,

WHOLESALE

## FRUITS AND PRODUCE,

28 South Delaware Street,

INDIANAPOLIS, - - INDIANA.

Indianapolis is the natural headquarters for the wholesale trade in fruits and produce for a very large and prosperous section of country. Among the leading houses engaged in this business is that of L. F. Adams & Co. of 28 South Delaware street, which has long been known as a responsible and trustworthy concern whose business methods are all that can be desired. In 1875, Mr. Adams established his present house, and has steadily developed a widely extended trade upon a sound and lasting basis. The premises comprise four spacious floors completely equipped with every modern convenience for the proper storage, handling and shipment of fruits and produce of every description, the specialty being fine grade small fruits, such as strawberries, of which an immense number is handled annually, and fancy vegetables and produce. The line also embraces oranges, lemons, bananas, melons, coconuts, potatoes, apples, onions, beans, cabbage, butter, eggs, poultry and game, particular and prompt attention being paid to orders for car lots. A large commission business in these valuable commodities is also transacted, consignments being received from the best producing sections of the country, direct from growers, and prompt and accurate returns of sales always rendered. Correspondents are referred to Fletcher's Bank, the Commercial Agencies, and the wholesale houses generally, the high standing of this well known house being recognized among the commercial and financial circles of this city. Mr. Adams is a smart, active business man in the prime of life, who justly merits the conspicuous success he has achieved

## Original Eagle Clothing Company,

5 & 7 W. Washington St.,

16 S. Meridian St., INDIANAPOLIS, IND.

One of the most popular and reliable clothing houses in the city of Indianapolis is that which has always been conducted under the style of the Original Eagle Clothing Company, located at 5 and 7 West Washington street, with an L at 16 South Meridian street, of which Mr. L. Strauss is the proprietor. The business dates back to the year 1853, when it was founded by Mr. M. Derrham at the present location. From 1866 to 1879 the enterprise was conducted by Messrs. Griesheimer & Co., and from the latter date to 1885, Messrs. Strauss and Gundelinger were the proprietors. Mr. Strauss resuming business by himself from 1887 until the present date, Mr. Gundelinger retiring. The present spacious and attractive building was erected in 1873, of which the ground floor and basement are utilized by the company, and the store with its large plate glass windows and handsome interior affords excellent opportunities for the advantageous display of the large, varied and valuable stock always carried. This consists of fine goods only in each department, and places the house in the front rank among the leaders in its line. The fine clothing department embraces suits and single garments for men, youths and boys, manufactured from the best imported and domestic cassimeres, chevots, diagonals, serges, etc., and guaranteed as regards style finish and excellence of workmanship. In gents' furnishing goods, the assortment is equally choice and attractive, while the latest fashions in hats and caps are always displayed here before anywhere else in the city. The goods are all of a superior quality, and as a consequence the house is patronized by the most fashionable and wealthiest of our citizens. A staff of fourteen polite and attentive clerks and salesmen are at hand to wait upon customers, and the establishment is noted as the easiest place in which to make selections, the varied nature of the stock giving a choice not to be duplicated elsewhere. Mr. Strauss came to Indiana in 1865 from Germany, his native country, and has always enjoyed the esteem and high regard of the mercantile and social community. He is a prominent member of the Commercial Club, the Turnhalle and the I. O. O. F. This is one of the oldest clothing houses in the city, and under the energetic and able direction of its present proprietor, its reputation as a representative establishment in its line has been greatly enhanced.



MUMMENHOFF & CO.  
**GENERAL COMMISSION MERCHANTS,**

WHOLESALE DEALERS IN

FOREIGN AND DOMESTIC FRUITS,

30 & 32 S. Delaware Street

and

46 & 48 Virginia Ave., INDIANAPOLIS, IND.

Among the leading houses engaged in the commission business of Indianapolis is that of Mummenhoff & Co., located at 30 and 32 South Delaware street, and 46 and 48 Virginia avenue. The business was established eleven years ago by the present firm and has since developed rapidly. They occupy three floors at the above address, 25x100 feet in dimensions, well appointed and equipped with all necessary conveniences for the display, sale and storage for consignments, and provided with a complete and efficient shipping service. They handle large quantities of foreign and domestic fruits, vegetables and country produce generally, received direct from importers and producers, and enjoy superior advantages for quick sales and prompt returns. The firm solicit consignments, and are prepared to furnish patrons with all information with reference to the demand for their special lines of commodities, the conditions and fluctuations of the markets and other points of value. They employ sixteen clerks in the house and five traveling men who attend to the trade of house throughout Indiana and Illinois. Their operations for account of customers are handled judiciously, closed up without delay, and immediate returns of the proceeds made to consignors. The house is widely known for its honorable business methods, and its efficiency has made it a substantial and reliable factor in the trade of Indianapolis. The firm refer by permission to Bradstreet and Dun's Commercial Agencies and to the Meridian National Bank of this city. Mr. Mummenhoff has been a member of the Board of Trade for the last ten years, and is on the Produce Committee.

**AMERICAN INVESTMENT COMPANY.**

WATCHES,

DIAMONDS.

FINE WATCHES AND JEWELRY REPAIRED.

No. 24 South Illinois St.,

**INDIANAPOLIS, - IND.**

One of the best and most reliable houses in this city selling watches, diamonds and jewelry on easy time payments is that of the American Investment Company, at 24 South Illinois street. This prosperous, flourishing company was formed four years ago, with Mr. J. W. Schmeltz as manager and W. A. Lorentz secretary and treasurer. The company carries an extensive stock of rich, elegant goods, comprising gold and silver watches, sparkling diamonds, clocks, and jewelry of every description in all the new fashionable styles, which are sold for cash or by easy weekly or monthly payments. The officers of the company are upright, honorable business men of unquestioned integrity and all having dealings with them highly commend their liberal, fair, square business methods. They fully warrant all goods to be strictly as represented and are doing a large local and country business. Mr. Schmeltz is a native of Ohio and has resided in Indianapolis five years. He is an active member of the Knights of Pythias. Mr. Lorentz was born in Iowa and came here in 1889. They are both young men, active, energetic and enterprising. They are practical watchmakers and jewelers and pay particular attention to fine watch and jewelry repairing, executing the work in a superior manner at moderate prices.

VINCH, SANZERI & CO.,

**COMMISSION MERCHANTS,**

JOBBERS IN

Foreign and Domestic Fruits,

76 & 78 E. MARYLAND ST.,

INDIANAPOLIS, - - - INDIANA.

Representative in the foreign and domestic fruit trade of Indianapolis is the reliable and popular house of Messrs. Vinch, Sanzeri & Co., commission merchants and jobbers in fruits, whose office and warehouse is at 76 and 78 East Maryland street. Its foundation dates from 1892 when it was established by the present proprietors. The premises occupied comprise the ground floor and basement of a building, 36x100 feet in area, and are perfect in their adaptability for all purposes of the business. The house does a purely commercial business, and is headquarters for bananas, oranges and lemons. The members of firm are Mr. M. Vinch and Mr. N. Sanzeri. They are natives of Italy, and have a wide acquaintance among producers and shippers throughout the south and countries outside the United States, and with dealers and the trade throughout the city and state. Being so well equipped they are prepared to the best satisfaction to all having business relations with them. They are active and energetic, live and wide awake, and always reliable. They are prompt in effecting sales and in rendering accounts, and command the regard and esteem of a wide circle of friends and acquaintances. They are doing a splendid flourishing business and supply a large trade in the city and throughout the state. They employ a force of able assistants and are prepared to fill orders of any magnitude at the shortest notice. From two to three car-loads of bananas are handled a week, and the firm receive large consignments of garden produce and make prompt returns. They refer by permission to Dun and Bradstreet's Agencies and the Merchants National Bank. The telephone call of the house is 487.

F. Mascari Bros. & Co.,  
**FOREIGN AND DOMESTIC FRUITS**

—AND—

COMMISSION MERCHANTS,

47 South Delaware St., INDIANAPOLIS.

Representative in the fruit trade of Indianapolis is the widely known house of F. Mascari Bros & Co., wholesale dealers in foreign and domestic fruits and commission merchants, 47 South Delaware street. Its foundation dates from 1883, when it was established by Mr. Frank Mascari, who conducted it for a period of three years, when he was joined by his brothers Messrs Joe and Paul Mascari, and his brother-in-law, Mr. Joseph Giuliano. The premises utilized comprise two floors and basement, each 35x150 feet in area, and these are provided with every facility, and are perfect in convenience of arrangement for the storage and handling of the choice, varied and valuable stock constantly carried. Messrs F. Mascari Bros. & Co. have a wide acquaintance among the producers and shippers in not only this but in foreign countries, and are well equipped and prepared to render the best satisfaction to all having business relations with them. They are constantly receiving consignments, and are able to offer the best inducements to buyers. They handle most extensively all kinds of foreign and domestic fruits, such as oranges, lemons, bananas, apples, coconuts, etc., and are direct importers of Italian products of every description. They make a leading specialty of bananas, of which they handle from two to three car-loads per week. The firm employs a large force of assistants, and supply a rapidly increasing trade in the city and throughout the states of Indiana, Illinois, Kentucky, Ohio, and adjoining states. All members of the firm are natives of Italy, and have resided since 1883 in Indianapolis, where they have the highest standing as business men and citizens. As regards their financial standing, they refer to R G Dun & Co., J Denunzio, J Leverone & Co., J Passalacqua & Bro. and the Merchants National Bank. They are prompt in effecting sales and in rendering accounts, command the regard and esteem of a large circle of friends and acquaintances, and well deserve the popularity and prosperity they enjoy

**FERD. A. MUELLER,**  
PHARMACIST.

S. W. Cor. Washington and East Sts.,  
INDIANAPOLIS, - IND.

An admirably equipped and well appointed pharmacy in this city is that now owned and conducted by Mr. Ferdinand A Mueller, at the southwest corner Washington and East Streets. It is also one of the oldest, having been established in the premises now occupied as long ago as 1865 by Mr. L. H. Mueller, who was born in Germany in 1842, came to this country about 1863. He was succeeded in business by Mr. J. Geo Mueller and in 1891 the business came under the control of Mr. Ferd A Mueller, his brother. The store is 30x100 feet in dimensions and is very attractively fitted up, the display being particularly tasteful. The stock, which has been selected with great care, is large and complete and includes pure, fresh drugs, medicines and chemicals of every description, extracts, essences, tinctures, pharmaceutical, patent medicines, mineral waters, toilet articles, perfumery, surgical appliances and druggists' sundries. Prescriptions are a leading specialty with Mr Mueller, and it is almost needless to say they are compounded with that degree of skill and accuracy his long experience as a pharmacist enables him to exercise. He is a native of Indianapolis and a graduate of the Cincinnati College of Pharmacy. He is courteous, polite and unremitting in his attentions to patrons. C. G Mueller, father of present proprietor, came to this city in 1853, was born in Germany in 1822 and died in this city in 1883

N. A. MOORE & CO.,  
**Grocery and Meat Market**

1, 3 and 5 Indiana Avenue,  
INDIANAPOLIS, - - INDIANA.

The popular and well appointed grocery and meat market, owned by N. A. Moore, is one of the best known houses of its kind in Indianapolis. It was established in 1890 by the present proprietor, and has occupied the same location since the time of its origination. The site is a most desirable one. Three prominent avenues of the city, namely: Illinois, Ohio and Indiana avenues meet and form a triangle. Here is found the commodious, centrally located, wholesale and retail house owned and successfully operated by Mr. Moore. The store comprises two salesrooms, covering a floor space of 220 feet. A general line of fancy and staple groceries is kept in stock in the east room, while the west room is elegantly fitted up for a meat market. This highly reliable firm makes a specialty of fancy groceries of every description, together with bottled goods, teas and coffees. A large stock of fresh goods is always on hand, while the trade of this house extends throughout the entire city and its suburbs. Eight assistants are constantly employed, while three delivery wagons are kept for the delivery of goods and the convenience of their customers. Hotels, restaurants, cafes, etc., are supplied with every delicacy of the season. Mr. Moore is a native of Bellefontaine, Ohio. He is a prominent member of the order of Knights of Pythias, and occupies the honorary position of president of the Retail Grocers' Association. Mr. Moore is very prominent in business circles. He is an active and energetic man, who, by his own exertions has built up for himself a large and constantly increasing trade. Telephone 892. Mr. Moore has recently opened a branch store at 1054 North Mississippi street, 19x80 feet in area, which is under the able management of Mr. H. S. Radliff, requiring the services of two assistants.

**FOLEY BROS & CO.,**  
**PLUMBERS AND GAS FITTERS,**  
93 N. Pennsylvania Street, Denison Block,  
**INDIANAPOLIS, - IND.**

No industry is of such essential importance to every citizen as that of the plumber and gas fitter. There is no security for the health and comfort of the population where the best rules that govern sanitary plumbing have been overlooked, for dread and insidious diseases invariably follow any violation of the principles of hygienic plumbing. Happily Indianapolis numbers among her enterprising tradesmen and mechanics some of the most reputable and experienced sanitary plumbers in the country. Among the foremost is the young and flourishing house of Messrs. Foley Bros. & Co. These gentlemen formed their present firm in 1888, and bringing to bear a wide range of practical experience, soon obtained a well deserved reputation for the thoroughness and excellence of their work. They have completed many large contracts, among others the plumbing of the National Soldiers' Home at Marion, Indiana, at a cost of \$10,000; the plumbing and steam fitting of the shops and round house of the Big Four railroad at Bellefontaine, Ohio; also the handsome residence of E. F. Claypool, at a cost of \$2,500, goods being manufactured by J. L. Mott of New York; the residences of Thomas L. Sullivan, A. W. Conduit and others. They have just taken a contract to furnish the gas fixtures for the new Public Library, at a cost of \$3,200, fixtures being manufactured by the well-known firms of Thackara Manufacturing Co. of Philadelphia. They occupy spacious and well appointed premises, which are equipped with all necessary tools and appliances. Several skilled hands are employed, and prices are placed at the lowest figures consistent with first-class work. A well selected stock is carried, including plumbers' and gas fitters' fixtures and appliances, gas and electric chandeliers, patent hydrants, lift and force pumps, wash basins, bath tubs, water closets, iron sinks, sheet lead, street washers, faucets and all the various and newest devices used in the business. Special attention is paid to natural gas fitting. Estimates are furnished, and contracts are entered into and executed expeditiously, satisfaction being guaranteed in every instance. The telephone call of the office is 1075. The store, etc., are located at 93 North Pennsylvania street, in the Denison Block.

**TURPIN & MATHEWS,**  
**Housefurnishing, Dry and Fancy Goods,**  
13 West Washington Street,  
**INDIANAPOLIS, - - - INDIANA**

The great 5, 10 and 25-cent store of Messrs. Turpin & Mathews is one of those useful establishments where prudent and thrifty housewives love to deal, owing to the varied character of the goods handled, and the extreme lowness of prices. This now flourishing establishment was opened in 1883 by Turpin & Co., but since the first of last January, has been conducted under the present name and style, and is one of a chain of similar stores in different cities of which Mr. Turpin is at the head. It is the only original one of the kind in this city, and receives a large and liberal patronage. The premises occupied at 13 West Washington street, owned by Mr. Turpin, comprise four floors and basement, each 20x200 feet in area, which are stocked to repletion with an almost endless variety of goods, comprising glassware, wood and willow ware, queensware, hardware, tinware, mirrors, school requisites, fancy articles of every description, vases, ornaments, also dry goods, notions, laces, ribbons, hosiery, toys, velocipedes, desks, trunks, in short almost everything needed in the household. These goods are purchased in immense quantities direct from leading manufacturers and importers, and the prices at which they are sold defy competition. The patronage is both wholesale and retail, and is not confined to the city, but comes from all the surrounding cities and towns. Mr. S. T. Turpin, who was born in Australia and raised in Boston, is a capitalist and resides in New York. Mr. H. E. Mathews is a native of Ireland, but has been in the country about ten years. He is a young man of business push and enterprise, and was for several years traveling salesman for a wholesale linen house in the city of New York. He is popular in the city, and a prominent member of the Commercial Club, and holds the rank of major in the staff of Gen. Ross, uniformed rank of Knights of Pythias. The trade of this house is constantly increasing, the exigencies of the business necessitating the employment of upwards of twenty-five clerks and assistants in the different departments.

**LOUIS MEIER & Co.,**  
**Shirts, Pants, Overalls, Etc.**  
2 AND 4 CENTRAL AVE.  
**INDIANAPOLIS, - IND.**

Among the many enterprises that distinguish Indianapolis as an important manufacturing center none are of greater importance than that of Messrs. Lewis Meier & Co., manufacturers of the celebrated Meier Shirt. This business was established in 1885 by Lewis Meier, and two years afterward he formed a partnership with Louis F. Buschman, and in 1891 C. L. Buschman was admitted to the firm. From the outset the business has been successful and prosperous and a fine trade built up throughout the states of Indiana, Ohio, Illinois, Michigan, Iowa, Missouri, Nebraska and Colorado. The premises utilized as salesroom and for manufacturing purposes, 2 and 4 Central avenue, consist of a building three stories and basement high, 40x100 feet in dimensions, and the third floor of the adjoining building, 100x150 feet in area. The buildings are connected by a bridge and are arranged with an especial adaptability for all purposes of the business. The manufacturing department is equipped with sewing and cutting machines and the operations of the firm bring into requisition the services of upwards of 350 hands. The premises are provided with electric light operated by a twenty-seven horsepower gas engine and every convenience is at hand for turning out work of a superior character. The firm manufacture a full and complete line of the Meier Shirts making a specialty of full sizes, thirty-six inches long; also pants, overalls, etc., and supply a heavy demand. One thousand dozen shirts, pants and overalls, are turned out weekly and as the goods are made in a superior manner of the best materials, the demand steadily increases each succeeding year. A number of traveling salesmen are kept on the road and trade is always active and brisk. A native of Germany, Mr. Lewis Meier has resided in Indianapolis thirty years and is well and favorably known in business and financial circles. Messrs. L. F. and C. L. Buschman were both born in this city and are also well known business men.

Patterson & Busby,

MANUFACTURERS OF

HOOPS,

Biddle Street and Bee Line Railroad,

INDIANAPOLIS,

IND.

Among the many industries in this active, progressive manufacturing city, there is one that demands our special attention, that of Messrs. Patterson & Busby, proprietors of the Patent Coil Elm Hoop Works, at the corner of Biddle street and Bee Line railroad. The works were established in 1882 by Earushaw & Taylor, and in 1886, Mr. Earushaw bought his partners interest and continued the business on his own account. After some other changes in the personnel of the firm, the present was formed in 1892, since when the business has been prosecuted vigorously and the trade extended. The premises utilized for the purposes of the business cover two city blocks, and are connected with the Bee Line railroad by a side track. The factory building is 62x82 feet in dimensions, and every facility is at hand for manufacturing purposes. The equipment is perfect and complete, and includes eleven Warde patent hoop machines, steam power and some twenty-eight workmen are employed. The material, elm timber, are brought to the works from within a radius of 100 miles of Indianapolis, and on an average upward of 500 car-loads are used annually, and 30,000 hoops for flour, cement, sugar, salt, lime, hominy, rice, meal, crackers, fruit and produce barrels are turned out daily which are sold to the trade and cooperage works throughout the West, South and Southwest. Messrs. W. O. Patterson and Chas. E. Busby are both well-known residents of the city, and are gentlemen of wide and mature experience, thoroughly posted in all the requirements of the trade in their special line of manufacture. They are both prominent in business circles, and their reputation is unquestioned.

C. A. McCLEARY,

COFFEE BROKER,

76 S. Meridian Street,

INDIANAPOLIS,

IND.

Among that active class of business men, the brokers, in Indianapolis, there are none so well known as Chas. A. McCleary, who, although a young man, has had a thorough practical business training. Mr. McCleary makes a specialty of handling Rio and Santos and other South American coffees, and is the only one in the city engaged in the business. He is a thorough expert judge of the qualities of coffees, and is an authority upon the various grades on the market. He is doing a large business throughout this and adjoining states, numbering among his permanent patrons many of the largest wholesale grocery houses and coffee roasters in all the large cities. Mr. McCleary has been engaged in business on his own account since 1890, and is successor to A. M. McCleary & Co., who had been established for a period of seventeen years previously. He is an energetic business man, prompt and reliable. He is located at 76 South Meridian street, where he occupies the second floor, 26x100 feet in area, and carries an immense stock of coffees of all grades.

Indiana Real Estate Exchange.

CHAS. A. DALE & CO.,

REAL ESTATE

AND INVESTMENT BROKERS,

Home Office: 88 Circle St.,

INDIANAPOLIS,

IND.

Few lines of business are better represented in Indianapolis than that of real estate. And among the leading and most pushing firms thus engaged, is that of Messrs. Chas. A. Dale & Co., who also carry on a general investment brokerage business. This house was established several years ago, and the development its business has since acquired, placing it prominently in the front of the market in real estate, is conclusive of the great practical knowledge Messrs. Dale & Co. possess of the values and fluctuations of real property. They carry on a general line of operations, as loans, real estate and rental agents, and during their career have been conspicuous in many important transactions, and by straightforward dealing and general conservative principles, have won the confidence and esteem of all having dealings with them. Special attention is given to the purchase, sale, leasing and exchange of all kinds of city and farm property, of which a large and desirable list is always to be found on their books. Estates of non-residents and others are also carefully looked after, rents collected, taxes paid, etc., and the utmost care and promptness given to their management, the whole at very moderate rates. Loans are promptly negotiated, and investments are placed to the greatest advantage and in safe and remunerative channels. The offices of this reliable firm are in the English Hotel Block, 88, 90 and 92 North Meridian street, and 86 and 88 Monument place. The telephone call is 1163.

# JAS. McGAULY, PLUMBING,

GAS AND STEAM FITTING

33 S. PENNSYLVANIA ST.,

INDIANAPOLIS, - IND.

Of late years the subject of sanitation has received the careful study of persons who make sanitary plumbing a specialty, and the perfection to which this industry has been brought is the best comment upon the intelligence that has been devoted to it. In this important business, together with gas and steam fitting, in Indianapolis, Mr. James McGauly, 33 Pennsylvania street, has achieved a well earned reputation, and his establishment is recognized as a leading one in the city. Mr. McGauly established this business in 1867, since which period he has built up an extensive, influential and permanent patronage. He occupies a spacious ground floor and basement, each being 19x70 feet in area, fully stocked with a complete and choice assortment of plumbers' and gas fitters' supplies, including lead and iron pipe, bath tubs, closets, hydrants, rubber pipe, sinks, etc. Mr. McGauly is widely known for his modern methods of plumbing, gas fitting and house drainage. Contracts of any magnitude are taken, and the complete fitting up of buildings is satisfactorily executed, while prices charged for all work are extremely just and moderate. Mr. McGauly employs fifteen men and has executed some of the finest work in sanitary plumbing, gas and steam fitting in the city. Mr. McGauly was born in New York and has resided in this city since 1865, where he is very popular, owing to his superior mechanical skill and strict integrity. He has had many years experience in this line and is an active member of the Master Plumbers' Association.

JAS. R. ROSS & CO.,

# Whiskies,

No. 129 South Meridian St.,

INDIANAPOLIS, - IND.

Indianapolis has long been the leading wholesale center and distributing point for a large and prosperous section of country, and the enterprise and vigor with which the operations of her great houses are conducted, assure her of the permanent supremacy. In the line of liquors, wines, cordials, etc., and especially of fine grade whiskies, a thoroughly representative house is that of Messrs. Jas. R. Ross & Co., which has for years commanded a superior class of trade in this direction. The business was founded by Messrs. John B. Stumpf & Co. in 1868, and five years later, Mr. Jas. R. Ross, the present senior partner, purchased an interest. The present style was adopted in 1877, and in May, 1892, Mr. Stumpf, the founder, retired, and in the same year, Messrs. Henry C. Thomson and Henry C. Knode became associated with Mr. Ross as partners. The premises at first occupied were on East Washington street, but the growing business necessitated a removal to those now occupied at 129 South Meridian street, about nine years ago. Here the firm utilize three large floors and basement, each having a depth of 200 feet, which are admirably adapted to the requirements of the trade. The line embraces the wholesale trade in Kentucky bourbon, and Pennsylvania rye whiskies of the best brands, and also in the finest imported and domestic liquors, cordials, champagnes, sherries, ports and wines of every description. The stock is very large in each department, being, in fact, one of the most extensive and valuable of the kind in the state, and is always maintained at the highest standard of quality, as well as being carefully selected to meet the wants of the multitude of patrons throughout Indiana and Central Illinois. Mr. Ross is a native of Ohio, but an old and esteemed resident of Indianapolis. He is an able and energetic business man, and is an acknowledged authority on all matters connected with his line. Mr. Thomson was also born in Ohio, and is a young and vigorous exponent of the soundest commercial methods. Mr. Knode claims Wayne County, Indiana, as his natal place, and during his residence in this city has demonstrated that he is possessed of high qualities necessary to success. The well managed operations of the house are important factors in promoting the activity of the city's trade.

C. A. EITEL,

# Cottage Pharmacy,

Cor. Cottage Ave. and Shelby St.,

INDIANAPOLIS, IND.

The Cottage Pharmacy, although only established in 1892, is one of the most popular in this section of the city in which it is located. It was opened by Mr. C. A. Eitel, a practical, experienced young man, who is conducting it according to modern ideas with professional knowledge and ability. The pharmacy, situated at the corner Cottage avenue and Shelby street, is 20x50 feet in area, tastefully fitted up and complete in all appointments. The prescription laboratory is under the immediate supervision of Mr. Eitel, and every care is exercised to insure accuracy and promptness. Physicians' prescriptions and family recipes are compounded and medicines dispensed at all hours of the day or night. The stock is all new, pure and fresh, and embraces drugs, chemicals, pharmaceutical specialties, proprietary preparations of merit, druggists' sundries, toilet requisites, perfumes, trusses, bandages, supplies for the sick room, and everything that properly belongs to the business. Mr. Eitel is doing a fine business, and as a pharmacist enjoys the esteem and regard of all who patronize his admirably conducted establishment. A native of Madison, Jefferson County, Mr. Eitel has resided in Indianapolis since 1888, and for a period of three years prior to embarking in business on his own account, was prescription clerk for Messrs. Carter & Co. He is popular, and a prominent member of the Marion County Drug Association, and the Commercial Club.

Casper Schmalholz.

DEALER IN AND IMPORTER OF

Fine Wines and Liquors,

29 South Meridian St., and 9 Pearl St.,

INDIANAPOLIS, IND.



Harry A. Walker,

FAVORITE  
RESORT  
FOR

Commercial and Business Men.

Sample Room, 75 E. Court St.,

INDIANAPOLIS, IND.

A large number of the finer illustrations used  
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INDIANAPOLIS, - 186 - INDIANA.

# INDIANAPOLIS AT THE WORLD'S COLUMBIAN EXPOSITION.

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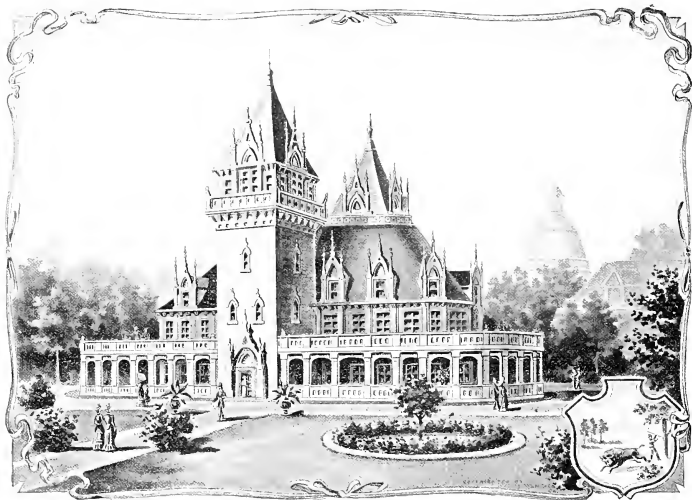
INDIANAPOLIS, by reason of its vast industrial interests, its immense commerce, and the spirit of energetic enterprise which has become the distinctive characteristic of its business men and citizens, will naturally be an important contributor to the World's Columbian Exposition, the *fin-de-siècle* mart wherein all the nations of the civilized world will compare the advances they have made during the last century of enlightened progress and liberty. The friendly rivalry which has arisen between the long established and ever vigorous emporiums of commerce on the Eastern hemisphere and the lusty young cities of the Western world will result in a friendly competition, the equal of which for magnitude and importance has had no parallel in the pages of history. Here will be offered to the admiration and for the instruction of people of every clime and tongue the curiosities, products and handicrafts of all nations.

The importance that is attached to this wonderful aggregation of the products of human art and ingenuity is in no city more apparent than in Indianapolis, whose business men have become so thoroughly identified with the project as to rob it of its national character, and make of it an almost local undertaking. For a year past our leading manufacturers have been busily engaged in preparing for the approval of the nations, an exhibit which will be representative of the facilities and possibilities of the Western Continent.

Impressed with the vast importance which all the peoples of the earth now attach to this exposition of the results of four centuries of the progress of American development, the directors have spared neither money nor labor in the preparation of adequate structures wherein the nation can extend to its guests the hospitality and accommodations which they have a right to expect on such an occasion. The generosity of the people has been aroused, and it is safe to assert that in magnificence of proportions and splendor of detail, these buildings have never been equaled. Their dimensions are greater than the collective ones of the famed exposition buildings utilized in Vienna in 1873, Philadelphia in 1876, and Paris in 1889, while their location on the southwestern shore of Lake Michigan, in the beautiful Jackson Park, on the line of the boulevard system of Chicago—the finest in the world—is the most appropriate, central, and easily reached that could have been selected.

The World's Columbian Exposition belongs to the whole nation; it is not a Chicago enterprise, Indianapolis, as well as every other city on the continent is its promoter. Our citizens will be in the front rank of its expositors; the products of their skill and manufacture will form one of its leading and most attractive features.

In view of these facts, we herewith offer to our readers a few products of the engraver's art which enables them to form an accurate idea of the appearance of Jackson Park, now the American Caravansary for all nations.

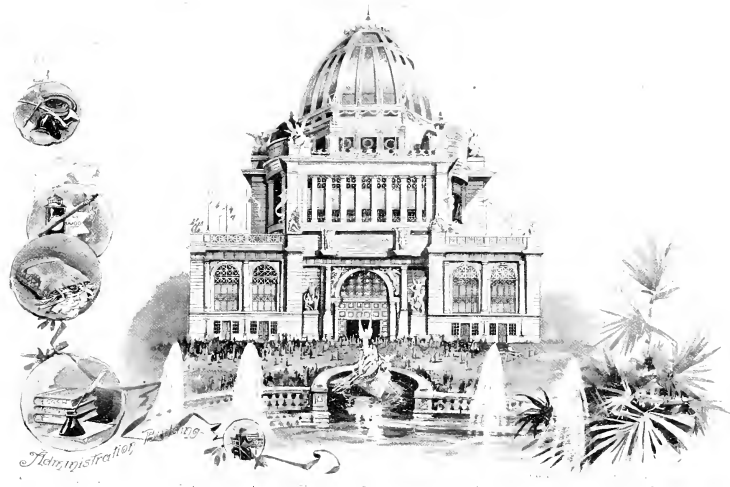


Dimensions. 160x156 feet.

INDIANA STATE BUILDING.

Cost, \$60,000

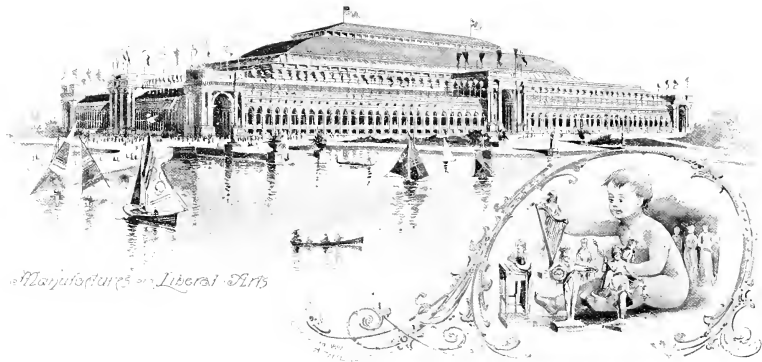




Dimensions, 362x362 feet.

ADMINISTRATION BUILDING.

Cost, \$550,000

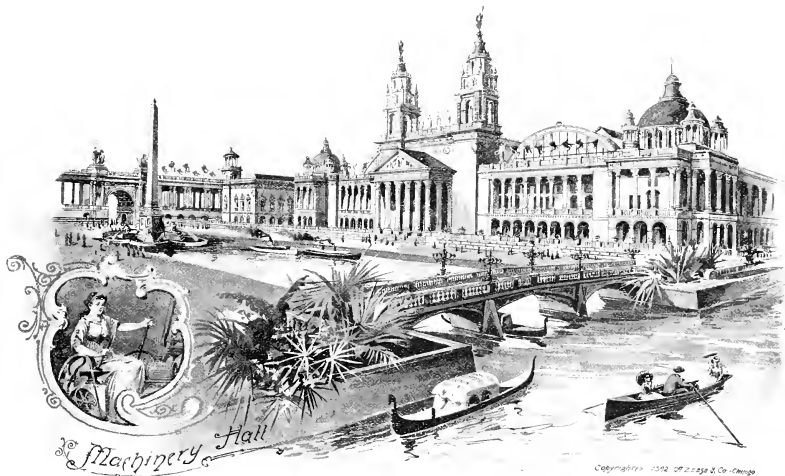


*Manufactures and Liberal Arts*

Dimensions, 787x1687 feet

MANUFACTURES BUILDING.

Covers 331 acres. Cost, \$1,500,000



Dimensions, 492x846 feet

MACHINERY HALL.

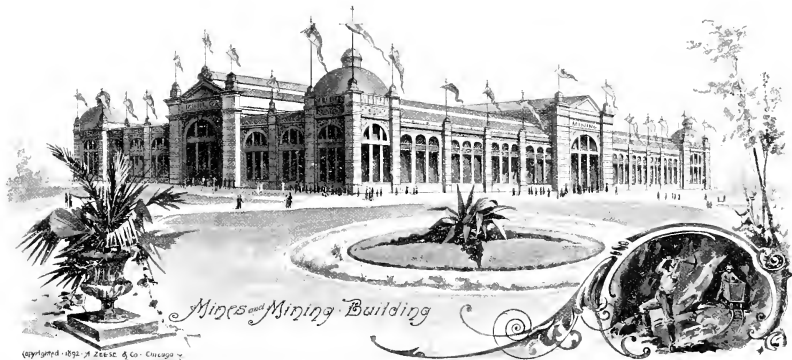
Cost, \$1,200,000.



Dimensions, 345x600 feet.

ELECTRICAL BUILDING.

Cost, \$375,000



Copyrighted - 1892 - A. ZEISS & Co. - Chicago

Dimensions, 350x700 feet

MINING BUILDING.

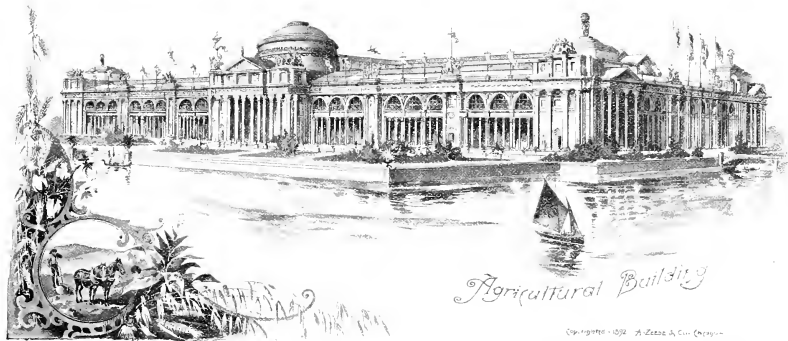
Cost, \$265,000



Dimensions: 250x998 feet

HORTICULTURAL BUILDING.

COST, \$300,000



Copyright 1894 A. Zeiss & Co. Chicago.

Dimensions, 500x800 feet

AGRICULTURAL BUILDING.

COST, \$1,000,000

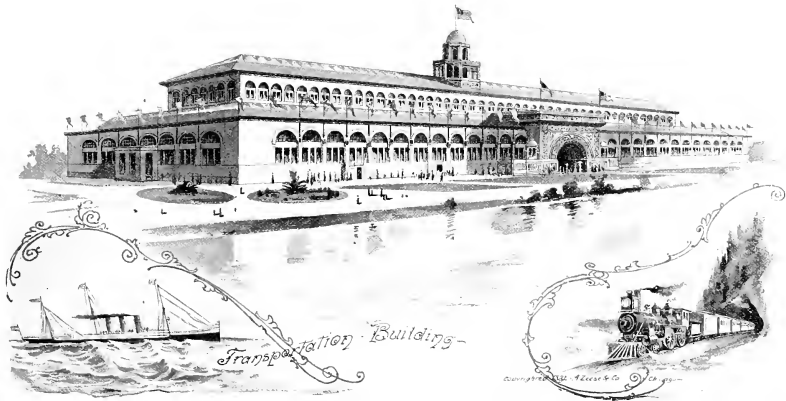


Dimensions, 345x415 feet.

U. S. GOVERNMENT BUILDING.

Cost, \$400,000





Dimensions, 265x960 feet.

TRANSPORTATION BUILDING.

Cost, \$300,000



Dimensions, 165x365 feet

FISHERIES BUILDING

Cost, \$200,000



Dimensions, 320x500 feet

ART PALACE.

COST, \$600,000















