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THE

# INDUSTRIAL ADVANTAGES

OF

# SCRANTON, PA.,

TOGETHER WITH AN ACCOUNT OF ITS

MATERIAL DEVELOPMENT AND PROGRESS.

AND A

SERIES OF DESCRIPTIVE SKETCHES

OF

REPRESENTATIVE BUSINESS ENTERPRISES.

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SCRANTON, PA. :  
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THE  
INDUSTRIAL ADVANTAGES  
OF  
SCRANTON, PA.

BY JAS. P. MCKINNEY.

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There are few business men who find either time or inclination for the study of National Histories, and those are still more rare who discover an interest in the chronicles of any locality other than that in which their own energies center. On the other hand none can be found who are indifferent to such facts in relation to any important community as shall more clearly convey an idea of its industries and resources, why it prospers and developes in certain directions, and what claims it has to commercial distinction. For such this work was designed, and to such it is dedicated. Intended especially to convey information concerning Scranton to those unfamiliar with its characteristics, this work will probably contain little not already patent to every intelligent dweller in this city, but will excite attention and will prove most useful the further it circulates from the subject of its theme. To the present, therefore, more than to the past, we devote this sketch; our business is with living men and their daily occupations, enterprises and successes, what they are doing for themselves and others in commerce, trade, manufactures, finances, or by individual talent in the arts, sciences and professions.

To the past, however, we are not entirely oblivious; and if only for the sake of comparison there are some salient points of historic interest relating to Scranton that should be in possession of every well-informed reader.

The city of Scranton is a signal example of rapid and substantial growth. It is the largest young city in the Union, and its general business and industrial interests are of a permanent and staying character. As recently as the year 1842 the site of the present busy and popular city was little else than a wilderness; and if anybody had predicted in 1860 that in a quarter of a century it would reach its present size and importance, he would have been deemed extravagant and wild. In the decade between 1860 and 1870 its population grew from 9,233 to 35,092, 1880 it had reached 45,850; between 1882-83 it increased 7,000; in 1884 it had reached 67,062, and to-day its population is fairly estimated at 100,000. Its location is a most fortunate one, at the very centre of the great northern anthracite coal region, itself resting upon, and flanked upon all sides by a practically inexhaustible coal deposit. Its sea-port outlet, New York City, opens a wide channel of lasting prosperity, while its location upon the direct lines to the West and its proximity to the great commercial centres of the North, ensures its future thrift and greatness. The history of Scranton, in fact, has much in it that is common with the histories of many other cities of this country that have sprung into existence within the last half century. As it is to-day, Scranton embraces within its corporate limits the boroughs of Providence, Hyde Park and Scranton proper.

### Inception and Development.

The first permanent settler within the territory now embraced by the present limits of Scranton was Philip Abbott, who came here in 1788, made the first clearing and built the first cabin in "Deep Hollow," as the settlement was originally called. A grist-mill was erected on the banks of Roaring Brook, and in 1789 Reuben Taylor and James Abbott became equal partners with Philip Abbott, a strip of land was opened for the cultivation of wheat and corn, and the maiden crop was harvested that year. In July 1798, Ebenezer and Benjamin Slocum purchased the undivided land of Deep Hollow. They named the place Unionville, which readily gave way to that of Slocum Hollow. One year later, E. Slocum and his partner, James Duwain, built a saw-mill a little above the grist-mill. A smith-shop and two or three additional houses for the workmen of the saw and grist-mills, one cooper shop and a distillery formed the total village of Slocum

Hollow or Scranton in 1800. The place was yet comparatively a wilderness, deer, bear and even panther being hunted and killed here as late as 1816.



In early times this region was covered with a dense growth of forest, and was, during the first stages of settlement, chiefly a lumber region. All business was then based upon this interest, it being regarded for many years as almost the only industry that would yield a return for labor in cash. The rivers furnished easy transit to market and a raft of lumber promised almost immediate results.

In 1840 the village had a population of 100. William Henry was deeply interested in the election of William Henry Harrison to the Presidency of the United States, and in honor of his favorite candidate gave the embryo city the name of "Harrison" in 1845, the population then being 500. The old name of Slocum Hollow still clung to the locality, even after it had attained a population of 2,730 and had been re-christened in honor of its active founder Scrantonia, which name, likewise, did not fit nicely to the lingual capacities of the denizens of the Hollow, although it had been given to the post-office on its re-establishment, after much

difficulty had been overcome, April 1, 1850. On the 27th, of January, 1851, the name of the post-office was shortened to Scranton; and so the borough and city have been justly known

since. Dr. B. H. Throop, one of the early settlers and prominent men of the thriving town, was appointed postmaster in 1853.

The village of Providence, two miles from Scranton, was incorporated by Act of Assembly, March 14, 1849, and in 1866 was annexed into Scranton, containing at that time about 5,000 people and covering six square miles of land. It retains its distinctive name, its post-office and many other distinctive features. Its growth was tardy until 1826, when it consisted of but seven dwellings and was called "Razorville." In 1829 the post-office was removed from Slocum Hollow to Providence. During the few years succeeding 1840, the village developed an extensive country trade. The first newspaper was established in 1845. In 1866 the street railway between Providence and Scranton was opened.

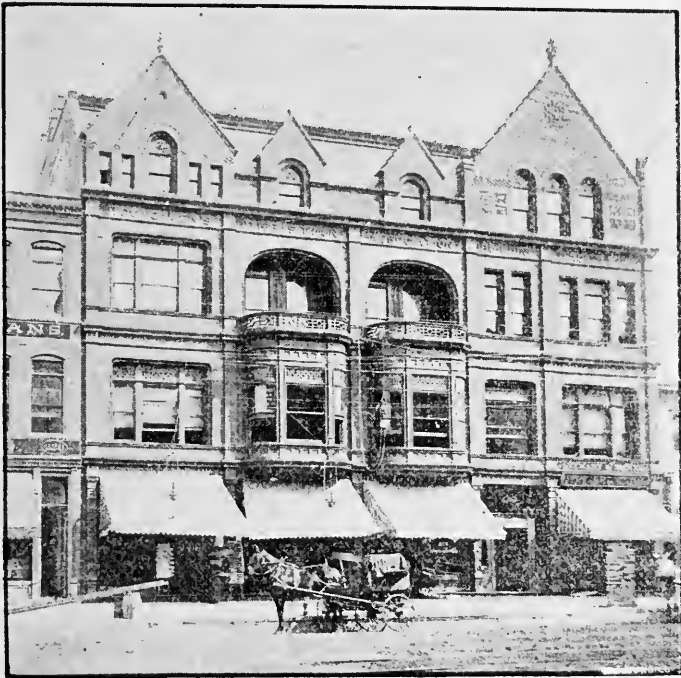
As late as 1820 Hyde Park had not attained the size of a village. A blacksmith and wagon shop stood opposite Herman's tavern. The first school-house in Hyde Park was erected in 1816. It also served several years as a meeting-house. The village received its name between 1823 and 1830 from Harvey Chase who came from Hyde Park, New York, lettered the name "Hyde Park" on a board and stuck it up in the yard of one of his neighbors, and from that time on the place was known by that name.

This section of the city now contains a population of 30,000, contains numerous churches, schools, public and private buildings, stores, manufactories, etc., and is still known to the residents of Scranton as Hyde Park, though joined to the city of Scranton in 1866.

The beginning and growth of the village among the hills, which afterwards became known as the borough of Scranton, was coincident with the inception and progress of successive enterprises which culminated in the formation of the Lackawanna Iron and Coal Company in 1840. At the time Messrs. Scranton, Grant & Co. began their initial operations at the Hollow there were only five dwellings, a cooper shop, a school-house and a grist-mill there. The members of this firm, which was destined to play such an important part in the future development of Scranton, were George W. and Selden T. Scranton and Sanford Grant, who arrived here August 20th, 1840. Within the present city limits, and those of Dunmore borough, there were at that time only two stores, two taverns and twenty-eight dwellings.

The Board of Trade was organized December 12th, 1867, and

incorporated February 4th, 1871. Elisha Phinney was its first president. The Board of Health consists of four members; the first Board was elected June 1st, 1878. In 1871 the Home for the Friendless was organized; its object is to provide a home for friendless women and children. In 1874, they erected a commodious and conveniently arranged building on Adams avenue, at a cost of a little over \$8,000. The first school-house was erected in 1818, in Providence township; before its erection the children were instructed in private houses, and during the summer term



Y. M. C. A. BUILDING.

often in the open air, under the shade of a tree. The first printing press was set up within the city limits in the winter of 1845, when a paper called the *Providence Mirror and Lackawannian* was issued at Providence. The *Lackawanna Herald* was the first journalistic venture in the borough of Scranton; the first issue came out February 5th, 1853. The first issue of the *Morning Republican* appeared on the 1st of November, 1867. On May 10th, 1855, Mason, Meylert & Co., opened the first bank in the city at the

corner of Wyoming avenue and Centre street. The building now occupied by the Scranton Savings Bank, was erected and occupied by this firm in 1860. The first Mayor of Scranton was E. S. M. Hill. The first Select Council was organized June 9th, 1866, at the office of Hand & Post. S. G. Oram was unanimously chosen chairman, and E. N. Willard, secretary. The Lackawanna Coal and Iron Company was incorporated June 10th, 1853, with Selden T. Scranton, president; Joseph H. Scranton, general superintendent, and M. W. Scott, secretary and treasurer. The Dickson Manufacturing Company was organized in 1856. The Scranton Gas and Water Company was chartered March 16, 1854, and organized in 1857.

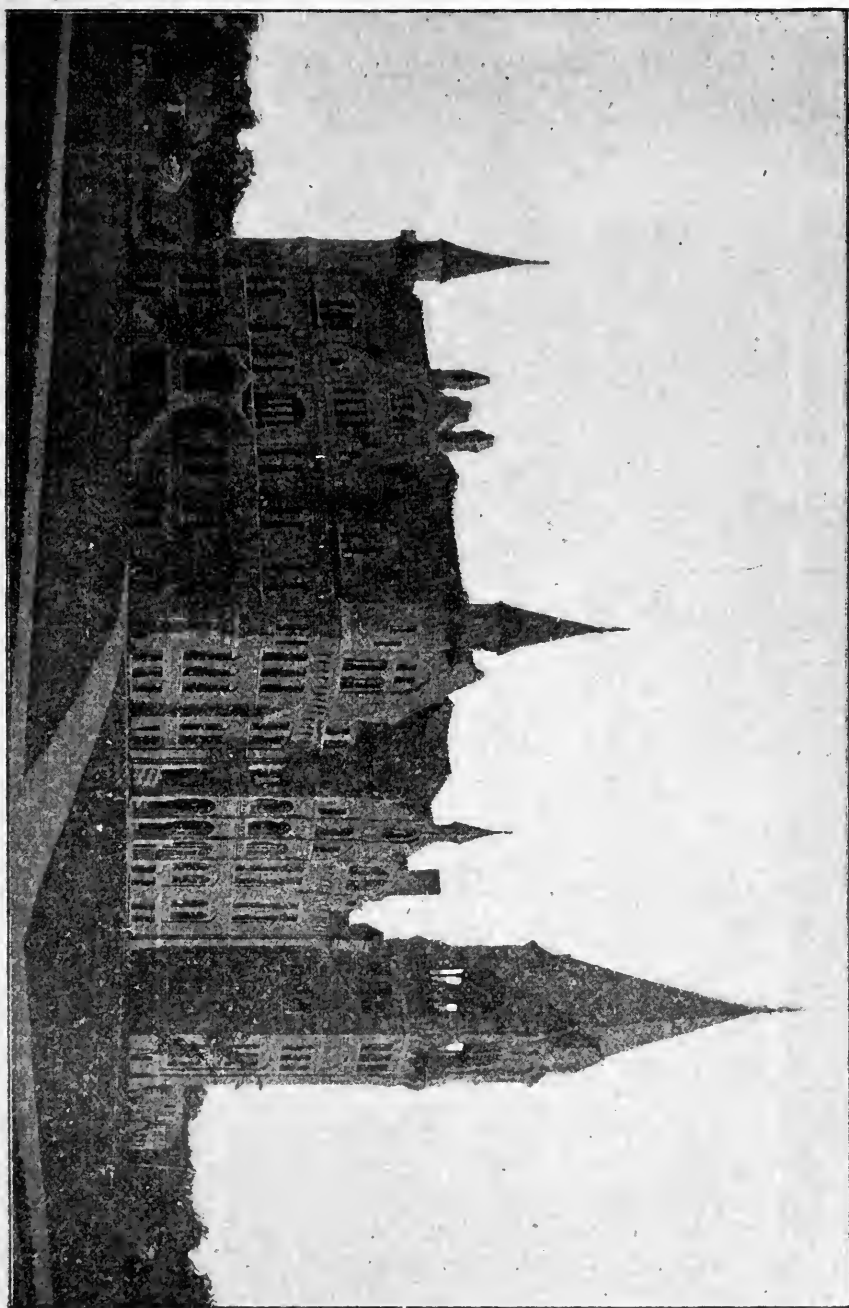
### Scranton in 1893.

We are not so much given to enthusiasm as to comparison; and having no reason financial, or bias mental, for describing this city otherwise than as it really strikes us, the reader may be more ready to respect our views and give credence to our estimates and opinions.

This statement may have been engendered by the thought, perhaps regret, that no corner lots or other real property in Scranton could be found recorded in our favor; at any rate, our perceptions have not been dulled by the familiar contact of years, and, as a stranger in this community, seeking for facts and impressions, we shall perhaps come nearer the truth in describing it than one whose life has been spent on the spot, and whose fortunes depend intimately upon its prosperity.

The location of Scranton, aside from its advantages in a business point of view, is one of many attractions. The city lies in a valley of picturesque beauty, in the eastern part of the great northern anthracite coal field of Pennsylvania, with a healthful climate, and surrounded by a thrifty agricultural community. By rail, it is one hundred and fifty miles from the city of New York, one hundred and fifty-seven from Philadelphia and three hundred and fifty-seven from Pittsburgh—a sufficient distance to prevent its being overshadowed by these older and larger business centers—and yet near enough for easy access to each. Its location, therefore, affords unusual commercial advantages for an inland city. Situated within the belt of variable winds with a preponderance of northwesterly currents and in the zone of frequent rains, the





LACKAWANNA COUNTY COURT HOUSE.

climate is not subject to extremes of either temperature or humidity, but is salubrious and healthful. Its latitude is  $41^{\circ}, 24', 29''$  north, and longitude  $75^{\circ}, 39', 47''$  west from Greenwich, and its altitude is 745 feet above sea level. It is divided near its entire longitudinal center by the Lackawanna River, the banks of which are utilized by railroads to enter the city. In any direction the eye may roam hills are present, and beautiful drives abound in



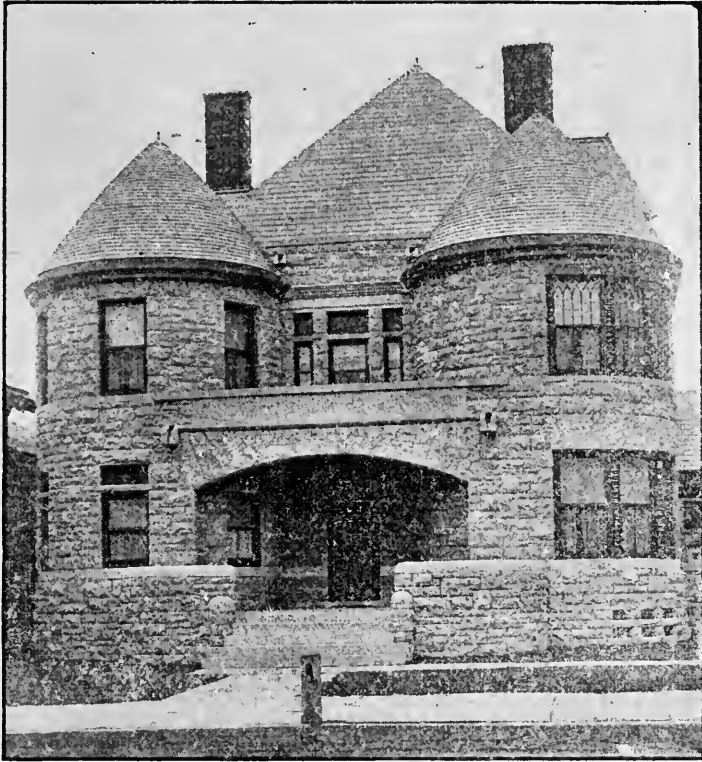
ST. LUKE'S CHURCH.

all directions, through scenery rendered attractive by the hand of thrift and beautiful under nature's plastic moulding. Neat and attractive homes, busy and thriving villages and wooded hills combine to make the landscape charming and evidences of industrial and commercial prosperity surround the city on every hand.

Scranton is noted for its handsome public buildings, churches and private residences, and in this respect will compare favorably with any city of its age and size in the country. A complete list

of those worthy of special notice would trespass upon our space, while anything less would fail to do the subject justice. The eastern section of the city contains the larger number of handsome modern residences, and the streets in this section present constantly recurring evidences of cultivated taste, refinement and wealth.

After admiring the residences of the wealthy and the handsome houses of the well-to-do along the favorite avenues and streets, the



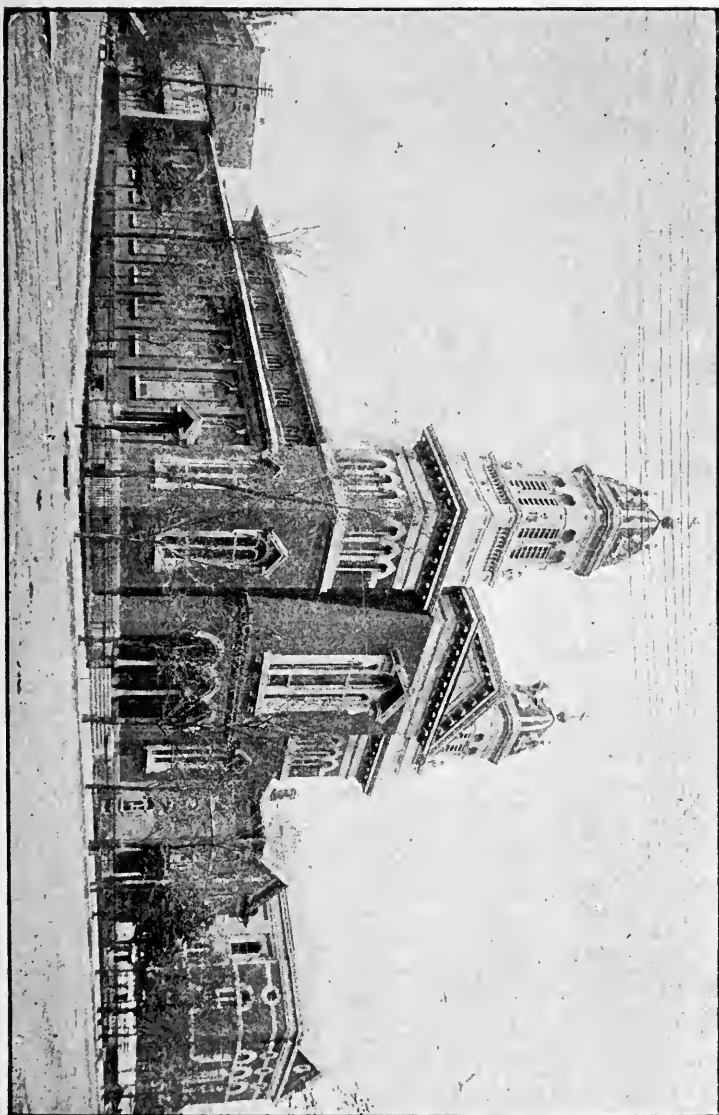
RECTORY, ST. LUKE'S CHURCH.

eye of the visitor will rest with infinite pleasure upon the houses of the mechanic, the clerk, the young business man, and the laborer, miles and miles of the streets being lined with neat but inexpensive cottages and small houses, often surrounded by a plot of ground, and each owned by its occupant. The land has never been held at fancy prices, and the result has been as stated.

The reasonable prices at which clerks, salesmen and the working classes generally have been able to obtain the great boon of owning

their own domiciles, have materially enhanced the welfare of the city, and apart from stimulating habits of thrift, have created a class of citizens who are content, and having a stake in the country are not so prone to become mixed up in labor troubles. This is perhaps one reason of the infrequency of strikes here, and generally speaking, the relations between employer and employed have been of a friendly character.

The streets of Scranton are, as a rule, laid out with great regularity, except where the direction has been forced to take character from the hills and nature of the ground traversed. They are broad and very many are improved with asphalt pavement. In the commercial center of the city, street architecture is rapidly improving and everywhere the eye is attracted and charmed by elegant and costly structures. The Court House, the Municipal Building, the Albright Memorial Building, the Coal Exchange, the Dime Bank, the Traders' Bank, the Wyoming Hotel, the Commonwealth Office Building, the Republican Building, the Santer Block, the Connell Office Building and many other commercial edifices which grace the business center of the city tell us more plainly than words can speak that the period of wealth has come to the city and found expansion in good taste and architecture. Several of the more notable of these we illustrate, and only regret that the lack of space forbids the insertion of a greater number of engravings. Those illustrated will give a fair idea of the scale upon which Scranton is building for the future, confident of a steady development and permanent prosperity that will justify the wisdom of an investment calculated to attract the best class of people—the manufacturer in search of a favorable location, the working man desirous of a settled place where steady employment, good wages, superior educational facilities and healthful surroundings will enable him to rear his children decently and in comfort while giving them such early advantages as will enable them in turn to become good and useful citizens, reflecting credit alike upon their parentage and their country. No more salubrious, bracing, or, for most of the year, pleasant climate can be found than that of this vicinity, nor could one easily discover a more moral, sober, courteous and neighborly community than that of Scranton. Nearly every prominent individual in the community is a self-made man; there is no worship of mere wealth, no snobbish servility, no aristocratic presumption, and it is as good a



ST. PETER'S CATHEDRAL AND ST. THOMAS' COLLEGE.

soil for the growth of manly men and womanly women, upright, virtuous and self-reliant as one could hope to find anywhere.

The evidences of substantial progress are seen in every direction. Numerous capitalists stand ready to build and sell houses, payment to be made in small weekly sums, out of the savings of wages, and no mechanic with steady employment and decent wages need be without a home of his own in Scranton for any length of time if he desires to have one. Hundreds of houses have been built in this way in the past few years and the suburbs of Scranton are rapidly filling up with neat and tasteful homes for the masses.

### Climatic and Sanitary.

No consideration is more essential to the continued prosperity and happiness of a community than health. Statistics prove that Scranton is one of the most healthful cities in the country. Its climate is pure and genial. The city is subject to no prevailing diseases, is well drained, and its sanitary condition is well regulated by proper measures. In comparison with other cities the percentage of mortality in Scranton is about the lowest in the State. The natural features of soil, climate and topography are conducive to health, and the natural drainage of locality has saved the taxpayers' pockets and preserved his health. With the introduction of water works the necessary sewers followed to make perfect the sanitary system. A practical, well-built system of sewers drains the principal sections of the city, to which branch lines are annexed as required. Public improvements and regulations are constantly lowering the rate of mortality, while the population increases in defiance of the ordinary rule of nature. Typhoid fever, one of the direst enemies of large cities, is practically unknown here.

### Water Works.

The water system of Scranton is complete, and besides being inexhaustible, its purity is beyond the pale of criticism. The water is brought to the city from storage reservoirs, east of the city, and is pure, sparkling mountain brook water. The efficiency of the water works is evidenced by the rates of fire insurance, which are from twenty to forty per cent. lower than are in force in many other eastern cities of like population.

### Police Department.

All parts of the city are well patrolled by a sturdy and experienced force of police, which, we are happy to say, owing to the orderly character of the community and the absence of that tough element more notable in larger cities, has little occasion for extreme measures, though the vigilance of the department is in nowise neglected for these reasons.

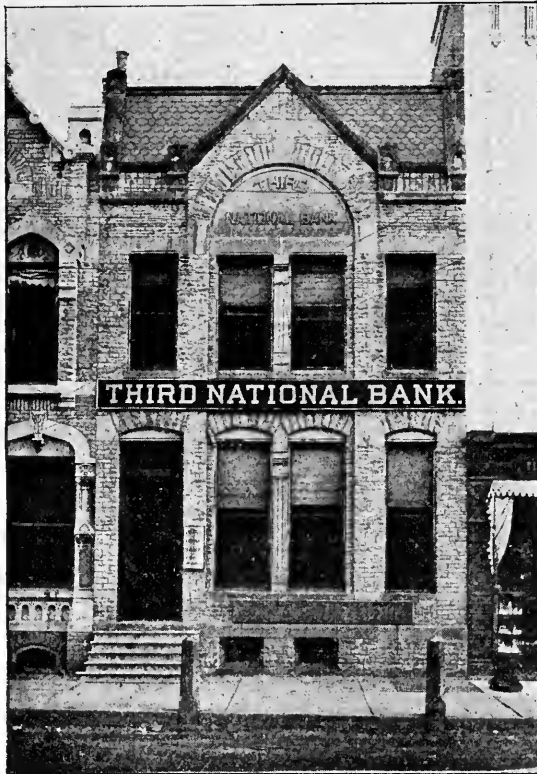


SECOND PRESBYTERIAN CHURCH.

### Fire Department.

Among other good things Scranton possesses an excellent fire department, which, though a volunteer department, is well organized and disciplined and has shown itself capable of most efficient service in arresting and preventing the spread of conflagrations. Most of the companies own their buildings. The

department consists of seven steamers, nine hose companies, on hook and ladder company, a fire alarm telegraph system, two hundred and fifty hydrants and other necessary apparatus of the latest improved character. The firemen are trained and expert, and the service is upon an efficient basis.



THIRD NATIONAL BANK.

### Education.

The efficiency of the public school system common to the State of Pennsylvania has one of its best exemplifications in Scranton. Her schools take high rank among those of the Keystone Commonwealth, and are fully entitled to the reputation attaching to them. The system of education, as here in operation, is simple, thorough and complete. Pupils may ascend from the lowest forms in the primary schools through the intermediate and grammar into the high school, whose studies provide an ample equipment for



any of the academic and collegiate institutions of the State or Union. The number of pupils attending the various public school buildings aggregate nearly 12,000, with an average daily attendance of 8,500. The estimated cash value of school property is about \$600,000. All the structures are substantial brick edifices, and most of them, architectural ornaments. There are at present 216 teachers—196 females and 20 males—in the public schools, whose salaries aggregate \$145,000. Besides the public schools there are numerous private schools and colleges, conducted by religious bodies and individuals, as well as a first-class business college.

### Churches.

The people of Scranton are essentially a church-going people. The wide diversity of religious belief is well indicated by the number and character of our churches. All denominations are represented here, and as these different institutions are all more or less prosperous and thriving, it must be taken as a matter of course that they are extended liberal support from worshippers. There are now 53 churches here, with a total seating capacity of 20,000. The denominations are as follows: Baptist, 7; Calvinistic Methodist, 3; Catholic, 8; Christians, 4; Congregational, 4; Evangelical Lutheran, 3; Hebrew, 1; Independent Lutheran, 1; Methodist Episcopal, 11; Presbyterian, 7; Primitive Methodist, 1; Protestant Episcopal, 3; Reformed Episcopal, 1; Salvation Army, 2. The majority of churches present a handsome and imposing appearance, exciting by their architectural beauty and magnificence, the wonder and admiration of the stranger sojourning in our midst.

### Financial.

The banking business is perhaps the strongest support of the manufacturing and mercantile interests of the city, and working in alliance with these interests in all their legitimate phases, each appreciably influences and partakes of the tone and methods of the others. Hence, the banks of the city, like her business enterprises, are noted for their sound, energetic, yet conservative management, command the entire confidence of business men and capitalists and hold a high rank among the financial institutions of the State. There are three national banks, two savings banks, which also do a discount business, two State banks and savings bank and trust company and one trust and safe deposit company.

## THE PUBLIC INSTITUTIONS.

Of Scranton are of great importance and usefulness, presenting very substantial evidence of the city's accumulating wealth and of eminently practical character.

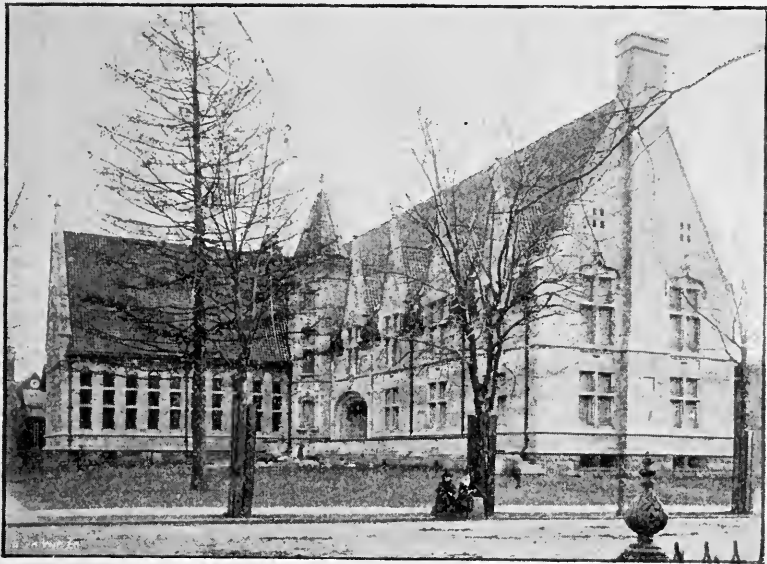
### **The Young Men's Christian Association.**

The Young Men's Christian Association, generally regarded as one of the most beneficent of modern institutions, was organized August 27, 1858. The association numbers Scranton's best citizens among its membership, constantly progresses in numerical strength and popularity, and is performing quietly and without ostentation a great work for all classes of respectable young men, whether engaged in merchantile, manufacturing or professional pursuits, supplying them with moral and healthful entertainment, social intercourse and access to instructive reading. The elegant and commodious building owned and occupied by the Association was formally opened February 3, 1887, and the Gymnasium was opened January 9, 1888. The two buildings are joined by covered passage ways and are fitted up with inviting reception and reading rooms, parlors, lecture hall, gymnasium, halls for games and social intercourse, baths, toilet rooms, etc., all handsomely and comfortably furnished and conveniently arranged for the use and enjoyment of members and visitors. Strangers are always welcomed and every attention is shown them. A branch for railroad men is maintained opposite the D., L. & W. railroad depot, which is in a very prosperous condition.

### **Lackawanna Hospital.**

This highly commendable local charity is entitled to the unique distinction of being the first private hospital established in Pennsylvania. In 1854 Dr. B. H. Throop, one of Scranton's foremost citizens and physicians, obtained from the Legislature a charter for a private hospital. He tried hard to get public interest in the proposed institution aroused, but was unable to do so. Finally, in 1871, he resolved to conduct it on his own account. The old Episcopal church on Penn avenue, near Spruce street, was purchased and converted into a hospital. Two years later the doctor obtained \$10,000 from the Legislature, and, with this money, made many improvements and enlargements. When the institution was

finally placed upon a flourishing basis the doctor retired from its management, and it is now in charge of an association. Subsequently, at various times, appropriations aggregating \$75,000 were secured from the State, and the hospital has long since taken rank as one of the finest institutions of the kind in the Commonwealth. The buildings are large and spacious, and can accommodate fifty patients at one time, while the staff of physicians, nurses, attendants, etc., comprise skillful and experienced people.



ALBRIGHT MEMORIAL BUILDING.

### The Albright Memorial Library.

The magnificent new Albright Memorial Building, now rapidly approaching completion, is the gift to the city of the heirs of the late Joseph J. Albright and Elizabeth Albright, his wife, deceased. It is designed for the establishment of a fine public library for the use and benefit of the citizens and residents of Scranton, and is controlled by a Board of Trustees consisting of the Mayor of the city, ex-officio, and fifteen citizens of Scranton. A large sum has already been subscribed to purchase books for the library and its maintenance is assured.

### Board of Trade.

The one grand institution of Scranton that has, beyond every and all others proved effective in concentrating for good the influence of her business men, and in developing her material resources and natural attractions, is the now popular Board of Trade, enrolled upon whose list of membership are the names of a vast majority of the city's merchants, manufacturers, bankers, capitalists, publishers and prominent citizens in every walk of life, who realize the importance of concerted and industrious action upon the part of all interested in the progress and prosperity of the community at large, with the resulting benefits to themselves individually.

The objects of the association are to inculcate just and equitable principles in trade; to establish and maintain uniformity in commercial usages; to acquire, preserve and disseminate valuable business information; to protect and foster the mercantile and manufacturing industries; to promote the commerce of the city of Scranton and its general prosperity, by the solicitation of manufacturers and business enterprises to locate within its boundaries and adjacent territory; the promulgation of the advantages possessed by Scranton as a desirable place of residence and for the employment of capital; the use of all proper means to obtain legislation, National, State and Municipal, favorable to the interests of the city and its inhabitants; the extension of facilities of transportation, and the protection of the trade of the city from unjust discrimination in rates of freight and otherwise, and generally by uniform and well-directed efforts to advance and extend the welfare and promote the commercial integrity of the business community.

By such organized efforts as the above it is hoped that the manufacturing interests of the city, which have already attained great commercial importance and stability, will be enlarged and quickened with new life. The membership of the Board of Trade, pledged to the promotion of these objects, affords a guarantee that every well-devised plan and project to further it will be liberally backed and supported. Rapid as have been its strides within the past decade, the next generation will see an enlargement of Scranton's manufacturing interests commensurate with its commercial importance.

### Inducements to Manufacturers.

The right place to manufacture successfully is evidently at a point where the raw materials accumulate naturally, and where, at the same time, there is cheap power and advanced and ample facilities for marketing the product. Scranton pre-eminently furnishes these conditions. With numerous and far-reaching railroad lines connecting the city with the markets of the whole country, and the lumber and coal regions of the immediate vicinity, material necessarily accumulates here, and cheap power is amply provided and assured for all time. Opportunities can be obtained here by the manufacturer superior to those of larger cities, for the reason that while equal facilities are found here, at the same time the best positions are available at comparatively little cost. Excellent coal, iron, hard-wood lumber and other materials for manufacturing purposes are right at hand, and no city has better facilities for distributing the product. The manufacturer who locates here will find everything at hand for the successful furtherance of his enterprise, and a friendly and helping hand will be offered him by every citizen of the community. In brief, some of the general advantages of Scranton are :

1st. It is situated in the heart of the Anthracite coal fields, with inexhaustible supplies of the cheapest fuel on earth in its culm piles.

2d. It is an important railroad center, with competing lines to New York, Boston and the West and outlets in every direction.

3d. The government of the city is based on the strictest ideas of economy consistent with safe and sure progress, and the spirit of the people is decidedly in favor of every measure intended to make the rate of taxation low.

4th. It is rich in capital, strong in credit, untrammelled by debt, with small taxation, light municipal expenses and cheap real estate, destined to advance rapidly in value.

5th. Statistics show that it is one of the healthiest cities in the Union, subject to no contagious disease and free from prevailing sickness.

6th. Its public school system is one of the best in the State and affords excellent educational facilities.

7th. The cost of living is much less than in larger cities.

Stth. Its social advantages are numerous, the tone of society healthy and the morals of the community beyond dispute.

In fact, no city in the Union offers so many advantages to the small or large manufacturer as does Scranton at the present day.

The business men who control the capital have been trained to other pursuits, and have made their money there, and many of



MUNICIPAL BUILDING.

them may not now be fitted for a change, hence the opening must be filled principally by incoming capitalists and manufacturers, who will find local capitalists ready to join hands with skillful and enterprising managers. The introduction of new manufacturing enterprises will increase the opportunities of the retail merchant to establish successful mercantile enterprises, and the general growth and development of the city will be stimulated. The question is frequently asked, What can be manufactured in Scranton to the

best advantage? The simplest answer and an absolute true one is: Everything. A good deal of what can be done may be obtained by a glance at the prosperous and flourishing branches of manufacturing business now carried on here.

### Wholesale Trade.

The wholesale trade of Scranton has every necessary facility for advantageously conducting its trade, having rail connection with every point in the Union, giving the city every advantage of competition in freight. There is a general feeling of aggressiveness, and special activity is looked for during the present year. Payments are prompt; there is a general feeling of confidence, and wholesale men all along the line propose to enlarge capacity and extend their field of operations. At the present time Scranton supplies all of Northeastern Pennsylvania and nearly the greater part of Southern Central New York. This vast territory is periodically visited by about two hundred traveling salesmen representing Scranton houses, and there is every reason to believe that this energetic force will be largely augmented in the future.

### Retail Trade.

The surrounding country for a radius of fifty miles and including many manufacturing towns of greater or less note, is almost exclusively tributary to this city in many of the best lines of retail business. Besides this Scranton, as the chief city in an important region of the country, is of course the natural market for the principal part of the surplus product of this region; thus is the vast amount of custom drawn to this city to swell the general aggregate of its annual retail business. The trade as a rule is conducted by firms composed of some of the best known and influential citizens of Scranton. The stocks carried by these firms embrace full supplies in all lines, and they spare no pains to maintain their stock as complete and varied as could be desired. The buildings or rooms in which the retail trade of the city is conducted are, as a rule, large, airy and convenient, and such as any city could refer to with pride. Magnificent display windows, large plate-glass fronts, lofty ceilings, well arranged, splendidly lighted rooms are the rule to which there are but few exceptions.

### Scranton the "Electric City."

Among the many things that show the marvellous growth of Scranton during the past dozen years, nothing strikes a visitor so much as the net work of wires that threaten ere long to darken the sun at mid-day. The rise of these wires has indeed been wonderful. In 1880 the Western Union Telegraph Company reported in the city of Scranton about 100 miles of wire. To-day it is believed from careful estimates that the miles of wire strung over head for various purposes are as follows: Telephone, 1,200 miles; Tele-



A. E. HUNT'S RESIDENCE.

graph, 800; Electric Lights (Incandescent and Arc), 200; Electric Roads, 75; Fire Alarm, 35—Total 2,310 miles. An increase of over 2,200 miles of wire in twelve years. With such a development of the use of electricity here, it is not remarkable that it should be called the "Electric City." In 1880 no horse-power was used for electrical purposes. To-day the Electrical Light Companies are using over 1,300 horse-power. The Electric Railroads are using 680 horse-power. These engines are all run with Anthracite culm at an almost nominal cost per horse-power per day.

### Street Railroads.

Few cities of its size are better accommodated with street railroads than Scranton. Numerous lines and branches gridiron the entire city and afford quick and cheap transportation to the public. The cars are all operated by the trolley electric system.



## Culm for Power.

Work is now in progress to utilize the water power of Niagara Falls to supply light and power to the cities of Chicago and New York. The work can be done much more cheaply and efficiently here. There is no special difficulty in transmitting power and light by electricity, and within a radius of 300 miles of Scranton we have one-tenth of the population of the United States. Here is where this work should be done, and not at Niagara. By consuming culm at the pile a manufacturer using boilers of 400 horse power would save \$12,000 a year, or the interest on \$200,000. A large plant could be built with the amount thus represented.

## Transportation Facilities,

A map of the railroads of the country shows that the railway system of Scranton is one of great value as a factor in the future progress of the city, while its increase in extent bears evidence to the natural adaptations of the location as a railway centre. It is, in fact, the hub of a complete railway system, and its transportation facilities are well nigh perfect. The following named railroads enter the city: The D., L. & W., the D. & H. C. Co., the Central Railroad of New Jersey, the N. Y., O. & W. and the Erie & Wyoming Valley. Marching with rapid strides to the position of a metropolitan manufacturing centre, Scranton has at her command a railway system equal to her demand for supplies of whatever nature, and to her distribution requirements, whatever may be the magnitude of her productions.

## Coal Shipments.

The basis of Scranton's growth and prosperity is her coal mines. They are the primary cause which led to the development of this section, and must ever be of first and paramount importance to the community. A writer before us has likened the city to a two-story house, with its miles of galleries and drifts as the lower floor and the commercial population on the surface, or second story. Within the corporate limits of Scranton are eighteen coal breakers in full operation, employing in the aggregate from eight to nine thousand men and boys. The shipments of coal from the city alone are annually increasing in volume.

## Prospects for the Future.

Scranton is not booming—for which every resident in the municipality has or will have cause for thankfulness—but she is pushing steadily forward in the race for substantial and permanent improvement, and any one who will take into consideration her manifold advantages of geographical location, her climate attractions, her railway transportation facilities, and, above all, the character of her population and local institutions, must perceive that, though she may never rival New York, Philadelphia or Chicago, she has before her a magnificent future within her grasp, and easily secured by a moderate exhibition of public spirit and liberality toward newcomers, a degree of solid prosperity such as she has never hitherto enjoyed.

The past of Scranton having furnished a record of continuous and sustained growth, it is a fair presumption that the future will present results of proportionate advance or even accelerated expansion. This is an age of speed, and the industries of the close of the Nineteenth Century are surrounding themselves with forces and agencies as amazing in their results as those of steam and electricity. Already the developments of electrical science have given us a revolution in methods of obtaining motive power which bids fair to supplant all others. In the utilization of all the resources which nature has furnished or science unveiled, there is every reason to believe that Scranton will be fully abreast with the most progressive cities. It has no lack of men with business sagacity equal to the improvement of every opportunity, and it is safe to predict that the historian of the industries of the future will be able to point back to those of to-day as the auspicious beginning of a greater and brighter destiny.

The present of Scranton is magnificent and full of promise. It is the handsomest, richest, busiest, most public spirited and most progressive city and community of equal extent and numbers between the two great oceans. Its natural advantages were never better supplemented by its acquired resources for the development of its progress than they are to-day, and the opportunities to obtain homes, occupation, happiness and prosperity lie waiting open for all. Scranton is the home of intellectual vigor and refinement, health, manufactures and commerce, with a past full of interest, a present full of earnestness and a future full of brightness. Scranton

presents a thousand attractions to the student, the patriot, the statesman, the wage-earner and greatest of all to that most practical of all philanthropists, the enterprising capitalist seeking safe investments in real estate or the establishment of productive industries.

### Manufacturing Advantages.

The trade conditions of this city are so flourishing as to offer strong inducements to all classes of manufactures. One thing, how-



ELM PARK METHODIST EPISCOPAL CHURCH.

ever, must be born in mind by manufacturers looking towards Scranton as a desirable site for their industrial enterprises, and that is this: The chief merit of the selection does not rest in securing an unoccupied field with the certainty of fair immediate returns, but is due to the cheapness of raw materials, as is fully exemplified in the article on coal, culm and other products to be found in this volume. Here in Scranton the facilities required by manufacturers

are unequalled. Every essential agency for propelling the machinery, every natural ability for the construction of establishments, every method for removing the results of these operations, is perfect in capacity, convenience, promptitude and cheapness. Our coal and culm deposits are exhaustless, locations for public works are countless, and our railroads afford us unexcelled opportunities for reaching foreign markets timely and advantageously. The neighboring hills are rich with coal and iron ore, and freights are tempered to the advantage of all our shippers, thus making this point one of the most important manufacturing centers in the country. Capital that has already found fertile results from its embarkment in our midst is proving its confidence in the commercial prominence of Scranton by seeking new forms of industries among us and duplicating its trusts by urging vigorously the introduction of other wealth. This alone is a powerful attestation of the exceptional vitality of our city. It confirms its position as one of the foremost of trade centers, and forecasts for it a proud and wonderful future.

### Scranton's Manufactures.

Scranton to-day has within her limits manufacturing establishments ranging from corporations giving employment to 4,000 men down to the private enterprise with a helper or two. They are respectively making agricultural implements, awnings, axles, axle skeins, blank books, boilers, bolts and nuts, boxes, brass goods, beer, brick, brushes, buggy seats, candy, carriages and material, chain belting, crackers, drugs, files, fire-brick and clay, flour, ale, scales, plaster, furniture, galvanized iron ware, hay tools, iron work, machinery, road scrapers, stoves, steel rails, shoes, steam engines, copper and sheet iron ware, trunks, vinegar, hot-air furnaces, wagons, bottles, locomotives, doors, sash and blinds, buttons, woolen goods, lace curtains, electric motors, silk goods, pig iron, steel and other important products requiring the expenditure of money, skill and energy.

### The Press.

The press of Scranton has ever been noted for its ability and influence, and no city in the State is better supplied with ably edited and newsy papers. The daily press is represented by the *Republican*, *Times*, *Tribune* and *Truth*. There are also other bright and newsy sheets published weekly and monthly.

## Manufacturing Sites.

There is an abundance of ground within easy access of the railroads centering in this city that is well fitted for manufacturing sites, and, with the spirit of enterprise and liberality characteristic of the people of our city, these lands can be purchased at a low figure and on favorable terms. Scranton is alive with the spirit of progress, and her Board of Trade, pledged to the promotion of all legitimate efforts to increase her business, attain greater manufacturing and commercial importance and place her where she belongs, the second city of the Commonwealth in manufacturing and general business, stands ready to liberally back and heartily support every well devised plan to attain that end.

## Culm.

Scranton has the cheapest steam-producing fuel in the world. Many people have an idea that the anthracite coal regions are as dirty, smoky and disagreeable as the soft coal fields. This is a mistake. Nowhere are there bluer skies, lovelier sunsets or a clearer air. Scattered all over the narrow valleys in the coal fields are great mounds of fine, powdered coal. Culm, it is called. It is the screenings—what remains after the clear, bright, merchantable coal has been shipped off to make cheerful grate, warm base-burners or fiery forge fires. Year after year the companies have been piling up this stuff in great heaps. It accumulated at the breakers and had to be carried away. Wherever coal was screened there culm was left, and it, of course, couldn't be allowed to grow forever or it would have choked the machinery.

A practical way of turning the latent power in these despised dirt heaps has been in operation, viz: to feed the culm from the pile directly into the fire box of the boiler, as is now done at the works of the Suburban Electric Light Works and the power plant of the Traction Street Car Company. This method has developed the fact that we have here the cheapest steam power fuel in the world. The cost of steam produced at the breakers by anthracite coal, lump of furnace size, is eight cents per horse power per boiler per day. Bituminous coal costs six cents per horse power per boiler per day. When natural gas was introduced in Pittsburg manufacturers went wild over it, and with good reason, for it reduced the cost of steam to the before unheard of rate of four cents

per horse power per boiler per day. Yet here in Scranton we are producing steam at one-half of one cent per horse power per boiler per day. Not even water power can compete with culm as a steam producer, when one has to pay rates for the use of water. This is one great reason why this is the best place in the world for manufacturers using steam.

### Real Estate.

Those who are in search of houses, business locations, factory sites, or of safe and profitable investments, should visit Scranton

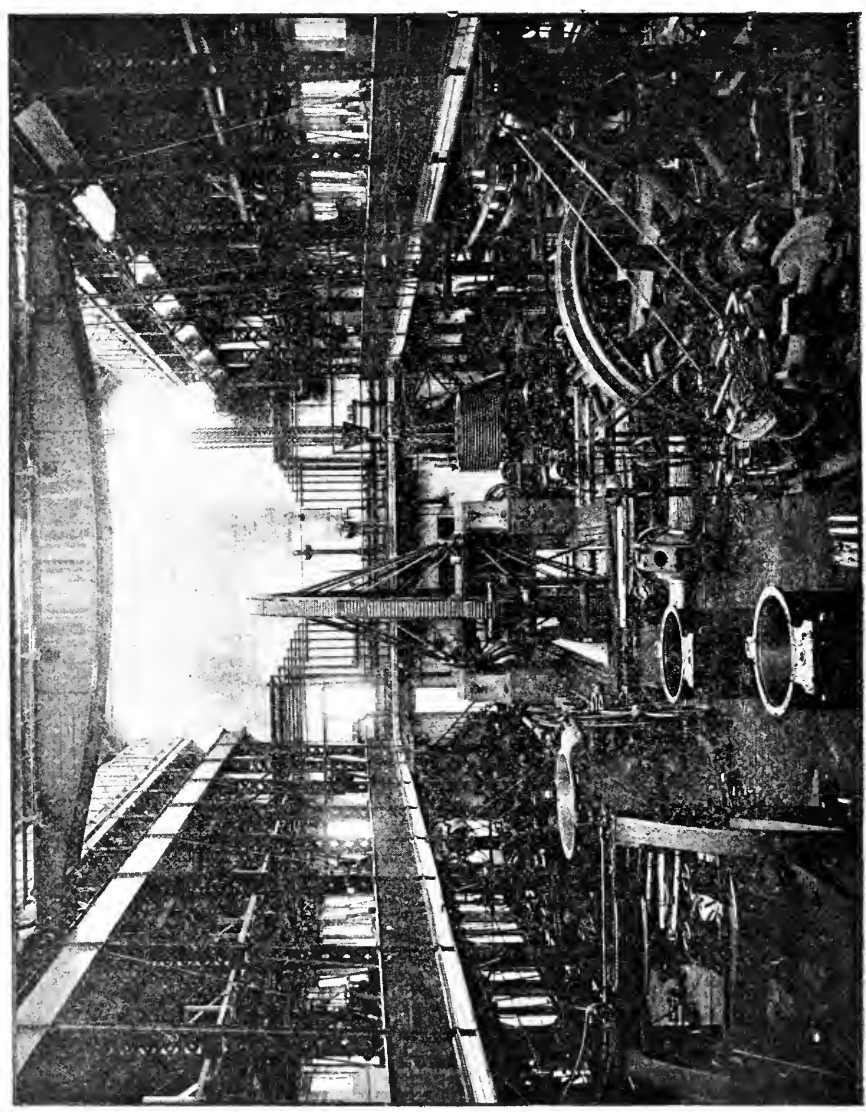


U. S. SUPREME COURT AND POST OFFICE BUILDING.

and inspect the superior advantages the city possesses in all these particulars. The city includes about twelve square miles of hill and valley, and the immediate suburbs on every side are rapidly becoming thickly populated. The streets are straight, wide and level, and are being rapidly improved with the asphalt pavement. The water system, for fire protection or for use, covers nearly the entire corporation. Gas mains and electric light wires extend in all the principal business and residence thoroughfares and avenues, and the electric street cars penetrate every section of the city and environs.

There is not a city in the country where real estate investments can be made that will be so safe and so surely profitable as in Scranton. There is no boom or fictitious enhancement of value, but it is a healthy, vigorous growth, permanent, substantial and fully warranted by the circumstances. On an average, all over the city, the prices to-day are twelve per cent. higher than a year ago; while in some sections the increase has been thirty, forty and even fifty per cent. As the city increases in population, as new electric car lines are built, and new manufacturing institutions are established, the demand for property will grow stronger and prices will continue to go up, realizing a handsome profit to those who have their money invested in real estate. The demand for houses to rent is heavier than the supply, and from ten to twelve per cent. interest in the investments of this kind can readily be realized.





DICKSON MANUFACTURING COMPANY—MACHINE SHOP



# SCRANTON, PA.

**Its Prominent Industries and Mercantile Establishments, with  
Sketches of their Foundation, History and Progress,  
and Notes on the Character and Extent  
of their Operations.**

## **DICKSON MANUFACTURING CO.,**

**Machinists, Founders and Locomotive Builders, Scranton  
and Wilkes-Barre.**

This great organization of capital and skilled labor, whose products have attained a national reputation and have done more perhaps to extend the fame of Scranton as a center of industrial activity than those of any other institution here, was originally founded in 1855 by Thomas, John A. and George L. Dickson, Maurice and Chales P. Wurts, Joseph Benjamin and C. T. Pierson, under the firm title of Dickson & Co., and in 1862 the present company was incorporated. Originally the business was confined to foundry and machine work only, but in 1862 the locomotive shops known as the "Cliff Works" were purchased from Cooke & Co., and two years later the planing mill adjoining was purchased and the manufacture of cars was begun. In 1866 a branch machine shop and foundry was established at Wilkes-Barre. The plants of the company to-day embrace the Penn avenue shops where all kinds of Light and Heavy Foundry Work is done and all kinds of Stationery Engines, Mining Machinery, Rolling Mill Machinery, Blast Furnance and Steel Works Machinery, Water Works Machinery, Boilers, etc., are constructed; the Cliff Works where Locomotives are manufactured, and the Wilkes-Barre shops where Stationery Engine, Mining Machinery, Cornish Pumps and Boilers are made. The several plants are each of an extensive character and comprise a large number of massive and substantially con-

structed brick buildings, varying in height from one to four stories respectively, the combined working floors of which measure acres in area. Here every mechanical appliance, tool and machine for convenience and economy of labor and for facilitating the supervision and orderly conduct of the operations of the army of workmen have been provided that the ingenuity of man has been able to devise. Steam engines of enormous power drive the almost innumerable lines of shafting; overhead cranes, capable of quickly lifting and lowering the heaviest castings or machinery, and depositing them in any part of the foundry or machine shop have taken the places of old-fashioned derricks; a net work of pipes conduct gas, air-blast, live and exhaust steam, hot and cold water throughout the buildings. Modern tools and machinery of the most improved character abound in all the departments. Railroad tracks gridiron the plants and afford unsurpassed receiving and shipping facilities, and system and order pervade every department. The shops are divided into many departments; there are apartments for artists, designers and draughtsmen, others for engineers, tool-makers and pattern-makers, besides those for construction, embracing machine shops, foundries, boiler shops, wood-working shops, etc. In fact, there are shops, machinery and workmen for every process, from the reception of the Pig Iron, Lumber, Steel, Plate-Iron, Brass and other raw materials to the delivery of the finished engines, boilers, machinery and locomotives, packed and cased on board cars ready for transportation to all parts of the country. Few establishments in any branch of manufacture are so entirely self-contained and independent of others as is that of the Dickson Manufacturing Co. Numerous machines have been designed and built upon the premises for their own use, and in all their products new improvements have been continually added until the present perfect mechanism has been reached. In the manufacture of stationary engines the company has attained a high order of perfection, and many of their high-speed engines are in use by electric light and power companies throughout the country. About one hundred stationary engines of all kinds are annually turned out of the Penn avenue shops, and about one hundred and fifty from the Wilkes-Barre shops. In the locomotive works, the erecting shop has place for six locomotives at one time in process of construction, and when running full, two finished locomotives of the highest class may be turned out complete each week. Up to the present writing eight hundred and eighty-seven locomotives have been made in these shops. In the several departments of the industry one thousand and two hundred workmen are employed with an average monthly pay-roll of \$50,000. From this fact some estimate may be derived of the benefit and influence for good the Dickson Manufacturing Co. exerts upon the business communities in which its operations are carried on. The present officers of the company are Messrs. James P. Dickson, president; A. H. Vandling, vice-president; W. H. Perkins, secretary, and treasurer, and S. Broadbent, general superintendent.

**THE WESTON MILL CO., Lim.,**

**Manufacturers of Flour and Feed, 47 and 49 Lackawanna Avenue.**

Scranton has good reason for congratulation upon being the seat of operations and headquarters of the largest, most complete and best equipped merchant flouring mill in Northeastern Pennsylvania, that of the Weston Mill Co., Lim., which was founded in 1864 by Messrs. C. T. Weston & Co., the present company having been incorporated in 1874. The mill is located in the heart of the business center of the city adjoining the railway system, and side tracks enter the main building, permitting the unloading of grain and the shipment of products under cover and without re-handling.



The mill proper is a four-story brick structure, 40x150 feet in dimensions, adjoining which is a four-story brick warehouse, 35x80 feet, and a three-story brick warehouse in the rear is also utilized. The equipment of the mill is the very latest improved known to the trade, is the full roller system, and the machinery was all made expressly for the company by E. P. Allis & Co., of Milwaukee, Wis., and has no superior for high quality of production. Three steam engines, having an aggregate of one hundred and fifty-horse power, furnish the motive force to the machinery, and twenty-five workmen find employment in the several departments of the business. The products of the mill are fine grades of Flour and Feed, and the company are also jobbers of Western Flour, Feed, Grain, Hay, Straw, etc. The principal brands of flour of their own production are "Snow White Patent," "Scranton Patent" and "Moosic," the latter being a baker's grade, and the two former

fine patent family flour. These brands have long been highly esteemed for their quality, purity and general excellence. The capacity of the mills is upwards of one hundred and fifty barrels of flour per day and a large quantity of feed and meal. The products of the mill are shipped chiefly to points along the lines of the D., L. & W. and the D. & H. railroads within a paying shipping radius, thus permitting quick shipment and prompt fulfillment of orders. The gentlemen at the head of the company's affairs are Messrs. William Connell, chairman, and A. W. Dickson, secretary, treasurer and manager.

## LEHIGH SALT MINING CO.,

Miners of Rock Salt, Office, Scranton, Pa.

The enormous and annually increasing demand for salt by the people of this growing country, both as an absolute necessity of life, as well as a preservative agent for food supplies, and its use in the manufacturing arts as the source of supply for procuring caustic soda and other important products, will ever render its economical production a fruitful field for the display of enterprise and progressive methods. The mining of Rock Salt seems destined to revolutionize all other methods of obtaining this mineral, and where at all practicable, it is by far the most economical method of production. An important feature of the industrial organizations of Scranton is the Lehigh Salt Mining Co., which was instituted in 1891 by Mr. E. L. Fuller, and has since developed into one of the largest producers of Rock Salt in the country. The management of the business is in the hands of Messrs. Robt. H. Sayre, president; Wm. Connell, treasurer, and E. L. Fuller, general manager, gentlemen of such attested executive and business ability, as to insure the success and growth of any enterprise with which they may be associated. The company's mines are located near LeRoy, N. Y., where two shafts have been sunk, each to a depth of 800 feet, where they reach a vein of pure Rock Salt 30 feet in thickness. The plant is equipped with all necessary machinery, both above and below the surface, including a commodious breaker, and three hundred and fifty workmen are given employment in the several departments of the work. At present the daily capacity of the mines is fifteen tons of Rock Salt, and this is marketed throughout the United States. The facilities of the company for promptly and economically shipping the product are unexcelled by those of any other similar enterprise in the country, and include railroad connection with the mines, whereby cars are loaded and unloaded without re-handling, and the central location of the mines is such that a large contiguous territory may be supplied at the lowest cost for transportation. The company's mines are almost inexhaustible and the quality of the mineral is unexcelled, and thus the enterprise adds greatly to the industrial and commercial wealth of the State and Nation, while at the same time it is another spoke in the wheel of Scranton's growth and progress.

## THE STOWERS PORK PACKING CO.,

Office, 2 Lackawanna Avenue.

Thirty years ago when the enterprise now carried on under the above named title, was established by Messrs. U. M. Stowers & Co., the packing of pork products was in its infancy, and neither demand nor facilities warranted any such advanced methods for supplying the trade as are at present in use by this company. This company is the outgrowth of that house established in 1862, which was the pioneer pork packing house of Scranton, the first car-load of green hams that ever came into Scranton having been brought here and were cured by the founders of this enterprise. From the almost insignificant beginnings of that date, the present extensive business



has grown. Invention, stimulated by increased demand, has added many useful and necessary facilities for the successful prosecution of the industry, and large and increasing quantities of pork products are annually produced and consumed in this section, in the supply of which the Stowers Pork Packing Co. has long been a most important factor. The company's packing houses are large, conveniently situated and admirably equipped, and are connected with the railroad system of the city, thereby enjoying the most advanced facilities for the receipt and shipment of stock. The capacity of the plant admits of the handling of upwards of one hundred hogs per day, and the products are fresh and salt pork in all its forms, Shoulders, Hams, Loins, Lard, etc. The chief specialty of the company is their celebrated diamond brand of "Stowers Mild Cured" Hams and Bacon. These products are widely recognized as the best cured meats in the market, and are in ac-

tive and increasing demand by discriminating buyers. The company's hams are not surpassed for quality and delicate flavor by any in this country, and indeed they rival the far-famed products of Westphalia and York in Europe. The officers of the company are Messrs. W. W. Mannes, president; F. D. Watts, manager and treasurer, and J. R. Schlager, secretary, all practical, judicious and enterprising business men, whose prominence in the community renders personal comment unnecessary. As the pioneer and always a leader in its line of trade, this house has done much to enhance the reputation of Scranton as a market for the supply of first-class pork products.

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## PECK LUMBER MANUFACTURING CO.,

Contractors and Builders and Manufacturers of Sash,  
Doors, Blinds, Mouldings, Etc., Mill and Yards,  
101 to 111 E. Market St., Scranton, and  
Peckville, Pa.

A leading and most important representative of the building and wood-working interests of Scranton is the widely known establishment of the Peck Lumber Manufacturing Co., which, though incorporated so recently as in April, 1892, is the direct successor of and old established enterprise founded a quarter of a century ago. The facilities of the company embrace a yard, mill and office located as above indicated, which cover about three acres of ground. The main mill is a stone structure, substantially built and equipped with all the latest improved wood-working machinery necessary for the business, operated by an eighty-horse power steam engine. Besides this there are a number of other buildings, used for shops, warehouse purposes, etc., the whole forming the most extensive plant of the kind in this vicinity. The office building newly erected, is a model of the builder's art and is a fitting home for the able management of the enterprise. It is a two-story structure, of the villa style of architecture and is finished in natural wood throughout the interior. The company also has a small mill at Peckville, Pa., a few miles from Scranton. The company are extensive Contractors and Builders and have erected many fine houses in this city and at Peckville, and they are also manufacturers of Sash, Doors, Blinds and Mouldings and Interior Finish and Trimmings for buildings, as well as general Lumber Dealers. They are provided with all facilities for the prompt execution of all kinds of Scroll Sawing, Turning, Carving and Venerated Work, and such other planing mill work as is required by the trade. In the several departments of the business one hundred skilled workmen are given employment, and the trade of the house in its manufactured products extends throughout Pennsylvania and Southern and Western New York. The officers of the company are Messrs. J. W. Peck, president; E. S. Peck, secretary and treasurer, and H. A. Kaufhold, superintendent.

## THE TRADERS NATIONAL BANK, 234 Lackawanna Avenue.

The most recent addition to the National Banking System of Scranton is the Traders National Bank which was organized in 1890, and occupies commodious and well appointed quarters, comprising the first floor of the handsome five-story stone build-



ing located as above indicated. This bank has a capital of \$250,000, all of which is paid in, and though but little more than two years have elapsed since its inception, it has already accumulated a surplus fund and undivided profits of \$28,223.92. Its total resources are \$749,076.88, and its individual deposits amount \$399,674.03. The management of the bank is one whose standing and experience give it a high rank among the monetary institutions of the city and State, and draw to its counters leading business men and capitalists, besides a long list of customers who

participate in the confidence felt by the public at large in the stability of the direction which has controlled its affairs from the inception. The Traders National Bank receives deposits, negotiates loans, discounts commercial paper and transacts a general banking business. Its policy towards all substantial business interests of the city is liberal and encouraging, and it gives judicious and valuable support to all kinds of commercial and industrial enterprise. The officers and directors include some of the most progressive and successful business men of the city. They are Samuel Hines, president; W. W. Watson, vice-president, and A. B. Williams, cashier, and Samuel Hines, James M. Everhart, I. A. Finch, M. S. Kemmerer, P. B. Finley, Charles P. Matthews, Joseph J. Jermyn, John T. Porter and W. W. Watson, directors. The bank has reliable correspondents at all available points and issues drafts upon all prominent centers in this country and abroad. Prompt, energetic, conservative and liberal in all its dealings and encouraging and promoting sound and desirable progress in commerce and manufactures, the usefulness of this bank is commensurate with its success, and operating under the most favorable conditions, it gives abundant promise of augmenting its sphere of usefulness in the future in every available manner.

## SAUQUOIT SILK MANUFACTURING CO.,

Factories, Scranton and Philadelphia, Pa., and Sauquoit, New York.

This company was organized in 1875 and commenced operations at Sauquoit New York, and later at Philadelphia, Pa., in both of which places extensive Silk mills are still operated. In 1879 the company established a branch factory in this city, and from the comparatively small plant erected at that time has since grown the magnificent establishment of to-day. The original factory is 319 x 42 feet in dimensions and four stories high, to which has recently been added a new four-story structure 319 x 52 feet in dimensions with an annex 120 x 42 feet, which together form the largest buildings in the city used for manufacturing purposes. The mills are equipped with 450 looms and a large amount of other special machinery for Throwing Silk and other purposes, four steam engines having an aggregate capacity of 900-horse power being required to operate the mechanical equipment, electric light plant, etc. Eleven hundred operatives are given employment in the mills, and the products are both Thrown Silk, of which about 1,750 pounds are produced daily, and Broad Silks, Dress Goods, Tailor Goods and Umbrella Goods. The executive officers of the company are Messrs. A. D. Stelle, president, of Sauquoit; R. Rossmassler, treasurer, of Philadelphia, and J. L. Stelle, secretary, of Scranton. It is no slight tribute to the abilities and business talents of these gentlemen to say that under their management, the Sauquoit Silk Manufacturing Co. has not only maintained but greatly increased its operations, and that it now stands at the head of the silk trade of America in its line.



**MEGARGEL & CONNELL,**

Wholesale Grocers and Manufacturers of Coffees and Spices, Franklin Avenue and Center Street.

This important enterprise was originally established in 1870, the present firm, composed of Messrs. Isaac F. Megargel and James L. Connell having succeeded to the business in 1879. Year by year this house has increased its operations and augmented its capital and connections until its annual trade now reaches upwards of a million dollars and its stock is the heaviest in Northeastern Pennsylvania. The premises occupied by the firm are centrally located



and possess unusual advantages for a business of this character. They are contiguous to the railway depots, and comprise a handsome six-story and basement building, 50x132 feet in dimensions, with a fifty-foot wing in the rear and an adjoining "L" 17x25 feet, the latter containing the coffee and spice mill department of the business. The main warerooms are conveniently arranged and equipped with every appliance necessary for the economical and successful prosecution of the business including Coffee Roasters, Spice Mills, Elevators, Steam Engine, etc. About twenty assistants, clerks, salesmen, porters and others are employed and in every respect the affairs of this great grocery establishment are directed

by a combination of enterprise and integrity, which, while it acquires for itself the just profits its capital and industry merit, reflects credit upon the entire trade of our city, and conduces to the general welfare in no ordinary degree. Devoted for so many years to the wholesale and jobbing trade, it has during its long and honorable career, watched the advancement of the interests of its customers, informing them so soon as possible of the complexion and character of every fluctuation in the market, by personal letters, thereby extending to retail merchants the full benefit of its experience and extensive connections, affording such merchants an opportunity to seize the legitimate advantages of the trade. In view of this and for every other reason that may characterize the best and largest grocery house, that of Messrs. Megargel & Connell may justly lay claim to be classed among the most enterprising and prominent of its kind in the State. Concerning the character and extent of the stock handled it may be said that it is the best in the market and sufficient to supply the demands of an almost unlimited trade. The firm's brands of Coffees, Spices, Flavoring Extracts and other specialties of their own manufacture are of the highest quality and are in wide demand by the trade and consumers. A well equipped laboratory in charge of experienced assistants, is one of the facilities of the establishment, and among the prime specialties of the firm is Jadwin's Tar Syrup, an unsurpassed article, which is sold in almost all sections of the country. Another leading specialty is Simon Pure Baking Powder. They are sole agents in this market for "Mother Hubbard" Flour, which is a high grade patent flour made at Stillwater, Minn., and through the efforts of the firm it has come to be the standard family flour of this section. In all lines of goods this house is headquarters and bottom prices are invariably maintained. The trade of the house is confined chiefly to this section of the State and is annually increasing in volume. The house is second to none of its competitors and the commanding position it occupies in the trade enables it to accord buyers all the advantages that result from a clever combination of industry, experience, skill and capital.

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## ROBERTSON & HITCHCOCK,

Fire Insurance and Real Estate. 431 Lackawanna Ave.

The old established and representative Insurance and Real Estate agency of Messrs. Robertson & Hitchcock, which is the most prominent enterprise of the kind in Scranton, has done much to advance the corporate growth and business interests of Scranton, inviting men of capital here and at the same time offering inducements to residents to own homes or purchase lots for manufacturing, mercantile or residence purposes. The firm conducts a general Real Estate business, Buying, Selling and Exchanging Real Property of all kinds. They also negotiate Mortgage Loans, furnish buyers of vacant lots with money to erect houses, when desired, upon the most liberal terms, and furnish opportunities to industrious workmen and others to own their own homes, which

no prudent man can afford to neglect. The firm are also agents for the New Hampshire Fire Insurance Co. of Manchester, the National Insurance Co. of Hartford, the Peoples' Fire Insurance Co. of Manchester, Firemens Insurance Co. of Baltimore, and Guardian Assurance Co. of London, with combined Assets of about \$20,000,000, and the United Security Life Insurance & Trust Co. of Philadelphia. They are also agents for the Barber Asphalt Paving Co. of Washington, D. C. Mr. J. Atticus Robertson is a civil engineer by profession and built the D. & H. Railroad from Scranton to Wilkes-Barre, and Mr. F. L. Hitchcock has been a member of the bar in this city since 1861. Both are broadgague business men of comprehensive views and thoroughly identified with the growth of Scranton in its best sense. Their partnership dates from 1877 and their offices are headquarters in Scranton for Real Estate and Fire Insurance.

## THE LACKAWANNA IRON & STEEL CO.,

Lackawanna and Jefferson Avenues.

The vast interests perpetuated under the corporate title of the Lackawanna Iron & Steel Co. date their inception back to 1840, though the real development of the industry may be said to have been begun some years later under the direction of Colonel George Scranton who was ably assisted by Silden T. Scranton, and later on by Joseph H. Scranton, each of whom is entitled to much of the credit due from the growth of this stately enterprise to the present proportions of commanding importance. In 1853 the Lackawanna Iron & Coal Co. was incorporated. In 1881 the Scranton Steel Co. was organized and in 1883 began operations. On January 1, 1891, the manufacturing operations of the two companies were consolidated under the title of the Lackawanna Iron & Steel Company, though each still maintains a separate corporate existence. The Lackawanna Iron & Steel Co. is the third largest enterprise of the kind in the United States. The works cover about sixty acres of ground and are gridironed by a net work of railroad tracks by means of which, with their own locomotives and cars, raw materials and products in all states of production are handled and distributed about the works as occasion or necessity requires. The plant comprises two Bessemer Steel works, three rolling mills, five blast furnaces of the largest size, foundries, machine shops, etc., the whole furnishing employment to over 4,000 workmen, whose wages amount to over \$100,000 per month. The products of the works embrace Steel Rails, both heavy and light sections. Blooms, Billets, Railroad Splice Bars and Merchant Steel, and the capacity of the works is about 500,000 tons of steel ingots annually. The company operate two big coal breakers in this city, which have an output of 50,000 tons of coal per month, much of which is shipped to tide water and large quantities are used in their own works. The executive officers are Messrs. E. S. Moffatt, president and general manager; Walter Scranton, vice-president; H. V. Vultee, treasurer; J. P. Higginson, secretary and E. C. Lynde, assistant secretary.

## SCRANTON BREWING CO.,

Ale and Porter Brewers, 1220 Cedar Avenue.

This enterprise was instituted in 1884 by Messrs. Michael Hand and W. W. Van Dyke, who made it the prime law of the enterprise that only absolutely pure and wholesome malt liquors should be produced. That the policy of the management was a wise one is best evidenced by the growth of the sales, which from nothing have increased to an annual output the past year of 25,000 barrels, and each year has witnessed an increase over the previous one. The brewery is embraced in a four-story building, 36x70 feet in dimensions, with an annex 34x60 feet. It is equipped



with all necessary machinery and appliances, operated by a thirty-horse power steam engine, and furnishes employment to thirty skilled workmen. A series of five large cellars afford ample storage room for the product in process of manufacture, and the capacity of the brewery is upwards of 50,000 barrels per annum, which figure will undoubtedly be reached by the company within a few years at most. The products of the brewery are Cream and Stock Ales, Pale Ale and Porter, and these compare favorably with any manufactured in the country, even by the most celebrated breweries. The trade of the company extends generally throughout this section of the State. The members of the firm are also interested in other important enterprises of Scranton, and move among the most active promoters, and are large owners of the Meadow Brook Silk Co., whose extensive factory adjoins the brewery, a view of which accompanies this article.

**GEORGE SINGLETON,**

Silk Throwster, Cedar Avenue and Brook Street.

The operation of putting raw silk into threads for the loom is called in the trade "throwing," and the threads thus formed are known as "single," "tram" and "organzine." Throwing silk is the most difficult process connected with silk manufacture and requires great skill and the most perfect machinery for its accomplishment. Scranton has of late years come to be an important center for the throwing of silk, and a leading representative of the industry here is Mr. George Singleton, who, since November 14, 1891, has been operating the establishment of the Meadow Brook Silk Co. The plant is embraced in a large four-story building, which was erected for the purpose, and is equipped with about eight thousand spindles and a number of doubling and winding machines, all of the latest improved patterns, which are operated by a seventy-five-horse power steam engine, and this is to be supplemented by another of sixty-horse power, which is now being put in position. A force of one hundred and eighty operatives is employed in the several departments, many of whom are particularly expert at the work, and all of them are under the personal supervision and direction of the proprietor. The products of the mill consist of Organzine and Tram, which is manufactured on commission. Throwing silk requires long experience and sound, practical judgment, and in these two attributes Mr. Singleton is well equipped, having been for years engaged in the business, and he is widely recognized in the trade as one of the most expert and practical men in the business.

**JAMES M. EVERHART,**

Brass Works, 28 Cliff Street.

This enterprise is the most prominent of its kind in North-eastern Pennsylvania. It was founded in 1856 and has been under control of its present proprietor since 1873. The works are commodious and well equipped and furnish employment to a number of skilled workmen. The products embrace Plumbers' and Gas and Steam Fitters' Brass Work, Brass Castings, Models and specialties of all kinds, from a quarter of an ounce in weight up to 2,000 pounds. Leading specialties are Anemometers, Surveyor's Compasses, Pneumatic Signal Gougs, Safety Lamps, etc., and the house also deals in Ingot Copper, Tin, Spelter, Lead, Antimony, etc. Mr. Everhart is a practical manufacturer of many years experience in the business and has contributed many improved devices in the way of brass goods to the trade. The trade of the house extends throughout the United States, and is annually increasing in volume. Mr. Everhart is closely identified with the growth of Scranton, and his brass works is an acknowledged factor of the industrial supremacy of the city.

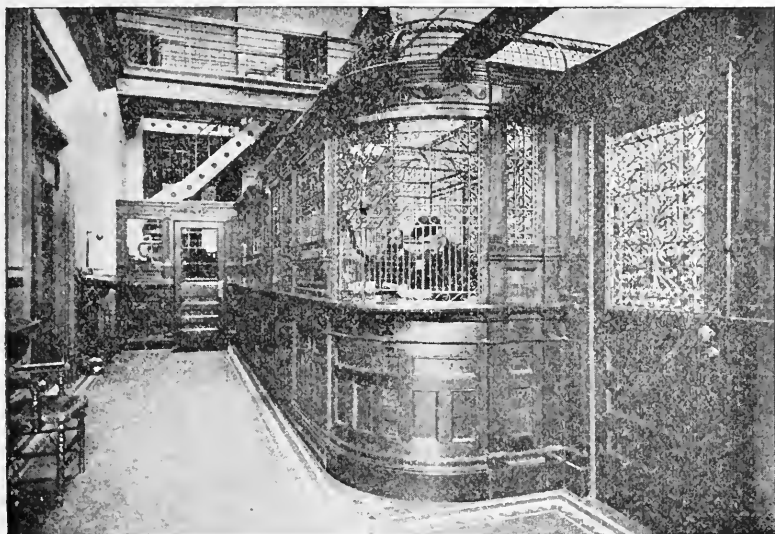
## THIRD NATIONAL BANK, 118 Wyoming Avenue.

The Third National Bank of Scranton is among the most substantial and best managed fiduciary institutions of Pennsylvania, and its career has been one of the most creditable character, alike conducive to the financial welfare of its stock holders, depositors, and customers. It was originally organized March 1, 1872 and commenced business April 15, 1872. Though its early life was passed during the panic of 1873, and the hard times following that



year, its growth has been steady and permanent from its inception. Originally located on Lackawanna avenue, the bank was removed in a few months to the old Republican building, and on November 5, 1877, took possession of its own newly erected building. In 1889 important improvements were made in the interior arrangements of the building, made necessary to accommodate the rapidly increasing business, and now with an abundance of light and ventilation, and enlarged space, both for customers and clerks, the bank forms a most inviting place in which to transact business, and is one of the best arranged and most attractively appointed banking rooms in this section. Careful atten-

tion is paid to lady customers, of which it has a large number, many of whom are among its stockholders; and for them the tellers endeavor to use clean bills and new coins in cashing checks. On February 5, 1892, the bank was granted a renewal of its charter for twenty years under the National Banking Act, and from its statement of November 19, 1892, we learn that the total resources amounted to \$2,048,448.13; capital stock, \$200,000.00; surplus and undivided profits \$260,770.15, and that its deposits were \$1,518,634.94 a showing that is its own best commentary on the management of its affairs. The bank issues its own drafts on all parts of the country as well as on the principal cities of the Union, and it transacts all the usual routine business of a bank of discount, also allowing interest on time deposits. The officers of the bank are Messrs. William Connell, president; George H. Catlin, vice-president, and



William H. Peck, cashier; and the directors are Messrs. William Connell, Alfred Hand, James Archbald, Geo. H. Catlin, Henry Belin, Jr., William T. Smith and Luther Keller. Mr. Alfred Hand was the first president, and he was succeeded by the present incumbent January 19, 1880. Mr. William H. Peck was elected cashier February 20, 1882, and assumed the position on March 7. Being in the hands of men of such high standing there is abundant guarantee of the continued faithful discharge of important trusts and of the future prosperity of the institution which for over twenty years has been a model of excellent and fair dealing management. The record of this reliable institution is one of which both its managers and this community have every reason to be proud, and while its business policy is based upon a system of conservatism and careful investigation of merit, its aid is promptly and liberally extended to the industrial development of Scranton's resources and to all who may hereafter locate here.

## THE SCRANTON IRON FENCE AND MANUFACTURING CO.,

602 and 604 Lackawanna Avenue.

The Scranton Iron Fence and Manufacturing Co., was incorporated in 1892, and is the outgrowth of the Union Iron Fence Co., established in 1884 by F. G. Kruegerman. The company's plant is embraced in two commodious floors, which are fully equipped with all necessary machinery of improved character, and is operated by a forty-horse power steam engine, employment being given to twenty-five skilled workmen. The products of the works consist of Iron Fences, Railings, Gratings, Fire Escapes, Posts, Bank, Jail and Window Gratings, and light Architectural Iron Work generally. A specialty is made in the manufacture of Fire Escapes for hotels, theatres and public buildings, and in this regard the facilities at hand are not excelled anywhere, inducements and terms being offered that are difficult to be obtained elsewhere. General jobbing and contracting for this and other branches of iron work are also undertaken, and estimates for anything in their line are promptly furnished upon application. The enterprise has been placed upon a footing of equality as regards facilities and management, with any other similar establishment in the State, and is an important acquisition to the manufacturing resources of the city. The officers of the company are Messrs. C. P. Matthews, president; J. M. Kemmerer, vice-president; F. G. Kruegerman, superintendent, and W. L. Henwood, secretary and treasurer. Mr. Kruegerman is an eminently practical man at the business, thoroughly conversant with all its details, and competent to contract for, construct and put up thoroughly first-class work of this character, and the other officers of the company are among the most substantial and successful business men of Scranton.

## F. W. MASON & CO.,

Dealers in Fine Groceries, Provisions, etc., 116 and 118  
South Main Avenue.

It is almost an invariable rule that in all great centers of business there are certain houses in each line of trade that stand pre-eminent, and have, by close attention to the wants of their customers, a thorough knowledge of the business, and purchasing goods direct from first hands, built up a trade that far out-runs that of any of their contemporaries. Such an establishment in this city is the grocery and provision store of Messrs. F. W. Mason & Co. The house was originally founded in 1845 by Fellows & Mason, the present management succeeded to the business in 1877, and ever since it has been the center of first class trade, which both in extent and quality has few, if any, successful rivals in the city. The premises occupied are large and commodious, and the line of goods shown embraces the very finest the market affords. To enumerate the different commodities in which the house deals or



to mention the specialties would be an exhaustive task; it must suffice then to say that it includes Teas, Coffees, Spices, Extracts, Syrups, Flour, Butter, Cheese, Canned Goods, Fresh Fruits, Nuts, Pickles, Sauces, Condiments, etc., and the trade of the house extends throughout the city and vicinity. The Cash System is adhered to, and all goods are sold at lowest current price. The firm are sole agents for "Revere" Standard Java Coffee, which is the best in the world. Messrs. F. W. Mason & Co. are enterprising and progressive business men and are well deserving of the high esteem in which they are held in this community.

## GOLDSMITHS' BAZAAR,

Dry Goods and Carpets, 412 and 414 Lackawanna Ave.

This great Ladies' Bazaar has been a marked feature of the trade resources of this city ever since its inception in 1886, and its facilities, advantages and operations have grown with the progress



of Scranton, until to-day they are surpassed by those of none other in the city. Three floors and the basement, each 50x100 feet in dimensions, are occupied by the firm and the whole is divided into numerous departments for the orderly display of the varied and comprehensive stock carried. Every modern convenience has been provided, including passenger and freight ele-

vators, an electric cash carrier system and steam heating throughout, and seventy-five courteous and attentive clerks and assistants enable patrons to make satisfactory selections. The stock embraces a diversity simply impossible to describe in Dry Goods, Fancy Goods, Carpets, Draperies, Interior Decorations, Lace Curtains, Window Shades, Suits and Cloaks, Furnishing Goods, Hosiery, Gloves, Notions, etc., and in short every conceivable article of modern luxury, fashion and necessity that would be properly included under these headings. The firm maintain an office in New York City, where purchases are made direct from manufactur-

ers both in this country and Europe, and thus obtaining all their stock from first hands and in large quantities they are enabled to confer advantages in the way of low prices not obtainable from smaller or less favored houses. This house caters to no particular class, but welcomes all and provides for all, and the establishment is truly a popular one, for it caters to the whole people. The patronage of the house is divided from this and the adjoining cities and towns, and a considerable jobbing business is also transacted with country merchants. The individual members of the firm are Messrs. Solomon and Aaron Goldsmith, who are among the most progressive and substantial business men of Scranton and are always active in all matters pertaining to the growth and prosperity of the city. The firm is represented in the Board of Trade. The wise guidance of their enterprise has been noteworthy, resulting in having reared a great ladies' bazaar which is a credit to the city and a monument to their own industry, genius and ability.

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### WM. CONNELL & CO.,

**Coal Miners and Brick Manufacturers, Office and Mines,  
Scranton.**

The coal mining interests of Pennsylvania form one of the most important factors of American industrial and financial circles, and have enlisted the best trained talent of the commercial world. Prominent among the representative and progressive concerns of Scranton engaged in this industry, is the leading house of Wm. Connell & Co., which was established in 1870 by Mr. Wm. Connell, who still remains at the head of its affairs, and gives all its details his close personal supervision. The firm own and operate two mines, which are numbered among the largest and most famous in this section, and are known as the National and Meadow Brook mines, and are included in a tract of 1,700 acres of land, owned by the firm, and located in the southern section of the city. Two breakers are operated by the firm, and in the several departments of the business one thousand workmen are given employment, which fact alone gives ample evidence of the importance the firm bears to the general thrift of this community. The firm's product is the very best quality of anthracite coal for steam and domestic purposes, and it is widely distributed throughout the country by the Delaware, Lackawanna & Western Railroad Company, whose tracks adjoin the mines. The firm are also large manufacturers of building brick, for which they are in possession of the most complete facilities. The product of the coal mines is about one thousand and five hundred tons daily. Mr. Wm. Connell is one of the most conspicuous and enterprising citizens of Scranton, and is largely interested in many other enterprises of great moment to this community.

**PRICE & HOWARTH,**

Lumber Merchants, 1001 to 1025 Washington Ave.

This house was originally established in 1868 by Swan & Price. In 1886 the firm became Swan, Price & Howarth, and in 1890 the present style was adopted, the present active management having

devolved wholly upon Mr. J. W. Howarth, by reason of the recent demise of the senior member of the firm, the late Col. J. A. Price. The yards and storehouses of the firm cover an area of 62,500 square feet, and are unusually well arranged and conveniently and substantially constructed. The premises are rectangular in form and the outer limits are almost entirely surrounded by sheds systematically divided into numerous sections, for the storage of dressed lumber, mouldings, interior finish, etc., leaving the center for piling ground for rough lumber, dimension timber, etc. The stock carried, which is by far the largest to be found in the city, reaching upwards of one and one-half million feet, embraces every variety of Rough and Dressed Building Lumber, Lath, Shingles, Fence Posts, Pickets, Mouldings, Sash, Doors and Blinds, etc., all of which is procured direct from the original sources of supply in large quantities, and is offered to the trade and consumers upon the most favorable terms. The firm handles about ten millions of feet of lumber annually, their operations being both at wholesale and at retail. A force of twelve assistants is employed in the operations of the enterprise and a number of teams for delivery purposes, and

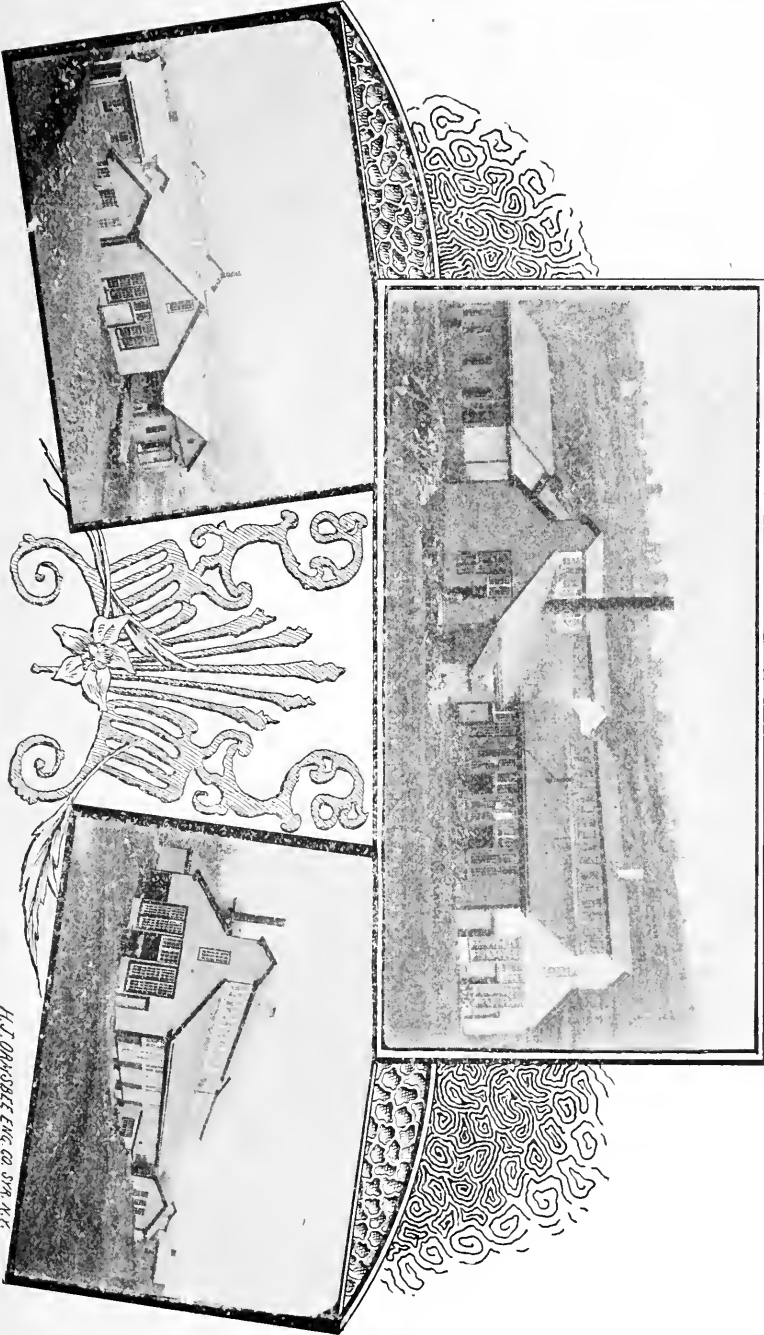


every modern facility is placed at the service of customers. The growth of this house from small beginnings to its present commanding and extensive proportions has been steady and continuous.

## THE SCRANTON AXLE WORKS,

Manufacturers of Vehicle Axles, Scranton, Pa.

A notable instance of the utilization to their fullest extent of the splendid advantages and facilities offered by Scranton to manufacturing enterprises is afforded in the establishment here of the Scranton Axle Works. This important company was originated March 1, 1892, by Messrs. Thos. J. Moore, W. L. Connell, E. H. Ripple, J. M. Kemmerer, W. J. Parmelee and others and already an extensive plant has been erected and put in operation, the works being conceded to be one of the largest and best equipped of the kind in the country. The company was formed for the purpose of manufacturing improved vehicle axles after patented processes, the invention of the late W. J. Parmelee, who died very suddenly Oct. 20 last upon the eve of beginning operations in the works. Mr. Parmelee had spent his life-time in a practical study of the requirements of vehicle manufacturers in regard to axles and was widely recognized as one of the most expert axle manufacturers in America. The patents which he held having been assigned to the company are still controlled by it and give it an important advantage in the trade. The works are erected on a plot of five acres and consist mainly of the Forge, Finishing and Box Departments, Tool Shop, Foundry, Pattern Shop, Warehouse and Office. The plant is advantageously located, possessed of direct transportation facilities to all points by means of side tracks connecting with the railroad system of the city and contiguous to an enormous culm pile whence cheap fuel is insured for many years to come. The company has introduced the most improved machinery for use in all departments and every modern convenience and facility have been provided, including steam heating throughout the works and electric lights provided by dynamos on the premises. Two steam engines of one hundred and thirty-five horse-power respectively furnish the motive force for the works and when in full operation a force of three hundred skilled workmen will be employed. The products of the works consist of all kinds of standard and special Vehicle Axles, the demand for which is already coming from the trade throughout this country and large quantities will also be shipped to foreign markets, the facilities of the company enabling them to compete both in quality and price in all the markets of the world. With a splendidly equipped works, proximity to the base of supplies for raw materials, cheap fuel, unequalled shipping facilities, important improvements in processes of manufacture and enterprising management this new industry gives abundant promise of becoming one of the greatest of its kind in America. The officers of the company are Messrs. J. M. Kemmerer, President; Thos. J. Moore, Secretary, and E. H. Ripple, Treasurer, who contribute materially to the strength and resources of the company, which is in all respects a thorough type of the most advanced stage of the nation's progress in the manufacture of Vehicle Axles.



SCRANTON ANILE WORKS.

H. J. ORMSBEE ENG. CO. SCR. PA.

## ZANG & CO.,

Steam Bottlers, 121 and 123 Penn Avenue.

The manufacture of Soda, Mineral Waters and other aerated beverages has of late years become a very important industry, and a leading representative of the trade in Scranton is that of Messrs. Zang & Co., which was instituted in 1889, and has since built up a large and growing trade that extends throughout the city and vicinity. The firm have a completely equipped works, operated by steam power, and manufacture all kinds of Root and Tonic Beers, Sarsaparilla, Ginger Ale, Mineral Waters, as well as bottle Milwaukee Lager for family use, hotels and restaurants. All the ingredients used in their products are the best and purest in the market, only pure fruit syrups being used for flavoring, and their goods bear the highest reputation in the trade and with consumers. All bottles, before being re-filled, are carefully washed and rinsed by machinery and the utmost cleanliness pervades all their operations. Six assistants and a number of horses and wagons for delivery purposes are employed, and the utmost promptness in filling orders is observed. The members of the firm are Messrs. Charles Zang and F. Kapmeyer, both of whom are practically acquainted with all the details of the business to which they give their close personal attention. The enterprise is a prominent feature of the trade resources of the city and is fully deserving of its prosperity and honorable distinction.

## WEST SIDE BANK,

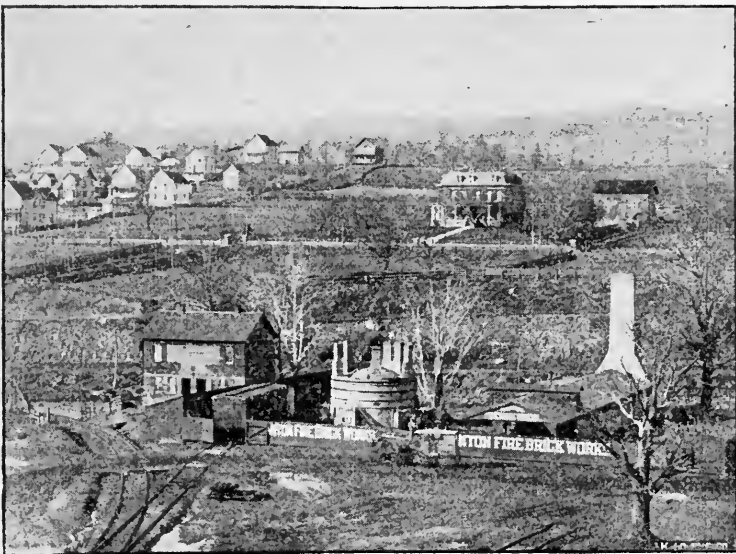
109 North Main Avenue.

Scranton, highly favored in many ways, is no more so than in the number and high character of its financial institutions. As the only enterprise of the kind located in that section of the city known as Hyde Park, the West Side Bank fulfills a mission peculiarly its own and affords accommodation to a large territory that has been promptly appreciated by the residents of this section. This Bank was organized in May, 1890, and is the outgrowth of the enterprise originally instituted in 1872 as the Miners' and Mechanics' Loan and Banking Association. It occupies its own handsome three story and basement granite building, the unused floors being leased to tenants. The capital stock of the bank is \$30,000 and it has a surplus fund of \$6,000. The bank transacts a regular deposit and discount business, making collections at all available points and paying interest on time deposits. Its New York correspondent is the Chase National Bank and through it drafts are made available throughout the country. The executive officers of the bank are Messrs. Benjamin Hughes, president; R. G. Brooks, vice-president; T. D. Davis, treasurer, and A. B. Eynon, cashier, who are all too well-known in this community to require any personal comments at our hands. The business policy of the bank is a progressive one, tempered with a conservatism that inspires confidence and conduces to the best interests of both stockholders and customers.

**SCRANTON FIRE BRICK CO.,**

Nay Aug Avenue, Green Ridge.

The extensive and rapidly increasing manufacturing interests of Scranton make such an industry as that of the Scranton Fire Brick Co. almost a necessity and certainly a positive convenience. The industry is one requiring large capital and a complete plant and equipment, and these attributes and all other requisites for successful operation are in the possession of the management of this enterprise. The company is the outgrowth of an enterprise originally established here in 1885, the present proprietors, the Hon. D. W. Connolly and Mr. Frank Phillips, teller of the Traders National Bank, having succeeded to it in 1891. Under their



management, the works may be said to have been entirely re-built, since a new Endaly Kiln and a Sherar dryer have been erected, and the mechanical equipment has been augmented by the purchase of a Centennial Augur Machine for making Brick and a Raymond Automatic Re-Press, by which all the Brick are re-pressed before burning. In fact the works are now of the most modern equipment and they have a capacity for turning out about 120,000 brick per month. An eighty-horse-power steam engine operates the mechanical equipment and a force of twenty workmen is employed, which number will be largely increased when the improvements now under way are completed. The products of the works embrace all the usual shapes in Fire Brick for manufacturers' use, including Nine Inch Straight and Arch Brick, Bull-heads, Key, Boiler Blocks, Splits, Soaps, etc., and special sizes are promptly made to order. The company uses only the best New Jersey clay and other materials in the production of their Fire Brick and the product is

of the highest possible character. The facilities of the works embrace a connection with the railroad system of the city, by means of a side track, which offers the most complete receiving and shipping advantages. The trade of the company extends throughout Northeastern Pennsylvania and Southern New York chiefly and gives abundant promise of great increase in the future. The industry is one of important moment to Scranton and is doing its full share toward the development of the industrial advance of this community.

### HUNT & CONNELL, LIMITED,

Wholesale and Retail Dealers in Hardware, Mill and Mine Supplies, etc., 432 and 434 Lackawanna Avenue.

This important house whose trade facilities and resources are of a metropolitan order was founded some thirty years ago, and has



ever since occupied a leading position in its line. Its headquarters are comprised in a three-story building 50x100 feet in dimensions, and a four-story brick warehouse located on the West Side adjoining the tracks of the D., L. & W. Railroad is used for storing heavy goods. About 100 clerks, salesmen and workmen are employed in the several departments and a number of traveling salesmen represent the house on the road. The goods handled include all kinds of Iron and Steel, Heavy Hardware, Shelf and Builders' Hardware, Railroad and Mine Supplies, Sheet Metals, Mechanics' Tools, Garden and Farm Implements, Guns and Ammunition, Household Utensils, Stoves and Ranges, Tinware, Steam, Hot Water and Warm Air Heating Apparatus, Electrical Appliances.



Gas Fixtures, Mantels, Grates, and a multitude of other articles too numerous to mention in a work of this character. The firm have a special department for the erection of Heating and Ventilating Apparatus in residences, schools, public buildings, and they also contract for all kinds of Electrical work, such as Electric Light and Bell Wiring, Hotel Annunciators, Electrical Fans, etc. They are agents for the sale of many special lines of goods in this market, which cannot be procured elsewhere, among which is the Trenton Iron Co.'s Wire Rope, which is unsurpassed for high quality and durability. In every department the facilities of the house are



unexcelled by those of any of their contemporaries here or elsewhere, and in all cases their supplies are procured direct from first hand and manufacturers. The house employs a very large capital in the operation of the business, and its trade extends throughout a large section of the State and also into the adjoining State of New York. The management of the business is in the hands of men of great prominence in this city, who are energetic, progressive and indefatigable in their efforts to reach the acme of perfection in their accommodations to the trade and also in the promotion of the substantial welfare and general prosperity of Scranton.

**FRANK CARLUCCI & BRO.,****Contractors of Cut Stone, 730 Scranton Street.**

The leading enterprise of Scranton devoted to this industry is that of Messrs. Frank Carlucci & Bro., which is better prepared with all facilities for furnishing advanced accommodations in the direction of supplying Cut Stone of all kinds and for all purposes than any other similar concern in this section. The firm's plant is located on the line of the D., L. & W. Railroad, a switch entering the premises, affording the most advanced receiving and shipping facilities. The equipment of the establishment embraces Sawing, Planing and Polishing machinery operated by a twenty-five horse-power steam engine and lofty and powerful derricks facilitate



the handling of blocks of stone of the largest size. This is the only establishment in the city supplied with a full equipment of machinery for cutting stone, by means of which great economy in the cost of cutting is made. The firm also own and operate Wyoming Blue Stone Quarries located at Lathrop, Pa., where they have unexcelled facilities and all necessary machinery for handling any size blocks of stone up to 30x10 feet in dimensions, and large shipments are made annually direct from the quarries to New York, Philadelphia and other markets. The firm deal in all kinds of Cut and Rough Building Stone, Flagging, Sidewalk and Vault Covers, Stone Trimmings for Buildings, etc., and make a specialty of furnishing the Stone Work complete from architects' plans and drawings for all kinds of buildings. They handle Ohio, Indiana and Lake Superior Building Stone and all the principal varieties in demand in this market. They have executed many important con-

tracts in this city and vicinity and are fully prepared to promptly meet the demands of the trade. The office of the firm recently erected is a model in the way of architecture and is an attractive feature of the progressive and enterprising methods of the firm. The handsome and artistic memorial statue of Columbus recently erected and dedicated by the Italian citizens of Scranton was furnished and put in place by Frank Carlucci & Bro., who were prime movers in the matter, and its artistic outlines are a credit to their enterprise. The members of the firm are men of experience, ample resources and progressive ideas and under their able management the success of their enterprise has become pronounced.

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### **RICHARDS LUMBER CO.,**

**Manufacturers and Wholesale Dealers in Lumber, Lath and Shingles, Office, 125 Washington Ave.**

No single enterprise is contributing more materially or successfully to the importance of Scranton as a source of supply for lumber than is the Richards Lumber Company, whose office headquarters are located in this city, and saw mills and planing mills are at Elk Grove, Pa. This company, of which Mr. B. L. Richards is the promoter and manager, was established in 1887, and has since been conducted in all its branches with marked ability and steadily increasing success and trade, with unrivalled facilities for supplying the trade in large quantities and with prompt delivery. The company's mills are situated on the railroad and shipments are made direct to destination at minimum rates of freight. The company controls a large amount of standing timber, including the finest qualities of white pine, white oak, white hemlock, spruce, poplar, cherry and basswood, and a large force of lumbermen and mill hands is employed preparing it for market. The products of the mills embrace both Rough and Dressed Lumber, Lath and Shingles, and sales are made at wholesale in carload lots, the trade of the house being chiefly in Eastern Pennsylvania and New Jersey. Mr. Richards is a gentleman of large experience in the lumber trade and is a man of broad-gauge ideas and progressive methods, thoroughly alive to the wants of the trade and in the advance in providing the facilities for supplying them.

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### **R. W. LUCE & SON,**

**Fire Insurance, 421 Lackawanna Ave., Scranton, Pa.**

No lesson has been more deeply impressed upon the minds of property owners in important centers by the great fires that frequently occur, than the necessity of "dividing risks." One of the oldest fire insurance agencies in Scranton is that of Messrs. R. W. Luce & Son, which was founded here in 1872. This agency has for twenty years enjoyed the full confidence of business men and property owners of this city and vicinity. Industry, enterprise, upright dealing and liberality have marked its course from the

beginning. This firm occupies offices at the above address and represent only strong and staunch companies, and to its credit it may be said that every loss during all these years has been promptly paid. The following named companies are represented in this agency: Home of New York, \$9,370,640; German-American of New York, \$5,879,208.45; Niagara of New York, \$2,723,184.63; Citizens of New York, \$1,081,041.17; Connecticut of Hartford, \$2,632,208.35; Buffalo German of Buffalo, \$1,451,032.42; Commercial Union of London, \$3,585,958.98; Metropolitan Plate Glass Insurance Company, \$361,847.63. With insurance placed in these companies certain indemnity is assured. This agency makes a specialty of Private Dwellings, Barns and Household Furniture. Mr. R. W. Luce is an experienced complicant and thoroughly trained underwriter and closely identified with the progress of the industrial developments of Scranton, of which their insurance agency is an important and valuable feature.

### **MALONEY OIL AND MANUFACTURING CO.,**

**Manufacturers of Burning, Lubricating and Cylinder Oils,  
Office 721 W. Lackawanna Avenue.**

This company ranks in the production of Lubricating and Burning Oils and for special purposes in the arts and sciences second to no other in this section of the country, or for that matter anywhere. It is certain, in any event, that the Oils and Lubricants manufactured by this company are in the greatest favor with the trade and that the enterprise is one of the largest of the kind in the State. The facilities of the company embrace an Oil House, located on Meridian street, where tankage capacity has been provided for the storage of 50,000 gallons at one time. All necessary appliances are here at hand for the production of superior Oils and in addition to this plant a large four-story warehouse at 721 West Lackawanna avenue is utilized. The products of the house consist of all kinds of Burning, Lubricating and Cylinder Oils. Shafting and Journal Greases and Machinery Oils generally. The company are also wholesale dealers in White and Colored Cotton Waste, Turpentine, Linseed Oils, Lard Oil, Sperm Oil, etc. Through the force of absolute superiority and economy the company's products are in active demand by many railroads and large consumers and the operations of the house are annually increasing in volume. Another and essentially different department of the company's business is the handling at wholesale of Cider and Vinegar which is a continuation of the business of the Scranton Cider and Vinegar Company which organization has been consolidated with that of the company under comment. In this department the most advanced facilities are at hand for supplying the trade and it forms a leading feature in the trade accommodations of Scranton. This company was organized in 1886. Its present officers are Messrs. Martin Maloney, President; M. W. Collins, Manager; J. B. McCall, Secretary, and B. R. Wade, Treasurer, who are widely known for their enterprising and progressive methods.

**COLLINS & HACKETT,**

**Clothiers, Hatters and Furnishers, 220 Lackawanna Avenue.**

In the present age of rapid progress and keen business competition it is not always those houses which pride themselves on their age that control the bulk of the trade in any particular line, and the



enterprising and reliable clothing house of Messrs. Collins & Hackett, of this city, furnishes important evidences of this truth. This house is the latest accession to the trade accommodations of the city, having been established so recently as in September 1892. The members of the firm, however, Messrs. Henry J. Collins and J. Dutton Hackett, have a complete experience of the trade and the requirements of this market as well as the ability and enterprise to provide the public with a finer class of goods than has heretofore been carried in Scranton. That their determination to incorporate in their undertaking the most advanced modern methods has been appreciated is already evidenced by the almost phenomenal trade that they have enjoyed from the first day of the opening of their doors for business. The firm's premises are among the most striking and attractive on the main thoroughfare of the city.

They consist of three floors and a basement, each 24x100 feet in dimensions, and the magnificent swell front with its plate glass windows and stained glass decorations is a revelation of enterprise to the citizens. When brilliantly illuminated at night with its myriads of tiny colored incandescent lamps it has a fairy-like appearance that attracts the observance of all passers. Here is displayed the most magnificent stock of Men's and Boys' Clothing, Hats and Furnishing Goods to be found in Scranton, embracing all the newest styles and fashions and made and trimmed equal to the best custom work. A special department is that of Children's Clothing, a line that has never hitherto received full justice in Scranton. A very full and complete assortment of Suits for those

of tender age will be found here, and ladies visiting the establishment will receive special care and attention at the hands of the courteous salesmen. Much of the Clothing handled by this firm has been manufactured expressly for them and in all cases the prices named are as low as is consistent with quality. The proximity of the store to the depots has already resulted in a large transient trade. That the public in general appreciate the excellent system and the superior quality of the stock is clearly shown by the fact that the business has already assumed dimensions of importance and it gives every promise of keeping pace in the future with its record up to date.

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## THE FIRST NATIONAL BANK,

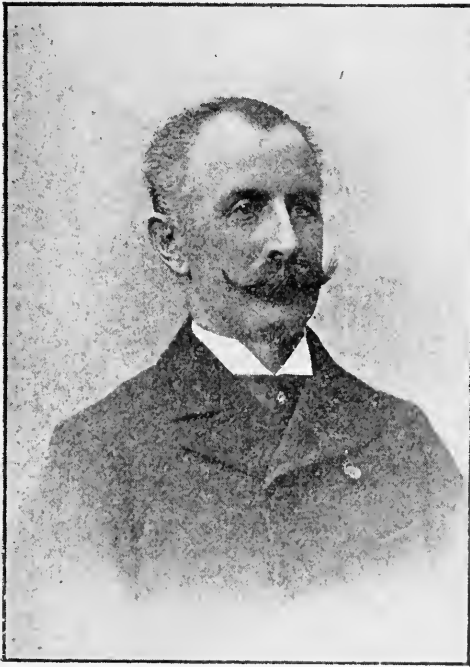
Lackawanna and Wyoming Aves.

The First National Bank of Scranton is the oldest banking institution in the city and it exceeds all others in the amount of its capital stock and surplus and stands first in the aggregate of business transacted by the banks of Scranton. It is an old and time-honored institution, and was one of the first National Banks organized in the State. It was incorporated in 1863 and for nearly thirty years has occupied a position of the most stable character in the industrial progress and growth of this community. The capital stock of the bank is \$200,000, which is backed up by a surplus fund of \$630,000, with undivided profits of \$112,772.47. The total resources of the bank are \$6,107,163.81 and its individual deposits are \$4,986,535.81. Few banks, even in metropolitan centers transact so large a business, and none have or elsewhere has greater reason to be proud of its sound and substantial condition. The bank transacts a regular national banking business, making loans and discounts, receiving deposits, attending to collections, buying and selling foreign and domestic exchange and transacting all financial operations permitted by its charter. It has correspondents in all the principal monetary centers; through them collections are made in all sections. The Board of Directors is made up of the following named: George L. Dickson, W. R. Storrs, W. W. Scranton, T. F. Torrey, James Blair, W. F. Hallstead, John Jermyn, J. A. Linen, and the executive officers are: James A. Linen, President; George L. Dickson, Vice-President; Isaac Post, Cashier. These names may be regarded as synonyms of commercial prosperity and substantial wealth, and their connection with the bank gives it a foremost position among the sound, well-managed banks of the Keystone State, and assures for it a still wider and larger career of usefulness in the future. With nearly one and one-quarter million dollars cash on hand the First National Bank stands ready to offer its powerful aid to all worthy enterprises locating here upon sound business principles.

**LEWIS MORSE'S SONS,**

**Manufacturers of the Celebrated Ginger Ale, 1216 to 1220  
Jackson St.**

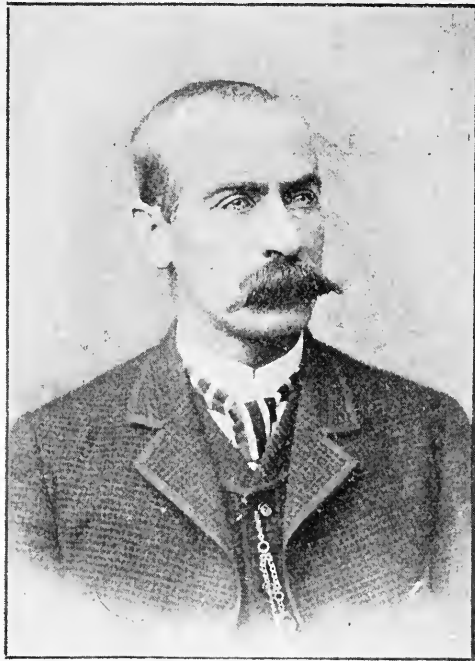
The manufacture of carbonated beverages has of late years become a large and important commercial pursuit, well represented in all large cities, and a leading and reliable concern of the kind in Scranton is that of Lewis Morse's Sons, which was established in 1865 by Lewis Morse, the present firm, composed of Messrs. A. M.



A. M. MORSE.

and E. B. Morse, having succeeded to the business in 1879. From its inception this enterprise has been conducted with uniform success and influence, resulting in a trade that extends throughout a large section of New York, New Jersey and Pennsylvania. The manufacturing plant, which is one of the largest and best equipped of the kind in the country is a commodious two-story building, 65x125 feet in dimensions, which is equipped with a steam engine, carbonating machines, generators, and bottling machines of the latest improved character. All the processes of manufacture are conducted after the most approved methods, insuring the

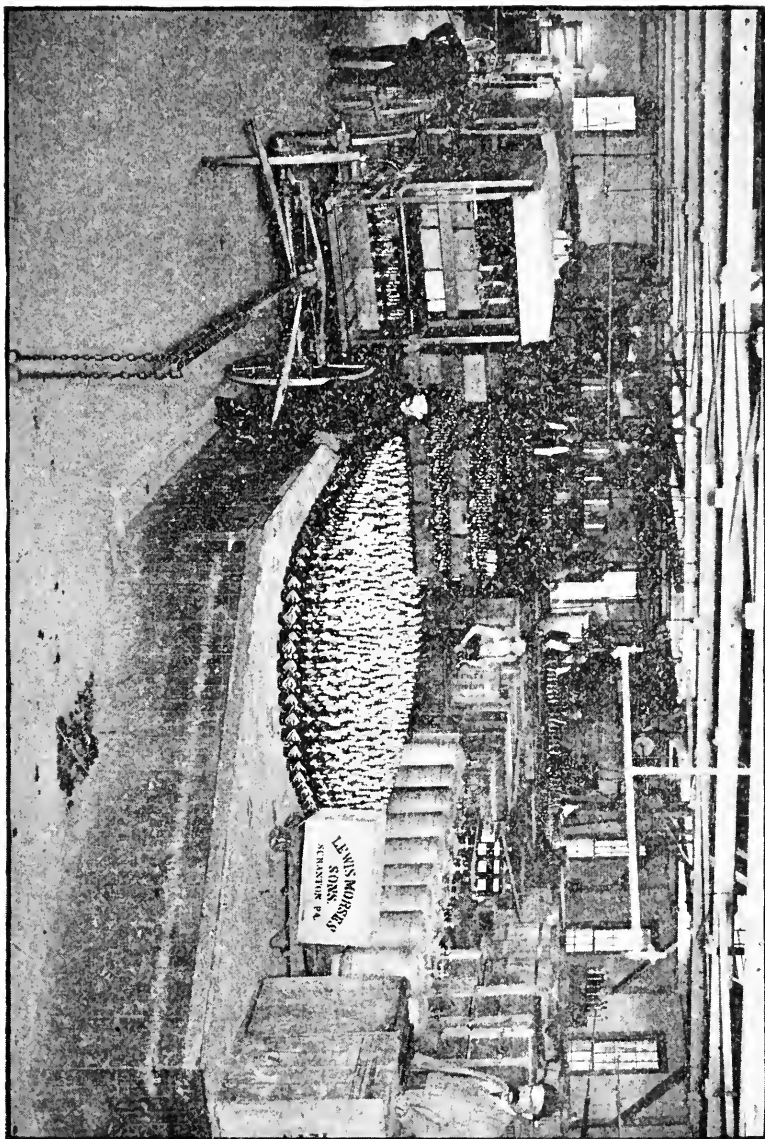
wholesome character of all the beverages manufactured, and as all the extracts, syrups and other ingredients used by the firm are made under their personal direction, from absolutely pure materials, the greatest purity is secured in all the products which have found high favor with consumers and the trade. The products of the house embrace their celebrated Ginger Ale, which is equal to the finest imported Ginger ale and is so recognized wherever introduced, also Soda Water, Sarsaparilla, Birch Beer, Mineral Waters, etc. The products are furnished to the trade in



E. B. MORSE.

bottles and siphons, and a specialty is also made in charging soda fountains for the use of druggists, confectioners and others. The firm are agents in this market for the celebrated Oswego Deep Rock Spring Water, and the trade is supplied in quantities to suit. Twelve assistants are employed at the works, and four teams in summer and three in winter are constantly employed in making deliveries to the depots and to customers. The beverages manufactured and bottled by this firm are widely recognized as the best in the market, and the business policy of the house has always been marked for liberal and fair dealing.





LEWIS MORSE'S SONS' BOTTLING ESTABLISHMENT.

**NORRMAN & MOORE,****Insurance, 120 Wyoming Avenue.**

One of the oldest and most prominent representatives of the underwriting fraternity in Scranton is that of Norrman & Moore which has long enjoyed the fullest confidence and consideration of a wide circle of clients in this city and vicinity. It was originally instituted in 1877 by the late A. J. Norrman, the present title having been adopted in 1888, and since the demise of the founder has been continued by Mr. Thomas Moore, the surviving partner. The agency transacts a general insurance business issuing policies on all classes of risks except life, and including Fire, Accident, Plate Glass, Steam Boiler, etc. The firm represents only the strongest and staunchest of companies and to its credit it may be said that during its entire history every just claim has been promptly adjusted. The list of companies represented include such high class organizations as the Liverpool and London and Globe, the Royal, the Sun, of London, the oldest insurance company in the world and a veritable rock of stability; the Phoenix, of London; the London Assurance Corporation, the Union Assurance Society, of London; the Hamburg-Bremen, of Hamburg; the Orient, of Hartford; the Williamsburgh City, the Merchants, of Newark; the Merchants, of Providence; the Girard, of Philadelphia; the Aetna Life (Accident Department) and the United States Plate Glass Insurance Company, of Philadelphia. The standing and character of these great organizations are such as to guarantee positive indemnity in case of loss, and insurance effected through this agency is obtained at lowest rates consistent with safe methods and all losses are paid and adjusted with promptness. Mr. Moore is an experienced underwriter and an enterprising business man who enjoys the esteem of his clients and his agency is a most important adjunct to the safety and well-being of business and property-owners throughout this vicinity.

**KELLY & HEALEY,****Jobbers of Dry Goods, Notions, etc., 20 Lackawanna Avenue.**

The only strictly wholesale representative of the trade in Dry Good, Notions, Furnishing Goods, etc., in Scranton is the prominent enterprise of Messrs. Kelly & Healey, which, in its extensive and annually increasing operations, testifies in no uncertain accents to the magnitude of the jobbing interests of this city as well as to the energy and judicious methods of its management. This house was established in 1884, and has since built up a trade that while confined chiefly to Pennsylvania, also encroaches into New York State and requires the services of several traveling salesmen as well as a large force of assistants at the headquarters. The premises occupied for the business are embraced in two commodious floors, each 30x100 feet in dimensions, where is shown a complete and judiciously selected stock, embracing every variety and kind of Dry Goods, Notions, Hosiery, Furnishing Goods, Underwear,

Fancy Goods, etc., required by the general trade in this section, all of which has been procured direct from manufacturers, in large quantities, and is offered at prices which command favorable attention. In every department the stock always contains a full assortment of the newest styles and all the novelties of the season may be found here as soon as they appear on the market. The house stands ready to accord buyers advantages of low prices and quick dispatch, not attainable in more distant markets, and in all respects their facilities are most attractive. The members of the firm are Messrs. J. H. Kelly and A. J. Healey, both experienced dry goods merchants, and well and favorably known to the trade. The business developed by the firm is typical of the populous territory that looks to Scranton for supplies, and as the house maintains its prominence and leading position solely on the basis of merit and progressive management, the city is to be congratulated upon the possession of such an extensive and ably conducted commercial enterprise.

### G. W. FRITZ,

**Manufacturer of Harness and Wholesale Dealer in Saddlery  
Hardware, Etc., 410 Lackawanna Ave.**

One of the most prominent features of the wholesale trade accommodations of Scranton is the important enterprise of Mr. G. W. Fritz, which is the oldest and largest representative of the harness and saddlery hardware trade of the city. It was founded in 1856, when the city gave but little promise of its present commercial supremacy, and during the third of a century since elapsed it has ever maintained a position and business policy that mark it as a progressive enterprise. Mr. Fritz occupies a three-story and basement building, 25x100 feet in dimensions, as the headquarters of his trade, which embrace both salesrooms and manufacturing department. In the latter a force of twenty-five skilled workmen is employed and the products consist of Fine Hand-made Single and Double, Light and Heavy Harness, which in all attributes of superiority is not surpassed in any market. The stock carried embraces Saddlery Hardware of all kinds, from the cheapest malleable iron buckle to the most elaborately finished and costly Harness Trimmings, as well as Harness Leather, Horse Furnishing Goods, Stable Supplies, Blankets, Robes, Whips, Trunks and Travelling Bags. In fact, the house deals extensively in all kinds of Leather Goods, the display of Pocket Books, Leather Bags and Fancy Leather Goods being the largest and choicest in this market. All goods not of their own manufacture are procured direct from first hands, and as the wholesale trade of the house is its most important feature, the variety is large and a trade has been developed that extends throughout a large section of Pennsylvania and New York. Mr. Fritz is a gentleman of high standing in this community, who by energy and enterprise has built up from small beginnings this important addition to the manufacturing and jobbing interests of Scranton.

## WILLIAM BLUME & SON,

Manufacturers of Carriages and Wagons, Factory, Dix Street.

This enterprise was instituted in 1891, though Mr. William Blume has been actively engaged in the manufacture of carriages for over a quarter of a century, and his son, Mr. C. W. Blume, may be said to have been brought up to the business. The firm's factory, recently erected, is equipped with a twenty-horse-power steam engine and furnishes employment to thirty-five skilled workmen. The products comprise all kinds of Light and Heavy Carriages and Wagons, in fact every kind of vehicle that runs on wheels. The



firm manufacture largely to order, but also have numerous examples of their productions in stock from which selections may be made, and they enjoy a trade that while largely local extends generally throughout the State. For the accommodation of patrons who desire carriages of a lesser cost, the firm carries in stock a line of factory made vehicles, notably those of the Cortland Wagon Co., which are unexcelled in the market of the kind, and are offered at manufacturers prices. In connection with the production of new work, the repairing of Carriages and Wagons is a special feature of the business. All work turned out is first-class and will bear favorable comparison with that of any competitor in the trade. Our readers may transact business with Messrs. Wm. Blume & Son with the full assurance of receiving, not only fair and liberal treatment, but also manifest advantages in terms and prices.

## GEO. W. JENKINS,

Wholesale and Retail Druggist, 101 South Main Avenue.

The most prominent establishment of the kind in that section of the city known as the West Side, as well as one of the leading houses in its line in the city, is the wholesale and retail drug house of Mr. Geo. W. Jenkins, which was instituted in 1881, and has since developed a trade that extends throughout this and the adjoining counties, requiring the constant services of two traveling salesmen on the road. The premises occupied for the business occupy the most prominent corner of the business center of Hyde Park, and are attractively appointed and conveniently arranged to accommodate the large stock carried and insure the prompt service



of customers and quick dispatch in filling orders for the trade. The stock embraces a strictly reliable assortment of all goods usually carried by first-class drug houses, including Drugs, Chemicals, Dyes and Dye Stuffs, Pharmæceutical Preparations, Elixirs, Syrups, Medicinal Wines and Liquors, Patent and Proprietary Medicines, Perfumes, Toilet Articles and Paints, Oils, Varnishes, etc., all in great variety and including as well the standard and staple goods in daily demand by the trade and consumers. In the retail department a specialty is made of compounding physicians prescriptions and family receipts, which is accomplished with accuracy and a due regard for the responsibility of the service. Mr. Jenkins is an enterprising and pushing business man, and is closely identified with the commercial advancement of Scranton in general and Hyde Park in particular. Scranton owes much to the enterprises of which that of Mr. Jenkins is a prominent representative.

**GILMORE & DUFFY,**

**Wholesale Grocers and Dealers in Butter, Cheese and Eggs,  
38, 40 and 42 Lackawanna Ave.**

Among the representative concerns engaged in the wholesale grocery trade here, none is more widely known or more favorably recognized than the house of Messrs. Gilmore & Duffy, which since its inception in 1876, has grown with the progress of Scranton and has conducted an annually increasing business. The house was originally founded by Mr. A. G. Gilmore, and in July, 1888, he was joined by Mr. A. F. Duffy under the present firm style. The premises occupied by the firm consist of a large four-story and basement brick building, which is centrally located and closely adjoining the railroad system of the city, which enables them to load and unload goods directly into and from the warehouse and cars, thereby saving all cartage, a very important item on goods so bulky as groceries, flour, etc. The stock carried embraces Staple and Fancy Groceries, Teas, Coffees, Tobacco, Flour, Grocers' Sundries, etc., specialties also being made of Butter, Eggs and Cheese, of which they are among the largest handlers in this market. An advantage of no small moment that insures to purchasers dealing with this house is the saving made in freights and time of delivery over goods shipped from distant markets, while prices are guaranteed as low as elsewhere. In conclusion we may add that the position attained by this firm in Northeastern Pennsylvania is such as to have endowed their enterprise with the esteem and consideration of all with whom relations have been established, and the house is recognized as a leading feature of the trade resources of Scranton.

**LUTHER KELLER,**

**Manufacturer of Lime and Dealer in Masons' Building  
Material, 813 West Lackawanna Ave.**

The leading representative of the trade in Masons' Building Materials in Scranton is Mr. Luther Keller, who commenced operations here in 1875, and it may be truly said that the city has since been built with the lime manufactured and furnished by him. The facilities of the house embrace a warehouse and yard in this city connected by a private switch with the D., L. & W. Railway. The manufacturing department is located at Portland, Pa., sixty miles south of Scranton, where limestone quarries and kilns are owned and operated by Mr. Keller, the product being high grade Lime, which is shipped to this city and also to dealers throughout Northeastern Pennsylvania, Southern New York and into New Jersey. Mr. Keller is also a direct importer and dealer in Dyckerhoff & Stellen Portland Cement, Rosendale Cement, Hair, Plaster, Sewer Pipes, Flue-linings, Fire Brick, Agricultural Lime, etc.,

both at wholesale and retail, and handles more cement, both of imported and domestic manufacture than any other concern in this section. He supplies builders and the trade with everything in the way of masons' building materials and his enterprise is an important feature of the resources of the city. Mr. Keller employs from thirty to sixty workmen, the number varying with the exigencies of the season. He is also identified with other enterprises and is a director of the Third National Bank. His house is well known for the high character of its output and the honorable and fair dealing methods that regulate its business policy.

### D. W. BURR & CO.,

Wholesale Dealers in Drugs and Stationery, 139 Franklin Avenue.

Combining under one management two widely different classes of goods, Messrs. D. W. Burr & Co. have built up a very import-



ant and successful trade in each, which extends throughout a large section of Northeastern Pennsylvania. This enterprise was founded in 1876 by Mr. D. W. Burr, who conducted it alone until 1888, when Mr. Charles A. Burr was admitted to the firm. From a modest inception the house has grown to be the most important of its kind in this section and has also devoted its attention to the manufacture of a line of specialties which have met with great favor with the public. These embrace Cough Syrup, Cathartic Pills, Worm Medicine, Liniment, Flavoring Extracts, etc., and in medicines alone some thirty-five different kinds are compounded and placed

on sale by the firm. All the specialties of their own production are compounded from the purest and best ingredients with precision and care and from formulas of known and proved value, with the result that wherever introduced they have attained a recognition as pronounced as it is well merited. In the line of Drugs and Medicines the firm make a specialty of handling proprietary medicines and carry all those of standard reputation in stock and furnish them at manufacturers' prices. Other specialties are Perfumes, Brushes and Combs, Toilet Requisites, Druggists' Sundries, Spices, Smokers' Articles and Pipes, in all of which the line carried is the largest and most complete to be found in this section. The premises occupied by the firm are large and attractively arranged and comprise a handsome store and salesroom on the ground floor, besides which two other floors are utilized for manufacturing purposes and for surplus stock. One traveling salesman is constantly employed in visiting the trade, and four assistants find occupation at the headquarters. The members of the firm may both be said to be in the prime of their commercial usefulness. They are not too young to be thoroughly posted in all the wants of the trade and they are not too old to adopt any new and progressive methods that promise greater accommodation to customers. In fact, the firm is in a position to successfully compete for legitimate business, and an investigation of its methods will insure business relations with it.

### GEORGE H. MADDOCKS,

Fine Custom Tailoring, 121 Wyoming Avenue.

Modern civilization demands that a gentleman should be neatly and tastefully appareled, and dress as a means toward social or business success should be well looked after. The artistic tailor is therefore a most important personage in every well-to-do community, and the leading representative of the art of making strictly first-class garments for gentlemen in Scranton is the establishment of Mr. George H. Maddocks, which he instituted in 1889. His premises are comprised in a handsomely appointed salesroom, where is exhibited a magnificent stock of Fine Imported Woolens, selected with rare good taste and judgment, and embracing all the latest novelties in Suitings, Woolens, Worsteds, Cheviots, Beavers, Tweeds, Meltons, etc., which are well worthy the inspection of the most fastidious. Twenty skilled tailors are employed and all the garments made up are distinguished for fine workmanship, fit, finish and quality of material. Though the products of the house are unsurpassed in all good qualities by those of any similar concern in the country, the prices demanded are regulated by liberal and fair dealing as commendable as well known. The patrons of the house are easily recognized as among the best and most tastefully dressed men in Scranton and vicinity, and as a result the success of the enterprise is most prominent. Personal supervision, critical examination and painstaking interest in every garment produced



on the part of the proprietor have been the invariable policy of the house from its inception, and with such a record in the past, discriminating patrons need have no fears for its future achievements in the way of high-class garments for gentlemen.

## HAUPT LUMBER CO.,

Wholesale Lumber, Office, Dime Bank Building.

The Haupt Lumber Company is the most recent accession to the industrial resources of Scranton devoted to the lumber trade.



It was inaugurated Feb. 1, 1892, by Messrs. S. V. and M. G. Haupt, who were previously engaged in the retail trade in this city, and are both thoroughly familiar with all its details and the requirements of the market. The firm controls the products of three large mills and sales are made to the trade throughout New York, Pennsylvania and New Jersey in carload lots to dealers only, shipments being made direct to destination from the original sources of supply. Lumber of all kinds is handled, specialties being made of Kiln-dried Dressed North Carolina Lumber and Hemlock and Hardwoods, including White Pine, Poplar, Chestnut, Oak and Shingles. The facilities of the firm are of the most advanced character and are such as can only apply to those thoroughly

understanding the business and who are enterprising enough to take advantage of every modern method whereby all orders may be promptly filled and most economically as regards cost. Dimension timber and bills of lumber sawed to order are among the accommodations afforded the trade, and in every respect the firm are first hands and equal to the requirements of the most discriminating trade. To those interested and who may as yet be unacquainted with the advantages the Haupt Lumber Company place at the disposal of buyers we may say that the business is conducted upon a policy that entitles it to the fullest confidence, and that it has for its aim the accommodation of all who may avail themselves of the benefits which it stands ready to accord the trade in general.

### CARTER & CO.,

#### Manufacturers of Axes and Mining Tools, Capouse Works.

Of all implements the axe alone may be rightly termed the scepter of American civilization, since from the discovery of the country the advent of the pioneer with his woodchopper's axe has been the signal for the exit of barbarism. The manufacture of axes was begun in Scranton in 1841 by Pulaski Carter and the Capouse works, as the plant was named and is still known, was one of the first industrial establishments located in this section. The present firm was organized in 1884 and is composed of Messrs. W. D. Kennedy, P. P. Carter and M. P. Carter, who are all members of the family of the founder. The manufacturing plant is located in the extreme northern section of the city and contiguous to the line of the D. & H. C. railway. The works are embraced in a series of commodious buildings which are fully equipped with all necessary machinery and tools operated by water power, with an auxiliary steam engine, and employment is given to twenty-five skilled workmen. The products of the works are Axes, Woodchoppers' Tools and Mining Tools chiefly, and the firm are also wholesale dealers in Scythe-snaiths, Hoes, Shovels, Spades and Hand Agricultural Implements generally. The firm's axes are their great specialty, and wherever known the "P. Carter" axe is the favorite with lumbermen. It has been sold for the past twenty years in competition with *warranted* goods without any other warrantee than its own reputation, which is a proof that it has merit enough to remain at the top. They use only the best cast-steel obtainable and employ only skilled and experienced workmen. Carter's Hand-made Black Diamond Axe is a very superior tool and will give better satisfaction in extremely cold climates than any other in the market. It is the only axe that will withstand frost and knots. The firm manufacture a large variety of patterns in axes, and special patterns will be made to order. All their axes are tempered in the old way, one at a time, and each is thoroughly tested before placing in stock. Other products are Mine Picks, Gravel Picks, Miners' Nuddles, Miners' Scrapers, Drills, Hammers, Crow-bars, Woodchoppers' Mauls, etc.

**DAVIES & GRIFFIN,**

Reliable Clothiers and Furnishers, 228 Lackawanna Avenue.

In the staple branches of the city's trade none is of more vital interest than that of clothing, and in this line a leader as to style, volume of fine trade and high character of stock is the widely



known house of Davies & Griffin, which was established in 1891, and has since become familiar to the residents of Scranton and vicinity and has achieved the highest reputation for correct styles, thorough workmanship and superior finish of all garments handled. The commodious and attractive headquarters of the enterprise are embraced in three floors and a basement, the entire front of the ground floor and second story being a vast expanse of plate glass with no divisions to obstruct the light or view. In fact, no other similar house in the city is so perfectly lighted, while at the same time the effect of the double tier of show windows, one above the other, is such as to give a metropolitan aspect to the establishment not noticeable elsewhere in Scranton. The firm deal exclusively in fine ready made Clothing for Men, Boys and Children and Men's Furnishing Goods and in each depart-

ment the stock is large, complete and of unexcelled quality. In fact, the garments shown here possess all the attributes of style, fit and finish that are usual with the products of the finest custom tailor, while the prices named are very much lower. It is possible for a gentleman to obtain from this firm every article necessary for a complete wardrobe and of a quality that not even an expert could recognize from custom made garments. Twelve assistants and salesmen are employed by the firm, who take pleasure in showing the goods, whether the visitor desires to purchase or otherwise. The members of the firm, Messrs. T. Ellsworth Davies and Patrick F. Griffin, are both thoroughly experienced clothing men and progressive merchants. Their business policy is based on liberal and fair dealing and the success achieved by the house is an honorable one and the outcome of legitimate enterprise and honest endeavor.

**E. M. HETSEL,**

Ladies' Artistic Hair Dressing and Beautifying Parlors,  
330 Lackawanna Avenue.

It is the duty of every woman to make herself as beautiful and attractive as possible, and so long as art can add to woman's beauty a demand will exist in all centers of refinement and culture for its good offices. Scranton ladies are to be particularly congratulated upon having at their command the services of a skillful and artistic



specialist in the care of the Hair, Complexion and Hands. For ten years the manufacture of all kinds of Human Hair Goods and Ladies' Hair Dressing has been conducted in this city by Miss E. M. Hetsel and her predecessor and to this enterprise has recently been added Complexion Steaming, Facial Massage, Manicuring and other beautifying operations after the latest approved scientific methods. Miss Hetsel opened her new and spacious parlors May 1st, 1892. They are elegantly and attractively fitted up and already have become most popular with the ladies, both young and old, of Scranton and vicinity. The art of Hair Dressing has long been made a special study at this establishment, and with the assistance of skilled hair dressers patrons receive such attention and

satisfaction as are sure to result in permanent relations. In this department a complete stock of Human Hair Goods is shown, embracing all the latest styles of Bangs, Switches, Coiffures, Wigs, etc., and every lady, no matter how richly endowed by nature, can find something there that will add to her personal charms, while Hair Dressing, with a due appreciation of the individuality of each patron, is performed with great skill. Hygienic Face Steaming and Massage not only preserves beauty but will also create a perfect complexion, removing all blemishes and giving the face a youthful appearance. This operation is performed with great success at these parlors, as is also Manicuring of the Hands and Finger Nails. All the departments are perfect in appointment and successful in result, and every lady desirous of having beautiful hair, complexion and hands should avail herself of the services of this establishment. There would seem to be no occasion for any lady to grow old while such an establishment as this is available, since the methods practiced by Miss Hetsel insure youthful appearance and beauty to all who make use of her services.

## MERCHANTS' AND MECHANICS' BANK,

420 Lackawanna Avenue.

The Merchants' and Mechanics' Bank was organized and chartered under the State banking laws in 1869 and it has ever since been considered as one of the strong and reliable institutions of finance in the State. The authorized capital stock of the bank is \$250,000 and it has a surplus fund of \$80,000 and undivided profits of \$16,000, and during its existence, it has paid to its stockholders dividends amounting to \$362,995.17. Its officers and board of directors include such well-known and successful business men and capitalists as James J. Williams, Thos. E. Jones, James Jordan, A. J. Casey and B. E. Leonard, who may be quoted as among the most prominent citizens of this community. Of the above named James J. Williams is president, and James Jordan is vice-president, and with them, associated in the management, are John T. Richards, cashier, and C. W. Gunster, assistant cashier. A general banking business in all its forms is conducted, and, as is usual with institutions of this character, besides devoting its energies to the care of deposits and granting loans and discounts, the bank also undertakes collections at all available points. It has reliable correspondents in all the principal financial centers, and foreign and domestic exchange is bought and sold. The offices of the bank are centrally located and every convenience and facility are afforded patrons that modern methods have made available. The management of the bank is at once liberal and careful, and while no questionable risks are taken, legitimate enterprise on a sound basis, may always depend upon generous treatment at the hands of this institution. The bank occupies a foremost position among the sound and well managed banks of the country and assures for it a continued prosperity in the future.

**BITTENBENDER & CO.,**

Wholesale and Retail Dealers in Iron and Steel, Wagon Makers' and Blacksmiths' Supplies, Hardware, etc., 126 and 128 Franklin Avenue.

The extensive enterprise of Messrs. Bittenbender & Co., of this city, is one of the oldest and most prominent exponents of the wholesale trade of Scranton. It was founded in 1866 by Messrs. I.



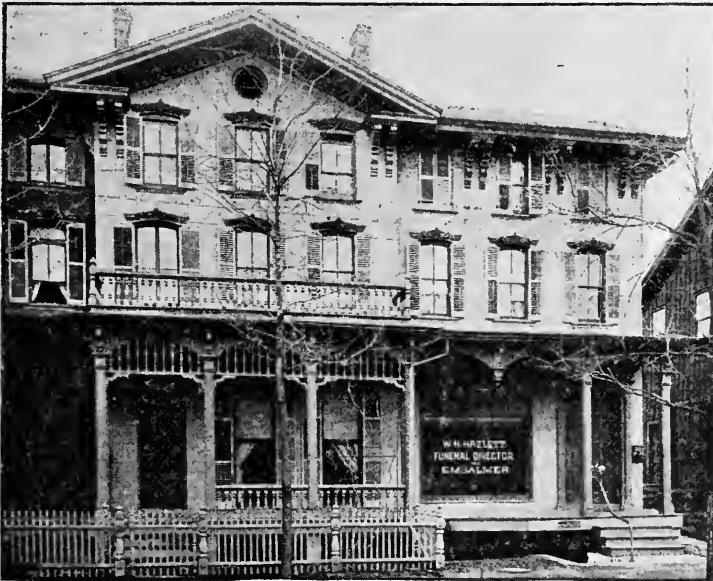
and A. Bittenbender and J. M. Kemmerer, and has since grown and developed with the commercial and industrial progress of the city, until to-day it enjoys a widespread trade extending throughout Northeastern Pennsylvania. The firm's headquarters are embraced in a handsome four-story brick building, 40x167 feet in dimensions, which is an ornament to the business center of the city. The stock carried is of the largest and most complete character, and embraces Merchant Bar and Band Iron and Steel, Heavy and Shelf Hardware, Wagon and Carriage Hardware, Wood Work and Trimmings, Blacksmiths' and Wagon Makers' Tools and Supplies, Sheet Metals, Nuts, Bolts, Chains, etc. The firm act as agents for a number of specialties of high class, and many of their goods are

received in car-load lots direct from the manufacturers, enabling them to promptly fill the largest orders and at the lowest prices. The members of the firm are energetic, progressive and esteemed business men and closely identified with the growth of Scranton in industrial importance. Mr. Kemmerer is also president of the Scranton Board of Trade, president of the Scranton Lace Curtain Manufacturing Co., and is prominent in other important enterprises of this city.

### W. H. HAZLETT,

Funeral Director and Embalmer, Office, 315 Mulberry Street.

Within recent years great progress has been made in the customs for the burial of the dead, and the occupation of the funeral



director has risen from a mechanical trade to the dignity of a profession requiring peculiar traits on the part of him who attempts it with hope of success. The high position and enviable reputation achieved by Mr. W. H. Hazlett as a Funeral Director and Embalmer in this city during the twenty years he has been established here, are ample evidences of his fitness for the arduous duties that devolve upon him, and no other contemporary has built up so liberal and so influential a patronage from all classes of citizens. Mr. Hazlett has provided himself with all facilities and conveniences for the decorous and proper conduct of funerals and for the care and preservation of cadavers. Immediately upon being notified he undertakes full and complete charge of all arrangements for burial, furnishes casket, carriages, hearse, provides mourning

symbols for bearers, procures cemetery lot if necessary, arranges all details and personally directs the last sad rites of burial with due respect for the proprieties of the occasion. He is highly endowed with the functions and traits of character needed in the vocation, is possessed of a sympathetic nature, and relatives of the dead can safely leave everything to his care at a time, when of a surety, their minds are incapable of being troubled with details of this nature. Mr. Hazlett makes a specialty of Embalming, and his ideas in this direction have been adopted by many others of the profession throughout the country. He manufactures an Embalming Fluid, known as the Universal Corpse Preservative, which is absolutely reliable as an embalmer, preservative, bleacher, deodorizer and disinfectant and is widely used by the profession throughout the Union.

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### R. G. DUN & CO.,

The Mercantile Agency, W. B. Powell, Manager, 122 Wyoming Avenue.

The question of credits is of vital interest to the business community, and anything that aims to protect and help the business man in the extension of his credits is worthy of confidence. The more thorough the system the greater the benefit. At the head of the few organizations instituted with this object in view stands the Mercantile Agency of R. G. Dun & Co., which was established in New York in 1841, eight years before any other agency, and is therefore the oldest concern of the kind in the world. This firm have in all one hundred and fifty branch offices in the United States, Canada, London, Liverpool, Manchester, Glasgow, Birmingham, Berlin, Paris, and at Melbourne, Australia. In this city the branch was established in 1872 and has been conducted under the charge of Mr. W. B. Powell, since Oct. 1, 1892. One of the great secrets of the success earned by this organization is the thorough and systematic manner in which its reports are completed. Each office sends out traveling reporters over its entire territory regularly, at least twice each year and to some places much oftener. These men are trained to the business, visit every cross-road town and county seat in the whole country and ascertain on the ground by personal investigation the status and condition of traders. The firm has also in its employ thousands of the ablest authorities upon the financial standing of the business people in every community, who are giving them the benefit of their knowledge. This systematic work entails large outlay, but is found to be the only true way to do the business, which so much depends upon the reliability of the information rendered. It is gratifying to know that this agency is patronized by the majority of the banks, manufacturers and merchants in this city and all over the vicinity and it certainly invites the support of those who transact a business where credit is given and obtained.



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**A. D. PIERSON,**

**Fruit and Produce Commission Merchant, 25 Lackawanna Avenue.**

Among the leading and well-known fruit and produce commission houses of Scranton that of Mr. A. D. Pierson is a prominent one. He commenced operations here in 1868, since which time his enterprise has kept pace with the progress of the city's commerce, and has acquired an enviable reputation for fair dealing, quick sales and prompt returns, and the care with which the interests of both producers and consumers have been conserved, standing in honorable conjunction to both. Mr. Pierson handles every variety of foreign and domestic fruits in their several seasons, including Oranges, Lemons, Bananas, Grapes, Apples, Pears, Berries of all kinds, Bermuda Potatoes and Onions, and Southern Early Vegetables and Produce, as well as General Country Produce and Canned Goods. All goods are received direct from first hands and producers and are promptly distributed to the trade. Liberal advances are made on consignments of country produce and quick sales and prompt returns are guaranteed. The trade of this house is confined chiefly to Scranton and vicinity and being thus curtailed as to territory affords a large and quick outlet for almost unlimited quantities of goods. Mr. Pierson is thoroughly acquainted with all the details of the business, acquired by many years' experience in the requirements of this market, and those forming business relations with him may well congratulate themselves upon the advantages placed at their disposal by his establishment.

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**F. ST. AMAND,**

**Dealer in Flour, Feed, Meal, Hay, Straw, Etc., Cor. Lackawanna Avenue and Sixth Street.**

The latest accession to the food supply facilities of Scranton, and an important one, too, is the enterprise of Mr. F. St. Amand, which he established during the present year. The premises occupied for the business, which were erected for the purpose, consists of a three-story sheet-iron cased building, abutting on the Central Railroad of New Jersey, which enables the proprietor to unload and load cars direct at the doors of the mill. The equipment of the plant embraces a feed mill and elevator, operated by a twenty-five horse power electric motor. The house manufactures Feed and deals in Flour, Feed, Meal, Hay and Straw, making a specialty also of Butter and Eggs. All goods are received direct from first hands and producers, and having ample storage facilities, a large and complete stock is carried at all times. Mr. St Amand handles the leading brands of Minneapolis Flour and has already built up a large and growing trade with dealers and consumers throughout the city and vicinity. Few houses, if any, in this section are in a better position to satisfy all legitimate demands, and, though so recently established, now bears a higher reputation for strict integrity and honorable and fair dealing.

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**SCRANTON WOOD-WORKING CO., Lim.,**

**Manufacturers of Sash, Doors, Blinds, Mouldings, Etc.  
Office and Factory, 510, 512, 514, 516 Penn Ave.**

The extensive wood-working enterprise of the above named company was organized in 1888, and is the direct succession and outgrowth of the enterprise originally founded by Mr. H. C. Hinman in 1884. The manufacturing plant is large, commodious and well equipped, and is embraced in a series of buildings, the main factory being three stories high, power being furnished from an eighty-horse power steam engine, and employment being given to thirty skilled workmen. The products of the company embrace Sash, Doors, Blinds, Mouldings, Builders' Trimmings, etc., and includes, also, all kinds of Planing Mill Lumber, and Turning, Sawing and Carving to order. The company procure all their lumber and raw materials in large quantities direct from the original sources of supply, and having unexcelled facilities for manufacturing are enabled to offer the trade inducements both in quality and price that insure them a constantly increasing demand for their products, and shipments are made to all points along the lines of railroads centering here, in Northeastern Pennsylvania and Southern New York. The management of the business is in the experienced and able hands of Messrs. H. C. Hinman, president, and Chas. Henwood, treasurer, the latter being also treasurer of the Scranton Glass Co. The trade of this house forms a large element in the make-up of Scranton's industrial activity.

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**W. S. BLANCHARD,**

**Manufacturer of Cigar and Paper Boxes, 203 and 205 N.  
Seventh Street.**

A leading and important feature of the diversified industries of Scranton is the Paper and Cigar Box factory of Mr. W. S. Blanchard, which was originally instituted in 1878 by S. G. Blanchard & Son, the present proprietor having succeeded to its sole control in 1891. This is the pioneer enterprise of the kind in Scranton and the only representative at present. The facilities for manufacturing embrace a commodious three-story factory with a large addition in the rear, the whole being fully equipped with all necessary machinery of modern design, and operated by steam power. Twenty-five hands are given employment and the products are distributed to the trade throughout Northeastern Pennsylvania. The house manufactures Cigar Boxes of all kinds, Cedar, Veneer Cedar and Imitation Cedar. In Paper Boxes a general line is produced, and includes Plain and Fancy Paper Boxes, Confectionery Boxes, Wedding Cake Boxes, Shelf Boxes and special styles and kinds for manufacturers. The house offers the local trade the advantages of saving in freight on boxes from distant cities, the assurance of receiving them in perfect condition, promptness in filling large or small orders and the avoidance of the necessity of making orders

for large quantities. Mr. Blanchard is a practical manufacturer and a progressive business man, who is closely identified with the industrial advancement of this community and his enterprise is an important one.

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### C. B. SCOTT,

Dealer in Engines, Boilers and Machinery, 119 Franklin Avenue.

A leading and reliable establishment in Scranton is that of Mr. C. B. Scott, which he instituted in 1880, and has since conducted with annually increasing trade and influence. For the purposes of the business an office and salesroom is utilized at the above indicated address, and a large storage warehouse on Adams avenue is also maintained. The house is headquarters in this section for Steam Engines and Boilers, Steam Pumps, Electric Motors, Machine Tools and Machinery supplies of all kinds. The stock embraces full lines of Steel Shafting, Hangers and Pulleys, a specialty being made of the celebrated Reeve's Wood-split Pulley, which are carried in stock in all regular sizes. In Electric Motors the latest improved are furnished, and for all purposes; where the current is available, this means of power will be found economical, easy to manage and efficient. All mechanism furnished by Mr. Scott is first thoroughly tested and is put in complete running order, and is sold at manufacturer's prices. Mr. Scott is an expert and practical mechanic and all machinery set up by this house is done under his personal supervision, and he is also prepared to make repairs on machinery when necessary. His long experience in the trade has given his enterprise a reputation that extends throughout this section and no house of the kind in the State is better equipped to supply all the demands of manufacturers and users of power.

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### W. W. ROSS.

Manufacturer of Coal Screens, 444 N. Eighth Street.

The enterprise now and since 1890 carried on by Mr. W. W. Ross, had its origin about twenty years ago, and was the first concern of the kind established here. It was founded by J. W. Brock, and was conducted by him until 1882, when the firm of Brock & Ross was formed, the present sole proprietor succeeding to the business two years ago. The manufacturing plant is comprised in a one story and basement building, 25x150 feet in dimensions, which is equipped with a six-horse power steam engine and all necessary machinery and tools, employment being given to a force of skilled workmen. The products of the house are wrought iron and steel wire and Coal Screens exclusively, which are used in the colliery breakers throughout the anthracite coal regions. Every breaker uses a large number of these screens, varying in size for screening the different kinds of prepared coal; and the manufacture of these screens is a very important feature of the coal industry. This

house is prepared with all the most advanced facilities for producing the highest possible quality of Coal Screens at the lowest cost, and it enjoys a large and growing trade with mine operators throughout this section. A specialty is made in repairing screens, which is promptly executed at reasonable prices. Mr. Ross is a thoroughly practical screen maker, and gives his close, personal supervision to all the operations of his business, in the interest of perfect work. His products may be confidently depended upon, both as regards material and workmanship, and those forming relations with this house are sure to receive advantages fully in keeping with its honorable record of over twenty years' standing.

### **ALTEMOSE'S CARRIAGE WORKS,**

**Edward F. Altemose, Proprietor, 341 Adams Avenue.**

The above named enterprise is an important and leading representative of the facilities of Scranton for the production of Vehicles of all kinds, and in its products it represents the highest attainable degree of perfection in the art of carriage building. The facilities of the works embrace a commodious and well arranged factory, where all conveniences are at hand for the production of a superior class of Vehicles, employment being given to a force of skilled workmen, all of whose operations are personally supervised by the proprietor, in the interest of perfection of product. The products of the works consist of Carriages, Wagons and Sleighs, and a specialty is also made of Repair Work and Horse-shoeing, the latter department being in charge of skilled and experienced workmen. Only the best available materials are used in the manufacture of the vehicles and only skilled workmen are employed, and every job turned out from the works may be fully relied upon as being as perfect as human ingenuity can produce, and as such it is warranted. Those who want cheap machine-made carriages will not obtain them here, those who desire good, well-made, serviceable vehicles at a fair and reasonable price cannot do better than place their orders with this house.

### **JACOB DEATRICK,**

**Wholesale Manufacturer of Bed Springs, Woven Wire Mattresses, Cots, Etc., Cor. Sanderson Avenue and East Market Street.**

There are scarcely any other articles of household furniture in which greater advances have been made, both in the improvement of the product and the methods of manufacture, than in Bed Springs. The old stuffy feather beds of our ancestors are now almost wholly discarded from use, and are no longer essential to comfort, since a well made spring bed, properly constructed, is far superior and at the same time far more cleanly and convenient.

Scranton, happily, numbers among its industrial establishments, an important house devoted to the manufacture of this class of articles. It was founded in January, 1891, by Calkin & Deatruck, the present proprietor, Mr. Jacob Deatruck having succeeded to its sole control one year later. The manufactory is comprised in a commodious building, located as above indicated, and is equipped with all necessary tools and appliances for the production of first-class and improved bed springs, a force of skilled workmen being given employment. The products embrace a variety of styles in Spring Beds, Cots, Woven Wire Mattresses, etc., and repairing is also a specialty. The present capacity of the factory is about 3,500 bed springs of the various styles, which are sold to the trade throughout this and the adjoining counties chiefly, the proprietor making periodical trips throughout the circuit of his trade in person. Although so recently established, the house has already acquired a high reputation for its product, and the trade prefers the goods over those from more distant markets. Other advantages offered are prompt fulfillment of orders and quick shipment, and the trade in this vicinity can be supplied in small quantities and receive goods quickly after being ordered, a considerable stock being carried on hand from which orders are filled.

### RICE, LEVY & CO.,

Wholesale Grocers and Jobbers of Tobacco, 30 Lackawanna Avenue.

The extensive and leading wholesale grocery house of Rice, Levy & Co., was founded in 1860 by Mr. Simon Rice and Mr. Max Rice, the senior member of the present firm became connected with it in 1872, Mr. Joseph Levy having joined the firm in 1887. The firm occupy a three-story and basement building 25x120 ft. in dimensions, which is supplied with an elevator operated by an electric motor, and ten salesmen, clerks and assistants form an efficient force for the prompt fulfillment of orders. The firm carry a full stock of Staple and Fancy Groceries, including Teas, Coffees, Flour, etc., and make an important specialty of manufactured Tobacco and Cigars in which they are the heaviest dealers in this section. With long years of experience, ample resources and facilities, and procuring all supplies direct from first hands, it is not a matter of surprise that this firm has long borne the highest reputation for selling the best goods at the lowest prices. The members of the firm are well and widely known to the trade for their liberal and fair-dealing business policy, and they are looked upon as representatives of those sterling and thorough-going and progressive qualities for which Scranton merchants have long been noted. They are members of the Board of Trade and are deeply interested in the commercial and industrial advancement of the city. Promptitude and liberality characterize all their transactions and the success and prominence of their business are matters of the most favorable comment.

## THE ORCHARD FRUIT PRESERVE WORKS,

Albert C. Myers, Proprietor, 708 West Lackawanna Ave.

The Orchard Fruit Preserve Works was established in 1881 by A. L. Reber, the present proprietor, Mr. Albert C. Myers, having succeeded to the business early the present year. His experience, however, is not measured by this date, since he has been connected with the house for over four years and was in active charge of the manufacturing department. The works are embraced in two floors, the main floor being 40x200 feet in dimensions, and are fully equipped with all necessary appliances for the production of superior goods. The products comprise Fruit, Butter, Jams, Preserves, Jellies, etc., all of which are made from the choicest fruits and are of the highest order of purity, excellence and quality, and are guaranteed to be equal to any in the market. The goods are all put up in attractive and convenient packages for the trade—pails, jars and crocks—and wherever introduced prove to be the most saleable of any in the market. A specialty of this house is the packing of their goods in small earthenware crocks, which are procured by the car-load from the manufacturers and are most attractive packages. Another product is French Mustard in jars only. The trade of the house extends throughout Pennsylvania generally as well as largely in New York City, Brooklyn, Newark and Jersey City, and is annually increasing in volume. Mr. Myers is a progressive and enterprising business man and is in every way qualified to successfully conduct the enterprise. His aim is a lofty one—to produce only the best goods in the market—and his efforts in this direction have met with the hearty response of the trade and consumers.

## GREEN RIDGE MARBLE WORKS,

Fred Lehr, Proprietor, Cor. East Market Street and Sanderson Avenue.

The monumental industry is well represented in the northern section of the city by the Green Ridge Marble Works, of which Mr. Fred. Lehr is the proprietor. The facilities of the works embrace a shop and commodious yard where a number of skilled workmen are given employment. The products embrace all kinds of Cemetery and Monumental Work, and a large and varied stock of Finished Marble Monuments and Headstones of the most artistic character is carried on hand from which selections may be made. Marble Monuments are also designed and made to order and all contracts are invariably finished to the entire satisfaction and commendation of patrons. Mr. Lehr is a practical and experienced marble worker, having been engaged in the business for over forty-five years. With an experience covering so long a period, he has acquired a knowledge of the wants of patrons that enable him to meet the exactions of all desiring monuments in the most satisfactory manner. The cemeteries of this city and neighboring villages are graced by many beautiful specimens of the handiwork of Mr.

Lehr, and numerous references to former patrons will be furnished those contemplating the erection of anything in the way of cemetery work. All the productions of the Green Ridge Marble Works are distinguished for their good taste and artistic design and the superior quality of the marble employed, and thus a large and growing patronage has been acquired which extends throughout the city and vicinity. All orders are promptly executed and at prices that are regulated by fair dealing and liberal methods.

### **PROTHEROE & CO.,**

**Manufacturers of Furniture, Office and Salesrooms 132  
Washington Avenue, Wholesale Department 133  
Franklin Avenue, Factory 6 Lackawanna Avenue.**

One of the most important and best known houses engaged in the furniture trade in Scranton is that of Messrs. Protheroe & Co., of which Mr. William Protheroe is the sole proprietor. The retail salesrooms are embraced in two floors and are filled to repletion with a complete stock of furniture and carpets, suitable for the general trade, and in all the newest styles and patterns. It embraces Parlor and Chamber Furniture, Hall, Library and Dining-room Furniture, Chairs, Sofas, Rockers, etc., as well as Brussels, Tapestry, Ingrain and Moquette Carpetings, Rugs, Oil Cloths and Matting. Mr. Protheroe manufactures all his own upholstered furniture, and for this purpose maintains a factory at No. 6 Lackawanna avenue, where all facilities have been provided. A wholesale department is also one of the features of the business, which occupies four floors of the large building at 133 Franklin avenue, and the three premises combined form the largest establishment in the city devoted to the furniture trade. While all the goods handled are the best in the market of their kind, they are supplied at lowest possible prices, and as a result an extensive business has been built up that reaches throughout the surrounding country.

### **SCRANTON FILE CO.,**

**John Laybourn, Proprietor, Amelia Avenue.**

An important and leading representative of the industrial resources of Scranton, and the only one of its kind in the city, is the Scranton File Co., which was originally instituted in 1876 and has been conducted under the experienced and practical management of Mr. John Laybourn for the past six years. The manufacturing plant is embraced in a commodious brick building, erected for the purpose, and is fully equipped with all necessary improved machinery and tools, operated by a twenty-horse power steam engine, employment being given to a force of six skilled workmen. The products of the works embrace a general line of both hand-made and machine-made files and rasps, and while cheap goods in the sense of inferior products are never turned out, Mr. Laybourn does

claim to make the very best quality of files and rasps that can be made at reasonable prices. A specialty is also made in re-cutting files, which work is done in a manner that makes them equal to new, and as such they are warranted. The raw material used in the manufacture of the files is the best English and American steel and the tempering, which is a most important matter in the usefulness of a file, is done under the immediate superintendence of the proprietor, with the result that the goods produced here will withstand the most severe tests in use. The trade of the house is confined chiefly to this and adjoining counties, being largely with local manufacturers, though work is occasionally executed for customers at more distant points, and the products are sold to consumers exclusively, thus affording them the lowest possible prices.

## THE GREAT 4 CENT STORE,

John H. Ladwig, Proprietor, 310 Lackawanna Avenue.

That a "penny saved is a penny earned" is an old and trite saying, the logic of which is as true as it is famous, and an exemplification of its practical working is daily presented as an object-lesson in economy by the Great 4 Cent Store in this city. When it is appreciated that at this establishment an almost endless number of small and large articles of use, ornament and necessity in the household and may be purchased at a saving of from twenty-five to fifty per cent. over prices usually demanded for the same goods, by less liberal dealers, some idea may be obtained of the benefits this house is annually dispensing in this community. The Great 4 Cent Store was instituted here in 1888, and occupies a commodious store and basement, every inch of space being utilized to display the stock. The ground floor is devoted wholly to the display of articles, the price of each of which is 4 cents—no more, while the basement is stored with goods ranging in price from 4 cents upwards, chief among the latter being household goods. To merely enumerate the varied articles obtainable here for the nominal price of 4 cents, would require a volume of many pages, they cover nearly every line of goods manufactured which are in daily use by the masses, and 4 cents will purchase as much here as 10 cents will do in many other stores. This is made possible by confining the operations of the business to its special functions, and by the purchase of goods in large quantities direct from first hands, thereby avoiding the profits of middle men. Just how he does it is Mr. Ladwig's own secret; it is sufficient for patrons to realize the fact that he does do it, and that his efforts are appreciated is evidenced by the fact that no less than eighteen assistants are required to attend to the wants of patrons and that the store is always crowded with eager buyers. New goods and novelties are constantly being added to the stock and it is really the wonder of patrons what handsome and useful things may be obtained here for the trifling sum of 4 cents.



**EDLIS & CO.,**

**Manufacturers and Dealers in Barbers' Supplies, Furniture, Etc., 512 Spruce Street.**

In May, 1892, Messrs. Edlis & Co., whose headquarters and manufacturing department are located at Pittsburgh, Pa., established a branch of their enterprise in Scranton, where they carry a complete stock of fine razors of their own importation, each of which is thoroughly tested before being placed in stock and fully warranted, also Barbers' Chairs, Clippers, Hand-made Combs, Strops, Brushes, Glassware, Hair Brushes, Cosmetics, Perfumes, Powders, and in fact every article requisite in a first-class barber shop. Chief among the goods furnished are improved Barbers' Chairs, Furniture, Cases, Fixtures, etc., of superior design and of their own manufacture. The firm is provided with all facilities for promptly fitting up barber shops of any capacity, complete with everything necessary ready for business, and many of the most elegant and attractive tonsorial parlors in the country have been completely furnished from the headquarters of this firm. All the advantages accruing to the parent house at Pittsburgh are equally available to patrons of the branch in this city, the trade of which covers Northeastern Pennsylvania and also reaches into New York and New Jersey. The members of the firm are Messrs. A. Edlis, M. Weisberger and M. Schlanger, the latter gentleman managing the house in Scranton. As this firm are bona-fide manufacturers of Barbers' Furniture, Cosmetics, Perfumes and Pomades, and direct importers of many other supplies for the trade, they offer inducements in the way of large and varied stock at bottom prices, not easily attainable elsewhere. The business policy of the house has always been one of liberal and fair dealing, and those who once form relations with it are sure to always retain connection with this firm.

**JOSEPH ANSLEY & SON,**

**Lumber Dealers and Manufacturers of Builders' Trimmings, 801 Scranton Street.**

Though conducted under its present style only since Jan. 1, '90, the enterprise of this firm was originally founded in 1866, by Mr. Joseph Ansley, who admitted his son, Joseph Ansley, Jr., to the business under the present firm style. The office, mill, warehouse, storage sheds and yards of the firm occupy about two-thirds of an entire block, the mill being a large two-story structure, which is fully equipped with all necessary wood-working machinery, operated by a twenty-five horse power steam engine, employment being given to twenty-five workmen. The products of the mill embrace a general line of planing mill work, Flooring, Ceiling, Mouldings, and Interior Finish for buildings, and includes, also, Turning, Scroll Sawing, etc., and the facilities are such that prompt delivery, good work and reasonable prices prevail to a marked degree. Great care is exercised that all wood used in the products shall be thor-

oughly seasoned, and for this reason a very extensive stock of lumber is carried so as to be maturing, as well as to supply the trade. All lumber is procured direct from the manufacturers and in large quantities, and by means of tracks entering the yards cars are unloaded at the piling ground without re-handling. Besides dealing in all kinds of rough and dressed lumber, the firm handles Doors, Sash and Blinds, which being procured from manufacturers located in the lumber regions, they are enabled to furnish in all regular sizes at prices less than would be possible, if manufactured in the city, and special sizes are promptly furnished to order. The trade of the house is chiefly with local contractors and builders and consumers and is annually increasing in volume.

### LACKAWANNA STEAM BAKERY,

M. J. Kelly, Proprietor, 1030 and 1032 Capouse Avenue.

The wholesale manufacture of Crackers, Fancy Biscuits, Confectionery and Ice Cream has so revolutionized the former methods for the supply of these articles, that many bakeries and confectionery establishments now-a-days are simply such in name, being daily supplied with all their goods by the large wholesale manufacturers, and of a quality superior and at less cost than would be possible for them to make the goods themselves. The chief enterprise of this character in Scranton is the Lackawanna Steam Bakery Company, of which Mr. M. J. Kelly is the proprietor and founder. It was instituted in July, 1888, though this date does not limit the experience of Mr. Kelly in the business, since he had previously been engaged in the same business in this city as a member of a firm since dissolved. The manufacturing plant is a two-story and basement building, which was erected for the purpose. It is equipped with a twenty-five horse power steam engine, and modern reel oven and all the latest improved machinery for the economical manufacture of the products, employment being given to thirty-two assistants in the several departments of the business. All the products are made upon scientific principles, with chemical uniformity and care, of the best and purest materials and with absolute cleanliness, and are supplied to the trade at prices which result in a large and growing demand by consumers throughout this and adjoining counties. The products of the house embrace a general line of Crackers, Cakes and Fancy Biscuits, Stick Candies and Confectionery and Ice Cream, and the house also deals in Confectionery and Cigars of other manufacturers, which are procured direct from first hands and are furnished the trade at lowest possible prices. All their own goods are neatly and attractively put up in convenient packages, and are widely commended for their saleable attributes. The facilities of the house are such that all orders are promptly filled, one traveling salesman being employed and two confectionery teams and two delivery wagons being utilized in distributing the product. Mr. Kelly is a progressive manufacturer and a public spirited citizen actively identified with the growth of Scranton's industrial supremacy.

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**J. L. HULL,**

**Wholesale Dealer in Roofing Slate, 25 Lackawanna Ave.**

The quarrying of slate is one of the important resources of Pennsylvania, and Lehigh and Northampton counties are the chief centers from which the United States are supplied with roofing slate. Mr. J. L. Hull, of this city, is prominently identified with this industry, and for many years has represented many of the most important quarries, supplying the products at wholesale only to the trade throughout the Middle and Western States. He commenced operations in 1874, and has since developed a capacity for the business that has resulted in making his enterprise one of the leading sources of supply for this widely used roofing material. The facilities of the house are such that all orders are promptly filled, and at manufacturers' lowest prices, and all kinds of roofing slate are supplied, Red, Green and Black, and in all regular sizes and shapes. The quality of the slate produced in the localities named is unsurpassed and the colors are unfading, and no other material ever discovered has so many and diverse advantages for roofing purposes. Mr. Hull also handles the finer qualities of slate for school and blackboard purposes as well as slate for all purposes to which the deposit has been found advantageous in the mechanical arts. Mr. Hull is an enterprising and progressive business man and is closely identified with the commercial advance of Scranton, which his own enterprise has done much to foster.

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**L. B. POWELL & CO.,**

**Pianos, Organs, Music and Musical Merchandise, 226, 228  
and 230 Wyoming Avenue.**

The trade in music and musical merchandise in Scranton and vicinity has steadily grown in importance, and few cities in the country are supplied with greater facilities for procuring everything in these lines. One of the oldest and most extensive houses engaged in the trade is that of Messrs. L. B. Powell & Co., whose endeavors to furnish the people with the best instruments and the most advanced facilities for procuring all kinds of musical goods, have done much toward the cultivation of the art of music in this section of the State. This house was founded in 1860, by Mr. L. B. Powell, the present firm having been formed in 1882. The headquarters of the business are embraced in a large and sightly building, erected for the purpose, having three floors and basement, each 48x90 feet in dimensions. The salesrooms and showrooms are handsomely appointed and are the largest in the city used for the purpose, and they contain a magnificent and complete stock of Pianos, Organs, Violins, Guitars, Mandolins and Musical Instruments of all kinds for private families, bands, teachers and pupils, as well as all descriptions of the most popular American and Foreign Sheet Music and Music Books and musical merchandise generally.

The firm are agents for the world-famous Chickering and Ives & Pond Pianos and the Mason & Hamlin Organs, and a large variety of these instruments is to be found at their warerooms as well as pianos of other celebrated makes. The firm offer their instruments upon the most liberal terms, by means of which those in moderate circumstances are enabled to enjoy the advantages of the best musical instruments, payments being made periodically in small sums. The extensive business of the firm covers eight neighboring counties and five traveling salesmen are employed in this territory. While music is not a gift bestowed on all alike, those who are fortunate enough to possess the talent may congratulate themselves upon the advantages and facilities in this regard furnished by Messrs. L. B. Powell & Co.

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### CASEY BROS.,

Wholesalers and Importers of Wines and Liquors, 216  
Lackawanna Avenue.

The wholesale wine and liquor house of Messrs. Casey Bros., is the headquarters in this city for a constantly growing trade, and the demand for fine and reliable goods is supplied by this firm in a manner that has met with the highest commendation from the trade. The house was founded in 1872, and from its inception it has been the policy of its management to handle only the best goods in the market, and, in fact, there are no choicer wines and liquors to be obtained anywhere than those carried in stock here. In domestic goods the stock embraces fine Pennsylvania and Kentucky Whiskies, including Green Valley, Monogram, Black Thorn, Gibson, Sam Clay, Old Hickory, Old Quaker, Hermitage, Frontier and Guickenheimer Rye, and other well-known brands of Bourbon and wheat whiskies, as well as New York, Ohio and California Wines and Brandies. The stock of foreign goods of direct importation embraces G. H. Mumm & Co.'s and Heidsick Champagnes, and Brandies, Ports, Clarets and Sweet and Dry Wines from the vintages of France, Germany, Spain, Italy, Hungaria and Holland, together with Irish and Scotch Whiskies, Bass' and Alsopp's Ale, Guinness' Stout, etc., all of which are offered to the trade in original packages or in quantities to suit. Domestic and foreign goods are also sold in bond or free as may be desired, the firm having large stocks in the bonded warehouses at the original sources of supply and at the ports of entry. An important feature of their business is their trade in Ale and Lager Beer. They are agents in this city for Berger & Engel's Philadelphia Tanhauser Beer, Schlitz's Milwaukee Lager and Strohl's Detroit Bohemian Beer, and are promoters and officers of the new Casey & Kelly Ale Brewery of this city. The trade of this house extends throughout Northeastern Pennsylvania, and two traveling salesmen represent it on the road.

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**ECONOMY FURNITURE CO.,**

**Furniture, Carpets and Draperies, 225 and 227 Wyoming Avenue.**

One of the most striking and stately commercial buildings of Scranton is that occupied by the Economy Furniture Co., whose handsomely decorated show windows attract the attention of all who pass along the avenue. This company's establishment, founded in 1890, is one of the largest and most attractive Furniture, Carpet and Drapery warehouses in Northeastern Pennsylvania, and as regards beauty and high character of its stock, ranks on a par with any in the country. The magnificent stock, embraces Parlor and Chamber Furniture, Hall, Library and Dining-room Furniture, Cabinets, Sideboards, Chiffoniers, Chairs and Rockers in all the latest styles and in a great variety of decoration, together with foreign and domestic carpets in rare and beautiful designs and all the newest shades and colorings; Moquettes, Brussels, Axminsters and Tapestries, Rugs, Mats, Oil Cloths, etc., and a special department is devoted to Draperies, Lace Curtains, Window Shades, etc., and whether it be the most costly mansion or the humble cottage that may require furnishing every desired article may be procured here at lowest prices. The firm manufacture all their own upholstered furniture, thus securing the best results, and enabling them to fully guarantee all goods exactly as represented, and from the inception of the enterprise the company has been recognized as true to its name, as being the cheapest place in this section at which to procure Furniture, Carpets and Draperies. The members of the firm are Messrs. L. & S. Oettinger, both well and widely known to the public as progressive merchants and fair dealing business men, and the high reputation of the house may be regarded as a guarantee that all its endeavors will be in the continued interest of its very large number of patrons.

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**N. B. LEVY & BRO.,**

**Importers and Jobbers of Diamonds, Watches, Jewelry, Etc.,  
26 and 27 Coal Exchange, Wyoming Avenue.**

No more important evidence of the rapid progress of Scranton's commercial prominence may be found than in the rise of great jobbing houses devoted to lines of trade designed to satisfy the requirements of refined and luxurious tastes. Such an enterprise is that of Messrs. N. B. Levy & Bro., which was established in 1884, and has since come to be the recognized source of supply for a large and annually increasing list of customers throughout this and the adjoining states. The firm are direct importers and jobbers of Diamonds, Watches, Clocks, Jewelry, Silverware, Precious Stones, mounted and unmounted, and Jewelers' and Watchmakers' tools and supplies. They carry a large, complete and valuable stock at all times, and are prepared to furnish jewelers and watchmakers with everything required by the market in this territory. They make an important specialty of fine watches both of Ameri-

can and European manufacture, and as all their supplies are procured direct from first-hands, and in large quantities, they are enabled to offer the trade inducements and advantages equal at least to those obtainable anywhere, while at the same time by frequently covering the ground in person, they are better informed as to the requirements of this market than is possible with more distant competitors. The individual members of the firm are Messrs. N. B. and K. Levy, both gentlemen of large and varied experience in the trade and enjoying the esteem and consideration of this community and their patrons. With ample resources, a thorough knowledge of the business and a business policy animated by energy, enterprise and progressive methods, this house has met with its due reward of success and is the leading concern of the kind in Northeastern Pennsylvania.

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### ALFRED HARVEY,

Silk Throwster, 812 to 820 South Washington Avenue.

A most important feature of the industrial resources of Scranton is the Silk Throwing Mill of Mr. Alfred Harvey who is the pioneer of the silk industry in this valley, having established the first silk mill in Scranton over twenty years ago. This mill was known as the Scranton Silk Company and it was later merged into the enterprise of the Sauquoit Silk Company. In 1880 Mr. Harvey established his present business, which was originally located in Hyde Park and was removed to its present location in 1882. The mill is a three-story building 40x140 feet in dimensions, and is fully equipped with all the latest improved machinery and appliances known to the trade, including twiststers, reeling and winding machines, an engine of seventy-five horse power furnishing the motive force, and employment being given to nearly 300 operatives. Throwing silk is the operation of twisting, doubling and winding the silk fibre into threads of various sizes ready for the use of the receiver and is similar to the spinning of flax or wool. It is probably the most important process connected with the silk manufacture, as upon the skillfulness and fair fiction with which it is accomplished depends the character of the finished fabric. The operatives in throwing silk become very expert, in knotting the fibre where it is broken, and discover the delicate ends among the thousands of threads, while the machinery is in rapid motion, solely by the sense of touch, an apparent impossibility to the casual observer, which is, however quickly dissipated by the dexterity of the operator. Mr. Harvey throws silk for manufacturers, chiefly in New York, and his services are in great demand on account of the high reputation his work bears in the trade. His products are known to the trade as Tram and Organzine and correspond to warp and filling. This enterprise has done its full share toward the industrial advancement of Scranton.

**GOLDSMITH BROS.,**

**Jobbers in Boots, Shoes and Rubbers, 304 Lackawanna Avenue.**

There is always special interest attaching to old established institutions, whether they be of national, municipal or mercantile character, and the oldest and most prominent boot and shoe house in Scranton, having a continuous existence under one and the same management is that of Messrs. Goldsmith Bros., which they founded in 1864, and have since successfully conducted for over a quarter of a century. The firm are also the largest jobbers of Boots, Shoes and Rubbers in Northeastern Pennsylvania, having two traveling salesmen continuously on the road, and their retail trade is an important feature of the trade accommodations of Scranton. The premises occupied for the business are embraced in five floors, each 25x100 feet in dimensions, where they carry a full and complete line of fine and medium grades of Boots, Shoes and Rubbers for men, women and children, suitable for the general trade in this section, and which are supplied to dealers in quantities to suit. The firm offer the trade throughout this territory the advantages of a large assortment of staple goods, prompt shipment and opportunities to sort up sizes and obtain them quickly—impossible to do when orders are placed at more distant points—and the ample resources of the firm insure the lowest possible prices. That these facts have been duly appreciated is evidenced by the success of the enterprise, in spite of the keenest competition from metropolitan cities. The Members of the firm are Messrs. Morris and R. M. Goldsmith. Their success is widely recognized as the outcome of the most upright business methods and fair dealing, and no house in the city has more worthily merited its prominence.

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**M. R. WALTER,**

**Printer and Publisher, 516 Spruce Street.**

In this day and age of universal printing and constant tendency of the public to demand cheap prices at the expense of quality of product, it is a relief to be able to note an establishment whose aim throughout its existence has been continually directed in an opposite course from that above mentioned. Such an one is the Printing and Publishing House of Mr. M. R. Walter, which was founded in 1882, and has since developed a trade that extends generally throughout the Middle and New England States, and is annually increasing in volume. An important specialty of this house is printing what are termed Business Primers. Shrewd and observing business men have discovered that circulars cheap in price, material, design and execution are the most costly in the end, since they command no attention whatever, while handsomely printed ones, be they ever so plain, are eagerly read by the public and those interested

with the result that the object of the sender is attained. The little Business Primers printed by Mr. Walter appeal directly to the admiration for the artistic that is inherent in all men and women, and the experience of all business men who have employed them has demonstrated that though the first cost is necessarily greater, the profits secured in the end are one hundred fold greater than by the use of inferior printing. Mr. Walter publishes the Middle States Railway Guide, and does a general job printing business and deals in fine Stationary, Law Blanks, etc. His facilities are such that all work is promptly executed, and with a neatness and good taste not easily obtainable elsewhere. While the work executed is artistic and unexcelled, the prices are by no means unreasonable, and in every case are as low as is consistent with quality. The enterprise is unique in its way and its success is as creditable to itself as its products are satisfactory to its patrons.

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### DAVIDOW BROS.,

Dealers in Fine Jewelry, Watches, Diamonds, Etc., 217  
Lackawanna Avenue.

A recent and important accession to the retail accommodations of Scranton is the enterprising jewelry establishment of Messrs. Davidow Bros., which was opened in this city in April, 1892. Their salesrooms are centrally located, commodious and handsomely appointed, and here may be inspected a magnificent display of beautiful and artistic goods such as is rarely to be found outside of the larger jewelry stores in metropolitan centers. It comprises Diamonds and Precious Stones in complete Variety and of the choicest selections, Watches, Silver and Plated-Ware, Gold and Plated Jewelry of the most beautiful conception and artistic excellence, as well as Musical Instruments, Fire Arms, etc. The firm also conduct a similar establishment at Wilkes-Barre, which is the leading house of the kind in that city, and purchasing as they do, in large quantities and direct from the original sources of supply, for two stores, they are in a position to offer special inducements in the way of the finest goods and attractive values. Every facility is here at hand to enable patrons to make suitable selections, and the prices will be found dictated by an honorable appreciation of what is just and reasonable. All representations made by the firm may be implicitly relied on, and as such are guaranteed. The firm are also licensed pawnbrokers and this fact gives them opportunities for conferring advantages upon patrons not possible to be obtained elsewhere. The individual members of the firm are Messrs. E. B. and M. J. Davidow, both enterprising and progressive business men, and thoroughly alive to the requirements of the trade in this market. They are making special endeavors for the holiday trade of the ensuing season, and nowhere else in this section are such positive bargains shown as at their counters.



**DANIEL ELSINGER,**

**Wood and Iron Working Machinery, Tools and Supplies,  
317 1-2 Center Street.**

A leading and well-known concern, devoted to the supply of all kinds of wood and iron working machinery, is that of Mr. Daniel Elsinger, which was established in 1886, and has since acquired a trade that extends generally throughout Northeastern Pennsylvania, and to some extent all over the country. For the purposes of the business two floors are occupied where a general line of improved tools and mill and machinists' supplies is carried in stock, from which orders are promptly filled. It embraces, Scroll, Band and Circular Saws, Moulding and Planing Knives, Laces, Leather and Belting, Babbit Metal, Emery Wheels, Files, and Railroad, Mine and Mill Supplies generally. Other specialties handled are Wood-Split Pulleys, Engines, Boilers, Pumps, Shafting, Hangers and Machinery of all kinds, and the facilities of the house are such that anything in the way of wood and iron working machinery and machine tools is promptly supplied, of the most improved and reliable character and at lowest manufacturers' prices. The complete fitting up of planing mills, saw mills and machine shops, including power, steam plant and machinery is among the advantages of this house, and estimates for the same will be furnished upon application. Mr. Elsinger is an expert mechanic and supervises all the details of his business with a practical eye, and the trade may rely on the perfection of all machinery and supplies obtained from his house.

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**THE CASEY & KELLY BREWING CO.,**

**Ale and Porter Brewers.**

The most recent addition to the industrial resources of Scranton is the Casey & Kelly Brewing Co., which was incorporated November 10, 1892, and having purchased the plant formerly occupied by the Meadow Brook Ale Brewery, at once placed the establishment on a modern footing by the addition of all the latest improved machinery and appliances necessary for the production of superior and high grade Ales and Porter. The brewery is a four-story brick building 50x150 feet in dimensions and has an annual capacity of 24,000 barrels of malt liquors. This capacity, however, it is contemplated to increase as the exigencies of the trade demands. The officers of the company are Messrs. William Kelly, president; P. J. Casey, secretary, and A. J. Casey, treasurer, all well-known and prominent wholesale merchants of Scranton, whose connection with any enterprise is assurance of its success and progressive management. The prospects of this company are very bright and favorable, and the influence of its management in the trade throughout this section is such that a large and growing demand for its products is assured from its inception, while the high quality of the product, brewed under the supervision of an experienced and skillful superintendent will insure a permanency of demand when once introduced. A hearty welcome is extended to this new accession to the productive resources of this progressive city.

## LACKAWANNA PAINT & COLOR WORKS, Works, 1038 Capouse Avenue; Office, 424 Spruce Street.

Progress is the watchword of the times, and few concerns have done more to realize it, in its relations to the manufacture of superior paints and colors than has the Lackawanna Paint & Color Works of this city, whose proprietors are Messrs. Jiencke & McKee. This firm was organized in 1888, and their superb products have since come to be widely used by leading painters and manufacturers on the most costly private residences and in the production of the highest classes of manufactured goods. The facilities of the firm embrace commodious works on Capouse avenue, which are completely equipped with all necessary appliances for the work in hand. A distributing warehouse is also maintained, where a full line of Paints, Oils, Varnishes, Japans, Brushes, Artists' Materials and Painters' Supplies generally is carried in stock and is supplied to the trade and customers in quantities to suit. All goods not of their own production are procured direct from the most celebrated manufacturers of the country, and are offered at the lowest possible prices. All the paints and colors procured from this firm may be implicitly relied upon as being the best in the market, and their prepared paints are warranted to wear better, look better, cover more surface and prove more economical than any other similar goods made. The trade of the house extends throughout Northeastern Pennsylvania and is annually increasing. With every facility for supplying the trade, and a past record for a fair and honorable business policy the Lackawanna Paint & Color Works is fully entitled to the marked success it has achieved.

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## SHORT & FLYNN,

Cigar Manufacturers, 207 Lackawanna Avenue.

The important cigar manufactory of Messrs. Short & Flynn was instituted in 1883, and has ever since continued to expand its influence and extend its operations until at present it controls a large and annually increasing trade that reaches throughout a trade radius of one hundred miles of this city. The firm's headquarters are comprised in a store and basement, 14x60 feet in dimensions, with factory in the rear 30x90 feet, where forty skilled workmen are employed making exclusively fine hand-made cigars, all their operations being carefully scrutinized by the proprietors in person, in the interest of perfection of product. A considerable number of brands are made and the greatest care is taken to preserve uniformity in them all. Among them the "Bouquet" is probably one of the most popular ten cent cigars sold in this market. It is made from the very finest Havana tobacco and is warranted to be exactly as represented. Other popular brands in five cent cigars are "J. S. S." and "Harry F.," each of which have a wide consumption. The individual members of the firm, Messrs. J. S. Short and M. P. Flynn, are both expert judges of tobacco and

familiar with all the processes necessary for its manufacture into cigars, and their experience and knowledge of the business have resulted in the production of cigars of real merit, and they are so recognized by the trade and consumers. The firm employ two traveling salesmen, and they also carry a complete line of manufactured tobacco and smokers' articles for the retail trade.

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## WOOD'S BUSINESS COLLEGE, Corner Lackawanna and Penn Avenues.

Wood's Business College is one of the best known and most celebrated educational institutions in Pennsylvania. It has been conducted under the direction of Prof. F. E. Wood, President, since 1886, and has since acquired a reputation for complete and systematic methods of instruction second to that of no other similar institution in the country. The College is pleasantly located in the attractive Sampter Block, in the heart of the city, and is readily reached by all the principal street car lines of the city, which pass the door. The College is perfectly appointed, its many windows afford an excellent light, and in every respect it is a very pleasant and agreeable place in which studies may be pursued under the most favorable conditions. Prof. Wood is assisted in his work by an efficient and experienced corps of assistant teachers, each an expert in his specialty, and the course of instruction includes both theoretical and practical business training in all its branches, embracing Book-keeping, Commercial Correspondence, Business Forms, Commercial Law, Banking and Exchange, Penmanship, Accounting, etc., which are taught by a system that achieves the best results in the shortest time. Special instruction is also given in Shorthand and Type-writing, which may be pursued separately or in connection with the business course. Besides the regular business course, general instruction in all the English branches is given, so that the student is acquiring the rudiments of a liberal education at the same time that he is obtaining the practical benefits of actual business experience. Prof. Wood is a gentleman of large and varied experience as an instructor of youth, he was early in life a principal of public schools in New York and later became principal of the Liberty State Normal School. Before coming to this city he was the proprietor of a similar College at Williamsport, Pa., which had an annual attendance of six hundred students. His scholarly abilities have gained for him a high reputation as one of the most successful teachers in this state, and since he has had control of the College in this city he has turned out more proficient of both sexes than has any similar institution in this section during the same time. An average of 1,000 students annually attend the sessions of the College, and both sexes are provided for, evening classes being also held for the benefit of those unable to attend in the day, and these sessions are also open to all students, a feature which has been greatly appreciated by students from a distance, thus resulting in a great saving of time. Many of the

successful men and women in all parts of the Union owe no small measure of their prosperity to the accomplishments and culture they have acquired under the tuition of Prof. Wood, and his College gives every evidence of a continuance of the good work of the past in the future, thus further adding lustre to the reputation of its president and fame to this city as a seat of learning.

### CLELAND, SIMPSON & TAYLOR,

Importers and Jobbers of Dry Goods and Notions, 123,  
125 and 127 Wyoming Avenue.

There are no commercial enterprises that add so greatly to the importance of a city or to its metropolitan character as do the modern dry goods warehouses of the present day. Scranton is not behind her sister cities in the possession of such enterprises, as may be easily discovered by a visit to the Globe Warehouse, as it is popularly known, of Messrs. Cleland, Simpson & Taylor. This important feature of the city's commerce was founded in this city in 1879, though the firm originally commenced business at Danville, Pa., and branch stores have also been established at various times in other localities in the state. The headquarters of the firm are embraced in a store 75x167 feet in dimensions, and three floors each 50x100 feet, which together form the most extensive establishment of the kind in this section. The warehouse is sub-divided into numerous departments for the orderly and systematic classification of the various kinds of goods handled, and about 125 employes find constant occupation here under the active supervision of experienced and competent heads, each of whom is in turn responsible to the members of the firm who direct all the details of this mammoth dry goods palace. With reference to the manner in which every detail is attended to, visitors will find the Globe Warehouse not only elegantly appointed and stocked with every novelty of the season, but provided with every modern convenience that would facilitate the prompt transaction of business or tend to assist in making satisfactory selections, including cash railways. In all the retail transactions of the house the cash plan is adhered to, with advantage to every individual buyer, who, through this policy, evades a taxation to make losses good, which under the credit system, could not be avoided. All goods being marked at the lowest possible prices and there being one price for all customers, the greatest satisfaction is secured to all patrons. As for the character of the stock it may be said that it has no parallel in North-eastern Pennsylvania. It embraces everything in the way of Staple and Fancy Dry Goods, Ladies' and Gentlemen's Furnishing Goods, Hosiery, Gloves, Suits and Cloaks, Upholstery Goods and and Draperies, Fancy Goods and Notions, and in short, every conceivable article that would properly come under these general headings. All goods are purchased direct from first hands both in this country and in Europe, and the principles upon which the enterprise is conducted is that of fair deal-

ing, giving full value for money and finding emolument in increased volume of business rather than in large profits. The wholesale transactions of the firm form a very important feature of the business, three traveling salesmen being constantly employed and the trade of the house in this way extends throughout Northeastern Pennsylvania and Southern New York. The business of the house in both departments is annually growing, and the splendid success that has already resulted from the experienced and energetic efforts of the firm may be attributed in no small degree to their honest system of advertising and their strict adherence to every representation made.

## THOMPSON & PRATT,

Wholesale and Retail Dealers in Paper Hangings, School Books, Etc., 312 Lackawanna Avenue.

The decoration of interiors has of late years received a wonderful impetus in this country, probably from no less wonderful growth of wealth and love of luxury, as well as from the love of beautiful and artistic things for their own sake. Especially is this true of moral decorations, and in this direction the house of Messrs. Thompson & Pratt occupies a commanding position in this section of Pennsylvania. This house was founded in 1877 by Hall & Pratt, the present firm having succeeded to the business in 1882, since which time it has developed a large wholesale and retail trade in Paper Hangings, Window Shades, Stationery, School Books, Blank Books, Artists' Materials and Picture Frames and Mouldings that extends throughout Northeastern Pennsylvania, as well as has accomplished a vast amount of work in its special line of interior decorating in this vicinity. The facilities of the house in all its departments are unsurpassed, and embrace a building having four floors, each 25x100 feet in dimensions, where an immense stock of goods is carried, including never less than 100,000 rolls of wall paper. The firm do every description of interior decorative work and make a specialty of the embellishment of private Residences, Public Buildings, Cafes, Clubs, etc. Most of the designs worked out by the firm are original with themselves, or adapted from the suggestions of architects or patrons, whereby uniformity is avoided and novelty and beauty of effect is cultivated, and much of the work is mural and ceiling decoration in the elegant and costly private residences of the city and vicinity has been accomplished by them. Skilled artists and workmen are employed by the firm and all contracts are executed in the most artistic manner. The members of the firm are Messrs. George B. Thompson and Claude B. Pratt, and both are closely identified with the commercial advancement of the city. The house will be found enterprising and progressive, reliable and fair dealing, and it has long been recognized as having fully merited the prominence it has attained.

**HULL & CO.,****Furniture, Upholstering, 205 and 207 Wyoming Avenue.**

Probably the most extensive dealers in the above lines of goods in Northeastern Pennsylvania are Messrs. Hull & Co., whose commodious and elegantly appointed warehouse is an ornament to the street upon which it is located, and contains one of the largest and most complete stocks of furniture and upholsterings to be found in Scranton. The premises occupied embrace five floors, fronting on Wyoming avenue and three floors in the rear, the whole having a flooring area of no less than 24,000 square feet, thus forming by far the largest establishment in the city devoted to this branch of trade. The stock carried covers full and complete lines of furniture from the costliest grades to the cheapest, nothing, however, being handled that may be called cheap in the sense of inferiority. It embraces Parlor and Chamber Suits, Library and Hall Furniture, Dining-room and Kitchen Furniture, Chairs, Rockers, Cabinets, Cheffoniers, etc., and a manufacturing department is maintained where all the upholstered furniture handled is manufactured. Though fine furniture is the specialty of the house, the prices are very reasonable and no higher than inferior goods are in many instances sold for elsewhere. The upholstery department embraces everything in the way of fine Fabrics for Chairs, Sofas and interior decorations generally. This house has an old and intimate connection with the commercial facilities of the city. It was originally founded in 1857 by Joseph Gunster, the present firm, of which Mr. S. P. Hull is the sole proprietor, having succeeded to the business in 1870. No other concern in the city has done so much toward supplying unusual facilities for procuring furniture as has this one, and its high reputation and standing may be regarded as guarantees that in the future its endeavors will be continued in the interests of its constantly growing list of patrons.

**STELLE & SEELEY,****Pianos and Organs, 134 Wyoming Avenue.**

The magnificent Piano and Organ warerooms of Messrs. Stelle & Seeley form one of the most attractive features of the trade accommodations of Scranton, and are the Mecca to which all lovers of musical instruments and their sweet sounds in this city and vicinity wend their way. This firm commenced operations here in 1889, and have within three years developed a trade, extending throughout this and the adjoining counties that has few equals in volume of business outside of metropolitan centers. The warerooms of the firm comprise the ground floor and basement of the building located as above indicated, each 32x98 feet in dimensions. They are handsomely appointed and conveniently arranged and form the headquarters for a large and complete stock of Pianos and Organs, Musical Instruments, Sheet Music, Music Books and Musical Merchandise. The firm are agents in this market for the

celebrated Weber, Shaw, Emerson, Hallett & Davis, New England, Lester and other Pianos, and the Clough & Warren, Carpenter and Bridgeport Organs, than which there are no more desirable musical instruments manufactured. These pianos and organs embody in their construction all the latest improvements of value, and they are offered to the public upon terms of payment that need debar none from the possession of a musical instrument which will prove a never failing source of pleasure and happiness. The individual members of the firm are Messrs. J. L. Stelle and L. I. Seeley, both recognized in this community as progressive and enterprising citizens and business men. Mr. Seeley has enjoyed a long and intimate connection with the music trade and is an expert in all matters pertaining to musical instruments and musical merchandise, in whose judgment the greatest reliance may be placed. The enterprise is an important accession to the resources of Scranton, and its success is as prominent as it is well merited.

### DALE & CO.,

Dealers in Armour's Western Dressed Beef, Etc., 415  
Eighth Street.

A notable feature of the trade accommodations of this city is the prominent commission house, established in 1869, of Messrs. M. H. and T. H. Dale, who are extensive handlers of the products of the world-renowned packing house of Armour & Co., of Chicago. This great firm slaughter immense quantities of cattle and other food animals daily, and ship the Dressed Beef, Sheep and Lambs in refrigerator cars to all points in the East where the meat arrives fresh and sweet as the day it was killed, with no perceptible loss in weight, and it can therefore be sold to the consumers at a less price than is possible under the old-fashioned system of transporting live cattle long distances and slaughtering them while in a feverish and exhausted condition from the effects of the long journey. Messrs. Dale & Co.'s facilities embrace a two-story refrigerator and warehouse which adjoins the railroad system of the city and admits of the unloading of the cars direct into the cold storage department. The capacity of the refrigerator is about 100 beef carcasses, and accommodation is also afforded for other products, which embrace Dressed Mutton and Lambs, Pork, Sausage, Hams, Lard, Butter, Cheese, Eggs, etc. The firm handles about three car loads of dressed beef per week and supply a trade that extends throughout a large section of Northeastern Pennsylvania and into Southern New York. The firm also deal in Butter, Cheese and Eggs and Country produce and enjoy equal facilities for supplying the trade in these staples. The members of the firm are among the substantial business men of the city and are closely allied with its development and progress, and both have found time to devote to the service of the community by filling public offices with credit to themselves and satisfaction to their constituents.

**M. T. KELLER,****Carriage Manufacturer, 315 Adams Avenue.**

For over sixteen years the enterprise of Mr. M. T. Keller has occupied a leading position in the carriage building industry of Scranton, and though the trade of the house is largely confined to this city and vicinity, still, without any special effort on the part of the proprietor, his carriages are in demand in many distant sections of the country, and have been shipped in considerable numbers to points throughout Pennsylvania, New York and New England generally. The facilities of the house embrace a commodious factory, 70x225 feet in dimensions, which is fully equipped with all necessary tools and appliances, operated by a twenty-horse power steam engine and furnishes employment to fifty skilled workmen. The products of the house embrace a general line of fine family and road Carriages and Buggies, which are largely made to order and are constructed of the very best available materials. Business Wagons of all kinds are also manufactured, and repairing vehicles and horse shoeing form features of the enterprise. In the repository on the first floor of the factory, Mr. Keller carries in stock a line of his family Carriages and Road Wagons, from which selections may be made, with full confidence that the vehicles are equal in every respect to those made to order, and fully up to the high standard which has always characterized the productions of this factory. In fact no inferior Carriages are ever made, and while the prices named are not at all extravagant, and on the contrary are as low as is compatible with good quality, no attempt is made to compete with cheap, inferior machine-made carriages. This house annually turns out about three hundred different vehicles, and the high esteem in which its founder and proprietor is held for fair and liberal dealing adds no little to the credit of Scranton.

**JONES & SPRUKS,****Produce Commission Merchants, 23 Lackawanna Avenue.**

The produce commission trade is confessedly one of the great factors in the astonishing development of this country, and prominently identified with it in Scranton is the house of Messrs. Jones & Spruks, which was instituted in 1886, and has since acquired a clientage of customers that extends throughout Northeastern Pennsylvania, and is annually increasing in volume. The premises occupied by the firm are embraced in a commodious building having five floors, which are connected by an elevator operated by an electric motor. The specialties of the house are Butter, Cheese and Eggs, of which the firm are among the largest receivers in this market, and they transact an important business in these staples. They also handle Bailed Hay and other country produce, both on consignment and by purchase. They have a large and influential connection with shippers in the best producing sections of the country, and their facilities are such that in all cases quick sales



and prompt returns are secured, and the trade is benefitted by having large and choice stocks from which to make selections at current market rates. Liberal advances are made upon all saleable goods, and in all matters relating to the business, the house is in a position to effect and carry out its details after the most approved modern methods. Two traveling salesmen are employed, and six assistants in the store insure prompt dispatch of orders. In connection with the produce department of the business, the firm carries a select line of Groceries and Grocers' sundries for the trade, which while not covering the entire range of products handled by the grocery trade, will be found unusually choice and at prices that command attention. The members of the firm are Messrs. Oswald Jones and David Spruks, who are well and widely known to the trade as energetic and enterprising merchants. Their business is conducted upon a well-recognized policy of liberal and fair dealing, and the high reputation it has achieved in the commerce of Scranton is as prominent as it is well merited.

### **JOHN BENOIRE & SON,**

**Contractors and Builders and Manufacturers of Interior  
Woodwork, Etc., Factory and Mill, 706 to 714  
Scranton Street.**

The enterprise of Messrs. John Benoire & Son stands in the front rank of the building trade of Scranton, and the magnitude of its operations is exceeded by none other. It was originally founded in 1867 by Mr. John Benoire, who may be said to be one of the pioneers of the present greatness of the city in an architectural way, and the present firm was organized in 1885, by the admission of his son Mr. George Benoire to and interest in the business. From a small beginning the operations of the business have expanded to their present importance, and employment is now given in the several departments of the business to about 150 workmen. The firm's plant embraces a two-story mill, a three-story warehouse and shop, and numerous minor structures, which together with large yards for storing lumber, cover upwards of two acres. The plant is equipped with a full compliment of improved woodworking machinery, operated by a sixty-five horse power steam engine, and every facility is at hand for the manufacture of all kinds of Dressed Lumber, Interior Wood Finish for buildings, Sash, Doors and Blinds, Hard Wood Finish, etc. All the interior and hard wood finish used by the firm in their numerous and important building contracts is manufactured on their own premises, which fact gives them important advantages in the trade, and their facilities are such that they execute all kinds of planing mill work, Sawing, Turning and Carving for the trade generally. They erected all the wood-work in the Sauquoit Silk Works, the Municipal Building, the Albright Memorial Building, and both the Passenger and Freight Stations of the Central Railroad of New Jersey in this city, and their work in all cases reflects credit on themselves and the community. The members of the firm are both experienced and practical builders and progressive business men.

**GUERNSEY BROS.,**

**Pianos, Organs and Musical Merchandise, 417 Lackawanna Avenue.**

This enterprising and leading musical merchandise establishment was instituted in Scranton in 1884, though the members of the firm were previously engaged in the same line of trade for many years, and originally began business in Newark, N. J., in 1873. Upon their advent to this city, the trade in Pianos, Organs and Musical Instruments was immediately given stimulus by their enterprising methods and energetic efforts that has since resulted in making Scranton a most important source of supply for these goods and made this house the most popular in its line over a wide extent of territory. The firm utilizes commodious warerooms, with a repair shop in the rear, and in the former display a magnificent stock of Pianos and Organs of the best manufacture as well as Musical Merchandise of all kinds, including Hazelton Bros. and Everett Pianos, and A. B. Chase & Co.'s Organs, as well as other instruments of reliable though cheaper makes. The well-known and world-wide reputation of these instruments of highest grade has fully demonstrated their merits, and as the firm buys all its instruments for cash it is enabled to offer them to the public at lowest prices and upon such terms as will enable people of limited means to pay for them in installments and at the same time have the use of the instruments. Although a large and annually increasing trade is transacted by the firm in this city and vicinity, it is by no means limited to this territory, but extends throughout Northeastern Pennsylvania, Northern New Jersey and Southern New York, and all the larger towns and villages of those sections are annually visited with a large stock of Pianos and Organs, from which selections may be made. The repair department of the house is an important feature of the business and is the only one of the kind in this part of the State. Its resources embrace facilities for the almost complete construction of Pianos and Organs, and it has been found of great convenience in remodeling and repairing Pianos and Organs which continued service for many years had rendered unreliable. Tuning Pianos and Organs is also one of the accommodations afforded the public by this firm. The sales of the firm reach upwards of 1,000 instruments annually, and when it is considered what a vast amount of happiness and pleasure are derived by the patrons of the firm from this large number of instruments distributed among so many family circles, some idea may be obtained of the beneficent work of the firm in this community while in the legitimate pursuit of returns for their labor. The members of the firm are Messrs. M. W. and H. D. Guernsey, both progressive merchants and active in all matters promising enlargement to Scranton's commercial resources. The house is amply entitled to prominence and success and its record is one that is worthy of emulation.

## BROWN'S BEE HIVE,

Millinery, Cloaks, Furnishing Goods, Etc., 224 Lackawanna Avenue.

An old established, popular and well-known enterprise in Scranton, is that of Mr. M. Brown, which is familiarly recognized as the Bee Hive. It was originated in 1873, and for nearly twenty years has been a leading house in its line of trade, transacting both a wholesale and retail trade throughout this vicinity. The premises occupied are centrally located, attractively appointed and commodious and embrace three floors and a basement each 25x96 feet in dimensions. The stock carried is large and varied in assortment and includes Millinery in all its phases, Ladies' and Gentlemen's Gent's Furnishing Goods, Cloaks and Wraps, Furs, Hats and Caps, Trunks and Traveling Bags, and Fancy Goods. No other house in the city carries so complete lines of these goods, and as all supplies are procured direct from first hands, the greatest inducements are offered the trade and consumers in the way of low prices. Twenty-five salesmen, clerks and assistants find employment here, and the busy scenes enacted here during business hours are such as to render the establishment a veritable Bee Hive. No record of Scranton's commercial growth would be complete without paying marked consideration to the "Bee Hive," which is representative of the advanced modern methods of the trade accommodation of the city.

## SCRANTON CANDY CO.,

Barber & Palmer, Proprietors, 17 Lackawanna Avenue.

There are no people in the world who are so great consumers of confectionery as the Americans, except possibly the French, and the manufacture and sale of confectionery is therefore a most important branch of industry in this country. The Scranton Candy Co. is one of the chief sources of supply for confectionery in this section, and is the only exclusively wholesale house in the city, devoted to handling confectionery and kindred lines of goods. This house was established in July, 1890, by Messrs. J. H. Barber and F. P. Palmer, its present proprietors, who have since met with marked success in the trade. The firm carry a full and complete line of fine and medium confectionery, including fine Moulded Cream Goods, Chocolate Goods, Fruit Tablets, Penny Goods, Novelties, Chewing Gum, etc., which are procured direct from the largest and most celebrated manufacturers of the country, and are offered to the trade at manufacturer's prices, with the further advantage of quick shipment and quantities to suit, the smallest orders receiving equal attention to those of larger size. During the winter season the firm also manufactures a large line of Stick Candies, Plain Sugar Goods, etc., which are particularly desirable. They also handle a full line of foreign and domestic Nuts, Tobacco and Cigars. The trade of the house extends throughout Pennsylvania and New York within a hundred miles or so of Scranton, and two

traveling salesmen represent the house on the road. Notwithstanding the keen competition of New York and other markets, the goods of this firm are to be found in the hands of the principal retailers in this section, and the demand for them is annually increasing. The members of the firm are both experienced manufacturers and they devote their close personal attention to all the details of the business. The extent, variety and character of the entire stock of this house merit the attention of critical and prudent buyers, and the trade will find, upon forming business relations with the Scranton Candy Co., many advantages not obtainable elsewhere in this market.

### FRANK P. BROWN & CO.,

Wholesale Dealers in Woodenware, Cordage, Etc., 720  
West Lackawanna Avenue.

The last few years have signally marked an increase in the jobbing facilities of Scranton, and an important feature of this increase is the enterprise of Messrs. Frank P. Brown & Co., which was established Aug. 15, 1891. and has since been conducted under such able and progressive management as to have built up a large and growing trade that extends throughout Northeastern Pennsylvania. This has been accomplished by the introduction of modern ideas in doing business, the carrying of a complete and thoroughly well selected stock, the handling of the highest grades of goods in the market, an intelligent and experienced appreciation of the wants of the trade and providing the most advanced accommodations for customers. The premises occupied for the business comprise a commodious store and basement at the above indicated location, and a warehouse located elsewhere for storing surplus stock. It would be impracticable to enumerate all the different articles carried by the firm, which cover in an exhaustive manner everything coming under the general headings of Woodenware, Cordage, Table and Floor Oil Cloths, Paper, Paper Bags, Flour Sacks, Twines, etc., and includes a large variety of Axe Handles, Baskets, Brooms, Brushes, Matches, Pails, Tubs, Wash Boards, Wringers, Playing Cards, Writing Paper, Window Screens, Wheelbarrows, Water Coolers, together with many other articles of utility and ornament required in daily use by the general public. The firm makes a specialty of Table and Floor Oil Cloths, in which the stock shown is particularly large and attractive, and they are also manufacturers' agents for the sale of Crockery, China, Lamps, and Glassware. The firm is represented within the circuit of its trade by a traveling salesman, and three assistants are employed in the store, the active management of the business being in the control of Mr. Frank P. Brown, who by reason of long experience, ample resources and unexcelled facilities, is enabled to afford the greatest advantages to the trade.

**FRANK T. KNAUSS.**

**Manufacturer of Furniture, Etc., 516 Penn Avenue.**

A leading enterprise in Scranton devoted to the manufacture of artistic furniture and interior decorations in hard woods, is that of Mr. Frank T. Knauss, which was founded in 1886, and has since built up a high reputation for the beauty and magnificence of its specialties, resulting in a trade that extends largely throughout Northeastern Pennsylvania, and is annually increasing in volume. Mr. Knauss manufactures Fine Furniture to order from special designs, and his products embrace Show Cases, Side Boards, Mantels, Cabinets, Wardrobes, Book Cases, Desks, Chiffoniers, Screens, etc. which are made of the finest and rarest woods, in original designs either plain or heavily ornamented and carved, and with special reference to the apartments in which they are to be used. All his products bear the imprint of the very highest workmanship known to the trade, and are in all respects equal to the most artistic productions of this country or abroad. While the work is the best the prices are remarkable for liberality. Other products of the house, for which all facilities are at hand, are Church Pews and Pulpits, School Desks, Tables of all kinds, Office, Bank and Store Fixtures and Private Offices. The facilities of the house embrace a well equipped factory operated by steam power and furnishing employment to a force of skilled workmen, all of whose operations are conducted under the immediate supervision of the proprietor. Correspondence with regard to his artistic products is solicited by Mr. Knauss, and designs and estimates for anything in his line will be promptly furnished.

**EZRA FINN & SONS,**

**Contractors and Builders and Dealers in Lumber, Corner Olive Street and Adams Avenue, Stock Yard, Ash St.**

Few cities of its size in the East present so remarkably fine an appearance architecturally as does Scranton, which fact is due to the energy and enterprise of the building trade of the city. Among the leading representatives of this industry is the reliable house of Messrs. Ezra Finn & Sons, which was founded in 1878 by the late Ezra Finn, the present style having been adopted in 1886, and since the demise of the founder in 1888, the enterprise has been continued by Messrs. M. W., S. H., and G. W. Finn the surviving partners, without change of title. The facilities of the firm embrace a commodious two-story shop and warehouse, located as above indicated, and a lumber yard at Penn avenue and Ash street, which is on the line of the railroad system of the city, enabling the firm to unload cars direct into the yard without rehandling. The firm handle all kinds of Building Lumber, Flooring, Siding, Sash, Doors and Blinds and Interior Finish, both for the general trade and their own use in the construction of buildings, and all materials are procured direct from the original sources of supply in large

quantities, which enables them to quote lowest prices to the trade and consumers. In the building department of the business, about fifty skilled workmen are employed in the season, and important contracts are continually being executed. The firm has constructed in the past, many of the principal public and private edifices which grace the main thoroughfares of Scranton and add to its architectural beauty, as well as large numbers of private residences and business blocks. Among such, we note the Convent of St. Cecilia on Wyoming avenue, the Second Presbyterian Parsonage, the residences of A. E. Hunt, Luther Keller, J. N. Rice, S. L. Rice, J. E. Barrett, J. H. Phelps, F. H. Conneil, J. J. Jordan, C. D. Jones, James Archbald, E. N. Willard, Everett Warren, W. N. Strong and C. H. Lindsay, in which all the wood-work was constructed by this firm, and to the owners of which the firm take pleasure in referring all who contemplate the erection of any description of buildings.

### **GARNEY, BROWN & CO.,**

**Cigar Manufacturers, 537 Linden Street.**

This house was founded nearly a quarter of a century ago, in 1868, by Garney, Tripp & Co., since which date two changes have been made in the personel of the firm, the present style having continued unchanged for the past ten years. The firm has recently removed to their present commodious headquarters, where they occupy nearly the whole of the new two-story and basement building at the corner of Linden street and Adams avenue. Here employment is given to seventy skilled workmen, no machinery being used, the products being all hand-made cigars. All their goods are made and packed under their own brands, and are distributed chiefly among the retail trade throughout a large section of Pennsylvania and New York. Among the large number of brands introduced by the firm may be mentioned the "Popular Punch," "Green Turtle," and "Extra Mild" in ten cent cigars, and the "Rowing Club," "My Size," "Oporto," and "Special Favour" in five cent cigars. These brands have all met with great favor among the trade and consumers, and wherever introduced have taken a leading place in the trade. The "Popular Punch" cigar is widely known for its fine natural aroma, its uniform quality and reliability, and for genuine merit it is fully entitled to be classed as the finest made in this vicinity. In connection with the manufacture of cigars the firm are jobbers of all kinds of manufactured tobaccos and smokers' requisites generally, and the ground floor of their establishment is devoted to carrying a large and complete stock of these goods. The annual output of the factory is about 3,000,000 cigars, and the demand is annually increasing. The members of the firm are Messrs. J. W. Garney, J. J. Brown and I. H. Allabach, each of whom takes an active interest in the management of the business, and the result of their progressive methods is a superior grade of cigars, which the trade has been prompt to appreciate.

**ROBINSON & PEARCE,**

**Founders and Machinists, 123 Green Ridge Street.**

This enterprize was originally inaugurated in 1888 by Mr. B. S. Robinson, who in that year began the manufacture of iron castings in a small way, making the production of stove repairs the chief feature of the business. The following year Mr. C. W. Pearce opened a machine shop in a part of the plant, and in 1891 the present firm was organized by a consolidation of the two interests, since which time the facilities of the enterprise have been largely increased and the scope of operations extended until at present the business embraces the manufacture of all kinds of Brass and Iron Castings and Foundry Work generally and the production of Machinery. The plant of the firm is comprised in a two-story machine shop and a one-story foundry, which adjoin the tracts of the D., L. & W. railroad, affording the most advanced receiving and shipping facilities. The works are fully equipped with all the necessary machine tools and appliances, operated by a twenty-five horse power steam engine and a fifty horse power steam boiler, and eight skilled workmen are given constant employment in the several departments. The firm undertake the manufacture and repair of all kinds of Machinery, and make a specialty of Mine Work, Mine Pumps and Machinery, and also do a general jobbing business. Stove Repairs of all kinds still remain a special feature of the enterprise. Both members of the firm are practical experts in their departments and all work turned out is executed under their supervision in the interest of perfection of product.

**W. H. WITHERS PAPER CO., Lim.,**

**Manufacturers and Jobbers of Paper, Bags, Twines, Etc.,  
312 Penn Avenue,**

A leading and representative factor of the jobbing trade of Scranton and one that has added greatly to the facilities of the city as a market for the supply of the wants of all classes of trade, is the enterprise of the W. H. Withers Paper Co., Lim. This business was founded January 1, 1889, by Mr. W. H. Withers, its present President and Manager, and it has since developed a trade that extends far beyond the confines of the territory contiguous to Scranton, and reaches into ten different states of the Union. The premises occupied by the company are embraced in two floors, each 25x100 feet, which afford ample accommodation for storage purposes and the manufacturing department, the latter being equipped with printing and other machinery operated by a seven horse power electric motor. Ten assistants and workmen find employment in the house, and the company is also represented by traveling salesmen throughout the circuit of their trade. The stock carried embraces Paper, Paper Bags, Twines, etc., a specialty being made of the manufacture of Toilet Papers and Paper Bags, in which lines novelties are constantly being introduced. The

facilities of the house are in every respect equal to a large and growing demand for their products, and being bona-fide manufacturers of some lines of goods and manufacturer's agents for others, they are enabled to afford advantages to the trade not excelled elsewhere. Mr. Withers is fully alive to the wants of the trade, and with extended experience, enterprising and progressive methods and a business policy founded on fair and honorable dealing, his establishment is fully entitled to the pronounced success it has already achieved.

### C. F. WALTER & CO.,

Dry Goods, Millinery, Notions, Etc., 128 Wyoming Avenue.

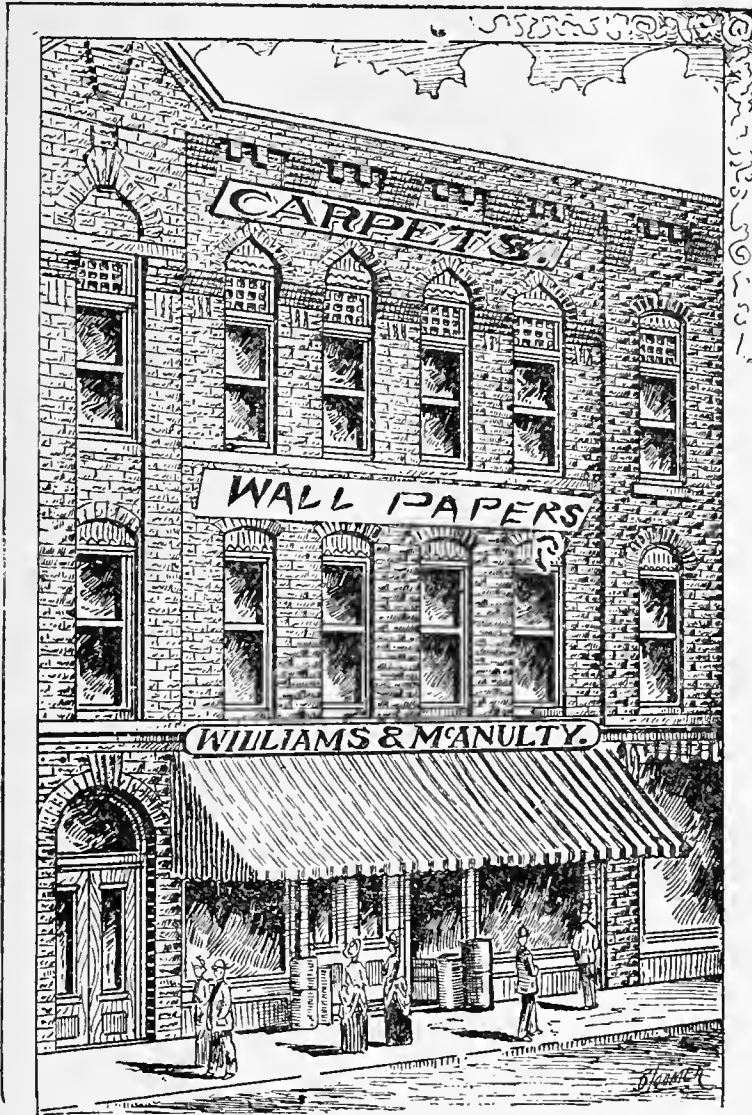
This influential and well-known dry goods and millinery emporium, a leader in its line and recognized as catering to the most fastidious buyers, was established in 1884, and has since built up a high reputation for reliability, correct styles and first-class goods. The premises occupied are embraced in a store and basement, each 25x125 feet in dimensions, and the stock carried embraces particularly well selected Dry Goods, Dress Goods, Millinery, Ladies' and Gent's. Furnishing Goods, Ladies' Cloaks, Notions and Fancy Goods. In fine Dress Goods and Silks this firm carries the largest stock in this vicinity; no other firm in Northeastern Pennsylvania being so large purchasers of high class novelties in Dress Fabrics, Silks and Velvets. Other important departments are those devoted to Millinery, Cloaks, Laces and Embroideries, Linens, Ribbons, Hosiery and Notions, in all of which those of the most discriminating tastes, can readily be supplied and pleased. Notwithstanding the high quality of the general stock, the prices named must not be understood to be unreasonable, since, on the contrary, they are regulated by a fair dealing business policy that in every case recognizes the interests of patrons being the same as that of the firm. The members of the firm, Messrs. C. F. and H. G. Walter, are pushing business men and esteemed citizens, and their success is as prominent as it is well merited. They are the patentees of a new and improved Cash Register, which seems destined to entirely take the place of all others in the market. This device has all the advantages of the most improved in use, together with that of being a total adding machine, which enables the user to tell the total cash received at a glance, and at any time of the day, a feat impossible with any other except at the loss of considerable time and the addition of a long column of figures. And, withal, the machine can be manufactured and sold to purchasers at one half the price demanded for those now so widely used. The firm are now making arrangements for the manufacture of their Cash Registers, which are covered by patents granting eighteen claims of originality.



**WILLIAMS & McANULTY,**

Wholesale and Retail. Dealers in Paper Hangings, Carpets, Oil Cloths, etc., 127 Wyoming Avenue.

This prominent house, one of the most widely known in the State and conducting a wholesale business in Carpets, Wall Paper, Window Shades—of larger proportions than any of its kind outside



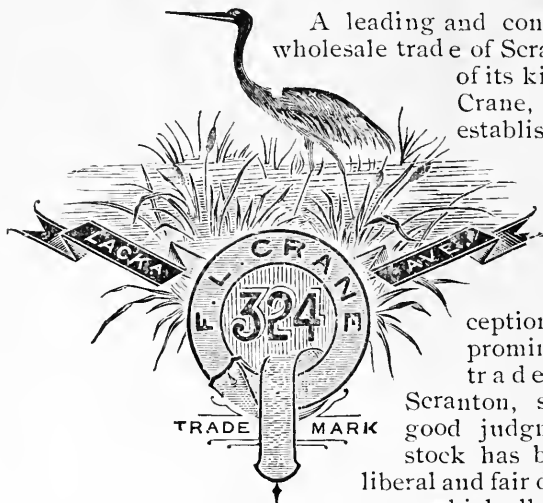
of the great metropolitan centers—was established in 1880, and has ever since formed a most important feature of the jobbing resources of Scranton. The main headquarters of the firm are comprised in a three story and basement building, 25x167 feet in dimensions, where their retail business is conducted, and a large warehouse located on the West Side is also utilized for their wholesale operations and storing surplus stock, besides which a branch store is also maintained at Pittston, Pa., for the accommodation of retail

buyers in that locality. The firm transact a heavy retail trade in this city and vicinity as well as at Pittston, but the great bulk of their wholesale operations are in Paper Hangings, and their trade covers Pennsylvania, New York and Northern New Jersey, a number of traveling salesmen representing the house throughout this territory. The house is headquarters for Paper Hangings of all kinds, and being manufacturers' agents for these products, they are enabled to offer the trade equal advantages and inducements in the way of large and complete variety and lowest possible prices, equal to those of any other concern in the country. Combining an extensive retail trade with their wholesale operations enables the firm to thoroughly understand the requirements of the public, and the house is the first to obtain all the novelties of the season and to

offer them to dealers before the popular demand has set in. The stock carried embraces the finest hand-made Paper Hangings and Mural Decorations of all kinds and grades to the cheapest goods manufactured, and also includes Carpets and Floor Coverings, Draperies, Window Curtains, Window Shades, Oil Cloths, Mats, Rugs and interior decorations in a variety of styles, patterns, and designs unapproached by any other concern in this section. Expert and talented upholsterers and paper hangers are employed to put up decorations, and many of the most beautiful residences of Scranton and vicinity bear the results of their artistic taste in their interior house furnishings. Where the firm have been able to give their experience full sway, by the execution of carte-blanche orders, their patrons have been astonished as well as gratified at the beauty and harmony of the decorations as well as at the reasonable charges for the services. About forty clerks, salesmen and assistants are employed by the firm and every facility is at hand for the prompt fulfillment of orders. The individual members of the firm are Messrs. L. J. Williams and J. S. McAnulty who are both in the prime of their commercial usefulness, full of snap and enterprise, proud of the city and of their success and closely identified with the progress of Scranton.

### F. L. CRANE,

Wholesale Dealer in Hats, Caps and Straw Goods, 324 Lackawanna Avenue.



A leading and conspicuous house in the wholesale trade of Scranton and the only one of its kind is that of Mr. F. L. Crane, which was originally established in 1866 by Curtis

Crane, who was succeeded by Crane Bros. in 1871, and they in turn by the present proprietor in 1874. From its in-

ception this house has been a prominent feature of the trade accommodations of Scranton, superinduced by the good judgment with which the stock has been selected and the liberal and fair dealing business policy upon which all its operations are con-

ducted. The premises occupied are embraced in three floors and part of the basement of the commodious building located as above indicated. The stock shown to the trade embraces all the latest novelties and staple goods in Hats, Caps, Straw Goods, Umbrellas and Canes, which are procured direct from manufacturers and are specially selected to meet the requirements of this market. The

facilities of the house for promptly filling orders are equal to those of any other similar house in the trade, and the near-by dealers have the advantage of personal selection and quick receipt of goods impossible when procured at more distant localities, while in regard to prices Mr. Crane invites the closest investigation. Another important department of this business is the sale of Ladies' Cloaks and Fur Goods at retail, the stock carried being a large and complete one, and the prices being regulated by the utmost liberality, resulting in a large and growing trade that extends throughout the vicinity. In every respect this house may be said to be one of the leading factors of the commerce of Scranton.

### N. A. HULBERT,

Pianos, Organs and Musical Merchandise, 117 Wyoming Avenue.

For nearly a third of a century the Piano, Organ and Musical Merchandise enterprise of Mr. N. A. Hulbert has been a landmark in the progress of the trade facilities of Scranton, and during



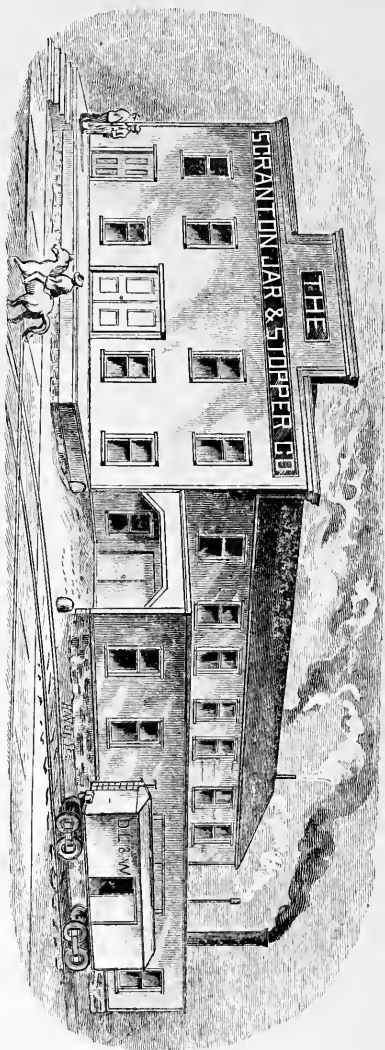
all these years it has pursued a straightforward and honorable business policy that has had for its keystone the sale of reliable and first-class instruments only, and such as could be fully warranted to the public, with the result that it has become widely recognized by cultured musicians, teachers and discriminating buyers as a leader in its line of trade. Mr. Hulbert's warehouses are located on the ground

floor and basement of his own handsome four-story stone building, which is 30x106 feet in dimensions, with an "L" extending through to Center street, 20x25 feet. Here is displayed a large variety of styles in Pianos and Organs, as well as Sheet and Book Music, String and Band Instruments and Musical Merchandise generally. The most celebrated makes of Pianos and Organs in America are represented here, including such world famous instruments as Steinway, Decker, Bros., and Kronich & Bach Pianos and Shoninger Organs and in all lines of goods, as before intimated, only the best are handled. Pianos and Organs are sold upon easy payments and are also rented, and every modern and approved accommodation is cheerfully afforded to all who desire to come under the refining influences of the art of music. The trade of the house extends throughout the surrounding country and is annually increasing in volume. Mr. Hulbert is an esteemed citizen and is closely identified with the growth of Scranton, and a member of the Board of Trade. His enterprise is the oldest musical emporium in the city, and its success is as prominent as it is well merited.

## SCRANTON JAR AND STOPPER CO.,

332 Green Ridge Street.

This enterprise was originally instituted in 1887, as the Scranton Jar Co., and was reorganized under its present title in 1889. It was established for the manufacture of improved jar and bottle stoppers, the invention of Mr. Thos. B. Howe, and has since met with a pronounced success, resulting in increased facilities and an enlargement of the scope of operations. The company has a capital stock of \$100,000, and its executive officers are Messrs. M. A. Goodwin, president; Chas. Du Pont Breck, treasurer; H. B. Reynolds, secretary, and Thos. B. Howe, superintendent. The company's plant is embraced in a commodious two-story factory, contiguous to the railroad system of the city, and fully equipped with all necessary special machinery, operated by a twenty horse power engine, and furnishing employment to about seventy workmen. The products embrace a general line of Jar and Bottle Stoppers in all the principal styles popular with the trade, together with a number of improved styles of their own, upon which they control patents. They also manufacture Milk Jars and Stoppers, Fruit Jars and Stoppers and Butter Jars and Stoppers of their own original designs. These Jars are far superior to any others in the market and are in active and growing demand by the trade and consumers throughout the United States. The company's Fruit Jar is the most easily sealed and opened, is handsome in appearance and is far more desirable than any other in the market. The same is true with regard to the Milk Jars,



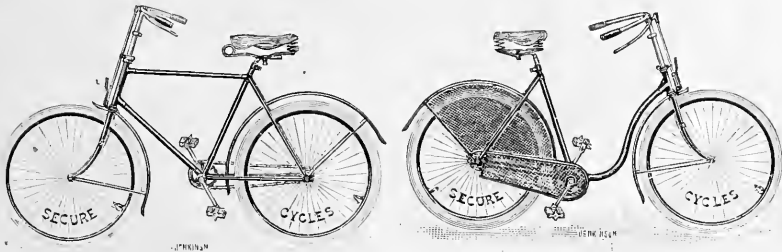
and wherever introduced they take the lead for cleanliness, economy and all other desirable attributes. The Glass Butter Jars made by the company are designed to hold one pound of butter, and will be found a most convenient package as well as absolutely cleanly. The management spares no pains in maintaining the

highest degree of production in all their products, and fully imbued with the spirit of energy and enterprise, they are constantly pushing the Scranton Jar and Stopper Co. to the front.

## FLOREY & HOLT,

Manufacturers of Seal Presses, Steel Stamps, Etc.,  
430 Spruce Street.

One of the most useful enterprises in Scranton is that of Messrs. Florey & Holt, which is also a most comprehensive one, embracing as it does unsurpassed facilities for the accomplishment of a variety of services and the supply of a varied assortment of goods not frequently found under one management. The firm are practical engravers and stencil cutters, and make a specialty of the manufacture of Seal Presses, Steel Stamps etc., for the use of city and

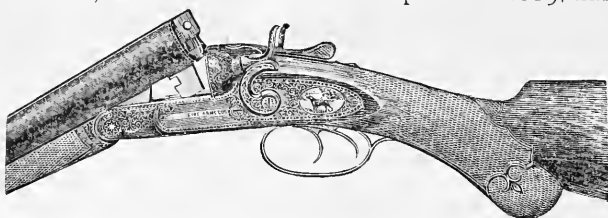


county officers, lodges, corporations and others, and they also make all kinds of stencils for business purposes. In this department other products are Letters and Figures, Door Plates and Numbers, Baggage and Hotel Checks, Stencil Name Plates, etc. Being practical and expert locksmiths, they repair locks, make and fit keys, and also repair light machinery in a most workmanlike manner, including bicycles; and a complete nickel-plating plant is a part of their facilities. Their mechanical department is also supplemented by a commercial one, in which they carry a complete stock of Rubber Stamp supplies, Locks, Keys and Fine Cutlery and Hardware specialties, all of which are of the best grades and are offered at reasonable prices. The firm are agents for the sale of the celebrated Premier and Secure Bicycles, and carry a full and complete line of these and other cheaper grades of wheels for both men and women. During the past season they have enjoyed a very large demand for bicycles, and as they also make repairs on bicycles, their house has been headquarters for the lovers of bicycle riding. Both members of the firm are enterprising and pushing business men and the establishment they have instituted gives every indication of becoming a most important feature of the industrial resources of Scranton.

**GEO. FELTON & BRO.,**

Fine Cutlery, Fire Arms, Fishing Tackle, Etc., Corner Penn Avenue and Spruce Street.

The sportsmen of Scranton and vicinity need hardly be reminded of the well-known establishment of Messrs. George Felton & Bro., which ever since its inception in 1889, has been recognized



as the most reliable emporium for the sale of all kinds of hunting and fishing paraphernalia. While this line of goods is a prominent

feature of the house, it by no means represents its entire trade, since it also makes an important specialty of fine Cutlery, Athletic Goods of all kinds, Bicycles, Rubber and Steel Stamps, Stencils, etc., and Hardware specialties. The firm are practical locksmiths and gunsmiths and transact a general jobbing business in this line, and while upon this subject it may be said that Mr. George Felton is one of the most expert locksmiths in the State, and his services are in frequent demand at a distance from the city for the opening of complicated locks and their repair when they have become disarranged from any cause. The firm have the agency for the Wilkes-Barre Hammer and Hammerless Shot Guns, which are the cheapest guns in the market for the money, and all their goods are of the most reliable and improved character, and the best in the market. With ample resources, practical experience and enterprising and progressive methods this firm offers the public unequalled inducements in all departments of their business, and the success the house has already attained is an evidence that the efforts of the firm have been appreciated.

**REYNOLDS BROS.,**

Stationers, 317 Lackawanna Avenue.

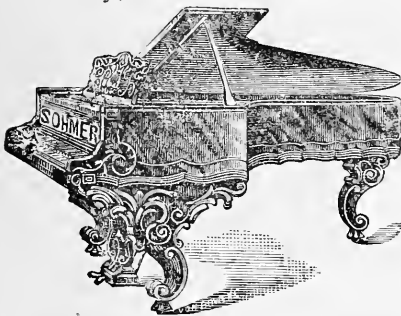
A comparatively recent accession to the commercial facilities of Scranton and a progressive and well-equipped aspirant for public patronage is the Stationery House of Messrs. Reynolds Bros., which they established in June last. The members of the firm, however, are by no means new to the business nor unknown to the community, since both have been engaged in the same line of business for the past ten years in this city with another similar house, and they bring to their new enterprise a complete knowledge of all the details of the business, together with advanced ideas of the trade and methods of their own, which have already resulted in the development of a success that is as gratifying as it is commendable. The firm make a specialty of Fine Stationery and Office Supplies, and the quality and variety of the goods shown are of a character

heretofore not easily obtainable in this market. Blank Books, Law Blanks and Writing Materials of all kinds are carried and special Blank Books are promptly made to order. The firm handles all the latest Improved Cabinets and other modern accessories for filing papers, letters, invoices, etc., which are required for the orderly arrangement of business offices now-a-days, and the Finest Novelties and most Fashionable Stationery for the ladies are also to be found here in great variety. In every respect this firm is fully up to date, and being imbued with a spirit of energy and enterprise, their continued success is amply assured.

### J. W. GUERNSEY,

Pianos and Organs, 205 Washington Avenue.

One of the most noted and extensive, as well as most reliable music stores in Northeastern Pennsylvania is that of Mr. J. W. Guernsey, which was established in 1880, and has since developed



a most important trade that extends throughout this entire section of the State, in which territory the house is the sole representative for the sale of many of the best Pianos and Organs of American manufacture. The headquarters of the business are embraced in a commodious store and basement, each 20x150 feet in dimensions, located as above indicated, opposite the

Court House, and branch stores are also maintained at Honesdale, Carbondale, Pittston and Hazleton, Pa., where equal facilities are provided patrons as at the parent house, and the whole forming one of the grandest modern commercial enterprises in this section. The stock handled embraces the celebrated Sohmer, and the popular Pease Pianos, and the Story & Clark and Estey Organs, as well as Band Instruments, Band and Orchestra Music and Musical Merchandise of all kinds, and the magnificent warerooms are filled with the most artistically designed instruments from these popular manufacturers. In the selection of Pianos Mr. Guernsey brings to bear the ripe experience of many years connection with the business, and his skill is such as to insure beyond the shadow of a doubt the very best qualities in a Piano or Organ purchased through any of his branches. He offers his superior instruments to patrons upon the most liberal terms, and his great success has been attained by his constant effort to supply only the best and most reliable Musical Merchandise, and by furnishing the public with the most advanced facilities for procuring the same. The best place in the State to buy a Piano or Organ is of this house or one of its branches, and as such it is commended to all music-loving members of the community.

**BECKER BROS.,**

Manufacturers of Fine Cigars, 401 and 403 South Main Avenue.

The enterprise above named is one of the oldest of the kind in Scranton as well as one of the most prominent. It was originally founded in 1879 by Mr. Charles Becker, the present firm composed

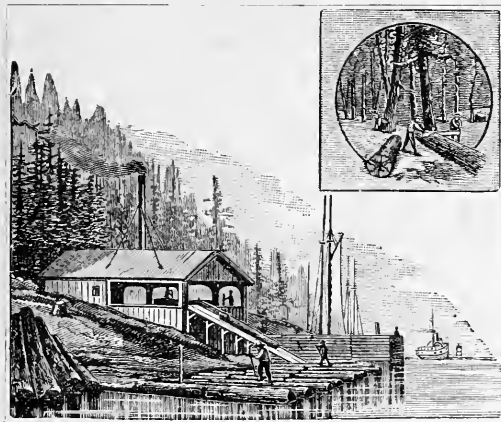


of Messrs. John J. and A. F. Becker having succeeded to the business in 1886. From its inception it has always been the aim of the management to make a class of goods that should fully merit the good opinion of smokers and to scrupulously maintain the brands, and the result has been the establishment of a permanent and growing trade which extends throughout this section of Pennsylvania. The facilities of the firm for manufacturing embrace a commodious factory where employment is given to twenty-two skilled workmen, all of whose operations are conducted under the immediate and critical supervision of the proprietors. The products of the factory are exclusively hand-made cigars, the chief brands of which are "Secret," "Queen of the Valley," "Little Dutch," "Pure Quill," "Matchless," "La Sola," "Family Smoke" and "Bouquet," which beyond question are the best cigars for the money made in Scranton. Each cigar is the product of the labor of one person in its entirety, and for uniformity of material and workmanship is unsurpassed. The best grades are made from the finest Havana leaf and all are warranted exactly as represented. The firm being practical cigar-makers, are also expert judges of leaf tobacco, and only such leaf is used in their products as will insure satisfaction to consumers. This enterprise gives ample evidence of stability and permanence, and with a record of over a dozen years' standing the future of the house may be fully relied upon.



**SWARTS LUMBER CO.,****Wholesale Lumber Office, Dime Bank Building.**

Scranton being the natural source of supply for a large and populous territory embracing thousands of manufacturing, mining and other industries, affords ample scope for the display of enter-



prise in the wholesale lumber trade, and that the advantages offered have been appreciated is evidenced by a few brief facts concerning the Swarts Lumber Co., the most extensive wholesale lumber dealers in this section. This company, of which Mr. H. D. Swarts is the able manager and founder, was instituted in 1886, and it enjoys a large and annually increasing trade, that now extends

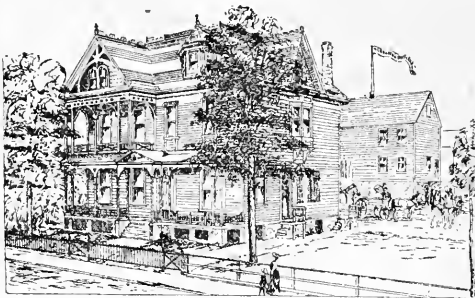
throughout Pennsylvania, New York and New Jersey. The company are exclusively wholesale dealers, making sales in quantities not less than carloads, and orders being filled direct from the mills only. The specialties of the house are Kentucky Yellow Poplar, Kiln-dried Dressed North Carolina Pine, Pennsylvania Gang-sawed Hemlock, White Pine and Shingles, and controlling as it does the products of many mills located at the original sources of supply, the lowest market prices, first-class stock and quick dispatch are guaranteed. The company are wholesale agents for the large and extensive lumber firm of Jennings Bros., manufacturers of Hemlock, Hard Wood, Spruce and Cherry Lumber, whose mills are located at Lopez, Pa., where they employ from 150 to 200 men. This firm are among the largest producers of Hemlock Lumber in the State. They own several thousand acres of the best Hemlock, Hard Wood, Spruce and Cherry Lumber there is in Sullivan county, and also own a number of miles of logging railroad, which they operate for their own mills. This, in connection with three large Splash Dams, enables them to fill all orders very promptly. The firm is composed of Court H. and B. W. Jennings. They are both young enterprising business men. The output of their mills is 85,000 feet daily. They have recently equipped their mills with new machinery, including a new set of Gangs, and all the boards are gang sawed and trimmed. The company are also agents for Messrs. Alto, Duker & Co., of Baltimore, Md., who own the largest plant in the South for the manufacture of North Carolina Pine. Located as the mills are, and with the most advanced facilities and large output, orders in any quantity may be filled with the utmost promptness, which may be rightly considered a distinguishing characteristic of this firm and in every respect complete satisfaction

is assured. The Swarts Lumber Co. are virtually bona-fide manufacturers' agents, and every advantage and accommodation to be obtained direct from the mills are accorded by the company, with the further advantage of a variety of stock not attainable from any single manufacturer. Mr. Swarts is a lumber merchant of many years' experience, and though a native of Scranton has enjoyed several years' experience in the trade in other large lumber centers. His business policy is based on modern and advanced methods and the greatest accommodations to the trade and his connections with large manufacturers are of the most favorable character, enabling him to compete with any other market in the country. His enterprise is a valuable acquisition to the trade resources of Scranton and its success is as pronounced as it is well merited.

### A. W. SCHRADER,

Manufacturer of Soda Water, Birch Beer, Etc.,  
726 and 728 Adams Avenue.

The enormous growth of the bottling trade and the manufacture of light refreshing beverages is one of the wonders of modern American industrial occupations. Scranton is not behind her sister



cities in facilities for the supply of this class of products, and the oldest and largest concern of the kind here is that of A. W. Schrader, which was originally established by Frederick Schrader at Wilkes-Barre nearly half a century ago, and has been conducted in this city since 1854. The manufacturing plant is a three-story build-

ing, fully equipped with all the latest improved bottling and bottle washing machinery, and employment is given to fifteen workmen and five teams are retained for delivery purposes. The products embrace Grape Soda, Birch Beer, Soda Water, Belfast Ginger Ale, Crab Apple Cider, Sarsaparilla, Seltzer Water and other mild beverages, all of which are made from absolutely pure materials and fruit syrups and are unexcelled in the market for purity, fine flavor and healthfulness. The best and purest Lager Beer and Porter are also bottled for family use, a specialty being made of Milwaukee Beer, and the house is sole agent in this market for Sheboygan Mineral Spring Water, which is supplied to families and the trade in quantities to suit. The trade of the house extends throughout the city and surrounding country and is annually increasing in volume. The management of this important enterprise is progressive and fair dealing and fully merits the success the house has attained as the leading enterprise of the kind in Scranton.

## LACKAWANNA HARDWARE CO., 109 Lackawanna and 109 Franklin Avenues.

The Lackawanna Hardware Co., though one of the youngest of the important commercial interests of Scranton, having been organized in 1892, is the direct successor and outgrowth of a similar enterprise originally founded in 1887. Under its new title it has developed such capacity for promptly supplying all the requirements of the market as to have acquired a recognition and trade that makes it a formidable competitor for business. The commodious premises occupied for the business are embraced in an "L" shaped store having a frontage on two prominent thoroughfares, and comprising two floors each 35x110 feet in dimensions and four floors each 30x75 feet. The stock carried which is large, complete, well-selected and new, embraces Builders' and Shelf Hardware, Cutlery, Mechanics' Tools, House Furnishing Goods, Fishing Tackle, Guns and Ammunition and a multitude of useful articles for the builder, the manufacturer, the merchant and the housekeeper, all of which are procured direct from first hands and are offered to the trade and consumers at prices that command attention. The trade of the house extends throughout the city and adjoining towns and gives ample promise of permanency. The officers of the company are Messrs. Charles Schlager, President; Charles McMullen, Treasurer and Manager, and Robert Taylor, Secretary, who have, during a long and active career, won a measure of popularity, confidence and respect in Scranton second to that of no other members of the commercial circles of this city.

### FRED. HUMMLER,

Photographer, 328 Lackawanna Ave.

The production of a perfect photographic likeness depends upon the artistic skill of the operator in the selection of a proper position and in the finish of the picture after it comes from the camera. Such an artist combining all these requisites is Mr. Frederick Hummler, who has been established here for the past five years. Mr. Hummler is an experienced and clever artist and understands all the details necessary to produce and complete a satisfactory photograph in all sizes and styles. The premises occupied, located as above, are spacious in area, elegantly and handsomely fitted up as Studio, Gallery, Toilet and Reception Rooms, and are equipped throughout with every needed facility for the systematic carrying on of the business. The work in all branches of Photography is done by means of the latest improved processes, and the prices of Cabinet, Panel, Card and Minnette styles of Photographs compare most favorably with those of rival houses, while for general excellence, artistic finish and quality they are unexcelled. The whole establishment is perfect in every respect and is liberally patronized. Mr. Hummler is an enterprising citizen and is very popular and highly esteemed for his attainments as a photographic artist.

## VALLEY HOUSE SHOE STORE,

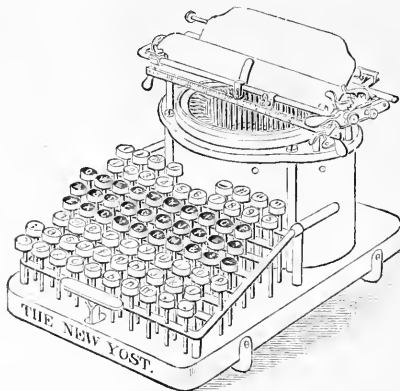
Boots, Shoes, Slippers and Rubbers, Corner Lackawanna and Franklin Avenues.

One of the finest business establishments devoted to the Boot and Shoe trade in Scranton is that conducted by Mr. J. M. Williams, proprietor of the Valley House Shoe Store. This gentleman engaged in business here in 1888, since which time he has won a wide-spread popularity and patronage. The store is commodious, neatly fitted up and tastefully arranged. The amplitude of the stock here displayed embracing nearly every make of goods known to the Boot and Shoe trade, ranks this house among the most important in the city. Footwear for men, women, misses, youths, boys and children, in all the various styles, grades and sizes are here to be found in such variety as to suit the tastes and means of all classes of customers, while many of the styles are peculiar to this house. All the latest and most popular styles in Slippers, Gaiters, Boots, Shoes and Rubber goods are added to the stock as soon as put on the market by manufacturers, with whom Mr. Williams has all his purchasing transactions direct. A large patronage is drawn from all classes in the city and surrounding country, and the trade of the house is continually on the increase. The secret of Mr. Williams' success is not far to seek; handling a very excellent class of goods, prompt, courteous and attentive to customers, and withal strictly upright in his dealings, the result could hardly have been other than the well merited success he has achieved.

## SAMUEL FARNHAM & CO.,

Agents for the New Yost Writing Machine, etc., 29 Coal Exchange.

That progress is the watchword of American manufactures is nowhere better illustrated than by reference to the New Yost Writing Machine, which is the invention of the same fertile brain



that produced the Remington No. 2, and the Caligraph, each of which was supposed in its day to be the perfection of type-writing machines, yet the New Yost Writing Machine is as far in advance of all others as they were of previous ones. Messrs. Samuel Farnham & Co. of this city are general agents in Eastern Pennsylvania for the New Yost Writing Machines, and they also deal in all kinds of Stenographer's and Type-Writer's Supplies, Office Desks, Office

Cabinets, and office supplies generally. They also have the Scranton agency for the phonograph which is designed for use as a

substitute for a stenographer. Addresses, speeches, letters or other copy may be dictated to a phonograph and afterward transcribed upon a type-writing machine from which as many copies may be manifolded as may be desired. This firm also undertake type-writer copying and re-duplicating. The Yost Writing Machine does away with the ribbon in its operation, has no shift key, has perfect alignment, has the pointer instead of the vexatious old scale, and an automatic key lock at the end of each line. It is rapidly becoming the favorite wherever introduced. It does away with all the old-fashioned unwieldy methods, and greatly economizes time in making a perfect copy from dictation. In fact it embraces all essentials of a successful and practical writing machine. The firm will cheerfully explain the many advantages of their improved devices, and confidently recommend the New Yost as the best and most desirable writing machine in the market for office and business uses.

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### FULTON MARKET,

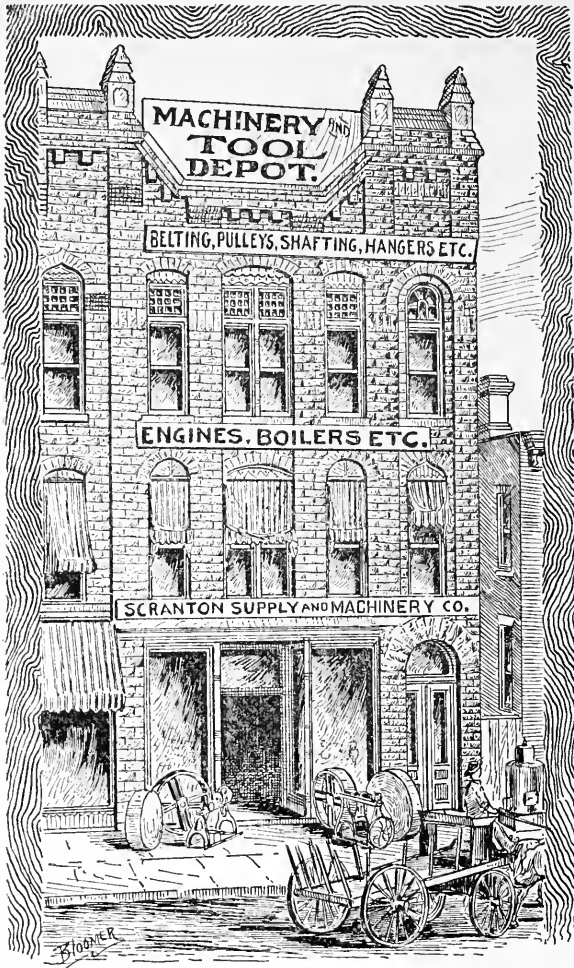
W. H. Pierce, Proprietor, 108 to 114 Penn  
Avenue.

The most prominent enterprise of the kind in Scranton is that of Mr. W. H. Pierce, which has been appropriately named Fulton Market, after that famous market in New York, which it closely resembles as regards its facilities for supplying the demands of its patrons in Scranton. This market is a most important feature of the food supply of this city, and its counters teem daily with all the choicest products of the gardens, orchards, streams and forests of the country. The supplies handled embrace fruits and vegetables of all kinds in season, fish and oysters, game and poultry and country produce generally. Nowhere, outside of the famous New York Fulton Market, within the knowledge of the writer, is there to be found so large, varied and attractive a display of fresh water and sea fish as is shown daily at the Scranton Fulton Market, while equal advantages are afforded patrons in procuring all kinds of country produce. That the enterprise of the management has been appreciated by the public is evidenced by the large and growing trade transacted, requiring the employment of eighteen assistants and six teams for delivery purposes. Mr. Pierce makes a special feature of supplying hotels and large consumers, and having unsurpassed connections with producers and large shippers, he is enabled to promptly fill all orders and at prices impossible to be obtained from less favored concerns whose trade does not warrant procuring supplies from the original sources of production. This house was founded in 1865 and has been conducted under the sole control of Mr. W. H. Pierce since 1890. No other similar enterprise in the city compares with it in extent of operations or inducements to the trade and its popularity and success are the well merited rewards of energy and progressive endeavors.

## THE SCRANTON SUPPLY & MACHINERY CO.,

Office and Salesroom, 131 Wyoming Ave. Warehouse, 634, 636 and 638 Wyoming Ave.

There are few, if any, Scranton business houses which have had a relatively larger or more rapid growth than the extensive wholesale and retail machinery supply establishment of the Scran-



ton Supply and Machinery Co. Scranton being the centre of a highly prosperous and busy community, affords a very advantageous field for the prosecution of an industry such as is carried on by this company, a fact that was fully appreciated by its founder, Mr. Wm. H. Taylor who instituted the business in 1884. Mr. Taylor conducted for many years previously and still continues a similar enterprise at Allentown, Pa., where he acquired a fund of experience and knowledge of details that insured the success of the new enterprise

from its inception, and it has since grown to be the largest and most complete enterprise of the kind in Pennsylvania. The company occupies a large and attractively arranged salesroom at 131 Wyoming avenue, where a complete stock of goods is shown, the major portion of the stock, however, being stored in a large warehouse, conveniently located along the tracks of the D. & H. and D., L. & W. railroads, affording the most advanced shipping and

receiving facilities. The company's stock embraces Tools of all kinds for Machinists and Mechanics, Engineers' Supplies, Pipe Fittings, Brass Goods, Gauges, Leather and Rubber Belting, Machine Tools, Saws, Lathes, Drills, Pulleys, Shaftings and Hangers, Engines, Boilers, Merchant Bar Iron and Steel, Railroad, Mine and Mill Supplies, Picks, Shovels, Barrows, etc., and in fact everything that can possibly be required by manufacturers, machinists, railroads, mine operators and engineers, as well as very many classes of goods required by the general public. The company represents some of the most eminent manufacturers of the country in certain special lines, and in all departments quality is made the first consideration. One of their specialties which has given most favorable results in service in paper and pulp mills, sugar refineries, saw mills and coal breakers is their "Combination Indestructene Belting." Another is the Dodge Wood-Split Pulley, which is the best in the market, and full stocks of both are carried, thus insuring prompt fulfillment of orders. The company undertakes contracts for the complete furnishing of machine shops, woodworking shops, planing mills, pulp and paper mills, saw mills and other manufactories of a larger or smaller capacity, including everything required, machinery, engine, boiler and all, ready and complete for operation. A very extensive trade is transacted, which extends throughout this section of the State. The officers of the company are Messrs. Wm. H. Taylor, President; W. S. Boyd, Jr., Vice-President, and H. W. Kingsbury, Secretary and Treasurer, who devote their energies to the accommodation of patrons and are widely esteemed by the trade. The business policy of the company is a liberal and fair dealing one and an intelligent spirit of enterprise pervades all its operations.

### "THE FASHION,"

W. Welcker, Prop., 308 Lackawanna Avenue.

Although instituted so recently as in April, 1892, "The Fashion" Dry Goods, Notion and Furnishing Goods House of Mr. W. Welcker has already become a prominent feature of the retail trade accommodations of Scranton and enjoys a large and growing patronage from discriminating buyers. The facilities of "The Fashion" embrace a commodious and handsomely appointed store consisting of a three-story and basement building, 25x100 feet in dimensions, the whole of which is stocked with a large and varied assortment of Fashionable Dry Goods, Notions, Ladies' and Gents' Furnishing Goods, Lace Curtains, Cloaks and Wraps, etc. In all lines the stock is complete and of the best quality, and the relations of the proprietor with manufacturers and importers are such that the lowest possible prices prevail in all departments. The line of Cloaks and Wraps is particularly desirable and seasonable and embraces the latest novelties and styles now popular in New York and other metropolitan centers. It embraces the finest and most elaborate garments as well as plainer ones and to suit all tastes and purses. Fifteen courteous and attentive clerks and salesmen take

pleasure in showing goods to visitors. The shopper makes a mistake who does not examine and inspect the goods and prices at "The Fashion" before making purchases. Liberality and fair dealing are the corner-stones of its already achieved success, and its future is as well assured as its past has been brilliant. Mr. Welcker is an experienced merchant fully conversant with all the details of the business and enterprising and progressive in his endeavors to provide advanced inducements to customers.

### **C. H. DEVERE,**

**Dealer in New and Second-Hand Furniture,  
313 Penn Ave.**

A prominent and representative house engaged in the sale of the above line of goods in this city is that conducted by Mr. C. H. Devere. This house was established by its present proprietor in 1883, and ever since its inception the house has received a liberal and substantial patronage, and has achieved a widespread popularity by reason of the honorable methods with which the business has ever been conducted. The premises occupied for the business are spacious and are attractively appointed and arranged for the display of the wares, the comfort of patrons and the transaction of business. The stock carried is very large and complete and embraces all the latest novelties and prevailing styles in New and Second Hand Furniture, including Bedroom Sets, Parlor Furniture, Dining Room and Hall Furniture, and in fact everything carried by a house of this kind. Mr. Devere buys all kinds of Household Goods, for which he pays the highest cash prices. Old Furniture is taken in exchange for new, and no pains is spared to render fullest satisfaction to every purchaser, and lowest prices always prevail. The trade of the house extends throughout the city. Mr. Devere is a courteous and enterprising gentleman and is closely identified with the best interests of the city, socially and commercially.

### **E. J. WALSH,**

**Wholesale Dealer in Wines and Liquors, 32 Lackawanna  
Avenue.**

A leading, enterprising and ably managed representation of the wholesale trade accommodations of Scranton is the house of Mr. E. J. Walsh, which was established in 1889, since which time it has developed a trade that extends generally throughout North-eastern Pennsylvania, and is annually increasing in volume. Mr. Walsh offers the strongest inducements to the trade in the way of superior goods, reasonable prices and the most advanced methods, and as a result has attained a high reputation for fair and liberal dealing. The complete stock of goods carried, embraces everything usually required by the trade, and includes the best distillations and vintages of the United States and Europe, and all the leading brands of imported Brandies, Wines, Gins, and other



liquors. In fine Pennsylvania and Kentucky Rye and Bourbon Whiskies this house is headquarters in this market, and these are offered either in bond or free as may be desired. The endeavors of the management are directed to handling pure and reliable goods, which are warranted just as represented. Mr. Walsh is agent in this market for the sale of Ballantine's Newark, N. J., and the Standard Brewing Co.'s Rochester, N. Y., Ales and Beadleston & Woerz's New York Lager Beer, and these products are supplied to the trade in bulk. Mr. Walsh is a progressive business man, and his enterprise is a prominent factor of the large jobbing trade of Scranton.

## LACKAWANNA TRUST & SAFE DEPOSIT CO.,

404 Lackawanna Ave.

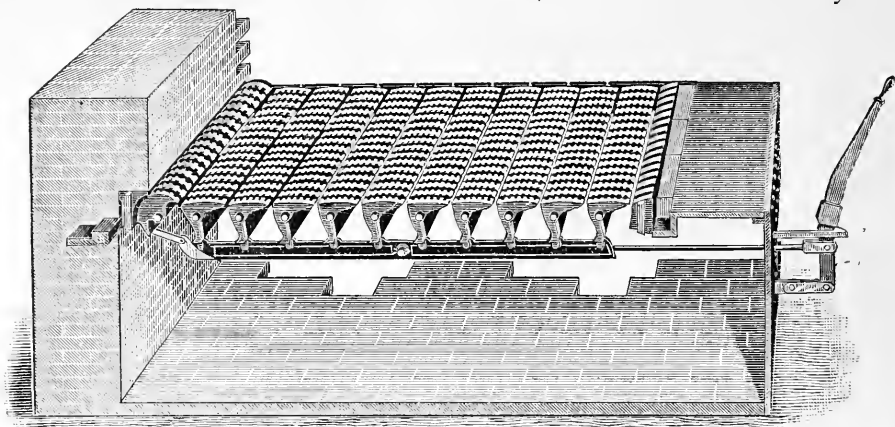
The above named company was organized in May, 1887, and occupies a very important field in the financial resources of Scranton. This company is the only one of the kind in Scranton and a large portion of the State contiguous to Scranton is unsupplied with a similar institution. Its field of operations is therefore widespread and it has attracted a large and annually increasing business. Its capital stock is \$250,000, and by its charter it has authority and is prepared to loan money on both real estate and personal security, to act as Fiscal or Transfer Agent, as Trustee, Guardian or Receiver, as Executor or Administrator, to take, accept and execute any and all trusts that may be committed to it; to receive deposits in trust; to receive deposits of money in active account, subject to check, and in fact transact both a savings bank and a trust business. It differs from a savings bank in that it has a large capital safely pledged as security to depositors, and it differs from a national bank in that it can loan money on real estate security as well as personal, and is not restricted as to the amount of its loans. Trust funds are kept separate and distinct from the assets of the company and cannot be used to pay the debts of the company in case of failure. Another feature of the business is that of its Safety Deposit vaults. These vaults were constructed after the most modern and improved plans and are secured by every appliance known that would be calculated to defy the ravages of fire or resist the attack of robbers or a mob, and they may be said to be absolutely fire and burglar proof. Inside the vault are over five hundred small safes in boxes of various sizes, which are leased for any length of time and are designed for use by customers for the safe keeping of stocks, bonds, papers, money, silver and gold plate, jewelry, precious stones and other valuables. The company also has ample room for an extension of the number of boxes as the exigencies of the business may require. The company also receives for safe keeping under guarantee securities and valuables of every description at a comparatively nominal fee. The officers of the company are Messrs. William T. Smith, president; Henry J. Anderson, vice-president, and John W. Fowler, treasurer, and the directors are Henry Belin, Jr., R. T. Black, Chas. DuP. Breck,

Wm. Connell, J. Ben. Dimmick, P. J. Horan, Geo. Sanderson, Conrad Schroeder, Wm. T. Smith, Edward B. Sturges, Henry J. Anderson, T. C. Snover.

### McCLAVE & BROOKS,

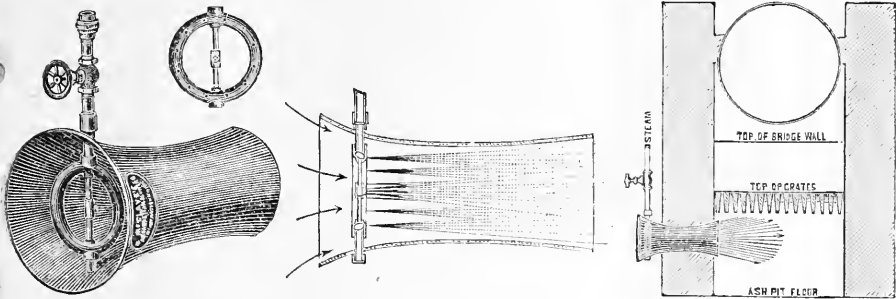
Manufacturers of the McClave Grate and McClave's Argand Steam Blower, Scranton, Pa.

The enormous growth of manufacturing operations and the consequent use of steam power has made the subject of economy in the use of fuel one of paramount consideration. While many and great improvements have been made in all kinds of machinery, engines and boilers, no really valuable and practical improvement was devised by means of which all the steam generating force could be obtained from fuel without loss, until the invention by



Mr. William McClave of the McClave Grate for burning all kinds and sizes of soft and hard coal, especially Anthracite Culm, Birds-eye, Buckwheat, Pea Coal and Bituminous Slack. This grate was first patented in 1882 by the inventor and improved and patented again in 1885, and during the ten years elapsed since its first introduction it has been adopted throughout by many of the largest concerns in the country, such as steel mills, wire mills, paper mills, steam heat companies, factories, soda ash works, collieries, etc., all of which unite in commending it for its efficiency, economy and durability. It is perfectly adapted for use in all kinds of boiler furnaces, kilns, etc., where the cost of fuel is an item of importance, and when combined with McClave's Argand Steam Blower forms a perfect and complete system for burning fine-coal fuels. In fact, many owners of steam plants fitted with these appliances claim that they now make more steam per pound of fuel with buckwheat than they did when burning egg coal by the old method, and with a consequent saving that has only to be figured to command the attention of all steam users. While, for the purposes of a book of this character, results are the most important

matters of consideration, still a brief account of these appliances is permissible. The McClave Grate consists of a number of movable grate bars placed in sections and moved by levers without opening the furnace doors and thereby preventing the admission of a volume of air on the top of the fire. The surface of the grate is especially adapted to prevent fine, unconsumed fuel from running through into the ash pit. It has a thorough shaking movement in which there is no increase in the size of the openings, and by which the fine ashes are readily removed from a hard coal fire, and also adapted for breaking up a soft coal fire when it has caked. It also has an absolute cut-off movement that will break up and remove clinkers instantly without wasting the fire, and it will clean a fire uniformly from front to rear. The Argand Steam Blower consists of a perforated circular tube with cross pipe and central rozette contained in a shell or air duct, through which a series of steam jets issue in parallel lines from the ring and slightly divergent from the rozette, thus giving a more powerful action for drawing in and thoroughly mixing the same with the steam than can be



obtained with a single jet blower of the same steam delivery. Fine fuels cannot be successfully burned without a blast, but when used with the McClave Grate and Argand Steam Blower they will be found a great economy over higher-priced coals. This is an absolute fact, and hundreds of manufacturers are now using these appliances in all parts of the country. These appliances are manufactured in Scranton by Messrs. McClave & Brooks, who publish an exhaustive and illustrated descriptive catalogue concerning the use of fine fuels in connection with their grate and blower. This catalogue will be forwarded to any applicant and it should be carefully read by every steam user. The facilities of the firm for the supply of their grates and blowers are equal to a large and increasing demand, and all orders are promptly filled. A long list of references will be furnished upon application. Over 3,400 square feet of McClave's Grates are in use by the National Transit Company's pipe lines alone. The Anthracite coal regions of Pennsylvania confidently look forward to the mountains of culm to furnish cheap fuel to industries to be established here in the future, the utilization of which has been greatly facilitated by these appliances.

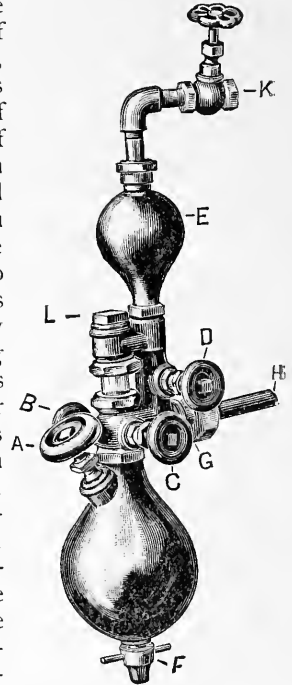
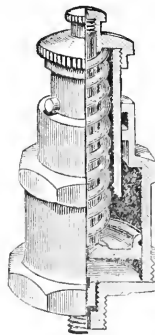
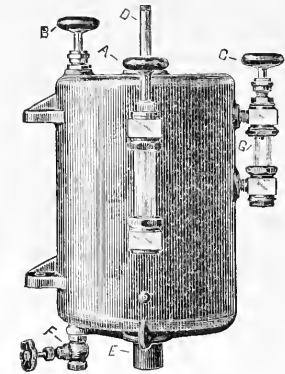
## THE LACKAWANNA LUBRICATING CO.,

Office and Factory 1212 Capouse Avenue.

Under the above-named firm style Messrs. W. F. Mattes, John F. Lewis and L. T. Mattes are carrying on in this city a very interesting and useful industry in the manufacture of a compre-

hensive line of Brass Good, the chief specialties of which are their own patented and improved Cylinder Lubricators and Grease Cups, which are the best for all places in the market. They are made on scientific principles, after an exhaustive investigation of their requirements, and the resulting products are as near perfection as it is possible for human ingenuity to attain. They are the invention of Mr. W. F. Mattes, for many years chief engineer of

the Lackawanna Iron and Steel Co., of this city, the third largest steel works in America, and he is at present general manager of the West Superior, Wis., Iron and Steel Co. The Lackawanna Grease Cup is a spring cup, having a spring so long and powerful that the rate of feed is almost absolutely uniform, varying only with the speed of the journal and stopping when the journal stops. It will save its cost in oil alone several times over per annum. It insures good journals, it saves in cost of attendance and in cost of cotton waste. It wholly prevents dripping and spattering and insures against fire, particularly in collieries, from hot boxes and greasy timbers. The Lackawanna Sight-feed Locomotive Cylinder Lubricator, and the Lackawanna Cast-iron Cylinder Lubricator are both thoroughly first-class lubricators. The feed in these lubricators is absolutely perfect and can neither be changed by sudden jar or constant vibration. They are simplest in design, most convenient to operate, lowest in cost and equal to any in material and finish. These lubricators and grease cups are made in a number of sizes and styles for different purposes, a detailed description of which may be obtained from the company's illustrated catalogue, which will be sent upon application. It is sufficient for an article of this character to say that



the company's illustrated catalogue, which will be sent upon application. It is sufficient for an article of this character to say that

the company's Grease Cups and Lubricators are in successful and satisfactory use under the most trying conditions by very many of the largest manufacturers of the country as well as on trunk railroads and at blast furnaces, and a list of those using the appliances may be obtained upon application. The company also manufactures a strictly first-class Lubricant known as the "Lackawanna" Lubricating Compound, which is recommended for use in their grease cups. The facilities of the works embrace a newly erected and well-equipped factory, which enables the firm to promptly fill all orders for their unequalled specialties. They are also prepared to furnish Brass Castings of the best quality, and they solicit orders for special Brass Work. The trade of the company extends generally throughout the United States, and though so recently established as 1888, they have already acquired a reputation for their products among engineers and engine builders that insures a steady growth in the demand for their most perfect system known for the internal and external lubrication of machinery. The active management of the business is in the hands of Messrs. John F. Lewis and L. T. Mattes, who are highly esteemed for the equitable manner in which it has been conducted as well as the admirable character of the specialties.

## SCRANTON FORGING CO.,

**Manufacturers of Carriage Hardware and Special Forgings,  
Green Ridge St.**

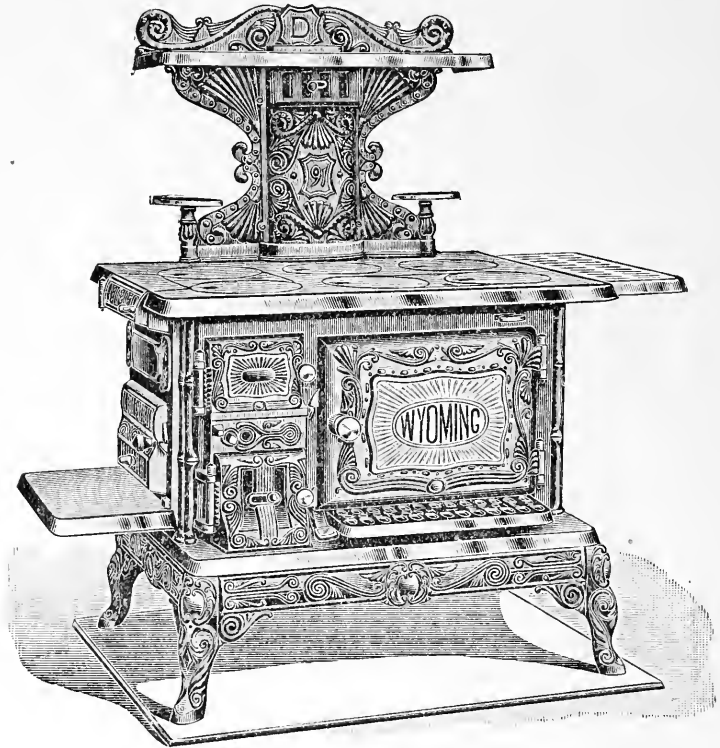
The Scranton Forging Company was organized in 1887, and is a continuation of a similar enterprise originally established at Southington, Conn., in 1867, by J. B. Savage. In 1887 the plant was removed to this city. The manufacturing plant is of the most advanced type. It covers about three acres in area and the buildings which were erected for the purpose are constructed of brick, are one-story each in height and are specially arranged with reference to economy in handling and producing the products. Though so recently erected, the growth of the business has already necessitated an increase of facilities which is being met by a large new building now under construction. The mechanical equipment is of the most modern character and embraces a large compliment of improved special machinery, drop presses, steam hammers, etc., and it is operated by steam power, eighty skilled workmen being furnished employment at the present writing. The products of the works consist of a large variety of Carriage Hardware, which is all forged from the solid bar metal. The company also undertakes the manufacture of all kinds of special forgings for other manufacturers and in fact everything in the line of Drop Forging. Another specialty is the manufacture of Forged Ox Shoes. The trade extends throughout the United States and the products are also largely exported. The works adjoin three of the principal railroads and sidetracks enter the premises, thus affording the most advanced receiving and shipping facilities. A large and complete

stock of finished goods is kept in store at all times, which insures prompt fulfillment of orders. The officers of the company are Messrs. C. H. Pond, president; A. L. Lewis, vice-president; Henry Belin, Jr., treasurer, and E. F. Chamberlain, secretary.

### SCRANTON STOVE WORKS,

Office, 701 Lackawanna Avenue, Branches at New York,  
Chicago and Denver.

This company was incorporated in 1866, its original inception having been some years earlier, and its products are now in demand



in almost every State in the Union, and especially so in the territory embraced between the Atlantic Coast and Rocky Mountains. The company having outgrown their manufacturing facilities, are now erecting a new works, which, when completed will be one of the most complete of the kind in the country. The location will be at Dunmore, on the line of the E. & W. V. Railway, and about two miles from the business center of Scranton. The main buildings of the new works will cover four acres and this includes only the producing capacity and does not cover the lumber and flask sheds, which are necessary adjuncts to the plant which will be

erected as soon as the company takes possession of the works. At present 200 workmen are employed, and this number will be doubled as soon as the new plant is ready for occupancy. The company's products comprise a large variety of Heating and Cooking Stoves and Ranges, which embody in their construction all the improvements of value appertaining to other first-class stoves, together with special features of their own. They are unsurpassed for beauty of design, elegance of finish, ease of management, economy of fuel and efficiency and many of them are veritable works of art. A special feature of the company's stoves and ranges is the Dockash Grate, which is a perfect device for burning hard or soft coal, and another improved feature of the ranges is the Hypocaust System of oven ventilation. Upwards of 10,000 stoves and ranges are annually manufactured and the output will be materially increased when the new plant is put in operation. The officers of the company are Messrs. J. A. Lansing, president and A. C. Fuller, treasurer.

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## DAVIS & HAUPT,

Architects, Office, Commonwealth Building.

The profession of the architect is a most important feature of the resources of any growing community and requires great natural talent, much study and research, a thorough scientific and mechanical training, complete knowledge of the value of building materials and of the most improved methods of construction, as well as large practical experience for its successful prosecution. These and other essential requisites are combined in a marked degree in the case of the firm of Davis & Haupt, of this city, which though new to this city, having been recently organized, has been represented by one of its members, Mr. M. B. Haupt, for over thirty years, with headquarters at Wilkes-Barre, Mr. Edward H. Davis, the other member of the firm, having established himself in Scranton in June, 1892. Many buildings throughout Northeastern Pennsylvania have been erected from plans prepared by Messrs. Davis & Haupt, ranging from small dwellings to commercial structures of the most pretentious class. Many of these buildings are greatly admired by experts for their stability and elegance, while the elaboration of detail and care bestowed upon every department of the work reflect the utmost credit on the business-like methods of the architects and give complete evidence of their thorough technical and practical training. The firm is prepared to furnish plans and superintend the construction of buildings of all classes, whether in Scranton or elsewhere, and they guarantee vigilant supervision of the work in progress and entire satisfaction to clients. By reason of the high reputation the firm enjoys for reliability and originality and the uniform satisfaction their work has always given, their professional services are in large and growing demand throughout this section of the State.

**MEGARGEE BROS.,**

**Wholesale Paper Warehouse, 130 N. Washington Avenue.**

This house was established in 1890, and commenced operations with all the most advanced modern conveniences and advantages, and by a course of strictly honorable dealing and enterprising management an important trade has been built up that extends throughout Pennsylvania, New York and New Jersey, and shows a gratifying annual increase. It is the only strictly wholesale concern of the kind in the city and deals in paper of every description, including Printing, Writing, Building and Wrapping Paper, Paper Bags, Grocers Paper Specialties, Twines, etc., as well as Card Board, Straw Board, etc. The premises occupied by the firm are comprised in two large floors, connected by an elevator, where a large and complete stock is carried from which orders are promptly filled. Two commercial travelers represent the firm throughout the circuit of their trade and eight assistants are employed in the warehouse. The firm makes a specialty of handling paper in car-load lots, shipped direct from the mills, and nearly the entire product of several manilla and printing paper mills is handled by the house in this manner, and in every variety of paper special facilities are at hand for furnishing any desired sizes and weights. The individual members of the firm are Messrs. F. O. and B. B. Megargee, who possess a thorough and complete experience in the business, and are well and favorably known to the trade.

**MORSE, WILLIAMS & CO.,**

**Manufacturers and Builders of Elevators, Main Office and Works, Philadelphia, Scranton Office, 425 Spruce Street, J. J. Seelar, Manager.**

Though the headquarters and operative departments of the above named firm are located at Philadelphia, the fact that a branch office has been located in this city is significant of the firm's appreciation of this city as a natural source of supply for a widespread territory and entitles the enterprise to be numbered among the industrial resources of Scranton. The branch in this city is under the control of Mr. J. J. Seelar, manager, who is a gentleman of large and varied experience in the erection of elevators for all purposes, and under his progressive and efficient management a large and annually increasing trade has been established for the firm that extends throughout Northeastern Pennsylvania. Messrs. Morse, Williams & Co., are manufacturers and builders of Improved Patent Hydraulic, Steam, Belt and Hand-Power Elevators for all purposes that these most useful appliances are put now-a-days. The firm are among the largest producers of elevators in America and have branches in New York, Boston, Chicago and other large cities, and their mechanism is in use and in demand in all parts of the country. The house is almost as well known in foreign lands as at home and they do a very large export trade. The chief



characteristics of their elevators are the thoroughly reliable manner in which they are constructed and their absolute safety combined with speed. They embody in their construction all the most improved principles that conduce to safety and speed, together with many advantages peculiar to themselves, and are efficient in their operation, easy to manage and are celebrated for their capacity to do a large amount of work, being strong, durable and less liable to get out of order than any others in the market. The safety hatch closing doors used in connection with the firm's freight elevators in buildings where the elevator wells are not enclosed, are effectual guards against any possibility of danger from falling through the hatchways, since the operation of opening and closing the doors is entirely automatic and is dependent wholly upon the rising and falling of the elevator car, and they are always closed except such times as the car itself is occupying the hatchway. The firm has placed a number of their elevators in this city and vicinity and have orders for others which are in process of construction. Those contemplating the erection of buildings of any kind requiring elevator facilities, are recommended to consult Mr. Seelar, who will furnish plans and estimates, and guarantee that all contracts will be executed in a manner that will command the most complete satisfaction, and be fully in keeping with the established high reputation of this old and respected firm.

## CALVIN SEYBOLT,

Manufacturer of Flour, Feed, Etc., 101 and 103 Center St.

This mill was established in 1868 by Mr. Seybolt, who had previously been engaged in business in this city since 1855, when he removed here from New York. The mill is embraced in a large four-story brick structure, which extends through from Centre street to Lackawanna avenue, the Centre street portion, however, only being used for manufacturing purposes. The property, which is owned by Mr. Seybolt, is one of the most valuable pieces of real estate in the business centre of the city, being directly opposite the D., L. & W. Railroad passenger station, and about on the line of the D. H. & C. Railroad, affording the most complete facilities for the receipt of grain and shipment of the product without re-handling. The equipment of the mill is the full roller process and is operated by a 100-horse power steam engine, employment being given to ten workmen. The products are fine Family Flour, Feed, Meal, etc. The flour made here under the brand of "Royal" has a high reputation among consumers and the trade and is widely recognized as unsurpassed in the market for purity, strength and color, and is in active and growing demand. Mr. Seybolt may be said to be one of the pioneers of Scranton's industrial progress, and though actively engaged in business here for thirty-eight years, he is still an energetic and progressive manufacturer and his present industry is one of the features of the commercial supremacy of this growing metropolis.

## PARAGON PLASTER AND SUPPLY CO.,

Manufacturers of Improved Wall Plaster, Works, Albright Avenue.

The Paragon Plaster and Supply Company is the most recent acquisition of importance to the industrial resources of Scranton, having been organized within a few months, and commenced operations Oct. 1. The company's manufacturing plant is embraced in a three-story factory newly erected and located on the line of the D., L. & W. Railway, facilities being at hand for loading and unloading cars directly into the building. The mechanical equipment embraces a fifty horse-power steam engine and much special machinery, employment being given to about a dozen skilled workmen. The product of the works is what is known as Paragon Wall Plaster, which is a substitute for ordinary wall plaster and other improved wall plasters. It has been in use for some years in other parts of the country and has fully demonstrated that it is the perfection of plastering compounds. The Scranton company are licensees of the parent company, located at Syracuse, N. Y., and they control the manufacture and sale of Paragon Wall Plaster throughout Pennsylvania, east of Altoona to Philadelphia. Paragon Plaster is a dry material, made according to an established formula, is thoroughly mixed by machinery and is absolutely uniform in its composition. It contains no acid or saw-dust, and it will not rust tools or nail heads; neither will it stain or take a mottled appearance, and it can be painted or tinted to any desired color. Paragon costs but little more, if any, than ordinary plaster, while it is so much more durable that the increased expense, if any, is made up four-fold in the fact that it does not flake or crack and never needs any repair, even if inundated by water from any cause. When placed upon the wall it sets within a few hours and becomes at once as hard as stone, thus enabling the inside finishers to commence their work at once, which makes a great saving of time in completing a building. Paragon Plaster is exceedingly strong, hard and tough, yet has no metallic texture. It will positively not chip, break or crack and it can be easily repaired or patched if required. The plaster requiring less water in it, is not as liable to be affected by frost as common mortar in very cold climates, and when it is laid in connection with wire or metallic lath it is absolutely fire proof, and in any case it will hold back flames much longer than ordinary plaster. Another special feature of Paragon Plaster is that it is a non-conductor of sound, which renders it particularly desirable for apartment houses, dwellings, office buildings, schools and other structures where quiet is a requisite. In fact, Paragon Plaster embodies all desirable features of a perfect wall plaster, rejecting those that are undesirable; perfect walls, very hard, without a crack, cleanliness, freedom from dust, taking color and decoration with facility, fire proof, are a few of the advantages this improved wall plaster confers. The officers of the company are Messrs. Geo. D. Brown, president; H. B. Reynolds, secretary; Geo. A. Clearwater, treasurer, and E. L.

Merriman, manager, all well known and prominent citizens of Scranton and progressive business men. The company promises to become a prime factor of the building trade as well as an important spoke in the city's wheel of industrial progress, and its product may be confidently recommended as the most desirable material in the market for the purposes named.

### S. G. BARKER & SON,

Manufacturers of Scales and Wire Coal Screens, Works,  
207 and 209 Seventh Street.

If there is one thing of more importance than all others in the affairs of commerce, it is the just measurement in the transfer of commodities; therefore an establishment devoted to the manufacture of scales, that most vital instrument in the prosecution of trade, is entitled to significant mention in an account of the industries of the city. The scale works now and since 1881, carried on under the firm style of S. G. Barker & Son, was originally founded in 1847 by the late S. G. Barker, and is one of the oldest as well as most notable establishments of the kind in the country. The products of the works embrace a variety of Wagon and Track Scales and Scales of large capacity generally for the use of mines, manufacturers, rolling mills and others, nothing smaller than scales having a capacity of five tons being manufactured, except specially to order. The scales made by this firm are designed for wear and use, and are made after the original ideas and plans of the founder of the business. They are unequalled by any other similar devices for strength, durability and perfect accuracy, and far excel in all desirable qualities those of any other make in the country. It is no unimportant comment to make with regard to these scales, to state that ninety per cent. of all the coal mined in Northeastern Pennsylvania is daily weighed on the scales made by this firm, amounting at present to from 60,000 to 70,000 tons per day. No other scales in the market can withstand the usage required for such a service and still maintain accuracy. The firm has just completed ten 75-ton track scales for the D., L. & W. Railroad, which have been placed at different points along the line of their road, and which were purchased after having thoroughly tested all the leading scales in the market. The firm's scales are also in use for many other purposes throughout New York, Pennsylvania, and New Jersey, as well as in more distant sections of the country. Other products of the firm are Wire Coal Screens. Since the demise of the founder, the active management of the business has devolved entirely upon his son Mr. F. S. Barker, who is a progressive manufacturer and enterprising business man and practically proficient in all the details of the business. Recent additions to the manufacturing plant render the firm better able than ever to promptly fill their orders, and the steady progress of the triumph of the scales manufactured is gratifying alike to the firm and this community.

## THE SCRANTON LACE CURTAIN MF'G CO.,

Office and Works, Meylert Ave. and Glen St.

The most important as well as one of the most recent additions to the industrial development of Scranton is the lace curtain works of the above named company, which was organized in 1891, and with commendable energy the magnificent plant was erected at once and operations were commenced during the past summer. The works are already turning out large quantities of Lace Curtains of superior quality, which fairly compete with those produced in Nottingham, where lace curtain manufacturing has been the staple industry ever since they were first introduced. The company's plant is a stately two-story brick structure, erected in the form of a hollow square, with a spacious open court in the center, which is reached by a driveway from the main front of the building. As an architectural ornament to the city it has no equal for beauty among manufacturing buildings, and is in fact a model factory edifice. The rooms are all light, airy and well ventilated, with lofty ceilings, and an almost superfluity of large windows and is completely equipped with electric lights, steam heating and sanitary appliances, rendering it in every respect a notable modern industrial building. The mechanical equipment embraces all the latest improved lace curtain-making machinery of the best English manufacture, including fifteen looms and a powerful steam engine and bank of boilers furnish the motive force necessary, heat and light. When in full operation the works will afford employment to 350 operatives, many of them being highly skilled and experienced workmen. The industry being such a new one in this country, many of the workmen employed were procured abroad, and these are teaching the others as fast as is practicable. Unlike the English manufacturers of lace curtains, who simply make the goods, the Scranton Lace Curtain Manufacturing Company do every part of the work on their premises, from the receipt of the raw materials, yarn, etc., to the shipment of the finished goods, packed and cased ready for the consumer. In order to accomplish this a complete bleaching department is a part of the works, and all the curtains are bleached and finished on the premises. The company manufacture their goods in a large variety of original and attractive designs, and they are already in active and growing demand by the trade throughout the United States. The establishment of this splendid and promising industry in Scranton, which gives remunerative employment to so large a number of its inhabitants is a fitting tribute to the wise protective legislation of the government, without which its inception here would have been an impossibility. The officers of the company are Messrs. J. M. Kemmerer, president; H. J. Anderson, treasurer; John G. Sherwood, secretary, and A. Mosley, manager, to whose efforts as prime movers in the matter this important acquisition to the city's industries has been made. Mr. Mosley was previously a manufacturer of the same goods in Nottingham, and he has enjoyed a large practical experience at the trade. Thoroughly conversant with all

its details, he has placed the enterprise upon a plane of efficiency at its inception that insures for it a great future of usefulness and success, and at the same time adds another laurel to the industrial supremacy of Scranton.

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### **SAMUEL WILLIAMS,**

**Leather and Findings, 426 Spruce Street.**

The trade in leather is one of the most important American industries, occupying the attention of many extensive houses and employing large resources. A most prominent representation of the industry in Scranton is the enterprise of Mr. Samuel Williams, which was established in 1888 and has since developed a trade with boot and shoe makers that extends throughout Northeastern Pennsylvania. The stock carried is large and complete and embraces a large variety of miscellaneous articles, known in the trade as Shoe Findings, as well as Tools, and also a comprehensive stock of leather from the best American and foreign tanneries. No house in the State has greater inducements and advantages to offer the trade than has this one, and with large stock purchased direct from manufacturers, able and experienced management and unexcelled shipping facilities, Mr. Williams is prompt in affording the most advanced facilities to buyers in this market. The enterprise is an important feature of the trade resources of Scranton, and its success and prominence are the just rewards of fair and honorable business methods.

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### **H. A. KINGSBURY,**

**Mine, Mill and Railway Supplies, 313 Spruce Street.**

In no single division of the commercial facilities of this city has there been greater advance made than in that devoted to mine, mill and railway supplies, and Scranton is now widely recognized as the source of supply for an ever widening territory. This is due to the enterprise and energy of the management of those houses engaged in the trade, among which that of Mr. H. A. Kingsbury is a leading factor. This house was founded June 1, 1891, and has since developed a trade that extends throughout a large section of the State. The facilities of the house for the prompt supply of everything in the way of Engines, Boilers, Machinery, and Mine, Mill and Railway Supplies, embrace close relations with important manufacturing concerns, for which Mr. Kingsbury is agent in this market, and all goods are furnished at manufacturers' prices. Among the leading specialties handled are the Gutta Percha and Rubber Manufacturing Company's Mechanical Rubber Goods, Belting, Packing, Tubing, Hose, Valves, etc., Charles A. Schriver & Co's Electric Belting, Oak-tanned Leather Belting, etc., John A. Roebling's Sons Co's Wire Rope, the Gilbert "Universal" and "Interlocking" Wood-split Pulleys, the Worthington Steam Pumps, Fairbank's Scales, Jenkins Bros'. Valves and Packing and

Iron and Steel Cast and Wrought Iron Pipe, Boiler Tubes, Bolts and Nuts, Asbestos Roofing, Pipe Coverings, etc. Mr. Kingsbury is well and widely known to the trade and is also actively interested in other enterprises. He is secretary of the Scranton Board of Trade and is closely identified with the progress of Scranton, of which the enterprise forming the subject of this article is a most useful feature.

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### GREEN RIDGE IRON WORKS,

A. L. Spencer, Proprietor, 417 to 435 Green Ridge Street.

The Green Ridge Iron Works was established in 1878 and is a most important feature of Scranton's industrial progress, conducing greatly to the thrift of the city by the employment of seventy-five skilled workmen and adding to its fame as a source of supply for first-class products. The works are embraced in a series of suitable and well arranged buildings covering an area of 165x360 feet, and are connected with the railroad system of the city by three side tracks entering the premises, which afford the most complete facilities for the receipt of raw materials and the shipment of the finished products with a minimum of handling. The equipment of the works embraces puddling and heating furnaces, two trains of rolls and other machinery of the most improved character, operated by an eighty-horse power Corliss valve engine and every facility is at hand calculated to insure the highest quality of product with economy in manufacturing processes. The products consist of all sizes and shapes of Merchant Bar Iron, Strap Rails, 25-pound Iron T Rails for coal mines and street railways, Iron Railway Ties, Bar Axles for mine cars, etc. The capacity of the works is about 6,000 tons of iron annually, and the market for the product lies chiefly in Pennsylvania and New York. Mr. A. L. Spencer, the founder and proprietor of the works is a practical and experienced iron manufacturer and a progressive and enterprising business man. He gives his close personal attention to the management of the business and the prominent success he has attained is ample evidence of his sound judgment and business ability.

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### SCRANTON SAVINGS BANK,

122 Wyoming Ave.

The Scranton Savings Bank is the oldest bank in the city operating under a State charter, and it has long been looked upon as one of the most substantial financial institutions of this section. It was organized in 1867 and occupies its own bank building, which is substantially constructed and is attractively appointed. The capital stock of the bank is \$100,000 and it has a surplus fund and undivided profits of \$53,216.50. The total resources of the bank amount to \$1,070,950.29. The officers of the bank are Messrs. James Blair, president; S. B. Price, vice-president; H. C.

Shafer, cashier, and A. B. Blair, assistant cashier. The board of directors includes the following gentlemen: James Blair, John I. Blair, S. B. Price, George H. Catlin, James Archbald, DeWitt C. Blair and A. B. Blair, men whose names are identified with some of the most extensive and important financial and industrial enterprises which promote and foster the development of Scranton and give standing and credit to any enterprise with which they are connected. The bank transacts a regular discount, deposit and collection business and issues foreign and domestic exchange. It solicits both business and savings accounts, and allows interest on all deposits of the latter character. The management of the bank is a liberal one so far as is consistent with sound banking principles, and many of the prosperous commercial and manufacturing industries of the city owe much of their success to the fostering care which has been extended them. With their ample facilities the Scranton Savings Bank extends an invitation to manufacturers and others to locate here, and they are prepared to offer needed assistance upon a legitimate business basis.

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### J. T. & G. T. WILLIAMS,

**Wholesale Dealers in Teas, Coffees and Spices, Lackawanna Ave.**

Few things that enter into daily consumption as articles of food are so difficult to procure of absolute purity and good quality as are teas, coffees and spices. Therefore, a house devoted to handling the highest possible grades of these commodities is an important feature of the commercial resources of any locality, and such a concern is that of Messrs. J. T. & G. T. Williams of Scranton, which is also the only house in the city exclusively dealing in Teas, Coffees, and Spices at wholesale. This enterprise was founded in 1887 and its operations cover a large part of Pennsylvania, New York, Ohio and Vermont, and are annually increasing in volume and territory covered. The headquarters of the firm are comprised in a store having four floors, which are connected by an elevator operated by an electric motor. Here ample accommodation is afforded for the storage of a large and complete stock which embraces the choicest importations of China and Japan Teas, Java, Mocha and Rio Coffees and Ceylon spices. The goods of the firm are all procured direct from first hands, in large quantities, and have always been noted for their freshness, absolute purity and reasonable and fair prices, and customers have the satisfaction of knowing that the goods procured from this firm can be guaranteed to their patrons as being exactly as represented. This has ever been the principle upon which Messrs. J. T. & G. T. Williams have conducted their enterprise, and the policy has proved a correct one, as is evidenced by the growth of the business and the magnitude of its present operations. The firm is represented to the trade by travel-

ing salesmen, and four assistants in the store promptly fill orders. The members of the firm are both progressive and pushing business men and are closely identified with the commercial growth and prosperity of Scranton.

## SCRANTON PACKING CO.,

113 Franklin Avenue, Cold Storage Warehouse 706, 708,  
710 and 712 Wyoming Avenue.

Among those houses in Scranton which by their modern methods, complete facilities and resources and commendable enterprise are contributing largely to the reputation of the city, the

### THE "WYOMING" HAM.



### TENDER AND UNEQUALED IN DELICACY OF FLAVOR.

Scranton Packing Company occupies a leading and important position. This company was organized and incorporated April 30, 1887, and its products have since attained so high a repute for fine quality as to have created a large and constantly growing demand that now extends throughout a large section of Pennsylvania, New York and New Jersey as well as into more distant localities. The headquarters of the company are located in the business center of the city in close proximity to the railroad freight depots and comprise office and salesroom, in the rear house. The company also has a large cold storage warehouse having six floors, two under ground, and equipped with all necessary machinery and appliances, including an electric light plant, refrigerating machinery, elevators, etc., the whole being operated by steam power. Here the finest grades of hogs are cut up and packed and all the arrangements for obtaining uniform and superior results are of the most perfect character. The "Wyoming" brand of extra mild sugar cured Hams and Bacon is the specialty of the company. These meats are cured by a special process of their own and command a ready sale, being much sought after by epicures throughout the circuit of their trade. Great attention is also given to their pure kettle rendered Lard, which is exactly what its name implies and is so warranted. The company also furnishes cold storage facilities for merchants in this vicinity. The trade of the house is exclusively wholesale. The executive officers and managers of the enterprise are Messrs. P. J. Horan, president; J. L. Connell, secretary and treasurer, and G. H. Russ, manager, who are active and progressive business men, and whose endeavors for trade are made upon strict business principles and giving their patrons the best provisions in the market at as low prices as is consistent with quality.



**CHARLES L. GRIFFIN,****Photographer, 138 Wyoming Avenue.**

Of all the arts that of photography may be said to come nearest to our homes and affections, since by its means the poorest as well as the richest member of the community is enabled to preserve the pictured semblance of his loved ones and adorn his walls with faithful reproductions of the best efforts of old and modern masters. Scranton has no lack of facilities for procuring fine photographs and one of the most noted artists here is Mr. Charles L. Griffin, who established himself here in 1887 and has since given great evidence as to his talent and artistic taste as a photographer, resulting in a wide-spread and growing patronage and favor with the public. His studio is tastefully arranged and appointed and contains many beautiful examples of his art. All descriptions of photographic and crayon work is accomplished, and special attention is given to making portraits of children, family groups, and photographs of unusual size. Only first-class work is done and at prices as low as is consistent with quality. Under the firm style of Griffin & Bolwell is maintained a department of photographic supplies, the only one of the kind in Scranton, where is carried a large and complete stock of all kinds of Photographic Materials, Cameras, Kodaks, Chemicals, Dry Plates, etc., both for the trade and for the use of amateurs. In both departments of the business Mr. Griffin enjoys a high reputation as an accomplished artist and enterprising business man and his studio and supply depot are commended to the public and trade.

**THE CLARK & SNOVER CO.,****Manufacturers of the Celebrated C. & S. Stripped Smoking  
and Chewing Tobacco, 112 Adams Avenue.**

Since the days when Sir Walter Raleigh found the native American Indians on fire, as he supposed, with the smoke of the conflagration being emitted from their mouths, the use of tobacco in some form has spread until its votaries are found in all parts of the world, and the manufacture of tobacco has become one of the prominent industries of civilized nations. Scranton happily numbers among its diversified industries an important establishment devoted to the manufacture of superior grades of smoking and chewing tobacco, that of The Clark & Snover Company. This enterprise was originally instituted in 1865 by Messrs. Clark & Snover. In 1891 the present company was incorporated and the premises now occupied were remodelled for their use and fully equipped with new machinery of the latest improved character, greatly increasing the facilities for production. The factory is a three-story brick structure, 160x50 feet in dimensions, with an "L" 40x50 feet. A one-hundred horse-power steam engine furnishes the necessary motive force and employment is given to eighty-five experienced workmen. While the celebrated C. & S. Stripped Smoking and Chew-

ing Tobacco is the chief product of the company they also manufacture other varieties, but the former being the staple goods in this section, the facilities of the factory are taxed to keep up with the demand. The trade of the house is chiefly confined to North-eastern Pennsylvania and Southern New York, in which territory two commercial travelers are employed, but their products are also sold to some extent throughout the United States generally. The executive officers of the company are Messrs. Charles P. Matthews, president, and W. L. Henwood, secretary and treasurer. Mr. Matthews is the head of the firm of C. P. Matthews, Son & Co., of this city, and is actively identified with the management of a number of the leading financial and industrial institutions of Scranton. Mr. Henwood's ability as a manager has been amply exemplified by the continued success of the enterprise, and to his business methods and progressive ideas the steady increase in the volume of the business and expansion of territory covered by the trade of the company is largely due, and the representative position occupied by the company at present is a guarantee of still greater achievements in the future.

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### IRVING H. HOWE & CO.,

Wholesale and Retail Clothing Manufacturers, 400 and 402  
Lackawanna Ave., Factory, Utica, N. Y.

The advantages offered the public in Scranton and vicinity for procuring first-class clothing at lowest possible prices by Messrs. Irving H. Howe & Co., are in every respect fully equal to those appertaining to the largest metropolitan centers. This fact is apparent when it is stated that this firm is one of the largest manufacturers of ready-made clothing in the country, having its headquarters at Utica, N. Y., where upwards of three hundred operatives are constantly employed making up strictly well-made, fashionable clothing for the firm's numerous branch stores located in various parts of the country as well as to supply their large jobbing trade that extends throughout the middle and eastern States. Manufacturing their own goods in immense quantities and at lowest possible cost of production and supplying them direct to the consumer as this firm does, all intermediate profits are eliminated and the public is enabled to procure clothing at the same prices many less favored merchants themselves pay for their stock. The firm's branch in this city was established here Sept. 19, 1892. It contains a large and complete stock of fine Ready-Made Clothing for men, youths' and boys, made from the finest imported and domestic fabrics in the latest fashion, and finished equal to the best custom-made garments, while it is offered at prices never before known in this section. The members of the firm are Messrs. Irving H. Howe, Walton W. Mitchell and Arthur L. Howe, and the branch in this city is in charge of Mr. C. E. B. Williams. The house is an enterprising and energetic concern and is a valuable accession to the trade accommodations of Scranton.

## CONSUMERS' ICE COMPANY, Cor. Adams Avenue and Ash Street.

Few corporations enjoy a higher reputation for enterprise and progressive methods in this city than does the Consumers' Ice Co., which is very extensively engaged in the harvesting and distribution of ice to the trade and consumers. This company was incorporated in 1889, and its operations are the most important of any in its line in this section of Pennsylvania. The company has a large storage warehouse in this city and others at the original sources of supply, which are filled in winter, and they gather their ice harvest from lakes Ariel and Maplewood, shipping it to this city and other points by rail. The water of these lakes is pure



soft spring water, and the ice secured is as pure and clear as crystal and free from all impurities. The company transacts an extensive wholesale trade and make a specialty of winter shipments, ice being delivered in car-loads on the line of the E. & W. Railroad, whence it may be transported at low rates of freight to any desired point. The retail trade in this city is also an important feature of the business, the company having all facilities for promptly supplying families, hotels, restaurants and dealers in perishable goods with the best and purest ice in the market, and their heavy wagons, loaded with the staple, are to be seen daily on all the streets of the city, making deliveries. The rates of charges for ice have always been reasonable and the service is prompt and reliable. The officers of the company are Messrs. S. Y. Megargel, president; A. D. Blackington, treasurer, and C. H. Schadt, general manager, under whose able and enterprising management it has met with deserved success.

## JOHN T. PORTER,

Wholesale Dealer in Foreign Fruits, Fancy Groceries, Etc.,  
26 and 28 Lackawanna Avenue.

The indispensable usefulness of the wholesale distribution of food supplies, who acts as purveyor-general to urban tables and salesman-at-large to the farmer, dairyman and shipper, is univer-



sally admitted, and large and well-equipped houses now perform this work with advantage to both producer and consumer. The most extensive enterprise of this nature in Scranton is that of Mr. John T. Porter, which he established here in 1875 and he has since developed such a capacity for business that his efforts have resulted in a large and annually increasing trade, fully rivalling any similar enterprise even in metropolitan centers. For the purposes of the business a four-story and basement warehouse, 50x100

feet in dimensions, is occupied, and the whole is utilized for the storage of the large and varied stock of goods handled. This house is headquarters in this market for all kinds of foreign and domestic Fruits, Produce, Butter, Cheese, Eggs, etc., and the stock also includes a complete line of fine Fancy Groceries, Condiments, Sauces, Salad Oil, etc. During their seasons Oranges, Lemons, Bananas, Grapes, Peaches, Apples, Berries, Pineapples, etc., are received in large quantities direct from first hands, and every modern facility has been provided for handling the goods and their prompt distribution to the trade. Mr. Porter is a progressive business man and an enterprising merchant and is closely identified with the growth of the commerce of Scranton, which his own enterprise has done much to foster. He is also connected with other enterprises and is a director of the Traders' National Bank.

## HENRY FREY,

The Photographer, 421 Lackawanna Ave.

Recent years have wrought wonderful changes for the better in the photographer's art, and in this city none has taken greater advantage of the improvements made than has Mr. Henry Frey. He has long been recognized as the leading photographic artist in Northeastern Pennsylvania in consequence of the unsurpassed fidelity and excellence of his photographs and portraits. His studio occupies the entire third floor of the large building located as above indicated and the premises are divided into spacious and attractive

parlors, dressing rooms, operating gallery and work rooms, the whole being fully equipped with the most perfect appliances and accessories known to the modern art of photography. Besides photography in all its branches, Mr. Frey also executes portraits in crayon, oil, pastel and India ink, and all his work is of the highest artistic merit, while his prices are such as cannot fail to satisfy the inclination and tastes of all patrons. Mr. Frey is particularly successful in obtaining accurate and perfect photographs of children and groups and his portraits of the babies always delight the mothers' heart. Mechanical and View Photography are also features of the facilities of this studio and this class of work is done promptly. The magnificent specimens of his artistic work exhibited by Mr. Frey at his parlors are unrivalled by those of any other similar establishment in the country and are proof of his skill and talent. Mr. Frey established his studio in Scranton in 1874 and from its inception it has been the leader in its line. The success achieved is justly merited and is the reward of artistic skill, energy and ability.

### C. W. ADAMS,

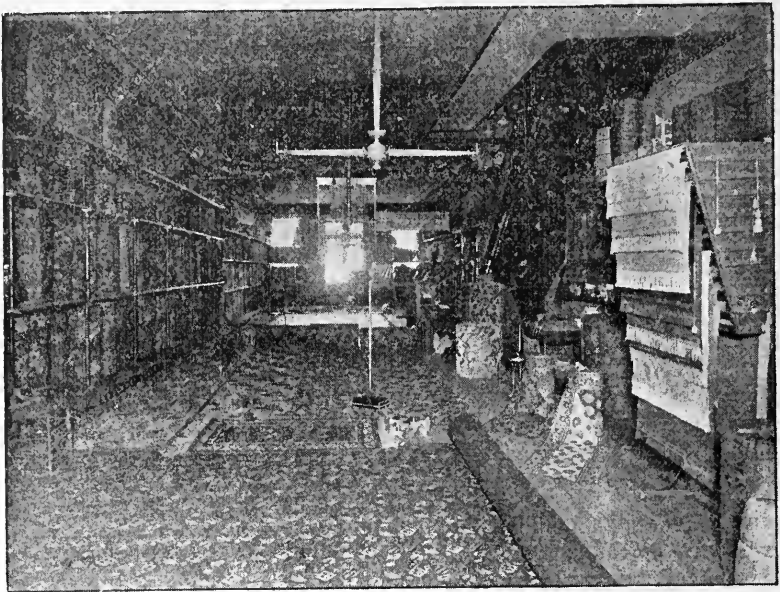
Veterinary Surgeon, 124 Linden Street.

Apart from more pecuniary gain the veterinary dispensary and hospital established in Scranton in 1891 by C. W. Adams, Veterinary Surgeon, has done much in the cause of humanity towards that patient friend and servant of man—the horse. Dr. Adams is an accomplished veterinary surgeon of long years of practice and he is widely known and recognized by horse owners as being among the most skillful practitioners of this science in the country. His office, pharmacy and hospital have been recently erected and are conveniently arranged and appointed after the most advanced methods known to the profession. The hospital is provided with large box and open stalls, Turkish and Russian baths, and forge, for special shoeing. Dr. Adams has had many valuable animals in his care and he has gained golden laurels from all sources by his success in treating his horse patients for the various disorders with which they were afflicted. Dentistry and all surgical operations are performed with skill, and for the latter purpose the most improved surgical table has been provided, by means of which operations are performed with the least distress to the animal and the greatest success. Dr. Adams will visit patients at any distance from his office, either in Scranton or elsewhere, and so great is his popularity and reputation that he is frequently called out of the State. All domestic animals are treated medicinally for all curable diseases, and his success with the diseases of cattle and dogs is equal to that of the equine race. As much better care and attention can be given to sick and injured horses in the hospital than is possible in their own stables, owners are recommended to avail themselves of its services, the result being a minimum liability to fatality. In every respect this enterprise is commended to the public, with the assurance that Dr. Adams has no equal as a veterinary surgeon in this section.

**KERR & SIEBECKER,**

**Jobbers and Retail Dealers in Carpets, Oil Cloths, Draperies,  
Etc., 408 Lackawanna Ave.**

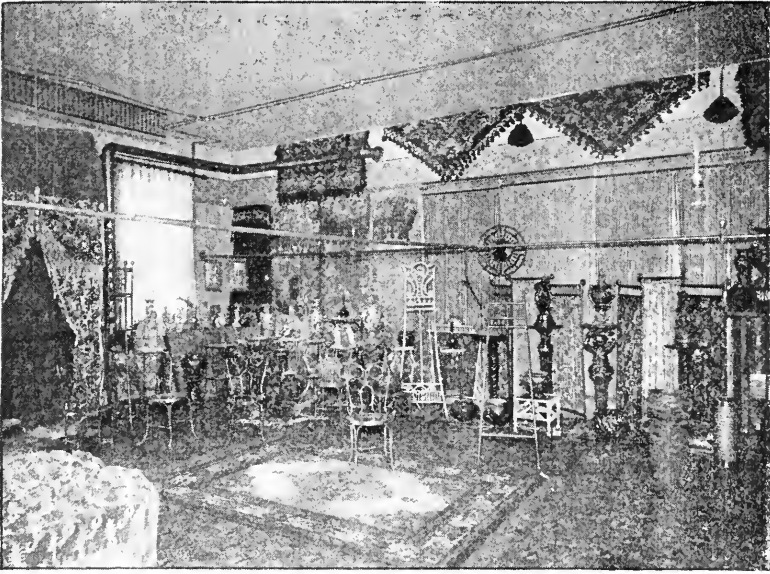
The above named house is one of the oldest as well as largest establishments of the kind in Pennsylvania, outside of Philadelphia and Pittsburgh, and for many years has been prominently identified with the progress of the commercial resources of Scranton. It was originally founded by Mr. S. G. Kerr in 1873, and was the first exclusive carpet house to be instituted in this city. In 1885 Mr. L. J. Siebecker was admitted as a partner under the firm name of S. G. Kerr & Co., and in 1890 the style was changed to Kerr & Siebecker. The premises occupied by the firm are large, commodious and hand-



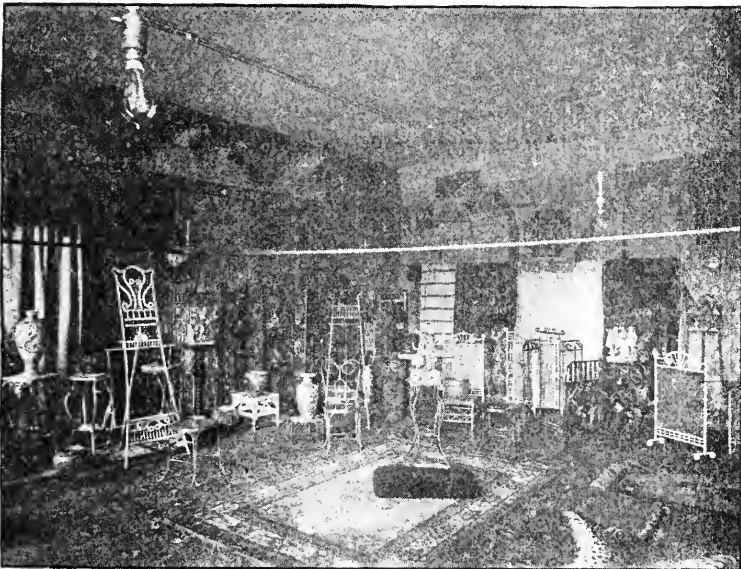
MAIN CARPET FLOOR, 408 LACKAWANNA AVE.

somely appointed, and twenty-five assistants find employment in the several departments of the business, the trade of the house extending throughout Pennsylvania, New York and New Jersey. The firm are wholesale and retail dealers in Carpets, Oil Cloths, Rugs, Mats, Curtains and Draperies, and the stock includes a remarkably fine assortment of the latest novelties in Wilton, Axminster, Goblin, Moquette, Velvet, Brussels, Tapestry and Ingrain Carpets, and every description of floor covering. The firm receive all goods direct from first hands and manufacturers and buy in large quantities for cash, thus enabling them to offer patrons the lowest possible prices. The stock is at all times full, complete, admirably selected and judiciously purchased. The firm also own a large three-story building, corner of West Lackawanna avenue and Eighth

KERR & SIEBECKER'S WAREROOMS.



UPHOLSTERY AND ART ROOM, REAR OF 406 LACKAWANNA AVENUE.



CURTAIN AND UPHOLSTERY AND ART ROOM, REAR OF 406 LACKAWANNA AVE

street, the two upper floors of which are used for storing duplicate goods. In the basement the firm have a well-equipped carpet cleaning and feather renovating plant where all facilities are at hand for cleaning carpets and renovating feathers in a thorough manner. The high reputation and long standing of this house may be regarded as guarantees of fair and honorable dealing and the prompt and satisfactory fulfillment of representations made.

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### **A. R. RAUB,**

**Undertaker, 425 Spruce Street.**

The business of the undertaker is one of a peculiar nature and requires special care and consideration in the performance of the duties involved. One of the oldest undertaking establishments in the city is that of Mr. A. R. Raub, which was established in 1869, and has since developed a high reputation for the decorous and thoughtful manner in which its services are rendered. Mr. Raub furnishes everything required for a burial and in the most satisfactory manner and his services are generally sought for by bereaved relatives and friends, who may rely with confidence upon his considerate attention to all demands made upon him. Mr. Raub has officiated at a great many funerals in this city and vicinity and has always received the commendation of patrons. He also maintains a well-equipped livery stable and furnishes the public with horses and carriages for pleasure and business purposes as well as hacks for funerals, weddings, parties, calling, etc. Mr. Raub is highly respected in this community for his strict integrity and excellent qualities, and he enjoys the esteem and confidence of the public for his uniform kindness and courtesy.

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### **EUREKA LAUNDRY CO.,**

**Corner Linden Street and Adams Avenue.**

Scranton is particularly favored for the successful conduct of the laundry industry, the water obtainable being specially suitable for the purpose, and as a result soiled linens are sent here from a wide extent of neighboring country. An important and leading representative of the industry is the Eureka Laundry Co., which was instituted in January 1891, and has since developed a trade that extends throughout a radius of fifty miles from Scranton, in which territory numerous branch agencies have been established. The company's facilities embrace a completely equipped plant operated by a twenty-horse power engine, and twenty skilled laundresses and workmen are employed. No chemicals or other deleterious materials are used which would in any way injure the finest fabrics, and such customers as prefer to have their linen laundered by hand instead of machinery are cheerfully accommodated. The company undertakes laundry work for hotels,



restaurants, families and transient patrons, and goods are called for and delivered with the utmost promptness. The officers of the company are Messrs. John G. McAskie, president; C. W. Rhodes, vice president, and John J. Van Nort secretary and treasurer, who together with B. P. Connolly, I. Jacob Schlotterbeck, R. A. Zimmerman, Geo. S. Alexander and C. F. Pross form the board of directors. With a patronage embracing leading hotels, families and individuals, the Eureka Laundry Co. is in a position to accord the greatest advantages to patrons.

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### **SCHUEER BROS.,**

**Keystone Biscuit Works, 341 to 347 Brook Street.**

This enterprise, one of the most important of its kind in North-eastern Pennsylvania, was established in 1874 by John Scheuer, sr., father of the present proprietors. Originally the business was conducted upon a modest scale, but each year it has grown and enlarged its facilities until it has developed a trade that now extends throughout this section of the State and is still annually increasing in volume. The firm's plant is embraced in a commodious two-story building which is equipped with late improved machinery and appliances for the work in hand, operated by a fifteen horse-power steam engine and furnishes employment to seventeen workmen. The products of the bakery include a complete line of Crackers, Fancy Biscuits, Cakes, Bread, etc., all of which are made from the best available materials after modern and improved processes and are neatly and attractively packed for the trade. The economy resulting from large production is well illustrated by the operations of this house, which is daily turning out large quantities of these products of a much better quality and at a less price to the consumer than it is possible to produce them otherwise. The members of the firm are Messrs. John, George, Henry and Philip Scheuer, each of whom takes a practical and active interest in the business.

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### **JOHN SIMPSON,**

**Merchant Tailor, 107 and 109 Wyoming Ave., Over Hackett's Hat Store.**

Well-fitting and well-made garments in these modern days have become essentially a necessity and nowhere in Scranton can such be obtained in greater perfection than from Mr. John Simpson, who enjoys a high reputation for the taste and skill evinced in the production of garments for gentlemen. At the above indicated address he occupies commodious and handsomely appointed chambers, well in accord with the refined trade that makes this house its resort when requiring first-class outer garments. Here a large variety of fine fabrics are shown which have been selected with a judgment which years of practical experience necessarily bestow, and include all the latest novelties of fine foreign goods imported

directly for his own use. This enterprise was established in 1891 and has since built up a large and growing trade which extends throughout the city and vicinity. Employment is furnished to between five and six skilled hands. Mr. Simpson, the proprietor, is an experienced tailor and one who thoroughly understands what is required to constitute a gentleman's elegant and fashionable attire, having had experience in the principal cities of Europe, also New York city, and for fit, quality, style and workmanship the productions of this house cannot be excelled. At the same time the prices demanded are distinguished by features of moderation and fair dealing, which are the means of cementing pleasant and satisfactory relations.

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### HORAN & MERRILL,

Clothiers and Merchant Tailors, 416 Lackawanna Ave.

A striking example of the prompt recognition of merit is found in the rapid growth and popularity of the clothing house of Messrs. Horan & Merrill, of this city, which was founded April 1, 1891, by M. J. Horan and A. J. Merrill, and has since developed a patronage that is both a splendid tribute to its management and a credit to the community. The premises occupied by the firm are comprised in two floors and a basement which are divided into two chief departments, that for the sale of fine Ready-Made Clothing and Merchant Tailoring, the latter being conducted under the expert supervision of Mr. D. Morris, a cutter and tailor of large experience and correct taste. The firm are exclusive representatives in this market for Dayton & Close's Ready-Made Clothing, which is widely recognized as being absolutely perfect in fashion, fit and finish, and the stock shown in this department is confidently claimed to be the finest and most artistically made clothing that has ever been shown in Scranton. It embraces Suits and Overcoats for men, boys and children which, for the quality of the fabrics, style and workmanship, are fully equal to the products of the best custom tailors, and it is a pleasing commentary on the liberal business policy of the firm to state that not only is the finest clothing supplied in the largest variety, but that truly popular prices prevail. In the custom tailoring department twenty-five skilled workmen are employed and an ample force of courteous salesmen attend the wants of all patrons. The trade of the house extends throughout the city and vicinity and orders for suits made to measure are received from many parts of the country. The entire business is conducted upon a commendable policy of fair dealing and honest representation in every instance and thus the name and fame of the firm has been widely spread abroad as among the leading clothiers of Northeastern Pennsylvania.

**HARRIS & BENJAMIN,**

**Pharmacists and Dealers in Surgical Instruments, Barbers' Supplies, Etc., 127 Penn Ave.**

The technical knowledge, accurate execution and eternal vigilance demanded of the pharmacist in the exercise of his functions in compounding and dispensing medicines are well exemplified in the reliable services in this profession rendered by Messrs. Harris & Benjamin, who founded their enterprise in 1886 and have since developed a reputation for being among the most expert and painstaking members of the pharmaceutical profession in Scranton. Their pharmacy is conveniently and handsomely appointed and contains a heavy and carefully selected stock, embracing pure and fresh Medicines, Drugs and Chemicals, Proprietary Remedies of Merit, Pharmaceutical Preparations from the well-known manufacturers Sharp & Dohne, Perfumes, Toilet Articles, etc., and a specialty is made of Compounding Prescriptions. A leading department of the business is devoted to the sale of all kinds of Surgical and Orthopaedical Apparatus, Physicians' Supplies and Barbers' Furniture, Fixtures and Supplies, in which the house is headquarters in this market and transacts a large and growing trade that extends throughout the surrounding country. The members of the firm, Messrs. C. M. Harris and S. N. Benjamin, are men of sterling integrity, energetic and enterprising and enjoy the confidence and esteem of a wide circle of patrons. The enterprise is an important feature of the trade resources of Scranton and its success is as pronounced as it is well merited.

**G. J. BABCOCK & CO.,**

**Wholesale Produce Commission Merchants, 116 Franklin Avenue.**

The enterprise forming the caption of this article has long maintained a prominent position in the flour and produce trade of this city, and combines in its management experience, progressive methods and advanced facilities to a marked degree, resulting in a large and commanding trade which is annually increasing in volume. The house was founded in 1875 by C. J. Johnson, who was succeeded by G. J. Babcock in 1882, and the present firm, composed of Messrs. G. J. Babcock, J. C. Miller and G. H. Easterle, was organized in April, 1892. The headquarters of the firm are large and commodious, affording ample storage facilities and insuring prompt fulfillment of orders. The firm are wholesale dealers and commission merchants, and handle Flour Feed, Meal, Corn, Oats, Butter, Cheese and Eggs, Baled Hay and Straw, Hams, Shoulders and Bacon. They are general agents in this market for the celebrated brands of fine family flour, "Bridal Veil" and "Pearl", manufactured at Buffalo, N. Y., which are in wide demand by the trade and consumers in this section. The firm solicits consignments of goods in their line, for which the highest market rates,

quick sales and prompt returns are guaranteed. The liberal methods adopted by the firm in the conduct of their business are matters of the most favorable comment in the trade and the high standing of the house is a laudable example of fair dealing principles.

### A. C. NETTLETON,

Wholesale Dealer in Boots, Shoes and Rubbers, Commonwealth Building, Washington Avenue.

The largest wholesale boot and shoe house in Northeastern Pennsylvania, and one that will compare favorably in character of



stock and extent of operations with many similar concerns in metropolitan centers, is that of Mr. A. C. Nettleton, of this city, which he established in 1871. Its headquarters are embraced in the two ground floors of the Commonwealth building, where ample accommodations are afforded for the storage of a stock, which both in extent, variety and high quality is not duplicated in this section. The goods embrace superior Boots, Shoes and Rubbers for ladies, gentlemen, misses and children, and are of a higher grade than is

usual with jobbing houses, and many of the styles shown are peculiar to the house, are manufactured expressly for it and are not obtainable elsewhere. All goods are procured direct from the most noted manufacturers of the country in large quantities, and they are offered at lowest prices. The extent of the trade of the house is such that inducements are offered which are not easily duplicated from smaller or less favored concerns, and either in large or small orders quick dispatch and prompt shipment are assured. The trade of the house extends over a large section of Pennsylvania and New York and is annually increasing in volume, requiring the assistance of ten salesmen, including several travelers. Mr. Nettleton is a progressive business man and is closely identified with the commercial advance of Scranton, promoting its supremacy with activity, discrimination and success. His enterprise is a prominent factor of the city's growth as a source of supply for first-class manufactured goods and fully merits its prosperity and honorable distinction.

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## THE WESTMINSTER,

C. M. Truman, Prop., Wyoming Ave.

The Westminster, the most popular hotel of Scranton, was first opened April 1, 1888, and is therefore the most modern hotel edifice in the city. It is provided with all modern improvements and comforts for guests that experience could suggest or money procure. The office, reading-room and dining-room are located on the ground floor and are handsomely finished and decorated in hardwoods and present a most attractive and cheerful appearance. The hotel is heated by steam, lighted by gas and electricity, the rooms are connected by electric call bells and a general fire-alarm system and the sanitary conditions have been made as perfect as modern investigation has made possible. There are seventy-five apartments for guests, all light, airy and comfortable and furnished in a luxurious manner, as also are the ladies' parlors. A fast safety passenger elevator connects all the floors, of which there are five, and the dining-room has a seating capacity for one hundred. The culinary department is presided over by an accomplished chef and the table is remarkable for its lavish and selected fare. Special attention is given to commercial men, who will find here every inducement to make The Westminster the best hotel in Northeastern Pennsylvania in which to remain over Sunday. The proprietor, Mr. C. M. Truman, is an experienced host, an accomplished caterer and a genial entertainer, and he does all in the power of man to make The Westminster a popular hostelry. The rates are \$2, \$2.50 and \$3 per day, according to the location of rooms, and while the accommodations afforded are in every respect equal to those of any other hotel in this section, few, even in metropolitan centers, offer greater inducements to travelers for a longer or shorter sojourn under its hospitable roof.

**WILLIAM CONRAD CREAMERY**  
and  
**YELLOW GATE DAIRY,**

Main Office Larch Street and Sanderson Avenue, Branch  
330 N. Washington Ave.

An important feature of the food-supply conveniences of Scranton is the Milk, Cream and Butter Depot, above named, which was instituted in 1881, and of which Mr. William Conrad is proprietor. This enterprise has for its object the supply of Pure Milk, Cream and Butter to the residents of Scranton and vicinity, and over 2,200 quarts of milk are handled daily. Fourteen men and nine wagons are employed in delivering the product to consumers and in the details of the business and the trade of the house is both wholesale and retail. Only absolutely pure dairy products are handled, and the relations of the house with producers of milk are such that an almost unlimited demand can be supplied. No articles of food are so universally appreciated when pure and fresh as are milk and butter, and the public may feel confident that the products supplied from this house are up to the highest possible standard. The surplus milk is made into butter and is in active demand by patrons who are fastidious in the use of this staple food. Mr. Conrad is a pushing and enterprising business man, having a large experience in the milk and butter trade and his efforts, having always been directed toward the accomplishment of the most advanced facilities, have resulted in a high repute for his establishment which is recognized as the leader in its line of trade in Scranton.

**HART & OTTINGER,**

Art and Drapery Rooms, 209 Wyoming Avenue.

The artistic and beautiful have been well provided for in Scranton by Messrs. Hart & Ottinger at their Art and Drapery rooms, located as above indicated, which they opened to the public in April, 1892, and have since acquired a large and growing trade for Fine Art Works and Draperies that heretofore was unprovided for in this city. The salesrooms of the firm are handsomely and attractively appointed and the display of choice objects of art is well worthy the inspection of all admirers of artistic and beautiful productions of the human mind. It embraces Oil Paintings, Water Colors, Engravings, Etchings, Art Materials, etc., and Draperies for interior and home decoration, and nowhere else in Scranton are so many or so rare and beautiful goods of the kind on exhibition. The firm are doing much toward elevating the tastes of the people with regard to home decorations, by calling attention to the refining influences of art as represented by beautiful Pictures and Draperies, and their handsome show windows always contain fine examples of art that prove a great attraction to all who pass along Wyoming avenue. The firm make a specialty of appropriately

framing pictures of all kinds, for which they have all facilities, and they also supply Curtain and Drapery Poles and Fixtures of the latest fashionable designs. The members of the firm, Messrs. Fred I. Hart and Chas. L. Ottinger, are both experienced men at the business and progressive business men and their enterprise is an important feature of the commercial facilities of Scranton.

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## GEORGE W. MILNES,

Civil and Mining Engineer, 408 Spruce Street.

The profession of the civil and mining engineer is an arduous one and requires for its success a trained mathematical mind capable of such concentration of ideas that under no possible circumstances can the least inaccuracy creep into any calculations made. Mr. George W. Milnes of this city has made the study of civil and mining engineering his life-work, and being richly endowed by nature with talent for his profession, he has devoted many years to study under the best masters, thus having acquired a theoretical training which has since been fully developed by practice in field and mine work. He has recently located himself in Scranton and being in the full prime of life, active, energetic and ambitious, he has already commanded the respect and confidence of numerous clients among mine owners and others, requiring the skilled services of an expert engineer. His accomplishments embrace skill and accuracy in making surveys for towns, railways, land companies or individuals, as well as drawings, maps, tracings, blue prints, breaker buildings, etc., while in mine engineering his services are equally reliable and valuable. Mineral lands are examined and reports of condition made, analyses and assays are scientifically conducted and the investigation of royalties returned from coal lands and the working of mines is promptly concluded. In short, every service comprehended by civil and mining engineering is supplied in the most expeditious and trustworthy manner by Mr. Milnes, and all work entrusted him will receive that attention that has so far resulted in his high reputation for skill in his profession.

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## NEW YORK BAZAAR,

Wholesale and Retail Dealers in Fancy Goods, Notions, etc.,  
111 Lackawanna Avenue.

The leading and influential position occupied by the New York Bazaar in Scranton since its establishment here in 1883, as a well-appointed and reliable house, has resulted in a substantial and growing trade. The premises utilized are large and commodious and are completely stocked with a well selected and varied assortment of Fancy Goods, Notions, Underwear, Hosiery, Jewelry, Optical Goods, Guns, Pistols, Revolvers Watches, Pictures and other articles of use and ornament required by the masses. All

goods are purchased direct from first hands in large quantities and are offered at private sale at prices which command attention. A special feature of the business is the auction sales held every afternoon and evening, at which any article in the house is freely put up and sold to the highest bidder without reserve. At these sales the finest American Watches are frequently sold to patrons at less prices than regular dealers are enabled to buy them for, and always at prices much less than are demanded for them elsewhere. The same is true of all other goods, and this is made possible only by the quick turn-over of the property for spot cash, and the large and increasing trade of the house. The proprietor of this enterprise is an experienced judge of values in merchandise and he is constantly on the look-out for bargains in goods, which he promptly divides with his patrons. Those requiring anything in the lines above named, whether it be a watch, a set of jewelry, or a trifling notion, will find an inspection of this house and its methods will result in a saving to the purchaser of from ten to fifty per cent. of the cost of the article wanted.

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### CONNOLLY & WALLACE,

Dry Goods, Notions, etc., 209 N. Washington Avenue.

The most recent addition to the retail accommodations of the city in the important line of dry goods, is the enterprise of Messrs. Connolly & Wallace, which was instituted September 20, of the present year. The house commenced operations, however, under the most favorable auspices, having ample resources and experienced management, and as it is conducted after the most approved and advanced modern methods, its success from its inception has been as pronounced as it is gratifying to its promoters. The location of the enterprise is directly opposite the Court House Square, and being in close proximity to a large and select vicinage of the city, it has naturally commanded attention and trade that has since become permanent by reason of the important inducements and advantages offered by the firm. The stock carried embraces General Dry Goods, Dress Goods, Furnishing Goods, Underwear, Hosiery, Notions, Ladies' Cloaks and Wraps, etc., and while staple goods as well as all the novelties of the season are shown in great variety, the aim of the management has been directed toward handling the better grades, in all lines and avoiding that class of goods that is cheap in the sense of inferiority. Procuring all their supplies upon the most advantageous terms, the firm are enabled to name prices that have influenced patronage from the most distant sections of the city, and this feature combined with the absolute newness and freshness of all the goods and the courteous attention extended to patrons has resulted in a commendable success. To the ladies most especially, this new house affords opportunities for securing fashionable and stylish Dry Goods and Garments not easily duplicated elsewhere.



**A. H. & E. G. COURSEN,**

**Wholesale and Retail Grocers, 429 Lackawanna Avenue.**

Every student of history can recall the feasts of the ancients as well as the moderns, and a visit to the old established and leading grocery house of Messrs. A. H. & E. G. Coursen will remind him of the celebrated repasts of Lucullus and Apicius and the banquets of the present generation. This house was founded in 1870 and for over twenty-two years has been recognized as a most important feature of the food supply resources of Scranton. The commodious premises of the firm are attractively appointed and display on all sides the choicest delicacies of European and American markets, whose preparation has required years of experience and peculiar local conditions to have secured the perfection attained. Olives from Spain, Sardines from France, Caviare from Russia, Pate-de-foie-gras from Strassburg; all sorts, kinds and descriptions of delicious articles, Sauces, Condiments, Cheeses, Canned Goods and Preserves that will tempt a sated appetite or astound an uncultivated one with gastronomic wonder. Staple goods of the best grades are also handled in profusion, a specialty being made of fine Teas and Coffees. The firm are large dealers in produce and are constantly receiving Fruits and Vegetables in carload lots direct from first hands. Their relations with dairies and butter makers are such that the best qualities of Butter and Cheese are always offered at lowest prices. A special feature of the business is supplying hotels, restaurants and other large consumers, for which the most advanced facilities are at hand. The firm is represented in the Scranton Board of Trade and both are enterprising and progressive business men.

**C. W. FREEMAN,**

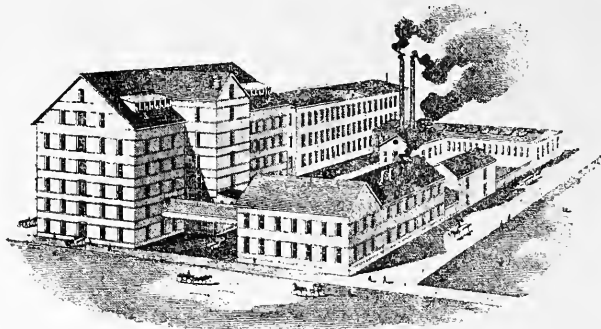
**Jeweler, Cor. Penn Avenue and Spruce Street.**

This important and leading jewelry house, though located in its present magnificent store only since April 1, 1891, has a much longer connection with the commercial progress of Scranton, having been originally founded in 1872. The salesroom is by far the largest and most elegantly appointed in Scranton devoted to the jewelry trade. It contains a choice display of fine Gold Jewelry, Watches, Diamonds and Precious Stones, Solid Silver and Plated Ware, which far excels anything of the kind in this section and is in all respects fully equal to those of metropolitan cities, and is offered at prices as low as is consistent with quality. Watch and Clock repairing as well as jewelry repairing are features of the accommodations of the house, and the most costly watch or time-piece may be confidently left with this house and with the assurance that it will be returned to the owner again in perfect running order. The trade of this house extends throughout the surrounding country and is annually increasing in volume. With an immense stock including a large variety of art goods suitable for presents and home decoration, ample resources, long experience

in the business and a high reputation for fair and honorable dealing Mr. Freeman is in a position to afford patrons advantages and inducements not easily obtainable elsewhere.

**THE SCRANTON BUTTON CO.,**  
and  
**THE LACKAWANNA MILLS,**  
Brook Street and Cedar Avenue.

The progress of the Scranton Button Co., and the Lackawanna Mills, notwithstanding the fact that they are two distinct incorporated companies and that their products are entirely different from each other, is so closely interwoven one with the other that,



for the purposes of this article they may be considered as one grand industry, and this is further the more appropriate since both companies owe their existence in the main to the efforts of the same enterprising and energetic projectors, and the same executive officers are in control of the management of both, viz: Messrs. William Connell, president, and Charles R. Connell, secretary and treasurer. The Scranton Button Co. was organized in 1884, the Lackawanna Mills in 1887. The manufacturing plant of each company is entirely independent of the other, though closely adjoining. The button works are embraced in a three-story building, 45x90 feet in dimensions, with a one-story wing 35x75 feet, and is fully equipped with improved machinery operated by a fifty horse-power engine and furnishes employment to one hundred and fifty operatives, the products being a complete line of high-grade novelties in composition Buttons for the use of the clothing and cloak trade, as well as a variety of electrical appliances, insulators, etc. The variety of the styles produced is almost illimitable and the demand reaches from ocean to ocean. The Lackawanna Mills are embraced in a six-story main structure, 60x110 feet in dimensions, with a four-story annex 65x35 feet and a three-story warehouse 100x35 feet, all brick, erected specially for the purpose, and together forming one of the largest industrial establishments in

Scranton. The mechanical equipment is the latest improved and best known to modern knit goods manufacturers. It includes every known facility for the economical accomplishment of every operation in connection with the manufacture of Knit Underwear from the receipt of the raw wool direct from the sheep-folds of Australia and America to the shipment of the finished garments to all parts of the country. The wool is scoured, carded, spun into yarn, dyed the several colors required and then knitted into the finest garments, thus demonstrating the complete and self-contained character of the mills. The motive power for driving the large number of different machines in use is derived from an one hundred and fifty horse-power Corliss engine and a thirty-five horse-power upright engine is utilized to run the dynamo which furnishes the mills with electric light. Every care has been used in the construction of the mills to provide the most advanced sanitary conditions, ventilation and comfort for the operatives, and the departments are heated throughout by steam. At the present writing three hundred operatives, male and female, find remunerative employment in the mills, and not only have both these enterprises been successfully operated from the legitimate profits of a carefully and intelligently managed business, but numerous homes have been erected and are owned by the employes of these two industries from the wages they have been able to receive under the beneficent protection of wise tariff laws, and that would otherwise have left the plots of land upon which these mills and houses are erected the barren hillsides they once were. The Lackawanna Mills is one of the most prominent representatives of the woollen knit underwear industry in the State and the only one of the kind in Scranton, and its success has been so important that a marked increase in its facilities for production is now in contemplation by the management. Its products are regular made fine woollen Underwear for men, women and children and are sold direct to the trade throughout the United States from Maine to California and from the lakes to the gulf. Any intelligent person who will take up a finished knit garment, carefully inspect it, study each part separately and in its relation to all its other parts, resolve it into its original elements and follow the natural and artificial processes, the result of which he holds in his hand, will agree in the conclusion that it is a most wonderful product, evolved from the bounty of nature by ingenious toil, the fruit of which is a garment strong, close-fitting, agreeable to the touch, full of comfort and so cheap as to make us wonder. From the cotton at the Mississippi gin-house or the fleece of the Australian sheep to the completed and luxurious garment is illustrated the highest development of inventive genius and skill. Even Solomon in all his glory never conceived such desirable garments as are manufactured by the Lackawanna Mills and their brand of Underwear has become a power in the trade. With every advantage that facilities, ample capital and experience can suggest these two important industries are constantly reaching out for greater trade conquests and being planted on sure foundations they have a future before them upon which no man may set the limits.

## I. BANISTER,

**Dealer in Fine Boots, Shoes and Rubbers, cor. Lackawanna and Wyoming Avenues.**

The observer of Scranton's commercial resources cannot fail to particularly notice the extensive shoe store of Mr. Isaac Banister, which, occupying the most prominent business corner in Scranton, is one of the finest establishments of the kind in Pennsylvania, and contains the largest assortment of Boots, Shoes and Rubbers for ladies, gentlemen and children in the city, and at prices fully in keeping with the unusual facilities the house enjoys for procuring and distributing goods. This leading shoe store was originally established in 1878, the present proprietor having succeeded to the business in 1888. The salesroom is large, light, airy and furnished in a luxurious manner, and while the business is a retail one, the aggregate transactions are of a wholesale character and the stock embraces all the best productions of the most noted manufacturers, the greater part being expressly manufactured for the trade of this house. The finest wedding, party and dress Boots and Slippers for ladies, in delicate colors, as well as Boots and Shoes for service and rough weather are to be found here and the slimmest or the fullest foot can be perfectly fitted in all styles of goods. The specialties of the house in Ladies' and Gent's \$2.50 and \$3 Shoes are marvels of good value and low price and are indicative of the advantages offered in all grades. With the largest stock to choose from, the handsomest and most attractive store and the most central and prominent location, combined with ample resources and enterprising management there is no room for improvement in this model retail shoe house of this city.

## FRED J. WIDMAYER,

**Groceries and Provisions, 530 Lackawanna Avenue.**

The enterprising character of our merchants who cater to the supply of our tables with necessaries and delicacies can be exemplified in no better manner than by a reference to the extensive business conducted by Mr. Fred J. Widmayer. The store occupied is large and commodious and is filled to overflowing with a variety of goods of the very best quality and selection. These include Foreign Fruits from all climes, Domestic Fruits in season, Fancy and Staple Groceries, Canned Goods of American and European production, Fine Teas and Coffees, Syrups, Eggs, Butter, etc. Among the specialties in Cheese and Canned Goods we may mention Ox-mouth Salad, Cream Cheese, Limburger Cheese, Swiss Cheese, Hand Cheese, Munster Cheese, Holland and Roll Mopse Herrings, Sardines in Oil, Spices and Mustard, etc., etc. The entire stock carried is of the best selection and the house caters to a first-class family and hotel trade. Mr. Widmayer bestows his personal superintendence upon every department, and his long experience in the business has enabled him to suit all the tastes of his patrons and gain their complete confidence and esteem. This house commends itself as one that may be implicitly relied upon to furnish only such goods as shall rank superior in all respects.

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**A. MOTCHMAN,**

**Manufacturer of Fine Cigars and Dealer in Tobacco and Smokers' Articles, 501 Lackawanna Avenue.**

As a leading representative of the cigar trade of Scranton, we quote with pleasure the reliable enterprise of Mr. A. Motchman. This house was founded in 1876 and at once set out upon a career of success and usefulness. The premises occupied are large and commodious and specially adapted for the work in hand. The facilities of the house are complete in every respect and the greatest care is taken in the selection of the leaf, to secure uniformity and quality. Employment is furnished to a force of six skilled cigar-makers, whose operations are critically supervised by the proprietor, who is a practical man in all that relates to the business. The house manufactures a number of brands of fine cigars, which are held in high esteem with the trade, among which we note the special brands of "Don Alfonso," in ten cent and "Big Ring," in five cent cigars. These are particularly well made from pure goods. The house also deals in all the reliable and best known brands of Smoking and Chewing Tobaccos, Smokers' articles, Pipes, etc., and an outlet is found for these goods throughout Scranton and surrounding territory. In conclusion it will suffice to say that the house is deserving of every confidence, and we commend it to your patronage.

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**LOFTUS & MELVIN,**

**Pharmacists, 237 Wyoming Avenue.**

Among the leading representative business houses of Scranton there are few more worthy of notice in this review of the city's commercial interests than the admirably conducted and responsible house of Messrs. Loftus & Melvin, retail druggists, which is in all respects one of the largest, most complete and best equipped establishments in this part of the State. The house was founded in 1885 by Charles Conwell, the present firm succeeding to the business in 1891. The store occupied is elegantly fitted up, and everything about it bespeaks order and excellent management. A vast, varied and carefully selected stock is constantly carried, comprising everything comprehended in Drugs, Medicines and Chemicals, Acids, Extracts, Essences, Herbs, Barks, Roots and Botanic Medicines, all the standard Proprietary Remedies, Pharmacetical Preparations, Sanitary Specialties and Druggists' Sundries in great variety, Spirits, Alcohol, Dyes, etc., pure Medicinal Wines, Liquors and Mineral Waters of all kinds, a fine assortment of fancy articles and in short everything that is to be found in a leading first-class house of this kind. Their trade extends throughout the city and surrounding towns. Physicians' prescriptions and family recipes are compounded in the most accurate and reliable manner in every instance, from pure fresh ingredients, and always at bottom prices. The proprietors, Messrs. J. J. Loftus and E. J. Melvin, are both courteous gentlemen and highly accomplished in their profession and as such we commend them to your patronage.

**L. T. PAYNE,**

**Livery and Boarding Stables, 417 and 419 Spruce Street.**

The popular and well-known livery, hack and boarding stable now and since 1889 conducted under the proprietorship of Mr. L. T. Payne, was originally established in 1882 by P. V. Westervelt, and has always been recognized as a reliable place at which to procure stylish and attractive horses and carriages for pleasure driving or business purposes. The facilities of the enterprise embrace a large and well ventilated stable and carriage house, provided with warm and roomy stalls for boarding horses, and attentive and experienced grooms. Mr. Payne keeps a considerable number of livery horses to let to patrons and he also provides hacks for weddings, parties, theatres, calling and shopping, with careful drivers, and at reasonable prices for the service, and he sends out as fine single and double turn-outs as are to be seen in Scranton. Mr. Payne has had many years experience among horses and is thoroughly acquainted with every detail of his business, to which he gives his close personal attention, and his services are at the command of the public at any time of the day or night.

**G. R. CLARK & CO.,**

**Seedsman, Florists and Nurserymen, 146 Washington Ave.  
Green Houses 1350 N. Main Ave.**

The business of the florist is one that requires for its success a skill and experience that are attained in their perfection only by years of experience, study and investigation. Many florists are such only in name, the flowers and plants handled by them being largely procured from those true florists, whose skill enables them to grow flowers successfully and profitably, and the same is true of seedsmen and nurserymen. Scranton, however, is fortunate in the possession of the enterprise of Messrs. G. R. Clark & Co., who established their business in 1879, since which time it has continually expanded until it is now the most extensive of the kind in this vicinity. The green houses and nursery occupy grounds covering six acres, and all facilities have been provided to secure the best results. The firm grow all kinds of Flowers, Rare Plants, Roses, Shade, Fruit and Ornamental Trees, as well as Flower Seeds and Bulbs. They maintain a flower store in the center of the city, where they are prepared at all times to furnish Cut-Flowers, Bouquets, Floral decorations for weddings, parties, dinners, receptions, funerals, etc., as well as Plants and Exotics for private conservatories or for bedding. The firm can supply any kind of a Tree, Shrub, Rose or Vine from their varied stock of growing Trees and Plants, and their Vegetable and Flower Seeds are warranted to be true to name and variety and equal at least to any in the market. With commendable enterprise the firm has made a feature of annual chrysanthemum displays, which are held in a public hall, when the public and lovers of flowers are afforded a grand treat and feast for the eyes of hundreds of these beautiful flowers in all their various shades of colorings, sizes and shapes, the last having been recently held with great success.

## KRAMER BROS.,

Clothiers, Hatters and Furnishers, 325 Lackawanna Ave.

The popular clothing house of Messrs. Kramer Bros., is entitled to the distinction of being the oldest establishment of the kind in Lackawanna county. It was founded in 1849 by the late Nathan Kramer, father of the members of the present firm, which succeeded to the management of the business in 1872. The house bases its claim to patronage upon its old-time established reputation for fair-dealing and therefore does not find it necessary to boom its facilities by startling and sensational methods. The stock carried embraces a full line of fine Clothing for men, boys and children; a specialty being made in carrying all the latest novelties for the little folks. All the garments handled are of the highest grade of material, workmanship and finish and fill all the essentials of fit, style, elegance and desirability. In the other departments equal advantages and inducements are afforded buyers and the task of making selections becomes a pleasure at this house. The members of the firm are Messrs. L. N., A. N., S. N. and L. H. Kramer, all of whom are greatly interested in the advancement and progress of Scranton, and Mr. L. N. Kramer is an active member of the Board of Trade.

## PRICE & ROE,

Art Stationers and Engravers, 207 Washington Avenue.

Among the noteworthy mercantile houses that have been established in Scranton within recent years, is that of Messrs. Price & Roe, which is the only practical representative of the steel and copper plate engraving art in Northeastern Pennsylvania is a most important accession to the resources of this market. It was instituted in 1889, and has already developed a wholesale and retail trade that extends throughout Pennsylvania, New York, Virginia, Maryland and Massachusetts, as well as generally throughout the country, requiring the services of several traveling salesmen on the road. The firm are dealers in all kinds of Fine Art Stationery as well as manufacturers of everything in this line. They have a completely equipped Steel and Copper Plate plant and turn out the most artistic and recherche work in business and calling cards, wedding and party invitations, menus for banquets, programmes for entertainments and artistic stationery and engraving of all kinds. In this day and age when competition is keen in all lines of trade, artistically printed cards and circulars will be found to command attention when all others fail, and to those who appreciate the beautiful and aesthetic, Messrs. Price & Roe offer their judgment and skill upon terms that are most satisfactory. The members of the firm, Messrs. C. M. Price and J. F. Roe, are both experienced in all the details of their business, and are progressive and enterprising business men.

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