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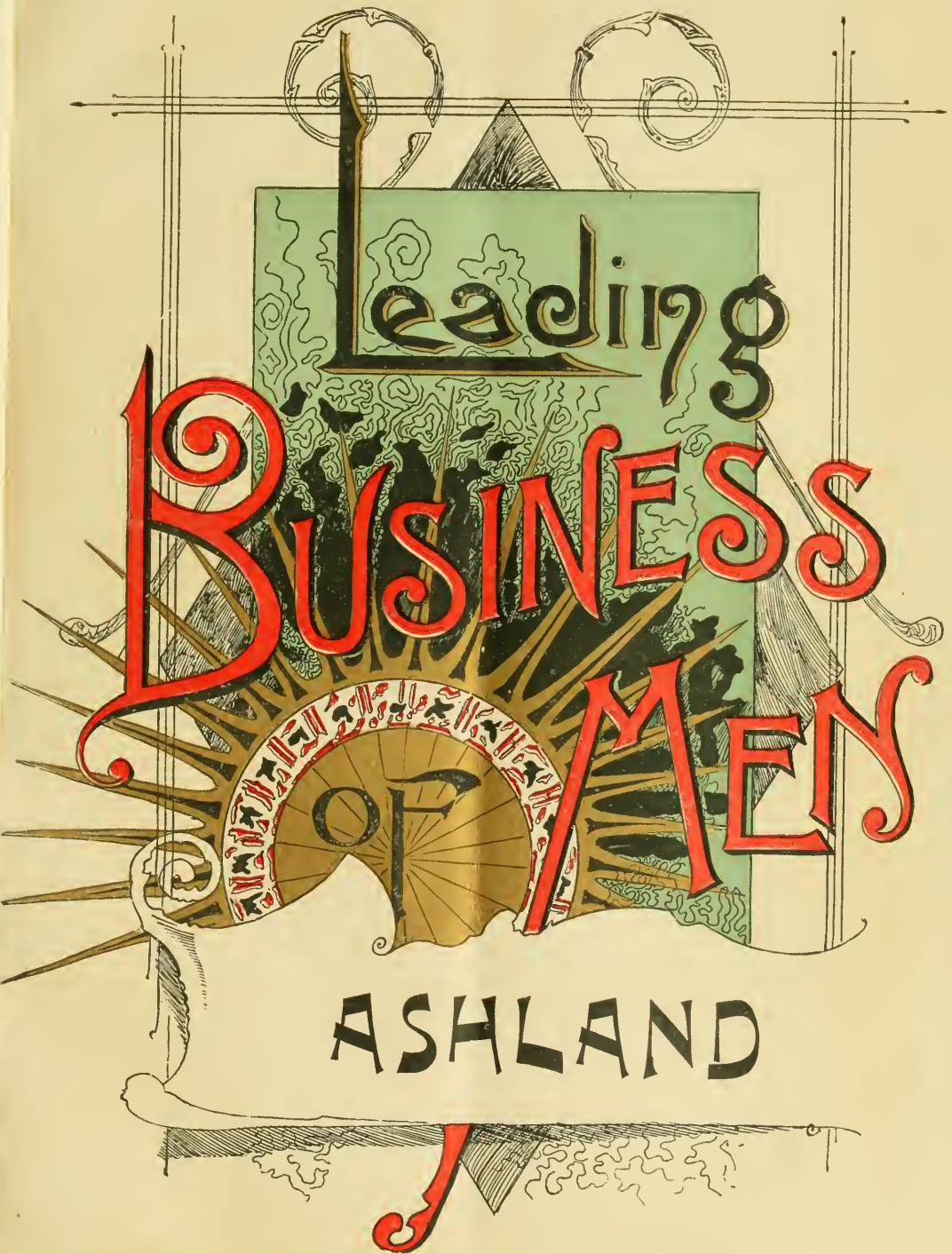
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Leading

BUSINESS  
MEN

OF

ASHLAND





LEADING  
BUSINESS MEN  
OF  
MILFORD, HOPKINTON,  
AND VICINITY;

EMBRACING ALSO

ASHLAND, HOLLISTON and HOPEDALE.

*Geo<sup>By</sup> Fox Bacon*

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ILLUSTRATED.

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# PREFACE.

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In this historical and statistical review of the commercial and manufacturing interests of this section, it has been our purpose in as thorough a manner as was possible to justly describe those enterprises which have contributed so largely during the last half century to the material advancement of these towns. History plainly shows that many large cities have owned their prosperity and growth chiefly to advantages of situation, great influx of foreign people, and similar causes. Of the towns in this section it is the genius and efforts of their people that have brought the present prosperity. This fact that the history of these towns has practically been made almost entirely by her business men, lends particular significance to the close juxtaposition in which the account of her general and business interests are here placed.

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(SEE CONTENTS ON LAST PAGE.)



## HISTORICAL SKETCH

OF

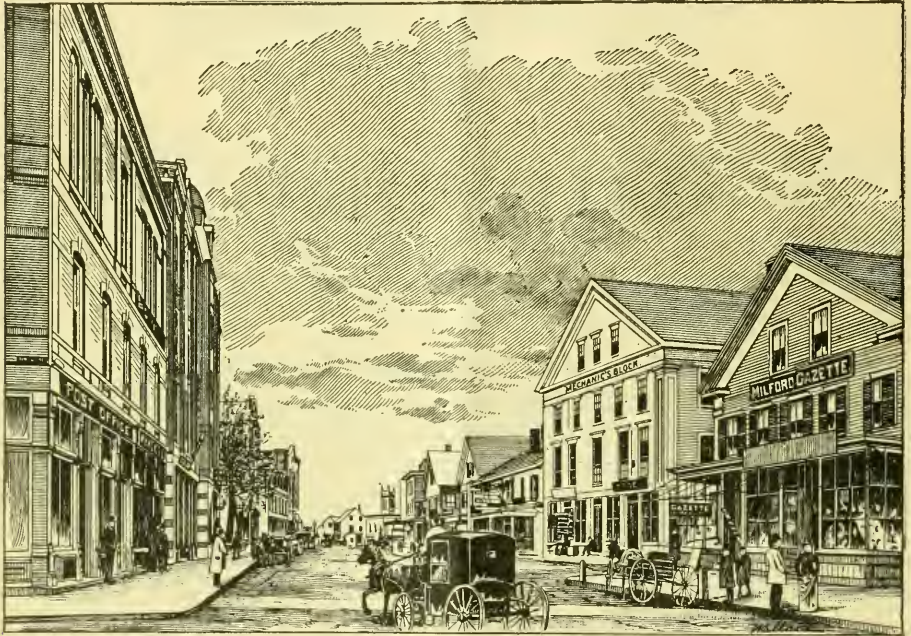
# MILFORD.

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The territory comprised within the limits of the town of Milford originally belonged to a clan of the Nipmuck tribe of Indians, and five-sixths of it were included in the eight miles square purchase consummated April 22, 1662; this tract being known as Quinshipaug Plantation, afterward Mendon. A family of the same clan sold the other sixth to a committee of Mendon people, February 19, 1691, and the land thus acquired has always been known as the "North Purchase." The proprietors of Mendon owned the entire tract and laid it out from time to time, as circumstances required; the settlement of it beginning in the south-westerly corner in 1670, and advancing by very gradual degrees up to 1700, when more rapid progress commenced and steadily continued, so that in 1741 the settlers had become sufficiently numerous and enterprising to secure an act of incorporation, dividing their tract off as a separate precinct, known as "the Second," or the "Easterly precinct of Mendon." The necessary act was obtained December 23, 1741, and contained the proviso that a meeting-house must be built and an orthodox minister provided within two years of that date. The building of the meeting-house was immediately begun, but although it measured only 40 x 35 feet, the structure was not finished, and the Rev. Amariah Frost ordained as minister until within two days of the extreme limit; the conditions of incorporation being fulfilled December 21, 1743. About 37 years afterward this precinct was incorporated as the town of Milford, but only after a long and earnest struggle; the residents of the parent town raising the objections usual in such cases, and stoutly resisting the claims of the "Mill River people" to separate corporate existence. An amicable agreement was finally arrived at May 3, 1779; and April 11th of the following year the town was incorporated, being formally organized May 1, 1780. At that time the population was just 760, and the meeting-house was the only public building.

The Revolutionary War, then drawing to a close, had severely tested the resources of the towns-people; money worthy of the name was very scarce, and

the poverty of Milford's residents was real and pressing, but they had pluck, faith and a boundless capacity for hard work, and although the town had a "hard row to hoe" for some years, it proved itself equal to the emergency, and with true Yankee independence asked help or favors from no one. Milford is located in the south-east corner of Worcester County and is bounded on the north by Hopkinton; on the east by Holliston, Medway and Bellingham; on the west by Upton and on the south-west by Mendon; its other boundaries being



MAIN STREET LOOKING NORTH FROM P. O.

Middlesex and Norfolk Counties. It has an area of 19 square miles and ten acres; a length of six miles and an average breadth of about  $3\frac{1}{2}$  miles. It is nearly equi-distant from Boston and Providence, being 30 miles from the former and 25 miles from the latter city, and its centre is 18 miles south-east from Worcester. The average altitude is a trifle less than 473 feet; the maximum being 637 feet 9 inches, and the minimum 308 feet. There are two small rivers in town, one of which, "the Serpentine Charles," rises in a large swamp near the Hopkinton line, at a point 432 feet above the sea level. It falls 124 feet in its passage through the town, but only affords two or three mill-sites within the limits of Milford. The other stream—"Mill River," as the white men have always called it—is the outlet of North Pond, or Maspénock Pond, to use the Indian title, and falls 137 feet 9 inches before it escapes from Milford's boundaries; affording eleven mill-sites and flowing southerly into the Blackstone River at Woonsocket, R. I. One important effect of these two rivers is to divide the town into three sections, of which by far the most important is that between the Mill and the Charles; this being six miles in length and from one to two



miles in width. It contains a great deal of arable land, but is also noteworthy for some very pronounced eminences from which beautiful and extensive views are obtainable. Tunnel Hill is 616 feet above the sea; Silver Hill about 587 feet, and Magomiscock, which happily still bears its aboriginal name, 637 feet 9 inches. Properly speaking, this is a range of highlands rather than a hill, for it is some two miles in length and descends gradually on all sides, its



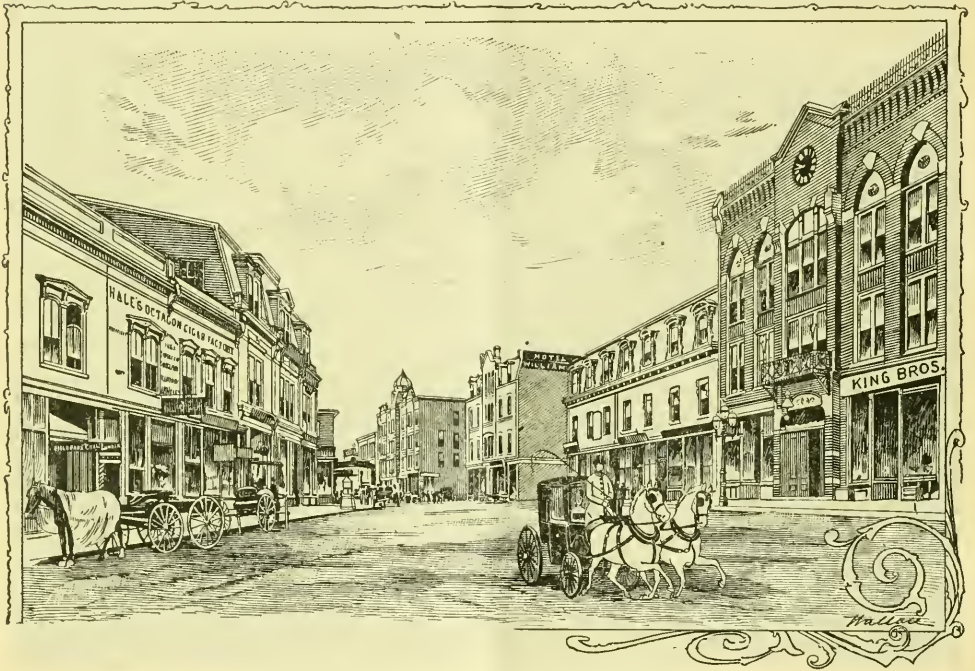
MAIN STREET LOOKING SOUTH FROM P. O.

apparent height being thereby greatly diminished. The view from the summit on a clear day comprises the Blue Hills of Milton, Wachusett, Monadnock and other famous heights, and is one of the most picturesque of the kind which the state affords.

The Westerly section has a length of four miles and a width of 150 rods, a small part of it being good farming land, but most of it being swampy, rocky or woody. The highest point is North Hill, 572 feet; and the highest point of the third and last section—that lying east of the Charles—is a famous landmark, Bear Hill, 532 feet above the sea. The "Rocky Woods," "North Cedar Swamp" and "Great Meadow" are prominent portions of this section, which, as may be imagined, is not especially adapted to agriculture, although the eastern frontier bounds a range of good farms, which are thoroughly tilled and reasonably productive.

Milford has no natural wealth of any kind, with the exception of the extensive deposits of granite found in some portions of the town. This stone is now

quite largely quarried, and "Milford granite" has a high and recognized position in the market. Up to the year 1845 the growth of Milford was slow and uncertain, but the branch railroad to South Framingham then stimulated progress, and the development since that date has been continuous and gratifying. It is interesting to know that shoe manufacturing was begun here as early as 1795, although operations were conducted on a very small scale for more than a quarter of a century; the largest shoe factory in town in 1825 being two stories in height and 32 x 20 feet in dimensions. Although Milford was not an incorporated town when the Revolution broke out, it is but just that passing referenc



MUSIC HALL BLOCK AND VICINITY.

should be made to the part her prospective citizens took in that struggle, for, as residents of Mendon, they manned two of the companies the town put into the field. The most famous of these men was Alexander Scammell, who was a favorite of General Washington, and was made adjutant general of the United States armies. He graduated from Harvard in 1769, and was field officer at the siege of Yorktown in 1780, where he was surprised and captured by the enemy's cavalry, and was mortally wounded by a cowardly Hessian after he had yielded himself as prisoner. Milford sent a company to Boston during the war of 1812, but it only remained sixty days, there being no occasion to make use of its services. The town's action in the late Rebellion was worthy of her past record, for she furnished 1202 men—195 more than the law required. The sum of \$62,600 was appropriated for war purposes, and \$14,832 were raised by private subscription. The amount paid for State aid (afterward refunded) was \$96,135.62.



Unlike many other New England communities, Milford has never made any great pretensions as regards its educational facilities, but gratifying progress has been made in this line of late years, and it is believed that the present accommodations will compare favorably with those of other towns of no greater population. The banking facilities of the town are excellent, and are well worthy of consideration when calling attention to the advantages Milford offers for the successful prosecution of manufacturing and mercantile enterprises.

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## LEADING BUSINESS MEN

OF

# MILFORD.

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**Clafin & Thayer**, Manufacturers of Men's, Boys' and Youth's Boots and Shoes, Milford, Mass.—The enterprise carried on under the firm name of Clafin & Thayer is such a truly representative one as to entitle it to the most prominent mention possible, for it has been conducted for fully 40 years and has done much to make the name of Milford widely and favorably known in manufacturing and trade circles. The existing firm name was adopted in 1869 and is retained in spite of the fact that Mr. Thayer is dead, Mr. Clafin being now sole proprietor. He was born in this town and is universally known here, now being connected with the Board of Selectmen. The firm are very largely engaged in the manufacture of men's, boys' and youth's boots and shoes, the bulk of their product being in heavy styles. They utilize a spacious and finely-equipped factory and operate a costly and efficient plant of improved machinery, power being afforded by a 30 horse engine. Employment is given to about 200 hands, and the capacity of the works is sometimes severely taxed to keep up with the orders received as the products of this concern are so generally popular that they find a ready and dependable market. Selected stock is used, careful supervision exercised over each of the many processes incidental to the work and the most careful and severe examination will only result in proving that the exceptional popularity we have noted is thoroughly well-deserved.

**Jones & Wilkinson**, Manufacturers of Men's and Boys' Straw Goods, Central Street, Milford, Mass.—The manufacture of straw goods ranks high among those special industries for which Massachusetts is famous, and the enterprise conducted by Messrs. Jones & Wilkinson has done much to advance the interests of Milford and vicinity. It was inaugurated by Messrs. E. M. Jones & Son, the present firm being formed in 1883, and the business was for years carried on at No. 10 Fayette Street, a removal being made to the corner of Main and Walnut Streets, then to the present location on Central Street, in 1888. Here a very commodious factory is occupied, the premises being four stories in height and 40 x 100 feet in dimensions. A fifty horse engine is utilized, and the works are equipped with the very latest improved machinery in every department, the firm manufacturing men's and boys' straw goods in almost endless variety. They employ one hundred assistants during the season, and do an immense and increasing business, selling to jobbers throughout the country. Their products are well-known to the trade, and are conceded to be surpassed by none in their own special line. The firm is constituted of Messrs. A. W. Jones and T. P. Wilkinson, the former being a native of Framingham and the latter of Milford. Both these gentlemen are widely and favorably known in trade circles, and show by their methods that they propose to build up their business in every legitimate way.

**Milford Pink Granite Co.,** Milford, Mass.—Of the building materials in common use,—as for instance wood, brick, freestone, marble and granite, each has its special advantages and is entirely free from drawbacks of any kind, but one of the most serious hindrances to the general use of granite—its comparatively first high cost, has been overcome to a great extent by the introduction of new methods and the use of new appliances for its quarrying and working. In the granite business, as in about every other at the present day, it is necessary to have a large capital in order to carry on operations to the best advantage, and a fine example of how quickly ample resources and enterprising methods will develop an extensive and permanent trade is that afforded by the success which has attended the undertaking carried on by the Milford Pink Granite Company since operations were begun in 1888. This company handle a very superior quality of building stone, and the magnitude of the demand for it is indicated by the fact that employment is given to more than 200 men. The unsurpassed facilities at hand enable the heaviest orders to be filled at short notice, and the lowest market rates to be quoted at all times. Mr. I. F. Woodbury of the well known firm of Woodbury & Leighton, builders of Boston, is president and the position of superintendent and treasurer is filled by Mr. A. W. Eames. The new Boston Public Library building, Copley square, is being built of stone cut and furnished by this company, also the Elliot church at Newton, Mass., one of the finest churches in that vicinity was built of stone from this quarry. Tracks from the B. & A. R. R. penetrate the quarry and cutting sheds, affording superior advantages to the company.

**Milford National Bank,** Milford, Mass.—That the Milford National Bank has exerted a most powerful influence on the industrial and commercial development of this section of the state is a self-evident fact, but just how powerful this influence has been, and just how much farther advanced this community is than it would have been had not this institution ever been organized, are questions which it is simply impossible to answer with any accuracy, and which indeed are not of any great importance, the vital question being as to the general effect of the operations of the bank, and not as to the precise amount of benefit derived from them. This institution was incorporated as a State Bank in 1848, and was carried on successfully under that form of charter for about 17 years, being re-organized under the national banking laws in 1865. Many of our readers must be familiar with the bank's record since that date, and we need not refer to it in detail or indeed to mention it, further than to say that it reflects the highest credit on the officers past and present, and will compare favorably with that of any institution with which we are acquainted occupying a similar field of usefulness. The Milford National Bank has a capital of a quarter of a million, and is most excellently equipped to do a general banking business, including the reception of deposits, the collection of drafts and the discounting of approved

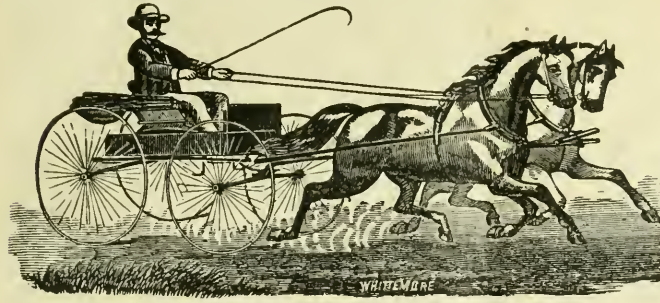
commercial paper. The present board of officers is made up of business men so prominent as to require no introduction to Massachusetts' readers, while a perusal of the following list of names will show how closely they are identified with the interests of Milford and vicinity: President, Charles F. Clafin; Cashier, Augustus Wheeler; Directors, Charles F. Clafin, of Milford, Amariah A. Taft, of Milford, Wm. F. Draper, of Hopedale, John P. Daniels, of Milford, T. G. Kent, of Worcester, Ethan C. Clafin, of Milford, Chas. H. Colburn, of Hopedale, L. H. Cook, of Milford.

**George G. Parker,** Fire Insurance, Washington Block, Milford.—There are very many insurance agencies in this country, and generally speaking they are liberally patronized, but it seems to be an invariable rule that in every section there should be one particular agency, more popular than any other, and universally conceded to be the representative insurance establishment of that vicinity.

Our Milford readers certainly do not need to be informed what is the leading agency of their section, for that conducted by Mr. George G. Parker has enjoyed that distinction for a long time, and is steadily gaining in favor among both insurers and insured. Now it is not at all necessary to enter into a detailed explanation of the reasons of this condition of affairs, for it is obvious that the discriminating buyer of insurance, like the buyer of anything else, will place his orders where he can get the most (both in quality and quantity) for his money, and the simple fact that so many give the preference to Mr. Parker's agency is of itself presumptive evidence that exceptional advantages are there obtainable. The proprietor is a native of Acton, Mass., and has served as Representative, and also as chairman of the School Board. He has had over a quarter of a century's experience in his present line of business, and is prepared to effect insurance to any desired amount in first-class companies at very short notice, on manufacturers' and merchants' stocks in trade, all classes of buildings, furniture, clothing, etc. The assets of the companies represented aggregate more than \$70,000,000, and the list is as strong a one as could easily be made out, for it includes the names of the leading stock and mutual companies.

Ætna, of Hartford; North British and Mercantile, of London; Hartford, of Hartford; Connecticut of Hartford; Orient, of Hartford; American of Philadelphia; Phoenix Assurance Co., of England; Insurance Co. of North America; Fire Association, of Philadelphia; Phenix, of Brooklyn; Westchester, of New York; Niagara, of New York; New Hampshire, of Manchester; First National, of Worcester; Lancashire, of England; Commercial Union, of England; Springfield Fire and Marine; Providence Washington; Traders, of Chicago; Anglo-Nevada, of San Francisco; Sun Fire Office, of London; Phoenix, of Hartford; Atlantic Fire and Marine. Mutual Companies.—Traders' & Mechanics', of Lowell; Merchants' & Farmers' of Worcester; Quincy Mutual, of Quincy; Dorchester Mutual, of Dorchester; Milford Mutual, of Milford.





**James Powers**, First-class Livery, Hack and Boarding Stable; Stable, head of Central Street, Milford, Mass.—Every commercial traveler has sometimes been put to great inconvenience by not being able to hire a suitable team at a fair price, and it not infrequently happens that the proportion of Livery Stables knowing that the customer *must* have a team, will charge in some instances about double their usual rates. Now, such a policy is bad for all parties concerned. It is bad for the travelling man, for of course it adds to his expenses, bad for the merchants whom he supplies, for they have to “pay the freight in the long run” and bad for the stable keeper for the word will be passed and he will be avoided by the “fraternity” as much as possible in the future. Mr. James Powers who carries on one of the most popular Hack, Livery and Boarding Stables to be found in Milford, does not believe in any such short-sighted policy as we have referred to, on the contrary he makes specially low rates for Commercial Travelers, and accommodates them to the best of his ability at all times. The “best of his ability” is pretty good too, for he has some fine teams in his stables, and the man who can’t sell a good bill of goods when driving about the country in one of his turn-outs, ought to go peddling apples or engage in some equally intelligent occupation. Mr. Powers is a native of Milford, and has conducted his present enterprise since 1832, having at that date succeeded Mr. S. Cook, this stable being located at the head of Central Street, the principal entrance being from Main Street. Mr. Powers is also proprietor of the stables connected with and in the rear of Hotel Willian this being the larger and more important of the two, it being his principal hack stable and includes 28 horses while the other stable contains a smaller number. Both stables afford the best of accommodations to boarders and special attention is paid to transcant teams. Easy riding and stylish carriages are to be had here, as well as horses that have not forgotten how to trot, reasonable prices rule, and if you want a team for business or for pleasure here is the place to get it.

**Geo. F. Birch**, Provision Dealer, 33 Exchange Street, Milford, Mass.—It is not difficult to obtain a correct idea of the estimation in which the establishment carried on by Mr. Geo. F. Birch at No. 33 Exchange Street, is held by its patrons and by the public in general, for few, if any enterprise of the kind lo-

cated in Milford, are better known or more highly spoken of. Mr. Birch is a native of this town and has held the office of overseer of the poor, for seven consecutive years. He has been identified with his present business for sixteen years, and has been located at his present address since 1881, so that there has certainly been ample opportunity for him to make the public familiar with his methods. A store 25x40 feet

in dimensions are occupied, and employment is given to three efficient assistants. The stock on hand bears evidence of skillful selection, and comprises Meats, Fruits, Vegetables and Provisions in almost endless variety. Mr. Birch is in a position to obtain his supplies on as advantageous terms as any dealer in town, and as he is satisfied with small profits, it follows that his prices will bear the severest comparison with those quoted by other houses. We need hardly say that no misrepresentations are allowed in this establishment for no store could hold the reputation that this one does unless it were conducted on strictly honorable principals.

**D. B. Rockwood**, Manufacturer of and Dealer in Carriages of all kinds, 210 Main Street, Milford, Mass.—Comparatively few of the business enterprises now carried on in Milford date back a quarter of a century, still fewer have been conducted for 50 years, and the number of those which can claim over three-quarters of a century of existence is so small that an undertaking like that carried on by Mr. D. B. Rockwood is worthy of the most prominent mention in our power to give, for this enterprise was inaugurated fully 80 years ago, having been started by Mr. Peter Rockwood in 1809. In 1836 the firm-name became Peter Rockwood & Son, and four years later the son assumed sole control, which he has since retained. Mr. Rockwood is a native of Milford, and has long ranked among the representative business men of that thriving town. He is a manufacturer of and dealer in carriages of every description, and occupies very completely equipped premises at No. 220 Main street. The old shop is a 1½ story structure of the dimensions of 22 x 30 feet, and is connected with the new shop, which is two stories in height and 28 x 40 feet in size. Mr. Rockwood has two competent and efficient assistants in the persons of his two sons and probable successors—Mr. Henry E. and Frank J. Rockwood. Particular attention is paid to carriage repairing and painting in all their branches. Mr. Rockwood is in a position to fill orders at short notice and at prices as low as is consistent with the attainment of results which will maintain the enviable reputation his establishment has so long held. There are many so-called “cheap” carriages in the market, but only comparatively few really good ones, and those who wish a strictly first-class vehicle at a fair price will best serve their own interests by coming here.



**King Bros.**, Clothiers, Hatters, Furnishers, Fine Clothing a Specialty. Music Hall Block, Milford, Mass.—The cost of ready-made clothing has been steadily diminishing of late years, and has now reached so low a figure that there is no reason why every body should not dress neatly and even handsomely. To be sure there are some dealers who have apparently not yet learned of the reduction noted and who do not give their customers as much as they should have for their money, but the observant purchaser will have but little trouble in avoiding such establishments and will patronize those "up to the times" in every respect. Among these, none hold a higher position than that carried on by King Brothers in Music Hall Block. These gentlemen have conducted their present undertaking since 1886. The firm is made up of Mr. H. M. & P. E. King, both of whom are natives of Milford, and have a large circle of friends in this vicinity. They have made their store located in Milford and also their branch store at Uxbridge celebrated among those appreciative of fashionable and perfect-fitting clothing, and quote prices which make it worth the while of every intending purchaser of anything in their line to give them a call. Their premises located in Milford cover an area of 26 by 90 feet in dimensions and the Uxbridge branch 15x30 feet, both containing a very desirable stock of fine clothing, hats, and gentlemen's furnishings, also trunks, bags, etc. Competent assistants are employed, prompt and polite attention shown to all.

**Milford Dye House and Steam Scouring Establishment**, Pond street, Nearly Opposite Milford Gas Works. D. H. Ritinger, Proprietor, Milford, Mass.—It is very natural to consider a garment of any kind spoiled when it has become badly faded or soiled, but experience and skill can do a good deal in the way of renovating faded and soiled fabrics and in most instances can make them just as good as new, while sometimes the color will be made faster than it originally was. No doubt the Milford Dye House and Steam Scouring Establishment is one of the most perfectly equipped establishments of the kind in the state and as the proprietor, Mr. D. H. Ritinger, is thoroughly familiar with the business in every detail, it is not all surprising that he should be in a position to attain results equal to the best, thus enabling him to guarantee satisfaction to the most fastidious customers. Mr. Ritinger was born in Switzerland, and began business in New York State in 1867, removing to Milford two years later. He has therefore been here a score of years, and has built up a business and established a reputation for integrity and skill of which he may well be proud. The factory is located on Pond street, nearly opposite the Milford Gas Works, and is sufficiently spacious to contain all necessary apparatus and facilities to enable orders to be promptly filled. Cotton, silk and woolen dresses and shawls are dyed, and coats, pants and vests will be dyed or cleansed in a superior manner. Mr. Ritinger can make a faded and soiled garment look like new if anybody can, and our readers may save money by making use of the facilities he offers.

**L. E. Belknap**, Manufacturer of Light and Heavy Wagons of High Grade Only; Special Attention Given to Repairing; All Work Warranted to give Satisfaction; Memorial Square, Cor. School and Spruce Streets, Milford, Mass.—A manufacturer, who confines himself to the production of high grade articles, should be in a position to turn out work equal to the best, for goods, which are claimed to be of the first quality, are, of course, subjected to the most severe comparisons that can be made. Well, Mr. L. E. Belknap can safely challenge comparison of his productions with those of other makers, for he makes a specialty of the manufacture of light and heavy wagons of high grade, and his vehicles are strictly first-class in every respect. Mr. Belknap was born in Milford, and is very widely known in this vicinity. The premises utilized by him are of the dimensions of 30 x 50 feet, exclusive of storage sheds, and are fitted up with the latest improved facilities for wagon manufacturing and repairing, particular attention being given to the latter work, and no pains being spared to combine neatness and durability in the filling of every order. Employment is afforded to two competent assistants, and commissions will be executed at very short notice. Mr. Belknap always has a stock of wagons on hand, and those wishing to purchase a thoroughly dependable vehicle at a fair price, would do well to call at the corner of School and Spruce Streets, and see what he has to offer.



**F. L. Holmes & Co.**, Commission Merchants in Chicago Dressed Beef, Refrigerator Building, near Providence and Worcester Freight Depot, Milford, Mass.—This is a rapid age, and the public have become accustomed to seeing great enterprises built up in a comparatively short time, but the growth of the trade in "Chicago Dressed Beef" has been truly phenomenal, even in these days of push and energy. While freely conceding that the superior merits of the products would have won for it a cordial reception here in the East, even had its sale been placed in comparatively incompetent hands, we may still admire the liberality and business tact of those who have introduced it to New England consumers, and caused it to be handled by every retailer of any account. A very large amount of Chicago Dressed Beef is required to supply the demand in Milford and vicinity, and the firm of F. L. Holmes & Co. handle it by the car-load, and place themselves in a position to fill all orders at the shortest possible notice. They do an exclusively wholesale business, and occupy the Refrigerator Building, near the Providence & Worcester Freight Depot. This concern is constituted of Messrs. F. L. Holmes, R. E. Holmes and E. C. Swift, the first-named gentleman being resident in Holyoke, the second in Worcester, and the third in Boston. Mr. George E. Houghton has been manager of the Milford establishment since May, 1888, and is deservedly popular among the firm's patrons, for he keeps the service at a high standard of efficiency, and spares no pains to ensure prompt and careful attention to every order.

**M. J. Reynolds**, Dealer in Music, Stationery, Toys, Periodicals, and Fancy Articles, Headquarters for Base Ball Goods, Fruit and Confectionery, Cigars and Tobacco, 166 Main Street, Milford, Mass.—As a representative of an important branch of industry, the house of M. J. Reynolds may be appropriately mentioned as one of the leading firms in Milford engaged in the business of music, stationery and periodical dealer. This house was established about 1880 by D. H. Bates, who was succeeded in 1888 by the present proprietor, Mr. M. J. Reynolds, and through his energy and ability displayed in its management, has secured a marked success. The premises occupied are located at No. 166 Main street, and are well stocked with a fine assortment of music, stationery, toys, periodicals and fancy articles, together with fruit, confectionery and all the leading brands of cigars and tobacco. This establishment is also headquarters for base ball goods, and the retail trade done in the above named goods extends throughout Milford and vicinity. Mr. Reynolds is a native of Milford, and is well known throughout the community, and is collector of taxes. He combines a thorough practical knowledge of all branches of his business with liberality and ability and the facilities enjoyed by him for the prompt attention to customers, and the execution of all orders, are not surpassed by those of any competitive concern in Milford.

**J. L. Buxton**, Machinist, and Manufacturer of Boot and Shoe Machinery, Peg Cutters, Welt Awls and Watch Case Springs a Specialty. Milford, Mass.—The extent to which the manufacture of boots and shoes has been carried in Massachusetts, has resulted in the building up of various lines of business tributary to this great industry, and among these the production of boot and shoe machinery must be given very prominent mention. Even the merest school boy knows that great improvements have been made of late years in this class of machinery, and indeed it has now reached such a degree of perfection that only the most efficient varieties of it can be disposed of, manufacturers appreciating the fact that they cannot afford to use anything but the best in these days of keen competition. Mr. J. L. Buxton has manufactured boot and shoe machinery for a number of years and is familiar with the points to be considered in the construction of such appliances. He is careful to use selected material only, and as he employs skilled assistants and maintains a well-appointed shop, it is not surprising that his productions should rank with the best in the market. A specialty is made of peg cutters, welt awls and seam sets. Mr. Buxton also manufactures watch case springs, of which he makes over 180 different kinds and sizes for American and Swiss watches, and he has recently added to his business the manufacture of the new pattern wrench called the Benson Pipe Wrench. For easy and quick adjustment to different sized pipe, easily freeing from the pipe, sure grip, strength and durability it stands equal if not superior to the best. The Benson wrench is made of cast steel, and is a first-class tool at a low price. All orders will be promptly attended to at prices as low as the lowest for first-class articles. A general machine business is also done, repairing being neatly and skillfully attended to at short notice.

**James S. Sherman**, Granite Building Stone, Post Office Address, Milford, Mass.—Massachusetts granite has long been known as one of the most valuable building stones yet discovered, and indeed it would be difficult to imagine a stone combining a greater number of good qualities. Of course there is no building material but what excels in some one respect, but when we come to sum up and compare the characteristics of those in common use, as for instance wood, iron, brick, stone, etc., it must be confessed that for some purposes stone leads them all and a good quality of granite leads all stones. The granite quarry controlled by Mr. James S. Sherman is a valuable piece of property, for the product is of uniform and superior quality and excites favorable comment whenever seen. The stone has certain characteristics which render it valuable for building purposes, and architects and others interested would do well to secure samples of it as they will often find use for such a grade of granite when carrying on their business. Mr. Sherman's post office address is Milford, Mass., and all communications are assured prompt and careful attention.

**Goucher's Hotel**, 47 Central street, Milford, Mass.—A man's comfort and enjoyment when in a strange city or town depends so much upon the character of the hotel he stops at, that very few men can form a favorable idea of the most enterprising and agreeable community when they are obliged to occupy uncomfortable rooms and eat unpalatable meals. Therefore it will be seen that the reputation a place bears outside its borders is apt to be materially influenced by the character of its hotel accommodations, and under these circumstances every public spirited person is interested in having visitors put up at houses that are managed skillfully and liberally, but even the finest accommodations may not be satisfactory if the terms of the house are so high as to be beyond the means of the average traveler, and the popularity of Goucher's hotel located at No. 47 Central street is not therefore due alone to the pains taken to secure the welfare of guests, but also to the moderate prices. The hotel of which Mr. Alfred Goucher is the proprietor and located at the above named address is conducted on the European plan and has been newly furnished and fitted up in an elaborate as well as convenient manner possessing all the modern conveniences and parties from out of town will find this a nice place to stop. The restaurant will be well supplied with all the products of the season, and the system in force is so perfect that a large number of people can be accommodated without the least confusion or delay. The establishment under consideration has been under the management of Mr. Goucher since 1872. He is assiduous in promoting the comfort of his guests, and has made his hotel one of the most popular in Milford.

**W. H. Pyne**, Dealer in Boots, Shoes and Rubbers, 124 Main Street, Milford, Mass.—Mr. W. H. Pyne is a native of Milford and we need hardly say, is very generally known about town. Since 1888 he has carried on a boot and shoe store at No. 124 Main street and has built up an extensive business, first by carrying a very full and carefully selected stock, and second by quoting prices that are satisfactory to the most economically inclined. The premises utilized measure 18x50 feet, and excellent provision is made therein for the comfort and convenience of customers who may depend upon prompt and polite attention and who will be given every opportunity to make an intelligent and satisfactory choice, for Mr. Pyne never misrepresents goods himself or permits those in his employ to do so. Every description of fine footwear is kept on hand, and ladies, gentlemen, misses, youths and children will all find their wants provided for, the assortment of sizes and styles being very complete, and the goods offered being obtained from the most reliable sources. It must be a very peculiarly shaped foot that Mr. Pyne cannot fit, and those who have experienced difficulty in finding footwear that was at once shapely, perfect-fitting, easy and durable, would do well to give this establishment a call and see what he can do for them.

**S. A. Brock**, (Successor to J. W. Harris.) Manufacturer and Dealer in Builders' Hardware, Stoves, Furnaces, Crockery, Glass, Silver Plated Ware, Farming Tools, etc., 160 Main Street, Milford, Mass.—Mr. S. A. Brock carries a fine stock of builders' hardware, stoves, furnaces, etc., and also deals extensively in crockery, glass and silver-plated ware as well as in farming tools and similar commodities. He is a native of Bethel, Maine, and has carried on his present enterprise since 1887, having then succeeded Mr. J. W. Harris. The premises occupied are located at No. 160 Main street, and comprise one floor and a basement measuring 20 x 80 feet, and a two-story shop in the rear. Employment is given to two competent assistants, and orders for roofing, plumbing or general jobbing are assured immediate and painstaking attention. Mr. Brock manufactures tinware quite extensively, and is prepared to do tinsmithing in first-class style and at low rates. He handles the leading makes of stoves and furnaces, and those in need of a good cooking or heating stove may save time, trouble and money perhaps by giving him a call, as he recommends no stove that he is not confident will give the best of satisfaction, and quotes prices as low as the lowest, quality considered. Information will cheerfully be given on application, and callers are sure of receiving prompt and polite attention under all circumstances. The latest novelties in crockery, glass and plated-ware are at hand to choose from, and every article in stock is guaranteed to prove precisely as represented in every respect.

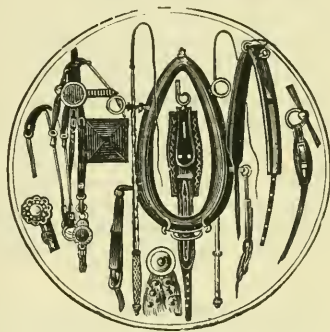
**A. S. Crofoot**, Tin and Sheet Iron Worker, Stove, Furnace, and Pump Work, and Jobbing promptly attended to. School street, Milford.—There are more things being made out of tin, and sheet iron every year and as many of these things are used in every household, it is a matter of general interest to know where such can be best obtained or repaired, when repairs are necessary. There is one establishment at least with which we are familiar, and which we cheerfully recommend to our readers, and that is the one conducted by Mr. A. S. Crofoot, on School street. This gentleman founded the above establishment in 1883, and has been identified with this line of work for over twenty years. An extensive business has been built up. Tin and sheet iron work of all kinds is done here, and the work is always reliable and the prices are low enough to suit the most economical. Stove, furnace and pump work and general jobbing of all kinds in this line is given especially prompt and careful attention and satisfaction is guaranteed for the best materials are used and the work is carefully and thoroughly done. Mr. Crofoot is a native of Douglas, Mass., and takes personal pride in seeing that the high reputation now enjoyed by his establishment is not injured by hasty or careless work, and as he has had many years of experience in all branches of his business, he is thoroughly able to execute all orders entrusted to his care in a most satisfactory and workmanlike manner.



**Mrs. H. S. Swan**, Dealer in Millinery and Fancy Goods, Mechanics Block, Milford, Mass.—Enterprise and sagacity in the selection of goods and good taste, liberality and accommodations in the arrangement and sale of them are enough to ensure success of any business undertaking, and some of those loud-mouthed philosophers who are so fond of disclaiming as to the unfitness of women for mercantile pursuits, would do well to stop talking long enough to investigate for themselves such cases of success in this line as we have become conversant with in the preparation of this book. One of the most pronounced of them is the one to which we propose to allude in this article, and of itself is enough to demonstrate that no monopoly of the qualities which bring about prosperity in business, is held by man. Mrs. H. S. Swan opened the establishment she has since conducted with strict honesty and profit to her many patrons in Milford in 1873, so that a sufficient time has since elapsed to enable an intelligent judgment to be formed as to the result attained. She is engaged in the retailing of millinery and fancy goods, feathers, flowers, etc., and has built up a patronage which could never have reached its present proportions had not genuine and continuous inducements been offered to the public. Four capable assistants are constantly employed and the store occupied is located in Mechanics block, and is 30x70 feet in dimensions, and such arrangements are in force as to permit of every customer receiving prompt and careful attention. Mrs. Swan quotes very low prices on the articles handled, and depends more upon the extensive sales than upon large profits for the reward of her exertions.

**G. B. Knight**, Retail Dealer in Meats and Provisions, No. 171 Main Street, Milford, Mass.—The gentleman whose card we print above has been engaged in his present line of business for just about thirty-nine years, for it was in 1851 that he first opened his doors to the public. Of the comparative standing of his enterprise we need say but little; everybody who knows Milford at all intimately, knows of Mr. G. B. Knight's store and there is not a meat market in town that is worthy of more unreserved commendation. Mr. Knight was born in Maine, and holds a high place in the esteem of many of the residents of Milford and vicinity. The premises now occupied by him are located at 171 Main Street, and measure 18x50 feet in dimensions. Employment is given to experienced and well-informed assistants, and customers are at all times assured courteous attention and polite and fair treatment. Mr. Knight gives particular attention to supplying family trade, and the advantages he offers to those dealing with him are sufficiently pronounced to fully account for the business done in this line. Meats in large variety, and provisions of all seasonable kinds are always in stock, and those wishing anything in the above named lines of food supply should patronize the establishment in question as the prices quoted here are as low as any in town.

**H. C. Ross**, Granite Quarry, Peter Ross, Agent, Milford, Mass.—Granite has long been a favorite stone for building purposes, but of late years it has become more popular than ever and is now used in buildings of about every description to a greater or less extent. To the ordinary observer there is but little difference in granite,—that is, aside from obvious differences of coloring such as pink granite, grey granite etc., but those familiar with the stone are aware that there is a great variation in it, and that some quarries produce a far superior article to that found at other quarries close by. One of the most valuable of our Milford quarries is that controlled by Mr. Peter Ross, agent, and the uniform excellence of the product is so remarkable that a ready and profitable market is assured at all times. Mr. Ross sells to contractors and employs seven assistants, being prepared to fill orders at short notice and to quote prices that are genuinely low considering the superiority of the product.



**Henry S. Cushman**, Manufacturer of Heavy and Light Fine Harnesses, also on hand Sale Harnesses at low prices, Horse Blankets, Storm Covers, Whips, Lap Robes, Horse Collars, Trunks, Bags. Repairing promptly and faithfully executed. 138 Main Street, Milford, Mass.—Mr. Henry S. Cushman is well and favorably known to the residents of Milford and vicinity, and the enterprise conducted by him is probably even better known, for it was inaugurated a long time ago, being carried on for some years by Mr. Smith Cushman before the present proprietor assumed possession in 1878. He is a native of Scituate, R. I., and gives his business close personal attention, sparing no pains to maintain the enviable reputation so long associated with it. Mr. Cushman is a manufacturer of Heavy and Light Fine Harnesses and also deals extensively in Sale Harnesses; quoting the lowest market rates and guaranteeing every article that he sells to prove precisely as represented. His establishment is located at No. 138 Main St., and occupies one floor of the dimensions of 80x25 feet. The stock on hand is both extensive and varied, and includes not only Harnesses but also Horse Blankets, Storm Covers, Whips, Lap Robes, Horse Collars, and Horse Goods in general, together with a full line of Trunks, Bags, etc. Harnesses be made to order and particular attention is given to Repairing.

**E. L. Temple**, Successor to Gould & Sears, Photograph Rooms, all kinds of Pictures taken in the latest styles, Irving Block, opposite Post Office, Milford, Mass.—There has been a decided elevation in the public taste of late years, and what was once considered entirely satisfactory would now be looked upon as distinctly inferior, particularly in photographic work. The most carefully finished photograph of even ten years ago would present but a sorry appearance beside the productions of the best operators of today, for photography is an art as well as a science and “progress” is the motto which must be followed to gain the highest success in it. There are some excellent photographers here in Milford, and among the list is Mr. E. L. Temple whose studio is located in Irving Block, opposite the Post Office. Mr. Temple is a successor to Messrs. Gould & Sears. His studio is equipped with the necessary apparatus for turning out work that will compare favorably with work from many more pretentious establishments. One is assured of getting a first-class likeness here, for no pains are spared to secure a result that will prove in every way satisfactory. Mr. Temple takes pictures of all kinds in the latest styles, particular attention being paid to children's pictures. Out door work of all kinds is done to order, and at short notice, copying is also done to order, and framing in all branches, is made a specialty and at very low prices. Mr. Temple employs one assistant, and guarantees his work to give satisfaction in both quality and price.

**Withington & Son**, Dealers in Flour, Grain and Groceries, Pure Teas, Coffees, Spices, etc., corner Main and Franklin Streets, Milford, Mass.—The “Flour, Grain and Grocery Store” carried on at the corner of Main and Franklin Street, is a very popular institution in this section of the town and there is no reason why it should not be as it affords an opportunity to buy standard goods at bottom prices and is all the more able to quote the lowest rates on account of doing so extensive a retail business. The firm carrying it on, Messrs. Withington & Son, is a most enterprising and energetic one. The premises utilized comprise one floor and a basement each 30x50 feet in dimensions, and contain a full stock of Flour, Grain and Choice Family Groceries, also Teas, Coffees and Spices, which will be found extremely fresh and desirable in every way. There are competent assistants employed and orders are assured prompt and careful filling. The establishment under question was founded by J. H. Putnam followed in 1877 by S. A. Eastman and since 1881 has been conducted by Messrs. Withington & Son, and the patronage as yet has not developed to one half what may reasonably be expected in the near future under existing conditions. The individual members of this firm are Mr. A. C. Withington, a native of Chesterfield, N. H., and his son Mr. F. E. Withington of Milford. Both these gentlemen are very well known in social as well as business circles of Milford and vicinity, and Mr. A. C. Withington has held the office of Selectman, Assessor, Tax Collector, also Chief of the Fire Department.

**Gould's 5 and 10 Cent Variety Store**, No. 84 Main Street, Milford.—Among those establishments which by general consent are accorded the leadership in their special line is that conducted by A. W. Gould at No. 84 Main Street, and “Gould's 5 and 10 Cent Store” as it is called, has no reason to avoid comparison with any similar enterprise in this town. We make this assertion advisedly and after a careful review of the subject and may add without egotism that we have had exceptional opportunities to form an adequate opinion regarding the comparative standing of any establishment of the sort mentioned. The enterprise was established in 1883 by the firm of Brocaw & Culver, the present proprietor assuming full control of the business in 1886, and has shown from the first that he would not be content with any second place in his line of business. Mr. Gould is a native of Franklin, Mass., and is widely known and highly esteemed in this community, because of his honorable business methods and the enterprise at his popular store. An extremely heavy stock is carried of Crockery, Glassware, Tiiware and Woodenware in general, and a heavy retail business is done. We need not inform those who have patronized this store, that all goods are sold at the very lowest rates, but to those who have not, we will say, no greater bargains are to be found in Milford, and certainly no such stock of goods from which to select.

**James B. Leonard**, Dealer in Boots and Shoes, also Rubber Goods of all kinds, Milford, Mass.—In order to offer really attractive inducements to the public it is necessary to thoroughly understand the goods in which you deal, and, therefore, when we say that Mr. James B. Leonard was for many years foreman in a shoe manufacturing establishment, it is equivalent to saying that he is in a position to give exceptional value to purchasers of boots, shoes and footwear in general. He is a native of Middleboro, Mass., and served between three and four years during the Rebellion, afterwards acting as a clerk in the War Department during the years 1864, '65. Mr. Leonard opened his present establishment Dec. 7, 1889, occupying elegant new quarters in Gillian's Block, the store having deep show-windows on each side of the entrance, and being fitted up throughout in accordance with the most approved modern methods. The premises are of the dimensions of 90 x 30 feet, including the spacious back store, and the stock on hand is correspondingly extensive, comprising as it does a full line of all grades of boots and shoes, together with an extensive assortment of rubber goods of every description. Mr. Leonard makes a leading specialty of fine footwear, but he caters to no one class of trade to the disadvantage of others; striving, on the contrary, to offer genuine and strong inducements to the purchasing public in general. He is in a position to quote bottom prices; to guarantee that every article shall prove just as represented, and to assure immediate and intelligent service to all; for besides giving personal attention to the wants of customers, he employs three experienced and efficient assistants.

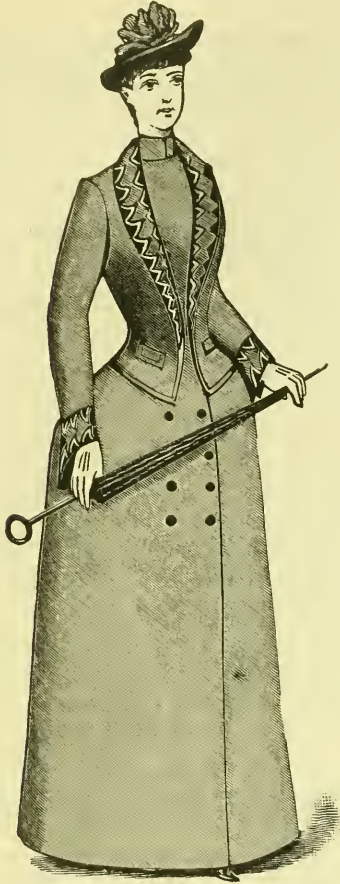


**Z. C. Field**, Successor to Field Brothers, Wholesale and Retail dealer in Eastern and Western Lumber of every description, Dimension Frames direct from mills a specialty, Lumber Yard and Office on Front Street, Milford, Mass.—The business conducted by the late firm of Field Brothers has for years been one of the leading enterprises of the kind in this portion of the state. The firm was founded in 1858, and with the exception of about five years that Mr. P. P. Field was doing business in Boston, has carried on operations without change or interruption until Dec. 1, 1889, when the partnership was dissolved and the business divided, Mr. Z. C. Field retaining the lumber interests and Mr. P. P. Field the coal and wood business. Both gentlemen are natives of Maine, and are among the best known personally of all our local business men. Mr. Z. C. Field deals in Eastern and Western Lumber of every description, doing both a wholesale and a retail business and having such facilities as to enable the very heaviest orders to be filled without delay, while on the other hand the smallest commissions will be promptly and carefully executed. An immense stock is carried at all times. The Lumber office and yard are on Front Street. A leading specialty with this concern is the furnishing of Dimension Frames direct from the mills, and many orders of this description are filled, the prices quoted in connection with them being remarkably low. In fact, Mr. Field is in a position to name bottom figures and at the same time to supply commodities that cannot fail to give entire satisfaction.

**C. Sweeney**, Meat and Vegetables, 79 Main Street, Milford.—It is perfectly safe to assert that the enterprise conducted by Mr. C. Sweeney ranks among the representative ones in this town, and his enterprise is of the kind that pays too, for since succeeding James Darwin in 1887, he has built up a very prosperous business. The market utilized by Mr. Sweeney is located at No. 79 Main Street, and covers an area of 800 feet, being well fitted up and containing a fine assortment of beef, pork mutton, veal, lamb, etc., besides all kinds of vegetables in their season. Mr. Sweeney gives careful personal attention to every detail of his business, and as two competent assistants are employed, he is able to handle his rapidly growing trade very easily. The residents of Milford know that meats, vegetables, etc., obtained from the establishment in question are sure to prove as represented, and they also know that both choice cuts and cheaper grades are here sold at the lowest market rates. We would therefore advise all interested readers, who have not already done so, to patronize the establishment of which Mr. C. Sweeney is the proprietor, and located at No. 79 Main Street, Milford, Mass.

**B. H. Spaulding**, Manufacturer of Men's, Boys' and Children's Straw Goods, Milford, Mass.—Among the more important of the many manufacturing establishments located in this town, that conducted by B. H. Spaulding holds a leading position, for he is one of the largest manufacturers of Straw Goods in the state, and his business has been built up during about 30 years of successful catering to the public taste. Mr. Spaulding was born in Maine, and became identified with his present enterprise in 1860, as a member of the firm of Slocum & Spaulding. In 1863 the style was changed to Morey & Spaulding, and in 1869 Mr. Spaulding became sole proprietor, remaining so until 1878 when the firm of B. H. Spaulding & Co., was formed, this partnership continuing up to 1882, at which date Mr. Spaulding again assumed entire control. The premises utilized are very spacious, the main building being four stories in height and 40x140 feet in dimensions, and having an ell of equal height, measuring 28x120 feet. A commodious storehouse is also available. The factory is excellently arranged, and is equipped throughout with the latest improved facilities for the manufacture of Men's, Boy's and Children's Straw Goods of all kinds. Mr. Spaulding employs from 200 to 250 assistants, and produces about 10,000 cases per annum. There is no difficulty in disposing of these goods for they are very widely and favorably known among the trade, and are in fact conceded to be unsurpassed as regards that uniformity of excellence which is one of the strongest recommendations any manufactured product can have. Orders can be filled at comparatively short notice, and we need hardly say that Mr. Spaulding is in a position to quote the very lowest market rates.

**William M. Sherman**, Granite Quarry, Milford, Mass., Postoffice Address, Braggville, Mass.—A review of the business interests of Milford and vicinity which contained no mention of the many granite quarries in town would be looked upon as strangely incomplete and yet it is difficult to find anything new to say about these very important sources of wealth, as their leading characteristics are already well-known to the large majority of our readers. Among those most prominently identified with the granite trade must be mentioned Mr. William M. Sherman, and any of our readers looking for a superior article of granite for building purposes would do well to give this gentleman a call, for he can satisfy them if anybody can and he is in a position to fill orders with very little delay when haste is desirable. Mr. Sherman's postoffice address is Braggville, Mass., and all communications by mail or otherwise are assured prompt and painstaking attention. Estimates will be cheerfully furnished, and we may say here that no one is better prepared to quote bottom prices on large or small lots.



**M. F. Green**, Dealer in Ladies' Misses', Children's and Infants' Cloaks, Shawls, Jerseys, Calico Wrappers, Hosiery, Underwear, etc., 118 Main Street, Milford, Mass.—The establishment carried on by M. F. Green at No. 118 Main Street is one well known to the public, for it is the only one between Boston and Worcester. It has been conducted by the present proprietor since 1884, and it is only fair to say that the proprietor fully deserves the high reputation for honorable dealing which he now enjoys. The store affords ample accommodations for an exceptionally large and complete assortment of goods, comprising the latest and most fashionable novelties as well as all the many standard articles coming under the head of Ladies' Misses' Children's and Infant's Cloaks, Shawls, Jerseys, Calico Wrappers, Hosiery, Underwear, etc. Three well-informed assistants are constantly in attendance and all visitors to this establishment are assured prompt and courteous attention. The proprietor, M. F. Green, is a native of Milford, and is well known personally throughout this vicinity, and the efforts he has made to cater to the purchasing public by offering strictly reliable goods at fair prices have been very favorably commented upon. The past and

present policy of this gentleman has been and is to give every customer the full worth of his money, and under these circumstances the success he has won must be regarded as well-deserved.

**Mrs. O. M. Adams**, Dealer in Fancy Goods, also Daily and Weekly Newspapers, Stationery, Toys, Picture Frames to order, Sewing Machine Supplies, Machines repaired, 110 Main Street, Milford, Mass.—The establishment now conducted by Mrs. O. M. Adams, was inaugurated in 1868 by Mr. O. M. Adams, and since his death which occurred in 1887. Mrs. Adams has assumed entire control of the business, and in fact the store was under her charge for years previous to her husband's death, he being engaged in outside work. Mrs. Adams is a native of Willington, Conn., and has a large circle of friends in this vicinity. The store utilized is located at 110 Main Street and is shared with Geo. H. Whittemore, Jeweler. A large and varied stock is carried constantly of all the Daily and Weekly Papers, Stationery, Toys, etc., together with a desirable line of Sewing Machine Supplies, Picture Frames are manufactured to order, and Machines are repaired in the best manner possible at short notice and at very reasonable prices. Two well-informed assistants are constantly employed, thus ensuring immediate and intelligent service to all patrons. Particular attention is paid to the supplying of fashionable stationery and very low prices are quoted in this department. We would therefore advise our readers who desire anything in the periodical or stationery line to call at the establishment conducted by Mrs. O. M. Adams and inspect her stock and prices.

**Dr. G. L. Cook**, Dentist, 200 Main Street, Bank Block, Milford, Mass.—There are certain professional men, as well as business houses who have been before the public so long that their history has almost become a portion of that of the town and certainly no account of the one would be entirely complete without some mention of the other. Such is the record of Dr. G. L. Cook, who practises his profession as a Dentist at No. 200 Main Street, Milford. Here he occupies spacious and comfortable rooms, equipped with all the modern apparatus and facilities, for the comfort and convenience of his patrons. The Dental establishment now conducted by him was founded in 1852, by A. A. Cook and in 1853 the firm of A. A. & G. L. Cook was formed and so continued until 1872 since which Dr. G. L. Cook has conducted his business in Bank Block. It will thus be seen that he has had an exceptional experience in his profession, and indeed there are few Dentists more skillful in practical work than he. Dr. Cook is a graduate of the Baltimore Dental College and is prepared to undertake any and all dental operations, and may be relied upon to give the best possible advice and treatment to those who may honor him with their patronage. He is a native of Hadley, Mass., and is highly esteemed throughout Milford and vicinity and is a member of the Board of School Committee.



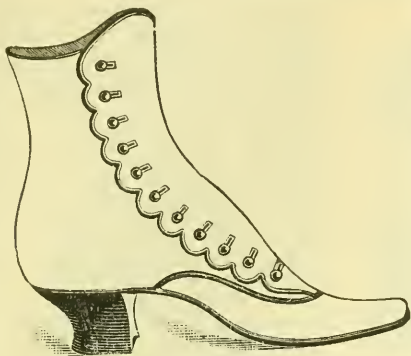


**Mansion House.** Hapgood & Mayhew, Proprietors, Carriages to and from all trains, Hack, Livery, Boarding and Sale Stable connected, Carriages furnished for all occasions, Milford, Mass.—Many strangers visit such a town as Milford every day, and to the large majority of them, the subject of hotel accommodations is of the first importance and no information will be more useful and acceptable than that pertaining to the subject mentioned. Therefore as this book is assured a very wide circulation outside of Milford as well as within its limits, we take pleasure in making prominent mention of the "Mansion House," for we are confident that those who may act on our advice and put up at the hotel in question, will have no reason to regret it, but on the contrary will thank us for having caused them to do so. The Mansion House is centrally and conveniently located on Main Street, and is a spacious and well designed structure containing sixty guest rooms. It was established about seventeen years ago by Mr. Lewis Fisher, and has been in the hands of the present proprietors since 1879, and at no time in its history was it more ably managed or more generally patronized. The firm is made up of S. E. Hapgood, a native of Maine, and J. S. Mayhew of Milford who is one of the directors of the Home National Bank. Both parties are so widely and favorably known in Milford and vicinity, that extended personal mention becomes unnecessary. They give constant and careful attention to the general supervision of affairs, and employ fourteen assistants, guests being thus assured prompt and efficient service. The house is very comfortably furnished from top to bottom, and every portion of the premises is kept in the very best of condition; neatness being a prominent characteristic of the management, and being insisted upon in the smallest detail. An excellent Hack, Livery, Boarding and Sale Stable is connected with this hotel, where carriages are furnished for all occasions, also to and from all trains.

**Hoyt & Hill, Plumbers, Hot Water, Steam and Gas Fitters, Globes, Fixtures and Burners, Draining and Ventilating a specialty, Main St., near Jefferson, Milford, Mass.**—Health, comfort, and true economy all demand that our houses should be as perfectly heated as possible,

and, generally speaking, it must be conceded that Hot Water heating apparatus gives the very best results yet attained. But such apparatus must be properly designed, properly constructed and properly set up in order to get satisfaction, and therefore before placing an order for such a plant it is well to satisfy oneself that the parties to whom it is proposed to give it, know their business and are responsible as well as skillful. Certainly no mistake will be made in patronizing Messrs. Hoyt & Hill, for these gentlemen make a specialty of Plumbing, Steam, Hot Water and Gas Fitting. Mr. Frank J. Hoyt's Gas Fitting record since he began operations here some years ago, is such as to entitle him to the full confidence of the public. He is a native of Boston, Mass., and has a large number of friends throughout this vicinity. Mr. Charles A. Hill is a native of Milford, but for 15 years has been connected with the hardware trade in Boston. The partnership was formed in October, 1889, under the firm name of Hoyt & Hill. The store utilized is located on Main Street, near Jefferson. Employment is given to six assistants and orders for Plumbing, Hot Water, Steam or Gas Fitting will be given immediate and painstaking attention. A good stock of plumbers' findings, Globes, Burners, and Engineers Supplies, etc., are constantly on hand, ventilation is made a specialty. Moderate charges are made and the work is guaranteed to give satisfaction, and to be done at short notice.

**W. Chapin, Agt., Meats, Vegetables and Canned Goods, 116 Main Street, Milford, Mass.**—The world grows wiser as it grows older, and the time when it was thought that true economy was to be attained by stinting the food supply has gone by, never to return. It has been discovered that a man can do more work, do it better and do it easier when he has an abundance of substantial and nutritious food than under different conditions, and people live better and live longer since this principle was established and put into practice. In order to purchase meats and other "substantials" to the best advantage some little discrimination is necessary, and in this connection we may call attention to the establishment carried on by Mr. W. Chapin at No. 116 Main Street, for here may always be found a choice assortment of Meats, Vegetables and Canned Goods, and the prices quoted are satisfactory as the goods themselves. Mr. Chapin makes a specialty of Family trade and his stock is skillfully selected with a particular view to the requirements of this class of patronage. Mr. Chapin is a native of Milford, and is thoroughly conversant with his business in all its branches, having had twelve years of experience in this line of trade previous to his succeeding Mr. Walter Phips in 1889. The goods offered by him are in every instance fully guaranteed to prove as represented, and large and small buyers receive equally prompt and polite attention.



**New York Boot and Shoe Store, No. 170 Main Street, Milford, Mass.**—The enterprise carried on under the management of Mr. M. A. Saunders at No. 170 Main Street, was inaugurated in 1872. The New York Boot and Shoe Store, is very favorably known throughout Milford, and it is generally conceded that at no similar establishment can the customer get more genuine value for money paid. Mr. Saunders is very widely known and highly esteemed here. He has had a great deal of experience in his present line of business and not only knows a good shoe when he sees it but takes pains to represent things to his patrons precisely as they are, a fact which naturally has much to do with the popularity of his store and his methods. A carefully selected stock of Boots, Shoes and Rubbers is constantly on hand, and those who appreciate stylish, perfect fitting and comfortable foot-wear will find a complete assortment of such goods here to choose from. Mr. Saunders caters to all classes of trade and guarantees to suit the most fastidious, as regards style, fit and durability. Moderate prices are quoted, and orders can be filled at very short notice.

**E. A. Hart's Restaurant and Dining Rooms, No. 4 Jefferson Street, Milford.**—The establishment carried on by Mr. E. A. Hart is just the kind of a place which it would be useful for many of those visiting Milford to know about, for excellent meals are furnished by him at very reasonable prices, and regular boarders are accommodated in a thoroughly satisfactory manner at moderate rates. The restaurant has a seating capacity for 60 guests, and board by the day or week can be obtained. Mr. Hart has conducted this business so successfully that it has become one of the "institutions" of Milford, its reputation by no means being confined to this town. Mr. Hart has worked hard to build up a business and certainly deserves whatever success he has won. The food is of excellent quality and is well cooked, and the prices are very low considering the service rendered. Mr. Hart employs three assistants and gives his personal attention to the details of his business so that patrons are sure of prompt and pleasing service.

**T. N. Sherman & Co., Dealers in all kinds of Granite Building Stone. Pink Granite a Specialty. P. O. Address, Braggville, Mass, Quarry, Milford, Mass.**—The supply of granite in this state is practically inexhaustible, and comprises such a great variety of stones suitable for monumental and building purposes as to enable special kinds adapted to any particular use to be furnished. The hardness of granite has of course interfered somewhat with its use, as it is comparatively difficult and expensive to work, but this very hardness is one of its most valuable properties, especially for a stone that is to be exposed to our New England climate. Improved tools and methods of quarrying, cutting, etc., have reduced the expense of granite very considerably and it is coming more and more into use with every succeeding year. Among the best-known of the Milford concerns handling this material, stands the firm of T. N. Sherman & Co., who deal in all kinds of granite building stone, but make pink granite a specialty. Employment is given to from 10 to 25 assistants, according to the season, and the very heaviest orders can be filled at short notice, and at prices in strict accordance with the lowest market rates. The quarry is in Milford, but the firm's post-office address is Braggville, Mass., where all communications may be sent in the full assurance that they will receive immediate and painstaking attention.

**Mathewson Bros., Successor to S. Mathewson, Manufacturer of and Dealer in Bread, Cake, Pastry, and Crackers of all kinds. 62 Central street, Milford, Mass.**—The Bakery of which the late Mr. S. Mathewson was the proprietor is one of the "institutions" of Milford for it was established in 1851 and has since held a leading position among the most truly representative undertakings located in that wide-awake town. Operations were begun by Messrs. Hastings & Mathewson, but from 1869 to 1889 Mr. S. Mathewson had sole control. The business has now passed into the hands of his sons, Mr. Frank E. and Wm. A. Mathewson both of whom are too generally known throughout Milford and vicinity to need extended personal mention. Mathewson Brothers are manufacturers of and dealers in bread, cake, pastry and crackers of all kinds, and occupy premises located at No. 62 Central street. One rotary oven and three brick ovens are utilized and employment is given to 18 assistants, both a wholesale and retail business being done. Five teams are run in connection with the business and the demand for the goods is as steady as it is large for it has not been created in a day but is the proper result of years of close and intelligent application to business. Although their goods have long held a standard position in the market, Mathewson Bros. take as much pains in their production as ever and use only carefully chosen material in every department of their manufacture. They are excellently prepared to meet all honorable competition and quotes the lowest market rates to both wholesale and retail buyers.



**William Carne**, Manufacturer of Building Trimmings, Store and Office Fixtures, Cabinet Work, etc. At Eastman's Steam Mill, Milford, Mass.—The extensive use now made of machinery in the manufacture of builder's finish, has resulted in the cost of such articles being very materially reduced, and the consequence is that houses can be much more elaborately and conveniently fitted up than would once have been possible for any owners but the very wealthy. Of late years it has become fashionable to fit up stores and offices in an elegant and sumptuous manner, and indeed so generally is this custom followed at the present time, that in many cases a plain office is looked upon by the public as evidence that the party occupying it lacks either enterprise or liberality. Of course such a judgment may be unjust but it is very natural nevertheless, and business men would do well to bear this in mind and act accordingly. It is surprising how far quite a modest sum of money will go when properly expended in this direction, and in no way can it be more judiciously expended than by placing the order with Mr. William Carne who has a very thoroughly equipped shop at Eastman's steam mill, and makes a specialty of the manufacture of store and office fixtures, building trimmings, cabinet work, etc. This business was formerly carried on by Mr. W. H. Hooker, but has been controlled entirely by the present proprietor since 1888. He is a native of England, and had charge as superintendent of the business for some years before becoming the owner of it. From three to seven assistants are employed, and all orders can be filled at short notice and in a thoroughly workmanlike manner. Mr. Carne quotes very low prices, and those wishing anything in his line may save money here.

**Waldo B. Whiting**, Dealer in Dry Goods, Corner of Main and Jefferson streets, Milford, Mass.—The secret of successfully carrying on a retail store is after all no secret at all, for every observing person knows that honorable business methods and judicious enterprise are sure to win the favor and patronage of the public. A large and varied stock of dry goods well selected and properly displayed, is sure to attract attention and if the prices placed upon the articles composing it, are reasonable, the goods are bound to sell as a matter of course. Therefore no further explanation is required in connection with the business done by Mr. Waldo B. Whiting at the corner of Main and Jefferson streets. This gentleman has the right kind of prices, and customers are sure of the right kind of treatment, so that the business is of necessity prosperous. It was established by Mr. E. McKay and since 1889 has been under the entire control of the present proprietor, Mr. Waldo B. Whiting. He is a native of Holliston, Mass., and is well-known throughout Milford. The premises in use cover an area of 20x60 feet, and the stock on hand includes everything generally found at a first-class dry goods store. Two competent assistants are employed, no misrepresentation is practiced here and the proprietor strives to supply goods at prices as low as the lowest.

**T. Quirk**, Dealer in Coal, Wood and General Jobbing; Cor. Pond and Main Streets, Milford, Mass.—Mr. T. Quirk has been in business in Milford for about a score of years, and the steady and large growth of his trade during that time affords convincing evidence that his methods are of a kind that "wear well," and so are permanently popular with the purchasing public. At first Mr. Quirk confined himself to dealing in wood, but in 1878 he added groceries to his stock in trade, and about two years ago he began to handle coal. The main store is 30 x 50 feet in dimensions, and contains a very heavy stock of staple and fancy groceries, selected expressly for family use and made up of articles that are sure to suit the most critical. The assortment of canned goods is especially worthy of favorable mention, for it comprises the productions of the leading packers and includes about every thing in the line of preserved fruits, vegetables, etc. A spacious store-house is also utilized and Mr. Quirk's sons, S. C. J. Quirk and F. T. Quirk have the management largely of the store and a sufficient number of assistants are employed to assure prompt attention to every caller. The wood yard is commodious and well-fitted up, and enough storage capacity is available to accommodate 2000 tons of coal. Mr. Quirk makes a practice of quoting bottom prices in every department of his business, and his long experience and favorable relations with producers and wholesalers enable him to meet all competition very easily. Orders are delivered promptly when promised, and the goods are sure to give entire satisfaction as they will prove precisely as represented.

**Mrs. Everett Cheney**, Dealer in Books, Stationery, Periodicals, Music, Fancy Goods, etc., Confectionery and Cigars, 136 Main street, Milford, Mass.—The stock of fine books, stationery, etc., carried by Mrs. Everett Cheney at her store located at No. 136 Main street, is a most attractive one for it comprises the very latest fashionable novelties in this line as well as a full collection of more staple goods. Mrs. Everett Cheney is a native of Milford, and has carried on her present enterprise since the death of Mr. Cheney which occurred in 1887. Mr. Cheney had been identified with the business for twenty years, having established it about 1867. The premises utilized are 20x50 feet in dimensions, and it would be hard to find a more attractive or generally popular store in town. Besides books, stationery and periodicals, Mrs. Cheney deals largely in music, fancy goods, toys, etc., and also sells confectionery, cigars, fruit, soda, etc., and in short handles so many desirable articles that it is no wonder that her trade should be constantly increasing, especially as all goods are fully guaranteed to prove as represented and low prices are quoted in every department. Three well-informed assistants are employed and callers may depend upon receiving immediate and courteous attention, and also upon being entirely satisfied with whatever they may buy at this popular store.



**Joseph F. Hickey**, Dealer in Dry and Fancy Goods, 147 Main St., Milford, Mass.—The establishment carried on by Mr. Joseph F. Hickey, and devoted to the sale of Dry and Fancy Goods, Cloaks, etc., has been conducted by its present proprietor since 1884. Mr. Hickey is a native of Milford, and has been School Committee and Trustee of Library. He has increased his business to a considerable extent during the past five years, for he has built up a very large trade, his store being among the best in town. It is located at 147 Main St., and although having an area of 22x106 feet (with well lighted basement of same dimensions), is none too large to accommodate the heavy stock carried. The policy pursued in the management of the enterprise is most satisfactory to all concerned, and when we add that the latest novelties are obtained as good as they appear in the New York and Boston markets, and that a full line of staple goods is constantly carried, while bottom prices are quoted in every department, and prompt and polite attention is assured to every caller by the employment of ten competent assistants, we think that our readers will agree that the increasing popularity of this representative store is well merited and is sure to continue.

**M. Dempsey**, Meats, Vegetables, &c., Milford, Mass.—The meat market conducted by Mr. M. Dempsey, is located at No. 39 Central Street, and is so convenient to reach that the establishment is liberally patronized. But there are other reasons besides convenience of location for the popularity of this market, and not the least of these is the fact that the customers are always sure to get just what they pay for. If you order first class meat, you may depend upon getting it every time, for Mr. Dempsey always carries a full assortment of choice cuts, and is prepared to supply the same at the very lowest market rates. Mr.

Dempsey established his business in 1878, and now does an exclusively retail trade and caters especially to family trade, employing two assistants, and filling large or small orders without delay. We have spoken of his carrying choice cuts, but also wish to call attention to the fact that his stock is by no means confined to such goods, but comprise everything usually found in a first-class provision store, whether you want soup stock or tenderloin steak, you can get it here, and at prices as low as the market will allow.

**Dr. George Phelps Cooke**, Surgeon Dentist, Grant Block.—One who has practised dentistry for seventeen years must necessarily have had great experience in the minutest details of his profession, and, as Dr. George P. Cooke began operations in 1872, it is superfluous to add that he is thoroughly familiar with every department of practical dentistry. His reputation as a skillful and careful operator is by no means confined to Milford, but extends throughout this section of the state, and as a natural consequence many of his patients travel a considerable distance to obtain the benefit of his service. In the case of so old-established and widely-known a practitioner it would be almost impertinent for us to eulogize his methods, and praise the result attained, so we will simply say that the residents of Milford and vicinity are to be congratulated on having a dentist of such practical experience located in their midst. This dental establishment was founded in 1851 under the management of Messrs. A. A. and J. L. Cooke, who were succeeded in 1872 by Messrs. A. A. and Geo. P. Cooke the last named gentleman assuming full control of the business in 1879. Dr. Geo. P. Cooke is a native of Oxford, Mass., and is a graduate of the Harvard Dental College and at one time had charge of the dental department at the Massachusetts General Hospital, and during the seventeen years that he has devoted to the active duties of his profession has so amply demonstrated his fitness for the delicate and responsible duties appertaining to it that we need not enlarge upon his skill, his thoroughness or his success. Suffice it to say that he is prepared to undertake dentistry in all its branches, and that his charges are uniformly moderate. Dr. Cooke was elected representative from this district by a large majority vote in the last annual election—which fact emphasizes the statements above made of his relation with the public with whom his business interests are so closely allied.



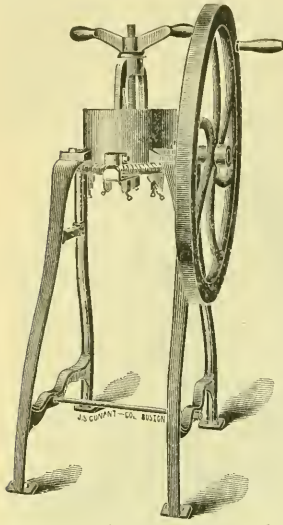
**J. L. Smith, Dealer in Tin, Glass and Wooden Ware, Iron, Metals, Paper Stock, Woolen Rags, Machine Rags, etc., etc.; Carpet Sweepers and Clothes Wringers Repaired;** Pearl Street, cor. Main, Milford, Mass.—The establishment now under the management of Mr. J. L. Smith is the oldest in its line of business in town, and no house in Milford holds a higher or more honestly earned reputation for dealing fairly with its customers, so that the liberal patronage which this house enjoys is but another proof of the truth of that familiar old saying, "Honesty is the best policy." The establishment in question was established by the firm of Heywood & Warren, and afterwards continued by H. O. Lothrop, and has been under the control of the present proprietor since 1868. Mr. J. L. Smith is a native of Washington, N. H., and is widely known in Milford and vicinity. He gives careful personal attention to the details of his business, the result being the uniform reliability of goods offered and the prompt and courteous service awarded every customer. The premises utilized are located on Pearl Street, corner of Main, and cover an area of 2,000 square feet. The large storage capacity thus afforded is very fully availed of, for the stock dealt in is extensive and complete, and includes tin, glass and wooden ware, iron, metals, paper stock, woolen and machine rags, etc., etc. Competent assistants are employed, and no trouble is spared to give callers every opportunity to make a satisfactory choice, goods being cheerfully shown, and will prove as represented. No one is better prepared to quote bottom prices, and those who want anything in Mr. Smith's line should certainly call at his establishment on Pearl Street, corner of Main, before placing their orders elsewhere.

**A. T. Macuen, Manufacturer of Ice Cream and Confectionery and Dealer in Fruit and Cigars, 87 Main Street, Milford, Mass.**—It is really no wonder that some people are almost afraid to eat ice cream and confectionery of any description, for the newspapers have devoted considerable space to articles on the subject of ice cream and candy adulteration, and not everybody who reads these articles is in a position to see the many positive absurdities which many of them contain. "Space writers" must have something to write about, that is sure, and if nothing else offers, why they pitch into the confectionery manufacturer. This seems to be about as reasonable an explanation as can be offered, and the readers of the alarming articles alluded to will notice that no names are mentioned and that no direct statement is made that can be taken up by any individual manufacturer. The confectionery establishment located at No. 87 Main street was established several years ago by Christopher P. Cook, and has been under the management of the present proprietor since 1881, and those who have done either a wholesale or retail business with Mr. Macuen, and have personally and repeatedly tested the quality of the goods he handles, need not be told that they are just as represented in every respect. Mr. Macuen was born in New Brunswick and has a large

circle of friends in Milford. His premises cover an area of 25 x 70 feet and contain a fine stock of fresh confectionery, ice cream, and choice foreign and domestic fruits, cigars, etc. Mr. Macuen makes a specialty of catering for balls, parties, etc. Six competent assistants are employed and all orders are promptly and satisfactorily executed.



**D. J. Cronan, Dealer in Boots, Shoes and Rubbers; Real Estate and Business Places of all kinds for Sale and Exchange; Jos. D. Cronan, John Cronan, Salesmen; 154 Main St., Milford, Mass.**—Although there are many who consider themselves to be good judges of boots and shoes, we have yet to see the man, not a practical shoemaker, who can really estimate the true value of a pair of boots or shoes after they are all ready for the market. The appearance and feeling of the leather are some help, the general character of the workmanship is also a guide, but, after all, nothing certain can be known before the article is put to the test of every-day use. Therefore the importance of buying your footwear of an experienced, responsible and reputable dealer, becomes manifest. Mr. D. J. Cronan has been engaged in the sale of Boots, Shoes and Rubbers since 1871. His store is located at No. 154 Main Street, and is 25 x 50 feet in dimensions. He has the assistance of Messrs. Jos. D. and John Cronan as salesmen, and if you want to see a carefully selected stock of reliable footwear of all descriptions, just give this establishment a call, and your wish will be granted. Mr. Cronan deals only with reputable wholesalers and manufacturers, and offers his patrons goods that will prove as represented in every respect. Mr. D. J. Cronan is also engaged in the Real Estate business, and is connected with the firm of J. McGuinis & Co., of 247 Washington Street, Boston, and has Real Estate and Business Places of all kinds for sale and exchange, and as the prices quoted in both lines of his business are as low as the market will allow, it is not surprising that his establishment should be one of the most popular in town. Mr. Cronan was a member of the Board of Selectmen for four successive years.



**F. W. Mann, 64 Central St. Milford, Mass.**—Among the various enterprises carried on in this town it would be difficult to find one more genuinely useful than that conducted by Mr. F. W. Mann, 64 Central street. Among the many valuable products of this shop, especial attention is called to Mann's Bone Cutter for poultry food. Many attempts in different parts of the country have been made to produce a hand machine by which poultry men could

break up in some way fresh raw bones for their fowls and chickens. It seems, however, that every apparatus has proved totally inadequate for this work until Mr. Mann devised his machine by which the bones are securely held and planed like wood by sharp steel cutters. This machine does not grind or crush, it planes or cuts the bones with the meat and gristle on them. It is true no other machine ever approached this method of working up green bones. Mr. Mann believes that no other inventor has dared try the experiment of putting sharp steel cutters against the hard flinty bone. He says, "We should hardly have tried it ourselves if we had not seen clearly that there was no other way for us to make the machine. The buyers always find Mr. Mann ready to sign a warrant stating that the hand machine will cut dry or fresh bones, meat and gristle without clog or difficulty or money refunded. Three sizes of power machines and five styles of hand machines are produced, which afford an assortment of valuable machines suitable to the demands of any hennery whether large or small. Send for illustrated catalogue and see for yourselves. Although this machine was not patented until August 20, 1889, yet it has been awarded the following premiums;—"Diploma" from the Attleboro Agricultural Association,— "Certificate of Merit" of the Bay State Agricultural Society,— "Toronto Bronze Medal and Diploma" by the Industrial Exhibition, Toronto, Canada. Mr. Mann maintains one of the best equipped shops for all kinds of machine repairing to be found in this section of the state. The premises are located at No. 64 Central street and comprise three floors of the dimensions of 40 x 50 feet, a No. 6 Thomson-Houston electric motor furnishing power. Employment is given to a sufficient corps of assistants to meet the demands of the business promptly. Light and heavy machine jobbing is attended to with promptness and dispatch. This undertaking has been under the sole control of Mr. F. W. Mann since 1887, he having at that time succeeded Messrs. Chapman &

Mann, who were preceded by Mr. A. N. Chapman. The present owner is a native of Norfolk, Mass. He received a four year's education at Cornell, the University of the State of New York, graduating from the course of mechanical engineering in 1878. The success he has gained may be attributed to his thorough education and his habit of giving close personal attention to the details of his business. Special machinery will be built to order at short notice, and shafting, hangers, pulleys, and gearing will be furnished at lowest market rates. A complete line of pipe fittings, set screws, and steel constantly on hand.

**J. Allen Rice, Wholesale and Retail Druggist; 116 Main Street, Milford, Mass.**—It is very nearly half a century since the business carried on by Mr. J. Allen Rice was founded, it having been established in 1846, by Dr. A. C. Fay, who was succeeded by E. M. Hilliard, and he by L. J. Wilson in 1854, the present proprietor having assumed full control in 1870. He is a native of Barre, Mass., and is very highly esteemed throughout Milford and vicinity. A large and carefully selected stock of drugs, medicines and chemicals is carried, and every facility is at hand for the prompt and accurate compounding of physicians' prescriptions at moderate rates. No pains is spared to obtain the best and purest ingredients the market affords, and the exceptionally high reputation held by Mr. Rice in connection with this important department of the business proves that the methods employed are appreciated by the general public. The premises utilized are located as No. 116 Main Street, and comprise a store and basement, each 20 x 70 feet in dimensions. The business is both wholesale and retail in character. low prices being quoted in both departments, and only dependable goods are handled. Employment is given to two courteous assistants.

**Edward E. Cook, Livery, Hack, Board and Feed Stable, Milford, Mass.**—Mr. Edward E. Cook has carried on operations in Milford for about eighteen years, and is widely known in this vicinity as he does a large business and his customers are scattered over a good deal of territory. He established his livery, hack, boarding and feed stable in 1871, and has since conducted it in a first-class manner. His facilities are so thoroughly understood hereabouts that it is quite unnecessary to speak of them in detail, and we will confine ourselves to briefly referring to the accommodations he is prepared to offer the public in general. Teams can be furnished at very short notice, and patrons will have nothing to complain of as regards style, etc., for Mr. Cook has some handsome and easy carriages and some speedy, safe and willing horses at his disposal, and his turnouts will be found far superior to those commonly considered "good enough" for livery purposes. First class board and comfortable quarters will be furnished at moderate rates and there being twenty-two stalls on the premises, quite a number of boarders can be accommodated, careful attention and plenty of good food being assured all horses entrusted to his care.



**P. J. Handmore**, Manufacturer of Foreign and Domestic Cigars; all Orders Promptly Attended to; 98 Main St., Milford, Mass.—When a stranger arrives to a city or town, his first questions are of course affected in a great measure by his personal habits. Of course he will want a good hotel, but after that point is provided for, if he be a smoker, the chances are he will want to know where he can get a good cigar. Well, if in Milford, no better place can be found than the establishment of which Mr. P. J. Handmore is the proprietor, located at 98 Main Street. This enterprise has been carried on here since 1883, and a large business has been built up. Mr. Handmore is a manufacturer as well as a dealer in domestic and foreign cigars, and recognized the fact that he must furnish a good article if he wished to establish a permanent business, and from the very beginning he has taken pains to manufacture and sell cigars that were uniform and excellent in flavor, as well as low in price. The premises utilized cover an area of 400 square feet, and employment is given to three assistants. The business is not confined to the manufacture of cigars, but includes the sale of tobacco and smokers' articles in general, and a fine assortment of foreign cigars. All orders are promptly attended to. Mr. Handmore is very low in his prices, and his goods are sure to prove just as represented.

**A. A. Coburn**, Dealer in Dry and Fancy Goods, Small Wares, etc., Main Street, opposite Mansion House, Milford, Mass.—There are many attractive dry and fancy goods stores in Milford, but we know of none better calculated to favorably impress a discriminating observer, both as regards its exterior and interior appearance, than that conducted by Mr. A. A. Coburn, located on Main street opposite the Mansion House. This store contains a very skillfully selected stock, complete in every department and arranged to most excellent advantage, the entire appearance of the establishment testifying to the experience and good taste of the management. This establishment was founded in 1862 by A. Temple. In 1865 it passed into the firm name of A. Temple & Co. In 1869 Mr. A. A. Coburn became sole proprietor, then it was changed in 1883 to Coburn & Olmstead. The present proprietor, Mr. A. A. Coburn assumed full control of the business again in 1888. The premises occupied are 26 x 80 feet in dimensions and offer ample room for the accommodation of an extensive assortment of dry and fancy goods and small wares. Mr. Coburn is evidently determined to allow no goods to accumulate on his hands, for prices are placed so low as to assure the prompt sale of all the articles dealt in. Customers may depend upon receiving prompt and polite attention from an ample force of assistants is employed, and uniform courtesy is the rule to all. Every article is sold strictly on its merits, no misrepresentations being allowed, and we believe it would be impossible to find an establishment offering superior advantages to purchasers.

**Mrs. R. T. Gardiner**, Dealer in Millinery, Bank Block, Milford, Mass.—An establishment which well deserves mention among the foremost in Milford, is that conducted by Mrs. R. T. Gardiner, located in Bank Block, and indeed it would be difficult to pick out a more truly representative enterprise than that to which we have reference. It was established by Mr. Geo. W. Hale, and since 1866 has been under the entire control of the present proprietress, and one is always sure to find the latest fashionable novelties here, for Mrs. Gardiner deals in Millinery Goods of all descriptions and takes special pains to see that her customers have the most approved styles to select from. The premises utilized are of the dimensions of 23x65 feet, and are conveniently located and excellently adapted for the purposes to which they are put. The stock of Millinery Goods is always very complete and includes both trimmed and untrimmed Hats and Bonnets in all the latest shapes. Ribbons, Velvets, Feathers and other Trimming Materials are dealt in largely, and prompt and polite attention is given to every customer. Mrs. Gardiner makes a specialty of Millinery Work to order and has an unsurpassed reputation for thoroughness and good taste in this important department. Employment is given to three efficient assistants, and when necessity requires, work can be pushed through at surprisingly short notice. Prices are very moderate, and this fact taken in connection with the uniform excellence of the work accounts for the large business done.

**Excelsior Cement Co.**, Manufacturers of all kinds of Channel, Leather and Rubber Cement, E. J. Roche, Manager, Box 595, Milford, Mass.—Those who are in a position to know of the variety, extent and importance of the uses to which cement is put in manufacturing operations, need not be told that a very large amount of this substance is consumed annually and that the consumption of it is steadily and rapidly increasing. There are various kinds and grades of cement on the market, but it is perfectly safe to assert that no maker produces goods which give better and more permanent satisfaction than those turned out by the Excelsior Cement Company, which begun operations in 1889, and of which Mr. James Lally, Jr., is President, Mr. P. J. Baxter, Treasurer, Mr. C. H. Waters Secretary, and Mr. E. J. Roche is Manager. This company manufacture all kinds of Channel, Leather and Rubber Cement, and utilize a factory having an area of 3000 square feet. The leading brands turned out are Excelsior, Extra Heavy Para, Heavy Para, Pure Para, Paste and Oil Proof, and we may say right here that all these cements are warranted to do the work in first-class shops, they being entirely free from all adulteration and being exceptionally uniform in quality. The company quote very low prices on all their goods, and are ready to fill the heaviest orders at short notice. Communications addressed to Box 595 will receive prompt attention, and manufacturers would do well to investigate the advantages which this enterprising concern are prepared to offer.



**Milford Savings Bank, Milford, Mass.**—The good done by our local institution, the Milford Savings Bank, during its nearly 40 years of existence, is simply incalculable, and it gives us great pleasure to declare that the bank was never better prepared than now to continue its good work, and that the future outlook is as bright as the past record is honorable. The Milford Savings Bank was incorporated April 24, 1851, and now holds on deposits savings approximating \$1,300,000. To give an idea of the class of men who have been identified with this bank from the first, we present a list of the original officers, and also of those now in charge.

**OFFICERS ELECTED A. D. 1852.**

PRESIDENT,

David Stearns Godfrey.

VICE-PRESIDENTS,

Orison Underwood, Aaron Clafin,

Aaron C. Mayhew.

TRUSTEES.

Benjamin Davenport, Sullivan Sumner,

John Erskine, Hiram Hunt,

Sullivan Thayer, Wm. A. Hayward,

Allyn Weston, Zelek Darling,

Benjamin D. Godfrey.

TREASURER,

David Brewer.

**OFFICERS ELECTED A. D. 1886.**

PRESIDENT,

John P. Daniels.

VICE-PRESIDENTS,

C. F. Clafin, A. J. Sumner, Amariah A. Taft.

TRUSTEES.

O. Underwood,

A. J. Sumner,

C. F. Chapin,

Wm. F. Draper,

E. C. Clafin,

C. F. Clafin,

J. P. Daniels,

Amariah A. Taft,

A. Wheeler,

C. A. Dewey,

Geo. A. Draper,

Jesse A. Taft.

Chas. A. Clafin.

TREASURER,

J. E. Walker.

**Wm. F. Reynolds, Picture Frame Maker,** all kinds of Light Jobbing in Wood, also Furniture, Trunks, etc., Repaired, 136 Main Street, Milford, Mass.—Picture frame making is a trade that has changed its character greatly of late years, since machinery has come into such general use in its manufacture, but it is still possible to find Picture Frame Makers who understand their business thoroughly in every detail and one of the most expert of those of whom we have knowledge is Mr. Wm. F. Reynolds whose place of business is located at No. 136 Main Street, Milford. This gentleman was born in Lincoln, R. I., and began operations here in Milford in 1876. His premises cover an area of 500 feet and are well supplied with all necessary tools, appliances etc., for the execution of all orders for Picture Frames, Door and House Bells, and Door and Window Screens, all these articles are furnished and put up to order, Black Walnut and White Holly Wood is kept in stock for brackets. We have no hesitation in guaranteeing complete satisfaction to all who may favor Mr. Reynolds with an order, for he is a thoroughly skilled mechanic and allows no inferior w

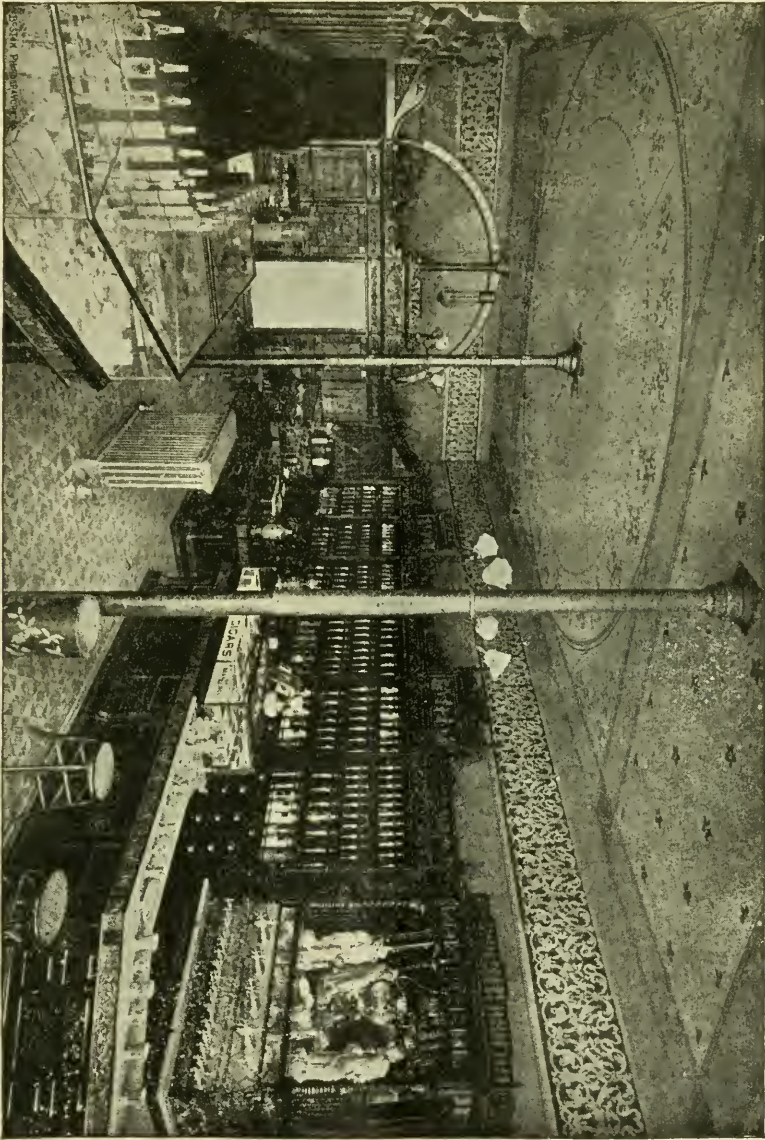
his establishment, while his charges are uniformly moderate. Furniture and Trunk Repairing are given prompt and careful attention, and will be renovated to look as good as new at moderate expense, and those wishing anything of the kind done cannot possibly do better elsewhere.

**Mrs. R. Aylward, Stamping Rooms,** Goods of all Kinds Furnished and Stamped by the Non-Erasable Method, Silk and Floss Furnished for the Different Designs, Grant Block, Up Stairs, Milford.—Mrs. Aylward needs no introduction to our Milford readers, or at all events to such of them as are numbered among the fair sex, for she has carried on operations in this town since 1861, and now maintains the best equipped stamping rooms in this section. The stamping is done by the non-erasable method, and consequently the finest and most intricate design will remain complete and plainly visible until the entire pattern is worked—an advantage which will be duly appreciated by those who have had practical experience of the drawbacks attending the ordinary method of stamping. Embroidering materials of all kinds will be furnished at moderate rates, and designs will be supplied at prices as low as the lowest. The premises utilized have an area of about 500 square feet, and are located in Grant Block, up stairs. Callers are sure of receiving prompt and courteous attention and orders can be filled at remarkably short notice if desired. Mrs. Aylward carries a large and desirable stock of patterns to which she is constantly adding the newest and best to be found.

RTS — BTB — RTS

**Thomas & Walcott, Dealers in Dry and Fancy Goods, etc.;** 112-114 Main Street, Milford, Mass.—Among the prominent merchants engaged in this important branch of industry, we are pleased to call attention to Messrs. Thomas & Walcott, whose fine and complete establishment ranks among the leading houses of its kind in Milford. This house was established by Messrs. Simmonds & Adams, who were succeeded in 1887 by the present firm. Messrs. Thomas & Walcott have already gained a large share of public favor. They occupy a large double store covering an area of 23 x 90 feet on one side and 20 x 60 on the other, in addition to a large basement. They carry a large and finely selected stock of dry and fancy goods, including the newest domestic and most popular foreign importations in cloaks, small wares, dress goods, etc. The extensive retail trade acquired by this house require the services of twelve thoroughly experienced assistants, and the details of the business are most ably managed under the direct personal supervision of the proprietors. The individual members of the firm are Mr. E. A. Thomas, a native of New Salem, and Mr. G. P. Walcott, of Belmont, and are both well and favorably known in social as well as business circles of Milford. They are men of rare natural ability, and enjoy in a pre-eminent degree the respect and confidence of all who do business with them.

INTERIOR OF P. J. DONOHUE'S STORE, 155 MAIN STREET.



**P. J. Donohue**, Apothecary, 155 Main St., Milford, Mass.—Mr. P. J. Donohue has made a record second to none for efficiency and reliability in the dispensing of drugs, and the performance of all the duties incidental to the carrying on of a first class apothecary and now that he has removed to his new store, No. 155 Main street, he is much better prepared to serve the public than ever before. The premises cover an area of 30 x 84 feet and are fitted up with every modern facility for the carrying on of operations to the best advantage. The stock of drugs, medicines and chemicals is made up of fresh and carefully selected goods, obtained from the most reliable sources. A

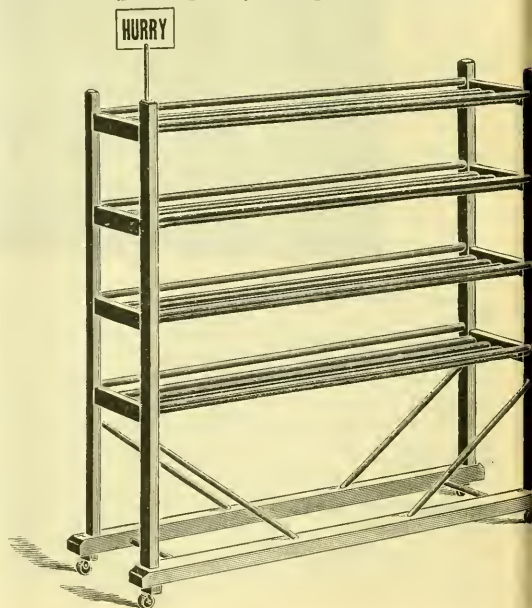
specialty is made of compounding physicians' prescriptions with especial care that the purest and best materials are used and at moderate rates, every precaution being taken to ensure absolute accuracy even in the most trivial details of the work. Mr. Donohue deals extensively in druggists sundries and offers goods equal to any in the market. Mr. Donohue is a native of Milford and succeeded Dr. T. H. Mann in business in 1887. He is very well known and highly esteemed in Milford and vicinity, where he has gained the confidence of a large number of patrons by his skilful and reliable business methods.



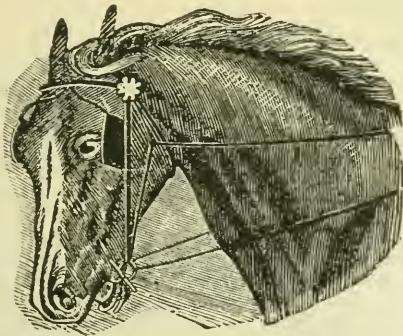


**E. M. Hurlbut**, Milford, Mass., nearly opposite Hotel Willian, Millinery, also Agent for Madam Griswold's Corsets. That good taste shown in the selection of head-wear will go far towards atoning for defects observable in other portions of a lady's costume, is a fact too generally understood to require demonstration, and as this is conceded, it must of course follow that the most elaborate costume may be spoiled in effect by a hat or bonnet unsuited to its wearer. Therefore the importance of care in the choosing of such articles become manifest, and it is easy to understand the popularity of the establishment conducted by Miss E. M. Hurlbut among careful dressers, for not only is the stock of Millinery Goods there carried so large and varied as to enable the most diverse tastes to be suited, but the custom work done is characterized by such good taste and originality as to rank with the productions of city milliners, while the prices quoted are uniformly moderate, being within the means of all. Miss E. M. Hurlbut was in business eight years in Vermont previous to establishing in Milford in 1889. In addition to the Millinery line of business, Miss E. M. Hurlbut is Agent for Madam Griswold's Corsets, a thriving patronage has already been gained, requiring the employment of two competent assistants during the season.

**C. A. Sumner**, Manufacturer of Shoe Racks, Boot and Shoe Trees, Crimping Screws and Brakes, Boot and Shoe Forms, Seam Rubbers, Cutting Boards, Crimpers' Sinks, Benches, Steels and other Kit, Boot and Shoe Tree Repairing a Specialty, Milford, Mass.—The enterprise conducted by Mr. C. A. Sumner was inaugurated more than a score of years ago, operations having been begun by Messrs. E. Mann & Howard in 1868, (afterward E. Mann & Son) and the present proprietor has owned and conducted the business since 1879, during which time he has developed the business very largely in every department, and has added that formerly carried on by Mr. S. Jefferds, whom he bought out in 1881. Mr. Sumner was born in Milford and is too well known here to render extended personal mention necessary. The premises utilized by him comprise one floor having an area of 3000 square feet, and spacious storage facilities, and are fitted up with improved special machinery, while employment in busy season is given to eight to twelve workmen. Mr. Sumner is a manufacturer of boot and shoe trees, shoe racks, crimping forms, brakes, screws, etc., and is prepared to meet all honorable competition both as regards quality and prices. That his



productions have solid merit is evidenced by the fact that they are sold throughout the United States, while some foreign trade is also enjoyed. He is the sole manufacturer of the Mann & Howard genuine crimping screws, conceded to be the standard throughout the country, also manufacturing various kinds of crimp brakes both for boots and shoes. The "Howe" boot tree and the "Barnard" shoe tree are also specialties with Mr. Sumner, as is the repairing of boot and shoe trees of all descriptions. He manufactures crimp forms very extensively indeed, together with seam rubbers, turning frames, and crimpers' sinks, benches and steels, and also in small kits of various kinds, quoting bottom prices and filling all orders without delay. In addition to the above Mr. Sumner has during the past two years been engaged in the manufacture of shoe racks, a sample of which is shown on the opposite page, and has by carefully studying the wants of shoe manufacturers in this direction so improved on these goods as to have secured a large trade in them—his shipments going to all parts of the country where shoes are made, and letters are frequently received by him speaking in high terms of his make of racks, and making comparisons with those of other makes, placing Mr. Sumner's far ahead. —



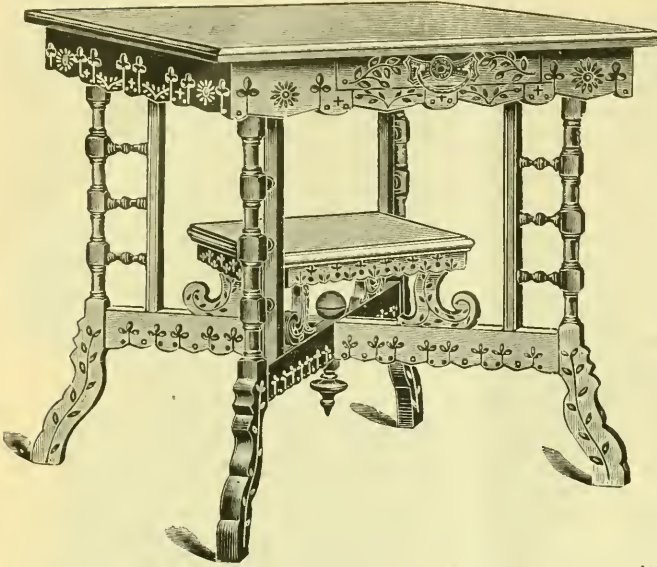
**Haskell & Trask, Livery, Feed and Boarding Stables, First-class Teams at reasonable prices. Transients well cared for, horses for sale and Exchange. 83 Central street, Milford, Mass.**—"A merciful man is merciful to his beast" says the proverb, and in no way can mercy be more plainly shown than by taking pains to see that the "beast" is properly fed and kindly treated. Among the many stables located in this section of the state, which gives special attention to boarding horses we know of none we can more heartily and unreservedly recommend than that conducted by Messrs. Haskell & Trask. This livery, feed and boarding stable was established by Mr. Amasa L. Smith in 1882, who was succeeded in 1888 by Mr. A. Smith, the present proprietors assuming control of the business in 1889. The premises are located at No. 83 Central street, and are well adapted for stable purposes, being well ventilated and under the care of experienced hostlers. The firm is composed of Mr. J.F. Haskell who is a native of Pawtucket, R.

I., and Mr. H. G. Trask who was born in Nova Scotia. Mr. Haskell has for several years carried on the business of teaming and jobbing in this town and this branch of work will be continued by the firm. They are determined to run an establishment second to none and promise that the best of care and personal attention will be paid to "boarders." Haskell & Trask keep a number of horses and carriages for livery purposes and teams for all kinds of jobbing. Also horses for sale and exchange and all patronizing them will feel well suited not only with their prices as they are very reasonable, but also in all their dealings with them.



**Hotel Willian, Main Street, J. H. Matthews, Proprietor, Special Attention to commercial travelers, Milford, Mass.**—Mr. J. H. Matthews has been the proprietor of the Hotel Willian since it was opened in this town, July, 1887. He is a native of Swansey, N. H., and served nearly three years in the army during our late civil war, and is so very generally known in Milford and throughout this section of the state as to make extended personal mention quite unnecessary. The Hotel Willian has 40 sleeping rooms and there are times when its capacity is severely tested, for the hotel is a great favorite among those most familiar with its management, and is a favorite resort among commercial travelers, as special attention is paid to their wants. This hotel has the well earned reputation of furnishing the best of table board and service, rarely equalled for the prices charged. The service is very prompt and courteous and the food well cooked and of the very best quality. To those who wish to be supplied with modern comforts at moderate rates, we can give no better advice than to test the hospitality of the Hotel Willian. The rooms are airy, well lighted and comfortably furnished. Ten experienced assistants are employed and guests are assured prompt and courteous attention.





**Avery & Woodbury**, Successors to J. W. Harris, Dealers in Furniture, Carpeting, Wall Paper and Curtains, Upholstering, Carpet and Shade Work a Specialty, 162 Main Street, Milford, Mass.—The enormous variety of articles included under the head of furniture, carpeting, etc., is not appreciated, save by those who have had experience in furnishing their own houses, but a good idea of the scope of these goods may be obtained by visiting the establishment of Messrs. Avery & Woodbury, located at No. 162 Main street. The enterprise now under the control of the above named firm was originally founded by Mr. M. Harris who was succeeded by Mr. J. W. Harris, and he by Messrs. Avery & Woodbury in 1887. The establishment maintained by them comprises three floors and a basement each 40 by 80 feet in size and one floor 20 by 80 feet, and the stock carried consists of furniture, carpeting, wall paper and curtains, etc., upholstering, carpet and shade work being a specialty. This house has attained an enviable reputation for furnishing first class goods and work at low rates and deserves the patronage it receives. The individual members of the firm are Mr. Orlando Avery, a native of Penn., and Mr. G. P. Woodbury of Acton, Mass. They are both well known throughout the business circles of Milford, where they are highly esteemed as enterprising and reliable men.

**R. V. Carey**, Architect, No. 200 Main St., Bank Block, Milford, Mass.—A gentleman by no means unknown in the profession once told us that "An architect needs to be something of a draughtsman, considerable of a mathematician, somewhat versed in hygiene and sanitary engineering, as well acquainted with household economy as a New England housekeeper, have a knowledge of masonry, building and strength of materials and be a practical carpenter besides other qualifications too numer-

ous to mention and then to be possessed of so sweet a disposition as to enable him to receive blame for the errors of others and no approbation for his own success, without a murmur." Taking this view of the case it is not to be wondered at that good architects are comparatively scarce, and when found, are sure of constant employment. A gentleman following the profession in Milford, who has met with exceptional success since he began operations, is Mr. R. V. Carey, whose office is located at No. 200 Main street (Bank Block) and is well known about town as one who understands his profession and is on the high road to gain distinction in it. Mr. Carey is prepared to draw up plans and estimates regarding anything in his line of effort and those who have

favored him with commissions in the past will testify to his knowledge and skill and practical adaptation of means to ends. He earnestly strives to make his customers' interests his own and satisfy all who may favor him with an order.

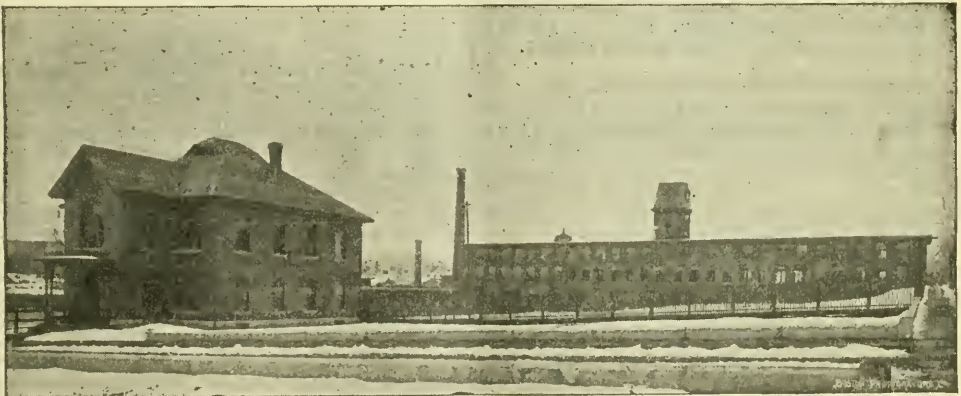
**L. A. Cook**, Dealer in Hay, Straw, Brick, Coal, Wood, Lime and Cement, Calcined Plaster, Land Plaster, Phosphate, etc., etc. Yard, Pond Street, near the depot, Milford, Mass.—Mr. L. A. Cook is one of the most enterprising and best known of our local business men, and the undertaking conducted by him is deserving of prominent mention for a number of reasons, among which is the fact that this was the first coal business ever established in Milford. It has now attained very large proportions, but Mr. Cook by no means confines himself to the handling of coal, but deals largely in hay, straw, wood, brick, lime, cement, land plaster, calcined plaster, phosphates, etc. Operations were begun by Col. Sumner, and in 1866 Messrs. Putnam & Crosby assumed control, this firm giving place in 1870 to Messrs. Putnam & Woodbury, who were succeeded in 1874 by Messrs. E. A. & L. A. Cook, the present proprietor assuming sole possession in 1878. He is a native of West Wrentham, Mass., and is very generally known throughout Milford and vicinity. Mr. Cook employs seven assistants, and is prepared to fill the heaviest orders without delay. He carries a very large stock, and utilizes spacious premises on Pond Street, near the depot. The storage sheds on the Boston & Albany and New York & New England Railroads have a total capacity of about 4000 tons, and extensive delivery facilities are also maintained. Wood will be prepared to order for family use at very short notice, and positively bottom prices are quoted on all the commodities handled.

**H. D. Bowker**, Clothier and Hatter, Hale's Block, Main Street, Milford, Mass.—Once in a while we read in a novel, of a man who is quite independent of outward adornment and who looks like a gentleman no matter how he may be dressed. This is a great world and there may be such individuals to be found among its inhabitants, but we are free to confess that we have never been so lucky as to see one. Shabby and unfashionable garments are apt to cause their wearer to create an unfavorable impression, and no man is so independent of the opinion of his fellows, that he can afford to be indifferent to it. There is work of course which should be done in old clothes, and there are times when such garments are more appropriate than handsome clothing, but under ordinary circumstances every man owes it to himself to be well dressed. Under present conditions the expense of so doing is very moderate. Visit the establishment conducted by Mr. H. D. Bowker, located in Hale's Block, Main street,

and see if this statement is not in accordance with the facts. You will find there, fashionable clothing, well made of durable material, and perfect in fit, at prices that would have been regarded (and justly so) below the cost of production not many years ago, and you will also find stiff and soft hats, gents furnishing, horse clothing, trunks, bags, etc., at equally low figures. This enterprise was inaugurated in 1869 by Mr. W. H. Gile under the style of W. H. Gile & Co. In 1887 Mr. H. D. Bowker was admitted to the firm and the business was carried on under the name of Gile & Bowker, until 1889 when Mr. Bowker assumed sole control. The extensive retail trade transacted by this house requires the services of four competent assistants, and callers are assured immediate and courteous attention, and the purchaser not only spends but little money, but may depend upon having goods represented to him just as they actually are.

## HOPEDALE.

This is the seat of the most famous of Milford's manufactories, and the history of this community is of special interest, it having been founded in 1842 by the Hopedale community, the members of which thought that the time was ripe for a new departure from existing ways of conducting human affairs. Their scheme, although beautiful in theory, proved abortive in practice, and, for reasons which could not justly be presented within our limited space, the



FACTORY OF GEO. DRAPER & SONS, HOPEDALE.

unitary arrangements were given up in 1856. As a recent writer has well said of Hopedale, "it has been a seminary of inventors, and may now without extravagance be called a miniature university of ingenious patent lore." Cotton and woolen machinery is very extensively manufactured, and the factories devoted to its production, together with those utilized for other purposes, are among the most perfectly equipped in the world.



# LEADING BUSINESS MEN OF HOPEDALE, MASS.

**George Draper & Sons, Manufacturers of Cotton Machinery, Hopedale, Mass.**—"The continued success of the textile industries of this country depends upon the ability of manufacturers to produce fabrics of the *first* quality. This result can only be accomplished by the use of the best machinery, and the adoption of all labor-saving improvements." Such is the rule laid down by Messrs. George Draper & Sons, and they have done and are doing much to make the practical application of it a comparatively easy matter by manufacturing textile machinery, which embodies the very latest improvements, and is unsurpassed both for efficiency of design and thoroughness of construction. This concern are among the largest manufacturers of cotton machinery in the country, and head the list as regards the introduction of patented improvements on such apparatus, some of the more prominent of the devices they have put on the market being the Sawyer and the Rabbeth spindles, double adjustable rings, separators, bobbin holders and temples. That these are genuine, and, indeed, invaluable improvements, is proved by the fact that they have been universally adopted in this country, and to a great extent in Europe, while the saving they make in the cost of production has so reduced the price of many textile fabrics as to have greatly increased the demand for them by consumers, and also by materially improving the quality of the product. The firm act as selling agents for the Hopedale Machine Company, Dutcher Temple Company, and Sawyer Spindle Company. Prices will be promptly sent on application, and all business communications are assured immediate attention. The individual members of the firm are Messrs. Wm. F. Draper, Geo. A. Draper, Eben S. Draper, Wm. F. Draper, Jr., and Geo. Otis Draper.

**Hopedale Elastic Fabric Co., Hopedale, Mass.**—The manufacture of elastic fabrics constitutes what is in many respects not only a distinctive but a unique industry. The Hopedale Elastic Fabric Co., was incorporated in 1886, with a capital of \$150,000. Mr. W. F. Draper is president and Mr. E. L. Osgood treasurer, the enterprise being conducted under the direct management of Mr. Wm. Lapworth. The company manufacture elastic webbing of all descriptions in both silk and cotton, but make a specialty of fancy patterns in narrow goods, and goring. Their productions are universally known among the trade, being distributed to all parts of the country and having an enviable reputation for uniform excellence, while they are furnished at prices which enable all honorable competition to be easily met. The company owns many patents on fancy patterns, special weaves and improvements in the machinery. The factory is brick three stories in height, run by steam power and lighted by electricity. A spur track from the railroad runs by it on one side and the mill river on the other making a very convenient location.

**Hopedale Machine Company, Hopedale, Mass.**—The Hopedale Machine Company was incorporated in 1867, and holds a leading position among the great industrial enterprises which have so intimately connected the history of the village with that of the development of textile machinery in this country. The company has a capital of \$200,000, and operates one of the most complete and best-arranged plants of the kind in the Union, their being such facilities at hand as to enable machine work of the finest grades to be turned out at short notice. The manufacture of twisters, wipers, spoolers and spindles is extensively carried on, and a most important department of the business is the doing of general repair work, experienced and careful men being employed, and orders being assured immediate attention. The Hopedale Machine Company's foundry is the largest and best-equipped to be found in this section, and the superior character of the results attained here has very much to do with the high reputation the products of the entire establishment enjoy. Employment is given to three hundred men, and the business is so thoroughly systematized and each process so intelligently supervised that the sending out of defective work is rendered almost impossible. The high speed at which textile machinery is run nowadays makes thoroughness of construction fully as important as excellence of design, and thus serves to still further commend the productions of this old-established company. The position of agent is held by Mr. G. A. Draper, Mr. W. F. Draper acting as treasurer.

**Dutcher Temple Company, Hopedale, Mass.**—It is doubtless true that one should be an experienced mechanic or manufacturer in order to really appreciate the perfection of the plant utilized by the Dutcher Temple Company, and particularly of that to be found in the machine shop. The company was incorporated in 1867, and has a capital of \$100,000, Mr. W. F. Draper being President and Mr. F. J. Dutcher, Treasurer. With the development of the enterprise, the mechanical facilities have been constantly increased and improved, and the consequence is that, leaving the peculiar importance of the product out of the question, the works are well worthy of prominent mention as being in many respects a model establishment, the machine shop having an equipment which is not surpassed anywhere in point of completeness. Loom temples of every description are manufactured, together with Shaw knitting machines and general tool work, and a sufficient force of assistants is employed to enable all orders to be filled at short notice. Messrs. Geo. Draper & Sons act as selling agents for the company, and the product is shipped to all parts of this country and also to South America and Mexico.

**Hopedale Machine Screw Company,** Hopedale, Mass.—The most recently established, and one of the most promising of the industrial enterprises carried on in this village, is that conducted by the Hopedale Machine Screw Company, which was incorporated in 1888, with a capital of \$150,000. So extensive is the business which has been already built up that the manufacturing facilities are soon to be materially increased, although the present plant of automatic machinery of a type, exclusively controlled by the company, is capable of turning out an immense quantity of machine screws of all grades and varieties, accurately made in every part, and adapted to all the many purposes for which such screws are employed. The company makes a leading specialty of goods for electrical corporations, and the remarkable demand now existing in all parts of the country for electrical appliances, together with the positive surety that this demand will continue to increase for many years to come, renders it safe to predict a ready and permanent market for the productions of a concern so well-equipped for furnishing articles of standard quality at the shortest possible notice and at the lowest market rates. Besides machine screws of all descriptions, the company manufacture turned work in steel, brass, copper and zinc, having unsurpassed facilities for filling such orders in the most satisfactory manner. Mr. W. F. Drayer is president, Mr. G. A. Draper officiating as treasurer. The Superintendent, Mr. C. F. Roper, is also the inventor of the special machinery used, and the excellence of the products may be traced to his efficiency and management.

**Hopedale Ice Company,** Hopedale, Mass.—The old idea that all ice must necessarily be pure, or in other words that the process of freezing absolutely eliminated all impurities from even the most objectionable water, has been placed among the many other fallacies which have worked such general injury in the past, and every intelligent person now realizes that the ice supply no less than the water supply is worthy of the most painstaking scrutiny on the part of those who value their health and appreciate the danger of taking into the system the insidious disease germs which ice made from contaminated water necessarily contains. It is unquestionably far more healthful to do without ice at all than to use that obtained from an improper source, but happily the residents of this section are not obliged to choose either alternative, for the Hopedale Ice Company is prepared to furnish planed ice of unequalled purity in such quantities as to enable the needs of all classes of consumers to be successfully catered to. This ice is taken from a pond made by damming the the mill river, which above this point flows through an unsettled district and consequently escapes all chance of contamination. The most improved facilities are utilized in the harvesting of the ice, including an efficient steam plant used in housing it, and sufficient storage capacity is provided to enable a very heavy stock to be laid away, thus assuring the satisfactory filling of all orders. Mr. W. H. Barney is man-

ager of the company, and no trouble is spared to make the service as entirely satisfactory as is the product itself.

**Frank H. French,** Jeweler, Harrison Block, Hopedale, Mass.—Mr. Frank H. French is a native of Gilmantown, N. H., and came to Hopedale some fifteen years ago. He was in the employ of Messrs. George Draper & Sons for many years, but for a long time has devoted his spare moments to the doing of watch repairing, etc., in which he has become very expert, having an experience extending over a score of years to guide him. Mr. French opened his present store in Harrison Block, in November, 1889, and his success has been pronounced from the very first, as he is almost universally known in this vicinity, and his straightforward methods have won for him many friends and customers. The premises utilized comprise a corner room up one flight, lighted from two sides, and most admirably adapted to the purposes for which they are used. They contain a carefully chosen stock of watches, clocks, jewelry, silverware, fancy goods, etc., which includes the latest fashionable novelties, and is so varied as to enable all tastes and all purses to be easily suited. Spectacles, eye glasses and optical goods in general are also largely dealt in, and repairing of all descriptions will be neatly and durably done at moderate rates. Fashionable and commercial stationery is handled quite extensively, as are newspapers and periodicals, subscriptions being received at publisher's rates. Mr. French has put in a commodious Morris & Ireland fire and burglar proof safe, both for the purpose of protecting his stock and of safely storing the valuable watches, etc., belonging to his customers and left with him to be repaired. He guarantees satisfaction to the most critical in this important department of his business, and is fully competent to undertake the repairing of the most delicate time-keepers.

**L. A. Lamson,** Pharmacist, Harrison Block, Hopedale, Mass.—The residents of Hopedale and vicinity are to be congratulated on having such an establishment available as that conducted by Mr. L. A. Lamson, in Harrison Block; first, because it is one of the most elegantly equipped pharmacies in the state, and second, because the proprietor is exceptionally well-fitted to undertake the duties of a dispensing chemist, he having taken a four years' course in the Burlington Medical College, and subsequently been identified with the retail drug business for more than a score of years. Mr. Lamson was born in Stowe, Vt., and enlisted in the army in 1863, at which time he had not yet reached the age of 16. He served until the close of the war, and afterwards took the college course we have referred to; subsequently passing three years in the drug business in Putney, Vt., thirteen years in Hinsdale, N. H., and more than four years in Milford, Mass., finally coming to Hopedale in 1890. The premises utilized were fitted up especially for Mr. Lamson's occupancy, and are elegantly finished in mahogany, the most improved facilities for the display and storage of the goods being



provided, and ample room being available to accommodate a very heavy and varied stock; the store measuring 19 x 55 feet, and being connected with a basement of similar dimensions. The exceptional opportunities offered are taken full advantage of, the assortment of drugs, medicines and chemicals being remarkably complete in every department, and being

made up exclusively of fresh goods, selected from the most reliable sources, thus putting Mr. Lamson in a position to satisfactorily compound prescriptions of all kinds. Druggists' sundries, toilet articles and fancy goods are also well represented in the stock, and a fine line of pure confectionery and of choice imported and domestic cigars is carried.



STREET,—HOPEDALE.

**Andrew Bros., Dealers in Boots, Shoes and Rubbers, Gents' Furnishing Goods and Children's Underwear; Hopedale, Mass.**—This new enterprise commenced business in December, 1889, in Harrison Block, and bids fair to become one of the "institutions" of this thriving town. The firm is composed, as indicated by the firm-name, of two brothers—Almon H. and Charles H. Andrew. The former was born in Whitinsville, Mass., and the latter in R. I. They have a fine, well lighted store of the dimensions of 20 x 60 feet, and is well stocked with a carefully chosen assortment of men's, boys', ladies' and girls' boots, shoes and rubbers of all grades and styles, suited to all kinds of service. This is also headquarters for gents' furnishing goods and children's underwear. A good assortment in each of the above lines will be found here, at prices that cannot help but be appreciated by the most economic buyer, who is not only willing "to live," but to "let live." The "trade creed" of this firm is:

1. No more than proper value for anything.
2. Less than usual price for many things.

3. Whatever is *best* to be *had*, we have.
4. Whatever way gives best satisfaction to our patrons, we practice.
5. No misrepresentations; we sell goods for what they are.
6. Our one-price system fully protects our customers.
7. All goods marked in plain figures.
8. We make our customers' interest our own.
9. Our aim is to lead, not to follow.
10. The latest novelties, newest styles, lowest prices.
11. To give the best satisfaction, and have the best patronage. With the principles of trade above indicated adhered to, the people of Hopedale and vicinity will consult their best interests by giving this new enterprise a just share of their patronage. Messrs. Andrew Bros. also have the agency for custom-made clothing and are prepared to take measurements and show a fine line of samples from which to select, and guarantee a perfect fit, and at prices that afford a large per cent. of saving upon ordinary custom-made work. They also employ a competent assistant to attend to the repairing of boots and shoes, as well as the making of first class custom work.

**Smith & Mead**, Dealers in Groceries and Dry Goods, Fine Teas, Coffees and Spices, Specialties. Hopedale, Mass.—The establishment conducted by Messrs. Smith & Mead can perhaps be best described as a “family supply store” for it contains a very heavy stock of just such goods as are needed in every family; this class of trade being especially catered to. Business was begun in 1887, and the magnitude of the patronage enjoyed shows that the methods here practised are such as appeal to the large majority of purchasers. The firm is made up of Messrs. F. E. Smith and J. L. Mead, the former a native of Dover, Mass., and the latter of Milford. Mr. Smith served in the army during the rebellion, and both he and his partner are well and favorably known in this vicinity personally. The stock on hand is remarkably complete in every department and comprises as fine a line of fancy and staple groceries as is shown at many a pretentious city establishment. Fine teas, coffees and spices are specialties with this house, and the most fastidious can obtain goods precisely suited to their tastes, while the prices quoted are as low as those too often named on far inferior articles. Foreign and domestic dry goods and also well represented in the stock, not only full lines of staple products but also the latest fashionable novelties being offered to select from. An important department of the business is that devoted to the handling of meats, vegetables, fruits, etc., special pains being taken to provide so wide a variety that all tastes and all purses can be suited. Employment is given to five competent assistants, and one of the most commendable and popular features of the management is the equal courtesy which is extended to all buyers, large or small purchases being shown similar consideration and all being given every opportunity to choose intelligently and satisfactorily.

**J. E. Vollmer**, House and Carriage Painter, Shop west of common, So. Framingham, Mass.—Of course, “anybody can paint a house.” So can anybody make a suit of clothes—after a fashion—but that fashion is apt to be much more striking than attractive. The fact is, in painting as in everything else, skill and experience are necessary in order to secure satisfactory results. It pays every time to have painting done by competent and responsible parties, and those who think to save a dollar by doing the work themselves or by entrusting it to somebody who knows no more about it than they do, may save *that* dollar but it will only be at the expense of many another in the long run. It does not cost much to have painting properly done, and in this connection we may call attention to the facilities possessed by Mr. J. E. Vollmer, for he not only does work equal to the best but also quotes moderate rates on every order. Mr. Vollmer is prepared to do House and Carriage Painting of all descriptions and uses no inferior stock, as indeed may be judged from his reputation for turning out thoroughly dependable work. His shop is located west of the common, and orders given in person or sent by mail will be given immediate and painstaking attention. Mr. Vollmer claims to have invented an embossing oil for restoring old paint (providing the paint is still there) to its original color and warrants the same to hold eight years, and hold its luster, it is exclusively for outside work. *Sign Work* of all descriptions is done on wood, glass or any substance, interior decorating, paper hanging in all its branches are promptly attended to at moderate rates, wall and ceiling papers are carried in stock, and sold at lowest market rates. Mr. Vollmer has done first-class jobs not only in Framingham but in the surrounding towns and gives by consent the following references: A. R. Newton & Son, Bridge & Co., F. E. Brooks, Old Colony House, B. F. Coburn, R. H. Nelson, Wm. H. Hastings, of So. Framingham, and Charles H. Tiltan and Mrs. L. Adams, Ashland.



# HISTORICAL SKETCH

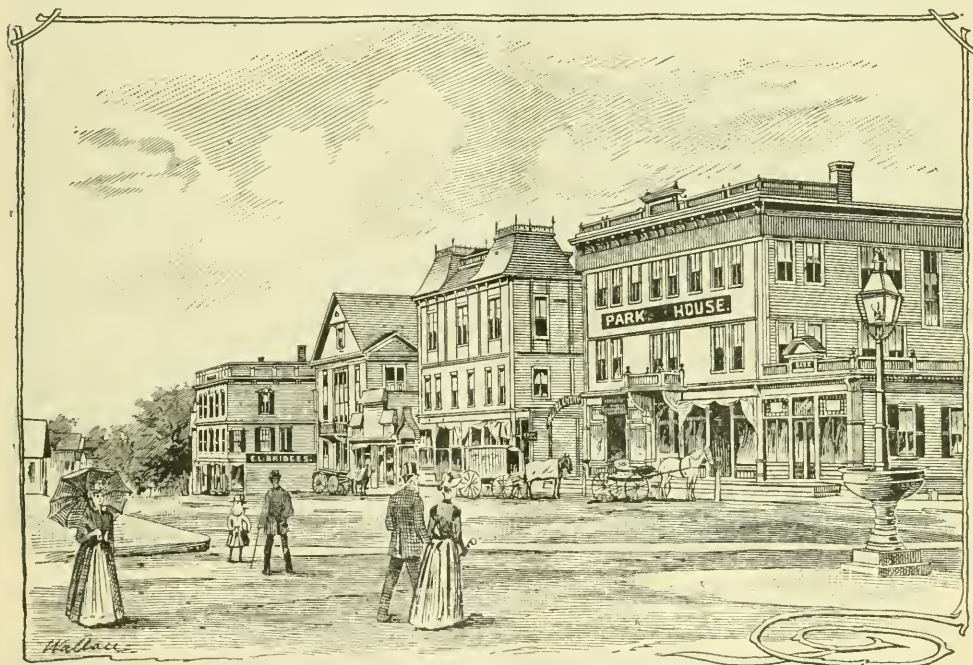
OF

# HOPKINTON.

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Hopkinton is located in the south-western angle of Middlesex County, and is about 29 miles from Boston, which is north-east of the town and may be reached by the Boston & Albany and the Hopkinton, Milford & Woonsocket railroads. The land is quite fertile, and Hopkinton is favorably known as an agricultural community, although, of course, it is to her manufactures that she owes the great bulk of her present wealth and prominence. The surface is elevated, rocky and uneven, the principal eminences being Saddle Hill and Bear Hill, from which a far-reaching and attractive view is to be had; and the same may be said concerning the highlands in the centre of the town. Hopkinton is well watered, and gives rise to branches of three rivers—the Blackstone, the Charles and the Sudbury; while White Hall Pond and North Pond add materially to the attractions of the town, both from an æsthetic and a hygienic point of view. The natural beauty of the territory, and the excellence of the hunting and fishing it afforded was not unappreciated by the Indians, who were quite numerous in what is now the eastern part of the town, and who had a burial place which is still traceable by the careful observer. A company of Eliot's "praying Indians" was stationed here, and in 1669 the great apostle petitioned the legislature for land for their use in planting, a part of his petition reading as follows: "Whereas, a company of new praying Indians are set downe in the westernmost corner of Natick bounds called Magwonkkommok, who have called one to rule and another to teach y<sup>m</sup>, of whom the latter is of the church, the former ready to be joyned, and there is not fit land for planting toward Natick but westward there is enough very rocky, these are humbly to request y<sup>t</sup> fit accommodations be granted y<sup>m</sup> westward, and thus committing this honorable Court unto the holy guidance of the Lord I rest, your humble petitioner." This petition was attested October 21, 1669, by Edward Rawson and William Torrey; and a committee was appointed to report, but no record is obtainable of the decision of the court. Magunco Hill, or, as Eliot called it, "Magwonkkommok,"

was also called by a dozen other names, the significance of them all, however, being substantially the same—"a place of great trees." This Indian town is described at some length in a report made in 1674 by Major General Daniel Gookin, who says: "Magunkaquog is the seventh town where the praying Indians inhabit. It is situate partly within the bounds of Natick and partly upon the land granted by the county. The number of its inhabitants are about eleven families, and about fifty-five souls. The quantity of land belonging to it is about 3,000 acres. The Indians plant upon a great hill which is very fertile, and these people worship God and keep the Sabbath and observe civil order as do other towns. They have a constable and other officers. This town was the



HOPKINTON IN 1890.

last settling of the old towns. They have plenty of corn and keep some cattle and swine, for which the place is well accommodated."

Although General Gookin gave them so good a character the event proved that they were by no means all to be depended upon, for in 1676, or two years after this report, Netus, a prominent member of the community, in company with ten or more others, attacked the house of Thomas Eames, near Farm Pond Framingham. A time was chosen when he was absent, and his wife and nine children were the only defenders. They fought desperately and long but the odds were too great, and after the mother and four children had perished, the Indians took the rest of the family prisoners and destroyed the house, barn, cattle and grain. The chief of the attacking party was killed about two months later, one of his companions died, and three others were duly tried and executed. Two were pardoned, and the only reason they ever gave for the assault was that they missed corn which they expected to find at Mogoncocke.



In 1679 the lands of Magunco were exchanged by the town of Sherbome for an equal amount of territory belonging to Natick. The last of the Magunco Indians living in Hopkinton were Samuel, John and Solomon Wamscum.

Much of the territory going to form the town of Hopkinton was bought with money left by Edward Hopkins "for the purpose of upholding and propagating the kingdom of the Lord Jesus in New England." This money came to Harvard College, and at a meeting of the trustees held in Boston, in 1711, the following votes were passed: "That the committee for signing leases to the tenants of the lands in Hopkinton be directed and empowered, and they are hereby directed and empowered, to allot and set out 12,500 acres of the best and most improvable of the lands within the said township." "That they are directed to lay out 100 acres of land for the ministry," . . . . . "that 100 acres shall be laid out for the school, training field and burying ground," . . . . . "that the remainder of the lands over and above the 12,500 acres belonging to the trustees (the cedar swamps excepted) shall be a common to and among the tenants." The lands were rented for 99 years at three pence per acre per annum; to be increased to sixpence per annum when the leases expired. In 1832 the General Court voted to pay from the State treasury to the trustees of the charity of Edward Hopkins the sum of \$10,000 "in full settlement, satisfaction and discharge of the rents due," the lands thus being exempted from further taxation on that account. The town was incorporated Dec. 13, 1715, being named in honor of Governor Edward Hopkins, but the municipal government was not established until March 25, 1724. September 2, of the same year, a church of 15 members was organized, and the Rev. Samuel Barrett ordained as pastor. In November 7, 1725, the frame of the first meeting house was raised, and this structure was used for more than a century. The early records show that 'good and sufficient schooling' was provided from the beginning. A vote passed March 28, 1729, being "to provide some school dames and a master."

September 29, 1740, it was voted "that the school should be kept in five distinct places."

Hopkinton took an active and earnest part in the Revolution, and seemed to appreciate almost from the first that armed resistance was the alternative to submission. A town stock of ammunition was ordered bought Sept. 5, 1774; and April 17, 1775 it was voted to have a company of 40 minute men. The fields of Lexington, Bunker Hill, and other famous places afforded opportunities for the sons of Hopkinton to show their patriotism, and full advantage was taken; the town being honorably represented in many decisive engagements, but the strain on the meagre resources of the community was tremendous, and the treaty of peace in 1783 was hailed with great rejoicing. The causes which led up to Shay's Rebellion have been so often and so fully described as to have made them familiar to every reader of our State history, and we will say no more of this ill-advised uprising than that the leader of it, Daniel Shays, was born in Hopkinton on Saddle Hill, in 1748. He served in the Revolution, rose to the rank of Captain, and was wounded at Bunker Hill. After the collapse of his rebellion he fled to New Hampshire and was finally pardoned. He received a government pension but died in poverty in 1825. Hopkinton favored the war

of 1812, and nobly sustained her reputation during the late Rebellion, furnishing 345 men and expending many thousand dollars.

The boot and shoe industry is what built up this town, and it is interesting to know that the practice of pegging boots and shoes originated here. The discovery was made about 1819, by Joseph Walker, who founded and for years



S. & A. CROOKS' SHOE FACTORY, HOPKINTON.

carried on shoe manufacturing in Hopkinton. His five sons were associated with him, and the industry steadily increased in importance from year to year. In 1840 Lee Claffin, father of ex-governor Claffin, opened a factory in Hayden Row; the firm of Davenport & Gibbs also opening a factory about the same time. The subsequent development of the business need not be mentioned in detail. Taken as a whole, the manufacturing establishments of Hopkinton will compare favorably with those of a like character in any part of the country. Their annual product reaches a very high figure, but the merits of the goods are known and they find a ready market. Local manufacturers are quick to adopt improved machinery and methods, and the continued prosperity of the town can thus be confidently predicted.



# LEADING BUSINESS MEN

OF

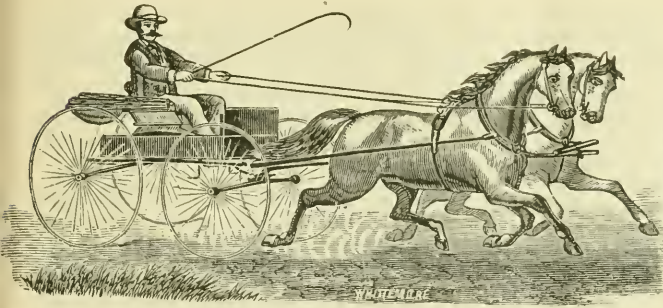
## HOPKINTON, AND WOODVILLE.

**S. & A. Crooks & Co.,** Manufacturers of Boots and Shoes, Hopkinton, Mass.—It is very generally known that Massachusetts is the largest shoe-manufacturing state in the Union, but it may not be so generally known that here in Hopkinton is located the third largest boot and shoe factory in the commonwealth—that of Messrs. S. & A. Crooks & Co. The premises occupied cover an area of about two acres, and the main shop is a five-story structure of the dimensions of 40 x 155 feet, having two spacious, four-story wings. There are also store-houses, out-buildings, etc., and the elaborate plant of improved machinery is driven by a one hundred horse engine. Employment is given to five hundred operatives in the shop, and a great deal of work is done outside, the regular product of the establishment being thirty-six hundred pair per day. Fine and coarse, light and heavy boots and shoes are made, and customers are found throughout the country, the goods being distributed through a leading Boston house, that of Wm. Clafin, Coburn & Co. This business was founded just about forty years ago, operations having been begun by Messrs. S. & A. Crooks in 1849. In 1860, the firm-name became Crooks & Co., and in 1869, the existing style was adopted, the partners being Messrs. S. Crooks, A. Crooks, and William Clafin, Coburn & Co. Messrs. S. & A. Crooks are natives of this town, and have for years done excellent service in advancing the best interests of the community. Mr. Samuel Crooks is especially prominent in financial circles, being vice-president of the Hopkinton National Bank and occupying a similar position in connection with the Hopkinton Savings Bank. It would be a hopeless as well as an unprofitable task to attempt to define precisely the influence which the vast undertaking conducted by Messrs. S. & A. Crooks & Co. has exerted in making Hopkinton what it now is, but it goes without saying that it has brought wealth and prosperity to the town, and that every resident is directly interested in its successful continuance. Happily this is not in doubt under existing conditions, for so long as y-made goods offered at the lowest pre-rates are in active demand, so long will rprise in question not only hold its steadily develop in every department.

**E. L. Bridges,** Dealer in Groceries, Dry Goods, Crockery, Furniture, Stationery, etc.; also, Funeral and Furnishing Undertaker; Hopkinton, Mass.—The business carried on by Mr. E. L. Bridges was founded a number of years ago by Messrs. Willard & Parker, who were succeeded by Mr. O. T. Willard, this gentleman giving place to the present proprietor in 1871. The enterprise has largely developed since Mr. Bridges assumed control, and in 1887, he removed to his present spacious quarters. He is a native of Holliston, Mass., and is one of the best-known business men in Hopkinton, being prominently identified with the development of the town's mercantile interests, and now for the third year occupying the position of Town Treasurer. Mr. Bridges carries a very heavy and exceptionally varied stock, for he deals extensively in groceries, dry



goods, crockery, glass-ware, silver-ware, stationery, etc., as well as in furniture, carpets and undertaking goods. Within the necessary narrow limits of our space, it would be folly to attempt a detailed description of the assortment offered at this store, but his methods are so well-known that the public very generally understand the advantages to be gained by dealing at this representative establishment. They know that the stock is complete in every detail, and that it is offered at prices that will bear the closest comparison with those named anywhere on goods of similar grade. Upholstery work is done to order in a workmanlike and durable manner at short notice, and as employment is given to three competent and polite assistants, callers may depend upon receiving immediate and courteous attention at all times



**Horace Phipps, Livery, Hack, Feed and Sale Stable; First-class teams; Prices Reasonable; Main Street, Hopkinton, Mass.**—The man who carries on a first-class livery, hack, feed and sale stable, and is moderate and fair in his prices confers a distinct benefit on the community, and his establishment deserves the hearty support of all interested in the city or town in which it was located. Strangers generally gain their first ideas of a locality when driving a livery team, and those who have "been there" will not deny that the character of the horse and carriage has much to do with the impression made, for it is hard to appreciate a beautiful view or a tastefully designed house when driving an animal that has outlived his usefulness, and is attached to a superannuated vehicle. On the other hand, a speedy and stylish turn-out makes its driver feel good in spite of himself, and as we want all visitors to Hopkinton to have as good a time as possible, we take pleasure in calling attention to the stable carried on by Mr. Horace Phipps, on Main Street. This establishment was under the management of Mr. James Morse for about twenty years, and has been under the control of its present proprietor since 1870. This stable has gained the reputation of being one of the most liberally and intelligently managed in this vicinity. The premises utilized cover an area of 4,000 square feet, and employment is given to three assistants, assuring prompt service to patrons at all times. Mr. Phipps is a native of Hopkinton, and is an excellent judge of horse-flesh, as the animals he has on hand abundantly prove. Prices are very reasonable for first-class accommodations. Mr. Phipps served in the army for three years during the late Civil War. He is one of our Selectmen, and has been connected with the Board of Commissioners for three years, and the Board of Health for over ten years.

**O. L. Brown & Co., Watchmakers, Jewelers and Opticians, and Dealers in Watches, Clocks and Jewelry, Spectacles and Eye Glasses; Reed & Barton, and Rogers Plated Ware; also, Guns, Revolvers and Ammunition; Main Street, Hopkinton, Mass.**—The business carried on by Messrs. O. L. Brown & Co. was founded nearly a quarter of a century ago, it having been started by Mr. O. L. Brown in 1865. In 1882, the present firm was formed, it being made up of Messrs. O. L. and H. D.



Brown. The former is a native of Bethel, Maine, and the latter was born in East Douglas, Mass. The senior partner served in the army during the Rebellion, and both members of the firm are very widely known in this vicinity. Their store is located on Main Street, and has an area of three hundred square feet. The stock is made up of jewelry, watches, clocks, optical goods, plated ware, etc., and guns, revolvers and ammunition are also largely dealt in. A business, which has been established as long as has this, has attained a reputation not to be changed by words of praise or censure. The public know that absolute dependance may be placed upon all representations made at this store, and also that the firm are prepared to quote the lowest market rates on the various goods they handle. Watches, jewelry, etc., should certainly not be bought from irresponsible parties, and there can be no excuse for doing so when such a concern as Messrs. O. L. Brown & Co. sells as low as the lowest, and warrants goods to prove just as represented.

**M. E. Traversee, House, Sign and Carriage Painting; Paper Hanging, Paints, Oils, etc.; Hopkinton, Mass.**—The appearance of a house depends so much upon the manner in which it is painted, that it is hard to understand how some people can be so careless in placing orders for painting as they unquestionably are. There is certainly no difficulty in having such work done as it should be, if only a little discrimination be exercised, but it too often happens that the job is given to the one who bids the lowest, without the house owner taking the trouble to see whether the party making the bid is prepared to do the work in a durable and trusty manner or not. Mr. M. E. Traversee, located in Hopkinton, is prepared to carry out orders for house, sign or carriage painting in accordance with the most improved methods, and he not only guarantees his work but quotes as low prices as can be named when reliable stock and skilled labor are employed. The premises occupied consists of two stories, each of the dimensions of 20x40 feet, the upper floor being used for carriage painting, etc. Mr. Traversee gives immediate and careful attention to orders, not only for carriage painting, but also for house and sign painting. A complete assortment of house papers, paints, oils, varnishes, etc., is constantly on hand to select from, and these commodities are sold in quantities to suit at the lowest market rates.



**H. A. Greeley**, Apothecary, Bank Block, Hopkinton, Mass.—The apothecary store carried on by Mr. H. A. Greeley, in Bank Block, was opened by Mr. H. A. Cutter in 1885, this gentleman being succeeded by the present proprietor in 1889. The premises have an area of 1100 square feet, and contain a heavy stock, comprising everything usually found in a first-class pharmacy. Mr. Greeley is a native of New Hampshire, and since beginning operations in Hopkinton, has elicited no little favorable comment by his enterprising business methods, and evident determination to accommodate the public to the very best of his ability. He carries a very complete assortment of drugs, medicines and chemicals, and makes a specialty of the compounding of physicians' prescriptions at short notice and in the most painstaking manner. The charges made in this department are very reasonable, and his prescription trade is rapidly and steadily increasing. Toilet articles, fancy goods, confectionery, stationery, soda water, etc., are dealt in to a considerable extent, and both goods and prices give uniform satisfaction. Mr. Greeley also handles cigars and tobacco extensively, having formally been engaged in the wholesale cigar business in Milford, it is hardly necessary to say that those who buy cigars at this popular store are sure to get full value for money expended. Many choice brands are offered, and smokers cannot afford to fail to take advantage of the exceptional inducements here presented.

**Park House**, M. H. Johnson, Proprietor, Hopkinton, Mass.—The Park House was formerly carried on by Mr. E. Clifford, but passed into the possession of the present proprietor, Mr. M. H. Johnson, in 1888. This gentleman is a native of Haverhill, N. H., and as he has had some forty years' experience as a hotel-keeper, it may naturally be surmised that he understands his business pretty thoroughly in every detail. At all events, it is unquestionable that he has made the Park House one of the most popular hotels in this section of the state, and that this popularity is thoroughly well-deserved, no one familiar with Mr. Johnson's methods will dispute. To begin with, guests are provided with pleasant and comfortably furnished rooms, which are maintained in first-class condition. Employment is given to five competent assistants, and the service of the house is prompt, efficient and courteous. The table is at all times supplied with an abundance of well-cooked food, and those whose time is of some value are sure to appreciate the promptness with which orders are filled, and the precautions taken to ensure against unnecessary delay of any kind. The Park House can accommodate thirty guests, and its convenient location makes it especially popular among those visiting Hopkinton for business purposes. The terms are remarkably moderate, when the nature of the advantages offered is considered, and Mr. Johnson certainly deserves credit for conducting what is in many respects a model house of its kind.

**M. C. Phipps**, Manufacturer of Packing Boxes for Boots and Shoes, Grove Street, Hopkinton, Mass.—Mr. M. C. Phipps was born in Hopkinton, and having been engaged in active business here for more than thirty-five years, it is not surprising that he should be one of the best-known residents of this flourishing town. He has served on the Board of Selectmen for fifteen years, and is yet serving in that office, and is also Road Commissioner. He has represented his town in the Legislature. His business has reached large proportions. Mr. Phipps is a manufacturer of packing boxes for boots and shoes, and his factory is very completely fitted up, enabling orders to be filled at short notice, and at prices that compare very favorably with any named on similar goods. The boxes are sold directly to manufacturers, and those who know the productive capacity of even two or three men in this line, when aided by improved machinery, will not need to be told that Mr. Phipps turns out an immense quantity of goods when we say that employment is given to twelve assistants. It is from this factory that the power is furnished to pump the water used in the town. Cheap packing boxes are essential to success in boot and shoe manufacturing by reason of the keen competition of the present time, and Mr. Phipps has certainly done his share towards making Hopkinton the manufacturing centre it has now become.

**A. G. Brewer**, Practical Machinist; Repairs of all kinds promptly attended to; also, Steam Fitting in all its Branches a Specialty; Main Street, Hopkinton, Mass.—Mr. A. G. Brewer was born in Brewer, Maine, and has carried on operations in Hopkinton since 1873. His reputation as a skilful, practical machinist is too well-known to require dwelling upon, and many of the large manufacturers, doing business in this vicinity, take advantage of his facilities for the doing of repairing of all kinds at short notice and in a neat and durable manner. His shop is located on Main Street, and has an area of twelve hundred square feet, being fitted up with improved machinery, tools, etc., enabling orders to be filled at moderate rates, as well as with very little delay. Mr. Brewer makes a specialty of steam fitting in all its branches, and is prepared to do any work in this line in accordance with the most approved methods and under a guarantee of complete satisfaction. He has had years of experience in heating buildings by steam and hot water, and is thus well grounded in the practical as well as in the theoretical details of such work. The efficiency, economy and durability of a steam or hot water heating plant depend so largely upon the arrangement and setting up of the necessary apparatus, that it is safe to say that it is at least as important to exercise intelligent discrimination as to whom is entrusted with this work, as it is to do so in the choice of the apparatus itself. Mr. Brewer is prepared to make estimates of the probable cost, etc., of heating plants, and guarantees that they will accomplish all that he claims for them.

**M. F. Power**, Dealer in Stationery and Periodicals, Choice Fruit, Confectionery and Cigars. Fine Job printing of all kinds. Orders Taken for Bookbinding. Park House, Hopkinton, Mass.—One of the most attractive establishments in town is that conducted by Miss M. F. Power, and the secret of this attractiveness is to be found not alone in the nature of the goods handled, but also in the tasteful way in which they are displayed. Miss Power was born in Hopkinton, and started her present enterprise in 1888. She has built up a thriving retail trade, and has gained a wide-spread reputation for handling only reliable goods and putting her prices down to the lowest possible figures. The premises occupied are located in Park House Block, (with the post-office) and the stock carried is as large as it is attractive, and includes the numberless articles generally comprising a stationers line of goods. Periodicals of all kinds are dealt in, also choice fruit, confectionery and cigars. Orders are taken for all kinds of fine job printing, and bookbinding. Special attention is called to the line of stationery offered, for it is exceptionally comprehensive, and includes goods adapted for social, ceremonious, and business use. American writing papers have improved wonderfully in quality during the past few years and now can bear the severest comparison, with the choicest imported stock. Callers at Miss Power's establishment will find that all the latest novelties are represented therein, and that well-informed and courteous attention is extended to all.

**Mrs. J. A. Perry**, Dealer in Millinery and Straw Goods, 76 Main Street, Hopkinton, Mass.—A very considerable amount of enterprise and good taste is essential to the successful carrying on of a millinery store, and Mrs. J. A. Perry must certainly possess her full share of both these highly desirable qualities in order to conduct so popular an establishment as that with which she is identified. This was opened by Mrs. Gould, and has been under the management of Mrs. Perry since 1869. It has steadily gained in prestige and influence, until now it has few equals in its own special line. Mrs. Perry is a native of Stark, Me., and is personally very widely known here in Hopkinton. The premises utilized by her at No. 76 Main Street cover an area of 14 by 30 feet, and contains one of the most skillfully selected stocks of fine millinery and straw goods to be found in this town. The latest styles are always open to inspection, and for genuine novelties in millinery goods, this store has long held a reputation of its own. It is not, however, in blindly following fashion that true taste is shown, and Mrs. Perry best displays her stock in suiting the prevailing mode to the personal peculiarities of customers. A slight alteration here and there will work wonderful changes as every lady knows, and to combine style and suitability is the task which Mrs. Perry sets for herself. Notwithstanding that her goods are not surpassed in this town, she is very moderate in her prices, and even the most economical among our readers will find a visit to her store both pleasant and profitable.

**A. Coburn, Son & Co.**, Boot Manufacturers, Hopkinton, Mass.—The enterprise carried on by Messrs. A. Coburn, Son & Co., was inaugurated before the war, and in 1872 came into the possession of Messrs. A. Coburn & Co., the present firm being formed in 1877. It is composed of Mr. Coburn who was born in Lisbon, N H., Mr. C. H. Coburn, a native of Hopkinton, and Messrs. Wm. Clafin, Coburn & Co., of Boston. Aug. 27th, 1889 their factory was destroyed by fire, within two weeks from that date the firm were temporarily manufacturing in the storehouse of Messrs. S. & A. Crooks & Co. At the time of this writing they are building a new factory on Hayden Rowe street, four stories with basement 40x180 feet with annex four stories 28x30 feet, made with hard pine frame work and floors of three-inch spruce plank over-laid with three-inch birch plank. The building is supplied with the Grinnel sprinkler. The boiler room is fire-proof and contains two sixty horse-power boilers and one 60-horse-power engine, and when completed will be one of best equipped factories in the state. This firm manufacture veal and calf boots, A No. 1 Plister Vogal grain, veal and wax grain from same, largely western. The business would never have attained its present magnitude had not the facilities for production and the management been equal to the best in every respect. The output in the old factory was about 1200 pair per day, employment being given to from 200 to 250 operatives. The business will be largely increased in the new factory. Messrs. A. Coburn, Son & Co., have the facilities, the will and the ability to meet all honorable competition, and the constantly growing demand for their productions shows that this fact is very generally appreciated.

**W. B. Clafin, Jr.**, Dealer in Hardware, Stoves, Kitchen Furnishing Goods and Paints; 77 Main Street, Hopkinton, Mass.—The enterprise now conducted by Mr. W. B. Clafin, Jr., was founded by Messrs. Geo. Gerry & Co., who were succeeded in 1885 by John Carr, the present proprietor assuming control of the business in 1887. He is a native of Hopkinton, and is well known throughout the business circles of the town, and is thoroughly acquainted with his line in every detail. The premises utilized are located at No. 77 Main Street, and an extensive retail business is done, employment being given to two efficient and courteous assistants among the more prominent articles dealt in may be mentioned hardware, stoves, kitchen furnishing goods, tinware, cutlery, paints, plumbing materials, etc., and no house in this town is in a position to offer more genuine inducements to buyers, than the one under consideration. Retail purchasers are not generally expert judges of the articles they wish to procure, and hence are peculiarly liable to imposition. To such we would say, "Buy of a reliable house, of a house that has an unblemished reputation, and then you may feel assured of perfectly honorable treatment, and of getting an article that is bound to suit. We would advise all our readers in need of any of the above-named goods to visit this establishment."



**Thomas Leonard & Son**, Dealers in Teas, Coffees and Spices, 53 Main Street, Hopkinton, Mass.—The residents of Hopkinton and vicinity are competent witnesses when testimony is called for concerning the much disputed question as to whether it is better to purchase certain goods from specialists or not, for the majority of them are regular customers of Messrs. Thomas Leonard & Son, and are consequently in a position to declare without any reservation that the advantages gained by dealing with this firm at least are real and many. The concern in question make a specialty of handling teas, coffees and spices, and do a very large business, not only at their store, No. 53 Main Street, but also by means of a well-appointed team, which is run through all the adjoining towns. The senior partner has been a resident of Hopkinton for 40 years, while his son, Thos. Leonard, Jr., is a native of the town, so it is not surprising that both members of the firm should be universally known throughout this section. The extensive trade has not been built up without hard work, but it is all the more desirable on that account, and is sure to continue to increase as long as the present honorable and energetic methods are adhered to. "Strictly dependable goods at strictly bottom prices" might well be adopted as a motto by the firm, for that perfectly describes their policy and affords a satisfying explanation of their success. The store contains a carefully chosen assortment of crockery, glass-ware, lamps, etc., from which presents are made to customers, and a fine stock of cigars and confectionery is also on hand to select from. Employment is given to from two to four assistants, and callers are assured immediate and polite attention.

**C. W. Claffin & Co.**, Dealers in all kinds of Anthracite and Bituminous Coal; also, all kinds of Wood and Kindlings; also, Groceries; Hopkinton, Mass.—They are very few commodities in the purchase of which some advantages cannot be gained by ordering of large dealers, and certainly no one will claim that coal is an exception to this general rule. Even when the price quoted per ton is the same, the concern doing the largest business really offers more for the money expended, for the coal it handles is apt to be more uniform in quality, and superior delivery facilities renders it easy to fill orders promptly and accurately. Considering the record made by the house of C. W. Claffin & Co. since operations were begun in 1874, it is but natural that this concern should hold its present leading position, for it has long since demonstrated its ability to furnish fuel supplies of standard quality at the lowest market rates, either in large or small lots, and the prompt and careful attention given every order, causes errors to be of very rare occurrence. Two extensive yards are maintained in Worcester, Mass., one on Shrewsbury Street, and the other at the corner of Union and Central Streets, the main office being located at No. 375 Main Street. Orders may be left at any of these points with equal certainty of their being satisfactorily filled. Both anthracite and bituminous coal are dealt in, as well

as wood and kindings of all kinds, and employment is given to forty hands, both a wholesale and retail business being done. Since the death of Mr. C. W. Claffin, about 4 years ago, the business has been carried on by his son, Mr. C. L. Claffin, who is a native and resident of Hopkinton, and conducts an extensive coal and wood trade here also in connection with a grocery store. He is connected with the Free Masons, and is personally very well known, both in business and in social circles. He is one of the directors of the Hopkinton National Bank. The operations of this house are steadily increasing, and it is pleasant to note a success so thoroughly deserved.

**Commercial House**, E. N. Adams, Agent: Hopkinton, Mass.—This house, located very near the railroad station, was built about forty years ago, and has been under the management of quite a number of landlords since it was first opened. The present proprietor, Mr. E. N. Adams, is a native of Princeton, Mass., and is well known to a large portion of the traveling public, having had more than twenty years experience in hotel business. Mr. Adams assumed the management of this house in 1889. The house has been thoroughly renovated and refurnished in a neat and attractive style, the rooms are well ventilated and well furnished with good beds, and offer to the traveler a hospitable welcome. The aim of the management is to give its patrons the ease and comforts of a home and a table supplied with an abundance of well cooked food, and in variety, as good as the market affords, while the service is prompt and courteous, and the prices are moderate. A good livery is connected with the house, where a good horse and easy carriage can be had, with or without a driver, at reasonable rates for the service rendered. Competent assistants are employed, and all patrons will receive polite and considerate attention.

**B. Fenton**, Hack, Livery and Boarding Stable, Main Street, Hopkinton, Mass.—The time has gone by when the worst-tasting medicine was supposed to be the most effectual in overcoming disease, and in fact many people have become convinced that medicine is a most excellent thing to leave alone as much as possible, and have learned to depend more upon nature and less upon drugs when they find themselves a little "under the weather." There is no question but that many who suffer from headaches, indigestion and other common troubles, would get more good out of healthful out-door diversions than they can out of drug stores, and of these diversions none is more generally beneficial than driving. A good horse and a comfortable carriage are capable of affording a great deal of enjoyment and doing wonders towards increasing one's appetite and general well-being, and in order to get this "prescription" properly filled, it is only necessary to visit the establishment conducted by Mr. B. Fenton, on Main Street. He is prepared to furnish first-class single or double teams at short notice and at moderate prices, and we are sure that the accommodations offered will be found satisfactory by the most

critical. This enterprise was started in 1884 by Mr. J. J. Fenton, who was succeeded by the present owner in 1886. In 1887 he removed to the present location, where there are 12 stalls, a large carriage room and all necessary facilities. Horses are taken to board at low rates, and are assured proper attention and comfortable quarters.

**J. W. Gerry**, Dealer in all kinds of Fresh and Salt Meats, Vegetables, etc.; Main Street, Hopkinton, Mass.—Mr. J. W. Gerry has had considerable experience in his present line of business, and since opening the establishment now conducted by him, in 1864, has built up a large retail trade by the simple process of dealing honorably by his customers and working hard to furnish unsurpassed accommodations. The premises are located on Main Street, and measure 40 x 40 feet, and among the articles dealt in may be mentioned all kinds of fresh and salt meats, pickled fish, oysters, vegetables, butter, cheese and eggs. Most of us are rather particular about what we eat, and therefore it is no wonder that Mr. Gerry's store is steadily gaining in popularity, for the articles there furnished are carefully selected and are bound to prove satisfactory to the most fastidious. Some very choice cuts of meats are always carried in stock, and those who appreciate a tender and well flavored steak, and have had some difficulty in procuring anything of the kind, will find that they may purchase here with the full assurance that whatever representations are made in regard to the meats or other goods dealt in, are always warranted by the facts. The prices are uniformly satisfactory, for although Mr. Gerry does not claim to sell "below cost," he does claim to give patrons the worth of their money, and surely no reasonable man should expect more than that. Mr. Gerry is also proprietor of a boarding house where he accommodates about 25 boarders. With the facilities he enjoys of securing the best the market affords, it is no wonder the reputation of his table is such as to keep his accommodations constantly taxed to their full capacity.

**Symmes & Paterson**, Bread, Cake and Pastry of all kinds Fresh Every Day; Hopkinton, Mass.—"There is no place like home," sure enough, and not a little of the charm of home comes from the tasteful and satisfying food that is to be obtained there. This reason is not so romantic as some that could be given, but it is a self-evident one for all of that, and indeed why should a person be ashamed of confessing that good eating is a pleasure? It is as much a natural taste as the love of music, of beauty in any form, and provided it be indulged in in moderation, it is not only excusable but laudable. Not the least among the "good things" of home is "home-made bread," and if your home does not possess the facilities to enable you to have this, or if any other reason prevents, just drop around to Symmes & Paterson's bakery, on Main Street, and try what they can do for you. Not only home-made bread, but cake and pastry of all kinds can be

obtained here fresh every day, and the hot brown bread and baked beans furnished every Sunday morning, will be found first-class and satisfactory in every particular. Hot cream bread and biscuit are on hand every afternoon at four o'clock. If the residents of Hopkinton desire any of the above-named food supplies, they have only to place Messrs. Symmes & Paterson's card in a conspicuous place in their window, and they will be supplied with fresh and tempting goods. The individual members of the firm are Mr. W. E. Symmes, a native of Canada, and Mr. A. Paterson, of Scotland. These gentlemen do an extensive wholesale and retail business, and the patrons of their establishment are assured of being served promptly, and being supplied with only fresh and desirable goods.

**D. P. Woodard & Co.**, Groceries, Crockery, Glass Ware, Cigars and Tobacco, Canned Goods, Flour, Hay and Grain; 56 Main Street, Hopkinton, Mass.—"Different people have different tastes," according to the old proverb, and the experience of our readers has, of course, proved to them the correctness of that judgment, but after all there are some things on which about everybody agrees, and among these may be mentioned the importance of purchasing such articles as groceries, etc., from reputable and responsible dealers, such as the firm of Messrs. D. P. Woodard & Co., doing business at No. 56 Main Street, and the high reputation they enjoy has been built up by nearly a score of years of hard work, for they began operations in 1868, and have retailed groceries, crockery, glass ware, cigars, tobacco, and canned goods ever since. The premises utilized comprise a main store of the dimensions of 32 x 60 feet, and a back one, 32 x 20 feet in addition to an extensive store-house. These premises contain a very large and extensive stock of articles for family use, and a very full and desirable assortment of the best canned goods. Messrs. Woodard & Co. give particular attention to the handling of flour, hay and grain of all the best grades, and careful buyers will find it worth their while to place orders with this firm, as they are prepared to supply the most popular brands in quantities to suit, at positively the lowest market rates. In fact, bottom prices are quoted on all the goods offered at this store. The individual members of the firm are Mr. D. P. Woodard, a native of Hopkinton, and Mr. C. F. Ruggles, of Upton, Mass. These gentlemen are in a position to meet all honorable competition, while no trouble is spared to deliver orders with promptness and accuracy. Buying as they do, strictly for cash, and thereby getting all cash discounts, they own their goods at the very lowest prices; therefore they can sell lower than parties buying on long credit, without getting the advantage of, not only buying very much lower, which must be seen at a glance, but also the benefit of all cash discounts which are offered to cash buyers, which is quite an item to the merchant of to-day.



**Clifford House**, E. B. Clifford, Proprietor, Main Street, Hopkinton, Mass.—Mr. E. B. Clifford has carried on the hotel bearing his name since 1888, but was well and favorably known to the traveling public previous to that date, as proprietor of the Park House in this town. The Clifford House can accommodate twenty guests, and we know of no hotel which is more deserving of favorable mention, for, although there are many houses of much greater pretensions, it would be hard to find one where the comfort of patrons is given more careful consideration. Mr. Clifford is a native of Salem, Mass., and served in the army during the Rebellion. He has had no little experience in his present line of business, and thoroughly understands how to make his guests feel at home, and how to provide acceptable accommodations at very reasonable rates. The Clifford House is comfortably and neatly furnished, the guest rooms are light, airy and attractive, and the entire premises are kept in first-class condition at all times. As for the table, it is hard to see how even the "chronic growler" can find fault, for the food is excellent in quality, abundant in quantity, and is served neatly and promptly. The terms of the house are moderate enough to suit the most economically disposed, and those who have occasion to visit Hopkinton on business or pleasure, will best serve their own interest by availing themselves of the advantages offered at this well-managed and popular establishment.

**C. H. Morse & Co.**, Successors to Morse Brothers; Dealers in Teas, West India Goods and Groceries, Crockery, Glass and Wooden Ware, Flour and Grain; Main Street, Hopkinton, Mass.—We have given a good deal of prominence in this book to the grocery trade of Hopkinton and vicinity, but no more than its importance warrants. A great deal of capital is invested in this line of business, and the firms and individuals engaged in it are among the most enterprising in the community. One of the most deservedly popular enterprises of the kind referred to is that of which Messrs. C. H. Morse & Co. are now the proprietors, their establishment being located on Main Street. The establishment under consideration was founded in 1857, by Messrs. W. H. and C. H. Morse, the firm-name being changed in 1876 to Morse Brothers, and so continued until 1881, when the present firm succeeded to the business. Teas, West India goods and groceries of all kinds are handled very extensively, and those who appreciate strictly reliable goods and prompt and courteous attention, need no further inducement to place their orders with Messrs. C. H. Morse & Co., than the treatment they receive at their store. Generally speaking, it may be said that their stock includes a full selection of choice family groceries, but we wish to call particular attention to the crockery, glass and wooden ware, flour and grain handled by them, as these are of exceptionally fine quality, and are offered at prices within the reach of all; and such articles as we have mentioned can always be bought of this firm to excellent advantage, as a trial order will amply demonstrate.

**Erastus Thompson & Co.**, 121 Summer Street, Boston; Manufacturers of Fine Kip, Grain, Split and P. Calf Boots, Grain, Split and Kip Brogans, and Plow Boots and Shoes; Factory at Hopkinton, Mass.—There is no firm which is better known and none which occupies a higher position in its special line of trade than that of Erastus Thompson & Co., for this concern has been in business a long time—long enough to make its products thoroughly familiar to the trade, and consequently long enough to attain an unsurpassed reputation for turning out goods of uniform merit. The salesrooms are located at No. 121 Summer Street, Boston, and the factory here in Hopkinton is one of the best equipped establishments of the kind which even Massachusetts can boast. From ground floor to attic it is fitted up with the most improved machinery, and the care taken in the selection of this, as well as in the choosing of the stock used, has been one of the most potent factors in developing the business, as it has enabled the firm to reduce the expense of production to a minimum, and at the same time to secure increased accuracy in the performance of the various processes incidental to the work. The heaviest orders can be filled at comparatively short notice, and the lowest market rates are quoted in every instance. Among the specialties manufactured may be mentioned fine kip, grain, split and P. calf boots, pegged and standard screw, together with heavier grades comprising grain, split and kip brogans and plow boots and shoes. These goods are all meant for "business" wear, as they are made from stock particularly adapted to the purposes for which they are designed, and are unsurpassed if not unequalled for durability. They have stood the test of years of practical service, and are preferred today by consumers throughout the country.

**Stewart & Fairbanks**, Carriage and Wagon Builders and Jobbers in all branches of the Carriage and Smithing Trades; Hopkinton, Mass.—Mr. J. D. Stewart and Mr. L. F. Fairbanks, doing business at 83 Main Street, Hopkinton, Mass., while not in actual partnership, yet their interests are so allied that we treat them by request in the form of partnership. Mr. Stewart was born in Nova Scotia, and has carried on the carriage business in this town since 1877. Mr. Fairbanks was born in Beltingham, Mass., and is the pioneer carriage ironer and repairer in this town, having commenced business here over twenty years ago. The reputation of both these gentlemen as experienced and reliable carriage builders and repairers is by no means confined to Hopkinton, for their customers are widely distributed, and we believe it would be impossible to find one who has reasonable cause for complaint regarding treatment received, for both spare no pains to satisfy their patrons, and strive to faithfully carry out every agreement. Their establishment is located at No. 83 Main Street; the carriage shop measures 30 x 50 feet, being fitted up with all necessary machinery, which is run by a 5-horse power engine, while the smith shop is large and commodious enough to conveniently carry on all the business of the

stand. The reliability of the work turned out here is one of its most prominent features, and as a consequence, Messrs. Stewart & Fairbanks are called upon to make many vehicles, which are sure to be put to very hard and continuous use,—as for instance, express wagons, meat carts, etc. Orders can be filled at short notice, and the prices quoted are as low as the use of selected stock and the employment of skilled labor will permit. Repairing in all its branches is made a specialty, the work being done promptly, neatly and at uniformly reasonable rates.

**Mahon Brothers**, Dealers in Dry and Fancy Goods, Groceries, Provisions, Meal, Feed and Grain, Main street, Hopkinton, Mass.—The most of us have to work pretty hard for what money we get, so it is perfectly natural that when we come to spend it, we should desire to receive as much in return as circumstances will allow. There is really as much art in knowing how to spend, as in knowing how to earn, and one of the first principles of this art is to deal with a firm of high and established reputation. Such a concern is that of Mahon Brothers for since these gentlemen began operations here in Hopkinton, in 1870, they have followed such a liberal and honorable policy in their management of affairs as to have gained the entire confidence of such of the public as are acquainted with their methods. Both these gentlemen are personally well known throughout this vicinity. Mr. James Mahon has been assessor and representative, and Mr. Bernard Mahon is connected with the Board of Water Commissioners. Their stock consists of dry and fancy goods, carpets, crockery and glass-ware, groceries, provisions, etc., and in short merchandise in general, including flour, meal, feed and grain. The store occupied is located on Main street and covers an area of 30 by 100 feet. Three competent assistants are employed and every caller is given immediate and polite attention. Fair dealing and bottom prices are the causes of this establishments popularity, and we are happy to note success so honestly deserved.

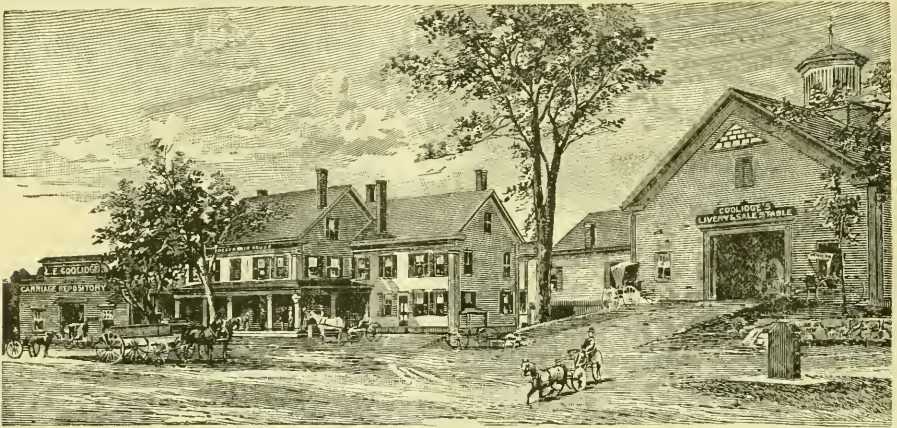
**M. McEnelly**, General Store; Hopkinton, Mass.—The establishment conducted by Mr. M. McEnelly was formerly known as the Hopkinton Coöperative Store, but has been in the hands of the present proprietor since 1873. It would probably be easier to tell what Mr. McEnelly does *not* deal in, then to mention all the articles handled by him, for his stock is very extensive and very varied, comprising groceries, flour, grain, hardware, toys, furniture, tin-ware, glass-ware, crockery and kitchen furnishings. He also added to his assortment a full line of boots and shoes which are offered at a very low price. The premises occupied are very spacious, and therefore the stock can be examined with comparative ease, making the task much more agreeable than would otherwise be the case. Employment is given to two competent assistants, and callers receive prompt and polite attention at all times. Mr. McEnelly's business methods are very generally known by this time throughout Hopkinton and

vicinity, and that they are satisfactory to the public, is proved by the extensive and growing trade enjoyed. No misrepresentation is practised or allowed in this store, every article being sold strictly on its merits and at a price that will always bear comparison with those named by any dealer on goods of equal merit. Mr. McEnelly is an experienced and careful buyer, and his favorable relations with wholesalers and manufacturers enable him to offer his customers special inducements in every department of his business.

## WOODVILLE.

**G. & F. W. Wood**, Boot and Shoe Manufacturers, Woodville, Mass.—The enterprise conducted by Messrs. G. & F. W. Wood affords so striking an example of the development of the shoe manufacturing industry during the past score of years or so, that it is particularly worthy of mention, aside from its leading position among the business undertakings of this section. Operations were begun in 1867, the shop then utilized comprising four floors of the dimensions of 25x50 feet. Employment was given to about 40 assistants, and the product of the first year amounting to 1200 cases, it being the result of hand work entirely. About 1870 they bought of their father, Col. Albert Wood—from whom the village derived its name of Woodville, the stone mill with water power from which they then transmitted power back to the old shop by means of a wire rope and using both shops until 1877, when the business had increased so to demand much larger accommodations and the present mill was built. Its dimensions are 36 x 90 feet, four stories high. The water power is derived from a reservoir covering 600 acres of which this firm are part owners, and which is at the head of the Sudbury river. At the present time, the firm employ 175 operatives and turn out about 16,000 cases per annum, or in other words not quite 4 1-2 times the original force of assistants is required to produce more than 13 times as many goods, besides the factories already mentioned the firm have three store-houses varying from one to four stories, and of the respective dimensions of 35x108, 25x50 and 30x40 feet. There is also a boiler house, 20x30 feet in size, containing a 40-horse boiler for heating purposes; the extensive plant of improved machinery to be found throughout the factory being run by water power. The total capacity of the establishment is 1100 pair per day, and the average production is about 900 pair. All kinds of boots and shoes are manufactured, a specialty being made however of heavy work. The firm is constituted of Messrs. G. & F. W. Wood and Messrs. H. Newhall & Co., the latter concern being engaged in business at No. 33 High street, Boston, and acting as selling agents for the factory. Both the Messrs. Wood are natives of Woodville, and Mr. F. W. Wood, has served on the Board of Selectmen. The community has greatly profited by the operations of this enterprise.





**Reservoir House, L. E. Coolidge** Proprietor, W. S. Gamage, Clerk, Hack, Livery and Sale Stable connected, Woodville, Mass. L. E. Coolidge, Manufacturer of and Dealer in Fine Carriages and Sleighs, Robes, Blankets, Whips, etc., also Extensive Dealer in Horses, Telephone Connection, Woodville, Mass.—It would certainly be a strange and unaccountable omission to neglect to make mention of Mr. L. E. Coolidge in this review of the leading business men of Hopkinton and vicinity, for the gentleman in question carries on several important enterprises with such uniform success that it would be difficult to determine which of them is the most popular. He is proprietor of the Reservoir House, which has long been widely and favorably known, and which has become more popular than ever since undergoing the recent alterations by which its capacity was increased and its conveniences greatly added to. It has been thoroughly renovated inside and out, and contains steam-heating apparatus, electric bells, a well appointed and a spacious billiard room. In fact, the accommodations are strictly first-class in every respect, and the popular Clerk, Mr. W. S. Gamage, ably seconds Mr. Coolidge in his efforts to render entirely satisfactory service and make every guest feel comfortable and “at home.” The table is supplied with an abundant variety of good, substantial food, and there are thirty pleasant and well-kept guest-rooms. Parties can be accommodated at very short notice and the terms are uniformly moderate. Connected with the house is a Hack, Livery and Sale Stable, which is also owned by Mr. Coolidge and is consequently run on the same liberal principles as characterize the management of the hotel. Stylish and speedy single or double teams may be hired here at any time, and careful and polite drivers, well acquainted with neighboring points of interest, etc., will also be furnished if desired. Mr. Coolidge deals very extensively in horses, and those who want such an animal and appreciate the advantages of buying of a reputable and responsible party may save themselves trouble and expense by giving him a call. He is a

manufacturer of and dealer in Fine Carriages and Sleighs, his Repository occupying one story and a basement, of the dimensions of 40x100 feet. A heavy stock is carried, but a specialty is made of Ordered Work, which is done at short notice and in the most skillful and painstaking manner. Robes, Blankets, Whips and Horse Furnishings in general are largely dealt in, and all articles handled may be bought on the Instalment Plan if desired. A Paint and Repair Shop is run in connection with the Carriage Factory, and Carriage, Sign and Ornamental Painting is done in first-class style at low rates. All the establishments mentioned have Telephone Connection, and orders thus received are given as prompt and careful attention as those given in person. Mr. Coolidge's business is so extensive and complete that for four years he has had Mr. John A. Thayer as Salesman who gives personal attention to the details of the business, he is a man of experience and has a large circle of acquaintances, having formerly kept a Hotel in Westboro, whether you want a Horse, Sleigh, Carriage, Harness, Robe or Horse Furnishings, “John” is authority. The rapidity and ease with which he will sketch in word pictures their merits, might cause one to query if he is the son of an artist. But you need not discount his judgment for “square dealing,” is the motto here. Some idea of the business transacted at this Emporium may be gained from the fact that in 1889 nearly 400 horses and over 2000 harnesses were sold, a specialty being made of harness trade, for both jobbing and retail trade. Mr. Coolidge was born in Woodville and has carried on operations since 1881, at that time succeeding Mr. E. J. Coolidge. Mr. Coolidge is the present Postmaster at Woodville. He has built up a very large business and attained a most enviable reputation as a man who gives full value for money received in every transaction.

**H. M. Rockwood**, Dealer in Choice Family Groceries and Dry Goods. The Choicest Brands of Minnesota and St. Louis Flour, Also Grain and Hay. Woodville, Mass.—The store carried on by Mr. H. M. Rockwood, in Woodville, is one of the best and most favorably known establishments of the kind which could be found in this section, for it has been conducted by its present proprietor ever since 1876, and the record made for enterprise and honorable dealing is one that is deserving of unstinted praise. Mr. Rockwood was born in Bellingham, Mass., and served in the army for 15 months during the late war. He has a very large circle of friends in Woodville and vicinity, and gives such careful personal attention to the many details of his business that it is no wonder he is enabled to offer many advan-

tages to his customers. The store is 28x56 feet in dimensions, and contains a most skillfully chosen assortment of choice staple and fancy groceries, dry goods, teas, coffees, spices, fish, pork, salt, oil, canned goods, crockery, glass ware, cigars and tobacco. Flour, grain and hay are also largely dealt in, a specialty being made of the choicest brands of Minnesota and St. Louis flours, these being especially adapted to family use, and sure to give complete satisfaction to the most fastidious. Mr. Rockwood quotes low prices in this department, and in fact on all the goods he handles, for he enjoys very favorable relations with producers and wholesalers and gives his customers their full share of the benefits thus obtained.

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## HISTORICAL SKETCH

OF

# ASHLAND.

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Being a town of comparatively recent origin, Ashland has none of that romantic interest associated with her early history which is possessed by communities dating back to Colonial times, for, although the Indians once occupied the territory now included in the town limits, the history of their occupation properly belongs to the records of those towns from which Ashland was formed,—Framingham, Hopkinton and Holliston. Holliston furnished about one-fifth of the required territory, and the remainder was supplied by the other two towns mentioned, in almost equal proportions. The name of the original village was Unionville, and why this name was appropriate may be judged from the fact that the centre of it (or of the present town of Ashland) was four miles from Hopkinton, five miles from Holliston, and four miles from Framingham. The act of incorporation was passed March 16, 1846, but not without hard and persevering work, for Hopkinton was heartily opposed to the movement, and the struggle was long, earnest and at times bitter. The Rev. Joseph Haven, Jr., was the pastor during this period, and was strongly in favor of the formation of the proposed new town, but he did not over-estimate the importance of success as so many are apt to do, for, in a sermon preached at this time, he said: "It will make no difference with any one of you whether you die in Ashland or in a place called by some other name, but it will make a difference whether you wake in heaven or hell." Mr. Haven was a man of extraordinary ability, and finally became Professor of Mental Philosophy at the Chicago Theological University



holding that position at the time of his death. After being incorporated, the residents of Ashland found that they stood in need of many things, as, for instance, new roads, new school-houses, a town farm, a town hall and a fire engine. A cemetery was also a necessity, and take it all in all, the towns-people found abundant use for every dollar of public money that could be raised. They managed very well, supplying the most pressing needs first, and constantly progressing in the right direction. The Boston & Albany Railroad was opened for travel as far as Unionville in 1834, the first train arriving September 20, and being received with great enthusiasm. Large crowds were present, and an artillery salute was given the president and directors of the road. A post-office was established here January, 1835. At the time of incorporation, the town had a

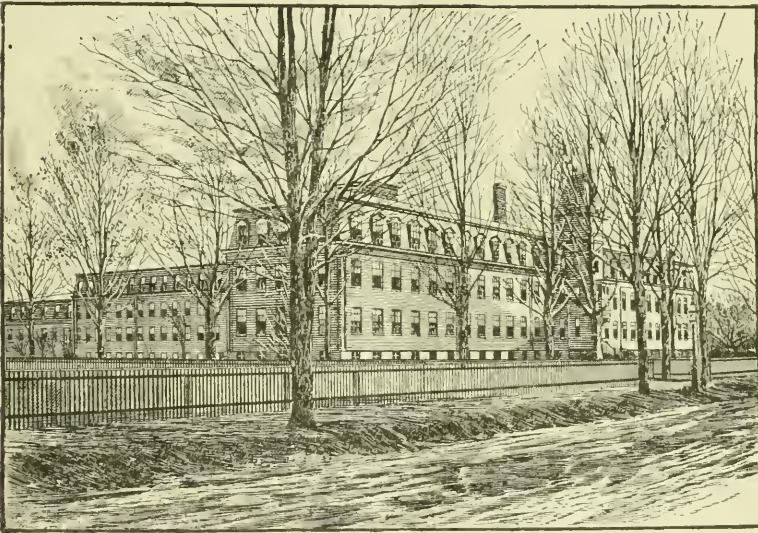


STREET IN ASHLAND, 1890.

population of twelve hundred, the valuation being \$421,659; and in 1870, the population had increased to 2,186, and the valuation to \$1,288,732. The Sudbury River runs the entire length of the town, and affords a considerable amount of water-power if it could but be utilized. The act obtained by the City of Boston in 1872, in the interest of an additional supply of pure water for that municipality, proved a serious blow to the development of Ashland, inasmuch as it had results which no one anticipated, the consequence being that while full provision was made for the compensation of the individuals whose property was taken, the practical operation of the act worked injustice in various cases, notably that of the Dwight Print Co., this concern finding that while they had a right to use water-power, they could not discharge bleaching and coloring matters into the stream, and hence could not operate their works. After the year 1875, the town lost in population and valuation for a time, but when things had been adjusted

to the changed conditions, the tide turned, and material progress has since been made. Shoe manufacturing is now a prominent industry, and the present prospects in this and in other fields of labor are highly encouraging. There is certainly no good reason why Ashland should not become a manufacturing centre of no small prominence, and great progress has been made in that direction during the past decade.

## LEADING BUSINESS MEN OF ASHLAND.



FACTORY OF HOUGHTON, COOLIDGE & CO.

**Houghton, Coolidge & Co.,** Manufacturers of Fine, Coarse, Light and Heavy Boots and Shoes, Factory, Ashland, Mass.—Great Shoe Factories are so common in Massachusetts that they excite no special comment, and are looked upon as entirely natural and common-place by the residents of that state, but still there are some few factories which are of so prominent and representative a character that they are justly entitled to particular consideration, and among these must be classed that conducted in this town by Messrs. Houghton, Coolidge & Co. This business was founded many years ago. It is constituted of Messrs. William S. Houghton, Albert L. Coolidge and Geo. D. Clapp, these gentlemen reside in Boston, while Messrs. W. B. Temple and J. E. Tilton are the managers of the business here. As for the magnitude of this,—the simple fact that 1,000,000 pair of Boots and

Shoes were made in 1889, affords as significant an indication of it as can be given in a few words. The premises made use of include one building 4-stories in height and 365x45 feet in dimensions; another of similar height measuring 220x45 feet, and a 2-story store-house 100x80 feet in size. Employment is given to 500 hands, who operate what is probable as fine and elaborate a plant of shoe manufacturing machinery as New England can show. The product comprises Fine, Coarse, Light and Heavy Boots and Shoes, and is shipped to all parts of the country; the firm of Houghton, Coolidge & Co., being favorably known in every section of the Union. No goods are more uniformly reliable than these, and as orders are promptly filled and bottom prices quoted at all times, the great magnitude of the business is only what might reasonably be expected.



**C. T. Aldrich**, Woolen Manufacturer, Ashland, Mass.—The surprising cheapness of ready-made clothing at the present time is due in a great measure of course to the immense scale on which the manufacture of such garments is conducted, and the improved methods of cutting and making; but due credit should also be given to the woolen manufacturers who have spared neither trouble nor expense to reduce the cost of material suitable for presentable and durable garments to a minimum. A great proportion of the cheaper grades of clothing is made from what are technically known as Satinets, and one of the most extensive manufacturers of Satinets in this section of the state is Mr. C. T. Aldrich, who carries on a business founded more than a quarter of a century ago; operations having been begun by Messrs. Davis, Fales & Co., in 1863. Ten years later Messrs. C. & C. T. Aldrich assumed control, this firm being made up of the present owner and his father, and being succeeded in 1876 by Messrs. Taft & Aldrich; so continuing until Mr. C. T. Aldrich assumed sole possession in 1882. He is a native of Millbury, Mass., and is very widely known in trade circles, the products of his mill being distributed among jobbers and clothing manufacturers in all parts of the Union. The business is not confined to the manufacture of Satinets, Blankets also being extensively produced, many styles being manufactured including those especially adapted to household, ship and stable use. The nature of the product is governed by the demands of the market, the entire resources of the establishment being sometimes devoted exclusively to the manufacture of Satines or of Blankets as the case may be, and so successfully has this policy been carried out that the business has doubled since the present owner assumed sole control; while the little village adjacent, in which Mr. Aldrich is a large owner, has also increased greatly in size and importance. The mill is a 3-story structure of the dimensions of 140x45 feet, having a 2-story ell measuring 72 x45 feet. There is a separate building two stories in height and 60x40 feet in dimensions, in which the preparatory processes are carried on. Both water and steam power are available, but the main dependence is placed upon the former, the mill privilege at this point on the Sudbury River being unusually valuable, as there is a fall of 24 feet giving about 170 horsepower. It is the possession of so reliable and economical a source of power that has done more than anything else to build up this representative enterprise to its present extensive proportions, for it of course exercises a highly important influence upon the cost of production and enables Mr. Aldrich to meet all honorable competition. He employs some 80 operatives, and the plant of machinery in use includes 50 narrow and 20 broad looms, six sets of woolen machinery being operated. Every process is conducted under careful supervision, and the uniform excellence of the product has much to do with the steadily increasing demand for it from all parts of the country.

**J. E. Woods**, Boston Branch, Grocery and Tea House, Ashland, Mass.—The premises utilized for the Boston Branch Crockery and Tea Depot, in Ashland, comprise a store 20x55 feet, and a store-room 30x36 feet in dimensions, and when it is stated that these accommodations are severely taxed by the magnitude of the stock on hand, it is unnecessary to add that the assortment offered is extensive as well as varied. This enterprise was inaugurated in 1883 by the firm of Pike & Woods, the present proprietor Mr. J. E. Woods, assuming entire control of the business in 1889. Mr. Woods is a native of Upton, Mass., and very well known throughout Ashland and vicinity. Crockery ware is largely dealt in, the stock comprising late novelties as well as a full line of staple goods, and being well worthy the inspection of those interested in such articles. Teas, Coffees, Flour and Grain are also extensively handled, some very fine grades being offered at remarkably low prices. Columbia Mills Flour, and the Nectar Brand of Old Government Java Coffee being made specialties. Four competent assistants and two teams are employed, and an extensive retail business is transacted, and every article handled is not only guaranteed to prove as represented, but is furnished at the lowest market rates.

**Twiss Brothers**, Bakers and Dealers in Bread, Cake and Pastry, Wedding and Bride's Cake made to order, Ashland, Mass.—Although Bread is not so much the "Staff of life" now as was the case when meat was much more sparingly used, than at present, still it maintains a very prominent position among our food supplies, and the health of the community is directly dependent upon its quality. Therefore the importance of using first-class Bread is obvious, and so many people prefer "bakers bread" to that made at home, we take pleasure in calling attention to the excellence of that produced and sold by Messrs. Twiss Brothers, for these gentlemen use only the best materials, employ skilled and careful assistants, and in short spare neither trouble nor expense to maintain the enviable reputation their products have won since they begun operations in Ashland. The enterprise in question was originally founded by Mr. Henry Locke. Who was succeeded in 1883 by Mr. Hiram Poole and he by the present firm in August, of the same year, Mr. M. F. and T. R. Twiss are both natives of Boston, Mass., and are highly respected throughout Ashland and vicinity. When they began business here the average weekly consumption was only 3 barrels of flour, now it is 16 barrels. The premises made use of by them comprise one floor and basement each 20x40 feet in dimensions and are very completely fitted-up. Bread, Cake and Pastry are manufactured and dealt in, Wedding and Bride's Cake being made to order. Moderate prices being quoted on all the articles handled. Both a wholesale and retail business is done requiring the services of four assistants and two teams. Orders are given immediate and painstaking attention and prompt and courteous service is the rule at all times.

**Dr. E. J. Dixon**, Dentist, Greenwood's Block, Ashland, Mass.—We sometimes hear a person spoken of as "the fortunate possessor of a sound, white set of teeth" and in certain instances the word "fortunate" may be properly used in that connection, but as a general rule, those who possess sound and handsome teeth may justly claim that it is not good fortune but good sense that has preserved them. The eating of improper food, the drinking of ice-cold or steaming hot fluids, a disregard for cleanliness, any and all of these practices, are destructive to the teeth, and before you inveigh against your "bad luck" in having to visit the dentist, it is well to think whether you are in the habit of indulging in them or not. Teeth do not decay without a cause and indeed, in many cases they stand a wonderful amount of abuse without serious injury. Whether one has trouble with his teeth or not, it is a good plan to have them examined by a competent dentist occasionally, for "an ounce of prevention is worth a pound of cure," and this is the cheapest as well as the best course to pursue in the long run. There is no danger that any of our readers will question the entire competency of Dr. E. J. Dixon, for this gentleman has carried on his profession here, since January 1st, 1886, and is well and favorably known throughout this section. He is a native of Elliott, Maine, and he gives special attention to difficult gold fillings. Persons having old and troublesome sets of teeth can have them remodelled and made as good as new for the small amount of \$5.00, especial mention should be made of the fact that Dr. Dixon uses the "Boston Vegetable Vapor" for extracting teeth, it is a perfectly safe and pleasant substitute for ether and nitros oxide gas and all other anaesthetics. It is composed from nervines which form a powerful sedative imparting oxygen to the system to sustain life. The youngest child, the most sensitive lady and those having heart disease inhale this vapor with safety. It is indorsed by the highest authority in the profession. It is administered the same as nitros oxide gas. From two to fifteen teeth can be extracted at one administration of the vapor. A saving of from 10 to 25 per cent. can be made by having your work done at this office in Greenwood's Block.

**O'Connor & Shaughnessy**, Dealers in Choice Teas, Pure Spices and Coffees, Flour, Grain, Groceries and Canned Goods, Railroad street, Ashland, Mass.—The new store located on Railroad street, opposite the depot, and occupied by Messrs. O'Connor & Shaughnessy is most admirably adapted for the purposes for which it is used as well as being an ornament to the thoroughfare on which it stands. It affords excellent accommodations for the heavy and varied stock carried by Messrs. O'Connor & Shaughnessy, consisting of choice teas, pure coffees and spices, flour, grain, groceries and canned goods, in which they deal at retail. Both Mr. A. H. O'Connor and Mr D. F. Shaughnessy are natives of Ashland and founded their present prosperous undertaking in 1889. Competent assistants are employed and customers are served with a courtesy and

promptness that go far to explain the popularity this enterprise has attained, while the prices quoted afford the best possible evidence that the firm enjoys the most favorable relations with producers, and wholesalers, and are in a position to supply first-class goods at the very lowest market rates. It would be simply impossible to give a detailed description of the articles comprising the large stock within reasonable limits, and therefore we will simply say that it is exceptionally complete in every department, and is made up of goods selected from reliable sources. Special attention is given to the handling of choice groceries, flour, etc., and all the most popular grades for family use are supplied at bottom prices.

**Edward T. Billings**, Pharmacy, Front street, Ashland, Mass.—The establishment now conducted by Mr. Edw. T. Billings is certainly well worthy of prominent mention in such a work as this, for aside from its present popularity, it is of especial interest on account of its being one of the oldest pharmacies in town. The original proprietor was W. A. Tilton who was succeeded by the present proprietor in 1877. Mr. Billings having been previously engaged in this line of business in Newton. He is a native of Boston, and ranks among our best known townsmen, and is at present Town Clerk, and Justice of the Peace. The premises are of the dimensions of 20x40 feet, and are located on Front street, and the office of the public telephone is here. They contain a large and varied stock, and old patrons need not be told, that every article bought at this store is sure to prove precisely as represented. A full assortment of drugs, medicines and chemicals is carried, and prescriptions are compounded in the most skillful and careful manner at short notice and at low rates. Toilet and fancy articles are dealt in to a considerable extent and offered at moderate prices. A fine line of stationery is at hand to choose from and all callers are assured prompt and polite attention.

**C. H. Tilton, Jr.**, Dealer in Coal, Ashland, Mass.—One must be an expert in order to be able to judge the comparative value of coal from its appearance, and as there is great variation in the various brands on the market, some containing a much larger percentage of ash and clinker than others—it is well to place orders with a house that makes a specialty of family trade and is prepared to supply the kinds best adapted to domestic use. Such a one is that conducted by Mr. C. H. Tilton, and not only is the coal strictly satisfactory in every respect but the prices quoted are invariably in accordance with the very lowest market rates. Mr. Tilton spares no pains to offer the best possible service to the public, the delivery of orders being prompt and reliable at all times. The yard has a storage capacity for a large number of tons of coal, and a heavy stock is constantly carried, comprising all the kinds in most active demand. Mr. Tilton has gained the reputation of being a reliable business man, and has a very large circle of friends, and patrons, in this vicinity.



**S. A. Davis**, Dealer in Books, Stationery, Periodicals and Fancy Goods, Choice Confectionery, Teas and Coffees, Fruit, Nuts, Cigars, etc. Sewing Machine Needles and Findings. Circulating Library. Picture Frames made to order. Agent for Mme. Demorest's Reliable Patterns. Railroad street, Ashland, Mass.—It is very certain that no account of the prominent business men of Ashland would be complete were not mention made of Mr. S. A. Davis. The enterprise conducted by him was originally founded in 1869, and has been under his enterprising management since that date. The establishment is located on Railroad St., and may well be called the "Mecca" of those who are literarily inclined throughout Ashland. The reasons for this are many, and prominent among them is the fact that any books, papers or music published may be obtained through Mr. Davis, at publishers rates while he carries a full selection of books, stationery, periodicals and fancy goods, and also has a circulating library. Mr. Davis is a native of Woodstock, Maine, and served for nearly two years in the army, during our late Southern war. The premises utilized by him are 20x40 feet in dimension and contain in addition to the publications already mentioned, a large and varied stock, including choice confectionery, pure teas, coffees, fruits, nuts, etc., also cigars and tobacco. Sewing machine needles and findings. Mr. Davis makes picture frames to order, and is also agent for Mme. Demorest's reliable patterns, and extensive retail trade is transacted requiring the services of competent and well informed assistants. This is an establishment which the Ashland people may well be proud of, for few stores even in the cities display so varied and attractive a stock, the year round, as is to be found here.

**Theodore Jones**, Dealer in Meats and Vegetables, Ashland, Mass.—Such of our readers as are fond of good living, and wish to know where to purchase good food supplies at the best advantage, should make an early call at the establishment conducted by Mr. Theodore Jones, for this gentleman carries one of the heaviest and most carefully-selected stocks to be found in Ashland and vicinity, and whether you want meats or vegetables, he is prepared to furnish first-class goods at the lowest market rates. He founded the undertaking of which he is now the proprietor in 1881. The premises occupied are centrally located, and no room is wasted, for each department of the stock on hand is kept well supplied, and as a consequence all orders can be promptly filled. Beef, pork, lamb, corn-beef and poultry may be bought here in any desired quantity at bottom prices and choice cuts are made a specialty. Mr. Jones being prepared to suit the most fastidious customer. He is a native of New York State and served in the army as a member of the 36th regiment, M. V. M., over three years, during our late civil war. The retail trade transacted by Mr. Jones requires the services of competent assistants and two teams. The stock of meat and vegetables is made up of carefully chosen

goods, that are offered at very low rates. Customers are assured polite attention, and all goods may be depended upon to prove as represented.

**Scott's Hotel**, W. A. Scott, Proprietor, Ashland, Mass.—"Scott's Hotel" has been carried on by the present proprietor, Mr. W. A. Scott, for over forty years, and has gained a reputation among those appreciative of square and liberal dealings which is by no means confined to this vicinity. Mr. Scott is a native of Leicester, and is very well known throughout Ashland, having been selectman and assessor of this place. He does not pretend to compete with hotel-keepers who pay more attention to "style" than to anything else for he considers comfort to be of much more importance than any amount of style, but those who wish an abundance of good, nutritious food; comfortable and well-kept beds; well-lighted and airy rooms and courteous service can find them all at "Scott's Hotel, and will be charged no fancy price for them either. Some thirty or forty guests can be accommodated, and eight assistants are at hand to assure prompt and satisfactory attention to all. Mr. Scott conducts a first-class stable in connection with his hotel, which is fitted up with all modern improvements, and having good accommodations for thirty horses, and single or double teams can be furnished at short notice at any time, and those who have made trial of Mr. Scott's facilities need not be told that they are decidedly superior to those usually offered at a public livery stable. Moderate prices rule and no trouble is spared to fully maintain the unsurpassed reputation so long enjoyed.

**C. E. Thayer**, Pharmacist, Central Block, Ashland.—The drug business carried on by Mr. Thayer, in Central Block, was founded more than a score of years ago, operations having been begun in 1869, by Mr. Fred. N. Oxley, who was succeeded by the present proprietor in December, 1889. Mr. Thayer is a native of Randolph, Mass., and despite the short time he has been identified with his present establishment has already gained the entire confidence of those who have availed themselves of the facilities he offers, for he is very careful and thorough in his methods, and as he has had some fifteen years of practical experience in the prescription business, he is excellently well qualified to meet all demands made upon him. A large and complete stock is carried, made up of drugs, medicines and chemicals of every description, carefully selected from reputable sources, and unsurpassed for freshness and purity. Physicians' prescriptions are compounded at the shortest possible notice consistent with the exercise of the watchful care so essential to insuring against even the most trivial errors, and the charges made are uniformly moderate and satisfactory. A fine assortment of toilet articles, fancy goods, cigars, confectionery, etc., is constantly on hand to choose from, and sufficient assistance is employed to assure prompt and polite attention to every caller.

**Charles Grieshaber**, Manufacturer of Mens' and Boys' Buff, Oil Grain, Veal Calf, Bal Shoes and Strap, Ashland, Mass.—Mr. Charles Grieshaber is a native of Germany but has resided in Ashland for 28 years, during which time he has become widely and favorably known throughout this section. He inaugurated his present enterprise in 1885, and is rapidly building up a prosperous business, for his productions are of uniform merit and are offered at the lowest market rates, while all orders are promptly and carefully filled, Mr. Grieshaber is a manufacturer of mens' and boys' buff, oil grain, veal calf, bal. shoes and congress, and utilizes for factory purposes one floor and a basement, of the dimensions of 30x40 feet. He employs from 4 to 6 assistants and sells direct to retailers, thus saving one profit to the consumer and enabling him to get a thoroughly dependable article at a low price. The factory is well supplied with labor-saving machinery, and extensive orders can generally be filled at very short notice. Every operation is carefully carried out, for the proprietor means to manufacture goods that can be confidently guaranteed and he therefore uses selected material and insists upon skilful and thorough workmanship. His goods are both handsome and durable and have never failed to give excellent satisfaction wherever introduced.

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**Chas. T. Scott**, Dealer in Dry and Fancy Goods, Fruit, Confectionery, etc.; Main Street, Ashland, Mass.—Among the various retail establishments located in Ashland and vicinity, we question if one could be found which has gained a greater degree of popularity in an equally short space of time, than that now conducted by Mr. Charles T. Scott. This gentleman is a native of Gill, Mass, and succeeded Abie Turner in the business to which we have referred, in 1882. It is now about seven years since he became identified with it, and yet the purchasing public could put no more confidence in it, or more highly commend the advantages offered, if it had been familiar to them for a quarter of a century. The explanation of this state of affairs is not so difficult as it might seem, for it simply consists of the policy which Mr. Scott has pursued from the beginning—that of never misrepresenting goods in the slightest degree, and of taking pains to give full value for money received in every instance. Of course, to carry out such a plan successfully requires intimate knowledge of the goods handled, as well as a firm determination to profit by legitimate methods alone, but the fact that Mr. Scott has succeeded even beyond the expectations of his well-wishers, proves that he was and is excellently well equipped for the line of business he has chosen. The premises utilized are located on Main street, and are 18 x 50 feet in dimensions. A fine stock of dry and fancy goods, fruits and confectionery is always on hand to choose from, and the prices quoted are sure to suit the most economically disposed. Two competent assistants are employed, and prompt and careful attention is assured to every caller.

**Alvah Metcalf**, Box Manufacturer; Pleasant street, Ashland, Mass.—One of the most completely equipped factories of the kind to be found in Massachusetts, is that conducted by Mr. Alvah Metcalf, on Pleasant street, and this establishment is all the more worthy of prominent mention from the fact that its productions find a market among the manufacturers carrying on operations in this immediate vicinity; it thus being a "home enterprise" in the best sense of the phrase. The undertaking was founded just about half a century ago, operations being begun in 1840, by Mr. Henry Bacon, who was succeeded nine years later by Mr. Micah Priest, he giving place to the present proprietor in 1857. Mr. Metcalf is a native of Appleton, Maine, and has been prominent in town as well as in business affairs, having served six years as Selectman, and also having acted as School Committeeman. Under his energetic management the industry has developed very extensively, some idea of its present magnitude being afforded by the fact that 2,000,000 feet of pine boards and 300,000 feet of hemlock boards are consumed annually. This immense amount of material is made up into packing boxes for boots and shoes, thread, dry goods, etc., Mr. Metcalf's customers being found throughout this section. The premises utilized comprise a main mill containing two stories and a basement of the dimensions of 44 x 61 feet; a three-story ell, 24 feet square, and a two-story ell of similar dimensions. Both water and steam power are available, the latter being furnished by a 25-horse engine, and employment is given to fifteen assistants. These extensive facilities enable Mr. Metcalf to fill orders very promptly and at prices as low as the lowest.

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**J. H. Jackson**, Dealer in Beef, Veal, Lamb, Mutton, Pork, Ham, Fruits and Vegetables, etc., Ashland, Mass.—Although Mr. J. H. Jackson only inaugurated his present business in 1889, he has already built up an extensive trade, and it may safely be predicted that if he adheres to the principles which have thus far governed his management of affairs, the present steady and rapid growth of patronage will continue. People like to have a large and varied stock of meats and vegetables to choose from, and also like to feel sure that whatever they buy will prove as represented, and both these desires can be gratified by dealing with Mr. Jackson, as many of the residents of Ashland have already learned. The premises made use of comprise a store, 25 x 30 feet in dimensions, and the assortment offered includes beef, veal, lamb, mutton, pork, ham, shoulders, lard, sausages and tripe, which are quoted at the lowest market rates. Fruits and vegetables of all kinds are extensively handled in their seasons. Two competent assistants and one cart are employed, and orders are filled and delivered with a promptness and accuracy pleasant to see. Mr. Jackson is a native of Jackson, Maine. He wants the patronage of the public, and is willing to work to get it, being confident that those who once open dealings with him will have no



reasons to regret having done so. Callers at this store are attended to courteously as well as quickly, and care is taken to give no one any reasonable cause for complaint.

**J. A. Balcom**, Manufacturer of Boots and Shoes, Button, Congress and English Bal's, Made from the Best A Calf, Veal Calf, Buff and German Oil Grain a Specialty; Ashland, Mass.—There is no shoe factory in this section of the state whose productions have a higher and more thoroughly deserved reputation than have those turned out at the establishment conducted by Mr. J. A. Balcom, and it is not at all surprising that such should be the case, for Mr. Balcom has had over a quarter of a century's experience in his present line of business, and as he has unsurpassed facilities and employs skilled and careful assistants, he should certainly be able to produce goods that will bear the severest comparison with those of similar grade made elsewhere. Operations were begun by Messrs. P. Blake & Co., in 1864, Mr. Balcom being a member of this firm, and assuming sole control in 1874. He is a native of Harvard, Mass., has served as Chief Engineer of the fire department, and is at present connected with the Board of Selectmen. His factory is a three-story and attic building of the dimensions of 75 x 30 feet, and is fitted up in every part with the very latest improved machinery. A specialty is made of Button, Congress and English Bals, made from the best A calf, veal calf and German oil grain; and these goods will be supplied at short notice and at the very lowest market rates. From 100 to 150 pairs are made daily, the product being disposed of through prominent jobbing houses throughout the country. Mr. Balcom's goods give the best of satisfaction to consumers, and are highly spoken of by leading retailers.

**E. L. Edgecomb**, Engraving and Watch Repairing, Spectacles and Jewelry, Ashland, Mass.—Mr. E. L. Edgecomb has been engaged in selling and repairing watches, jewelry, etc., in Ashland since 1888, and certainly ought to know his business very thoroughly by this time in every detail. In fact, there is no question but that he does, and as there are many obvious advantages to be gained by dealing with a man who is thoroughly familiar with the articles he handles, we can give no better advice to such of our readers that want anything in Mr. Edgecomb's line, than to counsel them to give him an early call. He occupies a store 15 x 25 feet in dimensions, and offers a fine assortment of watches, jewelry and optical goods. These goods are carefully selected, and are in every instance warranted to prove as represented, while the prices quoted in connection with them are uniformly moderate. Particular attention is given to watch repairing and engraving, orders being filled at short notice in a thoroughly satisfactory manner. Mr. Edgecomb has gained an enviable reputation, and is one of our most highly reputed business men.

**Perry & Enslin**, Dealers in Stoves, Ranges, Furnaces, Hardware, Farming Utensils, Tin, Wooden, Glass, Britannia and Silver Plated Ware; Marble Slabs, Paints, Window Glass, Paper Stock, etc., Ashland, Mass.—In making mention of some of the oldest establishments in Ashland, we wish to say at the outset that the one now conducted by Messrs. Perry & Enslin has other things besides merely age to distinguish it from the ordinary establishments of the kind. It was founded over forty years ago, by Mr. John Clark, and after one or two changes in its management passed into the possession of the present firm, in 1877. Mr. Edwin Perry is a native of Holden, Mass., and Mr. Franklin Enslin of W. Roxbury, Mass. The latter gentleman has long been prominent in town affairs, having been Assessor, and at present holding the office of Town Treasurer. Doing so large a retail and manufacturing business, it is of course necessary for Messrs. Perry & Enslin to have spacious quarters, the premises utilized comprising a wareroom, store-room and workshop, each of the dimensions of 30 x 50 feet. The large stock handled includes stoves, ranges, furnaces and farming utensils of all kinds, which are offered at the lowest market rates, and the tin, wooden, glass, Britannia hardware and silver plated ware sold at this store has an enviable reputation for general excellence. Marble slabs, paints, window glass, paper stock, etc., are also handled, and includes the productions of leading American and foreign manufacturers. Messrs. Perry & Enslin handle rags and tin peddlers' supplies, also manufacture tinware, and make a specialty heating with hot water, having every facility at hand for the proper execution of all such work. They employ fifteen competent and reliable assistants, and are in a position to quote as low rates on labor and goods as any firm in this vicinity, and the public have the satisfaction of knowing that all goods are sure to prove as represented.

**C. H. Spooner**, Painter & Paper Hanger Ashland Mass.—It is always well to know of the address of a reliable and skilful painter and paper-hanger, for the services of such a man are apt to be needed at almost any time, and when haste is advisable, it is very annoying to have to stop to look up the record of those making a specialty of work of this kind. We therefore take pleasure in calling the attention of our readers to the facilities offered by Mr. C. H. Spooner, for this gentleman not only does work equal to the best, but quotes uniformly moderate rates in connection with the same. His establishment is centrally located affording ample room for the carrying of a complete assortment of painters' supplies all of which are of guaranteed quality. Mr. Spooner employs an efficient force of assistants and is prepared to fill orders for exterior or interior painting and for paper-hanging, at very short notice. He has carried on business in this vicinity for some years, and his steadily increasing patronage affords significant evidence that his customers are well satisfied with the results attained.

**A. A. Coburn**, Clothing, Dry Goods, Boots, Shoes, etc., Ashland, Mass.—It is a heavy and varied stock that is offered by Mr. A. A. Coburn, but after all, the highest praise that can be accorded it, is that all the many articles comprising it can be confidently guaranteed to prove as represented. The establishment in question was founded in 1868, by Messrs. Geo. W. Jones & Co., who were succeeded by Coburn & Enslin, Mr. A. A. Coburn assuming full control of the business in 1877, having been connected with the business since its inception. He has won a high place in the confidence of the purchasing public, for he makes it an invariable rule to sell goods strictly on their merits, and displays great enterprise in catering to all classes of trade. Mr. A. A. Coburn is a native of Hopkinton,

Mass. He has been assessor of Ashland, and served three years in the army during our late civil war, and was promoted to 1st Lieutenant, and is extremely well known personally throughout this vicinity. The premises utilized comprise a double store 50x50 feet in dimensions, and the stock dealt in, consists of clothing, dry goods, boots and shoes, etc., embracing the latest novelties in its various departments, and the prices being as low as the lowest. Employment is given to three competent and courteous assistants, and goods will be cheerfully shown at any time. This is a truly representative establishment, and its high standing is creditable alike to the proprietor and to the community that give practical proof of their appreciation of honorable and enterprising methods.

## HISTORICAL SKETCH

OF

# HOLLISTON.

The territory, in which the town of Holliston is located, was explored as early as 1659, and in that year, Major Eleazer Tucker of Dedham received a grant of land from the General Court, including what is the central portion of the present town. This land was sold by him to Lieut. Henry Adams of Medfield, who used it as a pasture, and his son Jasper camped at the foot of a hill, then called Jasper Hill but now known as Mount Hollis. From the summit, the son could signal to his father in Medfield by means of fires. There was no actual settlement within the limits of Holliston until after the incorporation of Sherborn in 1674, and the work proceeded very slowly, there being only thirteen signers of the petition which was presented to the General Court asking that the western part of Sherborn be incorporated as a separate and distinct town. These signers comprised all the land-owners but five; and at this time the population was about one-hundred. The bill was, however, passed without difficulty, Holliston being duly incorporated December 3, 1724, and being named "in honor of the illustrious Thomas Hollis, Esq., of London." Monday, December 25, 1724, the first town-meeting was held, at the house of Timothy Leland, there being five selectmen chosen, together with all other necessary officers. The fourth of January following, at a second meeting, it was voted to erect a meeting-house on the southeasterly side of Jasper Hill, on the westerly side of the road, on the Honorable Colonel Brown's farm. It was to be 40 x 32 feet in dimensions, and to have a post-height of twenty feet. The house was finished in 1728, and was repaired and enlarged about a half-century later, being the only house of worship in town until 1822. Between the middle of December, 1753, and the first of February,



1754, Holliston was visited by a strange disease, some of the symptoms of which were not unlike the influenza or "la grippe" of 1889-90. The sufferers had "violent and piercing pains in the breast or side, a high fever, and great difficulty of expectoration." This was a terrible fatal sickness, however, and swept off more than one-eighth of the population, or fifty-three out of four-hundred. The most singular feature of this pestilence was that it was confined to this one town,



COR. WASHINGTON AND CENTRAL STREETS.

and departed as it came, apparently without cause. The people looked upon it, of course, as a visitation of Providence, and were greatly impressed thereby, it putting an end to all unneighborly contentions for a considerable time. Holliston came bravely to the front in the Revolution, fully endorsing the action of the opponents of the Stamp Act and other oppressive measures, and freely voting money and supplies for the Continental Army. There is no record of the number of men furnished, but there is no doubt but that the town went beyond what was legally demanded. Equal patriotism was shown during the Civil War, three hundred and fifty-four soldiers being furnished, of whom sixty-six were natives of the town. Money was appropriated in 1866 for the erection of a Soldier's Monument, and the square granite shaft stands in the southeast corner of the central burying ground, on its sides being cut the names of those who perished. July 4, 1847, is a notable date in the history of the town, as this was the day the first train of cars was run to Holliston Centre. Railroad communication had its usual effect in stimulating business, but the great growth of the town dates from about the year 1850, owing to the development of boot and shoe manufacturing and other industries. The pioneer shoe manufacturer was Colonel Ariel Bragg, he beginning operations in 1793. Straw goods manufacturing was begun in 1815, and other branches of production have been engaged in from time to

time, although as yet shoe manufacturing and straw goods making are the representative industries. The business of the town is in a generally flourishing condition, and there would seem to be excellent reason to confidently expect a continuance of this desirable state of affairs.



## LEADING BUSINESS MEN OF HOLLISTON.

**Holliston National Bank, Holliston.**—The inception of the enterprise carried on by the Holliston National Bank occurred nearly 40 years ago, for this institution was incorporated as a State bank in 1853, being reorganized under the national banking laws in 1865. Its history is largely that of the town in which it is located. The bank has from the first been intimately identified with the development of this particular community, home interests having guided its policy almost exclusively and home enterprises of genuine merit having ever received its hearty and valuable co-operation. From the very nature of things such a record was unavoidable, for the past and present officers of the institution have been and are men prominent in local business circles and keenly interested in anything bearing upon the material and moral welfare of the community. We might enlarge upon this subject, for there is certainly material enough to make a very interesting as well as instructive essay, but the limitations of space forbid, and we will content ourselves with presenting the following list of the names of those now actively connected with this representative undertaking:—

President, J. M. Batchelder; Vice-President, Thomas E. Andrews; Cashier, John H. Andrews; Directors, Henry E. Bullard, P. R. Johnson, Uriel Cutler, John M. Batchelder, Thomas E. Andrews, Daniel C. Mowry, Newell L. Cutter, all of Holliston, and A. R. Leland and Franklin Grout, of Sherborn. Business is carried on in pleasant and well lighted quarters, in a brick Bank Block, on Washington street, owned by the National Bank and built in 1872, the premises being furnished with most approved and modern appliances for protection against fire and burglars, and occupied in conjunction with another typical local enterprise, the Holliston Savings Bank. A general banking business is done, including the reception of deposits, the collection of drafts, the discounting of approved commercial paper, etc., and considering the field occupied, there is no financial institution in the state offering greater conveniences or a more generally efficient service to customers. The bank has a capital of \$150,000 and a surplus of \$30,000, ranking with the soundest of New England financial enterprises, and enjoying very favorable relations with leading banks in all parts of the country.



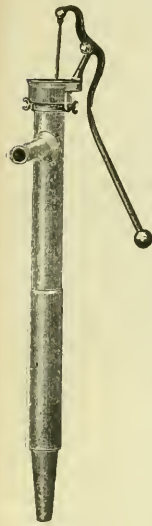
**Holliston Savings Bank, Holliston, Mass.**—A man who can save on small earnings has learned how to economize; has learned the value of money, and has learned the importance of those "small things" a disregard of which has wrecked so many enterprises. It is obvious therefore that an institution which encourages the habit of saving is a genuine boon to any community, and still further proof of this fact is afforded by the good accomplished by the Holliston Savings Bank since its incorporation in 1872. Being established and carried on by men who had the entire confidence of the community its facilities have been largely availed of from the very first, and there is no question but that thousands of dollars are now held on deposit at this bank which would never have been saved had not this enterprise been inaugurated. A man may not get rich by putting his surplus income in a savings bank, but at all events he and his family are protected to some extent against the assaults of misfortune, and the capital so amassed may enable him to engage in lucrative operations which would otherwise have to go unimproved. No sounder institution of the kind than the Holliston Savings Bank is to be found in Massachusetts, and not only is its financial condition excellent, but the character and ability of those in charge of the enterprise afford conclusive evidence that it is liable to remain so. The president is Mr. Daniel C. Mowry, and the vice-presidents Messrs. Henry Bullard and James H. Leland; the treasurer being Mr. Orrin Thomson and the investment committee, Messrs. J. M. Batchelder, Uriel Cutler, Henry Bullard, O. W. Gassett, J. F. Fiske.

**A. M. Cutler, Apothecary, Washington Street, Forbes' Block, Holliston, Mass.**—Were the various business establishments of Holliston to be mentioned in the order of their usefulness, that conducted by Mr. A. M. Cutler, in Forbes block, Washington street, would be prominent among the leaders of the list, for a well-managed pharmacy is a great accommodation to the public, and no exceptions can reasonably be taken to the manner in which Mr. Cutler carries on the establishment in question; the service being prompt, courteous, and above all reliable. Operations were begun in 1875, by Mr. H. M. Wheeler, who was succeeded by Mr. I. A. Bursley, the present proprietor coming into possession in 1877. He is a native of this town and is so generally known in this vicinity that extended personal mention is hardly called for. The premises made use of measure 18 1-2 x 40 feet and are very conveniently fitted-up; particularly the prescription department, for a specialty is made of the compounding of prescriptions and every facility is at hand to secure absolute accuracy in the filling of such orders. A complete assortment of drugs, medicines and chemicals is constantly carried and the most unusual prescriptions can be compounded without delay, moderate charges being made in every instance. Mr. Cutler also deals in confectionery, toilet articles, cigars and other articles usually kept in a first-class pharmacy.

**Samuel Whiting, Manufacturer of Chairs and Packing Boxes, Holliston, Mass.**—There are two very prominent New England industries represented in the enterprise conducted by Mr. Samuel Whiting, for this gentleman is a manufacturer of chairs of all kinds, and is also extensively engaged in the making of packing boxes. He is a native of Franklin, Mass., and has been identified with his present establishment since 1880. Mr. Whiting is in a position to meet all honorable competition, for he has an excellently equipped factory, it being fitted up throughout with the most improved machinery, driven by a steam engine of fifty horsepower. The premises are sixty feet square, and two stories in height, being so arranged as to reduce the expenses of production to the lowest possible point. Employment is given to from five to fifteen assistants, and the facilities at hand are so extensive that even the heaviest orders can be filled at very short notice when haste is required. Mr. Whiting has the reputation of turning out thoroughly reliable goods, and is evidently determined to maintain it, for he gives the undertaking very close personal supervision, and spares no pains to assure uniformity of excellence in the manufactured product.

**C. F. Thayer, Pharmacist, corner of Washington and Central Streets, Holliston, Mass.**—There can be no question as to the representative character of the establishment conducted by Mr. C. F. Thayer, at the corner of Washington and Central Streets, for this pharmacy has not only a high local reputation, but is held in great esteem by many out of town patrons, who endeavor to manage so as to obtain all their medical supplies from this reliable source. The enterprise was inaugurated by Mr. T. E. Andrews, who was succeeded in 1874 by Mr. J. L. Wilkinson, the present proprietor having had control since 1877. He was born in Ashland, Mass., but has long been thoroughly identified with Holliston affairs, having served on the School Committee, being a trustee of the Savings Bank, and acting as treasurer of the Business Men's Association. Mr. Thayer is a thoroughly competent and very painstaking pharmacist, and this fact has, of course, much to do with the popularity of his establishment, for those conversant with his methods place the utmost confidence in his skill and carefulness. A very complete stock of drugs, medicines and chemicals is constantly carried, and prescriptions can be compounded at short notice of ingredients obtained from the most reliable sources. Very reasonable prices are quoted in this department, and it is very largely patronized. A fine assortment of fancy goods, toilet articles, druggists' supplies, etc., is also at hand to select from, together with the leading brands of cigars. Moderate prices rule, and sufficient assistance is employed to assure prompt and polite attention to every caller. Mr. Thayer is also agent for the *Ætna Fire Insurance Company of Hartford*, and does quite a line of insurance for this popular company, being prepared to place risks in other companies where a distribution of the risk is desired.

**S. Wilder & Co.,** Manufacturers of Copper Force, Well, Cistern and Air-Chamber Pumps, Holliston, Mass.—It is more than half a century since the enterprise conducted by Messrs. S.



Wilder & Co., was inaugurated, and the demand for Pumps has undergone many radical modifications, but they are still staple articles in the market and will doubtless continue so for many generations to come. The undertaking was founded in 1836, by Messrs. Houghton & Joslin, this firm being succeeded by Messrs. S. Wilder & Co., in 1849, and the latter firm-name has been retained, although Mr. Sidney Wilder died in 1888, leaving Messrs. Charles and George Wilder sole proprietors. Both these gentlemen are natives of Clinton, Mass., and have fairly "grown-up" in their present business, at which they are skilful practical workmen,—a fact which goes far to explain the uniform excellence of their productions. The premises utilized comprise one story and a basement, of the

dimensions of 32x50 feet, and are thoroughly fitted-up with all necessary facilities for the manufacture of Copper Force, Well, Cistern and Air-Chamber Pumps of various capacities and prices. The firm employs three competent assistants and work themselves, thus being in a position to intelligently guarantee the goods they send out and to fill orders at short notice. Carefully selected material is used, the best of workmanship insisted upon, and in fact no trouble is spared to fully maintain the enviable reputation so long held.

**E. T. Rawson,** Dealer in Cooking and Parlor Stoves, Furnaces, Ranges, Stove Castings, Sheathing Paper and Kitchen Furnishing Goods, Tin Roofing and Jobbing done to order, Holliston, Mass.—There are some very handsome stoves made nowadays, but were some of the most elaborate of them to be judged by the rule "handsome is that handsome does" they would make a very poor showing, for beautiful as they are to look at, their interior arrangements is so poor that they are wasteful of fuel and indeed give out but very little heat anyway. Not that we mean to say all "Art" stoves inefficient, for such is not the case, their being some which are as useful as they are handsome, and the way to get such stoves is to place your order with a thoroughly informed and strictly reliable dealer, as for instance Mr. E. T. Rawson, who is a native of Holliston and founded his present business more than a score of years ago. He utilizes very spacious premises, having a total area of some 3200 square feet, and carries a large and desirable assortment of Cooking and Parlor Stoves, Furnaces and Ranges, the latest improvements being represented in the goods handled and the prices quoted being low enough to suit the most economically disposed. Mr. Rawson will

put in a Stove or Furnace and fully warrant it to do all that is claimed for it, provided it be used in accordance with instructions, for no stove can do good work if improperly handled. Stove Castings, Sheathing Paper and Kitchen Furnishing Goods are also largely dealt in, and particular attention is paid to Tin Roofing and Jobbing, orders being filled in a thoroughly workmanlike manner and at short notice.

**B. A. Bridges & Son,** Dealer in Meats and Provisions, Washington Street, Holliston, Mass.—The business carried on by Messrs. B. A. Bridges & Son was founded more than 20 years ago and has been conducted by the present firm for about 8 years. Operations were begun by Mr. B. A. Bridges in 1869, and the existing firm was formed in 1882 by the admission of Mr. N. E. Bridges, who is a native of Holliston, his father having been born in Milford, the senior partner served two and one, third years in the army during the Rebellion, entering as Private and coming out with a Captain's Commission. He has acted as District Representative in the Legislature, and at present is a member of the Board of Selectmen, having served in that capacity seven years. The firm utilizes well-appointed premises on Washington Street, and deal largely in Meats and Provisions of every description. A very heavy and varied stock is constantly carried, and not only all tastes but all prices are suited, for the prices vary as much as do the goods and are always strictly in accordance with the lowest market rates. Choice cuts are always at hand to select from, and as employment is given to two experienced and efficient assistants callers may safely depend upon receiving immediate and polite attention at all times.

**O. L. Cutting,** Holliston Bakery, and Dealer in Bread, Cake and Pastry, Foreign and Domestic Fruit, Holliston, Mass.—If Mr. O. L. Cutting does not know how to carry on a bakery by this time it is certainly not from lack of experience, for he has been identified with that line of business ever since 1865 and should be familiar with it in every detail. As a matter of fact, we believe that he is thoroughly conversant with the requirements of the public and is liberal and painstaking in catering to them, for since he assumed control of the Holliston bakery, in 1883, he has made it one of the most popular establishments of the kind in the county. Mr. Cutting was born in Framingham, Mass., and served nearly two years in the army during the Rebellion. He is widely known personally in Holliston and vicinity, and his energetic and straightforward business methods have made him many friends. Both a wholesale and retail trade is carried on, bread, cake and pastry being supplied in quantities to suit at the lowest market rates. Employment is given to five competent assistants, and callers are assured prompt and polite attention. Mr. Cutting deals in foreign and domestic fruit to some extent and is prepared to quote prices as low as the lowest. He gives his business careful personal supervision and is continually trying to improve the service rendered.



**Forbes, Wilson & Co.,** Manufacturers of Men's, Boys' and Youths' Wax, Kip, Split and Grain Boots and Shoes; Boston Office, 103½ Summer Street; Factory at Holliston, Mass.—No review of the business interests of Holliston could be looked upon as complete, which contained no mention of the enterprise conducted by Messrs. Forbes, Wilson & Co., for not only is the present magnitude of this undertaking very considerable, but every indication points to its rapid and extensive development. Operations were begun in 1888, and the product has already become well and favorably known to the trade, the firm distributing their goods by means of jobbing houses, who report that they give excellent and permanent satisfaction wherever introduced. The factory is very conveniently located, opposite the depot, and is a four-story structure of the dimensions of 30 x 40 feet. It is fitted up with a complete plant of improved machinery, driven by steam power, and employment is given to thirty-five assistants, the product consisting of men's, boys' and youths' wax, kip, split and grain boots and shoes, in medium and high grades. Careful discrimination is exercised in the selection of the stock, and every detail of its working up is skilfully supervised, so that it is not surprising that Messrs. Forbes, Wilson & Co.'s goods should have a well-earned reputation for uniform excellence. Mr. William Forbes is a native of Hopkinton, and is widely known in this vicinity, as is also Mr. Charles W. Wilson, who was born in Ireland, and served in the cavalry during the late Rebellion. Both partners give the many details of the business close personal attention, and no trouble is spared to assure the prompt and accurate filling of every order. A Boston office is maintained at No. 103½ Summer Street, where a full line of samples may be seen.

**Z. Talbot,** Manufacturer of Shoe Nails and Tacks; Nails for Heeling Machines a Specialty; Holliston, Mass.—The best way to get some kind of an adequate idea of the magnitude of so vast an undertaking as the boot and shoe industry is to investigate some of the enterprises which are tributary to it, as, for instance, that carried on by Mr. Z. Talbot, manufacturer of shoe nails and tacks. This was started over a score of years ago, the original proprietors, Messrs. Stetson & Talbot, beginning operations in 1866. The present owner is a native of Hanover, Mass., and has had entire control since 1887. At the time the war of the Revolution commenced, Mr. Talbot was in the U. S. Navy, was engineer in charge in placing engines into U. S. Gun Boat "Chocura" at Charlestown Navy Yard, and went to sea in her in that capacity doing blockade duty off Wilmington, and later received orders to Charlestown Navy Yard in charge of placing engines in the U. S. Gun Boat "Ioseco," and went to sea in her participating in both attacks, and the surrender of Fort Fisher, and continued in the service until after the war closed, later serving as Assistant Professor of steam engineering at the Naval Academy, Annapolis, Md., from which he resigned his position in the U. S. service to engage in manufacturing, becoming a mem-

ber of the firm of Stetson & Talbot as before stated, and since which time he has been prominently identified with public and business interests of the town, having served as director of the Holliston National Bank, and on the Board of Trustees of the Holliston Savings Bank, and is now chairman of the Board of School Committee, having served on the board for a number of years, as also on the Board of Selectmen. The premises utilized by him comprise a main shop of the dimensions of 40 x 100 feet, having an ell 50 x 60 feet in size. An elaborate plant of improved machinery is in use, it being run by both steam and water power. Employment is given to from twenty-five to thirty assistants, and shoe nails and tacks are very extensively manufactured, producing over one and one-fourth million pounds of shoe nails and tacks in the year 1889, a specialty being made of nails for heeling machines. Mr. Talbot's productions are very widely and favorably known in the market, and the immense and steadily growing demand for them is the best proof of their superior merit.

**Coughlin Bros.,** Dealers in Meats, Oysters and Canned Goods, Fruits and Vegetables in their season, Central Street, Three Doors from Washington Street, Milford. Holliston, So. Framingham and Boston Express, Holliston, Mass.—There is not a business in Holliston and vicinity more widely and favorably known than that of Coughlin Brothers, for this concern are not only proprietors of the Milford, Holliston, South Framingham and Boston Express, but they also carry on a very thoroughly fitted-up establishment at which Meats, Oysters, Canned Goods, Fruits, Vegetables, etc., can be obtained at the very lowest market rates; the goods being in every instance guaranteed to prove just as represented. This business was formerly carried on by Messrs. Eames Brothers, who gave place to the present firm in 1882. The partners are Messrs. M. F., W. C., J. H., and J. M. Coughlin, all of whom are too well known to require extended personal mention. They give careful attention to the details of the business, sparing no pains to add to the enviable reputation already won. The store is located on Central Street, three doors from Washington Street, and is some 20x50 feet in dimensions, thus affording ample room for the carrying of a very large and varied stock. The firm caters to all classes of trade, and whether a choice cut or a piece of soup stock is wanted it may be bought at their store to excellent advantage. Choice Table Butter is made a specialty, and the line of Canned Goods is composed of the productions of the most reliable packers and is remarkably varied and complete.

**G. A. Bartlett,** Dealer in Watches, Clocks, Jewelry, Silverware, Spectacles, Musical Instruments, etc., Engraving and Jobbing neatly done, Holliston, Mass.—There is no good reason why everybody should not have a watch nowadays, for a reliable time-keeper can be bought for so little money that all can afford one. In fact, but few people can afford to be

without a dependable watch for "time is money" and those who have no means of measuring time cannot avoid wasting much of it. The prices of Watches and Clocks have been steadily dropping of late years, and such of our readers as are not particularly well informed on the subject would be surprised on visiting the store of Mr. G. A. Bartlett, on Central Street, to see how far a few dollars will go in the purchase of such articles. A fine assortment is at hand to select from and it is safe to say that all tastes and all purses can easily be suited. This enterprise was inaugurated in 1880, and has developed until the store has become one of the most popular of the kind in this vicinity. The proprietor is a native of Berlin, Mass., and served a year and a half in the army. He has also served on the Fire Department, and has a large circle of friends throughout this section. Mr. Bartlett by no means confines himself to the handling of Watches and Clocks, but is extensively engaged in the sale of Jewelry, Silverware, Spectacles, Musical Instruments, etc., quoting the lowest market rates and guaranteeing every article to prove just as represented. Engraving and Jobbing are neatly done, orders being assured prompt and painstaking attention.

**Cornelius J. Driscoll**, Manufacturer of Men's, Boys', Youths' and Children's Boots and Shoes, Holliston, Mass.—It is a common remark that a very considerable amount of capital is absolutely essential to the successful inauguration of a manufacturing enterprise nowadays, and there is so much in this assertion that it is very generally accepted among the best-informed people, but yet this rule, like all others, has its exceptions, and a notable case in point is that afforded by the history of the enterprise carried on in this town by Mr. Cornelius J. Driscoll. When this gentleman began operations in 1878, he had very limited means at his command, and business was conducted on a very small scale, but hard, intelligent and persevering work will do a great deal towards conquering adverse conditions, especially when combined with the business tact which Mr. Driscoll possesses to a marked degree. From the very first he has given close personal attention to the enterprise, has spared no pains to improve and develop the service rendered in all possible ways, and has steadfastly adhered to such legitimate and straightforward methods as to have earned the entire confidence of the business community, and made himself respected, both in commercial and social circles. The premises utilized comprise a four-story building of the dimensions of 38 x 22 feet, located opposite the depot, and very completely fitted up in every department. Employment is given to from forty to fifty assistants, and the product consists of men's, boys', youths' and children's boots and shoes in cheap grades, the goods being distributed by jobbers throughout the southern states. Mr. Driscoll is in a position to quote the lowest market rates on his productions, and they will compare favorably with any goods of similar grade offered to consumers.

**Samuel E. Carr**, Dealer in Fine Groceries and Provisions, Crockery, Glass and Stone Ware, Choice Butter and Flour a specialty; Shoe Findings of all kinds; Paints, Oils, etc., Holliston, Mass.—There is no more truly representative establishment in town than that conducted by Mr. Samuel E. Carr, for this has been in successful operation for more than a score of years, and is managed on principles which make its popularity very gratifying to all who believe in energetic and honorable business methods. Operations were begun by Messrs. Carr & Brown in 1868, the present proprietor assuming sole control the following year. He was born in Maine, and considering his long experience, it is almost unnecessary to say he understands his business very thoroughly in every detail. The store is 20 x 75 feet in dimensions, and contains an exceptionally heavy and a remarkably varied stock comprising choice staple and fancy groceries, selected provisions, crockery, glass and stone ware, fine butter and cheese, the best brands of family flour, and shoe findings of all kinds, together with a full line of paints, oils, etc. Mr. Carr is in a position to quote the very lowest market rates on these commodities, and this fact, taken in connection with his policy of selling goods strictly on their merits, amply explains the magnitude of his business and its constant and rapid increase. Employment is given to two competent assistants, and purchasers are always sure of prompt and courteous attention, while orders will be accurately delivered at short notice.

**James F. Fiske**, News Agent and Dealer in Boots, Shoes, Trunks, Umbrellas, Gents' Furnishing Goods, Stationery, Fancy Articles, Confectionery, etc., General Steamship and Laundry Agency, Foreign Drafts for Sale, Andrews' Block, Holliston, Mass.—It would be difficult to imagine a more generally useful establishment than that conducted by James F. Fiske, in Andrews' Block, and we are certain that there is not a store in Holliston which could not be better spared by the community. The enterprise was inaugurated in 1854 by Messrs. Geo B. Fisher & Co., and the present proprietor assumed sole control the following year. He is a native of this town, was Postmaster for 17 years, and now holds the position of Town Treasurer. The premises made use of are 20x60 feet in dimensions, and every inch of available space is improved, for an exceptionally extensive and varied stock is carried, comprising Newspapers and Periodicals, Boots, Shoes, Trunks, Umbrellas, Gentlemen's Furnishing Goods, Stationery, Confectionery, etc. This is the central office of the Telephone Exchange and of the Holliston Transcript, and is also a General Steamship and Laundry Agency. Foreign Drafts may be obtained here at city rates. Mr. Fiske employs two competent assistants, and although his store is a very busy place there is no establishment in town at which one is more sure of receiving immediate and courteous attention.



**D. C. Mowry & Co.,** Manufacturers of Men's, Boys' and Children's Straw Hats, Holliston, Mass.—It is safe to say that the use of straw, as a material for hats, will never be abandoned, for, although headgear is very largely influenced by the vagaries of fashion, still these affect the shape more than they do the material of the articles in question, and besides straw is undoubtedly the most nearly perfect head-covering which has yet been discovered, it being light, cool, durable and capable of affording all the protection required. It is an interesting question to ask where all the hats come from to supply the millions of people in this country alone, when the "straw hat season opens, and it is largely to New England that we must look for an answer, for that enterprising section has carried this branch of production to a high stage of perfection, and now furnishes straw hats for a large portion of the entire country. One of the best-equipped hat factories in Massachusetts is that carried on by Messrs. D. C. Mowry & Co., here in Holliston, the business having reached imposing dimensions since it was founded by Mr. Lewis Slocum in 1861. He was succeeded by Messrs. Slocum & Thompson; they by Thompson & Mowry; they by Mowry, Rogers & Co., and they by the present firm, which was formed some eight years ago. Mr. Mowry is a native of Uxbridge, and has long been prominent in Holliston trade and social circles. He was a member of the board of selectmen for several years, and is the president of the Holliston Savings Bank and a director of the National Bank. The factory covers an area of about seven thousand square feet, and contains five floors, there being also a one-story and basement ell. There are two steam engines of the capacity of twenty-five and ten horse-power respectively, and steam boilers having a total capacity of one-hundred horse-power, the works being equipped with the most improved facilities throughout for the manufacture of men's, boys' and children's straw hats of every description. Employment is afforded to two hundred assistants during the busy season, and every detail of the business is conducted under trained and careful supervision. The trimmings used are imported from France and Germany, and the braid from China and Japan, the productions of this factory being accepted as the standard, and being in such request as to result in a business amounting to between \$150,000 and \$200,000 per annum. This industry is of great importance to the town, and we take pleasure in making prominent mention of so truly representative an establishment.

**C. P. Dozois,** Merchant Tailor, Central Street, Holliston, Mass.—There are many of our readers residing in Holliston and vicinity, who do not need to be told of the advantages gained by patronizing Mr. C. P. Dozois, the well-known Merchant Tailor, doing business on Central Street, but as some have not as yet placed orders at this popular establishment we take pleasure in calling their favorable attention to it, for Mr. Dozois is capable of turning out work equal to the best and his prices are

remarkably low, all things considered. He is a native of Canada, and founded his present business some 16 or 18 years ago. Mr. Dozois always has a tastefully selected assortment of Foreign and Domestic Woolens in stock, the latest fashionable novelties being represented and the range of styles being sufficiently extensive to enable all tastes to be suited. Suits or single garments will be made to order at short notice; a fit being guaranteed and the workmanship being first-class in every respect. Mr. Dozois spares no pains to suit the most fastidious customers, and those who appreciate thoroughly and artistically made clothing at moderate rates should by all means give him a trial order. Repairing and cleaning are also promptly and thoroughly done at short notice, the charges being uniformly reasonable in every instance.

**O. W. Gassett,** Dealer in Choice Groceries, Teas, Coffees, Canned Goods, etc., Holliston, Mass.—The undertaking, conducted by Mr. O. W. Gassett, occupies a leading position among the representative enterprises of Holliston, not only on account of its general popularity, but also by reason of the energetic and straightforward methods which characterize its management. It was founded a good many years ago, and in 1874 came into the possession of Messrs. Gassett Brothers, who were succeeded by the present owner in 1877. He was born in Holliston, and has served as Overseer of the Poor. The premises utilized by him have an area of twelve hundred square feet, exclusive of a spacious store-house, and contain a very desirable and exceptionally complete stock of choice-groceries, teas, coffees, canned goods, etc., selected expressly for family use, and being equal to anything obtainable in the market. Mr. Gassett is in a position to quote bottom prices on all the many commodities he handles, and to guarantee that every article bought of him shall prove strictly as represented. He employs two competent assistants, and the general popularity of his store is due in a great measure to the policy pursued of treating all alike, equal courtesy being shown to large and small customers.

**E. F. Whiting,** Dealer in Dry Goods, Clothing, Boots, Shoes, and Furnishing Goods, Andrew's Block, Cor. Washington and Central Sts., Holliston, Mass.—Those who have ever visited the establishment conducted by Mr. E. F. Whiting in Andrew's Block, corner of Washington and Central streets, will readily understand why we have no idea of attempting to describe in detail the stock there carried, for it is so varied, so extensive and so complete and our space is so limited that such an attempt could result in nothing but utter failure. Among the more prominent commodities dealt in are dry goods, clothing boots and shoes, and furnishing goods; the latest novelties as well as all staple styles being fully represented. Mr. Whiting claims to carry one of the largest stocks in Middlesex County, and there is no disputing the justice of this claim for his

assortment is certainly equalled in point of size by but very few. Particular attention is given to the handling of dress goods and some very attractive productions are shown, both of foreign and domestic origin. Boots and shoes for both sexes and all ages are to be had here at positively bottom rates; and the line of men's and boy's clothing is particularly full and desirable. Mr. Whiting has had very long and varied business experience, and enjoys such relations with producers and wholesale as to enable him to quoted bottom prizes

on all the commodities he handles. He makes it a rule to guarantee every article to prove as represented, and employes four efficient assistants, thus ensuring prompt attention to all. Mr. Whiting is a native of Holliston, and has been town treasurer and assessor; serving 17 years on the school board. The business now owned by him was found in 1855 by Messrs. Andrews, Thompson & Co., who were succeeded in 1858 by Messrs. Thompson & Whiting, the present proprietor assuming sole control in 1866.

## LEADING BUSINESS MEN.

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