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Part V, Resources and Industries of Indiana.

MANUFACTURING AND MERCANTILE

Resources & Industries

OF THE PRINCIPAL PLACES IN

Wayne, Henry, Delaware & Randolph

COUNTIES, INDIANA.

WITH A

*REVIEW OF THEIR MANUFACTURING, MERCAN-
TILE & GENERAL BUSINESS INTERESTS,
ADVANTAGEOUS LOCATION, &c.*

INCLUDING A BRIEF HISTORICAL AND STATISTICAL SKETCH OF THEIR

RISE AND PROGRESS

1884.

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PREFACE.

In placing this work before the public we desire to express our purpose fully and clearly, viz: to publish such portions of the section's history as will be most useful in tracing its growth and development, and to so identify the manufacturers and merchants here located with its present condition, that the outside world may form a proper estimate of its importance as a point of manufacture and distribution. In detailing so fully the extent and operation of each establishment here noted, our design is that they may serve as illustrations of all that is claimed for this part of the State. That the industries operated here to-day, whether large or small, attest fully the advantages held out by this favored section, none can gainsay, and that many of the most prominent ones owe a fair measure of their success to the excellent facilities afforded them of all kinds, is beyond question.

Located as this portion of the state of Indiana is, about midway between the densely populated sections of the country, with prompt and rapid railway communication in all directions, it presents attractions for the investment of capital which equal, if they do not surpass, those of any other community in the Union.

We do not believe that one single manufactory in our whole selection has been over-estimated, nor have we relied upon hearsay or taken a cursory glance over the field; our work has been carefully done and much time and labor expended by our staff in securing details from those in charge of all establishments noted, and should any branch of industry appear to receive less prominence than deserved it must be remembered that our enterprise was from its very nature co-operative, requiring as it did public approval and support; and the fault cannot be justly placed to our account. We are none the less convinced however, that taken as a whole, no single work on this place, ever issued, has contained so much new and valuable information, or so entirely supplied an existing want.

Many things combine to make this an attractive location, but as they will become apparent from a glance over these pages, we omit mention of them here. We have been aided in our undertaking by the many who kindly gave the information asked, and to whom we extend our thanks.

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Wayne County.

The characteristic topographical feature of the county is that of an elevated campaign, or table-land which gradually slopes from the northern boundary of the county to the south-west. The general elevation of the north part may be stated at 1,200 feet above mean ocean tide, and that of the southern part of the county at 900 feet. The county is well supplied with streams of living water, and the large area of level lands are covered with a grand forest which includes every variety of timber that grows in this latitude.

Wayne County was organized in 1810, and was named in honor of General Anthony Wayne. Previous to this time there were only three counties in the then Territory of Indiana, viz: Knox, Clark and Dearborn. Wayne County was formed from a portion of the latter county. The early settlers of this county were mostly from North Carolina and Virginia, and belonged to the society of Friends. They were mostly intelligent, sober and industrious people. The first county seat was called the town of Wayne but subsequently Salisbury. The first court was held there October 28th, 1811. The county seat was removed to Centreville in 1816, but court was not held there until 1818. It remained there until removed to Richmond the present county seat, in 1875. The county taxes for the year the first court was held were \$468.40 and some idea of this primitive period may be obtained from the following provision price list for the year 1824.

Apples, dr. @ bu.	1.25 & 1.50	Butter, per lb	4 to 5
Peaches "	1.25 & 1.50	Beef, "	1½ 2
Potatoes, "	25	Veal, "	1½ 2
Corn, "	10 15	Sugar, "	4 5
Beans, "	25	Tallow, "	5 5
Turnips, "	12	Flax, "	8 10
Flour, per cwt.	1.25 1.50	Chickens, per doz.	50
Wood, per cord,	37½	Eggs, "	2 3

This county is well supplied with railroads. The Pan-Handle road from Indianapolis to Pittsburg, follows the course

of the old National road, passing through Dublin, Cambridge City, Germantown, Centreville and Richmond; Fort Wayne & Richmond road running through Fountain City in Garden Township; Chicago division Pittsburg, Cincinnati & St. Louis road, from Richmond through Washington and Hagerstown; Dayton & Richmond road; Richmond division Cincinnati, Hamilton & Dayton road; Cambridge City and Columbus road; Fort Wayne, Muncie & Cincinnati road runs through Cambridge City; White Water Valley road from Cambridge City to Cincinnati, along the line of the old canal; also, a short line of road from Hagerstown to Cambridge City. In addition to this very extensive system of railroads there are innumerable gravel roads leading in and out of all the principal villages and towns in the county, so that in respect to internal improvements that furnish egress and ingress for travelers and commerce, no county in the state except Marion, can boast of greater facilities. There are 88.68 miles of railroad, 12½ miles toll roads and turn pikes and 697 miles of common road.

The latest statistics show 252,136 acres of land entered for taxation, valued at \$8,372,690; personal property \$6,585,862. In 1880 there was produced 669,195 bus. of wheat, 1,975,176 of corn and 287,155 of oats. There were also 9,091 horses, 440 mules, 15,321 head of cattle, 50,433 hogs and 18,505 sheep. The apple crop was worth \$304,289 and peaches \$24,085.

The numerous cities and towns in the county call for a large number of mercantile concerns in every branch of trade to supply its large population of over 40,000 people, which added to the many extensive manufacturing establishments conducted therein, combined with the rich agricultural country surrounding, make it one of the first counties in the state.

CITY OF RICHMOND.

This city, the largest in Wayne County, is among the leading commercial centers of the state, and is one of Indiana's finest cities. It is substantially built, is surrounded by one of the richest agricultural sections in the Northwest, has ample railroad facilities and is enjoying a large and healthy commerce. We know of no other town of its class in this part of the Union that so impresses the stranger with its metropolitan manners or goaheaditiveness, yet it is plain to be seen that business is conducted on a solid, conservative basis, which we attribute to the predominance of an element composed principally of members of the Society of Friends, whose antecedents were the original settlers here.

EARLY HISTORY.

It was in the latter part of 1806 that the settlement of Richmond was commenced, much of the land in its vicinity having been taken up in that year. David Hoover and his companions are supposed to have been the first white men who explored the territory north of Richmond. The land was settled principally by the Friends, from North Carolina, some of them from that state direct, others after a brief residence in Ohio. John Smith entered on what is now the south side of Main Street. Jeremiah Cox purchased his quarter section somewhat later, north of Main Street. Among the first families who settled here were those of Jerry Cox, John Smith, Elijah Wright, Frederick Hoover, Andrew Hoover, David Hoover, Wm. Bulla and John Harvey. John Smith commenced a store in a log building, with barrels for supports to a counter of boards, in 1810. Robert Morrison started another store in 1814. Two tan yards were established in 1818, one by J. Smith for the benefit of Jos. Wilmot and the other by Robert Morrison. In 1816

Smith laid out in town lots the land along Front and Pearl streets south of Main. The first tavern was a log building put up in 1816 on lot 6, by Philip Harter. Ezra Boswell put up the first brewery about the time the town was first incorporated. The first post office was established in 1818. Robert Morrison was postmaster and so continued up to 1829, the office being in a frame building s. w. cor. Main and Fourth streets. Joseph McLane had the first blacksmith shop. The first newspaper was the *Richmond Weekly Intelligencer*, issued in 1821 with Elijah Lacey as editor and Joseph Scott as publisher. The Messrs. King had a woolen factory previous to 1827 and in addition to carding and spinning began the manufacture of cloth, blankets, jeans, etc. Mr. Smith also had a paper mill and Dr. Cushman & Co. opened a distillery previous to this.

THE CITY'S GROWTH.

The date of the birth of the town is generally supposed to have been in 1816; it had no corporate existence however until after Cox's addition in 1818, which embraced lands north of Main St. and west of Marion. In conformity to an act of the legislature, the citizens met on September first of the same year, and unanimously declared themselves in favor of the incorporation of the town. Twenty-four votes were polled. On the 14th of September, at an election held at the same place, Ezra Boswell, Thomas Swain, Robert Morrison, John McLane and Peter Johnson were elected Trustees. The authority given to the trustees by the general act under which the town was incorporated being deemed inadequate, the citizens petitioned the legislature for a special charter, which was granted. The charter was adopted by a vote of the citizens, and borough officers elected March 13th, 1834. Richmond was governed under this borough charter until 1840, when it was incorporated as a city under

a charter adopted by the citizens, and on the 4th of May a mayor and other city officers were elected. In 1865 a general law was passed authorizing the people of any town to establish a city government without a special act of the legislature. Under this law city officers are elected for two years. The city is now divided into five wards with two councilmen from each ward. It also has a complete fire department and a system of fire alarm boxes. The population was 200 in 1818; 824 in 1828; 3,800 in 1850; 12,743 in 1880; while at the present time it is fully 15,000 and rapidly increasing.

CHURCHES AND SCHOOLS.

A meeting of the Society of Friends was established here as early as 1807. The first meeting of the M. E. church was in 1819, Presbyterian 1837, English Lutheran 1853, Catholic 1846, Episcopal 1838, German Evangelical 1845, African M. E. 1836. Other denominations here are the Baptist, Evangelical, Christian, Swedenborgian and United Presbyterian, which are represented by more than 20 different congregations, some of whom occupy edifices that would be a credit to any city. The educational advantages of Richmond are its pride and boast. A thorough graded system has been adopted, 10 school buildings being used and the services of over 50 teachers required. Within one mile of the city on the National road, stands Earlham College, an institution owned by the Friends, having 160 acres of land in connection with its attractive buildings. There are most complete courses of study and both sexes are admitted to equal privileges and opportunities.

PUBLIC LIBRARY.

Robert Morrison, an early settler here and one of Richmond's most prominent and successful business men, founded the fine public library which bears his name. Believing such an institution would conduce to the public good, he purchased a lot and erected a fine building containing library room, dwelling of librarian, etc. The cost of lot and improvements was \$12,500, the total donation however was \$18,000, all of which he devised to Wayne Township, of Wayne County, Ind., in trust, for the benefit of the inhabitants of

said township forever. It opened in 1864 with 6,000 volumes which have since been increased to 10,000.

MANUFACTURING.

Richmond is indeed a manufacturing city and no other place of its size in the state contains as many important and thriving manufacturing concerns, which fact explains its rapid progress. In 1827 Geo. B. Rowlett came here from Philadelphia, Pa. This gentleman was instrumental in making one of the first attempts at manufacturing here, which was the production of silk from the cocoon, but he was compelled to abandon the enterprise. Since then one factory after another has been started until to-day we find here some of the largest concerns in the Union engaged in the manufacture of farm implements, mill machinery, coffins, school furniture, etc. The wholesale and jobbing trade is also quite extensive, several large concerns being located here. The shipping facilities are unsurpassed, the railroads centering here being the Pan Handle, from Pittsburgh to Indianapolis; Grand Rapids & Indiana, from Richmond through Ft. Wayne into Michigan; the Chicago Division of the Pittsburgh, Cincinnati & St. Louis R. R., and the Cincinnati, Richmond & Dayton R. R., giving shippers the benefit of competing lines north, south, east and west. In conclusion we can truthfully say that that no point in the west offers greater inducements for those seeking a location than does Richmond.

In the following series of brief descriptive articles, to which the attention of the reader is particularly invited, will be found a large amount of useful and practical information of the highest value. Through the medium of careful and competent reporters a detailed review of the manufacturing and mercantile interests of Richmond has been prepared and dwelt upon in separate articles, thus more fully reaching the objects of this work. From these much valuable information will be imparted with reference to this city; its advantages as a market for the purchase of supplies, its opulent and enterprising business concerns (none of which have been willingly omitted) and the striking diversity of its resources.

RICHMOND NATIONAL BANK, COR. FIFTH AND MAIN STS.

Taking rank among the leading banking houses of this city and state, the Richmond National Bank since its organization has been characterized by that conservative and yet at the same time progressive policy which has contributed to its uniform success and popular favor. This bank justly dates its origin back to 1834, at which time it was established as the State Bank of Indiana, with Achilles Williams as President, Elijah Coffin, Cashier, and Charles F. Coffin, Teller, with a charter for 21 years. Upon the expiration of the charter, in 1855, it was organized as a branch of the State Bank of Indiana, with Albert C. Blanchard as President and Charles F. Coffin as Cashier. In 1865 it was again reorganized and chartered under the national banking laws as the Richmond National, with an authorized capital of \$230,000, at which time Mr. Charles F. Coffin was chosen President and Albert H. Blanchard Cashier. In 1873 Mr. Charles H. Coffin was elected Cashier, upon the retirement of Mr. Blanchard. The present officers of the bank are Charles F. Coffin, President, and Charles H. Coffin, Cashier. The present Board of Directors are Charles F. Coffin, S. R. Wiggins, David J. Hoerner, Elwood Patterson and Charles H. Coffin. The present cash capital of the bank is \$250,000 and its transactions embrace a legitimate banking business in loans, discounts, deposits, collections and exchange—embracing the largest exchange, discount and collection business of any similar institution in Eastern Indiana. It is a noteworthy fact that this institution was the last to suspend and the first to resume specie payment as the result of the financial panic of the "seventies." Mr. Charles F. Coffin, the President, is a native of North Carolina but came to this city in 1834. He has occupied many important positions of trust and responsibility in the various benevolent institutions of this state and declining to accept political preferment. Charles H. Coffin is a native of this city and since completing his literary education has been chiefly associated with this bank.

WHITE WATER TANNERY,

S. R. WIGGINS & SON, PROPRIETORS,
No. 132 SECOND ST.

The foundations of this enterprise were laid as far back as 60 years ago by Mr. Daniel P. Wiggins, father of the senior member of the present firm, that gentleman having commenced the tanning of leather in this city in 1823. The business was, of course, rather small at the outset, but as energy will always tell, so it was in this case, and the business grew steadily from year to year until from a small beginning it soon reached huge proportions, and after seeing it on a prosperous and solid basis, Mr. D. P. Wiggins resigned the care of it to his three sons, Messrs. S. R., C. O. and J. D. Wiggins. These gentlemen con-

ducted the business for some time, continuing to enlarge and improve whenever necessary, until finally, in 1872, the present co-partnership was formed and has remained intact up to the present writing. The White Water Tannery is one of the best equipped and most complete of the kind in the United States, with a total capacity of 150 complete hides per week. The establishment embraces eight buildings, located on the south end of Second St. and covering an acre of ground. These buildings contain 150 vats and the best grades of strictly pure oak tanned leather is produced, including harness and upper leather, kipp and calf of a very superior quality. A 60 horse power engine furnishes the motive power of the establishment, while about 26 hands find steady employment the whole year around. The firm enjoy the reputation of tanning the best leather in the country and their trade extends over the entire United States. Mr. S. R. Wiggins, the senior member of the firm, was born on Long Island, N. Y., and removed to Richmond with his father in 1823. He acted in the capacity of Secretary of the Little Miami Railroad during its construction, was City Treasurer for the period of seven years and served the city in the Council for four terms. He is also one of the Board of Directors of the Richmond National Bank, one of the leading financial institutions of the state. Mr. Hugh R. Wiggins, his son, is a native of this city and the active member of the firm. Both gentlemen are thoroughly conversant with the tanning business, having become familiar with it at a very early age, and the large extent of their operations, together with their enterprise and integrity, is every way worthy the extended notice here given in connection with the growing industries of the city.

J. S. TAYLOR, JR.,

IRON, HARDWARE, ETC., NORTH E ST.

The wholesale trade of the city of Richmond in nearly every branch of commercial activity has within a comparatively few years received a fresh impetus from the infusion of new vigor and enterprise into the old established houses and the organization of new ones with a determination to compete with the markets of more distant cities and furnish to dealers in the interior towns of Eastern Indiana and Western Ohio opportunities for procuring their supplies more expeditiously and at a saving of freight charges and other expenses. In that special department of our commercial system devoted to the sale of bar iron, steel, wagon and carriage hardware, wood stock, etc., the city can offer to manufacturers and dealers advantages which cannot be readily duplicated in the great cities East or West, as can be easily demonstrated by an inspection of the extensive stock of J. S. Taylor, Jr., whose warehouses are located on North E St., opposite the passenger depot. This house was originally started by W. W. Foulke

as early as 1854 as an exclusively retail establishment. He was succeeded by the firm of A. Bradley & Sons, from whom the present proprietor purchased the stock and good will in 1881. Since that time under his judicious management the increase in trade has been almost phenomenal. Mr. Taylor occupies at the above named location two entire floors and basement, each 25x132 feet in dimensions, of the commodious warehouse, where he carries a stock valued at about \$20,000, comprising full lines of the best varieties of bar iron and steel, carriage and wagon hardware and trimmings, carriage makers' supplies, felloes, hubs, shafts, spokes and general wood work in this line. He transacts both a wholesale and retail business, his annual sales closely approximating \$80,000. Three assistants are regularly employed and two traveling salesmen are constantly on the road in various sections of Indiana and Ohio, from whence his trade is principally derived. Mr. Taylor is a native of Ohio and was born in 1845. He came to this city in 1881, at which time he engaged in the business which is now occupying his attention and which has under his energetic management assumed its present proportions and established a claim to recognition as one of the leading houses of its class in this section of the state.

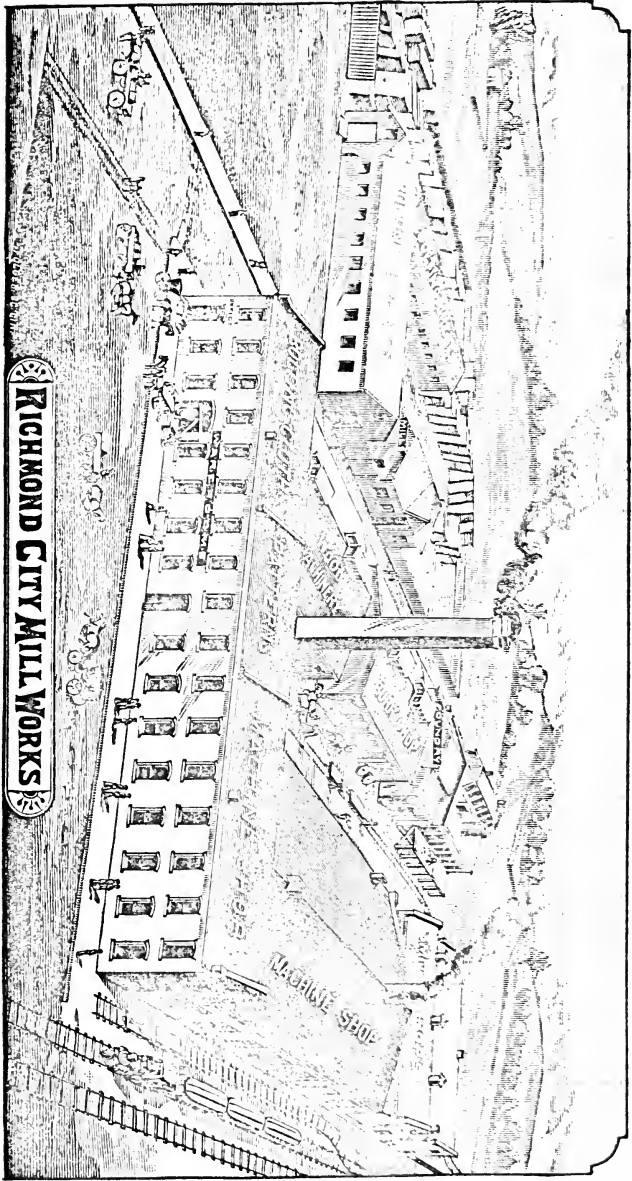
RICHMOND CITY MILL WORKS,

GENERAL MILL MACHINERY, SIXTEENTH AND NORTH F STS.

Among the notable improvements which were invented and brought into use at about the time of the adoption of the Federal Constitution were those of Oliver Evans, of Pennsylvania, in respect to the manufacture of flour, the importance of which may perhaps be sufficiently indicated by saying that in all the subsequent processes of invention no radical change has ever been made in the system of milling machinery, as Mr. Evans devised it, and that it constitutes to-day the mechanical basis upon which all the extensive flouring mills of the United States and Europe are operated. As in all other branches of industrial enterprise in America, important modifications and improvements have been introduced from time to time, notably those known in commercial and milling phraseology as the "new process," which, while embodying many new and valuable ideas, still retains the most salient features and essential principles of Mr. Evans' early improvements. Utilizing in their operations every improvement which practical experience and actual tests have demonstrated to be of value and introducing many specialties of their own invention, the Richmond City Mill Works, of this city, stand to-day among the foremost establishments in the United States engaged in the manufacture of flouring mills and mill machinery, ranking in the extent of their operations third of this class in the Union, and in the general completeness of their works, equipment, excel-

lence and reliability of their products equal to any. This important addition to the productive industries of Richmond had its inception in 1876, when a stock company was organized and incorporated under the laws of the state of Indiana with a capital stock of \$750,000 and the present works were erected. Since that time, although the nominal capital remains the same, the accumulated earnings and surplus have been invested in the business, making the actual capital employed largely in excess of the original amount. The plant of these extensive works, at the corner of Sixteenth and North F Sts., covers an area of about five acres, upon which is erected numerous substantial and conveniently arranged buildings, among which may be especially mentioned the main structure, containing office, pattern rooms, wood working department and machine shop, 60x150 feet in size, to which is attached a wing or "L" of the same dimensions. The building used for the stone department is 60x100 feet, the foundry building 50x60 feet, the blacksmith shop 40x50, and the wood working shop, occupied for the manufacture of bolting chests and kindred articles, is 32x200 feet, while in addition to these are numerous smaller buildings, used for a variety of purposes. Owing to the heavy character of the work constructed here, the mechanical operations are all conducted upon the ground floor, the aggregate area of which is not less than 36,000 square feet. The processes of manufacture are facilitated and expedited by the use of improved special machinery in each department, the motive force for which is supplied by an 80 horse power engine, built expressly for this company by the well known Buckeye Engine Company, of Salem, O. An average force of 125 hands is employed, the greater portion of which are skilled mechanics and practical millwrights, and the weekly pay roll reaches fully \$1,300. The facilities enjoyed by this company as mechanical contractors and manufacturers of mill stones and mill machinery and for the construction and thorough equipment of flouring mills in any section of the United States, are not surpassed by those of any contemporaneous establishment, while a prominent specialty is made of remodeling old mills and introducing the "new process" system. The limits allotted in the present sketch will not permit a detailed description of the various products of these works and even an attempt at enumeration would fail to do justice to the subject. Suffice it to say that the company are fully prepared to furnish estimates and make contracts for the construction and equipment of flouring mills in any part of the country, for remodeling old mills entire or in part and also for furnishing any and every article required in the construction or repair of milling machinery, from the heaviest and most complicated device to the very minutest detail. The company issue a finely and elaborately illustrated descriptive catalogue and special circulars, giving full

RICHMOND CITY MILL WORKS



information as to the merits, advantages and economy of their products, which will be found to be invaluable to millers or those contemplating the erection of mills upon either the old or new process plans. The original officers of the company were Joseph G. Lemon, President; N. W. Briggs, Secretary and Treasurer, and Charles F. Walters, Mechanical Engineer. The office of Secretary and Treasurer was vacated in November, 1877, by the death of Mr. Briggs, and Mr. Leonard T. Lemon was elected as his successor. With this exception the original board has conducted the affairs of the company since its organization, with the most marked and gratifying degree of success, the annual transactions at the present time amounting to more than \$300,000, with a demand for their products extending to every state in the Union and to the Dominion of Canada. The progressive policy of the company since its inception and the determination of the officers to excel rather than to compete in their chosen field of industrial enterprise have made the Richmond City Mill Works the leading establishment of its kind in the state of Indiana and one of the most important factors of our city's commercial importance and manufacturing thrift.

WAYNE CREAMERY COMPANY,

BUTTER, CHEESE, PRODUCE, ETC., 328 AND 330 MAIN ST. AND 2 FORT WAYNE AVE.

Among the largest, thoroughly equipped and admirably conducted establishments of this class in the United States and the most extensive one in the state of Indiana is that located at 328, 330 and 334 Main St., Richmond, where, under the designating title of the "Wayne Creamery Company," the manufacture of fine creamery butter is conducted upon a scale of magnitude and upon scientific principles which entitles it to prominent recognition among the most important industries of the state. Although established as recently as 1881, the growth of this business has been almost phenomenal. The production of butter during the first week of its existence did not exceed 150 pounds, while at the present time (1883) they are turning out upon an average 15,000 pounds per month and have a daily capacity for manufacturing 1,000 pounds, which will undoubtedly be taxed to its fullest extent during the current year. The premises occupied, which have been fitted up expressly for the business, comprise a large and commodious double brick structure, affording ample floor space for the various departments, and 20 assistants are regularly employed in the various processes of manufacture. From the comparatively insignificant commencement of this enterprise, previously noted the business has steadily increased until the annual transactions now exceed \$75,000. In every department of the business as conducted at this model establishment, from that of gathering the material from the farmers to the final preparation of the butter for market, there are numerous commendable features, a few of

which may be appropriately mentioned in this connection as pertaining to a branch of industrial enterprise not generally understood or appreciated by the community at large. The cream used here is gathered fresh every day from not less than 500 farm dairies within a radius of about 50 miles, by a number of men, who have each an established route. The cream is gathered in large tin cans devised especially for this purpose and so arranged as to show the number of inches of cream contained therein. All cream bought is measured by the inch, one inch in depth and 12 in diameter being regarded as equivalent to one pound of butter. The large cans contain an inner vessel for the reception of the cream, this vessel being so arranged as to float in the cream in the larger receptacles, thereby preventing by its easy motion any undue disturbance or injury to the cream in transit. After being brought to the creamery it is deposited in specially arranged refrigerating vats, where the proper temperature is carefully maintained while awaiting the churning process, which is done in large wooden cylinders kept constantly revolving at the desired speed by steam power, supplied by one engine and boiler. The churning rooms are models of neatness, cleanliness and systematic arrangement. Large quantities of ice are used and the purest spring water obtained on the premises is employed in the various processes of manipulation. The waste water from the ice in the refrigerators is utilized for keeping the butter milk and sweet milk at the proper temperature. A special feature of the business which has also attained considerable proportions is the furnishing to city patrons pure milk, cream, butter-milk, etc., which is furnished by daily delivery wagons in any desired quantity. The butter and fine cream cheese manufactured are far superior to the ordinary home made articles, owing to the facilities enjoyed for their production by scientific methods, and in addition to a large local demand, this company ships in large lots to the cities of Cincinnati, Philadelphia, Baltimore, New York, etc., where the trademark of the "Wayne Creamery Company" is regarded as a guarantee of excellence and superiority and a standard of value with the better class of metropolitan dealers. The butter is solid, sweet and delicious, free from milk or water, and is neatly packed in different sized tubs or firkins for shipment. The company, in addition to the large amount of choice butter handled, also deal extensively in full cream cheese and country produce at wholesale, and for reference are permitted to quote both the First and Second National Banks of this city, as well as the leading merchants and business men. The individual members of the firm as at present organized are Messrs. H. T. Burns, J. J. Russell, J. G. Chandlee, G. C. Stevens, W. F. Hiatt, C. Shute, W. A. Howard. Mr. Stevens, upon whom devolves the general management of the manufacturing department, has devoted more than a quarter of a century to the inves-

tigation, perfection and development of this special branch of industry and to his efforts and enterprise is largely due the financial success which has attended the operations of the Wayne Creamery Company, and its enviable reputation as one of the most popular creameries of the Union.

FULTON BOILER AND SHEET IRON WORKS,

JERRY COWHIG, PROP., No. 269 FORT WAYNE AVE., NORTH OF UNION DEPOT.

These widely known works were founded by the present proprietor, Mr. Jerry Cowhig, in 1876, and since their first inception the business has had a constant and gradual increase in volume and territory. As an indication of the growth of the business it may be stated that in the first year of its foundation the annual business was but \$8,000, while its transactions for the past year was not less than \$34,000. Mr. Cowhig occupies for manufacturing and repairing purposes a building 35x110 feet in dimensions, which is thoroughly equipped with all the necessary modern appliances for the prosecution of the business, including a splendid 12 horse power engine and boiler for supplying the motive power. An average force of 18 skilled workmen here find employment in the production of locomotive or stationary boilers of every description, lard and oil tanks and coolers, smoke-stacks and breechings and plate and sheet iron work of all kinds. The Fulton Boiler and Sheet Iron Works enjoy the amplest facilities for supplying on liberal terms all orders in any department of the business or doing all descriptions of job work or repairing to order. Large contracts have been filled by this house for various remote sections of the Union, all of which have secured the fullest approval of the parties concerned. Among the number may be mentioned Messrs. Black & Clawson, manufacturers of portable engines and paper mill machinery at Hamilton, O., and the Niles Tool Works, of the same place, also for J. H. Karrick & Co., manufacturers of millers' machinery, at Minneapolis, Minn.; John E. Randell & Co., machinists, at Memphis, Tenn., and numerous others in various parts of the Union. The reputation enjoyed by the Fulton Boiler Works, of this city, for superior and reliable work is not excelled by any contemporaneous establishment East or West and justly commends it to the most favorable consideration of those interested, at home or abroad. Mr. Jerry Cowhig, the proprietor of these works, is a native of Ireland, where he was born April 14th, 1845. He came to this country when but four years of age and after learning his trade in this city devoted about 19 years to the business in the employ of others, much of the time holding the position of foreman of the works in which he was employed. Through his spirit of enterprise and the efficiency of his work he has now established an industry which in all essential respects will rank with the leading boiler works of the West.

ZELLER & CO.,

STEAM CRACKER BAKERS AND CONFECTIONERS, NOS. 915, 917, 919 AND 921 MAIN ST.

To the enterprise, energy and business sagacity of such representative houses as Messrs. Zeller & Co., the thriving city of Richmond is largely indebted for the evidences of prosperity and commercial thrift which on every hand confront the visitor, suggestive of the progressive spirit of the age and the development of the manifold natural and acquired advantages and resources of our beautiful inland metropolis. In no one of our great industrial enterprises has the march of progress been more conspicuously exemplified than in the production of the various kinds of crackers which constitute to-day so important an article of traffic, by the means of improved labor saving machinery and ingenious devices for accelerating their manufacture, improving their quality and at the same time lessening the cost of production. From the primitive processes of manufacturing by hand in necessarily limited quantities to the introduction of cunningly contrived machinery, propelled by steam power, with capacity apparently unlimited, is a very long step indeed. Yet in the progress from the first named condition to the last in the city of Richmond, scarcely a quarter of a century has elapsed and the business to-day has assumed proportions of immense magnitude. Improved machinery and steam power were first introduced into this city as a factor of the bakery business about the year 1860 by Mr. Mark Lewis, and then only upon a comparatively limited scale, the resources of his factory at that time requiring only the assistance of two or three hands and the diurnal consumption of flour not exceeding four barrels. After conducting the business for two or three years, Mr. Lewis was succeeded by Mr. Dewitt C. Bowers, who shortly afterwards disposed of his interest in the house to the firm of Bradbury & Strattan, who were in turn succeeded by Mr. D. K. Zeller in 1866, the present partnership being formed in 1874. Under the admirable and energetic management of Mr. Zeller the business increased to such an extent as to necessitate enlarged facilities and more commodious quarters, and in 1869 Mr. Zeller erected a new building at the present location, three stories in height and 41x50 feet in dimensions. Since that time another spacious structure 40x120 feet in size has been constructed and the large space is to-day scarcely adequate for the transaction of the extensive and steadily increasing trade of this popular house, which now extends to all sections of Indiana, Illinois and Ohio, aggregating more than \$125,000 per annum. The manufacturing department is supplied with the latest improved designs of machinery, operated by one 40 horse power engine and boiler, and an average force of 25 skilled and experienced operatives are employed in the various departments. This firm manufacture a variety of brands of plain and fancy crackers,

which have come to be regarded as standards of excellence by the trade, and also carry in stock a large and finely selected assortment of the choicest varieties of French and American confectionery, which they are enabled to offer to the trade at prices as low as can be quoted by the leading manufacturers of our great cities, thus effecting to dealers a great saving in freight, as well as facilities for replenishing their stock on short notice, which cannot fail to be appreciated by close and careful buyers in territory contiguous to this desirable market. This is the most extensive house in the bakery and confectionery line in the state, not excepting any in Indianapolis, and from 50 to 70 barrels of the choicest flour are daily consumed in the manufacture of the specialties for which they have acquired so widespread and deservedly high a reputation. Mr. Daniel K. Zeller, the senior member of this firm, is a native of Butler County, O., where he was born in 1822. He has resided in Richmond since 1864 and been prominently identified with the business interests of the city ever since that time, as well as with the growth, development and progress of its material welfare. He has for several terms represented his ward in the City Councils and taken an active and influential part in all enterprises having for their aim and object the best interests of the city and the advancement of its prosperity. His son and business associate, Mr. John G. Zeller, upon whom devolves the general management of this extensive establishment, is eminently qualified by education and experience for the responsible position which he so acceptably fills. He came to Richmond with his father in 1864 and has been a member of the firm since 1874.

W. C. STARR & SON,
 MANUFACTURERS OF EVERY STYLE OF
 SADDLERY CHAINS, BRIDLE BITS AND
 GENUINE ROOT HAMES, S. W. COR.
 TWELFTH ST. AND RAILROAD.

This well known manufactory was founded as far back as 1832 by Mr. James Cunningham, who conducted it for some time, and after other successors came into the possession of Messrs. W. C. and Benjamin Starr in 1866, the present firm name then being adopted. The premises occupied for manufacturing purposes embrace two substantial buildings, one two and the other one story in height, one being 60x74 and the other 58x67 feet in dimensions, both thoroughly equipped with all the latest and most approved machinery and appliances for the manufacture of genuine Root hames, chains of every description and bridle bits. A working force of 60 skilled artisans are regularly employed and the motive power of the establishment is furnished by a 40 horse power engine and boiler. This is the only manufactory of the kind in the state of Indiana and is one of the largest and most complete of its class in the United States. Telephonic connection is enjoyed with all parts of this and adjoining cities and towns.

Its trade is very large and extends to all parts of the Union. The high standard of goods here produced, both as to style and quality, commands the general approval of both dealers and horsemen. The present individual members of the firm are W. C. Starr and his son, Horace C. Starr. Mr. Starr, Sr., is a native of Pennsylvania but has been a resident of this city for over half a century and has witnessed its growth from a comparatively small village to its present populous and flourishing condition. Mr. Horace Starr was born in Ohio and has resided here for the past 20 years. The energetic and efficient business methods which have characterized the operations of this house have largely contributed to the commercial importance and thrift of this growing municipality and commands the attention of dealers in various sections of the United States.

FRY BROTHERS,
 PLANING MILLS, ETC., NOS. 13 AND 15
 SOUTH ELEVENTH STREET.

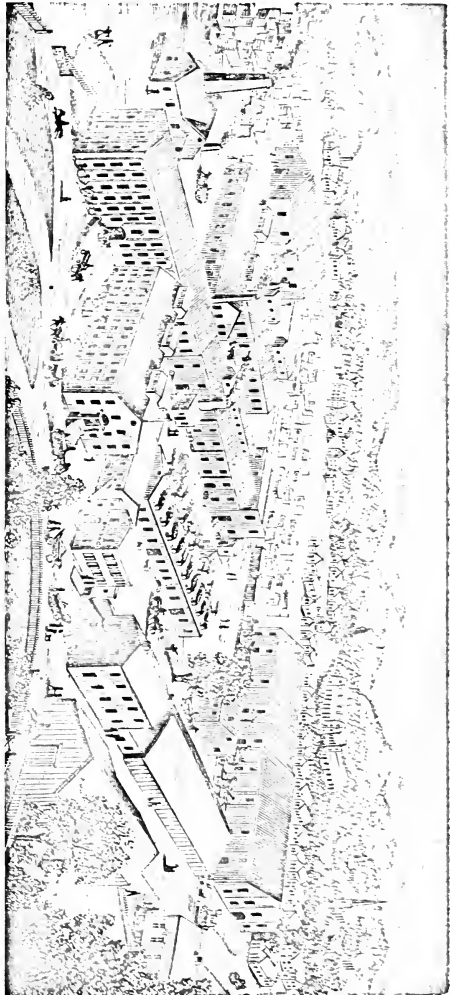
The most extensive and important house in this city engaged in the manufacture of doors, sash, blinds, window and door frames, mouldings, counters, desks, brackets, newels, stair rails, posts, etc., is that of Messrs. Fry Brothers, located on South Eleventh, near Main St., where spacious and conveniently arranged buildings, two and three stories in height, covering a ground space of 60x83 feet are occupied for manufacturing purposes. The works are thoroughly equipped with the most approved modern designs of wood working machinery, operated by one fifty horse power engine and boiler, and an average force of 15 skilled and experienced workmen is regularly employed, turning out annually, not less than \$30,000 worth of finished products in the various articles enumerated above. This house was established by its present enterprising proprietors in 1877, and while their trade is largely of a local character, they have also a steadily increasing patronage throughout the adjacent counties in Indiana and Ohio. The facilities enjoyed by Messrs. Fry Brothers for procuring their supplies in a rough state, direct from the lumber producing and manufacturing districts, and for the manufacture of the most reliable and finely finished articles in their line, are not surpassed at any similar establishment in this section and their prices are uniformly the lowest consistent with first-class material and workmanship. Their office enjoys telephonic communication with city and adjacent towns, through which business will receive prompt attention. The members of the firm are both natives and life long residents of Indiana, and in addition to being thoroughly practical and experienced in all the details of the manufacturing departments they are recognized as among our most energetic, public spirited and reliable business men, whose contracts are always fulfilled to the letter and whose representations will at all times be found to conform strictly with the facts.

GAAR, SCOTT & CO.,
STEAM AND HORSE POWERS, THRESHING
MACHINES, PORTABLE AND TRACTION
ENGINES, SAW MILLS, ETC., COR. SIXTH
AND NORTH F STS.

The rapidly augmented population of the great West and the consequent development of its immense natural resources, the cultivation of its prolific prairies, the preparation of their products for the markets of the world, the felling of its boundless forests and the manufacture of lumber for domestic uses and for shipment abroad have contributed to the demand for new and improved devices, stimulated invention and necessitated the organization of great manufacturing enterprises, the wonder and admiration of foreigners and one of the most important elements of our national wealth, progress and prosperity. Among the most extensive and widely known manufacturing establishments of the United States whose products have not only acquired a national reputation but have been exported to various nations of the old world, there is none more worthy of conspicuous consideration and prominent recognition than the old established house now conducted by the enterprising firm of Gaar, Scott & Co., of Richmond, Ind., which traces its origin back to the year 1836, when I. E. Jones & Co., composed of I. E. Jones, J. M. Hutton, J. H. Hutton, Ellis Cole and Robert Chandler, commenced operations in this city as manufacturers of stoves, etc. This enterprise, inaugurated nearly half a century ago upon a necessarily limited scale, was the foundation upon which has since been built the magnificent business of to-day. In 1842 this firm, which had been superseded by J. M. & J. H. Hutton, built the first threshing machine, or chaff piler. From the primitive machine of that period to the perfected "Peerless" Thresher of the present day has been a long stride indeed in the history of mechanical progress and the advances which have been made may furnish an apt illustration of the progressive spirit which has characterized all the operations of this great company and their growth as an important industry since that time. In 1849 the firm of A. Gaar & Co. succeeded to the business, the following named

members constituting the firm at that time: James Gaar, Abram Gaar, J. M. Gaar & William G. Scott. In 1850 the manufacture of threshing machinery was commenced upon a more extensive scale and in 1870 a stock com-

BIRDS EYE VIEW OF GAAR, SCOTT & CO.'S ESTABLISHMENT.



pany was organized and incorporated under the laws of the state of Indiana, at which time the present designating title was adopted.

The works at the present time (a bird's eye view of which accompany this sketch) cover a ground space of about 12 acres, upon which are erected 15 solid and substantial buildings, equipped throughout with the most perfect machinery, especially adapted for the purposes for which it is employed, the propelling force of which is supplied by one 250 horse power engine and four large boilers. Throughout the entire establishment the most perfect system prevails, the operations being conducted under nine separate subdivisions or departments, each under the immediate supervision of experienced and efficient foremen. An average force of 450 operatives are employed, a large proportion of which are skilled artificers, necessitating the weekly disbursement of more than \$5,000 for the item of labor alone. While it would be impossible to enter into a detailed description of the various products of this mammoth manufacturing establishment, a brief enumeration of the most important will be given: Improved traction engines, with iron wheels, reverse link motion, compensating gear and new patent steering attachment; a new style high mounted portable engine; side mounted circular fire box portable threshing engine; the new "Peerless" thresher; vibrating thresher; "Grand Gold Medal" and "New Modern" apron separators; new mounted adjustable straw stacker; improved clover huller and separator; four horse power engines; pony circular saw mills; improved standard double saw mills; improved portable saw mill engines, etc. The company publish elaborately illustrated descriptive catalogues, containing full information concerning their numerous products, testimonials, etc., which will be furnished gratuitously to all applicants. More than 35,000 of these catalogues are circulated annually, reaching all sections of the Union, thus aiding materially in disseminating the fame of the city of Richmond as a manufacturing metropolis and the site of one of the largest manufactories of threshing machinery in the world. The machines manufactured here are shipped to all sections of the United States and territories, to Sweden, Russia and other countries of Europe, the annual transactions reaching more than \$850,000. Messrs. Abram Gaar, John M. Gaar and William G. Scott, the principal stockholders of the company, are skilled practical mechanics who have been identified with this enterprise since its inception, and to their skill, sagacity and business ability the city of Richmond is indebted for the immense benefits which have accrued from the establishment here of the most extensive and important industry of the state and one of the largest manufacturing concerns of the Union.

GETZENDANNER & BRACKEN, MARBLE WORKS, 43 NORTH EIGHTH ST.

Formerly the subject of tombstones was considered a very melancholy one and the articles themselves bore an impressive air, suggestive of mould, decay and dust. But with the ad-

vance of art, notably monumental art, the establishments dealing in these articles is brightened by a new and freshened air. One breathes in an artistic presence inspirations which rob the surroundings of their sombre hue and give a tone of even pleasure to the beholder whilst making selections in remembrance of some loved form which has passed to the other shore. These thoughts were suggested by a recent visit to the establishment of Messrs. Getzendanner & Bracken, located at No. 43 North Eighth St., where a great variety of beautiful and artistic designs in monuments and tombstones are constantly on exhibition, manufactured from designs prepared by the enterprising proprietors of these works, from the finest varieties of American and Scotch granite and American and Italian marbles and which, as works of art, will compare favorably with the finest productions of a similar character in the most noted cemeteries of America. These works were established by the present proprietors in November, 1882, and are the largest and most complete in the city. The building in which the business is carried on is a large and commodious brick structure, 20x200 feet in dimensions, in which six skilled and experienced artisans in marble are kept constantly engaged. The stock carried is a large and valuable one and the firm enjoys an extensive trade in this city and adjacent territory. Mr. Frank Getzendanner is a native of Hamilton County, O., and was born in the year 1849. Mr. John L. Bracken is a native of Indiana and was born in the year 1849 also. Both gentlemen are practical marble workers, honest and upright in all their dealings, and among the business men of Richmond occupy no unenviable position.

CHRIS. F. SCHAEFER & CO., WHOLESALE NOTIONS, FANCY GOODS, TOYS, ETC., No. 417 NORTH EIGHTH ST. AND 811 NORTH E ST.

Among the representative establishments whose efforts to secure and retain the trade of dealers throughout this section have been rewarded with a most encouraging degree of success, none are entitled to more favorable consideration than that of Messrs. Chris. F. Schaefer & Co., dealers in notions, fancy goods, toys, etc. This house was established in 1877 by the present senior member of the firm. In 1880 Mr. A. L. McMeans was admitted to an interest in the business and the present firm name and style adopted. The premises occupied at the location above designated embrace the entire two floors of the substantial brick structure, 22x100 feet in dimensions, fronting on North Eighth St., with an additional "L" 12x45 feet in size, with an entrance on North E St., the entire space being utilized for the display of an admirably selected assortment of miscellaneous merchandise pertaining to that comprehensive classification of mercantile pursuits which is in America denominated notions, embracing an almost unlimited variety of useful and orna-

mental small wares, the enumeration of which would occupy more space than the limits allotted in the present volume would permit. The stock also comprises a dazzling and attractive array of fancy goods, ornaments, toys, etc., which the firm is enabled to offer to the trade at rates as low as similar articles can be purchased in the great metropolitan establishments East or West, possessing as they do the most complete facilities for obtaining goods direct from first hands in this and foreign countries. The stock carried embraces a large variety of goods imported from various foreign countries. This firm are also manufacturers of woolen hosiery of a superior quality as compared with similar products of other factories. During a successful career of seven years the trade of this house has steadily increased in volume, showing an increase of more than 35 per cent over that of 1877. The trade is derived principally from Eastern Indiana and Western Ohio, although their books show that their transactions extend to even more remote sections of these and adjacent states. Mr. Chris. F. Schaefer is a native of Wurtemberg, Germany, but has resided in this country since 1865 and in Richmond for the past 17 years, during which time he has been engaged continuously in the notion and dry goods trade. Mr. A. L. McMeans was born in Henry County, Ind., and previous to the formation of the present partnership had been for several years engaged as traveling salesman. Few business men in the West are better or more favorably known throughout this section and it is safe to assert that none enjoy a more enviable reputation for probity and integrity in all his transactions. The house, which we have briefly noticed above, is eminently worthy of that consideration of the business world which has been so generously accorded to it and is cordially commended as a desirable one with which to establish pleasant and profitable business relations.

RAY & HARVEY,

WHOLESALE FANCY GROCERS, NOS. 419
NORTH EIGHTH ST. AND 809 NORTH E ST.

The leading house making an exclusive specialty of handling what is now known in mercantile parlance as fancy groceries and grocers' sundries in Eastern Indiana is that of Messrs. Ray & Harvey, of Nos. 419 North Eighth St. and 809 North E St. This house, although established as recently as 1882, has already secured a trade amounting to not less than \$200,000 per annum and exhibited unmistakable evidences of its ability to successfully compete with similar establishments in the great cities of the East and West in supplying to the merchants in interior towns of Indiana and Ohio those indispensable articles of every day consumption comprising their stock in trade. The premises occupied for sales and storage purposes is a substantial brick structure with a frontage on North Eighth St. of 20 feet and a depth of 130 feet, connecting at the rear with an "L," the entrance to which is

at 809 North E St. The stock comprises a full and complete assortment of the choicest varieties of imported and American fancy groceries, fruits, fish, pickles, canned and bottled goods, foreign and domestic condiments, sauces, relishes, etc., and grocers' sundries generally, selected with great care especially to meet the requirements of the better class of trade in this section. Telephonic connection is enjoyed with all parts of the city and adjoining towns. Eight salesmen and assistants, in addition to the members of the firm, devote their special attention to the interests of their numerous customers, filling orders, etc., from dealers in various portions of Eastern Indiana and Western Ohio. Mr. Nathan H. Ray is a native and lifelong resident of this state and in his association with the present enterprise begins a commercial career which cannot fail to secure prominence and success. Mr. William E. Harvey, also an Indianaian by birth, has been identified with the grocery trade for several years, having been, prior to the formation of the present partnership, connected with a well known wholesale grocery house of this city for a period of 10 years, in which he was recognized as controlling one of the largest annual trades among traveling salesmen in this section of the state, enjoying in the highest degree the confidence and good will of his patrons. The members of the firm bring to the enterprise in which they have embarked under the most auspicious circumstances, ripe experience, business sagacity of a high order and an enviable reputation for integrity, probity and honorable dealings.

WILLIAM H. MIDDLETON & CO., MANUFACTURERS OF SASH, DOORS AND BLINDS, ETC., NOS. 162 AND 164 FORT WAYNE AVE.

The extensive planing mills conducted by William H. Middleton & Co., at Nos. 162 and 164 Fort Wayne Ave., were originally established by William Cain & Sons in 1871, who were succeeded by the firm of Cain & Bayless. This firm conducted the business until 1878, when they were succeeded by the present firm, who have since then continued the business. The building occupied is a substantial two story brick structure, 40x130 feet in dimensions, with basement and ample yard room, and is fitted up in the most thorough manner, with the latest improved wood working machinery for the rapid manufacture of sash, doors, frames, blinds and mouldings, brackets, mantles and inside finish. This firm is prepared to fill contracts in this department to carpenters and builders or dealers, guaranteeing quality of material and lowest standard prices, as well as doing all kinds of job work pertaining to this department of trade, the motive power being furnished by a 40 horse power engine and boiler. Twelve skilled mechanics are employed and the establishment is one of the largest and most complete of its kind in Wayne County, possessing the

most ample facilities for supplying the articles of manufacture in which they are engaged upon as liberal terms as any contemporaneous establishment in the state, the annual amount of business transacted being about \$25,000. They enjoy telephonic communications with all neighboring cities. Mr. Middleton, the senior member of the firm, was for many years foreman of the works for the former proprietors and it was under his supervision that the present buildings were erected. The remaining members of the firm are S. B. Williamson, H. W. Talhelm and August Kamp, all practical artisans in wood and thoroughly experienced in the business in which they are engaged.

VAN D. BROWN,

GROCEER, SOUTHWEST COR. MAIN AND NINTH STS.

Occupying a conspicuous rank among the representative merchants of Indiana in this distinctive department of commercial enterprise is that of Mr. Van D. Brown, who is entitled to special recognition in the present historical and statistical review of our inland metropolis. His model establishment occupies the first floor and basement, each 22x90 feet in dimensions, where is displayed in an attractive form a large and comprehensive assortment of the finer varieties of staple and fancy groceries, choice garden grown teas, strictly pure spices and coffees, fruits, canned and bottled goods and every variety of culinary supplies pertaining to the grocery line. Mr. Brown has in successful operation one of Burn's Patent Coffee Roasters, the largest and most complete apparatus of the kind in Eastern Indiana, and transacts an extensive trade in roasting coffees for dealers, turning out on an average nearly five tons per month. Steam power is utilized in this department and the result is the most expeditious and satisfactory work. Mr. Brown commenced business in this city on his own account in 1874 in a smaller building near his present quarters, but his rapidly increasing trade necessitated, four years later, his removal to more commodious quarters and he removed to the spacious apartments which he has since occupied. In the line of fine fancy imported and American goods, his stock is as complete and varied as that of any in the large seaboard or lake cities, great care being exercised to procure the best and most reliable brands. Mr. Brown is a native and lifelong resident of Indiana and was born in Union County in 1845. He has resided in Richmond since 1866 and has been for more than 20 years engaged in the grocery business. Devoting his undivided personal attention to the management of his extensive and popular house, he is ably assisted by a competent and efficient corps of salesmen and assistants, whose aim is ever to give the most unqualified satisfaction to patrons in quality, quantity and price.

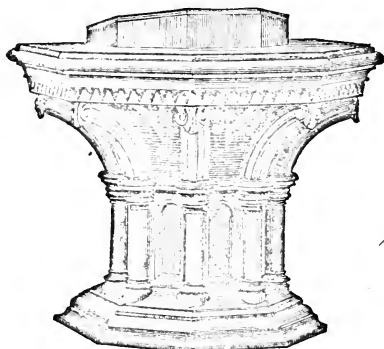
HAYNES, SPENCER & CO.,

CHURCH, HALL, SCHOOL AND OFFICE FURNITURE, CORNER NORTH E AND TWELFTH STS.

This enterprise was inaugurated in 1878, at which time a stock company was organized and incorporated under the laws of the state of Indiana, with an authorized capital of \$75,000, which has lately been increased to \$125,000, all paid in. The company occupy for manufacturing purposes substantial brick buildings, with an aggregate floor space of more than 113,000 square feet, which are equipped throughout with the most approved designs and devices of labor saving machinery, propelled by two steam engines and boilers, with a combined force equivalent to 130 horse power. An average force of 200 operatives, most of whom are skilled laborers, are employed in the various departments, necessitating a weekly disbursement for the item of labor alone of more than \$2,200. The products of this company, which have acquired a world-wide reputation for their originality and beauty of design and reliability of workmanship, may be appropriately classified under their distinctive heads, the first embracing a great variety of

CHURCH AND HALL FURNITURE,

including chaste and elegant designs of pulpits, pews, lecturns, chairs, settees, railings,

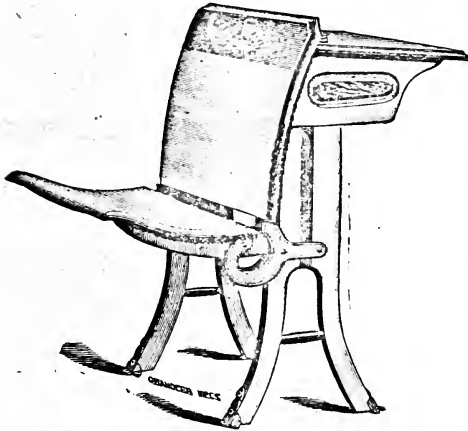


panel work, etc., from the most beautiful ornamental woods and in a great variety of patterns and styles. The company has already furnished more than 300 church edifices in nearly every state of the Union and in the District of Columbia, many of which are the property of the wealthiest and most aristocratic congregations in the principal cities East and West, North and South. They also make a specialty of manufacturing every variety of hall, opera house, library, depot, bank and court house furniture, tables, book-cases, judges' stands, bank counters and fit-

tings, both from original designs and furnished drawings. Among the special varieties and designs of

SCHOOL FURNITURE

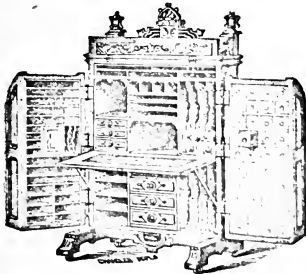
may be especially mentioned the "Advance,"



with all the latest improvements attached, solid curved back and seat, unexcelled for comfort and durability, with folding seat mounted on the universal screw hinge and supplied with special steel spring, the "Star" desk, without doubt the finest wood desk in the market, recitation seats on iron standards, teachers' desks in a variety of plain and ornamental styles, principals', trustees' and superintendents' desks, teachers' and principals' chairs, etc.

OFFICE FURNITURE.

This is also the headquarters of the Wooton Desk Manufacturing Company, manufactur-



ers of the world renowned Wooton Patent Cabinet Office Secretaries and Rotary Desks, which are emphatically the most comprehensive and complete office appliance in the

world and *par excellence* "the desk of the age." These beautiful and convenient desks were patented and introduced to the public in 1874 and since that time have found their way into all parts of the civilized globe. Their merits

are too well known to require extended comment at our hands. They have already attained a large sale in Great Britain, France and Germany and orders have been filled by this company for them from South America, Mexico, China, Japan, India, Egypt, Turkey, Australia and other remote sections of the earth where civilization has acquired a foothold. These desks are manufactured in a variety of sizes, forms and styles and recent important improvements have added materially to their utility and convenience. Illustrated catalogues published by this company are furnished gratuitously upon application and will be found to convey full and important information to those desiring the most serviceable elegant and convenient desk in the world. The various products of this representative company are all made

from the best material, thoroughly seasoned, elaborately finished in the highest style of art and are guaranteed to be exactly as represented, even to the most minute detail. This is among the largest and most thoroughly equipped establishments of its class in the United States, and in their specialties of church and office furniture the most extensive and complete in the world. The products of the company are shipped direct from the factory to every section of the United States and Territories, the British possessions, and, in fact, to all sections of the world, their annual transactions closely approximating \$300,000. The officers of the company as at present organized are T. W. Haynes, President; Charles H. Coffin, Vice President, and W. F. Spencer, Secretary and Treasurer.

IRVIN REED & SONS,

GENERAL HARDWARE, Nos. 631 and 633
MAIN ST.

Among the most favorably known houses of Richmond extensively engaged in this important department of trade is that of Messrs. Irvin Reed & Sons, where may constantly be found a full and comprehensive assortment of heavy and shelf hardware, nails, glass, putty, cutlery, agricultural tools and implements, carpenters' and mechanics' supplies and the great variety of miscellaneous articles legitimately pertaining to this branch of trade. The trade of this house is derived from the city and surrounding territory and reaches annually the aggregate of more than \$100,000. The senior member of this representative firm,

Mr. Irvin Reed, is one of our oldest and most enterprising pioneer citizens. He was born at Zanesville, O., in 1810 and came to this county when but a young man and has been prominently identified with the mercantile interests of Richmond for a period of more than half a century, having first established himself in the drug and book business in this place in 1833—the first house of its class in Wayne County. In 1856 he laid the foundation of his present house on the same thoroughfare where it is now established, and upon a comparatively small scale. In 1876 he admitted his two sons to an interest in the house. Mr. Reed, Sr., has been intimately associated with the development of the city's trade and growth from its infancy and has been an active and influential promoter of many of its most important enterprises. He was for several years a member of the Town Council prior to the adoption of a city charter and was one of the originators and most zealous advocates of the establishment of a municipal form of government. He aided by his influence and means in projecting and completing the Richmond & Ft. Wayne Railroad and numerous other public enterprises. Messrs. Charles and Frank Reed, the junior members of the firm, are natives and lifelong residents of Indiana. The first named was born in 1850 and the latter in 1854. They have infused new energy and enterprise into the business of this old established house, which to-day ranks second to none in this line in this section of the state.

WILLIAM T. DENNIS,

SOLICITOR OF PATENTS; OFFICE, 404 MAIN ST.

There are few men in civil life to-day more widely known in the state of Indiana in connection with its industrial and agricultural interests than Mr. William T. Dennis, solicitor of patents, whose office is located at No. 404 Main St., and it is equally true that there are none possessing a more thorough and intelligent conception of the peculiar workings of the patent office and the essential qualifications of a successful solicitor and attorney in all matters pertaining to the *modus operandi* of securing for inventors their rights and privileges under the patent laws of the United States. Mr. Dennis has been identified with this special professional pursuit for more than a quarter of a century, during which period he has had occasion to procure from the government many important patents for inventors in this section and to prosecute claims of almost every description pertaining to patent rights, infringements, etc. He was for many years an examiner in the Patent Office at Washington, D. C., in which responsible position he acquired a fund of useful and practical information, which has been of great benefit to him in the practice of his profession. He was the originator and projector of the first Board of Agriculture in the state and to him was given the almost exclusive charge of the first Agricultural Fair, which was held in the year

1852. For nine consecutive terms he occupied the responsible position of Secretary of that board, and upon him devolved the main labors of organizing and conducting the affairs of that organization. He also served for a considerable period as Chief Clerk in the Department of Agriculture at Washington and was the first to introduce many important improvements in agricultural implements and machinery in this state, notably the Empire Plow in 1850, the first self raker and reaper in 1852, the first mowing machine in 1853 and numerous other devices. About the year 1852 he also introduced improved varieties of foreign and American blooded stock, including Morgan horses, French Merino sheep and imported short-horns. During the war of the rebellion Mr. Dennis rendered most effective and valuable aid to the Union cause in his private capacity and in his official position as State Military Agent at Washington, D. C., which responsible post he held for four years, and to him the state is largely indebted for the effective care in securing the necessities and comforts of the sick and wounded after the battles. Mr. Dennis has not confined his abilities exclusively to any single field of action, as his contributions to the press have given him a more than local reputation as a profound thinker and an earnest and able writer, possessing literary attainments of a high order.

MARCHANT & HAYNES,

MANUFACTURERS OF BAKING POWDERS AND DEALERS IN TEAS AND FINE EXTRACTS, NO. 1,031 MAIN ST.

Among the many varieties of baking powders now before the public which have triumphantly stood the test of time and chemical analysis and received a verdict of unqualified approval from the better and more intelligent class of housekeepers, the celebrated "White Lily" brand, manufactured by Messrs. Marchant & Haynes, of Richmond, Ind., claims prominent recognition and conspicuous rank. This firm, which has now been in existence nearly 12 years, is the only one in the city manufacturing baking powders, and as absolute purity has ever been the desideratum aimed at, in their production they have established a trade extending throughout Indiana, Ohio, Missouri, Kentucky, Kansas, Illinois and other Western States and a reputation for their products not surpassed by any similar establishment in the Union. In addition to their extensive trade in this standard article of commerce, Messrs. Marchant & Haynes are large jobbers and wholesale dealers in fine garden grown teas, representing in this city many of the most noted importers of New York, Philadelphia, San Francisco and other trade centers of the Union and transacting a business in this line far in excess of that of any contemporaneous house in Eastern Indiana. They also manufacture pure extracts. They occupy for sales and manufacturing purposes three entire floors at the

location previously designated, each 20x50 feet in dimensions, and transact an annual business of more than \$50,000. Mr. Joseph Marchant is a native of the old historic town of Nantucket, Mass., but has resided in Richmond for many years and been prominently identified with its commercial growth and prosperity. Upon him devolves the general management of the business in this city, his partner and associate in business, Mr. Ira Haynes, being at the present time a resident of Ohio, of which state he is also a native.

RICHMOND PLANING AND FLOORING MILLS,

J. J. RUSSELL, MANUFACTURER FRAMES, MOULDINGS, & GENERAL HOUSE WORK, COR. 12TH ST. AND RAILROAD.

One of the most efficiently conducted enterprises of its class, worthy of special notice in a review of the progressive industries of this city and eastern Indiana, is the Richmond Planing and Flooring Mills, at present conducted by Mr. J. J. Russell and located at the corner of 12th street and railroad. This enterprise had its origin with Messrs. Cary & Rowlett, who commenced business in a comparatively small way in 1867. The buildings then occupied were subsequently destroyed by fire, after which the operations were again established in the present location, where they continued up to January 1884, at which time the entire machinery and good will of the establishment passed into the hands of its present proprietor. The premises occupied embrace a general manufacturing department 60x125 feet, while upon the second floor the bench work department embraces a room 30x60 feet with office at south end of main room, enjoying telephonic communication with all adjoining towns and cities. These works are supplied with the latest improved labor-saving machinery for the prompt and rapid execution of all description of frames, mouldings and general house work in this department, while contracts relating to supplies in this line, for carpenters, builders or dealers will be executed upon as liberal terms as any contemporaneous house in eastern Indiana. All general job work in this line will also receive prompt attention. An average force of from 8 to 12 hands here find employment, and the facilities enjoyed by the Richmond Planing and Flooring Mills for meeting the requirements of our progressive future are not surpassed by any contemporaneous establishment in this section of the state. Mr. Russell, the proprietor of these mills, is a thorough mechanic and practical business man of long experience. He is a native of Chester County, Pa., where he was born in 1831. He learned the trade of cabinet maker when quite a young man and for about two years held the position of foreman in one of the prominent manufacturing concerns of Philadelphia, in which employment was given to over 80 hands. He came west to this county over 26 years ago, and has been identified with its progressive industries chiefly, ever since.

WILLIAM R. SWAN & CO., PIANOS, ORGANS, MUSIC AND MUSICAL MERCHANDISE, 935 MAIN ST.

It may be safely asserted that in proportion to the growth of musical culture and the interest manifested in the introduction of musical instruments into the houses of any given community, in that proportion is fixed the standard of aesthetic taste, culture and refinement. In this connection the comparatively recent establishment of the musical emporium of William R. Swan & Co. in this city cannot fail to exercise an important influence, both in its commercial transactions and in the incentive to musical culture in this section of the state. This house was originally established in this city about the 1st of January of the present year and located at No. 710 Main St., but for the purpose of securing more ample space for storage and business purposes was removed February 15th to their present elegant and spacious quarters, at No. 935 Main St. The premises occupied embrace a fine business room 28x82 feet in dimensions, with basement of same size for general storage purposes, in which is carried the largest stock of pianos, organs and general musical merchandise to be found in any other establishment in Eastern Indiana. The stock carried embraces the best makes of pianos and organs, a full stock of small musical instruments of every class and general musical merchandise. All popular and newest sheet music received promptly on publication or furnished on short notice to order. This house holds the general agency for the Mason & Hamlin organs and controls the retail trade of the Chase Piano Company, of this city. They also handle the Sohmer and Haines pianos and the arrangements enjoyed with manufacturers enables them to supply any of the above instruments at lowest manufacturers' prices. The individual members of this firm are William R. Swan and Charles A. Daniell, both of whom have enjoyed years of experience in this department of trade and whose familiarity with musical instruments cannot fail to be of advantage to those desiring to make selections for home, church or hall purposes. Mr. Swan is a native of New York City and soon after completing his literary education became identified with the music trade and was for a period of five years connected with the well known house of Brainard's Sons, of Cleveland, O., previous to coming to this city. Mr. Daniell is a native of New York and has enjoyed both a liberal literary and musical education. For a period of 12 years he was associated with the house of John Church & Co., of Cincinnati, and has been for the past four years the editor and publisher of *The Musical People*, the leading trade paper of this department, published at New York City. Enjoying facilities in this department of trade unsurpassed by any contemporaneous establishment in the West, this house cannot fail to attract to this city a trade which would otherwise have been diverted to other points, from the adjoining counties.

CHAMPION ROLLER SKATE AND WAGON COMPANY,

OFFICE AND WORKS, 1,122 NORTH E ST.

The Champion Roller Skate and Wagon Company was incorporated under the laws of the state of Indiana, February 6th, 1884, with a capital stock of \$15,000, with the following as the incorporators and Directors: Isaac Kinsey, C. W. Ferguson, J. V. Rowlett, J. F. Reeves and Burton C. Mitchell. At a subsequent meeting of the Directors the following officers were elected: J. F. Reeves, President; Reuben Myrick, Secretary and J. V. Rowlett, Manager. The specialties manufactured embrace a roller skate, possessing special features of excellence, on which one of the members of this company secured letters patent from the United States Government, now controlled by this company. One or two points of superiority in this skate is worthy of special mention as commending it both to the trade and to the growing number of those who use this class of articles: It is more easily operated and simple and easy in its adjustment to the feet; it is not only more attractive in appearance but less likely to get out of order and consequently more durable. Possessing these advantages over any other roller skate now in the market, the products of this company cannot fail to elicit the attention of dealers in all sections of the Union. Another article of unlimited demand engaging the energies of this company is the manufacture of childrens' wagons, carriages and buggies and baby vehicles, on which this company also control letters patent, giving to the vehicles manufactured by them the strongest claim to public recognition and favor. These features of excellence will appear self evident to all who inspect these products, and we need only to mention the points in which they exist, viz.: in the metal hub for wheel and in the attachment for running gear, securing easy running, a minimum of lightness with a maximum of strength and durability. They present to dealers one most desirable feature in the ease with which they are adjusted for shipment with perfect safety, and in the beauty of finish and attractive appearance will be recognized as securing the highest perfection yet attained in these articles, while the facilities enjoyed by this company in the production of these articles enables them to place them on the market at rates which will compare favorably with those of any contemporaneous establishment in the Union. Employment is given in these works to a number of skilled artizans and the newest improved labor saving devices utilized for the production of the specialties to which they are devoted, which cannot fail to elicit correspondence and suggest to dealers the propriety of establishing business relations with this company. Mr. J. V. Rowlett, the manager and patentee of the devices pertaining to these articles, is a native of this city and has enjoyed a long business experience in association with its business and commercial interests. He possesses inventive genius of a

high order, embracing that peculiar quality of adapting his devices to the practical requirements of the times.

B. C. HILL,

WHOLESALE AND RETAIL DEALER IN ALL KINDS OF GRAIN, HAXALL FLOUR, MILL FEED, BALED HAY AND STRAW, NO. 1,014 MAIN ST.

Mr. B. C. Hill began business as a dealer in grain at his present location in 1871, and during the intervening period has become widely and favorably known throughout this section of the state. He occupies a storeroom 25x160 feet in size, in which he carries a large stock of grain, flour, mill feed, baled hay and straw. He handles large amounts of these commodities and transacts a yearly business of \$25,000. He employs two assistants and his trade, which is principally local, will compare favorably with that of any other of the kind in the city, as the above figures will show. Mr. Hill is a native of Randolph County, N. C., and has been a resident of this city for the past 13 years. He devotes his entire time and attention to the interests of his business, is a prompt, reliable and energetic business man and has risen to his present prominence in the business community through his own unaided efforts.

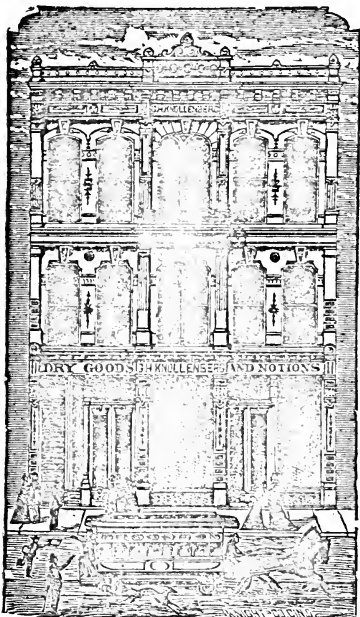
JAMES J. VARLEY,

GROCER AND DEALER IN COUNTRY PRODUCE, FRUIT AND VEGETABLES, NOS. 197 FT. WAYNE AVE. AND 412 N. EIGHTH ST.

Prominent among the leading business houses of Richmond engaged in the grocery trade is that of Mr. James J. Varley, located at Nos. 197 Ft. Wayne Ave. and 412 North Eighth St. Mr. Varley established himself at the above named location over two years ago, succeeding Mr. George B. Dugan, and under his efficient management the business transactions of this house have had a gradual growth with each succeeding year. He occupies a substantial three story brick building, 20x80 feet in dimensions, the upper portion being used as a residence, and carries a large stock, valued at about \$5,000, consisting of choice staple and fancy family groceries and provisions, canned goods, flour, sugars, spices, teas, coffees, smoked and dried meats, fish, fruits, nuts and confectioneries, tobaccos, cigars, notions, etc. Employment is given to an average of five assistants and a delivery wagon for the prompt delivery of goods to patrons in all parts of the city, the annual transactions reaching about \$31,000, with a trade extending throughout this city and surrounding country and embracing largely the better class of citizens. Mr. Varley is a native of New York State, where he was born in 1855, but came to this city when a mere child, where he has resided for the past 22 years. Possessing the fullest advantages in securing his supplies from producers and the best jobbing houses, this house is able to compete with any of its contemporaries.

GEORGE H. KNOLLENBERG,
DRY GOODS, NOS. 809 AND 811 MAIN ST.

Probably in the history of the representative merchants and self made men of Richmond, no more worthy example can be found of what may be accomplished by energy, integrity and well directed effort than is so strikingly exemplified in the successful career of Mr. George H. Knollenberg, to whom may be appropriately applied the title of the "Dry Goods King of Eastern Indiana." Mr. Knollenberg in 1866, two years before attaining his majority, embarked in the dry goods trade in



an unpretentious one story frame structure, 18x24 feet in size, which occupied at that time a portion of the site whereon now stands his palatial and magnificent temple of trade. His stock was necessarily limited and himself and one assistant constituted the entire force required during the earlier days of his business career. Strict application to his business, untiring devotion to the wants and requirements of his patrons, a conscientious adherence to the principles of mercantile honor and integrity, together with a determination to win a prominent rank among his contemporaries, ensured for him from the very inception of his enterprise the confidence of the community, and each succeeding year witnessed a steady growth of trade and a corresponding increase

in the scope of his operations, necessitating removal to more commodious quarters. He accordingly leased an adjacent apartment, where the business was continued until 1877, when he erected the commodious and elegant structure which he now occupies and which is at once an ornament to the city and an enduring monument to the sagacity and energy of its enterprising proprietor. The building, which was designed and erected expressly for his occupancy, is 36x90 feet in dimensions, the side and back walls being substantially constructed of brick, while the front, composed of iron, stone and plate glass, is one of the finest in the city. The interior arrangements are upon a scale of magnificence and refined taste corresponding to the imposing facade and all improvements of modern metropolitan establishments of this class have been brought into requisition to facilitate the transaction of business and the convenience of customers. Mr. Knollenberg carries a full line of foreign and American dry goods, dress fabrics, domestics, white goods, woolens, notions, fancy goods and miscellaneous merchandise pertaining to this special branch of trade. From 35 to 40 salesmen and assistants are employed in the dry goods house and the annual transactions of this representative hive of industry and trade will reach \$200,000. Mr. George H. Knollenberg is a native and lifelong resident of Richmond and was born December 7th, 1847. Previous to embarking in his present enterprise he was employed for three years as salesman with the house of Emswiler & Crocker, and although yet a young man, he has had an experience of more than 20 years in this special branch of commercial industry.

THOMPSON & GOOD,

WHOLESALE AND RETAIL DEALERS IN
 WOOL, SEEDS AND GROCERIES, 822 AND
 824 MAIN ST.

This house dates its origin to 1878, at which time it was established by Messrs. Benjamin & Weaver, who were succeeded by Mr. C. B. Hunt, but shortly afterward the business reverted to the original proprietors, who conducted it up to November, 1882, at which time it came into the hands of the present proprietors. The best class of goods are purchased from first hands and a steady and liberal increase in their annual transactions has resulted, until to-day they enjoy, confessedly, the leading position in the retail grocery and provision trade. As an indication of its growing operations, it should be noticed that the annual transactions of the house, previous to coming into their control, in no year exceeded \$48,000, while the present annual transactions will reach \$70,000. The premises occupied embrace one of the largest as well as one of the most elegantly finished and furnished business structures in the state. The main business room is 36x152 feet in dimensions, the lofty ceiling being supported in the center by iron columns, while it is safe to say that no establishment in this department of trade in our

metropolitan cities can exhibit a higher excellence and adaptation to the necessities and conveniences than is exhibited in the devices and furnishings here employed, for taste, cleanliness and order. The cash desk occupies a central position, and like the general finish of the room, is finished in black walnut, while in the rear is a neatly furnished ladies' waiting room, with toilet conveniences, and an additional brick building in the rear is used for the preservation and storage of smoked meats. While the stocks carried embrace every description of goods pertaining to home supplies in this department, carrying the largest stocks of any house in this city, a specialty is made of goods at wholesale prices, in sugar by the barrel, coffee by the bag and canned goods by the dozen. In their city trade they employ two wagons for the prompt delivery of goods to patrons in all parts of the city. They also deal largely in wool and seeds in their season. The annual transactions in wool alone have reached as high as \$20,000, while in clover, timothy and other varieties of field seeds a larger business is done than by any other house in Eastern Indiana or Western Ohio. An average force of from six to ten assistants here find employment, while the trade embraces both city and country within a radius of 30 miles, with trade relations extending also into the adjoining counties of Eastern Indiana and Western Ohio. The individual members of this firm are William M. Thompson and Lawrence P. Good, both of whom are natives of this county and enjoy a wide and favorable acquaintance in social, political and business circles. As an indication of popular favor, it may be mentioned that for two terms Mr. Thompson was called upon to fill the responsible position of Treasurer of this county, the duties of which were performed with credit and fidelity.

ADAM H. BARTEL & CO.,

WHOLESALE NOTIONS, FANCY GOODS,
ETC., NO. 210 FORT WAYNE AVE.

One of the leading houses of Richmond transacting an exclusively wholesale business in notions, fancy goods, small wares and similar articles is that of Messrs. Adam H. Bartel & Co., located at No. 210 Fort Wayne Ave., where two entire floors, each 20x120 feet in dimensions, are stocked to their utmost storage capacity with a large and carefully selected assortment of imported and American fancy goods, ornaments, toys, notions, etc., which for variety, extent and general completeness will bear favorable comparison with those of similar establishments in the great cities of the Union. Purchasing directly from importers and manufacturers, this house is prepared to duplicate the invoices of New York or Philadelphia jobbers, and taking into consideration the saving in freight charges, it will be found that merchants in the interior towns of Eastern Indiana and Western Ohio can procure their supplies at this house upon more advantageous terms and at lower prices than

from the seaboard cities and equally as well as at any Western metropolis. This representative establishment had its inception in 1877, when it was founded by Bartel & Schaefer and then located at No. 243 Main St. In 1879 the partnership was dissolved and Mr. Bartel removed to the present location, where subsequently the present firm was formed, the individual members of which are Adam H. Bartel, John M. Coate and John R. Hawkotte. The trade of the house is derived principally from Eastern Indiana and Western Ohio, within a radius of 100 miles in each direction, and the annual sales have increased more than fourfold during the past four years under the energetic, liberal and enterprising management of Mr. Bartel and his progressive business associates. Mr. Bartel is a native of Germany but has been a resident of this city for the past 29 years, during the greater portion of which time he has devoted his attention exclusively to this special department of commercial enterprise, with all the details of which he is thoroughly conversant. Mr. John M. Coate is a native of Miami County, O., where he was born in 1838. He was raised and educated in this county. Since quite a young man he has been identified with commercial pursuits and as an employe and partner has been associated with this house for over four years. Mr. Hawkotte is a native of Cincinnati, O. He was for some time in the employ of George H. Knollenberg, subsequently in mercantile business on his own account, previous to becoming identified with this house, where he was employed as salesman for one year, after which he was admitted as a partner.

POGUE & MILLER,

WHOLESALE HARDWARE, NOS. 900 AND
902 MAIN ST.

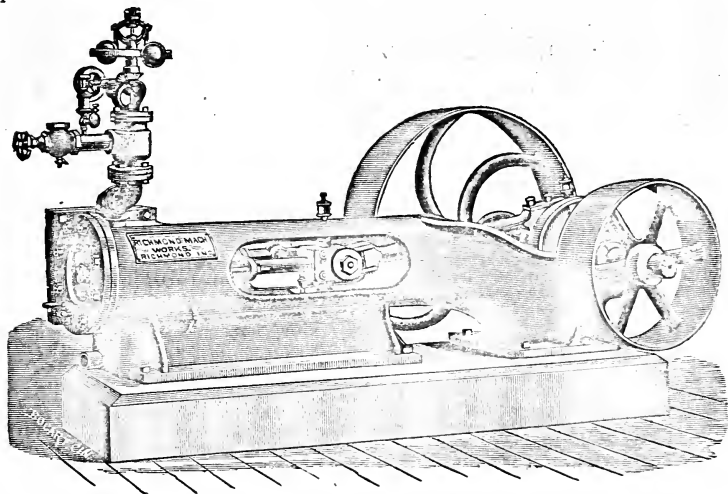
Among the largest and most thoroughly stocked establishments in the Eastern portion of the state engaged in the hardware trade, is that of Messrs. Pogue & Miller, which although founded as recently as 1881, has already acquired an enviable reputation and a trade which will compare favorably with that of any of its contemporaries. The present house was founded in March, 1881, by Mr. Charles H. Pogue, and in June of the same year Mr. George W. Miller was admitted as a partner. The salesroom, one of the finest in the city, occupies a ground space of 50x150 feet. The stock is complete in every department and embraces a full and comprehensive assortment of every description of heavy and shelf hardware, mechanics' tools, nails, glass, builders, materials, etc. Within the comparatively brief period of its existence, this firm has established a trade extending over a wide area of territory, embracing this and adjoining states, and amounting to not less than \$100,000 per annum, with every prospect for a steady and gratifying increase. Mr. Charles H. Pogue is a native of Woodford County, Ill., and Mr. George W. Miller of Norwalk.

Conn. They have both been identified with the hardware trade for many years previous to the formation of the present partnership.

**RICHMOND MACHINE WORKS,
STEAM ENGINES, SAW MILLS, ETC.,
NORTH OF RAILROAD DEPOT.**

Keeping pace with the progressive spirit of the age and with all the modern improvements in stationary and portable engines, saw mills, etc., and adding also to their products many valuable and important improvements of their own, which actual tests and practical experience have demonstrated to possess true merit, the RICHMOND MACHINE WORKS claim prominent recognition as among the most important industrial enterprises of the state.

ances employed in the various departments are of the most approved construction and design, especially adapted to the purposes for which they are employed, the motive power for which is supplied by one 60 horse power engine and boiler. The annual transactions of the company are at the present time in excess of \$100,000. The rapid growth and widespread reputation acquired by this company during the past decade has been due to the fact that in the construction of portable and stationary engines, saw mills, and other special machinery, they have embodied every improvement which practical knowledge and long experience have proved to be of value in adaptation to the purposes for which they are designed. Objections hitherto existing have



These works were originally established in 1860 upon a comparatively small scale and for the first few years of their existence their operations were necessarily limited. The popularity of their special products and the increased demand therefor soon rendered necessary increased facilities, and in 1872 the present company was organized and incorporated under the laws of the state of Indiana, with a capital stock of \$100,000. Since that time the dividends or surplus earnings of the company have been permitted to accumulate and have been added to the working capital, which is at the present time fully double the original amount. For the purpose of systematizing the operations of the company, the business is conducted under three distinct subdivisions, viz., the machinery, the foundry and the wood working departments, each under the immediate supervision of experienced foremen. The machinery and appli-

been as far as possible obviated and improvements introduced based on scientific principles, many of which to be found in no other machines in use, have been the invention of Mr. B. P. Perry, the ingenious and efficient President of the company. Worthy of special mention in this connection are the celebrated center crank engines, manufactured here. These engines are peculiarly adapted to saw mills, planing mills, wood working establishments, electric lights or any work requiring great speed, and for that purpose excel all others. The bed-plate, cylinder, steam chest, main boxes and heater are all one solid casting, without joints. The cylinder having large bore, short stroke and broad bearings, can be run smoothly up to its greatest capacity. In the manufacture of portable and stationary engines this company has introduced numerous important features, conspicuous among which may be mentioned the patent circular

slide-valve, the advantages of which become apparent at sight to the practical and expert engineer. By its use is ensured a total absence of the enormous pressure noticeable in the ordinary style and consequent saving of the friction caused by it; a celerity and quickness of movement which no other device gives. Instead of requiring a large portion of the steam power in the boiler to move the valve, as in the old style, the valve is self moving, the shape of the grooves being such that the instant the steam is admitted it moves itself, the eccentric simply starting, regulating and checking it. In this valve the arrangement for cut-off expansion of the steam while working in the cylinder and releasing are so perfect that all the force of the steam in the boiler is reserved for labor or duty, the valve still forming a direct tube from the boiler to the head of the piston in the cylinder, capable of being instantaneously shifted many times a minute to the other side without any waste of power. The induction parts are entirely independent from the exhaust and the area less than one-half the size, so that each utilizing all of the steam it is freely liberated without the excessive back pressure consequent upon all engines exhausting through their receiving parts, so plainly demonstrated by the loud and labored exhaust on slide valve engines. In the production of saw mills, these works have also attained the highest degree of perfection, and in this special department of mechanical product their greatest growth has been developed. They manufacture eight different styles and sizes, ranging from the small power mill requiring but eight or ten horse power to the ponderous mill requiring 150 horse power, with capacity for sending its saw with lightning speed through lumber six or seven feet in diameter. These mammoth mills are frequently used on the Pacific Coast, and some which have been manufactured here have developed a capacity for sawing 80,000 feet in a single day. These works also make a specialty of manufacturing boilers from the best quality of C. H. No. 1 Charcoal iron, upright portable engines, steam jet pumps, lime extractors and heaters, patent sawdust grate bars, improved automatic mill dogs, patent saw swages, head blocks, carriages and mill machinery and supplies generally. They also furnish the best qualities of leather and gum belting at manufacturers' prices, as well as wrought iron pipe fittings and brass work of every description. The foundry department is thoroughly equipped, embracing a large assortment of patterns, and the most perfect facilities are enjoyed for turning out every variety of light and heavy castings for any desired purpose. The officers of the company as at present organized are B. P. Perry, President, and L. H. Bunyan, Secretary, under whose judicious and effective management the works have attained their present magnitude and efficiency, entitling them to a high rank among the best of this class in the Union.

QUAKER CITY ICE COMPANY,
BRANNON & HAWKINS, PROP'R'S, No.
272 FT. WAYNE AVE.

The leading house in the city of Richmond engaged in this department of trade is that of Brannon & Hawkins, who under the designating title of the "Quaker City Ice Company" are putting up and delivering to city customers or wholesale purchasers a superior quality of pure spring water ice. The ice harvested by this firm is procured from their own lakes, two in number, known respectively as the "Glen Miller" and the "Thistlethwaite" lakes, located a few miles from the city limits and covering an aggregate space of about five acres, while their ice houses have a capacity for holding 8,000 tons. During the winter or ice harvesting season about 30 hands are employed, while in the summer four wagons are constantly used for delivery purposes in the city and from eight to ten assistants are employed. This business was originally established by the present senior member of the firm in 1864 and conducted by him until 1869, when Mr. D. Hawkins was admitted to an interest in the business. Mr. W. J. Brannon is a native of Ohio and was born February 22d, 1830. He is, however, an old resident of Richmond and has been for many years engaged in active business life. His business associate, Mr. D. Hawkins, was born in Richmond in 1839 and enjoys a wide circle of acquaintances in his native city and adjacent towns in this section. As a representative firm in this special branch of trade, Messrs. Brannon & Hawkins enjoy the fullest confidence of the community in which they have been so long recognized as honorable and reliable citizens and established a thriving and prosperous business.

E. F. ROSA,

MANUFACTURER AND DEALER IN MINERAL WATERS AND BOTTLER OF ALE, BEER, PORTER AND CIDER, 437 SOUTH FOURTH ST.

This well known manufactory was originally established by the father of the present proprietor, Mr. H. W. Rosa, in 1849, on a small scale, near the race, close by where the Chase Piano Company are now located. Here he continued for a period of about four years, when he removed to where the business is at present located. In 1857 Mr. E. F. Rosa, his son, was admitted as a partner and the firm name became H. W. Rosa & Son, which continued without interruption until 1877, when Mr. H. W. Rosa retired, leaving the business under the management of his son, where it at present remains. The premises occupied consist of two floors and a large basement, in a fine two story brick building, 88x180 feet in size, thoroughly equipped with all the latest improved machinery and appliances for the prosecution of the business. Five assistants are regularly employed and a large and extensive trade is done throughout the city and adjacent country. In addition to

the manufacture of soda and mineral waters, Mr. Rosa is also a bottler of ale, porter, beer and cider and sole agent in this city for the celebrated Western Brewery beer. He does the largest amount of business of this kind in the city, his sales not falling far short of \$30,000 per annum. Mr. Rosa was born in Germany on the 13th day of May, 1837, but has resided in America all his life, coming to this country with his parents when but five months old. He is an enterprising, public spirited citizen and has served the city in the Council for a continuous period of 12 years, having been first elected in 1873 and re-elected five times, thus showing the estimation in which he is held.

W. W. ALEXANDER,
MANUFACTURER OF GALVANIZED IRON
CORNICHE, WINDOW CAPS, BRACKETS,
ETC. ROOFING OF ALL KINDS, No. 185
FT. WAYNE AVENUE.

The establishment of Mr. W. W. Alexander is the oldest and best equipped house of the kind in Wayne County, having been first started more than 20 years ago by Messrs. Ward & Nye, who were succeeded by Ezra Nye & Bro. The firm next became Ezra Nye & Starr, followed soon after by Nye & Alexander, and Mr. Nye retiring in January, 1880, Mr. Alexander became the sole proprietor, and has continued the business alone ever since. The building occupied is a two story brick structure, 30x100 feet in size, and is very thoroughly equipped with all the latest and best machinery and appliances for the manufacture of galvanized iron cornice, window caps, brackets, etc. 12 experienced hands are regularly employed, and all kinds of slate, tin and iron roofing is done to order. Mr. Alexander is also the agent for C. B. Evan's Mantle and Grate Company of Cincinnati, O., manufacturers of marbled slate and iron mantels and combination mantels and grates. He also makes a specialty of hot air furnaces, placing them in position and guaranteeing satisfaction. The trade of the house extends to all parts of Indiana, Ohio and Illinois, and amounts to about \$35,000 per annum. The facilities enjoyed by this house for promptly executing all contracts in this department are not surpassed by any contemporaneous establishment in the state. Telephonic communications with all adjacent cities. Mr. W. W. Alexander is a native of Ohio, where he was born in 1843. He has been a resident of Indiana for the past 20 years, and upon the breaking out of the Rebellion he was among the very first to respond to the call of President Lincoln for three months' volunteers, enlisting as he did on the 13th of April, 1861, in the 20th O. V. I. At the expiration of this term of service he immediately re-enlisted for the period of three years, and was honorably discharged in 1864, after participating in many of the prominent battles of the war, among which were the capture of "Fort Donaldson," "Pittsburgh Landing," "Shiloh" "Atlanta," "Little Rock" and many

others of lesser note. He is a practical tinsmith, and after the war, came to this city where he was in the employ of other parties up to the time of commencing business on his own account.

WM. J. BENNERS & SONS,
HARD WOOD LUMBER, 1023 NORTH
EAST ST.

The advantageous location of the city of Richmond, in regard to the hard wood lumber producing districts of Indiana and the great West together with the facilities enjoyed for producing the best varieties of walnut, ash, oak, cherry, hickory, poplar and other ornamental woods indigenous to this section of the union, have attracted the attention of manufacturers and large dealers from the east and led to the transaction of an important and growing trade in these special articles of commerce. In 1873 the extensive house of Wm. Benners & Sons, whose head-quarters are located on 30th Street, below Market, Philadelphia, established a branch office in this city at No. 1023 North East St. for the purpose of purchasing supplies of hard wood lumber and forwarding the same to the main house in Philadelphia. This office is under the immediate charge and supervision of Mr. Joseph J. Cushman, who is prepared to purchase or contract for lumber of any of the above named varieties, paying the highest market rates therefor. Although the transactions at this office are confined almost exclusively to the shipment of lumber to Philadelphia its influence upon the commercial thrift of the community is and has been of a most pronounced and beneficial character, and as such, is entitled to rank among the prominent commercial establishments of our thriving municipality.

EMIL MINCK'S BREWERY,
Nos. 111 AND 113 MAIN ST.

This brewery was erected by a Mr. Buhl about 40 years ago, during which time it has had several owners, Mr. Minck purchasing the property in 1869 and making several valuable improvements, which have greatly enlarged its capacity and conveniences. Among these may be mentioned the large ice house of the establishment, 25x65 feet in dimensions and capable of holding 400 tons of ice. The brewery proper is 45x75 feet, with large vaults for the storage of beer and furnished throughout with all the necessary appliances and equipments for conducting the business. In addition to those mentioned are numerous other buildings, stables, etc., including a substantial brick dwelling, in which Mr. Minck and his son reside. The brewery is noted for the superior quality of the beer produced, the demand for which comes mostly from private families, on account of its well known purity and freedom from adulteration of every kind. It is the only brewery in the city and has a large and extensive trade. Three experienced hands are kept employed throughout the entire year. Mr. Minck contemplates

remodeling and rebuilding the establishment, so as to increase its producing capacity, and when these contemplated improvements are made the capacity of the brewery will be 3,000 barrels. Mr. Minck was born in Germany in 1832 and emigrated to this country in 1845. He is an experienced brewer, having learned the trade in the largest establishment in Columbus, O., and is ably assisted in the business by his son, Emil Minck, Jr., also an experienced and practical brewer and maltster. Under the continued successful management of these gentlemen the brewery is destined to rank in the near future among the most celebrated establishments of the kind in this section.

ECKEL & CO.,

MANUFACTURERS OF LONG EAVE GUTTERS, MAIN ST.



56 INCHES WITHOUT A SEAM.

The improved eave gutters manufactured by Mr. George Eckel & Co. possess numerous points of excellence and superiority which commend them to the favorable consideration of builders and property owners. These are the longest hanging eave gutters manufactured, and being made from the best quality of leaded and bright plates in the most thorough style of workmanship, are the most serviceable and desirable. They are formed in half circle and beaded on one side with five-eighth round bead closed to body of trough, so that it can be soldered as strength may require. Being made in lengths of 56 inches without a seam, the many joints in ordinary styles are obviated, lessening by 75 per cent the danger of breakage which invariably occurs first at the seams. The gutters are made in four, five and seven inch sizes, suitable for any kind of building, and are carefully packed for shipment in uniform crates or boxes of 252 feet each, ready to be put together in any desired length, which

can be easily done by any practical tinsmith. Among the numerous advantages claimed for these gutters over any others now in use are that, being made from tin manufactured expressly for this purpose, they possess extraordinary strength, make straighter and more satisfactory troughs, with less liability to break or leak than those made in the ordinary manner. As an evidence of the appreciation in which these improved gutters are held, it may be stated that in 1893 over 350,000 feet were made and sold and the indications are that the sales for the current year will considerably exceed this amount. The demand is not only of a local character but extends to all sections of the United States, the methods adopted for shipment being such as to secure their transportation and delivery in good order at even

the most remote points. These gutters are the invention of Mr. George Eckel, who has for some time been engaged in their manufacture. In January, 1881, he disposed of his interest in the business to Mr. J. S. Zeller, who is now the sole manufacturer, under the firm name of Eckel & Co., to whom all orders should be addressed. Mr. Zeller is also identified with the industrial interests of Richmond in other capacities, being at the present time a member of the firm of J. C. Albright & Co., a notice of which house will be found on another page.

WARDER & STACE,

MONUMENTS AND TOMBSTONES, NO. 1,121 MAIN ST.

Of the various industrial enterprises of the present age requiring a high standard of artistic ability and skilled labor and one which, rising above the mere power of mechanical skill and verging into the artistic, is that of the manufacture of monumental work and sculpture. The various cemeteries throughout the Union have become attractive to visitors by reason of the admirable taste displayed by our artisans in the chaste and elegant designs of their monuments and headstones, and those around Richmond will not suffer by comparison with those in other sections of the Union. One of the leading establishments of Eastern Indiana whose handiwork has largely contributed to the attractions of our "cities of the dead" is that of Messrs. Warder & Stace, whose office, studio and works are located at No. 1,121 Main St., occupying an area of 20x120 feet, where are exhibited numerous fine specimens of monumental work in American and Scotch granite shafts, monuments and obelisks, tombstones in Vermont, Tennessee and Italian marble, urns, vases and sculptured designs, counter and furniture tops and a fine variety of the choicest and most desirable grades of granite and marble. This well known house was established by Mr. Peter Ritter in 1866 and two years later the firm name and style became Ritter & Vickery, by whom the business was continued until the death of the latter, which occurred in 1877. The following year Mr. Noah E. Warder, who had been for several years previously connected with the house in the capacity of salesman, became a partner, and the style became Ritter & Warder. The present partnership was formed in 1881, and under the new administration the reputation acquired by the old house has been maintained and the scope of its operations been materially enlarged. Many of the finest specimens of monumental art in the cemeteries of Eastern Indiana and Western Ohio have been designed and manufactured here, the prices ranging from \$50 to \$500. The firm has ample facilities and resources for the construction and erection of any style or size of monument or obelisk that may be required and are competent to successfully compete with any similar establishment East or West. They also deal extensively in the best varieties

of imported and American marbles, granites, etc. In the line of statuary and ornamental designs for cemeteries, parks, lawns, etc., they carry a desirable stock and exhibit some artistic views of fine work of their own design, as well as the most elaborate conceptions of American and foreign artists and sculptors. Mr. Noah E. Warder is a native of West Virginia, in which state he was born in 1836. He has been a resident of this city for the past 13 years and during the greater portion of this time identified with the house of which he is now the senior member. Mr. Geering Stace was born in Ohio in 1849 and came to Richmond in 1870. He is a practical designer and stone cutter, who has been engaged in this special department of industrial art for the past 18 years, and upon him devolves the general supervision of the artistic and mechanical departments.

J. M. HUTTON & CO.,

WOOD BURIAL CASES AND CASKETS,
COR. TWELFTH AND NORTH E STS.

Among the diversified industrial pursuits which have been inaugurated and pushed to an ultimate triumphant success in this city, no one is worthy of more conspicuous recognition in the present review than the manufacture of coffins, caskets and burial cases upon an extensive scale, as conducted by the enterprising firm of J. M. Hutton & Co., whose offices and works are located at the corner of Twelfth and North E Sts. and whose trade relations extend to all sections of the Union. The present extensive business had its inception as early as 1866, having been inaugurated originally by Mr. Hutton as a manufactory for doors, sash, blinds, etc. Two years later, perceiving with almost prophetic eye the immense field offered for establishing a central supply depot for undertakers' materials, from whence coffins, caskets and burial cases could be furnished at much lower rates than they could be made singly and by hand, and recognizing the advantageous location of Richmond with reference to its proximity to the lumber producing regions and its facilities for intercommunication and cheap transportation to all sections of the republic, it was resolved to abandon the above named branches of industry and engage exclusively in the manufacture of coffins for the trade. The most gratifying degree of success attended this new departure, and in 1870, more extended facilities being demanded for their steadily increasing trade, a stock company was formed. The original capital stock of \$100,000 was subsequently increased to \$200,000, of which amount \$160,000 is now paid in and employed in the operations of the company. The original building, erected in 1866 at the corner of Twelfth and North E Sts., was three stories in height and 45x105 feet in size. To this additions have been made at different times, giving an increased area of floor space of more than 10,000 square feet, and other buildings have also been erected, including two sub-

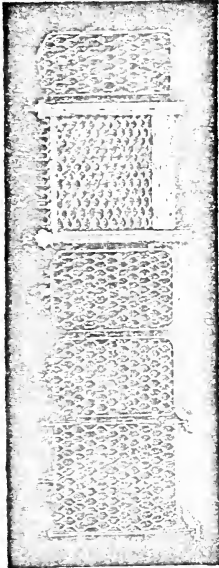
stantial four story brick structures, each 25x100 feet in dimensions, one four story brick building 50x65 feet in size and another four story building 50x50 feet. The office, trimming and shipping departments occupy a two story building 18x30 feet in dimensions. The manufacturing department is equipped throughout with the most approved styles of labor saving machinery, propelled by one 60 horse power engine and boiler, and every branch of the business is systematized and conducted upon the most economical principles. An average force of 110 skilled mechanics are employed in the various departments and the pay roll amounts to more than \$4,000 per month. The material used in the manufacture of coffins is the best obtainable and more than 2,000,000 feet of lumber are annually consumed, while an equal amount is kept constantly on hand in their yards or undergoing the requisite seasoning process preparatory to its use, and the annual capacity of the works is not less than 50,000 coffins or caskets. From 10,000 to 12,000 finished coffins are kept constantly in stock, embracing an almost endless variety of styles and patterns, from the plainest of ordinary wood coffins to the most elegant and elaborately trimmed cloth covered caskets. The company also carries in stock complete and comprehensive lines of undertakers' hardware, trimmings and supplies, which they offer to the trade at manufacturers' prices. The annual transactions of the company at the present time exceed \$250,000 and the demand for their products extends to all sections of the Union. This is the largest establishment of its class in Indiana and ranks second to none in the United States in the thorough and complete equipment of its works and the variety and reliability of its products. The officers of the company as at present organized are J. M. Hutton, President; M. H. Dill, Secretary, and W. P. Hutton, Treasurer. Mr. J. M. Hutton is a native of Maryland but has resided in Richmond since 1836. He has been during the greater portion of this time prominently identified with the industrial interests of the city. As the projector also of the extensive works with which he is now actively associated, he has accomplished much in the development and growth of our inland city and the success of one of its most important industries. Mr. M. H. Dill is a native and lifelong resident of Wayne County and has resided in Richmond for the past 30 years. Previous to accepting his present position he was engaged in the undertaking business, with all the details of which he is thoroughly and practically conversant. Mr. William P. Hutton, also a native of this county, has occupied the responsible position of Treasurer of the company since its organization, an office for which by education and the possession of rare executive and administrative abilities he is eminently qualified. This important industry has not only proved a gratifying financial success but has also been of incalculable benefit

to the city and state as an important factor of its commercial and manufacturing resources.

SEDGWICK BROS.,

WIRE NET WORK FENCES AND GATES,
No. 1517 NORTH F ST.

Woven wire net possesses greater advantages than anything else in use as a material for fences and gates. The only objection hitherto urged against the use of this style of fence has



been the expense of manufacturing by hand. This objection has been obviated to a great extent by the enterprising firm of Sedgwick Bros., of Richmond, which has in successful operation at their extensive works in this city special machinery for the production of a superior quality of wire net, the invention of Mr. Isham Sedgwick, a member of the firm, and in use at no other establishment in the world. By means of this machinery, wire of any desirable size can be rapidly woven into a double twist net work of diamond shaped mesh, which is conceded by experts and scientists to be the most desirable and economical manner in which steel or iron can be utilized to insure the greatest strength and durability. The Sedgwick steel wire fence is also highly ornamented and is especially desirable for enclosing public or private parks, lawns, cemeteries, gardens, farm yards, etc., while for ordinary farm purposes it has no equal. The wire used is of the best annealed steel, either galvanized or painted, as desired. For the latter variety a superior quality of rust proof paint is used, which is warranted to last for many years. This is also applied by a process peculiarly their own, immense rolls of the wire being lowered by pulleys into a large wooden tank containing the paint, through which it revolves and becomes completely and thoroughly covered. Owing to its peculiar construction upon scientific principles, this fence is not affected by heat, cold or other cli-

matic influences, allowing contraction and taking up expansion. By the use of the special machinery employed by this firm, the cost of construction has been greatly reduced and the best fence in the world has been placed within the reach of every farmer and property owner in the Union. This firm also make a specialty of manufacturing improved styles of garden, lawn, cemetery and automatic self-opening gates and also every variety of small mesh nettings for office railings and similar purposes. During the five years of its existence the business of this firm has increased more than six-fold, the annual transactions at the present time aggregating over \$100,000, with a trade extending to all sections of the United States. An average force of 25 skilled and experienced mechanics are regularly employed and the works have a daily capacity for turning out 10,000 feet of the best quality of double twisted woven wire annealed steel fencing. Five looms are in constant use and the machinery employed is propelled by an improved 20 horse power oscillating engine, built expressly for this firm. Messrs. Sedgwick Bros. issue an elaborately illustrated descriptive catalogue and price list, which is furnished free upon application. The individual members are Richard and Isham Sedgwick.

ELDORADO STEAM LAUNDRY AND BATH ROOMS,

THEO. McCLELLAN, PROP., NO. 10 NORTH EIGHTH ST.

To Mr. Theo. McClellan, the enterprising proprietor of the Eldorado Steam Laundry and Bath Rooms, must be accorded a conspicuous position in the present work, as his is the only establishment of its class in the city or county. The premises occupied for laundry and bath purposes, at No. 10 North Eighth St., comprise two floors, each 18x85 feet in dimensions, fitted up in the most approved modern metropolitan style expressly for the purposes for which they are used. Six spacious and well arranged bath rooms are supplied with hot and cold water, for plunge and shower baths, and are kept at all times in the most perfect condition. The laundry department is furnished with improved appliances and machinery, operated by one steam engine and suitable boilers, and the facilities for the expeditious execution of all varieties of laundry work are first class in every particular. The collar and cuff machine, which is similar to those used in the celebrated Troy laundries, has a capacity of 50 dozen per hour and all work turned out at the establishment presents a beautiful appearance. Mr. McClellan devotes his personal attention to the management of his establishment and employs no assistants in the various departments. His trade is derived from the city and surrounding territory and amounts to not less than \$6,000 per annum. Mr. McClellan is a native of Preble County, O., but has resided in this state for the past seven years. He inaugurated

his present successful enterprise in January, 1880, and has reaped the reward of energy and faithful attention to his business in a satisfactory and steadily increasing trade with each succeeding year.

HUNTINGTON HOUSE AND GRAND HOTEL,

J. H. PHILBROOK, PROP., MAIN ST.

The community that appreciates and supports a first class and well conducted hotel stamps that city as on the high road to solid and substantial prosperity and establishes for it a reputation for enterprise and thrift among the traveling public.

THE HUNTINGTON HOUSE,

located at the corner of Main and Seventh Sts., claims prominent recognition among the leading first class hotels of the West and is an institution which in its management and appointments reflects credit upon the city. The "Huntington" was first opened to the public more than 30 years ago by Mr. Oren Huntington (from whom the house derived its name) and remained under his management and control until his death, which occurred in 1879, when it was leased by Mr. Robert F. Jones. The house was at that time thoroughly renovated, modernized and refitted and its subsequent management has been such as to warrant the assertion that it stands second to none in the West as a desirable and well conducted hotel. The building, which is a fine four story brick structure 100x140 feet in dimensions, is centrally and eligibly located in the heart of the business portion of the city, with street cars passing its doors to all sections of the city and suburbs. On the first floor are the spacious and conveniently arranged offices, reading and writing rooms, with floors of ornamental mosaic tile, a commodious and well lighted dining room, with seating capacity for more than 150 guests at one time, large sample rooms for the use of commercial travelers, finely furnished parlors and reception rooms, also the kitchen and culinary departments, which are presided over by an accomplished cook and caterer. The remaining floors are devoted to guest chambers and sleeping apartments, 60 in number, single and *en suite*, well lighted and furnished with all the modern conveniences, including gas and water. The appointments of the Huntington throughout are first class in every particular; the *cuisine* is in charge of competent and experienced hands; the table is all that could be desired by the most fastidious and the office is presided over by courteous and genial gentlemen, who spare no pains or efforts to make pleasant and satisfactory the stay of transient guests or regular boarders.

THE GRAND HOTEL,

under the same control and management as the Huntington, is located on the same square, fronting on Main St., between Sixth and Seventh, and was formerly known as the "Githens House." It is also a fine four story brick building, 50x150 feet in size, and has recently

received a thorough renovation, remodeling and new furnishment to meet the requirements of the better class of the traveling public which the Huntington had not the capacity to furnish. The offices, reading and writing rooms, parlors and reception rooms of the Grand are fitted up in the most unexceptionable style with all the modern conveniences, including telephonic communications; and the sleeping apartments are large, airy and luxurious. These rooms, 54 in number, have been newly furnished in the most approved style to meet the requirements of the better class of the traveling public. As now conducted, the Grand is an annex to the Huntington, meals for guests at the former being supplied at the latter house. Notwithstanding the fact that these hotels are first class in every respect, the rates have been reduced to the popular prices of \$2.00 per day. Mr. J. H. Philbrook, the popular and efficient manager of these two houses, is a native of the state of Maine, but has resided in Indiana for many years and been prominently identified with hotel interests in Richmond and other portions of the state. He is widely known and deservedly popular throughout this section, and the Huntington and Grand are the recognized headquarters in this city for the better class of the traveling public.

SECOND NATIONAL BANK,

COR. EIGHTH AND MAIN STS.

Among the many contemporaneous institutions of a financial and fiduciary character in the state of Indiana, the Second National Bank of Richmond has, since its establishment, May 28th, 1872, maintained a position of undoubted consideration. Founded in compliance with the requirements of the national banking system, this bank commenced operations July 1st, 1872, with a capital of \$150,000, which was increased in September of the same year to \$200,000, subsequently, in 1882, the capital was reduced to \$150,000. Transacting a general banking business in all its departments, the "Second National" solicits the accounts of merchants, corporations and individuals and devotes especial attention to collections, with correspondents in all the principal cities of the Union. The present officers of the bank are Andrew T. Scott, President; John B. Dougan, Cashier, and the Board of Directors is composed of the following well known citizens: Andrew F. Scott, William G. Scott, John M. Gaar, Abram Gaar, Robert Cox, Thomas W. Roberts, Ellis Thomas, Howell Graves and John B. Dougan, men of established reputation in the community and of recognized ability in the careful and successful business management of their own affairs and thoroughly conversant with the industrial, commercial and financial interests of the city and state. Most of these gentlemen have been identified with the policy of the bank since its inception and through their conservative and successful direction the institution shows at the present time an accumu-

lated surplus fund of \$45,000. The policy of its management will be in the future as it has been in the past—to keep fully abreast of the times and to grant to its customers, patrons, depositors and correspondents as liberal terms as will be consistent for such an institution.

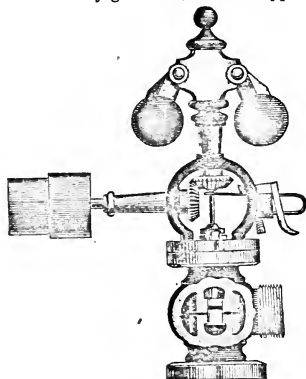
**W. W. FOULKE & CO.,
IRON AND STEEL SPRINGS, AXLES, ETC.,
208 FT. WAYNE AVE.**

The senior member of the present firm of W. W. Foulke & Co. has been identified with the business interests of Richmond for more than a quarter of a century, having originally embarked in commercial pursuits as early as 1854. A few years since he temporarily retired from participation in active business, but in 1882, in connection with his brother, Mr. John W. Foulke, re-entered the arena in which he had spent so many years and in 1883 the firm removed to their present location, where they carry a general line of bar iron and steel springs, axles, spokes, hubs, wheels and a great variety of iron and wood work for carriage and wagon makers' use and blacksmiths' supplies. They also make a specialty of purchasing in large or small quantities scrap iron, wrought and cast, old lead, brass and copper, for which they pay in cash the highest market rates. They handle annually more than 400,000 pounds of scrap iron, which they ship to manufacturers and dealers in the large cities, and transact an annual business of about \$15,000. Their operations embrace both a wholesale and retail business, in the latter line doing a larger amount than any similar establishment in this section of the state. Mr. W. W. Foulke is a native of Maryland and was born in 1825. He came to this city with his parents when but six years of age and since attaining his majority has been almost uninterruptedly engaged in mercantile pursuits. Mr. John W. Foulke is a native and lifelong resident of Richmond and was born in 1832.

**ROBINSON MACHINE WORKS,
MANUFACTURERS OF PORTABLE SAW
MILLS, ENGINES, THRESHERS, ETC.**

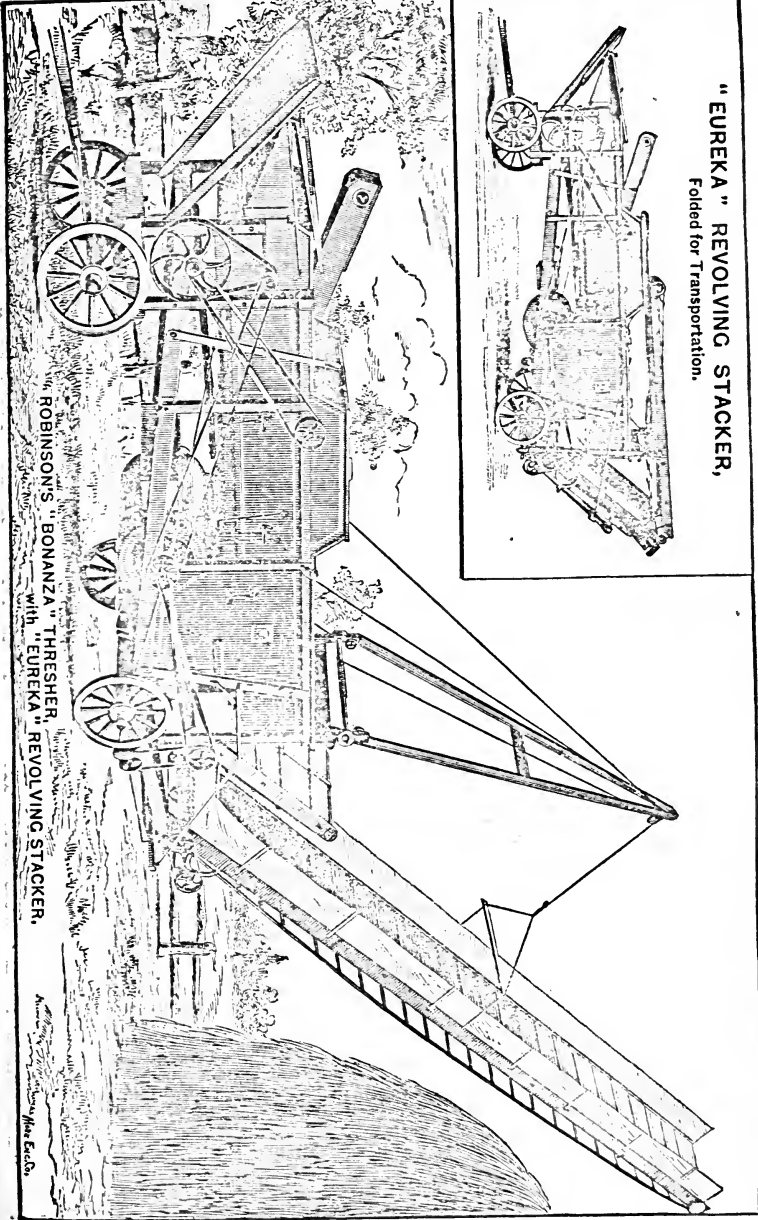
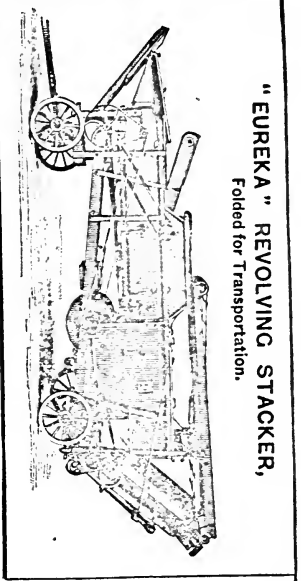
These works are the outgrowth of an enterprise inaugurated in 1842 by Mr. F. W. Robinson, who has for nearly half a century exercised a controlling interest in the management of this extensive business and devoted the energies of a busy and studious lifetime to the development and perfecting of special machinery for saving grain and seeds and to the manufacture of improved devices for steam engines and general machinery. The result of his experiments, labors and efforts has culminated in the perfection of what has been not inappropriately designated the "Four Wonders of the Age," viz.: Robinson's Patent Bonanza Thresher, Robinson's Patent Automatic Safety Governor, Robinson's Patent Clover Attachment and Robinson's Patent Revolving Straw Stacker, each one of which presents a combination of ingenious mechanical principles, which practical experience has

demonstrated to be the most efficacious for the purposes for which they are designed. In 1878 the name and style of the Robinson Machine Works, Robinson & Co., proprietors, was adopted, the individual members of the firm as at present organized being Mr. F. W. Robinson, the founder and projector of the enterprise, and his son, Mr. Henry E. Robinson. These extensive works in Richmond require the use of five commodious and substantial buildings, with an aggregate ground and floor area of more than 53,000 square feet, with ample yard space for storage purposes, etc. The various departments are supplied with the latest improved designs and styles of special machinery, the motive power for which is furnished by one 50 horse power engine and boiler. An average force of about 75 skilled mechanics are employed, at a monthly expense of more than \$2,500, and the annual transactions of the company exceed \$15,000, with a demand for their products extending over the Middle and Western States and even to more remote sections of the Union. Among the specialties manufactured at this establishment are Robinson's Patent Bonanza Grain and Flax Thresher, with clover huller attachment and patent straw stacker, portable traction steam engines of any required power, improved mounted farm engines, standard double circular saw mills, Robinson's patent automatic safety governor, which is applied to



all engines manufactured by the company and which is pronounced by practical engineers and experts to be "perfect in action and a marvel of accuracy and sensitiveness; the Eureka revolving and folding stacker, which fills a want hitherto unsupplied and which cannot fail to be appreciated by farmers and thresher men everywhere; Robinson's patent clover huller attachment, although but about two years before the public, has met with the most unequivocal success and is fully warranted to be superior to any other huller in use; Robinson's improved apron thresher and separator

"EUREKA" REVOLVING STACKER,
Folded for Transportation.



ROBINSON'S "BONANZA" THRESHER,
with "EUREKA" REVOLVING STACKER.

Wm. Eureka

with measuring, registering and sacking apparatus, to which was awarded a gold medal at the Indiana State Fair for its fast threshing and grain saving qualities; Robinson's patent Sweepstakes drag saw, arranged for steam or horse power; feed mills, corn and cob mills, etc. In addition to the articles above enumerated this company has unequalled facilities for the manufacture of horse powers of any description, line shafting, with hangers or boxing, pulleys of any size or weight, steam pumps, inspirators, injectors, belting, saws, brass fittings, and in fact any article usually found in a first class machine shop. The company publishes an attractive illustrated pamphlet and price list, which will be forwarded to any address upon application and which will be found to contain matter interesting and important to farmers and mechanics. Mr. F. W. Robinson, the founder of these works, is a native of Baltimore, Md., where he was born December 9th, 1810. He has resided in Richmond for more than half a century and been in active business life for more than 50 years, the greater portion of which period has been devoted to the manufacture of farm machinery, engines, etc. He has made many important improvements and as a skillful mechanic and ingenious inventor is entitled to prominent rank among the representative benefactors of his time. His son and business associate, Mr. Henry E. Robinson, is a native and lifelong resident of Richmond, where he was born October 10th, 1839. He, like his father, has devoted the greater portion of his life to this special branch of industry and upon him at the present time devolves the management and control of the office business and the financial details of the extensive business of the company.

RICHMOND WOOLEN MILLS,

W. TEST & BROS., PROP'RS; RICHMOND AND HAGERSTOWN.

The first woolen mill of any magnitude in Wayne County was erected in 1855 by Mr. Alpheus Test, who conducted the business successfully until October, 1859, when the mill with its machinery was destroyed by fire. Mr. Test rebuilt his works in December of the same year and continued the manufacture of yarns until 1865, when he disposed of his interest to a firm consisting of William, Rufus and Oliver Test. November 29th, 1866, the buildings were again destroyed by fire, but reconstructed the following spring with increased facilities. The business continuing to expand, a new building was added in 1873, devoted especially to the manufacture of yarns. The building, which is 50x100 feet in dimensions, is substantially built of stone, with metal roof and cement floors, and is practically fire proof. The original building is a substantial two and one-half story structure 30x61 feet in size. The machinery employed is first class in every respect and embraces two sets of 48 inch cards, two 240 spindle jacks and other special devices, propelled by water power sup-

plied from the White Water River and by one-20 horse power engine and boiler of improved construction for the drying and coloring department. These mills are very complete and use annually from 75,000 to 85,000 pounds of wool, transacting a business of more than \$30,000 per year. From 15 to 20 hands are employed and the Richmond Mills have become famous throughout the country for their superior products. The sale of yarns extends to all sections of the Union, the principal demand being from hosiery manufacturers in the large cities. During the past two seasons this house has furnished to the Soldiers' Home, of Dayton, O., about 25,000 pounds of yarn and large orders are being received from various parts of the United States. In 1887 Mr. Oliver Test withdrew from the firm and the business since that time has been conducted by Messrs. William and Rufus Test, who are natives of Union County and have had a lifelong experience in this branch of industrial enterprise. Telephonic communications are enjoyed with this and adjacent towns and cities.

THE WHITE BRANCH WOOLEN MILLS,

at Hagerstown, are also owned and controlled by this firm, the operations there being under the management of Rufus Test. These mills have been in the control of the present firm since 1884. It was formerly devoted to the manufacture of yarns and woolen goods, but at the present time is chiefly devoted to the manufacture of jeans, cassimers, sattinets, blankets and flannels, with a local trade in yarns, etc. The operations of this house alone have a local trade of about 25,000 to 30,000 pounds of wool annually and its trade is chiefly derived from adjacent towns and country.

JAMES F. GRIFFIN,

PLUMBER, STEAM AND GAS FITTER, 922 AND 924 MAIN ST.

To the skill of the plumber in introducing water into our homes and places of business and in arranging our sewerage system on scientific principles, our cities at the present day are highly indebted for their improved condition, while the artistic ability displayed in the gas and steam fixtures, which are now such important adjuncts of civilization, adds largely to the adornment of our rooms and to our comfort and convenience as well. For these reasons the avocation of the plumber, gas and steam fitter is an important one, which cannot be overlooked in a review of the industries of this city. The leading artisan in this branch of business in Richmond is Mr. James F. Griffin, located in a large and commodious salesroom, 44x100 feet in size, at Nos. 922 and 924 Main St., where he carries a large and comprehensive stock of articles pertaining to this line, such as plumbers' supplies, gas, steam and water pipe, chandeliers, brackets and gas stoves, and is prepared to contract for work in either department of his business at the lowest rates consistent with reliable, first class and conscientious fulfillment of obligations. Three experienced assistants are regu-

Early employed and all work is fully guaranteed. Prior to the establishment of his present house, in 1873, he filled the responsible position of superintendent of the Gas Works.

NICHOLSON & BRO.,

BOOKSELLERS AND STATIONERS, ODD FELLOWS BUILDING AND NOS. 12, 14 AND 16 SOUTH EIGHTH ST.

This house stands confessedly at the head of all similar establishments in Wayne County and ranks among the first and most important of its class in the state of Indiana. Established as early as 1860, the business has now been conducted under the same firm name and style for a period closely approximating a quarter of a century and from its very inception its career has been characterized by a steady and marked increase of annual transactions. The business is conducted in three distinct departments, the sub-divisions being as follows: the book and stationery department, on the first floor, at 729 Main St., is 23x100 feet in dimensions and stocked with a complete and comprehensive assortment of merchandise in this line. The wall paper and shade department is on the second floor, where may be found in stock the common grades as well as the most expensive and elegant styles of wall papers and decorations, the latest designs and novelties being received and displayed here simultaneously with their appearance in the Eastern cities. Their book bindery and paper box manufactory occupies two rooms, each 40x60 feet in size, equipped with the most approved devices of machinery and appliances and furnishing steady employment to a force of 12 to 15 skilled operatives in their respective departments. From the bindery is turned out elegant specimens of blank books for a variety of purposes, which will not suffer by comparison with those manufactured at the most famous establishments East or West, and to the work of this department the special attention of banks, insurance companies and merchants is particularly invited. Mr. Timothy Nicholson, the senior member of this representative firm, is a native of North Carolina but has resided in Richmond since 1861 and has been for more than 20 years prominently identified with the business interests of the city and with the literary and educational institutions of the state. He occupied for nearly 10 years a responsible position as a member of the Board of Trustees of the State Normal School, at Terre Haute, and has also served in the capacity of Trustee of Earlham College for about 19 years and is at the present time Secretary of the Morrison Library. Mr. J. H. Nicholson, also a native of North Carolina, was born in 1857 but has been a resident of Richmond since 1861. He has the general superintendency of the book bindery and has been connected with that department of the business since 1876. The trade of the house is both wholesale and retail and extends to various sections of this and adjacent counties.

C. A. DICKINSON,

JEWELER, No. 712 MAIN STREET.

In Richmond the name of C. A. Dickinson and jewelry are inseparable, and have long since become synonymous, in consequence of the lengthy and intimate association of this enterprising merchant with the jewelry trade of this section, his operations in this line extending over a full half century, with but a few unimportant interruptions. Mr. Dickinson was born on the 15th of April, 1812, in Philadelphia, and came to Richmond in 1822, where he married his present wife in 1834. The store occupied by him is 22x110 feet in dimensions, and is located in the Vaughan block, the most attractive business structure in the city. His handsomely appointed and thoroughly stocked salesroom constitutes one of the most attractive features of our principal business thoroughfare, and his elegant plate glass cases are filled with a valuable and carefully selected stock of fine foreign and American watches in gold and silver cases, elegant articles of jewelry in chaste and artistic designs, solid silver and fine plated ware, and all articles pertaining to this branch of trade. He is ably assisted by his son, Mr. H. C. Dickinson, whose special department is fine watch, clock and jewelry repairing, which is made a prominent feature of the business. Both Mr. Dickinson and his son are practical watch makers, and are thoroughly conversant with the delicate mechanism of the various makes of American and foreign watches.

QUAKER CITY MILLS,

F. H. STAFFORD, PROP., NORTH END OF TWELFTH ST.

The Quaker City Flouring Mills, at the northern extremity of Twelfth St., on a tributary of the White Water River, although not the largest, are undoubtedly the finest and most thoroughly equipped mills of the kind in this section of the state and are erected upon the site of the oldest flouring mills in Wayne County, which were established upon a primitive scale as early as in 1815 in a small building containing a single run of stone, propelled by the old style overshot water wheel. Mr. Charles Moffitt, one of the early pioneers in this part of the state, was the original proprietor and the business was conducted by him for a period of 30 years, when, in 1845, he was succeeded by his son, Mr. Hugh Moffitt. In 1850 the mills passed into the possession of Benjamin Fulghum, who was succeeded successively by Hill & Wethrall, Hill & Hill, Hill & Stafford and F. H. Stafford & Co., by whom the mill was operated until April, 1883, when it was destroyed by fire. Mr. F. H. Stafford, the senior member of the last named firm and the present proprietor, immediately commenced the work of reconstruction and the result of his enterprise is seen in the model structure, with its admirable equipment, which has taken the place of the old mills on this site. The present building is a substantial three and one-half story brick

structure 36x40 feet in dimensions, containing two run of stones, the motive power for which is furnished by water from the never failing stream above noticed, employing two 42 inch American turbine wheels. The old process system, which is so favorably regarded in this section, has been retained, all the recent modern improvements in machinery and methods being introduced, and the capacity of the mill is 75 barrels every 24 hours. The various brands manufactured here rank deservedly high in the home markets, as well as in the East, and a large amount of custom work is performed. Mr. F. H. Stafford is a native of Pennsylvania but has been a resident of Richmond for the past 17 years and during this entire period has been prominently identified with the milling interests of the city. He is a practical miller of more than 20 years experience.

RICHMOND ROLLER SKATE CO.,
MARCHANT, PHILLIPS & Co., PROP'R'S,
 No. 1,031 NORTH E ST.

This company was organized June 26th, 1883, for the purpose of manufacturing and placing upon the market a specially improved roller skate, on which, since that time, an additional improvement has been made and patented February 5th, 1884. The improved roller skate now manufactured by this company holds a strong claim to unlimited public favor in the following points of excellence: 1st—Because it is not spoiled in any attempt to make it cheap. 2d—Because it can be used by professionals and amateurs, and for rink and fancy skating it has no equal. 3d—It has the largest wheels ever put on a roller skate and can be turned in a 30 inch circle with all wheels resting upon the floor. 4th—Because the wheels are of finest Turkish boxwood. 5th—Because the castings are of the best malleable iron, light and durable, as well as of most handsome construction and appearance. 6th—Because these and other features of superiority are so self evident to all who examine them and the fact that they are always in order; it is no trouble for the dealers to sell or customers to use. It may also be noted here that the inventive genius and ability associated with this company presents the assurance of the highest excellence in the products of this house, and if the possibilities of further improvements lie hidden in the immediate future, this establishment will not be found taking a second place in the advance. This firm are prepared to fill orders from all sections of the Union in large or small quantities, to the trade, and are constantly improving their facilities to meet the growing demand upon their works. Mr. Joseph Marchant, the senior member of this firm, is a native of Massachusetts and came to this city in 1854, since which time he has been prominently identified with manufacturing and commercial enterprises and is at the present time associated with Mr. Ira Haynes under the firm name of Marchant, Haynes & Co., manufac-

turers of "White Lily" baking powder and fine extracts, noticed elsewhere in this work. Mr. Elwood C. Phillips is a native of this county and was formerly employed at his trade for some years, that of carriage body maker. He possesses inventive genius of a high order, and besides being the patentee of the improvements here introduced in the roller skate, he has at various times secured 12 different patents from the United States Government for valuable inventions, some of which are now largely handled by other houses.

STARR'S NEW CLOTHING STORE,
 STRICTLY ONE PRICE; No. 620 MAIN
 ST., OPP. GRAND HOTEL.

The clothing business and its associated interests is one of the most important of our industrial and commercial enterprises and is controlled by our most reliable and energetic merchants. Enjoying the fullest advantages to be secured in this department of trade is "Starr's New Clothing Store," now located at 620 Main St., opposite the Grand Hotel, and it is safe to assert that not only in the superior excellence of stocks carried, but in the judicious business policy which characterizes its operations, is this house entitled to the leading position it occupies among its contemporaries in Eastern Indiana. The premises occupied embrace a fine business room 16x108 feet in dimensions, which is not only fitted up in metropolitan style but completely stocked in every department with a new and comprehensive line of ready made and custom made clothing from the choicest fabrics of both foreign and American looms, for men, youth, boys and children's wear, hats, caps, trunks and valises, besides a full stock and newest designs of gentlemen's furnishing goods. Special attention is paid to securing stylish and durable garments, manufactured especially for their own trade, while in other departments their goods are secured direct from manufacturers and first hands, thus securing every possible advantage in prices known to the trade and their ability to compete in prices with the largest and most reliable houses of any of our metropolitan cities. No other house in this or any other department of trade in this city has evinced a more intelligent conception of the requirements of trade nor exhibited more liberal spirit of enterprise in the successful effort to draw trade to this market which would otherwise have sought other trade centers. Messrs. Starr & Co. are believers in the efficacy of printers' ink, judiciously distributed, and in addition to being liberal patrons of the local press, publish an interesting and ably conducted monthly paper, devoted to the interests of trade, with a guaranteed circulation of 6,000, which is often increased to 7,000, and is gratuitously distributed throughout this and adjoining counties. This paper is under the editorial management of O. D. Starr, who has through this medium largely contributed to the promotion of the commercial enterprises of this city.

WILLIAM CAIN,

LUMBER, S. E. COR. ELEVENTH AND
MAIN STS.

Among the more substantial and reliable of our representative merchants will be found the names of many engaged in this department of commercial enterprise and none more worthily entitled to favorable consideration than that of Mr. William Cain, whose offices and principal yards are located at the southeast corner of Eleventh and Main Sts., where he occupies commodious quarters for the storage of seasoned stock and manufactured materials for building purposes, such as doors, sash, blinds, weather-boarding, window and door frames, flooring, etc. An adjacent lot on Eleventh St., with an area of 100x150 feet, is also used for the storage of hard and soft wood lumber, thus furnishing the amplest facilities for the transaction of his extensive business. Supplies are received direct from manufacturers, with whom in various sections of this and adjoining states Mr. Cain has perfected satisfactory and advantageous arrangements, and parties purchasing for shipment or for building purposes can procure at all times any desired dimensions, either in carload quantities or small lots, at the most favorable rates. Mr. Cain became proprietor of these yards in 1878, succeeding Mr. W. I. Dulin, who established the business at this location six years previously, and it is safe to assert that no house in this branch of business in this section of the state can boast of a more extensive and satisfactory trade than that which forms the subject of the present sketch. Mr. William Cain is a native of Ohio and was born at Chillicothe, Ross County, in 1841. He has resided in Richmond for nearly a quarter of a century and been engaged in the lumber trade since 1861 at other locations, previous to assuming the control of his present establishment. His uniformly honorable and conscientious methods of transacting business have ensured for him a large and prosperous trade as well as the highest confidence and respect of all with whom for the past 20 years he has enjoyed business relations.

R. R. VANSANT,

WHOLESALE AND RETAIL CONFECTIONER,
No. 711 MAIN ST.

This house makes a specialty of handling the finest varieties both of French and American candies. It is the recognized headquarters in Richmond for the wholesale and retail trade and its transactions embrace not only the better class of city patronage but also an extended area of territory contiguous to and dependent upon Richmond as a base of supplies. The present house was established by Mr. Vansant in 1880, although he had individually and as a member of the firm of Vansant & Davis been previously identified for several years with this special branch of industry and commerce in this city. His salesroom, which is 16x80 feet in dimensions, is eligibly located, tastefully fitted up and ar-

anged and stocked with a choice and carefully selected assortment of the finest varieties of imported and domestic confectionery in its most attractive forms, which he is enabled to offer to the trade or to purchasers at retail at prices as low as similar articles can be obtained in metropolitan establishments. Absolute purity of material and freedom from all deleterious admixtures are guaranteed by Mr. Vansant, who devotes his personal attention to the selection of stock, his practical experience as a manufacturer enabling him to detect the slightest traces of adulteration, thus ensuring to his patrons that most important desideratum in these days of terra alba and glucose, pure and reliable articles in every department. Three salesmen and assistants are regularly employed and all representations made by them will be found to accord strictly with facts. Mr. Richard R. Vansant, the proprietor of this representative house, is a native of Wayne County and was born in Richmond in 1840. From a comparatively small beginning he has succeeded, by enterprise and honorable dealing, in establishing a trade which now amounts to more than \$10,000 per annum and which is steadily increasing.

NORDYKE & HADLEY,

DEALERS IN NEW AND SECOND-HAND
FURNITURE, HOUSE FURNISHING GOODS,
ETC., 416 MAIN ST.

This enterprising firm established themselves at their present location in 1882, and the house is the largest of the kind in the city. The business is located in a fine business structure, the entire three floors and basement of which is occupied in the storage of goods, each floor being 27x190 feet in dimensions, with a workshop in the rear where goods are repaired. Two salesmen are employed, in addition to the members of the firm, and the mammoth stock carried embraces a general assortment of second-hand goods, most of which is nearly new, having been but little used, new and second-hand furniture, general house furnishing goods, stoves, ranges, carpenters and other tools, etc. The firm pay the highest price for all kinds of second-hand goods, and receive and deliver goods in any part of the city and vicinity, besides having ample facilities for storing stoves and household furniture at reasonable rates. The individual members of the firm are David Nordyke and John C. Hadley, both natives of Ohio, Mr. Nordyke having been born in 1815 and Mr. Hadley in 1814. Mr. Nordyke has been a resident of Richmond for thirty-five years, and previous to entering into the present copartnership was engaged in the same line of business for nine years, during which time he controlled a large and lucrative trade, having a thorough and practical knowledge of the business. Mr. Hadley is also an old resident of Richmond, and for the past 20 years has been identified with the insurance business, filling the office of Secretary of the Richmond Board of Underwriters ever since that organization was founded. He has also filled

the office of Township Trustee in a most acceptable manner for a number of years. Mr. Clark H. Hadley, his son, is also identified with the firm, and was born in Ohio in 1849. He has been a resident of Richmond for 29 years.

J. C. ALBRIGHT & CO.,

TINSMITHS, GALVANIZED IRON WORK, SLATE AND IRON ROOFING AND GENERAL JOBBING, No. 22 NORTH NINTH ST.

This house was founded in 1880 by the present senior member of the firm, who conducted the business in his own name until January, 1883, when the present partnership was formed by the admission of Mr. J. S. Zeller to an interest in the business. The premises occupied for sales and storage purposes, at No. 22 North Ninth St., are 18x119 feet in dimensions and the most approved devices for tin, copper and sheet iron work in their various branches are employed. Five assistants are engaged in the manufacturing department, turning out a great variety of articles, including tin, copper, zinc and sheet iron ware, galvanized iron work of every description, guttering and spouting and to general job work in all its ramifications and departments, special attention being given to slate, tin and iron roofing. In this branch of industry this house stands especially prominent in this and surrounding counties. The facilities enjoyed by this firm are not surpassed by those of any contemporaneous establishment and their transactions will compare favorably with those of any similar house in the city. Mr. J. C. Albright is a practical tin and sheet iron worker who has had many years experience in this special branch of industry and is thoroughly familiar with all its details and requirements. He is a native of Ohio, where he was born in 1852, but has resided in Indiana since 1856. Mr. J. S. Zeller is a native of Ohio, born in 1841, and has resided in Richmond since 1865. In addition to his interest in the above named firm he is also engaged in the manufacture of an improved eave gutter, noticed in another portion of the present work under its appropriate head.

ILIFF BROTHERS,

TOYS, NOTIONS AND FANCY GOODS, No. 538 MAIN STREET.

The shelves, counters and cases of this model establishment are filled to repletion with a choice and beautiful assortment of imported and American toys, musical merchandise, notions, fancy goods, baby carriages in variety, china, glass and parian vases and ornaments in antique and modern styles, fancy articles in every conceivable variety and seemingly for every conceivable purpose, jewelry in great profusion and a perfect museum of novelties, curiosities and articles of *vertu*, books, magazines, novelettes and periodical literature, illustrated story and comic papers and such an endless variety of miscellaneous merchandise as to defy all attempts at enumeration in the

limited space allotted in the present volume. This is the only house in the city dealing exclusively in this special line of merchandise and consequently purchasers will find here more complete and varied assortments in each department than are usually kept in smaller establishments in which fancy goods and notions constitute only a minor portion of their stock. The present firm, composed of Messrs. Will S. and J. E. Iliff, established this business upon a comparatively moderate scale in 1866 and during the past seventeen years have built up a prosperous and thriving trade increasing in volume each succeeding year. In 1882 their sales amounted in round numbers to about \$18,000 and in 1883 to more than \$20,000, while indications point to a still more gratifying increase in the not far distant future. The premises occupied for the display of their stock embraces three entire floors, each 20x60 feet in dimensions at the location above designated, and three assistants are regularly employed. Both members of the firm are natives and life long residents of Richmond, and have since early manhood been prominently identified with the growth and commercial prosperity of the city and have acquired an enviable reputation as reliable and enterprising merchants.

H. R. DOWNING & SON,

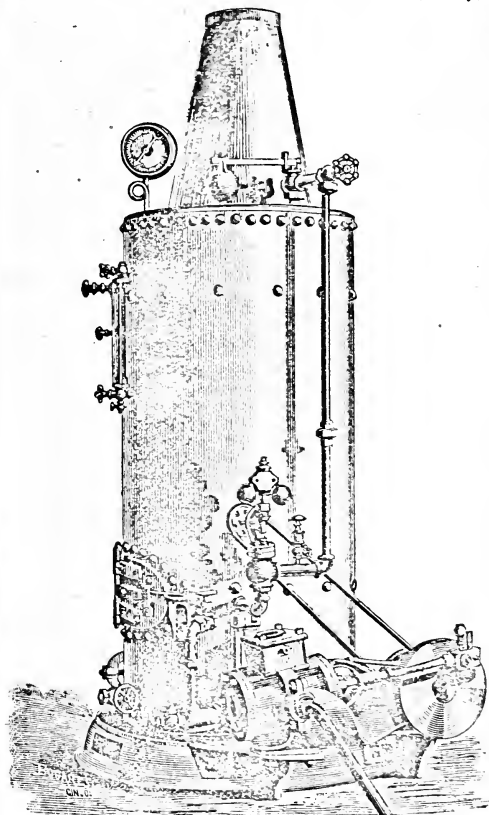
UNDERTAKERS, No. 16 NORTH EIGHTH STREET.

The leading establishment in Richmond, transacting probably nine-tenths of all the business in this line, is the one above noted, who occupy one entire floor 16x150 feet in size. Owing to the facilities enjoyed by this house for procuring caskets and burial cases direct from manufacturers located here as required, no large stock is carried on hand to become soiled or disfigured and tarnished, and the very latest and most approved styles are always furnished to patrons. They are prepared at all times to take entire charge of funerals and by the most approved process know to embalm bodies for burial or for removal to distant points. They have two fine hearses of modern style, elegant and chaste in design and supply carriages as desired for funeral purposes. This house was established by the senior member of the present firm in 1877 and was then located at the corner of Ninth and South A Sts. The following year he removed to his present eligible location and in 1880 his son, Henry C. Downing, was admitted to an interest in the business. Mr. H. R. Downing is a native of Pennsylvania but has resided in Richmond since 1837. Previous to embarking in his present enterprise he was associated with the well known firm of Ezra Smith & Co., coffin and casket manufacturers, in charge of the undertaking department, with all the details of which he is thoroughly conversant. His son, Mr. H. C. Downing, is an Indian by nativity, and was born in this city in 1857. The firm is one of our most reliable and competent ones and all business entrusted to them will receive prompt, careful and conscientious attention.

DILLE & MCGUIRE MANUFACTURING COMPANY.

IMPROVED OSCILLATING SLIDE-VALVE STEAM ENGINES AND THE RICHMOND "STAR" LAWN MOWER, COR. NORTH THIRTEENTH ST. AND RAILROAD.

This enterprise was inaugurated in 1874, at which time the firm of Dille & McGuire was



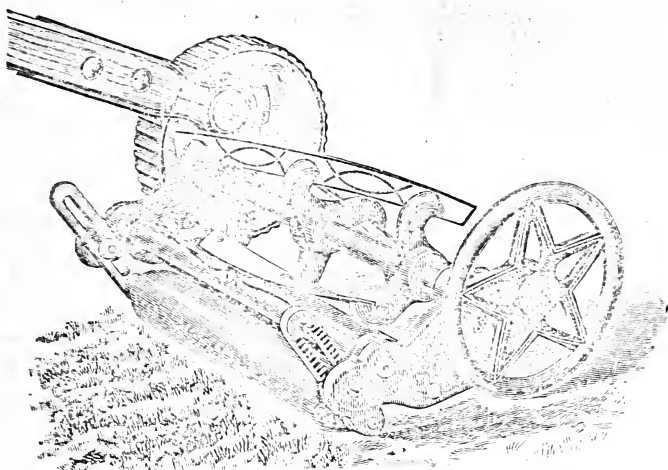
formed for the purpose of engaging in the manufacture of lawn mowers, reaping machine knife grinders, etc. These articles, which constituted the principal products of the firm for about seven years, attained a high degree of popularity and the trade of the firm steadily increased, until 1881, at which time a stock company was organized under the title above given and duly incorporated under the state laws. Under the new administration the facilities of the works were largely in-

creased and several new features introduced, to which special attention is directed. The manufacture of an improved oscillating slide-valve steam engine (a cut of which is here appended) forms a feature which cannot fail to elicit investigation and interest on the part of those employing machinery. For compactness, safety, economy and general utility for

all practical purposes, this engine is particularly desirable and is meeting with a large sale in all parts of the country and is destined to displace and supersede the more cumbersome and less practical engines in use, for which these engines are especially adapted. These engines will occupy about the same space as an ordinary barrel and the perfection and ingenuity with which they are constructed renders them almost noiseless in operation, while but little fuel is required to run them.

They range in capacity from two to 30 horse power and present many other features of excellence and superiority. Their manufacture and sale are exclusively in the control of this company and the demand has already extended to many remote sections of the United States. The Richmond lawn Mower, patented in April, 1880, is also another popular implement manufactured by this company, embracing the following recommendations to public favor: (1.) The high speed of reel knives, which are made of the best spring steel. (2.) Its rear cut and adjustable roller, enabling it to be used on uneven ground. (3.) Its adjustable and floating handle, enabling the operator to handle it as well down a terrace as on level ground. (4.) The drive wheel is so arranged, with handle pivoted at a point on frame, that it is impossible to slip the wheel when mower is at work. (5.) The driving wheel can always run on the cut, and not tread down the standing grass. (6.) The Star wheel being nar-

rower, the mower can be run close to walks, walls, fences and foundation of houses. (7.) The cutter bar is made of the best cast steel and is so arranged with adjusting screws that it may always be kept in close contact with the revolving cutters. (8.) The mower may be turned upside down when being moved from place to place. (9.) The small pinion is screwed on the cutter spindle and cannot come off unless desired. (10.) The ratchet is noiseless, being operated by a series



RICHMOND TRUCK MANUFACTURING COMPANY,

MANUFACTURERS OF THE RICHMOND BINDER, DRILL AND GENERAL PURPOSE TRUCK.

Among the late inventions in the way of agricultural machinery there are none that appear to possess more real merit than does the above truck, patented January 30th, 1883, and an examination will fully substantiate the manufacturers' claim of the most practical, amplest and best truck made. By its use the heaviest self-binder can be loaded or unloaded in 10 minutes by one man, without any lifting whatever. When loaded it can be drawn through an eight foot gate or over an ordinary road as easily as a road wagon and those familiar with binders will admit the necessity of some way to remove them from one field or farm to another. Aside from this, their front truck, when attached to a drill, binder, mower or field roller, will take the weight off the horses' necks and will do away with the "side-lash" of the tongue against the horses, which is necessarily occasioned by the use of the stiff tongue. When attached to a binder, two horses will do the work as easily as three will do it without the truck; the amount of it all being that it gives a four wheeled drill, roller, etc., and in this alone we claim it to save more wear of horse flesh than any other farm implement costing five times the money. Attached to a harrow, the farmer can ride and harrow and save the trudging over newly ploughed ground. The company will gladly furnish any information desired, and to the trade would say that they have something that can be sold or that will sell itself if shown. They have ample facilities for the manufac-

of inclines, making a positive clutch having no springs. (11.) The roller arms are so arranged that the mower may be raised or lowered, to regulate the height of cut. (12.) The mower is self-sharpening and is the only one that can have the revolving cutter revolved backward without removing any part of mower. This is effected by inserting small end of wrench into hole made in drive wheel, so as to engage the gear. (13.) The handle is pivoted at side of driving wheel, where the power is both applied and generated, causing no side draft whatever, also allowing mower to run under shrubbery. These products form a considerable item of the transactions of the establishment, although comprising many other features. The buildings formerly occupied were found inadequate to meet the requirements of their growing business, and in September, 1883, the present buildings were erected and occupied, embracing a ground space of 65x180 feet in dimensions, which grounds were purchased by the company and the buildings erected by them, equipped with special labor-saving machinery. An average force of from 15 to 20 skilled workmen are now employed and the annual transactions of the company closely approximate \$25,000. The officers of the company as at present organized are E. W. McGuire, Sr., President; E. W. McGuire, Jr., Secretary and Treasurer, and H. H. Dille, Superintendent. They are all practical and skilled mechanics and bring to the enterprise in which they are engaged ripe experience and a thorough comprehension of the requirements of the business. Correspondence relating to the products will elicit prompt attention and definite information. Telephonic connection is enjoyed with all the principal towns in this section.

ture of the machines and would be glad to hear from all interested. The officers of the company are Joseph Henley, President; Robert Furnace, Vice President; David Hill, Treasurer, and Webster Parry, Secretary. The Board of Directors is composed of seven members, including the above named gentlemen, with Joseph Radcliff, Robert Chester-ville, the patentee, and Henry Hill. Mr. Henly, the President, is a native of this county and one of Richmond's oldest and most reliable business men. He is an extensive dealer in lumber, sash, doors, etc., with which line of trade he has been identified since 1867.

D. B. CRAWFORD AND SON,

DRY GOODS, NOTIONS, ETC., 528 MAIN ST.

Mr. D. B. Crawford, the senior member of the well known firm of D. B. Crawford & Son, of this city, is a native of Maryland, in which state he was born in 1807. In 1835 he purchased a considerable tract of land in this county, and though educated to mercantile pursuits, he speedily adapted himself to the life of the sturdy pioneer. But 28 years of age, possessing a vigorous constitution and indomitable energy, he labored early and late and as a consequent result met with very good success in his undertaking within a few years. After 10 years time the laborious duties of the farm and its attendant hardships began to effect his health and he resolved to once more embark in mercantile life, and accordingly opened a general store, carrying in stock a large variety and assortment of miscellaneous merchandise. In this line he continued until 1872, when his son, Mr. John Y. Crawford, was admitted to an interest in the business and the present firm name and style was adopted. With the organization of the new firm the business was modernized, the old stock of general merchandise was disposed of, various lines of goods were dropped entirely and a new and desirable stock of dry goods, notions, carpets, curtains and similar merchandise pertaining to a first class metropolitan establishment of this character was secured and from that time to the present the house has been regarded as among the leading ones in this line in Wayne County. The building occupied by the firm was erected by the senior member of the firm and is a solid and substantial brick structure with iron front and is 20x150 feet in dimensions. The entire building is occupied by the firm for the storage of a stock of merchandise which will for extent, variety and completeness bear favorable comparison with that of any similar establishment in Richmond. In 1850 Mr. D. B. Crawford was chosen by the people of Wayne County as County Commissioner and so acceptably did he discharge the duties devolving upon him that he was retained in office for more than 15 years and peremptorily declined a reelection at the end of that time. During the noted John Morgan raid he raised a company of volunteers, which were known as "Minute Men" and designated as Company I, of the

6th Regiment, Indiana Volunteer Militia, of which company he was commissioned Captain by the Governor of Indiana. Mr. Crawford is also at the present time a stockholder in the Richmond City Mill Works, noted elsewhere, and a member of the Board of Directors of the First National Bank. As the legitimate result of a well spent, prudent and judicious business career, characterized by a strict adherence to the principles of integrity and honor, he has amassed a handsome competency and established a reputation of which he may justly feel proud. His son and present business associate, Mr. John Y. Crawford, is a native and lifelong resident of Wayne County, where he was born in November, 1835. He has been thoroughly educated to the business in which he is engaged, having spent more than 25 years in his father's store in the capacity of clerk and partner.

EZRA SMITH & CO. MANUFACTURING ASSOCIATION,

RICHMOND COFFIN AND CASKET WORKS,
COR. NINTH AND SOUTH A STS.

This association, now one of the most extensive of its class in the West, was formed in 1872 with a capital of \$50,000, which has since increased to \$100,000. The premises occupied for manufacturing purposes comprise three spacious and substantial brick buildings, with an aggregate floor space of 45,000 feet, and an average force of 65 skilled and experienced workmen are employed in the different departments, necessitating an annual disbursement for the item of labor alone of more than \$40,000. The works are equipped throughout with special designs of improved machinery, propelled by one 40 horse power engine and boiler. The best stock, materials and trimmings are used in the manufacture of more than 30 different styles of fine solid and imitation walnut and cloth covered caskets, fine wood burial cases, etc. This company are also exclusive agents in this section for Chappell, Chase, Maxwell & Co.'s superior cloth covered caskets, casket pedestals, etc., and carry constantly in stock complete and comprehensive lines of undertakers' hardware, trimmings, robes, linings and general supplies, which they are enabled to furnish to the trade at rates as low as can be offered by the leading metropolitan establishments East or West. Explanatory illustrated circulars are issued by this association, with price lists for the trade, and will be sent to dealers upon application. The demand for their products extends to all sections of the Middle, Western and Southern states, while the annual transactions will exceed \$200,000. The officers of the association as at present organized are Ezra Smith, President, and James Smith, Secretary and Treasurer. These gentlemen are both old residents of this state and have been for many years prominently identified with the development and advancement of the industrial resources of Richmond.

THOMAS NIXON,

MANUFACTURER OF MANILLA AND IMITATION MANILLA PAPER; J. S. OSTRANDER, MANAGER.

Mr. Thomas Nixon, an extensive owner and proprietor of paper mills at Dayton, O., and this city, has erected and is now conducting under the efficient management of Mr. J. S. Ostrander a finely appointed factory on the banks of the White Water River, a short distance from the city limits, for the manufacture of manilla and imitation manilla paper. The mill at this location was originally built many years ago, but was destroyed by fire in 1871 and rebuilt upon a more extensive scale by Mr. Nixon. The plant covers many acres and the main building is a three story brick structure 25x60 feet in dimensions, with an "L" two stories in height and 25x40 feet in size. There are two one story brick buildings occupied as machine rooms, one being 25x60 feet and the other 24x100 feet in size. Another three story brick structure, 40x40 feet in size, is used for the assorting department. Other buildings are occupied as office, boiler and engine rooms, stock rooms, etc. Both steam and water power are utilized, the combined force being 111 horse power. An average force of 25 operatives is employed in the various departments, necessitating the disbursement of nearly \$1,000 per month for the item of labor alone. The paper manufactured here is shipped to headquarters at Dayton, O., where it is manufactured into grocers' bags of various sizes, from which point it is distributed to various sections of the Union. The Richmond factory is under the control and management of Mr. J. S. Ostrander, an experienced paper maker, and to his efficient administration may be attributed in a large degree the success which has attended this house.

RICHMOND BUSINESS COLLEGE & TELEGRAPH INSTITUTE,

JOHN K. BECK & Co., PROP'R.'S; N. E. COR. MAIN AND SEVENTH STS.

The business colleges of the present day, with their comprehensive systems of education, sustain the same relations to the business world that medical colleges do to medicine, law schools to modern jurisprudence or theological seminaries to the clerical profession. Among the most successful and deservedly popular educational institutions of Indiana, the Richmond Business College and Telegraph Institute claims prominent recognition, having, during a career of nearly a quarter of a century, educated and fitted for business life hundreds of young ladies and gentlemen, now occupying responsible positions or engaged in business on their own accounts in the principal cities of the Union. This institution dates its inception from 1860, when it was established by William Purdy, who was succeeded two years later by the firm of Hollingsworth & Gundry. In 1876 the control of the college passed into the hands of Prof. John K. Beck, who conducted it successfully until 1882,

when Prof. O. E. Fulghum, an experienced electrician and telegraph operator and instructor, was admitted to an interest in the business. The college and institute is pleasantly and eligibly located in the business center of the city and occupies the greater portion of two floors in the commodious brick structure, corner of Main and Seventh Sts., where the most ample facilities are enjoyed for the accommodation of 150 students. The course of studies in the commercial department embraces thorough and comprehensive theoretical as well as practical instruction in the following important branches: book keeping, single and double entry, plain and ornamental penmanship, commercial arithmetic, merchandising, political economy, actual business, business correspondence, commercial law, insurance, banking, importing, forwarding, commission, domestic and foreign compound company business, manufacturing, railroading, steamboating, joint stock accounts. In the Telegraph Institute is taught everything necessary to render pupils proficient in this useful art. The proper preparation, nature and uses of the chemicals employed, the construction and care of the batteries, the use of switches, telegraphic book-keeping, making out reports, transmitting and receiving accurately and expeditiously by sound, and in fact the entire routine, the theory and practice of the operators' art. Students of the Institute are also taught penmanship at the College free of charge. The Institute is at all times open to visitors. Students can enter either department of this College or Institute at any time and the period required to complete their education is regulated solely by their application and capacity, diplomas being awarded only to those who are deemed thoroughly competent to fill the positions for which they have been educated. In place of the methods in vogue at some colleges of copying exercises from books, students are instructed by means of actual business transactions, conducted on a veritable money basis, and buy, sell, barter, consign, transact a general banking business and are taught the entire routine of every branch of actual business by individual experience as merchants, bankers, agents, etc. Prof. John K. Beck, upon whom devolves the general management of the subordinate teachers and the general control of the business college, has had a practical experience of many years as an instructor in the special branches of penmanship, book-keeping and commercial law and thoroughly comprehends the duties of his responsible position. He graduated with honors at Grundy's Business College, of Cincinnati, and at Dyrenfarth's Business College, of Chicago, and since assuming the management of the Richmond College has added additional laurels to its reputation as one of the most excellent colleges of its class in the Union. Mr. O. E. Fulghum, manager of the telegraphic department, has been connected with some of the most important offices of the leading telegraph lines in the United States.

As an operator and electrician he is highly endorsed by the leading business houses of Richmond.

**JOHNSON & WOODHURST,
STOVES, TIN AND SHEET IRON, ETC., No. 810 MAIN ST.**

One of the leading houses engaged in this important line of business is that of Messrs. Johnson & Woodhurst, No. 810 Main St., which was originally established many years ago by Messrs. Woodhurst & Eckel, who conducted the business up to 1872, at which time the firm became Johnson, Woodhurst & Co., under which style the business was conducted up to January, 1883, at which time the firm name became as at present. The premises occupied consist of a spacious and commodious salesroom 18x70 feet in size, besides a shop for manufacturing purposes, 25x50 feet in dimensions. An average force of eight workmen and assistants are regularly employed and the operations of this house embrace the manufacture of all kinds of tin, copper and sheet iron ware, galvanized iron cornice, brackets and window caps, besides doing tin, slate and iron roofing and general jobbing of all kinds. In their salesroom they carry a large variety and extensive stock of heating and cooking stoves, ranges, furnaces and all kinds of ware pertaining to this branch of trade, and are the authorized agents for the celebrated "Early Breakfast" cook stoves, made by Redway & Burton, of Cincinnati, and Kohler's hot air furnaces. The individual members of the firm are Peter Johnson and Theodore Woodhurst. Mr. Johnson is a native of New York State but has resided in this city for a number of years. He was formerly a member of the firm of Nordyke & Johnson and has been identified with this branch of trade for over 30 years. Mr. Woodhurst was born in Ohio and has also had many years experience in the business.

**J. B. GILBERT,
BOOTS AND SHOES, No. 820 MAIN ST.**

This is one of the leading houses in its line here and was originally established by the present proprietor over 16 years ago, and since its first inception it has enjoyed an established and gradually increasing trade, embracing among its patrons many of the best families in city and country, transacting at present a business that is not surpassed by any similar establishment in this section of the state and extending throughout Wayne, Union, Jay and Randolph counties, Ind., and Preble and Darke counties, in Ohio. The salesroom occupied is 16x116 feet in size, in a substantial brick building, and the stock carried embraces a full and complete assortment of ladies', gentlemen's, misses and children's boots and shoes, rubber goods, etc., of newest styles and selected from the best and most reliable jobbing houses in the country, while the annual sales will reach a very large figure. From six to eight assistants are employed, including

three skilled workmen in the custom department, to which special attention is given. The quality of material used as well as styles and workmanship is guaranteed first class, while neat and perfect fits are always assured. It is conceded that no house in this department of trade in Eastern Indiana enjoys more ample facilities for the successful prosecution of trade. Mr. Gilbert, the proprietor of this house, is a native of Henry County, this state, where he was born in 1840. He has been engaged in his present line of business in this city for a period of 24 years. He is a practical shoe man, understanding thoroughly all the details of the business.

**SAMUEL VANSANT,
CONFECTIONERY AND FRUITS, No. 1127 MAIN ST.**

This house was first established in 1877 by Mr. George Pioneer and was formerly located at No. 35 North Eighth St., shortly after which the name was changed to Pioneer & Brownell, to whom succeeded Mr. Sol. Davis, who was succeeded in turn by Mr. D. L. Emeric, from which latter gentleman Mr. Samuel Vansant purchased the business in 1883 and soon after removed to his present location, where he owns the building and grounds, and under his able and efficient management it has become an established success and enjoys a liberal patronage from the best class of citizens. The storeroom is 20x160 feet in dimensions and is fitted up in metropolitan style, with ice cream parlors in the rear. He carries in stock a fine and superior assortment of pure French and American confectionery, foreign and domestic fruits and nuts, choice Havana and domestic cigars, tobaccos, etc., which find liberal and popular recognition from the lovers of those articles. Two competent assistants are employed by Mr. Vansant, and he manufactures large quantities of strictly pure confectionery for his own trade. The ice cream parlors are handsomely and tastefully appointed, affording those facilities which are not only worthy of liberal public consideration but also the full and extended notice here accorded. He also keeps one of the fine Arctic soda fountains for supplying this delicious beverage during the summer months. Mr. Vansant was born in Richmond in 1841 and has been engaged in mercantile pursuits for over 20 years. As a business man he has secured in a large degree the public confidence.

**NEWTON D. LITTLE,
CONTRACTOR AND BUILDER.**

Among the various industries which have a direct bearing upon the prosperity and progressive operations of the country, the occupation of carpenter and builder holds a prominent position. Mr. Newton D. Little is a native of Washington County, O., but came to this state about four years ago. He learned his trade in this city and commenced business on his own account in 1883. He is a prac-

tical carpenter and builder and is prepared to take contracts for every description of work in this line and also does all kinds of job work in this department, guaranteeing promptness and efficiency. His facilities enable him to compete with any house in the city in quality of work and prices.

A. J. PICKETT,

REAL ESTATE AND LOAN BROKER, No. 4
SOUTH EIGHTH ST.

Mr. Pickett is a native of this city and was born here in 1840. His early life was spent in agricultural pursuits, which he subsequently abandoned to engage in his present business, which he established in this city in connection with Mr. Peter P. Kirn, the present County Treasurer, in 1879. At the election of Mr. Kirn he established an office on his own account in his present location, where his transactions have gradually grown in magnitude and scope until the amount of business transacted will aggregate between \$500,000 and \$600,000 annually, including the value of property and real estate handled. He controls the sale of valuable farms in this and other states, town lots, etc., and gives special attention to rent collections, the payment of taxes for non-residents and to loans upon real estate security. He occupies a commodious and tastefully furnished office, located at No. 4 South Eighth St., and his many years of experience in this branch of business cannot fail to secure for him liberal public consideration for those interested in buying or selling real estate, desiring to negotiate loans or to avail themselves of the facilities he enjoys in other departments of his business. Mr. Pickett's father, Benjamin Picketts, came to this county from North Carolina, January 1st, 1808. At that time there was but one place where goods were sold, by old John Smith, whose store was a little low cabin and the counter was boards on barrels. Mr. P. resided in this county up to the time of his death, in his 78th year.

G. W. RUSSELL & CO.,

LIVERY AND BOARDING STABLE, NOS. 15
AND 17 SOUTH NINTH ST.

This well known and popular establishment was inaugurated in the year 1870 by Mr. T. B. French and in the course of time passed into the hands of Mr. Henry Hiatt, to whom succeeded the present firm in 1880. The building occupied is a fine two story structure, 47x154 feet in dimensions, can accommodate 60 horses at one time and is one of the most perfectly arranged stables in the state. Besides a general office on the south side, it has a ladies' waiting room on the north side. The present firm, since taking possession, has made many remarkable improvements, until at the present the stable is one of the leading institutions of the kind in Eastern Indiana. Ten horses, all first class roadsters, besides a number of fine top and open single and double buggies and carriages, are kept for livery purposes, together

with a select variety of fine carriages, which can be had at any hour of the day or night. Four experienced hands are regularly employed and horses are boarded at the most reasonable rates, the best of care and attention being paid to them, Mr. Russell giving his personal supervision to this department of the business. Carriages are supplied for parties, festivals or funeral occasions and traveling men conveyed to distant points on reasonable terms. The stables are among the largest in the city and the liberal patronage they enjoy will aggregate about \$12,000. Mr. Russell, the senior member of the firm, is an experienced horseman and was born in Chester County, Pa., in 1828, coming to this city in 1858.

J. A. CUNNINGHAM & SON.

BOOTS AND SHOES, No. 529 MAIN ST.

There is no house in the city in this line that has established a better record, either as to quality or price, than that of Mr. J. A. Cunningham, located at No. 529 Main St. Mr. Cunningham has been engaged in this trade since 1868 and in his present commodious and centrally located quarters since 1875, and during the long intervening period since that date has enjoyed a very successful and lucrative trade, his aggregate sales at present averaging from \$25,000 to \$30,000. Mr. Cunningham conducted the business alone up to January 1st, 1884, at which time his son, Joseph W. Cunningham, was admitted to partnership and the present firm name adopted. The premises occupied embrace a fine business room 23x125 feet in dimensions, in which is carried a large and extensive stock of the best styles and makes of boots and shoes for ladies, gentlemen and children's wear. His facilities for securing his supplies from the best and most reliable manufacturers and jobbers in the country is not surpassed by any contemporaneous house East or West. From two to four assistants are employed and the transactions of this house will bear favorable comparison in amount with any similar house in this section of the state. Mr. J. A. Cunningham, the proprietor of this house, is a native of England, where he was born in 1833. He was formerly engaged in business in this city with other parties. The honorable and straightforward policy which characterizes the business operations of this house, as well as the extent of its commercial operations, justly entitles it to the full and liberal notice here accorded in a review of the commercial and industrial operations of this city and state.

LOUIS RUNGE & SON,

FLOUR AND FEED, 14 N. SEVENTH ST.

This house was established by the present proprietors about five years ago, since which time it has enjoyed a trade that will compare favorably with that of any similar establishment in the city. The premises embrace a commodious salesroom, 20x75 feet in size, where can be found an excellent stock of the leading brands of choice family flour, grain,

meal and feed, baled hay and straw. This firm enjoys the amplest facilities for procuring fresh supplies from first hands and keeping their stock always well assorted. One wagon is kept for the prompt delivery of goods to patrons in all parts of the city, and the trade of the house extends to all parts of the city and surrounding country. The individual members of the firm are Louis Runge and John Runge. Mr. Louis Runge was born in Germany in 1829 and John, his son, in Richmond in 1853. Both gentlemen are active, enterprising business men and prompt and reliable in all their dealings.

PETER HUSSON,

UNION BAKERY AND RESTAURANT, NO. 823 MAIN ST.

Among the industrial occupations of this city worthy of special mention is the bakery and lunch room of Mr. Peter Husson, located at No. 823 Main St. This gentleman first started in business here in company with Everett L. Davis, and afterward with Mr. Landwehr, in 1882, under the firm name of Husson & Co., which continued for about eight months, when the co-partnership was dissolved, Mr. Husson taking sole charge of the business. Under his able and judicious management the business has grown rapidly, until the house now ranks among the first of its class in the city and is the leading one in this line, transacting an annual business of about \$44,000. Mr. Husson employs seven experienced assistants, and by securing the best quality of flour and furnishing his patrons with excellent bread, rolls, pies, cakes, etc., his establishment has rapidly grown in trade and popularity. In addition to supplying families with choice bread, rolls, cakes, etc., he is prepared to furnish fine pyramid and other fancy cakes to order for weddings, parties or festival occasions. A lunch room and regular dining room are attached to the bakery, where patrons and the public can always satisfy their wants with lunch or warm meals. Regular day boarders are taken at liberal rates. Mr. Husson was born in Germany in 1852 and came to the United States in 1871. He has been a resident of Richmond since 1877, and having established a large and lucrative trade, has become thoroughly identified with the business interests of this city and vicinity.

CHARLES S. FARNHAM,

DEALER IN LUMBER, SOUTHWEST CORNER TENTH AND NORTH E STS.

Possessing facilities unsurpassed by those of any contemporaneous establishment of its kind in the city, the house of Mr. Charles S. Farnham is entitled to a large degree of consideration in a review of the representative commercial institutions of this city and state. This establishment had its origin some years ago by Mr. Benjamin Johnson, who was succeeded by the firm of Hopkins & Farnham, under whose management it continued until 1877, when Mr. Hopkins retired and the pres-

ent proprietor assumed the entire control. The office and yard room at the above named location embraces an area of 250x150 feet, where an immense stock of about 1,000,000 feet of lumber is kept constantly on hand, including both rough and dressed lumber, heavy framing timbers, fencing posts, flooring, siding, shingles, laths, doors, frames, sash, blinds, etc. In the busy season from six to ten hands are regularly employed and the trade of this house extends throughout this city and the adjoining towns within a radius of 50 miles. Mr. Farnham is a native of New York, where he was born in 1841. He has been a resident of Richmond for the past 18 years, during the greater portion of which time he has been engaged in this branch of commercial enterprise.

S. R. LIPPINCOTT,

UNDERTAKER AND FUNERAL DIRECTOR,
OFFICE AND RESIDENCE, NO. 20 NORTH NINTH ST.

This gentleman established himself at his present location, No. 20 North Ninth St., about five years ago and gives prompt personal attention to all the requirements of this department, in which he has secured liberal public consideration. The rooms occupied by him for business purposes are 18x65 feet in dimensions and his office and storerooms are finely furnished and stocked with every desirable variety of wood and metallic coffins and caskets and every description of undertakers' supplies, giving to this house a position among the leading houses of its kind in Eastern Indiana and Western Ohio. Two hearses are employed and Mr. Lippincott will personally superintend all matters pertaining to funeral occasions, according to the wishes of friends of the deceased, in city or country. His skill as an embalmer will be found unsurpassed and it is a noticeable fact that he was the first in this city to dispense with the use of ice in preserving bodies. He keeps on hand or will furnish promptly to order fine floral designs, constructed in all popular methods. In all departments of the business he keeps pace with the progressive spirit of the age, introducing all efficient and desirable improvements. Mr. Lippincott is a native of Philadelphia, where he was born in 1846. He has been a resident of Indiana for nearly half a century and was formerly engaged in the manufacture of carriages and is widely known in various sections of the state. He has been associated with the business interests of this city for more than 40 years and was at one time appointed special agent by the Census Commissioner to take the census of this city, which office he most efficiently filled. The National Funeral Directors' Association, which extends over the entire country, elected Mr. Lippincott Secretary of its first organization and the Indiana State Funeral Directors' Association also selected him for the same office, both of which he has filled in an able and highly satisfactory manner, and is still holding his positions.

GEORGE H. EGGEMEYER,
SEWER PIPE, COAL, WOOD, LIME, PLAS-
TER, HAIR, CEMENT, ETC., 190, 192 AND
194 FT. WAYNE AVE.

The house now controlled by Mr. George H. Eggemeyer had its origin over 15 years ago, at which time it was conducted by Mr. George W. Simmons, who was succeeded in 1876 by the firm of J. B. Howes & Co., by whom the business was continued up to 1881, at which time the business came into the hands of its present proprietor. The premises occupied for offices, buildings, sheds and ground space at the above named location embrace an area of 110x210 feet, with switch connections from the P. C. & St. L. R. R., supplying their yards with unsurpassed railroad and shipping facilities. During the busy season an average force of from six to nine carts and wagons are employed for delivering and business purposes, disposing of an average of over 4,000 tons of coal and 2,000 cords of wood per annum, in addition to his extensive operations in lime, cement, sewer pipe, plasterers' hair, etc. The facilities enjoyed by this house for procuring supplies from the best and most desirable sources are not surpassed in the articles of coal, wood and lime, while in sewer pipe Mr. Eggemeyer may justly claim superior advantages in supplying this community. He is the authorized agent in this city for N. U. Walker's Sewer Pipe Works, of Wellsville, O., and for the celebrated Buffalo Cement Works, of Buffalo, N. Y., and in these articles he is able to quote manufacturers' prices. During the past season 12 car loads of sewer pipe were shipped to this house from Wellsville within a period of two months and Mr. Eggemeyer has secured many important contracts for sewer pipe in this city and elsewhere. Mr. Eggemeyer is a native of this city, where he was born in 1853, and the greater part of his business life has been identified with its commercial operations and progressive industries.

WILLIAM H. TRINDLE,
STAPLE AND FANCY GROCERIES, 123 S
MAIN ST.

This house, which occupies a leading position among enterprises of its kind here, had its origin in 1882, at which time the business was commenced by Mr. T. L. Coblentz, by whom it was conducted up to December, 1883, at which time it passed into the hands of the present proprietor. The premises occupied for business purposes embrace a room 18x50 feet in dimensions, besides basement, and is fitted up in metropolitan style, embracing in stock the best grades and varieties of table and culinary supplies pertaining to this department of trade. The facilities enjoyed by this house for receiving supplies from producers and the best jobbing houses in the country are not surpassed by any contemporaneous establishment in Eastern Indiana, while its variety is kept always fresh by almost daily receipts. From one to two assistants are employed and two

horses and wagon for the prompt delivery of goods to patrons in any part of the city. Telephonic connection is enjoyed with all parts of the city and adjoining towns. Mr. W. H. Trindle, the proprietor of this house, is a native of this state and city, where he was born in September, 1849. Shortly after completing his literary education he became associated with office work and for a period of eight years held the position of Deputy Sheriff. The efficiency with which his duties in this position were performed, as well as the popularity he enjoyed throughout the county, are sufficiently indicated in the fact that he was selected by his fellow citizens to fill the office of Sheriff of Wayne County, being elected by a large majority in 1878 and re-elected in 1880, his second term expiring in December, 1882.

HENRY LURING,
WITH MCFARLAN CARRIAGE COMPANY,
BRANCH WAREROOM, 51 NORTH EIGHTH
ST., ONE DOOR SOUTH OF POST OFFICE.

This business was started about three years ago by Mr. Luring, he acting in the capacity of general agent for the McFarlan Carriage Company, makers of the celebrated Connersville carriages, which have gained such a reputation throughout the West. He occupies for repository purposes a spacious and conveniently arranged salesroom, 24x90 feet in dimensions, where he keeps constantly on hand a fine assortment of light and heavy carriages of superior quality and finish, any style of which can be had that may be desired. Mr. Luring employs four sub-agents, and about 150 vehicles are disposed of annually, the trade being confined chiefly to Richmond and vicinity. Mr. Luring was born in 1832 and has been a resident of Indiana for the past 35 years. He is a practical mechanic himself in this line and at his establishment the buyer is afforded facilities, unequaled both in quality and price of work, for the selection of almost any style of vehicle.

GEORGE C. MCCULLOUGH,
WATCHES, CLOCKS AND JEWELRY, No. 7
NORTH EIGHTH ST.

Among the prominent houses in this city engaged in the jewelry business, the establishment of Mr. George C. McCullough is entitled to honorable mention. This gentleman is a native of Richmond and was born in 1853. About 16 years ago he started in business in this city repairing watches and jewelry, in front of a show window on Main St., and by close attention to business, strict economy and good workmanship he has succeeded in building up a very prosperous business, carrying an extensive and well selected stock, noted for its variety and superior quality, embracing all manner of adornments in the line of fine jewelry, besides gold and silver ware of chaste and elegant designs. A specialty is also made of a fine line of gold and silver watches of the most approved workmanship and celebrated manufacturers, both foreign and American.

Mr. McCullough pays careful attention to fine watch, clock, jewelry and complicated music box repairing, giving it his personal supervision and guaranteeing perfect satisfaction. He occupies a handsomely arranged salesroom 20x45 feet in dimensions, carries a stock valued at \$2,500 and transacts an annual business of \$5,000. Two assistants are employed by him and the promptness and reliability that characterizes all his transactions fully entitles him to prominent position among the leading jewelry houses of Richmond.

WILLIAM H. SUDHOFF,
DRUGGIST AND APOTHECARY, SOUTH-
WEST CORNER MAIN AND FIFTH STS.

This popular pharmacy is the oldest stand in the city, having been established over 50 years ago, and was taken possession of by Mr. Sudhoff in 1881, since which time that gentleman has continued to maintain the popularity of the house by the honorable manner in which he conducts the business. The stock carried embraces the purest and freshest drugs and chemicals, the leading and standard varieties of proprietary medicines, pure wines and liquors for medicinal purposes, toilet articles, fancy soaps, imported and American perfumeries, sponges, brushes, combs, surgical appliances, choice cigars and druggists' sundries generally. Special attention is devoted to the compounding of physicians' prescriptions and family recipes, this feature constituting no unimportant factor of the flourishing trade of the house. The salesroom is 20x55 feet in dimensions and has recently been repaired and fitted up throughout, presenting an attractive appearance. The stock carried is valued at \$3,500. Two experienced clerks are employed and a trade amounting to \$18,000 is transacted annually. Mr. Sudhoff is a native of this city and was born in 1855. He was for some time a salesman in Dr. Muller's drug store, in this city, and studied pharmacy at the Cincinnati College of Pharmacy, from which institution he was graduated in 1879. After graduating he was engaged as prescription clerk in Lippert's drug store, Cincinnati, which position he held up to the time of establishing himself in business in this city. He is a competent druggist and enjoys in a marked degree the confidence of the medical fraternity and citizens of Richmond and vicinity.

T. F. MORGAN & SON,
PLUMBERS, PUMP, STEAM AND GAS FIT-
TERS, NO. 18 NORTH NINTH ST.

This house was established by Mr. T. F. Morgan in 1869 and is one of the best known of the kind in Richmond, the proprietors transacting an annual business of about \$10,000, which is steadily on the increase. The building occupied by Mr. Morgan is a substantial business structure, two stories in height and 100x22 feet in dimensions, every part of which is utilized for manufacturing and storage purposes. Mr. Morgan employs three practical and experienced artisans and trans-

acts a general business in plumbing, steam and gas fitting, etc., making a specialty of sanitary plumbing and steam heating apparatus for public and private buildings. He carries in stock a general line of steam and gas fixtures, copper, wrought and cast iron pipe of all sizes, steam, lift, force and chain pumps, lead, iron and block tin, iron sinks, water closets, etc., and all kinds of heating apparatus. Mr. Morgan was born in Philadelphia in 1830 and previous to coming to this city was engaged in business in Cincinnati, where he served an apprenticeship and worked at the business for three and a half years. His son, Franklin T. Morgan, was admitted to partnership, March 1st, 1884. He is also a practical plumber and understands the details of the business.

J. O. BARBER,
SPECIAL AGENT NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY, ROOM
NO. 2, OVER SECOND NATIONAL BANK.

The insurance agency of Mr. J. O. Barber is entitled to prominent recognition on account of the long experience and successful career of its manager and of the uniformly high standing of the company whose interests he represents in this city. Mr. Barber has been a resident of Richmond for the past 17 years, during the last five of which he has represented the Northwestern Insurance Company, of Milwaukee, Wis., whose total assets are at present over \$21,000,000, and including ton-tine surplus, is the strongest of the five largest American mutual life insurance companies, as shown by the ratio of surplus to liabilities. For the past nine years this company has paid its expenses, taxes and death claims from its interest income alone—a record which no other company can at the present time show. Mr. Barber is also prepared to secure first mortgage loans on real estate on reasonable terms. The uniformly correct and honorable business methods which have characterized the transactions of Mr. Barber have largely contributed to the efficiency of his operations and the large and growing patronage he enjoys. For full particulars in regard to rates or agency apply to above address.

MRS. A. P. COLE,
MILLINERY, NO. 18 NORTH EIGHTH ST.

Mrs. Cole occupies for business purposes a large and commodious salesroom on North Eighth St., which is at all times kept liberally stocked with most desirable and seasonable goods, selected with great care and in direct reference to the market. Special pains are taken to secure each season the newest novelties in patterns, hats and bonnets simultaneously with their appearance in our metropolitan cities, also ribbons, trimmings, flowers, feathers and general millinery supplies. She enjoys the amplest facilities for securing supplies and employs a competent force of experienced trimmers. Mrs. Cole was formerly engaged in business in the city of Indianapolis

but removed to Terre Haute, coming from there to this city in 1881, where she started at her present location, over two years ago. Here her efforts to secure the better class of trade have been rewarded with marked success in a gradually increasing trade, extending not only through this city but drawing largely from adjoining counties in Eastern Indiana and the counties of Preble and Darke, in Ohio. The trade of this house has grown to such proportions that during the busy seasons of the year the employment of from six to eight skilled milliners is required. Mrs. Cole is a native of this state and has enjoyed a long and thorough experience in this business.

B. ARNOLD,
LADIES' FURNISHING GOODS, NOTIONS,
ETC., No. 708 MAIN ST.

Among the representative business houses of this city, none enjoy a more liberal share of the public consideration than that conducted by Mr. B. Arnold, whose spacious and conveniently arranged sale-room is stocked to its utmost capacity with an admirably selected assortment of ladies' furnishing goods, including all the latest and most fashionable fabrics and styles, together with an extensive line of general notions, etc., pertaining to this important department of trade. Mr. Arnold occupies for sales purpose one floor, 18x90 feet in size, and employs an average of four assistants. He manufactures hosiery and hoopskirts in large quantities and variety for his own trade only and transacts an annual business of about \$25,000, his trade extending throughout the city and surrounding country. Mr. Arnold is a native of Germany, where he was born in 1835. He came to America over 30 years ago and has been established at his present location for 13 years, during the whole of which period he secured a liberal patronage from the better class of trade.

PHILIP SCHNEIDER,
CARRIAGE MANUFACTURER, No. 9 SOUTH
SIXTH ST.

Richmond has taken a conspicuous place in the manufacture of the better quality of carriages, a prominent feature being the absence of any cheap or shoddy work. The leading manufacturer in this branch of trade in Richmond is undoubtedly Mr. Philip Schneider, located at No. 9 South Sixth St., conducted by him since 1877, he having succeeded a Mr. S. R. Lippincot in that year. The main building of the establishment is a two story brick structure, 40x80 feet, in which are located the paint shop, wood working department, blacksmith shop, finishing rooms, etc. The warehouse, which is 35x35 feet, two stories high, is used for storing finished work. In another three story brick building 35x85 feet, are situated the trimming department and repository, in which a large stock of first class finished work is constantly carried. Twenty-five skilled mechanics are employed and every variety of light and heavy carriages, phaetons,

spring wagons, etc., are turned out, the trade in which reaches an aggregate of \$40,000 yearly. Nothing but first class work is turned out and the works are supplied with all necessary and improved devices, tools and implements for successfully carrying on the extensive business. Mr. Schneider was born in Germany in 1840 and emigrated to America in 1847. He first began business in Richmond in 1860 and has been a resident of the city ever since. He gives his personal attention to all the various details of the business and by his industry and enterprise has achieved an honorable position for himself in this city.

E. P. DENNISON,
THE LEADING HATTER AND GENTS'
FURNISHER, No. 716 MAIN ST.

This house was established by the present proprietor over 13 years ago, whose trade, extending throughout the city and adjoining country, amounts to about \$15,000 per annum. Mr. Dennison is the leading hatter of this city and his stock in this line comprises all the latest and most fashionable styles of hats, which are received promptly on their appearance in our metropolitan cities. Fine silk, fine felt and straw hats of all desirable varieties comprise the stock. He also carries a large and comprehensive assortment of gentlemen's furnishing goods, fine shirts, underwear and making a specialty of fine neckwear. His salesroom, 18x100 feet, is most tastefully arranged and from one to three experienced salesmen are employed. He makes a specialty of manufacturing shirts to order, in which this house guarantees quality, price and fits, turning out about 1,000 of these articles annually. Mr. Dennison is a native of Connecticut and has been a resident of Richmond for the past 14 years, building up a flourishing and lucrative trade and establishing an enviable reputation.

C. W. STONE,
CIGARS AND TOBACCO, No. 623 MAIN ST.

The cigar and tobacco business as transacted in our principal cities is of great importance to our national industrial life, furnishing a stimulus to agricultural pursuits in the cultivation of a crop that is the staple product of many counties, and even states, and which may now be appropriately classed among the actual necessities rather than the luxuries of life. Extensively engaged in this important department of industrial enterprise in this city is Mr. C. W. Stone, who established himself in this business at his present location, No. 623 Main St., as recently as the beginning of the present year and already transacts a trade aggregating \$8,000 per annum. He carries a large and varied stock of plug, fine cut, twist, navy and other kinds of chewing tobacco; all the leading brands of imported and domestic cigars, smoking tobaccos, cigarettes, pipes, snuff and smokers' articles generally. The salesroom is a spacious one and finely arranged and two assistants are regularly

employed. Mr. Stone is a native of Ohio and was born in 1861. He has been engaged in this line of business since 1880 and by present appearances undoubtedly has a bright business career before him.

HERMAN SHOFER,

LIVERY, FEED AND SALE STABLE, COR. SIXTH AND SOUTH E STS.

This establishment was founded in 1863 by the present proprietor, through whose energy and thorough adaptation to the business it has reached its present prosperous condition. The premises occupied embrace a fine two story brick building, 80x135 feet in dimensions, where about 70 horses can be accommodated in a very superior manner. Five experienced hands are employed and the best of care and attention is given to all animals entrusted to the charge of Mr. Shofer, as he gives his personal supervision to the business, and boards horses by the feed, day or week at the most reasonable rates. Twelve excellent horses are kept for livery purposes and the annual amount of business transacted aggregates between \$25,000 and \$30,000. Mr. Shofer was born in Germany in 1843, but soon after that event, in the following year, he removed to America, coming direct to Richmond, where he has ever since resided. He is one of the most successful business men in the city, which is chiefly owing to the fact that his representations can at all times be relied upon. He buys and sells a great many horses during the course of the year and his honorable mode of dealing has won him the esteem and confidence of all classes.

W. J. SMITH,

SURGICAL APPLIANCES, 18 N. FIFTH ST.

Mr. Smith was born in Ohio in 1844 but has resided in this state the greater part of his life. The premises occupied by him are 18x35 feet in dimensions, and here he performs all his work, his being the only establishment of the kind in the city. He opened at his present place of business in 1876 and his skill and facilities have been attested by the large and increasing trade which he enjoys, extending over Indiana, Ohio, Illinois, Missouri, California and Virginia. He has made many important and valuable improvements in surgical appliances and presents not only the natural adaptation and ingenuity for the prosecution of his business, but that theoretical and practical experience which guarantees the execution of every description of work in that finished and perfect manner which will bear the most critical inspection and comparison with that of any other establishment in the country. He manufactures appliances for correction of all physical deformities, such as paralysis, curvatures of the spine, club feet, weak ankles, knock knees, bow legs, hip disease, contracted cords, stiff joints, weak spine and all other cases requiring mechanical support. He also manufactures apparatus for special cases, when designs are furnished, thereby saving

the patient the trouble and expense of going to a surgical institute to have their work done. In addition to this Mr. Smith also makes to order stencil plates, steel stamps, rubber stamps, burning brands, etc., guaranteeing his work in all cases to fulfil the requirements of patrons according to representations.

DR. A. BOPPARD,

NO. 925 MAIN ST.

The popular pharmacy and drug store conducted by Dr. A. Boppard, at No. 925 Main St., was established in 1868 and enjoys in a marked degree the confidence of the medical fraternity and the citizens of Richmond and vicinity. The salesroom is 20x40 feet in dimensions and is handsomely fitted up in modern style. The stock embraces the purest and freshest drugs and chemicals, the leading and standard proprietary medicines, toilet articles, fancy scraps, imported and American pertumeries, sponges, brushes, combs, surgical appliances and druggists' sundries generally. Special attention is devoted to the compounding of physicians' prescriptions and family recipes, this feature constituting no unimportant factor of the flourishing trade of the house, which amounts to about \$20,000 yearly and is gradually increasing. Dr. Boppard is a native of Switzerland, where he was born in 1835, and came to this country in 1858. He clerked in a New York house for about a year after his arrival and then went to Newport, Ky., where he remained for nine years, finally removing to this city and establishing himself in business here in 1868. He is an educated and accomplished chemist and pharmacist of many years experience.

NYE'S CHINA PALACE,

RALPH W. NYE, PROP., 719 MAIN ST., WESTCOTT BLOCK.

This old and reliable house had its origin in this city over 10 years ago, having been established by its present energetic proprietor in 1873, and has for a number of years been located at 330 Main St., where the business was conducted up to the latter part of February, 1884, when it was removed to its present location. Mr. Nye has one of the finest business blocks in the city. The premises here occupied for storage and business purposes embrace a general salesroom 20x100 feet in dimensions, besides basement of same dimensions for storage purposes. The transactions of this house embrace both wholesale and retail departments and the facilities enjoyed by Mr. Nye enable him to procure his supplies direct from importers, manufacturers and first hands upon such terms as will present the strongest inducements to the trade. The stocks carried embrace full and complete lines of French china and American queensware, glassware, lamps and chandeliers, Majolica and Dresden novelties, table and pocket cutlery, statuary and shelf ornaments, etc. He controls as agent the "Monitor" oil stoves and "Alaska" refrigerators. In addition to the

large and growing retail trade, embracing both city and adjacent towns and country, this house is prepared to extend its jobbing trade and present stronger inducements than ever before to dealers in Eastern Indiana and Western Ohio. Mr. Nye, the proprietor of this house, is a native of Franklin County, this state, but came to this city over a quarter of a century ago. He first became associated with the commercial enterprises of this city as a partner in the firm of Ezra Nye & Bro., in 1866, in stoves, tinware and house supplies, in which business he continued up to 1873, at which time he engaged in his present enterprise.

FRANK W. SPINNING,

FLOUR AND FEED, 13 NORTH NINTH ST.

Mr. Spinning established himself in his present location on the 31st of January, 1883, and in the brief period intervening has acquired a popularity and trade which bids fair to outstrip his older contemporaries and will compare favorably with older houses of its class in this city. Mr. Spinning occupies for business purposes the whole of a substantial brick building, 40x32 feet in dimensions, where he keeps constantly in stock all leading brands of choice family flour, besides feed of all kinds, baled hay, straw, etc. He also keeps a wagon for the prompt delivery of goods to patrons in all parts of the city. Two assistants are usually employed and the trade of the house has been increasing until at present the amount of business transacted is about \$7,000 per annum. Telephonic connection is enjoyed with all parts of the city and adjoining towns. Mr. Spinning is a native of this city, where he was born in 1854. He has had several years experience in this line of business before commencing for himself. The prompt and correct business policy which has characterized the transactions of this house has largely contributed to its popularity and the growing trade it deservedly enjoys.

J. C. HOLLOPETER,

MANUFACTURER OF MARBLEZED ENAMELED SLATE AND IRON MANTLES AND ENAMELED GRATES, ETC., FACTORY AND SALESROOM, 426 MAIN ST.

The facilities enjoyed by Mr. Hollopeter are such as to enable him to supply promptly to order any desired design or style of marbleized slate or iron mantles, which he will guarantee to be unsurpassed in excellence and beauty of style and finish by any contemporaneous house in the Union and at equally low prices. Popular designs and styles of finished mantles and grates are always kept in stock. His ovens are constructed upon the most approved plan known to the art, and as a practical marbleizer who has made himself thoroughly familiar with this art, Mr. Hollopeter is able to establish his claim to recognition by the recognized excellence, beauty and solidity of his work. The establishment of a manufactory of this class in this city is a source of pride to the citizens and cannot fail to secure

precedence over foreign makes, especially when equal merit attaches to home works. Mr. Hollopeter started his present enterprise in November, 1883, at No. 426 Main St., where his manufactory and salesroom occupy a brick structure 20x80 feet and where his facilities for meeting the public demand must ensure liberal public consideration. He is also agent for both Hackett's and Wallaces patent grates, which are supplied upon as reasonable terms as could be obtained of the manufacturers. He is also agent for the Indianapolis Tile Works.

[We are indebted to Mr. J. C. Hollopeter for use of Richmond Directory of 1887.—ED.]

D. THOMPSON,

DEALER IN SEWING MACHINES, MAIN ST.

A good sewing machine has become an absolute necessity in every household, and there is no better place in Richmond to purchase one of these indispensable articles than at the sewing machine depot of Mr. D. Thompson, on Main St., whose facilities are unsurpassed by any dealer in these articles in the West. In a large and commodious salesroom, 20x100 feet in size, at the above named location, Mr. Thompson keeps in stock all the leading and popular machines, which he buys outright for cash and sells for cash, thereby being in a position to offer inducements to purchasers in the majority of cases, which the regular agents of these same machines cannot approach. He employs one assistant and disposes of about 150 machines annually, the "New Home" leading all competitors and having the largest sale and most popular demand. Mr. Thompson was born in Hamilton County, O., and has been a resident of Richmond 24 years, during the whole of which period he has been engaged in the sewing machine business. He is endowed with energy, push and the requisite qualifications for business in the field in which he has been so eminently successful.

H. M. MILLER,

MILLINERY, ETC., 39 NORTH EIGHTH ST.

This well known house was established in 1871 and during the years of its existence has been constantly growing in favor with the public, until it has at length become the leading fashionable millinery emporium in the city. This result has been obtained through the fullest advantages enjoyed in securing supplies from the leading manufacturers, importers and jobbers in our metropolitan cities and the promptness with which she receives newest pattern hats and bonnets upon their appearance in the East, with newest novelties in every department, while the trimming department is presided over by accomplished artists of taste and experience and special attention given to the adaptation of colors and styles to the wearer. The salesroom is a commodious one, 25x35 feet in size, tastefully appointed and fitted up in a style which will compare favorably with leading establishments.

in our metropolitan cities. From six to nine skillful and experienced milliners are employed, according to the demands of the season, and this millinery emporium draws a large share of its patronage from the better class of citizens in both city and country.

HARMAN FETTA,

WHOLESALE AND RETAIL DEALER IN CIGARS, SMOKING AND CHEWING TOBACCOS, SMOKERS' ARTICLES, ETC., COR. FT. WAYNE AVE. AND EIGHTH ST.

Among the prominent cigar and tobacco houses of Richmond worthy of special notice, is that of Mr. Harman Fetta, located at the corner of Ft. Wayne Ave. and Eighth St., in close proximity to the Union Depot. This house was first established about 17 years ago, the present proprietor coming into possession of the business six years ago, succeeding his brother, Mr. Louis Fetta, who is still an active worker in the house. Formerly engaged in manufacturing, this department of the business was abandoned and the operations confined entirely to the wholesale and retail business. The stock carried embraces one of the largest and fullest varieties of best and most popular brands of choice Havana and domestic cigars, smoking and chewing tobacco and a complete line of smokers' articles to be found in this city, and this house, through the superior excellence of its stock, has become one of the most popular resorts for smokers and enjoys a gradually increasing trade, which will now compare favorably with any similar house in Eastern Indiana. Mr. Fetta is a native of Richmond and was born here in 1849. He is a cigar maker by trade, in which line he has had over 10 years experience, and his judgement may be relied on by dealers or smokers as to the true value of goods offered for sale.

JOHN F. MCCARTHY,

GROCER, TABLE AND HOME SUPPLIES, No. 413 NORTH EIGHTH ST.

This well known and popular depot for home and table supplies was first established by Messrs. McCarthy & Varley about five years ago, this firm conducting the business until February, 1881, at which time Mr. Varley retired and Mr. McCarthy assumed entire control of the house, which he has ever since retained. The salesroom is located in a handsome structure, 30x100 feet in dimensions, where is carried at all times a very full and complete stock of fine staple and fancy family groceries, teas, coffees, sugars, spices, canned goods of all kinds, produce, etc. A delivery wagon is kept for the prompt delivery of goods to patrons in all parts of the city and from two to three assistants are employed, and in the established and growing trade this house enjoys unrivaled facilities for procuring supplies direct from the best producers and jobbing houses of the country, and as the result of an honorable and judicious business policy the trade has increased over 100 per

cent. since Mr. McCarthy first assumed the management of the house, the annual sales now amounting to about \$15,000. Mr. McCarthy was born in Richmond in 1855 and during his entire business life has been identified with its progressive commercial operations.

THOMAS PICKENS,

LIVERY, FEED AND SALE STABLE, No. 411 NORTH EIGHTH ST.

This well known stable was originally established by Mr. Thomas Rose in 1875 and conducted by him until 1877, in which year it was purchased by Mr. Thomas Pickens, and the efficiency of his stable largely improved. These stables are located in a fine two story building, 45x132 feet in dimensions, and are fitted up in the most thorough manner, with ample accommodations for 40 horses. From eight to ten good roadsters are kept for livery purposes, with a number of first class carriages, phaetons, buggies, etc. Special attention is given to boarding horses by the feed, day or week and the best of care taken of them by competent and experienced assistants employed for the purpose. Carriages or buggies are promptly supplied for weddings, parties or funeral occasions and traveling men conveyed to distant points on reasonable terms. Mr. Pickens was born in Ohio in 1841 and has resided in Richmond since 1865. In August, 1862 he entered the army as a private in Company G, 93d Ohio Volunteer Infantry, with Colonel Charles Anderson as regimental commander, and participated in many of the great battles of the rebellion, among which may be mentioned Stone River, Chicamauga, Mission Ridge, Ringold and Kenesaw Mountain. At the close of the war, in 1865, he was mustered out as Second Sergeant of his company and soon after took up his residence in this city, where he was associated with its business operations up to the time of engaging in his present enterprise.

M. B. BALLARD,

DRUGGIST, No. 201 FT. WAYNE AVE.

This house was originally established by Mr. Ballard in 1867 and is now recognized as the oldest drug store in this city in continuous operation. The salesroom is 16x60 feet in dimensions and has a frontage both upon Ft. Wayne Ave. and upon Eighth St. and is fitted up in metropolitan style and in all its appointments will bear favorable comparison with the leading establishments of the kind in this section of the state. An average force of three assistants are employed and the stock carried comprises a complete line of pure drugs and chemicals, all popular and desirable proprietary medicine, paints, oils and varnishes, toilet articles and perfumeries, notions and fancy goods and pure wines and liquors for medical and sacramental purposes, tobaccos, cigars, etc. The prescription department, located in the rear, is neatly arranged and special attention is given to the preparation of physicians' prescriptions and family recipes. Mr. M. B.

Ballard is a native of Warren County, O., but has had his residence here for the past 40 years. During the rebellion he enlisted as a private in Company H, 140th Indiana Volunteer Infantry, and after about two months service (having previously devoted his attention to the study of medicine and surgery) he was detailed as assistant surgeon of the regiment and subsequently assigned to the position of surgeon in the hospital of the 23d Army Corps, in which position he served up to the close of the war.

M. E. BARGIS,
STOVES, TINWARE, ETC., S. W. COR.
MAIN AND FIFTH STS.

The business which has been under the able and efficient management of Mrs. M. E. Bargis for the last five years was originally established in the year 1845, so that it is one of the oldest stove and tinware houses in Richmond, if not in this section of the state. The business is located in a substantial brick building, where two floors and a large basement are occupied for sales and storage purposes. The salesroom is 18x120 feet in dimensions, thoroughly stocked with a complete line of housekeepers' hardware, tin, copper and sheet iron ware, house furnishing goods, the best makes of heating and cooking stoves, ranges, etc., leading the trade in this city. The house makes a specialty of roofing, guttering, spouting, repairing and general job work of all kinds, enjoying telephonic communication with all parts of this and adjoining towns and cities. The annual transactions will bear favorable comparison with any similar establishment in this city and the trade of the house, which extends to all parts of the city and adjoining country, will reach about \$15,000 annually. Mrs. Bargis, in her management of the present enterprise, secures the services of the most accomplished workmen in the mechanical department.

J. A. KNABE,
STAPLE AND FANCY GROCERIES, No. 511
MAIN ST.

Mr. Knabe first established himself in business in this city in company with his father, at 151 South Pearl St., in February, 1870, under the firm name of A. Knabe & Son. In 1875 he purchased the interest of his father and continued the business alone until August, 1879, when he removed to his present quarters for the purpose of securing better location and conveniences to accommodate his growing trade. The premises occupied for business purposes embrace a handsome three story brick structure, 26x120 feet in size, furnished with an elevator which connects the large basement with the upper floors. The main business room is fitted up in metropolitan style and is stocked with staple and fancy groceries, provisions, fruits, vegetables, canned goods, nuts, confectionery and general country produce, tobacco, cigars, notions, etc., comprising one of the most extensive home supply

depots in the city, the trade extending throughout the city and surrounding country and amounting to about \$70,000 per annum. Mr. Knabe is a native of Cincinnati, O., where he was born in 1838 and in which city he was formerly engaged in the dry goods business for a period of 10 years. The accuracy of his business methods and the attention paid to securing the best class of goods for home supplies have largely contributed to the popularity the house enjoys, both in city and country.

C. T. PRICE, JR.,
CONFECTIONERY, No. 808 MAIN ST.

One of the most popular confectioneries to be found in this city is that conducted by Mr. C. T. Price at No. 808 Main St., where, in a tastefully appointed salesroom, 15x75 feet in dimensions, is kept constantly on hand the finest grades of French and American confectionery, bon-bons, plain and fancy cakes, making a specialty of the manufacture of highly ornamental designs required for weddings, festivals, banquets, etc. They also carry in stock a fine assortment of foreign and domestic fruits, lemons, oranges, figs, bananas, etc. Ice cream of his own manufacture and soda water with pure fruit syrups are served in their appropriate season. He also handles in their season the finest Baltimore oysters, both in can and bulk or served by the dish to order in all popular styles. This establishment is deservedly popular with the better class of patrons and a business is transacted which will compare favorably with that of any similar establishment in the city. Four experienced confectioners are employed in the manufacturing department and the excellent location of the house, in connection with the superiority of its products, makes it the leading establishment in this line in the city. None but the best materials are used in the manufacture of confectionery, consequently the products of the establishment find a ready sale both in the city and surrounding country for 15 to 20 miles, while the trade is gradually increasing with each succeeding year. Mr. Price is a native of Philadelphia, where he was born in 1840. He has been a resident of Indiana for the past 27 years and is a practical confectioner and thoroughly conversant with all the details of the business and requirements of the trade.

W. D. SCHOOLEY,
GENERAL JOBBING SHOP FOR LIGHTING
MACHINERY AND ELECTRICAL MACHINES
OF ALL KINDS, PATTERN MAKER AND
TAXIDERMIST, No. 149 FT. WAYNE AVE.

Mr. W. D. Schooley has been established in business for 37 years and few individuals in this or any other community have had a more extensive and diversified experience. He is a practical and thoroughly experienced pattern and model maker and an inventor of considerable ingenuity and prominence—his already noted Patent Electric Gas Lighter being a very valuable invention and especially

adapted to the instantaneous lighting of street lamps, halls, churches and factories. It is very simple, effective and durable in its application. About three years ago Mr. Schooley added taxidermy to his list of occupations and does quite a business in this line, being the only taxidermist in the city. The skill he has displayed in preparing and preserving the skins of birds and animals for cabinets, so as to represent their natural appearance, is not surpassed by any contemporary in the West.

PATRICK FLANAGAN,

DRY GOODS, NOTIONS AND MILLINERY,
No. 430 MAIN ST.

The large variety of articles embraced in the stock of Mr. Flanagan, at No. 430 Main St., is such as relates to the general wants of the community in this line: both staple and fancy dry goods, consisting of foreign and American dry goods, ladies' dress goods of the newest styles, domestic goods, white goods, and hosiery, gloves, notions, etc. In addition to this is the millinery department, embracing newest styles of hats and bonnets, flowers, feathers, ribbons, trimmings, etc., while special attention is paid in season to trimming of hats and bonnets with neatness and taste by accomplished and experienced milliners and to meeting in every particular the requirements of this department of trade, the working department being on the second floor. Mr. Flanagan is a native of Ireland and was born in 1827, coming to this country in 1846. He has been a resident of Richmond for over 18 years, during 16 of which he has been at his present place of business.

J. B. BECKWITH,

STAPLE AND FANCY GROCERIES, COR.
EIGHTH AND NORTH E STS.

This house was founded by Messrs. Reid & Beeler when the city was in its infancy and is recognized as the oldest grocery house here. They were succeeded by Mr. B. B. Myrick and he by Mr. Louis Hinman, who conducted the business up to January, 1883, at which time this house came into the hands of Messrs. Beckwith & Harold and was so continued up to October 13th, 1883, at which time Mr. Harold retired. This house occupies a fine business room at the location above given, which is 30x60 feet in dimensions, with basement of same size. The main business room is fitted up in metropolitan style, and both in the arrangement for display of stock and in the extent and variety of goods for home and table supplies will bear favorable comparison with any contemporaneous establishment of the kind in Eastern Indiana. This house has one show case, which is the largest in the state, costing originally \$250. In addition to a general line of staple and fancy groceries and provisions, embracing fresh produce from the best farmers and dairies in the country, a specialty is made of fine teas and the best varieties of canned goods and spices, ammunition and hunters' supplies. This house enjoys

an established and gradually increasing trade. Employment is given to three assistants, while a delivery wagon is used for the prompt delivery of goods to patrons in all parts of the city, enjoying telephonic communication both with all parts of this city and surrounding towns and cities, while the honorable and correct business methods which characterize its transactions cannot fail to secure its permanency and prosperity. Mr. Beckwith is a native of Hamilton County, this state, where he was born in 1848. After completing his education he became identified with commercial pursuits, coming to this city in 1883.

SAMUEL KLEIN,

NEWS DEPOT, CONFECTIONERY, ETC.,
No. 819 NORTH E ST.

Among those occupations which contribute to the diffusion of intelligence are our news, periodical and stationery depots, and in this connection we direct attention to the well stocked and conducted news depot of Mr. Samuel Klein, located at No. 819 North E St. The business of Mr. Klein occupies a building 15x90 feet in dimensions, which is divided into two departments, in one of which is carried a large stock of all the desirable illustrated papers, daily and weekly papers, books and magazines, etc. Mr. Klein is the agent in this city for the *Indianapolis Journal* and the *Cincinnati News-Journal*, delivered to parties in all parts of the city. He carries a complete line of French and American confectionery, fine domestic and Havana cigars, tobaccos, etc. The business of this house will compare favorably with that of any similar establishment in Eastern Indiana, the annual transactions amounting to about \$15,000. Mr. Klein was born in Richmond in 1862 and established himself at his present location on September 2d, 1882, since which time his trade has been steadily on the increase.

HENRY H. RUNGE,

DEALER IN NOTIONS, FANCY GOODS,
MUSIC AND MUSICAL MERCHANDISE, No.
610 MAIN ST.

Mr. H. H. Runge is general dealer in fancy goods, notions, music and musical merchandise, with a spacious and commodious sales-room, located at No. 610 Main St. Although established here as recently as February, 1882, this house has already secured a liberal and growing trade, embracing among its patrons many of the leading families of both city and county. A large and well selected stock of goods is carried, embracing a fine assortment of fancy goods and all kinds of notions, together with a full line of musical instruments, sheet music, instruction books, imported and American guitar and violin strings and musical merchandise generally. The facilities enjoyed by this house in securing its supplies from the leading importers and jobbers of the country are not surpassed by any contemporaneous establishment in Eastern Indiana or Western Ohio. Mr. Runge, the proprietor of

this house, is a native of this city, where he was born in 1851, and has for many years been identified with business and commercial pursuits.

H. W. DEWKER,

GROCER, NO. 121 FT. WAYNE AVE.

The business in which Mr. H. W. Dewker is engaged was started by him over eight years ago and since that time has increased in volume over 50 per cent. The premises occupied embrace a fine two story brick building, 18x70 feet in dimensions, with additional room in the rear, and the general stock carried comprehends a choice selection of staple and fancy groceries, canned goods, fine family flour, fruits, nuts, tobaccos and cigars and all the best grades of goods for home and table supply. Two assistants are employed and a delivery wagon for the prompt delivery of goods to patrons in all parts of the city. The trade of the house extends to all parts of the city and surrounding country, amounting to about \$13,000 annually. Mr. Dewker was born in Richmond in 1855 and has been for the major part of his business life identified with this department of trade. No house in this line enjoys ampler facilities for securing fresh supplies from producers and the leading jobbing houses in the country; neither does any bear a higher reputation for fair weights and measures or a higher grade of family supplies.

MRS. JOSEPH BETZOLD,

NOTIONS, FANCY GOODS AND MILLINERY, NO. 431 MAIN ST.

Of the various mercantile pursuits, there are few of more general interest and utility to ladies than those known as millinery and notion stores. Of the establishments engaged in this branch of trade in Richmond, we call special attention to that conducted by Mrs. Joseph Betzold, at No. 431 Main St., where she occupies a fine business room, which is kept liberally stocked with most desirable and reasonable goods, selected with direct reference to the requirements of all who admire both taste and style, consisting of the newest novelties in pattern hats and bonnets, ribbons, trimmings, flowers, feathers and all kinds of notions. Especial attention is given to securing newest seasonable styles immediately on their appearance in the metropolitan cities of the East. Mr. Joseph Betzold is a native of Cincinnati and came to this city in 1861. In 1863 he enlisted in the 124th Indiana Volunteer Infantry, serving up to August, 1865. Mrs. Betzold established the business in 1865 and enjoys the patronage of the better class of citizens in both city and country. Her annual business will compare favorably with other houses in this line. Especial attention is paid to the trimming department, in which special pains are taken to secure the pleasure of patrons. She gives special attention to keeping a full stock of zephyrs, worsteds, notions, hosiery, furnishing goods, etc.

CHARLES BELLINGER,

BAKER, NO. 322 MAIN ST.

This house was originally established by Mr. Mason some years ago, from whom it passed to his son, Mr. Jeff. Mason, the latter gentleman being succeeded by Mr. Bellinger about seven years ago, who has ever since conducted the business, producing the choicest bread, cakes, etc., to be obtained in this city. Special attention is paid to the preparation of fine fancy cakes for parties, weddings or festival occasions. Mr. Bellinger enjoys ample facilities and uses only the choicest quality of flour. Mr. Bellinger is a native of England and was born in 1826, coming to this country in May, 1871, landing at New York. He learned the baking business in that country, where every one must serve a regular apprenticeship and understands the business thoroughly. He has been engaged in the business now for over 40 years, 12 of which were spent at it in the United States.

BENSON BROS.,

GROCERIES, FRUITS, PROVISIONS, POULTRY, ETC., COR. FT. WAYNE AVE. AND SEVENTH ST.

Although established as recently as September, 1882, the house of Benson Bros. has already acquired a large degree of popularity and patronage. This firm occupy a spacious and neatly arranged and well located sales-room, where they carry a general and complete line of fine family groceries, both staple and fancy, including teas, coffees, sugars, spices, soaps, syrups, canned goods, foreign and domestic fruits, vegetables, produce, etc., together with all kinds of provisions, and poultry and fish in their season, in which they have established a trade that will compare favorably with the general grocery houses of the city. Messrs. C. F. and H. C. Bensou, the gentlemen comprising the firm, are both natives of Indiana and are thoroughly conversant with all the details of the business and requirements of the trade.

SOL. KLEIN,

CONFECTIONERY, FRUITS, NUTS, ETC., NOS. 169 AND 171 FT. WAYNE AVE.

Mr. Sol. Klein, the subject of the present sketch, is a native of the Kingdom of Bavaria and was born in the year 1830, coming to this country in 1852. He has been a resident of Richmond for about 32 years and has occupied his present location for 22 years, during the whole of which period he has enjoyed a large and lucrative trade. His salesroom is neatly arranged and fitted up in metropolitan style, where is carried a large and complete line of plain, fancy and ornamental confectionery, foreign and domestic fruits and nuts, choice brands of cigars, etc., together with oysters, ice cream and soda water in their season. The neat and handsomely furnished ice cream parlors are always inviting and the purest ices, with genuine fruit flavors, are served to patrons in the most tempting forms. Mr. Klein is a

public spirited and enterprising business man and his establishment is one of the most popular of its kind in the city.

W. O. THOMPSON,

MANUFACTURER AND WHOLESALE AND RETAIL DEALER IN ALL KINDS OF STICK AND HOME MADE CANDIES, NUTS, FRUITS, ETC., No. 14 NORTH NINTH ST.

The business in which Mr. Thompson is engaged was started by him nearly 20 years ago in another location, removing to his present place about two years ago. Here he occupies a substantial two story building, 18x60 feet in dimensions, where he manufactures all kinds of stick and home made candies, with which he supplies most of the small dealers in this city and vicinity, and makes a specialty of fine caramels and pure candies, fruits, nuts and fine cigars. He employs ample assistance and enjoys a large and lucrative trade, extending within a radius of 13 to 30 miles, embracing adjoining counties of Indiana and Ohio. Mr. Thompson was born in Ohio in 1836 but has been a resident of Indiana for over 30 years. He is a practical candy maker and has had many years experience in the business, which guarantees to patrons that reliability that so thoroughly meets the wants of his growing trade.

JOHN M. EGGEMEYER,

PACKER AND SHIPPER OF BUTTER AND EGGS, AND DEALER IN GROCERIES AND PROVISIONS, 401 AND 402 MAIN ST.

This business was originally established by Mr. Thos. Nestor in 1851, who commenced business in a comparatively limited way, a few doors west of the present location. After two years he removed to the premises now occupied, where the business was continued up to 1878, at which time Mr. Eggemeyer became associated with Mr. Nestor as partner. Special attention has been devoted to the collection of eggs and butter from producers and dealers in this and adjoining counties of Indiana and Ohio, and the trade has been marked with a steady and gratifying increase. Mr. Eggemeyer, the present proprietor of the house, had enjoyed a previous experience in this department of trade for 13 years. Upon the retirement of Mr. Nestor in 1879, the firm name became Buhl & Eggemeyer, and upon the death of Mr. Buhl in 1881, the entire business came into the hands of the present proprietor. The business of this house embraces two distinct departments. The general grocery and provision store being located at No. 401, while the egg and butter packing and shipping department is situated on the opposite side of Main Street at No. 402. The general grocery department stands at the corner of Main and Fourth Sts., opposite the court house, where it occupies a fine two-story brick building 18x120 feet in dimensions, which is kept constantly stocked at all times with staple and fancy groceries, embracing the best and finest goods pertaining to house supplies in this department of trade, en-

joying telephonic connection with all parts of the city and adjacent towns. The butter and egg packing and shipping department is situated almost directly opposite, and occupies a three story brick building 21x120 feet in which ample space and facilities are enjoyed for storing, preserving, packing and shipping. In this branch the transactions embrace an average shipment of 1800 barrels of eggs and about 15 tons of butter per annum. An average force of seven assistants is employed, while several wagons are constantly on the road soliciting supplies from the country districts. Mr. Eggemeyer is a native of this city, in which his business life has chiefly been devoted.

HENRY H. ENGELBERT,

MANUFACTURER OF HAVANA AND DOMESTIC CIGARS, 13 NORTH EIGHTH ST.

Among the leading manufacturers of choice Havana and domestic cigars in this city and Eastern Indiana is the establishment of Mr. Henry H. Engelbert, whose establishment is numbered 166. Mr. Engelbert is a native of this city, where he was born in 1854. He is a practical cigar maker and gives his personal attention to the business, in addition to the employment of an average force of from three to five hands. His manufacturing department embraces a rear room at the above named location, 20x40 feet in dimensions, and the annual products of this house will range from 200,000 to 250,000 cigars. The leading brands of cigars here manufactured are: "Famous Ten Cent Straight," a ten cent cigar, and the following brands of five cent cigars, "Eighth Street," "Little Pansy" and "No. 13." These cigars are of standard value, if indeed they have an equal in the products of any contemporaneous establishment East or West. Mr. Engelbert first commenced business in partnership with A. J. Landwer, in May, 1883, at No. 623 Main St., this partnership continuing up to October of the same year, at which time the partnership was dissolved. The business was continued at the same location up to December 24th, at which time he removed to his present location.

B. PARDIECK & SONS,

MANUFACTURERS AND DEALERS IN ALL KINDS OF CABINET FURNITURE, Nos. 505 AND 507 MAIN ST.

Mr. Pardieck is a native of Oldenberg, Germany, where he was born in 1835. He came to this country over 28 years ago and has for many years been engaged in this department of trade. Prior to removal to his present location he carried on business at Nos. 205 and 207 South Fifth St. In his present quarters he occupies a fine business room, 28¹/₂x105 feet in dimensions, utilizing both the first and second stories for the storage and display of every description of cabinet and household furniture, both common and upholstered goods, parlor, dining room and bed room suites, common and marble top bureaus, stands, etc., office furniture, lounges, sofas, chairs, etc. He pays

considerable attention to the manufacturing department, especially to wood hottom chairs, of which he sells from 400 to 500 dozen per annum. His store is one of the finest in this section of the state and one of the most inviting to those desiring this class of goods.

E. MORROW & SONS,

GROCERIES AND PROVISIONS, No. 175
FT. WAYNE AVE.

The above named firm established themselves at their present location about five years ago, Mr. Morrow, Sr., having formerly been engaged in business on the same avenue since 1854. Their present establishment has secured a successful trade, by virtue of the excellent business management associated with its operations. The premises occupied consist of two floors in a substantial brick building, each floor being 20x76 feet in size and thoroughly stocked with the better grades of goods, evincing the ability of this house to compete in home supplies with any contemporaneous establishment in the city. An excellent stock is carried, embracing fine staple and fancy family groceries, teas, coffees, sugars, spices, canned goods, fruits, nuts, produce and grocers' sundries generally, which is being almost daily replenished by fresh arrivals from the best jobbing houses and producers in the country. Mr. Elihu Morrow, the senior member of the firm, was born in this county in 1817 and has been identified with this branch of trade, embracing both wholesale and retail, since 1854. His two sons, the other members of the firm, are both natives of Richmond and thoroughly experienced in all the details of the business.

H. C. LARSH,

CARRIAGE MANUFACTURER, No. 158 AND
160 FT. WAYNE AVENUE.

This gentleman is entitled to the most favorable consideration for his efforts in developing and securing the latest improvements in styles and construction in this important branch of industry. The premises occupied by these works in the various departments embrace a large and substantial three story brick building 38x80 feet in dimensions, with an "L" 40x40 and one story high fronting on North "D" street, besides which other buildings and ground space occupied comprise a space of 40x80 feet, affording the amplest facilities for the efficient manufacture of all kinds of light and heavy carriages, buggies, phaetons, etc. of every description and of the most approved styles and finished workmanship, while all work turned out by this house is subjected to the most rigid inspection before leaving the works. An average force of eight skilled workmen is regularly employed, and from 40 to 50 complete vehicles are turned out annually. A specialty is made of an improved two-bow top, which has been pronounced by competent judges to be the best bow top made, and the manufacture of which is controlled in Wayne county by Mr. Larsh. This business

has been installed here for a number of years, coming into the control of Mr. Larsh in Nov. 1882, since which time the scope of its operations have been materially increased and augmented through the recognized excellence of the work turned out. Mr. Larsh is a native of this county and learned his trade in the same shop he now controls. With an experience of about 15 years and the amplest facilities in this department of trade he has secured a prominence which entitles his establishment to liberal public consideration.

HOOSIER DRILL COMPANY,

This establishment, one of the largest in the county, was originally started at Milton, this county, and removed here in 1878, where commodious buildings are occupied for the manufacture of grain drills. About 150 hands are employed and the annual business is very large. J. M. Westcott is President; Omar Hollingsworth, Treasurer; F. A. Wilke, Secretary, and J. A. Carr, Superintendent.

H. H. MEERHOFF,

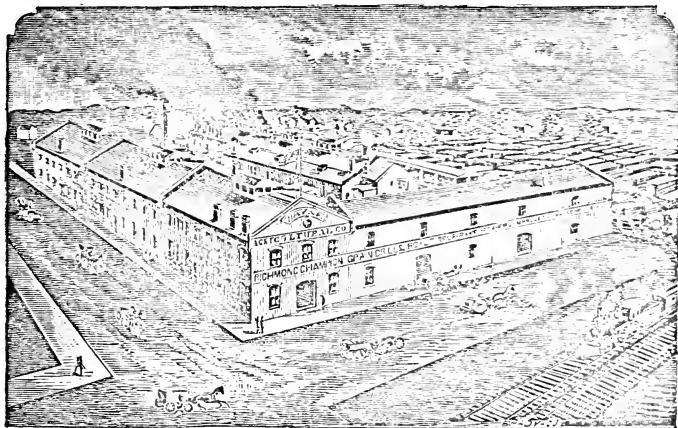
PLUMBER, STEAM AND GAS FITTER, No.
8 SOUTH 9TH ST.

This is the most prominent establishment of the kind here and is located in a handsome three-story brick building, 23x34 feet in dimensions, erected, owned and occupied by him. Mr. Meerhoff is a native of Kingdom Hanover, Germany, where he was born in 1830, and came to America in 1848. He learned the trade of plumber in Cincinnati, where he was employed in one house sixteen years, and came to Richmond in 1866. In the following year he commenced business here as a member of the firm of Wefel & Meerhoff, which continued until 1869, when Mr. James Dickinson was admitted as a partner and the firm name was changed to Dickinson, Wefel & Meerhoff. In 1871 Mr. Wefel retired and Messrs. Dickinson & Meerhoff continued the business as partners until the death of Mr. Dickinson in 1876, when Mr. Meerhoff became sole proprietor, and has conducted the business alone ever since. He transacts a general plumbing, steam and gas fitting business, and is prepared to execute all orders promptly and at the shortest possible notice, guaranteeing first-class workmanship, and entire satisfaction in all cases. He also deals extensively in, and has constantly in stock, gas fixtures, chandeliers, brackets, all kinds of iron and wood pumps, iron and lead pipe, steam fittings, hydrants, stop cocks, valves, water closets and fixtures, drive wells, etc. He also deals extensively in sewer pipe, keeping the best make in the market and enjoys the amplest facilities for supplying farmers and others upon the most reasonable terms. He employs from six to ten assistants, and transacts an extensive business in this city and surrounding country, while the policy upon which his house has been conducted is such as to place it in the front rank in all progressive features which contribute to our leading commercial enterprise.

WAYNE AGRICULTURAL COMPY, AGRICULTURAL IMPLEMENTS, ETC.

Was organized in 1872 with a capital stock of \$100,000, and the works were then located at Dublin, this county. Three years later they were removed to this city, where very commodious quarters are occupied. About 175 men are employed and the annual business will amount to more than \$400,000. The officers are L. L. Lawrence, President; William Baxter, Vice President; Thaddeus Wright, Secretary and Treasurer.

poraneous house east or west, thus enabling him to offer to the trade inducements unsurpassed in our metropolitan cities. Both a wholesale and retail business is transacted and the annual sales will now compare favorably with the leading commercial houses of the state. An average force of 15 salesmen and assistants here find employment, marking each successive year with a gradually increasing volume of business. This house occupies a prominent position among the leading commercial pursuits of this county and state.



KNABE'S BAZAAR, WHOLESALE AND RETAIL NOTIONS AND FURNISHING GOODS, CROCKERY, GLASS AND TIN WARE, FANCY GOODS, ETC., COR. MAIN AND 6TH STREETS.

Mr. Frank A. Knabe, the proprietor of this now well known house is a native of Ohio, where he was born in 1840. After completing his early education he became identified with commercial pursuits, engaging in business in Cincinnati, Ohio, on his own account in 1864. After an experience of several years in business in that city, he removed to Richmond in 1879, where the wisdom of his undertaking has been verified in the large and established trade this house has here secured. The premises occupied by Knabe's Bazaar embraces a fine business room 25x125 feet in dimensions, in addition to basement of same size, which is fitted up in metropolitan style and stocked with imported and American notions, furnishing goods, crockery and glass ware and all kinds of tin ware, fancy goods, etc. The many years of experience enjoyed by Mr. Knabe has secured to him the most comprehensive facilities and arrangements with importers, manufacturers and trade sales of the east, for securing supplies upon as liberal terms as any contem-

JOHN O'HARRA, DAILY MARKET, MEATS, FRUITS AND VEGETABLES, NO. 312 AND 314 MAIN ST.

One of the most energetic and successful business men in the city of Richmond, is Mr. John O'Harra, located at 312 and 314 Main St. This gentleman established himself in business here about six years ago, and his business has increased steadily from year to year, until at present it ranks among the largest of its class in the city. Mr. O'Harra moved to his present location in May, 1883, and occupies a spacious and commodious salesroom, 35x90 feet in size, situated in a substantial brick structure, in the central part of the city, where he keeps on hand a fine stock of meats, fruits and vegetables, poultry and game in their season, and wholesale fruits, oysters and fish. He is always careful in selecting none but the best cattle for his trade. Some idea of the character and ability of this gentleman may be gleaned from the fact that he started in business six years ago without a dollar, and through his indomitable energy and industry overcame all obstacles, attending strictly to business, until to-day he transacts an annual business of about \$25,000, with an extensive trade over the entire city and adjoining coun-

try, requiring the services of five assistants. Mr. O'Harra deals heavily in fruits and vegetables, the trade in these articles during the summer months amounting to about \$5,000. Mr. O'Harra is a native of Butler County, O., and was born in 1843, removing to Indiana about six years ago.

CHASE PIANO COMPANY,

This enterprise was incorporated in 1875, with a capital stock of \$40,000. Capacity of the works is 25 instruments per week and about 150 hands are employed. The officers are James M. Starr, President; C. C. Coffin, Vice President; Benjamin Starr, Secretary and Treasurer; M. J. Chase, General Manager.

PETER LICHTENFELS & CO.,

THE POPULAR ONE PRICE CLOTHIERS
CORNER MAIN AND 9TH STS.

One of the most popular houses in the city engaged in this branch of trade is the firm of Peter Lichtenfels & Co., who have perfected arrangements for securing custom made clothing of superior quality, and of equal value in style, finish and workmanship to that manufactured by merchant tailors. The firm occupy a spacious and neatly arranged storeroom, 23x110 feet in dimensions, where may be constantly found an extensive stock of custom-made clothing, to which especial attention is given, embracing garments for men, boys and children of every grade and style which the firm guarantee to sell as cheap as any house in the state can sell goods of similar value, because of the advantages which they possess in securing supplies, and the small expense attached to their business operations. Four assistants are required to conduct the extensive trade of the house, which is the largest of the kind in the city. Mr. Lichtenfels was born in 1845, and established himself at his present business in 1879, previous to which he was in the employ of others in this department of trade. Occupying a leading position in the clothing trade in this city and county this house is justly entitled to the full and liberal notice here accorded.

Following are the more important firms not already mentioned, with some of which are given amount of their annual sales.

HARDWARE AND IMPELMENTS.—John H. Rolling, 606 Main St.; Thos. Cuamer & Co., Main and Seventh Sts.; Peter Crocker, 913 Main St.; Stratton & Gordon, 1018 Main St.

GROCERIES, CIGARS, ETC.—J. H. Dickman, 603 Main St., \$50,000; J. H. Moorman, 520 Main St.; W. Lammert, Jr., South Ninth St.; J. J. Jordan, 526 Main St.; C. A. Jones, 189 Ft. Wayne Ave.; J. G. Brooks, Twelfth and North, \$10,000; S. M. Pierson, 193 Ft. Wayne Ave., \$35,000; C. Caster, 117 Ft. Wayne Ave., \$7,000; John Peterson, 427 West Main; C. H. Chambers, 1138 Main; C. Lammert, Eighth and South E Sts., \$8,000; D. Bowers, 910 Main, \$20,000; Shafer and Stranahan, 1538 East Main, \$15,000; S. F. Nutting, 324 Main

St., \$15,000; Henry Cutter, Fourth and South D Sts., \$50,000; C. Yohle, 449 South Fifth; S. Schmitt, 315 South Fifth St.; G. H. Snyder, Eighth and South C Sts.; S. M. Buckley, Eighth and Main Sts; C. Kreimeier, 10 North Sixth St.; S. Rogers, 13 North Eighth St.; P. Young, 121 South Fifth St.; J. Poundstone, 817½ North E. St.

DRY GOODS, CLOTHING, BOOTS, SHOES, MILLINERY AND FANCY GOODS.—L. E. Leonard & Co., 819 Main St., \$100,000; G. W. Mashmeyer & Co., Main and Eighth Sts; G. W. Shipman, 407 Main St., \$20,000; J. H. Hatfield, 916 Main; J. C. Peltz, Ninth St.; J. Werner, 911 Main St., \$9,000; S. Fox, 714 Main St., \$30,000; J. Zeyen & Bro., 516 Main St.; B. Kreimeier, 423 Main St., \$40,000; J. Marcus, 825 Main St., \$20,000; Tuck Bros, 726 Main St., \$20,000; E. L. Reynolds, 530 Main St.; Estell Bros., 403 Main St., \$5,000; E. F. Aleiev, 23 North Eighth St.; E. H. Menke, 421 Main St.; B. Maag, 614 Main St., \$20,000; Mrs. Vansant, 31 North Eighth St., \$12,000; T. B. Scott, 817 Main St.; Louer & Co., 720 Main St.; S. Fox, 628 Main St., \$12,000; J. Macke & Son, 536 Main St.

FURNITURE, MUSIC INSTRUMENTS, ETC.—Smith & Dunham, 627 Main St.; E. F. Dalby, 533 Main St., \$20,000; F. Grothaus, 31 South Fifth St., \$18,000; F. A. Drake, 5 N. Eighth.

DRUGS, BOOKS AND JEWELRY.—A. G. Luken & Co., 628 Main St.; Dale & Honada, 912 Main St.; Lyon & Co., 601 Main St.; W. H. Ross, 804 Main St.; J. Reule, 508 Main St.; J. Wampler, 804 Main St.; Morris & Hunt, 718 Main St., \$20,000; E. J. Ward, 708 Main St., \$6,000.

LUMBER, COAL AND WOOD.—John Henley, Main and Tenth Sts.; H. M. Roberts & Son, Eighth St.; Mather Bros., 260 Ft. Wayne Ave.; J. W. Moore & Co., 1022 Main St., \$20,000; William Dick, North A. St.; E. R. Matthews, Fifteenth St.

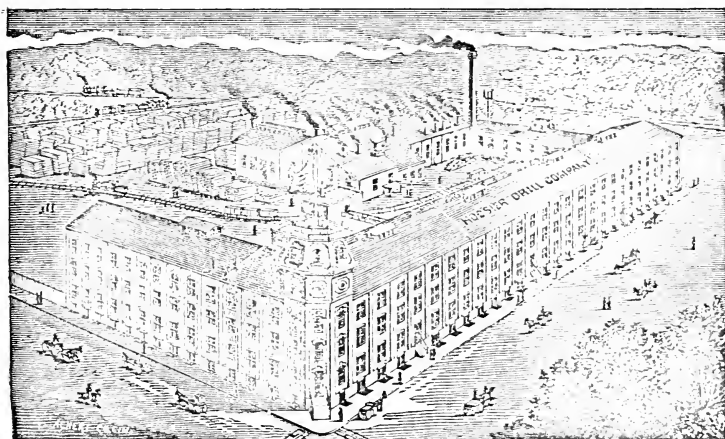
CROCKERY, TIN AND WOODEN WARE AND HARNESS.—A. W. Meyer, 600 Main St., \$12,000; H. Wilke, 433 Main St., \$20,000; J. Potts & Son, 914 Main St.; F. Van Uxem & Co., 625 Main St., \$25,000; A. J. Hoffman, 629 Main St., \$25,000; G. Detch & Son, 517 Main St., \$9,000; A. J. Coffman, 519 Main St.; C. A. Keys, 618 Main St., \$15,000.

INSURANCE AND REAL ESTATE.—Provident Life Association, 8 North Seventh St.; S. Bellis, 10 North Seventh St.; Lemon & Clark, Eighth and Main Sts.; William Bradbury & Son, 730 Main St.; O. P. Crocker, Hittle Bl'k.

MISCELLANEOUS.—Richmond Church Furniture Company, Eighth St. and Washington Ave.; Sinex Plow Company, 174 Ft. Wayne Ave.; S. Marlatt, 182 Ft. Wayne Ave, iron fences, \$7,000; B. B. Deal & Co., 184 Ft. Wayne Ave., produce; Quaker City Chair Company, 15 South Eleventh St., \$50,000; DeWitt, Stokes & Co., 147 North Eighth St., factory supplies, \$30,000; Valley Oil Mills, linseed oil; Kentworthy & Co., 183 Ft. Wayne Ave., Commission; G. W. Barnes, 9 South Fifth St., Seeds, \$50,000; Richmond Roller

Mill, North Second St.; E. Patterson & Co., 283 Ft. Wayne Ave., plows; Richmond Chair Company, Thirteenth St.; C. E. Newman, 16 North Seventh St., clothes wringers; L. J. Templeton & Co., 41 North Eighth St., commission, \$50,000; Crume, Dunn & Co., 12

North Seventh St., tannery and collars, \$100,000; Arlington House, Ninth St.; M. L. Crocker, 535 Main St., commission; Patent Flue Thimble Company, 923 Main St.; Bryson House, Ft. Wayne Ave.



A RICHMOND MANUFACTURING ESTABLISHMENT.

CAMBRIDGE CITY.

Ranking as the second city in importance in the county of Wayne, Cambridge City, although not dreamed of when many of her sister cities had secured considerable prominence as trade centers, has now a just claim to liberal consideration as one of the important trade centers of the state. In 1870 it had a population of 2,162 and in 1880 it had 2,370, while it now claims a population of about 3,000 inhabitants. It is located near the banks of the White Water River in Jackson Township, 16 miles west of Richmond and 53 miles east of Indianapolis. Its transportation facilities may be indicated in the fact that it enjoys the advantages of four leading lines of railroad, giving them an outlet to all sections of the

country, east, west, north and south, as follows: Pittsburg, Cincinnati and St. Louis; White Water Valley; Ft. Wayne, C. & L., and Cambridge City branch of the J. M. & I. Railroad. The city has an excellent Fire Department with one steam fire engine. Its churches are Methodist Episcopal, Presbyterian, Baptist, Christian and Catholic. It has two weekly papers, the *Tribune* and the *Wayne Citizen*, with two well supported public libraries. There are several flouring mills and agricultural implement manufacturers, while its business houses, most of which will be found noticed editorially in this work, will bear favorable comparison with those of our metropolitan cities.

J. & D. KIMMEL, MALSTERS.

The steadily increasing popularity of malt beverage among all classes of the community within the past quarter of a century has rendered this production one of our most important national industries and called into existence immense establishments devoted to the manufacture of malt, which have in turn stimulated agriculture and vastly benefited the communities in which they exist. The only firm in Indiana engaged exclusively in this important department of industrial enterprise is that of Messrs. J. & D. Kimmel, whose extensive malt houses in Cambridge City are entitled to prominent recognition among the leading activities of Wayne County. The business, which was established here in 1856, has grown to very large proportions, the annual transactions of this firm at the present time reaching fully \$150,000. Reference is made in another portion of this work to this well known firm and their enterprise—in the perfection and introduction of steam gang plows, etc. The malt establishment covers a ground space of about an acre, which is occupied for the various buildings and departments. The buildings, which cover an aggregate area

of 75x112 feet, are substantially constructed of brick and are all three stories in height. The most approved processes are utilized for malting, and steam and motive power is supplied by one 40 horse power engine and boiler. Eight assistants are regularly employed. It is one of the most important manufacturing interests of Cambridge City.

J. W. MARSON, GROCERIES, ETC., Nos. 244, 246, 248, 324 AND 326 MAIN ST.

Mr. Marson is a native of England, but came to this country when but a small boy. Although yet a young man (37 years of age), he has by his indefatigable will power and strict application to business attained a prominent position in commercial circles and stands to-day at the head of three important mercantile houses, conducted in his own name, and also holds a half interest in the house of Marson & Holderman, of this city. At No. 244 Main St. he occupies a spacious and conveniently arranged salesroom, 20x120 feet in dimensions, which is filled to its utmost storage capacity with a completely and carefully selected assortment of staple and fancy groceries, general culinary and domestic supplies,

etc., joining this on the west is another salesroom of the same dimensions, conducted by Mr. Marson and devoted to the sale of china, crockery, glass and queensware, clocks, jewelry of all descriptions, solid silver and plated ware, table cutlery, mirrors, lamps, chandeliers, musical instruments, sewing machines, trunks, satchels, bird cages, chromos and miscellaneous merchandise pertaining to house furnishing supplies. The commodious salesroom next door west is occupied by Messrs. Marson and Holderman for the sale of agricultural implements, hardware, etc., and is also 20x120 feet in size. These stores are substantially constructed of brick and connected by open archways, forming an immense

TRIPLE SALESROOM,

60x120 feet in dimensions, with stocks in each department, which for completeness and desirability are not excelled by those of similar establishments in the metropolitan cities East or West. In addition to these model establishments, Mr. Marson also conducts a finely stocked grocery house at No. 324 and 326 Main St. The patronage of these establishments is derived not only from the better class of city customers but from the agricultural community within a radius of 25 miles, and the aggregate annual transactions of the three houses, exclusive of the agricultural implement department, is from \$50,000 to \$75,000.

STAHR'S CENTRAL HOTEL AND RESTAURANT.

Commercial travelers and business men generally having occasion to visit Cambridge City, will find at Stahr's Central Hotel and Restaurant all the comforts, conveniences and appointments of a first class modern metropolitan hotel, including commodious sample rooms, well stocked bar and a handsomely furnished billiard room, yet the transient rates of which have been reduced to the popular prices of \$2 per day. The "Central" is as its name implies, centrally and eligibly located on the main thoroughfare of the city, directly opposite the First National Bank, and occupies a handsome and commodious structure, three stories in height and 75x120 feet in dimensions, erected by Mr. Stahr expressly for hotel purposes. The first floor, with a graceful and substantial front of iron and plate glass, contains a spacious office, with gentlemen's reading, writing and smoking rooms, a handsomely arranged dining room, with a seating capacity for 50 guests, a restaurant, where first class meals or lunches are served on the European plan, the kitchen and culinary departments and two commodious sample rooms for the use of commercial travelers. On the second floor are located the parlors and reception rooms, with a number of sleeping apartments, and the third floor is devoted to guest chambers, bed rooms, etc. Mr. Stahr, the popular proprietor of this house, established as early as 1869 a first class restaurant in this city, and the reputation it acquired and its rapidly increasing patronage necessitated

the erection of his present commodious building to accommodate his numerous patrons. He accordingly, in 1875, erected the building and opened the hotel, which has under his judicious management become the leading hotel in the city and especially recognized as the headquarters of commercial travelers and the better class of trade.

C. MARKLE,

INSURANCE AND REAL ESTATE, MAIN ST.

Mr. Markle is the authorized agent and representative in this city for the following well known and responsible insurance companies: Continental, of New York, assets \$4,450,000; American, of Newark, N. J., assets \$1,700,000; Phenix, of Brooklyn, N. Y., assets \$3,300,000; Glen Falls, N. Y., assets \$1,300,000; Springfield, Mass., Fire and Marine, assets \$3,295,000; Orient, Hartford, Conn., assets \$1,420,000; Phoenix, London, England, assets \$5,619,000; City of London, England, \$2,000,000; Queen, London, England, \$5,325,000; Norwich Union, England, \$5,500,000. The promptness and amicable manner in which all losses in connection with this agency are adjusted have contributed to an established and yearly increasing business. In the department of Real Estate, Mr. Markle not only handles property on his own account, but occupies a position and familiarity with operations which makes it to the interest of those desiring to purchase or sell real estate to place the matter in his hands. Holding at almost all times valuable farms and tracts of land, town lots and other property, he is able to effect transactions often most desirable to purchasers. Mr. Markle also occupies the position of Western ticket agent for all railroads centering in Indianapolis. He is a native of Butler County, O., and during the many years of his association with the business and progressive interests of this city and vicinity he has established an enviable record for promptness and efficiency, through which he has not only secured a large circle of friends and acquaintances but also established a thriving and successful business.

E. R. HASTINGS & SON,

GROCERIES AND PROVISIONS.

This house, at 265 West Main St., was established about seven years ago by Mr. E. R. Hastings and conducted by him up to about two years ago, at which time his son, William E. Hastings, was admitted to partnership, when the firm name became as at present. The premises now occupied embrace a room and basement 22x100 feet in dimensions, in a two story brick building, where employment is given to three assistants, in addition to the members of the firm. Here is constantly carried a full and complete stock of choice family groceries and provisions, embracing the finest varieties of teas, coffees, spices, sugars, syrups, canned goods, tobaccos, cigars, notions, etc. They carry a stock of from \$5,000 to \$6,000 and their annual transactions will aggregate

about \$30,000, with city and country patronage. Both of the proprietors are natives of this state and are thoroughly familiar by long experience with the trade in which they are engaged and enjoy the most comprehensive advantages in the procuring of supplies from the best sources.

C. STRAUB,

BOTTLER OF BEER, MINERAL WATERS,
GINGER ALES, ETC.

The old "City Brewery" was erected by Mr. Henry Ingerman in 1851 and has been occupied for the past 17 years by the present proprietor, Mr. C. Straub, who until recently was engaged in the brewing business, manufacturing an excellent article of ale. The popularity of lager beer as a beverage induced Mr. Straub to abandon the manufacture of ale and confine his attention exclusively to the bottling department, which special branch of trade has become within the past years one of considerable importance in all sections of the Union. The leading specialty for which Mr. Straub has acquired a more than local reputation is that of furnishing to the trade and for family use a superior quality of bottled lager, from the famous brewery of Schmidt Bros., of Indianapolis, which for purity, excellence and uniform reliability is unequalled by the products of any similar establishment in the West. Mr. Straub also bottles superior qualities of mineral and soda waters, ginger ale, cider and "soft drinks" generally. Having no competitors in this special line, Mr. Straub has established a flourishing and lucrative trade, extending throughout this and adjacent towns. Mr. Straub is a native of Germany and was born in the Province of Wurtemberg in 1829. He has resided in Cambridge City for the past 18 years, and has established a prosperous trade and gained the confidence and respect of his fellow citizens, having been elected to the responsible position of Treasurer of the School Board for 10 years, and has filled that office continuously since 1870, with the exception of three years.

HENRY SHUSSLER,

NEW AND SECOND HAND GOODS, FURNITURE, ETC., MAIN ST.

Mr. Shussler carries in stock at his warehouses, on Main St., a general line of furniture, embracing the finer as well as common varieties of parlor and chamber suites, kitchen furniture, carpets, bedding and house furnishing goods, both new and second hand, which he is enabled to offer to the citizens of Cambridge and adjacent towns upon the most favorable terms. Mr. Shussler procures his supplies of new furniture direct from manufacturers in various sections of the Union and is prepared to purchase all varieties of second hand furniture, bedding, carpets, queensware and household utensils, paying for them the highest market value. This house was established in April, 1882, and has already secured a large and steadily increasing trade, extending

not only throughout this city but to adjacent towns. Mr. Shussler is a native of Pennsylvania, where he was born in 1819. He has resided in this county for the past 48 years.

C. T. WRIGHT,

UNDERTAKER, EMBALMER AND FURNITURE DEALER.

Mr. Wright inaugurated his present successful enterprise, the only one of its class here, upon a comparatively small scale during the Centennial year, and since that time a most gratifying increase of trade has rewarded his efforts. While his annual sales for 1876 reached only about \$3,000, his transactions during the past year nearly doubled that amount, and each succeeding season witnesses a steady and promising increase of business. He now occupies for sales and manufacturing purposes one room 20x120 feet in size, with an additional department 20x20 feet in dimensions, where he carries constantly in stock a full and desirable line of the finer as well as common grades of furniture and manufactures various styles of tables, sofas, bedsteads, etc. In connection with the furniture department he also conducts a general undertaking and embalming business, furnishing any desired styles of coffins, caskets and burial cases and giving his personal attention to the management of funeral ceremonies. He owns a fine horse, which he furnishes for funeral purposes and promptly attends to embalming bodies by the most approved processes. Mr. Wright is a native and lifelong resident of Indiana and was born in 1854. By strict attention to his chosen pursuits and by honorable and conscientious methods of transacting business, he has built up a flourishing trade

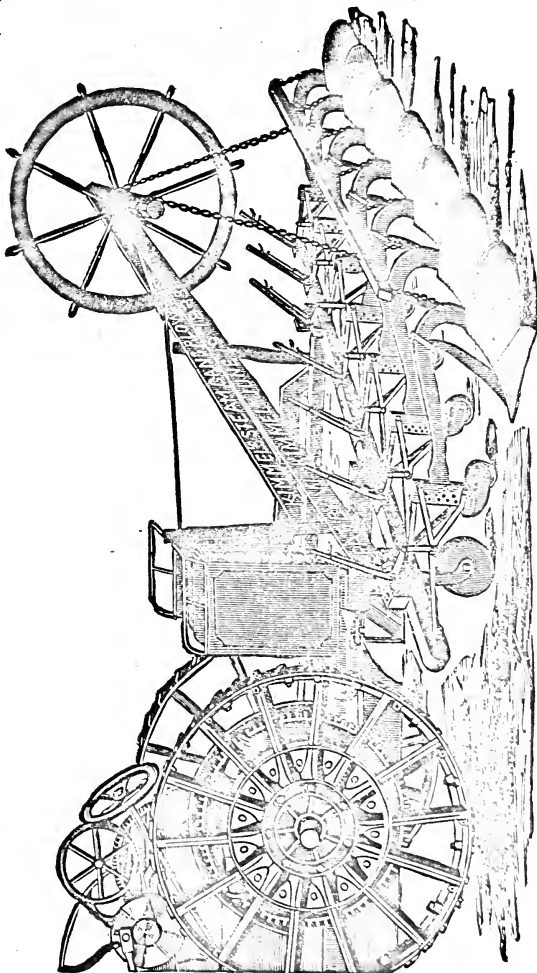
J. PIM & SON.

The flouring and grist mills now conducted by Messrs. James Pim & Son, and located on the pike, about midway between Germantown and Cambridge City, were erected originally by a Mr. Hutchinson about half a century ago. Since then it has been frequently improved and remodeled and has recently undergone important changes to place it in first class condition for good and reliable work. In December, 1882, it came into the hands of its present proprietors, who are thoroughly practical millers and who are able to guarantee the highest efficiency in its products. Two hands are employed. The building is 50x40 feet in dimensions and four and one-half stories high, in complete order, with three run of stones, including pony. The capacity of the mill is about 50 barrels every 24 hours. The trade is chiefly local, but shipments are made to some extent to the principal Eastern cities, the leading brand being known as "Pim & Son's Leader," and enjoys a high popularity with consumers and the trade. The individual members of this firm are J. Pim and J. J. Pim. The former is a native of Pennsylvania, where he was born in 1825. His son, Mr. J. J. Pim, is a native of Ohio, where he was born in 1858.

**KIMMEL BROTHERS,
STEAM GANG PLOWS, HARVESTING MA-
CHINES, ETC.**

The individual members of this representative firm are Messrs. Joseph, Daniel and William Kimmel, all natives and life long residents of Wayne County, and in addition to their large malting and landed interests are among the most enterprising and progressive agriculturists in the county, owning and operating a fine tract of about 700 acres which is under a high state of cultivation. These gentlemen have in their enterprises exhibited progress and by their ingenuity and application have succeeded in perfecting several labor saving machines some of which give great promise of success and bid fair to revolutionize old methods of soil tilage. One of their most important inventions which practical operation during the past season has demonstrated to be of great value, is a steam plow, invented and patented by Wm. Kimmel, June 9, 1883. It consists of six plows or more in number propelled by steam power adapting themselves by automatic means to any kind of soil or surface. The motive power for these plows is furnished by an ingeniously constructed traction engine going over the ground on broad wheels 2 feet in width. Each plow acts independently of others in the gang passing over or around obstructions and doing the most thorough kind of work. One of these gangs will plow from 20 to 40 acres per day, according to number of plows in gang, with the employment of scarcely any manual labor. Another important invention which has been successfully introduced by these brothers is an improved Harvesting Machine propelled by steam power, the engine pushing one machine or set of cutting

knives in advance and drawing another in the rear, thus securing double capacity of work. These machines have been thoroughly tested and it has been found that the average day's work will harvest 60 acres of grain. Arrangements are now being made by the Messrs. Kimmel to commence the manufacture of these two improved varieties of farm machinery in Cambridge City upon an extensive scale and the enterprise and ability which the mem-



CAMBRIDGE CITY IND.

bers of the firm have evinced in their other undertakings is a sufficient guarantee that their new industrial venture will prove an unmistakable success and contribute in a still more marked degree to the development of the industrial and commercial resources of Wayne County and mark a new and eventful era in the history of agricultural progress in the United States.

C. M. BAILEY,

WATCHES, JEWELRY, ETC., 291 MAIN ST.

This store, at No. 291 Main St., is one of the most attractive and interesting of Cambridge City's numerous commercial establishments, and in its appointments and its carefully selected stock will compare favorably with similar establishments in the metropolitan trade centers. In the handsome walnut and plate glass cases which adorn the walls are displayed a fine variety of clocks, solid silver and plated table ware, elegant articles of utility and adornment, suitable for bridal or holiday gifts, while the silver mounted plate glass counter cases, extending the entire length of the salesroom, are filled with the finest varieties of American and imported watches, jewelry and silverware, spectacles, eye-glasses, rings, brooches, pins, chains, etc. Mr. Bailey established this house in 1876, commencing without a dollar of capital but with a thorough knowledge of the trade. How well he has succeeded in his laudable endeavors may be inferred from the fact that the average valuation of his stock is not less than \$5,000, while the annual transactions range from \$15,000 to \$20,000. Mr. Bailey is a native of Ripley County, Ind., where he was born in 1853. He is a practical watchmaker and jeweler and devotes his personal attention to cleaning and repairing in every branch.

EMIL. EBERT,

GROCERIES, GLASS AND QUEENSWARE.

Established originally in 1858 upon a comparatively small scale by Mr. Frank K. Ebert, this house passed into the possession of his son, Mr. Emil Ebert, in 1881, and each succeeding season witnesses a gratifying increase in its trade, which is derived from both city and country. The salesroom, at No. 266 Main St., in Ebert's Block, is 20x100 feet in dimensions and the stock carried is complete and comprehensive in every department, embracing a varied and extensive assortment of staple and fancy groceries and family supplies, choice teas, coffees, sugars, spices, canned goods, fruits, vegetables, provisions, tobaccos, notions, grocers' sundries, queensware, glassware and the best varieties of field and garden seeds. Mr. Ebert is always prepared to receive in exchange for his merchandise every kind of farm, dairy and country produce, for which he uniformly pays the highest ruling rates, and he cordially invites the attention of farmers and producers to his carefully selected stock and to a critical comparison of prices with those of any contemporaneous establish-

ment in this section. Mr. Emil Ebert is a native and lifelong resident of Indiana and was educated to the business in which he is engaged and has ably maintained the position in commercial circles achieved by his father during a successful business career in this city of more than two decades.

JOHN KEPLER,

LOAN OFFICE.

Mr. Kepler commenced life without means or capital. By the aid of friends he was enabled to purchase a small farm on credit, and at the expiration of 15 years from taking possession thereof he had secured a clear title to the property, had \$15,000 out at interest and had bought and paid for two other farms, worth at least \$10,000. Although he has had his reverses and misfortunes, losing at one time nearly \$25,000 in cash by endorsing for others, he has never lost heart or become discouraged. He is the father of five children, all of whom have arrived at years of maturity, and to each of these he has given \$20,000. Mr. Kepler has resided in this state since 1820, and from 1873 to 1876 occupied the responsible position of President of the First National Bank in this city and since that time has devoted his attention to financial matters, loaning money upon approved securities and giving his personal attention to the management of his manifold interests in this section. He has now disposed of the greater portion of his real estate and landed interests, finding his present occupation more congenial to his age, inclinations and circumstances. He is an enthusiastic Democrat and exerts no inconsiderable influence in its councils in this section. Successful in the walks of business life, Mr. Kepler, now in the full enjoyment of a handsome competency, the results of his own efforts and integrity, has established for himself an unsullied reputation and an unquestionable right to the position so universally accorded him as one of the representative self-made men of the "Hoosier" State.

S. HARPER,

MERCHANT TAILOR, MAIN ST.

Mr. Harper, one of the oldest and best tailors in this section of the state, is a native of Ireland, where he served a regular apprenticeship at this business nearly half a century ago, coming to this country in 1837. Here he has been employed in some of the largest and most fashionable establishments of our metropolitan cities, before coming to this city, about 18 years ago. Two years after coming here he commenced business on his own account, and has secured an established patronage, embracing many of the best citizens of this city and neighborhood. For sometime before coming to this city he resided in Covington, Ky., where he owned valuable property, which he sold prior to removing to this city and establishing his permanent home here. He carries in stock at his establishment, at 294 Main St., at all times, an assortment of foreign and

American cloths, cassimeres, meltons, suitings, etc., of various grades, suited to the wants of the trade, which are sold by the yard at lowest cash prices or made to order, according to the wish and taste of his patrons. His long experience and natural adaptation to the business in which he is engaged insures to his patrons neat and perfect fits in all cases, with first class workmanship. He employs none but skilled workmen upon fine work and can therefore insure satisfaction.

LEONARD MYERS, WAGON MAKER.

Mr. Leonard Myers has for the past quarter of a century furnished to the citizens of Wayne County a class of wagons which have received a verdict of universal approval, and has also during that period devoted special attention to repairing and general jobbing in wood and iron work. Mr. Myers occupies a lot 50x100 feet in dimensions, upon which his shop, 20x26 feet in size, is located, and gives his personal attention to all work turned out, manufacturing every description of wagons and guaranteeing satisfaction, reasonable prices and conscientious workmanship. Mr. Myers was born at Baden, Germany, in 1826, and came to the United States in 1854. He is an experienced and thoroughly practical wagon and carriage maker and has been engaged in this special branch of business for the past 30 years, all of which time, with the exception of five years, he has spent in Cambridge City, where he is regarded as one of our most honorable and industrious mechanics and reliable business men.

J. T. BAILEY, CONFECTIONERY, FRUIT AND VEGETABLES, ETC.

Mr. J. T. Bailey, who has for the past 13 years been a resident and respected merchant of Cambridge City, enlisted as a soldier in Company C, 4th Indiana Volunteer Infantry, Colonel W. A. Gorman commanding. The other field officers of the regiment were Lieutenant Colonel Dumont and Major McCoy and the company was commanded by Captain M. L. Payne. Mr. Bailey served his full term of 16 months, participating in many of the most important and eventful campaigns and engagements of the war. Mr. Bailey, who is a native of Connecticut, was born May 9th, 1825, but has resided in Indiana since he was eight years of age. After his return and honorable discharge from service he engaged in mercantile pursuits and has for the past 35 years been a highly esteemed and successful merchant. The premises occupied by him are 25x60 feet in dimensions, where is constantly carried a complete and comprehensive assortment of fine foreign and American fruits, confectioneries, vegetables, notions and similar merchandise, selected with an especial view to the requirements of the trade in this section.

AUGUST BEYER, BAKERY, WEST MAIN ST.

The establishment of Mr. August Beyers, located on West Main St., was originally started about five years ago and is now the leading house of its kind in this city. Mr. Beyers gives special attention to supplying the best fresh family bread, pies, cakes, rolls, crackers, etc., and is prepared to supply choice cakes for weddings or parties upon reasonable terms. He is a native of Germany but has been a resident of this country for many years. He has had a long practical experience in the business in which he is engaged and is capable of securing to his patrons the choicest varieties of articles pertaining to this department of trade.

JOHN MARSON, GUNSMITH.

Among the industrial avocations which characterize the business and mechanical operations of Cambridge City, we mention that of Mr. John Marson, who is a practical gunsmith and dealer in guns, pistols, ammunition and hunters' outfits. Mr. Marson is a native of England, where he was born in 1817. He was regularly indentured to a gunsmith in his native country, where the most thorough and complete knowledge is exacted of apprentices. He has had a practical experience of over 30 years in this line of business and is an expert workman and manufacturer of rifles. He also gives special attention to every description of repairs associated with fire arms.

I. WEEKLY, LIVERY, FEED AND SALE STABLES, COR. MAIN AND JONES STS.

The stables conducted by Mr. I. Weekly have for many years been recognized as occupying a leading position, on account of this well known stand having been used for general livery purposes over 20 years ago, at which time the business was established by Mr. George Hocune. During the interim this business has been carried on successively by Valentine Sells, Oliver Loeder, Patterson & Fletcher. The latter were succeeded in the business about nine years ago by Mr. Weekly, and with the exception of a few years, during which he suspended operations, has since remained in possession of these stables and continued the business. The premises occupied embrace a ground space of 50x120 feet, the stables covering a ground space of 30x92½ feet, giving ample accommodations for 65 head of horses. Mr. Weekly keeps good stock and reliable driving horses and rigs, single or double, for the accommodation of pleasure parties or for funeral occasions, and is prepared to convey commercial travelers or others to distant points upon most reasonable terms. His accommodations in this respect are not surpassed by any contemporaneous establishment in the county. Horses are boarded by the feed, day or week and those having stock for sale or desiring to make purchases will do

well to avail themselves of Mr. Weekly's experience. Mr. Isaiah Weekly, the proprietor of these stables, is a native of this state and was born in 1843. He has for many years been accustomed to handling stock.

FRANK HATCH,

PHOTOGRAPHS, TIN-TYPES AND RUBBER STAMPS.

The only permanently established photograph and tin-type gallery in Cambridge is that conducted by Mr. Frank Hatch, on Main St., over Wright's furniture store, where a suite of rooms is fitted up with the latest improved apparatus and appliances for the production of the most artistic work in this special line of industrial art. In addition to the photographic department, Mr. Hatch makes a specialty of furnishing rubber stamps of every description, for commercial purposes, marking clothing and a variety of uses, and in this branch of business has a trade extending over a wide area of territory. Parties desiring any article in this line will consult their best interests by calling upon or corresponding with Mr. Hatch, whose facilities for neat and expeditious work are not surpassed in this section. Mr. Hatch is a native and lifelong resident of this state and was born in 1858, and his present establishment was founded in 1880.

A. W. BRADBURY,

HARDWARE, LEATHER, FINDINGS, ETC.

This business was originally established here about 18 years ago, and as an indication or its growth, it may be stated that while its first year's business did not exceed \$2,500, the transactions of the house at the present time will aggregate \$20,000 per annum. The premises occupied embrace a three story brick building 20x120 feet in dimensions, in which is carried a full and complete stock of hardware, farmers' and mechanics' tools, table and pocket cutlery, housekeepers' goods, etc.; also leather, shoemakers' kit and findings, harness, etc. Mr. Bradbury also carries on a wood yard, in which he disposes of an average of 600 cords of wood annually. The trade of this house embraces a circuit of from 16 to 20 miles, and in the various departments of his business Mr. Bradbury gives employment to

from five to six assistants. The energy and judicious business policy associated with the transactions of this house have largely contributed to the material prosperity and business activities of this city.

CASPER SCHAFER,

STOVES AND TINWARE.

At the establishment of Mr. Casper Schafer, on East Main St., may always be found a complete stock of the best varieties of heating and cooking stoves from the leading manufacturers of the Union, adapted for either coal or wood, ranges, grates, hollow ware, tin, copper and sheet iron utensils for domestic or commercial purposes, of his own manufacture, and a general line of house furnishing goods and general merchandise pertaining to this special department of industry and trade. Mr. Schafer commenced business at his present location in March, 1881. He makes a specialty of manufacturing every description of tin, copper and sheet iron ware and devotes particular attention to roofing, guttering, spouting and general jobbing. Mr. Schafer is a native of Virginia and was born in the city of Martinsburg in 1859. He is a practical tinsmith and worker in metals, and although yet a young man, has had considerable experience in this special line.

The other more important firms here are as follows:—F. C. Mosbaugh, Postmaster and publisher *Tribune*; Mason & Holderman, hardware; A. C. Hollowell, stoves; H. Ingerman, brewer; S. P. Herrington, harness; W. Doney & Son, cigars; J. B. Routh, dry goods; J. J. McCarthy, marble works, D. Drischel, grocer; C. W. Routh, livery; First National Bank; Myers Bros., meats; J. Griesinger, tailor; T. Frohnapfel, grocer; F. L. Wheeler, boots, shoes; E. C. Rudy, cigars; L. Swiggett & Son, tailors; Hotel Kirby; W. Dale, grocer; S. A. Trembly, dry goods; C. Lackey, livery; Shults, Roth & Co., grain; Vinton House; S. H. Hoshorn, insurance; B. F. Dreschel, grocer; McCaffrey & Son, drugs; Western Wayne Bank; A. Jenks, jeweler; C. B. Elliott, general store; J. H. Finrock, planing mill; F. Rummel & Co., wagons; M. M. Callaway, drugs; Roth & Co., lumber.

CENTREVILLE.

This once promising town was laid out in 1814, and for some years occupied the leading position among the important trade centers of this section of the state. The name was given to it from its central position in the county and upon the gradual settlement of the territory this place soon laid claim to the county seat, which it succeeded in wresting from Salisbury in 1816, after a comparatively desperate struggle, and which in time was wrested from it about 1870 after a far more desperate effort and bitter conflict.

The first court was held here January 28th, 1818, in a fine new court house built by subscription without expense to county. Among the first papers published here was the *Western Emporium*, published by John Scott.

The town had a comparatively rapid growth for a few years and in 1870 had a population of 1,077 with fine schools and public buildings, but the removal of the capitol had a depressing effect upon its commercial prospects and general growth so that in 1880 it only had a population of 875.

Surrounded by a rich agricultural section it yet possesses vitalizing power which will always make it a good trading point, especially while it contains as it now does many enterprising merchants, business men and some manufacturing operations. It enjoys the advantages of a good school building, several fine churches, two hotels and the reputation of the most healthy section of the state.

M. T. JOHNSTON,

GROCERIES AND PROVISIONS, MAIN ST.

The establishment now owned and controlled by the enterprising gentleman whose name heads this sketch is one of the oldest and best known houses in Wayne County, dating its inception to 1852, when it was founded by William Morton and Thomas Noble. Mr. Morton was a half brother of Indiana's well known Governor, the Hon. Oliver P. Morton. Later in the history of the house the business was controlled by Christian Failor, who was succeeded in March, 1883, by the present proprietor. The fact that the trade of the house has been doubled since the last named date is sufficient proof of Mr. Johnston's mercantile ability. His stock is full and complete in every particular and comprises a full line of staple and fancy groceries, coffees, teas, sugars, spices, provisions, country produce, glass and queensware, crockery, etc. He occupies a commodious brick structure on Main St., two stories in height and 32x50 feet dimensions, and in addition to his personal attention, he keeps one assistant in constant employ. Fresh and pure goods and satisfac-

tory prices will always be found in Mr. Johnston's establishment and customers invariably receive prompt and polite attention. Mr. Johnston is a native of Virginia and was born in 1844. He settled in Indiana when quite young and is an old resident of Wayne County. By his agreeable and affable manner, his integrity and business ability, he has succeeded in forming a large circle of personal friends, and his high standing in the mercantile community, together with the strictly honorable business policy that characterizes his transactions, makes the permanency and success of his house doubly sure.

S. C. DOUGHTY,

GENERAL MERCHANDISE.

This house dates its inception to 1868, when it was founded by its present enterprising proprietor, and each succeeding year has been marked by a gradually increasing trade. The premises occupied are 50x150 feet in dimensions, in a substantial three story brick building, known as "Odd Fellow's Block." Three competent employes are constantly required to attend to the wants of the many patrons of

the house, and purchasers invariably receive prompt and polite attention. The stock of general merchandise carried by Mr. Doughty, although very extensive, is complete in every particular. In the line of dry goods, he carries a full line of fancy dress goods, millinery goods, hosiery, etc., in all of which he is prepared to offer special inducements to the public. His stock of staple and fancy groceries is full in every particular, always pure and fresh and for sale at bottom prices. In the line of notions, hats, caps, boots, shoes and furnishing goods of every description, he is prepared to supply the wants of everybody. His trade extends throughout the city and surrounding country districts and can be compared with that of any similar establishment in this part of the state. To control a business so extensive and in which so many varieties of goods are handled, requires mercantile ability of no small degree, but Mr. Doughty is entirely adequate to the task and has succeeded in gaining the entire confidence and esteem of the community. He is a native of Centreville and was born in 1840. He is reliable in all his transactions and is fully entitled to the brief space allotted to him in our work setting forth the industries and resources of Centreville.

MARCELLUS BEITZEL, STOVES AND TINWARE.

Mr. Reitzel established the business in which he is still engaged about 15 years ago, and by enterprise and thrift he has succeeded in building up a trade which is both permanent and lucrative. He deals in stoves, tinware, house furnishing goods, copper and sheet iron ware, etc., and is prepared to do roofing, spouting, guttering and general job work. His stock is of superior quality and his prices and terms are reasonable and satisfactory. He occupies a room 18x40 feet in dimensions, and in addition to his personal attention his business necessitates the constant services of a competent assistant. His work never fails to give satisfaction and Mr. Reitzel is an agreeable and strictly honorable gentleman, with whom it is both pleasureable and profitable to deal. He is a native of Fayette County, Ind., and was born in 1843.

J. W. KEYS & CO., HARNESS MANUFACTURER.

As manufacturers of and dealers in fine harness, the firm of J. W. Keys & Co. has attained an enviable reputation, by reason of the uniform reliability, elegant finish and substantial nature of the various articles turned out by them. The house was established about 13 years ago by J. W. Keys, but it has been known by its present name and style since 1876. They occupy a room 34x16 feet in dimensions, keep constantly on hand a large and well selected stock. They manufacture double carriage harness, which they are prepared to sell at prices ranging from \$23 to \$65 per set, double work harness at from \$25 to

\$45 and single light harness at from \$13 to \$45. It will be seen by these figures that their prices are uniformly low and satisfactory, and the members of the firm being experienced and practical harness makers, they are prepared to give their patrons the fullest possible guarantee of satisfaction. Mr. J. W. Keys is a native of Highland County, O., and was born in 1816. He has resided in Indiana since 1838 and is one of our most highly respected citizens. His competent and efficient partner, Mr. Charles Means, is a native of Indiana and was born in 1853. Both are genial and affable gentlemen, with whom it is a pleasure to deal.

AMERICAN HOUSE,

E. F. HARMER, PROPRIETOR,

This is the leading hotel in Centreville, it being, in fact, the only regular and well established hotel in the city. The building is a substantial brick, two stories in height, and has been under its present able and efficient management for two years. The building contains 17 rooms, all neatly and comfortably furnished, and 75 persons can be satisfactorily accommodated. On the first floor we find the office, reading, writing and wash rooms, kitchen and a large and neatly furnished dining room, in which the above mentioned number of persons can be comfortably seated. On the second floor is an attractively furnished parlor for the accommodation of ladies and a number of tidy and homelike sleeping apartments. In all respects we can safely say that the American house is amply provided for the accommodation of the traveling public. The table is always supplied with substantial and delicacies, served according to the most approved methods of modern cookery. To the wants and comforts of the stranger, prompt and polite attention is given. The rates for transient guests are but \$1 per day and regular boarders are accommodated at the extremely low rate of \$3.50 per week. Mr. Harmer, the genial proprietor, is a native of Pennsylvania and was born six miles from the old historic field of Gettysburg. He has been a resident of Indiana for six years.

J. A. DUNBAR & CO., GROCERIES AND AGRICULTURAL IMPLEMENTS, ETC., MAIN ST.

This house was established by the present proprietors about three years ago and since that time the trade has been constantly on the increase, until now the annual sales aggregate not less than \$20,000. The premises occupied comprise what was at one time the Sheriff's office, jury room, etc., in the old Court House. The building is a substantial two story brick structure, 42x60 feet in dimensions, conveniently arranged, and is the leading business house of Centreville. The stock carried is very full and complete in every particular and comprises a fine line of staple and fancy family groceries, pure teas, coffees and sugar, canned goods, fruits and nuts, country produce, fresh dairy products, vegetables, etc., together with

a fine stock of queensware, chinaware and all kinds of agricultural implements. One assistant is employed and the trade of the house extends throughout the town and adjoining country. The individual members of the firm are Mr. J. A. Dunbar and Mrs. S. E. Dunbar, both natives of Wayne County, the former having been born in 1856.

R. WARD & SON,

MANUFACTURERS OF WARD'S LINIMENT.

Mr. Ward began the business that has secured for him a snug competency and at the same time made him justly famous, in 1850. Ward's celebrated liniment is used throughout the West for both man and beast, for internal and external purposes, and is warranted to give full satisfaction for what is recommended. It is put up in bottles of different sizes, sold respectively for 25 cents, 50 cents and \$1.00 per bottle, according to size. Full directions accompanying each bottle are given to the purchaser, and judging from the large number of testimonials before us, we can safely assert that no remedy known to medical science is so deservedly popular. Among the many vouchers of its efficiency is our well known townsman, Mr. J. Crawford, a son of W. W. Crawford, chair manufacturer. While in the pursuit of his business, Mr. Crawford's foot was caught under the wheel of a heavily loaded wagon, and although no bones were broken, the foot was so badly bruised that the blood gushed forth copiously from under his toe-nails. No other remedy at hand, the foot was bound up in cloths, saturated with Ward's Liniment, and by the next morning Mr. C. was able to pursue his work with little or no soreness. This statement may seem incredulous, but it was made by Mr. C. to the writer, Mr. C. not knowing that we would make use of the information. The remedy is sold by the leading druggists throughout the land and many physicians of high standing in the medical profession use it in their daily practice. Although Mr. Ward offers a reward of \$500

to any man that will produce a liniment that will excel or even equal his preparation, yet he need not fear that the reward will ever be called for. Mr. Ward is a native of Butler County, O., and was born in 1819.

L. F. WILLIAMS,

GENERAL MERCHANDISE, MAIN ST.

This is one of the leading houses in the merchandising line in this place and as such is entitled to a favorable and more than ordinary notice in a comprehensive work of this description. The business was established by its present proprietor six years ago and has become a permanent and praiseworthy mercantile house. Mr. Williams occupies a salesroom 18x80 feet in dimensions and carries a stock comprising a full and complete assortment of dry goods, boots, shoes, notions, hats, caps, furnishing goods, etc. He devotes his personal attention to his business, in addition to which the services of two competent and efficient salesmen are constantly required. His goods are tastefully arranged and his patrons receive prompt and polite attention. His trade has increased largely since the date of its inception and is still growing in a manner that is highly satisfactory and encouraging. His prices are uniformly low and satisfactory and the public find it to their interest to examine his goods and prices before purchasing elsewhere. Mr. Williams was born in Fayette County, Ind., in 1848, and we can safely say that no merchant in Centreville rates higher as to integrity and mercantile ability.

The following are the principal firms here not already mentioned:

First National Bank, Edmunds Chair Co., Rising Sun Flouring Mills, Jos. Commons, saw mill; Park Hotel, H. C. Leeson; grocer; R. S. Shoff, livery; Richet & Reed, drugs; Martha E. Greene, postmistress and books; Mary E. Bersh, bakery; Mrs. C. E. Tuttle, millinery; Harvey & Squires, meats; Wm. Mathews, cigars, etc.

HAGERSTOWN.

Previous to the location and laying out of this now thriving place, there had been located in the vicinity of the present Hagerstown Mills a town containing a grocery store and a few other buildings, of which there is now nothing left but an indistinct memory. The records show that Hagerstown was originally laid out by Jacob Ulrich and Jonas Harris, on March 8, 1832, though additions have since been made. Among the earliest settlers in this place may be noticed Archibald Knode, Geo. Beck, Jacob Ulrich, Geo. Debolt, Joshua Hull, David Weaver, Greenbury Savoy, Geo. Gillispie, Wm. Baker and Dr. Thomas Buchanan. The first house erected within the present city limits, was built by Jonas Harris. The first blacksmith shop was carried on by Henry Harris. The first store was kept by Joseph Hawkins and the first postmaster here was Wm. Baker.

THE TOWN

is nicely laid out and contains a population of between 800 and 900 inhabitants. There are a number of fine public buildings and private residences among which may be mentioned the Town Hall and Academy. There are four churches, viz: Christian, Disciple, Presbyterian and Methodist Episcopal. There are three lodges, F. & A. M., I. O. O. F., and G. A. R. The *Hagerstown Exponent* is a weekly paper with a good local circulation in this section of the county. The *Wayne County Farmer* is a monthly quarto having a circulation of over 2,000 copies. Both are edited and published by H. J. Day. The northern terminus of the White Water Valley Railroad is here, and intersects the Pan Handle Railroad. In its railroads and excellent water power this place enjoys very good manufacturing and shipping facilities and has a prosperous and growing trade.

COMMERCIAL BANK.

The first bank established in Hagerstown was known as the "Citizens' Bank" and was founded in 1875 by Dr. Ford and Mr. John Allen, and was continued under their management for about four years. In 1879 the Commercial Bank was organized, with Messrs. Brook and Ford as bankers for a brief period, when they were succeeded by Messrs. Wyatt, Allen & Co. The present proprietors first assumed the management and control of the Commercial Bank in August, 1880, since which time it has taken a prominent rank among the most reliable financial institutions of Eastern Indiana. As a private banking company, under the designating title above given, this firm transacts a general banking business, receive deposits, negotiate commercial paper with approved securities, attend to collections, issue exchange and drafts on all the principal cities and transact all business legitimately pertaining to a first class institution of this description. The officers of the Commercial Bank as at present organized are B. F. Mason, President; John Bowman, Cashier, and F. L. Allen, Assistant Cashier. The management of affairs under the present effi-

cient management has been characterized by a safe, conservative yet liberal policy.

HAGERSTOWN SAW AND PLANING MILLS,

WERKING & Co., PROPRIETORS.

Among the thoroughly equipped saw and planing mills of the present day we refer to the Hagerstown Saw and Planing Mills, now owned and conducted by Messrs. Werking & Co. These mills were originally started by Zachariah and Jacob Teetor in 1865, but in June, 1882, Mr. Z. Teetor withdrew, at which time the firm became Teetor, Werking & Co., and so remained up to October, 1883, at which time Mr. Jacob Teetor withdrew and the firm became as at present. This firm is composed of William Werking, J. M. Werking and Henry Keagy. Each member of the firm are energetic business men, and all except Mr. Henry Keagy are natives of this state and actively participate in the business connected with these mills and the operations of the business of this house. The firm are contractors and builders and enjoy unsurpassed facilities for the prompt and efficient execution of all work of this character. They are

prepared to take contracts for the entire construction of public buildings, church edifices or private residences of any description and will furnish designs and specifications when it is desired. The buildings are substantially built, principally of brick, and cover a ground space of 50x130 feet. It is provided with the newest improved machinery, being propelled by a 30 horse power engine and employment given to an average of 10 hands. The premises and space occupied for handling and storing lumber, logs, timber, etc., embraces a ground space of nearly four acres. The firm are prepared to execute all kinds of job work in this line or to supply contractors' or builders' articles of this character at rates which will bear comparison with any contemporaneous establishment of the kind in the state. The annual transactions of this house will reach at least \$20,000 and their field of operations cover a wide circuit of country, in which they have been able to successfully compete with other cities and towns. They make it a point to execute promptly all work committed to them and guarantee honest and faithful work, according to recognized designs or specifications.

NEWCOM HOUSE,

C. NEWCOM, PROPRIETOR, MAIN ST.

The leading hotel in this section of Wayne County is the Newcom House, which under its present management reflects credit upon its proprietors, as well as upon the city of Hagerstown. This house was built and occupied by Mr. N. Cheeseman in 1865 and since that time it has passed into the control of various parties, among whom we mention I. Cornelius, Clifton & Rockhill, who were succeeded by Mrs. C. Newcom in 1881. The popularity this house enjoys, both at home and abroad, is a sufficient indication of the success attained. The house contains 25 rooms, which are neatly furnished and cleanly kept, affording accommodations for 40 guests, and the dining room has a seating capacity of 30 guests at one time. The culinary department is in charge of competent and experienced cooks, and the table is provided with the best the market affords at all times. First class sample rooms are provided for the use of commercial travelers. Mrs. C. Newcom is ably assisted by her two sons, Daniel A. Byrd and Charles L. Newcom, through whose attention guests are assured as nearly home comforts as hotel life can provide.

E. BOWMAN,

GROCERIES AND PROVISIONS AND GENERAL MERCHANDISE.

Among the comparatively recent accessions to the grocery trade in this city is the house of Mr. Ed. Bowman, who opened his present store in Jan., 1883. Here he occupies a well arranged business room, 17x50 feet in size, with cellar, and carries a full and complete stock of staple and fancy groceries and provisions, fruits, confectioneries, tobaccos, cigars,

notions, etc. His stock is selected with special reference to the trade of this locality, and the care exercised in buying from producers and the best jobbing houses in the country enables him to successfully compete with any similar house in this section. Mr. Bowman is a native of Wayne County, this state, where he was born in 1863. Since establishing his business here his trade has gradually increased and now embraces many of the best and most substantial residents of this city and vicinity.

H. MATHEWS & SON,

PROPRIETORS HAGERSTOWN CITY GRAIN ELEVATOR AND DEALERS IN AGRICULTURAL IMPLEMENTS, MAIN ST.

Among the most important of Hagerstown's commercial activities and business operations is the handling of grain, seeds and agricultural implements, as conducted by the enterprising firm of H. Mathews & Son., proprietors of the Hagerstown City Elevator, with office three doors west of Plum St., on Main. This enterprise was inaugurated by the senior member of the present firm, who came to this city from Cincinnati in 1851. The premises occupied at this time comprise a lot 100x220 feet in dimensions, upon which is erected a commodious elevator and warehouse. The elevator is 50x50 feet in dimensions, three stories in height and has a storage capacity of 10,000 bushels. Messrs. Mathews & Son handle annually not less than 50,000 bushels of wheat, 12,000 bushels of corn and large quantities of clover seed, buying and shipping annually more of the latter commodity than all other dealers in the city combined. During the winter season this firm also deals extensively in live hogs. In addition to the special branches of business above enumerated, they also deal extensively in agricultural and farming tools, implements and machinery of the most approved varieties. The individual members of the firm are Messrs. H. and William G. Mathews. The former, a native of New York, was born in 1817. He has been for many years identified with the grain trade of this and other cities.

DILLING & CO.,

DRUGS AND MEDICINES, MAIN ST.

The business of this house was originally established about 12 years ago, under the firm name of Walker & Dilling, who were succeeded by Messrs. Walker & Pierce, subsequently by Dilling & Pierce, who continued the business up to 1877, at which time the present proprietors, consisting of Mr. D. Dilling and J. M. Thurston, came into control of the business and the present firm name was adopted. The house occupies a fine business room, 20x85 feet in dimensions, in a two story brick building, where the general store is devoted to a fine selection of pure drugs and chemicals, all popular and desirable patent medicines of the day, perfumeries and toilet articles, choice tobaccos and cigars, notions,

etc. Pure wines and liquors are kept for medical purposes, while in the rear is the prescription department, to which special attention is given in the careful and accurate preparation of physicians' prescriptions and family recipes, in which none but the purest ingredients are used. Mr. D. Dilling is a native of Wayne County, this state, where he was born in 1845. Dr. J. M. Thurston is a native of Ohio, but has been a resident of Hagerstown for the past 12 years. He is a regular graduate of physio-medical school of physicians and surgeons and has for many years been engaged in the practice of medicine and surgery, in which he still continues. Mr. Dilling conducts in his own name a department devoted to refreshments, confectioneries, ice cream, soda water, etc., in their season.

WIMMERS' MARBLE WORKS, MAIN ST.

Among those establishments engaged in monumental work, whose perfection of execution and designs entitles to prominent mention, we notice Wimmers' Marble Works, of Hagerstown, in which way at all times be found finely executed specimens of sculptured art, which will compare favorably with any contemporaneous establishment in the country. The business of this house was originally established about 30 years ago in a comparatively small way and was then conducted by Mr. E. B. Hathaway. With creditable improvement and progress the business has been continued, and in February, 1883, came into the control of Messrs E. M. and W. R. Wimmer, taking the name of Wimmers' Marble Works. These gentlemen are thoroughly skilled marble workers and are prepared to execute the most elaborate designs or to furnish original designs to those who may desire. In marble or granite they are prepared to furnish, on reasonable notice, according to job to be done, all grades of monumental work, vaults, slabs, headstones, etc., ranging in prices from \$5 to \$5,000, and guarantee all work executed in exact accordance with designs and specifications. These gentlemen are natives of this state and with the advantages of native skill and experience cannot fail to fully meet the requirements in this important department of industrial art.

DANIEL W. TEETOR,

WAGON AND CARRIAGE WORKS, ONE
AND ONE-HALF MILES NORTHWEST OF
HAGERSTOWN.

Mr. Teetor is a native of this county, where he was born in 1854. After completing his early education he learned the trade of wagon maker, at which he has spent many years. About seven years ago he established his present works, where he is prepared to execute to order every description of work in this line, but gives more special attention to fine carriages and buggies, spring wagons and all kinds of repairing in connection. He uses

nothing but the best seasoned timber and other materials and guarantees all work turned out by him. He carries on each department, including ironing, painting, trimming, etc., and the excellence of his workmanship, as well as his reasonable charges, have secured to him an established and successful business.

SHIVELY & SONS,

AGRICULTURAL IMPLEMENTS AND MA-
CHINERY, HARDWARE, LUMBER AND
LATH, ETC.

This house dates its origin to 1869, at which time the business was started in a comparatively small way and has been developed to its present proportions through the energy and business ability of its founder. In 1879 this firm erected a fine two story brick block, which is a credit to this city and to the enterprise of its owners and builders. This building is 40x100 feet in size, with an addition of 40x40 feet. The room occupied for the business purposes of this firm is 20x100 feet in size and is devoted to general hardware, farmers' and mechanics' tools, table and pocket cutlery, house keepers' goods, etc. They also carry on a lumber yard, where they keep in stock plain and dressed lumber, lath, shingles, doors, sash, blinds, etc. They also handle the best makes and latest improved agricultural implements, having such arrangements with manufacturers as enables them to guarantee to farmers as liberal terms as can be obtained of any contemporaneous house in the state. This house is the largest of its class in the city and the transactions will average about \$35,000 per annum, with trade chiefly confined to the western and northern parts of Wayne County. The individual members of the firm are J. Shively, F. H. Shively and William T. Shively, each of whom are thoroughly practical and reliable business men.

ALEXANDER C. WALKER,

POST MASTER AND DEALER IN BOOKS,
STATIONERY, ETC.

For 14 years the Hagerstown Post Office has been acceptably managed by the present efficient Post Master, Mr. Alexander C. Walker, whose tenure of office commenced under the first year of President Grant's Administration. Mr. Walker is a native and lifelong resident of Indiana and was born in 1840. Since attaining his majority he has taken an active and intelligent interest in public affairs, both local, state and national, and has been a prominent, influential and enthusiastic advocate of the time honored principles of the great Republican party. In addition to his duties as Post Master, Mr. Walker conducts a well stocked book and stationery store in the same building as the Post Office, where the public will always find a fine assortment of standard and miscellaneous books in the various departments of literature, school books, commercial and epistolary stationery and all the requisites for school, library and office

purposes. Mr. Walker is one of our most highly esteemed and public spirited citizens and enjoys a wide and influential circle of acquaintances in both public and private life throughout Wayne County.

ALLEN & CO.,

DRUGGISTS; BOOKS, STATIONERY, ETC.

The present business had its origin about 19 years ago, at which time it was established by Dr. H. Lenardson, and Solomon Miller, about 1863, Mr. Miller retiring after nine months. Mr. Lenardson conducted it for about four years, when Thomas L. Allen and Dr. Mathews purchased the business and conducted it for two or three years, and after the death of Mr. Mathews, in 1871, the interest was held by his widow up to January 1st, 1878. At this date her interest was purchased by Dr. J. B. Allen, the firm name as at present being still retained. On August 6th, 1883, Mr. Thomas Allen retired, the business coming entirely under the control of the present proprietor. The premises occupied embrace a room 22x65 feet in dimensions, in which is carried a full stock of pure drugs and chemicals, all popular and desirable proprietary medicines, perfumeries and toilet articles, fine tobaccos and cigars, notions, etc. In the rear is the prescription department, where special pains are taken in the preparation of physicians' prescriptions and family recipes. One department of the store is devoted to a full line of wall papers, school books and miscellaneous books, stationery, etc. Dr. J. B. Allen, the present proprietor of this house, is also agent for the Adams Express Company. He is a native of this county, where he was born in 1844. After studying medicine and surgery, he graduated from the Ohio Medical College, at Cincinnati, O., in 1881, and is now engaged in the practice of his profession.

DAVID P. SLIFER,

DRY GOODS, MILLINERY GOODS, NOTIONS, TRIMMINGS, ETC., PERRY ST.

About 25 years ago Mr. Slifer commenced business in this city in the general clothing line, while his wife conducted a millinery store in the adjoining room. The business was continued in this way for five or six years, when the two stores were thrown into one and the clothing business gradually abandoned and a general stock of dry goods, notions, etc., substituted, since which time these branches have constituted the stock of the establishment. The premises now occupied embrace a fine business room, 26 feet square, in which is carried a full line of foreign and domestic dry goods, notions, fancy goods, etc., while the millinery department will always be found an attractive feature during the season, on account of the ability of this house to secure newest styles and designs in pattern hats and bonnets simultaneous with their appearance in our metropolitan cities. Fine French and American flowers, feathers, plumes, ribbons, trim-

mings, etc., of newest goods are always carried in stock, and the trimming department is always presided over by an accomplished artist in this line. Mr. David P. Slifer was born in Fredrick County, Md., in 1814, but has resided in this state since 1845.

FUNK & JEMISON,

MANUFACTURERS OF CARRIAGES, BUGGIES, PHLETONS, SPRING WAGONS AND BUCKBOARDS, ETC., PERRY ST.

The wagon and carriage shops of Messrs. Funk & Jemison were originally started by Mr. W. O. Barr in 1876 and conducted by him up to April 1st, 1883, at which time the present firm became the proprietors. Messrs. Funk & Jemison now control the only carriage works in this city and are prepared to execute orders for any description of spring wagons, carriages and buggies and can guarantee not only fine and finished workmanship, but also as low prices as can be obtained for work of equal value and reliability in any establishment in the state. They give special attention to repairing in every branch, including painting, trimming and iron work. They give employment during the busy season to from four to six assistants and transact a business which will approximate \$5,000 per annum. These gentlemen are both natives of this state and have had that thorough practical experience which justly entitles them to the confidence and patronage of the entire community.

D. CHEESMAN,

MAIN STREET MEAT MARKET.

The present enterprise of Mr. Cheesman was started about three years ago by Messrs. Berry & Parsons, who were succeeded in March, 1883, by the present proprietor. Mr. David Cheesman is a native of this county and thoroughly understands the business in which he is engaged. He carries at all times the choicest fresh meats in the market, with bologna, sausages and fish in their season. He slaughters nothing but sound and healthy stock and guarantees the lowest living prices to patrons. The energy and attention given to this department by this gentleman is worthy the liberal notice here accorded, and the liberal patronage of the public he already enjoys. He was born in this county in 1846 and was raised upon a farm up to the time of commencing his present enterprise.

W. H. PITMAN,

BOOTS AND SHOES.

Mr. Pitman is a native of Cambridge City, where he was born April 4th, 1840. Since completing his literary education he has been associated with business life and enjoys a wide and large acquaintance in this and adjoining counties. He was formerly engaged in business in Cambridge and came to this place in December, 1862, where he was employed up to the time of commencing business on his

own account. He enjoys an enviable reputation, both in business and political circles. He is now serving his second term as a member of the City Council of this place, and in this enterprise, established in 1883, enjoys those comprehensive facilities which must enable him to successfully compete with any contemporaneous house in the county. The premises occupied embrace a room 18x35 feet in dimensions, in which Mr. Pitman carries a full stock of boots and shoes, for men, women, boys, misses or children, selected with direct reference to the requirements of the town and country trade. He also keeps a practical workman and conducts a first class custom department, where work will be promptly done to order in the neatest manner, and good fits will be, in all cases, guaranteed, as well as good stock and good styles. Repairing will be neatly and promptly done.

TEETOR MACHINE WORKS.

LEWIS W. TEETOR, PROPRIETOR.

The Teetor Machine Works are located on Nettle Creek, about three-quarters of a mile south of Hagerstown, and occupy the site of an old grist mill, which was known as the first grist mill in this section of the state. Nearly 25 years ago (in 1865) this mill was remodeled by Mr. Daniel Teetor and fitted up as a saw mill and machine shop, and both branches have been since carried on. In 1876 Mr. Lewis W. Teetor, a son of Daniel, succeeded to the business and has since then given more special attention to the machinery department, although the mill still has facilities for sawing lumber to order. The motive power is furnished by water from Nettle Creek. The machine works and mill embrace a building 40x60 feet in dimensions, the main works being devoted to every description of machine work and especially to general job work and repairing, such as are incident to this section. The proprietor, Mr. Lewis W. Teeter, is a native of this county and was born in 1845. He is a practical machinist and possesses that ingenuity and skill which becomes of the highest value in this department.

MRS. LIDA BALDWIN,

MILLINERY AND DRESSMAKING.

In March, 1883, Mrs. Lida Baldwin opened this establishment, where she occupies a room conveniently located for the requirements of these branches. During the season she carries a full and complete stock of fashionable hats and bonnets, ribbons, flowers, feathers and popular trimmings. She is always careful to secure the latest styles of the season and exercises the choicest discrimination in adapting colors and styles to the complexion and features of the wearer. She is also careful to consult economy with those who desire to exercise it, thus being able, often, to produce attractive and tasteful hats and bonnets to meet the desires of her patrons. In the dress making department she guarantees not only

neatness, taste and good fits, but good workmanship and reasonable prices. Mrs. Baldwin is a native of this state, and the superior taste exercised, both in dress making and in the trimming department of both branches, will strongly commend her to the refined and cultivated in city and country.

M. E. CHAMNESS,

WATCHMAKER AND JEWELER.

This is the only establishment in Hagerstown that carries a full assortment of articles appertaining to the jewelry trade. The house was established in 1879 by its present owner, under whose management a prosperous and successful business has been secured. The stock embraces a choice and varied display of the best make of foreign and American watches, silver plated ware, clocks, spectacles and jewelry, affording the public a valuable and well selected stock to select from, in variety and quality of goods. This establishment will compare favorably with pretentious metropolitan establishments. The two leading special features of this house are careful and prompt attention to the repairing of fine watches, clocks and jewelry in the most workmanlike manner, and that goods sold must truthfully correspond to the representations made at the time of sale. Mr. Chamness is a lifelong resident of this state. He is a practical watchmaker and jeweler.

WILLIAM POTTER,

GROCERIES AND PROVISIONS, QUEENSWARE, GLASSWARE, ETC.

The grocery and provision store of Mr. William Potter is entitled to notice in a review of the commercial operations of this county and state. The business was originally established by him in March, 1882, and embraces a full supply of choice family groceries and provisions, fine teas, coffees, canned goods, notions, etc., also queensware, glassware, tobaccos, cigars, etc. His facilities enables him to compete in prices with any contemporaneous house in the county, when quality of goods is taken into the account. Mr. Potter is a native of Wayne County and was born in 1821. He has had a long business career and enjoys a fair trade from both city and country and is justly entitled to the liberal notice here accorded among the commercial pursuits of this county and state and to public consideration.

W. L. WOOD,

MEAT MARKET, MAIN ST.

This popular meat market was established more than 10 years ago by Daniel Miller, who was succeeded by J. C. Nicholson, from whom the establishment and its franchise passed into the possession of W. L. Wood, in August, 1883. He has followed this business for many years, and under his able management the well earned reputation of the house has been sustained. Complete facilities are enjoyed for the prosecution of business, including a large

refrigerator for the storage and preservation of meats, etc. In the preparation of meats, none but the fat and healthy stock are slaughtered, ensuring to patrons at all times a superior quality of meats, sausages, etc., at the lowest ruling rates. Mr. Wood is a native of this state, thoroughly conversant with all the requirements of business.

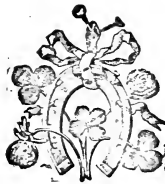
CHARLES FORD,

LIVERY, FEED AND SALE STABLES,
MAIN ST.

Mr. Ford owns and conducts two stables in different sections of the town, in which he keeps thoroughly equipped livery rigs, single and double carriages and buggies, with good drivers, for traveling men, parties, weddings or funerals. Traveling men or others will be conveyed to and from the depot or to distant points upon reasonable terms. Horses are boarded by the feed, day or week or are taken on sale when parties desire to dispose of such. Mr. Ford commenced the business here in July, 1883, and now keeps from 10 to 12 good drivers to accommodate his patrons. The

business was originally established on Main St. by Mr. Samuel Newcom and William Mathews. They were succeeded by Mr. George Baldredge and Joe. Baldredge; afterward William Mathews and Clay Knode, who were succeeded by the present owner in July, 1883. Mr. Ford is a native of Ohio and was born in Preble County, that state, in 1860, coming to this place in 1864. He is a thorough horseman and manifests that enterprise which is entitled to corresponding public recognition, both at home and from the traveling public.

Other firms here are: Beck & Stonebraker, grain; Porter & Hughes, dry goods; W. Gehart, hardware; W. M. Dolley, groceries; F. K. Jenks, jeweler; W. Rogers, groceries; T. N. Williams, shoes; J. Wallick, photographer; Teetor & Morrison, saw mill; Starr & Petty, groceries; Pierce & Porter, hardware; Reedy & Knode, insurance; S. Lontz, groceries; Jno. Stonebraker, dry goods; F. G. Newcomb, flouring mill; C. Backinstoce, tinware.



DUBLIN.

Occupying a prominent position among the most enterprising business centers of Wayne County, the thriving city of Dublin, although not enjoying a rapid growth maintains an established trade and importance worthy of liberal recognition. Dublin now enjoys a population of about 1,300 inhabitants with a number of fine business houses and public buildings that would do credit to some larger towns and cities. It is located on the line of the P. C. & St. L. Railway, 17 miles west of Richmond and two miles west of Cambridge City. There are a number of important mechanical operations carried on here besides various mercantile concerns, sketches of the more important of which will be found in the descriptive articles

which follow. There are here churches of the denomination of Friends, Christian Universalist, United Brethren and Methodist. There is also a public library of 500 volumes, and one paper *The Wayne Register*, issued weekly. The excellence with which its finances are managed is indicated in the fact that the city, though incorporated and exercising all the functions with efficient officers, is entirely free from debt. In addition to the liberal trade it enjoys in other departments it transacts a large business in shipments of grain. The assessed value of its real estate is nearly \$1,000,000 while its citizens as a class are noted for intelligence and business ability. It is one of the best towns of its class in this part of the state.

JOHN FOUNTAIN,

LUMBER, LATH, SHINGLES, COAL, OIL,
WINDOW GLASS, ETC.

Mr. Fountain began business in Dublin as a cooper and as a dealer, on a small scale, in lumber. There being no demand for his goods he was often in actual want for the common necessities of life. His health became shattered and all that was left him was a little home, which fortunately was free from encumbrance. Time wore on and finally, as an experiment, he ventured on the purchase of a carload of lumber, which he disposed of only after weeks of anxiety and suspense. Encouraged by what seemed to be flattering success, he kept on hand a supply of lumber, and a slowly increasing demand for builders' material enabled him to sell at a margin. This took place about four years ago and all we need to add is that his trade now amounts to \$10,000 annually and is increasing with almost incredible rapidity. He occupies two buildings, one two stories in height and the other one and a half, and are 35x25 and 16x30 feet in dimensions respectively. He employs two regular assistants and keeps a horse and wagon for delivery purposes. He handles not less than 100 car loads of lumber annually. In shingles alone during the past year he disposed of 1,300,000 and about 25 car loads of coal. In addition to this he also deals largely in glass, paints, oils, lime, cement, etc. In the line of doors and sash he is prepared to meet the requirements of builders in every particular.

JESSE PIKE,

UNDERTAKER AND CABINET MAKER.

Mr. Jesse Pike, the subject of our present sketch, is a native of North Carolina and is almost an octogenarian, having been born in 1807. He has lived in Dublin since 1831—more than half a century—and is therefore one of the honored pioneers of the state. In 1827 he carried the mail from Richmond to Indianapolis, under the supervision of Wm. Cheeseman. He witnessed the first wedding and first funeral in Dublin. We now find him prepared to take general charge of funerals, having on hand all the necessary supplies, two hearses, etc. He gives prompt and satisfactory attention to all calls in this line, and we find him devoting his spare time to the manufacture and general repairing of furniture, cabinet articles, etc. He is well and favorably known throughout this entire section.

IRA F. ELLIS,

BLACKSMITHING, MAIN ST.

The subject of our present sketch is a native of Madison County, Ind., and was born in 1841. He is a master workman and is prepared to do all kinds of blacksmithing, including horse shoeing, etc. His shop, on Main St., is connected with Burney's carriage establishment, and in addition to his patronage in the line of custom work, shoeing, general repairing, etc., he does all the iron work for the above named carriage manufactory. He has followed the business for 20 years and has occupied his present stand since 1880.

JOHN BURNEY,**CARRIAGE MANUFACTURER.**

One of the most prominent establishments of this description in this section is the one whose name heads this sketch. It was founded about nine years ago. Mr. Burney occupies a large substantial brick building two and a half stories in height. The first floor contains the wood work and iron departments; on the second floor are found the painting and trimming departments. Mr. Burney is a practical carriage maker and employs six skilled workmen in the different departments of his establishment. The work in each department is fully guaranteed and the jobs turned out are noted for their uniform reliability, elegant finish and substantial nature. He manufactures about 15 new vehicles annually and gives prompt and particular attention to repairing in all its departments. Mr. Burney's work will compare favorably with any placed upon the market. Mr. Burney is a native of Dublin and was born in 1849. He is well and favorably known throughout this section and as a consequence his trade is gradually increasing.

W. J. HICKS,**FLOUR AND FEED.**

Mr. Hicks opened his flour and feed store four years ago, and although he began on a comparatively small scale, his trade has since increased to such an extent that we to-day find it lucrative and satisfactory. His stock includes a line of the best brands of family flour, while in the line of feed it embraces every article essential to the trade. Mr. Hicks is a native of Ohio and is 40 years of age. He enlisted as Corporal in the 5th Ohio Cavalry, Colonel Tom. Heath commanding. He served in this company for three years and two months, when he re-enlisted in the 13th. Here he discharged the duties of First or Orderly Sergeant, under Colonel Clark. At the close of the rebellion he received an honorable discharge and was mustered out at City Point. Among the heated engagements in which he participated were those of Pittsburg Landing and Chattanooga. He has been a resident of this state for 10 years and is a gentleman of sterling qualities and recognized business ability.

HOLLAND & BROWN,**DRUGGISTS, MAIN ST.**

We find this house occupying a prominent position among the three drug houses that are located in Dublin. The house dates its inception to 1880, when the above named firm established the business of which they still have control, beginning on a small scale. In addition to a full line of pure and fresh drugs and medicines, they deal in druggists' sundries, toilet articles, perfumeries, paints, oils, books, etc. Their trade is located throughout Dublin and vicinity. Jasper Holland and Henry Brown are the individual members of the firm and their personal attention is

strictly devoted to the interests of their business. Mr. Holland is a practical druggist and eminently reliable in the filling and compounding of physicians' prescriptions. Mr. Holland is a native of Ohio but has resided in Indiana for 10 or 12 years. Mr. Brown is a native and has been a lifelong resident of Indiana. Our readers will find this firm enterprising and reliable, with whom it is both pleasurable and profitable to establish business relations.

T. J. LAYMON,**DRY GOODS, HATS, CAPS, QUEENSWARE, ETC., COR. MAIN AND JOHNSON STS.**

For 30 years this old established and well known house has been the recognized headquarters for all kinds of general merchandise, with the exception of hardware, his stock being large and complete. Mr. Laymon's long practical experience as a dealer in general merchandise enables him to fully comprehend the wants of the public, and as a consequence his goods are carefully and judiciously selected especially for this market. In consequence of superior advantages possessed, he is prepared to sell at prices which defy competition. His trade has been extended throughout Dublin and its surroundings and is highly lucrative. Mr. Laymon is a native of Ohio and was born in 1819. He removed to Indiana when quite young and is an old resident of this state. He has taken an active part in the growth and development of Wayne County and is one of its most highly respected citizens.

WHITE & MAXWELL,**DRUGGISTS.**

The well known house now owned and controlled by the above named firm dates its inception to 1859, when it was established by Dr. J. M. Bell, who carried on the business until his death, in 1876, the present firm existing since 1877. In addition to the full line of pure and fresh drugs, medicines, perfumeries, cosmetics, proprietary medicines, etc., carried by the firm, they keep constantly on hand a well selected stock of paints, oils, varnishes, brushes, toilet articles, wall paper, school and miscellaneous books, etc. The individual members of the firm are Oliver White and Benjamin F. Maxwell. Both members of the firm are natives of Indiana and were born in 1836. Mr. White is a practical druggist and a graduate of Amherst College and for a period of eight years occupied the position of teacher in some of the leading colleges and academies of the state.

JOHN W. SCOTT,**POST MASTER AND INSURANCE AGENT.**

It would be superfluous in us to eulogize the Aetna Fire Insurance Company, of Hartford, Conn., the Home Insurance Company, of New York, or the Provident Life and Trust Company, of Philadelphia. They are so prominently national in the range and extent

of their connections that nothing we could say would add one iota to their well established reputations. These companies are represented in Dublin by its esteemed and enterprising townsman, John W. Scott. Mr. Scott is a native of Union County, Ind., and was born in 1817. He served as first Auditor of said county for a period of 10 years—from 1841 to 1851. In 1864 he moved from Union County to Wayne, where he has since resided. He has served as Post Master of Dublin since July, 1881, and has conducted the office in a manner highly commendable. As a representative of the aforesaid insurance companies, he is recognized as a reliable and trustworthy gentleman.

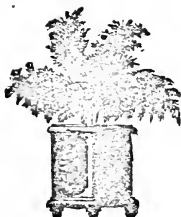
J. V. R. ROCKAFELLOW,

DIAMOND SPRING BEDS.

The Diamond Spring Bed, in point of durability, elegance and comfort, as well as cheapness, can be unhesitatingly recommended to the public as the best spring bed in the market. The bed consists of 63 of Gray's Patent Springs, made of the best Bessimer steel,

firmly fastened on a neat wooden frame and connected with spiral spring coils in such a way as to give uniform strength to the springs and a level surface to the bed. The outside springs are fastened by a spiral coil, fastened to a frame so as to prevent them giving too much. The bed is adjustable and any size is made on order. This bed was patented in January, 1883, by Mr. J. V. Gray. Under the firm name of Gray & Rea the business was carried on for a short time, when Mr. Hatfield purchased the right of manufacture and sale. On the 4th of September, 1883, Mr. Hatfield transferred his interest to the present owner, Mr. J. V. R. Rockafellow, who is an old resident of this state.

Among the other more important firms doing business here are the following: S. Dillon & Son, general merchandise; S. F. Crull, groceries; E. N. King, flour mills; C. T. Swain, groceries; C. T. Barrett, harness; J. C. Rowe, groceries; Smith & Frazee, meat market; J. G. Swain, hardware; Hagaman & McTaggart, groceries.



MILTON.

There are few towns in this section of the state which exhibit in their commercial operations a more uniform enterprise and business sagacity, and none more pleasantly situated in the midst of a thriving and substantial class of agriculturists. Milton is an incorporated town of about 800 inhabitants, situated on the banks of a branch of the White Water River, and on the line of the Ft. Wayne, C. & L., and White Water Valley Ry's, in Washington Township. It is 16 miles

s. w. of Richmond and two miles south of Cambridge City and was incorporated in 1870. It has a fine graded school, an M. E. church, Friends' meeting house, and a Christian church. Its business advantages embrace quite a number of fine business houses nearly all of which are herein noticed. Both grain and live stock are largely shipped and the trade of the town will compare favorably with any place of its size in the state.

DORSEY MACHINE COMPANY,

HARVESTING MACHINERY.

This company was incorporated in 1879 under the laws of the state of Indiana with a capital stock of \$60,000, which has since been increased to \$125,000. The grounds occupied for manufacturing and storage purposes cover an area of about four acres, upon which are erected four principal buildings, with numerous smaller structures, sheds, etc. These are the only works in the state devoted exclusively to this special branch of industry and among the largest in the Union engaged in the manufacture of harvesting machines alone. An average force of 150 workmen is employed and the bi-weekly pay roll averages about \$4,300. The company enjoys the amplest facilities for receiving material and shipping their manufactured products by rail, and the demand for their machines extends to all sections of the United States and Canada. As showing the almost phenomenal growth of this industrial enterprise, which can only be accounted for by the fact that their machines possess undoubted merit and more than ordinary points of excellence, it may be stated that while their sales in 1879 reached only about \$100,000, their transactions for the year 1883 considerably exceed \$250,000. Among the specialties manufactured here may be particularly mentioned the Combined Self Raking Reapers and Mowers, Single Light Mowers, Combined Droppers and Mowers, the Dorsey Twine Binding Harvester, etc. The company issues a finely illustrated descriptive catalogue, which will be found to contain much practical information of great value to farmers in all parts of the Union, which they will send to interested parties upon application or supply through their duly authorized agents in all the principal cities of the country. The officers of the Dorsey Machine Company as at

present organized are Aaron Morris, President; Linville Ferguson, Vice President; Will. T. Gaines, Secretary; D. P. Leibhardt, Treasurer, and Oliver Ferguson, Superintendent.

J. L. MANLOVE,

IRON AND WOOD FENCE AND AUTOMATIC GATE MANUFACTURER, ONE-HALF MILE NORTH OF MILTON.

The iron and wood fence manufactured by the enterprising gentleman whose name appears at the head of our present sketch, has been in use three years and has given universal satisfaction. The fence has many commendable features, among which may be mentioned its cheapness, durability and neat and attractive appearance. It is made substantially as follows: Red cedar posts are planted in the ground in the usual way. To these posts are fastened strips of wood about two feet apart by means of castings called clamps. These strips then receive small iron rods, so interlaced as to make a most attractive appearance, thus making the fence especially adapted to private grounds, yards and lawns. The automatic gate manufactured by Mr. Manlove is an improvement on all others of the kind and has been introduced into all the states of the Union and the Canadas. The vehicle, on entering the gateway, drives across an iron bar, which throws open the gate, and after having driven through another bar causes the gate to fly shut. This gate never fails to respond and is in reality the only gate in the market of any reliability, for the opening and closing of which the driver need never climb from his vehicle. Mr. Manlove is a native of Fayette County, Ind., and was born in 1846. His fence and gate give entire satisfaction wherever used and we can safely accord to him a leading position in this work among the successful and enterprising as well as reliable manufacturers of this section.

MILTON HYDRAULIC MILLS, GEORGE LEGGATE, PROPRIETOR.

These model mills were erected in 1882 and furnished throughout with the most approved styles and devices of modern machinery and appliances. The main building, containing three stories and basement, is 36x50 feet in dimensions, equipped with four run of stone and all the requisite appliances for manufacturing a superior grade of fine family flour, by what is technically known as the "new process" system. The capacity of the mills when running full time is 100 barrels every 24 hours, the demand for which is not only local but extends to remote sections of the Union. A large amount of custom work is also done, the facilities enjoyed being fully equal to those of any custom mills in the state. Propelling power for the machinery in use is supplied by Leffel's turbine water wheels. The appointments and fixtures in every department are first class, even to the most minute details, and all the latest modern improvements have been introduced by the proprietor, Mr. George Leggate, who came to Milton from Ohio in 1879. He is a thoroughly practical miller and devotes his personal attention to the management of the extensive business which he has created by his energy and business ability.

PETER WARREN, CARRIAGE MANUFACTURER.

Intimately identified with the business interests of this section of Wayne County and adjacent territory, the carriage shops of Mr. Peter Warren are justly entitled to prominent mention in a work devoted to the progressive and industrial interests of this county and state. The business now conducted by Mr. Warren was established over 35 years ago and is among the oldest business establishments of its kind in the county. The work is all done by hand, and not only the best seasoned timber used but the best mechanical skill is exhibited in every branch of the business. In addition to doing every description of wood work and iron repairing, painting, trimming, etc., about 10 new jobs are turned out annually. Mr. Peter Warren is a native of Delaware, in which state he was born in 1823. He came to this section of the state when quite young and for a period of 55 years has resided here.

J. BROWN & SON, GROCERIES AND HARDWARE.

For half a century this house has been known to the public and been under the present control for about 14 years, succeeding the business of Aaron Shrader. The stock embraces a full line of groceries, staple and fancy, provisions, etc., together with a well selected stock of hardware, comprising a carefully selected assortment to meet the special wants of trade for this section. The sales of this house will exceed \$12,000 annually. Mr. J. Brown was born in Clinton County, Pa.; his son, now in general charge of the business,

was born in Milton, December 1st, 1838. He is one of the few persons doing business in the town here where he was born. This house ranks among the most prominent and safe business establishments of Milton.

G. W. CALLAWAY & CO., CENTRAL DRUG STORE.

This house was originally established by L. S. Tibbals & Co. in 1868 and was afterward conducted by Messrs. Pennington & Sweney, who were succeeded by G. W. Callaway, he subsequently by M. M. Callaway, who conducted the business up to 1880, at which time the firm name became G. W. Callaway & Co. The premises at present occupied embrace a room 13x70 feet in dimensions. One part is devoted to the Post Office, while the general stock embraces a full line of pure drugs and medicines, all popular and desirable proprietary medicines, perfumeries and toilet articles, school books and school children's complete outfits, notions, etc. Special attention is given to the preparation of physicians' prescriptions and family recipes, in which the purest ingredients are used. The business of this house is conducted by Mr. G. W. Callaway, assisted by his son. Mr. Callaway is a native of Wayne County and was born in 1834. After receiving his education he engaged in commercial pursuits and has for many years been identified with the active interests of this community. He received the appointment of Post Master about three years ago and also holds the office of Notary Public, giving special attention to the drawing and acknowledging of legal papers of every description.

BRAGG & GUYTON, CENTRAL AVENUE MEAT MARKET.

The enterprise here referred to was originally established by Mr. William Bragg about 10 years ago and conducted by him up to March, 1883, at which time Mr. John D. Guyton was admitted to partnership and the present firm name adopted. This firm enjoys the best facilities for conducting a thoroughly successful and satisfactory business. They carefully select and slaughter their own stock and will neither kill nor handle any but first class and healthy stock. As an indication of the present extent of their business it may be stated that they slaughter annually about 250 beeves, 500 hogs, 50 calves and 25 sheep, enjoying a gradually increasing patronage from both town and country. Mr. Bragg, the senior member of this firm, is an old resident of this firm, is an old resident of this state and was born in Madison County in 1840. Mr. Guyton was born in Fredrick County, Md., in 1846, coming to this state in 1864. Practically conversant with all the details of the business and provided with all essential facilities for handling and procuring fresh meats, with bologna, sausage, etc., in their appropriate season, this firm occupies a leading position in this line in this section of the county.

J. M. GRIGSBY, DRUGGIST.

This drug house was originally established by Mr. David G. Kerr over 30 years ago and successfully conducted by him up to 1875, at which time it passed into the hands of Mr. J. M. Grigsby, the present proprietor. In stock is carried pure drugs, chemicals, standard and proprietary medicines, including a full line of druggists' sundries and books and school supplies. Mr. Grigsby also conducts a circulating library, containing over 500 volumes. This enterprise on the part of Mr. G. has been highly appreciated by the going class of people. It was established six years ago. This is the oldest drug establishment of the town

and is doing a prosperous business. Mr. Grigsby is the oldest Notary Public in the town. He was born in Pennsylvania in 1849, but came to this state when a boy. He enjoys a thorough practical knowledge of the drug business and has secured the confidence of the public in the preparation and compounding of medicines.

Among others doing business here are the following: M. H. Moore & Co., dry goods; F. M. Jones & Co., hardware; W. P. Moore, groceries; C. C. Hollowell, tinware; W. H. Swope, harness; J. Noll, shoes; St. Clair & Bilby, drugs; Jones & Gresh, dry goods; P. Hoshour, stoves; M. Michael, jeweler.

EAST GERMANTOWN.

Was laid out in 1833-4, and was first called Georgetown but afterward changed to present name. Among the early settlers were John Buckley, Jacob Waltz and Jacob Sowers. Benj. Conklin started the first store which was in charge of John Buckley. John Hazleton built the first house. Jacob Sowers was the first postmaster, 1843. The first church was the

Lutheran, 1835. There is now a population of about 400 inhabitants, with many business houses which in stock and general facilities will bear favorable comparison with the larger towns and cities of this section of the state. There is a good public school building, a German and an English Lutheran and an Evangelical church.

J. H. WINTER,

GENERAL MERCHANDISE.

The leading mercantile house of East Germantown and one of the oldest and most thoroughly reliable in this section of the county, is that now conducted by Mr. J. H. Winter which was originally established by C. Morgan who was succeeded by Russell & Skinner, after which it was moved to its present location and conducted by Wysesong & Winter who formed a partnership in 1876, the present proprietor assuming control in 1879, under whose efficient management the business has since been conducted. The premises occupied for business purposes are 50x50 feet in dimensions and the stock comprises a general and complete assortment of foreign and American dry goods staple and fancy groceries, clothing, boots, shoes, hats, caps, hardware, notions, tobacco, cigars and miscellaneous merchandize in a

great variety of forms such as usually are found in first class, well conducted establishments of this kind. The postoffice occupies a portion of the room devoted to mercantile purposes and this house is the recognized head quarters for trade among the residents of this and surrounding towns. Mr. Winter was born in Lancaster County, Pa., in 1851. He has resided in Germantown for the past 20 years. His mercantile career has been characterized by liberality, enterprise and honorable methods of dealing and his reputation for integrity and reliability is unquestioned in this section where he is widely and favorably known.

Other more important firms doing business here are: J. S. Shoff, drugs; E. D. Neff, cigar mfr; H. M. Sourbeer, hotel; Elmer Warfel, cigar manufacturer.

Henry County.

While disclaiming any pretension to assume the responsibilities or prerogations of the historian whose office and claim is the production of an exhaustive literary review of the origin and incidents pertaining to a strictly historical work upon the county, we presume to restrict our efforts, rather, to more specific matters as they bear more directly upon the rise and progress of industrial interests. As having a direct bearing upon subsequent developments, we compile many useful and interesting features of early history for the purpose of showing the infancy of trade, commercial and manufacturing operations, for comparison or contrast with these features as they exist at the present time. By treaty negotiated at St. Marys, in 1818, by acting Gov. Jennings, Gen. Lewis Cass and Judge Benj. Parks, the territory now embraced in this and other counties, was relinquished by the Indians, and confirmed in 1821. The first settlers of which any notice is found came to this section in 1819, and no surveys were made until the following year. In 1821 the first entries of land are recorded. Among the earlier settlers we mention Joseph Morris, Samuel Julian, T. R. Stanford, (first judge), Willett M. Cary, James Harvey, Wm. Woodard, Ashel Woodard, (April, 1819), Asa Heaton, Joel Gilbert, Dempsey Reese, Seth Henshaw, C. Wickersham, and E. Martindale. Henry County was organized in February, 1822, and was named in honor of Patrick Henry, of Virginia, as is the case with all early organized counties of the state, many changes were subsequently made, resulting ultimately in the formation of the following townships: Henry, Spiceland, Prairie, Franklin, Wayne, Dudley, Liberty, Greensboro', Harrison, Stony Creek, Fall Creek, Jefferson and Blue River. The principal towns are, New Castle, Middletown, Knightstown, Lewis-

ville, Greensboro', Spiceland, Lisbon, Corwin, Mt. Summit, Springport, Woodville, Ashton and Millville. Among the earlier settlers of Henry Township were Ashel Woodard: Andrew Shannon, Allen Shepherd, Geo. Hobson and Wm. Shannon. The first cabin was erected by Mr. Woodard, just north of New Castle, and Wm. Owen, of Dudley Township, purchased the first tract of land February 4, 1822. The first church built in Henry County was by the Friends Society, in 1823, in Hopewell Township. The first school house was built in Dudley Township, 1823, and the first tavern was kept by Charles Jamison. The first steam mill was erected and conducted by Daniel Reynolds in 1837. The first carding machine was erected near the location of the present depot at Knightstown. The county is chiefly undulating and of rich alluvial soil, and is finely provided with streams capable of supplying water power, the chief of which are, Blue River, Deer Creek, Flat Rock and Stony Creeks, and it is said that no white man was ever murdered by Indians within the limits of this county.

Henry County is located in Eastern Indiana, in the midst of a fine, rolling country, well watered and productive. Turnpikes traverse it in all directions. It is famous for the intelligence, education and refinement of its citizens; for its splendid farms, highly cultivated and handsomely improved, and for the large production and good quality of grain, horses, cattle, sheep and hogs. From a late statistical report we see that the county is out of debt. Population, 25,000. Value of lands, \$9,084,686; improvements, \$2,788,425; personal property, \$5,925,330. Its public buildings, court house, jail, asylum and orphans' home rank with the best in the State.

LEWISVILLE.

The town of Lewisville, Franklin Township, is situated in the southern part of Heury County on the line of the Old National Pike and the C., St. L. & P. Ry. The town was originally laid out by Mr. Lewis Freeman in 1829. In October of that year the lots were offered for sale, and the comfort of attendants secured by an immense log fire. Among the primitive incidents we mention that the first store was one of general merchandize, owned by Mr. James B. Harris. The post office for this section was originally at what was known as Garnett, near here, and was kept by Garnett Hayden. He afterwards kept the first hotel opened in this town. The first postmaster in Lewisville

was John Widdows. The first blacksmith shop was started either by Samuel Sackett or John Baldwin. Among the early settlers we mention Robert Fletcher, Robert Smith, Sr., and William Houston. The first physician was Dr. Harper. The first church building erected was the M. E. Church, in 1842-3. The town now contains about 500 inhabitants, about twenty business houses of every description; two churches, M. E. Church and Presbyterian; one well conducted academy; four physicians; flouring mill, and one hotel. It enjoys a good local trade from the fine agricultural district with which it is surrounded.

WHITE ROSE MILLS,

W. H. LEWIS, PROPRIETOR.

These mills are the largest in this section in the magnitude of their operations. The White Rose mills were erected in 1856 by Ely Davis, who controlled the business for a number of years, when he was succeeded by E. J. Loveland. In 1876 Mr. Loveland gave way to the present proprietor, who had been the practical manager and bookkeeper of the house for some years prior to that time. The mill was remodeled in 1882 at an expense of \$4,200 and is now among the best equipped in the state for the manufacture of the choicest brands of family flour. The building is large and substantial, 50x60 feet in dimensions and four stories in height. It is equipped with four run of stone, the new process has been introduced and all the machinery throughout the mill is of the latest and most improved designs. A 60 horse power engine supplies the motive power and a working force of four hands are kept in constant employ. The flour turned out is of the finest quality and will bear comparison with any contemporaneous establishment in the state. The products are sold in this locality, besides shipments to Baltimore, New York and other points. Their capacity is about 100 barrels per 24 hours. To the building above described is attached a large warehouse 20x120 feet in dimensions, used for the storage of grain, etc., in which line Mr. Lewis transacts an immense business. In 1882 he handled about 100,000 bushels of grain. His storage capacity is

50,000. Mr. Lewis is a careful and reliable business manager and a practical miller of 14 years experience. He was born in Indiana in 1840 and has for a number of years been identified with the commercial and business operations of this section of the state. In 1861 he enlisted in Company A, 36th Indiana Volunteer Infantry, serving in the Army of the Tennessee, principally under McCook and Howard, Corps Commanders, and Nelson and Palmer, Division Commanders, receiving an honorable discharge in 1864.

WILLIAM L. HOUSTON,

POSTMASTER.

For so many years identified with the community in which he resides, more than a passing notice is due Mr. Houston in this work. He is a native of Rockbridge County, Va., where he was born in 1813, removing with his uncle, Mr. J. Poague, and his mother to this state. In 1825 they removed to Jennings County and the following June removing to Union County, near Liberty. Here Mr. Houston served an apprenticeship under Isaac Conwell, a well known tanner of that place. In 1834 he married and removed to this county, where he has since resided. In 1837 he was appointed Postmaster under Van Buren's Administration and held the office for 18 consecutive years under the successive changes of administration. In 1877 he was again appointed to this office, which he still holds, to the highest satisfaction of all concerned. In politics, he has always been identi-

fied with the Republican party since its birth, in 1856. He adheres firmly to its principles, having been educated in the old Whig school of politics. He cast his first vote for William H. Harrison, the hero of Tippecanoe. Mr. Houston is the father of eight children, six of whom are still living. Highly esteemed in the community in which he lives and active in the promotion of progressive interests, we freely accord to him the notice here given.

BENJAMIN HOOL,

MANUFACTURER OF CARRIAGES, WAGONS,
ETC., WILLIAM ST.

Mr. Hool's establishment is the only one of the kind in Lewisville and exercises considerable influence upon the commercial interests of this locality, such as entitles it to liberal support and consideration in this review. Mr. Hool is a native of Canada and was born in 1820. He has been a resident of the United States since 1838, coming to this section of this state in 1854. The enterprise in which he is now engaged was opened by him in 1877. He was identified with the hotel and merchandising business for a number of years prior to that time. His establishment is noted for reliable work in every department of the business, a point which he guarantees to his patrons. He turns out about 12 new jobs annually and pays special attention to repairing and job work, painting and trimming, etc. Mr. Hool is a skilled and practical workman and employs only the best of artisans, uses none but the best material and is justly entitled to the liberal notice here accorded in a review of the business and manufacturing enterprises of this part of the state.

MRS. ROBERT BARTLETT,

DRY GOODS, CLOTHING, NOTIONS, BOOTS,
SHOES, HATS AND CAPS, ETC.

This house, which is the leading one of the town, was established in 1875 by Robert Bartlett, but upon the death of Mr. Bartlett, in 1876, his wife assumed control of the house and has managed it in a manner that is highly satisfactory to the public and beneficial to both the proprietor and her patrons. This business occupies a salesroom 22x60 feet in dimensions and carries a stock of goods worth at least \$10,000. Her annual trade will amount to \$25,000 and extends throughout Lewisville and its environments. The business is to a great extent under the management of W. M. Bartlett, a son of the proprietress, who has enjoyed that experience in the trade which ensures to him a successful business career and a comprehension of the requirements of the various branches of trade this house controls. Mrs. Bartlett is a native and lifelong resident of this state and the advantages enjoyed by this house in securing supplies from producers and the best jobbing houses of the country insure to it the ability to compete in prices with any contemporaneous establishment in the state.

BROWN & BOLLMEYER,

DRUGS, BOOKS, STATIONERY, ETC.

This business was first established in 1862 by Dr. Castor, and after passing successively through the hands of C. A. Humphrey, Wilson & Reddick, Asa Davis, Rail & Copland and Dr. Van Nuys, the present firm took possession in December, 1882. The trade of the house has grown gradually since the date of its inception. Their stock is complete in all the departments, including also a full line of wall paper, notions, druggists' sundries, etc. Their storeroom is 17x60 feet in dimensions and presents a neat and attractive appearance. The entire room is filled to repletion with their stock, the aggregate valuation of which amounts to \$2,800. Their annual trade compares very favorably with that of any similar establishment in this section and amounts to \$7,000. They make it a point to keep in stock none but pure and fresh drugs and medicines and exercise special care in the compounding of prescriptions. D. M. Brown was born in Indiana in 1841; Mr. Bollmeyer in Ohio in 1857. Both are conservative but enterprising gentlemen, the firm enjoying, as a consequence of those and other qualifications, the esteem of the entire community. Mr. J. F. Bollmeyer is at present filling the position of Treasurer of the corporation.

CALDWELL HOUSE,

BENJAMIN CALDWELL, PROPRIETOR.

The site occupied by the Caldwell House has been used for hotel purposes for 50 years. The hotel that formerly stood here was destroyed by fire in 1865. In 1869 the present building was constructed by Jesse Sanders. The present proprietor has had charge of the house since 1879, having in that year succeeded his uncle, James Caldwell, after whom the house had been named. The building is 30x50 feet in dimensions, two stories in height and contains 15 rooms. Fifty guests can be accommodated and the rates for transient visitors are \$1.50 per day. The office, dining room and kitchen, on the first floor, are noted for their cleanliness and good order, and the sleeping apartments throughout the building are comfortably furnished. The tables are always supplied with the best substantials as well as delicacies to be had in the market here and the cooking will always satisfy even the most fastidious, while all the comforts of a home are extended to its patrons. Mr. Caldwell is a native of Fayette County, this state, and was born in 1837. He is a genial host and is well known by traveling men.

WILSON & HOPPER,

BLACKSMITHING AND WAGON MAKING,
EAST MAIN ST.

The shop conducted by this firm, on East Main St., is 30x40 feet in dimensions, and in addition to the services of both members of the firm one skilled assistant is kept in constant employ. They turn out about 12 new

jobs annually and their work will bear favorable comparison with that turned out by metropolitan establishments, not only in artistic finish but also in a marked sense in its durability and solidity. Their principal work, however, is general repairing, horse shoeing and job work, to which they give prompt and satisfactory attention. The wood work department is in charge of Mr. David Firecoat, who is a thoroughly practical and accomplished workman. Mr. Wilson is a native of Virginia and was born in 1843. Mr. Hopper is a native and lifelong resident of Lewisville and was born in 1858. Their business is steadily increasing and their establishment is recognized as one of the permanent and substantial institutions of Lewisville.

WILLIAM REYNOLDS, LIVERY AND FEED STABLE.

These stables were built in 1881 by their present proprietor. The building is 42x36 feet in dimensions and one and one-half stories in height. The stables are conveniently arranged, well equipped, and 15 horses can be conveniently accommodated. He keeps four first class roadsters, with suitable turnouts for livery purposes, and enjoys altogether a liberal patronage. He has been identified with livery business since 1875 and is conversant with all its details. Mr. Reynolds is a native of this state and is about 40 years of age. He is held in high esteem by his fellow citizens and has at different times held offices of trust under the corporation. He is at present acting in the capacity of Constable, discharging every duty to the satisfaction of all concerned.

J. C. KELLER, DRUGS, BOOKS, STATIONERY, ETC.

The business carried on by the above named gentleman constitutes one of the most important industries of Lewisville and is entitled to favorable notice in this work. The house was established 12 years ago by Dr. Kerr. It has been under the present management for four years, Mr. Keller having at that time succeeded S. T. S. Williams. Mr. Keller occu-

pies a salesroom 24x52 feet in area, to which is attached a side room 10x30 feet in area. The stock carried embraces every article that could be enumerated in connection with this line of business. Mr. Keller has made the drug business his life work and takes special pains to keep his stock constantly replenished with new and fresh supplies. In addition to his supply of drugs and proprietary medicines he carries a full line of druggists' sundries, mixed paints, oils, school books and supplies, stationery, cigars, tobaccos, notions, lamps, toilet articles, etc. Mr. Keller is a native of Pennsylvania but has resided in this state about 30 years. He has been actively engaged in the drug business since 1867.

SANDERS & CHESNUT, MEAT MARKET.

Mr. Jesse Sanders, the senior member of this firm, is a native of North Carolina and was born in 1810. He settled here in 1824, when this section was a comparative wilderness; is now 73 years of age and is hale and hearty, being able to read the papers without the aid of glasses. His aged and venerable mother, 96 years of age, is still living in this county, enjoying good health. Mr. Sanders has pursued the business in which he is now engaged to a greater or less extent for a period of 25 years. In the meanwhile he has been identified with other business pursuits, he having built the Caldwell House. His partner and grandson by marriage is an efficient and enterprising business man, and on him devolves much of the business of the firm. The firm handle about 150 fat cattle annually and dispose of small stock in proportion. During the winter months they ship large lots of poultry to the Eastern cities. Their trade altogether is large and satisfactory, the firm enjoying, as it does, the confidence and esteem of the entire community.

There are also doing business here the following firms:

G. Hume, hardware; Smith & Son, planing mill; T. L. Guering, general store; Coltrain & Phillips, livery; D. Fenstamaker, harness.

NEW CASTLE.

Soon after the organization of the county this place was chosen as the county seat, and while the assumed proprietor is recognized as Mr. Charles Jamison as the first settler of the town, the records show he had less to do with it than some others. Mr. Absalom Harvey gave twenty acres and John Brumfield about twenty-eight acres, A. Lewis gave fourteen acres, Allen Shepherd ten acres, Messrs. Rue & Holeman, of Wayne County, gave twenty-four acres, less five lots. The first sale of lots occurred in July, 1822. Dwellings now began to be erected and the settlement to prosper. The first merchant was Isaac Budsaul, who erected a log cabin 12x16 feet in size. It had only a dirt floor with roof, counters and shelves constructed of stakes, pins and clapboards. The stock, though small, consisted of every variety of mercantile commodity appropriate to those early days, and the sales were chiefly in barter, a large portion being in skins and furs. The first M. E. Church was organized in 1823 with Father Havens as preacher. The first Circuit Court, met at the house of Mr. Hobson, September 30, 1822, at which were present Associate Judges Thos. R. Stanford and Elisha Long. The first entry on the court docket is, "Andrew Shannon, so far forgot himself as to swear two profane oaths in the presence of the court, for which he is fined \$2." The total amount of taxes for 1822 were \$74.50. The total vote of the county in 1825 was 366. The contract for building the first court house was given May 14, 1822, to Geo. Barnard, to be constructed of logs 20x26 feet in size, at a cost of \$247.00. The second court house was built of brick in 1832, but not accepted until 1836, at a cost of \$4,500. This house was destroyed by fire in 1864 and the present large and beautiful structure was completed at a cost of \$120,000, and accepted in 1869. The present jail is also a model of solid masonry and iron

and was built at a cost of \$40,000. The first newspaper published in New Castle was March 31, 1836, and was called the *Henry County Sun*, though it was not for some time published with any regularity. The first postmaster was James Budsaul, he was also the first auditor of the county. New Castle is situated within a mile of the center of the county, and is chiefly upon elevated ground. About ninety-four acres were originally donated to the town, and many additions have since been made. In 1833 it contained but 300 inhabitants, while it contains today not less than 3,000. While its growth was comparatively slow up to 1854, the completion of the Chicago and Eastern Railroad (now I. & St. L.) at this time greatly facilitated its growth and business importance, and the subsequent completion of the Muncie, New Castle and Fort Wayne R. R., and more recently the I, B. & W., giving it superior shipping facilities and stimulating manufacturing enterprise. Its manufacturing enterprises and fine business houses, as well as its fine public buildings and palatial private residences entitles it to rank among the most beautiful inland cities in the state. New Castle has seven churches; the best of public schools, taught nine months in the year. Two established weekly papers are published, viz.: *The Henry County Courier*, published by W. H. Elliott, enjoying a circulation of 3,000. *The Mercury*, by Parker & Wickersham, six col. quarto, also enjoys a liberal circulation. Nine turnpikes lead from the county seat to the utmost corners of the county. Few cities of its size in any section will strike the stranger more favorably as a desirable place of business or residence than that of New Castle. Following will be found sketches of nearly all the principal business houses, which will serve to give the reader an idea of the city's importance as a commercial point.

**NEW CASTLE FOUNDRY AND
PUMP COMPANY,
GENERAL FOUNDRY AND MACHINE
WORKS.**

Unquestionably one of the most important of New Castle's industrial enterprises is that which under the designating title of the New Castle Foundry and Pump Company has recently been organized in this city for the manufacture of Cooper's Patent Anti-Freezing Pumps and for the transaction of a general business in foundry and machine work and jobbing and repairing in all branches. The works of this company are the only ones of the class in the city and their establishment here has been of immense benefit and advantage to the industrial and commercial development of New Castle. This company was organized and incorporated under the laws of the State of Indiana in May, 1883, with an authorized capital stock of \$10,000, and the following officers were elected: George W. Burke, President; J. S. Hedges, Treasurer, and W. W. Cotteral, Secretary. The buildings occupied by the company for manufacturing purposes consist of a two story main building 30x40 feet in dimensions, a foundry 20x24 and an engine house 20x24 feet in size. Fourteen hands, most of whom are skilled workmen, are regularly employed and the latest designs of labor saving machinery and appliances are utilized in the various departments, motive power for which is supplied by one 35 horse power engine and boiler. With facilities unsurpassed by any contemporaneous establishment in the state, this company manufacture to order any variety or style of castings or machinery and make a specialty of general repairing. The leading feature of these important works, however, at the present time, and one which promises to reach immense proportions in the not far distant future, is the manufacture of Cooper's Anti-Freezing Pumps, an invention of Mr. D. M. Cooper, secured by letters patent from the United States Government, dated August 20th, 1875, and amended April 24th, 1883, and controlled exclusively by this company. This is one of the most important improvements and inventions yet introduced in connection with pumps and consists of the application of a device to prevent the freezing of water in the pump even in the coldest weather and under the most unfavorable conditions of climatic changes. The pump is so constructed as to secure a uniform temperature from top to bottom of tubing, by permitting the warm air from the lower depths of the well to ascend in a hollow cast iron trunk, this continual current of warm air serving to prevent the freezing of the water in the tubing. This is the only device now in use for utilizing the warm temperature of deep wells to prevent freezing, and wherever it has been adopted the plan has received the most cordial testimonials and commendations of scientists and practical mechanics conversant with the subject. The demand for these pumps, even in the limited

time since their introduction, has steadily increased wherever their merits and advantages have become known, and it is safe to assert that they will speedily become the most popular in use, especially in the northern sections of the Union, where the cold winters affect the ordinary kinds to the great damage and inconvenience of those depending on wells for their water supply.

**SHIRK, JOHNSON & FISHER,
GRAIN CRADLES.**

That the "old fashioned" grain cradles have not been entirely superseded by the modern harvesting machines may be seen from the fact that in the city of New Castle one factory alone, that of Messrs. Shirk, Johnson & Fisher, turns out annually more than three thousand of these articles, the demand for which is principally from the states of Indiana, Ohio and Kentucky. This important branch of industry is the outgrowth of an enterprise inaugurated in this city upon a small scale as early as 1848 by Messrs. Shirk & Johnson, who at first engaged in the manufacture of plows and wagons. The original partnership continued in force for about nine years, when the firm name and style became Johnson & Fisher, who continued the business for about 15 years and in the meantime erected and carried on a flouring mill in connection with their other business. The present firm of Shirk, Johnson & Fisher was founded in 1872, and the leading specialty of their works is now the production of a superior article of grain cradles. The best of material is used in their construction, ash and hickory of young growth being used exclusively in the fingers. As only the natural growth is adapted to these portions of the cradles, considerable difficulty is experienced in procuring the desired size and shape and a large annual expense is incurred for these articles alone. The cradles manufactured by this firm are recognized by agriculturists and dealers as the best in the market, on account of the unvarying excellence of material employed, thorough workmanship and strength of every part and the uniform reliability and adaptability to the purposes for which they are constructed. The plant of this extensive manufactory covers a ground space of 66x66 feet, which is nearly all covered with substantial and conveniently arranged brick buildings for manufacturing purposes, equipped with special designs of wood working machinery for the manufacture of cradles, in addition to which is the flouring mill above mentioned, now leased and operated by Mr. William Craig. This is a two story structure containing three run of stones and has a daily capacity for manufacturing 25 barrels of flour. The individual members of the present firm are Mr. James Johnson, a native of Pennsylvania, who was born in 1816 and has resided in Indiana since 1847; Mr. Benjamin Shirk, also a native of Pennsylvania, was born in 1819, coming to this state in 1846, and Mr. John M. Fisher, who was born in the Keystone State in 1833

and has resided in Indiana since 1854. These gentlemen have been for many years prominently identified with the commercial, industrial and financial interests of this section, not only in this special branch of business but in numerous others..

R. B. CARSON,

BOOTS AND SHOES.

A determination to secure good stock and reliable goods rather than the cheap and shoddy makes in boots and shoes has been the policy of Mr. R. B. Carson since the inception of his present mercantile house at No. 104 East Broad St., which was established in 1877. Commencing on a comparatively moderate scale, Mr. Carson adopted at the outset the progressive policy of keeping at all times the best goods and selling at a moderate profit, not omitting the important item of keeping the public informed of his facilities and advantages by a liberal use of printer's ink in judicious advertising. The result has been a steady and gratifying increase of trade until his annual transactions at the present time closely approximate \$30,000 and his trade extends over a wide area of territory in Henry and adjacent counties. In addition to his admirably selected stock adapted to all classes of city and country trade Mr. Carson makes a specialty of fine custom work to order and general repairing. Mr. Carson is a native of Ross county, Ohio, and was born in 1853. He has resided in New Castle for the past six years, previous to which time he was engaged in the same branch of trade in other localities and brings to his present undertaking ripe experience and a thorough knowledge of the business in all its departments.

L. RODGERS,

MANUFACTURER OF CARRIAGES, BUGGIES, ETC., BROADWAY.

The establishment at present under consideration was founded 14 years ago by the firm of Burley & Rodgers upon a comparatively moderate scale, and the business was conducted by that firm for a period of six years, when Mr. Rodgers assumed the entire management and control of the house, and under his energetic and judicious administration it has attained its present magnitude and proportions. Mr. Rodgers occupies a two story brick building 20x60 feet in dimensions for the wood working and painting department; a one story frame structure 20x30 for blacksmith and iron working department; a building 20x60 feet in size for warerooms and trimming shop, and a depository 20x30 feet in size in which finished work is constantly carried. An average force of nine skilled and experienced workmen is employed, and not less than 60 new jobs are turned out annually. Special attention is devoted to general repairs of every description of vehicles in both the iron and wood working departments, painting, trimming, etc., and all work turned out is

guaranteed to be as represented. Mr. Rodgers is a native of Springfield, O., and learned his trade in that place. He has resided in this city since 1868 and has by his own efforts built up his present prosperous and extensive business and established a claim to prominent recognition among the leading manufacturers of Eastern Indiana. He is also associated with other important manufacturing enterprises of this city, noticed elsewhere in this work.

JAMES CUMMINS,

GROCERY AND BAKERY.

Mr. James Cummins, proprietor of the model bakery and grocery house, 113 Broad St., is at the present time one of the oldest business men in the city of New Castle, having been continuously engaged in mercantile and industrial pursuits for a period of more than 18 years. He occupies a two story brick building 32x135 feet in dimensions and carries in stock a fine assortment of the choicest and most desirable brands of staple and fancy family groceries and provisions, together with all kinds of bread, rolls, crackers, cakes, pies, etc., of his own manufacture. His bakery, which is a model of neatness, is presided over by a skilled and experienced baker, Mr. Andrew H. Martin, and his establishment has become the recognized headquarters for good family bread and the best articles in his line. Mr. Cummins is a native of Ohio and was born in the city of Cincinnati in 1822. He has resided in Indiana since 1862, during the greater portion of which time he has been prominently identified with the industrial and commercial interests of New Castle and with the growth, advancement and material prosperity of the city.

NATHAN LIVEZEY,

FURNITURE AND UNDERTAKING, SOUTH MAIN ST.

The subject of the present sketch, Mr. Nathan Livezey, is one of the pioneer settlers of Henry County, having come to this city 44 years ago. He is a native of the city of Philadelphia, Pa., where he was born in October, 1813, and is a descendant of one of its oldest families. His grandfather came to America with William Penn, and his family name is associated with the history and early records of the Keystone State. In his boyhood days and before the Quaker City had become the grand metropolis that it now is, he was thoroughly familiar with its streets, its buildings and places of historic interest and possesses a rich fund of anecdotes and reminiscences of the days and events of half a century ago. He is by trade a practical carpenter and cabinet maker and for 35 years was engaged in the former branch of industry in this city prior to embarking in his present business in 1872. He carries at his warerooms on Main St. a complete stock of both fine and common furniture, embracing common and extension tables, chairs, upholstered furniture, mat-

tresses, dining room, bed room and parlor sets, lounges, sofas, etc. He also devotes his attention to undertaking in all its branches, carrying in stock burial cases and caskets and taking entire charge of funerals, conducting the details of the obsequies in accordance with the views and wishes of the friends of the deceased. He owns a fine hearse in connection with this branch of his business and will attend funerals in city or country on reasonable terms. Mr. Livezey has established a prosperous and successful business in both departments of his present enterprise and enjoys a wide acquaintance, embracing this and adjoining counties.

JOHN O. SHRINER,

STOVES, TINWARE AND HOUSE FURNISHING GOODS, BROAD ST.

As a representative establishment of its class may be especially mentioned that of Mr. John O. Shriner, whose salesroom and manufactory are located on Broad St., the salesroom being 15x40 feet in dimensions, with work shop in the rear 15x35 feet. Mr. Shriner carries in stock complete and desirable lines of the best varieties of improved cooking and heating stoves from the most noted foundries in the country. He also manufactures and deals in tin, copper and sheet iron ware and carries a general assortment of kitchen utensils and house furnishing goods, such as legitimately pertain to this branch of business. He also makes a prominent specialty of metal roofing, spouting, guttering, etc., and general jobbing and repairs. Mr. Shriner is a native of Germany, where he was born in 1835, but came to this country with his parents when but five years of age. He is a practical tinsmith and metal worker and has been a resident of Henry County for the past 19 years. He embarked in his present enterprise in 1881, since which time a steady and gratifying increase of trade has rewarded his operations and secured a liberal patronage.

JIM. MOWRER,

DRUGS AND MEDICINES, 112 SOUTH MAIN ST.

This house has been established for about 10 years and came into the hands of the present proprietor in 1879. Since that time the business has materially improved with each succeeding year and the full stock and variety increased until now the stock carried will average \$3,000 and the annual transactions reach about \$20,000. The business room occupied embraces 18x50 feet in dimensions, in which is carried a full line of pure drugs and medicines, all popular and desirable proprietary medicines, perfumes and toilet articles in large variety, paints, oils and varnishes, window glass, lamps and fixtures, pure wines and liquors for medicinal and sacramental purposes, fine Havana and domestic cigars, books and stationery, school children's complete outfit, wall paper, chromos, etc. A

specialty is made of physicians' prescriptions and family recipes, etc. Mr. Mowrer is a native of this city, where he was born in 1847. He has during his life been associated with the business interests of this city, and as one of the leading enterprises of its class in this section of the state is this house entitled to the full and liberal notice here accorded.

FAIRFIELD & MOORE,

GROCERIES AND PROVISIONS, 113 SOUTH MAIN ST.

One of the most thoroughly stocked and neatly kept establishments of its class in this city is the fine grocery and provision store of Messrs. Fairfield & Moore, located at 113 South Main St. Here this house occupies for business purposes three floors, 19x52 feet in dimensions, in which is carried a full line of groceries and provisions, embracing all desirable articles for home and table supply. Associated with this department of trade is also glassware, queensware, table and pocket cutlery, etc. This business was originally started by C. & B. Fairfield, then located on the corner, a few doors north of its present location. In 1877 E. & B. Fairfield erected the block now occupied and took possession of their present quarters. In 1874 the firm name was changed to Fairfield Bros., and continued in that firm name for about six years. The business was then carried on alone by Mr. B. Fairfield, on the retirement of his brother, up to April, 1883, at which time the present firm was organized. This house now enjoys a trade embracing the best families of this city and surrounding country and its annual transactions will compare favorably with the best houses of its class in this section of the state. The individual members of the firm are E. Fairfield and Albert Moore, both of whom are natives of Ohio and have had an extended experience in this department of trade.

JUNCTION TAVERN,

G. W. GOODWIN, JR., PROPRIETOR.

Among those enterprises which attract the widest public consideration, there are none which are of more interest than our well kept and furnished hostleries. The unique and old time name adopted by this house is suggestive of its association with the past and present and cannot fail to receive the attention of the traveling public. This house came into the possession of its present proprietor, Mr. G. W. Goodwin, Jr., in October, 1883, since which time it has been completely refitted and furnished, and under its present management has taken rank among the best equipped and conducted hotels of the state. The sleeping apartments are elegantly furnished, well lighted and ventilated and are kept in the best order. The dining room has a seating capacity of 30 to 40 guests, while special pains are taken to provide the table with the best the market affords. An ample force of assistants insures to guests every attention and courteous treatment, and

It is the determination of its managers to secure for the "Junction Tavern" all those comforts which make it one of the most inviting resorts to the traveling public. Mr. G. W. Goodwin, Jr., is a native of this state, where he was born in 1841. His grandfather, Mr. Wesley Goodwin, was among the early "tavern" keepers of this section, while his father was for many years engaged in the mercantile business in this city.

NEW CASTLE FURNITURE CO.,
MANUFACTURERS OF FURNITURE, WEST BROAD ST.

The manufacture of fine and common furniture has become one of the most important of our national resources and has attained a degree of perfection that entitles it to rank among the industrial arts. Occupying deservedly a prominent position among the representative manufacturing establishments of the West, in this special department of productive industry is the New Castle Furniture Company, whose extensive works and sales rooms are located on West Broad St. The present works are the outgrowth of an enterprise which was inaugurated in this city in 1876 by Mr. Jacob Brenneman, one of our oldest and most highly respected citizens and enterprising business men, who conducted the business until May 1, 1883, when the present stock company was organized and incorporated under the laws of the State of Indiana with a capital of \$7,500. The sales department is located in a spacious two story brick building and two rooms, one 20x60 and one 20x80 feet in dimensions are filled with the products of their factory, embracing all grades of fine and common furniture, parlor, chamber, library, dining room and kitchen sets, extension tables, office furniture, etc. The works and adjacent grounds occupy a space of about one-half an acre, and the factory proper is equipped with the latest and most approved special designs of wood-working machinery propelled by one sixty horse power engine and boiler. Fourteen skilled and experienced workmen are regularly employed in the manufacturing department, and only the best material is used, the serviceable and elegant woods indigenous to our native forests furnishing an unlimited supply of the most desirable lumber for this special purpose. The facilities enjoyed by this company for procuring their supplies and for economically conducting their extensive business are not surpassed by those of any contemporaneous establishment East or West, and the furniture turned out by them will not suffer by a critical comparison with the most elegant and serviceable made in this country, while their prices will be found to be uniformly the lowest consistent with reliable workmanship and first-class material. The individual members of the company and its officers as at present organized are, Leonidas Rodgers, President; W. N. Clift, Secretary and Treasurer; Luther Hennegh, Superintendent; F. M. Allender, Geo. Brenneman, M. Vestal and

Henry Hernley. These gentlemen are well and favorably known in commercial circles as among our most enterprising, energetic, liberal and public spirited citizens, and since the formation of the company, whose affairs they have so successfully managed, they have infused new life and energy into the business, extending the scope of its operations and established a demand for its products, reaching far beyond the limits of Henry county and even to remote portions of the state.

BUNDY HOUSE,

JOSIAH BUNDY & SONS, PROPRIETORS,
MAIN AND WEST RACE STS.

If, as some writers assert, the character of its hotels is an index of the thrift, prosperity and enterprise of a community, the visitor to New Castle who is fortunate to secure accommodations at the Bundy House cannot but form a favorable impression of this prosperous and progressive municipality. This popular hostelry, acknowledged to be the leading hotel of the city, was erected in 1858 by Jerrie Page and opened by him for the accommodation of guests in the same year. He was succeeded by Mr. John Taylor, who successfully conducted the business for 15 years. The subsequent proprietors were Messrs. French, Oliver Wilburn and Hoover, in the order named, the latter being succeeded in 1876 by the present management, by whom extensive additions and improvements were made, a new story added, giving ten more sleeping apartments, and the entire building renovated and refurnished in modern metropolitan style. The lot upon which the Bundy House is situated is 134x134 feet in dimensions, at the corner of Main and West Race Sts., opposite the Court House, upon which, in addition to the hotel building, is erected a commodious and conveniently arranged stable, with ample accommodations for the horses and carriages of guests, and in connection with which is also a livery stable, with a number of horses and vehicles of different descriptions to let upon reasonable terms. The Bundy House, which is specially arranged for the convenience of patrons and guests, contains 50 well furnished and comfortable rooms, which are kept in the best of order at all times. On the first floor is located a spacious and well arranged office, a reading and writing room, baggage and wash rooms, kitchen and dining room, the latter with a seating capacity of 35 guests. On this floor are also two large sample rooms for the use of commercial travelers, a spacious reception room and two family rooms. On the second floor are the main parlors and a number of finely furnished guest chambers, while the third floor is devoted exclusively to sleeping apartments. The rates at the Bundy House have been placed at the popular price of \$2.00 per day to transient guests, with liberal allowances made for those desiring to remain a week or more. This popular hotel derives its patronage principally from the traveling public and is the recognized headquarters in this

city for commercial travelers and business men. Mr. Josiah Bundy, the senior member of the firm, is a native and lifelong resident of Indiana and was born in 1823. He is ably assisted in the management of the hotel by his two sons, Charles Frank and O. P. Bundy, who are also practical hotel men. The long experience of both father and sons in catering to the wants of their guests, and their extended acquaintance with the traveling public ensures to the Bundy House a liberal patronage from the better class of trade and a reputation extending to all sections of the Union.

W. G. HILLOCK,

THE JEWELER, 117 EAST BROADWAY.

This house was originally established in 1868 and is the oldest jewelry house in this city, and not only for its established character but as well for the superiority of its stock is it entitled to prominent mention in a review of the operative enterprises of this city and state. The premises occupied are located at No. 117 East Broadway and embrace a fine business room 14x42 feet in dimensions, in which is carried a full and complete assortment of the best watches and clocks of both foreign and American manufacture, jewelry, silver and plated ware, spectacles and eye-glasses, etc., where all goods are guaranteed as represented. Mr. Hillock is a native of Ohio and was born in Mahoning County in 1844. He is a practical jeweler and learned this business in Youngstown, O., coming to this city in April, 1868, and has been constantly engaged in this branch of business since that time. From a comparatively small beginning he has established his present successful business, which in extent will compare favorably with that of any other jewelry house in this section of the state. Mr. Hillock makes a leading specialty of fine watch repairing, in which his ability and skill is unsurpassed for reliable work. Not only as one of the leading establishments of the kind in this section of the state, but also for its stability and enterprise, is this house entitled to the liberal notice here accorded.

T. C. JORDAN,

BOOTS AND SHOES, No. 108 BROADWAY.

Although among the recent accessions to our commercial establishments, the house conducted by Mr. T. C. Jordan at No. 108 Broadway has attained a reputation entitling it to rank with any of its older contemporaries and among the leading houses of its class in Eastern Indiana. Established as recently as March, 1883, by Messrs. Millikan & Jordan, the business passed into the sole possession of Mr. Jordan in the following August. The salesroom, which is 20x65 feet in dimensions, is neatly and tastefully arranged, fitted up and furnished in modern metropolitan style and stocked with a choice and desirable assortment of the finer grades and common varieties of boots, shoes and rubbers for ladies',

gentlemen's, misses' and children's wear. The stock is new, fresh and comprehensive, embracing every variety of merchandise in this line, from the most noted manufacturers of the East, and is constantly replenished by fresh arrivals. Mr. Jordan is a native of Franklin County, Pa., born in 1833, but has resided in Henry County since the spring of 1856. He has been for many years engaged in the boot and shoe trade, is a thorough judge of material, workmanship and values, and all representations made by him or his employes will be found to accord strictly with facts.

C. E. NEEDHAM,

DRUGS, BOOKS AND STATIONERY, BROADWAY AND MAIN STS.

This house was established by Mr. Needham in November, 1882, and occupies for business purposes two floors, each 22x48 feet in dimensions. In the drug department is carried a full and complete line of drugs, medicines and chemicals, the standard and most reliable proprietary remedies of the day, toilet articles and perfumery, druggists' sundries, cigars, tobacco, etc., while special attention is devoted to the accurate preparation of physicians' prescriptions and family recipes. The book department is supplied with an admirably selected assortment of standard and miscellaneous books, including works on history, biography, science, theology, poetry, romance, etc., school books in great variety and full lines of commercial, legal and epistolary stationery, blank books, etc. The stock in each department is new, fresh and desirable, selected with an express view to the requirements of the trade in this section, and the various articles are offered at a very small advance above cost. Mr. Needham is a native of Henry County and was born in 1859. Although yet a young man, he has enjoyed an extended experience in the business in which he is engaged and his establishment has already taken a high rank among its contemporaries as one of the leading mercantile enterprises of Henry County.

G. H. ROOT,

MEAT MARKET, No. 104 NORTH MAIN STREET.

Contributing to the convenience of our citizens, the daily market of G. H. Root claims liberal mention in the present review of New Castle's resources. Although established as recently as in 1882, this house has secured a liberal patronage among the better class of trade and now slaughters annually about 500 head of beeves and a proportionate number of smaller animals. This market, which is 20x36 feet in dimensions, is fitted up in a neat and attractive style and thoroughly equipped with all the requisite appliances, including one of Steven's improved coolers or refrigerating rooms for the preservation of meats during the warm season. Mr. Root carries at all times the best varieties of fresh and salt meats,

game, poultry, sausages, etc., in their seasons, and enjoys the finest facilities for furnishing patrons with the choicest articles at the most reasonable rates. Mr. G. H. Root is a native of Virginia and was born in 1829. He received his early education in the now historic Shenandoah Valley, but has resided in this county for the past 22 years, formerly engaged in agricultural pursuits.

W. M. PENCE,

DRUGS, BOOKS, STATIONERY, WALL PAPER, ETC., WEST BROADWAY.

Nearly a quarter of a century has elapsed since the foundation of the popular pharmacy and stationery house now conducted by Mr. W. M. Pence, on West Broadway, which was originally established in this city as early as 1859 by Messrs. Haskit & Boor, and after various changes in the *personel* of its management came into the possession of the present proprietor in 1868. The premises occupied are 18x65 feet in dimensions, and in addition to this is a warehouse 18x40 feet in size, used for the storage of original packages, etc. Mr. Pence carries at all times a full line of the purest and freshest drugs and chemicals, proprietary medicines, paints, oils, varnishes and painters' supplies, school and miscellaneous books, gold pens, fine commercial, legal and other stationery, window glass, wall paper and hangings of the latest designs, window shades and fixtures, druggists' and stationers' sundries, etc. He also makes a prominent specialty of filling physicians' prescriptions and family recipes accurately and carefully, using only the best ingredients known in *materia medica*. Mr. Pence is a native and lifelong resident of Indiana and was born in 1843. He has during his residence in New Castle been prominently identified with the growth, prosperity and material welfare of the city. He was one of the founders of the Citizens' State Bank, with which he is still connected. He served for one term as City reasurer and for several years as a member of the Town Board of Council, presiding over that body for the last two years of his membership with an impartiality and ability which was recognized and appreciated by his fellow members and his constituency.

H. T. COFFIN,

JEWELER.

As one of the leading houses of New Castle we mention that of Mr. H. T. Coffin, located on East Broad St., where in a handsomely arranged and attractive salesroom may be found at all times a desirable and well selected stock of imported and American watches, clocks, jewelry of all kinds, solid silver and plated ware, spectacles, eye-glasses, etc. This well known house was established in 1873 and during the past decade its business has rapidly increased and will to-day compare favorably with that of any similar house in this section of the state. Mr. Coffin, who is a practical

watchmaker of more than 15 years experience in the business, devotes his personal attention to fine watch repairing, and being thoroughly conversant with the various styles and peculiarities of both foreign and American manufacturers and with the delicate mechanism of each, is prepared to guarantee all work in this line and to give the most perfect satisfaction, both in reliability of workmanship and price. Mr. Coffin makes a specialty of fine goods for holiday and wedding gifts, and all representations made by him as to quality or value may be implicitly relied upon.

JOHN C. LIVEZEY & CO.,

HARDWARE.

The trade in these articles at the present day constitutes a distinct and one of the most important departments of commercial enterprise, which is ably represented in New Castle by the enterprising firm of John C. Livezey & Co., whose well known establishment is eligibly located on Main St., opposite the Court House, where two entire floors each 22½x100 feet in dimensions are devoted to the storage and display of a large and comprehensive assortment of shelf and papered hardware, building materials, agricultural and mechanics' tools and implements, fine imported and American table and pocket cutlery, house furnishing goods and a full line of general and miscellaneous merchandise legitimately pertaining to this special branch of trade. This representative house was established in 1866 and during the past years has built up a lucrative and flourishing trade, extending throughout the city and surrounding towns and country. Mr. John C. Livezey is a native and lifelong resident of Indiana, and his extended experience in mercantile life and in this special branch thereof renders him thoroughly conversant with the requirements of the trade in this section, where he is well and favorably known.

GOUGH & HERNLY,

LIVERY, FEED AND SALE STABLE, WEST BROADWAY.

The finest, most commodious and thoroughly equipped livery, feed and sale stables in Henry County are those conducted by Messrs. Gough & Hernly, on West Broadway, New Castle, which although established as recently as 1882, have already become favorably known throughout the city and adjacent territory and secured a liberal share of the public patronage. The building occupied for stabling purposes is a substantial and conveniently arranged brick structure two stories in height and 40x132 feet in dimensions, fitted up expressly for the purposes for which it is occupied. Messrs. Gough & Hernly keep for livery purposes to first class horses and numerous buggies, carriages and other vehicles suitable for business or pleasure purposes, and have ample facilities for the accommodation of 50 horses in the boarding department.

They also conduct an extensive business in the sales department, buying and selling trotting, family, road and draft horses, and in addition to their stables they carry on a general blacksmith, wagon making and repair shop, where they are prepared to manufacture to order any description of light or heavy wagons and to execute job work of all kinds in the iron or wood working department, also painting, trimming, etc., done at most reasonable rates and in the most thorough and workmanlike manner. The individual members of the firm, Messrs. Thomas W. Gough and Henry L. Hernly are both natives of this state, and since embarking in their present successful enterprise have established a lucrative and prosperous trade throughout the city and adjacent towns. They offer at their stables the best facilities for conveying traveling men to distant points on most reasonable terms.

W. A. GROVES & SON, MEAT MARKET.

One of the principal meat markets of New Castle is that conducted by Messrs. W. A. Groves & Son, which was established in September, 1832, and which has met with a most gratifying degree of success and encouragement since that time. The members of the firm purchase only the best stock, which they slaughter at their own yards, and at the present time require for their local trade five beeves and a considerable number of small stock weekly. Their storeroom is supplied at all times with the choicest varieties of fresh, salt and smoked meats, which by reason of the facilities enjoyed by them for procuring their supplies they are enabled to offer to their patrons at the most reasonable rates. Mr. W. A. Groves is a native of Ohio, and his son, Mr. D. Groves, was born in Wayne County, Ind. They are both practically conversant with the business of slaughtering, dressing and curing meat for the trade and the success which has attended their career since embarking in their present enterprise has been secured by their individual efforts, application to business and their honorable methods of dealing.

SAMUEL ARNOLD,

STAPLE AND FANCY GROCERIES, No. 106
BROAD ST.

While reviewing the representative business houses of the thriving city of New Castle, we cannot omit special mention of the old established and popular family grocery store of Mr. Samuel Arnold, located at No. 106 Broad St., which was established in 1869, and has since that time been recognized by our citizens as one of the leading houses of its class in Henry County. Mr. Arnold occupies at this location for sales and storage purposes two floors, each 15x75 feet in dimensions, carrying in stock a full and complete line of the choicest varieties and brands of staple and fancy family groceries and provisions, embracing all articles

legitimately pertaining to this important branch of trade. In addition to the proprietor, who devotes his personal attention to the business, two assistants are regularly employed, and a large and lucrative trade is transacted extending not only throughout the city, but to all parts of the county, it being now the oldest established grocery house in New Castle. Mr. Arnold, who is a native of Ohio, was born in 1839, and during the war of the rebellion served with much credit and honor in the 5th Ohio Cavalry, participating in many of the most important and memorable engagements of the war. He was captured by the enemy at the battle of Corinth and retained for several months as a prisoner of war in the historic strongholds of Libby Prison and Belle Isle.

WINT. NEEDHAM, PHOTOGRAPHER.

Wint. Needham, at his fine art gallery, No. 121 South Main St., exhibits an array of pictures which will compare favorably with those of any metropolitan establishment. His rooms are located on the first floor and are fitted up in an attractive style and supplied with the most approved modern appliances and apparatus, with cameras adapted to all sizes and descriptions of pictures, from the smallest miniatures to the largest groups or life size photographs. Mr. Needham has had a practical experience of more than 17 years in the photographic business, the greater portion of which time has been spent in this city, and is thoroughly conversant with all branches of the business, both in the mechanical and artistic departments, and keeps himself well informed upon all matters pertaining thereto. At the outbreak of the rebellion Mr. Needham, who is a native of this state, enlisted as a musician in the 57th regiment of Indiana Volunteers, October 18th, 1861, and received an honorable discharge July 1st, 1865, after serving for 44 months and 10 days, during which period he participated in many of the most eventful and exciting campaigns of that memorable strife, including the battles of Stone River and Mission Ridge, the siege of Atlanta and the campaigns and engagements of New Hope, Lovejoy, etc. His gallery forms one of the attractions of New Castle, and a cordial invitation is extended to citizens and strangers to call and examine the works of art which adorn the walls of his studios and reception rooms.

ARCADE BILLIARD HALL,

G. W. GOODWIN, JR., PROPRIETOR.

The most attractive and finely furnished resort in New Castle, where gentlemen may while away a leisure hour in the fascinating and fashionable game of billiards, is known as the "Arcade Billiard Hall," located on Broadway and conducted by Mr. G. W. Goodwin, Jr. This is an orderly and well kept establishment, where music lends its charms, and the choicest varieties of liquid refreshments add to the social and convivial attractions.

The Arcade building was erected in 1881 by Messrs. Hipes Bros., and the saloon proper is a commodious and elegant hall, 16 feet high in the clear and 28x80 feet in dimensions; is approached by a spacious entrance way 10x80 feet in size. Both have a handsome and substantial concrete floor, and the interior decorations and appointments are first class in every particular. Three elegant modern billiard and pool tables of the celebrated J. M. Brunswick & Balke make occupy the center of this handsome apartment, while an orchestrian playing 32 different airs discourses exquisite music during the day and evening. This instrument, which is one of the finest of its class, cost \$1,400 and the musical selections embrace the most popular operatic and martial music of the day. The bar is elegantly finished, as is also the entire room, and an elegant plate glass mirror 5x17 feet in size reflects the polished glass-ware of the bar, the brilliant lights and fine effects of this model temple of pleasure. Mr. Goodwin is a native of Henry County and was born in 1844. He also conducts the Junction "Tavern," which is noticed elsewhere in this work.

CLINT DAVIS,

CIGARS, TOBACCOS, CANNED GOODS, CONFECTIONARIES, &C., SOUTH MAIN ST.

This house was opened by its present proprietor, Mr. Clint Davis, as recently as November, 1883, and is located on South Main street. The room is occupied for office and business purposes which is 12x30 feet in dimensions, in which is carried a choice stock of chewing and smoking tobaccos, fine Havana and domestic cigars, canned goods, confectionaries, etc. Mr. Davis is a native of this county, where he was born in 1840. His father, Mr. Eli Davis, was one of the self-made men of this section of the state, and was for many years one of the leading citizens of this county, and a resident of Lewisville.

J. M. GOUGH,

FARM AND SPRING WAGONS, AGRICULTURAL IMPLEMENTS, &C., BROADWAY NEAR EAST DEPOT,

Mr. J. M. Gough is manufacturer of Buggies, Farm and Spring Wagons, and dealer in improved varieties of agricultural implements and farm machinery.

Mr. Gough commenced business in this city as early as 1868 on a comparatively small scale, and by strict application to business and a conscientious fulfillment of contracts has established a thriving and prosperous trade, necessitating at the present time, the occupancy of a commodious two and one-half story brick building 50x100 feet in dimensions for storage, sales and manufacturing purposes. Mr. Gough employs five skilled and experienced workmen, turning out annually about fifty farm wagons, ten buggies and an equal number of spring wagons. He also carries on a general blacksmithing, horse-shoeing and

repairing business, painting, trimming, and is exclusive agent in this county for the celebrated Moline Plows, the Dayton Champion Sulkeys, and Buckeye Reapers, Hay Rakes and Wheat Drills, all of which articles he furnishes to patrons at factory prices. Mr. Gough is a native and life long resident of Indiana, and was born in 1838. Previous to embarking in his present successful enterprise he conducted a plow manufactory in this city for about five years and was also identified with the same branch of industry in Indianapolis and also at Richmond in this State. In 1861 he enlisted in Co. I, 8th Indiana Infantry, served in the Shenandoah Valley under Capt. Tykle, and was in the battle of Rich Mountain serving through the campaign and receiving an honorable discharge.

M. A. HEIRICH,

MERCHANT TAILOR, EAST BROADWAY.

Among those commercial enterprises which contribute to the material welfare of a progressive community there are few which deserve more liberal consideration than such as promote æsthetic taste in gentlemen's wearing apparel. Among the recent accessions to this department in this city is the fine merchant tailoring establishment of Mr. M. A. Heirich, which was opened on East Broadway, November, 1883. Here, a fine business room is occupied, which is 20x40 feet in dimensions, in which is carried a full line of newest cloths, cassimeres and suitings, from both American and foreign looms, embracing an assortment which will present all the advantages of metropolitan establishments. He gives employment to only first-class workmen, and guarantees to his patrons not only fashionable garments and perfect fits, but also prices which will compare favorably with any other establishment of the kind in the State. Mr. Heirich is a native of Cincinnati, O., and has been associated with this department of trade for many years. He not only enjoys the amplest facilities but also that experience and culture which enables him to compete with the best merchant tailoring establishments in the State. He is a practical cutter and has been associated with some of the best houses of this class in the state.

NEW CASTLE FLOUR MILLS,

RHINE, MILLER & Co.

Special attention is directed to the operations of the New Castle Flour Mills, now conducted by the firm of Rhine, Miller & Co., to whom may be directly ascribed a large share of the vitality which has characterized the business within the past twelve months. These model mills were erected in 1881, and are the largest of the kind in Henry county, and among the finest and most thoroughly equipped in Eastern Indiana. The main building, which is three and one-half stories in height and 40x50 feet in dimensions, contains all the latest improved machinery and apparatus for producing

the best quality of flour by the now popular new process system, which is universally regarded by dealers and consumers superior to that of any other in use. In addition to the main building is an engine and boiler house 24x40 feet in size, containing a 65 horse power engine which furnishes the motive power for the machinery employed. Five assistants are regularly employed under the immediate direction of Messrs. Rhine and Miller, who are both practical and experienced millers, who have devoted the greater portion of their lives to this special branch of industrial enterprise. The mills have a capacity for turning out one hundred barrels of choice flour every twenty-four hours, which meets with a ready sale, not only in the local markets, but in the principal cities of the East to which large quantities are weekly shipped. The individual members of the firm are John Rhine, F. G. Miller, D. M. Spaulding and A. F. Spaulding, whose enterprise and energy have exerted no inconsiderable influence upon the commercial and industrial thrift of this community.

CITIZENS' STATE BANK.

Contingent upon, and intimately identified with the commercial thrift and industrial resources of the city of New Castle, the Citizens' State Bank is justly regarded in this community as one of the most solid conservative and responsible financial and fiduciary institutions in this section of the state. Organized under the State Banking Laws, July 1, 1873, with a cash capital of \$130,000 the bank became a success from its very inception under the management and direction of its efficient officers, John R. Millikan, President; Benj. Shirk, Vice President; D. W. Kinsey, Cashier, and Thomas B. Millikan, Assistant Cashier. The present capital and accumulated surplus exceeds \$140,000, and the official statements present a most excellent and satisfactory exhibit. A general banking business in all its branches is transacted, deposits received, loans made on undoubted security, collections attended to in all sections of the Union. Government, State and Corporation bonds negotiated, and all legitimate matters of a financial character promptly and satisfactorily attended to. The present officers have been connected with the affairs of the Citizens' State Bank since its organization, and it is safe to assert that no similar institution in the state possesses a higher rank either on the score of solvency or judicious management.

ROBERT B. SMITH,

AGRICULTURAL IMPLEMENTS, BUGGIES,
ETC.; ALSO INSURANCE AGENT.

Mr. Robert Smith, who is a native of Virginia, was born in 1834. He has, however, resided in Indiana for many years, and was engaged in the dry goods trade in New Castle for a period of about sixteen years. During the interval he was engaged in agricultural pursuits up to the spring of 1883 when he

opened his present establishment for the sale of agricultural implements and buggies, representing as sole agent in this section many of the best known and most popular manufacturers of these articles, among which may be especially mentioned, Deere & Co., of Moline, Ill.; the Columbus Buggy Co., of Ohio; the Plano-Manufacturing Co., of Illinois; the Huber Manufacturing Co., of Marion, Ohio; S. Pennock & Son's Co., at Kennett Square, Pa., manufacturers of road making machinery. In the line of improved agricultural machinery and implements Mr. Smith offers to the farmers of Henry county and vicinity the most desirable articles now before the public, which by special arrangements with the manufacturers he is enabled to offer at factory prices while his stock of fine buggies commend his house to the favorable consideration and most critical examination of those desiring serviceable, durable and stylish vehicles at reasonable rates. His business occupies a building 22x100 feet in dimension, and as agent for prominent fire insurance companies, he represents the following: Etna, of Hartford, Conn.; Underwriters Agency, of New York City; Union Fire In. Co., of California; Franklin, of Indianapolis; Howard, of New York, and Germania, of New York.

BALDWIN, ROBERTS & CO.,

PORK PACKERS.

This business was originally started about 11 years ago. In 1875 it came into the hands of the present company, which is formed from two Boston houses—James W. Roberts & Co. and Baldwin, Farnum & Co. The buildings and grounds occupy a space of about two acres and the annual transactions will aggregate about \$400,000.

A. R. WAYMAN,

GROCERIES, BROADWAY.

Commencing business in this city in 1873, with very moderate means, Mr. Wayman determined at the outset to command the respect and patronage of his fellow citizens, by conducting his establishment upon strict business principles. Determined "to lead, rather than compete," his stock, though small, was of the best, and his prices the most reasonable consistent with fair dealing. His trade from the very beginning increased steadily until at the present time his establishment is one of the leading ones of its class in Henry Co., and his annual transactions range from \$25,000 to \$30,000. Mr. Wayman occupies for the display and storage of his extensive stock of staple and fancy groceries two entire floors, each 25x125 feet in dimensions, where four assistants are regularly employed. The most perfect order and system characterizes every department of his business. His stock comprises the choicest varieties of articles pertaining to this department of commerce, selected by Mr. Wayman expressly for his local trade. Mr. Wayman is a native and lifelong resident of Indiana and

has by his own unaided efforts and strict attention to business risen from the lower rounds of the ladder to his present position at the head of one of the most extensive and important mercantile houses in this section of the state.

G. E. MAHIN & CO.,

GROCERIES AND BAKERY, EAST BROAD STREET.

Among the growing and enterprising houses for home and table supplies of the city, is that of Messrs. G. E. Mahin & Co., on East Broad St., where a salesroom 20x60 feet in dimensions, fitted up in a neat and attractive metropolitan style, is stocked to its utmost storage capacity with an admirably selected and desirable stock of fine family groceries, teas, sugars, syrups, coffees, spices, fruits, vegetables, provisions, notions, grocers' sundries, canned goods and general merchandise pertaining to this line for table and culinary purposes. This representative house was established July 17th, 1882, and although among the youngest of our business houses, it has already secured a large and steadily increasing trade, its annual transactions at the present time ranging from \$10,000 to \$15,000. The individual members of the firm are G. E. Mahin and his father, M. Mahin, the latter a native of Ohio and the former of this county.

BAKERY DEPARTMENT.—This house has recently added a bakery to the increasing business and will be prepared to supply the choicest fresh bread, buns, rolls, cakes, pies, etc. They employ one of the most experienced bakers in this section of the state and will be prepared to supply families with the best in the market in this line. They will also supply promptly to order fine cakes for weddings or parties on short notice. They will also furnish bread or cakes to grocers and dealers at all railroad towns within a radius of 50 miles at the most liberal terms.

They both devote their personal attention to the management of their business and employ one assistant in the sales department. Although the trade of this house is largely of a local character, it numbers among its regular patrons many of the best families in the surrounding towns of this and adjacent counties.

J. U. KEISER,

SALOON AND BILLIARD HALL, SOUTH MAIN ST.

Mr. Keiser has been a resident of this city for the past thirty years, and in various ways connected with its mercantile interests. He commenced business in his present location in June, 1881, conducting a general restaurant and dining hall, continuing the business until September of the same year, when he changed the business to that in which he is now engaged. The premises occupied embraces a room 20x62 feet in dimensions, in which he conducts one of the best equipped bars to be found in this section of the State, embracing

the choicest brands of foreign and American products in old whiskeys, wines and liquors, beer, ale, tobaccos and cigars. He has recently re-fitted his room, which contains one billiard and two pool tables of the Brunswick & Balke manufacture, known as the Monarch, and keeps one of the most orderly houses, patronized by traveling men and the best class of citizens. Mr. Keiser is a native of Switzerland, where he was born in 1835, coming to this country in 1851 and soon after selecting this city as his place of residence. He is a practical jeweler and for some years devoted his attention to this business, erecting the fine business block on East Broad St., now occupied by G. W. Hillock, and in his long and honorable association with the business interests of this city is justly entitled to the notice here accorded.

C. C. COLBURN,

LIVERY, SALE AND FEED STABLES, EAST BROAD ST.

The city of New Castle contains many individuals who may appropriately be classed among the representative self made men of the day, but few whose career from infancy has been attended with greater disadvantages in many respects or crowned with more gratifying success than that of Mr. C. C. Colburn, the subject of the present sketch and proprietor of the well known and popular livery, feed, and sale stables, located on East Broad St. Born in North Carolina in 1834, a slave, his infancy was passed amid the depressing surroundings of the old slavery days, but while yet a boy he was permitted to breathe the air of freedom, coming to Indiana in childhood, nearly half a century ago, before he had suffered any of the inconveniences or disadvantages of the system under which he was born. Reared and educated in the land of the free, Mr. Colburn early in life determined to achieve success, and his career has been characterized by the exercise of those traits of industry, integrity and energy, which have met their legitimate reward in the accumulation of a handsome competency and a flourishing and lucrative business. Mr. Colburn now owns the house in which he resides, valued at not less than \$8,000, and also the commodious two story brick stables 36x132 feet in dimensions, with metal roof, in which his business is conducted. He keeps from 10 to 12 fine horses for livery purposes, with numerous stylish and serviceable vehicles, and in his boarding and sales department has ample accommodations for 120 horses. As a dealer in trotting, family, saddle and draft horses, Mr. Colburn has established a reputation for reliability and strict integrity which ensures for him the confidence of all with whom he has had business transactions.

Among the other more important firms doing business are the following:

DRY GOODS, BOOTS, SHOES, CLOTHING AND

GROCERIES:—Campbell Bros., Schrock & Bundy, T. W. Phillips, J. C. McBride, R. D. Goodwin & Co., T. R. Vaughan & Bro., G. R. & W. H. Murphey, R. H. Barr, John Wayman, E. Kahn.

GRAIN, HARDWARE, AGRICULTURAL IMPLEMENTS, DRUGS, WOOD WORK, ETC.:—Davis Bros., W. W. Modlin, I. W. Pitman & Son, Smith & Shirk, Nixon & Son, Mark.

Davis, S. P. Jennings, Waldron & Maxin, Harvey & Davis Bros., Bouslog & Ice.

MISCELLANEOUS:—First National Bank, New Castle Carriage Works, Charles P. Murphey, Jeweler; Kinsey & Griffith, Marble Works; John M. Mowrer, harness, Houck Bros., meats; Ernest Moore, musical merchandise; Huddleston & Son, photos; Hall & Son and L. W. & L. D. Needham, restaurants.



KNIGHTSTOWN.

The flourishing little city of Knightstown is situated on the banks of Blue river and National Road, on the line of the C. St. L. & P. R. R., and located in Wayne township, which is in the south west portion of Henry county.

For the purpose of preserving some matters of interest, we give some important items relating to

ITS EARLY HISTORY.

Previous to the laying out of the town a place known as West Liberty had been started near here, but has since entirely faded away. Knightstown was first laid out in 1827. Among the early settlers we mention Mr. Waitsell, M. Cary, Dr. Whitesell, Mr. Marts, Mr. Sanford, Levi Stratton, Mr. Parker and M. F. Edwards. The first house was built by Mr. Cary in 1827. Mr. James and Mr. Griffith established the first general store, Mr. Levi Stratton the first blacksmith shop, in 1829. The first postmaster was Mr. Mays. The first newspaper was called *The Indiana Sun*, started in 1832, published by

Grant & Mitchell. The first church building erected was the Presbyterian, in 1834, the society being formed the previous year. The M. E. Church building was erected in 1837. Mr. Morris F. Edwards built the first carriage built in this county. Mr. Cary was the first hatter and started the first hotel.

THE PRESENT

Knightstown contains a population of about 2,000 inhabitants, is situated in the midst of a fine agricultural section of the state and its business houses embrace every branch incident to the requirements, and enjoy a large and growing trade. It contains a flourishing Academy, woolen and flouring mills, and tile manufactories. There are about one hundred business establishments of all descriptions. Three hotels, seven churches and fine public schools; one weekly paper, the *Banner*, is ably edited and published by Messrs. Deem & Brewington. The *Dental News*, a monthly, is published by Dr. T. P. Wagoner.

ALLEN S. WHITE,
GROCERY, SOUTH JEFFERSON ST. AND
WEST SIDE PUBLIC SQUARE.

Mr. White conducts two establishments in this line, one on South Jefferson St. and the other on the Public Square, each establishment being thoroughly stocked with the best grades of home supplies. The average stock carried amounts to from \$3,000 to \$5,000 and embraces everything in the line of staple and fancy groceries, provisions, seasonable produce, confectioneries, canned goods, tobaccos, cigars, notions, etc. The premises occupied on Jefferson St. comprise two floors 22½ x 50 feet in dimensions, and everything about the establishment indicates order and system and

the most perfect business methods. His trade is gradually increasing and already extends throughout the city and distant adjoining country districts, amounting to an average of \$20,000 annually. Three salesmen are required to tend to the wants of patrons and the business will compare favorably with the most flourishing grocery houses of this section of the state. Special attention is given to secure the purest and best grades of family supplies and such as they can commend to their patrons. Mr. White was born in this state in 1848, and his thorough knowledge of the requirements of the trade has secured for this house and its branch public confidence and increasing patronage.

WILLIAMS & CARROLL,

DRY GOODS AND NOTIONS, BOOTS AND SHOES, CLOTHING, ETC., NORTHWEST COR. MAIN AND JEFFERSON STS.

Among the leading mercantile pursuits the branches embraced in the stock carried by the above firm embrace in the aggregated transactions a large capital and involve transactions which largely effect the convenience and prosperity of all communities. The present firm was organized and established its present business, on the northwest corner of Main and Jefferson Sts., in April, 1882. The premises occupied comprise a fine business room 20x115 feet in size and basement, while the stock embraces a full and general line of staple and fancy dry goods, foreign and American dress goods, of the newest patterns and styles, selected with direct reference to the requirements of both city and country trade, carpets and oil cloths, domestic goods, hosiery and gloves, notions, etc.; also a full stock of boots and shoes for men, women, boys, misses or children and hats and caps, while in the rear is a special department for ready made clothing for men or boys, trunks, valises, etc. The individual members of the firm are E. Williams and A. E. Carroll, both of whom give their personal attention to the business, besides giving employment to three assistants. The annual transactions will aggregate about \$60,000, embracing both city and a large country trade. Mr. E. Williams is a native of Indiana, born in Franklin County in 1825. He first engaged in business at Charlottesville, Ind, in 1849, coming to this city in 1865. Here he was engaged in the general dry goods trade under the firm name of Williams & Woods. About two years later Mr. Woods retired, when the firm became Williams & Hatfield, and afterwards Williams, Hatfield & Co., up to the time of forming the present business relations. During a period of about eight years, up to the time of the change in the institution, he held the position of Trustee of the Soldiers' and Sailors' Orphans' Home, near this city. Mr. A. E. Carroll is a native of Greene County, O., born in 1853, where he received his early education, first engaging in business at Charlottesville, Ind. He came to this city in 1878, where he was one of the firm of Williams, Hatfield & Co., being associated with the house up to the formation of the present firm.

WATTS & PARKER,

MANUFACTURERS OF FARM DRAIN TILE.

The favorable location of Knightstown, both as regards the supply of material and field for trade, has made the enterprise carried on by the firm whose name heads this sketch one of the leading industries of this section. The enterprise was founded in March, 1883, and the extent of their operations may be estimated when we mention the fact that their products this season amount to \$6,000. The clay best adapted to their business is found here and the

firm control six acres of ground. Two kilns, one 23x24 feet in dimensions and 12 feet in height, the other 19x18 feet in area and 12 feet high, are used for their purpose and three large drying sheds, the combined capacity of which is 50,000 five inch tile. One engine, 20 horse power, is used, and a working force of ten men is the usual number employed. They consume 20 tons of coal per month and use about 300 cords of wood in the season of seven months, beginning with March. These works are the largest of the kind in the country.

JAMES MILLS,

GROCERIES, PROVISIONS, ETC., NO. 77 MAIN ST.

Among the business houses of Knightstown which have by the exercise of an honorable and reliable business policy achieved an enviable position among the business fraternity of their adopted city, more than a passing notice is due the establishment of Mr. Mills as a depot of home supplies. Mr. Mills has been identified with the mercantile growth of this city for a period of 18 years, the last five of which were devoted to the grocery and provision business. The premises occupied for business purposes embrace a commodious, well lighted and completely stocked salesroom 20x150 feet in dimensions, inclusive of yard and storage room in rear, and two competent assistants divide with him the active duties of the established and growing trade. He gives special attention to securing the better grades of goods and of such extent and variety as to suit all classes of purchasers. The trade of the house is local and gradually increasing. Mr. Mills is a native of Wales and was born in 1840. He emigrated to this country when quite young and came to Indiana 19 years ago and was express and railroad agent here for about 14 years. As an indication of the high esteem in which he is held by the community, it may be noticed that he is at present representing the First Ward of this city in the City Council, this being his fourth term. He enlisted in August, 1862, in the 95th Ohio and was detailed as clerk for General Nelson's Chief-of-Staff officer, Mills Kendrick.

WALLING & SON,

MEAT MARKET, PRODUCE, ETC., WASHINGTON ST.

This old and reliable establishment was opened about 15 years ago by Corwin & Walling. Upon the subsequent retirement of Mr. Corwin, Mr. Walling had exclusive control of the house until 1882, when, upon the admittance of his son, G. A., into partnership, the firm became known by the present name of Walling & Son. Their present storeroom is 26x26 feet in dimensions and is conveniently and attractively arranged. Their slaughter house is one of the best equipped in the state. Two assistants are employed and a steam engine and boiler are used in the manufacture of sausage and for dressing meats. They dispose

of about 250 head of fat cattle and 150 head of sheep annually, and about 300 hogs are slaughtered during the cold season. Mr. O. A. Walling conducts jointly with another a farm of 100 acres, owned by Mr. Walling himself and lying near the city. Both the senior and junior members of the firm are natives of Ohio. The former was born in 1831, the latter in 1853.

WILKINSON & PEDEN,

COMMISSION MERCHANTS AND DEALERS
IN GRAIN, SEEDS, FLOUR AND PRODUCE,
SOUTH JEFFERSON ST., NEAR DEPOT.

Among Knightstown's manufacturing and commercial concerns, there are none occupying a higher position than the firm whose name heads this editorial. This firm have had control of the Eagle Mills since April, 1880, having at that time succeeded the firm of White & Corbin. Their mill, favorably a conveniently located on the Blue River, one-half mile north of town, was erected about 40 years ago by Ebenezer Goble. The water supply is ample during the entire year, two turbine wheels 48 inches in diameter being kept in constant use. They furnish all the motive power required to propel three run of stone. Flour is made here by the new process and it meets with a ready sale in this immediate vicinity. The flour is of the finest quality and the capacity of the mill is about 30 barrels in 24 hours. A working force of three hands is employed in the mill and both custom and merchant work is done. This, however, is but a diminutive part of the business carried on by this firm. They conduct extensive operations in grain and stock, having pursued this department of their business here for a period of 12 years. They handle about 250,000 bushels of grain annually and their stock transactions for 1882 amounted to not less than \$200,000. They have a storage capacity for about 40,000 bushels of grain. In addition to this the firm is associated with grain operators at other points. Their transactions in this connection are not included in the amount given above. E. N. and T. B. Wilkinson and Reuben Peden are the individual members of the firm. They are old residents of this state and are widely and favorably known throughout this section.

A. O. MORRIS,

THE CASH GROCER, NO. 78 MAIN ST.

Among the mercantile pursuits of the thriving city of Knightstown, none are more deserving of mention than the establishment at the above location, owned and controlled by the gentleman whose name appears at the head of this editorial. Mr. Morris has pursued the grocery and provision business with a more than ordinary degree of success for a period of 14 years. During eight years of this time he conducted the business on his own account, the remaining six being occupied in partnership business. His salesroom is

25x100 feet in dimensions and is filled to repletion with as fine a stock of groceries and provisions as any to be found in this section. He employs three salesmen and his annual business will amount to upwards of \$40,000. The house is one of the best known in the county. It is recognized as the leading grocery house of this section. Mr. Morris is a native of Indiana and was born in 1851.

FORBES & APPLGATE,

LUMBER MANUFACTURERS.

The firm of Forbes & Applegate, who, as extensive manufacturers and dealers in this line, are entitled to favorable consideration in these pages. This business was founded in 1881 under the firm name of Forbes, Applegate & Co., but one year later a disastrous boiler explosion destroyed their mill, after which the company withdrew, leaving the business in the hands of the present managers. The mill was at once rebuilt and is now one of the best and most thoroughly equipped mills in the state. A 40 horse power engine supplies the motive power, and the capacity is 16,000 feet of lumber per day. Their weekly turn out of lumber is about 24,000 feet. The mill covers a ground area of 50x80 feet, and about three acres of adjoining ground is used for yard and storage purposes. The firm makes a leading specialty of turning out fine lumber for finishing work, such as ash, cherry, walnut, hickory, etc. This class of lumber is sawed in such a way as to leave the natural grain of the wood as little impaired as possible, that it may show the finest possible finish when oiled. Their hickory is shipped principally to wagon works and is used for axles, etc. Large shipments of ash lumber are made to manufacturers of agricultural implements, this being the best wood in the market for that purpose. Their fine cherry, quarter-sawed oak and walnut lumber is shipped in large quantities to Dayton, O., and other Eastern markets. Robert M. Forbes and Elijah Applegate are the individual members of the firm. Mr. Forbes is a native of North Carolina, but came West when a boy and is an old resident of this state. Mr. Applegate is a native of Ohio, but has resided in this state during the greater part of his life. The business standing and general reputation of the firm, as well as the honorable business methods in which the business is conducted, entitles it to the esteem and consideration of the community.

T. HOOVER,

HARNESS MANUFACTURER, MAIN ST.

This enterprising gentleman began business as a manufacturer of and dealer in harness in Knightstown about 30 years ago, and with the exception of an interval of about six years, has pursued the business ever since. He is a practical harness maker and can guarantee satisfaction in every particular. He occupies a building 23½x40 feet in dimensions, and an

addition to his personal attention, which is devoted exclusively to this business, he employs an average of from one to two assistants. He is prepared to manufacture double carriage harness at from \$30 to \$75 per set, single light harness at from \$15 to \$50, and double work harness at from \$22 to \$44. Every article is of uniform reliability, elegant finish and substantial. Mr. Hoover is a native of Maryland and was born in 1828. He has resided in Indiana since 1849 and has built up a flourishing and lucrative trade, enjoying as he does to-day a deservedly high standing in trade circles.

R. E. OVERMAN,

PIANOS AND ORGANS, SEWING MACHINES, ETC., SOUTH JEFFERSON ST.

Mr. Overman established this house three years ago and has succeeded, in that brief time, in building up an extensive trade. He keeps in stock a variety of organs that can not be excelled in this section. The Ithica, N. Y., organ, the Mason & Hamlin organ and the Chase Organ Company's organs are handled. These organs have obtained a reputation with regard to tone and workmanship that places them in the front rank among all organs known to the trade. He handles pianos in the interest of Theo. Pfafflin & Co., the leading piano house of Indianapolis. The ample facilities enjoyed by Mr. Overman enables him to offer special inducements. His trade in sewing machines is quite large. He handles the Domestic and New Home machines. He makes a leading specialty of the old favorite Domestic, however. His trade extends through this and part of the adjoining counties of Rush and Hancock. Fixtures and repair work receive prompt attention. Mr. Overman was born in this state in 1852. His straightforward business methods have secured him the confidence of the community.

I. C. DOVEY,

WALL PAPER, PICTURES, ETC., MAIN ST.

The house conducted by the gentleman whose name heads this editorial is the leading one of its class in this section. It was opened 21 years ago by Dovey & Bro., and did not fall into the exclusive management of the present proprietor until 1882. Mr. Dovey now occupies an establishment 22x80 feet in dimensions, with basement, and carries a well selected stock of wall paper, pictures and picture frames, paints, oils, window glass and shades, lamps and chandeliers, etc.; in fact, this is the only establishment of the kind in the city and the only one in this section in which so large a line of valuable notions are kept. His trade is local, but lucrative and satisfactory, and shows signs of a rapid and permanent increase. Mr. Dovey is a native of England. He emigrated to America in his boyhood and has been identified with the growth and prosperity of this section ever since the establishment of his business here.

JOHN HEATON,

MANUFACTURER OF FURNITURE AND PROPRIETOR OF SAW AND PLANING MILL.

Mr. John Heaton, who is engaged in the saw and planing mill business and the manufacture of furniture with a success that entitles him to recognition in this work, was formerly engaged in the flour milling business with saw mill attached on the outside of the city. About 12 years ago he moved his saw mill to its present location in the city, and since that time has devoted himself to the manufacture of furniture and the management of his saw and planing mills. With a thorough knowledge of his business and a determination to succeed, he has increased his operations to a considerable extent since that time. He has ample facilities for the manufacture of furniture and lumber of the common grades, and employs a force of about 12 hands in the different departments of his business. His mill has a capacity of 7,000 feet of lumber per day, but the local demand does not require the entire productive capacity. A 60 horse power engine supplies the motive power, and the entire establishment is equipped with machinery of improved pattern. His furniture warerooms are on Main St., west of the Culbertson Block, where he is prepared to sell parlor, bedroom and kitchen furniture of reliable make and elegant pattern at prices within the reach of all classes of purchasers. Mr. Heaton is in fact prepared to offer substantial advantages to the trade.

JOHN WEAVER,

DEALER IN WATCHES, CLOCKS, JEWELRY, SILVERWARE AND DRUGS.

This is the oldest and best known establishment of its kind in the city, having been founded by its present proprietor in 1842. Mr. Weaver in his early days was a practicing physician of high standing in the profession, having studied under the celebrated Dr. Christopher Espich, of Germantown, O. Mr. Weaver was born in Montgomery County, O., December 10th, 1819. In 1842 he took up his residence here, and in addition to the pursuit of his profession, he opened a drug store, in which business he has been engaged to a greater or less extent ever since. Shortly after the last named date Mr. Weaver found himself drifting into the jewelry business, although he still continues the drug business, reluctantly, however, because he is unable to give it the attention it should have, but carries it on merely as an outside commodity that can not well be dispensed with. His jewelry establishment will compare favorably with our metropolitan houses. The stock comprises a valuable assortment of jewelry, foreign and domestic watches, solid and plated silverware, diamonds, clocks, table silverware, etc. He is ably assisted by his son, F. E. Weaver, who is a practical watchmaker and jeweler. Repairing in all its departments receives prompt and satisfactory attention.

L. M. CULBERTSON,

WHOLESALE AND RETAIL DEALER IN
HARDWARE AND AGRICULTURAL IMPLE-
MENTS, CULBERTSON BLOCK, MAIN ST.

This being one of the mercantile houses that have grown to magnificent proportions from small beginnings, we take special pride in presenting to the readers of this volume a brief history of its career and present standing. Mr. Culbertson has pursued the business in which we find him engaged for a period of 12 years. His trade increased in such a manner that more commodious apartments were required. This want was supplied by the erection of the magnificent block known as the Culbertson Block, two years ago. Here he occupies two floors 60x62 feet in dimensions, with elevator connecting all floors, the interior being handsomely finished in black walnut. It is the best fitted up salesroom in the city and his stock is large and complete, the entire establishment presenting a metropolitan appearance. In addition to his large stock of general hardware, Mr. Culbertson keeps in stock all the new and improved lines of agricultural implements adapted to this section, together with a full line of stoves and tinware. He also deals largely in wagons, buggies, pumps, etc. His trade is both wholesale and retail. His stock altogether will aggregate from \$20,000 to \$30,000. Mr. Culbertson is a native of this state and is one of our representative and reliable business men.

H. H. CONDIT,

DRY GOODS, BOOTS AND SHOES, ETC., 72
MAIN ST.

In a work setting forth the industries and advantages of the prosperous city of Knightstown, the house conducted by Mr. H. H. Condit, at No. 72 Main St., being one of the most popular dry goods emporiums of this section, is worthy of more than a passing notice. The house was opened by Mr. M. Heller as a clothing store in 1863. He, however, was succeeded by the firm of Weil Bros., who controlled the house until August, 1883, when the business fell into the hands of the present proprietor. Mr. Condit occupies a commodious salesroom 22½x100 feet in dimensions, the building being a substantial three story brick block. His stock of dry goods, boots, shoes, etc., includes every desirable article that can be enumerated in connection with those special lines of goods. His storeroom is well lighted, his goods conveniently and tastefully arranged, and with the assistance of three efficient salesmen, he is prepared to give prompt attention to the wants of his many patrons. Being judicious and experienced in the selection of goods, the public need not fear that goods of an inferior nature will be shown them in Mr. Condit's establishment, and we take pride in recommending his house to the consideration of our readers. Mr. Condit is an energetic and progressive merchant and was engaged in business in Indianapolis for

some years previous to the time of his engaging in his present enterprise.

WHITE HEATON,

AGRICULTURAL IMPLEMENTS AND FARM
MACHINERY.

Mr. Heaton began this business five years ago and his establishment has become one of the permanent and successful business houses of Knightstown. He occupies premises 50x70 feet in dimensions and carries a heavy stock, making a specialty of heavy farm machinery. He has the agency for Deering's Self-Binder, made at Chicago. This binder is one of the best in the market; it is durable, light running and does rapid and satisfactory work. He handles the Nichols & Shepherds Vibrator and Thresher, always satisfactory wherever used; Winchester wagons, plows, harrows, cultivators, pumps, etc. This is the only house here devoted exclusively to the handling of agricultural machinery, and its trade extends throughout this and adjoining counties. Mr. Heaton is a native of this state and was born in 1837. He is fully conversant with every detail of his business, and farmers or others having dealings with him will invariably meet with fair and honorable treatment.

VALLEY HOUSE,

GEORGE W. STEVENSON, PROPRIETOR.

This hotel building is a substantial two story brick structure 50x70 feet in dimensions and contains 30 rooms. It was erected in 1871 by Joseph Woods (now deceased), a man of considerable wealth and influence in this section. The present proprietor assumed control in 1879, and, ably assisted by his wife, who spares no efforts to make every guest feel that the Valley House can supply him with home comforts, he has been eminently successful in his enterprise. The hotel is in close proximity to the railroad depot and can conveniently accommodate 40 guests. The rooms are all tastefully and comfortably furnished. The table will always be found abundantly supplied with the best substantial and choicest delicacies to be found in the market here. The terms for transient guests are only \$1.50 per day. The Valley House is well worthy of the large public patronage that it is receiving. Mr. Stevenson, who has resided here for nearly half a century, is well and favorably known to the traveling public.

SOL. HITTLE,

CONFECTIONERY AND BAKERY, MAIN
ST., COR. WASHINGTON.

Mr. Hittle has been established in this business here since 1862 and has succeeded in building up a profitable trade. The premises occupied are 20x50 feet in dimensions, besides the bakery department, consisting of one floor and basement. A nicely fitted up lunch room is attached and the most palatable articles in this line are served to the public in an approved manner. Oysters and ice cream served in their seasons. He uses 24 barrels of flour

monthly and his stock of bread, biscuits, etc., always fresh and pure, is the finest to be had in this market. His stock of confectioneries is complete in every particular, and all the delicacies in this line may be had at Mr. Hittle's at reasonable and satisfactory prices. Three hands are employed, and promptness, courtesy and reliability are predominant characteristics of the business transactions of the house. Mr. Hittle was born in Pennsylvania in 1831 but has resided in this city since 1852.

BAER & SWAIM,

GROCERIES, QUEENSWARE, ETC., No. 62
MAIN ST.

Among the most prominent business houses of this city and in a leading position among the list of grocers, is the enterprising firm known by the caption title above. The house was founded by Jesse Swaim (father of the junior member of the present firm) and a Mr. Hittle, under the firm name of Swaim & Hittle. This firm continued the business for three years, when, upon the retirement of Mr. Hittle, Mr. Swaim became the sole proprietor, continuing in that capacity until 1878, when the business was purchased by his son, Edwin M. Swaim, and Henry C. Baer, and since that date the house has been recognized by its present name and style. They occupy a fine salesroom at the location named above and carry a full line of every desirable commodity known to the trade. Their trade is quite large. Mr. Baer is a native of Dayton, O. Mr. Swaim was born in this city on the premises now occupied by the firm in 1859. They are reliable in all transactions and fully deserve the confidence and esteem of the community in which they live.

G. S. & J. W. LOWERY,

(SUCCESSORS TO G. S. & T. M. LOWERY),
STOCK SHIPPING AND DEALERS IN
STOCK.

These enterprising gentlemen have pursued the business in which they are so extensively engaged for a period of 18 years. In addition to this, these gentlemen carry on a prosperous meat market in this city. The firm buy up and ship an average of 500 head of fat cattle annually, mostly to Richmond, Cincinnati and Eastern packing houses. Their annual shipment of hogs will average 2,000 head. This average, kept up for a period of 18 years, as it has been, makes their business one of large proportions, and this work would be very incomplete if it did not make favorable mention of a firm that has done so much toward prospering the agricultural industries of this section by affording to farmers a market for their live stock. The senior member of the firm, Mr. G. S. Lowery, is a native of North Carolina and was born in 1827. He has resided in this state for a period of 51 years, and is therefore an esteemed and honored pioneer. The firm is in every way worthy of the respect and confidence of the public.

HARRY WATTS,

SLATE AND METAL ROOFING AND
DEALER IN GRANITE AND MARBLE,
SOUTH JEFFERSON ST.

Mr Watts has been engaged in business pursuits for more than 20 years and has pursued his present enterprise since 1867. In addition to the business named above, he is extensively engaged in the manufacture of drain tile, under the firm name of Watts & Parker. An editorial notice of this firm will be found elsewhere in this volume. In the line of slate and metal roofing, Mr. Watts controls a large patronage and satisfaction is always guaranteed. His fine granite and marble monumental work and building stone work is an important feature of his business. His trade extends throughout Henry and adjoining counties and is lucrative and satisfactory. All work turned out by Mr. Watts is noted for its superior workmanship, elegant finish and other commendable features. He utilizes two buildings, each 20x40 feet in dimensions, and employs a working force of seven men in the various departments of his business. Mr. Watts is a native of England, but is an old resident of this place. He is possessed of good business attainments and is one of our solid and influential business men.

J. A. PIKE,

PLANING MILL.

Mr Pike carries a stock valued at about \$8,000, and this is constantly being replenished to meet the requisite demands of trade. The stock includes dressed and undressed lumber, door frames, sash, mouldings, flooring, siding, etc.; in short, he is prepared to supply builders with all necessary material on short notice. He is also prepared to take contracts for the construction of buildings, and manufactures furniture to a limited extent. The building utilized for his business is two stories in height and 50x70 feet in dimensions. It is supplied with the latest improvements in the way of machinery, and a 36 horse power engine supplies the motive power. A working force of 15 hands is kept in constant employ. His trade compares favorably with that of any similar establishment in this section and his annual business will amount to from \$20,000 to \$30,000. Mr. Pike is a native of Indiana and was born in 1849. Energy, enterprise and business ability are to be found among his predominant personal characteristics, and parties having business relations with him will invariably meet with fair and honorable treatment.

HIATT BROS.,

FINE STOCK BREEDERS; LIVERY, FEED
AND SALE STABLE.

This business was founded by Scott & Cooper, who were succeeded by the following firms in the order in which they are named: Scott & Thayer, John Snyder, Gregg &

Barnes, Bennett & Gregg and Barrett & Barnes. After this it remained vacant for more than a year, when it was again opened and conducted for a short period by two or three different owners, after which Mr. Newt. Robinson took it in charge, but he, after a short business career, was succeeded by D. W. Thayer, one of the former and most successful owners. Mr. Thayer was succeeded by the present firm in April, 1882. This firm is composed of three brothers, Clarkson, William and Samuel Hiatt, and under their able management a large and profitable business is done. Their great specialty is the handling of three blooded stallions, which they stand for mares, this giving them all that they can do during the foaling season. Their stallions are recognized as among the best bred horses in the state. One of them is imported and is of the celebrated Clydesdale stock, another is from the Morgan and Paddy stock, and their fine trotting stallion has taken 31 premiums out of 33 exhibits at fairs. "Tattler Boy" is a beautiful bay, six years old, weighs 1,400 pounds, symmetrically formed, legs handsomely tipped with black. His whole appearance shows blood of the purest type, with every mark of speed and endurance. His career in the ring of stock shows, though short, is brilliant. This horse comes from a long line of famous horses: He was sired by "Tattler Chief," (who in the fall of 1875, after a season of 80 mares and only four weeks handling, trotted three heats at Cynthia, Ky., below 2.40), he by Alexander's "Tattler," (who trotted in 2.26 and was sold by Mr. Alexander for \$17,500), he by Alexander's "Pilot," dam "Telltale" by "Telamon," he by "Modoc," second dam "Flea" by "Modoc," third dam "Martha Darneal" by "Sumpter," fourth dam "Arminda" by "Doublehead," fifth dam "Dux" by "Imp. Buzzard," sixth dam by "Columbus," "Tattler Chief's" dam by "Membrino Chief," second dam by Barkley's "Columbus," out of a "Messenger" mare, third dam by second "Duke of Bedford," fourth

dam by "Matchless," he by "Imp. Narragansett;" his half brother trotted his mile in 2.25. Mr. Alexander refused \$15,000 for him. "Tattler Boy's" dam was sired by "Yellow Jacket," he by old "Yellow Jacket," he by Blackburn's "Whip," he by "Imp. Whip," out of "Speckle Back" by "Celer." Thus we have blended in "Tattler Boy" the blood of three of the grandest types of Kentucky's famous horses. From "Tattler," "Pilot" and others he inherits the strength and lever power that marks the trotter. From "Messenger," "Matchless" and others he inherits nerve and ambition, coupled with power of endurance—points requisite for the race course. While from "Yellow Jacket," the acknowledged saddle stallion of Kentucky, he inherits the graceful movement and intelligence that go so far to make up the perfect saddle horse.

No special efforts are made to carry on a livery or feed business, but six or eight first class roadsters are kept for that purpose, and when necessary, 40 head of horses can be accommodated in their stables. After the season for brood mares is over, the firm devote their attention to the buying and selling of horses, in which line they do an extensive and lucrative business. The members of the firm are natives of this state and are gentlemen of enterprise in their business pursuits.

Following are the other more important firms doing business:

DRY GOODS, CLOTHING, BOOTS, SHOES, HARDWARE, STOVES, DRUGS, BOOKS AND FURNITURE:—Williams & Hatfield, Burt Harris, J. T. Furgason, Hauffer & McMurney, C. S. Hubbard, E. S. Ball & Co., Bell & Co., Breckenridge & Co., C. I. Lemmon, E. B. Niles, Pickering & Patterson, W. M. Edwards, J. M. Power, N. B. Wade, D. L. Heritage, Peter Watts, planing mill; Shipman Hotel, W. S. Weaver, jeweler; Addison & White, bakery; D. W. Thayer, buggies; W. H. Harden, harness; J. W. Loury and Walling & Burke Bros., meats.

MIDDLETOWN.

This pleasantly situated village, situated in Fall Creek Township, Henry County, is located on Fall Creek and on the line of the P., C. & St. L. Ry., 12 miles northwest of New Castle, the county seat.

The town was originally laid out by Mr. Jacob Koontz, and town lots sold on the Public Square December 25, 1829. Among the first settlers of this township may be mentioned, 1828, John Hart, Chas. Williams, David Davis, Thomas Gardner, Abraham Thomas and Solomon Bowers. In 1830 Nathan Ripley and Nathan Burr settled in Middletown. A tanner and currier was among the first business started here by Mr. Burr. The first store was started in 1831 by Jacob Koontz and another by Joshua Willet. The first wagon shop by James Hamilton, in 1833. The first house built in the town was by Elias Parker, in 1830. There were thirty votes polled at the election

for Fall Creek Township in August, 1830. As an indication of the growth of this place we give a glance at

THE PRESENT MIDDLETOWN, which now contains nearly 1,000 inhabitants, and many fine business buildings and private residences. There are three dry goods stores; 4 grocers; 2 drug stores; 2 restaurants; 3 millinery houses; 1 furniture store, undertaking establishment; 2 wagon and carriage shops; 2 shoe shops; 1 merchant tailor; 2 barber shops; 1 first-class hotel—the Tykle House; 1 lodge of F. and A. M.; 1 lodge of I. O. O. F.; 1 post G. A. R.; a good graded school; 1 M. E. Church; 1 Christian Church and 1 U. B. Church; a flouring mill; 2 saw mills; express and telegraph offices. The Tykle Block is one which would be a credit to any city. We are indebted to Capt. Tykle's kindness and to Mr. C. H. Burr for much of the information furnished of this place.

BRUNK & BRATTAIN,

GROCERIES, QUEENSWARE AND MEAT MARKET, MAIN ST.

The efforts put forth by these gentlemen in selecting and handling only No. 1 goods, in a fair and honorable way, are appreciated by the public and they receive a large and lucrative patronage as a necessary consequence. The house was opened 10 years ago as a meat market by Mr. Brunk, of the existing firm. Three years ago the grocery department was added and in August, 1883, Mr. Brattain was admitted into the firm. These gentlemen now occupy a salesroom 20x60 feet in dimensions, to which is connected a rear wareroom and a cellar for the storage of their stock. These rooms are located in a two story brick block on Main St. Their stock is complete in every particular and includes all articles enumerated under the head of staple and fancy groceries, provisions, seasonal produce, queensware, glassware, etc. Their trade in meats is a prominent item of their business, which can be easily inferred from the fact that they handle about 100 beefs annually and other small stock in proportion. They employ a competent assistant and pay prompt and courteous attention to the wants of their patrons. They sell for cash and therefore are enabled and do sell at low but uniform prices. Mr. Brunk is a native of Henry County and has always resided here. Mr. Brattain was born in Hamilton County, Ind., and came to Middletown in 1863. He rendered his country efficient service during the war of the

rebellion by serving over three years in the service. He enlisted in the 34th Indiana Volunteer Infantry and afterwards re-enlisted in the same company and regiment. He was honorably discharged in 1866. The firm is a representative one in every particular and well worthy of public patronage.

HOLLOWELL & MOWREY,

MEAT MARKET, MAIN ST.

These gentlemen control one of the best meat markets in the county and being energetic, reliable and thoroughly conversant with their business, they have succeeded in building up a splendid trade. The business was established in October, 1882, by Hollowell & Reason. Three months later Mr. Reason was succeeded by Mr. Mowrey and the firm has since been known by its present name and style. They handle an average of about 10 beefs per month and dispose of small stock in proportion. Their salesroom is 20x30 feet including a fine cooling room and all the improvements and conveniences requisite. Their meats will always be found pure and fresh and their prices uniform and satisfactory. Mr. J. H. Hollowell is a native of Montgomery County, Pa., and emigrated to Indiana in 1876. He first settled at Pendleton, Madison County, but has resided in Middletown since the establishment of his present business at the date above named. Mr. C. E. Mowrey is a native of Madison County, this state, but has resided in Middletown since November, 1882. This is the leading house of its kind in Middletown.

CAPTAIN FRED. TYKLE,

FURNITURE AND UNDERTAKING, MAIN ST.

Among those men who have contributed largely to the growth and development of Middletown, the gentleman whose name heads this sketch occupies a prominent position. Captain Tykle came to Middletown from Preble County, O., about 30 years ago and has been engaged in business pursuits here during that entire interval. He brought with him a stock of dry goods, which he retailed, and then engaging in the furniture business, we find him pursuing it more or less constantly ever since. He is now the only furniture dealer in the town. He owns a fine hearse and is prepared to give prompt attention to undertaking in all its departments. His stock of fine furniture, caskets, etc., is valued at about \$2,500. As intimated in the beginning of our sketch, Mr. Tykle has always been identified with the material interests of the city of his adoption, and although he began with a small capital, he now owns the finest residence, the finest business block and about half of the business part of the town. His military career has been brilliant and is worthy of especial mention. He was a participant in the war against Mexico and took an active part in the heated engagements that occurred about the city of Mexico, just previous to the capture of that city, his regiment being the 4th U. S. Infantry. During the late war he rendered the nation efficient service by raising two companies to assist in putting down the rebellion. He is held in the highest esteem by his fellow citizens and served as a member of the first board of township trustees. In his business transactions he is invariably found to be prompt, decisive and reliable.

W. H. CUMMINS,

HARDWARE, STOVES, ETC., MAIN ST.

This house was founded 12 years ago by J. A. Scott. Mr. Scott was succeeded by George Sanders, Mr. Sanders by Griffis & Swope, these gentlemen by Griffis & Mixon, and the last named firm by the present proprietor in March, 1881. Mr. Cummins carries a complete stock, and although he occupies the field without a competitor, his prices and terms are always reasonable and satisfactory. His stock fills two rooms at his place of business on Main St., each of which is 20x60 feet. He also utilizes a warehouse for the storage of agricultural implements. Among the specialties in the line of improved agricultural implements found in stock are Furst & Bradley's wheat drill, Hamilton, Imperial, South Bend, Weir and Limestone plows, Weir sulky plows, Tiger rake, Champion rake, Brown corn planter, etc. His stock of shelf and other hardware, cooking, parlor and heating stoves, nails, sash, etc., is full and complete, and the entire establishment presents a metropolitan appearance. His goods are selected especially for this market, and being so thoroughly conversant with every detail and department of his business, no goods of an inferior nature

find a place in stock. Mr. Cummins is a native of Henry County and was engaged in agricultural pursuits up to the time of entering upon his present business.

MIDDLETOWN MILLS,

J. C. DANIELS, PROPRIETOR.

In setting forth the various industries that contribute so largely to the agricultural and commercial wealth of a state, we find the milling interests occupying a leading position, both with regard to the amount of capital and labor employed and the relations they sustain to the farmer by furnishing markets for the products of his fields. We find Mr. John C. Daniels, the proprietor of the above named mills, deservedly occupying a prominent position in this important industry. His 20 years experience in the business, and giving it his entire attention and personal supervision, together with the latest improved machinery and the utilization of the new process, enables him to furnish as good flour as any miller in this section of the country. He is also prepared to pay the highest market price in cash for good wheat. The mills of which we write were erected by John Swope and are 48x33 feet in dimensions and three and one-half stories in height. Mr. Swope was succeeded by the firm of Painter & Coffman, who controlled the business until 1878, when they in their turn were succeeded by the present proprietor. Mr. Daniels is prepared to do both merchant and custom work. A 50 horse power engine supplies the motive power. Three competent employes find constant work in the establishment, and the trade of the mills is rapidly increasing. Mr. Daniels is a native of Indiana and is a gentleman of recognized business ability, well qualified by long and practical experience for the position he occupies.

HONEY CREEK MILLS,

JOSEPH FRY, PROPRIETOR.

These mills are 40x30 feet in dimensions, four stories in height and are adapted to both steam and water power. The engine is of 25 horse power and the water wheel is one of James Laffel's celebrated Turbines. The mill was erected in 1845 by Eli Caylor. Some time thereafter Mr. Samuel Fry, father of the present proprietor, became the owner. Mr. Joseph Fry has held possession since 1871. In 1879 the mills were remodeled, improved and enlarged and two run of stone were added. The mill is equipped with all the modern improvements essential to the manufacture of fine flour and feed and the new process was recently introduced. The capacity of the mill is about 40 barrels of flour in 24 hours, and first class work in every particular is fully guaranteed. Mr. Fry is a practical miller of lifelong experience, his father having been in charge of the Honey Creek Mills for a period of 26 years. Its trade is located over a wide range of territory and is gradually and permanently increasing, as a consequence of the liberal and reliable business policy pursued.

Delaware County.

Delaware County, Indiana, is situated in the central portion of the state from north to south, and within one tier of counties from its eastern boundary. It is surrounded by the counties of Henry, Madison, Hancock, Grant, Blackford, Jay, and Randolph, each of which forms part of its boundary line. It has an area of 255,360 acres; almost all of which is, or can readily be made subservient to agricultural purposes. In fact there is probably no other equal area in the state which contains so little waste land. The population of the county now numbers nearly 25,000 souls—for the most part an intelligent, well read, well-to-do class of farmers, a fact that is borne out by a brief examination of the school statistics of the county as to the attendance, and grade of its pupils, and the class of school buildings erected throughout the different townships. The county is well watered; the principal streams being the White and Mississinewa Rivers, with their tributaries, which afford abundant facilities for the most perfect drainage of the low lands, and in many localities abundant water-power for milling and manufacturing purposes. There are to be found within the limits of Delaware County no less than eighty-one varieties of shrubs, and timber of heavier growth; of the latter there is still an abundance suited to the wants of the manufacturer and builder. Among these we may mention as the most prominent, the various kinds of oak, ash, elm, poplar, beech, hickory, walnut, maple, and linden. The oak land, however, is the most extensive; the next

in order being ash, beech, hickory, and maple; and though there is yet much to be found in some portions of the county, it is fair to say that black walnut is growing scarce. It may be said, however, that outside of the prairie lands, which comprise about one-twentieth of the total acreage, Delaware County is not only well timbered, but with those varieties that are especially valuable.

As to value of its lands for agricultural purposes they are unsurpassed; and we venture to say that there is no section of country in the United States or territories to-day which offers better inducements to either the farmer or the manufacturer to locate than does Delaware County, either in the prospective rise in values, present prices of lands, its timber supply, its agricultural richness, its markets, and over and above all, its railroad facilities.

The county has an excellent and extended system of gravel roads which radiate from Muncie, the county seat, like the spokes of a wheel, to every part of the county; making inter-communication not only complete, but pleasant and practicable even during the worst season of the year. The importance of these to the general trade can hardly be over estimated, making easy communication by teams to all parts of the county, and even adjoining counties complete. Together with some thirty miles of free roads they form in all a grand total of one hundred and forty-five miles of graveled turnpike in the county, built at an average cost of \$2,000 per mile, or an aggregate of \$290,000.

CITY OF MUNCIE.

Muncie, the county seat of Delaware County, is situated on the south bank of White River, on an average elevation of about thirty feet above low water mark; on what was originally a gently undulating plateau of considerable extent and admirably situated for the location of a town, with regard especially to perfect drainage, sewerage facilities, general cleanliness, and consequent health. On the latter point it may be as well to state just here, that the vital statistics for a period of years extending from 1867 to 1880 show an average death rate per year of but a fraction over fifteen to each one thousand of population; a statement which speaks volumes for the health of the city. A further research in that direction reveals the fact, that in the city and township surrounding, there are at present living no less than seventy-two persons between the ages of 70 and 102 years.

The climate of Muncie, for a series of years, shows the average summer heat to be 70 degrees, and the average for winter to be 30 degrees; so that, on the whole, the climate is remarkably favorable; in fact, situated as it is midway between the great lakes and the Ohio River, Muncie lies outside the track of the terrible storms which sweep down from the Northwest toward the Atlantic coast, and equally so from those which originate along the coast of the Gulf of Mexico and sweep toward the Northwest; and hence it will be seen that so far as its climatic changes are concerned, Muncie is favorably and healthfully located.

POPULATION.

The population of the city is in excess of seven thousand souls; and in view of all the facilities afforded by its situation, it should be but a few years ere the present census is doubled.

EDUCATIONAL FACILITIES.

The educational facilities of Muncie are unsurpassed. A magnificent High School building, erected at a cost of some \$35,000, exclusive of its furnishing, and which has been supplied with the newest improved apparatus for chemical, electrical, philosophical, and various other scientific illustrations, affords an opportunity for study equal to any of the seminaries; while the Primary and Grammar grades, in the different wards, are provided with three large and commodious buildings for their separate use and behoof, all of which are furnished with every modern appliance known to the art educational. The course of study pursued is in accordance with the most approved systems, and, in consequence, the graduate of the High School is ready to enter College.

CHURCHES.

No city of its size, in this or any other state, furnishes more or better church privileges than Muncie. The different denominations represented here are as follows: Methodist Episcopal, Presbyterian, Baptist, Universalist, Christian, Protestant Episcopal, Roman Catholic, Friends, Protestant Methodist, African Methodist, and African Baptist. All these different denominations are in a flourishing condition, with fine edifices.

CITY LIBRARY.

This organization was perfected in 1874, and is now one of the institutions of the city. It has a fine reading room, is supplied with all the prominent papers and magazines of the day, besides upward of four thousand volumes upon its shelves, to which additions are being constantly made.

BONDS AND TAXES.

In 1882 the entire bonded indebtedness of the city of Muncie was but \$9,000; its rate of taxation for municipal purposes, interest on bonds, etc., being but 60 cents per \$100. The county had no indebtedness; hence the sum total of taxation for state, county, and municipal purposes was but \$1.75 on each \$100 of assessed valuation—a showing which can not fail to receive favorable consideration.

BENEVOLENT ORDERS.

The benevolent orders are in a most excellent condition, and among the Masonic bodies, taking only the second rank in the state, are the "Blue" Delaware Lodge, No. 46, organized in 1842; Muncie Lodge, No. 433, organized in 1870; Muncie Chapter, No. 30, R. A. M., organized in 1855; Muncie Council, No. 16, organized in 1863; and Muncie Commandery, No. 18, organized in 1868. Then comes the Independent Order of Odd Fellows, with Muncie Lodge, No. 74, instituted in 1849; Muncie Encampment, No. 30, instituted in 1852. Next in order comes the Independent Order of Red Men, whose council fire was first lighted in this city in 1873. Welcome Lodge, No. 37, Knights of Pythias, was organized the same year; and in 1875 Mutual Lodge, No. 122, Knights of Honor, was instituted; followed, in 1877, by the organization of Center Lodge, No. 42, Ancient Order of United Workmen, and in 1879 by the Fraternal Council, No. 362, Royal Arcanum.

THE FIRE DEPARTMENT.

The fire department is one of the most efficient, taking the third rank only to any in the state. It has a No. 3 Babcock and a No. 4 Clapp & Jones steamer, and a hook and ladder company. The department is divided into four companies of twelve men each, and are under first-class drill and discipline.

The city is also lighted with gas of a good quality, and measures have been taken to extend the works and increase their efficiency.

SHIPPING FACILITIES.

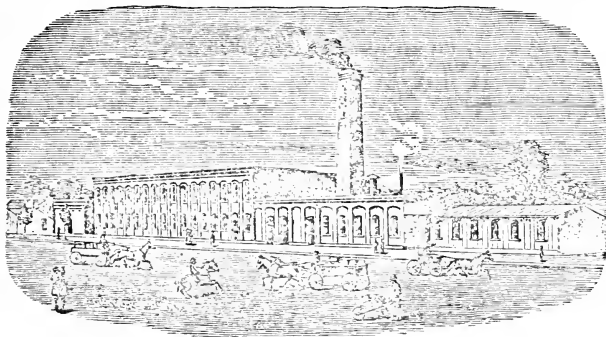
A careful study of Muncie's railway connections and competition will show that freights from this point are from thirty-three to forty per cent less than from any point in this vicinity. They have the Cleveland, Columbus, Cincinnati & Indianapolis R. R., giving direct communication with Cleveland, Columbus, Dayton, Cincinnati and St. Louis; the Lake Erie & Western, from Sandusky, O., to Bloomington, Ill., and being the second east and west road here will always result in low freights to the shipper; also the Fort Wayne, Cincinnati & Louisville R. R., a north and south road having direct communication with all the principal points in either direction.

In the following pages will be found brief reviews of the principal manufacturing and mercantile interests in active operation. Increased capital with such splendid facilities would find ample room and abundant returns in every branch of business enumerated besides many others, as there is scarcely a branch of manufacture but may be successfully carried on here. Excellent locations for the erection of manufactories are to be had at low rates in close proximity to the various lines of railways, and those contemplating seeking a location cannot find one offering equal inducements elsewhere.

JAMES BOYCE & CO.,
MANUFACTURERS OF FLAX MACHINERY
AND BAGGING, ETC.

While it is universally conceded that America offers almost unlimited possibilities in human accomplishments, it is equally true that there are comparatively few who rise to special prominence and distinction as leaders in the advance and development of our industrial and manufacturing resources. The subject of our present sketch furnishes a fit illustration of this limited class of men, showing as it does what can be accomplished by a single individual, unaided by the wealth or influence of others. Mr. James Boyce, the senior member and founder of this establishment, was born in Ireland. When 21 years of age he left his native land without means to even pay his passage across the Atlantic, but this obstacle was overcome by shipping on board as a common sailor before the mast. Landing in the New World, he was not only destitute of means but soon found himself \$80 in debt,

known for his supply. This is supplied by a fibrous plant produced in India, known as jute, which is largely brought to this country by vessels as ballast. This article being free of duty, has almost entirely superseded flax for the manufacture of bagging. When this business was first started by Mr. Boyce he used but two looms, producing about 500 yards of bagging per day, but availing himself of every facility for meeting the requirements of the business, he subsequently introduced the newest improved machinery. In 1876 he purchased at the Centennial Exposition, at Philadelphia, the best machinery for this purpose there exhibited, being of English manufacture, subject to an *ad valorem* duty of 45 per cent., yet only obtainable from that source. At the present time this establishment occupies a main building two stories in height, covering a ground space of 60x155 feet, a machine shop 30x70 feet and a boiler and engine room 35x52 feet. The wareroom space is 40x250 feet, and nearly all of these build-

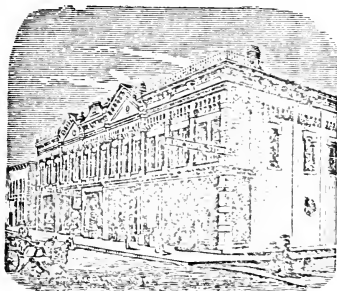


BOYCE'S BAGGING AND FLAX MILLS.

without any visible means of relief. He subsequently found employment in the skutching of flax, a branch of industry of which he had some practical knowledge, acquired in his native land. Although the most simple and crude methods were then employed, it undoubtedly served as a basis for Mr. Boyce's future success as one of our most prominent manufacturers. To his ingenuity is largely due the improvements and rapid progress made in this department of industry, the breaks now being manufactured by him being acknowledged far superior to all others now in use. In 1879 Mr. Boyce had secured some means, and coming to this city, commenced business with a capital of \$10,000, which he invested chiefly in an establishment devoted to the manufacture of flax tow. He subsequently introduced the necessary machinery for the manufacture of bagging, and in consequence of the difficulties experienced from the limited amount of flax produced, he found it necessary to resort to the best substitute

ings are substantially constructed of brick. Eighteen looms are employed, with a daily capacity of 10,800 yards, showing an increase of over 100 per cent. over the facilities employed for the first few years, and while these works still rank the fifth in size in the United States, they stand to-day the first in point of outfit and perfection of machinery utilized. An average force of 150 hands are employed in the various departments, the products of the bagging works being usually in large demand in the cotton growing states. As showing some of the difficulties with which Mr. Boyce has had to contend, it may be noted that twice have his works been burned, but with unflagging energy and enterprise they were immediately rebuilt on an enlarged scale. In connection with these works is conducted a handle factory, the building of which covers a ground space of 30x90 feet, power being supplied from the main engine of 150 horse power. These works turn out from 30,000 to 40,000 spade handles annually, which are

chiefly shipped to various points East. Through the enterprise of Mr. Boyce the manufacture of bagging was introduced into this section of the country. From the growth and rapid development of this enterprise has sprung other extensive and important manufacturing interests, exerting its beneficial effects in a marked degree upon this city and its surroundings. The summer of 1884 will witness the commencement of another extensive manufacturing enterprise, with Mr. Boyce as its founder. This, like its predecessor, is a new branch of industry for Indiana or the West. It is the manufacture of the best grade of harvesting twine, used by harvesting machines in the binding of grain, made from manilla. Combined with this enterprise will be conducted a spoke factory. The buildings for these new industries are now being erected, and when completed, will add another substantial brick building 50x200 feet, with its complete machinery for the successful execu-



BOYCE'S BLOCK.

tion of work. Mr. Boyce also holds a controlling interest in other enterprises here, among which we may mention the firm of Boyce & Bufkin, dealers in agricultural machinery. He also holds valuable real estate in various parts of the city and owns one of the finest business blocks in the city. The annual transactions of his establishment and the manufacturing and commercial interests comprise an aggregated sum equaled by few in Eastern Indiana. Unassuming in manners, and yet prominent in the promotion of every enterprise which promises to conduce to the public welfare, Mr. Boyce has doubtless contributed more to the well being and business interests of this city than any other individual, and while his success is a matter of self congratulation, his record forms a lesson for the rising generation which cannot fail to have a beneficial effect in stimulating industry, frugality and rectitude. A. J. Meeks, his associate and partner in business, is a young man of good business qualifications, well and favorably known in business circles.

F. W. HEATH & CO.,

BROKERS AND INVESTING AGENTS, MAIN STREET.

Intimately identified with the fundiciary institutions of this city and state, and as brokers in money notes, stocks, bonds and real estate, the house of F. W. Heath & Co. of this city, in its transactions in the various departments, assumes an importance scarcely second to any other establishment in this section of the state. There are few instances in which individual effort and enterprise have been more marked than is shown in the instance of the senior member of this firm, who has secured his present position in business and commercial circles by his own unaided efforts. This house dates its origin to 1873, at which time it commenced in a comparatively small way—as dealers in real estate—since which time their operations have widened in their scope and volume until its annual transactions involves large proportions. With ample facilities for collections and the handling of reliable negotiable paper, about two years ago they opened a bank of discount, in which they negotiate loans, buy and sell authentic commercial paper, notes, stocks and bonds and make a specialty of making investments for capitalists. In their real estate transactions they control city lots and property, valuable farms in various sections of this and other states and territories, enjoying unsurpassed advantages for transactions in this department. They also give attention to the payment of taxes for non-residents and to the examination of titles and the preparation of abstracts of title. The individual members of this firm are Fred. W. Heath and George L. Lennon, both of whom enjoy an enviable reputation, both as business men and careful and accomplished financiers. In their association with the business interests of this city and state, they have exhibited that enterprise and correct business policy which has served to promote their popularity and at the same time contribute in no small degree to the progressive interests of this section of the state. This article in all its literary responsibility is the voluntary expression of the editors of this work.

A. J. RILEY,

GROCERIES AND PROVISIONS, COR. MAIN AND HIGH STS.

Mr. A. J. Riley, the proprietor of the grocery and provision house located at the corner of Main and High Sts., is a native of Montgomery Co., O., where he was born in 1830. When quite young he came to this state, now half a century ago, and in 1850 came to this city, where he has since resided. For over a quarter of a century he has been identified with the grocery trade and with the gradual growth and prosperity of this city. He opened his present grocery and provision house as recently as August, 1883, and now occupies for business purposes a room 20x40 feet in di-

mensions, besides cellar underneath. He carries a full stock of the best groceries and provisions, embracing choice teas, coffees, spices, sugars, syrups, canned goods, notions, fresh country produce, etc., comprising every description of home and table supplies in this line. The extensive and favorable acquaintance he enjoys, both in city and country, has contributed toward an established trade which embraces already many of the best families of the city and country. Mr. Riley was appointed Stationery Clerk in the State Senate during the winters of 1860 and 1861, and during the war held important positions of trust in government offices.

CORNELIUS & COLEMAN, NOVELTY WORKS.

Within the last decade, at least, no organization of mechanical skill or business ability in this section of the state has given promise of more important results than is indicated by the recent organization of the Cornelius & Coleman Novelty Works, of this city, in the production of the specialties to which these works are devoted.

THE IMPROVED CORNELIUS ROLLER SKATE.

—Some years ago Mr. W. F. Cornelius invented a roller skate, which at the time appeared to meet the requirements of the times. This skate is now manufactured and controlled by another firm, and noticing important defects, Mr. Cornelius applied himself to obviating these and to securing improvements which would secure a roller skate far surpassing all others in the market. The "Improved Cornelius Roller Skate," upon which letters patent have been applied for by this company, presents the following superior points over all other roller skates in the market: (1). Every part is so accurately adjusted that each roller sets squarely upon the surface, without any rocking or uneven motion to the skate. (2). It is adjustable to all required sizes, in the truck moving backward or forward, which may be easily accomplished, even when upon the feet, without removal. (3). These skates are constructed with both iron and wood bottom and are adjustable the same in wood as iron bottoms. This skate has been thoroughly tested by experts and pronounced the most perfect rink skate in the market and is manufactured by this company for the trade at as low rates as any contemporaneous house in the Union. Correspondence solicited.

Another set of articles of rare utility, invented and patented by this company, is THE CORNELIUS DOUBLE FLEXIBLE AND REVERSABLE RUBBER WINDOW CLEANERS AND FLOOR SCRUBBERS. The window cleaners are constructed with wood and steel cleets on each side, having two independent cleaning surfaces. In this respect they offer to the consumer double the capacity in use over any other similar article in the market. The scrubber, which is heavier, is constructed upon the same principle and offers the same advantages in use. The combination handle

holder for these is so constructed that it is readily adjusted to either window cleaner, window brush or floor scrubber, or to scrubbing brush or mops. The handle holder is provided with a ratchet device which firmly secures anything to which it is attached. Mr. Cornelius, the patentee of these devices, is a native of Burlington, Boone County, Ky., but removed early in life to Cincinnati, O., where his early life was spent. Although for many years engaged in the business of house, sign and ornamental painting, his native ability and inclination for mechanical operations and inventive genius led him to engage in his present enterprises. He came to this city about 12 years ago, where his various patents and enterprises have contributed essentially to the fame of this city as a business center. Mr. A. R. Coleman, who is associated in this enterprise, is noticed elsewhere in connection with another important industry, and since coming to this city no one individual has probably shown more public spirit and enterprise or contributed in a more marked degree to its industrial prosperity.

J. L. STREETER & CO., PRODUCE DEALERS AND SHIPPERS OF DRESSED POULTRY.

This representative house was established in 1875 and commencing under the most favorable auspices its business has steadily increased and the scope of its operations enlarged until it now transacts an annual business of more than \$150,000. The premises occupied for storage and sales purposes embrace one two story building 45x50 feet in dimensions and a one story structure 35x50 feet in size. The firm procures its supplies from the merchants and producers in all parts of Indiana and Ohio and keeps a number of buyers continually on the road securing produce of every description at the most advantageous rates. As an index of the magnitude of the transactions of this house a few facts and figures may be appropriately introduced in this connection. During the past year the firm handled more than 24,000 bushels of corn and have at their warehouse a corn-crib with a capacity for 12,000 bushels at one time. During a portion of 1883 they shipped to New York City alone, three carloads, or about 30,000 dozen eggs per week, and in its appropriate season 10,000 to 15,000 pounds of dressed poultry per week. They also handle annually more than 150,000 pounds of choice butter and deal extensively in oats, beans, wool, seeds, etc., employing an average force of about 20 assistants in their sales, packing and shipping departments. Mr. J. L. Streeter, to whose efforts, enterprise and sagacity this house is indebted for the success which has characterized its career, is a native and lifelong resident of Delaware County, and in addition to the management of his extensive mercantile interests, is at the present time serving a second term in the responsible position of County Recorder.

J. TRUITT,**HARD WOOD LUMBER.**

Making a prominent specialty of manufacturing and shipping walnut, ash, oak and other hard wood lumber, the house of Mr. J. Truitt, of Muncie, claims recognition as one of the important vitalizing industries of our thriving city and one of the leading establishments of Central Indiana in this special branch of trade. This representative house was established in 1874 by its present enterprising proprietor, who has since conducted the business with the exception of one year, during which period the firm name was Truitt & Rockenfield. The plant in this city covers a ground space of about two acres, upon which is erected an L shaped building, with an area of 6,000 square feet, equipped with two large and three smaller saws, propelled by one 50 horse power engine and boiler. The average weekly capacity of the mills is 40,000 feet per week, although they have turned out and cut 20,000 feet of selected logs per day. Handling during the past year an approximate of 1,000,000 feet of lumber, the aggregate transactions of Mr. Truitt will range from \$20,000 to \$25,000 per year. A great portion of the output of his mills is purchased by railroad companies and car shops in Indiana, Ohio and Illinois, while his shipments to dealers and manufacturers East form no inconsiderable item in the financial estimates of Muncie's commercial importance. Mr. Truitt purchases the greater portion of his material "on the stump" and during the season employs about 25 men and teams at a weekly expense of not less than \$300. He also transacts considerable custom work and has a large local demand. Mr. Truitt is a native of Adams County, O., and first came to Indiana in 1830, locating in this section. He taught school for five years and occupied the responsible position of County Surveyor for the county for the same length of time. He has been prominently identified with numerous commercial and industrial enterprises and was engaged in the marble business prior to embarking in that which now occupies his attention.

R. THOMPSON,**AGRICULTURAL IMPLEMENTS, COR. WALNUT AND CHARLES STS.**

The growth of any city depends almost entirely upon the wealth and development of agricultural districts that surround it and we find, after a long experience in the compilation of industrial statistics, that there is no branch of industry that conduces more largely to the general thrift or prosperity of any section than does the business of manufacturing or selling agricultural implements. The gentleman whose name furnishes the subject of this editorial began business as a dealer in agricultural implements five years ago and the establishment of his house supplied for this section a long and keenly felt want. The room occupied is 22x25 feet in dimensions and his

business necessitates the employment of two assistants. Mr. Thompson keeps on hand all the latest improvements in his line and any implement or farm machine that is adapted to this section can be purchased of him at satisfactory prices and on reasonable terms. Among the list of manufacturers that are represented by Mr. Thompson we may mention Aultman & Miller, of Akron, O.; P. P. Mast, of Springfield, O.; J. W. Stoddard, of Dayton, O.; the St. Joseph Manufacturing Company, of this state, and A. Shunk, of Bucyrus, O. These manufacturers are so extensively known and their products have achieved a reputation so universal that any further laudation on the part of the writer would be entirely unnecessary. Mr. Thompson is a native of this state and an enterprising merchant. His trade extends throughout this entire section and has grown largely since the date of its inception.

MUNCIE STEAM LAUNDRY,**C. C. HALLER, PROP., WEST MAIN ST.**

This house originally started by the present proprietor November 17th, 1882, and has since that time, through the most discouraging obstacles with which it has had to contend, maintained an established and gradually growing business. Those desiring laundry work are assured the facilities enjoyed by Mr. Haller are such that he can guarantee his work to meet the approval of the most fastidious. He enjoys the advantages of steam and all modern appliances for the execution of work in the best manner, his motto being "good honest work at lowest living prices." Mr. Haller is a native of Franklin, Warren County, O., where he was born in 1847. He has had an experience of over three years in this branch of business, and both from the advantages secured by home work as well as for the efficiency and enterprise he exhibits, is he entitled to the liberal patronage of our citizens and vicinity.

CHARLES WILDERMUTH,**BAKER AND CONFECTIONER, 146 SOUTH WALNUT ST.**

The enterprising gentleman whose name heads this editorial was born in Germany in 1844. He has resided in Indiana for 15 years and has been in pursuit of his present business since 1871. He began in a small way, but by energy and a thorough adaptation to this particular branch of business he has succeeded in largely increasing his trade until his establishment ranks among the leading houses of its kind in this section. Mr. Wildermuth makes a specialty of bread and cakes, his products being of the very highest standard of excellence, from 1,500 to 2,000 pounds of flour being consumed weekly. He is prepared to turn out fine articles in his line for weddings, balls, parties and other gatherings. His establishment is characterized by neatness and cleanliness and presents an inviting appearance.

B. B. ALLEN,**CIGARS, TOBACCOS, ETC., OPERA BLOCK.**

Mr. Allen began the business in which he has been so eminently successful in 1878. He occupies a salesroom in the Opera House Block 25x20 feet in dimensions and carries a full line of the finest brands of cigars, tobaccos, pipes and smokers' articles, etc. He controls the most central position of any house in this line in Muncie and has increased his business fully three fold since the date of its inception. Mr. Allen is a native of Vermont, where he was born in 1826. He came to Indiana seven years ago from Kentucky, where he had resided for some time. He rendered his country efficient service during the war of the rebellion and achieved a brilliant record. He served in the 40th Ohio one and one-half years and in the 8th Ohio Battery the same length of time, serving in all a period of three years, securing an honorable military record. He enlisted as a private, but was subsequently promoted to the position of Lieutenant in Company K, 40th O. V. I., and after resigning on account of ill health was chosen Captain and Major successively of the 28th O. N. G. He was on detached service during a greater part of the time, holding at one time the position of Provost Marshal at Louisville, Ky., and was honorably discharged in 1865. After the war he settled in Stoddard County, Mo., where he taught school successfully for eight years. He also followed the profession of teaching in Kentucky, Tennessee and in other states before coming to this city and engaging in his present enterprise.

COX & SEATON,**MEAT MARKET, SOUTH WALNUT ST.**

These gentlemen began the business in which they are engaged two years ago and have succeeded in building up a substantial and established trade, by the superior excellence of their stock and the cleanliness which marks their excellent market. They kill about 18 beeves per month and other stock in proportion. In addition to this they deal largely in the buying and selling of cattle. Their market is located on South Walnut St. and is 20x40 feet in dimensions, with cooling room and other conveniences attached, in which they enjoy the amplest facilities for handling and disposing of every description of meats. The members of the firm devote their personal attention to the interests of their business and employ two additional hands, killing their stock, slaughtering none but those which are sound and healthy. One wagon is used for delivering and business purposes, and they number among their patrons many of the best patrons of both city and country. They carry in stock at all times the best fresh meats the market affords, with sausages, bologna etc., in their season. The individual members of this firm are Eli Cox and Valentine Seaton, both of whom have a practical knowledge of the business in which they are engaged. Mr.

Cox is a native of this state, while Mr. Seaton is a native of Wyandot County, O. The latter has resided in this state, however, for 15 years and in this county for eight years, where he was identified with the lumber trade before engaging in his present business.

WEB. GILBERT,**LIVERY, FEED AND SALE STABLE, COR. WALNUT AND ADAMS STS.**

These well known and largely patronized stables were opened about 15 years ago by J. M. Thomas. After a time the firm became Thomas & Bowers, then Bowers & Weeks, then Weeks & Son, then Weeks & Kimbrough, then C. Kimbrough, but soon gave way to Smith & Gilbert, who in March, 1883, were succeeded by the present enterprising proprietor, Mr. Web. Gilbert. These stables are conveniently located on the corner of Adams and Walnut Sts. and are 120x40 feet in dimensions, to which is attached a buggy shed 60 feet in width. Sixty-five head of horses can be conveniently accommodated. From 12 to 18 first class roadsters are kept for livery purposes and Mr. Gilbert is prepared to furnish as fine a turnout in the shape of a single or double livery rig as can be had anywhere in this section. His patronage is large and lucrative, his being one of the leading stables in Muncie. Mr. Gilbert is a native of Monroe County, N. Y., but came to Indiana 24 years ago. He was identified with the meat and grain business before taking charge of his present enterprise. He is reliable, prompt and courteous in all his transactions, his establishment being a representative one in every respect.

W. ED. RICHEY,**DRUGS AND NOTIONS, EAST MAIN ST.**

In reviewing the various manufacturing and mercantile interests of Delaware County, the drug trade is worthy of a prominent position among the most prosperous and thrifty mercantile establishments of the county. With few exceptions this branch of industry is characterized by able and judicious management. In Muncie there are seven drug houses; especially prominent is the drug house of W. Ed. Richey, established over 20 years ago. His drug house is conveniently located in the business portion of the city, occupying a store-room 60x65 feet. The stock carried embraces full lines of pure drugs, chemicals, standard and proprietary medicines, toilet and perfumery articles and druggists' sundries generally. One assistant is employed in the prescription department and prompt and accurate attention is given to the compounding of physicians' prescriptions and family recipes. Mr. Richey is a practical druggist, thoroughly competent for the duties and responsibilities of the position he fills. His house being one of the old reliable drug establishments of the city, he controls a growing and prosperous trade. He was born in Ohio in 1846 but is an

old resident of Muncie, where he is well and favorably known in business circles.

L. L. WELLER,
MANUFACTURER OF ORGANS, EAST MAIN STREET.

Success in any department of business depends to a very large extent upon intelligent proficiency, which involves a thorough practical knowledge of all the minute details embraced therein. This is more particularly true in its application to the fine and intricate departments of trade in which Mr. Weller is engaged, viz., that of manufacturing and selling parlor and cabinet organs. He established his factory here in 1879 in a comparatively small way. The original factory and its contents was destroyed by fire, causing considerable loss. The present factory building, just completed, is a substantial brick building 30x45 feet, two stories, with engine and boiler house 30x35. The ground occupied for yard, storage, lumber, etc., is one and one-half acres. The entire equipment is very complete, affording the most ample facilities for the rapid and economical execution of work in this line. The favorable location of Muncie with regard to its facilities for the supply of material, as well as a field for trade, ensures the success of this enterprise. The organs here produced are noted for their superior tone and workmanship. Wherever introduced, the products of this establishment are pronounced by amateurs and professionals to be equal to the highest priced instruments now before the public. Worthy of special notice in this connection is the fact that organs purchased here are purchased at a less cost than that of any other establishment, with perhaps one single exception. This desirable feature of the business is worthy of public consideration. Unlike nearly all other organ factories, no agents or sub-agents, offices or branch offices employed, at high salaries, rents or commissions. All organs manufactured here are sold direct from the factory at the lowest factory prices, thus avoiding an extra cost of 40 or 50 per cent. that must be paid by the purchaser when he purchases from other establishments, who in order to sell their products, produced in localities where material and labor are higher than in the West, necessitates the employment of traveling agents with high salaries or commissions that must be added to the price of the organ; to the intelligent purchaser these facts are instructive and admonish him as to how he can subserve his own interest when purchasing an organ. Complete facilities are afforded the general public who are desirous of purchasing instruments; price lists, illustrated catalogues with terms, advice and instructions, descriptive, full and complete, are sent to any address on application, affording the family at a distance all the information necessary to make a judicious selection of any style of instrument manufactured. All communications must be addressed to L. L. Weller, Muncie, Ind.

R. & I. MEEKS & CO.,
FURNITURE, No. 73 EAST MAIN ST.

The oldest business house in Muncie, with possibly a single exception, and the only establishment in the city engaged exclusively in the manufacture and sale of furniture, is that which forms the subject of the present sketch and which for a period of 40 years has been a familiar landmark to the citizens of Delaware and adjoining counties. This representative house, which was founded as early as 1844, commenced business upon a cash capital of only \$5, and from this comparatively insignificant commencement has grown the extensive establishment which to-day ranks among the leading industries of Central Indiana. The sales and warerooms occupied by Messrs. R. & I. Meeks & Co., at No. 73 East Main St., comprise a commodious three story building 42x90 feet in dimensions, where will be found at all times a large assortment of furniture, from the finest and most expensive parlor, drawing-room, bed-room and library sets to the common and cheaper varieties, adapted to the requirements of the more economically inclined. The factory building, located on Elm, between Main and Washington Sts., is a two story structure 25x60 feet in size and equipped throughout with machinery for the manufacture of all kinds of furniture and cabinet work, with the exception of chairs and upholstered goods. Nine or ten workmen are employed and the motive power for the machinery in use is supplied by a steam engine and boiler. Messrs. R. and I. Meeks are brothers and natives of Western Virginia. They have been residents of this state for nearly half a century and are both practical and experienced cabinet makers. The flattering degree of success which has attended their career since embarking in business in this city on their own account has been richly merited and fairly earned by an honorable and enterprising method of conducting their business, which has gained for them the confidence and respect of the entire community and a trade extending throughout this and adjoining counties.

GEORGE L. ELLIOTT,
JEWELRY, SILVERWARE, ETC.

In one of the most prominent, attractive and eligible business locations in the beautiful and progressive city of Muncie, in Wyso's Opera House building, is situated the popular and well known jewelry house of Mr. George L. Elliott, which has for more than a quarter of a century been the recognized headquarters in this section for the finer grades of foreign and American watches, clocks, jewelry of every description, solid silver and heavily plated table ware, spectacles, eye glasses and optical instruments, etc. This house was founded in 1857 by its present enterprising proprietor upon a comparatively moderate scale, but each succeeding year has witnessed a gratifying growth and steady increase of trade, until at

the present time his annual transactions will exceed \$15,000 and the valuation of his stock will reach fully \$6,000. Mr. Elliott makes a specialty of fine watch repairing, engraving and general jewelry repairs. He has in use at his establishment one of S. D. Engles's engraving machines, which enables him to engrave at short notice initials, monograms, names or inscriptions on articles sold by him, giving superior facilities for this class of work and ensuring most beautiful designs and executions. By the means of this ingenious machine engraving is executed in the most elegant style in less than half the time required by hand work. Mr. Elliott is a native of Springfield, O., but has resided in Muncie since 1855. He is a practical watchmaker and jeweler and an energetic and progressive business man.

S. HART,

PROPRIETOR OF HART'S BAZAR AND INVENTOR OF HART'S PATENT WINDOW VENTILATOR, 26 WALNUT ST.

Mr. Hart is a native of Germany, but has been a resident of Indiana for 35 years. He has been identified with mercantile circles for a period of 29 years, but opened his present business, that of a dealer in ladies' and gents' furnishing goods, notions, etc., in 1876. His establishment is known as Hart's Bazar. The stock carried is complete in every particular, containing the latest and most fashionable goods in his line. He is assisted by four members of his family and patrons invariably meet with the most prompt and polite attention. His bazar is visited by thousands of people and the sales of the house, although now lucrative and satisfactory, are still on the increase. But the work that has made Mr. Hart so deservedly popular and established for him a trade that extends throughout the entire country, was the invention of his "Patent Show Window Ventilator." This is an achievement worthy of special mention. It is guaranteed to keep show windows from sweating and freezing. Mr. Hart's charges for right of applying his invention are \$10 for perpetual use for a window not having over six foot front. It can be put in by any skilled carpenter and can be used in any enclosed show window, providing the frame above the glass is not less than two to three inches in width. It was patented in the United States August 1st, 1882; in Canada August 10th, 1882, and patents are applied for in foreign countries. The numerous testimonials received by Mr. Hart prove conclusively that the ventilator gives complete satisfaction wherever thoroughly tested. We quote from a few of them, known to the public as responsible parties: R. Rothschild & Co., furniture dealers of Cincinnati, under date of December 7th, 1882, write, "This is the coldest day we have had this year, still our window shows no sign of frost and is perfectly clear." John H. Sykes, dealer in hats and caps, of Terre Haute, Ind., says, "I would not do

without it for five times its cost;" Martin Simon, baker and confectioner, of Cincinnati, says, "I consider it fills a long felt want and it is one of the most important inventions for retailers." It is needless for us to give any further laudation of its merits; it is guaranteed to give perfect satisfaction. Mr. Hart is pushing his enterprise with commendable zeal and vigor and deserves the success he has already achieved.

WRIGHT & GARRARD, FUNERAL DIRECTORS AND MANUFACTURERS AND DEALERS IN HOUSEHOLD AND OFFICE FURNITURE, NO. 45 PUBLIC SQUARE, SOUTH SIDE.

The present house had its origin in 1879, at which time it was started by Mr. William Wright and his son, Mr. C. K. Wright, under the firm name of Wright & Son. After one year the senior member of the firm retired and Jerrie Garrard was admitted to partnership, since which time the firm name has remained as at present. The premises occupied by this house is 21x125 feet in dimensions, embracing the first and second floors and basement. The main salesroom is devoted to display of the various articles comprehended in the different departments of their extensive business and comprises a large and varied stock of every description of household furniture of both common and finer grades, including common and extension tables, chairs of all desirable varieties, parlor, dining room and kitchen sets, common and unique designs in bedsteads, bureaus, secretaries lounges, brackets, sofas, office furniture, etc. They also carry a full line of undertakers' supplies, coffins, caskets and burial cases, and are provided with every facility for prompt attention to this department. They have a first class hearse and are prepared to attend funerals in city or country and will, where so desired, take full control and supply everything essential on funeral occasions. The basement it devoted to storage purposes, while the second floor is used as the manufacturing department, where they are prepared to make to order any special designs of household, office or bar furniture upon reasonable terms. This house enjoys the amplest facilities in its departments of trade and is able to compete with any contemporaneous establishment in this section of the state, and in its various branches transacts an annual business which will bear favorable comparison with the leading houses in the lines in this district. Mr. C. K. Wright is a native of Wayne County, this state, where he was born in 1850, but when but three years of age his parents removed to Randolph County. He came to this city in 1879, since which time he has been identified with the operations of this house. Mr. Jerrie Garrard is a native of Warren County, O., where he was born in 1845. He came to this state in 1857, where he has been largely engaged in mercantile and commercial operations up to about the time of becoming associated with the present business.

OPERA HOUSE GROCERY,

D. R. PERSHING, PROP., OPERA BLOCK.

This house, although inaugurated as recently as 1880, has succeeded by the exercise of an aggressive and liberal business policy in outstripping many of its older contemporaries and placing itself in the front rank as a depot of home supplies. The premises occupied embrace one room 20x70 feet, in addition to ebase, which is fitted up in metropolitan style and kept stocked with the best and freshest groceries and provisions, consisting of choice teas, coffees, sugars, syrups, canned goods, notions, queensware, glassware, etc. The facilities enjoyed by this house for procuring supplies from producers, importers and the best jobbing houses in the county are not surpassed by any contemporaneous house in the West, while their annual transactions will already bear favorable comparison with any similar house in this section of the state, reaching about \$20,000. Mr. Pershing is a native of Westmorland County, Pa., where he was born in 1820. Coming to this state when quite young, he has for a period of 40 years been identified with the literary pursuits, business and progressive industries of this state. He has for about a quarter of a century been associated with literary institutions. He was the publisher and proprietor of the *Warsaw Democrat* in 1850-51, of the *Fulton County Flag* 1853-55, *Rochester Sentinel* 1857-58 and editor and correspondent of various papers up to January, 1876. He then held the position of political editor of the daily and weekly *St. Wayne Gazette*, which position he held up to the time he came to this city, about eight years ago. Here he was the publisher and proprietor of the *Muncie Weekly Times*, which paper he successfully conducted up to July of 1877. It should be noted in this connection that Mr. Pershing is the father of the arrangement and location of local news and items on the third page, now almost in universal use by the press of the whole country. Active in promoting the material, civil and political welfare of the community, he was chosen and served as Deputy Auditor of Kosciusko County for a period of four years and of Fulton County from 1852 to 1859.

MOCK BROS.,

BRICK MANUFACTURERS.

Adopting the most important and apparently desirable features of the machinery devised by his predecessors and rejecting those which experience had shown to be defective and unsatisfactory, at the same time introducing important improvements of his own, Mr. F. J. Mock, of the well known firm of Mock Bros., brick manufacturers, of Muncie, Ind., has invented and patented machinery which has been pronounced by practical producers and experts in this line the most perfect, satisfactory and economical of any yet placed before the public. The different devices applied to the handling of the clay before it is

conveyed to the machine and the superior quality of brick as they are made, keeping time and working harmoniously together, are immense advantages over anything which has yet been introduced to expediate and cheapen the cost of manufacturing. By the use of this machine the process of brick making has been completely revolutionized and a better article of brick is produced at a smaller cost than by any former process. One machine now in use is turning out 16,000 brick per day, at an expense for motive power and help of only \$8. Horse power is employed here, but by the substitution of steam it is claimed that the capacity can be increased 100 per cent. or more at a very small additional expense. The firm of Mock Bros. is composed of Messrs. James F. and John D. Mock, both of whom are old residents of Indiana and thoroughly conversant with the brick business in all its details. In addition to the manufacture of brick and the machines above noticed, which they are now introducing with great success, this firm makes a specialty of the manufacture of a corn planter possessing numerous marked improvements over the varieties ordinarily in use, doing its work in packed ground with greater speed, accuracy and efficiency than any other now before the public. The enterprise above noted, although comparatively in its infancy, bids fair to become one of our most important industries.

C. H. GREEN,

STOVES AND HOUSE FURNISHING GOODS,
MEEKS BLOCK.

In the preparation of this work we take special pains to give more than an ordinary notice to those industries that have by able and honorable business management grown to prominence and importance from small and unpromising beginnings. Mr. C. H. Green began the stove and tinware business 12 years ago in a room 12x20 feet in dimensions. The room now occupied is 20x125 feet and the cellar underneath is also used by the proprietor. The first year's trade amounted to about \$2,000, while at present it aggregates \$12,000, an increase of 500 per cent. The stock carried embraces a full line of cooking and heating stoves, tinware, house furnishing goods, etc., for sale at prices uniformly low and satisfactory. Three hands are employed and roofing, spouting and guttering and general job work receive prompt attention. This house is the leading one in this line in the city and its trade is located throughout this and adjoining counties. He makes a specialty of fine parlor stoves and in consequence of superior advantages possessed he is prepared to offer special inducements in this line; he is also prepared to set up ranges as ordered. Mr. Green is a native of this state and was born in 1835. System and order, coupled with prompt and polite attention and unexceptional fair dealing, has been the cause of bringing this house to its present prominent position among the business houses of Muncie.

A. A. MILLIGAN,

WHOLESALE LIQUOR DEALER AND PROPRIETOR "TREMONT HOUSE."

If there is any branch of commercial pursuit requiring for its successful prosecution more than ordinary sound judgement and discretion, good business tact, indomitable energy, unswerving integrity and a strict regard to probity, these qualifications are peculiarly essential to the dealer in wines and liquors. These essential requisites are harmoniously blended in the person of Mr. A. A. Milligan, wholesale dealer in wines, liquors, cigars, tobacco, etc., whose place of business is located on the corner of Main and High Sts., in this city. Mr. Milligan is a native of Ireland but came to the United States when quite young, landing at Baltimore in 1848. He came direct to the city of Pittsburgh, Pa., where he was for many years prominently identified with the wholesale liquor trade and where he made hosts of good friends, in both business and social circles. In 1878 he established himself in the same line in this city, where he now occupies two rooms with an aggregate floor space of 20x50 feet in dimensions and carries a full and desirable stock of the choicest and purest brands of foreign and American wines, liquors, cordials, etc., bourbon and rye whiskeys, bottled ale, beer and porter, cigars, tobacco, etc., enjoying unsurpassed facilities for supplying the trade. The average valuation of stock carried is not less than \$15,000, and the annual transactions of this representative house, which is the leading one in this line in Central Indiana, will exceed \$45,000, the trade extending throughout this and adjoining counties. Mr. Milligan's well known probity and uniform system of fair and honorable dealing ensures absolute safety to his patrons, who may implicitly rely upon all statements made by him or his employes as to quality, purity and value. Mr. Milligan transacts an exclusively cash business, thus protecting his patrons against possibility of being assessed to make up for bad debts.

J. K. RITTER,

MANUFACTURER OF FINE UPHOLSTERED FURNITURE, SPRING MATTRESSES, ETC., EAST MAIN ST.

Among those who through enterprise and skill have secured a promising future in their business and mechanical operations, both favorable and liberal mention is due the establishment of Mr. J. K. Ritter, of this city. Mr. Ritter is a thorough artizan in the department to which he gives his attention, and though yet a comparatively young man, has laid the foundation for a successful business career. His present enterprise dates its origin to 1882, since which time it has shown commendable progress in the extent of its operations. He occupies for manufacturing and business purposes a fine business room located on East Main St., which is 15x85 feet in dimensions, where he gives special attention

to upholstering and the manufacture of mattresses, whose excellence cannot be surpassed by any contemporaneous house at corresponding figures. He also carries in stock a fine assortment of upholstered furniture, lounges, mattresses, sofas, etc., and every description of material for promptly repairing upholstered furniture. The facilities he enjoys enables him to compete in prices in articles in this line with any contemporaneous house in this part of the state. Mr. Ritter is a native of Ohio and was born in Wyandot County, in that state, in 1859. He came to this state in 1880, and after working at his trade for about two years inaugurated his present successful business enterprise, which is entitled to liberal public consideration.

A. L. JOHNSON & CO.

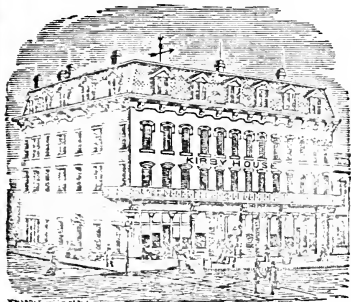
HARD WOOD LUMBER.

The energy and ability displayed by the representative houses engaged in this important department of our commerce conduces largely to the wealth, material prosperity and thrift of the progressive city of Muncie, which on account of its natural advantages as the geographical center of a fine timber district and its acquired facilities for intercommunication with the consuming centers of the Union, has become a most desirable market and distributing point, especially for those varieties of hard woods indigenous to this section, such as oak, ash, hickory and walnut. The leading house in this section making a specialty of buying, selling and manufacturing hard wood lumber is that of A. L. Johnson & Co., with offices, yards and mills at Muncie and a branch establishment at Montpelier, Blackford County, where the business is conducted under the same firm name. At the former place an average force of 30 workmen is employed, with a monthly pay roll of about \$1,000, and at the latter point 20 men with salaries aggregating \$600 per annum. The yards and mills at Muncie cover a ground space of about five acres, and an average stock of \$500,000 feet of sawed lumber and 300,000 feet of round logs is carried. The mills in this city are thoroughly equipped, six saws now being in constant use, with a daily capacity of \$25,000 feet, and special machinery has recently been introduced for the manufacture of round handles of every description. This representative firm transacts an annual business of fully \$125,000, handling annually more than \$5,000,000 feet of lumber, which is principally shipped in large lots to Eastern cities. They make a prominent specialty of car timber and material, supplying several of the most important car manufacturers in the United States. Mr. A. L. Johnson is a native of Herkimer County, N. Y., though his early life was spent in Ashtabula County, O., where he was engaged in the milling business, and he removed to Indiana in 1873, founding the present house in this city in 1879. Although yet a young man, having been born in 1852, he has exhibited a

degree of enterprise and ability in the management of his extensive interests entitling him to prominent rank among the self made men and successful merchants of Central Indiana. Mr. O. M. Tyler, an accomplished bookkeeper and accountant, has charge of the office and clerical department, a position for which he is eminently qualified by education and experience. Mr. J. C. Wood, the present efficient foreman of the works in this city, has been associated with this house for the past three years and is fully conversant with all the details of the manufacturing department.

KIRBY HOUSE,

J. A. HEINSOHN, OWNER AND PROPRIETOR, MAIN AND JEFFERSON STS.



In all that pertains to a strictly first class hotel, the Kirby House, of Muncie, claims prominent recognition and is without exception the finest hotel structure in the state outside of Indianapolis. This model caravansary was erected in 1871 by Mr. Thomas Kirby, an old and wealthy citizen, and was first opened to the public by Mr. W. D. Jones, who conducted it but a short time, when the property was purchased by the present proprietor, Mr. J. A. Heinsohn, who in the spring of 1882 rebuilt, enlarged and refurnished it entire, introducing all the modern metropolitan features and conveniences—electric bells and fire alarm, elegant bar and billiard parlors, telephonic communication with all parts of the city, commodious sample rooms for the convenience of commercial travelers, etc. The building with its enlargements and improvements is four stories in height and 96x120 feet in dimensions, containing 80 commodious and handsomely furnished rooms with gas throughout. On the first floor is a large and conveniently arranged office, reading and writing rooms, baggage and wash rooms, a barroom and billiard parlor, furnished in the most elegant and elaborate style of ornamental wood work, plate glass mirrors, etc. The billiard hall proper is one of the finest in the state and contains three fine billiard and two pool tables of the celebrated J. M. Brunswick & Balke manufacture. On this floor are also

two large sample rooms, a dining room with a seating capacity for 100 guests, parlors, reception and sitting rooms, kitchen, laundry and general culinary department. The remainder of the floors are devoted to sleeping apartments and guest chambers, single and *en suite*. The rates at the Kirby House have been fixed at the popular prices of \$2.00 per day and the patronage is derived from the better classes of the traveling public. Mr. Heinsohn is a German by birth but has resided in Indiana since 1856. He is thoroughly conversant with all the details of the hotel business, and as a genial and accomplished host is favorably known to a large circle of the traveling public throughout this section. His estimable wife is a daughter of Mr. Kirby, the original owner of the building.

JOSEPH A. GODDARD,

WHOLESALE GROCER, NO. 90 SOUTH WALNUT ST.

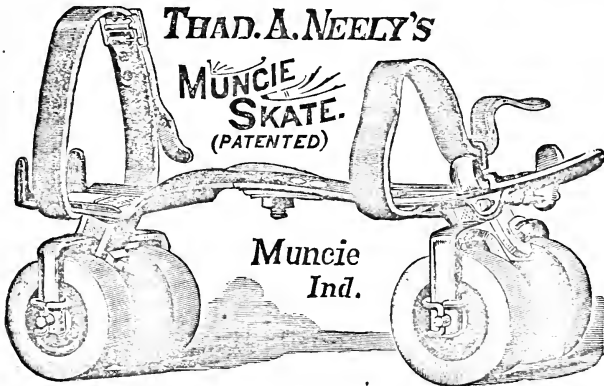
The wholesale grocery house now conducted by Mr. Joseph A. Goddard has exercised an important influence in attracting trade which was formerly diverted to more remote markets, materially contributing to the growth and development which during the past decade the city has attained in the direction of an inland commercial metropolis. This extensive establishment, which is the only exclusively wholesale grocery house in Delaware County, was founded in 1872, and the business was successfully conducted until June, 1881, by Messrs. Adainson & Goddard, when the present proprietor assumed its entire management and control. The premises occupied, at No. 90 South Walnut St., embrace four entire floors, each 22x100 feet in dimensions, with the exception of 22x40 feet on the second floor, where is constantly carried a full and complete line of staple and fancy groceries, teas, tobaccos, coffees, sugars, syrups, canned goods and miscellaneous merchandise pertaining to grocery supplies, which, owing to the facilities enjoyed by Mr. Goddard for procuring his supplies direct from importers, jobbers, and first hands, he is enabled to offer trade within a radius of 100 miles at rates which will defy competition from similar establishments in the metropolitan cities of the East or West. The valuation of stock carried ranges from \$10,000 to \$20,000, and the annual transactions of this house will exceed \$125,000, the trade being principally derived from the merchants of this and adjoining counties, who have not been slow to appreciate the advantages and avail themselves of the opportunity offered for replenishing their stocks at a saving of time and unnecessary expense. Mr. Goddard is a native of Ohio, where he was born in 1840, but has resided in Indiana for the past 13 years. It is through the influence and exertions of such representative merchants that the city of Muncie has made such rapid strides within the past few years towards prominence as a commercial and trade center.

THAD. A. NEELY,

MANUFACTURER OF THE MUNCIE SKATE.

In these modern days of practical utilitarianism, when almost every effort of the inventor is in the direction of devices for labor saving machinery and purely mechanical appliances, it is a pleasure to chronicle the success of one whose ingenuity and skill has been directed in other channels, but whose ability and usefulness in his chosen field of enterprise is no less worthy of prominent recognition as a benefactor of the human race, for the best authorities of the age hold it as an incontrovertible fact that the individual who caters to the innocent requirements of childhood and the amusements of children of a larger growth, by the introduction of any device whereby health and happiness is secured and pleasure gained, is more deserving of the commendations of his fellow creatures than the grim student of philosophy, theology or medicine, however scientific and full of erudition his essays and dissertations may be. Scarcely two decades

rink skate in America; it is endorsed by the finest experts and professionals in the world as being the finest movement. In the year 1880 Mr. Neely established in the city of Muncie a manufactory for the production of these skates, and although there are at the present time four similar works in the United States, he has secured a trade extending to all sections of this country and Europe, which will exceed in four-fold proportion that of any of his contemporaries, his annual output at this time being from 40,000 to 50,000 pairs, which range in price from \$1 to \$20, the latter being exquisitely finished and gold mounted, suitable for prize or presentation. Mr. Neely occupies a two story building, 20x60 feet in dimensions and furnishes employment to a force of about 25 men, in what is technically known as "assembling," or putting together the various parts which are manufactured at other points, many nations and foreign lands being tributary to even so delicate a contrivance as this beautiful skate. Mr. Neely



have passed since the roller skate was first introduced to the notice of the American public, and it was not until many years later that it became popular with the masses. In fact, it was not until Mr. Thad. A. Neely, of the city of Muncie, perfected and patented what is now known in America and Europe as the "Muncie Roller Skate" that the pastime of roller skating was raised to the rank of one of the most graceful, healthful and elegant accomplishments of modern times and immensely popular with all classes of the community. Among the advantages claimed for this skate rendering it superior to any other in use, may be briefly enumerated the following: It is the only adjustable bottom skate manufactured and can be changed from one side to another instantly; it is equal to four pairs of any other skate and has met with greater success than all others combined; it is the most simple, the most durable and the ONLY practical

is a native and lifelong resident of Muncie, and to his ability, enterprise and integrity may be attributed the world wide reputation which has been attained by our beautiful inland metropolis within the past four years.

JAMES CHARMAN,

BAKER, GROCER AND CONFECTIONER,
No. 167 SOUTH WALNUT ST.

This business was originally started by Mr. Charman more than 33 years ago, and he now holds the position of controlling one of the oldest business houses in the city. Since its commencement this house has largely grown in its volume and importance, until it now holds a prominent position among the leading establishments in the department of trade its stock embraces. The premises occupied for business purposes embrace a general sales-room 20x50 feet, with an additional room on the second floor of the same dimensions. The

ovens and bakery department in the rear occupy a space of 20x20 feet and embraces the most thorough and modern appliances for the successful prosecution of this department. Special attention is given to furnishing families and dealers with the choicest fresh bread rolls, pies, cakes, etc., and in addition to the stock carried, this house is prepared to supply to order fine cakes for weddings, parties or festival occasions upon the most liberal terms. The grocery and confectionery department embraces a full line of fine teas, coffees, spices, sugars, syrups, canned goods, confectionery, tobaccos and cigars, notions, etc. As a depot for general home and table supply, its crowded salesroom presents a most inviting selection. Besides giving employment to one skilled and accomplished baker, he utilizes the services of two assistants in the sales department, while the annual sales will aggregate about \$18,000. Mr. Charman is a native of England and was born in Wisley Farm, Surrey, in 1831. When quite young he came to this country, landing in New York City, coming direct to this state, where he settled in Wayne County, and after about four years came to this city. At that time there were none of the present churches in the place, and where Main St. now is there was only a walk made of occasional stones or block along one side, over 30 years ago.

HAINES & MASON,

FEED, GRAIN AND ICE DEALERS.

This house had its inception in 1878 under the firm name of Haines & Hoover. In November, 1882, Mr. Hoover withdrew and in May, 1883, Mr. William F. Mason was admitted into partnership. Since the last named date the house has been known by the above title; but the present individual members of the firm are Calvin Haines and John R. Mason, (a well known and extensive operator in grain and stocks, noticed elsewhere in this volume). Mr. John Mason entered this co-partnership in November, 1883, on the retirement of his son from the firm. These gentlemen are conducting a growing and prosperous business, handling as they do large quantities of grain and feed, supplying a large local trade. In connection with the above a large ice business is done during the summer months. In this department they have ample facilities to meet the growing demand of a large local trade. About 1,000 tons of ice are disposed of annually, necessitating the employment of three delivery wagons and two men. Until recently the ice trade was in the control of one house here, but these gentlemen, having ample facilities and means, have secured already the greater portion of the ice trade of Muncie. The business extends throughout the city and surrounding country and shows a steady growth. Mr. Calvin Haines is a native of Ohio, where he was born in 1841, but has resided in this state since 1869. Mr. J. R. Mason is also a native of Ohio, born in 1837. He has been a resident of this state since boyhood.

COFFEEN MARBLE WORKS.

H. T. C. COFFEEN, PROP., NORTH HIGH STREET.

There is no more commendable feature associated with progressive civilization than is indicated in increasing respect exhibited in the growing tendency to mark with suitable monument the last resting place of the bodies of deceased friends. As an indication of the attainments in sculptured monuments and beautiful designs and in commemorative emblems we direct attention to the Coffeen Marble Works, of this city. This house has been in existence since 1871, at which time it was established by Coffeen Bros., who controlled the business up to November, 1881, at which time the business came into the hands of the present proprietor. Mr. Coffeen occupies for business purposes a room 20x80 feet in dimensions, besides additional yard room in the rear 125x125 feet, where he gives employment to from four to fifteen hands, and in addition to the preparation of every description of ordinary head stones he is prepared to execute standard or special designs of fine monumental work to order. In addition to specimens always in stock he carries drawings of all popular styles, which he will execute to order upon as reasonable terms as any contemporaneous house in this state. He also carries in stock Freestone marble and granite and is prepared to furnish to order tablets or slabs and curbing for building purposes or contract for the execution of all work in this line. Among the prominent monuments erected by this house may be noted the Spencer Monument, at Marion, in this state, an elaborate construction valued at \$1,500; also, the magnificent monument erected over the grave of Mr. Summers, of Henry County. These and numerous others attest the high attainments in sculptured mechanism, which will bear favorable comparison with the finest works of art produced by metropolitan establishments, while the facilities of this house will enable them to give liberal terms to their patrons. Mr. Coffeen is a native of Warren County, O., where he was born in 1840. He has resided in this city for the past seven years, since which time he has been chiefly devoted to this department of business operations, handling the finest grades of both foreign and American marble, granite and building stone.

DUNCAN WILLIAMS,

GROCERIES AND PROVISIONS, 72 NORTH WALNUT ST.

This well known grocery and provision store was originally opened by Mr. B. R. Adanson, who controlled the business until January, 1883, when he was succeeded by the present proprietor, Mr. Duncan Williams. This excellent source of home supplies is located at No. 72 North Walnut St., where he occupies a salesroom 18x60 feet in dimensions, with a rear room 12x12 feet for office pur-

poses. In addition to this Mr. Williams utilizes a room up stairs, besides the cellar, each 13x60 feet in size, and a rear room 20x40 feet for storage purposes. The ample room for storage and business purposes enjoyed by this house will indicate its prominence among the commercial operations of this county and state. The stocks carried embrace a full line of home and table supplies, while special attention is paid to securing the better grades of goods, particularly in choicest coffees, teas, sugars, canned goods, etc. The stock carried will average \$4,000, while almost daily supplies secure the newest and freshest goods. The annual transactions of this house will aggregate about \$30,000, while its patrons embrace many of the leading families of this city and surrounding country. Two assistants are employed and a delivery wagon for the prompt delivery of goods to patrons in all parts of the city. Mr. Duncan Williams, the present proprietor of this house, is a native of Adams County, O., but has resided in this state since 1836. He has been for many years engaged in agricultural pursuits, and in his association with commercial life has evinced that energy which has given his establishment a position among the leading houses of its class in this city and county.

M. KUECHMAN,

DEALER IN PIANOS AND ORGANS AND
MUSICAL MERCHANDISE, NO. 128 EAST
MAIN ST.

While the classics and literature may contribute to the promotion of intelligence, it remains for musical culture to produce the crowning refinement which no other thesis or principle known to the world can secure. The consciousness of this fact is rapidly gaining magnitude among the American people and must insure to dealers a constantly growing demand for musical instruments and musical merchandise. The house of M. Kuechman had its origin in a comparatively small beginning over 21 years ago, since which time it has kept pace with the progressive tendency of the age, in the control of the best and most popular instruments known to the trade, and at the same time perfected such arrangements with manufacturers as to be able to supply the best toned and most durable pianos and organs at manufacturers prices. Among the instruments which this house has the control of in the city may be noticed the New England Organ, of Boston, Mass., Packard, of Fort Wayne, and Taylor & Farley, of Worcester, Mass. He also handles and has the exclusive sale of the Chase piano. This instrument has no peer for purity and sweetness of tone, for durability and excellence, or for its volume and harmony. Mr. Kuechman occupies a fine business room, located at 128 East Main St., which is 20x60 feet in dimensions, in which he carries in stock samples of musical instruments and general musical merchandise, with newest as well as all popular standard sheet music and musical instructors,

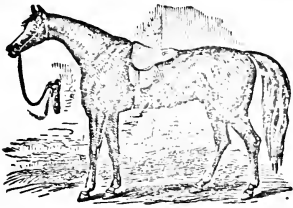
music stools, etc. Mr. Kuechman represents in the department of music the most thorough qualifications as an accomplished musician, having devoted a period of over a quarter of a century as an instructor. His trade in musical instruments extends over 12 counties of this state, and his facilities enable him to offer inducements to purchasers which can scarcely be duplicated and certainly not excelled by any contemporaneous establishment in the West. His annual transactions may be indicated by the statement that his average sales of organs will reach from 100 to 150, with a sale of from 25 to 30 pianos, besides other merchandise carried in stock. Mr. Kuechman is a native of Hesse, Germany, where he was born in 1833. In early life he became devoted to the study of music, in which his proficiency induced him to adopt it as a profession, and the many years of practical experience, both as a teacher and in the sale of instruments, eminently qualifies him as the best counselor for those desiring to purchase.

HUMMEL & SON,

BAKERS AND CONFECTIONERS, 147 EAST
MAIN ST.

This old established and well known house was opened to the public 22 years ago by the senior member of the present firm, who conducted the business until one and one half years ago, when his son, J. R. Hummel, was admitted into partnership, and the firm assumed its present name and style. The business was small at first and embraced both groceries and bakery. The former department, however, was discontinued four years ago and an exclusive bakery and confectionery business is now carried on. At the time of its inception, Mr. Hummel's trade required but six barrels of flour per month, now the monthly consumption is 100 barrels. The premises occupied consist of two floors each 18x92 feet in area, and in addition to the personal attention of both members of the firm, the services of two assistants are constantly required. The power required for the manufacture of their products, principally bread, crackers and cakes, is supplied by a gas engine, which is kept running about eight hours daily, at very light expense. The firm make a specialty of preparing fine work, in the line of pyramid and fancy cakes, etc., for parties, weddings or festivals. The senior member of the firm is a native of Wurtemberg, Germany, and was born in 1829. He has been a resident of this state for 31 years and is a highly respected and universally esteemed citizen. With an experience that has been lifelong, both members have acquired a thorough knowledge of all the details and departments of their business and fully comprehend the wants of the public in their line. This house is not only a representative one in this city, but occupies a leading position in this department in this section of the state, in its ability to supply, upon the most liberal terms, families and dealers in this city and surrounding country.

MILT THOMAS'
ONE HORSE LIVERY AND SALE STABLE.



This unique title may be found on the front of one of the popular livery and sale stables of this city, and whatever may be the modest pretensions of the proprietor, we take the liberty of commending it to traveling men, as it is known in this city as one of the most efficiently conducted establishments of the kind to be found in this section of the state. This business dates back to over a quarter of a century ago. The old building formerly occupied here having been destroyed by fire in 1882, the present commodious building was erected by Mr. Patterson for Mr. Thomas and completed, equipped and occupied December 18th, 1882. This building, situated on South Walnut St., is one and one-half stories in height and 40x115 feet in dimensions, is recognized as one of the best constructed stables in Delaware County and is kept in the most perfect order. In a sanitary point of view, these stables are noted for the cleanliness which prevades every department. Accommodations are provided for 100 horses, and ample assistance is always provided for securing every attention to stock entrusted to their care. Elegant carriages and buggies, with first class rigs and roadsters, are kept for pleasure parties or funeral occasions, and traveling men or others are conveyed to distant points on reasonable terms and orders in person or by telephone will receive prompt attention. Mr. Thomas is a native of Champagne County, O., where he was born in 1828. He has been a resident of this county since quite a young man and has, consequently, been identified with the business operations, growth and progressive interests of this city since its infancy.

J. F. NICKEY,

DRUGS AND MEDICINES, BOOKS, STATIONERY, WALL PAPER, ETC., 97 EAST MAIN ST.

So intimately connected with the growth, commercial and material prosperity of this city, the house now conducted by J. F. Nickey is entitled to special mention, not only as being one of the oldest houses of its class in the city, but also among the oldest in commercial circles. The drug store and pharmacy of Mr. Nickey had its origin over a quarter of a century ago, the business having been originally started by Mr. Nickey in connection with Mr.

William Craig, under the firm name of Craig & Nickey. This partnership was continued for a period of five years, at the expiration of which time Mr. Craig retired from the firm and the house has since been in the entire control of Mr. Nickey. The general sales-room occupied is 21½x90 feet in dimensions, while the basement and a second story room 21½x45 are used for general storage purposes. Keeping pace with the progressive tendency of the age, this house, in its fixtures and arrangement, will compare favorably with those of our metropolitan cities, while the stocks carried embrace a full line of pure drugs and chemicals, all popular and desirable proprietary medicines, perfumeries and toilet articles in large variety, pure wines and liquors for medicinal, mechanical or sacramental purposes, paints, oils and varnishes, school and miscellaneous books and school children's complete outfit, wall and window paper, notions, fancy goods, etc. The prescription department, to which special attention is given in the preparation of physicians' prescriptions and family recipes, is conveniently and neatly arranged for the accurate compounding of medicines, and special care is exercised both in the purity of medicines and the accuracy with which they are prepared. As an indication of the growth of trade attending this house, it may be stated that while its first year's business did not exceed \$2,000, its present annual transactions will aggregate from \$18,000 to \$25,000, giving employment to three assistants, members of his family, who are thoroughly conversant with the departments in which they are employed. Mr. Nickey is a native of Perry County, Pa., where he was born in 1826. He came to this state in 1859, since which time he has been identified with the progressive interests of this city.

JACOB VOGT,

MERCHANT TAILOR, 148 EAST MAIN ST.

Mr. Vogt has achieved his present position through the force of native ability, unaided by the capital of others. Coming to America from his native country, Germany, about 10 years ago, he established his present business about three years later, in which he has attained a prominent position among the establishments of this class in this city. His shop and salesroom are located on East Main St., at No. 148, is 20x75 feet in size, and his large patronage necessitates the employment of about 10 skilled hands. He carries a full stock of foreign and domestic piece goods, suitings, etc., of the latest styles, from which patrons can make selections, is the finest in the city, and all orders left in his hands receive prompt attention and a guarantee of fashionable styles, good workmanship and perfect fits. His suits are manufactured at prices ranging from \$20 to \$50, and his patronage comprises the best class of citizens in this city and vicinity. Mr. Vogt was born in 1845 and is a practical merchant tailor of many years experience and with the increasing tendency to

elegant attire. His establishment is justly entitled to liberal consideration among the most thoroughly reliable merchant tailoring houses in Central or Eastern Indiana.

L. R. EISENBRAND,

MANUFACTURER AND JOBBER OF FINE HAVANA AND DOMESTIC CIGARS, WEST MAIN ST.

Occupying a prominent position in its relation to the trade interests of this city, the establishment of L. R. Eisenbrand has secured a conspicuous position among the leading houses of the state for the manufacture of popular brands, which command the attention of dealers and consumers in various sections of the state. Mr. Eisenbrand commenced his present business in April, 1883, and by the careful selection of stock, of which he is a thorough judge, and the manufacture of popular cigars suited to the requirements of the trade, he has already created a demand for his cigars and given them a standard value and reputation in the market not surpassed by any. He gives employment to from eight to ten hands and turns out an average of 40,000 cigars per month. Among the well known and popular brands manufactured by him we mention the "Bijou," a superior five cent cigar, "The Messenger," a five cent cigar, and "The Mascot," one of the finest ten cent cigars to be found in the market. His general office and salesroom is 20x25 feet in dimensions, while the manufacturing department in the rear is 22x37 feet. In addition to his stock of cigars he carries a full line of manufactured tobaccos for smoking and chewing purposes, also a full line of smokers' articles, commanding the sale of staple and popular brands. He gives special attention to the jobbing of cigars and tobaccos, and the facilities he enjoys in this line will strongly commend his establishment to the trade through this and adjoining counties of the state. Mr. Eisenbrand is a native of Philadelphia, where he was born in 1859. He is not only a thoroughly practical cigar maker but an expert as a judge of leaf and manufactured tobacco, and his judgement in this department of trade is entitled to most respectful consideration.

L. H. HARPER,

FOREIGN AND DOMESTIC FRUITS, PRODUCE, CONFECTIONERIES, ETC.

Desirably located on the principal thoroughfare of Muncie, the house of L. H. Harper is worthy of special notice in a work devoted to the business interests of the city. The house was opened in 1876 by its present proprietor, and its trade having gradually increased since the date of its inception, is now lucrative and satisfactory. The room occupied is on Walnut St. and is 20x30 feet in dimensions. Two assistants are employed. The stock carried comprises a full assortment of foreign and domestic fruits, vegetables, berries, cigars, tobaccos, confectioneries, oysters, fish, poultry,

seasonable produce, etc. His goods will always be found pure and fresh and his salesroom presents a neat and attractive appearance. Mr. Harper is a native of Marion County, O. He came to Indiana in 1870 and has resided in Muncie since 1876. His house is a representative one in its line.

R. H. MONG,

PLANING MILLS, LUMBER, LATH, SHINGLES, ETC., HIGH AND HOWARD STS.

The oldest dealer in lumber and manufacturer of building materials in this city is Mr. R. H. Mong, whose yards and planing mills are located at the corner of High and Howard Sts., where a ground space of about 130x140 feet, besides about the same additional space in adjoining grounds, is occupied, upon which is erected a two story brick building 40x60 feet and an engine and boiler house 20x24 feet in dimensions, while the lumber yards have about 450 feet of shed room. The planing mill is thoroughly equipped with the best designs of wood working machinery for planing, matching, beading, moulding, turning, re-sawing and scroll sawing, operated by one 35 horse power engine and boiler. In the adjacent yards are stored large quantities of lumber, lath, shingles and building materials of all sizes and dimensions. Mr. Mong handles annually from 800,000 to 1,000,000 feet of lumber, and the average stock carried closely approximates 700,000 feet in the various building materials. This house was originally established in 1874 by the firm of Mong & Willard, the present proprietor, assuming the entire control and management in 1881. Mr. Mong is a native of Warren County, O., where he was born in 1821, but has resided in Muncie since 1853 and been engaged in various mercantile and industrial pursuits. Prior to embarking in his present enterprise he was identified with the grocery and also with the grain trade. He was also engaged in the pork packing business and later in an iron foundry and machine shop. Since 1868 he has devoted his attention exclusively to the lumber trade and established a lucrative and prosperous business.

C. P. FRANKLIN,

GROCERIES, SOUTH WALNUT ST.

Of the industries in this county worthy of special mention and one in which there is probably as much capital invested as in any county having the same population, the retail grocery business is probably the leading one, excepting the manufacturing interests, and will equal in extent and variety of goods dealt in a great many of our large and more populous counties. Prominent among these is the establishment of C. P. Franklin, located in the Senate Block, South Walnut St., Muncie. Although not one of the pioneer industries, it is one of the largest and most enterprising. Mr. Franklin took possession of the house in July, 1883, and was successor to the firm of

Maddy Bros., who had been 12 years established at this location. Two floors are utilized 20x60 and 20x30 feet respectively. The stock carried is full and complete, embracing the best standard goods, comprising full lines of staple and fancy groceries, together with country produce, provisions, etc., fresh from surrounding towns. The trade is strictly local and he is, perhaps, enjoying the largest trade of any similar house in Muncie and steadily increasing from year to year. Mr. Franklin is yet a young man, a native of this state, where he was born in 1859. As may be inferred from the above facts, the house of C. P. Franklin ranks among the most solid and reliable grocery establishments of Muncie.

KLOPFER & BRO.

MANUFACTURERS OF BOTTLED SODA AND MINERAL WATER, JEFFERSON ST.

This enterprise is carried on by gentlemen who, with long practical experience and skill in this line, have acquired a reputation for the manufacture of mineral waters and other delicious beverages not enjoyed by any other manufacturers of these goods in this section of the state. Their establishment is the only one of the kind in the county, and consequently enjoys a lucrative patronage. Among the articles manufactured we may mention mineral waters, ginger ale, champagne cider, pop, soda water, etc.; soda tountains charged. Two boys are employed and one team is utilized for delivery purposes; and they do a large business during the summer months. Martin Klopfer has the management of this house principally, the brother, Fred. Klopfer, being extensively engaged in the manufacture of carriages, an editorial notice of which will be found elsewhere in these pages. Both are natives of Germany. The members of this house are reliable and energetic business men and have built up their trade by force of their own sagacity and progressive ideas of business.

W. R. SMITH,

MARBLE AND MONUMENTAL WORKS,
EAST OF KIRBY HOUSE, MAIN ST.

The establishment of Mr. W. R. Smith, whose artistic skill in this department will compare favorably with any contemporaneous house in the state, is entitled to liberal consideration in this review. This house had its origin in this city over 16 years ago, and the cemeteries of this and adjoining counties bear numerous testimonial to the superior workmanship and artistic ability manifested by this house in monuments of marble and granite, headstones, etc. Not only in the execution of both standard and special designs, but also in the facilities enjoyed by this house for the prompt and economical execution of all orders, is it entitled to the highest public consideration in its ability to compete with any similar establishment in the state. The buildings and ground space occupied for work and the

display of standard designs of finished work always on exhibition, is 125x125 feet in dimensions. Mr. Smith is prepared not only to execute all orders in fine monumental work in foreign or American marble, granite or limestone, but also to execute every description of cemetery work in vaults, curbing, flagging, etc. Mr. W. R. Smith is a native of this state and was born in Fayette County in 1822. He came to this city in 1860 but has been a citizen of this county since 1844. He has always exhibited an active interest in civil and political affairs, giving encouragement to all legitimate enterprises which gave promise of the promotion of the public welfare. As an indication of the esteem in which he is held by his fellow citizens, we notice that in 1866 he was elected to the office of Sheriff of Delaware County, a position which he efficiently and satisfactorily filled to the satisfaction of his constituents.

H. SILVERBURG,

MERCHANT TAILOR, EAST MAIN ST.

In recording a correct statement of the industries of this county, the house controlled by Mr. Silverburg is deserving of special mention, from the fact that it is reliable, well established and now in the eighth year of successful business. He occupies a room 20x70 feet in size, at the corner of East Main and Mulberry Sts., and carries a fine assortment of American and foreign piece goods in all varieties to suit the trade. He employs an average of four hands and all orders left in his hands are promptly attended to. He turns out neatly fitting and durably made suits at prices averaging from \$25 to \$45, and being one of the best cutters in the county and using none but the very best of material, his goods never fail to give entire satisfaction. Mr. Silverburg is a native of Poland and was born in 1831. He has been a resident of this state for the past nine years. He learned the trade in his native country and has made the business his life's work.

MUNCIE MILLS,

FLOUR, GRAIN, ETC.; WYSOR, KLINE & CO., PROP'RS.

These mills, which are widely known for their superior products, were originally erected in 1855 by Messrs. Wysor & Jack and operated by them until 1858, when the firm name and style became Wysor, Jack & Co., by the admission of Mr. Kline. In the following year Mr. Jack died and the firm became Wysor & Kline, the interest of Mr. Jack being rented by them, continuing as such until 1874, when Mr. Wallace Hibbits was admitted to the firm by the purchase of the interest of Mrs. Jack, the style becoming as at present. The mill proper, which is four and one-half stories in height, covers a ground space of 61x62 feet. In 1882 it was thoroughly remodeled and enlarged and the improved roller system adopted. It now has six double set of

rolls and three run of stones, with a capacity for turning out 200 barrels of flour every 24 hours. The machinery is of the latest improved varieties and is propelled by water from the White River, the wheel being equivalent to 100 horse power, and in addition to this is a steam engine and boiler of the same power, which is utilized when the water is low and is also used for hoisting grain at the large elevator, about 350 feet east of the mill, connected by wire rope, used in connection with the mill and for the storage of wheat and corn for shipment to the seaboard cities, this firm shipping annually from 50,000 to 60,000 bushels of grain. The elevator has a storage capacity for 25,000 bushels at one time. The products of the mill meet with a ready sale throughout this and adjoining counties and only the very finest grades of wheat are used, the common grade being shipped East. Messrs. Wysor & Kline, in addition to their interests in the mill and elevator, are also extensively engaged in agricultural pursuits, their farms being among the finest in this section and under a high state of cultivation.

CHARLES S. HOOVER,

CIGARS, TOBACCOS, ETC., No. 149 EAST MAIN ST.

This house was established in 1880 by Mr. Fred. Moore, being succeeded by Mr. Hoover in March, 1883, who has established a commanding trade in tobaccos, cigars and smokers' articles. His salesroom is 16x60 feet in dimensions and is most elegantly and elaborately equipped, and will compare favorably with the best metropolitan establishment of its class. Five silver mounted cases give to the room a metropolitan appearance. The stock carried comprises all the best and most desirable brands of Havana and domestic cigars and tobaccos, together with a full line of smokers' articles and other goods usually found in a first class establishment of this kind. Mr. Hoover is a native of this county and was born in 1859. He is a young man of thorough business ability and has by his own energy and enterprise secured a leading position in his present department of trade.

M. G. MOCK,

NEW AND SECOND HAND FURNITURE,
MUSICAL INSTRUMENTS AND MISCELLANEOUS MERCHANDISE, 470 AND 476 SOUTH WALNUT ST.

This popular house was established in November, 1877, by Mr. Mock, with a cash capital of only \$60, but such judicious use has been made of his opportunities that the valuation of his stock at the present time will exceed \$3,500 and his annual transactions range from \$10,000 to \$15,000. To attempt an enumeration of the great variety of articles comprised in the comprehensive stock would require far more space than can be allotted in the present volume, but a few of the more important may be mentioned in this connec-

tion: A full and complete assortment of new and second hand furniture, musical instruments, cooking and heating stoves, carpets, crockery and glassware, lamps, watches, clocks, jewelry, sewing machines, notions, fancy goods, etc. In short, from Mr. Mock's extensive stock any family can procure a complete house furnishing outfit, including kitchen, dining room, parlor and chamber suits, with all the various appurtenances required in a well regulated household, at much lower rates than at any similar establishment in the state. For the storage and display of this unique and extensive stock three floors, each 36x105 feet in dimensions, are required and are filled to their utmost capacity. This is the only establishment of its class in the city, and the trade is not only of a local character but extends over a wide area of adjacent territory. Mr. Mock is a native and lifelong resident of Delaware County and was born in 1848. He has by his own unaided efforts and enterprise succeeded in building up a large and steadily increasing trade, and by the exercise of a uniformly honorable method of dealing with his patrons, secured the confidence of those with whom he has established business relations.

FRED. KLOPFER,

CARRIAGE MANUFACTURER, COR. EAST MAIN AND JEFFERSON STS.

The enterprising establishment of Mr. Fred. Klopfer has kept pace with the march of progress and now occupies a leading position in its department, controlling the most complete and best equipped carriage manufactory in this county. Mr. Klopfer is a practical carriage builder of long experience and was formerly identified with the firm of Bower & Klopfer. In 1881 he withdrew from the firm and established himself at his present location, at the corner of Main and Jefferson Sts. The premises here occupied embrace a substantial brick building 24x115 feet in dimensions and consist of three floors for the finishing and storage of finished work, kept constantly in stock. Fifteen skilled hands are employed in the various departments, while it is the fixed policy of this house to turn out none but first class work from the best material. The facilities enjoyed by this house for the supply of reliable and finely finished work are not surpassed by any contemporaneous establishment in the West. He also gives special attention to repairing, both in wood work and iron departments, painting, trimming, etc. Carriages, buggies, spring wagons and sleighs to the number of about 125 are turned out annually and a ready market is found for them throughout this and adjoining counties. Mr. Klopfer is a native of Germany and was born in 1847. He emigrated to America 17 years ago and has resided in this state ten years. In addition to the large business, of which this is a necessarily brief description, he holds an interest in other commercial enterprises, noticed elsewhere in this work.

J. K. MILLER,

COAL, WOOD, LIME, CEMENT, FEED, PLASTER, ETC., SOUTH WALNUT ST., OPP. PRESBYTERIAN CHURCH.

The business in which Mr. Miller is engaged was inaugurated by him in 1882. Starting without a dollar of capital and taking a business which had entirely run down, he has established his present business by his own energy and enterprise, paying every bill promptly when due. He now enjoys a trade embracing in its transactions not only the city but also a wide extent of country trade through this and other counties. Mr. Miller occupies for business purposes an office and ground space of 40x80 feet, situated near the corner of Charles and Walnut Sts. and fronting both streets, where he carries in stock the best hard and soft coal, lime, cement, plaster, plasterers' hair, feed, etc. He also carries on a wood yard, in which he is prepared to supply the best varieties in large or small quantities to order. He handles annually about 75 car loads of coal, about 300 cords of wood and about 30 car loads of lime, delivering to any part of the city, in which he gives employment to two teams and from two to four assistants during the busy season. The advantages possessed by Mr. Miller in procuring his supplies from the most favorable sources enables him to compete with any contemporaneous house in this section of the state. Mr. Miller is a native of Tioga County, Pa., where he was born in 1847, but has resided in this state since 1851. During the rebellion he enlisted, in August, 1863, in the 7th Indiana Cavalry and participated for three years in the important battles, marches and bivouacs incident to those stormy times, which will mark the pages of history for unnumbered ages. His regiment was sent to Texas in 1865, where it was continued in service until the following year, when it was mustered out at Austin, in 1866, and he subsequently received his honorable discharge. Since 1867 Mr. Miller has resided in this city and been intimately identified with its trade and business operations.

C. STUCKY,

TANNER AND DEALER IN HIDES AND LEATHER, ETC., WEST SIDE PUBLIC SQUARE.

Extensively engaged in the manufacture and sale of this important factor of our national resources and domestic economy, is Mr. C. Stucky, whose salesroom and warehouse is located on the west side of the Public Square. This house was established by Mr. Stucky more than 30 years ago and its growth and progress has more than kept pace with the city's onward march during the past three decades. Mr. Stucky owns and operates a tannery in connection with his sales department, from which he turns out large quantities of leather for a variety of purposes, with a trade extending over a wide area of territory. His yards have a capacity for about 50 hides

per week and the average output is from 20 to 30. The tannery proper is under the immediate supervision of Mr. J. P. Weisse, as foreman, in which capacity he has acted for more than 20 years. Mr. Stucky occupies at his salesroom two entire floors, each 20x50 feet in dimensions, where he carries a full stock of harness, saddle, shoe and sole leather, findings, etc., and is prepared to pay the highest ruling rates for hides and leather in the rough. Mr. Stucky, who is a native of France, came to the United States in 1850, landing at New York City with only four five-franc pieces in his pocket. With a stout heart, willing hands and a determination to achieve success in our American Republic, he commenced at the bottom of the ladder and now, with a flourishing business and a handsome competency, he can point with commendable pride to the fine three story brick building which he owns and occupies, to his prosperous trade connections and his honorable record as a business man and claim recognition among the representative self made merchants of the present age.

WEAVER & VAUGHN,

GLASS AND QUEENSWARE AND GROCERIES, SOUTH WALNUT ST.

One of the noted business houses of Muncie is the glass and queensware and grocery establishment managed by Hannah Weaver and Julia A. Vaughn, under the firm name of Weaver & Vaughn. Their house was opened to the public one year ago, and the industry of the firm has been rewarded by a gradually increasing trade. The establishment comprises two departments of trade. In the glass and queensware department is exhibited a well assorted stock, varied and comprehensive enough to meet the wants of a growing city and country trade. In the grocery department is kept constantly on hand a choice stock, consisting of staple and fancy groceries, teas, coffees, sugars, syrups, canned goods, provisions and fresh country produce. Their trade is principally local, extending over the city and its immediate surroundings. Their stock is carefully and judiciously selected and contains nothing of an inferior nature, while their prices are uniform and satisfactory. Hannah Weaver and Julia A. Vaughn are both natives of this state. They possess good mercantile attainments and enjoy the confidence and esteem of the entire community.

N. H. LONG,

(PATENTEE EUREKA RAIN WATER FILTERER), MANUFACTURER AND DEALER IN SPECIALTIES.

[This firm has its headquarters at Fostoria, O., where all communications in the future will receive prompt attention.]

It is an established fact that water in its natural state, whether subterranean, terrestrial or atmospheric, contains certain impurities which renders it to a certain extent unfit for use as a beverage or for domestic purposes

without undergoing a process of purification either by nature's great cleansing agent or by artificial means. It is now believed that the nearest approach to perfection in a water filter has been reached in the Eureka Rain Water Filter, the invention of Mr. N. H. Long, of Muncie, Ind., which has been thoroughly tested and endorsed by a large number of our most prominent citizens, professional gentlemen and business men. Mr. Long is a practical inventor, who has secured numerous patents on useful inventions, among which may be mentioned an automatic gate opener and closer, folding and ironing table, stove lighter and various labor saving devices. He proposes to devote his exclusive attention to the manufacture of the Eureka Water Filter and other new and valuable inventions and push the business to its fullest extent, at Fostoria, O., to where he has recently moved. The inventive genius he has shown, coupled with mechanical skill and business enterprise, justly entitles him to the full and liberal notice here accorded.

M. ROSENBUSH,
EAST MAIN ST.

With the growth of Muncie in commerce, population and wealth, there is a perceptible growth of culture, taste and refinement as is demonstrated by the numerous well patronized merchant tailoring establishments, many of them noted for their fashionable and artistic work, among which we notice the well known house of M. Rosenbush. This house had its inception in August, 1882. Although young in years, it has secured a permanent and prosperous trade, derived from the better classes. About five hands are constantly employed. The stock carried is well selected to meet the wants of the trade in this section, comprising as it does the most fashionable suitings, vestings and piece goods from foreign and domestic looms, giving the customers, rich or poor, a choice selection to choose from, with prices ranging from \$18 to \$45 per suit. Mr. Rosenbush has followed this branch of business all his life, learning the trade in Germany, where he was born. Being an expert cutter and fitter, he is enabled to guarantee perfect fits and satisfaction in all that pertains to a well made and fashionable suit of clothes.

L. WILCOXON,

WHOLESALE AND RETAIL MANUFACTURER AND DEALER IN FLOUR, FEED AND GRAIN, 712 SOUTH WALNUT ST.

We have had occasion frequently in examining the industries and resources of this section of the state to note various flouring mills and grain establishments, and prominent in this direction is the establishment of L. Wilcoxon, of Muncie. He began business as a dealer in grain about 30 years ago and became identified with the milling business five years later. His mill has a frontage of 60 feet on Main St. and 70 feet on the Bee Line R. R.,

the whole being in the shape of the letter L and from two to three stories in height. It is equipped with four runs of stone, two sets of rolls and all the necessary machinery for the manufacture of the finest grades of flour. A 35 horse power engine supplies the motive power and the entire capacity of the mill is about 75 barrels in 24 hours. Both custom and merchant work is done and his products meet with a ready sale throughout Muncie and adjoining towns. Mr. Wilcoxon was born in Ohio in 1821 but is an old resident of this town. He has been closely identified with the growth and development of the city of his adoption and is at present serving as Treasurer of the Board of School Trustees. With sufficient capital for his wants, an ample stock and trade appliances, Mr. Wilcoxon's permanent success in business is fully secured for the future.

WACHTELL & TYNER,

HARNESS, SADDLES, ETC., 64 EAST MAIN AND 30 NORTH HIGH STS.

These enterprising gentlemen control two harness and saddlery establishments in this city, one at No. 64 East Main St., the other at No. 30 North High St. The one located on Main St. is under the management of Mr. Wachtell and is a model establishment in every respect. It was established in 1866 by John Brady. Later in the history of the house the business was controlled by J. A. Husted, the present firm taking possession in 1881. Five workmen are at present employed in the establishment and an annual business of \$15,000 is transacted. A salesroom and workshop 22x50 and 20x30 feet in dimensions respectively are utilized and a stock valued at from \$3,000 to \$4,000 is kept on hand. Mr. Wachtell is a practical harness maker and his goods are noted for their uniform reliability, elegance of finish and substantial nature. He is a native of Clark County but came to this city when but two years of age. He has always taken an active part in the growth and development of Muncie, having filled the office of City Clerk in an efficient and satisfactory manner for a period of nine years.

MADDY HOUSE,

J. A. MADDY, PROP.

This hotel was opened to the public in 1882 by its present proprietor and is noted for its good and reasonable accommodations and homelike comforts. It is a substantial structure 60x60 feet in dimensions. On the ground floor an area of 22x60 feet is devoted to office and dining room and on the second floor are a number of comfortably furnished sleeping apartments. The building contains about 15 rooms and 35 guests can be conveniently accommodated. The house is at present patronized by about 15 regular boarders and by an average of from 20 to 30 table boarders, all of whom speak in the highest terms of the accommodations received. As many as 200

people have been fed at the Maddy House in a single day. Seven assistants are employed, and in addition to everything being kept in first class order, every guest receives prompt and courteous attention. Mr. Maddy is a native of Monroe County, W. Va. He came to Indiana in 1832 and to Muncie in 1834; not more than about six of the present inhabitants of Muncie were here at that date. He served as County Recorder for 11 years and was Deputy Clerk for some time. In 1838 he was elected County Treasurer, or "Tax Collector," as it was then called, the Collector being obliged to ride over the county, usually on horseback, to make the collections. He has also been prominently engaged in mercantile pursuits. He is known all over this county as one of Muncie's respected pioneers.

BRATTON & SHIDELER,

DRY GOODS AND NOTIONS.

Among the most prominent houses in the mercantile line in Muncie and in a leading place among the list of dry goods dealers in this section, is the establishment of Bratton & Shideler, successors to Stephenson & Shideler and B. F. Bratton. Their handsome and elegantly stocked store is 22x65 feet in dimensions and two floors are used. Their large trade necessitates the employment of eight competent assistants, in addition to the personal attention of both members of the firm. The stock carried is full and complete, comprising every new and desirable article in their line, and buying all their goods from first hands and for cash, they are prepared to give to their customers all the inducements to be derived from these and other superior advantages possessed by the firm. Benjamin F. Bratton and Arthur L. Shideler are the individual members of the firm. Mr. Bratton is a native of the State of Delaware but has resided in Indiana since he was five years of age. Mr. S. Shideler is a native and lifelong resident of this state. They are specially prominent among Muncie's most progressive and reliable dry goods merchants.

HENRY SNYDER & SON,

COOPERS.

This now important industry had its inception more than a quarter of a century ago, when the senior member of the firm commenced business on a comparatively small scale, and each year has witnessed a steady and gratifying growth. In 1876 the present partnership was formed by the admission of Mr. John M. Snyder to an interest in the business. Mr. Henry Snyder died in 1876 but the business has been conducted under the same firm name by his sons, under the management of John M. Snyder. The works and grounds cover an area of about half an acre, upon which are erected four commodious buildings, equipped with the best and most approved designs of wood working machinery especially adapted to the manufacture of staves, head-

ings, etc., propelled by one 45 horse power engine and boiler. From 18 to 25 hands, most of them skilled workmen, find permanent employment at these works, the average output of which is about 600 finished barrels and terces per week. The principal products of the factory are barrels for flour, eggs, pork and poultry, which meet with a ready demand in this city, New Castle and surrounding towns. They also manufacture upon quite an extensive scale and ship to points East and West staves and headings, employing only the best materials, which are procured in large quantities from the extensive forests of Central Indiana. This is the principal establishment of its class in Delaware County and a large stock of manufactured staves and headings are constantly kept on hand. Mr. John M. Snyder is a native of Miami County, O., and removed to Indiana in 1852.

GEORGE ZUBER,

MERCHANT TAILOR, EAST MAIN ST., PATTERSON BLOCK.

Mr. George Zuber is the *bon ton* tailor of Muncie. He established his business here in 1880, having in that year succeeded Joe. Harrick. He is a merchant tailor of 30 years practical experience and can guarantee satisfaction in every particular. It is universally conceded that clothing made to fit nobody in particular never fit anybody well; the thoughtful citizen always gives his patronage to some reliable merchant tailor. Mr. Zuber has largely increased his trade since the year in which he assumed control of it and he gives steady employment to eight skilled hands. The room occupied at the above named location is 20x35 feet in dimensions, and here will always be found a fine assortment of foreign and domestic piece goods from which to select. He manufactures suits at prices ranging from \$25 to \$55 and all orders left in his hands receive prompt attention. Mr. Zuber is a native of Baden, Germany, where he was born in 1842. He has resided in this state seven years and has won the esteem and confidence of the entire community. Promptness, reliability and thorough honesty are among his predominant characteristics.

J. R. MASON,

DEALER IN GRAIN, SEEDS AND STOCK, COR. WALNUT AND JACKSON STS.

The trade done in grain, seeds and stock and the many interests involved in the business, engages a large amount of labor and capital and exerts such an influence upon the industries of the community as to demand more than a casual mention. Mr. J. R. Mason has been closely identified with this business for more than a quarter of a century and has followed the business in his own interest for the past 17 years. He handles an average of about 30,000 bushels of grain annually, including flax seed, for all of which he finds prompt and marginal sales in Eastern

markets. He utilizes two storage or ware-rooms, 24x38 and 30x30 feet in dimensions respectively, this affording him ample facilities for the storage of 7,000 bushels of grain. In addition to this he makes large shipments of fat cattle and hogs to Eastern cities, in which department of his business he has been eminently successful. He is also a member of the firm of Haines & Mason, noticed elsewhere. Mr. Mason is a native of Ohio. He has held prominent positions of honor and trust and is now serving his second term as Township Trustee.

J. A. SHEPERD,

DRY GOODS AND GROCERIES, EAST MAIN ST.

This well known establishment had its inception in 1873. Under the judicious management of Mr. J. A. Sheperd, its founder and present proprietor, the house has always maintained a high reputation. It enjoys a large city and country trade that is permanent and lucrative. Two departments of trade are here consolidated under one management, viz., dry goods and groceries. Both departments are well represented. In the dry goods department the stock embraces full lines of foreign and domestic dry goods, comprising latest fabrics, new and stylish novelties in full and comprehensive styles and varieties. The grocery department is equally noticeable in its well selected stock, full and complete, comprising as it does staple and fancy goods of every description, especially adapted to supply the wants of a prosperous city and country trade. The annual business is not less than \$25,000, with a gradual increase from year to year. This establishment will rank prominently with any of its contemporaries. Its founder is a native of this state, where he was born in 1843. His past business career has secured for him a large share of public confidence.

A. R. COLEMAN,

HEADING, LUMBER, ETC.

Among the most prominent establishments in the wood working line is the heading manufactory now conducted by Mr. A. R. Coleman, which was founded in June, 1880, by the firm of Alfrey & Coleman and passed into the possession of the present proprietor in 1881. Mr. Coleman uses exclusively for headings the best qualities of white and burr oak, procuring his supplies by the purchase of

standing timber in large lots and supplying a large number of men and teams to prepare it for factory use. He also purchases from different sections of the state prepared bolts in car-load lots. The grounds in this city occupied for manufacturing and storage purposes cover an area of about five acres and the mill has a daily capacity for turning out 7,000 heads, or an average of more than 2,500,000 per annum. The stock produced here meets with a ready demand in various sections of the Union, the heads for oil barrels being contracted for in advance by the Standard Oil Company. He also ships large quantities to Michigan City and other points East and West. The machinery employed in the manufacturing department is propelled by one 40 horse power engine and boiler and an average force of about 50 men is employed and from 30 to 40 teams. Mr. Coleman carries constantly in stock at his yards large numbers of completed heads, enabling him to fill orders promptly for any desired quantities, more than 2,000,000 at the present time being stored at his capacious grounds. Mr. Coleman is a native of and formerly resided in Steuben County, N. Y. He became a resident of Indianapolis in 1880 and removed to Muncie in April of the following year.

The more important houses not previously mentioned are the following:

DRY GOODS, GROCERIES, BOOTS AND SHOES, HARDWARE AND TINWARE, DRUGS AND BOOKS:—F. M. Brown, Wachtell & March, E. Dungan, T. B. Snell, J. Wachtell & Co., Greer & Wilkinson, W. Lynn & Son, Howe & Little, Putnam & Kirby, L. & C. A. Schick, W. W. Shirk, D. S. Huffer, H. C. Nicholls, G. H. Andrews, C. S. Chambers, C. M. Kimbrough, A. E. Lyman.

MISCELLANEOUS:—P. H. Bandy, Planing mill; C. Gass, carriages; J. W. Little, feather dusters, W. P. Howell, wagons; J. R. Ervins, liquors; G. P. Maxwell, cigars; J. E. Banta & Co., candies; A. C. Ireland, millinery; Desser & Dean, carriages; J. A. Hill, hats; R. B. Bradbury, coal; J. M. Long, agricultural implements; G. W. Bower, carriages; Topp & Willson, meats; Long & Colling, livery; Eph. Smell, pumps; J. V. Cassady, chinaware, P. C. Hopkins & Co., meats; J. W. Perkins, printer; Tremont House, near depot; H. L. Robbins, photos; Boyce & Bufkin, agricultural implements; Wysor, Haines & Co., foundry and machine shop.

Randolph County.

The reflections incident to the primitive days when industrial avocations had their birth with the echo of the woodman's axe can give but a faint realization of the toils and privations which have given rise to the present population, wealth and luxury. With the exception, perhaps, of straggling soldiers the first white settlers known to have visited the territory now composing Randolph County, was Thomas Parker, wife and three children, accompanied by five other families from North Carolina in 1814, two years prior to the admission of the state into the Union. Mr. Parker, therefore, is recognized as the builder of the first cabin. Some of those who came at this time settled in the central portion of the county, among whom we mention, John W. Thomas and Clarkson Willcuts. Ephram Brown also came October 22, 1814, Ephram Overman in November of the same year, and among those who shortly followed were James Cammack, Eli Overman and Jesse Small. In 1815 there came David Bows, Jesse Johnson, James Frazier, Mr. Hodson, Obadiah Smith, and others; thus forming the connections of the subsequent flourishing settlements, towns and cities.

Randolph County was organized in 1818, at which time there were settlements at Nolan's Fork, Green's Fork, Martindale Creek, West River, White River, and a few other localities. The name given to the county was by settlers, who were largely from Randolph County, N. C. The first settlement of the county treasurer, May, 1819, showed receipts \$20 and disbursements the same. The first regular election held was in 1818, at which time the total vote of the county was about 200. The first white person born in the county was Robert Thomas, December, 1814, son of John W. Thomas, and the second person was Thomas Willcuts, son of Clarkson Willcuts, February 14, 1815.

The first townships were Green's Fork and White River, in 1818 these embraced

the entire territory of the county at that time. The first road opened through the entire county was in 1817, known as the Quaker trace, from Richmond to Ft. Wayne, which was subsequently the first post road. The road from Winchester to Lynn was opened in 1819. The first Justice of the Peace was John Lynn, who officiated at the first wedding February, 1819, the marriage license issued by Chas. Conway, clerk, to Jacob Wright and Sally Wright, February 2d, 1819. The first licensed store in the county was opened by Wm. Connor, November, 1818, two or three miles west of Old Snow Hill, Washington Township. The first meeting house was the Friends at Arba, 1815, and the first school was held by Eli Overman during the winter of 1815 and 1816. The first county officers elected were Wm. Edwards and John Wright, Associate Judges; Chas. Conway, Clerk and Recorder; David Wright, Sheriff; Solomon Wright, Coroner; Eli Overman, Benj. Cox and John James, Commissioners. The first attorney to practice law was James Rariden, who was also first prosecuting attorney. The building of the first court house was let to Abner Overman, for \$254.50, December 6, 1818, and the first Jail to Abner Banta, same date, both accepted October 6, 1820. The first railroad was the Indianapolis and Bellefontaine, (now Bee Line), completed in 1852-3. The first cooking stove brought to this county was by Edward Edger, of Deerfield, in 1838. It cost at that time \$50 in silver, which was then at 10 per cent. premium. The first drain tile made in this county, also first in the state, was made by John K. Martin in 1856.

The present townships are White River, Green's Fork, Wayne, Ward, Stony Creek, Washington, West River, Jackson, Green, Nettle Creek, Monroe and Franklin.

The county is well supplied with water power, the streams which traverse it being the Mississinewa River, White River and Cabin Creek.

WINCHESTER.

From the trackless forests of little over half a century ago we find a busy and thriving city with palatial public buildings, fine business houses and private residences, many of which would do credit to our metropolitan cities. The town was laid out into lots in November, 1818, and the first sale of lots was held in February, 1819—Mr. Paul Way, surveyor; this place having been chosen as the seat of justice for this county for all white inhabitants north to the state line. In 1820 there had been seven buildings erected, and even up to 1830 there were not more than twelve or fourteen buildings in the place and there was more woods than town. The town was regularly laid out with a square in the center containing three and one-half acres of ground which was cleared in 1820.

The first house built was in the spring of 1819—a log cabin, clapboard roof with stick chimney—it stood on in-lot No. 9, and was for many years owned and occupied by Martin Comer. The first store was opened by Esq. Odle in 1819; James Oldham started the first hat shop. The first steam mill was started by Charles Kizer in 1835. The first school was a cabin which stood on the corner of Washington and East streets, erected in 1831. The first frame building was erected by John Sample in 1820. The first brick house was built by David Wysong, 1826, on the northwest corner Public Square. The first carding machine was owned by David Petty in 1820, and run by oxen. James McCool started a hotel in 1819 in a double log cabin. The first mail route was opened in 1827 between Ft. Wayne and this place, the mail being carried on horseback by Chas. Kizer, afterward by others, and subsequently by John Conner up to 1861. Thomas Butterworth started the first wagon shop in 1838. John Way or James Fraizer the first blacksmith shop about the same time. Thus we have the origin of the present flourishing city.

WINCHESTER TO-DAY

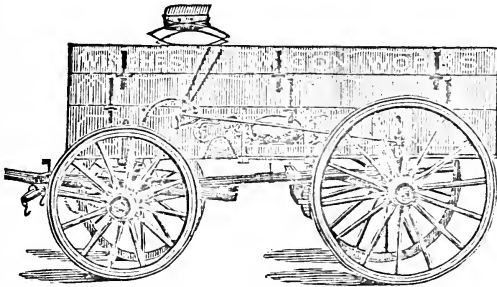
is pleasantly situated upon an elevated plateau with a population of about 4,000 inhabitants, with broad and well built streets and flourishing business houses, giving evidence of progress and enterprise. We refer to editorial notices in this work in which the leading business houses are specially mentioned.

The elegant court house building which stands in the center of the Public Square is a credit to the city and county. It was built in 1875 by A. J. Campfield, contractor, and J. C. Johnson, architect, at a cost of \$73,000, completed and accepted in 1877. It is of fine architectural appearance, with a tower in which is a town clock which cost \$1,500. The building is two stories besides semi-basement and mansard roof. It is constructed chiefly of pressed brick and iron, and the heating apparatus cost \$4,900. Winchester is situated near the center of the county, 75 miles northeast of Indianapolis, 67 miles south of Ft. Wayne, and is surrounded by a rich agricultural district. It has five churches, one fine public school building and two smaller buildings. The churches are, one M. E. Church, one German M. E. Church, one Christian, one Friends meeting house, and one Catholic Church. It is well supplied with weekly papers: The *Winchester Journal*, published by A. C. Beeson; *Winchester Herald*, by John Commons; the *Phantasmagora*, by W. P. Needham, and the *Winchester Democrat*, by J. P. Polk. The three former are republican in politics while the latter, which recently removed from Ridgeville, is Democratic. There are five secret societies, as follows: A. F. and A. M., No. 56; I. O. O. F., No. 121; K. of P.; K. of H.; and G. A. R.; the latter organized in 1882 with 24 members, having now about 100 members. Pulsing with business life, culture and intelligence this beautiful inland city possesses the elements of rapid growth and prosperity.

WINCHESTER WAGON WORKS, WAGON MANUFACTURERS.

Advantageously located in close proximity to one of the finest lumber producing districts of Indiana, with unrivalled facilities for securing unlimited supplies of the best materials for wagon making purposes, so lavishly furnished by nature and so admirably adapted for the manufacture of spokes, axles, felloes, gearing, etc., the city of Winchester possesses unrivalled facilities and advantages for the successful prosecution of an extensive business in this important department of industrial enterprise. Nor have these advantages and facilities been overlooked or disregarded by our representative capitalists and business men, who have in the organization of the Winchester Wagon Works and Manufacturing Company established an industry which has given to the city of Winchester a national reputation as the headquarters for a variety of farm and spring wagons, which will compare favorably with those produced at any similar establish-

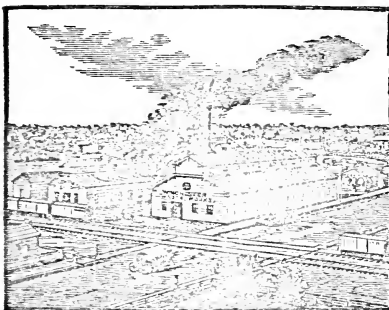
devoted to the wood working and finishing departments, is 50x142 feet in dimensions and is thoroughly equipped throughout with the most approved designs of special machinery, especially constructed for the purposes for which it is employed and propelled by one 100 horse power steam engine and two boilers, for the accommodation of which has been erected a spacious and conveniently arranged engine house and boiler room 40x50 feet in size. The iron working department is conducted in a blacksmith shop 40x60 feet, and in addition to the edifices above enumerated are numerous other buildings and sheds for storage and drying purposes. An average force of 50 experienced workmen is employed in the various departments, necessitating the weekly disbursement of more than \$500 for the item of labor alone. The works have a capacity for turning out 20 finished wagons per day, in the construction of which the best material only is used and the most thorough workmanship prevails, even in the most (seemingly) insignificant



ment in the Union. This important enterprise had its inception in a very small way about 15 years ago, when it was established in a small shop, where the work was all done by hand and by a single individual. From this comparatively insignificant beginning has sprung the mammoth manufacturing establishment of to-day, the pride of our thriving and progressive municipality and one of our most important vitalizing institutions. On the 29th of October, 1881, a stock company was organized and in the following month it was chartered and incorporated under the corporation laws of the state of Indiana with a capital of \$25,000. The success attendant upon this enterprise was so marked and the demand for its products so far beyond their capacity at that time that in less than one year the capital stock was increased to \$75,000, but the rapidly growing demands for the products necessitated a larger increase of capital, which was increased to \$100,000, the present capital stock. The plant of these works now occupies a ground space of five acres, upon which are erected numerous buildings, among which may be especially mentioned the following principal ones. The main factory building,

The wagons are subjected to a most rigid scrutiny and critical examination in every detail before they are permitted to leave the works. The wagons manufactured here have already secured a national reputation and are now sold by dealers or agents in every state of the Union. The officers of the company as at present organized are: President, H. H. Neff; Secretary, Treasurer and General Manager, General Asahel Stone; Directors, A. Stone, H. H. Neff, A. Hirsch, Hon. T. M. Brown and A. J. Cranor. These gentlemen are among our most prominent citizens and successful business men and are referred to at length in other portions of this volume in connection with other branches of industrial, commercial or financial pursuits. General Asahel Stone, the Secretary, Treasurer and General Manager, is one of the principal stockholders in the company, as he is also in the Randolph County Bank. He is a representative man in the strictest sense of the word, possessing as he does the general respect and confidence of all classes in this section of the state. To him has been entrusted some of the most important and responsible positions of public trust,

extending back over a period of nearly 40 years. In 1837, when but 30 years of age, he was chosen by the Whig party to represent this county in the House of Representatives. He was also a prominent nominee before the Constitutional Convention in this state in 1848. In 1860 he was elected to the Indiana Senate, where he at once took a prominent rank. While in that body he took an active position as a member of the various important committees. In 1861 he was appointed Commissary General. In the following year (October, 1862) he was appointed Quartermaster General, a position requiring a rare executive ability; resigning that responsible position after the close of the war with the highest endorsements of public approval. In 1865 he was one of the organizers of the First National Bank of Winchester and was the trusted President of that institution for many years. In 1878 the bank was reorganized under a new banking law and styled the "Randolph County



WINCHESTER WAGON WORKS & MANUFACTURING CO.

WINCHESTER, RANDOLPH CO., IND.

Bank," with General Stone as President. That position he still holds. In 1867 he was again called from private life by his fellow citizens of Randolph County that he might bear the Republican banner to victory once more. He responded to the call and was triumphantly elected to the General Assembly of the state. The Hon. T. M. Brown is also a man of national reputation, being the representative of this district in the United States Congress at the present time. With such an array of business talent and ability it cannot be wondered at that the transactions of the Winchester Wagon Works have attained their present magnificent proportions, nor is it going too far to assert in this connection that the ample measure of success attendant upon the operations of this company have been largely due and may be in a great degree attributed to the enterprising, honorable and liberal policy which has characterized the administration of its able and efficient general manager.

FARMERS' AND MERCHANTS' BANK.

As a fiduciary as well as financial institution, the Farmers' and Merchants' Bank of Winchester has, since its inception, been intimately connected with the business interests of the community, and its career has been uniformly prosperous and beneficial to its patrons. Established in 1878 with a capital stock of \$50,000, the following named officers were elected: President, N. Reed; Vice President, James Moorman; Cashier, T. F. Moorman; Assistant Cashier, Thos. Moorman. Shortly after its organization it was found necessary and deemed expedient by the directory to increase the capital to \$50,000, which was accordingly done. As an evidence of the present prosperity of this institution, it may be stated that the number of depositors is now about 450, and according to a recent statement there is an accumulated surplus fund of \$10,800. Transacting a general banking business in loans, discounts, collections, exchanges and deposits, the Farmers' and Merchants' Bank is regarded as a favorite and reliable institution and inspires universal confidence. The officers of the bank at present time are the same as at its inception, and their administration of its affairs has been characterized by a safe, conservative, yet at the same time a liberal policy, which has greatly aided the strength and standing of the institution.

W. H. ROGERS & SON, GENERAL FOUNDRY.

Each succeeding year adds to the multiplicity of uses of iron for commercial, industrial, architectural and mechanical purposes and exhibits new channels of demand and increased consumption, necessitating the organization of new industrial establishments and improved methods of production. Among the recent additions to Winchester's productive industries is the extensive foundry and ornamental iron works, erected in the spring of 1883 by the enterprising firm of W. H. Rogers & Son, which for convenience, general completeness of detail and special adaptability to the business, is one of the best and most thoroughly equipped works of the class in the United States. The main building, which is 40x120 feet in dimensions and 16 feet to comb of roof, is light, airy and admirably arranged for the expeditious transaction of business and has a capacity for turning out three tons of finished castings per day, with ample facilities for the production of every description of iron work, from the smallest and most delicate castings to the heaviest pieces of machinery, store fronts and building materials. The cupola has a melting capacity of five tons, which will be increased as occasion requires, and one 15 horse power engine and boiler furnishes motive force for the machinery employed. About eight artisans are at present employed, which force will be augmented as the demand for the products of the foundry increases. Some fine specimens of archi-

textural iron work have recently been turned out here, which reflects great credit upon the enterprise and ability of the projectors of this important industry and exhibits to a pleasing extent the resources and capabilities of this model establishment. Mr. W. H. Rogers is a native of England and was born in the city of Liverpool in 1829. He has been for many years a citizen of the United States and is a practical and experienced iron moulder. His son and business associate, Mr. John Rogers, was born in the state of New Jersey in 1850. He is a practical machinist and a mechanician of more than ordinary ability.

RANDOLPH COUNTY BANK.

Justly ranked among the most solid, substantial and successful financial and fiduciary institutions of the state of Indiana, the Randolph County Bank takes a prominent place and exerts an active influence upon the commercial and monetary interests of this community. Originally established under the National Banking System as the First National Bank of Winchester, it was reorganized and chartered as the Randolph County Bank in 1878, with a capital stock of \$100,000. At this time the following named officers were elected: President, General A. Stone; Cashier, W. A. Martin; Assistant Cashier, Ezra Kelley. Although changes have since been made in the *personel* of its management, the policy which was inaugurated at its inception has never materially changed and its wisdom has been amply demonstrated by a success which must be regarded as remarkable, even among the most successful, and the accumulation of a surplus fund of more than \$53,000 over and above the amounts which have been paid to stockholders as dividends. General banking operations are transacted, collections made on all points, deposits received, commercial paper negotiated and exchange effected on Eastern or Western cities. The present officers of the bank are, President, General Asahel Stone; Cashier, Dennis Kelley, Assistant Cashier, S. D. Coates. With such a management, the Randolph County Bank has become a favorite institution, and while achieving success in all legitimate banking operations, it has at the same time secured and retained the confidence, respect and consideration of the entire community.

"STANDARD MILLS,"

BATES BROS. & CO., PROP'R.'S; HIGH GRADE FLOURS.

Among the most notable and important improvements of the present century may be especially commended those pertaining to the manufacture of high grade flours by what is technically known as the "gradual reduction process," which has been successfully adopted by Messrs. Bates Bros. & Co., proprietors of the well known "Standard Mills," of Winchester, Ind. These representative flouring mills, the only ones of the kind in the city, were erected about 16 years ago by Messrs.

Heaston Bros., who were succeeded by J. Robinson & Co., that firm by Colton & Bates, and they in turn by the present proprietors in 1876. The mill building proper is a commodious three and one-half story brick structure 40x100 feet in dimensions and supplied with newest special machinery, known as the roller system, comprising two reducing machines, five set of double and two set of single rolls, propelled by a steam engine and boiler, performing work equivalent to 75 horse power. Eight assistants are employed, most of whom are skilled and experienced millers, and the capacity of the mills is 150 barrels of fine flour every 24 hours, which meets with a ready demand and sale in the local market, as well as shipments to Eastern cities. Messrs. J. J. and Ed. Bates are natives of Stark County, O., and have resided in this city since 1873. The former is a practical miller, thoroughly conversant with all branches and departments of the business. Mr. G. E. Leggett, also a native of Ohio, came to Winchester in 1876, at the time of the formation of the present partnership. Adding to the material resources and industrial thrift of the community and intimately connected with its developments and prosperity, this representative firm has achieved a position as richly deserved as it is gladly accorded among the leading houses of Eastern Indiana.

JESSE CONNOR,

BUTTER, EGGS, POULTRY, ETC.

One of the leading houses in this section of the state engaged in this important department of commercial enterprise is located at Winchester and conducted by Mr. Jesse Connor, whose annual transactions will exceed \$50,000. This house was originally established in 1861 by the firm of Edger & Connor and came into the possession of the present proprietor in 1874. Two rooms, each 20x20 feet in size, are occupied for storage and packing purposes, and Mr. Connor handles weekly not less than 6,000 dozen eggs, 3,000 to 4,000 pounds of butter, about 4,000 pounds of poultry and large quantities of game in season. He purchases direct from producers and from country merchants within a radius of 50 to 75 miles and ships in large lots to wholesale dealers in New York City. Six assistants are employed in this branch of his business, in addition to which he makes a specialty of conducting refreshment and confectionery stands at county fairs, camp meetings, etc., in their appropriate seasons, furnishing employment to a considerable additional force. Mr. Connor, who is a native and has long resided of this county, commenced business as above noted without capital or means, save his own energy, indomitable perseverance and determination to succeed in his chosen undertaking by an honorable system of dealing, and has built up a trade which is alike creditable to his enterprise and ability and conduces to the material prosperity and commercial thrift of our progressive and growing municipality.

J. CRANOR & CO., LUMBER.

The only exclusively lumber house in Winchester, that conducted under the firm name and style of J. Cranor & Co., was founded in 1881, and since that time has established a large and lucrative trade, handling annually at the present time more than 1,000,000 feet of lumber. The grounds occupied for yard and storage purposes cover an area of about one-half acre, upon which are erected office, sheds, etc., for storage purposes, and the stock embraces all varieties of framing timbers, scantling, boards, planks, weather boarding, flooring, finishing stuff, lath, shingles and building materials generally, which, owing to the facilities enjoyed for procuring supplies direct from the lumber producing districts of this and adjoining states, they are enabled to offer in large or small quantities at the very lowest rates. Colonel Cranor, the sole owner of the business, was born in North Carolina, but came to this state when quite young, settling at Centerville, Wayne County, where he learned the trade of hatter, serving his apprenticeship at the same bench with the lamented Oliver P. Morton. As years passed on their lives drifted apart, Colonel Cranor removing to Ohio, where he lived for many years. His life has been an eventful one, characterized by a participation in a greater number of important and eventful scenes and incidents in our country's history than usually falls to the lot of one individual in this prosaic age. He was a soldier in the Mexican war, serving with credit and distinction in the glorious campaigns of the American Army under Generals Scott and Taylor, and prior to the outbreak of the war of the rebellion was prominently identified with the state military organization of Ohio. He was an intimate friend of General Garfield, both before and during the war, and was among the first to respond to the call of the President for troops to aid in maintaining the supremacy of our flag. He entered the service as Captain of Company I, 11th Ohio Infantry. At the expiration of the regiment's term of service (three months) he at once re entered the service and recruited the 40th Ohio Infantry, which formed a part of the brigade under the command of General Garfield. During the period in which he remained in command of his regiment, Colonel Cranor aided his commanding officer by his advice and practical knowledge of military matters, greatly promoting the efficiency and general discipline, the officer in command having little or no knowledge of military affairs at that time. He was the trusted friend and companion of Garfield and from him received numerous flattering testimonials of gratitude for his assistance and co operation. Colonel Cranor is personally cognizant of many interesting and heroic incidents of General Garfield's military career, which have never been given to the public and many which have been either unintentionally or wilfully misrepre-

ented by the historian, who awarded honors that justly belonged to others. After General Garfield was relieved from his command, April, 1862, Colonel Cranor was placed in command of all military forces in Eastern Kentucky. After the organization of the state into military districts he was retained in command of the Eastern District. This position was ably filled by him until 1863, when he was forced to resign his command on account of chronic diarrhœa and general disability, resulting from unusual hardships and exposure. He was one of the State Presidential electors at the time of General Grant's first election as President and served with distinction as a member of the Ohio State Senate during the administration of Governor Brough. Since becoming a resident of Winchester, in 1880, he has been prominently identified with the industrial interests of that city.

D. E. HOFFMAN,

MARBLE AND MONUMENTAL WORKS.

As a representative establishment engaged in the manufacture of marble and stone work of every description, the city of Winchester is fortunate in the possession of one which will in the artistic execution of its work compare favorably with any similar house in this section of the Union. The works of Mr. D. E. Hoffman, to which reference is here made, were established by the present proprietor in 1857 and for more than a quarter of a century have been noted for the unvarying excellence of their products and the ability displayed in their management. Among the most elegant and attractive monuments in our beautiful Fountain Park Cemetery which have emanated from this house may be mentioned in this connection those erected to the memory of Mrs. Harvey Wysong, at a cost of about \$2,500, and that to General Stone, at an expense of \$2,300. The ground space occupied for yards and manufacturing purposes is 80x80 feet in dimensions and three experienced workmen are constantly employed, while in busy seasons this force is considerably augmented. Mr. Hoffman, who is a native of the state of Pennsylvania, was born in 1838 but has been a resident of this city since 1857, at which time his present successful enterprise was inaugurated. Unlike most of his contemporaries in other localities, Mr. Hoffman neither solicits work personally nor employs traveling agents. To those desirous of procuring any description of work in his line, he will, however, cheerfully furnish any information in his power and original designs and estimates if desired. This is the only establishment of its kind in the city, and by strict attention and application, thorough workmanship and honorable methods of dealing, Mr. Hoffman has not only established a prosperous and lucrative business but amassed a handsome competency, owning a fine residence and farm, which have been purchased from the proceeds of his integrity since becoming a resident of this city and state.

WINCHESTER TANNERY,**CHARLES GUTHEIL, PROP.; MANUFACTURER OF SHOE AND HARNESS LEATHER.**

Due prominence should be accorded to the extensive tannery and leather house of Mr. Charles Gutheil, one of the leading establishments of its class in Eastern Indiana. This representative industry had its inception more than a quarter of a century ago, when Mr. S. Younkers established a tannery here upon a comparatively moderate scale. He was succeeded by Mr. F. Hildebrand, who disposed of his interest in 1867 to the present enterprising proprietor, under whose energetic management the number and size of the buildings, as well as the producing capacity of the tannery, has been more than doubled. The present buildings comprise a three story frame structure 20x125 feet in dimensions, with an L 20x30, a building 20x125, a bark shed 20x130 and other smaller structures used for various purposes. One 20 horse power steam engine is employed and from five to seven assistants in the different departments. The annual output of this tannery is about 1,000 kips and 2,000 sides of harness and 1,000 sides of upper, besides calf skins, etc, most of the former being disposed of in Indianapolis and other cities to the jobbing trade, where on account of its uniform excellence and superiority it meets with a ready sale. Mr. Gutheil also manufactures about 50 barrels of glue per year, the total value of his annual products ranging from \$14,000 to \$16,000. In addition to his extensive manufacturing interests, Mr. Gutheil makes a specialty of dealing in sole leather, linings, etc., for which he finds a ready sale in this and adjacent counties. Mr. Gutheil is a native of Germany, born in 1830, but came to this country in 1849, landing at New Orleans. He first stopped at Cincinnati, O., where he completed his trade of tanner and currier, and after about two years went to Dayton, O. He then established a tannery on his own account at Bellbrook, Greene County, O., in 1861, where he remained for six years prior to becoming a resident of this city. With the proverbial thrift of his race, aided by indomitable energy, perseverance, industry and economy, he has become one of the leading manufacturers of this section of the state and is justly entitled to prominent recognition as one of the representative self made men and successful merchants of the present day.

IRVIN HOUSE,**SYLVESTER O. IRVIN, PROP.**

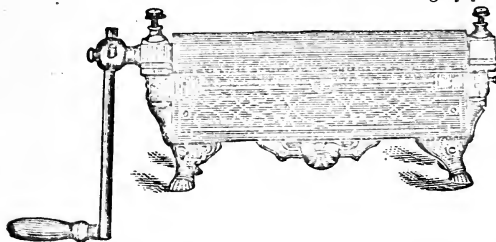
If there is any one point of superiority to which the city of Winchester may point with justifiable pride it is the character of the accommodations furnished at that model caravansary, the Irvin House, the praises of which are sounded by every traveling man who has had occasion to visit this section of Eastern Indiana and enjoy its generous and princely hospitality. Established by its present genial and accomplished proprietor about eight years

ago, this house has since that time been recognized as the leading hotel of the city, and as such has been continually taxed to its utmost extent to meet the requirements of its transient guests, no regular boarders being admitted on account of the limited room space in the present building, which is, architecturally speaking, a plain and unpretentious two story edifice, containing only about 24 rooms, but centrally and eligibly located on the principal business thoroughfare. On the first floor is located the office, reading and writing room, baggage and wash rooms, sample room, dining room and kitchen and culinary department. On the second is the beautiful parlor and reception room. Excepting the rooms mentioned above, the building is devoted to sleeping apartments and guests' chambers, furnished in modern metropolitan style and kept at all times in the most unexceptionable order. This house is widely noted for the excellence of its *cuisine*, the table being always supplied with the substantial and delicacies of the season, served in the most attractive and approved styles known to the culinary art. It may be truthfully said, without fear of contradiction or suspicion of exaggeration, that in regard to its table the Irvin ranks second to no hotel in the state of Indiana. Mr. Sylvester O. Irvin, the gentlemanly and attentive proprietor, is a direct descendant of one of the oldest and most highly esteemed pioneer families of this section and was born December 26th, 1827. He is an old and experienced hotel man, eminently qualified by experience, disposition and nature for the position which he so acceptably fills. He is a prominent and influential member of the great national Democratic party, an active worker in local and state politics and for many years occupied the responsible position of Secretary of the Democratic Central Committee of this county.

WINCHESTER WOOLEN MILLS,**J. D. CARTER & Co., PROP.'S.**

The present works, which were erected by Mr. Carter in 1879, are at the present time inadequate to meet the steadily increasing demands upon their resources, and extensive additions and improvements are contemplated in the immediate future. The main building now occupied for manufacturing purposes contains three floors, each 25x40 feet in dimensions, equipped with the latest improved designs of woolen machinery, propelled by one 20 horse power engine and boiler. In addition to this structure is an office building and an engine house and boiler room. The present annual capacity of the mills is 5,000 pounds of yarn, 800 pair of fine blankets, besides other woolen goods and flannels. In addition to the sale of their manufactured products, this firm shipped during the past year about 10,000 pounds of wool in its raw state. Mr. J. D. Carter, who is a native of this state, has been a resident of Winchester for the past 45 years, during which time he has been engaged in mercantile and manufacturing pursuits.

P. H. DEAN,
FINE ART GALLERY.



Among the most important of the various appliances which have been introduced within the past decade is the improved photographic burnisher, invented by Mr. P. H. Dean, of Winchester, Ind., patented September 8th, 1874, and now in practical operation in the leading galleries of the Union, from Maine to California. This improvement, which combines simplicity, economy, durability and special adaptability for the purposes for which it is designed, consists mainly in constructing the frame with converging sides, united on top and highly polished on the exterior side, which forms the burnishing tool, to be heated by alcohol lamp, kerosene, gas jet or otherwise, placed under the burnisher between the converging sides (which forms a complete furnace, thus economizing heat, etc.) The feed roll is adjustable and can be readily removed and readjusted, so as to enable the operator to clean the burnisher when it becomes necessary and also to prevent sweating or condensing of steam on the roll while the burnisher is being heated. The feed is regulated by means of set screws on top of the caps; the roll is raised or lowered by a slight turn of the set screws, so as to suit any card. One ounce of alcohol is sufficient to burnish four to six dozen cards. Further particulars and price lists will be cheerfully furnished to photographers by the proprietor, whose address is given at the head of this sketch. Mr. Dean, in addition to the manufacture of these burnishers, is proprietor of a photographic gallery on the east side of the Public Square, opposite the Court House, where he occupies a reception room 15x20 and an operating room 15x30 feet in dimensions. On his walls may be seen some admirable specimens of his artistic workmanship, in the way of life like portraits finished in crayon, india ink and oil, which will not suffer by a critical comparison with those of any contemporaneous establishment in the large cities of the Union. He also makes a specialty of copying and enlarging pictures of any description, guaranteeing perfect satisfaction and first class workmanship in all instances. Mr. Dean is a native of Mercer County, Ky., and has been a resident of this state for many years, first locating at

Muncie in 1856, where he made the first photograph ever produced in that city. He is a thoroughly practical and artistic photographer,

becoming familiar with all branches of the profession as then practiced, at Louisville, Kentucky, before coming to this state, and since then he has kept fully abreast of the progressive spirit of the age in all that pertains to the development and perfection of the art. He came to Winchester in 1866, at which time he established the business which has since grown to such gratifying proportions under his enterprising and

energetic management.

C. W. WOOLVERTON,

BOOTS, SHOES, LEATHER AND FINDINGS,
SOUTHWEST CORNER PUBLIC SQUARE.

Extensively engaged in the sale of this important factor of our commercial system and in the manufacture of boots, shoes, brogans, etc., the house of Mr. C. W. Woolverton, southwest corner Public Square, demands conspicuous recognition as among the most important of Winchester's commercial and industrial institutions. Founded in 1874 by its present enterprising proprietor, this house has established both a wholesale and retail trade which has steadily increased with each succeeding year and which will compare favorably with that of any similar establishment in Eastern Indiana. His sales-room, at the location above designated, is 18x50 feet in dimensions, in addition to other room, where may be found at all times a full stock of boots, shoes, leather and findings, which are offered to the trade at rates which will successfully compete with those of any contemporaneous establishment in the large cities. Mr. Woolverton makes a leading specialty of hand sewed brogans from his own factory, which is located in the same building, the average annual products of which amounts to about \$3,000, which are shipped to dealers in different parts of the state. The annual transactions of this representative house range from \$12,000 to \$16,000 and the valuation of stock carried will closely approximate \$5,000. Mr. Woolverton is a native of Bucks County, Pa., born in 1836, but located in Wayne County, Ind., in 1857, removing to Winchester in 1872. He is practically conversant with all branches of the shoe and leather business, in which he has been engaged since a young man, and since embarking in his present successful enterprise has secured a large and gratifying trade and a reputation for enterprise, integrity and honorable dealing entitling him to prominent rank among the representative merchants of the West. In 1861 he enlisted in Company B, 19th Indiana Volunteer Infantry, served in the Army of the Potomac, receiving an honorable discharge in February, 1863.

MANDERBACH & GETTLE,

FAMILY GROCERIES, BAR AND LUNCH ROOM, EAST SIDE PUBLIC SQUARE.

For more than a quarter of a century the name of Mr. Manderbach has been associated with the mercantile interests of Winchester and prominently identified with the grocery trade in this section. He first embarked in business in this city in 1857, the firm name at that time being McConnell & Manderbach. This partnership remained in force for one year, when Mr. Manderbach retired and shortly afterwards engaged in business on his own account, which he conducted successfully for two years, at the expiration of which time another partnership was formed, under the style of Manderbach & Freeman. The subsequent changes in this house may be briefly enumerated as follows: Manderbach & Monks, then Manderbach & Hirsch, William Manderbach alone, Manderbach & Cable until 1881, when Mr. Manderbach conducted the business alone up to October 16th, 1883, when Mr. Frederick W. Gettle was admitted to partnership. This firm occupies as sales department a room 18x62 feet in dimensions, at the corner of Main and Washington Sts., with a finely equipped bakery in the rear, where they make a specialty of manufacturing family bread, cake and crackers, turning out annually more than 700 barrels of the latter commodity, which they furnish to merchants and dealers in the surrounding towns, and use on an average about nine barrels of flour per week. In the grocery department they carry a full and complete line of staple and fancy articles pertaining to this branch and transact a flourishing business, with an extended patronage throughout both city and country. Mr. Manderbach is a native of Nassau, Germany, and was born in 1834. He came to the United States in 1850 and first located at Dayton, O., where he remained for about three years, prior to becoming a resident of Winchester. Mr. Gettle is a native of Ohio and was born at Canal Winchester in 1855. He came to this state with his parents in 1857 and had chiefly been engaged in agricultural pursuits up to the formation of the present business relations.

MILLER & FUDGE,

DRY GOODS, CLOTHING, CARPETS, NOTIONS, ETC., SOUTH SIDE PUBLIC SQUARE.

Occupying a prominent position among the leading merchants of Eastern Indiana and standing confessedly at the head of all similar houses in the city of Winchester, we notice the firm of Miller & Fudge, which was established by the consolidation of the two houses of Mr. Miller and Mr. Fudge in 1883, and which from the very inception of its career as a firm has maintained a high rank among its contemporaries and in the estimation of our citizens. This representative house occupies two entire floors, each embracing a frontage of 38½x100 feet in dimensions, in the spacious

and elegant new block which was erected during the past season by Mr. Miller, the senior member of the firm, expressly for their occupancy and which forms one of the most commodious and convenient business blocks in the state, where they carry a large and carefully selected stock of imported and American dry goods, dress goods, linens and domestics, house furnishing goods, ready made clothing, gentlemen's furnishing goods, carpets and oil cloths, notions, small wares, fancy goods and miscellaneous merchandise legitimately pertaining to above named departments of commerce. In addition to the members of the firm, six competent salesmen and assistants are employed in the different departments, and the trade is derived not only from the city but from even the most remote portions of Randolph and Jay counties. Mr. W. E. Miller is a native of Montgomery County, O., where he was born in 1846, and Mr. David Fudge of Preble County, O., and was born in 1841. Transacting a business aggregating many thousands of dollars per annum, this house affords to its patrons facilities unequalled and unsurpassed, both from the advantages derived from its great resources and enlarged connections with the leading manufacturers, importers and jobbers of the East.

**A. R. HIATT,
HARDWARE.**

From the great variety of stock and diversity of articles comprising the equipment of a modern hardware store, it becomes apparent that the business is one requiring not only a considerable capital for its successful prosecution but a thorough knowledge of its peculiar features and multifarious details in order to keep fully abreast of the times in those modern improvements and inventions pertaining to its different departments which characterize the progressive spirit of the 19th century. The oldest as well as the leading house in this line in the city of Winchester was established as early as in 1855 by Mr. Thomas Ward, who was succeeded in 1865 by Mr. A. R. Hiatt, who successfully conducted the business in his own name until 1868, when the firm name and style became Ward & Hiatt. This partnership remained in force for three years, when in 1871 Mr. Hiatt again became sole proprietor and has since that time established a trade which will compare favorably with that of any contemporaneous house in this section of the state. The main salesroom, which is 20x90 feet in dimensions, is filled to repletion with a large and comprehensive assortment of heavy and shelf hardware, agricultural and mechanics' tools and implements, building materials pertaining to this line, table and pocket cutlery and house furnishing goods in great variety. In addition to this is a ware-room 20x56 feet in size for the storage of heavy merchandise and original packages. The trade of this representative house, although largely of a local character, extends to all sections of the county and is firmly

established upon a solid and substantial basis. Mr. Hiatt is a native of North Carolina, where he was born in 1829. He has been a resident of this county since he was four years of age and for nearly two decades prominently identified with the hardware trade, as well as with other branches of commercial enterprise. Under the firm name of J. R. Hiatt & Son he also conducts one of the principal boot and shoe houses of Winchester. It has been established since 1881 and has already secured a growing and prosperous trade. The management of this house devolves upon A. R. Hiatt, Jr., a native and lifelong resident of this state, where he was born in 1855. He possesses good executive ability, entitling him to prominent rank among the representative business men of Winchester.

ALFRED RICE, SAW MILL AND PLANING MILL.

The manufacture and preparation of lumber constitutes one of the important industries of the city of Winchester and claims attention in a review of the resources of our thriving city. The saw and planing mills now owned and operated by Mr. Alfred Rice was established in 1875 and have since been in successful operation. The plant of these mills covers a ground space of 155x246 feet, upon which is erected a mill building 25x50 feet in dimensions, with boiler room 14x50, containing one 15 horse power engine. The saw mill has ample facilities for getting out 32 feet stuff and has a daily capacity for manufacturing about 5,000 feet. The average output at the present time is not less than 70,000 per month, and in addition to this the planing machine is kept constantly in use preparing and dressing lumber for building purposes. The demand for the lumber products of these mills is principally of a local character. Mr. Rice, the enterprising proprietor of these works, is a native of Ohio, where he was born in 1822. He has been a resident of Indiana for the past 17 years, the greater portion of which time he has been extensively engaged in the lumber trade, either as manufacturer or dealer.

S. D. COATES & SON, HARNES MANUFACTURERS.

The harness and saddlery works now conducted by the enterprising firm of L. D. Coates & Son is the most extensive establishment of the kind in the city, as well as the oldest, having been established for more than a quarter of a century. Among the various firms and individuals which during that period have conducted the business may be mentioned John Davis, S. B. Bradbury, Sempson & Ward, Bradbury & Chapman, F. B. Chapman, Chapman & Harris and again F. B. Chapman, who was succeeded by the present proprietor August 2d, 1883. The premises occupied for sales and manufacturing purposes are 16x125 feet in dimensions, the front portion being occupied as sales department and the rear for

work rooms and storage purposes. The firm carries in stock a large assortment of light and heavy single and double harness of their own manufacture, at prices ranging from \$8 to \$50 per set, saddles, bridles, collars, hames, whips, robes, blankets and horse clothing and stable equipments generally. In the manufacturing department four experienced workmen are regularly employed and all work turned out here is warranted to be of superior material, workman-ship and finish. The trade of this representative house, which is derived from both city and country, ranges from \$10,000 to \$14,000 per annum and under the energetic management of its present proprietors will undoubtedly exceed the larger amount during the present year. Mr. S. D. Coates, the senior member of the firm, is well known in industrial, commercial and financial circles and at the present time occupies the position of Assistant Cashier of the Randolph County Bank. His son, upon whom devolves the general management of the business, is an energetic and enterprising young man, thoroughly conversant with all the details of the business and the requirements of the trade in this section.

CHAPMAN & GINN, CARRIAGE MANUFACTURERS.

The only establishment in Winchester devoted to the manufacture of carriages was originally founded nearly 20 years ago upon a comparatively small scale by Mr. Richard Baird, who was succeeded by the firm of Baird, Chapman & Co., and they in turn by Gardner & Horan. In 1880 the present partnership was formed and Messrs. Chapman & Ginn became proprietors of the works, which are among the largest and most favorably known of the kind in this section of the state. The building occupied for manufacturing purposes is a two story structure 40x125 feet in dimensions, and eight experienced workmen are now employed in the wood and iron working, painting and trimming departments. The best of material is used and the most thorough workmanship characterizes the carriages, buggies and wagons manufactured here, no work being allowed to leave the shops without undergoing a critical examination by the proprietors, who are thoroughly practical carriage makers, familiar with the details of the different departments. About 15 or 20 new jobs are turned out annually and an extensive business is transacted in the general repair department, which is quite an important feature of the business of this firm. Mr. William Chapman is a native of Pennsylvania and was born in 1837. He has been a resident of this state for the past 36 years and during a great portion of this time in Randolph County, where he learned his trade. Mr. Edwin Ginn is a native of Ohio, in which state he was born in 1852. He is also a practical mechanic in this line and prior to the formation of the present partnership was employed by other parties.

A. G. CAMFIELD,**HARDWOOD LOGS AND LUMBER.**

The importance of those industrial and commercial enterprises contingent upon the development of the hard wood lumber interests of the great state of Indiana cannot be overestimated, and among them occupying a prominent position as one of the leading establishments in the eastern portion of the state engaged in this important pursuit may be appropriately classed that of Mr. A. G. Camfield, dealer in oak, ash, hickory and walnut logs and lumber and manufacturer of single-trees, neck-yokes, ash flooring and general wagon stock. This important enterprise was established in 1879 and now occupies for business purposes a ground space of about three acres, upon which is erected a saw mill 52x110 feet in dimensions and a planing mill 30x60 feet in size. The former has a capacity of 10,000 feet of lumber every ten hours and its diurnal output at the present time averages about 6,000 feet. Its facilities are first class in every respect and its equipment of the most approved character, capable of getting out 30 feet stuff. The planing mill and manufacturing department is also thoroughly equipped with special designs of wood working machinery for the manufacture of the articles above enumerated. Motive power for the two mills is supplied by two steam engines and boilers, with a combined force equivalent to 75 horse power, and an average force of 12 workmen is employed in the different departments. The wagon stock, neck-yokes, felloes, etc., manufactured here are shipped to Chicago and a large proportion of the ash and walnut lumber to dealers in New York and Philadelphia. Mr. Camfield, who is a native of the state of New Jersey, was born in 1834 and is a practical carpenter and builder. He was the contractor and builder of the Court House at Nobleville, Ind., and also of the Court House in this city, which is justly regarded as one of the finest public buildings in the state and was erected at a cost of \$73,000. Mr. John Light, his brother-in-law, is general superintendent of the mills, and under his efficient management the most thorough system prevails in the mechanical departments.

CHARLES F. KEENER,**LIVERY, FEED AND SALE STABLES.**

Intimately associated with the commercial, industrial and social interests of the city of Winchester in a variety of ways is the livery, feed and sale stables of Mr. Charles F. Keener, which were established in 1874 at their present location, where a one story structure 40x125 feet in dimensions is occupied for the purposes above named. In the livery department Mr. Keener keeps constantly for hire from eight to twelve fine horses and a number of carriages, buggies, road wagons and other vehicles for business or pleasure purposes. In the feed and sales department he has ample stabling accommodations for about 50 head of horses and facilities for boarding that number,

either by the meal, day or week. Parties visiting the city by their own conveyances can have their horses cared for by competent and experienced hostlers at reasonable rates, and dealers or those desirous of purchasing will find favorable opportunities by patronizing these well known stables. Mr. Keener, who is a native of Ohio, was born in 1852 but has resided in this state for the past 22 years. He is a thorough and competent judge of horse flesh and parties having occasion to transact business with him in any capacity will find him to be an honorable, upright person, whose representations may, under all circumstances, be implicitly relied upon as being strictly in accordance with facts.

MORTIMER MILLER,**BOOTS AND SHOES.**

There are few, if any, branches of productive or commercial avocations which appeal so directly to all classes, conditions, ages and sexes of the community, irrespective of rank and station, as that of the manufacturer of and dealer in boots and shoes. Of the latter class, in these days of shoddy, we find in some localities merchants without character or reputation, who for the paltry profit they may secure will palm upon their unsuspecting patrons inferior, if not utterly worthless, goods, made in such close imitation of reliable work as to deceive the unwary and confiding purchaser. On the other hand, we are happy to say, there are dealers who possess a thorough knowledge of qualities and values, which they exercise in making their selections, and undeviating integrity and honor, which they exhibit in the representations which they make to customers, thus securing the confidence of all with whom they have business relations. Of this latter class we find a striking illustration in the person of Mr. Mortimer Miller, proprietor of the well known boot and shoe emporium on Franklin St., Winchester, who has during a career in this city of about seven years maintained under all circumstances a high standard of commercial honor and business integrity, which has gained for him an established trade, not only in this city, but throughout the adjoining towns. His sales-room, which is 20x60 feet in dimensions, is stocked with an admirably selected assortment of ladies', gentlemen's and children's boots and shoes, from the most reliable manufactories of the Union, which he offers to patrons at prices which will defy successful competition. No shoddy or worthless goods ever find a place upon his shelves and counters and all representations made by him or his employes will be found to accord strictly with the facts. Mr. Miller is a native of the state of Illinois, where he was born in 1853. He has been a resident of this city for the past nine years, and since embarking in his present successful commercial enterprise has won for himself an enviable reputation as one of Winchester's most reliable representative merchants and business men.

CITY HOTEL,**JOHN ROOSA, PROP., NEAR DEPOT.**

This excellent house, which for the past 10 years has been a popular stopping place for the traveling public, was originally conducted by Wash. Fiddler, then by Dave Hobbick, then by Al. Everetts, then Horace Biggs, then Jonathan Hiatt, and afterward by Mr. S. Irvin as Irvin House, and has recently come into the hands of Mr. John Roosa, who has put the house in complete repair, with entirely new furniture, for the purpose of conducting a first class hotel in every respect. The premises were purchased by Mr. Roosa in the latter part of 1883 and immediately upon gaining possession of the house, in January, 1884, proceeded to put it in complete repair and opened for business about the 1st of February, 1884. The complete refitting and refurnishing of the house will make it one of the most inviting stopping places for guests to be found in Eastern Indiana. The table will be provided with the best the market affords, and besides pleasant and well ventilated sleeping apartments, parlors, office, etc., a first class sample room will be provided for commercial travelers and no pains spared to secure to this house the liberal patronage it has heretofore enjoyed and merit in every respect the fullest public consideration. Mr. Roosa, the present proprietor of this house, is a native of Hamilton County, O., where he was born in 1836. In early life he was employed in agricultural pursuits. In 1869 he located at Dover, Wayne County, where he learned the blacksmithing business, in which he has been engaged for the past 15 years, coming to this city about 13 years ago, where he has been engaged in this branch of business, which he will still continue. Under its new proprietor, and assuming the name by which it was formerly known, the City Hotel cannot fail to secure its full share of patronage from the traveling public.

J. C. HIRSH,**DRUGGIST.**

Among those commercial pursuits which take the highest rank among the professions and industries of all progressive communities, the drug and prescription business is entitled to more than passing notice in a work devoted to the rise and progress of commercial enterprises in this city and state. Taking a leading position among its class in Eastern Indiana, the establishment of J. C. Hirsh dates its origin to over a quarter of a century ago and has been in the control of the present proprietor for over 20 years. The premises occupied embrace a fine business room 20x64 feet in dimensions, which is constantly stocked with a full line of pure drugs and medicines, all popular and desirable patent medicines, paints, oils and varnishes, perumery and toilet articles in large variety, pure wines and liquors for medical and sacramental purposes, school books and school children's complete outfit, stationery, notions, fancy goods, children's

carriages, tobaccos, cigars, etc. Mr. J. C. Hirsh is a native of Germany, where he was born in 1836. He came to this country when quite young and was engaged in a variety of pursuits up to 1848. He was afterward employed in the house of Jacobs & Brown, of Hamilton, O., when quite a small boy. In 1850 he went to Dayton, O., where he was employed in the drug house of J. A. Walters, with whom he remained for a period of 11 years. He was afterwards employed in the wholesale drug house of J. S. Burdsal & Co., of Cincinnati, O., with whom he remained up to the time of coming to this city, in August, 1863. Occupying the position of the oldest establishment in the city being continuously in business, this house is justly entitled to the full notice here accorded and the liberal public consideration it has always received.

DAVIS BROS.,**GROCERIES, PROVISIONS, ETC.**

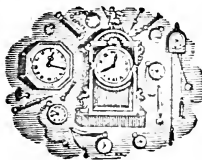
Although established as recently as in March, 1883, the grocery house of Messrs. Davis Bros. has already secured a liberal share of public patronage and each succeeding month witnesses a gratifying increase in their transactions. These gentlemen occupy a neat and tastefully arranged salesroom 22x65 feet in dimensions, and their stock, which is new, fresh and desirable, embraces a general line of the choicest varieties of staple and fancy family groceries, teas, coffees, spices, sugars, canned goods, foreign and domestic fruits, fine confectionery, choice cigars and manufactured tobacco, china, queens and glass ware, notions, fancy goods and miscellaneous merchandise in great variety, such as is usually found in first class, well regulated establishments of this description. The individual members of the firm, Messrs. K. and Oliver Davis, are both natives and lifelong residents of this state. They are enterprising and energetic in the management of their business and the success which has thus far attended their commercial career is but an index of what may be expected in the not far distant future, when the house started by them under such favorable auspices shall become better known and take its destined rank among its contemporaries as one of the representative mercantile establishments of our thriving and progressive community.

M. C. GAFFEY,**LIVERY STABLES, WASHINGTON ST.**

These stables were established about 12 years ago by Messrs. Swallow & Addington, who were succeeded by D. Harter, and he in turn by the firm of Miller & Mills, afterward Mr. Miller alone up to July, 1883, when the present proprietor, Mr. M. C. Gaffey, assumed the entire management of the business. The buildings occupied cover a ground space of 38x110 feet, with ample accommodations for between 30 and 40 horses. Mr. Gaffey keeps for livery purposes from 10 to 15 fine horses,

with numerous stylish and comfortable carriages, buggies, road wagons, sleighs, etc., which he will let to responsible parties at the most reasonable rates. He also makes a specialty of furnishing conveyances for passengers, commercial travelers, baggage and sample cases to the adjacent towns with careful and intelligent drivers if desired, at reasonable rates. He also buys and sells horses at all times. Mr. Gaffey is a native of this city and was for about five years the County Engineer for this county, prior to embarking in his present prosperous business.

LOUIS KLAMBERG, JEWELER.



The popular jewelry house of Louis Klamberg, on Main St., opposite Court House, Winchester, was established by its present proprietor in 1872, and has since that time met with a liberal degree

of support and patronage from the citizens of this and adjoining towns. The premises occupied are 20x35 feet in dimensions, and the stock embraces a general assortment of English and American watches, clocks in a great variety of styles, silver and plated table ware and jewelry of the latest and most fashionable styles. Mr. Klamberg, who is a practical jeweler and watchmaker of many years experience, makes a specialty of fine watch repairing, engraving, etc., and parties entrusting their watches to his hands may rest confidently assured that they will be returned thoroughly repaired, cleaned and nicely adjusted, by a skilled and proficient expert and not allowed to have their delicate mechanism injured by apprentices or inexperienced hands. Mr. Klamberg is a native of Hessian, Germany, and came to this country in 1869, landing at Boston, Mass. He came West shortly after and located in Winchester in 1872, where by industry, energy and integrity he has built up a prosperous business and established for himself an enviable reputation as a thorough workman and reliable, enterprising merchant.

KEMP & JACKSON, HARDWARE, STOVES, TINWARE, ETC.

As a representative establishment in both a commercial and industrial point of view, may be mentioned in this connection the well known house of Kemp & Jackson, which was founded many years ago by the firm of Cranor Bros. and passed into the possession of the present firm in November, 1882. The premises occupied for sales and manufacturing purposes are 22x165 feet in dimensions, and in the former department will be found at all times a general stock of heavy and shelf hardware, agricultural tools, implements and

machinery, builders' hardware and materials, carpenters' and mechanics' tools, table and pocket cutlery, house furnishing goods, tin, copper and sheet iron ware of their own manufacture, cooking and heating stoves and ranges, hollow ware and all varieties of merchandise appropriately pertaining to the above branches of trade. In the manufacturing department, which is thoroughly equipped with the most approved machinery and appliances, three experienced metal workers are constantly employed in the manufacture of all kinds of domestic utensils from tin, copper and sheet iron, while particular attention is devoted to tin, iron and metal roofing, galvanized iron cornices, guttering, spouting and general jobbing and repairing. Mr. W. N. Kemp is a native and lifelong resident of Randolph County and was born in 1850. Although yet a young man, he has been for several years prominently identified with the commercial interests and welfare of our city and at the present time holds the office of President of the Winchester and State Line Turnpike. Mr. J. W. Jackson, also a native of this county, was born in 1841, and previous to the formation of the present partnership was engaged in the agricultural business. He was in the 69th Regiment, Indiana volunteers, participating in many of the most prominent battles of the war.

E. R. HIATT, PHOTOGRAPHER.

The photographic art gallery now so ably conducted by Mr. E. R. Hiatt, on North Main St., Winchester, has been occupied for similar purposes for nearly 15 years and under its present management since 1880. The premises occupied are admirably adapted for the purposes for which they are used, with strong, clear sky and side lights with north exposure, and the cameras, apparatus and appliances are first class in every particular, all the most approved modern mechanical, chemical and scientific improvements being utilized and adopted simultaneously with their introduction in leading foreign and American galleries. The reception rooms, containing many elegant and artistic specimens of photography of Mr. Hiatt's production, are 20x30 feet in dimensions and the operating rooms and apartments, devoted to the mechanical, chemical, printing and finishing department, are 20x40 feet in size. Mr. Hiatt makes a specialty of fine work in card, cabinet, panel and life size and also of copying and enlarging in a variety of styles of finish, including India ink, crayon, oil and pastille. The pictures produced at this gallery will not suffer by a critical comparison with those of any similar establishment in the state and evince artistic ability, knowledge of perspective and the proper appreciation of the laws of light and shade as applied to this interesting and useful art. Mr. Hiatt is a native of this county, but resided for a number of years in the West prior to becoming proprietor of this model establishment.

B. F. BUNDY,**DRY GOODS AND NOTIONS.**

Wherever civilization has gained a foothold and commerce established its imperial sway, the trade in dry goods has been among the first mercantile enterprises to spring into existence, while in the older towns and cities this branch of business will be found to occupy the most palatial establishments and engage the attention of the most enterprising merchants. The city of Winchester furnishes no exception to this almost universal rule and among the leading houses may be especially mentioned that of Mr. B. F. Bundy, which has been conducted under its present management since 1875 and for three years previous to that time by Mr. O. Smith. The premises occupied are 20x30 feet in dimensions and the stock embraces a complete and comprehensive assortment of imported and American dry goods, domestics and linens, dress fabrics of the latest and most desirable styles, hosiery, gloves, notions, fancy goods and all varieties of miscellaneous merchandise legitimately pertaining to this important department of our commercial system. Mr. Bundy, who is a close and careful buyer and a thorough judge of values, purchases in large quantities direct from importers, jobbers and manufacturers, and by special arrangements with the leading houses of New York and Philadelphia is enabled to display on his shelves and counters all the latest styles of seasonable novelties simultaneously with their appearance in the metropolitan markets. Mr. Bundy, who is a native and lifelong resident of this county, was born in 1827 and has been for many years prominently identified with the commercial interests of Winchester.

KNIGHT & HUESTON,**MEAT MARKET, MAIN ST.**

The popular meat market on Main St., conducted by the enterprising firm of Knight & Hueston, was established in 1882 by Mr. Thomas Coffin, who was succeeded by the present proprietors in July, 1883. The main salesroom, which is 20x30 feet in dimensions, presents a neat and attractive appearance and the stock of fresh, salt and smoked meats is always first class, while in their appropriate seasons there will be found all varieties of poultry, sausage, bolognas, etc. In the rear of the market proper the firm occupies three additional rooms, including finely arranged refrigerators or cooling rooms, ice chest and packing room. They have their own chopper, employing an engine and boiler of four horse power and manufacture their own sausage, bolognas, etc. They slaughter their own meats, selecting only the best of stock, and kill on an average about 20 beeves and a proportionate number of calves, hogs, sheep and other animals per month, employing in the sales, slaughtering and packing departments three competent assistants. Mr. Nathan Knight is a native and lifelong resident of this

county and had been engaged in the meat business for several years prior to the formation of the present partnership. Mr. W. R. Heuston was also born in this county and was formerly engaged in commercial pursuits as a dealer in wood, coal, lime, etc., in this city. Both members of the firm are well and favorably known in this community as upright, honorable merchants and enterprising, public spirited citizens, and the success which has attended their career in the present business has been the result of a business policy based on fair and honorable dealing.

JOHN W. DIGGS,**UNDERTAKER, NORTH MAIN ST.**

In 1855 the firm of Helmes & Diggs was established in this city for the purpose of conducting a general cabinet and chair manufactory and funeral undertaking business, and that partnership remained in force until 1862, when the first named branch of the business was disposed of and in the following year Mr. John W. Diggs became sole proprietor and has since that time conducted the undertaking business on his own account. This is the only establishment of its kind in the city, and the facilities enjoyed by Mr. Diggs for undertaking the entire supervision of funerals are not surpassed by those of any contemporaneous establishment East or West. He has occupied the lot upon which his present salesroom is located for the past 20 years, where he carries constantly in stock a large line of coffins, caskets, burial cases, coffin trimmings, undertakers' supplies, etc. He has for the use of funerals two fine hearses and will supply carriages if desired at the most reasonable rates. Mr. Diggs is a native and lifelong resident of this county. He has repeatedly been elected to positions of emolument and trust in the gift of his fellow citizens and for several years has served as Town and Township Trustee. In the conduct of his business he endeavors at all times to conform to the wishes of surviving friends and is thoroughly informed upon all matters pertaining to the branch of business in which he is engaged.

R. J. LITSCHERT,**WATCHES, CLOCKS AND JEWELRY.**

When Mr. Litschert commenced business in this city in 1880, he was not only literally without capital but was actually compelled to run in debt for the fixtures of his establishment. Possessed of indomitable energy, perseverance and native force of character, he was determined by the exercise of these traits, by industry and unswerving integrity in his transactions, to deserve and achieve success, and how well he has succeeded in his laudable endeavors may be appreciated from the fact that he now owns a comfortable residence, with other real estate interests, and carries in stock the most complete and elegant assortment of fine English and American watches, clocks, jewelry, solid silver and plated ware to

be found in Winchester, valued at not less than \$5,000. He also transacts an extensive business in fine watch and jewelry repairing and his aggregate transactions will at the present time exceed those of any of his contemporaries in the same branch of business. Mr. Litschert is a native of Ohio, where he was born in 1861. He is a practical jeweler and watchmaker, thoroughly conversant with all the details of the business in its various departments.

GEORGE S. DIGGS & WAY,

DRY GOODS, NOTIONS, ETC.

One of the most complete, comprehensive and desirable stocks of foreign and domestic dry goods to be found in Winchester is that carried by the firm of George S. Diggs & Way, whose spacious and elegantly arranged salesroom, 20x70 feet in dimensions, is located one door from the southeast corner of the Public Square. This representative house was established in September, 1881, and from its very incipency has received the liberal patronage and approbation of the citizens of this section, to whose interests special attention has been paid in the selection of the stock, which embraces full lines of domestics, prints, gingham, notions, fancy goods, hosiery and underwear, white goods, laces, ribbons, trimmings, ladies' and gentlemen's furnishing goods and miscellaneous merchandise of every description pertaining to this important department of trade. In the selection of the finer varieties of goods for ladies' wear, Mr. Diggs is ably assisted by his partner, Miss Lou Way, whose superior taste and judgment is universally acknowledged by the ladies of Winchester and vicinity. The average valuation of stock carried is about \$7,000 and the annual sales range from \$20,000 to \$25,000. This firm also handles large quantities of butter, eggs and farm and dairy produce, which they receive in exchange for merchandise or purchase for cash at the very highest ruling rates. Mr. Diggs and Miss Way are both natives and lifelong residents of this section, where they are favorably known in commercial and social circles, and their establishment is the recognized headquarters for fashionable dry goods and trimmings.

HOBBICK & McCONNELL,

MILLINERY AND DRESS MAKING, SOUTH MAIN ST.

The establishment now conducted by Mrs. Dora Hobbick and Miss Jennie McConnell was originally started in August, 1882. The premises occupied are located on South Main St., where a room 20x45 feet in dimensions is occupied. The front part is devoted to the display of every description of millinery goods, hats, bonnets, flowers, feathers, ribbons, trimmings, etc., in which the latest styles are found in season simultaneous with their appearance in our Eastern cities, and the advan-

tages of purchases from the best sources enable them to offer inducements in prices and styles which will compare favorably with any contemporaneous house in Eastern Indiana. In the rear is the general work room, where in addition to giving special attention to tastefully trimmed hats and bonnets, they conduct a dress and cloak making department, in which they insure neat and perfect fits and first class work. They are in receipt of newest fashion plates from Eastern cities and can, consequently, guarantee to their patrons perfect satisfaction in this department.

C. C. MONKS,

MEAT MARKET.

Extensively engaged in that special branch of commercial enterprise which is of paramount importance to prudent housekeepers and heads of families, Mr. C. C. Monks, at his popular and well known meat market, offers to the citizens of Winchester and vicinity inducements in both quality and price in fresh, salt and smoked meats, poultry, game, sausage, etc., in their appropriate season. This is the oldest as well as most extensive establishment of its class in the city, having for the past 15 years enjoyed a liberal share of the public patronage and a reputation for fair and honorable methods of dealing. Mr. Monks occupies for his sales department a room 20x55 feet in dimensions, supplied with all the modern improvements and conveniences in the way of refrigerators, meat safes, cooling rooms, ice chests, marble counters, etc., and slaughters annually to meet the requirements of his trade not less than 250 fine fat beefs and a large number of sheep, hogs, calves and small stock. Mr. Monks, who is a native and lifelong resident of Indiana, was born in 1827. In addition to the business above mentioned he is proprietor of a fine farm near the city limits, which is in a high state of cultivation and one of the most beautiful and fertile pieces of agricultural property in this section of the state.

J. W. GINGER,

GUNSMITH.

The gun factory of Mr. J. W. Ginger, which was established in 1866, is the only one in the city of Winchester and its patronage is derived from a wide area of adjacent territory. Mr. Ginger, who is a native of Ohio County, Ind., was born in 1838 and when a young man learned the trade of gunsmith, in which special branch of industrial art he has since become a most expert and skillful workman. At his establishment he makes a specialty of the manufacture of rifles and shot guns to order, the articles bearing his trade mark being recognized as superior in workmanship and reliability to those offered for sale by irresponsible dealers who persistently advertise "Cheap Guns." He also transacts a flourishing business in general repair work on all varieties of guns, pistols and fire arms, and as

an expert locksmith he has few equals, being thoroughly conversant with the peculiar mechanism of all styles of safe-door, trunk and other locks, which he is prepared to put in order, furnish with keys and repair at short notice and on the most reasonable terms. His facilities for the expeditious transaction of general jobbing in the above mentioned branches, as well as on all kinds of small machine work, are unsurpassed and persons entrusting work of any description to his hands may be assured of thorough and reliable workmanship at reasonable prices.

KELLER & MEIER,

GROCERY AND BAKERY.

The family supply store of Keller & Meier, at No. 154 Main St., was established in 1869 by Mr. G. G. Keller. In 1878 the firm name and style became Keller & Son and in 1880 as at present. The premises occupied at the above named location are 20x60 feet in dimensions, and in the grocery department may be found at all times a large and complete stock of the better varieties of staple and fancy groceries, teas, coffees, spices, sugars, canned goods, foreign and domestic fruits, cigars, crockery and glassware, tobaccos and general merchandise pertaining to this special branch of trade, together with superior qualities of fresh family bread, cakes, pies, rolls, crackers, etc., of their own manufacture. The bakery department is a model of neatness in its way and is presided over by a skilled and experienced baker, whose products are highly esteemed by our citizens for their uniform excellence and quality. In this department about four barrels of flour are used weekly and the trade of this establishment will compare favorably with that of any similar house in the city. Mr. G. W. Keller is a native of Crawford County, O., but has resided in Winchester since 1856, during the greater portion of which time he has been engaged in mercantile pursuits. Mr. J. C. Meier was born in Bavaria and came to the United States in 1870. He learned the trade of baker in Cincinnati, O., and came to this city in 1873. He was employed as a journeyman prior to the formation of the present partnership and is thoroughly conversant with all departments of the business.

M. C. ALEXANDER & SON,

MEAT MARKET, SOUTH SIDE PUBLIC SQUARE.

The well known daily meat market of Messrs. M. C. Alexander & Son is now in the fifth year of a prosperous and successful career. The premises occupied for market purposes are 22x50 feet in dimensions and are fitted up with an express view to the requirements of the retail trade, with commodious and convenient refrigerators, meat safes, cooling rooms, ice chests, counters and all the modern conveniences. The members of the firm, who have both had many years expe-

rience in this special branch of trade, devote their personal attention to the selection of their stock and the general supervision of their extensive business. They slaughter annually for their own trade not less than 150 head of fat beeves, 150 hogs, from 30 to 50 calves and a large number of sheep and other animals, the demand for which is not only of a local nature but extends to all sections of the county. Mr. M. C. Alexander, who is a native of Kentucky, born in 1827, has resided in this state for the past 35 years and for nearly a quarter of a century been prominently identified with this special branch of trade. His son and partner, Mr. J. W. Alexander, is a native and lifelong resident of Indiana and was educated to the business in which he has been so successfully engaged.

CONRAD MEYER,

RESTAURANT AND LUNCH ROOM.

Although established in its present location as recently as July, 1883, the eating house of Mr. Conrad Meyer already claims recognition and enjoys a good patronage. Mr. Meyer's sales and eating rooms are 18x60 feet in dimensions, where may be found at all times the best and freshest of bread, cakes, pies, etc., which are served to customers and patrons for home use or immediate consumption. This room is in every respect a model of neatness and convenience and suggestive of the excellence of the creature comforts and delicacies which emanate therefrom. Mr. Meyer is a native of Bavaria, Germany, born in 1840, and came to the United States in 1870. He is a practical baker, having learned his trade in the old country, where the system of apprenticeship is much more rigid and thorough than in this. After landing at New York he was for a time engaged in the brewery business, when he proceeded to Cincinnati, O., and was employed for several years in one of the leading bakeries of that city. Since the inception of his present enterprise, Mr. Meyer has established a prosperous and successful trade.

A. C. CARVER,

DRUGS, BOOKS, ETC.

While it is a self evident truism that there is no other nation which so fully appreciates the value or makes such intelligent use of drugs and pharmaceutical preparations as remedial agents, it is equally susceptible of demonstration that in no other country is there so high a degree of intelligence and thorough appreciation of their medicinal properties and virtues considered requisite in the business of dispensing the same as in the United States, and on this account we find in every community, from the Atlantic to the Pacific coast, regularly educated and highly cultured physicians, devoting their attention to this important department of our commercial system rather than to the practice of their profession. The city of Winchester forms no exception to this almost universal rule of

American pharmacies, presenting in the establishment of Dr. A. C. Carver a thoroughly equipped and ably conducted house, where the purest and freshest varieties of drugs and chemicals may always be obtained and where special attention is devoted to the accurate preparation of physicians' prescriptions, family recipes and pharmaceutical compounds by an experienced chemist and physician, thoroughly conversant with all the mysteries of *materia medica* and the medicinal properties of the articles and ingredients employed. Dr. Carver, who commenced business in this city in 1879, carries constantly in stock a full line of pure drugs, chemicals, proprietary remedies, paints, oils, varnishes, perfumeries, toilet articles, cigars, tobaccos, druggists' sundries and fancy goods, school and miscellaneous books, stationery, periodical literature, wall paper, etc. Dr. Carver is a native of Indiana and was born in 1841. He is a regularly educated physician of the allopathic school and practiced his profession with a marked degree of success for about ten years prior to embarking in his present business, to which he now devotes his undivided attention.

KNECHT & THOMAS, JOBBERB IN PUMPS.

For a period of not less than 15 years the house of Knecht & Thomas has been engaged in the sale of the best varieties of water pumps and automatic engines and supplies in Winchester and is the only establishment of its class in the city. Their sales and ware rooms, located on Main St., are 25x70 feet in dimensions and their stock embraces the most popular styles and designs of apparatus for raising water from a lower to a higher level, either by hand or wind power, together with a great variety of pump makers' supplies, repairs, etc. Three assistants are employed in the sales department, and the trade of this house is not only of a local character but extends to all sections of the adjacent territory within a radius of from 70 to 100 miles. This firm disposes of from 4,000 to 5,000 pumps annually and the facilities enjoyed by them for procuring supplies direct from manufacturers and supplying their customers either at wholesale or retail are unsurpassed. The individual members of the firm, Mr. William W. Knecht, a native of Indiana, and Mr. J. W. Thomas, a native of Missouri, are thoroughly conversant with all the details of the business with which they have been so long and prominently identified and intending purchasers may implicitly rely upon any statements made by them or persons in their employ.

C. W. MOORE, BOOTS, SHOES AND GROCERIES, NORTH MAIN ST.

With an admirably selected assortment of boots and shoes for ladies', gentlemen's and children's wear, purchased direct from the leading manufacturers of the East with a special view to the requirements of the trade

in this section, and a complete line of the choicest varieties of staple and fancy family groceries, table and culinary supplies, garden grown teas, pure coffees and spices, foreign and domestic fruits, canned goods, etc. C. W. Moore confidently offers to his patrons and the citizens generally of Winchester and adjacent territory special inducements in quality, value and price, which a critical examination will show cannot be readily duplicated at any contemporaneous establishment in Eastern Indiana. Mr. Moore commenced business at his present establishment in March, 1880, and occupies a commodious and conveniently arranged salesroom 20x45 feet in dimensions, with a stock of merchandise valued at not less than \$4,000, which is kept constantly replenished by weekly arrivals from the leading trade centers of the Union, and transacts an annual business ranging from \$12,000 to \$15,000, making a leading specialty of the boot and shoe department. Mr. Moore is a native and lifelong resident of Indiana and was born in Delaware County. Previous to becoming a resident of Winchester he was engaged in mercantile pursuits at Selma, in that county, where he conducted a boot and shoe and furnishing goods establishment for several years, becoming thoroughly conversant with the details of the business and its peculiarities in every department.

CITY RESTAURANT,

S. T. REMMEL, PROP., NORTH MAIN ST.

Among those enterprises which contribute in no small degree to the convenience and utility of a progressive community are our well conducted restaurants and eating houses. The establishment of S. T. Remmel was originally established in the winter of 1883 on the north side of the Public Square and removed to its present location, on North Main St., soon after. The premises occupied consists of a neat and tastefully furnished room, which is constantly supplied with bread, pies, cakes, rolls, confectioneries, tobaccos, cigars, etc., with hot coffee and tea, supplying a substantial lunch at all times, with oysters and ice cream in their season. Mr. Remmel, the proprietor of the City Restaurant, is a native of this county and state, where he was born in 1845. In 1861 he enlisted in Company D, 79th Illinois Volunteer Infantry, serving in that gallant organization through the campaign of that regiment in Kentucky and Tennessee. In 1863 he again enlisted, in the 124th Illinois Volunteer Infantry, and was chiefly placed on detachment duty in the U. S. Pay Department, at Nashville, where he was in command of the guard of that department. He was mustered out in 1864 and honorably discharged at Nashville. He then returned to Douglas County, Ill., where he was engaged in agricultural pursuits up to 1872, when he came to this city. Here he was engaged in the manufacture of brick and in other pursuits up to the time of engaging in his present business.

A. BRINKLEY,**MEAT MARKET, NORTH MAIN ST.**

For a period of nearly 20 years Mr. A. Brinkley, proprietor of the well known meat market on North Main St., has been prominently identified with the business interests of this county as a merchant, stock dealer and in various mercantile capacities. In 1851 he established the market, which was from its very incipency a decided success and where he now transacts a large and lucrative business, slaughtering annually not less than 150 beeves and a proportionate number of sheep, hogs, calves and small stock. The main salesroom, which is 20x50 feet in dimensions, is fitted up in the neatest and most attractive manner, with all the modern improvements and conveniences for the transaction of his extensive business, including a fine cooling room, refrigerators, meat safes, counters, etc. Mr. Brinkley, who is a thorough judge of values in stock, selects his own animals and slaughters and dresses them at his own establishment, so that patrons may implicitly rely upon all representations made by him or his employes and be assured of securing the choicest varieties of meat at the lowest ruling rates. He also carries in stock the best of smoked and salt meats and in their appropriate seasons game, poultry, bologna, sausages, etc. Mr. Brinkley, who is a native of the state of Iowa, has resided in this county since 1865 and been engaged in several commercial ventures, including the dry goods business, stock dealing, etc. In addition to the meat market above noticed, he still deals quite extensively in live stock at the present time, buying, selling and shipping to various points of the East and West, and is regarded as one of our most enterprising citizens.

STEPHEN CLEVINGER,**COAL, WOOD, LIME, CEMENT, ETC.**

The nature of the merchandise handled by Mr. Clevenger at his office, warerooms and yards, corner of Meridian St. and the railroad, is of such a character as to ensure for his establishment the favorable consideration of all classes of the community and to commend this house to more than ordinary mention in the present statistical review of Winchester's commercial resources and advantages. This house was originally established in 1875 by Jonathan Bartholomew, whose business was principally confined to the sale of lime. He was succeeded by Mr. D. M. Hewiston, who added numerous articles to the original list, including coal, wood, cement, chimney flues, sewer pipe, plaster-paris, plastering hair, fire clay, fire brick, terra-cotta lawn vases, etc. Mr. Clevenger purchased the interest of Mr. Hewiston in 1882 and as an additional feature of the business introduced that of stone for building and other purposes. This is the only establishment of the kind in the city and consequently the annual transactions reach large sums and the trade extends to a wide area of

adjacent territory. The ground space occupied for storage purposes at the location above named is 100x100 feet in dimensions and the stock carried is full and complete in every department. Mr. Clevenger is a native and lifelong resident of Randolph County and was born in 1847.

MISS ELLA WAY,**MILLINERY AND FANCY GOODS.**

The well known fashionable millinery house of Miss Ella Way, the leading one of its class in Winchester, was established about eight years ago and has from its very incipency been regarded by the ladies of Randolph County as the recognized headquarters for the latest styles and modes of elegant and fashionable headwear. Miss Way occupies a commodious and handsomely furnished apartment 20x70 feet in dimensions for the display of her elegant and attractive stock and for the trimming department, in which four experienced and artistic milliners are regularly employed and at certain seasons a much larger number. Here may be found in great profusion all the latest novelties in stylish hats and bonnets, ribbons, laces, flowers, feathers trimmings, ornaments, etc., together with a complete assortment of ladies' fashionable furnishing and fancy goods adapted to the refined taste of the most cultured society. This establishment is especially noted among the ladies of Winchester and its environs for the elegance of its stock and the admirable taste displayed in the trimming department. By special arrangements with some of the leading *modistes* manufacturers and importers of the East, Miss Way is enabled to present to her patrons all the latest styles and novelties in Parisian and metropolitan hats, bonnets and trimming simultaneously with their appearance in metropolitan cities, advantages which cannot fail to meet the approbation of the ladies from whom she has in the past received such a liberal and gratifying patronage.

J. L. STAKEBAKE,**FURNITURE DEALER.**

Elegant and serviceable furniture has of late years become an indispensable requisite to those desirous of keeping pace with the progressive spirit of the age in the matter of home adornments and ornamentation, and the wonderful advances which have been introduced in the process of manufacture renders it possible at the present period for even those of moderate means to furnish their houses in a style of comparative elegance at merely nominal expense. The truth of this assertion may be verified by an examination of the stock and prices at the well known and popular emporium of Mr. J. L. Stakebake, on the corner of Meridian and Franklin Sts., Winchester, where in a commodious building 22x100 feet in dimensions, two entire floors are filled to their utmost storage capacity with an admirably and carefully selected assortment of fine

and common furniture, parlor, drawing room and chamber suits, upholstered and common goods and, in fact, nearly every article required at the present day for the furnishment of a house from basement to attic in elegant, comfortable and fashionable style. This representative house was originally established about 12 years ago and came into the possession of the present proprietor in 1872, at which time he succeeded the firm of Welker & Winter. Mr. Stakebake is a native of Ohio but is an old resident of this state. He has, since assuming the management and control of his present popular establishment, largely increased its trade and extended the scope of its operations, controlling at the present time a prosperous and established business throughout this and adjoining counties.

JAMES HARTER,

LIVERY, FEED AND SALE STABLES,
NORTH MAIN ST.

Among the progressive operations which characterize the industries of the day, there are few which attract more general attention at home and abroad than our first class livery, feed and sale stables, contributing as they do to the pleasures and necessities of citizens and the traveling public. The present enterprise was originally started in April, 1882, by the present proprietor, taking possession immediately upon the completion of the building by Mr. James Moorman. The building is 40x57 feet in size and one and a half stories in height and has accommodations for 60 head of horses at one time. The building was constructed

with direct reference to the present business and is one of the most perfectly arranged livery stables in this section of the state. Fine carriages, both single and double, buggies, etc., with reliable and good driving horses, are kept for the accommodation of the public. Carriages are supplied for weddings or funerals and traveling men conveyed to distant points on reasonable terms; horses bought and sold or boarded by the feed, day or week. Mr. James Harter, the proprietor of these stables, is a native of Union County, this state, where he was born in 1822, though his early life was chiefly devoted to agricultural pursuits in Butler County, O. About 1834 he became associated with stage business, which he followed for some years, up to about 1842 or 1843, when he first engaged in the livery business, being connected with it most of the time since then. The long experience he has enjoyed in this department justly entitles Mr. Harter to the full and extended notice here accorded and to liberal public consideration.

Among the other more important firms doing business here are the following:

GROCERIES, DRUGS, AGRICULTURAL IMPLEMENTS, STOVES, ETC.—Ballinger & Winter, G. H. Bowser, I. L. Poyner, J. W. Williams, Kizer & Co., W. W. Reed, Helms & Bi-hop, T. S. Gordon, C. E. Magee.

MISCELLANEOUS.—John Richardson, dry goods; Winchester Machine Works; R. Thornburg, tailor; T. W. Botkin, jeweler; Adam Hirsch, furniture; L. Snattinger, clothing; J. A. Hinshaw & Son, harness; Franklin House.

UNION CITY.

Many of the towns of this county had for several years been laid out and laid claim to prospective prominence before Union City was thought of, while at the present date there are no two towns in the county which with their combined population will equal that of this place.

It is true it had the advantage of settlements in close proximity, and in its antecedents was not so thoroughly identified with struggling pioneer life as were those towns of earlier date, but taking the character of the times which have marked the era of its existence it has a claim to rapid growth and enterprise unsurpassed by any of its sister cities of the state. The town was originally laid out in 1849 by Hon. Jer. Smith, in connection with Hon. O. H. Smith, the former residing in this county and the latter a resident of Indianapolis. The original plat embraced lots on both sides of the Ohio line. Very slow progress was made and little encouragement given during the first few years of the place ever attaining any significance. Some dissatisfaction with the original laying out of the town resulted in its being re-platted in 1852, at which time the name of Union City was agreed upon as a recognition of its uniting Indiana and Ohio in its platted space.

Among the earlier settlers in this section of the county we mention, Hon. Jeremiah Smith, Benj. Hawkins, Samuel Carter, Robert McKee, Simeon Branham, Joseph Turpin, Seth Hoke, Enos Turpin, Samuel Sutton, John Dozer, Jesse Paxton, Dr. J. N. Converse, Dr. Williamson, Col. Isaac Gray, Judge Rulong, Henry Debolt and Dr. Noah Simmons, though many of these have since deceased or removed to other sections.

The first house built was in the winter of 1849 and 1850. It was erected by Mr. George Ensminger, and stood near what

is now the corner of Howard and Oak streets. The first saw mill was on the Ohio side, put up by Mr. Van Garr in 1852. The first school was held near what is now the northeast corner of Howard and Oak streets, in the fall of 1853; it was a private school, and was taught by Miss Mary Ensminger. The first public school was taught by Mr. George Brainard, in the winter of 1853-4. The first store on the Ohio side was opened by Joseph Turpin in 1852; Mr. Benj. Hawkins had the first store on the Indiana side, but near the same time Mr. Jonas Ward had a store on the Ohio side and afterward came to the Indiana side.

It may be mentioned here that this is the nearest the facts we have been able to find, but that there exists in the minds of some, a doubt as to who has a prior claim to the first store:—[Editor.]

The first church was the Baptist, which was erected in 1853; it was subsequently destroyed by fire and the present church building erected upon the same site. Dr. Twifort was the first physician, 1853; Wm. Anderson started the first blacksmith shop, and Mr. John Farson the first wagon shop, about the same year. Judge Rulong was the first postmaster.

These are all the essential facts required in a work more strictly devoted to the industries and leading avocations of this city and county and give the practical foundation to the subsequent rapid growth of

UNION CITY AS AT PRESENT.

In point of population, manufacturing and commercial enterprise we must accord to this city the chief position in the county. Union City now contains a population closely approximating 5,000 inhabitants, of which about 1,200 are upon the Ohio side. In 1870 the census report gave it a population of 1,439, in 1880, 2,478, but the opening of new and im-

portant manufacturing enterprises have since that time largely contributed to its growth. It is supplied with (Holly) water works, and without doubt will ere long enjoy the advantages of gas.

It has six churches, viz.: M. E. Church, Lutheran, United Brethren, Christian, Universalist, and Catholic. There is a fine High School building, besides schools held in other sections of the city.

Union City was incorporated in 1860. It is ten miles distant from the county seat and eighty-five miles from both Indianapolis, and Columbus, Ohio. It is the western terminus of the D. & U. R. R., and upon the line of the P. C. & St. L., and the C. C. C. & I. Railways, giving to it as fine railroad and shipping facilities to all points as could be desired.

There are two weekly papers published here, each of which have a liberal patron-

age and circulation; both of which employ steam power, and are Republican in politics. The *Union City Times* was established in 1870, and came into the hands of Mr. Geo. W. Patchell, the present editor and proprietor, in 1877. The paper is nine column folio, and has a circulation of 1,380. The *Union City Eagle* was one of the first papers published in the county, and is now conducted by Messrs. Ensegu & Bell as editors and proprietors. It has a circulation of 1,800.

As to its leading industries the pages of this work will furnish ample proof of its importance and prosperity. Situated in the midst of a fine agricultural district upon the highest ground in the state, Union City commends itself not only by its enterprise, but in its educational advantages, religious privileges and healthful location.

CITIZENS' BANK.

This popular and thoroughly reliable financial and fiduciary institution has now been in successful operation nearly 20 years (having been established in 1865), during which period it has won a high degree of public favor and confidence as a safe, solid and substantial bank. Its original projectors and founders were Hons. Cadwalladar and Gray, by whom it was conducted as a private banking house until March, 1873, when it was incorporated under the laws of the state of Indiana with an authorized capital of \$32,000, surplus \$8,000. Its present officers are Hon. N. Cadwalladar, President; Hon. Isaac P. Gray, Vice President; Charles H. Cadwalladar, Cashier; Geo. N. Edger, Assistant Cashier, and M. N. Eastman, Teller, with a Board of Directors composed of the following well known capitalists and business men: N. Cadwalladar, Isaac P. Gray, E. M. Tansey and W. K. Smith, gentlemen of established reputation and recognized ability in the management of their personal affairs, which is a sufficient guarantee of their fitness for the duties of the responsible positions which they have so efficiently and acceptably filled. In addition to their admirable business qualifications and financial ability, the management and directory are thoroughly familiar with the various industrial and commercial enterprises of this city and state, and business of any legitimate character entrusted to the Citizens' Bank will receive prompt, careful and intelligent attention. The bank, in addition to the various branches of domestic banking, deposits, discounts, collections, etc., issue drafts on all the principal cities of Europe on sums to suit purchasers and settlers of credit on London and the Continental cities, devoting special attention to this branch of the business. The management is and has

been marked by a safe and conservative policy, which has greatly aided the strength and standing of the institution, and, altogether, the Citizens' Bank is conceded to be one of the most desirable monetary concerns in Indiana with which to establish business relations.

C. G. KENNEDY,

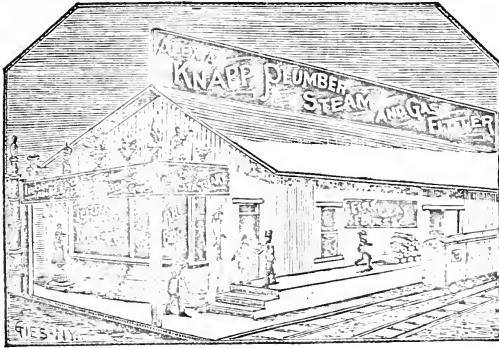
GROCERIES, WINES AND LIQUORS, EAST PEARL ST.

The popular grocery and liquor house of C. G. Kennedy, on East Pearl St., was founded in 1866 by Mr. P. G. Kennedy, who conducted the business successfully until 1875, when he was succeeded by the present proprietor. The premises occupied for salesroom are 20x65 feet in dimensions, where may be found a choice and carefully selected assortment of staple and fancy groceries, teas, coffees, spices, sugars, syrups, cigars, tobaccos, canned goods and grocers' sundries generally, together with a fine line of the purest brands of imported and American wines, gins, brandies, etc., and the most popular varieties of old rye and bourbon whiskies, especially desirable on account of their purity for family or medicinal purposes or for use as beverages by the convivially inclined. Mr. Kennedy purchases direct from importers, manufacturers and jobbers, and being a competent judge of values is enabled to guarantee that all articles sold by him are exactly as represented. Mr. Kennedy, who is a native of Ireland, came to the United States in 1867 and located in Union City the same year. He has been continuously engaged in the grocery and liquor trade either as salesman or on his own account since that time. His transactions are not confined to the retail trade, as he is rapidly building up a flourishing wholesale business, especially in the wine and liquor department.

ALEX. A. KNAPP & CO.,

JOBBERS OF SEWER PIPE, FIRE BRICK, FIRE CLAY, TERRA COTTA GOODS, VASES, STATUARY, IMPORTED AND AMERICAN CEMENTS, PLASTER PARIS, ETC., IRON AND LEAD PIPE, IRON PIPE FITTINGS, CAST IRON SINKS, BRASS GOODS, BABBITT METAL, STEAM GAUGES AND A GENERAL LINE OF PLUMBERS' AND MACHINISTS' SUPPLIES.

The steadily increasing demand on every side for improved mechanical devices pertaining to labor saving machinery for a great variety of purposes has necessitated the establishment in our principal trade centers of depots of supply where the various styles which practical experience has demonstrated to be the best may be obtained, and it is a source for congratulation that manufacturers in this section are no longer compelled to go to distant markets for their needful supplies, since in Union City exists an establishment



where the best varieties of mill, engineers', plumbers' and machinists' supplies may be procured at manufacturers' prices. Of course reference is made in this connection to the representative establishment of Messrs. Alex. A. Knapp & Co., manufacturers' agents for the celebrated Champion Force Pump. They are also agents for Shultz's patent raw hide belting and lace leather and jobbers of a great variety of articles pertaining to mill supplies too numerous to mention in the limits of the present work, save in a general way, as lace leather and belting, rubber belting, packing hose and tubing, belt rivets and punches, couplings, valves, gauge and stop cocks, steam and water gauges, babbitt metal, lead and iron pipe, iron and wood pumps, stocks, dies, tongs, vices and a full line of pipe fitters' tools, all kinds of cast and malleable iron fittings for water, gas and steam, asbestos, wick, rope and mill board packing, Italian and Russian hemp packing, mineral wool, Stewart's ready roofing, American and imported cement, to-

gether with a great variety of articles of similar nature, embracing mill and machinists' supplies of every description. They are also extensive dealers in sewer pipe, fire brick, fire clay and all kinds of terra cotta goods, including an elegant and artistic assortment of lawn, yard, park and cemetery vases and pedestals, ornamental fountains, statuary in miniature and life size and a great variety of articles from this material of utility and beauty for house, portico or out door adornment. In this line this is the largest and most important establishment in the state, and of the single item of sewer pipe alone they dispose of annually more than 75 carloads. The premises occupied for business purposes comprise one main building used for offices and sales-room 20x80 feet in dimensions, a two story warehouse for storage of stock 20x50 feet in size and an additional structure occupied as warehouse 20x76 feet in size, with ample and commodious ground space for the storage of non-perishable articles. This house was

established in 1874 by the senior member of the firm and the present style was adopted in May, 1883, by the admission of Miss Francis R. Knapp, daughter of the founder, to an interest in the business. Miss Knapp is an accomplished accountant, correspondent and bookkeeper and upon her devolves the general management of the office, financial and clerical department of the business. It is simply a matter of duty which we most cheerfully perform to state in this connection that she is admirably qualified by education and experience for the responsible position which she so efficiently fills. Captain

Alex. A. Knapp is a native of Ohio and was born in Wayne County in 1837. His early life was spent in Mansfield, O. He has been a resident of Indiana since 1869 and during this period has been engaged in commercial pursuits and for a greater portion of the time prominently identified with the growth, development and progress of the mercantile interests of Union City. During the war of the rebellion he was among the first to respond to the call of the President for troops to protect the honor of our flag and the integrity of the Union and enlisted as a private soldier in the 17th Ohio Volunteer Infantry, a three months organization, and at the expiration of the term of service (August, 1861) was honorably discharged. With the commission of Second Lieutenant, granted October, 24th, 1861, he recruited a company which was assigned as Company K, to 40th O. V. I. In November, 1861, he was commissioned as Captain of same company, retaining this command until his resignation, in March, 1864, at Blue Springs, Tenn. He served in the grand

old Army of the West, under the command of General Garfield, participating in the eventful campaigns and engagements of 1861, '62, '63, and '64. Among the most noted engagements in which that gallant army distinguished itself may be mentioned Middle Creek, Ky., January 10th, 1862, and Pound Gap, Ky., March 16th, 1862. After his transfer to the Army of the Cumberland (February, 1863,) he participated in the first battle of Franklin, Tenn., (April, 1863,) and in all the battles under General Rosecranz up to and inclusive of Battle of Chickamauga, where he was disabled by his horse falling on him. He was discharged with the rank of Captain in February, 1864, for injuries received at Chickamauga. He has not and probably never will recover from the effects of the injuries received upon that field of bloody strife.

COONS BROS.,

PROPRIETORS "BOWERS' EMPORIUM."

One of the most extensive and important business houses of Eastern Indiana and one which has for more than a score of years been regarded with marked consideration by the residents of Union City and its environs is familiarly known to all classes of the community as "BOWERS' EMPORIUM," under which appropriate designating title it has become one of the most favorably regarded institutions of our enterprising community, of which the city may well feel proud and which is in every way deserving of the liberal patronage and generous support accorded during the two decades of its management under the judicious and effective administration of its original founder, Mr. A. J. S. Bowers, one of Union City's most energetic and public spirited merchants, and of his successors, Messrs. Coons Bros., who have since January, 1883, maintained the high standard of commercial integrity and enterprise that characterized the career of this representative establishment under their highly esteemed predecessor. This firm occupies for business purposes three entire floors, each 35x125 feet in dimensions, of the elegant Emporium Building, on Columbia St., employing in the different departments 25 salesmen and assistants and transact an annual business of more than \$150,000, with a trade derived from the city and adjacent territory within a radius of 20 or 25 miles. The stock consists of a complete and comprehensive assortment of foreign and domestic dry goods, notions, ready made clothing, carpets, hats, caps, ladies' and gentlemen's furnishing goods and miscellaneous merchandise pertaining to the above named branches of trade. They also make a specialty of merchant tailoring and in this department turn out some elegant suits and garments, which will not suffer by comparison, either in material, style, workmanship or finish, with those of leading metropolitan establishments, while, owing to their extensive business and unrivalled facilities, their prices are uniformly much lower than similar articles can be purchased in the

more pretentious cities. The individual members of the present firm are Isadore, Gus. and Samuel W. Coons, brothers and natives of Pennsylvania. They are young, energetic and reliable gentlemen of ripe business experience, possessing intelligence, ample capital and unrivalled facilities for the successful prosecution of their extensive business in all departments.

STEWART & WRIGHT,

GROCERIES, PRODUCE, FEED AND SALT,
COR. PEARL AND BROADWAY.

One of the largest grocery houses in this section of the state and with possibly a single exception the oldest in Union City, is that now conducted by the enterprising firm of Stewart & Wright, whose sales and ware rooms are located at the corner of Pearl St. and Broadway. This representative house was founded in August, 1860, Mr. B. F. Stewart being the junior partner at that time. In 1882 the present partnership was formed by the admission of Mr. John T. Wright to an interest in the business. The building occupied at the above named location was erected by Mr. Stewart in 1867 on the same site occupied by the original firm in 1860. It comprises two rooms each 25x40 feet in dimensions, where five salesmen and assistants are employed. The stock carried, which is full and complete in every department, embraces a general assortment of staple and fancy groceries, provisions, farm and dairy produce, flour, mill feed, salt, etc., the average valuation of which is not less than \$3,000 and the annual transactions reach an aggregate of more than \$30,000. Messrs. Stewart & Wright are probably the most extensive dealers in country produce in the state, outside of Indianapolis, and in the one item of apples alone they handled during the past season more than 8,500 bushels. They also deal extensively in potatoes, and in fact all kinds of produce and corn, shipping large quantities. In the grocery department they possess unsurpassed facilities for procuring their supplies, and roast and grind their own coffees. They have one of the finest refrigerating rooms in the state for the storage of perishable merchandise, and handle the entire products of six flouring mills in the states of Indiana and Ohio. In every department of their extensive business the aim of this representative firm is to "lead rather than compete" and they are determined to allow no contemporaneous house in Eastern Indiana to surpass them in any particular. Mr. B. F. W. Stewart, one of our pioneer merchants and most highly honored and respected citizens, is a native of Hamilton, O., but removed to Darke County, O., with his parents when but two years of age. Prior to embarking in his present business as above noted he was engaged in agricultural pursuits and in the slaughtering business, and since becoming a resident of Union City he has been prominently identified not only with its mercantile interests, but with its growth,

development and material prosperity in a great variety of ways. He is a prominent member of the Christian Church, of which denomination he is an elder. His partner and present business associate, Mr. John T. Wright, is a native of Indiana and an old resident of Union City.

STARBUCK BROTHERS, DRUGGISTS.

These enterprising and accomplished pharmacists conduct two first class establishments in different sections of the city, which will be considered in the order of their seniority.

THE UPPER STORE,

as it is familiarly known, is located in the Hartzell Building, No. 41 Columbia St., two doors south of "Bowers' Emporium," where a spacious and elegantly equipped salesroom, with laboratory and storage warehouse in the rear, covering a ground space of 20x185 feet, is occupied for general business purposes. This is the general headquarters of the firm and here are received and stored the supplies for both establishments. The sales department is fitted up in modern metropolitan style, with the most artistic and attractive fixtures and accessories known to the trade, and the stock embraces a general and comprehensive line of the purest and freshest drugs and chemicals, paints, oils, varnishes, dye stuffs, wall papers and interior decorations, in which line they carry one of the most comprehensive stocks to be found in the state of newest designs, all the standard and reliable proprietary remedies of the day, toilet articles and perfumeries, Havana and domestic cigars, manufactured tobaccos, wines and liquors for medicinal purposes, fancy articles and druggists' sundries generally. This house was established in 1872 by J. M. Jaynes, who was succeeded by the following named firms in the order here given: Starbuck & Commons, Starbuck & Thompson, J. W. Starbuck & Son and Starbuck Bros., the present proprietors, who assumed the entire management of the business of both houses in May, 1883. The average valuation of stock carried at this establishment is not less than \$8,000 and the annual transactions will range from \$25,000 to \$30,000. Mr. James M. Starbuck, an accomplished chemist and pharmacist of extended experience and acknowledged ability, has general charge of this house, assisted by three competent and efficient salesmen.

THE LOWER STORE,

located at the northeast corner of Pearl and Columbia Sts., is under the immediate supervision of Mr. W. H. Starbuck, a member of the firm, and was founded in 1879 by J. Starbuck & Son, who were succeeded in 1883 by the present firm. A finely furnished and conveniently arranged salesroom 25x45 feet in size, with basement of the same dimensions, is occupied, and the stock, like that of the "Upper Store," embraces a full line of merchandise pertaining to this special branch of commercial enterprise, valued at about \$3,000,

while the annual transactions will exceed \$10,000. At both establishments a prominent specialty is made of the accurate compounding of physicians' prescriptions, family recipes and pharmaceutical compounds by practical and skilled pharmacists and only the purest and best ingredients are used. The individual members of the firm, Messrs. James M. and William H. Starbuck, are natives of Wayne County, Ind., but have resided in Union City since 1868, having received thorough practical education in the business in which they are engaged.

PETER KUNTZ,

LUMBER, DOORS, SASH, BLINDS, ETC.,

Union City has of late years acquired a widespread reputation as a leading lumber market largely through the representative house of Mr. Peter Kuntz, which was founded in 1867 on a comparatively small scale, the transactions of the first year not exceeding \$100,000. The stimulus given to this enterprise may be indicated when it is stated that the present transactions of this house will aggregate more than \$400,000. As an indication of the obstacles which have beset the energies of Mr. Kuntz, it should be noticed here that on the 4th of May, 1883, a disastrous fire occurred, which destroyed buildings and property belonging to him amounting to about \$225,000. Undaunted by this terrible disaster, Mr. Kuntz lost no time but immediately proceeded to the erection of a new and equally commodious buildings for storage purposes, and in a remarkably short time recovered the ground lost and placed his works in most perfect and efficient condition. Mr. Kuntz now occupies for storage purposes and lumber yards a ground space of 200x1,900 and 140x400 feet in dimensions, the latter on the Ohio side, a substantially constructed brick building four stories in height and 90x122 feet in size and another three stories high and 100x100 feet in dimensions. In addition to these he owns and conducts two planing mills, respectively 60x100 and 50x75 feet in dimensions, equipped with latest improved wood working machinery for the manufacture of doors, sash, blinds, frames, mouldings, brackets, etc., which are furnished to builders and contractors throughout this and adjoining counties in both Indiana and Ohio, besides more remote sections. The motive power for the machinery employed at his works is supplied by one 150 horse power engine and boiler and an average force of 100 workmen find employment in the different departments of his extensive business. Mr. Kuntz is a native of Germany, where he was born in 1839. He came to this country in 1842 and first lived at Greenville, O., and has been a resident of this state for the past 18 years. The architect of his own fortunes, he has, largely by his own unaided efforts and ability, carved his way to the topmost round of commercial enterprise and to him Eastern Indiana is largely indebted for one of the most complete establishments of its class in the state.

THE COMMERCIAL BANK,

No. 44 COLUMBIA ST.

Originally established in 1865 as the "First National Bank of Union City" by the late Edward Starbuck and James Mooriman, the Commercial Bank was reconstructed in 1877 under its present title, since which time the success of the institution has been so pronounced as to entitle it to rank among the first financial and fiduciary establishments of the great state of Indiana. With a capital stock of \$60,000, increased December 1st, 1883, to \$100,000, a surplus and undivided dividends of more than \$10,000 and a large line of deposits, it may readily be seen that the "Commercial" has been governed by a safe and conservative policy, reflecting upon its management and directory the highest degree of credit. Each employe of the bank is a stockholder and has therefore a personal interest in its welfare and prosperity. The present officers of the bank are J. R. Jackson, President, and J. F. Rubey, Cashier. The Commercial Bank transacts a general banking business in loans, deposits, discounts, exchanges and collections, with correspondents in all the principal cities of the Union, and being remarkable for the prompt systematic method upon which its affairs are managed, is an institution which fitly represents solvency and success.

TURPEN & HARRIS,

WHOLESALE PRODUCE DEALERS.

The numerous important enterprises with which the firm of Turpen & Harris are identified in Union City necessitates frequent mention in these pages of that representative firm. That special branch of their extensive business operations which forms the subject matter of the present editorial notice, the wholesale produce trade, is probably the most important, in a financial point of view, of any of the numerous industrial and commercial enterprises which engage the attention of our merchants, the annual transactions of the firm in this branch of business alone aggregating more than \$1,000,000, with a trade not confined to the limits of our own country, but extending to England and other nations of the old world. An approximate idea of the importance and magnitude of their transactions may be gleaned from the fact that this firm handles daily on an average more than 15,000 pounds of butter, 16,000 dozen of eggs and immense quantities of poultry in season. They occupy a spacious refrigerator house of improved special construction for the storage of butter, eggs and poultry during the summer season, with a capacity of 4,000 barrels at one time and 700 tons of ice for preserving an even temperature of 36 deg. Fahrenheit. The produce handled by this firm is gathered by them from producers, farmers and country merchants in Ohio and Indiana in their own conveyances, within a radius of 50 miles and by railroads from more distant points. The butter, with the exception of "creamery" brands, is all re-

packed by scientific processes, and the trademark of Turpen & Harris is regarded by dealers in the seaboard cities as a guarantee of excellence and standard of values. This representative establishment, which was founded by its present proprietors in 1866 upon a comparatively small scale, has steadily increased until the magnitude of its present transactions and the scope of its operations exceeds that of any contemporaneous establishment West and furnishes employment to a force of from 20 to 40 assistants, according to the season and the exigencies of the trade. This is one of the most important of our vitalizing commercial institutions and not only a credit to the ability and enterprise of its projectors and proprietors, but of vast benefit to the commercial thrift and prosperity of our inland metropolis, possessing as it does both state and national importance.

WILLIAM KERR,

GENERAL HARDWARE, STOVES, ETC., No. 37 COLUMBIA ST.

One of the oldest and most prominent houses of Union City engaged in this important department of trade is that conducted by Mr. William Kerr, whose extensive warehouse and salesrooms are among the finest in the state, located at No. 37 East side Columbia St., where two entire floors and basement each 25x185 feet in dimensions are utilized for the display and storage of one of the most complete and comprehensive stocks of merchandise in this line to be found in the state, consisting of general heavy and shelf hardware, the best makes of heating and cooking stoves, builders' hardware, farmers' and mechanics' tools and agricultural implements and machinery, farm wagons, tin, copper and sheet-iron ware, etc. Mr. Kerr also makes a specialty of tin and iron roofing, guttering, spouting and general jobbing in this line. This representative house was established by its present proprietor in 1869 without capital or means save what he had accumulated by industry and economy during three years labor as a journeyman, and what is better than money, a stout heart, willing hands and a determination to deserve and win success by application to his business and honorable methods of dealing. For the first three years of his business career his annual transactions ranged from \$5,000 to \$8,000, while at the present time his sales will exceed \$25,000 and are steadily increasing with each succeeding year, with a trade extending throughout this and adjacent counties in Indiana and Ohio. Mr. Kerr, who is a native of Pennsylvania, was born in 1843 but came to this state with his parents when but eight years of age. He is a practical tinsmith and metal worker and from the time of embarking in his present business until 1877 made that a special feature of his trade. At that time he introduced the hardware and agricultural implement department and his trade has been marked by a constant and gradual growth.

HANEY & BUFFINGTON, AGRICULTURAL IMPLEMENTS, ETC.

One of the oldest business houses of Union City and the leading one in this special branch of trade is that now conducted by the firm of Haney and Buffington, which was established more than 20 years ago by the present senior member of the firm and which was conducted successfully by him as an individual enterprise until 1881, when the present partnership was formed. This firm handles the leading varieties of agricultural implements, tools, machinery and farm wagons and represent as exclusive agents in this section many of the most prominent manufacturers of the Union, among which may be especially mentioned the Weir Plow Company, of Monmouth, Ill., the De Long & Alstatter Plow Company, of Hamilton, O., the Minnesota "Chief" Thresher, and Improved Wheat Drills, manufactured by Rude Bros., of Liberty, Ind., and three different makes of wagons, including the most popular and reliable styles now before the public. Mr. Jacob Haney is a native of Ohio, in which state he was born in 1818. He has been a resident of Union City for more than two decades and has been prominently identified with its commercial and industrial interests in other branches of business than the one above referred to. In connection with other parties he was for several years engaged in the furniture business, also the grocery trade, and is at the present time a stockholder in the Cook Stove Heat Fender Company, one of our prominent industries, noticed at length under its appropriate head on another page. Mr. John Buffington, also a native of Ohio, was born in 1838 but has resided in Union City for some years. This firm is one of our most enterprising and reliable.

L. T. BUCKINGHAM, HARNESS MANUFACTURER.

At the establishment of Mr. L. T. Buckingham, whose factory and sales-rooms are located on Oak St., may always be found a fine stock of single and double hand made harness of his own manufacture, collars, saddles, bridles and horse clothing and equipments of all descriptions. Mr. Buckingham, who is a practical harness maker, was born in Darke County, O., in 1838, but has resided in Indiana for the past 15 years. He established his present successful business enterprise in July, 1883, at which time he succeeded Mr. E. J. Harshman, who had conducted it for six years previously at this location, where he occupies for sales and manufacturing purposes one floor 20x50 feet in dimensions and trans-acts an annual business of about \$6000. Mr. Buckingham manufactures light single harness at prices ranging from \$9 to \$35 and light double harness from \$20 to \$40, one-horse work harness from \$14 to \$25 and two-horse working harness from \$18 to \$35. The work turned out here is noted for the excellence of material used and for the reliability of workmanship. He also gives special attention to all repairing.

CHARLES PRIOR, LIVERY, FEED AND SALE STABLE, EAST PAUL ST.

These well known stables were established by the present proprietor in 1878 and rapidly won their way to public favor and popular estimation. The buildings, which are 45x100 feet in dimensions, have ample and excellent accommodations for 24 horses at one time and special attention is devoted to buying, selling or exchanging horses and to the sale of stock on commission and to boarding horses by the feed, day or week. Mr. Prior keeps eight or ten fine horses in the livery department, with stylish and comfortable carriages, buggies and road wagons and can furnish rigs for business or pleasure excursions on short notice and upon the most reasonable terms. Mr. Prior is a native of Germany but came to the United States when but eight years of age and with his parents located in Franklin County, O. He enlisted in the Union Army in 1861 as a member of the 32d Ohio Volunteers, a three years organization, and with that command participated in the battles of Greenbrier, Alleghany, Cross Keys and Harper's Ferry, in which engagement he was captured by the enemy and subsequently paroled and sent to Chicago, where his exchange was effected and he rejoined his regiment, at that time in the Department of the West. He was actively engaged during the memorable Vicksburg campaign, terminating with the siege and capture of the city by the forces under Grant. In the winter of 1863-64 he came home on a veteran furlough for the purpose of re-entering the service, but on account of wounds received in action at Alleghany Mountain he was rejected by the examining board. He subsequently enlisted in the 7th Michigan Battery of Light Artillery and after participating in the eventful Atlanta Campaign was honorably discharged at Louisville in 1864. He became a resident of Union City in 1865 and prior to embarking in his present enterprise was engaged in the manufacture and sale of carriages.

A. B. DUNKEL, GROCERIES, COLUMBIA ST.

Among the representative houses in this special department of our commercial system is that conducted by Mr. A. B. Dunkel, located on Columbia St., where a sale-room 18x55 feet in dimensions is filled to its utmost storage capacity with a choice and varied assortment of staple and fancy groceries, teas, coffees, spices, sugars, syrups, foreign and domestic fruits, canned goods, provisions, notions, cigars, tobaccos and miscellaneous merchandise, such as is usually found in first class metropolitan establishments of this class. This house was founded about five years ago by A. L. Moon, who was succeeded by the present owner in January, 1884, whose trade has largely increased and will now compare favorably with that of any of his contemporaries in the same line. Mr. Dunkel is a native of Pennsylvania, where he was born March

10th, 1855. Since embarking in business on his own account he has met with a most gratifying degree of success and established a reputation for integrity and honorable dealing.

SHOCKNEY & SHOCKNEY,

ATTORNEYS, REAL ESTATE AND INSURANCE AGENTS.

While the special branches of business so ably conducted by the representative firm of Shockney & Shockney may not perhaps appropriately be classed among either the industrial or strictly commercial enterprises of our prosperous and progressive inland metropolis, they are so intimately associated and practically identified therewith in a great variety of ways as to demand conspicuous recognition in the present volume, and it is not exceeding the province of our work to assert that no firm in the city has exerted a greater influence upon the welfare and development of the natural and acquired advantages of Union City as a desirable location for the successful prosecution of manufacturing and mercantile business than that which forms the subject of the present necessarily brief sketch. This is one of the leading law firms of this section and to the legal department of their extensive business Hon. Theo. Shockney, a prominent member of the Randolph County bar and a former member of the Indiana State Legislature, devotes his personal attention, making a prominent specialty of litigated cases in the courts of Ohio and Indiana, while his brother, J. N. Shockney, also a well known member of the bar, exercises a general supervision over the real estate and insurance interests represented by the firm. Personally cognizant of values and familiar with titles to the most desirable property in this section, including wild lands, improved farms and city lots, this firm possesses exceptionable facilities for the advantageous transaction of business in the real estate line, and whether in effecting sales, making purchases or negotiating loans, their interests are made identical with those of their clients and patrons. For the year ending Aug. 1, 1883, this firm disposed of real estate in this vicinity to the value of more than \$50,000, while the valuation of that now in their hands will vastly exceed that amount. Furnishing to property owners and business men immunity from losses by fire, as representatives of some of the most reliable insurance companies of both the old and new world, Messrs. Shockney & Shockney present additional claims to conspicuous consideration in this connection. Among the prominent companies in which they are prepared to write policies upon the most favorable terms may be specially mentioned the Lancashire Insurance Company, of England, with assets of \$13,000,000; the Queen Insurance Company, of Liverpool, England, assets \$1,752,000; the California Insurance Company, assets \$920,000; Indiana Insurance Company, assets \$210,000; the Louisville (Ky.) Underwriters, assets \$735,000, and the well known Travelers' Accident

Company, of Hartford, Conn. The reputation of these companies for the prompt and equitable adjustment of losses without annoying litigation is too well known to require comment or eulogy at our hands and the large number of risks annually taken by this firm in the different companies mentioned is a sufficient guarantee of the estimation in which they are held in this community. Special attention is also paid by this firm to collections on all points and their correspondents in the various sections of the Union enable them to transact legal business of all kinds in the most prompt and satisfactory manner.

J. S. STARBUCK,

WOOD AND COAL; OFFICE, OAK ST.

Mr. Starbuck, who is prominently noticed in other great enterprises, first commenced the coal business in this city in 1871 and was the first regular coal dealer here. About two years ago he added to the handling of coal the dealing in both short, split and cord wood, in which line of trade he is still engaged, and handles about 1,500 tons of coal and about 700 cords of wood annually. His trade is all local.

A. ADAMS,

LIVERY, FEED AND SALE STABLES, PEARL ST.

For more than 20 years the livery, sale and feed stables on Pearl St., now conducted and recently purchased by Mr. A. Adams, have been a familiar landmark in Union City to residents and strangers alike having occasion to patronize such an establishment, and during this period and under all its changes of management and proprietorship has maintained an untarnished reputation for honorable dealings and straightforward transactions. These stables were originally established as early as 1861 by Mr. William Branham and since that time have been conducted by the following named individuals and firms in the order of succession named: Espey Bros., Joseph Rubey, Branham & Espey, Haines & Negley, Negley & Brumbaugh and Brumbaugh & Adams, which firm was succeeded in April, 1881, by the present enterprising proprietor. The stable buildings are 35x185 feet in dimensions and contain ample accommodations for 50 head of horses at one time. Facilities for boarding and caring for horses by the week, day or single meal are unsurpassed, a force of competent and experienced hostlers being employed. In the sales department horses are bought, sold and exchanged or received for sale on commission, while in the livery department about 12 fine livery horses are kept for hire, with elegant, stylish and comfortable carriages, buggies and conveyances of different descriptions. Mr. Adams is a native of Pennsylvania but has resided in Indiana since 1866. He is a shoemaker by trade and previous to engaging in his present business was identified with the boot and shoe trade in this city and at other points.

J. S. REEVES & CO.,
 STAPLE AND FANCY GROCERIES, No. 64
 OAK ST.

Eligibly located at No. 64 Oak St., where rents and expenses are less than on the main business thoroughfare, yet in convenient proximity to a fine class of private residences, is the popular family grocery of Messrs. J. S. Reeves & Co., which was established about five years ago and passed into the possession of its present proprietors in 1882. Here a salesroom 20x50 feet in dimensions, with basement of corresponding size, are required for the storage and display of an admirably selected stock of staple and fancy groceries, provisions, farm and dairy produce, manufactured tobacco and cigars, notions and grocers' sundries generally. The trade of this representative house is principally of a local character and its annual transactions range from \$13,000 to \$15,000. Mr. J. S. Reeves is a native of Indiana and an old resident here, being well and favorably known.

CASTLE & McDONALD,
 MEAT MARKET, No. 38 COLUMBIA ST.

The meat markets of a city furnish no uncertain index to the character of its inhabitants. A community where the markets are well supplied with choice varieties of meat and their appointments present a neat, clean and tasteful appearance, the chances are 99 times in a hundred that the people are industrious, thrifty and intelligent, well-to-do in worldly affairs and enjoying a high degree of civilization, culture and refinement. This proposition will be found to apply with peculiar propriety to Union City and the representative market conducted by the enterprising firm of Castle & McDonald, at No. 38 Columbia St. may be cited as proof thereof. Established more than a decade ago, this popular market came into the possession of the present proprietors in 1877, at which time they succeeded Mr. Heintzleman. The main salesroom, which is 20x50 feet in dimensions, is fitted up in modern metropolitan style, with all the conveniences and accessories requisite for conducting an extensive business, with marble counters, ice chests, refrigerators, meat safes, etc., and the stock embraces every variety of fresh and salt meats, game, poultry and fish in season, ham, shoulders, sides, bologna and sausages, etc. The firm slaughters its own meat and uses annually not less than 300 fine fat heeves, 200 hogs, 150 calves and a large number of sheep and lambs. They are prepared at all times to purchase for cash at the highest ruling rates all kinds of stock, and parties having first class animals to dispose of will find an advantageous market here. The individual members of the firm, Messrs. R. B. Castle and D. L. McDonald, are old residents of Indiana and practically conversant with all the details of the business in which they are engaged and their establishment is justly regarded as one of the leading markets in this thriving and progressive city.

J. W. SHUGARS & BRO.,
 STOVES, TINWARE, PUMPS, ETC., COLUMBIA ST.

The "Blue Front" of Messrs. J. W. Shugars & Bro., on Columbia St., has already become one of the familiar landmarks of Union City and a point of interest to heads of families and frugal housekeepers, for whom the articles manufactured and handled by this firm possess more than ordinary interest as indispensable adjuncts and accessories in every well regulated household. This popular house was established in 1881 and occupies for sales and manufacturing purposes at the above designated location one floor 16x75 feet in dimensions, where may be found at all times a desirable line of the best makes of cooking and heating stoves, ranges, grates and hollow ware, tin, copper and sheet iron ware of their own manufacture, the most popular and serviceable pumps and house furnishing goods and kitchen utensils in great variety. In the manufacturing department skilled and experienced workmen are employed in the production of every variety of tin, copper and sheet iron ware, and special attention is devoted to roofing, spouting and guttering by competent artisans at short notice and at the lowest rates. The individual members of the firm, Messrs. J. W. and R. H. Shugars, are natives of Pennsylvania and both are practical and expert workers in metal. The former has been a resident of Indiana for 13 years and the latter since 1881, at which time their present successful business enterprise was inaugurated.

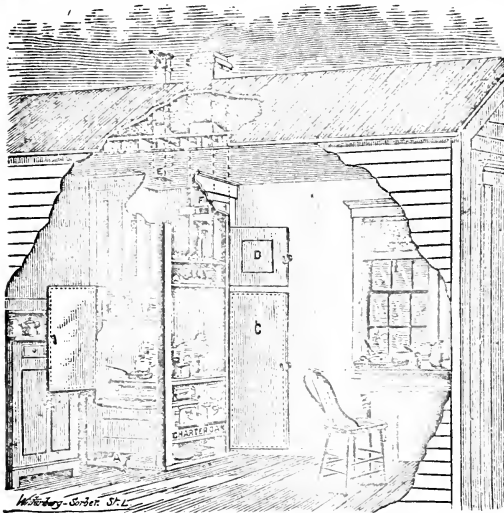
CINCINNATI CHEAP STORE,
 S. DAVIS, PROPRIETOR.

A "new departure" in the dry goods and notion trade was inaugurated in this city in May, 1883, when Mr. S. Davis, who had previously been engaged in the same line at Brookville, Ind., for five years, opened on Columbia St. the establishment which under the designating title of the "Cincinnati Cheap Store" has become widely known, on account of the variety of stock carried and the uniformly low rates at which the articles of merchandise are offered, upon the shelves and counters of which may be found an almost unlimited profusion, elegant and desirable styles of foreign and American dry goods, notions, ladies' and gentlemen's underwear and miscellaneous merchandise for a great variety of purposes. Every article is marked in plain figures, from which there will be no deviation, and the proprietor guarantees that in most instances these prices are 25 per cent. lower than is asked for the same or similar articles at other establishments. Three assistants are employed in the sales department and visitors, whether they desire to purchase or not, will be treated with the utmost courtesy and consideration. Mr. Davis, who is a native of Russia, was born in 1850 and has resided in Indiana for the past 14 years, during the greater portion of which time he has been engaged in mercantile pursuits.

**UNION CITY HEAT FENDER MANUFACTURING COMPANY,
MANUFACTURERS OF HITE'S COOK STOVE
HEAT FENDERS.**

Among the recent discoveries and inventions, none are more important or promotive of the comfort conveniences and happiness of both men and women than that known as "Hite's Patent Portable Cook Stove Fender Fruit and Clothes Dryer," patented August 13th, 1878, and manufactured by the Union City Heat Fender Manufacturing Company, a device for preventing the kitchen from becoming overheated by the cook stove and carrying off the odors arising from cooking

preparing the daily meal. Lastly, but not least, it saves health, and thereby saves doctors' bills. Almost every woman has experienced the fact that, becoming overheated by cooking, canning, preserving and ironing in warm weather is the source of headaches, weakness, dizziness, eruptions and frequently of serious sickness. And our best physicians tell us that hundreds of women become prematurely old and diseased and many die annually from the effects of overheated kitchens. By the use of Hite's Heat Fender this may all be avoided. The Union City Heat Fender Manufacturing Company, controlling the sale and manufacture of these specialties,



food. This device also affords a convenient deposit for cooking utensils when not in use and is supplied with shelves for keeping the cooked food warm until wanted for use and with trays for drying fruits and vegetables and bars for drying clothes. This fender is made to fit any height of ceiling and can be readily moved from one house to another. It is constructed upon purely scientific and philosophical principles and by its use numerous important advantages are obtained, notably more thorough ventilation of the room, better draught to the stove and a saving of at least one-third the fuel, while it is highly ornamental as well as useful, concealing the cooking utensils and presenting the appearance of a handsome piece of cabinet work. By its use also the kitchen can be used in summer as well as winter for a dining room, no heat from the stove being perceptible, thus saving the use of one room and many steps and much labor on the part of the woman of the house in

preparing the daily meal. Lastly, but not least, it saves health, and thereby saves doctors' bills. Almost every woman has experienced the fact that, becoming overheated by cooking, canning, preserving and ironing in warm weather is the source of headaches, weakness, dizziness, eruptions and frequently of serious sickness. And our best physicians tell us that hundreds of women become prematurely old and diseased and many die annually from the effects of overheated kitchens. By the use of Hite's Heat Fender this may all be avoided. The Union City Heat Fender Manufacturing Company, controlling the sale and manufacture of these specialties, was founded in 1878 and incorporated under the laws of the state of Indiana, August 21, 1882, with an authorized capital stock of \$50,000, now all paid in, and the merit presented by this device and this important industry have been attested by the large and increasing sales. This company which controls one of the important industrial enterprises of our thriving city, occupies a ground space of about three acres, upon which is erected a main building for manufacturing purposes two stories in height and 32x120 feet in dimensions, with several sheds and other buildings, for the storage of finished products and raw material. The factory is equipped with special machinery and appliances, propelled by one 40 horse power engine and boiler, and when running full force employs from 25 to 30 experienced workmen in the different departments. The officers of the company as now organized

are J. S. Starbuck, President, and J. M. Butcher, Secretary, gentlemen of enterprise, executive ability and energy. Illustrated circulars giving full particulars, with endorsements from some of our most prominent citizens, will be cheerfully mailed to any address upon application and parties out of employment or those desirous of adding to their income by introducing a thoroughly reliable and valuable invention will do well to correspond with the officers of the company as above, relative to terms, inducements and arrangements made with agents. With all the necessary appliances of labor saving machinery, this company have added to their operations the manufacture of common and extension tables, common bedsteads, cupboards and safes, satisfied that their facilities for securing their supplies and their advantages for turning out these articles will enable them to compete with any other establishment in finish, beauty, solidity and price.

GEORGE GRAHS & SON,

MERCHANT TAILOR, COLUMBIA ST.

In according to the enterprising firm of George Grahs & Son the rank to which they are so justly entitled, it is but proper to state that they possess in an eminent degree all the qualifications and unsurpassed facilities for the production of gentlemen's suits and garments of the most stylish cut, fashionable materials and unrivalled workmanship. This representative house was established in 1878 and occupies for its sales department a room 25x50 feet in dimensions, where may be found at all times a desirable and seasonable stock of foreign and American piece goods, comprising the choicest fabrics for gentlemen's wear and a general line of fine furnishing goods and underwear of the latest styles. All the novelties are received direct from New York and Philadelphia simultaneously with their appearance in those cities and the latest Parisian and metropolitan fashion plates as soon as issued. The cutting department is presided over by John G. Grahs, who is an accomplished and experienced artist, and perfect fits are guaranteed under all circumstances, while in the workrooms from ten to twelve assistants of acknowledged ability are employed. The average valuation of stock carried is about \$5,000 and the annual transactions range from \$12,000 to \$18,000. Mr. George Grahs, a native of Germany, came to the United States in 1851, first locating in Cincinnati. He has been a resident of Union City for more than a quarter of a century and is thoroughly conversant with all the details of the business. His son and partner, Mr. John G. Grahs, was born in Union City and upon him devolves the general management of the business. He is a young man possessing business ability of a high order, thorough comprehension of the requirements of the trade, artistic taste in the selection of stock and keen discrimination in adapting his garments and suits to the peculiarities of his patrons.

**W. M. MEARICK,
FURNITURE.**

Possessing a practical and comprehensive knowledge of all departments of the furniture business, from the time when the raw material reaches the workman's hand until it emerges from the factory in all its perfection of utility, beauty of design and ornamentation, Mr. W. M. Mearick commenced business on his own account in this city as a manufacturer in 1868 on a very small scale, doing at first all work by hand. From this modest beginning he has by industry, energy and perseverance established a thriving business, entitling his house to a prominent rank among the industrial enterprises of Union City. Mr. Mearick now occupies for manufacturing purposes a two story building 40x40 feet in dimensions, equipped with special machinery for the different departments of his business, propelled by steam power, and manufactures furniture of all descriptions, with the exception of uphol-

stered goods, making a leading specialty of bedsteads and tables, which are shipped by him to dealers in all directions. He also transacts a large local retail trade and his annual business will compare favorably with that of any similar house in this section. Mr. Mearick, who is a native of Pennsylvania, was born January 10th, 1826, and has been a resident of Indiana since 1862. During the war of the rebellion he served as musician in the 187th Ohio Volunteer Infantry under Colonel Dawson and was honorably discharged at the expiration of his term of service.

J. H. SNOOK,

TILE FACTORY, ON THE OHIO SIDE OF THE STATE LINE.

In a descriptive review of the various successful industries of Union City, the manufacture of drain tiles as now conducted by Mr. J. H. Snook demands conspicuous recognition. This enterprise was inaugurated in this city in 1872 and since 1877 has been under the control and management of the present enterprising proprietor, who at that time succeeded Mr. George W. Duro. The works were destroyed by fire September 5th, 1882, entailing a loss of \$8,500, but with characteristic energy the work of reconstruction was at once commenced and new buildings erected upon a more extensive scale and with increased capacity. Mr. Snook owns and occupies 11 acres, upon which is erected a large factory building 30x80 feet, with engine and boiler house 30x40, constructed of solid brick well equipped with improved wood working machinery. The motive power here is supplied by a 60 horse power engine. In this department more than \$7,000 has been invested. The factory building devoted to the manufacture of tile is a substantial brick 30x150 feet, to which two kilns are attached and other structures of lesser note. The machinery and facilities here employed are the most ample and complete of their kind in this country. The heating or drying apparatus is worthy of special mention (being specially devised by Mr. Snook) in its adaptation to requirements of his large factory building, enabling him to raise the temperature as desired in the large number of drying rooms, and so admirably arranged is this improved method of transferring heat that all parts of the building are accessible to the warm temperature without loss. The tile mill and crusher are of improved designs and the works at the present time have a capacity for producing annually about \$30,000 worth of a superior grade of drain tile, which finds a ready market in this vicinity and within a circuit of 20 miles. The establishment has also complete facilities for the manufacture of brick. An average force of 14 workmen is employed and the products of these works have gained an enviable reputation for quality, durability and excellent workmanship. Mr. J. H. Snook is a native of Maryland, born in 1829, but has resided in Union City on the Ohio side of the state line

for the past nine years. He is thoroughly conversant with the business in which he is engaged and by his enterprise, energy and "push" has contributed in no small degree to the advancement and development of the commercial and industrial interests of our thriving and progressive community.

S. L. CARTER,

MANUFACTURER OF LUMBER, TRUNK
SLATS AND SCREWS.

Prominent among the industrial enterprises which have contributed to the material prosperity and thrift of our progressive community and aided in disseminating throughout remote sections of the Union the fame of Union City as a producing center for a great variety of articles intimately associated with the magnificent lumber resources of this section, may be especially noticed the manufacture of trunk slats as conducted by Mr. S. L. Carter, in connection with his other branches of industrial and commercial avocations. This establishment as now conducted with its various important departments is the outgrowth of an enterprise which had its inception here about 17 years ago under the management of the Witham Bros. (Thomas and Warren), who were subsequently succeeded by Carter & Fisher, the present proprietor assuming the entire management and control of the business in 1871. The buildings occupied for manufacturing purposes contain an aggregate of about 6,000 square feet of floor space, equipped with special designs of wood working machinery, propelled by one 60 horse power engine and boiler, and an average force of 20 skilled workmen is regularly employed. Ample adjacent space is utilized for the storage of lumber, logs, material and stock and about 300,000 feet of lumber is used annually in the manufacture of trunk slats alone, of which more than 1,000,000 are turned out every year and shipped to trunk manufacturers in different sections of the Union. This is the only establishment of its class in the state and one of the largest, if not the largest, in the Union, and since its inception the business has increased more than 300 per cent. In addition to the special industry above mentioned, Mr. Carter manufactures large numbers of wood hand-screw clamps, for carpenters' and cabinet makers' use, and also has fine facilities for sawing lumber from the log, of any desired dimensions and length up to 26 feet. The mill department, as well as those devoted to manufacturing purposes, is equipped thoroughly and an extensive business is transacted in this line. Mr. Carter, who is a native of New Jersey, has been a resident of Indiana for the past 33 years. The business conducted so successfully by him for the past 12 years owes its almost phenomenal growth and development to his practical business ability, enterprise and "push," and from a comparatively insignificant beginning has become one of Union City's most important industries.

WILLIAM T. WORTHINGTON,

SEWING MACHINES, BUGGIES, ETC., N.
W. COR. OAK AND COLUMBIA STS.

We invite the attention of our readers to the establishment of Mr. W. T. Worthington, dealer in sewing machines, buggies, carriages, etc., located at the northwest corner of Oak and Columbia Sts. Mr. Worthington handles 15 of the principal varieties of sewing machines, such as the Light Running Domestic, the New Home, the World's Leader, the Royal St. John, the New Hartford, the Remington, White, Singer and other standard and cheap styles and carries full lines of sewing machine supplies of every description, selling for cash or on weekly or monthly payments as desired. He also represents as exclusive agent in this section the celebrated Haydock buggies, of Cincinnati, the Columbus buggies, of Columbus, O., and the Woodhull buggies, of Dayton, O., the relative merits of which are too well known to require comment at our hands. Mr. Worthington not only supplies his patrons and customers from his warehouses and repositories in this city, but employs from eight to ten agents and traveling salesmen in different sections of Indiana and Ohio representing his interests and introducing the various articles comprising his stock in trade. This is the most extensive establishment in the city and one of the most important in this portion of the state engaged in this special department.

JOHN KOONTZ.

FURNITURE NO. 34 COLUMBIA ST.

A history of the growth, development and progress of the old established and well known furniture house of Mr. John Koontz forms part and parcel of the hitherto unwritten history of Union City's enterprise and commercial thrift. Founded while yet our prosperous inland metropolis was in its infancy, as early as in 1856, upon a scale corresponding with the requirements of a frontier settlement, all work being done exclusively by hand, this representative establishment has grown with the city's growth and prospered with its prosperity until it is to-day not only the oldest but the most extensive and important industry of its kind in Randolph County or in this section of the state. Mr. Koontz now occupies for sales purposes, at No. 34 Columbia St., three entire floors of the spacious and commodious warehouse 20x185 feet in dimensions, where is displayed a fine and comprehensive assortment of all varieties of furniture, from the most elegant and costly parlor suites to the ordinary and common varieties, all of which with the exception of upholstered articles and chairs are the products of his own factory, which is located in a two story brick building 35x84 feet in dimensions, on the state line, south of the railroad. These works are thoroughly equipped with the latest and most approved designs of wood working machinery, propelled by steam power, and an average force of nine skilled and experienced workmen

is employed in the manufacturing department. The trade of this house is largely local and derived from adjacent counties within a radius of 150 miles. Mr. Koontz, who is a native of Germany, was born in 1829. He has resided in this state since 1852 and for more than a quarter of a century been prominently identified with the interests of Union City. He has been four times elected by his fellow citizens to the City Council, of which body he has always been regarded as a progressive and influential member. He was a prominent member of the Council which laid out and platted the present city streets and boundaries in 1852 and is at this time a Commissioner of the city.

W. G. KELLER,
BLACKSMITH AND DEALER IN WAGONS,
No. 98 WEST OAK ST.

Dating back to Tubal Cain, this calling bears an antiquity not surpassed by any other. Mr. Keller, the proprietor of the blacksmith shop at No. 98 West Oak St., started in business in this city about 16 years ago at the same location he now occupies. He carries on every description of work belonging to this department of business, ironing wagons, carriages and buggies, horse shoeing and general job work, guaranteeing first class work at all times. He also keeps on hand ready made farm and spring wagons, which he guarantees to sell as low as any, where true value is taken into account. He is also prepared to do painting and general repairing promptly to order. Mr. Keller is a native of Wurtemberg, Germany, where he was born in 1842. He came to this country in 1864, landing at New York and coming direct to this city. He learned his trade in the old country and has now had an experience in the business of over 25 years.

JOHN D. SMITH,
JEWELRY, MUSICAL MERCHANDISE, ETC

The great variety and diversity of useful and ornamental articles displayed on the shelves and counters of Mr. John D. Smith's popular establishment, on Columbia St., renders this one of the most attractive mercantile houses on that busy thoroughfare. Mr. Smith occupies a spacious and handsomely furnished salesroom 22x80 feet in dimensions, carrying a complete and elegant assortment of American and Swiss watches, clocks, jewelry, solid silver and plated ware, musical instruments and musical merchandise in great variety, toys, notions and miscellaneous merchandise in such endless varieties as to defy enumeration or description in the limited space allotted in the present volume. This representative house was established upon a comparatively small scale in July, 1865, by its present proprietor, and each succeeding season has witnessed a gratifying increase of trade. The first year's transactions did not exceed \$1,000, while at the present time the yearly sales will closely approximate \$12,000. Mr. Smith, who is a native of Randolph County, was born in

1839 and is a practical watchmaker and jeweler. He makes a prominent specialty of fine watch repairing in all branches. His stock is carefully and judiciously selected and his prices will be found to be uniformly the lowest consistent with good goods and honorable dealing. An inspection of his merchandise and an examination of quality and prices will convince the most skeptical that this is *par excellence* the place to purchase articles pertaining to this special branch of business.

A. A. HUTCHINSON,
FAMILY GROCERIES, No. 52 PEARL ST.

Among the representative houses in this line which have attained a more than ordinary degree of popularity among all classes is that now conducted by Mr. A. A. Hutchinson, located on Pearl St., which was originally established in 1875 by the firm of Hutchinson & Co., and two years later came into the exclusive possession of the present proprietor, whose transactions since that time have been characterized by a regular annual increase, until they now range from \$15,000 to \$20,000 per year. Mr. Hutchinson occupies a spacious and conveniently arranged salesroom 23x70 feet in dimensions, carrying a general line of staple and fancy groceries, provisions, table culinary supplies, notions, cigars, manufactured tobaccos and miscellaneous merchandise pertaining to this special branch of trade, the average valuation of which will not fall short of \$3,000. He employs two assistants and one wagon for delivery purposes, making a specialty of the prompt and expeditious delivery of purchases and orders in any section of the city. Mr. Hutchinson is a native of Saratoga County, N. Y., but came to Union County, O., when but eight years of age, removing to Union City in 1875, where he has since been prominently identified with the grocery business, in which he occupies at the present time a leading position among his contemporaries.

SAMUEL T. VORE & CO.,
CLOTHING, BOOTS AND SHOES.

This popular clothing emporium and boot and shoe house now conducted by the enterprising firm of Samuel T. Vore and Co. was established in 1880 by Mr. A. Pyle and passed into the possession of the present proprietors in 1882, since which time a marked increase in the annual transactions has been the result of the unremitting vigilance and energetic management of the members of the firm, who are determined to merit the confidence and patronage of a discriminating public by keeping at all times the best and most reliable articles of merchandise in their line and offering them at such prices as to defy successful competition. The clothing and furnishing goods department is stocked with a carefully selected assortment of men's and boys' garments and suits of superior workmanship, reliable material and stylish cut, from the most famous clothing manufacturers of the East, and a fine

line of fashionable underwear of all kinds, especially adapted to the requirements of the trade in this section. The boot and shoe department is also replete with the finest products of the leading factories of the Union, including both fine and common varieties of boots, shoes, slippers and rubbers for ladies', gentlemen's, girls' and boys' wear, and special inducements are offered to patrons in this department. A prominent specialty of this house is the genuine standard screw fastened boots and shoes, which are acknowledged to be the most durable and serviceable of any now before the American people. Mr. Samuel T. Vore is a native of Wayne County, Ind., but has resided in Union City since the spring of 1881. He was formerly engaged in agricultural pursuits. His partner and business associate, Mr. Frank Moore, is a native of Ohio and has been a resident of this county for the past 18 years.

BRANHAM'S HOTEL AND RESTAURANT.

WILLIAM BRANHAM, PROPRIETOR.

Conducted upon both the European and American plans, Branham's Hotel and Restaurant offers to the traveling public extraordinary inducements in the way of first class accommodations for guests, as well as in its convenient proximity to the depot and its arrangements for the entertainment of travelers upon the arrival of trains. This popular hotel was established in 1875 on its present site in an unpretentious wooden structure, which was swept away in the disastrous conflagration of May 4th, 1883, which destroyed more than \$300,000 worth of valuable property in the business center of the city. In 90 days from the date of its destruction the ruins had been cleared away and an elegant three story brick structure had risen, Phoenix like, from the ashes of the unsightly frame building which, notwithstanding its inadequacy to modern requirements, had for many years enjoyed an enviable reputation for the first class accommodations it had afforded. The new building, covering a ground space of 41x71 feet, is admirably arranged throughout for the special purposes for which it was designed and finished and furnished in the most approved modern metropolitan style. The restaurant or lunch room will in all its appointments, decorations and fixtures compare favorably with any similar establishment in the seaboard, lakeside or inland cities of the Union and the dining room is all that modern taste can devise or the most fastidious epicure desire. The tables are supplied with the choicest viands, served in unexceptionable style. Hot coffee, tea and lunch are served in the *cafe* at all hours and on the arrival of all trains regular meals at the *table-de-hote*, or a *la carte*. The upper stories of the hotel are elegantly furnished for sleeping apartments and are almost constantly filled with occupants, comprising railroad officials and the better class of the traveling public. The accommodations

in the guests' chambers being necessarily limited and the reputation of the house so well known, no patronage is solicited by runners, agents or advertisements, yet the rooms are continually filled and scarcely a day passes that applications for rooms are not reluctantly rejected. Mr. William Branham is a native and lifelong resident of Indiana and was born in Jennings County in 1837. He has enjoyed an extended experience in the hotel business and as a caterer and host has won for himself golden opinions from all who have had the good fortune to partake of his liberal hospitality.

HENRY FEY,

MEAT MARKET, EAST PEARL ST.

At the old established market of Mr. Henry Fey, on East Pearl St., may always be procured the choicest cuts of fresh beef, pork, lamb, veal, mutton, etc., game and poultry in season, salt and cured meats, sausage, bolognas, etc., at the lowest rates consistent with full weight, good meats and honorable dealing. This well known and thoroughly reliable market was founded more than 15 years ago by its present proprietor and is one of the familiar places for home supplies in this line in Union City. The salesroom, which is 25x40 feet in dimensions, is equipped with all the improved modern appliances and conveniences, including a fine cooling room, etc. Mr. Fey selects the finest stock and slaughters his own cattle, using on an average seven heaves, four calves, four sheep and four hogs per week, and numbers among his regular patrons many of the first families in this city and vicinity. Mr. Fey is a native of Germany and was born in Hesse Nassau, coming to this country in 1859. He first located at Cincinnati, but came to this city in 1865, where he has since been engaged in his present line of business.

PLATT & BOLEN,

GROCERIES, PROVISIONS, ETC., PEARL ST.

Among the most prominent grocery houses of our thriving and progressive municipality, none are entitled to more favorable consideration than that which was established by Mr. G. Fowler in 1875 and since March, 1883, conducted by the enterprising firm of Platt & Bolen. Eligibly and centrally located on Pearl St., the salesroom of this firm is 23x70 feet in dimensions and stocked with a fresh and desirable assortment of the choicest grades of staple and fancy family groceries and provisions, canned fruits, vegetables, meats, etc., choice tobacco and cigars and a general line of table and culinary supplies and grocers' sundries, selected with an express view to the requirements of the better class of trade. Mr. J. C. Platt, a native of Cincinnati, O., has been a resident of Union City since 1867 and has been prominently identified with numerous mercantile and industrial enterprises, having been previous to the formation of the present partnership engaged in the grocery trade, the

book business and lumber interests. During the war of the rebellion he honorably served a term of three years in the 12th Ohio Infantry, participating in the memorable engagements of Second Bull Run, South Mountain, Antietam and other important and decisive battles of the war. Mr. John W. Belen was admitted to partnership in September, 1853. He is a native of Ohio and was formerly engaged quite extensively in the manufacture of brick. During the war of the rebellion he was a soldier in the 7th Indiana Cavalry, 1st Brigade, 16th Army Corps, 2d Division. He participated in numerous hotly contested engagements of that gallant army. Both members of the firm are well and favorably known in this community as reliable and energetic business men.

THE STAR LIVERY, FEED AND SALE STABLES,

CHARLES H. CADWALLADER, PROP., NOS. 54, 56 AND 58 COLUMBIA ST.

Contributing largely in its way to the convenience and necessities of the community, our well equipped and conducted livery, feed and sale stables, in their associated interests, attract wide attention both at home and abroad, embracing not only relatives but the traveling public generally. The Star stable, of Union City, Ind., occupies a leading position among the largest and best equipped and conducted livery, feed and sale stables in the state, if indeed they are equalled even in our metropolitan cities, and are justly entitled to liberal notice in a historical review of the commercial and industrial operations of this county and state. Mr. Charles H. Cadwallader, the proprietor of these stables, is a native of this state and county, where he was born in 1861. After completing his literary education he became associated with the commercial and financial operations of this section and in 1883 was chosen to the responsible position of Cashier of the Citizens' Bank, of this city, a position he still holds. In 1883 he purchased of Messrs. Alexander & Co. the stock and good will of the Star Livery Stables, of this city, which he conducted under competent and experienced superintendent and assistants up to February 1st, 1884, at which time he purchased of Mr. Cobby C. Smith the stock, equipments and franchise of the "Empire" Livery Stables, adjoining, both of which are now under his control and management and will hereafter be conducted under the name of "The Star Stables." The premises associated with these stables embrace a space of about 60x190 feet in dimensions and have a capacity for about 100 horses, besides carriage rooms, offices, etc. The general office of these stables is a model of neatness and elegance in its furnishings and equipments; in fact, is the finest livery office in the state and will bear favorable comparison with the finest offices in our metropolitan cities. Besides an ample supply of fine carriages and buggies, these stables will always be supplied with fine driving and

riding horses and elegant equipments for the pleasure and convenience of citizens and the traveling public. Coaches and carriages will be supplied with trusty drivers for weddings, parties, festivals or funeral occasions and traveling men conveyed to different points on reasonable terms. Horses will be purchased, sold or boarded by the feed, day or week. A competent force of assistants are constantly employed to secure every attention to patrons in every department of business, and the efficiency of these stables insure to them the foremost position among their class in any section of the Union.

R. J. CLARK,

RESTAURANT, BAKERY AND CONFECTIONERY, NO. 33 COLUMBIA ST.

The establishment of Mr. R. J. Clark, located at No. 33 Columbia St., is now in the 17th year of a prosperous existence. The premises occupied at the above named location are 23x80 feet in dimensions and the business is sub-divided into three distinct departments. The restaurant is hand-omely and tastefully furnished and regular meals or lunches are served to patrons in the most attractive and appetizing forms during regular business hours and at the most reasonable rates. Oysters and ice cream in season are specialties for which this establishment is widely noted, while one of Puffer's frigid soda fountains supplies this delicious beverage during the warm months. In the sales department both a wholesale and retail business is transacted and the stock embraces an admirably selected assortment of foreign and domestic fruits and nuts, fine confectioneries and the choicest varieties of fresh bread, rolls, cakes, crackers, pies, etc., of his own manufacture and miscellaneous merchandise pertaining to this branch of trade. The manufacturing department or bakery is located in the basement, where a room 23x40 feet in size is equipped with all the requisite appliances for the production of the articles above enumerated, with ovens of improved design and construction. About 15 barrels of flour are used each week in this department and the articles manufactured here are of a superior quality. Special attention is devoted to the ornamentation of fancy cakes for weddings, festivals, banquets, etc., and the artistic ability displayed in this line has given to the establishment a widespread reputation throughout this section. The bakery, kitchen, restaurant and sales-rooms are models of neatness in their way and this establishment is recognized as the leading one of its kind in this section of the state. Mr. R. J. Clark, who is a native of Ireland, came to the United States nearly 40 years ago, when but a small boy. He is a practical and experienced baker and confectioner and came West more than a quarter of a century ago, locating in Union City in 1867, at which time his present successful business was established.

BARNES & HOUGH, GROCERIES AND PROVISIONS.

The Grocery and provision trade in Union City is worthily and efficiently represented by numerous houses, prominent among which may be especially mentioned that conducted by the enterprising firm of Barnes & Hough, at the corner of Columbia and Pearl Sts. This is one of the oldest established and well known stands in the city, having been founded in 1855 by Mr. Albert Lenox. The present proprietors assumed control of the business in November, 1882, succeeding the firm of H. T. Gist & Co. The salesroom, which is eligibly and centrally located in the heart of the business portion of the city, is 22x60 feet in dimensions and is thoroughly and completely stocked with a choice assortment of staple and fancy groceries and provisions, teas, coffees, spices, canned goods and fruit specialties, country produce, glass and queens ware, choice cigars and manufactured tobaccos, notions and miscellaneous merchandise, which under the head of grocers' sundries legitimately pertain to the equipment of a first class metropolitan establishment of this description. In all departments of table and culinary supplies their goods have been carefully selected with special reference to quality, absolute freshness, purity and freedom from adulterations being the desiderata aimed at, while their prices are uniformly the lowest consistent with good goods, fair weight and measure and strictly honorable dealing. The individual members of this representative firm, Mr. John A. Barnes, a native of Indiana, and Mr. Samuel F. Hough, a native of Ohio, are gentlemen well and favorably known in commercial circles and their establishment is deservedly popular with the better class of trade.

DR. J. A. PROCTOR & SON, DRUGGISTS AND APOTHECARIES.

The establishment of Dr. J. A. Proctor & Son was founded in 1876 by Proctor & Co., which firm was succeeded in January, 1881, by the present proprietors, who occupy for salesroom and laboratory one floor and basement, each 22x45 feet in dimensions, carrying a full line of the purest and freshest drugs and chemicals, standard and proprietary medicines, toilet articles, perfumeries and druggists' sundries generally. This firm also make a leading specialty of the accurate preparation of physicians' prescriptions, family recipes and pharmaceutical compounds and manufacture "Dr. Proctor's Ague Specific," "Dr. Proctor's Hops and Boneset," for coughs, colds, asthma, etc., and "Dr. Proctor's Celebrated Balsam," three of the most desirable proprietary medicines of the day, which have received the most flattering endorsements from the medical fraternity throughout this section. The individual members of this firm, Dr. J. A. Proctor and his son, Mr. Charles A. Proctor, are both natives of Ohio but have resided in this state for the past 15 years. The former is a regu-

larly educated physician of the eclectic school, who, previous to engaging in the present business had for many years been a successful practitioner of medicine and an honored member of the fraternity in high standing. As a

CANCER SPECIALIST,

Dr. Proctor acknowledges no superior in the United States, having never failed to cure a cancer, ulcer or tumor where he has promised a cure. He removes cancers without the use of instruments or causing pain and those who may desire to consult him may rely upon his guaranteeing just what he promises to perform, and he is responsible for his pledges.

L. D. LANTER, STAPLE AND FANCY GROCERIES, COLUMBIA ST.

To depict for the benefit of our readers and the commendation of the public instances of energy, integrity and capacity, exhibited in any branch of the diverse interests which engage the attention of our representative merchants, is a province of this work of which we are frequently reminded and which we feel at liberty to exercise with reference to the popular grocery house of Mr. L. D. Lanter, located on Columbia St. Since its inception it has grown in a manner highly indicative of careful management and experienced proficiency. Mr. Lanter is a shrewd, careful and judicious buyer and in making his selections purchases only articles of undoubted purity and excellence. By a strict adherence to this rule he has established a prosperous and growing trade among the better classes of the community, who prefer fair rates for reliable goods. His stock embraces a general line of the better grades of staple and fancy groceries, teas, coffees, spices, sugars, fruits, canned and bottled goods, cigars, tobacco, notions and miscellaneous merchandise, included in the generic terms of grocers' sundries. The salesroom is 22x100 feet in dimensions and one of the most attractively arranged establishments of its class in this city. His trade, although largely local, extends throughout the neighboring towns and will compare favorably with that of any similar house in the city. Mr. Lanter is a native of the state of Arkansas but has lived a great portion of his life in this state.

CHENOWETH & CAMPBELL, C. O. D. MEAT MARKET, No. 60 OAK ST. AND SOUTH COLUMBIA ST.

One of the oldest and most popular meat markets of Union City is centrally and eligibly located at No. 60 Oak St. and at the present time conducted by the enterprising firm of Chenoweth & Campbell. The premises at this location occupied for the sales department were erected many years ago by Mr. Charles Heintzelman and successfully conducted by him as a meat market for several years. Mr. Chenoweth took an interest in the business in partnership with Mr. B. F. Julian in 1882. In 1883 the present firm was organized by the retirement of Mr. Julian, whose

interest was purchased by Mr. Campbell, and the business has under their judicious and energetic management assumed even more gratifying proportions than under the former administration. "Full weights and good quality of meats" is the motto adopted and conscientiously adhered to by this firm. Their stock embraces a general line of choice fresh and salt meats for family use, including fresh beef, pork, veal, mutton, dressed poultry and game in season, sausages, bologna, puddings, head cheese, pig's feet, pressed corn beef, lard, and every variety of cured meats, pickled pork, etc. This firm is prepared to purchase at all times stock, hides and tallow at the highest ruling rates. They slaughter and prepare their own meats, using annually about 250 beeves and large numbers of sheep, hogs, calves, etc. Both members of the firm are natives and lifelong residents of Indiana and are both practically conversant with all the details of the business in which they are engaged and with the requirements of the trade in this city. This firm also conduct a finely equipped meat market located south of the railroad, on Columbia St., which is kept constantly supplied with choicest meats and in every particular will be found as desirable family supplies in this line as at the main house, on Oak St.

SWAIN & BIRT,
BOOKSELLERS AND STATIONERS, COLUMBIA ST.

No better evidence of the civilization, culture and refinement of a community need be adduced than the patronage bestowed upon establishments devoted to the sale of standard and miscellaneous literature and works of art for household decorations. As disseminators of useful information and popular literature and dealers in school and miscellaneous books and school childrens' complete outfit, stationery, blank books, wall papers, window blinds, pictures, frames, mirrors, mouldings, brackets, etc., the representative firm of Swain & Birt claim prominent recognition among the leading mercantile houses of Eastern Indiana. Founded more than 15 years ago, this house came into the possession of its present proprietors in 1882, at which time they succeeded the firm of Swain & Platt, who succeeded Gordon & Hill. Their salesroom is centrally located on Columbia St., opposite the Citizens' Bank, and is 18x70 feet in dimensions, embracing two floors and basement, and the stock is at all times comprehensive and complete in all of its departments. All of the new and desirable books and periodicals are received direct from the publishers as soon as issued from the press, or can be secured on short notice. This firm procure supplies direct from the leading Eastern literary publishers and carry in stock weekly and monthly papers and magazines of the principal cities of the Union, also the prominent daily papers of Cincinnati and Indianapolis. Mr. W. A. Swain is a native of Ohio and was born

in 1822. He has been a resident of Indiana since 1853 and is one of our most highly respected and public spirited citizens and is at the present time a member of the City Council, to which body he had previously been elected for three successive terms. Mr. Harry Birt, the junior member of the firm, is a native and lifelong resident of this state and has been for many years identified with the business in which he is now engaged.

J. M. SHANK,
STOVES, TIN, GLASS AND QUEENSWARE,
OAK AND COLUMBIA STS.

The representative establishment of Mr. J. M. Shank, dealer in stoves and house furnishing goods and manufacturers of tin, copper and sheet-iron ware, whose warerooms are located on the northeast corner of Oak and Columbia Sts., where the entire first floor, 46x85 feet, with basements 65x20 and 30x16 feet in dimensions, are occupied for sales and manufacturing purposes, the basement being used for storage purposes. This old established and well known house was founded by its present enterprising proprietor in 1858 and has for more than a quarter of a century maintained a conspicuous rank as the leading establishment of its class in this section of the state. The stock comprises a general line of the best varieties of parlor, cooking and heating stoves from the leading manufactories of the Union, the largest assortment of queensware, glassware, table cutlery, kitchen and dining room accessories to be found in the city, tin, copper, and sheet-iron ware from his own manufactory, bird cages and miscellaneous merchandise pertaining to this special branch of business. In the manufacturing department special attention is devoted to iron, tin and metal roofing, spouting, guttering and general jobbing, as well as to the manufacture of all kinds of utensils from tin and sheet metals, by skilled and experienced workmen. Mr. Shank, who is a native of Montgomery County, O., was born in 1831 but has been a resident of this city and state since 1858. He has ever taken an active and influential interest in public affairs and has served for several terms as a member of the City Council, to the entire satisfaction of his constituents, and was also for some time a prominent member of the Board of Public Works of this city.

DR. D. B. COWDERY,
SURGEON DENTIST, COLUMBIA ST., OVER
SHAW'S DRY GOODS STORE.

The art of dentistry seems to have been introduced into this country during the Revolutionary War by a French soldier. It was, however, in such a crude way as to bear no relationship to the art as now practiced, in which it is conceded that American dentists stand in advance of all others. Mr. D. B. Cowdery began practice in this city in April, 1865, when he occupied rooms near his present location. Dr. Cowdery occupies a finely

furnished suite of rooms in a new brick building, on Columbia St., where he gives his special attention to every description of operative dentistry, guaranteeing satisfaction in all work executed and employing newest efficient methods known to the dental art. He gives special attention to preserving natural teeth, and in extracting is able to do so without giving pain to his patients. Dr. Cowdery is a native of Meigs County, O., where he was born in 1825. Previous to devoting his attention to dentistry he was chiefly engaged in mercantile pursuits. In 1852, having previously devoted his attention to the study of dentistry under Prof. Smith, of Cincinnati, O., he commenced the practice in his native county and has been engaged in the business ever since.

UNION CITY CARRIAGE MANUFACTURING COMPANY.

The favorable location of Union City, both in reference to a seemingly inexhaustible supply of the best material and as a distributing center for its manufactured products, led to the establishment here of that special branch of productive industry now so successfully and extensively carried on by the Union City Carriage Manufacturing Company, whose specialties of light carriages, buggies and road carts have already gained a national reputation and meet with a ready sale in all sections of the Union. This important industrial enterprise was inaugurated in September, 1881, at which time a stock company was organized, with a capital of \$30,000, and incorporated under the laws of the state of Indiana. The works of this company comprise four commodious two story buildings devoted to manufacturing purposes, each of which is thoroughly equipped with all the requisite machinery for successfully conducting the extensive business of the company in its various departments, motive power being supplied by one large engine and boiler. An average force of about 35 skilled workmen in the different departments are employed and the works at the present time have a capacity for turning out about 2,500 carts and 800 carriages and buggies annually. The specialties for which this company have acquired a widespread reputation are the celebrated Timken spring buggies, three spring English phaetons, piano box and drop front buggies, Brewster side-bar and Dexter queen buggies and their universally popular Gilbert road carts, manufactured in a great variety of different styles under patents granted by the U. S. Government. By the use of the improvements introduced by this company under the patents above noticed, the great and hitherto objectionable features known as the "horse motion" are entirely obviated and these carts are now meeting with an immense sale in all parts of the country. The annual transactions of the company at the present time will exceed \$100,000 and the demand for their products is increasing so rapidly that additional facilities have been

made in buildings, etc., to meet the demands upon their resources. The officers of this company as at present organized are Charles W. Pierce, President; H. D. Grahs, Secretary; Thomas Jones, Treasurer, and C. W. Tritt, Superintendent.

BRANHAM HOTEL,

STAATS & BRANHAM, PROPRIETORS.

The predominating requisites of a first class hotel in any community are, that its location be central and convenient, its accommodations for guests and patrons be good, and its management efficient and solicitous for the comfort, welfare and convenience of its patrons. These requisites are possessed in an eminent degree by the old established and well known Branham House, of Union City, which has for more than a quarter of a century been justly regarded as the leading hotel in this section of the state. From a historical standpoint, this popular hotel also has peculiar interest to those who have watched and wondered at the phenomenal growth, progress and development of our thriving municipality, which has within less than a third of a century grown from an insignificant frontier settlement in the forest to be one of the most progressive and prosperous inland cities of Eastern Indiana. In 1855 Mr. Simeon Branham, whose name has become intimately identified with the history of Union City, established on a small scale an eating house or restaurant, which was at that time amply adequate to the wants and requirements of the citizens and visitors, the city then only having been laid out one year. Growing with the growth and prospering with the prosperity of Union City, keeping at all times abreast of the times and the progressive spirit of modern enterprise, the present elegant, commodious and conveniently arranged hotel, with its 60 rooms and all modern conveniences, is the outgrowth of the little country eating house of 1855, an enduring and appropriate monument to the enterprise and ability of its honored founder, projector and for 27 years its popular proprietor. The present building, which is three stories in height, covers a ground space of 56x120 feet and is eligibly and centrally located in convenient proximity to all the railroad stations, in a beautiful cluster of shade trees, making it one of the most delightful situations for a hotel imaginable. The structure, which was erected expressly for hotel purposes, contains on the first floor a spacious office, gentlemen's reading and writing rooms, bar and billiard parlor, dining room with a seating capacity of 100 at one time, kitchen culinary and laundry departments. The water closet and other accessories are the most complete and perfect to be found in any hotel outside of Indianapolis. On the second floor are the ladies' parlors and reception rooms and guests' chambers, single and *en suite*, while the entire third floor is devoted to sleeping apartments. The entire building is supplied with gas of their own manufacture, water and all the

modern conveniences, while the *cuisine* and table accommodations are all that could be desired by the most fastidious epicure. The rates have been fixed at the popular price of \$2.00 per day, and it is safe to assert that the Branham will bear favorable comparison with any of its contemporaries East or West. The present proprietors, who assumed the management of the Branham in November, 1882, are Mr. E. H. Branham, a son of the original proprietor, who was born in Indiana, and Mr. J. W. Staats, also a native of this state, and son-in-law of Mr. Simeon Branham, both of whom are competent and experienced hotel men and worthy successors of him from whom the hotel takes its name.

WITHAM & ANDERSON COMPANY, LUMBER AND HARDWARE.

This important company is the outgrowth of an enterprise which was inaugurated in 1874 as a partnership concern, but which, owing to the rapid increase of its business, it was deemed expedient in 1882 to organize as a stock company, which was accordingly done, and the Witham & Anderson Company was incorporated under the laws of the state of Indiana with a capital of \$150,000, of which about \$100,000 is paid in and invested in their business operations. The individual members are Thomas Witham, William H. Anderson, R. A. Witham, F. S. Anderson and E. H. Bowen. This company handle annually more than 6,000,000 feet of lumber and make a great specialty of manufacturing every variety of dressed and finished stuff for building purposes, doors, sash, blinds, frames, moldings, brackets and stair work, lath, shingles, etc. They also carry in stock a complete and comprehensive assortment of builders' hardware, nails, locks, hinges, window glass, paints, oils, etc. At their extensive yards and works in this city an average force of 40 workmen and assistants are employed. This company contracts from first hands in the lumber regions of Michigan, from whence their supplies are chiefly derived. They own extensive planing mills at East Saginaw, to which they propose immediately to add the amplest facilities for the manufacture of sash, doors, blinds, mouldings, etc. They have recently established a branch office and yards at Richmond, Ind., and at their different yards and works they furnish remunerative employment to about 100 men in the aggregate and transact an annual business closely approximating \$350,000. The trade of the Union City house is principally derived from the local markets and within a radius of 100 miles in every direction, although large shipments are frequently made to more remote sections of the Union. The individual members of this company are familiar with all the departments of their business and widely known for their mercantile integrity and executive ability and who have largely contributed to the commercial prominence of this city as a trade center for lumber supplies for Eastern Indiana and Western Ohio.

UNION CITY BOILER WORKS,

L. J. PENDER, PROP., NEAR SMITH BROS.' FOUNDRY.

Among the recent and important accessions to the manufacturing and mechanical operations of this section of the state is the inauguration of the Union City Boiler Works by Mr. L. J. Pender. This enterprise had its inception in the early part of the present year and at the present writing the preparations are being made for the erection of suitable buildings and the employment of steam power for the efficient prosecution of this important industry. The Union City Boiler Works will occupy a building 25x40 feet in dimensions, which will be completed about the time of the issue of the present edition of this work, situated near Smith Bros.' Machine Shop, between the Bee Line R. R. and the Pan Handle R. R. tracks, west of this city. Employment will be given to from five to ten hands during the coming year and the most efficient appliances introduced for the manufacture, from the best boiler iron, of portable and stationery boilers, while special attention will be given to general job work and repairing in this line. These shops supply a very important department of industry in this section of the state and will add materially to the convenience of those employing steam power in this and adjoining counties of the state and Western Ohio. Mr. L. J. Pender, the proprietor of these works, is a native of Ireland, where he was born in 1848. He came to this country with his parents when but three years of age and subsequently learned his trade at Hamilton, O. He was employed in the shops of Gaar, Scott & Co., of Richmond, for 12 years. For about one year he held the position of foreman in the works of Wyszor, Haines & Co., of Muncie, coming to this city in January, 1883. His thorough mechanical skill and long experience will commend him for thorough workmanship and to liberal public consideration.

S. J. FISHER,

COAL, WOOD AND LIME; OFFICE, COR. COLUMBIA ST. AND RAILROAD.

Contributing in a marked degree to the commercial operations of our growing towns and cities, the transactions in wood and coal form, in the aggregate, no inconsiderable item. The wood and coal yards of Mr. S. J. Fisher were originally started about six years ago and came into the possession of the present proprietor in 1880, since which time the transactions in these commodities have had a steady and gradual increase. This house enjoys the amplest facilities for securing supplies in both hard and soft coal and wood and its annual transactions now reach from 300 to 500 cords of wood and from 150 to 200 car loads of coal, selling chiefly from the Hocking and Jackson mines. They also sell about 20 car loads of lime, the general trade embracing this and adjoining counties of Eastern Indiana and Western Ohio. Mr. Fisher is a native of

Pittsburg, Pa., where he was born in 1853, coming to this state in 1878. In 1880 he succeeded his father in business at the same stand. This house is the pioneer and leading one in this line in this city and enjoys telephonic communication with all surrounding towns.

SMITH BROS.,

STEAM ENGINES AND MACHINERY.

For places where a stationery vertical engine is required, it is now believed that the nearest approach to absolute perfection has been reached in the "American Giant Engine," manufactured by the enterprising firm of Smith Bros., of Union City, Ind., which is regarded by practical engineers and mechanics as one of the most compact, simple, desirable and efficient engines for a variety of uses now before the public. This engine is constructed with a special view to artistic form and a distribution of metal so as to secure the maximum of strength with the minimum of weight and with a due regard to the best known rules and maxims of engineering. These engines, ranging from four to fifteen horse power are kept constantly in stock or can be supplied on short notice by this firm, while those from 20 to 75 horse power are built to order only. This representative firm, the only one in Union City engaged in this special branch of industry, also manufacture steam pumps, boiler feeders, steam pumping engines for water works, with capacity of from 300 to 3,000 gallons per minute, jet pumps, force pumps, etc. They also make a specialty of the construction and equipment of flouring mills upon improved scientific plans and of repairing all descriptions of steam engines, flouring mills and general machinery. This business was established in 1875 by its present proprietors and from a comparatively small beginning has grown to be one of Union City's most important industrial institutions. The works are eligibly located on the outskirts of the city, between the tracks of the Pan Handle and Bee Line railroads, where they occupy a two story brick building 30x60 feet in dimensions, thoroughly equipped with all the requisite machinery and appliances, operated by one 12 horse power engine. Eight skilled workmen are regularly employed and their products find a ready sale within a radius of 100 miles. The individual members of the firm, W. R., J. H. and John Smith, are natives of Scotland but have resided in Indiana for the past 12 years. Mr. W. R. Smith at the present time occupies the responsible position of Superintendent of the City Water Works, a position he is eminently qualified by education and ability. This firm also conduct a flouring mill three miles west of this city, on the Bee Line R. R., known as the "Harrisville Flouring Mills. These mills are supplied with new roller process and latest devised machinery for the manufacture of the best grades of family flour. They do both merchant and custom grinding, their products

finding a ready sale in this part of the state for its uniform superior excellence and standard value.

TURPEN & HARRIS,

WHOLESALE AND RETAIL GROCERS, NO. 32 COLUMBIA ST.

The firm of Turpen & Harris necessarily occupy a conspicuous and prominent position as having conducted in no small degree to the present mercantile importance and manufacturing thrift of the community. This old established house, which had its inception more than a quarter of a century ago, came into the possession of the present firm in 1871, at which time they succeeded E. H. Turpen. The premises occupied, at No. 32 Columbia St., comprise two entire floors, each 24x70 feet in dimensions, filled to their utmost storage capacity with a general assortment of staple and fancy family groceries, teas, coffees, spices, sugars, syrups, canned and bottled goods, tobaccos and general merchandise pertaining to this special branch of trade, which, owing to their facilities, they are enabled to offer to their patrons generally at wholesale or retail at prices which will defy successful competition, even from contemporaneous establishments in the larger cities. In addition to their extensive grocery trade, this firm transacts a heavy wholesale shipping business in farm and dairy produce, noticed elsewhere in this work.

ORR HOUSE,

WILLIAM A. ORR, PROPRIETOR.

It is now more than 30 years ago since the popular hotel now known as the Orr House, in honor of Mr. William Orr, Sr., one of the early pioneers of this section, was opened to the public. It is located on the line between Indiana and Ohio and was erected for its present purposes by Mr. Sanders, who conducted it successfully for several years as the "State Line House." The original proprietor was succeeded by Mr. William Breckenridge and he in turn by Mr. J. H. Jenkins, who conducted the hotel for about five years, when in 1880 he disposed of his interest to the present genial proprietor, Mr. William A. Orr, whose experience in the hotel line dates back to the good old pioneer days before the era of railroads and telegraphs, when his father opened a hotel for the accommodation of the traveling public in the clearing near Emmettsville, in this county, which was noted far and wide for the cheery welcome and generous hospitality accorded to its patrons. This was but a log cabin, known to the old settlers and traveling public as the "National House," and the memory of it still is cherished by many yet living. The Orr House is almost as widely known to the residents of the two states and enjoys a vastly more extended reputation with the general traveling public. While making no pretensions to lavish style so much affected by more pretentious houses, and which usually consists of great display of

tableware, with corresponding scarcity of food, the Orr House spares no efforts or endeavors to render the stay of guests comfortable and agreeable, and its tables are at all times generously supplied with the substantial and delicacies of the season in great abundance and served in the most attractive and appetizing style of the culinary art. The transient rates at the Orr House have been fixed at the moderate sum of \$100 per day and guests who may have had the good fortune to avail themselves of the hospitality of Mr. Orr will find all the comforts and conveniences of a pleasant and agreeable home. Mr. W. A. Orr, the proprietor of the house, was born in Fayette County, O., and came with his parents to this county when he was but two years old. He was formerly engaged in the dry goods, grocery, notion and liquor trade at Emmitsville, this county, and came to Union City in 1858, at which time he purchased the stock of Brown & Archard, on the Ohio side. He conducted this business, running three notion wagons on the road, up to 1876. He was subsequently engaged in the pump business up to 1880, at which time he engaged in the hotel business.

UNION CITY FOUNDRY,

JAMES PATCHELL, PROP., W. PEARL ST.

Although having been established as recently as 1882, the Union City Foundry, conducted by Mr. James Patchell, has already attained a prominence entitling it to conspicuous recognition among the representative establishments of our thriving inland metropolis. The foundry building, located on West Pearl St., is a one story structure 30x50 feet in dimensions, thoroughly equipped with all the requisite appliances and accessories for turning out fine castings of any description, from the smallest to those of one ton weight. The engine house and pattern department is 24x30 feet in size and one 12 horse power engine and boiler furnishes the motive power required in the manufacturing departments. Special attention is devoted to the production of fine castings of every description, parts of machinery and to general jobbing in all branches pertaining to this special line of industry. Colonel Patchell is a practical mechanic and thoroughly conversant with all the details of the business in which he is engaged. He enlisted in 1861 under the first call for volunteer as private in Company D, 13th Pennsylvania Infantry, serving one month as Duty Sergeant and two months as Orderly. At the expiration of his first term of service he re-enlisted for three years, or during the war, in the 102d Pennsylvania Infantry, receiving commission of First Lieutenant. He was subsequently promoted by successive steps until securing five commissions from the state of Pennsylvania and one from the United States Government. For meritorious conduct as a soldier he had the honor to receive, while yet holding the position of Captain, the title of Brevet Colonel, a position of which he may

well feel proud and one to which he was justly entitled, serving as he did from the time of the first call down to the close of the war. He was with Patterson at the time of the first battle of Bull Run and was subsequently in every prominent engagement of the Army of the Potomac up to the close of the war and was present at the surrender of both Lee's and Johnson's forces.

LEW SUTTON,

PIANOS AND ORGANS, 86 OPERA BLOCK.

The leading establishment of Eastern Indiana engaged in this important department of our commercial system and the only one in Union City dealing exclusively in musical merchandise, is that located in the Opera Block and conducted by Mr. Lew Sutton, a gentleman eminently qualified by education and experience for securing and retaining the confidence of his patrons and the community at large by a system of honorable dealing and conscientious adherence to facts in all representations made by him as to the merits and advantages of the various instruments now before the public. Mr. Sutton is exclusive agent in this section for the celebrated Sterling and Bridgeport (Conn.) organs and carries in stock a large variety of instruments from the most noted manufactories of the Union, including the Mathusheck, Chickering and Hazleton pianos and the Clough and Warren J. Church & Co., Sterling, Sutton and other celebrated organs, together with piano and organ stools, orguinettes, organinos, sheet music, instruction books and musical merchandise generally. By special arrangements with publishers, he is enabled to furnish on short notice and at publishers' prices any music not kept in stock. Mr. Sutton is a native and lifelong resident of Indiana and has been engaged in his present business for the past five years. He offers to his patrons, whether purchasing for cash or on time, inducements which cannot be readily duplicated veen in the larger cities.

A. L. SIMMONS,

DEALER IN COAL AND WOOD, FLOUR AND FEED, NORTHWEST COR. OAK AND HOWARD STS.

As a class of industries which contribute in a marked degree to the comforts and requirements of all communities, the branches of trade in which Mr. Simmons is engaged are entitled to special recognition in a review of the progressive industries of this county and state. Mr. Simmons commenced his present enterprise at the same location about one year ago and occupies a large wareroom, on the northwest corner of Howard and Oak Sts., where he enjoys the amplest facilities for handling the commodities in which he deals, embracing both hard and soft coal and wood, flour and feed. He is able to supply these commodities in city or country in small quantities or carload lots upon as reasonable terms as any dealer in Eastern Indiana. He sup-

plies wood either in cord-wood lengths or cut and split to any desired dimensions. He also handles the best grades of family flour, meal and feed, in which his facilities enable him to compete in quality and price with any contemporaneous house in Eastern Indiana. Mr. Simmons is a native of this county, where he was born in 1852. Here his entire life has been spent and his business operations conducted. Previous to engaging in his present enterprise he was engaged in agricultural pursuits. His office has telephonic communications with all parts of the city and adjoining towns.

HOOK BROS. & CO.,

BUTTER TUBS AND PAILS.

In 1869 the firm of Hook Bros. commenced the manufacture of butter tubs and pails at Cardington, O., removing to this place in 1877. These works are among the most important of the kind in the West, turning out annually not less than 130,000 pails and tubs of all sizes, which are extensively used by Messrs. Turpen & Harris (members of the firm), who are extensive produce dealers, and are shipped in large quantities to various portions of the Union. About two acres are occupied for yards and factory and employment furnished to about 30 workmen. The individual members of the firm as at present organized are W. J. Hook, C. S. Hook, E. M. Tansey and Messrs. Turpen & Harris, of this city.

WILLIAM THOKEY,

MERCHANT TAILOR AND DEALER IN
HATS, CAPS AND FURNISHING GOODS,
No. 53 OAK ST.

The leading house in Union City making a specialty of manufacturing fine suits and garments to order and dealing in gentlemen's furnishing goods, hats, caps, etc., is that conducted by Mr. William Thokey, at No. 53 Oak St., which was established by its present enterprising proprietor in 1878. Mr. Thokey occupies at the location above named two entire floors, each 18x46 feet in dimensions, where, in addition to his desirable and fashionable stock of hats, and furnishing goods of every description, he carries a seasonable and attractive line of the choicest fabrics of imported and American piece goods for gentlemen's wear, from which patrons and customers may make their selections and have full suits made to order at prices ranging from \$12 to \$35, and other garments at proportionately low rates. Ten competent and experienced assistants are employed in the manufacturing department and all work is guaranteed to be first class in cut, workmanship and finish. Mr. Thokey, who is a native of Germany, was born in 1826. He learned the trade of tailor in the "Fatherland," where the system of apprenticeship is much more thorough than in this country, more than a quarter of a century ago, coming to this country and landing at New York in 1852. He has resided in Indiana for the past

27 years and during this entire period has been engaged in this same branch of business, working for other parties prior to embarking in business on his own account as above noted.

"THE WINSLOW,"

COR. OAK AND HOWARD STS.; LEVI
WINSLOW, PROP.

Among the most deservedly popular caravansaries of Eastern Indiana, the "Winslow" claims conspicuous consideration, both on account of its eligible location, the taste with which its rooms are furnished and its efficient management. This popular hotel was established many years ago, since which time various changes have taken place in its name and management, coming into the hands of the present proprietor in September, 1882, at which time its name was changed to the "Winslow" and numerous important improvements were introduced. The hotel structure, which is two and a half stories and full basement in height, covers a ground space of 40x60 feet and contains 30 spacious, well lighted and ventilated rooms, which have been recently renovated, refitted and refurnished in elegant and attractive style. The dining room, with seating capacity for 32 guests, is in a semi-basement, with excellent light and ventilation, and the kitchen and culinary departments are on the same floor. On the first floor proper is a spacious and conveniently arranged office, gentlemen's sitting room, a fine sample room for the accommodation of commercial travelers, lavatory and three sleeping rooms. On the second floor is the ladies' parlor and reception room, and the remainder of the house is devoted to sleeping apartments and guest chambers. The rates at the "Winslow" have been reduced to the popular price of \$1.50 per day and its patronage is derived from regular boarders and transient guests. Mr. Levi Winslow, who is a native and lifelong resident of this state, was born in 1836. He has been for the past eight years identified with the hotel business, with all departments of which he is thoroughly familiar. He is peculiarly qualified by nature and experience for the position which he so acceptably fills. He spares no pains to render pleasant the stay of his patrons and is ever ready to contribute to all essential requirements of his patrons.

LEVI HONMOWUN,

MANUFACTURER OF FINE HAVANA AND
DOMESTIC CIGARS, OPERA HOUSE BLOCK.

Since the earlier days the luxury of smoking has grown with the growth of the country and increased in its popularity to the present day. Perhaps no one thing has contributed to this result more than have such establishments as that of Mr. Levi Honmowun, in the production of delicious and popular brands of cigars. Mr. Honmowun is a native of Montgomery County, O., where he was born in 1843. He learned his trade at Germantown, O., in 1855, completing it in 1858. He subsequently worked at his trade at that place and

at Winchester, O. In 1860 he commenced business on his own account at Germantown, O., and in 1872 removed to Middletown, O., where he remained for about three years, when he came, in 1875, to this place, where for the most part he has been engaged in business ever since. At the present time he occupies five large rooms on the second floor of the Opera House Block, where he gives employment to an average force of 18 experienced cigar makers, turning out between 600,000 and 800,000 cigars annually, which find a ready sale in various sections of Eastern Indiana and Western Ohio. The leading brand of ten cent cigars is "Highest Award." The principal five cent cigars are "Hommowun's Yacht," a cigar which has not a superior, if indeed it has an equal, in the market for the price, and also the "Harmony," "Buds of Promise" and "Try One," which have secured a large popularity and sale. The long experience and popular favor which this establishment has enjoyed places it among the leading houses of its class in the county.

MRS. D. B. COWDERY,

MILLINERY AND TRIMMINGS, 2d DOOR
FROM WORTHINGTON'S CORNER.

This fashionable millinery emporium had its origin by its present management about four years ago. The premises occupied are 15x30 feet in dimensions and are located two doors from the old Worthington corner, on Oak St. Mrs. Cowdery carries in season at all times a full and complete line of newest styles and designs of millinery goods, embracing latest styles of patterns, hats and bonnets simultaneous with their appearance in our metropolitan cities, also ribbons, feathers, flowers, trimmings, etc., and her facilities are not surpassed for securing not only newest styles but the neatest and highest taste in the trimming department, in which special pains is taken to secure the pleasure of patrons.

E. HORNBERGER,

MANUFACTURER OF CHOICE HAVANA
AND DOMESTIC CIGARS, WEST OAK ST.

The enterprise of Mr. Hornberger had its origin in 1882, at which time he commenced business in a small room at the rear of J. D. Carson's grocery. One year ago, for the purpose of securing larger space for his growing business, he removed to his present rooms, No. 78 West Oak St., where he manufactures the best brands sold in the market for five cents and ten cents, turning out about 150,000

cigars annually. His ten cent cigar is known as "The American Queen," while his five cent cigars are known as "Hummy's Best," "Standard," "The Artistic," "Little Beauties" and "Powhattans Sport." These cigars are disposed of to jobbers and to dealers in various sections of Eastern Indiana and Western Ohio and are recognized as standard goods in all sections in which they have been introduced. Mr. Hornberger is a native of Montgomery County, O., and was born at Dayton in 1859. He learned his trade in this city, where he has resided for the past 16 years. After working at his trade for some years he decided to commence business on his own account, in which he has met with an established and gradually growing trade.

VALENTINE ROMEISER,

MANUFACTURER AND REPAIRER OF
WAGONS, CARRIAGES AND BUGGIES, NO.
100 WEST OAK ST.

Mr. Romeiser, the proprietor of the wagon shop at No. 100 West Oak St., is a native of Hesse Nassau (formerly Cour Hesse), in Germany, where he was born in 1848. In 1866 he came to this country, landing at New York, coming to this city in 1867. He worked at his trade in the old country, but completed it in Winchester, this country. He opened a shop for himself for a short time but afterward sold out and after working for others opened his present works about one year ago. His shop embraces a large room, where he is prepared to put up to order every description of wagons or buggies and do all kinds of repairing in this line. As an experienced workman and old citizen of this city he is justly entitled to the notice here given.

The following are the other more important firms not mentioned:

DRY GOODS, GROCERIES, BOOTS AND SHOES.—R. Kirshbaum & Co., J. Schrickler, G. Stumpff, M. L. Walden, D. A. Williams & Co., Gordon & Gist, W. K. Smith.

MISCELLANEOUS.—Ohio Flouring Mills, G. W. Ross, carriages; B. H. Read, furniture; M. Best, jeweler; Lambert, Parent & Co., grain; C. S. Hardy, drugs; Jaqua & Hardy, hardware; H. Stoner, marble works; Wright & Stoner, furniture; J. W. Lambert & Co., saw mill; T. A. Gross & Co., undertakers; A. H. Ebernez, grocer, W. Lambert & Co., harness; Miss M. Kerr, milliner; Miss M. E. Tyler, photographs; Humrichouse & Bros., meats.

RIDGEVILLE.

The first white settler in this part of the county was Mr. Mechach Lewallyn, an old man with a large family who settled near this place in 1817. Mr. Jacob Ward and Joseph Ward came in April, 1819. Other new settlers followed, and prior to the laying out of the present town of Ridgeville many settlements existed, and the county seat had already become a considerable trading town, and was the general center of commercial operations of this section. A small village was commenced to the west of the present Walnut street, which was called Newton, but in 1852 the town of Ridgeville was laid out embracing the former village of Newton. The first store was kept by Arthur McKew and the next by Robert Starbuck; Sr., about 1849. Mechach Lewallyn and James Jacobs were members of the first petit jury of the county. The first mill in the county was built near this place by Mr. Lewallyn, in 1819; but it should be noted that the Indian trading post which was near here, carried on by David Connors, is probably entitled to the credit of the first regular commercial operations. This post was established prior to the admission of the state into the Union, or about that time. Wm. Matts, now one of the old citizens of Ridgeville, was born in New Jersey in 1796. He is one of the veterans of the war of 1812, and came to this State in 1836. The first mill was known as the "Old River Mill." Steam was put in in 1867. While the town may not be credited with rapid growth it enjoys to-day not only the advantages of a fine and rich soil in its surroundings, and a more than usually intelligent and enter-

prising class of farmers. These have not only contributed character to the town, but have induced a corresponding class in the citizens of the place. The general moral tone of the place is much above the average, and among its citizens and business men are found many of education, culture and refinement. A fine college building has been erected by the Free-Will Baptist denomination, which, it is hoped may, at no distant day, be fully completed and sustained. At present there being no regular public school building in the place, the ample rooms already completed in this building afford the required accommodations of the city for its public schools which, are ably conducted. Some of the professors of the college during certain seasons of the year conduct a school, supplying students with all the advantages afforded in our more renowned institutions. Ridgeville is situated eight miles north of the county seat, and contains a population of about 1,200 inhabitants. It is well provided with shipping facilities at the crossing of the Grand Rapids Railroad running north and south and the Pan Handle east and west. There are two churches, M. E. Church and Christian Church; the Baptist holding services in the college building. The manufacturing facilities, which contribute to its importance in many distant sections of the Union are chiefly noticed editorially in the pages of this work, as is also its leading business houses, which will compare favorably with any town of its class in the state, and in the enterprising spirit of its business men and citizens it has few equals.

RIDGEVILLE BANK,

This bank was organized under the state banking laws July 1st, 1880, with an authorized capital of \$30,000. The building occupied is an elegant two story structure, 22x50 feet in size, and has just been completed. The firm transact a regular banking business, negotiate loans, buy and sell negotiable paper, bonds,

drafts, etc., pay interests on time deposits, loan money on approved security, etc. Arthur McKew was the former President, but Thomas Ward, of Winchester, is at present acting in that capacity. James Charles, a native of Wayne County, who has resided here since 1880, having come from Winchester in that year, is the efficient Cashier. He was for-

merly in charge of an Indian school in the far West and has traveled extensively through the Western states and territories. George A. Payne is the Assistant Cashier. Under their management the success of the Ridgeville Bank is a foregone conclusion and is justly regarded as being one of the most reliable monetary institutions in this section.

BARNES & SEANEY,

PROPRIETORS RIDGEVILLE HANDLE FACTORY, NORTH OF DEPOT.

Among those enterprises which exercise a controlling influence upon the progressive interests of this county and Eastern Indiana are the Ridgeville Handle Factory and the associated interests of its manufacturing and commercial operations. This factory was originally started by A. K. Press & Co., in 1879, at which time they commenced business in a comparatively small way in a building located east of the depot. In the latter part of 1880 or early in 1881 their place was destroyed by fire, when they again established business and erected the works now conducted by this company. They continued the business up to about January 1st, 1884, at which time the present proprietors rented the machinery, buildings and grounds for one year. The present firm is composed of Granville Barnes and John W. Seaney. Mr. Barnes is a native of Wayne County, this state, where he was born in 1857. He came to this county with his parents when quite young and has chiefly been engaged in agricultural pursuits up to 1876, when he engaged in milling business at Stone Station, where he conducted a saw mill for about two years, after which he sold out and purchased, in connection with George W. Wesler, a handle factory located at the same place. In March, 1882, a boiler explosion with unfortunate results occurred, after which the business was closed and Mr. Barnes purchased a saw mill at that place, which, in connection with Mr. Albert S. Freeman, is still carried on, under the general management of Mr. Freeman. Mr. Seaney is noticed elsewhere in connection with the boot and shoe and the grocery and provision trade of this place. For many years identified with the business and commercial operations of this county, he has established a wide acquaintance and influence in business circles both at home and abroad. The present works and ground cover a space of one-half acre, although much more ground space is occupied, while the works are provided with latest improved labor saving machinery for the rapid production of broom, hoe, rake and fork handles. These handles are manufactured from the best white ash and are guaranteed to bear favorable comparison with the products of any contemporaneous establishment in the West. The machinery is propelled by a 40 horse power engine and boiler and the mills have a capacity of 3000 handles per day. Employment is usually given to about 12 hands at these works and the annual transactions will

average from \$35,000 to \$40,000, their products being chiefly shipped to Jackson, Mich., Fort Madison, Ia., and other points. They carry in stock over 18,000 square feet of logs and are prepared to fill orders on short notice.

L. N. COOK,

DEALER IN FARMING IMPLEMENTS, BUGGIES, WAGONS, ETC.

The opening of Mr. Cook's establishment in 1883 was a business venture that supplied the farmers of this wealthy and prosperous section with some of the best and most serviceable implements ever offered to the farmers of this and adjoining counties. At his establishment may be found at all times a full line of the latest improved and most popular farm implements and machinery, besides buggies, carriages, farm wagons, etc., which he is able to offer at manufacturers' prices. Among the well known implements which he controls for this section may be mentioned the "Minneapolis Harvester," "Furst & Bradley," "Moline" and "Red Jacket" plows, and other makes from manufactories at Hamilton, O., and Springfield, O. The "Advance" threshers and engines are handled and the "Buckeye" and "Baker" grain drills are kept in stock. In the line of vehicles, he handles the well known "Winchester" Wagon and the best makes of Cincinnati buggies. He employs one travel-salesman, whose field extends throughout the rich agricultural regions surrounding Ridgeville, and the trade of the house altogether amounts to fully \$10,000 annually. Mr. Cook's salesroom is 20x60 feet in area, in addition to which he utilizes a room 25x80 feet in dimensions for storage purposes, thus giving him ample facilities for carrying in stock during the season a full variety of the best machinery in use for personal inspection. Even in the brief time he has been engaged in the trade he has made this house the leading one in this section of the state, presenting the strongest inducements to farmers in agricultural implements, farm wagons and buggies. Mr. Cook is a native of Jay County, Ind., but came here about seven years ago, since which time he has been engaged in the boot and shoe business previous to engaging in his present enterprise.

GEORGE SIEGLER,

BAKERY, CONFECTIONERY AND LUNCH ROOM, NORTH WALNUT ST.

This is one of the best arranged and most cleanly kept houses of its class to be found in this county. Mr. Siegler first started in business here in 1877, when he commenced in a comparatively small way, but by the manufacture of the best quality of family bread, pies, cakes, etc., he has succeeded in building up an established and substantial trade. The premises occupied embrace a fine business room 20x40 feet in size, where he carries at all times a full and complete assortment of bread, cakes, pies, rolls, crackers, confectioneries,

canned goods, etc., besides a well selected assortment of staple and fancy groceries and provisions, tobaccos, cigars, notions, etc. In addition to his stock, he is prepared to supply on short notice fine cakes for weddings, parties or other delicacies for picnics and to furnish good lunch at all times. Mr. Siegler is a native of Wurtemberg, Germany, where he was born in 1855. He came to this country in 1872, landing at New York. He afterward went to Cincinnati, O., where he learned the baking business and worked at his trade in some of the best houses in that city and Dayton, O., previous to coming to this city in 1877. His store is one of the best conducted of the kind to be found in the county and is well worthy the liberal patronage it enjoys.

S. R. ALLEN,
ATTORNEY-AT-LAW AND DEALER IN
DRUGS AND MEDICINES, BOOKS, STA-
TIONERY, ETC.

This house was originally established by Mr. Allen in 1874 in a comparatively small way. The premises now occupied embrace a general salesroom 20x50 feet in dimensions, while in the rear is a wareroom used for storage purposes. The stock embraces a full line of pure drugs and medicines, all popular proprietary medicines, perfumeries and toilet articles in large variety, paints, oils and varnishes, window glass, lamps and fixtures, school and miscellaneous books, tobaccos, cigars, etc., while the annual transactions will aggregate from \$10,000 to \$12,000. Special attention is given to the accurate compounding of physicians' prescriptions and family recipes, while his stock of wall and window papers embraces newest patterns and designs. Mr. S. R. Allen is a native of Sullivan County, N. Y., where his early life was spent. At the outbreak of the rebellion he enlisted for three years in the 123d New York Volunteer Infantry and after the capture of Atlanta was placed in charge of government stores at that point, receiving an honorable discharge at the close of the war. Previous to entering the army (in 1858) he engaged in the study of medicine. He subsequently turned his attention to the study and practice of law and was admitted to the bar at Winchester, in this county, in 1869. While conducting his present commercial enterprise he also gives special attention to his law practice, in which his efficiency and reliability as a counsellor eminently commend him. He gives special attention to the drawing of deeds, mortgages and other legal papers and patrons who may have collections or other legal business in this section will do well to consult him.

MANN & SCOTT,
GROCERIES, PROVISIONS, ETC.

These gentlemen opened their house to the public on the 16th of April, 1853. They carry as fine a line of staple and fancy groceries, family provisions, seasonable produce, canned goods, confectioneries, cigars, tobaccos, etc., as can be found in this section, while their prices

are not duplicated by any similar establishment in the county. Their commodious salesroom is 25x45 feet in size and is constantly filled with the best grades of home supplies in this department of trade. The trade of this house embraces already many of the best families of both city and surrounding country. Both members of the firm devote their personal attention to the interests of their business and a prominent characteristic of their house is the prompt and courteous treatment received by patrons. Mr. A. A. Mann was born in this state in 1852 and his partner, Mr. D. C. Scott, is also a native of this state and is at present serving as Town Clerk.

CHAMPE SISTERS,
MILLINERY AND DRESS MAKING, EAST
SIDE WALNUT ST.

The leading millinery house in this part of the county and one which draws a large patronage from the adjoining counties is that conducted by the Champe Sisters, in Ridgeville. These ladies commenced their business here in September, 1882, since which time the completeness of their stock and the neatness and excellence of their work have contributed to secure a constantly increasing trade. They occupy a centrally located room, in which they carry in season a first class stock of fashionable millinery goods, hats, bonnets, flowers, feathers, trimmings, ribbons, etc., and are careful to secure newest pattern hats and newest designs and styles of trimming as soon as they make their appearance in our Eastern cities. Special attention is paid to neat and tasteful trimming and every effort made to meet the desires of their patrons in this respect. They are also prepared to execute dress and cloak making in newest styles, receiving each season the latest reports in styles, guaranteeing first class work, good fits and reasonable prices. The long experience these ladies have enjoyed make them thoroughly familiar with the business in which they are engaged.

A. J. WOOD,
GROCERIES AND CROCKERY.

Mr. A. J. Wood founded this house 16 years ago. The business was small at first but at the present time it is among the most reliable business houses in Ridgeville, while its trade and annual business will compare favorably with that of similar establishments in this section. The storeroom occupied is 21x50 feet in size and the stock carried includes a fine line of staple and fancy groceries, family provisions, produce, canned goods, etc., always pure and fresh. The stock of crockery, queensware, etc., to be found here is very full and complete and this house is the recognized headquarters for goods in that line. Mr. Wood is a native of Randolph County, this state, and was born in 1842. He is one of our most enterprising merchants and deserves the success with which he has met.

W. H. WHIPPLE,**DRUGS AND MEDICINES, WEST SIDE
MAIN ST.**

The present business had its origin about 18 years ago with Messrs. Kitzelman & Ward, who sold out some three years later to Messrs. Fisher & Taylor and they in turn to Mr. William Cook. The store next came into the hands of Mr. Olney Whipple, in 1875, who conducted the business up to 1879, at which time Dr. C. C. Hiatt controlled the business up to 1882, when Mr. A. S. Hunt assumed the management for a brief period, subsequently selling to his son, Mr. Thomas M. Hunt, of whom the present proprietor purchased, November 25th, 1883. The premises occupied embrace a general salesroom 16x36 feet in size, besides a room in the rear 12x16 feet in dimensions. The main salesroom is stocked with a full and complete line of pure drugs and medicines, all popular proprietary medicines, perfumeries and toilet articles, paints, oils and varnishes, pure wines and liquors for medicinal and sacramental purposes, tobaccos and cigars, notions, etc. A special department is fitted up in the rear of the salesroom for the accurate compounding of physicians' prescriptions and family recipes. Mr. Whipple is a native of this state, where he was born in 1851. His early life was chiefly spent on the farm up to the time he was 17 years of age. He was subsequently engaged in school teaching and previous to coming to this place and engaging in his present business was for two years proprietor of a drug store at Hartford, Minnesota.

GEO. L. GEGNER,**HARNESS, SADDLES, COLLARS, BRIDLES,
ETC.,**

This well known house was opened to the public fully a quarter of a century ago, by a Mr. Mills, and is now one of the oldest established houses of the kind in the county. Mr. Mills was succeeded by H. Dungan, and he by the present proprietor, about 15 years ago. The premises occupied include a salesroom 18x50 feet in size for the display of finished work, etc., and a shop 18x24 feet in dimensions for manufacture and repair room. Fine, light, single and double harness, bridle collars, hames, blankets, brushes, rolls, whips, harness oils, etc., are kept constantly in stock, and prices will compare favorably with any similar house in Eastern Indiana. The trade of the house, since Mr. Gegner assumed control, has been fully trebled, it now amounting to about \$3,000 annually. He usually employs one assistant, during the busy season, and guarantees first-class workmanship, every article warranted to be as represented. Geo. L. Gegner is a practical harness maker, and a native of Germany, but was brought to America by his parents when but six months old. He was raised in Cincinnati, O., where his parents first located. In February, 1861, he enlisted in the first call for

75,000 volunteers, in Co. B, 2d Ohio Vol. Inf., serving three months. In February, 1864, he re-enlisted in the 130th Indiana Vol. Inf., in which he served nearly two years. He participated in the memorable Georgia campaign including Sherman's famous March to the Sea as far as Atlanta, and after the engagement of Atlanta his corps was sent to re-enforce Gen. Thomas, and the battle of Nashville was his next severe engagement. For honorable and meritorious conduct he was promoted to first lieutenant by Gov. Morton, October 15th, 1865, and was mustered out and honorably discharged December 14, 1865, coming to this city in 1869.

S. B. PAYNE,**STOVES AND TINWARE.**

In a review of the commercial and business interests of this county, and State, it is suitable that in many of the smaller towns, and cities there are found establishments whose efficiency and enterprise will compare favorably with their more pretentious contemporaries in the larger cities. Mr. Payne first began business as a dealer in stoves and tinware 13 years ago, since which time he has largely increased his annual transactions and succeeded in building up a permanent trade, extending to various sections of this and adjoining counties. The premises occupied for sales room and manufacturing purposes is 18x50 feet in dimensions, in which he carries a large and full stock of the best makes and latest improved Heating and Cooking Stoves, Hollow ware and house keeping articles. In addition to the manufacture of tin, copper and sheet iron ware, this is the only house in this city prepared to execute in first class style, roofing, spouting, guttering etc., and the execution of all descriptions of job work pertaining to this department of trade. Mr. Payne was born in Morrow Co., O., in 1852, but has been a resident of this state 15 years. He is a practical tinner as well as a reliable and energetic business man and is justly entitled to the full and liberal notice here accorded among the progressive merchants of this county and state.

JUNCTION MILLS,**W. J. BAUGHN & Co., PROPRIETORS.**

In the year 1882 over 100,000 bushels of grain, seeds, etc., were handled by this firm, making their annual business amount to over \$90,000, exclusive of the flour manufactured in their mills. The Junction Mills were erected six years ago by Arthur McKew, who, after two years of management, was succeeded by C. P. Starr. The present proprietors succeeded Mr. Starr in 1881. The building is a substantial brick structure four stories in height, 36x80 feet in dimensions, and two warehouses in close proximity, 20x80 and 26x66 feet in size respectively, with railroad switches, giving them complete and convenient shipping facilities to all points East or

West, North or South. The mill is thoroughly equipped, contains three run of stones and the machinery is propelled by a 40 horse power engine. Three assistants find employment and the mill is run to its utmost capacity, which is about 30 barrels in 24 hours. The fine grades of flour and feed manufactured here meet with ready sale throughout this immediate vicinity. Mr. Baughn was born in Ohio in 1850. He has resided in this state since 1877. His business is one that requires a practical knowledge, coupled with business capacity and integrity, which are inherited by him in no ordinary degree. Mr. W. F. Studubaker is the Company and has been quite extensively engaged in the grain business in this section of country for the past 17 years. He was born in Wells County in 1842.

H. T. KITSELMAN & CO.,

DRY GOODS AND CLOTHING, WEST SIDE WALNUT ST.

This house, having been established 10 years ago and being the largest and most popular establishment in this line in Ridgeville, is entitled to more than ordinary recognition in our work among the successful enterprises of the day. The trade of the house has grown fully 300 per cent. since the date of its inception and now amounts to fully \$40,000 annually. The premises utilized by the firm are large and commodious, comprising two floors, each 20x132 feet in size, and is recognized as one of the leading dry goods houses of the county. These rooms are filled with a carefully selected and tastefully arranged stock of foreign and American dry goods, silks, cashmeres, muslins, calicos, gingham, shawls, millinery goods, hosiery, notions, etc., while in the line of clothing their stock comprises a varied assortment of well made goods, every article of which is guaranteed to give satisfaction in every particular. H. T. Kitzelman, John W. Smith and James W. McCamish are the individual members of the firm and are old residents of this state. They devote their personal attention to the interests of their business and give constant employment to an additional force of four competent clerks. Promptness, courtesy and fairness are so prominently characteristic of the dealings of this house that it has acquired a popularity second to none enjoyed by any similar establishment in this section.

SUMPTION HOUSE,

J. H. BLOUCH, PROPRIETOR,

This widely known and deservedly popular house was erected over 30 years ago by Robert Sumption, who managed the hotel for a number of years, when he was succeeded by Lem. Wright. The house next came into the hands of Samuel B. Houch, then into the possession of Freeman B. French, and next passed into the hands of Mr. T. Sumption, who is at present Treasurer of Randolph County. In April, 1883, the present proprie-

tor, Mr. J. H. Blouch, took charge. Mr. Blouch, who is a native of Pennsylvania, is an old resident here. He had been engaged in agricultural pursuits previous to his present occupation. His house is the leading hotel of the place. The building is two stories in height and 140x140 feet in size. It contains apartments sufficient for the accommodation of 25 guests and contains all the conveniences and comforts of home. The dining room is judiciously looked after by the proprietor and the table will always be found supplied with all the substantial as well as delicacies that are required to constitute a faultless menu. The sleeping apartments, another important feature always looked after by guests, are comfortably made and attractively furnished.

J. W. SEANEY,

GROCERIES AND PROVISIONS, BOOTS AND SHOES, COR. WALNUT AND FIRST STS.

Long recognized among the most enterprising and solid business men of this section of the state, Mr. Seaney has for a period of 19 years been identified with its commercial operations. The room occupied by Mr. Seaney is 25x80 feet in area and contains a full line of staple and fancy groceries, provisions, country produce, canned goods, confectioneries, tobaccos, cigars, notions and all desirable articles of home supply, while in the line of gents', ladies', youths', misses' and children's boots and shoes, his stock comprises the best and most satisfactory makes from the largest and best manufacturers and jobbers in the country. The trade of this house embraces many of the best families of both town and country and will compare favorably with any contemporaneous establishment in this part of the state. Mr. Seaney is a native of Wayne County, Ind., and was born in 1843. His long experience has given him the fullest advantages in the selection of his stock and the success which has attended his operations justly entitles him to the full and liberal notice here accorded.

W. C. STARBUCK,

RESTAURANT.

This gentleman opened his nicely furnished and popular restaurant in May, 1883, and has charge of the only exclusive business in this line in Ridgeville. His trade has grown largely since and the future prospects of the house are flattering. The premises occupied are 40x45 feet in size and one assistant is employed. Mr. Starbuck, although a young man but 20 years of age, is fully conversant with every detail of his business, and no pains are spared to make his establishment-worthy of a liberal public patronage. Lunches are served at all hours in an approved manner on short notice, a regular restaurant business being transacted. Parties visiting his place of business will always meet with prompt and courteous attention. Mr. Starbuck is a native of this state and was born in 1863.

C. D. KINNEY,

BOOTS AND SHOES, COR. WALNUT AND THIRD STS.

The popular boot and shoe house of C. D. Kinney had its origin about three years ago, coming into the hands of the present proprietor soon after and even at this date he has secured so fully the public confidence as to promise at an early day to outstrip his older contemporaries in this county. For this result he is not only indebted to the energetic and judicious business policy he has adopted but also to the superior quality of goods he is careful to secure for his trade. The premises occupied embrace a business room 20x40 feet in dimensions, in which he carries a full and complete line of gents', ladies', youths', misses' and children's boots and shoes, all of standard makes, selected with direct reference to the requirements of both town and country trade from the best jobbing houses in the country. Mr. Kinney, the proprietor of this house, is a native of Fairfield, Green County, O., where he was born in 1860. For many years he had been engaged in agricultural pursuits prior to engaging in his present business.

J. C. RETTER,

CARRIAGE AND WAGON WORKS.

Mr. Retter began business in a small way in 1879 and by the execution of first class work has built up a liberal trade and patronage in this and adjoining counties. He occupies for business purposes a building two stories in height and containing three departments—the woodwork, ironing and repository—the dimensions of which are 21x30 and 26x30 feet respectively. Several hands are employed in the busy season and about 25 new vehicles turned out annually. Repairing in all its departments, both wood and iron, also receives prompt and satisfactory attention. His vehicles are made from the best seasoned timber and guaranteed equal to those of any contemporaneous establishment in the state in style, finish and durability, and in terms and prices he is able to compete with any establishment where true value is taken into account. Mr. Retter is a native of Wurtemberg, Germany, but came to the United States when but two years of age. He settled in Preble County, O., for some time and removed to Ridgeville in 1879.

MRS. A. J. WOOD,

MILLINERY AND NOTIONS.

Mrs. Wood began business in this line here 10 years ago and now owns the oldest and largest millinery house in Ridgeville. Her stock includes the latest and most fashionable goods in her line and during the busy season

several assistants are employed and prompt attention is given to patrons. A native of Ohio, Mrs. Wood came here in girlhood, and is a practical milliner. Her work and goods will not fail to satisfy the wants of even the most fastidious.

OSCAR COOK,

LIVERY AND FEED STABLES, SOUTHEAST COR. WALNUT AND SECOND STS.

The present enterprise had its origin here many years ago and came into the hands of the present proprietor in 1883, as successor to John E. Collins, who had conducted it as successor to L. N. Cook. These stables were originally constructed for the purpose for which they are used. The building is one and a half stories in height and 40x30 feet in dimensions and has a capacity of 50 head of horses at one time. Good carriages and driving horses are constantly kept for the accommodation of citizens and others, embracing both single and double buggies and carriages, which are promptly furnished for funerals or weddings. Traveling men or others are conveyed to distant points at reasonable rates. Horses are boarded by the feed, day or week and in every particular these stables will compare favorably with the best equipped livery and feed stables in Eastern Indiana. Mr. Cook is a native of Jay County, this state, where he was born in 1863, and has for many years been associated with this branch of business.

JOHN WELLINGER,

MEAT MARKET.

Mr. Wellinger has been identified with this business for a period of 16 years, having opened his market in 1867. He disposes of about 150 head of fat cattle annually and of small stock, sheep, hogs, calves, etc., in proportion. His market is a model of neatness and cleanliness and is 15x20 feet in size, with cooling room attached. His meats are invariably pure, fresh and of good quality. Mr. Wellinger is a native of Wurtemberg, Germany, and emigrated to America in 1866. He settled in Pennsylvania, where he resided until 1867, when he came to Ridgeville and began the business in which we still find him engaged.

Other more important firms here, are: T. A. Graham, hardware; G. Lemaux, grocer; W. J. Shoemaker, drugs; J. F. Ritenour, livery; M. R. Hiatt, drugs; Kitzelman Bros, hardware; N. B. Hiatt, drugs; J. B. Hiller, grocer; McEw & Edger, dry goods; Cunningham & Boswell, grocers.

FARMLAND.

This thriving village was originally laid out about 1830, at which time many settlements had been formed in this section of the county. It is situated 67 miles Northeast of Indianapolis, on the line of the C. C. & St. L. Railway, and 8 miles west of the county seat. Surrounded by a fine agricultural district it enjoys a liberal local trade, embracing the residents of Monroe and adjacent townships. As an indication of its prosperity it should be noted that it is free from debt and may be ranked among the most progressive inland villages of the state. It enjoys the advantage of a good graded school, an

M. E. Church, a Christian Church and a Friends meeting house. Many of the business houses and private residences would do credit to metropolitan cities, while the enterprise and business ability of its merchants and manufacturers (most of whom are noticed editorially in this work) are entitled to rank among the most enterprising and progressive citizens of the state, both in intelligence and business sagacity. The statistics of 1870 give to this place a population of 532; in 1880, 634, while at the present time it contains fully 800 inhabitants.

GEORGE B. WATSON.

GROCERIES, HATS, CAPS, JEWELRY, NOTIONS, GLASS AND QUEENSWARE AND BAKERY, ETC.

Mr. Watson began business in 1871 in a small way but has so augmented his trade that it now amounts to fully \$15,000 annually. He utilizes a salesroom 23x50 feet in area, and the baking department, in the rear of the salesroom, is 23x22 feet in size. The building is owned by Mr. Watson, and immediately over the salesroom and of the same dimensions is a conveniently arranged room known as "Watson's Hall," used for entertainments and public gatherings. His stock is valued at from \$4,000 to \$5,000 and includes a full line of groceries and provisions for home and table supplies, hats, caps, notions, jewelry, glass and queens ware, etc. The advantages he enjoys in securing his supplies from importers, jobbers and producers enables him to compete successfully with any similar establishment in Eastern Indiana. The baking department receives special attention and his products in this line never fail to give satisfaction. Three thousand pounds of flour are consumed monthly in the production of choice family bread, cakes, pies, etc. Mr. Watson was born in Miami County, O., but has been a resident of Indiana for 44 years. He has served in the capacity of Postmaster of Farmland since 1871. In 1876 he lost all his property and means by fire, but went to work with little delay and erected the building he at present occupies, which is one of the finest structures in Farmland. He is a selfmade man in every respect and occupies the front rank among the representative business men of Eastern Indiana.

The Watson Hotel, at this place, is the only hotel in the town and affords ample and satisfactory accommodations to the traveling public.

JOHN L. REEVES,

DRUGS, MEDICINES, GROCERIES, ETC.;
(T. W. KEASBY, AGENT.)

This house had its inception in 1879 but has been in the hands of its present proprietor since October, 1881, who has by energy and business application built up a large trade. The salesroom occupied is 20x63 feet in size, while a large wareroom in the rear is also used. A fine assortment of pure and fresh drugs, medicines, druggists' sundries, groceries, both staple and fancy, paints, oils, cigars and tobaccos of the best brands, etc., will always be found on hand, and Mr. T. W. Keasby, under whose able management the house is meeting with such flattering success, will always be found ready to give prompt attention to the wants of parties visiting the establishment. He is a native of Muncie, Delaware County, Ind., but was lately a resident of Xenia, Miami County, Ind.

W. W. WILSON,

CARRIAGE MANUFACTURER.

Among the carriage manufacturers of Indiana we find W. W. Wilson, of Farmland, prominently engaged in manufacturing goods in this line. He pursued custom blacksmithing for a period of 15 years and began the manufacture of carriages in 1883. His shop is 18x36 feet in size and two stories in height and the blacksmith department is 30x40 feet in area. Four skilled assistants are regularly employed

and every article leaving the establishment is guaranteed to give entire satisfaction. About 15 new rigs are turned out annually and the iron work on about 25 new farm wagons is done at the same time. Mr. Wilson is a native of Wayne County, Ind., but has resided here since 1866. During the war he enlisted in the 69th O. V. I. for three years and afterwards re-enlisted for the same length of time. An honorable discharge was given him in July, 1865, after having participated in 23 heated engagements. He was at Stone River and with Sherman at Atlanta and through the entire Georgia campaign, marching all the way around to Washington at its close. Although twice wounded, he was never in a hospital and never rode a mile in an ambulance. He is one of Farmland's most respected citizens and an enterprising and practical business man.

BLY & THORNBURG,

DRUGS, BOOKS, STATIONERY, PAINTS,
OILS, ETC.

This house was founded about 20 years ago by Dr. Hennings. In 1881, after having been connected with the house for some time as clerk, Mr. Bly purchased an interest therein and the firm name became Gable & Bly. In 1882 Mr. Thornburg became Mr. Gable's successor and the firm assumed its present name and style. These gentlemen occupy a tastefully arranged salesroom 24x65 feet in size and carry a full line of pure and fresh drugs, standard proprietary and patent medicines, school, blank and miscellaneous books, stationery, druggists' sundries, paints, oils, window glass, etc. Keeping only No. 1 goods, selling at uniformly low and satisfactory prices and treating patrons with fairness and courtesy, have combined to increase their trade to such an extent that it now amounts to over \$12,000 annually and is still growing. P. M. Bly and J. H. Thornburg are both natives of this state and both were born in 1857. They are young men of rare attainments and extended experience in their business.

BRANSON & CARTER,

DEALERS IN HARDWARE, BLACKSMITHS'
AND BUILDERS' SUPPLIES AND ALL
KINDS OF SEEDS.

This house has steadily grown in public favor since its inception, two years ago, and is now the leading establishment in its line in Farmland. The business was originally limited to hardware, but in the spring of 1883 lumber, doors, sash, frames, blinds and builders' material generally were added. A full line of mechanics' tools and seeds of all kinds are kept in stock. Two floors, each 18x55 feet in size, are occupied and both filled to repletion, with warehouse in addition 20x45 feet. Their trade, extending throughout Farmland and the adjoining country districts, already amounts to fully \$25,000 annually and is still growing rapidly. Fully comprehending the

wants of the public in their line, Messrs. Branson & Carter make it a point to keep their stock constantly replenished by invoices of new and desirable goods, and the rapid growth of Farmland, together with the general industrial thrift of the agricultural districts that surround it, make their business one that conduces largely to the public good. Mr. J. B. Branson was born in North Carolina in 1830 but has been a resident of this state for 40 years. Mr. W. B. Carter is a native of Ohio and was born in 1835. He came here in 1859. Both are highly esteemed citizens and enterprising business men, who are contributing by their business and industry to the general development and prosperity of Farmland.

S. S. CLARK,

DEALER IN AGRICULTURAL IMPLEMENTS.

This house had its inception about 12 years ago under the firm name of Robbins & Carter, and in February, 1882, Mr. S. S. Clark purchased the stock. He occupies a salesroom 30x56 feet in size and among the agricultural implements and machines in which he makes a specialty we may mention the following: "Dayton," "Weir," "Furst & Bradley," "Mis-hawaka," "Buckey," "Moline" and "Oliver Chilled" plows; "Empire" harvesters; "Champion," "Buckeye" and "Hoosier" drills; "Winchester," "Peru" and "Jackson" wagons; "Troy Champion," "Barlow" and "Peoria" corn planters, harrows, cultivators, etc. It will be noticed that Mr. Clark handles none but implements of the most popular standard makes and every implement or machine that leaves the house is guaranteed to give entire satisfaction, and Mr. Clark will always be found liberal with regard to prices and terms. His annual sales amount to about \$8,000. Mr. Clark is a native of Allen County, Ind., but has been a resident of Randolph County for 50 years and is widely and favorably known throughout the entire county. During the war of the rebellion he served as a member of the 9th Indiana Infantry and participated in the engagements of Pulaski, Lynn, Franklin and Nashville. His straightforward career entitles him to public confidence.

NATHAN E. GRAY,

FURNITURE AND UNDERTAKERS' GOODS.

This house, the only one of the kind here, was opened to the public about nine years ago by J. S. Davis, and in 1878 it fell into the hands of the present proprietor, Mr. N. E. Gray. A salesroom 20x50 feet in size is used, together with an additional room on second floor for storage purposes. Some furniture is manufactured and a well selected stock of goods always kept on hand. Mr. Gray has a fine hearse and a full line of undertakers' supplies and interments receive prompt and satisfactory attention. He also handles the "New Home," "Domestic" and "Hartford" sewing machines, all of which are well known and are deservedly popular. The trade of the

house is steadily increasing and now amounts to about \$5,000 annually. Mr. Gray is a practical workman and attends promptly to all orders left in his hands, whether for new goods or repairing in any of its departments. He is a native and lifelong resident of this county and is deservedly popular in business circles.

L. B. MARK,

HARDWARE, BLACKSMITHS' AND BUILDERS' SUPPLIES.

This house is long established and well known, having had its inception 12 years ago, when Mr. David Macy began the business in a small way. Mr. Macy was succeeded by Shaw & Johnson, but upon the retirement of Mr. Johnson, W. C. Shaw became the exclusive proprietor. The next firm name was Shaw & Wood, but this finally gave way to that of Wood & Mark, and in 1882 Mr. Wood withdrew, leaving the present proprietor in control of the business. Mr. Mark occupies a salesroom 16x80 feet in dimensions, in addition to which he utilizes a room on the second floor of the same size and a wareroom in the rear for storage purposes. The stock carried will amount to fully \$6,000 and comprises a completeness and variety in his line that is not easily excelled. Parties desiring hardware supplies, tools and implements of the best standard makes, building materials, iron, etc., will find in Mr. Mark's stock the articles required, while his prices are invariably uniform and satisfactory. He also keeps in stock a fine line of all kinds of seeds, in which he is prepared to offer valuable inducements to the trade. He employs two competent assistants and transacts an annual business amounting to about \$15,000. Mr. L. B. Mark is a native of Grant County, Ind., but has been a resident of this county since 1859. He was identified with the tile manufacturing industry for four years and was also engaged in teaching for a number of years.

DR. E. A. BURNS,

DRUGS, BOOKS, PAINTS, STATIONERY, WALL PAPER, ETC.

This house was founded in 1869 by Aaron Shaw, who was succeeded by Robbins & Co., then E. R. Robbins, afterwards Robbins & Meredith, and in August, 1883, the present proprietor took possession. This is at present one of the leading houses in this line in this section of Randolph County. The room occupied is neatly furnished and is 20x60 feet in size. An additional wareroom 15x15 feet in area is also used. A stock valued at \$4,000 is kept constantly on hand and a finer line of pure drugs, standard proprietary medicines, paints, oils, school, blank and miscellaneous books, stationery, wall paper, notions, etc., is not easily obtained. Three competent clerks attend to the wants of patrons, and the annual business transactions will aggregate fully \$15,000. Care and skill are exercised in the filling and compounding of physicians' pre-

scriptions and family recipes, the confidence and esteem of the entire community having been gained in this line. Dr. Burns is a native of Middlesex County, Mass. He came to Indiana in 1850, practiced medicine for 25 years in Elkhart County and resided for nine years in Southwestern Missouri. He has filled a number of important public positions, to the entire satisfaction of all concerned.

JOHN H. GROOMS,

MEAT MARKET.

No town is complete in its business facilities without a well conducted and reliable meat market. In this respect the city of Farmland is well supplied in this particular by the establishment managed by Mr. John H. Grooms. This gentleman has been identified with the butchering business for a period of 13 years, having been in the business for himself for the past 10 years. His market is 15x20 feet in size, neatly fitted up and is a model of cleanliness. He disposes of about 90 head of fat cattle annually and of small stock in proportion. His meats will always be found pure, fresh and the best the market affords at all times, giving his house a leading position in this department of trade in this city and surrounding country. Mr. Grooms was born in Covington, Ky., in 1853, but has spent the greater part of his life in this state.

BARKER & MILLS,

MANUFACTURERS OF HARNESS.

This establishment has been in existence about 10 years. The premises occupied are 18x50 feet in size, with workroom in the rear, and a force of four skilled workmen are constantly employed. About 100 sets of single and double harness are turned out annually and repairing in all its departments receives prompt and satisfactory attention. The proprietors are careful and judicious in the selection of their material and guarantee superior workmanship in every particular. Their prices and terms are reasonable and the satisfaction with which their work has always been received has so augmented their trade that it is now lucrative and satisfactory and is still perceptibly increasing. Mr. M. B. Barker, the senior member of the firm, is a native of Randolph County, where he was born in 1846. He is a practical harness maker. Mr. Joseph W. Mills is also a native of Randolph County, where he was born in 1855.

JAMES H. STINSON,

BOOTS AND SHOES, HAND MADE WORK A SPECIALTY.

Mr. Stinson began business about eight years ago and has succeeded in building up a permanent and lucrative trade. The premises occupied for business purposes are 16x40 feet in dimensions, and in addition to his personal attention he employs one skilled assistant. He keeps in stock a fine assortment of ready made boots and shoes, for men, women, boys,

misses and children, but his leading speciality is the making of fine boots and shoes to order. He turns out men's boots at prices ranging from \$4 to \$9 and ladies' shoes at from \$2.50 to \$3 per pair. He uses the very best of material and is a neat and practical workman. Good fits are guaranteed in every particular. The long practical experience he has enjoyed in this department of trade eminently qualifies him for the execution of the most finished and substantial work. Mr. Stinson is a native of Maryland, where he was born in 1840. He has been a resident of this state for 20 years and has gained the highest esteem and confidence of the community in which he lives. He was elected to the office of Justice of the Peace at the general election in 1882, a position which he still holds, executing his trust with impartiality and ability.

J. W. GRIMES,

STOVES, TINWARE AND HOUSE FURNISHING GOODS.

[This establishment was started about four years ago. The varied and well selected

assortment of cooking and heating stoves, tinware, house furnishing goods, etc., is displayed in a salesroom 18x40 feet in size, and an additional side room and rear room are used for storage and manufacturing purposes. Three assistants are regularly employed and all orders for roofing, spouting or general job work receive prompt attention. The trade of the house is principally local and amounts to about \$5,000 annually. A gradual increase, however, is perceptible, and Mr. Grimes' satisfactory work and reasonable prices make his house one of our permanent business concerns. Mr. Grimes was born in Clermont County, O., and located in Farmland in 1877. Two years later he began this business.

Other business firms here are: H. Studebaker, grain; S. P. Brundage, general mdse; J. C. Bates, grocer; J. S. Davis, dry goods; J. H. Reitenour, livery.

