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# Men of Affairs

The Chicago Evening Post



MARY BOSTWICK DAY

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# Men of Affairs

## A Gallery of Cartoon Portraits



No. 45 Mr. George A. Baird

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## MARSHALL FIELD

**A**S the wealthiest dry goods merchant in the world and a financial factor in many of the leading corporate organizations of the country Mr. Field in his personality was simplicity itself. He was unostentatious, public-spirited with modesty, retiring. Forty-nine years a resident of Chicago he had been essentially a merchant, devoting his strength and brain to the systematic and scientific building up of great establishments of trade. In so doing he had at the same time given of his fortune to the ethical advancement of Chicago—notably his gift of a million dollars to the Field Columbian Museum and of nearly half a million in land and money to the University of Chicago. If Mr. Field had expressed himself on the secret of his success he probably would have said, "system in all things."





## MARVIN HUGHITT

**M**R. HUGHITT bears the honorary title of "dean" of the railway presidents of the West. From the day he mastered telegraphy by ear in New York state, fifty years ago, to the present time he has been an active railway official occupying all the offices of trainmaster, assistant general superintendent, general superintendent, general manager, vice-president and finally president of the Chicago & Northwestern system and representative of the extensive Vanderbilt interests connected therewith. Practical and profitable railroading always has been Mr. Hughitt's forte even in the days of the civil war when he successfully demonstrated as a train dispatcher his ability safely and expeditiously to care for Federal troops. He has been eighteen years the head of the system he now represents, and one of the most honored of Chicago's citizens.





## JOHN J. MITCHELL

**F**ROM messenger boy to president of the bank in which he once served as an employe is the career of Mr. Mitchell. His financial interests now extend not only to all parts of this country but to the centers of money in Europe and the Orient. At 19 he was a minor employe of the Illinois Trust and Savings Bank and at 26 president of the bank. His varied interests now extend to insurance, an advisory capacity with the Audit company of New York; trustee of the American Surety company, director in half a dozen railway companies and in several electric light and power companies, and a power in half a score of other important corporations. Born in Illinois, Mr. Mitchell has made his reputation as a conservative financier in Chicago and won the additional reputation of being an accessible and fair-spoken man of business.





## CHARLES H. ALDRICH

**I**NDIANA hails Mr. Aldrich as a native son, but his Alma Mater of Michigan claims grateful recognition of him as well. He was an early student at Ann Arbor and a graduate in 1875, receiving later (1893) the degree of A. M. His practice of the law began in Fort Wayne and was extended to the general government when he became solicitor-general in 1892. He is fond of golf at Glen View, but more interested in intricate governmental and corporation questions involving vested rights. In this solving of complex problems he has won an enviable reputation through the judicial character of his mind and his extensive knowledge of the law.





## FRANK O. LOWDEN

**M**R. LOWDEN has taken step by step his successes in life through his own energy. The law is his hobby. He was valedictorian of the Iowa State University when he was graduated in 1885 and valedictorian on his graduation from the Union College of Law in 1887. In 1898 he was president of the Law Club of Chicago, and a year later professor of the Northwestern University Law School. He is a member of the American, Illinois State and Chicago Bar associations and a trustee of Knox college. In the legal world he is ranked one of the first corporation lawyers of the West, having the advantage of long practical experience and broad and persistent study. In the campaign of 1904 he was a member of the Republican national committee from Illinois.





## JAMES GAMBLE ROGERS

**A** GRADUATE from the West Division High school in 1885 and from Yale University in 1889, Mr. Rogers began the study of architecture the latter year and practiced on his own account in 1892. He was a student in the Ecole des Beaux Arts, of Paris, for six years, becoming architecte diplome pare government Francais. Since his return from Paris he has been engaged in general architectural practice in Chicago and has designed structures of many varied types. He is a member of the Society of Beaux Arts, New York, and the Societe des Architectes Diplome, of France. Originality always has characterized his designs with a happy blending of the practical and artistic.





## JAMES H. ECKELS

**F**INANCE is the bone and sinew of life to Mr. Eckels. He has given at least twenty-five years of his busy days to the study of national finances and the highest arts of modern banking as exemplified in American financial institutions. The confidence reposed in Mr. Eckels when President Cleveland appointed him comptroller of the currency in 1893—an office he held four years—has been reflected by his rapid advance in the banking world to the presidency of the Commercial National bank of Chicago. Mr. Eckels is fond of music, books, the charms of country life, and the pleasures of the family circle. He is one of the most modest of Chicago's influential men.





## JOHN C. FETZER

**F**ROM the days when the site of the old Tremont House sold for a pair of boots to the million dollar valuations of the present the importance of the sound judge of realty values has steadily increased. Mr. Fetzer has won his high reputation in Chicago financial circles through unerring judgment as to not only the present but the prospective future worth of centrally located property. Born in Pennsylvania in 1865, in 1896 he took charge of the properties of the McCormick estate of Chicago, and has won a phenomenal success with them. He has the most exclusive real estate clientele in the city.





## ARTHUR MEEKER

**M**R. MEEKER is the general manager of Armour's Stock Yards plant and president of the Omaha Packing company. He also is vice-president of the Hammond Packing company, and the Hutchinson Packing company, and a director of Armour & Co., and of the National Packing company. Mr. Meeker has made the industrial and commercial side of the Armour business a life-long study, identifying himself with every step forward of the firm. When free from business cares he has the Chicago, Merchants, Washington Park, Caxton, Saddle and Cycle, Onwentsia and Chicago Golf for entertainment or his delightful summer home which he opens each summer at Beverly Farms, Massachusetts.





## N. W. HARRIS

**L**IFE insurance first inspired Mr. Harris to an active financial career. At eighteen he was a solicitor for the Equitable Life Assurance Society of New York and a general agent for the same company when he was twenty. As early as 1867 he organized and became the secretary and general manager of the Union Central Life Insurance company of Cincinnati. In 1883, after an extensive journey abroad, he organized the banking house of N. W. Harris & Co., one of the largest in the country in its specialty of dealing in state, county and city bonds. Mr. Harris has given much of his life as a layman to promoting the welfare of the Methodist church, with which he is conspicuously connected. As a trustee of Northwestern University his name always will be indelibly inscribed on the tablets bearing the names of the men who have given it fame.





## EDWIN L. LOBDELL

**M**R LOBDELL was born in Illinois and his financial fame has been won within its confines. Coming to Chicago in 1873 after his education was completed he became a teller in the First National Bank for seven years and then passed to the Board of Trade as a partner in the firm of Nash, Wright & Co. Later he started a banking and brokerage business of his own. From this grew through the years the present well known firm of Edwin L. Lobdell & Co. Aside from his many business responsibilities Mr. Lobdell is conspicuous in club life and its social features. He is a member of the Union League, Athletic, Bankers, Exmoor, Midlothian and Twentieth Century. Fond of athletics, he maintains a delightful summer home at Highland Park.





## FRANK B. TOBEY

**F**AR down on Cape Cod, at Dennis, Mr. Tobey was born, worked on a farm, clerked in a country store and postoffice, became identified with the anti-slavery movement and wrote the call and was secretary of the first Republican convention held in his native town. By 1857 he was convinced that he was destined to be a furniture manufacturer and a year later inaugurated the business in Chicago with which his name is now inseparably connected. He now is president of the Tobey Furniture company, president of the Bureau of Justice, director and treasurer of the Children's Home and Aid Society, president of the Society of Ethical Culture and president of the board of Trustees of Rush Medical college.





## ALFRED L. BAKER

**B**ANKING propositions and stocks and bonds won Mr. Baker from a long practice of the law. Born in Massachusetts, he studied law in Boston and was admitted to the bar in 1881 and practiced at Lynn until 1886. The same year he removed to Chicago and became the senior member of Baker & Greeley until he retired to engage in the banking and brokerage business and became a member of the Chicago Stock Exchange, the Chicago Board of Trade and the New York Stock Exchange. He displayed such ability in the financial world that he became president of the Chicago Stock Exchange in 1898 and later president of the Merchants' club, with which he has been prominently identified ever since. In movements to improve Chicago he has been a conspicuous factor during the last seven years.





## EDWARD B. BUTLER

**H**AVING occupation always at hand has been the life-spirit of Mr. Butler. Since his earliest days his life always has been busy. As early as 1870 he was engaged with a wholesale dry goods house in Boston, a training which led to his eventually founding with his brother, George H., the house of Butler Brothers at Boston. Similar houses are now to be found in Chicago, St. Louis and New York. They represent the industry of a merchant—a title Mr. Butler is proud of. During the World's Fair he was chairman of the ways and means committee and chairman of the department of admissions and collections. The Illinois Manual Training School Farm at Glenwood, Hull House, the Chicago Orphan Asylum, Erring Woman's Refuge, First State Pawnors' Society, Rockford college and Bureau of Associated Charities can all bear splendid testimony to the time and means he has given to their advancement. He is a member of six clubs and fond of outdoor life.





## WILLIAM BEST

**M**R. BEST was born in the quaint old town of Canterbury, England and educated there and in the Chicago public schools. As far back as 1857 he was an office boy for John C. Partridge & Co., a firm in which, through industry, he was destined to become a partner in a few years. When Mr. Partridge died he reorganized the house into the firm of Best, Russell & Co., and now known as Best & Russell, incorporated. His fellow citizens frequently have honored him with public office—South Town collector, South Park commissioner, president and auditor of the South Park board. He is a high degree Mason, a trustee of the Sixth Presbyterian church and a member of half a dozen of the leading clubs.





## JACOB R. CUSTER

**H**ISTORIC Valley Forge was the birthplace of Mr. Custer and his college life began at Washington Hall, Trappe, Pa., and was extended to Pennsylvania College, Gettysburg, from which he was graduated as an A. B. In 1869 he was graduated from the Albany (N. Y.) Law School. In the legal profession Mr. Custer's career has been active and conspicuous. He is a master of chancery and for years was a partner with the late William J. Campbell. For eight years he was counsel to the sheriff of Cook County and his sound judgment and legal acumen were frequently called upon to decide many knotty questions. Mr. Custer is a member of the Union League Club and president of the Calumet.





## THOMAS E. MITTEN

**B**ORN and educated in England Mr. Mitten came to the United States in 1880 and began his railway career as a telegraph operator for the Chicago & Eastern Illinois railway. In his service with that company he was successively agent, train dispatcher, trainmaster and adjuster of claims, so that he acquired a practical and invaluable knowledge of all important transportation questions. To add to his varied experiences he acted as general superintendent of a Denver railway, was general manager of the Milwaukee Street Railroad company and general superintendent of the International Railway company of Buffalo, advancing in 1905 to be first vice-president of the Chicago City Railway company. He is essentially a transportation expert.

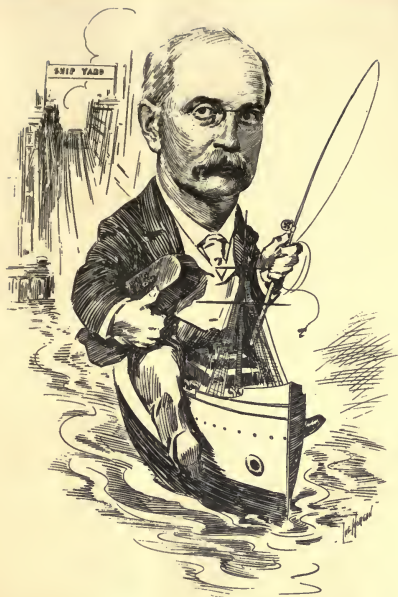




## EDWIN A. POTTER

**M**R. POTTER was born in the historic town of Bath, Me. Until he was thirty years old he was connected with his father's lumber and ship-building business at Bath, but in 1872 he established in Chicago a branch of the china and glassware house of A. French & Co., which later was incorporated as the French & Potter company, and discontinued in 1890. In 1889 Mr. Potter became a member of the piano house of Lyon, Potter & Co., which later retired from business on the advancement of Mr. Potter to the presidency of the American Trust and Savings bank. Mr. Potter has been president of the Kenwood club and is a leading financial authority on La Salle street.





## WILLIAM L. BROWN

**I**N IRON ores and the market for pig iron Mr. Brown is a leader of the highest recognized authority. In 1859 he was a clerk for a Board of Trade commission house and between 1862 and 1865 was fighting the battles of the Union in the Vicksburg and other campaigns. The iron business attracted him when he returned from the war, and by 1883 he was able to organize the firm of Pickands, Brown & Co., one of the largest in the United States in the iron and iron ore trade. The Chicago Shipbuilding company is one of his children and he is president of the American Shipbuilding company. Despite his intense business occupation and the many varied corporations he represents Mr. Brown has a host of clubs which cordially welcome him—the Chicago, Commercial, Caxton, Tolleston, Glen View, Evanston, Evanston Country, Castalia, Fishing and Mid-Day.





## JOHN S. FIELD

**I**CE and the many uses to which it can be put always has been the conspicuous part of the industry of Mr. Field. He is president of the Knickerbocker Ice company and of the Consumers company. His business life began with the old ice firm of Swett & Crouch, Chicago, as a solicitor. When the business was purchased by E. A. Shedd & Co., in 1879 he became a member of the firm, advancing to be vice-president and general manager when it was incorporated as the Knickerbocker Ice company. When this company in 1898 absorbed thirty-five of the local ice companies he became president. Mr. Field has been a trustee of Plymouth church for six years and chairman of the board three years. He is a director of the Glenwood school, the Charity Hospital and of the first board of the Chicago Commons.





## CHARLES F. SPALDING

**A**FTER leaving school Mr. Spalding joined his father in the Spalding Lumber company, and learned the practical and financial side of the lumber business at Cedar River, Michigan. His advancement was rapid, due to his thorough application to the work. He now is vice-president of the Spalding Lumber company, a director in the Hibernian bank, resident vice-president of the American Surety company and a director in the First National bank of Marinette, Wis., Menominee River Lumber company, the Commercial National bank of Chicago and the Commercial bank of Iron Mountain, Michigan. Born in Chicago Mr. Spalding acquired his early education through the Harvard School of Chicago and Exeter Academy.





## WALTER S. BOGLE

**I**N knowledge of the coal business Mr. Bogle is a leader. As a graduate of the Chicago High school in 1868 he entered his father's coal business and was for years manager of the Delaware and Hudson Canal company. He now is president of the Crescent Coal & Mining company, of the W. S. Bogle Coal & Mining company and a director of the Fort Dearborn National Bank. For three years he was a member of the West Park board, president of the Iroquois for one year and five years vice-president. In public affairs he always has taken a prominent part figuring in many of the leading municipal enterprises and always giving his support to whatever would better Chicago.





## W. VERNON BOOTH

**M**R BOOTH, leaving college, entered into a business his father established half a century ago and now the largest enterprise of its kind in the world. His executive ability touches and controls great fish packing houses at Baltimore, salmon canneries at Astoria, Oregon, steamship lines, innumerable can factories, cold storage warehouses, fishing fleets, and the like, giving employment to more than 5,000 men. Aside from the extensive time which Mr. Booth gives to his business he is a hospitable host, one of the active and brilliant figures of the Onwentsia and Saddle and Cycle clubs, of the Chicago Yacht club, Athletic and Chicago Golf. A fine horseman, a lover of fair sport, he easily holds one of the highest social positions in the city.





## EDWARD P. RUSSELL

**N**EW ENGLAND gave Mr. Russell to the West. He was a graduate of the Massachusetts public schools but came West to win his fortune and fame. The banking and brokerage business received his favorable attention and his natural abilities took him into the offices of Edward L. Brewster & Co., in 1885. In the end he became the senior member of Russell, Brewster & Co. Following the line of his business activities Mr. Russell extended his influence to becoming a member and director of the American and British Securities company of London, and a member of the Chicago Stock Exchange and the Chicago Board of Trade. In club life he enjoys the hospitalities of the Exmoor and Chicago, at home, and of the Metropolitan, in New York.





## JAMES ELLIOTT JENNINGS

**B**ORN in a little log cabin in Arkansas Mr. Jennings has made his way upward through the persistency and intelligence of his own efforts. He is an enthusiastic golfer and devotee of outdoor sports and exercises, owning a 110 acre stock farm and country home at Delavan, Wisconsin and belonging to the Evanston Country, Evanston Golf and Glen View clubs. While attaining success Mr. Jennings' occupations have been multifarious. He was manager of the Thayer Transfer company, of Kansas City, a salesman of Browning, King & Co., with Humphrey & Co., of St. Louis and then with J. Grafton Parker & Co., in the real estate and renting business. Mr. Jennings in the growth of his business abilities has given his energies and thought to the needs of the small investor; how to make his capital profitable. He now is president of the Jennings Real Estate Loan company.





## HENRY U. MUDGE

**M**R. MUDGE entered the railway service as a water boy on track work with the Santa Fe Railway system, since which time he has been a telegraph operator, brakeman and baggageman, conductor on freight, passenger and work trains, train dispatcher, roadmaster, trainmaster, assistant superintendent, superintendent and general superintendent, general manager and now a second vice-president—the last position being held with the Rock Island system. Having his headquarters for years at Topeka, Mr. Mudge is known to every farmer and cattleman, every mine owner and builder of western towns from the Kaw river to California. He made himself during his long service with the Santa Fe one of the most popular and practical railway men in the West, holding through the years the confidence of every man who knew him.





## WILLIAM W. TRACY

**P**ARKS, banking, affairs of national politics and the charms of a fine horse serve to make up the daily life of Mr. Tracy, who is one of the busiest bankers and brokers of Chicago's financial center. As a graduate from two eminent Massachusetts institutions of learning, in 1882 and 1886, Mr. Tracy located at Springfield, Ill., as a messenger in the First National Bank, of which he consecutively became corresponding clerk, teller, assistant cashier and vice-president and of which he now is a director. His banking business in Chicago began in 1895. He served five years in the Fifth Regiment, I. N. G., the governor's guard, has been president of the National Republican League and of the Republican League of Illinois, president of the Lincoln Park board, and one of the leading club members of the city, especially in Onwentsia.





## ALONZO C. MATHER

**I**NVENTOR and manufacturer are the titles bestowed upon Mr. Mather. After leaving school he was first employed at Utica, N. Y., then at Quincy, Ill., and in 1873 chose Chicago as his home. He is the patentee of many inventions, including a glove fastener, of which large quantities have been sold. His leading inventions are the Mather automatic car coupler, and a car for cattle transportation, which greatly adds to the comfort and condition of the cattle transported. For this he received a gold medal from the American Humane association. He is now president of the Mather Humane Stock Transportation company and of the Mather Stock Car company. In his early life he was one of the first members of the First Regiment, I. N. G.





## JOHN M. WHITMAN

**M**R. WHITMAN is of Scotch descent. He has been since 1899 the 4th vice-president of the Chicago & Northwestern railway. His first work in the railway business was as a rodman in the engineering department of the Illinois Central road. Between 1858 and 1860 he was engaged as a leveler in the work of enlarging the Erie canal, going from that to the construction of railways in Georgia. When the Union Stock Yards of Chicago were designed in 1867 he was in charge of the construction work and also in control of work at the same period for the deepening of the Illinois and Michigan canal. As early as 1883 he was superintendent of the Iowa division of the Northwestern and subsequently connected with the Chicago, St. Paul, Minneapolis & Omaha system as general superintendent. There hardly is a phase of practical railway life that Mr. Whitman has not experienced.





## SIDNEY C. LOVE

**B**ISHOP WHIPPLE, one of the pioneer prelates of Minnesota, and the head of the Shattuck school, was the educator of Mr. Love, who first entered into business in a bank of Keokuk, Iowa, and left that to join the South Side Elevated Railroad Company of Chicago. The banking and brokerage firm of John C. King & Company was organized by him in 1897, but from which he retired in 1900 to form the present firm of Sidney C. Love & Co., with offices in this city, New York and St. Louis. While Mr. Love gives close attention to business he is fond of the outdoor life and the pleasures of golf and the handling of spirited horses. He is known as one of the first drivers and equestrians of the North Shore.





## THOMAS CRATTY

**A**S A member of the law firm of Cratty Brothers, Jarvis & Latimer, Mr. Cratty has given long attention to technical law. He was a member of the legal profession at Peoria as early as 1869 and continued practice there with his brother, Josiah, until 1884, when they removed to Chicago and established themselves as authorities on corporation law. In this particular branch he has distinguished himself as an authority on the particular questions of the organization of corporations, the laws of the various states regarding this, the rights of corporations and individuals, and the relations between corporations and the public on a legal basis. In this class of study and practice he has won a high reputation.





## SILAS H. STRAWN

**M**R. STRAWN graduated from the Ottawa High school in 1885, but before beginning the active practice of law in which he has won his success, taught school for two years. After reading law in the office of Bull & Strawn at Ottawa he came to Chicago in 1891 and attended the University Extension lectures of the University of Chicago for two years. Admitted to the bar in 1889 he first practiced at Ottawa and then connected himself with Weigley, Bulkley & Gray, of Chicago, and later with Winston & Meagher, in the latter firm eventually becoming a partner. He is now of Winston, Payne & Strawn, a director in the Chicago Terminal railway company and counsel of the East Chicago company. He is one of the directors of the Midlothian Golf club.





## AMBROSE L. THOMAS

**I**N the world of making a thing known through a telling advertisement Mr. Thomas has made a reputation second to none. He is president and director of the Lord & Thomas company, also of the Sterling Remedy company, vice-president and director of the Orangeine Chemical company, and director of the Metropolitan Trust & Savings Bank and the Indiana Mineral Springs company. Mr. Thomas believes in publicity for every meritorious public ware. The science of advertising and the business mechanism of a successful advertising house have been his favorite studies for years. Through them he has risen to the top-notch of success. Mr. Thomas has shunned public life although he made an efficient and conscientious south town collector at a time when a high sense of honor counted for much in that office.





## WILLIAM H. LAKE

**M**R. LAKE was sixteen years old when he entered the grain business in Chicago with the old firm of Dwight & Gillett. For eight years he was with Bartlett, Frazier & Co., and later organized the firm of Lake & Leask. He is now the senior member of the firm of W. H. Lake & Co., and a member of the Chicago Board of Trade, Chicago Stock Exchange, Milwaukee Chamber of Commerce and New York Produce Exchange. In club life he connects with the Washington Park, the Chicago Athletic, the Chicago Yacht and the Glen View, being an enthusiastic golfer. On the board he is known as one of the modern, progressive dealers and traders of high principles.





## JOHN S. MILLER

**F**EW who know him today would suspect that Mr. Miller once was an able teacher of mathematics and Latin and Greek in the old and famous St. Lawrence University. Even after he was admitted to the bar at Ogdensburg, New York, in 1870, his educational work continued. He did not relinquish it until 1874, when he removed to Chicago and began the legal career which has placed him in the foremost rank of the corporation lawyers of the country. While corporation counsel of Chicago (1891-93) Mr. Miller argued the case of the city against the Illinois Central railway in the Lake Front Park litigation and won. As a member of the board of education he was conspicuous for his advocacy of methods of simplicity. He has been president of the Union League club and is one of the leaders in all civic improvement work.





## ALBERT J. EARLING

**I**N 1906, Mr. Earling will have been forty years in continuous service with the Chicago, Milwaukee & St. Paul railway, a most remarkable record. Born in Wisconsin and receiving a common school education, he entered the employ of the road in 1866 and has been successively five years a telegraph operator, five years a train dispatcher, four years assistant superintendent, two years division superintendent, four years assistant general manager, two years general superintendent, six years general manager, three years second vice-president and general manager, and six years president. His name is synonymous with the growth and development of the Milwaukee system of which he has become an almost inseparable part.





## E. J. BRUNDAGE

**W**HILE employed in railway offices in Detroit and Chicago during his youth Mr. Brundage studied law in leisure moments, being admitted to the Illinois bar in 1892 and graduating from the Chicago College of Law with an LL. B. Born in New York Mr. Brundage chose Chicago for his home, became twice a member of the state legislature and in 1904 was elected president of the county board. He has been one of the inspiring factors of the new county building, which he promises shall be not only a work of art but one of the most practical public buildings ever erected in the West. As a public official he is known as an untiring worker—a man of broad ideas and extreme energy.





## JOHN A. DRAKE

**L**OVE of finely bred horses, fondness for outdoor sports and great capacity for taking on important business enterprises have marked the interesting life of Mr. Drake. While the greater portion of his time is now given to his business enterprises in New York, his name long has been intimately associated with the life of Washington Park club, Chicago, and the promotion of legitimate and healthful gentleman's sport. Mr. Drake takes to golf with great zest and is an extensive traveler. Retiring from business some years ago he took to racing through sheer admiration for a spirited horse. As he has put it himself: "I never had any idea of making any money out of it, and no man who goes into racing for the sport of it can make any money out of it."





## JOSEPH H. DEFREES

**I**N the development and application of corporation law Mr. Defrees has given the best of three decades or ever since he left Northwestern University. He was born at Goshen, Indiana, and practiced at the Indiana bar until 1888 when he came to Chicago and began legal life here in the firm of Shuman & Defrees; later of Aldrich, Payne & Defrees and now Defrees, Brace & Ritter. Mr. Defrees is a director of Kelly, Maus & Co., the A. H. Pierce Manufacturing company, the Chicago Car Seal company; president of the Windermere company, and vice-president of the Western Consolidated Granite company. He is a member of the Chicago Bar Association and of the Chicago Law club and an active Republican.





## ERNEST W. HEATH

**M**ONROE Heath, one of the early Mayors of Chicago, was the father of Mr. Heath. The former in 1851 had organized the Heath & Milligan company, paints and oils, and to this the son went in 1874 becoming secretary and treasurer of the Heath and Milligan Manufacturing company when it was incorporated in 1881 and president and manager of the company in 1894. Mr. Heath's business and social career always has been identified with the growth of Chicago. He was born and educated here, his ambitions have been gratified here, and he has risen to the eminence of being recognized as one of the leading conservative figures in the city's commercial world.





## JOSEPH HARRIS

**I**N THE future of the automatic telephone Mr. Harris has persistently pinned his faith. When it was introduced into the departments of the government during the Spanish-American war of 1898 he said it had come to stay—the telephone that does away with the “hello girl.” When the imperial government of Germany adopted it for use in Berlin and gave its orders to Chicago manufacturers for the automatic switchboards, Mr. Harris repeated his assertion. When he saw 10,000 of these automatic telephones in practical use in Chicago, he declared that all his faith and prophecies of the past had come true. Mr. Harris was born and educated in Chicago and for years was a salesman for a clothing house. When he became interested in the automatic telephone, Fortune smiled upon him.





## JOHN M. EWEN

COOK county's new, practical and artistic public offices will be constructed under the supervision of Mr. Ewen who is an engineer and builder of national note. Receiving his education at Russell's Military Academy, New Haven, and Stevens Institute of Technology, he was with the J. B. and J. M. Cornell Iron Works for three years, with W. L. B. Jenney for one year; four years engineer and general manager with Burnham & Root and ten years (four in London) with the George A. Fuller company on building construction as vice-president, general manager and western contracting agent. Since 1902 he has been the vice-president and western representative of the Thompson-Starrett company, of New York, building contractors. He has been actively identified with the erection of many of the high office buildings of the United States.





## CHARLES W. GILLETT

SEEING business life first as a clerk and traveling salesman Mr. Gillett became an advertising manager and two years later formed the Champion Iron and Steel Company, of Muskegon, Michigan, which was subsequently sold to the United States Steel corporation. Since that time Mr. Gillett has given his virile energies to the stock market and the promotion of the extensive interests of the E. W. Gillett Company, manufacturers of baking powders and extracts. While rising into prominence in the business world he was an active member of the First Regiment, Illinois National Guard, doing much to give that regiment the enviable reputation it now bears. He is prominently connected with the Union League and Washington Park clubs and has his residence in the beautiful Lake Forest region.

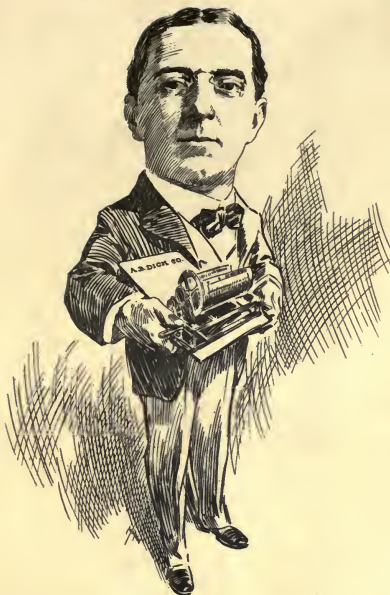




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## ALBERT B. DICK

**A**FTER a long experience with manufacturing enterprises and the lumber trade, Mr. Dick, as president of the company which he represents, has given his entire attention to the manufacture of the Edison mimeograph and Edison supplies. Receiving his education in the Galesburg public school he plunged actively into business with the Brown agricultural implement manufacturers for a number of years and then with the Deere & Mansur company and the Moline Lumber company. As far back as 1883 he organized and incorporated the A. B. Dick company, dealers in lumber, and manufacturers, and became a prominent figure in the commercial life of Chicago. Mr. Dick makes his home at Lake Forest and is a member of several leading clubs.





## G. WATSON FRENCH

**I**T was in 1877 that Mr. French engaged as a moulder with the Eagle Manufacturing company, of Davenport, Iowa, and so satisfactorily discharged his duties that he eventually became president of the company. He also is president of the Bettendorf Metal Wheel company, a director of the Republic Iron and Steel company and chairman of its executive committee. He is vice-president of the Annie Laurie Mining company. He was born in Iowa and educated at Phillips Academy, Andover, Mass. In club life, of which he is fond, he is a member of the Midlothian, the Chicago, the Calumet and Mid-Day. In the steel industry he has won an enviable success.





## ALFRED STROMBERG

**I**N electrical work, and a knowledge of the science of electricity, Mr. Stromberg is a past master. His education in this work began in Sweden, extended to Norway and Denmark and was completed in the United States. The intricacies of the telephone he learned through L. M. Ericsson, a noted European electrician, and this lead him into an intimate connection with the Bell Telephone company, of this country, and to eventually making himself through the present Stromberg-Carlson Telephone company, of Chicago, a manufacturer of telephones. In this enterprise he has acquired a national reputation, being rated as one of the first telephone construction experts of the country. In preparing technical papers on the details of telephone designing he has won the front rank.





## HENRY G. FOREMAN

**M**R. FOREMAN'S everlasting fame will rest upon his determined efforts to give Chicago an outer belt of parks and a complete outdoor recreation system. While he has won fame for himself as a real estate operator and public official, president of the country board and a member of the South Park board, his real fame will hinge upon his battle for the Chicago beautiful. Mr. Foreman was born in Chicago and received his education here. He was one of the organizers of the Chicago Stock Exchange, the Chicago Title & Trust company and the Chicago Real Estate board. A man of wealth and superior intelligence with his multifarious private affairs he always has sought to give much of himself to the betterment of his native city.





## JOHN R. MORRON

**M**R. MORRON believes in Chicago, and before the Merchants' club he has been a strong advocate of the commercial possibilities of the city. He is vice-president of the Diamond Glue company and the Diamond Casein company; a director of the National Bank of the Republic, of the Schwarzschild & Sulzberger Glue company and the Audebert Wall Paper company. Despite his many business activities, Mr. Morron finds time to give himself to the duties and the social life of the Chicago, Athletic, Mid-Day, Forty and Midlothian clubs, and to take a conspicuous part in the active municipal improvement work of the Merchants' club. He is one of the staunch supporters of the shibboleth: "Chicago the Central Market."





## LAWRENCE A. YOUNG

**M**R. YOUNG hails from the state where a fine horse not only grows but is loved. He is a Kentuckian by birth and when he removed to Chicago in 1896 he brought with him the natural blue grass affection for a thoroughbred. He is a graduate of Princeton University and of the Louisville Law School and a lawyer by profession. During Mayor Carter Harrison II's first term he was assistant corporation counsel and is now one of the directors of the Chicago City railway company. As president of the Washington Park club and the inspiring genius of a number of successful American Derbies he always has held a prominent position in the life of the city. He also is president of the Western Jockey club.





## JOHN T. CONNERY

**M**R. CONNERY is one of the many examples of successful Chicago business men who began their careers at the bottom round of the ladder of work. Although born in Rhode Island he received his education in the Chicago public schools and the Chicago Athenaeum and then became a yard clerk with a coal firm. Three years later he was cashier and book-keeper for the Silver Creek Coal company and afterward its secretary. In 1904 he was chosen president of the Miami Coal company, an office he still retains. As a society and club member he is connected with the Royal Arcanum, the Knights of Columbus, the Catholic Order of Foresters and the Chicago Athletic club.





## SAMUEL MCROBERTS

**I**N THE long and steady growth of the Armour interests, the extension of the affairs of the Armour house into a score or more of world-wide industries, Mr. McRoberts has acted as the treasurer of the corporation, keeping a watchful eye upon its finances and resources. A position of this character in a house employing at times as many as 30,000 men, having relations with every important foreign government for food supplies, is one of the utmost responsibility. Mr. McRoberts in his discharge of the duties entailed upon him for years has won the highest praise not only from his superiors but all having business dealings with the Armour house. He has grown into Armour's.





## JOHN W. EMBREE

ONE of Chicago's greatest industries, a commercial development, which wrested laurels from other cities, has been her lumber business. She is now the center of the largest mixed lumber trade in the world and one of the important characters in bringing this about has been Mr. Embree, who is secretary of the Rittenhouse & Embree Lumber company. He has given wide study to the lumber trade conditions of Chicago and especially to her future sources of supply. The gradually disappearing near-by markets of production are disappearing while the demand on Chicago for lumber, local and foreign, is steadily increasing. This situation presents a difficult problem to the lumber merchant, but one which Mr. Embree appears to have solved in a remarkable manner.





## WILLIAM A. BIRK

**C**HICAGO born, Mr. Birk has given his entire business career to Chicago enterprises and the exploitation of the merits of the city itself. For a number of years he was engaged in the grain commission business on the Board of Trade and after that was a member of the brewing firm of Wacker & Birk. In 1891 he organized the brewing firm of Birk Brothers, of which he now is the president. He is a member of Lincoln Park lodge of Masons, a director of the Germania Mannerchor and an active member of the Chicago Athletic and Iroquois clubs. He has given his name and its influence to many public enterprises and always has been identified with progressive commercial and municipal movements.





## WILLIAM WALLER

**I**N THE real estate and coal business Mr. Waller has won a high reputation in Chicago's business circles. He was born in Kentucky and became a resident of Chicago when he was three years old. On graduating from Rensselaer Polytechnic Institute of Troy, New York, in 1879 he became a member of the firm of Waller & Co., real estate dealers. He also is president of the Waller Coal company, a director of the Oliver Typewriter company and of the Orangeine Chemical company. In business life he always has kept himself closely in touch with affairs of the day and the matters which pertained to building Chicago for future greatness. He is a member of the University, Athletic, Washington Park, Saddle and Cycle, Onwentsia, Exmoor, Glen View and Chicago Golf clubs.





## JOHN M. ROACH

**F**ROM the position of street car conductor to president and manager of the Chicago Consolidated Traction company has been the business rise of Mr. Roach. He entered the employ of the North Chicago Street railway company in 1872 and became assistant superintendent in 1887, superintendent three years later and 2nd vice-president and general manager in 1893. Since 1897 he has been vice-president and general manager of the West Chicago Street railway company and president of the Cicero & Proviso and Suburban street railway companies during the same time. There is no part of a street railway system from its practical operation to its financing to which Mr. Roach has not given long and intelligent study.





## ANDREW J. GRAHAM

**I**F Mr. Graham no longer lived on the West Side or continued his banking business there that section of the city would hardly seem the same. He is a marked entity of that part of Chicago. He was born in this city and at fourteen began his business career as a boy in the furniture store of John M. Smyth. After some years in this employment he established with his father the present banking house of Graham & Sons. Gov. Altgeld honored him in 1893 when he was appointed a member of the West Park board. To him as much as to any one else has been due the rapid development of the beauties of the West Park system during the last twelve years.





## ROBERT W. HUNT

**C**APT. HUNT is the leading metallurgical engineer of the West. His life's work began in a rolling mill at Pottsville, Pa., in a practical way, learning puddling, heating, rolling and the other technical portions of the molder's business. Analytical chemistry received his attention for a number of years and in fact until he entered the army in defense of the Union. He served from 1861 to 1865 and then represented the Cambria Iron Works in Michigan. Since 1888 he has been the senior member of the firm of Robert W. Hunt & Co., consulting engineers, iron inspectors, etc., with offices in Chicago, New York and London. Capt. Hunt has written many papers on the metallurgy and manufacture of steel and is a member of a number of prominent scientific societies.





## LOUIS MOHR

**M**R. MOHR, like his brother, who is associated with him in business, has made a life study of the mechanical science of constructing boilers and those mechanisms which go with the development and control of steam in industrial work. The Mohr name now is known throughout the nation as a synonym for sterling productions, this being largely due to the patience and skill the father and the sons succeeding him have put to the work before them. The Mohrs have created a typical Chicago institution, not to be separated under any circumstances from any graphic history of the foundations on which the business fame of the city has risen.





## JOSEPH MOHR

**M**ANUFACTURING enterprises have marked the successful business career of Mr. Mohr. He was born in Chicago in 1855 and educated in the public schools, from which so many notable men have come. His apprenticeship in work began with the Excelsior Iron Works in 1870 as a boilermaker and he was foreman of his own department by 1877. Resigning in 1882 he joined with his father in forming the boiler manufacturing business of John Mohr and Son which was incorporated in 1892 as John Mohr and Sons. Mr. Mohr held the position of general manager and treasurer until 1903 when, upon the death of his father, he became president and treasurer. He is a prominent member of the Chicago Athletic club and of the Chicago Engineers.





## W. J. CALHOUN

FROM labor on a farm to arbiter of the fate of nations—this is the epitome of the career of Mr. Calhoun, who was chosen by President Roosevelt to make an examination of the condition of affairs in Venezuela. For President McKinley he performed a similar service in Cuba, before the outbreak of the Spanish-American War. At the same time he established the record that he was not an office-seeker. When he became an Interstate Commerce commissioner in 1898 it was on the direct solicitation of the president himself that he accepted. His life work began upon an Ohio farm, but he began the study of law at the same time the then Major McKinley did. Later, he served in the Union forces in the civil war and ten years after the war ended was admitted to the bar of Illinois at Danville. From that time on his advance was rapid. After two years' service on the Interstate Commerce commission he resumed the practice of law in Chicago with Pam, Calhoun & Glennon.





## HIRAM R. McCULLOUGH

**A**S third vice-president of the Chicago & North-western railway and with a wide railway experience Mr. McCullough is one of the best known traffic managers of the country. His early experiences began in the general freight offices of the Illinois Central company, he leaving that road to connect himself with the the Northwestern in 1882 and rising rapidly on the official staff of that corporation year by year. The practical side of traffic management always has appealed to Mr. McCullough and he has made it a life-long study to the enhancement of his own fame and the reputation of the system he serves. His home in Lake Forest is one of the leading social circles of the beautiful North Shore.





## ISRAEL P. RUMSEY

**W**HEN President Lincoln called for troops in 1861 Mr. Rumsey, then only twenty-five years old was one of the first Chicagoans to respond. He assisted in organizing Taylor's Chicago Battery, and became junior second lieutenant of Company B., of the 1st Illinois Light Artillery. Before the war ended he was a captain. Since 1864, with the exception of two years, he has been in the grain commission line, representing one of the largest receiving houses on the board. In reform politics he always has been active, especially in the work for high license and the suppression of the sale of liquor to minors and drunkards. He is a trustee of the Presbyterian League and was chairman of the finance committee that raised the funds for building the Grace and Sixth Presbyterian churches. Socially and financially he holds a pre-eminent position in Chicago.





## DARIUS MILLER

**F**OR three years in the start of his railway career Mr. Miller was a stenographer in the general freight offices of the Michigan Central railway. Then he started on the gamut of railway work that leads into the financing and operating of great transportation properties. He served so well in subordinate positions through the West and South that by 1890 he was traffic manager of the Queen and Crescent route and in 1896 vice-president of the Missouri, Kansas & Texas railway. He was elected to the first vice-presidency of the Chicago, Burlington & Quincy system and accepted the office January 1, 1903. Mr. Miller is one of the most popular and public-spirited railway officials of the Northwest, a strong executive and close in touch with public needs.





## FRANKLIN H. HEAD

**F**AMOUS Dr. North, of Hamilton college, had much to do with the early education of Mr. Head. The latter was a graduate from Hamilton in 1846 and left college to enter on a manufacturing and banking business. While he practiced law in Kenosha as early as 1858 and was in business on the cattle ranches of Utah for more than four years, his natural inclinations to greater financial enterprises brought him to Chicago where he has been intimately connected with the Continental Casualty company, the Fay-Sholes company, Street's Western Stable Car line and other enterprises. He is honored as well as a literateur through his works on "Shakespeare's Insomnia and the Causes Thereof," "A Notable Lawsuit," etc. In 1901 he received the decoration of a Chevalier of the Legion of Honor of France.





## FREDERIC W. UPHAM

**T**HE genial president of Cook county's Board of Review has led an active business life. Leaving college in 1880 he connected himself with the Upham Manufacturing company, of which his uncle, William H. Upham, afterward governor of Wisconsin, was president. Removing to Chicago in 1894 he organized the Fred W. Upham Lumber company, of which he is still the president. He is president of the Busse-Reynolds Coal company and the Wisconsin Oak Lumber company; vice-president of the Peabody Coal company and Pawnee railway company and director in a number of other corporations. In politics he is one of the leading Republicans of the city, sitting in the national Republican convention of 1892, alderman from the twenty-second ward in 1898 and now president of the Board of Review since 1899.





## WALTER H. WILSON

**M**R. WILSON is an authority on Chicago real estate and has been for the last seventeen years. He was born in Massachusetts and fitted himself for Harvard College at a preparatory public school but gave up his studies for business in 1873. He entered the wholesale crockery and glassware house of Abram French & Co., Boston, advancing from a minor to a responsible position and in 1879, when the firm established a branch house in Chicago, he was made a partner. His interest was disposed of in 1888 when he engaged in the real estate business and later in banking. He is a governing member of the Art Institute, vice-president of the Western Trust & Savings Bank and of the Chicago Union Traction company. He has taken a conspicuous part in the developement of the purposes of the Chicago Commercial Association.





## HENRY C. LYTTON

**C**O-OPERATION has been the spirit of the business career of Mr. Lytton. He mastered the understanding of it through his own long experience in reaching a culmination in "The Hub." At fourteen he graduated from the public schools of New York into the College of New York and then entered business life as an entry clerk in a wholesale business house. Between eighteen and twenty-one he was bookkeeper for a retail store. For fifteen years afterward he was a merchant in Grand Rapids, Michigan, leaving that field to establish the corporation of which he is now the president. Sympathetic questions of the relations of employer to employe and of a business man to the community in which he lives have always entered into Mr. Lytton's life. Part of his annual profits as a merchant he divides with his clerks. Part of his daily life is given to the interests of the Chicago Historical Society and the Art Institute.





## NOBLE B. JUDAH

**O**LD VINCENNES with its memories of "Sweet Alice" and the many important events of the past that occurred there was the birthplace of Mr. Judah and he left it to complete his education at the Indiana State University and Brown University, being graduated from the latter in 1872. His law studies were prosecuted in Chicago and in the law department of the University of Michigan, and on their completion he entered on the active practice of the law in Chicago. In the city council he served the city with great intelligence for a number of years and in legal circles he long since won permanent recognition of his abilities as a master of jurisprudence.





## PAUL BROWN

**H**ISTORIC McHenry county was the birthplace of Mr. Brown, a son of Dr. Henry T. Brown, a noted physician of the early Illinois days. Mr. Brown was educated in the common and high schools of McHenry county and began his effective study of the law in Chicago in the office of Hoyne, Horton & Hoyne. He was admitted to the bar in 1885 and a few months later was appointed master in chancery of the Circuit court of Cook county, an office which he held until 1893. In 1889 he joined Clarence A. Knight in the firm of Knight & Brown and since 1903 has been one of the firm of Horton & Brown. He is a member of the Union League and Hamilton clubs and has his residence at Glencoe.





## ORRIN W. POTTER

**M**R. POTTER taught himself in higher mathematics and civil engineering in his boyhood life in New York State. He was born in 1836 and removed to Wyandotte, Michigan, in 1856, where he clerked in a rolling mill. One year afterward he was connected with Ward's rolling mill in Chicago and when it was incorporated in 1865 as the Chicago Rolling Mill company he became its secretary and general superintendent. In 1871 the corporation was changed to the North Chicago Rolling Mill company, of which Mr. Potter was the president for over twenty-five years. When it was consolidated with the Illinois Steel company he retired. In the iron and steel industrial development of Chicago Mr. Potter was one of the leaders.





## MASON B. STARRING

**H**EREDITY has its influence in determining the careers of the sons of men. Mr. Starring is the son of a prominent railway man of the early days who devised the American system of checking baggage. The former after the death of his father perfected the system and then turned to the law as his chosen profession. Of Illinois birth and after being admitted to the bar he became assistant general counsel under Julius S. Grinnell, then of the Chicago City Railway Company. Upon the death of Mr. Grinnell he became general solicitor of the company and in 1904 was made general manager of the corporation which controls the surface transportation of the South Side of Chicago. From the law Mr. Starring has by force of environment passed into the active field of surface transportation—electrical and cable—until he has made himself a recognized authority on the subject throughout the nation.





## ALBERT E. ZIEHME

**E**NGAGING in the mercantile business when 22 years old, at Kensett, Iowa, Mr. Ziehme in 1891, became a traveling salesman for a wholesale jewelry house and, coming to Chicago in 1895, organized the jewelry firm of A. E. Ziehme & Co. In the growth of his affairs and his intimate connection with the financial circles of Chicago Mr. Ziehme has become president and director of the Ravenswood Exchange bank, a director of the Western Trust & Savings Bank, president and director of the Western Telephone Manufacturing company, and trustee of the Ravenswood Methodist Episcopal church as well as a life member of the Hamilton club.





## HENRY A. BLAIR

**T**HE father of Mr. Blair founded the Merchants National Bank, of Chicago, and it was there in 1871 that the son began his business career. He was vice-president until 1902 when the bank consolidated with the Corn Exchange National bank. He is a receiver and director of the North Chicago Street Railway Company and of the West Chicago Street Railway Company; and a director of the Calumet and Chicago Canal and Dock Company, of the Elgin National Watch Company, the West Division Railway Company and the Chicago Edison Company. Mr. Blair has given much of his life to the upbuilding of Chicago and the furtherance of civic movements that would advance the government of the municipality.





## JOHN F. STEVENS

THE Panama canal probably will be the monument which perpetually will stand to the honor of Mr. Stevens. He now is the chief engineer of that stupendous work and was selected by President Roosevelt on the merit of his past achievements. Of Maine origin his entire life has been given to railway construction work—the details and methods of building for endurance. In his progress he has been assistant city engineer of Minneapolis, chief engineer of the Sabine Pass & Northwestern railway work, an engineer with the Denver & Rio Grande and the Milwaukee system and served with the Canadian Pacific, the Great Northern and the Rock Island systems until he became second vice-president of the latter road. In practical building work he ranks with the first engineers of the country and his prompt acceptance of the Panama canal work marks his ability to complete it.





## JOHN A. ROSE

**A**S A lawyer and street railway official Mr. Rose has won a wide and enviable reputation in Chicago. He was born in Will county and was graduated from Northwestern University in 1882 with the degree of LL. B. Admitted to the Illinois bar in 1882, he began his practice in Chicago the same year. In 1895 he became general attorney for the North Chicago Street railway company and the West Chicago company. In four years more he was president and director of the Chicago West Division railway company, the Chicago Passenger Railway company, the West Chicago Railway Tunnel company, the North Chicago City Railway company, and director of the Chicago Consolidated Traction company. He is a thirty-second degree Mason and a member of Apollo Commandery, Knights Templar. He also is a prominent Mystic Shriner and a member of the Union League club.





## RUDOLPH ORTMANN

**M**ANUFACTURING has been the ambition of Mr. Ortmann and he successfully has prosecuted work along that line for twenty years. He was born in Vienna but educated in the public schools of Saginaw and Detroit, completing a thorough course in the Polytechnikum, of Vienna. He afterward entered the employ of the Market bank of Detroit as a messenger and in 1884 went to Duluth to represent large timber interests. In 1887 he connected himself with the Ajax Forge company of Chicago and is now vice-president of the concern. He also is first vice-president of the Griffin Wheel company, a director of the American Trading and Storage company and of the Sellers Manufacturing company. He is prominent in the life of the clubs of Chicago, Kansas City, St. Paul and Detroit.

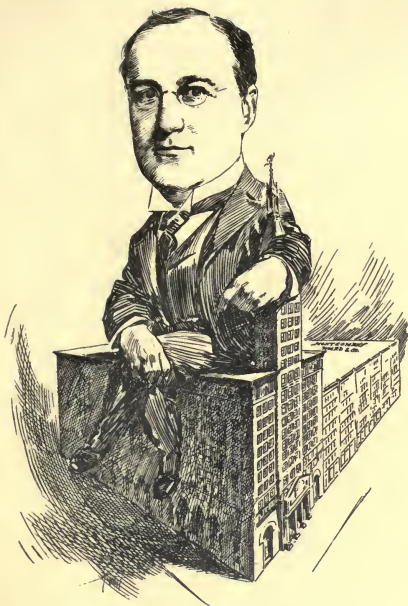




## FRED A. BUSSE

**F**ORMER Treasurer of Illinois, Mr. Busse, as a Chicago product, has steadily risen in life. Engaged in the hardware business with his father for years he finally opened a coal establishment being secretary and treasurer of the Northwestern Coal company and later president of the Busse-Reynolds Coal company which was succeeded by the Busse Coal company, of which he is the head. Mr. Busse always has been a Republican and active in politics. He has been town clerk of North Chicago one term; four years in the sheriff's office and after that chief clerk in the North Town collector's office. He was elected to the House of Representatives in the thirty-ninth and fortieth General Assemblies and in 1898 was chosen for the state Senate. He was elected state treasurer in 1902. He is a member of the state Republican committee.





## CHARLES H. THORNE

**"I WILL,"** has been the motto of Mr. Thorne in his career. He is the treasurer and director of Montgomery Ward & Co., and one of the great factors in the direction of the business of a world-famous mail order house. Aside from his determination in undertaking any project Mr. Thorne is noted for his advocacy of and adherence to a system. This may explain why his firm, through thoroughness and attention to the most minute details, has acquired a reputation that extends through China and Japan, into every agricultural section of the United States and Canada, south to the Argentine and Chile, east into all divisions of Europe. Mr. Thorne has a winter residence at Thomasville, Georgia.





## HOMER H. PETERS

**G**RAIN and all that may be produced from it has been the active work of Mr. Peters. His business career was begun in the grain office of Alexander Lewis & Co., of Detroit. Later he was employed by Gilet & Hall of the same city; and in 1889 was invited by Bartlett, Frazier & Co., who were just opening their Chicago offices, to join with them, which he did, continuing in business with that firm until his voluntary retirement, January 1st, 1903. He is vice-president of the First National Bank of San Diego, California, president of the Buffalo, Dunkirk & Western railway, president of the Crescent Oil, Asphalt & Gas company and a director of the San Diego-Eastern railway and of the Pacific Steel company. In recreation he is extremely fond of yachting and a conspicuous member of the Chicago Yacht and the San Diego Yacht and Corinthian Yacht clubs of the Pacific coast.





## JACOB NEWMAN

**A**LTHOUGH Germany was his birthplace Mr. Newman came to the United States with his parents when he was four years old and began life on an Ohio farm. From there he removed to Noblesville, Indiana, having in mind that he would some day be a lawyer of repute. After working at various callings there he came to Chicago in 1867, saving his money, attending the University of Chicago, and working out of school hours. Leaving college he became associated with Judge Graham in the firm of Graham & Newman, a partnership which continued until Judge Graham removed to the West. He afterward was for eight years with Adolph Moses and now is the senior of Newman, Northup, Levinson & Becker. He is an active member of both the Union League and the Standard clubs.





## HERMAN PAEPCKE

**H**ERMAN PAEPCKE is a lumberman. As a member of the Paepcke-Licht Lumber company he has brought to market the wood of which scores of mid-western towns are built, His saw mills are at work in half a dozen southern states and the employes of his firm are numbered by the hundred. For his recreation Mr. Paepcke draws heavily upon the golf links and old Colonel Bogie never fails to meet the drafts. The colonel thinks that lumbermen are pretty good people anyhow, because they clear so much ground for future putting greens. At his Glencoe residence Mr. Paepcke spends the summer, and in winter he is a familiar figure at the Chicago Athletic Association, the Mid-day and the Germania clubs. He lives at Pearson Street and the Lake Shore Drive.





## JOHN FINDLEY WALLACE

**M**R. WALLACE is one of the foremost civil engineers of the world. Connected with the Civil Engineers organization of Great Britain he is also past president of the American Society of Civil Engineers, of the American Railway Engineering and Maintenance of Way Association and of the Western Society of Civil Engineers. His practical engineering work began as a rodman on the line of the Carthage & Quincy railway. His advancement during thirty years of active work was rapid. From 1901 to 1904 he was general manager of the Illinois Central railway and in 1904 was appointed chief engineer of the Panama Canal, a position which he resigned in 1905 to return to active work in this country. In private life Mr. Wallace is fond of golf and the recreations of outdoors.





## W. A. LYDON

**A**S A contractor and a master of dredges Mr. Lydon has won his fame. He understands all the difficulties and dangers in scooping out the bed of a river, widening a stream, creating a harbor, overcoming a sand bank or blowing up a reef. Of the Chicago river and the harbors of Lake Michigan he is the expert master in keeping them to navigable depths, safe for all kinds of shipping. His firm is known over the entire Great Lakes district as that of Lydon & Drews. His monster dredging apparatuses are visible wherever a channel is to be created. All of the important work required by the United States government to bring the Chicago river to its legal navigable depth has been performed under the direction of Mr. Lydon.





## A. B. SCULLY

**T**HE Scully family has been of noted reputation in Chicago for two or more decades as workers in steel and iron—the product of the Scully Steel and Iron company, of which Mr. Scully is the chief. The mysteries of metallurgy always have attracted Mr. Scully, and as he has solved them he has given the benefit of his discoveries to the world. He always has shown a scientific interest in the relative values of tensile strengths and the application of these to mechanical forms to be used in commercial and manufacturing plants. His occupation, to Mr. Scully, is not only a profit-making work but one in which the ancient methods of Tubal Cain still may be profitably followed—the knowing the wherefore and whyfore of the molding and shaping of iron and steel.

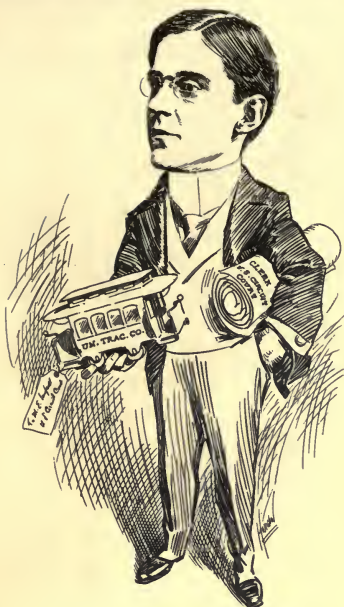




## FRANCIS J. DEWES

**T**HE father of Mr. Dewes was a member of the first German Parliament held at Frankfort in 1848. He himself graduated from Real-schule, Cologne, in 1861. In 1868 he came direct from Germany to Chicago and was immediately employed by the Rehm & Bartholomae company as a bookkeeper. He was so capable in the discharge of his duties that he became a stockholder within two years and nine years later was able to establish the F. J. Dewes Brewery company, now the Standard Brewery company, of which he is president. His interest in the development of Chicago's artistic attractions was manifested through his gift of the statue of Alexander Von Humboldt to Humboldt Park. In the affairs of the German-American citizens of Chicago and the welfare of newcomers from the Fatherland he has always been conspicuous.





## MARSHALL E. SAMPSELL

**M**R. SAMPSELL was appointed clerk of the Circuit Court of the United States for the Northern District of Illinois in 1902 and still holds that important office. He also is one of the receivers of the Chicago Union Traction company and of the North and West Chicago Street railway companies. He was born in Texas in 1874 and educated in the University of Chicago and the Chicago College of Law, graduating from the latter with the degree of LL., B. Traction questions have interested him for a number of years past and he has given their solution long and valuable study. In politics he is a Republican and a member of the Union League, Hamilton, Washington Park and Exmoor clubs, having his residence in Highland Park.





## ALBERT G. WHEELER

**T**HE produce transportation business in New York City gave Mr. Wheeler his first inspiration on the proper disposal of surface freight in the great cities. Leaving this work he became interested in the construction of new telegraph lines, building railways and development of new enterprises including the underground electric traction systems of Washington and New York, the introduction of automatic switchboards for telephone service and the building of the tunnels under the streets of Chicago to be used as a transfer system for freight and as a terminal for steam railroads. He is president and director of the Illinois Tunnel company, the Illinois Telephone and Telegraph company, the Illinois Telephone Construction company, and a director of the Automatic Electric company, and interested in many other corporations.

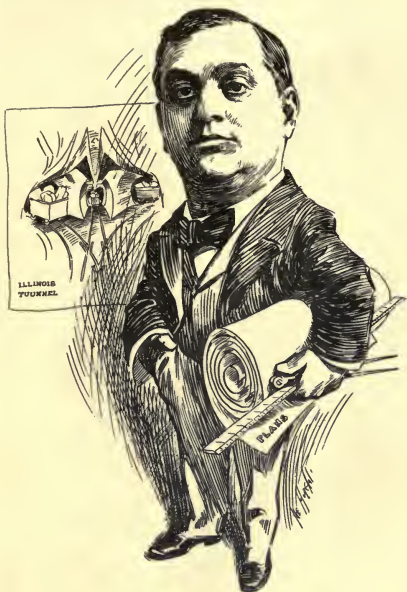




## WILLIAM GRACE

**M**R. GRACE has scattered monuments to his reputation all over Chicago. Huge piles like the Lake Shore station and other structures rise on every hand to bear testimony to his ability as a builder. Since early life Mr. Grace has been engaged in contracting construction work on the motto "That a thing to be done at all must be well done." Thoroughness has marked all the great enterprises he has undertaken. Foundation work, one of the most difficult problems a Chicago builder confronts, is sanely understood by him, and once he has laid his base, the superstructure follows harmonious with the whole. He is acknowledged throughout the West to be one of the ablest and most modern contractors in the field.





## GEORGE W. JACKSON

**B**ORING tunnels, conquering the interior of the earth and making it useful to man, has been the life work of Mr. Jackson. He is ranked to-day as one of the first subway engineers in the United States. Educated in Chicago and Oxford, England, his engineering and contracting work began in 1882. He bored the Strickler Tunnel through Pike's Peak; gave Reading, Pa., its subway; built the pneumatic tube system for the Associated Press in Chicago; established the Wentworth avenue drainage system and built about 90 per cent of the underground system in this city of the Chicago Telephone company, Postal Telegraph company and Western Union company. He has been the engineer and contractor for the entire subway system of the Illinois Telephone company and consulting engineer for Chicago's local transportation committee in its study of the traction problem and high pressure system.





## FRANK J. LOESCH

**R**AILWAY, telegraph and corporation law have been made special studies in the legal life of Mr. Loesch. He is now counsel at Chicago for the Pennsylvania lines west of Pittsburg; general counsel for the Western Division of the same system; and counsel for the Postal Telegraph-Cable company. Mr. Loesch was born in New York and graduated in law from Union College of Law with the degree of LL., B. He was admitted to the Illinois bar in 1874. He is the senior member of the law firm of Loesch Bros. & Howell. In 1898 he was appointed a member of the city's board of education and re-appointed for a second term after having given splendid service in support of the public school system. He is a member of the Illinois and the Chicago bar associations.





## GEORGE R. PECK

**M**AKING his own life busy and radiating the sunshine of good humor has been the career of Mr. Peck. His middle name is "Record" and he has been making it good since his birth in New York in 1843. He is twice an LL.D., once an A.M. and a past master of wit and natural oratory. In the civil war he began as a private and rose to a captaincy. He practiced law in Wisconsin and became United States attorney general for the district of Kansas. He was general solicitor for the Santa Fe system, refused to become a United States senator for Kansas to fill an unexpired term, came to Chicago in 1893 and for ten years has been the general counsel of the Chicago, Milwaukee & St. Paul Railway. As a raconteur and after-dinner speaker he has few equals in the country. As a friend he is unrivaled.





## JAMES FRANCIS MEAGHER

WHEN George C. Campbell was general solicitor for the Chicago, Rock Island & Pacific railway Mr. Meagher entered his service as an office boy and advanced from that position to be stenographer for the law firm of Lawrence, Winston, Campbell & Lawrence. Through his early years and while engaged in the most laborious work he gave his spare hours to study of the law and was admitted to the bar in 1881. Five years later with Frederick S. Winston he organized the firm of Winston & Meagher, which later became Sears, Meagher & Whitney. Mr. Meagher was born in Brooklyn but received his education in Chicago. He is conspicuous in the circles of eminent corporation lawyers.





## JAMES B. McMAHON

**A**S VICE-PRESIDENT of the N. K. Fairbank company and director of the American Cotton Oil company, Mr. McMahon has won enviable success in the business world. Retiring in disposition but genial in nature, he has given the best of his life to the building up and extension in influence of the vast business interests intrusted to his care. He is a member of the Chicago, the Calumet, the Washington Park and Chicago Athletic clubs, but devotes the greater part of his time to the financial affairs in his control. During his life in Chicago Mr. McMahon has done much toward furthering the commercial development of its manufacturing interests.





## JULIUS W. BUTLER

**M**R. BUTLER'S career as a paper merchant has been one of the most interesting of any of Chicago's leading men. When he was 13 years old and living in Vermont he was apprenticed to a harness and trunk maker at Hinesburg, to remain until his majority, at a remuneration of \$30 a year and three months' schooling each year. At 18 he had become expert at his trade and made a set of carriage harness and trunk, both of which took first prize at the state fair. At 20 in consideration of exceptional services he was given a year of his time and came to Illinois, entering the employ of his brother who had a paper mill at St. Charles. He established a paper warehouse in Chicago about 1855 and incorporated the J. W. Butler Paper company in 1872. He is president of this company and also president of the Standard Paper company, of Milwaukee. Mr. Butler was born in 1828.





## WILLIAM B. BIDDLE

**F**ROM the position of brakeman to the important duties of third vice-president of a great railway corporation has been the life advance of Mr. Biddle. He is one of the sons of the Middle West who has made good wherever he was put. Born in Wisconsin he began work in the least important position a train operator can hold, advancing to a station master's title and then to the office of assistant freight agent with the Santa Fe system. In the end he became freight traffic manager to be promoted eventually to the Rock Island system, where he still is prominently identified. He is ranked as one of the most practical traffic managers in the West and an authority on all freight movements.





## WILLIAM J. BRYSON

CIVIL engineering attracted Mr. Bryson from his earliest days and until 1900 when he retired from the service of the Chicago & Alton railway as assistant engineer he gave it the best of himself. He began the practice of civil engineering in 1865 in the employ of the United States government on fortification work at Washington, D. C., and in 1867 was engaged on municipal work for the city of Chicago. When this was completed he was for seven years again with the government on work in Chicago, Appleton, Wis., and Oshkosh. He then was appointed assistant engineer of the Alton system. He is a director of James B. Clow & Sons and of the Joliet & Chicago railway company.





## JOHN V. CLARKE

**L**IKE most of the prominent bankers of Chicago, Mr. Clark started his financial education at the bottom. Chicago-born and educated at St. Ignatius college he entered the Hibernian bank in 1880 as a messenger and for fidelity to duty was promoted step by step until on the death of his father in 1892 he became president of the institution. His metal was tried when he successfully carried the bank through the panic of 1893-95 bringing it to new financial strength and prominence. His father, John V. Clark, was the founder in 1867 of the Merchants Association which two years later became the Hibernian Banking Association. In social circles of the North Side, where he resides, Mr. Clark is one of the leading factors.





## FRANK BAACKES

**M**R. BAACKES is the general sales agent of the American Steel and Wire company. He was born in Germany and spent a year in the works of the wire nail mills at Oberbilk-Dusseldorf before coming to Cleveland, where he joined his brother at the H. P. Nail Co.'s works. He was superintendent of this plant by 1881. His extensive experiments led him to the invention of what is now known as the Standard Wire nail, which has grown rapidly in popular favor. After his organization of the Salem Wire Nail company it was absorbed by the American Steel and Wire company and he became the general sales agent, a director and vice-president of the latter. He has a delightful summer home at Baackes Lodge, Lake Content, Eagle river, Wisconsin.





## E. H. PETERS

**W**HEN E. H. Peters, of Peters, Fetzner & Co. is not engaged with any of his numerous real estate and other business affairs he never is at loss to find a place to put in a few hours of rest down town. He is a member of the Chicago Athletic Association, the new Illinois Athletic Club, the Chicago Yacht Club and the Hamilton club. Near his home at Jackson boulevard and Central Park avenue there is the Illinois Club of which he also is a member. In the rear of Mr. Peters' residence, overlooking Garfield Park, is an ample stable and there, if he has a fad, it may be found in his horses. While Mr. Peters was raised in New York and has spent the greater part of his life in Chicago he has a breadth of shoulder and strength of arm that any countryman might be proud of.





## GILBERT B. SHAW

**F**OR Mr. Shaw the tall pines and the hard maples have always called. Although much of his life has been given to financing his earliest and best memories are of the days when his work lay with the great lumber rafts of the Mississippi. It was shortly before the Chicago fire that he came to this city and became a book-keeper and later engaged in the lumber business in Kankakee. This developed into a retail lumber business in Kansas that eventually controlled sixty yards. In 1878 the G. B. Shaw Lumber Company owned seventy-five retail yards. During his career Mr. Shaw has been vice-president of the Metropolitan National Bank and president of the American Trust and Savings Bank. He is still a director in both institutions and vice-president of the E. E. Naugle Tie Company.





## ALBERT J. HOPKINS

**W**HERE the Fox river flows by Aurora United States Senator Hopkins has made his home and his successful legal and political career for thirty-five years. Although born in De Kalb county, his public career has been inseparable from that of Kane county, where he first became a state's attorney in 1872. Identifying himself strongly with the Republican party he became a presidential elector in 1884 and a member of congress from 1885 until his election to the national senate. In the successful practice of the law and in national affairs at Washington he always has been recognized as a conservative. He was born in 1846, and since the beginning of his public career has been recognized as one of the strongest state characters in furthering the material and governmental development of Illinois.





## GEORGE HOOPER TAYLOR

**G**EORGE HOOPER TAYLOR, who for twenty years has been associated with the banking and bond house of E. H. Rollins & Sons, is an enthusiastic automobilist. He is a native of Maine, having been born at South Norridgewick. His early business career was in the direction of railroad construction. He had charge of the construction of some of the more important bridges on the line of the New York Central railroad and later was one of the contractors who built the Colorado Midland road. He is vice-president of E. H. Rollins & Sons and general manager of the Chicago office. It has been his custom for years to spend his winters in California.





## THEODORE OEHNE

**M**R. OEHNE is vice-president of the Conrad Seipp Brewing company. In his long business career in Chicago he has concerned himself largely with the welfare and the social and personal development of the German-American population of the city. Liberal in views, a persistent student of the financial conditions of the city, interested in all progressive movements that might extend the sphere of influence of the municipality, Mr. Oehne has brought to himself the sincere respect and admiration of all who have known him. High political honors frequently have been offered him, but he has preferred the security and comfort of private and business life.





## HENRY M. BYLLESBY

**I**N the early days of the electric lighting of New Jersey, Mr. Byllesby was associated with Thomas A. Edison and has been identified with many movements and advances in electrical enterprises. Receiving his early education at Lehigh University, Bethlehem, Pa., he has given all his after years to the science of electrical engineering. He now is president of the Mansfield, Ohio, Light and Power company, the Mansfield and Shirley railway company and Granite City Electric company, vice-president of the Zanesville Railway Light and Power company, Fort Smith, Arkansas, Traction and Light company, Oklahoma Gas and Electric company, and president of H. M. Byllesby & Co. He is a member of the American Society of Civil Engineers and of the American Institute of Mechanical Engineers.



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## JESSE A. BALDWIN

**T**HE year he was admitted to the bar (1877), Mr. Baldwin became assistant United States attorney and held that office seven years, resigning to enter private practice. He never has sought political honors but when the nomination, unasked, came to him from the Republican party in 1903 for Circuit Court judge of Cook County he came within 298 votes of election, a total vote of nearly 260,000 having been cast. He is a foremost citizen of Oak Park, having been town attorney, president of the board of education and trustee of the Library Institute. He also is trustee of the University of Chicago, Rush Medical College, member of the American Bar Association, the Illinois State Bar Association and the Chicago Patent Law Association. In clubs he associates with the Union League, Hamilton, City and Chicago.





## JOHN F. SMULSKI

**M**R SMULSKI'S ambitions always have vibrated between use of the pen as an editor and study of the statutes as a lawyer. His final choice has been the law, but he still looks back with pleasure to the days when editorial rooms held him. He was born in Poland and educated in the schools of Germany and the United States. After his education was completed he engaged for five years in the newspaper and publishing business with his father who established in 1869 the first Polish newspaper in the United States. He has been three times an alderman and twice city attorney by popular vote. In American as well as local Polish circles he is extremely popular and highly respected.





## ALVIN C. McCORD

**P**RINCETON University is the Alma Mater of Mr. McCord and after he left her famous halls he took a year's course in law at the University of Minnesota. When free from study he entered upon the manufacturing business as vice-president of the Drexel Supply Company, railway supplies, and eventually became president and a director of the company. He also is president and a director of McCord & Co., and president of the Western Steel Car & Foundry Company. To his business activity and ingenuity the railway companies of the country owe much. Socially his interests lie with the Chicago, University, Union League and Glen View Clubs, of Chicago, and the Princeton, of New York.





## WILLIAM H. DAMSELL

**I**N 1864 Mr. Damsell became a messenger for the Adams Express company and five years later was a route agent. Twenty-six years after that he became a member of the board of managers of the company and in 1903 vice-president. Before his entering on express work Mr. Damsell served in the civil war with the Third Ohio regiment but aside from this the last forty years of his life have been given to the practical study of the express business. He has made himself a master of the transportation science and is so recognized East and West. When he forgets business Mr. Damsell gives his time to his charming home circle on the Sheridan Road, Evanston.





## DANIEL WILLARD

**M**R. WILLARD has been one of the railway builders of the nation. Now second vice-president of the Chicago, Burlington & Quincy company, he entered railway life in 1879 in the track department of the Central Vermont railway, and the same year was employed by the Passumpsic railway as a locomotive fireman. He remained with that company four years as fireman and engineer, leaving to become a locomotive engineer with the Lake Shore system. On the Minneapolis & Sault Ste. Marie system he served fourteen years as conductor, engineer, trainmaster and superintendent, leaving that company in 1899 to become assistant general superintendent of the Baltimore & Ohio company. A year after he was assistant to the president of the Erie railroad, then third vice-president, first vice-president and general manager, positions which he resigned to take his present high office.





