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Montana
Agribusiness
Resource Directory



2003-2004

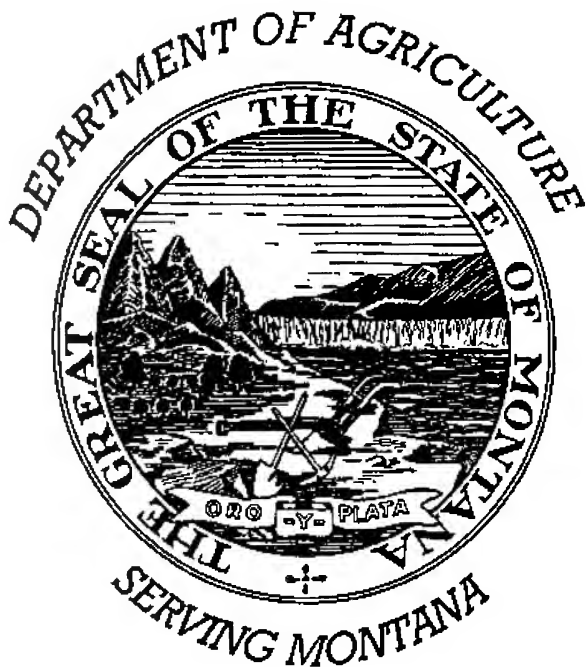
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Montana Department of Agriculture
Agricultural Development Division
Agriculture Marketing & Business Development Bureau



This publication is a listing of Montana agricultural products suppliers. The listing does not constitute an endorsement by the Montana Department of Agriculture of any supplier listed. An independent check is recommended prior to any business arrangement considered.

This publication should not be considered as a complete listing of Montana agricultural producers, processors, or manufacturers since only those responding and agreeing to publication are included.

Unlisted firms who wish to be included in any future edition of this publication should contact the Agricultural Development Division of the Montana Department of Agriculture, PO Box 200201, Helena, MT 59620-0201.



Montana Agribusiness Resource Directory

A Directory of Montana
Agricultural Businesses

Published 2003
by the
Montana Department of
Agriculture

For further information, contact:
Agricultural Development Division
Agriculture Marketing & Business Development Bureau
PO Box 200201
Helena, MT U.S.A. 59620-0201
(406) 444-2402



From the Governor

Montana is known for our wide-open spaces and the beautiful expanse of the “Big Sky”. Montana also has an ideal climate for many agricultural enterprises. Producers of Montana’s bounty require the services of individuals in all aspects of agriculture in order to be successful. The Montana Agribusiness Resource Directory provides a resource that links agricultural producers and those individuals buying, manufacturing, or selling the products that keep the day-to-day operations of farming and ranching flowing smoothly.

The companies listed in the Agribusiness Resource Directory have the capabilities to supply high-quality products and services, both needed and desired by other businesses, our agricultural industry, and the public consumer.

This Agribusiness Resource Directory is an important tool to promote and facilitate agricultural trade which is so important to the well being of Montana’s economy.

JUDY MARTZ
Governor



From the Director

Agriculture is Montana's largest industry and its economic foundation. This directory includes Montana agricultural business owners who produce or supply Montana products. We are proud of these businesses as they expand Montana's economic base.

The Montana Department of Agriculture is pleased to do all we can to assist our industry and businesses as they are key to our future. Our marketing staff can provide valuable assistance to both buyers and sellers as you develop new or expand existing markets.

You may have noticed the grassland image we used as a part of this directory's logo. Just as grass is a resource for livestock producers and grains are a resource for our crop producers, we hope this directory will serve as a resource for farmers, ranchers, and agricultural businesses.

Thank you for your interest in Montana. We hope that this "Agribusiness Resource Directory" will assist you in contacting suppliers of premium Montana products.

Ralph
Ralph Peck
Director



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Agricultural Organizations

AERO (Alternative Energy Resources Organization)

Jonda Crosby
432 N Last Chance Gulch
Helena, MT 59601
Phone: 406-443-7272
Fax: 406-442-9120
E-mail: aero@aeromt.org
Nonprofit organization dedicated to sustainable resource use and rural community vitality. As a grassroots, member-driven organization, AERO promotes community self-reliance through sustainable agriculture and regional food economies, environmental quality, renewable energy and conservation.

Agriculture in Montana Schools

Margie Thompson
7950 Birdtail Rd
Wolf Creek, MT 59648
Phone: 406-562-3562
Fax: 406-562-3562
E-mail: mvbaker@3rivers.net
Website: www.agr.state.mt.us
Provides educational materials about agriculture and the food and fiber system, to Montana teachers and students. AMS sponsors bumper sticker, essay contest and teacher workshops.

Ethanol Producers & Consumers

Shirley Ball
S Rte Box 206
Nashua, MT 59248
Phone: 406-785-3722
Fax: 406-785-2252
E-mail: shirley@ethanolmt.org
Website: www.ethanolmt.org
EPAC is a non-profit organization with international membership, whose members support increased production and use of clean renewable ethanol fuel.

Havre Area Chamber of Commerce

Debbie Vandebera
PO Box 3081, 518 1st Street
Havre, MT 59501-0308
Phone: 406-265-4383
Fax: 406-265-7748
E-mail: chamber@havremt.com
Website: www.havremt.com

Montana Agricultural Business Association

Pam Langley
1806 Capitol
Helena, MT 59601
Phone: 406-449-7391
Fax: 406-449-7429
E-mail: mabamgea@attbi.com
Website: www.mtagbiz.org



Montana Agri-Women

Sig Greytak
2051 Andromeda Ln
Billings, MT 59105
Phone: 406-248-5495
Fax: 406-248-1606
E-mail: sig@mcn.net
Website: www.mtagriwomen.org

Non-commodity specific organization, an affiliate of American Agri-Women, whose mission statement is to influence positive perceptions of agriculture.

Montana Alfalfa Seed Growers Association

Teddi Whitmer, Secretary
12 Rd 515
Bloomfield, MT 59315
Phone: 406-583-7717
E-mail: teddiw@midrivers.com
MASGA is an organization dedicated to the support of the alfalfa seed and leafcutting bee industry in Montana.

Montana Angus Association

Lindsay Williams
PO Box 1296
Columbus, MT 59019
Phone: 406-322-9044
Fax: 406-322-9044
E-mail: montanaangus@msn.com
Website: www.mtangus.org
There are more than 450 members in the Montana Angus Association (MAA) that market and promote Montana Angus cattle through the association magazine "The Montana Angus News," trade shows, sales, internet and more. The MAA is proud to lead all states in Angus cattle registrations and transfers.

Montana Council of Cooperatives

Walter Coffman, Executive Secretary
2250 8th Ln NE
Dutton, MT 59433-9616
Phone: 406-753-2296
888-576-2296
Fax: 406-753-2296
E-mail: mtcocoop@3rivers.net
Website: www.mtcocoop.org and www.mtcocoop.coop
Statewide organization of all types of cooperatives. Emphasizes promotion and education of cooperative business models, also performs legislative lobbying for all cooperative types.



Montana Dairy Association

Bob Gilbert
PO Box 1693
Helena, MT 59624
Phone: 406-442-1330
Fax: 406-449-8606
MDA represents Montana dairy producers and is affiliated with National Milk Producers Federation.

Montana Farm Bureau Federation

Jake Cummins
502 S 19th
Bozeman, MT 59718
Phone: 406-587-3153
Fax: 406-587-0319
E-mail: dianaa@mfbf.org
Website: www.mfbf.org

Montana Farmers Union

Brooks Dailey
PO Box 2447
Great Falls, MT 59403-2447
Phone: 406-452-6406
E-mail: mfu@initco.net
Website:
www.montanafarmersunion.com
Grassroots organization working for family farmers, ranchers and rural communities through conferences, scholarships and other educational opportunities as well as legislative representation and support for producer-owned co-ops.

Montana Grain Elevators Association

Pam Langley
1806 Capitol St
Helena, MT 59601-4714
Phone: 406-449-7891
Fax: 406-449-7429
E-mail: mabamgea@attbi.com
Website: www.mtaagbiz.org

Montana Grain Growers Association

Richard Owen
PO Box 1165
Great Falls, MT 59403-1165
Phone: 406-761-4596
Fax: 406-761-4606
E-mail: rtowen@mgsa.org
Website: www.mgsa.org
Trade association representing wheat and barley producers in the state.



Montana Land Reliance

Candace Durran

PO Box 355

Helena, MT 59624

Phone: 406-443-7077

Fax: 406-443-7061

E-mail: info@mtlandreliance.org

Website: www.mtlandreliance.org

Other Locations: Billings, Bigfork
The Montana Land Reliance is the only Montana based statewide land trust. We are non-profit, non-partisan and committed to helping Montana farmers and ranchers find long-term solutions to their unique land use and estate planning challenges.

Montana Nursery and Landscape Association

Robin Childers, CAE

Executive Director

PO Box 4553

Missoula, MT 59806-4553

Phone: 888-220-1569

406-251-5232

Fax: 406-251-5270

E-mail: man@montana.com

Website: plantingmontana.com

Professional association of nurseries, greenhouses, horticultural service, landscape contractors/designer/architects, arborists, and horticultural suppliers. We provide education, advocacy, and networking opportunities.

Montana Salinity Control Association

Jane Holzer or Scott Brown

PO Box 909

Conrad, MT 59425

Phone: 406-278-3071

Fax: 406-278-3071

E-mail: msca@drivers.net

Satellite program of MT's conservation districts. The MSCA technical field team conducts a shallow ground water assessment to develop saline reclamation plans. Once an assessment identifies the recharge area to specific saline areas, the land is eligible for USDA program cost-share incentives to offset the cost of reclamation.

Montana State Grange

Marty Billquist

5980 Galen Rd

Anaconda, MT 59711

Phone: 406-563-7891

Fax: 406-563-2317

E-mail: Jbilquist@in-tch.com



Montana Stockgrowers Association

Steven L. Pilcher
420 N California
Helena, MT 59601
Phone: 406-442-3420
E-mail: msga@mtbeef.org
Website: www.mtbeef.org

Founded in 1884, MSGA's mission is to champion Montana ranching by protecting and advancing the economic, political, environmental and cultural interests of the beef cattle industry in Montana.

Montana Water Resources Association

Mike Murphy
PO Box 4927
Helena, MT 59604
Phone: 406-232-4555
Fax: 406-235-4555

Montana Wool Growers Association

Bob Gilbert
PO Box 1693
Helena, MT 59624
Phone: 406-442-1330
Fax: 406-449-8606
Website: www.mtsheep.org
Trade organization representing Montana sheep producers. Affiliated with American Sheep Industry Association.

Women Involved in Farm Economics

Mary Ann Murray
HC 69 Box 15
Jordan, MT 59337
Phone: 406-557-2400
Fax: 406-557-2402
E-mail: lige@midrivers.com



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Jan Cashman
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Fax: 406-587-2567
E-mail: jcashman@montanadsl.net
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Marchie's Nursery

Beverly Gutman
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David Good
1115 Martz Rd
Arlee, MT 59821
Phone: 406-726-3740
E-mail: apples@blackfoot.net
Provide organic garlic and Christmas wreaths.

Homesteader's Ranch & Feed Supply

Jamie Brebiyer
1745 Hwy 2 W
Libby, MT 59923
Phone: 406-293-4911
Fax: 406-293-7010
E-mail: homesteaders@libby.com



Acquiron Property & Business Resources

Ray Peterson
81 W Park St, PO Box 748
Butte, MT 59703
Phone: 406-782-0451
Fax: 406-782-1819
E-mail: rep@azworld.com
Other Locations: Helena

Alpine Analytical Inc.

Harry Howell
1315 Cherry Ave
Helena, MT 59601
Phone: 800-814-6282
406-449-6282
Fax: 406- 449-1390
E-mail: alpine@ixi.net
Website: alpineanalytical.com
*Performs laboratory analysis within
1 week for most analyses with same
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John Anderson
515 Fish Trap Rd
Wise River, MT 59762
Phone: 406-689-3618
Fax: 406-689-3659
E-mail: wdm3659@montana.com
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inventory and personal property,
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Aquatic Design & Construction, Inc.

Russell F. Smith
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Livingston, MT 59047
Phone: 406-222-7600
406-581-1258
Fax: 406-222-7677
E-mail:
info@aquaticdesignandconstruction.com
Website:
www.aquaticdesignandconstruction.com
*ADC specializes in fish, waterfowl
and wetland habitat enhancement.
We also provide native reclamation
and revegetation services.*

B & B Enterprises

Ross (Buck) Buchanan
PO Box 122
Valier, MT 59486
Phone: 406-279-3323
E-mail: glastor@3rivers.net

B & C Ag Consultants

Ray Choriki
315 S 26th St
Billings, MT 59101
Phone: 406-259-5779
Fax: 406-259-1038
E-mail: mdchoriki@aol.com
*Soil sampling, laboratory facilities
for soils, feeds, water, research,
G.P.S. sampling with zone mapping,
etc.*



Bitterroot Research

Gary Evans
170 S 2nd St
Hamilton, MT 59840
Phone: 406-363-4408
406-369-1470
Fax: 406-363-4408

*Real estate research and mapping.
Research public records for update
of abstracts, water rights and
mapping properties.*

Bitterroot Restoration, Inc.

Leonard Ballek, Vice President
445 Quast Ln
Corvallis, MT 59828
Phone: 406-961-4991 x 26
Fax: 406-961-4626

E-mail:
len@bitterrootrestoration.com
Website:
www.bitterrootrestoration.com
*Bitterroot Restoration, Inc. was
founded in 1986 to provide
comprehensive restoration services
to managers of disturbed lands. We
provide a full range of services,
including restoration planning,
and native plant propagation.*

Burow's Auction Service Inc.

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1926 21st Ave S
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Website: www.burowsauction.com

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Fax: 406-538-5385

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406-476-3312
E-mail: bugman@3rivers.net
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*Provide field monitoring, input
recommendations (crop
protection), soil sampling and
recommendations, farm mapping.*



Dan Humphrey Consulting Arborist

Dan Humphrey
460 Wyant Ln
Hamilton, MT 59840
Phone: 406-363-6154
Fax: 406-363-6154
Consulting arborists, greenhouse, landscape, gardening and sprinkler system supplies.

Dr. John Lacey

PO Box 534
Glasgow, MT 59230
Phone: 406-228-8128
E-mail: lacey@nemontel.net
Dr. Lacey has the ability and experience to evaluate carrying capacities, rangeland health and trends, establish monitoring programs, develop ranch management plans, evaluate allotment management plans and other land resource plans prepared by land management agencies.

Earth Systems

Robin Evans, Scott Gillilan
613 W Lamme St
Bozeman, MT 59715
Phone: 406-582-0660
Fax: 406-582-1226
E-mail: earthsystems@mcn.net
Earth Systems works with livestock and dairy producers on innovative manure management solutions, including manufacturing high quality compost for use in landscaping, farming and land reclamation.

Fire Logistics, Inc.

Bruce Suenram
PMB 2164 Jackson Cr
Montana City, MT 59634
Phone: 406-449-9761
Fax: 406-449-9768
E-mail: bsuenram@firelogistics.com
Website: www.firelogistics.com
Fire protections consulting service, fire management planning, prescribed fire, burn planning, etc.

Hall & Hall Inc.

Wes Oja
PO Box 81490
Billings, MT 59108
Phone: 406-656-7500
Fax: 406-656-7550
E-mail: info@hallhall.com
Website: www.hallhall.com
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Marketing high-quality rural properties and offering farm management services, retained search, appraisal services, and long-term financing.



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Alan Harriman
9615 Fish Hatchery Rd
St. Ignatius, MT 59865
Phone: 406-745-3317
406-745-4355
Fax: 406-745-3317
E-mail: sti3317@blackfoot.net
Provide live fish of all sizes for private pond stocking. Representative to Montana Aquaculture Association. Provide consulting for private pond construction and stocking.

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201 Olmstead Ln
Glendive, MT 59330
Phone: 406-377-7636
406-939-1890
E-mail: canen@midrivers.com
Video production, digital videography, business/family/farm/ranch histories, promotional videos.

High Country Agricultural Marketing Inc.

Larry Feight
PO Box 82
Whitehall, MT 59759
Phone: 800-777-9960
406-287-5151
Fax: 406-287-3088
E-mail: ucus4shox@in-tch.com
HC primarily markets ag products to end-user's dealers. It is also involved in design and consulting of electric (power) fences for all types of animals and situations.

James Humphrey Agency

James A. Humphrey
PO Box 1966
Great Falls, MT 59403
Phone: 406-452-7312
E-mail: jhagency1@hotmail.com
Farmland manager acting on behalf of landlords. Real estate broker and legal mediator.



Land & Cattle Management and Appraisal Services

Ronald Johnson
310 E Sebree St
Dillon, MT 59725
Phone: 406-683-6113
406-660-6113
Fax: 406-683-6747
E-mail: ronwjoh@mcn.net
Ronald W. Johnson is a certified general appraiser for the State of Montana, a real estate broker, a financial management consultant, and a ranch management consultant.

Les Graham Consulting & Insurance

Les Graham
3000 Sales Rd
Belgrade, MT 59714
Phone: 406-284-3502
406-586-3351
Fax: 406-284-3502

Markle's Inc.

Tom Markle
Box 71
Glasgow, MT 59230
Phone: 406-228-9341
406-228-9365
Fax: 406-228-9368

Marty Connell Agriculture & Business Financial Management, Inc.

Marty Connell
PO Box 1397
Billings, MT 59103-1397
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406-252-3153
Fax: 406-252-6424
E-mail: mconnell@mconnell.com

Montana Auction Co Inc.

Bill Metzger, President
3150 Cameron Bridge Rd W
Manhattan, MT 59741
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406-539-7867
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Farm/Ranch Auctions.

Montana Irrigation Technology

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PO Box 973
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Phone: 406-539-1553
E-mail: dennisiley@hotmail.com
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E-mail: jhagency1@hotmail.com
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Mountain View Co Op

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Great Falls, MT 59404
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Fax: 406-771-0413
Other Locations: Fort Benton, Big Sandy, Collins, Brady, Conrad, Dutton, Power, Fairfield, Raynesford

Musser Brothers Auctioneers

Merton Musser
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Fax: 406-782-8510
E-mail: portofmt@in-tch.com
Website: www.portofmontana.org
Transportation-warehousing and distribution and transloading. Shipping domestic and international.

Port of Northern Montana

Larry Bonderud
112 1st St S
Shelby, MT 59474
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Fax: 406-434-2761
E-mail: tcneta@shelby.mt.us
Website: www.pnmshelby.com
Providing transportation for ag products throughout Montana.

Olson Auction Services

Marvin J. Olson
PO Box 402
Glasgow, MT 59230
Phone: 406-228-2620



Radiant Engineering Inc.

Tim Border
501 E Peach St # A
Bozeman, MT 59715
Phone: 406-587-3442
Fax: 406-587-1617
E-mail:
radiant@radiantengineering.com
Website:
www.radiantengineering.com
Provide hot water heating systems for a variety of applications. We also have solar powered watering systems, energy systems and other applications. We have a full range of engineering services to support these products.

Range Management Services

Wayne Burluson
332 N Stillwater Rd
Absarokee, MT 59001
Phone: 406-328-6808
E-mail: rutbuster@montana.net
Website:
www.pasturemanagement.com
We are a range management consulting firm specializing in ranch management, fencing, pasture monitoring and improvement ideas.

Redman Auctions & Trading Post

Gary or Marie Redman
521 Round Butte Rd W
Ronan, MT 59864
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Fax: 406-676-2491
E-mail: henry-redman@stignatius.net
Redman Auctions, antiques, farms, estate liquidations. No sale too large or too small. Consignment Auctions, Sundays 1:00 p.m.

RLK Hydro Inc.

Marc M. Spratt
484 N Main St, PO Box 1579
Kalispell, MT 59903
Phone: 406-752-2025
800-406-1669
Fax: 406-257-4125
E-mail: info@rlkhydro.com
Website: www.rlkhydro.com
RLK Hydro Inc. specializes in surface water restoration, water rights, irrigation, watershed analysis, hydrology, engineering, environmental consulting, stream channel design, pond design, wetlands mapping, bank and slope stabilization, etc.



Standard Nutrition

1100 Stuckey Rd
Great Falls, MT 59404
Phone: 406-268-0485
Fax: 406-452-0687
Website:
www.standardnutrition.com

Triangle Ag-Services

Mark Heiken
PO Box 1476
Fort Benton, MT 59442
Phone: 406-622-3887
Fax: 406-662-5187
E-mail: mark@triangleag.com
Triangle specializes in the sale of GPS products for agricultural use. This includes services, training and products for precision agriculture.

United Agri Products

Neil Gallagher
1420 Minnesota Ave
Billings, MT 59105
Phone: 800-283-5505
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Fax: 406-256-5196
E-mail: neil.gallagher@uap.com
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406-961-3471

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*Grain elevator and complete farm
and ranch supply store.*



Northern Ag Service, Inc.

Mike Lang and Marty Lundstrom
HC 65 Box 5550, Hwy 2 E
Malta, MT 59538
Phone: 406-654-2022
Fax: 406-654-2253
E-mail: nasmi@Hc-cmc.net
*Sell fertilizers, herbicides, custom
apply, sell a short line equipment,
liquid cattle feed and dry minerals
for cattle. Also sell supplies for
farm and ranch.*

Pacific Steel & Recycling

Stan Seans
1401 3rd Ave NW
Great Falls, MT 59404
Phone: 406-727-6222
Fax: 406-727-9833
E-mail: stanseans@pacific-steel.com
Website: www.pacific-steel.com
Other Locations: Kalispell,
Missoula, Butte, Helena, Havre,
Bozeman, Lewistown, Sidney, Miles
City, Billings
*Fence, posts, gates, livestock
equipment pipe, culverts, steel
roofing and siding, plus a complete
selection of steel shapes and sizes.*

Precision Fence Systems Inc.

Brooks Emeny
PO Box 1617
Bozeman, MT 59771
Phone: 406-582-0629
406-580-1069
Fax: 406-587-7102
E-mail: Brooks@precisionfence.com
Website: www.precisionfence.com
Livestock scales, stock waterers.

Quality Supply Inc.

Brian DeMars
851 N Montana St
Dillon, MT 59725
Phone: 406-683-6855
406-683-6856
Fax: 406-683-5219
Other Locations: Hamilton
Chris Petersen
1189 S 1st St
Hamilton, MT 59840
Phone: 406-363-7644
Fax: 406-363-7662
E-mail: qshamilton@qwest.net
Other Locations: Missoula
Paul Wauer
2801 W Broadway
Missoula, MT 59808
Phone: 406-459-2355
800-823-6666
Fax: 406-453-7173



Roberts Ranch Supply, Inc.

Kendall Joki or Curtis Schwend

PO Box 245

Roberts, MT 59070

Phone: 406-445-2436

Fax: 406-445-9136

Farm and Ranch supplies, feeds, suppliments, vet supplies, fencing, tires, propane gas and tanks, etc.

Rocky Mountain Supply Inc.

Chuck Edgmond/Randy Craig

350 Jackrabbit Ln

Belgrade, MT 59714

Phone: 406-388-4008

406-388-6242

Fax: 406-388-6209

E-mail: coop@in-tch.com

Other Locations: Dillon, Ennis,

Townsend, Sheridan

Jason Rorabaugh

700 N Montana

Dillon, MT 59725

Phone: 406-683-2308

406-660-0099

Fax: 406-683-9324

Website: www.rmsi.coop

Full line supplier with premium customer service and applications.

Rockwell Scales

Dan Rockwell

47 Sun River Cascade Rd

Sun River, MT 59483

Phone: 406-264-5400

Fax: 406-264-5402

E-mail: rokyscale@3rivers.net

Truck and livestock scales, portable vehicle scales, made in Montana.

Rustic Enterprises

Matt Schmalz

183 Benedict Gulch Rd

Park City, MT 59063

Phone: 406-633-2899

406-672-5422

Fax: 406-633-2811

E-mail: rusticfencing@aol.com

Other Locations: Billings and surrounding areas

Business creates and builds rustic furniture, as well as fence patterns and construction. We give free estimates and provide delivery service.

Saco Dehy Inc.

Jo Stahl

PO Box 345

Saco, MT 59261

Phone: 406-527-3266

406-527-3470

Fax: 406-527-3277

We have a hardware store, mechanics shop, sell parts, process feed pellets for livestock and clean grains and grass seed. We are C.C.C. grain storage and buy and sell grain.



Seven S Ranch Supply Inc.

Susan Price
Rt 1 Box 2095
Sidney, MT 59270
Phone: 406-433-4947
800-209-1103
Fax: 406-443-4947

Family-owned ranch headquarters, serving farmers and ranchers in eastern Montana and western North Dakota. We carry a full line of animal health, tack, feeds, fencing and boots and hats.

Smith Supply, Inc.

John J. Smith, Jr. or John Hansen
202 Hwy 2 W
Whitehall, MT 59759
Phone: 406-287-7858
406-287-7905
Fax: 406-287-7886

Retail sales, ag supplies and building materials.

Standard Nutrition

1100 Stuckey Rd
Great Falls, MT 59404
Phone: 406-268-0485
Fax: 406-452-0687
Website:
www.standardnutrition.com

Stevensville Feed & Farm

Dennis and Barb Ross
407 Main St
Stevensville, MT 59870
Phone: 406-777-5527
Fax: 406-777-3548

E-mail: feedmill@bitterroot.net
Website: feedandfarm.hdweb.com

Other Locations:

247 Foxfield St,
Hamilton, MT 59840
Phone: 406-375-9997

Animal health, feed and supplies, fencing, pet food and supplies, clothing, other misc. merchandise.

Superior Feeds

Dale Wickum
PO Box 577, 114 Washington Ave
Chester, MT 59522
Phone: 406-759-5245
800-535-7839
Fax: 406-759-5472

E-mail: Super1@ttc-cmc.net
Manufacture all types of livestock feeds to sell retail and wholesale. Delivery units available to deliver the feeds. Offer both bags and bulk feed in pellets, cubes, dry rolling and meals. Animal health dealer.



Townsend Electric Inc.

7819 US Hwy 287, PO Box 401

Townsend, MT 59644

Phone: 406-266-5279

Fax: 406-266-5520

E-mail: townsendelec1@mtnet.net

Electrical contractor, electric motors, submersible water pumps, pumps, underground automatic yard and lawn irrigation system, and Dixon lawn mowers.

Trader Brothers Inc.

16490 Old US Hwy 93

Lolo, MT 59847

Phone: 406-273-3555

406-273-3641

Fax: 406-273-0131

Fencing, tanks/feeders, gates.

Westland Seed Inc.

David Sagmiller

1308 Round Butte Rd W

Ronan, MT 59864

Phone: 406-676-4100

800-547-3335

Fax: 406-676-4101

E-mail: westland@ronan.net

Website: www.westlandseed.com

Other Locations: Charlo

Bill Bartel

Main St.

Charlo, MT

Phone: 406-644-2202

Wholesale, retail, seed processor, wheat, barley, oats, durum, grass, alfalfa, fertilizer, chemical dealer and custom application.

Williams Feed Inc.

Sharon Williams

W of Sheridan

Sheridan, MT 59749

Phone: 406-842-5781

Other Locations: Dillon

Retail business. Feed, seed, fertilizer, etc.



Farmers Market



Big Timber Farmers Market

Diana Taylor

PO Box 1368

Big Timber, MT 59011

Phone: 406-932-5671

406-932-4279

Fax: 406-932-5672

E-mail: dilota@yahoo.com

July through September, Saturdays

9-12:00, located in Grand Parking

Lot. Some of the products include:

produce, baked goods, handcrafted

rugs, baskets, lotions, soaps,

nursery plants, jams and jellies.

Kalispell Farmers Market

PO Box 665

Kalispell, MT 59901

Phone: 406-881-4078

Runs 3rd Saturday of April through

3rd Saturday of October and 2nd

Tuesday of May through the last

Tuesday of September. A wide

variety of products are available.

Shelby Food & Craft Market

Box 454

Shelby, MT 59474

Late July until 2nd week in

September.

Yellowstone Valley Farmers Market

Cindy Davis

2222 N Echo Dr

Billings, MT 59105

Phone: 406-245-9051

E-mail: thatladiesgarden@aol.com

A unique place to sell, a variety of vendors and products with a community flavor of fun.

Polson Farmers Market

Diane Gally

300 Moss Creek Ln

Polson, MT 59860

Phone: 406-883-6898

Corporation for the Northern Rockies/Livingston Farmers Market

Kelly Wade

PO Box 1448

Livingston, MT 59047

Phone: 406-222-0730

Fax: 406-222-6933

E-mail: kwade@northrock.org

Website: www.northrock.org

The market takes place in a beautiful tree-lined parkway in historic downtown Livingston. A great variety of produce, flowers, baked goods, body care and crafts are available.



Gallatin Valley Farmers Market

PO Box 145
Belgrade, MT 59714
Phone: 406-388-6701
406-388-6561
Fax: 406-388-6592
E-mail:
farmersmarket@careertransitions.com
Website: www.careertransitions.com
or www.montanafarmersmarket.com
*Saturday Morning Market 9-Noon.
Mid week market 5-7pm. The
market provides handmade and
homegrown items from MT vendors
to our community. We accept senior
citizen low income vouchers.
Created a farmers market website
for all Montana crafters/artist/
growers.*

Glendive Producers & Flea Market

Bruce Smith
207 W Bell St
Glendive, MT 59330
Phone: 406-377-4277
Fax: 406-377-2022
E-mail: dawextn@midrivers.com
*Producer's and flea market the last
Saturday of every month May
through September. Call to make
sure schedule has not changed.*

Hamilton Farmers Market

Daryl Taramasso
661 Groff Ln
Stevensville, MT 59870
Phone: 406-777-0875
406-375-9443
Fax: 406-777-0875
E-mail: califia@cybernet1.com
*Fresh local produce, cut flowers,
local made-in-Montana crafts.*



Feed Dealer

AgriBusiness Resource LLC

Fred Crisp
1045 Beeves Rd E Ste D
Bozeman, MT 59715
Phone: 406-556-1911
866-556-1911
Fax: 406-556-1914
E-mail: numberonefeed@aol.com
*Wholesale distributor of Moor
Mans brand feed products and
commodities in Montana and
northern Wyoming.*

AHAYCO

Mike Doran
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Great Falls, MT 59403
Phone: 406-965-3212
Fax: 406-965-9386
E-mail: ahayco@juno.com

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Brad Culver
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Phone: 406-443-5089
Fax: 406-443-5092
Anipro liquid cattle supplements.

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Baker, MT 59313
Phone: 406-778-3311

Cenex Harvest States

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Glasgow, MT 59230
Phone: 406-228-4422
406-228-8285
Fax: 406-228-8286

Central Feed Co.

Ted Knerr
220 E Main St
Lewistown, MT 59457
Phone: 406-538-5451
Fax: 406-538-5452
E-mail: centfeed@tein.net

Central Montana Co Op

Jim Hicks, General Manager
190 Hwy 191 N, PO Box 3509
Lewistown, MT 59457
Phone: 406-538-7879
800-248-0447
Fax: 406-538-5385
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Columbus, Denton, Geraldine,
Winifred
*For all your grain, fertilizer,
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all.*



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Fax: 406-385-2475
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fertilizer and chemical applicator.*

Farmers Union Association

Ron Nedens
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Phone: 406-665-1103
406-665-1106
Fax: 406-665-1106

Feed Bin

Del Headings
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Eureka, MT 59917
Phone: 406-297-2612
877-296-2612
Fax: 406-297-2612

Francor Inc.

Mike Franich or Dave Banko
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*We carry the full line of Purina feeds
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Phone: 406-682-4122
E-mail: thefeedman@yahoo.com

Hahn Ranch Feed & Supply LLC

John Hahn
7821 Hwy 287
Townsend, MT 59644
Phone: 406-266-4600
866-266-4620
Fax: 406-266-4601
E-mail: hahnfeed@montana.com
*We are a retail store for the ag
community dealing in livestock
feed, lumber and building
materials, livestock equipment and
specialty items.*

**Homesteader's Ranch & Feed
Supply**

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Libby, MT 59923
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Fax: 406-293-7010
E-mail: homesteaders@libby.com
*Hay, straw, etc. A little bit of
everything.*

Ismay Grain Company

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Buy and sell wheat, corn, barley.



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Our business is family owned and operated.

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406-253-5654

Fax: 406-676-2175
E-mail: lakeseed@ronan.net
High quality feeds.

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Fax: 406-423-5663

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We offer Nutra-Lix liquid cattle supplement, dry mineral, protein barrels, dog and cat food.

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Phone: 406-357-2280
406-357-2283

Fax: 406-357-2805
E-mail: rllammers@mtintouch.net
Other Locations: Havre, Harlem, Turner
Farm supply: cattle handling, feed, supplies.

Montana Milling, Inc.

Greg Thayer
2123 Vaughn Rd
Great Falls, MT 59404
Phone: 406-771-9229
800-548-8554
Fax: 406-455-1589

E-mail: greg@montanamilling.com
Website: www.montanamilling.com
Other Locations: Conrad
Grain screening and mill feed.

Montola Growers Inc.

Neil Turnbull
Box 478
Culbertson, MT 59218
Phone: 406-787-6616
Fax: 406-787-6362
E-mail: nturnbull@montola.com
Website: www.montola.com



Moore Farmers Oil Co.

Gary J. Marxer
PO Box 120
Moore, MT 59464
Phone: 406-374-2555
406-374-2333
Fax: 406-374-2220

Mountain View Co Op

1000 Smelter Ave
Great Falls, MT 59404
Phone: 406-453-2435
Fax: 406-771-0413
Other Locations: Fort Benton, Big
Sandy, Collins, Brady, Conrad,
Dutton, Power, Fairfield, Raynesford

New Life Co.

Claude or Mardi Albers
Box 164, McDonald Creek Rd
Grass Range, MT 59032
Phone: 406-428-2474
Fax: 406-428-2474
Mineral additive.

Nortana Grain Co.

Sheldon Heringer
PO Box 177
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Phone: 406-774-3331
Fax: 406-774-3332
E-mail: nortana@midrivers.com
Other Locations: Sidney
*Grain elevator and complete farm
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Mike Lang and Marty Lundstrom
HC 65 Box 5550, Hwy 2 E
Malta, MT 59538
Phone: 406-654-2022
Fax: 406-654-2253
E-mail: nasmi@Hc-cmc.net
*Sell liquid cattle feed, dry minerals
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ranch.*

Quality Supply Inc.

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Phone: 406-683-6855
406-683-6856
Fax: 406-683-5219
Other Locations: Hamilton
Chris Petersen
1189 S 1st St
Hamilton, MT 59840
Phone: 406-363-7644
Fax: 406-363-7662
E-mail: qshamilton@qwest.net
Other Locations: Missoula
Paul Wauer
2801 W Broadway
Missoula, MT 59808
Phone: 406-459-2355
800-823-6666
Fax: 406-453-7173



Reynolds Feed & Seed

Keith Reynolds
3460 Buffalo Trail Rd
Molt, MT 59057
Phone: 406-669-3129
Handle Nutralix liquid feed and related products.

Roberts Ranch Supply, Inc.

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PO Box 245
Roberts, MT 59070
Phone: 406-445-2436
Fax: 406-445-9136
Farm and Ranch supplies, feeds, suppliments, etc.

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Jason Rorabaugh
700 N Montana
Dillon, MT 59725
Phone: 406-683-2308
406-660-0099
Fax: 406-683-9324
Website: www.rmsi.coop
Other Locations: Belgrade,
Townsend, Ennis, Sheridan
Chuck Edgmond/Randy Craig
350 Jackrabbit Ln
Belgrade, MT 59714
Phone: 406-388-4008
406-388-6242
Fax: 406-388-6209
E-mail: coop@in-tch.com
Full line supplier with premium customer service and applications.

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Jo Stahl
PO Box 345
Saco, MT 59261
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406-527-3470
Fax: 406-527-3277
Process feed pellets for livestock. We are C.C.C. grain storage and buy and sell grain.

Seven S Ranch Supply Inc.

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Family-owned ranch headquarters, serving farmers and ranchers in eastern Montana and western North Dakota. Carry full line of animal health, tack, feeds, etc.

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Whitehall, MT 59759
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406-287-7905
Fax: 406-287-7886
Retail sales of ag supplies.



Standard Nutrition

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Great Falls, MT 59404
Phone: 406-268-0485
Fax: 406-452-0687
Website:
www.standardnutrition.com

Stevensville Feed & Farm

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407 Main St
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Phone: 406-777-5527
Fax: 406-777-3548
E-mail: feedmill@bitterroot.net
Website: feedandfarm.hdweb.com
Other Locations: Hamilton
247 Foxfield St
Hamilton, MT 59840
Phone: 406-375-9997
We carry animal health, feed and supplies, pet food, and other misc. merchandise.

Superior Feeds

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Chester, MT 59522
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800-535-7839
Fax: 406-759-5472
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Manufacture all types of livestock feeds to sell retail and wholesale. Delivery units available to deliver the feeds. Do both bags and bulk feed in pellets, cubes, dry rolling and meals. Animal health dealer.

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406-273-3641
Fax: 406-273-0131

United Agri Products

Neil Gallagher
1420 Minnesota Ave
Billings, MT 59105
Phone: 800-283-5505
406-252-5196
Fax: 406-256-5196
E-mail: neil.gallagher@uap.com
Website: www.conagrafoods.com
& www.UAP.com
Other Locations: Great Falls, Miles City, Hardin, Ryegate, Belgrade, Sidney, Havre, Collins, Moore
Feed, seed, chemical, fertilizer, and specialty products. Consulting with feed and crop protection, custom feed manufacturerer. Bulk and bagged.

Watts Feeds

Judy Watts
219 W Main St
Laurel, MT 59044
Phone: 406-628-6324



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David Sagmiller.
1308 Round Butte Rd W
Ronan, MT 59864
Phone: 406-676-4100
800-547-3335
Fax: 406-676-4101
E-mail: westland@ronan.net
Website: westlandseed.com
Other Locations: Charlo
Bill Bartel
Main St.
Charlo, MT 59824
Phone: 406-644-2202
*Wholesale, retail, seed processor,
wheat, barley, oats, durum, grass,
alfalfa.*

Williams Feed Inc.

Kim or Sharon Williams
235 N Idaho St
Dillon, MT 59725
Phone: 406-683-2353
Fax: 406-683-5866
Other Locations: Sheridan
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*Process own feed, seed and blend
own fertilizer, as well as other
products for sale. We do custom
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Phone: 406-778-3311

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Fax: 406-538-5452
E-mail: centfeed@tein.net

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Mike Pflieger
PO Box 298
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Phone: 406-363-2334
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Fax: 406-363-1156
E-mail: lakeland@aol.com
Other Locations: Feed dealers
throughout western Montana.

New Life Co.

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Grass Range, MT 59032
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Fax: 406-428-2474
Mineral additive.



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George Yost
201 Sugar Ave
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Phone: 406-248-3631
Fax: 406-245-3567
E-mail: nutralix@nutralix.com
Website: www.nutralix.com

Manufacture feed supplements for cattle and horses. Nutralix liquid feed supplement, mineral and protein barrels. For range and feedlot cattle and for performance horses.

Rosebud, Inc.

Sandra Jackson
PO Box 101
Pray, MT 59065
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877-767-3283
Fax: 406-333-4231
Website: www.rosiesrewards.com

Make treats for dogs, cats, ferrets (all carnivores) - Made out of Montana beef, range grown, no preservatives, fillers, etc.

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406-527-3470
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Process feed pellets for livestock and clean grains and grass seed. We are C.C.C. grain storage and buy and sell grain.

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Fax: 406-777-3548
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800-535-7839
Fax: 406-759-5472
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Manufacture all types of livestock feeds to sell retail and wholesale. Delivery units available to deliver the feeds. Offer both bags and bulk feed in pellets, cubes, dry rolling and meals. Animal health dealer.

**United Agri Products**

Neil Gallagher
1420 Minnesota Ave
Billings, MT 59105
Phone: 800-283-5505
406-252-5196
Fax: 406-256-5196
E-mail: neil.gallagher@uap.com
Website: www.conagrafoods.com
and www.UAP.com
Other Locations: Great Falls, Miles
City, Hardin, Ryegate, Belgrade,
Sidney, Havre, Collins, Moore
Custom feed manufacturerer.

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Dillon, MT 59725
Phone: 406-683-2353
Fax: 406-683-5866
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*Process own feed, seed and blend
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handle the malting barley in our
seed plant as well as other grains.*

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Jeremy Hunt
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800-548-7055
Fax: 406-656-0748
E-mail: jhunt@wyoben.com
Website: www.wyoben.com
*Wyoming bentonite for livestock
feed, pelleting and hay cube
binding.*

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Fax: 406-297-2612

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Mike Franich or Dave Banko
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Phone: 406-287-5037
Fax: 406-287-9220
E-mail: mike.223@bigplanet.com
*We carry the full line of Purina feeds
and are a Hubbard dealer stocking
Crystalyx.*



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Jamie Brebiyer
1745 Hwy 2 W
Libby, MT 59923
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Fax: 406-293-7010
E-mail: homesteaders@libby.com

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Chris Petersen
1189 S 1st St
Hamilton, MT 59840
Phone: 406-363-7644
Fax: 406-363-7662
E-mail: qshamilton@qwest.net
Other Locations: Missoula, Butte,
Dillon

Rocky Mountain Supply Inc.

Chuck Edgmond/Randy Craig
350 Jackrabbit Ln
Belgrade, MT 59714
Phone: 406-388-4008
406-388-6242
Fax: 406-388-6209
E-mail: coop@in-tch.com
Other Locations: Dillon, Ennis,
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*Full line supplier with premium
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Fax: 406-527-3277
Process feed pellets for livestock.

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Website: feedandfarm.hdweb.com
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Fax: 406-761-2141

Montana Wheat & Barley Committee

750 6th St SW Ste 204
Great Falls, MT 59404
Phone: 406-761-7732
Fax: 406-761-7851
Website: [Http://wbc.agr.state.mt.us](http://wbc.agr.state.mt.us)
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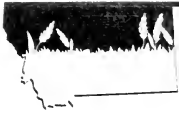
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Phone: 406-772-5725
Contract fencing and grass seeding.

Watts Feeds

Judy Watts
219 W Main St
Laurel, MT 59044
Phone: 406-628-6324



Westland Seed Inc.

David Sagmiller
1308 Round Butte Rd W
Ronan, MT 59864
Phone: 406-676-4100
800-547-3335
Fax: 406-676-4101
E-mail: westland@ronan.net
Website: westlandseed.com
Other Locations: Charlo
Bill Bartel
Main St.
Charlo, MT 59824

Phone: 406-644-2202
*Wholesale, retail, seed processor,
wheat, barley, oats, durum, grass,
alfalfa.*

Williams Feed Inc.

Kim or Sharon Williams
235 N Idaho St
Dillon, MT 59725
Phone: 406-683-2353
Fax: 406-683-5866
Other Locations: Sheridan
Process own feed, seed, etc.

Specialty Seed _____

Farmers Elevator of Fortuna

Danny Moore
110 Railroad Ave
Westby, MT 59275-0138
Phone: 406-385-2472
Fax: 406-385-2475
Grain elevator, seeds, feeds, etc.

Koehnke and Sons

Mike Koehnke
44 Muddy Lane Rd
Toston, MT 59643-9748
Phone: 406-266-3522
406-438-0599
Fax: 406-266-3522
*Specialize in growing certified seed
potatoes for the home gardener,
market farmer and garden centers.
We are in the transition to organic
farming.*

**Mangels Seed Potatoes, Inc.
Alternate Roots Garden Seed**

Art Mangels
2020 Albers Ln
Dillon, MT 59725
Phone: 406-683-4356
406-660-4356
Fax: 406-683-4357
*Provide certified Montana seed
potatoes to retail stores, nurseries
and other outlets which sell garden
seed. Several varieties of white,
yellow and red seed potatoes sold
in 50 lb boxes. 50 lb minimum.
Call for list of varieties available.*

Rob-An Farms, Inc.

Robert Boettcher
2902 CBF Rd
Big Sandy, MT 59520
Phone: 406-378-3243
406-378-3272
Fax: 406-378-3243
*Organic farm raising, sunflower,
wheats, barley and lentils.*



Sugar

Sidney Sugars Incorporated

Steve Sing

RR 1 Box 3011

Sidney, MT 59270

Phone: 406-433-3301

406-443-3303

Fax: 406-433-5892

E-mail: ssing@crystalsugar.com

Website: crystalsugar.com

Manufacture sugar from sugarbeets.



Wool

Marketing Associations & Wool Pools/Buyers _____

Center of the Nation Wool Inc.

Scott Lammers

1818 Minnesota Ave, PO Box 30656

Billings, MT 59101

Phone: 406-245-6112

Other Locations: Larry Prager in

Belle Fourche, SD

We are a wool marketing/buyer of grease wool. We strive to improve the ag industry; mainly in sheep and wool. We are here to help answer questions pertaining to all areas of sheep and wool production.



Montana Department of Agriculture



Mission Statement

The mission of the Montana Department of Agriculture is to protect, enhance, and develop all agriculture in Montana; to encourage and promote production and marketing for agriculture and allied industries; and to provide protection for producers and consumers through administration and enforcement of statutes established by Montana's legislature.

W. Ralph Peck, Director
Montana Department of Agriculture
P.O. Box 200201
Helena, MT 59620
(406) 444-3144
Fax: (406) 444-5409
agr@state.mt.us
<http://www.agr.state.mt.us>



Agricultural Development Division-Rural Development

The Agricultural Development Division (ADD) is responsible for administering programs directed at promoting and enhancing Montana agriculture. The Division includes the Rural Development Bureau, Agriculture Marketing and Business Development Bureau, Montana State Grain Lab, Agricultural Statistics, and the Wheat and Barley Committee. Additionally, various industry councils and boards are attached to the Agricultural Development Division.

Agricultural Statistics

Statewide agricultural statistics and projections are developed through a Federal/State cooperative agreement and then made available in a comprehensive agricultural statistics bulletin and grain movement summary along with other production, price and income reports.

Montana State Grain Lab

The Montana State Grain Lab is located in Great Falls and operates the only official USDA-Federal Grain Inspection Service grain-grading laboratory in the state of Montana. The lab provides unbiased grain grading, analytical services, and oil seed analysis to the state's grain industry.



Montana Wheat & Barley Committee

Scientific and practical research in all phases of wheat and barley culture, production, and marketing is administered under the guidelines and policies developed by the Montana Wheat and Barley Committee.

Rural Development Bureau

Also a part of the division are the State Hail Insurance Program that insures any type of crop grown in Montana from losses caused by hail damage, and the Agriculture Finance Program that provides grants and lower interest rate loans for rural youth, rural youth organizations and other qualified farmers and ranchers.

Montana State Hail Insurance Program _____

Montana Department of Agriculture

P.O. Box 200201

Helena, MT 59620

(406) 444-2402

Fax: (406) 444-9442

agr@state.mt.us

<http://www.agr.state.mt.us/programs/add/hail.shtml>

The Montana State Hail Insurance Program was enacted in 1917 to provide input cost hail insurance coverage on any crop grown in Montana. Throughout the years the program has, and continues to provide a valuable service to the agricultural producers of Montana.

Training and Workshops _____

Posted on the web at <http://www.agr.state.mt.us> under producer assistance and business assistance.



Agriculture Marketing & Business Development
(AMBD) Services

Agriculture Marketing and Business Development Bureau
Montana Department of Agriculture
P.O. Box 200201
Helena, MT 59620
(406) 444-2402
Fax: (406) 444-9442
agr@state.mt.us

Growth Through Agriculture Program Management

On behalf of the Agriculture Development Council, AMBD staff provides day to day administrative and operations support for the Growth Through Agriculture Program. Services provided include contract management, loan review, site visits, performance monitoring, audit, and program outreach. AMBD staff also provides assistance to program applicants in meeting their project goals and objectives.

Agricultural Business Development

AMBD staff provides business development assistance to industry members and local economic development organizations. Services offered include basic business planning and development assistance, agriculture economic development and assistance, legal and regulatory liaison assistance, and project coordination assistance.

Industry and Commodity Development

AMBD staff provides industry and commodity development assistance to industry groups and economic development organizations. Services offered include research and development of trade opportunities, project coordination on behalf of industry groups or teams, and preliminary feasibility research, specific to an agricultural industry or commodity area.

International Marketing Assistance

AMBD staff provides international marketing assistance to members of Montana's food, value-added agricultural products and livestock industries. Services offered include access to federal financial assistance for international marketing, assistance in entering international target markets, product promotion, regulatory assistance, and promotional campaign development and execution.



Domestic Marketing Assistance

AMBD staff provides domestic marketing assistance to members of Montana's food, value-added agricultural products and livestock industries. Services offered include market planning assistance and market plan review, market research and access to key contacts within target market segments, trade show participation assistance, and promotional campaign development and execution.

Agricultural Sciences Division _____

The Agricultural Sciences Division (ASD) provides agricultural, public, and environmental services and protection through administration of the Montana laws and rules in the areas of Pesticides, Agricultural Chemical Ground Water Protection, Noxious Weed Control, Feeds, Fertilizers, Seed, Grain Commodity Dealers, Public Warehousemen, Nurseries, Produce, Mint, Apiculture, Alfalfa Leafcutting Bees, and pest management consulting, survey, and quarantines. Cooperative agreements with the U.S. Department of Agriculture (USDA), Food and Drug Administration (FDA), and Environmental Protection Agency (EPA) provide services and jurisdiction in the areas of interstate and international movement of plant materials and produce, monitoring of firms for animal drug use, and regulation of pesticide sales, use, and production in Montana. The Agricultural Sciences Division is comprised of three bureaus.

Field Services Bureau

The Field Services Bureau provides enforcement of laws and regulations related to pesticides, nurseries, produce, feed, fertilizer, grain, pest quarantines and apiaries.

Technical Services Bureau

The Technical Services Bureau provides licensing and registration services for pesticides, pesticide applicators and dealers, feeds, fertilizers, commodities, apiaries; and services in the areas of pesticide education, pest management, ground water protection, noxious weed management, pesticide disposal and special pesticide registration.

Analytical Lab

The Laboratory Bureau provides chemical analytical services for feeds, fertilizers and pesticides.



Grants and Loans

Montana Department of Agriculture
P.O. Box 200201
Helena, MT 59620
(406) 444-2402
Fax: (406) 444-9442
agr@state.mt.us
[http://www.agr.state.mt.us/
programs/add/MGTA.shtml](http://www.agr.state.mt.us/programs/add/MGTA.shtml)

For more information on grants and loans in connection with the Montana Department of Agriculture please visit [http://www.agr.state.mt.us/grants/
first.htm](http://www.agr.state.mt.us/grants/first.htm) or contact the department at (406) 444-2402.

Montana Growth Through Agriculture

The Montana Growth Through Agriculture Act (GTA) and the Montana Agriculture Development Council was established to strengthen and diversify Montana's agricultural industry through activities promoting private/public sector partnerships, to assist in the development of innovative agricultural business organizational improvements and the commercialization and marketing of new agricultural products in order to keep pace with the transforming agricultural industry, and to create new jobs and expand small business opportunities.

The GTA program provides funding through investments and loans that assist Montana agribusinesses develop agricultural ventures and market value-added agricultural products that will improve Montana's economy.

The Agricultural Development Council, the five member council which oversees the Growth Through Agriculture Program, is made up of farmers, ranchers and agricultural business people, as well as the directors of the Montana Department of Agriculture and the Montana Department of Commerce. This ensures a producers' and business perspective, as well as a state government tie. The Council is attached to the Montana Department of Agriculture for administrative purposes only.

Rural Assistance Loan Program

The Rural Assistance Loan Program provides loans to producers with modest financial investments in agriculture. These loans to agricultural enterprises provide financial experience and assist in the economic growth and welfare of Montana agriculture.



Junior Agriculture Loan Program

The Junior Agriculture Loan Program was developed to assist the youngest members of Montana's community in financing agricultural projects; especially those unable to obtain financing from other sources. Such projects may involve crop and livestock production, custom farming, marketing and distribution, processing, and other financially feasible projects. Loans are made from the assets of the former Montana Rural Rehabilitation Corporation.

Beginning Farm/Ranch Loan Program

The Montana Beginning Farmer/Rancher Loan Program is a tax-exempt bond program designed to assist beginning farmers and ranchers in acquiring agricultural property in Montana at lower interest rates.

The program enables lenders, individuals, partnerships, corporations, and other entities to receive federally tax-exempt interest with respect to a loan or contract sale made to a beginning farmer/rancher. After arranging the loan or sales contract, the financial institution will obtain a federally tax-exempt bond in the amount of the loan or unpaid balance from the Montana Agriculture Loan Authority (the "Authority"). The loan and its collateral will be assigned to the financial institution as security for the bond. In the case of a contract sale, the contract will be entered into by the Authority, and the financial institution will receive the bond as evidence of the Authority's obligations under the contract. The Authority's right, title, and interest in the contract will then be assigned to the beginning farmer/rancher who assumes payment obligations of the Authority under the contract.

Building Our Montana Communities Grants

Grants are awarded to the FFA Chapters that have shown outstanding BOMC projects. The projects must accomplish specific learning, participation, and achievement objectives such as facilitating an understanding among students of the principles and fundamentals of community development; assist youth to become knowledgeable of and familiar with programs and resources of local, state, and federal agencies that help communities solve problems; further the economic development of agriculture and/or agribusiness and natural resources in the local community, etc. Grants are awarded once per year.



Montana Noxious Weed Trust Fund Grant Program

The Montana Noxious Weed Trust Fund Grant Program was established by the 1985 Montana Legislature to provide funding for the development and implementation of weed management programs; provide for research and development of innovative weed management techniques, including biological control; and to support educational and other research projects that benefit Montana citizens. The grant program is designed to assist counties, local communities, researchers, and educators in their efforts to solve a variety of weed problems in Montana.

Rural Community Development Grant Program

The purpose of the Rural Community Development Grant Program is to help fund community development projects conducted by rural youth organizations, such as FFA and 4-H. The goal is to encourage rural youth to conduct projects that will improve the quality of life in Montana communities and foster the interaction between the rural and urban parts of these communities.



Mark Simonich, Director
Montana Department of Commerce
301 South Park Avenue
P.O. Box 200501
Helena, MT 59620
(406) 841-2700
Fax: (406) 841-2701
msimonich@state.mt.us
<http://www.commerce.state.mt.us/>

Mission Statement

To enhance economic prosperity in Montana by working with our community partners to foster community led diversification of our economy; and to maintain and improve our infrastructure, housing and facilities.

Business Resources Division

301 South Park Avenue
P.O. Box 200501
Helena, MT 59620
(406) 841-2730
Fax: (406) 841-2731
gmorehouse@state.mt.us
http://www.commerce.state.mt.us/BRD/BRD_Home.html

The Business Resources Division is comprised of a variety of programs aimed at improving, enhancing, and diversifying Montana's economic and business climate. Working closely with the private sector, economic and community development partners, other department divisions, state agencies, and federal and private programs, the division strives to enhance the economic base of Montana through business creation, expansion, and retention efforts. Technical and financial assistance, and relationships with local development groups, chambers, and similar organizations provide a springboard to help Montana communities develop their full economic potential.



Finance Information Center _____

(406) 841-2732

Fax: (406) 841-2731

<http://www.mtfinanceonline.com>

One aspect of the Finance Information Center is a web site dedicated to providing information on public finance programs in Montana. The Finance Information Center has created and released the website at www.mtfinanceonline.com, which provides a one-stop reference source for virtually all state, federal and local development based public finance programs. The site includes information and direct links to web sites for programs that provide financing to businesses, local and regional development corporations, local governments, tribal governments, and other interested parties. In addition, the site includes links to financing sources for infrastructure, housing, business needs, development corporation operations, and also to technical assistance resources that can provide assistance to applicants. The primary purpose of this program is to provide technical assistance to businesses for the purpose of obtaining financing for start-ups, expansions, attracting businesses from out of state, and retention projects.

Regional Development _____

(406) 841-2732

Fax: (406) 841-2731

http://www.commerce.state.mt.us/BRD/BRD_RD.html

Montana is divided into five regions with a Regional Development Officer (RDO) assigned to each area as a representative of the Montana Department of Commerce. The RDOs live in their regions and are a resource to businesses, local development corporations, and communities in the area. The program serves as an access point to all relevant department resources, as well as other relevant business and community development resources.



Regional Development Areas

Northcentral

Randy Hanson
48 2nd Avenue, Rm 211
P.O. Box 311
Havre, MT 59501
(406) 262-9579
Fax: (406) 262-9581
hanson@ibic.org
Serving: Glacier, Toole, Liberty, Hill, Blaine, Phillips, Petroleum, Fergus, Judith Basin, Chouteau, Cascade, Teton, and Pondera counties.

Southwest

Terry Dimock
301 Sth Park
P.O. Box 200501
Helena, MT 59620
(406) 444-2787
Fax: (406) 444-1872
tdimock@state.mt.us
Serving: Lewis & Clark, Powell, Granite, Deer Lodge, Jefferson, Broadwater, Silver Bow, Beaverhead, Madison, and Gallatin counties.

West

Eric Hanson
2 Main Street, #202
Kalispell, MT 59901
(406) 257-2259
Fax: (406) 257-2259
erjhanson@centurytel.net
Serving: Lincoln, Flathead, Sanders, Lake, Missoula, Mineral, and Ravalli counties.

Southcentral

Al Jones
2004 Miles Avenue
Billings, MT 59102
(406) 962-3914
Fax: (406) 655-0899
aljonesrdo@attbi.com
Serving: Meagher, Park, Yellowstone National Park, Carbon, Stillwater, Sweet Grass, Yellowstone, Big Horn, Musselshell, Golden Valley, and Wheatland counties.

Eastern

Tod Kasten
P.O. Box 520
Circle, MT 59215
(406) 485-3374
Cell Phone: (406) 431-1334
Fax: (406) 485-3376
kranches@middrivers.com
Serving: Valley, Daniels, Sheridan, Roosevelt, McCone, Richland, Dawson, Prairie, Wibaux, Fallon, Carter, Powder River, Custer, Treasure, Rosebud, and Garfield counties.



CDBG Economic Development Program _____

(406) 841-2733

Fax: (406) 841-2731

http://www.commerce.state.mt.us/BRD/BRD_CDBG.html

Community Development Block Grant (CDBG) loans to businesses are designed to stimulate economic activity primarily by assisting the private sector in retaining or creating employment for low and moderate income individuals. These funds are to be used for local development projects where a funding gap exists and alternative sources of financing for the project are not adequate. Funds are intended to compliment conventional sources. This program reviews applications for project funds on a continuous open-cycle basis as long as the funds remain available. Projects are selected by considering the overall feasibility, long-range economic impact, and the number of jobs that are made available to low and moderate income persons.

Trade and International Relations Bureau _____

(406) 841-2704

Fax: (406) 841-2701

<http://www.madeinmontanausa.com/>

The mission of the Office of Trade and International Relations is to identify opportunities for worldwide and domestic trade and to provide representation, information and technical assistance. The program helps Montana businesses pursue trade opportunities for the purpose of diversifying their customer base and increase the sales of Montana products and services.



Micro Business Finance Program

(406) 841-2751

Fax: (406) 841-2728

http://www.commerce.state.mt.us/BRD/BRD_MBFP.html

Montana's Micro Business Development Corporations (MBDCs) are designed to work with a company step-by-step, brick-by-brick, to assist in constructing a plan that will help build a foundation for success. This program provides the financing and the technical assistance that could help start or expand a business enterprise.

➤ **What is Micro Business?**

A Micro Business is a Montana-based company with:

- Fewer than ten (10) full-time employees.
- Gross annual revenue of less than \$500,000.

➤ **What are the Micro Business Development Corporations?**

Most new jobs are created by micro businesses. To meet the needs of these businesses, in 1991, Montana's 52nd Legislature passed the Micro Business Finance Act. The program now has a statewide network of non-profit agencies certified by the state to administer revolving loan funds lending directly to businesses. These loan funds make loans available for economically sound business projects that may be unable to obtain adequate commercial financing.

➤ **Loans for startup or expansion**

Qualified applicants may borrow up to \$35,000 although the typical loan size is much less. The loan proceeds may be used for working capital and fixed assets. Credit decisions are based on a business plan noting repayment ability, a credit report, and management capability. Because the MBDC works closely with each applicant, criteria such as collateral and credit history are evaluated on an individual basis. Terms and conditions of each loan depend on the applicant's need, the business plan feasibility, and the useful life of the collateral.



➤ **Micro Business Technical Assistance Program**

The Micro Business Technical Assistance Program (MTAP) uses technology to offer classes, workshops, and roundtable discussions in rural areas using video or audio conferencing and the Internet. The focus of MTAP training is on basic business skills for people with little experience in business. People interested in the training can access it on their own or they can work through the materials with the help of a local technical assistance provider.

The following lists the local MBDC organization contact information:

Region I-Kalispell

NWMT Human Resources, Inc.
P.O. Box 8300
Kalispell, MT 59904
(406) 758-5404

Region VII-Havre

Bear Paw Dev. Corp. of
Northern MT
#48 Second Avenue
Havre, MT 59501
(406) 265-9226

Region II-Missoula

Montana Community Dev. Corp.
127 North Higgins
Missoula, MT 59802
(406) 728-9234

Region VIII-Lewistown

District VI HRDC
300 First Avenue North, Suite 203
Lewistown, MT 59457
(406) 538-7488

Region III-Butte

Headwaters RC&D Area, Inc.
305 West Mercury, Suite 211
Butte, MT 59701
(406) 782-7333

Region IX-Billings

District VII HRDC
#7 North 31st
Billings, MT 59103
(406) 547-4710

Region V-Helena

Gateway Economic Dev. Corp.
1015 Poplar
Helena, MT 59601
(406) 447-1510

Region X-Wolf Point

Great Northern Dev. Corp.
233 Cascade Street
Wolf Point, MT 59201
(406) 653-259



NxLevel Training

110 East Broadway
Missoula, MT 59802
(406) 721-3663
<http://nxlevel.itrc.umt.edu/>

NxLevel Entrepreneurial Training Programs, offered in over twenty locations around the state, are in-depth training courses for entrepreneurs and business owners. “NxLevel for Entrepreneurs” is a 12-session course designed to produce a business plan, in addition to helping businesses reach the next level of success. “Tilling the soil of Opportunity” is a 12-session course designed to assist entrepreneurs and business owners engaged in agriculture. Other courses are available including an online course designed for distance learning. Please contact the NxLevel coordinator for more information.

Business Technical Assistance

Montana SBDC
(406) 841-2746
Fax: (406) 841-2728

http://www.commerce.state.mt.us/BRD/BRD_SBDC.html

Start-up and expanding small businesses are provided a variety of training, technical assistance, and information through a network of partnerships with local organizations and federal agencies. Included in this network are the Small Business Development Centers (SBDCs) that are jointly funded by the Montana Department of Commerce and the U.S. Small Business Administration (SBA). This statewide approach to business development improves the effectiveness and efficiency of both state and local business assistance efforts.



*Small Business Development Center
Regional Service Centers*

Billings

Big Sky Economic Development
Authority
Granite Towers, 222 North 32nd Street
Billings, MT 59101
(406) 254-6014
Fax: (406) 256-6877

Bozeman

Gallatin Development Corporation
222 East Main, Suite 102
Bozeman, MT 59715
(406) 587-3113
Fax: (406) 587-9565

Great Falls

Great Falls Development Authority,
Inc.
710 1st Avenue North; P.O. Box 2568
Great Falls, MT 59403
(406) 453-8834
Fax: (406) 454-2995

Butte

Southwest Montana Headwaters
RC&D
305 West Mercury, Suite 211
Butte, MT 59701
(406) 782-7333
Fax: (406) 782-9675

Colstrip

Southeastern Montana
Development Corporation
6200 Main; P.O. Box 1935
Colstrip, MT 59323
(406) 748-2990
Fax: (406) 748-2990

Havre

Bear Paw Development Corporation
48 2nd Avenue, Ryan Bldg.
P.O. Box 170
Havre, MT 59501
(406) 265-4945
Fax: (406) 265-5602

Kalispell

Kalispell Area Chamber of
Commerce
15 Depot Park
Kalispell, MT 59901
(406) 758-2802
Fax: (406) 758-2805

Wolf Point

Great Northern Development
Corporation
233 Cascade Street
Wolf Point, MT 59201
(406) 653-2590
Fax: (406) 653-1840



Missoula

Montana Community Development
Corporation
110 East Broadway, 2nd Floor
Missoula, MT 59802
(406) 728-9234
Fax: (406) 542-6671

Helena

Gateway Economic Development
Corporation
1015 Poplar
Helena, MT 59601
(406) 447-1512
Fax: (406) 447-1514

Department of Commerce Publications

In order to inform the public and promote Montana businesses to audiences both inside and outside the state, the Economic Development Division produces and distributes several informational publications.

- A Guide to Grants for Community Planning and Development Projects in Montana – (406) 841-2700
- “Working Together for Montana’s Future” brochure – (406) 841-2730
- Made In Montana Products Directory – (406) 841-2700
- Montana Manufacturers Directory – (406) 841-2700



Montana Secretary of State



Montana Office of the Secretary of State
Room 260, Capitol
P.O. Box 202801
Helena, MT 59620
(406) 444-2034
Fax: (406) 444-3976
sos@state.mt.us
<http://sos.state.mt.us/css/index.asp>

**“Our goals are to provide efficient, professional, and courteous service
and to make Montana a great place to do business.”
– Secretary of State Bob Brown**

Business Services _____

(406) 444-3665
Fax: (406) 444-4196
<http://sos.state.mt.us/css/BSB/BSB.asp>

Flourishing businesses are critical to the economic vitality and stability of Montana. The Business Services Bureau is committed to working in close partnership with entrepreneurs who want to start, expand, or close a business in the state, as well as with out-of-state businesses seeking to open offices within Montana.

Specifically, the bureau is responsible for registering businesses and maintaining private-sector documents directly related to business. These include such documents as corporate charters, applications for assumed business names, and registration of trademarks.

How to Start a Business _____

For more information on business structures, filing procedures, associated costs, or other common questions visit <http://sos.state.mt.us/css/index.asp>



Determine the structure of your business:

Sole Proprietorship

A single individual or a married couple acting as one owns this type of business. A sole proprietor has total control of and responsibility for his or her business, receives all profits, and can make important decisions quickly. The sole proprietor is also responsible for all taxes and liabilities of the business.

General Partnership

A partnership is an association of two or more people acting as co-owners of a for-profit business. Individuals may create a partnership by oral or written agreement. Under this arrangement, the partners share personal liability for all claims against the partnership, as well as share all profits and losses. Profits are taxed as personal income for each individual partner.

Limited Partnership

A limited partnership is more closely regulated than a general partnership. There must be at least one general partner who manages the business and who is fully and personally responsible for claims against the business. In addition, there are investors who play no part in the management of the business and whose liability for the business is limited to the extent of their investment.

Limited Liability Partnership

A limited liability partnership operates much like a general partnership, except none of the partners can be held personally liable for claims against the business. Partners are not liable for the errors or negligence of the other partners or their employees unless they themselves are supervising, directing, or involved in the action for which a claim has been filed.

Corporation

A corporation is a more complex form of business organization. It exists apart from its owners or shareholders and is a legal entity in its own right. As a separate entity, it has its own rights, privileges, and liabilities apart from the individuals who form it.

A corporation has shareholders who invest money in the business and therefore own it. The shareholders hold an annual meeting at which they elect a board of directors. The board makes policy decisions for the



company and selects the corporate officers who manage the company's daily affairs.

A corporation affords limited liability to its shareholders and can continue on after the death of or transfer of shares by one or more of the owners. A corporation pays taxes on its profits, and its shareholders pay taxes on dividends.

There are several types of corporations; some operate for profit and others are not for profit. An attorney can advise you as to which type best suits your needs.

Limited Liability Company

This form of business offers both the protections from personal liability of a corporation and the favorable tax treatment of a partnership. It provides for flexibility in the contribution and distribution of assets.

Under this type of structure, you need not hold annual meetings, but you do need to file Articles of Organization and annual reports with the Secretary of State's office.

Reserve a business name (optional)

Once you have selected a name for your business, you need to find out whether you can use it. Under state law, you may not adopt a business name that is the same as or indistinguishable from that of another business. To find out whether a business name may be available, call the Business Services Bureau of the Secretary of State's office, (406) 444-3665. Reserving a name is necessary only if you are not yet prepared to file the organizational documents. You can reserve a name for 120 days as you set up your business.

File appropriate documents (according to business structure)

- Application for Registration of an Assumed Business Name. File this form with the Secretary of State if you plan to start a sole proprietorship, general partnership, or association. Once approval is given, your business name will be registered with the state for five years.
- Certificate of Limited Partnership. Both domestic and foreign limited partnerships must file in order to do business in Montana.



- Registration of Limited Liability Partnership.
- Articles of Incorporation. These are required of corporations or individuals who wish to do business in Montana through a corporation. Nonprofit corporations must also file Articles of Incorporation.
- Articles of Organization. File these with the Secretary of State's office if you want to form a limited liability company.

Apply for tax ID numbers, professional licenses, local licenses, and worker's compensation

The Internal Revenue Service requires every business to have a federal tax identification number. To obtain one, call the IRS toll-free at (801) 620-7645. To apply for a state tax ID number, contact the Montana Department of Revenue at (406) 444-6900.

Under state law, some professions—such as architects, barbers, chiropractors, and dentists—must be licensed. To determine whether you need a professional license, contact the Professional and Occupational Licensing Bureau of the Montana Department of Labor and Industry at (406) 841-2300.

Every city and county has specific requirements about doing business within its jurisdiction. Call or visit your county courthouse or city offices to find out what particular requirements exist in your area.

If you are planning to hire employees, find out what kind of insurance coverage you are required to provide under state Workers' Compensation laws. You can get this information from the Montana Department of Labor and Industry at (406) 444-6541 or toll-free at 1 (800) 332-6102.

File an annual report

If you have a corporation or limited liability company, you must file an annual report to stay in good standing with the Secretary of State's office. The report is due each year by April 15 and must be accompanied by a \$10 filing fee. Businesses that file after that date will be charged a penalty.



Montana State University – Bozeman is the state’s land grant university, which implies a special obligation to assist Montana’s economic, social and cultural well-being. Land grant universities include Extension and Outreach services to carry out research and development needs. MSU campuses at Billings and Havre are also committed to assisting economic development.

College of Engineering

Montana Manufacturing Extension Center (MMEC)

Steve Holland, Director

313 Roberts Hall

P.O. Box 173800

Montana State University

Bozeman, MT 59717

(800)MEP-4MFG {637-4634}

(406)994-3812

Fax: (406)994-3391

mmec@coe.montana.edu

www.mtmanufacturingcenter.com

MISSION STATEMENT

To increase the competitiveness of Montana manufacturers through direct, unbiased engineering and managerial assistance in partnership with other public and private resources.

- An MMEC engineer working on a particular project will find, direct, and coordinate the proper mix of resources and skills needed to provide the best assistance in growing and improving a business.
- The MMEC engineer’s role is to understand one’s business and define manufacturing problems, act as an advocate, and respond to needs in a timely manner.
- MMEC engineers are ready to assist in identifying opportunities for improvement in a manner consistent with a company’s culture and goals.



MMEC roles:

- Like an owner knows his or her business, MMEC knows manufacturing. Together, MMEC and an interested company can implement real, workable solutions.
- MMEC demonstrates how to obtain the highest output from a company's organization, people, equipment, building, and capital.
- MMEC will help design and implement plans that yield lower costs, higher production, and increased product quality, while meeting customer demands.
- Solutions and recommendations are based only on meeting manufacturer's needs in the most practical and cost effective manner.

MMEC Project Process:

- An MMEC engineer will come to a business that has made a request and talk with them or their key people. Together, they determine the needs and identify areas in which MMEC can provide assistance to improve their system.
- If hands-on work is needed, MMEC will develop a proposal specifying time frames, services, costs, and direct benefits. Depending on a company's needs, an engineer may help locate information needed or arrange for the company to participate in seminars, training, or industry networks.
- An MMEC engineer will manage a project from start to finish by coordinating the work of MMEC and outside experts, if required, while ensuring the project meets the company's expectations.



- A company being assisted by MMEC will receive monthly updates on the status of the project and opportunities to offer input and measure results throughout the project. MMEC engineers work directly with a company and its staff to ensure satisfaction.

MMEC Regional Offices

Billings

Big Sky Economic Development
222 North 32nd Street
Billings, MT 59101
(406) 256-6871
Fax: (406) 256-6877

Bozeman

University Technical Assistance
Program
315 Roberts Hall
Bozeman, MT 59717
(406) 994-3812
Fax: (406) 994-3391

Bozeman

MSU TechLink Center
900 Technology Boulevard
Bozeman, MT 59718
(406) 994-7732
Fax: (406) 994-7701

Helena

Montana Department of Commerce
301 S. Park
Helena, MT 59620
(406) 841-2745
Fax: (406) 841-2731

Kalispell

The Northwest Business Center
218 Main Street
Kalispell, MT 59901
(406) 758-5478
Fax: (406) 257-7283

Missoula

School of Business Administration
The University of Montana
Missoula, MT 59812
(406) 243-4009
Fax: (406) 243-2086



MSU Contacts

Campuses of Montana State University have designated contact offices to assist and expedite requests for assistance. These contact offices will help individuals get the assistance needed from their respective universities.

MSU-Bozeman
Outreach and Extension
(406) 994-6647
Fax: (406) 994-1756
<http://extn.msu.montana.edu/>

MSU-Billings
College of Professional Studies
and Life Long Learning
(406) 657-2203
Fax: (406) 657-2254
cpsinfo@msubillings.edu

MSU-Northern
Continuing Education and Summer Sessions
(800) 662-6132, ext. 3730

MSU Extension Service's Community Development Program

Community Development Specialist
(406) 994-2962
Fax: (406) 994-5417
acxds@montana.edu

Assist communities with planning for business start-ups, farm and ranch recreation businesses, business retention, tourism development, and long-range strategic planning.

University Technical Assistance Program

MSU – Bozeman
(406) 994-3812
mmec@coe.montana.edu

Provides technical and engineering assistance to developing manufacturing firms.



Montana Local Development Organizations and Montana Tribal Information

Montana Local Development Organizations

Montana local development organizations provide economic development assistance in their respective areas. For more information, contact your local office.

Montana Economic Developers Association

Montana Economic Developers Association (MEDA) is a private non-profit organization created to increase the effectiveness of local economic development efforts by acting as a statewide resource for its membership.
<http://www.medamembers.org>

Montana Tribal Information

Bureau of Indian Affairs

Financial Assistance for Indian Economic Development Projects
Rocky Mountain Region Credit Office
316 North 26th Street
Billings, MT 59101
(406) 247-7963
Fax: (406) 247-7978
<http://www.ios.doi.gov/bureau-indian-affairs.html>

The Indian Finance Act of 1974 established the Bureau of Indian Affairs' (BIA) Loan Guarantee Program. Any lender regularly engaged in making and servicing loans may obtain a guarantee. The borrower must be a federally recognized tribe or a member of such a tribe. The Indian-owned business must be on or near a reservation. There is no loan limit for tribes. Anyone interested in more information about the guarantee program should contact the local Bureau of Indian Affairs office nearest the location of the business.



Tribal Business Information Centers

<http://www.sba.gov/naa/tribes>

In conjunction with the Small Business Administration, each of Montana's seven reservations hosts a Tribal Business Information Center (TBIC). The TBICs include a reference library, video center, computer hardware and software designed specifically for small businesses, and free on-site business counseling.



Resource Conservation & Development (RC&D)

10 East Babcock
Bozeman, MT 59715
(406) 587-6965
Fax: (406) 587-6761
tdodge@mt.usda.gov
http://www.nhq.nrcs.usda.gov/RCCD/rcnd_2.html

Resource Conservation and Development (RC&D) was developed to help local citizens address problems in their areas by bringing together a cross section of local leaders with a variety of knowledge, expertise, and experience. With the aid of their coordinators, Montana's seven RC&D areas have addressed a broad spectrum of projects through the years. Each area is different, but this program has provided citizens with a forum to address their concerns and solve their problems on a local grassroots basis.

State and Regional RC&D Offices _____

Beartooth RC&D

604 West Front Street
P.O. Drawer D
Joliet, MT 59041
(406) 962-3914
Fax: (406) 962-3995

Bitterroot RC&D

1709 North 1st Street
Hamilton, MT 59840
(406) 363-5450
Fax: (406) 363-5011

Central Montana RC&D

34 - 3rd Avenue West
P.O. Box 656
Roundup, MT 59072
(406) 323-2755
Fax: (406) 323-1548

Eastern Plains RC&D

123 West Main
Sidney, MT 59270
(406) 433-5024
Fax: (406) 433-5306

Headwaters RC&D

305 West Mercury
Butte, MT 59701
(406) 782-7333
Fax: (406) 782-9675

North Central Montana RC&D

1125 Oilfield Avenue
P.O. Box 919
Shelby, MT 59474
(406) 434-9161
Fax: (406) 434-9161

**Northwest Regional RC&D**

P.O. Box 704
Libby, MT 59923
(406) 293-8885
Fax: (406) 293-3222

Rocky Mountain RC&D

3710 Fallon Street, Suite B
Bozeman, MT 59718
(406) 522-4090
Fax: (406) 522-1272

USDA Rural Development

P.O. Box 850
Bozeman, MT 59771
(406) 585-2580
Fax: (406) 585-2565
<http://www.usda.gov/rus>

USDA rural development financial programs support such essential public facilities and services as water and sewer systems, housing, health clinics, emergency service facilities and electric and telephone service. They work to promote economic development by supporting loans to businesses through banks and community-managed lending pools. The rural development offices offer technical assistance and information to help agricultural and other cooperatives get started and improve the effectiveness of their member services. Additionally, they provide technical assistance to help communities undertake community empowerment programs.

Rural Business Cooperative Service

900 Technology Boulevard, Suite B
P.O. Box 850
Bozeman, MT 59771
(406) 585-2540
Fax: (406) 585-2565
<http://www.rurdev.usda.gov/rbs/>

The Rural Business Cooperative Service (RBS) provides financial and technical assistance to emerging and expanding rural businesses and cooperatives. RBS staff provides this assistance through different programs designed to target various aspects of business creation and management.



Guaranteed Loan Program

The Business and Industry Guaranteed Loan program provides up to an 80% guarantee on traditional lender loans to businesses. The primary purpose of the program is to create and maintain employment and improve the economic climate of the rural community by providing the financial backing for new and expanding businesses.

By expanding the lending capability of private lenders in rural areas, the loan guarantee program helps the lenders make and service quality loans that provide lasting community benefits. Benefits to businesses include increased flexibility on rates and terms of local lender loans.

Cooperative Services

RBS staff can help rural residents who are trying to form new agricultural or non-agricultural cooperative businesses. RBS can also help to improve the operations of existing cooperatives by providing technical assistance, conducting cooperative related research, and producing information products to promote public understanding of cooperatives.

Anyone interested in forming a new cooperative or improving an existing marketing, purchasing, or service cooperative can receive assistance with informal feasibility studies and the creation and implementation of a business plan.

Intermediary Relending Program

The purpose of the Intermediary Relending Program is to finance business facilities and community development projects in rural areas. This is achieved through loans made by the RBS to intermediaries. Intermediaries relend funds to ultimate recipients for business facilities or community development. Intermediaries establish revolving loan funds so collections from loans made to ultimate recipients in excess of necessary operating expenses and debt payments will be used for more loans to ultimate recipients.



Rural Business Enterprise Grant Program

The RBS makes grants under the Rural Business Enterprise Grants Program (RBEG) to public bodies, private non-profit corporations, and federally recognized Indian tribal groups to finance and facilitate development of small and emerging private business enterprises. The public bodies, private non-profit corporations and federally recognized Indian tribes receive the grant to assist a business. GRANT FUNDS DO NOT GO DIRECTLY TO THE BUSINESS.

Rural Business Opportunities Grant Program

The purpose is to promote sustainable economic development in rural communities with exceptional needs. This is accomplished by making grants to pay costs of providing economic planning for rural communities, technical assistance for rural businesses, or training for rural entrepreneurs or economic development officials.

Rural Cooperative Development Grant Program

Rural Cooperative Development Grants (RCDG's) are made for establishing and operating centers for cooperative development for the primary purpose of improving the economic condition of rural areas through the development of new cooperatives and improving operations of existing cooperatives. The USDA desires to encourage and stimulate the development of effective cooperative organizations in rural America as a part of its total package of rural development efforts.

Value-Added Producer Grant Program

Value-Added Producer Grant Program provides grants to producers to encourage independent producers of agricultural commodities to process these products increasing their value to end-users. The grants may be used for technical assistance and feasibility studies to determine the validity of such projects. The grants can also be used to provide working capital for those projects that are determined to be feasible.

*Montana USDA Rural Development Local Offices*Billings

Building A
1629 Avenue D
Billings, MT 59102
(406) 657-6297, ext. 4
Fax: (406) 657-6294

Bozeman

900 Technology Boulevard, Suite B
Bozeman, MT 59718
(406) 585-2530
Fax: (406) 585-2565

Glasgow

54062 Highway 2 West
Glasgow, MT 59230
(406) 228-4321, ext. 4
Fax: (406) 228-8101

Great Falls

12 3rd Street, North West
Suite 300
Great Falls, MT 59404
(406) 727-7580, ext. 4
Fax: (406) 452-3806

Helena

790 Colleen Street
Helena, MT 59601
(406) 449-5000, ext. 4
Fax: (406) 449-5008

Kalispell

30 Lower Valley Road
Kalispell, MT 59901
(406) 752-4242, ext. 4
Fax: (406) 755-2270

Missoula

3550 Mullan Road, Suite 106
Missoula, MT 59808
(406) 829-3395, ext. 4
Fax: (406) 829-3437



United States Small Business Administration



Montana District Office
Federal Building
10 West 15th Street, Suite 1100
Helena, MT 59626
(406) 441-1081
Fax: (406) 441-1090
<http://www.sba.gov/mt>

The U.S. Small Business Administration (SBA) offers businesses direct and indirect technical assistance for various problems and needs. This is accomplished through counseling and training using a variety of resources and loan programs. To be eligible for SBA assistance, companies must meet federal size and income standards.

How does the SBA guarantee loan program work?

SBA acts like an insurance agency and provides a guarantee to the bank to cover the extraordinary risk associated with lending to small businesses. Since this is a bank loan, applications must be submitted to the bank and monthly loan payments are paid to the bank. The bank is also responsible for closing the loan and disbursing the loan proceeds. SBA's involvement is limited to reviewing the loan application submitted by the bank to assure they meet eligibility and credit standards. SBA provides the bank with a written authorization outlining the conditions of the SBA guarantee; any material changes to this authorization generally require SBA approval. In the event the business fails, SBA may participate in the liquidation of the assets and will share in any losses to the bank.

Loan Programs _____

SBA has a host of loan programs that are tailored to fit the needs of the small business. For a complete list and description of the loan programs and services, go to <http://www.sba.gov/financing/indexloans.html> or contact the Montana SBA Office at (800) 776-9144, choose option 2.



Certified Development Companies _____

The 504 Certified Development Company (CDC) Program provides growing businesses with long-term, fixed-rate financing for major fixed assets, such as land and buildings. A CDC is a non-profit corporation set up to contribute to the economic development of its community or region. CDCs work with the SBA and private sector lenders to provide financing to small businesses. There are about 290 CDCs nationwide, and each CDC covers a specific area. For a list of CDCs in Montana go to <http://www.sba.gov/mt/mtcdc.html> or contact the Montana SBA Office at (800) 776-9144, choose option 2.

Preferred/Certified Lenders _____

Certified lenders are those who have been heavily involved in regular SBA loan-guarantee processing and have met certain other criteria. They receive a partial delegation of authority and are given a three-day turnaround by the SBA on their applications (they may also use regular SBA loan processing). Certified lenders account for nearly a third of all SBA business loan guarantees. For a complete list of Preferred and Certified Lenders in Montana go to <http://www.sba.gov/mt/plpmt.html> or contact the Montana SBA Office at (800) 776-9144, choose option 2.

Approved Micro-Loan Program _____

The Micro-Loan Program was developed to increase the availability of very small loans to prospective small business borrowers. Under this program, the SBA makes funds available to non-profit intermediaries, who in turn make loans to eligible borrowers in amounts that range from under \$100 to a maximum of \$25,000. The average loan size is \$10,000. Completed applications can usually be processed by the intermediary in less than one week. For information on approved Micro-Loan Participants go to <http://www.sba.gov/mt/mtmicro.html> or contact the Montana SBA Office at (800) 776-9144, choose option 2.



Resource Partners

Service Corps of Retired Executives

Through its Service Corps of Retired Executives (SCORE), SBA draws on the experience and resources of past and present managers to assist the small business community. They help small business managers and owners solve their operating problems through individualized counseling. SCORE volunteers provide guidance, training and straight talk on starting and growing your business. Get free and confidential email counseling today. For a list of SCORE chapters in Montana, go to <http://www.sba.gov/mt/mtscore.html> or contact the Montana SBA office at (800) 776-9144, option 2.

Business Information Centers

Business Information Centers (BIC) provide free counseling and reference materials. The comprehensive reference library of over 400 books and manuals on how to start and manage a business has a wealth of “how to” information for the entrepreneur. There is a wide variety of information available covering business planning, marketing, operations, personnel, and financial analysis.

A major feature of a BIC, probably the most used, are computers, software, and hardware. State-of-the-art software programs include Microsoft “Office 98,” Multimedia MBA, Publisher 98, and Jian Bizplan Builder Interactive. Other special programs include Internet access, International Trade Data Network, Export Expert, census data on CD ROM discs that can be used for research, and a scanner and digital camera for those special projects. For a list of BICs in Montana go to <http://www.sba.gov/mt/mtbics.html> or contact the Montana SBA Office at (800) 776-9144, option 2.

Women’s Business Centers

SBA’s network of more than 60 Women’s Business Centers (WBC) provide a wide range of services to women entrepreneurs at all levels of business development. Not near a Women’s Business Center? Check out the online Women’s Business Center at <http://www.onlinewbc.org>.

U. S. Small Business Administration



Contact the Helena Career Training Institute (CTI), Business Resource Center at (406) 443-0800; the Montana Community Development Corporation in Missoula at (406) 728-9234, ext. 206; or the Montana SBA Office at (800) 776-9144, option 2.

International Trade - Exporting

Information on international trade, exporting information, contacts, and websites; go to <http://www.sba.gov/mt/mtit.html> or contact the Montana SBA office at (800) 776-9144, option 2.

Minority Enterprise Development _____

The Minority Enterprise Development Division provides minority small businesses with management and technical assistance for business development and growth. Procurement information and specialized training workshops are scheduled throughout the year. The program is a nine-year business development program for minority-owned businesses. In addition to management and technical assistance, the SBA enters into contracts with federal agencies to assist in the development of participating firms. For more information on business development go to <http://www.sba.gov/mt/mtmed.html> or contact the Montana SBA Office at 1 (800) 776-9144, option 2.

Business Law Reference Site _____

Small business owners now have access to legal and regulatory business information at their fingertips through <http://www.BusinessLaw.gov>, a new web site designed to help manage the burden of complying with laws and regulations.

Business Start Up Kit _____

A business startup kit is available online at <http://www.sba.gov/mt/mtstarttoc.html> or to have a kit mailed to you contact the Montana SBA Office at (800) 776-9144, option 2.



Additional Resources



Montana Community Foundation _____

101 North Last Chance Gulch, Suite 211
Helena, MT 59601
(406) 443-8313
Fax: (406) 442-0482
<http://www.mtcf.org/>

The Montana Community Foundation is a philanthropic service organization through which private assets entrusted by donors are invested to meet the challenges of contemporary life. The foundation supports donors who wish to leave a legacy in Montana, advocates for philanthropic activities, builds and manages endowments, and works with communities to ensure their continued vitality.

Montana Cooperative Development Center _____

Montana Cooperative Development Center
P.O. Box 200201
Helena, MT 59620
(406) 444-2402
Fax: (406) 444-9442
agr@state.mt.us

The Montana Cooperative Development Center provides technical business assistance to new and existing cooperatives as part of its mission to enhance economic development through the cooperative form of business. The Center has assisted several groups in obtaining funding as well as providing the necessary expertise to develop a cooperative venture. The Center focuses on projects, which add value to Montana's traditional industries.

Other Sites _____

Montana World Trade Center
<http://www.mwtc.org/>

Business Plan Outline
http://www.mtcdc.org/bus_plan.html



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