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ON DECOUPLING ENERGY AND GNP GROWTH

by

Clark W. Bullard III and Craig Z. Foster

February, 1976

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Center for Advanced Computation University of Illinois at Urbana-Champaign Urbana, Illinois 61801

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ABSTRACT

This paper presents an energy demand model for the U. S. which involves four classes of variables: population, per capita GNP, lifestyle, and technology. The model is implemented on a computer with an interactive graphics terminal. This allows a user to describe future scenarios in terms of the four parameters and to immediately see the resulting energy implications. It is a structural, not a predictive, model which is intended to demonstrate the sensitivity of energy demand to each of these parameters.

INTRODUCTION

The historical growth of energy productivity in the United States has slowed dramatically. In fact, the last two decades have been characterized by almost zero growth. As a consequence, our growing economy has required a matching growth in energy demand (see Fig. 1).

During this same 20 year period, the United States has become increasingly unable to meet this growing energy demand from domestic resources. For a time, oil import quotas helped hold the line until the early 1970's when they were removed. About that same time, domestic oil production peaked and has continued to decrease in spite of higher prices during the post-embargo period.

The decline in domestic oil production was predicted by Hubbert (1962) using a Malthusian resource scarcity argument. Moreover, the political, economic and environmental costs of sustaining an exponential growth in domestic energy resource extraction have continued to increase.

These trends present a dilemma for those who advocate continued growth of the U. S. gross national product on a limited energy budget. Steady increases in energy productivity would be required to support such GNP growth. In this paper we shall set aside the questions relating to the merits of GNP as a social welfare criterion, for that subject has been well covered elsewhere.*

Since growth in energy productivity has been stagnant for nearly 20 years, it is apparent that substantial changes may be needed if

*See for example Daly, (ed.) (1974) and Nordhaus and Tobin (1975).



Figure 1. Energy Productivity Since 1920.

energy and economic growth are to be decoupled. The purpose of this paper is to demonstrate the sensitivity of U.S. energy demand to changes in key variables.

ELEMENTS OF ENERGY DEMAND

For purposes of this investigation, we shall express energy demand as the product of the four variables:

- 1) Population
- 2) Per capita GNP
- Lifestyle: the mix of goods and services making up the GNP
- 4) Technology: the energy required to produce various goods and services

Our purpose here is to analyze the effects of changes in these four variables on total U. S. energy demand. Since the product of the first two variables equals the GNP, the energy productivity of the economic system depends only on lifestyle and technology. As Figure 1 indicates, the cumulative effect of these two variables has been negligible during the last two decades. This, together with the exponential growth in population and per capita GNP, explains the exponential growth of energy demand in the United States.

In an attempt to explore energy choices for the future, the Ford Foundation* (1974) presented three scenarios for energy demand in the

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^{*}See Freeman, (1974).

period 1975-2000. The three scenarios shared approximately the same exponential growth in GNP, but displayed radically different total energy requirements. The first scenario was essentially an extrapolation of historical exponential growth. The second included "technical fixes" which decoupled energy and GNP growth by reducing the energy required to produce various goods and services. The third, "zero energy growth" scenario, combined technological and lifestyle changes to level the growth in energy demand by the turn of the century. Thus by transient improvements in energy productivity, it was shown that energy demand could be reduced from that of the historical growth scenario without substantially affecting the GNP.

What the Ford report did not emphasize, however, was that these effects are indeed transitory and exponential energy growth would resume after the year 2000 unless more technological and lifestyle changes were made beyond that time. Figure 2 illustrates what the Ford Foundation's scenarios would imply if the prescribed changes saturated the potential for conservation: The exponential growth in GNP would dominate, and the net effect of switching to smaller cars, changing lifestyles, etc., would only be to shift the demand curve to the right. The dilemma is not unlike a dieter wishing to limit calories while increasing the total quantity of food eaten. The calorie intake can be slowed for only a short period while the composition of the diet is being changed.

The greatest shortcoming of the Ford study is that it leans heavily on a model of the U. S. economic system that is highly aggregated. In

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Figure 2. Extension of Ford Foundation's Projections.

fact, it represents only nine sectors, five of which are energy sectors. With such coarse descriptors as "durable goods" and "services" it is impossible to accurately measure the energy impact of substituting one type of goods for another, substitutions among various services, or of certain goods for services. The model's parameters are too aggregated to reflect real options for technological or lifestyle changes. For this study we have used a similar but much more detailed model of the U. S. economy.

THE MODEL

The model employed for this analysis is the linear Leontief inputoutput model of the U. S. economy. Let X_j represent the total output from sector j, and let Y_j be that portion delivered for final consumption. (The sum of the dollar value of the elements of Y_j equals the gross national product.) The output distribution equation (in matrix notation) is:

$$(\underline{I} - \underline{A}) \underline{X} = \underline{Y}$$

where the element A_{ij} is the amount of sector i's output needed as an intermediate input by sector j, per unit output of sector j. The parameter matrix A describes the technology of the economic system. The energy required directly and indirectly to produce a unit of any product for final consumption depends only on the matrix of technological cooefficients A. Specifically, the energy sector row of the matrix $(I-A)^{-1}$ is the so-called vector of energy intensities, measured in Btu/unit of each product.

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These energy intensities have been calculated for the U. S. economy in the year 1967 using a model at the 360 sector level of detail (see Bullard and Herendeen, 1975). At this level of disaggregation, it is possible to see wide variations in the energy costs of various goods and services, and individual elements of the technological coefficients matrix correspond quite well to real technological options (e.g. the amount of steel purchased by the automobile industry per unit car produced).

The total energy output of the U.S. economic system can be calculated from eq. (1) given the U.S. population, P, the per capita consumption*, g, and a lifestyle vector, \underline{y} , representing the composition of the market basket of final goods and services purchased.

$E = \varepsilon y g P$

where $\underline{\varepsilon}$ is the energy sector row of $(I-A)^{-1}$ and the total final demand is expressed as the product of the last three terms.

IMPLEMENTATION

To help a wide variety of users understand the relative quantitative importance of the technology, life style, income and population variables in the above equation, the model was implemented on a Data General Nova 1200 mini-computer running under RDOS (<u>Real Time Disk Operating System</u>). The program

*Approximately equal to per capita GNP.

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is run from an interactive terminal with graphics capability. In principle, the model could be implemented at the 360 sector level of detail, but for the present example it was aggregated to 106 sectors to accommodate constraints imposed by this particular mini-computer.

Initially the four parameters are set to portray historical growth. This base case assumes a continuation of GNP/capita growth of 2% per year and population growth of 1.5% per year. The lifestyle and technology parameters are assumed to remain constant at their 1967 values. A plot of the energy demand vs. time shows an increase from 59 quads $(1 \text{ quad} = 10^{15} \text{ BTU})$ in 1967 to 185 quads in year 2000, or an increase of more than 200%. This is not meant to be a realistic projection considering the scarcity of future energy supplies, but is based on the same unrestricted growth in the future as has been experienced in the past. The user may change any or all of the parameters and compare this new projection with the base case. Changes are made gradually over a specified number of years.

To give the model greater flexibility, the lifestyle parameter is divided into several parts. Because the final demands for the different categories differ greatly, the user has the option of changing the fraction of GNP made up of personal consumption expenditures, government expenditures and/or private investment. The relative size of these categories can be adjusted and then changes in the actual sector mix can be made for personal and government expenditures. The number of goods and services is aggregated to about 30 for each of these two categories to simplify the modifications. Tables 1 and 2 list these categories for personal consumption and government "lifestyles."

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Table 1. Personal Consumption Lifestyle Coefficients

Sector Names

ENERGY PRODUCTS

- 1. Space Heat
- 2. Water Heat
- 3. Gasoline
- 4. Electric Lighting & Power
- 5. Cooking Heat
- 6. Air Conditioning

TRANSPORTATION

- 7. Air Transportation
- 8. Train Transportation
- 9. Bus Transportation
- 10. Truck Freight Transportation

MANUFACTURED PRODUCTS

Chemical & Plastic Products
Rubber, Paper, Glass, Stone & Paints
Fabricated Metal Products
Automobiles, Trucks & Parts
Textile Products
Agricultural Products
Drugs & Cosmetics
Machinery
Food & Tobacco
Furniture & Fixtures
Books, Newspapers & Magazines
Clothing
Radios & T.V.'s

SERVICES

- 24. Water & Sanitary Services
- 25. Hotel & Repair Services
- 26. Medical & Educational Services
- 27. Amusements & Business Services
- 28. Banking & Insurance
- 29. Telephone
- 30. Housing

Sector Names

ENERGY PRODUCTS

- 1. Space Heat
- 2. Misc. Heat
- 3. Water Heat
- 4. Jet & Motor Fuel
- 5. Air Conditioning
- 6. Lighting & Electric Power

TRANSPORTATION

- 7. Water Transportation
- 8. Air Transportation
- 9. Train Transportation
- 10. Bus Transportation
- 11. Truck Transportation

MANUFACTURED PRODUCTS

- 12. Chemical Products
- 13. Metal Products
- 14. Rubber, Paper, Glass & Stone
- 15. Motor Vehicles & Trans. Equipment
- 16. Food & Agricultural Products
- 17. Machinery
- 18. Military Hardware (Ordinance)
- 19. Furniture, Office & Scientific Eq.
- 20. Aircraft
- 21. Communication Equipment

SERVICES

- 22. New Construction
- 23. Maintenance & Repair Construction
- 24. Medical & Educational Services
- 25. Business Services
- 26. Banking, Insurance & Real Estate
- 27. Telephone
- 28. Government Wages

Technology changes are more difficult to specify. To make a technology change requires altering the A matrix which in this case is a 106 order matrix.* The matrix must then be subtracted from the identity matrix and then inverted and aggregated. Because of the limited memory size of the mini-computer used, this task would be greatly complicated. As a result, the time required to do such a calculation exceeds that which is satisfactory in an interactive mode.

To greatly simplify the problem, the user is given the choice of leaving the technology coefficients unchanged, or to specify a period of time over which they would change gradually to values prescribed by the Ford Foundation's Technical Fix Scenario.** Briefly, these are energy saving technology changes which are economically feasible based on current energy prices. The changes include more efficient cars and industrial processes, and the shifting of transportation modes to save fuel. These changes are based on implementing existing technology and are not dependent on future technological developments.

The user may make any number of changes in each pass through the program. Each time a plot of the new energy demand is generated and overlayed on the historical growth curve and curves corresponding to previous changes. Figure 3 is a flowchart of the program.

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^{*}The model is described by Bullard and Sebald (1975) and in Appendix A. The computer code is documented in Foster (1976).

^{**}For a detailed description of these changes, see Appendix B.





EXAMPLE

The following examples demonstrate the types of changes that can be made and show how a user would interact with the computer. The model permits the changes to be made cumulatively so that the results of a particular change are dependent on changes previously made.* A 25-year planning horizon is chosen for this example.

<u>Technology</u>. The most likely change to make would be to assume that post-embargo energy prices hold and induce changes in the technology of producing all goods and services. The Ford Foundation assumed these changes would be economic at current prices and could be accomplished by 1985. Figure 4 shows how this change would be specified. The user may now see the effect of this change by plotting the results as in Figure 5. The new curve is compared with a base curve which represents an extrapolation of historical trends. As can be seen from the graph, the energy demand in year 2000 has dropped from 168 to 147 quads, but has still more than doubled during the 25 year period.

Lifestyle. For this example, we shall hold constant the distribution of GNP among individuals, government, and investment expenditures. We shall, however, specify changes in the composition of the personal and government expenditure dollars.

^{*}For example, technological changes affect the energy intensity of all goods and services, and hence the energy impact of subsequent lifestyle changes involving substitution of goods and services. Marginal impacts from any datum may also be calculated, and such results are presented later in Table 3.







Figure 5. Plot of Energy Demand Projection With and Without the Technology Change.

The numbers in the boxes were entered by the user.

The first personal lifestyle change involves a nationwide home insulation program where space heating requirements would be reduced one-third and the money spent on insulation. Next, gasoline expenditures are cut in half and the savings split between bus and rail mass transit. These changes do not necessarily imply a reduction in personal travel; only a modal shift and, perhaps, a shift to smaller economy cars. To reflect the reduction in automobile use, a little less than half the money now spent for the purchase of cars is shifted to educational and medical expenses.* Another energy-saving transportation modal shift was accomplished by shifting half the airline transportation to train transportation. Because of the pricing difference, only three-fourths of the money taken from the airline sector need be spent on train fare to travel the same number of miles. The additional money saved is spent on entertainment. Finally, a shift away from energy-intensive commodities and packaging was simulated by reducing those expenditures 25% and spending the money on better housing. The amount of air conditioning was left unchanged to represent use by more people, but with more efficient units. Figure 6 shows how the first of these changes is made, and Figure 7 shows the computer terminal screen after all these changes have been completed.

The composition of government expenditures was also changed. Space heat and air travel changes were the same as those noted above for

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^{*}Note that the range of lifestyle choices is not restricted; the shifts need not be among "substitutable" commodities providing similar services.



	PERSONAL CONS	UMPTION		
	SECTOR	DISTRIBUTION 1	HEN DISTRIBUTION	
	ENERGY PRODUCTS	CENTS DO	LLAP)	
2	MATER HEAT	0 51	1 20	
3	GASOL THE	3 58	1 78	
5	COOKING HEAT	8 83		
ě	AIR CONDITIONING	0 18		
	TRANSPORTATION			
é	TRAIN TPANS	0 10	1 88	
	BUS TRANS	8 58	1 48	
10	TRUCK FREIGHT TRANS	8 16		
11	MANUFACTURED PRODUCTS	8.18	0.13	
12	PUEBER PAPER GLASS STOKE & PAT	INTS 1 77	1 96	
13	FRERICATED HETAL PRODUCTS	0 49	0 37	
15	TEXTILE PRODUCTS	1 71	6 47	
16	ASPICULTURAL PRODUCTS	2 48		
17	DRUGS & COSMETICS	2 78		
19	F000 & TOBACCO	22 51		
20	FURHITURE & FIVTURES	5.76		
21	BOOKS/HENSPAPERS/& PAGAZINES	2 13		
23	RADIOS & T U 'S	1 34		
	SERVICES			
24	MATER & SANITARY SERU	0 39 5 82		
26	MEDICAL & EDUCATIONAL SERV	8 86	10 06	
27	AMUSEMENTS & BUSINESS SERV	2 19	2 35	
28	TELEPHONE	1 69		
30	HOUSING	15 27	15 86	
	TO YOU WISH TO MAKE A	NOTHER CHANGE	- 7	
TN	DICATE VOID CHOICE BY S	NTEDING -N- (9 -Y-	
11	DIGHTE TOUR CHOICE BT E	ITTERING -N- (JR -1-	

Figure 7. Changes Made to the Personal Consumption Lifestyle

^{*} The numbers in the boxes were entered by the user.

households, * while a third of the money spent on new construction was moved to maintenance and repair. Figure 8 shows these changes.

These personal and government lifestyle changes are effected gradually, and completed by 1982. The effect on the year 2000 energy demand is a further reduction to 126 quads, as seen in Figure 9. This figure represents the combined effect of changes in both technology and lifestyle, and shows that energy demand still increases by more than 75% over the 1975-2000 period.

Population. To determine the energy impact of the expected decline in the population growth rate, it is necessary to specify only two parameters: the lower growth rate and the length of the transition period. For this example, we used the slowest growth scenario published by the U. S. Census Bureau. It projects a zero population growth by the year 2030. The model assumes a linear decrease in growth rate from the present level of 1.5% to zero over the 55 year period. Figure 10 shows how the user would specify this change.

Adding this to the technology and lifestyle changes prescribed above, energy demand is reduced an additional 10 quads to 116 quads by the year 2000. This can be seen by plotting the results after this change (see Fig. 11). Note that the previous plots are automatically retained for comparison purposes.

<u>GNP/capita</u>. This parameter is changed in the same manner as the population variable, and is reduced from the historical growth rate of

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^{*}The money saved by shifting from planes to trains is spent on medical and educational services.

	GOVERNMENT PURC	HASES		
1233456	SECTOR ENERGY PRODUCTS SPACE HEAT HISC HEAT MATER HEAT JET & HOTOR FUEL AIR CONDITIONING LIGHTING & ELECTRIC POMER	0PIGINAL DISTPIBUTION (CENTS-D 666 01 87 68 69 87 68 89 87 68 89 87 68 89 87 80 80 80 80 80 80 80 80 80 80	NEH DISTRIBUTION OLLAR) 0 44	
7 8 9 10 11	TRANSPORTATION MATER TRANS AIR TRANS TRAIN TRANS BUS TRANS TRUCK TRANS	6 47 6 62 6 13 6 29 6 62	0 31 0 23	
12 [3] [4] [5] [6] [7] [8] [9] [20] [21]	MARIFACTURED PRODUCTS CHETIL-M. PRIGUETS PUBBER PARER CLASS.& STONE MOTOR URLICES & ITANS EQUIP FOOD & HERICLES & ITANS EQUIP FOOD & HERICLES & ITANS PACHILER HILITARY MARDWARE (ORDINANCE) FUNTURE: OFFICE & SCIENTIFIC E AIRCRAFT COMMUNICATION EQUIP	1 21 0 86 2 82 1 86 2 12 4 91 9 1 73 5 03 3 96	0 90	
22 23 24 25 26 27 28	SERVICES MEN CONSTRUCTION MENICONSTRUCTION MEDICAL & EDUCATIONAL SERV BUSINESS SERV BAREING, INSURANCE & REAL ESTATE TELEPHONE COVERMENT MAGES	I4 81 3 30 2 73 2 46 6 79 6 59 47 34	9 07 0 24 2 94	
IN	DO YOU WISH TO MAKE AND DICATE YOUR CHOICE BY ENT ?	THER CHANG ERING -N-	E 7 OR -Y-	





Figure 9. Plot Of The Original, Technology Change, and Technology Plus Lifestyle Change Projections.



Figure 10. Change To The Population Growth Rate.*



Figure 11. Plot Of Population Growth Rate Change In Addition To The Previous Changes.

The numbers in the boxes were entered by the user.

2% to 0.5% by 1980 (see Fig. 13). This has a dramatic effect on energy demand, resulting in a requirement for only 83 quads in year 2000 as shown in Figure 13. The growth rate during the 1975-2000 transition period averages only about 0.7% per year if all changes are implemented. It should also be noted that the energy demand actually decreases slightly until about 1985. Compared to the historical growth trend, the year 2000 energy demand is cut in half by the changes outlined above.

As another example, consider the same changes as made earlier but instead of a stabilizing economy, the GNP/capita was changed to a growth rate of 4% per year. This essentially means a pay increase of 4%/year (in real terms) for everyone.* The result is shown in Figure 14. This single change more than neutralizes all the energy savings effected through changes in technology, lifestyle, and population growth rate.

<u>Summary of results</u>. Only after the exponential growth rates in population and GNP/capita are reduced, do the curves start to flatten out. The results emphasize that technology and lifestyle changes can only reduce energy growth rate during limited transition periods.

The incremental savings due to each change depend, of course, on changes made earlier. To compare the relative impact of each type of change, their effect on the base case (historical growth) was calculated. Results presented in Table 3 show that, all other things being equal, U. S. energy demand was most sensitive to the GNP/capita.

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^{*}Note that this increase is above any needed to compensate for inflation.


Figure 12. Change Made To GNP/Capita Growth Rate.*



gure 13. Plot of GNP/Capita Change In Addition To Previous Changes.

Figure 14. Result Of A GNP/Capita Growth Rate Of 4% In Addition To The Other Changes.

* The number in the boxes were entered by the user.

Variable Changed	Year 2000 Energy Demand	Savings Compared to Historical Growth
No Change (historical growth)	167.8	
Technology	147.1	20.7
Lifestyle	146.0	21.8
Population	154.6	13.2
GNP/capita	120.3	47.5

Table 3. Marginal Impact of Variable Changes (10¹⁵ Btu)

CONCLUSIONS

The model was designed and implemented with the simple, interactive user interface to enable persons to see first-hand the impacts of his or her own "solution" to the energy crisis. It is tailored specifically to the user with little or no previous exposure to computer models. Of particular importance are the educational values of: (1) dramatically emphasing the dangers of projecting exponential growth trends far into the future*; and 2) quantifying the extent to which energy and GNP growth can be decoupled through what the user feels are "feasible or acceptable" changes in technology and lifestyle. It encourages probing for the upper and lower limits to energy demand in the future.

The 106-sector detail built into the model is necessary to permit the user to specify "real" changes in lifestyle and technology, and quantify their impacts with the model. Despite the constraints imposed by the minicomputer used here,** the user is afforded considerable latitude for the specification of alternative lifestyle patterns. Future work will provide similar latitude with the technology variables through a planned telephone line interface with larger computers on the ARPA network.

When interpreting results from the present model, one must be aware of its limitations: it does not predict the future; the user must specify all parameters. The base case "historical growth" scenario

*The user may select a planning horizon up to 100 years.

^{**}This was chosen because it is portable enough to be moved from its home at the Congressional Office of Technology Assessment to other offices and conference sites in Washington.

is for reference purposes only. The model's greatest usefulness is that it allows a wide variety of users to determine the sensitivity of U.S. energy demand to an even wider variety of possible variations in future technologies, lifestyles, and population and economic growth.

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APPENDIX A

DERIVATION OF DATA

The lifestyle data are for three classifications of final demand: personal consumption, government expenditures and private investment. The data portray the relative importance of each of the various goods and services based on the percentage of the total expenditures spent by the three components of the final demand sector,

The technology data gives the total (direct plus indirect) energy cost per dollar's worth of goods purchased by final demand. Because of pricing differences, separate technology vectors are required for each of the three components of final demand.

The sum of these vector products of the lifestyle coefficients and the technology coefficients times the total U.S. national consumption yields the total U.S. energy demand. (As described in a later section, total national consumption is similar to, but not the same as, GNP.)

The data used in this model are derived from three data bases. The three data bases contain essentially the same information but in different forms using different units. The first is the 97-order data which is a direct aggregation of the 368-order data published by the Bureau of Economic Analysis. These data are exclusively in dollar units. The second is a 90-order data set which essentially corresponds, sector by sector, to the 97-order data except that the energy sectors are expressed in Btu's rather than dollars. The sector orders are changed so that the energy sectors appear first and several "dummy" sectors are deleted. For details, see Bullard and Herendeen (1975).

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The third data set is based on 101 sectors. It differs from the 90-order data in the addition of eight energy products and three additional energy supply sectors, all of which are expressed in Btu's. The energy supply sectors sell only to other energy sectors. A detailed description is given by Bullard and Sebald (1975). The correspondence between the three data sets is given in Table Al.

The information contained in the lol-order data is most of that required for the model, but, in some cases, there are problems with the units. The information not included in the lol data base, but needed for the model, correspond to the five "dummy sectors" used to account for "paper transactions" in the National Income and Product Accounts. The final demands for these five sectors are taken directly from the 97-order data. Because of the nature of these dummy sectors, their energy intensities are defined as zero.

The numbers corresponding to the energy sectors are in physical units (Btu's) rather than dollar units as are the other sectors. This facilitates calculating energy intensities and energy demands for the majority of the sectors, but presents some problems with the energy sectors. The model requires that all final demands (lifestyle coefficients) be in dollar values rather than Btu's, and that all energy intensities (technology coefficients) be expressed in Btu's/\$ and not Btu's/Btu as occurs in the energy sectors.

Lifestyle

This section describes construction of the base year (1967) lifestyle vectors in terms of 1967 purchaser's prices. In the case of the final demands, a conversion factor is required for each of the

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106 Order	97 <u>Order</u>	90 Order	Sector Name	106 <u>Order</u>	97 Order	90 <u>Order</u>	Sector Name
1	7	1	Cool Mining	5)	1.7	1.2	Matal Containars
2	8	2	Crude Petro Gas	55	10	45	Hecting Plumbing
2	0	2	Converted Coal	56	12	15	Screy Mach Prod
2	21		Petro Befin Prod	57	45 hh	16	Feb Matel Prod
5	27	5	Ges Utilities	58	15	17	Fagines Turbines
6	11)	Flectric IItil	50	16	18	Ferm Mechinery
7	76)	4	Nuclear Flect	60	17	10	Const Mining Fa
8	1		Renevable Flect	61	18	50	Met Hendling Fo
õ			Coke	62	ho	51	Metalvorking Fa
10			Other Feedstocks	63	50	52	Spec Ind Mach
11			Motive Power	64	51	53	Gen Ind Mach
12			Misc Thermal	65	52	54	Mach Shop Prod
13			Water Heat	66	53	55	Ofe. Comput Mach
14			Space Heat	67	54	56	Service Ind Mach
15			Air Conditioning	68	55	57	Elec Ind Apparat
16		gu ***	Electric Power	69	56	58	H'Hold Appliance
17	1	6	Livestock	70	57	59	Elec Light Eo
18	2	7	Misc Ag Products	71	58	60	R-TV Commun Eq
19	3	8	Forest Fish Prod	72	59	61	Electronic Comp
20	4	9	Ag For, Fish Ser	73	60	62	Electrical Equip
21	5	10	Iron Ore Mining	74	61	63	Motor Veh & Eq
22	6	11	Nonferr Mining	75	62	64	Aircraft & Parts
23	9	12	Stone Clay Min	76	63	65	Transport Equip
24	10	13	Chem Mineral Min	77	64	66	Prof Scient Supp
25	11	14	New Construction	78	65	67	Optical Supplies
26	12	15	Maint, Rep Const	79	66	68	Misc Manufact
27	13	16	Ordnance	80	67	69	Railroad
28	14	17	Food	81	68	70	Local Transport
29	15	18	Tobacco	82	69	71	Motor Fgt Transp
30	16	19	Fabric & Mills	83	70	72	Water Fransport
31	17	20.	Textile Goods	84	71	73	Air Transport
32	18	21	Apparel	85	72	74	Pipeline Transp
33	19	22	Fab Textile Prod	86	73	75	Transp Services
34	20	23	Wood Products	87	74	76	Communications
35	21	24	Wood Containers	88	75	77	R-TV Broadcast
36	22	25	H'Hold Furniture	89	78	78	Water, Sanit Ser
37	23	26	Furn, Fixtures	90	79	79	Whole, Retail Tr
38	24	27	Paper Products	91	80	80	Finance Insur
39	25	28	Paperboard Cont	92	81	81	Real Estate
40	26	29	Printing, Publ	93	82	82	Hotels, Pers Ser
41	27	30	Chem Products	94	83	83	Business Service
42	28	31	Plastics	95	84	84	Auto Repair
43	29	32	Drugs, Toil Prep	96	85	85	Amusements
44	30	33	Paints	97	86	86	Med, Educ Ser
45	32	34	Paving	98	87	87	Fed Govt Enterp
46	33	35	Asphalt	99	88	88	St, Loc Govt Ent
47	34	36	Rubber Prod	100	91	89	Business, Travel
48	35	37	Leather Products	101	92	90	Office Supplies
49	36	38	Footwear	102	93		Scrap
50	37	39	Glass Products	103	94		Govt Industry
51	38	40	Stone Clay Prod	104	95		World Industry
52	39	41	Prim Ir, Stl Manu	105	96		H'Hold Industry
53	40	42 .	Prim Nonfer Met	106	97		Inventory Adjust

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energy sectors to convert Btu's to dollars. This corresponds to the price of a single Btu of energy supply or product bought by that sector. Because by definition, energy supplies are not sold to final demand, the final demands for these sectors are zero, hence no conversion is required.

Three effects must be considered to arrive at the energy cost of the various energy products: how much of which energy supply sectors goes into a particular energy product sector; the cost per Btu of the energy supply; and the efficiency of converting these energy supplies to the energy products. The cost per Btu of the energy supplies is found by taking the ratio of the final demands of the energy sectors at the 90-order level to the same final demands at the 97-order level, the 90-order level being in physical units and the 97-order data being in dollar units. The remaining two effects are included in the E_{kpi} matrix as described by Knecht and Bullard (1975). An element in this matrix represents the amount of fuel (in 10⁶ Btu's) from sector k used to produce energy product p for consumption in sector j; its size is 5x8x111. In the Knecht and Bullard model, there are 101 "industries" and 10 categories of final demand resulting in 111 possible consumers of an energy product. This leads to the following equations for the dollar values of the final demands of the energy product sectors:

$$Y_{pj} = \sum_{k=1}^{5} E_{kpj} P_{kj}$$
(A.1)

Y is the final demand for energy product sector p consumed by final demand category j.

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 P_{kj} is the price/10⁶ Btu of energy supply k which is required to produce the various energy products consumed by final demand j. Energy product p is dependent on the final demand category j because of the pricing system used by the various utilities and suppliers which give discounts to large consumers (e.g., government), but not to individuals who make up the personal consumption category of final demand. The various "mark ups" which account for these pricing differences are called margins and are given in the 101x8x3 order matrix M_{kxj} . Index k corresponds to the 101 sectors, j corresponds to the three categories of final demand and x corresponds to the eight margins: railroad transportation, pipeline transportation, truck transportation, water transportation, airline transportation, insurance, retail trade, and wholesale trade. P_{kj} is given by the following equation:

$$P_{kj} = \frac{\frac{DAFD_{kj} + \sum_{k=1}^{8} M_{kxj}}{FDC_{kj}}}{FDC_{kj}}$$
(A.2)

DAFD_{kj} is the cost of purchases from sector k made by final demand j at the 97 level. In this case, k corresponds to the energy supply sectors 1-5. DAFD_{kj} is in producer's prices, that is to say, it does not include margins. Adding the margins to DAFD converts the numerator to purchaser's prices.

 FDC_{kj} is the total amount of energy purchased (in Btu's). This means that P_{kj} has units of \$/Btu which is needed to get Y_{pj} in \$'s $(Y($) = E(Btu) \times P(\frac{$}{Btu}))$. Combining these two equations gives:

$$Y_{pj} = \sum_{k=1}^{5} \frac{E_{kpj}}{FDC_{kj}} (DAFD + \sum_{x=1}^{8} M_{kxj})$$
(A.3)

The remaining final demands for sectors 17-106 are given by:

$$Y_{kj} = DAFD_{k'j} + \sum_{x=1}^{8} M_{k'xj}$$
 (A.4)

where k goes from 17 to 106 as k' goes from 1-97 excluding k' = 7, 8, 31, 76, 77, 89, 90 due to the different organization of the two data bases. This can be seen by examining Table Al.

The lifestyle coefficients used in this model are an aggregation of the normalized final demands. Because the magnitudes are relatively small, the results are multiplied by $100\phi/\$$. Normalized final demands for each category of final demand (j = 1-3) are given by:

$$Y_{k'j} = \frac{Y_{kj}}{100} \times 100$$
(A.5)
$$\sum_{k=1}^{\Sigma} Y_{kj}$$

The aggregation is done by adding together the appropriate normalized final demands. It is not necessary to make the same aggregation for the different final demand categories. These aggregations for personal consumption and government expenditures are shown in Tables A2 and A3. Because of the nature of the investment category, it was aggregated into only one sector.

The 31 personal consumption sectors and 29 government expenditure sectors are given in Tables A⁴ and A5 with their corresponding lifestyle coefficients for the 1967 base year.

Table A2. Aggregation from 106 to 31 Sectors for Personal Consumption Expenditures

- Space Heat
 14 Space Heat
- 2. Water Heat 13 Water Heat
- 3. Gasoline 11 Motive Power
- Electric Lighting and Power 16 Electric Power
- 5. Cooking Heat 12 Misc Thermal
- Air Conditioning
 15 Air Conditioning
- 7. Air Trans 84 Air Transport
- Train Trans 80 Railroad
- 9. Bus Trans 81 Local Transport
- Truck Freight Trans 82 Motor Fgt Transp 86 Transp Services
- 11. Chemical & Plastic Products 24 Chem Mineral Min 41 Chem Products 42 Plastics
- 12. Rubber, Paper, Glass, Stone & Paints 23 Stone Clay Min 38 Paper Products 39 Paperboard Cont 44 Paints 47 Rubber Prod 50 Glass Products 51 Stone Clay Prod
- Fabricated Metal Products
 52 Prim Ir, Stl Manu
 53 Prim Nonfer Met
 55 Heating, Plumbing
 56 Screv Mach Prod
 57 Fab Metal Prod
 65 Mach Shop Prod
- 14. Automobiles, Trucks & Parts 74 Motor Veh & Eq 76 Transport Equip

- Textile Products
 30 Fabric & Mills
 31 Textile Goods
 33 Fab Textile Prod
- 16. Agricultural Products
 17 Livestock
 18 Misc Ag Products
 19 Forest Fish Prod
 20 Ag For, Fish Ser
- Drugs & Cosmetics
 43 Drugs, Toil Prep
- Machinery
 27 Ordnance
 34 Wood Products
 58 Engines, Turbines
 59 Farm Machinery
 62 Metalworking Eq
 63 Spec Ind Mach
 66 Ofc, Comput Mach
 67 Service Ind Mach
 68 Elec Ind Apparat
- 19. Food & Tobacco 28 Food 29 Tobacco
- 20. Furniture & Fixtures 36 H'Hold Furniture 37 Furn, Fixtures 69 H'Hold Appliance 70 Elec Light Eq 73 Electrical Equip 77 Prof Scient Supp 78 Optical Supplies 79 Misc Manufact
- Books, Newspapers & Magazines
 40 Printing, Publ
 - 22. Clothing 32 Apparel 49 Footwear
 - 23. Radios & T.V.'s 71 R-TV Commun Eq 72 Electronic Comp
- Water & Sanitary Serv
 89 Water, Sanit Ser
- Hotel & Repair Serv.
 93 Hotels, Pers Ser
 95 Auto Repair

- 26. Medical & Educational Serv. 97 Med, Educ Ser
- 27. Amusements & Business Serv. 94 Business Service 96 Amusements
- 28. Banking & Insurance 91 Finance Insur
- 29. Telephone 87 Communications
- 30. Housing 92 Real Estate
- 31. Misc. 1 Coal Mining 2 Crude Petro, Gas 3 Converted Coal 4 Petro Refin Prod 5 Gas Utilities 6 Electric Util 7 Nuclear Elect 8 Renewable Elect 9 Coke 10 Other Feedstocks 21 Iron Ore Mining 22 Nonferr Mining 25 New Construction 26 Maint, Rep Const 35 Wood containers 45 Paving 46 Asphalt 48 Leather Products 54 Metal Containers 60 Const, Mining Eq 61 Mat Handling Eq 64 Gen Ina Macn 75 Aircraft & Parts 83 Water Transport 85 Pipeline Transport 88 R-TV Broadcast 90 Whole, Retail Tr 98 Fed Govt Enterp 99 St, Loc Govt Ent 100 Business, Travel 101 Office Supplies 102 Scrap 103 Govt Industry 104 World Industry 105 H'Hold Industry 106 Inventory Adjust

Table A3. Aggregation from 106 to 29 Sectors for Government Expenditures

- Space Heat
 14 Space Heat
- 2. Misc. Heat 12 Misc Thermal
- Water Heat
 13 Water Heat
- 4. Jet & Motor Fuel 11 Motive Power
- 5. Air Conditioning 15 Air Conditioning
- Lighting & Electrical Power 16 Electric Power
- Water Trans.
 83 Air Transport
- Air Trans.
 84 Air Transport
- 9. Trans Trans. 80 Railroad
- 10. Bus Trans. 81 Local Transport
- 11. Truck Trans. 82 Motor Fgt Transp
- 12. Chemical Products 24 Chem Mineral Mining 41 Chem Products 42 Plastics
- Metal Products
 22 Nonferr Mining
 52 Prim Ir, Stl Manu
 53 Prim Nonfer Met
 54 Metal Containers
 55 Heating, Plumbing
 56 Screw Mach Prod
 57 Fab Metal Frod
 65 Mach Shop Prod
- 14. Rubber, Paper, Glass & Stone 38 Paper Products 39 Paperboard Cont 44 Paints 47 Pubber Prod 50 Class Products 51 Stone Clay Prod

- 15. Motor Vehicles & Trans. Equip. 74 Motor Veh & Eq 76 Transport Equip
- 16. Food & Agricultural Products
 17 Livestock
 20 Ag For, Fish Ser
 28 Food
 43 Drugs, Toil Frep
- 17. Machinery 34 Wood Products 35 Wood Containers 58 Engines, Turbines 59 Farm Machinery 60 Const, Mining Eq 61 Mat Handling Eq 62 Metalworking Eq 63 Spec Ind Mach 67 Service Ind Mach 68 Elec Ind Apparat
- Military Eardware (Ordinance)
 27 Ordnance
- 19. Furniture, Office & Scientific Eq 36 H'Hold Furniture 37 Furn, Fixtures 69 H'Hold Appliance 70 Elec Light Eq 73 Electrical Equip 77 Prof Scient Supp 78 Optical Supplies 79 Misc Manufact
- 20. Aircraft 75 Aircraft & Parts
- 21. Communication Equip. 71 R-TV Commun Eq 72 Electronic Comp
- 22. New Construction 75 New Construction
 - 23. Maintenance & Fejair Construction 26 Maint, Pep Const
 - 24. Medical & Educational Serv. 97 Med, Educ Ser
 - 25. Eusiness Serv. 94 Business Service

- 26. Banking, Insurance & Real Estate 91 Finance Insur 92 Real Estate
- 27. Telephone 87 Communications
- 28. Government Wages 103 Govt Industry

29. Misc. 1 Coal Mining 2 Crude Petro, Gas 3 Converted Coal 4 Petro Refin Prod 5 Gas Utilities 6 Electric Util 7 Nuclear Elect 8 Coke 10 Other Feedstocks 18 Misc Ag Products 19 Forest Fish Prod 21 Iron Ore Mining 23 Stone Clay Min 29 Tobacco 30 Fabric & Mills 31 Textile Goods 32 Apparel 33 Fab Textile Prod 40 Printing, Publ 45 Paving 46 Asphalt **48** Leather Products 49 Footwear 85 Pipeline Transp 86 Transp Services 88 R-TV Broadcast 89 Water, Sanit Ser 90 Whole, Retail Tr 93 Hotels, Pers Ser 95 Auto Repair 96 Amusements 98 Fed Govt Enterp 99 St, Loc Govt Ent 100 Business, Travel 101 Office Supplies 102 Scrap 104 World Industry 105 H'Hold Industry 106 Inventory Adjust

5	Sector Names	<u>Cents/Dollar</u>
ENERG	TY PRODUCTS	
1. 2. 3. 4. 5. 6.	Space Heat Water Heat Gasoline Electric Lighting & Power Cooking Heat Air Conditioning	1.89 .51 3.58 .83 .27 .18
TRANS	SPORTATION	
7. 8. 9. 10.	Air Transportation Train Transportation Bus Transportation Truck Freight Transportation	.48 .10 .58 .16
MANUF	ACTURED PRODUCTS	
11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23.	Chemical & Plastic Products Rubber, Paper, Glass, Stone & Paints Fabricated Metal Products Automobiles, Trucks & Parts Textile Products Agricultural Products Drugs & Cosmetics Machinery Food & Tobacco Furniture & Fixtures Books, Newspapers & Magazines Clothing Radios & T.V.'s	.18 1.77 .49 4.47 1.71 2.40 2.70 .50 22.51 5.76 1.35 7.33 1.34
SERVI	CES	
24. 25. 26. 27. 28. 29. 30.	Water & Sanitary Services Hotel & Repair Services Medical & Educational Services Amusements & Business Services Banking & Insurance Telephone Housing	.39 5.07 8.86 2.19 5.44 1.69 15.27

Sector Names

Cents/Dollar

ENERGY PRODUCTS

1.	Space Heat	.66
2.	Misc. Heat	.01
3.	Water Heat	.07
4.	Jet & Motor Fuel	.68
5.	Air Conditioning	.08
6.	Lighting & Electric Power	.75

TRANSPORTATION

7.	Water Transportation	.47
8.	Air Transportation	.62
9.	Train Transportation	.13
10.	Bus Transportation	.29
11.	Truck Transportation	.62

MANUFACTURED PRODUCTS

12.	Chemical Products	1.21
13.	Metal Products	.85
14.	Rubber, Paper, Glass & Stone	.68
15.	Motor Vehicles & Trans. Equipment	2.02
16.	Food & Agricultural Products	1.25
17.	Machinery	2.12
18.	Military Hardware (Ordinance)	4.90
19.	Furniture, Office & Scientific Eq.	1.74
20.	Aircraft	5.02
21.	Communication Equipment	3,95

SERVICES

22.	New Construction	14.78
23.	Maintenance & Repair Construction	3.30
24.	Medical & Educational Services	2.72
25.	Business Services	2.45
26.	Banking, Insurance & Real Estate	.79
27.	Telephone	.59
28.	Government Wages	47.25

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Technology

The derivation of the 106 energy intensities for both the base case and for the technical fix scenario requires unit conversion similar to those done for the final demands.

Energy intensities are defined by the expression:

$$\underline{\varepsilon} = (\underline{I}-\underline{A})^{-1}_{\text{coal}} + (\underline{I}-\underline{A})^{-1}_{\text{crude}} + 3.2511 (\underline{I}-\underline{A})^{-1}_{\text{non-fossil}}$$
(A.6)
oil electric

as shown by Bullard in CAC Document 146.

The energy intensities for the technical fix scenario are determined as above, but using a modified A matrix as described in Appendix B. As with the final demands, the energy intensities in CAC 146 are for producers' (not purchasers') prices, so the margins must be added in.

Due to the arrangement of units in the A matrix, the energy intensities of the energy sectors (1-16) have the units Btu/Btu rather than the Btu/\$ units required by the model. This means a Btu/\$ conversion factor is required for these energy sectors. This task is simplified by the fact that final demands for the first eight sectors (the energy supply sectors) are zero. This makes the value of the energy intensities for these sectors immaterial. For this reason, the energy intensities for the first eight sectors is arbitrarily set to zero.

The following equation converts the energy intensities to Btu/\$ units and adds the effects of the margins for the energy product sectors:

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$$\varepsilon'_{pj} = \frac{\varepsilon_{p} FD_{pj} + \frac{5}{k=1} \frac{\varepsilon_{kpj}}{k=1} \frac{8}{k_{rj}} \frac{1}{k_{rj}} \frac{8}{k_{rj}} \frac{1}{k_{rj}} \frac{1}{k_{rj}} \frac{1}{k_{rj}} (A.7)$$

where:

- FD is the amount of energy product p purchased by final p demand j expressed in Btu's (producers' prices)
- x' is the sector correspondence to margin x. As x goes
 from 1 to 8, x' = 80,85,82,83,84,91,90,90

In this equation the numerator is the total energy (in Btu's) purchased from energy product p by final demand j. It can be separated into two parts: ϵ_{p} FD is the energy purchased directly; while

$$\begin{array}{cccc} & & & & & & & & \\ & & & & & & \\ & & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & &$$

The denominator is the total amount (in dollars) spent on that sector by final demand j (from equation A.3), so that ϵ'_{pi} has units of Btu/\$.

The remaining energy intensities $\epsilon'_{(17-101)j}$ (recall that $\epsilon'_{(102-106)j} \equiv 0$) are determined by:

$$\epsilon'_{kj} = \frac{\epsilon_k DAFD_{kj} + \sum_{x=1}^{8} M_{kxj} \epsilon_{x'}}{Y_{kj}}$$
(A.8)

These energy intensities may now be aggregated into vectors of technology coefficients which correspond to the aggregations of the final demands. The aggregation is a weighted summation given in the following expression:

$$\varepsilon'_{ij} = \frac{\sum_{k} \varepsilon'_{kj} Y'_{kj}}{\sum_{k} Y'_{kj}}$$
(A.9)

Tables A6 and A7 list the technology coefficients for both the 1967 base year and the Technical Fix Scenario for personal consumption and government categories.

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		(Btu's/Dollar)		
			Technical Fix	
	Sector Names	1967	<u>Scenario</u>	
ENERG	JY PRODUCTS			
1. 2. 3. 4. 5. 6.	Space Heat Water Heat Gasoline Electric Lighting & Power Cooking Heat Air Conditioning	782433 719744 596496 582788 526794 458582	777483 715919 590771 578875 524116 455547	
TRANS	SPORTATION			
7. 8. 9. 10.	Air Transportation Train Transportation Bus Transportation Truck Freight Transportation	191482 78714 67107 41872	130410 71289 63166 32779	
MANUF	FACTURED PRODUCTS			
11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23.	Chemical & Plastic Products Rubber, Paper, Glass, Stone & Paints Fabricated Metal Products Automobiles, Trucks & Parts Textile Products Agricultural Products Drugs & Cosmetics Machinery Food & Tobacco Furniture & Fixtures Books, Newspapers & Magazines Clothing Radios & T.V.'s	174809 82245 65581 63564 60249 54536 54375 51576 51315 48857 46510 45349 36853	145143 55360 50230 48474 46637 46589 43041 39438 41489 37011 30711 30711 34540 27160	
SERVI	ICES			
24. 25. 26. 27. 28. 29. 30.	Water & Sanitary Services Hotel & Repair Services Medical & Educational Services Amusements & Business Services Banking & Insurance Telephone Housing	113025 65344 44502 28567 23200 17623 15738	91944 52467 36205 21811 17544 13927 12772	

Table A7. Government Expenditure Technology Coefficients

		(Btu's/Dollar)			
	Sector Names	1967	Technical Fix Scenario		
ENERG	Y PRODUCTS				
1. 2. 3. 4. 5. 6.	Space Heat Miscellaneous Heat Water Heat Jet & Motor Fuel Air Conditioning Lighting & Electric Power	1.60876E+06 1.49142E+06 1.45396E+06 1.06623E+06 857007 717160	1.59858E+06 1.48384E+06 1.44624E+06 1.05599E+06 851336 712346		
TRANS	PORTATION				
7. 8. 9. 10. 11.	Water Transportation Air Transportation Train Transportation Bus Transportation Truck Transportation	226096 191482 78714 67107 46191	216110 130410 71289 63166 36169		
MANUF	ACTURED PRODUCTS				
12. 13. 14. 15. 16. 17. 18. 19. 20. 21.	Chemical Products Metal Products Rubber, Paper, Glass & Stone Motor Vehicles & Trans. Equipment Food & Agricultural Products Machinery Military Hardware (Ordinance) Furniture, Office & Scientific Equip Aircraft Communication Equipment	236568 111023 105943 69216 60510 57844 55264 51188 43338 38066	196996 84665 70074 52521 48738 42880 41498 38085 30791 26961		
SERVI	CES				
22. 23. 24. 25. 26. 27. 28.	New Construction Maintenance & Repair Construction Medical & Educational Services Business Services Banking, Insurance & Real Estate Telephone Government Wages	70592 54176 44502 30780 18228 17623 0	56343 45508 36205 22245 14364 13927 0		

POPULATION

The historical population growth rate used in this model is based on the Series B projection of the Bureau of Census. This projection assumes a continuation of an average family size of about three children per family. It also includes an increase of 400,000 per year due to immigration resulting in a population of 277.3 million in 1990, corresponding to a growth rate of about 1.5% per year. Figure Al compares this growth rate with the population levels since 1950 and shows that this projection in fact does correspond to historical growth.

GNP

GNP/capita is a measure of how much each consumer buys both directly and indirectly (indirectly meaning such things as government consumption supported by the consumer's taxes, etc.). This can be thought of as the gross national product divided by the number of consumers.

The total domestic consumption and gross national product differ only slightly. The calculation of the GNP includes inventory changes-that is to say, GNP counts goods sold to the consumer as well as those put into inventory. The total national consumption counts the goods brought from industry as well as those bought from inventory. Over a long period of time, the amount of goods put into inventory for all practical purposes equals the amount of goods sold from inventory.

The other basic difference between GNP and total consumption is how foreign trade is handled. The GNP includes exports as part of the domestic production and excludes imports because they are produced elsewhere. Total domestic consumption is just the opposite; exports

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Figure Al. Correspondence Between U.S. Population and a 1.5%/year Growth Rate Approximation

are excluded because they are consumed elsewhere and imports are included because they are consumed domestically. This means that the energy demand described by this model is not the energy "burned" in the U.S., but the energy required to support the American lifestyle. Though these two are numerically about the same, they are conceptually quite different.

These differences between consumption and production are small when comparing dollar values, particularly over a long period of time. The value of imports is about the same as exports and the net inventory change is approximately zero.

The total consumption (TC) base value (1975) is derived from the 1967 value as follows:

$$TC_{70} = TC_{67} * \frac{GNP_{75}}{GNP_{67}}$$

where all numbers are expressed in 1967 dollars. TC_{67} is the sum of all final demands excluding inventory change and exports. The rate of historical growth is approximately 2% per year as shown in Figure A2.

Updating the 1967 total consumption to that of 1975 by multiplying by the ratio of the GNP's is the only change made to 1967 data. In other words, the lifestyle and technology coefficients were assumed to remain constant. This assumption is not entirely true. In the late sixties, energy intensities increased due mainly to cheap energy prices during that period. The energy intensities have, however, returned to approximately those of 1967 as energy prices have increased recently. The model gives 72.7 quads as the 1974 energy demand, which nearly equals the published value of 73.1 quads.

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Figure A2. Correspondence Between GNP/Capita (in Constant Dollars) and a 2%/year Growth Rate Approximation

APPENDIX B

TRANSLATION OF FORD FOUNDATION TECHNICAL FIX SCENARIO TO CHANGES IN THE CAC TECHNOLOGY MATRIX

Introduction

In late 1971 the Ford Foundation organized a group to look into the U.S. energy needs. Their final report is a book entitled, *A Time to Choose*. In this book three scenarios are presented to illustrate (not predict) the domestic energy requirements of three possible paths the U.S. may take up to year 2000.

The scenarios are: 1) Historical Growth, which is an extrapolation into the future of the increasing rate of energy consumption seen over the past 20 years; 2) Technical Fix, which reflects an effort to use energy more efficiently by putting to use the practical, economical, energy-saving technology that is either available now or soon will be; 3) Zero Energy Growth, which includes those changes made in the Technical Fix scenario plus a shift towards a less energy intensive, service oriented economy.

The reduction in energy requirements seen in the Technical Fix and Zero Energy Growth scenarios are achieved by energy-saving technological advances, a change in the mix of goods and services purchased, and by a general cutback in output seen as a reduction in the GNP. Of these, only the technological changes will be discussed here.

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Description of Technology Matrix

The type of technological changes described in *A Time to Choose* can be readily transformed into changes in the coefficients of the technology matrix of the form described by Knecht and Bullard (1975). The technology matrix used here is a 101 order square matrix, where coefficient A_{ij} is the amount sector j purchases from sector i per unit output of sector j. Because the energy sectors (1-16) are in Btu's rather than dollars as are the rest of the sectors, there is a mixture of units $(\frac{Btu}{Btu}, \frac{\$}{Btu}, \frac{Btu}{\$}, \text{ and } \frac{\$}{\$})$ in the A matrix. Of the sixteen energy sectors, the first eight are energy supplies and the second eight (9-16) are energy products. Table Bl lists these first 16 sectors.

Table B1. Energy Sectors

Supply Sectors

- 1. Coal mining
- 2. Crude Petroleum and Natural Gas
- 3. Converted Coal
- 4. Petroleum refining and related products
- 5. Gas utilities
- 6. Fossil electric utilities
- 7. Nuclear electric utilities
- 8. Renewable electric utilities

Product Sectors

- 9. Coke (ore-reduction) feedstocks
- 10. Other feedstocks
- 11. Motive power
- 12. Miscellaneous thermal
- 13. Water Heat
- 14. Space Heat
- 15. Air Conditioning
- 16. Electric Power

By definition, the non-energy sectors buy energy exclusively from the energy product sectors and the energy product sectors buy energy exclusively from the energy supply sectors. In other words, the eight energy product sectors were added as an energy accounting scheme. This technology matrix is diagrammed in Figure Bl as shown by Bullard (1975). The energy intensity of each of the 101 sectors as given by Herendeen (1973) is:

 $\varepsilon_{ij} = \varepsilon_{coal,j} + \varepsilon_{crude oil and gas, j} + 3.2511 \times \varepsilon_{non-fossil electric, j}$

where $\varepsilon_{ij} = (\underline{I} - \underline{A})^{-1}_{ij}$, \underline{A} being the technology matrix.





Supply

Btu	0	\$
\$ Btu	0	\$\$



Changes in the Technology Matrix for Technical Fix Scenario

The technological coefficient changes in this section correspond to the various assumptions described in *A Time to Choose*.

There are basically two types of changes made to the technology matrix. The first is a change in the energy product rows. This indicates a change in efficiency of the corresponding sectors. For example, a reduction of the coefficients in the electric power row indicate that the sectors which buy electric power can produce the same output with less electricity (an increase in efficiency). The other type of change is to shift some of one row to another row, ideally to a less energy intensive row. Specifically, this happens in the transportation sectors. For example air freight and passenger transportation are shifted to the less energy intensive truck and railroad transportation sectors.

The first change made is to the space heat and air conditioning rows. By improving building insulation, construction techniques, and also improving the design of furnaces and air conditioners, an increase in efficiency of 20 percent for space heat and 44 percent for air conditioning is possible. These changes are made to the technology matrix by multiplying the space heat row (14) by 0.80 and the air conditioning row (15) by 0.56.

In a similar manner, the amount of electric power used for lighting and small miscellaneous uses is reduced by 9 percent due to conservation and better design of equipment. This change, however, does not apply to industrial sectors whose main use of electricity is for industrial

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processes or to power heavy machinery. The industrial sectors will be handled separately later. This increase in efficiency is taken care of by multiplying the non-industrial columns (5-8, 17-20, 25-26, 80-101) of the electric power row (16) by a factor of 0.91.

The efficiency of automobile transportation was increased from an average of 13.6 mpg to 25 mpg which corresponds to a 45.6 percent reduction in fuel requirements. As before, this change in the motive power row does not apply to all the sectors, but only to those whose purchase of motive power is primarily for automobile transportation. This excludes the commercial transportation sectors, which are taken care of individually and the agricultural and construction sectors which are left unchanged. This leaves columns 5-8, 21-24, 27-79 and 87-101 of the motive power row (11) to be multiplied by 0.544.

The efficiency of air transportation is increased by both increasing the load factor and reducing flight speed to save fuel. This reduces the need for fuel by 32.5 percent. This means the motive power to air transportation coefficient (A(11,82)) is reduced by a factor of 0.675. Changes similar to these also apply for railroad transportation; coefficient (A(11,80)) is multiplied by a factor of 0.96. The efficiency of truck transportation is increased by converting all trucks which are gas powered to diesel fuel. Diesel powered trucks are about 30 percent more efficient than gas powered ones. This change reduces the motive power to truck transportation coefficient (A(11,82)) by 0.785.

In addition to the improvement in the transportation efficiencies described, there is also a shifting of transportation modes to conserve

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energy. Airline passengers traveling less than 400 miles are shifted to trains. This accounts for 10 percent of the airline passenger miles. The only place in the technology matrix where purchases from the air transportation transport row (84) are for passenger travel rather than air freight is the air transport to business travel coefficient (A(84,101)). This number is reduced by 10 percent and the reilroad transport to business travel (A(80,101)) is increased by that same enount times a conversion factor of 0.76 to compensate for the lower price per mile of the railroad sector. In a similar manner air freight traveling less than 250 miles (3.8 percent of all air freight) is shifted to trucks and air freight traveling less than 400 but more than 250 miles (6 percent of all air freight) is shifted to trains. These changes apply to the entire row except for the business travel column which buys no freight. Each element of the air transport row (84) (except business travel) is reduced by 9.8 percent and the corresponding amounts added to the elements of the truck (82) and railroad (80) rows times the appropriate conversion factors. The conversion factor of air ton miles per dollar to truck ton miles per dollar is 0.54 which not only compensates for the difference in price per mile but also for the additional distance that the freight must travel on trucks. The corresponding conversion factor for air to trains is 0.0871.

The final shift in transportation modes is to shift the long haul freight (more than 250 miles) which is now on trucks to trains. This accounts for about 27 percent of the truck freight. This change is accomplished by multiplying the truck transport row (82) (except business

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^{1.} The transportation pricing and circuity data are given by Hannon (1974).

travel) by 0.73 and adding that amount times a conversion factor of 0.16 to the railroad transport row (80).

The industrial sectors are grouped together except for five energy intensive industries which are considered in detail. For the most part the industrial sectors primarily use process heat and electric power as energy products. Increased efficiencies are obtained by reducing processing losses, the cogeneration of electricity and steam, and the use of heat recuperators and regenerators.

The five industries which were dealt with separately are, paper (38), aluminum (53), steel (52), plastics (42), and cement (51). The reduced requirements for process heat for these five are: 50 percent for paper, 35 percent for aluminum, 47 percent for steel, 13 percent for plastics, and 45 percent for cement. The reduced requirements for electric power are: 100 percent for paper, 30 percent for aluminum, 48 percent for steel, 100 percent for plastic, and 31 percent for cement. The process heat requirements for the other industries (1-4, 21-24, 27-37, 39-41, 43-50, 54-79) are reduced by 0.2 percent while the electric power requirements are reduced by 54 percent.

Table B2 lists the energy intensities for a 101 order economy, both with and without the Technical Fix Scenario.

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Table B2. Energy Intensities With and Without the Technical Fix Scenario

c	C	c	T	0	D	
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	SECIOR	ENEPGY	INTENSITIES
		1917	IECH. FIX
		(JTU/JTU)	· (ETU/RTU)
1	COAL MINING	1.0069	1.0057
2	CRUDE PETRO, NATURAL GAS	-1-0563	1.0532
3	CONVERTED COAL	0.2264	0.2228
4	PETROLEUM REFINING/RELATED PROD	1.2052	1.1937
5	GAS UTILITIES	1.1005	1.0959
6	FOSSIL ELFCTRIC UTILITIES	3.6193	3.7929
7	NUCLEAR ELECTRIC UTILITIES	4.0084	3.9300
S	RENEWABLE ELECTRIC UTILITIES	3.6271	3.6139
9	COKE (OFE-REDUCTION) FEEDSTOCKS	1.5028	1.5010
10	OTHER FEEDSTOCKS	1.1445	1.1748
11	MOTIVE POWER	5-0260	5_9683
12	MISCELLANEOUS THERMAL	1.7244	1.7157
13	WATER HEAT	2.1699	2.1586
14	SPACE HEAT	1.5728	1.5629
15	AIR CONDITIONING .	1.4087	1.3998
16	ELECTRIC POWER	3.7854	3.7611
		(BTU/S)	(8TU/S)
17	LIVESTOCK & LIVESTOCK PRODS	63700	54162
18	GTHER AGRIC PRODS	69175	62054
19	FORESTRY & FISHERY PRODS	64796	57277
20	AG, FUR, & FISH SERVICES	34386	28737
21	TRON & FERRO ORES MINING	126147	96311
22	NONFERROUS METAL ORES MNG	127047	92506
23	STONE & CLAY MNG	103358	82205
26	CHEM & FERT MINERAL MNG	195830	169539
25	NEW CONSTRUCTION	75.611	56364
25	MAINT & REPAIR CONSTRUCT	54603	45871
27	ORDNANCE & ACCESSORIES	55480	41592
35	FOOD & KINDRED PRODS	62148	50625
29	TOBACCO MANUFACTURES	31354	25541
30	FABRICS	101205	77290
31	TEXTILE PRODS	95798	75050
32	APPAREL	53986	40434
33	MISC TEXTILE PRODS	71632	54228
54	LUMBER & WOOD PRODS	64103	51046
?5	WOODEN CONTAINERS	50826	39229
36	HOUSEHOLD FURNITURE	51854	38856
37	OTHER FURNITURE	60864	46358
38	PAPER & ALLIED PRODS	159629	80219
39	PAPERBOARD CONTAINERS	97277	57822
40	PRINTING & PUBLISHING -	51114	31357
61	CHEMICALS, SELECTED PRODS	251549	209631
42	PLASTICS & SYNTHETICS	201221	160352
43	DRUGS & COSMETICS	67440	53477
4.4	PAINT & ALLIED PRODS	115678	95427
5	PAVING MIXTURES AND BLOCKS	558357	542873
6	ASPHALT FELTS AND COATINGS	472317	446655
47	RUBBER, MISC PLASTICS	89470	69076
48	LEATHER TANNING & PRODS	55419	46775
9	FOOTWEAR, LEATHER PRODS	43009	32571
50	GLASS & GLASS PRODS	121223	101547

Table B2 (continued)

SECTOR

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73 MISC ELECTFICAL MACH 65988 48717 74 MOTOP VLHICLES, EQUP 69058 52369 75 AIPCRAFT & PARIS 43300 30759 76 CTHEP TRANSPORT FQUIP 72644 54888 77 PROFESSIGMAL, SCIENT EQUIP 45506 35168 78 MEDICAL, PHUTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RAIL®OADS AND RELATED SERVICES 79164 71696 81 LOCAL, SUBURBAN, INTERURBAN PASS. 67105 63168 82 WOTOP FREIGHT TRANS, WAREHOUSE 46274 36236 62 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 94232 83289 86 TRANSPORTATION 94232 83289 86 TRANSPORTATION 94232 83289 86 RADIO S TV HROADCASTING 17646 13946 78 RADIO S TV HROADCASTING 22854 21790 91 FINANCE X INSURANCE 23215 17556 92 PEAL ESTATE &	72	ELECTRONIC COMPONENTS	52767	37567
74 MOTOP VLHICLES, EQUIP 69058 52369 75 FIPCRAFT * PARTS 43300 30759 76 CTHEP TPAYSPORT FOUIP 72644 54888 77 POFESSIGVAL, SCIENT EQUIP 45506 35168 78 MEDICAL, PHUTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RAILPOADS AND RELATED SERVICES 79164 71696 51 RAILPOADS AND RELATED SERVICES 79164 71696 52 WOTOP FRIIGHT TRANS., WAREHOUSE 46274 36236 52 WATER TRANSPORTATION 191495 130421 55 PIPCLIVE TRANSPORTATION 94232 83289 86 TRANSPORTATION 94232 83289 86 TRANSPORTATION SERVICES 19465 13046 79 WATER AND SANITARY SERVICES 112685 91839 90 WHOLESALE S RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 PEAL ESTATE & PENTAL 15771 12801 93	73	MISC ELECTRICAL MACH	65988	48717
75 #IPCRAFT * PARTS 43300 30759 76 CTHEF TFANSPORT FOULP 72644 54888 77 PROFESSIONAL, SCIENT EQUIP 48506 35168 78 MEDICAL, PHOTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RAIL@OADS AND RELATED SERVICES 79164 71696 51 LOCAL, SUBURBAN, INTERURBAN PASS. 67105 63168 82 MOTOP FRLIGHT TRANS., WAREHOUSE 46274 36236 62 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 94232 83289 86 TRANSPORTATION 94232 83289 86 TRANSPORTATION 94252 83289 90 WHOLESALE & REVICES 112685 91839 90 HOLESALE & RETAIL TRADE 231	74	MOTOP VLHICLES, EQUIP	69058	52369
76 CTHEP TPANSPORT FOULP 72644 54888 77 PROFESSIONAL, SCIENT EQUIP 45506 35168 78 MEDICAL, PHUTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RAILPOADS AND RELATED SERVICES 79164 71696 51 LOCAL, SUBURBAN, INTERURBAN PASS. 67105 63168 82 MOTOP FREIGHT TRANS., WAREHOUSE 46274 36236 63 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 191495 130421 85 PIPCLIPE TRANSPORTATION 94232 3289 86 TRANSPORTATION SERVICES 69455 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 88 RADIO 5 TV HROADCASTING 28864 23179 99 WATEP AND SANITARY SERVICES 112685 91839 90 WHOLCSALE % RETAIL TRADE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185	75	FIPCRAFT & PARTS	43300	30759
77 PROFESSIONAL, SCIENT EQUIP 48506 35168 78 MEDICAL, PHOTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RALLPOADS AND FELATED SERVICES 79164 71696 81 LOCAL, SUBURBAN, INTERURBAN PASS. 67105 63168 82 MOTOP FREIGHT TRANS., WAREHOUSE 46274 36236 82 MATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 94232 33289 86 TRANSPORTATION 94232 3289 86 TRANSPORTATION 94232 33267 87 COMMUNIC, EXCL BROADCASTING 17646 13946 78 RADIO & TV HROADCASTING 22864 23179 79 WATEP AND SANITARY SERVICES 12855 91839 90 WHOLSALE & RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94	76	OTHEP TRANSPORT FOUIP	72644	54888
78 MEDICAL, PHOTOS EQUIP 45453 33727 79 MISC MANUFACTURING 56252 40961 50 RAILPOADS AND RELATED SERVICES 79164 71696 51 DCAL, SUEURBAN, INTERURBAN PASS. 67105 63168 52 WATER TRANSPORTATION 226533 216535 54 AIR TRA'ISPORTATION 226533 216535 74 AIR TRA'ISPORTATION 94232 33289 75 PIPELI'NE TRANSPORTATION 94232 33289 76 TRANSPORTATION SERVICES 6945 5367 77 COMMUNIC, EXCL BROADCASTING 17646 13946 78 RADIO S IV HROADCASTING 28864 23179 79 WATEP AND SANITARY SERVICES 12885 91839 90 WADELSALE & RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 94 BUSINES SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 30844 22295 94	77	PROFESSIONAL, SCIENT EQUIP	48506	35168
79 MISC MANUFACTURING 56252 40961 50 RAIL@OADS A*D RELATED SERVICES 79164 71696 81 LOCAL/SUBURBAN/INTERURBAN PASS. 67105 63168 82 MOTOP FRIGHT TRANS./WAREHOUSE 46274 36236 62 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 191495 130421 85 PIPELINE TRANSPORTATION 94232 83289 86 TRAVSPORTATION SERVICES 6945 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 88 RADID S TV HROADCASTING 28644 23179 89 WATEP AND SANITARY SERVICES 112685 91839 90 WHOLESALE & RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 PEAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 463860 37733 <	78	MEDICAL, PHUTOS EQUIP	45453	33727
51 RAIL@OADS AND RELATED SERVICES 79164 71696 81 LOCAL/SUBURBAN/INTERURBAN PASS. 67105 63168 82 MOTOP FRIIGHT TRANS./WAREHOUSE 46274 36236 62 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 191495 130421 85 PIPELIME TRANSPORTATION 94232 83289 86 TRANSPORTATION SERVICES 6945 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 88 RADIO S TV HROADCASTING 28864 23179 99 WATEP AND SANITARY SERVICES 112885 91839 90 WHOLESALE S RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 30344 36211	79	MISC MANUFACTURING	56252	40961
k1 LOCAL, SUBURBAN, INTERURBAN PASS. 67105 63168 k2 MOTOR FREIGHT TRANS., WAREHOUSE 66274 36236 k2 WATER TRANSPORTATION 226533 216535 k4 AIR TRANSPORTATION 226533 216535 k4 AIR TRANSPORTATION 191495 130421 k5 PIPLINE TRANSPORTATION 94232 83289 k6 TRANSPORTATION SERVICES 6945 5367 c7 COMMUNIC, EXCL BROADCASTING 17646 13946 c8 RADIO S TV HROADCASTING 22864 23179 c9 WATER AND SANITARY SERVICES 112885 91839 c0 WHOLESALE & RETAIL TRADE 35549 27930 c9 WHOLESALE & RETAIL TRADE 23215 17556 c92 REAL ESTATE & PENTAL 15771 12801 c93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 c94 BUSINESS SERVICES 30844 22295 c95 AUTO REPAIR & SERVICES 45860 37733 c96 AMUSFMENTS 26756 21467 c76	동안	RAILODADS AND RELATED SERVICES	79164	71696
K2 MOTOP FREIGHT TRANS., WAREHOUSE 46274 36236 k2 WATER TRANSPORTATION 226533 216535 k4 AIR TRANSPORTATION 191495 130421 k5 PIPELINE TRANSPORTATION 94232 83289 k6 TRANSPORTATION SERVICES 6945 5367 k7 COMMUNIC, EXCL BROADCASTING 17646 13946 k8 RADIO 5 TV HROADCASTING 22864 23179 k9 WATER AND SANITARY SERVICES 112885 91839 k0 WHOLESALE 5 RETAIL TRADE 35549 27930 k1 FINANCE K INSURANCE 23215 17556 k1 PS AUTO REPAIR SVC, EXC AUTO 74225 60185 k1 UUSINESS SERVICES 30844 22295 k1 UUSINESS SERVICES 46360 37733 k2 DUSINESS SERVICES 30844 2295 k1 UUSINESS SERVICES 36211 36211 k5 SERV, NONPROF ORGAN 46504 36211 k5 STATE & LOCAL GOVT ENTERPRIZES 37157 28933 k5<	81	LOCAL, SUEURBAN, INTERURBAN PASS.	67105	63168
22 WATER TRANSPORTATION 226533 216535 84 AIR TRANSPORTATION 191495 130421 85 PIPELINE TRANSPORTATION 94232 83289 86 TRANSPORTATION SERVICES 6945 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 88 RADIO 5 TV HROADCASTING 22864 23179 99 WATEP AND SANITARY SERVICES 112585 91839 90 WHOLESALE 9 RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE 8 PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 LUSINESS SERVICES 30844 22295 95 AUTO REPAIR 8 SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE 8 LOCAL GOVT ENTERPZE 107211 87261 100 <	5.2	MOTOP FREIGHT TRANS WAREHOUSE	46274	36236
#4 AIR TRANSPORTATION 191495 136421 #5 PIPELIVE TRANSPORTATION 94232 33289 #6 TRANSPORTATION SERVICES 6945 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 #8 RADIO 5 TV HROADCASTING 28864 23179 #9 WATEP AND SANITARY SERVICES 112685 91839 90 WHOLESALE 9 RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE 8 PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR 8 SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 95 AUTO REPAIR 8 SERVICES 37157 28933 96 STATE 8 LOCAL GOVT ENTERPRIZES 37157 28933 97 STATE 8 LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101	02	WATER TRANSPORTATION	226533	216535
25 PIPELINE TRANSPORTATION 94232 83289 86 TRANSPORTATION SERVICES 6945 5367 87 COMMUNIC, EXCL BROADCASTING 17646 13946 28 RADIO J TV HROADCASTING 28864 23179 29 WATEP AND SANITARY SERVICES 112885 91839 90 WHOLESALE & RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	8.4	AIR TRA'ISPORTATION	191495	130421
36 TRANSPORTATION SERVICES 6945 5567 87 COMMUNIC, EXCL BROADCASTING 17646 13946 ?8 RADID S TV HROADCASTING 28864 23179 ?9 WATEP AND SANITARY SERVICES 112885 91839 90 WHOLESALE S RETAIL TRADE 35549 27930 91 FINANCE K INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	25	PIPELINE TRANSPORTATION	94232	83289
27 COMMONIC, EXCL BROADCASTING 17646 13946 28 RADIO S TV HROADCASTING 28864 23179 29 WATEP AND SANITARY SERVICES 112885 91839 90 WHOLESALE S RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & RENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	30	TRANSPORTATION SERVICES	0945	> 367
20 RADIO S TV HROADCASTING 22804 23179 20 WATEP AND SANITARY SERVICES 112685 91839 20 WHOLESALE S RETAIL TRADE 35549 27930 91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	ŭ / 0 0	LUMMUNICE EXCL BROADCASTING	1/040	15940
90 WHOLESALE \$ NETART SERVICES 912303 90 WHOLESALE \$ RETAIL TRADE 35549 27930 91 FINANCE \$ INSURANCE 23215 17556 92 REAL ESTATE \$ PENTAL 15771 12801 93 HOTELS, REPAIR \$VC, EXC AUTO 74225 60185 94 BUSINESS \$ERVICES 30844 22295 95 AUTO REPAIR \$ SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE \$ LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	20	VATED AND CANTTADA SEDUTCES	2 CCG04	C3179
91 FINANCE & INSURANCE 23215 17556 92 REAL ESTATE & RENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	00	WHILF AND SANTIARY SERVICES	112002	27020
92 REAL ESTATE & PENTAL 15771 12801 93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	41 41	EINANCE X TASUPANCE	22215	17554
93 HOTELS, REPAIR SVC, EXC AUTO 74225 60185 94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 46380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	02	DEAL ESTATE & DENTAL	15771	12801
94 BUSINESS SERVICES 30844 22295 95 AUTO REPAIR & SERVICES 48380 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	93	HOTELS, REPAIR SVC-EYC AUTO	74.225	60185
95 AUTO REPAIR & SERVICES 48360 37733 96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 98 FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	94	EUSINESS SERVICES	30866	22205
96 AMUSEMENTS 26756 21467 97 MED, ED SERV,, NONPROF ORGAN 44504 36211 9% FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	95	AUTO REPAIR & SERVICES	48380	37733
97 MED, ED SERV,, NONPROF ORGAN 44504 36211 9% FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	96	AMUSEMENTS	26756	21467
9% FEDERAL GOVT ENTERPRIZES 37157 28933 99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	97	MED, ED SERV,, NONPROF ORGAN	44504	36211
99 STATE & LOCAL GOVT ENTERPZE 107211 87261 100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	98	FEDERAL GOVT ENTERPRIZES	37157	28933
100 BUS TRAVEL, ENTERTAIN, FIGT 98427 71514 101 OFFICE SUPPLIES 75122 44274	99	STATE & LOCAL GOVT ENTERPZE	107211	87261
101 OFFICE SUPPLIES 75122 44274	100	BUS TRAVEL, ENTERTAIN, FIGT	98427	71514
	101	OFFICE SUPPLIES	75122	44274

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