

AN ORGANIZATION OF BUSINESS MEN SEEKING KNOWLEDGE DIRECTLY APPLICABLE TO THEIR BUSINESS AND TO THE BEST INTEREST OF THE COMMUNITY

SEASON 1918-1919
FORT WAYNE, INDIANA

Quest Club WINTER

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## FORMER PRESIDENTS

1912-1913<br>E. F. YARNELLE<br>1913-1914<br>C. B. FITCH<br>1914-1915<br>G. H. VAN ARNAM<br>1915-1916<br>H. BROOKE SALE<br>1916-1917<br>W. H. SCHEIMAN<br>1917-1918<br>E. J. LITTLE<br>S. B. BECHTEL

## QUEST CLUB OFPICERS

 1918-1919A. E. Thomas ..... President
C. J. Schoo Vice-President
IV. C. Dickmeyer ..... Secretary
E. A. Crane Treasurer
BOARD OF GOVERNORS

| J. M. Barrett | L. H. Moore |
| :--- | :--- |
| A. G. Burry | F. H. Cutshall |
| E. A. Crane | C. A. Meigs |
| A. E. Thomas | C. J. Schoo |
| H. B. Sale | Walter Goll |
| C. A. Niebergall | C. R. Willson |
| W. C. Dickmeyer | I. I. Hall |

A. W. Heit

## COMMITTEE CHATEMEN

EVFNING PROGRAM<br>C. B. Fitch

LUNCHEON PROGRAM
A. G. Burry

PRESS AGENT
C. R. Lane

MEMEERSHIp
S. B. Bechtel

HOUSE
M. S. Mahurin

> THE WORLD ADMIRES A MAN THO REALIZES HIS OWN LIMITATIONS AND EARNESTLY ENDEAVORS TO INCREASE HIS KNOWLEDGE.

## QUEST CLUB

Season 1919

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January 3, 1919
H. C. BODINE

Onr Relation to the New Chamber of Commerce

January 10, 1919
W. H. SCHEIMAN

F'mhlems Innolvel in the Absorption of the Returning Soldiers

January 17, 1919

## ROBERT M. FEUSTEL

Coordination of Banking and Business Interests

# QUESTCLUB <br> Neason 191: 

PROGRAMA-Comtintied

January 24, 1919
A. Z. POLHAMUS

Traile Acceptances

## January 31, 1919

## R. S. COLWELI.

Personal Equipment-Holdins Onenelt Fit for Business.

February 14, 1919
WALTER GOLL
The Talue of Scrvice Awarls

# QUESTCLUB <br> rieason 1919 

Procranch continued

February 21, 1919
C. J. SCHOO

The Service That Makes for Business Stability

February 28, 1919<br>\section*{C. B. FITCH}<br>Fire Insurance

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\text { March 1t, } 1919
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## J. J. KLINE

The Evolution of the Fort Wayne Electric Works

# QUEST CLUB <br> Season 1919 

PROGRAM-Continued

March 21, 1919
B. F. HEATON

Credits and Collections

March 28, 1919<br>S. F. GREEN<br>Foreign Trado-Its Possibilities and Hors to Get It

April 11, 1919
D. M. McMILLEN

What Influence Will a Large National Debt Have Upon Business?

# QUEST CLUB <br> Season 1919 

## PROGEAM-Continued

April 18, 1919<br>C. I. HALL

Development of New Things Electrically Accelerated by the War

April 20, 1919<br>J. H. HABERLY<br>Subject to be amounced

## QUEST CLUB

s. B. WF! jlTFI, (itneral Manager. $\therefore$ I. Bowser \& Co.
 News Publishing Co.
\I. T. PLITZ, General Insurance, Shoaff Bldg.

- LIBERT S. BOND, President, The Packard Co.
il. J. Iふ) ERFINI, Secretarv and Minlager, Fort Wayne Drug Co.
E. H. BRIGGS, Exccutive Assistant, S. F. Bow ier \& Co.
(). R. THMEAW", Secretary and Treasurer, Capital Cooperase Co.
- (i. BITII: , Treasurer and Manager, Fort W'ayne Box Co.
T. गI. B.AIEFEDT, Lawyer, Shoaff Building
J. $V$. II F BATTES, District Manaser, Burroughs Adding Jachine Co.

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E. I. "R.INE, District Manager, Northwestern Mutual Life Ins. Company
FIAANK H. CUTSHATL, Vice-President, Old National Bank
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W. C. MITKMEVMR, Sales Nanaqer, Perfection Biscuit Co.
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 Patterson-Fletcher Co.
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J. B. FRANKE, President and Manager, Perfection Biscuit Co.
S. M. FOSTER, President, Lincoln National Bank
ROBT. M. FEUSTEL, President, Ft. W. \& N. Ind. Trac. Co.
SETH F. GREEN゙, Sales Manager, G. E. Bursley \& Co.
B. J. GRISWOLD, President, Progressive Advertising Co.
H. J. GROSVENOR, Secretary, S. F. Bowser \& Co.
S. W. GREENLAND, Manager, Ft. W. \& N. Ind. Trac. Co.
WALTML GOLL, Engineer and Asst. Mimaser, General Electric Co.
JESSE A. GRIMES, Manager, Gates \& Co.
G. H. HEINE, President, Meyer Drug Co.
A. W. HEIT, President, Heit, Miller, Lau Co.
W. A. HOBSON, Treasurer, Fort llayne Oil \& Suppiy Co.
F. S. HUNTING, General Manager, General Electric Co.
CHESTER I. HALL, Engineer, General Electric Co.
JAMES H. HABERLY', Sec'y and Treas., Fort Wayne Eng. \& Mifg. Co.
E. G. HOFFMAN, Lawyer, Barrett, Morris \& Hoffman.
BEN F. HEATON, Lawyer, Heaton \& Heaton
THEO. J. ISRAEL, Clothier, 1011 Calhoun St.
F. L. JONES, President, Troy Laundry Co.
G. A. JACOBS, Manager, Dudlo Mfg. Co.
ROBT. KOERBER, President, Trenkley \& Koerber
J. J. KLINE, Engineer, General Electric Co.
CHAS. R. LANE, Asst. Secretary, Trade Mark Title Co.
M. B. LARIMER, President, Protective Electrical Supply Co.
Mi. S. MAHURIN, Architect, Mahurin \& Mahurin
GYY H. MAHTRIN, Architect, Mahurin \& Mahurin
(. A. MElGS, Eyesight Specialist.
E. C. MMLER, Postmaster.
B. PAUL MOSSMAN, Vice-President, Mossman-Yarnelle Co.
S. E. MULHOLLAND, Vice-President, Indiana Lighting Co.
LTIE H. MOORE, Real Estate.
C. C. MILLER, Secretary, Wayne Paper Goods Co.
J. R. MITCHELL, Manager, Thashburn-Crosby Co.
D. Wr. MicMILLAN, President, McMillan Elevator Co.
SAMUEL NEWELL, President, Acme Paint Store
LEE J. NINDE, President, Wildwood Companies
CHAS. A. NIEBERGALL, D. \& N. Pharmacy.
E. W. PUCKETT, President and Manager, Fort Wayne Oil \& s゙mply Co.

FRANK PENNELL, Manager, Ford Sales Co.
A. Z. POLHAMUS. President and Manager, Polhamus Co.
W. C. RASTETTER, General Manager, Louis Rastetter \& sons
W. H. ROHAN, President, Industrial Investment Co.
J. D. RAUCH, Sales Manager, Wayne Oil Tank \& Pump Co.
H. B. SALE, Vice-President, Hoffman Bros. Co.
C. J. SCHELMAN, Treasurer and Sales Mgr.. The Packard Co.
IV. H. SCHERMAN, Vice-Pres. and Gen. Mgr., City \& Sub. Realty Co.
C. J. SCHOO, Sales Manager, Corrugated Paper Co.
L. C. STEGER, Purchasing Agent, S. F. Bowser \& Co.
F. K. SAFFORD, President, G. E. Bursley \& Co.

JOHN STILLMAN, President, Grand Leader Stores
A. E. THOMAS, Lawyer.
G. H. VAN ARNAM. President, Van Arnam Mfg. Co.
JOHN WILDING, Treasurer and Manager, Fort Wayne Printing Co.
CLINT. R. WILLSON, General Insurance.
E. F. YARNELLE, President, Mossman-Yarnelle Co.
IV. G. ZAHRT, Treasurer and Asst. Mgr., S. F. Bowser \& Co.
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AN ORGANIZATION OF BUSINESS MEN SEEKING KNOWLEDGE DIRECTLY APPLICABLE TO THEIR BUSINESS AND TO THE BEST INTEREST OF THF COMMUNITY

SEASON, 1919-1920
FORT WAYNE, INDIANA


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AN ORGANIZATION OF BUSINESS MEN SEEKINGKNOWLEDGE DIRECTLY APPLICABLE TO THEIR BUSINESS AND TO THE BEST INTEREST OF THE COMMUNITY


SEASON, 1920-192I<br>FORT WAYNE, INDIANA

## Quest Club <br> WINTER

 I920-I921
## FORMER PRESIDENTS

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\begin{aligned}
& \text { 1912-1913 } \\
& \text { E. F. IARNELLE } \\
& \text { 1913-1914 } \\
& \text { C. B. FITCH } \\
& \text { 1914-1915 } \\
& \text { G. H. VAN ARNAM } \\
& \text { 1915-1916 } \\
& \text { H. BROOKE SALE } \\
& \text { 1916-1917 } \\
& \text { W. H. SCHEIMAN } \\
& \text { 1917-1918 } \\
& \text { E. J. LITTLE } \\
& \text { S. B. BECHTEL } \\
& \text { 1918-1919 } \\
& \text { A. E. THOMAS } \\
& \text { 1919-1920 } \\
& \text { W. S. GOLL }
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## QUEST CLUB OFFICERS

1929-1921

| James M. Barrett | President |
| :---: | :---: |
| Louie H. Moore | Vice-President |
| Ernest J. Gallmeyer | Secretary |
| Chester I. Hall... | Treasurer |

## BOARD OF GOVERNORS

| J. W. Bailey | D. C. Mc.Millen |
| :--- | :--- |
| J. M. Barrett | C. A. Meigs |
| A. G. Burry | C. C. Miller |
| C. B. Fitch | L. H. Moore |
| S. W. Greenland | B. P. Mossman |
| C. I. Hall | E. W. Puckett |
| A. G. Heit | W. H. Scheiman |

Robert Koerber

## COMMITTEE CHAIRMEN

EVENING PROGRAM
C. C. Miller

LUNCHEON PROGRAM
A. E. Thomas

MEMBERSHIP COMIMITTEE
H. B. Sale

HOUSE COMMITTEE
Clint. R. Willson
GRIDIRON COMMITTEE
B. J. Griswold

PRESS COMMITTEE
C. R. Lane

CITY INTERESTS
R. M. Feustel

LIBRARY COMMITTEE Rev. Robt. Little

THE WORLD ADMIRES A MAN WHO REALIZES HIS OWN LIMITATIONS AND EARNESTLY ENDEAYORS TO INCREASE HIS KNOWLEDGE.

# Quest Club 

Season, 1920-1921

## NOONDAY LUNCHEON PROGRAM

October 15, 1920
Evening

October 22, 1920
Discussion of Preceding Friday Evening Address Led by
GEORGE H. VAN ARNAM

October 29, 1920
JOHN C. HOFFMAN
Industrial Relations Court

November 5, 1920
THEODORE WENTZ
Business Expansion vs. Credit Limitations

## Quest Club

Season, 1920-1921

## PROGRAM - (Continued)

November 12, 1920
Evening

November 19, 1920
Discussion of Preceding Friday Evening Address, Led by
R. GLENN HATHAWAY

November 26, 1920
EDWARD G. HOFFMAN
The Work of a National Campaign Committee

December 3, 1920

## CHARLES R. LANE

Effects of Woman's Suffrage in the Presidential Election

## Quest Club

Season, 1920-21

## PROGRAM---(Continued)

December 10, 1920<br>E. WESLEY PUCKETT

Value of Sales Contests

December 17, 1920
Evening
Christmas Frolic

January 7, 1921
DR. CARY L. BAIRD
Improvements of Which Fort Wayne May Be Proud

January 14, 1921
Evening

## Quest Club

Season, 1920-1921

## PROGRAM---(Continued)

January 21, 1921<br>Discussion of Preceding Friday Evening Address Led by<br>ANTHONY W. HEIT

January 28, 1921<br>J. WADE BAILEY<br>Industrial Correspondence

February 4, 1921
SYLVANUS B. BECTHEL
Foreign Markets

February 11, 1921
Evening

# Quest Club 

Season, 1920-1921

## PROGRAM---(Continued)

February 18, 1921<br>BENJAMIN F. GEYER

Modern Business Gauged by Lincoln's Standards

February 25, 1921<br>SAMUEL M. FOSTER<br>A National Budget System

March 4, 1921
FRED S. HUNTING
Employes Who Govern Themselves

March 11, 1921<br>JOHN D. BANNING<br>Advantages of City Zoning

March 18, 1921
Evening

## Quest Club

Season, 1920-1921

## PROGRAM---(Continued)

March 25, 1921<br>Discussion of Preceding Friday Evening Address<br>Led by<br>JOHN J. BOSSARD

April 1, 1921<br>BENJAMIN F. HEATON

The Business Man's Interest in the Probate Court

April 8, 1921
B. PAUL MOSSMAN

Developing Right-Hand Men

# Quest Club 

Season, 1920-1921

## PROGRAM---(Continued)

April 15, 1921<br>REV. ROBERT LITTLE<br>Social Conditions in Fort Wayne

April 22, 1921<br>CHARLES B. FITCH<br>A Survey of Fort Wayne

April 29, 1921
Gridiron Meeting

## Quest Club

ABE ACKERMAN, President, Lincoln Trust Company
J. WADE BAILEY, District Manager, Burroughs Adding Machine Company
DR. CARY L. BAIRD, Board of Public Works.
CHARLES H. BALES, President, Steele-Meyers Company.
JOHN D. BANNING, Sales-Manager, City and Suburban Building Company
JAMES M. BARRETT, Lawyer, Barrett, Morric, Hoffman \& Barrett.
SYLVANUS B. BECHTEL, Vice-President and General Manager,
S. F. Bowser \& Company.
MAX J. BLITZ,
General Insurance.
HENRY E. BODINE, Secretary, Chamber of Commerce.
ALBERT S. BOND, President, Packard Piano Company.
HENRY J. BOWERFIND, Secretary and General Manager, Ft. Wayne Drug Company.
JOHN J. BROSSARD, Sales Manager, Ft. Wayne Corrugated Paper Company.
ANDREW G. BURRY, Treasurer and General Manager, Ft. Wayne Box Company.
DAVID A. COREY, Vice-President and Factory Manager, S. F. Bowser \& Company.
ERNEST A. CRANE, District Manager, Northwestern Mutual Life Insurance Company
FRANK H. CUTSHALL, Vice-President, Old National Bank.
W. CHARLES DICKMEYER, General Manager, Heit-Miller-Lau Company.

WILLIAM A. HOBSON, Treasurer,
Ft. Wayne Oil \& Supply Company.
EDWARD G. HOFFMAN, Lawyer,
Barrett, Morris, Hoffman \& Barreti.
JOHN C. HOFFMAN, Lawyer.
FRED S. HUNTING, General Manager,
General Electric Company.
THEODORE J. ISRAEL,
Clothier.
GEORGE A. JACOBS, General Manager,
Dudlo Mfg. Company.
FREMONT L. JONES, President,
Troy Laundry Company.
JAMES J. KLINE, Engineer,
General Electric Company.
ROBERT KOERBER, President,
Trenkley \& Koerber.
CHARLES R. LANE, Assistant Secretary,
Trade-Mark Title Company.
MILTON B. LARIMER, President,
Protective Electrical Supply Co.
DALE W. McMILLEN, President,
Mc Millen Elevator Company.
GUY M. MAHURIN,
Architect
MARSHALL S. MAHURIN,
Architect.
CHARLES A. MEIGS,
Eye-ight Specialist.
CHARLES C. MILLER, Secretary,
Wayne Paper Goods Company.
EDIVARD C. MILLER,
Postmaster.
JOHN R. MITCHELL, Manager,
Washburn-Crosby Company.
LOUIE H. MOORE,
Real Estate.
B. PAUL MOSSMAN, President,
The Mossman-Yarnelle Company
SAMUEL E. MULHOLLAND, Vice-President,
Indiana Lighting Company.

SAMUEL NEWELL, President, Acme Paint Store.
CHARLES A. NIEBERGALL, D \& N Pharmacy.
LEE J. NINDE, President, Wildwood Companies
FRANK PENNELL, Manager, Ford Sales Company.
ALBERT Z. POLHAMUS, President and Manager, Polhamus Company.
E. WESLEY PUCKETT, President and General Manager Ft. Wayne Oil \& Supply Co.
VICTOR F. REA, Supt., Dudlo Manufacturing Company.
VILLIAM C. RASTETTER, General Manager, Louis Rastetter \& Son.
WILLIAM H. ROHAN, Bonds and Investments.
H. BROOKE SALE, Vice-President, Hoffman Brothers Company.
ALBERT H. SCHAFF, Hilgeman \& Schaff.
CHARLES J. SCHEIMAN, Treasurer, Packard Piano Company.
WILLIAM H. SCHEIMAN, Vice-President and General Manager, City \& Suburban Realty Company.
EDWARD F. SCHEUMANN, Cashier, First National Bank.
LOUIS C. STEGER, Purchasing Agent, S. F. Bowser \& Company.

JOHN STILLMAN, President, Grand Leader Stores.
ALBERT E. THOMAS, Lawyer, Olds \& Thomas.
GEORGE H. VAN ARNAM, President, Van Arnam Mfg. Company.
THEODORE WENTZ, Cashier, Lincoln National Bank.
JOHN WILDING, Treasurer and General Manager, Ft. Wayne Printing Company.

CLINTON R. WILLSON, General Insurance.
EDWARD F. YARNELLE, Vice-President, The Mossman-Yarnelle Company.
WALTER G. ZAHRT, Treasurer and Assistant General Manager,
S. F. Bowser \& Company.

# CONSTITUTION AND BY-LAWS OF THE QUEST CLUB OF FORT WAYNE, INDIANA <br> CONSTITUTION 

## ARTICLE I.

## Name and Object

Section 1. This Club shall be known as Quest Club, located in Fort Wayne, Indiana.

Section 2. The object of this Club shall be the study and discussion of the application of the scientific principles of salesmanship, advertising, sales-management and business management in its various forms; to study the economy of improved methods of business management; to develop a closer relationship amongst its members and to promote harmony and co-operation in improving the efficiency of each one in his line of business endeavor. And to that end it shall be the intent and purpose of this Club to avoid taking part in the discussion of political issues or questions of a partisan character.

## ARTICLE II. <br> Membership

Section 1. The membership of this Club shall consist only of active members and membership shall not be transferable.

## ARTICLE III.

## Government

Section 1. The government of this Club shall be vested in a Board of Governors consisting of fifteen membets to be elected for a term of two years at the annual meeting of the Club. It shall be the practice to elect eight and seven governors at each election in alternate ycars. The term of office of each governor shall begin immediately upon his election and continue until his successor is elected and qualified.

Section 2. The Board of Governors shall have the power to fill vacancies occurring on said Board during any year, with the provision, however, that a person so elected as a governor shall be elected only to hold office until the next regular election of governors.

Section 3. The Board of Governors shall meet within ten days after adjournment of the annual meeting of the Club, at which time they shall elect from their own members a president, vice-president, a treasurer and the chairman of each of the standing committees. They shall also elect
from the membership of the Club a secretary. These various officers shall be elected for a term of one year or until their successors are elected and qualified.

## ARTICLE IV.

## Meetings

Section 1. The regular meetings of this Club shall be held as often as and at such time and place as may be specified in the By-Laws.

## ARTICLE V.

## Amendments

Section 1. The constitution of this Club may be amended at any regular meeting of the Club by a vote of two-thirds of all of the votes cast. Proposed amendments shall be furnished to the Secretary, signed by at least six members and mailed to each member at least one week before action is taken.

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& \text { BY-LAWS } \\
& \text { ARTICLE I. } \\
& \text { Membership }
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Section 1. Suggestions of names of desirable prospective candidates for membership may be presented to the Board of Governors by any member of the Club. This Beard shall first pass upon the qualificationsof such proposed candidates and, if considered favorably, the membership committee shall invite such person to become a member. Two negative votes, however, shall reject. The membership fee shall be twenty-five dollars ( $\$ 25.00$ ) and shall be paid to the Secretary of the Club by any applicant for membership before he may be declared a member by the Board of Governors. When such declaration shall have been made, the Secretary shall enter upon the roster of membership the name of the applicant as a member of the Quest Club.

Section 2. Any member who shall be guilty of misconduct thay may compromise his Club associates or bring disgrace upon the Club, or injure its reputation, or frustrate its purpose, or who shall violate its constitution and established rules, may be suspended or expelled by a vote of the majority of the members of the Board of Governors, but not until he shall have been given due notice of the Board's intention to consider the question of his expulsion or suspension. Such notice shall include an invitation to be heard in
his own defense. And if he desires it, he shall be given an opportunity for such hearing.

Section 3. The resignation of a member shall be made in writing to the Board of Governors, but no resignation shall be accepted unless the member presenting it has paid all current dues to the Club.

## ARTICLE II.

## Duties of Officers

Section 1. President: It shall be the duty of the President to preside at all meetings of the Club and of the Board of Governors; to enforce these By-Laws; to cast the deciding vote in case of a tie; to call special meetings of the Club or of the Board of Governors, and to perform such other dutes as pertain to his office.

Section 2. The Vice-President shall, in the absence of the President, preside at any meeting of the Club or of the Board of Governors; and shall be vested with all the powers of the President when the latter is absent or incapacitated.

Section 3. It shall be the duty of the Secretary to keep an accurate account of the proceedings of all meetings of the Club; to countersign all contracts and documents entered into by the Club; collect all funds due the Club and remit them to the Treasurer; to draw disbursement orders on the Treasurer as directed by the Board of Governors; see that the Club receives suitable publicity in the local press and in any other way that is in accordance with the tone and objects of the Club; and to perform such other duties as usually and regularly devolve upon the office of Secretary.

Section 4. It shall be the duty of the Treasurer to deposit in a national bank or trust company all the funds of the Club received for its uses and disburse them only on orders drawn by the Secretary; he shall make an annual report of the financial condition of the Club; or oftener at the request of the Board of Governors, or of the President.

Section 5. The Board of Governors shall have general charge of the affairs, funds and property of the Club.

Section 6. The Secretary and Treasurer shall each be required to furnish a Surety Company's bond in such amount as ordered by the Board of Governors, the premiums to be paid by the Club.

## ARTICLE III. <br> Committees

Section 1. The standing committees of the Club shall be the "Committee on Program for Luncheon Meetings,"
the "Committee on Program for Evening Meetings," and the "Membership Committee," the "House Committee," the "Library Committee," and the "City Interest Committee."

Section 2. The Board of Governors shall elect the chairman of each standing committee. The President of the Club shall, with the advice of the Chairman, appoint two other members of each committee.

Section 3. The Committee on Program for Luncheon meetings shall have charge of all arrangements of programs for club meetings and shall determine the topics to be discussed, assign them to speakers and, as far as possible provide for an intelligent discussion of the subjects presented.

Section 4. The Committee on Program for Evening Mectings shall have charge of all arrangements for programs for such meetings and shall determine the topics to be discussed, secure speakers of note, see that they arrive at the meetings at the proper time, and as far as possible provide for an intelligent discussion of the subjects presented.

Section 5. The Membership Committee shall investigate the character of all proposed candidates tor membership, pass upon their desirability as members, and in accordance with their findings, make suitable recommendations to the Board of Governors.

Section 6. Subject to the approval of the Board of Governors, the Library Committee shall have charge of the selection, purchase and installation of books, maps, charts and other appropriate educational matters that may be deemed of value to the membership of the Club. This committee shall provide rules governing the use of such property.

Section 7. The House Committee shall have charge of all the furniture and fixtures and the purchase of and care of the same and shall arrange for the luncheons and banquets for the meetings of the Club as directed by the President and sanctioned by the Board of Governors.

Section 8. The City Interest Committee shall have charge of all public questions relating to the welfare of the city and public unless otherwise ordered by the Club when it may be preferred to refer any public question to a special committee.

## ARTICLE IV.

## Finances

Section 1. Each member of the Club shall pay dues amounting to Fifteen Dollars ( $\$ 15.00$ ) a year, payable semiannually in advance April first and October first. Dues
slall be pro-rated to each member beginning with the first of the month, following his admission and shall be payable in advance for the fractional term of six months.

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Section 4. Twenty per cent. of the membership shall constitute a quorum to do business at either regular or special meetings.

Section 5. Eight members of the Board of Governors shall constitute a quorum to do business at either regular or special meetings of the Board of Governors.

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## BeASON $1921-1922$


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## Quest Club WINTER <br> 1921-1922

## FORMER PRESIDENTS

1912-1913<br>E. F. YARNELI.E<br>1913-1914<br>C. B. FITCH<br>1914-1915<br>G. H. VAN ARNAM<br>1915-1916<br>H. BROOKE SALE<br>1916-1917<br>II. H. SCHEIMAN<br>1917-1918<br>E. J. LITTLE<br>S. B. BECHTEL<br>1918-1919<br>A. E. THOMAS<br>1919-1920<br>W. S. GOLL<br>1920-1921<br>JAMES M. BARRETT

## QUEST CLUB OFFICERS

1921-1922


## HOARD OF GOVERNORS

J. Wade Bailey

Rev. Robert Little
C. H. Bales
C. B. Fitch
E. J. Gallmeyer
B. J. Griswold
G. H. Heine

Robert Koerber
D. C. McMillen
C. A. Meigs
C. C. Miller
E. W. Puckett
W. C. Rastetter
A. H. Schaaf
E. F. Scheumann

## COMMITTEE CHAIRMEN

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EVENING PROGRAMI
E. J. Gallmeyer
LUNCHEON PROGRAM
IV. S. Goll
Membership Committee
B. Paul Mossman
HOU'SE COMMITTEE
E. A. Crane
pRESS COMMITTEE Harry Muller
GRIDIRON COMMITTEE
C. F. Hall
CIVIC INTERESTS
A. H. Schaaf
LIbRARY COMMITTEE
L. C. Steger
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THE WORLD ADMIRES A MAN WHO REALIZES HIS OWN LIMITATIONS AND EARNESTLY ENDEAVORS TO INCREASE HIS KNOUWLEDGE.

# Quest Club Program 

Season, 1921-1922

## October 7, 1921 <br> Evening

October 14, 1921
You Can't Judge Your Business by the Past
Three Years
ANDREW G. BURRY

October 21, 1921<br>Decreasing Mortality<br>CLINTON R. WILLSON

October 28, 1921<br>Selling Through Plate Glass<br>MARSHALL S. MAHURIN

November 4, 1921
Boy's
ALBERT E. THOMAS

# Quest Club 

Season, 1921-1922

## PROGRAM-(Continued)

# November 11, 1921 <br> Evening 

November 18, 1921
Accidents
MAX J. BLITZ

November 25, 1921
The Building Crisis
ALBERT H. SCHAAF

December 2, 1921
Keeping Fit at Fifty
WALTER GOLL

# Quest Club 

Season, 1921-1922

## PROGRAM-(Continued)

December 9, 1921<br>The Problems of Newspaper Management JESSE A. GREENE

December 16, 1921 Evening

December 23, 1921
Public Charities of Fort Wayne WILLIAM H. SCHEIMAN

December 30, 1921
Credits and Collections
WILLIAM A. HOBSON

# Quest Club 

Season, 1921-1922

## PROGRAM-(Continued)

January 6, 1922<br>Reminiscences of the Road ANTHONY W. HEIT

January 13, 1922
Evening

January 20, 1922
Whis and Wherefores of Interest Rates FRANK H. CUTSHALL

January 27, 1922<br>Financing the Farmer ABE ACKERMAN

## Quest Club

- Season, 1921-1922


## PROGRAM-(Continued)

February 3, 1922<br>Immigration and Americanization HARRY M. MULLER

February 10, 1922
Should the Boy be Sent to College WILLIAM T. McKAY

## February 17, 1922 <br> Evening

February 24, 1922 Agitators JAMES H. HABERLY

# Quest Club 

Season, 1921-1922

# PROGRAM-(Continued) 

March 3, 1922<br>Intelligence Tests in Industry WALTER G. ZAHRT

March 10, 1922
Meeting Foreign Competition
SYLVANUS B. BECHTEL

March 17, 1922
Evening

March 24, 1922
Employment Management
DAVID A. COREY

# Quest Club 

Season, 1921-1922

## PROGRAM-(Continued)

March 31, 1922<br>The Ford Venture in Railroading SAMUEL W, GREENLAND

April 7, 1922<br>The American Plan in Industry<br>GEORGE H. VAN ARNAM

April 14, 1922
Are Our Present Distribution Methods Efficient N. C. Kettering

April 21, 1922
Optimism in Business
HENRY J. BOWERFIND

April 28, 1922
Evening

## Quest Club

ABE ACKERMAN゙, President,Lincoln Trust Company'
J. Wide BAILEY, District Manager,Burroughs Adding Machine Company
DR. CARY L. BAIRD,Board of Public Works.
CHARLES H. BALES, President.Steele-Meyers Company.
JOHN D. BANNING, Sales-Manager,City and Suburban Building Company.
JAMES M. BARRETT, Lawyer, Barrett, Morris, Hoffman \& Barrett.
W. A. BARRETT,The Engineering Company:
GUY F. BASSETT, Independent Cooperage Co .
SYLVANU'S B. BECHTEL, Vice-President and CreneralManager,S. F. Bowser \& Company.
MAX J. BLITZ,General Insurance.
HENRI E. BODINE, Secretary.Chamber of Commerce.
ALBERT S. BOND, President,Packard Piano Company:
HENRY J. BOWERFIND, Secretary and General Manager, Ft. Wayne Drug Company:
JOHN J. BROSSARD, Sales Manager, Ft. Wayne Corrugated Paper Company.
ANDREWV G. BURRY, Treasurer and General Manager, Ft. Wayne Box Company.
DAVID A. COREY, Vice-President and Factory Manager, S. F. Bowser \& Company.
ERNEST A. CRANE, District Manager,Northwestern Mutual Life Insurance Company.
FRANK H. CUTSHALL, Vice-President.Old National Bank.
W. CHARLES DICKMEYER, General Manager.Heit-Miller-Lau Company.
W'ALLACE E. DOUD,Real Estate.
ROBERT M. FEUSTEL, President.Indiana Service Corporation.
CHARLES B. FITCH, General Insurance.
HARRY FLETCHER, President and Manager.Patterson-Fletcher Company.
SAMUEL M. FOSTER, President, Lincoln National Bank.
ALBERT J. FRANCIS, Sales Manager, General Electric Company.
JOHN B. FRANKE, President and Manager, Perfection Biscuit Company.
ERNEST J. GALLMEYER, General Sales Manager. Wayne Oil Tank \& Pump Company.
BENJAMIN F. GEYER, Vice-President and General Manager, Wayne Oil Tank \& Pump Company.
JESSE A. GREEN, Editor News and Sentinel.
SETH F. GREEN, Moellering Bros. \& Green.
SAMUEL W. GREENLAND, General Manager. Indiana Service Corporation.
BERT J. GRISWOLD, President, Progressive Advertising Company'.
WALTER GOLL, Assistant General Manager, General Electric Company.
HERBERT J. GROSVENOR, Secretary, S. F. Bowser \& Company.
JAMES HABERLEY, Secretary and Treasurer, Ft. Wayne Engineering \& Manufacturing Co.
CHESTER I. HALL, Engineer, General Electric Company.
ROBERT G. HATHAWAY, General Manager, Steele-Meyers Company.
BENJAMIN F. HEATON, Lawyer, Heaton \& Heaton.
GOTTLIEB H. HEINE, President.Meyers Brothers Company.
ANTHONY W. HEIT, President,Heit-Miller-Lau Company.
A. L. HADLEY, General Electric Company.
WILLIAM A. HOBSON, Treasurer,Ft. Wayne Oil \& Supply Company.
EDWARD G. HOFFMAN, Lawyer,Barrett, Morris, Hoffman \& Barrett.
JOHN C. HOFFMAN, Lawyer.FRED S. HUNTING, General Manager,General Electric Company.
GEORGE A. JACOBS, General Manager,Dudlo Mfg. Company.
FREMONT L. JONES, President,Troy Laundry Company.
WMi. L. JONES,Furnas Ice Cream.
N. C. KETTERING,Craig Biscuit Company.
JAMES J. KLINE, Engineer,General Electric Company.
ROBERT KOERBER, President, Trenkley \& Koerber.
CH.ARLES R. LANE, Assistant Secretary,Trade-Mark Title Company.
MILTON B. LARIMER, President,Protective Electrical Supply Co.
REV. ROBERT LITTLE,Pastor First Presbyterian Church.
DALE W. McMILLEN, President,McMillen Elevator Company.GUY M. MAHURIN,Architect.
MARSHALL S. MAHURIN, Architect.
CHARLES A. MEIGS,Eyesight Specialist.
CHARLES C. MILLER, Secretary,Wayne Paper Goods Company.
EDWARD C. MILLER, Postmaster.
JOHN R. MITCHELL, Manager,Washburn-Crosby Company.
LOUIE H. MOORE,Real Estate.
B. PAUL MOSSMAN, President,The Mossman-Yarnelle Company.
SAMUEL E. MULHOLLAND, Vice-President Indiana Lighting Company.
HARRY W. MUELLER,Care of Heaton \& Heaton.
EDWARD O'ROURKE,
S. F. Bowser \& Company.
SAMUEL NEWELL, President,Acme Paint Store.
CHARLES A. NIEBERGALL,D \& N Pharmacy.
LEE J. NINDE, President,Wildwood Companies.
FRED H. POCOCK,Insurance.
ALbert Z. POLHAMUS, President and Manager,Polhamus Company.
E. WESLEY PUCKETT, President and General Manager, Ft. Wayne Oil \& Supply Co.
VICTOR F. REA, Superintendent,Dudlo Manufacturing Company.
WILLIAM C. RASTETTER, General Manager,Louis Rastetter \& Son.
S. D. RICKARD,Wayne Oil Tank \& Pump Company.
WILLIAM H. ROHAN,
Bonds and Investments.
H. BROOKE SALE, Vice-President, Hoffman Brothers Company.
ALBERT H. SCHAFF,Hilgeman \& Schaff.
CHARLES J. SCHEIMAN, Treasurer,Packard Piano Company.
WILLIAM H. SCHEIMAN, Vice-President and General Manager, City \& Suburban Realty Company:
EDWARD F. SCHEUMANN, Cashier,First National Bank.
HARLEY SOMERS, Secretary, Farmers Trust Company.
LOUIS C. STEGER, Purchasing Agent. S. F. Bowser \& Company.
JOHN STILLMAN, President,Grand Leader Stores.
ALBERT E. THOMAS, Lawyer,Olds \& Thomas.
GEORGE H. VAN ARNAM, President,Van Arnam Mfg. Company.
THEODORE WENTZ, Cashier,Lincoln National Bank.
JOHN WILDIN゙G, Treasurer and General Manager, Ft. Wayne Printing Company.
DON E. WHITE,Building Material.
CLINTON R. WILLSON,General Insurance.
EDWARD F. YARNELLE, Vice-President,The Mossman-Yarnelle Company.
WALTER G. ZAHRT, Treasurer and Assistant General Manager, S. F. Bowser \& Company.
HONORARY MEMBERFRANK A VANDERLIP, New York City.

## CONSTITUTION AND BY-LAWS OF THE QUEST CLUB OF FORT WAYNE, INDIANA CONSTITUTION

## ARTICLE I.

## Name and Object

Section 1. This Club shall be known as Quest Club, located in Fort Wayne, Indiana.

Section 2. The object of this Club shall be the study and discussion of the application of the scientific principles of salesmanship, advertising, sales-management and business management in its various forms; to study the economy of improved methods of business management; to develop a closer relationship amongst its members and to promote harmony and co-operation in improving the efficiency of each one in his line of business endeavor. And to that end it shall be the intent and purpose of this Club to avoid taking part in the discussion of political issues or questions of a partisan character.

## ARTICLE II. <br> Membership

Section 1. The membership of this Club shall consist only of active members and membership shall not be transferable.

## ARTICLE III.

## Government

Section 1. The government of this Club shall be vested in a Board of Governors consisting of fifteen members to be elected for a term of two years at the annual meeting of the Club. It shall be the practice to elect eight and seven governors at each election in alternate years. The term of office of each governor shall begin immediately upon his election and continue until his successor is elected and qualified.

Section 2. The Board of Governors shall have the power to fill vacancies occurring on said Board during any year, with the provision, however, that a person so elected as a governor shall be elected only to hold office until the next regular election of governors.

Section 3. The Board of Governors shall meet within ten days after adjournment of the annual meeting of the Club, at which time they shall elect from their own members a president, vice-president, a treasurer and the chairman
of each of the standing committees. They shall also elect from the membership of the Club a secretary. These various officers shall be elected for a term of one year or until their successors are elected and qualified.

## ARTICLE IV. <br> Meetings

Section 1. The regular meetings of this Club shall be lield as often as and at such time and place as may be specified in the By-Laws.

## ARTICLE V.

## Amendments

Section 1. The constitution of this Club may be amended at any regular meeting of the Club by a vote of two-thirds of all of the votes cast. Proposed amendments shall be furnished to the Secretary, signed by at least six members and mailed to each member at least one week before action is taken.

> BY-LAWS

## ARTICLE I. <br> Membership

Section 1. Suggestions of names of desirable prospective candidates for membership may be presented to the Board of Governors by any member of the Club. This Board shall first pass upon the qualifications of such proposed candidates and, if considered favorably, the membership committee shall invite such person to become a member. Two negative votes, however, shall reject. The membership fee shall be twenty-five dollars ( $\$ 25.00$ ) and shall be paid to the Secretary of the Club by any applicant for membership before he may be declared a member by the Board of Governors. When such declaration shall have been made, the Secretary shall enter upon the roster of membership the name of the applicant as a member of the Quest Club.

Section 2. Any member who shall be guilty of misconduct that may compromise his Club associates or bring disgrace upon the Club, or injure its reputation, or frustrate its purpose, or who shall violate its constitution and established rules, may be suspended or expelled by a vote of the majority of the members of the Board of Governors, but not until he shall have been given due notice of the Board's
intention to consider the question of his expulsion or suspension. Such notice shall include an invitation to be heard in his own defense. And if he desires it, he shall be given an opportunity for such hearing.

Section 3. The resignation of a member shall be made in writing to the Board of Governors, but no resignation shall be accepted unless the member presenting it has paid all current dues to the Club.

## ARTICLE II.

## Duties of Officers

Section 1. President: It shall be the duty of the President to preside at all meetings of the Club and of the Board of Governors; to enforce these By-Laws; to cast the deciding vote in case of a tie; to call special meetings of the Club or of the Board of Governors, and to perform such other duties as pertain to his office.

Section 2. The Vice-President shall, in the absence of the President, preside at any meeting of the Club or of the Board of Governors; and shall be vested with all the powers of the President when the latter is absent or incapacitated.

Section 3. It shall be the duty of the Secretary to keep an accurate account of the proceedings of all meetings of the Club; to countersign all contracts and documents entered into by the Club; collect all funds due the Club and remit them to the Treasurer; to draw disbursement orders on the Treasurer as directed by the Board of Governors; see that the Club receives suitable publicity in the local press and in any other way that is in accordance with the tone and objects of the Club; and to perform such other duties as usually and regularly devolve upon the office of Secretary.

Section 4. It slall be the duty of the Treasurer to deposit in a national bank or trust company all the funds of the Club received for its uses and disburse them only on orders drawn by the Secretary; he shall make an annual report of the financial condition of the Club; or of tener at the request of the Board of Governors, or of the President.

Section 5. The Board of Governors shall have general charge of the affairs, funds and property of the Club.

Section 6. The Secretary and Treasurer shall each be required to furnish a Surety Company's bond in such amount as ordered by the Board of Governors, the premiums to be paid by the Club.

## ARTICLE III.

## Cummittees

Section 1. The standing committees of the Club shall be the "Committee on Program for Luncheon Meetings," the "Committee on Program for Evening Meetings," and the "Membership Committee," the "House Committee," the "Library Committee," and the "City Interest Committee."

Section 2. The Board of Governors shall elect the chairman of each standing committee. The President of the Club shall, with the advice of the Chairman, appoint two other members of each committee.

Section 3. The Committee on Program for Luncheon meetings shall have charge of all arrangements of programs for club meetings and shall determine the topics to be discussed, assign them to speakers and, as far as possible provide for an intelligent discussion of the subjects presented.

Section 4. The Committee on Program for Evening Meetings shall have charge of all arrangements for programs for such meetings and shall determine the topics to be discussed, secure speakers of note, see that they arrive at the meetings at the proper time, and as far as possible provide for an intelligent discussion of the subjects presented.

Section 5. The Membership Committee shall investigate the character of all proposed candidates for membership, pass upon their desirability as members, and in accordance with their findings, make suitable recommendations to the Board of Governors.

Section 6. Subject to the approval of the Board of Governors, the Library Committee shall have charge of the selection, purchase and installation of books, maps, charts and other appropriate educational matters that may be deemed of value to the membership of the Club. This committee shall provide rules governing the use of such property.

Section 7. The House Committee shall have charge of all the furniture and fixtures and the purchase of and care of the same and shall arrange for the luncheons and banquets for the meetings of the Club as directed by the President and sanctioned by the Board of Governors.

Section 8. The City Interest Committee shall have charge of all public questions relating to the welfare of the city and public unless otherwise ordered by the Club when it may be preferred to refer any public question to a special committee.

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## HECKMAN

BIN DER Y, I N C. Bound-To-Please ${ }^{*}$

## OCT 03

N. MANCHESTER, INDIANA 46962
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