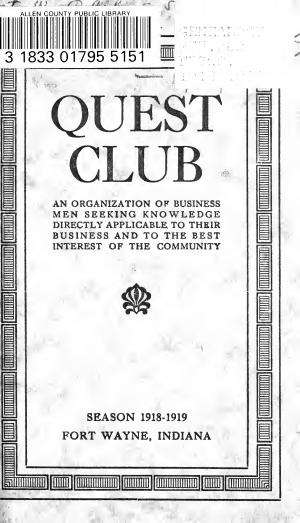


•





Quest Club WINTER 1918-1919

FORMER PRESIDENTS

1912-1913 E. F. YARNELLE

> 1913-1914 C. B. FITCH

1914-1915 G. H. VAN ARNAM

1915-1916 H. BROOKE SALE

1916-1917 W. H. SCHEIMAN

1917-1918 E. J. LITTLE S. B. BECHTEL

QUEST CLUB OFFICERS 1918-1919

A. E.	ThomasPresident
C. J.	SchooVice-President
W. C	. DickmeyerSecretary
E. A.	CraneTreasurer

BOARD OF GOVERNORS

J. M. Barrett	L. H. Moore
A. G. Burry	F. H. Cutshall
E. A. Crane	C. A. Meigs
A. E. Thomas	C. J. Schoo
H. B. Sale	Walter Goll
C. A. Niebergall	C. R. Willson
W. C. Dickmeyer	C. I. Hall
А.	W. Heit

COMMITTEE CHAIRMEN

EVENING PROGRAM C. B. Fitch LUNCHEON PROGRAM A. G. Burry PRESS AGENT C. R. Lane MEMBERSHIP S. B. Bechtel HOUSE M. S. Mahurin

THE WORLD ADMIRES A MAN WHO REALIZES HIS OWN LIM-ITATIONS AND EARNESTLY ENDEAVORS TO INCREASE HIS KNOWLEDGE.

Season 1919

NOONDAY LUNCHEON PROGRAM

January 3, 1919 H. C. BODINE

Our Relation to the New Chamber of Commerce

January 10, 1919 W. H. SCHEIMAN

Problems Involved in the Absorption of the Returning Soldiers

January 17, 1919 ROBERT M. FEUSTEL

Co-ordination of Banking and Business Interests

Season 1919

PROGRAM-Continued

January 24, 1919 A. Z. POLHAMUS Trade Acceptances

January 31, 1919 R. S. COLWELL

Personal Equipment -- Holding Oneself Fit for Business.

> February 14, 1919 WALTER GOLL The Value of Service Awards

> > 6

$Q \ U \ E \ S \ T \ C \ L \ U \ B \ Season 1919$

PROGRAM-Continued

February 21, 1919 C. J. SCHOO

The Service That Makes for Business Stability

February 28, 1919 C. B. FITCH Fire Insurance

March 14, 1919 J. J. KLINE The Evolution of the Fort Wayne Electric Works

$\begin{array}{c} Q \ U \ E \ S \ T \ C \ L \ U \ B \ Season \ 1919 \end{array}$

PROGRAM-Continued

March 21, 1919 B. F. HEATON Credits and Collections

March 28, 1919 S. F. GREEN Foreign Trade-Its Possibilities and How to Get It

April 11, 1919 D. M. McMILLEN

What Influence Will a Large National Debt Have Upon Business?

$Q \ U \ E \ S \ T \ C \ L \ U \ B \ Season \ 1919$

PROGRAM-Continued

April 18, 1919 C. I. HALL

Development of New Things Electrically Accelerated by the War .

April 20, 1919 J. H. HABERLY

Subject to be announced

S. B. BECHTEL, General Manager. S. F. Bowser & Co. C. F. BICKNELL, Secretary and Manager, News Publishing Co. M. J. BLITZ, General Insurance. Shoaff Bldg. ALBERT S. BOND. President. The Packard Co. H. J. BOWERFIND, Secretary and Manager, Fort Wayne Drug Co. E. H. BRIGGS, Executive Assistant. S. F. Bowser & Co. O. R. BROKAW, Secretary and Treasurer, Capital Cooperage Co. A. G. BURRY, Treasurer and Manager, Fort Wayne Box Co. J. M. BARRETT, Lawyer, Shoaff Building J. WADE BAILEY, District Manager. Burroughs Adding Machine Co. D. A. COREY, Executive Engineer. S. F. Bowser & Co. E. A. CRANE, District Manager, Northwestern Mutual Life Ins. Company FRANK H. CUTSHALL, Vice-President, Old National Bank ROBT. S. COLWELL, Executive, S. F. Bowser & Co. W. C. DICKMEYER, Sales Manager, Perfection Biscuit Co. W. E. DOUD, Real Estate. HARRY P. FLETCHER, Pres. and Mgr., Patterson-Fletcher Co.

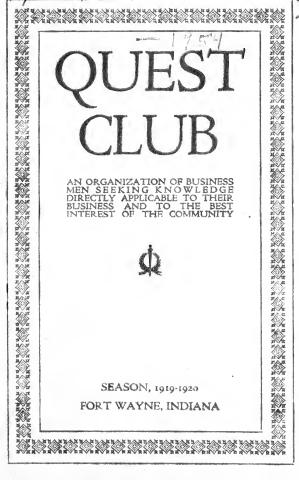
C. B. FITCH, General Insurance, J. B. FRANKE, President and Manager, Perfection Biscuit Co. S. M. FOSTER, President, Lincoln National Bank ROBT. M. FEUSTEL, President, Ft. W. & N. Ind. Trac. Co. SETH F. GREEN, Sales Manager, G. E. Bursley & Co. B. J. GRISWOLD, President, Progressive Advertising Co. H. J. GROSVENOR, Secretary, S. F. Bowser & Co. S. W. GREENLAND, Manager, Ft. W. & N. Ind. Trac. Co. WALTER GOLL, Engineer and Asst. Manager, General Electric Co. JESSE A. GRIMES, Manager, Gates & Co. G. H. HEINE, President, Meyer Drug Co. A. W. HEIT, President, Heit, Miller, Lau Co. W. A. HOBSON, Treasurer, Fort Wayne Oil & Supply Co. F. S. HUNTING, General Manager, General Electric Co. CHESTER I. HALL, Engineer, General Electric Co. JAMES H. HABERLY, Sec'y and Treas., Fort Wayne Eng. & Mfg. Co. E. G. HOFFMAN, Lawyer, Barrett, Morris & Hoffman. BEN F. HEATON, Lawyer, Heaton & Heaton THEO. J. ISRAEL, Clothier, 1011 Calhoun St. F. L. JONES, President, Troy Laundry Co.

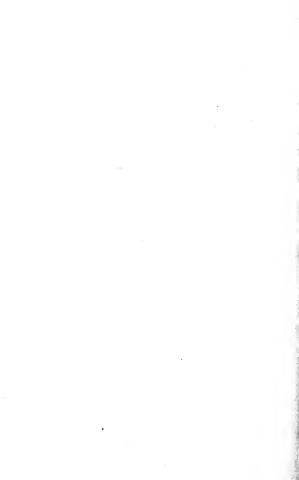
G. A. JACOBS, Manager, Dudlo Mfg. Co. ROBT. KOERBER, President, Trenkley & Koerber J. J. KLINE, Engineer, General Electric Co. CHAS. R. LANE. Asst. Secretary. Trade Mark Title Co. M. B. LARIMER, President. Protective Electrical Supply Co. M. S. MAHURIN, Architect, Mahurin & Mahurin GUY H. MAHURIN, Architect, Mahurin & Mahurin C. A. MEIGS, Evesight Specialist. E. C. MILLER. Postmaster. B. PAUL MOSSMAN, Vice-President, Mossman-Yarnelle Co. S. E. MULHOLLAND, Vice-President, Indiana Lighting Co. LUIE H. MOORE, Real Estate. C. C. MILLER, Secretary, Wayne Paper Goods Co. J. R. MITCHELL, Manager, Washburn-Crosby Co. D. W. McMILLAN, President, McMillan Elevator Co. SAMUEL NEWELL, President, Acme Paint Store LEE J. NINDE, President. Wildwood Companies CHAS. A. NIEBERGALL. D. & N. Pharmacy. E. W. PUCKETT, President and Manager, Fort Wayne Oil & Supply Co. FRANK PENNELL, Manager, Ford Sales Co. A. Z. POLHAMUS. President and Manager, Polhamus Co.

W. C. RASTETTER, General Manager, Louis Rastetter & Sons W. H. ROHAN, President, Industrial Investment Co. J. D. RAUCH. Sales Manager. Wayne Oil Tank & Pump Co. H. B. SALE, Vice-President, Hoffman Bros. Co. C. J. SCHEIMAN, Treasurer and Sales Mgr., The Packard Co. W. H. SCHEIMAN, Vice-Pres. and Gen. Mgr., City & Sub. Realty Co. C. J. SCHOO, Sales Manager, Corrugated Paper Co. L. C. STEGER, Purchasing Agent, S. F. Bowser & Co. F. K. SAFFORD, President. G. E. Bursley & Co. JOHN STILLMAN, President, Grand Leader Stores A. E. THOMAS. Lawyer. G. H. VAN ARNAM. President. Van Arnam Mfg. Co. JOHN WILDING, Treasurer and Manager, Fort Wayne Printing Co. CLINT. R. WILLSON, General Insurance. E. F. YARNELLE, President, Mossman-Yarnelle Co. W. G. ZAHRT, Treasurer and Asst. Mgr., S. F. Bowser & Co.

•







A LANDIA F. YARNELLA POLANI A CONTENT A

FURMER PRESIDENTS

OUEST CLUB OFFICERS

W. S. Greinfand W. S. Greinfand C. C. Miller W. C. Diebnasser President Vice-President Secretary Preasurer

BOARD OF GOVERNORS

制設設施力は	A. W. Heb
A. G. Burry	L. H. Moere
E. A. Craw	R. F. Mossman
W. C. Die ere wee	C. A. Niebrazell
W. S. Goll	H. B. Sale
S. W. Grandbad	W. H. Scheiman
C. I. 7157	. P Thomas
2 B	A STREET, AND

COMMETTEE CHAIRMON

FVENING PROGRAM V.S. Dand NOCODAY PEOGRAM L. P. Mollow HUMBURS HEP CONNECTED A. E. Phonas HOCSE COMMITTEE E. A. CLARE GRIDIRON COLIMITTEE J. Vack Dabley PRESS COMMITTEE W. C. Dickmeyee CITY INTPRESTS E. G. Hoffman LIBRARY COMMITTEE J. J. Klipe

`

Season, 1919-1920

NOONDAY LUNCHFON PROGRAM

Optober 17 1010 Examine

October 25, 1936 C. B. FITCH Fort Waynes's Puture Water Sec-

October 3x, 1917 C. J. SCHEIMAN Experiences with Trade Access notes

November 1, 1919 FRANK PENNELL Motor Transportation for Rural Districts





•

Supress (219-1926)

PRODUCTIONS Continues

a norman 1719 ⊗ M. MULHOLLAND 19 oct. The basis of Policie UHTAN

M. G. ZARRY

(i) and the second statistical formation and

us (* 1955)
BLOOKE SAL:
Source of Diverse Protocka

(iii) shifting High Perce.

roccuary 13, 1920 Evening

Sec.on 1919-1920

PROGRAM- (Continued)

February 20, 1917 W. H. ROHAN Stock Salling Schem-

> February 27, 1220 LEE J. NINDE A Civic Centra

March 5, 1920 B. J. GRISWOLD Advertising

> March 12, 1920 Evening

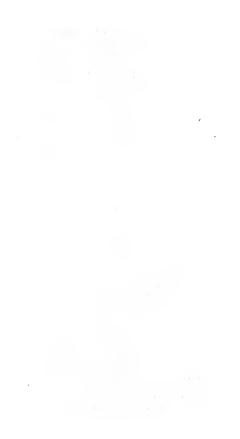
.







Conner 2. Carrer The All States of Strates - -





- - -

100 F1 (100 P1) . .



11.5 0 1.9

4



The second secon





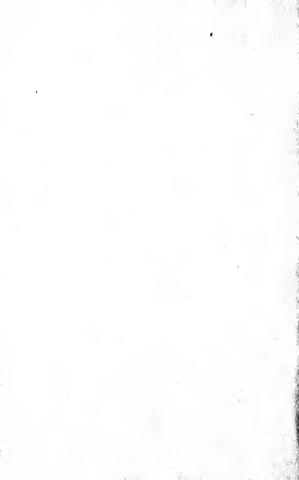


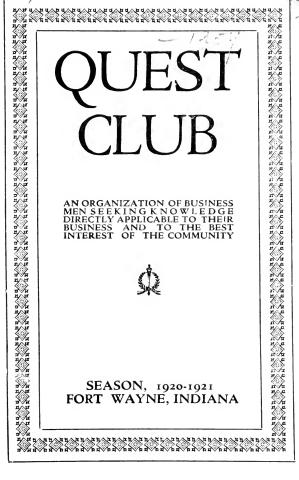
. 1

.

. . .









Quest Club WINTER 1920-1921

 $\overline{\gamma}$

FORMER PRESIDENTS

1912-1913 E. F. YARNELLE

> 1913-1914 C. B. FITCH

1914-1915 G. H. VAN ARNAM

1915-1916 H. BROOKE SALE

1916-1917 W. H. SCHEIMAN

1917-1918 E. J. LITTLE S. B. BECHTEL

1918-1919 A. E. THOMAS

> 1919-1920 W. S. GOLL

QUEST CLUB OFFICERS 1929-1921

James M. Barrett.	President
Louie H. Moore	Vice-President
Ernest J. Gallmeyer	
Chester I. Hall	Treasurer

BOARD OF GOVERNORS

J. W. Bailey J. M. Barrett A. G. Burry C. B. Fitch S. W. Greenland C. I. Hall A. G. Heit D. C. McMillen C. A. Meigs C. C. Miller L. H. Moore B. P. Mossman E. W. Puckett W. H. Scheiman

Robert Koerber

COMMITTEE CHAIRMEN

EVENING PROGRAM C. C. Miller LUNCHEON PROGRAM A. E. Thomas MEMBERSHIP COMMITTEE H. B. Sale HOUSE COMMITTEE Clint, R. Willson GRIDIRON COMMITTEE B. J. Griswold PRESS COMMITTEE C. R. Lane CITY INTERESTS R. M. Feustel LIBRARY COMMITTEE Rev. Robt. Little

THE WORLD ADMIRES A MAN WHO REALIZES HIS OWN LIMITATIONS AND EARNESTLY ENDEAVORS TO INCREASE HIS KNOWLEDGE.

Season, 1920-1921

NOONDAY LUNCHEON PROGRAM

October 15, 1920 Evening

October 22, 1920 Discussion of Preceding Friday Evening Address Led by GEORGE H. VAN ARNAM

> October 29, 1920 JOHN C. HOFFMAN Industrial Relations Court

November 5, 1920 THEODORE WENTZ Business Expansion vs. Credit Limitations

Season, 1920-1921

PROGRAM - (Continued)

November 12, 1920 Evening

November 19, 1920 Discussion of Preceding Friday Evening Address, Led by **R. GLENN HATHAWAY**

November 26, 1920 EDWARD G. HOFFMAN The Work of a National Campaign Committee

> December 3, 1920 CHARLES R. LANE

Effects of Woman's Suffrage in the Presidential Election

Season, 1920-21

PROGRAM---(Continued)

December 10, 1920 E. WESLEY PUCKETT Value of Sales Contests

> December 17, 1920 Evening Christmas Frolic

January 7, 1921 DR. CARY L. BAIRD

Improvements of Which Fort Wayne May Be Proud

> January 14, 1921 Evening

Season, 1920-1921

PROGRAM---(Continued)

January 21, 1921 Discussion of Preceding Friday Evening Address Led by ANTHONY W. HEIT

> January 28, 1921 J. WADE BAILEY Industrial Correspondence

February 4, 1921 SYLVANUS B. BECTHEL Foreign Markets

> February 11, 1921 Evening

Season, 1920-1921

PROGRAM---(Continued)

February 18, 1921 BENJAMIN F. GEYER Modern Business Gauged by Lincoln's Standards

> February 25, 1921 SAMUEL M. FOSTER A National Budget System

March 4, 1921 FRED S. HUNTING Employes Who Govern Themselves

> March 11, 1921 JOHN D. BANNING Advantages of City Zoning

> > March 18, 1921 Evening

> > > 9

.

Season, 1920-1921

PROGRAM---(Continued)

March 25, 1921 Discussion of Preceding Friday Evening Address Led by JOHN J. BOSSARD

April 1, 1921 BENJAMIN F. HEATON The Business Man's Interest in the Probate Court

> April 8, 1921 **B. PAUL MOSSMAN** Developing Right-Hand Men

Season, 1920-1921

PROGRAM --- (Continued)

April 15, 1921 **REV. ROBERT LITTLE** Social Conditions in Fort Wayne

April 22, 1921 CHARLES B. FITCH A Survey of Fort Wayne

April 29, 1921 Gridiron Meeting

- ABE ACKERMAN, President. Lincoln Trust Company J. WADE BAILEY, District Manager. Burroughs Adding Machine Company DR. CARY L. BAIRD. Board of Public Works. CHARLES H. BALES, President, Steele-Meyers Company. JOHN D. BANNING, Sales-Manager, City and Suburban Building Company JAMES M. BARRETT, Lawyer, Barrett, Morris, Hoffman & Barrett, SYLVANUS B, BECHTEL, Vice-President and General Manager. S. F. Bowser & Company. MAX J. BLITZ, General Insurance. HENRY E. BODINE, Secretary, Chamber of Commerce. ALBERT S. BOND, President, Packard Piano Company. HENRY J. BOWERFIND, Secretary and General Manager. Ft. Wayne Drug Company. JOHN J. BROSSARD, Sales Manager, Ft. Wayne Corrugated Paper Company. ANDREW G. BURRY, Treasurer and General Manager. Ft. Wayne Box Company. DAVID A. COREY, Vice-President and Factory Manager, S. F. Bowser & Company. ERNEST A. CRANE, District Manager, Northwestern Mutual Life Insurance Company
- FRANK H. CUTSHALL, Vice-President, Old National Bank.
- W. CHARLES DICKMEYER, General Manager, Heit-Miller-Lau Company.

WALLACE E. DOUD, Real Estate.

- ROBERT M. FEUSTEL, President, Indiana Service Corporation.
- CHARLES B. FITCH, General Insurance.
- HARRY FLETCHER, President and Manager, Patterson-Fletcher Company.
- SAMUEL M. FOSTER, President, Lincoln National Bank.
- ALBERT J. FRANCIS, Sales Manager, General Electric Company.
- JOHN B. FRANKE, President and Manager, Perfection Biscuit Company.
- ERNEST J. GALLMEYER, General Sales Manager, Wayne Oil Tank & Pump Company.
- BENJAMIN F. GEVER, Vice-President and General Man-

Wayne Oil Tank & Pump Company.

- SETH F. GREEN, Moellering Bros.& Green.
- SAMUEL W. GREENLAND, General Manager, Indiana Service Corporation.
- BERT J. GRISWOLD, President, Progressive Advertising Company.
- WALTER GOLL, Assistant General Manager, General Electric Company.
- HERBERT J. GROSVENOR, Secretary, S. F. Bowser & Company.
- JAMES HABERLEY, Secretary and Treasurer, Ft. Wayne Engineering & Manufacturing Co.
- CHESTER I. HALL, Engineer, General Electric Company.
- ROBERT G. HATHAWAY, General Manager, Steele-Meyers Company.
- BENJAMIN F. HEATON, Lawyer, Heaton & Heaton.
- GOTTLIEB H. HEINE, President, Meyer Brothers Company.
- ANTHONY W. HEIT, President, Heit-Miller-Lau Company.

- WILLIAM A. HOBSON, Treasurer, Ft. Wayne Oil & Supply Company.
- EDWARD G. HOFFMAN, Lawyer, Barrett, Morris, Hoffman & Barrett.
- JOHN C. HOFFMAN, Lawyer.
- FRED S. HUNTING, General Manager, General Electric Company.
- THEODORE J. ISRAEL, Clothier.
- GEORGE A. JACOBS, General Manager, Dudlo Mfg. Company.
- FREMONT L. JONES, President, Troy Laundry Company.
- JAMES J. KLINE, Engineer, General Electric Company.
- ROBERT KOERBER, President, Trenkley & Koerber.
- CHARLES R. LANE, Assistant Secretary, Trade-Mark Title Company.
- MILTON B. LARIMER, President, Protective Electrical Supply Co.
- DALE W. McMILLEN, President, McMillen Elevator Company.
- GUY M. MAHURIN, Architect
- MARSHALL S. MAHURIN, Architect.
- CHARLES A. MEIGS,
- Eyesight Specialist.
- CHARLES C. MILLER, Secretary, Wayne Paper Goods Company.
- EDWARD C. MILLER, Postmaster.
- JOHN R. MITCHELL, Manager, Washburn-Crosby Company.
- LOUIE H. MOORE, Real Estate.
- B. PAUL MOSSMAN, President, The Mossman-Yarnelle Company
- SAMUEL E. MULHOLLAND, Vice-President, Indiana Lighting Company.

SAMUEL NEWELL, President. Acme Paint Store. CHARLES A. NIEBERGALL, D & N Pharmacy. LEE J. NINDE, President, Wildwood Companies FRANK PENNELL, Manager, Ford Sales Company. ALBERT Z. POLHAMUS, President and Manager. Polhamus Company. E. WESLEY PUCKETT, President and General Manager Ft. Wayne Oil & Supply Co. VICTOR F. REA, Supt., Dudlo Manufacturing Company. WILLIAM C. RASTETTER, General Manager, Louis Rastetter & Son. WILLIAM H. ROHAN. Bonds and Investments. H. BROOKE SALE, Vice-President, Hoffman Brothers Company. ALBERT H. SCHAFF, Hilgeman & Schaff. CHARLES J. SCHEIMAN, Treasurer, Packard Piano Company. WILLIAM H. SCHEIMAN, Vice-President and General Manager. City & Suburban Realty Company. EDWARD F. SCHEUMANN, Cashier, First National Bank. LOUIS C. STEGER, Purchasing Agent, S. F. Bowser & Company. JOHN STILLMAN, President, Grand Leader Stores. ALBERT E. THOMAS, Lawyer, Olds & Thomas. GEORGE H. VAN ARNAM, President, Van Arnam Mfg. Company. THEODORE WENTZ, Cashier, Lincoln National Bank. JOHN WILDING. Treasurer and General Manager. Ft. Wayne Printing Company.

CLINTON R. WILLSON, General Insurance. EDWARD F. YARNELLE, Vice-President, The Mossman-Yarnelle Company. WALTER G. ZAHRT, Treasurer and Assistant General

Manager, S. F. Bowser & Company.

CONSTITUTION AND BY-LAWS OF THE QUEST CLUB OF FORT WAYNE, INDIANA

CONSTITUTION

ARTICLE I.

Name and Object

Section 1. This Club shall be known as Quest Club, located in Fort Wayne, Indiana.

Section 2. The object of this Club shall be the study and discussion of the application of the scientific principles of salesmanship, advertising, sales-management and business management in its various forms; to study the economy of improved methods of business management; to develop a closer relationship amongst its members and to promote harmony and co-operation in improving the efficiency of each one in his line of business endeavor. And to that end it shall be the intent and purpose of this Club to avoid taking part in the discussion of political issues or questions of a partisan character.

ARTICLE H.

Membership

Section 1. The membership of this Club shall consist only of active members and membership shall not be transferable.

ARTICLE III.

Government

Section 1. The government of this Club shall be vested in a Board of Governors consisting of fifteen members to be elected for a term of two years at the annual meeting of the Club. It shall be the practice to elect eight and seven governors at each election in alternate years. The term of office of each governor shall begin immediately upon his election and continue until his successor is elected and qualified.

Section 2. The Board of Governors shall have the power to fill vacancies occurring on said Board during any year, with the provision, however, that a person so elected as a governor shall be elected only to hold office until the next regular election of governors.

Section 3. The Board of Governors shall meet within ten days after adjournment of the annual meeting of the Club, at which time they shall elect from their own members a president, vice-president, a treasurer and the chairman of each of the standing committees. They shall also elect from the membership of the Club a secretary. These various officers shall be elected for a term of one year or until their successors are elected and qualified.

ARTICLE IV.

Meetings

Section 1. The regular meetings of this Club shall be held as often as and at such time and place as may be specified in the By-Laws.

ARTICLE V.

Amendments

Section 1. The constitution of this Club may be amended at any regular meeting of the Club by a vote of two-thirds of all of the votes cast. Proposed amendments shall be furnished to the Secretary, signed by at least six members and mailed to each member at least one week before action is taken.

BY-LAWS

ARTICLE I.

Membership

Section 1. Suggestions of names of desirable prospective c andidates for membership may be presented to the Board of Governors by any member of the Club. This Board shall first pass upon the qualifications of such proposed candidates and, if considered favorably, the membership committee shall invite such person to become a member. Two negative votes, however, shall reject. The membership fee shall be twenty-five dollars (S25.00) and shall be paid to the Secretary of the Club by any applicant for membership before he may be declared a member by the Board of Governors. When such declaration shall have been made, the Secretary shall enter upon the roster of membership

Section 2. Any member who shall be guilty of misconduct thay may compromise his Club associates or bring disgrace upon the Club, or injure its reputation, or frustrate its purpose, or who shall violate its constitution and established rules, may be suspended or expelled by a vote of the majority of the members of the Board of Governors, but not until he shall have been given due notice of the Board's intention to consider the question of his expulsion or suspension. Such notice shall include an invitation to be heard in his own defense. And if he desires it, he shall be given an opportunity for such hearing.

Section 3. The resignation of a member shall be made in writing to the Board of Governors, but no resignation shall be accepted unless the member presenting it has paid all current dues to the Club.

ARTICLE II.

Duties of Officers

Section 1. President: It shall be the duty of the President to preside at all meetings of the Club and of the Board of Governors; to enforce these By-Laws; to cast the deciding vote in case of a tie; to call special meetings of the Club or of the Board of Governors, and to perform such other dutes as pertain to his office.

Section 2. The Vice-President shall, in the absence of the President, preside at any meeting of the Club or of the Board of Governors; and shall be vested with all the powers of the President when the latter is absent or incapacitated.

Section 3. It shall be the duty of the Secretary to keep an accurate account of the proceedings of all meetings of the Club; to countersign all contracts and documents entered into by the Club; collect all funds due the Club and remit them to the Treasurer; to draw disbursement orders on the Treasurer as directed by the Board of Governors; see that the Club receives suitable publicity in the local press and in any other way that is in accordance with the tone and objects of the Club; and to perform such other duties as usually and regularly devolve upon the office of Secretary.

Section 4. It shall be the duty of the Treasurer to deposit in a national bank or trust company all the funds of the Club received for its uses and disburse them only on orders drawn by the Secretary; he shall make an annual report of the financial condition of the Club; or oftener at the request of the Board of Governors, or of the President.

Section 5. The Board of Governors shall have general charge of the affairs, funds and property of the Club.

Section 6. The Secretary and Treasurer shall each be required to furnish a Surety Company's bond in such amount as ordered by the Board of Governors, the premiums to be paid by the Club.

ARTICLE III.

Committees

Section 1. The standing committees of the Club shall be the "Committee on Program for Luncheon Meetings," the "Committee on Program for Evening Meetings," and the "Membership Committee," the "House Committee," the "Library Committee," and the "City Interest Committee."

Section 2. The Board of Governors shall elect the chairman of each standing committee. The President of the Club shall, with the advice of the Chairman, appoint two other members of each committee.

Section 3. The Committee on Program for Luncheon meetings shall have charge of all arrangements of programs for club meetings and shall determine the topics to be discussed, assign them to speakers and, as far as possible provide for an intelligent discussion of the subjects presented.

Section 4. The Committee on Program for Evening Meetings shall have charge of all arrangements for programs for such meetings and shall determine the topics to be discussed, secure speakers of note, see that they arrive at the meetings at the proper time, and as far as possible provide for an intelligent discussion of the subjects presented.

Section 5. The Membership Committee shall investigate the character of all proposed candidates for membership, pass upon their desirability as members, and in accordance with their findings, make suitable recommendations to the Board of Governors.

Section 6. Subject to the approval of the Board of Governors, the Library Committee shall have charge of the selection, purchase and installation of books, maps, charts and other appropriate educational matters that may be deemed of value to the membership of the Club. This committee shall provide rules governing the use of such property.

Section 7. The House Committee shall have charge of all the furniture and fixtures and the purchase of and care of the same and shall arrange for the luncheons and banquets for the meetings of the Club as directed by the President and sanctioned by the Board of Governors.

Section 8. The City Interest Committee shall have charge of all public questions relating to the welfare of the city and public unless otherwise ordered by the Club when it may be preferred to refer any public question to a special committee.

ARTICLE IV.

Finances

Section 1. Each member of the Club shall pay dues amounting to Fifteen Dollars (S15.00) a year, payable semiannually in advance April first and October first. Dues shall be pro-rated to each member beginning with the first of the month, following his admission and shall be payable in advance for the fractional term of six months.

Section 2. Any member whose dues shall remain unpaid for six months shall then be in arrears and shall forfeit the privilege of membership and, if he neglects or refuses to pay his delinquent dues within 30 days after notice from the Secretary, his name may be stricken from the roll by a majority vote of the Board of Governors. Any member so suspended may be reinstated by majority vote of the Bcard of Governors by payment of all arrearages and current dues.

Section 3. Any member of the Club who shall refuse to prepare a paper when so requested by the program committee, or who shall absent himself from five consecutive regular meetings, without a reasonable excuse satisfactory to the Board of Governors, shall be deemed an undesirable member and shall be dropped from membership at the expiration of the term of six months for which his dues shall have been paid.

ARTICLE V.

Meetings

Section 1. The Club shall meet at 12:15 p. m. or at another hour named by the Program Committee on each Friday of each week, during the months of October to April, inclusive, in the club rooms or other designated place.

Section 2. Special meetings of the Club may be called for the transaction of business upon call of the President by giving three days' notice of same.

Section 3. The annual meeting shall be the last meeting in April of each year, at which time annual reports shall be made by the President, the Secretary, the Treasurer and the chairman of each standing committee.

Section 4. Twenty per cent. of the membership shall constitute a quorum to do business at either regular or special meetings.

Section 5. Eight members of the Board of Governors shall constitute a quorum to do business at either regular or special meetings of the Board of Governors.

Section 6. The fiscal year of the Club shall run from April 1st to March 31st of each year.

ARTICLE VI.

Elections

Section 1. Nominations for the Board of Governors shall be made at the annual meeting. Vote shall be by

secret written ballot and the seven or eight (as the number to be elected may be) receiving the highest number of votes cast shall be elected.

Section 2. No proxies shall be allowed at any meeting or election of the Club of the Board of Governors.

ARTICLE VII.

Order of Business

Section 1. At business meetings the order of business shall be as follows:

- 1. Reading of Minutes.
- 2. Reports of Standing Committees.
- 3. Unfinished Business.
- 4. New Business.
- 5. Suggestions for the Good of the Club.
- 6. Program of the Day.
- 7. Question Box.
- 8. Adjournment.

Section 2. The order of business may be suspended by a majority vote of the members present.

ARTICLE VIII.

Rules of Order

Section 1. Roberts' Rules of Order shall govern this Club, except when inconsistent with the Constitution of the Club.

ARTICLE IX.

Amendments

Section 1. The By-Laws of this Club may be amended at any regular meeting of the Club by majority vote of the members present, providing a notice of the proposed amendment shall have been read at the previous meeting and recorded in the minutes of the Club.

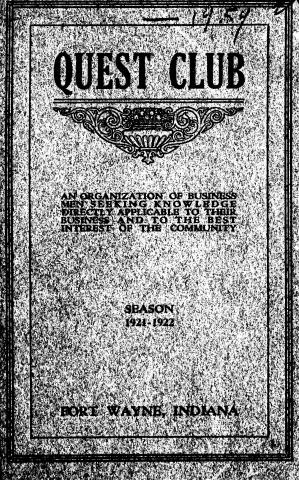
.

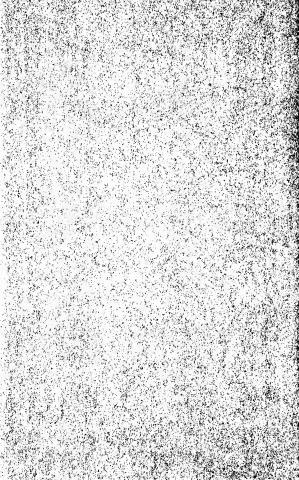
•

.

. . . .

4 · · · · · · ·





Quest Club WINTER

1921-1922

FORMER PRESIDENTS

1912-1913

E. F. YARNELLE

1913-1914 C. B. FITCH

1914-1915 G. H. VAN ARNAM

1915-1916 H. BROOKE SALE

1916-1917 W. H. SCHEIMAN

1917-1918 E. J. LITTLE S. B. BECHTEL

1918-1919 A. E. THOMAS

> 1919-1920 W. S. GOLL

1920-1921 JAMES M. BARRETT

QUEST CLUB OFFICERS 1921-1922

Charles C. Miller President
Rev. Robert Little
J. Wade Bailey
Edward F. Scheumann. Treasurer

BOARD OF GOVERNORS

J. Wade Bailey C. H. Bales C. B. Fitch B. J. Gallmeyer G. H. Heine Robert Koerber E. F. Scheumann Rev. Robert Little C. M. Meigs C. C. Miller E. W. Puckett G. H. Heine E. F. Scheumann

COMMITTEE CHAIRMEN

EVENING PROGRAM E. J. Gallmeyer LUNCHEON PROGRAM W. S. Goll MEMBERSHIP COMMITTEE B. Paul Mossman HOUSE COMMITTEE E. A. Crane PRESS COMMITTEE Harry Muller GRIDIRON COMMITTEE C. F. Hall CIVIC INTERESTS A. H. Schaaf LIBRARY COMMITTEE L. C. Steger

THE WORLD ADMIRES A MAN WHO REALIZES HIS OWN LIMITATIONS AND EARNESTLY ENDEAVORS TO INCREASE HIS KNOWLEDGE.

Quest Club Program

Season, 1921-1922

October 7, 1921 Evening

October 14, 1921 You Can't Judge Your Business by the Past Three Years ANDREW G. BURRY

> October 21, 1921 Decreasing Mortality CLINTON R. WILLSON

October 28, 1921 Selling Through Plate Glass MARSHALL S. MAHURIN

November 4, 1921 Boys ALBERT E. THOMAS

Season, 1921–1922

PROGRAM-(Continued)

November 11, 1921 Evening

November 18, 1921 Accidents MAX J. BLITZ

November 25, 1921 The Building Crisis ALBERT H. SCHAAF

> December 2, 1921 Keeping Fit at Fifty WALTER GOLL

Season, 1921-1922

PROGRAM-(Continued)

December 9, 1921 The Problems of Newspaper Management JESSE A. GREENE

> December 16, 1921 Evening

December 23, 1921 Public Charities of Fort Wayne WILLIAM H. SCHEIMAN

December 30, 1921 Credits and Collections WILLIAM A. HOBSON

Season, 1921-1922

PROGRAM-(Continued)

January 6, 1922 Reminiscences of the Road ANTHONY W. HEIT

> January 13, 1922 Evening

January 20, 1922 Whys and Wherefores of Interest Rates FRANK H. CUTSHALL

> January 27, 1922 Financing the Farmer ABE ACKERMAN

* Season, 1921-1922

PROGRAM—(Continued)

February 3, 1922 Immigration and Americanization HARRY M. MULLER

February 10, 1922 Should the Boy be Sent to College WILLIAM T. McKAY

> February 17, 1922 Evening

February 24, 1922 Agitators JAMES H. HABERLY

Season, 1921-1922

PROGRAM-(Continued)

March 3, 1922 Intelligence Tests in Industry WALTER G. ZAHRT

March 10, 1922 Meeting Foreign Competition SYLVANUS B. BECHTEL

> March 17, 1922 Evening

March 24, 1922 Employment Management DAVID A. COREY

Season, 1921-1922

PROGRAM-(Continued)

March 31, 1922 The Ford Venture in Railroading SAMUEL W. GREENLAND

April 7, 1922 The American Plan in Industry GEORGE H. VAN ARNAM

April 14, 1922 Are Our Present Distribution Methods Efficient N. C. KETTERING

April 21, 1922 Optimism in Business HENRY J. BOWERFIND

> April 28, 1922 Evening

ABE ACKERMAN, President, Lincoln Trust Company I. WADE BAILEY, District Manager, Burroughs Adding Machine Company DR. CARY L. BAIRD. Board of Public Works. CHARLES H. BALES, President. Steele-Meyers Company. JOHN D. BANNING, Sales-Manager, City and Suburban Building Company. JAMES M. BARRETT, Lawyer, Barrett, Morris, Hoffman & Barrett. W. A. BARRETT. The Engineering Company. GUY F. BASSETT. Independent Cooperage Co. SYLVANUS B. BECHTEL, Vice-President and General Manager. S. F. Bowser & Company. MAX J. BLITZ. General Insurance. HENRY E. BODINE, Secretary. Chamber of Commerce. ALBERT S. BOND, President, Packard Piano Company. HENRY J. BOWERFIND, Secretary and General Manager. Ft. Wayne Drug Company. JOHN J. BROSSARD, Sales Manager, Ft. Wayne Corrugated Paper Company. ANDREW G. BURRY, Treasurer and General Manager, Ft. Wavne Box Company. DAVID A. COREY, Vice-President and Factory Manager. S. F. Bowser & Company.

ERNEST A. CRANE, District Manager, Northwestern Mutual Life Insurance Company.

- FRANK H. CUTSHALL, Vice-President, Old National Bank.
- W. CHARLES DICKMEYER, General Manager, Heit-Miller-Lau Company.
- WALLACE E. DOUD, Real Estate.
- ROBERT M. FEUSTEL, President, Indiana Service Corporation.
- CHARLES B. FITCH, General Insurance.
- HARRY FLETCHER, President and Manager. Patterson-Fletcher Company.
- SAMUEL M. FOSTER, President, Lincoln National Bank.
- ALBERT J. FRANCIS, Sales Manager, General Electric Company.
- JOHN B. FRANKE, President and Manager, Perfection Biscuit Company.
- ERNEST J. GALLMEYER, General Sales Manager, Wayne Oil Tank & Pump Company.
- BENJAMIN F. GEYER, Vice-President and General Manager,
 - Wayne Oil Tank & Pump Company.
- JESSE A. GREEN, Editor News and Sentinel.
- SETH F. GREEN, Moellering Bros. & Green.
- SAMUEL W. GREENLAND, General Manager, Indiana Service Corporation.
- BERT J. GRISWOLD, President, Progressive Advertising Company.
- WALTER GOLL, Assistant General Manager, General Electric Company.
- HERBERT J. GROSVENOR, Secretary, S. F. Bowser & Company.
- JAMES HABERLEY, Secretary and Treasurer, Ft. Wayne Engineering & Manufacturing Co.
- CHESTER I. HALL, Engineer, General Electric Company.

- ROBERT G. HATHAWAY, General Manager, Steele-Meyers Company.
- BENJAMIN F. HEATON, Lawyer, Heaton & Heaton.
- GOTTLIEB H. HEINE, President. Meyers Brothers Company.
- ANTHONY W. HEIT, President, Heit-Miller-Lau Company.
- A. L. HADLEY, General Electric Company.
- WILLIAM A. HOBSON, Treasurer, Ft. Wayne Oil & Supply Company.
- EDWARD G. HOFFMAN, Lawyer, Barrett, Morris, Hoffman & Barrett.
- JOHN C. HOFFMAN, Lawyer.
- FRED S. HUNTING, General Manager, General Electric Company.
- GEORGE A. JACOBS, General Manager, Dudlo Mfg. Company.
- FREMONT L. JONES, President, Troy Laundry Company.
- WM. L. JONES, Furnas Ice Cream.
- N. C. KETTERING, Craig Biscuit Company.
- JAMES J. KLINE, Engineer, General Electric Company.
- ROBERT KOERBER, President, Trenkley & Koerber.
- CHARLES R. LANE, Assistant Secretary, Trade-Mark Title Company.
- MILTON B. LARIMER, President, Protective Electrical Supply Co.
- REV. ROBERT LITTLE, Pastor First Presbyterian Church.
- DALE W. McMILLEN, President, McMillen Elevator Company.
- GUY M. MAHURIN, Architect.

- MARSHALL S. MAHURIN, Architect.
- CHARLES A. MEIGS, Eyesight Specialist.
- CHARLES C. MILLER, Secretary, Wayne Paper Goods Company.
- EDWARD C. MILLER, Postmaster.
- JOHN R. MITCHELL, Manager, Washburn-Crosby Company.
- LOUIE H. MOORE, Real Estate.
- B. PAUL MOSSMAN, President, The Mossman-Yarnelle Company.
- SAMUEL E. MULHOLLAND, Vice-President Indiana Lighting Company.
- HARRY W. MUELLER, Care of Heaton & Heaton.
- EDWARD O'ROURKE, S. F. Bowser & Company.
- SAMUEL NEWELL, President, Acme Paint Store.
- CHARLES A. NIEBERGALL, D & N Pharmacy.
- LEE J. NINDE, President, Wildwood Companies.
- FRED H. POCOCK, Insurance.
- ALBERT Z. POLHAMUS, President and Manager, Polhamus Company.
- E. WESLEY PUCKETT, President and General Manager, Ft. Wayne Oil & Supply Co.
- VICTOR F. REA, Superintendent, Dudlo Manufacturing Company.
- WILLIAM C. RASTETTER, General Manager, Louis Rastetter & Son.
- S. D. RICKARD, Wayne Oil Tank & Pump Company.

WILLIAM H. ROHAN, Bonds and Investments.

- H. BROOKE SALE, Vice-President, Hoffman Brothers Company.
- ALBERT H. SCHAFF, Hilgeman & Schaff.
- CHARLES J. SCHEIMAN, Treasurer, Packard Piano Company.
- WILLIAM H. SCHEIMAN, Vice-President and General Manager

City & Suburban Realty Company.

EDWARD F. SCHEUMANN. Cashier, First National Bank.

HARLEY SOMERS, Secretary, Farmers Trust Company.

LOUIS C. STEGER, Purchasing Agent, S. F. Bowser & Company.

JOHN STILLMAN, President, Grand Leader Stores.

- ALBERT E. THOMAS, Lawyer, Olds & Thomas.
- GEORGE H. VAN ARNAM, President, Van Arnam Mfg. Company.

THEODORE WENTZ, Cashier, Lincoln National Bank.

JOHN WILDING, Treasurer and General Manager, Ft. Wayne Printing Company.

DON E. WHITE,

Building Material.

CLINTON R. WILLSON,

General Insurance.

- EDWARD F. YARNELLE, Vice-President, The Mossman-Yarnelle Company.
- WALTER G. ZAHRT, Treasurer and Assistant General

S. F. Bowser & Company.

HONORARY MEMBER

FRANK A VANDERLIP, New York City.

CONSTITUTION AND BY-LAWS OF THE QUEST CLUB OF FORT WAYNE, INDIANA CONSTITUTION

ARTICLE I.

Name and Object

Section 1. This Club shall be known as Quest Club, located in Fort Wayne, Indiana.

Section 2. The object of this Club shall be the study and discussion of the application of the scientific principles of salesmanship, advertising, sales-management and business management in its various forms; to study the economy of improved methods of business management; to develop a closer relationship amongst its members and to promote harmony and co-operation in improving the efficiency of each one in his line of business endeavor. And to that end it shall be the intent and purpose of this Club to avoid taking part in the discussion of political issues or questions of a partisan character.

ARTICLE II.

Membership

Section 1. The membership of this Club shall consist only of active members and membership shall not be transferable.

ARTICLE III.

Government

Section 1. The government of this Club shall be vested in a Board of Governors consisting of fifteen members to be elected for a term of two years at the annual meeting of the Club. It shall be the practice to elect eight and seven governors at each election in alternate years. The term of office of each governor shall begin immediately upon his election and continue until his successor is elected and qualified.

Section 2. The Board of Governors shall have the power to fill vacancies occurring on said Board during any year, with the provision, however, that a person so elected as a governor shall be elected only to hold office until the next regular election of governors.

Section 3. The Board of Governors shall meet within ten days after adjournment of the annual meeting of the Club, at which time they shall elect from their own members a president, vice-president, a treasurer and the chairman of each of the standing committees. They shall also elect from the membership of the Club a secretary. These various officers shall be elected for a term of one year or until their successors are elected and qualified.

ARTICLE IV.

Meetings

Section 1. The regular meetings of this Club shall be held as often as and at such time and place as may be specified in the By-Laws.

ARTICLE V.

Amendments

Section 1. The constitution of this Club may be amended at any regular meeting of the Club by a vote of two-thirds of all of the votes cast. Proposed amendments shall be furnished to the Secretary, signed by at least six members and mailed to each member at least one week before action is taken.

BY-LAWS

ARTICLE I.

Membership

Section 1. Suggestions of names of desirable prospective candidates for membership may be presented to the Board of Governors by any member of the Club. This Board shall first pass upon the qualifications of such proposed candidates and, if considered favorably, the membership committee shall invite such person to become a member. Two negative votes, however, shall reject. The membership fee shall be twenty-five dollars (825.00) and shall be paid to the Secretary of the Club by any applicant for membership before he may be declared a member by the Board of Governors. When such declaration shall have been made, the Secretary shall enter upon the roster of membership

Section 2. Any member who shall be guilty of misconduct that may compromise his Club associates or bring disgrace upon the Club, or injure its reputation, or frustrate its purpose, or who shall violate its constitution and established rules, may be suspended or expelled by a vote of the majority of the members of the Board of Governors, but not until he shall have been given due notice of the Board's intention to consider the question of his expulsion or suspension. Such notice shall include an invitation to be heard in his own defense. And if he desires it, he shall be given an opportunity for such hearing.

Section 3. The resignation of a member shall be made in writing to the Board of Governors, but no resignation shall be accepted unless the member presenting it has paid all current dues to the Club.

ARTICLE II.

Duties of Officers

Section 1. President: It shall be the duty of the President to preside at all meetings of the Club and of the Board of Governors; to enforce these By-Laws; to cast the deciding vote in case of a tie; to call special meetings of the Club or of the Board of Governors, and to perform such other duties as pertain to his office.

Section 2. The Vice-President shall, in the absence of the President, preside at any meeting of the Club or of the Board of Governors; and shall be vested with all the powers of the President when the latter is absent or incapacitated.

Section 3. It shall be the duty of the Secretary to keep an accurate account of the proceedings of all meetings of the Club; to countersign all contracts and documents entered into by the Club; collect all funds due the Club and remit them to the Treasurer; to draw disbursement orders on the Treasurer as directed by the Board of Governors; see that the Club receives suitable publicity in the local press and in any other way that is in accordance with the tone and objects of the Club; and to perform such other duties as usually and regularly devolve upon the office of Secretary.

Section 4. It shall be the duty of the Treasurer to deposit in a national bank or trust company all the funds of the Club received for its uses and disburse them only on orders drawn by the Secretary; he shall make an annual report of the financial condition of the Club; or oftener at the request of the Board of Governors, or of the President.

Section 5. The Board of Governors shall have general charge of the affairs, funds and property of the Club.

Section 6. The Secretary and Treasurer shall each be required to furnish a Surety Company's bond in such amount as ordered by the Board of Governors, the premiums to be paid by the Club.

ARTICLE III.

Committees

Section 1. The standing committees of the Club shall be the "Committee on Program for Luncheon Meetings," the "Committee on Program for Evening Meetings," and the "Membership Committee," the "House Committee," the "Library Committee," and the "City Interest Committee."

Section 2. The Board of Governors shall elect the chairman of each standing committee. The President of the Club shall, with the advice of the Chairman, appoint two other members of each committee.

Section 3. The Committee on Program for Luncheon meetings shall have charge of all arrangements of programs for club meetings and shall determine the topics to be discussed, assign them to speakers and, as far as possible provide for an intelligent discussion of the subjects presented.

Section 4. The Committee on Program for Evening Meetings shall have charge of all arrangements for programs for such meetings and shall determine the topics to be discussed, secure speakers of note, see that they arrive at the meetings at the proper time, and as far as possible provide for an intelligent discussion of the subjects presented.

Section 5. The Membership Committee shall investigate the character of all proposed candidates for membership, pass upon their desirability as members, and in accordance with their findings, make suitable recommendations to the Board of Governors.

Section 6. Subject to the approval of the Board of Governors, the Library Committee shall have charge of the selection, purchase and installation of books, maps, charts and other appropriate educational matters that may be deemed of value to the membership of the Club. This committee shall provide rules governing the use of such property.

Section 7. The House Committee shall have charge of all the furniture and fixtures and the purchase of and care of the same and shall arrange for the luncheons and banquets for the meetings of the Club as directed by the President and sanctioned by the Board of Governors.

Section 8. The City Interest Committee shall have charge of all public questions relating to the welfare of the city and public unless otherwise ordered by the Club when it may be preferred to refer any public question to a special committee.

ARTICLE IV.

Finances

Section 1. Each member of the Club shall pay dues amounting to Fifteen Dollars (\$15.00) a year, payable semiannually in advance April first and October first. Dues shall be pro-rated to each member beginning with the first of the month, following his admission and shall be payable in advance for the fractional term of six months.

Section 2. Any member whose dues shall remain unpaid for six months shall then be in arrears and shall forfeit the privilege of membership and, if he neglects or refuses to pay his delinquent dues within 30 days after notice from the Secretary, his name may be stricken from the roll by a majority vote of the Board of Governors. Any member so suspended may be reinstated by majority vote of the Board of Governors by payment of all arrearages and current dues.

Section 3. Any member of the Club who shall refuse to prepare a paper when so requested by the program committee, or who shall absent himself from five consecutive regular meetings, without a reasonable excuse satisfactory to the Board of Governors, shall be deemed an undesirable member and shall be dropped from membership at the expiration of the term of six months for which his dues shall have been paid.

ARTICLE V.

Meetings

Section 1. The Club shall meet at 12:15 p.m. or at another hour named by the Program Committee on each Friday of each week, during the months of October to April, inclusive, in the club rooms or other designated place.

Section 2. Special meetings of the Club may be called for the transaction of business upon call of the President by giving three days notice of same.

Section 3. The annual meeting shall be the last meeting in April of each year, at which time annual reports shall be made by the President, the Secretary, the Treasurer and the chairman of each standing committee.

Section 4. Twenty per cent. of the membership shall constitute a quorum to do business at either regular or special meetings.

Section 5. Eight members of the Board of Governorshall constitute a quorum to do business at either regular or special meetings of the Board of Governors.

Section 6. The fiscal year of the Club shall run from April 1st to March 31st of each year.

ARTICLE VI. Elections

Section 1. Nominations for the Board of Governors shall be made at the annual meeting. Vote shall be by secret written ballot and the seven or eight (as the number to be elected may be) receiving the highest number of votes cast shall be elected.

Section 2. No proxies shall be allowed at any meeting or election of the Club of the Board of Governors.

ARTICLE VIL

Order of Business

Section 1. At business meetings the order of business shall be as follows:

- 1. Reading of Minutes.
- Reports of Standing Committees. 2.
- 3. Unfinished Business.
- New Business. 4.
- Suggestions for the Good of the Club. 5.
- 6. Program of the Day.
- Ouestion Box. 7.

8. Adjournment. Section 2. The order of business may be suspended by majority vote of the members present.

ARTICLE VIII.

Rules of Order

Section 1. Roberts' Rules of Order shall govern this Club, except when inconsistent with the Constitution of the Club.

ARTICLE IX.

Amendments

Section 1. The By-Laws of this Club may be amended at any regular meeting of the Club by majority vote of the members present, providing a notice of the proposed amendment shall have been read at the previous meeting and recorded in the minutes of the Club.

.

·

