

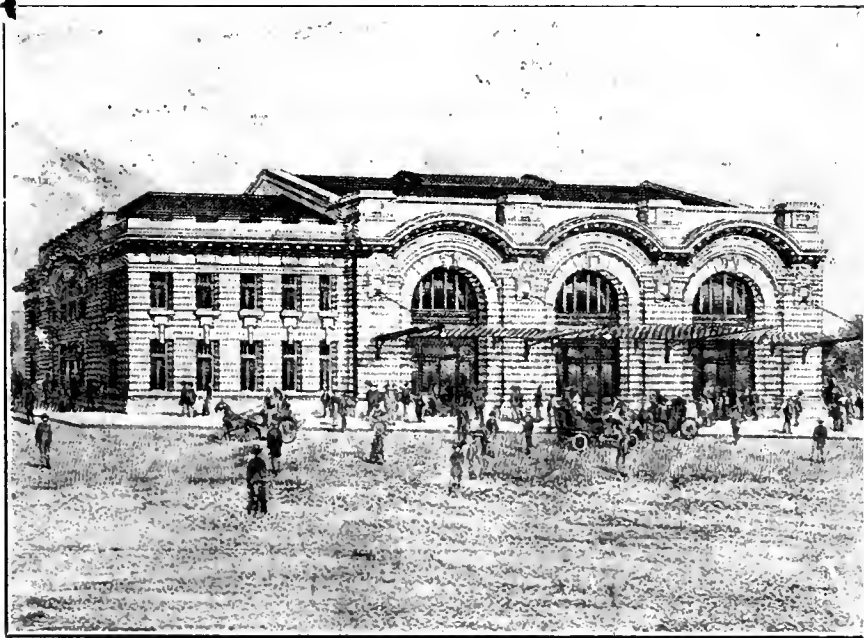
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RALEIGH

Commercial Financial Educational Manufacturing



The Capital City of North Carolina



MUNICIPAL BUILDING. UNDER CONSTRUCTION

Published by Approval
The Chamber of Commerce and Industry
and
The Merchants Association

Printed by Edwards & Broughton Printing Co., Raleigh, N. C.



Class F264 —

Book R1R25 —

F-264
R/R 25



1910

Special Souvenir Number

Raleigh Illustrated

Raleigh, North Carolina

Containing a Comprehensive Review
of the Natural Advantages and Re-
sources of Raleigh, the Capital of the
State, together with Historical Reviews
of those Representative Concerns and
Biographical Sketches of Prominent
Men who have Materially Assisted in
Placing this Community in High Po-
sition in the Industrial, Commercial
and Social World

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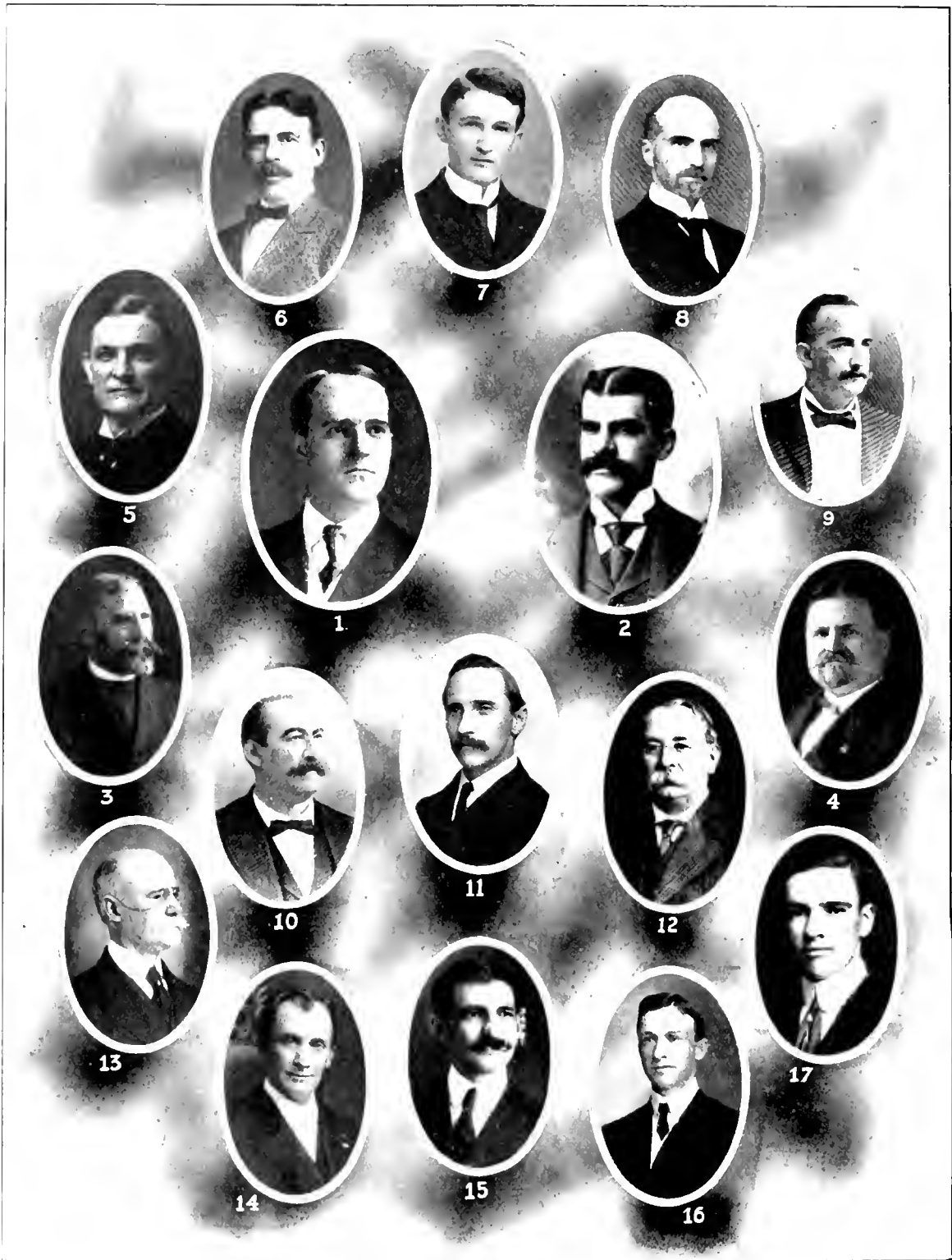
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and

The Merchants Association

Printed by

Edwards & Broughton Printing Co.

Raleigh, N. C.



Officers and Directors, Chamber of Commerce and Industry

President, DR. HEDER A. ROYSTER (1)

Vice-Pres., H. H. CARR (6)

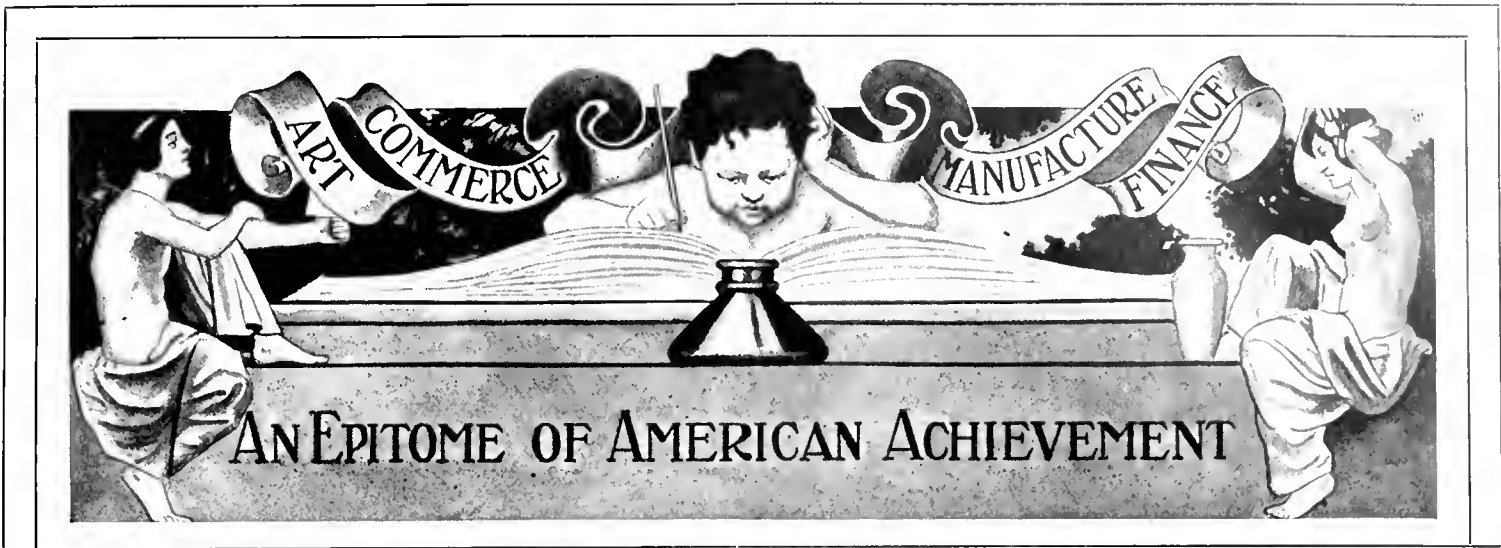
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Treasurer, B. S. JERMAN (7)

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Raleigh Comm. Nat. Bank.



Souvenir Industrial Review of the City of Raleigh, North Carolina



An Epitome of Her Commercial Supremacy, Manufacturing Resources and Educational Advantages, with Reviews of the Representative Establishments, and Biographical Sketches of the Leading Men of the City

THE City of Raleigh, the Capital of the State, is naturally the political center of North Carolina. The city contains many points of general interest, including the State Buildings and Institutions, and many important meetings and conventions are held here every year, bringing considerable extra business and lending a certain cosmopolitan air to the city as a whole. Every possible courtesy and attention is shown to visitors, and Raleigh enjoys the reputation of being one of the most hospitable as well as one of the most beautiful cities of the South.

Raleigh is also the educational center of the State, and situated here are twenty-nine educational institutions, including the State Schools for the Blind, both white and colored, the State Agricultural and Mechanical College, Meredith College, Peace Institute for girls, St. Mary's School for young women, St. Mary's Kindergarten, Medical Department of the University of North Carolina, Shaw University and St. Augustine Normal School for the colored race, King's Business College, Draughton's Business College, St. Ambrose Protestant Episcopal School, Roman Catholic Orphanage, Methodist Orphanage, and thirteen graded schools, including the high school. This city has the largest percentage of students to its population of any place in the South, and her educational methods are of the latest and most modern in every department.

As a place of residence, Raleigh is hard to beat. Her residential streets are splendid broad thoroughfares, well paved and lined with beautiful shade trees. Her homes include both the well-known Southern colonial style of building and many of the later schools of architecture. They are surrounded by well-kept lawns and gardens, and all combine to make this city one to

be remembered by all visitors as a city of beauty and comfort.

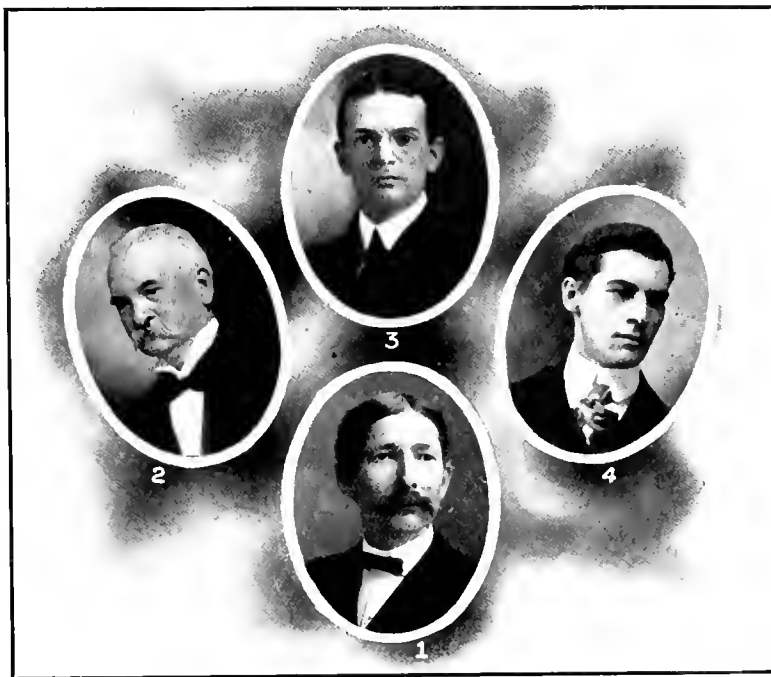
Raleigh is situated in Wake County, about the center of the State of North Carolina, in the midst of a gently rolling section of fertile country populated by prosperous farmers. The climate is delightful, the average temperature in the city being: Spring, 58.7; Summer, 77.6;

combining as far as possible all influences conducive to convalescence of invalids and health of attendants."

Founding of Raleigh

The site on which Raleigh is built was deliberately chosen as the most desirable and suitable for the Capital of the State, by a special commission appointed for this purpose. The General Assembly, sitting at Tarboro in 1787, recommended the people of the State to "fix on a place for the unalterable seat of government." In 1791 the General Assembly passed an act providing for the appointment of nine commissioners to locate and lay off the Capital City. They were directed to purchase not less than six hundred and forty nor more than one thousand acres, and to lay off a town of not less than four hundred acres. The main streets were required to be ninety-nine feet in width and the remainder sixty-six feet. Twenty acres, or more, were to be allotted for public squares. On March 30, 1792, the present site was chosen, one thousand acres being purchased for \$2,756. The site was surveyed and public squares and streets laid off. The commissioners made their report to the General Assembly of 1792, and it was adopted, it being enacted that "the several streets represented in the plans and the public square whereon the State House is to be built shall be called, and forever known, by the names given to them respectively by the commissioners

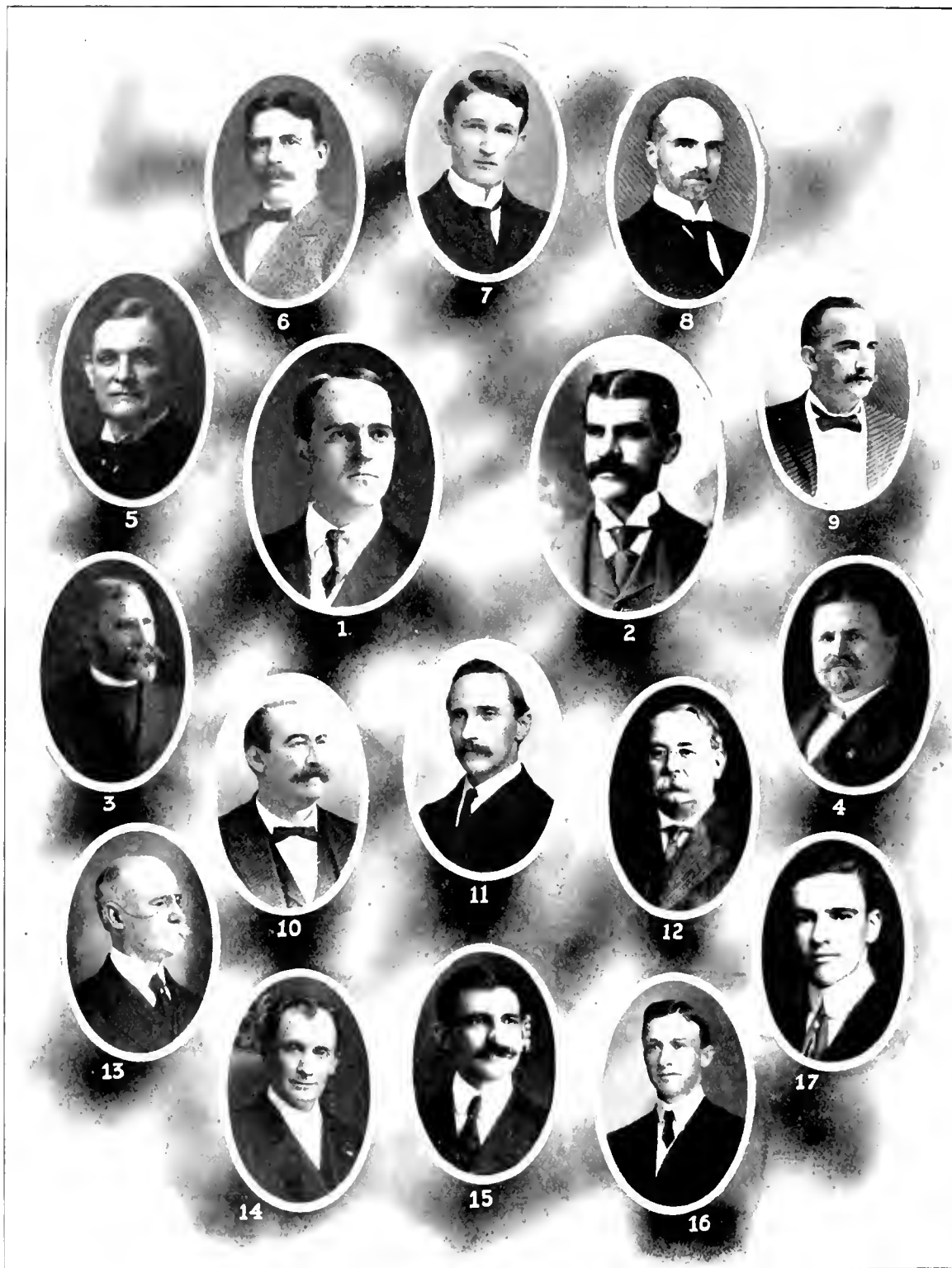
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Executive Officers, Raleigh Merchants Association

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 2 WESLEY B. MANN, *Vice-President*
 3 M. ASHBY LAMBERT, *Attorney*
 4 EDGAR E. BROUGHTON, *Secretary-Treasurer*

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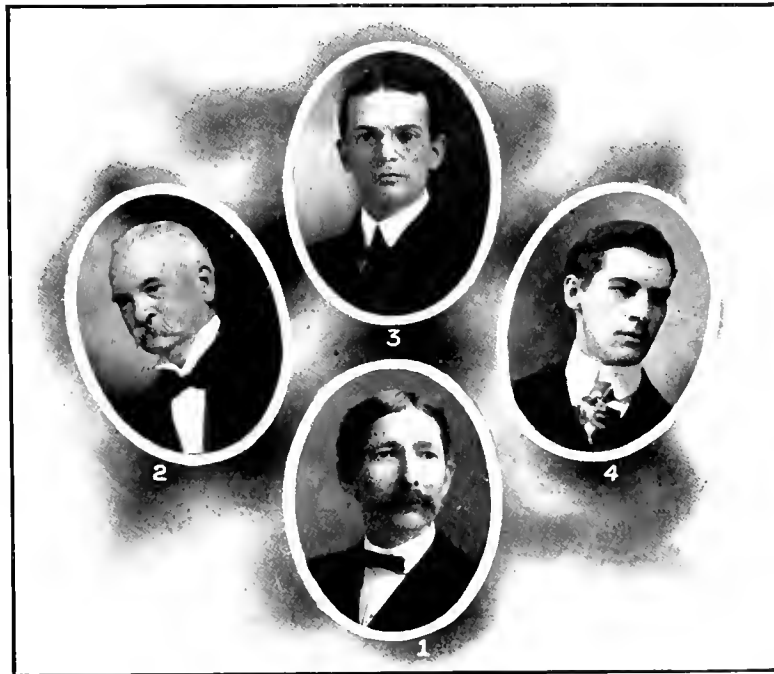
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ing one of the most imposing buildings of its kind at that time in the United States.

City Government

In 1795, seven commissioners were appointed by the General Assembly to govern the City of Raleigh, and it was not until 1803 that a regular charter was granted and Commissioners and Intendant of Police elected by the people. In 1856 the latter title was changed to Mayor, and in 1875 the name Commissioners gave way to Aldermen. The city government now consists of the Mayor and a Board of Aldermen, the present council consisting of the following gentlemen: Mayor, Hon. J. S. Wayne; Aldermen, George L. Womble, David K. Wright, J. E. Ellington, E. D. Peebles, Wm. A. Cooper, G. M. Harden, Joseph G. Brown and J. S. Uplchurch.

Raleigh's Railroad Facilities

The first railroad built in the State of North Carolina was the Raleigh Experimental Railway, finished January 1, 1833, and running from the east portion of the capitol to the rock quarry. This was built principally for the purpose of hauling stone to build the present capitol, although a passenger coach was also carried. In 1840 the Raleigh and Gaston Railroad was completed, the first locomotive arriving in this city May 10, 1840. Up to this time connection with the outside world was entirely by means of stage coaches and like vehicles. The Raleigh and Gaston Railroad covered a distance of eighty-six miles, their schedule time being twelve hours. Since that time the history of railroad facilities for Raleigh has been one of steady increase and improvement, until now four railways carry passengers and freight to and from the city, the Norfolk and Southern, Seaboard Air Line, the Southern, and the Raleigh and Southport railways.

Public Utilities

The City of Raleigh is well provided for in the way of all public utilities. Her sewerage system is beyond reproach. She has a never-failing supply of pure water, supplied by the Wake Water Company, who have mains laid in all sections of the city. Since 1858 the city has been supplied with gas, the Standard Gas and Electric Company having over twenty miles of



FAYETTEVILLE STREET, LOOKING NORTH

gas mains reaching to all sections. Electric energy for power and light is brought from Buckhorn Falls, where a modern plant is situated. A steady and continuous service is given at reasonable rates. The street railway company operates one of the best services in the South, having an equipment of thirty-five cars and eleven miles of tracks. All portions of the city are connected by trolley, and a line runs out to Pullen Park, a public park of 140 acres donated to the city by Mr. Stanhope Pullen. There are two public libraries and forty-four churches and chapels, representing all the well-known denominations. There are two daily newspapers published in Raleigh, one morning and one evening. The postal conveniences of the city are of the best, the handsome post office building here being the first to be erected in the South after the war. It cost about

\$100,000, and is a handsome and substantial structure.

The City of Raleigh contains four square miles, the lines being drawn one mile east, west, north and south from the center of Capitol Square. There are over seventy miles of streets, many miles of which are paved with stone or macadam. There are two well-equipped telephone systems in the city, giving good service and both having large exchanges.

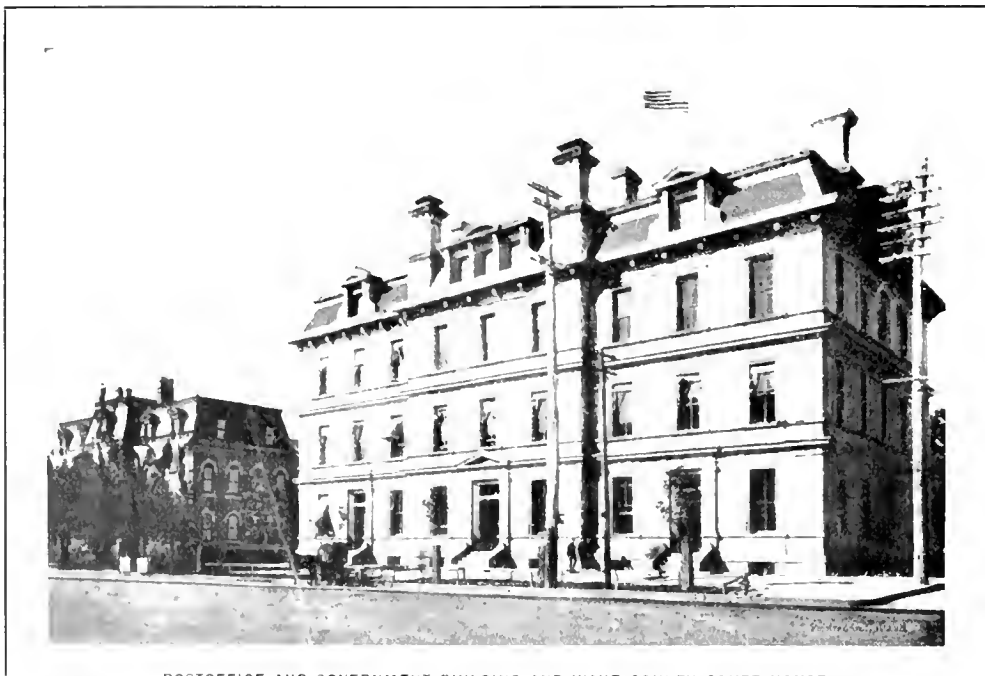
Municipal Buildings

There is now in course of erection a new municipal building, which will be one of the handsomest and most convenient buildings of like nature in the United States. Here will be the offices of the various municipal officers, city hall and council chamber, and an immense auditorium for public entertainments, meetings of conventions, etc. This auditorium will have a seating capacity of about five thousand, and will be a great addition to the city's advantages. Arrangements are now under way also for the selling of the present market building and the erection of a more suitable building for this important branch of the city's mercantile enterprise.

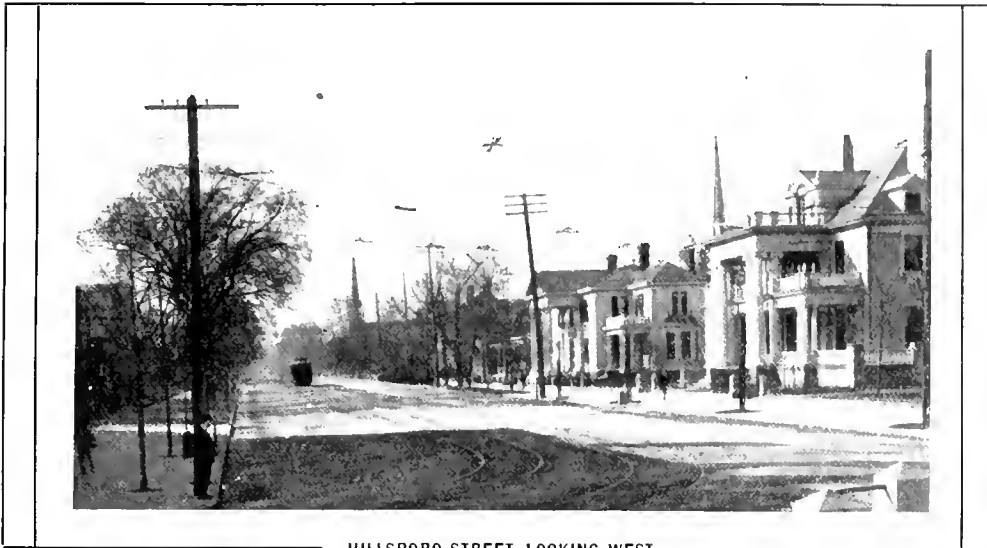
Raleigh Advantages

Every year there is held in Raleigh the State Fair. The grounds are large and well kept, while handsome permanent buildings have been erected for the various departments. The Capital Club and the Elks Club both have handsome club houses and number among their members many of the best-known business and professional men of the city and of the State, and a beautiful Country Club is now being built, near the city, with golf links, etc. Raleigh, being the Capital of the State, is the home office of many State corporations and has a number of exceedingly handsome and commodious office buildings.

Financially, also, Raleigh is well provided for. This city is the head office of three insurance companies (two fire and one life), and has seven strong banks and trust companies and three building and loan associations, besides branch offices of many outside financial and insurance concerns.



POSTOFFICE AND GOVERNMENT BUILDING AND WAKE COUNTY COURT HOUSE



HILLSBORO STREET. LOOKING WEST

Raleigh is a first-class tobacco and cotton market, there being situated here many cotton buyers of repute and financial stability, and two tobacco warehouses where the farmers and growers bring their tobacco for sale.

Besides the State Capitol, Agricultural Department, State Museum, Hall of History, Governor's Mansion, and other State buildings, Raleigh has an Old Soldiers' Home for the old Confederate soldiers, an Old Ladies' Home, a most modern hospital, a city granite quarry, and also the State Asylum for the Insane and the State Penitentiary.

Raleigh Manufacturers

Raleigh contains about fifty manufacturing plants of various classes, all of them doing successful business and growing more and more important. These turn out a great variety of materials, some of which are:

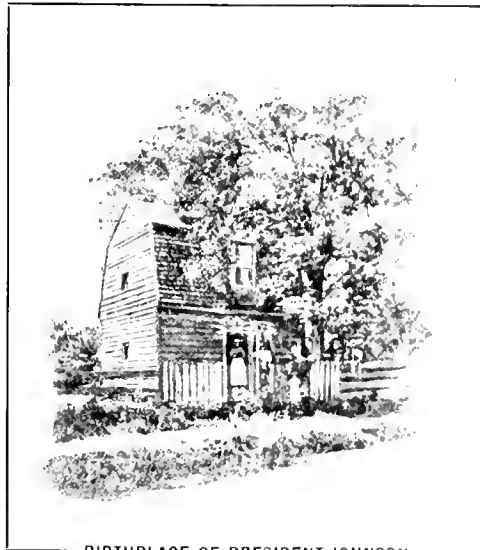
- | | |
|----------------------|-----------------|
| Cottons, | Harness, |
| Hosiery, | Marble goods, |
| Hosiery yarns, | Wood veneers, |
| Underwear, | Carriages, |
| Cotton oil, | Wagons, |
| Bricks, | Keys, |
| Flour, | Engines, |
| Meal, | Boilers, |
| Candy, | Fertilizers, |
| Iron castings, | Aerated waters, |
| Plows, | Medicines, |
| Structural ironwork, | Cigars, |
| Lumber, | Roofing, |
| Sash and doors, | Stoves, |

There are still many splendid sites for manufacturing purposes, conveniently situated for railway shipping, and with plenty of available power, and the Secretary of the Chamber of Commerce will be glad to enter into correspondence with any manufacturer seeking location or desiring further information.

Chamber of Commerce

The Chamber of Commerce and Industry of Raleigh is composed of representatives from all branches of manufacturing, financial, wholesale and retail commercial business. They occupy handsome and comfortable quarters in the Holleman Building, on Fayetteville street, right in the center of the business district, and have complete statistics of all matters pertaining to the city. The officers of this body are as follows: President, Dr. Hubert A. Royster; first vice-president, H. H. Carr; second vice-president, Hon. Robert W. Winston; secretary, Col. Fred. A. Olds; treasurer, B. S. Jerman; directors, Col. A. B. Andrews, Dr. Albert An-

derson, Joseph G. Brown, Prof. Wade R. Brown, Frank K. Ellington, Gregory S. Gannon, George E. Hunter, Henry T. Hicks, Col. Charles E.



BIRTHPLACE OF PRESIDENT JOHNSON

Johnson, Rev. George W. Lay, Thomas A. Partin, Dr. Charles Lee Smith.

The Merchants Association

Another important body of business men, and one which has done much for the betterment of business in the city, is the Merchants Association, whose offices are situated in the same building with the Chamber of Commerce and Industry. The officers of this body are: President, J. B. Pearce; vice-president, Wesley B. Mann; secretary-treasurer, Edgar E. Broughton; attorney, M. Ashby Lambert.

Among the business and financial houses of Raleigh are:

Parker Bros. & Co.

The great industry of the South, and one which has made this part of the country known the world over, is cotton. This section of the country produces large quantities, and North Carolina has some of the leading firms in this line. A prominent firm in Raleigh is the house of Parker Bros. & Co., with offices at 311 South Wilmington street. This business was established in 1867, the present firm having had possession of it for the last seven years. They are general cotton brokers, buying on the local market and from the growers, and selling it to the mills in this section and throughout the country. The firm have commodious quarters for storing cotton and for the proper conduct of their business and, as they have good connections among the leading mills, large quantities of the raw material passes through their hands. The members of the firm are L. M. and C. E. Parker, gentlemen who were born in Raleigh and have spent their whole lives in this city.

S. W. Holloway

Situated at 117 East Hargett street in a handsome two-story brick building are the office and shops of S. W. Holloway, who conducts here a general carriage, wagon and vehicle repair business. He has installed all the necessary machinery and appliances for the proper carrying on of a business of this nature. Repair work of all descriptions on buggies, delivery wagons and farm wagons is undertaken, as well as special lines made to order when desired. Rubber tiring is looked after here with dispatch. Only the most expert assistants are employed, and all work is absolutely guaranteed in regard to both materials and workmanship. Mr. Holloway is a Wake County man by birth, and has spent practically his whole life in Raleigh. He is a member of the Merchants' Association and holds an enviable reputation in the commercial circles of Raleigh.



EDENTON STREET. LOOKING EAST



JOSEPH G. BROWN



P. D. GOLD, JR.



ALBERT ANDERSON, M.D.

Jefferson Standard Life Insurance Company

Among the life insurance companies of the South it would be hard to find one more substantially established, or able to make a better showing, than the Jefferson Standard Life Insurance Company, whose head offices occupy the entire second floor of the Masonic Temple building. This company was organized by P. D. and Chas. W. Gold, exclusively, who placed the entire capital stock of the company, \$500,000 cash being paid in for capital and surplus. It is under progressive yet conservative management, and is so strong in regard to surplus, in

with which they meet all death claims. This is the strongest company in the South engaged in writing ordinary life insurance exclusively, and, according to statement of condition, published December 31, 1909, had, at that time, a total surplus to policyholders, after allowing for all regular reserves and liabilities, of \$464,760.47. During the year 1909 they increased the number of their policies by 3,285, making a total insurance in force on December 31st of \$7,020,162.00. During the year their assets increased almost a quarter of a million dollars, due to the safe and profitable investments of the company's funds.

The officers and directors of the Jefferson Standard Life Insurance Company comprise some of the best known and most successful financial and mercantile men of North Caro-

lina. The president is Jos. G. Brown, president of the Citizens National Bank and vice-president of the Raleigh Savings Bank and Trust Company and of the Atlantic Fire Insurance Company. He is also a director of the Raleigh Chamber of Commerce. The first vice-president and general manager is P. D. Gold, Jr., recognized as one of the leading insurance underwriters of the South, and one who has been instrumental in putting the Jefferson Standard in the proud position which she holds today. Charles W. Gold is secretary and superintendent of agencies and, in this important position, his knowledge of the insurance work stands him in good stead. The treasurer is Charles J. Parker; medical director, Albert Anderson, M.D.; general counsel, W. H. Pace, and actuary, Charles W. Gamwell.



CHAS. W. GOLD

proportion to insurance in force, that any of the older companies of the North might be glad to be able to make as good a proportionate showing. This company issues all kinds of life insurance, endowments, annuities, etc., and places no restrictions, after the first year, on place of residence, occupation, etc. The Jefferson Standard Life Insurance Company confines its attentions to North and South Carolina and Georgia, having ten branch offices and about one hundred subagents covering these States thoroughly and writing over half a million dollars insurance every month, each month showing substantial increase over the corresponding month of the previous year. One strong point of the company is the promptness



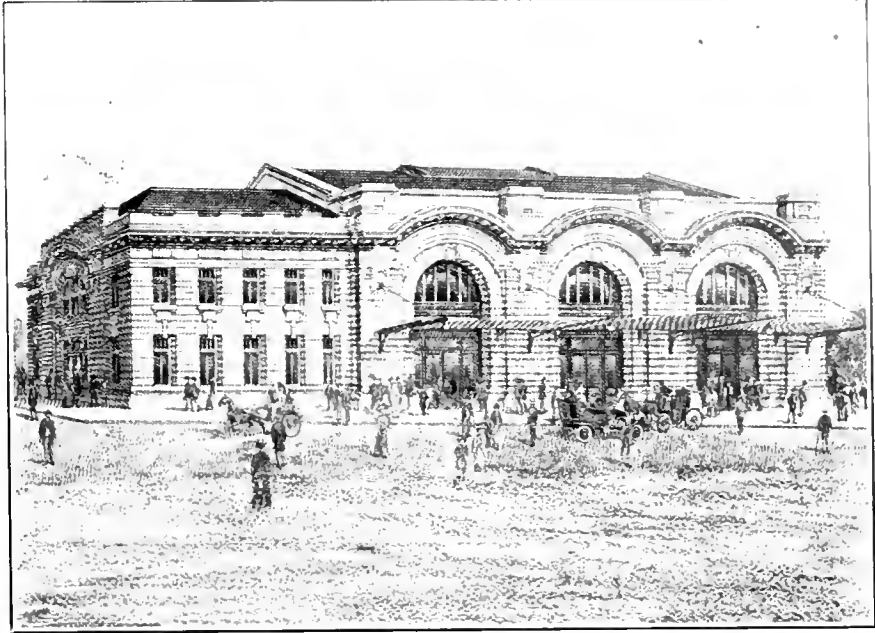
MASONIC TEMPLE BUILDING
HOME OFFICE OF JEFFERSON STANDARD LIFE INSURANCE CO.

Joseph Blount Cheshire, Jr.

One of the prominent lawyers of Raleigh, though yet a comparatively young man, is Joseph Blount Cheshire, Jr., whose offices are in the Pullen Building. Mr. Cheshire is a native of North Carolina, having been born in Charlotte on December 20, 1882. His father is the Right Reverend Joseph Blount Cheshire, Episcopal Bishop of North Carolina. He received his education at the Morson and Denson Academy, Raleigh, and at the University of North Carolina, graduating from the latter institution in 1902. He studied law and, in September, 1907, was admitted to practice in the State of North Carolina. Mr. Cheshire's home has been in Raleigh since 1894 and he is well known throughout the city. In professional circles he is highly thought of, and he is laying the foundations for a large and lucrative practice among the people of Raleigh and vicinity. His home is at 802 Hillsboro Street.

F. K. Thomson

One of the best-known architects and engineers in Raleigh, in fact one of the best known in the State of North Carolina, is Frank K. Thomson, whose offices are located in the Masonic Temple on Fayetteville street. Mr. Thomson has been a resident of this city for the past fourteen years, and has, during that time, designed and supervised the erection of many of the most important buildings in and around Raleigh. He stands high in his profession and the esteem of his brother architects throughout the State, holding the position of vice-president and director of the North Carolina Architectural Association. For a number of years Mr. Thomson was connected with the United States Government, in charge of the design and construction of United States public buildings at various military posts through-



MUNICIPAL BUILDING. NOW UNDER CONSTRUCTION



F. K. THOMSON

out the North and Northwest. During the past three years he has had personal charge of the important State contracts executed under the direction of the State Hospital Commission, consisting of upwards of thirty buildings, at the various State institutions, and including heating, ventilating, sewer and water systems in connection with same. He also has under contract the heating, ventilating and lighting system being installed in the State Capitol, the reinforced concrete exhibition buildings at the State Fair Grounds, besides other important public and private work. He is also consulting and supervising architect for the municipal commission on the new municipal building and auditorium for the city of Raleigh. Mr. Thomson gives his especial attention to reinforced or structural concrete fireproof construction, and important public and private work requiring careful and personal attention in the design and during construction. His long and valuable experience on important government and public work places him in a position to make his services of great value in any undertaking of real importance. His offices in the Masonic Temple are connected with 'phone No. 337, and his residence in Glenwood, one of Raleigh's most attractive suburbs, with 'phone No. 924M. He is a man ever ready to lend his assistance in any enterprise looking to the improvement of the city and to design and supervise the erection of public or private buildings in any part of the State.

Alfred Williams & Co.

One of the leading stationery houses and bookstores in North Carolina is that of Alfred Williams & Company, at 119 Fayetteville St., Raleigh. This business was originally established in 1867, the present company assuming control in 1895, and ever enjoying the confidence and custom of the residents of this city

and of those from all parts of the State. The store occupies a prominent position close to the Capitol in a substantial three-story building, the property of the firm. It is conveniently and modernly equipped with up-to-date showcases, counters and shelving for the display and arrangement of the large stock carried, which includes books of all kinds, including fiction, history, classics, and school and college text-books, stationery and office equipments. The firm consists of Alfred Williams and Edgar Haywood, two gentlemen, lifelong residents of Raleigh, and known throughout the city for their excellent business methods and integrity. A capable staff of assistants is employed, and deliveries are made to all parts of the city. They are agents for a number of the leading publishers of the country and accept subscriptions for many of the best magazines.

The North State Life

J. D. Johnson, Local Manager.

A prominent factor in the building up of the business of the North State Life Insurance Company throughout this portion of the State

are situated in 404 and 405 Tucker Building, is a thoroughly experienced insurance man, having spent the past ten years in this line. In the year 1906 he established the Raleigh agency for the North State Life, and since that time has built up a very extensive business, employing ten or twelve subagents and covering fifteen counties. As manager of this branch he has made a decided success. The North State Life was organized about five years ago, and is recognized as one of the most reliable companies in this country. Promptness in settlement of all claims and the solidity of its investments are its two strongest points. Last year this company received applications for almost \$2,500,000 worth of insurance. The head offices are located in Kinston, N. C., the officers being N. J. Rouse, president; J. A. Herndon, general manager; Closen H. Smith, secretary and actuary. J. D. Johnson, head of the Raleigh office, is a Chatham County man by birth, but has spent the past ten years in Raleigh, having been in the insurance business during the whole of that time. He has made a thorough study of his business, and is always ready to give all information to any interested parties.



J. D. JOHNSON

for the past three and a half years has been J. D. Johnson, representative of this company for Raleigh and some fifteen counties round about this city. Mr. Johnson, whose offices

A. S. Womble

Well-regulated and thoroughly up-to-date grocery and provision stores are essential requirements in any community, and in Raleigh one of the leaders for the past ten years has been A. S. Womble, with his well-appointed store at 17 East Hargett street. Here will be found a complete stock of all that is best in staple and fancy groceries, canned goods, table delicacies, butter and eggs, and fresh fruits and vegetables in season. The interior arrangement of the store is bright and attractive and capable assistants are employed. In addition to all regular lines of groceries, special attention is paid to "White House" coffee, for which this store has a very extensive sale. The store is connected with 'phone, and all orders receive prompt attention and delivery.

Mr. Womble was born in Raleigh and has lived in this city during the whole of his life. He is one of Raleigh's most staunch supporters and a strong believer in her future greatness. He is well known in all circles and, fraternally, is connected with the Masons and Royal Arcanum.



Raleigh Iron Works Co. Inc.

Of great value to mill owners and manufacturers generally is the Raleigh Iron Works Company, Incorporated, established in this city in 1902, and incorporated with a capital of \$50,000. They have a substantial foundry and machine shop, 220 by 40 feet in dimension, at the corner of West Hargett and West streets, equipped with all machinery and appliances necessary for the carrying on of their business. They make all kinds of iron and brass castings, do general machine work, and deal in mill supplies of all kinds. They make a specialty of manufacturing logging cuts and sawmill accessories and do an extensive business through North and South Carolina and Virginia. They use only the best of materials and employ a staff of twenty five expert mechanics. Many of the largest mills and machinery men in this section of the country are their regular customers, and the fact that their business steadily grows larger and larger is the best evidence as to the quality of their work. William T. Harding, the president of the company, is a Raleigh man by birth and has spent practically his whole life in this city. He is a member of the Chamber of Commerce and is well known in manufacturing and other circles. The secretary-treasurer is J. W. Glass, a resident of Raleigh for the last four years.

H. J. Brown Co.

A leading undertaking establishment in Raleigh and one of the best known in the State, is H. J. Brown Company, Incorporated. This company is composed of John W. Brown, his son, F. P. Brown, and his daughter, Miss L. L. Brown. The business is one of the oldest in Raleigh, having been established in 1836 by the late H. J. Brown, and has been continued under the same name by the son and grandson of the founder. In 1904 the company was incorporated and they occupy the entire three-story brick building at the corner of Hargett and Salisbury streets. The parlors and offices are equipped in most modern style, and a complete stock of caskets and funeral requisites is kept on hand. The office is open and telephone connection may be had at any hour of the day or night, and they are prompt in attention to all calls. Both John W. and F. P. Brown are natives of Raleigh and both are active in the management of the business. They are members of the Chamber of Commerce, Elks, Masons, Odd Fellows, and of the Capital Club, and are popular in all circles.

William Walker Jones

A business man of Raleigh who has handled some very large contracts throughout the State of North Carolina is William Walker Jones,

dealer in planing mill and woodworking machinery, locomotives, steel rails, and general railroad equipment. Mr. Jones is a Chapel Hill man by birth, and became a resident of Raleigh in 1897. Ten years ago he entered the machinery business, forming connections with some of the largest and best machinery manufacturers on the continent. He has sold the entire equipment of a large number of planing mills, furniture factories, etc., in various parts of the State since that time, and has also done an exceedingly large business with the various railroad companies in selling them locomotives, steel rails, etc. A man to make a success of such large business as this must be particularly well fitted for it, and the fact that Mr. Jones has made such a splendid success is the best evidence as to his business abilities, his modern and straightforward principles, and his grasp of important financial transactions. His office is situated at 511 Tucker Building, and he is at all times prepared to furnish estimates, drawings, etc., of anything required in heavy machinery.

Job P. Wyatt & Son

Farmers and tobacco growers in the district surrounding Raleigh are familiar with the firm of Job P. Wyatt & Son, dealers in farm implements and wholesale dealers in groceries, flour and feed, and flower, garden, vegetable and farm seed in package and bulk. The business was established about three years ago by the present firm, which consists of Job P. and Wm. L. Wyatt, who own the substantial four-story



brick building which they occupy at 14 East Martin street. The firm handles all kinds of farm machinery, making a specialty of Deering Implements, Planet Jr. Cultivators, and Oliver Plows. They carry a good stock of flour and feed and general heavy groceries. Their seed is of tested varieties, fresh and of first-class

quality. Both members of this firm are well-known business men. Mr. Wyatt, Sr., came to this city in 1881, while his son was born here. Mr. Wyatt, Sr., is known also in public affairs. He is a director of the Merchants Bank and is a member of the Raleigh Board of Audit and Finance.

E. W. Hightower

A well-known man in Raleigh, and one who devotes his time exclusively to the handling of real estate, and who in consequence is a most reliable man with whom to consult on any matters pertaining to properties, is E. W. Hightower, who established his business seven years ago. He was at that time in the firm of Hightower & Fort, but is now sole proprietor of the business. His office is at 10 West Hargett street and is connected with phone 192. His business policy now is buying, improving and reselling real estate. He buys and sells vacant or improved property in every section of the city or district. His patronage extends throughout this entire district and he has a reputation for reliability and excellent business methods. He is thoroughly conversant with prop-



E. W. HIGHTOWER

erty values and is considered an authority on all such matters. Mr. Hightower is a native of Alabama, but has been a resident of Raleigh for the past eleven years. He is connected with several manufacturing concerns, and is a prominent member of the Raleigh Chamber of Commerce and Industry and of the Merchants' Association.

Heller Brothers

A prominent shoe store of Raleigh, which has been established for thirty-four years, is that known as Heller Bros. The business was established in 1876 by William and Gerson Heller, and the entire management is now in the hands of Herman Heller. It is located in a modernly fitted store at 134 Fayetteville street, and a most complete stock of men's, women's and children's shoes carried. Another department is given over to trunks, bags and other requisites of the traveler. Mr. Heller secured the sole agency for Raleigh for the "Bannister" shoe for men and the "Queen Quality" shoe for ladies.

Mr. Heller has been a resident of the city for thirty-four years, coming here with his parents from Richmond, Va. He is a member of the Chamber of Commerce and the Merchants Association, and in fraternal life is treasurer of the local lodge of Elks and Regent of the Royal Arcanum.

W. C. Cram

One of the well-known machine shops in this part of North Carolina, and one which has been doing business for over thirty years, is that of W. C. Cram, at the corner of Davie and



W. C. CRAM

McDowell streets. This business was established in 1878 as Allen & Cram, and in 1902 Mr. Cram secured full possession and removed to his present location. His works are fully equipped with the necessary machines and appliances for making and repairing all kinds of mill machinery and the repairing of boilers, engines, sawmills, etc. The building occupied and owned by Mr. Cram is L-shaped, 80 by 80 feet, and is one of the busiest spots in Raleigh. The work done here has acquired a reputation for accuracy and thoroughness throughout the State of North Carolina. Employment is given to a staff of twelve skilled mechanics, and Mr. Cram personally supervises every piece of work before it is allowed to leave his shop. He is a Canadian by birth and has been a resident of Raleigh for the past thirty-two years. He is an expert in his trade and is regarded as an authority on all matters pertaining thereto.

Plummer's Stables

The many delightful drives around Raleigh make the first-class livery and boarding stable of importance. One of the best known of these is that known as "Plummer's Stables," on East Morgan street, close to the Capitol and convenient in every respect. This is the origi-



E. H. PLUMMER

nal "Woodall Stables," the present proprietor, E. H. Plummer, having purchased the business two years ago from C. L. Woodall, the originator of the "Woodall Stables" in this city. The stables have accommodation for one hun-

dred horses, and the carriage house is well supplied with carriages, runabouts, etc., all buggies and surreys being "Moyer" goods, guaranteed first-class in every respect. Mr. Plummer has a splendid line of Kentucky saddle horses, and also makes a specialty of boarding and caring for horses belonging to private individuals, a staff of eighteen stablemen being employed and Henry Carver, one of the best horsemen in the State, giving his personal attention to every horse left in the care of this stable. Considerable business is also done in buying and selling horses. Mr. Plummer has recently bought the Robbins moving vans, and these, together with his own, make this the largest baggage transfer and household moving concern in the city. All kinds of heavy movings are handled also, such as boilers, stoves, etc., the boiler truck being able to carry twenty-two tons and being the only one in the city. Nothing is too large or too small for this concern to handle. Mr. Plummer came to Raleigh two years ago from Warrenton, and has made many friends since coming to this city.

Young & Hughes

A progressive and enterprising house of this city, established over fifteen years ago, and holding an important position in the commercial circles of the city, is that of Young & Hughes. This business was established in 1896 by the present proprietors, W. J. Young, Jr., and W. H. Hughes, two thoroughly experienced men in this line. A general plumbing business is done, including the installation of all kinds of steam or hot-water heating and gas and steam fitting. Contracts are taken for the entire work of this nature for residences, stores, office buildings, factories, etc. A specialty has long been made by this house of sanitary plumbing and, with their staff of expert plumbers, having carried out some very difficult and important contracts. The business is located at 112 Fayetteville street, where all the necessary tools and accessories are carried. The firm is now erecting a handsome two-story building on Wilmington street (37 by 80 feet). The ground floor they will use themselves and will rent the upper flats. The management of the business is in the hands of Mr. Young, while Mr. Hughes directs the work, giving every contract his personal supervision. He is a graduate of the New York Trade School for plumbing, and with this theoretical knowledge, coupled with his years of experience, makes him one of the most skilled in the State. Mr. Young is one of Raleigh's best-known business men. He is a member of the Merchants' Association and a life-long resident of the city.

W. L. Brogden Co.

Important among the wholesale houses of this city is the wholesale fruit and produce concern known as the W. L. Brogden Company. This company occupies the three-story brick warehouse at 217 South Wilmington street, where it was established some four years ago. It has already built up, and is steadily increasing, an enviable trade in all kinds of foreign and domestic fruits, nuts and farm products, specializing on carload lots of fruit, cabbage, apples and potatoes. Dealers all through this section know that they can obtain here fresh fruits and vegetables as soon as they are on the market. Shipments are received direct from the growers, the firm buying both North and South, and selling to merchants only. Orders, either by mail, phone or in person, receive prompt attention and shipment. The officers of the company, all well known in the wholesale district, are: President, W. L. Brogden; vice-president, J. G. Ball; secretary-treasurer, A. B. Brogden. They have had years of experience in their chosen line, and keep in close touch with the

market. Their reputation among dealers and growers is one of utmost accuracy, integrity and courtesy, and the greatly increasing prosperity which they enjoy is due to their close attention to business and their knowledge of



W. L. BROGDEN

every detail of it. Mr. Brogden has lived in Raleigh for ten years, having come here from Durham. He is a member of the Chamber of Commerce and of the Merchants' Association.

Eli B. Hallowell & Co.

J. E. Coggins, Southern Representative.

The importance of the lumber industry of North Carolina is yearly becoming greater, and more and more Northern houses engaged in dealing in this commodity are appointing Southern representatives to look after their increasing interests in this State. One of the most recent additions to the ranks of these lumber men in Raleigh is J. E. Coggins, whose office is located at 304 Tucker Building, and who acts as Southern representative for Eli B. Hallowell & Company, of Philadelphia, Pa. It was in January, 1910, that Mr. Coggins opened his office here. His duty is to keep closely in touch with the markets of the South and to buy lumber at all points throughout the district, shipping it in carload lots to the North. He is a most capable man to fill this position, being a North Carolinian by birth and thoroughly conversant with the lumber business and situation. He has had long experience in the wholesale lumber business, and



J. E. COGGINS

has splendid connections throughout the country. He is a welcome addition to the business ranks of Raleigh, and, judging from his success during the first few months of his business, will be most successful in his present business.

Pool & Crocker

In October, 1909, Pool & Crocker established in this city a shoe store which has already gained for itself an important position in the commercial circles of the city of Raleigh, and is to-day one of the most important retail business houses here. The store, which is situated at 105 Fayetteville street, is most commodious, and is fitted with the latest and most up-to-date equipment for a business of this kind. The stock is all of the newest lasts and styles, and by the most careful and judicious buying they are enabled to keep a very wide selection in all sizes. They have become well known for the perfect fitting of their shoes. They have four capable assistants, all experienced in the fitting and trying on of shoes. The firm is composed of H. E. Pool and B. L. Crocker, both gentlemen of standing in the shoe trade. The former is a native of Raleigh and well and favorably known throughout the city. Mr. Crocker came to this city a year ago from Goldsboro, where he was connected with the same line for many years. Both gentlemen are active fraternal men and connected with many of the important organizations in Raleigh.



POOL & CROCKER'S SHOE STORE

The J. D. Riggan Co.

The fact that the retail dealers in practically every line of business look to Raleigh for their supplies, accounts for the establishment in this city of wholesale houses dealing in a vast variety of merchandise. One of this city's important wholesalers, and the only one in its particular line, is The J. D. Riggan Company, Inc., wholesale and retail dealers in toys, china, glassware and candy. This company was incorporated seven years ago, with a capital stock of \$12,000. They occupy a large three-story warehouse, 160 by 40 feet in dimensions, at 132 Fayetteville street, having entrances on both Fayetteville and West Hargett streets. They carry a very heavy stock in their various departments, buying directly from the manufacturers, both domestic and foreign. The retail department is one of the best-equipped stores on Fayetteville street. It has every convenience for the proper storing and display of the stock, and here is offered a particularly fine selection of the finest wares in china and glassware, the latest and most amusing toys, and all classes of confectionery. The wholesale

he is apt to continue. The officers are well-known business men of this city. The president is J. T. Alderman, who came here fifteen years ago from Wilmington. He is a progressive business man and is a member of the Merchants' Association. The vice-president is E. B. Crow, cashier of the Commercial National Bank. The secretary and treasurer is Lonnie Smith, a gentleman well known throughout the city and popular in all circles.

ville street. This business was established three years ago and has, in the short intervening time, built up a splendid trade among the ladies of the city. The stock comprises general dry goods, dress goods, parasols, umbrellas, gloves, silks, laces, white draperies, curtain goods, corsets, novelties and ladies' ready-to-wear garments. The latter department is particularly well fitted to meet the demands made upon it for stylish suits, coats, skirts and waists. The garments carried here are well made, of good materials, and a perfect fit is guaranteed, a first-class tailoress being in the store to insure exactness and promptness in any alterations which may be required. In this store a lady can secure practically everything she wants in wearing apparel or accessories, and a staff of fourteen salespeople is employed so that every customer is given prompt and courteous attention. Mr. Partin

J. R. Ferrall & Co.

A well known firm in the grocery business, and one of the old established business houses of the city, is that of J. R. Ferrall & Co., whose large and well-equipped store is located at 222 Fayetteville street. This business was established thirty years ago by Andrews & Ferrall, who conducted it for about eight years. Twenty two years ago the firm name became J. R. Ferrall & Co., the members of the firm being J. R. Ferrall and J. B. Hill. They occupy the entire three floors of the building (30 by 100 feet), using the ground floor as store and the rest of the building for storing surplus stock. They carry a fine stock of groceries and provisions, tinned and bottled goods, table delicacies, butter and eggs, etc. They cater to a first-class trade, and the success of their business is due to the reliable method in which it is conducted. The store is connected with 'phone, and all orders are promptly delivered by the firm's own delivery wagons. Both members of the firm are well known in and around Raleigh. Mr. Ferrall was born in this city and has spent the whole of his business life in the grocery line. Mr. Hill is known in public circles as well as in business. For twenty years he held the post of U. S. marshal, and was also county commissioner for Wake County. The firm is a member of the Raleigh Chamber of Commerce and Industry, and keenly alive to the best interests of the city.



THOMAS A. PARTIN



J. T. ALDERMAN

department deals in the same goods, though in large quantities. Their trade extends for many miles around the city, dealers throughout this section knowing that they can purchase here just what they need, and at most favorable prices. Prompt and careful shipments of all orders are made, and the reputation of the house is such that once a retailer has begun dealing here

is one of the best-known and most highly esteemed business men of Raleigh. He has lived in this city since 1859, having been born here, and has always been back of any movement looking to her advancement. He is a prominent member of the Merchants' Association, and is a member of the Board of Directors of the Chamber of Commerce.

Thomas A. Partin & Co.

One of the most successful and up-to-date dry goods men of Raleigh is Thomas A. Partin, president and manager of the Thomas A. Partin Company, whose store is at 131 Fayette-

Mechanics and Investors Union

A financial institution which has been the means of building over four hundred homes in this city is the Mechanics and Investors Union, chartered in May, 1893, for the purpose of helping its members to save money and also to loan its members money for building their homes. This company, whose offices are situated in the Pullen Building, has been most successfully conducted. By the investment of a small amount of money every month, the wage earner and salaried employee is able to amass sufficient funds with which to buy property, and he is then loaned money, payable in small monthly installments, with which to build his home. Certificates are issued for any amount from one hundred to one thousand dollars. These certificates call for a monthly deposit, for one hundred months, of eighty cents for each one hundred dollars. The interest earned on these deposits matures these certificates and makes them payable in full. In case of death before full payments are made, the certificates will be matured from the guarantee fund in accordance with table of values on the back of certificate, or the heirs will have returned to them at once every dollar that has been paid. The officers of the Mechanics and Investors Union are some of the most responsible citizens of Raleigh. The president is John C. Drewry, than whom no man is better known in insurance and financial circles. The vice-president is J. S. Wynne, mayor of Raleigh, and a gentleman heavily interested in a number of local enterprises. The treasurer is B. S. Jerman, who is presi-



CONFEDERATE SOLDIER'S HOME

piler of a number of important text-books on bookkeeping, his "Science of Accounts" being in use in the graded and high schools of the State.

Phillips & Penny

A well-known firm in the wholesale grocery business in Raleigh is that of Phillips & Penny, who own and occupy a large two-story brick warehouse, 110 by 45 feet in dimension, at the corner of West and Martin streets. This business was established eleven years ago and does an extensive trade throughout this section of the State. They handle, at wholesale, all staple and fancy groceries and provisions, feed stuff, etc., and employ a staff of seven warehousemen, so that all orders are given prompt attention and immediate shipment. The members of the firm are F. H. Phillips and O. B. Penny. They are members of the Merchants' Association and are strong supporters of Raleigh and her institutions. Mr. Phillips is a Franklin County man by birth, and has lived in Raleigh since 1887. Before establishing the present business, he was a salesman, and so became familiar with the wants of the trade. Mr. Penny was born in Wake County and has been a resident of Raleigh for twenty years. He was a salesman in the drug and wholesale grocery business before the formation of the present firm.

New York, and the manager, Garland Jones, of Raleigh. Mr. Jones is a North Carolinian, having come from Franklin County. He has been a resident of Raleigh since 1872, and has held his present important post ever since the organization of the company in 1883. He is a man who is well known throughout the city, and has always interested himself in public matters. He has served the city as a member of the School Board and has been prominent

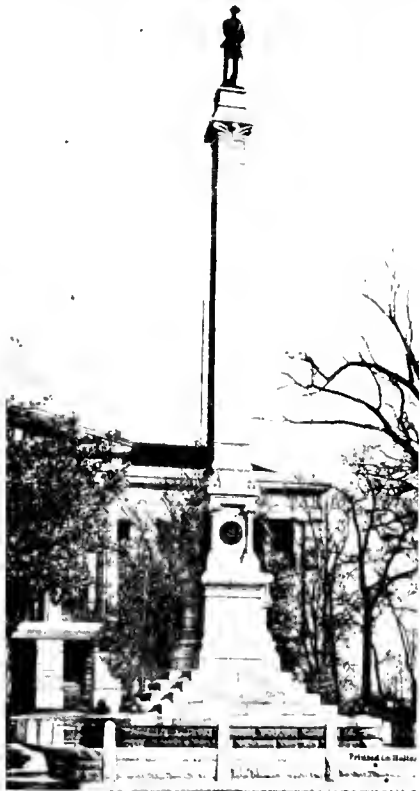


GARLAND JONES

in all matters looking towards the improvement of Raleigh or her citizens. He is held in high esteem by the business men, the company's employees, and by the citizens generally.

M. Bowes

Ten years ago the plumbing business now conducted by M. Bowes at 123 South Salisbury street was established by the firm of Bowes & Kuester. Seven years ago Mr. Bowes purchased his partner's interest in the business and is sole proprietor. From the start of the business the public have appreciated Mr. Bowes' sterling merits and knowledge of his trade, and he has handled many of the important plumbing contracts of Raleigh. He gives employment to a staff of five assistants, and he guarantees every piece of work he does to be first-class in every respect. He is engaged also in the heating business, installing heating plants in business places and residences. He is prepared to furnish estimates and make contracts for the whole plumbing and heating of any kind of a building. Mr. Bowes is one of the most active of our older business men. He was born in Newfoundland, but has spent over half a century in Raleigh. He has served the city as a member of the Board of Aldermen, and has always taken a live interest in all public matters.



CONFEDERATE MONUMENT

dent of the Commercial National Bank and treasurer of the city of Raleigh, and treasurer of the Chamber of Commerce and Industry. The secretary and general business manager is George Allen, a native of New Bern and a resident of Raleigh for nearly twenty years. He has by his close attention to every detail been largely instrumental in putting the Mechanics and Investors Union into its present strong position. He is the writer and com-

North Carolina Cotton Oil Co.

The importance of the city of Raleigh as a center of the cotton industries is shown by the location here of the large plant of the North Carolina Cotton Oil Company, manufacturers of cotton seed products and fertilizers, and one of the strongest companies in the country engaged in this line of industry. In 1883 the present company was organized, taking over an old mill which had been in operation for a great many years. The new company was capitalized at \$250,000, and was incorporated under the laws of North Carolina. They immediately brought the mill up to date, made improvements and additions, and began business under the management of men who thoroughly understood their business. They own the large plant which they use in their business. The main building is of brick, two stories in height, and there are various sheds, etc., with one ginney operating eight gins. They give employment to a staff of fifty hands, and their output finds a ready market. They make the crude oil here and ship it to the refineries. They also make cotton seed meal, fertilizers, etc., letting nothing go to waste and employing modern methods throughout. The officers of the North Carolina Cotton Oil Company are gentlemen known in the financial and manufacturing world of the United States. The president is R. F. Monroe, of New York; vice-president, H. E. Wells, of Columbia, S. C.; secretary and treasurer, Justice E. Ralph, of



STATE MUSEUM AND DEPARTMENTAL BUILDING

Dobbin & Ferrall Co.

For almost a century the large dry goods, millinery, carpet and men's furnishing store of Dobbin & Ferrall has been catering to the public, and this is one of the most prominent mercantile houses of the South. In 1818 the business was established by Tucker & Company, and has been a going concern ever since. The present firm, consisting of T. W. Dobbin and J. F. Ferrall, secured possession in 1898, and they have, by their modern methods and live, go-ahead management, very largely increased their business. The store occupies the handsome three-story brick building, 40 by 240 feet in dimension, at 123 and 125 Fayetteville street. They use the entire building, modern elevator service connecting the several floors. The stock is extensive and embraces the choicest staple and fancy dry goods, dress goods, notions, laces, ribbons—in fact, everything in the line of general dry goods and ready-to-wear apparel. A millinery department is conducted, where the newest home and foreign styles in hats are constantly shown and where, in addition, special hats are made up and trimmed to order, by the most experienced milliners. In the men's furnishing department a very complete line of shirts, collars, ties, hosiery and general furnishings is carried. The carpet department is plentifully supplied with carpets and rugs of Brussels, Ingrains, velvets, axminsters, etc. Oil cloths, linoleums and all kinds of matting, etc., are here for the customer's selection. This is one of the largest mercantile houses of Raleigh, and gives employment to a capable staff of thirty salespeople. Both members of the firm are natives of Raleigh and are prominent men in every movement looking to the advancement of the city. They are members of the Chamber of Commerce and Industry and active in all matters of public interest. They are also members of the Capital Club, Elks Society, Arcanum, and of the new Country Club.

Maurice Ashby Lambert

Maurice Ashby Lambert was born in Culpeper, Virginia, on July 17, 1876. His father, Maurice W. Lambert, was one of the best known managers of the popular resorts of Virginia, West Virginia and Maryland between the years 1870 and 1895. Mr. Lambert is connected with many of the prominent families of Virginia, his paternal grandfather, Dr. Francis Lambert, having been a surgeon in the United States Navy, and his mother, Blanche Ashby, being a member of the distinguished Ashby family of Virginia.

Mr. Lambert in his early life attended the public schools of Virginia, Maryland and Wash-

ington City. By the death of his father in 1895 he was forced to discontinue his schooling and become a bread-winner, after one year in the Central High School of Washington.

In January, 1898, Mr. Lambert came to Raleigh and engaged in the retail cigar business, for six years conducting the Yarbrough House cigar stand, where he established a reputation for honesty and fair dealing, and became known as a good business man. Through his business being in the lobby of the Yarbrough House, he became acquainted with a large number of men from all sections of the State, numbering his friends among all classes and in many counties.



MAURICE ASHBY LAMBERT

During the last year of his ownership of the cigar stand, Mr. Lambert, who had always aspired to be a lawyer, "sent himself" to the University of North Carolina Law School at Chapel Hill, where, being dependent upon his own resources and fully realizing the value of hard work and study, he closely applied himself and passed the Supreme Court examination with credit in August, 1904. Having secured his license, Mr. Lambert located in Raleigh for the practice of his chosen profession, confining his practice exclusively to civil law, making a specialty of commercial law, administering upon estates and the drafting of legal papers.

In 1906 Mr. Lambert was elected attorney for the Merchants' Association because of his peculiar fitness for the position, and has been continuously re-elected each year to this position.

Although he has never held political office or had any political aspirations, Mr. Lambert always takes an active part in politics, as he



STATE CAPITOL

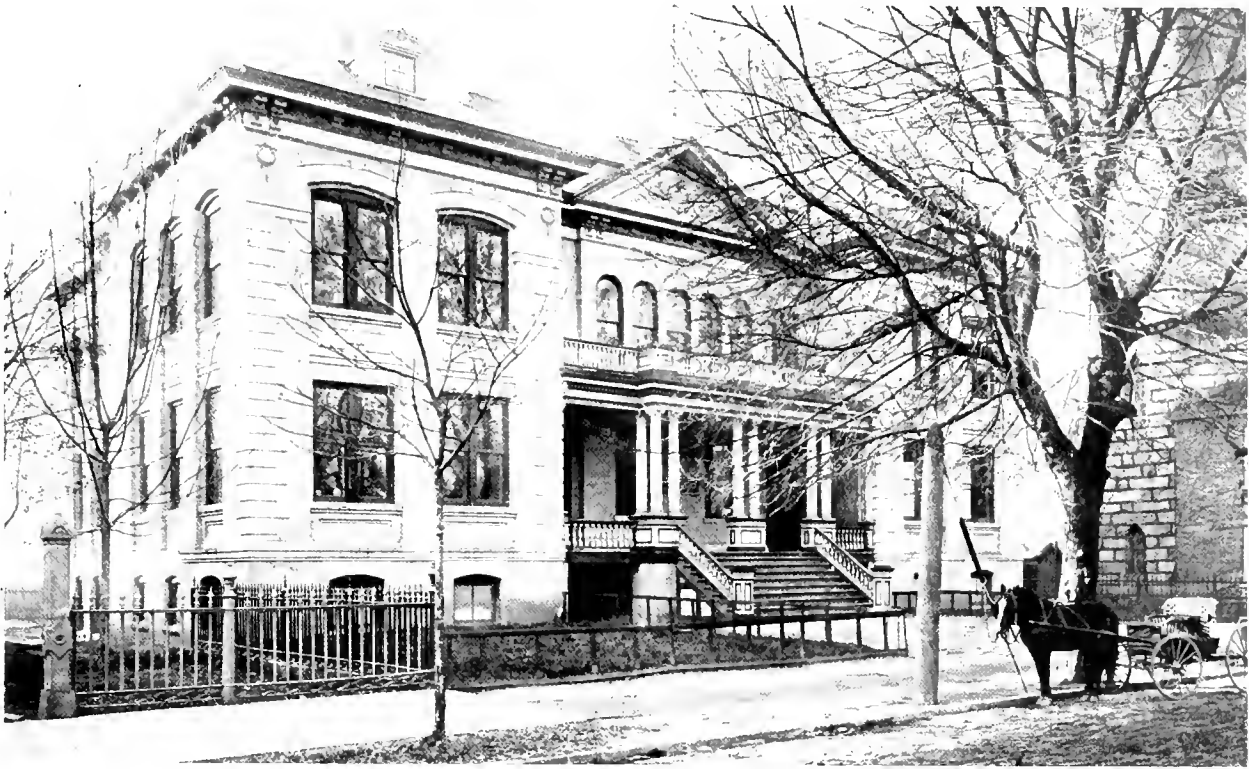
is a man of strong convictions and believes it the duty of all citizens to participate in government.

On August 7, 1906, he married Sallie Pickett Whitaker, the daughter of the Rev. R. H. Whitaker, a Methodist minister, since which time two children have been born to their union, but to the great sorrow of the parents, both died at birth.

Mr. Lambert for ten years has been an ardent Odd Fellow, now being a Past Grand in Seaton Gales Lodge, No. 64, I. O. O. F. While not a church member, he is a communicant of the Church of the Good Shepherd, of the Episcopalian denomination.

Cross & Linehan Co.

As has been pointed out in the preceding pages of this work, Raleigh has become one of the chief trading centers of this part of the State. This is true in almost all lines, and perhaps in none is it more forcibly noticed than in the clothing and furnishings for men. We have here some of the finest men's stores in the South, conspicuous among which is that of the Cross & Linehan Company. This business was established twenty-one years ago as Cross & Linehan, and in 1901 the present company incorporated with a capital stock of \$29,000. The following are the officers: President, John W. Cross; vice-president, J. P. Wray, and secretary treasurer, W. A. Linehan, all of them well-known business men of this city and bearing the highest reputation in business and commercial circles. The store is situated at 234 and 236 Fayetteville street in the Tucker Building, occupying the ground floor and basement, with a floor area on the main floor of nearly three thousand square feet. The equipment throughout is of the latest, including the newest in silent salesman show cases and fixtures. They have very large show windows, which are always tastefully arranged with the season's latest offerings. The stock, which is very complete, includes men's ready-to-wear clothing, in many of the leading brands; men's furnishings, including underwear, shirts, collars, cuffs, neckwear and the many little accessories that go to the complement of a well-dressed man's wardrobe. Another department is given over to hats, both soft and stiff, of the newest blocks from the leading manufacturers of the country. A large business is done by this house by mail, their mail order department being thoroughly organized and systematized. Those shopping from a distance in this way find they are in every way just as satisfactorily served as though shopping in person. A staff of eight competent salesmen is employed, and the most painstaking and courteous attention assured each and every customer.



RALEIGH HIGH SCHOOL

L. F. Koonce, D. V. S.

Among the horse owners of Raleigh and vicinity, and among all owners of live stock of any kind in this district, there are few who do not know Dr. L. F. Koonce, Veterinary Surgeon and Dentist, whose offices and hospital are situated in the spacious two-story brick building at 116 East Morgan street. Dr. Koonce is a graduate of the A. & M. College of Raleigh, and of the Kansas City Veterinary College, of Kansas City, Mo. He has established here a completely equipped hospital for the treatment of all diseases and accidents of horses, cattle, dogs and other animals, having good accommodation for the animals under his care. He also goes out anywhere in the city



L. F. KOONCE, D. V. S.

or county to practice his profession. He is a specialist in veterinary surgery and dentistry, and has a high reputation in his profession. Associated with Dr. Koonce is Dr. G. A. Roberts, a consulting veterinarian. The office is connected with Capital City 'phone 338, and he attends promptly to all calls for his services in Raleigh or throughout the country. His practice extends several miles north, south, east and west of the city.

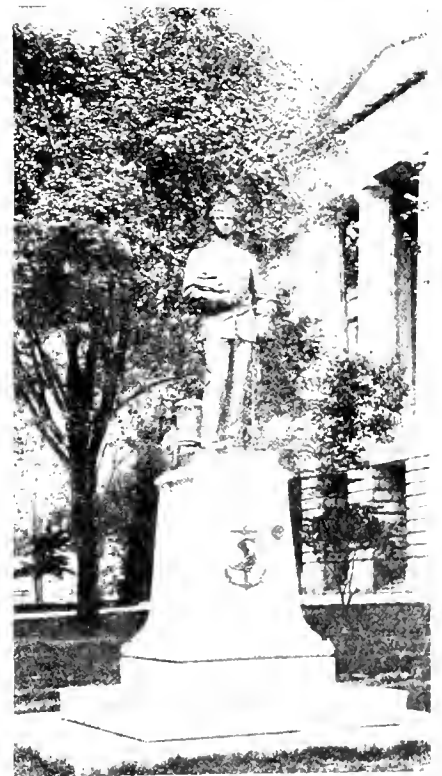
Wright's Cafe

A popular downtown restaurant and lunch room is that known as Wright's Cafe, on the corner of Salisbury and Martin streets, in the Academy of Music building. This cafe was established about five years ago, for about two years having been known as the Auditorium Lunch Room. W. B. Wright then purchased the business, giving it its present name. He very greatly improved it in appearance, service and menu and has made it an exceedingly popular spot among those who wish to get a quick lunch or a late supper. By paying particular attention to the contents of his bill of fare, Mr. Wright has been able to convince the people that Wright's Cafe can always be depended upon to satisfy the most particular. This summer Mr. Wright will open his new hotel which he is building on West Martin street, which will be conducted on the European plan, with some twenty-five guest rooms. Mr. Wright is a Florida man by birth and has been a resident of Raleigh for sixteen years. For some years he was with the Union News Company, having charge of the news stand at the station.

White & Weathers

Among the firms in Raleigh supplying business houses and residents with coal and wood, one of the most reliable is that of White & Weathers, who, in December, 1909, succeeded to the business established three years ago by F. W. Kohler. White & Weathers have a large yard, 210 by 110 feet in dimension, at 219 North Dawson street. Here they have modern machinery for sawing and splitting wood, and an office building where they take orders for large and small quantities of pine and oak wood, cut and split to desired sizes, and delivered to any address in the city. They are also establishing a coal business in connection and solicit the orders of the people of Raleigh. Full measure and prompt delivery are guaranteed, and prices are always as low as it is possible to make them. The firm is composed of Rev. J. A. White and W. M. Weathers. Mr. White is a retired Methodist minister, born in Randolph County and a resident of

Raleigh for fifteen years. Mr. Weathers was born in Raleigh. Their office is connected with Capital City 'phone 496. They have arranged with the Seaboard Railway for a private siding into their own yards, where they are building storage warehouses for coal, in which they intend dealing in large quantities, both whole-



WORTH BAGLEY MONUMENT

sale and retail. This new tracking will greatly increase the value of property in this district, and will no doubt make it one of the important manufacturing centers in the city.



R. H. BATTLE



ALEX WEBB



G. P. FOLK

The N. C. Home Insurance Co.

Among the important institutions of Raleigh is the head office of the North Carolina Home Insurance Company, one of the oldest and strongest fire insurance companies of the South. This company was founded in 1868, and for over forty years has been doing a steadily increasing business. The company is incorporated under the laws of North Carolina and has a paid-up capital stock of \$126,400. They occupy handsome and commodious offices in the Masonic Temple building, and employ a large and capable staff of assistants in their offices, besides a splendid staff of agents throughout the district they cover. The N. C. Home Insurance Company is strictly a home company, doing business in North and South Carolina only, and having more business in North Carolina than any other fire insurance company, local or otherwise. According to their last annual statement, they have total assets of \$328,994.30, and total surplus fund of \$230,320.12. This ample security absolutely guarantees the safety of every policy issued by this company, and their reputation is one of unflinching promptness in the satisfactory settlement of all claims. The location in this city of the head office of such a company is of great benefit to Raleigh, bringing as it does large annual premiums to this city, and the employing of a large office force. The officers of the company are well known in insurance and financial circles of the State. They are: President, R. H. Battle, one of Raleigh's highly respected lawyers. He was born in Edgecombe County but has been a resident of Raleigh for many years. The vice-president, Alex. Webb, is a native of Warren County and a resident of Raleigh for ten years. He is one of the best known insurance men in this section and a prominent citizen of this community. The secretary-treasurer, G. P. Folk, was born in Virginia, but has lived in North Carolina for the past fifteen years. For four years he has lived in Raleigh and is well known in all circles. These gentlemen have built up a very large and valuable business for their company, and, by their conservative underwriting policy, are steadily making the company stronger and stronger.

R. H. Battle

Richard Henry Battle, senior member of the law firm of R. H. Battle & Son, was born in Louisburg, N. C., on December 3, 1835, and was educated in Chapel Hill Preparatory School and the University of North Carolina, graduating from University, with first honors, in 1854. He read law and was admitted to practice in County Court in 1857, and in Superior Court in 1858. He started practice in

Wadesboro, but in 1862 came to Raleigh. Before establishing himself in law, Mr. Battle was tutor in mathematics and Greek. At the outbreak of the Civil War he left the bar of Anson County as First Lieutenant of the 43d North Carolina Regiment. He served one campaign and was forced to leave the army, owing to broken health. He was appointed private secretary to Governor Vance, serving in that capacity until 1864. During 1864 and 1865 he was State Auditor. During his many years of legal work, he has been in partnership with Hon. S. F. Phillips, afterwards Solicitor General for the United States; Hon. William H. Battle, his father, and Hon. Kemp P. Battle, his brother; Prof. S. H. Morehead, now of Trinity College, and is now in partnership with his son, E. S. Battle. Mr. Battle was nominated by the Democratic party for the State House of Representatives in 1872, for the Constitutional Convention in 1875, and the State Senate in 1880. He has declined appointment as Judge of the Superior Court. On the death of Judge Bond of Baltimore Mr. Battle was unanimously recommended by the bar of Raleigh and by leading lawyers in other sections, to succeed him as United States Circuit Judge. Mr. Battle is president of the North Carolina Home Insurance Company, and president of the Trustees of Rex Hospital, Olivia Rancy Library, Board of Associated Charities, and of the Raleigh Cemetery Association. He is a stockholder and director of the Citizens National Bank, Raleigh Cotton Mills, Newse River Cotton Mills, and Acme Drug Company, and is a stockholder of the Jefferson Standard Life Insurance Company. He is a member of the Episcopal Church and has been senior warden of the Church of the Good Shepherd, Raleigh, since 1874. He has been nine times a deputy to the Triennial General Conventions of the Episcopal Church and has attended every session since 1889. On November 28, 1860, Mr. Battle married Miss Annie Rudin Ashe, daughter of Hon. T. S. Ashe. She died in July, 1883. He has four children living: Dr. Lewis J. Battle, of Washington, D. C.; Mrs. Carolina B. Stitt, of Charlotte, N. C.; Edmond S. Battle, of Raleigh, and Mrs. Rosa A. Miller, of Goldsboro, N. C.

Bosworth C. Beckwith

Prominent among the public-spirited citizens of Raleigh is Bosworth Clifton Beckwith, attorney-at-law, whose office is in the Pullen Building. Mr. Beckwith was born at Scott's Hill, New Hanover County (now in Pender County), on October 2, 1859, his father being Dr. James L. S. Beckwith, of that place. He attended, after completing his primary education, Trinity College, under Dr. Braxton Craven's presidency, graduating in 1883. He at-

tended Greensboro Law School and, in 1884, was licensed to practice by the Supreme Court of North Carolina. In 1873 his people moved to Raleigh.

In public life Mr. Beckwith is active and well known. From 1884 until 1890 he was Secretary of the State Democratic Executive Committee, and from 1892 to 1894 again held that post. He was a presidential elector in 1901, and is now a Commissioner of Internal Improvements in North Carolina, having held that office continuously since 1901.

In his professional life Mr. Beckwith has steadily built up a valuable clientele among the business men and corporations of the State, while in social and fraternal circles he is also well known, being a member of the Sons of the Revolution, Jr. O. U. A. M., and of several benevolent orders.

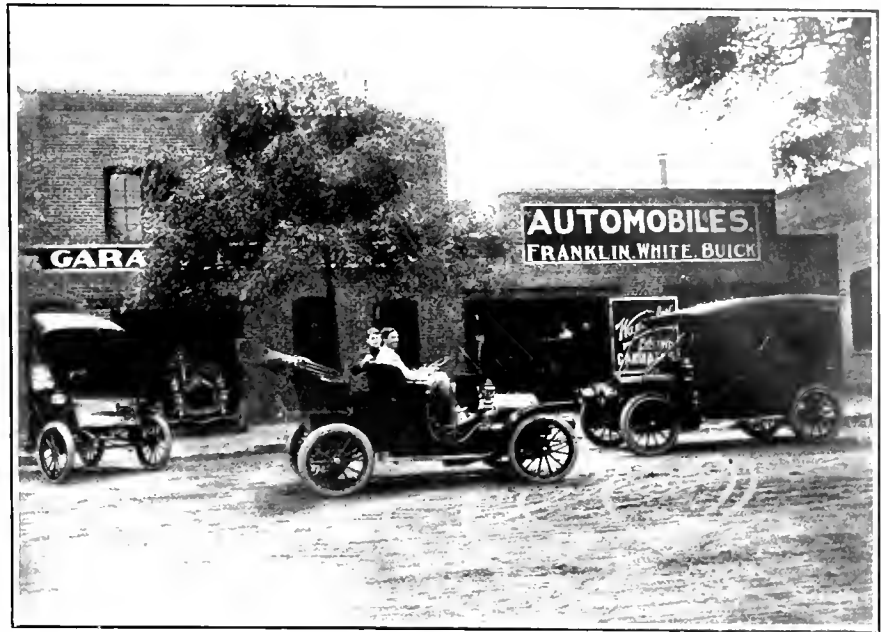
In February, 1892, Mr. Beckwith married Miss Iola Bledsoe Gates, and they with their two children, Clifton Warren and Chloë, have their home at 412 North Wilmington street.

W. B. Mann & Co.

A reliable and representative grocery business in Raleigh is that of W. B. Mann & Co., whose well-appointed store is at 11 East Hargett street in a handsome brick building owned by Mr. Mann. This business was established in 1879 by Mr. Mann, who, about a year ago, formed the present company, composed of W. B. Mann, Phil. J. Thiem, J. T. Holt and W. W. Arnold. During the thirty years of the business Mr. Mann has had the reputation of a business man of sound integrity and good business methods, and the firm is now doing one of the largest and finest grocery businesses in Raleigh. The stock is complete, with the freshest of groceries and canned goods, table delicacies, butter, eggs and vegetables. The best custom in the city is catered to, and all orders are given prompt attention and delivery by the firm's own delivery wagons. The store is connected with both 'phones, and every house-keeper is assured of good service when orders are given over the 'phone. The firm makes a specialty of coffees, controlling the sole agency for some of the finest coffees in the world. White House coffee and Hall's Electa coffee are of the best, and can be secured here perfectly fresh and pure at all times. Mr. Mann has been a resident of Raleigh for forty years, and is one of the best-known business men of the city. He is vice-president of the Raleigh Merchants' Association, and takes a prominent part in all affairs of public interest. Mr. Thiem was born here and has held a number of public offices in the city. Mr. Holt has lived here for ten years, and Mr. Arnold for seven years.

Carolina Garage and Machine Co.

Raleigh, the capital of the State, takes the lead in many important lines, and among these is the automobile garage business. The Carolina Garage and Machine Company has, at 109, 111 and 113 West Hargett street, the largest automobile garage in the State, having erected a handsome two-story brick building 78 by 105 feet in dimensions. This company was organized in February, 1909, to succeed and consolidate the businesses of W. C. Brewer and John A. Park, both of whom had been established for some years. They have here a most completely-fitted garage for the storage of cars, as well as one of the best-equipped machine shops for auto repairing in the South. They are agents for North and South Carolina and a part of Virginia for four of the best known and most reliable cars—the Buick, Franklin, Waverley and White—and have placed a great many in various parts of their district. They employ a staff of eleven expert men in their garage and machine shop. The officers of this company are all Raleigh gentlemen, well known throughout the city. The president, E. C. Hillyer, is interested in a number of local and other enterprises and a man with large interests throughout the State. Col. Charles E. Johnson, one of the best-known financial men of Raleigh, is vice-president of the company. He is president of the Raleigh Banking and Trust Company, Mechanics Savings Bank, Atlantic Fire Insurance Company, and is interested in several other local enterprises. The secretary and manager, John A. Park, is a graduate in mechanical engineering from the A. & M. College, and before going into the automobile business was for four years mathematical instructor in that institution. W. C. Gill is shop superintendent, being a practical man and an expert on automobiles. The location in Raleigh of such a garage as this is of distinct benefit to the city and to automobilists of the country in general, and the company has been fully justified in so well providing for the business.



CAROLINA GARAGE AND MACHINE CO.

their output now averages about one hundred thousand dollars annually. The Baker-Thompson Lumber Company was incorporated in 1905, with a capital stock of \$100,000, and now has a plant consisting of two large saw and planing mills, dry kiln, moulding and lumber sheds, office building, etc. The main building is 100 by 200 feet in dimension, and the office building and finishing room is 50 by 120 feet. This plant gives employment to fifty expert workmen, and the output consists of rough and dressed lumber, window and door frames, colonial columns, brackets and scrolls, sash, doors and blinds, mantels, grills, newels, rails and balustrades, and also all classes of store fronts

Swepsonville, N. C.; secretary-treasurer, B. W. Baker, who is secretary-treasurer of the Virginia Cotton Mills as well. He has been a resident of Raleigh for practically the whole of his business life. He has served the city as alderman, is a member of the Chamber of Commerce and of the Merchants' Association. The general manager is C. P. Smuggs, a Catawba man by birth, who has lived in Raleigh for fifteen years. He is an experienced lumber man and has the reputation among builders and contractors as a man of splendid business methods and a man of his word. Under this able management the Baker-Thompson Lumber Company has been made one of the most important manufacturing industries of the city.



INTERIOR OF GARAGE, CAROLINA GARAGE AND MACHINE CO.

Baker-Thompson Lumber Co.

Five years ago the Baker-Thompson Lumber Company purchased an idle planing and sawmill on Franklin street, near the Seaboard Air Line Railway, and, after equipping the entire plant in modern style, began the business of manufacturing house-building materials. The business has progressed so satisfactorily that

and office and store fixtures. In Raleigh, a large proportion of the builders and contractors purchase practically the whole of their house building supplies from this company. Business is done also with builders in the surrounding country, and many carload lots are shipped to various parts of the State. The officers of the company are: President, George W. Thompson, who is with the Virginia Cotton Mills at

Crinkley's Department Store

One of the largest stores in Raleigh, and one which does one of the largest cash businesses in the city, is Crinkley's Cash Departmental Store. This store really comprises three stores, giving a floor space of 110 by 90 feet, besides the large basement, which is also used by the business. In this store there are over thirty different and distinct departments, each one as carefully stocked as though it were a separate store. This bustling and progressive establishment is situated at 330, 332 and 334 Fayetteville street, where it was started about seven years ago by the present proprietor, D. F. Crinkley. Everything is bought and sold for cash, thus enabling the proprietor to buy in the best markets and to take advantage of every cash discount. He passes this advantage on to his customers in the shape of reduced prices and bargains in every department. Manufacturers know he is ready to buy large stocks and to pay cash, and so he is offered many bargains by manufacturers who have to realize cash quickly. In addition to the city business, a large mail order business is done. Purchasers by mail receive the same courteous treatment that the city people do, and every satisfaction is assured all patrons by mail, no matter in what part of the country they live. Telephone orders are also carefully attended to, and Crinkley's Cash Department Store can always be absolutely depended upon. Mr. Crinkley is a Warren County man by birth, and is known as one of the most progressive business men of Raleigh.



PEACE INSTITUTE

Wake Water Co.

The health of any community depends to such a great extent upon the water supply, that the Company in charge of this most important public utility must be absolutely dependable. In Raleigh the water for domestic and drinking purposes, and general use, is supplied by the Wake Water Company, which was incorporated in November, 1901, to take over the business originally started by the Raleigh Water Company in December, 1886. The Wake Water Company is capitalized at one hundred thousand dollars, and has a most modern and approved plant. The water is pumped from Walnut Creek, a never-failing creek of pure water, a few miles south of the city. The entire stream and its source are carefully patrolled so as to prevent any fouling of the water, and the low death rate of Raleigh is sufficient evidence as to the purity of the water supply.

The officers of the Wake Water Company are: President, Julius Lewis; vice-president, H. E. Litchford; superintendent and secretary, E. B. Bain; treasurer, F. H. Briggs; directors, Julius Lewis, H. E. Litchford, F. H. Briggs,

is the active manager of the business, is a Raleigh man by birth and has been in this business for thirteen years, before that time having been engaged in the State Treasurer's Department. He is familiar with every detail of the Company's business and plant, and has proven himself a most capable man to have charge of this important and necessary public convenience. The same gentlemen control the Wake Construction Company, a company who engage in general construction work, principally construction of water works. This company was incorporated in 1908, and occupies the same offices as the Wake Water Company.

Peace Institute and Conservatory of Music

One of the most striking and delightful spots in Raleigh is Peace Institute, which is beautifully situated in the midst of an eight-acre grove of native oaks, at the head of North Wilmington street, on the corner of Peace and Halifax streets. Peace Institute has been identified with the history of North Carolina for over half a century; it was founded in 1857. This is one of the best-known institutions in North Carolina for the higher education of young women, and many of the most useful and best cultivated women of this country have graduated from here. The location is ideal. It is away from all the dust of the city, half a square from the street car line, and within easy access to all points. The school building is a handsome red brick structure of the old colonial style, with four stories, high ceilings, large airy rooms, splendid ventilation, modern sanitation, pure water, and every known convenience. The parlors, libraries, music rooms, studios and bedrooms are all under one roof. They are steam-heated, lighted by gas, and have electric bells throughout the building. In an adjacent building are located a large auditorium, physical culture hall, chemical laboratories and recitation rooms.

One of the salient features of this institution is, it limits its number to one hundred boarders, and seeks to train each student individually.

The president of Peace Institute is Prof. Henry Jerome Stockard, a gentleman who has long been connected with educational work. He is ably assisted by a large staff of teachers and specialists, and the courses of study and exactions of scholarship are such that graduates of Peace take first rank in every sphere to which they are called.

Albert Lyman Cox

Closely identified with the best interests of Raleigh is Albert Lyman Cox, of the legal firm of Cox & Cox, whose offices are in the Commercial National Bank building.

Mr. Cox was born in Raleigh on December 1, 1883. He was educated in the public schools of Washington, D. C., Horner Military School, University of North Carolina, and Harvard Law School. In 1904 he graduated from the University of North Carolina with the degrees of A.B. and A.M. After completing his law course he was admitted to practice in September, 1907.

Since completing his education, Mr. Cox has been prominently connected with affairs of public interest. In 1907 he was elected representative from Wake County to the General Assembly. He is attorney and director of the Raleigh Building and Loan Association, and is secretary of the Municipal Building Committee, in charge of the erection of Raleigh's new municipal buildings. He is president of the Brotherhood of St. Andrew, Church of the Good Shepherd, and is a member of the board of governors of the Raleigh Country Club. In



E. B. BAIN

B. G. Cowper and William Boylan. Mr. Lewis is a retired gentleman who is largely interested in a number of local enterprises. Mr. Litchford is cashier of the Citizens National Bank and is vice president of the Boylan Pearce Company. Mr. Briggs is cashier of the Raleigh Banking and Trust Company. Mr. Bain, who



ALBERT LYMAN COX

fraternal circles he is a member of the Masonic Order, Knights of Pythias, S. A. E. Fraternity, Phi Delta Phi Legal Fraternity.

On December 1, 1909, Mr. Cox married Miss Arabel Nash, of Tarboro, N. C., and they are residing at the house of Robert C. Stroug, 630 North Blount street.



THE CENTRAL GROUP OF BUILDINGS. ST. MARY'S SCHOOL

St. Mary's School

The oldest established educational institution in Raleigh, and one of the oldest in North Carolina, is St. Mary's School for girls, beautifully situated on Hillsboro street, one of the prettiest residential streets of the city, and about one mile west of the State Capitol. St. Mary's School was founded in May, 1842, by Rev. Aldert Smedes, D.D., who was Rector and principal of the institution for thirty-six years. After his death his son, Rev. Bennett Smedes, continued his father's good work for twenty-two years. In 1897, at the request of Dr. Smedes, the School was taken over by the Episcopal Church, a charter being granted by the Legislature, incorporating the Trustees of St. Mary's School, consisting of the Bishops of the Dioceses in North and South Carolina and clerical and lay trustees from each State.

Raleigh, being one of the healthiest cities in the State, as well as being the capital city, is an ideal location for such an institution as St. Mary's School, and the situation of this school, in the midst of a twenty-acre grove of original forest of oak and pine, with a frontage of twelve hundred feet on Hillsboro street, would, indeed, be hard to improve upon. The buildings, fourteen in number, including the laundry and central heating plant, are fine brick structures, heated by steam, lighted by electricity, connected with the city waterworks and sewerage systems, and provided with the most modern methods of ventilation and sanitation. The chapel, dining room, classrooms, studios, parlors and library are spacious and comfortable, while the dormitories and sleeping rooms are large, well ventilated and well furnished. The courses of instruction are academic (including the preparatory and college departments), music, art, expression, and business training. The daily life of the students is that of a Christian household, with regular habits and regular hours. The enrollment last year was 237 pupils, 150 being boarders, while the recent additions make now total accommodation for 175 boarders.

The Rector of St. Mary's School is Rev. George W. Lay, and associated with him is a staff of twenty-five teachers and an efficient office and business staff. Dr. Lay came to Raleigh during the summer of 1907. He is a B.A. of Yale and B.D. of the General Theo-

logical Seminary of New York, and, for nineteen years before coming to this city was connected with St. Paul's School for boys, at Concord, N. H. He is thoroughly conversant with modern educational work and is held in high respect by the students, parents, teachers and the general public. He is a man of broad ideas, and is a director of the Chamber of Commerce. Ernest Cruikshank is secretary and business manager of the School. He graduated from Washington College, Md., receiving the degree of B.A. in 1897 and M.A. in 1898, and later attended Johns Hopkins University. He has held his present important position for about eight years, and has been most successful in meeting the many demands made upon his abilities.



THE ELIZA BATTLE PITTMAN AUDITORIUM. ST. MARY'S SCHOOL

Hayes' Studio

J. P. Hayes, Proprietor.

Among the masters of the photographic art in Raleigh, one of the best known, and one who has done considerable of the work for this special number, is J. P. Hayes, proprietor of Hayes' Studio, at 131½ Fayetteville street. This is a very old studio, originally established about twenty years ago. The present proprietor has had possession of the business for the past five years and has, in all, nine rooms, including retiring and dressing rooms, waiting and operating rooms, etc. Mr. Hayes believes in keeping thoroughly up to date in regard to instruments and methods, appliances and scenery. He makes a specialty of high-grade portraiture, while his commercial work is extensive, including outdoor views, interiors, machinery, etc. He also does a large business in finishing for amateurs and in selling amateurs' supplies. He does considerable college work, and his photos go all over the country. He has associated with him Miss Hall, of Maine, who has studied abroad as an artist, painter and in general color work, as well as the latest methods of posing and operating. Mr. Hayes was born near Raleigh, and has spent his whole life here. He is well known and popular in all circles and is highly thought of by his fellow-business men.

J. F. Cain & Son

The store of J. F. Cain & Son, situated at No. 122 East Hargett Street, is up to date in its appointments and service, and is kept completely stocked at all times with a line of groceries and provisions, canned goods, table delicacies, butter and eggs, and vegetables in season. This business has already worked up a large trade among the families of this section of the city. A neat, clean store, quick and accurate service, modern business methods, are the strong points of this store, and every lady may rest assured that her table supplies secured from this store are as good as can be had and are sold at as reasonable a price as possible. J. F. Cain and his son, E. P. Cain, came to this city six years ago from Cary.



COMMERCIAL NATIONAL BANK

Commercial National Bank

For nineteen years the Commercial National Bank has been one of the strong and reliable financial institutions of Raleigh, and it is due to the stability and assistance of this sterling institution that many business men and corporations of this city have been able to weather their financial storms. Their substantial quarters, on the corner of Wilmington and Martin streets, are fitted with every convenience for the customers and a general banking business is done along safe and approved lines. This is one of the busiest banks in the city and a capable staff of assistants is always on hand to attend to the wants of customers. The Commercial National Bank has a record to be proud of. According to their last annual statement, issued March 29, 1910, they had, at that time, total resources of \$1,264,549.77, and deposits of \$730,195.91. Their paid-up capital stock amounts to \$300,000, while their surplus and undivided profits are \$81,314.86. This showing makes The Commercial National one



B. S. JERMAN

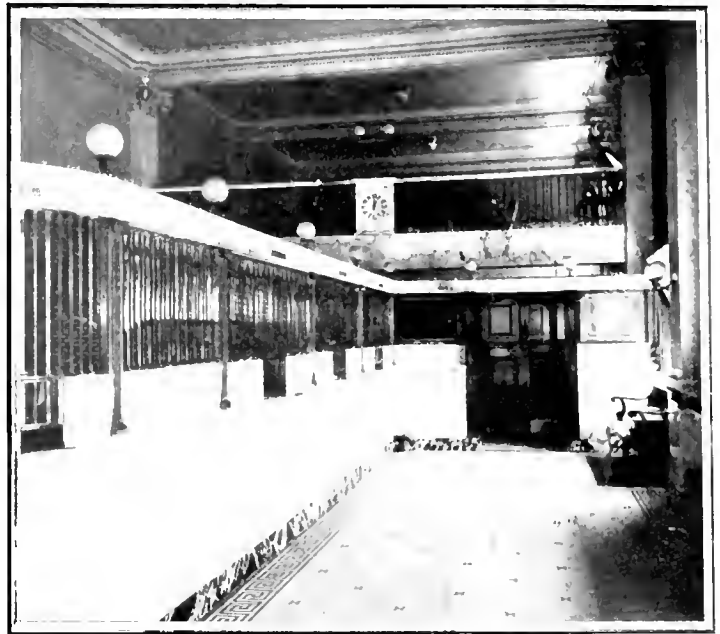
of the strongest banks in the State, and they hold the confidence of every business man in the city. The officers of the bank invite accounts of other banks, business firms, corporations and individuals, and always endeavor to

give their clients the most satisfactory service. The president is B. S. Jerman, a gentleman held in the highest esteem among the financial men of North Carolina. He is treasurer of the city, of the Standard Gas Company, Mechanics and Investors Union, W. H. King Drug Co., and of the Chamber of Commerce. He is a member of the Capital Club and of the Country Club. The vice-president, A. A. Thompson, is president of the Raleigh Cotton Mills, Neuse Mills, and Caraleigh Mills. The cashier, E. B. Crow, is a Raleigh man by birth and has been with



C. B. CROW

this bank since its incorporation, having begun as collector and served in every department. His efficiency in every branch of the work has won for him and the bank many friends, and has been responsible for his steady advancement to his present position. He is also vice-president and director of the J. D. Riggan Company, and a director of the W. H. King Drug Company, and of the Raleigh Building and Loan Association. He is a popular member of the Country Club and of the Chamber of Commerce. The assistant cashier is A. P. Bauman, who started with this bank fifteen years ago as collector. He is treasurer of the County Club, a member of the Capital Club, and interested in several local financial and mercantile enterprises.



RALEIGH SAVINGS BANK

Raleigh Savings Bank

In 1885 the Raleigh Savings Bank and Trust Company was organized and incorporated for the purpose of encouraging the habit of saving among the people, and to provide the best security for those savings. In 1910 this business was acquired by the Citizens National Bank and the two banks are now operated as one, although each maintains its separate organization. The prestige and character of each bank is behind the other, and their deposits are further secured by their combined resources of over two and a quarter million dollars. The Raleigh Savings Bank is in the Masonic Temple Building and has the handsomest offices in Raleigh. Accounts are invited from every one, deposits of one dollar and upwards being received, and interest allowed at current rates. This institution has done much to encourage the thrift of the community and has been of great benefit in enabling the wage earner to save enough to purchase his home and to put him into position to meet his li-



CHARLES ROOT

abilities as they fall due. The president of the Raleigh Savings Bank is John T. Pullen, who has been with this bank since it opened. He is a gentleman of sterling character, is widely known in the city and State, and his name adds

character and strength to the institution. The vice-president is Joseph G. Brown, president of the Citizens National Bank and Jefferson Standard Life Insurance Company, and vice-president of the Atlantic Fire Insurance Company. The cashier is Charles Root, who has had long experience in the banking business and has been connected with this institution for several years. With good management, ample capital and unlimited resources, these two banks are now in better position than ever to care for the larger needs of this growing city and section.



F. K. ELLINGTON

Raleigh Real Estate & Trust Co.

In the upbuilding and growth of any city the expert real estate man is a most important individual. In Raleigh a company that has done much in the way of building up and improving the city is the Raleigh Real Estate and Trust Company, whose offices are at 130 Fayetteville street. This company was formed and incorporated ten years ago, with an authorized capital stock of \$40,000, and their offices, on the ground floor of the brick building at 130 Fayetteville street are fitted with every convenience and appliance necessary for keeping in complete touch with properties of this city and State. They deal in city and farm property in all parts of the State, paying particular attention to properties in and about Raleigh. Properties are bought and sold on commission basis, and the company always has on hand lists of valuable vacant and improved property for the manufacturer, business man and householder. The office is connected with 'phone 162, and all inquiries receive prompt and careful attention. The officers of the company are well known in the business and financial world. They are all strong believers in Raleigh's great future and strong workers for the benefit of the city. The president is F. K. Ellington, a Wake County man by birth, and interested in a number of other local enterprises. He is a member of the Chamber of Commerce and a director of this body. The vice-president is Hon. J. S. Wynne, mayor of the city of Raleigh, and one of her most prominent business men. The secretary-treasurer is J. D. Turner, a prominent man in realty circles.

Suburban Realty and Auction Co.

Prominent among the recently incorporated companies of Raleigh is the Suburban Realty and Auction Company, incorporated in April, 1910, for the purpose of selling real estate by auction in all parts of the country. This company, whose offices are at 130 Fayetteville street, has already handled some large and valuable pieces of property and is building up a splendid connection with property owners in



MAYOR J. S. WYNNE

various parts of the United States. Any owner of a large tract of city or town property can secure the services of the Suburban Realty and Auction Company, who cut the property into building lots and sell by auction. Their novel method of advertising and of selling lots at whirlwind speed makes it possible to close out the whole property in much less time than it would take to sell in the ordinary way, and also realizes better prices for the owner. It is also a good method for the buyer, as it insures to him that surrounding lots will be built upon, thereby increasing the intrinsic value of every lot sold. Sales are undertaken at any point, the company having a large and capable staff of representatives who look after every detail and perfect every point before the date of sale. The officers of the Suburban Realty and Auction Company are: President, F. K. Ellington; vice-president, A. P. McPherson; secretary, D. F. Fort, Jr.; treasurer, J. D. Turner. Mr. Ellington is also president of the Raleigh Real Estate and Trust Company and of the Raleigh Insurance and Realty Company, and is one of our most prominent real estate men. He is thoroughly conversant with realty values and has done much in the opening up of the property market of Raleigh. The other officers of the company are held in high esteem in financial and business circles of the city, and the methods employed in the conduct of their business are modern and straightforward.

Whiting & Horton

One of the oldest established business houses in Raleigh, or in fact this part of the State, is that now known as Whiting & Horton, and originally established in 1880 under the name of Whiting Brothers. This new firm, which was established early in the present year, consists of C. G. Whiting, one of the founders of the business, and A. T. Horton. This firm has a commodious store at 10 East Martin street, and carries a most complete stock of men's clothing, furnishings and shoes. They have the exclusive agency for many well-known lines, including the famous "Stetson" hats, "Alfred Benjamin & Co." clothing, as well as "Naumburg & Kirschbaum" and the "Griffon" clothes. In their shoe department they carry the "Packard," the "Crawford" and the "Bostonian" shoes, all lines that they can absolutely guarantee. Their stock in all departments is most complete, and everything thoroughly up to date. The store itself is tastefully arranged, and the equipment, including silent salesmen show cases, clothing racks, mirrors, etc., is most modern. Mr. Whiting is a native of Raleigh, and has spent practically his whole life here. He is well known throughout the city and has always taken an active interest in public affairs. Mr. Horton is a most experienced man in this line,

and has been a resident of Raleigh for the past thirty-two years. In fraternal affairs he is well known, being an active member of the Masons, the Junior Order, and the Royal Arcanum. In fact, he is a Past Master of the former body and active in its behalf.

Greater Raleigh Land Co.

The growth of Raleigh is amply shown by the increase in the value of her real estate and by the expansion of the residential districts. A company which has been instrumental in placing on the market some of the finest pieces



J. D. TURNER

of property in Raleigh is the Greater Raleigh Land Company, incorporated in 1908 with a capital stock of \$55,000. This company makes a specialty of taking hold of large blocks of land, cutting them up into building lots, grading the streets and generally improving the property in every respect. The officers of the company are gentlemen well conversant with property values in the city and familiar with the requirements of the people. The president, F. K. Ellington, is also president of the Raleigh Insurance and Realty Company and the Raleigh Real Estate and Trust Company. He is a member of the Board of Directors of the Chamber of Commerce and Industry and is a strong supporter of every movement looking to the upbuilding of the city. The vice-president, H. E. Litchford, is cashier of the Citizens National Bank and stands high in financial circles. The secretary and treasurer is J. D. Turner, who is also secretary-treasurer of the Raleigh Real Estate and Trust Company. The offices of the Greater Raleigh Land Company are at 130 Fayetteville street, where all particulars in regard to the properties handled will be cheerfully given to any one interested.

R. C. Batchelor

Five years ago R. C. Batchelor established his grocery business at 126 East Martin street, where he occupies a good-sized store, fitted in modern manner with up-to-date counters and show cases. He carries a very complete line of staple and fancy groceries and table delicacies, and does an extensive business in this line. He pays particular attention also to fruits, of which he always has a splendid selection. He has a most important department in which he sells confectionery of all kinds, and ice cream and soda water, having installed a modern soda fountain. This is a popular store, particularly among the younger and more particular people who want everything up to date. Mr. Batchelor has made a success of his business entirely through his own efforts and his close attention to the wants and wishes of his customers. He has lived in Raleigh for about thirteen years, having come to this city from Louisburg.

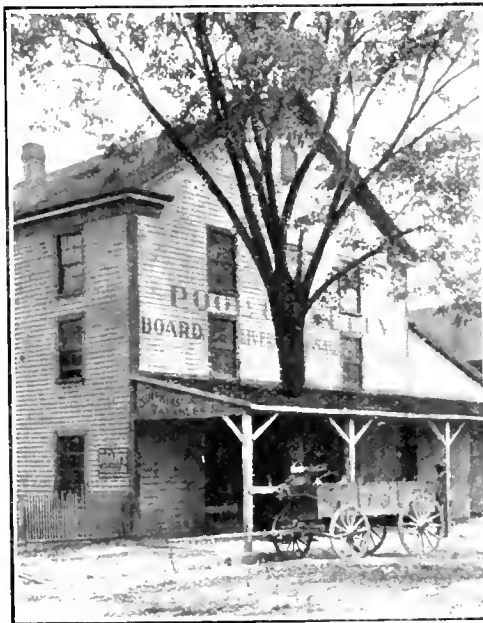
H. J. Johnson

Prominent among the retail grocers and provision merchants of Raleigh is H. J. Johnson, successor of the firm of D. T. Johnson & Son, whose store is situated at 16 East Hargett street. Ten years ago D. T. Johnson & Son succeeded to D. T. Johnson, and it was run by the firm until the first of April, 1910, when

position for the economical handling of their materials. A large electric air compressor has been installed, as well as the latest and most improved pneumatic surfacers, drills, tools, etc. Steady employment is given to a staff of twenty expert stone cutters, and a business is done in all parts of North Carolina and Virginia. This company specializes on building stone and are contractors in a large way for all classes of granite, cut to the desired size and design or in the rough, as may be desired by the purchaser. The Messrs. Cooper are both well-known business men of Raleigh. They are active in the city's public affairs and connected with many of her most important enterprises. Messrs. Campbell were both born in this city and have lived the greater part of their lives here, but during the past few years have been engaged in large stone plants in different parts of the State, returning rich in experience and well qualified for this undertaking. The Capital Granite Works have already proven an important addition to this city's industrial wealth, not only adding materially to her annual pay roll, but aiding to bring her into prominence as a manufacturing and industrial city.

Pool & Kelley

Among the recent additions to the business firms of Raleigh is that of Messrs. Pool and Kelley, proprietors of the large livery, sales and boarding stables situated at 315 South Blount street. This business was established in March, 1910, the partners being K. O. Pool and C. E. Kelley. The stables are large and airy, and well equipped for the proper care of horses. They have accommodation for one hundred head and do a general livery business,



buy and sell horses on commission and on their own account, and take to board horses belonging to business concerns and private individuals. They employ a staff of six stable hands and give every attention to horses under their care. Their livery rates are reasonable, and they have a number of stylish light livery rigs, runabouts, etc. Mr. Kelley is a newcomer to Raleigh, having moved here this year from Virginia. He is a popular man in fraternal circles, being a member of the Red Men and Eagles. Mr. Pool is a Raleigh man, and is well known in the city. The new firm is conducting its affairs along good business lines and are sure to make a success of their venture.

J. S. Hailey & Co.

J. R. Hailey, Manager.

Although established but a short time, the dry goods, shoe and notion store of J. S. Hailey & Co., which is situated at 133 East Martin street, has already established a most satisfactory trade with the people of Raleigh and the country round about. This business was estab-



J. R. HAILEY

lished in December, 1909, by J. S. Hailey, with J. R. Hailey as manager. The store is well fitted with every convenience. All lines of general dry goods, dress goods, cottons, linens, etc., are here, while the department devoted to the sale of shoes contains footwear for every member of the family. The notion department is full of the little knick-knacks so dear to women. Fancy collars, ribbons, laces, pins, hosiery, etc., are here in profusion. The store is run on the principle of good goods for little money and a quick turn over of all stock. Both of the Messrs. Hailey are from Wake County. J. S. Hailey has been a resident of Raleigh since December, 1909. He was engaged in farming before that time. J. R. Hailey has lived in the city since 1896. He is a veteran of the Spanish-American War and a well-known man about town.

Peebles & Edwards

An important house in the shoe trade in Raleigh is that of Peebles & Edwards, established in April, 1908, and doing a large business with the residents of the city and thousands of visitors from outside points. The firm is composed of Messrs. E. D. and R. O. Peebles and J. M. Edwards, all of them gentlemen prominent in the commercial affairs of the city. They occupy a handsomely fitted up store at 12 East Martin street, where they carry a complete stock of shoes in all styles and lasts for men, women and children. They have the exclusive agency for such lines as the "Wm. Kneeland," the "Bilrite" and "Steadfast" for men, and the "P. J. Harvey," the "Krippendorf" and "Diptman" for women. The active management of the business is in the hands of Mr. Edwards, who has spent practically his whole business life in the shoe business. He has a capable staff of assistants with him in the business. He is a Wake County man, and has been a resident of the city for sixteen years. Fraternally he is connected with the Maccabees. The Messrs. Peebles are both of them connected with wholesaling of food stuffs, carrying on one of the principal houses of this nature in Raleigh. E. D. Peebles is a member of the Board of Aldermen, and has been responsible, since taking office, for many important motions brought before that body.



H. J. JOHNSON

Mr. Johnson assumed full control. The business occupies the three-story brick building, 30 by 60 feet in dimension. Employment is given to a staff of five assistants and an extensive trade is done with the best people in the city. The stock is very complete and embraces staple and fancy groceries, canned goods, teas, coffees, and provisions, special attention being paid to the finer lines. The store has telephone connection, and all orders are given prompt attention and delivery. Mr. Johnson was born in Raleigh and has spent his whole life in this city. He has made a thorough study of his own particular line of business and has built up a large business entirely through his careful attention to details and to his making a point of having in stock just what his customers want.

F. B. Phillips

The feed store and mill of F. B. Phillips has controlled for the past ten years a goodly share of this business in Raleigh. It is located at 309 and 311 South Wilmington street in a substantial two-story building, which is equipped with the latest and most approved machinery for this class of work. Mr. Phillips purchases in large quantities, and buying, as he does, for cash, is enabled to offer excellent values to his customers. Capable assistants are employed, and a business done in flour, corn, bran, oats, feed and ship stuff, and he supplies the farmer as well with a great deal of his seed, fertilizer, etc. Mr. Phillips came to Raleigh first in 1888, and has won for himself an enviable reputation. He is known throughout the city, and in fraternal life is active, being as he is a member of the Royal Arcanum and the Woodmen. He makes his residence now on a farm close to the city, driving in and out every day to business.

Capital Granite Works

One of the most recent additions to the industrial circles of Raleigh is the Capital Granite Works, recently established by Wm. A. and Geo. W. Cooper and W. R. and Paul Campbell, all of them gentlemen thoroughly experienced in every phase of the granite business. Commodious quarters have been secured on the railway, close to West street, where with their private railroad siding they are in an enviable

Francis A. Cox

In Raleigh one of the highly esteemed younger members of the legal profession is Francis A. Cox, member of the law firm of Cox & Cox, whose offices are in the Commercial National Bank building. Mr. Cox was born in Raleigh on August 21, 1885. He was educated in the

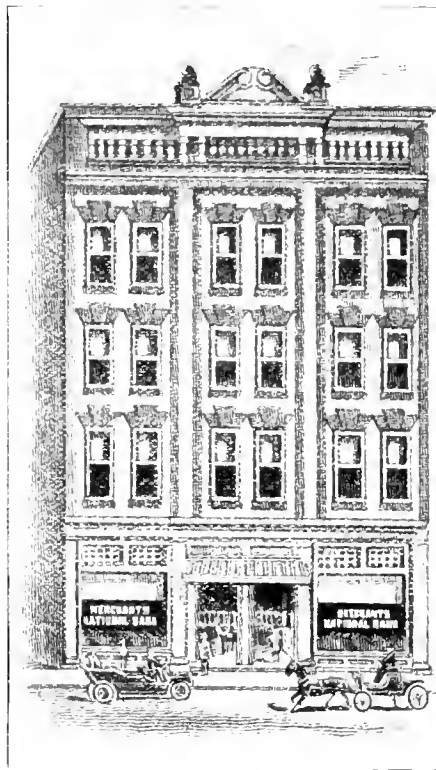


FRANCIS A. COX

Horner School, University of North Carolina, and University of Virginia Law School. He graduated from the University of North Carolina in 1905, and from Virginia in 1907. In June, 1907, he was admitted to practice in Virginia, and in August of the same year was admitted to the bar of North Carolina. He immediately entered into partnership with his brother, Albert L. Cox, the firm becoming Cox & Cox. Since opening their offices this firm has become recognized as one composed of men who are well up in the requirements of their profession, and they have established a most satisfactory and steadily growing clientele.

Thomas H. Briggs & Sons

The handling of hardware, builders' supplies, tools, etc., is an important branch of mercantile enterprise which in Raleigh is ably looked after by the firm of Thomas H. Briggs & Sons, whose large store and warehouses are situated at 220 Fayetteville street. This business is one of the oldest in the city, having been established in 1865 by Briggs & Dodd. In 1872 the firm became Thomas H. Briggs & Sons, and is now controlled entirely by T. H. and J. A. Briggs, sons of the founder. The store is located in a substantial four-story brick building, the ground floor being used as salesroom while the surplus stock is stored in the basement and upstairs. The building is owned by the firm and is completely equipped for the proper handling of the immense business done throughout the entire State. The stock embraces shelf and heavy hardware, builders' and contractors' tools and equipments, cutlery and general hardware, as well as a good line of paints and oils, varnishes, etc. The members of this firm are numbered amongst the most representative business men of Raleigh. T. H. Briggs, Sr., was, before his death, prominent in public affairs, having been a member of the Board of Aldermen and a director of the State Penitentiary. J. A. Briggs was a director of the State School for the Blind for eighteen years, was a member of Board of Aldermen, and is at present a police commissioner, an office which he has held for the past three years. T. H. Briggs, Jr., has served the city several years as a member of the Graded School Board, and has also been a member of the Board of Directors of the Colored A. & M. School at Greensboro. Both members of the firm are financially interested in a number of local enterprises and are both directors in local banks.



Merchants National Bank

The latest addition to the financial institutions of Raleigh, and one which has made a phenomenal record since its incorporation, is the Merchants National Bank, whose head offices are situated in their handsome new office building on Fayetteville street. This bank began business on March 29, 1909, and at the close of business March 29, 1910, just one year later, showed total resources of \$1,214,352.58, deposits amounting to \$1,006,162.50, together with surplus and profits for the year \$11,190.08. This tremendous showing for the first year's business speaks volumes for the good management of the business and for the future success of the bank. The Merchants National Bank have one of the handsomest suites of banking offices in the State. They are beautifully finished with tile flooring, marble wainscoting, and with every possible convenience for customers. The offices are fitted with burglar and fire-proof vaults and safes for the safeguarding of depositors' money, and the business is conducted along the broadest lines of liberality consistent with sound and safe banking principles. The officers are: President, E. C. Dumeau; vice-president, Wm. H. Williamson, who is also president and treasurer of the Pilot Cotton Mills Company; second vice-president, W. F. Utley, of Apex, N. C.; cashier, W. B. Drake, Jr., formerly of Wilmington; assistant cashier, S. J. Hinsdale. These gentlemen have, by their careful attention to the business, made a most enviable record for their first year of the bank's life, and have proven, beyond the shadow of a doubt, that the Merchants will be one of the leading financial institutions of North Carolina in the years to come.

David O. Sunderland, Inc.

One of the greatest of the natural resources of North Carolina is her lumber, and Raleigh is the natural center for firms dealing at wholesale in this commodity. A prominent firm in this line, and one that has splendid connections both in the South and the North, is David O. Sunderland, Incorporated. This

business was established three years ago by Mr. Sunderland and, in April, 1910, incorporated as David O. Sunderland, Incorporated, with Mr. Sunderland as president and treasurer and E. L. Gulley as secretary. The company is capitalized at \$25,000, and does business on a very large scale, buying lumber all over the South and shipping in carload lots to large



DAVID D. SUNDERLAND

dealers and mills in the New England States and other sections of the North. The firm occupies commodious offices in the Elks building on South Salisbury street. Mr. Sunderland is a native of Washington, D. C., and has been a resident of Raleigh for five years. He is a civil engineer by profession, and came to Raleigh to accept the position of resident engineer of the Raleigh and Pamlico Sound Railroad, and was later appointed assistant vice-president and purchasing agent of the Construction Department of the Norfolk and Southern Railroad. He is well known throughout the city and is a member of the Chamber of Commerce, the Capital Club, and the Elks Society.

Home Life Insurance Co.

Norfleet S. Smith, General Agent.

The Home Life Insurance Company, whose head offices are in New York, have, since September, 1909, been represented in this city by Norfleet S. Smith, general agent for the State of North Carolina. Being an insurance underwriter of experience and judgment, he has been able, since opening his agency, to make a substantial showing in business written. He employs a staff of eighteen subagents, and their success throughout the State is due to the fact that the Home Life is conducted on honest methods, with low expense rate and high dividends to policyholders. This is the company which stood so well the examination into New York insurance companies in 1905, having been proven to be an insurance company without scandal or questionable transactions, and with a perfectly clean record. The annual statement of the company, issued January 1, 1910, shows \$92,532,583 insurance in force, payments to policyholders during the year \$2,284,245.61, and a reserve fund, after making policy reserve, reserve for dividends and all liabilities, of \$1,767,327.11. This magnificent showing is due to long years of steady upbuilding, and the records of the company show that, since 1860, policyholders have been paid \$38,893,122.73. Norfleet S. Smith, the company's general agent for this State, is a native of North Carolina, having been born in Halifax County. His offices are in 404 and 405 Merchants National Bank building, and are completely equipped with all the necessary information and statistics for any one seeking knowledge on insurance matters.

Hunter & Dunn

For the last nine years the firm of Hunter & Dunn have conducted, at 235 South Wilmington Street, a wholesale grocery house and a general supply depot for farm supplies, feed, etc. The firm was established in 1901 by George E. Hunter and E. S. Dunn. The business occupies a large four-story warehouse, 28 by 80 feet in dimension, and the stock comprises a full line of staple groceries, flours, feed stuffs and general farm supplies. A large business is done in supplying retail grocers in this city and the surrounding country with their supplies, and many farmers purchase all of their eatables and farm supplies from this old



GEORGE E. HUNTER

established and reliable house. Mr. Hunter has been a resident of Raleigh for eighteen years. He is a director of the Merchants National Bank and also of the State's Prison. He is well known in all circles and fraternally is connected with the Knights of Pythias and the Royal Arcanum. He is a prominent member of the Chamber of Commerce and is a member of the Board of Directors on this body. Mr. Dunn has lived in this city for ten years, having come here from Neuse. This firm gives employment to an efficient force of warehousemen and is considered one of the most substantial business firms in the city.

A. Dughi

A business house of Raleigh which has been doing business continually under the same management for over a quarter of a century, is that of A. Dughi, who established his business in 1888, selling fruits, ice cream, confectionery and cigars. His store is situated at 216 Fayetteville street, and Mr. Dughi's reputation for ice cream is such that a very extensive business is done in this line alone. Ice cream is served in the store at neatly-appointed tables, and is also delivered to any part of the city. They make from forty to fifty gallons daily, and many housekeepers just telephone Dughi for cream for dessert. Many church and social events get their supplies here, while considerable business is done with outside towns, daily shipments being made by express. In fruits, Dughi's can always be depended upon to have the most delicious on the market. All kinds of confectionery and cigars are carried, and people of both sexes enjoy a visit to this store. The store is connected with 'phone 123, and all orders are given prompt attention. Mr. Dughi has been in this same line of business for the last thirty five years. He came to this country from Italy, and has lived in North Carolina since 1879, and in Raleigh since 1884. He is considered one of the representative business men of Raleigh, and has built up a splendid business.

W. J. Peele

One of the well-known men of Raleigh, in legal, literary and educational circles, is W. J. Peele, member of the legal firm of Peele & Maynard, whose offices are at 239 South Wilmington Street. Mr. Peele was born in Northampton County in 1855. He was educated in Jackson, at Buckhorn Academy, and at Chapel Hill, graduating in 1879. In June, 1880, he was admitted to practice in Wake County and in the fall of that year established himself in Raleigh. In educational matters Mr. Peele has always taken an active part. He was at one time a trustee of the University of North Carolina, and at another a trustee of the North Carolina A. and M. College. He is also a member of the North Carolina Historical Commission. He was a leader in promoting the establishment of the A. and M. College in Raleigh, of the Chair of History at Chapel Hill, of the State Literary and Historical Association at Raleigh, of the Rural Library Act, of North Carolina Day in the public schools, of the Historical Commission, and was editor of the books, "Lives of Distinguished North Carolinians" and "Literary Activities in North Carolina, 1900-1905," and was author of "Peele's Civil Government," adopted by the State Board of Education for use in North Carolina public schools. In September, 1909, Mr. Peele married Miss Elizabeth Bellamy, and their home is on Dawson Street in this city.

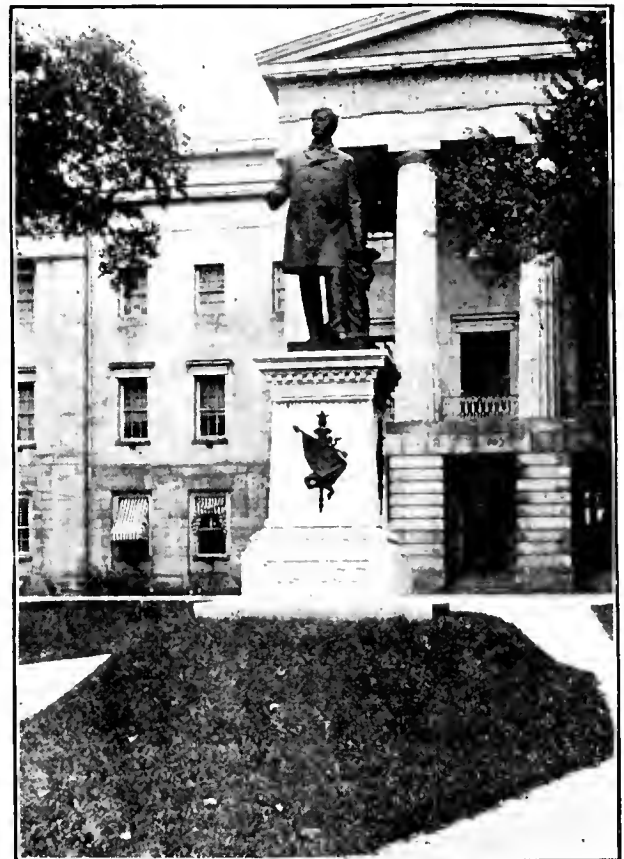
Pool & Hobby Bros.

In the grocery line the firm of Pool & Hobby Bros., wholesale and retail dealers, does a large business in both departments. They occupy the large warehouse at 112 and 114 East Martin street. This gives them room for the showing of their stock and for the storage of surplus supplies, each floor being 42 by 90 feet in dimension. The stock comprises a full line of staple groceries, canned goods, flours, and all heavy goods, and they employ a staff of assistants in the conduct of their business. This house was established in January, 1909, and has been successful in building up a satisfactory wholesale business with the members of the trade both in and out of the city, as well as a large retail trade among the housekeepers of Raleigh. The firm is composed of Messrs. J. H. Pool, J. T. Hobby and S. M. Hobby. Mr. Pool came to Raleigh sixteen years ago from Smithfield, and the Messrs. Hobby were both born in Wake County, coming to this city five years ago. They are all interested in other local enterprises and are distinctly representative business men.

National Life Ins. Co. of Vermont

J. O. Guthrie, General Agent.

Among the strong life insurance companies who have offices in Raleigh, one of the most successful is the National Life Insurance Company of Vermont. This is one of the old established and substantial companies of this country, carrying well over \$150,000,000 insurance on the lives of its policy holders. They have been doing business in North Carolina since 1902, and carry almost \$2,000,000 worth of insurance in this State. They have invested in North Carolina according to statement issued



VANCE MONUMENT

December 31, 1909, \$251,000, believing in loaning and investing money in the States with which they are doing business. The middle North Carolina business of the National Life of Vermont is under the charge of J. O. Guthrie, whose office is at 303 Tucker Building. Mr. Guthrie is a Chatham County man by birth and has been a resident of Raleigh for fourteen years. Before entering the insurance business he was a minister, having to make the change owing to poor health. He has made



JAMES O. GUTHRIE

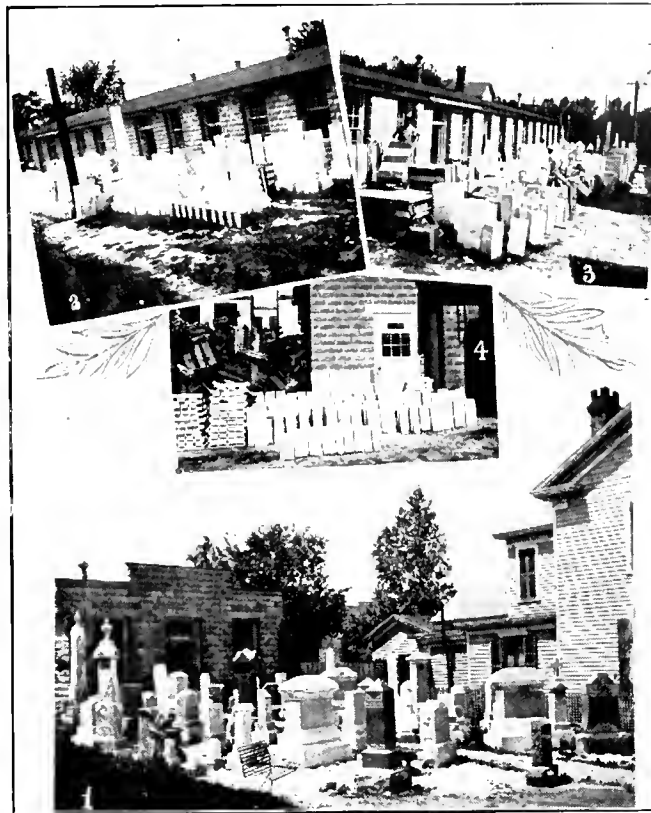
a decided success of insurance underwriting and has been instrumental, with his associates, in putting his company in a very strong and enviable position in regard to business done and results accomplished throughout the State. The company has a number of good subagents in various parts of the State and still has a few openings for first-class men who desire to represent the National Life Insurance Company of Vermont.



WILLIAM A. COOPER

Coopers of Raleigh

The manufacturing and industrial interests of Raleigh cover almost all classes of products, and noteworthy amongst them are the monumental and granite works of the "Coopers of Raleigh." This business was originally established in 1830, and taken over in its entirety by the present proprietors sixteen years ago. The yards and buildings of the company are located on West Martin street. The main building is a handsome concrete structure, 100 by 26 feet in dimension. This, and their auxiliary buildings and yards, cover many thousand square feet. The cutting room is fitted with



1 Yard of Finished Work 3 Finished Bases Ready for Shipment
2 Sawed Stock Ready to be Worked 4 Foot Stones and Markers

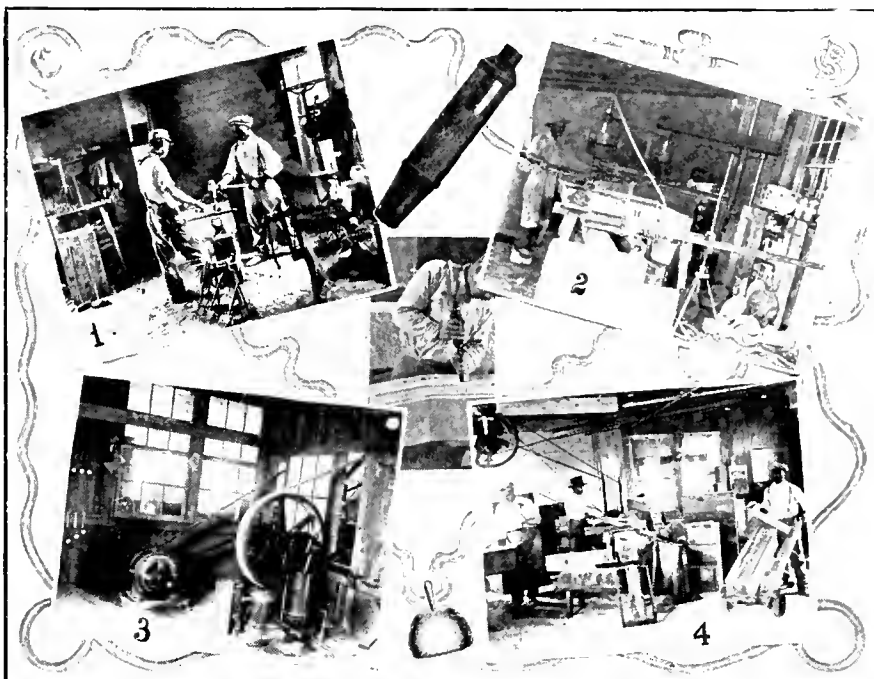
electric air compressor and pneumatic drills and tools, as well as the necessary hand tools. Twenty-five expert workers are employed for cutting marble alone, and it takes more than that number of carvers and cutters to finish the granite monuments sold by this firm. Samples of their handsome work may be seen in the cemeteries throughout this State as well



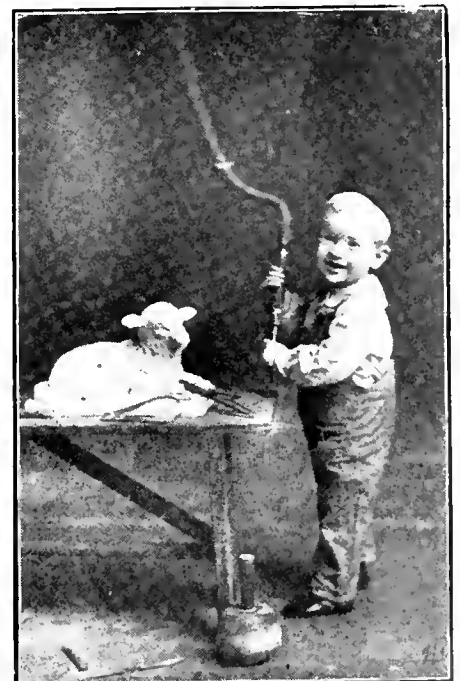
GEORGE W. COOPER

as South Carolina and Virginia and eighteen other States. Besides the monumental work, Messrs. Cooper handle large quantities of building stone and interior finishing, such as counters, wainscoting, flooring, etc. The firm is composed of Wm. A. and Geo. W. Cooper, natives of Forsyth County and residents of Raleigh for the last sixteen years.

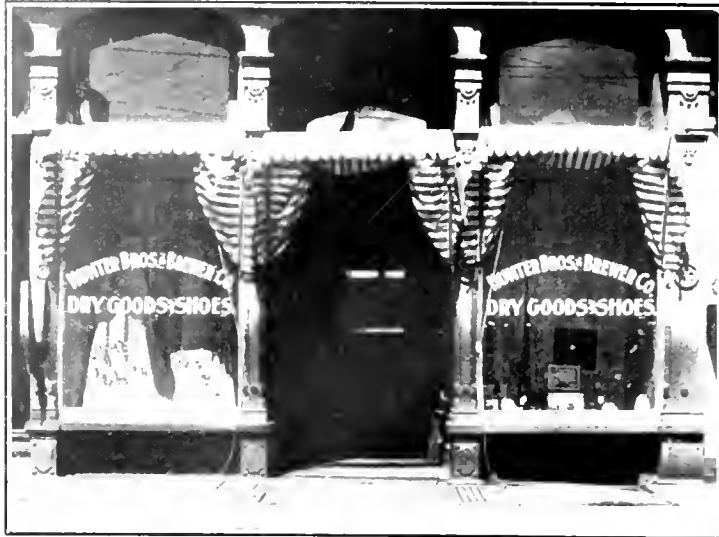
They both take an active part in public affairs, the former being at present a member of the Board of Aldermen and the chairman of the Street Committee, and has planned and engineered to success the splendid streets in course of construction. He is one of the trustees of the Rex Hospital. They are active in church, civic and fraternal life throughout the city.



1 Blacksmith Shop 3 Electric Dynamo and Air Compressor where the Power is Generated
2 Granite Polishing Shed for Pneumatic Tools 4 Boxing Department



WILLIAM A. COOPER JR.



STORE OF HUNTER BROS. & BREWER CO.

Hunter Bros. & Brewer Co.

Many years ago Messrs. Hunter Bros. and Brewer laid the foundation for what has become one of the representative dry goods establishments in the city of Raleigh. The store is situated at 210 Fayetteville street, in a three-story brick building. It is 120 by 25 feet in dimension, giving a floor space of several thousand square feet, which is used to excellent advantage in the arrangement of the stock, which includes a general line of dry goods, woolens, cottons, linens, silks, satins, velvets, etc., and all the little notions such as gloves, hosiery, underwear, etc. Besides this, they carry a fine line of ladies' shoes in the newest and most popular lasts. They have the exclusive agency for a number of the best-known makes, and in this one department alone do an extensive business with many of the best residents of Raleigh. A new department is to be added, consisting of ladies' ready-to-wear suits, cloaks, skirts, etc. They employ constantly a staff of fifteen capable assistants, who are always pleased to assist any one in the inspection of the goods.

In 1906 the Hunter Bros. & Brewer Co. was organized and incorporated with the following officers: President, G. E. Hunter; vice-president, J. T. Hunter, and secretary-treasurer, W. R. Hunter, all of them gentlemen of standing and reputation in the commercial and financial circles of Raleigh. Taking over the business formerly conducted under the firm name of Hunter Bros. & Brewer, this new company have largely increased the yearly turnover of the business, and with the introduction of the most modern business methods and equipment, have made this one of the most important houses of this nature in the entire State.

Carolina Electrical Co.

The installation of electrical comforts and necessities, and the handling of the supplies for this purpose is most ably looked after by the Carolina Electrical Company, Inc., which was formed two years ago by the amalgamating of several concerns of like nature in the city. By the combining of forces in this way it was made possible to have a really up-to-date company, carrying the latest ideas in electrical goods and employing the best possible workmen. The company was incorporated in 1908, with a capital stock of \$15,000, and their well-equipped and splendidly stocked ware-rooms are situated at 110 Fayetteville street, where they occupy the first floor and basement together with workshop in the rear. Employ-

ment is given to a staff of fifteen, including some of the most expert men in the trade. Contracts are taken for all classes of electrical work, and a large stock of electrical supplies of all kinds is carried in stock. Lighting or power plants are installed, buildings of all kinds are wired for light or power, and repairs handled. In addition to the large city business, a great deal is done with outside points, contracts being taken in any city or village in the State. The officers of the company are such well-known men as, president and manager, N. L. Walker, who was born in this State and has been a resident of this city for the past fifteen years. He has always been engaged in this line of business, and is considered an authority on electrical matters. The vice-president is T. B. Crowder, a lifelong resident of Raleigh, who was engaged for some years in the grocery business before entering the pres-

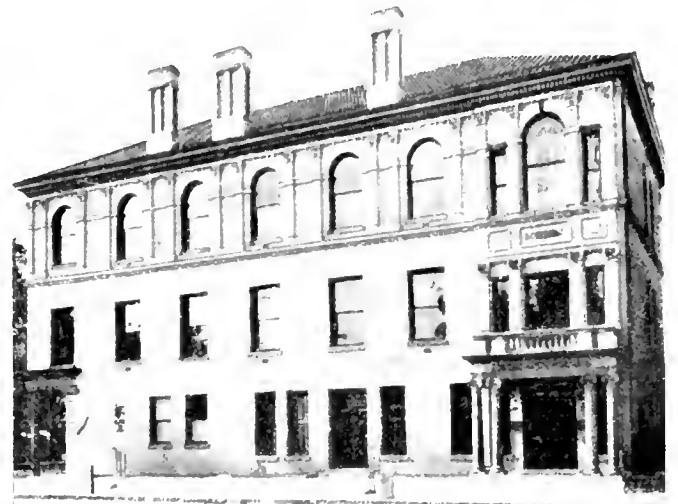


N. L. WALKER

ent company. The secretary and treasurer is another Raleigh man, C. K. Durfey, who is a stockholder in various local concerns, and one of the well-known business men of the city. D. J. Thompson, who has charge of the manufacture of fixtures and installations, is well known throughout the State.

McPherson & Barnes

One of the old established insurance agencies of Raleigh is that now conducted by McPherson & Barnes, who succeeded Mr. R. B. Raney in January, 1909. The offices are on the ground floor of the Raney Library building, the en-



OLIVIA RANEY LIBRARY

trance being at 6 South Salisbury street. They have the agency for North Carolina for the Penn Mutual Life Insurance Company of Philadelphia, and the American Bonding Company of Baltimore. These are two of the strong companies of America, their rates being among the lowest and assets among the largest of the old-line companies of the United States. Both members of the firm are insurance underwriters of long experience and recognized abilities, and they have a number of subagents at different points throughout the State. Both R. Y. McPherson and R. E. Barnes are North Carolinians by birth, the former coming from Iredell County and the latter from Pitt County. Mr. McPherson has lived in Raleigh for ten years and Mr. Barnes for sixteen years.

Jolly & Wynne Jewelry Co.

In Raleigh a number of the leading mercantile houses date back many years, and among these none is better thought of than the establishment of the Jolly & Wynne Jewelry Company. This business was established twenty-two years ago by B. R. Jolly, who was succeeded in 1901 by the present company, in which he is president and J. S. Wynne vice-president. The treasurer of the company is E. M. Jolly, and the secretary R. W. Wynne. Their store is situated in the three-story brick building at 128 Fayetteville street, and is most beautifully fitted for the proper display and care of the immense stock carried. This stock embraces a complete line of jewelry, watches, clocks, silverware, diamonds and other precious stones, fountain pens, fancy china and novelties in precious metals, and a full line of optical goods. Considerable attention is paid to the latter department, eyes being thoroughly tested by graduate optometrists and properly-fitted glasses being supplied. The firm also manufactures special jewelry, badges, medals and society emblems, and have an electric motor installed for operating their special lathes, etc. The members of this company are some of the best-known business men of the city. J. S. Wynne is mayor of the city and has, since his election, served honorably and acceptably. B. R. Jolly has lived here ever since he was a boy. He is a prominent member of the Merchants' Association and is, fraternally, connected with the Odd Fellows and the Red Men. E. M. Jolly is secretary of the Jewelers' Association of North Carolina and president of the North Carolina Optical Association. He is a graduate optician and is a member of the Board of Examiners for Optometry for North Carolina.

John W. Evans' Son

Thirty years ago John W. Evans established, in this city, the business of manufacturing and repairing buggies, delivery wagons and all kinds of vehicles. Since his death, four years ago, the business has been conducted under the name John W. Evans' Son, the proprietors being Mrs. John W. Evans and the son of the founder, J. E. Evans. The firm owns and occupies the large building, corner of Morgan and Blount streets. This is three stories in height, with floor space of 15,000 square feet. The



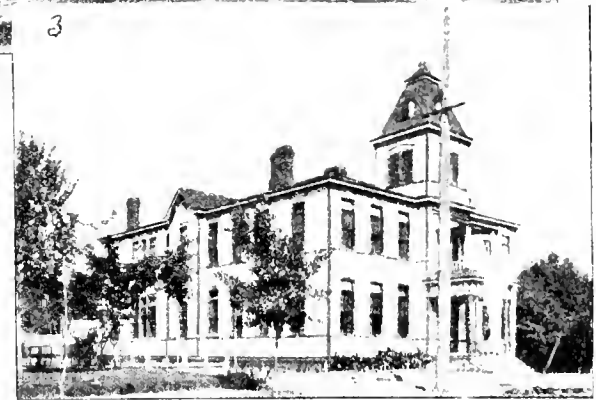
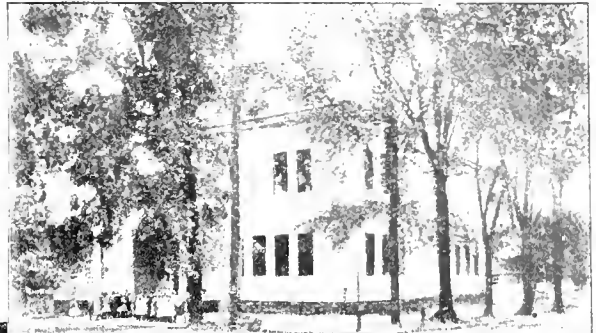
PLANT OF JOHN W. EVANS' SON

building is equipped with all machinery and appliances necessary, and gives employment to ten expert mechanics. Buggies, delivery wagons, and all kinds of vehicles are made to special order and are carried in stock, and many of the vehicles in use in and around this city were made by this firm. Repairs of all kinds are made, while prices are moderate and work is done well and promptly. The reputation of Evans' carriage and wagon shop for the last thirty years has been excellent and their reputation for good work and good materials is responsible for their large business. J. E. Evans, who was born and raised in Raleigh, is well known in all circles and is a member of the Merchants' Association.

Capudine Chemical Co.

The Capudine Chemical Company of Raleigh manufactures and places with the retail druggists throughout the country Hicks' Capudine, and other medicines of proven value. Hicks' Capudine had been made and sold for some years and had been so successful that it was thought advisable to put it on the market through the retail drug trade of the country. This remedy is a liquid cure for headaches and neuralgia. It is pleasant to take and has immediate effects, making a cure by removing the cause. The Capudine Chemical Company also puts up several other well-known preparations. The leaders are "Hicks' Huckleberry Compound," "Dr. Nagles' Prescription for Coughs and Colds," "Hicks' Castoline" (a pleasant castor oil), and "Dr. Nagles' Kidney and Liver Pills."

The officers of the company are: President, Ashley Horne, of Clayton, N. C., a prominent banker and manufacturer; vice-president, J. R. Chamberlain, who is also president of the Raleigh Phosphate Company and vice-president of the Neuse River Mills. He is also postmaster of West Raleigh. The secretary-treasurer and general manager of the company is Henry T. Hicks, who was born near Raleigh and has spent nearly the whole of his life in this city. He is also president of the Henry T. Hicks Company, owners of two of Raleigh's most prominent drug stores. Mr. Hicks was the originator of Hicks' Capudine and other remedies and is a licensed pharmacist. He is a member of the Chamber of Commerce and a director on that body.



THREE OF RALEIGH'S PUBLIC SCHOOLS
1 Wiley 2 Centennial 3 Murphy

Royall & Borden Furniture Co.

One of the factors in the commercial wealth of Raleigh is the Royall & Borden Furniture Company, located in the handsome three-story brick building, owned by the company, at 127 Fayetteville street. This business occupies the three floors of the building, 25 by 250 feet in dimension, and employment is given to eight assistants in looking after the large business done here. This includes the sale of everything in furniture and a most complete stock of requirements for every room in the house. Furniture from the common kitchen table to the very finest piece of mahogany is to be found here; and not only a piece or two, but a large selection of everything. This is one of the largest stocks in this section of the country and affords excellent opportunity for the complete furnishing of the home. The store runs right through the block from Fayetteville to Wilmington street and is equipped with elevator service connecting the various floors and apartments. The officers of the Royall & Borden Furniture Company are well known as business men of stability and reliability. J. L. Borden, the president, and G. C. Royall, the vice-president, are residents of Goldsboro. The secretary-treasurer and active manager is T. P. Jerman, a resident of Raleigh for the past twenty years and considered one of our most representative citizens. He came to this city from Ridgeway, N. C., and since coming here has taken an active interest in the progress of Raleigh. Mr. Jerman has, by his good business methods and by close application to business, built up a furniture trade second to none in this section of the State.

Geo. M. Harden

Fourteen years ago George M. Harden established himself in business in Raleigh as a dealer in horses and mules. He has extensive sales stables on South Wilmington street, and



GEO. M. HARDEN

here he has large numbers of horses and mules which he is ready to dispose of. His stables are 100 by 400 feet in dimension and have accommodation for 250 head. He is ready to buy horses and mules and is a most expert judge

of horse flesh. He buys and sells exclusively for himself, and every man with whom he trades is sure of a square deal. He has achieved a high reputation for the methods under which he conducts his business. Mr. Harden was born in Alamance County and has lived in Raleigh for fourteen years. He is a member of the Board of Aldermen and has performed his duties on that board with honor to himself and to the satisfaction of his constituents. Mr. Harden is well known and popular in all circles throughout the city, and in fraternal matters is interested in the Elks, Royal Arcanum, Knights of Pythias, and Odd Fellows.

R. P. Hervey

A good grocery and provision store in the western part of Raleigh is that belonging to R. P. Hervey, situated on Hill-boro Road, in West Raleigh. Mr. Hervey established this business in November, 1909, with a complete line of staple and fancy groceries, canned goods, teas and coffees and table delicacies, and carries a good stock of fruits and vegetables in season. The business is conducted along up-to-date lines and every possible attention and courtesy shown to customers. Mr. Hervey is a North Carolinian, having been born in Halifax County. Fifteen years ago he came to Raleigh and, after working for a number of years for other business houses, he established his own business.

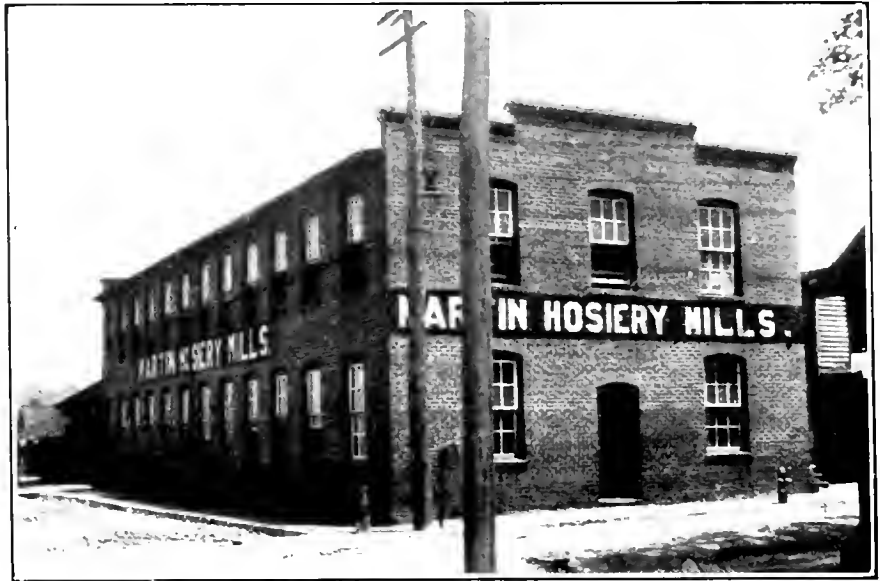
Standard Gas and Electric Co.

Among the most progressive gas plants of the South is the Standard Gas and Electric Company of Raleigh. This company, ever watchful for the latest improvements in gas appliances, supplies its patrons with the best and most modern gas conveniences and also a supply of the best quality of gas. Operating both water gas and coal gas plants, the company is prepared to give the people of Raleigh over four hundred thousand cubic feet of pure gas daily, and the miles of gas mains in the city are being extended and carried into new territory every year. They reach nearly all



S. E. LINTON

parts of the city with something over eighteen miles of mains. Standard Gas and Electric Company is the successor of the old Raleigh Gas Company, which was chartered in 1858, and has been in continual operation since that time. Its plant is situated at the corner of Cabarrus and McDowell streets, on a site donated to the old company by the city of Raleigh. The main office is 124 Fayetteville Street, where can be found a complete line of all of the most improved gas appliances, including lighting and heating fixtures, ranges, and water heaters. The quality of gas permits and assures its patrons a steady and reliable brilliant light that will not flicker, while for gas ranges and water heaters it enables modern housekeepers to have comforts almost indispensable, and at the lowest possible cost. The company is owned entirely by citizens of Raleigh and numbers among its stockholders many of the most progressive men in the city. Its president, S. E. Linton, a native of Pennsylvania, came South just before 1865 and has lived in North Carolina since that time. Having been in the gas business for over forty years, he is better equipped than most gas men with the knowledge necessary to manage and keep up a modern plant. Under his management the business of the company has shown a steady increase each year since the date of its incorporation in 1899, until now, with an output of over forty million cubic feet per year, it ranks well with other plants in cities of the size of Raleigh. The treasurer, B. S. Jerman, is a Raleigh resident prominent in business circles, being also treasurer of the city of Raleigh, treasurer of the Chamber of Commerce, president of the Commercial National Bank, treasurer of Mechanics and Investors Union, and secretary-treasurer of the W. H. King Drug Company. The directors are B. S. Jerman, H. W. Jackson, B. P. Williamson and John R. Ferrall; cashier, Wm. P. Little; collector, Samuel N. Smith. The new business department is managed by T. S. Holleman.



MARTIN HOSIERY MILLS

Martin Hosiery Mills

Among the manufacturers of Raleigh who have built up an extensive business throughout the entire United States is the Martin Hosiery Mills, manufacturers of the well-known and always reliable "Martin Made Well" half hose for men. This business employs a staff of 125 hands and has a regular monthly output of over twenty thousand dozen pairs of half hose. This means almost six million separate pieces in the course of a year, and to do this one hundred and twenty-five machines are kept busy. Their workers are well trained, and not only turn out large quantities of goods, but maintain a reputation for careful finishing which, added to the high class of materials used, makes the "Martin Made Well" full seamless hosiery one of the most popular and best standard lines on the market. This company began operations in 1903, and they own the large brick factory and mills which they occupy at 122 Johnson Street. They sell their goods to jobbers and have com-

the Chamber of Commerce, and have, by the establishment and successful conduct of their large business, practically assisted Raleigh to her present important position in the manufacturing world. For some years J. B. Martin held the post of auditor of the Seaboard Air Line Railway. Throughout the Martin Hosiery Mills everything possible for the comfort and health of employees is done by the company, and this is one of the model manufacturing plants of the capital city of the Old North State.

James Y. Joyner

A gentleman on whose shoulders falls a great deal of responsibility for the State's future is James Y. Joyner, State Superintendent of Public Instruction. Mr. Joyner is a North Carolinian, having been born in Davidson County, at Yadkin College, on August 7, 1862, but reared in Lenoir County. After his preliminary education he attended the University of North Carolina, graduating from that institution in June, 1881. He entered the profession of teaching and held several important posts, which he filled creditably, until 1902, when he was appointed to his present position of Superintendent of Public Instruction for North Carolina. Since his appointment he has been a resident of Raleigh and has made a wide circle of personal friends. He has, in the eight years of his service to the State, conducted affairs in a masterly way and has done much to benefit educational matters in "The Old North State." In 1909 he was elected president of the National Education Association, which office he now fills. In December, 1907, Mr. Joyner married Miss Effie Rouse and they, with their two children, James Noah and William Thomas, have their comfortable home at 304 East Jones Street.



ERNEST MARTIN

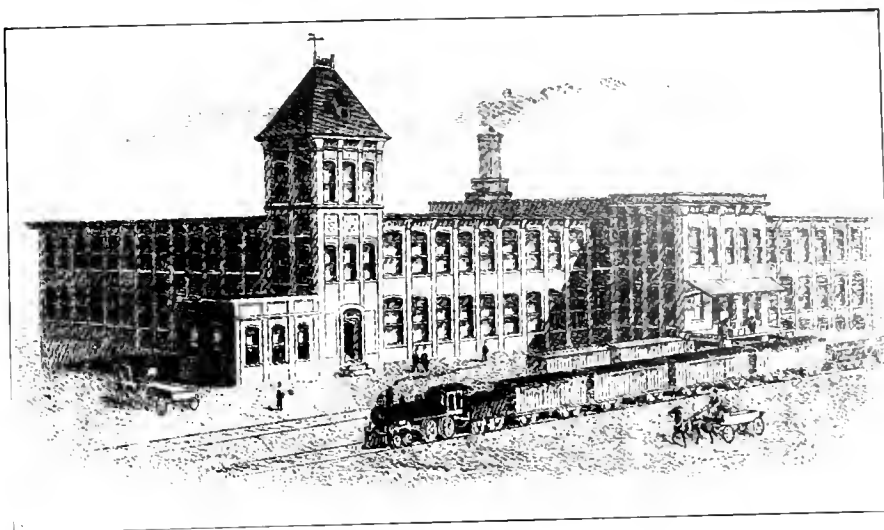
Johnson & Johnson Co.

tinually on their books orders equal to their capacity. The members of the firm are J. B. and Ernest Martin, the latter being president of the company and the former secretary-treasurer and superintendent. Both the Messrs. Martin are Raleigh men by birth and have always taken a live interest in the growth and development of the city. They are members of

An industrial enterprise of Raleigh, that gives steady employment to a force of seventy-five men, is the coal and wood, ice and brick business conducted by Johnson & Johnson Company, incorporated. Their coal and wood yards are situated on the Seaboard and Southern railways, being connected with those lines by private switches and sidings. Their brick yards are on the Norfolk and Southern Railroad, four miles outside of the city.

Raleigh Cotton Mills

Raleigh has her share of the leading industries of the South—cotton mills, and among these one of the strongest and soundest is the Raleigh Cotton Mills, manufacturers of "mule spun" hosiery yarns. This company was organized and incorporated in 1889 and began manufacturing in 1890. For twenty years now it has been one of the leading, if not the most important, manufacturing concern of this city. The company has an authorized capital stock of \$1,000,000, and has \$157,000 paid up. They



RALEIGH COTTON MILLS

own and operate large mills on Firwood avenue, being connected by private switches and sidings with the Seaboard Air Line Railway. The buildings are of brick, two and three stories in height. The main building is 350 by 100 feet in dimension and the three large cotton warehouses are of ample dimensions to accommodate tremendous quantities of the raw material. The works are fitted with Corliss engine plant and a full equipment of electric motors. These mills operate 15,000 spindles and give employment to a staff of 150 operatives. The buildings are equipped with modern fire protection and the plant is modern in every respect. The rooms are large and airy, well ventilated and sanitary in every respect, thus insuring the health of the employees. A twenty-acre tract of meadow land adjoins the

recognized by hosiery manufacturers throughout the entire South to be of first grade. They have steady market for their entire output, and are a most important industry for the city. The officers are gentlemen who hold the esteem and respect of the community. The president, A. A. Thompson, takes charge of the active management of the business. He is also president of the Caraleigh Mills Company and of the Neuse River Mills, and is vice-president of the Commercial National Bank. He has always taken an active interest in public affairs and has served the city in the responsible position of mayor. He is a member of the Chamber of Commerce and a strong worker in any movement looking to the advance of Raleigh. The vice-president is Van B. Moore, president of the Melrose Knitting Mills and one of the best known men in manufacturing circles in the State. The secretary, A. E. Escott, is a graduate of A. and M. College. He is also secretary of the Neuse River Mills, and secretary-treasurer of Mill News Printing Company of Charlotte. The superintendent is H. B. Graeson, who is perfectly familiar with every detail of the practical end of the business, and who is responsible for the unvarying quality of goods turned out of these mills.

L. A. Emory

Five years ago L. A. Emory established, at Nos. 117 and 119 South Wilmington Street, a new and second-hand furniture store. Here he carries a very large stock of furniture, including stoves, heaters, ranges, etc. Highest prices are paid for second-hand household goods of all kinds. They are taken in and thoroughly overhauled by expert furniture men and, when put in proper order, resold. One can find here articles as good as new and at prices below what is asked in other places. The store is 50 by 60 feet in dimension, allowing a proper storage and arrangement of the stock. Mr. Emory is a Wake County man and has been a resident of Raleigh for twenty years.

The Grand Theatre

Among the amusement places of Raleigh none is more popular than the Grand Theatre. This theatre was established less than a year ago in a commodious new building erected for this purpose. It is one hundred and two feet in dimension and has seating capacity of one thousand. The ground floor and balcony are provided with orchestra chairs; the theatre is splendidly ventilated, and a regular orchestra of six pieces is employed, afternoon and evening. The theatre entrance is at 115 Fayetteville street, and is one of the attractive spots of Raleigh's main street. The theatre is owned and controlled by the Grand Theatre Company, of which John C. Drewry is president. The secretary is J. V. Higham. The manager is E. B. Bommer, a gentleman who has had vast experience in the show business and who is thoroughly capable of taking charge of this popular house.

Robert I. Williams

A popular drug store is that belonging to Robert I. Williams. This business was established five years ago, and is well situated on the corner of Dawson and Cabarrus streets. The stock is large and well selected, embracing all known drugs and chemicals, patent medicines, perfumes and toilet articles, etc. A specialty is made of the prescription department, where all physicians' and family prescriptions are carefully and accurately compounded. Mr. Williams, who is a licensed pharmacist, looks after this department himself. The store is connected with Capital City phone No. 959M. The soda department is well fitted and enjoys a large trade among the residents of this portion of the city. Mr. Williams is a Raleigh man, and has spent his whole business life in drugs.



A. A. THOMPSON

mill, giving large yards around the operatives' cottages, and playgrounds for the children's sports. The product of the Raleigh Cotton Mills consists of white, colored and mixed "mule spun" hosiery yarns, combed Mississippi staple reverse twist thread yarns, sulphur-black fast shades, balbriggan and other colors, mercerizing twists, on cones, cops, skeins and tubes, in 4's to 30's, single to 4-ply. These are

Porter Candy Co.

Raleigh is a city of importance not only as the capital of the State, but as a center for manufacturing and for wholesale houses. A business house which has done much since its incorporation to increase the importance of Raleigh in this direction is the Porter Candy Company, incorporated in 1906 with a capital stock of \$25,000. They occupy a substantial warehouse at 103 West Martin street, which they keep fully stocked with a splendid line of candies and confectionery, paying particular attention to the higher grade goods. During the four years of the company's existence a valuable connection has been established with the retail trade throughout the entire State. They have built up their reputation by handling good goods, carrying out every promise and agreement made, and by making prompt and careful shipment of all orders. The officers of the company are all Raleigh men who are interested in the progress and growth of the city. The president and general manager is O. D. Porter, a confectionery man of long experience and of sound business methods. The vice-president is R. L. Rand, and the secretary-treasurer is D. M. Spence. These gentlemen all devote their entire attention to the Porter Candy Company, and are responsible for the splendid success which it is making.



A. E. ESCOTT



BRIDGERS TAILORING COMPANY'S STORE



INTERIOR OF BRIDGERS TAILORING COMPANY'S STORE

Bridgers Tailoring Co.

The largest merchant tailoring house of the city is that known as the Bridgers Tailoring Company, whose head store is situated in the "Home" building on Fayetteville street, and who have large workrooms at 216½ Fayetteville Street. This company was organized and incorporated about five years ago to take over the business established about eight years before that time by John E. Bridgers, the present president and manager of the company. The main store is a large one, 100 by 32 feet in dimension, and here are carried the woolen goods, tweeds, serges, chevots, etc., from which men's clothing is made up. They also carry a fine line of summer suitings, fancy vestings, etc. The workrooms give employment to a staff of about twenty tailors and the business done is very extensive, not only covering the city of Raleigh, but numbering many regular customers in all sections of North Carolina. In addition to the regular merchant tailoring this company does all kinds of altering, cleaning and pressing. Work done at this establishment is done right by tailors who understand their business. The store and shop are both connected by phone, and orders for the pressing department may be sent in by phone and goods will be called for and delivered. John E. Bridgers is a Raleigh man by birth and has spent the whole of his life in this city. He has been connected with tailoring for the past twenty years and, being himself an expert cutter and tailor, he will not employ any but expert men in his shop. He is a well-known man in all commercial and social circles, and is a member of several of the best known fraternal societies. Edgar L. Bridgers, vice-president, and L. R. Wyatt, the secretary-treasurer of the company, are well known and popular men in Raleigh and are actively engaged in this business.

C. C. McDonald

Probably the largest dealer in stocks, bonds and debentures in North Carolina is C. C. McDonald, whose offices are situated in suite No. 204 of the Tucker Building, on Fayetteville street. Mr. McDonald is a Chatham County man by birth, but has spent the greater part of his life in Raleigh. He has been engaged in the brokerage business for the last twenty years, and has established a most valuable clientele throughout the entire State. This has

been done by treating all of his clients in a straightforward way and by giving advice to them which has proved greatly to their financial advantage. Mr. McDonald deals in all classes of stocks and bonds, paying particular attention to State and municipal bonds which he can conscientiously recommend. He also loans money on approved real estate, deals in properties, and does a general financial business. He is a strong believer in advertising, and in his announcements to the public is not afraid to give his candid opinions on all financial matters. Mr. McDonald is one of our best known men, in financial, commercial and social circles. He is an enthusiastic believer in the future growth and continued prosperity of Raleigh, and is always ready to do his share towards making this city known to the world at large. He has served the city as a member of the Board of Aldermen and is a prominent member of the Chamber of Commerce.

R. T. Jones Lumber Co.

M. W. Haney, Local Representative.

One of the largest lumber manufacturing concerns of this country, and one whose Southern manager is located in Raleigh, N. C., is the



M. W. HANEY

R. T. Jones Lumber Company of North Tonawanda, N. Y. This company has, in that city, large yards, docks and planing mills, and has in New York City an eastern sales office. M. W.

Haney, who holds the position of Southern manager for the company, has his offices in the Merchants National Bank building in this city, and is one of the most thoroughly experienced lumber men we have in the State. Mr. Haney, who has been a resident of this city only since early this year, buys for the company and ships north in carload lots. The yellow pine is what he is continually looking for, as his company sells millions of feet of this lumber every year. Mr. Haney comes to this city highly recommended as a man who understands his business and who gives every man a "square deal." He is a West Virginia man by birth, and has been connected with the R. T. Jones Lumber Company for a number of years. He knows his company's requirements, and there is no doubt about his making this office a valuable addition to their business.

Koonce Bros.

A mercantile firm of Raleigh which is steadily growing more and more important is that of Koonce Brothers. Three years ago these gentlemen established a stove and furniture exchange at No. 111 East Hargett street, and early in the present year they started an auction hall at No. 105 East Hargett street. For the former business they occupy a store 21 by 85 feet in dimension, with a large show room upstairs taking in the next door as well. Here they carry a stock of all kinds of furniture and stoves, paying particular attention to the stove department, which is depended upon by a great many of the residents of Raleigh. Their Auction Hall is a large building 40 by 60 feet in dimension, and is owned by Messrs. Koonce Brothers. Here they sell by private sale and by auction all kinds of new and second-hand stoves, furniture and house-furnishings. They have a large stock of goods here, and this gives an opportunity to the man or woman who wants to furnish a house for little money. The members of the firm are Messrs. J. S. and C. F. Koonce. J. S. Koonce has lived in Raleigh for the last fifteen years, coming here from Onslow County. He looks after the active management of both these businesses. C. F. Koonce has lived in Raleigh for ten years. He has been for some time engaged in the printing business, and is secretary of the Raleigh Typographical Union. He travels for the *Progressive Farmer* and *Southern Farm Gazette*.



INTERIOR OF H. MAHLER'S SONS' JEWELRY STORE

H. Mahler's Sons

Prominent amongst the jewelry establishments of Raleigh, and one which has been doing business for over half a century is that of H. Mahler's Sons, situated in the three-story Mahler Block at 228 Fayetteville street. This business was originally founded by Henry Mahler, father of the present proprietors, L. A. and Fred W. Mahler. They own the building in which they are located and use the ground floor and basement as store and show room, while the upper floors are used for manufacturing special jewelry, etc., and packing. The firm carries one of the largest stocks of gold and silver jewelry, watches, clocks, silverware, precious stones, china, glass and art goods in the State and gives employment to a staff of eight salesmen and manufacturing jewelers. Their manufacturing department is equipped with the most modern machinery and a specialty is made of duplicating and remodeling old pieces of jewelry and silverware. Henry Mahler was a native of Germany and came to this city as a young man. L. A. Mahler is at present a member of the Board of Police Commissioners. Both present members of the firm are Raleigh men and have spent practically the whole of their lives in this city. They have learned their business thoroughly and are considered among the most expert in their line south of Washington. They are both members of the Chamber of Commerce and of the Merchants' Association, and are among the most active of our citizens in helping along any movement looking to the upbuilding of Raleigh along progressive, legitimate lines. Their store is one of the attractive points of the city and their business extends to all portions of the State.

J. G. Council Mantel Co.

Raleigh is the home of a number of manufacturers and dealers in exclusive lines for which there is a large sale throughout the entire country. One of these is the J. G. Council Mantel Company, of 109 West Martin street. This company's entire output consists of wall and floor tiles, mantels, grates, and reinforced cement and concrete work. Their store, which is in the Academy of Music building, is well stocked with various designs in modern mantels and grates, as well as samples of fancy tilings of all descriptions. Although this company has been established but a few months, they have already succeeded in securing several first-class contracts, and, in carrying these out, have proven their ability to

handle the work in the best style. A specialty is made of the tiling and reinforced cement and concrete work. Contracts are taken for any of this class of work, and each department is looked after by thoroughly trained men. Every piece of work is guaranteed to be satisfactory and all orders are given prompt attention. The company is prepared to furnish estimates on any work required. J. G. Council, the manager of the business, is an experienced man in this class of work, having been a general building contractor for some years before establishing this present business. He is a Wake County man by birth and has lived



J. G. COUNCIL

in Raleigh for the last five years. He holds the position of president and manager in the J. G. Council Mantel Company, while L. D. Council is vice-president.

Ladies Furnishing Co.

S. Glass, Proprietor.

One of the places of interest to the ladies of Raleigh is the store of the Ladies' Furnishing Company, belonging to S. Glass, at 113 East Hargett Street. This business was established three years ago by the present proprietor and has steadily gained in popularity with the shoppers of this city. The stock carried here is devoted to ladies', misses' and children's wear exclusively. Here can be found all kinds of dainty accessories, such as handkerchiefs, gloves, collars, ribbons, belts, etc. The store is commodious, and capable assistants are employed. A large credit business is done which has proved popular with the store's customers.



RUDY & BUFFALO'S STORE

Rudy & Buffalo

The firm of Rudy & Buffalo has proven to be a reliable grocery establishment and is largely patronized by the housekeepers of Raleigh. The business was established as J. E. Rudy & Co., October 16, 1905, and on February 1, 1908, adopted its present form, and occupies a store 35 by 80 feet in dimension, at 108 East Hargett Street. The stock includes a splendid line of fancy and staple groceries, canned goods and table delicacies, as well as salt meats of all kinds and also a good line of imported and domestic cigars and tobacco. Low prices and reliable goods are two of the features which have made this store popular with the buying public. Everything being bought and sold for cash, the proprietors are able to offer their customers full value on every purchase. The firm is composed of J. E. Rudy and J. H. Buffalo. Mr. Rudy has lived in Raleigh for the last fifteen years, having come here from Millbrook, being a native of Pennsylvania. He is a member of the Masonic Order and of the Maccabees. Mr. Buffalo was born in Wake County and came to the city eight years ago. He also is a member of the Maccabees and of the Jr. O. U. A. M.

J. H. Martin, Florist

A Raleigh florist who has been in business for just about a year, and who has already brought his greenhouse into splendid condition, is J. H. Martin, who, in June, 1909, built his greenhouse, 120 by 23 feet in dimensions, on a three-acre block of land which he owns on the corner of East Lane street and Idlewild Avenue. This is right on the car line and most convenient to reach. Mr. Martin grows all kinds of plants and flowers, both indoors and outdoors. He supplies plants for gardens all over the city, and makes a specialty of cut flowers, paying particular attention to carnations and asters. He is an expert floriculturist, as is evidenced by the beautiful blooms which he raises, and by the hardiness of his plants. His office is connected with both 'phones, No. 1010, and all orders receive prompt and careful attention. Flowers and palms for weddings, funerals, etc., are a specialty. He is satisfied with small profits, and so is able to sell at the lowest prices. Mr. Martin was born and raised in Raleigh, and is well known as a man of integrity, and his reputation has been responsible for the rapid building up of a large trade among the best people of Raleigh. He also does a considerable mail order trade and ships cut flowers to more Northern points.

Antique Furniture Co.

Raleigh numbers among her manufacturing plants makers of a great variety of goods. One of the most recent additions to her manufacturing ranks is the Antique Furniture Company, makers of antique furniture, show-cases, office and store fittings, bank fixtures, window and door screens. This company was organized in April, 1910, by R. H. Boyd and J. R. Norman. These gentlemen were formerly connected with the Carolina Wood Workers Company and, on their closing business, took over the great bulk of their old trade. They occupy the two-story



R. H. BOYD

brick building, fifty by seventy feet in dimension, at 117 South Salisbury street, and have fitted up their premises with modern machinery and appliances necessary in their work. Their business covers the entire State, they making and shipping goods to all sections, a specialty being made of the manufacture of show cases. Upon application to their factory, either by letter or in person, they will give estimates on any work required in their line, taking contracts for the entire fitting of stores or offices. Experienced men at the trade. They employ a man in the most modern styles and in any desired wood. Both members of this company are capable staff of expert workers and, being themselves practical men, can guarantee every job turned out to be perfectly satisfactory in



J. R. NORMAN

every respect. Mr. Boyd is a German by birth and has lived in Raleigh for the last fourteen years, having been in this same line of business during the whole of his business life. Mr. Norman is a North Carolinian by birth, and has lived in this city for twenty years. Before the formation of the present company, he was foreman of the Carolina Wood Workers Company, and is acknowledged one of the most expert and artistic woodworkers in the State.

Robert Simpson

One of the most attractive drug stores in the city is that owned by Robert Simpson, and situated in the Olivia Roney Library building. This is one of the best-known buildings in the city, and Mr. Simpson has fitted the store with the most modern counters, show cases, wall cases and requisite appliances for the up-to-date drug store, including a handsome soda fountain and cold drink department. This business was originally established by Mr. Simpson twenty-three years ago, and has occupied its present premises since the erection of the building. The stock carried is most complete, almost every known drug and chemical being found here, as well as toilet articles, perfumes, rubber goods, confectionery and general druggists' sundries and physicians' supplies. The prescription department is equipped with the purest drugs, and here all prescriptions are carefully and accurately compounded. Mr. Simpson is a Virginian, and came to Raleigh fifty years ago. For thirty years he has been in the drug business and is well known as a reliable man. He is well known and popular in all circles and is one of our representative business men.

Metropolitan Theatre

W. D. Lawler, Proprietor.

The people of Raleigh are well provided with places of amusement, and one of the most popular of these is the Metropolitan Theater, occupying the second floor of the city market building on Fayetteville street. This theatre was opened in May, 1910, by H. R. Mason, with W. D. Lawler as manager, experienced caterers to public amusement and men who believe in giving their patrons the best that can be got. The Metropolitan is a large, airy theatre and has accommodation for an audience of one thousand people. It is conducted as a moving picture and illustrated song house, with five- and ten-cent entrance fees. The theatre is open every week day from 2:30 to 5:30 and from 7:30 to 11 p. m., and plays to well-filled houses steadily. Mr. Lawler, who is the manager of this popular house, has been a resident of Raleigh for the last three years. He came here from San Francisco, California, and has made a wide circle of personal and business friends in the city. Fraternally he is connected with the Maccabees and is a popular member of that society.

California Fruit Store

Vurnakas & Co., Proprietors.

In Raleigh, one of the prominent firms engaged in the fruit and confectionery business is Vurnakas & Co., who own what is known as the "California Fruit Store." This business was established twelve years ago and occupies a large store, 35 by 125 feet in dimension, at 111 Fayetteville Street. They sell all kinds of confectionery, fresh fruits and vegetables, etc. They have a modern and beautifully fitted ice cream parlor where they serve ice cream, soda water and other refreshing drinks. They have here about a dozen tables and plenty of comfortable chairs. The walls are lined with mirrors and this place is a most attractive retreat for hot, tired and thirsty humanity. The stock of fruits and fresh vegetables is splendidly selected and the firm buys immense quantities daily. They make a specialty of the best that can be had, and have a reputation for having all kinds of fruits and vegetables as early as they are ready for market. They employ a staff of seven assistants and every customer is assured prompt and courteous attention. Mr. Vurnakas is a native of Greece, and, since coming to this country, has come to be recognized as a business man of ability.

Pace Mule Company

A business house of Raleigh that does an extensive business in the sale of horses and mules throughout the State is that known as the Pace Mule Company. This business was originally established about twenty years ago, the present firm succeeding to the business some five years ago. The Pace Mule Company has, at 111 East Martin street, immense brick stables, wherein they buy and sell horses and mules for all purposes. Business is done on both a wholesale and retail basis, and they ship many carloads a year to



J. R. HOLDER

outside points. They are always ready to buy or sell, and keep a large stock on hand from which the purchaser may make his selection. A square deal and full value for the money is guaranteed to every purchaser, and the business is the most extensive of its kind in the city, if not in the State. The officers of the company are well known business men. The president is Thomas Crouch, of St. Louis. The vice-president is E. B. Crow, of the Commercial National Bank. The management of the business is in the hands of J. R. Holder, a gentleman who is an expert judge of horse-flesh. He came to Raleigh from Greensboro twenty-three years ago, and is well known to all owners of horses and mules throughout this district. He is a popular man among his many friends, and is a prominent member of the Royal Arcanum. The Pace Mule Company is a prominent business house of this city and brings a great deal of outside business here, thereby doing much to help in the growth and prosperity of "Bigger, Busier, Better Raleigh."

G. T. Powell

One of the grocery stores which has for years catered to the better class is that owned and controlled by G. T. Powell, at 123 East Martin Street. Mr. Powell established his business in this city about eleven years ago and has increased it until it requires the attention of four assistants to handle the custom. The business occupies the two floors, 30 by 100 feet in dimensions, the ground floor being used for the store and surplus stock being stored in the basement. The stock consists of a full line of heavy and fancy groceries, fruits, vegetables, butter, eggs, etc., and the stock is kept complete and fresh at all times. The store is connected with both phones, No. 439, and prompt attention is paid to all orders, the same being delivered to any part of the city by the firm's own delivery wagons. Mr. Powell is a Wake County man and has lived in Raleigh for eleven years. He takes an active interest in public and political affairs and, in 1899, was elected to the Legislature. He is a member of the Merchants Association.

Meredith College

Raleigh has for many years been the center of education for North Carolina, and here are situated some of the finest schools and colleges of the entire South. Notable amongst these is Meredith College, a school for the education of girls and young women, and bringing its pupils to a higher point than any other girls' college in the State. Meredith College was established, as the Baptist University for Women, in the year 1899, and has had a phenomenally successful career ever since its establishment. Their buildings are large and massive brick structures, at the corner of Blount and Edenton streets, right in the heart of the finest residential portion of the city. The dormitories are back of the main building, on Edenton street, and are, like the college building, most modern in architecture, conveniences and equipment. Meredith College has an average enrollment of over 350 students, and has a faculty numbering about thirty and composed of graduates of some of the most noted colleges and universities of the United States. The curriculum embraces all academic subjects, music and art, and many of North Carolina's most cultured ladies are graduates of Meredith. The president of Meredith College is Rev. R. T. Vann, D.D., a graduate of Wake Forest College and the Baptist Theological Seminary. He has held this position for nine years. The barsar is W. J. Ferrell, a native of Wake County, who has held this position for the last four years. He is a graduate of Wake Forest College, and for six years was a member of the faculty of that college. Latterly he has been in the high school work both in Wakefield and the Pee Dee Institute. The president of the Board of Trustees is W. N. Jones, senior member of the legal firm of Jones & Bailey, one of Raleigh's best known lawyers, and a strong supporter of this city and her institutions. No school has had a more prosperous career than Meredith, and none does more to make Raleigh an educational center than does this college.

T. T. Hay & Brother

Well known to all business men of Raleigh and vicinity is the firm of T. T. Hay and Brother, who, since 1877, have conducted a general fire insurance agency. They occupy well fitted offices on the fifth floor of the Masonic Temple Building, and represent some of the largest and strongest fire insurance companies in the world, for which they act as State agents for the Carolinas. They represent



MEREDITH COLLEGE

is known to be one of absolute reliability and prompt in settlement of all claims, and during the thirty-three years of business has built up one of the finest fire insurance businesses in these States. They always have on file all matters of interest to the insuring public, and the Messrs. Hay are considered authorities on mat-

since then, been sole proprietor. The store is stocked with the finest possible lines of men's shoes and general furnishings, handling exclusively many of the best-known and best-advertised lines. A specialty is made of the "J. & M." and the "Regal" shoes, "Faultless" shirts, "Hawes" hats, and "Royal" collars, besides the regular complement of shoes, shirts, collars, ties, fancy vests, suspenders, hats and general men's furnishings to be found in the average first-class establishment of this nature. Mr. Broughton was born and raised in Raleigh, and is accounted one of this city's most representative business men of modern methods and absolute business integrity. He has served the city as a member of the Board of Audit and Finance, and is secretary of the Raleigh Merchants Association. He is an enthusiastic supporter of the city and her institutions, and takes an active interest in her progress and prosperity.



W. D. HAY

ters pertaining to fire insurance, being ready at all times to give their advice or suggestions to any one interested. They are both natives of South Carolina, but have lived in Raleigh for a great many years, T. T. Hay coming to the city in 1876 and W. D. Hay in 1878.

Norris Brothers Company

Established in 1875 by M. T. Norris, the wholesale grocery house of Norris Brothers Company, at the corner of Wilmington and Martin streets, is one of the best known and soundest houses in its line in Raleigh. The present company was incorporated in February, 1910, with M. T. Norris as president and W. C. Norris as secretary. The company deals, at wholesale, in all kinds of staple and fancy groceries, and acts as general commission merchants and feed dealers. Specialties are made of hay, straw, corn, oats, shipstuf, bran, flour, meal and molasses, and particularly attractive prices are made on solid or mixed car lots of goods. The business occupies two entire floors of the large warehouse, 50 by 125 feet in dimension, giving employment to a staff of nine warehousemen and keeping two traveling men constantly on the road looking after the outside business. This company numbers among its customers many of the best retail grocers of Raleigh, and has an extensive business with dealers throughout this whole section of North Carolina. Both of the Messrs. Norris were born in Wake County. M. T. Norris has lived in Raleigh for forty years, and W. C. Norris for thirty-five years. They are both well known and popular in all circles, being members of the Masonic Order, Raleigh Country Club and Capital Club. In business circles they occupy an important position and are numbered among the leaders in the wholesale houses of the city.



T. T. HAY

the Liverpool and London and Globe, Petersburg Savings and Insurance Company, Teutonia, Western of Pittsburg, and the Virginia State Fire Insurance companies. This agency

Edgar E. Broughton

The city of Raleigh contains some of the most prominent retail merchants in the State of North Carolina. One of these is Edgar E. Broughton, who conducts at 209 Fayetteville street an exclusive men's shoe and furnishing outfitting establishment. Mr. Broughton is president of the North Carolina Retail Merchants Association, and has been instrumental in many movements, which have been successfully carried through, for the betterment of general business and trade relations throughout the State. Mr. Broughton's business in Raleigh was established in 1901, as "Lee & Broughton." Two years ago Mr. Broughton purchased the interest of his partner and has,



STORE OF MISSSES REESE & CO. AND E. F. PESCU

Misses Reese & Co.

Among the millinery establishments of Raleigh one well known and very popular is that of the Misses Reese & Company, at 109 Fayetteville street. The firm is composed of Misses S. and Janie Reese and Mrs. E. F. Pescud, all most expert in their chosen line, and employing a staff of eleven expert milliners and assistants. The store was opened six years ago, and ever since has been largely patronized by many of the social leaders of the city. The stock of hats and millinery carried is most complete and up to date, the firm making it a point to keep in touch with the fashion centers so as to assure patrons of the very latest designs of the fashionable world. The show rooms are constantly filled with a display of ready-to-wear hats, and trimmings of all kinds, such as flowers, leathers, ribbons, silks, satins, etc. In addition to this, a full stock of shapes is carried and hats are made up and trimmed to order. Since its establishment this business has held a high position in the esteem of the ladies of Raleigh and the amount of business is increasing year by year.

E. F. Pescud

About two years ago E. F. Pescud established what has since become a most popular book and stationery store. It is conveniently situated at 109 Fayetteville street, and is supplied with a large and fine stock of goods in his line. The shelves and counters are filled with the latest popular fiction, besides a general stock of books and popular magazines. He also carries a fine line of stationery, embracing the popular styles for business and social use. The picture postcard department is most complete, a very varied assortment being at all times kept in stock. The store has phone connection, and all orders or inquiries receive prompt attention. Mr. Pescud is one of Raleigh's well-known business men. He came to this city forty years ago from Baltimore, and has ever since been one of the active men in any movement looking to the advancement and welfare of this city. Since establishing his present business he has been successful in working up a good connection and has built up a large trade.

J. G. Ball Co.

Raleigh contains many soundly established wholesale houses, and, among those devoted to the supplying of wholesale groceries, a prominent firm is that of the J. G. Ball Company, at 133 and 135 South Wilmington street. This business was established by Mr. Ball in 1898,

and occupies a two-story warehouse 50 by 70 feet in dimension; and in addition they have a large warehouse at the depot. The stock includes all staple and fancy groceries, canned goods and table delicacies, and many of the retail grocers in Raleigh and other cities throughout the State secure their supplies from this house. A feature is made here of prompt shipment of orders. The most modern business methods are employed and satisfaction guaranteed. Mr. Ball has been a resident of Raleigh for the last forty years and is one of our best-known and representative business men. He is interested in a number of local enterprises and is vice-president of the W. L. Brogden Wholesale Produce Company.

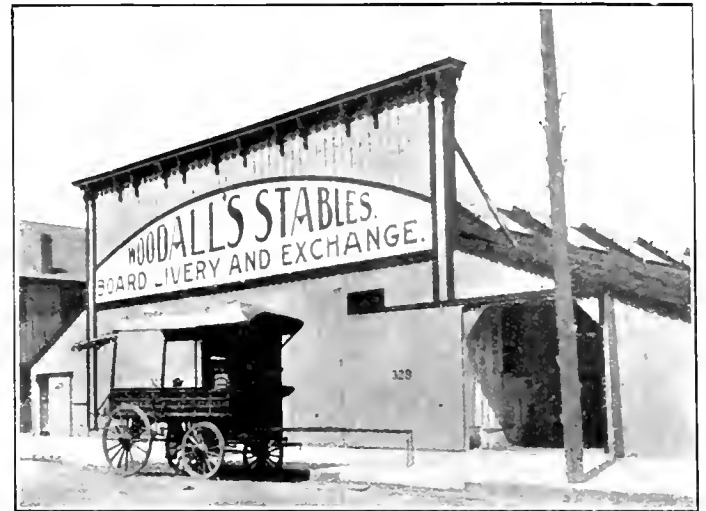
Charles W. Barrett

Raleigh is well known throughout the country as a city of beautiful and comfortable homes, and much of this beauty is due to the skill and artistic abilities of the architects. A member of this profession who has done much in this direction is Charles Wanton Bar-



CHARLES W. BARRETT

rett, whose offices are situated at 117½ Fayetteville Street. Mr. Barrett was born in Fort Scott, Kansas, in August, 1869. After completing his education, he entered an architect's office and studied this profession. He began the practice of his profession in 1898. One year after that time he became a resident of Raleigh and, for eleven years, has engaged in designing and superintending the erection of residences and business places in this city and throughout the State. He is an architect of marked ability and his designs are greatly ad-



WOODALL'S STABLES

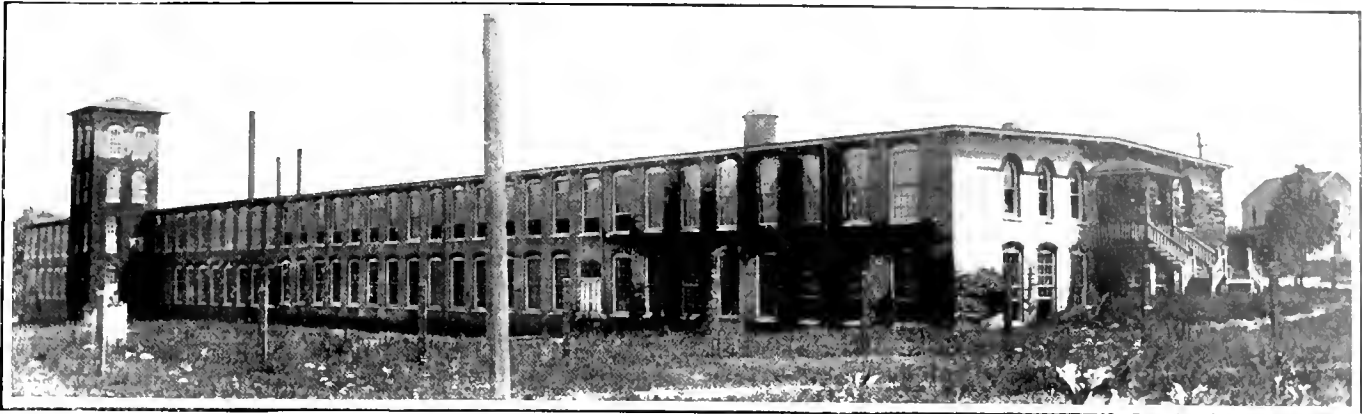
mired and highly commented on in all sections of the country. He has planned a great many residences in Raleigh and other cities in the State. He is responsible for the planning of the Uzzell Printing Company's building, the News and Observer building, the remodeled First Baptist Church, and the Elks Club building, among other important structures in this city, and as the senior member of the firm of Barrett & Thomson, architects and engineers, his work is well known. Mr. Barrett's offices are well arranged for the conduct of his business and he is always ready to discuss plans, make drawings, estimates, etc. In 1900 Mr. Barrett married Miss Sarah Elizabeth Hodges, of New Bern, N. C., and they, with their three daughters, Margaret, Elizabeth and Isobel, have their home at 109 West Edenton Street. Mr. Barrett is a member of the First Presbyterian Church and one of the Board of Deacons. He is also a member of the Raleigh Country Club and of the Elks Society.

Woodall's Stables

L. H. Woodall and J. V. Marr.

One of the most recently established business concerns of Raleigh is the large new boarding, livery, sale and exchange stables known as "Woodall's Stables," the erection of which was completed and the place open for business in May, 1910. The aim of L. H. Woodall and J. V. Marr in building these stables has been to provide the best-lighted, ventilated and most sanitary stables in the South, and they invite personal inspection of their new premises. This stable is situated at the corner of Blount and Davie streets, and is thoroughly new, modern and convenient in every respect. They give special attention to boarding horses owned by business houses and private individuals, employing a capable staff of stablemen to give the horses every attention, they being under the direct charge of L. H. Woodall. This firm invites everyone whose horse needs a holiday to send him to them. He will look better, feel better and drive better after being under their care for a short time. The stable is well protected against fire and has ready outlets. The proprietors are to be congratulated upon their enterprise in building such complete and satisfactory stables and upon establishing their new business on such sound principles and modern plans as they have.

Mr. Woodall was born in Wake County and has spent most of his life in this city. Mr. Marr has spent many years in Raleigh, and both members of the firm are members of the Masonic order.



PILOT COTTON MILLS

Pilot Cotton Mills Company

In 1892 James N. Williamson and his son, W. H. Williamson, established the Pilot Cotton Mills at Raleigh, under the firm name of James N. & W. H. Williamson, incorporating the business in 1907 as the Pilot Mills Cotton Company. Away back in 1836 Edwin M. Holt, grandfather of W. H. Williamson, started the first colored cotton loom south of the Potomac. In 1867 James N. Williamson became connected with the cotton business, being with Holt's Mills of Alamance. In 1882 he built the Ossipee Cotton Mills of Alamance, and in 1892, with his son, established the Pilot Mills. The officers of the Pilot Cotton Mills Company are: President and treasurer, W. H. Williamson; vice-president, James N. Williamson, Jr., of Burlington; secretary, A. V. D. Smith. This company manufactures a large line of shirtings and chambrays, having an equipment of 425 looms and 11,000 spindles. They employ from 275 to 300 operatives, and turn out about 8,000,000 yards of cloths every year, using therefor about five thousand bales of cotton per annum. Their mills are of two story, brick, and they, together with operatives'

ment looking to the advancement and prosperity of Raleigh and her institutions. He is interested in several other local and outside industries, and is a director of the Harriet Cotton Mills of Henderson, N. C. A. V. D. Smith, secretary of the Pilot Cotton Mills Company, is a native of Somerville, N. J., and



A. V. D. SMITH

has lived in Raleigh for the past five years. He is a member of several of the local clubs and fraternal societies, and has made a wide circle of friends since coming to the city.

Raleigh Pepsi-Cola Bottling Co.

In the manufacture of soft drinks the Raleigh Pepsi-Cola Bottling Company, incorporated, is one of the best known manufacturers in this part of the State. In 1906 this company was incorporated with an authorized capital stock of \$25,000 and began the bottling of the far-famed "Pepsi-Cola" and of other aerated waters. They occupy, at the corner of Davie and Salisbury streets, a large bottling plant, and they also maintain a branch plant at Durham, N. C. The trade extends all through this district and, last year, amounted to over twenty thousand dollars. The officers of the company are well known men in town. They are: president, E. W. Armstrong; vice-president, S. J. Lane; second vice-president, S. P. Arrington; secretary, N. B. Burnett. Mr. Armstrong is in charge of the active management of the business. He is a New Bern man and has been a resident of Raleigh for the last four years. Before that he was engaged in the dry goods business. In Craven County he was prominent in public affairs and held the office of justice of the peace. Since coming to this city he has made many friends, being a member of the Merchants Association and of the Odd Fellows and the Woodmen.

Carolina Hosiery Company

A prominent industry of Raleigh is the Carolina Hosiery Company, whose plant is situated on Blount Street, close to Martin Street. This business was established in 1909 with a capital stock of \$50,000, and the company was incorporated under the laws of North Carolina. They occupy the second floor of the building, 64 by 33 feet in dimension. They give employment to a staff of twenty operatives and turn out one hundred and twenty-five dozen pairs of half hose per day. They sell to the jobbers and have a steady demand for their output. The officers of this company are: President, F. J. Holloway; vice-president, C. R. Boone; secretary, J. E. Matthews; treasurer, F. I. Holloway. Mr. Matthews came to this city from Durham less than a year ago to take charge of the business. He is an experienced man in this line and, since coming to Raleigh has made many friends. The other three officers have been residents of Raleigh for years. This is one of Raleigh's most recent additions to her manufacturing ranks, and is already showing up splendidly in comparison with like companies in other sections.

G. S. Tucker & Co.

One of the old established mercantile houses of Raleigh is that of G. S. Tucker & Co., dealers in furniture and general house furnishings, whose store at 8 and 10 East Martin Street is well stocked with furniture for every room in the house. The firm is composed of G. S. and C. D. Tucker, two gentlemen who established this business twenty years ago. As this firm buys in large quantities and for cash, the utmost economy may be practiced by customers here, as everything is sold for the lowest possible price. In addition to the regular lines of furniture this firm carries a splendid stock of carpets, rugs, oilcloths and linoleums, curtains, draperies and general house furnishings. Another department, devoted to the sale of bed-springs, comforters and bedding does a large business. The store is large and commodious, facing two streets and occupying the three floors of the building. Both members of the firm were born in this city and have lived right in Raleigh for the past twenty-six years.

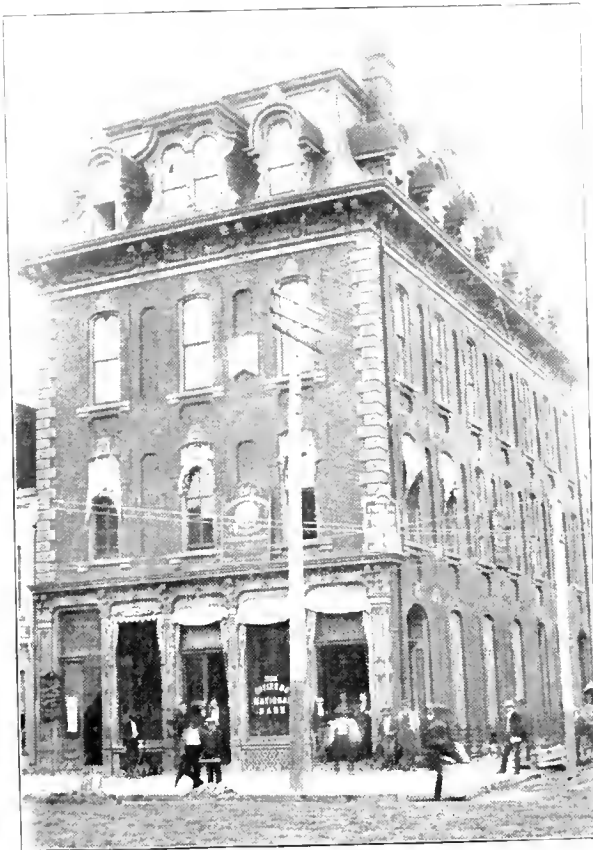
Wake County Savings Bank

The Wake County Savings Bank, established at 16 East Martin street about six years ago, is now erecting a solid stone building on Fayetteville street, which they will occupy early this fall. They do a savings bank business exclusively, allowing four per cent interest on all deposits. The officers are: President, Thos. B. Crowder; vice-president, Wm. B. Gimnes, and cashier, Wm. W. Vass.



W. H. WILLIAMSON

houses, office building, etc., cover about eighteen acres of ground. The mills are modern in every respect, well ventilated, and provided with every convenience for the economical and easy handling of the work. W. H. Williamson, who looks after the active management of the business, is a North Carolinian, having been born in Alamance County. He has been a resident of Raleigh for the last sixteen years, and is vice-president of the Merchants National Bank, a member of the Raleigh Country Club, Capital Club, and of Christ Church Vestry. He is a member of the Chamber of Commerce, and takes an active interest in every move-



THE CITIZENS NATIONAL BANK

Citizens National Bank

One of the oldest established and most prominent banks in North Carolina is the Citizens National Bank of Raleigh. This bank has owned for many years the handsome three-story brick building which they occupy, on the corner of Fayetteville and East Martin streets, and they have been here for so long that this is now one of the landmarks of the city. It has recently bought the splendid property in rear of its present building, extending from Martin to Market street—thus securing nearly twice as much additional space as it already had. This bank has always stood ready to encourage every legitimate business enterprise, and offers every facility to its patrons consist-



JOSEPH G. BROWN

ent with good banking principles. In addition to the ordinary banking business, safety deposit vaults and drawers are rented to customers for the storing of valuable papers, plate and jewelry. It furnishes letters of credit and

issues its own drafts, payable all over the world. The Citizens National Bank has recently acquired the Raleigh Savings Bank and Trust Company, and their combined financial position is of the strongest. About the same time it increased its capital from \$100,000 to \$300,000, and out of its surplus paid the purchase money for the Raleigh Savings Bank. Their last statement, issued March 29, 1910, shows



HENRY E. LITCHFORD

a combined capital of \$315,000, surplus and profits of \$129,028.59, deposits of \$1,738,483.07, and total assets of \$2,382,511.66. The officers of the Citizens National Bank are some of the best-known men of the city, and have practically a national reputation. They are: President, Jos. G. Brown; vice-president, Col. A. B. Andrews; cashier, Henry E. Litchford. Mr. Brown has served several terms as a member of the Executive Council of the American Bankers' Association, and is an ex-president of the North Carolina State Bankers' Association. He is president of the Jefferson Standard Life Insurance Company and vice-president of the



THE TIMES BUILDING

Atlantic Fire Insurance Company. In public matters he is always interested, being at present a member of the Board of Aldermen of the city of Raleigh, State Board of Charities, and of the Board of Directors of the Chamber of Commerce. Colonel Andrews is also a member of the Board of Directors of the Chamber of Commerce. He is first vice-president of the Southern Railway and one of the leading men of the South. Mr. Litchford is a Raleigh man by birth and known to every one in the city as a man of the utmost integrity and sterling worth. He has spent his whole business life in banking, having made a thorough study of this business. He is interested in several local concerns, and holds the confidence and esteem of the business men in general, and is an active member of the Raleigh School Committee.

The Evening Times

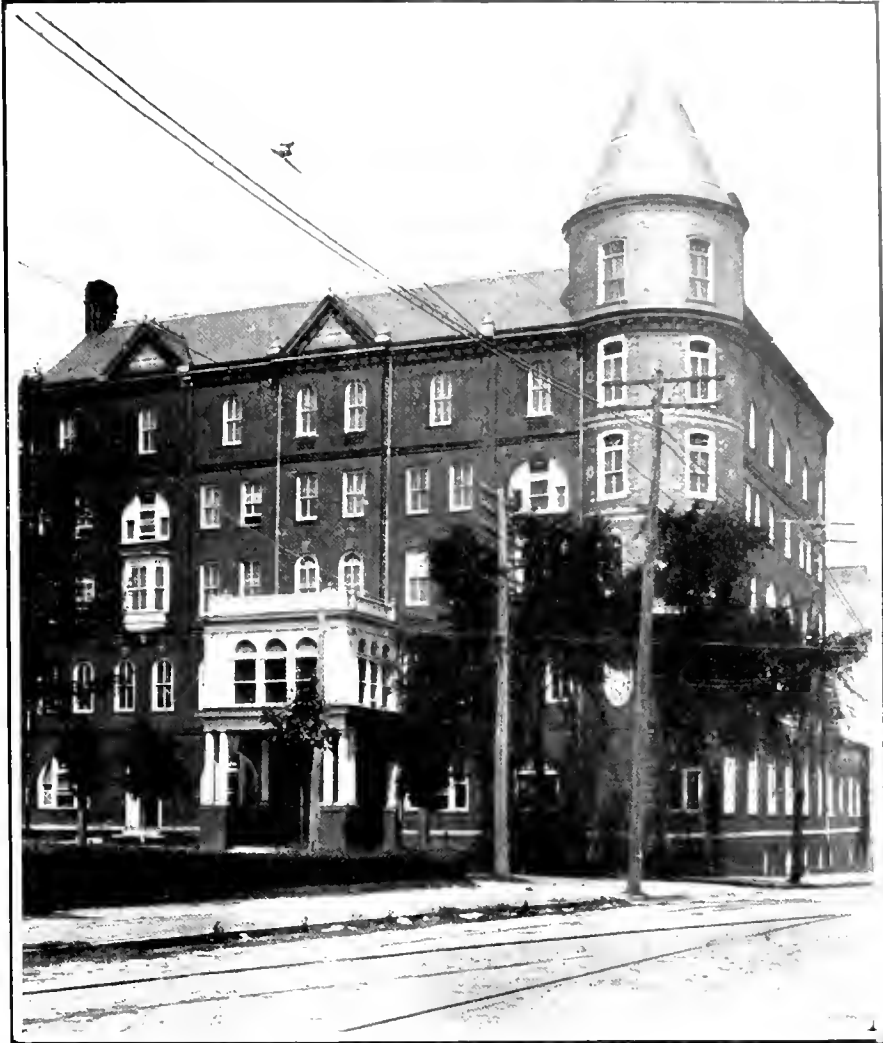
J. V. Simms, Editor and Publisher.

For over thirty-four years the people of Raleigh have been reading the *Evening Times*, but the most successful time in the history of this paper has been since the present owner and his capable staff took possession, about three years ago. The *Evening Times* has grown from very small beginnings, thirty-four years ago, to its present size, from eight to sixteen seven-column pages every day. This has been the result of hard work and a strong determination to give the people the news of the day, and particularly the news of local interest. The *Evening Times* is well fitted and equipped to handle expeditiously a modern newspaper. They occupy their own building at 12 and 14 East Hargett street, using two whole floors of it themselves, and renting the ground floor to stores. Their equipment consists of three modern linotypes, a most complete assortment of advertising and display types, all stones, printers' furniture, etc., that is required, a complete stereotyping plant, and a modern newspaper press, printing 5,000 copies per hour. They give employment to twenty-

two editors, reporters, business men, printers and compositors, and have a staff of twenty-four newspaper carriers to deliver their city circulation. The total circulation now amounts to an average of 6,412 daily, and absolute guarantees are given to advertisers. This makes the *Evening Times* a most valuable advertising medium, as is shown by the liberal patronage extended to its columns by the most shrewd local and outside advertisers. The editor and publisher of the *Evening Times* is J. V. Simms, a newspaper man of long and intimate knowledge of the newspaper business. He is a Charlotte man and has been a resident of Raleigh for about three years. In that time he has closely identified himself with the best interests of Raleigh and has done his share towards making this city known as a city of business, growth and prosperity. The managing editor is J. E. Clark, who also came here three years ago from Charlotte. The news columns of the *Evening Times* show that Mr. Clark has the ready pen, discerning eye and quick grasp of detail so necessary in the modern newspaper editor. The city editor is W. N. Kenner, whose specialty is the gathering in of the news about everything happening in Raleigh. Geo. C. Hall holds the position of advertising manager. He also came from Charlotte, having been a resident of Raleigh since August, 1905. He is well known to every business man of repute in Raleigh, and has the confidence of all with whom the *Evening Times* has ever done business, and that means practically every one of them. L. A. Morris, formerly of the *Atlanta Journal*, is the circulation manager. He is an expert in handling carriers and in all matters pertaining to the subscription department. The *Times* is the only evening paper of the Capital City and, with a full leased wire telegraph service, it well earns its reputation as "the best evening paper in North Carolina."

N. B. Broughton

Mr. N. B. Broughton, president of Edwards & Broughton Printing Company of this city, has been engaged in the printing business for the past half century. It was his special am-



HOTEL RALEIGH

business dream, made manifest in the splendid building and equipment of, and in the large volume of business turned out by, the Edwards & Broughton Printing Company.

Mr. Broughton is also well known in religious and educational work, as well as in industrial lines. For the past twenty-seven years he has been secretary of the Baptist State Convention of North Carolina, and for many years a trustee of Wake Forest College, Meredith College, and the Oxford Orphan Asylum. For thirty years he has been superintendent of the Baptist Tabernacle Sunday School of this city, and is recognized as one of the foremost Sunday School leaders of the world.

In 1891-2, Mr. Broughton represented Wake County in the State Senate. He takes an active part in political and reform movements, and is especially interested in all that pertains to the upbuilding and welfare of the city of Raleigh and of this his native State.

Hotel Raleigh

Howell Cobb, Proprietor.

Among the hotels of Raleigh one of the finest and handsomest is Hotel Raleigh, a large red brick building on the corner of Martin and McDowell streets, formerly known as "The Park Hotel." This was established originally fifteen years ago, but has been under the present proprietor, Howell Cobb, for about six years. Hotel Raleigh is an exceedingly handsome building, containing seven floors, 135 by 160 feet in dimension. The house contains 110 rooms, and has 65 private baths. The dining room is particularly handsome and comfortable, and has a seating capacity for one hundred guests. The

entire house is lighted by electricity and heated by steam. Every comfort and convenience is provided, including up-to-date elevator service. The office, writing rooms, lounging room and lobby are handsomely decorated, have mosaic tiling and marble wainscoting. The house is conveniently situated, a block from the business center of the city, a block from the Union Station, and facing the large city park. This makes it a favorite stopping place with travelers and tourists. The proprietor, Howell Cobb, is a hotel man of vast experience and one of the best known in the State. He came to this city seven years ago from Durham, and controls the Yarbrough House as well as the Hotel Raleigh. He is a member of the North Carolina Hotel Association.

George H. Williams

Established five years ago, the tailoring, pressing and cleaning establishment of George H. Williams, located at No. 10 Market street, commands an exclusive trade amongst some of the best-dressed men of Raleigh. This is one of the most popular of this city's cleaning and pressing establishments, and has enjoyed and maintained an enviable custom. Mr. Williams does all kinds of cleaning, pressing and repairing of clothes for men and women. He also takes contracts for doing the work regularly and looks after the wardrobe of many of our business and professional men. Mr. Williams is a Raleigh man by birth and has spent practically the whole of his business life in tailoring. He is a popular man among his friends and is an active member of the Royal Arcanum.



N. B. BROUGHTON

bition in the organization of the firm of Edwards & Broughton in 1871, which became the present corporation in 1896, to establish a printing and binding plant equal to any in our country, where the people of the South could be accommodated with the greatest despatch. He rejoices to-day in the realization of this



RALEIGH BANKING AND TRUST COMPANY'S BUILDING

Yarborough House

Howell Cobb, Proprietor.

One of the best known hosteries in the State of North Carolina is the Yarborough House, a handsome three story brick building 200 by 175 feet in dimension, situated on Fayetteville street, alongside the new municipal building and opposite the county court-house. The house contains 110 rooms, many of them en suite and with private baths. The house is heated by steam and lighted by electricity. The dining room has a seating capacity of 150 guests, and, with its snowy napery, shining silver and glass, is a most attractive spot. Every delicacy of the season is served here, and the culinary and cooking department is up to date in every respect. In the very near future the house is to be thoroughly overhauled and improvements added to the extent of seventy-five thousand dollars, making this one of the very finest hotels in the South. A staff of sixty employees is engaged in making the guests of the Yarborough House comfortable, and the proprietor is anxious at all times to make his guests feel at home. Howell Cobb, who has been proprietor of this house since 1903, came to Raleigh from Durham. He is a member of the Hotel Association, and is one of the popular hosts of the State. He is known personally to most of the traveling men and to the general traveling public as a man who knows his business thoroughly and who spares no effort to please his guests.

Raleigh Banking and Trust Co.

The oldest and one of the most solidly established financial houses of this city is the Raleigh Banking and Trust Company, familiarly known as "The Round Steps Bank," which was established in 1865 as the Raleigh National Bank, and owns and occupies the handsome three-story brick building on the corner of Fayetteville and West Hargett streets. This bank has a paid-up capital stock of \$1,000,000 and, according to their last annual statement, had total resources of about three-quarters of a million dollars. The bank is fitted in modern style and has provided every comfort and convenience for customers and for the safeguarding of deposits. A general banking business is conducted along safe and conservative lines and the principle of this institution has always been security first, but to assist deserving industrial mercantile enterprises to as great an

extent as prudent banking would allow. In addition to the regular banking and trust business the Raleigh Banking and Trust Company have a large safety deposit department, where safe deposit drawers and boxes are rented, and where valuable papers, plate and jewelry may be stored for safe keeping. Col. Charles E. Johnson, the president, is one of Raleigh's best known and most popular financial men. In addition to his important office here he is also president of the Mechanics Savings Bank, Atlantic Fire Insurance Company, and is largely interested in several other important local enterprises. He is a director of the Chamber of Commerce and a former president of that body. The cashier is F. H. Briggs, a gentleman well known in leading circles of the city, belonging to the old and highly esteemed Briggs family of Raleigh. He is treasurer of the Wake Water Company and is interested in other concerns. The Board of Directors includes some of our most conservative and brightest business men. They are: Col. Chas. E. Johnson, James



COL. CHARLES E. JOHNSON

A. Briggs, W. A. Linchou, H. E. Norris, F. O. Moring, W. N. Jones, J. R. Chamberlain, T. E. Crowder, Alfred Williams, Thos. S. Kenan, John W. Harden, Cary K. Durfey. This financial institution has been for years prominent in the city and is one of the dependable landmarks and strong guards of Raleigh. Twice the "Round Steps Bank" has divided up all its surplus and profits among its stockholders, having paid out to its stockholders in profits and dividends upwards of two million dollars.



RALEIGH COCA-COLA BOTTLING WORKS

Raleigh Coca-Cola Bottling Works

D. T. Poindexter, Proprietor.

The name "Coca-Cola" is probably better known than that of any other beverage, and it is significant with what is best in refreshing drinks. The most essential factor in this beverage is absolute purity of ingredients and cleanliness in bottling. The business of bottling Coca-Cola in Raleigh is carried on at 115 South Wilmington street, in large, light, commodious premises, fitted with modern washing and bottling machines. Other soft or aerated drinks are made and bottled here and a large business is done with the refreshment stands, grocery stores and residences. The proprietor and manager of the business is D. T. Poindexter, a gentleman who has lived in Raleigh for the last seven years. He came here from Virginia in 1903, and has, by his knowledge of every detail of his business, been able to steadily build up a large trade in Raleigh and throughout this district. He is well known and popular among his friends and is a member of the Elks.

B. W. Jones

There is no point on which the careful housewife is more particular than on the good things to eat which she puts on her table. The retail grocer who best meets her requirements as to quantity, quality, neatness, and economy, is therefore the one who receives the bulk of her trade. In Raleigh a grocer who conducts a most complete store of this character is B. W. Jones, at the corner of Hillsboro and West streets. Mr. Jones established his business in this location sixteen years ago and has, ever since that time, had a very large custom from the residents of this neighborhood. He deals in all kinds of staple and fancy groceries, canned goods, table delicacies, and country produce, such as butter, eggs, chickens, fresh fruits and vegetables. His stock is always complete, clean and fresh, and every customer is given courteous and prompt attention, whether she gives her order personally at the store or by phone 376. Mr. Jones is a Wake County man by birth and has spent practically the whole of his life in this city. Before establishing his present store he was in the produce business. He is a well-known merchant of the city and is a member of the Merchants Association. He is a strong supporter of Raleigh and of every movement looking to her advancement and prosperity.

E. M. Uzzell & Co.

One of the largest printing establishments in North Carolina, and one of the official State printers, is that of E. M. Uzzell & Co., whose large four-story and basement brick building is one of the most striking structures on West Martin street. This building was erected about five years ago and is completely equipped with the most modern printing plant for the handling of all classes of work, from the smallest letterhead or envelope, to the largest and finest book publication. The plant is valued at \$75,000, and gives employment to a staff of 65 compositors, pressmen and bindery hands. They do a great deal of the printing for the various State departments, for the schools and colleges, and for the general business men. Every piece of work is turned out in the best possible style and at the time agreed upon. Their annual output is close to \$75,000 and is steadily growing greater. The firm of E. M. Uzzell & Company is composed of E. M. Uzzell and William Boylan. Mr. Uzzell is a thoroughly practical and experienced man in the printing business and is responsible for the great success with which this business has met. He is prominent and well known all through the city and is a man of undoubted integrity and dependability. Mr. Boylan is also one of the well known men of Raleigh and is manager of the Capital City Telephone Company.

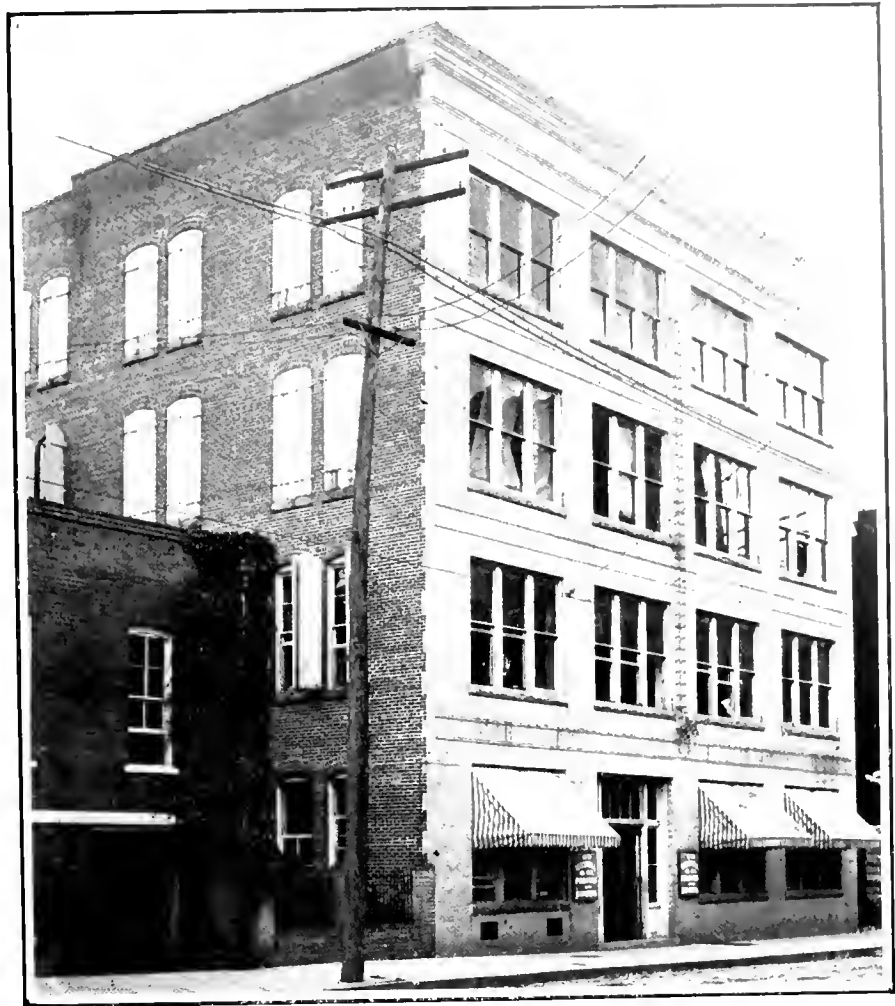
W. S. Barnes

Three years ago W. S. Barnes first opened his optical parlors in Raleigh and has since prescribed for hundreds suffering with eye trouble or imperfect sight from all parts of the State. Mr. Barnes is a graduate of the Jacksonian Optical College of Jackson, Mich., and is a member of the State and National Optical societies. He holds a State license for practicing and is a most qualified man for this undertaking. His optical parlors are in the B. P. O. E. Building, where he is at all times prepared to make examinations without cost. Since starting his practice here he has been successful with the most difficult cases, and has successfully tested and fitted glasses for a great many of the residents of the city as well as many from outlying sections. Mr. Barnes has been a resident of Raleigh for the last nineteen years, coming here from Wilson County. He was for seven years secretary and treasurer of the State Alliance and has done much



W. S. BARNES

for that organization in all parts of the State. For twenty years, up to 1890, he was a private-school teacher. He is widely known throughout the city and is a strong supporter of Raleigh and Raleigh's best interests.



PRINTING OFFICE OF E. M. UZZELL & CO.

Terry, "The Stamp Man"

A most necessary industry for the up-to-date business man is the maker and dealer in rubber stamps. In Raleigh this line is looked after by W. T. Terry, known everywhere as "Terry, the Stamp Man." Mr. Terry has, at 210 1/2 Fayetteville street, a complete equipment for the manufacture of rubber stamps of all descriptions, and does an extensive business with the people of Raleigh, as well as a large mail order trade throughout the State. He makes rubber stamps in any desired size and with any desired type, and sells all kinds of daters, linen markers, pads and inks, and general requisites for this line. He is exceedingly prompt in filling all orders, stamps ordered before noon being ready for delivery on the same day.

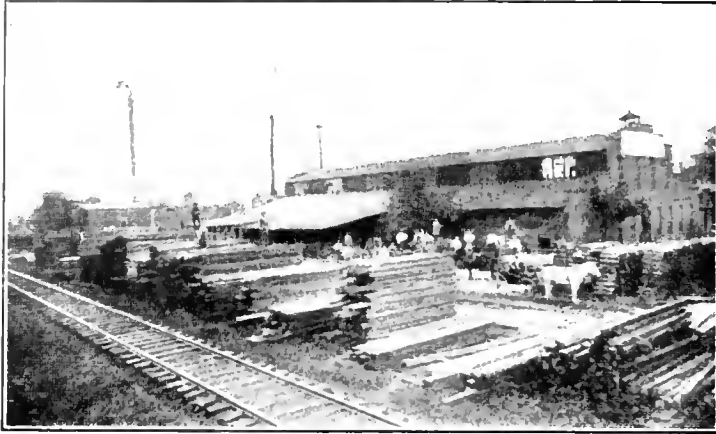
Raleigh Art Company

Among the business houses of Raleigh is the Raleigh Art Company, 104 West Hargett Street. This company, which is composed of L. C. Whittaker and W. S. Newcombe, deals in pictures of all kinds, picture frames, wall paper and window shades. The picture department contains many examples of old prints, etchings, etc., and frames of all styles are made to order. In wall paper this firm carries a good stock of wall coverings, from the cheapest to the best, and they take contracts to decorate any room or house. In window shades a general stock of made-up goods is carried and special shades will be made to order to fit any window. Although the business was established only in April of this year, already satisfactory business has been built up and is rap-

idly increasing. Special attention is paid to the wall paper department, and all housekeepers are invited to call and inspect their stock and to ask prices for work. Mr. Whittaker is a Raleigh man and well known throughout the city. Mr. Newcombe is a New York man and has lived in Raleigh for about one year. He has spent the past thirty-three years in the wall paper business and is familiar with the work as done in New York and other large cities.

Silverthorne & Co.

The importance of the State of North Carolina as a shipping point for lumber is responsible for the establishment here of many important houses devoting their attention to this most necessary industry. A house which, although established here only a little over a year, has already made valuable connections, is that of Silverthorne & Co., whose Raleigh offices are situated in the Tucker Building. This company's head office is at North Tonawanda, N. Y., one of the State's principal lumber centers, with mills and branch offices at Wausau, Wis.; St. Louis, Mo.; Ellisville, Miss.; Portland, Maine; Springfield, Mass.; Randolph, La.; Collins, Miss.; Raleigh, N. C.; Appalachicola, Fla.; and Columbus, Miss. This company deals in all kinds of rough and dressed lumber, purchasing in large quantities and shipping to points throughout the North and New England States. This office is under the direct management of P. F. Williams, a Virginia man of long experience in the lumbering business. He has spent his entire business life in this one line and is well known in lumber and shipping circles throughout the South.



PLANT OF ELLINGTON BUILDING SUPPLY COMPANY

Ellington Building Supply Co.

An industry of Raleigh which has done much to assist the building trades of the city is the Ellington Building Supply Company, who own and occupy large warehouses and yards, covering in all some two acres of land, with their own private railroad siding, located at the junction of Harrison Avenue and Morgan street. This business was originally established on West street about thirty years ago, the present company having had possession since March, 1909, and moving to their new quarters during the summer of 1910. They have large saw and planing mills wherein they manufacture all kinds of sash, doors, blinds, rails, balustrades, and general builders' materials. They also deal in various materials required by builders, and are general headquarters for anything in this line. They give employment to a staff of thirty-five expert mechanics and assistants, and, dealing in such large quantities, are able to offer builders most advantageous prices and terms. The firm is composed of E. E. Ellington, W. E. Ellington and D. D. Ellington, three gentlemen who are well known in every section of Raleigh, having been born and brought up in this city. They are enthusiastic believers in the future greatness of Raleigh, and are always ready to do what they can to encourage the growth of "Bigger, Busier, Better Raleigh."

G. L. Vinson Co. Inc.

In March, 1907, the G. L. Vinson Company was organized and incorporated under the North Carolina State laws to take over the business then operated by W. A. Stunkel & Co. and established by them about three years previously. This new company has an authorized capital stock of \$10,000, and are in a position to handle contracts for plumbing, steam heating, etc., in a very large way. A business is done all over the State, the company having in their employ a staff of competent workmen, varying in number from fifteen to thirty, according to work in progress. The office, workshop and stores are situated in the basement floor of the Home Building on Fayetteville street. The officers of the company are: President, J. M. Broughton, and G. L. Vinson, secretary, treasurer and general manager. The latter gentleman is a thoroughly experienced man in his business and has made a marked success of his undertaking since assuming control three years ago. He is a native of this State, and has been a resident of Raleigh for the past seven years. He is one of the active workers of the Merchants' Association and a member of the North Carolina State Builders' Association.



UNDERTAKING ROOMS OF RALEIGH CASKET COMPANY

C. B. Partin

On April 1, 1910, C. B. Partin took over the insurance business formerly carried on by Hightower & Fort. This agency controls the business in this city of some of the strongest insurance companies in the country, including fire, life, accident and bonding. Ever since the original establishment of this agency it has had an excellent reputation for modern business methods and promptness in settlement of all claims. Since Mr. Partin has taken over the business, and has devoted his time entirely to insurance, matters have been even better than before. Among the companies represented are St. Paul Fire and Marine, Germania of New York, North River of New York, North Carolina Home and Atlantic companies of Raleigh, Carolina Home of Wilmington, Delaware of Philadelphia, Agricultural, Girard, and Shawnee. In addition to these fire companies, Mr. Partin is agent for the Detroit Accident, Security Life and Annuity, Southern, Live Stock Insurance of High Point, and the Massachusetts Bonding Company of Boston. Mr. Partin is a Raleigh man by birth and has spent his whole life in this city. Before entering the insurance business he was connected with newspaper work, having been with the *News and Observer*. He is well known in all circles in the city and fraternally is a member of the Elks Society.

to a marked degree by G. A. Strickland, one of Raleigh's old established undertakers and funeral directors. Fifteen years ago Mr. Strickland first established himself here in the practice of his profession, and during the whole of that time he has steadily built up an increasingly high reputation among people of this city and all through this section of the country. In his handsome parlors and show rooms Mr. Strickland carries a large and beautifully selected stock of caskets and funeral requisites. He has three modern funeral cars, or hearses, and takes pride in having beautiful horses and modern equipment throughout for conducting funerals in the most approved style. His offices and parlors are situated at the corner of Wilmington and Morgan streets, facing the Capitol, and are connected with both 'phones. Calls at any hour of the day or night receive prompt and courteous attention. Mr. Strickland is a Franklin County man by birth, and has lived in Raleigh for the last thirty years. He is well known in every section of city and, fraternally, is connected with the Odd Fellows.

James I. Johnson

Among the business houses of Raleigh one of the oldest and most reliable is the manufacturing, wholesaling and retailing drug store at 301 Fayetteville street. This business was established forty years ago, the present proprietor, James I. Johnson, having had possession of it for half of that time. The business occupies the first floor and basement of the building, the first floor being used as a retail drug store and the basement being taken up with the manufacturing and wholesale departments. The retail department is stocked with a full line of drugs, chemicals, perfumes and toilet articles, rubber goods and druggists' sundries, and has also an up-to-date soda fountain. A specialty is made of the preparations made and put up by the firm itself, one of the leaders being "Anticephalalgine," a well-known remedy for headaches. The wholesale and manufacturing departments are well fitted for the proper carrying on of the business and a large trade is done with the retail druggists of this city and throughout the State. Mr. Johnson is one of the best known business men of Raleigh. He was born and raised in this city and was Mayor of Raleigh from 1905 until 1909. He filled this honorable position with great credit to himself and to the complete satisfaction of his constituents. He is a hard worker for the benefit of the city and is interested in a number of local financial and mercantile concerns of repute.



G. A. STRICKLAND

Raleigh Casket Company

G. A. Strickland, Proprietor.

The undertaker and embalmer requires very special qualifications to conduct his business successfully, which qualifications are possessed

Carey J. Hunter & Bro.

In Raleigh one of the most reliable life insurance agencies is that of Carey J. Hunter & Bro., located in the Merchants National Bank building, and representing the Union Central Life Insurance Company of Cincinnati, Ohio. The Union Central was organized and began business in 1867, and has been doing business in Raleigh, through the same agency, for over twenty years. In 1888 Carey J. Hunter established this agency, and in 1905 he was joined by his brother, J. Rufus Hunter. They control the agency for the whole of North Carolina, and have subagents at various points throughout the State. Last year they wrote about \$700,000 of paid-for insurance. The Union Central has over \$6,500,000 insurance in force in North Carolina, and has led all companies for twenty years in rate of interest earned on assets for policyholders, and pays the largest dividends. The company has assets of over \$78,000,000, invested in thirty-three States, including North Carolina, and carries insurance of over \$290,000,000. During the past ten years the interest earned on investments has been \$4,000,000 greater than all death claims, matured endowments and annuity payments falling due during that time. Their premiums are low, earnings high, and safety absolutely sure. The Messrs. Hunter are natives of North Carolina. They are well known in the city, and are members of the Country Club. They are both also members of the State Board of Missions and Sunday Schools of the North Carolina Baptist State Convention. Carey J. Hunter is also a member of the State Board of Charities and of the Raleigh Chamber of Commerce. In business circles he is a director of the Commercial National Bank, Caraleigh Cotton Mills, Melrose Cotton Mills and Capidine Chemical Company. He has been chairman of the Board of Trustees of Wake Forest and is now chairman of the Executive and Investing Committees of Wake Forest College. He is also chairman of the Executive Committee of Meredith College. J. Rufus Hunter, before coming to this city, was professor of chemistry in Richmond College for ten years, before that having taught at other points in North Carolina and Wisconsin.

J. B. Prince

The only store of its kind in North Carolina, and one which is of the greatest possible convenience to all business men, is that of J. B. Prince, dealer in all kinds of office and store furniture and fixtures. Mr. Prince established



J. B. PRINCE

this business in June, 1910, locating himself at 203 Fayetteville street, occupying a portion of the store of the Capital Furniture Company. His stock is the most complete assortment of



SHOWROOM OF J. B. PRINCE

modern and up-to-date furniture, fittings and appliances for the conducting of business which Raleigh business men, or men of any other city, have ever seen gathered together. Mr. Prince is State agent for the Automatic Computing Scales, Automatic Computing Cheese Cutters, Automatic Self-measuring and Computing Oil Tanks, made by the Anderson Tool Company, Anderson, Ind., and other modern inventions for use in stores and offices. In addition to these special lines, the stock consists of desks of all descriptions, office chairs, filing cabinets, card index systems, bank and office fittings, counters, show cases, etc., cash carriers, office, factory and store 'phone systems; in fact, everything the modern business man can wish for when fitting up his place. Mr. Prince is the right man for handling a business of this nature. He has made an exhaustive study of modern business methods and knows what the modern business man requires. He is a newcomer to Raleigh, having come to this city from Columbia, S. C. He comes well recommended and is sure to build up a prosperous business in this city, making this the center for his business throughout the entire State.

Northside Drug Store

W. G. Thomas, Proprietor.

The northern portion of Raleigh is becoming one of the best built up residential sections of the city, and is well looked after in the way of drugs by the Northside Drug Store, at 447 Halifax street. This was established about eighteen years ago by the Bobbitt-Wynne Drug Company, who operated it for about ten years, selling out to W. G. Thomas, the present proprietor, about eight years ago. The store is splendidly equipped for the business, the counters, show cases, etc., being kept neat and in order. There is also a soda fountain, which makes this store a popular retreat in the hot weather. The stock combines all sorts of drugs, chemicals, patent medicines, perfumes and toilet articles, rubber goods, druggists' sundries, and fine confectionery. The prescription department is in charge of Mr. Thomas, and in his absence M. L. Shore, who is popular with the general public and considered one of the most reliable prescriptionists in the city, assisted by W. G. Thomas, Jr., who is studying pharmacy under his father. Mr. Thomas is a Raleigh man by birth, and has been in the drug business for thirty-seven years. His first nineteen years in the business were spent with

Williams & Haywood (this was the first drug store in Raleigh), afterwards conducted a store of his own for ten years in Louisburg. His present store, a most popular and successful one, is connected with both 'phones, and all inquiries receive prompt and courteous attention. Mr. Thomas is a member of the State Pharmaceutical Association and the Raleigh Merchants' Association.

Brenig & Womble

Among the business firms of Raleigh who appeal to the men of the city is the merchant tailoring firm of Brenig & Womble, who occupy large quarters on the second floor of 307 Fayetteville Street. This is an old established business, the present proprietors having taken charge of the business in May, 1910. The firm is composed of E. A. Brenig and R. R. Womble, both of whom are practical tailors and who are used to doing high-class custom work. This firm carries a good stock of woollens, serges, tweeds, chevots, etc., and will make to order any kind of business or dress suit, trousers, fancy vests, overcoats, etc. They are agents for the Spencer-Tracey Clothing House, one of the best known custom tailoring concerns in the country. Brenig & Womble also do all kinds of cleaning, pressing and repairing, calling for and delivering goods promptly. Reasonable prices are charged for the work, and contracts are taken for the regular care of any gentleman's wardrobe. Mr. Brenig has lived in Raleigh for the last sixteen years, coming here from Erie, Pa. Mr. Womble is a native of Raleigh and has lived here all his life.

A. A. Wood

A recently established store is that of A. A. Wood, at 14 East Hargett street. Mr. Wood opened this business on December 14, 1909, and has already won a steady custom. He has stocked his store with a splendid line of clothing, dry goods, shoes and men's furnishings, and by conducting his affairs along honorable lines he is winning the favor of Raleigh shoppers. The stock is well selected and includes every part of a man's apparel from top to toe. The store is well appointed and gives ample room for the proper display and arrangement of the wares. Mr. Wood has been a resident of the city for twenty-six years and is well known. Fraternally he is connected with the I. O. O. F.

Connecticut Mutual Life Ins. Co.

W. R. Crawford, General Agent.

One of the four oldest life insurance companies in the United States, and a company which has been doing business in North Carolina for forty years, is the Connecticut Mutual Life Insurance Company of Hartford, Conn. The man in charge of their business in North Carolina is W. R. Crawford, whose offices are situated at 226 Fayetteville Street. According to annual statement published by this company and dated January 21, 1910, they are the only American life insurance company that has paid to its members or their beneficiaries to December 31, 1909, \$5,927,482.40 in excess of the amount received from them in premiums, besides accumulating for the protection of its outstanding contracts, including a surplus of \$1,170,493.71, assets of \$68,132,055.08. Their first policy was issued in 1864, and at the end of 1909 their statement shows net assets of \$66,383,082; business in force, 77,369 policies, aggregating \$184,547,858.21, and a surplus over all liabilities of \$1,170,493.71. These figures speak wonders for the careful and economical management of this company and for the absolute security offered to every policy holder. For the past six years the control of the business for this State has been placed in Raleigh, Mr. Crawford being in charge. He is a Raleigh man by birth, and before taking his present office, was, for fifteen years, business manager of the State Hospital. His abilities



W. R. CRAWFORD

as an insurance underwriter are shown by the fact that the business placed by him, personally, amounts to about a quarter of a million dollars annually. Mr. Crawford is a member of the Raleigh Chamber of Commerce and fraternally is connected with the Masonic Order and with the Odd Fellows. He is also a member of the First Baptist Church of this city.

Henry T. Hicks Company

In Raleigh a leading firm engaged in the retail drug business is the Henry T. Hicks Company, who have stores at the corner of Fayetteville and Morgan streets, opposite the Capitol, and at the corner of Fayetteville and Martin streets. These stores, occupying two of the most prominent and busiest corners of the city, are at all times scenes of business activity. Both are completely stocked with all drugs and chemicals, toilet articles, etc. Both have up-to-date prescription departments presided over by experienced pharmacists. In both stores special soda-water departments are conducted and an extensive business done in refreshing beverages. Cigar departments also add to the business of the stores and the popular brands of domestic and imported cigars carried. Henry T. Hicks, president of the com-



STUDIO OF WHARTON & TYREE

pany controlling these stores, is a well-known man in drug circles and is secretary and manager of the Capudine Company, one of Raleigh's most important proprietary medicine houses. Gilbert Crabree is secretary of the company and manager of the Tucker Building Pharmacy.

Robert W. Winston

Judge Winston is a member of the law firm of Aycock & Winston, composed of former Governor Charles B. Aycock and himself. He is in the prime of manhood and for the last dozen years has been actively engaged in much of the larger litigation of this State. In the great case of *Gattis v. Kilgo*, he represented the defense, and appeared for the State in the suit involving the taxation of \$4,000,000 of bonds, and in the railroad tax-rate cases before the Supreme Court of the United States. He also represented Josephus Daniels, national committeeman, in the celebrated suit against him charged with libeling United States Judge Purnell. The firm of Aycock & Winston are engaged in litigation throughout the higher courts of this State, as well as at Richmond and Washington. Judge Winston is likewise a man of affairs, being attorney for the Merchants National Bank, vice-president of the Raleigh Chamber of Commerce, president of the State Club, and a director of the North Carolina Agricultural Society. In the midst of an arduous profession, he likewise finds time to serve his county and State along other lines—having been president of the State Literary and Historical Society, director and founder of the Bank of Chapel Hill, director of the First National Bank of Durham, and trustee of Durham public library. In his younger days the Judge was something of a politician, becoming State senator, member of the Central Executive Committee, and judge of the courts of law and equity. He resigned as judge in 1895 and became a member of the law firm of Fuller, Winston & Fuller. Afterwards he and Victor S. Bryant practiced law in Durham for a dozen or more years. Judge Winston has been in Raleigh about two years. He has written one law book, "Talks on Law." Many of his articles and essays have gone through half a dozen editions, among others "Some Judgments and How to Collect Them"; address before our Supreme Court on Chief Justice Henderson; "State Pride," an address before the State Literary and Historical Society; "North Caro-

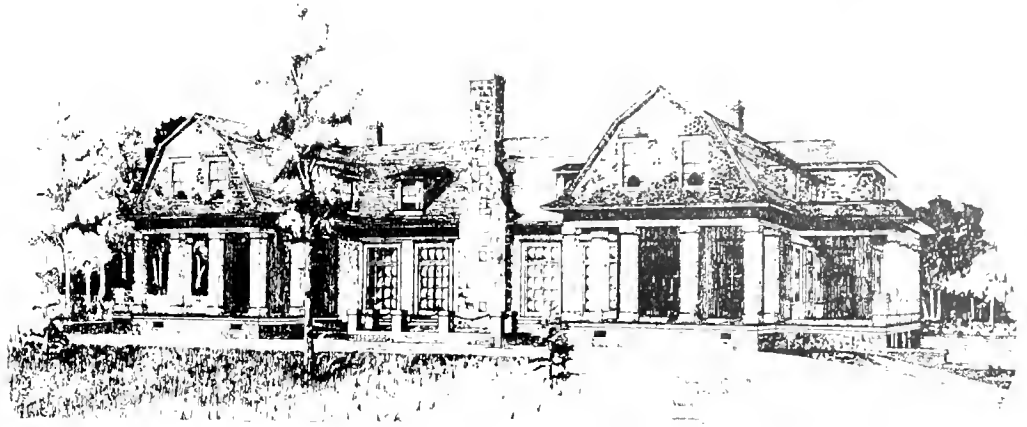
lina Philanthropy," an address before the Teachers' Assembly; "The Courts and the Press," an address before the North Carolina Press Association; "What the Banks Owe to the People and What the People Owe the Banks," an address before the North Carolina Bankers' Association. Judge Winston states that he moved from Durham to Raleigh, not that he loved Durham less, but that he might be able to assist in the forward movement of making Raleigh a great State capital, as it is now the best resident city in the United States, hereby stimulating a larger State pride and holding our strong young men at home. Judge Winston married Sophronie Horner, of Oxford, N. C., a daughter of J. H. Horner, LL.D., the State's greatest teacher. One son, James Horner Winston, is an A.B. of the University Law School, Oxford, England, and is making a brilliant success as a young lawyer in Norfolk, Va. Miss Gertrude, a daughter, married F. B. Webb, Esq., of Durham, N. C. The two youngest, R. W., Jr., and Annie, are at school.

C. H. Stephenson & Co.

Among the mercantile establishments of Raleigh, one which does a large business with both men and women is that of C. H. Stephenson & Co., at 214 South Wilmington street. This store sells furnishings for men and women, musical instruments and small wares. The business occupies both floors of the building, 28 by 50 feet in dimension, and carries a very large and well-selected stock. In the furnishings department are shoes, hats and pants, shirts, collars, ties, fancy vests, underwear and hosiery for men, and all kinds of collars, ties, belts, hosiery, etc., for women. In musical instruments a good line is carried. Accordions, guitars, banjos and violins, and all supplies, etc., can be bought here. The small wares department is well filled with a great variety of goods, all bought right in the large markets, and sold at bargain prices. The business was established about five years ago by Z. Fonville. In September, 1907, C. H. Stephenson entered the business and the firm became C. H. Stephenson & Co. At that time they added greatly to the stock and increased the business in every way. Mr. Stephenson is a Wake County man and has lived in Raleigh for about eleven years. Mr. Fonville became a resident of this city six years ago. Since the formation of this firm they have enjoyed a good trade.

Boylan-Pearce Company

A store that has done much to bring Raleigh into prominence as a shopping center is that of the Boylan-Pearce Company at 206 and 208 Fayetteville street, running through the entire block and opening on Salisbury street. This is one of the largest stores of its kind in the State and gives constant employment to from forty to fifty salespeople. The business was originally established in 1900, and five years later the present company was incorporated with an authorized capital stock of \$100,000, the offices being held by the following: President, Charles McKimmon; vice-president, H. E. Litchford; treasurer, J. B. Pearce, and secretary, K. W. Weathers. The store occupies a handsome two-story building, 33 by 210 feet in dimension, and is equipped with modern store fixtures, counters, show cases, and all the little accessories of a modern department



RALEIGH COUNTRY CLUB



CHARLES McKIMMON

store. A very complete stock of dry goods, including piece goods in cottons, woolens, silks, satins, etc., dress trimmings, notions and lingerie is carried. Another department is given over to ladies' ready-to-wear suits, skirts and cloaks. In the millinery section are to be found the very latest decrees of fashion in trimmed pattern hats, or when desired, trimmed to order. A staff of twelve expert milliners is employed, the head ones visiting the fashion centers early each season. A large business is also done in carpets, rugs, and other house fur-

fully systematized and brought to a very high degree of efficiency. Mr. McKimmon is a Raleigh man by birth and has spent practically his whole life here, the last forty-nine years in this same line of business. He is well known and is an important figure in financial and commercial circles. Mr. Pearce is also an experienced man in this same line, having been many years connected with it. He has done much to promote trade and commerce in this city. He is the president of the Merchants Association and since the organization of that body has been one of its chief workers. Mr.

particular people of the city, people who appreciate the best and yet want to pay a reasonable price for what they buy. The business has steadily progressed until to-day the firm of Weathers & Perry numbers among its customers many of the best people and houses of Raleigh.

Barbee & Company

For thirty-five years the firm of Barbee & Company have been cotton merchants in this city, doing a large home and foreign trade. The firm, which is composed of E. B. and C. B. Barbee, established their business in this city in 1875, and they own the large two-story brick building (35 by 100 feet in dimension) which they occupy at 305 South Wilmington street. Both members of the firm are expert judges of cotton and are numbered amongst the best-known men in the business. They buy the raw cotton on the local market and throughout the cotton-growing district, selling to the mills locally and exporting to other points. They have every convenience for the quick handling of the business, and keep closely in touch with the cotton markets of the world. Both members of the firm are North Carolinians by birth, coming from Harnett County. E. B. Barbee has lived in Raleigh for the last forty years, while C. B. Barbee came to this city thirty-five years ago. Having spent their whole business lives in the cotton business, they are perfectly competent in it, and they are known to the cotton growers and mill men throughout the country.



M. L. GRAUSMAN

M. L. Grausman, an experienced buyer, has charge of the ready-to-wear department and is one of the most expert men in this line in the South. He was born and raised in Raleigh and has spent his entire business life in this line of merchandise.

L. W. Bowden

"The New Hardware Man."

One of the most recent additions to the mercantile houses of Raleigh is the hardware and crockery store belonging to L. W. Bowden, "the new hardware man," at 120 East Martin street. This business was established in February, 1910. The store is 25 by 90 feet in dimension, and is modernly fitted for the proper display of the large stock, which includes all lines of shelf and heavy hardware, household and builders' supplies, and contractors' and mechanics' tools. In the crockery department is to be found both heavy and fancy china and crockery, from the common "Ironstone" to the finest French china. A good assortment is here for the selection of customers, and a very substantial business has been worked up since the opening of the store. There are no old-fashioned or shop-worn articles in the store, the entire stock being fresh and up to date. Mr. Bowden came to this city from Louisburg seven years ago, and is known as a man of good business methods and sound integrity. He is popular among the many friends he has made and fraternally is connected with the Royal Arcanum.



J. B. PEARCE

nishings of like nature. Altogether a most comprehensive stock is carried, and if by any chance they happen not to have just what you want, pains are taken to immediately procure it by special order. A State-wide business is done, the mail order department of the Boylan-Pearce Company being a special feature care-

Weathers & Perry

A popular store is that of Messrs. Weathers and Perry, who conduct a china and art store at 117 Fayetteville street. This firm established itself in 1905, fitting up their store in modern style. The stock consists of a fine and full line of fancy and staple china, from the heavy ironstone to the finest imported china, a splendid assortment of wall papers from the best manufacturers of this and other countries, and of pictures of all kinds, picture framing, moldings, etc. They take contracts for papering the whole or any portion of any house, and they guarantee all work to be done right and at moderate prices. They carry a large assortment of picture framing and make up frames to order in any design. Their stock of pictures embraces everything from prints to the finest etchings and water colors and oil paintings. This store aims at catering to the

Commercial Printing Company

Among the firms who do the greater part of the better class of work, one of the prominent ones is that known as the Commercial Printing Company, situated in the large brick warehouse at 112 and 114 East Hargett street. They occupy here two floors of the building, 60 by 80 feet in dimension, and have a most complete equipment of modern machinery, type, etc., necessary for the doing of first-class work. The equipment consists of two linotypes, four platen or job presses, and a large cylinder press, besides an extensive stock of types, cases, and general printers' furniture. They give employment to a staff of eighteen highly paid and expert printers and compositors, and do all kinds of book and job printing. A specialty is made of printing briefs and records for the Supreme Court and of the general run of high class commercial printing. Their prices are at all times reasonable and they turn out work at the time agreed upon. The officers of the Commercial Printing Company are gentlemen who are thoroughly familiar with every detail of their work. They are: President, J. W. Weaver, a Virginian by birth, who became a resident of Raleigh some four years ago; vice president, E. J. Wicker, a native of this city and well known in business circles; secretary-treasurer, Murray Allen, one of Raleigh's best known lawyers and a native of Raleigh; manager and superintendent, J. E. Goodwin, born at Durham and a resident of Raleigh for the last three years. Under the capable direction of these gentlemen the Commercial Printing Company has been able, in the two years since its establishment, to build up a large and ever-increasing business among the business men, firms and corporations of this city, and at various points throughout the State. They are prepared to give estimates on any job of printing, and guarantee satisfactory work on every contract which they enter into.

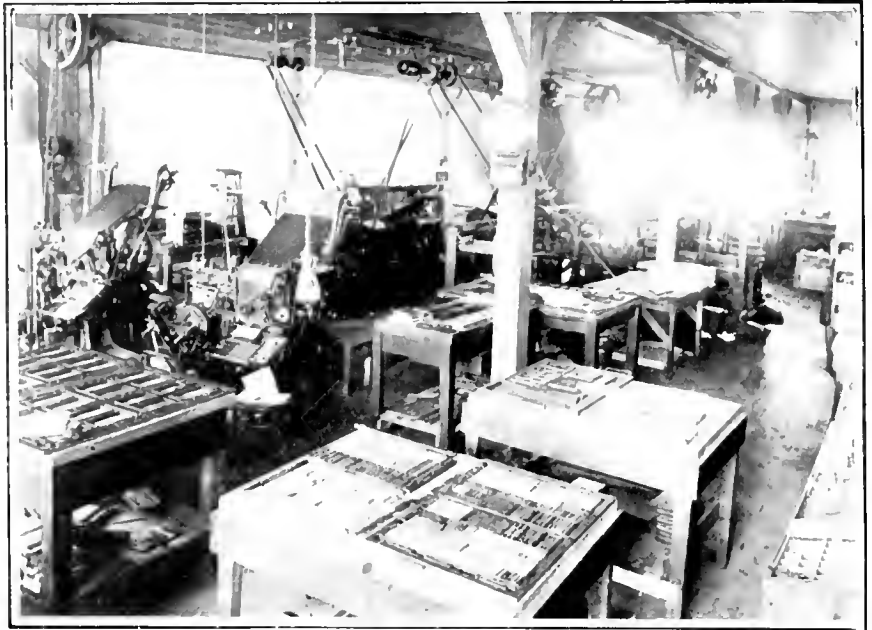
W. H. Yager

Among Raleigh's well-established industries, and one that is of great importance to the builder and contractor, is that of W. H. Yager, successor to the Allen Roofing Company. Mr. Yager takes contracts for all kinds of metal roofing, slate, etc., and, being a thoroughly ex-



W. H. YAGER

perienced man and employing none but first-class helpers, he absolutely guarantees satisfaction with every job. This business was established ten years ago, although the present proprietor has had possession of the business only since March 1, 1910. The offices and workshop are situated in a substantial brick building, 50 by 100 feet in dimension, at 12 and 14 West Davie street, and employment is given to six assistants. Besides slate and tin roofing,



PRINTING OFFICE OF COMMERCIAL PRINTING COMPANY

Mr. Yager manufactures cornices, skylights, eavestroughing, spouting, etc. Although Mr. Yager has been sole proprietor of this business for only a short time, he is a man of long experience in this line, having been engaged in it for several years. He is a Virginia man by birth, and has been a resident of Raleigh for about ten years. He has a reputation for sound business methods and absolute integrity. His business is not confined to this city, but reaches out to points all through the State, and he is ready at all times to give estimates on any work in his line.

Equitable Life Assurance Society

J. D. Boushall, General Agent.

Among the many life insurance companies of the United States one of the largest and strongest is the Equitable Life Assurance Society of New York. This company is well represented in Raleigh, this being the headquarters for the eastern part of the State. The Equitable Life Assurance Society was incorporated in 1859 and carries about a billion and a half dollars insurance, having policy holders in every State in the Union and in almost every country in the world. In January, 1907, the Raleigh office was opened and now has twenty-seven subagents working throughout this district. The business is in charge of J. D. Boushall, general agent, with W. T. Roddy cashier. Their offices are situated in rooms 503, 504 and 505 Tucker Building. The society's investments in North Carolina, according to statement of December 31, 1909, amount to \$3,046,278.22, while the total reserve on the society's policies in force in North Carolina on December 31, 1909, amounted to \$2,653,549, showing they have considerable more money invested in this State than their total reserve on its policies, which indicates the good will and confidence the Equitable has towards the people of North Carolina. Mr. Boushall is one of the best known men in the city. He is a North Carolinian by birth, coming from Camden County. He has lived in Raleigh for the last 23 years, and has been engaged in the life insurance business since 1892. Before that time he was chief clerk to the State Auditor. He is a member of the board of trustees of Meredith College, and chairman of the finance committee. He has served the city as a member of the board of aldermen for four years

and in 1899 was elected to the State Legislature. While there he was a member of the finance committee and chairman of the insurance committee. This was the Legislature which made the North Carolina Insurance Code and elected the insurance commission.

I. W. Warner

Among the larger dealers in lumber is I. W. Warner, whose offices are situated in suite 510 Tucker Building, Raleigh, N. C., and who still maintains an office in Philadelphia, Pa., from which city he originally came. Mr. Warner came to Raleigh in September, 1909. He has for years been engaged in the lumber business in Philadelphia and, knowing the value of the North Carolina pine, he came to this city. He buys lumber of all kinds and ships it north to the large mills, dealers and consumers of that section of the country. He pays particular attention to the yellow pine, having a ready market at good figures for all of this which he can buy. He is a member of the Capital Club and is a popular man among his fellow business men.

The College Pharmacy

C. Byrd, Proprietor.

The College Pharmacy, a modern drug store, admirably situated on West Hillsboro Street, West Raleigh, well supplies the needs of this section of the city. This business was established almost ten years ago by a brother of C. Byrd, the present proprietor, who took possession in November, 1908. The store carries a complete stock of all drugs, chemicals, proprietary medicines, perfumes and toilet requisites, rubber goods, etc., as well as a splendid line of choice confectionery. A specialty is made of the filling of doctors' and family prescriptions, Mr. Byrd being a most capable man for this class of work. He is a graduate of the University of North Carolina and has been actively engaged in the drug business for seven years, having formerly held the position of manager of a downtown store. He is a North Carolinian by birth and a strong supporter of Raleigh and her institutions. He is a man of good business methods and is building up a most satisfactory business, covering the western portion of the city.

Raleigh Telephone Company

W. A. Wynne, General Manager.

Raleigh is well served in the way of telephone conveniences, there being two complete systems, operated by separate companies. The Raleigh Telephone Company, composed of local stockholders, have their offices and switchboard situated at 130½ Fayetteville street, using the most modern metallic system. They were the first to use the common battery, full metallic system, in North Carolina, and are now installing the "Wynne Instantaneous Service" (patents foreign and domestic), which does away with all delays, insures prompt attention to all calls, thus putting them in a class alone. This company was organized in 1899, with an authorized capital stock of \$20,000. They have a large exchange among the business men and residences of the city, giving good service at moderate cost. The officers of the company are: President, Dr. D. E. Everett, one of Raleigh's well-known dentists; vice-president, C. P. Wharton, one of Raleigh's best-known photographers; secretary-treasurer, R. T. Gowen, well known in banking circles and connected with the Merchants National Bank; general manager, W. A. Wynne, a native of Raleigh and well known in all circles. The latter gentleman, on whose shoulders fall the responsibilities of the business, and who is largely responsible for putting the company in the splendid position which it holds to-day, has held this position since organization. Before that time he was a professional baseball player, playing in the National League. Since returning to his home town and accepting his present position, he has made many friends and well wishers. He is an Odd Fellow, Elk, and member of the Raleigh Country Club. By his close attention to business, and by careful attention to the needs of the subscribers of his company, he has steadily built up the business to its present efficiency.

Metropolitan Life Insurance Co.

R. J. Sellers, Local Manager.

A number of the largest and strongest life insurance companies of the United States are represented in Raleigh, but few of them do a larger business than the Metropolitan Life Insurance Company of New York, whose agency in the Masonic Temple Building is in charge of R. J. Sellers, local manager. This company



R. J. SELLERS

carries over \$200,000,000 worth of paid-for insurance and has assets of over \$280,000,000. This is "a company of the people, for the people and by the people," having over ten million policies in force, paying dividends every year on existing policies, and paying over \$20,000,000 every year to policy holders or their families. The Raleigh office of the Metro-



SWITCH BOARD OF RALEIGH TELEPHONE COMPANY Inc.

politan was opened in 1903, although Mr. Sellers has had charge just since July, 1909. He has under him five subagents and the company does a large business on both the ordinary plans and on the "industrial" plan whereby, for a few cents weekly or monthly, any and every member of the family may carry life insurance. Since January 1, 1909, some \$70,000 ordinary insurance has been written in this city for the Metropolitan. Mr. Sellers is an expert insurance man. He was born in Wilmington, N. C., and came to this city last July to take his present position. He has already made a wide circle of personal and business friends and takes a hearty interest in the welfare of Raleigh.

"The Women's Store"

Kaplan Brothers.

Among the mercantile establishments of this city which pay their attention to the wants of the ladies is that of Kaplan Brothers, at 7 East Hargett Street. This store is known as "The Ladies' Store," and is most completely stocked with a splendid line of ladies' ready-to-wear garments, ladies' furnishings, and notions. This business was established in September, 1908, by H. and D. Kaplan, who have made a special study of ladies' goods. At this store ladies can find dresses, suits, coats, skirts, shirt waists; in fact, anything pertaining to ladies' wear, in all styles, materials and sizes, and all ready to wear. In addition to these garments the stock contains a splendid assortment of dress goods and ladies' furnishings, such as gloves, belts, etc. H. Kaplan has been a resident of Raleigh for the past eight years, while his brother has been here six years. They are recognized as business men of ability and are popular with all who know them.

C. W. Jones

In August, 1909, C. W. Jones established, on Hillsboro Road, in the western part of Raleigh, a modern grocery and provision store, catering to the better classes of families throughout this portion of the city. He fitted his store in modern style for the cleanly preservation and proper display of his large stock of staple and fancy groceries, canned goods, fresh fruits and vegetables, butter, eggs and chickens, etc. Mr. Jones is a grocery man of exper-

ience and ability. Before opening his present store he was in the same line with his brother. He is a good buyer and is a man of modern business methods. All orders are given prompt and careful attention and are delivered promptly. He is a Raleigh man by birth and has lived here during the whole of his life. In addition to his regular grocery trade, Mr. Jones conducts a lunch room and ice cream parlor which also has a large patronage.

Singer Sewing Machine Co.

W. W. Davis, Local Manager.

One of the most essential household comforts is the up-to-date sewing machine. The people of Raleigh have every opportunity of securing the best sewing machines made, from W. W. Davis, who is local manager and salesman for the Singer Sewing Machine Company. In his store at 419 Fayetteville Street he carries in stock both the "Singer" and "Wheeler and Wilson" machines. These machines are too well known to require more than a mention in this review, their reputation for many years being speaking proof of their value. In addition to machines Mr. Davis carries a complete stock of needles for all machines, parts and repairs, etc. Mr. Davis has been a resident of Raleigh for about two years, having come to this city from Fuquay Springs, N. C. He employs six assistants and is a business man of sound methods and absolute integrity. His long experience in the sewing machine business has made him thoroughly conversant with every detail of it, and he is ready at all times to give any lady the benefit of his experience and advice on sewing machine matters. He sells machines either for cash or on easy terms of payment.

The Hunter-Drewry Co.

A company that has established an increasing business is the Hunter-Drewry Company, general agents for the Pennsylvania Casualty Company and the Fidelity and Deposit Company of Maryland. It is a conservatively managed company whose policy is, and always has been, quality of risks written, rather than quantity. The officers of the Hunter-Drewry Company are all of them well-known Raleigh business men. The president is John C. Drewry; vice-president, William S. West; and secretary-treasurer, J. William Hunter.

Draughon's Practical Business College

I. M. Fisher, Manager.

Business men are constantly looking for assistants to fill the various positions in their of fices and require in each applicant a special business training along practical lines. Six years ago Draughon's Practical Business College Company established in Raleigh one of their modern business schools for the purpose of fitting young men and women for all kinds of business positions, and during the past six years many young people have laid the foundation for their future successful business careers by going through a course of training at this college. Twenty-one years ago John F. Draughon established his first business school and from the start was so successful that he has constantly added college after college to the institutions under his control. There are now thirty-eight separate and distinct business colleges operated by Draughon's Practical College Company throughout the South. The company is capitalized at \$300,000, and numbers among the graduates of its string of colleges over 100,000 men and women now holding responsible positions in every line of commerce, finance and industry. The company requires a staff of 125 teachers and managers in the various colleges, while affairs of the company are directed from the head offices in Nashville, Tenn. The president is John F. Draughon, the original founder of the business and the author of a number of the best known commercial text books now in use. Draughon's Practical Business College of Raleigh occupies two entire floors of the Fisher Building at 217 1/2 Fayetteville street. Here they have large study rooms, halls, offices, reception rooms, cloak rooms, etc. Modern and successful methods of instruction are employed, the curriculum embracing commercial, shorthand and typewriting courses and diplomas being granted to successful students. For the past year this college has been under the management of A. M. Fisher, who came here from Indianapolis, Ind., having been connected with the Bryant and Stratton Business University in that city. He is well known



ONE OF THE CLASS-ROOMS IN DRAUGHON'S PRACTICAL BUSINESS COLLEGE

H. E. King

Admirably situated in the center of one of the best residential districts of Raleigh, E. H. King conducts a successful grocery store at 508 Hill-shoro Street. Mr. King established his business in this location about eight years ago and has, by his careful attention to the wants of his customers, built up a splendid trade throughout this section of Raleigh. He carries a large and well selected stock of staple and fancy groceries, canned goods, table delicacies, fresh fruits and vegetables, butter, eggs, etc. His store is connected with Capital phone 301 and orders are promptly and carefully prepared and are delivered by the firm's own delivery wagons. Post office sub-station No. 2 is located in the store. Mr. King is a Raleigh man by birth and has spent his whole life in this city. He is one of the representative business men and is a member of the Merchants Association.

and sell all classes of vacant and improved properties on commission, collect rents, and take charge of estates generally. They are especially interested in developing the Cameron Field property, which is among the finest suburban property in the State. It is now being laid off in building lots and will soon be sold on reasonable terms. In their insurance department they represent fifteen of the strong companies, among them being the Hartford Steam Boiler, Title Guarantee and Surety, Employers Liability, Continental Fire Insurance Company, of New York, and several of the best State companies. Mr. Parker, the secretary-treasurer, is the active manager of the business. He is a young man under 40 years of age, a native of Wake County, and has had the advantage of such literary and business training that peculiarly fit him for the duties of his office. By active and persistent effort he has succeeded in placing the Parker-Hunter

I. Rosenthal

For over a quarter of a century I. Rosenthal has been catering to the wants of the ladies of Raleigh. Early in 1884 he established his dry goods and millinery establishment and has a large patronage among some of the best families of the city. His store, which is situated at 211 Fayetteville Street, is some 25 by 50 feet in dimension, two floors being utilized in the business. He carries a complete stock of staple and fancy dry goods, including piece goods, trimmings and notions. The second floor is given over to the millinery department, where will be found the latest creations from the leading fashion centers of the world. Mr. Rosenthal has been a resident of Raleigh for over forty years. He is well known throughout the city and is a popular man among his contemporaries.



V. O. PARKER

The Parker-Hunter Realty Co.

The Parker-Hunter Realty Company, whose offices are situated at 204 Fayetteville street, in the Raleigh Banking and Trust Building, is one of the most important financial houses in Raleigh. They are dealers in real estate in a large way and have the agency for this city for some of the best known insurance companies. This company succeeds the firm of Parker and Hunter, which was organized five years ago. The present company was incorporated on June 2, 1910, with a capital stock of \$20,000. The officers are: President, Cary J. Hunter; vice-president, H. E. Litchford; and secretary-treasurer, V. O. Parker. They buy

Realty Company in the front rank of real estate and insurance circles of the State. He has proven himself to be thoroughly reliable and competent in all matters pertaining to the handling of real estate, and this agency now has the care and management of much of the most important property in the city. Mr. Hunter is a well-known man in financial circles. He is general agent for the Union Central Life Insurance Company and is largely interested in various other industrial enterprises of the city. Mr. Litchford is a prominent financial man of Raleigh, being cashier of the Citizens National Bank.



A. M. FISHER

among business educators as a man of worth and dependability, and he has that happy faculty of being able to impart his knowledge to others. Illustrated catalogue of Draughon's Practical Business Colleges will be sent to any one interested. Their slogan is "Satisfaction Guaranteed." For the benefit of those unable to attend any one of their colleges Mr. Draughon has prepared a "Home Study Course," by the study of which any one may become proficient without interfering with his regular duties. Full particulars will be furnished on request.

J. L. O'Quinn & Co.

Raleigh enjoys a great deal of social life, and this fact, coupled with the many schools and colleges in the city, makes the first-class florist a busy man. One of the best known and most popular greenhouses in Raleigh is that belonging to J. L. O'Quinn & Co., which is situated on the corner of Polk and Swain streets. This business was established some



GREENHOUSES OF J. L. O'QUINN & CO.

twelve years ago by Mr. O'Quinn, who is an expert in all matters pertaining to floriculture. He has fourteen greenhouses, 80 by 20 feet each, devoted to the growing of blooms of all kinds. He pays special attention to roses, carnations, violets, sweet peas and chrysanthemums, supplying the wants of his customers at all seasons of the year. In addition, he has large grounds for the growing of the outdoor species, such as hardy annuals, etc. His plant is valued at over fifteen thousand dollars, and he has his greenhouses equipped in most modern way, keeping in close touch with the florists' world and being up to date in his methods. In special set pieces for funerals, and in wedding bouquets, he has no superior in the State, and his business is not confined to Raleigh, but comes from all sections of North Carolina and other States. Mr. O'Quinn is a modern, progressive business man. He is a member of the Chamber of Commerce and takes an active part in their efforts to build up "Bigger, Busier, Better Raleigh."

Capitol Inn

Mrs. E. B. Pope, Proprietor.

Among the hostleries of Raleigh one of the oldest established is the Capitol Inn, directly across from the State Capitol. This house was established many years ago, and has been under the present management for the last five years. Mrs. Ella B. Pope, the proprietor and manager, is a capable lady in her business, and she keeps her house well filled. The house is three stories in height, 30 by 100 feet in dimension, and contains thirty rooms. It is heated by grates, and has every convenience for the comfort and pleasure of guests. Both transient visitors and regular boarders are accommodated, the rates being \$2 per day, American plan, and \$25 and \$30 per month for regular boarders. The rooms are well and comfortably furnished, and the dining room is an attractive place, while the meals are invariably good and are well served by careful and attentive waiters. The house is well patronized by the traveling public and by the theatrical profession, and a number of regular boarders make this their permanent home.

M. Rosenthal Company

Among the large mercantile concerns of Raleigh none is better equipped for handling its business than the M. Rosenthal Company, one of the finest grocery establishments in this section of the State. Their store and warehouse on the corner of South Wilmington and East Hargett streets occupy the large three-story brick building, 110 by 90 feet in dimen-

whole of that time. He is a prominent member of the Chamber of Commerce and belongs to the Country Club, Elks and Royal Arcanum.

"Toyland"

A popular mercantile establishment in Raleigh, and particularly among the ladies and children, is the toy, china and house-furnishing store known as "Toyland," which is situated at 8 and 10 East Hargett street. A little less than a year ago the present firm, which is composed of Mrs. L. E. Medlin and J. D. Riggan, succeeded J. S. Wayne, the former proprietor of "Toyland." The firm has recently moved into their present store, where they use the whole of the two floors and basement. The store has been fitted up with new counters, show cases and tables for the proper showing of the large and varied stock carried. In the china department all kinds of fancy and heavy china is to be found, from the heavy ironstone to the most delicate French and German goods. In the toy department there is an endless variety of toys to amuse young and old, boy and girl, and any one requiring anything in this line should visit "Toyland" to inspect the stock in that store.

Oldham & Monie

A most important manufacturing industry in any progressive city is the lumber dealer and manufacturer of dressed lumber, flooring, ceiling, shingles, laths and general building supplies. In Raleigh a firm of importance in this line is that of Oldham & Monie, established about ten years ago and to-day doing a thriving business. Their yards, mills and office are situated at the corner of West and Cabarrus streets and give employment to a large staff of men. They deal at both wholesale and retail in all kinds of rough and dressed lumber, and supply builders with their requirements in flooring, ceiling, doors, sash, blinds, rails, balustrades, etc. Their mill has just been completely equipped with modern machinery capable of handling large quantities of lumber. A specialty is made also of shingles and laths, and many of the Raleigh contractors secure practically the whole of their supplies from this enterprising firm. The office is connected with Capital City 'phone 154, and

sion, and fitted throughout in the most modern and up-to-date manner. The fittings are exceedingly handsome and the large space at their disposal has been utilized in showing their stock advantageously. Every possible convenience has been installed for the proper and cleanly preservation of the stock, which is as complete as it is possible to make it, and includes heavy and fancy groceries and the newest and best imported and domestic table delicacies. The business was established thirty years ago by Grausman & Rosenthal, and, in February, 1910, was taken over by the present company, the officers of which are: President, D. Elias; vice-president, M. B. Birdsong; secretary-treasurer and manager, M. Rosenthal. Mr. Elias has been a resident of Raleigh for



PLANT OF OLDHAM & MONIE

the last nine years, having come here from Columbia, S. C. He is well known about town and is a member of the Elks and of the Royal Arcanum. Mr. Birdsong was born in Raleigh and has lived here all his life. Mr. Rosenthal has lived in Raleigh since 1873, and has been engaged in the grocery business during the

all orders or inquiries receive prompt attention. The firm is composed of George A. Oldham and John M. Monie, Jr., two gentlemen who are thoroughly familiar with every detail of their business and who are known to the builders and contractors of Raleigh and vicinity as men of their word.



E. E. MILLER
Managing Editor

W. F. MASSEY
Associate Editor

JOHN S. PEARSON
Secretary Treasurer

TAIT BUTLER
Associate Editor

CLARENCE POE
Editor and Manager

The Progressive Farmer and Southern Farm Gazette

Among the large publishing houses of the Southern States is the Agricultural Publishing Company of Raleigh, publishers of the *Progressive Farmer and Southern Farm Gazette*. This paper holds the unique position of being so far ahead of all competitors as to be in a class by itself. The circulation has grown from 5,504 in 1903 to 105,469 in 1910—and with the present rate of growth it will soon become the most largely circulated farm weekly in America, which means in the world. The paper originally started publication in 1886, but it was not until the present proprietors got hold of it in 1904, that it really began to grow. Clarence Poe, editor and general manager of the company, saw a great future for the property, associated others with him in the present company, and immediately began the work of building up. He bought up and consolidated seven of the best farm papers in the South, established a separate office in Starkville, Miss., and bent every energy to making the *Progressive Farmer* the standard and authority on matters pertaining to farming in the Southern States. The circulation covers ten States—North and South Carolina, Virginia, Georgia, Alabama, Mississippi, Tennessee, Arkansas, Louisiana and East Texas, and all advertisers are guaranteed circulation to be exactly as represented. The company at present occupies quarters, which they are fast outgrowing, on West Martin street, and hope soon to be in a large new building erected specially for this business. Their machinery equipment is naturally modern to handle the immense quantity of work which they have to. They employ a staff of from fifty to sixty hands and are of real direct benefit to the city of Raleigh in maintaining such a plant. Mr. Poe holds the dual position of editor and general manager, and is a genius in his chosen line. He is a native of North Carolina, having been born in Chatham County, and has lived in Raleigh since he was sixteen years of age. He has been engaged in the publishing business ever since his coming to this city, and has made his way up the ladder by sheer hard work and ability. He is the author of "A Southerner in Europe" and "Cotton: Its Cultivation, Marketing and Manufacturing." He is a member of the Chamber of Commerce, of the Raleigh Country Club, and of numerous social and fraternal societies. Associated with him are Dr. Tait Butler, assistant editor and manager; John S. Pearson,

secretary-treasurer; E. E. Miller, managing editor; Prof. W. F. Massey, associate editor, all men who know how to fill their positions in the most capable manner. *The Progressive Farmer and Farm Gazette* has, as Mr. Poe says, "just begun to grow," and his ambition is to make it the foremost exponent of the agricultural revolution which is remaking the Southern States.

The Eureka Mattress Co.

Daniel O'Keefe, Prop.

A factory of recent establishment is that of the Eureka Mattress Company, whose works are situated at the corner of Davie and McDowell streets. They turn out mattresses of all kinds and grades, from the cheaper straw mattress to the high-priced, more finely made article. The business was established by the present proprietor, Daniel O'Keefe, two years ago. The building, which is a structure 80 by 100 feet in dimension, is equipped throughout with the most modern mattress-making machinery. A large part of the process, however, is by hand, and none but the most expert workers are employed. Mr. O'Keefe came to this city from Wilmington and is an Indiana man by birth. He has spent his entire business life in this line and is familiar with its every detail.

J. Rosengarten Company, Inc.

This store is especially noted for its attention to the wants of the young men as well as to the conservative dressers. They have been in business long enough to realize that the father is sometimes caught through the grown-up son, and with this and other pertinent facts before them they have gradually increased their business until they are considered and recognized as a leader of the procession of the line of CLOTHING and GENTS' FURNISHING BUSINESS IN RALEIGH. J. ROSENGARTEN CO. carry at all times a heavy stock of everything "imaginable, wearable and wantable" by the masculine family, including such furnishings as BATH ROBES, UNDERWEAR, HOSIERY, SMOKING JACKETS, SHOES, GLOVES, SHIRTS, TIES, COLLARS, CUFFS, WAISTCOATS, MEN'S WORKING GOODS, and various other articles to supply the wants of man in wearing apparel. In their clothing department there is to be found the most complete line of HIGH-CLASS ready-to-wear clothing, overcoats, etc., that can be found anywhere in the State. In this department special attention is paid to the "HART, SCHAFFNER



INTERIOR OF J. ROSENGARTEN COMPANY'S STORE

& MARX" and the "KUPPENBEIMER" CLOTHES, for which this firm controls the exclusive agency. These clothes are known all over the United States to be the acme of perfection. They set right and hold their shape. EVERY GARMENT IS POSITIVELY GUARANTEED, consequently they are made of high-grade materials and by the most expert tailors. J. Rosengarten Co. also handle a very fine line of boys' and children's clothing, and in this line can not be surpassed. Their clerks are always polite and attentive to customers, know their business and realize that the customer knows his wants. This store is fortunate to have clerks having the firm's interest at heart, yet counting it their chief duty to satisfy the buying public. The business was established about fifteen years ago, becoming an incorporated company in 1908. They have a handsome store, soon to be fitted up in a still more modern and up-to-date manner for the proper display and care of their large stock. J. Rosengarten has lived in Raleigh for fifteen years, and is held in high esteem by his fellow-business men. He is a prominent member of the Chamber of Commerce and of the Merchants Association. C. R. Boone and L. A. Rosengarten are the other members of the company, and are men who are familiar with every phase of the business, and with a high reputation for integrity and business methods.

R. E. Lewis

A popular business place in Raleigh, with the members of the male sex, is the large pool parlor and cigar store belonging to R. E. Lewis, and situated at 305 Fayetteville street. Mr. Lewis established this business some nine years ago and has made it one of the most popular pleasure resorts in the city. He has here five of the most up-to-date pool tables and fittings and his attendants are quick and courteous. His stock of cigars embraces the best known and most popular brands of imported and domestic cigars and tobaccos, cigarettes, etc. He also has, in the front of his store, a large shoeshine stand with first-class attendants. This is the great five-cent shine place of Raleigh. Mr. Lewis has been a resident of Raleigh for the last nine years and is one of the best known among men in the city. He takes a keen interest in all kinds of sports, and is owner of the Raleigh Baseball Team. He believes Raleigh should be at the head in regard to sports as well as in other lines, and always tries to do his share towards making Raleigh looked up to by the outside world.



NEWS AND OBSERVER BUILDING

The News and Observer

Raleigh, the capital of the State, is naturally the home of "the only daily newspaper of North Carolina with a circulation of over fifteen thousand copies." The daily *News and Observer* is the oldest newspaper of Raleigh. It is really a combination of the *News*, established in 1872, *The Carolinian*, *The Observer*, established in 1876, and *The Sentinel*, started in 1865, and the first Raleigh daily paper to secure any circulation. The *News and Observer* has direct connection with the best news service bureaus of the country, and is a vigorous and independent party organ of the best type. For the last fifteen years the *News and Observer* has been under its present management. When the present company took hold, the paper had but a small circulation and comparatively small influence. To-day it has a daily circulation of over fifteen thousand copies, and wields an influence over the minds and brains of this entire portion of North Carolina. This has been brought about by the co-operation of every department in the making of a modern newspaper. Employment is given to a staff of thirty-five, and the value of the plant is well up to \$50,000. Josephus Daniels, the editor and president, is one of the best-known men in the State. He has been a resident of Raleigh for practically the whole of his business life; he has for many years been prominent in political circles and a member of the National Democratic Committee, and he has interested himself, personally and as a newspaper man, in every movement looking to the progress and development of Raleigh and of the State, taking the lead in many important movements. He is a member of the Executive Committee of the Trustees of the University of North Carolina, and the paper has long been a leader in the educational revival in North Carolina. The business management of the *News and Observer* is in the hands of W. Henry Bagley, a newspaper man of long experience and of broad ideas. He is a member of the

American Newspaper Association and of the State Association, and is thoroughly alive to everything doing in the newspaper and advertising world. He has been largely instrumental in placing the circulation and the advertising patronage where it is to-day and is held in high esteem throughout the business world. The *News and Observer* erected, about three years ago, a modern building on West Martin street, completely fitted with every requirement of the newspaper office. The press room in the basement has a handsome \$18,000 perfecting press, the office and editorial rooms are commodious and comfortably furnished, and the composing room is equipped with a battery of five linotypes and everything else required for good and expeditious work; in fact, few cities of 100,000 population have as good newspaper equipment as has the *News and Observer*.

Revelry Theatre

INCORPORATED AS THE GAIETY AMUSEMENT CO.
Aronson & Brown, Proprietors.

The largest amusement company in North Carolina since becoming a part of the Aronson & Brown circuit, as this firm operates a number of theatres throughout the State, and represents one of the largest film exchanges in the world. They are supplying most of the theatres throughout the State with films and all other necessary supplies. They also make a specialty of contracts to build, supply and promote theatres. One year ago the "Revelry" was established as a moving picture theatre, and is to-day the only exclusive moving picture parlor in the city, equipped with the most improved type of projecting machinery, together with the latest type of electric fans, ventilating and heating systems, modern opera chairs and all other comforts for its patronage. They make a specialty of Biograph pictures, which are the best and highest-priced pictures on the market. A splendid five-piece orchestra is employed regularly. A. R. Brown, local



REVELRY THEATRE

manager, now living in Raleigh, was born in the State of Massachusetts, has been in the South for a number of years, and is widely known in the theatrical business. B. S. Aronson, the senior member of the firm, was born in New York and is now living in Henderson, N. C.

W. G. Goodwin

In Raleigh a general grocery store which is conveniently situated in the residential section of the city, and in which there is to be found the best goods at the most reasonable prices, is that of W. G. Goodwin, and situated at No. 234 North Saunders Street. The stock includes a full line of first-class groceries and provisions, canned goods, table delicacies, etc. The store is of good size, sixty by twenty feet in dimension, and is well equipped. Every customer is assured the most courteous and careful attention, and the business has continued to steadily increase during the five years since it was established. The business was founded originally by G. W. Goodwin, but has been under the sole control of W. G. Goodwin since the first of 1910. Mr. Goodwin is a Wake County man and has lived in Raleigh for the last twelve years, during which time he has made a wide circle of personal friends and well wishers.

C. S. Parker

In the western section of Raleigh a well-known business man is C. S. Parker, who conducts a first-class grocery and confectionery store on Hillsboro Road. Mr. Parker has been in this line of business for fifteen years, the last eight years of which he has been in his present location. His store is of good size (60 by 30 feet) and is well stocked with staple and fancy groceries and all kinds of confectionery and fresh fruits. Particular attention is paid to the fancy groceries, table delicacies and confectionery, a large proportion of the business being done with the College and students. Mr. Parker is a Wake County man by birth and has been a resident of Raleigh for the last twenty years. He is held in high esteem by the college authorities and students, and is registrar of the A. & M. College, a position which he fills in a most capable manner.

J. M. Broughton & Company

In Raleigh the oldest established and one of the best known real estate and insurance agencies is that of J. M. Broughton & Company, whose offices are situated on the ground floor at 12 West Martin street. This business was originally established by Mr. Broughton in 1888, and he was joined two years later by T. B. Moseley. They have had uninterrupted success for the twenty-two years since that



J. M. BROUGHTON

time. Mr. Moseley, who is in charge of the realty department, is well up in the values of property and is a safe authority to consult in regard to any investment in real estate. The firm has at all times extensive lists of vacant and improved property for sale to the manufacturer, business man or householder. They have at present some special offers of most desirable sites for manufacturers. These sites are immediately fronting on two lines of railway and are in every way particularly valuable. The firm also underwrites fire insurance,



T. B. MOSELEY

representing several of the strong companies of this country. Mr. Broughton takes charge of the insurance department, and this is one of the largest insurance businesses in the city. Mr. Broughton was born and raised in Wake County and has spent his whole business life in Raleigh. Mr. Moseley is a Virginian by birth, having been born in Halifax County, in that State. He is a member of the Raleigh Country Club and of the Chamber of Commerce.

A. R. Pool

One of the first business places the stranger sees on arriving in Raleigh is the grocery, fruit and confectionery store of A. R. Pool, on the corner of West Martin and Dawson streets,

facing the Union Station. This has been established for some years, although the present proprietor took possession only two years ago. He also runs the lunch room and restaurant next door. The store contains a well selected stock of groceries, fruits and confectionery of all kinds, a large business being done through this section of the city and also with travelers, who buy their fruits and candies here before going to the train. A large business is also done in soft drinks, which are kept on ice. In the lunch room many a traveler gets the wherewithal to refresh the inner man. A specialty is made of short orders, served promptly and at moderate prices. Mr. Pool is a native of Wake County and has spent the whole of his business life in his present line.

Raleigh Furniture Co.

One of Raleigh's leading furniture and house furnishing stores is the Raleigh Furniture Company, at 17 East Martin Street and running right through to the next street, another entrance being at 18 South Exchange Place. This company sells furniture of all kinds, carpets, rugs, curtains, draperies, crockery and general housefurnishings. An extensive stock is carried, and the housekeeper can furnish her whole house from this store. Goods are delivered to any part of the city and prices are low. The officers of the company are J. M. Riggan and Thomas E. Green, two gentlemen who have had years of experience in the furniture business and who, being good buyers, are able to offer to their customers bargains and full value in every line.

John C. Drewry

A name known in the entire State of North Carolina is that of John C. Drewry, who came to this city from Chattanooga over twenty-five years ago and then established the State agency for the Mutual Benefit Life Insurance Company of Newark, N. J. He has now a large staff of district agents throughout the State, and each year shows large increases over its predecessor in insurance written. The Mutual Benefit was organized in 1845, and is one of the most reliable and substantial companies doing business in this country. This company's policy contracts are most liberal and flexible, and they number among their policyholders many of Raleigh's most representative and far-seeing business men. Mr. Drewry is also president of the Hunter-Drewry Co., who are State agents for the Pennsylvania Casualty Company and the Fidelity and Deposit Company of Maryland. He is, too, president of the Mechanics and Investors Union of this city, and interested as well in a number of Raleigh's most representative commercial houses.

G. E. Leach

Raleigh is the supply depot of many retail dealers in all lines throughout this portion of the State, and here are situated a large number of wholesale houses and merchandise brokers. Prominent among the latter is G. E. Leach, provision broker, who has his office at 309 South Wilmington street. Mr. Leach is a Chatham County man by birth, and has lived in Raleigh for the last thirty years. He is a man who has always taken an active part in public affairs, and has done his share in the city government. He has been a member of the Board of Aldermen several times, serving as chairman of the Street Committee, Water Committee, etc. Five years ago he established his present brokerage business, dealing, at wholesale, in flour, feed and provisions. He has established good connections among the growers, millers and manufacturers and the retail business men, having now worked up a good, substantial trade. He is a business

man of modern methods and of undeniable integrity, and has won the confidence and esteem of all with whom he has done business.

R. D. Godwin, Incorporated

Lumbering is one of the leading industries of the State of North Carolina, and Raleigh contains the head offices of some of the leading wholesale lumber houses of the country. Prominent among these is that of R. D. Godwin, In-



R. D. GODWIN

corporated, a company incorporated in January, 1910, succeeded to the business of R. D. Godwin, who had established his business here about eight years ago. The company has an authorized capital stock of \$25,000, and occupies offices in the building of the Merchants National Bank, on Fayetteville street. They buy and sell lumber of all kinds throughout North and South Carolina, and sell immense quantities of it through the Northern States, the firm of Frank D. Langstroth & Co., of New York City, being their New York selling agents. While they sell all kinds of lumber, they make a specialty of dealing in North Carolina pine roofing and short-leaf planking. The officers are well-known business men. The president and treasurer is R. D. Godwin, the founder of the business. He is a Virginian by birth and has lived in Raleigh since 1902. He is chairman of the executive committee of the Elks Club, a director on the board of the Peoples Laundry, and is interested in other local concerns. The vice-president is T. M. Timmons, of New York City. The secretary is J. W. Hunter, a gentleman well known in insurance and realty circles of the city.

J. S. Pescud

Although the drug store belonging to J. S. Pescud, at 12 West Hargett street, is one of the smallest stores in Raleigh, it does a business worthy of one of the largest. Mr. Pescud originally established his drug business forty-eight years ago, and has been in his present location for the last nine years, having formerly been on Fayetteville Street. His business is principally prescription work, he having so firmly established his reputation as a careful and accurate compounder of physicians' and family prescriptions. His store contains a general stock of drugs, chemicals, patent medicines, perfumes and toilet articles, etc. He also carries a good stock of garden and flower seeds, in bulk and package. The store is connected with phone, and orders receive careful attention. Mr. Pescud is a Virginian by birth, but has lived in Raleigh since he was one year of age, his family moving to this city in 1842. He takes an active interest in public affairs, and has been an alderman for two terms. In fraternal circles he is well known, being a member of the Masons and a Knight Templar.



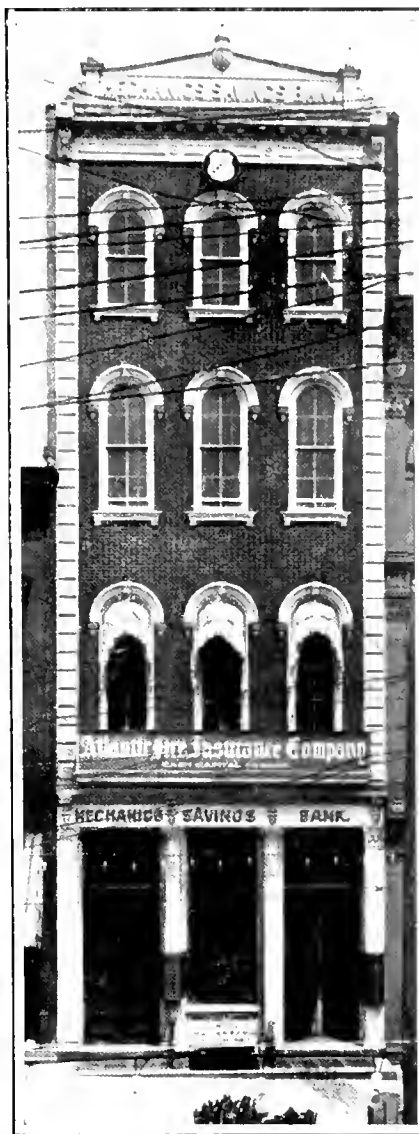
WALTERS DURHAM

Mechanics Savings Bank

Of great benefit to the community is a savings bank run on up-to-date principles and controlled by financial men of ability and integrity. In Raleigh such an institution is the Mechanics Savings Bank, situated at 121 Fayetteville street, and established here in 1896. During these fourteen years the Mechanics Savings Bank has steadily grown in strength and popularity. According to statement issued April 30, 1910, this bank has deposits of \$322,849.78, and total resources of \$359,517.10. Deposits of one dime and upwards are received, bearing interest at four per cent per annum, payable quarterly, and many residents of Raleigh have been able, by means of their savings accounts, to purchase homes and to place themselves in position to meet all their obligations, including the time of unexpected expense which often comes at some time to each one of us. The splendid position in which this bank stands speaks well for the careful and conscientious manner in which its affairs have been conducted. The officers are: President, Col. Chas. E. Johnson, who is also president of the Raleigh Banking and Trust Company, the Carolina Power and Light Company, and of the Atlantic Fire Insurance Company. He is a strong worker for the good of Raleigh and is a director of the Chamber of Commerce. The vice-president is C. B. Edwards, one of the best known business men of the city and one who enjoys the confidence of all who know him. The cashier, Walters Durham, and the assistant cashier, Charles E. Johnson, Jr., are young men, but well and most favorably known in the city as banking men of ability and tried experience.

Atlantic Fire Insurance Co.

Raleigh is proud of her insurance companies, organized and having their headquarters in this city. One of these which has, in the five years of its existence, proven particularly successful in building up a large business and also in achieving a reputation for prompt and satisfactory settlement of claims, is the Atlantic Fire Insurance Company, whose head offices are situated in the Mechanics Savings Bank Building, on Fayetteville Street. This company was organized in 1905 by some of the leading financial and commercial men of the city and it has, under careful and conservative management, steadily grown in importance and strength. According to statement issued January 1, 1910, the total resources of the Atlantic Fire Insurance Co. amount to \$220,225.50, giving a surplus to policyholders of \$158,453.28. Agencies are situated throughout the State, the company doing business in North Carolina only. The officers of the company



are: President, Col. Chas. E. Johnson; vice-president, Jos. G. Brown; secretary, G. H. Dortch; treasurer, Alf. A. Thompson; manager, R. S. Busbee. Colonel Johnson is also president of the Raleigh Banking and Trust Company, Mechanics Savings Bank, Carolina Light and Power Company, and is a member of the Board of Directors of the Raleigh Chamber of Commerce. Mr. Brown is president of the Citizens National Bank, Jefferson Standard Life Insurance Company, Oak City Steam Laundry, and is a member of the Board of Directors of the Chamber of Commerce. Mr. Busbee, the manager of the company, is a thoroughly experienced man in fire insurance business and an authority on all matters connected with fire insurance. Mr. Thompson is president of the Caraleigh Mills Company, Neuse River Mills, and Raleigh Cotton Mills, and is vice-president of the Commercial National Bank. The office manager is W. B. Swindell, a gentleman who has lived in Raleigh for the past four years.

James Matthew Kennedy

Although yet a young man, one of the best known architects in North Carolina is James M. Kennedy, whose offices are in the Edwards & Broughton building on South Salisbury street. Mr. Kennedy was born in Wake County in 1880, receiving his earlier education in the rural schools of the district and later attending the A. and M. College in Raleigh, graduating in 1903. He was a popular man



JAMES MATTHEW KENNEDY

in the college and for four years was a member of the college football team. For some years after starting his practice he was assistant superintendent of building on the Atlantic Coast Line from Richmond, Va., to Savannah, Ga., with offices in Wilmington. He afterwards accepted the position of superintendent of buildings and general architect for the Norfolk and Southern road, with headquarters in this city. When this road went into the hands of the receiver, in 1907, Mr. Kennedy went into private practice, and has ever since been busy designing and superintending the construction of buildings of a private and semipublic nature in this city and the surrounding district. Among other important edifices of Mr. Kennedy's design are the Tabernacle Baptist Church, the Odd Fellows building of Goldsboro, as well as many handsome residences throughout the State. In 1904 Mr. Kennedy married Miss Florie Lara Hood, and they, with their two children, Sarah Elizabeth and James Mathew, Jr., make their residence at 612 Polk street. Mr. Kennedy is well known throughout the city, and in fraternal circles takes an active part. He is a member of the I. O. O. F. and of the Royal Arcanum, as well as a member of local organizations.

J. H. Gill

One of the best known manufacturing concerns in Raleigh is the foundry and agricultural implement manufacturing plant of J. H. Gill, on North Salisbury street. Mr. Gill established his business twenty-six years ago. Four years afterwards it had grown to such an extent that larger premises were required. He then bought his present plant, which had been lying idle for some years, and after remodeling and improving it, moved his business there. The plant now consists of a main building 80 by 230 feet in dimension, two warehouses, 50 by 100 and 30 by 60 feet, and an office building. Employment is given to from twenty to thirty expert mechanics on general foundry work, machine shop work of all kinds, and the manufacture of agricultural implements and sawmill equipments. The business has increased to such an extent, owing to the complete satisfaction given by every piece of work turned out, that it has grown to be one of the most important of its kind in the State, and the trade extends all through the Southern States. Mr. Gill is an Englishman by birth, and has been a resident of Raleigh for 27 years. He is one of the most expert in his line in the country, having been in it for the past 44 years. He learned it from the ground up and has kept posted on all improvements and inventions in connection therewith. He is an engineer by profession. Estimates and designs are furnished, and every piece of work undertaken is guaranteed to be satisfactory.



Norwood Cigar Co.

Twenty three years ago J. M. Norwood established what is now the leading wholesale jobbing cigar and tobacco house of Raleigh. The Norwood Cigar Company has, at 105 West Martin street (in the Academy of Music building), a cigar manufacturing and jobbing headquarters where they make several popular brands of cigars, paying particular attention to the "Dixie Smoker," a five-cent cigar of exceptional merit. They are general jobbers in smokers' goods and do an extensive trade among the retail dealers. They employ a capable staff in their manufacturing department, and Mr. Norwood being an expert judge of the leaf and a practical cigar maker himself, good leaf and good work are assured in every cigar turned out. The "Dixie Smoker" and "Norwood's No. 27" are well known and popular brands, the demand for which is steadily growing. He also does a large jobbing business, having control of several leading Tampa cigars. Mr. Norwood is a Raleigh man who is well known and popular in all circles. He is a "good fellow," a large property owner, and a strong believer in Raleigh's continued growth and prosperity. He always takes an active interest in public matters, and for two years was chief of the Police Department. He is a member of most of the leading fraternal societies and one of the most widely known business men of the city.

W. F. Betts

Wherever one goes in Raleigh or in the surrounding district one finds "Betts' Ice Cream." Six years ago Mr. Betts established his ice cream factory, and each year has added to its popularity and ever-growing trade. He occupies a substantial brick building at 5 West Morgan street, and uses the entire building in the interests of the business. He sells at wholesale exclusively, and "Betts' Ice Cream" will be found on sale at many drug stores and confectioneries in the city. On busy days the sale will run up to close onto one hundred gallons. At the factory everything in and about the place is scrupulously clean. Only the purest of products are used in the manufacture, and during the summer months many thousands of gallons of cream are used. Mr. Betts is a Raleigh man by birth and spent practically his whole life here. Previous to opening this manufacturing establishment he was connected with the grocery business, and is well known throughout the city.



PLANT OF JOHN T. JONES

J. T. Jones

In these modern days, when metal roofs, ceilings and walls are so largely used in business houses, the tinsmith and metal worker who attends to this class of work is an important and busy member of the community. In Raleigh an able and efficient representative of it is J. T. Jones, whose office and workshop at 117 South Salisbury street occupies the entire lower floor. It is fitted up with all the necessary appliances and equipment for the proper carrying on of a business of this nature. Mr. Jones does all kinds of tinsmithing and sheet metal work, manufacturing and installing sheet metal cornices, skylights, crestings and ornamental metal finishings for buildings. He also does a large business in slate roofing, having made a specialty of this latter line for many years. A competent staff of eleven assistants is employed on contracts throughout the city and State, the business extending all over North Carolina. He originally established this business over eleven years ago, and has in the intervening years been successful in building up a large and growing trade. Mr. Jones came to Raleigh fourteen years ago from his native city, Newburg, N. Y. He has closely identified himself with the best interests of Raleigh, and holds an enviable position in her commercial circles.

S. M. Hobby

The livery, boarding and sales stables at 116 East Martin street, of S. M. Hobby, meet with general favor among the citizens of Raleigh and visitors who have need of stylish turnouts. This livery contains fourteen horses, a good assortment of carriages, runabouts, etc. The stables have accommodations for seventy-two horses. They are 100 by 76 feet in dimension, and a large business is done in boarding horses for individual owners. Mr. Hobby is a good judge of horseflesh. The office is connected with phone, and all orders are given prompt and careful attention. Mr. Hobby was born in Wake County, and became a resident of Raleigh in 1905. He is a member of the Jr. O. U. A. M., and a prominent worker in that society.

S. W. Brewer

The location of Raleigh, in the center of a rich farming country, brings to this city a large trade in farm supplies, agricultural implements, etc. One of the leading houses in this line, and one which was established nine

years ago by the present proprietor, is that belonging to S. W. Brewer, located at 313, 315 and 317 South Wilmington Street. Mr. Brewer deals in heavy groceries and general farm supplies and in all kinds of agricultural implements, making a specialty of the Johnson Harvester Co.'s line, for which well known line he controls the agency. These goods are very popular and Mr. Brewer is fast building a good trade for them. He also handles the "Sunny South" cotton and corn planters and riding cultivators from the Moline Plow Company. He has built up a good trade, too, on the "Black Hawk" corn drill, while the "Farmer's Favorite" grain drill is very popular. Mr. Brewer is also agent for the celebrated McVicker Automatic Gasoline Engine and the Delaval Cream Separator. Mr. Brewer is a North Carolinian, having been born in Wake Forest. He has been a resident of Raleigh for twenty-three years, and is considered one of our most representative business men.

The Southern Book Exchange

The Southern Book Exchange, owned and controlled by M. M. Smith, began in 1889, in an office in the old brick building, corner Morgan and Fayetteville streets. Two years later, having bought most of their stock at auction, they moved to the store now occupied by A. Williams & Co. Four years after that Mr. Smith bought out the North Carolina Book Co., on Fayetteville street, and some years later extended the store through to Wilmington street. Mr. Smith then bought his present site, 204 South Salisbury street, where he is now erecting a solid cement building for the ample accommodation and for the fire-proof storage of his immense stock of fifty thousand volumes of old books, collected during the twenty-one years from every State in the Union. All kinds of books, pamphlets and papers are bought, sold, exchanged and rented, and often donated where needed. This plan of assisting general education and learning, adopted and carried out by Mr. Smith from the beginning, is practiced in every State and in many countries. He makes a specialty of placing North Carolina publications in libraries everywhere, thus aiding very materially in bringing his State to the front. Trained at Wake Forest and at the University, without resources or assistance, he has surmounted the greatest of difficulties and, although under heavy responsibilities, has overcome all obstacles and is recognized throughout the South as a most successful man in his business.

National Biscuit Company

James A. Sanders, Sales Agent.

One of Raleigh's comparatively new wholesale distributing houses, and one that controls a very extensive business throughout this section of the State, is the National Biscuit Company's Raleigh warehouse. In February, 1907, this company established a branch in this city, and it was found of such importance that, in January, 1908, it was moved to a new warehouse, built especially for them, at No. 218 S. West Street. This is a two-story brick building, fifty by seventy feet in dimension, and is used as warehouse and salesroom for this world-famed concern. This branch covers the field for sixty miles around Raleigh. A



JAMES A. SANDERS

complete stock of the company's great variety of biscuits and cakes is carried in stock, and there is no delay in supplying orders from dealers. The business in this district is under control of James A. Sanders, sales agent, a gentleman who has been connected with this company for twenty-three years. He is a Johnston County man by birth, and has been a resident of Raleigh for thirty years. He is one of our best known citizens, being a member of the Chamber of Commerce, Raleigh Country Club, and of other societies. He has been instrumental in building up the business of the National Biscuit Company all through this district, and is a popular and highly esteemed man among the members of the grocery trade.

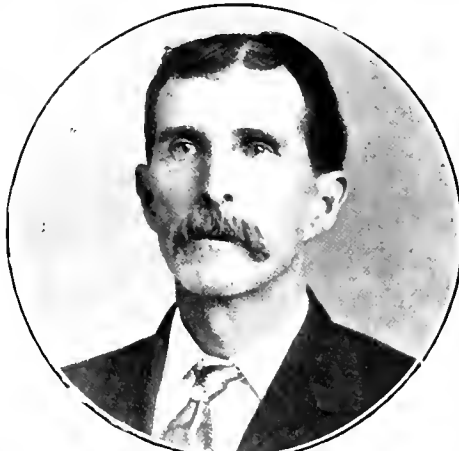
North Carolina College of Agriculture and Mechanic Arts

Among the State institutions of North Carolina there is probably none of more importance in the upbuilding of the resources and industries of the State than is the North Carolina College of Agriculture and Mechanic Arts, situated on Hillsboro Road, West Raleigh, about one and a half miles west of the Capitol. This college was established by the State for the purpose of giving instruction in civil, mechanical and electrical engineering, in cotton manufacturing, and in scientific farming, stock and poultry raising and general agricultural pursuits. There are four-year courses in each department, special two-year courses in textile industry and mechanic arts, and special one-year and winter courses in agriculture and dairying. The North Carolina College of Agriculture and Mechanic Arts consists of about twenty handsome buildings, mostly three and four-story brick structures, equipped with the necessary appliances and machinery for instruction and practical demonstration in every department. The time of the student is divided between book study and practical work. A farm of about 700 acres is connected with the college, being operated by the college and the

experiment station. There are large and commodious buildings devoted to administration, agriculture, mechanical engineering, textile industry, library and auditorium, and six dormitories which provide comfortable quarters for about 400 students. Besides these there are the central heating and power plant and modern barns for the use of the college farm and dairy. The president is Daniel H. Hill, A.M., LL.D., who is assisted by a staff of about fifty professors and teachers, chosen from among the graduates of the leading technical institutions of this country, specialists who are particularly well fitted for the important task of preparing the young men of North Carolina for their business and professional careers.

Lumsden Brothers

Among the manufacturing concerns of Raleigh one of the oldest established is that of Lumsden Brothers, sheet metal workers and contractors for the installing of heating plants. This business was established in 1859 by J. C. S. Lumsden, father of the present proprietors, F. H. and L. H. Lumsden, the present firm succeeding to the business in 1898. Their office and workshops are situated in a substantial



F. M. LUMSDEN

brick building (owned by themselves) at 225 South Salisbury street. They occupy both floors of the building, 100 by 22 feet in dimension. All the necessary machinery and appliances are installed here for the making of cornice work, skylights, eave-troughing, and other sheet metal working, their business extending throughout the State of North Carolina.



L. H. LUMSDEN

They are prepared to furnish estimates from architects' plans and to take contracts for all tin, copper and galvanized iron work, metal skylights, ventilators and blow pipes, and for

the installation of hot-air furnaces. Both members of the firm are Raleigh men by birth and both are well known in business and public life. F. H. Lumsden has held the office of county standard keeper for weights and measures for the past ten or twelve years. L. H. Lumsden holds a similar office for the State and is also chief of the Raleigh Fire Department. Both gentlemen are members of the Merchants' Association and active in promoting the welfare of the city.

Johnson Sorrell

A business man of diversified interests is Johnson Sorrell, who conducts, at 515 South Harrington Street, a large wood yard, grist



JOHNSON SORRELL

mill, and milk dairy. Mr. Sorrell established his business eight years ago and owns an acre and a half, on which his various businesses are situated. He numbers a great many families in the southern portion of the city among his regular customers and is steadily building up a larger and larger business. He employs ten assistants and is a business man of honest methods and progressiveness. He cuts and splits pine and oak wood to desired sizes and delivers to all parts of the city. His grist mill is of great convenience to many farmers in this district, and a large business is done here. In his dairy he sells pure milk, making regular delivery and selling at reasonable prices. All orders receive prompt attention and the business is connected with phones, Capital City 21, and Raleigh 422. Mr. Sorrell was born in Cary and has spent his whole life there and in Raleigh. He has conducted his present business for eight years, before that time having been engaged in farming.

C. E. Upchurch and Son

A store in this city which has in the past four years made for itself an important position in the shopping district is that of Messrs. C. E. Upchurch and Son at 110 East Hargett Street. Messrs. Upchurch established this business in 1906 and carry a most complete stock of general dry goods, notions and trimmings, as well as shoes for man, woman or child. Their store is commodious, allowing of good display of the stock. Modern shelving and counters have been installed and this company is in a position to do a large business in these varied lines. Competent assistants are employed, and each and every customer is assured the most careful service. The firm is composed of C. E. Upchurch and his son, W. E. Upchurch. The former came to Raleigh five years ago from Durham, where he was engaged in this same line of business. The latter came only last year. Mr. Upchurch, Jr., is actively engaged with the Atlantic Fire Insurance Company, to which he gives his entire time.

Col. John W. Hinsdale

Col. John W. Hinsdale, son of Samuel Johnstons Hinsdale, of Fayetteville, N. C., and grand-nephew of Hon. George E. Badger, United States senator and secretary of the Navy, was born February 1, 1843. His mother, Elizabeth C., was a lineal descendant of Governor William Bradford and Elder Brewster, who came over in the Mayflower. He was educated in Fayetteville. In 1858 he entered the University of North Carolina, where he won first distinction in his classes. After three years study, he joined the Confederate Army in 1861, at the age of eighteen, serving on the staff of his uncle, Lieutenant General T. H. Holmes. When General Pettigrew was promoted and assigned to the command of a brigade, young Hinsdale became his adjutant general, and as such participated in the battle of Seven Pines. Afterwards he served as General Fender's adjutant general in the seven days' fight around Richmond, and was honorably mentioned in his report for gallantry. When General Holmes was transferred to the command of the Trans-Mississippi Department, he was accompanied by young Hinsdale as one of his aides de camp. He there participated in the battle of Helena, Arkansas, and was afterwards assistant inspector-general of the district of Arkansas. During the last year of the war he was colonel of the Seventy-second North Carolina Regiment, otherwise known as the Third Regiment of Junior Reserves, which he commanded in the battles of Kinston and Bentonville, North Carolina. He surrendered with Gen. J. E. Johnston's army at High Point, North Carolina. He was, perhaps, the youngest colonel commanding a regiment in the service. Immediately after the war he entered the Columbia College Law School in New York, and was admitted to the bar in that State in 1866. He was in the same year admitted to the practice in the State of North Carolina, and later in the United States Supreme Court.



COL. JOHN W. HINSDALE

Colonel Hinsdale first began practice in Fayetteville, but in 1875 removed to Raleigh, from which center his clientele was greatly increased, and he is one of the ablest attorneys and most learned counselors in our State. Of late years he has become an authority, and given his attention more particularly to railroad, insurance and corporation cases. He was for many years the attorney of the Raleigh and Gaston Railroad Company, and now represents a large number of insurance companies. He is a member of the United States Supreme Court bar. He has appeared in that court in a number of important cases, among them *Seymour v. Western Railroad Company*, 106 U. S., 320, upon a railroad construction contract involving \$250,000; *Hawkins v. Blake*, 108 U. S., 422, a will case; *Wetzel v. Minn-*



GREENHOUSES OF H. STEINMETZ

sota Railway Transfer Company, and others, 169 U. S., 237, in which the title to \$3,000,000 property in the heart of St. Paul was involved; *Palapsoo Guano Co. v. North Carolina Board of Agriculture*, 171 U. S., 315, involving the constitutionality of the fertilizer tax law of this State.

In 1878 Colonel Hinsdale published an annotated edition of Winston's North Carolina Reports. He is the author of the "Nonsuit Act," which permits a defendant to move for a nonsuit after the plaintiff has offered his evidence, with the liberty of introducing evidence if his motion is disallowed, thus shortening trials and saving much time and expense to the court. The act adopts a practice which obtains in every other State in the Union as well as in Great Britain and Canada. He is also the author of the "Equity Reference Act," which enables the Supreme Court to review the facts in an equity cause as contemplated and directed by the constitution in 1868. This act has the approval of the ablest lawyers in North Carolina. In 1909 he was unanimously elected president of the North Carolina Bar Association.

In his extensive law library of 4,000 volumes are to be found the best and latest publications, and his office is thoroughly equipped in every respect for speedy and accurate work. Although an indefatigable worker and a hard fighter, the Colonel enjoys society, and is never happier than when surrounded by his friends at his hospitable board. An ardent Democrat, he has never sought political preferment, but confining his energies closely to his profession, he has attained an honorable and enviable position throughout the State. He is a member of the Episcopal Church, and married in 1870 a daughter of Major John Deyeux, and a granddaughter of Hon. T. P. Deyeux.

Darnell & Thomas

One of the best-known musical merchandise houses of North Carolina is that of Darnell & Thomas, situated at 118 Fayetteville street. This business was established twenty years ago. They occupy the first floor and the basement of the building, having warerooms 40 by 100 feet in dimension, and using the basement for storage of surplus stock, etc. Their stock consists of pianos, organs, musical merchandise and sheet music. They pay particular attention to the "Henry F. Miller," "Shouinger," "Christman" and "R. S. Howard" pianos, controlling the agency for these well-known instruments. The firm's sheet music department is very complete, having everything from rag time to classical music. The firm is composed of Miss L. Darnell and A. J. Thomas, the business interests of both of whom have always been connected with pianos. Miss Darnell was born in Maryland, and Mr. Thomas

in West Virginia. They have both been residents of Raleigh for many years, and their firm is rightly considered one of the leading business houses of the city. Mr. Thomas is a member of the Chamber of Commerce and Industry.

H. Steinmetz

Among the florists of North Carolina none bears a better reputation than H. Steinmetz, who has large greenhouses on Halifax Extension, in this city. Thirty years ago Mr. Steinmetz, who is a German by birth, came to this city and established his business in a small way. His expert knowledge of floriculture, and his hard work, soon put him in good position so far as trade was concerned, and he has, ever since that time, done a good business with the people of Raleigh and with retail dealers and private parties in all sections of the State. He has nine greenhouses, with between 15,000 and 20,000 feet of glass, and employs five assistant gardeners in his work. He grows all kinds of plants and flowers, supplying many local gardeners with their young plants, and selling immense quantities of cut flowers of every description, particular attention being paid to roses and carnations, and to decorating churches and residences for weddings, etc. His office is connected with both 'phones, and all orders or inquiries receive prompt and careful attention. Mr. Steinmetz is a well-known man in the city. He is a member of the Merchants Association, of the Raleigh Country Club, and of various fraternal societies, and is a popular man in all circles.

Reginald Hamlet

Less than one year ago Reginald Hamlet established, at the corner of North and North Saunders streets, a modern drug store. He had his store handsomely fitted with modern counters, show cases, wall cases, etc., and stocked it with a complete line of drugs, chemicals, patent medicines, toilet articles and general druggists' sundries; and he has, since that time, laid the foundations for a splendid business with the people in his section. Mr. Hamlet pays particular attention to his prescription department, using only the very purest of drugs and following all prescriptions exactly. His store is connected with Capital City phone, and orders are taken over the phone and delivered where desired. Mr. Hamlet is a Raleigh-born man and has studied his profession thoroughly, being a graduate pharmacist. Before establishing his present business he was in the same line as assistant in one of the downtown drug stores. By his abilities and his popularity among all who know him, Mr. Hamlet is building up a most satisfactory trade.



WAREHOUSE OF BARBER & TOWLER

Barber & Towler

Twelve years ago Barber & Towler established a business for the selling of buggies, wagons and harness and for the making and repairing of harness. They own the handsome two-story brick building, 40 by 155 feet in dimension, which they occupy at 108 and 110 East Martin Street (south side) and at 123 and 125 East Martin Street (north side) they own a handsome pressed-brick building four stories in height and 76 by 100 feet. The firm is composed of Joseph W. Barber and James J. Towler, who have been in partnership during the whole of the twelve years. The store and warehouse are well stocked with carriages, runabouts, wagons and other vehicles, and with as fine a selection of harness as can be found anywhere in the State. They have everything in horses' wearing apparel and in the requisites for the stable; and many horse owners, in Raleigh and throughout the surrounding country, make a point of dealing here regularly. In making and repairing harness they employ the most skilled workmen and every piece of work is guaranteed to be of the finest materials and of a superior class of workmanship. Both members of the firm are well-known men in town. Mr. Barber came to Raleigh thirty-six years ago from Johnston County, and Mr. Towler came here twelve years ago from Virginia.

McMackin's Equine Hospital

In Raleigh one of the best-known men among owners of horses and other animals is Dr. W. C. McMackin, veterinary surgeon, and proprietor of McMackin's Equine Hospital, at 210 East Martin street. Dr. McMackin is a most capable man in his profession and is a prominent member of the North Carolina Veterinary and Medical Association. He owns his large office and infirmary building, and has equipped it with every possible convenience and appliance for the proper caring for horses and other animals. The building is 71 by 130 feet in dimension, and was built for the express purpose for which it is used. Dr. McMackin is a Chatham County man by birth and has been a resident of Raleigh for the last thirty-four years. He has made a thorough study of his profession, and his great success in many difficult cases he has undertaken has been responsible for the high regard in which his professional services are held. His offices are connected with 'phone 177, and his house with 'phone 921Y, and he is ready at all times to

respond to calls made upon him. His practice extends many miles around Raleigh, and he is kept continually busy. He has accommodation in his infirmary for animals under his care, and employs a capable staff of assistants to look after them. Dr. McMackin's reputation for professional skill is a sound one, and he is held in the highest esteem by all with whom he comes in contact.

Staudt's Bakery

For fifteen years the housekeepers of Raleigh have been well supplied with bread, cakes and pastry baked at the popular Staudt's Bakery, which is situated at 702 East Hargett street. This bakery is owned and controlled by F. G. Staudt, an expert baker himself and a man who employs none but skillful and cleanly assistants in his work. His bakehouse is splendidly fitted with modern ovens, dough mixers, kneaders, etc., and everything turned out of this establishment is guaranteed clean, pure and wholesome. The bulk of the business consists in the making and baking of bread, which



F. G. STAUDT

is delivered to all parts of the city daily by Mr. Staudt's own delivery wagons, of which he has three. In addition to the home trade, Mr. Staudt sells a great deal at wholesale, supplying the retail dealers throughout the city, and shipping to outside points. Purity of ingredients, accurateness in making and baking, and prompt and courteous attention to



FREEMAN'S LIVERY STABLES

customers are the main points on which Mr. Staudt's success is based, and his business is steadily and rapidly increasing. He is a native of Germany, coming to this country twenty-six years ago. He learned his trade in Baltimore, moving to Raleigh twenty-two years ago, the last fifteen of which have been devoted to the bakery business. Fraternal life knows him well, as he is an active member of the Royal Arcanum and a number of local organizations. He is a member of the Merchants Association and a keen supporter of Raleigh's best interests.

Freeman's Livery

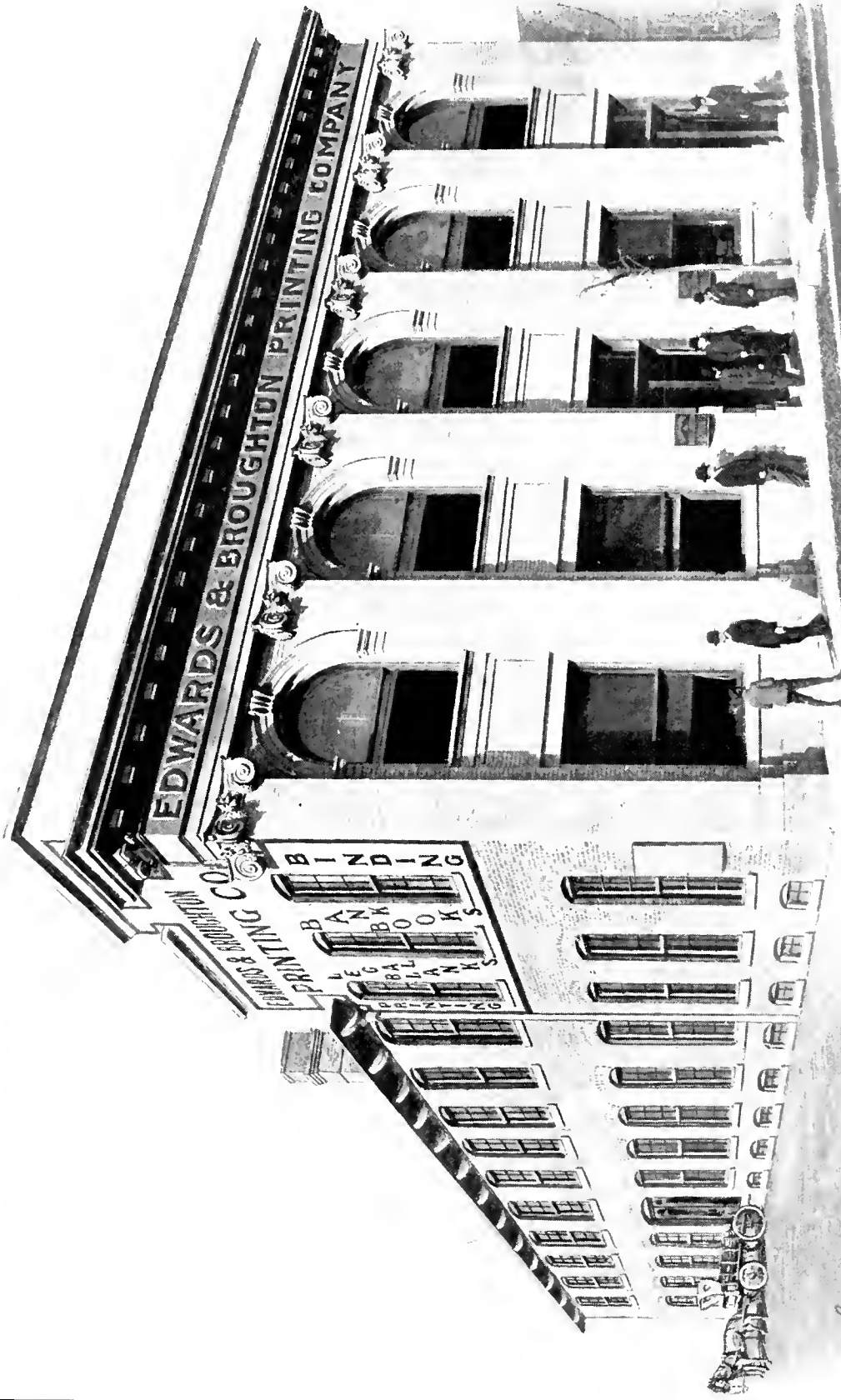
For three years the livery stables belonging to J. C. Freeman, and conveniently situated at 120 East Morgan street, have been popular with Raleigh people who want to rent stylish looking horses and carriages, and also with horse owners who want to find a good boarding stable for their own animals. The stables are 100 by 150 feet in dimension and are well drained and ventilated. The livery contains twelve horses and there is room for 75 boarders. The carriage house is well supplied with up-to-date carriages, runabouts, etc., and the office is connected with 'phone, Capital City 94. All orders are given prompt attention and every customer is courteously looked after. Mr. Freeman has lived in Raleigh for about ten years, having come to this city from Wake Forest.

W. A. Taylor

There is a large merchant tailoring trade in this city, and a part of this is controlled by W. A. Taylor, whose rooms are situated at 217 1/2 Fayetteville street, on the second floor of the building. This business was established twenty-five years ago by J. R. Taylor & Son, the son, W. A. Taylor, taking full possession fifteen years ago. In his show room he carries a good stock of imported and domestic cloths, representing the best mills. Perfect fit, high standard in quality of material, the latest styles, good workmanship and reasonable prices are the principles on which Mr. Taylor conducts his business. In addition to his tailoring business, Mr. Taylor does pressing and repairing on clothes in a superior manner, and some of the best-dressed men of Raleigh have their clothes taken care of in this establishment. Mr. Taylor is a Raleigh man, and has spent his whole life in this city.

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Edwards & Broughton Printing

STATE PRINTERS AND BINDERS

From a printing and publishing point of view Raleigh is by far the most important city in North Carolina, and much of the best printing done in this State is turned out from the offices of the Edwards & Broughton Printing Company, whose extensive plant is situated at 212, 214 and 216 South Salisbury street. This business was originally established on W. Hargett street some thirty-nine years ago. About three years ago the company erected their present fine building (60 by 110 feet, three floors) specially for this business, and they now have the best equipped printing office in North Carolina, and one of

the largest in the South. They give employment in their various departments, to a staff of over one hundred compositors, proofreaders, pressmen, binders, etc. Their plant consists of the very latest presses, linotypes, monotypes, and other necessary machinery. The firm does all kinds of job printing, including the publication of books, magazines, newspapers, commercial printing, school printing, legal printing and governmental work. Over twenty papers and magazines are published from this office, and a large number of legal and technical works and books of fiction have been issued. This company gives special attention to the manufacture of blank books, ruled forms, and loose-leaf systems; the insurance companies, banks, and manufacturing corporations requiring much work in these lines.

Within the last twelve months they have received the complete opening orders, including lithographed checks, embossed stationery, pass books, office filing devices, and ledgers of all kinds, from a majority of the new banks that have been opened in North Carolina. Their annual output is very large and of the highest class. Bookbinding in all its branches, from ordinary pamphlet to full Russia leather State printers and binders, they do one-half of the work for the State of North Carolina. Over three-fourths of the county work of the State is done by this house, and almost three-fourths of the banks of the State are their regular customers. The business of the company in Virginia, South Carolina and other States is rapidly increasing, particularly in the line of

bank, school, county, and general book and catalogue work. They invite correspondence and gladly furnish estimates. Their popular traveling representative, T. H. McNeill, is well known throughout this territory. Superintendent N. B. Hamilton, whose training and experience place him in the front rank of his profession, supervises the company's operating departments. N. E. Broughton, one of the organizers of the business, is the president of the company, and Dr. Charles Lee Smith is the secretary-treasurer. These gentlemen are both well known citizens and are prominent in the public and private life of the City and State. They are members of the Merchants Association and of the Chamber of Commerce. Dr. Smith being one of the Board of Directors of that body.

Raleigh Motor Car and Machine Company

With the advent of the automobile, new industries have sprung up, having as their object the sale, storage and repair of these machines. Raleigh has a worthy representative of this business in the Raleigh Motor Car and Machine Company, who occupy large premises, 120 by 50 feet in dimension, at 109 East Morgan street. This is a two-story brick building and includes a large and commodious garage, machine shop and offices. They have ample



H. D. WOLCOTT

space in which to display the machines which they have for sale, and also to store the machines belonging to other parties and taken care of at this establishment. They are State agents for the far-famed "Jackson" car, and anticipate, from present appearances, having a sale for 1910 of one hundred of these cars. The Raleigh Motor Car and Machine Company was organized in 1909 and was incorporated in No-



ember of that year, with a capital stock of \$25,000. This company, in addition to its garage and sales business, does quite an extensive livery business, renting machines by the hour or day. Parties are taken to any section of the surrounding country and every chauffeur employed is an expert and has a thorough knowledge of his machine. The capital of the company is largely controlled by Dr. A. W. Goodwin, the president, one of Raleigh's well-known practicing physicians and a gentleman who is interested in several local concerns. The vice-president and manager is H. D. Wolcott, a gentleman who has been a resident of Raleigh for only a few months. He had the honor of being the sixth man in the United States to operate a motor car, and has been in the business for the last sixteen years. What he doesn't know about automobiles is hardly worth knowing, and what he does know about them makes him the best possible man to fill his present important position. The secretary-treasurer of the company is E. McA. Goodwin, a young man who is well known and popular throughout the city.

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