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**UNITED STATES CENSUS OF
BUSINESS**

1948

VOLUME IV

**WHOLESALE TRADE—GENERAL STATISTICS
AND
COMMODITY LINE SALES STATISTICS**

no 9317.317^a 150

1948
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J. C. CAPT, Director (Retired August 17, 1949)

UNITED STATES CENSUS OF

BUSINESS

1948

Volume IV

WHOLESALE TRADE—GENERAL STATISTICS

COMMODITY LINE SALES STATISTICS

Size of Business, Operating Expenses, Credit, Class of Customer,
Legal Form of Organization, Trucks, and
Miscellaneous Subjects

Prepared by the Business Division
under the supervision of
WILLIAM C. TRUPPNER (to Jan. 2, 1951)
HARVEY KAILIN (beginning Jan. 2, 1951)

UNITED STATES
GOVERNMENT PRINTING OFFICE
WASHINGTON : 1952



BUREAU OF THE CENSUS

* 931.317A100
1941 Vol. 4



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SUGGESTED IDENTIFICATION

U. S. Bureau of the Census. *U. S. Census of Business: 1948. Vol. IV: Wholesale Trade—General Statistics.* U. S. Government Printing Office, Washington, D. C., 1952

This volume replaces the 1948 Census of Business Subject Bulletins, Series 2-W.

PREFACE

This is one of a series of seven volumes presenting final results of the 1948 Census of Business for Wholesale, Retail, and Service Trades. Statistics for Wholesale Trade are contained in two volumes—Volume V, Area Statistics, and this volume. The Census, which was conducted by personal canvass of business establishments, was taken in accordance with the provisions of the act of June 19, 1948 (62 Stat. 478; 13 U. S. C. 121-123). This act provides for a Census of Business to cover the year 1948 and every fifth year thereafter. Previous business censuses covered the years 1929, 1933, 1935, and 1939.

Important to the conduct of the 1948 Census of Business was the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 3,000,000 business establishments in supplying the information required, as well as the work of the several thousand Census employees who participated in the field enumeration, editing, tabulation, and other census operations.

The advice of trade associations, individual businessmen, research and marketing organizations, and Government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by business organizations, trade papers, local newspapers, and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

The primary responsibility for the 1948 Census of Business was centered in the Business Division of the Census Bureau. Other divisions of the Bureau, particularly the Field Division and the Machine Tabulation Division, also had important functions in the census.

The Business Census was taken under the supervision of William C. Truppner, Chief of the Business Division. Harvey Kailin, Assistant Division Chief, Program Branch, was appointed Acting Chief January 2, 1951, to succeed Mr. Truppner who was detailed to the National Production Authority. Major contributions to the planning of the 1948 Census of Business were made by William A. Ruff, Assistant Chief, who retired January 1, 1948, and Earl D. Krickbaum, Chief of the Procedures and Processing Section until November 1, 1948.

The following personnel in the Business Division had important responsibilities in the census:

Max A. Bershad was Chief of the Statistical Methods Section. Henry Wulff, in charge of Quality Control, worked on field enumerating techniques, and office editing and tabulating procedures. Aaron Sabghir, in charge of Sampling Techniques, worked on the post-enumeration survey and measures of census coverage and accuracy.

John Albright was Chief of the Wholesale Trade Section and William P. McNerny was Assistant Chief. George L. Whalley, Max E. VanHorn, Frank R. Alvis, and Bruce B. Spratling, participated in the planning and developing of report forms, publication plans, and manuals; the writing of texts; and the handling of technical problems arising during the processing of reports and tabulations.

Louis Greenberg was responsible for review of all text material and table forms, and assisted on publication problems.

M. D. Bingham, Chief of the Procedures and Processing Section, was subsequently appointed Assistant Division Chief, Processing and Management Branch. Sol Dolleek was Assistant Chief of the Procedures and Processing Section; Richard S. McCurdy, succeeded by R. M. Micoly in July 1949, and assisted by Jervis Braunstein, was in charge of the Directory Subsection, responsible for receiving report forms and the handling of special problems connected with multiunit firms. Leroy H. Groeper was Chief of the Wholesale Trade Processing Subsection, and was in charge of editing, coding, and tabulating Wholesale Trade reports. J. Stanley Werking participated in the design of forms and all problems of printing and preparation of material for publication.

In the Field Division, Jack B. Robertson, assisted by Arthur Cook directed the field work for the Census of Business. Laneelot W. Armstrong, Machine Tabulation Division, assisted by Hugh Jones, was responsible for machine tabulation techniques and procedures; and Franklin L. Thatcher and Robert H. Brooks, Administrative Services Division, were responsible for the printing and publishing of the Census of Business.

OTHER 1948 CENSUS OF BUSINESS VOLUMES*

Volume I: RETAIL TRADE—GENERAL STATISTICS, PART 1

Chapter

1. United States Summary.
2. Sales Size.
3. Single Units and Multiunits.
4. Employee Size.
5. City Size.

Chapter

6. Legal Form of Organization.
7. Warehouses, Other Auxiliary Units.
8. Miscellaneous.
9. Territories (Alaska and Hawaii).

Volume II: RETAIL TRADE—GENERAL STATISTICS, PART 2, AND MERCHANDISE LINE SALES STATISTICS

- | | |
|-----------------------------------------------------------------------|----------------------------------------------------------------------------|
| 10. Merchandise Inventories. | 19. Merchandise Line Sales—Apparel Group. |
| 11. Credit. | 20. Merchandise Line Sales—Furniture, Furnishings, Appliance Group. |
| 12. Selected Types of Operation. | 21. Merchandise Line Sales—Automotive Group and Gasoline Service Stations. |
| 13. Employment and Pay Roll. | 22. Merchandise Line Sales—Lumber, Building, Hardware Group. |
| 14. Trucks. | 23. Merchandise Line Sales—Drug and Proprietary Stores. |
| 15. Miscellaneous. | 24. Merchandise Line Sales—Miscellaneous Kinds of Business. |
| 16. Merchandise Line Sales—Food Group. | |
| 17. Merchandise Line Sales—Eating and Drinking Places. | |
| 18. Merchandise Line Sales—General Merchandise Group, General Stores. | |

Volume III: RETAIL TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume V: WHOLESALE TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

Volume VI: SERVICE TRADE—GENERAL STATISTICS

Chapter

1. United States Summary.
2. Receipts Size.
3. Employee Size.
4. City Size.
5. Legal Form of Organization.
6. Trucks.
7. City Statistics.

Chapter

8. Laundries, Cleaning and Dyeing Plants, and Related Services.
9. Amusements.
10. Hotels.
11. Tourist Courts.
12. Automobile Repair Services and Garages.
13. Miscellaneous.
14. Territories (Alaska and Hawaii).

Volume VII: SERVICE TRADE—AREA STATISTICS

United States Summary

Area Statistics—Consists of 50 Chapters: One for each State, one

for the District of Columbia, and one for Territories (Alaska and Hawaii).

*See appendix H for a list of tables included in each chapter.

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INTRODUCTION

Scope of the census and area covered.—The 1948 Census of Business covers Retail, Wholesale, and Service Trades. Retail and Wholesale Trades in the Business Census correspond with minor exceptions to these trade divisions as described in the Standard Industrial Classification Manual, issued May 1949, under the sponsorship of the Bureau of the Budget, Executive Office of the President. For a discussion of the census scope of Service Trade, see Introduction to Volume VI: Service Trade—General Statistics. All previous Business Censuses covered Retail and Wholesale Trades; Service Trades were first enumerated in the 1933 Census.

The 1948 Census of Business includes business establishments located in continental United States and the Territories of Alaska and Hawaii. Data for Puerto Rico, obtained in a Census of Business for 1949, are published separately. The 1939 Business Census covered the same areas as the 1948 Census, and, in addition, Puerto Rico. All earlier Business Censuses were conducted only in continental United States.

Period covered by the census.—The 1948 Census of Business is basically a report of business activity in the calendar year 1948. However, the relatively small proportion of establishments that maintained their records on a fiscal-year basis and were unable to report on a calendar-year basis, were permitted to use a fiscal year ending between September 30, 1948, and March 31, 1949. In a very few cases, reports were accepted for fiscal years not falling within this range. Regardless of the fiscal year used, all establishments were required to report employment and payroll (except annual payroll) for the pay periods specified on the report forms.

Method of canvass.—The 1948 Census of Business was conducted primarily by means of field enumeration. For purposes of enumeration, 308 Census field offices were established with responsibility for canvassing the some 37,000 enumeration districts into which the Nation was divided. Full-scale field operations for the 1948 Census of Business were begun near the end of May 1949, shortly following the principal appropriation of funds for the census. The field work was divided into two broad phases, each of which is described below. The listing of business establishments, phase 1, was completed late in September, about 4 months after starting full-scale operations. The collection of report forms, phase 2, was substantially completed by the end of November 1949.

Enumerators were required to list all recognizable businesses (except medical, dental, and law offices, Government offices, and also farms), and in the course

of listing, to go into each business establishment to record the name of the business and of the owner, general kind of business conducted, whether the establishment was part of a multiunit organization, and other items required for subsequent operations. Each establishment was listed by the enumerator as encountered while systematically canvassing each city block and each road or highway in rural areas in a preassigned pattern. A separate Listing Book (sec. IV of which is reproduced in appendix G) was used for each enumeration district.

During the listing operation, phase 1, appropriate report forms were left with business establishments for subsequent return to Census District Offices by mail. In a small proportion of cases (usually small retail or service businesses) the completed Census form was obtained by the enumerator in the course of the listing operation. In the case of business establishments which were units of multiunit organizations no report form was left for completion, unless requested by the establishment. In general, the reports for establishments operated by multiunit organizations were prepared at the central offices of the organizations. The reports so obtained were checked against a card file prepared from enumerator listings, thus insuring completeness of multiunit organization reporting.

A large percentage of the business establishments with which reporting forms were left during the listing operation completed the forms and mailed them to the Census District Office without further contact from the Bureau. Where necessary, reminder letters were mailed to establishments which had not submitted their report. Those establishments which did not file their report in response to the reminder letters were again visited by an enumerator who was instructed to secure the report.

To insure that the reports received were not only usable but met Census quality requirements, a field office coding and editing operation was conducted. This operation, along with the follow-up activities to obtain reports not promptly submitted, became phase 2 of the field operation. All reports which did not contain required information together with those which did not meet other quality standards were held in the field offices until a further check could be made with respondents and the reports corrected as necessary.

Because the completeness of coverage of the census depended so largely on the quality of the work done by individual enumerators during phase 1 of the enumeration, considerable effort was expended in verifying and correcting this work.

First, the work of each enumerator was checked in the

field by a crew leader or supervisor by re-canvassing a sample of the work. Wherever the listing was found to be unsatisfactory, the enumerator was given further instructions before being allowed to proceed.

Second, a complete card file of firms reporting to the Social Security Administration's Bureau of Old Age and Survivors Insurance was obtained. These cards were arranged by enumeration districts and within enumeration districts by street and road to facilitate checking the cards to the listing books. The cards were individually checked to the listing books and a record made of whether or not the firm was listed. A check was then made to determine whether firms not listed were still at the location indicated. If found to be at such location, they were added to the listing. Further, if more than a fixed percentage of listings so added were of readily recognizable places of business, the entire district was re-canvassed. This latter provision was necessary because the file included only establishments having one or more paid employees while the census covered all establishments including those having no employees. By re-canvassing completely those districts having a significant number of establishments included in the Bureau of Old Age and Survivors Insurance files missed by the enumerator, it was possible to minimize misses among establishments with no employees.

Third, when the field operations were substantially complete, but prior to closing the field offices, a careful check by counties was made to verify establishment totals which differed significantly from trends in neighboring counties or those with similar economic characteristics. This check did not disclose any systematic faults in the canvass.

One other step taken to insure completeness of coverage is worthy of mention. As indicated above, the census listing operation began in late May 1949, by which time a number of businesses active at the end of 1948 had discontinued operations. Because it was not always feasible to locate the 1948 owners of such businesses or to get a report of their 1948 activities, it was sometimes necessary to estimate their sales volume based on information supplied by the 1949 occupants or other sources. This procedure was used only to account for businesses properly within the scope of the 1948 Census.

The "Post Enumeration Survey" (PES), which was made after the completion of the enumeration, is discussed below. It provides measures of the undercoverage of business in the census which occurred despite the procedures noted above.

Scope of Wholesale Trade.—The Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, defines Wholesale Trade as including "establishments or places of business primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies."

The 1948 Census of Business was conducted in accordance with this definition.

Comparison of 1948 and 1939 Wholesale Trade scope.—With minor exceptions, the scope of Wholesale Trade in the 1948 census is the same as for 1939. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business, but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Data for this industry were collected and published in a special Census of Business release, No. BC-2P-1, entitled "Motion Picture Film Distributors." Administrative offices and auxiliary units of wholesale establishments were omitted in 1939, but included in 1948. Some adjustments in 1939 data were made in the case of individual companies which were classified differently in 1948 from 1939. Adjustments and scope changes are reflected in those tables which contain comparative statistics.

Type-of-operation classification.—Wholesale Trade, as defined above, is much broader than the conventional concept of "wholesaler" selling primarily to retailers, as it also includes foreign trade merchants, industrial distributors, manufacturer-owned wholesale outlets, agents, brokers, and assemblers of farm products. As the scope is so broad, the primary approach in classifying wholesale establishments is on the basis of type of operation of the establishment. In the Standard Industrial Classification Manual, wholesale establishments are divided into two major groups, one of which is further subdivided into four groups:

- 50 Merchant wholesalers.
- 51 Wholesale Trade, other than merchant wholesalers.
 - 511 Sales branches and sales offices of manufacturing and mining companies.
 - 512 Petroleum bulk stations.
 - 513 Agents and brokers.
 - 514 Assemblers, mainly of farm products.

These major groups are recognized in presenting Census of Business findings, but, in some tables, are broken into more detailed types with the result that data are shown for as many as 36 separate types of operation. Descriptions of these 36 types are shown in appendix B, and comparative Census classifications used in the 1948, 1939, and 1929 Censuses for the major groups are given in appendix D of this volume. A comparison of classifications used in the 1948 Census and in the Standard Industrial Classification Manual is presented in appendix E.

Establishment basis of the census.—Census of Business figures represent a summary of reports for individual "establishments" rather than for the combined activities of "companies." A separate report was obtained for each location at which business was conducted, including each location of multiunit organizations. For such

organizations, a separate report also was obtained for each central warehouse, administrative and district office, and each other location (other than a manufacturing plant) which serviced, or was auxiliary to, establishments of the organization reported to the Business Census. Each report was tabulated in accordance with the physical location of the establishment.

Kind-of-business classification.—In addition to “location” and “type of operation” classification, each establishment was assigned a kind-of-business classification. A total of 145 kind-of-business classifications are recognized in presenting census results for Wholesale Trade. The 145 detailed classifications are grouped into 53 classifications which, in turn, are further arranged according to 17 major groups. A complete listing of kinds of business together with their descriptions is given in appendix C of this volume, accompanied by a comparison of census classifications used in the 1948, 1939, and 1929 Business Censuses. In contrast to 145 Census classifications, SIC groups wholesale establishments under 57 kinds of business. A comparison of Census and SIC classifications including an outline of the differences in these two classification systems is given in appendix E.

Report forms.—Five report forms were used in enumerating wholesale establishments in the 1948 Census of Business. Form BC-30 was used for reporting operations of merchant wholesalers and manufacturers' sales branches and offices primarily engaged in selling consumer goods such as foods, drugs, clothing, jewelry, etc.; Form BC-31 was used in enumerating merchant wholesalers and manufacturers' sales branches and offices engaged in selling industrial, commercial, or professional goods such as electrical goods, lumber, machinery, metals, etc.; Form BC-32 was a specialized questionnaire used for reporting operations of petroleum bulk stations and distributing terminals; Form BC-33 was used for enumerating merchandise brokers and agents; and Form BC-34 was used for reporting activities of assemblers and marketers of farm products. The five forms were identical with respect to the basic information on number of establishments, sales, personnel, payroll, and inventories. They differed materially, however, in the amount and kind of detail called for on sales by commodity lines, expenses, cash and credit business, trucks, etc.

In addition to the five forms described above, Form BC-10 was required for each administrative office, warehouse, or other auxiliary unit, primarily engaged in performing functions for the wholesale establishments within their own organization. Reproductions of the report forms used in enumerating Wholesale Trade appear in appendix G.

Type of operation and kind of business detail in tables.—The detail in which data are presented by type of operation and kind of business in the tables in this volume is determined, basically, by the number of establishments in the areas to which the data shown relate. Because of the relationship between the number of establishments and the number of different classifications

for which data can be presented without violating census laws designed to prevent disclosure of confidential information, the amount of detail shown varies.

For presentation of wholesale data, a “collapsible” stub was employed where the small number of establishments in an area or kind of business resulted in inability to present statistics without disclosure. In such cases, all kinds of business for which data could not be separately shown were lumped together in an “n. e. c.” (not elsewhere classified) group. Thus, in a number of areas, data are presented for such classifications as “Merchant wholesalers, n. e. c.,” or “Manufacturers' sales branches, n. e. c.,” etc. Data in different tables for “n. e. c.” groups usually are not comparable since they can consist of a varying number of kinds of business.

Preference was given to a different procedure in certain tables where it was feasible to use a common stub for a number of areas. Where information for a classification might result in disclosure of figures for an individual establishment in this type of table, all data for the classification except “Number of establishments” were suppressed. To prevent derivation of the suppressed figures by subtraction it was necessary that data for another classification also be withheld.

Standard metropolitan areas.—In addition to States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was one of an integrated economic unit with a large volume of daily travel and communication between a central city and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the “market” or “trading” area. Each area (except in New England) consists of one or more entire counties. In New England, metropolitan areas have been defined on a town rather than on a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled “Standard Metropolitan Area Definitions.”

The 147 standard metropolitan areas for which 1948 Census of Business data are included in the Area Statistics Volumes are those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to the preparation of Census of Business tabulations, the list of metropolitan areas was increased to 168 areas. The list of 147 standard metropolitan areas included in the Census of Business and the description of the territory which they cover will be found on page 38. These areas are also shown on the map on page 40.

THE POST ENUMERATION SURVEY

To permit an appraisal of the accuracy of its published statistics, the Bureau of the Census conducted an intensive investigation, on a sample basis, of the 1948 Census of Business enumeration. This investigation, known as the Post Enumeration Survey (PES), was designed primarily to measure the completeness of coverage of wholesale, retail, and service establishments in the 1948 Census.

Strict precautions were taken to make the PES an independent and objective check of the census enumeration. The location of the sample areas, which the PES was to cover, was not revealed to the Bureau's field organization until after the census enumeration had been certified as completed and records concerning the enumeration returned to Washington.

Census concepts and procedures.—The 1948 Census of Business was defined as a census of "recognizable" establishments which would provide a measure of the volume of sales of such establishments in 1948 and of the number of their employees. "Recognizable" establishments, for census purposes, were defined as all establishments with one or more employees, whether or not "recognizable" as business places, as well as no-employee establishments which, because of appearance, sign, or marking, were recognizable to enumerators as business places.

The 1948 Census, by definition, excluded from the count of establishments those which were in business during 1948 but which went out of business before December 31, 1948. The 1948 sales of such establishments, referred to subsequently as "part-year" establishments, also were omitted from the census except in a relatively few cases where a successor establishment included in its Census report its own 1948 sales volume and that of its predecessor; i. e., the "part-year" establishment, and also in those cases where multiunit organizations supplied data on business units which had been discontinued during 1948.

The census enumeration was initiated by a listing operation in which Census enumerators in each of their enumeration districts were required to enter in a Listing Book the name, owner, address, major category of business, etc., for each recognizable place of business. Because of a delay in the appropriation for the census, the full-scale listing operation did not begin until almost June 1949 and was not substantially completed until

late September 1949. As will be indicated later, a portion of the census "undercoverage" is attributable to the unavoidable delay in the start of the listing operation.

Analysis of PES data for coverage.—The program of analysis of PES data with respect to coverage has been designed to answer the following questions:

1. What is the extent of census "undercoverage" resulting from the failure of Census enumerators to list business establishments?
2. What is the extent of net census "undercoverage" resulting from the omission of establishments which were in business as of the end of 1948 but went out of business before the enumerator listing operation was conducted and from the erroneous inclusion in the census of establishments which entered into business in 1949?

A separate PES report, planned for later issuance, will provide additional measures including (1) a measure of the 1948 sales volume not in the census because of the definition excluding "part-year" businesses, (2) a measure of differences in the 1948 sales and employment reported in the census and, subsequently, in the PES, and (3) a measure of differences between the census and PES in establishment classification (that is, whether an establishment was classified as "wholesale" or as "other than wholesale").

Design and procedures of the PES.—The PES had the following features which were introduced with the aim of assuring accurate measurement of coverage error:

1. The area sample for the PES consisted of about 2,500 small areas (segments) ranging in size from part of a building and part of a city block to an entire town or village. These segments were located in about 530 counties throughout the United States. This sample, drawn on a probability basis, was designed to include about 1 in 200 of the wholesale establishments in the United States. Within the sample segments, enumerators were instructed to reenumerate and to make a thorough field search for establishments missed in the census. As an aid to this search, special mapping materials, including Sanborn maps which show and describe individual structures, were provided.
2. The re-enumeration procedure was entrusted to a relatively small group of highly selected and specially trained interviewers. Prior to the canvass of each segment, the interviewer was provided with the general Census listings for the enumeration district in which the segment was located. He was also provided with Social Security Administration (BOASI) establishment cards for the district. In canvassing the segment the interviewer had to account for all in-segment addresses whether or not they were included on the Census listings or in the BOASI cards. Also, the interviewer had to write, in effect, a business history of the segment for the period January 1, 1948, to the date of his recanvass. He was required to obtain a listing of all the occupants of each business address in the segment for that period. The interviewer

was instructed to obtain for each occupant sufficient information on the nature of the business activity to permit a classification into four major types: (i) wholesale, (ii) retail, (iii) service, (iv) other; i. e., not in the scope of the Census of Business. Finally, for each occupant in the first three classes, the interviewer was required to obtain from the best possible respondent information on 1948 sales and employment.

3. The materials obtained during the PES field work were thoroughly reviewed and a careful re-examination made of the Census listings to make sure that every establishment treated as missed in the census or erroneously included properly belonged in these categories.

PES findings on coverage of wholesale establishments.—The estimated undercoverage in the census enumeration of wholesale establishments, because of (1) the failure of enumerators to list wholesale establishments—"enumerator misses" and (2) omission of establishments in business on December 31, 1948, which went out of business in 1949 before the Census listing was begun—"late start of listing," was determined through the PES analysis to be 0.7 percent of the 1948 sales volume and 1.3 percent of the November 15, 1948, employment.

The PES data further indicate that this undercoverage was produced primarily by the failure to canvass or list small establishments. The omitted wholesale establishments had, on the average, 2.3 paid employees on November 15, 1948, as against 10.1 paid employees for the enumerated wholesale establishments. Saleswise, the situation is similar. The omitted wholesale establishments had, on the average, sales of \$100,000 in 1948 as against \$778,000 for the enumerated wholesale establishments. In terms of number of wholesale establishments they represented 5.5 percent of the 1948 Census total.

The following table indicates the undercoverage caused by "enumerator misses" and by "late start of listing," respectively:

Component of undercoverage	Undercoverage of wholesale establishments (as percent of census total)		
	Sales	Employment	Number of establishments
Total.....	0.7	1.3	5.5
Enumerator misses.....	0.7	0.9	3.6
Late start of listing.....	(1)	0.4	1.9

¹ Less than 0.05 percent.

Interpretation and limitations of PES under coverage findings.—The PES findings are subject to the following limitations:

1. The estimates of undercoverage of the total number of establishments is subject to a sampling error of approximately 0.8 percent; that is, the chances are 2 out of 3 that the "percent of Census total" estimates will not differ by more than 0.8 percent, absolutely, from the true value. The sampling errors of the estimates of undercoverage of sales and employment are approximately 0.4 and 0.6 percent, respectively.

2. In general, the weight given to each wholesale establishment enumerated in the PES was inversely proportional to the probability of its inclusion in the sample. In the case of three exceptionally large establishments (two of which were accounted for by the late listing), weights of unity rather than the appropriate sample weight were assigned because the bias thus resulting would be far less than the sampling error which would otherwise be introduced.

3. The "undercoverage" measures above refer only to losses occasioned by "enumerator misses" and the "late start of listing." These measures do not account for any differences which a change of census definition might cause (e. g., a change which would include establishments which went out of business in 1948); or for any differences resulting from differences in census and PES scope and kind-of-business classifications; or from differences in the reporting to the census and PES of 1948 sales volume or employment.

Measures of undercoverage of retail and service establishments will be found in the PES discussion in volumes I and VI, respectively, of the 1948 Census.

SUMMARY OF FINDINGS

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SUMMARY OF FINDINGS

SUMMARY OF WHOLESALE TRADE

Number of establishments.—In 1948 there were in the continental United States 244,705 establishments or places of business primarily engaged in Wholesale Trade. Of this number, 243,366 were classified as wholesale establishments primarily engaged in marketing or selling merchandise at wholesale and 1,339 were administrative offices, district offices, warehouses, or other auxiliary units engaged chiefly in administering or servicing wholesale establishments. Data for “wholesale establishments” and for “administrative offices, auxiliary units” are presented separately in tables 1A and 1B of this volume. Other tables in this volume are limited to wholesale establishments, except where the inclusion of administrative offices and auxiliary units is specifically noted.

Each wholesale establishment of organizations operating at more than one place of business is counted separately. An establishment is considered to be primarily engaged in Wholesale Trade when its principal function is to sell merchandise at wholesale, or to act as an agent in the marketing of goods at wholesale. “At wholesale” represents marketing or selling to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of end users rather than to household consumers, individual buyers for personal use, or to farmers. Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude those that operated during the entire year 1948 but had sales of less than \$5,000. In the 1939 Census of Business the corresponding figure for exclusion from the tabulations was \$500.

The number of wholesale establishments in 1948 was 45 percent larger than at the time of the first Census of Business (then called Distribution) which covered the year 1929. The number increased from 168,262 in 1929 to 199,726 in 1939, an increase of 19 percent for the 10-year period; then to 243,366 in 1948, or an increase of 22 percent in the 9-year period. Correspondingly, the number of retail stores in the United States increased by 20 percent during the decade 1929 to 1939, but recorded little or no change from 1939 to 1948. The number of manufacturing establishments showed a different trend by declining 16 percent from 1929 to 1939, then increasing by 39 percent from 1939 to 1947, or a net gain of 17 percent for the 18-year period.

Sales, entire year.—Total Wholesale Trade sales for the year 1948 amounted to \$190.5 billion, \$188.7 billion of which was reported by wholesale establishments and

\$1.8 billion by administrative offices and auxiliary units. “Sales” as the term is used here (see appendix F, Explanation of terms) includes receipts from merchandise sold, together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on an agency or commission basis are included as well as sales for the account of the reporting establishment. The above totals do not include wholesale sales made by manufacturers direct from manufacturing plants, nor wholesale sales made by retailers. However, they do include retail sales by wholesale establishments. A measure of wholesale sales by retail stores is presented in volume I, chapter 15.

Sales of wholesale establishments decreased from \$66.7 billion in 1929 to \$54.9 billion in 1939, a decline of 18 percent, then increased to \$188.7 billion in 1948—a net gain from 1929 to 1948 of 183 percent. Correspondingly, sales of retail stores were down 13 percent, 1939 compared with 1929, but increased by 210 percent from 1939 to 1948—a net gain 1948 over 1929 of 170 percent.

Total 1948 Wholesale Trade sales as shown in this volume exceeded total sales of all retail stores during the year 1948 by \$58.2 billion. This is occasioned by the fact that Wholesale Trade, as defined in the Standard Industrial Classification system—a definition adopted for Census purposes—is much broader than the concept of “wholesalers” or “jobbers” selling primarily to retailers, as it also includes establishments primarily engaged in selling (but not producing) merchandise to wholesalers; to industrial, commercial, professional, and similar end users; or to governmental bodies; and exporters. Sales of wholesale establishments are analyzed by class of customer in chapter 4 of this volume, where it is noted that sales to retailers constituted less than one-half of the total dollar volume.

Comparative summaries of Wholesale Trade, 1948, 1939, and 1929 are presented in tables 1C and 1D of this volume.

Employment and payroll.—A total of 2,627,000 persons were actively engaged in Wholesale Trade in November 1948. Of this number, 164,000 were active proprietors or partners of unincorporated businesses, and 2,463,000 were employed on a salary or wage basis. Payroll, including commissions and bonuses, of the 2.5 million paid employees amounted to \$159.5 million for the work-week ended nearest November 15, 1948, or an average

of slightly less than \$65 per week per employee. It should be noted that the \$65 represents a general average for the country as a whole, all classes of employees in all types of wholesale establishments. It is not necessarily representative for any particular group of employees.

Number of employees and payroll were tabulated for the workweeks ending nearest March 15, July 15, and November 15. Employment during the workweek ended nearest November 15 averaged slightly higher than during either of the other two periods, but the difference in most instances was small, generally less than 5 percent. Variations from this general trend, however, may be noted in table 1E of this volume and in table 101, Volume V, Wholesale Trade. In tables providing figures for only one week of employment and payroll the data shown are for the workweek of November 15.

Of the 2.5 million paid employees, 2.4 million were engaged in wholesale establishments and the remainder at administrative offices and auxiliary units. The number of paid employees at wholesale establishments increased from 1.6 million in 1939 to 2.4 million in 1948, or 50 percent. During the same period the number of paid employees of retail stores increased by 43 percent.

Stocks.—Inventories of merchandise on hand for sale at the end of 1948 were valued (at cost) at \$10,329 million, \$10,167 million of which was reported by wholesale establishments and \$162 million by administrative offices and auxiliary units. Postwar 1948 sales were up 245 percent over prewar 1939, compared with an increase of 164 percent in the dollar value of inventories.

Dollar value of inventories of all wholesale establishments reporting both beginning- and end-of-year stocks were up 8 percent December 31, 1948, over December 31, 1947. Not all types of establishments, however, followed this general trend. As shown in table 5A, dollar inventories in some classes of establishments, notably assemblers of farm products, decreased during the year 1948. These declines may have resulted primarily from price changes.

Wholesale Trade geographically.—Wholesale Trade, as measured in censuses for a State, city, or county represents the total business of all wholesale establishments, together with any administrative offices and auxiliary units, located within the area. Geographic measurement is according to the location of establishments from which business is conducted. Traveling salesmen, together with their sales, are credited to establishments from which they operate.

States.—Table 1B of this volume presents a summary of Wholesale Trade by States for the year 1948. Table 1D is a comparative summary by States, 1948, 1939, and 1929. New York led all other States with sales in 1948 totaling \$43.6 billion, or 22.9 percent of the national total. Illinois ranked second with \$18.3 billion sales, followed by California and Pennsylvania, each with sales totaling more than \$10 billion. Considered together, these four States contributed 45.4 percent of the total for continental United States.

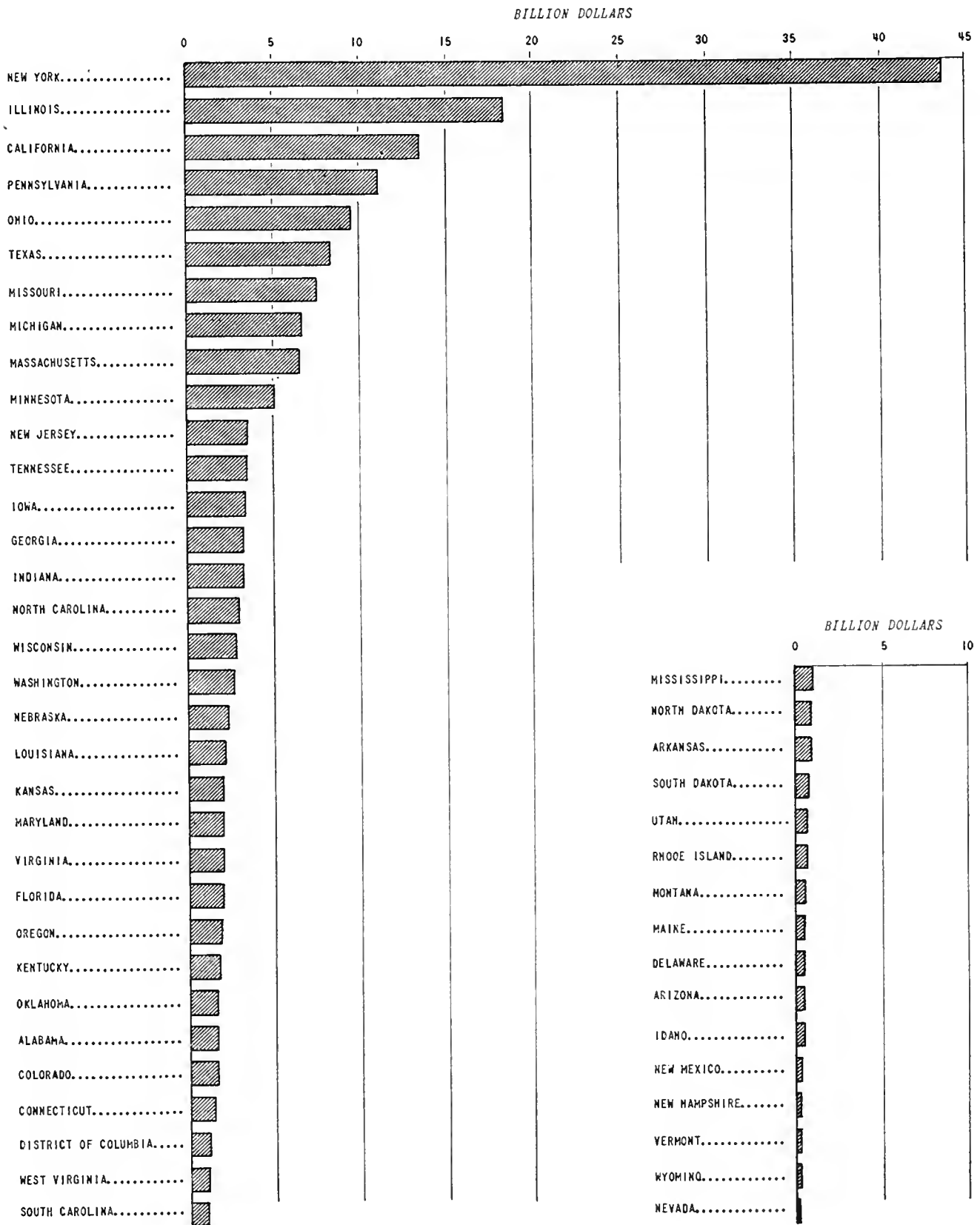
Data on establishments, sales, expenses, payroll, employment, and stocks are presented for each State by kind of business and type of operation in table 101, Volume V, Census of Business: 1948.

Standard metropolitan areas.—The next areas smaller than States for which Census of Business data are presented separately are standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform basis. Data on establishments, sales, payroll, and employment are presented separately in table 102, Volume V, Census of Business: 1948, for 147 standard metropolitan areas—those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to preparation of the Census of Business tabulations, there were additional metropolitan areas defined. The list of the 147 standard metropolitan areas identified separately in the Census of Business, together with their definitions appears on page 38 of this volume. The areas are also shown on the maps, pages 40 and 41, Standard Metropolitan Areas. Table 1H of this volume presents for merchant wholesalers the number of establishments and sales in standard metropolitan areas with 300,000 inhabitants or more by 49 kinds of business.

Significance of the 147 standard metropolitan areas as wholesale trade centers may be illustrated by the fact that although as a group they contained only slightly more than one-half (54.4 percent) of the population of the country in 1950, they accounted for two-thirds of the wholesale establishments, 84 percent of sales, and 78 percent of employment in Wholesale Trade in 1948. Their significance is further illustrated by the fact that the 14 areas each having a million or more inhabitants in 1950 contributed, as a group, 29 percent of the population of the country, 100,000 of the 243,000 wholesale establishments, and slightly more than one-half of wholesale sales. The 43 areas with 250,000–499,999 inhabitants accounted for about the same proportion of the total population (9.6 percent) as of wholesale sales (9.4 percent). Stated differently, per capita wholesale sales for metropolitan areas with a quarter to a half million population is approximately the same as for the country as a whole. Metropolitan areas with more than one-half million inhabitants recorded per capita wholesale sales in excess of national average whereas the reverse held true in smaller areas.

Weekly payroll of paid employees of wholesale establishments tends to be related to the size of the population center. Compared with an average of almost \$65 per employee per week for the country as a whole, employees in metropolitan areas of a million or more inhabitants received an average of \$73 per week. From this high the average decreased slightly but consistently with a decrease in the population size of the area to \$54 a week

CHART 1.—WHOLESALE TRADE—SALES, BY STATE: 1948



in the 2 areas with fewer than 100,000 inhabitants and to \$48 in the nonmetropolitan areas. Here also it might be noted that these figures are average for all classes of employees in all types of establishments and may not be representative of any particular group.

Counties and cities.—Wholesale Trade data on number of establishments, sales, personnel, and payroll are presented in Volume V, "Wholesale Trade—Area Statistics"—for counties and for cities of 5,000 inhabitants or more. Table 103 presents these basic data, arranged by States, for each county and each city within the county. Data for counties with 50 or more wholesale establishments in 1948 are classified by type of operation and kind of business in table 104, which also is arranged by States. A separate Wholesale Trade bulletin consisting of tables 101, 102, 103, and 104 was published for each State and for the District of Columbia. For presentation of Wholesale Trade statistics a "collapsible" stub was employed where a small number of establishments in an area or kind of business resulted in inability to present data for all classifications without disclosure of individual operations. In such cases, all kinds of business for which data could not be shown separately were grouped together in an "n. e. c." (not elsewhere classified) group. Detail published was essentially determined by provisions of census law directed at preventing disclosure of figures for individual concerns.

Summary by type of operation.—Wholesale Trade as defined in the Standard Industrial Classification Manual, a definition adopted for purposes of conducting the 1948 Census, is much broader than the usual concept of "wholesale" or "jobber" as it also included foreign trade merchants and industrial distributors; manufacturers' sales branches and offices; petroleum bulk stations and terminals; merchandise brokers and agents; and assemblers (mainly farm products). For purposes of presenting census findings, wholesale establishments are divided into five more or less homogeneous type-of-operation groups and each establishment is assigned to one of the

groups according to the character of its operations and the nature of functions performed. The five type-of-operation groups are:

- Merchant wholesalers.
- Manufacturers' sales branches, offices.
- Petroleum bulk stations, terminals.
- Agents, brokers.
- Assemblers (mainly farm products).

The five type groups are further subdivided into a total of 36 detailed types of operation, all of which are described in appendix B of this volume. Summary data are presented separately for each type of operation in table 1E, and for each of the detailed types by kind of business in table 8D.

Of the five type-of-operation groups, merchant wholesalers are most important both in terms of number of establishments and sales. They operated 146,518 of the 243,366 wholesale establishments in the United States in 1948 and accounted for 42.3 percent of the sales. Manufacturers' sales branches and offices were second from the standpoint of sales, contributing \$52.7 billion, or 28 percent of the \$188.7 billion recorded by all wholesale establishments. These totals represent only the sales of branches and offices operated by manufacturers apart from the manufacturing plant and do not include wholesale sales made by manufacturers direct from plants nor from their general offices. Agents and brokers were third with sales (transactions negotiated) totaling \$34.6 billion, followed by assemblers with \$11 billion, and petroleum bulk stations and terminals with \$10.6 billion.

Historically, merchant wholesalers also recorded the largest increase in count of establishments since the first Census of Business which covered the year 1929. Their number increased from 79,178 in 1929 to 100,961 in 1939, a gain of 28 percent, and to 146,518 in 1948, an additional gain of 45 percent, or an increase of 85 percent for the 19-year period. All type-of-operation groups except assemblers of farm products recorded increases in establishment counts from 1929 to 1939, and except for as-

TABLE A.—SUMMARY BY STANDARD METROPOLITAN AREA

Standard metropolitan area size groups	Estab-lish-ments (number)	Sales, entire year		Payroll, entire year		Active prop-rietors, ¹ November (number)	Paid employees and payroll workweek, ended nearest November 15				Popu-lation, 1950, percent of U. S. total ²
		Amount (\$1,000)	Percent of U. S. total	Amount \$(1,000)	Percent of U. S. total		Paid employees		Payroll		
							Number	Percent of total	Amount (dollars)	Per em-ployee (dollars)	
United States, total.....	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	153,223,967	64	100.0
147 standard metropolitan areas, total.....	161,932	158,093,897	83.8	6,755,437	84.5	105,513	1,870,767	78.5	128,440,452	69	54.4
14 areas with 1,000,000 inhabitants or more.....	99,524	102,622,073	54.4	4,218,459	52.6	67,968	1,089,400	45.7	79,726,288	73	29.4
18 areas with 500,000 to 999,999 inhabitants.....	22,838	24,615,720	13.0	1,051,553	13.2	13,443	307,838	12.9	20,046,434	65	7.8
43 areas with 250,000 to 499,999 inhabitants.....	22,004	17,667,378	9.4	868,221	10.9	13,408	273,419	11.5	16,757,701	61	6.6
70 areas with 100,000 to 249,999 inhabitants.....	17,176	12,754,549	6.8	604,414	7.6	10,435	195,612	8.2	11,664,937	60	7.5
2 areas with less than 100,000 inhabitants.....	390	434,177	0.2	12,790	0.2	259	4,498	0.2	245,092	54	0.1
Remainder of the United States.....	81,434	30,594,904	16.2	1,235,276	15.5	57,977	512,022	21.5	24,783,515	48	45.6

¹ Proprietors of unincorporated businesses.

² Based on advance 1950 population estimates.

semblers and petroleum bulk stations, again in 1948 over 1939. In contrast to the general trend, the number of assemblers decreased from 34,143 at the time of the first Census in 1929 to 28,931 in 1939 and to 19,268 in 1948, a trend related to changes in transportation facilities.

All type groups reported substantial increases in dollar volume of sales for 1948 over 1939 and also for 1948 over 1929. Some shifts in the pattern are noted, however, when sales for each of the type groups is expressed as a percent of total sales for all type groups combined. Merchant wholesalers, although their number of establishments increased rather sharply, barely held their own from the standpoint of sales—decreasing slightly from 43.7 percent of the total for all types in 1929 to 41.0 percent in 1939, then increasing modestly to 42.3 percent in 1948. Manufacturers' sales branches and offices increased their portion of sales of all wholesale establishments from 24.2 percent in 1929 to 26.0 percent in 1939, and 28.0 percent in 1948. Agents and brokers, on the other hand, contributed a decreasing portion of the total, declining from 21.8 percent at the time of the first census in 1929 to 21.5 percent in 1939 and 18.3 percent in 1948. Petroleum bulk stations and terminals—engaged primarily in the wholesale distribution of motor fuels, lubricants, and heating oils—accounted for 3.6 percent of the total dollar volume of wholesale establishments in 1929, 6.9 percent in 1939, but only 5.6 percent in 1948. The relative decline from 1939 to 1948 may have been partly a function of price.

Assemblers, their number declining consistently for the three census years, recorded a decrease in their portion of sales from 6.9 percent in 1929 to 4.6 percent in 1939, then an increase to 5.8 percent in 1948. Here also price trends may have been a contributing factor in the shift in their portion of total sales of all wholesale establishments. The fact that assemblers of farm products recorded an increase, 1948 over 1939, coupled with a decline in number of establishments indicated a substantial increase in the average sales per establishment.

Additional information on types of operation for the three census years appears in table 1C of this volume.

Summary by kind of business.—In addition to being classified according to functional type, each wholesale establishment was also assigned a kind-of-business classification for purposes of preparing totals by kind of business or trade. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales for the census year classified into individual commodity or merchandise lines. Establishments that handled lines broad enough to overlap Census classifications were assigned the kind of business according to their predominant activity and all of the business included in the one kind-of-business classification. The kind-of-business classification, while primarily on a commodity basis, should not be confused with the total volume of business in any one commodity or merchandise line since many establishments handled more than a single line of merchandise. Measures of commodity or merchandise lines handled by the various classes of wholesale establishments are given in tables 10, 11, 12, 13, and 14B of this volume.

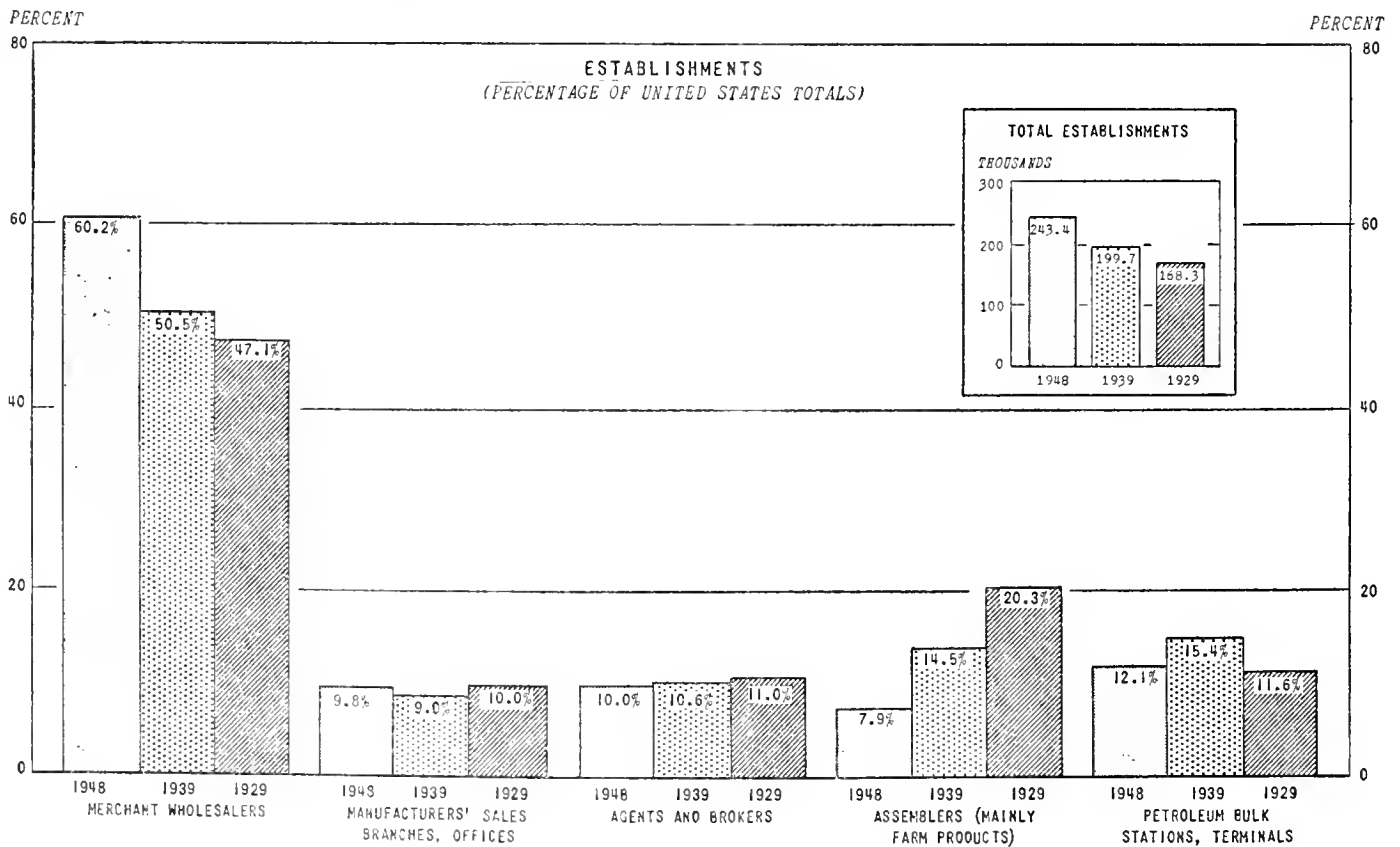
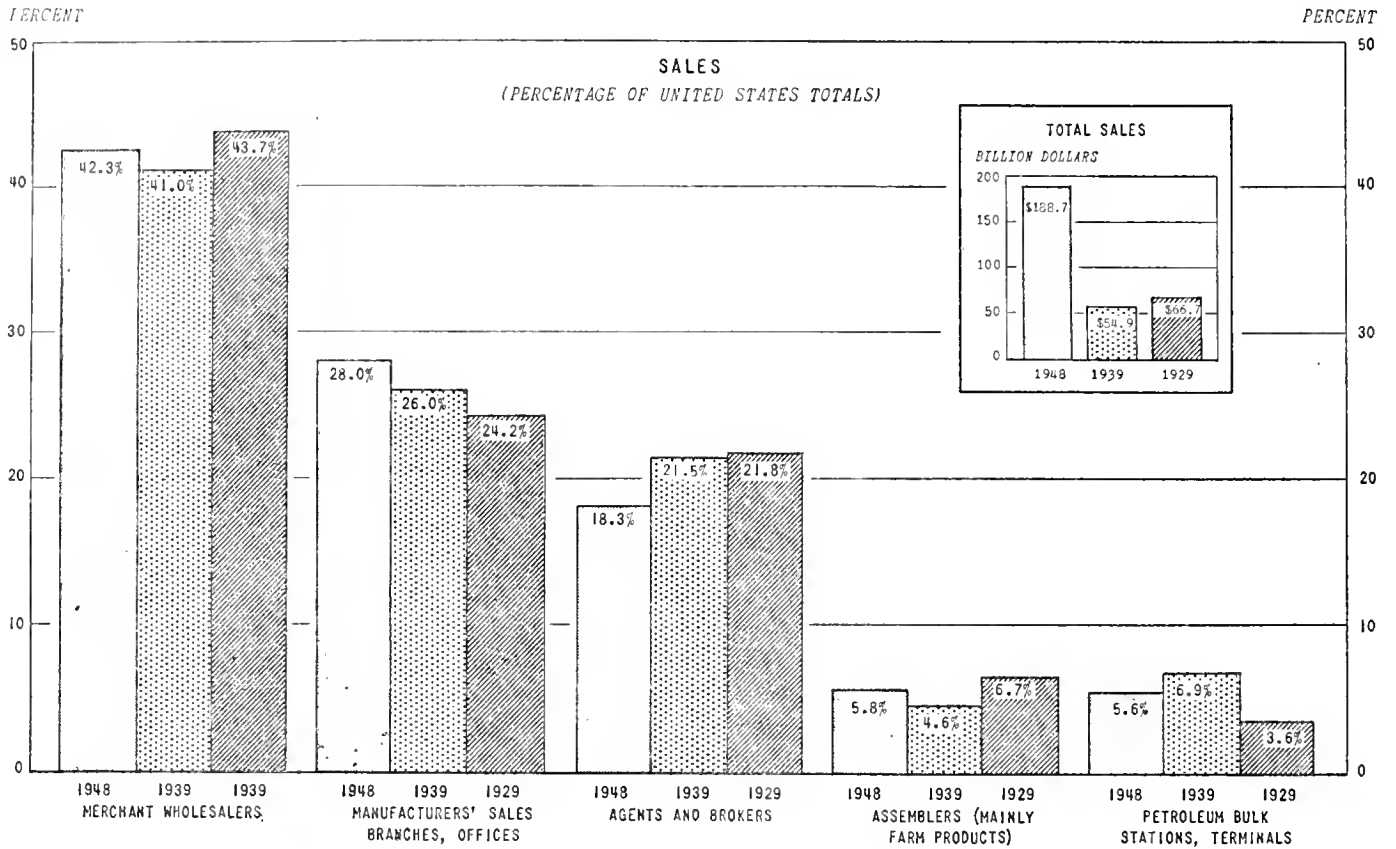
Wholesale establishments were classified into 145 detailed kinds of business. These detailed kinds were grouped into 53 trade classifications which were further arranged according to 17 major groups. Each of the detailed kinds of business is described in appendix C. In presenting the results on Wholesale Trade, the data are arranged first by type of operation, then for each of the major type groups by kind of business. As the functional type groups represent somewhat different levels of marketing, kind-of-business totals, independent of type of operation, are not presented in the census findings.

Basic data on number of establishments, sales, operating expenses, payroll, employment, and stocks are presented for the major types of operation by kinds of business in summary for the United States in tables 1A, 1C, and 1E of this volume. In Volume V, Census of Business: 1948, the basic data are presented by type of operation and kind of business for each State in table 101, for each standard metropolitan area in table 102,

TABLE B.—COMPARATIVE SUMMARY FOR THE UNITED STATES: 1948, 1939, AND 1929

Item	Total, all types of operation	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents and brokers	Assemblers (mainly farm products)
Number of establishments:						
1948.....	243,366	146,518	23,768	29,451	24,361	19,268
1939.....	199,726	100,961	17,926	30,825	21,083	28,931
1929.....	168,262	79,178	16,863	19,611	18,467	34,143
Sales:						
1948						
Amount (thousand dollars).....	188,688,801	79,766,589	52,738,577	10,615,650	34,610,092	10,957,893
Percent of total.....	100.0	42.3	28.0	5.6	18.3	5.8
1939						
Amount (thousand dollars).....	54,888,480	22,537,832	14,253,609	3,807,908	11,779,499	2,509,632
Percent of total.....	100.0	41.0	26.0	6.9	21.5	4.6
1929						
Amount (thousand dollars).....	66,739,607	29,205,174	16,174,882	2,390,213	14,517,239	4,452,099
Percent of total.....	100.0	43.7	24.2	3.6	21.8	6.7

CHART 2.—WHOLESALE TRADE, BY TYPE OF OPERATION: 1948, 1939, AND 1929



and for each county with 50 or more wholesale establishments in table 104.

Table C, below, derived from table 1E of this volume, measures in terms of number of establishments and dollar volume of sales the importance of the 17 kind-of-business groups under the 5 major types of operation. Measured in dollar sales "Groceries, confectionery, meats" constituted the most important classification of merchant wholesalers and also of manufacturers' sales branches and offices. "Farm products (raw materials)"—principally grain and livestock commission merchants—constituted the most important kind of business of agents and brokers. Assemblers are found chiefly in the farm products trade; and by definition, petroleum bulk stations and terminals are limited to the petroleum trade.

Again measured in terms of dollar volume of sales, merchant wholesalers constituted the most important type group for 12 of the 17 major kind-of-business classifications. Manufacturers' sales branches and offices predominated in the case of "Drugs, chemicals, allied products"—principally chemicals; "Machinery, equipment, supplies"; and "Metals, metalwork (except scrap)." Agents and brokers—chiefly commission merchants—constituted the principal type of marketer of "Inedible farm products." Petroleum bulk stations, terminals contributed the largest portion of sales in "Other kinds of business," as shown in the accompanying table C.

Trends in the number of establishments and sales of merchant wholesalers—1929, 1939, and 1948—are shown for the 52 kinds of business in the accompanying table D. Generally, the trend both in establishments and sales was upward for 1948 over 1939 and also for 1948 over 1929. Exceptions to the general trend are noted in the count of establishments for the general-line trades (general-line groceries, general-line drugs, general-line

dry goods, and general-line electrical merchandise). Here in each case the number of establishments in 1948 was lower than in 1929. "General-line dry goods" also recorded smaller dollar sales in 1948 than in 1929. Other kinds of business showing a smaller number of establishments in 1948 than in 1929 included: Fish, sea foods; Farm products (raw materials); Nonferrous metals, metal work; and Petroleum and products.

Sales gains, 1948 over 1929, amounted to 500 percent or more in six trades or kinds of business for which data are shown separately in table D, below, and gains of 300–499 percent were recorded by twelve trades. Industrial, heavy, and durable goods trades generally recorded larger percentage gains than did the consumer goods trades.

Additional historical information is presented by kind of business in table 1C of this volume.

Briefly reviewed in the following pages are findings derived from chapters 2 through 14 of this volume.

Sales Size and Expense Analysis

Service wholesalers, a portion of the merchant wholesaler group, and manufacturers' sales branches (with stocks) were selected for sales size and expense analysis studies in chapter 2. The term "service wholesaler" as used here includes the following types of operation as described in appendix B of this volume:

- Service wholesalers (domestic market):
 - Wholesale merchants, jobbers.
 - Converters (textile).
 - Industrial distributors.
- Foreign trade merchants:
 - Importers.

Exporters are excluded, but it was necessary to include a small number of retailer-cooperatives—limited service establishments—in the drug trade in order to avoid possible disclosure of individual information.

TABLE C.—SUMMARY BY 5 TYPE-OF-OPERATION GROUPS AND 17 KINDS OF BUSINESS

Kind of business	Number of establishments					Sales, entire year				
	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Agents, brokers	Assemblers (mainly farm products)	Merchant wholesalers (\$1,000)	Manufacturers' sales branches, offices (\$1,000)	Petroleum bulk stations, terminals (\$1,000)	Agents, brokers (\$1,000)	Assemblers (mainly farm products) (\$1,000)
United States, total	146,518	23,768	29,451	24,361	19,268	79,766,589	52,738,577	10,615,650	34,610,092	10,957,893
Groceries, confectionery, meats.....	17,345	3,514	.....	3,171	844	11,356,738	7,967,289	.....	5,487,102	324,842
Farm products (edible).....	13,539	723	.....	1,155	6,076	7,500,941	954,123	.....	1,778,371	2,720,843
Beer, wines, distilled spirits.....	7,195	355	.....	97	.....	4,069,729	1,731,194	.....	64,187	.....
Drugs, chemicals, allied products.....	4,671	1,870	.....	499	.....	2,282,226	3,625,940	.....	392,648	.....
Tobacco and products (except leaf).....	3,019	241	.....	19	.....	2,529,576	1,692,002	.....	5,520	.....
Dry goods, apparel.....	11,733	1,028	.....	3,293	.....	5,727,719	2,974,958	.....	5,497,838	.....
Furniture, home furnishings.....	3,813	696	.....	1,045	.....	1,314,945	897,904	.....	469,963	.....
Paper and its products.....	4,044	1,073	.....	407	.....	1,901,747	1,463,551	.....	251,077	.....
Farm products (raw materials).....	2,594	.....	.....	3,744	11,939	6,963,993	.....	.....	11,739,902	7,756,809
Automotive.....	14,693	(¹)	.....	556	.....	4,091,589	(¹)	.....	459,614	.....
Electrical goods.....	5,443	1,326	.....	1,312	.....	4,424,566	4,374,478	.....	683,553	.....
Hardware, plumbing, heating.....	5,901	1,068	.....	1,236	.....	3,826,957	1,201,739	.....	468,431	.....
Lumber, construction materials.....	5,890	880	.....	788	.....	3,934,736	1,692,442	.....	539,286	.....
Machinery, equipment, supplies.....	21,430	6,750	.....	3,365	.....	6,731,372	6,964,179	.....	1,422,424	.....
Metals, metalwork (except scrap).....	1,803	1,449	.....	743	.....	2,056,715	7,420,184	.....	726,293	.....
Waste materials.....	7,717	.....	.....	90	.....	2,699,300	.....	.....	290,562	.....
Other kinds of business.....	15,688	12,795	29,451	2,841	409	8,413,740	9,835,577	10,615,650	4,423,321	155,399

¹ Automotive included in "Other kinds of business."

² Petroleum and its products.

TABLE D.—MERCHANT WHOLESALERS—COMPARATIVE SUMMARY BY 52 KINDS OF BUSINESS: 1948, 1939, AND 1929

Kind of business	Number of establishments			Sales, entire year			Percent change in sales	
	1948	1939	1929	1948 (\$1,000)	1939 (\$1,000)	1929 (\$1,000)	1948 over 1939	1948 over 1929
United States, total	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	253.9	173.1
Groceries, confectionery, meats.....	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	188.2	110.8
Groceries (general line).....	4,265	3,942	5,748	5,799,121	2,185,736	2,938,579	165.3	97.3
Confectionery.....	2,077	2,089	2,028	377,047	132,682	250,008	184.2	50.8
Fish, sea foods.....	1,233	1,182	1,316	393,662	131,248	205,331	799.9	91.7
Meats, meat products.....	3,507	2,552	2,225	1,999,476	519,593	689,977	284.8	189.8
Other grocery, food specialties.....	6,263	5,916	3,907	2,787,432	971,522	1,302,966	186.9	113.9
Farm products (edible).....	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	255.4	145.0
Dairy, poultry products.....	6,668	4,559	3,276	4,278,748	967,914	1,395,858	342.0	206.5
Fruits, vegetables (fresh).....	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	181.9	93.5
Beer, wines, distilled spirits.....	7,195	6,232	(1)	4,069,729	1,249,164	(1)	225.8	(1)
Beer, ale.....	5,668	4,812	(1)	1,559,562	502,111	(1)	208.8	(1)
Wines, distilled spirits.....	1,527	1,420	(1)	2,519,167	747,053	(1)	237.2	(1)
Drugs, chemicals, allied products.....	4,671	3,298	2,376	2,282,226	801,813	947,962	184.6	140.8
Drugs (general line).....	303	297	494	848,870	363,621	407,192	133.4	108.5
Drugs, drug sundries (specialty lines).....	1,902	1,321	707	521,476	127,190	127,766	231.7	308.1
Industrial chemicals, explosives.....	1,189	746	570	690,019	200,719	283,476	243.8	143.4
Paints, varnishes.....	1,277	934	605	221,861	80,283	129,528	176.3	71.3
Tobacco and products (except leaf).....	3,019	2,717	1,721	2,529,576	1,106,215	858,329	128.7	194.7
Dry goods, apparel.....	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	203.2	103.3
Clothing, furnishings, footwear.....	5,133	4,178	3,577	1,558,536	700,501	1,104,149	122.5	41.2
Dry goods (general line).....	182	222	867	457,242	266,983	509,532	120.9	-19.7
Dry goods specialties, piece goods, notions.....	5,284	3,244	2,735	1,947,798	556,301	928,629	250.1	109.7
Piece goods converters.....	1,134	631	204	1,764,143	425,167	215,432	314.9	718.9
Furniture, home furnishings.....	3,813	2,214	1,750	1,314,945	373,464	494,777	252.1	165.8
Furniture (household, office).....	1,173	433	521	379,730	61,188	126,846	520.6	199.4
Home furnishings, floor coverings.....	2,640	1,781	1,229	935,215	312,276	367,931	199.5	154.2
Paper and its products.....	4,044	2,898	2,297	1,901,747	674,973	704,388	230.8	170.0
Paper (exc. stationery and wallpaper).....	2,904	2,102	1,645	1,688,542	507,699	606,936	232.6	178.2
Stationery, office supplies.....	880	515	427	180,867	46,551	66,592	288.5	171.6
Wallpaper.....	260	281	225	32,338	20,723	30,860	56.0	4.8
Farm products (raw materials).....	2,594	2,086	3,400	6,903,993	1,628,706	3,697,456	323.9	86.7
Automotive.....	14,693	7,818	3,451	4,091,589	1,055,387	1,383,057	287.7	195.8
Automobiles, other motor vehicles.....	2,270	n. a.	n. a.	1,450,871	n. a.	n. a.	n. a.	n. a.
Automotive equipment, tires and tubes.....	12,423	n. a.	n. a.	2,640,718	n. a.	n. a.	n. a.	n. a.
Electrical goods.....	5,443	3,072	2,182	4,424,566	788,024	846,689	461.5	422.6
Electrical goods (general line).....	540	455	863	1,521,874	300,377	367,901	406.6	313.7
Wiring supplies, construction materials, apparatus and equipment.....	2,385	1,162	433	864,672	150,952	83,117	472.8	940.3
Electrical appliances, specialties.....	2,518	1,455	886	2,038,020	336,695	395,671	505.3	415.1
Hardware, plumbing, heating.....	5,901	3,568	2,953	3,826,957	971,975	1,212,738	293.7	215.6
Hardware.....	2,153	1,343	1,249	2,013,997	592,000	714,528	240.2	161.9
Plumbing, heating equipment, supplies.....	3,748	2,225	1,704	1,812,960	379,975	498,210	377.1	263.9
Lumber, construction materials.....	5,890	3,303	3,774	3,934,736	804,392	1,283,891	389.2	206.6
Lumber, millwork.....	3,312	1,670	1,688	2,793,620	487,610	772,446	472.9	261.6
Other construction materials.....	2,578	1,633	2,086	1,141,116	316,782	511,445	260.2	123.1
Machinery, equipment, supplies.....	21,430	11,270	6,988	6,731,372	1,440,371	1,288,760	367.3	430.5
Commercial machines, equipment.....	4,814	1,643	812	870,025	136,822	116,383	535.9	647.6
Construction machinery, equipment.....	936	404	252	786,561	96,556	56,171	714.6	1,300.3
Farm-dairy machinery, equipment.....	883	319	208	485,297	59,395	58,351	717.1	731.7
Industrial machinery, equipment, supplies.....	7,304	4,018	3,004	2,999,989	640,936	685,719	368.1	337.5
Professional equipment, supplies.....	2,596	1,634	952	571,154	172,855	135,188	230.4	322.5
Service establishment equipment, supplies.....	4,240	3,008	1,574	767,142	268,725	166,402	185.5	361.0
Transportation (except automotive) equipment, supplies.....	657	244	186	251,204	65,082	50,546	286.0	397.0
Metals, metal work (except scrap).....	1,803	1,017	856	2,056,715	515,975	672,581	298.6	205.8
Iron, steel and products.....	1,545	853	580	1,551,841	304,440	278,023	409.7	458.2
Nonferrous metals, metal work.....	258	164	276	504,874	211,535	394,558	138.7	28.0
Waste materials.....	7,717	6,059	3,919	2,693,300	656,000	474,453	311.5	468.9
Iron, steel scrap.....	3,054	1,869	600	1,699,428	334,136	207,759	408.6	718.0
Other scrap, waste materials.....	4,663	4,190	3,319	993,872	321,864	266,694	210.6	274.9
Other merchant wholesalers.....	15,688	10,508	11,932	8,413,740	2,630,874	4,094,250	219.8	105.5
Amusement, sporting goods.....	2,226	1,128	581	566,754	124,479	90,239	355.3	528.0
Books, periodicals, newspapers.....	1,601	866	421	459,950	168,572	127,546	172.8	260.6
Coal, coke.....	982	919	824	2,077,284	512,835	679,103	305.0	205.9
Farm supplies.....	1,658	1,477	1,158	1,271,599	333,844	589,695	280.9	115.6
Jewelry.....	3,391	1,805	1,666	799,012	234,054	355,086	241.4	125.0
Petroleum and products.....	1,196	1,275	3,114	750,220	196,734	723,968	281.3	3.6
Merchant wholesalers, miscellaneous products.....	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	134.7	62.8

n. a. Not available or not applicable.

1 Prohibition era.

(-) Denotes decrease.

Service wholesalers, as described above, and manufacturers' sales branches were selected for statistical study in chapter 2 because of their importance, their similarity of operation, and because they are found in most kinds of business into which Wholesale Trade is classified. Both type groups customarily warehouse merchandise for sale, make deliveries from stock, grant credit, and generally sell through salesmen. Manufacturers' sales branches (with stocks) differ from service wholesalers, however, in that the latter buy and sell merchandise on their own account while the former are primarily engaged in selling products of their owners' factories.

Chapter 2 includes six tables. Tables 2A and 2B classify service wholesalers and manufacturers' sales

branches (with stocks) by 1948 sales size. Tables 2C, 2D, and 2E analyze operating expenses of the two type groups, while 2F shows the count of service wholesalers by sales size and operating expense ratios.

Sales size.—Of the 138,439 service wholesale establishments in the United States in 1948 only 1,734 (or slightly more than 1 percent) reported sales for the year of \$5 million or more. Sharply contrasted with this relatively small number of establishments in the uppermost sales-size bracket were 29,389 establishments (22 percent) in the less-than-\$50,000 bracket. The less-than-\$50,000 bracket actually represented \$5,000-\$49,999, as establishments reporting sales of less than \$5,000 for the year were omitted from all Wholesale Trade tabulations. Although the 1,734 houses in the

upper bracket represented less than 2 percent of the establishments, they contributed 26 percent of the sales of all service wholesalers. On the other extreme, the under-\$50,000 establishments as a group accounted for only 1 percent of sales. The number of establishments increased consistently with a decrease in sales-size bracket. Despite this increase in number of establishments, however, total sales decreased by sales bracket.

Operating expenses which includes payroll but not cost of merchandise sold nor any allowances for active proprietor-owners of unincorporated businesses, when expressed as a percent of sales, increased consistently with the decrease in sales size. For service wholesalers as a group, the range was from a low of 7.4 percent of sales in the \$5-million-and-over bracket to a high of 24.3 percent in the under-\$50,000 group.

Manufacturers' sales branches (with stocks) reported larger annual sales per establishment, on the average, than did service wholesalers as indicated by the fact that 1,266, or 8.1 percent, of the 15,716 branches were in the \$5-million-and-over group, while only 1,400, 8.9 percent, were in the under-\$50,000 bracket. In contrast to service wholesalers, the number of manufacturers' sales branches varied little by sales size. However, there was a high degree of concentration of sales in the upper brackets; 60 percent of total sales were in the largest sales bracket, 20 percent in the second bracket, and 10 percent in the third bracket. In total the 5,056 sales branches each with sales of a million dollars or more in 1948, accounted for approximately 90 percent of the sales of all manufacturers' sales branches for that year. Like service wholesalers, operating expenses of sales branches, when expressed as a percent of sales, increased from larger to smaller sales-size bracket.

Data similar to the above are presented for service wholesalers and for manufacturers' sales branches (with stocks) in summary for the United States by kind of business in table 2A, and for service wholesalers, kinds of business by geographic divisions and standard metropolitan areas with 1,000,000 inhabitants or more in table 2B. The number of size brackets or areas for which data are presented separately varies with the kind of business according to the number of establishments involved, the

objective being to present as much significant information as possible without disclosing information for any individual concern.

Operating expenses.—In tables 2C, 2D, and 2E of this volume, the operating expenses of service wholesalers (as defined above) and manufacturers' sales branches (with stocks) are divided into the following functional classifications: Administrative expenses; selling expenses; shipping, delivery expenses; warehousing expenses; occupancy expenses; and other expenses. All service wholesalers and manufacturers' sales branches (with stocks) with total sales for the year 1948 exceeding \$200,000 were asked to report their expenses on this basis. Where expense records were not kept in a manner readily permitting this grouping of accounts, respondents were requested to make adjustments on the basis of their best judgment. A description of the expense terms is given in appendix F of this volume.

Data are presented for the two type groups in summary for the United States in tables 2C and 2E by kind of business. Within sales-size groups of service wholesalers, table 2C, information is shown for incorporated, or "corporate" businesses separate from unincorporated or "noncorporate" businesses. The latter consists primarily of sole proprietorships and partnerships. Detail by sales size and corporate versus noncorporate structure varies by kind of business depending upon the number of establishments. Expense data are presented in table 2D for service wholesalers by kind of business in standard metropolitan areas of 1,000,000 inhabitants or more.

Tables 2C, 2D, and 2E, are limited to service wholesalers and manufacturers' sales branches (with stocks) whose sales for the year 1948 amounted to \$200,000 or more.

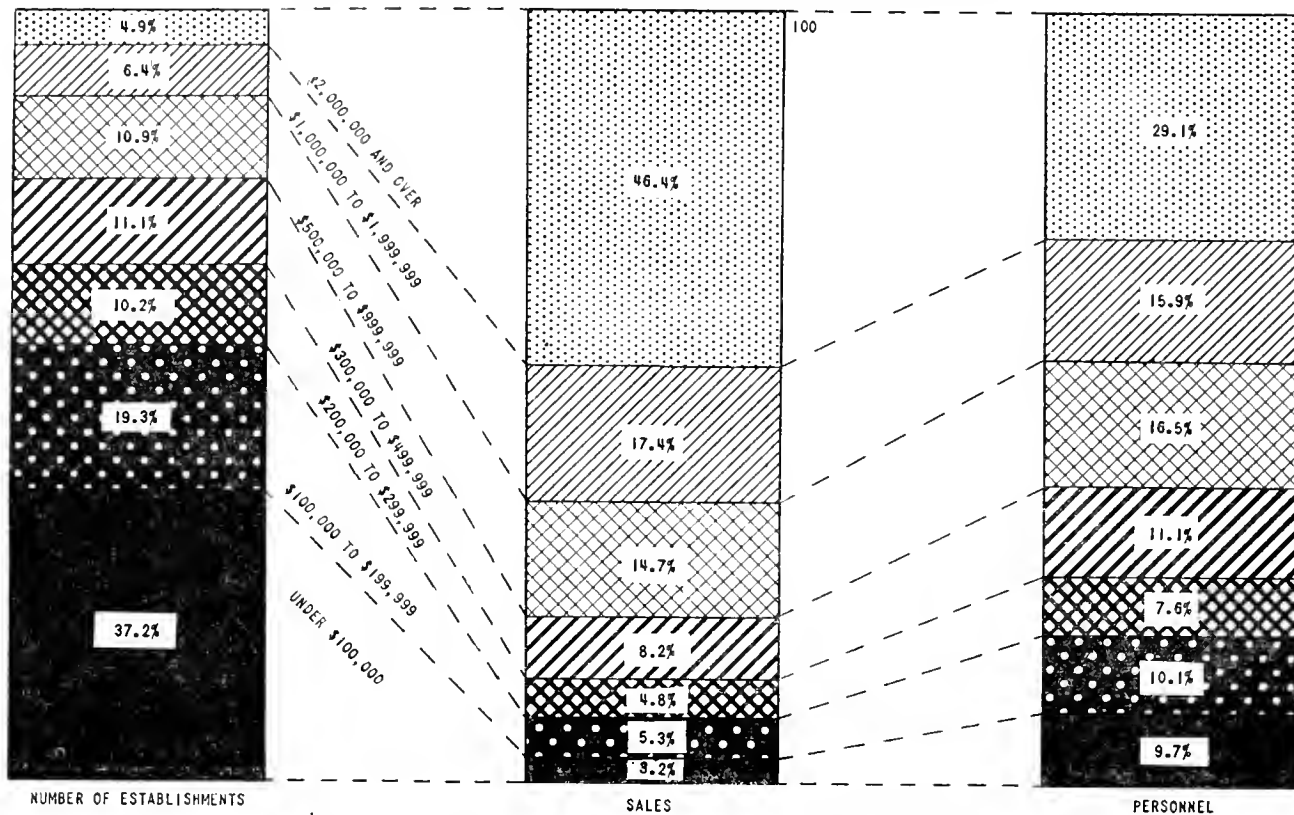
As not all service wholesalers and manufacturers' branches with sales of \$200,000 or more submitted complete expense analyses, the number of establishments for which data are shown for a classification may be somewhat less than the total number in the classification with sales above the cutoff. The tables provide a measure of coverage for each classification by showing the number of establishments, sales, and expense ratios (expenses as a percent of sales) for all establishments

TABLE E.—SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES (WITH STOCKS)

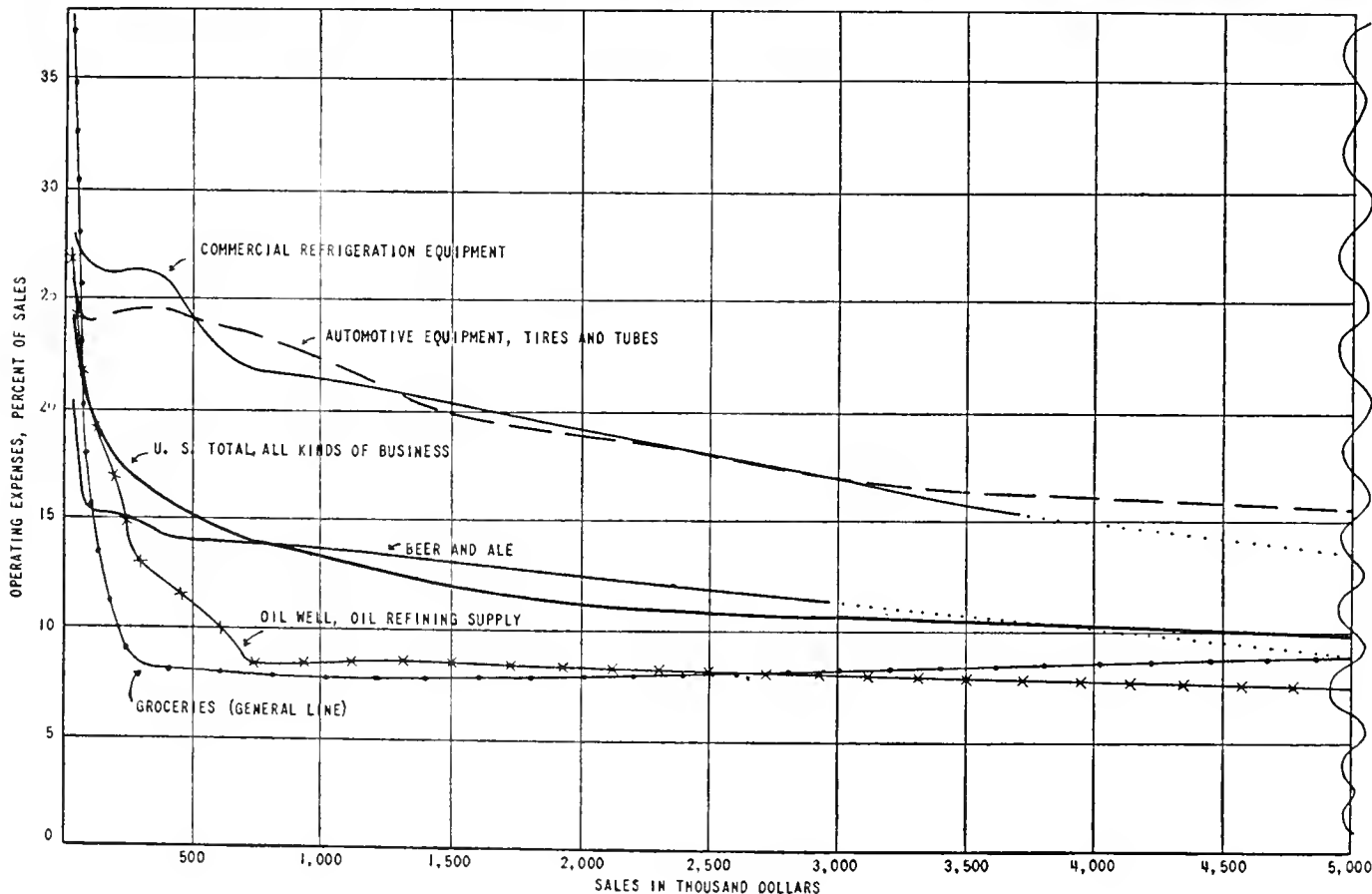
Sales-size group	Service wholesalers						Manufacturers' sales branches (with stocks)					
	Estab- lish- ments (number)	Sales, entire year		Oper- ating expenses, percent of sales	Pay roll, entire year		Estab- lish- ments (number)	Sales, entire year		Oper- ating expenses, percent of sales	Pay roll, entire year	
		Amount (\$1,000)	Percent of total		Amount (\$1,000)	Percent of sales		Amount (\$1,000)	Percent of total		Amount (\$1,000)	Percent of sales
United States, total	138, 439	71, 954, 691	100.0	12.2	4, 853, 438	6.7	15, 716	29, 229, 717	100.0	10.0	1, 501, 413	5.1
1948 sales:												
\$5,000,000 and over.....	1, 734	18, 663, 265	26.1	7.4	783, 924	4.2	1, 266	17, 367, 547	59.5	7.5	610, 302	3.5
\$2,000,000-\$4,999,999.....	4, 920	14, 643, 176	20.4	10.8	918, 283	6.3	1, 845	5, 910, 323	20.2	9.8	304, 229	5.1
\$1,000,000-\$1,999,999.....	8, 929	12, 534, 209	17.4	12.3	885, 258	7.1	1, 945	2, 785, 237	9.5	13.4	204, 293	7.3
\$500,000-\$999,999.....	15, 082	10, 544, 024	14.6	14.3	840, 884	8.0	2, 305	1, 635, 083	5.6	18.0	170, 490	10.4
\$300,000-\$499,999.....	15, 347	5, 923, 900	8.2	16.1	518, 910	8.8	1, 801	701, 512	2.4	21.4	86, 809	12.4
\$200,000-\$299,999.....	14, 181	3, 471, 338	4.8	17.2	316, 067	9.1	1, 448	355, 764	1.2	24.3	50, 250	14.1
\$100,000-\$199,999.....	26, 643	3, 827, 613	5.3	18.8	362, 308	9.5	2, 267	331, 090	1.1	25.8	48, 457	14.6
\$50,000-\$99,999.....	22, 214	1, 611, 611	2.2	20.4	153, 992	9.6	1, 430	104, 981	0.4	29.5	18, 332	17.5
Under \$50,000.....	29, 389	735, 546	1.0	24.3	73, 812	10.0	1, 400	38, 180	0.1	35.4	8, 541	21.8

CHART 3.—SERVICE WHOLESALERS: 1948

NUMBER OF ESTABLISHMENTS, SALES, AND PERSONNEL, BY SALES SIZE GROUP



RATIO OF OPERATING EXPENSES TO SALES, BY SELECTED KINDS OF BUSINESS



above the cutoff as well as information for those reporting the expense detail.

Operating expenses in the meat trade.—An expense analysis carries significance when considered in connection with a given kind of business. Meat wholesaling has been selected for consideration here although similar analyses could be prepared for other kinds of business. Data reviewed here appear on pages 2.80 and 2.111 of this volume.

Of the 2,059 meat (service) wholesalers in the United States with sales of \$200,000 or more during the census year, 1,476 analyzed their expenses according to the six functional groups. Sales of these 1,476 wholesalers analyzing their expenses totaled \$1,534,927,000 and their operating expenses amounted to 7.2 percent of sales for the year. Stated differently, it cost this group of meat wholesalers \$72 to market a representative bill of goods amounting to \$1,000. The \$72 was divided as follows: \$21 for administrative expenses; \$16 for selling expenses; \$13 for shipping expenses; \$7 for warehouse expenses; \$12 for occupancy expenses (or \$19 for warehouse and occupancy combined); and \$3 for other expenses. Wholesalers in the larger sales brackets—those with sales of \$5,000,000 or more—as a group recorded a somewhat smaller cost, \$47, to market a \$1,000 bill of goods. Smaller ratios are noted in the upper brackets under all expense items except “Other.”

As was found to be true in general in the review of table 2A, smaller establishments in the meat trade recorded higher operating expense ratios than larger ones. Particularly was this true with respect to administrative, selling, shipping, and occupancy costs.

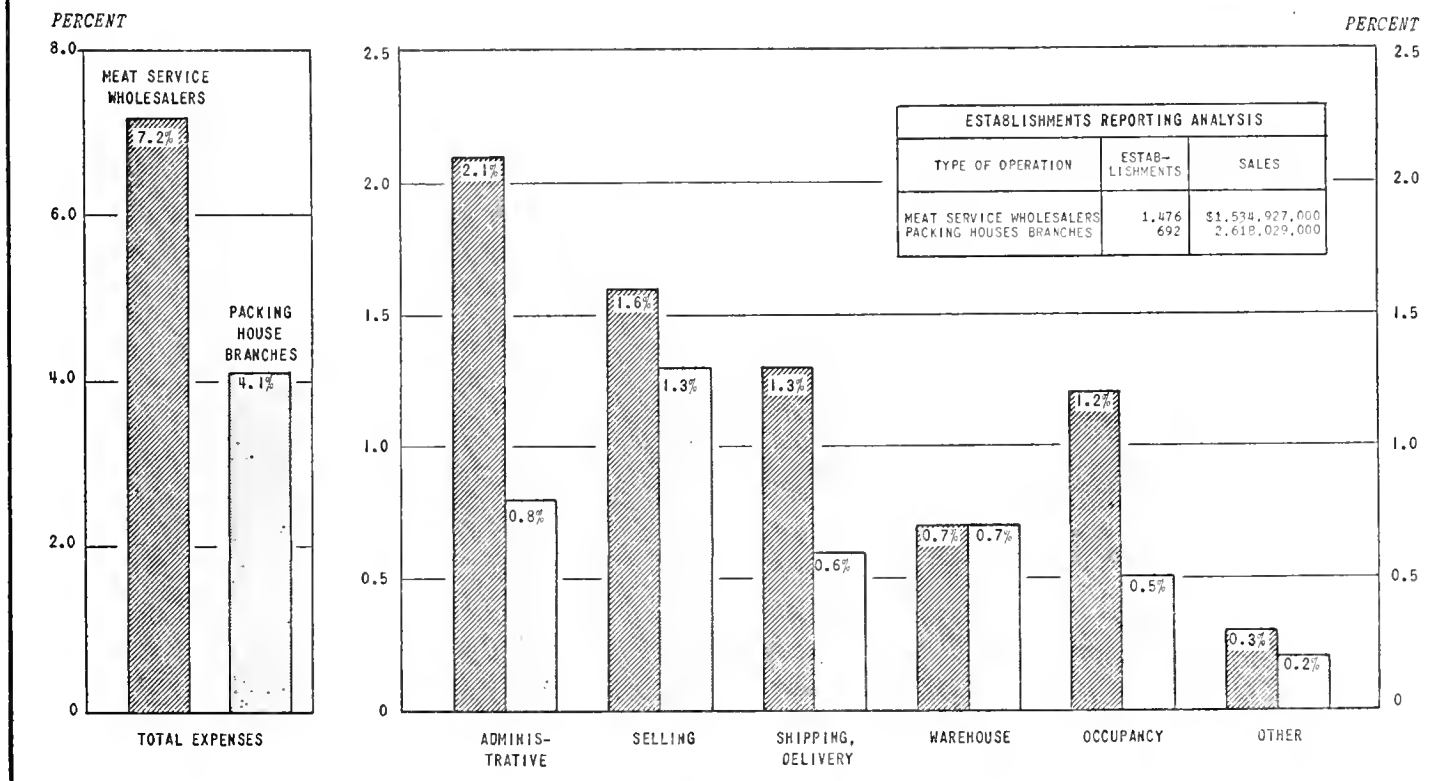
Within sales-size brackets, “noncorporate” businesses generally show lower total operating expense ratios than the incorporated businesses. Lower ratios are noted for “noncorporate” particularly under administrative expenses. This difference may be attributed, in part at least, to the fact that operating expenses as presented in census findings include no allowances for withdrawals by active proprietors and partners, the number of whom is shown in the last column of tables 2C, 2D, and 2E.

Meat packers’ sales branches.—Of the 731 meat packers’ sales branches with sales of \$200,000 or more, 692 analyzed their expenses. Total expenses of those analyzed amounted to 4.1 percent of sales compared with 4.2 percent for all branches with sales above the cut-off. Expenses-as-a-percent-of-sales for packer branches were lower than those reported for service wholesalers. This may be explained in part by the fact that the buying function is subordinated or nonexistent for branches. This is reflected in the difference in administrative expenses as between the two types: 2.1 percent for service wholesalers compared with 0.8 percent for packers’ sales branches.

CHART 4.—ANALYSIS OF EXPENSES OF MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES: 1948

EXPENSES AS PERCENTAGE OF SALES

(LIMITED TO MEAT SERVICE WHOLESALERS AND PACKING HOUSE BRANCHES WITH TOTAL SALES OF \$200,000 OR MORE AND REPORTING AN ANALYSIS OF EXPENSES)



Sales size and expense ratios.—Although larger establishments generally have lower operating expense ratios than small ones, the correlation is by no means perfect. Table 2F of this volume shows for service wholesalers the number of establishments for each kind of business by 1948 sales-size brackets and operating-expense-ratios brackets. The portion of the table relating to Meat, Meat Products Wholesalers is reproduced in table F, below.

Of the 3,336 meat (service) wholesalers in the United States in 1948, 919, or almost 30 percent, recorded expense ratios of less than 5 percent. On the other extreme, 188 recorded expenses of 20 percent or more with the number of establishments decreasing rather consistently from lower- to upper-expense-ratio brackets. Not only does the largest number of establishments for each sales-size bracket appear in the lowest expense ratio bracket but the greatest "low-expense" concentration appears in the largest sales bracket—with two-thirds of the 36 meat wholesalers with sales of \$5,000,000 or more reporting expense-to-sales ratios of less than 5 percent. The fact that expense ratios vary widely within sales-size brackets reflects the many functions influencing operating expenses other than size, among which are: amount and type of services rendered; geographic location with respect to supplier and customer; type of customer served; amount of processing, if any; and class of merchandise handled.

Credit Sales, Receivables, Bad Debt Losses

Report forms used in the 1948 Census of Business provided for reporting of credit sales, beginning- and end-of-year receivables, end-of-year number of credit accounts, and bad debt losses during 1948 by merchant wholesalers and manufacturers' sales branches. Credit terms are described in appendix F of this volume. Results of these inquiries are presented in table 3A in summary for the United States for merchant wholesalers and for manufacturers' sales branches (with stocks) by kind of business; and in table 3B for standard metropolitan areas with 500,000 inhabitants or more for merchant wholesalers by kind of business. Table 3C cross-tabulates credit information of merchant wholesalers by sales size and number of credit accounts. This table is limited to a summary for the United States.

Tables 3A and 3B include, for their respective areas,

all merchant wholesalers and manufacturers' sales branches (with stocks) indicating that they did any credit business during 1948. Establishments selling on a cash basis only are not included. The importance of those making credit sales compared with totals including those doing a cash business only may be measured for the United States as a whole by comparing totals in table 3A with those in table 1E of this volume, and may be measured for standard metropolitan areas having 500,000 inhabitants or more by comparing table 3B of this volume with the respective areas in table 102, in Volume V, Census of Business: 1948. Generally, establishments doing no credit business have considerably smaller annual dollar sales volume than those extending credit.

Not all establishments selling on credit submitted complete information on this inquiry. The findings are expressed in terms of ratios or relationships that are based on those supplying credit information. Extent of coverage of this inquiry is indicated by the fact that total sales of those submitting complete returns averaged approximately 90 percent of sales of all establishments doing a credit business, and that with few exceptions credit data are not shown separately for classifications with credit-sales coverage of less than 70 percent.

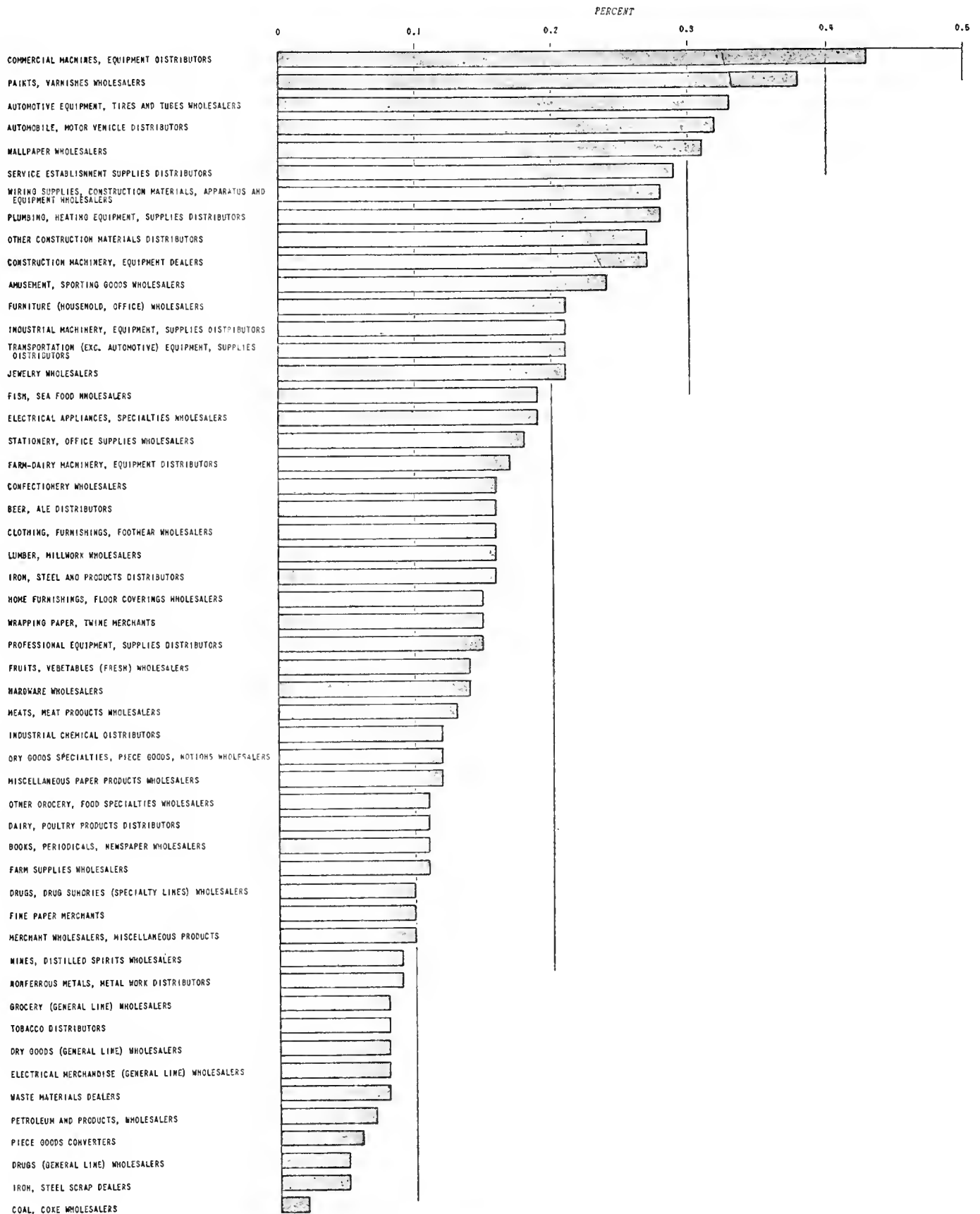
Credit sales.—Of the 146,518 merchant wholesalers in the country, 122,289 reported that at least a portion of their 1948 sales were on credit. Total sales of the 122,289 establishments amounted to \$73.7 billion, 85.5 percent of which was on credit. Similarly, 15,301 of the 15,716 manufacturers' sales branches reported that they sold on credit. Total sales of the 15,301 branches amounted to \$29.1 billion, 84.5 percent of which was on credit.

Credit sales as a percent of total sales of those extending credit varied considerably for merchant wholesalers by kind of business, but with few exceptions, notably cash-carry grocery wholesalers making some "time" sales, beer-ale wholesalers, and automobile and other motor vehicle wholesalers, credit represented more than one-half of their business. Approximately one-half of the kinds of business show credit sales, as defined above, accounting for 90 percent or more of their total business. Manufacturers' sales branches reported an even larger proportion of credit sales for most kinds of business than did merchant wholesalers.

TABLE F.—MEAT, MEAT PRODUCTS—NUMBER OF SERVICE WHOLESALERS, BY SALES SIZE AND OPERATING EXPENSE RATIOS

Operating expenses as a percent of sales: 1948	Establishments, total (number)	Number of establishments with 1948 sales of—				
		Under \$200,000	\$200,000–\$499,999	\$500,000–\$999,999	\$1,000,000–\$4,999,999	\$5,000,000 and over
United States, total.....	3,336	1,268	1,025	548	459	36
20 percent or more.....	188	142	26	10	10	.....
17-19.9 percent.....	111	54	42	11	4	.....
14-16.9 percent.....	225	110	62	26	26	1
11-13.9 percent.....	369	141	114	70	44	.....
9-10.9 percent.....	461	187	148	69	55	2
7-8.9 percent.....	500	167	159	100	71	3
5-6.9 percent.....	563	172	188	117	80	6
Less than 5 percent.....	919	295	286	145	169	24

CHART 5.—MERCHANT WHOLESALERS—BAD DEBT LOSSES AS PERCENTAGE OF CREDIT SALES: 1948



Receivables.—Accounts and notes receivable resulting from the sale of merchandise, and held by merchant wholesalers at the end of 1948, amounted to 8.4 percent of credit sales during the year. This would indicate receivables turnover at the rate of approximately once a month. End-of-year receivables of manufacturers' sales branches represented 9 percent of their credit sales during 1948, a slightly higher ratio than for merchant wholesalers. As might be expected end-of-year receivable ratios varied considerably by kind of business ranging, for merchant wholesalers, from a low of 3.2 percent for retailer-cooperative grocery wholesalers to a high of 19.3 percent for general-line jewelry wholesalers. Variations by kind of business were greater for manufacturers' sales branches than for merchant wholesalers, ranging from a low of 3.1 percent for meat packer sales branches to a high of 40 percent for sales branches of laundry, dry cleaning equipment manufacturers.

Receivables of both merchant wholesalers and manufacturers' sales branches were higher at the end than at the beginning of the year 1948. They were up 6.5 percent in the case of merchant wholesalers and 3.4 percent for sales branches.

Bad debt losses.—Bad debt losses (receivables written off during 1948 as uncollectible) represented 0.14 percent of credit sales for merchant wholesalers and 0.04 percent for manufacturers' sales branches. The loss ratio for merchant wholesalers varied considerably by kind of business or trade, ranging from a low of 0.01 percent for railroad equipment and supplies distributors to a high of 0.61 percent for store machines, fixtures distributors. Losses of manufacturers' sales branches ranged from a low of less than 0.01 percent for a number of kinds of business to a high of slightly more than 1 percent for books, periodicals, and newspapers.

Number of credit accounts.—Merchant wholesalers doing a credit business averaged 300 credit accounts per establishment compared with 592 credit accounts per manufacturers' sales branch. Average 1948 credit sales per credit account amounted to \$1,873 for merchant wholesalers and \$2,842 for manufacturers' sales branches. Considerable variation may be noted by kind of business in table 3A, both in number of credit accounts and in average 1948 credit sales per account.

As indicated above, credit data for merchant wholesalers are cross tabulated in table 3C by sales size and by number of credit accounts. For each size group the number of establishments, bad debt loss ratios (losses expressed as a percent of credit sales), average annual credit sales per account, and average number of credit accounts are presented by kind of business for the United States as a whole.

Information in this table may be summarized as follows: Bad debt loss ratios tend to bear an inverse relationship to size as measured by annual credit sales volume. Larger establishments in general tend to have lower bad debt loss ratios than smaller ones. For example, the loss ratios decreased from 0.36 percent for mer-

chant wholesalers with credit sales of less than \$200,000 per year to 0.26 percent for those in the \$200,000–\$499,999 bracket, to 0.19 percent for those in the \$500,000–\$999,999 bracket, and to 0.09 percent for those in the \$1,000,000-and-over bracket. Within credit-sales-size brackets the pattern of bad debt losses varies considerably by size as measured in terms of number of credit accounts with some tendency toward a decline in losses for establishments with the smaller number of accounts.

Sales by Class of Customer

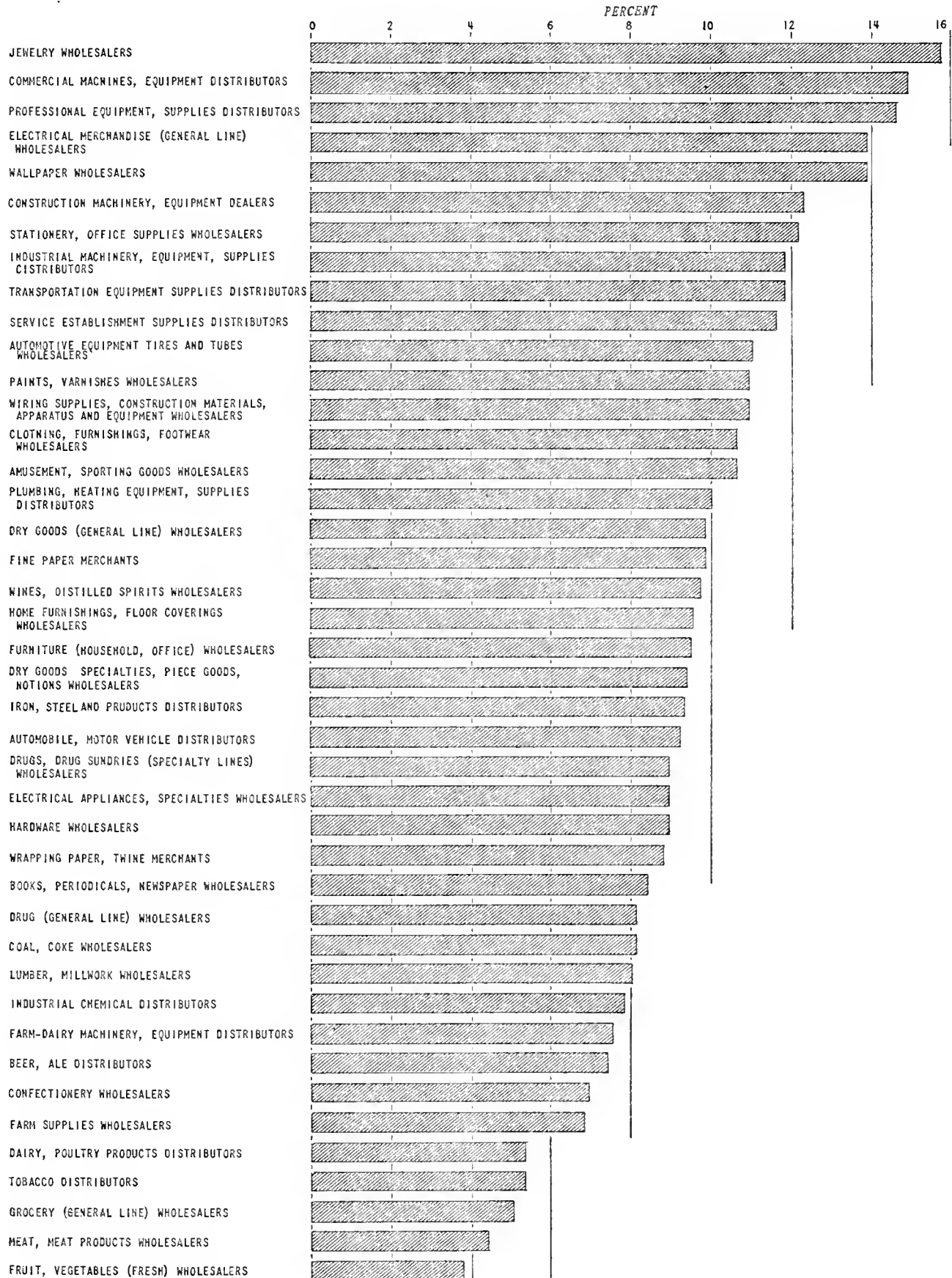
Each of the five report forms used in enumerating wholesale establishments (see reproductions in appendix G of this volume) provided for reporting 1948 sales by class of customer. Four of the five forms provided for reporting separately: sales to retailers; sales to industrial, institutional, professional, and other similar type of end users; sales to wholesale organizations; sales to household consumers and individual users (retail sales); and export sales. These five classifications were designed to encompass all sales. Form 32, the one used in enumerating petroleum bulk stations and terminals, provided for only a two-way break: sales to resellers and sales to consumers or users. Terms used in this inquiry are described more fully in appendix F.

Findings of these inquiries are presented in tables 4A and 4B of this volume. Table 4A is a summary for the United States by type of operation and kind of business. Table 5B presents class-of-customer information for each of the 32 standard metropolitan areas with 500,000 inhabitants or more. Table G, below, presents a comparative summary, by type of operation, of sales by class of customer, 1948, 1939, and 1935. Similar information was not developed in the first Business Census covering the year 1929.

Class-of-customer information was generally available from book records, or on the basis of reliable estimates. Records of assistance in supplying this information included among others: sales by functional discounts; State sales tax reports, particularly in States with differential functional ratios; export declarations; and farm accounts. The extent to which establishments supplied this information for any particular classification is indicated in the tables by a comparison between the entry in the column "All establishments—sales, entire year" and the corresponding entry "Establishments analyzing sales . . . sales, entire year." For most classifications the analysis is 90 percent or more complete.

Of the total \$79.8 billion sales of merchant wholesalers, \$75.8 billion, or 95.1 percent, was analyzed by class of customer. The \$75.8 billion was distributed as follows: 46.9 percent, or less than one-half, to retailers; 31.8 percent, or slightly less than one-third, to industrial and similar end users; 13.7 percent to wholesale organizations, presumably duplicated elsewhere in Wholesale Trade; 1.6 percent to home or individual users (retail sales); while 6.0 percent represented exports. Histori-

CHART 6.—MERCHANT WHOLESALERS—END-OF-YEAR RECEIVABLES AS A PERCENT OF CREDIT SALES: 1948



cally the portion of sales to retailers declined from 59.2 percent in 1935 to 59.0 in 1939 and to 46.9 percent in 1948. Relative increases are noted historically in other customer classes, except the household consumers classification. Sales to industrial, commercial, and institutional users increased from 23.7 percent of the total in 1939 to 31.8 percent in 1948.

Manufacturers' sales branches and offices recorded relatively little change in sales by class of customer, postwar 1948 compared with prewar 1939; but, like merchant wholesalers, sales to retailers showed a relative decline since 1935, offset by increases for all other customer classes. Approximately one-third of their 1948 sales was to retailers, two-fifths to industrial and similar end users, and one-fourth to wholesale organizations.

Petroleum bulk stations and terminals reported that five-eighths of their 1948 sales were to resellers and three-eighths to users. The portion going to users increased substantially 1948 over 1935.

As expected, agents and brokers sell primarily to, or buy for, industrial users and wholesale organizations. Only about one-sixth of their transactions in 1948 were with retailers, and minor portions with home consumers

and for export. Sales to, or purchases for, industrial users recorded relative gains 1948 over 1935, offset by declines in sales to retailers and sales to wholesale organizations.

Wholesale organizations constituted the principal customer of assemblers of farm products, taking 51.8 percent of their 1948 sales. Industrial users were second with 32.6 percent of their sales, followed by other customer classes with lesser portions. Sales to industrial users recorded relative increases historically, offset by a decline in sales to retailers.

Findings in table G, below, may be summarized briefly as follows: Retailers constituted the most important class of customer for only two of the five major type-of-operation groups—merchant wholesalers and petroleum bulk stations, terminals. Each of the five major type groups recorded relative decreases in sales to retailers historically. As customers of wholesale establishments, the importance of industrial and similar end users is increasing. For most classifications, retail sales of wholesale establishments are relatively unimportant. "Export sales" represent but a small portion of the total and show a tendency to fluctuate from one census year to another.

TABLE G.—COMPARATIVE SUMMARY OF SALES BY CLASS OF CUSTOMER: 1948, 1939, AND 1935

Type of operation and census year	All establishments ¹		Sales analyzed by class of customer					
	Number	Sales, entire year (\$1,000)	Sales, entire year (\$1,000)	Sales (as percent of total sales analyzed)				
				To retailers (percent)	To industrial users (percent)	To wholesale organizations (percent)	To household consumers (percent)	For export (percent)
Merchant wholesalers:								
1948.....	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
1939 ²	100,961	22,537,832	20,881,963	59.0	23.7	10.9	1.9	4.5
1935 ²	88,931	17,661,691	15,905,271	59.2	24.9	10.2	1.9	3.8
Manufacturers' sales branches and offices, combined:								
1948.....	23,768	52,738,577	51,154,221	31.3	42.7	23.0	0.4	2.6
1939 ²	17,926	14,253,609	12,628,980	31.6	43.2	23.1	0.4	1.7
1935 ²	15,830	11,066,088	9,110,062	41.5	37.8	19.4	0.3	1.0
Petroleum bulk stations, terminals:								
1948.....	29,451	³ 9,000,370	³ 6,522,646	⁴ 64.1	⁵ 35.9	(⁶)	(⁶)	(⁶)
1939.....	30,825	³ 2,942,982	³ 1,903,472	⁴ 74.0	⁵ 26.0	(⁶)	(⁶)	(⁶)
1935.....	27,333	2,704,047	1,379,520	73.3	9.9	8.4	8.0	0.4
Agents and brokers:								
1948.....	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
1939.....	⁶ 20,903	⁶ 11,201,035	⁶ 9,839,969	16.8	35.8	39.5	0.7	7.2
1935.....	18,147	8,908,076	6,697,013	21.0	34.9	39.4	0.1	4.6
Assemblers (mainly farm products):								
1948.....	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
1939.....	⁶ 29,122	⁶ 3,088,571	⁶ 2,698,058	13.5	21.3	54.2	6.2	4.8
1935.....	26,515	2,463,011	1,773,701	12.7	29.5	50.0	4.1	3.7

¹ Including those not analyzing sales by class of customer.

² 1939 and 1935 data not revised for minor scope changes.

³ Excluding taxes.

⁴ Entry under "To retailers" represents sales to all types of resellers.

⁵ Entry under "To industrial users" represents all sales to users or consumers.

⁶ Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled \$579,000,000 in 1939 and \$1,255,000,000 in 1948. These establishments were not separately identified in 1935.

Legal Form of Organization

Approximately one-half, or 49.9 percent, of the 243,366 wholesale establishments in the United States in 1948, were operated as incorporated businesses, approximately one-third were sole proprietorships, one-sixth were partnerships, and a small number were classified as "other forms," which include such miscellaneous ownership types as nonincorporated cooperative associations, receiverships, estates, etc.

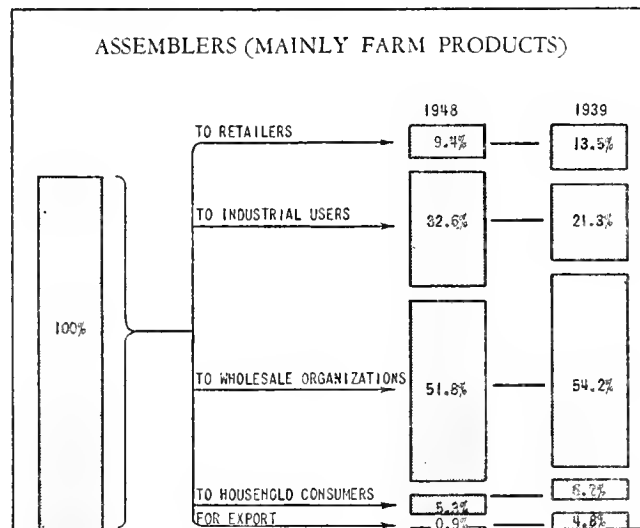
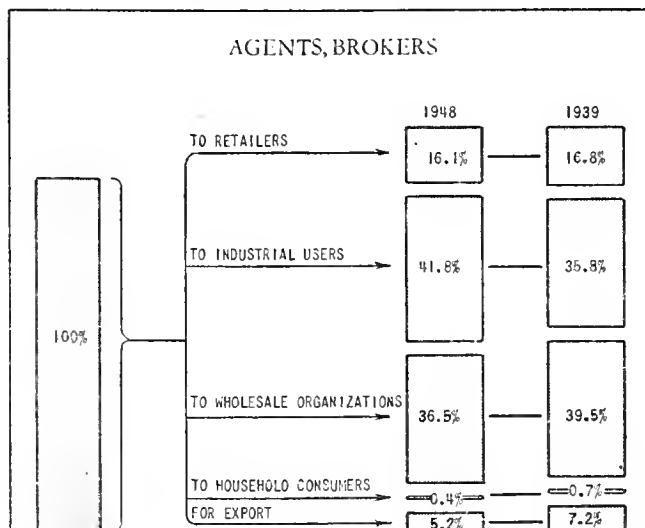
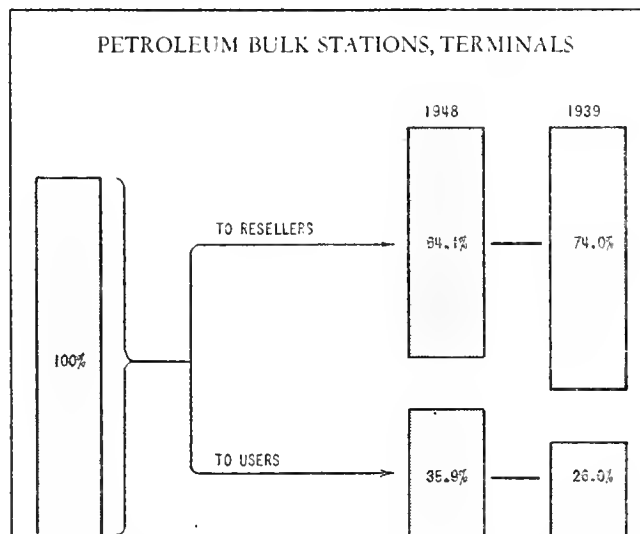
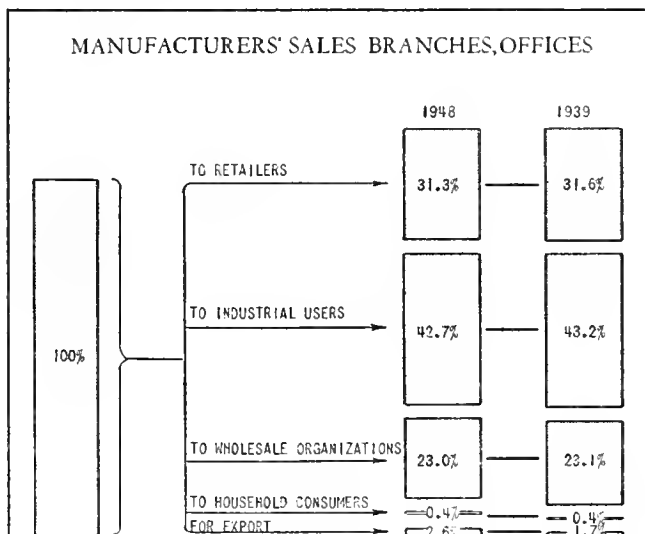
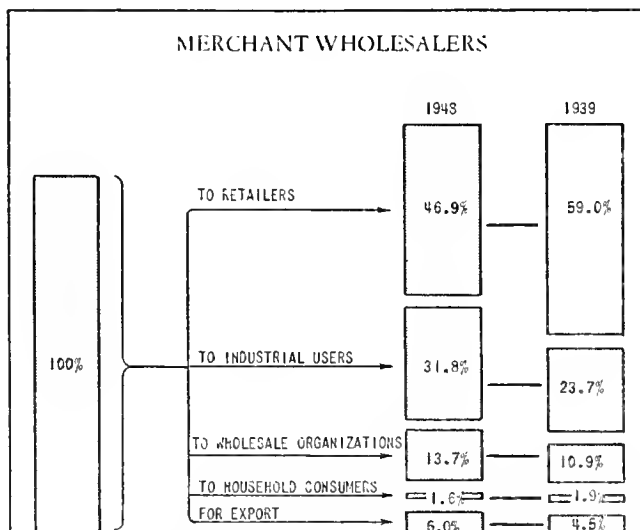
Incorporated businesses accounted for 75.7 percent of sales of all wholesale establishments, followed in turn by 12.8 percent for partnerships, 10.7 percent for sole proprietorships, and 0.8 percent for "other forms." In terms of sales, corporate businesses represented the most important legal form for each of the five type-of-operation groups, both in prewar 1939 and postwar 1948. In 1948 they contributed approximately three-fourths of the sales of merchant wholesalers, almost all, 99.5 percent, of the business of manufacturers' sales branches

CHART 7.—WHOLESALE ESTABLISHMENTS—DISTRIBUTION OF SALES, BY CLASS CUSTOMER: 1948 AND 1939

(SALES ANALYZED = 100%)

TOTAL SALES AND SALES ANALYZED BY CLASS OF CUSTOMER				
Type of operation	1948 (Million dol's)		1939 (Million dol's)	
	Total sales	Sales analyzed	Total sales	Sales analyzed
Merchant wholesalers....	79,767	75,838	22,538	20,882
Manufacturers' sales branches, offices.....	52,739	51,154	14,254	12,629
Petroleum bulk stations, terminals.....	19,000	16,523	12,243	11,903
Agents, brokers.....	34,610	28,691	11,201	8,839
Assemblers (mainly farm products).....	10,958	10,053	23,089	22,698

¹ Excluding taxes.
² Cooperative sales agencies were included with assemblers in 1939 but with agents and brokers in 1948. Their sales totaled \$579 million in 1939 and \$1,255 million in 1948.



and offices, 90 percent for petroleum bulk stations, terminals, and about one-half of the sales of agents and brokers, and also of assemblers. Their portion of total sales remained about the same for each of the type groups 1948 compared with 1939 except in the case of assemblers, where corporations registered an increase from 37.1 percent to 53.6 percent.

In terms of number of 1948 establishments, corporations also constituted the most important legal form

for all but one of the five major type groups—agents and brokers, where sole proprietorships predominated by operating 55.8 percent of the establishments. Sole proprietorships operated 48.9 percent of the establishments classified as assemblers in 1939 but by 1948 were outnumbered by corporations.

Legal form data are presented in table 5A for the United States as a whole by type of operation and kind of business, and in summary for each State in table 5B.

TABLE H.—COMPARATIVE SUMMARY OF ESTABLISHMENTS AND SALES BY LEGAL FORM OF ORGANIZATION: 1948, 1939, AND 1929

Type of operation and census year	Establishments					Sales				
	Total (number)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total	Total, entire year (\$1,000)	Individual proprietorships, percent of total	Partnerships, percent of total	Corporations, percent of total	Other forms, percent of total
Total, all types:										
1948	243,366	31.8	17.6	49.9	0.7	188,688,801	10.7	12.8	75.7	0.8
1939 ¹	200,573	36.5	12.7	48.6	2.2	55,265,640	12.6	10.8	74.2	2.4
1929	168,702	30.9	12.7	52.6	0.8	69,291,548	10.8	11.6	74.2	3.4
Merchant wholesalers:										
1948	146,518	36.2	21.8	41.7	0.3	79,766,589	11.0	14.6	73.8	0.6
1939 ¹	101,627	41.7	16.6	41.4	0.3	23,641,924	12.9	12.2	73.8	1.1
Manufacturers' sales branches, offices:										
1948	23,768	1.5	1.4	96.9	0.2	52,738,577	0.1	0.3	99.5	0.1
1939 ¹	18,096	0.9	1.2	97.9	(?)	13,526,202	0.3	0.4	99.3	(?)
Petroleum bulk stations, terminals:										
1948	29,451	13.3	6.1	79.7	0.9	10,615,650	6.1	3.9	89.7	0.3
1939 ¹	30,825	12.4	4.8	80.8	2.0	3,807,908	5.9	3.2	90.0	0.9
Agents and brokers:										
1948	24,361	55.8	21.0	23.0	0.2	34,610,092	25.0	27.9	46.6	0.5
1939 ¹	20,903	60.5	15.0	24.3	0.2	11,201,035	26.7	23.0	49.7	0.6
Assemblers (mainly farm products):										
1948	19,268	33.8	19.0	42.3	4.9	10,957,893	19.0	20.4	53.6	7.0
1939 ¹	29,122	48.9	12.9	26.4	11.8	3,088,571	21.6	11.1	37.1	30.2

¹ 1939 data not revised for minor scope changes.

² Less than 0.05 percent.

Size by Number of Employees

Data for wholesale establishments, classified by size based on the number of paid employees during the workweek ended nearest November 15, 1948, are presented in chapter 6. The chapter includes two tables: Table 6A is a summary for the United States, type-of-operation groups by kind of business, while table 6B presents a summary for each State by employee size. Data for the country as a whole are summarized in table I, below. Data in this table are limited to "wholesale establishments" and do not cover "administrative offices, auxiliary units." An explanation of terms is given in appendix F.

A total of 2,555 wholesale establishments had 100 or more employees as of November 15, 1948. As a group these 2,555 establishments accounted for one-fifth of all paid personnel at that time and had an annual payroll totaling \$1.7 billion, or 21.4 percent of the total for all wholesale establishments.

On the other extreme 36,682 establishments had no paid employees as of mid-November, 1948. A total of 42,602 proprietor-owners, however, were actively engaged in these businesses. Many of these establishments had paid employees at other times of the year as indicated by the fact that while they had no payroll for the workweek ended nearest November 15, their total payroll for the year 1948 amounted to \$25 million.

Payroll for the workweek ended nearest November 15, all employee-size groups combined, averaged over \$64 per paid employee. The weekly average was about the same for all employee-size groups except in the lower brackets where the number of active proprietors, not included in paid employees, is most significant.

Trucks, Truck-Tractors, Trailers

Four of the five report forms used in enumerating wholesale businesses provided for reporting number of trucks, truck-tractors, and trailers operated in December 1948. The inquiry did not appear on Form BC-33, used in enumerating merchandise brokers and agents; for, as a rule, they do not handle the merchandise sold. Provision was made for reporting the number of trucks and truck-tractors by manufacturers' rated capacity as follows: Under 1½ tons; 1½ tons; over 1½ tons, under 5 tons; and 5 tons and over; also provision was made for reporting the number of semitrailers and trailers. Results of this inquiry are presented in chapter 7 which includes three tables: Table 7A, United States Summary, type groups by kind of business; table 7B, United States Summary by geographic divisions and States; and table 7C, each State by type of operation and kind of business. The data are limited to company-operated (private carrier) vehicles owned or leased and do not include contract or common carrier vehicles. A summary for the United States by

TABLE I.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS

Employee-size group ¹	Establishments (number)	Sales, entire year		Payroll, entire year		Active proprietors, ² November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
		Amount (\$1,000)	Percent of total	Amount (\$1,000)	Percent of total		Paid employees		Payroll	
							Number	Percent of total	Amount	Average per employee
United States, total	243,366	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	\$153,223,967	\$64
No paid employees.....	36,682	4,630,719	2.4	25,071	0.3	42,607	.....	.....	.....	.....
1 paid employee.....	34,670	6,637,318	3.5	93,629	1.2	27,999	34,670	1.4	1,741,707	50
2 paid employees.....	29,489	8,628,639	4.6	171,163	2.1	21,173	58,978	2.5	3,292,486	56
3 paid employees.....	23,064	8,251,248	4.4	211,973	2.6	15,593	69,192	2.9	4,101,266	59
4 or 5 paid employees.....	30,566	14,741,208	7.8	439,857	5.5	19,092	136,055	5.7	8,412,611	62
6 or 7 paid employees.....	19,792	12,294,877	6.5	422,702	5.3	11,379	127,476	5.3	8,074,255	63
8 or 9 paid employees.....	12,493	9,447,767	5.0	364,380	4.6	6,279	105,304	4.4	6,889,547	65
10 to 19 paid employees.....	29,309	31,482,641	16.7	1,364,616	17.1	12,358	395,578	16.6	25,847,585	65
20 to 49 paid employees.....	19,463	40,452,979	21.5	1,983,515	24.8	5,806	577,568	24.3	37,930,369	66
50 to 99 paid employees.....	5,283	24,219,635	12.8	1,205,469	15.1	979	359,395	15.1	23,407,858	65
100 or more paid employees.....	2,555	27,901,770	14.8	1,708,338	21.4	255	818,573	21.8	33,526,283	65

¹ Based on total number of employees as of November 15, 1948.

² Proprietors of unincorporated businesses.

type of operation and rated capacity is shown in table J, below.

Wholesale organizations, other than agents and brokers, operated 366,330 trucks, 26,762 truck-tractors, and 30,594 semitrailers and trailers, or a total of 423,686 road-type vehicles as of December 1948. Among the trucks, those with manufacturers' rated capacity of 1½ tons were most common, numbering 144,251. Merchant wholesalers differ from other types of operation in that they use more under-1½-ton trucks than any other size. "Over 1½ tons, under 5 tons" constituted the most common type of truck-tractor in total and for each of the four type groups.

Of the 146,518 merchant wholesalers in the country, 78,910 or 53.9 percent, each reported that they operated one or more trucks, truck-tractors, or trailers during December 1948. The 78,910 establishments reported a total of 237,774 trucks, 14,503 truck-tractors, and 17,003 trailers and semitrailers, or a total of 269,280 vehicles, an average of 3½ per establishment. In the count of trucks, dairy and poultry products wholesalers ranked first among the kinds of business with 38,684, beer and ale distributors ranked second with 20,269, followed in turn by fruit and vegetable wholesalers with 17,662, and general-line grocery wholesalers with 15,993 trucks.

Less than one-half of manufacturers' sales branches

(with stocks)—6,537 of 15,716—reported a total of 32,350 vehicles or an average of approximately 5 per sales branch. Each of the 29,451 petroleum bulk stations and terminals reported one or more trucks, truck-tractors, or trailers for a total of 91,271 vehicles—an average of 3 per establishment. Among the types of operation, petroleum bulk stations and terminals constituted the principal user of truck-tractors and trailers, 8,761 of the former and 9,066 of the latter having such vehicles. 9,226 of the assemblers of farm products reported that they operated 26,445 vehicles in December, or an average of slightly fewer than 3 per establishment.

Miscellaneous Subjects

This discussion reviews briefly findings derived from chapter 8. The chapter includes nine tables, as listed below, each table presenting statistics on a limited phase of Wholesale Trade.

Table No.	Subject
8A.....	City size.
8B.....	Firm size.
8C.....	Date acquired, or established.
8D.....	Detailed types of operation.
8E.....	Voluntary group grocery wholesalers.
8F.....	Retailer-cooperative grocery wholesalers.
8G and 8H.....	Transactions by agents and brokers.
8J.....	Kinds of business by States.

TABLE J.—NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED BY WHOLESALE TRADE FIRMS, DECEMBER 1948

[Includes vehicles operated from administrative offices and auxiliary units as well as those at wholesale establishments]

Type of equipment and rated capacity	Total	Merchant wholesalers	Manufacturers' sales branches, offices	Petroleum bulk stations, terminals	Assemblers (mainly farm products)
Trucks, total	366,330	238,396	31,579	74,425	21,930
Manufacturers' rated capacity:					
Under 1½ tons.....	126,885	95,237	10,798	14,084	6,766
1½ tons.....	144,251	84,674	13,310	36,342	9,925
Over 1½ tons, under 5 tons.....	78,911	49,278	6,354	18,491	4,788
5 tons and over.....	16,283	9,207	1,117	5,508	451
Truck-tractors, total	26,762	14,553	1,276	8,942	1,991
Manufacturers' rated capacity:					
Under 1½ tons.....	789	694	34	96	55
1½ tons.....	3,895	2,368	285	839	403
Over 1½ tons, under 5 tons.....	13,493	7,500	492	4,261	1,180
5 tons and over.....	8,585	4,021	465	3,746	353
Semitrailers and trailers	30,594	17,085	1,655	9,277	2,577

City size. Wholesale establishments are grouped in table 8A according to the size of the city (based on preliminary 1950 population counts) in which they are located. The table presents basic information on number of establishments, sales, expense-as-percent-of-sales ratios, payroll, employment, and stocks by type-of-operation groups, kind of business, and city size. A brief summary is presented in table K below.

A total of 88,830 of the 243,366 wholesale establishments in the country in 1948 were located in cities of 500,000 inhabitants or more. These 88,830 establishments accounted for 51.7 percent of the sales, 49.1 percent of the 1948 payroll, and 42.0 percent of the paid employees of all wholesale establishments for that year. In contrast the 18 cities in this size bracket contained only 17.5 percent of the country's population in 1950.

Concentration of Wholesale Trade in the larger cities is further illustrated by the fact that 131,491, or more than one-half of all establishments, were located in the 106 cities of 100,000 inhabitants or more. Establishments in these cities accounted for almost three-fourths, 73.3 percent, of the sales, 72.7 percent of the annual payroll, and 65.8 percent of the paid employees of all wholesale establishments. However, these cities contained only 29.2 percent of the population of the country. As shown in table A, above, if the measure is based on metropolitan areas rather than cities, the concentration is even greater.

Of the total of 243,366 wholesale establishments, 41,838 were located in incorporated places having less than 2,500 inhabitants, or in unincorporated places and rural areas. These establishments—chiefly petroleum bulk stations and assemblers of farm products—recorded 8.4 percent of the sales, 6.2 percent of annual payroll, and 9.0 percent of the paid employees of wholesale establishments, contrasted with 42.9 percent of the country's population. It should be observed that in census results all sales, payroll, and employment (including traveling salesmen) are credited to the city or area in which the establishment from which the business is conducted is located. Consistent with the findings in table A, average weekly payroll per paid employee is

highest in the largest population centers and decreased with city size. Compared with the average of \$64 per week for the country as a whole, payroll for the workweek ended nearest November 15, 1948, amounted to \$74 in cities of 500,000 inhabitants or more. From this high it declined with the decrease in city size to \$47 in the next to the lowest city-size bracket.

Firm size.—Wholesale Trade is analyzed in table 8B according to the number of wholesale establishments under a single ownership into the following classifications: 1 wholesale establishment only; 2 establishments; 3 to 5 establishments; 6 to 9 establishments; 10 to 14 establishments; 15 to 24 establishments; 25 to 49 establishments; 50 to 99 establishments; and 100 or more wholesale establishments. Administrative offices and auxiliary units are included, but shown separately in the summary totals. A comparative summary by firm size, 1948 and 1939, limited to wholesale establishments, is given in table L, below. Data as shown in table L for the year 1939 are unadjusted for scope changes of 847 establishments and \$377 million sales. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Administrative offices and auxiliary units were omitted in 1939 but included in 1948. Scope changes are further explained in the introduction to the volume under the heading "Comparison of 1948 and 1939 Trade Scope."

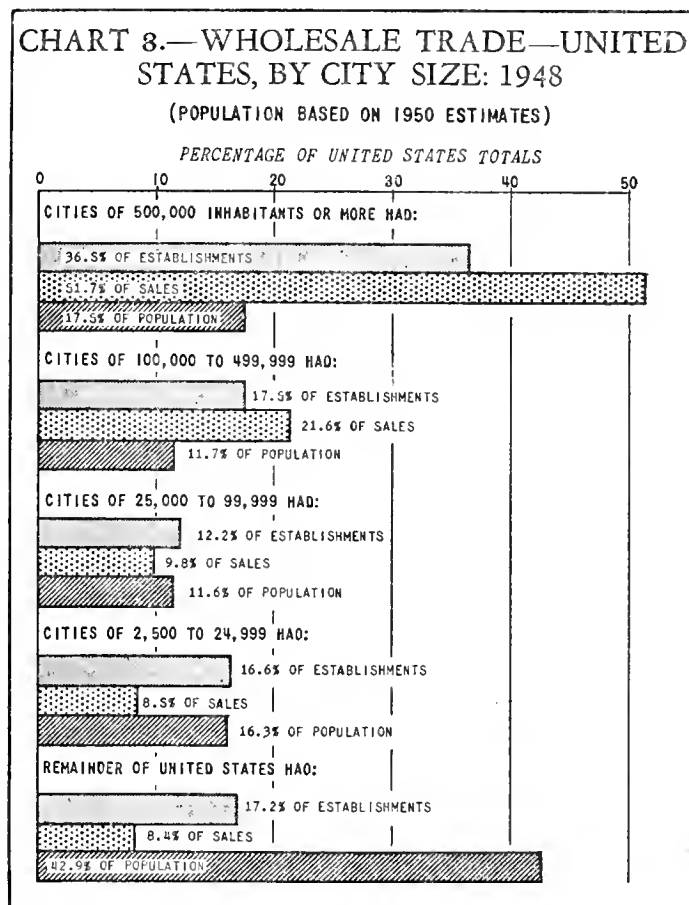
The 243,366 wholesale establishments in the country in 1948 were operated by 181,745 different companies, firms, or other ownerships. More than two-thirds, or 172,142, of the 243,366 wholesale establishments in 1948 were owned by companies, concerns, or individuals who had only one wholesale establishment. Importance of the single-unit establishments is indicated by the fact that as a group they accounted for approximately one-half, 49.7 percent, of the sales of all wholesale establishments. On the other extreme 133 firms each operated 50 or more wholesale establishments. These

TABLE K.—SUMMARY OF WHOLESALE TRADE BY CITY SIZE

City-size group (number of inhabitants)	Establishments		Sales, entire year		Payroll, entire year		Active proprietors, ¹ November (number)	Paid employees and payroll, workweek ended nearest Nov. 15			
	Number	Percent of total	Amount (\$1,000)	Percent of total	Amount (\$1,000)	Percent of total		Employees		Payroll	
								Number	Percent of total	Amount	Average per employee
United States, total	243,366	100.0	188,688,801	100.0	7,990,713	100.0	163,490	2,382,789	100.0	\$153,223,967	\$64
Cities with a 1950 population of—											
500,000 or more.....	88,830	36.5	97,649,201	51.7	3,919,702	49.1	59,723	1,001,481	42.0	73,841,637	74
100,000 to 499,999.....	42,661	17.5	40,683,677	21.6	1,889,703	23.6	24,999	567,116	23.8	36,248,134	64
50,000 to 99,999.....	15,303	6.3	10,293,528	5.4	531,501	6.6	9,335	171,304	7.2	10,278,964	60
25,000 to 49,999.....	14,491	5.9	8,257,671	4.4	440,418	5.5	9,059	146,750	6.2	8,458,405	58
10,000 to 24,999.....	17,684	7.3	8,041,189	4.3	390,063	4.9	12,635	145,379	6.1	7,570,095	52
5,000 to 9,999.....	12,381	5.1	4,536,442	2.4	188,582	2.4	9,500	77,745	3.3	3,772,125	49
2,500 to 4,999.....	10,178	4.2	3,439,857	1.8	135,554	1.7	7,949	58,526	2.4	2,756,556	47
Incorporated places fewer than 2,500 inhabitants, unincorporated places, and rural areas.....	41,838	17.2	15,787,236	8.4	495,190	6.2	30,290	214,488	9.0	10,298,051	48

¹ Proprietors of unincorporated businesses.

133 firms as a group operated 30,126 establishments with sales amounting to approximately one-sixth, 17.2 percent, of the total.



All firm-size groups recorded increases in number of firms and in number of establishments, 1948 over 1939, with the largest increase in the single-establishment firms. Some slight changes are noted, however, in the portion of total sales accounted for by the various firm-size groups, with a slight tendency toward an increase in larger size brackets. Single-unit establishments—although their number increased by 35,255, or 82.4 percent of the total increase in establishment count—recorded a decrease from 52.1 percent to 49.7 percent of total sales.

On the other extreme, sales of firms operating 50 or more wholesale establishments increased from 14.0 percent to 17.2 percent of the total. Each of the firm-size groups from 1 through 10-14 establishments, except one, recorded some decrease in portion of total sales, 1948 compared with 1939, while all groups above this level recorded increases. Firms operating two wholesale establishments accounted for the same portion of sales in 1948 as in 1939—5.2 percent.

Data on number of firms are shown in table 8B at the summary level only, not by type of operation or kind of business. Firm size is based on the total number of wholesale establishments operated by a company during 1948, regardless of the type of operation or kind of business. For example, a company that may have operated a wholesale drug house, a wholesale hardware house, and two petroleum bulk stations was counted as one firm with four establishments. However, a company that operated one or more wholesale establishments and other establishments in business or industries other than wholesale, was classified by the number of wholesale establishments only.

Date acquired.—Census report forms provided for reporting for each wholesale establishment "Date of acquiring or establishing this business in this city under present ownership: (month) (year)." In tabulating the results of this inquiry, establishments which at the end of 1948 were operated by original owners were classified according to the date business was started. Others were classified according to the latest date the business changed ownership prior to the end of 1948. Change of name, without a change of the actual owners, was not considered change of ownership; neither was a change of location of the establishment within the same city, if it continued at the new location under the same ownership. However, a change in the legal form of organization, e. g., from partnership to corporation or a change from partnership to sole proprietorship, was considered a change in ownership; and the acquisition date reported was that of the latest change in legal form.

Findings of this inquiry are presented in table 8C for the country as a whole by type of operation and kind of business. Establishments are grouped histori-

TABLE L.—SIZE BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED BY COMPANY OR FIRM: 1948 AND 1939

[Sales are expressed as a percent of total for respective census year]

Number of wholesale establishments in company or firm	Companies or firms		Wholesale establishments		Sales as a percent of total	
	1948 (number)	1939 ¹ (number)	1948 (number)	1939 ¹ (number)	1948 (percent)	1939 ¹ (percent)
United States, total	181,745	114,788	243,366	200,573	100.0	100.0
1 wholesale establishment only.....	172,142	136,887	172,142	136,887	49.7	52.1
2 wholesale establishments.....	4,806	3,836	9,612	7,672	5.2	5.2
3-5 wholesale establishments.....	3,015	2,517	10,668	8,985	7.8	7.9
6-9 wholesale establishments.....	837	729	6,055	5,057	5.3	5.9
10-14 wholesale establishments.....	387	352	4,461	3,985	4.3	5.0
15-24 wholesale establishments.....	274	220	5,177	4,062	5.1	5.0
25-49 wholesale establishments.....	151	134	5,125	4,598	5.4	4.8
50-99 wholesale establishments.....	59	113	4,011	29,187	4.8	14.0
100 or more wholesale establishments.....	74		26,115		12.4	
Not stated.....				140		0.1

¹ 1939 data not revised for minor scope changes.

Type of operation	Number of kind of busi- ness shown separate- ly in table 8 D
Petroleum bulk stations, terminals:	
Independent bulk stations.....	1 1
Commission stations.....	1 1
Salary, salary-commission stations.....	1 1
Cooperative bulk stations.....	1 1
Distributing terminals.....	1 1
Agents, brokers:	
Auction companies.....	8
Brokers (merchandise):	
Representing sellers.....	27
Representing buyers.....	17
Commission merchants.....	24
Export agents.....	24
Import agents.....	11
Manufacturers' agents:	
With stocks.....	20
Without stocks.....	22
Selling agents.....	23
Purchasing agents, resident buyers.....	6
Cooperative buying agencies.....	1
Cooperative sales agencies.....	4
Assemblers (mainly farm products):	
Assemblers (dealing on own account).....	14
Commission buyers.....	13
Cooperative marketing associations.....	14
Cream stations.....	1
Country grain elevators:	
Independent.....	1
Line.....	1
Cooperative.....	1
Packers, shippers.....	4

¹ See table 1E rather than table 8D.

Descriptions of the above classifications are given in appendix B.

Voluntary groups, retailer cooperatives.—Some characteristics of two of the newer types of operation—voluntary group wholesalers and retailer cooperative warehouses—in the wholesale grocery trade are measured in tables 8E and 8F. The information was developed from replies to inquiries 2 (c) and 2 (d) of Form BC-30, Census of Business: 1948. (See reproductions in appendix G.) Terms used in this table are explained in appendix F.

Tables 8E and 8F present basic data on establishments, sales, expenses, payroll, personnel, and stocks for the United States as a whole and for Census geographic divisions. Establishments are grouped under geographic areas according to the percentage of their 1948 sales to retail members of the group; i. e., according to group participation. Findings of these tables may be summarized briefly as follows: The great majority of sales, for those reporting this information, of retailer-owned wholesalers in the grocery trade is to retail members of the group. The portion of total sales of voluntary group wholesalers to retail members varies widely, but in general the larger the participation the smaller the expenses-to-sales ratios of the wholesaler.

The importance of these two types of operation in the wholesale grocery trade is indicated in table 1E, page 1.10 of this volume.

Transactions by agents and brokers.—The Census definition of agents and brokers, based on the definition in the Standard Industrial Classification Manual, Volume II, includes in Wholesale Trade businesses primarily engaged in negotiating sales (or purchases) for the account of others on a commission basis. Many of them also conduct some business on their own account—"jobbing" business. "Sales" as shown in Census publications on Wholesale Trade for agents and brokers represents the total selling value of the goods in transactions negotiated for others, their principals, plus any sales on their own account. Tables 8G and 8H provide a measure of the two types of transactions. Table 8G presents a summary for the United States by kind of business and table 8H presents data separately for each standard metropolitan area with 1,000,000 inhabitants or more, by kind of business.

Agents and brokers who also did some jobbing business are distinguished in the tables from those operating exclusively on an agency basis. Not all respondents segregated their sales between agency and jobbing, hence those not making the segregation are shown as a separate classification. Therefore, three classifications are distinguished: (a) those negotiating transactions for others on an agency basis only, (b) those negotiating transactions for others and also buying and selling on their own account, and (c) those that did not report the analysis. In many instances it was necessary to combine classifications to avoid disclosure of individual operations. A summary of the information in table 8G is presented in table N, below.

Of the 24,361 wholesale establishments operated by wholesale agents and brokers, 17,976 reported that all of their 1948 business was on an agency basis; i. e., that they did not buy and sell on their own account. Transactions of these establishments amounted to \$26.8 billion during the census year. Three thousand, nine hundred and twenty-three establishments reported varying amounts, but not to exceed 50 percent of the total, of sales on their own account. Total "sales" of this group amounted to \$5.4 billion; \$691 million, or 12.8 percent, of which was on their own account. Of the total, 2,462 establishments with sales amounting to \$2.4 billion failed to report whether or not they did any jobbing business.

Kinds of business by States.—Published bulletins of the 1948 Census of Business included a series of 51 trade releases—Release Series BC-2-W—each presenting basic data on number of establishments, sales, expenses, payroll, personnel, and stocks for one or more kinds of business, by geographic divisions and States. Most of the 51 releases represented a rearrangement of information that appears in the State tables—table 101, Volume V, Census of Business: 1948. Eighteen of the 51 releases

WHOLESALE TRADE

TABLE N.—WHOLESALE AGENTS AND BROKERS

Class of agent, broker	Establishments (number)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹	
		Total (\$1,000)	For others (\$1,000)	For own account (\$1,000)	Amount (\$1,000)	Percent of transactions negotiated for others
All agents, brokers, United States, total.....	24,361	34,610,092	n. a.	n. a.	894,395	n. a.
Negotiating for others only.....	17,976	26,843,397	26,843,397	n. a.	663,274	2.5
Negotiating for others and for own account.....	3,923	5,402,779	4,711,911	690,868	162,785	3.5
Not reporting analysis.....	2,462	2,363,916	n. a.	n. a.	68,336	n. a.

n. a. Not available or not applicable.

¹ On sales (or purchases) negotiated for others.

presented new information, information included in the State tables in broad trade classifications but not shown separately for individual kinds of business. Data from the 18 releases, covering the following 21 kinds of business are reproduced, with some modifications, in table 8J:

Barber, Beauty Supply Houses.
 Commercial Refrigeration Equipment Supply Houses.
 Dental Supply Houses.
 Electrical Merchandise Wholesalers (General Line).
 Electrical Wiring Supplies, Equipment Distributors.
 Hardware Wholesalers (General Line).
 Hardware Wholesalers (Specialty Line).
 Heating Equipment Wholesalers.
 Heating-Plumbing Equipment Wholesalers (General Line).
 Hosiery, Underwear Wholesalers.
 Laundry Supply Houses.
 Leather and Shoe Findings Jobbers.
 Oil Well Supply Houses.
 Optical Goods Wholesalers.
 Paint (With Glass, Wallpaper) Wholesalers.
 Restaurant, Hotel Equipment Supply Houses.
 School Supply Houses.
 Shoe Wholesalers.
 Surgical, Medical, Hospital Supply Houses.
 Voluntary Group Grocery Wholesalers.
 Wholesale Florists.

Alaska and Hawaii

In addition to the continental United States, the 1948 Census of Business also covered the Territories of Alaska and Hawaii. Information published on Wholesale Trade

for these Territories is similar to that presented for States.

Basic data on number of wholesale establishments, sales, expenses, payroll, employment, and stocks are shown for each of the Territories as a whole by type of operation and kind of business in table 101. Data are shown in table 103 for judicial divisions in the case of Alaska and for counties in Hawaii. In each instance information is shown separately for cities of 5,000 inhabitants or more. Table 104 presents the basic information for each division or county with 50 or more wholesale establishments, by kind of business. Tables 101, 103, and 104 appear in Volume V, Census of Business 1948, Wholesale Trade, Area Statistics. Table 102 does not appear in this series as neither Territory contains any of the 147 standard metropolitan areas for which data are shown in 1948 Census of Business volumes. Summary information from table 101 is presented by type-of-operation groups in the accompanying table O.

There were 111 wholesale establishments in the Territory of Alaska in 1948 with sales amounting to \$32.2 million and a total payroll for \$1.5 million for the census year. Paid employees of the 111 establishments numbered 460 during the workweek ended nearest November 15, 1948, at an average wage of \$60 for the week. Hawaii had 702 wholesale establishments with sales totaling \$480.7 million and a total payroll for the year of \$27.8 million. Payroll for the 8,221 paid employees of wholesale estab-

TABLE O.—WHOLESALE TRADE, TERRITORIES OF ALASKA AND HAWAII: 1948 AND 1939

Territory, census year, and type of operation	Establishments (number)	Sales, entire year (\$1,000)	Payroll, entire year (\$1,000)	Active proprietors, ¹ November (number)	Paid employees and payroll, workweek ended nearest Nov. 15		
					Employees (number)	Payroll	
						Amount	Average per employee
Alaska—1948.....	111	32,216	1,451	77	460	\$27,484	\$60
1939.....	105	9,017	n. a.	62	247	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers.....	31	8,361	470	26	125	8,653	69
Petroleum bulk stations, terminals.....	64	19,034	702	41	265	13,962	53
Other operating types.....	16	4,821	279	10	70	4,869	70
Hawaii—1948.....	702	480,734	27,798	507	8,221	536,678	65
1939.....	704	97,045	n. a.	506	4,343	n. a.	n. a.
1948 by type-of-operation groups:							
Merchant wholesalers.....	534	249,270	22,537	413	6,886	426,509	62
Manufacturers' sales branches, offices.....	31	42,909	1,056	3	326	22,341	68
Petroleum bulk stations, terminals.....	34	38,823	1,172	0	317	23,823	75
Agents, brokers.....	95	147,954	2,932	82	631	61,591	98
Assemblers (mainly farm products).....	8	1,778	101	.....	61	2,409	39

n. a. Not available or not applicable.

¹ Proprietors of unincorporated businesses.

lishments in this Territory averaged \$65 for the work-week ended nearest November 15, 1948. Petroleum bulk stations and terminals constituted the principal type of operation in Alaska while merchant wholesalers led in Hawaii.

The Territories were covered in only one of the previous Censuses of Business, the 1939 census. For both Territories the number of wholesale establishments was about the same in postwar 1948 as in prewar 1939, but sales increased 257.3 percent in Alaska and 395.4 percent in Hawaii.

Tabular material included in this volume for the Territories is outlined below, together with table references to similar material for States.

Territory		Brief description of table	Corresponding table No. for States
Alaska— Table No.	Hawaii— Table No.		
9A	9G	Legal form of organization.....	5B
9B	9H	Employee size.....	6B
9C	9J	Number of trucks, truck-tractors, and trailers operated by wholesale establishments.....	7C
9D	9K	Petroleum bulk stations, terminals—basic data.....	14A
9E	9L	Petroleum bulk stations, terminals—dollar sales and gallons of petroleum products sold.....	14D
9F	9M	Petroleum bulk stations, terminals—storage capacity.....	14F

Sales by Commodity or Merchandise Lines

Four of the five report forms used in enumerating wholesale establishments in the 1948 Census of Business provided for analysis of sales during the census year by commodity or merchandise lines. The arrangement of the inquiries may be seen in the reproduction of the report forms in appendix G of this volume. Form BC-33, used in enumerating agents and brokers, did not provide for the commodity-line analysis of sales. Chapters 10 through 14 present the findings developed from these inquiries.

Reviewed in this section are chapters 10 through 13 only. Chapter 14, which presents the findings for petroleum bulk stations and terminals as developed from Form BC-32, is described in the following section. Chapters 10 through 13 were published as a separate subject bulletin entitled "U. S. Census of Business: 1948, Wholesale Trade—Commodity Line Sales—Bulletin No. 2-W-10 to 13."

Chapter 10 is a summary for the United States and consists of four tables, each presenting commodity-line information for a type-of-operation group, by kind of business as follows:

Table No.:	Type of operation
10A.....	Merchant wholesalers.
10B.....	Manufacturers' sales branches (with stocks).
10C.....	Manufacturers' sales offices (without stocks).
10D.....	Assemblers (mainly farm products).

Chapters 11, 12, and 13 consist of one table each, presenting similar information by Census geographic divisions. States comprising the geographic divisions are indicated on the map, page 42.

Table 11 covers merchant wholesalers and presents commodity-line data for the various kinds of business by geographic divisions. Table 12 presents similar information for manufacturers' sales branches (with stocks) and table 13 for assemblers (mainly farm products). Commodity-line information for manufacturers' sales offices (without stocks) is limited to the United States as a whole—table 10C.

An index to the kinds of business in tables 10, 11, 12, and 13 is given on page 10.02. Also, as a guide to locating information, a kind of business and geographic division index appears on the first page of each of the chapters 10, 11, 12, and 13.

Meaning of "commodity line".—The term "commodity line," as used in this volume, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for census purposes, in consultation with the representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for detailed sales analyses.

All commodity or merchandise items were grouped, for census purposes, into 126 principal commodity lines. Fifty-eight of the 126 principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

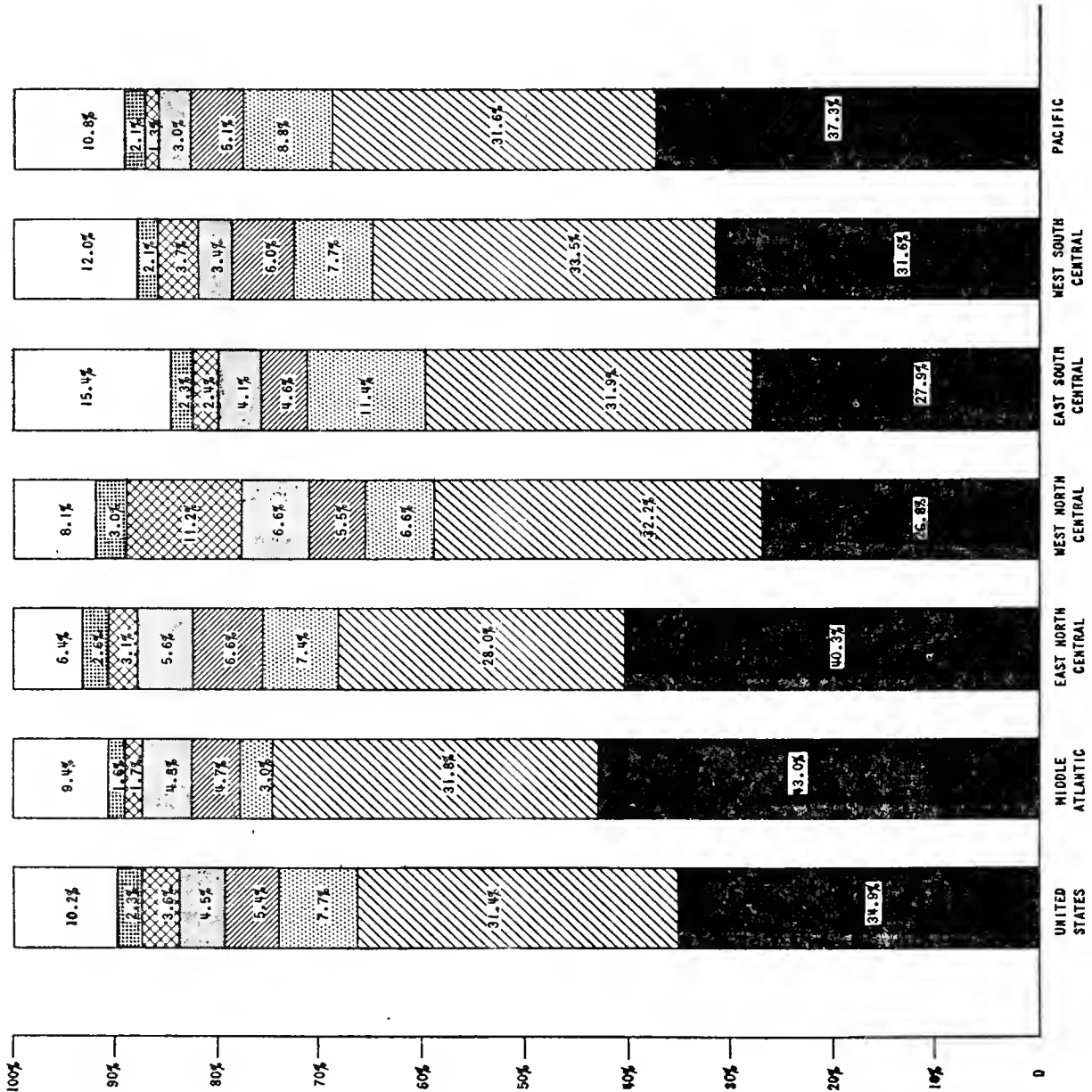
Commodity coverage and limitations of data.—Respondents were requested to select from the lines listed (see pp. 10.03 and 10.04 for complete list of commodity lines) the particular ones that applied to their business and to report book figures where available; otherwise, they were to report on the basis of the best possible approximation. Additional space was provided for writing in items not on the standard list. Written-in items subsequently were allocated to their proper place among the 400 commodity lines, or were included in "Miscellaneous lines of merchandise."

The commodity-line classification shown on a particular census report form was limited to those lines which might reasonably be handled by kinds of business required to report on that form. In the relatively few instances where businesses did not report on the correct form, data may not have been analyzed in the same detail as by other establishments in the same kind of business which reported on the correct form. The effect of this was to increase the amount in the "miscellaneous" category. This led to some loss of detail; however, a careful examination of the schedules leads to the conclusion that the loss for individual commodity lines which this occasioned is statistically insignificant.

Not all respondents reported their sales by commodity lines. Had all returns been analyzed on this basis, sales

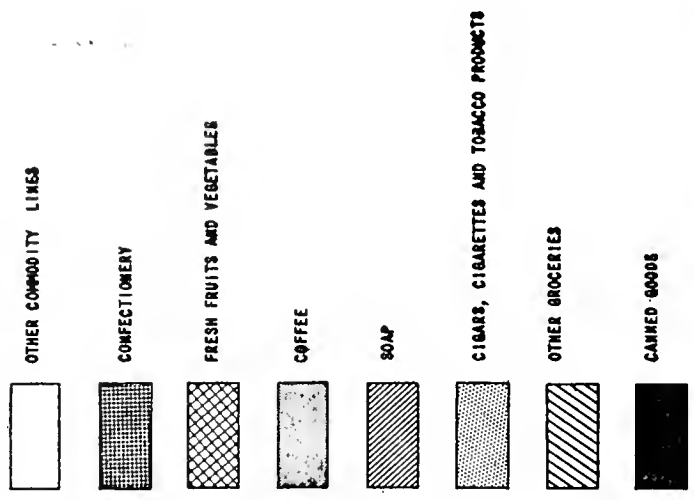
CHART 9.—GENERAL LINE GROCERY WHOLESALERS—ANALYSIS OF SALES BY COMMODITY LINE
UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

(SALES ANALYZED = 100%)



Geographic division	Total sales (Thousand dollars)	Sales analyzed (Thousand dollars)	Sales analyzed as percent of total sales
U.S., total.	5,799,121	4,884,215	84.2
New England.....	277,431	(*)	(*)
Middle Atlantic....	836,506	707,333	84.6
East North Central	893,436	759,794	85.0
West North Central	696,881	639,823	91.8
South Atlantic....	856,302	(*)	(*)
East South Central	571,779	475,381	83.1
West South Central	805,318	686,316	85.2
Mountain.....	208,774	(*)	(*)
Pacific.....	652,694	595,084	91.2

KEY



*Limited to merchant wholesalers. Data not shown separately for New England, South Atlantic or Mountain Divisions.

of establishments analyzed would have been the same as total sales of all establishments and commodity coverage would have been 100 percent. The extent to which the analysis was complete for any trade or area may be measured by comparing sales for "All establishments" and sales of "Those analyzing commodity lines, total" as presented in the tables. Commodity coverage varied by kind of business and type of operation but for most trades it ranged upward from 90 percent.

Company records vary in the detail in which sales analyses are maintained and also as to grouping of lines. Respondents who maintained only limited records and those whose merchandise lines or departmental sales classifications differed from classifications on the report form were asked to make entries on the basis of best possible approximations. There is some indication that in such cases there was a tendency to overstate sales of the commodity lines most commonly handled in the trade and to understate the volume of business in secondary lines.

Presentation rules, chapters 10 through 13.—At the United States level, commodity-line detail is presented for a kind of business when 50 or more establishments reported their sales by commodity line. At the geographic division level, commodity-line detail is presented for a kind of business when 10 or more establishments reported their sales by commodity lines, provided that a total of at least 100 establishments in the same kind of business, throughout the United States, reported their sales by commodity lines.

Commodity-line detail is presented for a kind of business only where more than 80 percent of total sales are analyzed. Individual commodity-line data are presented when four or more establishments reported sales of the item and where the item, dollarwise, amounted to at least one-tenth of 1 percent of total sales analyzed.

Because of tabulating techniques used, there may be small differences between the sum of geographic division data for a particular commodity line when compared with the data shown for that commodity line at the United States level.

Commodity line number.—For convenience in locating items in the tables, and for determining types of merchandise sold by the various classes of wholesale establishments, each of the major commodity lines was assigned a number (see Commodity Lines, p. 10.03) and the number remains constant throughout the set of tables. The numbers are arranged in numerical sequence, so far as they appear, under a kind of business in any table. Absence of a number under a kind of business or geographic division generally indicates that the commodity line is not sold in significant amounts.

Column headings

Amount (column 1).—Entries in this column of the table show the amount of reported sales of each of the commodity lines. Where the commodity analysis or "coverage" is incomplete, they may represent less than

the total amount of sales of the commodity line for the kind of business. Coverage for the trade is indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments."

Percent distribution (column 2).—Entries in this column are established by relating reported sales of principal or numbered commodity lines to total sales analyzed for the trade. Percentages represent the importance or significance of commodity lines to kinds of business.

Percentages are shown for the major or numbered commodity lines only, not for the detailed commodity items. In relating sales as reported for detailed commodity lines to the total analyzed for the trade, consideration should be given to any amounts that may appear opposite "Not analyzed in detail." Such amounts (if any) represent sales analyzed only to the major or numbered commodity line level, not to the detailed commodity lines under the numbered items.

Number (column 3).—Entries in this column represent the number of wholesale establishments identified with the kind of business, geographic division, and commodity indicated in the stub. For each kind of business or geographic division the first entry represents total number of establishments in the classification. The second entry represents the total number of establishments in the classification or area that reported the commodity-line analysis. Other entries for the kind of business or geographic division represent the number of establishments that reported each specified commodity line.

Total sales (column 4).—Entries in this column represent total sales of all commodities (including any retail sales and service receipts) of the establishments which reported sales of the specified commodity line.

Column 1 as percent of column 4 (column 5).—Entries represent the relative importance of specified commodity lines to total sales of establishments reporting that they handled that line and are derived by dividing entries in column 1 by entries in column 4, line by line.

Sales Analyses—Petroleum Bulk Stations, Terminals

A special questionnaire, Form BC-32, was used in enumerating petroleum bulk stations and terminals in connection with the 1948 Census of Business. This form (see reproduction in appendix G) provided for reporting, among other things, bulk storage capacity for specified petroleum products as of December 31, 1948— inquiry 4 (b); and "Analysis of sales by commodity or merchandise lines"—inquiry 8. Gallonage sales of specified bulk petroleum products were called for in inquiry 8 as well as an analysis of dollar volume of sales by commodity lines.

Dollar sales as measured in this inquiry exclude the total amount of gasoline, oil, and other sales or turnover taxes (local, State, and Federal) paid directly by the reporting establishment to any governmental taxing agency.

Results of these inquiries are presented in chapter 14, which includes tables 14A through 14G. These tables were published in a separate bulletin entitled "Petroleum Bulk Stations and Terminals," Bulletin No. 2-W-14. A table of contents to the various tables in chapter 14 is given on page 14.01:

Table 14A presents basic data on number of bulk stations and terminals, their sales, expenses, payroll, personnel, and stocks, by geographic divisions and States. This information also appears by States in table 101, Volume V, Census of Business: 1948.

Table 14B is similar to tables 10, 11, 12, and 13 in that it presents an analysis of dollar sales by commodity lines. Explanations given in connection with those tables apply here for the most part. Data are shown in table 14B for the United States as a whole and for Census geographic divisions.

Tables 14C, 14D, and 14E measure sales, in gallons, of gasoline; kerosene, range oil, No. 1 fuel oil; light heating oils (Nos. 2-4); and light Diesel type fuel oil. Table 14C is a summary for the United States. Table 14D presents data for each State by counties. Table 14E presents information separately for distributing terminals and district offices. Data for distributing terminals are also included in tables 14C and 14D.

Table 14F measures storage capacity assigned, as of December 31, 1948, to: gasoline, kerosene, distillate fuel oils, and Diesel fuel oils and residual fuel oils. Data are presented at the geographic division and State levels. This is the first Census of Business in which information has been developed on storage capacity for bulk petroleum products. Information from this table is summarized in table Q, below.

Table 14G shows, for geographic divisions and States, the number of establishments and dollar sales (excluding taxes) for each of the following types of petroleum outlets.

- Petroleum Bulk Stations:
 - Independent Stations.
 - Commission Stations.
 - Salary Stations.
 - Cooperative Stations.
- Distributing Terminals.

Descriptions of the above classifications are given in appendix F.

Limitations of data in chapter 14.—Business establishments are classified, for census purposes, according to their primary operation during the census year. As chapter 14 deals primarily with the distribution of bulk petroleum products, data for establishments primarily

engaged in selling packaged petroleum products are not included here; but they are included in other tables of this volume, classified according to their type of operation and kind of business. Firms handling bulk petroleum products as secondary lines are not included in these tables. Stations conducting a combined wholesale-retail business are classified as wholesale or retail according to their major activity during the census year.

Data for all tables except 14B are exclusive of operations of liquefied petroleum gas stations and distributing terminals. Sales made directly from petroleum refiners to retailers or to industrial and other users are not included. Transfers from bulk stations to gasoline service stations operated by the same company as the bulk plant, however, are included in the data. There is duplication in the data reported in these tables to the extent that refiner marketers sell from district offices, terminals, or from larger bulk stations to "jobbers" who in turn operate bulk stations.

Not all bulk stations and distributing terminals reported the analysis provided for in tables 14B, 14C, 14D, and 14E. A measure of "coverage" is shown in each table. Allowance should be made for the extent to which the analysis is incomplete as indicated by the relationship between "sales of establishments analyzed" and "sales of all establishments," or by percentage figures.

Gallonge sales.—Excluding the 324 bulk stations primarily engaged in selling liquefied petroleum gas, there were 29,127 petroleum bulk stations and terminals in the United States in 1948 with sales (excluding taxes) for the census year amounting to \$8.9 billion. Of this number, 28,394, with sales totaling \$6.7 billion, were classified as bulk stations, and 733, with sales of \$2.2 billion, as distributing terminals. Data for the 29,127 establishments are summarized in table P, below.

Bulk stations and terminals, accounting for 92.8 percent of all dollar sales, reported gasoline sales totaling 32.3 billion gallons; and fuel, heating, and Diesel oils totaling 15.7 billion gallons. Assuming that the oper-

TABLE P.—PETROLEUM BULK STATIONS AND TERMINALS—ESTABLISHMENTS, DOLLAR SALES (EXCLUDING GASOLINE TAXES) AND GALLONS SOLD

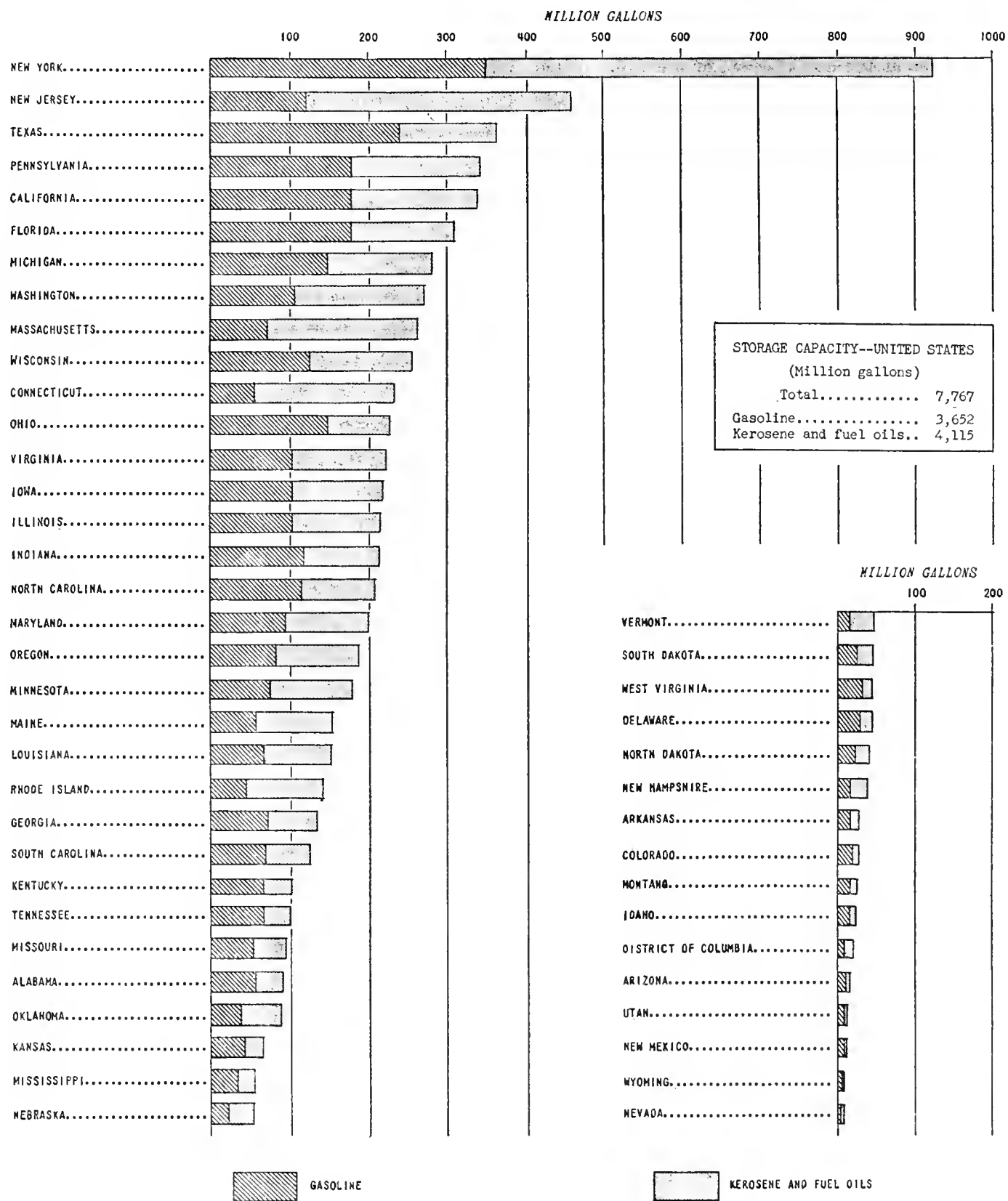
[Excludes liquefied petroleum gas bulk stations]

Type of bulk station, terminal	All bulk stations, terminals		Bulk stations and terminals reporting number of gallons sold		
	Number	Sales ¹ (excluding taxes), entire year (\$1,000)	Sales coverage ²	Gasoline (1,000 gallons)	Kerosene, fuel oils, heating oils, light Diesel-type fuel oil (1,000 gallons)
United States, total.....	29, 127	8, 914, 291	92. 8	32, 288, 487	15, 651, 918
Refiner-marketer.....	19, 053	6, 044, 269	99. 3	24, 790, 812	10, 080, 866
Other stations, terminals.....	10, 074	2, 870, 022	79. 1	7, 497, 675	5, 571, 052
Petroleum bulk stations.....	28, 394	6, 753, 712	92. 4	25, 200, 307	9, 973, 033
Refiner-marketer.....	18, 559	4, 585, 546	99. 3	19, 095, 588	6, 627, 117
Other stations.....	9, 835	2, 168, 166	77. 7	6, 104, 719	3, 345, 916
Distributing terminals.....	733	2, 160, 579	94. 2	7, 088, 180	5, 678, 885
Refiner-marketer.....	494	1, 458, 723	99. 3	5, 685, 224	3, 453, 749
Other terminals.....	239	701, 856	83. 5	1, 392, 956	2, 225, 136

¹ Including items other than petroleum products.

² Percent of sales of all establishments accounted for by stations and terminals returning gallonge information.

CHART 10.—STORAGE CAPACITY OF PETROLEUM BULK STATIONS AND TERMINALS: 1948



ations of those not reporting gallons separately paralleled the experiences of those that reported this information, the above gallonage figures should be increased by about 8 percent.

Storage capacity.—Storage capacity of the 29,127 petroleum bulk stations and terminals amounted to 7.7 billion gallons at the end of 1948; of which 3.7 billion

was allocated to gasoline, 1.1 billion to kerosene, 1.9 billion to distillate fuel oils, and 1.1 billion to Diesel fuel oils and residual fuels.

Of the 7.7 billion gallons total capacity, 6.0 billion was reported by refiner-marketer stations and terminals, and 1.7 billion by other stations and terminals—principally jobbers.

TABLE Q.—PETROLEUM BULK STATIONS AND TERMINALS STORAGE CAPACITY, DEC. 31, 1948

[Excludes liquefied petroleum gas bulk stations]

Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)	Product	Total capacity, all bulk stations, terminals (1,000 gallons)	Refiner-marketer stations, terminals (1,000 gallons)	Other stations, terminals (1,000 gallons)
United States, total	7,766,617	6,048,364	1,718,253	Distillate fuel oils.....	1,880,498	1,390,540	489,958
Gasoline.....	3,651,527	2,987,855	663,672	Diesel fuel oils and residual fuel oils.....	1,155,372	817,926	337,446
Kerosene.....	1,079,220	852,043	227,177				

STANDARD METROPOLITAN AREAS

[As defined by the Bureau of the Budget, June 5, 1950]

- AKRON, OHIO: Summit County.
- ALBANY-SCHENECTADY-TROY, N. Y.: Albany, Rensselaer, and Schenectady Counties.
- ALLEN TOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.
- ALTOONA, PA.: Blair County.
- ASHEVILLE, N. C.: Buncombe County.
- ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.
- ATLANTIC CITY, N. J.: Atlantic County.
- AUGUSTA, GA.: Richmond County, Ga.; Aiken County, S. C.
- AUSTIN, TEX.: Travis County.
- BALTIMORE, MD.: Baltimore city, Baltimore and Anne Arundel Counties.
- BATON ROUGE, LA.: East Baton Rouge Parish.
- BEAUMONT-PORT ARTHUR, TEX.: Jefferson County.
- BINGHAMTON, N. Y.: Broome County.
- BIRMINGHAM, ALA.: Jefferson County.
- BOSTON, MASS.: All of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nabant, Saugus, Swampscott, and Wrentham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.
- BRIDGEPORT, CONN.: Bridgeport city; Fairfield, Stratford, and Trumbull towns in Fairfield County; Milford town in New Haven County.
- BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.
- BUFFALO, N. Y.: Erie and Niagara Counties.
- CANTON, OHIO: Stark County.
- CEDAR RAPIDS, IOWA: Linn County.
- CHARLESTON, S. C.: Charleston County.
- CHARLESTON, W. VA.: Fayette and Kanawha Counties.
- CHARLOTTE, N. C.: Mecklenburg County.
- CHATTANOOGA, TENN.: Hamilton County, Tenn.; Walker County, Ga.
- CHICAGO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.
- CINCINNATI, OHIO: Hamilton County, Ohio; Campbell and Kenton Counties, Ky.
- CLEVELAND, OHIO: Cuyahoga and Lake Counties.
- COLUMBIA, S. C.: Richland County.
- COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.
- COLUMBUS, OHIO: Franklin County.
- CORPUS CHRISTI, TEX.: Nueces County.
- DALLAS, TEX.: Dallas County.
- DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.
- DAYTON, OHIO: Greene and Montgomery Counties.
- DECATUR, ILL.: Macon County.
- DENVER, COLO.: Adams, Arapahoe, Denver, and Jefferson Counties.
- DES MOINES, IOWA: Polk County.
- DETROIT, MICH.: Macomb, Oakland, and Wayne Counties.
- DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.
- DURHAM, N. C.: Durham County.
- EL PASO, TEX.: El Paso County.
- ERIE, PA.: Erie County.
- EVANSVILLE, IND.: Vanderburgh County.
- FALL RIVER, MASS.: Fall River city; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.
- FLINT, MICH.: Genesee County.
- FORT WAYNE, IND.: Allen County.
- FORT WORTH, TEX.: Tarrant County.
- FRESNO, CALIF.: Fresno County.
- GALVESTON, TEX.: Galveston County.
- GRAND RAPIDS, MICH.: Kent County.
- GREENSBORO-HIGH POINT, N. C.: Guilford County.
- HAMILTON-MIDDLETOWN, OHIO: Butler County.
- HARRISBURG, PA.: Cumberland and Dauphin Counties.
- HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
- HOUSTON, TEX.: Harris County.
- HUNTINGTON, W. VA.-ASHLAND, KY.: Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; Lawrence County, Ohio.
- INDIANAPOLIS, IND.: Marion County.
- JACKSON, MISS.: Hinds County.
- JACKSONVILLE, FLA.: Duval County.
- JOHNSTOWN, PA.: Cambria and Somerset Counties.
- KALAMAZOO, MICH.: Kalamazoo County.
- KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jackson Counties, Mo.
- KNOXVILLE, TENN.: Anderson, Blount, and Knox Counties.
- LANCASTER, PA.: Lancaster County.
- LANSING, MICH.: Ingham County.
- LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
- LINCOLN, NEBR.: Lancaster County.
- LITTLE ROCK, ARK.: Pulaski County.
- LOS ANGELES, CALIF.: Los Angeles and Orange Counties.
- LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.
- LOWELL, MASS.: Lowell city, Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.
- MACON, GA.: Bibb and Houston Counties.
- MADISON, WIS.: Dane County.
- MANCHESTER, N. H.: Manchester city and Goffstown town.
- MEMPHIS, TENN.: Shelby County.
- MIAMI, FLA.: Dade County.
- MILWAUKEE, WIS.: Milwaukee County.
- MINNEAPOLIS-ST. PAUL, MINN.: Anoka, Dakota, Hennepin, and Ramsey Counties.
- MOBILE, ALA.: Mobile County.
- MONTGOMERY, ALA.: Montgomery County.
- MUSKEGON, MICH.: Muskegon County.
- NASHVILLE, TENN.: Davidson County.
- NEW BEDFORD, MASS.: New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.
- NEW BRITAIN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville and Southington towns in Hartford County; Plymouth town in Litchfield County.
- NEW HAVEN, CONN.: New Haven city; Branford, East Haven, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County.
- NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.
- NEW YORK-NORTHEASTERN NEW JERSEY: New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
- NORFOLK-PORTSMOUTH, VA.: Norfolk and Princess Anne Counties; and the cities of Norfolk, South Norfolk, and Portsmouth.
- OKLAHOMA CITY, OKLA.: Oklahoma County.
- OMAHA, NEBR.: Douglas and Sarpy Counties, Nebr.; Pottawattamie County, Iowa.
- PEORIA, ILL.: Peoria and Tazewell Counties.
- PHILADELPHIA, PA.: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N. J.
- PHOENIX, ARIZ.: Maricopa County.
- PITTSBURGH, PA.: Allegheny, Beaver, Washington, and Westmoreland Counties.
- PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberland County.
- PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.
- PROVIDENCE, R. I.: Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County, R. I.; North Kingstown town in Washington County, R. I.; Warwick city, East Greenwich and West Warwick towns in Kent County, R. I.; all of Bristol County, R. I.; Attleboro city, North Attleboro and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; Blackstone and Millville towns in Worcester County, Mass.
- RACINE, WIS.: Racine County.
- RALEIGH, N. C.: Wake County.
- READING, PA.: Berks County.
- RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.
- ROANOKE, VA.: Roanoke city and Roanoke County.
- ROCHESTER, N. Y.: Monroe County.
- ROCKFORD, ILL.: Winnebago County.
- SACRAMENTO, CALIF.: Sacramento County.
- SAGINAW, MICH.: Saginaw County.
- ST. JOSEPH, MO.: Buchanan County.
- ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo.; Madison and St. Clair Counties, Ill.
- SALT LAKE CITY, UTAH: Salt Lake County.
- SAN ANTONIO, TEX.: Bexar County.
- SAN BERNARDINO, CALIF.: San Bernardino County.
- SAN DIEGO, CALIF.: San Diego County.
- SAN FRANCISCO-OAKLAND, CALIF.: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.
- SAN JOSE, CALIF.: Santa Clara County.
- SAVANNAH, GA.: Chatham County.
- SCRANTON, PA.: Lackawanna County.
- SEATTLE, WASH.: King County.
- SHEREVEPORT, LA.: Caddo Parish.
- SIoux CITY, IOWA: Woodbury County.
- SOUTH BEND, IND.: St. Joseph County.
- SPOKANE, WASH.: Spokane County.

SPRINGFIELD, ILL.: Sangamon County.

SPRINGFIELD, MO.: Greene County.

SPRINGFIELD, OHIO: Clark County.

SPRINGFIELD-HOLYOKE, MASS.: Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County, Mass.; Northampton city; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.

STAMFORD-NORWALK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.

STOCKTON, CALIF.: San Joaquin County.

SYRACUSE, N. Y.: Onondaga County.

TACOMA, WASH.: Pierce County.

TAMPA-ST. PETERSBURG, FLA.: Hillsborough and Pinellas Counties.

TERRE HAUTE, IND.: Vigo County.

TOLEDO, OHIO: Lucas County.

TOPEKA, KANS.: Shawnee County.

TRENTON, N. J.: Mercer County.

TULSA, OKLA.: Tulsa County.

UTICA-ROME, N. Y.: Herkimer and Oneida Counties.

WACO, TEX.: McLennan County.

WASHINGTON, D. C.: The District of Columbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomaston and Watertown towns in Litchfield County.

WHEELING, W. VA.-STEUBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; Belmont and Jefferson Counties, Ohio.

WICHITA, KANS.: Sedgwick County.

WILKES-BARRE-HAZLETON, PA.: Luzerne County.

WILMINGTON, DEL.: New Castle County, Del.; Salem County, N. J.

WINSTON-SALEM, N. C.: Forsyth County.

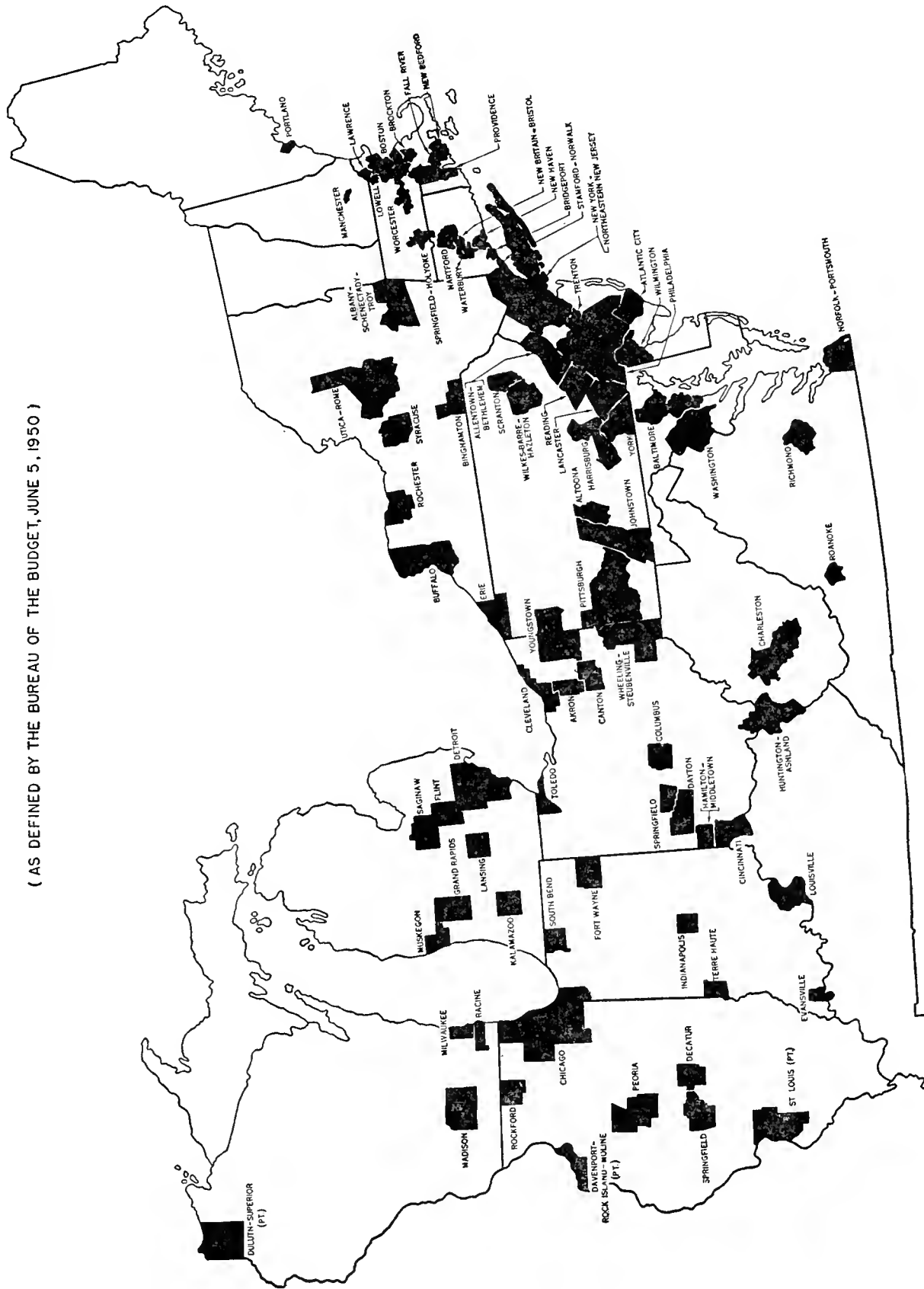
WORCESTER, MASS.: Worcester city; Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County.

YORK, PA.: York County.

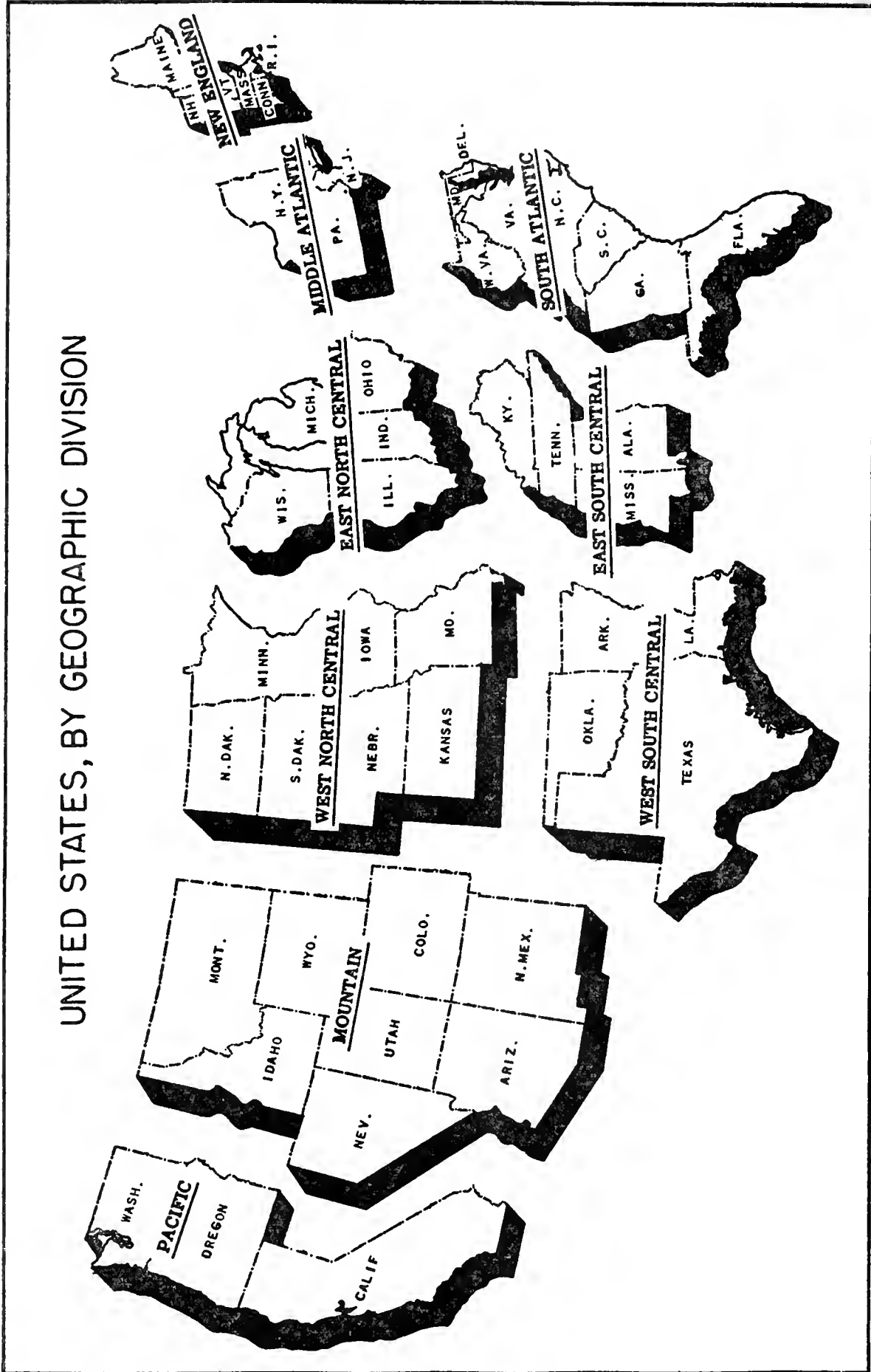
YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.

STANDARD METROPOLITAN AREAS IN THE NORTHEASTERN PART OF THE UNITED STATES

(AS DEFINED BY THE BUREAU OF THE BUDGET, JUNE 5, 1950)



UNITED STATES, BY GEOGRAPHIC DIVISION



LIST OF CORRECTIONS

This volume has been prepared primarily by assembling and binding the statistical portions of previously issued Subject Bulletins together with additional chapters covering other phases of Wholesale Trade which were not issued in bulletin form. This publication plan was adopted to conserve public funds and expedite the issuance of the volume. It was found desirable to reprint completely the following Subject Bulletins for

volume publication: United States Summary; Sales Size and Operating Expenses; Sales by Class of Customer; Commodity Line Sales; and Petroleum Bulk Stations and Terminals. In some instances, therefore, data will differ from that shown in the bulletins as originally issued. The corrections appearing below represent revisions made after volume copy was returned from the printer.

["Line" and "Column" indicate the position of the item on a page. Thus "line 10" means the tenth line from the top of the table stub, counting every line in which printing appears regardless of presence of entries in field. "Column 5" means fifth column from the left, not counting the stub column]

Chapter	Page	Table No.	Line No.	Item	Column	Change from—	To—
Sales Size and Operating Expenses	2. 43	2B	60	\$5,000,000 and Over (United States, total)	4	37,647	37,947
	2. 43	2B	67	\$5,000,000 and Over (Other divisions)	4	2,721	3,021
Credit	3. 08	3B	18	Buffalo, N. Y.—Farm products (edible), total	15	,000	1,000
Do	3. 09	3B	52	Cincinnati, Ohio—Paints, varnishes	16		(z)
Do	3. 12	3B	43	Denver, Colo.—Coal, coke	5	(v)	(y)
Do	3. 13	3B	1	Houston, Tex., total	8	-21.5	+21.5
Do	3. 14	3B	34	Kansas City, Mo.—Iron, steel scrap	3	100.2	100.0
Do	3. 19	3B	51	San Diego, Calif.—Drugs	Stub	Drugs	Drugs, chemicals, allied products
Legal Form of Organization	5. 33	5B	44	Other forms of organization (North Dakota)	3		n. a.
Do	5. 40	5B	Footnote 1	Revise footnote 1 to read: Entries for agents and brokers represent commissions received expressed as a percent of sales.			
Trucks	7. 04	7A	5	Dairy, poultry products	7	2,227	2,220
	7. 04	7A	6	Fruits, vegetables (fresh)	7	2,485	2,479
	7. 04	7A	7	Farm products (raw materials)	7	4,493	4,506
TERRITORIES							
Alaska—General Statistics	9. 03	9A	Footnote 1	Revise footnote 1 to read: Includes 1 "Other form of organization."			
Hawaii—General Statistics	9. 05	9G	Footnote 3	Revise footnote 3 to read: Includes 1 "Individual proprietorship"; 1 "Partnership"; and 18 "Corporations."			
	9. 05	9G	Footnote 4	Revise footnote 4 to read: Includes 1 "Individual proprietorship" and 10 "Corporations."			
Commodity Line Sales—							
Merchant Wholesalers	11. 15	11	40	Frozen foods—Not analyzed in detail	4	,949	4,949
Do	11. 37	11	46	Seeds (field, garden)	1	,860	2,860
	11. 37	11	47	Miscellaneous farm, marine products	1	,612	5,612
	11. 37	11	48	Commodities, n. e. c	1	,156	3,156
Do	11. 37	11	49	Service receipts	1	,645	1,645
Do	11. 40	11	67	Accessories	8	6	36
Do	11. 44	11	42	Cooking, food service equipment	3	Illegible	10
Do	11. 55	11	58	Cooking, food service equipment	8	Illegible	35
Petroleum Bulk Stations and Terminals	14. 30	14D	2	Gasoline (Passaic, N. J.)	4	Illegible	28,575
Do	14. 39	14D	57	Light heating oils (Brazoria, Tex.)	6	Illegible	\$1,311
United States Summary	1. 30	1H	Footnote 1	Revise second sentence of footnote 1 to read: See page 38 for definitions of Standard Metropolitan Areas.			

UNITED STATES SUMMARY

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1A Wholesale Establishments and Administrative Offices--United States, by type of operation and kind of business, 1948: Establishments, sales, pay roll, personnel, and stocks.....	1.02
1B Wholesale Establishments and Administrative Offices--Geographic division and State, 1948: Establishments, sales, pay roll, personnel, and stocks.....	1.04
1C Wholesale Establishments--United States, by type of operation and kind of business, 1948, 1939, and 1929: Establishments, sales, expenses, pay roll, and stocks.....	1.05
1D Wholesale Establishments--Geographic division and State, 1948, 1939, and 1929: Establishments, sales, pay roll, personnel, and stocks.....	1.09
1E Wholesale Establishments--United States, by type of operation and kind of business, 1948: Establishments, sales, expenses, pay roll, personnel, and stocks.....	1.10
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1G Merchant wholesalers--Kind of business, by geographic division and State, 1948: Establishments and sales.....	1.19
1H Merchant wholesalers--Kind of business, by selected standard metropolitan areas, 1948: Establishments and sales.....	1.25
P. O. - 11 - W - F. O.	1.01

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Type of operation and kind of business	Total wholesale trade										Wholesale establishments										Administrative offices and auxiliary units			
	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active employ-ees (Number)	Paid employ-ees ended nearest Nov. 15 (Number)	Pay roll, entire year (Thousand dollars)	Stocks on hand, end of year (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active employ-ees (Number)	Paid employ-ees ended nearest Nov. 15 (Number)	Pay roll, entire year (Thousand dollars)	Stocks on hand, end of year (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Em-ploy-ees (Number)	Paid employ-ees ended nearest Nov. 15 (Number)	Pay roll, entire year (Thousand dollars)	Stocks on hand, end of year (Thousand dollars)			
																						Employees (Number)	Employees (Number)	Employees (Number)
United States, total.....	244,705	190,480,298	8,310,600	103,490	2,463,433	159,478,195	10,329,430	243,366	188,688,801	7,990,713	163,490	12,332,782	153,223,967	10,167,005	1,339	1,791,447	310,893	80,644	6,272,228	104,725	10,167,005	10,167,005		
Merchant wholesalers, total.....	146,793	79,815,763	5,109,223	106,823	1,519,613	96,490,216	7,276,634	144,518	79,766,589	5,094,381	106,823	1,507,990	95,651,971	7,206,834	275	49,174	44,842	11,623	838,245	69,800	7,206,834	69,800		
Groceries, confectionery, meats.....	17,367	11,363,121	552,374	13,789	183,501	10,599,454	890,647	17,345	11,356,738	549,042	13,789	182,847	10,551,811	890,264	22	6,383	3,232	654	47,643	643	890,264	643		
Fam. products (edible).....	13,560	7,509,667	467,900	13,460	151,070	9,065,420	1,447,953	13,139	7,400,141	481,551	13,460	150,913	8,479,417	1,444,526	22	4,726	1,437	1,137	85,780	269	1,444,526	269		
Beer, wines, distilled spirits.....	7,602	4,089,733	229,693	2,422	36,408	4,359,178	379,624	7,195	4,091,289	229,342	2,422	36,332	4,346,946	374,765	21	1,589	1,727	709	28,972	4,879	374,765	4,879		
Drugs, chemicals, allied products.....	4,691	2,683,173	188,564	2,637	56,402	3,257,792	285,010	4,671	2,682,426	186,477	2,637	56,342	3,250,880	284,617	20	947	1,087	360	37,094	3,933	284,617	3,933		
Tobacco and products (exc. leaf).....	3,022	2,529,727	159,727	2,443	26,258	1,259,540	71,543	3,119	2,482,226	159,727	2,443	26,346	1,257,916	71,548	30	1,271	1,271	315	26,192	2,733	71,548	2,733		
Dry goods, apparel.....	13,761	7,267,042	318,424	3,694	80,844	4,559,744	678,773	11,723	5,172,713	212,713	3,694	70,551	6,227,927	672,545	28	1,333	5,703	1,493	112,817	6,230	672,545	6,230		
Furniture, home furnishings.....	3,620	1,336,748	118,594	2,742	32,323	2,128,981	131,450	3,181	1,314,345	118,362	2,742	32,187	2,125,538	131,240	7	22,033	232	36	3,443	727	131,240	727		
Paper and its products.....	4,052	1,901,928	182,528	2,401	50,351	3,439,610	195,854	4,044	1,901,767	179,649	2,401	49,067	3,382,934	194,829	8	181	2,379	1,281	56,676	1,025	194,829	1,025		
Fam. products (non-edible).....	2,629	1,905,101	1,905,101	2,024	35,646	2,504,924	192,777	1,803	2,056,715	177,393	2,024	35,568	2,494,498	192,446	31	1,045	449	80	10,426	331	192,446	331		
Automotive.....	14,703	4,093,178	426,361	10,130	136,600	8,288,352	607,231	14,693	4,091,889	400,810	10,130	136,329	8,233,838	606,650	35	1,108	1,175	1,071	71,966	5,831	606,650	5,831		
Electrical goods.....	3,452	4,429,259	324,000	2,877	91,157	4,429,792	311,402	3,443	4,424,566	321,918	2,877	90,779	4,424,009	311,402	9	729	2,949	1,105	58,817	531	311,402	531		
Hardware, plumbing, heating.....	5,906	3,826,935	362,979	3,138	102,879	6,659,061	526,816	5,901	3,826,397	361,816	3,138	102,760	6,646,009	524,816	5	729	2,949	1,105	58,817	531	526,816	531		
Lumber, construction materials.....	5,914	3,936,153	306,913	2,972	87,818	5,818,335	299,369	5,890	3,935,507	303,807	2,972	87,772	5,810,795	297,077	24	1,147	3,012	784	57,540	2,292	299,369	2,292		
Machinery, equipment, supplies.....	21,401	6,733,110	677,022	13,480	190,350	12,604,217	985,347	21,450	6,733,372	673,944	13,480	189,617	12,730,600	944,111	31	2,238	3,078	733	53,617	4,236	985,347	4,236		
Metals, metal work (exc. scrap).....	1,812	2,057,760	137,742	827	35,648	2,504,924	192,777	1,803	2,056,715	177,393	827	35,568	2,494,498	192,446	3	1,045	449	80	10,426	331	192,446	331		
Waste materials.....	7,720	2,700,614	167,614	7,410	39,846	3,094,368	103,223	7,712	2,699,300	167,346	7,410	39,817	3,092,725	103,078	3	1,314	80	29	1,843	145	103,078	145		
Other merchant wholesalers.....	15,721	8,417,877	446,462	11,477	140,416	8,138,164	659,092	15,688	8,413,740	438,965	11,477	138,532	8,246,665	659,911	33	4,137	7,497	1,684	137,499	3,181	659,911	3,181		
Manufacturers' sales branches (with stocks), total.....	15,999	29,305,371	1,523,914	527	424,513	10,125,560	1,810,033	15,716	29,229,717	1,501,413	527	411,725	9,131,751	1,749,770	283	75,654	51,501	12,788	993,809	60,263	1,749,770	60,263		
Groceries, confectionery, meats.....	3,155	6,822,448	217,813	16	67,073	4,347,698	233,512	3,138	6,802,134	212,863	16	65,865	4,238,485	231,804	17	20,312	5,250	1,207	109,213	1,708	231,804	1,708		
Fam. products (edible).....	712	886,269	62,519	12	18,031	1,191,231	32,973	707	880,074	60,977	12	17,682	1,102,458	32,932	5	6,195	1,542	349	28,805	41	32,932	41		
Beer, wines, distilled spirits.....	254	748,346	32,165	16	8,378	663,093	22,607	294	748,346	32,165	16	8,378	663,093	22,607	6	1,331	593	155	10,851	5,122	22,607	5,122		
Drugs, chemicals, allied products.....	1,932	2,350,000	129,863	12	31,680	2,402,608	151,014	1,426	2,348,669	129,270	12	31,725	2,391,757	147,892	22	663	422	132	13,009	1,178	147,892	1,178		
Tobacco and products (exc. leaf).....	63	797,902	8,559	8	2,682	168,484	26,546	41	797,902	7,896	8	2,460	135,475	23,368	22	663	422	132	13,009	1,178	23,368	1,178		
Dry goods, apparel.....	424	1,771,229	55,544	48	11,685	1,060,326	123,490	416	1,573,229	54,877	48	11,453	1,044,963	121,866	8	667	232	153	15,343	1,664	121,866	1,664		
Furniture, home furnishings.....	377	1,004,229	55,544	48	11,685	1,060,326	123,490	416	1,004,229	54,877	48	11,453	1,044,963	121,866	1	(x)	(x)	(x)	(x)	(x)	121,866	(x)		
Paper and its products.....	306	1,603,633	97,207	31	31,761	2,066,789	252,392	700	1,571,876	191,097	31	29,603	3,467,214	20,475	1	(x)	(x)	(x)	(x)	(x)	20,475	(x)		
Automotive equipment, tires and tubes.....	734	1,603,633	97,207	31	31,761	2,066,789	252,392	700	1,571,876	191,097	31	29,603	3,467,214	20,475	1	(x)	(x)	(x)	(x)	(x)	20,475	(x)		
Electrical goods.....	683	2,739,588	180,888	18	48,568	3,339,187	130,034	669	2,727,808	170,411	19	45,952	3,140,646	122,878	34	31,757	6,110	4,158	119,107	23,955	122,878	23,955		
Hardware, plumbing, heating.....	630	664,527	50,493	33	13,778	968,223	54,732	630	664,527	50,493	33	13,778	968,223	54,732	7	1,780	10,477	2,616	198,541	7,156	54,732	7,156		
Lumber, construction materials.....	464	613,076	26,350	15	5,862	1,125,217	53,217	457	613,076	26,350	15	5,862	1,120,338	53,217	7	1,780	10,477	2,616	198,541	7,156	53,217	7,156		
Machinery, equipment, supplies.....	4,985	4,402,876	409,896	158	104,349	7,800,868	363,200	4,847	4,401,264	390,724	158	99,976	7,439,303	344,309	138	1,632	19,172	4,373	361,265	18,891	344,309	18,891		
Metals, metal work (exc. scrap).....	503	1,603,633	97,207	31	31,761	2,066,789	252,392	700	1,603,633	97,207	31	31,761	2,066,789	252,392	1	(x)	(x)	(x)	(x)	(x)	252,392	(x)		
Other manufacturers' sales branches.....	1,277	4,230,860	156,901	63	44,531	3,108,470	213,307	1,248	4,228,913	151,093	63	43,357	2,993,702	212,847	29	1,947	5,808	1,174	114,768	4,460	212,847	4,460		
Manufacturers' sales offices (with stocks), total.....	8,168	23,553,007	437,479	254	94,458	8,455,280	13,275	8,052	23,508,860	420,241	254	89,890	8,111,889	13,275	116	44,147	17,238	4,568	343,691	13,275	13,275	13,275		
Groceries, confectionery, meats.....	383	1,165,153	28,819	3	8,040	574,002	967	376	1,165,043	28,398	3	7,933	564,655	967	7	3,858	421	127	9,347	967	967	967		
Fam. products (edible).....	26	77,907	4,987	1	1,449	99,822	42	16	74,049	1,965	1	581	42,427	42	10	3,022	868	127	57,395	42	42,427	42		
Beer, wines, distilled spirits.....	125	982,848	15,513	3	3,257	309,079	257	101	982,848	14,038	3	2,894	279,682	257	24	1,475	363	363	29,397	257	279,682	257		
Drugs, chemicals, allied products.....	463	1,298,773	47,282	1	12,552	955,241	257	444	1,297,271	46,394	1	12,264	938,113	257	19	1,502	888	288	17,128	257	47,282	257		
Tobacco and products (exc. leaf).....	620	1,004,229	6,203	91	1,875	121,724	6,203	200	897,100	6,203	91	1,875	121,724	6,203	8	2,526	563	117	9,612	248	6,203	248		
Dry goods, apparel.....	200	4,004,229	40,896	91	7,215	762,904	248	612	4,001,729	40,333	91	7,098	753,292	248	8	2,526	563	117</						

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	Total wholesale trade										Wholesale establishments										Administrative offices and auxiliary units				
	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active prop-erty, Novem-ber (Num-ber)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active prop-erty, Novem-ber (Num-ber)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employ-ees, Nov. 15 (Number)	Pay roll, workweek ended nearest Nov. 15 (Dollars)	Stocks on hand, end of year, at cost (Thous. dollars)					
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)								Employees (Number)	Pay roll (Dollars)	Employees (Number)	Pay roll (Dollars)	
Type by kind of business—Con.																									
Manufacturers' sales offices (without stocks)—Continued																									
Lumber, construction materials.....	427	(x)	(x)	(x)	(x)	(x)	423	1,079,366	30,205	17	6,544	520,928	...	4	(x)	(x)	(x)	(x)	(x)						
Machinery, equipment, supplies.....	1,912	2,963,475	70,960	5/	14,351	1,355,507	1,903	2,362,915	69,221	57	34,072	1,283,215	...	9	(x)	(x)	(x)	(x)	(x)						
Other metal work (exc. scrap).....	948	(x)	(x)	(x)	8,313	816,344	947	6,254,806	49,550	15	7,732	980,228	...	1	(x)	(x)	(x)	(x)	(x)						
Other manufacturers' sales offices.....	716	3,772,559	42,281	21	8,313	816,344	708	3,766,706	39,218	21	7,732	980,228	...	12	5,855	2,962	721	38,378	798						
Agents, brokers, total.....	24,377	34,619,208	356,740	21,820	103,238	6,887,793	24,361	34,610,092	350,148	21,820	101,690	6,761,190	68,829	16	9,116	6,592	1,608	126,603	2,714						
Greenhouses, confectionery, meats.....	3,171	5,487,102	25,285	2,938	10,962	832,369	3,171	5,487,102	45,285	2,938	10,962	832,369	9,002	6	6,698	3,503	889	70,942	...						
Farm products (edible).....	1,164	1,785,069	28,572	933	8,329	519,576	1,155	1,778,371	25,069	933	7,440	468,634	3,640	6	6,698	3,503	889	70,942	...						
Beer, wines, distilled spirits.....	97	64,187	727	73	171	14,111	97	64,187	727	73	171	14,111	1,427	...	...	...	...	...	...
Drugs, chemicals, allied products.....	499	392,148	7,281	368	1,625	137,342	499	392,148	7,281	368	1,625	137,342	1,427	...	...	...	...	...	...
Tobacco and products (exc. leaf).....	19	5,520	54	20	20	999	19	5,520	54	20	20	999	21	...	...	...	...	...	...
Dry goods, apparels.....	3,298	(x)	(x)	(x)	(x)	(x)	3,293	5,497,838	63,214	3,090	12,117	1,149,949	8,143	5	(x)	(x)	(x)	(x)	(x)						
Furniture, home furnishings.....	1,625	469,963	9,337	984	2,421	183,772	1,645	469,963	9,337	984	2,421	183,772	9,991	...	...	...	...	...	...
Paper and its products.....	407	251,077	3,904	340	878	75,316	407	251,077	3,904	340	878	75,316	512	...	...	...	...	...	...
Farm products (raw materials).....	3,747	11,741,177	68,394	3,705	15,523	1,339,436	3,744	11,739,902	58,287	3,705	15,492	1,338,167	18,188	3	1,275	97	31	1,769	13						
Automotive.....	56	259,014	8,167	489	1,823	159,706	556	259,014	8,167	489	1,823	159,706	8,802	...	...	...	...	...	...
Electrical goods.....	1,313	(x)	(x)	(x)	(x)	(x)	1,312	683,953	13,970	1,207	3,236	271,221	1,872	1	(x)	(x)	(x)	(x)	(x)						
Hardware, plumbing, heating.....	1,236	468,431	12,985	1,136	2,982	237,905	1,236	468,431	12,985	1,136	2,982	237,905	2,191	...	...	...	...	...	...
Lumber, construction materials.....	788	539,286	7,888	654	1,901	160,633	788	539,286	7,888	654	1,901	160,633	2,260	...	...	...	...	...	...
Machinery, equipment, supplies.....	3,395	1,422,524	98,469	2,861	8,525	728,944	3,365	1,422,524	98,469	2,861	8,525	728,944	7,946	...	...	...	...	...	...
Metals, metal work (exc. scrap).....	743	724,393	8,577	608	1,843	158,893	743	724,393	8,577	608	1,843	158,893	1,089	...	...	...	...	...	...
Waste materials.....	90	200,362	3,227	50	597	51,347	90	200,362	3,227	50	597	51,347	1,532	...	...	...	...	...	...
Other agents, brokers.....	2,842	(x)	(x)	(x)	(x)	(x)	2,841	4,423,321	43,507	2,384	9,857	791,882	9,633	1	(x)	(x)	(x)	(x)	(x)						
Assemblers (mainly farm products), total.....	19,310	10,984,571	315,189	10,114	160,748	6,341,800	19,268	10,957,893	308,683	10,114	159,068	6,726,810	432,367	42	26,778	6,506	1,680	114,990	727						
Fish, sea foods.....	593	118,225	14,347	501	12,364	403,884	591	118,225	14,347	501	12,364	403,884	3,859	...	...	...	...	...	...
Other grocery, food specialties.....	253	204,017	14,920	125	11,574	438,690	253	204,017	14,920	125	11,574	438,690	21,430	...	...	...	...	...	...
Dairy, poultry products.....	3,942	1,618,011	51,999	2,756	8,122	1,067,820	3,929	1,618,011	51,925	2,756	8,122	1,067,820	33,277	3	465	145	145	9,093	...						
Fruits, vegetables (fresh).....	2,144	1,110,170	122,776	1,332	64,998	2,192,975	2,137	1,104,832	121,800	1,332	64,848	2,180,956	33,777	4	7,438	476	150	11,419	3						
Farm products (raw materials).....	11,968	7,772,311	164,720	5,114	64,010	2,057,218	11,939	7,764,806	101,172	5,114	43,371	2,008,649	326,753	29	15,522	3,248	639	48,389	536						
Farm supplies.....	390	154,985	8,747	296	3,501	174,841	384	151,167	6,530	286	2,755	128,952	9,809	6	3,818	2,117	746	45,889	168						
Assemblers, miscellaneous products.....	23	4,232	489	20	177	7,132	23	4,232	489	20	177	7,132	462	...	...	...	...	...	...

* Proprietors of unincorporated businesses. x Withheld to avoid disclosure.

UNITED STATES SUMMARY

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Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov 1948	1939	1948	1939	1948	1939
United States, total.....	243,366	199,726	168,262	188,688,801	148,888,480	66,739,607	n.a.	n.a.	7,996,713	2,589,876	173,490	133,466	2,382,789	1,605,347	10,167,005	3,847,552
<u>Type of Operation</u>																
Merchant wholesalers.....	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	942,601	7,206,834	2,620,862
Manufacturers' sales branches, offices, total.....	23,768	17,926	16,863	52,738,577	14,253,609	16,174,882	7.4	10.7	1,921,654	665,879	781	285	51,615	315,088	1,749,770	689,151
Sales branches (with stocks)....	15,716	12,844	n.a.	24,229,712	9,610,329	n.a.	10.0	12.5	1,501,413	533,930	527	260	411,725	367,514	1,749,770	689,251
Sales offices (without stocks)....	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	-3	7.9	420,241	131,949	254	125	34,890	47,574	...	...
Petroleum bulk stations, terminals, agents, brokers.....	29,451	30,825	19,611	10,615,650	3,807,908	2,390,213	4.0	11.4	345,347	157,306	24	45	13,064	11,446	79,245	155,546
Assemblers (mainly farm products)..	19,268	28,931	34,143	10,957,993	2,509,632	4,425,099	n.a.	9.3	398,693	166,586	17,114	14,493	156,108	144,186	432,367	213,117
<u>Type by Kind of Business</u>																
Merchant wholesalers, total.....	146,518	100,961	79,178	79,766,589	22,537,832	29,205,174	11.6	13.1	5,064,381	1,498,353	106,823	71,924	1,507,990	942,601	7,206,834	2,620,862
Groceries, confectionery, meats..	17,345	15,681	15,224	11,356,738	3,940,781	5,386,861	8.8	11.3	549,042	224,394	13,789	11,847	182,347	153,704	896,204	428,835
Groceries (general line).....	4,265	3,942	5,748	5,799,121	2,185,736	2,438,579	8.1	9.5	285,414	112,422	2,791	1,558	44,344	36,616	598,773	300,018
Confectionery.....	2,077	2,089	2,028	377,047	132,682	250,008	11.9	13.2	24,438	8,051	1,004	2,004	9,609	7,075	35,086	9,440
Fish, sea foods.....	1,233	1,182	1,316	393,662	131,248	205,331	15.6	14.9	30,070	12,336	1,138	981	11,167	4,322	16,274	6,601
Meats, meat products.....	3,507	2,552	2,225	1,949,476	519,593	688,977	7.4	11.1	82,098	29,196	3,500	2,503	25,127	13,771	34,934	15,333
Other grocery, food specialties	6,263	5,916	3,907	2,787,432	971,522	1,302,961	9.7	14.1	127,022	61,989	5,056	4,800	42,511	42,320	216,337	105,988
Farm products (edible).....	13,539	10,945	8,972	7,500,941	2,110,766	3,061,240	11.6	13.0	463,551	132,283	13,440	10,296	155,433	44,212	144,524	47,466
Dairy, poultry products.....	6,668	4,559	3,276	4,278,748	967,914	1,395,858	13.0	16.0	305,494	76,389	5,823	3,615	103,776	52,342	121,171	25,755
Fruits, vegetables (fresh).....	6,871	6,386	5,696	3,222,193	1,142,852	1,665,382	9.8	10.5	158,057	55,894	7,617	6,681	52,457	41,870	52,405	21,713
Beer, wines, distilled spirits... Beer, ale.....	7,195	6,232	n.a.	4,069,729	1,241,164	n.a.	10.9	12.9	224,362	73,777	5,422	4,507	63,637	46,211	374,745	121,471
Wines, distilled spirits.....	5,668	4,812	n.a.	1,550,522	502,111	n.a.	14.2	15.4	106,428	31,333	4,826	3,851	34,467	23,357	77,229	25,753
Drugs, chemicals, allied products	1,527	1,420	n.a.	2,519,167	747,353	n.a.	8.9	11.3	117,864	41,739	596	653	29,170	22,352	364,516	101,601
Drugs (general line).....	4,671	3,298	2,376	2,282,226	801,813	747,322	15.8	17.3	186,477	69,099	2,637	1,548	56,242	40,226	264,617	114,564
Drugs, drug sundries (specialty lines).....	303	297	494	84,840	363,621	407,132	11.9	13.6	27,544	27,544	37	39	21,127	1,811	117,360	57,734
Industrial chemicals, explosives	1,902	1,321	707	521,476	157,190	127,066	22.4	26.5	46,810	17,525	1,338	774	14,683	11,453	61,283	20,217
Paints, varnishes.....	1,189	746	570	690,019	200,719	283,456	13.4	15.6	45,939	14,787	513	321	10,696	5,954	51,078	23,224
Tobacco and products (exc. leaf)..	1,277	934	605	221,861	95,283	124,528	22.6	24.4	27,942	4,480	744	464	8,536	6,008	34,399	14,343
Dry goods, apparel.....	3,019	2,717	1,721	2,529,576	1,106,215	898,329	5.2	4.9	75,456	26,947	2,743	2,137	24,143	18,785	117,748	49,427
Clothing, furnishings, footwear	11,733	8,275	7,383	5,727,719	1,888,952	2,817,742	11.8	13.1	366,731	146,354	3,294	2,397	79,251	68,386	672,545	275,753
Dry goods (general line).....	5,133	4,178	3,977	1,559,536	700,501	1,144,141	13.2	14.4	111,332	43,471	4,494	3,444	24,978	27,110	197,147	87,176
Dry goods specialties, piece goods, notions.....	182	222	867	457,242	204,983	564,601	14.0	15.1	36,360	18,051	67	124	8,822	11,377	68,497	39,428
Piece goods converters.....	5,284	3,244	2,735	1,947,998	576,301	928,624	12.2	13.4	117,064	37,763	4,250	1,544	27,805	21,142	215,382	84,397
Furniture, home furnishings.....	1,134	631	204	1,764,143	425,167	215,632	8.9	9.7	81,975	1,106	487	287	12,246	9,358	196,499	63,998
Furniture (household, office)....	3,813	2,214	1,750	1,314,445	373,464	474,777	16.6	17.7	114,362	23,772	2,744	1,648	32,187	18,817	163,240	70,833
Home furnishings, floor coverings.....	1,173	433	521	379,740	41,183	126,846	19.9	20.8	35,160	6,302	374	237	11,547	3,791	45,772	14,107
Paper and its products.....	2,640	1,781	1,229	935,211	312,276	367,931	14.3	16.4	76,202	27,756	1,428	1,211	20,443	15,926	117,468	61,341
Paper (exc. stationery and wallpaper).....	4,044	2,898	2,297	1,901,747	574,993	744,388	15.7	17.1	179,667	56,490	3,401	1,443	44,067	31,912	184,329	74,566
Stationery, office supplies.....	2,944	2,102	1,656	1,688,542	907,699	664,336	15.9	17.1	144,359	47,274	1,774	1,147	37,321	24,392	141,333	64,245
Wallpaper.....	880	515	427	180,867	46,551	66,544	26.6	24.6	30,101	4,376	565	330	10,363	4,806	27,741	5,432
Farm products (raw materials)....	260	281	225	32,338	20,723	30,280	33.6	34.4	5,389	4,220	102	116	1,783	2,174	6,965	4,389
Automotive.....	2,594	2,086	3,406	6,903,493	1,628,716	1,970,456	3.6	4.9	37,866	7,871	2,344	1,569	24,568	27,712	465,422	284,679
Automobiles, other motor vehicles.....	14,693	7,818	3,451	4,091,684	1,055,387	1,383,357	17.3	17.5	424,634	170,427	10,130	5,226	147,329	107,380	606,650	141,134
Automotive equipment, tires and tubes.....	2,270	n.a.	n.a.	1,447,711	n.a.	n.a.	10.9	n.a.	79,398	n.a.	1,501	n.a.	24,234	n.a.	122,955	n.a.
Electrical goods.....	12,423	n.a.	n.a.	2,694,718	n.a.	n.a.	22.0	n.a.	367,296	n.a.	6,629	n.a.	112,095	n.a.	434,595	n.a.
Electrical goods (general line)....	5,443	3,072	2,182	4,424,566	798,624	867,234	12.7	16.4	321,918	71,799	2,979	1,955	40,442	38,592	514,371	84,485
Wiring supplies, construction materials, apparatus, and equipment.....	540	459	863	1,521,874	306,377	567,901	18.2	13.4	92,550	23,135	35	49	27,305	12,012	180,193	26,983
Electrical appliances, specialties.....	2,385	1,142	433	864,672	150,952	84,117	16.2	18.3	81,426	15,150	1,701	689	22,151	8,999	108,855	30,977
Hardware, plumbing, heating.....	2,518	1,455	886	2,038,020	336,695	395,671	13.1	18.6	147,442	32,814	1,443	817	47,992	17,581	225,823	69,410
Hardware.....	5,901	3,568	2,953	3,926,357	701,975	1,112,723	15.4	18.4	361,684	172,227	3,142	1,643	102,740	62,715	626,816	202,776
Plumbing, heating equipment, supplies.....	2,153	1,343	1,244	2,017,497	542,100	714,238	15.6	18.4	207,942	64,956	1,253	607	89,359	40,180	366,131	146,197
Lumber, construction materials... Lumber, millwork.....	3,748	2,225	1,704	1,812,960	379,975	498,211	15.1	18.4	157,832	37,474	1,879	1,036	43,381	22,535	260,625	63,181
Other construction materials....	5,840	3,303	3,774	3,934,736	804,392	1,283,222	14.0	15.2	303,907	64,227	2,772	1,492	37,064	37,420	277,377	80,312
Machinery, equipment, supplies... Commercial machines, equipment.	3,312	1,671	1,688	2,793,620	477,414	772,445	12.2	15.8	193,222	34,670	1,713	1,013	47,269	13,189	197,546	47,423
Construction machinery, equipment.....	2,578	1,633	2,086	1,141,116	417,782	611,445	21.0	14.0	135,685	30,459	1,259	690	34,745	14,232	79,481	33,679
Farm-dairy machinery, equipment	936	434	252	784,561	76,556	58,171	15.5	20.1	174,349	10,525	344	144	117,332	5,059	132,000	15,462
Industrial machinery, equipment, supplies.....	883	314	208	485,297	54,395	98,261	11.6	16.5	28,508	4,964	521	163	8,152	2,366	57,762	7,946
Professional equipment, supplies	7,304	4,018	3,004	2,999,989	640,936	685,719	16.0	17.3	264,660	61,023	3,773	1,791	72,763	33,137	41,111	104,724
Service establishment equipment, supplies.....	2,596	1,634	952	571,154	172,855	135,188	25.6	28.8	88,750	24,635	1,480	766	24,198	17,372	40,334	32,873
Transportation (exc. automotive) equipment, supplies.....	4,240	3,308	1,574	767,142	268,725	166,462	19.0	20.1	75,740	27,432	3,312	2,2				

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS:
1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Merchant wholesalers—Con.																
Metals, metal work (exc. scrap)...	1,803	1,017	856	2,056,715	515,975	672,581	12.1	12.0	137,293	32,620	827	479	33,568	17,226	192,446	63,741
Iron, steel and products.....	1,545	853	580	1,551,841	304,440	278,023	13.7	16.6	116,112	27,137	725	409	28,516	14,607	156,207	46,544
Nonferrous metals, metal work..	258	164	276	504,874	211,535	394,558	7.2	5.2	21,181	5,483	102	70	5,052	2,619	36,239	17,197
Waste materials.....	7,717	6,059	3,919	2,699,300	656,000	474,453	11.9	14.7	167,546	46,040	7,410	5,956	59,817	46,423	103,078	57,201
Iron, steel scrap.....	3,054	1,869	600	1,699,428	334,136	207,759	9.6	12.7	85,058	18,949	1,741	1,741	27,981	17,802	52,608	22,808
Other scrap, waste materials...	4,663	4,190	3,319	999,872	321,864	266,694	15.6	16.8	82,488	27,091	4,666	4,215	31,836	28,621	50,470	34,393
Other merchant wholesalers.....	15,638	10,508	11,932	8,413,740	2,630,874	4,094,250	9.9	11.2	438,965	144,232	11,477	7,332	138,532	88,501	655,911	277,408
Amusement, sporting goods.....	2,226	1,128	581	566,754	124,479	96,239	17.2	20.2	50,044	12,322	1,742	800	16,094	8,030	71,398	19,827
Books, periodicals, newspapers..	1,601	866	421	459,950	168,572	127,546	18.0	18.2	51,837	17,388	1,040	497	22,449	12,635	28,049	9,300
Coal, coke.....	982	919	824	2,077,284	512,835	679,103	4.2	8.1	46,303	19,667	261	293	11,311	9,702	64,630	31,641
Farm supplies.....	1,658	1,477	1,158	1,271,599	333,844	589,695	9.0	13.6	58,936	19,784	1,146	1,075	20,734	14,431	89,965	44,587
Jewelry.....	3,391	1,805	1,666	799,012	234,054	355,086	15.1	17.6	42,943	19,741	3,183	1,564	16,506	10,170	156,782	56,172
Petroleum and products.....	1,196	1,275	3,114	750,280	196,734	723,968	8.6	12.8	30,807	11,525	705	817	8,322	6,799	34,060	10,408
Merchant wholesalers, miscellaneous products.....	4,634	3,038	4,168	2,488,921	1,060,356	1,528,613	10.6	8.0	138,095	43,805	3,400	2,286	42,616	26,734	211,027	105,453
Manufacturers' sales branches (with stocks), total.....	15,716	12,844	n.a.	29,229,717	9,610,329	n.a.	10.0	12.5	1,501,413	533,930	527	260	411,725	267,514	1,749,770	689,251
Groceries, confectionery, meats..	3,138	2,592	...	6,802,136	2,333,306	...	6.8	11.1	212,563	104,219	16	31	65,866	59,154	231,804	93,974
Confectionery.....	133	56	...	355,338	61,001	...	12.0	13.9	14,924	2,602	6	5	4,210	1,429	15,820	2,349
Meats, meat products.....	734	924	...	2,770,342	1,076,480	...	4.2	6.8	65,731	39,510	6	6	22,769	25,373	70,576	30,421
Other grocery, food specialties	2,271	1,612	...	3,676,456	1,195,825	...	8.3	14.9	131,908	62,107	4	20	38,887	32,332	145,408	61,204
Dairy, poultry products.....	707	610	...	880,074	199,200	...	13.4	17.2	60,977	11,321	12	3	17,682	6,554	32,932	11,313
Beer, wines, distilled spirits...	254	403	...	748,346	274,265	...	10.3	19.1	32,165	15,532	16	5	8,378	6,487	22,607	10,810
Beer, ale.....	196	320	...	219,775	81,587	...	17.3	22.3	22,106	6,787	10	2	6,276	3,433	3,513	2,068
Wines, distilled spirits.....	58	89	...	528,571	192,678	...	7.4	17.7	10,059	8,745	6	3	2,102	3,054	19,094	8,742
Drugs, chemicals, allied products.	1,426	900	...	2,328,669	758,232	...	13.0	18.2	125,270	51,432	12	13	31,725	22,879	147,892	63,531
Drugs, drug sundries.....	247	237	...	502,833	202,097	...	21.6	29.6	46,609	18,269	1	4	12,404	8,757	43,614	19,007
Industrial chemicals, explosives	478	334	...	1,472,119	381,767	...	8.7	12.3	48,002	18,168	8	2	10,512	6,838	62,824	23,916
Paints, varnishes.....	699	329	...	353,717	174,368	...	18.8	20.4	30,659	14,995	3	7	8,309	7,284	41,454	20,608
Tobacco and products (exc. leaf).	41	44	...	797,902	446,489	...	6.7	13.9	7,896	8,437	8	6	2,460	4,059	25,368	11,769
Dry goods, apparel.....	416	510	...	1,573,223	510,384	...	6.3	12.3	54,877	31,197	48	76	11,453	13,917	121,826	62,248
Clothing, furnishings, footwear	196	297	...	384,498	300,302	...	10.5	13.0	22,864	18,161	31	59	4,766	8,168	41,017	32,929
Dry goods, piece goods, notions..	220	213	...	1,188,731	210,082	...	4.9	11.2	32,013	13,036	17	17	6,687	5,749	80,809	29,319
Furniture, home furnishings.....	376	285	...	534,135	131,625	...	10.9	14.0	29,097	8,634	31	4	7,358	3,961	22,503	11,724
Furniture (household, office)...	217	121	...	170,008	26,221	...	16.0	15.3	13,511	2,321	15	...	3,285	1,219	7,922	1,979
Home furnishings, floor coverings.....	159	164	...	364,127	105,404	...	8.5	13.7	15,586	6,313	16	4	4,073	2,742	14,581	9,745
Paper and its products.....	305	317	...	192,386	177,454	...	15.6	16.5	18,165	12,183	13	1	5,118	6,173	20,475	14,361
Stationery, office supplies....	134	125	...	60,830	16,047	...	21.8	27.7	8,256	2,185	...	1	2,340	n.a.	6,591	1,320
Other paper products.....	121	192	...	131,706	163,407	...	12.8	15.5	9,909	9,998	13	...	2,778	n.a.	13,884	13,041
Automotive equipment, tires and tubes.....	700	n.a.	...	1,571,876	n.a.	...	10.8	...	91,097	n.a.	31	n.a.	29,603	n.a.	228,437	n.a.
Electrical goods.....	669	393	...	2,727,808	643,067	...	9.0	7.6	170,411	29,274	19	4	45,952	12,608	122,878	29,266
Wiring supplies, construction materials, apparatus, and equipment.....	453	313	...	2,516,717	619,721	...	9.0	7.2	160,425	26,823	13	2	42,984	11,399	102,659	26,549
Electrical appliances, specialties.....	216	80	...	211,091	23,346	...	9.3	19.8	9,986	2,451	6	2	2,968	1,209	20,219	2,717
Hardware, plumbing, heating.....	630	617	...	664,527	276,045	...	13.0	15.9	50,493	21,207	33	9	13,773	11,946	54,732	33,894
Hardware.....	110	98	...	78,050	24,412	...	17.1	19.9	8,150	2,723	9	...	1,609	1,495	7,964	3,461
Plumbing, heating equipment, supplies.....	520	519	...	586,477	251,633	...	12.5	15.5	42,343	18,479	24	9	12,169	10,451	46,768	30,433
Lumber, construction materials...	457	353	...	613,076	238,475	...	16.6	14.1	56,085	18,350	54	13	15,786	9,821	53,217	23,484
Lumber, millwork.....	118	74	...	130,829	33,603	...	11.6	16.9	7,036	2,068	21	10	1,786	1,314	19,915	8,073
Other construction materials...	339	279	...	482,247	204,872	...	18.0	13.6	49,049	16,282	33	3	14,000	8,507	33,302	15,411
Machinery, equipment, supplies...	4,847	3,623	...	4,401,264	1,044,245	...	14.0	19.3	390,724	114,373	158	50	99,976	57,785	344,309	145,442
Commercial machines, equipment.	1,759	1,017	...	740,048	150,763	...	32.4	33.6	176,388	33,317	30	19	41,559	17,194	50,186	14,825
Construction machinery, equipment.....	57	26	...	45,807	11,975	...	14.5	10.2	3,012	770	4	2	670	257	5,945	1,212
Farm-dairy machinery, equipment	285	328	...	1,299,152	290,972	...	6.0	15.6	45,368	22,632	10	...	13,828	12,394	112,645	51,075
Industrial machinery, equipment supplies.....	1,785	1,348	...	1,811,835	399,688	...	11.4	15.8	116,511	34,428	68	17	29,390	15,349	115,279	50,572
Professional equipment, supplies	545	570	...	147,522	75,352	...	25.5	26.9	23,954	11,525	12	12	8,094	6,882	22,649	9,742
Service establishment equipment, supplies.....	296	324	...	263,023	111,438	...	11.6	18.0	17,328	11,201	30	...	4,347	5,517	18,717	17,472
Transportation (exc. automotive equipment, supplies).....	70	10	...	93,877	4,057	...	16.6	23.2	8,163	500	4	...	2,088	192	18,888	544
Metals, metal work (exc. scrap)...	502	481	...	1,165,376	469,922	...	8.5	8.2	50,500	19,492	13	2	13,233	10,025	107,943	52,412
Iron, steel and products.....	368	391	...	813,009	366,849	...	9.8	9.5	41,735	16,124	13	1	10,829	8,411	76,971	40,649
Nonferrous metals, metal work..	134	90	...	352,367	103,073	...	5.5	7.3	8,765	3,368	...	1	2,404	1,614	30,972	11,763
Other manufacturers' sales branches.....	1,248	627	...	4,228,913	n.a.	...	9.1	...	151,093	n.a.	63	n.a.	43,357	n.a.	212,847	n.a.
Amusement, sporting goods.....	173	119	...	283,129	94,315	...	13.0	12.2	20,154	6,250	9	2	6,500	3,570	29,857	8,632
Books, periodicals, newspapers..	75	62	...	74,643	30,871	...	34.6	36.8	9,790	5,300	10	10	3,782	2,591	7,333	6,711
Coal, coke.....	16	n	...	88,171	6,461	...	3.5	19.8	1,708	455	8	...	401	224	7,084	1,364
Farm supplies.....	183	122	...	204,463	52,472	...	9.2	13.7	8,499	2,723	3	6	2,480	1,444	7,939	2,957
Jewelry.....	47	31	...	51,110	53,478	...	20.4	7.6	5,693	2,183	6</					

UNITED STATES SUMMARY

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Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors *		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov. 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Manufacturers' sales offices (without stocks), total.....	8,052	5,082	n.a.	23,508,860	4,643,280	n.a.	4.3	6.9	476,241	131,949	254	125	89,890	47,574	...	...
Groceries, confectionery, meats.....	376	810	...	1,165,154	346,375	...	6.4	17.5	28,138	15,968	1	3	7,933	7,127	...	...
Confectionery.....	13	4	...	69,686	21,199	...	2.4	25.5	1,021	110	1	...	287	33	...	...
Meats, meat products.....	22	16	...	39,166	14,331	...	6.4	5.9	578	381	...	...	157	155	...	...
Other grocery, food specialties	336	790	...	1,056,301	329,845	...	7.2	17.9	26,794	15,477	2	3	7,484	7,001	...	...
Dairy, poultry products.....	16	75	...	74,069	11,682	...	6.8	10.2	1,965	568	1	3	581	270	...	...
Beer, wines, distilled spirits...	101	89	...	982,848	132,530	...	5.6	13.4	14,038	4,541	3	...	2,894	1,636	...	...
Drugs, chemicals, allied products	444	235	...	1,237,271	299,150	...	10.9	17.0	46,394	14,173	1	13	12,264	5,137	...	...
Drugs, drug sundries.....	78	54	...	189,667	50,153	...	13.0	22.3	9,893	2,985	...	6	2,150	1,059	...	...
Industrial chemicals, explosives	291	124	...	974,573	219,256	...	10.3	11.0	30,784	8,906	1	7	8,728	3,253	...	...
Paints, varnishes.....	75	57	...	133,031	29,741	...	11.6	22.5	5,712	2,282	...	...	1,306	825	...	...
Tobacco and products (exc. leaf).	200	136	...	897,100	279,863	...	2.6	1.1	6,203	2,131	...	1	1,875	1,082	...	...
Dry goods, apparel.....	612	372	...	1,401,729	341,970	...	5.7	1.1	40,333	12,519	91	68	7,698	4,219	...	...
Clothing, furnishings, footwear	318	241	...	459,732	121,306	...	8.3	10.1	19,671	6,440	67	63	3,521	2,173	...	...
Dry goods, piece goods, notions.	294	131	...	941,997	220,664	...	4.9	5.4	20,662	6,079	22	5	3,577	2,046	...	...
Furniture, home furnishings.....	320	131	...	363,769	107,840	...	5.6	10.1	10,211	2,878	17	12	2,772	982	...	...
Furniture (household, office)..	51	25	...	19,120	4,399	...	8.1	18.0	907	384	13	...	176	150	...	...
Home furnishings, floor coverings.....	269	106	...	344,649	103,441	...	5.5	9.5	9,304	2,495	4	10	1,423	832	...	...
Paper and its products.....	768	309	...	1,211,165	187,634	...	6.1	3.5	43,506	1,002	7	1	3,408	2,016	...	...
Fine paper.....	25	29	...	58,752	29,794	...	4.0	3.7	1,172	594	1	...	172	170	...	...
Stationery, office supplies.....	338	93	...	139,321	12,389	...	5.5	11.1	23,462	1,166	2	...	4,545	452	...	...
Other paper products.....	405	187	...	1,013,092	145,555	...	4.3	4.3	12,832	4,777	4	1	3,661	1,424	...	...
Automotive equipment, tires and tubes.....	143	51	...	268,091	60,746	...	7.2	11.0	8,652	2,152	7	...	2,029	844	...	...
Electrical goods.....	657	252	...	1,686,670	417,718	...	4.5	4.7	46,104	5,475	4	3	1,333	1,738	...	...
Wiring supplies, construction materials, apparatus, and equipment.....	556	189	...	425,243	171,363	...	3.4	4.8	14,971	4,229	...	2	3,033	1,419	...	...
Electrical appliances, specialties.....	101	63	...	721,667	44,397	...	1.3	4.3	5,193	1,188	4	1	840	319	...	...
Hardware, plumbing, heating.....	438	265	...	537,222	27,877	...	4.8	12.1	13,063	3,494	12	3	2,963	1,378	...	...
Hardware.....	60	55	...	71,554	16,687	...	1.8	8.4	2,078	713	2	2	806	232	...	...
Plumbing, heating equipment supplies.....	370	210	...	465,668	41,789	...	4.4	13.5	11,005	2,781	...	1	2,162	1,146	...	...
Lumber, construction materials...	423	334	...	1,299,366	265,796	...	7.0	14.6	55,261	12,700	17	4	6,564	4,449	...	...
Lumber, millwork.....	54	51	...	81,907	17,659	...	6.4	13.8	1,913	1,139	11	2	326	474	...	...
Other construction materials...	369	283	...	497,459	243,131	...	7.8	10.3	28,292	11,660	...	...	6,218	3,925	...	...
Machinery, equipment, supplies...	1,903	1,106	...	2,562,915	509,441	...	4.8	8.1	63,321	31,012	...	...	12,007	7,751	...	...
Commercial machines, equipment.....	380	242	...	84,027	23,114	...	23.3	15.7	14,968	2,369	14	1	3,103	1,199	...	...
Construction machinery, equipment.....	43	29	...	63,220	8,074	...	8.0	13.7	1,605	607	...	...	428	255	...	...
Farm-dairy machinery, equipment.	17	2	...	216,827	42	...	3.0	21.4	3,281	5	...	...	737	2	...	...
Industrial machinery, equipment, supplies.....	1,255	652	...	1,915,550	344,337	...	4.3	8.0	44,392	14,679	...	4	8,847	4,911	...	...
Professional equipment, supplies	81	57	...	67,881	3,964	...	5.7	17.1	2,609	372	4	...	516	175	...	...
Service establishment equipment, supplies.....	57	56	...	22,641	20,442	...	6.0	11.7	862	1,320	6	1	190	523	...	...
Transportation (exc. automotive) equipment, supplies.....	44	68	...	198,767	111,667	...	1.3	5.8	2,704	2,713	...	...	356	686	...	...
Metals, metal work (exc. scrap)...	447	530	...	6,254,806	1,627,674	...	2.3	3.1	49,050	14,077	15	...	4,732	5,022	...	...
Iron, steel and products.....	729	455	...	5,410,522	1,345,964	...	2.1	2.0	32,364	15,155	13	...	7,161	4,967	...	...
Nonferrous metals, metal work..	218	75	...	844,282	281,705	...	3.4	2.5	16,686	3,422	5	...	2,571	1,055	...	...
Other manufacturers' sales offices	704	387	...	3,266,706	112,851	...	2.7	3.1	39,318	7,746	21	3	7,592	2,861	...	...
Amusement, sporting goods.....	64	29	...	138,637	13,749	...	5.3	12.8	3,412	858	4	...	643	301	...	...
Books, periodicals, newspapers.	127	73	...	54,431	13,337	...	10.8	18.3	3,933	1,638	1	1	700	942	...	...
Coal, coke.....	64	5	...	361,539	16,199	...	2.2	2.8	3,464	245	...	...	677	58	...	...
Farm supplies.....	36	20	...	114,755	11,696	...	6.7	7.1	2,362	422	1	...	670	139	...	...
Jewelry.....	56	24	...	44,823	9,569	...	5.6	6.5	1,735	440	3	4	233	105	...	...
Manufacturers' sales offices, miscellaneous products.....	377	231	...	3,052,521	148,300	...	2.4	7.4	24,352	4,187	12	3	4,769	1,316	...	...
Agents, brokers, total.....	24,361	21,083	18,477	34,710,392	11,775,494	24,517,239	2.6	2.8	355,248	162,692	21,826	18,663	101,670	92,522	68,829	88,724
Groceries, confectionery, meats.....	3,171	2,733	2,296	5,427,102	2,199,496	2,331,895	2.0	1.9	45,285	19,123	2,498	2,422	10,962	n.a.	9,002	12,438
Groceries, foods (exc. as specified).....	2,883	2,514	1,961	4,740,299	1,966,936	2,139,343	2.1	1.9	42,354	17,704	2,639	2,224	10,258	n.a.	8,551	11,335
Confectionery.....	147	65	94	100,227	15,979	13,165	3.7	4.1	1,321	215	160	60	304	102	34	2
Fish, sea foods.....	58	70	111	32,460	11,311	34,036	4.3	6.2	411	362	44	53	165	196	376	73
Meats, meat products.....	83	84	130	614,117	115,615	145,270	5.0	1.2	1,094	502	90	95	235	279	41	628
Farm products (edible).....	1,155	1,427	1,721	1,778,371	1,539,557	n.a.	3.1	3.6	25,069	17,350	93	1,113	7,440	n.a.	3,640	5,749
Dairy, poultry products.....	195	284	340	387,457	293,774	n.a.	1.5	1.0	2,523	3,576	161	178	786	n.a.	705	3,782
Fruits, vegetables (fresh).....	960	1,142	1,381	1,390,914	765,782	n.a.	3.4	3.8	22,546	14,273	772	995	6,654	n.a.	2,935	1,471
Beer, wines, distilled spirits...	97	112	n.a.	64,187	20,951	n.a.	4.3	3.9	727	471	73	74	171	260	569	861
Beer, ale.....	17	19	n.a.	11,839	4,316	n.a.	5.4	3.7	124	60	14	21	36	...	136	11
Wines, distilled spirits.....	80	83	n.a.	52,348	25,735	n.a.	4.1	3.9	603	411	59	58	135	...	424	857
Drugs, chemicals, allied products.	499	478	568	392,668	150,792	n.a.	4.5	5.3	7,281	4,032	368	356	1,665	1,072	1,424	1,519
Drugs, drug sundries.....	182	147	205	90,155	34,564	...	4.1	8.7	2,332	1,518	1	114	62	151	342	342
Industrial chemicals, explosives	251	241	238	270,335	101,548	106,395	3.9	4.3	4,479	2,218	18	173	842	934	1,150	1,293
Paints, varnishes.....	66	90	65	32,158	14,618	12,591	4.2	4.2	540	244	54	69	141	46	116	34

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 C.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments			Sales, entire year			Operating expenses (inc. pay roll), percent of sales		Pay roll, entire year		Active proprietors*		Paid employees, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	
	(Number)			(Thousand dollars)					(Thousand dollars)		(Number)		(Number)		(Thousand dollars)	
	1948	1939	1929	1948	1939	1929	1948	1939	1948	1939	Nov 1948	1939	1948	1939	1948	1939
Type by Kind of Business—Con.																
Agents, brokers—Continued																
Tobacco and products (exc. leaf).....	19	25	32	5,520	16,135	4,202	3.1	3.6	54	207	20	32	29	78	21	124
Dry goods, apparel.....	3,293	2,906	2,141	5,497,838	2,092,200	2,119,502	3.2	2.5	63,214	29,340	3,021	2,791	12,117	11,357	8,143	6,447
Clothing, furnishings, footwear.....	1,838	1,409	969	1,649,119	439,389	411,916	3.2	3.2	19,273	6,987	1,844	1,375	4,811	3,728	1,407	1,075
Dry goods (general line).....	392	27	167	625,591	219,694	273,869	2.3	1.0	4,600	1,474	360	24	1,196	713	358	105
Dry goods, specialties, piece goods, notions.....	1,063	1,470	1,005	3,223,128	1,433,117	1,433,717	3.3	2.6	39,281	20,874	884	1,392	6,110	6,916	6,378	5,267
Furniture, home furnishings.....	1,045	789	679	469,963	100,956	161,550	5.9	1.5	9,337	3,206	984	713	2,221	1,807	991	682
Furniture (household, office).....	484	259	311	204,345	35,424	77,073	6.4	7.4	3,964	1,328	460	240	896	728	329	332
Home furnishings, floor coverings.....	561	530	368	265,618	65,532	84,477	5.6	6.1	5,373	1,878	524	473	1,325	1,079	662	350
Paper and its products.....	407	470	336	251,077	98,607	99,384	4.2	5.1	3,364	2,144	340	362	878	1,132	512	777
Stationery, office supplies.....	105	169	130	25,076	9,034	9,662	7.3	11.3	769	552	98	142	223	323	219	92
Other paper products.....	302	301	206	226,001	89,573	89,722	3.9	4.6	3,165	2,142	242	220	655	809	293	685
Farm products (raw materials)....	3,744	3,135	2,518	11,739,902	3,206,134	n.a.	1.2	1.7	58,287	26,568	3,705	3,376	35,492	n.a.	18,188	37,397
Automotive.....	556	331	393	459,614	121,426	123,137	4.8	3.0	8,167	1,856	420	289	1,223	962	802	648
Automobiles.....	62	31	20	86,535	16,965	16,878	2.2	2.8	991	284	55	13	252	169	233	72
Automotive equipment, tires and tubes.....	494	300	373	373,079	104,461	113,309	5.3	3.0	7,376	1,572	435	276	1,571	693	569	576
Electrical goods.....	1,312	837	711	683,553	130,532	n.a.	6.2	5.4	13,790	3,342	1,207	737	3,236	2,021	1,872	880
Wiring supplies, apparatus.....	945	384	n.a.	477,298	68,627	n.a.	6.4	5.9	10,264	1,831	869	321	2,307	957	1,494	344
Electrical appliances, specialties.....	367	453	n.a.	206,255	61,905	n.a.	5.7	5.3	3,526	1,511	340	416	929	1,064	378	536
Hardware, plumbing, heating.....	1,236	904	750	468,431	115,060	121,861	7.2	5.9	12,985	3,206	1,130	811	2,982	1,872	2,191	935
Hardware.....	497	392	344	227,178	61,860	71,633	7.3	6.7	4,782	1,366	470	361	1,168	784	487	309
Plumbing, heating equipment, supplies.....	739	512	406	241,253	53,200	50,228	8.2	7.3	8,203	1,841	660	450	1,814	1,088	1,704	626
Lumber, construction materials....	788	944	952	539,286	213,760	369,512	4.7	5.1	7,888	4,128	654	752	1,401	2,287	2,260	709
Lumber, millwork.....	528	538	482	432,518	164,629	280,706	4.1	4.4	4,796	3,118	439	429	1,373	1,348	1,768	374
Other construction materials....	260	406	470	106,768	49,131	88,806	7.0	7.4	3,102	1,011	215	223	328	939	492	335
Machinery, equipment, supplies....	3,365	3,061	2,355	1,422,424	441,609	469,668	6.6	8.9	38,669	19,373	2,841	2,521	8,525	9,264	7,966	6,520
Commercial machines, equipment, construction machinery, equipment.....	339	642	347	75,938	46,609	34,524	8.5	23.5	3,068	7,168	302	439	956	3,686	868	2,849
Farm-dairy machinery, equipment.....	32	90	150	28,603	16,597	33,143	7.8	6.2	1,227	562	54	74	259	235	552	259
Industrial machinery, equipment, supplies.....	64	71	49	28,993	5,056	7,877	5.7	10.7	814	268	48	67	176	176	353	90
Professional equipment, supplies.....	2,191	1,632	1,411	827,266	236,197	264,332	7.8	6.8	26,480	9,305	1,867	1,418	6,639	3,821	4,951	2,575
Service establishment equipment, supplies.....	109	115	78	22,124	13,161	7,875	7.9	6.5	699	414	81	111	200	279	109	259
Transportation (exc. automotive) equipment, supplies.....	380	295	156	258,169	88,748	39,753	4.0	3.4	3,606	1,119	344	265	757	648	866	303
Metals, metal work (exc. scrap)....	743	608	417	726,293	359,125	615,643	3.4	2.1	9,577	2,900	608	522	1,843	1,744	1,089	3,135
Iron, steel and products.....	638	484	319	542,949	215,644	237,063	3.4	2.8	7,171	3,098	522	418	1,578	1,386	899	2,447
Nonferrous metals, metal work....	105	124	98	183,344	143,481	378,380	1.9	1.1	1,406	842	81	104	265	358	190	688
Waste materials.....	90	121	78	200,562	74,181	73,255	3.5	4.1	3,227	1,152	50	82	557	356	532	1,266
Iron, steel scrap.....	50	51	42	164,613	50,736	49,010	3.2	4.4	2,312	816	34	24	343	222	461	553
Other scrap, waste materials....	40	70	36	35,949	23,445	24,245	4.9	3.3	914	336	16	58	209	134	71	713
Other agents, brokers.....	2,241	2,213	2,520	4,443,321	1,479,885	n.a.	2.6	3.0	43,507	21,354	2,384	1,764	4,357	n.a.	9,433	8,437
Amusement, sporting goods.....	336	181	161	149,937	19,633	32,009	6.4	7.0	3,305	978	316	164	762	311	420	360
Books, periodicals, newspapers.....	118	79	83	57,782	18,299	20,418	11.6	10.7	2,879	717	112	62	989	617	160	40
Coal, coke.....	201	305	433	659,759	404,269	562,558	2.9	4.4	7,247	9,665	20	67	1,289	1,794	428	3,010
Farm supplies.....	220	302	260	459,339	108,973	168,223	1.6	2.0	3,316	1,074	173	117	771	n.a.	1,309	337
Jewelry.....	364	210	175	121,966	18,737	24,521	4.2	4.9	854	361	389	204	159	3,210	221	221
Petroleum and products.....	124	146	152	373,605	91,930	55,083	1.9	2.8	2,432	1,128	74	28	401	394	173	78
Agents and brokers, miscellaneous products.....	1,473	1,090	1,254	2,606,435	818,064	n.a.	2.2	2.1	23,714	8,772	1,240	903	7,403	3,420	3,433	4,391
Assemblers (mainly farm products), total.....	19,268	28,931	34,143	10,957,893	3,509,632	4,455,099	6.1	9.3	308,683	106,786	16,114	17,493	154,368	149,180	432,367	413,119
Fish, sea foods.....	591	580	17	118,225	30,371	64	23.5	28.1	14,947	4,441	501	421	11,264	11,407	7,259	1,285
Other grocery, food specialties....	253	230	246	206,417	36,037	30,701	13.4	13.5	11,420	3,351	135	169	11,174	n.a.	21,430	6,541
Dairy, poultry products.....	3,929	9,092	5,617	1,618,911	446,168	558,891	7.1	9.4	51,625	17,684	4,759	7,567	21,407	n.a.	36,277	6,342
Fruits, vegetables (fresh).....	2,137	2,462	3,809	1,102,832	393,499	603,182	23.0	21.3	121,800	43,752	1,352	1,877	64,848	n.a.	33,777	12,916
Farm products (raw materials)....	11,939	15,595	23,811	7,756,809	1,563,850	3,218,760	2.9	3.3	103,172	37,066	5,114	8,774	42,371	n.a.	326,753	181,842
Farm supplies.....	384	479	407	151,167	34,418	37,297	9.3	10.0	6,730	1,331	246	444	2,555	n.a.	9,809	3,777
Assemblers, miscellaneous products.....	28	55	234	4,432	3,139	7,572	13.9	13.4	289	292	31	21	157	238	462	416

* Proprietors of unincorporated business.
n.a. Not available or not applicable.

† Entries for agents and brokers represent brokerage or commission received as a percent of sales entire year.

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
United States, total.....	243,366	188,687,801	n.a.	n.a.	7,990,713	163,470	2,284,794	2,339,139	2,382,789	14,315,731	14,878,358	153,223,967	10,167,005
<u>Type of Operation</u>													
Merchant wholesalers, total.....	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
Service wholesalers (domestic market):													
Wholesale merchants, jobbers.....	133,123	64,469,433	8,056,272	12.5	4,431,812	99,978	1,297,457	1,340,472	1,354,143	78,201,065	82,192,588	84,247,979	5,940,550
Converters (textile).....	1,134	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Industrial distributors.....	1,948	2,814,459	396,544	14.1	255,469	278	70,195	71,309	71,169	4,458,495	4,614,254	4,741,934	461,295
Foreign trade merchants:													
Exporters.....	3,596	3,906,484	297,668	7.6	112,044	1,772	26,141	25,116	25,707	1,949,491	1,931,285	1,940,116	236,880
Importers.....	2,203	2,817,100	177,021	6.3	80,206	1,374	16,321	16,379	17,155	1,345,656	1,351,356	1,417,621	278,726
Limited-function wholesalers:													
Cash-carry wholesalers.....	1,142	364,219	17,997	4.9	8,358	705	3,150	3,267	3,322	150,786	156,530	160,349	22,924
Drop or direct-mill shippers.....	1,764	2,781,999	122,275	4.4	59,859	892	11,510	11,997	11,906	1,028,219	1,077,286	1,080,138	6,670
Wagon, truck distributors.....	1,343	181,256	26,303	14.5	12,575	1,332	4,937	4,937	5,089	238,997	253,181	262,597	3,986
Retailer-cooperative warehouses.....	260	667,496	34,727	5.2	22,083	5	7,059	7,090	7,253	389,304	411,903	418,726	65,304
Manufacturers' sales branches, offices, total.....	23,768	52,738,577	3,930,431	7.4	1,921,654	781	495,866	503,770	501,615	35,857,733	36,410,141	37,243,640	1,749,770
Sales branches (with stocks).....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	28,212,841	28,646,106	29,131,750	1,749,770
Sales offices (without stocks).....	8,052	23,508,860	1,021,132	4.3	420,241	254	86,954	88,511	89,890	7,644,892	7,764,035	8,111,889	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	956,074	9.0	345,847	23,952	111,812	111,053	112,466	6,486,011	6,646,405	6,840,356	709,205
Independent bulk stations.....	7,417	1,814,677	206,666	11.4	83,522	6,465	29,695	29,462	30,429	1,568,231	1,583,356	1,641,050	87,388
Commission stations.....	16,292	2,572,570	202,426	7.9	50,096	16,111	21,339	21,554	21,515	971,229	992,951	1,002,096	19,463
Salary, salary-commission stations.....	3,937	3,606,394	435,778	12.1	135,663	1,288	46,355	46,021	38,702	3,037,508	3,168,112	2,704,854	472,922
Cooperative bulk stations.....	1,061	171,569	20,470	11.9	11,910	29	4,163	4,203	4,169	221,594	240,694	233,853	13,525
Distributing terminals.....	744	2,450,440	90,734	3.7	64,656	59	10,260	9,813	17,651	687,449	661,292	1,258,503	115,907
Agents, brokers, total.....	24,361	34,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,289,461	6,761,190	68,829
Auction companies.....	1,728	2,879,415	63,508	2.2	24,938	1,777	15,335	17,069	22,793	348,646	488,955	679,925	2,527
Brokers (merchandise):													
Representing sellers.....	5,042	8,734,577	162,552	1.9	61,316	4,678	13,762	14,379	14,462	1,063,775	1,109,721	1,117,935	15,116
Representing buyers.....	770	1,123,346	20,839	1.8	7,385	715	1,682	1,853	1,817	128,770	134,601	137,416	2,927
Commission merchants.....	2,403	7,544,234	99,987	1.3	49,303	2,243	14,647	14,616	15,184	871,499	894,778	913,160	13,404
Export agents.....	1,135	1,200,502	48,187	4.0	21,896	697	5,349	4,910	6,685	380,747	375,762	421,700	6,999
Import agents.....	308	707,226	15,459	2.2	4,912	191	1,056	1,075	1,078	84,375	86,833	88,057	3,570
Manufacturers' agents:													
With stocks.....	1,423	633,750	44,931	7.1	25,510	1,191	5,833	6,009	6,076	452,457	473,834	485,420	12,919
Without stocks.....	7,625	3,575,484	203,312	5.7	59,674	7,283	13,101	12,472	13,679	1,071,488	1,116,686	1,154,522	...
Selling agents.....	3,517	5,135,198	199,914	3.9	73,170	2,875	13,217	13,387	13,644	1,282,247	1,286,659	1,321,766	8,316
Purchasing agents, resident buyers.....	213	1,737,522	22,484	1.3	14,493	164	3,628	3,741	3,772	266,543	274,239	282,399	7,952
Cooperative buying agencies.....	23	83,383	1,917	2.3	858	5	166	168	176	18,599	18,695	19,359	366
Cooperative sales agencies.....	174	1,255,455	11,305	0.9	6,693	1	2,110	2,120	2,284	127,136	128,698	139,531	2,431
Assemblers (mainly farm products), total.....	19,268	10,957,393	664,405	6.1	308,683	10,114	138,739	139,184	159,068	5,569,208	5,995,365	6,726,810	432,367
Assemblers (dealing on own account).....	5,156	2,312,596	99,083	4.3	38,357	4,318	18,292	18,265	22,374	672,589	705,218	869,998	72,479
Commission buyers.....	1,387	1,599,092	23,542	1.5	9,327	1,253	4,377	4,397	4,346	173,119	175,580	182,841	9,333
Cooperative marketing associations.....	1,131	1,843,689	171,043	9.3	81,572	31	35,107	36,675	38,212	1,520,483	1,652,987	1,748,798	121,323
Cream stations.....	1,212	289,146	20,639	7.1	8,734	574	3,891	4,228	3,959	166,540	182,105	171,268	1,772
Country grain elevators:													
Independent.....	2,618	1,126,773	48,270	4.3	21,553	2,014	8,182	9,217	8,997	370,255	432,215	411,602	51,797
Line.....	3,309	1,277,461	47,202	3.7	24,163	348	9,265	11,136	9,711	410,068	492,398	434,640	64,589
Cooperative.....	2,481	1,697,764	50,395	3.0	26,256	38	9,644	10,984	10,125	483,156	561,025	510,270	79,572
Packers, shippers.....	1,974	811,372	204,231	25.2	98,121	1,538	49,931	44,382	61,344	1,772,998	1,793,837	2,397,393	31,502
<u>Type by Kind of Business</u>													
Merchant wholesalers, total.....	146,518	79,766,589	9,286,353	11.6	5,064,381	106,823	1,448,231	1,492,333	1,507,990	89,147,584	93,342,186	95,651,971	7,206,834
Groceries, confectionery, meats:													
Groceries (general line).....	4,265	5,799,121	471,707	8.1	285,414	2,091	93,261	94,434	94,434	5,102,458	5,302,279	5,392,727	598,773
Not sponsoring cooperative voluntary groups	2,963	3,378,567	294,027	8.7	174,773	1,839	58,603	59,477	59,511	3,156,093	3,253,857	3,308,364	354,853
Voluntary group wholesalers.....	635	1,633,954	135,673	8.3	85,413	163	27,022	27,244	26,941	1,505,784	1,583,770	1,607,433	172,136
Retailer-cooperative warehouses.....	211	582,340	26,059	4.6	16,721	1	5,218	5,269	5,421	294,030	312,702	321,683	54,182
Cash-carry depots.....	405	146,829	7,158	4.9	3,565	50	1,194	1,206	1,282	61,934	62,808	66,783	10,753
Institutional wholesalers.....	51	57,431	7,910	13.8	4,941	38	1,224	1,238	1,249	84,617	89,142	88,464	6,849
Confectionery.....	2,077	377,047	44,837	11.9	24,438	2,004	8,307	8,814	9,609	449,687	441,916	493,017	25,086
Fish, sea foods.....	1,233	393,662	61,361	15.6	30,070	1,138	10,177	10,397	11,167	545,980	571,092	594,595	16,274
Meats, meat products.....	3,507	1,999,476	149,139	7.4	82,098	3,500	23,449	24,287	25,127	1,448,129	1,607,262	1,634,287	34,034
Other grocery, food specialties.....	6,262	2,727,432	270,959	9.7	127,022	5,056	39,908	40,366	42,510	2,274,638	2,361,495	2,464,192	216,037
Canned foods.....	1,138	408,505	42,773	10.5	18,965	1,029	6,420	6,354	6,642	358,825	358,460	377,587	44,002
Coffee, tea, spices.....	573	590,961	44,317	7.5	19,923	399	5,630	5,623	5,729	341,232	339,575	359,588	53,260
Dried fruits, nuts.....	150	67,050	6,824	10.2	2,838	140	935	990	1,504	42,120	41,214	63,188	6,821
Flour.....	294	156,641	13,287	8.5	5,135	202	1,628	1,645	1,614	92,387	94,959	95,824	5,828
Frosted, frozen foods.....	447	239,630	34,208	14.3	16,586	238	5,084	5,397	5,559	293,970	319,829	337,947	24,662
Miscellaneous grocery specialties.....	3,661	1,244,646	129,590	7.8	63,575	3,048	20,211	21,058	21,462	1,146,104	1,207,458	1,230,038	81,464
Farm products (edible):													
Dairy, poultry products.....	6,698	4,278,749	555,073	13.0	305,494	5,823	98,329	105,008	103,476	5,613,076	6,048,449	6,014,543	92,119
Fruits, vegetables (fresh).....	6,371	3,222,194	317,416	9.8	158,057	7,637	50,822	52,316	52,457	2,819,918	3,013,430	2,964,884	52,405
Beer, wines, distilled spirits:													
Beer, ale.....	5,668	1,450,562	220,603	14.2	106,498	4,826	32,258	36,202	34,467	1,823,654	2,168,431	2,028,303	70,229
Wines, distilled spirits.....													

UNITED STATES SUMMARY

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Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Drugs, chemicals, allied products:													
Drugs (general line).....	303	848,870	100,834	11.9	65,836	37	21,894	22,030	22,127	1,187,132	1,225,659	1,291,532	117,360
Drugs, drug sundries (specialty lines).....	1,902	521,476	116,738	22.4	46,810	1,338	14,143	14,187	14,683	846,185	859,685	922,068	61,283
Proprietary medicines, toiletries.....	802	207,069	61,684	29.8	25,144	556	7,506	7,469	7,768	452,894	456,753	507,887	24,617
Retailer cooperatives—specialty lines.....	17	6,551	607	9.3	374	1	137	138	138	6,743	6,922	7,154	1,425
Drug sundries.....	1,083	307,856	54,447	17.7	21,292	781	6,900	6,580	6,777	386,548	396,010	407,027	35,241
Industrial chemicals, explosives.....	1,189	690,019	92,288	13.4	45,839	518	10,806	10,854	10,696	823,400	832,714	824,155	51,078
Paints, varnishees.....	1,277	221,861	50,042	22.6	27,992	744	8,111	8,451	8,536	484,344	513,786	522,325	34,896
With glass, wallpaper.....	516	108,041	25,811	23.9	15,000	260	4,459	4,657	4,741	252,556	269,313	275,999	19,765
Without glass, wallpaper.....	761	113,820	24,231	21.3	12,992	484	3,652	3,794	3,795	231,788	244,473	246,326	15,131
Tobacco and products (except leaf).....	3,019	2,529,576	131,184	5.2	75,456	2,743	25,385	26,112	26,143	1,359,168	1,411,052	1,427,348	115,748
Dry goods, apparel:													
Clothing, furnishings, footwear.....	5,133	1,558,536	220,576	14.2	111,332	4,490	28,900	28,055	29,578	1,975,116	1,931,125	2,050,453	197,197
Clothing, furnishings (general line).....	379	179,233	24,725	13.8	13,144	371	3,763	3,586	3,778	237,542	226,323	240,788	25,064
Men's, boys' clothing, furnishings.....	1,454	402,531	57,252	14.2	29,634	1,253	7,968	7,753	8,044	538,845	527,526	554,801	55,448
Women's, children's clothing, furnishings.....	1,435	424,697	64,866	15.3	32,447	1,197	7,754	7,548	8,223	554,658	546,514	596,630	38,500
Furs (dressed), fur clothing.....	544	155,052	16,649	10.7	7,155	528	1,567	1,701	1,766	123,740	138,305	142,208	29,666
Millinery, millinery supplies.....	475	102,796	18,636	18.1	9,590	408	3,914	3,617	2,792	182,861	167,280	178,230	11,087
Shoes, other footwear.....	645	250,244	33,434	13.4	17,195	524	4,269	4,223	4,223	296,688	294,069	296,573	30,300
Work clothing.....	201	43,933	5,014	11.4	2,165	209	665	669	692	40,772	41,108	41,723	6,126
Dry goods (general line).....	182	457,242	59,456	13.0	36,360	67	9,732	9,765	9,822	653,292	654,882	677,468	68,967
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	236,716	12.2	117,074	4,250	27,300	27,006	27,805	2,078,864	2,050,249	2,134,495	215,882
Hosiery, underwear.....	702	208,443	23,619	10.8	11,271	618	3,144	3,097	3,268	207,127	200,724	217,433	17,396
Piece goods (jobbers).....	2,441	1,133,056	115,197	10.2	53,177	1,756	11,123	11,012	11,078	46,931	915,394	914,031	114,496
Other dry goods, notions.....	2,141	606,299	98,900	16.3	52,616	1,876	13,033	12,897	13,459	954,806	934,131	1,003,031	83,987
Piece goods converters.....	1,134	1,764,143	157,546	8.9	81,975	487	11,669	11,766	12,246	1,385,571	1,353,803	1,382,511	190,499
Furniture, home furnishings:													
Furniture (household, office).....	1,173	379,730	75,566	19.9	43,160	814	11,259	11,073	11,547	770,635	755,427	813,595	45,772
Household furniture.....	605	245,026	40,019	16.3	21,847	424	5,345	5,261	5,466	388,766	379,371	427,678	34,476
Office furniture.....	568	134,704	35,547	26.4	21,313	390	5,914	5,812	6,081	381,866	376,056	385,917	21,296
Home furnishings, floor coverings.....	2,640	935,215	143,060	15.3	75,202	1,928	19,630	14,701	20,440	1,288,253	1,331,386	1,411,943	117,468
China, glassware, crockery.....	537	116,384	25,314	21.6	13,214	450	3,569	3,582	3,784	236,901	234,491	244,377	18,299
Floor coverings.....	649	416,112	49,853	12.0	28,357	766	6,325	6,490	6,715	460,287	486,987	515,524	58,343
Antiques.....	271	13,208	3,334	25.2	1,423	262	414	393	423	25,355	26,290	28,123	4,530
Miscellaneous home furnishings.....	1,183	389,011	64,559	16.6	32,208	850	9,322	9,236	9,718	575,310	583,618	623,919	36,296
Paper and its products:													
Wrapping paper, twine.....	516	296,928	48,338	16.3	31,156	306	7,449	8,019	8,156	559,704	562,743	579,071	35,093
Fine paper.....	447	462,359	62,686	13.6	39,993	116	9,072	9,012	9,197	721,035	709,358	742,006	44,436
Stationery, office supplies.....	880	180,867	48,154	26.6	30,001	565	9,248	9,317	10,163	538,679	547,498	588,854	27,731
Wallpaper.....	260	32,338	10,883	33.6	5,389	102	1,739	1,641	1,783	91,783	88,144	98,814	6,065
Miscellaneous paper products.....	1,941	929,255	124,400	13.4	73,110	1,312	13,277	14,342	14,868	1,319,830	1,340,218	1,374,189	81,504
Farm products (raw materials):													
Cotton.....	325	1,768,332	78,832	4.4	16,895	320	3,346	3,295	3,381	244,111	239,078	250,579	161,196
Crain.....	391	3,022,406	64,975	2.1	29,358	145	7,405	8,174	8,084	647,901	543,781	570,985	128,332
Hides, skins, raw furs.....	958	504,212	29,696	5.9	12,997	735	3,349	3,243	3,318	225,734	220,646	226,605	50,952
Livestock (except horses, mules).....	413	491,306	9,026	1.8	2,707	428	771	749	800	46,896	47,021	51,025	4,486
Tobacco (leaf).....	148	225,576	21,528	9.5	10,182	76	4,470	2,095	5,594	174,369	115,984	200,349	27,574
Wool, mohair.....	271	513,313	25,149	4.9	11,920	191	1,911	2,124	1,918	170,580	186,956	173,447	63,887
Miscellaneous inedible farm products.....	188	378,848	16,310	4.3	6,701	129	1,458	1,388	1,483	109,904	111,031	117,297	28,999
Automotive:													
Automobiles, other motor vehicles.....	2,270	1,450,871	145,570	10.0	79,398	1,501	22,343	23,338	24,234	1,417,140	1,526,819	1,652,886	122,055
Automobiles, new and used.....	730	902,023	60,962	6.8	31,397	516	8,857	9,295	9,331	865,163	619,336	619,207	52,565
Trucks, tractors (road type).....	1,540	548,788	84,608	15.4	48,001	985	13,986	14,643	14,403	852,027	107,443	933,679	69,400
Automotive equipment, tires and tubes.....	12,423	2,640,718	580,752	22.0	345,236	8,629	108,509	110,667	112,095	6,210,057	6,498,798	6,681,010	484,595
Automotive parts, accessories.....	11,059	2,325,491	520,984	22.4	315,227	7,632	99,462	101,379	102,796	5,654,662	5,920,819	6,096,359	439,257
Garage equipment, tools.....	390	75,967	17,050	22.4	9,995	243	2,848	2,903	2,978	186,521	188,377	194,480	12,138
Tires, tubes.....	974	239,260	42,718	17.8	20,014	754	6,199	6,335	6,322	362,374	389,602	389,571	32,600
Electrical goods:													
Electrical goods (general line).....	540	1,521,874	156,128	10.2	92,550	33	24,895	26,150	26,305	1,665,757	1,741,239	1,790,540	180,193
Wiring supplies, construction materials, apparatus, and equipment.....	2,385	864,672	140,182	16.2	81,426	1,511	25,401	22,942	23,151	1,410,758	1,488,054	1,511,050	108,855
Wiring supplies, construction materials.....	1,890	717,026	108,195	15.1	62,495	1,111	17,070	17,431	17,785	1,079,654	1,130,025	1,158,009	87,551
Apparatus and equipment.....	495	147,646	31,987	21.7	18,931	320	5,331	5,111	5,366	333,104	358,029	353,041	21,304
Electrical appliances, specialties.....	2,518	2,038,020	267,196	13.1	147,942	1,343	35,773	39,834	40,792	2,588,387	2,733,789	2,863,385	225,823
Electrical appliances (general line).....	365	769,714	98,363	12.8	55,112	107	15,759	14,107	14,407	983,028	1,020,533	1,067,636	85,416
Radios, television sets.....	1,210	491,215	75,571	15.4	41,213	781	11,592	11,791	12,159	724,832	757,119	803,109	56,858
Refrigerators, equipment (household).....	239	443,158	42,133	9.5	24,185	73	6,137	6,449	6,661	407,741	461,285	476,300	44,765
Miscellaneous appliances, specialties.....	704	333,933	51,079	15.3	27,382	382	7,285	7,487	7,767	472,786	494,852	522,340	38,784
Hardware, plumbing, heating:													
Hardware.....	2,153	2,013,997	314,115	15.6	203,852	1,259	58,262	59,105	59,359	2,513,031	2,634,578	2,719,668	366,191
General line (with industrial department).....	361	1,196,485	181,083	15.1	122,712	28	34,693	35,409	35,173	2,113,561	2,178,277	2,236,444	221,391
General line (without industrial department).....	312	501,622	73,597	14.7	47,966	112	13,600	13,529	13,931	809,253	848,810	860,252	87,781
Specialty lines.....	1,480	315,890	59,375	18.8	33,174	1,119	9,969	10,167	10,255	590,217	606,030	620,952	57,019
Plumbing, heating equipment, supplies.....	3,748	1,812,960	274,952	15.1	157,832	1,879	40,980	42,316	43,381	2,631,826	2,792,869	2,926,341	260,625
Plumbing, heating (general line).....	1,963	1,215,932	168,875	13.9	99,354	896	25,638	26,460	27,208	1,423,591	1,714,994	1,808,967	174,468
Heating (including stoves, ranges).....	558	175,069	30,982	17.7	16,253	260	4,188						

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active propriet- ors,* Novem- ber (Num- ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by kind of business—Continued													
Merchant wholesalers—Non-retail													
Lumber, construction materials:													
Lumber, millwork.....	312	2,793,620	301,454	10.8	162,232	1,713	44,891	47,902	47,269	2,862,019	3,134,726	3,109,732	197,596
Direct mill shippers.....	965	1,055,673	57,538	5.4	28,814	615	4,999	5,312	5,192	459,870	487,046	483,947	3,444
Distributors with yards.....	2,347	1,777,747	243,916	14.0	141,408	1,098	39,892	42,590	42,077	2,402,149	2,647,680	2,625,785	194,152
Other construction materials.....	2,578	1,141,116	251,246	22.0	135,685	1,259	35,639	39,863	39,795	2,237,174	2,627,153	2,651,063	79,481
Brick, tile, terra cotta.....	272	95,906	15,577	15.6	7,887	127	1,993	2,218	2,162	131,261	152,774	152,779	5,832
Cement, lime, plaster.....	205	109,743	22,247	20.3	12,045	88	3,163	3,562	3,431	199,736	239,861	234,523	5,477
Glass (building).....	343	104,964	31,272	28.4	16,750	221	5,535	5,583	5,787	340,756	360,292	381,605	13,239
Sand, gravel, crushed stone.....	200	87,098	21,668	24.9	10,036	127	2,373	3,042	2,983	158,600	212,694	210,724	2,617
Ready-mixed concrete distributors.....	358	175,403	59,091	33.7	30,092	170	7,674	9,242	9,104	490,360	628,258	617,505	4,219
Roofing, siding, insulation.....	345	173,772	24,637	14.2	13,337	156	3,348	3,575	3,702	219,748	241,246	261,893	14,955
Miscellaneous construction materials.....	855	385,530	76,732	19.9	41,432	375	11,553	12,641	12,626	696,713	792,028	795,034	33,192
Machinery, equipment, supplies:													
Commercial machine, equipment.....	4,814	870,025	207,947	23.9	112,506	3,537	32,332	32,763	32,722	2,064,479	2,147,041	2,126,125	120,325
Commercial refrigeration equipment.....	1,223	219,390	52,876	24.0	28,564	824	7,856	8,392	8,067	510,161	565,045	530,781	32,423
Office machines, equipment.....	896	104,172	29,274	28.1	17,243	61	5,437	5,442	5,683	327,582	337,608	358,735	15,352
Restaurant, hotel supplies (principally nonfood).....	235	194,207	43,700	22.4	24,273	638	6,961	7,103	7,075	435,405	450,729	456,614	32,117
Store machines, fixtures.....	1,480	271,086	62,660	23.1	33,347	1,114	9,734	9,632	9,489	629,988	615,033	615,033	33,347
Other commercial machines, equipment.....	380	80,030	19,437	24.3	9,079	295	2,344	2,394	2,408	160,802	163,671	164,962	9,066
Construction machinery, equipment.....	936	786,561	129,570	16.5	74,349	344	16,950	17,624	17,832	1,271,228	1,358,052	1,399,458	132,060
Farm-dairy machinery, equipment.....	883	485,297	56,052	11.6	28,568	521	7,795	8,296	8,152	505,423	553,989	544,941	57,762
Industrial machinery, equipment, supplies.....	7,304	2,099,989	480,193	22.9	269,660	3,973	71,065	72,273	72,763	4,810,321	4,999,473	5,156,313	401,110
Industrial machinery, equipment (general line).....	241	331,219	57,297	17.3	36,610	42	9,354	9,782	9,728	636,656	666,374	709,161	46,727
Belting, hose, packing.....	233	60,311	12,961	21.5	8,183	112	1,910	1,916	1,921	143,409	149,357	145,883	7,330
Machine tools.....	522	178,475	29,733	16.6	17,048	399	3,794	3,711	3,687	309,113	304,376	302,878	16,489
Mine, mill supplies.....	639	332,594	54,580	16.4	31,884	372	8,574	8,749	8,770	561,750	588,886	592,628	44,507
Oil well, oil refining supplies.....	1,027	718,051	65,466	9.2	30,798	272	8,536	9,123	9,094	664,948	610,484	630,114	102,217
Printing machinery, supplies (except paper)	215	52,001	11,096	21.3	6,132	119	1,435	1,416	1,443	111,213	108,000	111,359	5,587
Rope, cordage.....	111	75,134	6,712	8.9	4,010	53	782	791	787	72,034	66,718	67,884	5,828
Used machinery, equipment.....	176	41,728	9,626	23.1	4,513	146	1,188	1,183	1,174	80,314	83,418	79,630	10,443
Miscellaneous industrial machinery, supplies	4,134	1,210,276	231,722	19.1	130,442	2,453	34,892	35,602	36,154	2,330,884	2,421,860	2,516,776	161,982
Professional equipment, supplies.....	2,596	571,154	146,304	25.6	88,750	1,480	28,633	28,671	29,148	1,604,399	1,643,210	1,673,951	90,834
Dental supplies.....	472	96,751	25,198	26.0	15,325	254	5,059	5,075	4,997	280,364	289,462	285,019	18,650
Religious supplies.....	145	18,782	4,746	25.3	2,630	124	1,075	1,026	1,108	46,119	44,185	47,631	4,125
School equipment, supplies.....	252	65,601	12,994	19.8	7,837	167	2,287	2,386	2,468	132,848	139,938	147,536	9,589
Surgical, medical, hospital equipment, supplies.....	717	216,383	49,347	22.8	28,971	326	7,843	7,904	8,062	527,082	537,881	544,210	30,205
Miscellaneous professional equipment, supplies.....	1,010	173,541	54,019	31.1	33,987	544	12,369	12,275	12,563	617,986	631,244	649,555	28,261
Service establishment equipment, supplies.....	4,240	767,142	145,579	19.0	75,640	3,311	23,693	23,860	23,057	1,354,872	1,374,672	1,392,953	111,313
Barber, beauty supplies.....	1,063	100,228	32,684	32.6	16,956	893	6,217	6,210	6,257	322,592	322,656	325,764	20,323
Laundry, dry cleaning equipment, supplies.....	388	114,022	24,215	21.2	12,496	234	3,436	3,441	3,375	226,811	227,300	225,889	14,115
Shoe findings.....	1,307	334,044	39,580	11.8	19,592	1,077	5,233	5,248	5,347	330,132	333,429	333,900	47,374
Upholsterer's supplies.....	102	10,083	2,835	28.1	1,527	73	528	514	505	30,107	28,466	28,347	7,740
Upholsterer's supplies.....	190	45,504	8,339	18.3	4,354	177	1,217	1,259	1,301	77,098	75,174	77,626	1,724
Miscellaneous service equipment, supplies.....	1,190	163,261	37,926	23.2	20,715	907	6,063	6,188	6,272	773,142	387,587	395,427	19,677
Transportation (except automotive) equipment, supplies.....	657	251,204	49,528	19.7	24,471	311	5,889	5,983	5,894	430,390	450,021	456,859	30,707
Aircraft, aeronautical equipment, supplies.....	196	56,175	13,319	23.7	8,981	85	1,700	1,769	1,753	115,896	117,387	123,058	6,343
Railroad equipment, supplies.....	84	69,910	12,329	17.6	5,597	29	801	708	828	46,667	46,647	46,647	5,324
Marine equipment, supplies.....	334	113,560	21,610	19.0	11,510	179	1,090	3,092	3,009	207,329	212,904	211,596	17,516
Other transportation equipment, supplies.....	43	11,559	2,270	19.6	1,364	20	298	314	303	21,503	23,063	24,558	1,524
Metal, metal work (except scrap):													
Iron, steel and products.....	1,545	1,551,941	212,304	13.7	116,112	725	26,865	27,875	28,516	1,723,436	2,032,420	2,115,833	156,207
Nonferrous metal, metal work.....	259	504,874	76,630	7.2	21,181	102	4,689	4,463	5,052	356,530	467,301	378,665	36,239
Waste materials:													
Iron, steel scrap.....	3,054	1,699,428	163,613	9.6	85,058	2,744	26,607	27,854	27,931	1,411,377	1,512,065	1,561,707	52,608
Other scrap, waste materials.....	4,663	999,872	156,558	15.6	82,482	4,666	41,471	31,828	31,846	1,474,225	1,513,507	1,531,018	50,470
Other merchant wholesalers:													
Amusement, sporting goods.....	2,236	566,754	97,808	17.2	50,044	1,742	14,787	15,462	16,094	864,784	914,139	951,866	71,398
Camera, photographic goods.....	459	177,329	29,359	16.6	14,328	250	4,266	4,487	4,378	264,537	275,936	278,566	18,727
Sporting goods, toys, game.....	1,727	386,073	67,234	17.4	35,166	1,455	10,342	10,796	11,511	591,070	628,529	662,165	52,130
Other recreation goods.....	40	7,352	1,215	16.5	550	37	173	179	205	3,177	9,674	11,135	541
Books, periodical, newspaper.....	1,671	454,950	84,718	18.6	51,837	1,040	20,595	21,167	22,449	925,061	963,137	1,027,492	28,049
Coal, coke.....	965	2,077,284	27,372	4.2	46,303	261	11,759	11,352	11,311	844,394	829,497	847,066	64,630
Direct shipper (without yards).....	640	1,471,620	47,627	3.2	25,531	161	5,114	5,135	5,174	423,056	452,899	462,749	2,540
Distributors with yards.....	342	605,664	40,245	6.6	20,772	100	6,645	6,117	6,137	401,343	376,598	384,317	62,090
Farm supplies.....	1,658	1,271,599	114,444	9.0	58,936	1,146	19,683	26,782	20,734	1,043,417	1,171,291	1,092,001	89,965
Feed.....	857	609,325	38,353	6.3	18,389	671	6,176	6,276	6,311	323,498	334,116	339,019	22,620
Fertilizers, agricultural chemicals.....	244	149,336	17,678	11.8	7,516	124	3,344	3,358	2,295	142,148	144,880	141,322	10,550
Seeds.....	437	307,450	49,123	15.0	27,878	305	9,409	16,366	10,302	492,265	592,333	515,069	42,476
Miscellaneous farm supplies.....	74	175,428	9,290	5.0	5,253	46	1,754	1,782	1,816	41,506	99,962	96,591	14,319
Awls.....	3,391	799,012	120,530	15.1	62,943	3,183	15,675	15,360	16,506	1,092,091	1,064,662	1,190,010	156,782
Jewelry (general line).....	387	204,589	23,321	11.4	18,666	301	4,241	4,281	4,580	310,456	310,763	329,207	37,040
Clocks, watches.....	443	108,598	18,148	16.7	9,134	375	1,973	1,961	2,145	159,626	159,293	173,093	21,405
Precious stones, metals.....	436	205,200	14,566	7.1	6,675	519	1,207	1,161	1,152	120,380	117,417	117,049	43,580
Watch material, jewelers' tools, supplies.....	274	41,099											

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹ (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors, ² November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			March 15	July 15	Nov 15	March 15	July 15	Nov 15	
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Other merchant wholesalers—Continued													
Petroleum and products.....	1,196	750,220	64,944	8.6	30,807	705	8,381	8,780	8,822	555,426	592,289	582,059	34,060
Merchant wholesalers, miscellaneous products..	4,634	2,288,921	263,871	10.6	138,095	3,400	41,728	42,193	42,616	2,420,946	2,504,944	2,556,171	211,027
Flowers (cut), potted plants.....	545	129,848	24,644	19.0	14,056	425	4,161	4,321	4,285	236,206	241,235	246,995	4,065
Bulbs, plants.....	91	17,896	4,510	25.2	2,465	55	713	713	860	46,414	46,002	50,232	882
Forest products (except lumber).....	393	147,673	20,228	14.1	11,376	309	4,164	4,476	4,421	214,092	233,006	228,368	10,497
General merchandise.....	187	720,247	72,218	10.0	41,870	70	12,385	12,518	12,347	705,575	752,434	753,879	68,397
Leather goods.....	115	17,302	3,625	21.0	1,877	101	635	642	677	34,452	33,415	36,526	2,814
Oils and fats (inedible).....	68	191,070	11,642	6.1	5,217	36	1,487	1,578	1,541	96,527	101,478	105,799	12,243
Textiles and materials other than dry goods..	631	264,872	29,529	11.1	15,502	503	5,500	5,513	5,515	268,976	276,221	279,714	24,849
Yarns (industrial).....	236	154,823	11,062	7.1	5,395	132	1,116	1,054	1,124	93,793	97,655	95,767	14,706
Kinds of business, n.e.c.....	2,367	855,190	85,813	10.0	39,727	1,079	11,489	11,476	11,786	724,324	773,498	758,901	72,574
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	408,912	415,259	411,725	29,212,841	29,446,106	29,131,751	1,749,770
Groceries, confectionery, meats:													
Confectionery.....	133	355,332	42,791	12.0	14,924	6	4,073	4,039	4,210	280,999	279,134	298,915	15,820
Meats, meat products.....	734	2,770,342	116,938	4.2	65,731	6	22,700	22,736	22,764	1,466,056	1,323,088	1,354,270	70,576
Other grocery, food specialties.....	2,271	3,676,456	304,979	8.3	131,908	4	37,257	38,638	38,827	2,397,399	2,472,315	2,525,300	145,408
Canned foods.....	167	659,242	50,496	7.7	16,337	2	4,984	5,226	5,315	240,294	297,027	315,813	45,780
Coffee, tea, spices.....	54	228,572	16,357	7.2	4,751	...	1,315	1,431	1,452	86,182	96,226	96,306	9,970
Flour.....	155	493,895	25,456	5.2	11,804	...	3,397	3,433	3,391	220,727	233,370	225,546	2,441
Miscellaneous grocery specialties.....	1,895	2,298,747	212,670	9.2	98,814	2	27,561	28,548	28,729	1,800,187	1,861,632	1,947,030	81,167
Farm products (edible):													
Dairy, poultry products.....	707	880,074	119,299	13.4	60,477	12	17,710	19,447	17,682	1,112,552	1,226,953	1,162,426	32,932
Beer, wines, distilled spirits:													
Beer, ale.....	196	219,775	38,022	17.3	22,106	10	5,264	6,503	6,276	366,494	501,129	474,782	3,513
Wines, distilled spirits.....	58	528,971	39,403	7.4	10,053	6	1,931	2,074	2,102	172,850	174,990	182,311	19,094
Drugs, chemicals, allied products:													
Drugs, drug sundries (specialty lines).....	249	502,833	108,764	21.6	46,609	1	12,478	12,115	12,464	349,099	311,525	375,854	43,614
Proprietary medicines, toiletries.....	89	157,876	43,134	27.3	15,800	1	4,191	4,947	4,153	263,081	261,897	291,707	12,790
Drug sundries.....	160	344,957	65,630	19.0	30,809	...	3,227	3,149	3,251	568,118	549,638	584,147	30,905
Industrial chemicals, explosives.....	478	1,472,119	129,409	8.7	48,002	8	10,322	10,601	10,512	864,802	897,857	908,015	62,824
Paints, varnishes.....	649	353,717	66,520	18.8	30,659	3	8,539	8,789	8,809	597,208	597,210	607,888	41,454
With glass, wallpaper.....	337	223,571	42,628	19.1	19,297	...	5,692	5,983	5,994	354,901	389,360	401,296	26,623
Without glass, wallpaper.....	162	130,146	23,892	18.4	11,362	3	2,847	2,806	2,835	202,305	207,850	206,592	14,331
Tobacco and products (except leaf).....	41	797,902	53,439	6.7	7,996	8	2,183	2,249	2,460	151,464	149,001	155,475	25,362
Dry goods, apparel:													
Clothing, furnishings, footwear.....	196	384,428	40,270	10.5	22,864	31	4,321	4,420	4,766	412,769	394,910	441,933	41,017
Men's, boys' clothing, furnishings.....	85	175,388	15,434	8.8	9,451	17	1,543	1,580	1,838	169,187	152,785	187,230	16,216
Women's, children's clothing, furnishings..	60	54,500	6,486	11.9	3,248	11	610	644	688	62,421	61,670	66,464	6,108
Shoes, other footwear.....	35	123,958	14,619	11.8	7,994	...	1,802	1,938	1,865	142,544	140,995	148,426	16,403
Clothing, furnishings, n.e.c.....	16	30,752	3,731	12.1	2,271	3	366	358	375	38,617	39,501	39,813	2,290
Dry goods, piece goods, notions.....	220	1,188,731	58,809	4.9	32,013	17	6,376	6,547	6,687	559,911	574,997	603,050	80,809
Hosiery, underwear.....	35	62,306	8,628	13.9	4,330	5	868	855	902	76,024	69,814	77,921	8,902
Piece goods.....	64	1,003,444	35,436	3.5	19,952	7	3,139	3,358	3,480	326,520	337,273	366,356	64,110
Other dry goods, notions.....	121	127,981	14,691	11.5	8,731	5	2,369	2,334	2,305	157,367	167,910	152,772	7,797
Furniture, home furnishings:													
Furniture (household, office).....	217	170,008	27,228	16.0	13,911	15	3,211	3,263	3,225	251,561	240,037	245,479	7,922
Household furniture.....	106	164,503	10,114	6.1	5,054	6	1,009	1,023	1,024	77,882	76,660	80,831	4,815
Office furniture.....	111	65,505	17,114	26.1	8,457	9	2,202	2,240	2,256	173,679	163,377	164,648	3,107
Home furnishings, floor coverings.....	159	364,127	30,940	8.5	15,986	16	3,931	3,903	4,073	276,142	284,132	294,562	14,581
Floor coverings.....	59	241,634	19,447	8.0	10,076	5	2,611	2,554	2,606	127,650	128,303	128,669	7,069
Miscellaneous home furnishings.....	100	122,493	11,497	9.4	5,910	11	1,320	1,349	1,467	93,492	95,829	105,893	7,512
Paper and its products:													
Stationery, office supplies.....	184	60,680	13,235	21.8	8,256	...	2,339	2,280	2,340	154,587	153,273	156,504	6,591
Other paper products.....	121	131,706	16,951	12.8	9,909	13	2,749	2,651	2,778	187,082	182,146	191,710	13,884
Automotive equipment, tires and tubes:													
Automotive parts, accessories.....	359	792,829	104,277	13.2	57,400	26	18,364	18,810	19,544	1,066,459	1,124,368	1,273,242	163,379
Garage equipment, tools.....	106	30,458	3,520	11.6	4,420	2	918	926	979	99,019	106,151	85,499	3,186
Tires, tubes.....	235	748,589	56,476	7.6	28,777	3	8,656	9,226	9,080	528,789	598,436	588,941	61,872
Electrical goods:													
Wiring supplies, construction materials, apparatus, and equipment.....	453	2,516,717	225,556	9.0	160,425	13	51,798	47,643	42,984	3,260,842	3,030,881	2,342,084	102,659
Wiring supplies, construction materials.....	169	394,731	26,256	6.6	11,128	4	2,745	2,784	2,851	208,228	219,295	230,763	39,179
Apparatus and equipment.....	285	2,121,986	199,300	9.4	149,297	9	49,053	44,859	40,133	3,052,614	2,811,586	2,711,321	63,480
Electrical appliances, specialties.....	216	211,091	19,591	9.3	3,986	6	2,373	2,932	2,962	130,378	130,053	192,562	20,211
Radios, television sets.....	21	22,051	2,873	13.0	1,383	2	328	372	437	22,400	25,298	29,360	2,361
Electrical appliances, specialties, n.e.c.....	195	189,040	16,718	8.8	8,603	4	2,645	2,560	2,531	167,978	154,775	169,202	17,862
Hardware, plumbing, heating:													
Hardware.....	110	78,050	13,328	17.1	8,150	9	1,697	1,639	1,609	154,725	147,758	148,041	7,964
Plumbing, heating equipment, supplies.....	520	586,477	73,326	12.5	42,343	24	11,863	11,991	12,113	759,522	770,726	820,132	46,788
Plumbing, heating (general line).....	237	356,601	36,712	10.3	21,926	6	6,363	7,036	7,159	312,431	399,717	427,075	31,439
Heating (including stoves, ranges).....	157	129,003	19,150	14.8	10,365	8	2,620	2,589	2,658	190,659	190,654	203,444	9,713
Plumbing fixtures, supplies.....	49	29,762	3,939	13.2	2,116	2	483	494	465	38,265	39,316	39,884	2,637
Air conditioning, ventilating equipment.....	77	71,111	13,525	19.0	7,936	2	1,897	1,800	1,800	137,327	141,089	151,257	2,890

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active proprie-tors,* Novem-ber (Num-ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per-cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
<i>Type by Kind of Business—Continued</i>													
<i>Manufacturers' sales branches—Continued</i>													
<i>Lumber, construction materials:</i>													
Lumber, millwork.....	118	130,829	15,229	11.6	7,036	21	1,718	1,735	1,786	127,185	129,330	135,325	19,915
Other construction materials.....	339	482,247	86,611	18.0	49,049	33	13,277	13,622	14,000	879,536	928,932	985,013	33,302
Brick, tile, terra cotta.....	40	31,317	1,524	11.3	1,925	2	433	454	462	35,637	36,957	39,698	1,996
Cement, lime, plaster.....	35	48,296	7,589	15.7	2,644	...	681	734	692	49,021	51,144	51,233	1,732
Glass (building).....	131	135,479	23,678	17.5	17,915	2	5,713	5,966	6,190	324,060	352,778	363,733	23,749
Roofing, siding, insulation.....	35	48,582	6,581	13.5	3,950	...	822	747	871	58,915	58,598	71,155	1,289
Miscellaneous construction materials.....	98	218,573	45,219	20.7	22,595	29	5,623	5,671	5,785	411,903	429,455	459,194	4,536
<i>Machinery, equipment, supplies:</i>													
Commercial machines, equipment.....	1,754	740,048	240,208	32.4	176,328	30	39,354	40,591	41,559	3,656,928	3,367,552	3,386,766	50,186
Commercial refrigeration equipment.....	31	11,358	3,063	27.0	1,601	5	502	545	447	31,637	32,777	25,796	2,881
Office machines, equipment.....	1,438	645,778	215,739	33.4	160,347	12	35,428	36,554	37,588	3,322,201	3,043,932	3,075,407	40,695
Store machines, fixtures.....	222	62,408	16,167	25.9	11,928	7	2,825	2,852	2,872	257,436	246,370	238,872	3,771
Other commercial machines, equipment.....	68	20,504	5,239	25.6	2,512	4	596	600	602	45,654	44,673	46,691	2,839
Construction machinery, equipment.....	57	45,807	6,640	14.5	3,012	4	712	700	670	56,245	57,034	56,821	5,945
Farm-dairy machinery, equipment.....	285	1,299,152	78,496	6.0	45,368	10	13,790	14,115	13,828	825,939	893,744	858,095	112,645
Industrial machinery, equipment, supplies....	1,785	1,811,835	206,562	11.4	116,511	68	28,788	29,486	29,390	2,132,433	2,197,961	2,204,091	115,279
Industrial machinery, equipment.....	60	143,975	7,475	5.0	4,147	...	926	943	950	81,416	74,733	80,240	4,685
Belling, hose, packing.....	178	197,693	24,344	12.3	11,645	...	2,852	2,967	2,903	201,089	214,761	215,207	15,101
Machine tools.....	134	79,314	8,660	10.9	5,125	5	1,101	1,159	1,146	91,500	97,410	109,328	8,050
Mine, mill supplies.....	146	201,943	15,780	7.8	9,176	9	1,883	1,924	1,907	169,651	173,266	154,851	8,011
Oil well, oil refining supplies.....	242	191,314	16,924	8.8	8,633	10	1,989	2,144	2,076	144,176	161,350	161,552	16,794
Printing machinery, supplies (exc. paper).....	119	78,439	10,767	13.7	6,678	1	1,431	1,466	1,434	131,917	140,801	123,343	5,208
Rope, cordage.....	32	32,505	2,303	7.1	1,111	...	203	204	204	20,726	21,095	20,622	1,509
Miscellaneous industrial machinery, supplies	884	880,647	120,298	13.7	69,996	43	18,403	18,683	18,720	1,291,958	1,314,545	1,332,348	55,921
Professional equipment, supplies.....	595	147,522	37,571	25.5	23,954	12	8,121	8,118	8,094	446,305	452,925	449,654	22,649
Service establishment equipment, supplies....	296	263,023	30,501	11.6	17,328	30	4,349	4,379	4,347	311,096	313,007	320,044	18,717
Laundry, dry cleaning equipment, supplies..	50	51,481	9,236	17.9	5,185	6	1,083	1,098	1,044	88,649	90,302	89,950	4,220
Shoe findings.....	58	150,320	6,351	4.2	3,826	1	736	736	736	67,426	66,112	71,661	6,293
Undertakers' supplies.....	53	22,911	4,847	21.2	2,556	3	793	780	784	44,783	46,356	45,705	4,347
Miscellaneous service equipment, supplies..	135	38,311	10,067	26.2	5,761	20	1,744	1,765	1,783	110,238	109,737	112,728	4,057
Transportation (except automotive) equipment, supplies.....	70	93,877	15,548	16.6	8,163	4	1,981	2,059	2,088	147,868	157,989	164,132	18,888
Aircraft, aeronautical equipment, supplies.	7	3,199	559	17.5	1,269	1	75	79	81	4,930	5,187	5,515	632
Railroad equipment, supplies.....	15	77,738	11,649	15.0	5,742	...	1,338	1,431	1,431	99,632	109,368	114,819	15,437
Marine equipment, supplies.....	48	12,940	3,340	25.8	2,152	3	568	549	576	43,316	43,434	43,798	2,819
<i>Metals, metal work (except scrap):</i>													
Iron, steel and products.....	398	813,009	79,894	9.8	41,735	13	10,675	11,062	10,829	736,541	777,643	801,673	76,971
Nonferrous metals, metal work.....	104	352,367	19,285	5.5	8,765	...	2,212	2,349	2,404	162,500	161,954	175,410	30,972
<i>Other manufacturers' sales branches:</i>													
Amusement, sporting goods.....	173	283,129	36,885	13.0	20,154	9	6,064	6,419	6,500	353,778	418,192	415,931	29,857
Books, periodicals, newspapers.....	75	74,643	25,793	34.6	9,790	10	3,673	3,858	3,782	178,453	180,464	183,605	7,333
Coal, coke.....	16	88,171	3,075	3.5	1,708	2	599	401	401	32,165	32,272	32,729	7,084
Farm supplies.....	188	204,463	18,894	9.2	8,499	3	2,486	2,538	2,480	157,851	156,367	152,930	7,939
Feed.....	105	105,301	8,731	8.3	3,999	3	1,307	1,346	1,310	74,060	78,790	75,062	3,597
Fertilizers, agricultural chemicals.....	83	99,162	10,163	10.2	4,521	...	1,179	1,192	1,170	83,791	77,577	77,868	4,342
Jewelry.....	37	51,110	10,402	20.4	5,675	6	1,237	1,222	1,250	108,749	103,699	112,643	5,042
Petroleum and products.....	27	24,180	2,797	11.6	1,619	3	412	418	404	30,177	30,705	30,133	1,996
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	488,431	8.2	101,650	24	28,316	28,716	28,540	1,400,392	2,015,361	2,065,731	153,596
Manufacturers' sales offices (without stock), total.....	8,052	23,508,860	1,021,132	4.3	420,341	254	96,954	88,611	89,890	7,644,892	7,764,035	8,111,889	...
<i>Groceries, confectionery, meats:</i>													
Confectionery.....	18	69,686	1,712	2.4	1,026	1	255	267	287	18,168	19,480	20,513	...
Meats, meat products.....	22	39,166	3,134	7.9	1,578	...	142	141	157	12,424	13,344	15,485	...
Other grocery, food specialties.....	336	1,056,301	76,496	7.2	36,794	2	7,342	7,465	7,489	496,033	508,977	528,657	...
<i>Farm product, (edible):</i>													
Dairy, poultry products.....	16	74,049	5,305	7.2	1,965	1	466	562	581	32,823	41,676	42,427	...
<i>Beer, wines, distilled spirits.....</i>													
101	922,848	55,437	5.6	14,038	...	2,738	2,798	2,894	253,676	260,957	279,682	...	
<i>Drugs, chemicals, allied products:</i>													
Drugs, drug sundries (specialty lines).....	78	189,667	24,701	13.0	9,393	...	2,221	2,127	2,140	182,537	189,529	183,989	...
Proprietary medicines, toiletries.....	48	118,923	13,495	11.3	3,967	...	826	735	742	75,438	72,068	75,758	...
Drug sundries.....	30	70,744	10,716	15.1	5,926	...	1,400	1,392	1,398	107,099	117,461	108,231	...
Industrial chemicals, explosives.....	291	374,573	100,760	26.9	30,789	1	8,770	8,720	8,728	626,365	629,447	636,484	...
Paints, varnishes.....	75	133,031	15,495	11.6	5,712	...	1,351	1,340	1,396	111,021	108,765	117,640	...
<i>Tobacco and products (except leaf).....</i>													
200	897,100	23,728	2.6	6,204	...	1,690	1,698	1,875	109,373	112,500	121,724	...	
<i>Dry goods, apparel:</i>													
Clothing, furnishings, footwear.....	312	459,732	33,127	7.3	19,671	69	3,416	3,393	3,521	337,423	343,727	353,751	...
Men's, boys' clothing, furnishings.....	112	204,141	18,140	8.9	9,192	30	1,514	1,474	1,560	163,358	165,186	166,662	...
Women's, children's clothing, furnishing ..	133	133,181	12,379	9.2	6,580	23	1,115	1,122	1,141	117,300	116,843	122,472	...
Shoes, other footwear.....	29	22,122	2,151	9.7	1,217	6	362	366	380	22,413	23,159	22,304	...
Work clothing.....	17	69,149	3,485	5.0	1,799	...	296	305	315	20,448	23,158	24,350	...
Clothing, furnishings, new.....	41	31,139	2,072	6.6	883	...	129	126	125	15,904	15,381	14,963	...
<i>Dry goods, piece goods, notions.....</i>													
294	941,997	41,538	4.4	20,662	22	3,429	3,477	3,577	390,705	364,383	399,541	...	
Hosiery, underwear.....	73	135,080	9,422	7.0	5,196	3	783	782	811	104,232	93,312	112,699	...
Piece goods.....	4	605,178	22,239	3.7	9,732	3	1,676	1,723	1,770	171,890	166,833	177,464	...
Other dry goods, notions.....	127	201,739	9,871	4.9	5,734	16	970	972	996	114,583	104,238	109,378	...

See footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active proprie-tors,* Novem-ber (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per-cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by kind of Business—Continued													
Manufacturers' sales offices—Continued													
Furniture, home furnishings:													
Furniture (household, office).....	51	19,120	1,554	8.1	907	12	161	168	170	16,862	17,581	18,045	...
Household furniture.....	30	11,803	1,073	9.1	613	12	106	108	108	11,921	12,078	12,372	...
Office furniture.....	21	7,317	481	6.6	294	...	55	62	62	4,941	5,503	5,671	...
Home furnishings, floor coverings.....	269	344,649	18,905	5.5	9,304	5	1,932	1,908	1,922	162,753	162,103	174,063	...
China, glassware, crockery.....	31	16,074	1,007	6.3	720	...	123	121	120	13,678	14,434	15,640	...
Floor coverings.....	126	253,599	9,775	3.8	4,366	...	743	779	796	75,969	72,388	79,840	...
Miscellaneous home furnishings.....	112	74,976	8,123	10.8	4,218	5	1,072	1,008	1,006	74,106	75,221	78,574	...
Paper and its products:													
Fine paper.....	25	58,752	2,370	4.0	1,172	1	180	172	172	19,565	18,325	18,416	...
Stationery, office supplies.....	338	139,321	28,511	20.5	23,402	2	4,432	4,478	4,545	424,069	410,403	441,205	...
Other paper products.....	405	1,013,092	43,241	4.3	18,932	4	3,525	3,563	3,691	356,366	356,786	367,309	...
Automotive equipment, tires and tubes.....													
Automotive equipment, tires and tubes.....	143	268,091	19,200	7.2	8,052	7	2,026	2,131	2,020	149,199	159,541	156,705	...
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment.....	556	925,223	31,343	3.4	14,971	...	2,875	2,382	3,033	260,133	274,118	284,962	...
Wiring supplies, construction materials....	220	403,618	14,152	3.5	5,622	...	1,032	1,071	1,079	100,165	103,400	109,264	...
Apparatus and equipment.....	136	521,605	17,241	3.3	7,343	...	1,843	1,411	1,954	159,968	170,718	175,704	...
Electrical appliances, specialties.....	101	721,447	9,372	1.3	5,193	4	850	867	840	102,146	112,338	114,981	...
Hardware, plumbing, heating:													
Hardware.....	68	71,554	5,574	7.8	3,072	3	381	394	396	38,779	36,842	39,287	...
Plumbing, heating equipment, supplies.....	370	465,668	20,454	4.4	11,005	7	2,132	2,124	2,162	202,659	206,125	217,480	...
Plumbing, heating (general line).....	69	257,519	5,420	2.1	3,295	2	665	663	668	61,141	62,281	64,169	...
Heating (including stoves, ranges).....	57	39,961	4,070	10.2	1,671	2	270	275	277	28,677	29,575	32,977	...
Plumbing fixtures, supplies.....	93	49,402	3,518	7.1	1,912	...	382	371	380	35,823	36,744	37,365	...
Air conditioning, ventilating equipment....	151	118,786	6,446	5.4	4,127	3	815	807	837	77,018	77,525	82,969	...
Lumber, construction materials:													
Lumber, millwork.....	54	81,407	5,255	6.4	1,913	11	282	304	326	31,700	31,720	32,597	...
Other construction materials.....	369	997,459	79,579	7.9	28,292	6	6,022	6,232	6,212	467,726	486,652	482,331	...
Brick, tile, terra cotta.....	74	109,236	6,426	5.9	1,303	4	550	562	555	35,585	36,640	38,241	...
Cement, lime, plaster.....	28	258,962	32,621	12.6	8,553	...	2,101	2,152	2,076	142,649	152,202	153,445	...
Glass (building).....	37	164,250	1,646	1.0	926	...	174	145	149	15,448	17,087	18,754	...
Roofing, siding, insulation.....	81	266,273	22,667	8.5	10,809	1	1,973	2,077	2,122	159,071	166,131	168,510	...
Miscellaneous construction materials.....	89	198,732	14,119	7.2	6,031	1	1,230	1,206	1,266	109,323	108,502	109,381	...
Machinery, equipment, supplies:													
Commercial machines, equipment.....	380	82,027	19,617	23.9	14,562	14	2,298	3,326	3,103	267,424	256,290	281,712	...
Commercial refrigeration equipment.....	31	14,763	359	2.4	569	4	121	122	125	10,155	10,142	10,030	...
Office machines, equipment.....	271	39,579	15,207	38.4	11,494	4	4,434	2,545	2,629	215,772	212,240	234,780	...
Store machines, fixtures.....	76	12,269	1,771	14.4	1,129	5	184	164	143	16,486	18,465	17,268	...
Other commercial machines, equipment.....	42	17,416	1,790	10.2	1,376	1	129	196	206	24,971	25,603	24,634	...
Construction machinery, equipment.....	47	63,220	5,063	8.0	1,605	...	351	459	282	24,067	25,990	26,371	...
Farm-dairy machinery, equipment.....	17	215,802	2,321	1.1	3,281	...	632	707	739	51,947	57,758	61,219	...
Industrial machinery, equipment, supplies....	1,255	1,945,550	32,538	1.7	44,392	26	9,500	8,723	9,847	790,567	816,546	841,093	...
Industrial machinery, equipment.....	16	13,207	704	5.3	331	...	75	76	79	6,896	6,463	6,716	...
Belting, hose, packing.....	61	44,012	2,842	6.4	1,502	2	311	310	313	4,785	31,790	31,676	...
Machine tools.....	122	77,735	4,232	5.4	3,324	1	590	511	514	60,423	60,240	62,876	...
Mine, mill supplies.....	73	30,199	2,853	9.4	1,498	6	276	292	296	26,273	27,407	28,309	...
Oil well, oil refining supplies.....	25	72,056	4,037	5.6	1,912	...	437	443	496	34,393	36,404	38,824	...
Printing machinery, supplies (except paper)	53	56,486	4,627	8.2	2,321	6	456	454	467	47,286	52,011	54,834	...
Miscellaneous industrial machinery, supplies	845	1,621,974	61,242	3.8	32,342	11	6,439	6,617	6,690	583,361	602,166	617,764	...
Professional equipment, supplies.....	31	67,392	3,852	5.7	2,600	4	423	424	416	48,452	49,847	51,463	...
Service establishment equipment, supplies....	57	22,741	1,350	6.0	366	6	170	169	180	14,395	14,032	15,675	...
Transportation (except automotive) equipmen-t, supplies.....													
Transportation (except automotive) equipmen-t, supplies.....	64	198,767	3,759	1.9	2,004	7	365	362	356	26,212	37,649	37,082	...
Railroad equipment, supplies.....	47	188,271	3,222	1.7	1,725	...	306	302	297	31,649	32,237	31,750	...
Other transportation equipment, supplies....	17	10,496	537	5.1	279	7	59	60	59	5,169	5,412	5,332	...
Metals, metal work (except scrap):													
Iron, steel and products.....	733	5,421,524	115,167	2.1	39,364	10	7,115	7,311	7,161	695,664	718,143	762,210	...
Nonferrous metals, metal work.....	212	344,242	32,331	9.4	10,622	5	2,465	2,453	2,571	196,517	205,187	212,519	...
Other manufacturers' sales offices:													
Amusement, sporting goods.....	64	133,637	7,395	5.5	3,412	4	642	637	643	6,596	63,404	65,774	...
Books, periodicals, newspapers.....	127	54,431	7,259	13.3	3,193	1	622	623	700	75,752	68,122	63,255	...
Coal, coke.....	64	261,539	7,245	2.8	3,464	...	608	602	677	65,391	67,754	77,073	...
Farm supplies.....	36	114,795	7,745	6.7	2,362	1	565	553	570	4,155	42,334	44,079	...
Feed.....	19	62,434	4,337	7.0	1,297	1	326	303	349	34,119	25,277	26,610	...
Fertilizers, agricultural chemicals.....	17	45,921	3,398	7.4	1,065	...	239	230	227	14,969	17,057	17,069	...
Jewelry.....	56	44,323	2,515	5.7	1,795	3	216	219	233	2,443	31,447	39,716	...
Manufacturers' sales offices, misc. products.	35	3,032,851	71,770	2.4	24,752	12	4,715	4,711	4,711	43,257	44,347	45,222	...
Forest products (except lumber).....	33	47,324	1,144	2.4	621	1	136	142	145	1,167	1,649	1,776	...
Oils and fats (inedible).....	22	169,091	1,742	1.0	236	...	147	143	152	14,741	15,334	15,724	...
Textiles and materials other than dry goods	70	226,675	10,544	4.6	4,447	...	766	764	774	41,772	40,147	44,241	...
Yarns (industrial).....	31	383,705	2,868	0.7	1,102	...	175	179	172	13,265	14,447	13,744	...
Manufacturers' sales offices, n. s. c.....	196	2,222,205	49,671	2.2	17,299	11	3,492	3,560	3,527	305,706	315,712	325,744	...

See Footnotes at end of table.

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab-lishments (Number)	Sales, en-tire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Num-ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per-cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Type by Kind of Business—Continued													
Petroleum bulk stations, terminals.....	20,851	17,615,154	95,104	0.5	34,347	23,452	111,812	111,053	112,466	6,486,911	6,646,405	6,840,356	709,205
Refiner—marketer stations.....	19,153	7,392,698	637,978	8.6	313,245	16,798	67,355	67,381	67,117	4,025,129	4,179,405	4,262,580	526,929
Marketers without refining facilities.....	10,074	3,136,347	310,803	9.9	125,173	7,593	42,179	41,447	42,982	2,325,764	2,326,325	2,430,424	176,097
Marketers of liquefied petroleum gas.....	324	3,160	17,293	5.5	7,429	81	2,278	2,325	2,367	135,112	140,675	147,352	6,179
Agents, brokers, total.....	24,361	34,610,092	894,395	2.6	350,148	21,820	90,146	92,799	101,650	6,096,782	6,389,461	6,761,190	68,829
Groceries, confectionery, meats.....	3,171	5,587,102	108,079	1.9	45,285	2,332	10,736	10,360	10,962	788,138	811,569	832,369	9,002
Groceries, foods (except as specified).....	2,883	4,747,299	98,907	2.1	43,354	2,639	10,063	10,282	10,258	735,623	758,108	775,464	8,551
Confectionery.....	147	100,226	5,033	5.0	1,321	160	299	293	304	22,797	22,560	23,403	34
Fish, sea foods.....	58	32,460	1,401	4.3	616	49	149	158	165	9,605	11,746	11,137	376
Meats, meat products.....	83	614,117	4,078	0.7	1,094	90	225	227	235	20,113	19,855	22,365	41
Farm products (edible).....	1,155	1,778,371	53,312	3.0	25,063	933	7,674	7,710	7,440	465,206	480,807	468,634	3,640
Dairy, poultry products.....	195	387,457	5,950	1.5	2,523	161	710	708	786	48,309	49,075	53,394	705
Fruits, vegetables (fresh).....	960	1,390,914	47,362	3.4	22,546	772	6,964	7,002	6,654	416,897	431,732	415,240	2,935
Beer, wines, distilled spirits.....	97	64,187	1,782	2.8	727	73	139	162	171	11,199	13,285	14,111	560
Beer, ale.....	17	11,934	634	5.3	124	14	27	34	36	1,700	2,909	2,714	136
Wines, distilled spirits.....	80	52,253	1,148	2.2	603	59	112	123	135	9,499	10,376	11,397	424
Drugs, chemical, allied products.....	499	393,642	17,513	4.5	7,281	368	1,633	1,632	1,625	134,892	135,315	137,342	1,427
Drugs, drug sundries.....	182	90,155	5,499	6.1	2,332	146	614	617	642	43,193	43,042	47,885	191
Industrial chemicals, explosives.....	251	271,335	10,646	3.9	4,409	168	847	866	842	81,932	81,717	79,615	1,120
Paints, varnishes.....	66	32,158	1,368	4.2	540	54	142	149	142	9,767	10,556	9,842	116
Tobacco and products (except leaf).....	14	5,520	216	3.9	54	20	19	22	20	993	1,057	999	21
Dry goods, apparel.....	6,293	5,497,838	173,992	3.2	63,214	3,090	11,684	11,866	12,117	1,122,747	1,121,444	1,149,949	8,143
Clothing, furnishings (general line).....	345	514,560	11,184	2.2	5,566	213	1,406	1,432	1,405	105,725	110,646	108,272	306
Men's, boys' clothing, furnishings.....	358	215,723	9,360	4.3	3,205	337	592	608	592	56,587	56,659	57,741	490
Women's, children's clothing, furnishings.....	824	721,486	23,742	3.3	8,407	865	2,141	2,183	2,252	156,096	155,755	166,018	1,511
Furs (dressed), fur clothing.....	74	96,627	1,845	1.9	642	95	172	183	183	10,187	11,656	10,896	458
Millinery, millinery supplies.....	135	57,434	2,955	5.1	964	156	254	243	252	18,181	17,255	18,641	9
Shoes, other footwear.....	132	98,223	3,587	3.6	509	180	105	112	111	9,851	9,622	10,065	33
Dry goods (general line).....	392	625,591	14,482	2.3	4,660	360	1,117	1,113	1,196	78,648	75,084	82,198	358
Hosiery, underwear.....	225	223,685	10,404	4.6	4,058	206	636	653	698	69,872	70,196	73,037	466
Piece goods.....	938	2,999,443	96,428	3.2	35,223	678	5,261	5,368	5,457	614,606	614,571	623,081	5,912
Furniture, home furnishings.....	1,845	469,963	27,779	5.9	4,337	984	2,130	2,191	2,221	172,453	173,175	183,772	991
Furniture (household, office).....	484	204,345	13,015	6.4	3,964	460	886	898	896	76,072	75,633	78,869	329
Home furnishings, floor coverings.....	561	265,618	14,764	5.6	5,373	524	1,244	1,293	1,325	96,381	97,542	104,903	662
Paper and its products.....	407	251,077	10,600	4.2	3,904	340	873	981	878	73,229	73,329	75,316	512
Stationery, office supplies.....	105	25,177	1,831	7.3	799	98	222	223	223	15,344	14,853	16,250	219
Other paper products.....	302	226,001	8,769	3.9	3,105	242	651	658	655	57,885	58,476	59,066	293
Farm products (raw materials).....	3,744	11,739,902	137,688	1.2	52,287	3,705	25,595	26,790	35,431	914,052	1,052,918	1,338,167	18,188
Cotton.....	362	835,198	7,387	0.9	2,303	353	664	645	763	39,455	39,167	43,604	5,074
Grain.....	356	1,616,616	14,987	0.9	6,101	260	1,430	1,494	1,479	109,162	105,467	106,609	2,869
Hides, skins, raw furs.....	216	352,086	9,356	2.6	4,438	171	968	887	894	75,451	72,109	71,669	1,873
Livestock (except horses, mules).....	1,864	7,312,305	64,357	0.9	28,198	2,009	17,982	18,424	19,786	506,805	528,704	569,921	3,598
Tobacco (leaf).....	674	1,007,856	35,700	3.5	13,683	660	3,636	4,420	11,704	128,949	243,842	484,576	1,118
Wool, mohair.....	171	407,313	5,298	1.3	2,280	166	551	573	487	39,896	38,140	35,450	2,118
Miscellaneous inedible farm products.....	101	208,522	2,964	1.4	1,284	86	364	327	379	24,334	25,489	26,878	1,538
Automotive.....	556	459,614	21,859	4.8	8,167	484	1,761	1,819	1,823	144,455	153,567	159,706	802
Automobiles, other motor vehicles.....	62	86,535	1,953	2.2	791	57	237	246	252	12,616	13,136	13,636	233
Automotive equipment, tires and tubes.....	494	373,079	19,906	5.3	7,376	432	1,524	1,573	1,571	131,839	140,431	146,070	569
Electrical goods.....	1,312	683,553	42,209	6.2	13,470	1,207	3,111	3,224	3,236	246,702	266,291	271,221	1,872
Wiring supplies, apparatus.....	445	477,298	30,409	6.4	10,204	847	2,212	2,319	2,307	178,838	196,057	195,164	1,494
Electrical appliances, specialties.....	367	206,255	11,700	5.7	3,266	360	899	905	929	67,864	70,234	76,057	378
Hardware, plumbing, heating.....	1,236	468,431	33,432	7.2	12,485	1,136	2,262	2,457	2,982	223,876	232,193	237,905	2,191
Hardware.....	497	227,178	14,167	6.2	4,782	470	1,166	1,183	1,168	84,098	88,610	88,137	487
Plumbing, heating equipment, supplies.....	739	241,253	19,265	8.1	8,203	666	1,096	1,274	1,814	139,778	143,583	149,768	1,704
Lumber, construction materials.....	788	539,286	25,402	4.7	7,888	654	1,787	1,828	1,901	145,725	154,455	160,633	2,260
Lumber, millwork.....	628	432,518	17,934	4.1	4,788	439	961	1,027	1,073	85,161	93,361	96,713	1,768
Other construction materials.....	260	106,768	7,468	7.0	3,102	215	826	802	828	60,564	61,094	63,920	492
Machinery, equipment, supplies.....	3,365	1,422,424	94,417	6.6	38,669	2,841	8,183	8,429	8,525	691,988	717,013	728,944	7,966
Commercial machines, equipment.....	339	75,938	6,464	8.5	3,068	302	865	916	956	56,534	61,876	63,193	868
Construction machinery, equipment.....	32	28,603	2,229	7.8	1,227	54	259	270	259	22,156	22,996	21,143	592
Farm—dairy machinery, equipment.....	64	28,993	1,464	5.0	814	48	168	177	176	14,923	15,512	16,396	353
Industrial machinery, equipment, supplies.....	2,191	827,266	64,928	7.8	26,480	1,867	5,448	5,570	5,639	475,229	487,320	494,528	4,951
Professional equipment, supplies.....	139	22,124	1,751	7.9	699	86	192	197	230	13,640	13,329	13,958	109
Service establishment equipment, supplies.....	380	258,169	10,205	4.0	3,066	344	739	760	757	60,919	63,322	64,721	866
Transportation (except automotive) equip-ment, supplies.....	206	181,331	7,176	4.0	2,775	143	512	549	538	48,587	52,658	55,005	267
Metals, metal work (except scrap).....	743	726,293	24,485	3.4	8,577	608	1,786	1,861	1,843	147,870	152,938	158,893	1,089
Iron, steel and products.....	438	542,429	2,964	0.5	7,171	522	1,516	1,581	1,578	124,191	127,141	131,619	899
Nonferrous metal, metal work.....	105	183,344	3,521	1.9	1,406	86	270	280	265	23,679	25,797	27,270	190
Waste materials.....	40	21,562	7,070	3.3	3,227	50	573	596	557	51,713	51,907	51,347	532
Iron, steel scrap.....	50	164,613	5,292	3.2	2,313	34	366	344	348	33,851	35,565	34,148	461
Other scrap, waste material.....	40	37,949	1,778	4.9	914	16	207	209	209	17,862	16,342	17,199	71
Other agents, brokers.....	2,941	4,423,321	114,160	2.6	43,907	2,384	9,630	9,871	9,857	761,544	798,198	791,882	9,633
Amusement, sporting goods.....	116	143,437	9,766	6.8	3,305	316	705	739	752	51,562	58,763	64,095	420
Books, periodicals, newspapers.....	33	87,782	6,691	11.6	1,839								

Table 1 E.—WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Con.

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) ¹		Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Num-ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest —			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per-cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
<u>Type by Kind of Business—Continued</u>													
Assemblers (mainly farm products), total.	19,268	10,957,893	664,405	6.1	308,683	10,114	138,739	139,184	119,008	5,569,208	5,395,365	6,726,810	432,367
Groceries, confectionery, meats:													
Fish, sea foods.....	591	118,225	27,823	23.5	14,347	501	9,502	8,544	12,364	196,119	208,235	403,884	3,859
Other grocery, food specialties.....	253	206,617	27,804	13.4	12,320	125	6,278	5,192	11,576	314,037	188,826	438,490	21,430
Dried fruits, nuts.....	165	170,372	22,209	13.0	10,181	90	5,126	3,401	9,871	164,812	129,427	367,050	15,383
Miscellaneous grocery specialties.....	88	36,245	5,595	15.4	2,734	35	1,152	1,721	1,705	46,225	54,399	71,440	6,047
Farm products (edible):													
Dairy, poultry products.....	3,939	1,618,011	114,249	7.1	51,525	2,756	21,557	23,211	23,977	932,999	1,032,609	1,058,747	36,277
Fruits, vegetables (fresh).....	2,137	1,102,832	254,602	23.1	121,800	1,352	59,663	58,939	64,848	2,274,728	2,446,852	2,681,356	33,777
Farm products (raw materials):													
Cotton.....	1,238	920,720	24,793	2.7	8,393	938	2,581	2,779	5,074	115,560	129,115	234,710	43,953
Grain.....	8,380	4,192,851	146,881	3.5	71,519	2,427	26,915	31,221	28,136	1,258,803	1,492,088	1,359,151	193,213
Hides, skins, raw furs.....	166	44,139	3,698	8.4	1,930	137	762	781	795	33,816	33,639	36,358	2,599
Livestock (except horses, mules).....	1,532	2,233,339	28,717	1.3	10,188	1,273	4,513	4,597	4,814	183,316	184,296	194,530	6,895
Tobacco (leaf).....	75	128,105	3,332	2.6	1,840	51	1,816	740	716	57,131	28,442	27,085	54,767
Wool, mohair.....	82	62,015	3,592	5.8	1,296	69	372	525	380	18,462	24,142	19,208	3,093
Miscellaneous inedible farm products.....	466	175,644	14,249	8.1	5,956	214	2,132	1,838	2,956	92,398	87,393	134,707	22,233
Other assemblers:													
Farm supplies.....	384	151,117	14,077	9.3	6,630	246	2,812	2,737	2,255	112,149	111,447	138,951	3,809
Feed.....	158	63,113	5,049	7.3	2,383	115	885	961	942	43,638	47,124	45,530	2,717
Seeds.....	163	60,689	7,005	11.5	3,299	23	1,413	1,299	1,501	61,859	65,428	71,100	1,254
Miscellaneous farm supplies.....	63	21,359	2,023	9.5	943	48	314	377	312	13,652	18,835	11,322	638
Assemblers, miscellaneous products.....	25	4,232	588	13.9	284	20	136	130	177	4,690	5,381	7,132	462

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.
¹ Entries for agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 E.—WHOLESALE ESTABLISHMENTS—TYPE OF OPERATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

Geographic division and State	ESTABLISHMENTS AND SALES															
	Total, all operating types		Merchant wholesalers		Manufacturers' sales branches (with stocks)		Manufacturers' sales offices (without stocks)		Petroleum bulk stations, terminals		Agents and brokers		Assemblers (mainly farm products)			
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)		
United States: Total	101,111	168,188,801	60,517	77,901,479	15,716	21,111,117	1,171	1,505,240	1,451	1,615,650	24,361	34,616,072	19,268	10,957,893		
New England:																
Maine	13,114	1,943,451	7,499	4,601,934	1,176	(x)	4	(x)	964	11,814	1,140	(x)	154	(x)		
New Hampshire	64,184	91,747,342	41,234	25,511,599	3,261	1,398,311	1,111	4,214,148	301	1,848,289	7,065	11,631,136	575	534,741		
Vermont	47,411	61,445,763	27,022	15,400,805	3,369	1,811,211	1,111	1,764,111	1,622	4,151,342	5,175	7,418,798	3,456	2,177,454		
Massachusetts	11,114	11,111,233	11,637	7,011,169	1,681	1,611,011	660	1,564,317	1,703	1,161,294	4,327	4,996,904	7,945	3,951,120		
Rhode Island	11,114	16,111,111	13,380	5,611,604	1,681	(x)	711	(x)	1,111	1,390,272	2,354	(x)	1,355	(x)		
Connecticut	11,114	2,991,111	11,811	3,881,140	1,655	275,114	1,011	644,984	1,666	52,635	1,044	1,590,973	854	481,397		
New Jersey	11,114	17,105,080	10,696	1,205,261	1,427	1,371,391	1,111	1,174,854	3,284	914,328	1,562	1,820,239	2,349	1,092,947		
New York	11,114	11,111,111	1,050	1,771,165	534	534,111	1,111	171,111	1,111	1,111	500	746,694	1,285	617,710		
Pennsylvania	11,114	11,111,111	15,341	8,071,162	2,123	1,061,680	1,111	1,741,710	1,111	1,441,494	3,184	2,470,702	1,255	1,183,985		
Middle Atlantic:																
New York	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
New Jersey	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Pennsylvania	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Middle West:																
Illinois	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Indiana	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Michigan	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Ohio	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Wisconsin	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
South Atlantic:																
Virginia	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
North Carolina	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
South Carolina	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Georgia	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Florida	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
West South Central:																
Texas	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Louisiana	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Arkansas	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Oklahoma	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Mountain:																
Montana	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Wyoming	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Colorado	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
New Mexico	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Arizona	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Idaho	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Utah	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Nevada	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Pacific:																
Washington	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
Oregon	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		
California	11,114	11,111,111	11,114	11,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111	1,114	1,111,111		

TABLE 1 E.—WHOLESALE ESTABLISHMENTS—TYPE OF OPERATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Beer, wines, distilled spirits											Drugs, chemicals, allied products											Furniture, home furnishings										
	Total			Beer, ale			Wines, distilled spirits			Total			Drugs (general line)			Drugs, drug sundries (specialty lines)			Industrial chemicals, explosives			Paints, varnishes			Total			Furniture (household office)			Home furnishings, floor coverings		
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dollars)			
United States, total	7,115	4,699,723	5,458	1,550,512	1,527	3,519,167	4,671	2,282,226	303	846,870	1,207	630,016	1,207	321,811	3,313	1,314,743	1,313	574,772	1,313	1,314,743	1,313	574,772	1,313	1,314,743	1,313	574,772	1,313	1,314,743	1,313	574,772			
New England	362	278,913	129	137,817	111	133,670	276	143,670	23	54,707	87	11,403	89	15,285	232	16	115	232	16	115	232	16	115	232	16	115	232	16	115	232	16	115	
Maine	42	11,613	16	1,918	12	1,767	18	1,767	2	18	7	18	7	18	3	16	3	16	3	16	3	16	3	16	3	16	3	16	3	16	3	16	
New Hampshire	19	11,816	10	1,930	10	1,930	5	71,564	1	18	1	61	1	61	1	61	1	61	1	61	1	61	1	61	1	61	1	61	1	61	1	61	
Vermont	17	11,800	15	57,345	16	71,564	16	71,564	1	25,108	4	10,104	53	7,082	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	
New York	17	11,800	15	57,345	16	71,564	16	71,564	1	25,108	4	10,104	53	7,082	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	58	3,900	153	38,616	
Rhode Island	36	58,324	23	15,427	12	23,883	23	23,883	2	16,564	10	16,406	22	1,888	13	6,418	6	1,888	13	6,418	6	1,888	13	6,418	6	1,888	13	6,418	6	1,888	13	6,418	
Connecticut	64	7,614	4	10,361	34	57,253	59	27,239	2	16,564	23	4,206	7	1,431	47	5,421	21	4,337	47	5,421	21	4,337	47	5,421	21	4,337	47	5,421	21	4,337	47	5,421	
Middle Atlantic	1,804	611,174	1,569	319,232	825	612,282	1,726	845,643	59	102,680	637	307,143	622	151,173	1,726	575,156	612	135,661	1,726	575,156	612	135,661	1,726	575,156	612	135,661	1,726	575,156	612	135,661	1,726	575,156	
New York	576	76,742	331	39,634	192	48,159	1,293	659,324	37	92,516	547	171,797	487	352,943	1,293	461,306	304	113,974	1,293	461,306	304	113,974	1,293	461,306	304	113,974	1,293	461,306	304	113,974	1,293	461,306	
New Jersey	153	19,253	108	45,784	58	135,688	176	76,344	16	54,088	54	19,193	56	21,083	176	27,472	31	6,584	176	27,472	31	6,584	176	27,472	31	6,584	176	27,472	31	6,584	176	27,472	
Pennsylvania	1,120	1,84,344	1,101	183,184	19	114,665	259	110,907	16	54,088	94	19,193	56	21,083	259	86,972	77	15,407	259	86,972	77	15,407	259	86,972	77	15,407	259	86,972	77	15,407	259	86,972	
Maryland	1,773	77,123	1,325	303,751	448	582,370	372	443,300	47	158,132	367	157,345	141	70,881	645	252,421	243	75,277	645	252,421	243	75,277	645	252,421	243	75,277	645	252,421	243	75,277	645	252,421	
Ohio	285	146,886	216	54,881	69	34,886	34	35,259	15	34,886	38	15,332	40	15,282	186	51,512	53	10,313	186	51,512	53	10,313	186	51,512	53	10,313	186	51,512	53	10,313	186	51,512	
Indiana	191	121,674	160	74,981	31	35,121	32	34,567	30	24,567	30	24,567	30	24,567	155	20,255	29	8,147	155	20,255	29	8,147	155	20,255	29	8,147	155	20,255	29	8,147	155	20,255	
Illinois	391	379,876	413	14,247	178	163,624	348	260,374	12	24,567	47	12,335	48	18,112	318	145,788	126	8,147	318	145,788	126	8,147	318	145,788	126	8,147	318	145,788	126	8,147	318	145,788	
Michigan	371	218,718	274	93,645	97	125,073	134	58,575	10	21,115	96	4,111	13	3,246	81	24,616	23	6,312	81	24,616	23	6,312	81	24,616	23	6,312	81	24,616	23	6,312	81	24,616	
Wisconsin	335	117,967	264	38,870	73	79,109	75	28,511	7	16,668	7	2,111	13	3,246	35	17,941	12	3,020	35	17,941	12	3,020	35	17,941	12	3,020	35	17,941	12	3,020	35	17,941	
Minnesota	813	34,640	715	29,440	98	35,194	38	80,668	28	80,668	142	19,662	65	21,855	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	
Iowa	202	71,274	185	28,140	17	27,963	1	1,000	1	1,000	31	4,695	2	3,901	32	12,879	12	4,911	32	12,879	12	4,911	32	12,879	12	4,911	32	12,879	12	4,911	32	12,879	
Missouri	149	34,555	148	27,498	55	11,453	14	61,436	6	31,852	67	9,718	36	15,104	115	4,714	41	3,925	115	4,714	41	3,925	115	4,714	41	3,925	115	4,714	41	3,925	115	4,714	
North Dakota	45	13,132	34	9,677	3	11,453	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	
South Dakota	49	14,982	41	15,614	8	12,968	10	17,382	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	1	1,000	
Nebraska	81	42,411	73	15,426	2	3,493	2	3,493	3	9,921	8	1,367	6	1,039	11	2,422	4	7,062	11	2,422	4	7,062	11	2,422	4	7,062	11	2,422	4	7,062	11	2,422	
Kansas	105	11,144	105	23,144	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
West North Central	713	465,733	568	165,735	146	279,998	362	307,957	54	113,155	138	18,662	65	21,855	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	77	16,401	182	18,741	
Delaware	16	11,105	10	12,749	6	11,389	4	19,277	2	9,416	21	2,833	10	3,187	26	4,291	15	9,438	26	4,291	15	9,438	26	4,291	15	9,438	26	4,291	15	9,438	26	4,291	
Maryland	104	73,184	85	14,062	24	19,124	99	30,707	3	9,194	10	1,272	19	1,952	19	2,433	12	9,438	19	2,433	12	9,438	19	2,433	12	9,438	19	2,433	12	9,438	19	2,433	
District of Columbia	27	34,313	106	32,813	5	613	39	16,406	12	6,698	12	752	7	752	9	904	15	3,300	9	904	15	3,300	9	904	15	3,300	9	904	15	3,300	9	904	
Virginia	111	34,426	106	19,865	5	613	39	16,406	12	6,698	12	752	7	752	9	904	15	3,300	9	904	15	3,300	9	904	15	3,300	9	904	15	3,300	9	904	
West Virginia	105	19,865	105	19,865	11	3,320	58	39,973	9	1,959	23	2,377	17	15,288	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	
North Carolina	105	26,284	94	23,469	11	3,320	58	39,973	9	1,959	23	2,377	17	15,288	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	12	1,991	9	1,959	
South Carolina	50	49,874	42	11,902	8	38,377	20	13,697	5	11,940	5	184	3	346	12	1,686	8	3,686	12	1,686	8	3,686	12	1,686	8	3,686	12	1,686	8	3,686	12	1,686	
Georgia	77	67,698	47	18,412	30	49,086	70	43,733	12	21,115	24	4,727	20	15,268	14	10,774	14	2,177	20	15,268	14	10,774	14	2,177	20	15,268	14	10,774	14	2,177	20	15,268	
Florida	113	105,972	48	26,889	45	76,083	66	34,564	9	18,795	25	5,923	14	10,774	14	2,177	20	15,268	14	2,177	20	15,268	14	2,177	20	15,268	14	2,177					

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Electrical goods										Hardware, plumbing, heating										Lumber, construction materials												
	Total			General line, apparatus, supplies			Electrical appliances, specialties			Total			Hardware (general line)			Hardware (specialty lines)			Plumbing, heating equipment, supplies			Total			Direct mail shippers			Distributors, with yards			Other construction materials		
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)			
United States total	7,543	47,474,766	1,125	38,596,546	4,518	8,878,220	7,701	3,676,220	673	1,698,107	1,780	315,890	3,748	1,812,900	5,890	3,936,736	9,05	1,025,173	2,347	1,737,947	2,578	1,141,116											
New England	349	2,942,211	101	1,091,525	147	1,850,687	79	213,540	44	1,176,842	94	139,766	341	1,354,666	318	1,011,111	39	2,751	138	6,581	11	3,079											
Maine	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807	1	1,807											
New Hampshire	7	1,836	4	2,297	3	837	11	8,245	3	2,132	1	341	12	1,522	9	3,884	3	1,810	10	1,835	2	1,835											
Vermont	18	1,346	113	3,917	14	71,427	51	107,436	17	22,117	9	11,981	176	71,188	14	1,701	23	26,810	68	8,465	3	27,846											
Massachusetts	18	1,346	113	3,917	14	71,427	51	107,436	17	22,117	9	11,981	176	71,188	14	1,701	23	26,810	68	8,465	3	27,846											
Rhode Island	30	1,376	50	2,266	40	16,107	136	55,777	7	1,983	19	2,266	48	35,938	71	36,995	4	1,409	28	24,193	39	11,093											
Connecticut	170	1,156	47	587,36	17	194,12	1,073	866,719	342	2,608,82	618	1,441,35	1,409	514,742	1,7	17,234	17	17,234	635	403,048	97	34,891											
Middle Atlantic	1,101	912,379	66	157,363	203	1,757,018	98	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
New York	1,101	912,379	66	157,363	203	1,757,018	98	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
New Jersey	180	133,151	118	149,914	145	170,437	134	113,118	47	9,800	85	15,232	282	15,234	282	15,234	282	15,234	282	15,234	282	15,234											
Pennsylvania	363	339,151	218	149,914	145	170,437	134	113,118	47	9,800	85	15,232	282	15,234	282	15,234	282	15,234	282	15,234	282	15,234											
East North Central	1,101	912,379	66	157,363	203	1,757,018	98	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
Illinois	330	79,363	174	157,363	165	1,757,018	102	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
Indiana	116	129,815	184	176,815	131	176,815	102	176,815	131	176,815	102	176,815	131	176,815	102	176,815	131	176,815	102	176,815	131	176,815											
Michigan	193	129,815	107	129,815	87	129,815	101	80,547	14	1,488	14	1,488	73	34,855	117	14,132	17	11,983	27	11,983	27	11,983											
Wisconsin	90	76,546	54	62,087	47	1,488	101	80,547	14	1,488	14	1,488	73	34,855	117	14,132	17	11,983	27	11,983	27	11,983											
West North Central	78	129,815	417	2,413,132	203	1,757,018	98	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
Iowa	78	129,815	417	2,413,132	203	1,757,018	98	331,079	46	1,145,11	81	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
Minnesota	152	1,071,117	76	89,117	76	89,117	108	52,546	11	2,413,132	19	1,308	471	1,308	471	1,308	471	1,308	471	1,308	471	1,308											
North Dakota	17	1,071,117	7	1,071,117	10	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117											
South Dakota	17	1,071,117	7	1,071,117	10	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117	13	1,071,117											
Nebraska	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117											
Kansas	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117	4	1,071,117											
South Atlantic	107	78,546	49	62,087	49	62,087	38	33,431	17	1,488	17	1,488	73	34,855	117	14,132	17	11,983	27	11,983	27	11,983											
Delaware	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117	15	1,071,117											
Maryland	70	1,071,117	36	1,071,117	36	1,071,117	43	42,077	3	11,020	19	7,818	41	2,413,132	41	2,413,132	41	2,413,132	41	2,413,132	41	2,413,132											
District of Columbia	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117	1	1,071,117											
Virginia	70	1,071,117	36	1,071,117	36	1,071,117	43	42,077	3	11,020	19	7,818	41	2,413,132	41	2,413,132	41	2,413,132	41	2,413,132	41	2,413,132											
West Virginia	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117											
North Carolina	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117											
South Carolina	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117											
Georgia	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117	31	1,071,117											
Florida	107	78,546	49	62,087	49	62,087	38	33,431	17	1,488	17	1,488	73	34,855	117	14,132	17	11,983	27	11,983	27	11,983											
East South Central	28	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117											
Alabama	28	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117	114	1,071,117											
Mississippi	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117	17	1,071,117											
West South Central	91	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117	400	1,071,117											
Texas	91	1,071,117																															

Table 1 G.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Other merchant wholesalers										Merchant wholesales, miscellaneous products																													
	Metals, metal work (exc. scrap)					Total					Amusement, sporting goods					Books, periodicals, newspapers					Coal, coke					Farm supplies					Jewelry					Petroleum and products				
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)								
United States, total	1,803	2,056,715	1,545	1,551,841	252	504,874	15,688	8,413,747	2,226	566,754	1,601	459,950	982	2,077,284	1,958	1,271,599	3,391	799,012	1,196	750,220	4,634	2,468,921	83	29,154	277	67,920	83	29,154	277	67,920	83	29,154	277	67,920						
New England	108	1,254	31	473	17	181	924	4,342,214	137	3,024	152	46,539	53	182,724	40	43,670	182	3,391	1,196	750,220	4,634	2,468,921	83	29,154	277	67,920	83	29,154	277	67,920	83	29,154	277	67,920						
Maine	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
New Hampshire	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
New Jersey	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
New York	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Pennsylvania	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Rhode Island	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Vermont	1	1,254	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Middle Atlantic	703	1,531,350	577	676,766	126	376,384	6,660	3,984,910	801	228,946	513	182,965	387	737,429	256	231,321	2,134	501,709	351	375,985	1,134	1,134,955	351	375,985	1,134	1,134,955	351	375,985	1,134	1,134,955	351	375,985	1,134	1,134,955						
Delaware	3	1,531,350	31	543,764	101	341,711	5,274	3,900,126	593	154,815	373	134,353	202	451,947	148	147,986	1,932	464,617	202	322,360	1,784	1,784,028	202	322,360	1,784	1,784,028	202	322,360	1,784	1,784,028	202	322,360	1,784	1,784,028						
District of Columbia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Maryland	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Virginia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
West Virginia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
North Carolina	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
South Carolina	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Georgia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Florida	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Alabama	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Louisiana	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Mississippi	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Arkansas	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Tennessee	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Kentucky	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
West Virginia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
North Carolina	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
South Carolina	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Georgia	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Florida	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Alabama	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220	4,634	2,468,921	3	29,154	27	67,920	3	29,154	27	67,920	3	29,154	27	67,920						
Louisiana	1	1,531,350	4	473	1	181	924	4,342,214	2	3,024	13	46,539	2	182,724	3	43,670	2	3,391	1,196	750,220																				

Table 1H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948

Metropolitan area	Groceries, confectionery, meats												Farm products (edible)				Tobacco and products (exc. leaf)					
	Total		Groceries (general lines)		Confectionery		Fish, sea foods		Meats, meat products		Other grocery, food specialties		Total		Dairy, poultry products		Fruits, vegetables (fresh)		Sales, entire year (Thousand dollars)		Etab. (Number)	
	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)	Etab. (Num-ber)	Sales, entire year (Thousand dollars)
United States, total	1,345	11,159,738	4,265	5,799,121	3,077	377,087	1,233	393,462	3,507	1,094,470	4,363	2,787,432	13,519	7,500,941	5,668	2,278,748	6,871	3,222,193	3,019	2,529,576	985	1,016,126
Areas with population of 1,000,000 or more, total	1,372	11,555,472	793	5,998,525	432	377,087	587	427,080	1,893	1,221,721	3,490	2,913,927	13,519	7,500,941	4,305	2,278,748	6,871	3,222,193	3,019	2,529,576	985	1,016,126
New York-Metropolitan area	3,493	18,344,704	183	3,045,974	218	31,692	282	104,774	762	630,523	1,652	1,149,548	2,056	1,436,813	997	888,462	1,059	448,351	316	328,483	316	328,483
New Jersey	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Philadelphia	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Los Angeles	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Chicago	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
San Francisco-Oakland	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Pittsburgh	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
St. Louis	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Washington, D. C.	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Cleveland	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Baltimore	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Minneapolis-St. Paul, Minn.	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Buffalo	1,403	5,293,211	77	1,771,941	58	3,476	36	50,934	159	180,752	342	454,193	474	810,162	351	515,240	381	295,922	105	135,302	105	135,302
Areas with population of 500,000 or more, total	14,287	15,142,142	261	1,078,656	157	18,943	110	394,531	303	159,411	581	314,119	1,220	823,521	456	365,875	764	457,646	235	290,415	235	290,415
Cincinnati, Ohio	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Milwaukee, Wis.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Kansas City, Mo.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Houston, Tex.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Providence, R. I.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Seattle, Wash.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Portland, Ore.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
New Orleans, La.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Dallas, Tex.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
San Antonio, Tex.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Louisville, Ky.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Denver, Colo.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Birmingham, Ala.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Indianapolis, Ind.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
San Diego, Calif.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Albany-Schenectady-Troy, N. Y.	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Columbus, Ohio	1,171	781,210	14	67,543	19	3,942	1	64	12	10,442	41	19,579	83	75,944	34	29,171	86	46,743	15	21,309	15	21,309
Areas with population of 300,000 or more, total	3,758	6,303,351	245	661,474	124	23,313	76	17,106	244	126,412	401	99,994	898	437,765	327	278,765	571	377,665	200	225,265	200	225,265
San Antonio, Tex.	514	276,485	47	48,024	3	544	3	782	13	5,156	19	7,605	65	28,046	24	8,693	41	19,373	5	10,404	5	10,404
Miami, Fla.	514	276,485	47	48,024	3	544	3	782	13	5,156	19	7,605	65	28,046	24	8,693	41	19,373	5	10,404	5	10,404
Rochester, N. Y.	514	276,485	47	48,024	3	544	3	782	13	5,156	19	7,605	65	28,046	24	8,693	41	19,373	5	10,404	5	10,404
Memphis, Tenn.	514	276,485	47	48,024	3	544	3	782	13	5,156	19	7,605	65	28,046	24	8,693	41	19,373	5	10,404	5	10,404
Detroit, Mich.	514	276,485	47	48,024	3	544	3	782	13	5,156	19	7,605	65	28,046	24	8,693	41	19,373	5	10,404	5	10,404
Allentown-Bethlehem-Easton, Pa.	446	139,222	59	19,636	5	642	5	412	6	4,853	22	2,088	37	11,088	18	7,747	19	5,361	19	8,035	19	8,035
North-Hampton, Va.	446	139,222	59	19,636	5	642	5	412	6	4,853	22	2,088	37	11,088	18	7,747	19	5,361	19	8,035	19	8,035
Springfield-Holyoke, Mass.	387	167,712	39	13,487	7	1,132	7	1,132	7	9,112	13	2,162	17	4,010	8	5,689	15	3,184	8	9,235	8	9,235
Tampa-St. Petersburg, Fla.	446	139,222	59	19,636	5	642	5	412	6	4,853	22	2,088	37	11,088	18	7,747	19	5,361	19	8,035	19	8,035
Toledo, Ohio	446	139,222	59	19,636	5	642	5	412	6	4,853	22	2,088	37	11,088	18	7,747	19	5,361	19	8,035	19	8,035
Wilkes-Barre-Scranton, Pa.	446	139,222	59	19,636	5	642	5	412	6	4,853	22	2,088	37	11,088	18	7,747	19	5,361	19	8,035	19	8,035
Omaha, Neb.	393	338,371	31	31,376	8	1,256	8	1,256	17	18,980	19	12,100	42	26,998	12	13,556	30	13,142	11	7,848	11	7,848
Fort Worth, Tex.	393	338,371	31	31,376	8	1,256	8	1,256	17	18,980	19	12,100	42	26,998	12	13,556	30	13,142	11	7,848	11	7,848
Wheeler, W. Va.	273	105,584	39	14,089	10	2,906	10	2,906	1	1,946	12	3,841	23	7,107	7	2,852	16	4,255	8			

Table 1H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Metropolitan area	ESTABLISHMENTS AND SALES																									
	Beer, wines, distilled spirits			Wines, distilled spirits			Total			Drugs, chemicals, allied products			Industrial chemicals, explosives			Paints, varnishes			Total			Furniture, home furnishings				
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)
United States, total	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336
Areas with population of 1,000,000 or more, total	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336	1,336	1,336,336
New York-Northwestern	351	56,372	157	27,275	194	29,097	157	27,275	29	4,336	128	24,961	520	374,578	211	36,254	300	456,594	1,423	11,729	1,173	374,730	2,650	935,445	1,123	351,824
Chicago, Ill.	337	499,904	157	27,275	194	29,097	157	27,275	29	4,336	128	24,961	520	374,578	211	36,254	300	456,594	1,423	11,729	1,173	374,730	2,650	935,445	1,123	351,824
Los Angeles, Calif.	165	184,651	53	10,250	112	74,401	53	10,250	5	26,140	48	33,256	124	16,277	51	5,600	47	5,600	247	11,981	51	5,600	17	1,788	187	31,814
Philadelphia, Pa.	214	134,061	104	35,378	110	98,683	104	35,378	5	26,140	99	59,844	32	16,277	51	5,600	47	5,600	247	11,981	51	5,600	17	1,788	187	31,814
Detroit, Mich.	81	114,510	57	32,171	24	82,339	57	32,171	4	17,782	53	14,589	32	20,552	35	7,522	18	19,593	18	5,720	18	5,720	41	13,412	74	26,423
San Francisco-Oakland	147	117,650	61	27,275	86	90,375	61	27,275	4	20,474	47	16,330	23	24,442	40	5,206	86	44,945	17	8,401	17	8,401	69	30,144	69	30,144
Pittsburgh, Pa.	34	53,242	315	7,985	29	7,985	315	7,985	5	21,447	17	5,192	20	1,512	14	2,803	51	19,572	13	4,930	38	15,082	36	17,027	36	17,027
St. Louis, Mo.	58	45,784	23	12,332	35	33,452	23	12,332	3	9,380	10	3,838	16	3,853	11	6,650	58	21,322	19	3,838	39	17,482	32	14,230	32	14,230
Washington, D. C.	54	31,312	26	14,775	28	16,537	26	14,775	3	4,416	18	2,630	8	2,359	20	6,373	54	22,036	10	3,838	14	5,011	13	5,447	13	5,447
Cleveland, Ohio	2	58,414	10	11,821	14	46,593	10	11,821	2	4,416	17	3,838	8	2,359	20	6,373	2	5,447	7	6,311	7	6,311	13	5,447	13	5,447
Baltimore, Md.	3	58,414	10	11,821	14	46,593	10	11,821	2	4,416	17	3,838	8	2,359	20	6,373	3	5,447	7	6,311	7	6,311	13	5,447	13	5,447
Minneapolis-St. Paul, Minn.	51	32,793	39	11,821	14	20,972	39	11,821	2	4,416	17	3,838	8	2,359	20	6,373	51	32,793	7	6,311	7	6,311	13	5,447	13	5,447
Buffalo, N. Y.	51	32,793	39	11,821	14	20,972	39	11,821	2	4,416	17	3,838	8	2,359	20	6,373	51	32,793	7	6,311	7	6,311	13	5,447	13	5,447
Areas with population of 500,000-999,999	462	73,036	251	135,588	211	337,448	251	135,588	4	161,310	184	35,003	134	58,633	163	31,368	462	73,036	304	6,103	139	6,103	225	136,249	225	136,249
Cincinnati, Ohio	30	30,809	10	4,525	20	26,284	10	4,525	3	11,124	14	2,875	8	1,688	12	3,251	31	9,354	10	1,193	10	1,193	21	8,161	21	8,161
Milwaukee, Wis.	34	31,417	10	4,525	24	26,892	10	4,525	4	12,677	15	1,897	12	1,688	17	2,116	25	8,455	7	1,868	7	1,868	13	6,287	13	6,287
Kansas City, Mo.	4	40,200	29	11,116	11	29,084	29	11,116	2	2,307	21	9,877	8	7,544	10	1,931	25	23,514	21	4,794	21	4,794	23	18,720	23	18,720
Houston, Tex.	18	33,000	22	11,116	16	21,884	22	11,116	2	2,307	19	7,563	8	7,544	9	2,325	17	6,693	5	2,416	5	2,416	14	5,427	14	5,427
Princeton, N. J.	3	33,000	22	11,116	16	21,884	22	11,116	2	2,307	19	7,563	8	7,544	9	2,325	17	6,693	5	2,416	5	2,416	14	5,427	14	5,427
Portland, Me.	3	33,000	22	11,116	16	21,884	22	11,116	2	2,307	19	7,563	8	7,544	9	2,325	17	6,693	5	2,416	5	2,416	14	5,427	14	5,427
Seattle, Wash.	29	23,734	18	11,687	11	12,047	18	11,687	3	3,333	10	3,838	12	9,301	14	904	36	14,252	13	1,088	13	1,088	14	5,427	14	5,427
Portland, Ore.	27	8,548	6	3,027	21	5,521	6	3,027	3	3,333	10	3,838	12	9,301	14	904	36	14,252	13	1,088	13	1,088	14	5,427	14	5,427
New Orleans, La.	19	35,747	8	3,136	11	32,611	8	3,136	3	11,116	16	830	11	7,481	11	2,186	4	9,342	4	3,254	4	3,254	10	7,777	10	7,777
Atlanta, Ga.	15	32,023	10	4,822	22	27,201	10	4,822	4	16,448	16	4,300	8	2,403	9	1,438	15	12,036	5	3,254	5	3,254	10	7,777	10	7,777
Dallas, Texas	29	36,679	10	8,822	19	27,857	10	8,822	1	2,307	12	3,838	11	2,380	17	7,234	26	25,943	10	3,838	10	3,838	14	10,707	14	10,707
Louisville, Ky.	22	31,314	14	8,145	8	23,169	14	8,145	2	2,307	9	3,838	3	3,838	10	1,010	24	11,923	10	3,838	10	3,838	14	10,707	14	10,707
Denver, Colo.	22	31,314	14	8,145	8	23,169	14	8,145	2	2,307	9	3,838	3	3,838	10	1,010	24	11,923	10	3,838	10	3,838	14	10,707	14	10,707
Birmingham, Ala.	22	31,314	14	8,145	8	23,169	14	8,145	2	2,307	9	3,838	3	3,838	10	1,010	24	11,923	10	3,838	10	3,838	14	10,707	14	10,707
Indianapolis, Ind.	22	36,599	13	12,514	9	24,085	13	12,514	3	12,453	11	1,676	2	2,683	8	1,299	28	11,463	13	4,733	13	4,733	15	6,730	15	6,730
San Diego, Calif.	20	10,998	10	6,069	10	4,929	10	6,069	2	2,307	12	3,838	3	3,712	3	1-3	4	4,929	3	4,733	3	4,733	1	1,730	1	1,730
Youngstown, Ohio	26	10,998	23	8,262	3	2,736	23	8,262	1	3,628	4	4,416	1	3,712	4	4,416	6	862	6	862	6	862	1	1,730	1	1,730
Albany-Schenectady-Troy, N. Y.	13	25,116	16	5,735	7	19,381	16	5,735	2	4,416	8	2,831	2	4,416	6	4,416	13	11,218	7	811	7	811	6	10,407	6	10,407
Columbus, Ohio	17	9,511	3	5,566	5	3,945	3	5,566	3	8,789	8	2,831	1	4,416	7	4,416	13	11,218	6	811	6	811	7	10,407	7	10,407
Areas with population of 300,000-499,999	406	323,276	287	160,949	119	162,327	287	160,949	44	114,494	132	22,786	55	28,892	115	24,058	406	323,276	217	80,061	94	42,493	133	37,516	133	37,516
San Antonio, Tex.	12	13,141	7	4,390	5	8,751	7	4,390	2	11,815	17	1,024	2	876	4	1,459	9	3,043	5	1,764	5	1,764	4	1,279	4	1,279
Miami, Fla.	22	36,814	10	8,920	12	27,894	10	8,920	3	6,965	8	1,024	2	876	4	1,459	16	5,108	5	4,363	5	4,363	10	745	10	745
Richmond, Va.	14	12,135	5	2,740	9	9,395	5	2,740	2	4,333	3	1,833	4	804	11	2,307	10	3,140	4	2,307	4	2,307	8	2,913	8	2,913
Memphis, Tenn.	14	21,664	5	7,942	9	13,722	5	7,942	15	15,571	3	1,833	3	1,833	5	1,429	15	3,155	4	942	4	942	11	2,913	11	2,913
Dayton, Ohio	6	8,445	2	4,416	4	4,029	2	4,416	5	6,851	5	3,333	3	534	5	1,429	3	731	2	731	2	731	1	1,730	1	1,730
Altoona-Bellefonte	5	9,969	50	3,000	2	6,969	50	3,000	1	935	3	3,333	3	3,333	4	343	11	3,757	5	799	5	799	6	2,948	6	2,948
Easton, Pa.	5	9,969	50	3,000	2	6,969	50	3,000	1	935	3	3,333	3	3,333	4											

Table 1H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Metropolitan area	ESTABLISHMENTS AND SALES																					
	Dry goods, apparel						Paper and its products						Farm products (raw materials)		Waste materials							
	Total		Clothing, furnishings, footwear		Dry goods (general line)		Dry goods specialties, piece goods, notions		Piece goods converters		Total		Paper, except stationery, wallpaper		Stationery, office supplies		Wallpaper		Farm products (raw materials)		Waste materials	
Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol- lars)	
Metropolitan area	1,723	1,998,536	182	457,242	1,228	1,997,798	1,134	1,764,143	4,064	1,901,747	4,904	1,688,542	880	180,807	5,594	6,403,993	3,727	2,693,307	1,000	1,998,536	1,228	1,997,798
Area with population of 500,000 or more, total	1,000	1,258,312	70	234,946	4,709	1,813,474	1,102	1,734,276	2,496	1,212,185	1,791	1,071,744	563	116,974	1,660	2,402,682	3,439	1,435,711	1,000	1,258,312	1,228	1,813,474
New York Metropolitan Area	1,000	1,258,312	70	234,946	4,709	1,813,474	1,102	1,734,276	2,496	1,212,185	1,791	1,071,744	563	116,974	1,660	2,402,682	3,439	1,435,711	1,000	1,258,312	1,228	1,813,474
Chicago, Ill.	633	1,103,357	30	41,860	1,013	1,055,381	1,013	1,055,381	1,988	960,487	948	844,011	304	58,394	804	1,207,541	1,276	321,779	633	1,103,357	1,228	1,813,474
Los Angeles, Cal.	473	604,421	3	6,421	470	604,421	470	604,421	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	473	604,421	1,228	1,813,474
Philadelphia, Pa.	473	604,421	3	6,421	470	604,421	470	604,421	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	473	604,421	1,228	1,813,474
Detroit, Mich.	473	604,421	3	6,421	470	604,421	470	604,421	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	473	604,421	1,228	1,813,474
Boston, Mass.	473	604,421	3	6,421	470	604,421	470	604,421	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	473	604,421	1,228	1,813,474
San Francisco, Calif.	111	27,932	1	4,365	110	27,932	110	27,932	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	111	27,932	1,228	1,813,474
Pittsburgh, Pa.	105	30,969	5	4,794	100	30,969	100	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	105	30,969	1,228	1,813,474
St. Louis, Mo.	105	30,969	5	4,794	100	30,969	100	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	105	30,969	1,228	1,813,474
Washington, D. C.	105	30,969	5	4,794	100	30,969	100	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	105	30,969	1,228	1,813,474
Cleveland, Ohio	105	30,969	5	4,794	100	30,969	100	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	105	30,969	1,228	1,813,474
Baltimore, Md.	105	30,969	5	4,794	100	30,969	100	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	105	30,969	1,228	1,813,474
Minneapolis-St. Paul, Minn.	90	30,969	4	4,794	86	30,969	86	30,969	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	90	30,969	1,228	1,813,474
Buffalo, N. Y.	40	11,412	1	1,704	39	11,412	39	11,412	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	40	11,412	1,228	1,813,474
Area with population of 500,000 or more, total	998	1,131,767	34	61,055	964	1,131,767	964	1,131,767	18	267,137	385	304,433	93	19,414	370	1,602,967	623	317,140	998	1,131,767	1,228	1,813,474
Cincinnati, Ohio	73	27,416	1	1,704	72	27,416	72	27,416	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	73	27,416	1,228	1,813,474
Milwaukee, Wis.	62	4,114	1	1,704	61	4,114	61	4,114	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	62	4,114	1,228	1,813,474
Kansas City, Mo.	47	21,197	1	1,704	46	21,197	46	21,197	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	47	21,197	1,228	1,813,474
Roswell, Tex.	19	3,496	1	1,704	18	3,496	18	3,496	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	19	3,496	1,228	1,813,474
Providence, R. I.	51	18,512	1	1,704	50	18,512	50	18,512	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	51	18,512	1,228	1,813,474
Portland, Wash.	65	15,842	1	1,704	64	15,842	64	15,842	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	65	15,842	1,228	1,813,474
Seattle, Wash.	23	18,181	1	1,704	22	18,181	22	18,181	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	23	18,181	1,228	1,813,474
Portland, Ore.	82	22,472	1	1,704	81	22,472	81	22,472	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	82	22,472	1,228	1,813,474
New Orleans, La.	73	9,213	1	1,704	72	9,213	72	9,213	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	73	9,213	1,228	1,813,474
Atlanta, Ga.	21	10,128	1	1,704	20	10,128	20	10,128	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	21	10,128	1,228	1,813,474
Dallas, Tex.	7	8,825	1	1,704	6	8,825	6	8,825	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	7	8,825	1,228	1,813,474
Los Angeles, Cal.	6	1,404	1	1,704	5	1,404	5	1,404	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	6	1,404	1,228	1,813,474
Detroit, Mich.	15	1,102	1	1,704	14	1,102	14	1,102	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	15	1,102	1,228	1,813,474
Birmingham, Ala.	4	1,197	1	1,704	3	1,197	3	1,197	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	4	1,197	1,228	1,813,474
Indianapolis, Ind.	10	1,792	1	1,704	9	1,792	9	1,792	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	10	1,792	1,228	1,813,474
San Diego, Calif.	4	1,197	1	1,704	3	1,197	3	1,197	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	4	1,197	1,228	1,813,474
Youngstown, Ohio	10	1,792	1	1,704	9	1,792	9	1,792	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	10	1,792	1,228	1,813,474
Albany-Schenectady-Troy, N. Y.	4	1,197	1	1,704	3	1,197	3	1,197	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	4	1,197	1,228	1,813,474
Columbus, Ohio	3	1,197	1	1,704	2	1,197	2	1,197	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	3	1,197	1,228	1,813,474
Area with population of 100,000 or more, total	345	145,108	27	65,615	318	145,108	318	145,108	1	1,704	27	65,615	94	10,463	265	1,097,014	430	195,563	345	145,108	1,228	1,813,474
San Antonio, Tex.	18	1,784	3	354	15	1,784	15	1,784	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	18	1,784	1,228	1,813,474
Miami, Fla.	21	3,554	1	1,704	20	3,554	20	3,554	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	21	3,554	1,228	1,813,474
Rochester, N. Y.	31	1,581	1	1,704	30	1,581	30	1,581	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	31	1,581	1,228	1,813,474
Memphis, Tenn.	22	4,041	1	1,704	21	4,041	21	4,041	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	22	4,041	1,228	1,813,474
Dayton, Ohio	6	3,132	1	1,704	5	3,132	5	3,132	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	6	3,132	1,228	1,813,474
Allentown-Bethlehem-Easton, Pa.	15	354	2	354	13	354	13	354	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	15	354	1,228	1,813,474
Norfolk-Portsmouth, Va.	11	2,092	1	1,704	10	2,092	10	2,092	1,013	1,055,381	948	844,011	304	58,394	804	1,207,541	1,276	321,779	11	2,092	1,228	1,813,474
Akron, Ohio	1,490	99	1	1,704	1																	

Table 1H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Metropolitan area	ESTABLISHMENTS AND SALES																
	Automotive					Machinery, equipment, supplies					Total						
	Establishments (Number)	Sales, year (Thousand dollars)	Establishments (Number)	Sales, year (Thousand dollars)	Establishments (Number)	Sales, year (Thousand dollars)	Establishments (Number)	Sales, year (Thousand dollars)	Establishments (Number)	Sales, year (Thousand dollars)							
United States, total	1,421	54,493,910	225	1,982,039	1,196	52,511,871	163	1,784,252	133	1,197,788	982	42,333,101	364	85,616	47,413	108	5,121
Area with population of 100,000 or more	1,024	41,563,210	171	1,467,131	1,053	39,796,078	100	1,467,000	64	34,366	519	24,698	248	50,367	54,573	64	28,885
New Jersey—Newark	18	145,524	9	67,941	9	78,583	6	6,220	6	1,155	72	26,864	21	4,144	5,728	1	1,784
New York—New York	107	571,148	53	111,105	54	462,043	10	13,717	6	11,267	46	33,107	45	8,144	5,728	2	1,784
Chicago, Ill.	107	571,148	53	111,105	54	462,043	10	13,717	6	11,267	46	33,107	45	8,144	5,728	2	1,784
Los Angeles, Calif.	57	358,568	27	124,690	30	233,878	14	14,718	16	16,786	55	17,498	42	8,404	8,144	4	1,784
Philadelphia, Pa.	52	297,144	24	98,215	28	198,929	13	13,431	9	10,786	133	104,909	22	13,423	7,564	8	1,784
Boston, Mass.	38	210,424	18	78,685	20	131,739	4	6,475	7	6,811	47	13,649	19	11,223	6,811	1	1,784
San Francisco-Oakland	30	155,182	14	52,418	16	102,764	4	8,151	12	8,865	102	46,034	26	7,818	6,393	21	12,564
San Francisco-Oakland	30	155,182	14	52,418	16	102,764	4	8,151	12	8,865	102	46,034	26	7,818	6,393	21	12,564
Pittsburgh, Pa.	27	211,811	14	69,110	13	142,701	15	16,711	17	15,531	77	36,578	18	7,818	6,393	21	12,564
St. Louis, Mo.	27	211,811	14	69,110	13	142,701	15	16,711	17	15,531	77	36,578	18	7,818	6,393	21	12,564
Washington, D.C.	29	312,476	14	44,262	15	268,214	4	5,972	5	5,942	46	16,861	16	7,795	6,393	21	12,564
Cleveland, Ohio	28	212,972	14	71,242	14	141,730	13	14,944	3	3,990	164	24,832	37	8,184	7,370	9	7,370
Baltimore, Md.	184	71,831	18	11,112	166	60,719	13	14,944	3	3,990	164	24,832	37	8,184	7,370	9	7,370
Baltimore, Md.	184	71,831	18	11,112	166	60,719	13	14,944	3	3,990	164	24,832	37	8,184	7,370	9	7,370
Harrisburg-St. Paul, Pa.	27	212,972	14	71,242	13	141,730	13	14,944	3	3,990	164	24,832	37	8,184	7,370	9	7,370
Harrisburg-St. Paul, Pa.	27	212,972	14	71,242	13	141,730	13	14,944	3	3,990	164	24,832	37	8,184	7,370	9	7,370
Buffalo, N.Y.	76	241,654	37	116,122	39	125,532	5	7,762	43	17,415	27	26,250	24	5,264	6,393	4	1,623
Area with population of 50,000 or more	1,221	54,493,910	225	1,982,039	1,196	52,511,871	163	1,784,252	133	1,197,788	982	42,333,101	364	85,616	47,413	108	5,121
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22	3,876	59	6,220	10	6,220	6	6,220	6,220	1	1,784
Albany, N.Y.	98	44,472	17	20,412	81	24,060	22</										

WHOLESALE TRADE—GENERAL STATISTICS

Table 1 H.—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Metropolitan area	Other merchant wholesalers										Merchant wholesales, miscellaneous products																																		
	Metals, metal work (exc. scrap)					Nonferrous metals, metal work					Total					Amusement, sporting goods					Books, periodicals, newspapers					Coal, coke					Farm supplies					Jewelry					Petroleum and products				
	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)	Establishments (Num-ber)	Sales, entire year (Thousand dollars)									
United States, total	1,803	2,056,715	1,545	504,874	298	1,551,841	378	1,306,843	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Areas with population of 1,000,000 or more, total	542	915,535	440	317,433	203	594,102	278	516,731	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
New York-Northeastern	132	306,397	111	174,332	40	132,065	20	64,267	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Chicago, Ill.	76	87,036	66	51,361	10	35,675	6	15,686	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Los Angeles, Calif.	56	60,641	44	48,331	12	12,310	12	7,337	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Philadelphia, Pa.	41	50,878	33	37,715	8	13,163	8	7,152	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Detroit, Mich.	48	57,715	43	43,400	5	14,315	5	9,385	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Boston, Mass.	37	48,977	23	23,424	14	25,553	14	15,047	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
San Francisco-Oakland, Calif.	33	48,977	23	23,424	10	25,553	10	15,047	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Pittsburgh, Pa.	9	61,568	6	54,694	3	6,874	3	6,874	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
St. Louis, Mo.	61	61,568	55	54,694	6	6,874	6	6,874	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Washington, D. C.	15	12,236	15	12,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Cleveland, Ohio	15	12,236	15	12,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Baltimore, Md.	15	12,236	15	12,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Minneapolis-St. Paul, Minn.	15	12,236	15	12,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Buffalo, N. Y.	15	12,236	15	12,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Areas with population of 500,000 or more, total	195	192,390	165	123,040	30	69,350	30	29,290	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Cincinnati, Ohio	25	18,635	20	12,899	5	5,736	5	3,857	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Milwaukee, Wis.	11	9,590	9	6,311	2	3,279	2	1,032	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Kansas City, Mo.	12	12,798	9	11,365	3	1,433	3	1,433	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Houston, Tex.	16	22,146	14	17,910	2	4,236	2	4,236	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	1,169	1,663,349	5,123	7,413,740	4,226	566,754	1,601	459,950	382	2,077,884	1,658	1,271,599	3,191	799,224	1,126	756,444	4,654	2,428,911	
Providence, R. I.	10	5,236	7	3,710	3	1,526	3	1,526	1,169	1,663,349	5,123	7,413,740																																	



SALES SIZE AND OPERATING EXPENSES

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WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.— SALES SIZE SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
Service wholesalers, total	138,479	71,754,491	12.2	8,853,438	102,117	1,459,169	41,861,304									
\$5,000,000 and over.....	1,734	18,063,265	7.4	783,924	348	203,911	14,482,431									
\$2,000,000—\$4,999,999.....	4,320	14,443,179	10.8	918,283	1,542	247,671	16,871,877									
\$1,000,000—\$1,999,999.....	8,909	12,534,209	12.3	885,258	3,816	344,431	14,486,723									
\$500,000—\$999,999.....	15,082	10,544,924	14.3	840,884	8,382	248,307	15,817,242									
\$200,000—\$499,999.....	15,347	5,423,909	16.1	518,910	10,437	163,267	6,453,759									
\$100,000—\$199,999.....	14,181	3,471,338	17.2	316,067	10,554	107,325	6,004,733									
\$50,000—\$99,999.....	26,643	3,927,613	18.8	362,308	21,511	135,301	7,159,571									
Under \$50,000.....	22,234	1,611,611	26.4	153,992	19,036	67,392	4,306,103									
	29,389	7,35,546	24.3	73,812	26,503	30,610	1,812,291									
GROCERIES, CONFECTION-ERY, MEATS																
Groceries (general line), not sponsoring cooperative or voluntary groups, total	2,998	3,415,771	8.8	178,906	1,271	60,595	3,381,732	GROCERIES, CONFECTION-ERY, MEATS—Continued								
\$5,000,000 and over.....	63	542,010	12.1	41,177	7	11,139	7,119,817	Dried fruits, nuts, total.....	136	60,277	10.1	2,420	127	1,407	58,500	
\$2,000,000—\$4,999,999.....	293	837,513	8.7	44,300	48	14,443	806,870	\$1,000,000 and over.....	14	38,471	8.3	1,288	14	385	23,586	
\$1,000,000—\$999,999.....	743	1,029,467	7.7	47,659	301	17,748	61,411	\$500,000—\$999,999.....	18	6,256	11.9	368	5	269	10,340	
\$500,000—\$499,999.....	1,002	722,784	8.6	32,611	677	12,618	623,500	\$200,000—\$499,999.....	9	6,972	14.0	423	12	274	10,658	
\$200,000—\$499,999.....	509	201,959	8.3	4,256	372	3,795	191,563	\$100,000—\$199,999.....	11	2,645	12.0	154	6	100	3,210	
\$100,000—\$99,999.....	246	60,945	8.7	1,780	113	1,193	55,115	\$50,000—\$99,999.....	24	3,434	13.3	208	20	169	5,211	
Under \$50,000.....	13	19,385	10.6	953	108	468	18,775	Under \$50,000.....	31	1,609	15.9	112	25	133	3,623	
	5	557	51.4	214	4	51	3,449		29	860	16.7	67	45	77	1,872	
Groceries (general line), voluntary group wholesalers, total	635	1,333,954	8.3	85,413	1,213	26,941	1,607,433	Flour, total	245	113,454	8.2	4,406	179	1,461	84,055	
\$5,000,000 and over.....	72	678,728	8.3	36,388	1	10,657	699,785	\$1,000,000 and over.....	33	57,331	7.6	2,014	17	569	37,566	
\$2,000,000—\$4,999,999.....	172	529,176	8.1	26,928	53	8,604	506,356	\$500,000—\$999,999.....	37	26,226	8.4	1,111	29	369	22,595	
\$1,000,000—\$999,999.....	216	313,476	8.4	15,933	68	5,375	322,015	\$200,000—\$499,999.....	28	10,754	8.8	477	22	171	8,075	
\$500,000—\$999,999.....	130	97,834	9.2	5,184	18	1,957	96,901	\$100,000—\$99,999.....	33	7,933	9.1	333	22	129	6,611	
\$200,000—\$499,999.....	27	10,949	8.8	54	7	212	10,531	\$50,000—\$99,999.....	61	8,736	4.0	307	50	135	5,785	
\$100,000—\$99,999.....	13	3,209	12.9	226	6	79	4,285	Under \$50,000.....	22	1,627	11.9	73	15	38	1,697	
Under \$50,000.....	5	557	51.4	214	4	51	3,449		31	847	16.4	91	24	50	1,726	
Confectionery, total	1,942	364,669	11.8	23,823	1,276	9,259	475,908	Frosted, frozen foods, total	429	234,761	14.3	16,345	231	5,485	333,132	
\$1,000,000 and over.....	28	65,602	10.5	4,432	20	1,200	87,793	\$5,000,000 and over.....	6	36,321	10.4	1,760	...	447	32,395	
\$500,000—\$999,999.....	98	66,974	11.3	4,358	92	1,542	85,595	\$2,000,000—\$4,999,999.....	20	54,830	13.4	3,764	7	1,003	77,006	
\$300,000—\$499,999.....	171	65,522	12.4	4,459	141	1,661	82,468	\$1,000,000—\$999,999.....	33	42,539	14.0	3,151	6	1,012	61,417	
\$200,000—\$499,999.....	233	56,392	12.5	3,787	245	1,525	77,120	\$500,000—\$999,999.....	65	45,336	14.0	3,148	23	1,041	65,263	
\$100,000—\$99,999.....	45	65,487	11.2	4,068	463	1,771	91,531	\$200,000—\$499,999.....	55	25,130	17.2	1,892	44	694	37,110	
\$50,000—\$99,999.....	434	30,925	12.5	1,701	411	962	37,191	\$100,000—\$99,999.....	68	14,338	16.8	1,193	28	512	25,769	
Under \$50,000.....	522	13,767	15.3	778	506	597	19,084	\$50,000—\$99,999.....	71	11,393	19.0	992	53	504	21,096	
								Under \$50,000.....	52	1,179	27.2	136	34	105	5,072	
Fish, sea foods (fresh), total	1,198	388,123	15.5	29,542	1,106	10,927	524,435	Miscellaneous grocery specialties, total	3,177	1,105,265	10.2	57,079	2,673	19,618	1,105,541	
\$2,000,000 and over.....	21	62,419	14.3	4,934	11	1,344	97,868	\$5,000,000 and over.....	18	276,510	3.2	4,168	10	1,099	77,169	
\$1,000,000—\$999,999.....	61	83,139	14.0	5,905	19	1,792	111,432	\$2,000,000—\$4,999,999.....	54	148,251	7.6	5,908	13	1,580	118,527	
\$500,000—\$999,999.....	131	89,375	14.6	6,637	84	2,149	135,437	\$1,000,000—\$999,999.....	126	169,423	12.4	11,055	56	3,354	209,818	
\$300,000—\$499,999.....	153	59,010	16.8	4,593	145	1,876	91,841	\$500,000—\$999,999.....	276	192,398	11.6	11,428	171	3,804	222,498	
\$200,000—\$499,999.....	153	37,496	16.9	2,887	137	1,163	55,004	\$300,000—\$499,999.....	285	111,703	13.3	7,770	205	2,749	153,092	
\$100,000—\$99,999.....	252	36,480	17.0	2,823	236	1,473	58,761	\$200,000—\$499,999.....	251	61,268	14.0	4,565	206	1,782	90,043	
\$50,000—\$99,999.....	206	14,711	19.5	1,188	220	781	26,568	\$100,000—\$99,999.....	554	79,126	15.4	5,933	489	2,395	116,420	
Under \$50,000.....	221	5,583	23.7	575	354	419	13,724	\$50,000—\$99,999.....	585	41,084	18.2	3,320	563	1,516	66,044	
								Under \$50,000.....	1,028	24,562	24.0	2,432	960	1,339	51,930	
Meats, meat products, total	3,336	1,963,830	7.4	80,597	3,329	34,465	1,576,401	FARM PRODUCTS (EDIBLE)								
\$5,000,000 and over.....	36	257,810	4.8	7,347	9	1,670	134,237	Dairy, poultry products, total	6,185	4,179,305	12.9	298,395	5,346	100,632	5,871,032	
\$2,000,000—\$4,999,999.....	135	401,969	6.9	16,028	83	4,020	302,185	\$5,000,000 and over.....	129	1,155,540	10.5	73,828	44	20,206	1,453,058	
\$1,000,000—\$999,999.....	324	464,549	7.5	13,301	245	5,214	364,983	\$2,000,000—\$4,999,999.....	338	999,467	13.3	77,619	99	23,774	1,509,336	
\$500,000—\$999,999.....	568	393,608	8.1	14,308	484	5,689	363,582	\$1,000,000—\$999,999.....	492	690,029	14.2	54,846	250	17,878	1,064,081	
\$300,000—\$499,999.....	518	319,113	8.5	10,136	606	3,459	199,170	\$500,000—\$999,999.....	829	522,652	14.3	43,578	665	16,638	865,696	
\$200,000—\$499,999.....	457	111,844	8.1	4,362	508	1,725	89,756	\$300,000—\$499,999.....	767	297,828	13.8	20,274	724	8,298	400,784	
\$100,000—\$99,999.....	684	100,794	8.9	3,931	765	1,806	84,466	\$200,000—\$499,999.....	767	184,476	13.6	12,367	730	5,484	252,496	
\$50,000—\$99,999.....	395	25,044	10.3	1,111	392	622	26,486	\$100,000—\$99,999.....	1,260	181,644	13.8	10,979	1,287	5,406	221,315	
Under \$50,000.....	234	6,644	14.8	323	237	260	10,336	Under \$50,000.....	851	62,386	13.8	3,582	807	2,040	74,524	
									752	20,183	18.4	1,322	740	908	29,742	
Canned foods, total	1,121	356,677	10.4	17,506	939	6,233	349,100	Fruit, vegetables (fresh), total	6,368	3,147,233	9.8	155,288	7,128	51,428	2,914,557	
\$1,000,000 and over.....	64	155,179	7.8	6,072	33	1,759	122,534	\$5,000,000 and over.....	44	370,139	5.9	11,752	21	3,292	242,816	
\$500,000—\$999,999.....	106	73,719	11.7	3,861	81	1,360	75,942	\$2,000,000—\$4,999,999.....	210	679,048	8.2	30,276	205	8,464	543,097	
\$300,000—\$499,999.....	178	49,219	11.4	2,729	108	1,484	55,722	\$1,000,000—\$999,999.....	479	57,868	17.7	37,493	406	11,065	680,434	
\$200,000—\$499,999.....	44	23,179	12.2	1,377	109	5										

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
BEER, WINES, DISTILLED SPIRITS—Continued								DRY GOODS, APPAREL								
Wines, distilled spirits, total.....	1,444	2,390,797	9.1	116,768	596	28,707	2,281,674	Clothing, furnishings (general line), total.....	338	160,576	13.1	11,811	330	3,431	217,707	
\$5,000,000 and over.....	98	900,231	8.0	38,259	8	7,928	736,840	\$2,000,000 and over.....	10	41,562	10.5	2,972	3	636	49,913	
\$2,000,000—\$4,999,999.....	259	779,209	8.9	37,336	76	8,322	731,201	\$1,000,000—\$1,999,999.....	25	33,040	14.8	2,740	26	721	50,640	
\$1,000,000—\$999,999.....	292	419,508	9.2	22,080	94	7,326	423,218	\$500,000—\$999,999.....	13	35,397	13.4	2,663	37	754	49,099	
\$500,000—\$99,999.....	276	187,467	11.9	11,397	92	3,377	234,337	\$300,000—\$299,999.....	60	22,236	13.5	1,517	59	609	30,621	
\$300,000—\$299,999.....	138	53,880	14.4	3,421	71	1,147	67,434	\$200,000—\$199,999.....	54	13,114	13.6	837	59	306	18,213	
\$200,000—\$199,999.....	92	23,259	16.5	1,718	53	410	36,700	\$100,000—\$99,999.....	92	13,101	14.0	837	94	345	16,643	
\$100,000—\$199,999.....	124	18,146	19.4	1,716	89	536	23,000	\$50,000—\$49,999.....	12	1,223	17.3	80	21	46	2,090	
\$50,000—\$99,999.....	89	6,442	23.0	660	50	41	13,751	Under \$50,000.....	26	883	19.2	26	21	14	508	
Under \$50,000.....	96	2,113	32.3	391	63	187	9,619	Men's, boys' clothing, furnishings, total.....	1,411	391,831	14.4	22,039	1,126	7,913	543,842	
								\$2,000,000 and over.....	21	99,163	12.9	7,424	...	1,625	126,121	
								\$1,000,000—\$1,999,999.....	44	60,620	13.0	4,549	14	1,059	85,893	
								\$500,000—\$499,999.....	102	76,370	15.2	6,592	61	1,356	101,413	
								\$300,000—\$299,999.....	151	57,913	14.7	4,833	127	1,358	91,139	
								\$200,000—\$199,999.....	141	34,727	14.7	2,451	108	762	49,154	
								\$100,000—\$99,999.....	292	42,059	14.3	3,728	290	986	56,461	
								Under \$50,000.....	275	20,997	15.3	1,214	264	511	34,300	
								Under \$50,000.....	385	3,968	17.6	448	362	256	10,347	
								Women's, children's clothing, furnishings, total.....	1,386	417,181	15.4	32,008	1,170	8,104	587,574	
								\$2,000,000 and over.....	22	79,817	13.5	5,839	10	1,078	87,133	
								\$1,000,000—\$1,999,999.....	54	76,652	15.3	5,939	21	1,166	112,358	
								\$500,000—\$499,999.....	121	83,393	15.2	6,854	33	1,552	126,358	
								\$300,000—\$299,999.....	188	72,007	15.6	5,914	127	1,531	111,232	
								\$200,000—\$199,999.....	146	36,496	15.0	2,415	156	775	47,370	
								\$100,000—\$99,999.....	295	42,780	16.7	3,257	278	1,163	66,009	
								Under \$50,000.....	216	17,491	18.1	1,235	220	518	26,311	
								Under \$50,000.....	314	2,139	20.1	551	277	321	12,796	
								Furs (dressed), fur clothing, total.....	535	152,656	10.8	7,089	517	1,751	141,169	
								\$2,000,000 and over.....	9	29,420	8.1	763	4	141	14,301	
								\$1,000,000—\$1,999,999.....	23	28,423	9.3	1,049	14	209	20,194	
								\$500,000—\$499,999.....	44	30,779	11.2	1,680	35	349	34,131	
								\$300,000—\$299,999.....	50	19,425	12.4	1,234	38	304	22,952	
								\$200,000—\$199,999.....	65	15,796	12.4	831	58	230	16,714	
								\$100,000—\$99,999.....	124	18,182	13.8	1,019	133	320	22,224	
								Under \$50,000.....	103	7,443	13.1	498	113	115	6,586	
								Under \$50,000.....	117	3,128	18.1	165	122	83	4,067	
								Millinery, millinery supplies, total.....	469	102,360	18.1	9,566	406	2,780	177,665	
								\$1,000,000 and over.....	9	24,641	13.1	1,424	1	304	30,862	
								\$500,000—\$499,999.....	30	21,366	17.5	1,993	25	479	33,273	
								\$300,000—\$299,999.....	48	16,409	19.7	2,112	43	587	37,904	
								\$200,000—\$199,999.....	53	13,271	20.1	1,441	36	414	26,787	
								\$100,000—\$99,999.....	97	15,678	22.6	1,244	85	554	28,992	
								Under \$50,000.....	113	5,129	25.4	836	164	352	16,501	
								Under \$50,000.....	119	2,337	27.1	164	112	88	3,365	
								Shoes, other footwear, total.....	637	247,388	15.4	17,641	516	4,110	294,161	
								\$2,000,000 and over.....	16	59,782	11.6	4,118	2	815	62,547	
								\$1,000,000—\$1,999,999.....	43	55,915	14.4	4,212	16	919	70,542	
								\$500,000—\$499,999.....	52	56,020	14.5	4,246	62	1,072	74,747	
								\$300,000—\$299,999.....	77	30,234	13.2	1,919	49	512	35,544	
								\$200,000—\$199,999.....	74	17,676	13.2	1,249	54	361	23,394	
								\$100,000—\$99,999.....	111	16,002	12.9	782	115	269	15,141	
								Under \$50,000.....	119	8,258	12.1	379	107	171	7,875	
								Under \$50,000.....	115	2,881	17.0	136	111	91	4,370	
								Work clothing, total.....	196	42,777	11.0	2,062	206	665	39,771	
								\$1,000,000 and over.....	5	7,961	8.8	291	3	54	9,979	
								\$500,000—\$499,999.....	13	7,703	8.4	300	18	78	9,333	
								\$300,000—\$299,999.....	26	9,824	12.0	604	22	187	10,852	
								\$200,000—\$199,999.....	27	6,319	12.9	373	24	112	7,086	
								\$100,000—\$99,999.....	48	6,675	12.1	344	53	150	7,124	
								Under \$50,000.....	40	3,007	13.1	114	49	66	2,394	
								Under \$50,000.....	37	1,088	13.0	36	37	18	1,012	
								Dry goods (general line), total.....	171	446,919	13.1	35,930	61	9,723	648,344	
								\$5,000,000 and over.....	16	112,253	11.0	16,318	...	4,409	313,366	
								\$2,000,000—\$4,999,999.....	42	105,448	14.3	11,115	...	7,028	199,714	
								\$1,000,000—\$1,999,999.....	49	69,867	14.7	6,194	10	1,762	115,296	
								\$500,000—\$499,999.....	43	30,871	12.0	1,934	31	588	34,744	
								\$300,000—\$299,999.....	9	3,820	13.0	278	6	101	5,344	
								\$200,000—\$199,999.....	3	767	11.4	31	...	13	607	
								Under \$50,000.....	12	1,263	11.0	60	11	43	1,270	
TOBACCO																
Tobacco and products (exc. leaf), total.....	2,877	2,490,226	5.1	74,586	2,604	27,371	1,411,956									
\$5,000,000 and over.....	50	378,630	5.0	13,219	9	3,742	227,493									
\$2,000,000—\$4,999,999.....	223	652,242	4.8	19,617	155	6,193	367,925									
\$1,000,000—\$999,999.....	458	632,946	5.0	18,418	363	6,397	394,264									
\$500,000—\$499,999.....	688	487,449	5.4	14,275	594	5,467	277,788									
\$300,000—\$299,999.....	494	192,631	5.4	5,167	507	2,137	101,990									
\$200,000—\$199,999.....	315	76,784	5.1	1,882	344	909	38,562									
\$100,000—\$99,999.....	361	53,748	6.7	1,454	316	732	32,072									
\$50,000—\$49,999.....	174	12,841	7.6	402	167	220	9,249									
Under \$50,000.....	114	3,965	14.9	152	114	62	3,321	</								

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.—SALES SIZE SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
TEXTILES, APPAREL—Cont.								FURNITURE, HOME FURNISHINGS—Continued							
Hosiery, underwear, total.....	659	193,121	10.4	10,570	583	3,103	203,996	Antiques, total.....	266	12,615	25.3	1,352	258	409	26,993
\$5,000,000 and over.....	11	33,595	8.1	1,766	4	294	37,205	\$200,000 and over.....	10	4,228	28.7	688	1	172	13,370
\$2,000,000—\$4,999,999.....	32	43,636	10.7	2,368	29	648	45,303	\$100,000—\$199,999.....	16	2,083	22.5	247	12	65	4,594
\$1,000,000—\$999,999.....	55	35,547	11.5	2,189	42	622	40,872	\$50,000—\$49,999.....	38	2,637	23.6	219	39	81	4,848
\$500,000—\$499,999.....	84	33,015	10.9	1,798	75	546	33,070	Under \$50,000.....	202	3,667	24.3	199	206	91	4,181
\$300,000—\$299,999.....	63	15,266	11.0	685	62	233	13,504	Other home furnishings, total.....	1,158	311,097	19.6	30,722	838	9,440	599,596
\$200,000—\$199,999.....	143	20,343	11.9	1,054	121	369	19,918	\$5,000,000 and over.....	3	24,867	19.8	1,658	...	375	30,351
\$100,000—\$99,999.....	112	7,849	13.8	429	102	305	8,113	\$2,000,000—\$4,999,999.....	16	48,432	15.1	4,696	7	1,089	85,733
Under \$50,000.....	159	4,222	17.8	381	149	146	6,011	\$1,000,000—\$999,999.....	40	54,641	17.5	5,305	9	1,510	97,451
Piece goods (others), total.....	2,075	911,352	10.4	44,499	1,544	9,471	776,282	\$500,000—\$499,999.....	102	71,744	20.3	7,315	29	2,112	143,239
\$5,000,000 and over.....	8	176,515	6.4	4,482	4	603	64,946	\$300,000—\$299,999.....	94	36,027	21.4	4,074	37	1,302	80,751
\$2,000,000—\$4,999,999.....	5	170,342	9.2	7,137	16	1,355	128,273	\$200,000—\$199,999.....	93	22,535	19.8	2,390	61	832	46,312
\$1,000,000—\$999,999.....	103	141,369	10.1	7,143	50	1,311	127,807	\$100,000—\$99,999.....	210	29,163	22.7	2,993	169	1,108	63,431
\$500,000—\$499,999.....	243	172,178	11.5	10,244	163	2,076	180,308	\$50,000—\$49,999.....	212	14,915	22.3	1,416	173	606	29,408
\$300,000—\$299,999.....	261	101,029	17.5	5,744	176	1,381	104,098	Under \$50,000.....	388	8,773	26.0	875	353	506	22,420
\$200,000—\$199,999.....	213	52,578	14.0	3,484	159	863	61,964	PAPER AND PRODUCTS							
\$100,000—\$99,999.....	427	62,306	14.2	3,611	343	1,059	67,709	Wrapping paper, twine, total.....	513	296,052	16.3	31,148	305	8,149	578,793
\$50,000—\$49,999.....	315	22,868	15.1	1,434	254	472	26,785	\$5,000,000 and over.....	4	31,249	13.7	3,119	...	720	58,047
Under \$50,000.....	444	11,627	17.4	683	370	291	14,392	\$2,000,000—\$4,999,999.....	25	76,248	14.8	7,856	1	1,886	144,200
Other dry goods, notions, total.....	2,077	595,301	16.4	52,064	1,842	13,325	993,693	\$1,000,000—\$999,999.....	51	70,866	17.2	8,095	10	2,065	147,203
\$5,000,000 and over.....	7	67,231	19.2	6,110	...	1,488	140,953	\$500,000—\$499,999.....	84	58,897	17.7	6,562	19	1,747	125,977
\$2,000,000—\$4,999,999.....	24	141,369	15.8	6,217	14	1,151	116,757	\$300,000—\$299,999.....	98	26,449	16.8	2,624	33	761	49,283
\$1,000,000—\$999,999.....	84	114,116	15.4	10,373	63	1,161	123,417	\$200,000—\$199,999.....	98	13,971	17.8	1,422	41	451	26,057
\$500,000—\$499,999.....	157	104,601	16.5	9,537	79	1,241	108,693	\$100,000—\$99,999.....	81	11,639	17.1	964	74	321	17,655
\$300,000—\$299,999.....	231	89,494	16.1	7,847	189	2,013	146,399	\$50,000—\$49,999.....	64	4,592	15.6	364	59	138	7,100
\$200,000—\$199,999.....	211	51,368	15.9	3,991	219	1,293	73,439	Under \$50,000.....	72	2,141	18.9	162	68	80	3,271
\$100,000—\$99,999.....	405	28,604	17.0	5,164	356	1,614	99,026	Fine paper, total.....							
\$50,000—\$49,999.....	395	28,292	16.7	1,970	377	863	40,870	\$5,000,000 and over.....	430	447,867	13.7	39,175	113	9,075	727,845
Under \$50,000.....	563	14,581	20.6	1,125	549	562	23,539	\$2,000,000—\$4,999,999.....	13	120,399	9.3	7,483	...	1,272	137,931
Piece goods, converters, total.....	1,134	1,764,143	8.9	81,975	487	12,246	1,385,511	\$1,000,000—\$999,999.....	52	152,362	12.7	12,992	6	2,970	237,699
\$5,000,000 and over.....	70	822,549	7.7	34,055	12	4,759	554,408	\$500,000—\$499,999.....	52	70,185	16.9	7,662	2	1,901	140,909
\$2,000,000—\$4,999,999.....	140	423,711	9.3	19,494	51	2,719	338,582	\$300,000—\$299,999.....	84	61,092	17.4	6,326	15	1,548	121,118
\$1,000,000—\$999,999.....	171	346,998	10.2	12,465	66	1,692	265,276	\$200,000—\$199,999.....	49	17,142	17.6	2,115	8	549	39,456
\$500,000—\$499,999.....	214	157,538	10.4	8,277	84	1,412	146,836	\$100,000—\$99,999.....	51	12,584	18.5	1,362	14	412	25,745
\$300,000—\$299,999.....	166	65,720	11.6	4,011	73	717	70,127	\$50,000—\$49,999.....	57	8,530	20.0	946	18	294	18,233
\$200,000—\$199,999.....	104	25,797	12.9	1,441	48	361	29,430	Under \$50,000.....	36	2,591	19.6	235	19	88	5,099
\$100,000—\$99,999.....	138	20,576	14.3	1,210	86	308	23,021	Stationery, office supplies, total.....	859	178,549	26.8	29,885	547	10,031	586,849
\$50,000—\$49,999.....	82	6,441	18.6	600	36	175	11,831	\$2,000,000 and over.....	9	27,469	23.5	4,846	...	1,942	108,773
Under \$50,000.....	...	1,233	30.1	222	31	96	4,300	\$1,000,000—\$999,999.....	19	23,572	27.5	4,409	6	1,266	77,926
FURNITURE, HOME FURNISHINGS								\$500,000—\$499,999.....	58	39,359	26.8	7,154	19	2,076	138,654
Household furniture, total.....	528	238,780	16.4	21,339	412	5,522	418,264	\$300,000—\$299,999.....	74	27,527	26.9	4,676	25	1,432	88,691
\$2,000,000 and over.....	24	89,844	14.1	7,670	...	1,650	151,746	\$200,000—\$199,999.....	67	11,850	26.0	2,919	31	883	52,600
\$1,000,000—\$999,999.....	27	39,322	15.6	3,583	10	759	67,676	\$100,000—\$99,999.....	180	25,725	25.4	3,876	117	1,408	73,603
\$500,000—\$499,999.....	54	41,104	16.5	3,593	28	877	65,967	\$50,000—\$49,999.....	153	10,661	24.7	1,376	105	603	27,775
\$300,000—\$299,999.....	72	27,337	18.2	2,639	35	870	54,423	Under \$50,000.....	300	7,386	24.1	729	244	421	18,827
\$200,000—\$199,999.....	66	15,970	17.8	1,348	39	583	24,366	Wallpaper, total.....							
\$100,000—\$99,999.....	104	14,839	21.5	1,474	96	339	30,497	\$500,000 and over.....	12	8,437	30.9	5,389	102	1,783	98,814
\$50,000—\$49,999.....	82	6,177	21.5	610	63	235	12,408	\$2,000,000—\$4,999,999.....	12	4,664	36.0	1,845	6	279	16,187
Under \$50,000.....	154	3,282	27.6	412	141	209	9,230	\$1,000,000—\$999,999.....	13	3,098	32.5	551	9	172	9,493
Office furniture, total.....	265	136,494	20.4	21,180	389	5,936	385,780	\$500,000—\$499,999.....	57	8,285	31.4	1,246	25	414	23,580
\$2,000,000 and over.....	6	14,261	26.4	2,571	...	723	43,790	\$300,000—\$299,999.....	69	5,065	36.4	801	13	298	14,739
\$1,000,000—\$999,999.....	11	13,785	25.2	2,329	4	538	43,056	Under \$50,000.....	97	2,789	39.7	461	46	207	8,739
\$500,000—\$499,999.....	47	32,322	25.6	5,343	15	1,271	90,201	Other paper products, total.....							
\$300,000—\$299,999.....	69	26,152	26.5	4,063	44	1,077	71,213	\$5,000,000 and over.....	16	158,909	6.7	7,585	...	1,791	151,228
\$200,000—\$199,999.....	69	13,732	26.3	2,155	79	626	44,408	\$2,000,000—\$4,999,999.....	56	156,556	11.5	11,159	...	2,503	210,682
\$100,000—\$99,999.....	171	24,431	28.2	3,717	112	1,254	72,639	\$1,000,000—\$999,999.....	118	167,244	14.7	15,137	42	3,609	269,767
Under \$50,000.....	191	4,564	27.9	441	114	169	6,410	\$500,000—\$499,999.....	232	161,448	16.6	16,376	106	4,343	307,389
China, glassware, crockery, total.....	516	113,336	21.7	13,013	439	3,722	241,355	\$300,000—\$299,999.....	213	84,507	17.8	8,890	102	2,669	168,002
\$2,000,000 and over.....	7	13,299	19.7	1,664	...	346	25,774	\$200,000—\$199,999.....	137	44,551	17.6	4,436	148	1,458	82,870
\$1,000,000—\$999,999.....	14	28,492	19.7	3,168	4	867	57,718	\$100,000—\$99,999.....	360	52,198	18.2	4,894	264	1,817	95,250
\$500,000—\$499,999.....	6	20,149	21.0	2,375	25	600	41,031	\$50,000—\$49,999.....	304	22,030	18.5	1,764	260	799	36,183
\$300,000—\$299,999.....	43	16,774	24.7	2,242	27	692	41,878	Under \$50,000.....	402	10,121	22.4	847	314	525	19,344
\$200,000—\$199,999.....	67	9,288	21.8	1,068	32	304	19,477	FARM PRODUCTS (INEDIBLE)							
\$100,000—\$99,999.....	83	11,533													

SALES SIZE AND OPERATING EXPENSES

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS															
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL															
Kind of business and sales-size group	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em-ployees (Number)	Pay roll (Dollars)							Em-ployees (Number)	Pay roll (Dollars)
FARM PRODUCTS (INEDIBLE)—Continued							AUTOMOTIVE—Continued								
Grain, total.....	367	2,560,486	2.3	26,674	138	7,684	526,701	Trucks, tractors (road type), total.....	1,531	545,967	15.4	47,703	981	14,881	931,942
\$5,000,000 and over.....	132	2,200,870	2.0	19,548	45	5,174	382,180	\$2,000,000 and over.....	25	85,659	9.9	5,382	8	1,365	95,539
\$2,000,000—\$4,999,999.....	80	264,546	3.6	4,597	29	1,348	93,375	\$1,000,000—\$1,999,999.....	58	74,158	12.8	5,830	26	1,601	115,450
\$1,000,000—\$999,999.....	38	52,886	4.0	887	19	311	17,429	\$500,000—\$499,999.....	208	143,443	15.7	13,195	102	3,711	248,040
\$500,000—\$499,999.....	35	24,974	6.5	793	19	235	14,556	\$300,000—\$299,999.....	294	113,748	17.8	11,422	163	3,557	217,152
\$300,000—\$299,999.....	26	9,540	8.2	317	15	184	8,144	\$200,000—\$199,999.....	239	58,595	18.6	5,604	162	2,006	115,907
\$200,000—\$199,999.....	19	4,666	12.9	300	16	99	5,684	\$100,000—\$99,999.....	390	51,507	17.4	4,588	263	1,799	98,191
\$100,000—\$99,999.....	10	1,490	10.4	74	9	61	2,523	Under \$50,000.....	192	14,279	20.3	1,383	140	574	28,459
\$50,000—\$49,999.....	13	1,148	15.4	108	6	50	1,944	Automotive parts, accessories, total.....	10,959	2,283,686	22.1	312,996	7,578	4,277	6,056,744
Under \$50,000.....	14	366	21.6	40	10	22	1,000	\$5,000,000 and over.....	11	146,612	9.3	7,362	...	2,438	142,508
Hides, skins, raw furs, total.....	831	491,559	5.8	12,662	716	3,225	219,495	\$1,000,000—\$499,999.....	18	216,841	16.7	22,088	3	673	433,365
\$5,000,000 and over.....	13	196,812	3.1	2,453	...	669	47,304	\$500,000—\$499,999.....	194	255,087	26.5	13,288	4	771	625,016
\$2,000,000—\$4,999,999.....	21	61,318	6.6	1,944	11	417	13,871	\$300,000—\$299,999.....	552	386,998	24.7	60,214	137	17,231	1,143,076
\$1,000,000—\$999,999.....	43	60,320	6.6	1,943	45	503	33,152	\$200,000—\$199,999.....	641	355,709	25.3	50,281	444	17,038	1,736,034
\$500,000—\$499,999.....	97	68,168	7.2	2,271	61	521	39,302	\$100,000—\$99,999.....	1,134	275,749	25.0	42,324	655	13,948	815,911
\$300,000—\$299,999.....	114	44,464	8.6	1,474	116	396	26,991	Under \$50,000.....	2,779	392,547	24.7	56,710	1,906	10,711	1,099,682
\$200,000—\$199,999.....	93	22,418	7.7	649	82	173	11,964	Garage equipment, tools, total.....	2,598	189,171	24.4	25,057	2,619	9,819	4,999,923
\$100,000—\$99,999.....	172	24,962	9.4	860	162	290	16,662	\$1,000,000 and over.....	2,666	70,972	26.2	3,974	2,368	4,407	203,225
\$50,000—\$49,999.....	124	9,164	11.4	388	101	164	7,884	\$500,000—\$499,999.....	5	7,598	19.8	1,009	...	236	19,120
Under \$50,000.....	154	3,933	17.7	230	138	92	4,915	\$300,000—\$299,999.....	29	21,082	21.2	2,790	...	709	52,210
Livestock (exc. horses, mules), total.....	411	489,874	1.8	2,442	426	777	49,725	\$200,000—\$199,999.....	37	14,272	23.2	2,018	13	560	39,111
\$5,000,000 and over.....	16	137,662	1.6	627	19	134	11,808	\$100,000—\$99,999.....	44	10,603	24.1	1,503	17	451	29,037
\$2,000,000—\$4,999,999.....	57	172,201	1.7	1,047	64	317	13,527	Under \$50,000.....	97	13,646	22.0	1,567	69	590	32,271
\$1,000,000—\$999,999.....	56	79,470	1.9	439	43	124	7,882	Tires, tubes, total.....	79	5,680	24.8	771	61	259	15,469
\$500,000—\$499,999.....	73	51,485	1.8	254	70	73	4,830	\$1,000,000 and over.....	4	2,580	27.4	305	74	165	6,792
\$300,000—\$299,999.....	66	25,670	2.0	132	69	66	2,939	\$500,000—\$499,999.....	41	28,442	19.1	3,122	24	603	57,642
\$200,000—\$199,999.....	55	13,951	1.6	42	55	15	716	\$300,000—\$299,999.....	103	39,511	18.2	4,008	60	1,192	76,307
\$100,000—\$99,999.....	45	6,968	1.7	24	46	12	48	\$200,000—\$199,999.....	167	45,599	20.9	2,227	57	966	54,479
\$50,000—\$49,999.....	27	2,122	7.2	62	25	7	1,441	\$100,000—\$99,999.....	269	38,315	20.6	3,208	342	1,444	78,646
Under \$50,000.....	16	399	13.0	17	15	2	431	Under \$50,000.....	311	15,235	21.5	1,454	170	595	30,161
Tobacco (leaf), total.....	106	148,140	9.6	6,340	66	3,265	122,954	Under \$50,000.....	203	5,252	20.6	502	188	247	10,508
\$5,000,000 and over.....	6	74,766	5.2	1,387	...	598	24,261	ELECTRICAL GOODS							
\$2,000,000—\$4,999,999.....	12	42,790	14.7	2,735	...	1,331	66,027	Electrical goods (general line), total.....	537	1,420,970	10.4	98,595	33	25,249	1,716,676
\$1,000,000—\$999,999.....	8	12,491	8.9	579	1	260	8,043	\$5,000,000 and over.....	71	56,971	11.1	37,947	...	10,806	755,056
\$500,000—\$499,999.....	11	8,319	11.4	396	8	207	7,936	\$2,000,000—\$499,999.....	180	525,175	9.4	29,604	3	8,224	561,376
\$300,000—\$299,999.....	12	4,642	17.4	466	6	102	7,627	\$1,000,000—\$999,999.....	176	260,325	9.8	15,400	8	4,227	292,070
\$200,000—\$199,999.....	8	1,797	25.4	217	3	61	3,662	\$500,000—\$499,999.....	99	63,034	14.1	5,145	19	1,621	98,384
\$100,000—\$99,999.....	14	1,892	19.6	169	11	66	3,272	\$300,000—\$299,999.....	14	4,926	15.8	451	2	140	8,313
\$50,000—\$49,999.....	14	981	19.4	87	15	27	1,528	Under \$200,000.....	7	539	33.6	59	1	31	1,477
Under \$50,000.....	21	462	31.6	104	23	13	552	Wiring supplies, construction materials, total.....	1,837	702,462	15.2	61,759	1,147	17,581	1,144,161
Wool, mohair, total.....	269	512,033	4.9	11,797	191	1,880	171,997	\$5,000,000 and over.....	4	31,711	11.4	1,815	...	457	31,567
\$5,000,000 and over.....	28	291,958	3.2	5,460	20	640	70,213	\$2,000,000—\$499,999.....	44	124,574	12.6	10,114	3	2,385	179,318
\$2,000,000—\$4,999,999.....	31	103,180	4.8	2,295	29	325	33,857	\$1,000,000—\$999,999.....	114	151,862	14.2	13,259	36	3,365	233,886
\$1,000,000—\$999,999.....	43	62,361	6.1	1,651	28	286	27,347	\$500,000—\$499,999.....	218	152,134	15.7	14,285	87	3,439	267,489
\$500,000—\$499,999.....	45	31,939	8.8	1,464	23	320	24,252	\$300,000—\$299,999.....	272	105,778	16.1	9,802	144	2,468	187,215
\$300,000—\$299,999.....	25	9,262	7.8	390	12	65	5,100	\$200,000—\$199,999.....	230	56,573	16.7	5,143	131	1,643	93,735
\$200,000—\$199,999.....	33	8,104	10.1	316	31	121	6,054	\$100,000—\$99,999.....	347	50,906	17.6	4,625	239	1,449	91,979
\$100,000—\$99,999.....	21	2,914	13.0	136	11	47	2,335	Under \$50,000.....	272	13,746	14.4	1,890	205	737	38,437
\$50,000—\$49,999.....	25	1,781	13.9	93	25	47	1,741	Apparatus and equipment, total.....	681	139,431	20.2	18,587	315	5,293	343,523
Under \$50,000.....	19	534	23.2	52	12	29	1,098	\$5,000,000 and over.....	4	26,586	15.6	2,232	...	602	42,125
Other inedible farm products, total.....	177	362,824	4.1	7,181	119	1,431	111,565	\$2,000,000—\$499,999.....	4	10,404	10.3	669	...	144	10,714
\$5,000,000 and over.....	19	221,129	2.8	3,300	9	627	56,358	\$1,000,000—\$999,999.....	16	21,139	14.3	2,522	3	703	44,390
\$2,000,000—\$4,999,999.....	11	32,772	6.1	925	4	141	14,733	\$500,000—\$499,999.....	44	30,460	27.0	5,456	14	1,375	93,222
\$1,000,000—\$999,999.....	9	14,107	6.9	385	4	100	10,342	\$300,000—\$299,999.....	44	14,589	23.9	2,234	25	642	43,247
\$500,000—\$499,999.....	25	16,296	9.9	463	17	147	8,853	\$200,000—\$199,999.....	43	16,732	27.5	1,813	25	845	34,106
\$300,000—\$299,999.....	21	8,440	10.8	476	14	160	8,728	\$100,000—\$99,999.....	33	15,784	25.7	2,088	83	702	44,248
\$200,000—\$199,999.....	15	3,757	15.0	163	12	68	3,023	Under \$50,000.....	96	6,088	28.7	966	59	337	18,492
\$100,000—\$99,999.....	28	3,998	14.7	268	22	91	5,303	Automobiles (new, used), total.....	1,173	475,780	15.4	40,168	772	11,451	784,657
\$50,000—\$49,999.....	21	1,583	20.2	133	20	54	2,337	\$5,000,000 and over.....	12	122,692	16.9	7,589	...	2,099	142,528
Under \$50,000.....	28	742	22.8	68	17	43	1,388	\$2,000,000—\$499,999.....	21	72,088	12.3	5,038	...	1,000	93,340
AUTOMOTIVE								\$1,000,000—\$999,999.....	56	77,738	14.9	7,522	11	1,845	121,411
Automobiles (new, used), total.....	708	805,934	7.1	29,826	505	8,842	584,415	\$500,000—\$499,999.....	104	69,746	17.7	7,890	30	1,196	133,545
\$5,000,000 and over.....	28	230,884	6.6	8,269	3	2,266	176,454	\$30							

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.— SALES SIZE SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
ELECTRICAL GOODS—Continued								HARDWARE, PLUMBING, HEATING—Continued							
Refrigerators, equipment (household), total.....	221	437,675	9.5	23,902	67	6,591	470,897	Hardware (inc. stoves, ranges), total.....	548	171,017	17.6	15,825	255	4,324	304,422
\$5,000,000 and over.....	27	246,514	7.5	11,228	4	3,022	226,975	\$2,000,000 and over.....	10	32,897	...	2,413	...	551	40,912
\$2,000,000—\$4,999,999....	31	99,890	10.3	6,062	5	1,656	115,342	\$1,000,000—\$1,999,999....	24	32,020	15.2	2,474	1	600	44,562
\$1,000,000—\$999,999.....	40	55,512	12.8	3,739	7	992	70,854	\$500,000—\$999,999.....	52	35,843	16.5	3,266	9	879	65,226
\$500,000—\$999,999.....	29	20,545	13.8	1,442	5	406	27,882	\$300,000—\$499,999.....	69	26,288	18.9	2,666	33	731	51,660
\$300,000—\$499,999.....	17	6,734	14.5	523	6	156	9,918	\$200,000—\$299,999.....	64	15,953	19.4	1,659	25	469	32,711
\$200,000—\$299,999.....	14	3,338	17.4	284	8	91	5,369	\$100,000—\$199,999.....	125	18,301	23.0	2,260	59	696	43,540
\$100,000—\$199,999.....	25	3,468	20.3	404	10	170	10,550	\$50,000—\$99,999.....	96	7,015	23.3	804	55	287	16,919
\$50,000—\$99,999.....	16	1,240	27.7	159	13	52	4,893	Under \$50,000.....	108	2,700	28.1	353	73	181	8,892
Under \$50,000.....	22	454	28.2	61	9	46	1,114	Plumbing fixtures, supplies, total.....	889	322,062	16.0	28,920	563	7,858	541,443
Electrical appliances (general line), total.....	359	755,509	12.8	54,492	105	14,714	1,052,928	\$5,000,000 and over.....	4	29,924	13.1	2,855	...	779	53,227
\$5,000,000 and over.....	37	312,517	11.7	21,326	2	5,548	424,139	\$2,000,000—\$4,999,999....	15	41,840	16.1	4,256	...	998	74,688
\$2,000,000—\$4,999,999....	82	257,580	13.0	19,409	5	4,894	357,856	\$1,000,000—\$999,999....	44	55,979	14.5	4,507	22	1,107	82,139
\$1,000,000—\$999,999....	79	117,553	13.8	8,673	22	2,203	169,498	\$500,000—\$999,999....	112	78,897	16.1	7,305	60	1,785	133,282
\$500,000—\$999,999....	62	46,728	14.4	3,321	24	988	63,334	\$300,000—\$299,999....	120	47,293	17.1	4,305	46	1,157	80,272
\$300,000—\$499,999....	32	12,248	17.4	1,045	13	305	22,337	\$200,000—\$199,999....	99	24,614	15.1	1,806	60	548	39,518
\$200,000—\$299,999....	14	3,514	16.9	274	6	94	5,348	\$100,000—\$99,999....	199	29,054	17.8	2,556	151	907	51,214
\$100,000—\$199,999....	27	3,743	20.1	285	18	116	7,305	\$50,000—\$99,999....	146	10,478	21.2	1,019	111	411	20,309
\$50,000—\$99,999....	19	1,393	20.9	139	11	55	2,768	Under \$50,000.....	150	3,983	21.1	311	113	166	6,794
Under \$50,000.....	7	233	22.3	20	4	11	393	Air conditioning, ventilating equipment, total....	320	95,556	22.8	13,046	144	3,802	259,680
Other appliances, specialties, total.....	687	328,889	15.4	27,014	376	7,670	514,725	\$2,000,000 and over.....	4	17,669	20.1	1,908	...	553	40,673
\$5,000,000 and over.....	4	27,070	13.4	1,879	1	432	29,466	\$1,000,000—\$999,999....	13	16,190	20.9	2,267	3	679	45,699
\$2,000,000—\$4,999,999....	35	102,922	13.0	7,514	4	1,798	131,755	\$500,000—\$999,999....	31	20,828	23.5	3,184	6	905	61,058
\$1,000,000—\$999,999....	58	77,413	14.2	6,156	12	1,633	116,201	\$300,000—\$499,999....	33	12,870	23.0	1,763	8	461	33,391
\$500,000—\$999,999....	78	54,255	16.6	4,799	21	1,472	93,252	\$200,000—\$199,999....	37	9,124	24.4	1,256	11	343	26,259
\$300,000—\$499,999....	54	21,116	15.9	1,651	21	532	32,285	\$100,000—\$99,999....	90	13,181	25.5	1,849	44	538	35,332
\$200,000—\$299,999....	73	18,051	19.4	1,900	36	587	36,721	\$50,000—\$99,999....	59	4,325	27.9	629	34	231	11,975
\$100,000—\$199,999....	112	15,549	22.5	1,734	70	628	40,197	Under \$50,000.....	53	1,369	29.6	190	38	92	5,293
\$50,000—\$99,999....	111	8,175	23.7	865	91	323	16,716	LUMBER, CONSTRUCTION MATERIALS							
Under \$50,000.....	162	4,338	25.1	512	120	265	12,132	Lumber, millwork (with yards), total.....	2,342	1,721,084	14.1	140,845	1,099	41,922	2,613,947
HARDWARE, PLUMBING, HEATING								\$5,000,000 and over.....	34	289,771	7.6	13,122	6	3,048	236,780
Hardware, general line (with industrial department), total.....	358	1,190,307	15.1	122,137	28	35,024	2,228,217	\$2,000,000—\$4,999,999....	136	391,505	13.2	29,861	27	8,199	538,625
\$5,000,000 and over.....	55	691,258	14.3	68,047	...	19,455	1,254,074	\$1,000,000—\$999,999....	342	478,547	14.3	40,534	87	10,972	750,593
\$2,000,000—\$4,999,999....	103	313,363	15.5	33,064	6	9,242	594,701	\$500,000—\$999,999....	417	295,602	16.3	28,416	161	8,565	525,812
\$1,000,000—\$999,999....	83	174,239	16.9	13,375	...	3,998	242,620	\$300,000—\$299,999....	321	124,543	17.9	12,426	140	4,283	235,543
\$500,000—\$999,999....	80	57,078	18.6	6,567	16	1,963	114,449	\$200,000—\$199,999....	262	64,411	18.6	6,830	126	2,416	125,178
\$300,000—\$499,999....	15	5,717	16.0	659	1	237	14,187	\$100,000—\$99,999....	363	53,408	22.0	6,399	204	2,753	128,177
\$200,000—\$299,999....	5	1,139	20.3	122	...	40	2,361	\$50,000—\$99,999....	234	17,245	22.8	2,158	177	1,083	46,278
Under \$200,000.....	17	2,513	21.8	303	5	109	6,425	Under \$50,000.....	233	6,052	33.2	1,139	171	603	26,961
Hardware, general line (without industrial department), total.....	304	486,626	14.8	46,962	112	13,692	843,214	Brick, tile, terra cotta, total.....	264	93,322	15.8	7,749	123	2,125	147,350
\$5,000,000 and over.....	19	168,454	13.1	14,161	...	4,239	254,164	\$1,000,000 and over.....	17	28,369	12.3	1,846	4	434	34,731
\$2,000,000—\$4,999,999....	42	130,706	15.1	13,754	4	3,890	253,497	\$500,000—\$999,999....	48	32,790	15.4	2,893	9	739	52,111
\$1,000,000—\$999,999....	47	94,237	15.2	9,596	22	2,767	168,106	\$300,000—\$299,999....	29	11,339	14.2	816	22	202	15,880
\$500,000—\$999,999....	115	79,146	16.7	7,971	47	2,328	141,494	\$200,000—\$199,999....	58	9,227	20.1	959	12	300	19,982
\$300,000—\$499,999....	17	6,965	18.3	759	7	242	13,761	\$100,000—\$99,999....	31	7,927	22.9	839	28	267	14,867
\$200,000—\$299,999....	16	3,950	14.2	422	2	126	7,470	\$50,000—\$99,999....	48	2,262	23.0	128	14	92	4,664
\$100,000—\$199,999....	17	2,535	16.5	263	16	86	4,146	Under \$50,000.....	233	1,408	26.5	168	34	91	5,115
Under \$100,000.....	11	629	16.1	36	14	14	576	Cement, lime, plaster, total.....	202	109,019	20.3	11,971	88	3,410	233,263
Hardware, specialty lines, total.....	1,423	304,850	19.0	32,515	1,080	10,065	608,525	\$2,000,000 and over.....	8	31,907	20.2	3,412	2	886	65,083
\$5,000,000 and over.....	11	27,614	16.5	2,883	...	738	51,203	\$1,000,000—\$999,999....	15	19,123	20.2	2,075	4	592	40,638
\$2,000,000—\$4,999,999....	27	37,821	18.8	4,311	...	1,274	78,095	\$500,000—\$999,999....	39	26,347	19.2	2,955	10	814	56,252
\$1,000,000—\$999,999....	74	49,434	17.9	5,657	22	1,515	94,059	\$300,000—\$299,999....	44	17,205	22.0	1,966	21	580	36,524
\$500,000—\$999,999....	146	73,406	14.9	8,438	134	2,458	156,808	\$200,000—\$199,999....	30	7,575	21.2	855	16	285	20,368
\$300,000—\$499,999....	179	43,748	18.9	4,597	132	1,360	84,228	\$100,000—\$99,999....	37	5,499	18.1	552	19	185	11,036
\$200,000—\$299,999....	248	42,441	14.5	4,447	205	1,443	85,533	\$50,000—\$99,999....	14	988	26.3	113	9	49	2,315
\$100,000—\$199,999....	792	21,209	19.7	1,885	364	793	39,472	Under \$50,000.....	15	375	25.4	43	7	19	1,047
\$50,000—\$99,999....	349	8,930	23.5	847	323	437	19,135	Glass (building), total.....	334	109,219	28.5	20,723	217	5,776	381,098
Under \$50,000.....	150	4,332	23.1	447	106	240	12,110	\$2,000,000 and over.....	6	17,108	23.4	2,735	...	650	42,445
Plumbing, heating (general line), total.....	1,451	1,203,772	14.0	92,933	289	27,114	1,802,041	\$1,000,000—\$999,999....	20	25,472	28.0	5,023	1	1,326	86,203
\$5,000,000 and over.....	9	97,731	4.1	3,447	...	326	58,381	\$500,000—\$999,999....	15	10,039	23.4	1,675	...	374	33,151
\$2,000,000—\$4,999,999....	10	294,244	12.5	23,078	21	6,046	432,191	\$300,000—\$299,999....	17	6,805	42.7	1,135	4	351	22,497
\$1,000,000—\$999,999....	341	328,249	13.4	27,175	37	7,011	478,990	\$200,000—\$199,999....	17	4,256	49.7	930	5	259	16,7

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.— SALES SIZE SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL																
Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber	Paid employ-ees and pay roll, work-week ended near-est Nov. 15		Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber	Paid employ-ees and pay roll, work-week ended near-est Nov. 15		
						Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)							Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued																
Printing machinery, supplies (exc. paper), total.....	199	48,133	21.6	5,786	114	1,372	105,027	Other professional equip-ment, supplies, total.....	994	170,767	31.3	33,715	538	12,499	644,008	
\$1,000,000 and over.....	8	19,889	15.9	1,802	...	263	32,264	\$2,000,000 and over.....	7	24,602	23.4	4,403	...	1,573	79,347	
\$500,000--\$999,999.....	11	7,944	21.1	994	8	235	16,317	\$1,000,000--\$1,999,999.....	14	16,963	26.4	2,679	...	805	49,072	
\$300,000--\$499,999.....	18	6,743	24.5	943	11	216	16,370	\$500,000--\$999,999.....	38	25,795	26.2	4,096	13	1,375	76,940	
\$200,000--\$299,999.....	16	3,924	32.0	688	3	179	12,156	\$300,000--\$499,999.....	64	24,125	34.5	5,392	31	1,929	104,536	
\$100,000--\$199,999.....	44	6,118	24.4	714	26	254	15,081	\$200,000--\$299,999.....	81	19,372	34.2	4,353	35	1,491	80,758	
Under \$50,000.....	61	1,575	26.7	172	41	86	4,038	\$100,000--\$199,999.....	249	34,547	35.1	7,369	114	2,910	144,197	
Rope, cordage, total.....	106	73,400	8.8	3,889	52	769	66,908	\$50,000--\$99,999.....	235	16,616	37.1	3,648	116	1,556	72,155	
\$2,000,000 and over.....	7	31,824	5.4	1,212	4	166	19,277	Under \$50,000.....	306	8,747	37.1	1,775	229	860	37,003	
\$1,000,000--\$1,999,999.....	11	14,740	10.0	792	4	153	15,253	Barber, beauty supply houses, total.....	1,063	100,228	32.6	16,956	883	6,257	325,764	
\$500,000--\$999,999.....	19	13,998	11.3	1,047	4	222	17,299	\$500,000 and over.....	13	10,108	37.0	1,983	3	504	35,419	
\$300,000--\$499,999.....	19	7,355	11.0	396	11	108	6,974	\$300,000--\$499,999.....	39	14,466	35.2	2,910	31	940	56,215	
\$200,000--\$299,999.....	8	2,076	17.0	187	6	39	2,514	\$200,000--\$299,999.....	68	16,159	33.6	2,964	54	1,057	56,967	
\$100,000--\$199,999.....	17	2,363	15.2	192	5	52	3,402	\$100,000--\$199,999.....	214	30,843	32.7	5,507	133	1,988	104,130	
\$50,000--\$99,999.....	9	653	14.2	42	9	17	765	\$50,000--\$99,999.....	234	16,898	30.5	2,483	176	1,119	49,330	
Under \$50,000.....	16	391	15.8	21	9	12	544	Under \$50,000.....	495	11,754	27.0	1,109	486	649	23,703	
Used machinery, equipment, total.....	161	31,700	23.3	3,724	138	913	62,370	Laundry, dry cleaning equipment, supplies, total.....	387	113,530	21.2	12,448	234	3,366	224,995	
\$1,000,000 and over.....	6	8,287	19.1	873	2	216	15,748	\$2,000,000 and over.....	3	8,098	18.2	896	...	217	14,409	
\$500,000--\$999,999.....	12	8,124	24.8	1,154	5	202	15,821	\$1,000,000--\$1,999,999.....	19	24,769	21.6	3,088	...	762	55,164	
\$300,000--\$499,999.....	8	3,026	19.7	322	10	72	6,663	\$500,000--\$999,999.....	51	34,789	21.3	3,946	8	990	71,090	
\$200,000--\$299,999.....	17	4,233	27.0	521	16	125	8,483	\$300,000--\$499,999.....	42	16,068	20.7	1,606	17	445	28,783	
\$100,000--\$199,999.....	32	4,464	22.9	396	25	114	7,211	\$200,000--\$299,999.....	51	12,293	22.0	1,250	23	351	22,961	
\$50,000--\$99,999.....	34	2,388	27.1	291	29	115	5,499	\$100,000--\$199,999.....	75	10,865	20.7	1,025	53	357	20,198	
Under \$50,000.....	57	1,334	31.3	157	51	69	2,945	\$50,000--\$99,999.....	61	4,392	21.1	408	51	136	7,528	
Other industrial machinery, supplies, total.....	3,960	1,145,565	19.5	126,479	2,391	35,262	2,442,016	Under \$50,000.....	85	2,256	27.2	229	82	108	4,862	
\$5,000,000 and over.....	10	63,945	15.0	6,459	...	1,934	145,825	Shoe findings, total.....	1,279	327,889	11.9	19,367	1,056	5,291	335,980	
\$2,000,000--\$4,999,999.....	67	188,605	15.5	18,134	25	4,644	334,017	\$5,000,000 and over.....	5	70,828	4.0	1,517	2	249	22,752	
\$1,000,000--\$1,999,999.....	157	207,270	18.1	23,113	43	5,651	434,188	\$2,000,000--\$4,999,999.....	18	51,028	9.2	2,576	1	472	37,399	
\$500,000--\$999,999.....	312	216,774	19.1	24,254	115	6,319	462,337	\$1,000,000--\$1,999,999.....	25	34,276	8.7	1,417	10	301	23,210	
\$300,000--\$499,999.....	421	162,387	20.6	18,264	189	4,880	344,229	\$500,000--\$999,999.....	55	37,819	14.4	2,776	34	650	44,461	
\$200,000--\$299,999.....	397	97,284	32.1	11,735	188	3,294	224,841	\$300,000--\$499,999.....	102	39,120	15.9	3,187	68	849	59,145	
\$100,000--\$199,999.....	895	125,946	23.2	14,714	562	4,657	290,486	\$200,000--\$299,999.....	91	24,353	16.9	2,115	79	652	38,551	
\$50,000--\$99,999.....	821	60,052	24.7	7,096	591	2,635	146,821	\$100,000--\$199,999.....	281	39,840	18.2	3,680	203	1,204	68,987	
Under \$50,000.....	890	23,332	27.3	2,660	678	1,248	59,272	\$50,000--\$99,999.....	276	19,803	17.4	1,470	253	586	28,644	
Dental supply houses, total.....	463	95,904	26.1	15,257	243	4,964	283,179	Under \$50,000.....	418	10,822	18.2	629	406	328	12,641	
\$1,000,000 and over.....	7	14,918	26.7	2,348	...	546	38,560	Undertakers' supplies, total.....	100	9,740	28.8	1,522	70	503	28,247	
\$500,000--\$999,999.....	39	27,438	26.6	4,083	2	1,547	89,166	\$300,000 and over.....	6	2,558	37.6	595	1	181	11,503	
\$300,000--\$499,999.....	48	18,285	28.1	3,399	7	1,109	13,538	\$200,000--\$299,999.....	6	1,564	23.3	242	...	70	4,347	
\$200,000--\$299,999.....	84	13,020	24.7	1,955	18	626	37,374	\$100,000--\$199,999.....	22	2,755	25.9	392	11	125	7,208	
\$100,000--\$199,999.....	59	12,442	24.9	1,698	50	633	32,543	\$50,000--\$99,999.....	20	1,390	28.1	195	15	62	3,050	
\$50,000--\$99,999.....	85	6,289	23.2	729	54	310	14,463	Under \$50,000.....	46	1,253	25.4	98	43	65	2,139	
Under \$50,000.....	141	3,512	24.1	345	112	193	7,535	Upholsterers' supplies, total.....	190	45,504	18.3	4,354	137	1,301	77,626	
Religious supply houses, total.....	143	18,794	25.2	2,427	127	1,107	47,595	\$1,000,000 and over.....	5	7,387	18.6	713	2	214	12,821	
\$500,000 and over.....	8	7,140	23.9	1,157	14	375	18,330	\$500,000--\$999,999.....	21	15,009	18.5	1,560	11	379	27,397	
\$300,000--\$499,999.....	5	2,051	25.9	347	2	210	5,723	\$300,000--\$499,999.....	24	9,208	19.2	969	13	295	16,264	
\$200,000--\$299,999.....	1	1,944	28.7	312	3	103	5,460	\$200,000--\$299,999.....	37	4,976	18.0	454	13	143	8,562	
\$100,000--\$199,999.....	23	3,434	24.9	438	16	177	8,739	\$100,000--\$199,999.....	37	5,203	15.7	405	29	136	7,132	
\$50,000--\$99,999.....	33	2,451	26.8	313	34	150	5,813	\$50,000--\$99,999.....	36	2,664	17.9	199	28	94	4,128	
Under \$50,000.....	66	1,771	24.5	160	58	92	3,530	Under \$50,000.....	47	1,057	21.8	74	41	40	1,322	
School equipment, supplies, total.....	249	64,442	19.7	7,797	165	2,460	146,331	Other service equipment, supplies, total.....	1,184	160,966	23.4	20,649	904	6,252	394,323	
\$1,000,000 and over.....	13	19,787	17.3	2,344	6	668	44,630	\$1,000,000 and over.....	12	19,889	15.4	1,980	7	484	37,179	
\$500,000--\$999,999.....	23	15,850	20.9	2,193	5	656	37,790	\$500,000--\$999,999.....	49	34,459	20.2	4,002	14	959	72,675	
\$300,000--\$499,999.....	26	10,300	17.9	1,255	21	342	22,774	\$300,000--\$499,999.....	68	25,818	23.8	3,522	38	938	65,087	
\$200,000--\$299,999.....	23	5,770	20.2	700	10	207	13,174	\$200,000--\$299,999.....	84	20,306	26.3	2,882	60	865	56,574	
\$100,000--\$199,999.....	59	8,144	21.7	844	43	336	16,880	\$100,000--\$199,999.....	224	31,434	26.8	4,644	150	1,436	87,810	
\$50,000--\$99,999.....	39	2,840	23.6	321	31	149	7,834	\$50,000--\$99,999.....	239	16,957	26.2	2,209	201	838	43,986	
Under \$50,000.....	65	1,748	26.4	140	49	86	3,249	Under \$50,000.....	508	12,103	27.2	1,410	434	732	31,012	
Surgical, medical, hospital equipment, supplies, total.....	697	197,195	23.8	27,295	380	7,798	524,978	Aircraft, aeronautical equipment, supplies, total.....	175	42,124	27.2	5,414	78	1,622	109,916	
\$5,000,000 and over.....	3	23,062	24.9	3,529	...	969	66,991	\$1,000,000 and over.....	10	14,184	29.4	1,865	...	477	34,994	
\$2,000,000--\$4,999,999.....	6	15,446	20.3	1,457	2	479	37,250	\$500,000--\$999,999.....	15	10,307	24.7	1,363	3	403	29,976	
\$1,000,000--\$1,999,999.....	27	33,411	27.8	5,373	7	1,135	98,645	\$300,000--\$499,999.....	13	5,182	25.8	562	7	206	11,631	
\$500,000--\$999,999.....	63	41,719	22.7	4,114	10	1,569	115,704	\$200,000--\$299,999.....	13	3,117	28.2	435	2	108	8,458	

SALES SIZE AND OPERATING EXPENSES

2.09

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL															
Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees	Pay roll							Em- ployees	Pay roll
OTHER TRADES															
Cameras, photographic goods, total.....															
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued															
Railroad equipment, supplies, total.....	75	61,887	18.2	5,032	26	741	87,624								
\$2,000,000 and over.....	8	34,749	17.9	2,558	1	263	44,554								
\$1,000,000--\$1,999,999....	10	14,159	18.1	1,227	...	219	19,332								
\$500,000--\$999,999.....	5	3,852	12.0	243	3	35	4,214								
\$300,000--\$499,999.....	9	3,485	19.6	380	2	72	7,051								
\$200,000--\$299,999.....	9	2,313	19.8	231	6	45	4,315								
\$100,000--\$199,999.....	15	2,185	25.8	220	9	50	4,931								
\$50,000--\$99,999.....	15	1,071	26.5	166	4	52	2,997								
Under \$50,000.....	4	73	37.0	10	1	5	230								
Marine equipment, supplies, total.....	323	102,857	19.5	10,827	174	2,905	203,675								
\$2,000,000 and over.....	4	11,491	15.0	1,211	...	270	20,927								
\$1,000,000--\$1,999,999....	14	22,317	17.3	2,134	9	495	39,598								
\$500,000--\$999,999.....	41	27,956	20.5	3,444	9	818	54,987								
\$300,000--\$499,999.....	36	13,569	19.9	1,569	18	395	29,105								
\$200,000--\$299,999.....	48	11,946	20.5	1,330	27	327	25,445								
\$100,000--\$199,999.....	71	10,403	20.9	1,089	48	340	20,043								
\$50,000--\$99,999.....	51	3,664	26.1	474	33	167	3,405								
Under \$50,000.....	56	1,511	27.0	156	30	95	4,105								
Other transportation equipment, supplies, total.....	40	11,135	19.6	1,325	19	296	23,921								
\$500,000 and over.....	7	6,691	17.6	774	4	143	14,142								
\$200,000--\$499,999.....	6	2,105	25.2	276	1	70	4,887								
\$100,000--\$199,999.....	11	1,833	17.9	180	4	48	3,363								
Under \$100,000.....	16	606	30.2	95	10	35	1,529								
METALS, METAL WORK (EXC. SCRAP)															
Iron, steel and products, total.....															
\$5,000,000 and over.....	36	397,405	12.3	21,442	6	5,496	386,353								
\$2,000,000--\$4,999,999....	113	348,996	16.2	31,596	19	7,627	557,384								
\$1,000,000--\$1,999,999....	172	237,328	16.4	22,453	41	5,141	422,973								
\$500,000--\$999,999.....	230	165,372	18.5	17,177	62	4,430	314,834								
\$300,000--\$499,999.....	154	60,711	18.9	6,493	8	1,616	112,893								
\$200,000--\$299,999.....	147	35,911	21.2	3,777	100	1,216	74,233								
\$100,000--\$199,999.....	207	24,759	21.1	3,173	129	1,111	67,992								
\$50,000--\$99,999.....	153	11,217	23.9	1,415	105	492	31,440								
Under \$50,000.....	147	3,782	29.2	498	105	243	12,559								
Nonferrous metals, metal work, total.....															
\$5,000,000 and over.....	10	247,951	5.7	7,879	...	1,798	146,766								
\$2,000,000--\$4,999,999....	22	70,358	11.2	4,343	2	1,174	107,629								
\$1,000,000--\$1,999,999....	36	50,127	11.1	3,144	15	805	56,153								
\$500,000--\$999,999.....	39	27,671	12.1	1,810	10	448	31,689								
\$300,000--\$499,999.....	27	10,473	13.8	705	11	208	15,108								
\$200,000--\$299,999.....	21	5,031	18.4	415	9	104	8,094								
\$100,000--\$199,999.....	31	4,816	16.7	382	15	111	8,135								
\$50,000--\$99,999.....	17	1,350	18.7	42	11	40	2,106								
Under \$50,000.....	28	627	24.6	81	20	50	4,376								
WASTE MATERIALS															
Iron, steel scrap, total.....															
\$5,000,000 and over.....	60	728,468	4.1	16,075	3	3,315	247,704								
\$2,000,000--\$4,999,999....	98	302,479	9.4	14,880	38	4,135	276,425								
\$1,000,000--\$1,999,999....	150	206,137	13.8	15,433	25	4,773	284,276								
\$500,000--\$999,999.....	255	181,134	15.3	14,185	201	4,423	265,503								
\$300,000--\$499,999.....	239	91,851	16.3	7,624	231	2,934	144,365								
\$200,000--\$299,999.....	249	60,952	17.3	5,503	211	2,423	126,728								
\$100,000--\$199,999.....	481	69,817	18.0	6,202	486	2,933	127,395								
\$50,000--\$99,999.....	460	33,335	19.5	2,945	452	1,962	99,615								
Under \$50,000.....	1,052	22,122	22.4	2,390	1,030	1,299	44,488								
Other scrap, waste materials, total.....															
\$5,000,000 and over.....	8	44,358	12.0	3,323	...	970	72,212								
\$2,000,000--\$4,999,999....	53	157,319	11.5	9,175	17	2,626	161,583								
\$1,000,000--\$1,999,999....	137	194,414	12.4	13,336	79	4,143	241,208								
\$500,000--\$999,999.....	256	179,421	15.8	15,416	210	5,659	288,547								
\$300,000--\$499,999.....	287	111,654	17.4	10,690	276	4,333	202,213								
\$200,000--\$299,999.....	332	80,390	19.7	8,055	309	3,346	152,030								
\$100,000--\$199,999.....	763	108,456	18.7	10,586	792	4,895	204,965								
\$50,000--\$99,999.....	803	57,733	20.9	6,546	913	2,949	117,038								
Under \$50,000.....	1,982	41,962	24.4	4,606	2,045	2,731	94,414								
Fertilizers, agricultural chemicals, total.....															
\$5,000,000 and over.....	4	24,232	17.5	363	...	89	7,775								
\$2,000,000--\$4,999,999....	15	44,787	10.5	2,298	4	580	43,989								
\$1,000,000--\$1,999,999....	17	23,701	12.4	1,238	10	498	23,775								
\$500,000--\$999,999.....	26	18,395	13.3	1,277	12	397	22,331								
\$300,000--\$499,999.....	33	12,534	14.6	819	21	275	15,436								
\$200,000--\$299,999.....	31	7,446	12.8	520	13	182	9,512								
\$100,000--\$199,999.....	47	5,831	14.1	506	14	207	10,391								
\$50,000--\$99,999.....	32	2,407	26.2	242	24	86	4,499								
Under \$50,000.....	40	900	27.1	92	26	46	2,772								
Seeds, total.....															
\$5,000,000 and over.....	9	76,689	15.6	8,681	2	2,897	135,581								
\$2,000,000--\$4,999,999....	25	72,400	13.5	5,261	13	2,117	113,849								
\$1,000,000--\$1,999,999....	43	58,445	13.3	3,722	33	1,148	75,733								
\$500,000--\$999,999.....	73	51,389	14.5	3,492	33	1,693	76,123								
\$300,000--\$499,999.....	77	29,895	18.0	2,819	28	1,153	54,854								
\$200,000--\$299,999.....	54	11,191	16.1	1,444	27	517	21,441								
\$100,000--\$199,999.....	84	12,111	17.9	974	71	460	19,582								
\$50,000--\$99,999.....	51	4,917	23.7	436	42	245	9,612								
Under \$50,000.....	51	1,448	24.3	152	44	49	3,761								

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.— SALES SIZE: SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

SERVICE WHOLESALERS

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
OTHER TRADES—Continued															
Other farm supplies, total.....	72	185,000	16.7	5,145	45	1,814	96,435	Flowers (cut), potted plants, total.....	539	128,705	31.5	13,971	420	4,266	245,651
\$5,000,000 and over.....	5	124,467	13.9	2,272	...	1,007	52,963	\$2,000,000 and over.....	3	7,206	14.9	655	...	147	8,663
\$1,000,000—\$4,999,999.....	6	29,084	16.0	845	10	288	14,895	\$1,000,000—\$1,999,999.....	13	17,992	17.6	2,317	...	588	35,984
\$1,000,000—\$1,999,999.....	12	19,247	8.1	299	4	230	14,250	\$500,000—\$999,999.....	48	32,813	19.2	3,670	12	1,070	63,604
\$500,000—\$999,999.....	7	5,174	8.1	203	1	84	4,504	\$30,000—\$49,999.....	76	28,941	19.0	3,165	32	883	56,703
\$100,000—\$49,999.....	4	1,460	12.7	60	6	30	1,654	\$20,000—\$29,999.....	65	16,456	19.5	1,639	37	498	28,377
\$20,000—\$19,999.....	4	1,427	20.0	91	1	65	3,181	\$10,000—\$19,999.....	117	16,782	17.9	1,476	91	521	29,933
\$10,000—\$9,999.....	13	1,818	21.2	295	7	72	3,594	\$5,000—\$9,999.....	73	5,368	22.8	554	76	270	12,486
Under \$50,000.....	6	114	24.8	49	11	23	879	Under \$50,000.....	144	3,207	33.4	495	172	289	9,927
Jewelry (general line), total.....	382	202,876	16.7	18,604	296	4,558	348,111	Bulbs, plants, total.....	90	17,770	25.2	2,459	54	858	50,110
\$5,000,000 and over.....	3	22,347	18.9	2,436	...	435	45,198	\$1,000,000 and over.....	3	4,119	20.4	565	...	106	10,596
\$1,000,000—\$4,999,999.....	12	36,887	14.1	3,578	3	779	64,288	\$500,000—\$999,999.....	6	4,063	24.3	491	...	146	9,021
\$1,000,000—\$1,999,999.....	31	46,221	14.8	3,668	11	795	63,559	\$200,000—\$499,999.....	12	2,954	23.3	414	3	99	6,137
\$500,000—\$999,999.....	59	40,751	14.7	3,683	25	1,037	77,947	\$100,000—\$199,999.....	17	2,502	31.6	424	10	248	10,835
\$200,000—\$499,999.....	64	28,337	17.7	2,151	60	590	39,402	\$50,000—\$49,999.....	15	1,777	31.5	162	14	81	4,331
\$100,000—\$199,999.....	67	17,340	19.5	1,347	44	422	26,098	Under \$50,000.....	30	559	32.2	79	27	45	1,814
\$10,000—\$9,999.....	109	15,771	16.7	1,354	110	436	26,021	Forest products (exc. lumber), total.....	357	123,273	15.2	10,658	278	4,303	215,382
Under \$50,000.....	22	1,581	17.4	125	27	46	2,698	\$2,000,000 and over.....	13	57,946	11.0	3,411	...	1,396	63,440
Clocks, watches, total.....	428	103,603	18.8	8,871	366	2,093	168,917	\$1,000,000—\$1,999,999.....	14	25,591	11.2	1,657	8	668	42,930
\$2,000,000 and over.....	4	15,512	14.5	922	2	215	16,363	\$500,000—\$999,999.....	13	8,503	20.2	1,332	9	386	23,567
\$1,000,000—\$1,999,999.....	19	26,456	18.1	2,543	8	473	49,230	\$200,000—\$499,999.....	26	10,510	16.3	1,055	18	472	20,304
\$500,000—\$999,999.....	39	20,949	14.1	2,007	11	410	36,240	\$100,000—\$199,999.....	25	6,084	27.0	896	20	319	16,556
\$300,000—\$499,999.....	40	15,313	15.2	1,187	34	303	23,668	\$50,000—\$49,999.....	57	7,721	24.9	1,195	44	431	22,869
\$200,000—\$199,999.....	34	8,294	18.4	711	18	169	13,593	Under \$50,000.....	66	4,610	25.9	663	52	335	14,056
\$100,000—\$99,999.....	67	9,365	19.1	831	51	240	15,839	General merchandise, total.....	141	3,158	30.0	449	127	296	11,660
\$50,000—\$49,999.....	81	5,981	16.9	413	75	169	8,726	\$5,000,000 and over.....	26	358,934	10.3	24,662	...	7,504	447,949
Under \$50,000.....	153	3,733	19.4	297	162	114	5,548	\$2,000,000—\$4,999,999.....	18	64,810	10.8	4,071	5	1,473	77,276
Previous tones, metals, total.....	513	182,428	7.2	6,410	512	1,109	112,236	\$1,000,000—\$1,999,999.....	22	29,729	13.8	2,319	17	821	46,732
\$2,000,000 and over.....	15	47,573	3.3	736	16	74	10,050	\$500,000—\$999,999.....	14	11,165	11.2	704	9	243	13,012
\$1,000,000—\$1,999,999.....	23	33,209	6.1	1,018	38	131	16,471	\$200,000—\$499,999.....	6	1,865	10.8	96	5	51	1,715
\$500,000—\$999,999.....	70	51,496	8.4	2,070	72	310	35,936	Under \$200,000.....	12	1,419	16.6	87	9	29	1,617
\$300,000—\$499,999.....	67	25,808	8.2	754	53	189	19,404	Leather goods, total.....	113	17,199	20.9	1,882	99	671	36,212
\$200,000—\$199,999.....	46	11,302	9.8	561	46	108	8,667	\$1,000,000 and over.....	4	5,985	19.4	718	...	239	11,766
\$100,000—\$99,999.....	101	14,779	11.3	743	95	151	11,823	\$500,000—\$999,999.....	3	2,433	21.7	231	3	59	4,892
\$50,000—\$49,999.....	94	6,718	12.7	288	106	92	6,016	\$300,000—\$499,999.....	3	1,182	18.7	114	5	34	2,289
Under \$50,000.....	97	2,542	17.2	189	86	54	3,869	\$200,000—\$199,999.....	12	2,846	18.8	273	7	82	5,167
Watch materials, jewelers' tools, supplies, total.....	273	42,849	21.6	5,510	268	1,927	104,117	\$100,000—\$99,999.....	19	2,543	24.1	260	18	119	6,224
\$1,000,000 and over.....	7	15,671	18.7	1,921	3	61	34,515	\$50,000—\$49,999.....	26	1,877	22.6	180	23	76	3,688
\$500,000—\$999,999.....	7	2,432	23.0	364	4	114	7,243	Under \$50,000.....	46	1,227	23.5	106	43	62	2,186
\$300,000—\$499,999.....	17	6,566	23.1	941	17	282	17,849	Oils and fats (inedible), total.....	64	170,463	6.4	5,394	33	1,470	99,821
\$200,000—\$199,999.....	21	5,038	24.4	697	22	428	13,833	\$2,000,000 and over.....	12	149,454	6.9	4,245	4	1,218	81,059
\$100,000—\$99,999.....	46	6,603	23.3	600	47	367	16,647	\$1,000,000—\$1,999,999.....	9	13,217	4.9	458	7	90	6,857
\$50,000—\$49,999.....	45	3,256	23.8	403	46	307	7,923	\$500,000—\$999,999.....	6	3,942	12.6	294	3	53	4,664
Under \$50,000.....	134	2,803	22.9	284	124	172	6,206	\$200,000—\$199,999.....	6	1,683	17.9	182	3	47	3,115
Footwear, jewelry, total.....	435	71,203	20.9	7,956	398	2,942	159,050	\$100,000—\$99,999.....	9	1,207	22.6	98	5	29	1,762
\$1,000,000 and over.....	7	10,684	15.7	842	...	182	14,383	\$50,000—\$49,999.....	11	694	21.9	94	3	19	1,566
\$1,000,000—\$1,999,999.....	7	7,735	15.9	693	4	189	13,527	Under \$50,000.....	12	259	26.6	33	8	14	798
\$500,000—\$999,999.....	10	13,468	22.8	1,473	7	540	4,874	Textiles, and materials, other than dry goods, total.....	598	241,745	11.4	14,768	481	5,353	266,642
\$300,000—\$499,999.....	30	11,347	21.5	1,477	23	394	30,469	\$1,000,000 and over.....	7	82,964	4.8	2,164	...	472	32,613
\$200,000—\$199,999.....	36	7,343	21.1	651	40	234	14,500	\$2,000,000—\$4,999,999.....	8	26,570	5.3	769	2	172	13,809
\$100,000—\$99,999.....	74	10,112	24.5	1,268	50	413	25,324	\$1,000,000—\$1,999,999.....	27	35,351	12.5	2,414	14	753	39,483
\$50,000—\$49,999.....	9	6,457	22.6	566	82	255	11,874	\$500,000—\$999,999.....	41	27,934	17.6	3,720	28	990	50,100
Under \$50,000.....	187	4,977	23.4	346	184	195	8,820	\$300,000—\$499,999.....	64	24,515	17.2	2,195	38	830	42,499
Other jewelry, total.....	1,304	164,671	18.3	14,932	1,311	4,260	284,736	\$200,000—\$199,999.....	65	15,372	26.3	1,786	54	752	31,903
\$1,000,000 and over.....	16	21,372	14.4	2,254	...	654	43,713	\$100,000—\$99,999.....	117	16,656	18.4	1,644	100	784	33,970
\$500,000—\$999,999.....	36	23,118	16.6	2,570	11	574	46,012	\$50,000—\$49,999.....	110	7,465	18.1	706	102	388	14,137
\$300,000—\$499,999.....	77	29,317	14.8	2,523	85	587	46,559	Under \$50,000.....	159	4,176	22.4	370	143	212	8,128
\$200,000—\$199,999.....	67	13,670	14.7	1,222	49	301	23,227	Yarns, total.....	210	144,652	6.9	4,946	127	1,028	87,463
\$100,000—\$99,999.....	124	26,740	17.2	2,116	104	607	46,824	\$5,000,000 and over.....	4	32,935	4.1	695	7	95	11,739
\$50,000—\$49,999.....	110	22,354	17.7	1,559	63	434	30,874	\$2,000,000—\$4,999,999.....	16	49,926	5.9	1,290	4	182	21,531
Under \$50,000.....	61	14,067	18.9	963	61	423	18,410	\$1,000,000—\$1,999,999.....	12	14,962	6.9	525	7	100	9,224
Petroleum and products, total.....	1,114	443,478	11.2	20,877	588	6,071	45,529	\$500,000—\$999,999.....	30	20,460	9.9	1,095	17	246	19,267
\$1,000,000 and over.....	9	122,337	10.1	4,438	...	467	34,467	\$200,000—\$199,999.....	31	12,213	10.0	549	14	124	9,799
\$500,000—\$999,999.....	23	69,829	7.3	3,809	...	654	43,713	\$100,000—\$99,999.....	19	4,739	13.5	283	13		

SALES SIZE AND OPERATING EXPENSES

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES —UNITED STATES, BY KIND OF BUSINESS, 1948—Continued

MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
Manufacturers' sales branches, (with stocks), total.....	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	BEER, WINES, DISTILLED SPIRITS							
Beer, ale, total.....	196	219,775	17.3	24,106	10	6,276	474,782	Wines, distilled spirits, total.....	58	528,571	7.4	10,059	1	2,102	188,311
\$5,000,000 and over.....	1,266	17,367,547	7.5	610,302	7	165,195	11,839,188	\$5,000,000 and over.....	24	496,857	6.8	11,931	1,577	141,776	
\$2,000,000--\$4,999,999.....	1,845	5,910,323	9.8	304,329	4	83,724	5,919,974	\$2,000,000--\$4,999,999.....	7	24,017	15.2	896	230	21,502	
\$1,000,000--\$1,999,999.....	1,945	2,785,237	13.4	204,293	32	55,470	3,958,947	\$1,000,000--\$1,999,999.....	7	10,312	11.1	458	3	83	
\$500,000--\$999,999.....	2,305	1,635,083	18.0	170,400	72	45,616	3,266,930	\$500,000--\$999,999.....	8	5,572	14.8	503	147	10,200	
\$300,000--\$499,999.....	1,801	701,512	21.4	86,809	57	23,440	1,677,002	\$200,000--\$499,999.....	4	987	23.0	151	3	39	
\$200,000--\$299,999.....	1,448	355,764	24.3	50,250	61	14,060	974,744	\$100,000--\$199,999.....	5	745	23.2	99	30	2,333	
\$100,000--\$199,999.....	2,267	331,090	25.8	48,457	101	14,641	942,573	Under \$100,000.....	3	181	29.7	21	11	449	
\$50,000--\$99,999.....	1,439	104,981	29.5	18,332	92	6,156	368,401	DRUGS, CHEMICALS, ALLIED PRODUCTS							
Under \$50,000.....	1,400	38,180	35.4	8,341	101	3,423	183,902	Proprietary medicines, toiletries, total.....	99	157,876	27.3	15,800	1	4,153	291,707
GROCERIES, CONFECTIONERY, MEATS								\$5,000,000 and over.....	6	75,581	28.3	4,169	2,321	157,627	
Confectionery, total.....	133	355,338	12.0	14,924	6	4,210	298,915	\$2,000,000--\$4,999,999.....	15	43,887	21.7	3,013	59	59,844	
\$5,000,000 and over.....	16	229,690	7.9	4,853	...	1,251	99,678	\$1,000,000--\$1,999,999.....	17	22,093	30.9	1,903	446	42,176	
\$2,000,000--\$4,999,999.....	18	54,665	16.4	3,766	...	1,034	70,574	\$500,000--\$999,999.....	16	12,118	32.8	1,187	315	22,582	
\$1,000,000--\$1,999,999.....	30	43,930	20.1	3,508	...	1,039	72,866	\$200,000--\$499,999.....	4	1,634	25.3	133	30	1,963	
\$500,000--\$999,999.....	22	16,077	23.0	1,393	...	419	26,815	\$100,000--\$199,999.....	4	990	40.4	172	32	2,588	
\$300,000--\$499,999.....	18	7,105	28.2	921	...	339	20,418	\$50,000--\$99,999.....	6	925	36.5	119	42	2,277	
\$200,000--\$299,999.....	5	1,284	32.3	179	...	50	3,322	Under \$50,000.....	4	252	31.7	14	8	430	
\$100,000--\$199,999.....	15	2,183	23.1	239	...	60	4,032	DRUG SUNDRIES, total.....	160	344,954	14.0	30,809	...	8,251	584,147
\$50,000--\$99,999.....	3	234	26.5	40	...	11	673	\$5,000,000 and over.....	11	88,302	17.2	8,191	2,032	137,839	
Under \$50,000.....	6	170	19.4	25	...	7	535	\$2,000,000--\$4,999,999.....	56	172,630	18.4	15,093	4,018	298,301	
Meats, meat products, total.....	734	2,770,342	4.2	65,731	6	22,769	1,354,270	\$1,000,000--\$1,999,999.....	43	63,919	22.8	5,671	1,627	1,091,981	
\$5,000,000 and over.....	153	1,379,002	4.0	30,973	...	10,515	640,948	\$500,000--\$999,999.....	18	12,344	20.4	1,092	326	22,179	
\$2,000,000--\$4,999,999.....	321	1,038,441	4.4	25,530	...	8,947	522,371	\$300,000--\$499,999.....	12	4,653	16.9	383	169	8,356	
\$1,000,000--\$1,999,999.....	214	321,996	4.5	8,010	...	2,826	159,455	\$200,000--\$299,999.....	6	1,341	23.8	239	65	5,114	
\$500,000--\$999,999.....	37	28,559	6.6	1,075	...	422	28,363	\$100,000--\$199,999.....	10	1,050	23.0	123	28	2,037	
\$200,000--\$499,999.....	6	2,109	8.4	131	...	34	2,621	Under \$100,000.....	4	68	36.8	17	6	341	
Under \$200,000.....	3	235	13.6	12	...	5	412	INDUSTRIAL CHEMICALS, total.....	478	1,472,114	8.7	48,002	8	5,512	908,015
Canned foods, total.....	167	655,242	7.7	16,339	2	5,315	315,218	\$5,000,000 and over.....	47	1,021,038	6.8	24,757	...	4,461	429,170
\$5,000,000 and over.....	34	385,765	7.5	6,538	...	1,972	125,601	\$2,000,000--\$4,999,999.....	89	268,487	11.7	12,871	...	2,960	240,265
\$2,000,000--\$4,999,999.....	57	187,160	6.5	5,324	...	1,762	102,549	\$1,000,000--\$1,999,999.....	59	85,037	10.6	3,565	...	844	66,657
\$1,000,000--\$1,999,999.....	46	67,618	11.5	3,516	...	1,111	65,520	\$500,000--\$999,999.....	74	52,168	16.3	4,258	...	1,060	84,097
\$500,000--\$999,999.....	14	10,944	11.4	608	...	221	12,171	\$200,000--\$499,999.....	34	8,428	22.7	759	...	567	46,091
\$300,000--\$499,999.....	5	2,129	10.3	118	...	56	1,495	\$100,000--\$199,999.....	56	8,205	16.4	908	...	243	16,862
\$200,000--\$299,999.....	4	955	13.3	63	...	27	2,158	\$50,000--\$99,999.....	30	2,767	31.9	412	...	119	8,557
\$100,000--\$199,999.....	7	671	31.4	172	...	166	6,324	Under \$50,000.....	21	574	38.5	115	...	38	2,211
Under \$100,000.....	7	671	31.4	172	...	166	6,324	PAINTS, VARNISHES, total.....	699	353,717	12.8	30,659	3	2,804	607,888
Coffee, tea, spices.....	54	228,572	7.1	4,951	...	1,452	76,306	\$5,000,000 and over.....	11	124,580	14.4	6,337	...	1,490	131,539
Flour, total.....	155	493,895	5.2	11,804	...	3,391	225,546	\$2,000,000--\$4,999,999.....	13	38,062	19.8	3,792	...	962	68,394
\$5,000,000 and over.....	27	331,787	4.1	6,275	...	1,703	120,346	\$1,000,000--\$1,999,999.....	34	48,351	19.6	4,316	...	1,417	96,896
\$2,000,000--\$4,999,999.....	26	87,430	5.9	2,554	...	734	48,038	\$500,000--\$999,999.....	67	48,808	20.0	4,712	...	1,305	96,336
\$1,000,000--\$1,999,999.....	36	51,566	8.1	1,843	...	562	35,065	\$300,000--\$499,999.....	112	26,674	21.4	3,010	...	1,001	59,115
\$500,000--\$999,999.....	19	13,448	10.2	562	...	191	11,380	\$200,000--\$299,999.....	213	30,538	24.0	3,734	...	1,297	75,478
\$200,000--\$499,999.....	11	4,292	13.0	271	...	93	4,823	\$100,000--\$199,999.....	130	9,342	28.6	1,254	...	507	28,703
\$100,000--\$199,999.....	13	2,749	12.6	144	...	47	2,750	Under \$100,000.....	52	1,597	36.8	277	...	116	6,115
Under \$100,000.....	12	540	9.6	30	...	22	779	TOBACCO							
Miscellaneous grocery specialties, total.....	1,895	2,298,747	4.2	98,814	2	28,729	1,347,030	Tobacco and products (exc. leaf).....	41	797,902	6.7	7,996	8	2,460	155,476
\$5,000,000 and over.....	86	1,351,410	5.0	24,100	...	6,611	455,794	DRY GOODS, APPAREL							
\$2,000,000--\$4,999,999.....	116	360,444	11.5	19,854	...	5,797	404,241	Men's, boys' clothing, furnishings, total.....	85	175,388	8.8	4,451	17	1,938	187,230
\$1,000,000--\$1,999,999.....	146	203,176	15.6	15,912	...	4,565	324,028	\$5,000,000 and over.....	9	93,813	5.1	3,056	...	481	58,535
\$500,000--\$999,999.....	282	196,126	17.5	18,823	...	5,650	375,438	\$2,000,000--\$4,999,999.....	11	34,761	13.6	2,912	...	409	54,204
\$300,000--\$499,999.....	219	89,969	19.8	9,119	...	2,656	177,507	\$1,000,000--\$1,999,999.....	20	30,436	16.3	1,853	...	473	39,209
\$200,000--\$299,999.....	131	32,774	20.8	3,704	...	1,174	73,594	\$500,000--\$999,999.....	13	9,442	15.7	465	...	229	19,172
\$100,000--\$199,999.....	269	37,599	21.2	3,986	...	1,220	71,875	\$200,000--\$299,999.....	9	3,822	17.4	335	...	168	6,174
\$50,000--\$99,999.....	255	18,238	21.2	2,024	...	601	38,917	\$100,000--\$199,999.....	12	2,043	18.6	395	...	108	8,614
Under \$50,000.....	391	10,809	22.8	1,292	...	455	27,636	\$50,000--\$99,999.....	5	361	19.1	41	...	20	947
FARM PRODUCTS (EDIBLE)								Under \$50,000.....	6	130	1.7	74	...	37	458
Dairy, poultry products, total.....	707	880,074	13.4	60,977	12	17,682	1,122,426								
\$5,000,000 and over.....	42	400,465	11.0	25,567	...	6,665	477,649								
\$2,000,000--\$4,999,999.....	67	205,175	10.0	11,648	...	3,278	230,125								
\$1,000,000--\$1,999,999.....	76	109,365	14.0	8,533	...	2,770	164,271								
\$500,000--\$999,999.....	99	17,117	20.3	6,210	...	1,960	118,687								
\$300,000--\$499,999.....	126	46,857	20.6	4,442	...	1,374	81,749								
\$200,000--\$299,999.....	103	25,809	21.8	2,277	...	764	42,756								
\$100,000--\$199,999.....	134	19,921	24.1	1,936	...	720	39,709								
\$50,000--\$99,999.....	41	3,073	26.6	297	...	103	5,380								

WHOLESALE TRADE—GENERAL STATISTICS

Table 2A.— SALES SIZE SERVICE WHOLESALESAERS AND MANUFACTURERS' SALES BRANCHES
—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, work-week ended near-est Nov. 15		Kind of business and sales-size group	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, work-week ended near-est Nov. 15									
						Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)							Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)								
WOMEN'S WEAR, APPAREL																							
PAPER AND ITS PRODUCTS—Con.																							
Women's, children's cloth-ing, furnishing, total.....	64	54,504	11.9	3,248	11	688	64,464	Other paper products, total.....	121	131,706	12.8	9,909	13	2,778	191,710								
\$2,000,000 and over.....	1	2,879	8.4	93	...	135	17,474	\$2,000,000 and over.....	16	79,962	11.2	5,738	...	1,564	110,371								
\$1,000,000—\$2,000,000.....	4	13,541	12.6	857	2	145	15,811	\$1,000,000—\$1,999,999.....	15	21,855	11.4	1,419	...	348	25,815								
\$500,000—\$1,000,000.....	16	12,414	13.3	885	3	227	19,193	\$500,000—\$999,999.....	23	15,999	18.3	1,393	6	426	28,871								
\$300,000—\$500,000.....	11	4,314	18.4	296	...	72	6,598	\$300,000—\$299,999.....	16	6,157	18.5	622	1	219	11,858								
\$100,000—\$300,000.....	8	2,155	16.6	167	5	39	3,236	\$200,000—\$299,999.....	17	4,241	15.2	395	3	118	7,760								
\$50,000—\$100,000.....	6	99	20.4	121	2	66	3,255	\$100,000—\$199,999.....	15	2,407	16.8	200	...	57	4,129								
Under \$50,000.....	4	277	13.6	19	...	4	397	\$50,000—\$99,999.....	11	909	21.6	113	2	31	2,238								
Shoes, other footwear.....	35	123,858	11.8	7,894	...	1,865	149,426	Under \$50,000.....	8	176	32.4	29	1	15	668								
Clothing, furnishings, n.e.c.	16	30,752	12.1	2,271	3	375	39,813	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES															
Hosiery, underwear.....	35	62,316	13.2	4,331	5	912	77,921	Automotive parts, acces-sories, total.....															
Piece goods, total.....	64	1,093,444	3.5	18,952	7	3,480	366,356	359	792,829	13.2	57,900	26	19,544	1,273,242									
\$5,000,000 and over.....	24	960,383	3.2	16,583	...	3,095	322,423	\$5,000,000 and over.....	51	573,278	13.3	42,013	...	14,135	948,235								
\$2,000,000—\$5,000,000.....	8	24,471	9.7	1,154	...	156	21,812	\$2,000,000—\$1,999,999.....	40	121,614	9.6	6,220	...	2,128	128,726								
\$1,000,000—\$2,000,000.....	8	10,587	14.3	678	...	97	11,780	\$1,000,000—\$999,999.....	24	34,362	9.9	1,868	...	590	36,820								
\$500,000—\$1,000,000.....	4	3,318	13.6	13	4	2	2,579	\$500,000—\$499,999.....	36	25,553	17.6	2,696	...	922	57,986								
\$300,000—\$500,000.....	7	2,541	15.5	188	...	56	4,710	\$300,000—\$299,999.....	38	14,821	24.2	2,178	...	709	42,536								
\$200,000—\$300,000.....	5	1,258	16.9	82	...	21	1,630	\$200,000—\$199,999.....	36	8,614	19.4	1,052	3	382	19,633								
\$100,000—\$200,000.....	5	769	23.0	110	1	32	1,691	\$100,000—\$99,999.....	74	11,069	18.8	1,306	3	425	26,190								
Under \$100,000.....	3	137	29.9	22	...	4	429	\$50,000—\$99,999.....	37	2,795	20.7	365	6	165	8,920								
Other dry goods, notions, total.....	121	122,981	11.9	8,731	5	2,305	158,773	Under \$50,000.....	23	723	45.9	202	14	88	4,196								
\$5,000,000 and over.....	6	50,241	9.2	2,734	...	593	49,243	Garage equipment, tools, total.....															
\$2,000,000—\$5,000,000.....	8	27,170	7.1	1,179	...	291	22,347	106	3,458	28.0	4,420	2	979	85,499									
\$1,000,000—\$2,000,000.....	11	15,219	18.3	1,538	...	427	28,325	\$500,000 and over.....	15	10,999	21.1	1,481	...	309	30,538								
\$500,000—\$1,000,000.....	24	16,066	20.0	1,966	...	625	32,799	\$300,000—\$499,999.....	16	5,793	24.1	611	...	125	11,647								
\$300,000—\$500,000.....	19	7,629	14.3	644	5	197	13,467	\$200,000—\$199,999.....	34	8,282	37.0	1,510	1	349	28,375								
\$200,000—\$300,000.....	11	2,421	11.5	154	...	41	3,085	\$100,000—\$99,999.....	9	4,943	32.6	742	...	175	13,556								
\$100,000—\$200,000.....	23	3,305	17.4	376	...	93	6,559	Under \$100,000.....	32	4,441	30.2	76	1	21	1,383								
\$50,000—\$100,000.....	11	767	19.4	104	...	24	2,061	Tires, tubes, total.....															
Under \$50,000.....	9	164	30.5	36	...	14	827	235	748,589	7.6	28,777	3	9,080	588,941									
FURNITURE, HOME FURNISHINGS																							
Household furniture, total.....	106	104,503	9.7	5,054	6	1,029	80,831	\$5,000,000 and over.....	47	344,531	7.4	13,330	...	4,213	271,486								
\$1,000,000 and over.....	18	65,524	9.9	2,781	...	536	44,894	\$2,000,000—\$1,999,999.....	102	337,270	6.9	11,995	...	3,817	249,203								
\$500,000—\$1,000,000.....	36	23,882	9.6	1,466	...	285	20,892	\$1,000,000—\$999,999.....	32	47,275	10.8	2,024	...	580	39,309								
\$300,000—\$500,000.....	30	11,811	8.5	550	...	133	11,307	\$500,000—\$499,999.....	15	11,893	13.7	730	...	214	14,922								
\$200,000—\$300,000.....	9	2,355	8.6	126	...	35	2,128	\$300,000—\$299,999.....	5	2,195	13.3	152	...	57	3,252								
\$100,000—\$200,000.....	4	562	15.5	44	2	11	842	\$200,000—\$199,999.....	12	2,888	18.5	272	...	93	5,269								
Under \$100,000.....	9	349	31.2	7	4	29	1,572	\$100,000—\$99,999.....	14	2,038	20.3	226	...	87	4,581								
Office furniture, total.....	111	65,505	26.1	8,457	9	2,256	164,648	\$50,000—\$49,999.....	5	381	19.4	38	2	13	651								
\$2,000,000 and over.....	6	22,766	...	2,825	...	705	59,275	Under \$50,000.....	3	118	19.5	10	1	6	268								
\$1,000,000—\$2,000,000.....	9	13,432	17.0	1,414	...	379	26,768	ELECTRICAL GOODS															
\$500,000—\$1,000,000.....	18	12,421	20.2	1,419	...	336	25,344	Wiring supplies, con-struction materials, total.....															
\$300,000—\$500,000.....	19	7,181	31.0	1,197	5	323	22,333	168	394,731	6.6	11,128	4	2,851	230,763									
\$200,000—\$300,000.....	16	4,150	32.6	679	...	218	13,319	\$5,000,000 and over.....	19	163,820	5.6	3,358	...	772	62,827								
\$100,000—\$200,000.....	35	5,062	34.9	844	4	262	15,684	\$2,000,000—\$1,999,999.....	48	152,623	7.1	4,956	...	1,377	110,321								
\$50,000—\$100,000.....	5	418	28.9	70	...	29	1,659	\$1,000,000—\$999,999.....	33	46,564	6.7	1,423	...	352	29,088								
Under \$50,000.....	3	75	38.7	9	...	4	267	\$500,000—\$499,999.....	33	24,226	8.1	881	...	209	18,255								
Floor coverings, total.....	50	241,634	8.0	10,076	5	2,606	188,669	\$200,000—\$199,999.....	17	6,115	13.1	374	...	96	7,443								
\$5,000,000 and over.....	15	145,538	8.0	6,364	...	1,632	121,423	\$100,000—\$99,999.....	5	737	19.3	84	...	21	1,529								
\$2,000,000—\$5,000,000.....	23	74,170	6.1	2,705	...	640	45,332	Under \$100,000.....	13	646	15.9	52	4	24	1,230								
\$1,000,000—\$2,000,000.....	11	16,642	7.8	624	...	221	13,697	Apparatus and equipment, total.....															
\$500,000—\$1,000,000.....	4	3,352	8.1	115	1	30	2,167	245	2,121,986	9.4	144,297	9	40,133	2,711,321									
Under \$500,000.....	7	2,232	19.9	268	4	83	6,257	\$5,000,000 and over.....	83	1,864,175	9.8	139,264	...	37,768	2,521,117								
Miscellaneous home furnishings, total.....	110	122,493	9.4	5,910	11	1,467	105,893	\$2,000,000—\$1,999,999.....	42	127,014	6.4	5,131	...	1,263	95,418								
\$2,000,000 and over.....	9	73,913	5.0	2,072	...	403	39,006	\$1,000,000—\$999,999.....	52	77,320	5.6	2,398	...	564	48,740								
\$1,000,000—\$2,000,000.....	19	24,882	13.1	1,510	5	448	28,962	\$500,000—\$499,999.....	36	25,925	7.0	1,026	...	198	19,691								
\$500,000—\$1,000,000.....	19	12,333	13.6	850	...	210	15,740	\$300,000—\$299,999.....	29	11,266	12.4	869	...	178	15,064								
\$300,000—\$500,000.....	13	5,106	18.1	445	...	147	8,278	\$200,000—\$199,999.....	34	3,441	14.2	306	...	89	6,014								
\$200,000—\$300,000.....	18	4,187	18.1	339	...	135	7,900	\$100,000—\$99,999.....	13	1,845	12.8	181	4	38	2,473								
\$100,000—\$200,000.....	1	1,522	13.1	141	3	48	2,958	Under \$100,000.....	16	900	25.3	122	5	35	2,804								
Under \$100,000.....	12	50	47.1	153	3	76	3,449	Radios, television sets.....															
PAPER AND ITS PRODUCTS																							
Stationery, office supplies, total.....	194	61,690	11.8	8,096	...	2,340	156,504	Electrical appliances, specialties, n.e.c., total.....															
\$2,000,000 and over.....	8	22,289	16.2	4,366	...	683	43,736	196	189,049	8.8	8,603	4	2,531	169,202									
\$1,000,000—\$2,000,000.....	4	5,305	15.4	639	...	170	12,572	\$5,000,000 and over.....	8	69,955	6.1	1,905	...	511	32,236								
\$500,000—\$1,000,000.....	11	11,614	21.1	1,337	...	313	26,982	\$2,000,000—\$1,999,999.....	25	82,334	6.1	2,076	...	518	36,260								
\$300,000—\$500,000.....	21	7,074	25.1	1,136	...	304	21,997	\$1,000,000—\$999,999.....	15	21,643	8.6	885	...	242	20,599								
\$200,000—\$300,000.....	18	4,444	28.1	412	...	165	17,617	\$500,000—\$499,999.....	7	4,383	22.1	550	1	180	9,457								
\$100,000—\$200,000.....	43	5,268	28.2	1,193	...	319	26,618	\$300,000—\$299,999.....	21	4,746	19.6	613	2	191	11,282								
\$50,000—\$100,000.....	29	2,098	29.1	375	...	129	7,146	\$200,000—\$199,999.....	27	4,780	31.3	863	...	260</									

SALES SIZE AND OPERATING EXPENSES

2.13

Table 2A.— SALES SIZE—SERVICE WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued
MANUFACTURERS' SALES BRANCHES

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business and sales-size group	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business and sales-size group	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
HARDWARE, PLUMBING, HEATING								MACHINERY, EQUIPMENT, SUPPLIES								
Hardware, total.....	110	78,050	17.1	8,150	9	1,609	148,041	Commercial refrigeration equipment.....	31	11,358	27.0	1,601	5	497	25,796	
\$2,000,000 and over.....	8	37,716	5.7	1,335	...	245	24,301	Office machines, equipment, total.....	1,438	645,778	33.4	160,347	12	37,588	3,075,407	
\$1,000,000--\$1,999,999.....	6	8,726	17.0	992	...	150	17,093	\$5,000,000 and over.....	11	87,365	27.6	19,948	...	4,201	412,836	
\$500,000--\$499,999.....	20	14,045	30.9	2,474	...	499	43,132	\$2,000,000--\$4,999,999.....	33	103,835	31.2	24,761	...	6,032	473,132	
\$300,000--\$299,999.....	28	10,508	32.4	2,135	...	428	39,559	\$1,000,000--\$999,999.....	82	110,317	33.3	27,113	...	6,178	510,504	
\$200,000--\$199,999.....	15	3,627	31.6	680	2	145	13,024	\$500,000--\$499,999.....	207	141,327	33.5	35,154	...	7,729	643,188	
\$100,000--\$99,999.....	17	2,491	21.5	333	2	87	6,435	\$300,000--\$299,999.....	237	6,305	34.2	22,629	...	5,235	434,582	
\$50,000--\$49,999.....	11	791	29.2	172	5	42	3,191	\$200,000--\$199,999.....	212	52,352	37.2	14,264	1	3,379	272,109	
Under \$50,000.....	5	146	30.1	29	...	13	1,247	\$100,000--\$99,999.....	273	40,664	39.2	11,022	2	2,980	213,473	
Plumbing, heating (general line), total.....	237	356,601	10.3	21,926	6	7,156	427,075	\$50,000--\$49,999.....	196	14,225	34.9	3,940	2	1,252	79,470	
\$5,000,000 and over.....	5	44,716	11.3	2,766	...	914	59,698	Under \$50,000.....	187	5,388	41.4	1,475	1	602	36,113	
\$2,000,000--\$4,999,999.....	49	143,734	9.9	8,725	...	2,924	170,550	Store machines, fixtures, total.....	222	64,408	25.9	11,928	9	2,872	238,872	
\$1,000,000--\$999,999.....	71	101,117	10.2	6,315	...	2,028	120,577	\$1,000,000 and over.....	11	29,943	21.8	4,652	...	1,119	106,347	
\$500,000--\$499,999.....	79	57,923	10.3	3,470	3	1,066	62,917	\$500,000--\$499,999.....	14	8,977	24.7	1,751	...	420	29,965	
\$300,000--\$299,999.....	18	6,898	11.6	424	...	225	17,356	\$300,000--\$299,999.....	31	4,230	24.6	994	...	4	197	35,474
\$200,000--\$199,999.....	5	1,216	18.0	130	...	35	3,088	\$200,000--\$199,999.....	10	7,120	30.1	1,573	1	374	30,529	
Under \$200,000.....	10	997	15.9	76	3	29	1,648	\$100,000--\$99,999.....	56	7,237	33.8	1,763	1	426	31,608	
Heating (inc. stoves, ranges), total.....	157	129,003	14.8	10,365	8	2,658	203,444	\$50,000--\$49,999.....	46	3,324	36.9	965	...	220	17,539	
\$200,000 and over.....	14	49,969	12.4	3,444	...	894	70,171	Under \$50,000.....	60	1,575	35.9	428	1	114	7,510	
\$1,000,000--\$1,999,999.....	21	31,746	15.2	2,483	...	651	51,271	Other commercial machines, equipment, total.....	68	20,504	25.6	2,512	4	602	46,691	
\$500,000--\$499,999.....	38	27,801	15.7	2,483	1	636	46,780	\$1,000,000 and over.....	4	12,257	25.0	1,260	...	255	23,802	
\$300,000--\$299,999.....	27	10,391	16.5	916	...	225	17,356	\$500,000--\$499,999.....	5	3,450	20.3	386	...	88	6,669	
\$200,000--\$199,999.....	17	3,994	20.6	363	2	98	7,064	\$200,000--\$199,999.....	8	2,360	20.3	318	...	72	5,538	
\$100,000--\$99,999.....	28	4,261	23.3	421	1	120	8,900	\$100,000--\$99,999.....	8	1,645	16.9	232	1	78	4,532	
\$50,000--\$49,999.....	9	743	26.4	97	3	30	1,685	\$50,000--\$49,999.....	8	519	33.9	119	...	30	2,125	
Under \$50,000.....	3	98	31.6	15	1	4	210	Under \$50,000.....	35	433	32.6	197	3	79	3,965	
Plumbing fixtures, supplies	49	29,762	13.2	2,116	9	465	39,384	Construction machinery, equipment, total.....	57	45,807	14.5	3,012	4	670	56,821	
Air conditioning, ventilating equipment, total.....	77	71,111	19.0	7,436	2	1,820	150,273	\$2,000,000 and over.....	5	16,378	12.6	809	...	164	15,291	
\$200,000 and over.....	8	33,809	14.0	2,562	...	558	41,762	\$1,000,000--\$999,999.....	10	14,410	13.1	653	...	157	11,162	
\$1,000,000--\$1,999,999.....	10	15,972	13.8	1,234	...	276	20,418	\$500,000--\$499,999.....	12	8,821	18.0	923	...	192	17,558	
\$500,000--\$499,999.....	15	11,201	25.8	1,819	...	469	38,299	\$300,000--\$299,999.....	8	2,901	17.2	317	...	71	5,475	
\$300,000--\$299,999.....	16	6,299	32.8	1,263	...	318	27,303	\$200,000--\$199,999.....	2	1,854	18.7	175	1	50	4,277	
\$200,000--\$199,999.....	4	931	32.5	194	...	48	3,744	\$100,000--\$99,999.....	10	1,416	15.5	111	3	28	2,488	
\$100,000--\$99,999.....	16	2,371	47.2	733	2	187	15,389	Under \$100,000.....	4	227	20.7	24	...	8	570	
\$50,000--\$49,999.....	5	641	39.4	103	...	22	2,597	LUMBER, CONSTRUCTION MATERIALS								
Under \$50,000.....	3	87	42.5	23	...	12	767	Lumber, millwork, total.....	118	130,829	11.6	7,036	21	1,786	135,325	
								\$5,000,000 and over.....	113	797,091	5.4	32,393	...	10,206	620,542	
								\$2,000,000--\$4,999,999.....	61	230,633	7.0	5,144	...	2,283	151,860	
								\$1,000,000--\$999,999.....	27	40,234	10.6	2,645	...	693	46,882	
								\$500,000--\$499,999.....	28	20,489	11.2	1,311	...	352	23,099	
								\$300,000--\$299,999.....	12	4,948	12.8	315	...	106	6,017	
								\$200,000--\$199,999.....	13	3,305	11.3	210	3	75	3,927	
								\$100,000--\$99,999.....	10	1,524	19.2	177	1	61	3,335	
								\$50,000--\$49,999.....	8	586	20.3	73	1	30	1,456	
								Under \$50,000.....	12	342	29.8	5	5	22	777	
								Industrial machinery, equipment.....	60	149,975	5.3	4,147	...	950	80,240	
								Belting, hose, packing, total.....	178	197,693	14.3	11,645	...	2,903	215,207	
								\$1,000,000 and over.....	6	67,458	8.0	3,243	...	1,024	62,342	
								\$2,000,000--\$4,999,999.....	16	48,258	9.2	1,810	...	405	31,397	
								\$1,000,000--\$999,999.....	24	40,888	15.2	2,621	...	544	49,322	
								\$500,000--\$499,999.....	33	23,337	20.9	2,277	...	484	41,173	
								\$300,000--\$299,999.....	25	9,390	17.1	829	...	199	14,491	
								\$200,000--\$199,999.....	13	3,127	13.5	264	...	53	4,006	
								\$100,000--\$99,999.....	24	3,510	23.8	426	...	123	2,064	
								\$50,000--\$49,999.....	21	1,452	27.6	193	...	56	3,634	
								Under \$50,000.....	11	273	37.0	37	...	15	778	
								Machine tools, total.....	134	79,319	10.9	5,125	5	1,146	109,328	
								\$2,000,000 and over.....	6	18,309	9.5	369	...	219	18,350	
								\$1,000,000--\$999,999.....	16	21,635	11.0	1,337	...	447	29,705	
								\$500,000--\$499,999.....	25	17,765	10.2	1,175	...	298	25,243	
								\$300,000--\$299,999.....	34	13,604	12.3	991	2	245	17,130	
								\$200,000--\$199,999.....	18	4,378	11.4	329	...	73	1,477	
								\$100,000--\$99,999.....	18	2,763	15.2	271	...	69	1,933	
								\$50,000--\$49,999.....	9	583	31.2	95	1	26	1,667	
								Under \$50,000.....	8	292	36.4	59	2	13	1,150	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ployees	Pay roll							Em-ployees	Pay roll	
																(Num-ber)	(Dollars)	(Num-ber)	(Dollars)
GROCERIES, CONFECTIONERY, MEATS								GROCERIES--Continued								
Groceries (general line), not sponsoring cooperative or voluntary groups, total...	2,298	3,415,771	8.2	178,300	1,871	60,593	3,381,738	Groceries (gen. line), not sponsoring--Con.								
\$5,000,000 and Over								\$200,000--\$499,999--Con.								
United States, total....	63	5,2,060	12.1	41,177	7	11,138	791,312	14 metro areas, total..	152	53,190	9.8	2,910	155	944	53,142	
Middle Atlantic.....	6	82,866	...	8,488	...	1,962	161,071	New York--Northwestern New Jersey.....	51	17,479	...	252	55	267	15,165	
East North Central.....	10	82,152	...	9,402	...	2,487	173,572	Chicago, Ill.....	16	5,049	...	307	15	110	6,293	
West North Central.....	6	79,119	...	4,821	...	1,277	81,944	Los Angeles, Calif.....	9	3,052	...	207	7	59	4,049	
South Atlantic.....	9	56,629	...	3,452	...	1,070	65,518	Philadelphia, Pa.....	14	5,293	...	276	18	104	5,597	
East South Central.....	7	40,440	...	1,561	2	655	32,532	Detroit, Mich.....	10	3,322	...	131	12	50	2,533	
West South Central.....	7	51,223	...	1,943	5	615	38,427	Boston, Mass.....	11	3,951	...	275	5	92	5,104	
Pacific.....	12	98,677	...	6,444	...	1,216	139,741	San Francisco--Oakland, Calif.....	9	3,177	...	94	13	27	1,484	
Other divisions.....	5	40,854	...	4,526	...	1,306	95,707	Pittsburgh, Pa.....	11	4,229	...	170	5	51	3,295	
14 metro areas.....	24	247,971	15.0	23,788	6,117	6,117	423,485	St. Louis, Mo.....	5	1,342	...	117	4	39	2,086	
\$1,000,000--\$4,999,999								Washington, D. C.....	5	1,522	...	105	4	51	2,285	
United States, total....	1,036	1,967,480	8.1	91,959	489	31,141	1,798,280	Cleveland, Ohio.....	4	1,277	...	98	3	27	1,454	
New England.....	32	51,794	...	3,228	9	1,134	51,843	Baltimore, Md.....	5	1,970	...	136	2	53	2,711	
Middle Atlantic.....	88	159,013	...	10,112	69	2,799	141,744	Other metro areas.....	3	707	...	24	7	586		
East North Central.....	98	149,771	...	10,661	35	3,125	147,571	Under \$200,000								
West North Central.....	97	173,122	...	9,436	27	3,155	171,489	United States, total..	142	20,543	13.8	1,123	147	568	22,863	
South Atlantic.....	229	380,595	...	17,561	87	6,213	319,460	New England.....	7	1,119	...	61	3	38	1,323	
East South Central.....	171	313,480	...	13,119	116	5,201	261,103	Middle Atlantic.....	35	4,444	...	261	28	149	4,523	
West South Central.....	217	384,115	...	17,370	99	6,448	341,509	East North Central.....	71	3,111	...	142	21	74	3,090	
Mountain.....	52	49,056	...	4,387	19	1,441	70,227	West North Central.....	10	1,441	...	37	8	67	2,117	
Pacific.....	52	113,534	...	6,002	29	1,667	136,134	South Atlantic.....	40	5,861	...	308	39	146	5,961	
14 metro areas, total..	121	244,627	11.3	14,135	43	4,447	317,547	East South Central.....	13	1,396	...	87	10	52	1,747	
New York--Northwestern New Jersey.....	36	16,229	...	4,260	14	1,112	23,114	West South Central.....	10	1,623	...	59	7	28	1,175	
Chicago, Ill.....	9	15,546	...	4,437	6	292	13,623	Other divisions.....	4	651	...	113	3	54	2,419	
Los Angeles, Calif.....	12	22,560	...	1,756	3	421	35,442	14 metro areas, total..	41	5,634	12.1	312	31	153	6,334	
Philadelphia, Pa.....	7	18,628	...	1,260	24	394	21,271	New York--Northwestern New Jersey.....	14	1,939	...	120	11	54	2,138	
Detroit, Mich.....	10	17,394	...	919	3	244	19,545	Chicago, Ill.....	4	810	...	42	4	23	981	
Boston, Mass.....	11	20,635	...	1,574	1	435	27,812	Los Angeles, Calif.....	3	473	...	45	2	18	827	
San Francisco--Oakland, Calif.....	4	13,251	...	582	2	165	14,719	Boston, Mass.....	4	485	...	24	2	19	580	
Pittsburgh, Pa.....	11	20,724	...	1,542	18	402	31,662	Pittsburgh, Pa.....	3	481	...	20	...	7	337	
St. Louis, Mo.....	7	3,671	...	1,019	3	134	12,453	Baltimore, Md.....	3	325	...	16	4	6	248	
Washington, D. C.....	4	6,342	...	617	...	13	12,343	Other metro areas.....	9	1,120	...	45	8	26	923	
Cleveland, Ohio.....	4	11,221	...	660	2	177	11,348	Groceries (general line), voluntary or independent wholesalers, total.....	65	1,633,154	8.3	35,413	163	9,941	1,107,433	
Baltimore, Md.....	5	8,457	...	664	3	167	13,901	\$5,000,000 and Over								
Minneapolis--St. Paul, Minn.....	3	9,140	...	604	3	33	13,901	United States, total....	71	678,728	4.3	31,328	1	10,657	699,785	
Buffalo, N. Y.....	3	4,392	...	373	1	119	6,451	Middle Atlantic.....	11	12,140	...	1,500	...	2,176	165,581	
\$500,000--\$999,999								East North Central.....	17	173,028	...	11,509	1	2,956	189,072	
United States, total....	1,002	722,784	8.4	34,611	470	12,112	653,700	West North Central.....	14	112,372	...	7,580	...	1,672	107,446	
New England.....	28	20,799	...	1,097	9	372	14,859	East South Central.....	4	4,447	...	1,528	...	52	29,062	
Middle Atlantic.....	105	72,007	...	4,437	199	1,429	61,940	West South Central.....	4	21,644	...	3,704	...	1,297	76,700	
East North Central.....	105	72,852	...	4,343	71	1,329	71,211	Pacific.....	13	101,756	...	4,167	...	1,170	79,700	
West North Central.....	103	76,985	...	4,134	29	1,527	71,211	Other divisions.....	60	44,340	...	1,215	...	860	21,210	
South Atlantic.....	224	381,513	...	18,613	166	2,622	123,275	14 metro areas, total..	171	28,508	9.4	17,060	...	4,553	336,219	
East South Central.....	144	303,883	...	14,729	111	1,351	311,429	\$1,000,000--\$4,999,999								
West South Central.....	214	355,567	...	17,479	139	2,652	125,342	United States, total....	392	361,272	8.1	42,851	119	13,979	792,371	
Mountain.....	47	35,323	...	1,508	20	570	30,035	New England.....	40	24,779	...	4,620	3	1,423	85,327	
Pacific.....	32	23,293	...	1,261	29	366	22,928	Middle Atlantic.....	96	124,046	...	3,202	66	2,940	167,462	
14 metro areas, total..	126	87,729	9.6	4,032	112	1,446	90,477	East North Central.....	75	171,329	...	4,735	12	1,923	182,767	
New York--Northwestern New Jersey.....	32	41,664	...	1,162	34	373	21,444	West North Central.....	72	148,914	...	7,704	3	1,738	138,471	
Chicago, Ill.....	10	17,622	...	339	7	118	5,979	South Atlantic.....	35	80,408	...	3,555	21	1,318	68,901	
Los Angeles, Calif.....	5	3,377	...	243	2	65	4,132	East South Central.....	7	14,215	...	196	...	240	13,916	
Philadelphia, Pa.....	10	7,176	...	334	15	114	7,122	West South Central.....	29	6,211	...	3,391	10	1,154	57,880	
Detroit, Mich.....	8	4,228	...	312	4	95	6,281	Mountain.....	11	23,504	...	1,311	1	383	24,344	
Boston, Mass.....	8	5,912	...	494	1	100	5,768	Pacific.....	27	58,162	...	2,847	3	860	52,394	
San Francisco--Oakland, Calif.....	4	14,941	...	613	3	74	5,497	14 metro areas, total..	60	10,000	8.1	8,728	64	1,762	162,136	
Pittsburgh, Pa.....	11	11,325	...	647	13	141	11,325	\$1,000,000--\$4,999,999								
St. Louis, Mo.....	3	6,304	...	426	5	144	1,645	United States, total....	392	361,272	8.1	42,851	119	13,979	792,371	
Washington, D. C.....	3	1,324	...	135	5	49	1,323	New England.....	40	24,779	...	4,620	3	1,423	85,327	
Minneapolis--St. Paul, Minn.....	3	2,144	...	173	...	37	4,203	Middle Atlantic.....	96	124,046	...	3,202	66	2,940	167,462	
Buffalo, N. Y.....	4	2,762	...	111	...	67	1,921	East North Central.....	75	171,329	...	4,735	12	1,923	182,767	
Other metro areas.....	6	3,374	...	193	2	71	3,670	West North Central.....	72	148,914	...	7,704	3	1,738	138,471	
\$200,000--\$499,999								South Atlantic.....	35	80,408	...	3,555	21	1,318	68,901	
United States, total....	755	261,404	9.4	27,136	585	7,772	231,792	East South Central.....	7	14,215	...	196	...	240	13,916	
New England.....	40	13,749	...	1,097	14	242	11,701	West South Central.....	29	6,211	...	3,391	10	1,154	57,880	
Middle Atlantic.....	120	43,349	...	1,972	129	712	36,143	Mountain.....	11	23,504	...	1,311	1	383	24,344	
East North Central.....	120	24,242	...	1,077	64	433	23,422	Pacific.....	27	58,162	...	2,847	3	860	52,394	
West North Central.....	41	17,841	...	770	21	371	17,131	14 metro areas, total..	60	10,000	8.1	8,728	64	1,762	162,136	
South Atlantic.....	214	73,132	...	3,112	170	1,436	61,329	New York--Northwestern New Jersey.....	141	27,571	...	1,574	91	363	41,497	
East South Central.....	89	31,333	...	1,628	68	422	26,793	Chicago, Ill.....	16	21,328	...	1,019	...	297	20,748	
West South Central.....	97	34,421	...	1,677	67	454	26,523	Philadelphia, Pa.....	51	16,229	...	896	...	377	17,115	
Mountain.....	24	9,331	...	343	6	162	9,176	Boston, Mass.....	11	13,251	...	767	...	171	12,679	
Pacific.....	36	11,245	...	613	35	180	11,794	San Francisco--Oakland, Calif.....	4	14,941	...	134	...	171	14,066	

See footnotes at end of table.

Table 2B.—SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
GROCERIES--Continued								GROCERIES--Continued							
Groceries (gen. line), voluntary group--Con.								Confectionery--Con.							
\$200,000--\$999,999								\$200,000--\$999,999--Con.							
14 metro. areas--Con.								14 metro. areas--Con.							
United States, total....	130	97,839	9.2	5,184	28	1,957	96,961	Pittsburgh, Pa.....	12	3,881	...	191	13	79	3,954
New England.....	21	16,449	...	882	6	328	16,173	Washington, D. C.....	5	1,252	...	45	7	21	873
Middle Atlantic.....	25	17,634	...	971	8	358	17,965	Baltimore, Md.....	10	3,342	...	201	8	107	4,693
East North Central.....	26	19,810	...	1,058	7	368	20,064	Minneapolis-St. Paul, Minn.	4	1,211	...	43	3	16	735
West North Central.....	18	12,663	...	669	5	252	12,621	Buffalo, N. Y.....	4	1,219	...	69	...	27	1,379
South Atlantic.....	23	17,493	...	880	1	378	16,741	Other metro. areas.....	5	1,352	...	76	7	26	1,345
West South Central.....	6	4,869	...	364	1	156	6,300	Under \$200,000							
Mountain.....	5	7,001	...	172	...	51	3,551	United States, total....							
Other divisions.....	6	4,920	...	188	...	66	3,546	1,412	110,179	12.4	6,547	1,380	3,330	137,932	
14 metro. areas.....	17	13,582	9.6	781	7	242	15,290	New England.....	97	6,723	...	496	64	261	10,171
\$200,000--\$99,999								Middle Atlantic.....							
United States, total....	40	14,158	9.8	766	13	296	14,817	East North Central.....	416	30,432	...	1,872	414	899	36,214
New England.....	8	3,115	...	196	...	80	3,767	West North Central.....	258	19,380	...	1,208	253	592	26,367
Middle Atlantic.....	8	2,692	...	156	5	58	2,964	South Atlantic.....	84	6,591	...	407	85	241	9,259
East North Central.....	10	3,018	...	160	3	51	3,125	East South Central.....	238	20,816	...	1,225	240	639	26,605
West North Central.....	4	1,477	...	63	3	24	1,347	West South Central.....	111	9,919	...	465	112	242	9,969
West South Central.....	7	2,355	...	135	...	60	2,352	Mountain.....	93	8,204	...	371	104	221	7,988
Other divisions.....	4	1,501	...	56	2	23	1,242	Pacific.....	35	3,191	...	207	31	85	4,012
14 metro. areas.....	7	1,979	11.2	133	4	40	2,474	14 metro. areas, total.							
Under \$200,000								420	30,388	13.1	1,981	398	968	41,984	
United States.....	5	557	51.9	214	2	52	3,499	New York-Northeastern New Jersey.....							
Confectionery, total....	1,942	364,669	11.8	23,623	1,876	9,258	475,908	Chicago, Ill.....	173	12,574	...	838	159	363	15,497
\$1,000,000 and Over								Chicago, Ill.....							
United States, total....	28	65,602	10.5	4,432	20	1,200	87,793	Los Angeles, Calif.....	56	4,036	...	297	56	170	7,637
Middle Atlantic.....	6	11,054	...	1,096	1	265	18,991	Philadelphia, Pa.....	21	1,196	...	46	21	31	1,359
East North Central.....	6	28,442	...	1,188	5	334	22,069	Philadelphia, Pa.....	35	2,892	...	139	46	72	2,817
South Atlantic.....	6	9,919	...	646	6	133	13,648	Detroit, Mich.....	14	952	...	67	14	35	1,250
West North Central.....	4	9,003	...	949	6	247	20,120	Boston, Mass.....	26	1,626	...	127	14	67	2,540
West South Central.....	6	7,184	...	553	2	171	12,965	San Francisco-Oakland, Calif.....							
Other divisions.....	6	7,184	...	553	2	171	12,965	Pittsburgh, Pa.....	17	1,131	...	98	13	52	2,893
14 metro. areas.....	12	39,992	9.4	2,500	4	665	46,652	St. Louis, Mo.....	21	1,483	...	98	26	49	2,229
\$500,000--\$999,999								St. Louis, Mo.....							
United States, total....	98	66,974	11.3	4,358	82	1,542	85,595	Washington, D. C.....	14	1,288	...	93	14	32	2,039
New England.....	6	4,314	...	494	...	176	8,707	Washington, D. C.....	3	362	...	19	5	11	568
Middle Atlantic.....	22	14,881	...	938	17	338	18,943	Cleveland, Ohio.....	6	446	...	22	2	9	450
East North Central.....	20	13,500	...	889	15	304	18,188	Baltimore, Md.....	13	1,206	...	49	12	39	1,177
West North Central.....	12	8,723	...	474	16	162	4,911	Minneapolis-St. Paul, Minn.	5	289	...	11	3	5	262
South Atlantic.....	12	7,970	...	571	6	219	10,939	Buffalo, N. Y.....	16	907	...	72	13	33	1,266
West South Central.....	6	3,755	...	277	6	93	5,586	Fish, sea foods (fresh), total....							
Mountain.....	10	7,222	...	354	16	117	7,160	1,198	388,123	15.5	29,542	1,106	10,987	584,035	
Pacific.....	4	2,517	...	107	1	36	2,301	\$1,000,000 and Over							
14 metro. areas, total..	39	26,811	12.6	2,061	24	721	39,475	United States, total....	82	145,558	14.2	10,839	30	3,136	202,100
New York-Northeastern New Jersey.....	12	8,429	...	616	12	235	11,457	New England.....							
Chicago, Ill.....	6	3,986	...	176	4	63	3,942	19	32,870	...	3,587	7	1,026	60,761	
Detroit, Mich.....	3	1,782	...	187	...	61	4,207	Middle Atlantic.....	29	53,107	...	2,833	11	703	52,368
Boston, Mass.....	4	2,870	...	310	...	114	5,364	East North Central.....	13	23,455	...	1,654	8	515	34,071
Baltimore, Md.....	3	1,683	...	204	...	67	3,729	South Atlantic.....	9	17,075	...	1,217	3	419	24,736
Other metro. areas.....	12	8,061	...	568	8	181	10,776	Pacific.....	9	14,440	...	1,165	1	323	22,109
\$200,000--\$99,999								Other divisions.....							
United States, total....	404	121,914	12.1	8,286	394	3,186	161,588	3	383	...	383	...	150	8,055	
New England.....	26	7,419	...	427	11	163	8,266	14 metro. areas, total.							
Middle Atlantic.....	99	20,336	...	1,333	117	870	46,873	63	107,890	14.3	8,123	23	2,203	149,352	
East North Central.....	74	23,634	...	1,571	69	592	30,271	New York-Northeastern New Jersey.....							
West North Central.....	26	8,659	...	393	20	169	7,795	Chicago, Ill.....	25	46,956	...	2,557	6	594	46,404
South Atlantic.....	81	23,565	...	1,327	76	661	34,687	Chicago, Ill.....	9	15,508	...	1,218	...	393	24,765
West South Central.....	37	4,165	...	562	32	254	11,486	Detroit, Mich.....	4	7,947	...	436	8	122	9,306
Mountain.....	28	8,370	...	519	23	226	10,524	Boston, Mass.....	14	20,250	...	2,879	4	793	48,411
Pacific.....	11	3,768	...	215	11	82	4,231	San Francisco-Oakland, Calif.....							
14 metro. areas, total..	130	40,064	12.5	2,736	130	1,355	56,294	4	6,921	...	524	...	115	9,542	
New York-Northeastern New Jersey.....	42	12,753	...	1,088	47	389	22,376	Other metro. areas.....	7	10,308	...	509	5	186	10,924
Chicago, Ill.....	13	4,181	...	284	12	115	6,286	\$500,000--\$999,999							
Los Angeles, Calif.....	7	1,303	...	92	7	29	1,611	United States, total....	131	89,375	14.6	6,637	84	2,149	135,437
Philadelphia, Pa.....	11	3,641	...	331	14	131	6,675	New England.....							
Detroit, Mich.....	4	1,244	...	117	6	14	824	30	11,925	...	1,062	7	321	18,759	
Boston, Mass.....	8	2,546	...	111	3	37	3,148	Middle Atlantic.....	48	33,068	...	2,325	30	677	47,449
San Francisco-Oakland, Calif	7	2,120	...	159	8	31	3,305	East North Central.....	14	9,323	...	789	6	314	17,884

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
GROCERIES--Continued								GROCERIES--Continued								
Fish, sea foods--Con.								Meats, meat products--Continued								
\$200,000--\$499,999								\$1,000,000--\$4,999,999--Con.								
United States, total....	306	96,416	16.9	7,480	282	3,039	1,774,455	14 metro. areas--Con.								
New England.....	50	15,782	...	1,386	23	556	27,475	Philadelphia, Pa.....	23	42,803	...	1,990	17	563	39,980	
Middle Atlantic.....	99	31,992	...	2,489	87	870	49,060	Detroit, Mich.....	21	37,421	...	1,770	21	430	32,938	
East North Central.....	38	11,983	...	1,015	39	404	19,421	Boston, Mass.....	28	61,409	...	2,644	15	624	45,042	
South Atlantic.....	50	15,963	...	1,046	76	539	21,875	San Francisco-Oakland, Calif.....	14	29,379	...	1,184	12	247	18,680	
West North Central.....	8	2,242	...	157	4	110	2,579	St. Louis, Mo.....	4	6,791	...	578	1	159	11,253	
West South Central.....	21	6,727	...	398	32	208	7,848	Washington, D. C.....	9	22,355	...	899	4	238	17,188	
Pacific.....	30	9,111	...	820	37	257	15,376	Cleveland, Ohio.....	4	6,614	...	453	...	93	7,998	
Other divisions.....	10	2,616	...	169	4	95	3,811	Baltimore, Md.....	5	10,614	...	342	3	90	5,665	
14 metro. areas, total..	162	51,953	15.0	4,017	132	1,356	79,722	Minneapolis-St. Paul, Minn.....	5	7,254	...	355	10	82	5,720	
New York-Northeastern New Jersey.....	66	20,786	...	1,597	51	482	32,082	Other metro. areas.....	8	6,748	...	758	...	121	6,792	
Chicago, Ill.....	12	3,976	...	382	12	77	4,650									
Los Angeles, Calif.....	6	1,780	...	132	10	42	2,784	\$500,000--\$999,999								
Philadelphia, Pa.....	12	4,157	...	344	12	131	6,865	United States, total..	542	393,008	9.1	18,708	484	5,629	363,582	
Detroit, Mich.....	6	1,616	...	105	8	37	2,216	New England.....	76	54,349	...	2,123	42	706	62,231	
Boston, Mass.....	24	7,548	...	659	...	208	12,744	Middle Atlantic.....	196	142,413	...	7,955	173	1,776	114,441	
San Francisco-Oakland, Calif.....	10	3,203	...	233	10	88	4,790	East North Central.....	107	75,285	...	3,706	87	1,070	73,513	
Washington, D. C.....	3	982	...	81	2	32	1,742	West North Central.....	15	17,465	...	536	14	166	16,671	
Cleveland, Ohio.....	5	1,811	...	231	3	98	4,267	East South Central.....	34	24,662	...	1,177	29	424	23,323	
Baltimore, Md.....	9	3,304	...	167	12	81	3,789	West South Central.....	8	5,411	...	361	4	135	7,073	
Buffalo, N. Y.....	5	1,733	...	99	6	41	1,934	Mountain.....	25	18,338	...	821	24	330	17,764	
Other metro. areas.....	4	1,057	...	89	...	39	1,979	Pacific.....	70	12,321	...	830	5	276	17,936	
Under \$200,000								14 metro. areas, total	311	222,628	7.9	10,200	303	2,879	201,941	
United States, total....	679	56,774	18.3	4,586	710	2,663	99,053	New York-Northeastern New Jersey.....	124	90,294	...	3,547	102	980	68,426	
New England.....	104	7,461	...	603	100	331	12,034	Chicago, Ill.....	51	28,065	...	1,293	38	369	26,490	
Middle Atlantic.....	183	15,460	...	1,113	204	499	23,423	Los Angeles, Calif.....	24	16,457	...	730	37	466	19,318	
East North Central.....	85	6,783	...	604	81	264	12,220	Philadelphia, Pa.....	15	3,807	...	506	21	151	8,583	
West North Central.....	24	2,156	...	174	25	100	3,801	Detroit, Mich.....	25	17,806	...	738	27	189	14,455	
South Atlantic.....	117	11,002	...	1,076	120	737	24,477	Boston, Mass.....	35	24,461	...	981	30	327	20,261	
West South Central.....	24	1,745	...	130	23	154	3,580	San Francisco-Oakland, Calif.....	18	17,701	...	715	27	198	14,816	
West North Central.....	74	5,724	...	386	78	379	9,614	Pittsburgh, Pa.....	6	4,760	...	300	6	72	6,099	
Mountain.....	8	725	...	42	8	18	805	St. Louis, Mo.....	6	3,690	...	287	6	77	5,097	
Pacific.....	60	6,728	...	458	71	176	9,094	Washington, D. C.....	4	5,211	...	295	2	74	5,841	
14 metro. areas, total..	254	22,812	16.0	1,714	294	738	34,327	Cleveland, Ohio.....	4	3,106	...	206	2	47	3,721	
New York-Northeastern New Jersey.....	117	10,538	...	700	116	264	14,076	Baltimore, Md.....	4	2,739	...	181	4	58	3,669	
Chicago, Ill.....	17	1,577	...	186	21	68	3,329	Other metro. areas.....	17	3,523	...	221	1	71	4,065	
Los Angeles, Calif.....	12	1,199	...	80	11	36	1,529									
Philadelphia, Pa.....	13	887	...	83	13	67	1,977	\$200,000--\$499,999								
Detroit, Mich.....	11	973	...	107	12	42	2,647	United States, total..	1,025	331,003	8.4	14,498	1,114	5,184	289,526	
Boston, Mass.....	26	2,505	...	216	42	80	3,814	New England.....	98	33,673	...	1,366	41	474	26,946	
San Francisco-Oakland, Calif.....	18	1,304	...	96	29	44	2,062	Middle Atlantic.....	170	176,634	...	3,878	117	1,325	76,203	
Washington, D. C.....	3	475	...	50	5	25	996	East North Central.....	107	21,045	...	3,784	87	1,307	74,550	
St. Louis, Mo.....	3	525	...	27	4	16	684	West North Central.....	15	2,131	...	1,136	19	40	21,989	
Baltimore, Md.....	2	1,883	...	117	11	61	3,078	East South Central.....	34	20,441	...	621	23	401	17,911	
Minneapolis-St. Paul, Minn.....	6	404	...	14	7	11	380	West South Central.....	8	5,071	...	367	31	157	8,071	
Buffalo, N. Y.....	4	283	...	29	3	20	735	Mountain.....	25	17,187	...	727	71	319	14,998	
Other metro. areas.....	4	259	...	12	5	4	220	Pacific.....	70	8,357	...	412	34	159	9,084	
Meats, meat products, total.....	3,336	1,963,830	7.4	80,597	3,324	24,465	1,576,401	14 metro. areas, total	544	178,639	7.8	7,247	573	2,324	144,066	
\$5,000,000 and Over								New York-Northeastern New Jersey.....	280	63,801	...	2,366	181	712	45,778	
United States, total....	36	257,810	4.8	7,447	9	1,670	134,237	Chicago, Ill.....	43	30,397	...	1,077	98	346	21,180	
Middle Atlantic.....	20	145,643	...	2,530	5	513	42,476	Los Angeles, Calif.....	23	18,057	...	804	78	237	15,024	
East North Central.....	6	44,479	...	2,064	1	524	47,839	Philadelphia, Pa.....	43	13,422	...	521	60	201	10,212	
South Atlantic.....	10	67,688	...	2,513	3	633	42,522	Detroit, Mich.....	34	10,282	...	400	46	126	8,373	
West North Central.....	30	241,485	4.4	6,017	6	1,394	118,975	Boston, Mass.....	39	13,639	...	631	25	193	12,781	
West South Central.....	4	4,833	...	245	3	7	4,326	San Francisco-Oakland, Calif.....	15	4,969	...	285	22	97	6,221	
Mountain.....	4	7,234	...	310	2	93	7,600	Pittsburgh, Pa.....	11	3,768	...	215	11	71	4,156	
Pacific.....	46	79,034	...	3,849	52	223	71,567	St. Louis, Mo.....	13	4,070	...	263	13	75	5,023	
14 metro. areas, total..	320	617,282	6.9	24,224	243	5,870	458,770	Washington, D. C.....	9	1,861	...	51	8	21	1,198	
New York-Northeastern New Jersey.....	145	286,572	...	9,522	104	2,206	182,538	Baltimore, Md.....	19	5,938	...	369	14	85	5,493	
Chicago, Ill.....	39	71,750	...	3,032	31	688	56,999	Minneapolis-St. Paul, Minn.....	8	2,704	...	148	3	41	1,811	
Los Angeles, Calif.....	17	27,458	...	1,447	19	359	27,977	Buffalo, N. Y.....	8	1,923	...	213	4	72	2,453	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15						
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)					
GROCERIES—Continued						GROCERIES—Continued														
Meats, meat products—Continued						Canned foods—Gen.						Under \$200,000								
Other \$1,000—Continued						United States, total....						United States, total....								
14 metro. areas, total....						526	62,348	4.0	2,446	638	1,994	628	55,574	13.9	3,475	608	1,596	68,828		
New York-Northeastern New Jersey.....						233	25,945	...	405	240	356	14,119	...	297	37	141	5,887			
Chicago, Ill.....						79	8,572	...	313	89	120	6,178	...	1,130	210	448	21,083			
Los Angeles, Calif.....						58	5,933	...	275	68	95	5,814	...	622	94	320	1,036			
Philadelphia, Pa.....						49	5,812	...	231	55	123	4,911	...	154	28	86	3,282			
Detroit, Mich.....						23	2,768	...	75	31	51	2,414	...	463	65	228	8,969			
Boston, Mass.....						36	3,740	...	146	36	61	3,073	...	83	22	47	1,643			
San Francisco-Oakland, Calif.....						6	748	...	28	12	15	641	...	208	53	115	4,028			
Pittsburgh, Pa.....						14	1,744	...	96	22	40	1,773	...	39	11	18	749			
St. Louis, Mo.....						33	3,162	...	81	32	50	2,212	...	11	18	749				
Washington, D. C.....						8	740	...	34	8	10	414	...	88	193	9,151				
Cleveland, Ohio.....						13	1,428	...	70	4	39	1,484	...	310	733	35,188				
Baltimore, Md.....						4	1,300	...	85	12	36	1,076	...	334	29,969	14.1	1,825	310	733	35,188
Minneapolis-St. Paul, Minn.....						8	1,024	...	33	4	17	1,326	...	310	733	35,188				
Buffalo, N. Y.....						17	2,022	...	84	20	42	1,568	...	310	733	35,188				
Canned foods, total....						1,264	356,679	11.2	17,506	939	6,233	349,100	...	310	733	35,188				
\$1,000,000 and Over						United States, total....						United States, total....								
United States, total....						64	155,179	8.9	5,222	33	1,759	120,534	...	64	155,179	8.9	5,222	33	1,759	120,534
Middle Atlantic.....						24	50,351	...	2,544	13	717	53,139	...	24	50,351	...	2,544	13	717	53,139
East North Central.....						14	55,969	...	1,508	2	408	29,838	...	14	55,969	...	1,508	2	408	29,838
South Atlantic.....						7	12,556	...	676	1	220	13,307	...	7	12,556	...	676	1	220	13,307
Pacific.....						8	24,791	...	475	8	303	20,454	...	8	24,791	...	475	8	303	20,454
Other divisions.....						6	12,423	...	314	9	111	6,246	...	6	12,423	...	314	9	111	6,246
14 metro. areas, total....						48	121,299	7.9	4,437	22	1,236	91,820	...	48	121,299	7.9	4,437	22	1,236	91,820
New York-Northeastern New Jersey.....						26	46,157	...	2,207	11	615	45,705	...	26	46,157	...	2,207	11	615	45,705
San Francisco-Oakland, Calif.....						5	20,775	...	863	3	276	18,722	...	5	20,775	...	863	3	276	18,722
Other metro. areas.....						14	54,327	...	1,367	8	345	27,393	...	14	54,327	...	1,367	8	345	27,393
\$500,000--\$999,999						United States, total....						United States, total....								
United States, total....						108	73,719	11.7	3,361	81	1,360	75,942	...	108	73,719	11.7	3,361	81	1,360	75,942
New England.....						7	1,119	...	400	2	148	7,452	...	7	1,119	...	400	2	148	7,452
Middle Atlantic.....						26	25,310	...	1,451	14	431	26,716	...	26	25,310	...	1,451	14	431	26,716
East North Central.....						17	12,322	...	638	19	226	12,869	...	17	12,322	...	638	19	226	12,869
West North Central.....						7	5,184	...	359	4	143	7,181	...	7	5,184	...	359	4	143	7,181
South Atlantic.....						20	12,340	...	588	15	232	11,326	...	20	12,340	...	588	15	232	11,326
East South Central.....						6	3,122	...	179	3	69	3,470	...	6	3,122	...	179	3	69	3,470
Pacific.....						11	7,025	...	208	20	64	4,028	...	11	7,025	...	208	20	64	4,028
Other divisions.....						6	3,677	...	138	4	47	2,400	...	6	3,677	...	138	4	47	2,400
14 metro. areas, total....						56	39,924	11.7	2,060	46	721	42,020	...	56	39,924	11.7	2,060	46	721	42,020
New York-Northeastern New Jersey.....						25	18,316	...	884	10	283	17,348	...	25	18,316	...	884	10	283	17,348
Chicago, Ill.....						4	2,468	...	127	1	63	4,291	...	4	2,468	...	127	1	63	4,291
Los Angeles, Calif.....						4	2,754	...	39	3	27	1,560	...	4	2,754	...	39	3	27	1,560
Philadelphia, Pa.....						4	3,443	...	34	10	84	4,974	...	4	3,443	...	34	10	84	4,974
Detroit, Mich.....						4	3,494	...	134	6	57	2,537	...	4	3,494	...	134	6	57	2,537
Boston, Mass.....						3	1,455	...	219	1	80	3,642	...	3	1,455	...	219	1	80	3,642
San Francisco-Oakland, Calif.....						3	1,898	...	36	12	15	667	...	3	1,898	...	36	12	15	667
Other metro. areas.....						7	5,000	...	364	3	112	6,401	...	7	5,000	...	364	3	112	6,401
\$200,000--\$499,999						United States, total....						United States, total....								
United States, total....						22	77,207	11.7	4,148	217	1,518	81,796	...	22	77,207	11.7	4,148	217	1,518	81,796
New England.....						14	4,432	...	292	7	109	5,360	...	14	4,432	...	292	7	109	5,360
Middle Atlantic.....						34	28,477	...	1,973	100	540	31,357	...	34	28,477	...	1,973	100	540	31,357
East North Central.....						14	13,663	...	704	37	233	14,225	...	14	13,663	...	704	37	233	14,225
West North Central.....						4	1,523	...	63	3	29	1,289	...	4	1,523	...	63	3	29	1,289
South Atlantic.....						15	12,327	...	659	21	274	13,888	...	15	12,327	...	659	21	274	13,888
East South Central.....						8	2,951	...	127	5	52	2,501	...	8	2,951	...	127	5	52	2,501
West South Central.....						4	3,383	...	148	11	84	2,744	...	4	3,383	...	148	11	84	2,744
Mountain.....						1	433	...	4	5	15	835	...	1	433	...	4	5	15	835
Pacific.....						14	7,443	...	438	28	179	9,547	...	14	7,443	...	438	28	179	9,547
14 metro. areas, total....						127	40,299	12.2	2,448	138	845	47,921	...	127	40,299	12.2	2,448	138	845	47,921
New York-Northeastern New Jersey.....						61	21,345	...	1,143	80	378	23,707	...	61	21,345	...	1,143	80	378	23,707
Chicago, Ill.....						11	3,147	...	292	6	30	5,038	...	11	3,147	...	292	6	30	5,038
Los Angeles, Calif.....						12	4,182	...	288	17	93	5,234	...	12	4,182	...	288	17	93	5,234
Philadelphia, Pa.....						6	2,133	...	123	6	45	2,251	...	6	2,133	...	123	6	45	2,251
Detroit, Mich.....						6	2,115	...	84	11	28	1,761	...	6	2,115	...	84	11	28	1,761
Boston, Mass.....						5	1,531	...	125	3	47	2,352	...	5	1,531	...	125	3	47	2,352
San Francisco-Oakland, Calif.....						5	1,342	...	100	4	47	2,123	...	5	1,342	...	100	4	47	2,123
Baltimore, Md.....						5	1,801	...	111	2	39	1,727	...	5	1,801	...	111	2	39	1,727
Buffalo, N. Y.....						4	64	...	35	3	15	556	...	4	64	...	35	3	15	556
Other metro. areas.....						5	1,491	...	152	5	52	3,082	...	5	1,491	...	152	5	52	3,082
\$500,000--\$999,999						United States, total....						United States, total....								
United States, total....						38	28,649	16.6	2,293	14	698	42,766	...	38	28,649	16.6	2,293	14	698	42,766
New England.....						4	3,175	...	264	1	92	5,385	...	4	3,175	...	264	1	92	5,385
Middle Atlantic.....						12	8,483	...	482	8	137	9,462	...	12	8,483	...	482	8	137	9,462
East North Central.....						10	7,930	...	814	3	255	14,883	...	10	7,930	...	814	3	255	14,883
West North Central.....						4	3,179	...	146	1	42	2,325	...	4	3,179	...	146	1	42	2,325
South Atlantic.....						3	2,539	...	218	...	55	4,063	...	3	2,539	...	218	...	55	4,063
East South Central.....						5	3,343	...	369	1	117	6,648	...	5	3,343	...	369	1	117	6,648
Pacific.....						5	3,343	...	369	1	117	6,648	...	5	3,343	...	369	1	117	6,648
Other divisions.....						5	3,343	...	369	1	117	6,648	...	5	3,343	...	369	1	117	6,648
14 metro. areas, total....						26	19,604	16.2	1,450	13	431	28,398	...	26	19,604	16.2	1,450	13	431	28,398
New York-Northeastern New Jersey.....						3	6,664	...	442	3	121	8,582	...	3	6,664	...	442	3	121	8,582
Chicago, Ill.....						5	3,902	...	363	3	98	6,942	...	5	3,902	...	363	3	98	6,942
Boston, Mass.....						4	3,175	...	264	1	92	5,385	...	4	3,175	...	264	1	92	5,

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
GROCERIES—Continued								GROCERIES—Continued								
Coffee, tea, spices—Continued								Flour—Continued								
Under \$200,000								\$500,000—\$999,999—Con.								
United States, total...	351	24,391	20.2	2,244	294	936	45,700	14 metro. areas.....	22	15,252	7.9	970	18	160	10,029	
New England.....	24	1,694	...	157	19	58	4,781	\$20,000—\$49,999								
Middle Atlantic.....	137	9,226	...	842	106	346	16,352	United States, total...	61	18,687	8.4	913	64	300	14,680	
East North Central.....	94	3,408	...	313	50	133	5,998	New England.....	9	2,918	...	123	2	43	2,209	
West North Central.....	33	2,534	...	231	31	102	4,698	Middle Atlantic.....	23	6,126	...	196	14	63	3,369	
South Atlantic.....	39	2,641	...	242	39	132	5,569	East North Central.....	14	3,872	...	257	7	94	4,997	
East South Central.....	10	513	...	26	8	20	516	West North Central.....	5	1,829	...	70	4	22	1,147	
West South Central.....	20	1,407	...	145	14	64	2,747	South Atlantic.....	6	1,801	...	63	5	32	1,194	
Mountain.....	4	451	...	42	2	19	937	West South Central.....	3	756	...	32	4	17	540	
Pacific.....	30	2,517	...	246	20	92	5,132	Other divisions.....	4	1,395	...	66	3	29	1,229	
14 metro. areas, total.	201	14,632	20.8	1,440	145	562	29,476	14 metro. areas, total.	91	9,236	9.2	354	24	106	6,825	
New York-Northeastern New Jersey.....	95	6,903	...	674	60	263	12,682	New York-Northeastern New Jersey.....	17	1,224	...	165	14	44	1,799	
Chicago, Ill.....	23	1,490	...	136	14	52	2,615	Chicago, Ill.....	5	1,164	...	176	4	26	2,192	
Los Angeles, Calif.....	10	642	...	69	9	40	1,677	Other metro. areas.....	9	2,396	...	83	3	31	1,405	
Philadelphia, Pa.....	17	1,162	...	93	14	34	1,582	Under \$20,000								
Detroit, Mich.....	10	745	...	146	9	42	1,938	United States, total...	114	11,210	9.4	471	99	223	4,208	
Boston, Mass.....	13	1,116	...	134	6	46	4,353	New England.....	4	248	...	11	1	5	355	
San Francisco-Oakland, Calif.....	6	662	...	67	5	21	1,225	Middle Atlantic.....	47	1,122	...	162	4	21	1,120	
Pittsburgh, Pa.....	3	185	...	24	2	8	527	East North Central.....	27	2,615	...	154	15	54	2,589	
St. Louis, Mo.....	8	544	...	54	5	14	1,553	West North Central.....	6	40	...	53	3	25	983	
Washington, D. C.....	5	345	...	42	4	10	720	South Atlantic.....	11	1,095	...	32	10	22	594	
Baltimore, Md.....	6	578	...	36	7	17	1,141	East South Central.....	6	352	...	22	5	15	436	
Other metro. areas.....	3	205	...	25	1	10	545	West South Central.....	1	127	...	29	4	12	493	
Dried fruits, nuts, total.....	136	60,877	20.1	2,620	127	1,437	59,560	Other divisions.....	4	239	...	5	6	5	139	
\$1,000,000 and Over								14 metro. areas, total.	54	5,568	13.6	261	37	108	5,327	
United States.....	14	38,471	8.3	1,288	14	385	23,526	New York-Northeastern New Jersey.....	27	3,773	...	30	26	35	1,720	
\$500,000—\$999,999								Chicago, Ill.....	6	460	...	44	2	14	773	
United States.....	9	6,856	11.9	368	5	264	1,340	Philadelphia, Pa.....	7	662	...	32	2	7	434	
\$200,000—\$499,999								San Francisco-Oakland, Calif.....	5	173	...	5	5	5	134	
United States, total...	29	9,617	13.5	577	19	374	13,217	Pittsburgh, Pa.....	5	485	...	9	4	4	174	
Middle Atlantic.....	11	3,279	...	216	4	118	4,614	St. Louis, Mo.....	3	189	...	47	1	17	802	
South Atlantic.....	4	1,455	...	54	2	64	2,310	Cleveland, Ohio.....	7	139	...	32	...	...	399
Pacific.....	4	1,366	...	43	3	13	375	Other metro. areas.....	4	413	...	37	2	14	726	
Other divisions.....	10	3,517	...	264	9	174	5,364	Frosted, frozen foods, total.....	44	24,761	14.7	1,345	231	5,485	343,132	
14 metro. areas.....	16	5,290	13.4	34	8	264	8,107	\$5,000 and Over								
Under \$200,000								United States.....	6	36,321	13.4	1,761	32,395
United States, total...	84	5,933	14.5	387	40	379	16,704	\$1,000,000—\$4,999,999								
Middle Atlantic.....	27	1,860	...	117	27	54	2,322	United States, total...	15	97,369	11.9	6,215	13	2,015	138,423	
East North Central.....	10	753	...	34	11	36	4,154	Middle Atlantic.....	22	43,407	...	2,801	2	844	58,983	
South Atlantic.....	16	1,089	...	42	14	16	2,773	East North Central.....	14	24,687	...	1,713	1	459	33,933	
East South Central.....	5	400	...	17	3	8	314	West North Central.....	5	3,492	...	725	3	225	14,661	
West South Central.....	11	378	...	67	12	27	3,113	Pacific.....	6	13,161	...	1,764	6	187	19,251	
Pacific.....	11	490	...	44	17	69	1,742	Other divisions.....	6	7,612	...	672	1	207	11,395	
Other divisions.....	4	153	...	11	6	18	292	14 metro. areas, total.	34	67,919	13.4	4,603	12	1,223	91,454	
14 metro. areas, total.	39	3,147	14.3	185	40	136	4,477	New York-Northeastern New Jersey.....	13	24,444	...	1,439	...	395	28,143	
New York-Northeastern New Jersey.....	19	1,426	...	93	16	43	1,377	Chicago, Ill.....	4	4,074	...	635	1	147	14,342	
Chicago, Ill.....	6	506	...	36	8	30	1,060	Philadelphia, Pa.....	4	2,451	...	596	...	156	14,521	
San Francisco-Oakland, Calif.....	3	266	...	7	3	8	318	Other metro. areas.....	13	25,750	...	1,933	11	625	35,448	
Other metro. areas.....	11	949	...	49	13	45	1,129	\$50,000—\$99,999								
Flour, total.....	245	113,454	8.7	4,406	179	1,481	84,165	United States, total...	65	45,336	14.7	3,148	23	1,041	65,263	
\$1,000,000 and Over								New England.....	6	3,693	...	242	1	77	4,760	
United States, total...	33	57,331	7.7	2,014	17	569	37,566	Middle Atlantic.....	15	10,269	...	546	7	213	12,702	
New England.....	4	4,367	...	181	...	60	3,278	East North Central.....	21	15,368	...	1,077	3	351	22,477	
Middle Atlantic.....	16	30,495	...	814	10	14	14,629	West North Central.....	5	3,242	...	412	...	77	5,437	
West North Central.....	5	9,706	...	516	2	137	10,165	South Atlantic.....	4	2,074	...	238	...	68	4,367	
Other divisions.....	8	12,168	...	503	3	178	9,564	West South Central.....	4	2,962	...	214	4	64	3,844	
14 metro. areas.....	21	37,465	7.1	1,197	11	296	21,726	Pacific.....	8	5,027	...	330	6	127	4,641	
\$500,000—\$999,999								Other divisions.....	3	2,011	...	147	2	64	2,744	
United States, total...	37	16,226	8.4	1,111	29	369	22,595	14 metro. areas, total.	3	2,998	14.6	1,460	9	444	11,592	
New England.....	4	3,026	...	107	2	77	2,186	New York-Northeastern New Jersey.....	6	4,150	...	214	...	71	4,431	
Middle Atlantic.....	16	10,472	...	387	10	117	7,934	Chicago, Ill.....	6	4,093	...	325	2	67	4,619	
East North Central.....	4	3,389	...	157	5	52	2,598	Philadelphia, Pa.....	3	1,832	...	174	2	76	3,695	
West North Central.....	4	4,861	...	266	1	73	5,868	Boston, Mass.....	3	2,188	...	91	1	28	1,698	
Pacific.....	3	2,140	...	29	6	1	415	San Francisco-Oakland, Calif.....	4	1,526	...	116	3	61	1,774	
Other divisions.....	6	4,238	...	185	5	88	4,654	Other metro. areas.....	3	5,550	...	375	...	111	7,131	

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
GROCERIES--Continued								GROCERIES--Continued								
Frozen, frozen foods--Continued								Miscellaneous grocery specialties--Con....								
\$200,000--\$499,999								\$500,000--\$999,999								
United States, total...	123	39,468	17.1	3,085	72	1,206	62,879	United States, total...	276	192,838	11.6	11,928	171	3,804	222,498	
New England.....	11	3,427	...	291	5	108	5,224	New England.....	12	8,424	...	732	2	239	12,862	
Middle Atlantic.....	34	10,427	...	857	18	348	17,385	Middle Atlantic.....	96	65,859	...	3,817	76	1,045	65,570	
East North Central.....	17	5,245	...	318	16	116	6,614	East North Central.....	51	37,619	...	2,639	28	802	49,669	
West North Central.....	6	1,970	...	166	2	54	2,763	West North Central.....	23	15,048	...	963	13	311	17,597	
South Atlantic.....	16	5,000	...	375	9	174	8,925	South Atlantic.....	33	22,743	...	1,065	20	494	24,748	
East South Central.....	9	2,124	...	165	...	60	3,151	East South Central.....	8	6,140	...	407	1	152	7,986	
West South Central.....	6	2,967	...	249	3	128	5,087	West South Central.....	20	14,485	...	765	13	291	14,478	
Mountain.....	5	1,874	...	128	2	52	2,761	Mountain.....	8	5,515	...	249	3	118	5,222	
Pacific.....	19	6,434	...	546	17	167	10,813	Pacific.....	25	17,005	...	1,291	15	352	24,366	
14 metro. areas, total...	36	10,728	15.9	812	25	338	17,893	14 metro. areas, total...	136	96,491	11.7	6,001	83	1,647	105,637	
New York-Northeastern New Jersey.....	11	2,997	...	191	7	93	4,351	New York-Northeastern New Jersey.....	66	45,965	...	2,855	46	726	48,052	
Los Angeles, Calif.....	3	1,215	...	77	3	27	1,535	Chicago, Ill.....	10	7,706	...	775	4	226	14,100	
Philadelphia, Pa.....	6	1,565	...	147	2	59	2,677	Los Angeles, Calif.....	10	6,961	...	702	...	168	12,787	
Boston, Mass.....	3	853	...	72	1	34	1,738	Philadelphia, Pa.....	11	7,574	...	346	7	121	6,447	
St. Louis, Mo.....	3	1,608	...	71	2	21	1,355	Detroit, Mich.....	4	2,752	...	184	2	44	3,061	
Washington, D. C.....	3	1,026	...	75	3	32	2,649	Boston, Mass.....	6	4,364	...	183	2	55	3,197	
Other metro. areas.....	7	2,064	...	179	7	75	3,908	San Francisco-Oakland, Calif.....	7	5,102	...	278	8	91	5,990	
Under \$200,000								Pittsburgh, Pa.....	3	2,222	...	161	1	45	2,864	
United States, total...	182	16,267	19.6	1,437	123	776	34,172	St. Louis, Mo.....	3	2,226	...	79	3	30	1,265	
New England.....	9	656	...	86	7	35	1,772	Cleveland, Ohio.....	4	3,432	...	146	...	46	2,604	
Middle Atlantic.....	48	4,316	...	263	52	159	6,359	Baltimore, Md.....	3	2,250	...	97	3	32	1,528	
East North Central.....	30	2,416	...	193	17	90	4,328	Minneapolis-St. Paul, Minn.....	5	3,054	...	91	3	31	1,900	
West North Central.....	13	1,961	...	119	7	56	2,640	Other metro. areas.....	4	2,883	...	104	4	32	1,842	
South Atlantic.....	27	2,473	...	256	7	127	6,115	\$200,000--\$499,999								
East South Central.....	7	473	...	38	3	93	1,344	United States, total...	536	172,971	13.5	12,335	411	4,531	243,135	
West South Central.....	11	1,204	...	103	5	52	2,300	New England.....	33	10,036	...	748	23	246	13,533	
Mountain.....	10	736	...	54	9	40	1,266	Middle Atlantic.....	158	51,381	...	3,537	108	1,138	67,721	
Pacific.....	27	2,732	...	325	16	124	8,050	East North Central.....	99	32,073	...	2,320	63	816	44,219	
14 metro. areas, total...	52	5,111	21.0	518	44	266	12,830	West North Central.....	26	8,203	...	801	12	349	16,068	
New York-Northeastern New Jersey.....	14	1,254	...	70	15	29	1,613	South Atlantic.....	70	21,378	...	1,451	56	579	29,639	
Chicago, Ill.....	7	234	...	27	4	16	834	East South Central.....	27	10,007	...	464	24	219	9,283	
Los Angeles, Calif.....	6	496	...	85	3	48	2,718	West South Central.....	34	11,330	...	890	19	516	21,553	
Philadelphia, Pa.....	4	666	...	48	7	43	1,079	Mountain.....	12	3,680	...	202	13	80	4,338	
Detroit, Mich.....	3	259	...	24	3	9	449	Pacific.....	77	24,883	...	1,922	93	588	36,781	
San Francisco-Oakland, Calif.....	4	652	...	83	2	19	1,249	14 metro. areas, total...	251	81,111	13.8	5,704	211	1,913	110,779	
Pittsburgh, Pa.....	3	237	...	20	2	7	390	New York-Northeastern New Jersey.....	104	34,046	...	2,232	65	694	42,925	
St. Louis, Mo.....	3	264	...	35	3	22	706	Chicago, Ill.....	34	10,994	...	732	28	248	14,480	
Other metro. areas.....	8	1,067	...	126	5	73	3,798	Los Angeles, Calif.....	21	6,827	...	406	30	160	7,659	
Miscellaneous grocery specialties, total...	3,177	1,105,265	15.2	57,079	2,673	19,618	1,105,541	Philadelphia, Pa.....	15	5,013	...	355	15	132	6,768	
\$5,000,000 and Over								Detroit, Mich.....	5	1,616	...	92	3	24	1,430	
United States.....	18	276,510	3.2	4,168	10	1,099	77,169	Boston, Mass.....	10	3,047	...	227	8	76	4,128	
14 metro. areas.....	15	255,660	3.0	3,537	10	927	66,351	San Francisco-Oakland, Calif.....	19	6,550	...	574	26	139	10,535	
\$1,000,000--\$4,999,999								Pittsburgh, Pa.....	6	1,886	...	163	10	57	3,603	
United States, total...	180	318,174	10.1	16,963	69	4,934	328,345	St. Louis, Mo.....	9	3,223	...	269	10	110	5,500	
New England.....	8	13,359	...	838	...	241	14,089	Baltimore, Md.....	15	4,063	...	300	13	120	6,256	
Middle Atlantic.....	65	126,177	...	6,100	23	1,509	116,993	Minneapolis-St. Paul, Minn.....	4	1,218	...	219	1	112	4,845	
East North Central.....	30	52,452	...	3,740	7	917	66,674	Buffalo, N. Y.....	5	1,542	...	58	9	20	1,115	
West North Central.....	10	15,417	...	706	1	227	13,016	Other metro. areas.....	4	1,086	...	77	2	21	1,535	
South Atlantic.....	14	18,887	...	1,169	6	350	22,681	Under \$200,000								
East South Central.....	10	16,474	...	1,091	3	422	20,330	United States, total...	2,167	144,772	17.6	11,685	2,012	5,250	234,394	
West South Central.....	22	32,748	...	1,705	15	695	31,206	New England.....	132	8,170	...	707	109	360	14,514	
Mountain.....	3	5,300	...	116	3	161	3,756	Middle Atlantic.....	868	56,764	...	4,127	829	1,718	81,122	
Pacific.....	18	36,860	...	1,498	11	412	39,600	East North Central.....	417	26,476	...	2,349	386	1,013	46,439	
14 metro. areas, total...	105	261,942	9.8	10,268	28	2,511	198,868	West North Central.....	162	10,859	...	989	158	431	17,965	
New York-Northeastern New Jersey.....	40	92,297	...	3,433	14	925	72,434	South Atlantic.....	182	13,542	...	958	132	483	19,223	
Chicago, Ill.....	15	26,547	...	1,293	1	416	31,878	East South Central.....	68	4,746	...	362	66	258	9,709	
Philadelphia, Pa.....	5	10,447	...	783	...	166	14,084	West South Central.....	82	6,536	...	532	73	285	11,200	
Detroit, Mich.....	3	4,620	...	462	...	101	7,913	Mountain.....	36	2,408	...	224	32	104	4,462	
Boston, Mass.....	4	2,099	...	522	...	140	8,815	Pacific.....	220	15,271	...	1,437	227	598	29,760	
San Francisco-Oakland, Calif.....	4	1,341	...	567	...	136	13,025	14 metro. areas, total...	1,131	73,140	18.1	5,950	1,382	2,516	120,346	
Pittsburgh, Pa.....	4	8,929	...	244	1	164	11,207	New York-Northeastern New Jersey.....	571	37,106	...	2,768	560	1,087	54,146	
St. Louis, Mo.....	7	3,499	...	365	1	121	6,373	Chicago, Ill.....	115	7,132	...	701	119	291	14,630	
Other metro. areas.....	12	6,947	...	1,318	5	342	33,139	Los Angeles, Calif.....	84	5,423	...	610	78	265	12,295	
								Philadelphia, Pa.....	71	4,450	...	269	67	135	5,649	
								Detroit, Mich.....	39	3,102	...	235	41	94	5,008	
								Boston, Mass.....	41	2,859	...	269	28	138	5,965	
								San Francisco-Oakland, Calif.....	47	3,650	...	328	48	138	6,937	
								Pittsburgh, Pa.....	33	2,189	...	193	32	85	4,051	
								St. Louis, Mo.....	30	1,781	...	156	26	101	3,668	
								Washington, D. C.....	8	603	...	62	1	21	1,246	
								Cleveland, Ohio.....	23	1,614	...	146	19	53	2,419	
								Baltimore, Md.....	31	1,598	...	93	20	46	1,710	
								Minneapolis-St. Paul, Minn.....	14	835	...	65	11	31	1,223	
								Buffalo, N. Y.....	14	798	...	55	12	31	1,399	

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, * November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, * November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
FARM PRODUCTS (EDIBLE)															
Dairy, poultry products, total.....	6,185	4,179,305	12.9	298,395	5,346	100,632	5,871,032	FARM PRODUCTS (EDIBLE)—Con.							
\$5,000,000 and Over								Dairy, poultry products—Continued							
United States, total...	129	1,155,540	10.5	73,828	44	20,206	1,453,058	\$200,000--\$499,999							
New England.....	4	35,126	...	907	...	308	17,275	United States, total...							
Middle Atlantic.....	45	397,745	...	16,689	17	3,903	306,241	1,534	487,804	13.7	32,641	1,454	13,782	653,280	
East North Central.....	36	380,221	...	19,599	16	5,209	389,399	New England.....							
West North Central.....	6	36,672	...	2,937	...	1,105	65,750	Middle Atlantic.....							
Pacific.....	29	232,418	...	25,975	10	7,226	526,223	East North Central.....							
Other divisions.....	9	73,358	...	7,721	1	2,455	148,170	West North Central.....							
14 metro. areas, total.	97	941,113	9.5	53,841	33	13,825	1,056,702	South Atlantic.....							
New York-Northeastern New Jersey.....	40	357,667	...	14,482	17	3,346	270,665	East South Central.....							
Chicago, Ill.....	21	272,634	...	9,785	9	2,463	204,434	West South Central.....							
Los Angeles, Calif.....	11	101,805	...	12,170	...	3,351	356,115	Mountain.....							
Boston, Mass.....	4	35,126	...	907	...	308	17,275	Pacific.....							
San Francisco-Oakland, Calif.....	9	78,824	...	7,626	6	2,017	164,563	14 metro. areas, total.							
Other metro. areas.....	12	95,057	...	8,871	1	2,340	163,650	543	177,705	10.2	4,186	513	3,078	108,346	
\$1,000,000--\$4,999,999								New York-Northeastern New Jersey.....							
United States, total...	830	1,689,096	13.7	132,465	349	41,652	2,573,417	Chicago, Ill.....							
New England.....	40	79,330	...	5,474	8	1,643	102,617	Los Angeles, Calif.....							
Middle Atlantic.....	273	581,297	...	30,073	129	8,188	568,631	Philadelphia, Pa.....							
East North Central.....	192	384,846	...	30,484	94	8,962	600,536	Detroit, Mich.....							
West North Central.....	77	142,607	...	11,372	30	4,200	229,681	Boston, Mass.....							
South Atlantic.....	69	132,648	...	14,228	16	5,095	275,450	San Francisco-Oakland, Calif.....							
East South Central.....	23	46,665	...	6,191	5	2,246	115,841	Pittsburgh, Pa.....							
West South Central.....	52	102,677	...	11,772	22	4,509	234,867	St. Louis, Mo.....							
Mountain.....	13	25,660	...	2,418	7	804	48,758	Washington, D. C.....							
Pacific.....	91	193,366	...	20,453	38	6,005	397,038	Cleveland, Ohio.....							
14 metro. areas, total.	424	911,789	10.6	53,936	200	14,412	1,053,382	Baltimore, Md.....							
New York-Northeastern New Jersey.....	186	412,464	...	18,831	76	4,760	352,678	Minneapolis-St. Paul, Minn.....							
Chicago, Ill.....	65	148,401	...	9,577	24	2,445	181,836	Buffalo, N. Y.....							
Los Angeles, Calif.....	22	41,890	...	3,019	11	898	58,537	United States, total...							
Philadelphia, Pa.....	30	58,706	...	2,226	26	701	46,345	New England.....							
Detroit, Mich.....	23	54,348	...	4,253	21	1,339	83,639	Middle Atlantic.....							
Boston, Mass.....	15	32,336	...	1,551	2	392	20,007	East North Central.....							
San Francisco-Oakland, Calif.....	19	46,554	...	5,436	9	1,485	102,316	West North Central.....							
Pittsburgh, Pa.....	9	18,636	...	1,619	2	440	36,323	South Atlantic.....							
St. Louis, Mo.....	9	14,133	...	975	5	319	19,817	East South Central.....							
Washington, D. C.....	12	27,438	...	1,923	...	547	37,802	West South Central.....							
Cleveland, Ohio.....	9	14,054	...	788	5	247	17,244	Mountain.....							
Baltimore, Md.....	5	6,786	...	401	5	192	8,176	Pacific.....							
Minneapolis-St. Paul, Minn.....	8	14,877	...	2,008	5	642	48,306	14 metro. areas, total.							
Buffalo, N. Y.....	12	21,166	...	1,259	9	305	24,959	New York-Northeastern New Jersey.....							
\$500,000--\$999,999								Chicago, Ill.....							
United States, total...	829	582,652	14.3	43,578	665	16,638	865,696	Los Angeles, Calif.....							
New England.....	38	26,013	...	2,099	25	652	32,703	Philadelphia, Pa.....							
Middle Atlantic.....	214	150,844	...	7,422	151	2,462	139,246	Detroit, Mich.....							
East North Central.....	197	137,995	...	11,426	171	3,466	226,336	Boston, Mass.....							
West North Central.....	88	60,277	...	3,555	64	1,524	77,099	San Francisco-Oakland, Calif.....							
South Atlantic.....	83	59,501	...	6,198	35	2,816	130,543	Pittsburgh, Pa.....							
East South Central.....	40	28,735	...	2,827	37	1,162	56,570	St. Louis, Mo.....							
West South Central.....	63	44,858	...	3,775	57	1,414	79,084	Washington, D. C.....							
Mountain.....	25	16,947	...	1,568	23	558	30,791	Cleveland, Ohio.....							
Pacific.....	81	57,482	...	4,708	100	1,584	100,377	Baltimore, Md.....							
14 metro. areas, total.	323	224,614	9.8	11,962	307	3,826	234,493	Minneapolis-St. Paul, Minn.....							
New York-Northeastern New Jersey.....	133	93,174	...	4,268	93	1,296	81,024	Buffalo, N. Y.....							
Chicago, Ill.....	46	32,129	...	1,955	52	557	37,165	United States, total...							
Los Angeles, Calif.....	24	16,356	...	1,101	32	390	22,754	New England.....							
Philadelphia, Pa.....	21	14,811	...	628	22	229	11,578	Middle Atlantic.....							
Detroit, Mich.....	17	11,886	...	674	23	103	14,493	East North Central.....							
Boston, Mass.....	11	7,468	...	414	7	206	7,337	West North Central.....							
San Francisco-Oakland, Calif.....	16	11,208	...	737	25	202	15,814	South Atlantic.....							
Pittsburgh, Pa.....	7	4,952	...	204	4	68	3,376	East South Central.....							
St. Louis, Mo.....	17	11,460	...	773	14	292	15,011	West South Central.....							
Washington, D. C.....	3	2,077	...	135	3	49	2,438	Mountain.....							
Cleveland, Ohio.....	8	5,318	...	200	13	63	4,897	Pacific.....							
Baltimore, Md.....	7	5,818	...	346	9	157	8,935	14 metro. areas, total.							
Minneapolis-St. Paul, Minn.....	8	5,275	...	243	5	80	4,652	New York-Northeastern New Jersey.....							
Buffalo, N. Y.....	5	2,682	...	299	5	104	4,925	Chicago, Ill.....							
Fruits, vegetables (fresh), total.....															
\$5,000,000 and Over															
United States, total...															
Middle Atlantic.....															
East North Central.....															
West North Central.....															
South Atlantic.....															
Pacific.....															
Other divisions.....															
14 metro. areas, total.															
New York-Northeastern New Jersey.....															
Chicago, Ill.....															
Los Angeles, Calif.....															
Philadelphia, Pa.....															
Detroit, Mich.....															
Boston, Mass.....															
San Francisco-Oakland, Calif.....															
Pittsburgh, Pa.....															
St. Louis, Mo.....															
Washington, D. C.....															
Cleveland, Ohio.....															
Baltimore, Md.....															
Minneapolis-St. Paul, Minn.....															
Buffalo, N. Y.....															

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
FRUIT, VEGETABLES (EDIBLE)—Gen.						FARM PRODUCTS (EDIBLE)—Gen.									
Fruit, vegetables (fresh)—Gen.						Fruit, vegetables (fresh)—Gen.									
Under \$500,000						Under \$500,000									
United States, total...						United States, total...									
New England...						New England...									
Middle Atlantic...						Middle Atlantic...									
East North Central...						East North Central...									
West North Central...						West North Central...									
South Atlantic...						South Atlantic...									
East South Central...						East South Central...									
West South Central...						West South Central...									
Mountain...						Mountain...									
Pacific...						Pacific...									
14 metro. areas, total...						14 metro. areas, total...									
New York-Northeastern New Jersey...						New York-Northeastern New Jersey...									
Chicago, Ill.						Chicago, Ill.									
Los Angeles, Calif.						Los Angeles, Calif.									
Philadelphia, Pa.						Philadelphia, Pa.									
Detroit, Mich.						Detroit, Mich.									
Boston, Mass.						Boston, Mass.									
San Francisco-Oakland, Calif.						San Francisco-Oakland, Calif.									
Pittsburgh, Pa.						Pittsburgh, Pa.									
St. Louis, Mo.						St. Louis, Mo.									
Washington, D. C.						Washington, D. C.									
Cleveland, Ohio						Cleveland, Ohio									
Baltimore, Md.						Baltimore, Md.									
Minneapolis-St. Paul, Minn.						Minneapolis-St. Paul, Minn.									
Buffalo, N. Y.						Buffalo, N. Y.									
\$500,000-\$999,999						\$500,000-\$999,999									
United States, total...						United States, total...									
New England...						New England...									
Middle Atlantic...						Middle Atlantic...									
East North Central...						East North Central...									
West North Central...						West North Central...									
South Atlantic...						South Atlantic...									
East South Central...						East South Central...									
West South Central...						West South Central...									
Mountain...						Mountain...									
Pacific...						Pacific...									
14 metro. areas, total...						14 metro. areas, total...									
New York-Northeastern New Jersey...						New York-Northeastern New Jersey...									
Chicago, Ill.						Chicago, Ill.									
Los Angeles, Calif.						Los Angeles, Calif.									
Philadelphia, Pa.						Philadelphia, Pa.									
Detroit, Mich.						Detroit, Mich.									
Boston, Mass.						Boston, Mass.									
San Francisco-Oakland, Calif.						San Francisco-Oakland, Calif.									
Pittsburgh, Pa.						Pittsburgh, Pa.									
St. Louis, Mo.						St. Louis, Mo.									
Washington, D. C.						Washington, D. C.									
Cleveland, Ohio						Cleveland, Ohio									
Baltimore, Md.						Baltimore, Md.									
Minneapolis-St. Paul, Minn.						Minneapolis-St. Paul, Minn.									
Buffalo, N. Y.						Buffalo, N. Y.									
\$1,000,000 and over						\$1,000,000 and over									
United States, total...						United States, total...									
New England...						New England...									
Middle Atlantic...						Middle Atlantic...									
East North Central...						East North Central...									
West North Central...						West North Central...									
South Atlantic...						South Atlantic...									
East South Central...						East South Central...									
West South Central...						West South Central...									
Mountain...						Mountain...									
Pacific...						Pacific...									
14 metro. areas, total...						14 metro. areas, total...									
New York-Northeastern New Jersey...						New York-Northeastern New Jersey...									
Chicago, Ill.						Chicago, Ill.									
Los Angeles, Calif.						Los Angeles, Calif.									
Philadelphia, Pa.						Philadelphia, Pa.									
Detroit, Mich.						Detroit, Mich.									
Boston, Mass.						Boston, Mass.									
San Francisco-Oakland, Calif.						San Francisco-Oakland, Calif.									
Pittsburgh, Pa.						Pittsburgh, Pa.									
St. Louis, Mo.						St. Louis, Mo.									
Washington, D. C.						Washington, D. C.									
Cleveland, Ohio						Cleveland, Ohio									
Baltimore, Md.						Baltimore, Md.									
Minneapolis-St. Paul, Minn.						Minneapolis-St. Paul, Minn.									
Buffalo, N. Y.						Buffalo, N. Y.									
\$250,000-\$499,999						\$250,000-\$499,999									
United States, total...						United States, total...									
New England...						New England...									
Middle Atlantic...						Middle Atlantic...									
East North Central...						East North Central...									
West North Central...						West North Central...									
South Atlantic...						South Atlantic...									
East South Central...						East South Central...									
West South Central...						West South Central...									
Mountain...						Mountain...									
Pacific...						Pacific...									
14 metro. areas, total...						14 metro. areas, total...									
New York-Northeastern New Jersey...						New York-Northeastern New Jersey...									
Chicago, Ill.						Chicago, Ill.									
Los Angeles, Calif.						Los Angeles, Calif.									
Philadelphia, Pa.						Philadelphia, Pa.									
Detroit, Mich.						Detroit, Mich.									
Boston, Mass.						Boston, Mass.									
San Francisco-Oakland, Calif.						San Francisco-Oakland, Calif.									
Pittsburgh, Pa.						Pittsburgh, Pa.									
St. Louis, Mo.						St. Louis, Mo.									
Washington, D. C.						Washington, D. C.									
Cleveland, Ohio						Cleveland, Ohio									
Baltimore, Md.						Baltimore, Md.									
Minneapolis-St. Paul, Minn.						Minneapolis-St. Paul, Minn.									
Buffalo, N. Y.						Buffalo, N. Y.									
\$500,000-\$999,999						\$500,000-\$999,999									
United States, total...						United States, total...									
New England...						New England...									
Middle Atlantic...						Middle Atlantic...									
East North Central...						East North Central...									
West North Central...						West North Central...									
South Atlantic...						South Atlantic...									
East South Central...						East South Central...									
West South Central...						West South Central...									
Mountain...						Mountain...									
Pacific...						Pacific...									
14 metro. areas, total...						14 metro. areas, total...									
New York-Northeastern New Jersey...						New York-Northeastern New Jersey...									
Chicago, Ill.						Chicago, Ill.									
Los Angeles, Calif.						Los Angeles, Calif.									
Philadelphia, Pa.						Philadelphia, Pa.									
Detroit, Mich.						Detroit, Mich.									
Boston, Mass.						Boston, Mass.									
San Francisco-Oakland, Calif.						San Francisco-Oakland, Calif.									
Pittsburgh, Pa.						Pittsburgh, Pa.									
St. Louis, Mo.						St. Louis, Mo.									
Washington, D. C.						Washington, D. C.									
Cleveland, Ohio						Cleveland, Ohio									
Baltimore, Md.						Baltimore, Md.									
Minneapolis-St. Paul, Minn.						Minneapolis-St. Paul, Minn.									
Buffalo, N. Y.						Buffalo, N. Y.									

See Footnote, Table 2A, for details.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Operating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ployees	Pay roll							Em-ployees	Pay roll	
																(Num-ber)	(Dollars)	(Num-ber)	(Dollars)
BEER, WINES, DISTILLED SPIRITS--Continued								BEER, WINES, DISTILLED SPIRITS--Continued								
Beer, ale--Continued								Wines, distilled spirits--Con.								
\$200,000--\$499,999								\$1,000,000--\$4,999,999--Con.								
United States, total...	1,539	473,561	14.6	31,729	1,245	10,914	605,879	East South Central.....	31	61,594	...	2,079	23	541	39,684	
New England.....	55	18,318	...	1,435	23	542	28,583	West South Central.....	48	141,636	...	3,618	4	1,083	61,376	
Middle Atlantic.....	334	104,467	...	6,604	315	2,466	129,433	Mountain.....	23	44,499	...	1,012	5	56	39,206	
East North Central.....	375	115,302	...	8,468	307	2,696	164,043	Pacific.....	73	145,149	...	9,460	7	1,855	164,646	
West North Central.....	201	60,026	...	4,155	158	1,403	78,422	14 metro. areas, total.	184	444,312	10.6	24,571	34	6,049	492,308	
South Atlantic.....	176	55,383	...	3,424	107	1,336	67,852	New York-Northeastern New Jersey.....	4	48,417	...	6,724	19	1,550	134,013	
East South Central.....	64	19,218	...	1,133	54	508	20,416	Chicago, Ill.....	32	65,840	...	3,420	15	914	65,582	
West South Central.....	124	36,454	...	1,942	91	740	36,835	Los Angeles, Calif.....	21	44,837	...	4,417	...	642	63,480	
Mountain.....	72	21,450	...	1,130	61	391	22,066	Philadelphia, Pa.....	5	13,387	...	796	1	163	17,588	
Pacific.....	138	42,943	...	3,018	129	832	58,133	Boston, Mass.....	14	45,956	...	1,991	...	491	41,243	
14 metro. areas, total.	299	94,609	15.2	6,495	279	2,187	123,938	San Francisco-Oakland, Calif.....	23	51,890	...	2,542	3	592	51,278	
New York-Northeastern New Jersey.....	32	10,272	...	830	18	308	19,749	St. Louis, Mo.....	14	26,253	...	1,419	...	447	21,432	
Chicago, Ill.....	50	15,728	...	1,262	37	372	24,541	Washington, D. C.....	11	24,335	...	1,556	...	427	31,449	
Los Angeles, Calif.....	14	4,318	...	319	8	110	6,411	Cleveland, Ohio.....	5	8,254	...	237	...	70	14,542	
Philadelphia, Pa.....	60	18,743	...	1,247	55	498	23,117	Baltimore, Md.....	2	2,482	...	1,167	4	333	24,239	
Detroit, Mich.....	13	4,338	...	366	31	100	6,854	Minneapolis-St. Paul, Minn.....	3	8,663	...	248	...	152	6,600	
Boston, Mass.....	7	2,097	...	178	11	71	3,652	Buffalo, N. Y.....	4	20,431	...	1,334	1	358	25,496	
San Francisco-Oakland, Calif.....	15	4,399	...	287	11	87	6,137									
Pittsburgh, Pa.....	65	20,048	...	838	79	292	16,456	\$500,000--\$999,999								
St. Louis, Mo.....	9	3,261	...	224	7	67	4,439	United States, total...	256	497,467	11.9	11,397	92	3,477	230,137	
Washington, D. C.....	10	3,589	...	272	4	81	4,377	New England.....	25	21,474	...	1,880	2	451	3,153	
Cleveland, Ohio.....	6	2,127	...	256	2	71	2,741	Middle Atlantic.....	24	10,646	...	1,323	4	367	29,213	
Minneapolis-St. Paul, Minn.....	9	2,715	...	224	8	67	4,111	East North Central.....	74	52,597	...	3,382	28	826	62,210	
Buffalo, N. Y.....	9	2,774	...	197	8	62	3,491	West North Central.....	17	12,942	...	792	4	209	14,595	
								South Atlantic.....	22	16,031	...	846	11	95	21,679	
Under \$200,000								East South Central.....	17	12,882	...	639	8	180	13,304	
United States, total...	3,337	313,760	15.6	18,546	3,040	9,199	383,121	West South Central.....	17	12,734	...	704	6	214	12,478	
New England.....	71	7,586	...	680	38	300	14,519	Mountain.....	14	8,300	...	353	10	179	6,866	
Middle Atlantic.....	1,056	29,568	...	4,982	1,131	2,217	98,355	Pacific.....	45	32,461	...	2,208	19	501	42,549	
East North Central.....	740	72,005	...	4,577	652	1,818	91,256	14 metro. areas, total.	73	53,590	13.9	3,742	28	1,365	80,231	
West North Central.....	401	115,129	...	2,705	308	1,155	53,512	New York-Northeastern New Jersey.....	12	12,480	...	1,136	3	294	20,683	
South Atlantic.....	300	30,016	...	1,491	221	907	41,892	Chicago, Ill.....	24	12,476	...	1,319	10	269	22,211	
East South Central.....	118	11,690	...	692	48	381	15,377	Los Angeles, Calif.....	5	4,989	...	324	2	93	6,771	
West South Central.....	267	24,786	...	1,193	149	698	26,343	San Francisco-Oakland, Calif.....	15	11,349	...	830	11	228	16,010	
Mountain.....	110	10,617	...	557	110	222	11,804	Baltimore, Md.....	2	2,511	...	182	...	71	3,998	
Pacific.....	214	22,263	...	1,432	220	592	29,931	Other metro. areas.....	2	5,336	...	395	1	153	1,553	
14 metro. areas, total.	748	65,537	14.7	3,830	268	1,573	78,645									
New York-Northeastern New Jersey.....	89	6,832	...	552	77	246	12,423	\$20,000--\$99,999								
Chicago, Ill.....	138	12,550	...	628	129	239	13,357	United States, total...	230	77,139	15.1	5,133	124	1,757	1,5284	
Los Angeles, Calif.....	20	1,549	...	111	21	47	2,653	New England.....	14	4,427	...	368	7	139	6,420	
Philadelphia, Pa.....	126	11,311	...	627	132	263	12,721	Middle Atlantic.....	43	13,910	...	1,147	19	351	23,816	
Detroit, Mich.....	20	2,032	...	184	17	66	3,424	East North Central.....	77	25,820	...	1,597	49	517	30,845	
San Francisco-Oakland, Calif.....	22	3,160	...	271	36	75	4,488	West North Central.....	11	3,727	...	381	2	113	5,669	
Pittsburgh, Pa.....	241	19,241	...	1,028	287	336	13,486	South Atlantic.....	12	6,152	...	422	11	162	3,324	
St. Louis, Mo.....	16	1,457	...	108	15	39	2,329	East South Central.....	1	1,952	...	106	5	54	2,003	
Cleveland, Ohio.....	13	1,086	...	114	4	45	2,344	West South Central.....	8	2,098	...	151	10	76	3,605	
Baltimore, Md.....	13	1,090	...	98	9	16	1,383	Mountain.....	16	5,311	...	278	7	135	5,419	
Minneapolis-St. Paul, Minn.....	15	2,119	...	127	12	59	3,251	Pacific.....	32	12,022	...	734	15	240	18,097	
Buffalo, N. Y.....	22	2,336	...	243	21	84	5,344	14 metro. areas, total.	117	35,114	17.2	2,456	50	766	50,449	
Other metro. areas.....	2	718	...	107	4	39	2,170	New York-Northeastern New Jersey.....	35	11,393	...	987	17	271	18,834	
								Chicago, Ill.....	25	2,822	...	524	15	142	10,094	
Wines, distilled spirits, total.....	1,464	2,390,797	9.3	116,768	596	28,707	2,281,674	Los Angeles, Calif.....	7	2,136	...	130	1	39	3,112	
\$5,000,000 and Over								Philadelphia, Pa.....	4	1,101	...	105	...	27	1,987	
United States, total...	28	900,233	8.1	38,449	8	2,423	739,840	Detroit, Mich.....	4	966	...	79	3	36	1,762	
Middle Atlantic.....	33	374,324	...	17,686	...	3,675	336,111	San Francisco-Oakland, Calif.....	11	3,671	...	169	7	54	3,674	
East North Central.....	17	145,783	...	6,432	...	1,564	139,017	St. Louis, Mo.....	2	2,567	...	227	2	82	4,743	
West North Central.....	8	47,714	...	2,214	...	429	43,098	Washington, D. C.....	4	1,173	...	55	1	24	1,325	
South Atlantic.....	11	30,952	...	2,314	...	441	43,119	Cleveland, Ohio.....	5	1,618	...	141	3	44	3,072	
West South Central.....	12	33,766	...	2,093	...	433	36,250	Other metro. areas.....	5	1,579	...	139	1	42	2,334	
Mountain.....	11	179,477	...	5,494	...	1,117	115,909									
Pacific.....	11	179,477	...	5,494	...	1,117	115,909	Under \$200,000								
Other divisions.....	7	17,229	...	1,371	...	223	31,936	United States, total...	364	27,241	24.6	2,567	272	46	64,074	
14 metro. areas, total.	68	699,388	8.1	32,718	7	6,95	634,893	New England.....	1	643	...	67	2	29	1,307	
\$1,000,000--\$4,999,999								Middle Atlantic.....	85	6,155	...	762	39	799	14,607	
United States, total...	551	1,198,717	3.2	54,816	170	14,651	1,155,719	East North Central.....	82	2,313	...	675	69	281	17,621	
New England.....	58	127,463	...	7,857	17	1,494	151,547	West North Central.....	19	464	...	44	5	21	444	
Middle Atlantic.....	23	107,642	...	12,862	15	3,092	255,537	South Atlantic.....	22	1,339	...	121	17	51	2,554	
East North Central.....	111	226,230	...	10,312	38	2,793	197,554	East South Central.....	7	742	...	47	1	14	1,620	
West North Central.....	52	107,792	...	4,993	19	1,367	89,823	West South Central.....	1	632	...	24	1	11	1,620	
South Atlantic.....	73	167,164	...	7,423	30	1,713	145,741	Mountain.....	14	1,362	...	73	9	48	3,774	
								Pacific.....	91	7,491	...	781	64	244	11,669	

See footnotes at end of table.

Table 2B.—SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
BEER, WINES, DISTILLED SPIRITS—Continued																
Wines, distilled spirits—Continued																
Under \$200,000—Con.																
14 metro. areas, total..	181	15,731	23.4	1,628	115	585	32,952	DRUGS, CHEMICALS—Con.								
New York-Northeastern								Proprietary medicines, toiletries—Con.								
New Jersey.....	67	4,916	...	655	27	237	12,485	\$5,000,000 and Over—Con.								
Chicago, Ill.....	22	1,874	...	193	14	75	3,879	14 metro. areas.....	4	36,119	34.9	4,099	...	1,040	92,467	
Los Angeles, Calif.....	9	1,134	...	81	9	27	1,688	\$1,000,000—\$4,999,999								
Philadelphia, Pa.....	7	395	...	49	3	11	1,031	United States, total...	32	66,363	34.5	8,853	6	2,473	168,339	
Detroit, Mich.....	5	796	...	45	2	14	891	Middle Atlantic.....	13	26,169	...	4,397	1	1,421	81,909	
Boston, Mass.....	8	309	...	35	8	10	740	East North Central.....	8	18,422	...	2,439	3	508	46,922	
San Francisco-Oakland, Calif.....	34	3,582	...	396	30	128	8,298	Pacific.....	8	17,500	...	1,568	2	404	30,234	
St. Louis, Mo.....	4	293	...	29	2	9	605	Other divisions.....	3	4,272	...	449	...	140	9,274	
Cleveland, Ohio.....	17	1,673	...	116	12	55	2,602	14 metro. areas.....	29	61,115	35.1	8,427	4	2,347	160,209	
Baltimore, Md.....	3	352	...	30	5	3	120	\$500,000—\$999,999								
Other metro. areas.....	5	407	...	8	4	16	713	United States, total...	46	31,617	23.7	3,727	21	951	68,873	
								New England.....	4	2,584	...	185	3	63	3,390	
DRUGS, CHEMICALS, ALLIED PRODUCTS								Middle Atlantic.....	19	13,704	...	2,468	6	574	43,518	
Drugs (general line), total.....	303	843,870	11.9	65,836	37	22,127	1,251,532	East North Central.....	8	6,086	...	472	5	119	9,880	
\$5,000,000 and Over								South Atlantic.....	3	1,956	...	137	...	46	2,888	
United States, total.....	42	312,072	12.0	24,736	...	7,969	462,231	West South Central.....	5	3,114	...	187	4	69	3,834	
Middle Atlantic.....	12	91,332	...	6,834	...	2,072	128,280	Pacific.....	3	1,613	...	122	1	35	2,572	
East North Central.....	10	73,192	...	5,831	...	1,734	105,831	Other divisions.....	4	2,560	...	156	2	45	2,791	
West North Central.....	6	39,270	...	3,148	...	1,150	59,750	14 metro. areas, total..	27	19,330	31.6	2,932	10	692	53,116	
Pacific.....	7	63,707	...	5,109	...	1,586	98,748	New York-Northeastern New Jersey.....	15	11,066	...	2,340	1	523	41,128	
Other divisions.....	7	4,571	...	3,814	...	1,427	69,622	Chicago, Ill.....	3	2,479	...	225	2	44	5,355	
14 metro. areas.....	28	222,870	11.7	17,675	...	5,590	334,560	Other metro. areas.....	9	5,785	...	367	7	125	6,633	
\$1,000,000—\$4,999,999								\$200,000—\$99,999								
United States, total.....	211	504,327	11.8	38,559	25	13,197	743,152	United States, total...	112	35,404	24.0	4,117	69	1,469	89,383	
New England.....	17	38,030	...	3,056	...	1,053	128,055	Middle Atlantic.....	44	13,243	...	1,803	16	636	41,557	
Middle Atlantic.....	28	70,915	...	5,182	...	1,737	98,611	East North Central.....	17	5,698	...	725	13	205	15,567	
East North Central.....	32	81,195	...	6,306	...	2,106	123,952	West North Central.....	7	2,456	...	336	3	126	6,360	
West North Central.....	18	44,550	...	3,594	...	1,303	70,273	South Atlantic.....	7	2,136	...	153	8	92	3,100	
South Atlantic.....	47	108,405	...	8,176	5	2,642	152,770	East South Central.....	5	1,756	...	166	2	82	3,140	
East South Central.....	17	40,330	...	3,174	4	1,140	60,551	West South Central.....	12	3,571	...	334	11	121	7,597	
West South Central.....	26	64,340	...	4,789	1	1,763	97,773	Pacific.....	13	4,271	...	391	12	133	8,054	
Mountain.....	14	26,407	...	1,983	2	701	38,263	Other divisions.....	7	2,273	...	209	4	74	4,008	
Pacific.....	12	31,555	...	2,299	...	732	45,904	14 metro. areas, total..	63	19,807	29.0	2,683	35	904	61,512	
14 metro. areas, total..	37	48,531	11.5	7,483	12	2,481	145,910	New York-Northeastern New Jersey.....	35	10,472	...	1,559	14	529	36,846	
New York-Northeastern New Jersey.....	9	23,191	...	1,744	2	610	35,285	Chicago, Ill.....	8	2,764	...	468	4	130	11,752	
Chicago, Ill.....	5	16,658	...	1,254	4	414	25,778	Los Angeles, Calif.....	3	1,047	...	101	5	44	2,008	
Philadelphia, Pa.....	3	7,028	...	554	...	178	11,520	Detroit, Mich.....	3	812	...	31	6	12	891	
Washington, D. C.....	3	9,199	...	677	...	216	11,296	San Francisco-Oakland, Calif.....	4	1,172	...	159	1	46	3,168	
Baltimore, Md.....	4	7,416	...	795	5	253	13,139	Other metro. areas.....	10	3,540	...	365	5	143	6,847	
Other metro. areas.....	13	33,040	...	4,459	1	810	48,892	Under \$200,000								
\$500,000—\$999,999								United States, total...	590	33,433	26.4	3,813	450	1,739	80,342	
United States, total.....	37	28,257	12.1	2,437	4	835	40,526	New England.....	28	1,749	...	185	22	93	3,525	
New England.....	4	3,095	...	250	1	110	4,768	Middle Atlantic.....	190	11,255	...	1,546	105	639	32,998	
Middle Atlantic.....	10	7,390	...	644	2	220	11,625	East North Central.....	132	7,262	...	934	104	390	19,678	
East North Central.....	5	3,805	...	311	...	129	5,697	West North Central.....	49	2,454	...	264	36	154	5,362	
West North Central.....	3	4,363	...	180	...	61	3,036	South Atlantic.....	48	2,880	...	235	44	127	4,455	
South Atlantic.....	6	4,435	...	353	...	116	6,303	East South Central.....	21	1,020	...	109	16	51	2,130	
West South Central.....	6	4,949	...	322	1	141	5,284	West South Central.....	42	2,801	...	143	50	75	2,912	
Other divisions.....	3	4,224	...	177	...	58	3,113	Mountain.....	11	479	...	37	8	21	652	
14 metro. areas.....	3	6,668	11.3	454	2	159	8,004	Pacific.....	69	3,533	...	360	65	189	8,630	
Under \$500,000								14 metro. areas, total..	349	19,010	30.7	2,552	232	1,109	54,890	
United States, total.....	13	4,214	11.9	304	8	426	5,623	New York-Northeastern New Jersey.....	145	8,613	...	1,230	76	491	26,419	
Middle Atlantic.....	4	3,743	...	264	5	82	3,909	Chicago, Ill.....	52	3,125	...	470	36	186	10,266	
Other divisions.....	4	1,171	...	100	3	44	1,714	Los Angeles, Calif.....	44	1,946	...	266	38	151	6,672	
14 metro. areas.....	7	4,423	10.1	138	5	51	2,646	Philadelphia, Pa.....	15	1,196	...	144	12	52	2,864	
Proprietary medicines, toiletries, total.....	784	202,936	29.8	24,609	546	7,672	499,404	Detroit, Mich.....	17	573	...	48	14	30	966	
\$5,000,000 and over								Boston, Mass.....	4	168	...	26	4	8	306	
United States.....	4	36,119	34.9	4,099	...	1,040	92,467	San Francisco-Oakland, Calif.....	7	366	...	29	8	19	657	
								Pittsburgh, Pa.....	5	97	...	20	2	16	513	
								St. Louis, Mo.....	13	617	...	66	11	33	1,344	
								Washington, D. C.....	6	319	...	19	5	10	290	
								Cleveland, Ohio.....	11	488	...	72	10	20	1,177	
								Baltimore, Md.....	8	538	...	39	9	26	781	
								Minneapolis-St. Paul, Minn.....	15	573	...	71	6	36	1,313	
								Buffalo, N. Y.....	7	341	...	52	1	31	1,322	

See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
																(Number)	(Dollars)	(Number)	(Dollars)
DRUGS, CHEMICALS—Con.								DRUGS, CHEMICALS—Con.								
Retailer cooperatives-specialty lines.....	17	6,551	9.3	374	1	138	7,154	Industrial chemicals, total.....	365	535,080	14.5	40,338	432	9,661	731,166	
Drug sundries, total..	1,012	271,976	18.5	19,708	755	6,409	378,411	\$5,000,000 and Over								
\$1,000,000 and Over								United States, total...	17	154,748	9.3	8,548	3	1,815	148,816	
United States, total....	26	133,143	17.7	6,180	8	1,615	119,784	Middle Atlantic.....	10	100,171	...	6,058	3	1,208	101,687	
Middle Atlantic.....	9	22,823	...	2,570	...	646	50,804	Pacific.....	4	27,421	...	1,914	...	512	37,044	
East North Central.....	5	86,633	...	2,194	2	573	40,404	Other divisions.....	3	27,156	...	576	...	95	10,085	
Pacific.....	5	7,462	...	462	3	133	9,231	14 metro. areas.....	13	141,143	10.4	7,645	3	1,615	128,731	
Other divisions.....	7	16,225	...	954	3	263	18,845	\$1,000,000--\$4,999,999								
14 metro. areas.....	17	118,927	17.9	4,899	4	1,246	93,772	United States, total....	106	213,968	14.3	17,649	17	3,430	283,733	
\$500,000--\$999,999								New England.....	15	24,622	...	1,294	...	303	30,233	
United States, total....	51	35,361	20.7	4,002	20	1,211	74,883	Middle Atlantic.....	49	99,428	...	7,361	...	1,433	132,064	
Middle Atlantic.....	20	13,526	...	1,630	5	425	28,900	East North Central.....	18	38,449	...	2,863	...	710	54,162	
East North Central.....	11	7,976	...	1,035	5	365	17,400	West North Central.....	5	11,222	...	937	...	281	11,462	
West North Central.....	3	2,400	...	218	1	59	3,720	South Atlantic.....	6	14,430	...	406	...	111	8,484	
South Atlantic.....	3	1,939	...	172	...	68	4,490	West South Central.....	5	6,465	...	503	...	162	3,644	
West South Central.....	3	1,649	...	98	2	44	1,744	Pacific.....	5	14,300	...	1,038	...	275	25,250	
Pacific.....	8	5,806	...	610	7	167	11,826	Other divisions.....	3	5,432	...	584	...	164	9,748	
Other divisions.....	3	2,065	...	239	...	83	5,493	14 metro. areas, total..	72	156,368	14.7	11,856	14	2,352	213,403	
14 metro. areas, total..	32	22,990	21.7	2,557	8	698	44,108	New York-Northeastern New Jersey.....	42	83,785	...	6,954	9	1,209	124,494	
New York-Northeastern New Jersey.....	13	9,305	...	1,085	1	285	19,252	Chicago, Ill.....	9	20,513	...	1,332	...	329	25,436	
Chicago, Ill.....	5	3,419	...	394	...	126	6,737	Philadelphia, Pa.....	4	10,503	...	571	...	145	10,079	
Philadelphia, Pa.....	3	1,965	...	342	1	76	6,708	Detroit, Mich.....	3	8,568	...	254	...	157	14,288	
San Francisco-Oakland, Calif.....	3	2,445	...	399	1	73	5,922	Boston, Mass.....	6	11,366	...	586	...	151	9,169	
Other metro. areas.....	8	5,856	...	437	5	138	7,484	Other metro. areas.....	8	20,733	...	1,557	...	361	33,237	
\$200,000--\$499,999								\$500,000--\$999,999								
United States, total....	172	53,454	17.0	4,737	140	1,556	88,136	United States, total....	107	24,833	18.5	6,870	16	1,614	122,552	
New England.....	9	3,003	...	278	5	103	5,295	New England.....	12	8,578	...	811	4	127	13,431	
Middle Atlantic.....	64	19,259	...	1,823	43	557	34,167	Middle Atlantic.....	37	26,117	...	4,333	6	463	38,170	
East North Central.....	28	8,650	...	836	25	250	14,803	East North Central.....	13	8,126	...	727	2	183	14,547	
West North Central.....	12	3,681	...	412	5	114	7,074	West North Central.....	13	7,111	...	1,025	1	276	19,537	
South Atlantic.....	12	3,501	...	294	8	109	5,636	South Atlantic.....	2	6,019	...	686	1	169	11,970	
West South Central.....	27	8,850	...	582	36	229	11,409	East South Central.....	3	(x)	...	(y)	1	(x)	(x)	
Pacific.....	14	4,268	...	340	4	114	6,335	West South Central.....	9	6,308	...	471	...	121	7,732	
Other divisions.....	6	2,242	...	172	9	80	3,350	Mountain.....	2	(x)	...	(x)	...	(x)	(x)	
14 metro. areas, total..	95	29,340	18.3	2,659	71	776	41,217	Pacific.....	10	7,062	...	633	1	400	12,761	
New York-Northeastern New Jersey.....	52	15,491	...	1,304	40	386	23,988	14 metro. areas, total..	63	44,543	18.8	4,097	12	847	71,535	
Chicago, Ill.....	13	4,311	...	374	16	108	8,368	New York-Northeastern New Jersey.....	32	22,426	...	1,340	6	376	31,778	
Los Angeles, Calif.....	6	1,929	...	198	3	67	3,726	Chicago, Ill.....	4	2,387	...	173	...	27	4,737	
Philadelphia, Pa.....	4	1,338	...	101	3	33	1,818	Los Angeles, Calif.....	3	2,390	...	243	...	42	5,422	
Boston, Mass.....	3	999	...	88	2	26	1,994	Boston, Mass.....	7	5,278	...	547	4	74	9,175	
San Francisco-Oakland, Calif.....	4	1,174	...	54	3	19	1,097	San Francisco-Oakland, Calif.....	5	3,325	...	313	1	72	6,011	
St. Louis, Mo.....	3	1,028	...	125	...	28	1,791	Minneapolis-St. Paul, Minn.....	3	2,269	...	271	1	57	4,778	
Buffalo, N. Y.....	3	1,109	...	170	...	54	3,816	Other metro. areas.....	9	6,468	...	629	...	149	11,627	
Other metro. areas.....	7	2,161	...	244	4	55	4,419	\$200,000--\$499,999								
Under \$200,000								United States, total....	174	55,502	17.4	4,335	62	1,250	88,823	
United States, total....	763	50,018	20.8	4,789	587	2,027	37,608	New England.....	14	4,358	...	418	5	100	7,224	
New England.....	38	2,598	...	348	16	146	6,724	Middle Atlantic.....	80	25,033	...	2,468	31	499	38,064	
Middle Atlantic.....	259	15,364	...	1,651	188	674	32,756	East North Central.....	22	7,243	...	674	8	183	13,725	
East North Central.....	135	8,956	...	1,014	93	398	20,149	West North Central.....	13	4,670	...	557	1	153	3,863	
West North Central.....	52	3,516	...	313	38	125	6,433	South Atlantic.....	12	4,438	...	346	...	93	6,501	
South Atlantic.....	52	3,687	...	339	42	169	7,421	West South Central.....	19	5,788	...	345	9	138	8,026	
East South Central.....	27	1,653	...	121	34	53	2,449	Pacific.....	8	2,578	...	165	6	39	2,812	
West South Central.....	77	5,485	...	341	70	167	7,437	Other divisions.....	6	1,794	...	137	2	45	2,602	
Mountain.....	16	1,458	...	93	12	45	1,918	14 metro. areas, total..	97	31,210	19.1	2,238	34	643	49,891	
Pacific.....	111	6,649	...	564	34	248	13,281	New York-Northeastern New Jersey.....	58	17,926	...	1,604	21	327	26,911	
14 metro. areas, total..	441	27,304	22.7	2,902	330	1,151	58,150	Chicago, Ill.....	8	2,789	...	221	1	54	5,346	
New York-Northeastern New Jersey.....	196	11,303	...	1,189	143	466	23,571	Los Angeles, Calif.....	4	1,150	...	73	2	21	1,370	
Chicago, Ill.....	44	2,884	...	379	31	130	7,616	Philadelphia, Pa.....	6	2,306	...	251	2	45	4,072	
Los Angeles, Calif.....	64	3,195	...	320	51	139	7,371	Boston, Mass.....	5	1,617	...	130	4	30	2,205	
Philadelphia, Pa.....	26	1,745	...	176	28	84	3,488	Pittsburgh, Pa.....	4	1,297	...	134	1	49	2,074	
Detroit, Mich.....	16	1,200	...	107	10	42	3,066	Other metro. areas.....	12	4,165	...	424	3	117	7,908	
Boston, Mass.....	18	1,057	...	171	7	68	3,261	Under \$200,000								
San Francisco-Oakland, Calif.....	21	1,719	...	152	19	60	2,950	United States, total....	561	36,029	25.3	4,336	334	1,238	87,242	
Pittsburgh, Pa.....	7	594	...	64	6	25	1,065	New England.....	4	2,181	...	257	2	92	4,863	
St. Louis, Mo.....	12	439	...	68	6	29	1,565	Middle Atlantic.....	232	15,374	...	2,105	131	686	42,304	
Washington, D. C.....	3	228	...	22	2	7	373	East North Central.....	87	5,105	...	629	53	34	11,898	
Cleveland, Ohio.....	13	1,134	...	145	10	54	2,723	West North Central.....	32	1,885	...	188	18	81	4,408	
Baltimore, Md.....	5	419	...	20	4	13	452	South Atlantic.....	50	4,001	...	431	27	169	3,423	
Minneapolis-St. Paul, Minn.....	10	462	...	46	10	13	851	East South Central.....	11	730	...	82	7	33	1,961	
Buffalo, N. Y.....	6	328	...	43	3	21	798	West South Central.....	34	2,546	...	198	24	95	4,163	
								Mountain.....	7	327	...	17	6	3	314	
								Pacific.....	64	3,880	...	362	40	140	1,821	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
						(Number)	(Thousands of dollars)							(Thousands of dollars)	(Number)	(Number)	(Dollars)	(Number)	(Dollars)
DRUGS, CHEMICALS—Con.								DRUGS, CHEMICALS—Con.								
Industrial chemicals—Continued								Paints, varnishes—Continued								
Under \$200,000—Con.								Under \$200,000								
14 metro. areas, total..	340	21,618	26.7	2,864	203	967	17,110	United States, total...	952	70,196	23.2	7,765	652	2,833	151,059	
New York-Northeastern New Jersey.....	183	11,400	...	1,687	106	561	33,245	New England.....	53	4,551	...	599	22	213	11,251	
Chicago, Ill.....	31	1,888	...	327	19	110	6,256	Middle Atlantic.....	276	20,556	...	2,117	186	773	39,990	
Los Angeles, Calif.....	32	1,733	...	148	25	61	3,612	East North Central.....	246	18,037	...	2,177	150	747	40,945	
Philadelphia, Pa.....	30	1,714	...	147	10	39	3,168	West North Central.....	68	4,974	...	478	58	214	9,410	
Detroit, Mich.....	7	282	...	37	3	12	824	South Atlantic.....	70	5,590	...	655	48	231	12,509	
Boston, Mass.....	10	1,536	...	143	11	40	2,634	East South Central.....	34	2,338	...	290	15	127	5,595	
San Francisco-Oakland, Calif.....	8	339	...	38	5	16	751	West South Central.....	53	3,896	...	398	41	163	8,475	
Pittsburgh, Pa.....	4	449	...	34	3	13	711	Mountain.....	21	1,743	...	203	14	77	4,296	
St. Louis, Mo.....	14	957	...	117	6	42	2,163	Pacific.....	131	8,511	...	848	118	288	18,588	
Washington, D. C.....	4	488	...	39	4	11	862	14 metro. areas, total..	495	37,533	22.7	4,070	337	1,385	78,939	
Cleveland, Ohio.....	12	598	...	60	7	28	945	New York-Northeastern New Jersey.....	156	11,770	...	1,120	104	396	21,161	
Baltimore, Md.....	4	251	...	17	1	9	348	Chicago, Ill.....	82	6,056	...	837	44	253	14,819	
Minneapolis-St. Paul, Minn.....	3	87	...	8	3	1	50	Los Angeles, Calif.....	41	3,045	...	324	35	111	7,969	
Buffalo, N. Y.....	4	330	...	81	3	24	1,536	Philadelphia, Pa.....	37	2,773	...	313	28	108	5,782	
Paints, varnishes, total.....	1,267	220,436	22.6	27,856	741	8,505	519,814	Detroit, Mich.....	26	2,260	...	244	19	83	5,792	
\$1,000,000 and Over								Boston, Mass.....	18	1,717	...	217	3	77	4,316	
United States, total....	25	39,979	20.0	5,346	...	1,382	98,208	San Francisco-Oakland, Calif.....	33	2,368	...	218	32	66	4,333	
Middle Atlantic.....	8	11,002	...	914	...	191	17,361	Pittsburgh, Pa.....	10	779	...	80	6	30	1,461	
East North Central.....	5	9,257	...	2,023	...	508	33,993	St. Louis, Mo.....	15	978	...	81	13	39	1,590	
West North Central.....	4	6,288	...	647	...	211	12,432	Washington, D. C.....	7	771	...	72	3	26	1,369	
South Atlantic.....	5	5,656	...	710	...	142	12,485	Cleveland, Ohio.....	28	1,736	...	208	13	67	3,675	
Other divisions.....	3	7,776	...	1,052	...	331	21,937	Baltimore, Md.....	13	1,064	...	110	12	38	1,832	
14 metro. areas.....	11	15,799	17.0	2,009	...	447	35,572	Minneapolis-St. Paul, Minn.....	13	1,104	...	104	14	41	1,996	
\$500,000--\$999,999								Buffalo, N. Y.....	16	1,112	...	142	11	50	2,844	
United States, total....	64	42,731	22.1	5,641	11	1,621	105,840	TOBACCO								
New England.....	5	3,902	...	501	...	136	9,394	Tobacco and products (exc. leaf), total..	2,877	2,490,226	5.2	74,586	2,609	25,877	1,411,956	
Middle Atlantic.....	17	11,207	...	1,294	7	398	23,588	\$5,000,000 and Over								
East North Central.....	15	9,661	...	1,511	...	468	30,295	United States, total....	50	378,630	5.2	13,219	9	3,742	227,493	
West North Central.....	8	5,275	...	762	...	206	14,245	New England.....	4	29,113	...	1,258	...	397	22,518	
South Atlantic.....	6	3,669	...	473	1	117	9,352	Middle Atlantic.....	16	127,634	...	4,588	5	1,279	83,370	
West South Central.....	6	4,368	...	507	...	161	9,359	East North Central.....	11	84,338	...	2,511	...	628	44,244	
Pacific.....	4	2,796	...	323	3	56	4,356	West North Central.....	5	35,209	...	1,202	...	375	16,987	
Other divisions.....	3	1,853	...	270	...	79	5,251	South Atlantic.....	8	59,230	...	2,404	2	705	38,507	
14 metro. areas, total..	27	18,536	23.0	2,217	10	632	42,801	Other divisions.....	6	43,106	...	1,256	2	358	21,867	
New York-Northeastern New Jersey.....	1	4,080	...	391	7	115	6,851	14 metro. areas, total..	30	238,116	4.4	7,416	7	2,012	124,905	
Chicago, Ill.....	5	2,469	...	405	...	155	8,707	New York-Northeastern New Jersey.....	10	88,030	...	2,765	...	772	52,930	
Boston, Mass.....	3	2,353	...	299	...	67	5,707	Chicago, Ill.....	5	38,940	...	1,096	...	290	20,571	
Cleveland, Ohio.....	3	2,322	...	350	...	100	7,221	Other metro. areas.....	15	111,139	...	3,555	7	950	51,404	
Buffalo, N. Y.....	3	2,101	...	261	...	73	4,535	\$1,000,000--\$4,999,999								
Other metro. areas.....	7	5,711	...	571	3	142	9,525	United States, total....	681	1,285,178	4.9	38,035	518	12,588	722,189	
\$200,000--\$499,999								New England.....	52	102,444	...	2,544	20	899	47,302	
United States, total....	226	67,530	23.2	4,104	78	2,668	164,707	Middle Atlantic.....	176	335,680	...	8,911	169	2,915	167,572	
New England.....	30	6,103	...	988	...	325	18,185	East North Central.....	154	294,453	...	10,394	106	3,120	194,400	
Middle Atlantic.....	64	18,492	...	2,345	26	682	41,986	West North Central.....	51	90,398	...	2,715	43	948	52,731	
East North Central.....	69	20,427	...	2,787	21	795	50,906	South Atlantic.....	69	131,384	...	4,165	44	1,423	76,320	
West North Central.....	30	6,454	...	1,146	5	317	19,315	East South Central.....	32	64,747	...	1,810	26	706	34,047	
South Atlantic.....	20	6,319	...	683	6	203	13,239	West South Central.....	54	97,633	...	2,593	29	941	53,742	
East South Central.....	5	1,205	...	138	...	38	1,748	Mountain.....	17	33,622	...	1,137	8	479	23,667	
West South Central.....	11	4,490	...	304	5	110	6,508	Pacific.....	76	134,817	...	3,766	73	1,148	73,408	
Mountain.....	5	1,497	...	203	2	78	4,450	14 metro. areas, total..	256	533,783	4.3	14,438	243	4,267	269,849	
Pacific.....	10	4,233	...	460	13	149	8,370	New York-Northeastern New Jersey.....	20	163,635	...	3,609	76	1,034	66,960	
14 metro. areas, total..	111	33,216	22.9	4,358	47	1,211	80,662	Chicago, Ill.....	35	67,951	...	2,185	23	589	44,333	
New York-Northeastern New Jersey.....	36	10,925	...	1,289	16	354	23,872	Los Angeles, Calif.....	14	34,168	...	731	21	232	14,027	
Chicago, Ill.....	19	4,187	...	596	6	173	12,520	Philadelphia, Pa.....	23	41,704	...	1,111	33	418	18,928	
Los Angeles, Calif.....	1	2,724	...	330	...	86	5,401	Detroit, Mich.....	14	34,582	...	1,221	15	325	23,343	
Philadelphia, Pa.....	3	1,413	...	166	1	58	3,355	Boston, Mass.....	11	27,281	...	545	5	183	9,269	
Detroit, Mich.....	6	1,895	...	253	3	66	4,217	San Francisco-Oakland, Calif.....	15	31,031	...	857	22	229	16,520	
San Francisco-Oakland, Calif.....	3	816	...	33	6	...	719	Pittsburgh, Pa.....	10	20,327	...	784	11	239	15,214	
Pittsburgh, Pa.....	4	1,352	...	245	2	61	4,908	St. Louis, Mo.....	8	19,630	...	540	1	178	10,290	
St. Louis, Mo.....	4	1,462	...	321	...	77	4,605	Washington, D. C.....	5	14,112	...	445	6	146	8,471	
Cleveland, Ohio.....	10	2,792	...	332	1	41	5,900	Cleveland, Ohio.....	12	27,441	...	1,011	12	249	17,346	
Baltimore, Md.....	6	2,513	...	216	3	74	4,524	Baltimore, Md.....	7	21,281	...	556	7	173	9,656	
Minneapolis-St. Paul, Minn.....	6	2,382	...	212	...	106	7,726	Minneapolis-St. Paul, Minn.....	7	2,887	...	289	4	112	5,360	
Other metro. areas.....	7	1,827	...	186	1	53	4,715	Buffalo, N. Y.....	8	17,853	...	504	7	160	9,832	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
TOBACCO—Continued								DRY GOODS, APPAREL								
Tobacco and products (exc. leaf)—Con.								Clothing, furnishings (general line), total	338	160,556	13.1	11,811	330	3,431	217,727	
\$500,000—\$999,999								\$1,500,000 and Over								
United States, total....	688	487,449	5.4	14,275	594	5,467	277,780	United States, total....	35	74,602	12.4	5,712	29	1,357	100,553	
New England.....	77	53,450	...	1,539	38	590	24,869	New England.....	4	11,937	...	925	2	234	10,047	
Middle Atlantic.....	129	92,849	...	2,499	117	937	49,042	Middle Atlantic.....	13	29,485	...	2,029	13	385	39,180	
East North Central.....	168	120,405	...	3,727	142	1,333	69,635	East North Central.....	6	14,367	...	1,172	3	332	20,535	
West North Central.....	83	58,861	...	1,864	76	721	36,061	East South Central.....	4	7,222	...	321	7	105	7,505	
South Atlantic.....	76	53,982	...	1,728	72	678	33,300	Other divisions.....	8	11,541	...	1,405	4	301	23,286	
East South Central.....	23	16,550	...	420	29	227	9,229	14 metro. areas.....	22	47,007	13.2	3,710	18	785	64,029	
West South Central.....	63	43,501	...	1,097	53	482	21,642	\$500,000—\$999,999								
Mountain.....	28	18,205	...	515	20	204	10,351	United States, total....	53	35,377	13.4	4,163	37	754	49,029	
Pacific.....	41	29,646	...	826	47	295	18,067	Middle Atlantic.....	15	9,536	...	832	7	211	14,322	
14 metro. areas, total..	174	124,752	4.5	3,118	174	1,168	62,731	East North Central.....	4	4,739	...	135	7	30	2,459	
New York-Northeastern New Jersey.....	48	33,515	...	697	47	246	14,011	West North Central.....	4	2,300	...	352	...	84	5,397	
Chicago, Ill.....	28	20,409	...	487	31	179	9,500	South Atlantic.....	8	5,323	...	454	9	123	8,511	
Los Angeles, Calif.....	8	6,096	...	176	8	71	4,475	East South Central.....	7	4,374	...	435	5	74	3,744	
Philadelphia, Pa.....	13	9,907	...	250	13	102	4,498	West South Central.....	7	5,374	...	409	...	123	7,801	
Detroit, Mich.....	15	10,261	...	260	12	74	4,358	Pacific.....	4	4,863	...	165	4	47	3,382	
Boston, Mass.....	15	10,581	...	383	10	133	7,685	Other divisions.....	4	2,970	...	175	5	62	3,665	
San Francisco-Oakland, Calif.....	6	4,706	...	61	12	23	1,343	14 metro. areas.....	17	11,006	11.5	950	17	254	17,473	
Pittsburgh, Pa.....	5	3,205	...	84	6	35	1,616	\$200,000—\$499,999								
St. Louis, Mo.....	6	4,458	...	145	3	71	3,523	United States, total....	114	35,650	13.5	2,493	118	311	48,834	
Washington, D. C.....	4	2,736	...	81	5	23	1,475	New England.....	4	2,701	...	187	3	49	3,114	
Cleveland, Ohio.....	6	4,601	...	165	7	60	3,212	Middle Atlantic.....	30	3,177	...	5-3	39	223	11,492	
Baltimore, Md.....	8	5,508	...	161	11	77	3,553	East North Central.....	21	6,780	...	6-1	14	201	12,239	
Minneapolis-St. Paul, Minn.....	5	3,672	...	72	3	37	1,674	West North Central.....	8	2,708	...	17-	6	42	3,435	
Buffalo, N. Y.....	7	5,157	...	96	6	37	1,808	South Atlantic.....	21	7,432	...	519	29	250	10,370	
\$200,000—\$499,999								East South Central.....	11	2,640	...	151	13	58	2,805	
United States, total....	809	269,415	5.5	7,049	851	3,046	139,652	West South Central.....	3	2,740	...	200	5	68	3,439	
New England.....	71	22,889	...	589	56	253	11,187	Other divisions.....	5	1,566	...	98	9	24	1,640	
Middle Atlantic.....	222	74,086	...	1,846	248	768	34,124	14 metro. areas, total..	49	15,452	13.9	1,011	58	343	20,137	
East North Central.....	132	44,405	...	1,247	135	523	24,760	New York-Northeastern New Jersey.....	17	5,343	...	354	20	153	7,824	
West North Central.....	72	23,141	...	716	70	309	14,079	Chicago, Ill.....	5	1,735	...	165	5	51	2,875	
South Atlantic.....	77	24,902	...	661	91	311	14,370	Los Angeles, Calif.....	3	974	...	40	7	11	713	
East South Central.....	39	14,228	...	332	50	172	6,932	Philadelphia, Pa.....	4	1,106	...	34	10	18	735	
West South Central.....	104	34,683	...	868	108	404	17,225	Boston, Mass.....	4	1,848	...	156	1	36	2,800	
Mountain.....	29	10,340	...	304	23	127	6,181	Pittsburgh, Pa.....	3	975	...	49	4	14	1,223	
Pacific.....	63	20,741	...	487	70	179	10,794	St. Louis, Mo.....	4	1,213	...	98	...	21	2,066	
14 metro. areas, total..	223	73,608	4.7	1,671	262	676	33,207	Other metro. areas.....	7	2,672	...	115	11	34	2,207	
New York-Northeastern New Jersey.....	69	23,472	...	425	89	155	8,373	Under \$200,000								
Chicago, Ill.....	16	5,131	...	179	19	59	3,335	United States, total....	136	14,907	14.1	943	144	492	19,641	
Los Angeles, Calif.....	10	3,240	...	94	12	25	1,523	New England.....	8	938	...	45	6	21	865	
Philadelphia, Pa.....	29	3,153	...	218	39	100	4,188	Middle Atlantic.....	71	6,874	...	431	75	170	8,475	
Detroit, Mich.....	11	4,007	...	57	17	23	1,187	East North Central.....	20	4,396	...	187	22	80	3,514	
Boston, Mass.....	18	5,892	...	177	14	71	3,431	West North Central.....	5	679	...	51	3	43	1,104	
San Francisco-Oakland, Calif.....	11	3,390	...	69	16	28	1,267	South Atlantic.....	11	1,429	...	71	14	36	1,405	
Pittsburgh, Pa.....	20	7,309	...	213	20	74	4,179	East South Central.....	9	1,185	...	61	13	36	1,408	
St. Louis, Mo.....	7	1,859	...	38	6	17	763	West South Central.....	2	1,085	...	94	8	32	1,685	
Cleveland, Ohio.....	7	2,368	...	36	6	17	725	Other divisions.....	4	421	...	19	5	7	387	
Baltimore, Md.....	5	2,867	...	73	11	31	1,448	14 metro. areas, total..	87	8,789	16.3	627	94	248	21,341	
Buffalo, N. Y.....	9	3,142	...	74	8	24	1,090	New York-Northeastern New Jersey.....	50	4,322	...	322	52	122	6,736	
Other metro. areas.....	7	1,978	...	68	5	32	1,782	Chicago, Ill.....	8	885	...	106	10	42	2,002	
Under \$200,000								Philadelphia, Pa.....	14	1,739	...	64	18	28	1,168	
United States, total....	649	69,554	7.2	2,008	637	1,034	44,842	Boston, Mass.....	3	264	...	45	2	11	472	
New England.....	58	5,853	...	135	51	74	2,873	St. Louis, Mo.....	3	447	...	47	...	19	883	
Middle Atlantic.....	213	21,568	...	488	239	271	12,301	Baltimore, Md.....	3	344	...	13	6	5	250	
East North Central.....	110	12,289	...	508	102	210	3,052	Other metro. areas.....	6	736	...	44	6	21	830	
West North Central.....	64	6,590	...	222	56	122	2,905	Men's, boys' clothing furnishings, total..	1,410	391,835	14.3	29,989	1,410	7,913	343,846	
South Atlantic.....	64	6,730	...	220	55	119	2,856	\$1,000,000 and Over								
East South Central.....	15	1,698	...	35	15	29	975	United States, total....	65	156,783	13.0	11,773	14	4,024	124,012	
West South Central.....	63	6,780	...	174	54	106	4,072	Middle Atlantic.....	47	143,030	...	4,337	14	4,081	164,750	
Mountain.....	23	2,674	...	95	23	41	2,349	East North Central.....	9	17,438	...	1,424	...	353	27,714	
Pacific.....	42	4,372	...	131	42	62	3,459	Other divisions.....	3	16,515	...	1,114	...	450	19,574	
14 metro. areas, total..	242	23,894	6.2	694	256	331	16,000	14 metro. areas, total..	57	139,637	14.9	10,459	...	4,764	186,444	
New York-Northeastern New Jersey.....	84	8,019	...	259	89	120	5,975	New York-Northeastern New Jersey.....	40	111,146	...	6,274	11	1,371	147,440	
Chicago, Ill.....	19	1,877	...	145	14	53	2,710	Chicago, Ill.....	1	10,164	...	712	...	222	16,161	
Los Angeles, Calif.....	15	1,681	...	47	15	23	1,100	Other metro. areas.....	14	18,327	...	4,483	...	471	42,368	
Philadelphia, Pa.....	38	3,642	...	78	42	31	2,069									
Detroit, Mich.....	13	1,357	...	27	14	16	711									
Boston, Mass.....	14	1,686	...	38	11	24	884									
Pittsburgh, Pa.....	5	569	...	4	7	2	80									
St. Louis, Mo.....	15	1,687	...	34	15	22	701									
Cleveland, Ohio.....	6	414	...	5	4	3	175									
Baltimore, Md.....	9	915	...	21	10	12	335									
Buffalo, N. Y.....	16	1,663	...	18	12	16	557									
Other metro. areas.....	8	354	...	20	11	9	703									

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALESAERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll (Dollars)							Employees	Pay roll (Dollars)	
DRY GOODS, APPAREL--Con.								DRY GOODS, APPAREL--Con.								
Men's, boys' clothing, furnishings--Con.								Women's, children's clothing, furnishings, total.....	1,386	417,181	15.4	32,008	1,170	8,104	587,574	
\$500,000--\$999,999								\$1,000,000 and Over								
United States, total....	102	70,570	15.0	5,592	61	1,356	101,413	United States, total...	76	156,475	14.4	11,778	31	2,244	199,492	
New England.....	4	2,894	...	210	...	54	4,439	New England.....	4	11,088	...	641	3	152	12,337	
Middle Atlantic.....	45	31,885	...	2,482	33	561	45,487	Middle Atlantic.....	52	108,184	...	8,315	15	1,458	134,792	
East North Central.....	23	15,553	...	1,281	7	278	23,150	East North Central.....	12	23,087	...	1,934	6	406	35,260	
West North Central.....	8	5,071	...	338	3	57	5,051	Other divisions.....	8	14,116	...	888	7	228	17,103	
South Atlantic.....	6	4,193	...	331	2	144	5,261	14 metro. areas, total	68	137,512	15.0	10,824	26	1,999	180,980	
East South Central.....	3	1,872	...	104	3	45	1,800	New York-Northeastern New Jersey.....	49	100,902	...	8,151	15	1,432	131,672	
West South Central.....	5	2,881	...	296	...	80	5,180	Chicago, Ill.....	8	16,589	...	1,345	6	261	24,498	
Pacific.....	8	6,201	...	550	13	137	11,045	Other metro. areas.....	11	20,021	...	1,328	5	306	24,810	
14 metro. areas, total...	78	55,000	15.0	4,457	51	1,038	82,083	\$500,000--\$999,999								
New York-Northeastern New Jersey.....	38	26,754	...	3,189	27	449	39,660	United States, total....	121	83,393	15.3	6,854	83	1,552	126,358	
Chicago, Ill.....	12	8,373	...	748	1	157	13,346	New England.....	12	7,797	...	653	2	147	11,551	
San Francisco-Oakland, Calif.....	4	4,815	...	444	11	118	9,032	Middle Atlantic.....	69	46,740	...	4,204	45	909	80,198	
Pittsburgh, Pa.....	4	2,708	...	168	4	80	3,327	East North Central.....	11	8,406	...	613	7	150	10,317	
St. Louis, Mo.....	4	1,079	...	242	...	41	4,082	West North Central.....	8	5,199	...	452	4	128	8,698	
Cleveland, Ohio.....	3	1,781	...	38	2	18	1,990	South Atlantic.....	6	4,594	...	228	10	56	3,185	
Baltimore, Md.....	3	2,401	...	241	2	102	4,045	Pacific.....	11	7,887	...	521	11	116	8,800	
Other metro. areas.....	7	5,089	...	337	4	73	6,601	Other divisions.....	4	2,770	...	183	4	46	3,609	
\$200,000--\$499,999								14 metro. areas, total	103	70,991	15.2	5,871	67	1,289	108,894	
United States, total....	291	92,540	15.3	7,284	235	2,120	140,303	New York-Northeastern New Jersey.....	58	39,263	...	3,754	30	743	71,423	
New England.....	20	6,780	...	701	4	133	13,260	Chicago, Ill.....	6	4,332	...	242	5	48	4,062	
Middle Atlantic.....	144	45,913	...	3,544	123	958	67,323	Philadelphia, Pa.....	6	4,201	...	240	9	93	4,965	
East North Central.....	45	15,085	...	1,154	35	314	22,899	Boston, Mass.....	10	6,663	...	521	2	110	8,967	
West North Central.....	21	6,608	...	422	17	144	8,112	San Francisco-Oakland, Calif.....	5	3,881	...	298	6	57	4,682	
South Atlantic.....	22	6,816	...	604	18	210	10,833	St. Louis, Mo.....	3	1,982	...	107	...	30	1,866	
East South Central.....	6	1,809	...	159	4	44	2,975	Other metro. areas.....	15	10,669	...	709	15	208	12,929	
West South Central.....	6	1,082	...	40	4	22	828	\$200,000--\$499,999								
Mountain.....	4	1,296	...	88	4	28	1,570	United States, total....	334	108,803	15.4	8,329	283	2,306	156,608	
Pacific.....	24	7,071	...	576	26	207	12,503	New England.....	29	9,945	...	865	8	222	15,727	
14 metro. areas, total...	228	73,303	15.7	5,837	179	1,651	111,928	Middle Atlantic.....	178	56,896	...	3,923	168	1,060	72,102	
New York-Northeastern New Jersey.....	112	35,457	...	4,685	89	677	50,152	East North Central.....	39	12,882	...	961	37	255	18,087	
Chicago, Ill.....	22	7,740	...	519	15	147	10,728	West North Central.....	25	9,083	...	843	16	264	15,801	
Los Angeles, Calif.....	9	2,794	...	288	9	116	6,665	South Atlantic.....	19	5,861	...	408	19	149	8,199	
Philadelphia, Pa.....	10	3,545	...	368	18	103	7,233	East South Central.....	7	2,109	...	84	7	39	1,718	
Boston, Mass.....	17	5,869	...	615	4	167	10,122	West South Central.....	6	1,979	...	105	4	36	2,171	
San Francisco-Oakland, Calif.....	4	2,635	...	222	7	67	4,605	Mountain.....	4	1,221	...	102	5	24	1,405	
Pittsburgh, Pa.....	11	3,682	...	242	16	84	4,704	Pacific.....	27	8,827	...	1,038	19	257	21,398	
St. Louis, Mo.....	8	2,776	...	184	8	57	3,599	14 metro. areas, total	275	89,636	15.6	7,036	232	1,887	131,598	
Cleveland, Ohio.....	6	1,838	...	178	4	44	3,554	New York-Northeastern New Jersey.....	152	44,003	...	3,528	131	911	64,667	
Baltimore, Md.....	11	3,232	...	289	9	110	5,099	Chicago, Ill.....	30	3,554	...	804	24	193	14,687	
Minneapolis-St. Paul, Minn.....	6	1,933	...	81	6	26	1,536	Los Angeles, Calif.....	11	4,016	...	631	10	149	12,847	
Other metro. areas.....	7	2,396	...	160	3	51	3,901	Philadelphia, Pa.....	12	3,432	...	206	18	72	3,878	
Under \$200,000								Boston, Mass.....	26	8,736	...	733	8	190	13,225	
United States, total....	952	71,342	15.0	4,440	916	1,753	30,108	San Francisco-Oakland, Calif.....	5	1,439	...	127	4	37	2,431	
New England.....	68	5,024	...	313	47	123	5,549	Pittsburgh, Pa.....	9	2,762	...	150	12	63	2,826	
Middle Atlantic.....	531	38,810	...	2,324	506	306	47,857	St. Louis, Mo.....	11	3,882	...	400	2	122	7,356	
East North Central.....	138	11,222	...	750	127	254	13,863	Baltimore, Md.....	6	1,637	...	80	10	29	1,684	
West North Central.....	35	3,161	...	196	30	80	3,667	Minneapolis-St. Paul, Minn.....	8	2,947	...	293	5	90	5,834	
South Atlantic.....	71	5,326	...	275	81	112	5,448	Other metro. areas.....	5	1,824	...	84	8	31	2,163	
East South Central.....	14	1,811	...	139	20	61	2,753	Under \$200,000								
West South Central.....	24	1,903	...	164	27	72	3,822	United States, total....	855	68,510	17.5	5,047	773	2,002	105,116	
Mountain.....	4	294	...	7	4	4	145	New England.....	46	3,910	...	306	30	144	6,533	
Pacific.....	62	4,391	...	292	74	141	7,004	Middle Atlantic.....	536	41,252	...	3,120	482	1,143	65,316	
14 metro. areas, total...	734	54,972	15.1	3,424	706	1,316	69,591	East North Central.....	86	8,163	...	534	89	235	11,224	
New York-Northeastern New Jersey.....	412	29,201	...	1,859	389	684	38,090	West North Central.....	23	2,238	...	208	17	96	3,683	
Chicago, Ill.....	73	6,082	...	388	64	137	7,254	South Atlantic.....	36	3,632	...	213	38	86	4,207	
Los Angeles, Calif.....	36	1,559	...	190	41	57	3,028	East South Central.....	14	1,023	...	80	6	41	1,635	
Philadelphia, Pa.....	96	4,545	...	300	61	95	4,314	West South Central.....	12	1,198	...	87	10	46	1,966	
Pittsburgh, Pa.....	11	899	...	51	11	15	1,004	Mountain.....	12	800	...	52	12	23	1,075	
Boston, Mass.....	35	4,568	...	216	23	80	3,873	Pacific.....	90	6,294	...	447	89	188	9,477	
San Francisco-Oakland, Calif.....	10	1,501	...	162	15	68	2,269	14 metro. areas, total	736	58,937	17.5	4,331	658	1,641	90,427	
Pittsburgh, Pa.....	12	1,423	...	25	23	43	1,776	New York-Northeastern New Jersey.....	476	35,864	...	2,837	409	1,012	60,051	
St. Louis, Mo.....	11	1,177	...	71	13	27	1,140	Chicago, Ill.....	45	4,406	...	309	42	113	6,028	
Washington, D. C.....	4	461	...	47	2	11	403	Los Angeles, Calif.....	59	4,073	...	273	59	123	5,609	
Cleveland, Ohio.....	16	1,098	...	85	20	31	1,679	Philadelphia, Pa.....	34	2,673	...	136	40	66	2,375	
Baltimore, Md.....	30	1,776	...	81	35	32	1,509	Detroit, Mich.....	9	1,031	...	59	8	43	1,911	
Minneapolis-St. Paul, Minn.....	8	904	...	40	8	16	787	Boston, Mass.....	31	2,763	...	141	18	78	3,515	
Buffalo, N. Y.....	4	108	...	39	1	14	965	San Francisco-Oakland, Calif.....	27	2,108	...	163	28	61	3,522	

* See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating ex-penses (inc. pay roll) as per-cent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating ex-penses (inc. pay roll) as per-cent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
DRY GOODS, APPAREL--Conc.								DRY GOODS, APPAREL--Conc.								
Furs (dressed), fur clothing, total.....	535	152,656	10.8	7,084	517	1,751	141,009	Millinery, millinery supplies--Continued								
\$1,000,000 and Over								\$200,000--\$499,999--Conc.								
United States.....	32	57,903	7.9	1,811	18	350	34,495	14 metro. areas, total.....	93	29,537	20.0	3,05	75	907	59,679	
14 metro. areas.....	32	57,903	7.9	1,811	18	350	34,495	New York-Northeastern New Jersey.....	18	11,909	...	4,405	55	629	44,162	
\$500,000--\$999,999								Chicago, Ill.....	4	2,774	...	209	13	71	3,808	
United States, total....	44	30,779	11.2	1,680	35	349	34,131	San Francisco-Oakland, Calif.....	1	957	...	167	...	14	3,448	
Middle Atlantic.....	3	23,953	...	1,180	27	250	24,912	Other metro. areas.....	11	3,284	...	467	7	154	8,561	
East North Central.....	5	3,315	...	371	5	52	4,852	Under \$200,000								
Other divisions.....	5	3,511	...	229	3	47	4,307	United States, total....	329	42,177	...	6,534	301	704	47,829	
14 metro. areas, total.....	41	28,473	11.1	1,542	35	320	31,704	New England.....	11	494	...	61	...	14	371	
New York-Northeastern New Jersey.....	30	21,097	...	1,033	24	218	21,359	Middle Atlantic.....	27	2,111	...	1,521	29	677	30,779	
Chicago, Ill.....	5	3,315	...	271	5	52	4,852	East North Central.....	29	1,521	...	425	31	255	7,432	
Other metro. areas.....	5	4,061	...	238	5	50	4,542	West North Central.....	45	1,495	...	224	...	155	4,298	
\$200,000--\$499,999								South Atlantic.....	1	254	...	...	...	...	219
United States, total....	115	35,241	12.4	2,115	46	534	39,444	East South Central.....	3	339	...	15	3	7	289	
New England.....	7	2,177	...	121	1	35	2,543	West South Central.....	1	620	...	45	8	109		
Middle Atlantic.....	73	22,914	...	1,138	54	281	22,743	Mountain.....	1	671	...	72	1	13	1,150	
East North Central.....	23	7,087	...	602	26	157	1,370	Pacific.....	1	1,699	...	184	24	355		
Pacific.....	7	1,400	...	84	8	23	1,424	14 metro. areas, total.....	28	42,250	...	2,280	263	872	43,131	
Other divisions.....	5	1,232	...	105	...	38	2,141	New York-Northeastern New Jersey.....	19	12,567	...	1,443	165	525	28,184	
14 metro. areas, total.....	110	33,918	12.3	2,031	89	502	31,961	Chicago, Ill.....	20	3,907	...	218	20	115	5,192	
New York-Northeastern New Jersey.....	71	22,097	...	1,133	52	267	21,287	Los Angeles, Calif.....	14	769	...	107	11	46	2,146	
Chicago, Ill.....	19	5,764	...	319	24	74	4,912	Philadelphia, Pa.....	1	709	...	4	15	31	1,120	
Boston, Mass.....	7	2,177	...	121	1	35	1,520	Detroit, Mich.....	1	515	...	22	8	11	382	
San Francisco-Oakland, Calif.....	3	741	...	29	3	3	658	Boston, Mass.....	1	546	...	57	5	23	921	
Other metro. areas.....	10	3,119	...	424	3	113	3,477	San Francisco-Oakland, Calif.....	1	591	...	54	11	23	906	
Under \$200,000								Pittsburgh, Pa.....	1	362	...	42	2	10	679	
United States, total....	344	28,753	14.2	1,442	312	513	31,877	St. Louis, Mo.....	1	555	...	6	8	34	1,503	
New England.....	16	1,510	...	101	2	41	2,420	Cleveland, Ohio.....	1	417	...	6	4	11	632	
Middle Atlantic.....	232	12,021	...	729	153	256	15,399	Minneapolis-St. Paul, Minn.....	1	576	...	1	4	18	1,141	
East North Central.....	52	5,428	...	396	60	126	4,446	Buffalo, N. Y.....	1	242	...	2	2	45		
West North Central.....	13	1,438	...	76	15	41	2,073	Other metro. areas.....	1	176	...	...	3	3	130
Pacific.....	31	2,351	...	156	35	54	3,550	Shoes, other footwear, total.....	137	247,382	13.4	17,141	514	4,211	244,161	
14 metro. areas, total.....	334	27,789	13.9	1,368	357	467	30,260	\$1,000,000 and Over								
New York-Northeastern New Jersey.....	218	11,496	...	599	239	217	13,572	United States, total....	9	15,147	14.9	2,231	12	1,134	133,089	
Chicago, Ill.....	40	4,136	...	268	43	95	7,700	New England.....	14	47,541	...	1,130	...	550	45,528	
Los Angeles, Calif.....	18	1,372	...	107	20	38	1,634	Middle Atlantic.....	14	23,147	...	2,111	...	462	37,599	
Philadelphia, Pa.....	2	751	...	37	3	15	1,124	East North Central.....	15	11,455	...	912	...	330	14,485	
Detroit, Mich.....	14	357	...	21	2	7	1,124	South Atlantic.....	1	9,907	...	754	...	162	10,735	
Boston, Mass.....	15	1,472	...	101	...	41	1,422	Other divisions.....	1	23,177	...	1,443	12	342	24,762	
San Francisco-Oakland, Calif.....	10	715	...	42	8	12	677	14 metro. areas, total.....	41	70,737	12.5	5,344	17	1,034	88,734	
Cleveland, Ohio.....	1	487	...	38	8	15	843	New York-Northeastern New Jersey.....	13	12,445	...	1,443	...	462	23,447	
Minneapolis-St. Paul, Minn.....	1	1,124	...	71	11	12	1,583	Boston, Mass.....	1	32,178	...	1,143	...	391	25,245	
Buffalo, N. Y.....	3	157	...	...	4	...	...	Other metro. areas.....	11	11,234	...	1,654	...	390	29,398
Other metro. areas.....	4	157	...	19	...	2	477	\$500,000--\$999,999								
Millinery, millinery supplies, total.....	469	11,360	18.1	3,586	406	2,739	1,771,145	United States, total....	21	56,321	14.9	4,246	...	1,072	74,740	
\$1,000,000 and Over								New England.....	11	1,414	...	539	...	137	8,402	
United States.....	9	24,741	13.0	1,424	1	204	14,842	Middle Atlantic.....	11	24,421	...	1,132	12	237	18,982	
14 metro. areas.....	9	24,741	13.1	1,424	1	204	14,842	East North Central.....	11	7,407	...	437	...	120	8,139	
\$500,000--\$999,999								West North Central.....	9	5,874	...	613	...	474	9,374	
United States, total....	30	21,361	17.1	1,495	25	479	23,113	South Atlantic.....	1	13,419	...	977	...	252	17,896	
Middle Atlantic.....	24	1,139	...	1,340	22	336	43,114	East South Central.....	1	2,023	...	124	...	39	2,150	
East North Central.....	3	2,203	...	418	...	95	2,298	West South Central.....	1	3,880	...	353	...	81	5,312	
Other divisions.....	3	2,024	...	127	3	42	2,914	Pacific.....	1	2,007	...	136	1	32	2,678	
14 metro. areas, total.....	30	21,361	17.1	1,495	25	479	23,113	14 metro. areas, total.....	11	42,137	14.4	3,074	46	779	14,677	
\$200,000--\$499,999								New York-Northeastern New Jersey.....	17	11,677	...	917	...	184	14,743	
United States, total....	101	31,660	20.1	3,553	79	2,001	18,644	Chicago, Ill.....	1	3,936	...	189	...	66	3,666	
New England.....	25	7,944	...	2,423	...	111	5,991	St. Louis, Mo.....	1	6,387	...	469	...	202	5,234	
Middle Atlantic.....	56	27,901	...	350	11	11	5,991	Baltimore, Md.....	1	7,232	...	340	...	114	6,874	
East North Central.....	19	1,364	...	227	2	52	1,794	Other metro. areas.....	6	14,044	...	1,106	16	271	21,136	
West North Central.....	4	1,484	...	109	...	42	1,987	\$200,000--\$499,999								
West South Central.....	1	895	...	263	...	78	4,193	United States, total....	151	47,300	13.4	3,112	103	273	67,544	
Pacific.....	1	1,723	...	147	...	57	1,456	New England.....	15	7,944	...	674	...	167	11,774	
Other divisions.....	3	1,018	...	147	...	57	1,456	Middle Atlantic.....	56	27,901	...	1,132	...	237	18,982	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. - SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
DRY GOODS, APPAREL--Con.								DRY GOODS, APPAREL--Con.								
Shoes, other footwear--Continued								Dry goods (general line), total.....	174	446,919	13.1	35,930	61	9,723	668,844	
\$200,000--\$499,999--Con.								\$5,000,000 and Over								
14 metro. areas, total.	110	35,157	13.2	2,248	75	570	41,754	United States.....	16	218,253	12.0	16,318	...	4,409	313,266	
New York-Northeastern New Jersey.....	30	9,284	...	629	10	145	12,276	\$1,000,000--\$4,999,999								
Chicago, Ill.....	8	3,017	...	236	4	52	4,319	United States, total...	91	192,015	14.5	17,309	13	4,590	313,609	
Philadelphia, Pa.....	13	4,416	...	206	19	64	3,792	Middle Atlantic.....	21	40,118	...	3,381	5	860	59,688	
Detroit, Mich.....	3	713	...	70	3	16	956	East North Central.....	9	20,705	...	1,738	3	465	29,140	
Boston, Mass.....	19	5,871	...	489	2	91	7,794	West North Central.....	10	22,414	...	1,823	...	542	32,527	
Pittsburgh, Pa.....	5	1,652	...	75	9	29	1,770	South Atlantic.....	13	27,850	...	2,523	...	626	51,271	
St. Louis, Mo.....	13	4,014	...	190	8	63	3,860	East South Central.....	12	25,380	...	2,373	...	654	42,881	
Minneapolis-St. Paul, Minn.	4	1,317	...	88	2	28	1,533	West South Central.....	12	31,720	...	2,867	...	807	50,569	
Other metro. areas.....	15	4,873	...	265	18	82	5,454	Pacific.....	10	17,094	...	2,019	5	488	37,119	
Under \$200,000								Other divisions.....	4	6,734	...	585	...	148	10,414	
United States, total...	345	27,741	13.1	1,297	333	531	27,386	14 metro. areas, total.	31	61,478	16.7	5,624	7	1,372	96,181	
New England.....	100	7,797	...	415	78	132	7,852	New York-Northeastern New Jersey.....	12	21,179	...	1,657	4	354	27,398	
Middle Atlantic.....	140	11,796	...	507	159	226	11,193	Philadelphia, Pa.....	4	7,950	...	749	...	255	14,219	
East North Central.....	31	2,390	...	163	20	63	3,475	San Francisco-Oakland, Calif.....	4	8,042	...	1,454	3	362	26,462	
West North Central.....	17	1,432	...	60	17	20	1,230	Other metro. areas.....	11	24,307	...	1,764	...	401	28,102	
South Atlantic.....	13	1,165	...	30	13	20	635	\$500,000--\$999,999								
West South Central.....	14	984	...	33	13	18	739	United States, total...	43	30,871	12.0	1,934	31	588	34,742	
Pacific.....	18	1,337	...	57	19	28	1,976	New England.....	5	3,308	...	296	1	77	4,033	
Other divisions.....	12	790	...	32	14	24	686	Middle Atlantic.....	9	6,807	...	241	6	60	4,322	
14 metro. areas, total.	258	20,802	13.1	954	255	373	20,798	South Atlantic.....	10	6,977	...	476	9	136	8,748	
New York-Northeastern New Jersey.....	83	6,693	...	290	86	134	7,154	East South Central.....	8	5,564	...	305	3	116	5,832	
Chicago, Ill.....	12	842	...	49	7	21	1,265	West South Central.....	5	4,037	...	311	12	97	5,853	
Los Angeles, Calif.....	14	1,097	...	54	15	27	1,541	Pacific.....	3	1,809	...	153	...	58	3,031	
Philadelphia, Pa.....	46	3,802	...	138	64	62	2,632	Other divisions.....	3	2,369	...	152	...	44	2,923	
Detroit, Mich.....	3	269	...	2	3	2	45	14 metro. areas, total.	17	11,890	12.0	755	7	200	12,321	
Boston, Mass.....	75	5,743	...	330	57	98	6,387	Under \$500,000								
Pittsburgh, Pa.....	12	960	...	47	9	14	926	United States, total...	24	5,780	12.4	369	17	136	7,227	
St. Louis, Mo.....	5	467	...	4	6	2	120	Middle Atlantic.....	5	1,533	...	132	5	54	2,686	
Baltimore, Md.....	3	368	...	11	4	5	285	East North Central.....	4	609	...	25	3	10	503	
Minneapolis-St. Paul, Minn.	5	561	...	29	4	8	459	South Atlantic.....	9	2,785	...	178	8	58	3,317	
Other metro. areas.....	5	561	...	29	4	8	459	East South Central.....	3	444	...	19	1	9	415	
Work clothing, total.	196	42,777	11.0	2,062	206	665	39,771	Other divisions.....	3	409	...	15	...	5	306	
\$1,000,000 and Over								14 metro. areas, total.	8	1,130	8.5	46	8	13	817	
United States.....	5	7,961	8.8	291	3	54	5,970	Hosiery, underwear, total.....	659	193,021	10.9	10,570	583	3,103	203,996	
\$500,000--\$999,999								\$1,000,000 and Over								
United States, total...	13	7,703	8.4	300	18	78	5,333	United States, total...	43	76,231	9.6	4,134	33	942	82,508	
Middle Atlantic.....	5	2,846	...	123	6	27	2,225	Middle Atlantic.....	36	64,569	...	3,409	23	799	66,062	
East North Central.....	3	1,804	...	28	6	14	576	Other divisions.....	7	11,662	...	725	10	143	16,446	
West North Central.....	5	3,053	...	149	6	37	2,532	\$500,000--\$999,999								
Other divisions.....	3	3,053	...	149	6	37	2,532	United States, total...	55	35,597	11.5	2,189	42	622	40,872	
\$200,000--\$499,999								Middle Atlantic.....	39	25,791	...	1,530	33	447	28,321	
United States, total...	53	16,343	12.4	977	46	299	17,938	East North Central.....	7	4,378	...	343	3	90	6,830	
New England.....	4	1,117	...	58	4	20	1,076	South Atlantic.....	3	1,776	...	128	1	36	2,495	
Middle Atlantic.....	19	5,639	...	363	20	102	6,185	Other divisions.....	6	3,652	...	188	5	49	3,226	
East North Central.....	9	2,845	...	138	4	44	2,621	14 metro. areas, total.	48	31,223	11.5	1,947	39	559	36,289	
West North Central.....	4	1,308	...	82	4	15	1,557	New York-Northeastern New Jersey.....	28	18,808	...	1,268	26	369	23,658	
South Atlantic.....	7	2,011	...	104	6	39	1,956	Chicago, Ill.....	5	3,133	...	262	2	75	4,945	
West South Central.....	5	1,523	...	92	4	23	1,513	Philadelphia, Pa.....	8	4,912	...	171	6	59	2,916	
Pacific.....	5	1,900	...	140	4	56	3,030	Other metro. areas.....	7	4,370	...	246	5	56	4,770	
Other divisions.....	5	1,900	...	140	4	56	3,030	\$200,000--\$499,999								
14 metro. areas, total.	29	8,585	12.7	531	28	139	9,540	United States, total...	147	48,279	11.0	2,483	137	799	46,574	
New York-Northeastern New Jersey.....	12	3,276	...	242	11	54	3,870	Middle Atlantic.....	110	35,508	...	1,585	103	517	29,555	
Chicago, Ill.....	3	777	...	24	1	9	451	East North Central.....	11	4,320	...	434	10	125	7,178	
Other metro. areas.....	14	4,532	...	265	16	76	5,219	South North Central.....	5	1,603	...	79	6	30	1,836	
Under \$200,000								West North Central.....	5	2,089	...	113	4	31	2,013	
United States, total...	125	10,770	12.5	494	139	234	10,530	South Atlantic.....	6	1,845	...	99	3	34	1,784	
New England.....	11	931	...	23	11	10	429	East South Central.....	5	1,840	...	107	9	36	2,275	
Middle Atlantic.....	38	3,375	...	98	48	50	2,128	West South Central.....	4	1,274	...	86	2	26	1,933	
East North Central.....	21	1,630	...	96	21	37	2,356	Pacific.....	4	1,274	...	86	2	26	1,933	
South Atlantic.....	19	1,503	...	79	19	47	1,644									
West South Central.....	5	609	...	26	4	15	570									
East South Central.....	8	800	...	70	7	30	1,447									
West South Central.....	13	1,166	...	46	19	22	875									
Pacific.....	3	232	...	11	4	5	194									
Other divisions.....	4	284	...	10	5	4	214									
14 metro. areas, total.	71	6,035	12.2	217	86	104	4,489									
New York-Northeastern New Jersey.....	25	2,257	...	69	32	38	1,515									
Chicago, Ill.....	8	704	...	39	7	16	861									
Los Angeles, Calif.....	6	433	...	15	10	7	259									
Philadelphia, Pa.....	7	672	...	15	10	8	344									
Boston, Mass.....	4	299	...	3	4	3	71									
San Francisco-Oakland, Calif.	5	549	...	28	7	13	568									
St. Louis, Mo.....	3	232	...	11	4	5	176									
Cleveland, Ohio.....	4	284	...	10	5	4	194									
Baltimore, Md.....	4	261	...	14	4	4	214									
Other metro. areas.....	5	373	...	13	3	6	287									

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
DRY GOODS, APPAREL--Con. Hosiery, underwear-- Continued \$200,000--\$499,999--Con.																
14 metro. areas, total.	126	41,099	10.8	2,064	119	624	37,455	United States, total...	474	153,607	13.0	9,248	320	2,244	166,062	
New York--Northeastern New Jersey.....	80	25,423	...	1,023	74	274	18,342	New England.....	24	6,955	...	540	7	132	8,831	
Chicago, Ill.....	7	2,638	...	326	4	97	5,627	Middle Atlantic.....	364	134,162	...	6,564	244	1,520	117,814	
Philadelphia, Pa.....	24	8,078	...	420	23	180	8,295	East North Central.....	35	14,452	...	817	19	122	13,993	
Baltimore, Md.....	4	1,452	...	70	4	19	1,173	South Atlantic.....	12	3,362	...	251	10	73	5,047	
Other metro. areas.....	11	3,508	...	206	14	54	3,968	East South Central.....	7	2,593	...	96	7	53	2,695	
Under \$200,000								West South Central.....	6	2,222	...	70	5	38	1,630	
United States, total...	414	32,914	13.1	1,764	371	745	34,042	Pacific.....	41	10,161	...	672	33	142	12,404	
New York--Northeastern New Jersey.....	16	1,354	...	64	12	27	1,179	Other divisions.....	7	2,114	...	22	1	52	3,442	
Chicago, Ill.....	254	21,103	...	1,015	231	415	19,454	14 metro. areas, total.	45	14,245	...	1,540	240	1,200	152,332	
Los Angeles, Calif.....	57	4,196	...	245	49	104	4,955	New York--Northeastern New Jersey.....	370	128,582	...	6,176	220	1,435	111,654	
Philadelphia, Pa.....	12	1,240	...	101	11	31	1,042	Chicago, Ill.....	24	8,388	...	576	13	114	10,177	
Boston, Mass.....	32	2,034	...	135	31	67	2,547	Los Angeles, Calif.....	24	8,417	...	550	23	158	10,156	
St. Louis, Mo.....	14	779	...	46	14	38	1,033	Philadelphia, Pa.....	20	3,793	...	320	8	77	5,321	
Cleveland, Ohio.....	20	1,510	...	117	15	43	2,310	Boston, Mass.....	19	6,148	...	495	7	123	7,941	
Baltimore, Md.....	9	698	...	41	8	15	822	St. Louis, Mo.....	3	928	...	96	...	20	1,569	
Other divisions.....								Cleveland, Ohio.....	3	909	...	30	...	10	742	
14 metro. areas, total.	330	27,734	12.8	1,409	248	551	27,915	Baltimore, Md.....	4	1,317	...	93	3	26	2,564	
New York--Northeastern New Jersey.....	190	16,613	...	702	162	262	13,364	Other metro. areas.....	4	2,838	...	...	...	19	2,214
Chicago, Ill.....	36	2,692	...	162	30	71	3,195	Under \$200,000								
Los Angeles, Calif.....	17	1,392	...	107	13	35	2,101	United States, total...	1,141	96,741	14.2	5,648	987	1,422	108,231	
Philadelphia, Pa.....	51	3,595	...	214	57	106	4,237	New England.....	47	3,495	...	289	23	103	5,349	
Detroit, Mich.....	4	569	...	26	4	4	454	Middle Atlantic.....	624	74,277	...	4,236	769	1,303	80,262	
Boston, Mass.....	6	614	...	23	7	4	478	East North Central.....	74	6,312	...	472	69	153	9,493	
St. Louis, Mo.....	6	689	...	72	3	21	1,153	West North Central.....	17	1,363	...	104	8	38	2,245	
Cleveland, Ohio.....	3	244	...	24	2	5	500	South Atlantic.....	34	2,899	...	171	33	77	3,235	
Baltimore, Md.....	10	822	...	45	7	9	863	East South Central.....	5	284	...	31	5	17	677	
Other metro. areas.....	7	459	...	34	7	12	654	West South Central.....	1	1,232	...	34	10	36	1,080	
Piece goods (jobbers), total....	2,075	911,352	10.4	44,999	1,546	9,471	776,222	Mountain.....	3	253	...	3	3	2	96	
\$5,000,000 and Over								Pacific.....	7	6,130	...	303	69	102	5,253	
United States, total...	8	176,515	6.4	4,982	4	673	64,346	14 metro. areas, total.	1,142	6,264	14.1	5,288	420	1,044	100,346	
Middle Atlantic.....	9	176,515	...	4,982	4	673	64,346	New York--Northeastern New Jersey.....	962	70,142	...	4,071	718	1,231	77,261	
\$1,000,000--\$4,999,999								Chicago, Ill.....	6	4,537	...	317	52	98	6,244	
United States, total...	159	312,311	9.6	14,777	66	2,666	256,080	Los Angeles, Calif.....	63	4,593	...	158	50	55	3,939	
New England.....	6	13,449	...	455	...	21	6,620	Philadelphia, Pa.....	43	3,492	...	149	41	60	2,446	
Middle Atlantic.....	126	244,034	...	11,150	53	1,771	184,826	Detroit, Mich.....	7	567	...	60	4	17	1,370	
East North Central.....	10	21,219	...	1,500	1	345	25,325	Boston, Mass.....	6	2,964	...	209	16	61	3,582	
East South Central.....	3	5,638	...	259	2	40	5,569	San Francisco-Oakland, Calif.....	15	1,307	...	109	4	29	1,996	
West South Central.....	4	7,047	...	433	...	128	4,532	St. Louis, Mo.....	6	820	...	76	4	21	1,681	
Pacific.....	6	8,555	...	407	10	120	8,376	Cleveland, Ohio.....	3	1,456	...	12	3	4	235	
Other divisions.....	4	7,369	...	593	...	128	10,912	Baltimore, Md.....	17	1,455	...	144	18	50	1,825	
14 metro. areas, total.	145	287,570	9.4	13,266	64	2,235	226,284	Minneapolis-St. Paul, Minn.....	4	333	...	7	5	3	368	
New York--Northeastern New Jersey.....	123	243,366	...	10,814	50	1,709	186,136	Other metro. areas.....	4	149	...	7	5	3	122	
Chicago, Ill.....	5	11,334	...	957	...	213	10,425	Other dry goods, notions, total.....	2,075	595,301	12.6	52,364	1,842	13,325	993,593	
Los Angeles, Calif.....	6	8,555	...	407	10	120	8,376	\$5,000,000 and Over								
Other metro. areas.....	11	23,715	...	1,038	4	193	15,147	United States, total...	7	67,231	18.2	6,110	...	1,496	140,953	
\$500,000--\$999,999								Middle Atlantic.....	7	67,231	...	6,110	...	1,496	140,953	
United States, total...	243	172,178	11.5	10,294	163	2,076	180,308	14 metro. areas.....	7	67,231	18.2	6,110	...	1,496	140,953	
New England.....	10	7,061	...	529	...	87	6,138	\$1,000,000--\$4,999,999								
Middle Atlantic.....	182	129,872	...	7,298	133	1,380	126,347	United States, total...	108	181,147	15.5	16,420	77	3,257	300,674	
East North Central.....	19	11,784	...	873	11	214	15,351	New England.....	4	5,507	...	430	...	76	7,622	
East South Central.....	6	4,374	...	447	3	122	6,912	Middle Atlantic.....	82	145,079	...	13,158	61	2,592	239,040	
West South Central.....	4	2,931	...	249	...	66	4,577	East North Central.....	10	12,690	...	1,350	10	258	27,306	
Pacific.....	5	3,321	...	255	5	70	5,422	Pacific.....	6	11,280	...	892	2	130	13,933	
14 metro. areas, total.	223	159,106	11.4	9,380	155	1,836	165,580	Other divisions.....	6	6,591	...	590	4	196	12,713	
New York--Northeastern New Jersey.....	167	120,048	...	6,619	126	1,213	114,048	14 metro. areas, total.	97	6,176	15.0	15,144	62	2,909	273,706	
Chicago, Ill.....	14	3,394	...	729	10	175	12,223	New York--Northeastern New Jersey.....	79	141,386	...	12,877	58	1,444	233,064	
Los Angeles, Calif.....	13	8,685	...	526	7	104	11,275	Chicago, Ill.....	6	7,443	...	774	2	241	19,713	
Philadelphia, Pa.....	10	7,047	...	411	7	164	7,362	Boston, Mass.....	4	5,507	...	430	...	76	7,680	
Boston, Mass.....	9	5,858	...	430	...	68	7,222	Other metro. areas.....	8	12,750	...	1,063	7	222	19,317	
San Francisco-Oakland, Calif.....	3	2,440	...	98	2	69	1,429	\$500,000--\$999,999								
Minneapolis-St. Paul, Minn.....	3	2,133	...	252	...	69	4,233	United States, total...	157	104,601	16.5	9,537	79	2,241	168,472	
Other metro. areas.....	5	3,446	...	326	3	80	5,682	New England.....	11	7,643	...	556	6	104	3,478	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
DRY GOODS, APPAREL--Con. (other dry goods, notions--Con.) \$500,000--\$999,999--Con.																
14 metro. areas, total.	139	91,912	10.6	8,441	48	1,951	148,249	14 metro. areas, total.	303	644,927	9.7	31,431	117	4,281	532,925	
New York-Northeastern New Jersey.....	105	70,280	...	6,093	43	1,529	115,934	New York-Northeastern New Jersey.....	183	131,223	...	7,158	81	1,205	122,886	
Chicago, Ill.....	10	6,053	...	505	15	105	9,154	Chicago, Ill.....	3	2,404	...	43	...	7	853	
Los Angeles, Calif.....	3	2,135	...	324	...	91	6,289	Los Angeles, Calif.....	3	2,151	...	180	2	32	2,010	
Philadelphia, Pa.....	6	3,437	...	284	7	74	4,817	Philadelphia, Pa.....	4	2,984	...	90	...	14	1,767	
Boston, Mass.....	5	3,572	...	213	...	3	4,000	Boston, Mass.....	5	3,561	...	89	...	15	1,712	
San Francisco-Oakland, Calif.....	3	1,722	...	104	2	36	1,949	San Francisco-Oakland, Calif.....	7	2,355	...	122	6	30	2,996	
Other metro. areas.....	7	4,713	...	318	1	79	6,106	Other metro. areas.....	4	1,060	...	62	4	28	1,214	
\$200,000--\$499,999								\$200,000--\$499,999								
United States, total...	442	140,842	15.2	11,738	405	3,302	219,838	United States, total...	270	91,397	12.0	5,652	121	1,058	99,757	
New England.....	13	3,677	...	319	7	103	6,038	New England.....	7	2,023	...	73	1	17	1,170	
Middle Atlantic.....	295	23,324	...	2,161	284	2,150	150,161	Middle Atlantic.....	245	82,207	...	5,213	118	959	91,284	
East North Central.....	42	14,682	...	1,213	33	420	25,139	East North Central.....	4	1,450	...	61	...	8	1,027	
West North Central.....	14	3,790	...	287	10	92	5,021	West North Central.....	8	2,974	...	138	1	37	2,444	
South Atlantic.....	13	4,408	...	341	9	81	6,061	South Atlantic.....	3	1,431	...	99	1	26	2,593	
East South Central.....	11	3,600	...	238	6	82	5,032	East South Central.....	3	1,312	...	68	...	11	1,239	
Pacific.....	43	14,094	...	926	46	291	18,064	Pacific.....	3	1,431	...	99	1	26	2,593	
Other divisions.....	11	3,267	...	253	10	83	4,322	Other divisions.....	7	2,982	...	165	6	42	3,771	
14 metro. areas, total.	373	118,632	16.2	9,953	357	2,721	186,577	14 metro. areas, total.	262	88,525	12.2	5,570	119	1,039	98,142	
New York-Northeastern New Jersey.....	259	81,369	...	7,218	243	1,816	132,490	New York-Northeastern New Jersey.....	243	81,479	...	5,198	113	953	91,019	
Chicago, Ill.....	24	8,790	...	772	18	261	16,524	Chicago, Ill.....	4	1,450	...	61	...	8	1,027	
Los Angeles, Calif.....	31	10,051	...	700	36	218	12,612	Los Angeles, Calif.....	3	1,857	...	108	...	26	1,841	
Philadelphia, Pa.....	20	6,444	...	464	24	188	9,326	Philadelphia, Pa.....	5	515	...	17	5	15	328	
Detroit, Mich.....	3	1,101	...	55	1	15	848	Detroit, Mich.....	8	1,037	...	39	6	19	752	
Boston, Mass.....	5	1,545	...	160	3	45	3,365	Boston, Mass.....	7	2,982	...	165	6	42	3,771	
San Francisco-Oakland, Calif.....	7	2,355	...	122	6	30	2,996	San Francisco-Oakland, Calif.....	7	2,982	...	165	6	42	3,771	
Pittsburgh, Pa.....	4	1,349	...	51	7	25	963	Pittsburgh, Pa.....	4	1,349	...	51	7	25	963	
St. Louis, Mo.....	6	1,640	...	149	5	43	2,389	St. Louis, Mo.....	6	1,640	...	149	5	43	2,389	
Baltimore, Md.....	6	1,974	...	135	6	21	2,605	Baltimore, Md.....	6	1,974	...	135	6	21	2,605	
Minneapolis-St. Paul, Minn.	4	964	...	65	4	31	1,245	Minneapolis-St. Paul, Minn.	4	964	...	65	4	31	1,245	
Other metro. areas.....	4	1,060	...	62	4	28	1,214	Other metro. areas.....	4	1,060	...	62	4	28	1,214	
Under \$200,000								Under \$200,000								
United States, total...	1,363	101,480	17.4	8,259	1,281	3,039	163,435	United States, total...	264	28,050	14.5	2,032	153	579	39,152	
New England.....	56	4,149	...	396	38	155	7,875	New England.....	9	793	...	129	4	61	2,686	
Middle Atlantic.....	67	70,779	...	5,903	904	2,023	113,957	Middle Atlantic.....	240	25,468	...	1,796	139	478	34,013	
East North Central.....	88	7,125	...	437	81	165	8,943	East North Central.....	10	1,129	...	81	5	28	1,967	
West North Central.....	32	2,579	...	219	33	106	4,661	West North Central.....	5	660	...	26	5	12	486	
South Atlantic.....	56	5,003	...	344	56	145	7,203	South Atlantic.....	5	660	...	26	5	12	486	
East South Central.....	32	2,016	...	114	38	64	2,556	East South Central.....	256	27,334	14.2	1,903	150	522	36,476	
West South Central.....	29	2,291	...	137	32	85	2,291	West South Central.....	235	24,953	...	1,779	134	463	33,685	
Mountain.....	15	1,183	...	80	24	40	1,829	Mountain.....	8	829	...	68	5	25	1,711	
Pacific.....	85	6,355	...	629	75	256	13,828	Pacific.....	5	515	...	17	5	15	328	
14 metro. areas, total.	1,153	86,509	17.8	7,153	1,065	2,522	140,117	14 metro. areas, total.	8	1,037	...	39	6	19	752	
New York-Northeastern New Jersey.....	882	64,652	...	5,538	815	1,862	107,083	New York-Northeastern New Jersey.....	235	24,953	...	1,779	134	463	33,685	
Chicago, Ill.....	53	4,582	...	308	46	103	6,385	Chicago, Ill.....	8	829	...	68	5	25	1,711	
Los Angeles, Calif.....	60	4,580	...	491	52	201	10,528	Los Angeles, Calif.....	5	515	...	17	5	15	328	
Philadelphia, Pa.....	40	3,300	...	179	42	74	3,169	Philadelphia, Pa.....	8	1,037	...	39	6	19	752	
Detroit, Mich.....	3	393	...	2	4	1	36	Detroit, Mich.....	8	1,037	...	39	6	19	752	
Boston, Mass.....	40	3,078	...	299	25	106	5,028	Boston, Mass.....	8	1,037	...	39	6	19	752	
San Francisco-Oakland, Calif.....	9	582	...	37	9	16	821	San Francisco-Oakland, Calif.....	8	1,037	...	39	6	19	752	
Pittsburgh, Pa.....	13	971	...	71	15	33	1,434	Pittsburgh, Pa.....	8	1,037	...	39	6	19	752	
St. Louis, Mo.....	13	935	...	63	13	29	1,387	St. Louis, Mo.....	8	1,037	...	39	6	19	752	
Washington, D. C.....	3	271	...	21	4	9	345	Washington, D. C.....	8	1,037	...	39	6	19	752	
Cleveland, Ohio.....	3	641	...	33	10	16	650	Cleveland, Ohio.....	8	1,037	...	39	6	19	752	
Baltimore, Md.....	11	1,210	...	106	10	45	2,251	Baltimore, Md.....	8	1,037	...	39	6	19	752	
Minneapolis-St. Paul, Minn.	7	771	...	52	10	50	501	Minneapolis-St. Paul, Minn.	8	1,037	...	39	6	19	752	
Buffalo, N. Y.....	8	543	...	23	10	17	500	Buffalo, N. Y.....	8	1,037	...	39	6	19	752	
Piece goods, converters, total.	1,134	1,764,143	8.9	81,975	487	12,341	1,382,511	Piece goods, converters, total.	59	41,104	16.5	3,583	28	877	65,973	
\$5,000,000 and over								\$5,000,000 and over								
United States.....	70	821,549	7.1	34,055	12	4,786	564,908	United States.....	20	13,495	...	1,152	22	284	20,615	
14 metro. areas.....	70	821,549	7.6	34,755	12	4,786	554,908	14 metro. areas.....	10	7,089	...	601	...	132	12,992	
\$1,000,000--\$4,999,999								\$1,000,000--\$4,999,999								
United States, total...	311	664,609	9.4	31,954	117	4,411	543,858	United States, total...	6	4,458	...	469	...	98	7,501	
New England.....	17	21,024	...	913	2	56	13,433	New England.....	5	3,774	...	323	...	99	6,476	
Middle Atlantic.....	277	596,575	...	29,147	112	3,967	494,527	Middle Atlantic.....	9	5,479	...	508	1	126	7,891	
East North Central.....	27	11,777	...	479	...	41	8,522	East North Central.....	5	3,774	...	323	...	99	6,476	
West North Central.....	3	2,597	...	169	3	67	3,743	West North Central.....	5	3,774	...	323	...	99	6,476	
South Atlantic.....	11	1,604	...	1,122	...	108	18,973	South Atlantic.....	4	11,772	...	877	...	208	17,425	
Pacific.....	4	7,837	...	719	...	32	9,660	Pacific.....	4	7,258	...	742	...	204	10,638	
Other divisions.....	4	7,837	...	719	...	32	9,660	Other divisions.....	4	7,258	...	742	...	204	10,638	
14 metro. areas, total.	38	27,031	17.1	2,413	24	570	45,270	14 metro. areas, total.	38	27,031	17.1	2,413	24	570	45,270	
New York-Northeastern New Jersey.....	18	12,388	...	1,026	22	245	18,079	New York-Northeastern New Jersey.....	18	12,388	...	1,026	22	245	18,079	
Chicago, Ill.....	7	4,944	...	478	...	101	10,707	Chicago, Ill.....	7	4,944	...	478	...	101	10,707	
St. Louis, Mo.....	4	3,047	...	329	...	68	5,502	St. Louis, Mo.....	4	3,047	...	329	...	68	5,502	
Other metro. areas.....	9	6,652	...	580	2	156	11,682	Other metro. areas.....	9	6,652	...	580	2	156	11,682	

* Figures at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
FURNITURE, HOME FURNISHINGS--Continued								FURNITURE, HOME FURNISHINGS--Continued								
Household furniture--Continued								Office furniture--Con.								
\$200,000--\$499,999								\$200,000--\$499,999--Con.								
United States, total...	138	43,707	18.0	3,987	74	1,253	80,833	14 metro. areas, total...	63	20,225	25.8	3,012	38	736	56,714	
New England.....	9	2,914	...	304	2	89	1,407	New York-Northeastern New Jersey.....	23	7,332	...	969	16	241	17,670	
Middle Atlantic.....	47	14,777	...	1,571	27	465	33,110	Chicago, Ill.....	4	3,051	...	500	5	117	8,922	
East North Central.....	33	10,437	...	747	20	220	14,451	Los Angeles, Calif.....	8	2,464	...	420	6	107	9,885	
West North Central.....	10	2,693	...	293	2	87	5,124	Philadelphia, Pa.....	3	954	...	90	2	37	1,863	
South Atlantic.....	16	5,265	...	466	8	181	8,763	Boston, Mass.....	3	725	...	112	1	35	2,576	
East South Central.....	7	2,033	...	129	7	45	2,129	San Francisco-Oakland, Calif.....	3	1,191	...	173	2	31	2,633	
West South Central.....	9	3,472	...	259	5	101	5,270	Other metro. areas.....	14	4,509	...	248	6	168	13,165	
Other divisions.....	9	2,116	...	218	3	60	4,579									
14 metro. areas, total...	91	28,170	19.0	2,625	49	767	54,375	Under \$200,000								
New York-Northeastern New Jersey.....	34	10,449	...	1,268	10	359	27,738	United States, total...	375	33,542	27.7	4,765	498	1,699	73,112	
Chicago, Ill.....	20	5,907	...	344	12	99	7,119	New England.....	21	1,880	...	283	14	97	5,051	
Los Angeles, Calif.....	3	950	...	86	...	25	2,198	Middle Atlantic.....	131	11,017	...	1,596	101	561	32,171	
Philadelphia, Pa.....	10	3,506	...	235	16	65	3,723	East North Central.....	78	7,941	...	1,119	62	368	21,566	
Detroit, Mich.....	5	1,899	...	150	4	41	3,587	West North Central.....	28	2,312	...	307	18	98	5,436	
Boston, Mass.....	6	1,732	...	161	2	57	3,735	South Atlantic.....	14	3,443	...	545	30	212	10,257	
Cleveland, Ohio.....	3	935	...	69	3	24	1,257	East South Central.....	1	720	...	82	11	42	1,667	
Minneapolis-St. Paul, Minn.....	4	1,004	...	76	1	24	1,451	West South Central.....	21	2,434	...	419	17	146	8,632	
Other metro. areas.....	6	1,788	...	181	1	74	3,607	Mountain.....	9	952	...	107	7	47	1,852	
								Pacific.....	39	2,838	...	309	33	128	6,480	
Under \$200,000								14 metro. areas, total...	189	15,967	27.2	2,179	167	713	40,945	
United States, total...	340	24,798	22.4	2,516	300	983	52,135	New York-Northeastern New Jersey.....	29	7,444	...	1,013	72	327	19,208	
New England.....	41	2,972	...	310	29	109	5,949	Chicago, Ill.....	22	1,779	...	276	22	75	5,046	
Middle Atlantic.....	130	9,599	...	865	118	349	17,919	Los Angeles, Calif.....	17	1,176	...	105	15	39	2,385	
East North Central.....	65	4,515	...	416	62	167	9,172	Philadelphia, Pa.....	15	1,348	...	239	20	82	4,339	
West North Central.....	14	992	...	143	13	52	2,669	Detroit, Mich.....	9	754	...	68	6	25	1,166	
South Atlantic.....	26	2,158	...	240	21	100	5,060	Boston, Mass.....	8	695	...	105	7	40	1,818	
East South Central.....	7	501	...	42	4	26	1,021	San Francisco-Oakland, Calif.....	3	317	...	29	2	9	575	
West South Central.....	7	647	...	81	5	37	1,827	Pittsburgh, Pa.....	6	663	...	91	2	40	1,796	
Mountain.....	6	436	...	56	5	16	1,109	St. Louis, Mo.....	7	552	...	70	4	18	1,153	
Pacific.....	44	2,978	...	313	43	121	7,409	Washington, D. C.....	4	571	...	90	7	25	1,237	
14 metro. areas, total...	252	18,188	23.2	1,823	231	681	37,896	Cleveland, Ohio.....	5	513	...	76	5	25	1,785	
New York-Northeastern New Jersey.....	92	6,892	...	590	81	233	12,741	Baltimore, Md.....	4	84	...	7	5	3	125	
Chicago, Ill.....	41	2,954	...	311	37	120	7,135	Other metro. areas.....	3	71	...	17	...	5	312	
Los Angeles, Calif.....	34	2,296	...	302	33	98	5,138									
Philadelphia, Pa.....	20	1,402	...	134	18	55	2,798	China, glassware, crockery, total.....	519	113,331	21.7	13,013	439	3,722	241,355	
Detroit, Mich.....	3	139	...	24	2	7	308	\$1,000,000 and over								
Boston, Mass.....	31	2,422	...	279	22	93	5,113	United States, total...	29	42,391	18.8	4,732	4	1,151	83,492	
San Francisco-Oakland, Calif.....	5	404	...	56	5	21	1,208	Middle Atlantic.....	14	38,229	...	3,004	2	656	50,590	
Pittsburgh, Pa.....	3	152	...	9	3	8	184	Other divisions.....	10	14,162	...	1,728	2	495	32,902	
Cleveland, Ohio.....	6	413	...	34	8	11	633	14 metro. areas.....	21	31,510	19.4	3,371	2	739	56,337	
Baltimore, Md.....	8	521	...	33	8	16	711									
Buffalo, N. Y.....	4	286	...	22	4	7	303	\$500,000--\$999,999								
Other metro. areas.....	5	307	...	29	5	12	665	United States, total...	30	20,199	21.0	2,275	25	600	41,031	
Office furniture, total.....	565	134,294	26.4	21,286	389	5,334	385,780	Middle Atlantic.....	17	11,464	...	1,220	13	279	21,836	
\$1,000,000 and over								East North Central.....	7	4,905	...	489	7	132	10,487	
United States.....	17	28,546	25.8	4,960	4	1,261	86,846	Other divisions.....	6	3,830	...	566	5	189	8,708	
14 metro. areas.....	12	19,933	22.9	2,839	4	593	51,844	14 metro. areas, total...	23	15,260	21.9	1,687	18	429	30,545	
\$500,000--\$999,999								New York-Northeastern New Jersey.....	13	8,900	...	1,056	7	231	18,966	
United States, total...	47	32,322	25.6	5,343	15	1,271	90,201	Philadelphia, Pa.....	4	2,564	...	164	4	48	2,870	
Middle Atlantic.....	16	11,375	...	1,781	4	375	30,637	Other metro. areas.....	6	3,796	...	467	5	150	8,709	
East North Central.....	11	7,434	...	1,250	4	291	20,644									
East South Central.....	3	1,721	...	351	...	100	5,378	\$200,000--\$499,999								
West South Central.....	4	2,634	...	504	3	117	9,379	United States, total...	85	27,062	23.7	3,300	59	966	61,355	
Pacific.....	6	4,393	...	687	4	146	11,719	Middle Atlantic.....	51	15,944	...	1,991	33	517	36,064	
Other divisions.....	7	4,565	...	770	...	192	12,384	East North Central.....	17	5,223	...	544	7	156	9,740	
14 metro. areas, total.....	26	18,701	24.4	2,958	9	601	43,281	West South Central.....	3	1,134	...	164	2	45	2,211	
New York-Northeastern New Jersey.....	12	8,818	...	1,421	3	293	24,623	Pacific.....	8	2,866	...	261	14	80	6,654	
Chicago, Ill.....	6	4,374	...	537	4	134	9,089	Other divisions.....	6	1,845	...	340	3	108	6,636	
Los Angeles, Calif.....	8	5,512	...	1,000	2	179	16,569	14 metro. areas, total...	72	22,907	23.3	2,631	51	710	49,665	
\$200,000--\$499,999								New York-Northeastern New Jersey.....	48	15,214	...	1,876	27	465	33,552	
United States, total...	126	39,884	26.4	6,218	72	1,703	115,621	Chicago, Ill.....	10	3,074	...	212	6	49	3,194	
New England.....	7	2,125	...	292	6	91	5,138	Los Angeles, Calif.....	7	2,191	...	259	12	78	6,539	
Middle Atlantic.....	34	11,111	...	1,490	22	392	27,029	Other metro. areas.....	7	1,987	...	291	11	118	5,880	
East North Central.....	30	9,693	...	1,663	13	425	29,036									
West North Central.....	9	2,841	...	427	5	101	8,059									
South Atlantic.....	13	4,070	...	629	6	189	11,734									
East South Central.....	4	1,309	...	271	...	99	5,351									
West South Central.....	10	2,722	...	510	3	163	4,299									
Mountain.....	4	1,261	...	198	4	51	3,840									
Pacific.....	15	4,753	...	733	13	181	15,527									

See footnotes at end of table.

Table 2B. SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Operat-ing ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Operat-ing ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ployees	Pay roll (Dollars)							Em-ployees	Pay roll (Dollars)	
FURNITURE, HOME FURNISHINGS--Continued								FURNITURE, HOME FURNISHINGS--Continued								
China, glassware, crockery--Con.								Floor coverings--Con.								
Under \$200,000--Con.								\$200,000--\$499,999--Con.								
United States, total...	375	23,184	25.3	2,706	351	1,965	55,477	14 metro. areas, total...	28	28,356	15.3	2,362	54	594	46,285	
New England.....	10	646	...	66	9	33	1,300	New York-Northeastern New Jersey.....	44	14,312	...	999	33	226	18,868	
Middle Atlantic.....	192	12,374	...	1,602	169	576	32,894	Chicago, Ill.....	13	4,384	...	499	4	112	9,281	
East North Central.....	62	4,005	...	419	57	176	8,557	Los Angeles, Calif.....	4	1,190	...	124	2	34	2,355	
West North Central.....	15	1,091	...	140	10	55	2,549	Philadelphia, Pa.....	6	1,543	...	169	2	64	4,081	
South Atlantic.....	25	1,303	...	111	27	54	2,170	Detroit, Mich.....	3	827	...	64	2	16	1,176	
East South Central.....	7	577	...	52	5	19	1,009	Boston, Mass.....	5	1,813	...	163	5	45	2,800	
West South Central.....	4	555	...	30	14	15	704	St. Louis, Mo.....	3	1,301	...	170	...	37	4,438	
Mountain.....	4	130	...	33	2	23	670	Baltimore, Md.....	3	915	...	39	2	16	655	
Pacific.....	51	1,303	...	353	58	114	5,624	Other metro. areas.....	7	2,071	...	135	4	44	2,631	
14 metro. areas, total...	277	18,264	25.7	2,123	286	786	43,852	Under \$200,000								
New York-Northeastern New Jersey.....	167	10,742	...	1,446	140	497	29,634	United States, total...	294	25,237	18.7	1,914	239	711	42,913	
Chicago, Ill.....	26	1,845	...	153	20	56	3,222	New England.....	24	1,885	...	187	6	72	5,063	
Los Angeles, Calif.....	31	1,815	...	132	41	61	2,423	Middle Atlantic.....	173	14,117	...	915	162	318	17,373	
Philadelphia, Pa.....	6	1,338	...	17	6	9	358	East North Central.....	26	2,429	...	176	18	56	4,667	
Detroit, Mich.....	5	499	...	72	7	27	1,408	West North Central.....	5	627	...	64	3	26	1,332	
Boston, Mass.....	5	437	...	48	5	24	995	South Atlantic.....	28	3,078	...	231	14	115	6,263	
San Francisco-Oakland, Calif.....	14	1,907	...	78	11	30	1,523	Mountain.....	6	619	...	38	5	16	1,033	
Pittsburgh, Pa.....	6	496	...	37	8	18	744	Pacific.....	25	2,647	...	229	25	77	5,072	
St. Louis, Mo.....	5	555	...	69	5	31	1,297	Other divisions.....	7	475	...	74	6	31	2,110	
Cleveland, Ohio.....	5	417	...	50	4	24	1,439	14 metro. areas, total...	223	18,287	18.6	1,287	205	471	27,585	
Baltimore, Md.....	6	283	...	21	8	9	309	New York-Northeastern New Jersey.....	147	11,107	...	725	141	242	13,906	
Floor coverings, total	641	413,582	12.1	28,182	363	6,687	513,622	Chicago, Ill.....	15	1,337	...	62	14	19	1,240	
\$5,000,000 and Over								Los Angeles, Calif.....	15	1,178	...	102	13	37	2,442	
United States, total...	13	96,162	17.2	6,368	...	1,468	107,105	Philadelphia, Pa.....	7	872	...	31	13	13	551	
\$1,000,000--\$4,999,999								Boston, Mass.....	12	976	...	80	4	38	2,866	
United States, total...	31	175,688	11.7	11,641	15	2,477	206,580	San Francisco-Oakland, Calif.....	6	558	...	77	9	25	1,591	
New England.....	7	10,212	...	647	3	147	10,443	Pittsburgh, Pa.....	7	931	...	70	4	32	1,347	
Middle Atlantic.....	29	55,209	...	3,893	1	867	77,117	Washington, D. C.....	4	421	...	87	2	46	2,012	
East North Central.....	21	44,843	...	2,446	3	477	45,746	Cleveland, Ohio.....	3	342	...	44	1	15	1,440	
West North Central.....	2	6,204	...	522	4	122	13,216	Other metro. areas.....	6	565	...	9	4	4	190	
South Atlantic.....	8	14,263	...	1,067	...	264	23,585	Antiques, total.....	266	12,615	25.3	1,352	258	409	26,993	
East South Central.....	4	7,544	...	489	...	136	7,023	\$200,000 and Over								
West South Central.....	3	5,956	...	405	...	93	5,262	United States.....	13	4,228	28.7	688	1	172	13,370	
Mountain.....	3	2,797	...	1,672	4	360	26,438	14 metro. areas.....	1	4,228	28.7	688	1	172	13,370	
Pacific.....	12	27,797	...	1,672	4	360	26,438	Under \$200,000								
14 metro. areas, total...	51	107,476	11.5	7,292	10	1,394	130,744	United States, total...	256	8,387	23.6	664	257	237	13,623	
New York-Northeastern New Jersey.....	12	24,524	...	1,906	1	398	41,091	New England.....	76	766	...	29	37	14	587	
Chicago, Ill.....	5	13,456	...	1,120	...	128	14,523	Middle Atlantic.....	120	6,471	...	599	166	205	12,222	
Los Angeles, Calif.....	4	13,578	...	587	2	103	15,509	East North Central.....	21	307	...	10	22	6	182	
Philadelphia, Pa.....	6	14,173	...	868	...	166	15,731	West North Central.....	3	141	...	8	2	5	318	
Pittsburgh, Pa.....	4	7,485	...	391	...	84	6,285	South Atlantic.....	15	528	...	14	17	5	245	
Cleveland, Ohio.....	4	7,037	...	540	...	95	9,492	Pacific.....	11	174	...	4	13	2	69	
Other metro. areas.....	16	30,343	...	1,859	7	420	32,913	Other divisions.....	11	174	...	4	13	2	69	
\$500,000--\$999,999								14 metro. areas, total...	212	7,299	24.5	634	202	221	12,890	
United States, total...	95	67,707	14.8	4,772	36	1,142	89,520	New York-Northeastern New Jersey.....	137	5,654	...	575	131	92	11,719	
New England.....	4	2,857	...	139	...	35	2,161	Chicago, Ill.....	6	74	...	7	5	3	128	
Middle Atlantic.....	48	33,800	...	2,868	20	678	53,164	Los Angeles, Calif.....	13	503	...	14	15	5	245	
East North Central.....	2	6,366	...	375	5	87	8,415	Philadelphia, Pa.....	24	573	...	14	26	9	311	
West North Central.....	3	2,351	...	111	2	29	1,978	Boston, Mass.....	21	424	...	24	18	12	487	
South Atlantic.....	5	3,179	...	227	2	60	4,419	St. Louis, Mo.....	4	33	...	4	...	...
East South Central.....	3	1,443	...	108	...	28	1,597	Other metro. areas.....	3	38	...	...	3	...	
West South Central.....	8	6,373	...	339	1	84	4,860	Other home fur-nishings, total.....	1,158	311,097	19.6	30,722	838	9,440	599,596	
Mountain.....	3	2,019	...	85	...	17	1,539	\$1,000,000 and Over								
Pacific.....	13	8,814	...	520	6	124	11,387	United States, total...	54	127,340	17.1	11,659	16	2,974	213,535	
14 metro. areas, total...	54	38,741	14.6	3,230	23	768	42,974	Middle Atlantic.....	25	44,407	...	3,421	3	1,023	70,138	
New York-Northeastern New Jersey.....	27	14,198	...	1,973	2	404	33,876	East North Central.....	14	38,373	...	3,297	4	833	58,090	
Chicago, Ill.....	5	3,245	...	172	2	43	3,811	Pacific.....	13	16,573	...	1,924	...	533	37,559	
Los Angeles, Calif.....	9	6,179	...	552	12	160	10,692	Other divisions.....	1	28,587	...	2,517	9	585	47,748	
Philadelphia, Pa.....	6	7,962	...	146	3	34	4,521	14 metro. areas, total...	49	99,067	16.9	8,817	14	2,278	162,024	
Detroit, Mich.....	10	7,197	...	487	4	125	1,1374	\$500,000--\$999,999								
Other metro. areas.....	10	7,197	...	487	4	125	1,1374	United States, total...	112	71,744	20.3	7,315	29	2,112	143,239	
\$200,000--\$499,999								New England.....	7	4,769	...	594	1	173	9,411	
United States, total...	152	48,988	13.7	3,487	55	889	67,944	Middle Atlantic.....	45	33,308	...	3,425	21	894	66,832	
New England.....	12	3,588	...	251	9	72	4,431	East North Central.....	2	14,135	...	1,600	2	573	34,924	
Middle Atlantic.....	67	21,210	...	1,530	39	594	29,430	West North Central.....	5	3,499	...	260	...	88	4,668	
East North Central.....	30	12,003	...	902	12	191	14,974	South Atlantic.....	6	3,771	...	292	...	82	6,560	
West North Central.....	7	2,564	...	276	...	58	6,551	Pacific.....	14	9,171	...	727	5	160	13,221	
South Atlantic.....	14	5,028	...	240	5	73	4,005	Other divisions.....	5	3,421	...	417	...	142	7,623	
East South Central.....	6	1,764	...	73	3	21	1,397									
West South Central.....	6	2,419	...	195	3	53	4,527									
Mountain.....	3	2,122	...	120	2	26	2,187									

See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, en-tire year	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, en-tire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, en-tire year	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, en-tire year	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ployees	Pay roll							Em-ployees	Pay roll	
																(Number)	(Dollars)	(Number)	(Dollars)
FURNITURE, HOME FURNISHINGS--Continued								PAPER AND ITS PRODUCTS--Con.								
Other home fur-nishings--Continued								Wrapping paper, twine--Continued								
\$500,000--\$999,999--Con.								\$1,000--\$499,999								
14 metro. areas, total.	77	53,943	20.2	5,703	25	1,513	107,721	United States, total...	76	147,714	16.0	15,951	13	3,931	291,714	
New York--Northeastern New Jersey.....	30	21,499	...	2,500	11	589	50,542	New England.....	5	8,156	...	909	...	219	16,367	
Chicago, Ill.....	7	4,777	...	601	...	216	12,947	Middle Atlantic.....	19	48,459	...	4,212	6	1,112	89,488	
Los Angeles, Calif.....	7	4,389	...	296	4	50	5,574	East North Central.....	16	3,263	...	3,190	5	593	55,624	
Philadelphia, Pa.....	8	5,944	...	500	1	133	3,944	West North Central.....	7	11,533	...	1,209	...	336	23,363	
Detroit, Mich.....	3	2,354	...	185	2	59	4,113	South Atlantic.....	1	1,897	...	1,682	...	401	26,512	
Boston, Mass.....	4	2,916	...	330	...	19	5,053	West South Central.....	6	15,125	...	2,030	...	509	38,363	
San Francisco--Oakland, Calif.....	3	2,747	...	171	1	54	3,153	Pacific.....	8	16,732	...	1,665	...	427	31,674	
Pittsburgh, Pa.....	3	2,395	...	75	2	39	1,831	Other divisions.....	8	7,000	...	1,134	...	344	20,112	
Cleveland, Ohio.....	5	3,688	...	332	...	23	6,445	14 metro. areas, total.	73	65,705	15.3	6,991	11	1,653	131,713	
Other metro. areas.....	7	4,652	...	361	...	124	7,890	New York--Northeastern New Jersey.....	14	3,177	...	3,294	...	637	61,899	
\$200,000--\$499,999								Chicago, Ill.....	4	3,347	...	942	1	129	16,298	
United States, total...	187	58,562	21.9	6,464	98	2,134	127,253	Minneapolis--St. Paul, Minn.....	3	4,423	...	462	...	111	7,247	
New England.....	11	3,248	...	393	...	129	8,972	Other metro. areas.....	12	21,523	...	2,361	1	777	46,577	
Middle Atlantic.....	78	25,546	...	2,838	48	999	44,416	\$500,000--\$999,999								
East North Central.....	37	11,534	...	1,591	19	556	33,577	United States, total...	84	58,897	17.7	6,562	19	1,747	125,277	
West North Central.....	7	1,463	...	211	...	72	7,642	New England.....	4	2,516	...	268	2	39	4,881	
South Atlantic.....	17	5,243	...	425	6	137	7,642	Middle Atlantic.....	24	2,191	...	2,187	12	537	39,217	
East South Central.....	4	852	...	68	2	35	11,393	East North Central.....	22	15,549	...	1,972	1	438	37,478	
West South Central.....	6	1,487	...	99	6	43	1,854	West North Central.....	6	4,112	...	386	1	174	8,951	
Mountain.....	6	1,637	...	157	2	68	3,134	South Atlantic.....	5	3,214	...	475	...	34	5,439	
Pacific.....	23	7,376	...	646	13	127	14,217	East South Central.....	3	2,379	...	308	2	95	5,654	
14 metro. areas, total.	140	44,863	21.4	5,139	74	2,107	67,543	West South Central.....	1	2,741	...	240	...	58	3,813	
New York--Northeastern New Jersey.....	65	41,569	...	2,387	37	141	47,367	Mountain.....	3	4,173	...	413	...	127	9,010	
Chicago, Ill.....	23	7,318	...	917	14	249	16,779	Pacific.....	8	4,751	...	535	1	157	11,275	
Los Angeles, Calif.....	16	4,751	...	419	14	249	16,779	14 metro. areas, total.	13	22,620	17.9	2,422	12	561	43,542	
Philadelphia, Pa.....	8	2,258	...	295	...	24	7,714	New York--Northeastern New Jersey.....	14	4,525	...	977	11	217	17,532	
Detroit, Mich.....	4	1,210	...	237	1	94	6,616	Chicago, Ill.....	4	4,913	...	590	...	153	12,606	
Boston, Mass.....	6	1,777	...	147	...	47	2,919	Other metro. areas.....	12	2,182	...	865	2	200	15,404	
San Francisco--Oakland, Calif.....	4	1,383	...	123	...	41	2,114	\$1,000,000 and Over								
St. Louis, Mo.....	3	1,115	...	86	...	44	1,747	United States, total...	126	43,422	17.2	4,746	24	1,212	75,340	
Washington, D. C.....	3	897	...	70	...	35	1,474	New England.....	12	3,457	...	391	2	117	7,312	
Other metro. areas.....	3	1,649	...	162	5	99	6,153	Middle Atlantic.....	47	16,858	...	1,343	49	379	24,234	
Under \$200,000								East North Central.....	18	3,364	...	552	16	164	10,090	
United States, total...	81	57,851	23.2	7,126	44	1,222	114,359	West North Central.....	9	3,574	...	337	6	115	7,566	
New England.....	35	1,742	...	221	21	111	4,763	South Atlantic.....	12	5,213	...	663	...	194	12,214	
Middle Atlantic.....	40	21,706	...	2,500	25	1,191	53,453	East South Central.....	5	1,936	...	181	1	64	3,423	
East North Central.....	131	4,134	...	477	15	327	11,811	Pacific.....	19	3,328	...	394	7	89	5,577	
West North Central.....	34	2,489	...	317	27	147	4,844	Other divisions.....	7	2,216	...	268	...	99	5,278	
South Atlantic.....	42	2,973	...	218	30	114	4,959	14 metro. areas, total.	58	19,196	17.2	1,916	56	489	33,591	
East South Central.....	12	787	...	79	9	49	2,515	New York--Northeastern New Jersey.....	30	4,192	...	433	24	213	15,271	
West South Central.....	28	2,008	...	193	28	92	4,336	Chicago, Ill.....	2	2,175	...	214	2	58	4,186	
Mountain.....	7	377	...	54	...	26	1,147	Philadelphia, Pa.....	5	1,555	...	134	5	48	2,475	
Pacific.....	11	6,476	...	726	195	39	14,331	Boston, Mass.....	3	477	...	127	...	36	2,888	
14 metro. areas, total.	633	41,774	23.2	4,128	352	1,655	29,712	Other metro. areas.....	12	4,311	...	477	13	131	9,171	
New York--Northeastern New Jersey.....	338	41,571	...	2,387	352	799	44,878	Under \$200,000								
Chicago, Ill.....	61	4,333	...	539	53	252	11,961	United States, total...	223	18,372	16.9	1,477	201	539	28,326	
Los Angeles, Calif.....	64	2,684	...	467	64	183	13,689	New England.....	21	1,924	...	173	15	57	3,363	
Philadelphia, Pa.....	37	2,695	...	223	43	100	4,689	Middle Atlantic.....	132	13,377	...	792	124	289	14,590	
Detroit, Mich.....	19	1,456	...	125	19	51	2,267	East North Central.....	32	3,215	...	256	30	99	4,911	
Boston, Mass.....	16	516	...	66	9	34	1,671	West North Central.....	5	313	...	51	2	11	919	
San Francisco--Oakland, Calif.....	15	1,723	...	179	23	74	3,746	South Atlantic.....	3	1,392	...	120	11	42	2,170	
Pittsburgh, Pa.....	11	984	...	84	...	74	1,886	West South Central.....	5	395	...	34	8	17	717	
St. Louis, Mo.....	15	1,179	...	137	11	41	3,134	Pacific.....	9	754	...	54	11	24	1,356	
Washington, D. C.....	3	231	...	21	3	2	1,474	14 metro. areas, total.	154	12,236	17.2	956	143	332	12,214	
Cleveland, Ohio.....	14	988	...	79	8	32	1,322	New York--Northeastern New Jersey.....	44	7,763	...	509	82	171	9,112	
Baltimore, Md.....	17	1,584	...	71	1	19	1,474	Jersey.....	26	1,444	...	113	13	42	2,156	
Minneapolis--St. Paul, Minn.....	11	543	...	53	6	28	436	Chicago, Ill.....	6	555	...	40	6	15	1,059	
Buffalo, N. Y.....	3	187	...	22	1	11	426	Los Angeles, Calif.....	6	1,363	...	105	16	41	1,752	
								Philadelphia, Pa.....	13	593	...	29	4	30	430	
								Detroit, Mich.....	6	593	...	29	4	30	430	
								Boston, Mass.....	7	788	...	78	5	19	1,470	
								Baltimore, Md.....	4	377	...	29	6	9	378	
								Buffalo, N. Y.....	11	743	...	62	11	25	1,257	
								Other metro. areas.....	11	743	...	62	11	25	1,257	
PAPER AND ITS PRODUCTS								Fine paper, total....	430	447,867	13.7	39,175	113	4,075	727,845	
Wrapping paper, twine, total.....	513	246,052	16.3	31,148	315	2,149	572,743	\$5,000,000 and Over								
\$5,000,000 and Over								United States, total...	13	12,199	4.3	7,433	...	1,272	137,431	
United States, total.....	4	21,249	13.7	2,119	...	11	68,747	Middle Atlantic.....	7	50,498	...	3,317	...	684	61,116	
								East North Central.....	6	43,403	...	2,176	...	542	76,218	

See footnotes at end of table.

Table 2B.—SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
																(Number)	(Dollars)	(Number)	(Dollars)
PAPER AND ITS PRODUCTS—Con.								PAPER AND ITS PRODUCTS—Con.								
Fine paper—Con.								Stationery, office supplies, total.....	859	178,549	26.8	29,885	547	10,031	586,849	
\$1,000,000—\$4,999,999								\$1,000,000 and Over								
United States, total...	104	222,547	14.0	20,634	10	4,871	378,708	United States, total...	27	51,041	28.6	9,255	6	3,208	186,699	
New England.....	5	12,334	...	1,347	...	348	22,179	Middle Atlantic.....	7	14,523	...	2,026	1	600	43,450	
Middle Atlantic.....	32	66,748	...	6,690	2	1,355	115,160	East North Central.....	6	9,009	...	1,099	5	713	29,613	
East North Central.....	26	58,805	...	4,732	5	1,029	89,831	Pacific.....	6	15,204	...	3,153	...	923	56,955	
West North Central.....	13	25,973	...	2,563	...	710	47,475	Other divisions.....	8	12,305	...	2,977	...	972	56,681	
South Atlantic.....	11	22,527	...	1,827	...	414	35,480	14 metro. areas, total.	18	38,050	29.3	7,070	4	2,536	148,054	
West South Central.....	7	13,033	...	1,195	...	411	25,151	\$500,000—\$999,999								
Pacific.....	7	16,675	...	1,696	3	426	32,232	United States, total...	58	39,359	26.8	7,154	19	2,076	138,654	
Other divisions.....	3	6,452	...	584	...	178	10,900	New England.....	5	3,313	...	488	...	161	10,418	
14 metro. areas, total.	66	158,321	14.0	14,640	10	3,265	259,744	Middle Atlantic.....	23	15,410	...	2,262	3	579	45,061	
New York-Northeastern New Jersey.....	19	43,368	...	4,469	...	908	77,378	East North Central.....	9	5,997	...	1,406	...	387	26,202	
Chicago, Ill.....	9	27,861	...	1,971	5	426	36,500	South Atlantic.....	4	2,930	...	463	...	135	8,799	
Los Angeles, Calif.....	3	9,309	...	1,031	3	244	17,094	East South Central.....	3	2,028	...	452	...	129	8,176	
Philadelphia, Pa.....	7	10,738	...	1,261	2	228	19,741	West South Central.....	5	3,472	...	823	1	221	15,036	
Detroit, Mich.....	3	8,016	...	539	...	118	10,097	Pacific.....	6	4,038	...	785	9	303	16,234	
St. Louis, Mo.....	3	5,673	...	471	...	102	9,491	Other divisions.....	3	2,171	...	475	6	161	8,728	
Cleveland, Ohio.....	3	6,234	...	598	...	144	10,906	14 metro. areas, total.	35	24,009	26.3	4,302	12	1,214	85,618	
Baltimore, Md.....	3	8,912	...	639	...	124	12,051	United States, total...	17	11,475	...	1,660	1	397	33,570	
Minneapolis-St. Paul, Minn.....	6	12,620	...	1,405	...	385	24,519	Chicago, Ill.....	6	4,218	...	971	...	257	18,328	
Other metro. areas.....	10	75,588	...	2,256	...	586	41,967	Los Angeles, Calif.....	3	2,145	...	446	3	167	9,312	
\$500,000—\$999,999								Other metro. areas.....	9	6,171	...	1,225	8	393	24,408	
United States, total...	84	61,092	17.4	6,326	15	1,548	121,118	\$200,000—\$499,999								
New England.....	10	7,338	...	667	...	147	9,584	United States, total...	141	44,377	26.4	7,495	56	2,315	141,291	
Middle Atlantic.....	24	16,523	...	1,874	13	421	36,123	New England.....	12	3,801	...	673	6	210	12,145	
East North Central.....	14	10,682	...	1,174	2	231	22,798	Middle Atlantic.....	53	17,052	...	2,730	17	746	50,622	
West North Central.....	11	9,268	...	812	...	236	15,943	East North Central.....	26	7,675	...	1,313	5	385	23,132	
South Atlantic.....	7	4,973	...	517	...	134	10,148	West North Central.....	8	3,157	...	651	2	244	12,587	
West South Central.....	9	6,346	...	685	...	190	12,323	South Atlantic.....	10	3,319	...	500	2	182	10,556	
Pacific.....	4	2,963	...	343	...	100	9,329	West South Central.....	9	2,434	...	454	5	144	8,307	
Other divisions.....	5	2,999	...	254	...	89	4,820	Pacific.....	15	4,685	...	695	16	238	14,728	
14 metro. areas, total.	40	29,013	17.4	3,106	15	696	59,227	Other divisions.....	2	2,254	...	479	3	166	9,214	
New York-Northeastern New Jersey.....	18	12,239	...	1,396	11	302	26,057	14 metro. areas, total.	79	25,814	25.4	4,169	28	1,147	77,260	
Chicago, Ill.....	5	3,825	...	354	2	63	7,313	New York-Northeastern New Jersey.....	44	14,364	...	2,241	14	589	42,330	
Philadelphia, Pa.....	3	2,073	...	253	2	70	6,027	Chicago, Ill.....	13	4,134	...	644	...	186	10,847	
Boston, Mass.....	4	2,296	...	246	...	49	2,635	Los Angeles, Calif.....	4	1,135	...	157	5	47	2,563	
Baltimore, Md.....	3	2,091	...	236	...	70	4,678	Boston, Mass.....	4	1,273	...	232	1	66	4,677	
Minneapolis-St. Paul, Minn.....	4	3,559	...	324	...	86	6,572	San Francisco-Oakland, Calif.....	3	998	...	150	2	44	3,355	
Other metro. areas.....	4	2,930	...	297	...	65	5,885	Other metro. areas.....	11	3,910	...	745	6	215	13,488	
\$200,000—\$499,999								Under \$200,000								
United States, total...	100	31,721	17.9	3,457	22	961	65,001	United States, total...	633	43,772	25.0	5,981	466	2,432	120,205	
New England.....	8	2,653	...	246	2	51	4,290	New England.....	50	3,547	...	511	25	203	9,463	
Middle Atlantic.....	37	11,251	...	1,374	3	345	24,060	Middle Atlantic.....	285	18,412	...	2,055	239	841	40,997	
East North Central.....	19	9,357	...	675	5	200	13,013	East North Central.....	105	7,849	...	1,279	56	467	25,964	
West North Central.....	8	2,606	...	274	3	91	5,637	West North Central.....	32	1,936	...	330	16	122	6,413	
South Atlantic.....	12	4,122	...	487	3	145	9,873	South Atlantic.....	43	3,278	...	519	27	247	10,570	
East South Central.....	6	1,635	...	116	1	42	2,515	East South Central.....	18	1,442	...	259	15	118	5,096	
West South Central.....	4	1,655	...	149	...	54	2,856	West South Central.....	34	2,479	...	363	25	165	8,877	
Pacific.....	6	1,602	...	136	3	43	2,787	Mountain.....	12	1,022	...	134	12	69	2,763	
Other divisions.....	6	1,602	...	136	3	43	2,787	Pacific.....	54	3,807	...	531	51	200	10,062	
14 metro. areas, total.	58	18,325	18.8	2,113	14	546	38,794	14 metro. areas, total.	412	26,912	23.5	3,272	316	1,272	63,700	
New York-Northeastern New Jersey.....	27	8,259	...	944	6	218	15,883	New York-Northeastern New Jersey.....	221	14,604	...	1,609	190	624	31,319	
Chicago, Ill.....	8	2,369	...	240	1	82	4,986	Chicago, Ill.....	40	3,210	...	438	19	147	8,780	
Philadelphia, Pa.....	5	1,443	...	248	...	71	4,064	Los Angeles, Calif.....	30	1,725	...	192	29	81	3,691	
Boston, Mass.....	3	1,103	...	109	...	18	2,083	Philadelphia, Pa.....	22	1,094	...	122	19	68	2,412	
Washington, D. C.....	3	1,093	...	142	...	32	2,797	Detroit, Mich.....	11	587	...	55	7	36	1,429	
Baltimore, Md.....	3	699	...	123	...	35	2,165	Boston, Mass.....	27	1,924	...	273	11	96	5,075	
Other metro. areas.....	9	3,054	...	307	7	90	6,816	San Francisco-Oakland, Calif.....	12	932	...	128	11	50	2,309	
Under \$200,000								Pittsburgh, Pa.....	8	371	...	35	6	17	730	
United States, total...	124	12,103	20.4	1,275	66	423	25,187	St. Louis, Mo.....	8	318	...	38	3	15	949	
New England.....	21	1,991	...	175	11	59	3,357	Washington, D. C.....	5	391	...	49	6	23	976	
Middle Atlantic.....	13	5,254	...	598	37	186	11,432	Cleveland, Ohio.....	6	377	...	116	3	30	2,087	
East North Central.....	18	1,351	...	225	7	67	4,477	Baltimore, Md.....	7	422	...	63	3	35	1,403	
West North Central.....	7	699	...	64	3	25	1,203	Minneapolis-St. Paul, Minn.....	12	836	...	141	6	47	2,340	
South Atlantic.....	8	842	...	77	3	35	1,760	Buffalo, N. Y.....	3	121	...	13	3	200		
West South Central.....	6	878	...	96	2	34	2,156	Wallpaper, total.....	260	32,338	33.6	5,389	102	1,783	98,814	
Pacific.....	7	447	...	40	3	17	802	\$500,000 and Over								
Other divisions.....	7	447	...	40	3	17	802	United States, total...	12	8,437	30.9	1,480	3	413	26,076	
14 metro. areas, total.	86	7,635	21.9	908	48	281	17,674	Middle Atlantic.....	7	4,527	...	914	3	268	17,686	
New York-Northeastern New Jersey.....	51	3,948	...	472	30	142	8,941	Other divisions.....	5	3,910	...	566	...	145	8,390	
Chicago, Ill.....	13	1,340	...	183	7	57	3,679									
Los Angeles, Calif.....	5	683	...	83	...	28	1,889									
Philadelphia, Pa.....	3	279	...	22	3	11	470									
Boston, Mass.....	3	630	...	61	...	19	1,116									
Other metro. areas.....	6	735	...	88	2	24	1,579									

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
PAPER AND ITS PRODUCTS—Con.								PAPER AND ITS PRODUCTS—Con.								
Wallpaper—Continued								Other paper products—Continued								
\$200,000—\$499,999								\$500,000—\$999,999								
United States, total....	25	7,762	35.0	1,396	15	451	25,680	United States, total....	232	161,448	16.6	16,376	106	4,343	307,389	
Middle Atlantic.....	13	4,098	...	743	11	263	14,597	New England.....	20	13,262	...	1,402	9	375	25,404	
East North Central.....	4	979	...	161	...	44	2,375	Middle Atlantic.....	24	58,314	...	5,667	36	1,424	100,607	
South Atlantic.....	3	1,208	...	245	1	81	4,786	East North Central.....	45	31,866	...	3,275	24	834	63,235	
Other divisions.....	5	1,477	...	247	3	63	3,922	West North Central.....	16	12,040	...	1,172	2	353	24,707	
14 metro. areas, total..	21	6,592	37.8	1,272	15	417	23,872	South Atlantic.....	20	13,781	...	1,505	2	402	28,773	
New York-Northeastern New Jersey.....	6	1,735	...	379	3	122	6,998	West South Central.....	19	13,142	...	1,430	11	433	28,105	
Philadelphia, Pa.....	4	1,393	...	232	8	106	5,226	Pacific.....	15	9,797	...	944	19	262	19,271	
Other metro. areas.....	11	3,464	...	661	4	189	11,648	Other divisions.....	13	9,446	...	931	3	260	17,287	
Under \$200,000								14 metro. areas, total..	111	77,413	15.7	7,198	46	1,752	135,482	
United States, total....	223	16,139	34.4	2,513	84	919	47,058	New York-Northeastern New Jersey.....	56	38,942	...	3,924	22	890	69,760	
New England.....	12	972	...	170	3	55	3,040	Chicago, Ill.....	9	6,026	...	559	5	140	12,283	
Middle Atlantic.....	85	7,056	...	1,145	43	397	21,132	Los Angeles, Calif.....	4	2,335	...	169	2	39	3,410	
East North Central.....	33	1,736	...	243	13	108	4,924	Philadelphia, Pa.....	7	5,338	...	446	6	137	8,933	
West North Central.....	24	1,595	...	245	7	84	4,068	Detroit, Mich.....	6	4,273	...	302	6	118	8,347	
South Atlantic.....	21	1,482	...	211	9	86	3,998	Boston, Mass.....	6	3,947	...	301	...	60	5,823	
East South Central.....	12	771	...	91	2	40	1,555	San Francisco-Oakland, Calif.....	5	3,270	...	405	4	95	7,902	
West South Central.....	16	882	...	124	...	56	2,191	Pittsburgh, Pa.....	3	1,992	...	92	1	30	1,576	
Mountain.....	3	190	...	31	1	14	625	Baltimore, Md.....	3	2,390	...	205	...	56	3,720	
Pacific.....	17	1,455	...	253	6	79	5,525	Minneapolis-St. Paul, Minn.....	5	4,223	...	364	...	89	7,172	
14 metro. areas, total..	110	9,467	32.2	1,478	61	499	27,688	Buffalo, N. Y.....	3	1,849	...	173	...	40	2,780	
New York-Northeastern New Jersey.....	25	2,105	...	397	7	117	7,432	Other metro. areas.....	4	2,818	...	278	...	58	3,776	
Chicago, Ill.....	5	556	...	69	8	26	1,475	\$200,000—\$499,999								
Los Angeles, Calif.....	8	686	...	136	1	38	2,953	United States, total....	411	131,058	17.7	13,326	250	4,127	250,872	
Philadelphia, Pa.....	36	2,873	...	396	25	147	6,823	New England.....	52	17,764	...	1,945	16	544	37,530	
Boston, Mass.....	6	758	...	148	1	48	2,659	Middle Atlantic.....	158	48,725	...	5,268	96	1,619	97,131	
San Francisco-Oakland, Calif.....	4	465	...	66	2	24	1,638	East North Central.....	73	12,890	...	2,049	56	703	39,038	
Pittsburgh, Pa.....	3	194	...	45	...	15	742	West North Central.....	21	6,239	...	560	16	174	10,248	
St. Louis, Mo.....	4	199	...	18	3	7	286	South Atlantic.....	36	12,198	...	1,315	15	380	24,091	
Washington, D. C.....	5	410	...	51	5	17	909	East South Central.....	10	5,279	...	295	10	103	5,530	
Baltimore, Md.....	6	518	...	76	3	32	1,411	West South Central.....	16	5,677	...	481	7	162	10,332	
Buffalo, N. Y.....	5	540	...	52	6	17	939	Mountain.....	3	1,043	...	88	1	30	1,680	
Other metro. areas.....	3	163	...	24	...	11	421	Pacific.....	42	13,241	...	1,325	33	412	25,292	
Other paper products, total.....	1,899	859,564	13.8	71,118	1,286	19,514	1,340,715	14 metro. areas, total..	131	70,146	12.5	7,334	117	2,099	133,059	
\$5,000,000 and Over								New York-Northeastern New Jersey.....	104	32,258	...	3,465	69	976	64,046	
United States, total....	16	158,909	6.7	7,585	...	1,791	151,228	Chicago, Ill.....	30	3,459	...	866	20	274	14,652	
Middle Atlantic.....	8	79,565	...	2,370	...	431	42,520	Los Angeles, Calif.....	19	5,885	...	704	13	322	13,177	
East North Central.....	5	37,760	...	3,551	...	888	78,099	Philadelphia, Pa.....	13	3,945	...	431	13	115	7,688	
Other divisions.....	3	41,584	...	1,664	...	472	30,609	Detroit, Mich.....	5	1,564	...	118	...	36	4,431	
14 metro. areas.....	12	123,951	6.5	5,693	...	1,257	116,492	Boston, Mass.....	20	6,366	...	725	6	177	12,497	
\$1,000,000—\$4,999,999								San Francisco-Oakland, Calif.....	10	3,087	...	189	9	62	3,718	
United States, total....	174	323,800	13.1	26,296	42	6,112	480,449	Pittsburgh, Pa.....	3	865	...	60	1	18	1,080	
New England.....	9	18,717	...	1,417	...	407	26,275	St. Louis, Mo.....	6	1,646	...	127	9	44	2,249	
Middle Atlantic.....	64	123,054	...	9,668	12	2,044	172,315	Washington, D. C.....	7	1,887	...	240	2	54	4,033	
East North Central.....	41	73,863	...	6,212	7	1,351	114,714	Cleveland, Ohio.....	5	1,496	...	94	4	24	1,800	
West North Central.....	11	19,630	...	1,751	...	514	33,620	Baltimore, Md.....	4	1,404	...	203	3	54	3,353	
South Atlantic.....	14	26,565	...	2,100	7	495	36,515	Other metro. areas.....	5	1,284	...	111	2	43	2,215	
East South Central.....	11	20,252	...	1,914	4	445	33,561	Under \$200,000								
West South Central.....	9	14,027	...	1,218	...	315	24,191	United States, total....	1,066	84,349	18.8	7,535	888	3,141	150,777	
Mountain.....	3	3,673	...	251	...	81	5,686	New England.....	113	9,276	...	825	79	342	15,463	
Pacific.....	12	24,019	...	1,765	12	460	33,572	Middle Atlantic.....	537	40,762	...	3,458	470	1,366	67,547	
14 metro. areas, total..	98	200,875	11.9	14,911	33	3,112	267,435	East North Central.....	159	13,331	...	1,237	133	499	26,061	
New York-Northeastern New Jersey.....	43	85,304	...	6,227	7	1,191	103,631	West North Central.....	54	4,029	...	314	45	149	6,458	
Chicago, Ill.....	12	21,937	...	1,681	2	281	31,686	South Atlantic.....	71	6,933	...	742	51	325	14,092	
Los Angeles, Calif.....	5	7,398	...	645	8	156	11,978	East South Central.....	21	1,689	...	140	14	89	3,475	
Philadelphia, Pa.....	8	13,666	...	1,140	5	261	19,083	West South Central.....	25	2,378	...	215	16	113	4,770	
Detroit, Mich.....	4	6,059	...	432	...	65	6,520	Mountain.....	9	638	...	35	11	16	832	
Boston, Mass.....	4	10,779	...	588	...	163	11,627	Pacific.....	77	5,319	...	569	65	242	12,138	
San Francisco-Oakland, Calif.....	3	9,227	...	224	2	45	4,630	14 metro. areas, total..	705	53,422	19.3	4,830	608	1,848	94,410	
Pittsburgh, Pa.....	4	9,034	...	878	...	177	17,409	New York-Northeastern New Jersey.....	417	29,912	...	2,580	357	967	49,971	
St. Louis, Mo.....	3	7,385	...	685	...	267	12,974	Chicago, Ill.....	59	4,310	...	428	43	136	7,813	
Washington, D. C.....	4	10,330	...	722	4	144	13,531	Los Angeles, Calif.....	40	2,649	...	327	34	141	7,047	
Cleveland, Ohio.....	3	9,532	...	729	...	152	13,059	Philadelphia, Pa.....	45	4,208	...	406	43	169	7,943	
Other metro. areas.....	5	10,284	...	960	3	210	16,307	Detroit, Mich.....	14	1,905	...	150	16	77	3,447	

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
FARM PRODUCTS (RAW MATERIALS)								FARM PRODUCTS (RAW MATERIALS)—Continued							
Cotton, total.....								Grains—Continued							
\$1,000,000 and Over								\$500,000—\$999,999							
United States, total....								United States, total....							
South Atlantic.....	9	129,055	...	1,379	1	303	19,396	Middle Atlantic.....	5	3,136	...	75	3	25	1,471
East South Central.....	30	109,475	...	3,361	55	808	59,117	East North Central.....	8	5,467	...	185	3	47	3,432
West South Central.....	13	180,698	...	1,317	4	243	20,723	West North Central.....	7	4,937	...	332	3	104	6,155
Other divisions.....	8	65,031	...	777	14	127	13,181	West South Central.....	5	3,843	...	99	3	33	1,768
\$1,000,000—\$999,999								Pacific.....							
United States, total....								Other divisions.....							
New England.....	11	30,327	...	200	3	37	3,405	14 metro. areas.....	12	8,421	5.9	214	7	52	4,143
Middle Atlantic.....	3	6,025	...	128	3	16	2,444	\$200,000—\$499,999							
South Atlantic.....	20	40,277	...	256	17	90	5,148	United States, total....							
East South Central.....	37	88,027	...	577	38	168	10,951	New England.....	3	961	...	22	2	10	459
West South Central.....	26	60,645	...	577	21	253	15,078	Middle Atlantic.....	6	2,141	...	63	4	26	1,181
Mountain.....	4	12,810	...	83	...	18	2,183	East North Central.....	10	3,231	...	143	9	65	2,851
Pacific.....	4	10,318	...	124	...	24	2,400	West North Central.....	7	2,217	...	262	3	111	6,575
Other divisions.....	3	1,835	...	208	1	30	3,837	South Atlantic.....	4	1,098	...	52	2	36	1,183
\$500,000—\$999,999								West South Central.....							
United States, total....								Pacific.....							
South Atlantic.....	13	9,616	...	97	17	32	1,670	Other divisions.....	3	1,108	...	23	5	14	600
East South Central.....	13	9,427	...	60	16	26	1,340	14 metro. areas.....	10	3,327	7.4	101	8	48	2,027
West South Central.....	4	3,337	...	88	5	32	1,296	Under \$200,000							
Other divisions.....	5	4,478	...	67	1	13	1,358	United States, total....							
\$200,000—\$499,999								Middle Atlantic.....							
United States, total....								East North Central.....							
New England.....	3	1,035	...	25	3	5	480	South Atlantic.....	7	801	...	47	5	18	930
South Atlantic.....	9	2,929	...	69	8	30	1,655	West South Central.....	6	370	...	75	2	32	1,451
East South Central.....	11	3,969	...	50	9	21	1,266	Pacific.....	8	802	...	38	4	10	722
West South Central.....	8	2,458	...	52	12	30	865	Other divisions.....	5	349	...	11	5	33	1,262
Other divisions.....	5	1,324	...	13	2	3	290	14 metro. areas.....	7	394	12.4	16	3	7	289
Under \$100,000								Hides, skins, raw furs, total.....							
United States, total....								\$5,000,000 and Over							
South Atlantic.....	13	1,159	...	48	17	33	1,049	United States, total....							
East South Central.....	6	580	...	41	6	19	806	Middle Atlantic.....	5	6,903	...	1,009	...	168	13,566
Other divisions.....	8	535	...	22	7	12	581	Other divisions.....	8	132,909	...	1,944	...	501	33,738
Grain, total.....								\$1,000,000—\$999,999							
\$5,000,000 and Over								United States, total....							
United States, total....								Middle Atlantic.....							
Middle Atlantic.....	10	186,152	...	1,525	1	328	34,121	East North Central.....	10	20,101	...	595	12	178	11,462
East North Central.....	34	591,236	...	4,439	6	1,438	125,588	West North Central.....	6	7,867	...	385	6	125	6,111
West North Central.....	63	1,083,613	...	9,797	3	2,664	177,919	East South Central.....	4	5,859	...	156	...	66	2,741
West South Central.....	13	163,698	...	1,144	...	284	19,279	West South Central.....	6	12,891	...	425	7	147	6,246
Pacific.....	9	133,111	...	1,313	5	253	18,587	Other divisions.....	5	8,843	...	351	6	81	6,637
Other divisions.....	4	43,060	...	330	...	107	6,636	14 metro. areas.....	42	85,509	6.7	2,584	25	491	44,001
14 metro. areas, total..	43	739,649	4.5	7,815	6	2,152	171,353	\$500,000—\$999,999							
Chicago, Ill.....	10	226,154	...	2,467	4	674	60,942	United States, total....							
St. Louis, Mo.....	5	94,317	...	1,090	...	314	22,481	Middle Atlantic.....	76	53,406	...	1,592	49	278	26,511
Minneapolis-St. Paul, Minn..	15	264,096	...	2,884	...	867	57,667	East North Central.....	4	2,968	...	109	2	34	1,965
Buffalo, N. Y.....	4	58,986	...	723	...	189	19,579	West North Central.....	6	3,894	...	186	2	59	3,657
Other metro. areas.....	4	95,598	...	651	2	108	10,684	South Atlantic.....	3	2,363	...	156	2	59	2,798
\$1,000,000—\$999,999								Other divisions.....							
United States, total....								14 metro. areas, total..							
New England.....	4	8,934	...	170	1	83	3,360	72	54,250	7.1	1,698	51	305	28,207	
Middle Atlantic.....	4	7,468	...	124	1	46	2,474	\$1,000,000—\$999,999							
East North Central.....	21	91,050	...	1,148	5	339	24,701	United States, total....							
West North Central.....	32	91,304	...	1,204	4	402	25,493	Middle Atlantic.....	70	48,741	...	1,406	49	246	23,403
South Atlantic.....	4	9,703	...	533	4	173	10,341	Philadelphia, Pa.....	3	2,329	...	101	...	16	1,324
East South Central.....	4	14,126	...	396	1	141	7,460	Other metro. areas.....	5	3,180	...	191	2	43	3,480
West South Central.....	12	25,042	...	728	3	332	15,227	\$200,000—\$499,999							
Mountain.....	4	14,376	...	102	1	187	10,001	United States, total....							
Pacific.....	32	21,119	...	679	25	156	11,741	New England.....	3	1,122	...	47	...	10	706
14 metro. areas, total..	36	96,044	...	1,243	18	358	24,965	Middle Atlantic.....	164	52,558	...	1,385	144	324	25,923
Chicago, Ill.....	3	1,300	...	34	4	11	674	East North Central.....	3	2,711	...	262	7	86	5,471
Los Angeles, Calif.....	4	19,004	...	91	4	25	1,712	West North Central.....	10	2,843	...	138	14	45	2,264
San Francisco-Oakland, Calif.....	11	24,427	...	145	11	31	2,834	South Atlantic.....	5	1,790	...	108	4	42	1,838
Minneapolis-St. Paul, Minn..	4	11,218	...	497	...	133	10,265	West South Central.....	5	2,673	...	79	15	28	1,018
Other metro. areas.....	9	11,444	...	491	1	178	9,480	Pacific.....	5	1,530	...	17	8	4	230
Other divisions.....								Other divisions.....							
Other divisions.....								Other divisions.....							

See B. printed at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
	(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)	
FARM PRODUCTS (RAW MATERIALS)--Continued								FARM PRODUCTS (RAW MATERIALS)--Continued								
Hides, skins, raw furs--Continued								Livestock(exc. horses, mules)--Continued								
\$200,000--\$499,999--Con.								Under \$200,000								
14 metro. areas, total..	174	55,796	8.2	1,722	152	412	32,489	United States, total...	88	9,435	3.4	101	86	37	2,017	
New York-Northeastern New Jersey.....	159	50,513	...	1,314	141	299	24,776	Middle Atlantic.....	3	28	...	2	3	2	117	
Chicago, Ill.....	4	1,257	...	240	3	69	4,985	East North Central.....	13	3,628	...	57	34	15	1,120	
Boston, Mass.....	3	1,122	...	47	...	10	700	West North Central.....	3	5,233	...	24	43	8	391	
Other metro. areas.....	8	2,904	...	121	8	34	2,022	East South Central.....	3	180	...	17	1	10	319	
Under \$200,000								Other divisions.....	5	396	...	1	5	2	70	
United States, total....	450	38,059	10.8	1,478	401	546	29,461	14 metro. areas, total..	32	3,440	4.0	59	30	14	1,150	
New England.....	9	726	...	58	5	15	965	Chicago, Ill.....	5	746	...	48	7	10	923	
Middle Atlantic.....	326	27,994	...	897	299	91	17,917	St. Louis, Mo.....	22	3,272	...	6	21	3	140	
East North Central.....	35	2,682	...	152	31	56	3,411	Other metro. areas.....	4	442	...	5	2	1	87	
West North Central.....	27	2,189	...	75	22	68	1,696	Tobacco (leaf), total	106	148,140	9.6	6,340	66	3,265	122,954	
South Atlantic.....	5	237	...	14	4	16	250	\$1,000,000 and Over								
East South Central.....	5	370	...	17	3	10	345	United States, total...	26	130,047	8.7	4,901	1	2,789	98,391	
West South Central.....	7	1,012	...	45	7	16	874	Middle Atlantic.....	6	30,099	...	799	1	85	12,347	
Mountain.....	11	732	...	52	10	25	1,170	South Atlantic.....	13	77,829	...	3,119	...	2,186	67,027	
Pacific.....	25	2,117	...	168	20	49	3,176	Other divisions.....	7	22,119	...	1,023	...	518	18,917	
14 metro. areas, total..	367	31,961	10.5	1,190	329	380	23,529	\$500,000--\$999,999								
New York-Northeastern New Jersey.....	309	26,852	...	850	282	262	16,509	United States, total...	11	5,319	11.0	396	8	207	7,936	
Chicago, Ill.....	11	853	...	64	13	23	1,816	Middle Atlantic.....	5	3,570	...	120	7	31	2,120	
Los Angeles, Calif.....	15	1,492	...	103	12	32	2,099	South Atlantic.....	3	2,140	...	87	1	16	1,335	
Philadelphia, Pa.....	4	204	...	12	4	5	265	Other divisions.....	3	2,609	...	187	...	160	4,481	
Detroit, Mich.....	6	567	...	33	4	9	620	\$200,000--\$499,999								
Boston, Mass.....	5	614	...	56	1	14	945	United States, total...	20	6,439	19.7	683	8	103	11,275	
San Francisco-Oakland, Calif.....	5	427	...	40	3	10	610	Middle Atlantic.....	12	4,477	...	393	1	72	6,676	
Minneapolis-St. Paul, Minn.....	7	547	...	12	7	8	327	South Atlantic.....	4	1,193	...	141	7	36	1,697	
Other metro. areas.....	5	405	...	20	3	17	338	Other divisions.....	4	1,335	...	152	...	65	2,902	
Livestock (exc. horses, mules), total	411	489,874	1.8	2,642	426	766	49,723	14 metro. areas, total..	12	6,907	1.7	390	1	62	6,676	
\$5,000,000 and Over								Under \$200,000								
United States, total....	16	137,262	1.6	627	19	134	11,808	United States, total...	49	3,335	21.2	360	49	106	5,352	
West North Central.....	10	71,778	...	467	10	100	8,669	Middle Atlantic.....	23	1,264	...	71	32	29	1,310	
Other divisions.....	6	65,884	...	160	9	34	3,199	East North Central.....	9	738	...	67	9	32	1,304	
\$1,000,000--\$4,999,999								South Atlantic.....	9	831	...	5	6	23	1,128	
United States, total....	113	251,671	1.3	1,486	127	441	27,415	Other divisions.....	2	502	...	144	2	22	1,610	
East North Central.....	44	88,625	...	499	47	166	9,488	14 metro. areas, total..	31	1,829	19.2	133	38	51	2,473	
West North Central.....	56	128,805	...	798	68	213	14,392	New York-Northeastern New Jersey.....	20	1,132	...	70	27	28	1,286	
West South Central.....	5	15,924	...	104	5	30	1,961	Chicago, Ill.....	4	365	...	26	7	10	438	
Mountain.....	5	11,017	...	69	2	20	1,129	Other metro. areas.....	7	332	...	37	4	13	749	
Other divisions.....	3	7,300	...	25	5	12	505	Wool, mohair, total..	269	512,033	4.9	11,797	191	1,830	171,997	
14 metro. areas, total..	47	93,961	1.8	658	49	155	11,704	\$1,000,000 and Over								
Chicago, Ill.....	24	48,234	...	235	18	72	4,189	United States, total...	28	291,958	3.3	5,460	20	640	70,213	
St. Louis, Mo.....	12	19,756	...	37	20	13	793	New England.....	19	230,102	...	4,390	12	496	51,684	
Minneapolis-St. Paul, Minn.....	8	18,479	...	231	8	40	3,549	Other divisions.....	9	61,856	...	1,070	8	144	18,529	
Other metro. areas.....	3	7,492	...	155	3	30	3,171	14 metro. areas, total..	28	291,958	3.3	5,460	20	640	70,213	
\$500,000--\$999,999								\$1,000,000--\$4,999,999								
United States, total....	73	51,485	1.8	254	70	73	4,930	United States, total...	74	162,541	6.3	3,936	57	611	11,504	
Middle Atlantic.....	3	1,836	...	4	5	1	50	New England.....	47	106,813	...	2,634	28	375	40,727	
East North Central.....	22	16,681	...	23	24	8	415	Middle Atlantic.....	21	48,893	...	1,074	24	193	17,314	
West North Central.....	45	30,575	...	221	38	61	4,265	Other divisions.....	6	9,785	...	238	5	43	3,363	
Other divisions.....	3	2,393	...	6	3	2	100	14 metro. areas, total..	70	159,399	6.3	3,782	53	577	9,173	
14 metro. areas, total..	32	23,406	1.4	100	29	32	1,877	\$500,000--\$999,999								
Chicago, Ill.....	8	6,122	...	14	7	5	240	United States, total...	44	31,939	3.8	1,464	23	320	26,576	
St. Louis, Mo.....	14	10,559	...	9	17	3	175	New England.....	28	19,629	...	625	9	153	13,661	
Other metro. areas.....	10	6,725	...	77	5	24	1,462	Middle Atlantic.....	3	5,982	...	273	10	56	6,740	
\$200,000--\$499,999								East North Central.....	3	2,380	...	176	1	51	2,388	
United States, total....	121	39,621	1.9	174	124	81	3,655	Other divisions.....	5	3,948	...	190	3	60	3,205	
East North Central.....	48	16,371	...	47	50	21	920									
West North Central.....	65	20,643	...	77	67	33	1,543									
West South Central.....	4	1,404	...	27	4	12	630									
Other divisions.....	4	1,203	...	23	3	15	562									
14 metro. areas, total..	49	16,496	1.0	32	49	15	587									

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
FARM PRODUCTS (RAW MATERIALS)—Continued								FARM PRODUCTS (RAW MATERIALS)—Continued								
Wool, mohair—Con.								Miscellaneous inedible farm products—Con.								
\$500,000—\$999,999—Con.								Under \$200,000—Con.								
14 metro. areas, total..	37	26,886	8.7	1,248	18	253	20,738	14 metro. areas, total..	54	4,578	17.4	351	38	129	6,992	
New York-Northeastern New Jersey.....	3	2,104	...	188	1	39	3,305	New York-Northeastern New Jersey.....	35	2,796	...	185	26	57	3,461	
Philadelphia, Pa.....	5	3,878	...	85	9	17	1,233	Chicago, Ill.....	7	734	...	83	4	39	1,862	
Boston, Mass.....	16	18,724	...	799	7	146	13,112	Philadelphia, Pa.....	4	375	...	22	5	10	410	
Other metro. areas.....	3	2,380	...	176	1	51	2,886	Other metro. areas.....	8	673	...	61	3	23	1,259	
\$200,000—\$499,999								AUTOMOTIVE								
United States, total....	58	17,366	8.8	646	43	186	11,154	Automobiles, new and used, total.....	708	805,934	7.1	29,826	505	8,842	584,415	
New England.....	39	11,623	...	420	22	107	4,734	\$5,000,000 and over								
Middle Atlantic.....	15	4,591	...	200	17	68	3,972	United States.....	28	230,884	6.6	8,269	3	2,266	176,454	
Other divisions.....	4	1,148	...	26	4	11	448	14 metro. areas.....	16	146,163	4.9	4,224	2	1,192	87,983	
14 metro. areas, total..	33	16,073	8.7	992	41	167	10,214	\$1,000,000—\$4,999,999								
New York-Northeastern New Jersey.....	9	2,409	...	149	8	51	3,003	United States, total....	134	425,572	6.9	16,138	70	4,745	300,224	
Boston, Mass.....	37	11,177	...	389	22	98	6,427	New England.....	16	15,052	...	589	5	200	11,841	
Other metro. areas.....	3	2,489	...	54	11	18	929	Middle Atlantic.....	30	63,885	...	2,650	7	713	49,245	
Under \$200,000								East North Central.....	40	106,209	...	3,324	19	972	66,880	
United States, total....	5	5,229	14.4	281	48	123	5,174	West North Central.....	23	51,278	...	2,001	2	553	36,066	
New England.....	28	2,731	...	116	21	41	2,189	South Atlantic.....	20	41,925	...	1,421	5	476	28,130	
Middle Atlantic.....	22	1,374	...	74	14	39	1,589	East South Central.....	13	26,277	...	1,465	1	405	22,086	
East North Central.....	5	469	...	45	8	19	594	West South Central.....	25	54,259	...	1,506	16	580	31,954	
Other divisions.....	10	856	...	46	6	24	802	Mountain.....	16	33,137	...	1,346	12	407	22,289	
14 metro. areas, total..	0	4,477	14.4	217	35	88	4,067	Pacific.....	13	33,550	...	1,836	3	439	31,733	
New York-Northeastern New Jersey.....	14	727	...	40	10	20	866	14 metro. areas, total..	50	110,829	6.8	3,943	24	1,031	77,079	
Philadelphia, Pa.....	6	472	...	27	4	14	558	New York-Northeastern New Jersey.....	12	21,945	...	1,025	3	259	20,613	
Boston, Mass.....	25	4,364	...	34	19	34	1,822	Chicago, Ill.....	9	16,674	...	412	5	96	7,054	
Other metro. areas.....	5	415	...	56	2	20	821	Los Angeles, Calif.....	2	9,901	...	497	1	103	8,647	
Miscellaneous inedible farm products, total..	177	368,824	4.1	7,181	119	1,431	111,065	Philadelphia, Pa.....	7	18,151	...	471	4	121	8,583	
\$7,000,000 and over								Detroit, Mich.....	4	7,868	...	395	4	117	8,382	
United States, total....	19	281,129	2.8	3,300	9	627	56,358	Boston, Mass.....	4	7,724	...	231	4	103	6,042	
Middle Atlantic.....	15	253,428	...	2,658	9	433	43,985	Other metro. areas.....	9	28,566	...	912	3	232	17,758	
Middle Atlantic.....	4	28,241	...	642	...	144	12,773	\$500,000—\$999,999								
14 metro. areas.....	14	21,988	11.2	2,658	9	433	43,985	United States, total....	112	77,440	7.3	2,511	96	773	50,893	
\$1,000,000—\$4,999,999								New England.....	4	2,781	...	50	3	14	911	
United States, total....	20	46,279	6.7	1,310	8	241	25,074	Middle Atlantic.....	15	10,328	...	309	16	112	6,104	
Middle Atlantic.....	14	26,939	...	647	8	137	14,390	East North Central.....	30	20,440	...	593	23	152	10,325	
Other divisions.....	6	19,940	...	663	...	104	10,685	West North Central.....	19	14,131	...	393	23	119	7,586	
14 metro. areas.....	17	36,605	6.4	1,016	8	190	19,482	South Atlantic.....	12	8,403	...	374	3	109	7,655	
\$500,000—\$999,999								East South Central.....	11	7,600	...	121	15	82	4,794	
United States, total....	21	16,296	9.9	453	17	147	8,853	West South Central.....	17	11,054	...	525	12	142	10,234	
Middle Atlantic.....	12	9,609	...	279	14	79	5,167	Other divisions.....	4	2,703	...	146	1	43	3,284	
West North Central.....	8	4,560	...	114	2	44	2,278	14 metro. areas, total..	43	27,185	8.0	892	33	241	16,944	
Other divisions.....	5	3,127	...	70	1	24	1,408	New York-Northeastern New Jersey.....	7	4,580	...	158	4	42	2,591	
14 metro. areas.....	13	9,174	7.1	298	14	85	7,487	Chicago, Ill.....	4	2,340	...	86	1	17	1,650	
\$200,000—\$499,999								Los Angeles, Calif.....	9	6,261	...	374	5	96	6,816	
United States, total....	36	13,197	12.1	639	26	228	11,751	Detroit, Mich.....	6	3,881	...	53	3	12	775	
Middle Atlantic.....	13	6,889	...	204	10	65	3,831	San Francisco-Oakland, Calif.....	4	2,183	...	22	4	4	350	
East North Central.....	10	4,330	...	247	5	67	4,239	St. Louis, Mo.....	6	3,735	...	112	3	28	2,235	
West South Central.....	4	1,348	...	31	4	17	1,785	Other metro. areas.....	7	4,205	...	87	13	42	2,527	
Pacific.....	4	1,450	...	40	...	24	1,767	\$200,000—\$499,999								
Other divisions.....	4	2,130	...	67	...	55	1,329	United States, total....	158	51,347	9.0	1,993	123	647	36,304	
14 metro. areas.....	21	6,648	14.3	405	11	121	7,597	New England.....	12	4,212	...	317	4	100	6,050	
Under \$200,000								Middle Atlantic.....	20	6,422	...	386	12	94	5,928	
United States, total....	77	6,323	17.2	468	59	188	9,028	East North Central.....	31	16,345	...	410	44	125	7,665	
New England.....	3	248	...	25	3	7	441	West North Central.....	12	4,234	...	48	16	17	960	
Middle Atlantic.....	39	3,171	...	207	31	67	3,871	South Atlantic.....	12	4,165	...	165	8	63	3,293	
East North Central.....	14	1,452	...	162	17	69	3,209	East South Central.....	11	3,519	...	118	7	57	2,186	
East South Central.....	3	148	...	9	2	7	183	West South Central.....	22	7,471	...	272	18	92	4,982	
West South Central.....	6	283	...	30	4	22	575	Mountain.....	6	3,221	...	90	5	39	1,867	
Other divisions.....	7	521	...	36	2	16	749	Pacific.....	12	3,758	...	187	9	60	3,373	
								14 metro. areas, total..	69	21,901	9.0	805	59	220	13,185	
								New York-Northeastern New Jersey.....	15	4,557	...	342	9	77	5,077	
								Chicago, Ill.....	25	8,235	...	190	24	52	3,174	
								Los Angeles, Calif.....	4	1,890	...	44	3	17	552	
								Detroit, Mich.....	3	2,361	...	35	8	9	550	
								Boston, Mass.....	4	1,346	...	111	2	31	1,866	
								Baltimore, Md.....	3	776	...	4	4	4	80	
								Other metro. areas.....	8	2,736	...	78	3	30	1,886	

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
AUTOMOTIVE—Continued								AUTOMOTIVE—Continued								
Automobiles, new and used—Continued								Trucks, tractors—Con.								
Under \$200,000								\$200,000-\$499,999—Con.								
United States, total....	214	20,691	12.2	915	213	411	20,540	14 metro. areas—Con.								
Middle Atlantic.....	33	3,001	...	260	23	108	5,919	Pittsburgh, Pa.....	8	3,112	...	293	4	104	5,505	
East North Central.....	76	8,033	...	238	75	114	5,327	St. Louis, Mo.....	7	2,057	...	248	6	4,701		
West North Central.....	33	3,222	...	61	43	29	1,141	Washington, D. C.....	3	1,013	...	149	1	2,929		
South Atlantic.....	11	1,123	...	115	8	53	3,118	Cleveland, Ohio.....	8	3,151	...	388	...	6,452		
East South Central.....	12	1,355	...	62	12	29	1,185	Baltimore, Md.....	5	1,456	...	194	5	3,934		
West South Central.....	26	1,971	...	91	24	45	1,801	Minneapolis-St. Paul, Minn.	4	945	...	66	...	3,612		
Pacific.....	13	1,644	...	45	14	16	1,205									
Other divisions.....	10	942	...	43	14	17	844	Under \$200,000								
14 metro. areas, total..	73	6,599	11.3	231	73	103	5,437	United States, total....	702	70,364	18.5	6,468	526	2,641	139,654	
New York-Northeastern New Jersey.....	15	1,031	...	38	11	21	899	New England.....	55	5,812	...	561	22	203	10,417	
Chicago, Ill.....	27	3,025	...	63	27	22	1,127	Middle Atlantic.....	171	17,458	...	1,610	132	629	33,344	
Los Angeles, Calif.....	7	438	...	9	9	5	480	East North Central.....	152	15,398	...	1,355	116	480	27,104	
Philadelphia, Pa.....	4	446	...	10	6	5	231	West North Central.....	55	6,829	...	456	45	278	13,794	
Detroit, Mich.....	5	307	...	3	5	2	55	South Atlantic.....	54	3,544	...	993	64	442	22,170	
Pittsburgh, Pa.....	4	503	...	7	...	34	1,921	East South Central.....	34	3,149	...	264	25	133	9,951	
St. Louis, Mo.....	7	592	...	19	12	6	368	West South Central.....	55	6,291	...	570	46	257	12,746	
Other metro. areas.....	4	257	...	16	3	8	356	Mountain.....	20	1,983	...	167	17	56	3,405	
Trucks, tractors (road type), total..	1,531	545,967	15.4	47,903	981	14,881	231,942	Pacific.....	66	5,900	...	486	59	163	10,723	
\$1,000,000 and Over								14 metro. areas, total..	166	15,826	19.9	1,591	127	536	31,140	
United States, total....	86	159,817	11.2	11,212	28	2,966	311,189	New York-Northeastern New Jersey.....	59	5,322	...	545	48	173	10,038	
Middle Atlantic.....	14	25,996	...	1,249	13	365	24,298	Chicago, Ill.....	15	1,482	...	149	13	36	2,820	
East North Central.....	14	28,807	...	4,035	3	436	36,170	Los Angeles, Calif.....	18	1,286	...	94	13	36	1,851	
West North Central.....	12	27,972	...	1,479	1	426	24,356	Philadelphia, Pa.....	15	2,895	...	197	10	68	3,722	
South Atlantic.....	13	21,232	...	1,987	1	522	33,952	Detroit, Mich.....	7	665	...	51	4	16	1,030	
East South Central.....	8	13,337	...	765	1	276	18,273	Boston, Mass.....	10	1,339	...	148	1	45	2,467	
Pacific.....	18	31,171	...	2,772	5	613	55,457	San Francisco-Oakland, Calif.....	4	408	...	4	3	12	869	
Other divisions.....	7	11,302	...	925	4	268	18,683	Pittsburgh, Pa.....	4	1,002	...	69	8	31	1,742	
14 metro. areas, total..	27	63,420	9.9	3,366	13	894	68,830	St. Louis, Mo.....	2	661	...	67	9	27	1,475	
New York-Northeastern New Jersey.....	4	9,012	...	400	2	129	8,297	Washington, D. C.....	4	312	...	59	2	27	1,417	
Los Angeles, Calif.....	5	7,923	...	964	...	156	16,163	Cleveland Ohio.....	4	529	...	38	6	12	806	
Other metro. areas.....	18	46,485	...	4,662	11	609	44,370	Buffalo, N. Y.....	5	656	...	72	2	32	1,760	
\$500,000--\$999,999								Other metro. areas.....	8	269	...	58	8	21	1,143	
United States, total....	208	143,443	15.7	13,195	102	3,711	248,640	Automotive parts, accessories, total..	10,959	2,293,686	12.7	312,996	7,578	102,377	6,056,744	
New England.....	9	6,269	...	532	3	151	8,784	\$5,000,000 and Over								
Middle Atlantic.....	23	16,300	...	1,418	10	393	25,205	United States.....	11	146,612	9.3	7,066	...	2,438	142,508	
East North Central.....	39	26,699	...	2,655	18	694	48,479	\$1,000,000--\$499,999								
West North Central.....	17	11,196	...	873	10	267	18,098	United States, total....	258	465,348	18.8	55,368	49	16,504	1,058,381	
South Atlantic.....	41	28,696	...	3,021	14	888	56,451	New England.....	14	18,547	...	2,181	2	713	39,762	
East South Central.....	19	12,876	...	1,199	6	372	22,067	Middle Atlantic.....	44	71,946	...	3,164	8	2,411	157,527	
West South Central.....	18	11,743	...	930	11	273	19,523	East North Central.....	60	114,355	...	15,138	13	4,331	287,196	
Pacific.....	33	5,929	...	502	5	142	11,082	West North Central.....	42	80,022	...	8,847	5	2,928	182,135	
Other divisions.....	9	23,725	...	2,061	25	551	40,447	South Atlantic.....	29	45,548	...	5,024	9	1,653	96,282	
14 metro. areas, total..	47	33,017	15.1	2,725	26	685	49,331	East South Central.....	3	19,518	...	1,951	3	647	40,020	
New York-Northeastern New Jersey.....	10	7,221	...	683	3	156	11,883	West South Central.....	17	37,720	...	3,761	1	1,267	74,671	
Chicago, Ill.....	10	7,322	...	580	8	127	9,823	Mountain.....	11	18,158	...	2,039	1	642	41,222	
Los Angeles, Calif.....	4	2,729	...	277	2	69	5,054	Pacific.....	33	59,565	...	7,262	7	1,912	139,564	
San Francisco-Oakland, Calif.....	5	3,983	...	313	4	72	6,694	14 metro. areas, total..	121	326,134	20.1	28,313	23	7,725	531,082	
Washington, D. C.....	4	2,478	...	259	2	76	4,491	New York-Northeastern New Jersey.....	19	37,233	...	4,210	4	916	65,712	
Other metro. areas.....	14	9,284	...	613	7	185	11,785	Chicago, Ill.....	13	27,984	...	3,345	2	933	60,410	
\$200,000--\$499,999								Los Angeles, Calif.....	12	21,321	...	2,794	4	783	59,421	
United States, total....	535	172,343	17.9	17,028	325	5,563	333,019	Philadelphia, Pa.....	6	9,363	...	1,322	2	394	23,029	
New England.....	25	7,655	...	755	20	244	13,695	Detroit, Mich.....	11	23,695	...	2,804	1	777	54,259	
Middle Atlantic.....	110	34,561	...	3,428	51	1,182	69,184	Boston, Mass.....	7	9,135	...	963	2	297	15,850	
East North Central.....	113	37,518	...	3,688	58	1,071	71,717	San Francisco-Oakland, Calif.....	3	18,426	...	2,002	3	497	35,394	
West North Central.....	36	12,423	...	1,227	22	423	24,502	Pittsburgh, Pa.....	6	7,882	...	1,078	2	308	21,034	
South Atlantic.....	81	25,550	...	2,504	46	900	48,800	St. Louis, Mo.....	6	11,523	...	1,400	...	378	27,755	
East South Central.....	29	9,022	...	792	18	327	17,057	Cleveland, Ohio.....	12	22,337	...	3,858	...	996	76,683	
West South Central.....	59	18,872	...	1,949	36	670	36,114	Baltimore, Md.....	4	6,445	...	827	...	273	14,371	
Pacific.....	21	7,890	...	754	17	247	16,579	Minneapolis-St. Paul, Minn.	10	21,264	...	2,422	3	769	11,684	
14 metro. areas, total..	110	34,599	18.6	3,743	51	1,109	75,196	Other metro. areas.....	7	9,576	...	1,286	...	404	24,880	
New York-Northeastern New Jersey.....	34	9,917	...	1,107	11	344	21,847	United States, total....	773	386,998	24.3	60,414	137	17,832	1,143,075	
Chicago, Ill.....	13	3,952	...	369	8	106	8,195	New England.....	34	23,094	...	3,753	8	1,130	66,122	
Los Angeles, Calif.....	7	2,040	...	163	9	43	3,480	Middle Atlantic.....	96	64,111	...	9,466	23	3,964	184,704	
Philadelphia, Pa.....	6	2,189	...	253	3	87	4,214	East North Central.....	125	83,322	...	13,611	21	4,545	254,603	
Detroit, Mich.....	5	1,706	...	160	3	42	3,255	West North Central.....	79	55,482	...	3,687	11	2,444	104,474	
Boston, Mass.....	4	1,288	...	66	2	17	1,188	South Atlantic.....	55	43,206	...	6,763	12	2,178	143,178	
San Francisco-Oakland, Calif.....	7	1,769	...	287	3	74	4,884	East South Central.....	28	19,286	...	3,298	4	1,196	61,124	
								West South Central.....	60	41,997	...	6,421	24	1,943	118,863	
								Mountain.....	25	19,440	...	2,417	9	711	46,251	
								Pacific.....	61	46,561	...	6,494	11	1,811	14,477	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
AUTOMOTIVE—Continued								AUTOMOTIVE—Continued							
Automotive parts, accessories—Con.								Garage equipment, tools—Continued							
\$500,000—\$999,999—Con.								\$500,000—\$999,999							
14 metro. areas, total.	175	119,285	24.1	19,151	40	4,483	354,845	United States, total...	29	21,082	21.2	2,790	6	709	52,210
New York-Northeastern New Jersey.....	41	27,694	...	3,806	10	1,101	77,748	New England.....	3	2,269	...	334	...	76	6,627
Chicago, Ill.....	33	21,759	...	3,069	7	820	62,758	Middle Atlantic.....	5	3,276	...	400	3	98	7,094
Los Angeles, Calif.....	16	11,441	...	1,713	6	481	32,158	East North Central.....	5	3,404	...	741	...	174	12,741
Philadelphia, Pa.....	7	6,154	...	657	6	215	13,759	South Atlantic.....	5	3,984	...	509	...	144	10,068
Detroit, Mich.....	14	8,871	...	1,252	8	298	25,113	Pacific.....	6	4,090	...	499	2	125	9,507
Boston, Mass.....	17	7,559	...	1,758	...	309	22,693	Other divisions.....	5	4,059	...	307	1	92	6,173
San Francisco-Oakland, Calif.....	8	5,067	...	720	1	170	12,175	14 metro. areas.....	16	10,858	22.5	1,556	5	384	29,115
Pittsburgh, Pa.....	7	5,203	...	951	1	248	16,804	\$200,000—\$499,999							
St. Louis, Mo.....	8	6,340	...	1,339	...	360	25,598	United States, total...	81	24,875	23.6	3,521	30	1,011	68,148
Washington, D. C.....	4	2,857	...	392	...	89	7,846	New England.....	9	3,067	...	435	3	125	7,228
Cleveland, Ohio.....	5	3,670	...	821	...	230	15,630	Middle Atlantic.....	8	2,622	...	441	2	137	8,935
Minneapolis-St. Paul, Minn.....	13	9,269	...	1,718	...	513	34,856	East North Central.....	15	4,345	...	742	...	156	13,019
Other metro. areas.....	5	3,401	...	455	1	149	8,207	West North Central.....	10	3,001	...	330	9	135	6,498
\$200,000—\$499,999								South Atlantic.....	9	2,714	...	396	2	119	7,833
United States, total...	2,075	631,458	25.2	99,607	1,099	31,566	1,909,450	West South Central.....	9	2,526	...	291	6	79	5,375
New England.....	136	40,343	...	6,548	32	2,131	118,960	Pacific.....	15	4,446	...	617	3	172	13,132
Middle Atlantic.....	329	101,073	...	15,856	175	4,963	301,584	Other divisions.....	6	2,154	...	269	5	88	6,128
East North Central.....	458	133,203	...	23,703	230	7,054	440,858	14 metro. areas, total.	21	6,576	26.2	1,128	5	320	22,157
West North Central.....	238	73,465	...	10,706	117	3,522	208,158	New York-Northeastern New Jersey.....	6	2,090	...	366	...	107	7,206
South Atlantic.....	253	77,910	...	12,356	109	4,039	239,754	San Francisco-Oakland, Calif.....	3	787	...	152	...	35	2,468
East South Central.....	102	31,455	...	4,801	72	1,661	89,338	Other metro. areas.....	12	3,699	...	610	5	178	12,483
West South Central.....	219	67,206	...	9,668	142	3,229	181,631	Under \$200,000							
Mountain.....	103	29,237	...	4,298	37	1,453	84,333	United States, total...	272	21,906	23.4	2,643	204	1,014	54,532
Pacific.....	237	72,066	...	12,401	185	3,514	245,334	New England.....	8	523	...	81	4	29	1,954
14 metro. areas, total.	543	165,756	24.7	27,125	290	7,983	522,402	Middle Atlantic.....	38	2,891	...	294	32	115	6,296
New York-Northeastern New Jersey.....	117	35,468	...	5,193	63	1,683	111,272	East North Central.....	38	3,756	...	508	18	165	10,240
Chicago, Ill.....	72	21,749	...	3,517	36	961	66,423	West North Central.....	31	2,330	...	231	22	91	4,995
Los Angeles, Calif.....	21	24,843	...	4,356	63	1,250	85,180	South Atlantic.....	34	2,590	...	333	23	149	6,755
Philadelphia, Pa.....	40	12,441	...	1,875	27	581	34,282	East South Central.....	17	1,870	...	195	11	97	4,868
Detroit, Mich.....	44	13,017	...	1,499	22	554	39,514	West South Central.....	30	2,260	...	272	30	141	5,639
Boston, Mass.....	33	9,481	...	1,902	10	479	28,919	Mountain.....	12	1,370	...	157	11	52	2,847
San Francisco-Oakland, Calif.....	28	8,437	...	1,464	23	359	28,375	Pacific.....	64	4,316	...	572	53	175	10,938
Pittsburgh, Pa.....	18	5,997	...	740	14	228	14,263	14 metro. areas, total.	87	6,379	24.3	765	74	245	14,876
St. Louis, Mo.....	21	6,746	...	1,235	7	404	24,576	New York-Northeastern New Jersey.....	20	1,419	...	154	16	56	3,158
Washington, D. C.....	14	4,487	...	620	6	197	12,505	Chicago, Ill.....	6	590	...	51	5	12	777
Cleveland, Ohio.....	27	8,750	...	1,111	5	447	29,151	Los Angeles, Calif.....	13	655	...	42	15	16	879
Baltimore, Md.....	12	3,752	...	702	8	248	12,899	Philadelphia, Pa.....	6	605	...	47	8	14	843
Minneapolis-St. Paul, Minn.....	22	6,784	...	1,137	5	391	21,946	Detroit, Mich.....	4	365	...	63	...	18	1,264
Buffalo, N. Y.....	14	3,704	...	668	1	204	13,137	San Francisco-Oakland, Calif.....	10	695	...	159	11	37	2,553
Under \$200,000								St. Louis, Mo.....	5	238	...	30	3	11	639
United States, total...	8,042	652,690	24.7	90,745	6,293	33,937	1,802,830	Cleveland, Ohio.....	6	441	...	49	3	19	1,086
New England.....	365	31,189	...	4,490	251	1,761	88,073	Baltimore, Md.....	3	327	...	61	3	23	1,200
Middle Atlantic.....	1,303	105,577	...	14,944	1,019	5,542	294,072	Minneapolis-St. Paul, Minn.....	6	488	...	65	5	16	1,156
East North Central.....	1,581	126,222	...	19,777	1,274	6,671	370,984	Buffalo, N. Y.....	3	279	...	28	2	15	998
West North Central.....	829	71,315	...	9,837	603	3,692	193,647	Other metro. areas.....	5	277	...	16	3	8	323
South Atlantic.....	899	73,978	...	10,426	575	4,178	204,148	Tires, tubes, total...	945	170,036	19.7	17,554	741	5,779	342,015
East South Central.....	501	41,186	...	5,256	380	2,228	104,845	\$1,000,000 and over							
West South Central.....	990	71,045	...	8,669	791	3,601	175,362	United States.....	11	17,321	17.4	1,733	...	432	34,272
Mountain.....	397	34,200	...	4,246	244	1,666	86,741	\$500,000—\$999,999							
Pacific.....	1,197	97,978	...	14,100	1,156	4,598	284,958	United States, total...	41	28,442	19.0	3,122	24	903	57,642
14 metro. areas, total.	2,199	172,617	26.7	26,622	1,810	3,099	528,282	New England.....	3	2,259	...	332	...	113	6,348
New York-Northeastern New Jersey.....	510	32,367	...	5,828	426	2,024	114,188	Middle Atlantic.....	15	9,579	...	968	11	304	20,733
Chicago, Ill.....	285	22,392	...	3,675	226	1,138	70,280	East North Central.....	11	8,322	...	885	5	215	14,262
Los Angeles, Calif.....	367	28,480	...	4,389	370	1,451	98,028	West North Central.....	4	2,660	...	204	3	60	3,615
Philadelphia, Pa.....	149	12,909	...	1,834	114	678	26,927	South Atlantic.....	3	2,181	...	244	5	97	4,522
Detroit, Mich.....	128	9,743	...	1,421	125	468	28,322	Other divisions.....	5	3,641	...	489	...	114	8,162
Boston, Mass.....	80	6,957	...	1,111	35	409	21,397	14 metro. areas, total.	27	17,969	18.1	1,890	14	546	36,203
San Francisco-Oakland, Calif.....	175	13,540	...	2,176	161	689	46,314	New York-Northeastern New Jersey.....	12	7,699	...	736	6	215	15,928
Pittsburgh, Pa.....	117	9,816	...	1,211	85	440	24,309	Chicago, Ill.....	4	3,498	...	293	1	74	5,000
St. Louis, Mo.....	95	8,347	...	1,360	49	475	26,982	Other metro. areas.....	11	7,772	...	861	7	257	15,275
Washington, D. C.....	40	2,844	...	572	24	213	11,701								
Cleveland, Ohio.....	98	7,304	...	1,092	71	404	23,339								
Baltimore, Md.....	63	3,958	...	714	60	262	12,056								
Minneapolis-St. Paul, Minn.....	53	4,122	...	631	43	227	12,631								
Buffalo, N. Y.....	39	3,838	...	718	16	210	12,289								
Garage equipment, tools, total.....	327	75,461	22.5	9,363	240	2,970	194,010								
\$1,000,000 and over															
United States.....	5	7,598	19.8	1,009	...	336	19,120								

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales (Thous-and dol-lars)	Pay roll, en-tire year (Thous-and dol-lars)	Ac-tive prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, workweek ended near-est Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales (Thous-and dol-lars)	Pay roll, en-tire year (Thous-and dol-lars)	Ac-tive prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, workweek ended near-est Nov. 15		
						Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)							Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)	
AUTOMOTIVE--Continued								ELECTRICAL GOODS--Continued								
Tires, tubes--Con.								Electrical goods (general line)--Con.								
\$200,000--\$499,999								\$1,000,000--\$4,999,999								
United States, total...	210	65,471	19.6	6,935	117	2,158	130,786	United States, total...	356	785,500	9.5	45,003	11	12,651	853,446	
New England.....	19	6,078	...	730	6	216	12,470	New England.....	26	48,354	...	2,147	4	656	41,763	
Middle Atlantic.....	55	16,783	...	1,554	39	504	29,995	Middle Atlantic.....	53	111,858	...	8,124	...	2,038	150,818	
East North Central.....	37	11,134	...	1,197	20	338	23,674	East North Central.....	67	151,615	...	9,300	...	2,669	181,969	
West North Central.....	22	7,381	...	825	12	244	14,161	West North Central.....	36	84,599	...	4,406	...	1,275	79,084	
South Atlantic.....	30	8,963	...	1,075	8	370	21,005	South Atlantic.....	62	134,473	...	7,458	...	2,163	142,938	
East South Central.....	8	2,500	...	234	5	72	3,854	East South Central.....	23	54,693	...	2,537	7	779	46,516	
West South Central.....	12	3,714	...	305	8	109	5,706	West South Central.....	39	85,564	...	4,351	...	1,249	79,917	
Mountain.....	7	1,842	...	208	4	56	3,601	Mountain.....	17	41,954	...	2,129	...	627	40,035	
Pacific.....	20	7,076	...	807	15	247	16,320	Pacific.....	34	73,390	...	4,549	...	1,195	90,406	
14 metro. areas, total.	97	30,670	19.2	3,259	58	930	59,920	14 metro. areas, total.	50	115,805	12.6	9,448	...	2,338	172,786	
New York-Northeastern New Jersey.....	33	10,493	...	788	31	237	14,450	New York-Northeastern New Jersey.....	15	13,238	...	3,249	...	730	59,134	
Chicago, Ill.....	12	3,787	...	439	8	120	8,673	Chicago, Ill.....	3	5,877	...	447	...	112	8,815	
Los Angeles, Calif.....	7	2,420	...	304	2	89	5,800	Los Angeles, Calif.....	5	7,910	...	846	...	212	15,448	
Philadelphia, Pa.....	3	760	...	94	2	29	1,567	San Francisco-Oakland, Calif.....	6	13,689	...	830	...	222	16,924	
Detroit, Mich.....	7	2,129	...	272	3	64	5,116	Washington, D. C.....	3	6,014	...	393	...	105	6,800	
Boston, Mass.....	5	1,681	...	216	...	50	3,176	Cleveland, Ohio.....	3	7,673	...	583	...	180	11,112	
Pittsburgh, Pa.....	5	1,163	...	144	...	49	3,152	Baltimore, Md.....	3	4,271	...	706	...	205	11,584	
St. Louis, Mo.....	5	1,668	...	209	5	68	3,191	Minneapolis-St. Paul, Minn.....	3	6,745	...	267	...	85	5,155	
Washington, D. C.....	4	1,181	...	82	3	24	1,281	Other metro. areas.....	9	25,388	...	2,151	...	487	37,814	
Cleveland, Ohio.....	3	965	...	112	...	28	2,020	\$500,000--\$999,999								
Baltimore, Md.....	6	1,957	...	336	1	...	6,711	United States, total...	89	63,034	14.1	5,145	19	1,621	98,384	
Minneapolis-St. Paul, Minn.....	3	1,105	...	120	...	31	1,992	New England.....	9	6,392	...	485	2	120	7,129	
Other metro. areas.....	4	1,361	...	143	3	46	2,701	Middle Atlantic.....	16	11,502	...	1,124	...	428	23,517	
Under \$200,000								East North Central.....	18	13,506	...	1,324	9	359	23,173	
United States, total...	683	58,802	20.8	5,764	600	2,286	110,315	West North Central.....	11	7,411	...	484	...	161	9,583	
New England.....	53	4,302	...	465	41	146	9,595	South Atlantic.....	15	10,687	...	867	1	284	16,399	
Middle Atlantic.....	148	14,340	...	1,333	125	496	25,496	West South Central.....	8	5,775	...	391	4	118	7,707	
East North Central.....	127	10,349	...	949	129	355	21,719	Pacific.....	6	3,671	...	263	1	79	6,803	
West North Central.....	62	5,584	...	499	59	196	9,955	Other divisions.....	6	4,090	...	207	2	72	4,073	
South Atlantic.....	93	8,289	...	885	66	391	18,303	14 metro. areas, total.	16	10,388	17.9	1,081	...	325	23,300	
East South Central.....	32	2,747	...	263	28	131	5,438	New York-Northeastern New Jersey.....	4	1,540	...	210	...	64	5,195	
West South Central.....	56	4,061	...	425	47	162	8,022	Buffalo, N. Y.....	3	1,762	...	272	...	85	5,531	
Mountain.....	38	3,050	...	346	13	134	7,348	Other metro. areas.....	9	6,086	...	599	...	176	12,574	
Pacific.....	74	6,080	...	549	82	225	13,439	\$200,000--\$499,999								
14 metro. areas, total.	222	19,978	21.5	2,115	193	734	42,164	United States, total...	14	4,926	15.9	441	2	140	8,313	
New York-Northeastern New Jersey.....	65	6,234	...	663	34	210	12,172	Middle Atlantic.....	6	2,193	...	274	2	75	4,408	
Chicago, Ill.....	19	1,802	...	180	16	66	4,142	South Atlantic.....	3	1,079	...	79	...	24	1,447	
Los Angeles, Calif.....	28	2,205	...	214	28	76	4,327	Other divisions.....	5	1,654	...	88	...	41	2,458	
Philadelphia, Pa.....	17	2,063	...	172	20	68	3,609	Under \$200,000								
Detroit, Mich.....	21	1,375	...	130	23	41	2,649	United States.....	7	539	23.6	59	1	31	1,477	
Boston, Mass.....	8	489	...	79	3	21	1,383	Wiring supplies, construction materials, total.....	1,837	702,468	15.2	61,759	1,149	17,581	1,144,161	
San Francisco-Oakland, Calif.....	14	1,140	...	174	12	60	3,999	\$5,000,000 and over								
Pittsburgh, Pa.....	8	1,001	...	102	10	40	1,818	United States.....	4	31,711	11.4	1,815	...	457	31,567	
St. Louis, Mo.....	15	1,311	...	126	11	52	2,401	\$1,000,000--\$4,999,999								
Cleveland, Ohio.....	9	817	...	60	9	20	1,093	United States, total...	158	276,436	13.4	23,373	39	5,750	413,704	
Baltimore, Md.....	8	786	...	102	8	39	2,054	Middle Atlantic.....	37	58,018	...	5,485	7	1,373	103,298	
Minneapolis-St. Paul, Minn.....	5	428	...	55	5	21	1,140	East North Central.....	45	90,012	...	8,521	8	2,031	143,358	
Other metro. areas.....	5	327	...	58	4	20	1,177	West North Central.....	18	35,412	...	2,577	...	692	45,750	
ELECTRICAL GOODS								South Atlantic.....	14	21,651	...	1,586	4	362	24,638	
Electrical goods (general line), total	537	1,420,970	10.4	88,595	33	25,249	1,716,676	East South Central.....	4	5,714	...	351	...	85	5,932	
\$5,000,000 and over								West South Central.....	18	29,496	...	1,746	13	483	34,750	
United States, total...	71	566,971	11.1	37,647	...	10,806	755,056	Pacific.....	17	29,466	...	2,562	5	594	47,298	
Middle Atlantic.....	13	101,766	...	7,714	...	2,103	144,430	Other divisions.....	5	6,667	...	545	2	130	8,680	
East North Central.....	15	124,001	...	8,749	...	2,399	168,158	14 metro. areas, total.	74	134,325	14.6	11,981	18	2,738	210,875	
West North Central.....	12	81,115	...	4,620	...	1,292	90,448	New York-Northeastern New Jersey.....	21	34,898	...	3,198	5	741	59,912	
South Atlantic.....	7	54,359	...	3,229	...	967	60,411	Chicago, Ill.....	14	31,910	...	2,918	1	657	45,729	
West South Central.....	6	39,767	...	2,834	...	887	73,318	Los Angeles, Calif.....	5	8,890	...	733	2	145	12,723	
Pacific.....	12	121,853	...	7,780	...	2,242	168,695	Philadelphia, Pa.....	4	5,287	...	411	1	106	7,493	
Other divisions.....	6	44,110	...	2,721	...	916	50,096	Detroit, Mich.....	10	19,265	...	1,849	5	412	33,804	
14 metro. areas, total.	42	374,239	11.5	25,951	...	7,294	512,426	San Francisco-Oakland, Calif.....	5	6,511	...	525	3	124	10,065	
New York-Northeastern New Jersey.....	5	40,041	...	3,182	...	897	61,355	Pittsburgh, Pa.....	5	8,867	...	672	1	173	15,800	
Chicago, Ill.....	6	56,344	...	4,068	...	1,007	76,324	Other metro. areas.....	10	18,697	...	1,455	...	390	25,449	
Los Angeles, Calif.....	4	61,332	...	3,651	...	1,070	83,993									
Philadelphia, Pa.....	4	34,278	...	2,625	...	658	44,016									
Other metro. areas.....	23	182,244	...	12,425	...	7,662	246,738									

See footnotes at end of table.

Table 2B. — SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL							ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL								
Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)
ELECTRICAL GOODS--Continued								ELECTRICAL GOODS--Continued							
Wiring spls, construction materials--Con.								Apparatus and equipment, total....	481	139,431	22.2	18,587	315	5,293	343,523
\$500,000--\$999,999								\$5,000,000 and Over							
United States, total...	218	152,134	15.9	14,285	87	3,939	267,489	United States.....	4	26,586	15.6	2,232	...	602	42,125
New England.....	18	12,506	...	1,381	1	368	22,948	\$1,000,000--\$4,999,999							
Middle Atlantic.....	61	40,931	...	3,751	44	987	68,368	United States, total...	20	31,543	16.4	3,191	4	847	55,104
East North Central.....	47	33,768	...	3,317	11	952	64,832	Middle Atlantic.....	4	8,671	...	540	1	121	7,743
West North Central.....	12	9,287	...	678	1	193	12,946	East North Central.....	4	6,825	...	930	2	256	16,645
South Atlantic.....	24	15,837	...	1,168	9	372	22,109	South Atlantic.....	3	4,307	...	537	...	122	9,525
East South Central.....	6	4,022	...	519	...	137	9,127	West South Central.....	4	4,861	...	319	1	116	6,499
West South Central.....	12	8,590	...	593	6	216	10,756	Other divisions.....	5	6,879	...	865	...	232	14,692
Mountain.....	6	4,365	...	385	4	92	7,574	14 metro. areas.....	8	15,306	16.7	1,504	3	396	25,222
Pacific.....	32	22,828	...	2,553	11	622	48,829	\$500,000--\$999,999							
14 metro. areas, total...	105	73,340	16.1	7,099	60	1,769	126,929	United States, total...	44	30,460	27.0	5,456	14	1,375	93,622
New York-Northeastern New Jersey.....	38	26,540	...	2,470	39	596	43,411	Middle Atlantic.....	11	7,579	...	1,108	4	288	20,107
Chicago, Ill.....	11	8,208	...	779	6	194	15,563	East North Central.....	13	8,647	...	1,623	2	387	28,194
Los Angeles, Calif.....	11	7,977	...	855	2	212	15,322	West North Central.....	3	2,308	...	190	1	34	3,590
Philadelphia, Pa.....	9	4,932	...	376	5	108	6,443	South Atlantic.....	4	3,003	...	579	...	159	9,640
Detroit, Mich.....	4	3,136	...	220	3	97	4,597	East South Central.....	3	2,322	...	635	2	180	11,147
Boston, Mass.....	6	4,118	...	387	...	100	6,504	West South Central.....	5	3,372	...	638	2	175	10,169
San Francisco-Oakland, Calif.....	6	4,188	...	617	4	140	11,737	Pacific.....	5	3,229	...	683	3	152	10,775
Cleveland, Ohio.....	3	1,808	...	133	...	21	1,779	14 metro. areas, total...	22	14,812	24.2	2,396	6	557	40,057
Baltimore, Md.....	5	3,372	...	333	1	118	6,337	New York-Northeastern New Jersey.....	8	5,288	...	814	2	222	14,112
Minneapolis-St. Paul, Minn.....	4	3,153	...	220	1	52	2,192	Chicago, Ill.....	4	2,475	...	422	...	89	6,576
Buffalo, N. Y.....	4	2,567	...	409	...	101	7,360	Other metro. areas.....	10	7,049	...	1,160	4	246	19,369
Other metro. areas.....	5	3,498	...	300	...	65	5,684	\$200,000--\$499,999							
\$300,000--\$499,999								United States, total...	82	25,321	25.4	4,047	50	1,187	77,353
United States, total...	502	162,351	16.4	14,945	275	4,611	280,950	New England.....	8	2,330	...	495	3	136	8,174
New England.....	43	14,202	...	1,368	11	420	24,723	Middle Atlantic.....	22	6,815	...	976	14	295	19,094
Middle Atlantic.....	153	49,051	...	4,376	95	1,314	80,244	East North Central.....	18	5,369	...	1,031	1	266	17,922
East North Central.....	106	32,978	...	3,104	53	1,004	56,914	West North Central.....	7	2,465	...	348	4	116	6,921
West North Central.....	27	8,594	...	855	12	364	16,618	South Atlantic.....	5	1,636	...	322	2	101	5,812
South Atlantic.....	55	18,188	...	1,719	13	509	30,935	West South Central.....	5	1,470	...	115	5	29	2,282
East South Central.....	14	4,815	...	333	10	116	6,780	Pacific.....	12	3,958	...	479	17	137	9,733
West South Central.....	31	9,894	...	783	28	276	16,190	Other divisions.....	5	1,278	...	281	4	107	7,415
Mountain.....	7	1,912	...	185	6	53	3,656	14 metro. areas, total...	39	12,429	26.4	2,014	23	578	37,694
Pacific.....	66	22,717	...	2,222	47	655	44,890	New York-Northeastern New Jersey.....	12	3,774	...	516	9	160	10,418
14 metro. areas, total...	239	77,723	16.4	7,359	136	2,165	138,193	Los Angeles, Calif.....	3	770	...	41	5	21	1,179
New York-Northeastern New Jersey.....	26	28,090	...	2,585	47	677	45,758	Philadelphia, Pa.....	3	923	...	148	...	31	2,941
Chicago, Ill.....	25	7,948	...	646	15	200	11,555	Boston, Mass.....	4	1,230	...	280	2	67	4,341
Los Angeles, Calif.....	31	10,668	...	1,210	22	352	23,928	Cleveland, Ohio.....	5	1,566	...	299	...	71	5,371
Philadelphia, Pa.....	22	6,871	...	573	23	202	11,431	Other metro. areas.....	12	4,166	...	730	7	228	13,444
Detroit, Mich.....	14	4,237	...	301	9	103	5,584	Under \$200,000							
Boston, Mass.....	19	6,404	...	487	5	195	12,462	United States, total...	331	25,521	27.3	3,661	247	1,282	75,319
San Francisco-Oakland, Calif.....	10	3,606	...	310	7	115	6,746	New England.....	15	1,629	...	240	9	70	4,648
Pittsburgh, Pa.....	5	1,338	...	88	4	40	1,624	Middle Atlantic.....	115	8,967	...	1,240	80	417	26,983
St. Louis, Mo.....	6	2,032	...	177	...	44	3,829	East North Central.....	67	5,295	...	848	41	302	17,121
Washington, D. C.....	5	1,511	...	239	1	70	4,421	West North Central.....	24	1,600	...	205	21	80	3,739
Baltimore, Md.....	5	1,790	...	190	...	63	3,635	South Atlantic.....	19	1,487	...	262	9	97	5,215
Minneapolis-St. Paul, Minn.....	5	1,396	...	80	1	27	1,547	East South Central.....	14	1,177	...	175	14	63	3,701
Other metro. areas.....	6	1,832	...	273	2	77	5,773	West South Central.....	21	1,756	...	218	19	85	4,157
Under \$200,000								Mountain.....	8	556	...	66	9	24	1,333
United States, total...	955	79,836	18.7	7,341	748	2,824	150,451	Pacific.....	48	3,054	...	407	45	144	8,422
New England.....	76	6,839	...	565	47	333	10,869	14 metro. areas, total...	194	14,911	25.8	2,036	145	685	42,749
Middle Atlantic.....	253	29,864	...	2,475	294	948	49,347	New York-Northeastern New Jersey.....	78	6,116	...	868	49	293	19,743
East North Central.....	157	19,460	...	1,419	117	542	29,695	Chicago, Ill.....	16	1,392	...	140	10	49	2,736
West North Central.....	60	5,140	...	614	52	211	12,502	Los Angeles, Calif.....	26	1,517	...	197	28	70	3,854
South Atlantic.....	73	6,462	...	563	45	141	11,648	Philadelphia, Pa.....	16	1,312	...	164	17	53	2,631
East South Central.....	19	3,700	...	294	39	139	5,667	Detroit, Mich.....	8	553	...	86	7	26	1,824
West South Central.....	43	3,985	...	316	39	138	6,675	Boston, Mass.....	9	917	...	117	6	39	2,587
Mountain.....	25	1,953	...	168	16	67	4,214	San Francisco-Oakland, Calif.....	9	687	...	74	8	23	1,433
Pacific.....	127	8,493	...	922	108	305	19,834	Pittsburgh, Pa.....	5	427	...	89	2	31	2,075
14 metro. areas, total...	497	41,334	18.5	3,748	414	1,368	76,825	St. Louis, Mo.....	8	497	...	74	9	25	1,285
New York-Northeastern New Jersey.....	215	17,947	...	1,584	168	545	30,530	Cleveland, Ohio.....	8	644	...	98	3	33	1,728
Chicago, Ill.....	52	3,623	...	319	53	124	6,579	Baltimore, Md.....	3	168	...	40	1	14	726
Los Angeles, Calif.....	55	3,638	...	327	60	123	7,625	Minneapolis-St. Paul, Minn.....	4	295	...	28	2	10	540
Philadelphia, Pa.....	50	4,361	...	364	49	167	7,642	Other metro. areas.....	4	386	...	61	3	19	1,587
Detroit, Mich.....	14	1,058	...	116	14	45	2,288								
Boston, Mass.....	29	3,844	...	256	8	103	5,096								
San Francisco-Oakland, Calif.....	21	1,786	...	222	14	62	5,060								
Pittsburgh, Pa.....	15	1,214	...	62	15	36	1,186								
St. Louis, Mo.....	8	827	...	109	6	32	2,116								
Cleveland, Ohio.....	14	1,536	...	175	8	36	4,166								
Baltimore, Md.....	10	678	...	61	8	23	1,204								
Minneapolis-St. Paul, Minn.....	6	512	...	48	6	14	1,186								
Other metro. areas.....	8	710	...	105	5	38	2,147								

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
ELECTRICAL GOODS—Continued								ELECTRICAL GOODS—Continued								
Radios, television sets, total.....	1,173	475,780	15.4	40,168	772	11,951	784,657	Radios, television sets—Continued								
\$5,000,000 and Over								Under \$200,000								
United States, total...	12	122,692	10.9	7,589	...	2,099	148,528	South Atlantic.....	77	6,174	...	798	59	295	14,777	
Middle Atlantic.....	6	79,131	...	4,128	...	1,035	75,241	East South Central.....	26	1,835	...	216	16	86	4,407	
Other divisions.....	6	43,561	...	3,461	...	1,064	73,287	West South Central.....	68	5,713	...	606	52	263	13,844	
14 metro. areas.....	12	122,692	10.9	7,589	...	2,099	148,528	Mountain.....	29	2,764	...	265	23	108	5,379	
\$1,000,000—\$4,999,999								Pacific.....	106	8,482	...	823	91	308	19,454	
United States, total...	77	149,826	13.6	11,560	10	3,345	215,253	14 metro. areas, total.	289	22,690	22.6	2,514	218	899	52,157	
New England.....	10	15,294	...	1,208	...	333	22,263	New York-Northeastern New Jersey.....	110	8,369	...	855	73	289	18,039	
Middle Atlantic.....	25	45,098	...	3,298	3	867	57,077	Chicago, Ill.....	42	2,729	...	375	28	127	7,998	
East North Central.....	13	25,177	...	1,808	2	421	34,379	Los Angeles, Calif.....	38	3,520	...	284	34	110	6,212	
West North Central.....	9	20,875	...	1,772	...	468	31,253	Philadelphia, Pa.....	16	1,353	...	120	21	61	2,419	
South Atlantic.....	8	15,168	...	1,103	3	350	20,978	Detroit, Mich.....	9	666	...	71	10	23	1,439	
East South Central.....	3	7,028	...	551	...	134	9,873	Boston, Mass.....	7	566	...	67	2	18	1,076	
West South Central.....	4	8,313	...	523	2	150	11,230	San Francisco-Oakland, Calif.....	17	940	...	143	18	53	3,508	
Pacific.....	5	12,873	...	1,297	...	322	28,200	Pittsburgh, Pa.....	4	386	...	25	6	14	445	
14 metro. areas, total.	48	96,637	13.7	7,517	6	1,904	139,463	St. Louis, Mo.....	13	1,310	...	165	6	64	3,082	
New York-Northeastern New Jersey.....	19	36,339	...	2,586	2	573	44,315	Washington, D. C.....	6	521	...	106	2	32	1,804	
Chicago, Ill.....	6	13,824	...	896	...	191	16,615	Cleveland, Ohio.....	7	456	...	96	4	36	2,457	
Boston, Mass.....	3	3,978	...	370	...	96	6,420	Baltimore, Md.....	7	534	...	74	5	23	967	
St. Louis, Mo.....	4	10,830	...	836	...	214	16,590	Minneapolis-St. Paul, Minn.....	6	607	...	57	5	27	1,442	
Baltimore, Md.....	3	7,002	...	472	...	123	7,967	Buffalo, N. Y.....	7	733	...	76	4	32	1,269	
Other metro. areas.....	13	24,664	...	2,357	4	707	47,556	Refrigerators, equipment (household), total.....	221	437,675	9.5	23,902	67	6,591	470,897	
\$500,000—\$999,999								\$5,000,000 and Over								
United States, total...	104	69,746	17.7	6,897	32	1,996	133,540	United States, total...	27	24,514	7.5	11,228	4	1,022	226,975	
New England.....	10	6,203	...	413	6	101	7,259	Middle Atlantic.....	6	60,061	...	3,457	2	896	67,158	
Middle Atlantic.....	27	17,219	...	1,833	8	582	37,390	East North Central.....	6	60,089	...	2,682	2	662	52,672	
East North Central.....	17	12,032	...	1,304	2	321	24,139	West North Central.....	4	27,255	...	1,353	...	376	23,696	
West North Central.....	7	5,527	...	541	1	166	9,460	West South Central.....	4	31,150	...	1,541	...	440	32,521	
South Atlantic.....	15	10,632	...	832	9	261	17,362	Other divisions.....	7	67,959	...	2,195	...	648	50,928	
East South Central.....	5	2,967	...	284	...	85	6,341	14 metro. areas.....	15	152,479	8.1	7,197	2	1,885	143,755	
West South Central.....	5	3,454	...	453	...	135	8,628	\$1,000,000—\$4,999,999								
Mountain.....	5	3,891	...	376	...	103	7,083	United States, total...	71	155,402	11.2	9,801	12	2,648	186,196	
Pacific.....	13	7,821	...	861	6	242	15,878	New England.....	8	13,475	...	730	2	177	13,201	
14 metro. areas, total.	43	27,528	19.4	3,018	14	902	60,971	Middle Atlantic.....	12	23,757	...	1,490	1	395	30,529	
New York-Northeastern New Jersey.....	16	9,995	...	1,149	4	315	22,028	East North Central.....	12	25,130	...	1,710	1	391	28,530	
Chicago, Ill.....	4	2,847	...	329	...	83	6,710	West North Central.....	6	14,103	...	990	...	424	22,572	
San Francisco-Oakland, Calif.....	4	2,422	...	240	4	75	4,726	South Atlantic.....	10	25,283	...	1,588	3	370	26,873	
Cleveland, Ohio.....	3	2,097	...	156	...	41	3,045	East South Central.....	6	13,885	...	806	3	192	14,623	
Other metro. areas.....	16	10,167	...	1,244	6	388	24,462	West South Central.....	10	19,859	...	1,300	2	363	25,280	
\$200,000—\$499,999								Mountain.....	4	11,232	...	565	...	176	10,275	
United States, total...	239	73,341	19.3	7,787	148	2,343	153,616	Pacific.....	3	8,678	...	622	...	160	14,313	
New England.....	17	5,138	...	534	11	183	11,018	14 metro. areas.....	9	25,535	9.7	1,366	...	435	28,875	
Middle Atlantic.....	54	16,196	...	1,713	47	511	32,688	\$200,000—\$999,999								
East North Central.....	46	15,095	...	1,716	30	455	32,575	United States, total...	60	30,617	15.5	2,249	19	653	43,169	
West North Central.....	18	5,236	...	515	11	191	11,519	New England.....	6	4,414	...	330	...	97	5,428	
South Atlantic.....	32	10,524	...	1,130	7	314	21,759	Middle Atlantic.....	10	4,649	...	320	6	108	6,784	
East South Central.....	11	3,366	...	308	4	113	6,454	East North Central.....	11	4,498	...	408	1	115	8,542	
West South Central.....	23	6,808	...	640	19	185	11,218	West North Central.....	9	3,655	...	229	5	74	4,213	
Mountain.....	8	2,569	...	241	2	87	5,083	South Atlantic.....	7	4,009	...	254	1	90	4,440	
Pacific.....	30	9,009	...	990	17	304	21,302	East South Central.....	4	1,999	...	186	1	34	3,769	
14 metro. areas, total.	98	30,611	19.6	3,339	68	950	65,544	West South Central.....	4	1,878	...	123	1	42	2,622	
New York-Northeastern New Jersey.....	32	9,883	...	1,114	26	300	22,077	Mountain.....	6	3,474	...	254	4	58	3,910	
Chicago, Ill.....	10	3,720	...	363	7	97	6,410	Pacific.....	3	2,041	...	145	...	35	3,361	
Los Angeles, Calif.....	11	3,087	...	339	7	94	6,666	14 metro. areas.....	12	4,229	17.9	484	4	125	9,237	
Philadelphia, Pa.....	3	765	...	25	5	12	508	Under \$200,000								
Detroit, Mich.....	7	2,216	...	339	5	87	6,541	United States, total...	63	5,142	22.8	624	32	268	14,557	
Boston, Mass.....	6	2,031	...	176	3	63	3,953	New England.....	6	455	...	41	5	15	689	
San Francisco-Oakland, Calif.....	8	2,739	...	293	5	93	5,933	Middle Atlantic.....	9	676	...	62	10	22	1,044	
St. Louis, Mo.....	3	636	...	68	2	23	1,326	East North Central.....	24	1,620	...	206	10	94	3,673	
Washington, D. C.....	5	1,676	...	170	2	50	3,433	West North Central.....	7	679	...	66	3	34	1,448	
Cleveland, Ohio.....	5	1,450	...	147	5	41	2,875	East South Central.....	4	515	...	61	...	36	1,163	
Buffalo, N. Y.....	3	983	...	140	...	32	2,034	West South Central.....	4	538	...	105	...	52	4,961	
Other metro. areas.....	5	1,425	...	165	1	58	3,798	Pacific.....	4	342	...	39	3	12	737	
Under \$200,000								Other divisions.....	5	317	...	44	1	13	842	
United States, total...	741	59,575	20.8	6,335	582	3,468	133,720	14 metro. areas.....	16	1,331	22.3	177	14	69	3,350	
New England.....	37	3,228	...	347	19	130	6,602									
Middle Atlantic.....	181	14,773	...	1,412	147	534	29,580									
East North Central.....	157	11,295	...	1,290	123	476	26,569									
West North Central.....	60	5,111	...	598	52	268	13,112									

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
ELECTRICAL GOODS—Continued								ELECTRICAL GOODS—Continued								
Electrical appliances (general line), total	37	755,504	12.8	54,002	105	14,214	1,052,978	Other appliances, specialties, total....	697	328,889	15.4	37,014	376	7,670	514,725	
\$5,000,000 and Over								\$1,000,000 and Over								
United States, total....	37	312,517	11.7	21,326	2	5,548	424,139	United States, total....	97	207,405	13.5	15,553	17	3,863	277,422	
Middle Atlantic.....	13	130,513	...	9,067	1	2,359	200,134	New England.....	7	22,554	...	1,755	...	435	30,218	
East North Central.....	6	50,675	...	3,581	...	864	72,865	Middle Atlantic.....	23	46,157	...	3,610	...	852	58,111	
West North Central.....	2	33,084	...	2,157	...	666	44,719	East North Central.....	17	32,787	...	4,314	...	614	41,534	
Pacific.....	7	62,498	...	3,769	1	941	62,969	South Atlantic.....	15	37,524	...	3,118	...	752	52,983	
Other divisions.....	6	39,837	...	2,761	...	718	43,452	East South Central.....	8	14,927	...	1,279	...	308	22,004	
14 metro. areas, total	30	272,259	11.7	18,439	1	4,818	371,739	West South Central.....	11	20,256	...	1,355	2	362	27,202	
New York-Northeastern New Jersey.....	6	65,906	...	4,255	...	1,090	104,957	Pacific.....	8	19,144	...	1,195	1	293	26,588	
Los Angeles, Calif.....	4	45,156	...	2,960	...	516	38,412	Other divisions.....	8	14,056	...	927	3	247	18,782	
Philadelphia, Pa.....	4	45,136	...	3,342	...	873	63,213	14 metro. areas, total	41	89,933	13.9	6,629	6	1,668	115,576	
Other metro. areas.....	16	126,061	...	8,796	1	2,339	165,197	New York-Northeastern New Jersey.....	16	33,873	...	2,694	...	592	42,356	
\$1,000,000—\$4,999,999								Chicago, Ill.....	4	8,065	...	508	3	154	9,582	
United States, total....	161	375,133	14.1	28,082	27	7,097	527,354	Los Angeles, Calif.....	4	8,641	...	582	...	146	14,111	
New England.....	6	14,177	...	1,203	...	305	22,124	Detroit, Mich.....	4	11,472	...	794	...	179	12,962	
Middle Atlantic.....	36	83,754	...	6,796	14	1,759	122,790	Other metro. areas.....	13	27,882	...	2,051	3	597	36,565	
East North Central.....	35	80,837	...	6,024	1	1,451	114,490	\$500,000—\$999,999								
West North Central.....	11	38,272	...	2,061	3	573	38,235	United States, total....	78	54,255	16.6	4,799	21	1,472	99,252	
South Atlantic.....	25	57,556	...	3,436	3	840	69,657	New England.....	7	5,059	...	455	...	115	7,473	
East South Central.....	9	19,830	...	1,513	3	321	24,269	Middle Atlantic.....	17	11,332	...	1,175	8	428	24,815	
West South Central.....	14	46,632	...	2,797	...	757	52,863	East North Central.....	42	19,231	...	1,378	2	378	27,673	
Mountain.....	8	17,970	...	1,335	...	374	24,274	West North Central.....	8	5,334	...	384	5	132	10,103	
Pacific.....	17	36,105	...	2,917	3	717	58,652	South Atlantic.....	7	4,951	...	367	1	122	7,843	
14 metro. areas, total	40	103,161	14.1	8,950	10	2,139	176,043	East South Central.....	4	2,826	...	223	...	60	6,547	
New York-Northeastern New Jersey.....	6	7,983	...	656	2	129	11,025	West South Central.....	5	3,790	...	252	4	86	4,865	
Los Angeles, Calif.....	3	5,777	...	363	2	107	8,368	Mountain.....	3	2,293	...	153	1	45	2,892	
Philadelphia, Pa.....	4	11,775	...	1,134	4	293	19,849	Pacific.....	5	3,439	...	412	...	106	7,041	
Pittsburgh, Pa.....	4	14,050	...	1,292	...	324	23,242	14 metro. areas, total	34	23,296	20.0	2,397	11	713	49,552	
Washington, D. C.....	4	13,997	...	918	...	232	20,733	New York-Northeastern New Jersey.....	14	9,090	...	1,033	6	354	22,088	
Cleveland, Ohio.....	4	16,024	...	1,281	...	282	26,216	Chicago, Ill.....	7	4,712	...	432	...	104	9,071	
Buffalo, N. Y.....	3	8,367	...	686	...	169	12,151	Other metro. areas.....	13	3,488	...	932	5	255	18,393	
Other metro. areas.....	13	38,048	...	2,420	...	603	53,810	\$200,000—\$499,999								
\$500,000—\$999,999								United States, total....	147	39,167	17.5	3,551	57	1,119	69,006	
United States, total....	62	47,728	14.4	3,321	24	988	63,334	Middle Atlantic.....	35	10,727	...	885	18	283	18,203	
Middle Atlantic.....	14	10,561	...	733	4	221	13,477	East North Central.....	33	9,913	...	1,016	13	339	20,332	
East North Central.....	13	5,316	...	259	5	216	14,169	West North Central.....	9	3,007	...	255	4	45	2,688	
West North Central.....	7	4,398	...	215	1	77	4,990	South Atlantic.....	6	3,277	...	191	1	96	5,781	
South Atlantic.....	19	14,071	...	1,067	6	296	20,571	East South Central.....	1	3,040	...	439	6	81	5,009	
Pacific.....	3	2,830	...	133	1	43	3,613	West South Central.....	3	2,737	...	218	4	77	4,705	
Other divisions.....	7	4,952	...	354	...	141	6,514	Pacific.....	15	4,461	...	500	9	141	9,663	
14 metro. areas, total	14	11,106	14.6	967	6	259	18,319	Other divisions.....	7	2,005	...	147	2	57	2,625	
New York-Northeastern New Jersey.....	23	6,828	...	688	10	176	12,610	14 metro. areas, total	65	19,423	20.1	4,166	25	636	41,644	
Chicago, Ill.....	14	3,330	...	241	5	67	4,454	New York-Northeastern New Jersey.....	23	6,828	...	688	10	176	12,610	
Los Angeles, Calif.....	2	4,423	...	225	5	66	4,683	Chicago, Ill.....	14	3,330	...	241	5	67	4,454	
Detroit, Mich.....	6	2,175	...	281	1	110	6,665	Los Angeles, Calif.....	2	4,423	...	225	5	66	4,683	
Pittsburgh, Pa.....	3	1,086	...	99	1	42	2,194	Detroit, Mich.....	6	2,175	...	281	1	110	6,665	
Cleveland, Ohio.....	5	1,258	...	257	1	57	4,321	Pittsburgh, Pa.....	3	1,086	...	99	1	42	2,194	
Other metro. areas.....	8	2,323	...	370	2	118	6,717	Cleveland, Ohio.....	5	1,258	...	257	1	57	4,321	
Under \$200,000								Other metro. areas.....	8	2,323	...	370	2	118	6,717	
United States, total....	485	28,062	23.6	3,111	281	1,216	69,045	Under \$200,000								
New England.....	13	895	...	115	8	43	2,594	United States, total....	485	28,062	23.6	3,111	281	1,216	69,045	
Middle Atlantic.....	111	8,022	...	892	76	336	19,648	New England.....	13	895	...	115	8	43	2,594	
East North Central.....	91	6,476	...	678	70	272	14,720	Middle Atlantic.....	111	8,022	...	892	76	336	19,648	
West North Central.....	30	2,123	...	199	24	79	3,616	East North Central.....	91	6,476	...	678	70	272	14,720	
South Atlantic.....	36	3,017	...	346	21	124	6,074	West North Central.....	30	2,123	...	199	24	79	3,616	
East South Central.....	11	944	...	90	3	52	3,113	South Atlantic.....	36	3,017	...	346	21	124	6,074	
West South Central.....	41	1,475	...	97	18	51	4,978	East South Central.....	11	944	...	90	3	52	3,113	
Mountain.....	12	1,292	...	153	13	53	2,975	West South Central.....	41	1,475	...	97	18	51	4,978	
Pacific.....	50	3,768	...	561	42	206	11,327	Mountain.....	12	1,292	...	153	13	53	2,975	
14 metro. areas, total	77	14,626	24.1	1,667	154	642	35,791	Pacific.....	50	3,768	...	561	42	206	11,327	
New York-Northeastern New Jersey.....	71	4,224	...	551	49	182	11,237	14 metro. areas, total	77	14,626	24.1	1,667	154	642	35,791	
Chicago, Ill.....	17	1,853	...	139	20	65	3,232	New York-Northeastern New Jersey.....	71	4,224	...	551	49	182	11,237	
Los Angeles, Calif.....	46	2,066	...	274	30	108	5,593	Chicago, Ill.....	17	1,853	...	139	20	65	3,232	
Philadelphia, Pa.....	19	952	...	51	9	31	1,224	Los Angeles, Calif.....	46	2,066	...	274	30	108	5,593	
Detroit, Mich.....	9	658	...	82	7	30	1,894	Philadelphia, Pa.....	19	952	...	51	9	31	1,224	
Boston, Mass.....	6	380	...	43	2	24	1,341	Detroit, Mich.....	9	658	...	82	7	30	1,894	
San Francisco-Oakland, Calif	4	378	...	21	...	22	1,482	Boston, Mass.....	6	380	...	43	2	24	1,341	
Pittsburgh, Pa.....	2	1,055	...	91	9	50	3,262	San Francisco-Oakland, Calif	4	378	...	21	...	22	1,482	
St. Louis, Mo.....	1	440	...	46	10	18	762	Pittsburgh, Pa.....	2	1,055	...	91	9	50	3,262	
Washington, D. C.....	1	250	...	60	1	1,016	1,736	St. Louis, Mo.....	1	440	...	46	10	18	762	
Cleveland, Ohio.....	12	893	...	40	6	22	1,100	Washington, D. C.....	1	250	...	60	1	1,016		
Baltimore, Md.....	1	524	...	49	6	22	976	Cleveland, Ohio.....	12	893	...	40	6	22	1,100	
Minneapolis-St. Paul, Minn.	1	267	...	47	5	18	976	Baltimore, Md.....	1	524	...	49	6	22	976	
Buffalo, N. Y.....	2	591	...	48	3	17	936	Minneapolis-St. Paul, Minn.	1	267	...	47	5	18	976	
								Buffalo, N. Y.....	2	591	...	48	3	17	936	

See B-1 notes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operat-ing ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
HARDWARE, PLUMBING, HEATING								HARDWARE, PLUMBING, HEATING--Continued								
Hardware, general line (with industrial department), total..	358	1,190,307	15.1	122,137	28	35,024	2,228,817	Hardware (without industrial dept.)--Con.								
\$5,000,000 and Over								\$5,000,000 and Over--Con.								
United States, total	55	691,258	14.3	68,047	...	19,455	1,254,074	14 metro. areas.....	7	81,007	11.3	5,463	...	1,630	102,577	
East North Central.....	12	184,617	...	17,697	...	4,868	323,174	\$1,000,000--\$4,999,999								
West North Central.....	7	114,332	...	11,332	...	3,553	212,905	United States, total...	104	224,943	15.1	23,350	...	6,657	421,603	
South Atlantic.....	5	35,339	...	2,897	...	834	56,055	New England.....	5	14,314	...	1,682	...	500	31,233	
East South Central.....	6	125,097	...	11,859	...	3,523	217,516	Middle Atlantic.....	15	27,273	...	3,587	...	2	1,643	67,933
West South Central.....	4	86,872	...	6,447	...	1,925	118,420	East North Central.....	15	13,401	...	3,253	5	930	58,185	
Pacific.....	11	122,706	...	12,244	...	3,368	221,486	West North Central.....	12	32,858	...	3,144	...	986	56,922	
Other divisions.....	5	42,295	...	5,571	...	1,319	105,713	South Atlantic.....	4	38,417	...	4,334	5	1,091	70,482	
14 metro. areas.....	17	263,297	16.1	29,377	...	8,176	543,036	East South Central.....	7	1,560	...	328	12	333	16,342	
\$1,000,000--\$4,999,999								West South Central.....	17	35,396	...	3,510	2	96	63,373	
United States, total...	186	432,602	15.9	46,439	6	13,240	837,321	Mountain.....	3	5,111	...	358	...	111	7,160	
New England.....	10	21,728	...	2,544	...	783	41,435	Pacific.....	11	27,433	...	2,558	...	67	49,373	
Middle Atlantic.....	34	73,599	...	8,370	1	2,755	161,863	14 metro. areas, total.	24	55,446	19.2	6,443	10	1,808	120,206	
East North Central.....	30	72,186	...	8,349	...	2,234	146,511	New York--North-eastern New Jersey.....	5	1,211	...	1,541	2	393	24,733	
West North Central.....	13	30,582	...	3,473	...	1,306	61,641	Los Angeles, Calif.....	3	11,162	...	1,014	...	24	18,897	
South Atlantic.....	32	84,438	...	8,044	...	2,066	142,186	Baltimore, Md.....	1	5,288	...	612	3	170	9,306	
East South Central.....	14	31,483	...	2,873	...	766	46,471	Other metro. areas.....	13	28,845	...	3,321	5	999	67,268	
West South Central.....	9	22,337	...	2,017	...	679	36,879	\$500,000--\$999,999								
Mountain.....	19	41,224	...	3,839	...	1,241	78,096	United States, total...	115	79,160	16.7	7,971	47	2,328	141,494	
Pacific.....	25	54,425	...	6,325	5	1,705	122,239	New England.....	12	8,485	...	1,010	5	294	17,143	
14 metro. areas, total.	34	78,821	20.2	10,792	3	2,804	194,298	Middle Atlantic.....	21	14,585	...	1,604	13	430	27,955	
New York--North-eastern New Jersey.....	5	12,259	...	1,761	...	459	32,158	East North Central.....	14	8,277	...	1,009	1	295	17,717	
Chicago, Ill.....	3	6,129	...	925	...	180	14,175	West North Central.....	4	2,761	...	332	1	105	5,455	
Los Angeles, Calif.....	3	9,613	...	1,060	3	300	21,454	South Atlantic.....	22	14,627	...	1,247	4	416	22,839	
Boston, Mass.....	3	4,007	...	674	...	177	9,710	East South Central.....	12	8,490	...	639	3	220	11,226	
San Francisco--Oakland, Calif.....	7	14,393	...	1,830	...	429	33,896	West South Central.....	11	9,183	...	845	4	223	15,322	
Washington, D.C.....	3	9,212	...	1,335	...	375	24,763	Mountain.....	6	4,283	...	273	2	78	5,655	
Minneapolis--St. Paul, Minn.....	5	11,721	...	1,679	...	396	30,307	Pacific.....	13	6,500	...	1,012	14	267	18,182	
Other metro. areas.....	5	11,483	...	1,528	...	445	27,253	14 metro. areas, total.	34	23,621	18.8	2,588	21	644	44,734	
\$500,000--\$999,999								New York--North-eastern New Jersey.....	13	9,143	...	425	9	227	15,231	
United States, total...	80	57,078	18.6	6,567	16	1,343	118,444	Chicago, Ill.....	6	3,572	...	434	...	104	7,176	
New England.....	11	8,068	...	1,025	...	332	16,273	Los Angeles, Calif.....	3	1,765	...	264	4	72	4,651	
Middle Atlantic.....	21	14,040	...	1,738	17	539	31,777	Boston, Mass.....	3	2,435	...	321	1	61	5,582	
East North Central.....	16	11,590	...	1,335	2	378	21,253	San Francisco--Oakland, Calif.....	4	2,351	...	202	4	48	11,226	
South Atlantic.....	6	4,906	...	379	...	124	6,412	Other metro. areas.....	5	3,765	...	442	3	132	8,800	
East South Central.....	5	3,592	...	434	...	105	8,212	\$2,000,000--\$4,999,999								
West South Central.....	3	2,525	...	215	...	70	5,577	United States, total...	33	18,915	18.6	1,181	9	368	21,231	
Mountain.....	14	9,623	...	1,244	3	312	28,435	Middle Atlantic.....	7	2,039	...	207	3	57	3,590	
Pacific.....	4	2,734	...	239	1	83	4,487	East North Central.....	6	2,077	...	277	...	80	4,277	
14 metro. areas, total.	28	18,606	21.0	2,457	8	653	43,747	South Atlantic.....	6	2,092	...	185	...	68	4,003	
New York--North-eastern New Jersey.....	8	5,009	...	584	4	151	11,075	East South Central.....	3	1,145	...	131	...	39	2,234	
Philadelphia, Pa.....	4	2,894	...	344	1	115	5,995	West South Central.....	3	1,070	...	122	1	33	1,365	
San Francisco--Oakland, Calif.....	5	3,814	...	586	1	156	11,384	Pacific.....	4	1,290	...	158	5	42	2,787	
Other metro. areas.....	11	6,890	...	939	2	236	15,243	Other divisions.....	4	1,144	...	151	1	47	2,376	
\$200,000--\$499,999								14 metro. areas, total.	14	4,141	20.5	531	4	136	9,700	
United States, total...	20	6,856	16.7	781	1	277	16,549	New York--North-eastern New Jersey.....	4	1,137	...	166	1	19	2,837	
Middle Atlantic.....	7	2,353	...	300	1	117	5,443	Chicago, Ill.....	3	750	...	84	...	30	1,844	
East North Central.....	5	1,684	...	177	...	44	3,533	Other metro. areas.....	3	2,254	...	281	3	87	5,019	
Other divisions.....	8	2,814	...	304	...	116	7,552	Under \$200,000								
14 metro. areas.....	5	1,760	14.8	217	...	57	3,778	United States, total...	28	3,174	16.4	299	30	100	4,722	
Under \$200,000								Middle Atlantic.....	15	1,617	...	135	17	57	2,655	
United States, total...	17	2,513	21.8	303	5	106	6,425	East North Central.....	4	370	...	40	2	12	705	
Middle Atlantic.....	5	818	...	110	2	32	1,754	Pacific.....	3	425	...	28	5	10	480	
East North Central.....	4	518	...	62	...	21	1,241	Other divisions.....	6	762	...	96	6	21	882	
Pacific.....	3	397	...	47	...	17	1,170	14 metro. areas, total.	17	1,906	17.6	159	17	62	3,055	
Other divisions.....	5	780	...	84	3	40	2,260	Hardware, specialty lines, total.....	1,423	394,850	19.1	32,515	1,080	16,065	608,525	
14 metro. areas.....	7	1,054	24.1	141	2	42	2,369	\$1,000,000 and Over								
Hardware, general line (without industrial department), total..	304	487,426	14.8	46,962	112	13,692	843,214	United States, total...	37	65,495	17.8	7,144	...	2,712	124,299	
\$5,000,000 and Over								Middle Atlantic.....	4	5,612	...	616	...	200	13,473	
United States, total...	19	168,454	13.1	14,161	...	4,239	254,164	East North Central.....	6	4,047	...	1,264	...	231	21,801	
West North Central.....	5	58,326	...	4,379	...	1,243	83,188	West North Central.....	4	8,007	...	331	...	462	15,370	
East South Central.....	4	32,386	...	3,586	...	1,079	62,512	South Atlantic.....	4	14,223	...	1,332	...	436	24,355	
Other divisions.....	10	77,742	...	6,196	...	1,918	178,458	West South Central.....	7	14,445	...	1,579	...	408	31,417	
								Pacific.....	4	8,222	...	714	...	159	11,947	
								Other divisions.....	3	5,175	...	621	...	247	11,513	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, work-week ended near-est Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous-and dol-lars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thous-and dol-lars)	Active prop-ri-eters,* Novem-ber (Num-ber)	Paid employ-ees and pay roll, work-week ended near-est Nov. 15		
						Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)							Em-ploy-ees (Num-ber)	Pay roll (Dol-lars)	
HARDWARE, PLUMBING, HEATING—Continued								HARDWARE, PLUMBING, HEATING—Continued								
Hardware, specialty lines—Continued								Plumbing, heating (general line), total	1,951	1,203,772	14.0	98,933	889	27,114	1,802,041	
\$1,000,000 and Over—Con.								\$5,000,000 and Over								
14 metro. areas.....	13	23,135	21.3	3,074	...	769	52,471	United States, total...	9	57,731	9.1	3,437	...	926	58,381	
\$500,000—\$999,999								South Atlantic.....	4	28,039	...	1,490	...	471	25,302	
United States, total...	74	49,484	17.4	5,057	22	1,515	94,359	Other divisions.....	5	29,692	...	1,947	...	455	33,079	
New England.....	1	3,476	...	396	...	154	8,196	14 metro. areas.....	6	40,060	9.8	2,587	...	682	42,136	
Middle Atlantic.....	21	13,906	...	1,668	...	448	30,112	\$1,000,000—\$4,999,999								
East North Central.....	12	7,771	...	1,018	...	249	18,047	United States, total...	343	622,493	13.2	50,753	58	13,108	911,181	
West North Central.....	7	5,027	...	477	...	114	3,325	New England.....	24	37,045	...	3,481	2	873	57,325	
South Atlantic.....	10	6,713	...	556	...	184	10,155	Middle Atlantic.....	88	163,456	...	13,347	18	3,399	244,563	
East South Central.....	6	3,680	...	282	...	104	5,663	East North Central.....	55	98,858	...	9,328	12	2,267	164,860	
West South Central.....	7	4,797	...	362	...	136	6,983	West North Central.....	37	72,821	...	5,993	...	1,552	116,410	
Other divisions.....	5	3,614	...	298	...	71	5,525	South Atlantic.....	49	90,036	...	5,971	4	1,733	102,053	
14 metro. areas, total.	33	22,533	18.4	2,414	13	680	44,585	East South Central.....	18	32,191	...	1,937	4	623	34,935	
New York-Northeastern New Jersey.....	17	11,419	...	1,343	7	366	25,195	West South Central.....	24	40,497	...	3,527	5	849	59,745	
Boston, Mass.....	4	2,952	...	244	...	89	5,313	Mountain.....	7	9,047	...	636	5	171	11,598	
St. Louis, Mo.....	3	2,354	...	201	1	77	3,307	Pacific.....	41	78,542	...	6,533	8	1,641	119,692	
Other metro. areas.....	9	6,116	...	26	5	148	10,170	14 metro areas, total..	123	241,059	13.6	20,173	21	4,911	368,618	
\$200,000—\$499,999								New York-Northeastern New Jersey.....	39	71,240	...	5,360	14	1,238	97,668	
United States, total...	373	117,354	13.5	13,085	26r	3,818	241,028	Chicago, Ill.....	10	19,964	...	1,799	...	430	33,344	
New England.....	27	7,313	...	904	12	274	15,245	Los Angeles, Calif.....	7	12,314	...	2,016	...	222	19,565	
Middle Atlantic.....	143	44,252	...	5,020	111	1,378	90,456	Philadelphia, Pa.....	11	24,654	...	1,830	2	494	34,440	
East North Central.....	55	17,150	...	1,945	44	544	35,286	Detroit, Mich.....	7	10,944	...	1,124	1	241	21,746	
West North Central.....	19	6,226	...	655	7	182	11,317	Boston, Mass.....	6	9,307	...	948	2	198	14,662	
South Atlantic.....	34	12,025	...	1,166	15	389	20,791	San Francisco-Oakland, Calif.....	12	30,245	...	2,567	...	661	48,617	
East South Central.....	19	5,887	...	722	6	237	13,949	Pittsburgh, Pa.....	4	7,258	...	1,099	2	277	19,872	
West South Central.....	22	7,241	...	655	24	223	14,148	St. Louis, Mo.....	5	10,934	...	913	...	268	15,784	
Mountain.....	7	2,395	...	201	1	82	4,486	Washington, D. C.....	5	10,605	...	816	...	192	14,403	
Pacific.....	48	14,375	...	1,407	46	505	35,350	Baltimore, Md.....	5	7,596	...	726	...	154	10,177	
14 metro. areas, total.	217	67,045	21.6	8,043	164	2,178	147,379	Minneapolis-St. Paul, Minn.....	7	14,791	...	1,223	...	303	23,549	
New York-Northeastern New Jersey.....	100	30,865	...	3,731	79	405	66,224	Other metro. areas.....	5	11,207	...	752	...	233	14,791	
Chicago, Ill.....	75	7,633	...	841	31	250	16,311	\$500,000—\$999,999								
Los Angeles, Calif.....	21	6,617	...	468	24	255	17,988	United States, total...	381	271,983	14.4	22,269	105	5,949	398,538	
Philadelphia, Pa.....	19	5,848	...	550	16	219	10,716	New England.....	53	36,042	...	3,060	7	857	54,549	
Detroit, Mich.....	4	1,192	...	143	3	30	2,382	Middle Atlantic.....	122	84,913	...	6,967	21	1,744	122,853	
Boston, Mass.....	16	4,574	...	518	2	161	3,509	East North Central.....	54	41,168	...	3,690	19	917	66,740	
San Francisco-Oakland, Calif.....	9	2,715	...	344	7	89	6,459	West North Central.....	22	16,883	...	2,386	9	373	26,559	
Pittsburgh, Pa.....	3	1,087	...	112	...	39	2,233	South Atlantic.....	48	36,434	...	3,067	8	861	51,386	
St. Louis, Mo.....	6	2,083	...	182	1	55	3,546	East South Central.....	8	6,651	...	476	6	151	9,204	
Cleveland, Ohio.....	5	1,645	...	243	4	69	4,497	West South Central.....	30	20,406	...	1,454	14	433	27,524	
Baltimore, Md.....	4	1,371	...	156	3	47	2,914	Mountain.....	15	10,485	...	725	9	205	13,169	
Other metro. areas.....	5	1,405	...	256	...	59	4,600	Pacific.....	24	21,001	...	1,444	12	408	26,554	
Under \$200,000								14 metro. areas, total..	157	111,510	14.0	9,185	36	2,228	165,909	
United States, total...	939	72,577	20.0	7,179	792	2,720	144,140	New York-Northeastern New Jersey.....	58	40,692	...	3,331	2	771	57,776	
New England.....	60	4,773	...	544	34	218	10,273	Chicago, Ill.....	15	16,941	...	938	4	220	14,862	
Middle Atlantic.....	405	30,378	...	2,975	339	1,077	57,345	Los Angeles, Calif.....	9	6,533	...	436	2	80	7,605	
East North Central.....	159	12,662	...	1,285	141	452	24,675	Philadelphia, Pa.....	24	16,381	...	1,221	12	344	21,995	
West North Central.....	51	3,761	...	370	45	155	7,711	Boston, Mass.....	15	10,371	...	859	2	222	15,230	
South Atlantic.....	62	4,700	...	544	35	230	11,465	St. Louis, Mo.....	7	4,882	...	480	4	112	8,377	
East South Central.....	15	998	...	117	15	49	2,451	Cleveland, Ohio.....	5	3,484	...	365	...	87	7,550	
West South Central.....	45	4,438	...	436	37	186	9,078	Baltimore, Md.....	9	6,976	...	647	2	169	11,499	
Mountain.....	18	1,402	...	99	14	38	1,862	Buffalo, N. Y.....	4	3,391	...	285	...	68	5,188	
Pacific.....	124	9,465	...	819	132	315	19,280	Other metro. areas.....	11	7,354	...	623	8	155	15,827	
14 metro. areas, total.	614	45,755	20.2	4,531	545	1,668	20,893	\$200,000—\$499,999								
New York-Northeastern New Jersey.....	420	23,721	...	2,372	264	851	45,875	United States, total...	546	185,084	15.7	16,447	248	4,833	306,597	
Chicago, Ill.....	58	4,460	...	406	56	142	8,116	New England.....	70	23,768	...	2,222	14	635	37,713	
Los Angeles, Calif.....	55	3,778	...	397	60	163	8,372	Middle Atlantic.....	139	63,262	...	4,978	83	1,451	88,859	
Philadelphia, Pa.....	34	2,516	...	178	31	75	3,313	East North Central.....	46	32,879	...	3,099	53	894	59,676	
Detroit, Mich.....	22	1,612	...	201	30	56	3,452	West North Central.....	34	11,072	...	1,301	8	295	19,275	
Boston, Mass.....	27	2,297	...	293	12	110	5,346	South Atlantic.....	54	26,772	...	1,778	27	544	31,604	
San Francisco-Oakland, Calif.....	28	2,374	...	212	31	65	6,279	East South Central.....	17	6,291	...	634	7	163	11,638	
Pittsburgh, Pa.....	8	434	...	76	13	75	1,512	West South Central.....	33	11,829	...	981	17	338	21,830	
St. Louis, Mo.....	14	888	...	93	11	46	1,814	Mountain.....	14	5,513	...	522	7	162	11,127	
Washington, D. C.....	7	338	...	28	5	23	1,048	Pacific.....	35	10,648	...	1,332	32	351	24,875	
Cleveland, Ohio.....	12	1,058	...	54	4	31	1,324	14 metro. areas, total..	234	78,290	15.5	6,656	115	1,866	122,648	
Baltimore, Md.....	10	768	...	76	8	28	1,467	New York-Northeastern New Jersey.....	34	29,507	...	2,374	34	639	42,452	
Minneapolis-St. Paul, Minn.....	11	969	...	64	8	29	1,460	Chicago, Ill.....	22	7,474	...	572	23	168	11,048	
Buffalo, N. Y.....	8	642	...	31	5	30	1,515	Los Angeles, Calif.....	22	2,637	...	228	7	66	5,474	
								Philadelphia, Pa.....	31	10,354	...	840	18	268	15,962	
								Detroit, Mich.....	11	3,800	...	329	1	94	6,064	
								Boston, Mass.....	20	6,911	...	682	2	200	12,413	
								San Francisco-Oakland, Calif.....	7	2,207	...	2,207	7	65	5,204	
								Pittsburgh, Pa.....	5	2,003	...	121	7	38	2,314	
								St. Louis, Mo.....	8	2,447	...	293	...	81	5,521	
								Cleveland, Ohio.....	9	3,107	...	241	5	66	4,682	
								Baltimore, Md.....	11	3,977	...	362	6	99	6,128	
								Minneapolis-St. Paul, Minn.....	6	1,970	...	150	3	38	2,608	

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active propri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ployees	Pay roll							Em-ployees	Pay roll	
																(Num-ber)	(Dollars)	(Num-ber)	(Dollars)
HARDWARE, PLUMBING, HEATING--Continued								HARDWARE, PLUMBING, HEATING--Continued								
Plumbing, heating (gen. line)--Con.								Heating (inc. stoves, ranges)--Continued								
Under \$200,000								Under \$200,000								
United States, total..	672	66,481	18.2	6,927	478	2,298	127,346	United States, total...	329	28,216	23.5	3,417	187	1,164	69,351	
New England.....	64	6,771	...	608	36	250	12,570	New England.....	32	2,614	...	394	8	138	7,704	
Middle Atlantic.....	307	29,022	...	2,382	232	984	48,764	Middle Atlantic.....	85	6,347	...	461	46	293	17,927	
East North Central.....	117	11,714	...	1,189	42	409	24,597	East North Central.....	42	6,742	...	826	45	259	17,704	
West North Central.....	32	3,377	...	307	30	132	6,856	West North Central.....	36	3,167	...	372	14	133	7,015	
South Atlantic.....	46	4,833	...	460	32	215	10,672	South Atlantic.....	29	2,721	...	273	16	112	5,178	
East South Central.....	15	1,554	...	178	10	74	4,387	East South Central.....	8	859	...	107	12	46	2,265	
West South Central.....	31	3,303	...	256	10	121	5,891	West South Central.....	10	1,965	...	79	7	29	2,120	
Mountain.....	16	1,837	...	159	8	57	3,219	Mountain.....	11	1,112	...	90	4	35	1,867	
Pacific.....	44	4,070	...	488	28	156	10,504	Pacific.....	36	2,899	...	315	30	113	7,481	
14 metro. areas, total	371	35,341	17.3	3,010	271	1,079	61,785	14 metro. areas, total.	196	13,219	24.7	1,749	77	558	34,648	
New York-Northeastern New Jersey.....	179	16,590	...	1,368	115	484	26,246	New York-Northeastern New Jersey.....	97	4,504	...	655	37	205	12,751	
Chicago, Ill.....	43	4,179	...	380	38	131	7,756	Chicago, Ill.....	14	1,383	...	19	8	44	3,475	
Los Angeles, Calif.....	18	1,535	...	156	11	61	3,301	Los Angeles, Calif.....	1	617	...	56	12	18	1,076	
Philadelphia, Pa.....	51	4,756	...	332	47	154	6,479	Philadelphia, Pa.....	4	726	...	124	4	39	2,091	
Detroit, Mich.....	12	1,398	...	97	10	35	2,208	Detroit, Mich.....	11	870	...	127	2	43	3,390	
Boston, Mass.....	21	1,915	...	104	11	46	2,349	Boston, Mass.....	11	1,112	...	163	1	61	3,638	
San Francisco-Oakland-Calif.	6	547	...	45	5	15	1,072	San Francisco-Oakland-Calif.	7	525	...	41	5	20	1,375	
Pittsburgh, Pa.....	9	914	...	125	6	48	2,400	Pittsburgh, Pa.....	4	547	...	145	2	29	1,602	
St. Louis, Mo.....	5	561	...	41	5	16	443	St. Louis, Mo.....	4	481	...	29	3	14	643	
Cleveland, Ohio.....	7	1,057	...	140	6	33	2,253	Cleveland, Ohio.....	5	677	...	53	3	14	1,132	
Baltimore, Md.....	7	593	...	54	7	26	1,328	Baltimore, Md.....	1	358	...	25	2	31	1,342	
Minneapolis-St. Paul, Minn.	8	901	...	129	6	50	3,132	Minneapolis-St. Paul, Minn.	9	668	...	80	4	31	1,529	
Buffalo, N. Y.....	5	395	...	39	4	20	1,274	Buffalo, N. Y.....	5	271	...	41	4	9	554	
Heating (inc. stoves, ranges), total.....	548	171,017	17.6	15,895	255	4,344	304,422	Heating (inc. stoves, ranges), total.....	299	322,762	16.1	28,320	563	7,958	541,443	
\$1,000,000 and Over								\$5,000,000 and Over								
United States, total..	34	64,917	14.8	4,887	1	1,151	85,474	United States, total.....	4	29,424	15.1	4,855	...	779	53,227	
Middle Atlantic.....	11	19,985	...	1,613	...	446	28,132	\$1,000,000--\$4,999,999								
West South Central.....	6	11,706	...	714	...	174	11,881	United States, total.....	59	97,819	15.2	9,763	22	2,105	156,827	
Pacific.....	5	11,936	...	988	...	152	18,729	New England.....	3	2,454	...	659	...	221	12,323	
Other divisions.....	12	21,290	...	1,572	...	325	26,742	Middle Atlantic.....	21	37,365	...	3,567	5	773	64,019	
14 metro. areas.....	20	39,664	16.7	3,322	...	764	54,129	East North Central.....	13	20,342	...	2,003	3	442	34,384	
\$500,000--\$999,999								West North Central.....	5	5,960	...	580	7	119	9,487	
United States, total..	52	35,843	16.6	3,266	4	879	65,226	South Atlantic.....	4	7,543	...	731	1	206	11,658	
New England.....	3	1,926	...	215	...	54	3,770	Mountain.....	3	3,834	...	362	2	63	4,582	
Middle Atlantic.....	9	6,528	...	565	5	128	10,338	Pacific.....	7	6,494	...	682	2	134	14,319	
East North Central.....	15	9,334	...	994	2	250	14,898	Other divisions.....	3	5,107	...	345	2	97	6,055	
West North Central.....	5	3,938	...	274	1	87	4,505	14 metro. areas, total.	36	56,845	15.7	5,353	13	1,161	96,583	
South Atlantic.....	4	2,770	...	250	1	103	8,321	New York-Northeastern New Jersey.....	13	23,129	...	2,423	1	490	42,835	
West South Central.....	5	3,351	...	251	...	58	4,274	Chicago, Ill.....	4	4,763	...	449	2	116	8,016	
Mountain.....	4	2,328	...	250	...	67	3,716	Detroit, Mich.....	4	4,192	...	675	...	135	4,399	
Pacific.....	7	5,068	...	471	...	132	10,404	Other metro. areas.....	15	22,761	...	1,786	10	423	35,893	
14 metro. areas, total	23	15,504	18.4	1,595	4	412	33,907	\$500,000--\$999,999								
New York-Northeastern New Jersey.....	3	2,139	...	301	...	65	5,153	United States, total.....	112	78,897	16.1	7,305	60	1,785	133,282	
Chicago, Ill.....	4	2,610	...	253	...	72	4,449	New England.....	4	2,722	...	233	...	57	3,814	
Detroit, Mich.....	4	2,233	...	330	...	69	7,356	Middle Atlantic.....	32	22,126	...	2,466	12	619	44,960	
San Francisco-Oakland-Calif.	3	2,389	...	220	...	87	7,258	East North Central.....	16	12,088	...	973	15	222	17,504	
Other metro. areas.....	9	6,142	...	491	4	119	3,637	West North Central.....	4	2,622	...	299	1	63	5,821	
\$200,000--\$499,999								South Atlantic.....	12	3,973	...	943	5	221	16,863	
United States, total..	133	42,241	13.1	4,325	58	1,260	84,371	West South Central.....	17	11,463	...	975	6	263	19,515	
New England.....	7	2,106	...	216	2	59	3,405	Pacific.....	23	16,464	...	1,244	20	295	22,327	
Middle Atlantic.....	35	11,423	...	1,142	25	272	14,151	Other divisions.....	4	2,434	...	176	1	47	1,966	
East North Central.....	37	11,390	...	1,385	10	417	30,376	14 metro. areas, total.	7	4,439	16.1	3,935	36	813	40,828	
West North Central.....	17	5,543	...	489	5	142	8,986	New York-Northeastern New Jersey.....	19	12,361	...	1,196	11	280	20,396	
South Atlantic.....	10	3,143	...	291	2	78	5,354	Chicago, Ill.....	6	4,516	...	341	8	42	5,712	
East South Central.....	4	1,348	...	199	4	94	3,807	Los Angeles, Calif.....	13	9,398	...	769	12	183	15,098	
West South Central.....	7	2,224	...	173	2	68	3,767	Philadelphia, Pa.....	7	5,142	...	443	...	96	7,143	
Mountain.....	8	2,535	...	195	5	44	3,475	Pittsburgh, Pa.....	5	4,111	...	519	1	96	10,181	
Pacific.....	8	2,529	...	245	3	61	5,157	Cleveland, Ohio.....	3	2,079	...	87	4	25	1,768	
14 metro. areas, total	64	20,463	20.9	2,249	34	594	43,150	Other metro. areas.....	7	5,111	...	574	...	101	10,125	
New York-Northeastern New Jersey.....	27	8,852	...	921	17	187	13,697	\$200,000--\$499,999								
Chicago, Ill.....	7	2,079	...	234	2	77	6,753	United States, total.....	219	1,190	16.4	6,111	106	1,705	119,790	
Philadelphia, Pa.....	3	1,181	...	89	3	28	1,598	New England.....	14	4,316	...	404	4	114	6,711	
Detroit, Mich.....	5	1,451	...	240	2	57	5,153	Middle Atlantic.....	17	18,361	...	1,499	28	404	25,081	
Boston, Mass.....	4	987	...	120	2	35	2,341	East North Central.....	41	14,113	...	1,423	12	324	27,416	
San Francisco-Oakland-Calif.	4	1,391	...	95	3	25	1,722	West North Central.....	15	4,660	...	408	7	12	1,512	
Cleveland, Ohio.....	4	1,236	...	108	...	29	2,248	South Atlantic.....	14	4,721	...	476	6	104	7,677	
Other metro. areas.....	10	3,281	...	543	5	136	4,548	East South Central.....	3	1,059	...	11	2	25	3,307	
								West South Central.....	30	9,260	...	506	16	168	4,082	
								Mountain.....	6	1,829	...	179	1	43	1,661	
								Pacific.....	40	13,496	...	1,167	31	352	29,613	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	
HARDWARE, PLUMBING, HEATING--Continued								HARDWARE, PLUMBING, HEATING--Continued								
Plumbing fixtures, supplies--Gen.								Air conditioning, ventilating equipment--Continued								
\$200,000--\$499,999--\$600,000								Under \$200,000								
14 metro. areas, total.	111	30,640	17.7	3,599	64	753	73,512	United States, total...	202	18,875	26.3	2,668	116	861	52,600	
New York-Northeastern New Jersey.....	42	13,356	...	1,237	16	307	22,834	New England.....	9	605	...	131	5	46	2,431	
Chicago, Ill.....	7	2,722	...	344	...	59	6,391	Middle Atlantic.....	41	3,940	...	627	21	197	10,706	
Los Angeles, Calif.....	23	7,419	...	653	17	228	13,715	East North Central.....	53	4,530	...	595	31	186	11,165	
Philadelphia, Pa.....	6	1,822	...	112	7	36	2,009	West North Central.....	18	1,843	...	228	7	79	4,963	
Detroit, Mich.....	4	1,457	...	132	3	34	2,421	South Atlantic.....	20	1,903	...	209	11	70	4,361	
Boston, Mass.....	4	1,162	...	98	4	22	1,251	East South Central.....	10	1,029	...	150	1	58	3,153	
San Francisco-Oakland, Calif.....	11	4,199	...	360	4	91	7,063	West South Central.....	33	3,319	...	418	27	134	9,059	
Pittsburgh, Pa.....	4	1,246	...	55	5	29	1,161	Mountain.....	5	456	...	47	5	16	903	
Cleveland, Ohio.....	9	3,132	...	309	2	71	5,343	Pacific.....	13	1,250	...	263	8	75	5,859	
Baltimore, Md.....	3	728	...	113	...	36	2,159	14 metro. areas, total.	78	7,521	27.2	1,151	47	345	21,371	
Minneapolis-St. Paul, Minn.....	3	1,094	...	71	1	23	1,347	New York-Northeastern New Jersey.....	31	2,878	...	460	15	137	7,604	
Other metro. areas.....	3	988	...	126	...	17	2,014	Chicago, Ill.....	9	1,070	...	103	5	22	1,652	
Under \$200,000								Los Angeles, Calif.....	5	648	...	120	3	39	2,975	
United States, total...	415	43,515	17.9	3,886	375	1,484	78,317	Philadelphia, Pa.....	5	716	...	108	4	32	1,878	
New England.....	49	4,021	...	338	35	157	7,279	Detroit, Mich.....	5	942	...	123	10	33	2,531	
Middle Atlantic.....	158	12,645	...	1,142	125	445	22,319	Boston, Mass.....	9	284	...	101	1	31	1,717	
East North Central.....	74	6,824	...	644	59	277	11,912	St. Louis, Mo.....	3	326	...	47	2	20	1,044	
West North Central.....	25	2,146	...	213	19	74	4,429	Washington, D. C.....	3	338	...	49	3	15	1,116	
South Atlantic.....	46	4,643	...	376	26	152	7,338	Other metro. areas.....	7	319	...	40	4	16	854	
East South Central.....	13	1,668	...	184	15	74	3,707	LUMBER, CONSTRUCTION MATERIALS								
West South Central.....	36	3,428	...	265	26	102	4,928	Lumber, millwork (with yards), total.	2,342	1,721,084	14.1	140,845	1,099	41,922	2,613,947	
Mountain.....	10	848	...	69	7	30	2,082	\$5,000,000 and Over								
Pacific.....	84	7,142	...	660	64	243	14,323	United States, total...	34	289,771	7.6	13,122	6	3,048	236,780	
14 metro. areas, total.	290	23,489	14.2	2,182	223	785	42,518	Middle Atlantic.....	8	56,193	...	2,033	...	395	36,026	
New York-Northeastern New Jersey.....	114	8,431	...	813	83	299	15,769	East North Central.....	10	88,451	...	3,090	...	614	55,212	
Chicago, Ill.....	21	1,724	...	172	13	51	2,802	Pacific.....	8	86,879	...	4,025	6	962	73,315	
Los Angeles, Calif.....	49	4,032	...	350	43	135	7,726	Other divisions.....	8	58,248	...	3,974	...	1,077	72,227	
Philadelphia, Pa.....	17	1,460	...	123	11	48	2,505	14 metro. areas.....	26	231,477	7.4	9,765	6	2,213	177,813	
Detroit, Mich.....	9	997	...	122	7	30	1,339	\$1,000,000--\$4,999,999								
Boston, Mass.....	21	1,428	...	113	10	53	2,330	United States, total...	478	870,052	13.8	70,395	114	19,171	1,289,218	
San Francisco-Oakland, Calif.....	12	893	...	122	5	36	1,465	New England.....	23	46,587	...	3,263	6	865	58,327	
Pittsburgh, Pa.....	11	1,129	...	82	15	40	1,755	Middle Atlantic.....	105	198,926	...	17,594	17	4,577	329,022	
Cleveland, Ohio.....	3	1,339	...	89	4	23	2,032	East North Central.....	103	189,269	...	15,495	8	4,080	293,022	
Baltimore, Md.....	8	677	...	95	7	19	889	West North Central.....	34	58,324	...	5,226	5	1,456	94,435	
Minneapolis-St. Paul, Minn.....	12	976	...	118	10	23	1,412	South Atlantic.....	56	101,591	...	9,021	13	2,797	163,452	
Buffalo, N. Y.....	4	447	...	42	4	17	769	East South Central.....	20	34,316	...	2,537	16	904	47,766	
Other metro. areas.....	4	357	...	41	3	11	625	West South Central.....	44	76,698	...	6,157	14	1,962	108,538	
Air conditioning, ventilating equipment, total.	320	75,556	22.8	13,046	144	3,802	259,680	Mountain.....	16	26,206	...	1,531	10	452	28,125	
\$1,000,000 and Over								Pacific.....	77	138,135	...	9,071	25	2,078	166,531	
United States.....	17	33,859	20.5	4,175	3	1,232	86,372	14 metro. areas, total.	226	437,923	14.5	57,683	42	9,457	693,035	
14 metro. areas.....	16	15,802	23.4	2,330	3	635	47,071	New York-Northeastern New Jersey.....	54	104,609	...	8,695	6	1,997	151,873	
\$500,000--\$999,999								Chicago, Ill.....	25	49,982	...	4,393	3	994	82,175	
United States, total...	31	20,828	23.5	3,184	6	905	61,058	Los Angeles, Calif.....	28	56,325	...	4,658	9	1,127	89,704	
Middle Atlantic.....	6	3,759	...	549	...	147	11,016	Philadelphia, Pa.....	23	44,741	...	4,664	6	1,392	87,703	
East North Central.....	7	4,689	...	680	5	138	12,126	Detroit, Mich.....	18	35,899	...	3,249	...	754	56,895	
West North Central.....	4	2,973	...	391	...	150	6,617	Boston, Mass.....	11	25,811	...	1,561	3	367	27,517	
South Atlantic.....	5	2,932	...	551	...	187	10,672	San Francisco-Oakland, Calif.....	16	25,068	...	1,706	4	369	32,509	
Pacific.....	4	3,044	...	328	...	75	6,633	Pittsburgh, Pa.....	4	9,422	...	426	1	137	7,499	
Other divisions.....	5	3,525	...	695	1	208	13,944	St. Louis, Mo.....	8	14,571	...	1,590	...	448	30,471	
14 metro. areas.....	13	9,441	21.7	1,364	4	347	24,152	Washington, D. C.....	6	14,226	...	1,141	3	283	20,377	
\$200,000--\$499,999								Cleveland, Ohio.....	7	10,757	...	741	1	224	16,673	
United States, total...	70	21,594	22.8	3,619	19	804	59,650	Baltimore, Md.....	13	26,567	...	2,628	4	823	49,118	
Middle Atlantic.....	11	3,579	...	720	2	196	13,113	Minneapolis-St. Paul, Minn.....	5	6,114	...	671	1	142	10,349	
East North Central.....	14	5,771	...	656	8	142	13,623	Buffalo, N. Y.....	8	13,831	...	1,560	1	400	31,172	
West North Central.....	10	3,556	...	414	1	110	8,405	\$500,000--\$999,999								
South Atlantic.....	10	3,079	...	554	3	154	9,493	United States, total...	417	295,602	16.3	28,416	161	8,565	525,812	
West South Central.....	13	3,754	...	501	4	150	10,663	New England.....	18	13,305	...	1,541	11	433	28,371	
Other divisions.....	7	2,055	...	174	1	52	3,863	Middle Atlantic.....	107	74,790	...	7,740	33	1,958	139,085	
14 metro. areas, total.	23	7,385	25.3	1,206	4	312	23,601	East North Central.....	72	50,943	...	5,435	13	1,405	99,736	
New York-Northeastern New Jersey.....	9	2,701	...	621	...	176	11,479	West North Central.....	23	16,720	...	1,601	5	452	29,230	
Chicago, Ill.....	3	1,148	...	111	3	27	2,665	South Atlantic.....	42	28,810	...	2,963	16	1,195	53,053	
St. Louis, Mo.....	3	92	...	84	...	31	2,549	East South Central.....	32	22,301	...	2,196	18	1,038	39,755	
Other metro. areas.....	8	2,610	...	384	1	78	6,908	West South Central.....	38	27,859	...	1,773	12	662	34,184	
								Mountain.....	10	7,404	...	548	...	182	9,881	
								Pacific.....	75	53,470	...	4,619	53	1,240	92,517	

See footnote at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
LUMBER, CONSTRUCTION MATERIALS--Con. Lumber, millwork (with yards)--Continued \$500,000--\$999,999 14 metro. areas, total.	191	132,929	16.9	13,488	76	3,291	245,260	LUMBER, CONSTRUCTION MATERIALS--Con. Brick, tile, terra cotta--Continued \$500,000--\$999,999 United States, total..	49	32,791	15.4	2,883	7	739	52,111
New York-Northeastern New Jersey.....	63	43,848	...	4,781	20	1,138	83,761	Middle Atlantic.....	16	11,255	...	1,112	...	282	18,332
Chicago, Ill.....	18	11,801	...	1,613	1	343	31,603	East North Central.....	16	16,257	...	842	4	204	16,497
Los Angeles, Calif.....	26	19,145	...	1,754	16	444	32,635	South Atlantic.....	5	3,373	...	200	2	53	3,495
Philadelphia, Pa.....	11	7,445	...	504	5	130	9,305	West South Central.....	4	2,675	...	197	3	44	3,032
Detroit, Mich.....	10	5,617	...	564	...	114	4,374	Other divisions.....	7	5,230	...	572	...	156	10,695
Boston, Mass.....	6	4,509	...	480	5	101	10,277	14 metro. areas, total	30	20,149	16.8	1,959	6	489	34,709
San Francisco-Oakland, Calif.	15	10,607	...	816	18	206	15,460	New York-Northeastern New Jersey.....	11	8,622	...	793	...	177	12,754
Pittsburgh, Pa.....	8	5,111	...	522	5	94	7,401	Chicago, Ill.....	5	2,893	...	232	...	62	3,785
St. Louis, Mo.....	6	4,674	...	478	...	125	8,313	Detroit, Mich.....	4	2,674	...	197	4	67	4,443
Washington, D. C.....	4	2,500	...	162	...	56	2,946	Other metro. areas.....	19	6,570	...	737	2	183	13,727
Cleveland, Ohio.....	4	2,399	...	319	...	80	6,347	\$200,000--\$499,999 United States, total..	67	20,566	14.8	1,775	34	502	35,862
Baltimore, Md.....	9	6,737	...	759	2	208	11,813	New England.....	4	1,101	...	61	3	15	872
Minneapolis-St. Paul, Minn.	3	1,998	...	162	...	46	3,811	Middle Atlantic.....	24	9,374	...	676	10	113	13,505
Buffalo, N. Y.....	8	6,538	...	574	...	155	11,234	East North Central.....	20	5,722	...	448	13	132	16,245
								West North Central.....	5	1,521	...	143	2	34	2,867
								South Atlantic.....	4	1,362	...	106	1	33	1,990
								West South Central.....	5	1,346	...	82	3	24	1,362
								Other divisions.....	5	1,234	...	209	2	71	5,061
								14 metro. areas, total	46	14,799	16.7	1,233	24	334	24,792
								New York-Northeastern New Jersey.....	14	6,425	...	439	8	113	8,318
								Chicago, Ill.....	7	2,574	...	180	4	41	3,460
								Detroit, Mich.....	4	1,108	...	113	2	29	2,503
								Cleveland, Ohio.....	3	1,061	...	54	3	12	1,034
								Other metro. areas.....	14	4,631	...	448	7	134	6,477
								Under \$200,000 United States, total..	132	11,597	23.3	1,245	76	450	24,646
								Middle Atlantic.....	57	5,266	...	587	37	223	11,436
								East North Central.....	27	2,553	...	311	6	97	5,981
								West North Central.....	10	815	...	43	1	16	803
								South Atlantic.....	7	733	...	43	4	26	900
								West South Central.....	11	848	...	130	4	36	2,057
								Pacific.....	12	786	...	39	11	26	1,436
								Other divisions.....	9	543	...	72	4	26	1,419
								14 metro. areas, total	80	7,243	24.5	847	48	290	15,941
								New York-Northeastern New Jersey.....	18	3,245	...	433	24	155	8,568
								Chicago, Ill.....	5	353	...	38	1	14	727
								Los Angeles, Calif.....	7	630	...	73	5	17	902
								Philadelphia, Pa.....	4	558	...	...	3	19	94
								Pittsburgh, Pa.....	4	394	...	11	3	213	...
								Cleveland, Ohio.....	8	703	...	173	1	46	3,389
								Other metro. areas.....	12	1,160	...	69	12	31	1,446
								Cement, lime, plaster, total.....	14	139,019	2.1	11,071	88	3,417	233,263
								\$1,000,000 and Over United States, total..	23	51,530	24.2	5,487	6	1,478	105,721
								Middle Atlantic.....	6	23,762	...	1,394	...	303	26,469
								South Atlantic.....	5	5,887	...	565	3	188	4,770
								Pacific.....	4	6,247	...	1,157	1	314	26,465
								Other divisions.....	8	17,834	...	2,371	2	673	46,574
								14 metro. areas, total	14	31,866	19.2	2,616	1	692	52,723
								\$50,000--\$999,999 United States, total..	30	26,347	19.2	2,955	10	414	36,252
								New England.....	3	1,916	...	195	...	6	3,367
								Middle Atlantic.....	11	7,466	...	1,449	3	264	18,463
								East North Central.....	7	4,675	...	419	2	119	7,726
								South Atlantic.....	5	3,397	...	274	...	94	4,440
								Pacific.....	9	6,351	...	763	5	141	16,489
								Other divisions.....	4	2,443	...	264	...	86	5,227
								14 metro. areas, total	22	14,182	19.1	1,606	5	417	24,117
								New York-Northeastern New Jersey.....	6	5,654	...	773	...	137	14,101
								Los Angeles, Calif.....	3	1,824	...	182	...	49	3,337
								Other metro. areas.....	11	6,704	...	649	...	129	11,651
Brick, tile, terra cotta, total.....	264	93,322	15.8	7,749	123	2,125	147,350								
\$1,000,000 and Over United States, total..	17	23,369	12.3	1,846	4	434	34,731								
Middle Atlantic.....	9	15,270	...	1,191	...	249	22,166								
Other divisions.....	8	13,099	...	655	4	185	12,565								
14 metro. areas, total.....	13	23,146	11.8	1,514	2	338	28,973								

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
LUMBER, CONSTRUCTION MATERIALS--Con. Cement, lime, plaster--Con. \$200,000--\$499,999								LUMBER, CONSTRUCTION MATERIALS--Con. Glass(building)--Con. Under \$200,000								
United States, total....	74	24,780	21.8	2,821	37	865	56,842	United States, total....	202	16,193	33.2	3,422	172	1,177	70,355	
New England.....	3	1,159	...	124	3	42	2,380	New England.....	15	1,275	...	304	5	101	6,110	
Middle Atlantic.....	24	7,967	...	891	6	285	17,913	Middle Atlantic.....	51	4,107	...	808	56	254	15,100	
East North Central.....	24	7,659	...	1,072	4	288	22,506	East North Central.....	37	2,253	...	396	34	145	8,445	
West North Central.....	3	1,219	...	115	1	36	2,058	West North Central.....	17	1,285	...	267	15	100	5,962	
South Atlantic.....	8	2,974	...	257	6	101	4,583	South Atlantic.....	18	1,432	...	308	10	113	5,856	
Pacific.....	7	2,361	...	264	7	81	5,456	East South Central.....	9	882	...	239	2	97	5,063	
Other divisions.....	5	1,441	...	93	5	32	1,996	West South Central.....	18	1,611	...	405	14	161	8,593	
14 metro. areas, total.	42	14,127	21.6	1,663	15	471	32,987	Mountain.....	6	740	...	164	2	52	3,141	
New York-Northeastern New Jersey.....	15	5,136	...	578	5	167	11,836	Pacific.....	31	2,608	...	531	34	154	12,085	
Chicago, Ill.....	9	3,009	...	424	...	96	8,473	14 metro. areas, total.	91	6,872	32.9	1,489	94	449	30,271	
Los Angeles, Calif.....	3	1,217	...	77	3	20	1,338	New York-Northeastern New Jersey.....	32	2,482	...	515	32	142	9,241	
Pittsburgh, Pa.....	5	1,293	...	178	...	65	3,259	Chicago, Ill.....	12	448	...	81	14	29	1,656	
Other metro. areas.....	10	3,472	...	406	7	123	8,081	Los Angeles, Calif.....	15	1,182	...	297	14	86	6,841	
Under \$200,000								Philadelphia, Pa.....	5	422	...	99	9	33	3,571	
United States, total....	66	6,862	19.7	708	35	253	14,398	Detroit, Mich.....	3	205	...	54	1	14	1,001	
New England.....	7	763	...	104	1	34	1,377	Boston, Mass.....	6	621	...	137	3	42	2,957	
Middle Atlantic.....	30	3,475	...	373	21	140	7,918	San Francisco-Oakland, Calif.....	6	418	...	74	6	20	1,714	
East North Central.....	13	1,014	...	87	5	27	1,421	Other metro. areas.....	12	1,094	...	232	15	83	5,290	
West North Central.....	3	264	...	40	1	14	822	Sand, gravel, crushed stone, total.....	198	77,863	23.8	9,315	119	2,762	194,974	
South Atlantic.....	4	488	...	26	2	11	453	\$1,000,000 and Over								
Pacific.....	6	618	...	57	3	18	1,408	United States, total....	14	47,707	13.3	3,362	1	1,065	78,444	
Other divisions.....	3	240	...	21	2	9	499	East North Central.....	8	34,654	...	1,549	...	478	35,573	
14 metro. areas.....	34	3,308	19.8	418	20	145	8,455	Other divisions.....	6	13,053	...	1,813	1	587	42,871	
Glass (building), total.	339	109,219	28.5	20,723	217	5,776	381,098	14 metro. areas.....	10	41,699	12.7	2,901	1	886	68,713	
\$1,000,000 and Over								\$500,000--\$999,999								
United States, total....	26	43,080	26.2	7,758	1	1,976	128,648	United States, total....	15	10,039	30.4	1,675	...	374	33,151	
Middle Atlantic.....	9	17,432	...	2,684	1	646	44,003	Middle Atlantic.....	5	3,782	...	949	...	181	18,713	
East North Central.....	9	15,495	...	2,708	...	679	43,676	East North Central.....	3	2,077	...	150	...	41	2,521	
Other divisions.....	8	10,153	...	2,361	...	651	40,969	Pacific.....	3	2,017	...	214	...	46	4,486	
14 metro. areas.....	16	27,145	26.3	4,894	1	1,196	83,966	Other divisions.....	4	2,163	...	362	...	106	7,431	
\$500,000--\$999,999								14 metro. areas.....	8	5,759	32.0	985	...	190	19,838	
United States, total....	36	25,092	28.3	4,727	7	1,218	87,869	\$200,000--\$499,999								
Middle Atlantic.....	10	7,799	...	1,070	3	260	16,430	United States, total....	34	11,061	45.2	2,065	9	610	39,296	
East North Central.....	4	2,557	...	667	...	188	11,706	Middle Atlantic.....	13	4,581	...	873	3	214	16,749	
West North Central.....	5	3,280	...	603	...	169	11,575	East North Central.....	12	3,322	...	593	4	219	12,315	
South Atlantic.....	3	2,178	...	487	...	130	8,085	Other divisions.....	9	3,158	...	599	2	177	10,232	
Pacific.....	5	5,994	...	1,246	3	295	26,611	14 metro. areas.....	14	4,887	43.6	908	2	222	17,649	
Other divisions.....	9	3,284	...	654	1	196	13,462	Under \$200,000								
14 metro. areas, total.	21	14,838	27.8	2,811	3	662	51,159	United States, total....	135	9,056	45.7	2,213	109	713	44,083	
New York-Northeastern New Jersey.....	5	3,727	...	442	...	72	5,892	New England.....	15	749	...	237	14	89	4,573	
Los Angeles, Calif.....	3	1,948	...	469	2	112	10,560	Middle Atlantic.....	29	1,889	...	523	17	148	10,262	
San Francisco-Oakland, Calif.....	3	2,044	...	443	...	85	9,142	East North Central.....	39	3,464	...	849	36	234	16,223	
Minneapolis-St. Paul, Minn.....	3	2,166	...	461	...	112	7,615	West North Central.....	9	583	...	117	4	45	2,312	
Other metro. areas.....	7	4,953	...	996	1	281	18,050	West South Central.....	11	596	...	117	7	48	2,492	
\$200,000--\$499,999								Mountain.....	5	320	...	53	5	15	1,143	
United States, total....	75	24,854	29.8	4,816	37	1,405	94,226	Pacific.....	22	1,222	...	261	20	96	5,986	
New England.....	4	1,201	...	191	2	61	3,494	Other divisions.....	5	233	...	56	6	38	1,092	
Middle Atlantic.....	16	5,335	...	927	9	234	18,351	14 metro. areas, total.	52	4,260	42.1	1,005	40	279	19,900	
East North Central.....	18	5,696	...	1,141	9	353	24,382	New York-Northeastern New Jersey.....	22	1,548	...	419	13	114	8,213	
West North Central.....	6	2,134	...	460	3	153	9,230	Chicago, Ill.....	9	609	...	151	10	37	2,986	
South Atlantic.....	6	2,134	...	545	1	148	8,975	Los Angeles, Calif.....	4	130	...	27	4	15	807	
East South Central.....	5	1,832	...	339	2	99	5,384	Cleveland, Ohio.....	8	1,109	...	226	6	57	4,435	
West South Central.....	6	2,078	...	465	1	162	11,021	Other metro. areas.....	9	864	...	182	7	56	3,459	
Mountain.....	3	982	...	183	2	61	2,783	Ready-mixed concrete distributors, total.	358	175,403	33.7	30,098	170	9,104	617,505	
Pacific.....	11	3,496	...	565	8	134	10,606	\$1,000,000 and Over								
14 metro. areas, total.	32	10,414	31.5	2,083	22	543	42,302	United States, total....	43	88,707	31.4	14,895	1	3,946	299,174	
New York-Northeastern New Jersey.....	7	2,066	...	347	2	72	6,339	Middle Atlantic.....	11	36,900	...	6,233	...	1,572	119,363	
Chicago, Ill.....	3	856	...	228	2	72	4,598	East North Central.....	6	11,023	...	2,012	...	510	39,824	
Los Angeles, Calif.....	4	1,274	...	279	1	52	4,772	South Atlantic.....	5	7,680	...	1,451	...	475	30,952	
Philadelphia, Pa.....	4	1,347	...	188	6	54	3,928	West South Central.....	5	8,322	...	1,513	...	409	36,979	
Detroit, Mich.....	3	1,005	...	271	2	70	6,241	Pacific.....	10	16,936	...	2,576	1	637	49,101	
Other metro. areas.....	11	3,866	...	777	1	215	16,464	Other divisions.....	6	7,846	...	1,110	...	323	22,975	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
LUMBER, CONSTRUCTION MATERIALS--Con.								LUMBER, CONSTRUCTION MATERIALS--Con.								
Ready-mixed concrete distributors--Con.								Roofing, siding, insulation--Con.								
\$1,000,000 and Over--Con.								\$500,000--\$999,999								
14 metro. areas, total.	22	54,475	30.1	8,018	...	2,194	166,844	United States, total...	57	39,699	13.9	3,192	9	754	57,402	
New York-Northeastern New Jersey.....	4	22,390	...	4,192	...	1,015	78,373	Middle Atlantic.....	17	11,783	...	1,144	2	271	32,962	
Philadelphia, Pa.....	7	14,510	...	2,541	...	547	47,990	East North Central.....	21	13,614	...	899	4	306	11,994	
Other metro. areas.....	11	17,575	...	2,385	...	622	47,481	West North Central.....	4	3,773	...	124	...	43	2,423	
\$500,000--\$999,999								South Atlantic.....	5	3,773	...	198	1	50	3,266	
United States, total...	61	43,127	34.2	7,084	17	2,227	153,768	West South Central.....	3	2,243	...	402	1	84	5,214	
New England.....	4	3,034	...	400	...	120	8,663	Mountain.....	3	2,291	...	198	1	48	3,759	
Middle Atlantic.....	7	5,042	...	1,007	...	323	23,849	Pacific.....	4	1,922	...	167	...	52	2,784	
East North Central.....	13	8,717	...	1,512	...	497	31,710	14 metro. areas, total.	31	20,914	17.1	1,944	3	421	35,315	
West North Central.....	9	6,717	...	1,126	...	474	24,714	New York-Northeastern New Jersey.....	17	7,951	...	1,174	...	225	14,775	
South Atlantic.....	8	5,822	...	827	...	339	19,255	Chicago, Ill.....	9	5,612	...	347	2	86	7,515	
West South Central.....	4	3,095	...	650	...	183	12,308	Other metro. areas.....	10	7,357	...	473	1	110	8,525	
Mountain.....	11	8,039	...	1,012	...	278	15,393	\$200,000--\$499,999								
Pacific.....	5	3,201	...	550	...	185	9,447	United States, total...	110	37,614	13.7	3,754	50	746	94,886	
Other divisions.....	5	3,201	...	550	...	185	9,447	New England.....	5	3,598	...	117	2	35	2,138	
14 metro. areas, total.	10	7,579	30.5	1,240	1	370	28,322	Middle Atlantic.....	46	15,826	...	1,164	26	305	21,260	
New York-Northeastern New Jersey.....	3	2,139	...	432	1	122	9,162	East North Central.....	27	9,276	...	643	12	157	14,601	
San Francisco-Oakland, Calif.....	3	2,317	...	195	...	39	3,967	West North Central.....	15	5,329	...	394	2	115	7,521	
Other metro. areas.....	4	3,123	...	613	...	209	15,307	South Atlantic.....	5	1,797	...	198	3	101	4,030	
\$200,000--\$499,999								West South Central.....	3	1,132	...	61	...	24	2,163	
United States, total...	92	28,258	36.4	5,427	19	1,782	103,568	Pacific.....	5	1,740	...	122	5	25	2,763	
New England.....	4	1,072	...	180	1	61	3,173	Other divisions.....	3	667	...	62	...	24	1,221	
Middle Atlantic.....	8	2,295	...	572	2	174	10,875	14 metro. areas, total.	51	17,607	14.5	1,572	22	348	29,948	
East North Central.....	15	4,739	...	848	5	234	15,344	New York-Northeastern New Jersey.....	20	7,805	...	736	9	190	13,385	
West North Central.....	15	4,285	...	868	...	309	15,347	Los Angeles, Calif.....	3	938	...	59	2	15	1,189	
South Atlantic.....	9	3,197	...	576	2	209	11,702	Philadelphia, Pa.....	6	1,244	...	102	5	29	1,744	
West South Central.....	5	1,660	...	255	...	91	4,480	Pittsburgh, Pa.....	3	1,335	...	77	4	10	1,403	
Mountain.....	13	3,541	...	511	9	194	9,002	Other metro. areas.....	17	5,688	...	698	2	104	12,227	
Pacific.....	5	1,907	...	426	3	158	9,776	Under \$200,000								
Other divisions.....	18	5,472	...	1,131	14	331	21,851	United States, total...	141	14,553	17.4	1,250	86	480	26,804	
14 metro. areas, total.	17	4,680	39.5	907	6	286	18,045	New England.....	5	423	...	32	5	12	634	
New York-Northeastern New Jersey.....	4	1,115	...	286	...	86	5,643	Middle Atlantic.....	49	5,176	...	447	38	139	8,434	
Los Angeles, Calif.....	3	748	...	156	5	38	3,161	East North Central.....	36	3,571	...	374	22	113	6,327	
St. Louis, Mo.....	6	1,628	...	260	...	110	5,331	West North Central.....	16	4,838	...	348	3	60	4,311	
Other metro. areas.....	4	1,189	...	205	1	52	3,330	South Atlantic.....	11	1,344	...	91	5	45	1,857	
\$200,000 and Over								East South Central.....	7	637	...	67	2	22	1,233	
United States, total...	162	15,311	39.1	2,192	113	1,149	60,995	West South Central.....	7	637	...	82	5	39	1,279	
New England.....	8	882	...	180	1	62	3,290	Mountain.....	3	938	...	12	1	6	576	
Middle Atlantic.....	12	1,252	...	315	8	97	4,610	Pacific.....	14	1,572	...	97	5	42	2,169	
East North Central.....	32	2,922	...	638	27	263	14,322	14 metro. areas, total.	55	4,328	18.6	640	31	211	13,465	
West North Central.....	20	1,797	...	311	14	135	8,383	New York-Northeastern New Jersey.....	24	2,648	...	301	18	78	5,337	
South Atlantic.....	9	632	...	125	6	26	2,946	Chicago, Ill.....	6	736	...	87	3	21	1,450	
West South Central.....	6	512	...	78	6	29	1,594	Los Angeles, Calif.....	7	470	...	17	1	17	441	
Mountain.....	33	2,787	...	500	19	248	10,954	Philadelphia, Pa.....	4	507	...	50	1	13	943	
Pacific.....	9	854	...	147	16	47	4,097	St. Louis, Mo.....	3	430	...	38	...	13	699	
14 metro. areas, total.	33	3,475	...	515	17	294	12,407	Buffalo, N. Y.....	2	249	...	7	2	8	440	
Chicago, Ill.....	3	377	...	79	...	26	1,195	Other metro. areas.....	11	1,225	...	143	6	64	4,106	
Los Angeles, Calif.....	6	613	...	93	5	42	3,520	Miscellaneous construction materials, total.	248	309,244	20.1	41,235	370	12,591	790,900	
St. Louis, Mo.....	3	251	...	54	...	24	834	\$1,000,000 and Over								
Other metro. areas.....	6	440	...	124	1	41	2,609	United States, total...	98	160,939	20.3	18,115	18	5,046	335,216	
\$5,000,000 and Over								New England.....	7	10,129	...	719	...	176	13,806	
United States, total...	3	7,231	15.1	2,282	...	600	56,374	Middle Atlantic.....	23	42,442	...	4,768	...	1,247	92,461	
14 metro. areas, total.	3	2,831	15.1	2,288	...	600	56,374	East North Central.....	19	28,931	...	3,337	3	774	58,940	
\$1,000,000--\$4,999,999								West North Central.....	8	13,087	...	1,214	5	394	20,584	
United States, total...	34	54,929	13.9	3,746	11	1,070	66,473	South Atlantic.....	14	19,794	...	3,121	2	96	54,751	
New England.....	4	6,693	...	440	...	124	7,962	East South Central.....	6	16,211	...	2,647	...	769	40,553	
Middle Atlantic.....	10	18,860	...	1,232	...	269	21,501	Mountain.....	4	7,676	...	446	4	140	9,171	
East North Central.....	5	6,624	...	671	1	157	11,076	Pacific.....	17	22,079	...	2,463	4	630	44,749	
West North Central.....	5	6,713	...	322	...	70	5,422	14 metro. areas, total.	39	63,265	18.6	7,327	7	1,564	111,456	
South Atlantic.....	3	3,515	...	126	4	57	2,471	New York-Northeastern New Jersey.....	10	17,565	...	1,509	...	385	28,441	
East South Central.....	3	6,234	...	519	2	145	8,389	Philadelphia, Pa.....	5	7,197	...	1,217	...	329	76,225	
Other divisions.....	4	6,285	...	436	4	241	3,646	Boston, Mass.....	4	6,774	...	573	...	119	11,431	
14 metro. areas, total.	14	31,644	11.1	1,776	...	361	6,231	San Francisco-Oakland, Calif.....	4	5,451	...	326	...	79	5,731	
See footnotes at end of table.								Pittsburgh, Pa.....	4	11,225	...	1,241	...	61	31,859	
								Other metro. areas.....	2	15,609	...	254	3	119	4,986	

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
	(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)	
LUMBER, CONSTRUCTION MATERIALS—Con.								MACHINERY, EQUIPMENT, SUPPLIES								
Misc. construction materials—Con.								Commercial refrigeration equipment, total	1,205	116,957	24.2	22,498	214	8,036	528,195	
\$500,000—\$999,999								\$1,000,000 and Over								
United States, total...	147	103,615	17.7	10,003	37	2,974	197,844	United States, total...	2	29,955	15.2	1,564	6	379	29,046	
New England.....	9	5,508	...	623	7	163	11,938	\$500,000—\$999,999								
Middle Atlantic.....	28	19,017	...	1,574	7	469	31,223	United States, total...	55	36,520	22.2	5,215	34	1,294	96,906	
East North Central.....	37	24,856	...	2,413	1	628	44,768	Middle Atlantic.....	13	8,879	...	1,159	7	308	21,266	
West North Central.....	11	9,806	...	552	3	177	10,986	East North Central.....	12	8,250	...	1,249	12	279	21,749	
South Atlantic.....	17	8,910	...	733	7	308	15,224	West North Central.....	5	3,068	...	465	...	127	9,080	
East South Central.....	7	5,206	...	604	...	176	11,155	South Atlantic.....	5	3,380	...	432	...	136	8,664	
West South Central.....	15	10,437	...	1,187	8	401	20,635	West South Central.....	5	3,112	...	427	4	87	9,186	
Mountain.....	3	2,053	...	17	...	30	1,792	Pacific.....	11	6,248	...	393	11	239	19,798	
Pacific.....	23	17,642	...	2,240	8	622	50,123	Other divisions.....	4	3,083	...	430	...	118	7,163	
14 metro. areas, total.	47	31,792	14.9	2,623	15	700	49,182	14 metro. areas, total.	32	22,621	21.8	3,115	23	756	56,076	
New York-Northeastern New Jersey.....	12	7,950	...	633	6	172	11,895	New York-Northeastern New Jersey.....	8	5,443	...	733	3	191	13,623	
Chicago, Ill.....	5	3,201	...	286	...	52	4,667	Chicago, Ill.....	5	3,727	...	558	7	135	10,007	
Los Angeles, Calif.....	3	2,035	...	115	1	31	2,659	Los Angeles, Calif.....	7	3,479	...	552	2	112	9,954	
Philadelphia, Pa.....	4	1,510	...	151	1	52	3,182	Other metro. areas.....	13	2,543	...	1,272	11	318	22,492	
Detroit, Mich.....	4	2,513	...	199	...	43	3,717	\$200,000—\$499,999								
San Francisco-Oakland, Calif.....	5	4,901	...	585	4	159	11,670	United States, total...	25	80,118	26.1	12,446	114	3,235	221,355	
Cleveland, Ohio.....	4	1,581	...	154	...	79	5,106	New England.....	14	4,000	...	781	3	206	12,656	
Minneapolis-St. Paul, Minn.....	2	1,372	...	30	...	15	549	Middle Atlantic.....	50	15,411	...	2,479	20	606	43,625	
Other metro. areas.....	7	4,729	...	269	3	97	5,737	East North Central.....	43	13,896	...	2,569	10	679	47,879	
\$200,000—\$499,999								West North Central.....	21	8,659	...	1,189	15	272	20,946	
United States, total...	259	82,856	20.9	9,178	100	2,988	176,237	South Atlantic.....	36	10,267	...	1,528	11	385	26,802	
New England.....	12	3,548	...	330	5	113	6,385	East South Central.....	19	5,816	...	605	19	238	11,777	
Middle Atlantic.....	67	20,634	...	2,615	25	845	52,315	West South Central.....	24	7,572	...	1,118	16	332	19,987	
East North Central.....	71	32,985	...	2,581	23	753	49,214	Mountain.....	4	1,306	...	243	1	65	3,671	
West North Central.....	37	9,767	...	691	11	343	13,350	Pacific.....	40	12,591	...	1,384	19	452	34,012	
South Atlantic.....	26	8,299	...	1,011	7	382	18,729	14 metro. areas, total.	119	39,069	26.4	6,424	46	1,514	112,840	
East South Central.....	16	7,944	...	456	2	142	7,326	New York-Northeastern New Jersey.....	23	7,346	...	1,237	13	270	20,972	
West South Central.....	15	4,932	...	459	12	185	9,114	Chicago, Ill.....	9	3,280	...	567	2	128	10,661	
Mountain.....	4	1,468	...	196	...	48	3,005	Los Angeles, Calif.....	15	5,001	...	805	9	180	12,815	
Pacific.....	27	8,339	...	845	15	297	17,699	Philadelphia, Pa.....	7	2,390	...	384	1	80	6,740	
14 metro. areas, total.	89	28,662	23.9	3,634	40	1,103	75,024	Detroit, Mich.....	5	1,784	...	269	1	50	3,760	
New York-Northeastern New Jersey.....	34	10,053	...	1,273	10	364	25,048	Boston, Mass.....	9	2,829	...	579	3	143	8,057	
Chicago, Ill.....	17	3,842	...	572	9	150	11,397	San Francisco-Oakland, Calif.....	12	3,963	...	470	5	119	9,532	
Los Angeles, Calif.....	7	2,319	...	295	7	103	6,875	Pittsburgh, Pa.....	6	1,952	...	294	3	96	5,384	
Philadelphia, Pa.....	9	2,600	...	482	5	179	9,787	St. Louis, Mo.....	10	3,242	...	521	6	144	9,111	
Boston, Mass.....	7	853	...	128	...	34	1,743	Washington, D. C.....	3	370	...	76	3	19	1,402	
San Francisco-Oakland, Calif.....	7	2,154	...	169	4	27	3,517	Cleveland, Ohio.....	6	1,741	...	356	...	80	8,210	
Pittsburgh, Pa.....	6	1,189	...	226	3	67	4,946	Baltimore, Md.....	5	1,541	...	416	...	108	7,460	
St. Louis, Mo.....	4	1,724	...	156	...	50	3,181	Minneapolis-St. Paul, Minn.....	7	2,234	...	328	...	75	6,981	
Cleveland, Ohio.....	5	1,484	...	228	1	107	6,777	Buffalo, N. Y.....	3	796	...	122	...	22	1,755	
Other metro. areas.....	4	1,434	...	105	2	23	1,753	Under \$200,000								
United States, total...	444	31,884	14.8	3,849	215	1,583	81,203	United States, total...	886	70,364	26.7	9,183	660	3,128	180,888	
New England.....	13	1,049	...	122	4	87	4,481	New England.....	39	2,478	...	312	25	128	6,108	
Middle Atlantic.....	47	8,422	...	937	59	349	18,140	Middle Atlantic.....	153	12,099	...	1,805	108	639	36,918	
East North Central.....	35	8,225	...	1,066	45	387	21,745	East North Central.....	193	16,282	...	2,274	142	716	44,099	
West North Central.....	28	3,694	...	333	19	134	7,792	West North Central.....	80	5,844	...	796	55	269	16,033	
South Atlantic.....	43	4,665	...	488	32	280	4,715	South Atlantic.....	109	9,480	...	1,158	65	408	21,290	
East South Central.....	11	276	...	130	8	67	2,653	East South Central.....	40	3,711	...	416	27	169	8,521	
West South Central.....	14	1,467	...	303	12	83	3,970	West South Central.....	25	6,973	...	736	78	303	14,688	
Mountain.....	12	762	...	161	7	76	3,924	Mountain.....	41	3,191	...	341	29	105	6,499	
Pacific.....	47	1,423	...	347	29	130	8,383	Pacific.....	136	10,306	...	1,345	131	391	26,732	
14 metro. areas, total.	127	1,521	23.4	1,314	77	454	26,145	14 metro. areas, total.	223	18,712	29.8	2,962	161	917	59,544	
New York-Northeastern New Jersey.....	42	3,619	...	406	9	142	8,015	New York-Northeastern New Jersey.....	63	4,905	...	829	47	276	17,099	
Chicago, Ill.....	14	1,377	...	154	11	49	2,758	Chicago, Ill.....	20	2,078	...	303	14	94	6,332	
Los Angeles, Calif.....	16	1,134	...	137	7	50	3,436	Los Angeles, Calif.....	29	2,152	...	276	22	82	6,106	
Philadelphia, Pa.....	9	1,337	...	136	7	41	2,452	Philadelphia, Pa.....	13	1,107	...	163	11	67	3,768	
Detroit, Mich.....	5	472	...	43	2	12	860	Detroit, Mich.....	20	2,008	...	414	17	114	7,223	
San Francisco-Oakland, Calif.....	4	289	...	10	5	4	175	Boston, Mass.....	6	287	...	34	5	15	625	
Pittsburgh, Pa.....	4	552	...	87	2	39	1,366	San Francisco-Oakland, Calif.....	11	918	...	117	14	31	2,042	
St. Louis, Mo.....	5	192	...	17	6	7	347	Pittsburgh, Pa.....	7	429	...	51	7	19	953	
Cleveland, Ohio.....	14	1,420	...	130	7	34	4,582	St. Louis, Mo.....	12	1,074	...	276	6	68	4,482	
Baltimore, Md.....	5	405	...	20	5	10	402	Washington, D. C.....	5	519	...	53	3	16	940	
Minneapolis-St. Paul, Minn.....	3	315	...	20	1	1	400	Cleveland, Ohio.....	16	1,693	...	251	5	63	5,249	
Other metro. areas.....	6	509	...	54	1	15	1,222	Baltimore, Md.....	5	303	...	17	2	22	1,106	
								Minneapolis-St. Paul, Minn.....	12	919	...	116	6	38	3,085	
								Buffalo, N. Y.....	4	320	...	22	2	12	534	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,*	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,*	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
																(Number)	(Dollars)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Office machines, equipment (exc. furniture), total..	881	46,108	29.8	16,931	662	5,604	352,748	Restaurant, hotel supplies—Con.								
\$1,000,000 and Over								\$240,000—\$49,999								
United States.....	8	21,354	19.2	2,444	...	677	45,728	United States, total...	152	6,374	23.4	6,120	98	1,552	112,442	
14 metro. areas.....	8	21,354	19.2	2,444	...	677	45,728	New England.....	4	2,765	...	497	2	153	9,304	
\$500,000—\$999,999								Middle Atlantic.....	4	16,045	...	1,134	27	404	28,436	
United States, total...	16	10,748	31.6	3,148	12	193	37,137	East North Central.....	12	9,115	...	1,198	10	318	19,987	
Middle Atlantic.....	4	2,502	...	419	6	134	7,374	West North Central.....	7	2,121	...	307	6	62	5,833	
East North Central.....	3	1,949	...	472	1	136	7,884	South Atlantic.....	7	2,252	...	1,130	14	301	14,660	
Pacific.....	6	3,906	...	901	5	236	16,443	West South Central.....	12	3,233	...	84	11	129	7,782	
Other divisions.....	3	2,091	...	356	...	87	4,034	Pacific.....	6	3,932	...	374	27	248	14,827	
14 metro. areas.....	12	8,075	32.7	1,729	12	477	29,917	Other divisions.....	6	2,235	...	97	1	96	6,613	
\$200,000—\$499,999								14 metro. areas, total.	79	21,458	22.1	23,243	61	733	49,700	
United States, total...	61	16,960	32.4	3,631	29	1,088	86,231	New York-Northeastern New Jersey.....	11	4,123	...	761	16	211	14,082	
Middle Atlantic.....	12	3,300	...	602	7	177	15,433	Chicago, Ill.....	12	3,320	...	427	3	117	5,483	
East North Central.....	17	4,622	...	1,325	7	340	21,300	Los Angeles, Calif.....	7	2,919	...	293	13	69	4,701	
South Atlantic.....	8	2,085	...	441	1	143	8,142	Detroit, Mich.....	8	1,423	...	191	1	11	3,164	
West South Central.....	5	1,384	...	270	3	79	4,060	Boston, Mass.....	4	1,372	...	211	4	13	2,826	
Mountain.....	3	668	...	101	6	28	1,839	San Francisco-Oakland, Calif.....	9	4,153	...	377	12	99	7,737	
Pacific.....	10	3,092	...	634	4	171	12,147	Other metro. areas.....	13	4,582	...	434	10	132	17,707	
Other divisions.....	6	1,808	...	312	4	120	7,134	Under \$200,000								
14 metro. areas.....	30	8,719	31.3	1,699	14	571	49,098	United States, total...	602	44,152	23.1	47,710	516	1,811	97,706	
Under \$200,000								New England.....	47	2,951	...	341	26	139	6,884	
United States, total...	46	47,346	33.3	8,148	611	3,244	183,348	Middle Atlantic.....	211	16,276	...	1,676	166	668	51,638	
New England.....	41	2,538	...	597	27	224	14,132	East North Central.....	102	9,134	...	965	123	336	18,443	
Middle Atlantic.....	150	8,553	...	1,796	100	637	39,965	West North Central.....	57	2,749	...	311	21	119	5,785	
East North Central.....	132	7,421	...	1,184	115	498	24,440	South Atlantic.....	48	3,615	...	418	47	147	7,237	
West North Central.....	67	4,372	...	794	51	304	17,153	East South Central.....	14	1,304	...	119	10	62	2,920	
South Atlantic.....	112	6,087	...	1,166	70	454	24,264	West South Central.....	39	2,625	...	377	33	154	4,078	
West South Central.....	56	3,447	...	654	34	237	12,934	Mountain.....	6	1,258	...	236	23	84	4,078	
Mountain.....	31	1,669	...	280	24	104	5,940	Pacific.....	70	4,443	...	448	67	164	12,143	
Pacific.....	127	8,488	...	1,463	117	523	31,910	14 metro. areas, total.	282	19,267	18.7	21,132	242	774	44,727	
14 metro. areas, total..	256	16,119	35.4	3,188	264	1,132	68,474	New York-Northeastern New Jersey.....	11	3,079	...	46	25	119	17,622	
New York-Northeastern New Jersey.....	72	4,447	...	1,041	51	328	21,726	Chicago, Ill.....	32	4,061	...	174	36	69	1,628	
Chicago, Ill.....	26	1,562	...	321	42	115	7,724	Los Angeles, Calif.....	31	1,760	...	149	35	56	2,777	
Los Angeles, Calif.....	36	2,676	...	397	37	142	8,793	Philadelphia, Pa.....	13	1,265	...	127	13	36	1,814	
Philadelphia, Pa.....	13	737	...	138	8	47	2,483	Detroit, Mich.....	15	961	...	143	11	39	4,891	
Detroit, Mich.....	6	294	...	27	10	518	1,518	Boston, Mass.....	2	799	...	17	3	42	6,168	
Boston, Mass.....	12	566	...	145	8	53	2,894	San Francisco-Oakland, Calif.....	17	1,241	...	147	11	61	6,093	
San Francisco-Oakland, Calif.....	24	1,653	...	364	25	118	7,427	Pittsburgh, Pa.....	8	864	...	67	7	28	1,504	
Pittsburgh, Pa.....	9	599	...	140	3	62	3,879	St. Louis, Mo.....	4	26	...	19	3	15	767	
St. Louis, Mo.....	10	544	...	188	8	68	3,776	Washington, D. C.....	7	478	...	7	1	4	851	
Washington, D. C.....	7	491	...	55	7	20	1,096	Cleveland, Ohio.....	17	1,174	...	174	19	36	1,962	
Cleveland, Ohio.....	12	1,664	...	160	7	44	2,778	Baltimore, Md.....	4	266	...	4	...	27	838	
Baltimore, Md.....	13	833	...	131	14	53	2,713	Minneapolis-St. Paul, Minn.....	1	645	...	17	1	17	877	
Minneapolis-St. Paul, Minn.....	9	423	...	21	4	12	2,049	Buffalo, N. Y.....	1	445	...	14	2	25	1,623	
Buffalo, N. Y.....	7	300	...	80	2	29	1,601	Store machines, fixtures, equipment, total.....	1,472	109,964	24.1	13,204	1,114	3,409	613,542	
Restaurant, hotel supplies (principally nonfood), total....	833	194,719	22.4	24,269	636	7,372	41,117	\$1,000,000 and Over								
\$5,000,000 and Over								United States, total...	32	60,319	19.1	5,246	11	1,184	93,761	
United States.....	4	29,711	16.4	2,931	...	727	44,287	Middle Atlantic.....	10	16,608	...	1,715	5	351	28,536	
\$1,000,000—\$4,999,999								East North Central.....	8	16,488	...	1,483	2	233	25,077	
United States, total...	23	39,117	25.6	5,977	5	1,562	106,537	West North Central.....	4	3,007	...	532	3	156	11,498	
East North Central.....	5	9,411	...	1,833	5	490	33,252	Other divisions.....	10	13,216	...	1,736	1	444	28,650	
West South Central.....	4	7,138	...	1,999	...	199	11,779	14 metro. areas, total.	21	36,033	18.2	3,334	8	743	56,685	
Pacific.....	6	12,508	...	2,147	...	614	37,621	New York-Northeastern New Jersey.....	7	13,055	...	1,165	4	194	18,322	
Other divisions.....	8	10,020	...	1,298	...	301	21,986	Chicago, Ill.....	4	9,905	...	562	2	93	11,279	
14 metro. areas.....	11	22,435	27.8	3,922	3	1,305	69,910	Other metro. areas.....	10	13,073	...	1,627	2	456	27,084	
\$500,000—\$999,999								\$500,000—\$999,999								
United States, total...	53	36,364	21.7	4,530	17	1,163	36,967	United States, total...	91	62,026	21.6	7,645	35	1,893	135,605	
Middle Atlantic.....	11	7,915	...	961	7	211	15,794	New England.....	6	3,774	...	519	2	122	10,045	
East North Central.....	16	11,159	...	1,088	7	242	19,161	Middle Atlantic.....	14	10,061	...	1,323	2	301	23,422	
West North Central.....	4	2,722	...	552	2	147	10,206	East North Central.....	19	13,122	...	1,628	12	372	29,331	
South Atlantic.....	8	4,992	...	574	...	109	11,827	West North Central.....	11	7,584	...	794	4	253	14,712	
Pacific.....	8	6,641	...	884	1	201	15,434	South Atlantic.....	9	6,028	...	733	3	175	13,617	
Other divisions.....	6	3,935	...	471	...	128	5,929	East South Central.....	4	2,491	...	215	1	61	3,998	
14 metro. areas.....	26	18,523	19.9	1,994	11	447	34,774	West South Central.....	12	7,691	...	844	4	220	11,576	
								Mountain.....	3	1,629	...	278	...	84	5,052	
								Pacific.....	13	9,646	...	1,311	7	310	24,852	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll (Dollars)							Employees	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Other commercial mach., equip.—Con.								Other commercial mach., equip.—Con.								
\$500,000—\$999,999								\$500,000—\$999,999								
14 metro. areas, total	30	2,722	24.4	3,084	16	708	55,407	United States, total	26	17,123	20.2	1,862	17	495	34,292	
New York-Northeastern New Jersey	1	3,539	...	330	...	77	5,872	Middle Atlantic	10	6,629	...	812	12	215	16,135	
Chicago, Ill.	1	6,557	...	409	...	4	80	East North Central	4	2,633	...	315	...	85	4,416	
Los Angeles, Calif.	1	3,134	...	352	...	3	81	West North Central	...	...	...	297	1	90	5,788
Philadelphia, Pa.	1	4,228	...	247	...	2	49	Pacific	...	...	...	169	2	45	2,769
Boston, Mass.	1	1,782	...	230	...	2	58	Other divisions	4	3,885	...	269	2	60	5,184	
San Francisco-Oakland, Calif.	1	1,157	...	375	...	92	7,885	14 metro. areas, total	15	3,667	21.4	1,088	13	258	20,876	
St. Louis, Mo.	1	1,720	...	152	...	43	2,782									
Baltimore, Md.	1	2,250	...	179	...	52	3,229	\$200,000—\$499,999								
Other metro. areas	7	1,315	...	814	...	176	14,403	United States, total	21	13,265	22.9	2,484	37	654	42,581	
								Middle Atlantic	22	6,784	...	891	12	210	15,846	
\$200,000—\$499,999								East North Central	13	4,053	...	425	10	142	8,005	
United States, total	197	21,171	24.6	16,963	146	3,009	199,590	West North Central	...	...	...	205	...	74	4,211
New England	28	1,248	...	740	...	6	252	West South Central	...	...	...	6	...	6	3,824
Middle Atlantic	28	14,682	...	1,954	...	28	518	Pacific	...	...	...	204	...	6	8,327
East North Central	54	16,300	...	2,197	...	3	605	Other divisions	12	3,672	...	616	3	120	8,327	
West North Central	21	10,574	...	1,493	...	8	436	14 metro. areas, total	37	11,509	22.4	1,344	25	360	24,681	
South Atlantic	37	11,078	...	1,710	...	24	499	New York-Northeastern New Jersey	17	4,650	...	699	7	140	10,167	
East South Central	13	3,713	...	426	...	116	7,031	Chicago, Ill.	6	2,603	...	160	4	49	3,134	
West South Central	21	6,119	...	634	...	12	176	Philadelphia, Pa.	3	991	...	107	4	31	2,250	
Mountain	7	2,208	...	374	...	7	93	San Francisco-Oakland, Calif.	1	825	...	110	...	35	1,996	
Pacific	6	10,300	...	1,270	...	26	309	Other metro. areas	10	3,040	...	362	4	105	7,134	
14 metro. areas, total	120	37,071	25.0	5,108	98	1,340	95,939	Under \$200,000								
New York-Northeastern New Jersey	20	6,015	...	759	10	208	14,064	United States, total	273	18,034	24.6	2,209	233	866	42,882	
Chicago, Ill.	22	6,380	...	98	14	262	18,639	New England	18	1,156	...	119	16	50	2,235	
Los Angeles, Calif.	16	4,797	...	568	14	140	9,946	Middle Atlantic	120	3,344	...	467	97	372	19,339	
Philadelphia, Pa.	9	2,877	...	395	7	109	7,960	East North Central	55	3,501	...	484	46	181	9,350	
Detroit, Mich.	11	2,833	...	78	2	15	2,008	West North Central	10	762	...	156	10	56	2,810	
Boston, Mass.	3	2,903	...	313	2	98	6,477	South Atlantic	...	...	...	172	17	87	3,412
San Francisco-Oakland, Calif.	3	2,114	...	328	9	77	6,919	East South Central	...	...	...	19	2	10	376
Pittsburgh, Pa.	2	2,921	...	439	1	85	8,366	West South Central	18	1,089	...	129	21	47	2,196	
St. Louis, Mo.	2	2,331	...	489	1	154	8,883	Mountain	7	377	...	30	5	11	468	
Baltimore, Md.	2	2,737	...	466	1	114	7,824	Pacific	21	1,298	...	131	19	52	2,696	
Minneapolis-St. Paul, Minn.	2	1,684	...	150	...	38	2,271	14 metro. areas, total	174	11,432	25.6	1,517	142	549	29,913	
Other metro. areas	4	1,397	...	129	3	40	3,182	New York-Northeastern New Jersey	8	5,242	...	687	61	242	13,913	
Under \$50,000								Chicago, Ill.	27	1,938	...	278	32	100	5,256	
United States, total	1,032	76,667	...	9,470	922	3,372	184,566	Los Angeles, Calif.	13	692	...	89	11	35	1,761	
New England	54	1,409	...	213	47	171	3,564	Philadelphia, Pa.	10	1,062	...	121	16	51	2,263	
Middle Atlantic	294	18,124	...	2,293	257	827	44,402	Detroit, Mich.	3	139	...	21	3	9	792	
East North Central	22	1,672	...	212	199	71	40,675	Boston, Mass.	2	716	...	86	8	35	1,615	
West North Central	19	7,901	...	952	70	47	14,124	St. Louis, Mo.	1	231	...	47	3	15	557	
South Atlantic	118	8,479	...	1,112	89	384	20,210	Washington, D.C.	4	335	...	43	3	15	810	
East South Central	30	3,470	...	490	41	177	9,799	Cleveland, Ohio	1	266	...	51	5	14	920	
West South Central	42	7,762	...	838	8	320	1,158	Baltimore, Md.	1	210	...	11	4	7	203	
Mountain	7	2,710	...	334	...	109	5,539	Minneapolis-St. Paul, Minn.	1	234	...	60	2	12	1,182	
Pacific	144	3,426	...	1,173	12	364	23,335	Other metro. areas	4	364	...	21	4	14	641	
14 metro. areas, total	649	47,724	...	5,421	418	1,331	75,496	Construction machinery, equipment, total	910	779,194	14.5	74,078	330	17,764	1,393,115	
New York-Northeastern New Jersey	17	9,711	...	1,364	147	48	2,811	\$5,000,000 and over								
Chicago, Ill.	28	6,731	...	399	28	109	874	United States, total	41	67,657	14.6	6,121	1	1,447	111,257	
Los Angeles, Calif.	13	3,778	...	364	1	137	7,517	Middle Atlantic	1	25,280	...	3,647	1	625	47,662	
Philadelphia, Pa.	9	1,791	...	42	27	42	1,111	Other divisions	7	34,777	...	3,474	...	822	63,595	
Detroit, Mich.	11	2,187	...	277	23	31	5,681	14 metro. areas, total	7	36,778	14.3	3,297	1	805	63,331	
Boston, Mass.	3	1,820	...	231	12	8	4,099	\$1,000,000—\$4,999,999								
San Francisco-Oakland, Calif.	3	1,199	...	255	19	19	4,168	United States, total	243	4,076,641	1.3	478,812	34	10,560	860,472	
Pittsburgh, Pa.	2	664	...	129	27	25	1,068	New England	11	19,906	...	1,761	2	384	29,997	
St. Louis, Mo.	1	436	...	125	1	37	1,976	Middle Atlantic	29	6,447	...	1,776	5	1,291	110,492	
Washington, D.C.	1	734	...	103	1	21	1,628	East North Central	9	69,340	...	6,840	4	1,430	114,804	
Cleveland, Ohio	1	1,111	...	114	15	23	3,726	West North Central	41	76,001	...	6,340	6	1,663	123,807	
Baltimore, Md.	1	1,524	...	302	...	117	1,036	South Atlantic	27	8,717	...	5,313	2	1,286	95,846	
Minneapolis-St. Paul, Minn.	1	641	...	107	4	2	1,296	East South Central	20	55,102	...	6,798	3	1,277	114,024	
Other metro. areas	17	1,397	...	129	13	53	2,868	West South Central	20	9,197	...	1,121	2	1,213	106,739	
								Mountain	14	2,210	...	2,183	3	539	45,896	
Other commercial machinery, equipment, total	24	11,721	...	2,447	...	1,384	162,774	Pacific	24	64,721	...	6,035	7	1,477	118,867	
\$1,000,000 and over								14 metro. areas, total	24	11,432	25.6	1,517	142	549	29,913	
United States, total	14	2,425	...	2,139	...	369	42,800	New York-Northeastern New Jersey	8	5,242	...	687	61	242	13,913	
Middle Atlantic	1	2,641	...	763	...	129	13,780	Chicago, Ill.	27	1,938	...	278	32	100	5,256	
East North Central	1	3,279	...	1,229	...	118	10,070	Los Angeles, Calif.	13	692	...	89	11	35	1,761	
Other divisions	4	5,947	...	4,141	...	128	18,774	Philadelphia, Pa.	10	1,062	...	121	16	51	2,263	
14 metro. areas, total	7	12,467	...	11,133	...	391	19,441	Detroit, Mich.	3	139	...	21	3	9	792	

See 14 notes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
	(Number)	(Thousands dollars)	(Percent)	(Thousands dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousands dollars)	(Percent)	(Thousands dollars)	(Number)	(Number)	(Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES--Continued								MACHINERY, EQUIPMENT, SUPPLIES--Continued								
Construction mach., equipment--Con.								Under \$200,000--Continued								
\$1,000,000--\$4,999,999--Con.																
14 metro. areas, total.	60	131,619	16.	17,624	15	1,902	23,320	14 metro. areas, total.	90	71,779	11.6	9,474	50	284	12,204	
New York-Northeastern New Jersey.....	11	23,113	...	2,735	2	262	50,100	New York-Northeastern New Jersey.....	21	1,462	...	191	8	58	3,728	
Chicago, Ill.....	3	7,587	...	888	...	174	11,740	Chicago, Ill.....	9	739	...	81	7	20	1,467	
Los Angeles, Calif.....	8	19,444	...	1,514	4	343	26,985	Los Angeles, Calif.....	10	713	...	102	6	30	2,052	
Philadelphia, Pa.....	3	7,787	...	1,008	...	261	22,449	Philadelphia, Pa.....	7	497	...	80	2	23	1,571	
Detroit, Mich.....	5	10,673	...	1,285	...	277	23,407	Boston, Mass.....	3	317	...	48	2	10	800	
Boston, Mass.....	4	9,278	...	780	2	166	14,333	San Francisco-Oakland, Calif.....	1	1,072	...	114	9	33	2,450	
San Francisco-Oakland, Calif.....	6	12,812	...	1,219	5	317	27,104	Pittsburgh, Pa.....	6	508	...	73	4	21	1,190	
Pittsburgh, Pa.....	4	9,945	...	523	2	103	11,492	St. Louis, Mo.....	1	71	...	11	1	7	337	
St. Louis, Mo.....	5	7,318	...	722	...	168	14,209	Washington, D. C.....	3	510	...	41	3	4	533	
Cleveland, Ohio.....	3	7,004	...	406	2	111	7,217	Cleveland, Ohio.....	1	479	...	61	1	34	2,125	
Baltimore, Md.....	5	9,058	...	818	...	174	14,781	Minneapolis-St. Paul, Minn.....	1	698	...	66	2	17	1,443	
Minneapolis-St. Paul, Minn.....	3	7,600	...	136	...	142	3,476	Other metro. areas.....	1	613	...	72	1	23	1,668	
\$500,000--\$999,999								Farm-dairy machinery, equipment, total.....	540	46,977	11.4	47,583	113	7,944	527,594	
United States, total...	183	132,885	17.4	12,535	50	3,074	230,439	\$2,000,000 and Over								
New England.....	4	2,997	...	432	...	116	8,331	United States, total...	16	109,140	11.4	3,637	6	854	73,447	
Middle Atlantic.....	27	21,493	...	2,200	11	547	39,127	East North Central.....	6	4,283	...	1,481	...	337	25,785	
East North Central.....	23	15,993	...	1,662	3	322	27,341	West North Central.....	7	49,114	...	1,569	2	386	31,608	
West North Central.....	24	17,831	...	1,775	7	374	31,248	Other divisions.....	3	17,738	...	587	2	131	11,654	
South Atlantic.....	24	16,474	...	1,417	7	363	24,902	14 metro. areas.....	...	31,680	7.1	1,178	...	305	22,788	
East South Central.....	7	4,347	...	292	...	75	7,041	\$1,000,000--\$4,999,999								
West South Central.....	28	20,975	...	1,882	4	465	36,527	United States, total...	99	192,001	10.2	19,364	19	2,694	199,565	
Mountain.....	14	9,742	...	831	4	216	14,721	Middle Atlantic.....	9	20,760	...	921	2	242	16,788	
Pacific.....	32	23,215	...	2,054	7	571	40,327	East North Central.....	17	31,174	...	1,641	1	390	31,538	
14 metro. areas, total.	...	33,337	20.2	4,715	19	848	67,443	West North Central.....	22	38,413	...	1,969	2	412	37,908	
New York-Northeastern New Jersey.....	9	7,232	...	871	2	219	14,697	South Atlantic.....	12	23,271	...	1,447	1	34	27,115	
Los Angeles, Calif.....	4	3,040	...	243	6	54	5,800	West South Central.....	3	19,987	...	240	...	47	3,455	
San Francisco-Oakland, Calif.....	6	4,565	...	354	...	84	6,076	Mountain.....	2	1,043	...	600	...	171	12,170	
St. Louis, Mo.....	3	2,306	...	262	3	60	4,087	Pacific.....	23	40,260	...	2,491	3	794	61,244	
Baltimore, Md.....	5	3,657	...	358	3	75	7,054	Other divisions.....	6	10,593	...	795	3	192	13,347	
Minneapolis-St. Paul, Minn.....	5	3,617	...	424	...	75	5,364	14 metro. areas, total.	20	37,421	11.9	5,067	6	528	30,519	
Other metro. areas.....	12	8,920	...	1,203	5	299	22,810	New York-Northeastern New Jersey.....	3	6,537	...	449	1	102	7,561	
\$200,000--\$499,999								Los Angeles, Calif.....	5	4,483	...	519	2	141	10,314	
United States, total...	208	69,407	18.7	7,975	95	1,800	137,439	Minneapolis-St. Paul, Minn.....	4	4,008	...	276	...	61	4,341	
New England.....	25	8,450	...	892	6	245	18,420	Other metro. areas.....	8	14,393	...	797	...	224	14,303	
Middle Atlantic.....	41	12,733	...	1,417	20	337	25,627	\$100,000--\$499,999								
East North Central.....	40	14,412	...	1,644	17	351	30,677	United States, total...	91	2,273	14.1	1,121	34	1,481	40,421	
West North Central.....	16	5,843	...	599	6	126	9,143	New England.....	2	1,001	...	111	2	44	2,259	
South Atlantic.....	14	4,710	...	389	11	129	12,289	Middle Atlantic.....	14	9,724	...	789	3	314	16,117	
East South Central.....	11	3,540	...	341	3	105	6,042	East North Central.....	1	7,244	...	621	...	125	8,346	
West South Central.....	21	9,252	...	999	16	219	17,578	West North Central.....	19	14,747	...	1,101	...	288	14,341	
Mountain.....	10	3,415	...	257	2	58	7,216	South Atlantic.....	2	6,124	...	374	1	241	12,624	
Pacific.....	25	7,946	...	777	14	230	15,443	East South Central.....	3	1,997	...	167	2	60	3,052	
14 metro. areas, total.	67	21,926	22.5	2,844	34	632	50,470	West South Central.....	10	7,349	...	477	3	126	7,693	
New York-Northeastern New Jersey.....	15	4,797	...	608	7	133	14,164	Mountain.....	1	7,112	...	338	4	121	7,326	
Chicago, Ill.....	8	3,293	...	558	3	114	3,705	Pacific.....	13	4,266	...	743	12	472	14,776	
Los Angeles, Calif.....	3	802	...	109	2	29	2,124	14 metro. areas, total.	...	16,585	14.2	1,319	7	311	21,360	
Philadelphia, Pa.....	7	1,580	...	163	5	44	3,470	New York-Northeastern New Jersey.....	3	1,785	...	9	...	31	4,210	
Detroit, Mich.....	5	2,187	...	246	3	40	4,330	Minneapolis-St. Paul, Minn.....	1	4,608	...	396	1	73	4,999	
Boston, Mass.....	5	2,087	...	343	1	68	6,767	Other metro. areas.....	14	10,192	...	818	6	207	14,155	
San Francisco-Oakland, Calif.....	3	3,032	...	289	7	90	5,673	Under \$200,000								
Pittsburgh, Pa.....	4	671	...	187	...	42	1,708	United States, total...	267	25,604	21.4	2,625	150	878	53,708	
Cleveland, Ohio.....	3	807	...	111	2	21	2,662	New England.....	19	2,160	...	208	3	61	4,064	
Minneapolis-St. Paul, Minn.....	4	1,667	...	153	...	31	2,662	Middle Atlantic.....	43	3,879	...	465	24	149	8,418	
Other metro. areas.....	4	945	...	77	4	20	1,519	East North Central.....	53	4,935	...	504	25	152	10,117	
Under \$200,000								West North Central.....	23	2,297	...	206	14	68	4,343	
United States, total...	267	25,604	21.4	2,625	150	878	53,708	South Atlantic.....	23	2,297	...	206	14	68	4,343	
New England.....	19	2,160	...	208	3	61	4,064	South Atlantic.....	21	2,163	...	208	10	69	3,854	
Middle Atlantic.....	43	3,879	...	465	24	149	8,418	East South Central.....	17	1,914	...	231	10	100	6,448	
East North Central.....	53	4,935	...	504	25	152	10,117	West South Central.....	32	3,175	...	244	30	94	6,229	
West North Central.....	23	2,297	...	206	14	68	4,343	Mountain.....	11	1,054	...	75	9	32	1,791	
South Atlantic.....	21	2,163	...	208	10	69	3,854	Pacific.....	42	4,027	...	484	25	145	10,452	
East South Central.....	17	1,914	...	231	10	100	6,448									
West South Central.....	32	3,175	...	244	30	94	6,229									
Mountain.....	11	1,054	...	75	9	32	1,791									
Pacific.....	42	4,027	...	484	25	145	10,452									

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Farm-dairy machinery, equipment—Continued								Industrial machinery, equipment (general line)—Continued								
\$200,000—\$499,999—Con.								Under \$200,000								
14 metro. areas, total.	39	12,391	19.9	1,183	16	315	20,166	United States.....	19	1,444	41.1	418	6	90	5,974	
New York-Northeastern New Jersey.....	6	1,972	...	188	3	54	3,234	Belting, hose, packing, total.....	232	59,967	21.4	8,158	112	1,915	145,431	
Chicago, Ill.....	6	1,519	...	114	2	32	2,216	\$1,000,000 and Over								
Los Angeles, Calif.....	6	2,026	...	238	3	58	3,873	United States.....	9	13,190	18.4	1,649	2	297	26,682	
Philadelphia, Pa.....	4	1,383	...	107	2	33	1,875	14 metro. areas, total.	9	13,190	18.4	1,649	2	297	26,682	
San Francisco-Oakland, Calif.....	3	1,187	...	162	1	38	2,697	\$500,000—\$999,999								
Minneapolis-St. Paul, Minn.....	6	1,656	...	116	1	35	1,889	United States, total...	29	19,124	20.2	2,603	2	547	44,956	
Other metro. areas.....	9	2,648	...	258	4	65	4,382	Middle Atlantic.....	8	5,286	...	772	...	148	11,118	
Under \$200,000								East North Central.....	12	7,910	...	995	2	197	17,700	
United States, total...	465	43,977	17.8	3,581	372	1,482	73,768	Pacific.....	5	4,053	...	613	...	148	12,371	
New England.....	14	1,219	...	97	5	36	1,748	Other divisions.....	3	1,875	...	223	...	54	3,767	
Middle Atlantic.....	17	4,735	...	419	45	149	7,602	14 metro. areas, total.	18	11,734	20.3	1,606	...	336	27,537	
East North Central.....	101	10,137	...	741	85	297	15,386	New York-Northeastern New Jersey.....	4	2,448	...	387	...	72	4,417	
West North Central.....	73	7,241	...	635	57	280	12,940	Chicago, Ill.....	3	2,056	...	220	...	50	4,396	
South Atlantic.....	48	4,347	...	390	27	171	8,383	Los Angeles, Calif.....	3	1,939	...	336	...	79	7,431	
East South Central.....	34	3,348	...	268	30	141	5,933	Other metro. areas.....	8	5,291	...	663	...	135	11,293	
West South Central.....	35	3,418	...	257	28	110	4,606	\$200,000—\$499,999								
Mountain.....	30	3,046	...	200	23	81	4,422	United States, total...	48	15,750	22.8	2,200	23	535	41,230	
Pacific.....	73	6,296	...	574	72	217	12,748	Middle Atlantic.....	8	2,689	...	464	6	109	9,095	
14 metro. areas, total.	90	7,273	20.4	720	82	234	13,781	East North Central.....	16	5,442	...	709	7	156	14,071	
New York-Northeastern New Jersey.....	23	1,906	...	225	20	60	3,961	South Atlantic.....	5	1,701	...	163	3	49	2,882	
Chicago, Ill.....	13	1,226	...	84	9	29	1,721	West South Central.....	4	1,400	...	137	5	32	2,578	
Los Angeles, Calif.....	16	1,537	...	166	18	46	2,988	Pacific.....	9	2,840	...	455	1	110	7,666	
Philadelphia, Pa.....	3	229	...	14	4	7	329	Other divisions.....	6	1,678	...	272	1	79	4,938	
San Francisco-Oakland, Calif.....	9	563	...	37	11	14	869	14 metro. areas, total.	27	8,273	23.8	1,236	13	295	23,234	
St. Louis, Mo.....	3	194	...	28	...	11	597	New York-Northeastern New Jersey.....	4	1,136	...	252	1	56	4,488	
Baltimore, Md.....	3	190	...	10	1	4	160	East North Central.....	5	1,549	...	223	3	43	4,047	
Minneapolis-St. Paul, Minn.....	10	1,152	...	98	9	35	1,959	Los Angeles, Calif.....	3	1,025	...	111	1	30	1,852	
Other metro. areas.....	10	776	...	58	10	28	1,197	Boston, Mass.....	3	777	...	116	1	43	2,626	
Industrial machinery, equipment (general line), total.....	232	31,531	17.6	35,617	41	9,296	691,898	San Francisco-Oakland, Calif.....	3	813	...	211	...	52	3,537	
\$1,000,000 and Over								Cleveland, Ohio.....	3	931	...	90	...	20	1,940	
United States, total...	107	245,547	14.8	27,198	7	6,991	532,126	Other metro. areas.....	6	2,042	...	233	7	51	4,744	
Middle Atlantic.....	12	27,989	...	3,016	...	818	66,443	Under \$200,000								
East North Central.....	18	45,078	...	6,536	...	1,581	143,937	United States, total...	146	11,903	24.8	1,706	85	536	32,563	
West North Central.....	12	22,255	...	1,750	3	459	29,751	New England.....	9	737	...	121	3	44	2,033	
South Atlantic.....	24	55,542	...	5,651	...	1,278	93,376	Middle Atlantic.....	48	3,707	...	539	42	150	10,001	
East South Central.....	6	20,250	...	2,135	...	528	38,002	East North Central.....	37	3,073	...	421	18	130	8,412	
West South Central.....	12	28,285	...	2,865	1	791	59,802	West North Central.....	13	1,089	...	169	7	63	3,476	
Pacific.....	13	26,638	...	3,077	3	777	58,450	South Atlantic.....	8	912	...	117	4	37	1,929	
Other divisions.....	10	19,510	...	2,168	...	759	42,365	West South Central.....	5	326	...	39	3	16	745	
14 metro. areas, total.	22	57,859	19.9	7,649	1	1,038	172,514	Pacific.....	21	1,514	...	232	5	66	4,644	
\$500,000—\$999,999								Other divisions.....	5	545	...	66	3	30	1,323	
United States, total...	87	62,364	19.7	7,264	19	1,997	141,613	14 metro. areas, total.	78	6,395	24.1	924	54	261	16,999	
New England.....	7	5,359	...	668	...	157	11,005	New York-Northeastern New Jersey.....	34	2,545	...	395	27	106	7,244	
Middle Atlantic.....	11	7,729	...	925	2	257	16,637	Chicago, Ill.....	4	253	...	67	1	15	1,225	
East North Central.....	14	9,469	...	1,125	4	273	20,796	Los Angeles, Calif.....	5	420	...	83	2	17	1,442	
West North Central.....	7	4,877	...	732	6	203	14,993	Philadelphia, Pa.....	4	481	...	39	3	11	752	
South Atlantic.....	19	13,823	...	1,331	2	380	23,733	Boston, Mass.....	6	488	...	92	2	30	1,493	
East South Central.....	7	5,550	...	620	...	135	10,967	San Francisco-Oakland, Calif.....	3	201	...	20	1	7	419	
West South Central.....	9	6,831	...	947	2	315	25,074	Pittsburgh, Pa.....	3	178	...	25	5	6	505	
Mountain.....	3	1,954	...	177	2	55	4,963	St. Louis, Mo.....	4	245	...	34	3	13	802	
Pacific.....	10	6,772	...	739	1	222	14,445	Cleveland, Ohio.....	7	742	...	61	5	22	1,249	
14 metro. areas, total.	13	9,236	23.7	1,324	6	354	26,266	Buffalo, N. Y.....	3	215	...	21	4	8	436	
New York-Northeastern New Jersey.....	3	2,419	...	319	...	87	5,820	Other metro. areas.....	5	627	...	87	1	26	1,432	
Chicago, Ill.....	3	1,557	...	259	2	69	4,459	Machine tools, total.	514	170,414	16.9	16,581	387	3,603	293,895	
Los Angeles, Calif.....	3	2,264	...	329	...	89	6,124	\$1,000,000 and Over								
Other metro. areas.....	4	4,996	...	417	4	109	9,863	United States, total...	44	81,534	15.2	8,065	14	1,418	135,194	
\$200,000—\$99,999								New England.....	6	9,566	...	1,172	...	206	17,884	
United States, total...	19	6,036	23.6	737	9	218	12,185	Middle Atlantic.....	13	25,226	...	2,552	4	391	41,862	
South Atlantic.....	4	1,363	...	179	...	30	2,675	East North Central.....	10	24,052	...	2,263	...	403	37,264	
West South Central.....	5	1,445	...	88	4	32	2,311	West North Central.....	4	4,979	...	288	4	66	4,932	
Pacific.....	4	1,243	...	118	4	38	1,945	Pacific.....	7	12,653	...	1,253	4	234	23,319	
Other divisions.....	6	1,985	...	352	1	98	5,254	Other divisions.....	4	5,058	...	537	2	118	9,933	

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Machine tools—Con.								Mine, mill supplies. total.....	617	323,806	16.4	31,283	357	8,644	582,008	
\$1,000,000 and Over—Con.								\$1,000,000 and Over								
14 metro. areas, total.	32	63,812	14.9	6,122	12	1,032	101,774	United States, total...	81	199,837	14.6	17,931	16	4,647	329,213	
New York-Northeastern New Jersey.....	6	11,482	...	1,649	2	288	26,154	Middle Atlantic.....	16	39,273	...	3,605	1	819	66,223	
Chicago, Ill.....	4	13,524	...	1,262	...	223	20,997	East North Central.....	14	39,431	...	3,677	8	883	67,823	
Pittsburgh, Pa.....	4	6,482	...	442	2	48	7,066	West North Central.....	5	11,884	...	647	...	134	11,882	
Other metro. areas.....	18	32,324	...	2,769	8	473	47,557	South Atlantic.....	13	34,624	...	1,694	...	717	46,598	
\$500,000—\$999,999								East South Central.....	13	28,121	...	3,101	3	953	57,715	
United States, total...	37	26,605	15.4	2,176	28	436	40,534	West South Central.....	12	28,850	...	2,226	4	636	44,305	
Middle Atlantic.....	11	7,758	...	613	10	112	11,831	Mountain.....	5	13,725	...	1,514	...	480	26,333	
East North Central.....	12	8,908	...	883	9	175	14,867	Other divisions.....	3	3,865	...	467	...	145	8,134	
West North Central.....	4	2,593	...	246	3	45	4,255	14 metro. areas, total.	18	51,590	14.9	4,592	8	1,065	88,265	
West South Central.....	4	2,608	...	199	1	46	4,322	Chicago, Ill.....	6	7,311	...	463	3	91	8,431	
Pacific.....	3	2,282	...	75	3	28	1,914	Pittsburgh, Pa.....	6	14,414	...	1,807	...	430	35,343	
Other divisions.....	3	2,456	...	160	2	30	3,345	Other metro. areas.....	8	24,865	...	1,322	5	544	44,491	
14 metro. areas, total.	25	18,147	16.2	1,531	19	273	27,358	\$100,000—\$999,999								
New York-Northeastern New Jersey.....	7	4,542	...	427	2	76	8,431	United States, total...	88	41,981	17.6	4,386	15	1,198	74,919	
Chicago, Ill.....	3	2,272	...	329	2	67	5,033	New England.....	4	3,351	...	483	...	108	6,403	
Detroit, Mich.....	4	3,032	...	230	...	32	3,770	Middle Atlantic.....	9	6,160	...	593	...	169	10,158	
Cleveland, Ohio.....	3	2,004	...	171	5	32	3,066	East North Central.....	...	3,982	...	261	2	58	4,544	
Other metro. areas.....	8	6,297	...	374	10	66	7,058	West North Central.....	...	3,759	...	355	...	119	6,744	
\$200,000—\$499,999								South Atlantic.....	8	5,998	...	586	...	154	10,388	
United States, total...	111	36,128	18.2	3,594	58	872	66,691	East South Central.....	4	2,543	...	314	3	113	5,559	
New England.....	10	2,694	...	239	4	58	4,201	West South Central.....	11	9,019	...	967	...	268	15,663	
Middle Atlantic.....	31	10,085	...	1,011	22	233	18,029	Mountain.....	7	2,072	...	187	1	26	3,631	
East North Central.....	39	13,643	...	1,490	12	338	27,382	Pacific.....	9	6,097	...	639	4	156	11,329	
West North Central.....	9	2,889	...	215	6	70	4,007	14 metro. areas.....	9	1,942	17.1	693	...	179	12,445	
South Atlantic.....	3	689	...	110	...	35	2,160	\$200,000—\$499,999								
West South Central.....	4	953	...	91	3	35	2,626	United States, total...	163	54,143	19.3	5,806	67	1,704	115,515	
Pacific.....	12	4,314	...	382	10	91	7,166	New England.....	10	3,660	...	535	...	155	9,395	
Other divisions.....	3	861	...	56	1	12	1,120	Middle Atlantic.....	30	9,816	...	1,142	15	296	20,671	
14 metro. areas, total.	73	25,031	18.9	2,555	42	598	47,441	East North Central.....	31	10,477	...	915	16	259	24,009	
New York-Northeastern New Jersey.....	20	6,054	...	754	8	147	13,624	West North Central.....	9	2,716	...	289	...	143	5,561	
Chicago, Ill.....	10	3,994	...	438	...	84	8,157	South Atlantic.....	2	3,997	...	386	2	118	7,243	
Los Angeles, Calif.....	5	1,958	...	151	6	35	2,632	East South Central.....	17	5,552	...	640	12	259	13,868	
Philadelphia, Pa.....	6	2,273	...	126	6	56	2,480	West South Central.....	12	4,162	...	332	2	105	6,042	
Detroit, Mich.....	7	2,255	...	307	3	74	5,798	Mountain.....	13	4,791	...	513	1	144	9,946	
San Francisco-Oakland, Calif.....	4	1,450	...	138	2	33	2,740	Pacific.....	28	8,972	...	1,054	14	255	18,760	
St. Louis, Mo.....	3	1,026	...	65	5	26	1,433	14 metro. areas, total.	52	15,913	20.4	1,743	29	470	31,235	
Cleveland, Ohio.....	8	2,916	...	350	2	87	6,741	New York-Northeastern New Jersey.....	18	5,583	...	670	14	175	12,381	
Minneapolis-St. Paul, Minn.....	3	960	...	89	...	22	1,347	Chicago, Ill.....	5	1,381	...	137	...	47	3,819	
Buffalo, N. Y.....	3	1,044	...	44	8	14	894	Los Angeles, Calif.....	7	2,063	...	228	3	55	4,252	
Other metro. areas.....	4	1,101	...	94	2	20	1,595	Philadelphia, Pa.....	6	1,941	...	239	...	63	3,735	
Under \$200,000								Detroit, Mich.....	4	1,480	...	77	...	31	1,441	
United States, total...	322	26,147	21.8	2,746	287	877	51,476	San Francisco-Oakland, Calif.....	6	1,809	...	188	2	34	3,058	
New England.....	16	1,471	...	209	10	80	4,612	Other metro. areas.....	6	1,636	...	204	2	65	3,549	
Middle Atlantic.....	90	7,144	...	767	78	246	13,702	Under \$200,000								
East North Central.....	137	10,980	...	1,154	136	321	20,912	United States, total...	315	27,845	23.4	3,166	259	1,095	62,361	
West North Central.....	19	1,691	...	156	12	52	2,764	New England.....	16	1,666	...	204	9	77	3,884	
South Atlantic.....	12	974	...	91	10	37	1,894	Middle Atlantic.....	77	6,718	...	752	63	252	14,112	
East South Central.....	6	531	...	62	3	24	1,089	East North Central.....	71	4,283	...	603	40	184	11,427	
West South Central.....	14	1,262	...	145	9	60	3,333	West North Central.....	17	1,390	...	168	11	43	3,544	
Mountain.....	3	226	...	12	2	7	324	South Atlantic.....	24	2,395	...	261	17	112	5,523	
Pacific.....	25	1,868	...	150	27	50	3,048	East South Central.....	20	2,455	...	293	12	82	4,120	
14 metro. areas, total.	201	15,819	22.6	1,595	205	479	29,846	West South Central.....	25	3,000	...	200	33	97	6,351	
New York-Northeastern New Jersey.....	49	3,178	...	307	47	99	4,385	Mountain.....	11	1,191	...	169	11	66	3,295	
Chicago, Ill.....	34	2,870	...	276	41	89	5,226	Pacific.....	29	4,768	...	570	57	182	11,105	
Los Angeles, Calif.....	15	1,120	...	78	20	44	1,512	14 metro. areas, total.	127	10,706	21.9	1,251	114	397	23,710	
Philadelphia, Pa.....	17	1,442	...	194	15	57	3,481	New York-Northeastern New Jersey.....	39	3,801	...	463	30	145	8,136	
Detroit, Mich.....	31	2,484	...	222	29	57	4,469	Chicago, Ill.....	12	888	...	154	14	37	2,828	
Boston, Mass.....	5	598	...	105	4	29	2,266	Los Angeles, Calif.....	21	1,812	...	223	23	69	4,009	
San Francisco-Oakland, Calif.....	4	283	...	16	2	7	325	Philadelphia, Pa.....	7	453	...	37	7	19	889	
Pittsburgh, Pa.....	4	274	...	56	2	19	1,291	San Francisco-Oakland, Calif.....	11	833	...	113	9	36	2,243	
St. Louis, Mo.....	3	254	...	21	2	9	480	Pittsburgh, Pa.....	7	602	...	44	6	14	951	
Cleveland, Ohio.....	20	1,641	...	160	21	40	2,947	St. Louis, Mo.....	8	455	...	34	6	16	937	
Minneapolis-St. Paul, Minn.....	6	400	...	47	5	12	616	Cleveland, Ohio.....	4	256	...	27	4	7	479	
Buffalo, N. Y.....	8	857	...	85	8	24	1,328	Baltimore, Md.....	5	417	...	40	2	23	841	
Other metro. areas.....	5	418	...	28	9	13	520	Minneapolis-St. Paul, Minn.....	4	320	...	16	4	8	430	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
MACHINERY, EQUIPMENT, SUPPLIES—Continued															
Oil well, oil refining supplies, total.....	1,017	696,875	9.3	30,230	270	8,976	619,585	Printing machinery, supplies (exc. paper)—Con.							
\$1,000,000 and Over								\$200,000—\$499,999—Con.							
United States, total...	15	96,119	7.2	3,254	2	912	81,296	14 metro. areas, total.	26	8,240	27.3	1,320	10	314	23,044
West South Central.....	11	64,032	...	1,989	...	539	47,182	New York—Northeastern New Jersey.....	10	3,109	...	470	4	112	8,102
Other divisions.....	4	32,087	...	1,265	2	373	34,114	Chicago, Ill.....	5	1,629	...	237	3	49	4,052
\$1,000,000—\$4,999,999								Los Angeles, Calif.....	3	1,622	...	158	3	32	2,532
United States, total...	184	320,971	8.4	12,468	13	3,377	244,430	Boston, Mass.....	3	895	...	125	...	32	1,983
East North Central.....	9	14,810	...	433	...	112	8,237	Other metro. areas.....	5	1,585	...	330	...	89	6,375
West North Central.....	14	21,218	...	948	...	223	17,241	Under \$200,000							
West South Central.....	123	221,283	...	8,258	9	2,291	160,676	United States, total...	146	10,633	26.4	1,359	92	479	28,122
Mountain.....	15	23,140	...	553	3	152	12,968	New England.....	10	667	...	36	7	15	617
Pacific.....	18	33,892	...	1,894	1	501	38,177	Middle Atlantic.....	55	3,822	...	502	30	187	10,945
Other divisions.....	5	6,628	...	382	...	94	7,131	East North Central.....	29	2,147	...	312	17	95	6,158
14 metro. areas.....	14	28,722	11.6	1,908	1	496	37,998	West North Central.....	5	310	...	53	2	18	1,089
\$500,000—\$999,999								South Atlantic.....	16	1,265	...	146	9	52	2,768
United States, total...	211	150,354	8.5	5,730	27	1,772	114,883	West South Central.....	6	485	...	61	6	22	1,500
Middle Atlantic.....	7	5,470	...	445	2	144	8,206	Pacific.....	21	1,659	...	203	19	72	4,023
East North Central.....	21	14,303	...	494	3	179	10,157	Other divisions.....	4	278	...	46	2	18	1,022
West North Central.....	14	9,717	...	282	4	102	5,192	14 metro. areas, total.	107	8,395	26.0	1,039	63	359	21,524
South Atlantic.....	3	1,743	...	49	...	22	1,527	New York—Northeastern New Jersey.....	42	2,923	...	421	20	148	9,030
East South Central.....	8	5,585	...	270	...	77	3,726	Chicago, Ill.....	11	858	...	110	6	27	1,759
West South Central.....	123	88,347	...	3,170	14	981	64,260	Los Angeles, Calif.....	7	724	...	86	6	33	1,781
Mountain.....	14	9,203	...	304	3	42	6,646	Philadelphia, Pa.....	6	318	...	19	5	11	535
Pacific.....	21	15,986	...	666	1	179	13,169	Detroit, Mich.....	3	285	...	23	1	12	587
14 metro. areas.....	14	9,477	12.0	552	2	132	9,989	Boston, Mass.....	8	603	...	33	6	13	541
\$200,000—\$499,999								San Francisco—Oakland, Calif.....	9	799	...	54	8	21	1,153
United States, total...	294	98,803	12.5	5,980	60	1,842	118,399	Pittsburgh, Pa.....	4	433	...	27	4	12	579
Middle Atlantic.....	14	4,764	...	324	3	117	6,232	Washington, D. C.....	7	439	...	45	2	14	914
East North Central.....	33	10,675	...	569	3	182	11,257	Cleveland, Ohio.....	5	562	...	127	3	38	2,888
West North Central.....	19	6,326	...	259	2	95	6,063	Baltimore, Md.....	4	381	...	61	2	19	1,052
East South Central.....	14	4,360	...	153	3	67	3,201	Other metro. areas.....	3	250	...	33	...	11	705
West South Central.....	163	5,457	...	3,323	43	1,064	65,254	Rope, cordage, total.	106	73,400	8.8	3,389	52	769	66,008
Mountain.....	12	4,410	...	158	1	60	3,002	\$1,000,000 and Over							
Pacific.....	35	11,694	...	1,022	5	260	20,169	United States, total...	18	46,564	9.2	2,004	8	319	34,530
Other divisions.....	4	1,117	...	172	...	47	3,221	Middle Atlantic.....	6	15,160	...	889	...	153	15,336
14 metro. areas.....	25	8,242	18.7	759	3	193	14,866	East North Central.....	4	7,022	...	493	1	70	9,290
\$200,000—\$499,999								Pacific.....	7	6,374	...	292	3	59	5,230
United States, total...	313	30,628	19.9	2,798	168	1,027	90,577	Other divisions.....	7	18,008	...	330	4	37	4,674
Middle Atlantic.....	14	1,752	...	247	8	86	4,699	\$500,000—\$999,999							
East North Central.....	38	2,390	...	187	10	68	3,675	United States, total...	19	13,998	11.3	1,047	4	222	17,279
West North Central.....	19	2,092	...	169	12	73	4,209	Middle Atlantic.....	7	5,263	...	544	2	113	9,278
South Atlantic.....	11	1,519	...	131	1	77	2,704	West North Central.....	3	2,130	...	139	...	39	1,917
East South Central.....	12	1,441	...	94	3	45	1,823	Pacific.....	7	3,341	...	140	1	30	2,841
West South Central.....	140	15,303	...	1,291	77	482	27,418	Other divisions.....	7	3,294	...	204	1	40	3,243
Mountain.....	15	1,202	...	77	10	26	1,618	14 metro. areas.....	14	10,482	12.8	903	3	192	14,357
Pacific.....	69	6,828	...	621	47	190	14,431	\$200,000—\$499,999							
14 metro. areas.....	17	3,263	25.3	341	32	113	7,946	United States, total...	27	9,431	14.3	583	17	147	9,488
Printing machinery, supplies, (exc. paper), total.....	199	48,133	21.6	5,786	114	1,372	105,027	Middle Atlantic.....	13	4,712	...	353	4	82	5,278
\$1,000,000 and Over								East North Central.....	5	1,595	...	86	7	30	1,504
United States, total...	7	18,889	15.4	1,802	...	263	32,262	West North Central.....	3	1,069	...	17	2	5	323
Middle Atlantic.....	4	13,223	...	1,255	...	175	23,697	South Atlantic.....	3	1,089	...	30	4	14	531
East North Central.....	4	5,666	...	547	...	88	8,566	Other divisions.....	3	966	...	97	...	16	1,852
14 metro. areas.....	3	18,889	17.9	1,802	...	263	32,262	14 metro. areas, total.	22	7,934	12.7	484	15	127	7,736
\$500,000—\$999,999								New York—Northeastern New Jersey.....	10	3,673	...	285	4	65	4,202
United States, total...	11	7,944	21.1	944	8	235	16,317	Baltimore, Md.....	3	1,089	...	30	4	14	531
Middle Atlantic.....	4	3,810	...	491	5	115	7,234	Other metro. areas.....	9	3,172	...	169	7	48	3,003
Other divisions.....	6	4,134	...	453	2	120	9,083	Under \$200,000							
\$200,000—\$499,999								United States, total...	42	3,407	15.0	255	23	81	4,711
United States, total...	44	10,667	27.3	1,631	14	394	28,326	New England.....	4	359	...	18	2	5	304
New England.....	4	895	...	134	...	32	1,983	Middle Atlantic.....	18	1,173	...	103	12	34	1,954
Middle Atlantic.....	10	3,109	...	470	4	112	8,102	East North Central.....	6	516	...	42	3	16	790
East North Central.....	13	3,361	...	438	4	98	8,026	West South Central.....	2	362	...	19	...	4	258
Pacific.....	6	1,667	...	274	3	74	4,599	Pacific.....	6	635	...	49	3	11	868
Other divisions.....	6	1,944	...	333	3	89	5,616	Other divisions.....	5	362	...	24	3	11	537
14 metro. areas.....	24	1,576	13.9	96	15	32	1,839	14 metro. areas, total.	24	1,576	13.9	96	15	32	1,839

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll (Dollars)							Employees	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Used machinery, equipment, total.....	166	31,700	23.3	3,714	138	913	62,370	Misc. industrial mach. supplies—Continued								
\$1,000,000 and Over								\$500,000—\$999,999—Con.								
United States.....	6	8,287	19.1	873	2	216	15,748	East North Central.....	65	44,545	...	5,850	15	1,590	113,128	
\$500,000—\$999,999								West North Central.....	21	14,614	...	1,757	6	528	36,771	
United States.....	12	8,219	24.8	1,154	5	202	15,821	South Atlantic.....	25	17,457	...	1,754	6	475	31,096	
\$200,000—\$499,999								East South Central.....	10	6,711	...	745	7	213	15,041	
United States, total....	25	6,359	24.0	843	26	197	15,146	West South Central.....	26	18,489	...	1,897	16	530	39,201	
Middle Atlantic.....	10	2,090	...	532	5	97	8,930	Mountain.....	11	7,682	...	884	1	257	18,386	
East North Central.....	5	1,296	...	110	7	26	2,138	Pacific.....	51	35,739	...	3,172	29	849	65,744	
Pacific.....	5	1,707	...	136	6	40	2,978	14 metro. areas, total..	135	108,587	20.2	14,271	69	3,372	244,411	
Other divisions.....	5	1,266	...	65	8	34	1,100	New York-Northeastern New Jersey.....	51	35,212	...	3,738	28	865	66,542	
14 metro. areas.....	20	5,830	25.0	773	16	167	13,806	Chicago, Ill.....	21	14,154	...	1,947	9	428	36,213	
Under \$200,000								Los Angeles, Calif.....	13	9,329	...	1,082	6	300	21,105	
United States, total....	123	7,936	25.6	844	105	298	15,655	Philadelphia, Pa.....	8	6,069	...	873	4	172	12,950	
New England.....	15	1,418	...	174	8	68	3,341	Detroit, Mich.....	9	6,412	...	751	1	147	13,841	
Middle Atlantic.....	35	1,922	...	222	36	78	3,742	Boston, Mass.....	11	8,027	...	423	3	210	17,356	
East North Central.....	20	1,462	...	165	17	46	3,247	San Francisco-Oakland, Calif.....	14	9,529	...	979	11	248	18,152	
West North Central.....	8	456	...	43	5	17	743	St. Louis, Mo.....	3	6,389	...	989	...	260	19,499	
East South Central.....	4	269	...	21	4	8	438	Cleveland, Ohio.....	6	3,990	...	718	1	467	15,080	
West South Central.....	9	472	...	30	6	19	683	Baltimore, Md.....	4	3,353	...	378	...	89	5,668	
Pacific.....	25	1,556	...	149	23	47	2,815	Buffalo, N. Y.....	4	3,706	...	529	3	122	9,947	
Other divisions.....	7	381	...	40	6	15	646	Other metro. areas.....	5	2,417	...	264	1	62	4,478	
14 metro. areas, total..	73	4,824	25.8	520	61	158	9,429	\$200,000—\$499,999								
New York-Northeastern New Jersey.....	27	1,175	...	146	33	51	2,436	United States, total....	812	259,641	21.1	29,999	377	8,174	569,070	
Chicago, Ill.....	6	472	...	77	2	15	1,466	New England.....	52	16,194	...	1,908	12	517	34,810	
Los Angeles, Calif.....	8	673	...	69	4	24	1,329	Middle Atlantic.....	266	63,914	...	7,646	110	1,985	143,185	
Philadelphia, Pa.....	4	442	...	54	1	14	867	East North Central.....	187	59,265	...	7,445	77	1,930	140,016	
Detroit, Mich.....	4	403	...	29	3	7	604	West North Central.....	66	21,407	...	2,339	34	696	47,450	
Boston, Mass.....	4	349	...	31	2	7	533	South Atlantic.....	61	19,885	...	2,026	15	588	36,741	
San Francisco-Oakland, Calif.....	8	529	...	47	7	13	976	West South Central.....	32	10,350	...	1,227	16	363	22,886	
St. Louis, Mo.....	5	393	...	41	2	16	713	East South Central.....	67	22,111	...	2,165	33	686	42,612	
Baltimore, Md.....	4	181	...	16	4	7	280	Mountain.....	31	9,848	...	1,189	6	352	22,870	
Other metro. areas.....	3	157	...	10	3	4	225	Pacific.....	116	36,679	...	4,105	71	1,051	78,500	
Miscellaneous industrial machinery, supplies, total.....	3,960	1,145,565	19.5	126,479	2,391	35,262	2,722,016	14 metro. areas, total..	407	129,336	24.0	15,778	209	4,031	298,733	
\$5,000,000 and Over								New York-Northeastern New Jersey.....	118	37,047	...	4,525	57	1,117	84,853	
United States, total....	10	63,945	15.0	6,459	...	1,934	145,825	Chicago, Ill.....	56	18,290	...	2,245	32	785	40,956	
Middle Atlantic.....	5	28,170	...	2,300	...	616	43,333	Los Angeles, Calif.....	37	11,414	...	1,292	17	325	24,650	
Other divisions.....	5	35,775	...	4,159	...	1,318	102,492	Philadelphia, Pa.....	37	11,469	...	1,450	33	408	29,618	
\$1,000,000—\$4,999,999								Detroit, Mich.....	29	9,537	...	1,361	9	320	28,038	
United States, total....	224	395,875	16.8	41,297	68	10,245	768,205	Boston, Mass.....	23	7,487	...	861	8	250	16,147	
New England.....	10	15,299	...	1,256	2	273	21,946	San Francisco-Oakland, Calif.....	27	8,474	...	944	19	219	18,173	
Middle Atlantic.....	47	87,891	...	8,953	17	2,072	156,821	Pittsburgh, Pa.....	14	4,101	...	429	7	126	7,867	
East North Central.....	59	105,466	...	11,920	16	2,798	217,829	St. Louis, Mo.....	8	2,487	...	357	4	95	7,137	
West North Central.....	19	32,121	...	3,260	3	838	59,543	Cleveland, Ohio.....	16	4,579	...	778	7	167	13,799	
South Atlantic.....	25	47,258	...	4,987	10	1,322	92,561	Minneapolis-St. Paul, Minn.....	18	6,412	...	639	8	163	12,515	
East South Central.....	6	8,203	...	701	...	235	13,503	Buffalo, N. Y.....	14	4,490	...	528	5	150	9,137	
West South Central.....	22	46,090	...	4,082	3	1,187	85,334	Other metro. areas.....	10	3,010	...	368	3	106	5,843	
Mountain.....	6	7,647	...	791	...	206	14,122	Under \$200,000								
Pacific.....	30	47,900	...	5,347	17	1,374	106,546	United States, total....	2,536	109,236	24.0	14,470	1,831	8,540	496,779	
14 metro. areas, total..	114	207,475	17.8	22,277	43	5,189	394,830	New England.....	121	14,416	...	1,757	89	661	35,739	
New York-Northeastern New Jersey.....	25	50,426	...	4,285	10	820	72,201	Middle Atlantic.....	71	21,381	...	6,810	522	2,289	132,591	
Chicago, Ill.....	20	40,521	...	4,352	11	1,094	77,955	East North Central.....	621	47,664	...	5,112	414	1,872	114,543	
Los Angeles, Calif.....	15	21,389	...	2,467	...	604	40,397	West North Central.....	177	15,821	...	1,538	139	589	31,531	
Philadelphia, Pa.....	10	16,931	...	2,166	7	592	41,268	South Atlantic.....	194	14,175	...	1,798	120	667	37,659	
Detroit, Mich.....	4	15,270	...	1,577	...	327	13,528	West South Central.....	78	7,292	...	875	57	354	18,089	
Boston, Mass.....	7	11,514	...	832	2	158	13,854	East South Central.....	234	17,196	...	1,863	146	747	39,272	
Pittsburgh, Pa.....	5	10,804	...	1,341	...	332	22,259	Mountain.....	77	5,897	...	566	42	201	11,906	
St. Louis, Mo.....	5	7,881	...	593	2	161	10,453	Pacific.....	389	32,739	...	3,691	302	1,164	75,249	
Cleveland, Ohio.....	7	12,892	...	1,795	2	423	30,171	14 metro. areas, total..	1,297	100,181	24.9	12,202	968	3,974	240,491	
Other metro. areas.....	11	19,847	...	2,869	9	678	46,744	New York-Northeastern New Jersey.....	471	34,989	...	4,462	344	1,403	84,821	
\$500,000—\$999,999								Chicago, Ill.....	158	12,445	...	1,403	133	437	27,679	
United States, total....	312	216,774	19.1	24,254	115	6,319	462,337	Los Angeles, Calif.....	139	10,854	...	1,160	118	367	21,842	
New England.....	23	15,813	...	1,840	3	426	30,934	Philadelphia, Pa.....	73	6,201	...	679	64	267	14,474	
Middle Atlantic.....	80	56,724	...	6,353	37	1,471	112,031	Detroit, Mich.....	83	6,447	...	606	67	312	19,461	
								Boston, Mass.....	65	5,327	...	727	22	250	16,342	
								San Francisco-Oakland, Calif.....	73	6,028	...	747	54	115	16,280	
								Pittsburgh, Pa.....	47	2,329	...	397	22	100	5,893	
								St. Louis, Mo.....	39	3,342	...	349	25	144	7,812	
								Washington, D. C.....	8	688	...	115	7	42	6,352	
								Cleveland, Ohio.....	57	3,857	...	400	37	133	8,309	
								Baltimore, Md.....	33	2,449	...	332	21	110	6,491	
								Minneapolis-St. Paul, Minn.....	34	4,643	...	142	24	71	3,701	
								Buffalo, N. Y.....	37	2,751	...	353	21	118	6,781	

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. — SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								MACHINERY, EQUIPMENT, SUPPLIES—Continued								
Dental supplies, total	463	96,906	26.1	15,457	243	4,964	283,179	Religious supplies—Continued								
\$1,000,000 and Over								\$200,000—\$499,999								
United States, total...	7	14,918	31.8	2,348	...	546	38,560	United States, total...	13	4,000	27.2	659	5	313	11,183	
Middle Atlantic.....	4	10,958	...	1,084	...	346	26,216	New England.....	3	1,180	...	182	...	61	2,700	
Other divisions.....	3	3,960	...	1,264	...	200	12,344	Middle Atlantic.....	6	1,893	...	319	3	200	5,763	
\$500,000—\$999,999								Other divisions.....	4	927	...	158	2	52	2,720	
United States, total...	39	27,438	26.6	4,783	2	1,547	89,106	14 metro. areas.....	8	2,190	31.5	437	3	228	7,808	
Middle Atlantic.....	7	5,506	...	1,114	...	356	21,569	Under \$200,000								
East North Central.....	6	3,365	...	573	...	168	10,586	United States, total...	122	7,654	25.4	911	108	419	18,082	
West North Central.....	6	4,224	...	712	...	325	12,618	New England.....	12	714	...	101	7	53	2,070	
South Atlantic.....	3	3,176	...	410	2	144	7,758	Middle Atlantic.....	53	3,493	...	408	55	168	7,967	
West South Central.....	3	2,180	...	303	...	153	9,035	East North Central.....	31	1,867	...	204	25	102	4,092	
Pacific.....	8	7,570	...	912	...	281	16,739	West North Central.....	9	477	...	60	8	31	1,272	
Other divisions.....	6	3,417	...	559	...	220	10,861	East South Central.....	3	278	...	43	2	18	704	
14 metro. areas.....	12	14,036	27.4	1,955	...	968	55,303	West South Central.....	3	139	...	8	1	7	172	
\$200,000—\$499,999								Pacific.....	8	429	...	44	6	22	908	
United States, total...	102	31,305	26.7	5,354	25	1,735	100,912	Other divisions.....	3	257	...	43	4	18	897	
New England.....	9	3,144	...	617	...	239	12,332	14 metro. areas, total...	87	1,038	24.9	579	80	241	11,395	
Middle Atlantic.....	22	6,835	...	1,084	14	346	20,276	New York-Northeastern New Jersey.....	45	2,803	...	340	47	127	6,628	
East North Central.....	21	6,043	...	1,070	2	310	20,215	Chicago, Ill.....	12	611	...	72	9	28	1,339	
West North Central.....	11	3,531	...	675	2	221	12,004	Los Angeles, Calif.....	5	205	...	12	5	10	330	
South Atlantic.....	11	3,311	...	585	3	202	11,048	Philadelphia, Pa.....	4	334	...	23	6	13	546	
East South Central.....	5	1,236	...	416	2	65	4,027	Detroit, Mich.....	6	415	...	40	5	20	866	
West South Central.....	10	3,045	...	454	2	155	9,023	San Francisco-Oakland, Calif.....	3	224	...	32	1	12	578	
Mountain.....	3	1,058	...	204	...	53	3,645	St. Louis, Mo.....	3	53	...	7	2	5	121	
Pacific.....	10	3,102	...	449	...	144	8,342	Cleveland, Ohio.....	4	87	...	8	2	5	200	
14 metro. areas, total...	36	11,310	26.6	1,887	14	636	35,439	Other metro. areas.....	5	306	...	45	3	21	787	
\$1,000,000 and Over								School equipment, supplies, total.....	249	64,442	19.7	7,797	165	2,460	146,331	
United States, total...	14	4,171	...	591	10	309	10,509	\$1,000,000 and Over								
New York-Northeastern New Jersey.....	3	792	...	178	...	40	3,307	United States.....	13	19,787	17.3	2,344	6	668	44,630	
Chicago, Ill.....	5	1,429	...	213	...	69	1,573	\$500,000—\$999,999								
Los Angeles, Calif.....	3	1,038	...	206	1	69	3,766	United States, total...	23	15,850	20.7	2,193	5	666	37,790	
Baltimore, Md.....	11	3,886	...	699	3	249	14,284	New England.....	3	2,291	...	270	...	60	3,345	
Other metro. areas.....								Middle Atlantic.....	7	3,960	...	633	...	196	11,598	
Under \$200,000								West North Central.....	3	2,212	...	273	...	138	3,755	
United States, total...	315	32,243	24.2	4,772	216	1,136	54,541	Mountain.....	5	3,242	...	427	2	130	8,054	
New England.....	14	1,090	...	183	5	75	3,336	Other divisions.....	5	4,145	...	590	3	142	11,038	
Middle Atlantic.....	102	6,780	...	766	83	322	15,143	\$200,000—\$499,999								
East North Central.....	72	5,058	...	644	39	250	12,608	United States, total...	49	16,073	20.0	1,955	31	555	35,948	
West North Central.....	27	1,932	...	236	21	102	4,749	Middle Atlantic.....	10	2,998	...	461	2	112	8,277	
South Atlantic.....	25	1,885	...	254	15	103	4,769	East North Central.....	10	3,036	...	424	9	103	7,951	
East South Central.....	9	702	...	88	6	43	1,722	West North Central.....	4	1,477	...	194	4	86	3,417	
West South Central.....	16	1,475	...	412	10	79	3,850	South Atlantic.....	8	3,070	...	356	2	88	5,574	
Mountain.....	12	905	...	121	3	45	2,560	East South Central.....	5	1,449	...	149	4	64	3,319	
Pacific.....	38	2,416	...	268	34	117	5,804	West South Central.....	5	1,615	...	145	2	55	3,286	
14 metro. areas, total...	170	10,787	23.8	1,243	140	518	24,550	Mountain.....	3	1,017	...	72	4	28	1,625	
\$1,000,000 and Over								Other divisions.....	4	1,411	...	154	4	39	2,499	
United States, total...	73	4,628	...	498	61	204	10,036	14 metro. areas.....	18	5,895	21.4	890	7	189	14,725	
New York-Northeastern New Jersey.....	14	1,121	...	160	10	61	3,076	Under \$200,000								
Chicago, Ill.....	20	1,203	...	83	20	38	1,523	United States, total...	164	12,732	21.5	1,305	123	571	27,963	
Los Angeles, Calif.....	9	618	...	64	6	30	1,098	Middle Atlantic.....	65	5,047	...	580	51	235	12,082	
Philadelphia, Pa.....	6	515	...	51	5	19	1,122	East North Central.....	37	2,273	...	196	32	98	3,999	
Detroit, Mich.....	5	422	...	70	1	27	1,299	West North Central.....	13	1,160	...	97	7	47	2,101	
Boston, Mass.....	9	553	...	106	8	49	2,465	South Atlantic.....	10	829	...	66	12	29	1,366	
San Francisco-Oakland, Calif.....	3	197	...	12	6	5	186	East South Central.....	13	939	...	61	6	38	1,573	
Pittsburgh, Pa.....	4	361	...	29	2	17	604	West South Central.....	6	629	...	30	2	28	1,614	
St. Louis, Mo.....	7	363	...	50	3	22	937	Pacific.....	13	1,217	...	128	9	50	2,429	
Cleveland, Ohio.....	2	497	...	84	6	32	1,593	Other divisions.....	7	638	...	87	2	46	2,499	
Minneapolis-St. Paul, Minn.....	3	140	...	23	3	9	401	14 metro. areas, total...	89	6,725	21.1	675	71	286	13,666	
Buffalo, N. Y.....	4	171	...	13	6	5	210	New York-Northeastern New Jersey.....	44	3,341	...	316	38	123	6,532	
Other metro. areas.....								Chicago, Ill.....	15	1,100	...	74	13	35	1,441	
Religious supplies, total.....	143	12,794	25.2	2,627	127	1,107	47,595	Los Angeles, Calif.....	5	384	...	48	5	14	877	
\$500,000 and Over								Philadelphia, Pa.....	4	383	...	84	1	39	1,780	
United States, total...	8	7,140	23.9	1,057	14	375	18,330	San Francisco-Oakland, Calif.....	5	424	...	37	1	19	854	
Middle Atlantic.....	4	3,291	...	251	14	83	3,540	Pittsburgh, Pa.....	4	267	...	45	2	17	770	
Other divisions.....	4	3,849	...	836	...	292	14,790	St. Louis, Mo.....	4	393	...	34	1	17	742	
14 metro. areas.....	8	7,140	23.9	1,057	14	375	18,330	Buffalo, N. Y.....	3	117	...	7	3	6	158	
								Other metro. areas.....	6	316	...	30	7	16	512	

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as per cent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll							Employees	Pay roll	
																(Number)	(Dollars)	(Number)	(Dollars)
MACHINERY, EQUIPMENT, SUPPLIES--Continued								MACHINERY, EQUIPMENT, SUPPLIES--Continued								
Surgical, medical, hospital equipment, supplies, total...	697	197,195	23.8	27,245	38	7,798	564,478	Miscellaneous professional equipment, supplies, total.....	994	176,767	31.3	33,715	538	12,444	644,008	
\$1,000,000 and Over								\$1,000,000 and Over								
United States, total..	36	73,322	25.0	11,854	9	1,783	202,846	United States, total..	21	41,565	24.7	7,482	...	1,378	128,419	
Middle Atlantic.....	12	19,972	...	3,677	2	541	48,286	Middle Atlantic.....	12	28,066	...	5,177	...	1,781	42,198	
East North Central.....	9	20,193	...	3,105	2	809	59,531	East North Central.....	5	5,809	...	1,049	...	324	35,114	
South Atlantic.....	4	4,705	...	55c	5	125	10,694	Other divisions.....	4	7,640	...	80c	...	273	16,107	
Other divisions.....	11	27,452	...	4,521	...	1,309	84,375	14 metro. areas.....	16	32,838	26.4	6,039	...	2,005	128,873	
14 metro. areas.....	25	54,951	24.4	8,202	4	1,987	156,854									
\$500,000--\$999,999								\$500,000--\$999,999								
United States, total..	63	41,718	22.7	6,114	17	1,569	115,764	United States, total..	38	25,735	25.5	4,296	17	1,475	76,960	
New England.....	11	7,645	...	1,114	2	357	26,642	Middle Atlantic.....	15	11,472	...	1,591	5	525	24,172	
Middle Atlantic.....	8	4,830	...	594	...	134	11,003	East North Central.....	5	3,451	...	603	3	141	11,609	
East North Central.....	7	4,746	...	783	...	125	14,292	West North Central.....	4	2,659	...	373	4	174	7,660	
West North Central.....	7	4,287	...	708	2	231	14,625	South Atlantic.....	6	4,400	...	575	...	185	4,841	
South Atlantic.....	9	6,121	...	849	...	233	12,012	Pacific.....	5	3,144	...	715	1	215	13,356	
West South Central.....	7	4,265	...	621	2	152	12,657	Other divisions.....	1	1,814	...	280	...	35	5,252	
West South Central.....	11	7,825	...	1,111	4	252	21,727	14 metro. areas, total	25	17,309	27.4	2,337	10	405	55,701	
Pacific.....	3	2,304	...	259	...	...	3,811								
Other divisions.....	3	2,304	...	259	...	...	3,811	New York-Northeastern New Jersey.....	4	6,426	...	524	3	312	15,774
14 metro. areas, total	33	21,947	22.8	3,213	6	781	65,459	Chicago, Ill.....	3	1,112	...	46	...	144	8,544	
Los Angeles, Calif.....	4	2,740	...	325	1	65	7,859	Pittsburgh, Pa.....	1	1,907	...	423	2	155	8,058	
Detroit, Mich.....	3	1,699	...	311	...	52	4,261	Other metr. areas.....	1	6,910	...	1,244	5	466	23,800	
Boston, Mass.....	6	4,218	...	597	2	194	11,421									
San Francisco-Oakland, Calif.....	5	3,839	...	542	3	145	9,539	\$200,000--\$499,999								
Minneapolis-St. Paul, Minn.....	3	2,073	...	355	...	91	6,352	United States, total..	145	43,497	34.6	7,745	61	3,420	155,294	
Other metro. areas.....	12	7,378	...	1,083	...	214	24,928	New England.....	7	1,362	...	456	1	194	8,454	
								Middle Atlantic.....	4	4,422	...	1,974	7	616	37,181	
\$200,000--\$499,999								East North Central.....	32	9,405	...	2,529	12	884	48,804	
United States, total..	163	52,189	22.3	6,777	68	1,480	128,626	West North Central.....	18	5,476	...	1,611	9	554	30,108	
New England.....	5	1,611	...	214	2	70	4,310	South Atlantic.....	11	3,538	...	631	8	263	11,810	
Middle Atlantic.....	50	16,141	...	2,233	30	621	38,632	East South Central.....	5	1,462	...	302	2	124	5,761	
East North Central.....	26	8,039	...	1,157	11	329	21,441	West South Central.....	14	4,561	...	715	8	270	13,867	
West North Central.....	12	3,725	...	549	5	180	12,007	Mountain.....	5	1,765	...	362	2	147	6,842	
South Atlantic.....	20	6,364	...	746	4	223	14,195	Pacific.....	19	5,436	...	1,145	11	308	22,455	
East South Central.....	9	2,901	...	279	1	101	5,023	14 metro. areas, total	76	25,761	33.1	3,248	29	1,640	45,588	
West South Central.....	14	4,257	...	550	1	146	10,390									
Mountain.....	4	1,394	...	184	...	44	2,766	New York-Northeastern New Jersey.....	19	5,752	...	1,241	4	331	21,627	
Pacific.....	23	7,757	...	971	14	266	19,862	Chicago, Ill.....	6	1,304	...	414	3	112	7,425	
14 metro. areas, total	76	23,619	23.3	3,301	41	899	61,625	Los Angeles, Calif.....	11	4,418	...	794	4	243	15,727	
New York-Northeastern New Jersey.....	38	12,283	...	1,776	16	496	30,552	Detroit, Mich.....	3	401	...	123	...	71	3,865	
Chicago, Ill.....	7	2,137	...	265	3	57	5,179	Pittsburgh, Pa.....	4	1,115	...	261	...	24	5,319	
Los Angeles, Calif.....	9	2,718	...	313	6	96	6,767	St. Louis, Mo.....	5	1,504	...	471	2	142	3,135	
Philadelphia, Pa.....	5	1,574	...	192	6	45	3,339	Cleveland, Ohio.....	6	1,611	...	445	1	174	9,797	
Detroit, Mich.....	4	1,053	...	115	5	28	2,319	Baltimore, Md.....	4	1,462	...	334	4	152	4,311	
San Francisco-Oakland, Calif.....	4	1,289	...	188	2	53	3,977	Minneapolis-St. Paul, Minn.....	1	1,14	...	293	...	95	5,453	
Baltimore, Md.....	3	847	...	147	1	44	2,842	Buffalo, N. Y.....	1	335	...	147	...	42	2,890	
Other metro. areas.....	6	1,718	...	239	2	80	6,600	Other metro. areas.....	11	3,429	...	561	5	231	10,446	
								Under \$200,000								
Under \$200,000								United States, total..	71	52,413	36.1	10,742	459	5,326	253,355	
United States, total..	436	30,966	24.8	3,945	293	1,466	77,852	New England.....	41	3,333	...	541	20	243	10,462	
New England.....	22	1,177	...	168	9	79	3,297	Middle Atlantic.....	25	16,240	...	3,211	152	1,287	60,903	
Middle Atlantic.....	171	11,338	...	1,370	136	508	26,811	East North Central.....	190	14,006	...	3,443	96	1,365	69,572	
East North Central.....	68	4,415	...	511	53	173	4,433	West North Central.....	48	7,821	...	1,864	45	789	36,637	
West North Central.....	37	3,019	...	443	20	128	8,170	South Atlantic.....	71	6,641	...	1,304	28	580	27,026	
South Atlantic.....	31	2,565	...	308	18	153	5,706	East South Central.....	21	2,860	...	600	12	264	13,113	
East South Central.....	8	682	...	84	2	36	1,767	West South Central.....	53	3,461	...	864	31	422	16,841	
West South Central.....	27	2,103	...	266	15	113	6,277	Mountain.....	26	1,343	...	197	15	90	3,747	
Mountain.....	17	1,674	...	192	4	81	3,842	Pacific.....	62	4,455	...	718	54	286	14,999	
Pacific.....	54	3,493	...	603	36	145	12,520	14 metro. areas, total	362	23,239	30.7	4,217	111	1,617	81,316	
14 metro. areas, total	249	16,517	25.5	2,166	131	769	42,200									
New York-Northeastern New Jersey.....	125	8,068	...	1,063	96	379	25,144	New York-Northeastern New Jersey.....	113	8,393	...	1,394	84	519	26,576	
Chicago, Ill.....	31	2,696	...	217	24	72	4,171	Chicago, Ill.....	45	3,305	...	651	48	222	12,600	
Los Angeles, Calif.....	29	1,984	...	329	19	98	6,352	Los Angeles, Calif.....	29	1,816	...	263	26	107	5,497	
Philadelphia, Pa.....	13	1,172	...	82	17	30	3,511	Philadelphia, Pa.....	24	1,552	...	371	11	153	7,425	
Detroit, Mich.....	5	328	...	57	4	19	971	Detroit, Mich.....	16	1,436	...	316	9	105	5,565	
Boston, Mass.....	7	221	...	36	4	25	714	Boston, Mass.....	16	1,016	...	145	11	65	3,741	
San Francisco-Oakland, Calif.....	10	750	...	92	10	34	2,459	San Francisco-Oakland, Calif.....	11	1,116	...	150	10	46	3,647	
St. Louis, Mo.....	6	471	...	63	2	33	1,256	Pittsburgh, Pa.....	6	499	...	65	...	31	1,814	
Washington, D. C.....	5	542	...	78	2	32	935	St. Louis, Mo.....	7	321	...	82	1	34	1,471	
Cleveland, Ohio.....	4	210	...	36	4	11	864	Washington, D. C.....	4	433	...	104	1	4	1,768	
Baltimore, Md.....	3	209	...	31	3	12	645	Cleveland, Ohio.....	6	365	...	87	4	39	1,796	
Minneapolis-St. Paul, Minn.....	5	348	...	40	4	11	762	Baltimore, Md.....	1	411	...	127	...	6	2,443	
Other metro. areas.....	6	218	...	42	2	14	966	Minneapolis-St. Paul, Minn.....	10	1,236	...	275	2	114	5,884	
								Buffalo, N. Y.....	7	237	...	184	3	78	3,633	

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALE, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Num-ber)	Pay roll (Dollars)							Em-ploy-ees (Num-ber)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES--Continued								MACHINERY, EQUIPMENT, SUPPLIES--Continued								
Barber, beauty supplies, total....	1,363	10,128	32.6	16,958	883	6,257	325,764	Laundry, dry cleaning equipment, supplies--Continued								
\$500,000 and Over								\$500,000--\$999,999--Con.								
United States, total..	13	1,108	67.	1,983	3	504	15,414	14 metro. areas, total	25	17,234	22.4	4,110	3	529	38,258	
Middle Atlantic.....	6	4,278	...	940	3	233	15,275	New York-Northeastern New Jersey.....	4	2,193	...	223	...	53	4,305	
Other divisions.....	7	5,83	...	1,043	...	271	20,144	Chicago, Ill.....	3	1,748	...	237	3	67	4,945	
\$200,00--\$499,999								Philadelphia, Pa.....	3	2,055	...	277	...	64	4,906	
United States, total..	107	30,625	34.4	5,874	85	1,997	113,182	Other metro. areas.....	15	1,338	...	1,773	...	345	24,102	
New England.....	7	1,658	...	426	...	121	7,261	\$200,00--\$499,999								
Middle Atlantic.....	27	8,072	...	1,477	39	550	29,269	United States, total..	43	28,361	21.2	2,856	40	796	51,744	
East North Central.....	11	5,700	...	1,050	14	322	19,158	New England.....	6	1,690	...	176	4	51	3,329	
West North Central.....	19	3,007	...	506	7	176	10,553	Middle Atlantic.....	14	4,348	...	497	6	127	8,313	
South Atlantic.....	14	3,915	...	709	4	233	13,826	East North Central.....	19	6,081	...	674	4	173	12,609	
East South Central.....	4	1,912	...	152	...	62	3,232	West North Central.....	9	2,379	...	237	4	73	4,127	
West South Central.....	8	2,147	...	342	3	127	7,633	South Atlantic.....	18	5,119	...	477	12	139	8,786	
Mountain.....	7	1,748	...	416	...	139	8,199	East South Central.....	7	2,025	...	172	3	47	3,464	
Pacific.....	13	4,090	...	739	10	276	14,051	West South Central.....	11	3,779	...	343	3	109	6,260	
14 metro. areas, total	53	17,623	34.2	3,111	57	1,038	59,171	Mountain.....	4	1,256	...	98	2	36	1,638	
New York-Northeastern New Jersey.....	10	3,003	...	519	4	169	10,256	Pacific.....	5	1,673	...	177	2	41	3,218	
Chicago, Ill.....	6	1,124	...	282	1	79	5,251	14 metro. areas, total	40	11,761	22.6	1,321	20	352	23,938	
Los Angeles, Calif.....	6	1,893	...	343	6	107	6,293	New York-Northeastern New Jersey.....	1	2,998	...	402	4	97	6,481	
Philadelphia, Pa.....	6	1,979	...	456	18	879	8,719	Chicago, Ill.....	6	1,811	...	209	...	53	4,893	
Boston, Mass.....	4	1,555	...	311	...	93	6,036	Boston, Mass.....	6	1,690	...	176	4	51	3,329	
San Francisco-Oakland, Calif.....	3	439	...	176	2	36	3,278	Cleveland, Ohio.....	4	1,133	...	153	2	35	2,015	
Pittsburgh, Pa.....	5	1,367	...	228	6	93	4,766	Other metro. areas.....	14	4,161	...	381	10	116	7,220	
Cleveland, Ohio.....	3	751	...	116	4	42	2,197	Under \$200,00								
Minneapolis-St. Paul, Minn.....	3	1,032	...	147	3	54	2,569	United States, total..	221	17,513	21.6	1,662	186	601	32,588	
Other metro. areas.....	9	2,666	...	423	8	176	9,276	New England.....	11	892	...	63	10	25	1,403	
United States, total..	243	59,495	31.9	9,699	795	3,756	177,163	Middle Atlantic.....	59	4,076	...	386	45	141	6,911	
New England.....	58	3,452	...	516	44	226	9,938	East North Central.....	33	2,712	...	255	18	88	4,724	
Middle Atlantic.....	255	12,490	...	1,741	224	793	35,035	West North Central.....	16	1,309	...	177	9	63	3,432	
East North Central.....	179	12,472	...	2,821	141	765	39,884	South Atlantic.....	24	1,970	...	234	16	93	4,808	
West North Central.....	69	4,901	...	831	44	306	15,015	East South Central.....	2	578	...	59	8	18	943	
South Atlantic.....	123	7,496	...	1,183	105	537	22,528	West South Central.....	22	1,762	...	134	25	59	2,715	
East South Central.....	4	3,379	...	49	33	212	10,434	Mountain.....	7	848	...	74	7	28	2,043	
West South Central.....	111	7,330	...	969	96	453	18,688	Pacific.....	42	3,366	...	286	48	86	5,609	
Mountain.....	19	1,453	...	231	18	90	4,694	14 metro. areas, total	120	9,350	20.6	855	105	305	16,542	
Pacific.....	84	6,392	...	1,012	90	368	21,632	New York-Northeastern New Jersey.....	45	2,897	...	276	36	95	4,979	
14 metro. areas, total	348	19,475	29.2	2,350	321	1,115	55,814	Chicago, Ill.....	7	672	...	51	5	17	983	
New York-Northeastern New Jersey.....	133	6,219	...	815	114	331	15,910	Los Angeles, Calif.....	13	935	...	58	14	19	1,272	
Chicago, Ill.....	49	2,998	...	452	45	152	8,826	Philadelphia, Pa.....	6	505	...	41	5	20	771	
Los Angeles, Calif.....	31	2,490	...	314	38	111	6,458	Detroit, Mich.....	5	601	...	51	4	21	890	
Philadelphia, Pa.....	27	837	...	73	35	45	1,405	Boston, Mass.....	6	576	...	48	5	20	1,183	
Detroit, Mich.....	8	633	...	116	8	37	1,869	San Francisco-Oakland, Calif.....	17	1,407	...	127	25	42	2,487	
Boston, Mass.....	17	867	...	132	12	63	2,354	Pittsburgh, Pa.....	11	592	...	123	7	34	1,956	
San Francisco-Oakland, Calif.....	11	471	...	173	11	71	4,413	S. Louis, Mo.....	11	927	...	127	7	34	1,956	
Pittsburgh, Pa.....	11	592	...	111	7	51	1,424	Baltimore, Md.....	3	239	...	18	2	10	608	
S. Louis, Mo.....	12	1,345	...	289	11	102	5,050	Other metro. areas.....	7	591	...	82	2	27	1,413	
Washington, D. C.....	9	563	...	41	10	36	1,867	Shoe findings, total	1,279	327,839	8.8	19,367	1,556	5,291	335,980	
Cleveland, Ohio.....	7	496	...	43	7	33	1,805	\$5,000,000 and Over								
Baltimore, Md.....	11	475	...	84	9	26	1,556	United States, total..	5	70,828	4.4	1,517	2	249	22,752	
Minneapolis-St. Paul, Minn.....	3	714	...	73	4	37	1,506	New England.....	5	70,828	...	1,517	2	249	22,752	
Buffalo, N. Y.....	6	256	...	55	5	26	860	14 metro. areas.....	5	70,828	4.4	1,517	2	249	22,752	
Laundry, dry cleaning equipment, supplies total.....	397	113,536	21.1	13,448	234	1,366	324,995	\$1,000,000--\$4,999,999								
\$1,000,000 and Over								United States, total..	53	85,304	9.0	3,393	11	773	60,609	
United States, total..	12	32,867	2.9	3,326	...	374	69,573	New England.....	15	36,658	...	1,527	2	287	23,506	
Middle Atlantic.....	6	11,376	...	1,527	...	333	25,263	Middle Atlantic.....	18	30,516	...	1,339	3	227	19,960	
East North Central.....	4	5,060	...	552	...	132	19,114	East North Central.....	6	12,749	...	672	...	137	9,496	
South Atlantic.....	6	6,474	...	663	...	191	10,761	Other divisions.....	4	5,381	...	455	6	122	7,647	
Other divisions.....	6	9,757	...	1,249	...	323	23,435	14 metro. areas.....	39	77,620	9.1	3,663	10	704	56,373	
14 metro. areas.....	15	22,567	21.4	2,863	...	674	49,058	\$500,000--\$999,999								
\$500,000--\$999,999								United States, total..	55	37,813	14.4	2,776	34	650	44,651	
United States, total..	51	3,789	21.3	6,446	8	990	71,090	New England.....	15	1,710	...	552	5	103	8,459	
Middle Atlantic.....	11	7,256	...	817	...	191	14,899	Middle Atlantic.....	23	14,459	...	916	17	200	15,143	
East North Central.....	11	7,654	...	966	...	247	17,373	East North Central.....	8	5,516	...	463	8	131	7,979	
South Atlantic.....	6	3,944	...	422	2	136	6,777	Other divisions.....	9	6,634	...	845	4	216	13,070	
Other divisions.....	6	5,069	...	546	...	141	9,499									
14 metro. areas.....	5	3,725	...	452	...	132	9,915									
\$200,00--\$499,999																
United States, total..	4	3,204	...	433	...	25	7,321									
Middle Atlantic.....	5	3,719	...	316	1	88	5,396									

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES--Continued																
Shoe findings--Con.																
\$500,000--\$999,999--Con.																
14 metro. areas, total	42	29,330	12.0	1,722	28	355	27,173									
New York-Northeastern New Jersey.....	19	12,387	...	707	17	148	11,043									
Chicago, Ill.....	3	2,413	...	95	4	22	1,900									
Boston, Mass.....	15	10,710	...	552	5	103	8,459									
Other metro. areas.....	5	3,820	...	368	2	82	6,071									
\$200,000--\$499,999																
United States, total..	201	63,473	16.3	5,302	147	1,501	97,696									
New England.....	35	11,836	...	860	17	259	16,854									
Middle Atlantic.....	91	28,663	...	2,175	60	529	38,188									
East North Central.....	20	6,468	...	635	16	200	12,395									
West North Central.....	9	2,745	...	288	12	84	5,602									
South Atlantic.....	12	3,437	...	299	15	90	5,398									
East South Central.....	5	1,478	...	134	5	47	2,330									
West South Central.....	12	3,611	...	354	11	116	6,068									
Mountain.....	4	987	...	83	5	30	1,801									
Pacific.....	13	4,138	...	474	6	142	7,064									
14 metro. areas, total	132	43,769	15.5	3,426	86	881	62,571									
New York-Northeastern New Jersey.....	66	21,283	...	1,699	34	385	29,345									
Chicago, Ill.....	10	3,351	...	257	12	84	5,280									
Los Angeles, Calif.....	4	1,338	...	163	2	44	3,035									
Philadelphia, Pa.....	11	3,342	...	187	18	62	3,336									
Boston, Mass.....	27	9,591	...	655	10	154	11,145									
San Francisco-Oakland, Calif.....	3	1,126	...	14	3	33	2,723									
St. Louis, Mo.....	3	1,137	...	142	2	35	2,692									
Other metro. areas.....	8	2,601	...	279	5	84	5,415									
Under \$200,000																
United States, total..	975	70,465	18.0	5,779	862	2,118	110,272									
New England.....	166	10,894	...	975	110	373	18,454									
Middle Atlantic.....	438	27,962	...	1,925	376	665	36,131									
East North Central.....	137	11,453	...	977	146	340	17,685									
West North Central.....	50	4,579	...	466	48	183	8,341									
South Atlantic.....	67	5,301	...	442	62	177	4,782									
East South Central.....	14	1,494	...	133	13	56	2,675									
West South Central.....	30	2,709	...	243	25	117	5,487									
Mountain.....	11	1,036	...	128	6	45	2,201									
Pacific.....	62	5,037	...	446	76	162	4,510									
14 metro. areas, total	628	43,001	16.9	3,274	558	1,126	62,903									
New York-Northeastern New Jersey.....	327	20,865	...	1,496	257	480	23,477									
Chicago, Ill.....	48	3,584	...	236	55	88	4,463									
Los Angeles, Calif.....	28	2,378	...	154	38	97	3,434									
Philadelphia, Pa.....	30	1,416	...	75	35	33	1,443									
Detroit, Mich.....	13	1,108	...	120	11	25	2,144									
Boston, Mass.....	99	7,310	...	616	67	211	11,946									
San Francisco-Oakland, Calif.....	17	1,017	...	107	23	43	2,336									
Pittsburgh, Pa.....	15	1,334	...	10	17	39	1,695									
St. Louis, Mo.....	10	858	...	88	5	30	1,714									
Washington, D. C.....	4	187	...	26	7	11	499									
Cleveland, Ohio.....	12	1,771	...	103	15	35	1,822									
Baltimore, Md.....	11	717	...	47	12	21	1,001									
Minneapolis-St. Paul, Minn.....	7	690	...	71	6	23	1,176									
Buffalo, N. Y.....	7	466	...	42	10	16	614									
Undertakers' supplies, total.....	100	9,740	28.9	1,522	70	503	28,247									
\$200,000 and Over																
United States.....	12	4,122	32.2	837	1	251	15,850									
14 metro. areas.....	8	2,938	27.4	436	1	144	8,149									
Under \$200,000																
United States, total..	88	5,618	26.3	685	69	252	12,397									
New England.....	6	481	...	43	4	17	802									
Middle Atlantic.....	36	2,327	...	263	25	106	5,227									
East North Central.....	15	956	...	111	12	44	2,280									
West North Central.....	8	364	...	63	11	18	908									
South Atlantic.....	11	855	...	153	3	44	2,249									
East South Central.....	4	190	...	8	5	5	157									
West South Central.....	4	311	...	26	2	13	547									
Pacific.....	4	134	...	18	7	5	227									
14 metro. areas, total	41	2,608	26.3	302	36	69	5,736									
New York-Northeastern New Jersey.....	21	1,391	...	130	14	48	2,697									
St. Louis, Mo.....	6	279	...	56	6	15	806									
Cleveland, Ohio.....	3	253	...	35	3	8	774									
Other metro. areas.....	11	685	...	81	13	28	1,455									
MACHINERY, EQUIPMENT, SUPPLIES--Continued																
Upholsterers' supplies, total.....	140	45,504	18.3	4,354	137	1,301	77,626									
\$500,000 and Over																
United States, total..	26	22,396	18.5	2,273	13	593	40,214									
Middle Atlantic.....	6	4,144	...	478	7	102	6,664									
East North Central.....	6	4,423	...	247	1	118	9,696									
West South Central.....	4	3,828	...	432	1	145	8,001									
Pacific.....	5	6,139	...	524	4	144	9,781									
Other divisions.....	5	8,962	...	362	...	84	6,076									
14 metro. areas.....	16	13,362	18.1	1,334	12	324	22,524									
\$200,000--\$499,999																
United States, total..	44	14,184	18.8	1,403	26	438	24,204									
Middle Atlantic.....	15	4,374	...	353	11	106	6,387									
East North Central.....	13	4,400	...	511	...	140	9,075									
West North Central.....	5	1,638	...	235	1	71	4,155									
Pacific.....	5	1,832	...	144	5	38	4,227									
Other divisions.....	6	1,944	...	160	9	63	2,982									
14 metro. areas, total	33	10,481	18.1	1,003	14	321	18,366									
New York-Northeastern New Jersey.....	10	2,821	...	200	6	97	3,762									
Chicago, Ill.....	4	1,296	...	182	...	54	3,831									
Cleveland, Ohio.....	3	1,049	...	103	...	32	1,941									
Other metro. areas.....	16	9,315	...	518	8	178	8,832									
Under \$200,000																
United States, total..	147	8,464	17.1	678												

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Kind of business, sales size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
MISC. SERVICE EQUIP. SUPPLIES—Continued \$10,000—\$49,999—Cont.						MACHINERY, EQUIPMENT, SUPPLIES—Continued Aircraft, aeronautical equipment, supplies—Continued Under \$200,000—Con.									
14 metro. areas, total.	94	28,508	25.2	4,057	57	1,147	78,323	14 metro. areas, total.	68	4,626	26.4	536	37	190	12,212
New York-Northeastern New Jersey.....	27	8,607	...	1,114	15	318	19,567	West North Central.....	8	612	...	121	3	52	2,406
Chicago, Ill.....	9	2,679	...	249	9	62	5,156	South Atlantic.....	13	1,760	...	400	4	70	4,347
Los Angeles, Calif.....	6	2,375	...	325	1	44	5,253	West South Central.....	17	1,295	...	128	15	51	2,642
Philadelphia, Pa.....	6	1,431	...	144	4	48	2,626	Mountain.....	7	485	...	53	1	19	917
Detroit, Mich.....	6	1,458	...	274	3	63	6,632	Pacific.....	43	2,934	...	349	32	117	7,279
San Francisco-Oakland, Calif.....	7	2,372	...	342	8	103	7,436	Other divisions.....	5	429	...	59	1	18	1,024
Pittsburgh, Pa.....	4	1,391	...	259	...	62	4,827	14 metro. areas, total.	68	4,626	26.4	536	37	190	12,212
St. Louis, Mo.....	5	1,707	...	302	3	78	4,526	New York-Northeastern New Jersey.....	14	910	...	107	6	39	2,707
Baltimore, Md.....	6	1,823	...	296	2	89	5,876	Chicago, Ill.....	6	426	...	54	1	23	1,209
Minneapolis-St. Paul, Minn.....	4	1,106	...	250	...	62	5,114	Los Angeles, Calif.....	31	1,753	...	172	24	65	3,675
Other metro. areas.....	14	3,799	...	452	12	168	10,310	San Francisco-Oakland, Calif.....	5	446	...	46	2	9	911
Under \$200,000								Pittsburgh, Pa.....	3	243	...	30	2	10	617
United States, total...	971	60,494	26.7	8,263	785	3,006	162,808	Other metro. areas.....	9	848	...	127	2	44	3,093
New England.....	46	2,565	...	360	17	127	7,024	Railroad equipment, supplies, total.....	75	61,887	18.2	5,032	26	741	87,624
Middle Atlantic.....	296	18,408	...	2,621	269	750	39,557	\$1,000,000 and over							
East North Central.....	187	11,115	...	1,843	151	608	34,136	United States, total...	18	48,908	18.0	3,785	1	482	63,886
West North Central.....	79	5,019	...	769	50	267	15,165	East North Central.....	13	39,683	...	3,053	1	349	52,484
South Atlantic.....	98	6,374	...	978	77	372	20,912	Other divisions.....	5	9,225	...	732	...	133	11,402
East South Central.....	35	1,584	...	251	25	109	4,600	\$500,000—\$999,999							
West South Central.....	87	5,318	...	788	66	306	15,859	United States, total...	34	3,329	26.2	396	14	107	8,158
Mountain.....	27	1,822	...	195	15	76	4,385	Middle Atlantic.....	6	2,264	...	252	3	45	4,721
Pacific.....	126	8,289	...	1,008	125	391	21,170	East North Central.....	8	2,194	...	222	4	39	4,377
14 metro. areas, total.	492	29,788	24.4	3,694	445	1,295	73,521	Other divisions.....	4	1,340	...	137	1	33	2,268
New York-Northeastern New Jersey.....	192	11,615	...	1,287	179	463	25,999	Under \$200,000							
Chicago, Ill.....	54	3,061	...	392	46	131	7,965	United States, total...	5	3,850	12.0	340	3	35	4,214
Los Angeles, Calif.....	51	3,311	...	330	53	130	7,017	\$200,000—\$499,999							
Philadelphia, Pa.....	38	2,603	...	284	43	108	5,553	United States, total...	18	5,798	19.7	611	8	117	11,366
Detroit, Mich.....	16	1,230	...	203	16	54	3,014	Middle Atlantic.....	6	2,264	...	252	3	45	4,721
Boston, Mass.....	20	1,137	...	199	9	66	3,673	East North Central.....	8	2,194	...	222	4	39	4,377
San Francisco-Oakland, Calif.....	23	1,653	...	251	24	88	5,658	Other divisions.....	4	1,340	...	137	1	33	2,268
Pittsburgh, Pa.....	10	847	...	79	12	35	1,558	Under \$200,000							
St. Louis, Mo.....	18	954	...	182	12	58	3,599	United States, total...	34	3,329	26.2	396	14	107	8,158
Washington, D. C.....	9	377	...	52	6	24	1,292	Middle Atlantic.....	8	787	...	48	3	18	1,105
Cleveland, Ohio.....	15	782	...	158	13	50	2,795	East North Central.....	13	1,273	...	166	1	43	3,133
Baltimore, Md.....	16	601	...	76	14	25	1,537	West North Central.....	3	227	...	63	...	16	1,184
Minneapolis-St. Paul, Minn.....	17	898	...	111	10	32	2,203	South Atlantic.....	3	355	...	61	3	18	1,793
Buffalo, N. Y.....	13	719	...	80	8	31	1,668	Pacific.....	4	302	...	39	4	8	652
Aircraft, aeronautical equipment, supplies, total.....	175	42,124	27.2	5,414	78	1,622	19,916	Other divisions.....	3	385	...	19	3	4	291
\$1,000,000 and over								14 metro. areas, total.	28	2,946	25.2	341	10	92	7,153
United States, total...	10	14,184	29.0	1,865	...	477	34,994	New York-Northeastern New Jersey.....	7	671	...	43	1	14	965
Middle Atlantic.....	4	6,788	...	602	...	172	11,892	Chicago, Ill.....	11	1,020	...	127	1	38	2,374
Other divisions.....	6	7,396	...	1,263	...	305	23,102	Other metro. areas.....	10	1,255	...	171	8	40	3,814
\$500,000—\$999,999								Marine equipment, supplies, total.....	323	102,857	19.5	10,897	174	2,905	203,675
United States, total...	15	10,307	24.7	1,363	3	403	29,976	\$1,000,000 and over							
South Atlantic.....	4	2,242	...	292	...	56	4,966	United States, total...	20	33,808	16.5	3,345	9	765	60,585
Pacific.....	5	4,271	...	638	3	212	15,307	Middle Atlantic.....	7	10,676	...	994	2	238	20,521
Other divisions.....	6	3,794	...	433	...	135	9,703	South Atlantic.....	6	5,013	...	830	7	176	14,269
14 metro. areas, total.	11	4,725	29.3	741	3	239	16,347	Pacific.....	4	8,347	...	988	...	220	18,173
\$100,000—\$499,999								Other divisions.....	3	5,722	...	533	...	131	7,622
United States, total...	21	8,299	26.7	997	9	314	20,089	14 metro. areas, total.	11	16,728	17.6	1,658	2	364	31,940
Middle Atlantic.....	1	935	...	48	...	15	953	\$500,000—\$999,999							
East North Central.....	1	1,034	...	107	2	52	2,459	United States, total...	41	27,956	20.5	3,044	9	818	54,987
West North Central.....	4	1,431	...	134	...	53	3,281	Middle Atlantic.....	8	5,139	...	629	...	126	9,150
South Atlantic.....	1	836	...	77	...	17	1,540	South Atlantic.....	7	4,975	...	533	...	161	9,443
West South Central.....	4	1,629	...	208	1	47	3,593	East South Central.....	3	1,628	...	133	1	58	2,980
Pacific.....	4	3,924	...	603	6	124	8,263	West South Central.....	7	5,176	...	465	2	157	9,549
14 metro. areas, total.	12	3,824	27.7	439	7	164	10,021	Pacific.....	11	7,883	...	938	6	222	18,130
New York-Northeastern New Jersey.....	3	935	...	48	...	15	953	Other divisions.....	5	3,155	...	346	...	94	5,735
Los Angeles, Calif.....	6	1,869	...	345	5	86	5,986	14 metro. areas, total.	19	12,754	21.5	1,542	4	330	22,819
Other metro. areas.....	3	1,020	...	146	2	53	3,082	New York-Northeastern New Jersey.....	6	3,976	...	464	...	82	6,630
Under \$200,000								San Francisco-Oakland, Calif.....	4	2,755	...	389	4	73	6,034
United States, total...	124	4,334	27.7	1,189	66	422	24,857	Other metro. areas.....	9	6,023	...	689	...	175	10,155
Middle Atlantic.....	21	1,293	...	148	9	52	3,517								
East North Central.....	10	926	...	131	1	49	2,725								

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
MACHINERY, EQUIPMENT, SUPPLIES—Continued								METALS, METALWORK (EXC. SCRAP)—Continued								
Marine equipment, supplies—Con.								Iron, steel and products—Con.								
\$200,000—\$499,999								\$1,000,000—\$4,999,999								
United States, total...	84	25,515	20.2	2,839	45	722	54,550	United States, total...	285	586,324	16.2	54,249	70	12,818	980,957	
New England.....	4	1,343	...	110	3	23	1,781	New England.....	18	44,097	...	4,411	3	1,016	76,843	
Middle Atlantic.....	21	6,165	...	811	15	202	14,192	Middle Atlantic.....	29	163,785	...	14,168	11	3,401	253,844	
South Atlantic.....	17	5,063	...	495	9	147	8,367	East North Central.....	84	183,363	...	17,049	25	3,578	309,974	
West North Central.....	18	5,735	...	743	10	147	11,005	West North Central.....	12	34,593	...	2,697	2	667	43,789	
West South Central.....	19	5,753	...	734	6	165	15,498	South Atlantic.....	13	19,515	...	2,074	...	526	43,001	
Pacific.....	5	1,456	...	146	2	38	3,107	East South Central.....	3	3,906	...	462	...	132	8,575	
Other divisions.....	5	1,456	...	146	2	38	3,107	West South Central.....	21	39,508	...	2,835	11	800	51,178	
14 metro. areas, total...	36	10,919	22.1	1,308	25	318	24,233	Mountain.....	3	7,780	...	639	...	136	17,242	
New York-Northeastern New Jersey.....	17	4,890	...	722	11	170	12,637	Pacific.....	45	83,787	...	9,914	13	2,512	183,511	
Los Angeles, Calif.....	4	1,162	...	121	3	23	2,117	14 metro. areas, total...	193	464,662	16.6	37,737	44	8,530	685,570	
San Francisco-Oakland, Calif.....	4	1,394	...	202	2	49	5,660	New York-Northeastern New Jersey.....	55	112,371	...	10,462	...	2,405	184,360	
Baltimore, Md.....	3	784	...	63	4	15	1,086	Chicago, Ill.....	29	67,447	...	6,116	10	1,191	114,917	
Other metro. areas.....	8	2,689	...	200	5	61	3,433	Los Angeles, Calif.....	21	40,647	...	4,923	7	1,231	83,284	
Under \$200,000								Philadelphia, Pa.....	8	17,497	...	1,613	5	271	18,467	
United States, total...	178	15,578	22.7	1,669	111	600	33,553	Detroit, Mich.....	20	43,715	...	4,305	9	944	75,760	
New England.....	8	942	...	120	3	40	1,784	Boston, Mass.....	7	21,845	...	2,232	...	473	39,596	
Middle Atlantic.....	36	2,835	...	369	16	121	7,363	San Francisco-Oakland, Calif.....	10	22,249	...	2,310	...	590	47,350	
East North Central.....	16	1,573	...	124	10	53	2,748	Pittsburgh, Pa.....	8	16,109	...	1,376	5	223	19,853	
West North Central.....	5	573	...	43	2	19	783	St. Louis, Mo.....	5	8,153	...	754	2	197	11,555	
West South Central.....	53	4,027	...	389	33	159	7,866	Cleveland, Ohio.....	17	35,210	...	3,129	6	611	59,335	
South Atlantic.....	3	395	...	19	2	8	382	Baltimore, Md.....	3	5,954	...	502	...	141	13,463	
East South Central.....	3	1,326	...	182	9	52	3,434	Buffalo, N. Y.....	3	6,882	...	327	...	88	5,804	
West South Central.....	14	304	...	47	1	19	827	Other metro. areas.....	3	6,443	...	548	...	155	10,826	
Mountain.....	3	363	...	376	35	124	8,366	\$500,000—\$999,999								
Pacific.....	40	7,550	21.3	907	54	307	12,046	United States, total...	230	165,372	18.5	17,176	68	4,030	314,394	
14 metro. areas, total...	88	7,550	21.3	907	54	307	12,046	New England.....	15	9,562	...	1,017	4	283	18,308	
New York-Northeastern New Jersey.....	29	2,302	...	292	13	94	5,863	Middle Atlantic.....	69	48,307	...	4,985	13	1,082	89,692	
Los Angeles, Calif.....	13	1,224	...	147	10	47	2,910	East North Central.....	56	41,535	...	4,720	23	1,079	85,412	
Philadelphia, Pa.....	3	80	...	11	1	6	264	West North Central.....	11	8,641	...	756	...	188	14,997	
San Francisco-Oakland, Calif.....	8	806	...	98	8	32	2,005	South Atlantic.....	17	12,980	...	1,241	3	315	21,636	
Cleveland, Ohio.....	3	88	...	16	1	5	266	East South Central.....	4	2,634	...	168	2	41	3,114	
Baltimore, Md.....	19	1,895	...	219	14	75	4,512	West South Central.....	22	15,422	...	1,216	12	304	20,728	
Other metro. areas.....	13	1,155	...	124	7	48	2,221	Mountain.....	3	4,905	...	292	...	76	4,912	
Other transportation equipment, supplies, total...	40	11,135	19.6	1,325	19	294	23,921	Pacific.....	33	24,586	...	2,781	11	142	56,195	
\$500,000 and Over								14 metro. areas, total...	144	104,695	19.6	11,356	36	2,499	209,658	
United States.....	7	6,691	17.6	774	4	143	14,142	New York-Northeastern New Jersey.....	48	32,981	...	3,648	8	720	61,413	
\$200,000—\$499,999								Chicago, Ill.....	19	14,820	...	1,713	5	350	31,832	
United States.....	6	2,105	25.2	276	1	70	4,387	Los Angeles, Calif.....	16	12,067	...	1,360	2	300	28,336	
Under \$200,000								Philadelphia, Pa.....	7	5,232	...	479	3	129	9,040	
United States, total...	27	2,339	20.6	275	14	83	4,892	Detroit, Mich.....	9	6,459	...	941	3	214	18,934	
Middle Atlantic.....	9	973	...	92	2	32	2,001	Boston, Mass.....	7	4,336	...	467	2	142	8,748	
East North Central.....	4	236	...	47	4	12	780	San Francisco-Oakland, Calif.....	10	7,660	...	691	8	171	12,720	
Pacific.....	6	665	...	81	5	20	1,378	St. Louis, Mo.....	6	4,882	...	419	...	95	8,345	
Other divisions.....	8	465	...	55	3	19	733	Cleveland, Ohio.....	6	4,297	...	433	2	82	8,231	
14 metro. areas, total...	16	1,349	12.6	134	9	41	2,555	Baltimore, Md.....	5	4,524	...	350	2	78	5,266	
New York-Northeastern New Jersey.....	7	679	...	69	2	22	1,498	Minneapolis-St. Paul, Minn.....	3	1,761	...	214	...	53	3,176	
Los Angeles, Calif.....	5	480	...	53	5	14	860	Buffalo, N. Y.....	5	3,762	...	314	...	61	7,481	
Other metro. areas.....	4	190	...	12	2	5	197	Other metro. areas.....	3	1,854	...	217	1	104	6,136	
METALS, METALWORK (EXC. SCRAP)								\$200,000—\$499,999								
Iron, steel and products, total.....	1,359	1,200,481	16.0	107,969	663	26,853	1,973,624	United States, total...	301	96,622	19.3	10,210	180	2,763	187,129	
\$5,000,000 and Over								New England.....	14	4,156	...	583	4	160	9,182	
United States, total...	36	307,405	12.3	41,442	6	5,496	381,053	Middle Atlantic.....	93	29,550	...	3,115	50	828	57,426	
Middle Atlantic.....	12	88,777	...	5,122	4	1,120	95,495	East North Central.....	78	27,386	...	2,914	48	704	51,616	
East North Central.....	13	123,597	...	8,552	2	1,384	149,343	West North Central.....	21	6,805	...	802	6	234	14,558	
Pacific.....	5	38,051	...	4,061	...	1,019	75,574	South Atlantic.....	20	6,048	...	761	10	263	14,544	
Other divisions.....	6	56,980	...	3,713	...	1,373	65,641	East South Central.....	10	2,891	...	399	4	106	7,728	
14 metro. areas, total...	31	276,226	12.6	19,555	6	4,742	354,129	West South Central.....	22	6,695	...	504	21	154	9,071	
New York-Northeastern New Jersey.....	9	62,445	...	3,230	4	668	61,556	Mountain.....	10	2,995	...	274	10	82	5,119	
Chicago, Ill.....	6	78,696	...	6,357	...	1,904	115,292	Pacific.....	33	10,096	...	858	27	232	17,835	
Other metro. areas.....	16	135,085	...	9,968	2	2,470	177,281	14 metro. areas, total...	171	56,949	19.7	6,133	100	1,566	111,433	
See footnotes at end of table.								New York-Northeastern New Jersey.....	61	19,731	...	2,065	27	487	37,134	
								Chicago, Ill.....	28	10,260	...	967	18	256	18,905	
								Los Angeles, Calif.....	17	5,276	...	528	14	132	9,283	
								Philadelphia, Pa.....	12	4,080	...	428	10	131	8,532	
								Detroit, Mich.....	11	3,858	...	277	10	61	5,215	
								Boston, Mass.....	5	1,499	...	183	2	53	2,761	
								San Francisco-Oakland, Calif.....	4	1,335	...	92	3	37	2,405	
								Pittsburgh, Pa.....	3	945	...	154	4	55	2,762	
								St. Louis, Mo.....	6	2,218	...	203	3	82	4,895	
								Cleveland, Ohio.....	12	4,239	...	789	2	149	11,144	
								Baltimore, Md.....	5	1,351	...	154	3	43	2,959	
								Buffalo, N. Y.....	4	1,347	...	183	4	49	3,261	
								Other metro. areas.....	3	808	...	102	...	31	2,173	

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees	Pay roll (Dollars)							Employees	Pay roll (Dollars)	
WASTE MATERIALS—Continued								WASTE MATERIALS—Continued								
Iron, steel scrap—Con.								Other scrap, waste materials—Continued								
\$500,000—\$999,999—Con.								\$1,000,000—\$4,999,999								
14 metro. areas, total.	91	64,862	15.4	5,118	75	1,643	101,224	United States, total...	190	3,223	12.0	22,511	96	6,763	3,278	
New York-Northeastern								New England.....	24	43,363	...	2,667	10	815	48,845	
New Jersey.....	27	20,075	...	1,358	15	413	27,185	Middle Atlantic.....	57	99,151	...	7,836	13	1,439	103,288	
Chicago, Ill.....	17	12,583	...	1,147	24	361	24,702	East North Central.....	55	107,045	...	7,942	38	2,506	137,072	
Los Angeles, Calif.....	5	3,049	...	218	4	64	4,038	West North Central.....	13	22,845	...	1,308	3	374	19,983	
Philadelphia, Pa.....	6	4,413	...	305	5	125	5,494	South Atlantic.....	23	49,778	...	1,896	9	541	30,860	
Detroit, Mich.....	10	6,945	...	561	6	151	9,601	East South Central.....	7	10,436	...	873	12	383	16,943	
San Francisco-Oakland, Calif.....	4	2,672	...	131	1	52	2,662	Pacific.....	6	10,520	...	1,055	8	378	20,534	
Pittsburgh, Pa.....	7	5,019	...	375	6	169	7,786	Other divisions.....	5	9,045	...	934	3	327	15,213	
St. Louis, Mo.....	3	1,594	...	155	2	29	2,810	14 metro. areas, total.	108	197,907	11.4	11,905	58	3,261	212,850	
Cleveland, Ohio.....	4	2,587	...	247	7	73	4,981	New York-Northeastern								
Minneapolis-St. Paul, Minn.	3	2,261	...	252	...	71	4,960	New Jersey.....	32	55,468	...	3,220	4	714	59,004	
Other metro. areas.....	5	3,664	...	389	5	135	7,005	Chicago, Ill.....	19	34,832	...	2,404	23	665	40,774	
\$200,000—\$499,999								Philadelphia, Pa.....	10	19,364	...	1,124	2	280	20,274	
United States, total...	488	152,803	16.7	13,127	442	5,327	250,793	Detroit, Mich.....	6	14,135	...	402	5	149	7,152	
New England.....	43	13,172	...	1,201	21	434	24,408	Boston, Mass.....	14	26,372	...	1,106	10	419	27,687	
Middle Atlantic.....	99	30,680	...	2,747	95	1,052	53,298	St. Louis, Mo.....	6	11,324	...	691	...	187	9,282	
East North Central.....	144	45,348	...	3,344	140	1,337	72,289	Cleveland, Ohio.....	5	10,082	...	742	...	246	13,823	
West North Central.....	46	14,211	...	1,086	58	444	20,698	Buffalo, N. Y.....	4	7,358	...	553	2	159	10,354	
South Atlantic.....	52	16,973	...	1,640	51	783	30,212	Other metro. areas.....	12	18,972	...	1,363	12	442	24,448	
East South Central.....	24	9,190	...	688	26	476	14,869	\$500,000—\$999,999								
West South Central.....	43	13,190	...	1,029	21	518	20,972	United States, total...	256	179,421	15.8	15,616	210	5,659	288,540	
Mountain.....	10	2,498	...	133	8	59	2,895	New England.....	28	19,823	...	1,863	14	592	31,460	
Pacific.....	22	7,541	...	667	22	224	11,152	Middle Atlantic.....	82	58,441	...	4,462	74	1,502	84,491	
14 metro. areas, total.	150	47,984	18.4	4,428	141	1,545	84,498	East North Central.....	71	50,229	...	4,334	58	1,511	84,955	
New York-Northeastern								West North Central.....	16	10,841	...	1,005	19	499	20,140	
New Jersey.....	34	10,678	...	979	22	312	19,052	South Atlantic.....	23	15,798	...	1,342	18	507	22,609	
Chicago, Ill.....	26	8,389	...	890	23	243	16,837	East South Central.....	5	3,367	...	379	1	187	7,662	
Los Angeles, Calif.....	8	2,789	...	237	11	59	3,172	West South Central.....	8	5,430	...	285	10	126	4,663	
Philadelphia, Pa.....	13	4,002	...	493	10	189	9,649	Mountain.....	6	3,911	...	484	1	157	7,877	
Detroit, Mich.....	11	3,877	...	340	8	122	6,693	Pacific.....	17	11,531	...	1,462	15	478	24,763	
Boston, Mass.....	5	1,536	...	156	7	58	2,991	14 metro. areas, total.	123	88,842	11.6	7,983	115	2,890	152,236	
San Francisco-Oakland, Calif.....	4	1,632	...	132	6	55	3,145	New York-Northeastern								
Pittsburgh, Pa.....	7	2,062	...	156	8	70	2,789	New Jersey.....	44	32,547	...	2,610	23	834	49,877	
St. Louis, Mo.....	7	2,021	...	172	10	90	3,804	Chicago, Ill.....	10	7,621	...	862	15	321	17,334	
Washington, D. C.....	4	1,129	...	108	4	52	1,931	Los Angeles, Calif.....	8	5,217	...	730	6	273	15,075	
Cleveland, Ohio.....	13	4,070	...	266	11	106	4,844	Philadelphia, Pa.....	12	8,072	...	434	15	176	8,382	
Baltimore, Md.....	3	1,202	...	93	3	40	1,571	Detroit, Mich.....	6	4,466	...	244	5	60	5,196	
Minneapolis-St. Paul, Minn.	3	1,857	...	116	10	44	2,253	Boston, Mass.....	10	7,841	...	821	1	225	12,325	
Buffalo, N. Y.....	10	2,740	...	290	8	105	5,757	San Francisco-Oakland, Calif.....	5	3,615	...	381	7	126	6,099	
Under \$200,000								Pittsburgh, Pa.....	6	3,798	...	377	10	101	6,861	
United States, total...	1,993	125,174	19.2	11,238	1,368	5,791	231,498	St. Louis, Mo.....	9	6,720	...	748	16	438	14,659	
New England.....	131	9,398	...	904	106	442	19,062	Cleveland, Ohio.....	3	2,190	...	78	4	62	3,016	
Middle Atlantic.....	451	27,678	...	2,479	457	1,272	50,566	Buffalo, N. Y.....	5	4,133	...	242	8	104	4,395	
East North Central.....	541	34,999	...	3,093	559	1,522	65,692	Other metro. areas.....	5	3,172	...	497	5	180	9,017	
West North Central.....	335	17,904	...	1,314	321	724	25,987	\$200,000—\$499,999								
South Atlantic.....	145	10,224	...	1,131	127	640	22,938	United States, total...	619	192,044	18.4	18,745	585	7,679	354,443	
East South Central.....	71	5,068	...	430	65	261	8,151	New England.....	79	34,553	...	2,358	58	931	44,313	
West South Central.....	154	10,582	...	900	149	526	18,652	Middle Atlantic.....	229	68,738	...	6,340	214	2,447	117,361	
Mountain.....	51	3,401	...	340	49	147	6,346	East North Central.....	147	47,192	...	4,756	154	1,877	94,242	
Pacific.....	114	5,920	...	647	135	257	14,106	West North Central.....	36	11,180	...	1,279	28	591	23,668	
14 metro. areas, total.	503	32,750	19.4	2,889	515	1,319	60,451	South Atlantic.....	52	16,617	...	1,701	48	842	32,396	
New York-Northeastern								East South Central.....	14	4,393	...	485	14	252	9,628	
New Jersey.....	155	9,388	...	809	155	334	16,127	West South Central.....	22	6,831	...	717	3	336	11,680	
Chicago, Ill.....	57	4,074	...	387	59	169	8,166	Mountain.....	4	1,128	...	83	4	48	1,783	
Los Angeles, Calif.....	44	2,312	...	233	54	114	6,550	Pacific.....	36	11,446	...	1,026	42	385	19,172	
Philadelphia, Pa.....	59	2,704	...	223	59	126	4,607	14 metro. areas, total.	326	98,690	18.7	9,468	332	3,664	178,556	
Detroit, Mich.....	37	2,809	...	257	35	113	5,174	New York-Northeastern								
Boston, Mass.....	23	2,031	...	173	27	65	3,751	New Jersey.....	131	39,353	...	3,383	124	1,243	63,165	
San Francisco-Oakland, Calif.....	22	1,604	...	195	27	73	3,960	Chicago, Ill.....	38	11,497	...	1,036	55	375	19,818	
Pittsburgh, Pa.....	13	1,489	...	48	9	38	884	Los Angeles, Calif.....	15	4,642	...	478	18	188	9,191	
St. Louis, Mo.....	39	3,636	...	305	31	148	5,815	Philadelphia, Pa.....	37	10,987	...	854	44	346	15,660	
Washington, D. C.....	6	391	...	43	3	26	1,199	Detroit, Mich.....	13	4,395	...	647	12	245	12,397	
Cleveland, Ohio.....	18	1,163	...	95	23	48	2,061	Boston, Mass.....	37	11,020	...	997	26	374	18,227	
Baltimore, Md.....	5	522	...	30	6	18	561	San Francisco-Oakland, Calif.....	9	3,193	...	245	9	72	4,705	
Minneapolis-St. Paul, Minn.	13	1,100	...	57	13	27	1,060	Pittsburgh, Pa.....	9	3,200	...	444	10	160	8,297	
Buffalo, N. Y.....	12	527	...	34	14	53	536	St. Louis, Mo.....	8	2,020	...	267	9	131	5,124	
Other scrap, waste materials, total....	4,21	981,107	15.7	81,433	4,41	31,596	1,514,200	Cleveland, Ohio.....	9	2,702	...	307	9	131	5,969	
\$5,000,000 and Over								Baltimore, Md.....	8	2,936	...	491	9	281	10,207	
United States, total...	8	49,058	12.0	3,323	...	900	62,212	Buffalo, N. Y.....	5	1,242	...	103	4	44	2,356	
Middle Atlantic.....	4	22,300	...	1,307	...	380	23,276	Other metro. areas.....	7	1,637	...	206	5	1	3,500	
Other divisions.....	4	26,758	...	2,016	...	520	38,936									

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15									
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)								
MULTI-MATERIALS—Continued																							
Other scrap, waste materials—Continued																							
Under \$200,000																							
United States, total...	3,428	208,351	20.5	21,238	3,750	10,595	416,417	United States, total...	274	19,847	24.0	2,350	197	989	47,714								
New England.....	464	27,474	...	3,499	411	1,215	47,173	New England.....	13	830	...	94	9	38	1,926								
Middle Atlantic.....	1,559	87,004	...	8,222	1,766	3,326	154,986	Middle Atlantic.....	79	7,747	...	583	55	242	12,101								
East North Central.....	684	43,617	...	4,666	742	2,250	92,323	East North Central.....	2	3,713	...	400	43	152	7,790								
West North Central.....	242	14,839	...	1,593	218	821	30,390	West North Central.....	23	1,753	...	290	15	127	5,227								
South Atlantic.....	194	14,606	...	1,664	177	1,022	35,010	South Atlantic.....	26	1,855	...	210	14	101	4,381								
East South Central.....	77	5,047	...	692	75	397	12,415	East South Central.....	8	745	...	70	8	23	1,173								
West South Central.....	99	7,459	...	627	93	386	12,318	West South Central.....	20	1,629	...	202	15	89	3,768								
Mountain.....	52	3,162	...	275	56	111	2,296	Mountain.....	12	820	...	105	9	54	2,941								
Pacific.....	177	9,814	...	1,000	212	467	21,506	Pacific.....	41	2,757	...	396	29	163	8,407								
14 metro. areas, total...	1,475	111,162	20.0	11,083	2,193	5,198	218,046	14 metro. areas, total...	154	10,689	22.6	1,172	116	464	23,672								
New York-Northeastern																							
New Jersey.....	917	48,325	...	4,748	1,092	2,061	91,273	New Jersey.....	62	4,163	...	429	43	175	8,731								
Chicago, Ill.....	150	9,504	...	834	185	365	17,316	Chicago, Ill.....	18	1,668	...	169	19	59	3,303								
Los Angeles, Calif.....	74	4,810	...	522	94	252	11,318	Los Angeles, Calif.....	17	1,901	...	118	13	36	2,108								
Philadelphia, Pa.....	256	14,004	...	1,481	268	766	29,540	Philadelphia, Pa.....	4	364	...	30	3	11	548								
Detroit, Mich.....	60	3,918	...	414	81	186	7,605	Detroit, Mich.....	8	372	...	43	4	15	857								
Boston, Mass.....	190	10,618	...	980	160	438	18,914	Boston, Mass.....	7	410	...	44	6	18	797								
San Francisco-Oakland, Calif.....	26	1,363	...	187	28	81	4,312	San Francisco-Oakland, Calif.....	7	339	...	55	6	31	1,693								
Pittsburgh, Pa.....	23	900	...	110	22	57	2,458	Pittsburgh, Pa.....	4	551	...	62	2	18	1,213								
St. Louis, Mo.....	67	4,606	...	412	59	197	8,061	St. Louis, Mo.....	3	234	...	42	...	17	795								
Washington, D. C.....	22	1,667	...	124	1	121	4,297	Cleveland, Ohio.....	7	339	...	17	9	10	454								
Cleveland, Ohio.....	50	3,550	...	489	52	214	9,441	Baltimore, Md.....	6	516	...	59	4	28	1,286								
Baltimore, Md.....	47	3,781	...	404	46	252	8,588	Minneapolis-St. Paul, Minn.....	5	501	...	64	2	28	1,347								
Minneapolis-St. Paul, Minn.....	19	1,176	...	92	20	59	1,518	Other metro. areas.....	6	251	...	60	5	18	540								
Buffalo, N. Y.....	54	2,860	...	186	67	99	3,355	Sporting goods, toys, games, total.....															
OTHER MERCHANT WHOLESALERS																							
Cameras, photographic goods, total.....																							
United States, total...	445	169,290	17.0	14,012	246	4,305	273,105	United States, total...	3	24,306	8.9	1,471	...	300	24,615								
\$5,000,000 and over																							
United States, total...	4	45,731	11.8	1,473	...	361	27,750	14 metro. areas.....	3	24,306	8.9	1,471	...	300	24,615								
\$1,000,000--\$4,999,999																							
United States, total...	24	42,720	14.2	4,039	8	1,042	77,992	United States, total...	47	97,346	16.5	9,506	11	2,702	174,003								
Middle Atlantic.....	9	14,103	...	1,335	2	337	26,723	New England.....	3	7,092	...	473	...	124	8,816								
East North Central.....	7	13,814	...	1,455	2	389	26,413	Middle Atlantic.....	19	36,930	...	3,260	9	970	64,348								
Pacific.....	3	3,069	...	405	4	107	9,151	East North Central.....	7	12,785	...	1,446	2	449	28,441								
Other divisions.....	5	3,734	...	844	...	209	15,705	West North Central.....	5	13,010	...	1,206	...	292	22,364								
14 metro. areas, total...	21	37,967	16.8	3,605	8	897	69,030	South Atlantic.....	3	4,588	...	471	...	140	8,072								
\$500,000--\$499,999																							
United States, total...	44	30,355	16.6	2,788	14	810	54,638	Pacific.....	4	8,334	...	838	...	179	14,790								
Middle Atlantic.....	9	6,266	...	735	2	183	14,076	Other divisions.....	6	14,607	...	1,812	...	548	27,172								
East North Central.....	16	7,205	...	638	3	191	11,236	14 metro. areas, total...	36	72,354	16.7	6,852	9	1,913	131,520								
West South Central.....	5	3,057	...	184	1	59	3,706	New York-Northeastern															
Pacific.....	13	9,831	...	833	5	229	17,426	New Jersey.....	15	28,291	...	2,804	...	728	55,058								
Other divisions.....	2	3,396	...	398	3	148	8,194	Los Angeles, Calif.....	4	8,334	...	838	...	179	14,790								
14 metro. areas, total...	26	17,272	17.9	1,759	7	471	34,805	Other metro. areas.....	17	35,729	...	3,210	9	1,006	61,672								
\$200,000--\$199,999																							
United States, total...	69	30,437	21.4	3,462	27	1,107	65,011	\$500,000--\$499,999															
New England.....	4	1,242	...	181	2	68	1,002	United States, total...	105	70,073	18.0	7,020	54	2,029	129,049								
Middle Atlantic.....	7	8,246	...	1,226	7	290	23,597	New England.....	8	5,156	...	545	...	158	9,469								
East North Central.....	20	6,095	...	713	8	302	1,487	Middle Atlantic.....	41	28,205	...	2,752	29	795	50,840								
West North Central.....	4	1,182	...	90	2	31	1,744	East North Central.....	15	10,811	...	1,246	5	365	24,456								
South Atlantic.....	12	3,484	...	384	2	131	7,544	West North Central.....	11	6,708	...	666	6	201	12,059								
East South Central.....	6	1,644	...	178	...	70	3,172	South Atlantic.....	5	2,166	...	381	...	116	6,300								
West South Central.....	8	3,416	...	119	2	44	2,041	West South Central.....	7	4,378	...	434	4	132	6,519								
Mountain.....	4	1,071	...	116	...	34	2,092	Pacific.....	13	8,260	...	837	10	200	15,846								
Pacific.....	14	4,740	...	455	5	135	9,282	Other divisions.....	5	3,389	...	159	...	62	3,560								
14 metro. areas, total...	60	19,411	21.2	2,211	20	667	42,791	14 metro. areas, total...	74	44,514	18.1	5,072	45	1,443	93,116								
New York-Northeastern																							
New Jersey.....	21	6,441	...	917	5	265	18,386	\$200,000--\$199,999															
Chicago, Ill.....	12	3,892	...	392	4	137	7,850	United States, total...	324	99,286	17.9	9,373	249	3,073	173,012								
Los Angeles, Calif.....	5	1,358	...	105	3	74	2,011	New England.....	20	6,096	...	673	11	198	11,385								
Boston, Mass.....	3	796	...	89	...	26	1,512	Middle Atlantic.....	100	30,994	...	2,662	81	918	50,637								
San Francisco-Oakland, Calif.....	4	1,113	...	191	1	47	2,540	East North Central.....	64	19,389	...	1,941	46	582	35,609								
Cleveland, Ohio.....	4	1,434	...	147	1	87	2,102	West North Central.....	28	8,197	...	974	14	349	17,485								
Baltimore, Md.....	3	719	...	58	2	8	1,055	South Atlantic.....	22	6,845	...	616	17	218	11,040								
Other metro. areas.....	8	3,661	...	33	...	126	6,273	East South Central.....	13	3,838	...	355	16	150	6,450								
See footnotes at end of table.																							

SALES SIZE AND OPERATING EXPENSES

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Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov 15		Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS--Continued Sporting goods, toys, games--Continued \$200,000--\$499,999--Con.																
14 metro. areas, total.	197	60,830	17.0	5,421	167	1,778	102,231	OTHER MERCHANT WHOLESALERS--Continued Books, periodicals, newspapers--Con. \$1,000,000--\$4,999,999--Con.	52	98,838	19.3	13,038	22	4,770	245,062	
New York-Northeastern								New York-Northeastern								
New Jersey.....	67	20,792	...	1,689	54	623	32,566	New Jersey.....	22	38,470	...	5,288	...	1,619	36,301	
Chicago, Ill.....	31	9,129	...	809	27	241	14,45	Chicago, Ill.....	4	9,309	...	1,744	...	1,002	33,391	
Los Angeles, Calif.....	15	4,888	...	429	18	124	8,506	Los Angeles, Calif.....	4	7,343	...	739	...	3	24,227	
Philadelphia, Pa.....	8	2,619	...	270	8	85	4,610	Boston, Mass.....	4	9,040	...	1,362	...	444	25,940	
Detroit, Mich.....	7	2,151	...	170	7	46	2,757	Other metro. areas.....	18	3,676	...	3,905	14	1,464	75,203	
Boston, Mass.....	11	3,192	...	402	5	108	6,499	\$500,000--\$999,999								
San Francisco-Oakland, Calif.....	11	3,550	...	220	16	66	4,912	United States, total...	109	77,099	17.7	8,353	60	3,563	166,800	
Pittsburgh, Pa.....	10	2,782	...	274	6	98	5,228	New England.....	13	8,466	...	799	7	444	17,144	
St. Louis, Mo.....	9	2,610	...	345	2	128	6,612	Middle Atlantic.....	33	24,287	...	3,017	14	1,212	58,766	
Washington, D. C.....	3	1,006	...	64	3	23	1,137	East North Central.....	22	15,276	...	1,710	17	721	33,485	
Cleveland, Ohio.....	7	2,063	...	261	4	76	5,948	West North Central.....	5	4,254	...	438	...	178	8,462	
Baltimore, Md.....	5	1,688	...	124	0	55	2,505	South Atlantic.....	9	6,774	...	684	6	255	13,924	
Minneapolis-St. Paul, Minn.....	7	2,053	...	17	5	53	3,308	East South Central.....	4	2,424	...	206	...	87	3,929	
Buffalo, N. Y.....	6	2,201	...	189	6	52	3,188	West South Central.....	7	5,004	...	408	4	198	8,314	
Under \$200,000								Mountain.....	3	1,147	...	128	2	97	4,114	
United States, total...	1,213	86,605	19.9	7,299	1,117	3,273	151,643	Pacific.....	12	8,649	...	863	10	371	18,627	
New York-Northeastern								14 metro. areas, total.	48	3,438	19.8	3,925	23	1,620	80,767	
New Jersey.....	86	6,863	...	594	70	263	11,737	New York-Northeastern								
Middle Atlantic.....	467	32,729	...	2,656	426	1,204	5,305	New Jersey.....	23	16,661	...	2,343	5	862	45,237	
East North Central.....	218	14,774	...	1,245	197	562	25,215	Chicago, Ill.....	10	6,717	...	644	9	269	13,525	
West North Central.....	98	7,738	...	772	94	333	14,349	Los Angeles, Calif.....	5	3,522	...	219	6	175	6,315	
South Atlantic.....	76	5,353	...	505	68	245	10,724	San Francisco-Oakland, Calif.....	3	1,675	...	267	...	86	6,009	
East South Central.....	25	1,941	...	167	22	65	3,154	Other metro. areas.....	6	4,863	...	402	3	228	4,678	
West South Central.....	58	4,269	...	389	51	174	8,228	\$200,000--\$499,999								
Mountain.....	39	2,683	...	131	41	76	4,607	United States, total...	32	102,535	17.6	11,137	166	5,008	224,242	
Pacific.....	146	10,255	...	790	148	351	17,274	New England.....	39	11,867	...	1,166	20	692	23,001	
14 metro. areas, total.	718	52,150	19.7	4,999	661	1,934	41,425	Middle Atlantic.....	81	25,548	...	3,812	47	1,213	57,349	
New York-Northeastern								East North Central.....	66	19,841	...	2,125	42	883	43,229	
New Jersey.....	337	22,598	...	1,940	297	832	40,336	West North Central.....	24	7,903	...	1,136	5	507	24,419	
Chicago, Ill.....	99	6,362	...	581	96	261	12,020	South Atlantic.....	41	13,083	...	1,334	19	565	24,886	
Los Angeles, Calif.....	60	3,861	...	288	59	133	6,790	East South Central.....	13	4,020	...	466	4	267	10,486	
Philadelphia, Pa.....	38	3,725	...	242	36	132	5,293	West South Central.....	26	8,031	...	799	10	363	15,664	
Detroit, Mich.....	21	1,920	...	146	20	59	2,800	Mountain.....	9	1,040	...	112	5	118	6,418	
Boston, Mass.....	30	2,642	...	228	21	111	4,588	Pacific.....	33	9,332	...	981	14	460	18,790	
San Francisco-Oakland, Calif.....	28	2,300	...	189	31	81	3,899	14 metro. areas, total.	100	31,062	20.7	4,017	36	1,585	80,764	
Pittsburgh, Pa.....	17	1,664	...	127	17	82	2,811	New York-Northeastern								
St. Louis, Mo.....	27	2,223	...	265	23	104	5,442	New Jersey.....	32	3,903	...	1,345	19	470	26,229	
Washington, D. C.....	5	411	...	55	7	14	858	Chicago, Ill.....	14	4,508	...	665	5	233	15,334	
Cleveland, Ohio.....	17	1,237	...	104	17	41	1,743	Los Angeles, Calif.....	10	3,143	...	52	...	124	6,863	
Baltimore, Md.....	16	1,589	...	105	16	40	2,041	Philadelphia, Pa.....	8	2,542	...	278	2	129	5,520	
Minneapolis-St. Paul, Minn.....	13	974	...	84	13	41	5,068	Detroit, Mich.....	5	1,405	...	188	...	66	3,720	
Buffalo, N. Y.....	10	644	...	35	8	13	531	Boston, Mass.....	11	3,551	...	453	4	260	8,562	
Other recreation goods, total.....	39	7,321	16.5	50	36	205	11,135	San Francisco-Oakland, Calif.....	5	1,380	...	157	...	49	2,844	
\$500,000 and Over								St. Louis, Mo.....	3	1,140	...	155	...	99	3,662	
United States.....	5	3,850	11.8	198	6	74	3,920	Washington, D. C.....	3	1,000	...	149	...	41	3,986	
14 metro. areas.....	5	3,850	11.8	198	6	74	3,920	Minneapolis-St. Paul, Minn.....	3	1,179	...	111	2	53	2,382	
Under \$500,000								Other metro. areas.....	6	1,811	...	160	4	61	2,662	
United States, total...	34	3,471	21.7	342	30	131	7,215	United States, total...	1,069	27,803	19.6	3,545	764	5,574	200,745	
Middle Atlantic.....	7	792	...	103	5	38	1,897	New England.....	88	8,361	...	1,219	46	1,026	25,057	
East North Central.....	9	829	...	63	9	27	1,340	Middle Atlantic.....	35	22,953	...	2,869	269	1,373	58,205	
Mountain.....	3	298	...	18	5	8	640	East North Central.....	28	21,549	...	2,127	160	1,300	47,764	
Pacific.....	9	1,008	...	123	6	42	2,667	West North Central.....	80	5,845	...	637	53	405	12,681	
Other divisions.....	6	544	...	45	5	16	691	South Atlantic.....	82	8,186	...	839	48	455	1,885	
14 metro. areas, total.	17	1,992	22.0	215	14	75	4,214	East South Central.....	25	2,892	...	233	24	134	4,894	
New York-Northeastern								West South Central.....	45	3,884	...	353	28	200	7,771	
New Jersey.....	3	369	...	79	2	29	1,443	Mountain.....	39	3,870	...	295	28	150	6,241	
Chicago, Ill.....	3	336	...	16	4	6	279	Pacific.....	117	10,263	...	1,023	108	531	21,247	
Los Angeles, Calif.....	4	510	...	47	2	21	1,121	14 metro. areas, total.	463	29,940	26.3	4,147	363	2,244	89,650	
San Francisco-Oakland, Calif.....	3	261	...	4	1	10	452	New York-Northeastern								
Other metro. areas.....	4	516	...	26	5	9	369	New Jersey.....	228	12,353	...	1,835	178	752	37,815	
Books, periodicals, newspapers, total...	1,577	456,464	18.0	51,530	1,022	32,315	1,420,447	Chicago, Ill.....	54	4,369	...	545	35	318	12,554	
\$5,000,000 and Over								Los Angeles, Calif.....	16	2,125	...	211	31	128	5,331	
United States.....	7	5,689	15.7	5,547	...	1,723	102,812	Philadelphia, Pa.....	23	1,308	...	127	25	101	2,764	
14 metro. areas.....	7	5,689	15.7	5,547	...	1,723	102,812	Detroit, Mich.....	12	1,164	...	115	12	76	6,351	
\$1,000,000--\$4,999,999								Boston, Mass.....	35	3,394	...	765	9	600	15,833	
United States, total...	80	135,338	18.4	16,848	32	6,447	326,203	San Francisco-Oakland, Calif.....	17	1,493	...	204	22	77	3,942	
New England.....	11	17,739	...	2,204	2	757	41,544	Pittsburgh, Pa.....	5	308	...	23	4	11	690	
Middle Atlantic.....	35	59,751	...	7,700	6	2,773	151,143	St. Louis, Mo.....	3	724	...	77	7	44	1,059	
East North Central.....	12	13,452	...	3,658	7	1,726	69,702	Washington, D. C.....	5	321	...	48	3	24	1,079	
West North Central.....	3	3,889	...	399	3	167	7,444	Cleveland, Ohio.....	6	495	...	29	7	12	615	
South Atlantic.....	5	8,191	...	733	4	283	13,599	Baltimore, Md.....	9	412	...	54	5	21	1,614	
East South Central.....	9	15,153	...	1,778	5	570	32,316	Minneapolis-St. Paul, Minn.....	4	341	...	47	9	21	379	
West South Central.....	5	7,163	...	476	5	211	7,415	Buffalo, N. Y.....	19	1,133	...	67	57	1,287		

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees	Pay roll							Employees	Pay roll
	(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)		(Number)	(Thousand dollars)	(Percent)	(Thousand dollars)	(Number)	(Number)	(Dollars)
OTHER MERCHANT WHOLESALERS--Continued								OTHER MERCHANT WHOLESALERS--Continued							
Coal, coke (with yard), total.....	340	595,195	6.7	20,576	100	6,074	380,340	Feed, total.....	847	600,143	6.3	18,208	660	6,285	337,181
\$5,000,000 and over								\$5,000,000 and over							
United States, total...	23	390,198	4.2	8,488	...	2,303	157,610	United States, total...	21	213,901	3.6	3,539	13	762	58,990
New England.....	6	94,153	...	2,708	...	651	44,192	Middle Atlantic.....	9	92,811	...	1,781	...	434	34,143
Middle Atlantic.....	5	106,967	...	1,088	...	426	20,125	Pacific.....	4	54,462	...	1,026	9	196	14,190
East North Central.....	8	152,251	...	3,228	...	757	63,955	Other divisions.....	8	66,628	...	732	4	132	10,657
Other divisions.....	4	36,827	...	1,464	...	469	29,338	14 metro. areas.....	13	136,741	3.9	2,296	12	433	37,261
14 metro. areas.....	15	334,484	3.4	5,930	...	1,597	104,351	\$1,000,000--\$4,999,999							
\$1,000,000--\$4,999,999								United States, total...	98	192,477	6.0	5,934	53	1,821	107,545
United States, total...	57	126,600	2.4	5,702	5	1,600	104,879	New England.....	5	10,359	...	344	...	67	5,397
New England.....	10	25,095	...	998	2	258	19,143	Middle Atlantic.....	14	35,689	...	1,013	3	259	16,842
Middle Atlantic.....	19	34,503	...	1,421	3	398	24,274	East North Central.....	16	28,339	...	835	2	250	15,907
East North Central.....	20	48,962	...	2,115	...	783	49,103	West North Central.....	22	45,700	...	1,356	12	412	24,684
Other divisions.....	8	18,040	...	668	...	161	12,359	South Atlantic.....	9	16,386	...	585	7	218	10,510
14 metro. areas, total.	28	56,007	8.2	5,624	...	742	48,405	East South Central.....	3	3,208	...	109	3	65	2,257
New York-Northeastern								West South Central.....	11	22,378	...	486	10	153	8,350
New Jersey.....	9	16,386	...	609	...	133	8,656	Mountain.....	3	6,187	...	220	1	98	4,438
Chicago, Ill.....	4	8,522	...	553	...	203	11,097	Pacific.....	15	24,231	...	986	15	299	19,160
Detroit, Mich.....	3	6,505	...	360	...	94	7,811	14 metro. areas, total.	27	59,875	4.7	1,571	11	322	26,420
Boston, Mass.....	3	8,212	...	501	...	65	4,355	Los Angeles, Calif.....	4	7,642	...	462	5	96	7,604
Other metro. areas.....	9	16,382	...	801	...	247	15,408	Philadelphia, Pa.....	3	7,872	...	231	1	42	3,655
\$500,000--\$999,999								Minneapolis-St. Paul, Minn.....	5	11,246	...	226	...	41	4,435
United States, total...	56	31,564	12.6	2,343	15	723	39,659	Other metro. areas.....	15	33,115	...	652	5	143	10,726
Middle Atlantic.....	28	19,200	...	1,275	8	348	21,272	\$500,000--\$999,999							
East North Central.....	12	7,497	...	385	6	135	7,148	United States, total...	112	78,014	8.4	3,119	75	1,117	57,813
West North Central.....	7	4,455	...	321	...	123	5,619	New England.....	4	2,655	...	211	...	63	3,566
South Atlantic.....	3	1,662	...	92	...	34	1,758	Middle Atlantic.....	11	8,108	...	398	5	112	7,358
West South Central.....	3	1,652	...	132	...	48	1,769	East North Central.....	17	12,414	...	649	12	177	10,963
Other divisions.....	3	2,098	...	138	1	35	2,093	West North Central.....	26	18,353	...	514	27	212	9,593
14 metro. areas, total.	34	22,972	13.6	1,603	8	479	26,986	South Atlantic.....	17	11,123	...	402	5	170	7,544
New York-Northeastern								East South Central.....	10	6,789	...	285	4	132	5,523
New Jersey.....	14	9,350	...	675	7	174	9,768	West South Central.....	13	8,938	...	314	14	138	6,295
Philadelphia, Pa.....	3	2,180	...	212	1	46	2,850	Mountain.....	4	2,627	...	113	2	41	1,762
St. Louis, Mo.....	4	2,593	...	178	...	77	3,223	Pacific.....	10	7,007	...	233	6	72	5,209
Buffalo, N. Y.....	5	3,248	...	114	...	38	2,263	14 metro. areas.....	13	9,284	11.0	534	7	118	9,328
Other metro. areas.....	8	7,601	...	424	...	144	8,882	\$200,000--\$499,999							
\$200,000--\$499,999								United States, total...	243	77,952	9.6	3,662	209	1,604	73,398
United States, total...	91	29,933	17.7	2,446	26	815	44,263	New England.....	8	2,748	...	147	6	65	3,033
Middle Atlantic.....	42	14,590	...	1,032	8	326	17,686	Middle Atlantic.....	35	11,435	...	513	31	196	9,865
East North Central.....	24	7,035	...	726	7	229	7,010	East North Central.....	36	11,931	...	751	24	269	14,349
West North Central.....	11	3,351	...	259	4	122	4,688	West North Central.....	38	11,372	...	504	39	220	9,636
South Atlantic.....	5	1,771	...	262	...	91	2,591	South Atlantic.....	43	13,746	...	621	22	300	12,146
East South Central.....	3	1,211	...	54	2	17	884	East South Central.....	22	7,403	...	298	25	157	6,187
Pacific.....	3	967	...	63	5	17	1,101	West South Central.....	39	12,508	...	520	40	285	11,609
Other divisions.....	3	1,003	...	50	...	13	821	Mountain.....	5	1,605	...	88	5	45	2,365
14 metro. areas, total.	56	19,049	17.0	1,489	11	479	25,666	Pacific.....	17	5,204	...	220	17	67	4,208
New York-Northeastern								14 metro. areas, total.	34	11,777	11.0	735	23	212	13,854
New Jersey.....	21	7,714	...	66...	...	186	10,409	New York-Northeastern							
Chicago, Ill.....	7	1,907	...	209	1	58	3,492	New Jersey.....	11	3,925	...	199	13	65	3,702
Philadelphia, Pa.....	6	1,873	...	180	2	63	3,260	Chicago, Ill.....	3	809	...	224	1	55	4,384
St. Louis, Mo.....	7	2,229	...	157	2	55	2,734	Los Angeles, Calif.....	4	1,353	...	98	5	11	655
Buffalo, N. Y.....	8	2,872	...	73	3	34	1,608	Philadelphia, Pa.....	4	1,287	...	53	2	21	1,125
Other metro. areas.....	7	2,454	...	206	3	83	4,163	Boston, Mass.....	3	1,127	...	71	...	22	1,342
Under \$200,000								Other metro. areas.....	9	3,276	...	150	2	38	2,646
United States, total...	113	11,900	24.6	1,597	54	633	33,929	Under \$200,000							
New England.....	4	663	...	43	4	22	877	United States, total...	373	37,799	12.4	1,954	310	981	39,435
Middle Atlantic.....	43	4,446	...	431	17	184	8,275	New England.....	4	398	...	17	...	9	348
East North Central.....	27	3,105	...	639	12	218	13,942	Middle Atlantic.....	51	5,350	...	241	48	136	5,060
West North Central.....	12	1,250	...	101	4	39	2,594	East North Central.....	67	6,091	...	411	56	165	8,364
South Atlantic.....	9	790	...	102	5	62	2,291	West North Central.....	69	6,204	...	307	52	167	6,916
East South Central.....	9	523	...	74	6	60	1,618	South Atlantic.....	62	7,442	...	391	39	205	7,203
Other divisions.....	9	1,223	...	147	6	48	4,332	East South Central.....	24	2,460	...	112	23	76	2,112
14 metro. areas, total.	64	6,985	20.0	740	22	304	14,171	West South Central.....	50	4,969	...	222	49	125	4,613
New York-Northeastern								Mountain.....	12	1,175	...	67	9	30	1,226
New Jersey.....	18	1,980	...	207	7	82	3,461	Pacific.....	34	3,710	...	186	34	68	3,593
Chicago, Ill.....	9	998	...	107	4	43	2,125	14 metro. areas, total.	55	5,434	14.6	354	45	141	7,236
Philadelphia, Pa.....	5	545	...	48	...	21	974	New York-Northeastern							
Detroit, Mich.....	3	512	...	76	...	21	1,332	New Jersey.....	11	820	...	22	7	11	416
Pittsburgh, Pa.....	5	502	...	54	4	19	1,178	Chicago, Ill.....	10	926	...	129	9	29	2,336
St. Louis, Mo.....	11	1,157	...	85	2	35	1,605	Los Angeles, Calif.....	6	667	...	41	5	15	832
Baltimore, Md.....	4	398	...	57	1	38	1,224	Philadelphia, Pa.....	4	572	...	34	5	27	1,100
Buffalo, N. Y.....	4	528	...	56	...	28	1,374	San Francisco-Oakland, Calif.....	4	567	...	33	7	53	
Other metro. areas.....	4	365	...	50	4	17	898	Pittsburgh, Pa.....	4	356	...	11	3	8	204
								St. Louis, Mo.....	6	410	...	32	4	17	770
								Baltimore, Md.....	5	658	...	27	2	15	489
								Other metro. areas.....	5	458	...	25	3	10	536

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active prop-ri-eters, Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em-ploy-ees (Number)	Pay roll (Dollars)							Em-ploy-ees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS--Continued								OTHER MERCHANT WHOLESALERS--Continued								
Fertilizers, agricultural chemicals, total.....	238	139,923	12.5	7,415	124	2,270	138,340	Seeds--Continued								
\$5,000,000 and Over								\$1,000,000--\$4,999,999--Con-								
United States.....	4	24,232	10.5	363	...	89	7,075	14 metro. areas.....	12	38,529	17.4	3,795	6	1,502	79,613	
\$1,000,000--\$4,999,999								\$5,000,000--\$999,999								
United States, total..	32	68,489	11.3	3,586	14	983	67,764	United States, total...	74	50,382	14.5	3,992	33	1,693	78,123	
Middle Atlantic.....	8	18,708	...	1,859	...	418	34,355	Middle Atlantic.....	1	7,030	...	522	3	251	13,980	
East North Central.....	3	5,282	...	1,255	2	29	1,481	East North Central.....	14	8,328	...	808	...	366	17,153	
West North Central.....	4	7,845	...	478	2	151	11,307	West North Central.....	26	1,023	...	703	3	344	15,208	
East South Central.....	3	7,000	...	116	...	102	2,484	South Atlantic.....	2	4,087	...	267	4	101	5,349	
Pacific.....	10	19,048	...	332	4	236	15,137	East South Central.....	2	4,545	...	121	6	52	1,415	
Other divisions.....	4	9,405	...	176	1	52	2,110	Mountain.....	5	3,700	...	462	2	197	2,892	
14 metro. areas, total	16	38,110	12.5	2,457	1	532	45,450	Other divisions.....	6	6,611	...	613	10	211	11,724	
New York-Northeastern New Jersey.....	4	9,729	...	846	...	156	15,256	Pacific.....	6	4,445	...	210	5	115	4,460	
Los Angeles, Calif.....	4	7,832	...	396	8	55	7,627	14 metro. areas, total	11	7,965	14.1	780	3	303	17,713	
Other metro. areas.....	8	20,549	...	1,215	2	287	13,169	\$20,000--\$499,999								
\$500,000--\$999,999								United States, total...	131	43,794	17.4	3,263	65	1,670	75,995	
United States, total..	26	18,295	13.3	1,277	12	347	22,731	New England.....	4	1,185	...	116	...	46	2,176	
Middle Atlantic.....	6	4,837	...	330	3	92	5,301	Middle Atlantic.....	22	7,642	...	1,548	8	412	18,388	
West North Central.....	3	2,084	...	182	...	48	2,492	East North Central.....	10	5,267	...	478	8	152	7,428	
Pacific.....	9	6,188	...	342	4	79	7,713	West North Central.....	17	6,153	...	577	10	280	13,351	
Other divisions.....	8	4,984	...	303	5	168	6,330	South Atlantic.....	11	3,555	...	235	7	85	4,337	
14 metro. areas, total	10	7,167	12.5	430	7	123	9,127	West South Central.....	11	6,439	...	460	16	291	11,436	
\$200,000--\$499,999								West South Central.....	17	5,372	...	261	10	132	4,613	
United States, total..	64	19,976	13.3	1,339	34	457	25,368	Mountain.....	6	2,040	...	206	4	72	3,168	
Middle Atlantic.....	10	2,946	...	226	5	83	3,722	Pacific.....	14	4,789	...	546	2	234	11,254	
East North Central.....	5	1,572	...	142	3	48	1,281	14 metro. areas, total	21	7,206	20.6	782	7	285	12,451	
West North Central.....	11	3,142	...	199	4	76	3,211	New York-Northeastern New Jersey.....	4	3,149	...	259	3	68	3,966	
South Atlantic.....	6	1,630	...	78	1	37	1,843	Philadelphia, Pa.....	4	1,244	...	247	1	101	3,869	
East South Central.....	7	2,193	...	25	4	37	2,416	Other metro. areas.....	8	2,813	...	276	3	116	5,116	
West South Central.....	5	1,611	...	47	3	17	1,888	Under \$200,000								
Pacific.....	15	5,112	...	469	8	124	4,227	United States, total...	107	4,760	19.2	1,462	152	304	32,455	
Other divisions.....	5	1,767	...	96	1	35	2,457	Middle Atlantic.....	7	1,703	...	210	18	109	4,644	
14 metro. areas, total	17	5,747	19.1	535	11	158	6,422	East North Central.....	44	4,201	...	379	38	128	7,747	
New York-Northeastern New Jersey.....	7	2,008	...	112	4	32	2,474	West North Central.....	27	2,064	...	152	20	82	3,303	
Los Angeles, Calif.....	3	1,328	...	229	1	52	4,369	South Atlantic.....	11	1,164	...	121	19	82	3,561	
San Francisco-Oakland, Calif	4	1,426	...	126	2	4	2,830	East South Central.....	11	1,238	...	77	7	50	2,149	
Other metro. areas.....	3	1,125	...	65	3	14	1,277	West South Central.....	14	1,649	...	144	8	95	3,115	
Under \$200,000								Pacific.....	4	2,766	...	343	31	137	6,452	
United States, total..	112	4,138	21.7	846	62	339	17,762	Other divisions.....	7	792	...	25	8	33	1,482	
New England.....	3	68	...	6	2	4	11	14 metro. areas, total	56	4,226	13.5	446	37	176	8,745	
Middle Atlantic.....	12	989	...	131	6	54	3,254	New York-Northeastern New Jersey.....	4	423	...	38	4	16	664	
East North Central.....	6	461	...	56	2	21	1,374	Chicago, Ill.....	8	634	...	66	6	25	1,951	
West North Central.....	10	471	...	25	7	14	619	Los Angeles, Calif.....	11	753	...	61	5	30	1,561	
South Atlantic.....	22	2,335	...	200	7	90	3,659	Philadelphia, Pa.....	6	651	...	39	4	12	737	
East South Central.....	4	339	...	44	2	24	641	San Francisco-Oakland, Calif	6	507	...	52	6	18	934	
West South Central.....	4	745	...	32	6	24	853	St. Louis, Mo.....	3	182	...	14	2	8	265	
Mountain.....	5	481	...	47	1	17	571	Cleveland, Ohio.....	3	342	...	60	3	21	1,105	
Pacific.....	41	3,245	...	295	31	43	5,744	Buffalo, N. Y.....	3	198	...	20	1	9	331	
14 metro. areas, total	37	3,230	24.7	356	25	128	7,264	Other metro. areas.....	9	637	...	74	6	37	2,078	
New York-Northeastern New Jersey.....	4	225	...	23	4	6	416	Miscellaneous farm supplies, total.....	72	125,667	5.1	5,245	45	1,814	96,435	
Los Angeles, Calif.....	12	1,061	...	122	11	34	2,382	\$1,000,000 and over								
Philadelphia, Pa.....	3	364	...	76	1	37	1,799	United States, total...	26	174,824	6.9	4,596	14	1,825	82,112	
San Francisco-Oakland, Calif	5	306	...	44	3	14	1,245	Middle Atlantic.....	6	1,443	...	372	...	107	8,158	
Baltimore, Md.....	5	682	...	37	2	10	774	East North Central.....	4	11,435	...	1,368	...	773	42,406	
Other metro. areas.....	8	587	...	49	4	21	1,235	South Atlantic.....	5	11,216	...	467	...	171	6,682	
Seeds, total.....	474	30,761	15.1	27,687	312	1,174	51,667	Pacific.....	4	13,179	...	679	...	156	12,433	
\$5,000,000 and Over								Other divisions.....	7	21,811	...	711	14	318	12,429	
United States.....	9	76,689	15.6	8,681	2	2,289	165,581	\$20,000--\$999,999								
\$1,000,000--\$4,999,999								United States, total...	15	7,686	15.8	374	8	179	9,234	
United States, total..	68	136,845	13.4	3,589	44	3,315	129,630	Middle Atlantic.....	3	2,119	...	85	...	24	1,231	
Middle Atlantic.....	5	11,191	...	502	3	109	7,532	Pacific.....	4	1,454	...	41	...	67	3,439	
East North Central.....	22	50,436	...	3,530	19	1,037	45,924	Other divisions.....	8	4,313	...	138	4	81	4,164	
West North Central.....	15	32,662	...	2,035	6	67	34,511	Under \$200,000								
South Atlantic.....	4	5,422	...	172	3	62	2,761	United States, total...	31	2,577	21.1	225	23	11	4,332	
East South Central.....	8	11,878	...	648	3	264	15,443	Middle Atlantic.....	11	599	...	33	11	17	667	
West South Central.....	4	6,878	...	267	2	74	9,495	East North Central.....	4	467	...	62	2	11	778	
Pacific.....	6	12,707	...	1,940	5	844	42,016	West North Central.....	3	81	...	25	...	33	...	
Other divisions.....	4	7,671	...	495	3	223	14,344	East South Central.....	5	514	...	47	...	869		
								Pacific.....	5	437	...	13	3	31	2,402	
								Other divisions.....	4	274	...	5	...	145		

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued								
Jewelry (general line) total.....	482	202,876	11.3	18,104	206	4,558	348,111	Clocks, watches, total.....	428	103,603	16.8	8,881	366	2,093	168,912	
\$1,000,000 and Over								\$1,000,000 and Over								
United States, total.....	46	103,856	15.7	9,582	14	2,009	175,036	United States, total..	43	39,968	16.6	3,465	10	688	65,293	
New England.....	4	8,544	...	682	2	127	10,330	Middle Atlantic.....	16	28,664	...	2,461	2	467	43,614	
Middle Atlantic.....	15	38,175	...	3,599	6	675	65,290	Other divisions.....	7	11,304	...	1,004	8	221	21,679	
East North Central.....	11	22,289	...	2,379	3	511	46,000	14 metro areas.....	20	35,856	16.4	2,989	2	577	55,830	
West North Central.....	5	4,515	...	861	...	223	16,408	\$500,000—\$999,999								
Pacific.....	6	14,813	...	1,451	...	327	23,074	United States, total..	30	20,949	16.1	2,007	11	410	36,240	
Other divisions.....	5	10,470	...	710	...	146	13,934	Middle Atlantic.....	25	17,145	...	1,557	8	322	27,589	
14 metro areas, total..	31	78,058	15.4	7,301	3	1,612	136,959	Other divisions.....	5	3,804	...	450	3	88	8,651	
New York-Northeastern New Jersey.....	4	25,337	...	2,220	2	428	42,635	\$200,000—\$499,999								
Chicago, Ill.....	4	12,436	...	1,396	2	318	27,867	United States, total..	74	23,607	16.4	1,898	57	472	37,266	
Other metro areas.....	18	40,295	...	3,485	5	866	66,457	Middle Atlantic.....	61	19,829	...	1,636	46	415	32,133	
\$500,000—\$999,999								East North Central.....	6	1,754	...	74	8	17	1,498	
United States, total.....	59	40,751	16.7	4,003	25	1,037	77,947	Other divisions.....	7	2,024	...	188	3	40	3,635	
Middle Atlantic.....	21	13,879	...	1,162	13	277	22,163	14 metro areas, total	67	21,036	16.4	1,711	54	421	33,538	
East North Central.....	11	8,724	...	1,772	4	307	19,924	New York-Northeastern New Jersey.....	54	17,167	...	1,478	32	355	29,012	
West North Central.....	6	3,990	...	412	...	101	8,092	Los Angeles, Calif.....	5	1,312	...	115	3	27	2,180	
South Atlantic.....	7	4,396	...	485	5	147	9,618	Philadelphia, Pa.....	3	946	...	58	10	26	976	
West South Central.....	5	4,184	...	432	...	108	8,764	Other metro areas.....	5	1,611	...	60	9	13	1,370	
Pacific.....	5	3,146	...	268	3	53	5,267	Under \$200,000								
Other divisions.....	4	2,432	...	172	...	44	4,119	United States, total..	301	19,079	18.7	1,511	288	523	30,113	
14 metro areas, total..	38	45,806	15.2	2,316	22	979	43,988	New England.....	10	717	...	53	9	20	1,154	
New York-Northeastern New Jersey.....	11	7,145	...	455	4	108	8,381	Middle Atlantic.....	211	13,634	...	1,165	190	365	21,525	
Chicago, Ill.....	4	3,176	...	290	4	74	5,811	East North Central.....	31	2,664	...	183	25	56	3,524	
Philadelphia, Pa.....	4	2,724	...	349	5	63	5,712	West North Central.....	6	358	...	35	5	22	1,007	
Pittsburgh, Pa.....	4	2,802	...	277	4	81	5,649	South Atlantic.....	11	364	...	18	16	12	462	
Baltimore, Md.....	4	2,409	...	256	2	91	5,045	West South Central.....	5	363	...	12	9	8	310	
Other metro areas.....	11	7,550	...	694	3	157	13,320	Pacific.....	24	1,303	...	90	30	37	1,853	
\$200,000—\$499,999								Other divisions.....	3	276	...	15	4	3	278	
United States, total.....	131	40,427	17.2	3,448	104	1,012	65,500	14 metro areas, total	272	17,255	18.4	1,412	254	468	27,647	
New England.....	11	3,210	...	318	13	98	5,752	New York-Northeastern New Jersey.....	206	12,848	...	1,043	174	343	20,405	
Middle Atlantic.....	34	16,808	...	858	31	225	16,023	Chicago, Ill.....	24	1,489	...	131	21	38	2,973	
East North Central.....	26	8,222	...	673	13	170	12,115	Los Angeles, Calif.....	17	1,086	...	90	21	37	1,853	
West North Central.....	11	3,389	...	330	8	89	5,907	Philadelphia, Pa.....	8	496	...	53	9	18	930	
South Atlantic.....	13	3,972	...	276	11	93	5,422	Boston, Mass.....	5	414	...	43	3	14	942	
West South Central.....	4	2,803	...	358	6	34	5,899	San Francisco-Oakland, Calif.....	7	217	...	9	...	...
Pacific.....	10	2,736	...	219	5	69	4,442	Other metro areas.....	11	700	...	52	12	18	944	
Mountain.....	4	1,155	...	94	5	58	2,228	Precious stones, metals, total.....	513	112,428	7.2	6,410	512	1,109	112,236	
Other divisions.....	13	4,032	...	367	12	120	7,662	\$1,000,000 and Over								
14 metro areas, total..	72	22,082	16.4	1,859	60	448	34,762	United States.....	38	79,782	4.6	1,754	54	205	26,521	
New York-Northeastern New Jersey.....	21	6,695	...	515	16	124	9,150	\$500,000—\$999,999								
Chicago, Ill.....	15	4,118	...	405	9	104	7,086	United States, total..	70	51,446	8.4	2,070	72	310	35,936	
Los Angeles, Calif.....	4	1,128	...	81	5	27	1,509	Middle Atlantic.....	63	45,924	...	1,666	66	248	29,159	
Philadelphia, Pa.....	5	1,564	...	145	9	55	3,650	Other divisions.....	7	5,572	...	494	6	62	6,777	
Detroit, Mich.....	5	1,942	...	63	4	9	1,331	14 metro areas.....	65	47,883	8.4	1,941	67	295	34,413	
Boston, Mass.....	7	2,065	...	106	6	60	3,314	\$200,000—\$499,999								
St. Louis, Mo.....	4	1,361	...	176	4	32	2,380	United States, total..	113	37,110	8.7	1,475	99	297	28,071	
Other metro areas.....	11	3,209	...	327	7	87	6,342	Middle Atlantic.....	98	32,858	...	1,233	86	248	24,254	
Under \$200,000								East North Central.....	5	1,662	...	30	7	10	541	
United States, total.....	146	17,842	16.4	1,521	153	500	29,628	Pacific.....	6	1,516	...	79	5	19	1,433	
New England.....	12	1,603	...	161	14	54	3,084	Other divisions.....	4	1,074	...	133	1	20	1,843	
Middle Atlantic.....	65	7,687	...	634	74	206	11,928	14 metro areas.....	110	36,332	8.7	1,430	97	285	27,455	
East North Central.....	21	2,526	...	218	20	73	4,306	Under \$200,000								
West North Central.....	13	1,901	...	112	17	38	2,248	United States, total..	292	24,040	11.7	1,111	287	297	21,708	
South Atlantic.....	9	1,251	...	139	9	38	2,674	New England.....	7	534	...	19	4	7	356	
East South Central.....	3	447	...	26	5	11	573	Middle Atlantic.....	221	17,758	...	868	213	231	17,035	
West South Central.....	3	250	...	38	1	10	621	East North Central.....	24	2,318	...	139	23	34	2,555	
Mountain.....	3	267	...	34	2	18	677	West North Central.....	6	709	...	11	9	4	225	
Pacific.....	17	2,111	...	159	17	55	3,512	Pacific.....	31	2,356	...	69	33	20	1,487	
14 metro areas, total..	109	13,133	16.4	1,473	121	334	20,423	Other divisions.....	3	365	...	5	5	1	50	
New York-Northeastern New Jersey.....	40	4,483	...	375	46	164	7,034									
Chicago, Ill.....	11	1,345	...	51	11	25	1,571									
Los Angeles, Calif.....	7	738	...	89	4	19	1,656									
Philadelphia, Pa.....	11	1,380	...	169	17	43	2,288									
Detroit, Mich.....	5	553	...	55	6	23	1,022									
Boston, Mass.....	9	1,274	...	131	9	48	2,389									
San Francisco-Oakland, Calif.....	3	294	...	19	2	12	527									
Pittsburgh, Pa.....	6	733	...	66	6	20	1,069									
Minneapolis-St. Paul, Minn.....	9	1,243	...	82	13	27	1,675									
Buffalo, N. Y.....	3	397	...	27	2	9	401									
Other metro areas.....	5	638	...	38	4	14	693									

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS--Continued								OTHER MERCHANT WHOLESALERS--Continued								
Precious stones, metals--Continued								Costume jewelry--Con.								
Under \$200,000--Continued								\$200,00--\$499,999--Con.								
14 metro. areas, total	277	22,718	11.9	1,081	263	287	21,093	14 metro. areas, total	52	16,821	23.1	1,471	57	565	41,157	
New York-Northeastern New Jersey.....	214	16,902	...	854	215	224	16,753	New York-Northeastern New Jersey.....	33	17,226	...	1,257	34	332	24,737	
Chicago, Ill.....	17	1,705	...	101	16	24	1,877	Chicago, Ill.....	3	275	...	141	2	94	3,223	
Los Angeles, Calif.....	18	1,363	...	43	16	11	854	Los Angeles, Calif.....	5	1,575	...	172	7	45	4,771	
Philadelphia, Pa.....	3	494	...	10	2	5	209	Philadelphia, Pa.....	11	3,425	...	41	4	114	9,126	
Boston, Mass.....	5	448	...	9	3	4	186	Other metro. areas.....			...					
San Francisco-Oakland, Calif.....	9	597	...	20	7	7	433	Under \$200,000								
St. Louis, Mo.....	5	658	...	7	6	3	141	United States, total...	346	21,046	23.7	2,121	324	863	46,004	
Other metro. areas.....	6	591	...	37	6	9	640	New England.....	24	1,177	...	141	14	58	3,174	
Watch materials, jewelers' tools, supplies, total.....	273	42,849	21.7	5,510	268	1,927	168,115	Middle Atlantic.....	264	12,938	...	1,376	196	510	29,542	
\$1,000,000 and Over								East North Central.....	55	3,577	...	34	56	122	6,346	
United States.....	7	15,671	18.7	1,421	3	661	34,515	West North Central.....	4	582	...	36	13	18	561	
\$500,000--\$999,999								South Atlantic.....	11	821	...	42	8	41	1,677	
United States.....	4	2,932	23.1	364	4	114	7,243	West South Central.....	7	428	...	48	1	52	1,211	
\$200,000--\$499,999								Mountain.....	6	21	...	2	6	187		
United States, total...	37	11,584	23.7	1,638	30	510	31,782	Pacific.....	17	1,487	...	137	29	56	3,716	
Middle Atlantic.....	16	4,860	...	586	14	174	11,832	14 metro. areas, total	294	17,411	23.2	1,814	267	680	38,580	
East North Central.....	7	2,010	...	336	9	116	6,579	New York-Northeastern New Jersey.....	174	11,231	...	1,250	155	457	26,651	
West North Central.....	4	1,487	...	349	1	75	4,548	Chicago, Ill.....	31	1,675	...	174	30	66	3,358	
Pacific.....	4	1,441	...	189	5	45	3,312	Los Angeles, Calif.....	14	505	...	77	15	14	444	
Other divisions.....	6	2,186	...	278	10	162	5,411	Philadelphia, Pa.....	16	74	...	67	24	26	1,748	
14 metro. areas.....	24	7,022	22.2	870	29	271	16,776	Boston, Mass.....	11	667	...	9	8	36	1,924	
Under \$200,000								San Francisco-Oakland, Calif.....	9	584	...	55	11	13	1,177	
United States, total...	225	12,662	22.8	1,587	222	642	36,675	Pittsburgh, Pa.....	3	279	...	33	14	53		
New England.....	19	1,271	...	156	11	77	3,553	St. Louis, Mo.....	5	241	...	5	3	14		
Middle Atlantic.....	114	6,138	...	564	115	234	11,081	Cleveland, Ohio.....	6	552	...	44	5	15	71	
East North Central.....	27	1,666	...	283	23	106	5,254	Baltimore, Md.....	4	470	...	57	2	11	1,227	
West North Central.....	15	867	...	124	19	55	2,455	Other metro. areas.....	7	175	...	25	5	11	524	
South Atlantic.....	11	756	...	133	9	54	2,570	Miscellaneous jewelry, total.....	1,134	166,671	12.3	16,032	1,311	4,210	284,136	
East South Central.....	8	377	...	44	2	25	972	\$1,000,000 and Over								
West South Central.....	7	334	...	50	6	18	1,050	United States, total...	14	5,625	24.4	4,772	...	1,511	78,161	
Mountain.....	5	367	...	45	4	21	943	Middle Atlantic.....	7	14,888	...	1,663	...	395	31,329	
Pacific.....	19	866	...	143	22	51	2,742	Other divisions.....	17	2,797	...	2,455	...	656	46,791	
14 metro. areas, total	161	9,227	21.4	1,060	160	414	20,452	14 metro. areas.....	13	27,581	21.2	3,234	...	744	62,111	
New York-Northeastern New Jersey.....	88	4,453	...	347	86	136	6,679	\$500,000--\$999,999								
Chicago, Ill.....	9	287	...	23	10	10	417	United States, total...	36	3,312	14.6	2,576	11	574	46,012	
Los Angeles, Calif.....	6	83	...	2	7	3	83	Middle Atlantic.....	21	13,657	...	1,654	7	333	28,142	
Philadelphia, Pa.....	15	969	...	113	19	56	3,422	East North Central.....	1	6,217	...	542	2	125	9,223	
Detroit, Mich.....	3	165	...	22	4	11	575	Other divisions.....	4	2,666	...	404	2	116	8,447	
Boston, Mass.....	14	1,114	...	154	11	61	2,922	14 metro. areas, total	14	12,513	21.6	1,577	...	435	34,400	
San Francisco-Oakland, Calif.....	8	543	...	109	10	36	2,734	New York-Northeastern New Jersey.....	18	11,222	...	1,328	3	167	23,453	
St. Louis, Mo.....	4	133	...	22	4	11	413	Chicago, Ill.....	5	3,542	...	336	1	77	4,958	
Cleveland, Ohio.....	5	509	...	111	4	34	2,141	Other metro. areas.....	6	3,699	...	293	5	89	6,489	
Minneapolis-St. Paul, Minn.....	3	262	...	44	4	17	766	\$200,000--\$499,999								
Other metro. areas.....	6	698	...	108	2	39	2,100	United States, total...	24	42,427	16.6	3,746	134	888	69,736	
Costume jewelry, total	435	71,203	20.9	7,256	398	2,402	159,757	New England.....	11	3,141	...	414	3	95	7,122	
\$1,000,000 and Over								Middle Atlantic.....	23	27,672	...	2,110	49	515	34,399	
United States.....	11	18,414	15.9	1,535	4	371	27,910	East North Central.....	19	5,182	...	675	16	127	11,549	
14 metro. areas.....	10	18,419	15.8	1,535	4	371	27,910	West North Central.....	3	444	...	151	1	29	2,450	
\$500,000--\$999,999								South Atlantic.....	4	1,433	...	141	2	37	2,471	
United States, total...	19	13,048	22.8	1,913	7	540	40,874	West South Central.....	3	1,249	...	78	5	27	2,120	
Middle Atlantic.....	12	8,350	...	1,125	4	337	23,024	Mountain.....	3	791	...	67	5	26	1,496	
Other divisions.....	7	4,698	...	788	3	203	17,850	Pacific.....	6	2,660	...	110	12	31	2,635	
14 metro. areas.....	14	9,550	21.7	1,317	4	366	26,201	14 metro. areas, total	111	37,532	16.3	3,194	114	743	59,315	
\$200,000--\$499,999								New York-Northeastern New Jersey.....	73	23,794	...	1,476	75	472	37,344	
United States, total...	60	18,690	21.4	2,228	63	628	44,267	Chicago, Ill.....	15	4,241	...	524	...	179	1,177	
New England.....	6	1,741	...	176	4	54	2,421	Los Angeles, Calif.....	7	2,115	...	41	...	25	1,177	
Middle Atlantic.....	36	11,237	...	1,368	47	371	27,448	Philadelphia, Pa.....	7	1,775	...	75	1	3	1,565	
East North Central.....	6	2,790	...	298	4	21	6,672	Boston, Mass.....	5	1,754	...	147	...	55	3,744	
West North Central.....	4	1,234	...	137	3	48	3,520	Other metro. areas.....	7	3,631	...	37	5	63	4,455	
Pacific.....	8	2,358	...	249	12	69	5,808									

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED

STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales size group, geographic division and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued							
Miscellaneous jewelry—Continued								Petroleum and products—Continued							
Under \$200,000								\$200,000--\$499,999—Con.							
United States, total...	1,120	62,481	17.7	4,538	1,166	1,747	90,108	East North Central.....	30	9,591	...	792	17	253	15,618
New England.....	65	3,926	...	316	62	122	6,224	West North Central.....	25	8,587	...	867	9	272	16,026
Middle Atlantic.....	720	38,395	...	2,680	752	1,019	53,219	South Atlantic.....	19	5,306	...	345	9	109	5,960
East North Central.....	120	7,953	...	530	120	214	10,536	West South Central.....	7	1,955	...	135	2	48	2,586
West North Central.....	39	2,551	...	169	49	72	3,428	Mountain.....	26	7,637	...	404	16	152	7,536
South Atlantic.....	31	1,172	...	117	32	52	2,098	Pacific.....	25	1,553	...	141	...	38	2,548
East South Central.....	8	563	...	96	6	30	1,848	14 metro. areas, total.	92	30,528	17.2	2,431	40	708	46,284
West South Central.....	18	1,117	...	102	22	51	2,113	New York-Northeastern New							
Mountain.....	11	685	...	38	11	17	845	Jersey.....	27	9,540	...	806	4	209	14,508
Pacific.....	108	6,519	...	490	112	170	9,797	Chicago, Ill.....	8	2,914	...	229	4	70	4,308
14 metro. areas, total.	971	53,833	17.0	3,621	1,012	1,379	71,513	Los Angeles, Calif.....	13	3,847	...	119	16	36	2,472
New York-Northeastern New								Philadelphia, Pa.....	8	2,873	...	233	5	77	5,031
Jersey.....	621	32,145	...	2,207	643	803	43,505	Boston, Mass.....	12	3,887	...	263	4	94	5,126
Chicago, Ill.....	69	4,258	...	256	72	103	5,002	San Francisco-Oakland,							
Los Angeles, Calif.....	73	4,840	...	257	79	99	5,069	Calif.....	4	1,344	...	167	1	44	3,461
Philadelphia, Pa.....	40	2,323	...	147	55	107	3,294	Pittsburgh, Pa.....	3	896	...	59	4	22	1,047
Detroit, Mich.....	18	1,202	...	89	21	32	1,806	Cleveland, Ohio.....	5	1,485	...	124	...	34	2,541
Boston, Mass.....	40	2,593	...	173	32	62	3,361	Baltimore, Md.....	4	1,215	...	117	...	26	1,773
San Francisco-Oakland,								Other metro. areas.....	8	2,527	...	314	2	96	6,017
Calif.....	24	1,059	...	134	22	36	2,358	Under \$200,000							
Pittsburgh, Pa.....	10	639	...	19	11	11	421	United States, total...	620	48,326	21.0	4,447	437	1,625	88,207
St. Louis, Mo.....	16	1,089	...	91	14	40	1,703	New England.....	37	2,687	...	237	22	92	4,069
Washington, D. C.....	4	155	...	13	5	4	258	Middle Atlantic.....	169	13,493	...	1,387	77	509	27,144
Cleveland, Ohio.....	8	488	...	19	8	8	373	East North Central.....	107	8,038	...	412	80	289	18,176
Baltimore, Md.....	6	194	...	19	8	8	377	West North Central.....	38	3,008	...	318	25	116	7,227
Minneapolis-St. Paul, Minn.	9	661	...	41	13	15	995	South Atlantic.....	90	6,729	...	527	65	212	10,464
Buffalo, N. Y.....	23	1,587	...	156	29	51	2,991	East South Central.....	14	1,612	...	99	12	39	1,708
Petroleum and products, total.....	1,012	443,358	11.2	23,505	588	7,271	450,529	West South Central.....	89	6,321	...	375	85	186	7,794
\$5,000,000 and Over								Mountain.....	16	1,289	...	112	11	36	1,926
United States.....	9	122,937	5.1	3,438	...	1,355	65,223	Pacific.....	60	5,149	...	480	40	146	9,699
\$1,000,000--\$4,999,999								14 metro. areas, total.	223	18,650	22.6	2,090	131	674	41,528
United States, total...	71	137,296	8.4	6,067	10	1,405	114,658	New York-Northeastern New							
New England.....	6	9,775	...	518	...	108	8,435	Jersey.....	86	6,422	...	756	46	253	14,915
Middle Atlantic.....	29	56,231	...	2,379	3	582	41,487	Chicago, Ill.....	26	2,283	...	218	23	68	3,954
East North Central.....	14	29,088	...	1,005	3	172	19,419	Los Angeles, Calif.....	24	1,733	...	212	16	62	4,034
West North Central.....	5	7,669	...	431	...	117	7,788	Philadelphia, Pa.....	8	939	...	125	4	37	2,053
West South Central.....	5	11,242	...	649	4	187	14,751	Detroit, Mich.....	3	274	...	40	...	11	808
Pacific.....	9	17,952	...	1,007	...	224	21,407	Boston, Mass.....	12	874	...	39	5	14	692
Other divisions.....	3	5,339	...	78	...	15	1,371	San Francisco-Oakland,							
14 metro. areas, total.	43	89,108	7.7	3,607	4	745	65,011	Calif.....	10	923	...	72	10	22	1,573
New York-Northeastern New								Pittsburgh, Pa.....	12	1,090	...	84	7	52	1,987
Jersey.....	23	46,933	...	1,937	2	449	33,292	Washington, D. C.....	5	519	...	50	3	15	1,830
Chicago, Ill.....	6	14,101	...	437	2	22	7,829	Cleveland, Ohio.....	11	1,118	...	191	5	44	4,001
Los Angeles, Calif.....	6	12,639	...	831	...	182	16,102	Baltimore, Md.....	15	1,293	...	76	11	30	1,502
Other metro. areas.....	8	15,435	...	402	...	92	7,788	Buffalo, N. Y.....	7	719	...	114	1	39	2,179
\$500,000--\$999,999								Other metro. areas.....	4	463	...	113	...	27	3,000
United States, total...	90	63,600	14.5	4,191	13	1,188	80,499	Flowers (cut), potted plants, total.....	539	128,705	19.0	13,971	420	4,266	245,651
New England.....	10	6,939	...	499	1	180	8,889	\$1,000,000 and Over							
Middle Atlantic.....	20	14,759	...	1,096	13	286	19,455	United States, total...	16	25,198	16.6	2,972	...	735	44,647
East North Central.....	15	10,817	...	694	1	162	13,136	Middle Atlantic.....	4	5,396	...	775	...	179	12,073
West North Central.....	14	9,403	...	705	5	229	15,218	East North Central.....	7	11,928	...	1,124	...	220	14,491
South Atlantic.....	7	4,688	...	510	1	141	9,242	Other divisions.....	5	7,874	...	1,073	...	336	18,083
West South Central.....	6	3,985	...	140	5	49	2,684	14 metro. areas.....	13	19,602	17.9	2,578	...	612	37,956
Pacific.....	13	8,920	...	389	4	110	8,687	\$500,000--\$999,999							
Other divisions.....	5	3,589	...	158	3	31	3,188	United States, total...	48	32,813	19.2	3,670	12	1,070	63,604
14 metro. areas, total.	44	31,987	15.4	2,235	16	633	43,710	New England.....	3	2,275	...	229	...	69	3,894
New York-Northeastern New								Middle Atlantic.....	14	9,556	...	1,286	...	396	22,736
Jersey.....	15	10,533	...	667	9	164	11,747	East North Central.....	12	8,239	...	842	...	212	12,926
Chicago, Ill.....	5	3,345	...	262	...	65	6,240	South Atlantic.....	5	3,673	...	306	...	83	4,761
Los Angeles, Calif.....	9	6,256	...	309	4	86	7,089	West South Central.....	3	1,721	...	105	...	28	2,529
Detroit, Mich.....	3	2,821	...	141	1	34	2,559	Pacific.....	8	5,170	...	583	7	167	11,035
Boston, Mass.....	3	2,642	...	186	1	81	3,177	Other divisions.....	3	2,179	...	319	3	115	5,723
Minneapolis-St. Paul, Minn.	3	1,670	...	162	1	39	2,915	14 metro. areas, total.	29	20,381	20.0	2,350	6	679	40,412
Other metro. areas.....	6	4,720	...	508	...	164	9,983	New York-Northeastern New							
\$200,000--\$499,999								Jersey.....	8	4,925	...	415	1	99	7,599
United States, total...	222	71,199	17.3	5,362	108	1,698	101,942	Los Angeles, Calif.....	3	2,101	...	258	...	63	4,514
New England.....	26	8,657	...	562	10	190	10,202	Boston, Mass.....	3	2,275	...	229	...	69	3,894
Middle Atlantic.....	60	20,150	...	1,604	25	501	30,779	Other metro. areas.....	15	11,080	...	1,448	5	448	24,405

See footnotes at end of table.

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued								
Flowers (cut), potted plants—Continued								Forest products (exc. lumber), total.....	157	123,273	15.2	10,658	278	4,303	215,382	
\$200,000--\$499,999								\$1,000,000 and Over								
United States, total...	141	45,397	19.2	4,804	69	1,391	85,054	United States, total...	29	82,687	11.0	5,068	8	2,064	106,370	
New England.....	12	3,542	...	366	2	91	6,487	Middle Atlantic.....	6	34,765	...	617	...	96	10,052	
Middle Atlantic.....	38	12,105	...	1,580	13	424	27,130	East North Central.....	6	12,926	...	460	...	114	12,020	
East North Central.....	30	10,394	...	1,018	16	297	18,071	West North Central.....	7	20,303	...	3,056	1	1,499	66,975	
West North Central.....	12	3,707	...	271	7	102	5,074	Other divisions.....	10	14,693	...	935	1	355	17,323	
South Atlantic.....	13	4,584	...	414	8	114	7,362	14 metro. areas.....	16	62,663	11.2	3,812	4	1,594	79,194	
East South Central.....	9	2,831	...	240	3	71	3,989	\$500,000--\$999,999								
West South Central.....	10	3,084	...	213	10	72	4,030	United States, total...	13	8,503	26.2	1,332	9	386	23,567	
Mountain.....	3	920	...	194	...	63	3,264	Middle Atlantic.....	4	2,664	...	382	3	113	7,499	
Pacific.....	14	4,228	...	508	10	147	9,647	East North Central.....	5	3,349	...	645	3	190	11,169	
14 metro. areas, total.	72	23,526	21.3	2,927	33	802	52,494	Other divisions.....	4	2,490	...	305	3	83	4,899	
New York-Northeastern New Jersey.....	28	9,013	...	1,116	5	270	18,747	14 metro. areas.....	5	3,195	21.0	530	5	134	10,338	
Chicago, Ill.....	3	1,094	...	126	...	33	2,234	\$200,000--\$499,999								
Los Angeles, Calif.....	7	2,066	...	243	4	73	4,970	United States, total...	51	16,594	20.2	1,951	38	791	36,860	
Philadelphia, Pa.....	4	2,299	...	202	5	73	3,520	Middle Atlantic.....	24	7,480	...	938	16	336	18,211	
Detroit, Mich.....	6	2,073	...	285	7	86	5,244	East North Central.....	7	2,232	...	323	3	100	5,294	
Boston, Mass.....	7	2,305	...	225	2	49	4,069	South Atlantic.....	4	1,311	...	108	1	49	1,933	
St. Louis, Mo.....	3	803	...	69	...	21	1,362	East South Central.....	3	1,142	...	120	3	64	2,481	
Cleveland, Ohio.....	4	1,434	...	183	...	42	2,790	West South Central.....	4	1,373	...	181	4	143	3,652	
Other metro. areas.....	10	3,379	...	478	10	155	9,558	Pacific.....	5	1,731	...	213	5	55	3,091	
Under \$200,000								Other divisions.....	4	1,325	...	68	6	44	2,198	
United States, total...	334	25,297	20.9	2,525	339	1,080	52,346	14 metro. areas, total.	34	10,643	22.4	1,352	25	511	26,058	
New England.....	37	2,675	...	300	30	133	5,560	New York-Northeastern New Jersey.....	19	5,673	...	778	12	284	15,844	
Middle Atlantic.....	86	6,131	...	679	73	285	14,039	Chicago, Ill.....	3	1,140	...	183	...	50	2,904	
East North Central.....	29	2,790	...	249	30	95	5,676	Other metro. areas.....	12	3,830	...	391	13	177	7,310	
West North Central.....	14	1,220	...	136	6	78	3,818	Under \$200,000								
South Atlantic.....	33	3,318	...	264	21	127	6,313	United States, total...	264	15,489	26.2	2,307	223	1,062	48,585	
East South Central.....	10	1,146	...	109	9	48	2,069	New England.....	31	1,541	...	225	26	102	4,152	
West South Central.....	22	1,890	...	149	17	65	3,105	Middle Atlantic.....	80	3,927	...	586	70	246	11,613	
Mountain.....	3	93	...	6	2	5	195	East North Central.....	54	3,791	...	555	46	251	13,345	
Pacific.....	101	5,984	...	573	151	244	11,571	West North Central.....	15	1,052	...	152	10	64	2,830	
14 metro. areas, total.	197	12,996	22.1	1,398	218	574	28,541	South Atlantic.....	22	1,552	...	145	18	77	2,900	
New York-Northeastern New Jersey.....	59	3,960	...	469	51	168	8,938	West South Central.....	13	706	...	154	12	58	2,462	
Chicago, Ill.....	5	586	...	45	4	13	880	Pacific.....	38	2,104	...	271	35	186	8,525	
Los Angeles, Calif.....	26	2,433	...	204	27	69	4,155	Other divisions.....	11	816	...	119	6	78	2,758	
Philadelphia, Pa.....	9	573	...	77	6	39	1,867	14 metro. areas, total.	134	7,606	25.9	1,142	121	459	22,358	
Detroit, Mich.....	3	319	...	25	2	11	809	New York-Northeastern New Jersey.....	48	2,307	...	329	38	119	6,612	
Boston, Mass.....	17	1,133	...	103	10	53	2,035	Chicago, Ill.....	13	882	...	213	10	82	3,828	
San Francisco-Oakland, Calif.....	66	2,802	...	325	116	156	6,543	Los Angeles, Calif.....	7	232	...	47	7	31	1,152	
St. Louis, Mo.....	4	354	...	65	...	29	1,243	Philadelphia, Pa.....	7	301	...	49	7	26	945	
Baltimore, Md.....	3	271	...	29	...	17	902	Detroit, Mich.....	4	307	...	41	5	18	949	
Other metro. areas.....	5	565	...	58	2	19	1,163	Boston, Mass.....	14	239	...	136	10	53	2,435	
Bulbs, plants, total.	90	17,770	25.2	2,459	54	858	90,110	San Francisco-Oakland, Calif.....	9	441	...	34	11	14	690	
\$1,000,000 and Over								Pittsburgh, Pa.....	6	339	...	63	5	30	1,178	
United States.....	3	4,119	20.4	565	...	106	10,596	St. Louis, Mo.....	4	315	...	81	1	32	1,603	
14 metro. areas.....	3	4,119	20.4	565	...	106	10,596	Cleveland, Ohio.....	7	393	...	34	12	19	940	
\$500,000--\$999,999								Baltimore, Md.....	3	285	...	24	3	9	466	
United States.....	6	4,063	24.3	491	...	146	9,021	Minneapolis-St. Paul, Minn.....	6	534	...	29	5	10	553	
14 metro. areas.....	6	4,063	24.3	491	...	146	9,021	Buffalo, N. Y.....	6	371	...	62	7	16	1,007	
\$200,000--\$499,999								General merchandise, total.	98	467,422	10.6	31,939	45	10,121	588,301	
United States, total...	19	5,450	24.8	738	3	232	13,513	\$5,000,000 and Over								
Middle Atlantic.....	8	2,288	...	400	3	123	6,742	United States, total...	26	358,934	10.3	24,662	...	7,504	447,944	
Pacific.....	7	2,130	...	266	...	82	4,968	Middle Atlantic.....	5	99,532	...	5,032	...	817	70,999	
Other divisions.....	4	1,032	...	72	...	27	1,803	East North Central.....	5	70,604	...	5,459	...	1,936	114,874	
14 metro. areas.....	13	3,912	28.4	611	3	188	10,590	West North Central.....	8	102,331	...	6,465	...	2,359	127,217	
Under \$200,000								Other divisions.....	7	86,467	...	7,706	...	2,392	134,859	
United States, total...	62	4,138	31.6	665	51	374	16,980	14 metro. areas, total.	18	295,496	10.0	19,566	...	5,809	352,895	
Middle Atlantic.....	19	990	...	156	11	76	4,015	New York-Northeastern New Jersey.....	6	99,532	...	5,032	...	817	70,999	
East North Central.....	7	588	...	104	4	48	2,461	Minneapolis-St. Paul, Minn.....	4	61,532	...	3,170	...	1,130	65,461	
West North Central.....	3	322	...	64	2	67	3,058	Other metro. areas.....	8	134,432	...	11,364	...	3,862	217,475	
South Atlantic.....	4	421	...	89	3	67	1,672	\$1,000,000--\$4,999,999								
West South Central.....	4	444	...	59	...	23	1,446	United States, total...	40	94,539	11.7	6,390	22	2,294	124,008	
Pacific.....	20	1,139	...	163	28	75	3,635	Middle Atlantic.....	10	17,958	...	1,417	...	447	30,014	
Other divisions.....	5	214	...	30	3	18	633	East North Central.....	4	13,667	...	1,111	...	363	16,701	
14 metro. areas, total.	33	1,761	31.7	300	34	125	6,812	West North Central.....	6	19,153	...	1,041	...	539	23,322	
New York-Northeastern New Jersey.....	12	649	...	56	8	19	1,116	East South Central.....	3	4,229	...	207	3	71	3,868	
Los Angeles, Calif.....	5	368	...	39	4	16	799	West South Central.....	6	11,391	...	939	7	228	10,634	
Philadelphia, Pa.....	3	198	...	80	2	44	2,285	Mountain.....	4	9,300	...	461	...	176	8,017	
San Francisco-Oakland, Calif.....	3	289	...	55	19	31	1,424	Pacific.....	7	18,241	...	1,614	4	477	31,472	
Other metro. areas.....	10	257	...	70	1	15	1,190									

See footnotes at end of table.

Table 2B. SALES SIZE SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Kind of business, sales size group, geographic division, and metropolitan area		Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales size group, geographic division, and metropolitan area		Establishments	Sales, entire year	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
							Employees	Pay roll								Employees	Pay roll
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued									
General merchandise—Continued								Oils and fats (inedible)—C n.									
\$1,000,000--\$4,999,999								\$500,000--\$499,999									
14 metro. areas, total...								United States, total...									
New York-Northeastern								United States, total...									
New Jersey, Ill.								Middle Atlantic, Pacific									
Los Angeles, Calif.								East North Central, West North Central									
Other metro. areas, total...								South Atlantic, Other divisions									
\$500,000--\$499,999								14 metro. areas, total...									
United States, total...								United States, total...									
Middle Atlantic, Pacific								Middle Atlantic, Pacific									
East North Central, West North Central								East North Central, West North Central									
Other divisions, total...								Other divisions, total...									
14 metro. areas, total...								14 metro. areas, total...									
\$200,000--\$49,999								Textiles and materials, other than dry goods, total...									
United States, total...								\$5,000,000 and Over									
Under \$200,000								United States, total...									
United States, total...								United States, total...									
Middle Atlantic, Pacific								United States, total...									
East North Central, West North Central								United States, total...									
Other divisions, total...								United States, total...									
14 metro. areas, total...								United States, total...									
Leather goods, total...								United States, total...									
\$1,000,000 and Over								United States, total...									
United States, total...								United States, total...									
\$400,000--\$399,999								United States, total...									
United States, total...								United States, total...									
\$200,000--\$49,999								United States, total...									
United States, total...								United States, total...									
Middle Atlantic, Pacific								United States, total...									
East North Central, West North Central								United States, total...									
Other divisions, total...								United States, total...									
14 metro. areas, total...								United States, total...									
Under \$200,000								United States, total...									
United States, total...								United States, total...									
New England, Middle Atlantic, Pacific								United States, total...									
East North Central, West North Central								United States, total...									
South Atlantic, Other divisions, total...								United States, total...									
14 metro. areas, total...								United States, total...									
New York-Northeastern								United States, total...									
New Jersey, Ill.								United States, total...									
Chicago, Ill.								United States, total...									
Los Angeles, Calif.								United States, total...									
Philadelphia, Pa.								United States, total...									
Boston, Mass.								United States, total...									
San Francisco-Oakland, Calif.								United States, total...									
St. Louis, Mo.								United States, total...									
Other metro. areas, total...								United States, total...									
Oils and fats (inedible), total...								United States, total...									
\$1,000,000 and Over								United States, total...									
United States, total...								United States, total...									
Middle Atlantic, Pacific								United States, total...									
East North Central, West North Central								United States, total...									
Other divisions, total...								United States, total...									
14 metro. areas, total...								United States, total...									

See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

2.79

Table 2B.—SALES SIZE—SERVICE WHOLESALERS, BY KIND OF BUSINESS—GEOGRAPHIC DIVISIONS AND SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, AND PERSONNEL

Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Kind of business, sales-size group, geographic division, and metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll (Dollars)							Employees (Number)	Pay roll (Dollars)	
OTHER MERCHANT WHOLESALERS—Continued								OTHER MERCHANT WHOLESALERS—Continued								
Textiles, etc., other than dry goods—Con.								Kinds of business, n.e.c.—Continued								
Under \$200,000—Con.								\$1,000,000—\$4,999,999								
14 metro. areas, total.	251	18,732	17.5	1,599	230	684	32,929	United States, total...	50	97,405	13.6	6,015	11	1,874	125,086	
New York-Northeastern								New England.....	9	15,211	...	1,116	3	391	19,103	
New Jersey.....	139	9,317	...	687	131	264	14,445	Middle Atlantic.....	21	37,689	...	2,381	5	606	43,301	
Chicago, Ill.....	25	2,087	...	260	10	95	4,890	East North Central.....	4	7,976	...	582	...	173	11,571	
Los Angeles, Calif.....	20	2,471	...	226	24	97	4,368	West South Central.....	3	6,620	...	480	...	309	18,991	
Philadelphia, Pa.....	15	1,015	...	51	13	21	931	Pacific.....	7	11,637	...	936	...	208	19,687	
Detroit, Mich.....	4	367	...	30	5	13	533	Other divisions.....	6	8,210	...	620	...	187	12,433	
Boston, Mass.....	19	1,102	...	144	17	68	2,889	14 metro. areas, total.....	37	62,514	14.5	4,708	11	1,334	90,310	
San Francisco-Oakland, Calif.....	5	498	...	19	4	6	393	\$500,000—\$999,999								
Pittsburgh, Pa.....	3	201	...	26	4	14	563	United States, total...	47	67,407	18.2	6,003	58	1,665	107,562	
St. Louis, Mo.....	6	703	...	94	3	58	2,333	New England.....	3	2,268	...	166	1	32	2,448	
Cleveland, Ohio.....	3	256	...	22	0	16	472	Middle Atlantic.....	42	29,459	...	2,777	21	705	49,415	
Baltimore, Md.....	5	164	...	13	4	10	261	East North Central.....	14	10,451	...	905	17	248	17,897	
Minneapolis-St. Paul, Minn.....	4	231	...	...	6	...	...	South Atlantic.....	7	4,472	...	370	4	95	7,373
Other metro. areas.....	3	320	...	47	3	17	846	East South Central.....	4	3,093	...	147	2	57	3,063	
Yarns, total.....	210	144,652	6.9	4,946	127	1,028	87,463	Pacific.....	16	11,385	...	913	9	250	19,754	
								Other divisions.....	11	6,779	...	725	4	278	27,608	
\$5,000,000 and Over								14 metro. areas, total.....	62	44,501	14.1	6,092	31	1,009	73,746	
United States, total...	4	32,935	4.1	695	7	95	11,739	New York-Northeastern								
Middle Atlantic.....	4	32,935	...	695	7	95	11,739	New Jersey.....	32	12,996	...	2,316	11	548	40,081	
14 metro. areas.....	4	32,935	4.1	695	7	95	11,739	Chicago, Ill.....	7	5,233	...	498	1	115	3,568	
\$1,000,000—\$4,999,999								Los Angeles, Calif.....	8	5,675	...	394	3	95	6,888	
United States, total...	28	64,888	5.4	1,815	11	282	30,755	Philadelphia, Pa.....	6	3,864	...	268	...	85	5,592	
Middle Atlantic.....	23	53,851	...	1,475	10	224	26,268	San Francisco-Oakland, Calif.....	3	2,164	...	178	...	49	4,424	
Other divisions.....	5	11,037	...	340	1	58	4,487	Other metro. areas.....	6	4,073	...	418	7	117	7,173	
14 metro. areas.....	24	55,976	6.0	1,713	9	268	29,096	\$200,000—\$499,999								
\$500,000—\$999,999								United States, total...	273	84,824	19.1	7,921	326	2,321	145,427	
United States, total...	30	20,960	9.9	1,095	17	246	19,267	New England.....	12	3,466	...	353	4	84	5,928	
Middle Atlantic.....	24	17,121	...	982	12	214	17,003	Middle Atlantic.....	103	31,935	...	2,899	85	794	51,336	
East North Central.....	3	1,930	...	92	...	23	1,866	East North Central.....	65	21,857	...	2,076	47	648	41,000	
Other divisions.....	3	1,909	...	21	5	9	398	West North Central.....	16	4,810	...	658	18	190	11,347	
14 metro. areas.....	24	17,121	10.4	982	12	214	17,003	South Atlantic.....	19	5,849	...	411	16	122	6,884	
\$200,000—\$499,999								East South Central.....	12	3,796	...	369	13	109	5,486	
United States, total...	44	15,039	9.8	667	24	148	10,930	West South Central.....	17	5,120	...	348	17	125	5,969	
New York-Northeastern								Mountain.....	6	1,669	...	138	4	43	2,716	
New Jersey.....	37	12,543	...	540	20	116	8,913	Pacific.....	23	6,322	...	769	14	206	14,761	
Philadelphia, Pa.....	3	1,219	...	39	3	12	376	14 metro. areas, total.....	163	51,136	19.6	4,980	139	1,343	90,202	
Other metro. areas.....	4	1,277	...	88	1	20	1,641	New York-Northeastern								
Under \$200,000								New Jersey.....	77	23,547	...	2,077	55	538	36,896	
United States, total...	98	8,317	13.9	509	65	213	11,266	Chicago, Ill.....	28	9,451	...	1,043	20	280	20,843	
New England.....	11	1,292	...	68	8	18	1,433	Los Angeles, Calif.....	12	3,156	...	446	4	127	8,945	
Middle Atlantic.....	75	6,602	...	391	50	161	8,504	Philadelphia, Pa.....	14	4,366	...	394	22	127	6,761	
South Atlantic.....	3	316	...	20	1	14	385	Detroit, Mich.....	4	1,431	...	105	3	68	3,925	
Pacific.....	3	334	...	13	1	12	450	Boston, Mass.....	5	1,506	...	152	2	25	2,843	
Other divisions.....	4	373	...	17	5	8	564	San Francisco-Oakland, Calif.....	7	1,295	...	187	1	46	3,346	
14 metro. areas, total.	83	7,446	13.7	437	56	185	9,825	Pittsburgh, Pa.....	4	1,343	...	83	4	41	1,864	
New York-Northeastern								Cleveland, Ohio.....	4	1,432	...	105	5	30	1,822	
New Jersey.....	68	6,109	...	372	44	148	8,050	Minneapolis-St. Paul, Minn.....	5	1,339	...	85	7	33	1,635	
Philadelphia, Pa.....	6	479	...	19	5	13	454	Other metro. areas.....	4	970	...	103	...	26	1,272	
Boston, Mass.....	3	305	...	16	1	4	277	Under \$200,000								
Other metro. areas.....	6	597	...	30	6	20	1,044	United States, total...	1,348	86,355	22.4	8,626	1,189	3,668	181,185	
Kinds of business, n.e.c., total.....	1,836	730,647	9.7	33,646	1,486	10,266	650,765	New England.....	63	3,865	...	360	44	175	7,923	
\$5,000,000 and Over								Middle Atlantic.....	568	31,401	...	3,132	445	1,259	63,820	
United States.....	18	404,006	2.7	4,481	2	738	71,509	East North Central.....	235	14,847	...	1,606	206	624	34,590	
14 metro. areas.....	18	404,006	2.7	4,481	2	738	71,509	West North Central.....	80	4,815	...	533	65	231	10,953	

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS													
Groceries (general line), not sponsoring cooperative or voluntary groups, total.....	2,376	3,395,228	8.7	2,376	3,033,177	8.9	2.3	2.4	1.8	1.2	0.9	0.3	1,371
\$5,000,000 and over.....	6	547,060	12.1	6	527,500	11.9	1.9	3.6	2.1	1.2	1.2	0.4	7
\$1,000,000--\$4,999,999.....	1,036	1,867,480	8.1	954	1,725,792	8.2	2.2	2.1	1.6	1.2	0.8	0.3	436
Corporate.....	725	1,465,386	8.6	730	1,360,367	8.7	2.5	2.2	1.7	1.2	0.8	0.3	...
Noncorporate.....	311	402,094	6.4	224	365,425	6.4	1.4	1.7	1.6	0.9	0.6	0.3	436
\$500,000--\$499,999.....	1,002	722,784	8.0	808	584,181	8.3	2.1	1.8	1.2	1.0	0.9	0.4	508
Corporate.....	612	447,271	8.7	516	378,052	8.7	2.5	2.0	1.2	1.1	0.9	0.4	...
Noncorporate.....	390	275,513	7.7	292	206,129	6.8	1.4	1.6	1.1	0.9	0.9	0.3	508
\$200,000--\$499,999.....	755	267,904	8.4	554	195,601	8.7	2.2	2.0	1.2	0.4	1.2	0.4	420
Corporate.....	334	121,456	9.6	265	98,183	9.4	3.0	2.1	1.8	1.0	1.1	0.4	...
Noncorporate.....	421	146,448	7.3	289	97,417	7.6	1.6	2.0	1.8	0.7	1.2	0.3	420
Groceries (general line), voluntary group wholesalers.....	740	1,623,497	8.3	378	867,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	111
Confectionery, total.....	530	274,496	11.6	386	205,683	11.6	2.6	4.3	1.7	0.7	1.0	0.3	343
\$1,000,000 and over.....	28	65,402	10.5	25	62,247	10.2	3.4	4.0	1.2	0.8	0.6	0.2	18
Corporate.....	18	49,851	11.4	17	(x)	11.5	3.3	4.7	1.3	0.2	0.6	0.2	...
Noncorporate.....	10	15,551	7.9	8	(x)	7.6	1.6	1.7	0.8	0.7	0.6	0.2	18
\$500,000--\$499,999.....	8	66,474	11.3	8	58,226	11.4	3.3	3.6	1.7	0.9	1.1	0.3	69
Corporate.....	4	28,945	14.7	4	(x)	14.5	6.0	3.9	1.9	1.1	1.2	0.4	...
Noncorporate.....	4	37,529	8.8	4	(x)	8.7	2.1	3.3	1.6	0.6	0.9	0.2	69
\$200,000--\$499,999.....	404	1,119,934	11.2	276	85,210	11.8	3.4	4.9	2.0	0.6	1.4	0.5	256
Fish, sea foods (fresh), total.....	519	331,349	15.0	393	274,734	15.1	3.3	2.6	3.5	1.1	1.6	0.6	268
\$1,000,000 and over.....	82	145,418	14.2	75	(x)	14.1	3.4	2.5	3.1	2.1	2.7	0.7	30
Corporate.....	65	116,413	15.2	60	108,602	15.4	3.4	2.6	3.1	2.4	3.1	0.8	...
Noncorporate.....	17	28,005	10.6	15	(x)	11.8	2.7	2.1	3.0	1.6	1.1	0.3	30
\$500,000--\$499,999.....	131	89,395	14.6	104	71,628	14.4	4.7	2.4	3.5	2.2	2.1	0.5	62
Corporate.....	98	52,734	16.6	65	44,234	17.6	5.2	2.5	3.6	2.7	2.3	0.7	...
Noncorporate.....	33	36,661	11.6	39	27,394	11.2	2.2	2.2	3.6	1.4	1.6	0.2	62
\$200,000--\$499,999.....	306	76,416	16.9	214	(x)	16.5	4.2	2.9	4.0	1.9	2.9	0.6	176
Corporate.....	132	39,493	19.2	94	(x)	19.7	6.1	3.1	3.6	2.3	3.1	0.5	...
Noncorporate.....	174	36,923	15.2	120	38,646	14.8	2.9	2.7	4.5	1.5	2.6	0.6	176
Meats, meat products, total.....	2,068	1,830,439	7.3	1,476	1,534,427	7.2	1.1	1.6	1.3	0.7	1.2	0.3	1,316
\$5,000,000 and over.....	36	277,813	4.8	34	(x)	4.7	1.5	0.8	0.9	0.4	0.7	0.4	9
Corporate.....	31	224,738	4.7	29	(x)	4.7	1.5	0.8	1.0	0.6	0.6	0.4	...
Noncorporate.....	5	33,075	4.9	5	33,072	4.9	1.6	1.0	0.6	0.1	0.8	0.8	9
\$1,000,000--\$4,999,999.....	454	848,518	7.2	426	801,591	7.2	2.0	1.6	1.3	0.8	1.2	0.3	304
Corporate.....	263	512,629	8.2	245	484,604	8.2	2.6	1.7	1.4	0.9	1.3	0.3	...
Noncorporate.....	191	335,889	5.7	181	316,986	5.7	1.3	1.4	1.2	0.6	1.0	0.2	304
\$500,000--\$499,999.....	548	393,698	8.1	393	282,136	8.2	2.3	1.8	1.6	0.6	1.5	0.4	351
Corporate.....	332	173,534	9.9	173	128,790	9.9	3.1	2.0	1.8	0.8	1.7	0.5	...
Noncorporate.....	216	220,164	6.6	220	153,346	6.8	1.6	1.7	1.5	0.6	1.3	0.3	351
\$200,000--\$499,999.....	1,025	331,003	8.4	624	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	652
Canned foods, total.....	292	301,105	9.5	227	247,209	9.4	3.1	2.5	1.2	0.7	1.1	0.4	230
\$1,000,000 and over.....	64	155,179	8.0	58	144,294	8.1	2.6	2.2	1.3	0.6	1.0	0.4	26
Corporate.....	49	134,785	8.3	44	(x)	8.4	2.7	2.3	1.3	0.6	1.0	0.5	...
Noncorporate.....	15	20,394	5.8	14	(x)	5.9	1.9	1.2	1.7	0.4	0.5	0.2	26
\$500,000--\$499,999.....	108	73,716	10.7	77	52,246	11.1	3.5	3.2	2.2	1.0	1.2	0.4	71
Corporate.....	54	38,794	12.6	47	28,515	13.1	4.7	3.4	2.1	1.2	1.2	0.5	...
Noncorporate.....	54	34,922	8.6	30	23,731	8.6	2.0	2.0	2.3	0.8	1.2	0.3	71
\$200,000--\$499,999.....	126	72,077	11.7	152	50,664	12.4	3.9	3.1	2.4	0.9	1.6	0.5	133
Corporate.....	27	36,028	13.6	64	21,778	14.2	5.5	3.1	2.6	0.9	1.6	0.5	...
Noncorporate.....	133	44,179	10.3	89	28,886	11.0	2.5	3.2	2.3	0.9	1.6	0.5	133
Coffee, tea, spices, total.....	146	57,319	6.9	175	547,306	6.2	1.9	2.4	1.2	0.6	0.4	0.3	71
\$5,000,000 and over.....	26	38,247	3.8	26	368,247	3.2	1.1	1.0	1.0	0.3	0.2	0.2	19
Corporate.....	11	366,127	4.1	10	300,527	4.3	1.2	1.1	1.2	0.3	0.2	0.3	...
Noncorporate.....	15	6,720	1.5	16	67,720	1.1	1.1	0.7	0.1	(z)	(z)	0.1	19
\$1,000,000--\$4,999,999.....	56	133,463	11.2	54	(x)	11.6	3.1	2.9	1.4	1.1	0.8	0.3	15
\$500,000--\$499,999.....	38	19,447	16.6	34	24,239	16.2	4.3	5.5	3.5	1.9	1.5	0.5	10
Corporate.....	31	22,895	18.0	27	(x)	17.0	4.6	6.1	2.2	2.1	1.6	0.4	...
Noncorporate.....	7	6,552	11.1	7	(x)	12.7	3.2	2.7	3.8	1.0	1.1	0.9	10
\$200,000--\$499,999.....	79	177,410	19.4	62	(x)	21.0	6.2	7.3	2.7	2.3	1.9	0.6	27
Dried fruits, nuts, total.....	76	164,644	9.7	37	42,923	9.4	2.8	2.1	0.9	2.2	1.0	0.4	32
Flour, total.....	131	112,764	8.0	105	90,844	8.0	2.3	2.2	1.6	0.6	0.6	0.4	76
\$1,000,000 and over.....	4	177,311	7.1	21	(x)	7.8	2.3	2.3	1.2	0.4	0.4	0.2	17
Corporate.....	1	141,149	9.6	1	(x)	9.4	3.9	3.0	1.3	0.5	0.4	0.3	...
Noncorporate.....	3	36,162	4.5	20	(x)	4.3	1.4	1.0	1.1	0.4	0.3	0.1	17
\$500,000--\$499,999.....	10	12,020	8.4	21	21,351	8.8	2.1	2.0	2.1	0.8	0.9	1.0	25
Corporate.....	4	12,063	11.4	14	(x)	11.1	2.9	2.8	1.1	1.3	1.2	1.8	...
Noncorporate.....	6	14,217	5.8	7	(x)	5.8	1.3	1.4	2.0	0.4	0.5	0.2	25
\$200,000--\$499,999.....	41	1,078,271	2.9	43	(x)	3.1	1.1	2.2	2.1	0.2	0.9	0.5	34

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy		Other expenses
GROCERIES, CONFECTIONERY, MEATS—Continued													
Frosted, frozen foods, total.....	247	218,474	13.4	208	196,183	13.4	3.6	2.6	2.9	1.8	1.3	0.7	84
\$5,000,000 and over.....	6	36,321	10.4	6	36,321	10.4	2.8	3.2	1.8	1.8	0.8	1.0	...
\$1,000,000—\$4,999,999.....	53	97,369	13.4	49	90,603	13.9	3.9	3.3	2.9	1.0	1.2	0.6	13
Corporate.....	47	86,644	14.2	43	79,878	14.2	3.9	3.5	2.3	2.0	1.3	0.6	...
Noncorporate.....	6	10,725	11.6	6	10,725	11.6	2.7	2.3	2.9	2.3	0.7	0.7	13
\$500,000—\$999,999.....	65	45,336	14.0	53	37,136	14.3	3.9	3.7	3.0	1.9	1.2	0.6	17
Corporate.....	49	33,804	15.0	40	27,752	15.4	4.3	3.9	3.3	2.0	1.3	0.6	17
Noncorporate.....	16	11,532	11.1	13	9,434	11.2	2.5	3.3	2.1	1.6	1.2	0.5	...
\$200,000—\$499,999.....	123	38,668	17.1	100	32,378	17.6	3.8	4.5	3.9	2.1	2.4	0.9	54
Corporate.....	70	21,743	18.4	59	18,000	19.7	4.0	4.3	4.2	2.5	2.2	0.9	...
Noncorporate.....	53	17,925	14.8	41	13,875	14.3	2.4	3.6	3.4	1.6	1.0	1.1	54
Miscellaneous grocery specialties, total.....	1,010	760,493	11.1	773	830,666	8.6	2.1	2.2	1.7	0.7	0.8	0.4	509
\$5,000,000 and over.....	18	276,510	3.2	18	276,510	3.2	1.1	0.7	1.4	0.2	0.1	0.2	10
\$1,000,000—\$4,999,999.....	180	318,174	10.1	161	281,680	3.9	0.5	3.6	1.9	0.9	0.7	0.4	59
Corporate.....	135	239,736	10.5	118	(x)	15.4	2.7	3.7	2.1	1.5	0.7	0.4	...
Noncorporate.....	45	78,438	8.5	43	(x)	8.5	2.1	2.4	1.7	0.9	0.9	0.5	59
\$500,000—\$999,999.....	276	192,838	11.6	214	147,582	12.2	3.3	3.4	2.3	0.9	1.3	0.5	150
Corporate.....	159	113,768	13.7	120	85,463	14.2	4.0	4.8	2.5	1.1	1.4	0.5	...
Noncorporate.....	117	79,070	8.8	94	62,119	9.4	2.2	2.7	2.1	0.7	1.1	0.5	150
\$200,000—\$499,999.....	546	172,471	13.4	390	123,492	13.8	3.5	4.7	2.7	1.0	1.2	0.5	290
Corporate.....	236	78,132	16.1	168	57,145	16.3	4.0	5.5	2.4	1.2	1.7	0.5	...
Noncorporate.....	300	94,339	11.4	212	68,347	11.7	2.4	3.4	2.6	0.8	1.0	0.5	290
FARM PRODUCTS (EDIBLE)													
Dairy, poultry products, total.....	3,322	3,915,092	12.8	2,770	3,234,187	11.6	2.4	2.5	3.3	1.1	1.2	0.4	1,557
\$5,000,000 and over.....	179	1,155,540	10.5	120	1,091,798	10.2	2.0	1.9	2.5	1.0	1.5	0.4	44
\$1,000,000—\$4,999,999.....	830	1,784,696	13.7	727	1,480,763	13.5	2.1	2.7	4.2	1.3	1.3	0.5	315
Corporate.....	610	1,305,602	13.1	521	1,141,819	15.0	2.8	3.1	4.7	1.4	1.5	0.6	...
Noncorporate.....	220	479,094	8.8	195	338,944	8.5	1.4	1.7	2.4	1.0	1.0	0.2	315
\$500,000—\$999,999.....	829	582,652	14.3	551	387,185	(v)	(v)	(v)	(v)	(v)	(v)	(v)	425
\$200,000—\$499,999.....	1,534	487,804	13.7	872	284,461	(v)	(v)	(v)	(v)	(v)	(v)	(v)	773
Fruits, vegetables (fresh), total.....	3,334	2,768,240	9.6	2,412	2,325,445	9.6	2.3	2.1	2.6	1.2	1.1	0.3	1,455
\$5,000,000 and over.....	44	370,939	5.9	42	(x)	5.8	1.4	2.1	0.6	1.1	0.5	0.1	19
Corporate.....	37	328,905	6.2	36	(x)	5.1	1.4	2.3	0.6	1.2	0.5	0.2	...
Noncorporate.....	7	42,034	2.8	6	(x)	2.7	0.9	1.9	0.3	0.3	0.3	0.2	19
\$1,000,000—\$4,999,999.....	709	1,336,916	9.5	633	1,211,824	9.7	2.4	2.0	2.6	1.3	0.9	0.3	561
Corporate.....	461	798,638	10.1	364	733,470	10.6	2.9	2.2	2.8	1.4	1.1	0.3	...
Noncorporate.....	304	538,278	8.6	269	479,354	8.7	1.8	1.8	2.7	1.1	0.9	0.3	561
\$500,000—\$999,999.....	890	619,748	10.8	673	484,350	11.1	2.5	2.1	3.3	1.4	1.4	0.4	796
Corporate.....	336	243,728	12.6	271	197,025	12.8	3.1	2.7	4.3	1.6	1.5	0.4	...
Noncorporate.....	554	376,020	9.7	402	274,325	9.9	1.9	1.6	3.1	1.1	1.3	0.3	796
\$200,000—\$499,999.....	1,691	540,637	11.2	1,094	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1,169
BEER, WINES, DISTILLED SPIRITS													
Beer, ale, total.....	2,308	1,232,453	13.9	1,821	1,318,062	13.8	3.1	3.5	4.4	0.4	1.5	0.4	1,332
\$1,000,000 and over.....	234	394,920	12.6	214	362,790	12.9	3.0	3.4	4.1	1.6	0.4	0.4	121
Corporate.....	143	258,946	12.7	133	233,161	14.1	3.5	3.7	4.1	1.1	1.0	0.3	...
Noncorporate.....	86	136,874	10.9	81	129,629	10.8	2.2	3.0	4.1	1.9	0.9	0.1	121
\$500,000—\$999,999.....	535	363,322	14.2	424	285,648	14.0	3.2	3.6	4.5	0.8	1.5	0.4	310
Corporate.....	256	175,492	16.0	211	142,373	15.7	4.3	3.9	4.5	1.6	1.5	0.7	...
Noncorporate.....	279	187,830	12.4	213	143,275	12.1	2.1	3.4	4.1	0.7	1.5	0.4	310
\$200,000—\$499,999.....	1,539	473,561	14.6	1,183	369,604	14.7	3.0	3.6	4.2	0.8	1.2	0.5	965
Corporate.....	424	142,797	16.3	349	114,256	16.5	4.6	4.6	4.6	0.8	1.9	0.8	...
Noncorporate.....	1,095	330,764	13.7	834	255,348	14.9	2.4	3.4	4.8	0.7	2.1	0.5	965
Wines, distilled spirits, total.....	1,135	2,363,556	9.2	997	2,149,109	9.1	1.7	3.7	1.0	0.6	0.7	0.4	315
\$5,000,000 and over.....	98	900,233	8.0	98	900,233	8.0	2.3	3.6	1.8	0.5	0.5	0.1	8
Corporate.....	93	865,732	8.1	93	865,732	8.1	2.3	3.7	0.8	0.5	0.5	0.1	...
Noncorporate.....	5	34,501	4.3	5	34,501	4.3	1.0	1.8	0.8	0.5	0.2	(6)	8
\$1,000,000—\$4,999,999.....	551	1,118,717	11.1	521	1,118,357	9.3	2.9	3.7	1.1	0.4	0.7	0.4	148
Corporate.....	454	1,011,493	9.7	440	985,431	9.7	3.0	3.8	1.1	0.6	0.7	0.4	...
Noncorporate.....	97	107,224	6.8	81	132,926	6.8	1.4	2.7	0.8	0.4	0.4	0.4	148
\$500,000—\$999,999.....	256	187,467	11.9	210	154,500	11.1	3.6	4.2	1.6	0.9	1.1	0.6	71
Corporate.....	184	136,671	12.5	159	118,660	12.5	3.9	4.4	1.5	0.9	1.2	0.6	...
Noncorporate.....	72	50,796	10.4	51	36,140	10.9	2.4	4.1	1.8	0.8	1.3	0.5	71
\$200,000—\$499,999.....	235	77,133	15.0	168	56,319	15.6	4.8	4.8	2.3	1.1	1.9	0.7	89
Corporate.....	128	42,614	11.8	98	33,684	11.6	3.6	5.1	2.1	1.2	2.0	0.6	...
Noncorporate.....	102	34,519	13.9	70	22,635	14.2	5.8	4.7	2.2	0.9	1.8	0.7	89

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping-delivery	Ware-house	Occupancy	Other expenses	
DRUGS, CHEMICALS, ALLIED PRODUCTS													
Drug, (general line), total.....	92	848,769	11.9	278	80,637	11.4	4.3	3.9	1.0	2.5	0.8	0.4	30
\$1,000,000 and over.....	40	913,071	1.1	40	(x)	11.4	4.3	3.7	1.1	2.8	0.6	0.5	...
Corporate.....	4	313,072	1.1	40	(x)	11.4	4.3	2.7	1.4	2.8	0.6	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000—\$499,999.....	11	54,337	11.8	10	28,179	11.9	4.5	3.1	1.1	2.8	0.8	0.3	25
Corporate.....	20	48,474	11.8	18	46,326	11.4	4.7	3.0	1.0	2.4	0.8	0.3	...
Noncorporate.....	11	19,853	11.8	10	19,853	10.8	3.9	2.7	1.0	2.5	1.0	0.1	25
\$200,000—\$199,999.....	37	28,257	13.1	29	13,643	13.0	5.1	4.8	1.6	1.7	1.4	0.4	3
\$200,000—\$99,999.....	12	4,113	11.5	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Proprietary medicine, toiletries, total.....	14	109,511	30.4	147	143,372	31.1	6.1	18.5	2.7	0.8	1.6	1.5	56
\$1,000,000 and over.....	4	36,119	34.9	4	36,119	34.9	4.1	29.4	2.2	0.1	0.8	0.4	...
\$1,000,000—\$499,999.....	52	61,363	30.7	28	50,137	36.1	8.4	14.7	3.1	1.0	1.9	2.8	6
Corporate.....	29	61,614	30.1	25	61,448	38.1	8.6	14.9	3.6	1.0	1.9	3.1	...
Noncorporate.....	23	4,749	34.1	3	4,749	14.3	...	7.7	0.9	0.7	2.0	0.2	6
\$500,000—\$299,999.....	46	31,417	13.9	39	15,368	20.4	5.1	11.4	1.1	0.8	1.7	0.6	13
\$200,000—\$99,999.....	112	35,404	24.0	79	24,188	(v)	(v)	(v)	(v)	(v)	(v)	(v)	37
Retail-wholesalers—specialty lines.....	13	6,182	9.2	...	3,944	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Drug sundries, total.....	169	251,952	18.1	201	101,051	18.1	4.7	8.1	3.4	0.4	0.9	0.6	144
\$1,000,000 and over.....	26	133,143	17.7	24	(x)	17.8	3.5	8.8	3.1	0.4	0.5	0.7	...
Corporate.....	1	11,739	17.8	1	(x)	17.8	3.5	8.1	4.2	0.4	0.4	0.8	...
Noncorporate.....	25	13,407	18.1	23	13,507	18.0	5.1	11.3	1.2	0.1	0.8	0.4	...
\$500,000—\$299,999.....	51	25,361	24.7	40	(x)	22.1	7.9	8.2	2.8	1.2	1.4	0.6	19
Corporate.....	35	23,251	24.6	28	(x)	27.1	14.7	16.7	3.1	1.5	1.6	0.6	...
Noncorporate.....	16	11,110	12.9	14	(x)	12.8	4.1	5.5	2.4	0.8	1.0	0.5	19
\$200,000—\$99,999.....	172	53,454	17.0	135	4,293	16.8	6.3	5.2	2.3	0.8	1.7	0.5	117
Corporate.....	82	27,137	21.1	71	13,486	21.0	8.7	6.2	2.8	0.9	1.8	0.6	...
Noncorporate.....	90	26,317	11.7	64	19,807	11.4	5.6	4.0	1.8	0.6	1.5	0.4	117
Industrial chemicals, total.....	404	436,951	13.7	240	459,971	13.8	5.4	4.6	1.4	1.0	1.1	0.3	78
\$1,000,000 and over.....	17	154,743	1.3	17	14,748	9.3	4.6	2.4	1.1	0.6	0.5	0.1	3
\$1,000,000—\$499,999.....	146	211,969	14.3	100	171,640	14.7	5.1	5.1	1.4	1.1	1.4	0.4	17
Corporate.....	69	207,556	14.4	93	186,222	14.4	5.2	5.2	1.4	1.1	1.4	0.4	...
Noncorporate.....	77	13,413	13.5	7	13,413	13.5	2.8	6.6	1.4	0.4	0.8	0.5	17
\$500,000—\$299,999.....	170	74,933	18.5	91	60,902	18.6	6.5	7.3	1.9	1.2	1.2	0.5	8
\$200,000—\$99,999.....	174	55,462	17.4	132	4,081	18.3	6.8	5.8	2.2	1.3	1.7	0.5	50
Corporate.....	134	41,208	18.7	93	9,292	19.5	7.5	6.0	3.4	1.5	1.8	0.5	...
Noncorporate.....	40	14,254	13.4	39	11,389	15.1	4.9	5.3	2.2	0.7	1.5	0.5	50
Paints, varnishes, total.....	315	146,240	22.3	262	146,535	22.1	8.3	7.2	1.1	1.6	2.2	0.9	67
\$1,000,000 and over.....	25	34,934	20.0	21	12,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Corporate.....	25	34,934	20.0	21	3,346	18.4	6.6	7.3	1.1	1.6	1.3	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000—\$299,999.....	64	42,331	22.9	55	47,134	23.1	8.7	7.3	2.1	2.1	2.0	0.9	7
\$200,000—\$99,999.....	126	67,540	23.1	181	57,031	23.5	8.9	7.0	2.3	1.3	2.9	1.1	60
Corporate.....	101	41,201	24.0	143	44,907	25.0	10.0	7.2	2.2	1.5	3.0	1.1	...
Noncorporate.....	25	15,339	17.4	38	12,128	18.0	5.1	5.9	2.6	0.7	2.6	1.1	60
TOBACCO													
Tobacco products (exc. leaf), total.....	2,128	2,209,972	5.1	1,492	2,054,939	5.2	1.5	1.8	0.8	0.4	0.5	0.2	1,388
\$1,000,000 and over.....	50	372,636	5.2	46	3,700	5.3	1.1	1.4	0.8	0.6	0.3	0.2	7
Corporate.....	43	329,813	5.5	46	(x)	5.5	1.6	1.4	0.8	0.6	0.4	0.2	...
Noncorporate.....	7	42,823	3.3	6	(x)	3.7	0.4	2.0	0.5	0.3	0.2	0.1	7
\$500,000—\$499,999.....	81	1,285,178	4.9	617	1,161,754	5.1	1.4	1.7	0.8	0.4	0.5	0.2	454
Corporate.....	80	750,618	5.7	395	701,898	5.7	1.2	1.8	0.4	0.4	0.6	0.2	...
Noncorporate.....	1	329,560	3.8	262	459,856	4.3	0.4	1.5	0.7	0.3	0.4	0.1	454
\$200,000—\$99,999.....	139	487,444	5.4	108	361,772	5.4	1.5	1.1	0.8	0.4	0.6	0.2	404
\$100,000—\$99,999.....	269	269,415	5.5	221	176,713	(v)	(v)	(v)	(v)	(v)	(v)	(v)	523
DRY GOODS, APPAREL													
Clothing, furnishings (general line), total.....	2,332	145,649	12.9	170	101,114	13.2	5.1	4.5	1.4	0.4	1.5	0.4	152
\$1,000,000 and over.....	25	74,632	12.4	30	61,084	11.7	4.2	4.4	1.6	0.2	1.2	0.4	29
Corporate.....	25	74,632	12.1	30	48,551	13.3	4.7	5.1	1.4	0.2	1.9	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000—\$499,999.....	51	21,940	11.1	49	3,767	11.1	1.2	4.2	1.1	0.6	1.7	0.4	33
Corporate.....	33	21,421	11.1	33	(x)	11.4	1.1	4.1	1.1	0.6	1.7	0.4	...
Noncorporate.....	18	1,519	11.2	17	(x)	11.7	1.4	4.6	1.1	0.4	1.8	0.4	33
\$200,000—\$99,999.....	114	18,115	11.5	91	18,261	13.0	1.8	4.4	1.4	0.6	1.9	0.4	90
Corporate.....	71	11,111	11.7	54	11,311	13.6	2.1	5.4	1.7	0.7	2.2	0.5	...
Noncorporate.....	43	7,004	11.3	37	7,950	11.7	1.9	3.5	1.7	0.7	1.6	0.4	90

SALES SIZE AND OPERATING EXPENSES

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Table 2C.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Ware house	Occupancy	Other expenses	
DRY GOODS, APPAREL—Continued													
Men's, boys' clothing, furnishings, total.....	458	31,570	14.1	366	27,333	14.1	5.7	4.9	1.1	0.4	1.4	0.6	243
\$1,000,000 and over.....	65	156,783	12.9	41	150,138	14.1	5.4	5.0	1.9	0.4	1.8	0.6	14
Corporate.....	59	146,484	12.8	55	139,739	13.3	5.5	5.1	1.9	0.4	0.8	0.6	...
Noncorporate.....	6	10,299	9.3	6	10,399	4.8	3.2	3.6	1.0	0.4	1.0	0.5	14
\$500,000--\$999,999.....	102	70,570	15.0	81	56,707	15.0	6.2	4.8	1.1	0.5	1.5	0.6	44
Corporate.....	69	49,177	16.1	58	40,113	16.1	7.1	5.1	1.1	0.5	1.6	0.8	...
Noncorporate.....	33	21,393	14.0	23	16,594	14.7	4.7	4.7	1.2	0.6	1.5	0.2	44
\$200,000--\$499,999.....	291	46,540	17.9	254	26,487	18.0	6.1	4.7	1.4	0.3	1.7	0.6	185
Corporate.....	144	41,067	18.7	124	27,333	18.7	5.7	5.2	1.7	0.3	1.6	0.6	...
Noncorporate.....	147	4,473	14.1	130	34,880	17.1	6.6	4.2	1.4	0.3	1.7	0.5	185
Women's, children's clothing, furnishings, total.....	531	74,671	14.9	457	51,142	15.1	5.8	5.4	1.7	...	1.5	0.6	344
\$1,000,000 and over.....	76	156,074	14.4	71	149,369	14.4	4.9	5.5	1.7	1.1	1.4	0.5	27
Corporate.....	63	133,073	14.1	62	131,219	14.2	4.9	5.3	1.7	1.2	1.2	0.4	...
Noncorporate.....	13	22,999	16.4	11	17,942	17.1	7.1	5.4	1.7	(z)	1.6	0.6	27
\$500,000--\$999,999.....	121	83,393	15.3	104	71,343	15.4	6.1	5.2	1.5	0.3	1.6	0.6	36
Corporate.....	77	53,883	17.0	61	47,313	17.8	7.8	5.5	1.5	0.3	1.8	0.8	...
Noncorporate.....	44	29,510	11.9	42	24,030	14.1	4.7	4.7	1.2	0.2	1.5	0.7	36
\$200,000--\$499,999.....	334	108,807	17.4	281	65,277	17.6	6.7	4.9	1.6	0.1	1.9	0.6	231
Corporate.....	178	61,341	17.9	155	51,129	17.6	6.1	5.1	1.6	(z)	1.9	0.8	...
Noncorporate.....	156	47,466	16.9	126	14,148	13.4	5.1	4.3	1.6	0.2	1.6	0.4	231
Furs (dressed), fur clothing, total.....	191	12,449	14.2	163	11,143	14.2	4.4	2.2	0.7	1.1	1.3	1.2	127
\$1,000,000 and over.....	12	57,907	7.1	11	(x)	7.8	4.7	1.8	1.4	1.1	0.9	1.3	13
Corporate.....	74	47,570	8.0	73	(x)	7.9	4.9	1.8	0.4	0.7	0.9	1.3	...
Noncorporate.....	8	1,333	7.4	8	1,333	7.4	1.8	1.7	0.9	(z)	0.9	1.0	18
\$500,000--\$999,999.....	44	31,004	14.2	38	(x)	14.1	5.6	4.4	1.6	(z)	1.4	1.1	25
Corporate.....	34	18,471	14.5	28	(x)	14.1	7.1	2.5	1.7	(z)	1.4	1.2	...
Noncorporate.....	10	12,533	11.1	10	(x)	11.1	4.7	1.9	0.8	(z)	1.3	0.8	25
\$200,000--\$499,999.....	115	35,211	14.4	94	24,381	14.9	6.2	4.7	1.2	0.2	1.4	0.9	34
Corporate.....	53	17,130	15.2	42	14,740	15.2	7.7	3.7	1.8	(z)	1.3	0.7	...
Noncorporate.....	62	18,081	13.8	52	9,641	14.6	4.7	1.0	0.8	(z)	1.7	1.1	34
Millinery, millinery supplies, total.....	140	77,077	17.0	121	69,816	16.8	6.0	5.7	1.7	1.4	1.6	0.7	93
\$1,000,000 and over.....	9	26,041	19.0	9	26,041	19.1	7.4	4.6	1.6	0.7	0.7	0.7	1
\$500,000--\$999,999.....	40	11,366	17.1	27	18,481	17.0	6.7	5.4	2.7	0.7	1.8	0.4	23
Corporate.....	19	13,671	19.2	17	(x)	19.1	8.1	6.4	3.7	0.1	1.7	0.4	...
Noncorporate.....	11	7,695	14.0	10	(x)	11.0	4.5	3.2	1.4	0.7	1.7	0.2	...
\$200,000--\$499,999.....	111	38,680	14.1	85	26,933	14.4	5.1	7.1	1.7	1.1	1.4	0.7	69
Corporate.....	51	17,811	13.4	46	14,567	13.4	4.2	7.1	1.6	0.7	1.7	0.8	...
Noncorporate.....	60	20,869	14.6	39	12,366	15.4	5.9	6.5	1.7	0.4	1.5	0.5	...
Shoes, other footwear, total.....	42	21,047	14.4	33	19,983	14.2	4.5	4.8	1.2	0.2	1.2	0.6	15
\$1,000,000 and over.....	60	119,897	12.9	57	(x)	12.4	4.5	5.1	1.1	0.9	1.3	0.7	17
Corporate.....	51	111,416	11.7	49	(x)	11.7	4.4	5.1	1.1	0.7	1.2	0.7	...
Noncorporate.....	9	8,481	11.7	8	(x)	11.1	4.7	4.2	1.2	0.2	1.5	1.0	17
\$500,000--\$999,999.....	82	56,020	14.5	73	49,027	14.5	5.2	4.8	1.4	0.6	1.4	0.6	...
Corporate.....	52	36,869	14.5	47	31,847	14.5	4.7	5.1	1.4	0.7	1.5	0.6	...
Noncorporate.....	30	19,151	13.1	26	17,180	14.7	5.6	4.1	1.3	0.6	1.2	0.5	95
\$200,000--\$499,999.....	151	47,930	13.4	123	31,717	13.5	6.0	3.8	1.5	0.4	1.5	0.5	84
Corporate.....	84	26,944	14.4	70	17,141	15.4	7.7	3.9	1.6	0.2	1.6	0.5	...
Noncorporate.....	67	21,006	10.9	53	(x)	11.4	3.2	3.9	1.1	0.7	1.5	0.5	94
Wear clothing, total.....	71	32,167	12.4	60	28,217	12.6	4.2	3.9	1.1	0.9	1.2	0.5	60
\$1,000,000 and over.....	5	7,461	8.8	5	7,461	8.8	4.3	1.4	0.7	1.3	0.4	0.5	3
\$500,000--\$999,999.....	13	7,703	8.4	11	(x)	8.6	3.0	2.1	1.3	0.6	1.2	0.4	18
\$200,000--\$499,999.....	53	17,342	12.4	44	(x)	11.7	4.9	3.6	1.1	0.7	1.7	0.6	34
Corporate.....	25	13,864	11.7	20	(x)	11.4	6.1	3.1	1.2	1.3	1.6	0.6	...
Noncorporate.....	28	3,478	13.1	24	7,677	11.9	3.6	3.7	1.1	1.2	1.8	0.6	...
Dry goods (general line), total.....	162	44,716	14.1	142	41,404	14.3	4.0	4.9	1.4	0.5	1.0	1.2	37
\$5,000,000 and over.....	16	113,153	11.7	15	(x)	11.9	3.0	4.6	1.3	0.6	0.8	0.6	...
\$1,000,000--\$4,999,999.....	91	142,018	14.7	84	121,098	14.4	4.9	4.9	1.4	0.5	1.5	0.7	17
Corporate.....	81	138,769	14.7	75	121,742	14.7	4.9	6.2	1.4	0.5	1.0	0.7	...
Noncorporate.....	10	3,249	11.6	11	9,346	11.6	4.9	4.2	1.0	0.2	0.9	0.4	13
\$500,000--\$499,999.....	43	31,871	12.0	34	24,777	12.4	4.9	3.8	1.1	0.3	1.7	0.6	20
\$200,000--\$499,999.....	12	6,577	14.8	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Hosiery, underwear, total.....	245	160,107	11.4	210	144,787	10.6	4.7	3.4	0.9	0.7	1.0	0.4	175
\$1,000,000 and over.....	43	76,231	9.6	40	75,714	9.7	4.3	3.4	0.9	0.2	0.6	0.3	34
Corporate.....	36	64,492	11.1	27	61,981	11.4	5.0	4.1	1.1	0.2	0.6	0.6	...
Noncorporate.....	13	11,739	7.6	13	13,733	7.6	2.2	1.8	0.6	0.1	0.7	0.2	...
\$500,000--\$499,999.....	55	36,590	11.5	42	31,168	11.4	4.4	3.9	0.9	0.3	1.4	0.4	...
Corporate.....	26	16,741	11.5	22	14,892	13.1	6.7	4.4	1.1	0.1	1.1	0.3	...
Noncorporate.....	29	19,849	9.7	20	16,276	9.9	3.1	3.4	1.1	0.2	1.3	0.3	...
\$200,000--\$499,999.....	147	48,774	11.7	132	40,804	11.5	5.4	3.0	1.1	0.4	1.4	0.4	...
Corporate.....	71	33,761	12.9	57	28,083	14.3	7.3	3.7	1.1	0.4	1.4	0.4	...
Noncorporate.....	76	15,013	8.6	75	12,721	8.1	4.8	2.6	0.9	0.4	1.4	0.3	...

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
DRY GOODS, APPAREL—Continued													
Piece goods (jobbers), total.....	884	814,711	9.7	776	781,055	9.4	4.4	3.2	0.8	0.1	0.9	0.5	485
\$5,000,000 and over.....	8	176,515	6.4	8	176,515	6.4	1.5	3.6	0.5	(z)	0.5	0.3	4
\$1,000,000—\$4,999,999.....	159	312,311	9.6	150	294,856	9.1	4.4	2.9	0.8	0.2	0.8	0.5	59
Corporate.....	127	259,602	10.3	122	252,448	10.2	4.8	3.1	0.8	0.2	0.8	0.5	...
Noncorporate.....	32	52,709	6.6	28	42,408	6.4	2.5	2.0	0.7	(z)	0.6	0.6	59
\$700,000—\$999,999.....	343	172,178	11.5	217	153,999	11.7	5.6	3.4	0.9	0.1	1.2	0.5	149
Corporate.....	15	111,962	13.5	137	98,874	13.4	7.1	3.4	1.0	0.1	1.2	0.6	...
Noncorporate.....	87	60,216	7.7	80	55,125	7.6	2.8	2.6	0.7	(z)	1.1	0.4	149
\$200,000—\$499,999.....	474	153,607	13.0	401	130,685	13.1	6.5	3.4	1.1	0.1	1.5	0.5	273
Corporate.....	268	98,001	15.6	233	76,556	15.6	8.5	3.8	1.1	0.1	1.6	0.5	...
Noncorporate.....	206	55,606	9.6	168	54,129	9.5	3.6	2.8	1.1	0.1	1.5	0.4	273
Other dry goods, notions, total.....	714	479,821	16.2	613	453,884	16.2	6.5	5.4	1.7	0.2	1.3	0.6	470
\$5,000,000 and over.....	7	67,231	18.2	7	67,231	18.2	7.1	6.7	2.5	0.1	1.0	0.8	...
\$1,000,000—\$4,999,999.....	108	181,147	15.5	106	(x)	15.3	5.8	6.1	1.4	0.4	1.0	0.6	74
Corporate.....	83	145,188	16.2	81	(x)	15.9	6.3	6.2	1.4	0.4	1.0	0.6	...
Noncorporate.....	26	35,959	11.8	25	(x)	12.9	4.3	5.3	1.4	0.3	1.0	0.6	74
\$500,000—\$999,999.....	157	104,401	16.5	138	(x)	16.9	7.2	5.6	1.8	0.1	1.6	0.6	69
Corporate.....	113	75,811	16.7	101	67,699	17.9	8.4	5.6	1.8	0.1	1.6	0.6	...
Noncorporate.....	44	28,590	14.0	37	(x)	14.2	4.6	5.4	1.8	0.2	1.7	0.5	69
\$300,000—\$499,999.....	443	146,843	15.8	362	116,178	16.5	6.7	5.4	1.6	0.2	1.7	0.4	327
Corporate.....	311	70,261	18.8	175	58,385	18.8	8.6	6.0	1.9	0.2	1.7	0.4	...
Noncorporate.....	131	76,582	11.8	187	57,793	13.1	4.4	4.9	1.4	0.3	1.7	0.4	327
Piece goods, converters, total.....	870	1,736,993	8.8	763	1,534,420	8.8	4.2	2.4	0.5	0.1	0.6	0.5	293
\$5,000,000 and over.....	70	82,547	7.6	69	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	12
Corporate.....	65	788,047	7.6	64	(x)	7.6	3.7	2.6	0.3	0.1	0.4	0.5	...
Noncorporate.....	5	34,502	7.4	5	34,502	7.4	3.9	2.4	0.2	(z)	0.3	0.7	12
\$1,000,000—\$4,999,999.....	311	664,609	9.6	290	621,125	9.6	4.3	3.3	0.6	0.1	0.7	0.6	111
Corporate.....	262	571,604	10.1	245	536,092	10.0	4.6	3.5	0.6	0.1	0.6	0.6	...
Noncorporate.....	49	93,005	6.4	45	85,033	6.8	2.1	2.4	0.5	(z)	0.8	0.5	111
\$700,000—\$999,999.....	217	157,533	10.4	179	130,180	10.7	5.6	3.0	0.7	(z)	0.9	0.5	66
Corporate.....	149	112,765	11.1	142	103,691	11.4	6.3	3.1	0.6	(z)	0.9	0.5	...
Noncorporate.....	50	34,768	7.8	37	26,489	8.1	3.3	1.6	0.8	(z)	0.8	0.5	66
\$200,000—\$499,999.....	270	111,397	14.0	225	(x)	13.2	6.9	2.8	0.8	(z)	1.1	0.7	104
Corporate.....	143	67,861	13.1	159	55,117	13.4	8.6	1.9	0.7	(z)	1.1	0.7	...
Noncorporate.....	77	25,536	9.0	66	(x)	9.2	4.3	2.5	0.9	0.1	1.0	0.5	104
FURNITURE, HOME FURNISHINGS													
Household furniture, total.....	348	213,982	15.6	191	183,855	15.8	6.1	5.4	1.6	0.9	1.4	0.4	81
\$1,000,000 and over.....	51	129,171	14.6	45	118,744	14.7	5.4	5.6	1.5	1.0	0.9	0.3	8
\$500,000—\$999,999.....	59	41,334	16.5	48	33,843	16.7	6.8	4.9	1.6	0.8	2.0	0.6	21
Corporate.....	47	32,610	17.2	39	27,244	17.4	7.0	5.1	1.7	0.8	2.1	0.7	...
Noncorporate.....	12	8,724	14.2	9	6,609	14.0	5.4	4.1	1.3	1.1	1.6	0.5	21
\$200,000—\$499,999.....	138	43,707	18.0	98	31,208	18.8	7.7	5.0	1.8	0.9	2.7	0.8	52
Corporate.....	89	29,160	20.5	65	21,380	21.2	9.4	5.3	1.8	0.9	2.9	0.9	...
Noncorporate.....	49	14,547	13.1	33	9,828	13.7	3.4	4.5	1.8	0.8	2.2	0.5	52
Office furniture.....	140	160,742	26.0	119	63,824	(v)	(v)	(v)	(v)	(v)	(v)	(v)	57
China, glassware, crockery, total.....	144	84,652	20.8	119	79,884	20.8	8.3	7.2	1.8	1.0	1.8	0.7	69
\$1,000,000 and over.....	29	42,341	18.8	29	42,341	18.8	8.1	6.8	1.0	1.1	1.1	0.6	4
\$700,000—\$999,999.....	30	20,149	21.0	23	15,769	21.5	7.3	7.9	2.6	1.1	2.1	0.5	19
Corporate.....	20	14,016	22.4	16	11,542	22.4	7.5	8.4	1.5	1.2	2.2	0.6	...
Noncorporate.....	10	6,133	17.5	7	4,227	19.0	6.8	6.7	1.8	0.9	1.6	0.2	19
\$200,000—\$499,999.....	85	25,662	23.7	67	21,724	24.3	9.1	7.4	3.0	0.8	3.1	0.9	46
Corporate.....	51	16,884	26.5	42	14,101	27.0	11.3	8.2	1.9	0.6	2.9	1.1	...
Noncorporate.....	34	10,778	19.2	25	7,623	19.3	4.8	6.1	3.3	1.1	3.3	0.7	46
Floor coverings, total.....	351	288,345	11.5	302	364,764	11.5	4.2	3.6	0.9	1.2	1.1	0.5	98
\$1,000,000 and over.....	13	76,162	10.2	13	76,162	10.2	3.7	2.9	0.6	1.6	1.1	0.3	...
\$700,000—\$999,999.....	91	176,688	11.2	93	171,227	11.2	3.9	3.6	1.0	1.1	1.0	0.6	13
Corporate.....	82	162,806	11.5	86	(x)	11.5	4.0	3.7	1.0	1.2	1.0	0.6	...
Noncorporate.....	9	13,882	7.7	7	(x)	7.3	2.9	1.9	0.3	0.7	1.1	0.7	13
\$500,000—\$999,999.....	45	17,207	11.8	33	19,240	11.1	4.4	4.5	1.2	0.8	1.4	0.8	28
Corporate.....	25	54,171	12.3	26	47,652	13.2	4.9	4.5	1.2	0.8	1.4	0.4	...
Noncorporate.....	20	13,036	12.4	17	11,588	12.8	3.1	4.2	1.3	0.7	1.3	2.2	28
\$200,000—\$499,999.....	151	48,788	14.7	114	32,125	13.5	5.7	3.5	1.1	0.8	1.7	0.6	57
Corporate.....	85	31,850	15.1	75	25,218	14.9	6.8	3.7	1.1	0.9	1.7	0.7	...
Noncorporate.....	57	16,938	11.1	39	16,907	10.7	3.4	3.1	1.5	0.6	1.7	0.4	57
Antiques.....	1	4,228	28.7	1	(x)	28.7	10.0	4.4	3.5	1.1	7.4	1.3	1

See footnotes at end of table.

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy		Other expenses
FURNITURE, HOME FURNISHINGS—Continued													
Other home furnishings, total.....	348	258,246	18.8	292	233,279	18.3	6.9	6.8	2.1	1.8	1.4	0.8	127
\$5,000,000 and over.....	3	24,867	19.8	2	(x)	17.2	2.6	12.1	1.9	0.2	0.2	(2)	...
Corporate.....	3	24,867	19.8	2	(x)	17.2	2.6	12.1	1.9	0.2	0.2	(2)	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	56	103,073	16.4	54	(x)	14.6	7.4	7.7	1.6	1.1	1.4	0.9	16
Corporate.....	51	96,171	15.4	49	(x)	16.7	6.0	5.6	1.7	1.0	1.4	1.0	...
Noncorporate.....	5	6,902	18.3	5	6,902	10.3	7.3	6.7	1.6	1.1	0.9	0.4	16
\$500,000—\$999,999.....	102	71,744	20.3	87	60,261	19.6	7.3	7.1	2.7	0.6	1.3	0.6	28
Corporate.....	81	57,083	21.2	77	50,000	20.0	7.1	7.2	2.7	0.6	1.4	0.4	...
Noncorporate.....	21	14,661	16.8	20	(x)	17.2	7.8	6.8	1.6	0.4	1.0	1.0	28
\$200,000—\$499,999.....	187	59,562	20.9	149	47,286	20.7	7.7	6.1	2.7	0.6	1.2	0.9	83
Corporate.....	121	29,051	22.9	98	31,523	22.9	9.1	7.1	2.7	0.6	2.2	1.0	...
Noncorporate.....	66	14,507	16.7	51	15,363	19.2	5.1	5.3	2.4	0.7	1.1	0.6	83
PAPER AND PRODUCTS													
Wrapping paper, twine, total.....	290	277,680	11.3	247	212,347	11.2	5.3	5.1	1.1	1.6	1.1	0.6	77
\$5,000,000 and over.....	4	31,249	12.7	4	31,249	12.7	5.1	5.2	1.2	1.2	0.5	0.1	...
\$1,000,000—\$4,999,999.....	76	147,114	12.0	73	134,511	12.9	5.1	5.9	1.5	1.8	1.1	0.5	11
Corporate.....	63	141,681	12.1	70	134,088	12.1	5.2	5.8	1.5	1.7	1.2	0.5	...
Noncorporate.....	3	5,433	14.3	3	5,433	14.3	5.1	6.5	1.6	2.0	0.8	(3)	11
\$500,000—\$999,999.....	84	58,897	17.7	71	53,624	17.6	5.8	6.9	2.0	1.5	1.3	0.5	18
Corporate.....	71	50,103	17.9	64	45,103	17.8	5.7	7.1	1.8	1.6	1.3	0.7	...
Noncorporate.....	13	8,794	16.8	11	(x)	16.4	5.1	6.6	3.3	1.8	1.4	0.4	18
\$200,000—\$499,999.....	126	65,420	17.2	95	36,153	17.3	5.2	6.0	2.9	1.2	2.1	0.5	48
Fine paper, total.....	301	435,764	13.5	268	416,627	13.1	4.6	5.0	1.0	1.4	1.1	0.7	42
\$5,000,000 and over.....	13	1,039,999	9.3	12	126,399	9.3	4.7	4.2	0.4	0.8	0.7	0.8	...
\$1,000,000—\$4,999,999.....	154	221,547	14.3	106	218,318	13.8	4.3	5.3	1.1	1.6	1.1	0.5	10
Corporate.....	101	215,661	14.1	75	211,112	13.8	4.5	5.1	1.1	1.6	1.3	0.6	...
Noncorporate.....	3	6,999	11.2	3	6,999	11.2	5.6	5.7	0.5	0.9	0.6	0.1	10
\$500,000—\$999,999.....	84	61,092	17.4	71	52,304	17.4	5.6	6.7	1.7	2.1	1.3	0.7	13
Corporate.....	77	59,243	17.4	66	50,243	16.8	5.6	6.8	1.8	2.0	1.2	0.8	...
Noncorporate.....	7	1,849	18.4	6	(x)	18.8	7.2	6.3	1.9	1.2	1.9	0.9	17
\$200,000—\$499,999.....	100	31,722	15.4	83	25,964	17.8	6.8	6.9	1.7	1.0	1.0	0.7	14
Corporate.....	82	29,424	15.1	68	21,634	14.1	5.4	5.1	1.6	0.9	1.1	0.7	...
Noncorporate.....	18	2,298	14.4	15	4,330	11.6	5.9	4.2	2.3	0.7	1.4	0.2	14
Stationery, office supplies, total.....	226	136,777	17.3	172	106,318	17.8	6.2	6.6	3.7	1.2	1.6	1.2	56
\$1,000,000 and over.....	27	51,641	28.6	23	43,060	27.7	1.4	9.9	3.4	1.7	1.9	1.6	...
Corporate.....	24	47,644	28.3	20	39,665	28.1	1.4	10.1	3.1	2.0	1.9	1.8	...
Noncorporate.....	3	3,997	17.9	3	3,997	17.9	6.9	6.4	2.4	1.1	1.1	0.1	6
\$500,000—\$999,999.....	58	34,354	26.8	41	29,293	25.5	6.8	6.6	3.0	1.5	1.7	0.7	13
Corporate.....	52	35,047	27.3	35	(x)	26.9	1.1	9.6	3.1	1.9	2.8	0.9	...
Noncorporate.....	6	4,267	23.1	5	(x)	19.1	5.8	6.7	2.3	1.2	1.2	0.1	13
\$200,000—\$499,999.....	141	44,377	26.4	109	35,919	26.7	6.8	6.1	3.3	0.9	1.8	0.8	47
Corporate.....	102	42,891	27.7	79	33,329	28.0	11.3	6.4	3.2	0.9	1.8	0.7	...
Noncorporate.....	39	11,526	22.7	30	2,591	22.7	5.6	6.4	0.7	1.7	2.9	0.7	47
Wallpaper, total.....	37	16,199	32.9	31	13,774	33.1	13.6	10.4	2.7	1.7	4.1	0.6	16
\$500,000 and over.....	12	8,437	30.9	11	(x)	25.2	14.1	11.2	1.8	1.2	3.5	0.4	7
\$200,000—\$499,999.....	25	7,762	35.1	20	(x)	34.2	14.7	9.5	2.1	2.7	1.0	0.8	14
Corporate.....	18	5,760	35.6	14	(x)	34.2	14.7	9.5	2.1	2.7	1.5	0.7	...
Noncorporate.....	7	2,002	33.3	6	(x)	33.7	11.1	8.2	5.7	3.7	3.9	0.8	14
Other paper products, total.....	833	775,215	13.2	678	683,204	13.0	4.5	4.7	1.4	1.9	1.1	0.6	315
\$5,000,000 and over.....	16	158,909	6.7	16	158,909	6.7	2.0	1.7	1.1	1.6	1.3	0.1	...
\$1,000,000—\$4,999,999.....	174	321,890	13.1	157	294,235	12.9	4.4	4.7	1.4	1.1	1.0	0.4	36
Corporate.....	153	293,419	13.3	141	276,876	13.1	4.5	4.4	1.3	1.2	1.1	0.4	...
Noncorporate.....	21	30,281	11.3	16	25,359	11.8	3.4	4.1	1.5	0.8	0.8	0.2	36
\$500,000—\$999,999.....	232	161,448	16.7	188	134,134	16.3	6.1	6.9	1.8	1.3	1.5	0.4	83
Corporate.....	177	125,057	17.2	141	99,414	17.3	6.4	6.0	1.7	1.3	1.7	0.4	...
Noncorporate.....	55	36,391	14.9	47	24,912	15.4	4.3	5.5	2.2	1.4	1.4	0.5	83
\$200,000—\$499,999.....	411	131,048	17.9	317	101,846	17.9	6.2	7.1	2.1	1.1	1.9	0.4	106
Corporate.....	233	77,309	19.6	186	57,117	19.6	6.9	6.7	2.1	1.2	2.0	0.8	...
Noncorporate.....	178	53,749	14.9	131	44,729	15.1	4.9	5.9	2.6	1.0	1.3	0.4	106
FARM PRODUCTS (INEDIBLE)													
Cotton.....	239	1,180,296	7.6	177	71,287	7.7	1.6	0.6	1.4	0.5	0.2	0.2	133
Grains.....	330	2,777,482	2.2	22	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	51
Hides, skins, raw furs, total.....	381	457,500	5.4	247	377,247	5.2	2.1	1.9	1.1	0.9	0.6	0.5	42
\$5,000,000 and over.....	13	176,912	3.1	11	(x)	3.0	1.3	0.6	0.6	0.4	0.2	0.1	...
\$1,000,000—\$4,999,999.....	44	121,132	6.7	39	111,111	6.6	1.5	1.4	0.5	0.7	0.9	0.7	59
Corporate.....	38	75,286	7.0	35	71,229	7.0	1.9	1.7	0.3	0.5	1.0	0.4	...
Noncorporate.....	26	45,746	5.7	23	39,885	5.9	1.8	1.7	0.8	0.7	0.7	0.8	...
\$500,000—\$999,999.....	97	68,169	7.7	71	(x)	7.5	1.1	0.6	0.5	0.5	1.1	1.1	...
Corporate.....	58	47,279	8.6	47	34,769	8.5	4.5	1.0	0.5	0.3	1.0	1.2	...
Noncorporate.....	39	20,890	7.1	24	(x)	5.7	1.3	1.2	0.8	0.9	0.9	0.8	...
\$200,000—\$499,999.....	207	61,882	8.1	154	(x)	7.9	3.2	1.4	0.1	0.6	1.5	0.9	148
Corporate.....	21	26,484	11.3	16	(x)	11.1	2.1	1.5	0.1	0.1	1.8	0.8	...
Noncorporate.....	126	41,398	6.9	93	35,117	6.5	2.1	1.3	0.1	0.5	1.3	0.9	148

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS
 [Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors, November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy		Other expenses
Other (Inedible) farm products—Continued													
Wool, mohair, total.....	104	506,304	4.3	104	477,077	4.5	3.8	5.4	0.3	0.3	0.3	0.3	103
\$1,000,000 and over.....	28	291,968	3.8	28	291,968	3.7	1.4	1.7	0.2	0.3	0.2	0.2	20
Corporate.....	21	232,554	4.4	17	242,447	4.6	1.8	1.7	0.3	0.3	0.2	0.3	...
Noncorporate.....	7	59,404	2.2	11	49,521	3.2	1.5	1.0	0.1	0.2	0.2	0.2	20
\$1,000,000—\$4,999,999.....	75	165,541	4.3	63	140,362	5.1	2.1	1.0	0.4	0.2	0.4	0.4	45
Corporate.....	47	105,288	6.3	41	93,700	6.0	3.1	1.1	0.4	0.2	0.5	0.4	...
Noncorporate.....	27	60,253	1.8	22	46,662	3.4	1.4	0.8	0.2	0.2	0.2	0.5	45
\$200,000—\$999,999.....	44	31,934	8.8	31	11,576	3.1	...	1.5	...	0.5	0.7	0.8	13
Corporate.....	58	17,466	8.4	34	...	...	...	...	...	...	...	...	25
Other inedible farm products.....	100	356,561	4.3	83	607,417	4.1	1.4	1.6	0.3	0.2	0.2	0.2	38
AUTOMOTIVE													
Automobiles (new, used).....	442	785,247	7.1	388	539,414	6.8	1.7	1.4	0.5	0.2	1.0	0.3	141
Trucks, tractors (read type).....	824	476,603	15.0	498	311,791	...	...	...	...	...	...	...	272
Automotive parts, accessories, total.....	2,417	1,251,496	4.7	1,985	1,370,907	21.2	5.1	7.0	1.2	1.5	1.4	1.1	1,015
\$1,000,000 and over.....	11	146,611	4.3	11	146,611	3.2	2.5	1.1	0.7	1.4	0.8	0.8	...
\$1,000,000—\$4,999,999.....	458	4,599,000	11.8	335	4,796,444	14.6	6.4	5.8	2.0	1.4	1.9	1.0	42
Corporate.....	427	42,890	16.4	298	46,877	14.1	6.4	5.7	1.7	1.1	1.9	1.0	...
Noncorporate.....	31	46,910	17.7	27	48,567	17.8	7.1	7.3	2.0	1.1	1.5	0.7	42
\$500,000—\$999,999.....	579	386,948	24.3	441	498,633	23.7	2.1	8.0	3.5	1.4	2.1	1.3	112
Corporate.....	479	319,054	23.3	364	249,569	24.6	8.5	8.0	2.6	1.6	2.6	1.3	...
Noncorporate.....	100	67,894	19.5	77	52,064	19.4	1.8	7.9	2.0	0.7	1.7	1.0	112
\$100,000—\$499,999.....	1,025	634,458	17.2	1,138	504,054	25.2	8.1	3.6	1.7	1.3	3.4	1.1	861
Corporate.....	1,029	393,842	18.5	1,025	329,978	26.3	3.0	8.4	2.8	1.4	3.4	1.4	...
Noncorporate.....	28	37,616	15.0	613	183,076	21.3	4.2	8.7	1.4	1.1	3.4	1.0	861
Garage equipment, tools.....	115	57,575	12.1	73	36,567	11.4	7.7	2.1	2.7	1.9	2.2	0.7	23
Tires, tubes, total.....	262	111,234	11.1	148	83,451	19.1	1.2	5.4	...	2.1	2.8	1.3	109
\$1,000,000 and over.....	11	17,321	17.4	8	1,933	16.1	...	4.1	...	1.3	2.4	0.6	...
\$1,000,000—\$4,999,999.....	41	28,442	19.0	36	21,931	14.2	6.2	1.8	...	0.4	1.8	1.7	19
Corporate.....	38	14,875	19.1	29	14,544	21.2	7.1	6.1	1.2	0.8	3.0	1.4	...
Noncorporate.....	13	8,567	15.9	10	6,427	15.5	4.1	5.1	1.5	0.4	2.5	1.4	19
\$200,000—\$999,999.....	216	65,471	19.4	158	44,035	19.5	6.1	1.4	2.8	0.8	2.9	1.3	90
Corporate.....	117	36,448	11.7	75	29,433	22.0	6.7	6.1	1.1	1.7	3.1	1.2	...
Noncorporate.....	93	29,023	19.1	83	14,602	17.0	4.1	1.4	1.4	1.4	2.8	1.4	90
ELECTRICAL GOODS													
Electrical goods (general line), total.....	536	1,426,431	10.4	606	1,270,747	12.7	3.7	4.9	1.0	0.8	1.3	0.7	23
\$1,000,000 and over.....	71	76,971	11.1	71	66,971	11.1	...	4.1	...	1.1	0.9	0.9	...
\$1,000,000—\$4,999,999.....	356	735,500	9.5	442	706,731	3.4	...	1.5	...	0.8	0.7	0.6	8
\$1,000,000—\$4,999,999.....	84	67,074	14.1	77	55,087	13.4	4.6	4.4	1.1	1.0	1.8	0.6	14
Corporate.....	67	55,368	14.5	62	...	...	...	...	...	...	...	...	...
Noncorporate.....	17	11,706	11.2	15	...	...	...	...	...	...	...	...	14
\$200,000—\$999,999.....	14	4,425	15.2	11	3,808	16.2	6.1	1.2	1.4	0.6	1.8	0.3	1
Wiring supplies, electrical materials, total.....	322	6,226,311	14.7	704	1,270,114	14.4	...	...	...	...	1.4	0.7	318
\$1,000,000 and over.....	4	21,711	11.4	...	...	11.2	...	...	...	...	0.5	0.2	...
\$1,000,000—\$4,999,999.....	167	76,436	11.4	144	...	...	...	...	...	...	1.1	0.5	39
Corporate.....	136	249,770	13.8	127	246,030	12.4	...	...	...	...	1.1	0.6	...
Noncorporate.....	32	1,766	17.7	17	...	...	...	...	...	...	0.9	0.3	39
\$500,000—\$999,999.....	218	1,413,344	15.7	176	1,317,777	15.7	...	...	...	...	0.8	1.8	67
Corporate.....	168	118,077	15.7	134	...	...	...	...	...	...	1.9	1.0	...
Noncorporate.....	60	33,267	15.7	42	29,507	16.1	...	...	...	...	1.4	1.4	67
\$100,000—\$499,999.....	112	1,113,371	17.4	83	1,017,971	16.2	...	...	...	...	1.1	1.7	212
Corporate.....	4	34,442	11.1	23	...	...	...	...	...	...	1.7	1.9	...
Noncorporate.....	8	66,929	14.2	60	45,026	16.7	...	...	...	...	2.0	0.6	212
Apparatus and equipment, total.....	115	1,113,200	11.1	115	2,113,200	...	...	...	...	...	1.5	1.1	49
\$1,000,000 and over.....	4	21,986	15.4	4	21,986	15.6	...	...	...	...	1.7	0.2	...
\$1,000,000—\$4,999,999.....	23	31,447	11.4	14	...	...	...	...	...	...	1.4	0.6	2
\$500,000—\$999,999.....	23	75,960	11.1	21	1,014,014	14.1	...	...	...	...	1.1	1.6	6
\$100,000—\$499,999.....	4	1,311	11.1	64	1,931	25.2	1.2	4.9	3.1	1.7	1.0	1.3	41
Corporate.....	4	1,311	11.1	38	1,777	28.2	1.1	6.2	3.2	1.1	1.1	1.6	...
Noncorporate.....	...	...	...	26	1,154	17.1	...	...	...	...	0.6	0.9	41
Radio, television sets, total.....	41	1,113,200	11.1	41	1,113,200	...	...	...	...	...	1.5	1.6	151
\$1,000,000 and over.....	4	21,986	11.1	4	21,986	11.1	...	...	...	...	1.9	0.5	...
\$1,000,000—\$4,999,999.....	17	1,113,200	11.1	17	1,113,200	11.1	...	...	...	...	1.1	1.5	9
Corporate.....	17	1,113,200	11.1	17	1,113,200	11.1	...	...	...	...	1.1	0.6	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	0.9	0.5	9
\$500,000—\$999,999.....	14	1,113,200	11.1	14	1,113,200	11.1	...	...	...	...	1.8	0.7	26
\$100,000—\$499,999.....	1	1,113,200	11.1	1	1,113,200	11.1	...	...	...	...	1.4	0.8	116
Corporate.....	1	1,113,200	11.1	1	1,113,200	11.1	...	...	...	...	1.7	0.8	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	1.7	0.7	116

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
ELECTRICAL GOODS—Continued													
Refrigerators, equipment (household), total.....	148	431,533	9.3	119	234,311	(v)	(v)	(v)	(v)	(v)	(v)	(v)	33
\$5,000,000 and over.....	27	246,614	7.5	10	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
\$1,000,000--\$4,999,999.....	71	155,431	11.2	67	127,983	11.7	3.9	4.7	4.9	1.5	1.7	0.6	12
Corporate.....	62	133,047	11.4	52	(x)	12.1	4.2	4.9	0.5	0.7	1.7	1.6	...
Noncorporate.....	9	16,357	9.4	8	(x)	4.0	3.1	4.2	1.7	0.3	0.0	0.8	12
\$500,000--\$499,999.....	29	27,545	13.8	27	(x)	13.2	4.2	4.5	1.4	0.9	1.4	0.7	5
Corporate.....	27	17,314	14.5	23	(x)	14.8	4.4	4.8	1.6	0.5	1.4	0.8	...
Noncorporate.....	2	3,231	10.0	4	(x)	10.0	3.4	3.2	1.3	0.7	1.0	0.4	5
\$200,000--\$499,999.....	31	16,072	17.5	22	(x)	17.6	4.8	4.5	1.2	1.6	1.6	0.9	11
Corporate.....	19	6,373	17.2	13	(x)	17.6	5.0	5.0	1.0	0.8	1.6	0.7	11
Noncorporate.....	12	3,719	12.5	9	(x)	11.3	3.6	3.4	1.6	0.2	1.0	1.1	12
Electrical appliances (general line), total.....	306	766,140	12.7	268	715,316	12.7	4.0	4.2	1.9	1.7	0.9	0.7	50
\$5,000,000 and over.....	37	312,517	11.7	37	312,517	11.7	4.0	4.2	1.9	1.7	0.9	0.7	11
\$1,000,000--\$4,999,999.....	161	375,133	11.1	152	317,409	11.6	4.0	4.2	1.9	1.7	0.9	0.7	21
Corporate.....	144	343,657	11.2	138	331,090	11.2	4.0	4.2	1.9	1.7	0.9	0.7	...
Noncorporate.....	17	31,476	13.3	14	24,339	13.2	4.0	4.2	1.9	1.7	0.9	0.7	21
\$500,000--\$499,999.....	62	47,702	14.4	48	39,558	14.4	4.2	4.5	1.4	1.6	1.4	0.7	16
\$200,000--\$499,999.....	46	17,762	17.3	31	15,789	16.1	4.2	4.5	1.7	0.9	1.4	0.6	11
Other appliances, specialties, total.....	312	300,827	14.8	241	267,967	14.4	4.3	4.4	1.7	1.7	1.1	0.8	71
\$5,000,000 and over.....	4	27,901	12.4	4	27,901	12.4	4.2	4.3	1.7	1.7	1.1	0.8	1
\$1,000,000--\$4,999,999.....	93	182,334	13.5	83	167,926	11.6	4.2	4.3	1.7	1.7	1.1	0.7	17
Corporate.....	81	164,145	13.4	71	(x)	13.2	4.2	4.4	1.1	1.7	1.1	0.6	...
Noncorporate.....	12	18,189	16.9	12	(x)	14.7	4.2	4.2	1.7	1.7	1.1	0.7	16
\$500,000--\$499,999.....	78	54,245	16.6	51	41,114	15.8	4.1	4.1	1.6	1.7	1.3	0.9	16
Corporate.....	62	44,832	17.3	47	33,915	17.4	4.3	4.3	1.7	1.7	1.3	1.0	...
Noncorporate.....	16	9,413	13.7	12	7,200	14.1	4.0	4.0	1.7	0.9	1.4	0.7	16
\$200,000--\$499,999.....	127	39,117	17.5	86	28,808	17.4	4.1	4.4	2.1	1.5	1.1	0.8	34
Corporate.....	81	25,278	21.2	61	19,156	20.4	4.3	4.6	2.1	1.1	1.1	1.1	...
Noncorporate.....	46	13,839	12.2	34	16,152	13.1	4.1	4.1	1.6	0.4	1.0	0.5	39
HARDWARE, PLUMBING, HEATING													
Hardware, general line (with industrial department), total.....	341	1,187,764	15.1	308	1,117,987	15.0	4.8	4.8	1.7	2.1	1.4	0.6	43
\$5,000,000 and over.....	56	631,258	14.1	54	(x)	14.1	4.2	4.3	1.7	2.1	1.4	0.5	...
\$1,000,000--\$4,999,999.....	186	474,002	15.4	171	405,490	15.4	4.7	4.7	1.4	1.8	1.6	0.6	...
Corporate.....	181	419,084	15.2	167	391,471	15.2	4.7	4.7	1.5	1.7	1.6	0.6	...
Noncorporate.....	5	13,518	16.9	4	13,518	16.8	4.7	4.7	1.4	1.7	1.4	0.5	6
\$500,000--\$499,999.....	80	57,072	18.1	66	47,624	17.1	4.7	4.7	1.8	1.3	2.0	0.9	14
Corporate.....	67	47,954	18.1	54	(x)	17.7	4.9	4.9	1.7	1.3	2.0	1.0	...
Noncorporate.....	13	9,084	17.4	12	(x)	16.4	4.3	4.1	2.1	1.9	1.9	0.6	14
\$200,000--\$499,999.....	20	7,856	16.7	16	(x)	16.9	4.7	4.7	1.8	1.7	1.4	0.8	1
Hardware, general line (without industrial department), total.....	276	433,452	14.8	238	407,071	14.6	4.7	4.7	1.7	1.7	1.3	0.6	72
\$5,000,000 and over.....	19	168,454	12.1	17	(x)	12.1	4.2	4.2	1.7	1.7	1.4	0.5	...
\$1,000,000--\$4,999,999.....	109	224,743	15.1	101	211,736	15.1	4.7	4.7	1.4	1.1	1.3	0.6	26
Corporate.....	101	211,436	15.2	93	198,289	15.3	4.4	4.4	1.4	2.1	1.3	0.5	...
Noncorporate.....	8	13,307	13.2	8	13,447	13.2	4.2	4.8	1.3	0.6	0.9	0.9	26
\$500,000--\$499,999.....	115	79,140	16.7	97	65,427	16.7	5.2	5.1	2.1	1.5	1.1	0.7	48
Corporate.....	81	55,474	17.2	66	45,167	17.4	5.8	5.1	2.0	1.7	2.1	0.7	...
Noncorporate.....	34	23,106	15.3	31	20,260	15.4	4.2	5.1	2.2	1.4	1.7	0.7	48
\$200,000--\$499,999.....	33	16,415	18.1	23	(x)	17.4	4.4	5.2	1.9	1.3	1.7	0.8	1
Hardware, specialty lines, total.....	484	332,273	18.7	387	283,755	17.7	7.1	6.4	2.1	1.1	1.9	0.8	230
\$1,000,000 and over.....	37	65,431	17.8	34	59,764	17.4	6.2	4.9	1.7	1.9	1.8	0.9	...
\$500,000--\$499,999.....	74	48,484	17.4	57	38,157	18.1	6.2	4.3	2.0	1.9	1.7	0.8	22
Corporate.....	61	46,943	18.2	45	(x)	17.1	7.6	6.1	1.1	1.6	1.2	0.8	...
Noncorporate.....	13	2,541	12.4	12	(x)	13.0	4.2	4.9	1.7	2.6	1.4	0.5	22
\$200,000--\$499,999.....	373	117,354	19.1	299	41,844	17.5	4.4	4.5	1.1	1.1	1.1	0.8	208
Corporate.....	212	57,079	21.0	167	33,675	21.3	4.7	4.9	1.1	1.1	1.1	0.7	...
Noncorporate.....	161	50,377	16.1	132	38,169	16.1	4.1	4.1	2.1	0.9	1.1	0.7	209
Plumbing, heating (general line), total.....	1,279	1,137,390	12.7	1,174	1,072,127	12.7	5.0	4.2	1.5	1.4	1.4	0.7	321
\$5,000,000 and over.....	3	57,731	9.1	3	57,731	9.1	4.7	4.1	1.1	1.1	0.7	0.1	...
\$1,000,000--\$4,999,999.....	343	621,493	13.2	277	474,464	13.2	5.0	4.8	1.7	1.5	1.2	0.7	47
Corporate.....	224	574,775	13.2	231	567,245	13.2	5.0	4.8	1.7	1.5	1.2	0.7	...
Noncorporate.....	119	43,718	13.2	46	6,219	13.3	4.8	4.8	1.6	1.4	1.2	0.8	47
\$500,000--\$499,999.....	391	271,983	14.4	216	126,954	14.4	5.0	4.1	1.1	1.1	1.0	0.7	51
Corporate.....	199	221,111	15.3	157	124,641	15.4	5.1	4.1	1.2	1.5	1.7	0.8	...
Noncorporate.....	192	49,872	11.7	59	2,313	11.7	4.9	4.7	1.7	1.4	1.4	0.5	51
\$200,000--\$499,999.....	546	185,024	15.7	444	171,200	15.3	4.2	4.2	1.2	1.1	2.0	0.8	139
Corporate.....	356	174,321	17.1	298	144,556	17.1	4.6	4.6	1.1	1.4	2.1	0.8	...
Noncorporate.....	190	61,703	12.7	146	26,644	12.5	4.0	4.1	1.1	0.8	1.7	0.7	139

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Adminis- trative	Selling	Shipping- delivery	Ware- house	Occu- pancy	Other expenses	
HARDWARE, PLUMBING, HEATING—Continued													
Heating (inc. stoves, ranges), total.....	219	143,001	16.5	174	117,626	16.8	6.0	5.5	2.0	1.2	1.4	0.7	55
\$1,000,000 and over.....	34	64,917	14.7	29	55,757	15.4	4.9	6.1	1.8	1.2	0.9	0.5	1
Corporate.....	30	59,953	15.0	26	(x)	15.8	5.0	6.3	1.8	1.2	1.0	0.5	...
Noncorporate.....	4	4,964	11.5	3	(x)	9.2	3.5	2.2	2.0	0.7	0.5	0.3	1
\$500,000—\$999,999.....	52	31,843	16.6	43	29,350	17.6	7.1	5.0	1.9	1.1	1.7	0.8	4
\$200,000—\$499,999.....	133	42,241	19.1	102	32,519	18.4	7.1	4.9	2.3	1.1	1.9	1.1	50
Corporate.....	92	29,340	21.3	71	22,788	20.2	8.1	5.6	1.0	2.3	2.2	1.2	...
Noncorporate.....	41	12,901	13.9	31	9,731	14.3	4.9	3.4	2.3	1.4	1.5	0.8	50
Plumbing fixture, supplier, total.....	394	279,547	15.5	308	236,296	15.7	6.4	4.0	1.7	1.3	1.6	0.7	142
\$5,000,000 and over.....	4	29,924	13.1	4	29,924	13.1	7.4	5.6	1.0	0.9	0.8	0.4	...
\$1,000,000—\$4,999,999.....	59	97,819	15.2	55	91,474	15.5	6.9	3.9	1.7	1.5	1.4	0.5	18
Corporate.....	48	83,807	16.0	46	(x)	16.2	6.9	4.0	1.8	1.5	1.5	0.5	...
Noncorporate.....	11	14,012	16.6	9	(x)	10.9	3.7	2.2	1.2	1.4	0.9	0.7	18
\$500,000—\$999,999.....	112	75,897	16.1	97	61,900	16.3	7.2	3.4	1.8	1.4	1.7	0.8	48
Corporate.....	77	56,561	18.1	60	43,757	18.2	8.3	4.6	1.8	1.3	1.8	0.8	...
Noncorporate.....	35	19,336	11.4	37	18,143	14.6	3.2	2.9	2.0	1.5	1.5	0.8	48
\$200,000—\$499,999.....	219	71,907	16.4	162	52,998	16.7	6.8	4.1	2.1	0.8	2.2	0.9	76
Corporate.....	131	43,848	18.0	103	33,989	17.9	8.4	4.6	1.9	1.0	2.0	1.0	...
Noncorporate.....	88	28,059	13.9	59	19,009	15.9	3.4	3.2	2.4	0.6	2.6	0.7	76
Air conditioning, ventilating equipment, total.....	118	76,681	22.0	94	62,658	20.3	7.0	5.6	1.7	1.3	2.3	1.6	24
\$1,000,000 and over.....	17	33,859	20.5	14	29,389	19.1	6.7	5.6	1.8	1.8	2.1	1.3	3
Corporate.....	14	29,821	21.1	11	25,351	19.5	6.6	5.7	1.9	1.8	2.2	1.3	...
Noncorporate.....	3	4,038	16.3	3	4,038	16.2	6.3	5.2	0.7	1.5	1.1	1.5	3
\$500,000—\$999,999.....	31	20,828	23.5	22	14,784	20.4	7.9	5.5	1.5	0.9	2.2	2.4	6
\$200,000—\$499,999.....	70	21,994	22.8	58	18,445	22.6	10.2	5.6	1.8	0.8	2.9	1.3	15
Corporate.....	50	15,784	25.0	42	13,429	24.7	11.4	6.0	0.7	0.7	3.3	1.3	...
Noncorporate.....	20	6,210	17.2	16	5,056	17.2	7.3	4.2	1.3	1.2	1.7	1.5	15
LUMBER, CONSTRUCTION MATERIALS													
Lumber, millwork (with yards), total.....	1,512	1,644,379	13.6	1,144	1,091,847	13.2	4.2	2.8	1.1	1.8	1.1	0.8	374
\$1,000,000 and over.....	34	289,771	7.6	31	263,341	7.7	2.7	1.7	0.8	0.9	0.6	0.5	6
\$1,000,000—\$999,999.....	478	870,052	13.8	435	790,020	13.2	4.3	2.4	2.0	2.1	1.6	0.8	98
Corporate.....	407	750,123	14.3	376	692,002	13.6	4.6	2.4	2.0	2.2	1.6	0.8	...
Noncorporate.....	71	119,929	10.6	59	98,018	10.4	2.7	2.5	2.0	1.2	1.2	0.8	98
\$500,000—\$999,999.....	417	295,602	16.3	342	208,594	17.7	5.4	2.8	2.0	2.9	1.9	0.8	116
Corporate.....	299	151,135	17.3	211	153,918	16.7	6.2	2.9	2.6	2.3	2.0	0.7	...
Noncorporate.....	118	144,467	13.6	80	54,676	12.9	3.7	2.3	3.2	1.2	1.7	1.0	116
\$200,000—\$499,999.....	583	188,954	18.1	397	129,693	17.4	6.3	3.8	4.1	2.0	2.4	0.8	154
Brick, tile, terra cotta, total.....	132	81,727	14.7	104	68,409	14.2	5.2	3.0	3.0	0.9	1.2	0.4	39
\$1,000,000 and over.....	17	28,399	12.3	16	(x)	11.0	5.4	2.8	1.8	0.7	0.5	0.4	4
\$700,000—\$999,999.....	43	32,790	15.4	39	26,319	15.1	5.4	3.0	3.3	1.2	1.5	0.4	25
\$200,000—\$699,999.....	67	20,566	16.8	49	17,127	17.2	6.3	3.4	3.5	0.7	2.0	0.5	10
Cement, lime, plaster, total.....	136	102,187	20.3	111	91,856	20.4	7.1	2.2	6.9	2.7	2.5	0.9	45
\$1,000,000 and over.....	23	51,030	20.2	23	51,030	20.2	4.5	2.2	7.2	2.5	3.0	0.8	6
Corporate.....	10	45,930	19.8	10	45,930	19.8	4.3	2.3	6.9	2.7	2.9	0.7	...
Noncorporate.....	3	5,100	23.5	3	5,100	21.5	6.7	1.5	9.5	1.2	3.9	1.4	6
\$500,000—\$999,999.....	29	26,347	19.2	32	(x)	19.2	5.7	1.8	5.7	3.4	1.4	1.1	9
Corporate.....	31	21,521	20.7	46	17,380	20.7	6.1	2.0	6.0	3.5	1.5	1.3	...
Noncorporate.....	7	4,826	12.5	6	(x)	12.5	2.8	1.1	4.6	3.2	0.8	0.4	9
\$200,000—\$499,999.....	74	24,780	21.8	56	(x)	21.8	6.1	2.7	8.3	2.2	2.2	1.0	30
Corporate.....	50	16,856	25.0	39	13,443	25.0	6.9	2.8	9.5	2.7	2.5	1.0	...
Noncorporate.....	24	7,924	14.7	17	(x)	14.7	4.3	1.9	4.9	1.2	1.6	1.1	30
Glass (building), total.....	137	93,026	27.7	101	74,130	27.1	8.3	5.7	3.3	5.6	2.4	1.5	31
\$1,000,000 and over.....	26	43,690	26.2	23	38,696	26.2	7.1	6.0	2.8	6.2	1.9	1.8	1
\$500,000—\$999,999.....	30	25,092	28.3	27	18,799	28.3	4.1	3.8	3.2	6.8	3.0	0.9	5
Corporate.....	30	20,827	29.9	22	(x)	29.9	3.0	4.2	3.4	7.9	3.2	0.7	...
Noncorporate.....	6	4,265	20.5	5	(x)	20.5	1.1	2.2	2.4	1.9	2.0	2.2	5
\$200,000—\$499,999.....	71	24,244	29.8	51	16,725	29.8	5.3	5.7	4.4	5.1	3.1	1.3	25
Sand, gravel, crushed stone.....	43	18,397	20.9	34	16,991	20.9	3.9	2.0	7.5	1.3	3.1	0.7	8
Ready-mixed concrete distributor.....	196	10,099	33.2	126	120,576	33.1	4.9	1.9	10.3	3.2	4.0	1.9	31
Roofing, siding, insulation, total.....	284	190,673	13.9	153	129,203	13.9	4.2	3.2	1.9	1.7	1.0	0.8	41
\$1,000,000 and over.....	3	26,711	11.1	2	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
\$1,000,000—\$999,999.....	34	4,906	13.9	31	49,377	14.0	4.3	4.0	2.6	1.6	1.0	1.2	11
Corporate.....	29	4,756	11.3	27	(x)	11.3	4.2	2.6	2.4	1.6	1.0	0.5	...
Noncorporate.....	5	150	29.2	4	(x)	29.2	4.7	1.4	17.2	0.7	0.9	5.7	11
\$500,000—\$999,999.....	27	24,000	13.9	28	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	7
Corporate.....	27	24,000	13.9	28	22,065	13.9	4.2	3.1	2.3	1.2	1.2	0.6	...
Noncorporate.....	10	10,000	10.0	7	(x)	10.0	4.0	2.0	2.1	2.1	1.1	0.4	7
\$200,000—\$499,999.....	21	67,154	13.8	22	21,142	(v)	(v)	(v)	(v)	(v)	(v)	(v)	23

*See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

2.89

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS— UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
LUMBER, CONSTRUCTION MATERIALS—Continued													
Miscellaneous construction materials, total.....	504	3,772,412	14.0	364	2,771,231	19.5	5.1	4.1	0.4	4.1	4.4	4.2	134
\$1,000,000 and over.....	98	1,601,399	11.3	84	1,417,028	20.4	7.0	3.3	0.3	2.5	2.0	2.5	18
Corporate.....	91	1,514,285	11.0	77	1,314,534	20.7	7.1	3.4	0.3	2.6	2.0	2.5	18
Noncorporate.....	7	86,114	14.7	7	96,494	15.8	2.6	2.1	0.2	1.3	1.4	1.6	18
\$500,000—\$999,999.....	147	1,136,615	17.2	114	901,272	17.6	5.1	3.1	0.1	1.5	2.3	1.0	37
Corporate.....	119	833,333	18.0	89	622,706	18.4	5.1	2.6	0.3	1.7	2.4	1.1	37
Noncorporate.....	28	303,282	16.3	25	278,566	15.1	5.1	3.8	0.1	1.2	1.7	1.6	37
\$200,000—\$499,999.....	259	84,256	20.9	171	65,206	()	()	()	()	()	()	()	61
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial refrigeration equipment, total.....	319	1,407,700	12.9	271	1,412,84	12.1	3.4	3.4	0.1	3.2	1.2	1.2	114
\$1,000,000 and over.....	8	284,87	12.1	8	284,87	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
\$500,000—\$999,999.....	51	367,10	12.1	34	367,10	12.1	3.4	3.4	0.1	3.2	1.2	1.2	11
\$200,000—\$499,999.....	176	70,117	12.1	136	70,117	12.1	3.4	3.4	0.1	3.2	1.2	1.2	87
Corporate.....	168	62,736	12.1	136	62,736	12.1	3.4	3.4	0.1	3.2	1.2	1.2	87
Noncorporate.....	8	7,381	12.1	7	7,381	12.1	3.4	3.4	0.1	3.2	1.2	1.2	87
Office machines, equip (exc. furniture), total.....	75	47,706	12.1	71	47,706	12.1	3.4	3.4	0.1	3.2	1.2	1.2	27
\$1,000,000 and over.....	8	21,374	12.1	7	21,374	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
\$500,000—\$999,999.....	16	16,448	12.1	13	16,448	12.1	3.4	3.4	0.1	3.2	1.2	1.2	10
Corporate.....	8	7,228	12.1	7	7,228	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
Noncorporate.....	8	9,220	12.1	6	9,220	12.1	3.4	3.4	0.1	3.2	1.2	1.2	10
\$200,000—\$499,999.....	51	10,884	12.1	34	10,884	12.1	3.4	3.4	0.1	3.2	1.2	1.2	17
Restaurant, hotel supplies (principally nonfood), total.....	32	1,056,77	12.1	191	1,056,77	12.1	3.4	3.4	0.1	3.2	1.2	1.2	103
\$5,000,000 and over.....	4	2,771,231	12.1	4	2,771,231	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
\$1,000,000—\$4,999,999.....	23	74,117	12.1	21	74,117	12.1	3.4	3.4	0.1	3.2	1.2	1.2	5
\$500,000—\$999,999.....	53	6,304	12.1	47	6,304	12.1	3.4	3.4	0.1	3.2	1.2	1.2	16
Corporate.....	43	29,334	12.1	38	29,334	12.1	3.4	3.4	0.1	3.2	1.2	1.2	16
Noncorporate.....	10	3,970	12.1	9	3,970	12.1	3.4	3.4	0.1	3.2	1.2	1.2	16
\$200,000—\$499,999.....	154	40,374	12.1	114	40,374	12.1	3.4	3.4	0.1	3.2	1.2	1.2	51
Corporate.....	91	30,147	12.1	74	30,147	12.1	3.4	3.4	0.1	3.2	1.2	1.2	51
Noncorporate.....	63	10,227	12.1	40	10,227	12.1	3.4	3.4	0.1	3.2	1.2	1.2	51
Store machines, fixtures, equipment, total.....	340	141,317	12.1	271	133,406	21.7	7.4	7.2	0.1	4.0	4.0	1.6	114
\$1,000,000 and over.....	32	70,117	12.1	27	62,736	17.2	4.3	4.1	0.1	3.2	1.2	1.2	6
\$500,000—\$999,999.....	31	62,736	12.1	27	62,736	12.1	3.4	3.4	0.1	3.2	1.2	1.2	24
\$200,000—\$499,999.....	267	71,172	12.1	163	69,770	12.1	3.4	3.4	0.1	3.2	1.2	1.2	36
Other commercial machines, equipment, total.....	101	79,273	12.1	76	67,609	12.1	3.4	3.4	0.1	3.2	1.2	1.2	39
\$1,000,000 and over.....	14	33,287	12.1	11	33,287	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
\$500,000—\$999,999.....	26	17,112	12.1	21	17,112	12.1	3.4	3.4	0.1	3.2	1.2	1.2	6
\$200,000—\$499,999.....	61	19,265	12.1	44	17,207	12.1	3.4	3.4	0.1	3.2	1.2	1.2	28
Corporate.....	35	11,036	12.1	24	11,036	12.1	3.4	3.4	0.1	3.2	1.2	1.2	24
Noncorporate.....	26	8,229	12.1	20	6,171	12.1	3.4	3.4	0.1	3.2	1.2	1.2	28
Construction machinery, equipment, total.....	645	78,590	12.1	511	67,500	12.1	3.4	3.4	0.1	3.2	1.2	1.2	144
\$5,000,000 and over.....	11	65,677	12.1	11	65,677	12.1	3.4	3.4	0.1	3.2	1.2	1.2	1
\$1,000,000—\$4,999,999.....	243	427,641	12.1	220	427,641	12.1	3.4	3.4	0.1	3.2	1.2	1.2	24
Corporate.....	236	404,105	12.1	204	404,105	12.1	3.4	3.4	0.1	3.2	1.2	1.2	24
Noncorporate.....	7	23,536	12.1	16	23,536	12.1	3.4	3.4	0.1	3.2	1.2	1.2	24
\$500,000—\$999,999.....	183	13,225	12.1	133	98,462	12.1	3.4	3.4	0.1	3.2	1.2	1.2	64
Corporate.....	148	107,289	12.1	107	79,773	12.1	3.4	3.4	0.1	3.2	1.2	1.2	64
Noncorporate.....	35	24,936	12.1	26	18,689	12.1	3.4	3.4	0.1	3.2	1.2	1.2	64
\$200,000—\$499,999.....	308	64,670	12.1	182	61,337	12.1	3.4	3.4	0.1	3.2	1.2	1.2	75
Corporate.....	141	47,670	12.1	101	34,117	12.1	3.4	3.4	0.1	3.2	1.2	1.2	75
Noncorporate.....	67	17,000	12.1	81	27,220	12.1	3.4	3.4	0.1	3.2	1.2	1.2	75
Farm-dairy machinery, equipment, total.....	375	421,400	12.1	286	347,526	10.7	1.9	1.5	0.9	0.7	1.2	0.5	115
\$5,000,000 and over.....	16	10,140	12.1	16	10,140	12.1	1.9	1.5	0.9	0.7	1.2	0.5	4
\$1,000,000—\$4,999,999.....	39	19,356	12.1	37	19,356	12.1	1.9	1.5	0.9	0.7	1.2	0.5	15
Corporate.....	36	17,316	12.1	37	17,316	12.1	1.9	1.5	0.9	0.7	1.2	0.5	15
Noncorporate.....	3	2,040	12.1	0	2,040	12.1	1.9	1.5	0.9	0.7	1.2	0.5	15
\$500,000—\$999,999.....	91	67,677	12.1	60	43,090	()	()	()	()	()	()	()	25
\$200,000—\$499,999.....	169	57,624	12.1	133	43,764	12.1	1.9	1.5	0.9	0.7	1.2	0.5	67
Corporate.....	134	34,422	12.1	81	27,376	12.1	1.9	1.5	0.9	0.7	1.2	0.5	67
Noncorporate.....	35	23,202	12.1	52	16,388	12.1	1.9	1.5	0.9	0.7	1.2	0.5	67
Industrial machinery, equip (gen. line), total.....	415	313,47	12.1	199	236,87	12.1	6.6	3.1	3.0	1.1	1.7	0.8	31
\$5,000,000 and over.....	7	62,172	12.1	6	62,172	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6
\$1,000,000—\$4,999,999.....	100	193,74	12.1	76	193,74	12.1	6.6	3.1	3.0	1.1	1.7	0.8	7
Corporate.....	42	195,778	12.1	36	139,400	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6
Noncorporate.....	58	77,962	12.1	40	54,344	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6
\$500,000—\$999,999.....	73	67,666	12.1	61	50,639	12.1	6.6	3.1	3.0	1.1	1.7	0.8	14
Corporate.....	72	61,287	12.1	61	43,764	12.1	6.6	3.1	3.0	1.1	1.7	0.8	14
Noncorporate.....	1	6,379	12.1	0	6,875	12.1	6.6	3.1	3.0	1.1	1.7	0.8	14
\$200,000—\$499,999.....	19	7,736	12.1	11	7,736	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6
Corporate.....	11	7,736	12.1	11	7,736	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6
Noncorporate.....	8	0	12.1	0	0	12.1	6.6	3.1	3.0	1.1	1.7	0.8	6

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Ware-house	Occu-pancy	Other expenses		
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued														
Printing, book, packing, total.....	86	48,064	20.6	76	43,214	20.3	8.5	6.7	1.5	1.1	1.9	0.6	23	
\$1,000,000 and over.....	9	13,190	18.4	8	(x)	17.9	7.5	6.1	0.7	1.8	0.9	0.5	2	
\$500,000—\$999,999.....	29	19,124	25.3	27	(x)	20.2	9.7	6.1	1.1	0.8	2.1	0.6	2	
\$200,000—\$499,999.....	48	15,750	22.8	41	13,420	22.7	9.2	7.0	2.3	0.8	2.6	0.8	19	
Corporate.....	32	10,686	21.9	28	9,277	25.8	10.4	8.0	2.4	0.7	2.8	1.0	19	
Noncorporate.....	16	5,064	24.3	13	4,143	15.6	6.1	4.2	1.0	1.0	2.2	0.4	19	
Machine tools, total.....	193	164,267	16.1	165	131,756	15.7	7.0	5.7	0.8	0.6	1.2	0.4	80	
\$1,000,000 and over.....	22	81,934	15.2	43	(x)	15.1	7.5	5.1	0.7	0.5	1.0	0.3	12	
Corporate.....	38	72,800	15.6	38	72,800	15.6	7.3	5.2	0.7	0.6	0.9	0.3	...	
Noncorporate.....	6	8,668	11.2	5	(x)	10.1	3.4	4.5	0.2	0.1	1.6	0.3	12	
\$500,000—\$999,999.....	37	26,105	15.4	30	(x)	14.4	6.1	4.0	0.9	1.1	1.0	0.3	24	
Corporate.....	23	17,027	18.1	18	13,255	18.8	7.4	5.2	1.3	1.6	1.1	0.2	...	
Noncorporate.....	14	9,478	10.6	12	(x)	11.0	4.3	4.7	0.3	0.2	0.9	0.3	24	
\$200,000—\$499,999.....	111	36,128	18.3	96	30,141	19.0	7.6	6.4	1.1	0.6	1.7	0.6	44	
Corporate.....	70	23,960	20.6	61	19,981	19.8	9.7	6.3	1.1	0.8	1.8	0.5	...	
Noncorporate.....	41	12,168	14.0	35	10,160	14.6	5.1	4.7	1.0	0.2	1.7	0.9	44	
Mine, mill supply houses, total.....	300	295,961	15.8	253	268,841	15.5	5.6	4.1	1.4	1.3	1.6	1.0	80	
\$1,000,000 and over.....	6	41,813	14.0	6	41,813	14.0	4.4	5.2	1.2	1.2	1.0	1.0	...	
\$1,000,000—\$4,999,999.....	75	159,024	14.7	69	148,699	14.3	5.1	4.2	1.2	1.2	1.6	1.0	14	
Corporate.....	67	147,506	14.9	63	(x)	14.5	5.2	4.2	1.2	1.3	1.6	1.0	...	
Noncorporate.....	8	11,518	12.6	6	(x)	12.0	2.8	4.5	1.9	0.2	1.2	1.4	14	
\$500,000—\$999,999.....	68	41,481	17.7	47	34,053	17.8	6.4	5.0	1.7	2.0	1.5	1.2	13	
Corporate.....	45	32,915	18.2	37	27,348	18.7	7.0	5.0	1.9	2.0	1.7	1.2	...	
Noncorporate.....	13	8,566	14.7	10	6,705	13.7	3.9	5.1	1.0	1.6	0.8	1.3	13	
\$200,000—\$499,999.....	163	75,143	19.3	131	64,280	19.1	7.4	5.6	2.0	1.3	2.1	0.7	53	
Corporate.....	109	47,430	19.7	87	29,736	19.7	8.3	4.7	1.6	1.5	2.0	0.6	...	
Noncorporate.....	54	27,713	18.5	44	34,544	17.9	5.7	5.2	2.7	0.9	2.4	1.0	53	
Oil well, oil refining supply houses, total.....	304	600,247	12.7	440	600,550	10.1	3.2	3.0	1.1	1.1	0.9	1.2	77	
\$1,000,000 and over.....	15	96,119	7.1	12	77,344	7.6	2.8	2.2	0.4	0.4	0.4	1.2	2	
\$1,000,000—\$4,999,999.....	124	310,971	9.4	110	229,225	10.0	3.3	3.0	0.8	0.7	1.0	1.2	13	
Corporate.....	174	306,706	9.1	100	214,960	9.6	3.1	2.7	0.8	0.7	0.9	1.3	...	
Noncorporate.....	10	14,265	15.6	10	14,265	15.6	5.0	5.6	2.0	1.3	1.1	0.6	13	
\$500,000—\$999,999.....	111	191,354	8.7	126	89,729	(v)	(v)	(v)	(v)	(v)	(v)	(v)	22	
Corporate.....	294	98,503	11.7	192	64,252	(v)	(v)	(v)	(v)	(v)	(v)	(v)	40	
Printing machinery, supplies (exc. paper), total.....	103	37,500	20.2	88	27,697	20.1	8.3	6.0	1.2	2.5	1.7	0.4	12	
\$1,000,000 and over.....	8	18,889	15.0	6	(x)	15.9	5.2	6.5	0.9	1.1	0.3	0.1	...	
\$500,000—\$999,999.....	11	7,944	21.1	8	(x)	21.9	10.8	4.3	0.8	1.8	4.0	0.2	6	
\$200,000—\$499,999.....	34	10,667	27.7	28	7,211	27.2	12.3	6.0	2.3	1.9	2.8	1.3	6	
Rope, cordage, total.....	64	63,993	8.1	54	64,651	8.2	3.7	3.1	1.6	0.1	0.5	0.2	25	
\$1,000,000 and over.....	18	41,164	6.9	17	(x)	6.5	2.9	2.6	0.7	(x)	0.3	0.2	8	
\$500,000—\$999,999.....	19	13,992	11.3	14	15,905	11.8	5.1	4.8	0.8	0.2	0.7	0.1	2	
\$200,000—\$499,999.....	27	9,431	12.3	24	(x)	12.0	5.2	3.8	1.6	0.4	1.2	0.4	15	
Corporate.....	15	7,382	16.2	13	(x)	16.3	8.4	4.7	1.1	0.4	1.4	0.5	...	
Noncorporate.....	12	2,049	7.8	11	(x)	7.4	2.1	3.1	0.8	0.2	0.9	0.3	15	
Used machinery, equipment, total.....	43	23,768	23.0	36	17,993	23.6	7.6	7.0	2.1	2.0	2.5	2.4	28	
\$1,000,000 and over.....	6	8,287	19.1	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...	
\$500,000—\$999,999.....	16	8,218	24.8	10	(x)	26.4	8.4	7.4	1.9	1.8	2.6	5.3	5	
Corporate.....	9	7,777	24.3	7	(x)	26.6	10.7	9.3	2.4	0.6	2.5	1.1	...	
Noncorporate.....	7	4,441	26.0	3	2,441	26.0	4.4	3.9	1.1	1.1	2.7	12.8	5	
\$200,000—\$499,999.....	21	7,269	24.8	12	6,341	25.2	9.5	4.2	1.7	3.5	2.8	1.2	23	
Corporate.....	9	7,798	24.7	7	(x)	26.5	12.4	4.0	2.7	5.1	1.8	0.5	...	
Noncorporate.....	16	4,461	23.7	5	(x)	24.5	8.5	3.9	1.7	2.7	3.3	1.5	23	
Other industrial machinery, supplies, total.....	1,964	936,245	18.4	1,096	785,238	18.1	7.4	5.4	1.7	1.1	1.7	1.0	425	
\$1,000,000 and over.....	10	63,945	15.0	10	63,945	15.0	5.6	4.7	1.8	1.6	1.2	1.1	...	
\$1,000,000—\$4,999,999.....	224	99,273	16.8	200	71,824	16.2	6.4	5.2	1.6	1.1	1.5	1.0	64	
Corporate.....	193	74,093	17.4	171	31,982	17.3	6.8	5.3	1.6	1.1	1.6	0.9	...	
Noncorporate.....	31	24,180	13.4	28	39,842	15.1	3.7	4.9	1.3	1.0	1.1	1.0	64	
\$500,000—\$999,999.....	312	104,774	19.1	239	107,015	19.0	7.6	6.1	1.6	0.9	1.8	0.9	81	
Corporate.....	124	124,717	17.3	184	128,934	20.4	9.4	8.4	1.6	1.4	1.8	1.0	...	
Noncorporate.....	78	80,057	15.4	55	30,081	13.9	4.2	4.7	1.2	0.7	1.8	0.5	81	
\$200,000—\$499,999.....	212	170,641	21.2	117	198,454	21.5	8.4	6.2	1.2	1.2	3.2	1.0	280	
Corporate.....	121	171,101	22.3	411	133,821	23.3	9.4	6.7	2.4	1.1	4.1	1.1	...	
Noncorporate.....	137	89,439	17.1	76	64,633	17.2	5.9	5.7	1.3	0.3	2.3	0.8	280	
Dental supply houses, total.....	162	73,961	26.7	135	69,211	26.3	8.0	11.2	2.5	0.4	2.0	0.8	21	
\$1,000,000 and over.....	10	14,912	26.7	7	14,928	26.7	8.1	14.7	1.0	1.3	1.3	0.3	...	
\$500,000—\$999,999.....	24	17,432	26.6	17	(x)	26.1	9.1	11.3	2.9	0.5	1.9	0.8	2	
\$200,000—\$499,999.....	128	17,617	26.7	111	(x)	26.2	9.4	11.1	2.3	0.2	2.5	0.9	19	
Corporate.....	74	17,471	27.1	74	17,121	26.9	9.6	11.3	2.2	0.2	2.8	1.0	...	
Noncorporate.....	54	1,146	29.7	37	(x)	27.1	6.4	8.3	2.7	0.4	2.0	0.5	19	

See footnote, if end of table.

SALES SIZE AND OPERATING EXPENSES

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Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS— UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping delivery	Ware house	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued													
Religious supply houses.....	21	11,140	25.1	16	8,892	26.0	10.7	8.7	2.9	0.3	3.2	1.9	18
School equipment, supplies, total.....	8	51,710	19.2	65	39,557	18.9	6.5	7.1	1.7	1.0	1.1	.	32
\$1,000,000 and over.....	13	19,787	17.3	1	(x)	16.7	5.4	7.1	1.6	1.1	2.9	1.3	6
\$500,000--\$999,999.....	23	15,250	20.9	1	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
\$200,000--\$499,999.....	49	16,073	20.3	41	13,148	20.1	7.4	7.5	1.8	1.4	1.9	1.6	28
Corporate.....	29	9,167	21.4	25	7,056	22.7	9.7	7.1	2.2	1.1	1.8	1.8	17
Noncorporate.....	20	6,906	18.9	16	5,992	16.7	3.9	7.9	1.4	1.9	2.0	1.3	11
Surgical, medical, hospital equipment, supplies, total.....	262	166,229	23.6	214	142,940	23.3	9.8	11.2	1.7	0.6	2.1	1.1	71
\$5,000,000 and over.....	3	23,062	26.9	2	(x)	27.2	16.1	7.5	2.8	0.6	1.0	1.4	...
\$1,000,000--\$4,999,999.....	33	49,760	24.1	33	43,690	24.1	7.1	4.1	1.1	1.1	1.1	1.8	9
Corporate.....	24	42,905	24.3	23	40,907	24.1	10.1	9.1	1.6	0.8	1.1	1.8	7
Noncorporate.....	9	6,855	19.2	10	12,783	19.2	8.2	11.1	1.5	1.1	1.1	1.6	2
\$500,000--\$999,999.....	63	41,718	22.7	53	31,133	21.7	7.1	7.1	1.1	1.1	1.1	1.5	3
Corporate.....	56	37,266	21.1	47	31,229	21.2	7.1	7.1	1.1	1.1	1.1	1.5	...
Noncorporate.....	7	4,452	17.7	6	9,904	14.1	4.1	4.1	1.8	1.1	1.1	1.1	...
\$200,000--\$499,999.....	163	51,189	22.1	146	41,114	21.9	7.1	7.1	1.0	0.9	1.1	1.8	53
Corporate.....	114	37,308	21.9	89	29,411	21.9	7.1	7.1	1.1	1.1	1.1	1.8	...
Noncorporate.....	49	13,881	22.1	57	11,703	21.7	7.1	7.1	1.0	0.9	1.1	1.8	...
Other professional equipment, supplies, total.....	204	110,257	23.8	161	65,483	23.2	11.1	7.1	3.5	0.2	2.1	1.1	74
\$1,000,000 and over.....	21	41,567	24.7	15	11,116	24.1	.	7.1	3.5	1.1	1.1	1.1	...
\$500,000--\$999,999.....	38	21,795	22.2	32	19,117	21.1	10.1	10.1	2.4	1.1	1.1	1.1	11
Corporate.....	28	19,117	22.9	19	16,219	21.6	10.1	10.1	2.9	1.1	1.1	1.1	...
Noncorporate.....	10	2,678	21.1	13	2,898	21.1	10.1	10.1	2.7	1.1	1.1	1.1	...
\$200,000--\$499,999.....	147	43,497	24.2	111	36,968	24.1	11.1	7.1	3.6	0.7	1.4	1.1	43
Barber, beauty supply houses, total.....	120	46,733	21.1	96	35,711	21.8	11.1	14.7	4.6	0.7	1.1	1.1	80
\$1,000,000 and over.....	3	1,776	20.1	1	(v)	10.1	10.1	10.1	5.7	1.1	1.1	1.1	...
\$500,000--\$999,999.....	10	6,753	21.1	8	(x)	9.4	8.9	14.9	4.6	0.6	1.1	1.1	...
\$200,000--\$499,999.....	107	30,225	24.2	86	24,721	24.1	11.1	13.3	4.7	0.3	1.1	1.1	77
Corporate.....	63	18,593	24.6	50	14,881	24.1	11.1	13.6	4.6	0.4	1.1	1.1	...
Noncorporate.....	44	11,632	23.9	36	10,840	21.1	11.1	13.7	4.1	0.8	1.1	1.1	...
Laundry, dry cleaning equipment, supplies, total.....	160	96,017	21.1	146	89,262	21.1	7.1	7.1	1.1	1.1	1.1	1.1	38
\$1,000,000 and over.....	24	32,567	21.2	21	(x)	21.1	11.1	7.1	2.4	1.1	1.1	1.1	...
\$500,000--\$999,999.....	27	47,789	21.1	23	(v)	21.1	7.1	7.1	2.4	1.1	1.1	1.1	...
Corporate.....	17	32,287	21.1	14	(x)	21.1	7.1	7.1	2.4	1.1	1.1	1.1	...
Noncorporate.....	10	15,502	21.1	9	15,502	21.1	10.1	10.1	2.4	1.1	1.1	1.1	...
\$200,000--\$499,999.....	109	56,661	21.1	125	67,330	21.1	10.1	10.1	1.7	1.1	1.1	1.1	...
Corporate.....	63	27,661	21.1	70	27,330	21.1	10.1	10.1	1.7	1.1	1.1	1.1	...
Noncorporate.....	46	29,000	21.1	55	40,000	21.1	10.1	10.1	1.7	1.1	1.1	1.1	...
Shoe findings, total.....	64	257,224	17.5	47	222,211	17.1	6.1	6.1	1.1	1.1	1.1	1.1	17
\$5,000,000 and over.....	1	71,828	21.1	1	70,228	21.1	11.1	11.1	1.1	1.1	1.1	1.1	...
\$1,000,000--\$4,999,999.....	43	25,404	19.1	39	22,372	19.1	10.1	10.1	1.1	1.1	1.1	1.1	...
Corporate.....	31	23,137	19.1	27	20,111	19.1	10.1	10.1	1.1	1.1	1.1	1.1	...
Noncorporate.....	12	2,267	19.1	12	2,261	19.1	10.1	10.1	1.1	1.1	1.1	1.1	...
\$500,000--\$999,999.....	11	27,319	14.1	11	21,111	14.1	10.1	10.1	1.1	1.1	1.1	1.1	...
Corporate.....	7	26,311	14.1	7	21,111	14.1	10.1	10.1	1.1	1.1	1.1	1.1	...
Noncorporate.....	4	1,008	11.1	4	1,000	11.1	10.1	10.1	1.1	1.1	1.1	1.1	...
\$200,000--\$499,999.....	251	111,473	16.1	186	99,234	16.1	7.1	7.1	1.8	0.1	1.1	1.1	116
Corporate.....	113	36,681	18.1	88	31,993	18.1	7.1	7.1	1.8	0.6	1.1	1.1	...
Noncorporate.....	88	26,792	13.1	68	26,241	13.0	6.0	6.7	1.7	0.4	1.1	0.7	116
Undertakers' supplies.....	12	4,122	3.1	7	1,147	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Upholsterers' supplies, total.....	30	36,520	18.1	19	30,765	18.1	8.1	8.1	1.1	0.8	1.1	0.7	9
\$1,000,000 and over.....	1	7,127	18.1	1	(v)	18.1	7.1	8.0	1.3	1.0	1.1	1.1	...
\$500,000--\$999,999.....	21	15,009	15.1	13	(x)	15.1	7.1	8.5	1.9	0.6	1.1	1.1	...
Corporate.....	14	11,719	19.3	11	(x)	19.6	11.1	8.9	1.6	0.7	1.1	1.1	...
Noncorporate.....	7	3,290	16.7	2	(x)	17.1	6.1	6.7	2.2	1.1	1.1	1.1	...
\$200,000--\$499,999.....	44	14,114	18.1	37	11,811	17.9	7.1	7.1	1.0	0.4	1.1	1.1	...
Corporate.....	12	4,661	20.9	11	3,591	21.1	8.1	8.1	1.1	0.4	1.1	1.1	...
Noncorporate.....	16	9,453	14.8	26	8,220	14.2	6.4	6.0	1.9	0.4	1.1	1.1	...
Other service equipment, supplies, total.....	117	100,472	21.1	117	78,111	21.1	7.1	9.9	2.6	0.8	2.0	1.1	...
\$1,000,000 and over.....	1	11,889	13.1	1	11,311	13.1	7.1	8.1	1.9	1.1	1.1	1.1	...
\$500,000--\$999,999.....	47	34,719	17.1	34	27,941	17.1	6.1	7.1	1.1	1.1	1.1	1.1	...
\$200,000--\$499,999.....	11	46,111	20.9	11	41,111	20.9	7.1	11.1	1.1	1.1	1.1	1.1	...
Corporate.....	7	27,991	21.1	7	19,707	21.1	7.1	11.1	1.1	1.1	1.1	1.1	...
Noncorporate.....	4	18,120	19.9	4	11,404	19.9	7.1	10.9	1.1	1.1	1.1	1.1	...
Aircraft, aeronautical equipment, supplies.....	1	1,111	17.1	1	1,111	17.1	11.1	11.1	1.1	1.1	1.1	1.1	10

See footnotes at end of table.

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALEERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued													
Buildup equipment, supplies, total.....	41	58,558	17.9	37	56,736	17.9	7.8	5.8	1.4	0.6	0.6	1.7	10
\$1,000,000 and over.....	18	48,908	17.0	16	(x)	18.2	7.7	6.0	1.4	0.6	0.5	2.0	1
\$200,000—\$999,999.....	5	9,650	17.1	4	9,826	18.0	5.4	3.4	1.9	(z)	1.2	0.1	3
\$500,000—\$999,999.....	11	5,798	17.1	10	(x)	19.3	9.7	5.5	1.2	1.0	1.7	0.2	6
Corporate.....	10	5,467	21.8	11	(x)	21.6	10.6	6.7	0.8	1.2	2.1	0.2	...
Noncorporate.....	1	1,331	11.9	5	(x)	17.8	7.7	2.7	2.3	0.4	0.7	(z)	6
Marine equipment, supplies, total.....	145	27,279	18.4	139	26,120	18.8	7.8	4.8	1.8	1.4	2.0	1.0	50
\$1,000,000 and over.....	20	21,808	18.1	20	23,808	16.7	6.4	4.2	1.4	2.0	1.7	0.8	9
Corporate.....	16	18,551	17.1	16	18,551	17.1	6.8	4.6	1.2	1.7	1.9	0.9	...
Noncorporate.....	4	5,257	13.6	4	5,257	13.6	4.9	2.0	2.7	3.6	0.4	(z)	9
\$500,000—\$999,999.....	41	47,956	18.1	37	44,163	20.3	8.5	3.2	0.9	2.0	2.0	1.4	8
Corporate.....	34	43,743	18.6	29	(x)	21.4	9.0	5.1	1.2	0.8	2.0	1.3	...
Noncorporate.....	7	4,213	16.0	6	19.7	5.8	6.0	2.5	1.2	2.0	2.0	2.2	8
\$200,000—\$499,999.....	24	5,511	16.2	23	18,144	21.1	9.2	5.4	1.7	1.0	2.6	1.1	33
Corporate.....	21	15,101	22.7	38	10,467	24.1	11.1	6.0	1.6	1.0	2.9	1.5	...
Noncorporate.....	3	10,313	16.1	24	7,187	16.2	5.6	4.6	2.0	1.1	2.3	0.6	33
Other transportation equipment, supplies.....	19	2,796	14.4	11	(x)	19.4	10.0	4.7	1.7	0.5	1.3	1.2	1
METALS, METALWORK (EXC. SCRAP)													
Iron, steel and products, total.....	85	1,155,723	15.8	74	1,044,182	15.6	5.4	3.4	1.6	2.8	1.6	0.8	249
\$1,000,000 and over.....	36	307,405	13.2	36	307,405	13.3	4.2	2.7	1.2	2.2	1.3	0.7	6
\$1,000,000—\$999,999.....	285	586,324	16.1	261	524,747	16.2	5.7	3.7	1.5	2.9	1.6	0.8	60
Corporate.....	145	513,367	16.8	216	460,383	16.7	5.9	3.7	1.5	3.1	1.7	0.8	...
Noncorporate.....	40	72,957	12.1	35	64,364	14.1	3.6	3.7	1.6	2.0	0.8	0.4	60
\$500,000—\$999,999.....	230	1,073,372	18.5	191	1,276,125	18.6	6.8	3.8	3.1	3.4	1.8	0.7	43
Corporate.....	179	1,254,736	20.5	156	1,111,728	20.0	7.4	4.2	2.0	3.7	1.9	0.8	...
Noncorporate.....	51	15,636	12.9	36	16,397	12.6	4.1	2.2	2.5	2.2	1.2	0.4	43
\$200,000—\$499,999.....	61	46,622	14.3	53	74,367	19.6	7.6	4.2	2.4	2.6	2.0	0.6	140
Corporate.....	184	60,561	21.6	137	47,613	21.3	8.0	4.6	2.1	3.0	2.5	0.7	...
Noncorporate.....	117	36,061	15.5	16	26,754	16.1	5.4	3.6	2.8	1.9	1.8	0.6	140
Nonferrous metals, metal work, total.....	195	411,611	7.6	139	390,875	7.5	2.9	2.4	0.5	0.7	0.6	0.4	45
\$1,000,000 and over.....	13	247,971	5.0	10	247,971	5.0	2.0	2.1	0.1	0.4	0.2	0.2	...
\$1,000,000—\$999,999.....	78	120,441	11.0	53	100,025	11.1	3.8	2.9	1.2	1.3	1.2	0.7	17
Corporate.....	49	106,301	11.2	44	99,561	11.4	4.0	3.0	1.1	1.4	1.1	0.8	...
Noncorporate.....	9	14,140	9.4	9	10,464	9.4	3.2	1.8	1.6	0.9	1.6	0.3	17
\$400,000—\$999,999.....	39	270,071	13.0	36	270,071	13.1	5.1	3.0	1.3	1.4	1.1	0.7	10
Corporate.....	30	21,521	11.8	27	14,634	12.0	5.4	2.8	1.1	0.9	1.1	0.7	...
Noncorporate.....	9	6,550	12.5	9	6,143	12.7	4.6	3.6	1.9	1.0	1.2	0.6	10
\$200,000—\$499,999.....	48	15,504	11.2	40	11,117	16.7	6.1	4.9	1.6	1.1	1.5	0.7	18
Corporate.....	30	9,810	14.6	24	(x)	15.5	6.1	4.2	1.7	1.1	1.4	0.9	...
Noncorporate.....	18	5,694	16.5	16	(x)	16.9	6.5	5.8	1.6	0.9	1.7	0.4	18
WASTE MATERIALS													
Iron, steel scrap, total.....	1,051	1,571,021	8.9	714	1,337,428	8.4	3.1	1.9	1.9	1.0	1.2	0.3	526
\$1,000,000 and over.....	60	728,468	4.1	55	693,971	4.0	2.1	0.6	0.4	0.4	0.3	0.2	3
\$1,000,000—\$999,999.....	348	568,616	11.2	234	475,628	11.1	3.1	1.0	2.7	1.6	2.0	0.4	107
Corporate.....	182	384,795	11.4	117	326,766	11.1	3.9	1.1	2.4	1.8	1.9	0.5	...
Noncorporate.....	66	128,821	10.5	57	109,562	10.5	2.4	0.9	3.5	1.0	2.3	0.4	107
\$500,000—\$999,999.....	255	181,174	15.7	163	116,951	(v)	(v)	(v)	(v)	(v)	(v)	(v)	145
\$200,000—\$499,999.....	488	15,803	16.7	284	91,119	(v)	(v)	(v)	(v)	(v)	(v)	(v)	271
Other scrap, waste materials, total.....	1,072	772,256	14.5	714	590,858	13.1	3.4	1.6	3.2	2.6	2.0	0.6	561
\$1,000,000 and over.....	8	49,068	13.0	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
\$1,000,000—\$999,999.....	140	351,333	12.1	120	313,461	12.6	3.4	1.5	2.6	2.4	1.6	0.5	88
Corporate.....	139	261,640	13.4	120	232,052	13.3	3.8	1.7	2.7	1.8	1.8	0.6	...
Noncorporate.....	1	90,392	8.0	18	81,909	8.2	1.8	1.9	2.2	1.2	1.2	0.3	88
\$500,000—\$999,999.....	156	179,411	15.2	121	111,071	(v)	(v)	(v)	(v)	(v)	(v)	(v)	138
\$200,000—\$499,999.....	119	132,644	15.4	97	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	335
OTHER TRADES													
Cameras, photographic goods, total.....	173	143,441	16.1	138	133,124	15.0	4.2	4.6	1.6	0.5	1.6	0.8	39
\$1,000,000 and over.....	4	47,111	11.2	4	47,111	11.2	5.6	3.1	1.2	0.4	1.0	1.1	...
\$1,000,000—\$999,999.....	24	42,721	16.2	21	38,081	16.3	6.8	5.8	1.8	0.6	1.3	0.5	8
Corporate.....	23	40,361	17.1	17	35,230	17.0	7.1	6.3	2.0	0.6	1.4	0.6	...
Noncorporate.....	1	2,360	11.6	4	2,851	11.6	4.9	3.0	1.0	0.6	0.8	0.3	8
\$500,000—\$999,999.....	44	47,111	11.6	34	33,766	11.8	7.0	4.5	1.6	0.4	2.4	0.9	10
Corporate.....	34	33,766	11.9	26	(x)	17.1	7.7	4.5	1.5	0.4	2.1	0.9	...
Noncorporate.....	10	13,345	11.7	8	(x)	15.8	4.1	4.6	1.8	0.4	3.4	0.7	10
\$200,000—\$499,999.....	39	109,497	14.4	29	89,733	13.4	5.4	5.5	2.3	0.7	2.8	0.8	21
Corporate.....	32	111,114	14.4	21	104,637	13.1	10.4	4.0	2.4	0.8	2.7	0.8	...
Noncorporate.....	7	2,383	11.1	18	5,137	14.0	3.7	3.5	1.5	0.3	3.1	0.7	21

See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2C.— OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS— UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
OTHER TRADES—Continued													
Sporting goods, toys, games, total.....	474	491,211	16.7	388	253,353	16.6	6.1	5.4	1.8	1.7	1.7	0.6	206
\$5,000,000 and over.....	7	14,306	8.9	3	24,306	8.1	7.4	1.7	1.7	1.3	0.6	0.1	...
\$1,000,000—\$4,999,999.....	47	37,346	16.5	45	(x)	16.8	6.2	5.7	1.7	1.1	1.4	0.3	14
Corporate.....	43	91,558	16.8	41	(x)	17.1	6.5	5.8	1.7	1.1	1.4	0.7	...
Noncorporate.....	4	5,791	14.0	4	5,791	14.1	5.7	4.6	1.3	0.7	1.5	1.2	11
\$500,000—\$499,999.....	105	70,273	18.0	87	(x)	17.0	6.5	5.5	2.4	1.9	1.1	0.6	47
Corporate.....	76	46,971	18.4	61	4,613	17.1	7.4	5.6	...	1.0	1.3	0.5	...
Noncorporate.....	29	14,202	15.3	26	(x)	15.4	4.4	5.4	2.8	0.7	1.5	0.6	47
\$200,000—\$99,999.....	314	44,181	17.1	255	72,285	17.4	6.1	5.7	1.9	1.2	1.1	0.7	201
Corporate.....	158	50,137	17.4	112	33,271	17.5	8.1	5.5	1.1	0.8	1.4	0.9	...
Noncorporate.....	156	4,044	15.4	143	39,014	15.6	5.0	5.9	2.8	0.4	1.0	0.6	200
Other recreation goods.....	7	36,342	17.2	7	36,342	17.1	4.7	3.7	...	(2)	1.5	0.4	...
Books, periodicals, newspapers.....	528	368,661	17.4	279	224,434	(v)	(2)	(v)	(v)	(v)	(v)	(v)	184
Coal, coke (with yard), total.....	227	58,244	11.7	178	53,227	11.7	1.7	1.1	1.3	0.2	...	0.1	...
\$5,000,000 and over.....	23	27,148	11.2	12	(x)	11.3	1.1	1.2	1.7	...	1.7	0.1	...
\$1,000,000—\$4,999,999.....	57	12,400	8.4	5	12,400	11.7	1.0	1.1	1.1	0.4	1.1	1.1	...
Corporate.....	51	116,529	8.5	47	(x)	11.7	1.1	1.1	1.1	...	1.1	1.1	...
Noncorporate.....	6	10,011	7.9	3	(x)	7.9	1.3	1.1	1.2	...	...	1.2	...
\$500,000—\$999,999.....	46	76,764	11.8	46	76,764	11.8	1.7	1.7	1.1	1.1	1.0	0.1	12
Corporate.....	48	71,311	13.1	48	(x)	13.1	1.7	1.7	1.1	1.1	1.1	0.1	...
Noncorporate.....	9	5,453	9.4	8	(x)	9.4	1.7	1.7	1.1	1.1	1.1	0.1	11
\$200,000—\$99,999.....	81	24,933	17.7	60	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	18
Feed.....	474	660,344	11.9	374	498,905	11.9	1.8	1.4	1.7	...	1.7	1.2	204
Fertilizers, agricultural chemicals, total.....	126	130,785	11.8	93	111,211	11.8	1.4	1.0	1.2	3.3	1.1	0.4	39
\$5,000,000 and over.....	4	24,232	11.4	4	24,232	11.7	1.7	1.1	1.1	0.4	...	0.3	...
\$1,000,000—\$4,999,999.....	52	69,488	11.3	47	59,045	11.2	1.1	1.1	1.1	0.7	1.4	0.4	14
\$500,000—\$999,999.....	26	18,095	11.1	22	15,271	11.6	1.7	1.4	1.4	1.4	1.9	0.4	11
Corporate.....	18	15,928	11.2	15	(x)	11.7	1.9	1.5	1.3	1.9	1.1	0.1	...
Noncorporate.....	8	2,167	10.6	7	(x)	11.8	1.4	1.4	1.4	1.4	1.4	0.5	11
\$200,000—\$99,999.....	64	14,970	13.4	47	12,731	11.1	(v)	(v)	(v)	(v)	(v)	(v)	10
Seeds.....	781	307,015	14.7	181	23,761	14.4	4.1	1.1	1.2	...	1.5	0.8	130
Other farm supplies.....	41	182,497	11.9	20	73,967	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Jewelry (general line), total.....	236	125,034	14.3	194	105,367	14.3	7.4	5.7	1.4	...	1.3	0.7	119
\$5,000,000 and over.....	3	23,948	16.9	3	23,948	16.9	4.7	8.1	1.4	(2)	1.4	0.9	...
\$1,000,000—\$4,999,999.....	43	21,208	15.4	41	(x)	15.4	7.1	5.4	1.1	1.1	1.1	0.6	11
Corporate.....	47	70,947	15.7	30	(x)	15.3	7.4	5.2	1.1	1.1	1.6	0.6	...
Noncorporate.....	6	10,261	11.4	11	(x)	11.7	1.1	6.4	1.1	(2)	0.8	0.4	11
\$500,000—\$999,999.....	59	41,751	14.7	51	34,207	14.4	7.1	5.1	1.1	1.4	1.6	0.6	...
Corporate.....	47	33,503	17.4	18	27,917	17.1	9.1	5.1	1.1	1.1	1.5	0.1	...
Noncorporate.....	12	7,248	12.4	15	6,290	11.9	1.7	5.1	1.1	1.1	1.5	0.3	29
\$200,000—\$99,999.....	151	44,427	17.4	100	(x)	17.2	7.4	5.1	1.1	...	1.3	0.3	23
Corporate.....	70	22,827	12.1	56	1,774	12.1	11.6	6.7	1.1	...	1.7	0.3	...
Noncorporate.....	54	17,600	17.3	44	(x)	16.1	1.1	1.1	1.1	...	1.0	0.1	8
Clocks, watches, total.....	117	84,534	16.4	114	74,774	16.2	7.7	6.2	1.1	...	1.1	0.4	71
\$1,000,000 and over.....	23	39,768	16.7	21	(x)	16.2	1.1	7.1	1.1	1.1	1.8	0.6	10
Corporate.....	20	32,443	16.7	18	(x)	16.7	8.1	7.1	1.1	1.3	1.8	0.8	...
Noncorporate.....	3	7,325	16.4	3	7,325	16.4	1.1	1.1	1.1	1.1	1.1	1.1	10
\$500,000—\$999,999.....	36	21,949	16.1	26	(x)	17.1	7.9	5.1	1.4	1.1	1.1	1.5	10
Corporate.....	24	16,422	17.2	22	(x)	18.4	11.1	5.2	1.9	(2)	1.4	1.6	...
Noncorporate.....	4	5,527	14.6	4	(x)	14.6	1.1	4.1	1.1	1.1	1.1	0.8	1.0
\$200,000—\$99,999.....	74	13,602	16.4	54	18,877	16.5	8.1	5.1	1.7	1.1	1.1	1.0	51
Corporate.....	45	14,224	17.9	33	13,277	17.1	11.6	6.7	1.1	0.3	1.2	1.1	...
Noncorporate.....	29	4,378	14.4	21	5,600	14.5	7.7	3.1	1.1	1.2	1.5	0.9	51
Precious stones, metals, total.....	221	148,388	11.7	185	141,773	11.7	1.2	1.4	0.4	(2)	0.7	0.4	182
\$1,000,000 and over.....	38	11,781	11.4	31	11,111	11.8	1.6	1.2	1.1	...	1.5	0.3	40
Corporate.....	16	4,118	11.4	17	(x)	11.4	1.4	1.4	1.1	0.4	...	1.5	1.2
Noncorporate.....	20	38,664	11.7	15	(x)	11.8	1.8	1.4	(2)	...	0.5	1.3	44
\$500,000—\$999,999.....	70	51,486	11.4	61	47,218	11.2	2.2	1.8	0.2	(2)	0.7	0.5	63
Corporate.....	32	13,814	11.4	25	11,687	11.2	2.1	1.6	1.3	...	1.1	1.4	...
Noncorporate.....	38	27,672	11.3	36	25,531	11.4	2.3	1.9	1.1	...	1.6	1.5	10
\$200,000—\$99,999.....	113	37,110	11.7	92	29,554	11.5	1.9	1.7	1.1	(2)	1.1	1.4	79
Corporate.....	34	13,830	11.1	27	11,477	11.4	1.7	1.7	1.1	...	1.1	1.4	...
Noncorporate.....	79	23,280	11.8	65	18,077	11.6	2.1	1.5	(2)	(2)	1.1	1.1	70
Watch materials, jewelers' tools, supplies.....	48	40,187	11.1	28	26,077	11.5	9.0	6.1	1.7	1.6	1.3	0.7	31
Costume jewelry, total.....	29	50,177	11.7	27	45,430	11.3	8.1	6.4	1.2	1.1	1.1	1.1	...
\$1,000,000 and over.....	10	12,414	15.8	10	12,414	15.8	6.0	5.3	1.1	1.1	1.1	0.4	...
\$500,000—\$999,999.....	19	12,247	11.4	17	(x)	11.4	9.7	7.1	1.1	...	1.7	1.4	...
Corporate.....	15	11,181	11.3	14	(x)	11.3	9.9	8.1	1.1	...	1.5	1.1	...
Noncorporate.....	4	1,066	11.1	3	(x)	11.9	8.1	2.8	1.1	...	1.1	1.1	...
\$200,000—\$99,999.....	10	18,499	11.4	50	(x)	11.4	1.7	1.7	1.1	...	1.1	1.1	...
Corporate.....	28	18,844	11.4	24	(x)	11.4	11.4	7.7	1.1	...	1.1	1.1	...
Noncorporate.....	12	1,655	11.4	26	8,335	11.7	7.1	1.4	1.1	...	1.1	1.1	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 2C. OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE, BY CORPORATE STATUS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and sales-size group	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)		
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy		Other expenses	
OTHER TRADES—(Continued)														
Other jewelry, total.....	184	131,796	18.9	158	41,024	18.9	8.2	6.9	1.4	0.2	1.5	0.7	102	
\$1,000,000 and over.....	19	35,687	24.4	14	35,687	1.4	2.3	2.6	1.5	(2)	1.2	0.8	...	
Corp rate.....	19	35,687	24.4	14	35,687	24.4	2.3	2.6	1.5	(2)	1.2	0.8	...	
None corporate.....	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000—\$999,999.....	76	23,118	19.6	74	(x)	19.6	4.2	6.9	1.7	0.5	1.6	0.7	9	
Corp rate.....	26	17,331	21.9	25	(x)	21.5	2.4	7.6	2.0	1.4	1.8	0.8	...	
None corporate.....	10	5,787	13.5	4	(x)	15.2	5.9	4.4	0.8	0.1	0.5	0.9	9	
\$250,000—\$499,999.....	134	42,987	16.6	130	(x)	16.6	4.2	5.3	0.9	0.3	1.6	0.6	93	
Corp rate.....	55	17,331	22.9	49	(x)	21.8	12.2	5.6	1.2	1.4	1.8	0.8	...	
None corporate.....	79	25,656	12.3	76	18,239	12.6	4.8	5.1	0.7	...	1.4	0.4	93	
Petroleum and products, total.....	492	395,032	10.0	239	305,425	9.4	2.5	2.5	1.9	0.4	1.2	0.3	89	
\$5,000,000 and over.....	4	123,937	15.1	9	122,937	1.1	2.7	1.6	0.7	0.3	0.4	0.3	...	
\$1,000,000—\$4,999,999.....	71	127,296	8.4	55	104,494	9.1	2.7	2.5	2.0	0.3	1.1	0.2	9	
Corp rate.....	63	124,114	8.4	48	(x)	8.1	3.1	2.5	2.0	0.4	1.1	0.2	...	
None corporate.....	8	13,211	8.7	7	(x)	8.3	...	...	...	...	0.7	0.3	9
\$500,000—\$999,999.....	90	63,000	14.5	84	(v)	14.5	(v)	(v)	(v)	(v)	(v)	(v)	22	
\$200,000—\$499,999.....	232	71,199	17.3	121	40,039	(v)	(v)	(v)	(v)	(v)	(v)	(v)	58	
Flowers (cut), potted plants, total.....	135	103,408	18.6	125	87,681	15.1	6.2	5.9	2.8	0.7	2.6	0.5	70	
\$1,000,000 and over.....	11	25,146	16.6	14	(x)	16.7	7.0	4.5	2.2	0.4	2.3	0.5	...	
\$500,000—\$999,999.....	42	32,811	15.2	47	(x)	14.4	4.9	6.7	3.4	1.4	2.6	0.4	12	
Corp rate.....	37	27,400	16.1	31	(x)	17.1	...	...	...	...	2.0	0.4	...
None corporate.....	11	5,211	16.0	11	7,211	23.6	4.5	7.5	3.1	3.7	4.4	0.6	12	
\$250,000—\$499,999.....	41	47,027	14.1	117	37,564	17.9	6.2	5.7	2.7	0.3	1.8	0.5	58	
Corp rate.....	23	26,130	14.1	74	24,327	14.2	2.6	5.2	2.4	0.1	3.0	0.6	...	
None corporate.....	49	18,897	14.0	43	13,237	15.0	3.7	4.4	3.1	0.6	2.6	0.4	58	
Bulbs, plants, total.....	28	13,645	22.2	25	12,092	21.3	10.2	6.1	4.2	0.6	2.0	0.4	2	
\$1,000,000 and over.....	3	4,114	24.4	5	4,114	24.4	4.2	5.7	3.7	0.1	1.2	0.5	...	
\$500,000—\$999,999.....	6	4,063	24.3	6	4,063	24.3	11.7	6.4	2.3	1.4	2.2	0.3	...	
\$250,000—\$499,999.....	14	5,468	24.8	13	3,910	25.2	9.2	6.2	6.6	0.2	2.6	0.4	2	
Fur and furs (exc. lumber), total.....	93	107,734	13.6	62	35,962	13.4	3.2	1.4	4.8	2.0	1.3	0.4	31	
\$1,000,000 and over.....	29	23,687	11.1	20	68,909	11.3	2.8	1.0	4.6	1.6	0.9	0.4	5	
\$500,000—\$999,999.....	1	2,503	24.2	11	6,614	24.2	4.8	3.7	5.1	4.8	4.7	1.1	6	
\$250,000—\$499,999.....	51	16,544	14.2	31	16,449	(v)	(v)	(v)	(v)	(v)	(v)	(v)	20	
General merchandise, total.....	26	267,504	11.6	70	477,644	10.4	4.2	2.4	1.0	1.8	0.9	0.3	36	
\$1,000,000 and over.....	26	267,634	11.7	34	(x)	10.1	4.2	2.3	1.7	1.8	0.8	0.2	...	
\$500,000—\$999,999.....	46	24,534	11.7	34	8,498	11.6	3.9	2.8	1.8	1.5	1.1	0.5	22	
Corp rate.....	29	27,838	11.8	24	(x)	11.7	4.8	2.9	1.6	1.6	1.0	0.6	...	
None corporate.....	11	26,731	11.5	11	(x)	11.2	4.1	2.8	1.1	1.5	0.4	0.4	22	
\$250,000—\$499,999.....	14	11,165	11.2	10	9,117	11.3	3.6	4.1	1.4	0.5	1.8	0.4	9	
\$200,000—\$249,999.....	6	1,865	11.8	4	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5	
Leather goods.....	22	11,551	19.7	14	7,411	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10	
Gills and fats (inedible).....	33	168,302	6.2	19	11,665	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8	
Textile and materials, other than dry goods, total.....	212	234,768	10.2	179	179,277	9.7	4.2	2.7	1.0	0.6	1.1	0.5	98	
\$1,000,000 and over.....	7	82,964	4.8	7	82,964	4.8	2.7	1.5	0.1	0.1	0.3	0.1	...	
\$500,000—\$999,999.....	35	61,621	9.4	35	(x)	4.1	4.7	2.1	1.1	0.3	0.7	0.7	14	
Corp rate.....	27	49,415	9.6	26	(x)	4.7	...	...	...	...	0.7	0.8	...
None corporate.....	8	12,206	8.6	9	(x)	5.4	4.5	1.6	1.2	0.3	0.7	0.1	14	
\$250,000—\$499,999.....	41	27,294	17.6	28	(x)	12.5	7.1	2.1	1.3	2.9	1.2	0.6	26	
\$200,000—\$249,999.....	129	48,479	14.4	91	28,943	14.2	7.1	3.6	2.2	2.1	2.6	0.4	58	
Yarns, total.....	112	126,235	7.5	96	126,361	6.6	3.2	1.7	0.6	0.2	0.6	0.2	49	
\$1,000,000 and over.....	4	35,225	4.1	4	35,225	4.1	1.4	1.5	0.4	(2)	0.3	(2)	7	
\$500,000—\$999,999.....	28	64,888	7.4	26	(x)	7.5	2.4	1.4	0.7	0.2	0.4	0.3	11	
Corp rate.....	22	51,127	6.2	20	(x)	6.1	2.1	1.4	0.6	0.3	0.4	0.3	...	
None corporate.....	6	13,761	12.2	6	13,761	12.7	4.4	1.3	0.3	(2)	0.5	0.2	11	
\$250,000—\$499,999.....	30	20,960	9.9	25	(x)	11.6	5.6	2.8	1.3	0.3	1.2	0.4	14	
Corp rate.....	13	14,127	11.2	17	11,834	13.7	7.4	3.6	1.5	0.4	1.4	0.4	...	
None corporate.....	17	6,833	15.3	8	(x)	10.9	1.5	2.4	0.4	(2)	0.9	0.4	14	
\$200,000—\$249,999.....	56	16,972	11.4	40	17,442	11.1	4.7	2.6	1.7	0.2	1.2	0.6	17	
Corp rate.....	41	16,726	11.8	31	9,432	11.1	7.1	3.8	1.0	0.3	1.0	0.4	...	
None corporate.....	15	2,246	7.7	9	8,010	8.1	...	...	...	...	1.8	0.8	17
Fruit and nuts, inedible, total.....	432	644,142	7.0	220	525,028	7.7	...	...	...	...	0.6	0.4	231
\$1,000,000 and over.....	18	4,404	11.7	16	(x)	1.8	1.2	1.4	1.4	(2)	0.2	0.2	2	
\$500,000—\$999,999.....	1	2,225	11.1	41	2,288	1.2	1.3	1.1	0.9	11
Corp rate.....	43	7,294	14.2	36	57,453	14.4	...	...	...	...	1.4	0.8	...
None corporate.....	7	1,021	10.7	7	14,059	11.3	7.1	3.9	0.9	1.0	0.7	0.3	11	
\$200,000—\$499,999.....	47	7,441	18.2	95	23,265	12.4	4.9	5.8	1.7	1.6	1.6	0.3	55	
Corp rate.....	27	4,781	14.7	58	40,773	15.7	8.3	6.4	1.5	1.7	1.5	0.9	...	
None corporate.....	30	2,660	14.9	37	18,112	14.1	...	...	...	...	1.2	1.1	55
\$100,000—\$199,999.....	7	24,736	14.1	179	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	163	

* Proprietors of unincorporated businesses.
 v Insufficient analysis of expenses to show separately.
 x Withheld to avoid disclosure.
 () Less than 1 percent.
 () None shown elsewhere classified.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping-delivery	Ware house	Occupancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS													
Groceries (General Line), Not Operating Cooperative or Voluntary Groups													
14 metropolitan areas, total.....	473	733,517	12.4	355	785,167	12.5	3.2	4.0	2.1	1.5	1.2	0.4	433
New York-Northeastern New Jersey.....	118	130,061	15.1	98	163,900	13.4	3.1	4.8	1.4	1.4	0.4	0.4	82
Chicago, Ill.....	38	73,854	12.9	34	72,205	14.1	4.4	7.1	1.0	1.5	1.0	0.7	18
Los Angeles, Calif.....	20	55,719	10.7	14	52,723	11.8	1.8	1.9	1.7	1.4	1.0	0.3	10
Philadelphia, Pa.....	36	31,007	10.6	20	27,112	11.7	3.0	3.1	1.7	1.6	0.8	0.3	47
Detroit, Mich.....	29	(x)	8.1	24	31,409	11.0	2.7	2.0	1.1	1.4	1.1	0.7	19
Boston, Mass.....	32	(x)	12.4	18	45,507	12.0	3.1	4.4	1.4	1.1	1.1	0.5	7
San Francisco-Oakland, Calif.....	26	61,673	10.4	21	47,792	11.2	2.7	2.8	1.9	1.0	0.6	0.4	20
Pittsburgh, Pa.....	42	23,600	11.6	38	39,398	10.4	2.3	3.7	2.2	1.4	1.0	0.3	32
St. Louis, Mo.....	11	(x)	12.7	10	30,700	12.7	3.4	3.4	2.0	1.2	1.0	0.4	11
Cleveland, Ohio.....	12	18,028	9.6	11	(x)	9.0	4.3	2.4	1.1	0.7	1.1	0.4	5
Baltimore, Md.....	13	17,436	12.4	11	(x)	19.1	2.4	2.5	1.9	1.1	1.1	0.4	6
Minneapolis-St. Paul, Minn.....	8	(x)	11.9	7	17,672	11.4	3.1	3.1	1.9	1.6	0.7	0.2	3
Buffalo, N. Y.....	10	15,317	6.1	9	(x)	9.4	1.4	2.2	1.0	0.7	0.7	0.1	12
Groceries (General Line), Voluntary Group Wholesalers													
14 metropolitan areas.....	117	40,184	6.7	41	37,251	(x)	(x)	(x)	(x)	(x)	(x)	(x)	38
Confectionery													
14 metropolitan areas, total.....	121	107,290	11.6	98	91,781	11.1	3.1	3.7	1.5	1.2	0.4	0.4	113
New York-Northeastern New Jersey.....	7	27,441	14.6	47	24,615	14.7	3.1	3.1	1.4	1.1	1.1	0.1	34
Chicago, Ill.....	23	(x)	11.7	19	21,000	11.1	2.7	1.7	1.0	1.0	0.6	0.1	14
Detroit, Mich.....	8	(x)	17.6	5	5,111	17.7	3.6	2.0	1.4	4.1	1.8	0.1	4
Boston, Mass.....	13	(x)	12.6	11	9,860	11.7	2.7	2.7	1.7	1.7	1.8	0.2	1
San Francisco-Oakland, Calif.....	2	(x)	15.3	1	1,400	11.1	4.1	3.1	1.8	1.9	1.7	0.4	5
Pittsburgh, Pa.....	15	6,724	11.1	12	5,659	11.1	3.1	1.9	1.3	0.7	1.5	0.3	10
St. Louis, Mo.....	6	(x)	3.4	7	(x)	11.9	1.6	0.3	1.3	0.7	0.7	(2)	8
Washington, D. C.....	6	(x)	9.3	5	1,779	10.6	2.7	1.1	4.1	0.5	1.1	0.4	10
Baltimore, Md.....	15	(x)	11.1	11	7,312	9.7	3.0	3.1	1.1	0.2	1.0	0.5	11
Fish, Sea Foods (Fresh)													
14 metropolitan areas, total.....	312	331,720	14.3	250	190,124	14.7	4.1	4.5	3.2	1.3	1.5	0.9	143
New York-Northeastern New Jersey.....	129	93,811	11.3	105	80,021	11.3	4.1	3.1	1.1	1.1	1.4	0.2	47
Chicago, Ill.....	26	23,057	14.5	22	2,679	14.7	3.3	3.1	1.0	1.0	1.3	0.2	10
Los Angeles, Calif.....	13	2,330	11.3	9	1,029	11.1	1.9	1.1	1.7	1.4	1.5	0.3	8
Philadelphia, Pa.....	20	(x)	11.3	16	7,999	11.1	2.1	1.1	1.1	1.2	0.8	0.1	19
Detroit, Mich.....	13	11,420	13.2	11	(x)	12.7	1.1	1.1	1.1	1.1	1.1	0.2	13
Boston, Mass.....	50	37,998	21.0	46	34,023	21.7	3.2	4.0	3.1	3.1	3.1	0.9	10
San Francisco-Oakland, Calif.....	13	1,186	12.1	1	11,111	12.1	1.6	1.3	0.1	0.1	0.1	1.3	9
Pittsburgh, Pa.....	5	(x)	14.2	4	(x)	14.2	3.1	1.1	1.1	1.8	0.7	0.2	9
Washington, D. C.....	5	(x)	15.7	4	1,901	14.3	1.1	3.7	3.8	1.1	1.1	0.7	4
Cleveland, Ohio.....	6	(x)	14.6	5	1,612	12.1	1.4	0.4	0.7	0.7	0.7	0.1	4
Baltimore, Md.....	12	(x)	9.1	12	7,312	9.7	1.7	1.7	1.1	1.1	1.9	0.7	11
Meats, Meat Products													
14 metropolitan areas, total.....	1,111	1,259,446	8.7	911	1,156,859	8.8	3.1	1.4	1.2	0.6	1.1	0.2	806
New York-Northeastern New Jersey.....	479	46,410	5.7	361	51,110	5.7	1.1	1.1	1.1	0.4	0.4	0.1	277
Chicago, Ill.....	175	1,8,116	7.3	138	1,94,700	7.3	3.1	1.8	1.7	0.7	1.1	0.1	112
Los Angeles, Calif.....	81	(x)	4.1	57	1,5,001	4.7	1.3	1.7	1.1	1.1	1.7	0.4	98
Philadelphia, Pa.....	81	60,321	7.3	52	4,874	7.3	1.1	1.1	1.3	0.7	1.0	0.4	56
Detroit, Mich.....	81	(x)	5.4	61	6,310	5.4	1.1	1.1	1.2	1.1	1.2	0.3	71
Boston, Mass.....	164	(x)	6.5	85	4,842	6.7	1.1	1.1	1.1	1.1	1.1	0.5	58
San Francisco-Oakland, Calif.....	47	47,069	7.6	41	43,363	7.6	1.1	1.1	1.3	0.7	1.1	0.1	52
St. Louis, Mo.....	12	14,552	11.0	12	1,862	11.1	1.1	1.1	1.1	1.1	1.1	0.1	10
Washington, D. C.....	22	(x)	7.4	17	31,100	7.4	1.1	1.1	1.1	1.1	1.1	0.3	12
Cleveland, Ohio.....	27	15,558	9.7	21	1,579	9.7	1.1	1.3	1.3	1.3	1.1	0.5	14
Baltimore, Md.....	17	16,352	6.7	11	(x)	6.7	1.1	1.2	1.4	0.4	0.6	0.4	21
Buffalo, N. Y.....	16	10,473	10.7	13	9,311	10.7	1.1	2.0	2.0	1.1	1.3	0.2	8
Canned Foods													
14 metropolitan areas.....	126	202,007	6.1	100	170,170	6.5	1.2	2.0	1.6	0.6	1.2	0.4	139
Coffee, Tea, Spices													
14 metropolitan areas.....	137	461,300	6.1	111	417,028	6.1	1.2	1.1	1.1	0.4	0.4	0.3	48
Dried Fruits, Nuts													
14 metropolitan areas.....	37	45,704	6.7	20	29,441	6.7	1.7	1.9	1.1	1.1	0.8	0.1	21
Flour													
14 metropolitan areas, total.....	74	67,433	6.1	59	5,410	6.7	1.1	1.1	1.1	0.4	0.3	0.1	66
New York-Northeastern New Jersey.....	46	24,308	6.7	31	2,120	6.9	1.1	1.1	1.1	0.4	0.4	0.1	41
Chicago, Ill.....	10	4,758	11.2	7	11,230	11.2	1.1	1.1	2.5	1.3	0.4	0.1	6
Philadelphia, Pa.....	10	4,357	11.2	7	4,737	11.2	1.1	1.1	1.1	0.4	0.4	0.1	2
Boston, Mass.....	7	(x)	9.1	4	4,334	9.1	1.1	2.1	1.1	0.7	0.7	0.4	4
St. Louis, Mo.....	2	(x)	9.2	3	(x)	9.2	1.1	1.1	1.1	0.6	0.7	0.3	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors, November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
GROCERIES, CONFECTIONERY, MEATS—Continued													
Frozen, Frozen Foods													
14 metropolitan areas, total.....	104	123,199	13.4	92	116,085	13.4	3.6	3.5	2.6	1.9	1.1	0.7	38
New York-Northeastern New Jersey.....	31	(x)	11.7	29	36,261	13.3	3.8	4.1	2.1	1.7	1.1	0.8	4
Chicago, Ill.....	14	24,394	11.7	13	(x)	11.3	3.5	3.2	1.5	0.7	1.2	1.2	5
Los Angeles, Calif.....	7	(x)	10.5	5	7,964	16.3	4.2	2.5	1.4	1.8	1.2	0.2	1
Philadelphia, Pa.....	13	12,048	14.7	13	14,048	14.6	4.3	3.3	3.1	1.9	1.4	0.6	4
Boston, Mass.....	7	(x)	14.7	6	4,014	19.8	2.9	1.6	3.5	9.2	2.3	0.3	2
San Francisco-Oakland, Calif.....	8	(x)	11.7	8	(x)	11.7	3.5	2.8	3.0	2.3	0.6	0.5	10
St. Louis, Mo.....	7	(x)	11.4	7	(x)	15.4	4.0	5.0	2.8	2.7	0.6	0.3	5
Washington, D. C.....	5	(x)	14.7	4	1,252	21.0	8.5	5.1	3.2	1.4	2.6	0.2	3
Cleveland, Ohio.....	4	3,985	8.7	4	3,985	8.0	3.3	3.0	1.0	0.2	0.4	0.1	2
Miscellaneous Grocery Specialties													
14 metropolitan areas, total.....	507	635,294	7.9	396	574,929	7.6	2.3	2.2	1.5	0.6	0.6	0.4	238
New York-Northeastern New Jersey.....	228	392,188	7.1	182	368,272	5.7	2.0	1.5	1.3	0.2	0.4	0.3	113
Chicago, Ill.....	61	(x)	6.4	46	56,326	8.8	2.6	2.8	1.3	0.8	1.0	0.3	22
Los Angeles, Calif.....	39	(x)	13.1	31	35,977	13.8	3.1	4.1	3.0	2.0	0.9	0.7	26
Philadelphia, Pa.....	31	23,134	12.8	24	26,842	13.5	2.9	5.0	2.7	1.2	1.1	0.6	17
Detroit, Mich.....	12	8,498	10.3	9	7,506	13.1	2.6	5.7	2.4	0.8	1.3	0.3	3
Boston, Mass.....	20	14,704	11.7	14	11,284	14.6	4.1	5.3	2.0	0.8	1.6	0.3	2
San Francisco-Oakland, Calif.....	36	(x)	8.0	28	36,397	7.9	2.1	2.6	1.2	1.1	0.8	0.8	35
St. Louis, Mo.....	18	15,388	1.7	15	14,664	10.0	1.6	3.7	2.0	1.1	1.2	0.4	8
Washington, D. C.....	6	4,013	11.8	3	2,877	13.5	2.6	6.9	1.6	0.9	0.7	0.8	...
Cleveland, Ohio.....	7	7,431	10.8	7	7,431	10.8	2.0	5.7	2.0	0.3	0.6	0.2	...
Baltimore, Md.....	21	(x)	11.3	18	8,430	11.7	2.1	4.1	1.7	0.8	1.2	0.8	13
Buffalo, N. Y.....	7	(x)	7.8	7	(x)	7.8	2.4	2.5	1.0	0.9	0.9	0.1	13
FARM PRODUCTS (EDIBLE)													
Dairy, Poultry Products													
14 metropolitan areas, total.....	1,387	5,275,231	10.7	1,061	3,019,114	9.7	2.2	2.0	3.0	0.8	1.4	0.3	739
New York-Northeastern New Jersey.....	615	243,420	8.1	485	864,195	7.9	1.7	1.7	2.5	0.6	0.9	0.3	291
Chicago, Ill.....	208	478,794	7.2	164	441,563	8.1	1.7	2.0	2.0	0.9	1.3	0.2	111
Los Angeles, Calif.....	85	169,644	10.7	71	158,311	14.7	3.3	1.8	5.9	2.1	1.1	0.5	60
Philadelphia, Pa.....	87	108,987	2.4	63	94,322	8.3	1.9	1.4	2.1	0.4	2.2	0.3	57
Detroit, Mich.....	67	49,411	19.1	49	36,613	15.4	2.2	4.2	3.3	0.8	3.8	0.5	51
Boston, Mass.....	50	83,735	10.5	38	62,138	6.7	1.8	1.6	1.3	0.3	1.5	0.2	32
San Francisco-Oakland, Calif.....	61	142,024	17.1	44	123,049	18.5	5.1	3.0	6.6	0.9	2.4	0.5	14
St. Louis, Mo.....	49	(x)	11.4	38	33,052	11.4	2.7	2.4	3.9	1.2	1.9	0.2	30
Washington, D. C.....	28	(x)	11.2	21	46,651	10.8	2.3	1.6	5.7	0.5	0.5	0.2	11
Cleveland, Ohio.....	30	(x)	11.6	25	35,211	10.7	2.0	3.6	2.2	0.5	2.1	0.3	33
Baltimore, Md.....	24	(x)	7.8	21	21,642	7.8	1.7	1.5	2.2	0.6	1.0	0.8	24
Buffalo, N. Y.....	25	26,446	11.6	17	22,130	11.7	2.2	2.2	3.4	0.6	3.0	0.3	13
Fruits, Vegetables (Fresh)													
14 metropolitan areas, total.....	1,513	1,420,823	8.5	1,103	1,106,447	8.4	2.2	2.1	2.0	0.9	1.0	0.3	1,235
New York-Northeastern New Jersey.....	457	384,466	9.0	317	514,377	9.1	2.4	2.1	2.4	0.8	1.0	0.3	301
Chicago, Ill.....	208	274,411	6.8	148	235,808	6.9	2.1	1.8	1.4	0.5	0.8	0.1	179
Los Angeles, Calif.....	121	(x)	11.9	101	76,333	10.2	3.5	3.1	1.7	0.8	1.5	0.6	129
Philadelphia, Pa.....	105	(x)	8.5	84	87,441	8.6	2.1	1.8	2.6	1.0	0.9	0.2	119
Detroit, Mich.....	66	(x)	8.1	45	55,444	8.5	1.5	1.1	3.4	1.2	0.7	0.1	75
Boston, Mass.....	40	21,095	9.1	30	26,949	9.3	2.2	1.1	2.6	1.0	0.3	0.4	40
San Francisco-Oakland, Calif.....	80	(x)	11.2	60	77,361	11.1	2.8	2.4	2.1	0.8	1.3	0.7	61
Pittsburgh, Pa.....	47	(x)	7.7	42	49,442	7.4	2.4	2.4	1.2	0.6	1.1	0.1	65
St. Louis, Mo.....	71	51,234	7.9	67	47,041	8.1	2.7	1.6	2.1	0.4	0.9	0.2	58
Washington, D. C.....	30	27,731	10.5	21	17,341	10.4	2.1	2.9	2.6	1.1	1.1	0.6	19
Cleveland, Ohio.....	55	(x)	7.6	57	56,311	7.4	1.9	1.6	1.0	0.5	0.8	0.1	75
Baltimore, Md.....	61	(x)	7.1	37	33,416	6.5	2.1	1.9	0.8	0.7	0.8	0.2	51
Buffalo, N. Y.....	39	31,505	7.7	33	37,777	7.7	1.3	2.8	1.2	0.7	0.7	0.3	51
BEER, WINE, DISTILLED SPIRITS													
Beer, Ale													
14 metropolitan areas, total.....	510	352,992	13.7	388	291,407	14.0	3.1	3.4	5.0	1.0	1.2	0.3	299
New York-Northeastern New Jersey.....	65	41,829	17.7	57	34,772	17.2	4.4	5.6	5.5	0.8	1.4	0.5	27
Chicago, Ill.....	82	61,631	13.8	64	47,688	14.9	3.0	3.4	5.7	0.7	1.2	0.3	43
Los Angeles, Calif.....	38	44,701	13.4	31	37,712	11.2	3.4	3.2	3.8	1.8	1.2	0.2	18
Philadelphia, Pa.....	33	31,528	10.7	24	24,743	10.8	1.6	3.4	4.1	1.3	1.3	0.1	47
Detroit, Mich.....	57	33,340	14.9	31	24,282	14.4	2.9	3.2	6.3	1.2	1.2	0.1	35
Boston, Mass.....	20	31,664	13.4	10	(x)	14.8	4.9	3.7	4.0	0.8	1.4	0.2	13
San Francisco-Oakland, Calif.....	31	21,750	14.7	24	15,429	14.0	4.3	2.4	5.4	1.6	0.7	0.2	32
St. Louis, Mo.....	13	(x)	14.6	11	7,633	14.6	4.1	2.5	5.3	0.5	1.1	(z)	8
Washington, D. C.....	19	14,742	11.9	16	(x)	11.6	4.2	3.5	3.9	0.7	0.9	0.4	5
Cleveland, Ohio.....	13	12,250	15.2	10	12,250	15.2	4.9	3.1	7.3	0.5	0.9	0.1	4
Buffalo, N. Y.....	10	(x)	12.6	9	8,604	12.8	4.2	3.6	6.5	1.3	1.2	1.0	12
Wine, Distilled Spirit													
14 metropolitan areas, total.....	430	1,222,469	7.8	387	1,178,241	7.8	2.8	4.3	1.1	0.6	0.6	0.4	100
New York-Northeastern New Jersey.....	125	484,095	10.8	113	478,208	10.8	1.2	5.1	1.0	0.6	0.5	0.4	24
Chicago, Ill.....	71	21,771	7.5	74	73,561	7.4	2.4	3.7	0.7	0.6	0.6	0.2	41
Los Angeles, Calif.....	39	139,267	10.5	34	136,667	10.4	2.6	4.3	1.6	0.7	0.8	0.4	2
Philadelphia, Pa.....	17	(x)	11.1	11	19,580	14.1	3.1	3.8	2.7	2.4	1.1	0.1	1
Detroit, Mich.....	11	(x)	21.8	4	1,425	17.7	7.9	8.5	3.1	0.9	2.5	0.4	3
Boston, Mass.....	13	44,981	11.7	18	(x)	11.7	1.7	4.5	1.1	0.5	0.8	1.1	...
San Francisco-Oakland, Calif.....	11	21,095	8.1	47	93,276	10.1	4.1	4.1	1.1	0.7	0.8	0.6	17
St. Louis, Mo.....	26	37,752	7.1	20	35,133	7.2	1.6	3.3	1.0	0.5	0.9	0.2	12
Washington, D. C.....	17	(x)	7.1	15	32,442	7.2	1.7	2.3	0.7	0.3	0.8	0.4	1
Cleveland, Ohio.....	11	(x)	7.7	11	(x)	7.7	1.9	2.0	1.5	0.2	0.4	0.2	3
Baltimore, Md.....	17	(x)	7.1	17	(x)	7.1	1.5	3.3	0.7	1.0	0.4	0.3	4
Minneapolis-St. Paul, Minn.....	8	(x)	6.9	8	(x)	6.9	1.4	2.6	0.4	0.4	0.5	0.5	...
Buffalo, N. Y.....	11	(x)	12.1	11	(x)	12.1	2.2	5.3	1.3	0.4	0.6	0.1	2

See footnote at end of table.

SALES SIZE AND OPERATING EXPENSES

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses		
DRUGS, CHEMICALS, ALLIED PRODUCTS														
Drugs (General Line)														
14 metropolitan areas, total.....	81	330,492	11.6	70	313,417	11.6	4.3	2.5	1.1	2.8	3.7	0.2	14	
New York-Northeastern New Jersey.....	29	78,430	11.4	24	71,144	11.1	4.7	2.6	1.7	2.7	0.8	0.2	4	
Chicago, Ill.....	8	41,590	11.7	7	11,707	11.7	4.5	2.8	1.5	2.3	0.8	0.1	4	
Los Angeles, Calif.....	3	33,856	11.4	3	23,356	11.4	4.6	2.1	0.6	3.0	0.7	0.4	...	
Philadelphia, Pa.....	5	(x)	12.1	5	(x)	12.1	4.6	1.2	1.1	3.1	0.7	0.3	...	
Detroit, Mich.....	4	16,441	11.2	3	(x)	11.1	4.9	3.2	1.0	2.4	0.6	...	1	
Boston, Mass.....	4	17,782	13.7	4	17,782	14.7	5.8	4.0	1.5	1.8	0.8	(z)	...	
San Francisco-Oakland, Calif.....	4	20,474	13.0	4	20,474	13.0	4.7	2.9	0.7	4.0	0.6	0.1	...	
Pittsburgh, Pa.....	5	21,337	7.1	3	(x)	6.8	1.7	1.9	0.1	1.3	0.4	...	...
St. Louis, Mo.....	4	16,041	13.7	3	(x)	14.1	1.7	3.4	1.0	2.1	0.6	(z)	...	
Washington, D. C.....	3	9,199	10.8	3	9,199	10.8	3.1	2.4	1.0	2.9	0.4	0.6	...	
Baltimore, Md.....	4	3,416	11.7	4	9,416	11.9	3.9	2.2	0.8	4.2	1.2	0.6	5	
Minneapolis-St. Paul, Minn.....	3	17,593	10.6	3	17,593	11.0	4.8	2.0	1.2	1.8	0.6	...	...
Proprietary Medicines, T. Iletries														
14 metropolitan areas.....	123	136,371	33.6	93	117,396	35.8	7.3	21.1	1.9	0.8	1.6	1.7	27	
Retailer-Cooperatives--Specialty Lines														
14 metropolitan areas.....	9	3,910	8.2	6	1,764	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1	
Drug Sundries														
14 metropolitan areas.....	144	171,457	18.4	112	156,345	18.6	4.6	8.5	3.8	0.4	0.7	0.6	72	
Industrial Chemicals														
14 metropolitan areas, total.....	248	351,963	14.7	207	307,615	14.2	5.3	4.7	1.8	0.9	1.2	0.3	53	
New York-Northeastern New Jersey.....	142	224,286	13.1	124	216,580	13.9	5.4	4.1	1.9	0.7	1.3	0.4	35	
Chicago, Ill.....	21	29,889	17.1	13	18,463	12.5	4.4	2.8	1.0	1.4	1.3	0.4	6	
Los Angeles, Calif.....	10	17,740	11.4	8	(x)	12.6	5.2	5.9	1.2	2.0	1.6	0.1	1	
Philadelphia, Pa.....	12	(x)	14.7	9	12,735	13.8	4.2	6.6	1.4	1.8	0.7	0.1	2	
Detroit, Mich.....	11	10,301	17.3	7	10,301	17.3	7.1	5.6	1.8	1.4	1.3	0.2	1	
Boston, Mass.....	18	19,861	12.4	17	(x)	11.7	5.6	4.3	1.3	0.4	0.9	0.2	4	
San Francisco-Oakland, Calif.....	10	23,445	10.8	7	(x)	11.1	4.8	3.4	0.4	1.0	0.2	0.3	1	
St. Louis, Mo.....	5	6,104	14.8	4	(x)	14.3	5.7	5.3	0.5	2.5	0.5	0.2	...	
Cleveland, Ohio.....	4	3,444	19.2	4	3,444	19.2	7.8	6.4	1.3	1.8	0.9	0.8	1	
Minneapolis-St. Paul, Minn.....	6	(x)	13.4	4	2,939	10.0	3.2	6.9	1.1	1.4	0.9	0.5	1	
Buffalo, N. Y.....	4	1,059	22.4	4	2,059	22.9	6.6	6.9	3.4	4.3	2.2	0.1	...	
Paints, Varnishes														
14 metropolitan areas, total.....	147	67,761	21.7	121	56,473	21.7	2.4	6.9	2.1	1.3	2.1	0.9	43	
New York-Northeastern New Jersey.....	48	21,650	16.8	41	20,898	16.3	7.1	4.3	1.6	0.9	1.5	0.8	16	
Chicago, Ill.....	21	(x)	26.5	16	6,840	20.5	3.2	12.1	1.5	0.9	3.4	1.1	6	
Los Angeles, Calif.....	10	2,964	11.2	7	1,834	11.0	7.1	4.1	2.8	1.6	2.2	0.9	4	
Philadelphia, Pa.....	5	(x)	24.8	5	(x)	24.8	3.9	4.8	1.7	1.2	1.5	0.7	...	
Boston, Mass.....	6	2,794	15.1	5	(x)	11.3	4.7	1.1	1.6	1.7	1.6	1.3	...	
Pittsburgh, Pa.....	6	(x)	27.7	4	1,894	16.4	1.4	5.1	1.6	0.6	1.5	1.0	...	
Washington, D. C.....	3	1,578	23.4	3	1,578	23.4	7.0	6.4	3.8	1.1	4.3	0.6	1	
Cleveland, Ohio.....	13	4,914	29.2	11	(x)	10.9	10.1	3.5	2.3	2.5	0.8	1	1	
Baltimore, Md.....	8	(x)	17.9	8	(x)	17.9	8.0	5.1	1.2	0.5	2.2	0.8	3	
Buffalo, N. Y.....	7	9,261	20.0	7	9,261	20.0	3.4	5.3	1.0	2.1	1.4	0.8	...	
TOBACCO														
Tobacco and Products (Exc. Leaf)														
14 metropolitan areas, total.....	683	971,259	4.4	511	835,345	4.4	1.3	1.0	0.7	0.4	0.4	0.1	491	
New York-Northeastern New Jersey.....	207	308,652	2.7	147	264,142	3.8	1.1	1.2	0.7	0.4	0.3	0.1	136	
Chicago, Ill.....	84	132,438	4.7	67	113,247	4.0	1.4	1.5	0.9	0.3	0.4	0.1	61	
Los Angeles, Calif.....	39	(x)	3.4	32	56,779	3.4	1.7	1.1	1.6	0.4	0.4	0.2	34	
Philadelphia, Pa.....	67	(x)	3.9	48	56,985	4.1	1.1	1.5	1.6	0.6	0.4	0.1	67	
Detroit, Mich.....	43	72,858	4.2	32	62,967	4.2	1.3	1.2	0.8	0.3	0.5	0.1	29	
Boston, Mass.....	45	(x)	5.2	52	44,518	5.3	1.8	1.1	0.7	0.2	1.4	0.1	18	
San Francisco-Oakland, Calif.....	33	(x)	5.7	24	37,314	4.2	1.8	2.1	0.8	0.6	0.5	0.4	33	
Pittsburgh, Pa.....	36	(x)	7.4	24	30,168	7.7	2.3	2.6	1.2	0.8	0.6	0.2	26	
St. Louis, Mo.....	23	(x)	4.5	18	37,228	4.5	1.4	1.7	0.9	0.3	0.4	0.1	6	
Washington, D. C.....	11	(x)	4.3	10	21,282	4.3	1.0	1.6	0.8	0.4	0.3	0.2	10	
Cleveland, Ohio.....	15	34,410	7.6	24	(x)	5.6	1.6	2.1	0.8	0.4	0.5	0.2	24	
Baltimore, Md.....	27	(x)	7.1	22	31,374	6.3	2.0	2.9	0.6	0.3	0.4	0.1	24	
Minneapolis-St. Paul, Minn.....	19	24,649	4.1	13	(x)	4.6	1.3	1.8	0.6	0.3	0.3	0.3	6	
Buffalo, N. Y.....	24	26,152	4.1	21	24,943	4.2	1.8	1.1	0.5	0.2	0.2	0.1	17	
DRY GOODS, APPAREL														
Clothing, Furnishings (General Line)														
14 metropolitan areas, total.....	88	74,271	13.7	71	59,234	14.1	2.5	4.7	1.9	0.4	1.4	0.4	23	
New York-Northeastern New Jersey.....	38	38,691	13.4	32	31,908	14.7	5.1	4.4	2.1	0.6	1.2	0.4	23	
Chicago, Ill.....	7	5,964	22.8	6	5,964	22.8	8.3	7.0	0.7	(z)	5.6	0.4	7	
Los Angeles, Calif.....	5	(x)	8.7	4	2,758	9.1	2.5	2.0	1.8	(z)	1.7	0.1	7	
Philadelphia, Pa.....	7	4,583	11.8	5	(x)	11.8	4.5	4.1	1.0	...	0.6	0.1	13	
Detroit, Mich.....	4	1,847	10.1	4	1,847	12.1	5.2	3.4	...	...	1.1	0.6	2
St. Louis, Mo.....	7	3,779	14.3	6	(x)	14.2	5.3	5.4	1.1	1.4	1.7	0.4	...	
Cleveland, Ohio.....	3	1,139	16.1	3	1,939	10.0	4.3	4.7	1.4	1.1	...	0.9	2	
Baltimore, Md.....	4	3,188	16.1	3	(x)	18.1	9.2	5.4	1.4	1.4	0.6	2.1	3	

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
DRY GOODS, APPAREL—Continued													
Men's, Boys' Clothing, Furnishings													
14 metropolitan areas, total.....	363	267,940	14.1	295	237,141	14.2	5.9	4.9	1.0	0.4	1.4	0.6	195
New York-Northeastern New Jersey.....	190	173,357	14.0	169	165,520	14.0	5.9	4.8	1.1	0.4	1.2	0.6	98
Los Angeles, Calif.....	11	(x)	15.8	7	3,417	13.1	4.4	4.8	1.4	(z)	1.1	1.4	3
Philadelphia, Pa.....	14	7,708	15.2	13	(x)	15.6	7.3	5.1	0.8	0.3	1.6	0.5	16
Detroit, Mich.....	6	2,465	12.5	5	(x)	11.5	4.9	2.8	0.7	0.5	2.3	0.3	5
Boston, Mass.....	22	(x)	13.8	14	10,920	13.4	5.7	4.7	0.6	0.1	1.9	0.4	3
San Francisco-Oakland, Calif.....	16	(x)	14.6	11	5,378	14.1	5.9	4.6	1.4	0.4	1.4	0.4	14
Pittsburgh, Pa.....	16	(x)	12.2	14	7,410	12.7	4.1	4.6	1.0	0.3	1.9	0.8	21
St. Louis, Mo.....	14	(x)	16.7	13	6,827	16.8	7.3	5.1	0.9	1.2	1.7	0.6	8
Cleveland, Ohio.....	11	(x)	13.9	9	5,423	15.3	6.3	6.2	0.8	0.6	1.3	0.1	4
Minneapolis-St. Paul, Minn.....	7	(x)	11.3	4	2,122	12.4	5.8	2.8	0.4	1.7	1.0	0.7	3
Buffalo, N. Y.....	3	1,486	11.4	3	1,486	11.4	3.6	5.5	1.2	0.1	0.3	0.7	...
Women's, Children's Clothing, Furnishings													
14 metropolitan areas, total.....	446	298,139	15.2	379	266,254	15.2	5.8	5.3	1.8	0.2	1.5	0.6	280
New York-Northeastern New Jersey.....	253	189,168	15.1	230	175,221	15.4	5.6	5.8	1.8	0.1	1.5	0.6	151
Chicago, Ill.....	44	30,879	14.8	37	27,568	14.7	7.5	3.8	1.2	0.1	1.5	0.6	34
Los Angeles, Calif.....	17	(x)	17.4	12	6,843	14.6	5.9	4.2	1.8	0.2	1.5	1.0	13
Philadelphia, Pa.....	20	(x)	9.7	17	10,508	9.6	3.8	3.7	0.6	0.1	1.1	0.3	22
Detroit, Mich.....	6	4,767	9.7	5	(x)	7.4	4.7	0.8	0.6	...	1.2	0.1	6
Boston, Mass.....	39	22,559	17.7	31	19,461	18.3	6.1	5.6	4.3	(z)	1.8	0.5	10
San Francisco-Oakland, Calif.....	10	5,320	14.3	9	(x)	16.8	7.3	5.6	1.1	0.2	1.6	1.0	10
Pittsburgh, Pa.....	13	5,277	13.0	12	(x)	13.2	5.5	3.6	0.9	0.5	2.2	0.5	16
St. Louis, Mo.....	16	(x)	15.7	15	7,721	15.8	6.7	4.9	1.4	0.4	1.8	0.6	2
Cleveland, Ohio.....	4	3,410	24.5	3	(x)	25.4	5.2	13.1	1.8	3.0	1.5	0.8	3
Furs (Dressed), Fur Clothing													
14 metropolitan areas, total.....	183	120,294	9.9	157	110,311	9.8	4.4	2.2	0.6	0.1	1.3	1.2	120
New York-Northeastern New Jersey.....	131	98,299	9.0	116	92,254	9.0	4.3	1.9	0.4	0.1	1.1	1.2	79
Chicago, Ill.....	26	(x)	12.8	23	10,659	13.0	5.7	3.4	0.7	0.2	1.9	1.1	27
Philadelphia, Pa.....	3	1,302	7.6	3	1,302	7.6	2.9	2.7	0.3	...	1.5	0.2	4
Boston, Mass.....	8	(x)	13.1	5	2,214	13.3	9.3	2.0	0.5	...	1.0	0.5	1
San Francisco-Oakland, Calif.....	7	3,385	11.9	6	(x)	12.2	5.8	2.5	0.3	...	2.2	1.4	5
Millinery, Millinery Supplies													
14 metropolitan areas, total.....	132	75,544	16.0	112	67,583	16.5	6.7	5.6	1.7	0.2	1.6	0.7	89
New York-Northeastern New Jersey.....	98	61,478	15.7	84	55,459	15.5	6.4	5.2	1.6	0.2	1.4	0.7	67
Chicago, Ill.....	13	(x)	23.9	11	5,066	22.8	8.0	9.7	2.1	0.2	2.5	0.3	10
San Francisco-Oakland, Calif.....	3	950	29.2	3	950	29.2	8.4	10.9	3.7	...	3.9	2.3	...
St. Louis, Mo.....	3	1,242	23.1	3	1,242	23.1	12.6	6.9	0.5	0.9	2.0	0.2	4
Shoes, Other Footwear													
14 metropolitan areas, total.....	212	155,031	13.2	181	140,485	12.9	5.1	4.4	1.3	0.3	1.2	0.6	109
New York-Northeastern New Jersey.....	60	39,386	14.0	52	35,480	14.5	6.2	4.6	1.7	0.2	1.2	0.6	18
Chicago, Ill.....	15	(x)	13.0	13	9,597	13.1	4.6	4.1	1.3	0.9	1.2	1.0	10
Los Angeles, Calif.....	13	7,365	15.3	12	(x)	15.4	5.0	5.3	1.5	0.4	2.0	1.2	8
Philadelphia, Pa.....	18	(x)	12.8	12	7,413	12.3	4.5	3.7	1.7	0.2	1.8	0.4	20
Boston, Mass.....	25	50,366	12.4	21	49,350	12.1	4.8	4.6	1.1	0.2	1.0	0.4	2
San Francisco-Oakland, Calif.....	4	2,310	12.6	4	2,310	12.6	1.2	6.2	2.2	0.7	2.0	0.3	5
Pittsburgh, Pa.....	8	7,230	9.6	6	(x)	9.1	3.2	3.1	0.7	0.9	1.0	0.2	8
St. Louis, Mo.....	21	(x)	13.2	20	7,511	12.8	6.7	2.6	0.9	0.5	1.3	0.8	12
Cleveland, Ohio.....	4	2,234	10.0	4	2,234	10.0	1.3	5.0	0.4	1.1	0.8	0.4	12
Baltimore, Md.....	14	10,818	13.0	12	(x)	12.7	4.2	4.9	1.3	0.3	1.2	0.8	11
Work Clothing													
14 metropolitan areas, total.....	44	21,829	9.8	33	17,259	10.1	4.7	2.4	0.9	1.1	0.9	0.5	30
New York-Northeastern New Jersey.....	14	(x)	10.9	16	8,272	10.7	5.4	1.9	1.0	1.1	0.8	0.5	15
Los Angeles, Calif.....	3	(x)	15.4	3	(x)	15.4	4.6	4.7	3.2	...	2.0	0.9	3
Dry Goods (General Line)													
14 metropolitan areas, total.....	55	223,894	12.9	52	221,212	12.9	3.7	4.7	1.5	0.7	1.0	1.5	16
New York-Northeastern New Jersey.....	20	(x)	16.5	19	6,625	16.8	7.3	6.1	1.8	0.1	1.0	0.5	6
Los Angeles, Calif.....	4	8,524	11.2	4	8,524	11.7	3.7	3.7	2.1	0.4	0.8	1.8	...
Philadelphia, Pa.....	4	7,950	11.3	4	7,950	11.3	4.7	4.1	1.8	0.3	0.8	0.6	...
Boston, Mass.....	4	(x)	13.4	4	(x)	12.4	5.8	4.2	1.3	...	1.8	0.3	...
San Francisco-Oakland, Calif.....	7	(x)	27.3	5	7,992	24.7	8.4	6.8	6.3	0.9	2.4	4.2	3
Pittsburgh, Pa.....	9	4,495	12.4	3	4,495	12.4	3.4	4.7	4.2	...	1.4	0.7	...
Hosiery, Underwear													
14 metropolitan areas, total.....	116	147,295	16.3	109	135,264	16.4	4.6	3.3	0.9	0.2	1.0	0.4	156
New York-Northeastern New Jersey.....	124	90,999	16.0	119	86,216	16.9	4.4	3.2	0.8	0.2	0.9	0.4	95
Chicago, Ill.....	17	12,177	15.7	15	12,172	15.7	6.7	4.6	1.8	0.2	1.4	1.0	6
Philadelphia, Pa.....	42	11,291	14.0	36	26,370	14.7	4.0	3.1	0.7	0.6	0.9	0.2	29
Cleveland, Ohio.....	4	2,134	11.4	4	2,034	13.4	6.2	4.6	1.3	0.1	0.7	0.5	6
Baltimore, Md.....	4	1,424	11.1	4	1,424	10.1	4.1	3.2	0.6	...	1.6	0.6	4

See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

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Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping, delivery	Ware house	Occupancy	Other expenses		
DRY GOODS, APPAREL—Continued														
Piece Goods (Jobbers)														
14 metropolitan areas, total.....	813	764,406	9.8	713	714,620	9.7	4.2	3.2	0.8	0.1	0.9	0.5	450	
New York-Northeastern New Jersey.....	635	649,161	9.3	568	615,191	9.2	3.4	3.1	0.8	0.1	0.8	0.5	351	
Chicago, Ill.....	44	29,009	13.8	36	25,107	14.5	6.5	5.0	1.2	(z)	1.4	0.4	21	
Los Angeles, Calif.....	44	25,659	12.0	36	22,365	12.3	5.5	3.5	1.2	0.1	1.2	0.8	35	
Philadelphia, Pa.....	25	15,908	11.3	18	11,821	11.4	5.1	3.9	0.9	0.1	1.1	0.3	14	
Detroit, Mich.....	3	5,698	4.7	3	5,698	4.7	2.2	1.3	0.4	0.2	0.3	0.3	1	
Boston, Mass.....	31	21,363	13.4	25	19,310	13.8	5.5	4.2	0.9	(z)	1.7	0.5	5	
San Francisco-Oakland, Calif.....	8	3,814	11.9	7	(x)	14.0	6.1	3.8	1.3	...	2.0	0.9	10	
St. Louis, Mo.....	5	(x)	16.9	5	(x)	16.4	7.0	6.4	1.1	1.2	1.8	0.4	3	
Cleveland, Ohio.....	5	(x)	16.5	5	(x)	16.5	7.8	5.2	3.4	...	1.9	0.2	4	
Baltimore, Md.....	6	(x)	10.2	6	(x)	10.2	6.1	2.2	0.7	0.3	0.8	0.1	3	
Other Dry Goods, Notions														
14 metropolitan areas, total.....	616	447,881	16.4	538	415,688	17.0	7.7	5.9	1.8	...	1.3	0.6	398	
New York-Northeastern New Jersey.....	450	360,266	16.9	405	344,456	16.9	6.8	6.2	1.8	0.2	1.3	0.6	288	
Chicago, Ill.....	40	22,296	16.4	32	19,367	16.6	7.6	5.4	1.6	0.2	1.5	0.2	26	
Los Angeles, Calif.....	36	(x)	14.1	31	14,184	14.1	5.0	4.9	1.3	0.2	2.2	0.4	36	
Philadelphia, Pa.....	27	(x)	16.0	24	10,073	16.3	5.6	6.7	1.0	0.5	1.5	0.3	26	
Detroit, Mich.....	7	4,640	14.6	7	4,640	14.6	6.6	3.5	1.5	0.4	1.4	0.7	1	
Boston, Mass.....	14	10,624	13.1	10	8,479	13.3	5.2	3.4	1.3	0.5	1.3	0.1	1	
San Francisco-Oakland, Calif.....	17	(x)	10.5	7	4,472	10.9	4.3	2.5	0.5	0.1	1.9	0.6	2	
Cleveland, Ohio.....	3	1,338	11.2	3	1,338	11.2	7.1	1.8	0.5	0.1	1.6	0.1	...	
Baltimore, Md.....	7	(x)	8.7	7	(x)	8.7	4.6	2.0	1.0	...	0.6	0.5	6	
Piece Goods Converters														
14 metropolitan areas, total.....	838	1,702,368	8.8	747	1,511,848	9.2	4.2	2.9	0.5	0.1	0.6	0.5	291	
New York-Northeastern New Jersey.....	770	1,625,326	9.0	694	1,543,807	8.9	4.3	2.9	0.5	0.1	0.6	0.5	282	
Chicago, Ill.....	14	(x)	4.3	11	19,622	4.4	0.8	3.0	0.1	...	0.2	(z)	...	
Los Angeles, Calif.....	16	(x)	9.1	14	22,398	8.7	4.7	3.1	0.4	0.7	0.8	0.3	3	
Boston, Mass.....	16	17,701	8.7	13	14,421	4.8	4.8	3.2	0.6	(z)	1.8	0.4	...	
St. Louis, Mo.....	4	2,346	6.1	4	2,446	6.1	1.9	3.0	0.3	...	0.4	0.5	...	
Baltimore, Md.....	6	(x)	5.6	3	3,014	6.3	2.1	2.0	0.7	...	0.6	0.9	3	
FURNITURE, HOME FURNISHINGS														
Household Furniture														
14 metropolitan areas, total.....	161	139,313	14.6	126	111,756	15.6	6.1	5.6	1.6	0.5	1.4	0.4	66	
New York-Northeastern New Jersey.....	66	69,988	14.8	56	64,719	14.5	5.7	5.4	1.5	0.4	1.2	0.2	26	
Chicago, Ill.....	38	36,463	14.1	26	31,230	17.1	6.9	5.9	2.0	0.2	1.4	0.6	17	
Los Angeles, Calif.....	7	4,622	14.7	6	(x)	13.0	4.6	4.2	1.1	1.1	1.4	0.6	...	
Philadelphia, Pa.....	12	(x)	16.4	11	4,232	14.9	6.2	5.7	1.4	1.0	2.1	0.7	14	
Boston, Mass.....	8	(x)	18.7	7	5,444	18.7	6.7	4.9	1.7	1.8	3.2	0.3	1	
St. Louis, Mo.....	1	(x)	17.7	1	(x)	17.7	11.7	5.3	1.4	1.2	2.0	0.6	1	
Cleveland, Ohio.....	3	935	16.8	3	935	16.8	6.3	5.1	1.1	0.4	2.9	0.6	3	
Baltimore, Md.....	3	1,705	16.1	3	1,705	16.1	8.3	7.4	1.4	0.5	2.7	1.2	...	
Office Furniture														
14 metropolitan areas, total.....	101	68,863	26.3	64	41,992	24.2	9.5	8.0	2.7	1.6	2.6	0.3	27	
New York-Northeastern New Jersey.....	40	26,493	21.4	29	19,270	21.6	7.4	6.9	3.0	1.9	2.6	0.2	14	
Los Angeles, Calif.....	9	(x)	13.9	7	5,410	13.7	5.8	7.7	1.9	1.3	3.3	0.1	5	
Philadelphia, Pa.....	4	(x)	23.0	3	1,394	14.6	7.0	8.9	2.1	1.8	1.8	...	1	
Boston, Mass.....	4	(x)	28.1	3	1,939	31.4	13.1	7.0	4.6	1.3	5.4	0.1	1	
Pittsburgh, Pa.....	3	1,627	31.6	3	1,627	31.6	11.5	11.7	3.7	1.9	3.3	0.3	3	
Washington, D. C.....	3	2,739	14.5	3	1,739	15.0	6.9	3.7	1.7	1.5	1.8	0.2	1	
China, Glassware, Crockery														
14 metropolitan areas, total.....	116	69,677	21.2	99	63,338	21.4	8.7	7.3	2.1	0.8	1.9	0.6	64	
New York-Northeastern New Jersey.....	77	48,168	21.8	65	44,799	21.9	9.3	6.8	2.0	0.5	1.8	0.5	32	
Chicago, Ill.....	14	6,652	19.3	12	(x)	14.6	7.6	7.4	0.9	1.3	1.4	1.0	3	
Los Angeles, Calif.....	7	3,632	23.1	7	3,632	23.1	8.6	9.7	9.1	4.5	2.3	0.7	12	
Philadelphia, Pa.....	8	4,908	25.7	6	(x)	13.4	9.2	9.2	2.7	0.7	1.6	(z)	6	
Boston, Mass.....	3	4,307	28.6	3	4,307	28.6	8.5	9.1	3.4	3.4	2.8	2.7	...	
Floor Coverings														
14 metropolitan areas, total.....	204	1,429,228	11.9	175	1,379,226	11.9	4.6	3.7	1.0	1.0	1.1	0.1	69	
New York-Northeastern New Jersey.....	87	81,309	11.6	78	81,309	11.8	5.0	4.0	1.5	0.7	1.2	0.4	37	
Chicago, Ill.....	22	(x)	11.8	19	17,041	12.5	4.5	4.3	1.2	1.3	0.9	0.3	4	
Los Angeles, Calif.....	15	(x)	10.2	10	27,230	10.9	3.3	3.0	0.6	1.4	1.0	0.7	3	
Philadelphia, Pa.....	21	21,815	11.6	18	20,813	11.4	3.6	4.8	0.8	0.7	1.2	1.3	12	
Detroit, Mich.....	8	(x)	10.1	6	7,263	9.7	2.7	3.6	0.7	0.9	1.6	(z)	4	
Boston, Mass.....	11	(x)	11.6	10	9,474	12.5	4.9	4.5	0.7	0.7	0.9	0.8	2	
San Francisco-Oakland, Calif.....	5	15,876	11.8	5	14,856	11.8	3.9	3.0	0.6	2.1	1.6	0.5	4	
Pittsburgh, Pa.....	7	8,844	9.5	7	8,844	9.5	3.5	3.9	1.3	0.4	1.0	0.5	1	
St. Louis, Mo.....	1	(x)	11.7	1	12,796	10.2	4.8	1.9	0.1	1.4	0.8	0.1	...	
Cleveland, Ohio.....	1	(x)	13.2	1	(x)	13.2	7.0	2.6	0.9	1.1	0.9	1.2	1	
Baltimore, Md.....	9	6,427	11.2	6	(x)	11.2	4.1	3.6	1.8	1.7	0.9	0.1	...	
Antiques														
14 metropolitan areas.....	12	6,185	28.1	7	4,711	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1	

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping, delivery	Ware-house	Occupancy	Other expenses	
FURNITURE, HOME FURNISHINGS—Continued													
Other Home Furnishings													
14 metropolitan areas, total.....	261	198,478	19.0	221	181,768	18.6	6.5	7.0	2.2	0.7	1.5	0.7	109
New York-Northeastern New Jersey.....	118	84,884	19.0	110	80,824	18.9	7.7	5.8	2.4	0.6	1.7	0.7	48
Chicago, Ill.....	40	41,411	20.9	29	36,909	19.8	5.3	10.2	2.2	0.3	1.0	0.8	13
Los Angeles, Calif.....	26	1,386	21.1	23	12,556	21.4	6.9	8.7	2.4	0.9	1.8	0.7	12
Philadelphia, Pa.....	16	(x)	17.4	13	8,558	16.8	5.9	5.6	2.1	0.5	2.0	0.7	11
Detroit, Mich.....	7	3,564	22.8	6	(x)	19.3	5.9	7.3	3.1	0.5	1.7	0.8	3
Boston, Mass.....	12	(x)	15.2	7	8,232	14.3	4.1	5.0	1.3	0.8	2.3	0.8	7
San Francisco-Oakland, Calif.....	13	13,424	16.9	12	(x)	17.3	5.9	6.3	1.4	2.1	1.1	0.5	3
Pittsburgh, Pa.....	6	3,699	15.6	6	3,699	15.6	5.8	5.1	2.5	0.5	1.2	0.5	4
Cleveland, Ohio.....	9	7,103	19.8	9	7,103	19.8	6.5	9.4	1.3	1.4	1.0	0.2	4
Baltimore, Md.....	5	4,560	13.3	4	(x)	12.7	3.2	4.7	1.4	0.5	2.3	0.6	...
PAPER AND ITS PRODUCTS													
Wrapping Paper, Twine													
14 metropolitan areas, total.....	148	137,770	15.9	105	125,889	15.7	5.3	5.7	1.7	1.5	1.2	0.3	60
New York-Northeastern New Jersey.....	58	49,430	16.6	52	46,574	16.4	6.0	5.0	2.5	1.1	1.5	0.3	30
Chicago, Ill.....	20	(x)	15.3	15	19,097	15.2	4.4	7.3	1.4	1.0	0.8	0.3	5
Los Angeles, Calif.....	4	14,858	15.1	3	(x)	15.1	5.5	6.0	0.9	1.8	0.4	0.5	2
Boston, Mass.....	11	(x)	15.0	8	14,497	14.7	5.0	6.2	1.4	1.0	0.9	0.2	2
San Francisco-Oakland, Calif.....	4	7,710	14.6	3	(x)	14.4	5.6	5.7	0.9	1.5	0.6	0.1	...
Pittsburgh, Pa.....	4	3,015	27.1	4	3,015	27.1	7.7	5.0	0.8	9.8	3.1	0.7	1
Cleveland, Ohio.....	3	2,016	16.4	3	2,016	16.4	3.1	6.9	0.8	1.0	4.4	0.2	9
Minneapolis-St. Paul, Minn.....	5	(x)	15.9	4	4,327	14.9	4.3	5.6	1.7	1.2	0.7	1.4	5
Buffalo, N. Y.....	4	4,834	13.1	4	4,834	13.1	5.0	4.0	1.0	1.7	1.2	0.2	...
Fine Paper													
14 metropolitan areas, total.....	174	303,117	13.1	153	290,058	12.8	3.9	4.8	1.0	1.3	1.2	0.6	33
New York-Northeastern New Jersey.....	68	104,877	13.8	63	102,383	13.7	3.9	5.1	1.2	1.0	1.7	0.8	17
Chicago, Ill.....	25	74,004	9.9	19	71,446	9.5	3.4	3.8	0.6	1.0	0.4	0.3	7
Los Angeles, Calif.....	6	10,274	14.7	6	10,274	16.7	5.8	5.7	1.4	2.4	1.3	0.1	6
Philadelphia, Pa.....	16	(x)	17.3	13	17,016	15.5	5.2	6.3	1.1	0.9	1.2	0.8	2
Detroit, Mich.....	6	14,682	17.9	6	14,682	10.9	2.8	3.8	1.3	1.6	0.4	1.2	1
Boston, Mass.....	9	11,748	14.8	8	(x)	16.8	6.0	5.8	1.7	1.5	1.2	0.4	...
San Francisco-Oakland, Calif.....	4	(x)	14.7	4	(x)	14.7	4.8	5.6	1.5	2.5	0.9	0.4	...
Pittsburgh, Pa.....	3	9,903	14.7	3	9,903	10.6	2.8	3.9	0.6	2.3	0.7	1.3	...
St. Louis, Mo.....	5	(x)	13.6	4	5,270	12.7	3.7	5.4	1.4	2.1	1.0	0.1	...
Cleveland, Ohio.....	4	(x)	14.0	4	(x)	14.0	3.3	6.6	0.8	1.6	1.3	0.6	...
Baltimore, Md.....	9	12,002	12.8	9	12,002	12.8	3.5	3.8	1.0	1.0	2.2	1.3	...
Minneapolis-St. Paul, Minn.....	12	(x)	16.0	8	12,918	15.5	4.2	6.7	0.9	2.5	1.0	0.2	...
Stationery, Office Supplies													
14 metropolitan areas, total.....	132	87,873	27.3	100	71,077	27.3	10.2	9.1	3.6	1.2	2.3	0.9	40
New York-Northeastern New Jersey.....	67	37,817	23.4	59	33,645	23.7	9.4	7.7	3.7	0.5	1.9	0.5	15
Los Angeles, Calif.....	4	(x)	24.6	6	7,781	27.3	8.3	10.8	2.2	3.8	1.2	1.0	6
Philadelphia, Pa.....	3	1,688	28.6	3	1,688	28.6	12.6	6.7	5.9	0.1	2.5	0.8	2
San Francisco-Oakland, Calif.....	7	(x)	32.9	7	(x)	32.9	11.4	10.8	4.9	2.0	2.8	1.0	8
Baltimore, Md.....	3	1,777	35.5	3	1,777	35.5	9.0	14.3	4.6	2.3	4.6	0.7	1
Wallpaper													
14 metropolitan areas.....	32	14,000	31.7	25	10,971	37.1	15.2	11.6	2.8	3.2	4.6	0.7	16
Other Paper Products													
14 metropolitan areas, total.....	452	472,385	12.1	354	415,015	11.7	4.4	4.1	1.2	0.8	0.9	0.3	177
New York-Northeastern New Jersey.....	209	225,475	11.2	166	196,316	10.7	4.4	3.5	1.3	0.4	0.9	0.2	68
Chicago, Ill.....	52	(x)	13.8	30	30,407	13.0	4.1	5.4	1.1	1.1	1.0	0.3	14
Los Angeles, Calif.....	28	15,118	17.1	23	13,594	16.6	5.6	4.3	2.1	1.1	2.1	1.4	24
Philadelphia, Pa.....	29	(x)	14.6	25	24,218	14.2	5.4	4.6	1.3	1.6	0.9	0.4	22
Detroit, Mich.....	16	(x)	11.5	15	21,526	11.5	3.7	3.8	1.4	1.2	1.0	0.4	12
Boston, Mass.....	30	21,092	14.2	24	19,511	14.0	5.7	5.1	1.3	0.6	0.8	0.5	5
San Francisco-Oakland, Calif.....	18	15,584	10.5	10	12,176	10.3	2.6	4.3	1.8	0.4	0.6	0.6	9
Pittsburgh, Pa.....	11	(x)	11.7	10	17,268	11.8	4.3	3.9	1.4	1.2	0.8	0.2	2
St. Louis, Mo.....	11	(x)	10.7	9	28,577	10.6	3.4	4.4	0.4	1.0	1.3	0.1	7
Washington, D. C.....	13	(x)	10.9	12	13,100	10.8	3.3	4.2	1.2	0.9	0.8	0.4	6
Cleveland, Ohio.....	10	(x)	11.6	9	19,624	12.6	4.0	5.1	1.0	1.4	0.4	0.7	1
Baltimore, Md.....	10	(x)	12.8	10	(x)	12.8	3.9	5.6	1.0	1.1	0.9	0.3	6
Minneapolis-St. Paul, Minn.....	8	7,248	12.7	6	(x)	12.5	4.2	5.3	0.5	1.5	0.8	0.2	1
Buffalo, N. Y.....	7	5,848	14.4	5	(x)	14.0	4.7	6.0	1.3	1.6	0.3	0.3	...
FARM PRODUCTS (RAW MATERIALS)													
Cotton													
14 metropolitan areas.....	27	75,325	5.6	20	64,263	5.3	2.7	1.7	0.4	0.7	0.2	0.2	6
Grain													
14 metropolitan areas.....	101	847,441	2.1	32	96,364	(v)	(v)	(v)	(v)	(v)	(v)	(v)	26
Hides, Skins, Raw Furs													
14 metropolitan areas, total.....	303	353,198	5.2	245	334,421	5.0	2.2	0.9	0.5	0.3	0.6	0.5	175
New York-Northeastern New Jersey.....	165	226,498	5.7	320	209,110	5.7	2.5	1.2	0.3	0.1	0.8	0.8	165
Chicago, Ill.....	8	(x)	3.9	7	67,608	3.2	1.0	0.3	1.3	0.4	0.1	0.1	5
Boston, Mass.....	6	9,334	5.3	4	(x)	5.9	2.7	1.7	0.5	0.2	0.6	0.2	...

* See footnotes at end of table.

SALES SIZE AND OPERATING EXPENSES

2.101

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
FARM PRODUCTS (RAW MATERIALS)—Continued													
Livestock (Exc. Horses, Mules)													
14 metropolitan areas.....	131	155,670	1.7	14	21,825	(v)	(v)	(v)	(v)	(v)	(v)	(v)	12
Tobacco (leaf)													
14 metropolitan areas.....	21	35,542	8.1	18	34,309	8.1	4.3	1.0	0.3	0.8	0.3	1.4	7
Wool, Mohair													
14 metropolitan areas, total.....	188	494,216	4.7	145	443,358	4.4	2.3	0.9	0.3	0.3	0.3	0.3	99
New York-Northeastern New Jersey.....	19	(x)	5.8	13	24,305	5.7	3.3	1.3	0.3	0.1	0.4	0.3	10
Philadelphia, Pa.....	32	83,423	4.4	24	69,210	4.2	2.0	0.9	0.3	0.3	0.3	0.4	36
Boston, Mass.....	128	364,676	4.6	103	334,034	4.3	2.4	0.8	0.3	0.3	0.2	0.3	52
Other Inedible Farm Products													
14 metropolitan areas total.....	66	307,515	3.1	51	293,114	3.1	1.7	0.6	0.3	0.2	0.2	0.2	30
New York-Northeastern New Jersey.....	49	250,428	3.0	38	233,000	2.9	1.4	0.6	0.3	0.2	0.2	0.2	25
Chicago, Ill.....	5	1,764	2.1	4	(x)	13.5	7.2	2.0	0.4	0.1	1.4	0.4	1
Philadelphia, Pa.....	5	41,897	2.0	5	41,397	2.0	1.6	(z)	0.1	0.1	0.1	0.1	4
AUTOMOTIVE													
Automobiles (New, Used)													
14 metropolitan areas, total.....	178	306,078	6.1	110	242,993	5.4	2.6	1.6	0.5	0.2	0.8	0.2	50
New York-Northeastern New Jersey.....	38	72,143	6.4	29	61,021	6.7	2.7	2.1	0.5	0.3	0.7	0.3	11
Chicago, Ill.....	39	(y)	5.3	28	23,472	4.2	2.2	1.2	0.3	0.1	0.7	0.1	24
Los Angeles, Calif.....	22	(x)	8.7	12	36,382	8.8	4.4	1.2	0.8	0.3	1.1	0.4	1
Philadelphia, Pa.....	11	37,822	5.4	7	28,447	5.0	2.4	1.2	0.2	0.2	0.6	0.1	5
San Francisco-Oakland, Calif.....	7	6,935	8.0	4	5,682	6.7	2.8	0.8	2.3	0.4	(z)	(z)	3
Pittsburgh, Pa.....	4	5,115	5.3	4	5,115	5.3	2.8	1.3	0.5	0.4	0.6	0.2	3
St. Louis, Mo.....	13	36,356	6.3	10	30,795	6.2	2.2	1.9	0.6	0.4	0.9	0.2	3
Washington, D. C.....	4	7,645	6.2	3	(x)	7.8	3.4	1.6	0.1	0.1	1.2	(z)	2
Trucks, Tractors (Road Type)													
14 metropolitan areas.....	184	131,036	13.6	105	94,732	(v)	(v)	(v)	(v)	(v)	(v)	(v)	40
Automotive Parts, Accessories													
14 metropolitan areas, total.....	846	626,253	20.2	603	532,925	13.9	6.6	3.4	2.1	1.6	2.1	1.1	282
New York-Northeastern New Jersey.....	177	(x)	14.4	150	149,290	14.0	7.6	4.2	1.7	0.5	1.4	0.6	63
Los Angeles, Calif.....	110	(x)	21.6	89	55,600	21.2	7.7	4.3	1.7	1.7	2.6	1.2	57
Philadelphia, Pa.....	55	27,358	32.2	41	23,561	22.1	7.1	7.4	2.3	0.3	2.4	0.6	31
Detroit, Mich.....	70	(x)	19.4	59	51,783	14.7	5.7	3.7	2.1	1.9	2.0	2.3	28
Boston, Mass.....	52	26,575	23.0	37	20,793	11.8	8.0	6.1	2.5	1.1	2.8	1.2	9
San Francisco-Oakland, Calif.....	46	(x)	17.1	41	41,003	16.7	5.0	5.4	2.2	1.0	2.1	1.0	25
Pittsburgh, Pa.....	31	18,782	23.3	25	16,073	22.4	8.1	7.5	2.7	1.0	1.8	1.4	15
St. Louis, Mo.....	36	(x)	21.4	30	26,395	20.4	6.4	5.0	2.0	0.3	1.6	1.4	6
Washington, D. C.....	21	11,464	19.5	18	8,897	21.0	8.1	7.0	2.0	1.0	2.6	1.2	6
Cleveland, Ohio.....	46	(x)	17.7	44	50,544	17.6	6.6	11.4	2.0	0.7	2.3	1.5	6
Baltimore, Md.....	18	(x)	21.8	14	10,000	21.4	8.3	4.7	1.8	2.7	3.7	0.2	4
Buffalo, N. Y.....	21	(x)	24.0	13	8,283	27.2	12.0	7.6	1.8	1.4	2.8	1.6	...
Garage Equipment, Tools													
14 metropolitan areas.....	40	22,574	23.0	24	12,858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	5
Tires, Tubes													
14 metropolitan areas, total.....	130	59,264	12.2	92	42,250	17.1	6.0	4.8	2.7	0.8	2.4	0.8	36
New York-Northeastern New Jersey.....	47	(x)	14.3	36	15,103	15.2	5.7	4.1	2.1	0.8	1.8	0.7	32
Los Angeles, Calif.....	7	2,420	20.3	6	(x)	19.0	6.6	5.6	3.5	0.8	2.5	0.8	2
Detroit, Mich.....	9	(x)	14.8	4	5,505	11.4	3.3	2.1	1.7	2.2	1.9	0.2	2
San Francisco-Oakland, Calif.....	4	2,379	23.0	4	2,379	23.0	6.2	6.2	3.9	0.6	3.0	1.1	2
St. Louis, Mo.....	8	3,621	18.1	8	3,621	18.1	6.8	5.8	2.3	0.5	2.2	0.5	6
Washington, D. C.....	4	1,181	15.6	3	(x)	14.2	3.0	6.4	2.6	0.1	1.4	0.7	1
Cleveland, Ohio.....	3	965	19.0	3	965	19.0	7.9	5.5	2.6	0.1	2.9	0.2	...
Baltimore, Md.....	7	(x)	26.3	6	4,540	25.5	10.8	7.0	1.9	1.3	2.4	2.1	1
ELECTRICAL GOODS													
Electrical Goods (General Line)													
14 metropolitan areas, total.....	114	502,646	11.3	106	484,322	11.9	4.0	4.3	0.8	0.9	0.9	1.0	1
New York-Northeastern New Jersey.....	26	(x)	14.1	25	75,989	14.1	5.1	4.2	0.9	0.8	0.9	1.2	...
Chicago, Ill.....	11	(x)	11.6	10	63,126	11.6	5.3	3.1	1.1	0.8	0.9	0.4	...
Los Angeles, Calif.....	11	(x)	11.8	11	(x)	11.6	3.2	5.2	0.8	1.0	0.7	0.7	...
Philadelphia, Pa.....	4	(x)	11.0	6	(x)	11.0	3.3	4.7	0.9	0.7	0.4	0.5	...
Detroit, Mich.....	4	(x)	12.4	4	(x)	12.4	4.1	3.3	1.0	0.7	0.9	0.4	...
Boston, Mass.....	4	13,410	14.8	4	14,410	15.8	6.0	3.5	0.7	1.1	1.3	1.2	...
San Francisco-Oakland, Calif.....	10	(x)	12.2	10	(x)	12.2	3.6	4.9	0.5	1.2	0.9	1.1	...
Pittsburgh, Pa.....	5	25,667	11.5	5	(x)	11.4	3.2	4.7	0.5	1.2	0.9	0.9	...
St. Louis, Mo.....	6	29,625	10.4	6	29,625	10.4	3.4	3.9	0.7	1.0	0.5	0.8	...
Washington, D. C.....	4	(x)	10.1	4	(x)	10.1	3.4	3.3	0.7	0.7	0.7	1.5	...
Cleveland, Ohio.....	7	(x)	11.6	6	27,820	11.1	4.0	4.0	0.9	0.9	0.9	0.6	...
Baltimore, Md.....	6	17,773	11.4	5	(x)	11.6	3.9	3.7	0.7	0.7	1.1	1.2	...
Buffalo, N. Y.....	6	14,034	12.4	6	(x)	11.4	4.4	4.2	0.7	0.7	0.6	0.8	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
ELECTRICAL GOODS—Continued													
Wiring Supplies, Construction Materials													
14 metropolitan areas, total.....	421	310,036	14.9	339	264,058	14.6	6.7	3.7	1.4	0.7	1.5	0.6	169
New York-Northeastern New Jersey.....	147	(x)	14.2	132	100,290	13.9	7.4	2.8	1.4	0.3	1.4	0.6	84
Chicago, Ill.....	51	(x)	14.8	32	40,422	14.7	6.4	4.4	1.4	0.9	1.2	0.4	8
Los Angeles, Calif.....	47	27,535	16.5	34	20,612	16.1	5.6	4.3	2.0	1.0	2.0	1.2	19
Philadelphia, Pa.....	34	16,990	13.7	26	12,972	13.9	5.4	4.6	1.5	0.6	1.4	0.4	21
Detroit, Mich.....	28	26,688	15.2	22	25,057	15.4	6.2	4.4	1.5	1.0	1.7	0.6	13
Boston, Mass.....	25	10,522	17.1	20	8,515	16.8	6.9	3.6	1.9	0.8	2.6	1.0	4
Pittsburgh, Pa.....	11	(x)	13.0	10	10,597	12.9	5.0	3.3	1.0	1.5	1.8	0.3	4
St. Louis, Mo.....	10	7,175	15.2	9	(x)	15.3	7.2	3.9	1.2	1.1	1.6	0.3	...
Washington, D. C.....	8	3,979	17.4	6	(x)	16.1	6.4	4.8	1.2	0.5	2.1	1.1	1
Cleveland, Ohio.....	9	7,548	12.6	8	(x)	13.1	5.7	5.1	0.8	0.3	1.0	0.2	2
Baltimore, Md.....	12	(x)	14.3	11	7,340	14.1	7.0	2.7	1.7	0.3	1.8	0.6	1
Minneapolis-St. Paul, Minn.....	12	11,498	14.1	10	(x)	14.2	5.8	4.5	1.6	1.1	0.8	0.4	1
Buffalo, N. Y.....	6	(x)	26.3	5	2,505	24.2	9.6	5.7	2.2	2.2	3.7	0.8	...
Apparatus and Equipment													
14 metropolitan areas, total.....	72	61,711	20.9	49	42,867	18.6	7.8	5.0	1.7	1.2	1.9	1.0	25
New York-Northeastern New Jersey.....	22	(x)	18.1	19	13,011	16.5	7.8	4.1	1.4	0.8	1.8	0.6	9
Los Angeles, Calif.....	5	(x)	25.0	5	(x)	25.0	11.5	6.1	1.2	1.8	4.3	0.1	5
Philadelphia, Pa.....	5	(x)	16.8	4	3,778	17.3	6.0	7.2	2.4	0.3	0.7	0.7	3
Detroit, Mich.....	4	5,249	22.7	3	(x)	19.6	11.0	3.9	1.2	0.4	1.7	1.4	1
Boston, Mass.....	4	1,230	33.9	4	1,230	33.9	8.9	4.2	8.0	...	3.2	9.6	2
Pittsburgh, Pa.....	3	1,276	24.4	3	1,276	24.4	7.4	11.0	2.7	1.2	1.8	0.3	2
Cleveland, Ohio.....	5	1,566	28.3	3	(x)	26.0	14.9	6.2	1.3	...	3.5	0.1	...
Radios, Television Sets													
14 metropolitan areas, total.....	201	277,468	13.7	168	259,438	13.4	4.8	5.1	1.3	0.4	1.3	0.5	67
New York-Northeastern New Jersey.....	73	135,348	11.7	64	130,168	11.6	4.4	3.9	1.2	0.4	1.2	0.5	24
Chicago, Ill.....	23	43,118	15.8	18	40,034	15.2	5.1	6.6	1.5	0.3	1.1	0.6	5
Los Angeles, Calif.....	16	16,711	14.8	13	15,896	14.5	4.8	6.3	1.0	0.4	1.2	0.8	3
Philadelphia, Pa.....	6	3,993	22.3	4	(x)	24.1	8.9	7.3	2.2	1.8	2.8	1.1	2
Detroit, Mich.....	10	9,243	16.2	6	7,601	15.8	4.1	7.3	1.1	0.6	2.1	0.6	3
Boston, Mass.....	11	(x)	14.7	10	6,121	14.3	5.2	6.1	0.8	0.7	1.3	0.2	5
San Francisco-Oakland, Calif.....	14	(x)	16.5	11	9,076	16.6	5.4	7.3	0.6	1.0	1.4	0.9	9
Pittsburgh, Pa.....	5	3,642	17.0	4	(x)	17.2	4.9	3.8	4.4	1.1	2.5	0.5	1
St. Louis, Mo.....	10	21,808	12.8	10	21,808	12.8	5.4	5.4	1.1	(z)	0.6	0.3	2
Washington, D. C.....	9	5,093	21.9	8	(x)	22.2	9.5	5.0	2.5	0.8	2.9	0.5	6
Cleveland, Ohio.....	9	(x)	15.4	9	(x)	15.4	6.0	4.6	1.1	0.7	2.2	0.8	5
Baltimore, Md.....	6	8,656	12.0	6	8,656	12.0	4.5	4.5	1.4	0.2	0.7	0.7	2
Refrigerators, Equipment (Household)													
14 metropolitan areas.....	36	182,243	8.6	18	53,624	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Electrical Appliances (General Line)													
14 metropolitan areas, total.....	99	392,092	12.6	90	385,624	12.5	3.8	5.3	1.1	0.8	0.8	0.7	22
New York-Northeastern New Jersey.....	18	(x)	11.9	16	70,368	11.9	3.5	5.0	0.8	1.2	0.8	0.6	3
Chicago, Ill.....	6	30,889	14.0	4	(x)	13.6	4.6	4.3	2.9	0.8	0.8	0.2	...
Los Angeles, Calif.....	8	(x)	10.8	7	41,133	10.7	3.0	4.7	1.1	0.5	0.7	0.7	2
Philadelphia, Pa.....	10	(x)	12.5	8	55,769	12.8	3.0	6.9	0.5	0.6	0.6	1.2	2
Detroit, Mich.....	6	11,173	14.4	5	(x)	14.3	5.7	5.0	1.3	0.6	1.0	0.7	...
Boston, Mass.....	8	(x)	13.0	8	(x)	13.0	5.3	5.1	0.7	0.4	0.8	0.7	...
San Francisco-Oakland, Calif.....	4	15,601	13.8	4	15,601	13.8	4.3	6.1	1.8	0.2	0.7	0.7	1
Pittsburgh, Pa.....	6	(x)	12.2	6	(x)	12.2	3.5	5.5	0.7	0.9	1.0	0.6	1
St. Louis, Mo.....	3	9,046	9.7	3	9,046	9.7	4.0	2.6	0.5	1.1	0.8	0.7	2
Washington, D. C.....	8	18,273	13.3	8	18,273	13.3	4.6	4.2	1.3	1.3	1.3	0.6	5
Cleveland, Ohio.....	5	(x)	12.6	5	(x)	12.6	3.3	5.4	1.1	1.0	1.2	0.6	...
Baltimore, Md.....	4	11,023	13.3	4	11,023	13.3	3.3	5.0	1.4	1.4	1.0	1.2	1
Minneapolis-St. Paul, Minn.....	5	(x)	13.4	5	(x)	13.4	4.7	5.4	1.2	0.2	1.0	0.9	...
Buffalo, N. Y.....	8	(x)	13.6	7	10,370	13.2	4.7	4.9	0.9	1.2	0.9	0.6	5
Miscellaneous Appliances, Specialties													
14 metropolitan areas, total.....	140	132,652	15.9	111	115,774	15.6	6.0	5.5	1.6	0.5	1.2	0.8	34
New York-Northeastern New Jersey.....	53	49,791	16.3	46	46,185	16.2	7.1	4.8	1.9	0.5	1.1	0.8	12
Chicago, Ill.....	23	16,113	18.0	18	14,030	18.1	6.5	8.3	1.2	0.4	1.2	0.5	8
Los Angeles, Calif.....	14	(x)	14.8	10	8,854	14.4	6.7	4.7	1.1	0.6	0.8	0.5	3
Philadelphia, Pa.....	6	6,823	12.0	5	(x)	12.3	4.1	3.9	1.5	0.8	1.4	0.6	5
Detroit, Mich.....	12	(x)	15.2	8	13,155	14.2	4.6	5.0	2.0	0.3	0.9	1.4	2
Boston, Mass.....	3	9,469	10.3	3	9,469	10.3	2.9	4.1	0.2	0.2	2.3	0.6	...
St. Louis, Mo.....	3	2,557	15.4	3	2,557	15.4	7.1	5.6	1.0	0.3	1.1	0.3	...
Cleveland, Ohio.....	8	4,041	23.8	7	(x)	22.8	8.6	8.2	3.4	0.9	1.4	0.3	1
HARDWARE, PLUMBING, HEATING													
Hardware, general line (With Industrial Department)													
14 metropolitan areas, total.....	84	361,484	17.2	74	353,303	17.1	5.6	4.9	1.4	2.9	1.6	0.7	11
New York-Northeastern New Jersey.....	16	38,757	20.2	14	(x)	20.2	6.7	5.9	2.4	2.4	2.4	0.4	4
Chicago, Ill.....	9	35,086	16.7	5	33,393	16.7	5.5	5.2	1.3	2.2	2.2	0.3	...
Los Angeles, Calif.....	9	(x)	16.0	9	(x)	16.0	5.1	4.2	1.4	3.4	0.9	1.0	4
Philadelphia, Pa.....	5	(x)	18.0	4	3,545	17.7	7.3	5.1	1.4	2.6	0.7	0.6	1
Detroit, Mich.....	4	25,035	18.9	4	25,035	18.9	6.1	4.6	1.0	2.9	2.4	1.9	1
Boston, Mass.....	6	5,442	23.7	4	(x)	21.8	10.5	5.0	3.1	0.4	1.8	1.0	...
San Francisco-Oakland, Calif.....	14	(x)	17.8	14	(x)	17.8	6.0	4.6	0.8	3.0	1.7	1.7	1
Pittsburgh, Pa.....	3	4,643	20.3	3	4,643	20.3	7.3	7.8	2.3	0.3	2.3	0.3	...
Washington, D. C.....	3	9,212	19.9	3	9,212	19.9	6.9	2.9	3.3	1.0	3.4	0.4	...
Minneapolis-St. Paul, Minn.....	5	(x)	17.9	5	30,958	17.5	5.0	5.9	1.5	3.8	1.1	0.2	...
Buffalo, N. Y.....	6	17,913	20.0	5	17,913	20.0	7.9	3.9	2.0	2.4	3.0	0.8	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							Active proprietors,* November (Number)
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
HARDWARE, PLUMBING, HEATING—Continued													
Hardware, General Line (Without Industrial Department)													
14 metropolitan areas, total.....	79	164,215	15.0	64	146,897	15.3	5.2	4.7	1.3	2.3	1.2	0.6	34
New York-Northeastern New Jersey.....	23	(x)	16.2	19	28,514	15.6	5.7	5.0	2.4	0.9	1.3	0.3	11
Los Angeles, Calif.....	7	(x)	20.0	6	11,888	20.9	5.9	7.7	1.9	2.1	2.3	1.0	6
Philadelphia, Pa.....	5	15,419	16.9	4	(x)	17.0	4.9	5.9	1.8	2.3	1.5	0.6	3
Boston, Mass.....	7	(x)	18.0	6	10,968	18.1	4.7	8.8	0.6	3.2	0.7	0.1	1
San Francisco-Oakland, Calif.....	7	4,945	12.8	7	4,945	12.8	4.4	3.8	1.3	1.7	1.3	0.3	5
Pittsburgh, Pa.....	4	16,966	14.5	4	16,966	14.5	3.9	4.9	1.3	3.3	0.8	0.3	3
Baltimore, Md.....	4	(x)	17.5	4	(x)	17.5	6.2	5.4	0.9	3.4	1.1	0.5	3
Minneapolis-St. Paul, Minn.....	5	(x)	12.3	4	40,928	12.1	5.1	1.8	0.6	2.6	1.0	1.0	...
Hardware, Specialty Lines													
14 metropolitan areas, total.....	263	112,733	20.3	214	93,240	20.2	8.4	5.5	2.5	1.0	1.9	0.8	155
New York-Northeastern New Jersey.....	120	46,425	20.6	103	40,783	21.1	9.4	5.6	2.9	0.7	1.9	0.6	73
Chicago, Ill.....	27	(x)	20.6	20	6,284	22.8	9.3	6.8	2.8	1.4	1.9	0.6	27
Los Angeles, Calif.....	26	(x)	19.5	23	14,875	19.4	8.6	4.9	2.8	0.6	2.0	1.0	20
Philadelphia, Pa.....	20	(x)	15.9	14	4,777	14.9	6.6	4.4	2.6	0.2	1.5	0.6	11
Detroit, Mich.....	9	(x)	22.7	7	6,879	22.8	4.8	8.7	3.7	2.6	1.5	1.5	7
San Francisco-Oakland, Calif.....	9	2,715	19.9	8	(x)	17.6	7.6	3.2	1.7	2.1	2.1	0.8	7
St. Louis, Mo.....	9	4,437	16.0	7	(x)	14.8	5.9	4.4	0.9	0.7	2.3	0.6	1
Cleveland, Ohio.....	5	1,645	21.5	4	(x)	15.2	6.3	5.5	0.3	1.5	1.0	0.1	4
Baltimore, Md.....	4	1,371	21.9	4	1,371	21.9	11.5	6.0	2.1	0.6	1.3	0.4	3
Minneapolis-St. Paul, Minn.....	5	2,903	22.8	3	(x)	24.5	12.6	5.5	1.1	6.8	2.7	2.0	...
Plumbing, Heating (General Line)													
14 metropolitan areas, total.....	525	470,919	13.7	433	416,962	13.6	5.7	2.9	1.7	1.3	1.4	1.6	140
New York-Northeastern New Jersey.....	193	(x)	13.6	159	136,823	13.7	6.0	2.6	2.0	1.0	1.4	0.7	42
Chicago, Ill.....	47	38,379	15.0	37	27,677	15.0	5.8	3.4	2.2	1.3	1.4	0.9	25
Los Angeles, Calif.....	25	21,434	12.6	21	18,757	12.5	4.4	3.0	1.8	1.4	1.6	0.3	7
Philadelphia, Pa.....	67	(x)	12.1	52	48,783	12.3	4.6	3.0	1.9	1.0	1.1	0.4	22
Detroit, Mich.....	23	(x)	15.7	17	20,440	15.2	6.0	3.7	1.4	2.3	1.2	0.6	3
Boston, Mass.....	41	26,589	14.8	37	27,074	14.8	6.6	2.8	2.0	1.5	1.4	0.5	5
San Francisco-Oakland, Calif.....	21	(x)	13.6	18	31,262	13.3	6.1	2.9	0.9	1.4	1.3	0.7	8
Pittsburgh, Pa.....	10	(x)	16.6	7	(x)	16.5	6.4	4.6	1.0	3.6	1.9	0.9	3
St. Louis, Mo.....	20	18,263	16.0	18	(x)	15.9	6.7	3.4	1.4	1.6	2.0	0.8	4
Washington, D. C.....	11	29,467	10.4	11	29,467	10.4	4.9	1.6	1.6	0.9	1.0	0.4	3
Cleveland, Ohio.....	16	(x)	12.2	15	10,996	12.2	3.9	3.8	1.3	1.0	1.4	0.8	5
Baltimore, Md.....	25	18,549	14.5	22	16,576	14.8	5.7	3.8	1.9	1.2	1.8	0.4	7
Minneapolis-St. Paul, Minn.....	15	(x)	15.2	12	17,246	15.1	6.4	3.8	1.4	1.6	1.4	0.5	5
Buffalo, N. Y.....	11	11,391	13.2	7	4,031	12.2	6.1	1.7	1.1	1.9	0.7	0.7	1
Heating (Inc. Stoves, Ranges)													
14 metropolitan areas, total.....	107	75,611	18.2	79	61,685	18.1	5.9	6.4	2.4	1.3	1.5	0.8	27
New York-Northeastern New Jersey.....	35	22,024	18.8	27	18,024	18.8	7.0	3.8	4.1	1.1	2.0	0.9	15
Los Angeles, Calif.....	8	1,156	16.2	8	1,156	16.2	3.8	4.1	1.3	1.1	6.5	0.4	...
Philadelphia, Pa.....	4	(x)	12.6	3	1,508	13.1	7.4	4.2	1.1	...	1.6	...	...
Detroit, Mich.....	9	3,684	27.4	7	(x)	28.4	8.4	5.2	5.0	2.0	2.3	3.0	1
Boston, Mass.....	6	(x)	21.2	3	4,565	21.5	6.1	9.8	1.8	1.6	1.7	0.4	...
San Francisco-Oakland, Calif.....	8	(x)	14.2	8	(x)	14.2	7.7	4.1	0.9	0.9	1.8	0.8	3
Pittsburgh, Pa.....	9	4,964	17.2	7	(x)	17.2	7.4	5.8	0.8	3.0	1.4	1.4	2
Cleveland, Ohio.....	6	(x)	18.0	6	(x)	18.0	6.2	8.3	0.7	0.7	1.5	0.6	...
Plumbing Fixtures, Supplies													
14 metropolitan areas, total.....	216	160,270	15.4	169	134,359	15.5	6.5	3.8	1.9	1.2	1.5	0.6	86
New York-Northeastern New Jersey.....	75	(x)	16.6	55	46,658	16.9	7.1	4.6	2.1	1.0	1.5	0.6	26
Los Angeles, Calif.....	40	(x)	13.8	30	21,004	12.3	4.1	2.9	1.5	1.4	1.5	0.8	26
Philadelphia, Pa.....	17	16,263	14.9	14	14,192	15.6	5.5	3.2	2.2	1.7	2.1	0.3	8
Detroit, Mich.....	10	(x)	17.5	10	(x)	17.5	8.1	3.9	1.5	2.2	1.4	0.4	3
San Francisco-Oakland, Calif.....	14	7,285	11.1	12	(x)	15.3	6.1	4.0	0.7	2.2	1.7	0.6	8
Pittsburgh, Pa.....	9	5,363	16.0	8	(x)	16.4	6.1	4.9	2.6	1.1	1.2	0.5	5
St. Louis, Mo.....	4	12,153	10.2	4	12,153	10.2	5.2	1.9	1.8	0.4	0.8	0.1	4
Cleveland, Ohio.....	13	(x)	17.6	12	6,101	17.9	6.5	4.5	2.5	0.9	1.7	0.8	6
Minneapolis-St. Paul, Minn.....	6	3,692	12.4	4	(x)	14.3	10.3	3.4	1.0	1.5	2.7	0.4	1
Air Conditioning, Ventilating Equipment													
14 metropolitan areas, total.....	46	32,628	23.6	40	27,378	24.0	9.0	6.4	2.1	1.2	1.9	1.4	8
Los Angeles, Calif.....	3	1,811	18.7	3	1,811	18.7	6.6	7.5	0.6	0.7	1.9	1.4	...
Detroit, Mich.....	7	5,850	16.7	6	(x)	16.3	7.7	5.4	1.0	0.6	1.2	0.4	4
San Francisco-Oakland, Calif.....	3	2,652	14.8	3	2,652	14.8	5.9	4.1	1.6	0.6	1.5	1.1	1
St. Louis, Mo.....	5	(x)	27.2	5	(x)	27.2	9.3	11.8	1.9	1.5	1.6	1.1	...
Washington, D. C.....	4	2,802	32.3	3	(x)	24.6	9.8	8.0	2.0	0.7	1.3	2.8	2
Lumber, Millwork (With Yards)													
14 metropolitan areas, total.....	688	881,633	13.4	544	762,563	12.8	4.3	2.4	2.1	1.8	1.5	0.7	161
New York-Northeastern New Jersey.....	196	197,207	15.6	158	175,282	15.2	5.0	2.8	3.0	1.5	2.2	0.7	27
Chicago, Ill.....	82	140,183	11.5	70	125,982	11.0	4.0	2.4	1.4	1.6	1.0	0.6	14
Los Angeles, Calif.....	57	(x)	13.0	66	42,867	10.1	3.3	2.0	1.0	1.8	1.8	0.4	32
Philadelphia, Pa.....	57	82,888	13.6	42	72,383	12.8	4.2	2.0	6.7	1.6	1.2	0.9	14
Detroit, Mich.....	38	44,925	15.2	30	41,552	14.6	5.8	1.9	1.5	3.1	1.4	0.4	...
Boston, Mass.....	25	(x)	13.0	22	37,075	11.9	4.2	3.0	1.5	2.1	1.7	0.4	10
San Francisco-Oakland, Calif.....	56	73,388	11.1	46	73,123	10.3	4.7	2.6	1.5	1.7	1.2	0.6	34
Pittsburgh, Pa.....	23	17,966	13.0	13	13,045	11.4	3.2	2.3	3.2	1.0	1.5	0.4	8
St. Louis, Mo.....	23	(x)	14.6	21	25,540	14.5	4.8	3.5	1.8	2.8	1.2	0.4	...
Washington, D. C.....	13	23,418	10.8	10	19,752	10.6	3.4	1.3	3.0	0.7	1.1	0.9	7
Cleveland, Ohio.....	19	16,079	15.5	17	(x)	15.1	4.1	2.4	1.8	3.5	1.5	0.8	3
Baltimore, Md.....	27	34,776	15.7	24	30,269	15.8	5.4	4.7	4.1	1.9	2.1	0.9	6
Buffalo, N. Y.....	23	(x)	14.3	17	25,815	13.8	4.8	2.1	3.3	1.9	1.0	0.7	1

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, ^a November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
HARDWARE, PLUMBING, HEATING—Continued													
Brick, Tile, Terra Cotta													
14 metropolitan areas, total.....	89	58,094	14.8	66	45,947	14.3	5.8	2.8	3.2	0.9	1.3	0.3	26
New York-Northeastern New Jersey.....	37	26,896	14.7	25	20,107	14.8	7.3	2.7	2.1	1.0	1.3	0.4	8
Chicago, Ill.....	12	(x)	10.7	8	6,294	10.3	3.3	1.6	3.9	0.8	0.5	0.2	4
Los Angeles, Calif.....	3	(x)	27.8	3	(x)	27.8	6.9	1.1	6.8	0.8	11.6	0.6	1
Philadelphia, Pa.....	6	4,690	12.2	6	4,690	12.2	4.5	3.6	1.4	1.8	0.7	0.2	1
St. Louis, Mo.....	5	(x)	13.4	4	1,981	13.8	5.9	3.5	2.2	0.6	1.4	0.2	2
Cleveland, Ohio.....	5	(x)	11.9	5	(x)	11.9	4.6	3.3	2.1	1.0	0.7	0.2	3
Cement, Lime, Plaster													
14 metropolitan areas, total.....	78	60,175	17.5	63	53,482	16.9	4.8	2.0	6.1	1.9	1.4	0.7	20
New York-Northeastern New Jersey.....	25	(x)	14.3	13	19,915	12.7	5.3	1.4	3.4	1.1	1.0	0.5	5
Los Angeles, Calif.....	7	(x)	17.4	7	(x)	17.4	4.4	1.5	7.5	1.0	2.5	0.5	4
Philadelphia, Pa.....	3	5,669	10.9	3	5,669	10.9	2.1	6.2	1.6	(2)	0.6	0.4	1
Detroit, Mich.....	3	3,179	17.5	4	(x)	19.2	7.1	0.6	6.8	0.1	4.5	0.1	1
Boston, Mass.....	3	2,734	17.9	3	2,734	17.9	3.3	3.0	5.0	3.3	2.1	1.2	...
San Francisco-Oakland, Calif.....	4	3,601	31.9	4	3,601	31.9	5.7	2.6	21.3	1.3	0.8	0.2	2
Pittsburgh, Pa.....	5	1,293	22.7	4	(x)	24.6	4.6	2.3	9.3	3.5	4.2	0.7	...
Baltimore, Md.....	6	4,518	19.3	5	(x)	19.7	4.6	1.6	7.9	1.3	1.6	2.7	4
Buffalo, N. Y.....	3	2,603	14.9	3	2,603	14.8	4.9	2.0	1.0	5.5	0.1	1.3	3
Glass (Building)													
14 metropolitan areas.....	69	52,397	27.2	47	39,865	26.5	8.4	5.8	3.1	6.0	2.2	1.0	17
Sand, Gravel, Crushed Stone													
14 metropolitan areas.....	32	52,345	17.7	25	47,365	15.8	3.2	1.4	7.2	0.8	2.7	0.5	3
Ready-Mixed Concrete Distributors													
14 metropolitan areas, total.....	49	66,734	30.8	35	52,810	31.6	4.4	2.1	17.0	4.0	3.1	1.0	5
New York-Northeastern New Jersey.....	11	25,644	35.6	8	23,346	34.9	3.1	1.7	19.6	7.9	1.3	1.3	1
Philadelphia, Pa.....	7	14,510	28.7	6	(x)	27.7	4.2	1.7	16.4	0.7	4.4	0.3	...
San Francisco-Oakland, Calif.....	5	(x)	17.4	4	3,519	17.6	1.2	0.2	9.7	2.3	4.2	(2)	...
St. Louis, Mo.....	10	5,368	34.3	7	3,912	33.4	5.5	5.6	15.7	1.5	4.4	0.7	...
Roofing, Siding, Insulation													
14 metropolitan areas.....	104	96,011	13.8	74	61,427	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10
Miscellaneous Construction Materials													
14 metropolitan areas, total.....	175	123,719	18.9	111	94,194	18.4	4.7	3.7	5.0	1.8	2.4	0.8	45
New York-Northeastern New Jersey.....	55	35,568	18.5	...	32,554	17.6	4.4	2.4	6.2	1.8	2.3	0.5	13
Los Angeles, Calif.....	11	(x)	15.6	4	4,854	14.2	4.9	2.1	5.4	0.4	0.9	0.5	6
Philadelphia, Pa.....	17	12,307	24.1	12	8,671	26.5	6.8	12.8	3.2	0.9	2.0	0.8	6
Detroit, Mich.....	8	(x)	20.5	6	5,353	20.5	4.1	4.8	1.8	2.6	1.3	5.9	3
Boston, Mass.....	6	(x)	18.5	6	5,791	18.2	6.0	3.0	0.9	1.2	0.9	0.2	3
San Francisco-Oakland, Calif.....	16	11,506	17.5	13	4,128	16.7	2.3	3.0	6.7	2.3	1.8	0.6	5
Pittsburgh, Pa.....	12	(x)	21.6	9	13,820	21.6	4.6	2.7	5.7	1.8	6.3	0.5	3
St. Louis, Mo.....	6	(x)	13.7	6	(x)	13.7	3.7	1.6	6.1	1.1	0.8	0.4	...
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT													
Commercial Refrigeration Equipment													
14 metropolitan areas, total.....	146	82,960	21.2	115	68,527	20.6	7.4	7.3	2.1	0.9	2.0	0.9	48
New York-Northeastern New Jersey.....	36	19,832	23.6	30	17,531	24.4	9.6	7.2	2.8	1.2	2.7	0.9	15
Los Angeles, Calif.....	21	8,970	23.6	17	7,176	25.2	8.4	8.5	2.4	1.6	3.0	1.3	6
Philadelphia, Pa.....	8	(x)	20.3	7	2,768	20.6	9.4	6.6	2.1	0.5	1.7	0.3	2
Detroit, Mich.....	6	(x)	23.7	5	1,784	23.2	4.8	7.2	4.5	2.8	2.8	0.7	1
Boston, Mass.....	10	(x)	28.4	7	3,348	25.4	15.8	6.8	0.9	0.2	1.1	0.6	2
St. Louis, Mo.....	11	(x)	9.2	8	16,441	8.4	1.9	4.6	0.2	0.1	0.5	0.1	2
Cleveland, Ohio.....	9	3,987	24.3	8	(x)	24.1	6.0	10.8	3.4	1.6	1.6	0.7	5
Baltimore, Md.....	6	(x)	32.4	5	4,708	34.2	15.7	6.8	2.3	3.1	2.5	4.4	...
Minneapolis-St. Paul, Minn.....	7	2,234	24.5	7	2,234	24.7	9.2	6.4	4.6	0.4	2.7	1.2	...
Buffalo, N. Y.....	3	(x)	25.2	3	(x)	25.2	8.7	6.5	3.1	0.4	2.0	4.5	...
Office Machines, Equipment (Exc. Furniture)													
14 metropolitan areas.....	9	2,148	24.9	34	28,709	21.8	6.7	11.0	1.7	0.2	1.3	0.9	19
Restaurant, Hotel Supplies (Principally Nonfood)													
14 metropolitan areas, total.....	110	89,440	21.9	91	77,035	21.9	8.1	6.9	2.4	1.2	2.0	1.3	62
New York-Northeastern New Jersey.....	33	24,542	20.1	29	23,131	20.1	9.4	5.5	2.2	1.2	2.1	0.7	14
Chicago, Ill.....	20	(x)	25.2	14	16,359	25.8	9.9	10.7	1.3	1.5	1.4	1.0	3
Los Angeles, Calif.....	13	14,713	18.9	10	14,013	18.7	4.3	5.3	3.1	0.6	2.3	1.3	13
Detroit, Mich.....	10	(x)	21.1	8	5,370	22.0	3.5	7.0	2.6	1.2	2.3	0.4	8
San Francisco-Oakland, Calif.....	12	8,233	25.3	10	(x)	25.2	6.9	8.0	3.1	1.4	1.9	3.9	8
St. Louis, Mo.....	6	2,905	21.2	5	2,905	21.2	8.6	5.9	1.9	0.6	2.1	2.1	...
Washington, D. C.....	4	1,758	21.2	4	1,758	21.2	7.0	7.7	2.4	(2)	1.9	2.2	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued													
Store Machines, Fixtures, Equipment													
14 metropolitan areas, total.....	177	98,825	21.3	118	71,087	20.8	6.7	7.5	2.2	0.9	2.1	1.4	55
New York-Northeastern New Jersey.....	32	22,609	21.7	23	17,084	22.0	7.6	8.9	3.0	0.4	1.5	1.6	7
Chicago, Ill.....	31	19,851	18.0	18	13,656	16.7	5.5	7.6	1.4	0.6	1.4	0.2	11
Los Angeles, Calif.....	21	(x)	21.1	14	6,083	21.3	6.6	7.7	4.2	1.0	2.7	1.1	13
Philadelphia, Pa.....	13	(x)	25.7	11	5,035	27.1	7.5	13.4	1.2	1.0	3.5	0.5	10
San Francisco-Oakland, Calif.....	11	4,276	30.1	7	3,182	31.9	9.6	10.7	2.2	3.5	3.2	2.7	...
Pittsburgh, Pa.....	10	(x)	21.8	7	3,195	19.2	7.0	6.4	1.5	0.2	1.6	2.5	4
St. Louis, Mo.....	12	(x)	22.2	8	3,871	18.9	5.9	4.3	1.9	0.9	3.3	2.6	5
Cleveland, Ohio.....	4	2,367	21.7	4	2,367	21.7	6.0	3.6	7.3	...	1.8	3.4	1
Baltimore, Md.....	11	4,967	19.4	7	3,379	14.8	6.1	2.3	1.6	2.8	1.4	0.6	1
Buffalo, N. Y.....	4	3,076	24.9	3	(x)	25.6	8.1	5.2	5.6	3.3	2.6	6.2	...
Other Commercial Machines, Equipment													
14 metropolitan areas.....	61	36,688	23.9	43	24,520	(v)	(v)	(v)	(v)	(v)	(v)	(v)	27
Construction Machinery, Equipment													
14 metropolitan areas, total.....	177	223,360	17.5	142	192,524	17.2	5.2	5.7	2.0	1.1	1.8	1.5	56
New York-Northeastern New Jersey.....	35	35,142	18.8	30	32,088	19.0	6.7	5.2	1.5	1.4	2.3	0.9	6
Los Angeles, Calif.....	16	(x)	15.9	11	20,724	16.3	4.6	5.7	2.1	0.8	1.3	1.4	7
Philadelphia, Pa.....	12	16,068	17.3	10	(x)	17.6	4.6	6.2	2.4	1.6	1.4	0.6	5
Detroit, Mich.....	14	(x)	21.7	12	13,700	21.5	4.6	5.6	2.6	1.0	2.6	0.4	3
Boston, Mass.....	11	(x)	18.7	8	11,154	17.1	4.6	6.7	1.9	1.5	1.6	1.4	2
San Francisco-Oakland, Calif.....	21	20,409	17.6	15	16,395	19.2	4.2	4.3	2.6	0.9	1.7	1.9	12
Pittsburgh, Pa.....	10	25,267	16.4	7	23,946	15.9	4.2	6.7	2.0	1.4	1.1	2.5	3
St. Louis, Mo.....	10	(x)	17.7	10	(x)	17.7	4.0	6.3	2.3	0.1	2.7	2.3	5
Cleveland, Ohio.....	7	(x)	18.3	6	6,211	19.6	6.1	8.0	2.4	0.6	2.0	0.5	2
Baltimore, Md.....	10	15,715	14.5	9	(x)	14.7	5.0	4.1	1.1	1.0	1.9	0.8	3
Minneapolis-St. Paul, Minn.....	13	(x)	15.0	10	15,372	14.6	4.7	7.0	0.8	0.6	0.9	1.0	...
Farm-Dairy Machinery, Equipment													
14 metropolitan areas, total.....	86	96,077	14.1	70	85,538	11.9	4.4	4.1	3.4	0.8	1.2	0.6	27
New York-Northeastern New Jersey.....	12	10,294	14.4	12	10,294	14.4	4.0	4.9	1.7	0.4	1.6	0.8	4
Chicago, Ill.....	9	5,913	14.9	7	(x)	14.6	4.4	4.8	0.7	0.7	0.6	0.6	2
Los Angeles, Calif.....	11	11,509	13.8	9	(x)	13.2	6.2	2.9	1.1	1.1	1.1	0.6	4
Philadelphia, Pa.....	6	(x)	11.8	4	2,362	13.7	4.0	5.3	1.6	(2)	3.2	0.2	4
Boston, Mass.....	3	1,342	14.4	3	1,342	14.4	7.6	4.7	1.2	0.7	1.1	0.7	2
San Francisco-Oakland, Calif.....	7	9,387	11.6	4	(x)	11.2	3.7	3.7	1.0	0.6	1.6	1.4	3
Pittsburgh, Pa.....	5	4,158	7.9	3	(x)	8.3	3.4	2.9	0.3	0.6	0.6	0.5	1
St. Louis, Mo.....	6	1,332	7.4	5	(x)	6.5	2.7	2.2	0.4	0.6	0.5	0.1	1
Minneapolis-St. Paul, Minn.....	17	(x)	13.6	13	23,394	13.1	4.2	4.8	0.9	0.7	1.8	0.7	1
Buffalo, N. Y.....	4	3,327	17.7	4	3,327	17.7	7.2	4.4	1.0	1.9	1.4	1.3	2
Industrial Machinery, Equipment (General Line)													
14 metropolitan areas, total.....	79	63,303	20.4	66	51,806	19.7	7.7	6.3	1.8	1.4	1.6	1.1	9
New York-Northeastern New Jersey.....	6	8,900	22.2	6	8,900	22.2	10.0	5.9	2.2	1.2	3.3	0.6	...
Chicago, Ill.....	5	(x)	24.4	5	(x)	24.4	11.8	5.0	2.8	2.2	1.4	1.2	2
Los Angeles, Calif.....	9	(x)	18.1	8	8,931	17.8	6.9	8.0	0.6	1.0	1.4	1.9	1
Philadelphia, Pa.....	3	9,005	17.2	3	9,005	17.2	4.4	1.7	2.6	0.0	1.3	0.7	...
St. Louis, Mo.....	3	(x)	21.7	3	(x)	21.7	7.5	4.2	1.0	4.6	3.2	1.4	4
Belting, Hose, Packing													
14 metropolitan areas, total.....	64	33,197	20.6	48	29,792	20.4	8.3	7.0	1.4	1.2	1.9	0.7	14
New York-Northeastern New Jersey.....	9	(x)	24.7	9	(x)	24.7	9.9	8.8	2.3	0.6	2.5	0.6	1
Philadelphia, Pa.....	3	1,227	24.8	3	1,227	24.8	12.5	7.2	2.6	0.1	0.9	0.9	3
Detroit, Mich.....	5	3,049	19.6	5	3,049	19.6	4.9	3.5	1.1	1.5	0.5	0.3	3
Boston, Mass.....	5	777	25.4	3	777	25.4	12.2	8.1	2.3	...	2.8	3.0	1
Pittsburgh, Pa.....	4	4,497	18.2	4	4,497	18.2	8.2	6.2	0.6	1.2	1.3	0.1	2
Cleveland, Ohio.....	7	(x)	16.6	7	(x)	16.6	7.1	5.4	0.9	1.7	0.6	0.9	...
Machine Tools													
14 metropolitan areas, total.....	130	166,990	16.2	109	96,731	11.7	6.8	5.8	0.8	0.7	1.2	0.3	28
New York-Northeastern New Jersey.....	33	23,078	21.9	28	20,095	21.9	9.7	7.3	1.3	0.9	3.0	0.7	10
Chicago, Ill.....	17	19,790	16.6	15	(x)	17.6	7.4	7.0	0.9	1.1	0.8	0.3	2
Los Angeles, Calif.....	10	12,114	14.6	7	(x)	14.3	5.8	3.3	0.7	0.7	1.7	0.3	8
Philadelphia, Pa.....	9	9,535	9.4	6	8,373	9.3	4.9	3.9	(2)	(2)	0.5	(2)	4
Detroit, Mich.....	14	10,504	16.7	11	9,672	11.4	6.3	6.6	1.3	0.3	0.8	0.1	1
Boston, Mass.....	7	6,121	12.3	6	(x)	12.5	6.5	4.7	0.1	0.1	0.2	0.2	...
San Francisco-Oakland, Calif.....	7	4,296	13.4	7	4,296	13.4	5.3	7.7	0.6	0.6	1.0	0.1	7
Pittsburgh, Pa.....	4	6,482	8.6	4	6,482	8.6	5.2	3.1	...	...	0.3	(2)	2
St. Louis, Mo.....	6	3,828	11.2	6	3,828	11.2	4.3	4.0	0.5	1.6	0.4	0.1	9
Cleveland, Ohio.....	11	4,320	19.3	12	(x)	20.2	10.5	6.3	0.6	0.3	...	...	6
Buffalo, N. Y.....	5	(x)	9.1	4	2,645	7.3	2.3	3.4	0.3	0.1	0.1	0.1	11
Mine, Mill Supply Houses													
14 metropolitan areas, total.....	79	73,445	16.2	62	67,378	16.1	5.6	5.4	1.1	1.1	1.4	1.1	8
New York-Northeastern New Jersey.....	21	8,187	19.5	18	7,324	19.6	10.0	4.7	2.0	...	2.2	0.1	11
Chicago, Ill.....	10	(x)	11.8	7	8,262	13.3	5.6	7.0	0.4	1.1	0.4	0.9	7
Philadelphia, Pa.....	8	(x)	17.2	6	6,985	17.3	7.5	3.1	1.6	...	1.6	1.0	...
Detroit, Mich.....	6	(x)	13.1	4	2,294	12.3	5.7	4.0	0.9	(2)	1.4	0.3	...
San Francisco-Oakland, Calif.....	8	(x)	19.3	5	2,121	20.8	8.0	6.2	1.1	0.9	1.1	0.3	...
Pittsburgh, Pa.....	7	(x)	15.0	7	(x)	15.0	5.9	2.8	...	...	1.5	1.3	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales									
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses			
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued															
Oil Well, Oil Refining Supply Houses															
14 metropolitan areas, total.....	54	70,779	11.4	39	57,281	11.3	3.8	2.8	0.7	1.8	1.0	1.2	4		
Los Angeles, Calif.....	41	(x)	11.3	28	41,380	11.1	3.4	2.8	0.6	2.0	0.9	1.4	3		
San Francisco-Oakland, Calif.....	4	6,155	11.9	4	6,155	11.9	3.8	4.2	1.0	1.2	0.9	0.8	...		
Printing Machinery, Supplies (Exc. Paper)															
14 metropolitan areas, total.....	44	34,486	19.8	32	25,892	19.4	7.9	5.9	1.1	2.6	1.7	0.2	12		
New York-Northeastern New Jersey.....	17	16,924	18.1	15	(x)	18.7	7.2	5.9	0.9	2.3	2.1	0.3	8		
Boston, Mass.....	4	(x)	19.9	4	(x)	19.9	10.3	3.3	0.6	2.7	2.5	0.5	...		
Rope, Cordage															
14 metropolitan areas, total.....	51	61,083	8.5	41	53,719	8.1	3.6	3.1	0.6	0.1	0.5	0.2	20		
New York-Northeastern New Jersey.....	21	18,420	10.4	17	16,262	10.1	5.0	3.3	0.8	0.1	0.6	0.3	2		
Chicago, Ill.....	3	3,445	5.5	3	3,445	5.5	2.4	2.2	(2)	0.2	0.6	0.1	3		
San Francisco-Oakland, Calif.....	4	(x)	12.2	4	(x)	12.2	5.5	4.0	1.7	(2)	0.7	0.3	2		
Baltimore, Md.....	5	(x)	11.6	4	(x)	11.4	4.1	5.7	0.7	0.1	0.7	0.1	4		
Used Machinery, Equipment															
14 metropolitan areas, total.....	30	14,986	23.1	24	10,873	23.6	7.5	8.3	2.0	2.8	2.4	0.6	16		
New York-Northeastern New Jersey.....	10	5,407	30.8	8	(x)	32.5	9.4	13.9	2.4	3.0	3.3	0.5	3		
Philadelphia, Pa.....	3	857	28.5	3	857	28.5	8.6	2.3	2.7	11.8	3.0	0.1	2		
Other Industrial Machinery, Supplies															
14 metropolitan areas, total.....	683	491,357	19.0	519	412,053	18.6	7.6	5.8	1.8	1.0	1.6	0.8	229		
New York-Northeastern New Jersey.....	196	(x)	17.3	167	121,554	17.1	7.3	5.1	1.5	0.6	1.6	1.0	79		
Chicago, Ill.....	97	72,905	20.9	58	50,992	19.6	8.1	5.9	2.6	0.9	1.4	0.7	27		
Los Angeles, Calif.....	66	(x)	17.6	49	44,268	17.1	6.8	5.7	1.5	0.8	1.3	1.0	17		
Philadelphia, Pa.....	55	34,469	20.5	32	24,670	19.7	7.9	6.8	2.3	0.8	1.4	0.5	23		
Detroit, Mich.....	48	(x)	19.3	33	29,393	18.5	8.1	5.5	1.5	1.0	1.8	0.6	9		
Boston, Mass.....	41	27,128	19.9	31	21,381	20.4	7.0	7.4	2.2	1.0	1.8	1.0	7		
San Francisco-Oakland, Calif.....	44	22,945	19.8	38	20,573	19.2	7.5	4.7	2.6	1.6	1.4	1.4	33		
Pittsburgh, Pa.....	24	28,092	17.1	18	26,354	16.9	7.1	5.0	1.1	1.8	1.3	0.6	3		
St. Louis, Mo.....	23	(x)	17.6	19	20,753	18.8	7.5	5.8	1.0	2.3	1.7	0.5	3		
Cleveland, Ohio.....	29	21,421	23.7	27	(x)	23.7	9.5	8.6	1.6	1.3	2.1	0.6	10		
Minneapolis-St. Paul, Minn.....	22	(x)	18.6	15	10,213	18.6	6.3	6.4	1.9	0.2	3.2	0.6	6		
Buffalo, N. Y.....	22	12,623	21.0	20	(x)	21.1	9.1	5.9	3.4	0.8	1.5	0.4	6		
Dental Supply Houses															
14 metropolitan areas, total.....	64	41,146	27.0	58	39,137	26.7	8.5	12.6	2.8	0.4	1.7	0.7	10		
New York-Northeastern New Jersey.....	20	16,191	25.7	19	(x)	26.0	8.0	14.1	1.9	0.1	1.6	0.3	9		
Chicago, Ill.....	5	(x)	29.9	3	3,149	28.0	7.7	12.7	4.9	0.4	1.9	0.4	...		
Los Angeles, Calif.....	8	3,434	24.9	8	3,434	24.9	8.0	12.4	1.8	0.3	1.6	0.8	...		
Philadelphia, Pa.....	4	3,362	31.6	3	(x)	32.1	9.9	13.0	5.4	1.9	0.5	1.4	...		
Detroit, Mich.....	4	2,227	24.8	4	2,227	24.8	7.1	11.8	1.5	...	1.9	2.5	...		
Boston, Mass.....	4	2,153	32.7	3	(x)	32.9	9.2	13.3	2.4	1.7	2.0	0.3	...		
San Francisco-Oakland, Calif.....	3	1,625	26.3	3	1,625	26.3	6.8	11.4	5.6	0.4	1.7	0.4	...		
Pittsburgh, Pa.....	3	1,609	27.1	3	1,609	27.1	8.1	10.8	4.5	0.6	2.5	0.6	...		
Baltimore, Md.....	3	(x)	31.5	3	(x)	31.5	9.8	14.1	4.4	...	2.3	0.9	1		
Minneapolis-St. Paul, Minn.....	3	1,901	22.4	3	1,901	22.4	10.5	7.2	2.2	0.4	1.8	0.3	...		
Religious Supply Houses															
14 metropolitan areas.....	16	9,330	25.6	12	7,503	25.6	11.0	8.0	2.6	0.2	2.9	0.9	16		
School Equipment, Supplies															
14 metropolitan areas.....	30	17,976	19.6	24	14,458	18.7	7.3	5.5	2.5	1.5	1.7	0.5	12		
Surgical, Medical, Hospital Equipment, Supplies															
14 metropolitan areas, total.....	134	100,517	24.1	110	89,472	24.5	10.6	9.3	1.6	0.6	1.7	0.7	44		
New York-Northeastern New Jersey.....	56	35,306	22.7	49	32,605	23.2	10.1	8.5	1.9	0.4	1.5	0.8	14		
Chicago, Ill.....	13	(x)	21.8	9	16,119	22.4	9.7	9.3	1.4	0.6	0.8	0.6	5		
Los Angeles, Calif.....	15	(x)	23.7	13	7,087	24.8	8.8	10.4	1.4	0.4	3.0	0.8	5		
Philadelphia, Pa.....	5	1,574	19.9	4	(x)	18.4	6.9	7.6	1.7	...	1.9	0.3	6		
Detroit, Mich.....	8	(x)	22.9	7	3,354	21.4	6.8	8.9	2.5	0.5	2.3	0.4	5		
Boston, Mass.....	9	7,211	23.2	7	(x)	24.4	6.7	9.4	2.4	2.4	3.0	0.5	1		
San Francisco-Oakland, Calif.....	9	5,128	23.4	7	(x)	23.3	7.3	10.1	1.9	0.7	2.2	1.1	5		
Baltimore, Md.....	4	(x)	19.9	3	1,737	19.8	7.5	7.7	1.4	0.2	1.7	1.8	1		
Other Professional Equipment, Supplies															
14 metropolitan areas, total.....	117	72,908	28.9	86	56,653	27.6	10.9	6.0	3.9	2.3	2.4	2.1	24		
New York-Northeastern New Jersey.....	34	25,634	25.4	30	21,802	24.7	10.8	5.3	4.0	1.1	2.3	1.2	6		
Los Angeles, Calif.....	13	(x)	33.0	11	3,163	24.3	16.7	8.3	2.9	1.6	4.2	0.6	4		
Philadelphia, Pa.....	5	6,035	23.9	3	(x)	24.8	9.7	3.1	5.9	3.9	1.4	0.8	2		
Boston, Mass.....	7	(x)	28.3	5	1,814	25.8	10.6	8.6	1.4	3.8	1.2	0.2	1		
Pittsburgh, Pa.....	10	9,937	31.1	8	(x)	31.0	8.1	7.4	3.9	4.2	2.3	5.0	2		
St. Louis, Mo.....	6	(x)	26.1	6	(x)	26.1	6.7	4.8	3.6	5.2	1.5	4.3	2		
Cleveland, Ohio.....	7	(x)	39.5	7	(x)	39.5	21.7	9.1	3.4	...	2.9	2.4	1		
Baltimore, Md.....	4	1,461	24.7	3	(x)	26.5	12.7	3.6	1.4	...	4.4	4.4	2		

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping, delivery	Warehouse	Occupancy	Other expenses	
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT--Continued													
Barber, Beauty Supply Houses													
14 metropolitan areas, total.....	64	24,169	35.8	48	17,849	37.2	11.8	16.0	4.7	0.7	3.4	0.6	52
New York-Northeastern New Jersey.....	16	7,301	39.3	15	(x)	39.5	14.1	17.1	4.5	0.4	3.0	0.4	12
Los Angeles, Calif.....	7	(x)	35.3	5	1,842	36.5	9.6	18.2	2.9	2.7	2.3	0.8	5
Philadelphia, Pa.....	6	1,979	37.8	6	1,979	37.8	11.3	15.1	7.6	0.2	3.4	0.2	18
Detroit, Mich.....	3	1,205	31.4	3	1,205	32.4	7.1	17.7	5.4	0.2	2.6	2.4	2
Pittsburgh, Pa.....	5	1,360	30.7	4	(x)	31.0	7.2	13.2	4.6	1.1	3.6	1.3	6
Laundry, Dry Cleaning Equipment, Supplies													
14 metropolitan areas, total.....	80	51,562	21.9	67	40,854	21.7	7.5	7.5	2.6	1.4	1.4	1.3	15
New York-Northeastern New Jersey.....	19	13,901	23.0	18	(x)	22.6	8.9	7.2	2.8	1.2	1.5	1.0	4
Chicago, Ill.....	12	7,039	22.9	8	6,163	23.8	7.3	8.9	3.4	1.4	1.6	1.2	...
Los Angeles, Calif.....	5	(x)	23.0	4	3,374	22.9	9.4	8.6	1.6	1.9	0.6	0.9	...
Philadelphia, Pa.....	7	(x)	17.3	7	(x)	17.3	6.5	6.6	2.1	0.4	0.7	0.6	2
Boston, Mass.....	8	(x)	21.4	6	3,246	21.5	6.6	7.0	4.3	1.7	1.8	2.1	1
San Francisco-Oakland, Calif.....	4	2,951	20.7	3	(x)	20.0	8.2	6.0	0.8	3.0	1.2	0.8	...
Washington, D. C.....	4	2,151	23.2	4	2,151	23.2	5.3	10.7	2.8	1.6	2.0	0.8	1
Cleveland, Ohio.....	5	(x)	20.9	5	(x)	20.9	6.6	6.8	3.0	0.7	2.0	1.2	2
Shoe Findings													
14 metropolitan areas, total.....	218	221,547	9.1	178	200,042	8.8	3.9	2.5	0.9	0.3	0.7	0.6	102
New York-Northeastern New Jersey.....	101	60,464	12.4	86	51,454	12.6	6.0	3.3	1.3	0.1	1.1	0.8	41
Chicago, Ill.....	17	14,551	9.3	13	12,313	9.3	4.3	2.4	0.8	0.4	1.0	0.4	11
Los Angeles, Calif.....	6	(x)	18.5	5	3,462	17.7	3.9	4.9	1.6	3.3	1.6	2.4	8
Philadelphia, Pa.....	12	(x)	13.0	10	3,372	12.6	4.2	3.6	1.4	0.4	1.2	0.8	15
Boston, Mass.....	62	127,787	6.5	51	121,349	6.4	3.0	1.9	0.6	0.1	0.4	0.4	16
San Francisco-Oakland, Calif.....	4	(x)	19.0	3	(x)	19.5	8.0	5.7	1.4	1.9	2.5	...	5
St. Louis, Mo.....	7	5,482	14.5	5	(x)	13.4	7.8	3.6	1.0	0.3	0.5	0.2	2
Undertakers' Supplies													
14 metropolitan areas.....	8	2,338	27.4	4	1,320	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Upholsterers' Supplies													
14 metropolitan areas.....	49	23,843	18.1	39	14,576	17.6	8.0	4.6	1.9	0.8	1.6	0.7	23
Other Service Equipment, Supplies													
14 metropolitan areas.....	140	69,083	21.7	102	40,029	23.6	7.8	9.4	2.8	0.7	2.1	0.8	51
Aircraft, Aeronautical Equipment, Supplies													
14 metropolitan areas, total.....	26	20,111	38.1	21	17,858	28.2	14.7	6.7	2.5	2.8	4.3	1.2	9
New York-Northeastern New Jersey.....	7	7,723	24.3	5	(x)	26.2	13.7	5.7	0.8	3.8	1.5	0.7	...
Los Angeles, Calif.....	13	8,278	30.9	10	(x)	29.4	10.7	9.0	4.2	2.1	2.0	1.4	7
Railroad Equipment, Supplies													
14 metropolitan areas, total.....	36	54,686	18.0	32	42,867	17.9	7.7	4.8	1.4	0.6	0.7	1.7	9
New York-Northeastern New Jersey.....	8	(x)	15.4	7	(x)	14.4	5.6	6.6	1.5	0.2	0.9	0.1	2
Chicago, Ill.....	21	(x)	18.6	19	41,673	18.5	7.8	5.8	1.4	0.7	0.6	2.2	7
Marine Equipment, Supplies													
14 metropolitan areas, total.....	66	40,401	23.0	55	36,713	19.9	9.0	5.5	1.9	1.2	1.8	0.5	23
New York-Northeastern New Jersey.....	30	19,542	21.1	25	18,200	20.9	9.9	6.2	2.0	0.5	2.0	0.3	10
Los Angeles, Calif.....	6	(x)	17.3	4	2,396	17.6	8.4	3.8	1.6	0.6	2.3	0.9	...
Philadelphia, Pa.....	3	(x)	19.2	3	(x)	19.3	8.7	6.8	0.8	0.1	0.8	2.0	...
Boston, Mass.....	4	2,192	18.9	4	2,192	18.9	7.3	4.0	4.8	0.1	1.9	0.8	1
Baltimore, Md.....	8	7,345	19.1	8	7,345	17.1	7.1	4.1	0.8	3.4	1.2	0.5	4
Other Transportation Equipment, Supplies													
14 metropolitan areas.....	10	7,174	19.9	7	5,947	17.9	10.1	3.7	1.0	0.4	1.3	1.4	...
METALS, METALWORK (EXC. SCRAP)													
Iron, Steel and Products													
14 metropolitan areas, total.....	535	842,292	15.8	440	735,702	15.6	5.4	3.6	1.5	2.8	1.5	0.8	143
New York-Northeastern New Jersey.....	173	227,528	15.1	151	217,485	14.9	6.3	3.1	1.7	2.2	1.1	0.5	25
Chicago, Ill.....	82	171,223	16.4	55	131,325	16.3	4.7	3.8	1.4	3.2	2.1	1.1	20
Los Angeles, Calif.....	57	77,081	18.0	47	66,455	17.5	5.2	4.0	1.3	3.7	1.6	0.8	20
Philadelphia, Pa.....	29	(x)	14.2	26	46,192	12.2	4.1	2.5	1.1	3.1	1.0	0.4	15
Detroit, Mich.....	43	72,572	17.5	32	60,903	17.2	5.0	3.9	0.8	5.3	1.9	0.3	20
Boston, Mass.....	20	(x)	15.7	17	34,558	15.5	3.5	4.0	1.5	2.4	1.1	1.0	4
San Francisco-Oakland, Calif.....	26	(x)	19.4	24	45,638	20.1	7.0	4.4	1.8	3.8	1.9	1.2	11
Pittsburgh, Pa.....	14	7,440	16.3	10	19,397	15.1	4.4	3.1	2.0	3.7	1.2	1.2	7
St. Louis, Mo.....	19	(x)	12.2	16	37,153	11.3	3.7	1.8	2.0	0.8	0.8	2.2	5
Cleveland, Ohio.....	36	(x)	15.2	34	50,064	15.1	5.9	4.2	0.9	2.0	1.1	0.6	10
Baltimore, Md.....	13	11,729	14.1	12	(x)	14.2	4.8	3.1	1.7	2.4	1.7	0.7	2
Buffalo, N. Y.....	12	11,493	13.2	11	(x)	13.0	3.1	3.1	1.6	2.1	0.7	0.2	4

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy	Other expenses	
METAL, METALWORK EXC. SCRAP													
Hand-cropped Metals, Metalwork													
14 metropolitan areas, total.....	115	360,321	7.1	103	350,217	7.0	2.7	2.5	0.4	0.6	0.5	0.4	40
New York-Northeastern New Jersey.....	55	260,776	5.4	49	254,183	5.4	2.2	2.1	0.2	0.3	0.3	0.3	13
Chicago, Ill.....	11	30,984	11.4	7	22,676	11.2	2.0	2.2	0.6	2.0	0.9	0.5	3
Los Angeles, Calif.....	6	4,846	17.0	6	4,846	17.0	5.6	5.3	1.5	2.4	1.4	0.8	5
Philadelphia, Pa.....	10	11,480	7.5	9	(x)	7.6	2.5	2.4	0.5	0.8	0.7	0.7	7
Detroit, Mich.....	7	7,390	12.4	7	7,390	12.4	3.7	5.0	0.7	1.7	0.7	0.6	3
Boston, Mass.....	5	(x)	11.1	5	(x)	11.1	4.2	3.0	1.0	0.2	0.5	1.6	4
San Francisco-Oakland, Calif.....	3	1,576	20.4	3	1,576	20.4	10.0	3.0	1.0	1.9	2.2	2.3	3
St. Louis, Mo.....	4	(x)	12.1	4	(x)	12.1	4.8	5.2	0.5	2.0	0.9	0.7	1
Cleveland, Ohio.....	4	6,749	7.3	4	6,749	7.3	2.0	3.1	0.6	0.7	0.7	0.2	...
Baltimore, Md.....	5	(x)	14.3	4	3,495	13.6	2.4	3.5	1.4	0.9	1.3	1.1	1
WASTE MATERIALS													
Iron, Steel Scrap													
14 metropolitan areas, total.....	383	843,241	7.1	278	754,022	6.7	2.6	0.9	1.4	0.7	0.9	0.2	199
New York-Northeastern New Jersey.....	77	114,174	8.4	48	96,847	7.9	3.1	1.2	1.8	0.4	1.0	0.4	27
Chicago, Ill.....	63	126,330	6.9	43	170,218	7.6	2.3	1.0	1.1	0.2	0.6	0.1	39
Los Angeles, Calif.....	17	14,405	14.4	13	13,410	15.3	3.9	2.8	2.3	2.2	2.5	1.0	12
Philadelphia, Pa.....	34	77,500	8.5	22	72,069	7.9	4.0	0.4	1.7	0.5	0.5	0.8	21
Detroit, Mich.....	40	22,052	7.6	33	78,468	7.2	2.2	0.9	2.2	0.7	1.0	0.2	19
Boston, Mass.....	14	20,446	10.0	10	17,916	9.9	3.0	0.4	3.5	(z)	1.7	0.3	4
Pittsburgh, Pa.....	33	115,241	4.4	28	100,758	4.4	1.6	0.6	0.7	0.2	0.7	(z)	19
St. Louis, Mo.....	20	(x)	4.5	13	44,311	4.4	1.2	0.6	0.6	0.6	0.7	0.1	14
Washington, D. C.....	5	(x)	20.7	5	(x)	20.7	4.6	0.4	7.1	3.8	4.4	0.4	4
Cleveland, Ohio.....	4	117,037	4.8	26	102,767	4.8	1.9	0.9	0.9	0.6	0.4	0.1	15
Baltimore, Md.....	9	26,850	14.7	6	21,331	16.0	3.4	1.1	3.9	0.7	6.3	0.6	3
Buffalo, N. Y.....	16	34,123	6.9	14	27,049	6.9	2.4	0.3	1.2	1.1	1.1	0.5	10
Other Scrap, Waste Materials													
14 metropolitan areas, total.....	564	436,457	14.2	326	330,716	13.2	3.9	1.6	3.1	2.2	1.9	0.5	323
New York-Northeastern New Jersey.....	209	(x)	13.5	141	109,203	13.0	5.0	1.4	3.1	1.4	1.7	0.4	84
Chicago, Ill.....	68	(x)	16.4	43	41,749	13.9	3.5	1.8	3.8	2.3	2.1	0.4	65
Los Angeles, Calif.....	24	(x)	23.9	17	10,789	23.8	4.3	2.8	5.2	7.6	3.0	0.9	16
Philadelphia, Pa.....	61	(x)	13.7	39	34,417	11.3	3.0	1.4	3.1	1.9	1.6	0.3	39
Detroit, Mich.....	26	(x)	11.5	19	23,010	10.8	2.7	1.7	1.8	2.8	1.2	0.6	20
Boston, Mass.....	62	(x)	12.7	47	46,360	11.9	3.7	1.5	2.7	2.2	1.4	0.4	20
San Francisco-Oakland, Calif.....	17	10,799	15.7	13	9,066	15.2	3.2	0.7	3.8	4.8	1.6	1.1	14
St. Louis, Mo.....	23	20,064	13.4	17	17,200	11.7	3.1	2.1	2.0	2.0	2.2	0.3	21
Washington, D. C.....	9	5,645	13.9	6	4,210	11.1	2.5	1.0	2.9	2.4	2.1	0.2	9
Cleveland, Ohio.....	17	14,974	12.7	15	(x)	12.6	3.9	2.0	2.1	1.6	2.6	0.4	9
Baltimore, Md.....	12	7,017	22.7	10	(x)	20.0	6.1	2.0	3.0	1.4	3.8	3.7	9
Buffalo, N. Y.....	14	12,733	11.9	10	9,502	13.5	2.9	1.8	4.6	2.5	1.6	0.1	9
OTHER TRADES													
Cameras, Photographic Goods													
14 metropolitan areas, total.....	108	108,603	16.2	85	97,869	16.1	6.6	4.2	1.8	0.5	1.5	0.9	25
New York-Northeastern New Jersey.....	57	(x)	14.2	33	44,321	18.8	7.9	5.7	2.0	0.6	2.0	0.6	7
Chicago, Ill.....	22	14,561	25.7	13	14,559	16.0	6.9	5.1	2.0	0.5	1.1	0.4	2
Los Angeles, Calif.....	1	22,219	9.9	10	19,510	9.0	3.0	2.0	0.6	0.2	0.5	2.1	5
Philadelphia, Pa.....	4	2,439	19.4	4	2,439	19.4	7.9	4.0	4.1	0.3	2.8	0.3	1
Detroit, Mich.....	5	1,981	14.0	3	1,981	14.0	5.7	4.0	1.9	...	1.5	0.4	3
Boston, Mass.....	5	(x)	11.2	5	(x)	11.2	6.2	3.1	0.6	0.4	0.9	0.6	2
San Francisco-Oakland, Calif.....	7	3,937	16.0	5	(x)	15.4	6.0	5.6	1.6	0.5	1.0	0.7	3
Washington, D. C.....	3	1,307	21.8	3	1,307	25.8	13.3	4.6	4.6	...	2.8	1.5	...
Cleveland, Ohio.....	4	1,434	20.0	4	1,434	20.0	10.6	4.7	1.7	0.3	2.4	0.3	1
Sporting Goods, Toys, Games													
14 metropolitan areas, total.....	310	297,064	16.1	221	170,095	15.2	6.0	4.9	1.8	0.9	1.6	0.6	154
New York-Northeastern New Jersey.....	114	(x)	17.4	89	67,244	17.7	7.8	4.9	2.3	0.5	1.7	0.5	45
Chicago, Ill.....	44	(x)	14.9	24	20,508	12.7	5.5	4.0	1.3	0.3	1.4	0.3	18
Los Angeles, Calif.....	25	16,918	15.9	19	14,951	15.9	4.1	5.4	2.2	1.7	1.8	0.6	17
Philadelphia, Pa.....	14	(x)	11.4	10	18,297	11.0	2.1	3.5	1.2	1.9	1.0	0.3	12
Boston, Mass.....	16	(x)	17.0	14	8,361	16.1	6.2	5.2	1.6	0.2	1.5	1.4	5
Pittsburgh, Pa.....	19	(x)	14.7	11	7,862	15.2	4.9	4.3	2.1	1.0	1.8	1.1	5
St. Louis, Mo.....	17	11,362	16.3	15	(x)	17.0	6.4	6.6	1.2	0.4	1.3	0.6	1
Baltimore, Md.....	7	(x)	19.2	5	3,114	18.6	4.9	6.6	3.8	1.3	1.6	0.4	4
Buffalo, N. Y.....	7	(x)	14.5	7	(x)	14.5	5.4	4.2	1.3	1.2	1.3	0.5	6
Other Recreation Goods													
14 metropolitan areas, total.....	3	4,342	12.2	6	(x)	12.2	4.1	4.0	2.1	(z)	1.5	0.4	7
Books, Periodicals, Newspapers													
14 metropolitan areas, total.....	50	217,027	18.7	122	143,313	(v)	(v)	(v)	(v)	(v)	(v)	(v)	59

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales						
					Total	Administrative	Selling	Shipping, delivery	Ware house	Occupancy	Other expenses	
OTHER TRADES—Continued												
Coal, Coke (With Yard)												
14 metropolitan areas, total.....	133	432,712	12.2	97	391,233	8.4	1.3	1.2	0.7	0.2	0.1	14
New York-Northeastern New Jersey.....	41	93,270	6.0	21	85,718	3.3	1.1	0.1	0.1	0.1	0.1	5
Chicago, Ill.....	13	(x)	8.7	6	13,91	7.2	1.1	1.1	1.1	0.8	0.2	...
Philadelphia, Pa.....	13	53,427	8.1	13	54,277	7.2	1.4	1.1	1.1	1.1	1.1	3
Detroit, Mich.....	6	8,080	10.2	4	(x)	1.1	1.1	1.1	1.1	1.1	1.1	1
Boston, Mass.....	7	86,664	11.0	7	86,664	11.0	1.0	1.1	1.1	1.1	0.1	...
Pittsburgh, Pa.....	3	(x)	17.8	3	(x)	17.7	1.1	1.1	1.1	1.1	1.1	...
St. Louis, Mo.....	11	4,822	11.4	4	(x)	15.7	1.1	1.1	1.1	1.1	1.1	2
Feed												
14 metropolitan areas, total.....	87	217,677	4.8	76	179,613	6.2	1.7	1.2	1.1	0.8	0.1	31
New York-Northeastern New Jersey.....	16	25,981	4.4	8	21,113	2.7	1.1	0.4	0.4	0.2	0.1	7
Chicago, Ill.....	7	3,110	10.1	4	7,447	7.1	1.1	0.8	1.1	1.1	1.1	5
Los Angeles, Calif.....	11	(x)	1.1	1	7,447	11.1	1.1	1.1	1.1	1.1	1.1	11
San Francisco-Oakland, Calif.....	4	2,133	4.1	3	(x)	11.1	1.1	1.1	1.1	1.1	1.1	1
Baltimore, Md.....	3	3,133	1.1	3	3,133	2.8	1.1	1.1	(2)	0.1	(2)	1
Minneapolis-St. Paul, Minn.....	9	25,754	4.4	4	21,000	11.1	1.1	0.6	1.7	0.2	0.1	...
Buffalo, N. Y.....	7	27,111	4.1	7	(x)	1.9	1.1	1.1	0.1	0.1	0.1	...
Fertilizers, Agricultural Chemicals												
14 metropolitan areas, total.....	83	51,024	12.2	76	42,336	1.1	1.1	1.1	1.1	1.1	0.1	19
New York-Northeastern New Jersey.....	13	(x)	13.1	9	11,000	11.1	1.1	1.1	1.1	0.1	1.1	...
Los Angeles, Calif.....	8	(x)	13.4	7	(x)	11.1	1.1	1.1	1.1	1.1	1.1	9
San Francisco-Oakland, Calif.....	10	10,754	1.3	9	(x)	1.1	1.1	1.1	1.1	1.1	1.1	3
Seeds												
14 metropolitan areas.....	53	71,344	17.1	37	45,732	(x)	(v)	(v)	(v)	(v)	(v)	15
Other Farm Supplies												
14 metropolitan areas.....	6	51,455	11.0	2	(x)	(v)	(v)	(v)	(v)	(v)	(v)	1
Jewelry (General Line)												
14 metropolitan areas, total.....	181	125,745	17.1	162	115,714	11.1	1.1	1.1	1.1	1.1	0.7	82
New York-Northeastern New Jersey.....	41	39,177	17.1	18	37,053	11.1	1.1	1.1	(2)	1.0	0.4	32
Chicago, Ill.....	23	19,730	17.1	14	18,234	11.1	1.1	1.1	0.1	1.1	0.3	12
Los Angeles, Calif.....	7	4,700	11.1	7	(x)	11.1	1.1	1.1	1.1	1.1	1.1	6
Philadelphia, Pa.....	11	(x)	17.1	11	(x)	11.1	1.1	1.1	1.1	1.1	1.1	15
Detroit, Mich.....	7	(x)	11.1	4	3,734	11.1	1.1	1.1	1.1	1.1	0.8	4
Boston, Mass.....	11	(x)	15.1	4	5,813	11.1	1.1	1.1	1.1	1.1	1.1	3
San Francisco-Oakland, Calif.....	5	5,835	17.1	5	17,111	11.1	1.1	1.1	1.1	1.1	1.1	2
Pittsburgh, Pa.....	9	(x)	15.1	(x)	(x)	11.1	1.1	1.1	1.1	1.1	1.1	5
St. Louis, Mo.....	8	7,004	11.1	(x)	17,111	11.1	1.1	1.1	1.1	1.1	1.1	4
Cleveland, Ohio.....	7	2,408	11.1	(x)	11,111	11.1	1.1	1.1	1.1	1.1	1.1	1
Baltimore, Md.....	7	5,173	11.1	(x)	11,111	11.1	1.1	1.1	(2)	1.1	1.1	4
Buffalo, N. Y.....	3	1,225	13.1	(x)	11,111	11.1	1.1	1.1	1.1	1.1	0.2	2
Clocks, Watches												
14 metropolitan areas, total.....	116	77,117	11.1	94	61,814	11.1	1.1	1.1	0.1	1.1	0.1	61
New York-Northeastern New Jersey.....	44	61,425	11.1	31	51,114	11.1	1.1	1.1	0.1	1.1	0.4	38
Chicago, Ill.....	7	5,961	11.1	7	11,111	11.1	1.1	1.1	1.1	0.8	0.8	2
Philadelphia, Pa.....	3	(x)	14.1	(x)	(x)	11.1	1.1	1.1	1.1	1.1	1.1	10
Precious Stones, Metals												
14 metropolitan areas, total.....	212	162,355	11.1	181	144,114	11.1	1.1	1.1	(2)	0.7	0.4	180
New York-Northeastern New Jersey.....	122	145,094	11.1	111	131,111	11.1	1.1	1.1	(2)	1.1	0.4	160
Chicago, Ill.....	9	(x)	9.1	(x)	(x)	11.1	1.1	1.1	1.1	0.7	0.3	9
Los Angeles, Calif.....	7	(x)	11.1	(x)	(x)	11.1	1.1	1.1	1.1	0.9	1.0	5
Watch Materials, Jewelers' Tools, Supplies												
14 metropolitan areas, total.....	24	24,433	11.1	21	22,111	11.1	1.1	1.1	1.1	1.1	0.7	21
New York-Northeastern New Jersey.....	17	(x)	11.1	11	11,111	11.1	1.1	1.1	1.1	1.1	1.0	16
Chicago, Ill.....	7	(x)	17.1	(x)	11,111	11.1	1.1	1.1	1.1	1.1	0.5	3
Costume Jewelry												
14 metropolitan areas, total.....	71	44,750	14.1	67	36,933	11.1	1.1	1.1	1.1	1.1	0.5	50
New York-Northeastern New Jersey.....	52	34,094	14.1	47	31,114	11.1	1.1	1.1	1.1	1.1	1.4	31
Los Angeles, Calif.....	7	(x)	14.1	(x)	(x)	11.1	1.1	1.1	1.1	1.1	1.1	4
Pittsburgh, Pa.....	3	(x)	11.1	(x)	(x)	22.1	1.1	1.1	1.1	1.1	0.1	4
Other Jewelry												
14 metropolitan areas, total.....	118	55,111	18.1	101	41,114	16.7	8.2	6.8	1.1	1.1	0.7	77
New York-Northeastern New Jersey.....	47	49,909	18.1	31	45,911	16.7	8.1	6.7	1.1	1.1	0.7	47
Chicago, Ill.....	23	11,111	11.1	21	20,111	16.7	8.1	6.7	(2)	1.1	0.7	17
Los Angeles, Calif.....	9	(x)	11.1	(x)	3,111	16.7	7.5	6.2	1.1	1.1	0.7	6
San Francisco-Oakland, Calif.....	3	1,111	11.1	3	1,111	16.7	8.1	6.7	1.1	1.1	0.7	3
Cleveland, Ohio.....	3	1,111	11.1	2	1,111	16.7	6.7	6.1	1.1	1.1	0.7	...

See footnotes at end of table.

Table 2D.—OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREA: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy		Other expenses
OTHER TRADE—Continued													
Petroleum and Products													
1- metropolitan areas.....	186	223,641	9.5	120	180,676	8.9	9.2	2.2	1.6	0.5	1.0	0.4	31
Flowers (Cut), Potted Plants													
1- metropolitan areas, total.....	114	63,909	19.8	90	53,358	19.1	6.6	5.1	3.0	0.7	2.7	0.5	27
New York-Northeastern New Jersey.....	38	(x)	21.0	30	13,240	19.6	7.9	5.8	2.6	0.1	2.6	0.6	6
Chicago, Ill.....	10	(x)	15.2	7	3,261	14.4	7.2	4.1	1.2	0.6	1.1	0.2	...
Los Angeles, Calif.....	10	1,167	21.9	8	(x)	2.3	6.4	4.4	7.9	0.4	2.8	0.4	2
Philadelphia, Pa.....	6	(x)	23.7	6	(x)	23.7	6.0	5.2	7.4	0.4	4.4	0.3	5
Detroit, Mich.....	9	(x)	21.5	7	2,529	17.9	4.3	8.2	2.1	(z)	2.7	0.5	3
Boston, Mass.....	10	4,580	18.0	7	3,823	18.7	7.1	6.4	2.2	0.1	2.5	0.5	1
San Francisco-Oakland, Calif.....	6	1,076	24.7	5	(x)	22.6	6.1	4.7	3.9	0.8	5.6	1.5	5
St. Louis, Mo.....	6	(x)	14.1	5	(x)	14.5	7.5	4.1	0.7	...	2.1	0.1	...
Cleveland, O. In.....	7	3,919	13.2	6	(x)	17.5	6.1	8.2	2.0	0.1	1.8	0.3	...
Baltimore, Md.....	4	2,498	11.0	4	2,498	11.0	2.2	7.0	1.3	(z)	0.9	0.2	3
Bulbs and Plants													
1- metropolitan areas, total.....	22	11,074	24.3	19	11,349	23.9	10.3	6.4	4.1	0.6	2.0	0.4	2
New York-Northeastern New Jersey.....	12	(x)	27.9	11	6,100	27.1	11.8	8.4	3.2	0.9	2.3	0.5	...
San Francisco-Oakland, Calif.....	5	(x)	20.4	3	1,608	14.6	7.9	2.5	6.6	0.4	1.8	0.4	...
Forest Products (Exc. Lumber)													
1- metropolitan areas, total.....	55	76,501	13.4	39	67,132	14.5	3.5	0.9	5.2	1.4	1.2	0.3	19
New York-Northeastern New Jersey.....	27	34,558	6.9	18	34,303	5.6	2.5	0.6	1.0	0.5	0.6	0.4	6
Philadelphia, Pa.....	4	(x)	15.7	3	999	17.3	6.9	2.3	2.9	2.4	2.8	...	2
St. Louis, Mo.....	5	17,566	29.6	5	17,566	29.6	7.3	1.0	16.3	3.9	2.8	0.3	...
General Merchandise													
1- metropolitan areas.....	45	343,309	10.6	38	306,417	10.3	4.3	1.4	0.8	1.8	0.8	0.2	17
Leather Goods													
1- metropolitan areas.....	12	9,623	19.5	11	5,833	(v)	(v)	(v)	(v)	(v)	(v)	(v)	8
Oils and Fats (Inedible)													
1- metropolitan areas.....	26	159,982	6.1	18	47,796	(v)	(v)	(v)	(v)	(v)	(v)	(v)	4
Textiles and Materials, Other Than Dry Goods													
1- metropolitan areas, total.....	139	161,092	8.9	107	146,860	8.4	4.1	1.7	0.8	0.3	0.9	0.4	42
New York-Northeastern New Jersey.....	60	106,943	7.1	47	101,595	6.7	3.7	1.5	0.4	0.1	0.7	0.3	5
Chicago, Ill.....	11	3,611	12.2	11	3,611	12.2	4.6	1.3	1.8	0.7	1.8	0.4	3
Los Angeles, Calif.....	15	(x)	14.7	12	7,137	14.2	3.3	3.6	1.8	2.2	1.3	2.0	4
Philadelphia, Pa.....	12	10,128	7.6	10	(x)	7.4	2.7	1.4	2.3	0.6	0.6	0.1	14
Boston, Mass.....	18	(x)	11.7	13	10,530	11.7	5.7	2.7	0.7	0.5	0.9	1.0	2
Pittsburgh, Pa.....	4	2,649	23.3	3	(x)	21.8	6.8	4.8	3.8	2.0	1.5	1.9	5
Yarns (Industrial)													
1- metropolitan areas, total.....	96	121,071	6.2	86	116,825	6.7	3.1	1.8	0.6	0.2	0.7	0.3	43
New York-Northeastern New Jersey.....	86	102,819	6.7	77	98,928	6.8	2.9	1.9	0.6	0.1	0.7	0.3	40
Kind of Business, Not Elsewhere Classified													
1- metropolitan areas, total.....	280	561,067	6.8	212	484,520	6.6	3.1	1.6	0.7	0.3	0.5	0.4	147
New York-Northeastern New Jersey.....	145	422,670	6.2	120	362,792	5.3	2.6	1.2	0.7	0.2	0.4	0.2	64
Los Angeles, Calif.....	23	12,690	22.3	16	10,160	22.2	7.3	7.3	1.0	2.8	1.8	2.0	9
Philadelphia, Pa.....	21	(x)	19.1	17	(x)	15.9	4.2	6.8	2.8	0.9	3.7	0.5	30
Boston, Mass.....	14	(x)	18.4	11	10,493	15.7	15.7	3.8	2.1	(z)	1.3	0.8	5
San Francisco-Oakland, Calif.....	15	11,999	14.2	12	(x)	14.6	4.9	4.1	1.2	1.7	1.1	0.7	8

* Proprietors of unincorporated businesses.
 v Insufficient analysis of expenses to show separately.
 x Withheld to avoid disclosure.
 z Less than .1 percent.
 n.e.c. Not elsewhere classified.
 Note: See explanatory material for definitions of Standard Metropolitan Areas.

SALES SIZE AND OPERATING EXPENSES

2.111

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES,
'BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses									Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales								
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy	Other expenses		
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)														
Groceries, confectionery, meats:														
Confectionery.....	109	352,751	12.0	89	226,325	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Meats, meat products.....	731	2,770,107	4.2	692	2,618,029	4.1	0.9	1.3	0.6	0.7	0.5	0.2	0.2	5
Other grocery, food specialties:														
Canned foods.....	160	654,571	7.7	143	582,300	8.4	1.0	3.7	2.6	0.4	0.6	0.1	0.1	1
Coffee, tea, spices.....	39	246,285	6.9	39	226,285	6.9	1.3	4.3	0.9	(z)	0.2	0.2	0.2	...
Flour.....	130	491,332	5.1	69	227,404	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous grocery specialties.....	980	2,232,101	8.9	914	2,180,749	8.7	1.5	4.0	2.1	0.6	0.3	0.2	0.2	...
Farm products (edible):														
Dairy, poultry products.....	513	856,528	12.1	464	827,559	13.1	2.1	3.5	5.8	1.8	0.6	0.3	0.3	2
Beer, wines, distilled spirits:														
Beer, ale.....	132	212,572	17.2	117	197,262	17.1	2.3	5.5	6.7	1.8	0.6	0.2	0.2	2
Wines, distilled spirits.....	50	527,645	7.4	48	(x)	7.3	1.0	5.5	0.1	0.2	0.2	0.3	0.3	6
Drugs, chemicals, allied products:														
Drugs, drug sundries (specialty lines):														
Proprietary medicines, toiletries.....	62	156,303	27.3	54	120,720	27.2	4.5	17.0	3.7	0.9	0.8	0.3	0.3	...
Drug sundries.....	146	343,839	19.0	132	303,105	19.5	2.8	11.8	2.8	1.2	0.7	0.2	0.2	...
Industrial chemicals.....	365	1,460,573	8.6	318	1,356,176	8.7	2.4	3.1	2.4	0.3	0.4	0.1	0.1	5
Paints, varnishes.....	304	312,240	17.9	278	304,322	17.8	4.9	7.9	2.2	1.2	1.1	0.5	0.4	3
Tobacco and products (exc. leaf).....	34	797,253	6.7	26	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Dry goods, apparel:														
Clothing, furnishings, footwear:														
Men's, boys' clothing, furnishings.....	65	173,561	8.7	59	165,047	8.4	3.2	3.6	0.5	0.2	0.5	0.4	0.4	9
Women's, children's clothing, furnishings.....	50	53,283	11.7	46	51,530	11.2	4.3	4.4	0.7	0.1	1.2	0.5	0.5	7
Shoes, other footwear.....	35	123,898	11.8	34	(x)	12.1	1.7	6.9	1.1	1.5	0.5	0.4	0.4	...
Clothing, furnishings, n.e.c.....	12	30,318	12.0	11	(x)	11.6	3.1	6.0	1.3	0.3	0.5	0.4	0.4	...
Dry goods, piece goods, notions:														
Hosiery, underwear.....	30	61,924	13.8	26	56,727	14.3	4.3	7.8	0.8	0.4	0.8	0.2	0.2	4
Piece goods.....	56	1,002,598	3.5	47	559,310	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	6
Other dry goods, notions.....	78	118,745	11.7	72	111,447	11.8	4.6	4.0	1.5	0.8	0.6	0.3	0.3	5
Furniture, home furnishings:														
Furniture (household, office):														
Household furniture.....	93	103,572	9.6	88	100,777	9.3	3.5	4.9	0.5	0.6	0.8	(z)	0.4	...
Office furniture.....	68	59,950	25.4	68	59,950	25.4	4.0	16.3	1.8	0.7	1.6	1.0	1.0	...
Home furnishings, floor coverings:														
Floor coverings.....	59	241,634	8.0	57	(x)	8.0	2.1	5.1	0.1	0.3	0.4	(z)	0.4	5
Home furnishings, floor coverings, n.e.c.....	78	120,401	9.0	69	(x)	8.8	2.5	3.3	1.9	0.4	0.5	0.2	0.2	5
Paper and its products:														
Stationery, office supplies.....	67	51,616	20.3	49	40,245	21.3	7.1	10.0	1.7	1.0	1.0	0.4	0.4	...
Other paper products.....	87	128,214	12.6	67	117,782	12.8	3.7	4.9	1.7	1.1	0.8	0.6	0.6	7
Automotive equipment, tires and tubes:														
Automotive parts, accessories.....	225	778,242	13.0	93	76,469	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
Garage equipment, tools.....	65	25,074	27.0	62	24,346	27.0	5.7	17.7	0.7	0.1	2.6	0.2	0.2	1
Tires, tubes.....	213	746,052	7.6	173	561,429	8.2	4.0	3.8	0.8	0.4	0.6	0.6	0.6	...
Electrical goods:														
Wiring supplies, construction materials, apparatus and equipment:														
Wiring supplies, construction materials.....	150	393,348	6.6	118	313,493	6.7	2.7	2.9	0.5	0.3	0.2	0.1	0.1	...
Apparatus and equipment.....	256	2,119,141	9.4	202	1,661,880	10.8	1.4	1.5	0.2	0.5	0.3	6.9	6.9	...
Electrical appliances, specialties:														
Radios, television sets.....	14	21,323	12.5	13	(x)	12.7	5.1	5.4	0.7	0.6	0.7	0.2	0.2	1
Electrical appliances, specialties, n.e.c.....	88	179,301	7.8	80	(x)	7.4	2.4	3.1	0.7	0.5	0.6	0.1	0.1	...
Hardware, plumbing, heating:														
Hardware.....	77	74,622	16.8	70	60,422	18.9	4.7	13.3	1.6	0.6	0.6	0.1	0.1	2
Plumbing, heating equipment, supplies:														
Plumbing, heating (general line).....	227	355,604	10.3	218	341,298	10.4	3.3	3.0	0.6	1.4	1.2	1.1	1.1	3
Heating (inc. stoves, ranges).....	117	123,901	14.5	103	117,174	13.7	3.0	5.9	0.8	0.4	0.8	2.8	2.8	...
Plumbing fixtures, supplies.....	27	27,238	12.6	23	23,240	13.5	3.7	7.7	1.1	0.3	0.7	(z)	0.7	3
Air conditioning, ventilating equipment.....	53	68,212	17.9	7	7,128	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Lumber, construction materials:														
Lumber, millwork.....	89	128,041	11.3	79	120,276	11.4	3.9	3.1	1.2	1.6	0.9	0.7	0.7	7
Other construction materials:														
Brick, tile, terra cotta.....	29	30,449	10.9	24	28,060	10.7	2.9	4.0	2.2	0.6	0.8	0.2	0.2	...
Cement, lime, plaster.....	30	47,985	15.6	30	47,485	15.6	3.6	6.4	3.0	1.4	0.9	0.3	0.3	...
Glass (building).....	105	131,891	17.1	105	131,891	17.2	5.3	5.9	1.0	3.0	1.0	1.0	1.0	...
Roofing, siding, insulation.....	28	47,759	13.3	24	46,208	12.9	2.5	7.2	0.9	0.3	0.5	1.6	1.6	...
Miscellaneous construction materials.....	77	216,405	20.6	56	204,243	19.4	9.5	6.3	1.0	0.6	1.0	1.1	1.1	12
Machinery, equipment, supplies:														
Commercial machines, equipment:														
Commercial refrigeration equipment.....	17	9,919	25.1	15	(x)	22.9	4.8	12.1	2.2	1.0	1.5	1.3	1.3	2
Office machines, equipment.....	782	585,501	32.8	673	524,876	32.0	4.9	21.9	1.0	(z)	1.3	2.9	2.9	...
Store machines, fixtures.....	66	50,270	23.6	57	40,436	23.6	5.0	12.6	2.3	0.7	1.7	1.3	1.3	...
Other commercial machines, equipment.....	17	18,007	24.3	17	18,007	24.3	6.6	7.8	4.5	1.6	1.1	1.7	1.7	...
Construction machinery, equipment.....	43	44,164	14.4	31	27,937	14.0	5.1	4.8	0.9	1.0	1.7	0.6	0.6	...
Farm-dairy machinery, equipment.....	255	1,296,700	6.4	220	1,255,622	5.9	1.7	2.8	0.1	0.4	0.4	(z)	0.4	3

See footnotes at end of table.

Table 2E.— OPERATING EXPENSE RATIOS OF MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, AND ACTIVE PROPRIETORS

[Includes only establishments with sales of \$200,000 or more in 1948]

Kind of business and metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* November (Number)	
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
						Total	Administrative	Selling	Shipping-delivery	Warehouse	Occupancy		Other expenses
Machinery, equipment, supplies—Continued													
Industrial machinery, equipment, supplies:													
Industrial machinery, equipment, supplies.....	52	149,799	5.0	58	149,799	5.0	1.6	2.5	0.2	0.3	0.4	(z)	...
Betting, book, packing.....	122	192,452	12.0	107	178,192	10.1	2.7	4.8	0.8	1.2	0.5	0.1	...
Machine tool.....	6	75,691	10.5	61	59,010	10.8	1.7	7.1	1.5	(z)	0.4	0.1	2
Mine, mill supplies.....	110	197,641	7.6	86	188,401	7.6	2.0	4.3	0.2	0.3	0.6	0.2	4
Oil well, oil refining supplies.....	143	181,733	8.2	108	155,149	8.4	2.0	4.1	0.8	0.8	0.5	0.2	4
Printing machinery, supplies (exc. paper).....	71	73,989	12.8	67	71,930	12.9	3.2	7.2	1.4	0.1	0.8	0.2	...
Type, compositing.....	19	30,176	7.0	13	13,020	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous industrial machinery, supplies, nec.....	504	845,238	13.1	355	744,586	13.8	3.1	4.7	1.2	0.4	0.7	3.7	12
Professional equipment, supplies.....	203	113,229	23.7	179	100,927	23.5	11.1	8.2	1.4	0.4	1.4	1.0	8
Service establishment equipment, supplies:													
Laundry, dry cleaning equipment, supplies.....	31	49,346	17.7	27	47,527	17.3	4.3	8.3	1.7	1.9	1.1	0.6	...
Shoe findings.....	70	149,574	4.1	44	143,392	4.2	1.6	1.8	0.2	0.2	0.2	0.2	...
Undertakers' supplies.....	41	22,323	20.1	41	22,323	20.1	3.4	9.2	4.2	(z)	2.1	1.2	...
Upholsterers' supplies.....	9	3,570	27.6	9	3,570	27.6	7.2	17.4	0.5	...	2.5	(z)	...
Miscellaneous service equipment, supplies.....	48	28,475	24.9	38	24,704	26.3	5.2	14.9	3.8	0.2	2.0	0.2	1
Transportation (exc. automotive) equipment, supplies:													
Aircraft, aeronautical equipment, supplies.....	3	2,880	14.5	3	2,880	14.5	4.5	6.9	0.3	1.5	1.2	0.1	...
Railroad equipment, supplies.....	15	77,738	15.0	8	51,841	15.6	3.8	6.6	2.5	0.5	0.3	1.9	...
Marine equipment, supplies.....	15	10,354	23.7	10	8,580	23.5	12.5	6.6	2.3	(z)	1.7	0.4	...
Metals, metalwork (exc. scrap):													
Iron, steel and products.....	345	807,148	9.7	274	726,066	9.6	2.3	3.1	1.0	1.8	0.9	0.5	7
Nonferrous metal, metalwork.....	91	351,027	5.4	81	339,544	5.4	1.4	1.6	0.7	0.6	1.0	0.1	...
Other manufacturers' sales branches:													
Amusement, sporting goods.....	38	279,028	12.3	129	271,304	12.3	4.2	4.5	1.7	0.6	0.9	0.4	1
Books, periodicals, newspapers.....	45	73,139	34.7	43	(x)	34.2	9.6	18.5	2.4	0.5	3.1	0.1	10
Coal, coke.....	14	87,396	3.4	9	62,537	4.3	1.0	2.0	1.1	(z)	0.2	(z)	4
Farm supplies:													
Feed.....	23	102,493	8.2	65	68,043	9.2	2.1	3.0	2.6	0.6	0.7	0.2	1
Fertilizers, agricultural chemical.....	64	97,189	9.3	64	97,189	9.9	3.4	3.2	1.6	0.9	0.5	0.3	...
Jewelry.....	17	49,324	20.4	24	(x)	20.3	6.0	3.8	2.1	0.7	1.2	0.5	3
Petroleum and products.....	17	23,203	10.8	12	17,539	11.3	4.4	3.9	0.9	0.8	0.8	0.5	...
Manufacturers' sales branches, miscellaneous products.....	653	3,095,022	8.4	386	405,171	(v)	(v)	(v)	(v)	(v)	(v)	(v)	10

* Proprietors of unincorporated business.

v Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
GROCERIES, CONFECTIONERY, MEATS												
Groceries (general line), not sponsoring cooperative or voluntary groups, total.....	1,493	432	729	808	474	293	169	54	20	12	7	10
\$5,000,000 and over.....	23	9	11	15	6	11	4	3	3	...	2	...
\$1,000,000--\$4,999,999.....	1,367	130	242	315	165	71	32	23	5	3	...	...
\$500,000--\$999,999.....	1,174	143	298	361	166	87	34	13	3	3	...	3
\$200,000--\$499,999.....	755	129	164	19	117	91	36	10	4	4	3	2
Under \$200,000.....	142	21	24	22	24	19	13	5	5	2	2	5
Groceries (general line), voluntary group wholesalers, total.....	635	55	128	222	141	56	16	4	3	3	4	3
\$5,000,000 and over.....	72	11	20	18	11	5	5	1	1	...	...	...
\$1,000,000--\$4,999,999.....	388	21	87	144	83	33	7	1	...	1	1	1
\$500,000--\$999,999.....	131	3	14	49	39	14	2	1	1	1	1	...
Under \$500,000.....	45	6	7	11	9	4	2	1	1	1	2	2
Confectionery, total.....	1,942	276	197	218	340	326	320	135	110	79	53	88
\$1,000,000 and over.....	29	6	3	3	1	2	7	...	3	2	1	...
\$500,000--\$999,999.....	92	18	11	19	8	11	13	2	4	2	1	3
\$200,000--\$499,999.....	404	53	42	54	44	21	55	42	12	8	6	6
Under \$200,000.....	1,412	149	141	142	147	137	145	85	85	67	45	79
Fish, sea foods (fresh), total.....	1,192	47	61	66	14	16	177	136	151	45	47	99
\$1,000,000 and over.....	82	6	3	6	14	8	14	7	10	6	1	1
\$500,000--\$999,999.....	131	11	5	12	19	22	14	19	17	9	1	2
\$200,000--\$499,999.....	306	5	11	12	35	55	64	37	38	27	12	17
Under \$200,000.....	679	5	36	46	74	23	65	73	35	43	33	26
Meats, meat products, total.....	3,336	212	563	502	461	369	225	111	91	36	20	41
\$5,000,000 and over.....	36	24	6	3	2	...	1	...	...	...	...	...
\$1,000,000--\$4,999,999.....	454	169	31	11	55	44	26	4	2	1	1	...
\$500,000--\$999,999.....	543	145	117	10	69	71	26	11	6	4	...	...
\$200,000--\$499,999.....	1,705	226	132	159	142	114	65	42	18	3	3	2
Under \$200,000.....	1,762	285	177	167	137	141	54	69	28	16	16	39
Canned foods, total.....	1,121	12	126	124	124	154	117	60	76	50	17	55
\$1,000,000 and over.....	14	11	12	7	2	1	5	5	3	1	1	...
\$500,000--\$999,999.....	12	15	16	15	17	20	11	5	6	3	...	...
\$200,000--\$499,999.....	201	25	32	33	31	34	21	17	12	10	1	3
Under \$200,000.....	604	11	65	69	66	90	75	33	55	36	15	52
Coffee, tea, spices, total.....	349	62	3	31	31	55	52	52	25	54	29	48
\$5,000,000 and over.....	26	15	4	5	...	1	1	...	...	...	...	...
\$1,000,000--\$4,999,999.....	56	22	4	3	4	1	4	3	6	3	2	4
\$500,000--\$999,999.....	32	7	3	2	2	3	2	6	3	5	4	1
\$200,000--\$499,999.....	74	7	3	3	3	3	8	10	14	8	6	...
Under \$200,000.....	321	11	12	17	22	47	43	33	62	32	17	39
Dried fruits, nuts, total.....	126	12	1	14	16	15	21	5	14	10	6	5
\$1,000,000 and over.....	14	4	...	3	...	2	1	...	...	...	...	...
\$200,000--\$499,999.....	37	5	...	6	2	6	6	1	3	3	1	1
Under \$200,000.....	94	3	4	5	12	8	14	4	11	7	5	4
Flour, total.....	145	66	41	47	3	32	12	5	5	2	3	11
\$1,000,000 and over.....	23	2	1	2	4	1	2	...	...	...	1	1
\$500,000--\$999,999.....	37	1	...	2	4	4	1	1	...	...	...	1
\$200,000--\$499,999.....	61	1	1	4	1	13	2	1	1	...	...	1
Under \$200,000.....	114	12	11	24	12	14	7	3	4	2	2	7
Frosted, frozen foods, total.....	424	17	23	13	46	68	21	55	62	37	1	34
\$1,000,000 and over.....	59	3	2	2	14	12	13	8	3	1	...	1
\$500,000--\$999,999.....	65	5	2	4	7	14	13	17	6	4	...	...
\$200,000--\$499,999.....	123	7	4	2	1	23	24	21	15	9	3	3
Under \$200,000.....	182	7	5	9	15	19	21	16	37	16	7	30
Miscellaneous grocery specialties, total.....	3,177	16	262	337	344	411	368	226	279	201	132	357
\$5,000,000 and over.....	12	12	3	1	1	...	...	...	...	1	...	...
\$1,000,000--\$4,999,999.....	181	44	19	25	21	30	11	9	9	4	3	5
\$500,000--\$999,999.....	271	34	57	41	34	36	21	15	13	12	4	4
\$200,000--\$499,999.....	536	5	52	74	71	95	56	46	42	24	15	16
Under \$200,000.....	1,167	112	131	126	119	150	123	162	110	160	110	332
FARM PRODUCTS (EDIBLE)												
Dairy, poultry products, total.....	6,125	1,173	227	245	19	251	430	299	523	461	352	327
\$5,000,000 and over.....	129	4	17	1	7	7	11	2	12	2	4	3
\$1,000,000--\$4,999,999.....	231	127	92	81	13	59	35	59	25	61	64	28
\$500,000--\$999,999.....	204	143	10	112	77	68	47	32	60	55	23	32
\$200,000--\$499,999.....	1,434	147	127	123	167	143	25	64	112	103	2	11
Under \$200,000.....	1,523	212	210	212	224	223	222	132	244	174	122	239
Fruits, vegetables (fresh), total.....	1,322	5	222	429	26	1,076	654	276	311	133	177	125
\$5,000,000 and over.....	44	16	5	3	1	5	1	1	1	1	...	...
\$1,000,000--\$4,999,999.....	229	135	111	11	27	122	24	22	22	5	...	...
\$500,000--\$999,999.....	261	41	134	132	162	168	47	32	21	14	...	...
\$200,000--\$499,999.....	1,491	112	222	222	223	311	189	93	7	12	15	11
Under \$200,000.....	3,154	47	249	431	303	465	193	142	112	95	21	17

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
BEER, WINES, DISTILLED SPIRITS												
Beer, etc., total.....	5,645	130	332	549	730	1,100	1,035	586	560	231	140	252
\$1,000,000 and over.....	234	3	15	28	39	51	58	28	10	1	...	1
\$500,000--\$999,999.....	535	4	22	53	73	138	116	67	39	11	4	8
\$200,000--\$499,999.....	1,539	11	66	148	223	330	328	189	150	52	18	24
Under \$200,000.....	3,337	112	229	320	395	581	533	302	361	167	118	219
Wines, distilled spirits, total.....	1,444	14	120	285	291	206	133	63	89	52	28	73
\$5,000,000 and over.....	98	16	22	26	20	8	3	2	1	...	...	...
\$1,000,000--\$4,999,999.....	551	58	67	164	138	71	25	10	9	6	...	3
\$500,000--\$999,999.....	256	12	18	49	44	48	32	11	11	7	3	1
\$200,000--\$499,999.....	230	10	7	28	43	45	30	23	19	10	4	11
Under \$200,000.....	309	8	6	18	26	34	43	17	49	29	21	58
DRUGS, CHEMICALS, ALLIED PRODUCTS												
Drugs (general line), total.....	303	2	7	18	59	166	41	7	1	2	...	...
\$5,000,000 and over.....	42	1	1	1	4	29	6	...	...	...	...	...
\$1,000,000--\$4,999,999.....	211	...	2	14	44	119	31	...	...	...	...	...
\$500,000--\$999,999.....	37	...	3	2	8	15	3	4	1	1	...	...
Under \$500,000.....	13	1	1	1	3	3	1	2	...	1	...	...
Proprietary medicines, toiletries, total.....	784	31	35	56	50	91	56	48	56	50	47	264
\$1,000,000 and over.....	36	...	...	5	3	2	1	1	3	3	3	15
\$500,000--\$999,999.....	46	3	2	7	1	11	4	2	4	1	2	9
\$200,000--\$499,999.....	112	4	3	7	12	15	13	10	9	5	3	26
Under \$200,000.....	590	19	30	37	34	63	38	35	40	41	39	214
Retailer-cooperatives--specialty lines.....	17	2	3	1	5	2	1	2	1	...	...	...
Drug sundries, total.....	1,012	50	62	61	69	124	111	92	113	71	62	197
\$1,000,000 and over.....	16	4	2	1	3	5	3	...	1	...	...	7
\$500,000--\$999,999.....	51	2	4	6	2	3	4	5	8	3	1	8
\$200,000--\$499,999.....	172	17	11	11	18	34	21	23	20	7	5	12
Under \$200,000.....	713	34	45	43	46	82	78	64	84	61	56	170
Industrial chemicals, total.....	95	42	47	62	75	108	100	73	103	86	64	205
\$5,000,000 and over.....	17	8	...	3	...	3	...	...	2	1	...	...
\$1,000,000--\$4,999,999.....	106	5	11	7	21	23	14	11	3	3	1	7
\$500,000--\$999,999.....	2	7	10	11	20	14	9	10	6	6	6	12
\$200,000--\$499,999.....	174	11	7	17	19	21	24	18	27	13	3	15
Under \$200,000.....	561	16	22	24	24	41	48	35	63	63	54	171
Paints, varnishes, total.....	1,267	14	19	28	52	99	134	143	275	216	120	167
\$1,000,000 and over.....	25	1	2	...	1	2	3	4	5	3	3	1
\$500,000--\$999,999.....	64	...	...	...	2	4	8	10	18	13	4	5
\$200,000--\$499,999.....	221	3	2	3	5	17	25	33	54	45	26	13
Under \$200,000.....	957	17	15	25	44	76	98	96	198	155	87	148
TOBACCO												
Tobacco and products (exc. leaf), total.....	2,877	1,482	692	327	133	90	44	32	19	21	10	27
\$5,000,000 and over.....	50	29	7	8	4	1	1	...	...	...	...	...
\$1,000,000--\$4,999,999.....	691	39	175	20	31	12	3	...	1	...	...	...
\$500,000--\$999,999.....	222	347	182	82	24	23	4	2	4	1	2	...
\$200,000--\$499,999.....	809	43	207	90	34	16	11	12	3	5	...	1
Under \$200,000.....	649	29	115	71	47	32	...	17	11	13	8	26
DRY GOODS, APPAREL												
Nothing, furnishings (general line), total.....	338	27	23	41	39	61	59	34	18	15	10	11
\$1,000,000 and over.....	35	3	1	5	7	8	3	4	1	1	...	2
\$500,000--\$999,999.....	53	1	2	5	7	12	11	6	4	...	1	...
\$200,000--\$499,999.....	114	14	1	11	10	14	20	14	4	7	2	2
Under \$200,000.....	136	9	10	20	15	23	19	10	9	7	7	7
Men's, boys' clothing, furnishings, total.....	1,41	99	17	149	146	225	21	120	163	85	47	75
\$1,000,000 and over.....	17	1	3	9	1	14	1	9	7	1	...	...
\$500,000--\$999,999.....	152	1	6	6	14	5	21	11	11	4	1	2
\$200,000--\$499,999.....	791	12	2	30	30	43	44	34	32	17	9	8
Under \$200,000.....	957	73	71	98	92	149	170	66	113	63	37	65
Women's, children's clothing, furnishings, total.....	1,389	96	91	103	143	222	194	144	154	99	57	109
\$1,000,000 and over.....	6	4	5	7	7	12	17	9	17	2	3	...
\$500,000--\$999,999.....	121	4	11	2	15	23	17	16	16	7	1	5
\$200,000--\$499,999.....	334	19	17	28	33	58	46	32	16	11	7	7
Under \$200,000.....	966	49	59	68	78	127	122	73	90	55	42	97
Furs (dressed), fur clothing, total.....	530	23	65	62	61	90	40	31	44	25	17	31
\$1,000,000 and over.....	3	11	5	...	7	2	5	1	...	...	...	...
\$500,000--\$999,999.....	44	5	5	13	4	...	4	3	...	1	1	1
\$200,000--\$499,999.....	115	14	12	14	15	16	11	7	11	5	...	3
Under \$200,000.....	368	42	43	33	34	45	27	20	33	19	16	27
Millinery, millinery supplies, total.....	404	13	22	15	29	55	58	55	85	50	39	49
\$500,000 and over.....	39	2	2	2	4	5	7	6	2	7	1	1
\$200,000--\$499,999.....	11	3	4	2	5	6	9	17	22	14	9	4
Under \$200,000.....	364	8	15	11	19	44	42	32	55	29	29	44

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
DRY GOODS, APPAREL—Continued												
Shoes, other footwear, total.....	637	32	51	72	88	121	121	62	42	16	11	21
\$1,000,000 and over.....	59	2	3	5	3	17	20	5	3	...	...	1
\$500,000—\$999,999.....	82	1	2	6	12	19	27	8	5	1	...	2
\$200,000—\$499,999.....	151	7	9	18	24	27	28	20	13	1	3	1
Under \$200,000.....	345	22	37	43	49	59	46	29	21	14	8	17
Work clothing, total.....	196	23	24	29	24	34	25	11	9	8	3	6
\$500,000 and over.....	18	4	3	5	1	2	3	...	...	...	...	...
\$200,000—\$499,999.....	53	4	8	5	5	12	8	5	3	2	1	...
Under \$200,000.....	125	15	13	19	18	20	14	6	6	6	2	6
Dry goods (general line), total.....	174	4	11	13	24	54	39	13	11	1	1	3
\$5,000,000 and over.....	16	...	...	...	3	7	5	1	...	...	...	...
\$1,000,000—\$4,999,999.....	91	...	4	3	10	36	24	5	5	1	1	2
\$500,000—\$999,999.....	43	2	4	7	8	8	4	4	...	...	...	...
\$200,000—\$499,999.....	12	...	1	1	2	3	1	1	...	...	...	...
Under \$200,000.....	12	2	2	2	1	...	3	...	1	...	...	1
Hosiery, underwear, total.....	659	85	79	75	94	98	66	41	48	27	15	31
\$1,000,000 and over.....	43	11	2	6	...	7	3	3	3	1	...	...
\$500,000—\$999,999.....	55	4	8	9	11	7	7	4	3	1	1	...
\$200,000—\$499,999.....	147	22	18	26	21	26	16	5	10	2	...	2
Under \$200,000.....	414	48	51	34	55	59	47	29	32	23	14	29
Piece goods (jobbers), total.....	2,075	262	225	218	256	310	226	144	172	114	48	100
\$1,000,000 and over.....	167	29	35	35	22	17	8	6	7	7	1	...
\$500,000—\$999,999.....	243	33	29	29	41	48	27	13	9	8	3	3
\$200,000—\$499,999.....	474	54	57	56	57	73	50	44	50	10	9	14
Under \$200,000.....	1,191	146	164	48	136	172	141	81	106	89	35	83
Other dry goods, notions, total.....	2,777	120	151	166	213	301	268	222	247	134	84	172
\$1,000,000 and over.....	115	6	7	9	11	25	17	12	13	7	3	5
\$500,000—\$999,999.....	157	5	3	14	15	35	29	17	20	8	4	8
\$200,000—\$499,999.....	442	14	33	36	58	74	61	56	51	23	10	19
Under \$200,000.....	1,363	90	117	117	132	162	161	138	163	96	67	140
Piece goods, converters, total.....	1,134	152	136	166	172	197	111	58	77	35	9	21
\$5,000,000 and over.....	70	11	16	15	18	5	3	1	1	...	...	...
\$1,000,000—\$4,999,999.....	311	50	53	53	54	47	28	7	14	4	1	...
\$500,000—\$999,999.....	219	31	17	31	35	60	21	9	8	2	...	...
\$200,000—\$499,999.....	270	31	31	31	39	50	32	22	21	11	1	2
Under \$200,000.....	264	29	19	32	36	35	27	19	33	18	7	19
FURNITURE, HOME FURNISHINGS												
Household furniture, total.....	580	13	14	22	27	85	93	73	107	56	25	74
\$1,000,000 and over.....	51	1	1	4	...	17	19	7	3	4	...	...
\$500,000—\$999,999.....	59	2	1	1	1	17	16	14	10	4	...	...
\$200,000—\$499,999.....	138	1	4	9	9	22	23	19	31	14	2	5
Under \$200,000.....	34	9	8	9	14	43	35	33	63	34	23	69
Office furniture, total.....	565	5	4	7	16	28	37	58	107	117	57	129
\$1,000,000 and over.....	17	...	1	...	...	3	1	...	3	4	2	3
\$500,000—\$999,999.....	47	1	...	...	...	1	5	5	13	10	4	8
\$200,000—\$499,999.....	126	...	...	2	4	3	10	17	20	35	10	25
Under \$200,000.....	375	4	3	5	12	21	21	36	71	68	41	93
China, glassware, crockery, total.....	519	6	11	27	19	35	57	36	97	72	50	109
\$1,000,000 and over.....	29	1	...	1	1	3	4	4	11	4	...	...
\$500,000—\$999,999.....	37	...	1	...	...	2	3	7	7	6	1	2
\$200,000—\$499,999.....	85	1	3	3	5	4	5	7	22	17	7	11
Under \$200,000.....	375	4	7	23	11	26	45	19	57	45	42	96
Floor coverings, total.....	641	30	39	77	110	145	67	44	45	30	16	48
\$5,000,000 and over.....	13	...	1	3	3	5	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	91	2	10	12	19	35	9	1	2	...	...	1
\$500,000—\$999,999.....	95	4	9	18	16	27	6	7	3	2	...	4
\$200,000—\$499,999.....	152	6	9	19	31	29	26	14	9	5	1	4
Under \$200,000.....	291	18	12	25	31	49	25	22	31	23	15	39
Antiques, total.....	266	11	5	10	11	16	33	11	40	39	33	55
\$200,000 and over.....	16	...	...	...	...	...	...	2	1	3	1	3
Under \$200,000.....	256	11	5	12	11	16	33	9	39	36	32	52
Other home furnishings, total.....	1,158	28	37	57	69	112	157	103	194	105	91	205
\$1,000,000 and over.....	59	1	1	1	5	5	20	17	11	2	1	...
\$500,000—\$999,999.....	132	...	3	2	4	9	30	14	27	8	4	8
\$200,000—\$499,999.....	187	4	4	8	12	17	20	30	46	16	17	13
Under \$200,000.....	811	23	29	46	48	81	87	47	117	79	69	184

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		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
FABRIC AND PRODUCTS												
Wrapping paper, twine, total.....	513	6	14	18	47	76	116	108	73	33	11	13
\$1,000,000 and over.....	80	...	...	...	8	21	18	21	8	2	1	1
\$500,000—\$999,999.....	84	...	...	...	5	7	26	24	16	3	3	...
\$200,000—\$499,999.....	126	...	2	...	7	15	27	33	25	7	2	...
Under \$200,000.....	223	6	10	16	27	33	45	30	24	21	5	12
Fine paper, total.....	430	4	13	24	37	82	69	81	47	34	21	18
\$5,000,000 and over.....	13	...	1	7	1	2	2	...	...	...	...	...
\$1,000,000—\$4,999,999.....	104	1	2	3	14	37	19	17	5	4	...	2
\$500,000—\$999,999.....	84	...	4	...	6	16	18	23	10	3	2	2
\$200,000—\$499,999.....	100	1	4	4	9	14	14	19	19	9	7	...
Under \$200,000.....	129	2	2	10	7	13	16	22	13	18	12	14
Stationery, office supplies, total.....	859	15	17	15	37	66	71	77	142	135	116	168
\$1,000,000 and over.....	27	...	...	...	...	...	3	3	5	5	4	7
\$500,000—\$999,999.....	58	1	...	...	1	1	2	10	10	12	11	10
\$200,000—\$499,999.....	141	4	3	1	3	1	5	16	32	31	19	26
Under \$200,000.....	633	10	14	14	33	64	61	48	95	87	82	125
Wallpaper, total.....	260	2	1	1	4	7	19	7	19	24	30	146
\$500,000 and over.....	12	...	...	...	1	...	1	...	2	2	1	5
\$200,000—\$499,999.....	25	...	...	...	...	1	2	1	4	1	2	14
Under \$200,000.....	223	2	1	1	3	6	16	6	13	21	27	127
Other paper products, total.....	1,899	74	94	108	154	248	294	279	283	126	88	151
\$5,000,000 and over.....	16	...	1	1	3	2	3	...	...	...	...	...
\$1,000,000—\$4,999,999.....	174	9	20	21	15	23	36	24	20	3	...	3
\$500,000—\$999,999.....	232	8	8	11	13	35	46	47	45	11	3	5
\$200,000—\$499,999.....	411	13	17	18	31	57	65	89	63	29	14	15
Under \$200,000.....	1,066	38	49	57	92	131	144	119	155	83	71	128
FARM PRODUCTS (INEDIBLE)												
Cotton, total.....	266	177	41	14	13	6	4	3	2	...	1	5
\$5,000,000 and over.....	60	42	9	7	1	1	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	138	26	17	1	1	1	...	...	...	...	...	1
\$500,000—\$999,999.....	35	23	6	...	4	...	...	1	...	...	...	...
\$200,000—\$499,999.....	36	17	6	5	5	1	...	...	...	...	1	...
Under \$200,000.....	27	9	3	1	2	3	3	1	1	...	...	4
Grain, total.....	367	253	33	20	23	11	5	3	8	3	4	4
\$5,000,000 and over.....	132	124	5	2	1	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	118	24	16	7	7	3	1	...	...	...	...	...
\$500,000—\$999,999.....	36	20	5	2	5	1	1	...	1	...	1	...
\$200,000—\$499,999.....	44	20	3	6	5	1	1	2	3	1	...	2
Under \$200,000.....	37	5	4	3	5	6	2	1	4	2	3	2
Hides, skins, raw furs, total.....	831	199	153	134	90	26	50	31	30	20	16	32
\$5,000,000 and over.....	13	9	4	...	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	64	21	23	9	4	3	...	1	...	...	...	...
\$500,000—\$999,999.....	97	25	22	25	10	15	4	...	...	...	...	1
\$200,000—\$499,999.....	207	32	48	37	22	19	8	7	3	...	...	1
Under \$200,000.....	450	82	56	53	54	54	35	23	26	20	16	31
Livestock (exc. horses, mules), total.....	411	374	9	8	1	7	1	1	1	2	...	7
\$5,000,000 and over.....	16	16	...	...	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	113	109	2	...	...	...	...	...	...	...	...	...
\$500,000—\$999,999.....	73	69	1	1	...	1	...	1	...	...	...	...
\$200,000—\$499,999.....	121	111	3	3	1	2	1	...	...	...	...	...
Under \$200,000.....	88	69	3	2	...	4	...	...	1	2	...	7
Tobacco (leaf), total.....	106	7	12	12	13	11	11	9	13	4	3	11
\$1,000,000 and over.....	26	5	4	3	5	2	1	3	3	...	...	...
\$500,000—\$999,999.....	11	...	2	2	3	1	1	1	1	...	...	...
\$200,000—\$499,999.....	20	...	1	1	2	5	1	...	5	1	1	3
Under \$200,000.....	49	2	5	6	3	3	5	5	4	3	2	8
Wool, mohair, total.....	269	96	42	31	23	27	20	8	11	1	5	5
\$5,000,000 and over.....	28	22	4	1	...	...	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	74	39	12	9	7	3	3	1	...	...	...	...
\$500,000—\$999,999.....	44	11	13	6	3	6	1	1	2	...	1	...
\$200,000—\$499,999.....	58	16	7	7	7	11	7	2	1	...	...	...
Under \$200,000.....	65	3	6	8	6	7	8	4	8	1	4	5
Other inedible farm products, total.....	177	43	14	17	18	20	23	7	10	10	2	13
\$5,000,000 and over.....	19	12	2	2	2	...	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	40	11	1	4	1	2	1	...	...	...	...	...
\$500,000—\$999,999.....	25	7	3	3	2	7	...	1	...	2	...	...
\$200,000—\$499,999.....	36	7	6	2	7	3	4	1	1	3	...	2
Under \$200,000.....	77	6	2	6	6	8	17	5	9	5	2	11

SALES SIZE AND OPERATING EXPENSES

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
AUTOMOTIVE												
Automobiles (new, used), total.....	702	216	126	81	92	56	41	19	32	11	7	27
\$5,000,000 and over.....	28	14	4	5	1	3	1	...	...	...	...	...
\$1,000,000—\$4,999,999.....	196	48	23	44	18	13	7	...	3	...	...	...
\$500,000—\$999,999.....	112	36	26	8	22	15	2	1	1	1	...	...
\$200,000—\$499,999.....	158	62	16	9	21	15	6	9	3	3	...	3
Under \$200,000.....	214	56	17	15	30	10	17	12	19	7	7	24
Trucks, tractors (road type), total.....	1,931	52	63	92	131	200	288	223	210	114	58	100
\$1,000,000 and over.....	86	7	13	12	14	13	9	5	9	4	...	...
\$500,000—\$999,999.....	208	7	7	10	30	47	42	32	24	14	1	4
\$200,000—\$499,999.....	535	12	11	14	43	78	145	81	73	37	24	18
Under \$200,000.....	702	26	32	64	57	62	42	115	144	59	33	78
Automotive parts, accessories, total.....	11,959	25	134	230	315	723	980	1,191	2,497	1,963	1,120	1,661
\$5,000,000 and over.....	11	2	...	1	2	3	2	...	...	...	...	1
\$1,000,000—\$4,999,999.....	258	5	3	10	12	20	36	53	72	25	12	10
\$500,000—\$999,999.....	573	2	...	5	7	7	58	84	167	105	61	58
\$200,000—\$499,999.....	2,775	4	6	19	23	49	141	255	596	463	246	223
Under \$200,000.....	8,442	72	125	195	271	575	743	799	1,662	1,370	861	1,369
Garage equipment, tools, total.....	387	5	11	10	19	28	12	44	51	67	34	60
\$500,000 and over.....	34	...	2	...	...	4	2	7	11	4	2	2
\$200,000—\$499,999.....	81	...	1	...	1	7	5	17	31	15	2	9
Under \$200,000.....	272	5	8	10	17	17	11	27	49	42	30	44
Tires, tubes, total.....	445	27	40	51	59	107	112	117	170	110	78	90
\$1,000,000 and over.....	11	...	...	...	1	1	2	2	5	...	...	...
\$500,000—\$999,999.....	41	...	1	1	3	6	9	5	4	3	1	1
\$200,000—\$499,999.....	211	3	6	11	14	21	24	34	43	27	16	11
Under \$200,000.....	183	24	33	34	41	72	84	57	117	79	59	78
ELECTRICAL GOODS												
Electrical goods (general line), total.....	537	45	27	12	25	32	43	24	12	3	5	7
\$5,000,000 and over.....	71	1	4	13	16	25	9	2	1	...	...	...
\$1,000,000—\$4,999,999.....	356	41	72	86	54	52	28	10	10	...	2	1
\$500,000—\$999,999.....	89	1	11	9	13	14	20	9	6	1	3	2
Under \$500,000.....	21	2	...	...	2	1	6	3	1	2	...	4
Wiring supplies, construction materials, total.....	1,237	42	70	145	175	317	333	200	221	105	82	151
\$1,000,000 and over.....	162	6	5	12	22	53	39	11	6	2	3	3
\$500,000—\$999,999.....	218	...	5	13	23	47	62	32	15	10	5	6
\$200,000—\$499,999.....	532	13	18	35	54	101	109	67	58	31	10	25
Under \$200,000.....	955	24	42	85	76	116	122	90	142	72	64	117
Apparatus and equipment, total.....	481	12	8	13	22	44	37	28	69	66	53	129
\$1,000,000 and over.....	24	2	...	...	4	4	5	1	4	2	...	2
\$500,000—\$999,999.....	44	...	1	1	1	6	1	3	7	7	4	13
\$200,000—\$499,999.....	82	1	1	4	2	12	5	6	9	12	12	18
Under \$200,000.....	331	9	6	8	15	22	26	18	49	45	37	96
Radio, television sets, total.....	1,172	21	25	33	77	154	172	147	202	152	64	120
\$5,000,000 and over.....	12	...	2	...	3	4	2	...	1	...	...	...
\$1,000,000—\$4,999,999.....	77	1	3	3	11	30	14	2	5	4	...	...
\$500,000—\$999,999.....	134	4	2	2	6	20	24	16	13	11	4	2
\$200,000—\$499,999.....	334	2	4	11	2	23	51	49	40	30	11	11
Under \$200,000.....	741	14	16	17	49	90	97	75	143	107	49	107
Refrigerators, equipment (household), total.....	221	3	24	15	25	45	33	20	23	11	3	15
\$5,000,000 and over.....	27	3	17	...	2	3	1	...	1	...	...	...
\$1,000,000—\$4,999,999.....	71	...	7	...	14	21	12	6	2	...	...	...
\$500,000—\$999,999.....	29	...	2	1	7	13	8	1	1	1	...	...
\$200,000—\$499,999.....	31	...	4	3	7	6	5	4	1	...	1	1
Under \$200,000.....	63	...	2	1	4	1	6	8	15	9	3	14
Electrical appliances (general line), total.....	359	8	16	19	33	108	87	33	34	9	2	10
\$5,000,000 and over.....	37	...	3	7	4	16	6	...	1	...	...	...
\$1,000,000—\$4,999,999.....	161	...	5	7	17	62	47	15	5	...	...	...
\$500,000—\$999,999.....	62	1	1	2	6	18	23	4	7	...	...	...
\$200,000—\$499,999.....	46	2	1	1	3	10	6	7	11	3	...	2
Under \$200,000.....	53	2	6	2	3	2	7	11	5	2	8	8
Other appliances, specialties, total.....	627	10	24	25	47	4	114	85	98	62	50	82
\$1,000,000 and over.....	97	1	3	5	15	26	25	15	4	3	...	...
\$500,000—\$999,999.....	78	...	2	4	5	12	23	14	9	4	1	3
\$200,000—\$499,999.....	127	6	7	5	8	14	18	21	7	7	6	9
Under \$200,000.....	385	3	11	11	19	33	44	38	64	42	43	71
HARDWARE, PLUMBING, HEATING												
Hardware, general line (with industrial department), total.....	358	...	3	15	27	68	89	68	60	15	10	3
\$5,000,000 and over.....	55	...	...	2	5	21	20	4	3	...	...	...
\$1,000,000—\$4,999,999.....	196	...	2	7	1	42	49	42	26	5	3	...
\$500,000—\$999,999.....	80	...	1	5	5	16	19	12	7	2	2	2
\$200,000—\$499,999.....	20	...	...	1	4	...	2	2	2	1	1	1
Under \$200,000.....	17	...	...	...	3	...	2	1	5	2	...	...
Hardware, general line (without industrial department), total.....	304	...	4	11	22	69	81	44	45	15	4	2
\$5,000,000 and over.....	14	1	...	1	1	12	2	1	...	1	...	...
\$1,000,000—\$4,999,999.....	139	1	...	3	17	29	41	10	3	3	1	...
\$500,000—\$999,999.....	118	2	2	3	6	20	26	29	20	4	2	1
\$200,000—\$499,999.....	73	...	1	...	1	3	9	4	10	5	...	...
Under \$200,000.....	22	2	1	5	2	5	3	1	5	2	1	1

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.9%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
HARDWARE, PLUMBING, HEATING—Continued												
Hardware, specialty line, total.....	1,423	33	36	75	92	166	179	192	265	153	93	139
\$1,000,000 and over.....	37	1	...	2	3	9	3	6	5	3	4	1
\$500,000--\$999,999.....	74	1	1	7	4	11	12	11	20	1	4	2
\$200,000--\$499,999.....	373	7	7	9	18	60	51	70	73	46	15	17
Under \$200,000.....	939	24	28	57	67	86	113	105	167	103	70	119
Plumbing, heating (general line), total.....	1,951	36	74	151	229	398	429	229	162	90	51	102
\$1,000,000 and over.....	352	1	6	40	44	112	89	41	14	3	...	2
\$500,000--\$999,999.....	321	2	12	26	52	88	114	50	27	2	4	4
\$200,000--\$499,999.....	546	11	21	36	64	111	132	68	48	23	14	18
Under \$200,000.....	672	12	35	49	69	87	94	76	73	62	33	78
Heating (inc. stoves, ranges), total.....	548	10	19	31	37	60	75	56	81	59	36	84
\$1,000,000 and over.....	34	...	3	3	2	10	4	5	4	1	1	1
\$500,000--\$999,999.....	52	1	3	2	4	7	13	10	6	1	3	2
\$200,000--\$499,999.....	133	2	4	10	12	18	22	17	17	12	4	15
Under \$200,000.....	329	7	9	16	19	25	36	24	54	45	28	66
Plumbing, fixtures, supplies, total.....	889	22	36	66	82	135	134	101	124	70	39	69
\$1,000,000 and over.....	63	1	...	11	8	13	11	8	5	5	...	1
\$500,000--\$999,999.....	112	2	8	3	11	27	26	7	20	3	1	4
\$200,000--\$499,999.....	219	5	12	14	24	42	37	33	27	14	4	7
Under \$200,000.....	495	25	16	38	39	53	60	53	72	48	34	57
Air conditioning, ventilating equipment, total.....	329	6	7	12	7	21	24	25	54	26	22	75
\$1,000,000 and over.....	17	...	...	1	1	...	4	2	3	3	1	2
\$500,000--\$999,999.....	31	...	...	1	...	1	7	5	5	...	...	5
\$200,000--\$499,999.....	70	1	2	3	...	2	7	11	20	8	10	6
Under \$200,000.....	202	5	5	7	6	18	16	15	26	20	22	62
LUMBER, CONSTRUCTION MATERIALS												
Lumber, millwork (with yards), total.....	2,342	174	125	183	217	339	289	263	282	207	116	248
\$5,000,000 and over.....	34	9	5	9	5	3	1	1	...	1	...	...
\$1,000,000--\$4,999,999.....	478	31	44	65	57	72	62	57	34	29	12	9
\$500,000--\$999,999.....	417	23	18	38	44	62	42	54	53	37	17	12
\$200,000--\$499,999.....	593	16	31	39	67	81	74	73	85	46	34	37
Under \$200,000.....	936	25	27	32	39	79	92	83	110	94	53	190
Brick, tile, terra cotta, total.....	264	10	13	23	21	35	40	20	34	20	15	33
\$1,000,000 and over.....	17	2	...	1	3	5	3	2	1	...	...	...
\$500,000--\$999,999.....	42	...	5	6	4	11	5	5	8	2	1	1
\$200,000--\$499,999.....	67	4	1	6	9	9	13	7	5	6	3	4
Under \$200,000.....	134	4	7	10	5	10	19	6	20	12	11	28
Cement, lime, plaster, total.....	212	1	7	5	16	21	31	27	33	24	17	20
\$1,000,000 and over.....	23	...	1	...	3	2	4	...	2	6	2	3
\$500,000--\$999,999.....	39	...	4	...	3	3	6	7	9	3	2	2
\$200,000--\$499,999.....	74	...	...	1	1	10	12	12	13	5	7	8
Under \$200,000.....	66	1	2	4	4	6	9	8	9	10	6	7
Glass (building), total.....	339	...	4	4	8	7	18	12	49	62	57	118
\$1,000,000 and over.....	26	...	...	...	1	1	4	1	2	6	7	4
\$500,000--\$999,999.....	36	...	...	...	...	1	2	4	7	7	3	12
\$200,000--\$499,999.....	75	...	2	3	...	...	6	1	14	12	12	25
Under \$200,000.....	202	...	2	1	7	5	6	6	26	37	35	77
Sand, gravel, crushed stone, total.....	192	5	1	3	6	5	9	4	12	12	18	123
\$1,000,000 and over.....	14	...	...	2	1	...	...	1	...	2	...	4
\$500,000--\$999,999.....	15	1	1	...	1	...	...	1	3	1	4	3
\$200,000--\$499,999.....	34	...	...	...	2	...	2	1	2	4	3	20
Under \$200,000.....	135	2	...	1	2	5	5	1	7	5	11	96
Ready-mixed concrete distributor, total.....	392	...	...	1	...	5	16	19	36	37	54	186
\$1,000,000 and over.....	43	...	...	...	...	1	3	3	7	8	5	16
\$500,000--\$999,999.....	71	...	...	...	...	1	5	...	9	8	11	27
\$200,000--\$499,999.....	32	...	...	1	...	1	3	7	4	8	13	55
Under \$200,000.....	162	...	...	...	...	6	5	9	16	13	25	88
Roofing, siding, insulation, total.....	344	19	42	43	48	57	36	22	25	14	10	27
\$1,000,000 and over.....	37	4	4	6	4	5	10	1	...	1	...	2
\$500,000--\$999,999.....	57	1	9	7	11	14	5	2	2	3	...	4
\$200,000--\$499,999.....	110	4	22	15	18	23	10	5	6	1	1	5
Under \$200,000.....	140	10	8	17	15	15	11	14	17	9	9	16
Miscellaneous construction materials, total.....	342	21	29	67	75	84	75	84	114	89	49	151
\$1,000,000 and over.....	98	...	5	7	11	13	9	10	12	15	3	11
\$500,000--\$999,999.....	147	6	5	10	16	16	10	17	13	15	6	14
\$200,000--\$499,999.....	159	7	12	19	30	27	27	24	42	19	15	38
Under \$200,000.....	344	7	7	24	12	22	27	33	47	46	25	88

SALES SIZE AND OPERATING EXPENSES

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Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5 0%	5 0% to 6 9%	7 0% to 8 9%	9 0% to 10 9%	11 0% to 13 9%	14 0% to 16 9%	17 0% to 19 9%	20 0% to 24 9%	25 0% to 29 9%	30 0% to 34 9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT												
Commercial refrigeration equipment, total.....	1,205	3	20	13	33	61	108	116	220	234	161	236
\$500,000 and over.....	63	...	1	1	3	3	7	10	16	14	4	4
\$200,000—\$499,999.....	256	...	3	1	3	11	12	33	61	42	43	41
Under \$200,000.....	886	3	16	11	27	47	83	73	143	178	114	191
Office machines, equipment (exc. furniture).....	881	2	6	9	17	28	39	41	121	142	138	332
\$500,000 and over.....	34	...	...	2	...	...	3	...	3	3	5	8
\$200,000—\$499,999.....	61	...	1	...	1	...	3	3	9	12	13	20
Under \$200,000.....	796	2	5	7	16	28	33	38	111	127	120	310
Restaurant, hotel supplies (principally nonfood), total.....	833	6	11	20	31	78	93	104	158	146	76	110
\$1,000,000 and over.....	27	...	...	...	1	2	5	2	6	5	4	2
\$500,000—\$999,999.....	53	1	1	1	2	1	6	14	8	13	4	2
\$200,000—\$499,999.....	152	1	1	3	7	11	21	21	32	28	12	15
Under \$200,000.....	601	4	9	16	26	64	61	68	146	150	56	91
Store machines, fixtures, equipment, total.....	1,473	13	23	46	69	124	125	102	305	239	134	227
\$1,000,000 and over.....	32	...	1	2	1	5	3	5	8	3	2	2
\$500,000—\$999,999.....	91	1	3	4	2	9	11	9	19	13	10	9
\$200,000—\$499,999.....	267	3	2	2	10	27	22	26	68	43	20	44
Under \$200,000.....	1,083	9	17	39	55	93	89	62	211	180	112	232
Other commercial machines, equipment, total.....	274	5	12	11	17	21	34	43	71	53	39	62
\$1,000,000 and over.....	14	...	...	...	1	1	...	3	2	...	1	6
\$500,000—\$999,999.....	44	1	1	...	1	2	2	3	4	6	1	1
\$200,000—\$499,999.....	61	...	1	1	2	4	7	11	11	7	10	5
Under \$200,000.....	273	4	10	1	13	14	25	26	47	47	27	50
Construction machinery, equipment, total.....	612	11	23	34	62	132	127	163	151	51	33	61
\$5,000,000 and over.....	11	...	1	1	...	2	3	3	1	...	...	...
\$1,000,000—\$4,999,999.....	243	1	3	4	16	42	81	52	31	3	4	2
\$500,000—\$999,999.....	123	1	3	8	21	24	35	46	39	8	3	6
\$200,000—\$499,999.....	268	1	6	8	14	26	37	39	49	15	3	11
Under \$200,000.....	267	8	17	11	17	34	31	23	43	25	23	42
Farm-dairy machinery, equipment, total.....	240	20	54	61	72	127	137	112	92	66	38	45
\$5,000,000 and over.....	10	4	9	...	1	1	1	...	4	...	...	...
\$1,000,000—\$4,999,999.....	44	8	2	13	13	13	15	11	4	1	...	1
\$500,000—\$999,999.....	91	7	3	8	7	13	21	17	1	3	...	2
\$200,000—\$499,999.....	169	6	1	6	11	33	35	27	25	15	9	1
Under \$200,000.....	465	11	21	33	39	67	65	53	59	47	49	41
Industrial machinery, equipment (general line), total.....	232	2	2	5	1	28	52	51	42	16	5	13
\$1,000,000 and over.....	177	2	1	3	6	15	31	21	17	2	1	1
\$500,000—\$999,999.....	87	...	...	1	2	11	18	22	14	4	1	5
\$200,000—\$499,999.....	19	...	1	...	...	1	1	1	5	2	1	2
Under \$200,000.....	19	...	...	...	2	1	3	1	2	2	2	5
Belting, hose, packing, total.....	232	...	8	5	12	7	29	20	40	27	26	31
\$500,000 and over.....	32	...	...	...	2	3	5	9	13	4	2	...
\$200,000—\$499,999.....	42	...	...	1	4	2	9	5	9	5	6	7
Under \$200,000.....	146	...	8	4	6	2	15	2	24	28	20	23
Machine tools, total.....	514	13	20	31	52	52	64	60	90	47	34	62
\$1,000,000 and over.....	44	1	3	6	4	2	4	2	3	2	1	2
\$500,000—\$999,999.....	37	1	3	4	...	2	2	5	3	...	...	2
\$200,000—\$499,999.....	111	3	3	7	17	15	14	27	27	4	7	9
Under \$200,000.....	322	2	11	14	17	26	4	31	54	38	26	57
Mine, mill supply houses, total.....	617	3	21	32	35	65	93	96	103	61	44	69
\$1,000,000 and over.....	81	3	2	7	11	14	18	17	9	1	...	1
\$500,000—\$999,999.....	52	1	2	4	1	7	14	14	11	1	1	2
\$200,000—\$499,999.....	163	3	4	11	9	25	19	33	33	17	12	2
Under \$200,000.....	315	1	13	11	14	24	34	31	51	42	31	57
Oil well, oil refining supply houses, total.....	1,017	219	133	112	92	...	34	53	72	35	26	26
\$5,000,000 and over.....	15	6	2	3	1	...	...	1	...	...	...	...
\$1,000,000—\$4,999,999.....	184	77	23	30	11	15	9	4	10	3	2	1
\$500,000—\$999,999.....	211	79	35	34	12	11	12	7	9	2	3	1
\$200,000—\$499,999.....	294	47	64	32	22	26	24	22	21	13	2	15
Under \$200,000.....	313	17	9	24	41	31	37	19	37	17	19	69
Printing machinery, supplies (exc. paper), total.....	193	3	2	6	12	16	22	15	34	26	17	57
\$500,000 and over.....	19	...	...	...	1	1	3	3	5	2	1	...
\$200,000—\$499,999.....	34	...	...	1	1	...	3	3	7	7	4	...
Under \$200,000.....	146	2	2	5	10	15	13	9	22	17	12	57
Rope, cordage, total.....	16	9	12	11	15	1	17	9	1	5	...	3
\$1,000,000 and over.....	12	3	5	1	5	1	3	...	...	...	...	...
\$500,000—\$999,999.....	19	3	3	...	4	...	3	...	...	...	...	...
\$200,000—\$499,999.....	27	2	5	2	7	5	3	4	7	...	...	1
Under \$200,000.....	47	1	5	6	5	3	2	3	5	5	...	2

WHOLESALE TRADE—GENERAL STATISTICS

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5.0%	5.0% to 6.9%	7.0% to 8.0%	9.0% to 10.9%	11.0% to 13.9%	14.0% to 16.9%	17.0% to 19.9%	20.0% to 24.9%	25.0% to 29.9%	30.0% to 34.9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
INDUSTRIAL, COMMERCIAL, PROFESSIONAL, FARM MACHINERY, EQUIPMENT—Continued												
Used machinery, equipment, total.....	166	4	3	2	4	16	18	21	25	21	12	40
\$500,000 and over.....	18	...	1	1	...	2	2	3	3	1	1	4
\$200,000--\$499,999.....	25	...	...	...	1	3	4	5	4	1	2	5
Under \$200,000.....	143	4	2	1	3	11	12	13	18	19	9	31
Other industrial machinery, supplies, total.....	3,966	61	69	126	186	354	459	492	789	478	325	621
\$5,000,000 and over.....	11	2	...	...	...	2	...	3	3	...	...	...
\$1,000,000--\$4,999,999.....	224	4	3	6	16	30	53	52	35	9	4	7
\$500,000--\$999,999.....	312	9	9	11	22	37	47	68	53	23	15	18
\$200,000--\$499,999.....	818	12	13	27	36	96	111	128	185	104	56	67
Under \$200,000.....	2,596	34	39	82	112	205	244	241	513	342	250	529
Dental supply houses, total.....	463	2	7	16	11	22	32	44	120	95	61	53
\$500,000 and over.....	46	...	...	...	...	...	...	1	21	10	8	6
\$200,000--\$499,999.....	162	1	1	1	1	1	3	9	33	31	14	8
Under \$200,000.....	315	2	6	15	10	21	29	34	66	54	39	39
Religious supply houses, total.....	143	4	4	5	3	10	12	8	23	21	22	31
\$200,000 and over.....	21	1	1	...	...	2	...	2	4	2	6	3
Under \$200,000.....	122	3	3	5	3	8	12	6	19	19	16	28
School equipment, supplies, total.....	249	10	10	8	12	24	36	21	47	40	15	26
\$1,000,000 and over.....	13	...	2	...	...	2	3	1	3	2	...	...
\$500,000--\$999,999.....	23	...	1	...	...	1	2	4	9	5	...	...
\$200,000--\$499,999.....	49	...	1	...	...	3	19	7	10	10	1	2
Under \$200,000.....	164	10	6	7	12	13	21	9	25	23	14	24
Surgical, medical hospital equipment, supplies, total.....	697	3	6	12	17	58	67	80	152	115	75	112
\$1,000,000 and over.....	36	...	...	...	...	1	4	9	13	6	1	1
\$500,000--\$999,999.....	63	...	1	...	...	1	6	12	25	8	5	3
\$200,000--\$499,999.....	163	...	...	1	4	15	14	34	43	34	11	7
Under \$200,000.....	435	3	5	11	13	41	43	30	75	60	53	101
Other professional equipment, supplies, total.....	994	8	5	14	16	34	53	43	87	96	111	522
\$1,000,000 and over.....	21	1	...	...	...	...	4	1	5	4	4	2
\$500,000--\$999,999.....	38	...	1	...	...	...	5	3	7	8	6	6
\$200,000--\$499,999.....	145	1	...	3	1	6	4	5	17	17	15	76
Under \$200,000.....	790	6	4	16	13	28	40	34	58	67	86	438
Barber, beauty supply houses, total.....	1,463	5	13	9	20	44	69	59	126	158	221	340
\$500,000 and over.....	13	...	...	...	1	...	1	...	...	1	6	4
\$200,000--\$499,999.....	167	...	...	...	1	1	1	2	5	16	32	50
Under \$200,000.....	943	5	13	9	19	43	67	56	121	141	183	286
Laundry, dry cleaning equipment, supplies, total.....	327	5	3	11	11	26	45	64	94	47	25	46
\$1,000,000 and over.....	22	...	...	...	...	1	4	4	10	2	...	1
\$500,000--\$999,999.....	51	...	...	...	...	1	6	19	19	2	1	3
\$200,000--\$499,999.....	33	...	...	2	3	3	12	25	25	12	5	6
Under \$200,000.....	221	5	3	9	9	31	23	16	40	31	19	36
Shoe findings, total.....	1,299	9	85	101	119	173	168	152	174	106	44	87
\$1,000,000 and over.....	48	12	11	6	4	7	4	4	...	...	...	...
\$500,000--\$999,999.....	55	4	11	7	11	9	4	6	2	...	...	2
\$200,000--\$499,999.....	201	11	10	15	17	33	22	38	30	15	4	6
Under \$200,000.....	975	43	64	70	91	122	133	106	138	89	40	79
Undertakers' supplies, total.....	100	...	3	1	4	6	7	9	15	18	11	26
\$200,000 and over.....	12	...	1	...	...	...	...	2	1	2	2	4
Under \$200,000.....	88	...	2	1	4	6	7	7	14	16	9	22
Uprolsterers' supplies, total.....	194	...	6	5	20	26	20	19	37	14	6	15
\$500,000 and over.....	26	...	...	...	1	3	5	6	10	1	...	...
\$200,000--\$499,999.....	44	...	...	...	3	7	12	1	14	4	1	1
Under \$200,000.....	120	2	5	5	16	26	13	12	13	9	5	14
Other service equipment, supplies, total.....	1,184	21	29	29	46	87	83	81	197	205	121	285
\$1,000,000 and over.....	12	2	2	...	1	1	...	1	1	4	...	...
\$500,000--\$999,999.....	49	3	4	1	2	7	2	1	4	13	1	5
\$200,000--\$499,999.....	152	1	4	3	2	15	11	13	31	30	15	27
Under \$200,000.....	971	15	19	25	35	64	70	66	161	158	105	253
Aircraft, aeronautical equipment, supplies, total.....	175	1	3	4	6	6	11	12	33	24	22	53
\$1,000,000 and over.....	10	...	...	...	...	...	...	...	2	1	4	2
\$500,000--\$999,999.....	15	...	2	...	...	...	2	2	3	...	2	3
\$200,000--\$499,999.....	26	...	...	1	2	1	1	2	4	6	3	4
Under \$200,000.....	124	1	1	2	4	5	7	8	24	17	13	42
Railroad equipment, supplies, total.....	75	4	3	3	8	4	8	7	13	5	7	13
\$1,000,000 and over.....	13	2	...	1	4	1	2	2	3	2	...	1
\$200,000--\$499,999.....	23	1	2	1	3	2	3	2	4	2	1	2
Under \$200,000.....	34	1	1	1	1	1	3	3	6	1	6	10
Marine equipment, supplies, total.....	323	5	2	12	20	31	48	40	50	36	31	44
\$1,000,000 and over.....	26	...	...	1	2	3	6	4	2	1	...	1
\$500,000--\$999,999.....	41	...	...	...	2	...	11	8	12	3	4	1
\$200,000--\$499,999.....	34	1	...	2	8	12	12	13	14	11	4	7
Under \$200,000.....	172	4	...	9	8	16	19	15	26	21	23	35
Other transportation equipment, supplies, total.....	45	1	2	...	2	...	7	5	7	2	5	9
\$200,000 and over.....	12	...	...	...	1	...	3	3	2	1	2	1
Under \$200,000.....	33	1	2	...	1	...	4	2	5	1	3	8

SALES SIZE AND OPERATING EXPENSES

2.121

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS - UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5 0%	5 0% to 6 9%	7 0% to 8 9%	9 0% to 10 9%	11 0% to 13 9%	14 0% to 16 9%	17 0% to 19 9%	20 0% to 24 9%	25 0% to 29 9%	30 0% to 34 9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
METALS, METALWORK (EXC. SCRAP)												
Iron, steel and products, total.....	1,359	49	67	96	98	173	176	148	125	123	83	167
\$5,000,000 and over.....	36	5	4	1	7	5	11	1	1	...	...	1
\$1,000,000—\$4,999,999.....	285	7	23	11	23	47	51	39	34	18	11	12
\$500,000—\$999,999.....	73	9	14	14	13	7	24	31	32	23	11	17
\$200,000—\$499,999.....	301	7	9	25	23	4	4	31	48	35	19	25
Under \$200,000.....	507	61	17	29	31	41	4	46	76	47	44	112
Nonferrous metals, metalwork, total.....	231	27	27	27	21	47	23	15	19	12	7	13
\$5,000,000 and over.....	1	5	1	1	...	2	...	1	...	...	...	...
\$1,000,000—\$4,999,999.....	58	9	3	8	7	17	...	3	3	1	...	...
\$500,000—\$999,999.....	39	3	6	6	6	7	4	3	3	...	1	...
\$200,000—\$499,999.....	48	3	5	4	2	13	5	4	6	3	...	3
Under \$200,000.....	76	7	5	8	6	8	6	6	6	8	6	10
WASTE MATERIALS												
Iron, steel scrap, total.....	3,422	163	187	218	241	388	391	323	406	257	157	319
\$5,000,000 and over.....	60	28	9	7	3	1	1	1	...	...	...	...
\$1,000,000—\$4,999,999.....	248	36	29	25	21	33	45	22	20	8	...	3
\$500,000—\$999,999.....	16	25	23	24	33	27	47	33	27	15	6	6
\$200,000—\$499,999.....	488	20	26	32	53	73	67	71	71	33	14	28
Under \$200,000.....	1,993	53	98	125	131	143	230	176	221	211	137	296
Other scrap, waste materials, total.....	4,741	225	242	26	34	572	499	436	566	440	334	740
\$1,000,000 and over.....	192	27	31	23	21	25	12	24	12	6	3	3
\$500,000—\$999,999.....	291	24	25	25	17	24	20	30	20	14	12	12
\$200,000—\$499,999.....	619	37	45	33	42	74	68	79	92	47	33	69
Under \$200,000.....	3,548	133	149	179	148	394	393	311	432	359	284	665
OTHER TRADES												
Cameras, photographic goods, total.....	4-5	12	5	2	17	51	56	62	61	37	35	89
\$1,000,000 and over.....	2	...	1	2	...	7	7	4	2	2	1	...
\$500,000—\$999,999.....	44	...	...	3	...	11	2	1	3	3	...	1
\$200,000—\$499,999.....	99	...	...	5	...	4	12	14	12	9	11	8
Under \$200,000.....	274	10	4	2	1	23	23	32	32	23	23	87
Sporting goods, toys, games, total.....	1,692	36	79	94	115	211	143	216	271	174	106	168
\$1,000,000 and over.....	51	...	1	1	...	1	6	9	1	1	2	3
\$500,000—\$999,999.....	105	2	2	4	...	19	21	16	13	13	8	1
\$200,000—\$499,999.....	324	4	14	22	14	4	54	62	55	27	14	13
Under \$200,000.....	1,213	31	57	67	88	133	158	142	193	133	82	151
Other recreation goods.....	39	2	1	3	1	5	5	5	7	2	4	4
Books, periodicals, newspapers, total.....	1,572	24	56	77	132	233	278	262	174	110	86	205
\$1,000,000 and over.....	87	...	2	2	...	17	25	15	13	2	4	4
\$500,000—\$999,999.....	109	...	2	3	...	6	2	31	13	15	6	4
\$200,000—\$499,999.....	332	1	7	11	19	14	27	60	30	15	14	14
Under \$200,000.....	1,449	21	43	61	94	132	135	114	116	27	63	143
Coal, coke (with yard), total.....	34	41	32	31	27	39	31	31	44	27	11	32
\$5,000,000 and over.....	23	12	...	2	...	2	1	1	...	...	...	...
\$1,000,000—\$4,999,999.....	57	12	...	7	...	1	5	3	1	1	...	...
\$500,000—\$999,999.....	51	5	14	5	...	3	...	7	5	...	...	11
\$200,000—\$499,999.....	91	4	2	1	...	17	...	1	13	6	3	...
Under \$200,000.....	113	4	3	2	4	17	...	10	25	11	...	21
Feed, total.....	847	124	124	14	10	96	7	42	36	15	10	23
\$5,000,000 and over.....	21	14	5	2	...	...	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	98	42	13	16	11	11	3	...	1	1	...	...
\$500,000—\$999,999.....	112	3	21	21	16	1	2	3	1	1	1	...
\$200,000—\$499,999.....	243	41	36	54	41	3	16	15	4	3	2	1
Under \$200,000.....	373	57	49	47	32	45	13	23	30	17	9	22
Fertilizers, agricultural chemicals, total.....	238	26	20	19	31	30	16	23	20	14	13	32
\$1,000,000 and over.....	31	5	5	4	9	6	3	...	1	1	2	...
\$500,000—\$999,999.....	21	2	3	...	7	5	1	5	2	...	1	...
\$200,000—\$499,999.....	64	11	4	7	9	11	5	5	4	4	3	2
Under \$200,000.....	112	8	8	2	6	2	7	5	15	9	8	30
Seeds, total.....	474	43	38	56	41	64	52	36	38	29	30	53
\$1,000,000 and over.....	77	2	15	12	...	12	7	3	3	4	3	4
\$500,000—\$999,999.....	73	3	5	11	11	11	8	5	2	5	6	2
\$200,000—\$499,999.....	131	6	12	11	13	22	12	15	15	5	6	10
Under \$200,000.....	193	21	6	16	12	19	11	13	12	15	15	37
Other farm supplies, total.....	72	7	15	11	...	...	4	4	4	4	1	7
\$1,000,000 and over.....	26	5	12	3	5	...	1	...	...	...	...	...
\$500,000—\$999,999.....	7	...	1	5	...	1	...	...	...	...	...	...
\$200,000—\$499,999.....	8	1	...	1	1	1	1	...	...	...	1	...
Under \$200,000.....	31	1	2	2	3	4	2	4	4	2	...	7
Jewelry (general line), total.....	382	15	17	30	27	57	63	51	57	32	12	10
\$1,000,000 and over.....	46	3	1	1	3	7	16	2	4	2	1	...
\$500,000—\$999,999.....	59	1	2	17	3	5	9	12	12	3	...	2
\$200,000—\$499,999.....	131	1	7	2	5	20	25	14	26	14	4	7
Under \$200,000.....	146	5	7	11	16	25	12	17	15	19	...	6
Clocks, watches, total.....	428	42	24	22	43	57	42	37	25	32	15	42
\$1,000,000 and over.....	23	1	2	1	1	3	...	3	...	4	...	...
\$500,000—\$999,999.....	3	2	2	2	3	...	6	...	...	...	3	...
\$200,000—\$499,999.....	74	10	4	3	...	...	15	...	...	4	5	4
Under \$200,000.....	328	29	16	22	31	45	21	15	37	24	17	42

Table 2F.—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS OF SERVICE WHOLESALERS UNITED STATES, BY KIND OF BUSINESS, BY SALES SIZE: 1948—Continued

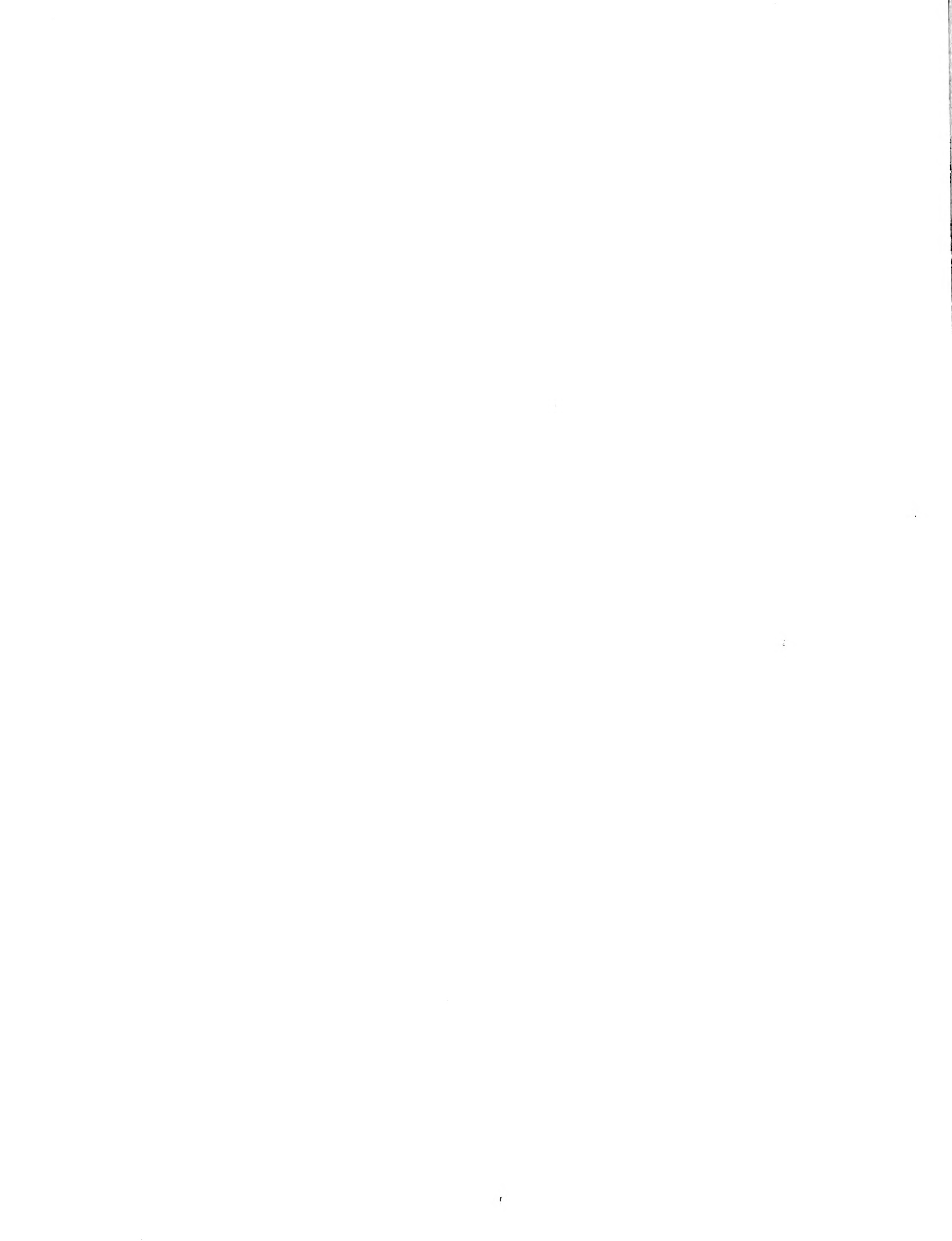
Kind of business and sales-size group	All establishments (Number)	Establishments having operating expense ratios as percent of sales of—										
		Less than 5 0%	5 0% to 6 9%	7 0% to 8 9%	9 0% to 10 9%	11 0% to 13 9%	14 0% to 16 9%	17 0% to 19 9%	20 0% to 24 9%	25 0% to 29 9%	30 0% to 34 9%	35% or more
		(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
DIET TRADES—Continued												
Precious stones, metals, total.....	513	170	70	51	44	36	37	22	34	13	12	24
\$1,000,000 and over.....	38	25	5	3	1	...	...	4	...	...	...	...
\$500,000—\$999,999.....	70	29	10	8	10	4	2	2	3	1	...	1
\$200,000—\$499,999.....	113	45	18	13	10	5	6	3	6	4	2	1
Under \$200,000.....	292	71	37	27	23	27	29	13	25	8	10	22
Watch materials, jewelers' tools, supplies, total.....	273	9	9	14	15	17	28	26	52	31	23	49
\$500,000 and over.....	11	1	1	...	...	...	...	4	...	1	2	2
\$200,000—\$499,999.....	37	...	1	...	2	2	2	11	3	8	3	3
Under \$200,000.....	225	8	7	13	13	15	26	18	41	27	13	44
Costume jewelry, total.....	435	7	14	14	29	29	45	42	86	59	45	65
\$1,000,000 and over.....	10	1	...	...	1	2	1	1	1	1	2	...
\$500,000—\$999,999.....	19	...	...	...	1	...	2	3	8	3	1	5
\$200,000—\$499,999.....	60	1	2	1	3	6	6	10	10	10	6	5
Under \$200,000.....	346	5	12	13	24	21	36	28	67	45	36	59
Other jewelry, total.....	1,309	123	104	97	91	140	132	109	178	112	74	149
\$1,000,000 and over.....	19	1	...	1	...	1	3	2	8	2	...	1
\$500,000—\$999,999.....	36	1	1	2	1	4	5	9	5	4	2	7
\$200,000—\$499,999.....	134	15	10	12	9	14	14	18	20	10	5	7
Under \$200,000.....	1,120	106	93	82	81	121	110	80	145	96	67	139
Petroleum and products, total.....	1,012	81	58	77	79	106	115	77	138	94	51	136
\$1,000,000 and over.....	80	38	12	12	9	5	6	2	5	...	1	...
\$500,000—\$999,999.....	90	8	5	6	12	17	18	8	8	...	1	4
\$200,000—\$499,999.....	222	20	13	18	20	28	26	19	31	19	9	19
Under \$200,000.....	620	25	28	41	38	56	65	48	94	72	40	113
Flowers (cut), potted plants, total.....	539	11	12	19	37	69	84	67	75	39	24	102
\$1,000,000 and over.....	1e	...	...	1	...	3	4	4	2	2	...	...
\$500,000—\$999,999.....	42	...	...	1	4	11	15	4	6	3	1	3
\$200,000—\$499,999.....	141	...	...	6	9	22	35	27	21	8	3	10
Under \$200,000.....	334	11	12	11	24	33	30	32	46	26	20	89
Bulbs and plants, total.....	90	1	...	2	2	3	8	9	19	17	5	24
\$200,000 and over.....	28	...	...	...	2	2	2	5	7	5	...	5
Under \$200,000.....	62	1	...	2	...	1	6	4	12	12	5	19
Forest products (exc. lumber), total.....	357	25	9	14	25	27	33	28	31	32	35	98
\$1,000,000 and over.....	29	6	2	3	6	3	3	3	1	1	...	1
\$500,000—\$999,999.....	13	2	...	1	...	...	...	3	1	1	1	4
\$200,000—\$499,999.....	51	4	2	5	4	3	5	3	5	5	4	11
Under \$200,000.....	264	13	5	5	15	21	25	19	24	25	30	82
General merchandise, total.....	98	4	16	12	8	20	11	13	6	1	...	2
\$5,000,000 and over.....	26	4	4	2	4	6	...	5	1	...	...	...
\$1,000,000—\$4,999,999.....	40	4	9	...	...	7	4	5	4	...	...	1
\$500,000—\$999,999.....	14	...	3	2	1	4	2	2	...	...	...	...
Under \$500,000.....	18	1	...	2	3	3	5	1	1	1	...	1
Leather goods, total.....	113	2	1	5	6	11	16	8	27	7	12	18
\$200,000 and over.....	22	...	...	3	1	3	4	1	5	2	2	1
Under \$200,000.....	91	2	1	2	5	8	12	7	22	5	10	17
Oils and fats (inedible), total.....	64	14	4	8	5	8	3	3	3	3	5	8
\$1,000,000 and over.....	21	8	2	5	1	3	1	...	1	...	...	...
\$500,000—\$999,999.....	12	3	1	1	1	1	...	2	...	...	2	1
Under \$500,000.....	31	3	1	2	3	4	2	1	2	3	3	7
Textiles and materials, other than dry goods, total.....	593	43	38	32	51	75	88	63	63	59	39	51
\$1,000,000 and over.....	42	12	4	6	5	4	5	1	2	3	...	...
\$500,000—\$999,999.....	41	3	...	1	2	11	8	4	2	6	1	3
\$200,000—\$499,999.....	129	6	5	7	8	15	26	15	20	14	5	8
Under \$200,000.....	386	22	19	24	36	45	49	43	39	36	33	40
Yarns, total.....	210	38	30	31	20	14	23	21	11	4	8	10
\$1,300,000 and over.....	32	17	11	5	1	2	1	...	...	...	...	...
\$500,000—\$999,999.....	34	7	3	7	3	2	1	4	1	1	1	...
\$200,000—\$499,999.....	50	6	10	11	4	4	5	6	2	...	1	1
Under \$200,000.....	98	13	6	8	12	6	16	11	8	3	6	9
Kind of business n.e.c., total.....	1,836	91	78	105	131	179	193	152	249	170	131	357
\$1,000,000 and over.....	18	15	1	1	...	1	...	...	...	...	...	...
\$1,000,000—\$4,999,999.....	50	8	6	6	2	5	6	7	3	2	3	2
\$500,000—\$999,999.....	97	6	2	4	16	10	8	12	17	6	8	8
\$200,000—\$499,999.....	273	13	16	20	26	29	36	38	30	27	15	23
Under \$200,000.....	1,398	49	53	74	87	134	143	95	199	135	105	324

n.e.c. Not elsewhere classified.

SALES SIZE AND OPERATING EXPENSES

INDEX TO KINDS OF BUSINESS IN TABLES A, B, C, D, E, AND F

Table A							Table B						
Kind of business	Table A Sales (page)	Table B Sales (page)	Table C Sales (page)	Table D Sales (page)	Table E Sales (page)	Table F Sales (page)	Kind of business	Table B Sales (page)	Table C Sales (page)	Table D Sales (page)	Table E Sales (page)	Table F Sales (page)	
													Table A Sales (page)	Table B Sales (page)	Table C Sales (page)	Table D Sales (page)	Table E Sales (page)	Table F Sales (page)
Groceries, confectionery, meats:							Hardware, plumbing, heating:						
Groceries (general line)							Plumbing, heating equipment, supplies:						
Not sponsoring cooperative, voluntary groups	2.11	2.11	2.11	2.11	2.11	2.11	Plumbing, heating (general line)	2.06	2.13	2.48	2.8	2.103	
Voluntary group wholesalers	2.11	2.11	2.11	2.11	2.11	2.11	Heating (including stoves, range)	2.06	2.13	2.48	2.8	2.103	
Confectionery	2.12	2.11	2.10	2.10	2.11	2.11	Plumbing fixtures, supplies	2.06	2.13	2.48	2.8	2.103	
Fish, sea foods (fresh)	2.11	2.11	2.11	2.11	2.11	2.11	Air conditioning, ventilating equipment	2.06	2.13	2.48	2.8	2.103	
Meats, meat products	2.11	2.11	2.11	2.11	2.11	2.11	Lumber, construction materials:						
Other grocery, food specialties	2.12	2.11	2.10	2.10	2.11	2.11	Lumber, millwork	2.06	2.13	2.48	2.8	2.103	
Canned foods	2.12	2.11	2.11	2.11	2.11	2.11	Distributors with yards	2.06	2.13	2.48	2.8	2.103	
Coffee, tea, etc.	2.12	2.11	2.11	2.11	2.11	2.11	Other construction materials:						
Dried fruits, nuts	2.12	2.11	2.11	2.11	2.11	2.11	Brick, tile, terra cotta	2.06	2.13	2.48	2.8	2.103	
Flours	2.12	2.11	2.11	2.11	2.11	2.11	Cement, lime, plaster	2.06	2.13	2.48	2.8	2.103	
Frosted, frozen foods	2.12	2.11	2.11	2.11	2.11	2.11	Glass (building)	2.06	2.13	2.48	2.8	2.103	
Miscellaneous grocery specialties	2.12	2.11	2.11	2.11	2.11	2.11	Sand, gravel, crushed stone	2.06	2.13	2.48	2.8	2.103	
Farm products (edible):							Ready-mixed concrete distributors	2.07	2.13	2.48	2.8	2.103	
Dairy, poultry products	2.10	2.11	2.11	2.11	2.11	2.11	Roofing, siding, insulation	2.07	2.13	2.48	2.8	2.103	
Fruits, vegetables (fresh)	2.10	2.11	2.11	2.11	2.11	2.11	Miscellaneous construction materials	2.07	2.13	2.48	2.8	2.103	
Beer, wine, distilled spirits:							Machinery, equipment, supplies:						
Beer, wine	2.10	2.11	2.11	2.11	2.11	2.11	Commercial machines, equipment:						
Wines, distilled spirits	2.10	2.11	2.11	2.11	2.11	2.11	Commercial refrigeration equipment	2.07	2.13	2.48	2.8	2.103	
Drugs, chemicals, allied products:							Office machine, equip (excl. furniture)	2.07	2.13	2.48	2.8	2.103	
Drugs (general line)	2.10	2.11	2.11	2.11	2.11	2.11	Restaurant, hotel supplies (primarily nonfood)	2.07	2.13	2.48	2.8	2.103	
Drugs, drug sundries (specialty lines)	2.10	2.11	2.11	2.11	2.11	2.11	Store machine, fixtures, equipment	2.07	2.13	2.48	2.8	2.103	
Proprietary medicines, specialties	2.10	2.11	2.11	2.11	2.11	2.11	Other commercial machines, equipment	2.07	2.13	2.48	2.8	2.103	
Retailer cooperatives-specialty lines	2.10	2.11	2.11	2.11	2.11	2.11	Contractor machinery, equipment	2.07	2.13	2.48	2.8	2.103	
Drug sundries	2.10	2.11	2.11	2.11	2.11	2.11	Farm-stirring machinery, equipment	2.07	2.13	2.48	2.8	2.103	
Industrial chemicals, explosives	2.10	2.11	2.11	2.11	2.11	2.11	Industrial machinery, equipment, supplies						
Paints, varnishes	2.10	2.11	2.11	2.11	2.11	2.11	Industrial machinery, equipment						
Tobacco and products (except leaf)	2.10	2.11	2.11	2.11	2.11	2.11	General line	2.07	2.13	2.48	2.8	2.103	
Dry goods, apparel:							Rolling, hoist, truck	2.07	2.13	2.48	2.8	2.103	
Clothing, furnishings, footwear:							Machinery, mill supply house	2.07	2.13	2.48	2.8	2.103	
Clothing, furnishings (general line)	2.10	2.11	2.11	2.11	2.11	2.11	Oil well, oil refining supply houses	2.07	2.13	2.48	2.8	2.103	
Men's, boys' clothing, furnishings	2.10	2.11	2.11	2.11	2.11	2.11	Printing machinery, supplies (except paper)	2.08	2.14	2.48	2.8	2.103	
Women's, children's clothing, furnishings	2.10	2.11	2.11	2.11	2.11	2.11	Rice, bridge	2.08	2.14	2.48	2.8	2.103	
Furs (dressed), fur clothing	2.10	2.11	2.11	2.11	2.11	2.11	Used machinery, equipment	2.08	2.14	2.48	2.8	2.103	
Millinery, millinery supplies	2.10	2.11	2.11	2.11	2.11	2.11	Other industrial machinery, supplies	2.08	2.14	2.48	2.8	2.103	
Shoes, other footwear	2.10	2.11	2.11	2.11	2.11	2.11	Professional equipment, supplies:						
Work clothing	2.10	2.11	2.11	2.11	2.11	2.11	Dental supply houses	2.08	2.14	2.48	2.8	2.103	
Dry goods (general line)	2.10	2.11	2.11	2.11	2.11	2.11	Religious supply houses	2.08	2.14	2.48	2.8	2.103	
Dry goods specialties, piece goods, notions	2.10	2.11	2.11	2.11	2.11	2.11	School equipment, supplies	2.08	2.14	2.48	2.8	2.103	
Hosiery, underwear	2.10	2.11	2.11	2.11	2.11	2.11	Surgical, medical, hospital equipment, supplies	2.08	2.14	2.48	2.8	2.103	
Piece goods (jobbers)	2.10	2.11	2.11	2.11	2.11	2.11	Other professional equipment, supplies	2.08	2.14	2.48	2.8	2.103	
Other dry goods, notions	2.10	2.11	2.11	2.11	2.11	2.11	Service establishment equipment, supplies						
Piece goods converters	2.10	2.11	2.11	2.11	2.11	2.11	Barber, beauty supply houses	2.08	2.14	2.48	2.8	2.103	
Furniture, home furnishings:							Laundry, dry cleaning equipment, supplies	2.08	2.14	2.48	2.8	2.103	
Furniture (household, office)	2.10	2.11	2.11	2.11	2.11	2.11	Shoe finishing	2.08	2.14	2.48	2.8	2.103	
Household furniture	2.10	2.11	2.11	2.11	2.11	2.11	Underwriters' supplies	2.08	2.14	2.48	2.8	2.103	
Office furniture	2.10	2.11	2.11	2.11	2.11	2.11	Utility service supplies	2.08	2.14	2.48	2.8	2.103	
Home furnishings, floor coverings:							Other service equipment, supplies	2.08	2.14	2.48	2.8	2.103	
China, glassware, crockery	2.10	2.11	2.11	2.11	2.11	2.11	Transportation (except automotive) equipment, supplies:						
Floor coverings	2.10	2.11	2.11	2.11	2.11	2.11	Aircraft, aeronautical equipment like	2.08	2.14	2.48	2.8	2.103	
Antiques	2.10	2.11	2.11	2.11	2.11	2.11	Basic oil equipment, supplies	2.08	2.14	2.48	2.8	2.103	
Other home furnishings	2.10	2.11	2.11	2.11	2.11	2.11	Marine equipment, supplies	2.09	2.14	2.48	2.8	2.103	
Paper and its products:							Other transportation equipment, supplies	2.09	2.14	2.48	2.8	2.103	
Wrapping paper, twine	2.10	2.11	2.11	2.11	2.11	2.11	Metal, metal work (except scrap):						
Fine paper	2.10	2.11	2.11	2.11	2.11	2.11	Iron, steel and products	2.09	2.14	2.48	2.8	2.103	
Stationery, office supplies	2.10	2.11	2.11	2.11	2.11	2.11	Nonferrous metals, metal work	2.09	2.14	2.48	2.8	2.103	
Wallpaper	2.10	2.11	2.11	2.11	2.11	2.11	Waste materials:						
Other paper products	2.10	2.11	2.11	2.11	2.11	2.11	Iron, steel scrap	2.09	2.14	2.48	2.8	2.103	
Farm products (inedible):							Other scrap, waste materials	2.09	2.14	2.48	2.8	2.103	
Cotton	2.10	2.11	2.11	2.11	2.11	2.11	Other kinds of business:						
Grain	2.10	2.11	2.11	2.11	2.11	2.11	Amusement, sporting goods	2.09	2.14	2.48	2.8	2.103	
Hides, skins, raw furs	2.10	2.11	2.11	2.11	2.11	2.11	Cameras, graphophone records	2.09	2.14	2.48	2.8	2.103	
Livestock (except horses, mules)	2.10	2.11	2.11	2.11	2.11	2.11	Sporting goods, toys, games	2.09	2.14	2.48	2.8	2.103	
Tobacco (leaf)	2.10	2.11	2.11	2.11	2.11	2.11	Other recreational goods	2.09	2.14	2.48	2.8	2.103	
Wool, mohair	2.10	2.11	2.11	2.11	2.11	2.11	Books, periodicals, newspaper	2.09	2.14	2.48	2.8	2.103	
Other inedible farm products	2.10	2.11	2.11	2.11	2.11	2.11	Card, e-card	2.09	2.14	2.48	2.8	2.103	
Automotive:							Distributors with yards	2.09	2.14	2.48	2.8	2.103	
Automobiles, other motor vehicles	2.10	2.11	2.11	2.11	2.11	2.11	Firm supplies:						
Automobiles, new and used	2.10	2.11	2.11	2.11	2.11	2.11	Feed	2.09	2.14	2.48	2.8	2.103	
Trucks, tractors (road type)	2.10	2.11	2.11	2.11	2.11	2.11	Fertilizer, agricultural chemicals	2.09	2.14	2.48	2.8	2.103	
Automotive equipment, tires and tubes	2.10	2.11	2.11	2.11	2.11	2.11	Other firm supplies	2.09	2.14	2.48	2.8	2.103	
Automotive parts, accessories	2.10	2.11	2.11	2.11	2.11	2.11	Leather	2.09	2.14	2.48	2.8	2.103	
Garage equipment, tools	2.10	2.11	2.11	2.11	2.11	2.11	Jewelry, general line	2.10	2.14	2.48	2.8	2.103	
Tires, tubes	2.10	2.11	2.11	2.11	2.11	2.11	Leather, other	2.10	2.14	2.48	2.8	2.103	
Electrical goods:							Leather goods (except leather)	2.10	2.14	2.48	2.8	2.103	
Electrical goods (general line)	2.10	2.11	2.11	2.11	2.11	2.11	Leather goods (edible)	2.10	2.14	2.48	2.8	2.103	
Wiring supplies, construction materials, apparatus, and equipment:							Leather and material (leather goods)	2.10	2.14	2.48	2.8	2.103	
Wiring supplies, construction materials, apparatus and equipment	2.10	2.11	2.11	2.11	2.11	2.11	Yarn (textile)	2.10	2.14	2.48	2.8	2.103	
Electrical appliances, specialties:							Radio (broadcasting)	2.10	2.14	2.48	2.8	2.103	
Electrical appliances (general line)	2.10	2.11	2.11	2.11	2.11	2.11	Refrigerators, equipment (household)	2.10	2.14	2.48	2.8	2.103	
Radios, television sets	2.10	2.11	2.11	2.11	2.11	2.11	Other appliances, specialties	2.10	2.14	2.48	2.8	2.103	
Refrigerators, equipment (household)	2.10	2.11	2.11	2.11	2.11	2.11	Hardware, plumbing, heating:						
Other appliances, specialties	2.10	2.11	2.11	2.11	2.11	2.11	Hardware						
Hardware, plumbing, heating:							General line (with industrial department)	2.10	2.14	2.48	2.8	2.103	
Hardware	2.10	2.11	2.11	2.11	2.11	2.11	General line (without industrial department)	2.10	2.14	2.48	2.8	2.103	
General line (with industrial department)	2.10	2.11	2.11	2.11	2.11	2.11	Specialty lines	2.10	2.14	2.48	2.8	2.103	
General line (without industrial department)	2.10	2.11	2.11	2.11	2.11	2.11							
Specialty lines	2.10	2.11	2.11	2.11	2.11	2.11							



CREDIT



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Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS, 1948

ESTABLISHMENTS, CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES, AND CREDIT ACCOUNTS

Type of operation and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of accounts per establishment	Credit sales per account	Percent change in accounts receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)						
Merchant wholesalers, total.....	122,289	73,668,604	85.5	8.4	0.14	300	1,873	+6.5
Groceries, confectionery, meats:								
Groceries (general line).....	3,700	5,413,503	62.3	5.0	0.08	485	2,516	+2.4
Not sponsoring cooperative, voluntary groups.....	2,988	3,294,877	83.5	5.4	0.10	475	2,073	+3.6
Voluntary group wholesalers.....	588	1,521,900	77.6	4.7	0.06	655	3,040	+0.0
Retailer-cooperative warehouses.....	172	514,039	91.5	3.2	0.02	160	17,161	-16.4
Cash-carry, depot.....	51	23,256	18.4	2.9	0.07	67	1,561	+0.0
Institutional wholesalers.....	51	57,431	81.1	6.8	0.14	473	1,975	-3.0
Confectionery.....	1,454	320,821	62.7	6.9	0.14	186	847	+13.4
Fish, sea foods.....	988	368,993	82.9	5.8	0.19	126	2,839	+4.8
Meats, meat products.....	2,879	1,888,877	80.8	4.4	0.13	129	4,536	+9.1
Other grocery, food specialties.....	4,695	2,504,251	81.1	6.7	0.11	258	1,918	+3.2
Canned foods.....	917	376,456	82.7	6.4	0.13	227	1,612	-14.0
Coffee, tea, spices.....	484	524,619	88.2	6.9	0.05	588	1,892	+13.3
Dried fruits, nuts.....	108	62,207	88.0	4.5	0.04	194	3,058	+4.6
Flour.....	249	143,359	87.5	3.6	0.16	175	3,242	-3.6
Frosted, frozen foods.....	413	233,862	71.5	6.8	0.16	191	2,322	+21.6
Miscellaneous grocery specialties.....	2,512	1,153,748	77.9	6.6	0.12	224	1,837	+0.4
Farm products (edible):								
Dairy, poultry products.....	7,926	3,956,758	74.1	5.3	0.11	646	1,062	+5.4
Fruits, vegetables (fresh).....	5,415	3,010,361	78.4	3.8	0.14	127	3,785	-4.8
Beer, wine, distilled spirits:								
Beer, ale.....	2,584	839,954	49.3	6.4	0.16	171	1,188	+5.0
Wines, distilled spirits.....	1,233	2,220,926	86.0	9.7	0.09	855	1,938	+11.6
Drugs, chemicals, allied products:								
Drugs (general line).....	302	847,441	95.4	9.1	0.05	706	3,816	+6.4
Proprietary medicines, specialties.....	1,527	489,503	87.3	8.7	0.10	341	980	+6.0
Retailer-cooperative-specialty lines.....	628	193,172	88.3	15.0	0.03	392	833	+7.4
Drug sundries.....	887	291,776	82.8	9.0	0.09	310	1,091	+6.8
Industrial chemicals.....	1,034	640,371	91.5	7.3	0.12	259	2,507	+4.7
Paints, varnishes.....	1,214	218,670	84.6	10.9	0.38	260	644	+14.0
With glass, wallpaper.....	295	176,432	80.7	13.0	0.42	340	597	+22.4
Without glass, wallpaper.....	719	112,188	88.4	10.0	0.34	204	745	+6.1
Tobacco and products (exc. leaf).....	2,535	2,396,168	56.5	5.3	0.08	411	1,602	+11.3
Dry goods, apparel:								
Clothing, furnishings, footwear.....	4,745	1,520,809	95.2	10.6	0.16	279	1,209	+1.1
Men's, boys' clothing, furnishings.....	1,305	392,925	93.5	10.8	0.10	275	1,147	+4.5
Women's, children's clothing, furnishings.....	1,350	414,254	96.4	9.5	0.11	312	1,064	+2.9
Furs (dressed), fur clothing, furs.....	502	150,236	84.7	14.6	0.34	75	4,127	-16.0
Millinery, millinery supplies.....	446	100,732	97.6	10.0	0.30	217	1,124	+8.8
Shoes, other footwear.....	610	247,777	97.0	10.9	0.15	396	1,085	+7.0
Work clothing.....	182	42,962	89.7	9.6	0.21	198	1,050	+3.1
Dry goods (general line).....	181	475,526	96.7	9.8	0.08	1,139	1,902	-6.0
Dry goods specialties, piece goods, notions.....	4,816	1,823,228	94.1	9.4	0.13	243	1,782	+5.6
Hosiery, underwear.....	616	287,628	93.4	7.6	0.11	232	1,484	-8.3
Piece goods (jobbers).....	2,841	1,082,960	93.4	9.7	0.11	190	2,690	+4.8
Other dry goods, notions.....	1,959	583,960	94.6	9.4	0.14	334	1,080	+4.8
Piece goods converters.....	1,099	1,747,278	98.8	9.0	0.06	207	8,346	+14.8
Furniture, home furnishings:								
Furniture (household, office).....	1,007	362,601	89.1	9.5	0.21	421	868	+6.2
Home furniture.....	501	233,316	88.8	9.0	0.25	466	935	+7.5
Office furniture.....	506	124,245	89.6	10.5	0.12	357	743	+4.5
Home furnishings, floor coverings.....	2,249	909,659	95.2	9.6	0.15	376	1,169	+20.3
China, glassware, crockery.....	473	109,568	94.6	10.6	0.30	360	698	+30.4
Floor coverings.....	595	411,729	96.4	9.6	0.14	372	1,963	+13.4
Artiles.....	119	9,362	81.6	14.8	0.12	690	1,274	+1.3
Miscellaneous home furnishings.....	1,063	379,020	94.3	9.3	0.15	410	931	+9.1
Construction machinery, equipment.....	879	775,949	87.5	12.3	0.27	267	3,146	+20.4
Farm-dairy machinery, equipment.....	803	462,991	67.6	7.5	0.17	250	1,735	+9.8
Commercial machines, equipment.....	4,146	825,264	82.6	14.9	0.43	220	877	+14.6
Office machines, equipment.....	1,954	210,411	81.7	13.6	0.47	162	1,142	+19.1
Restaurant, hotel supplies (principally food).....	766	96,122	89.1	12.7	0.14	258	565	+10.6
Store machines, fixtures, equipment.....	1,245	191,241	82.2	16.4	0.38	283	887	+40.9
Other commercial machines, equipment.....	341	72,390	88.9	14.7	0.28	319	574	+20.2
Construction machinery, equipment.....	879	775,949	87.5	12.3	0.27	267	3,146	+20.4
Farm-dairy machinery, equipment.....	803	462,991	67.6	7.5	0.17	250	1,735	+9.8

See footnotes at end of table.

Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	Establishments doing credit business		Credit sales as a percent of all sales	End of year accounts receivable as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable to end of year 1948	
	Number	Sales, entire year (Thousands dollars)						
Merchant wholesalers—Continued								
Machinery, equipment, supplies—Continued	6,742	2,926,966	94.0	11.8	0.21	257	1,806	+11.1
Industrial machinery, equipment, supplies	537	330,858	93.3	11.4	0.21	809	1,678	+12.1
Line	521	59,463	95.6	8.2	0.24	299	991	+3.7
Belling, hose, packing	462	170,398	91.9	9.9	0.14	184	2,030	-5.0
Machine tools	599	326,921	92.3	10.0	0.23	374	2,045	-8.7
Mine, mill supplies	1,002	734,640	97.6	16.2	0.13	86	2,567	+34.8
Oil well, oil refining supplies	197	48,999	44.6	12.7	+0.08	172	1,374	+34.4
Printing machinery, supplies (exc. paper)	104	73,379	48.8	6.1	0.05	354	1,650	+10.1
Rugs, carpets	114	35,005	69.4	3.7	0.35	57	4,912	-1.0
Textile machinery, equipment	3,816	1,167,233	93.0	10.0	0.28	380	1,168	-3.9
Miscellaneous industrial machinery, supplies	2,245	557,998	93.4	13.6	0.15	354	680	+4.6
Featheral equipment, supplies	450	46,945	95.2	17.1	0.17	455	503	+11.1
Religious supplies	129	15,868	40.1	12.4	0.16	522	281	+6.7
School equipment, supplies	527	63,704	92.4	15.4	0.15	556	377	+15.2
Surgical, medical, hospital equipment, supplies	665	211,955	91.8	16.2	0.14	434	770	+0.3
Miscellaneous professional equipment, supplies	931	167,416	44.8	11.1	0.15	207	909	+10.5
Service establishment equipment, supplies	3,989	730,261	91.5	11.6	0.29	328	821	-3.6
Barber, beauty supplies	398	96,696	80.3	16.5	0.51	464	196	+0.3
Laundry, dry cleaning equipment, supplies	1,365	111,976	91.3	16.0	0.44	482	654	-0.3
Shoe finishing	1,676	3,8,693	95.9	4.5	0.19	190	1,679	+7.7
Underwear supplies	92	4,911	92.4	17.0	0.34	226	468	+4.7
Up-to-date supplies	183	44,983	94.3	10.7	0.43	251	794	+0.2
Miscellaneous service equipment, supplies	1,066	194,312	92.2	10.7	0.25	390	458	-3.6
Transportation (exc. automotive) equipment, supplies	67	336,347	37.2	11.8	0.21	145	2,642	+11.3
Aircraft, aeronautical equipment, supplies	106	42,489	79.8	12.6	0.11	38	1,182	+23.7
Marine equipment, supplies	70	1,679	97.8	14.6	0.01	133	7,481	+9.1
Motor equipment, supplies	298	108,810	88.5	9.5	0.24	172	1,651	+6.6
Other transportation equipment, supplies	39	11,951	97.7	11.3	0.34	161	1,873	+24.5
Metals, metal work (exc. stamp)	1,395	1,526,979	88.6	4.3	0.16	329	399	+19.9
Iron, steel and products	240	459,371	95.8	7.2	0.09	382	5,319	+49.0
Nonferrous metals, metal work	1,154	1,067,608	97.2	6.0	0.21	347	3,042	+11.3
Other metal work	2,081	667,308	92.1	6.7	0.08	52	7,267	+10.2
Other merchant wholesalers	1,474	547,210	87.7	10.4	0.24	328	840	+13.4
Amusement, sporting goods	403	194,309	97.7	13.7	0.21	175	1,203	+8.8
Cameras, photographic goods	1,455	370,720	84.8	10.7	0.24	313	728	+15.3
Sporting goods, toys, games	37	7,185	78.4	17.9	0.38	244	860	+21.3
Other recreation goods	1,277	466,491	93.7	8.4	0.11	398	845	+7.6
Books, periodicals, newspapers	903	2,063,448	97.3	8.1	+0.02	231	10,827	-12.4
Coal, coke	342	403,296	94.2	7.9	0.02	122	31,535	+6.0
Distributors with yards	1,412	1,090,379	75.4	6.8	0.11	446	3,105	+2.8
Farm supplies	784	3,310	69.3	2.3	0.13	138	2,827	+2.8
Fertilizers, agricultural chemicals	214	137,649	82.3	7.2	0.10	210	2,832	+20.0
Seeds	411	291,711	73.9	8.6	0.14	541	1,083	+9.2
Miscellaneous farm supplies	63	126,704	93.6	4.1	0.03	159	14,364	+13.3
Jewelry	2,901	763,006	93.2	15.7	0.21	224	1,278	+7.8
Jewelry (general line)	303	200,447	91.7	19.3	0.22	416	1,322	+11.4
Clocks, watches	373	104,293	95.0	13.5	0.26	211	1,470	+10.3
Precious stones, metals	467	196,130	94.1	14.3	0.09	69	6,438	+0.6
Watch materials, jewelers' tools, supplies	232	36,651	88.2	13.0	0.33	423	403	+11.9
Costume jewelry	410	70,766	96.9	12.4	0.24	238	791	+9.6
Miscellaneous jewelry	1,068	184,719	92.1	16.3	0.29	175	924	+8.1

See footnotes at end of table.

Table 3A.—CREDIT SALES—MERCHANT WHOLESALERS AND MANUFACTURERS' SALES BRANCHES—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	Establishments doing credit business		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales as percent of all sales	Establishments doing credit business		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales as percent of all sales	Percent change in accounts and notes receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)					
Manufacturers' sales branches (with stocks)—Continued													
Automotive equipment, tires and tubes.....	288	1,468,329	78.4	0.03	131	6,032	-7.2						
Automotive parts, accessories.....	349	789,399	86.2	0.01	305	7,235	-6.7						
Garage equipment, tools.....	105	30,423	91.1	0.29	229	1,680	-1.5						
Tires, tubes.....	234	748,507	63.8	0.05	396	5,697	-10.2						
Electrical goods:													
Wiring supplies, construction materials, apparatus and equipment.....	450	2,515,998	99.6	0.01	191	30,473	-10.6						
Wiring supplies, construction materials.....	168	394,751	98.5	0.02	128	19,070	-1.5						
Apparatus and equipment.....	282	2,121,247	99.9	0.01	226	34,406	-11.5						
Electrical appliances, specialties.....	215	210,761	84.6	0.04	505	1,675	-9.2						
Radios, television sets.....	21	22,051	98.8	0.10	478	2,411	+19.9						
Electrical appliances, specialties, n.e.c.	194	188,691	83.2	0.03	508	1,604	-12.3						
Hardware, plumbing, heating:													
Hardware.....	109	77,424	92.5	0.02	734	1,620	+12.3						
Plumbing, heating equipment, supplies.....	515	685,576	95.0	0.07	357	3,155	+0.5						
Heating (inc. stoves, ranges).....	157	158,101	97.0	0.08	371	3,961	+2.4						
Plumbing fixtures, supplies.....	157	128,299	96.9	0.06	443	2,000	+5.4						
Air conditioning, ventilating equipment.....	68	24,572	98.3	0.05	161	2,110	+4.9						
Lumber, construction materials:													
Lumber, millwork.....	103	1,98,834	81.4	0.11	276	7,753	+10.3						
Other construction material.....	324	475,720	98.8	0.06	345	4,632	+12.6						
Brick, tile, terra cotta.....	30	31,317	97.0	0.16	223	1,642	+32.0						
Cement, lime, plaster.....	33	48,119	84.6	0.01	62	2,035	+5.3						
Glass (building).....	130	135,644	89.1	0.04	447	2,196	+15.6						
Roofing, siding, insulation.....	35	48,582	97.5	0.05	205	7,655	-8.4						
Miscellaneous construction materials.....	86	232,298	94.0	0.04	377	9,450	+14.7						
Machinery, equipment, supplies:													
Commercial machines, equipment.....	1,736	737,361	83.2	0.05	384	1,033	-11.8						
Commercial refrigeration equipment.....	32	9,324	97.5	0.04	201	1,969	-26.1						
Office machines, equipment.....	1,432	645,504	83.5	0.04	442	1,004	-1.3						
Store machines, equipment.....	217	42,148	79.2	0.09	159	1,042	+7.2						
Other commercial machines, equipment.....	65	20,395	94.7	0.04	252	2,902	-19.0						
Construction machinery, equipment.....	54	45,657	91.5	0.04	150	1,488	+1.3						
Farm-dairy machinery, equipment.....	283	1,299,023	89.8	0.01	250	18,055	+43.7						

v Insufficient analysis of credit data to show separately.

2 Less than 100 percent.

n.e.c. Not elsewhere classified.

3 Includes only establishments reporting beginning and end-of-year receivable.

4 Liquor houses, or departments of drug wholesalers, included in "wine and distilled spirits."

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account beginning to end of year 1948	Percent change in accounts receivable beginning to end of year 1948
	Establishments doing credit business						
	Number	Sales, entire year (Thousand dollars)					
ALBANY-SCHENECTADY-THOY, N. Y., total.....							
Groceries, confectionery, meats, total.....	466	328,996	84.8	0.16	382	1,403	+14.9
Groceries (general line).....	60	31,578	81.4	0.12	315	1,576	+9.4
Confectionery.....	16	(x)	79.3	0.07	495	1,689	+5.2
Meats, meat products.....	14	(x)	77.4	0.02	70	530	+26.2
Grocery, food specialties, n.e.c.....	21	6,257	85.9	0.16	345	969	+19.6
Farm products (edible), total.....	54	34,062	80.4	0.12	522	1,083	+2.4
Dairy, poultry products.....	19	13,939	82.4	0.05	1,325	526	+7.7
Fruits, vegetables (fresh).....	35	20,123	79.0	0.16	134	3,757	-9.8
Beer, wines, distilled spirits, total.....	23	25,116	93.0	0.19	1,081	1,070	+51.6
Beer, ale.....	16	6,735	79.0	0.08	306	1,287	+3.7
Wines, distilled spirits.....	7	18,381	98.1	0.22	2,522	1,021	+69.1
Drugs, chemicals, allied products, total.....	16	12,103	93.5	0.04	389	1,933	+8.1
Drugs.....	8	8,657	98.1	0.02	306	3,941	+50.0
Industrial chemicals, paints.....	8	3,446	81.9	0.10	461	766	+16.7
Tobacco and products (exc. leaf).....	11	17,804	75.2	0.07	844	1,582	+22.8
Paper and its products, total.....	21	9,497	93.0	0.06	390	912	+15.9
Wrapping paper, twine.....	3	415	89.6	0.18	200	619	+97.1
Flue paper.....	3	4,631	(v)	(v)	(v)	(v)	(v)
Stationery, office supplies.....	3	833	99.9	0.09	671	413	+41.9
Other paper products.....	12	3,598	96.4	0.08	370	819	+11.2
Automotive equipment, tires and tubes.....	33	8,208	79.2	0.30	304	679	+7.4
Electrical goods, total.....	29	27,860	83.3	0.19	408	2,280	+15.5
General line, apparatus, supplies.....	10	(x)	92.6	0.07	423	2,459	+28.2
Electrical appliances, specialties.....	19	(x)	78.0	0.25	402	2,203	+9.6
Hardware, plumbing, heating, total.....	23	19,859	95.0	0.24	458	2,043	+1.0
Hardware.....	8	8,882	95.8	0.14	639	2,200	(z)
Plumbing, heating equipment, supplies.....	15	10,977	94.3	0.41	381	1,930	+1.5
Lumber, construction materials, total.....	20	9,532	95.8	0.24	171	2,735	+19.6
Lumber, millwork.....	10	4,896	94.5	0.27	178	2,688	+15.8
Other construction materials.....	10	4,636	97.0	0.21	164	2,787	+25.8
Machinery, equipment, supplies, total.....	83	20,277	89.5	0.27	230	1,014	+11.1
Commercial machines, equipment.....	28	3,854	81.8	0.55	119	1,036	+10.8
Construction machinery, equipment.....	10	6,575	89.7	0.17	166	4,511	+13.0
Farm-dairy machinery, equipment.....	3	54.9	(v)	(v)	(v)	(v)	(v)
Industrial machinery, equipment, supplies.....	16	5,672	96.0	0.12	263	633	+9.2
Professional equipment, supplies.....	12	2,085	98.0	0.17	350	315	+12.1
Service establishment equipment, supplies.....	14	1,542	88.5	0.18	92	315	+12.1
Waste materials.....	24	4,684	95.5	0.16	42	6,160	+21.5
Other merchant wholesalers.....	69	108,232	(v)	(v)	(v)	(v)	(v)
ATLANTA, GA., total.....							
Groceries, confectionery, meats, total.....	49	40,678	83.0	0.27	510	1,448	+13.8
Groceries (general line).....	16	22,419	87.8	0.24	736	1,711	+13.3
Confectionery.....	5	2,680	51.9	0.29	299	424	+10.5
Fish, sea foods.....	8	6,035	76.8	0.31	865	1,072	+1.7
Meats, meat products.....	3	442	40.1	0.47	20	3,282	+25.0
Other grocery, food specialties.....	17	9,102	86.6	0.33	316	1,627	+21.8
Farm products (edible), total.....	32	46,174	73.3	0.22	120	5,492	-5.1
Dairy, poultry products.....	16	16,800	75.3	0.21	181	5,131	-22.1
Fruits, vegetables (fresh).....	36	29,374	72.1	0.15	93	3,795	+41.3
Beer, wines, distilled spirits.....	6	16,178	25.2	0.19	255	2,285	+58.1

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales as percent of all sales	Establishments doing credit business		Percent change in debt accounts receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)	
BALTIMORE, MD., total.....	1,460	778,219	83.9	8.7	0.16	326	1,474	+5.2	+1.4
Groceries, confectionery, meats, total.....	171	90,125	74.4	6.4	0.14	224	1,991	-3.4	+10.5
Groceries (general line).....	23	37,592	69.4	5.9	0.22	476	2,474	+0.1	+11.3
Confectionery.....	18	17,522	84.2	2.8	0.10	522	710	+6.4	+21.1
Meats, meat products.....	29	17,146	89.4	3.1	0.09	144	4,348	-4.4	-4.9
Grocery, food specialties, n.e.c.....	105	27,885	71.5	8.8	0.23	115	1,820	-9.1	-9.7
Farm products (edible), total.....	132	69,828	78.8	3.3	0.13	180	2,659	-5.0	+39.2
Dairy, poultry products.....	39	24,763	81.5	4.6	0.06	281	2,014	+0.9	+29.5
Fruits, vegetables (fresh).....	93	45,065	77.0	2.5	0.17	127	3,392	-12.7	+4.0
Beer, wines, distilled spirits, total.....	30	58,928	63.4	10.1	0.06	594	2,134	+4.5	+7.1
Beer, ale.....	11	2,411	24.7	7.9	0.02	70	773	+7.9	+15.4
Wines, distilled spirits.....	19	56,517	65.0	10.1	0.06	922	2,203	+4.4	+12.9
Drugs, chemicals, allied products, total.....	42	19,077	81.6	7.8	0.31	300	1,383	+20.2	+18.9
Drugs (general line).....	9	9,416	93.6	6.5	0.09	721	3,037	+16.9	+24.8
Drugs, drug sundries (specialty lines).....	13	2,399	74.4	6.0	0.13	159	935	+13.9	+7.8
Industrial chemicals, paints.....	25	7,262	68.8	10.8	0.79	288	742	+24.8	+27.6
Tobacco and products (exc. leaf).....	32	36,071	63.6	8.3	0.17	859	885	-3.2	+9.1
Dry goods, apparel.....	159	46,897	97.5	10.0	0.19	438	732	+8.1	+7.9
Furniture, home furnishings.....	45	15,912	96.3	10.6	0.13	501	748	+24.9	+1.1
Paper and its products, total.....	56	26,611	90.6	7.3	0.11	556	847	-2.6	+5.3
Fine paper.....	10	12,156	91.7	6.1	0.02	738	1,510	-8.0	-7.9
Stationery, office supplies.....	9	2,151	84.8	12.0	0.12	262	970	+5.9	-3.4
Wallpaper.....	7	981	73.5	12.8	0.99	305	385	+11.1	-3.9
Paper products, n.e.c.....	30	11,311	91.8	7.4	0.14	618	600	+0.3	+10.8
Farm products (raw materials).....	15	33,831	(v)	(v)	(v)	224	(v)	(v)	+5.6
Automotive equipment, tires and tubes.....	93	17,549	79.2	11.2	0.31	224	720	+11.0	+5.0
Electrical goods, total.....	59	54,640	92.0	10.2	0.20	316	2,799	+9.4	-0.7
General line, apparatus, supplies.....	31	26,697	95.0	10.8	0.14	363	1,980	-2.9	+19.8
Electrical appliances, specialties.....	28	27,943	89.5	9.8	0.24	268	3,724	+23.5	+17.1
Hardware, plumbing, heating, total.....	73	30,901	92.4	10.2	0.31	263	1,981	+7.8	+22.5
Hardware.....	19	8,402	86.2	9.9	0.20	413	1,066	+7.8	+17.1
Plumbing, heating equipment, supplies.....	54	22,499	94.8	10.3	0.35	212	1,923	+7.7	+22.5
Lumber, construction materials, total.....	64	47,983	92.9	10.3	0.15	356	2,253	+15.4	+4.6
Lumber, millwork.....	43	30,651	93.3	10.2	0.13	362	2,584	+12.3	+34.5
Other construction materials.....	21	10,312	91.3	10.6	0.24	344	1,516	+27.3	+10.4
Machinery, equipment, supplies, total.....	254	48,789	89.4	11.2	0.27	297	907	+2.2	+53.6
Commercial machines, equipment.....	64	11,176	80.8	12.9	0.49	146	990	-0.1	+62.7
Industrial machinery, equipment, supplies.....	98	20,320	94.7	9.3	0.17	397	849	-8.0	+19.9
Professional equipment, supplies.....	51	8,830	99.8	9.2	0.09	420	882	+5.0	+28.0
Service establishment equipment, supplies.....	52	8,032	89.8	12.5	0.32	472	397	+0.5	+15.1
Other machinery, equipment, supplies, n.e.c.....	39	22,421	86.8	12.3	0.40	183	2,971	+16.5	+3.2
Waste materials, total.....	47	35,220	85.5	8.8	0.04	54	12,222	+35.4	+8.6
Iron, steel scrap.....	9	26,265	86.6	10.4	0.04	41	49,832	+43.9	+11.1
Other scrap, waste materials.....	38	8,955	81.9	4.6	0.07	58	4,106	+6.0	+3.4
Other merchant wholesalers, total.....	188	123,917	89.0	8.6	0.10	334	2,078	+2.6	+6.9
Automobiles, other motor vehicles.....	16	10,342	94.7	10.4	0.12	95	4,804	-22.6	+3.1
Amusement, sporting goods.....	29	6,349	96.4	12.4	0.35	227	841	+19.5	+24.0
Books, periodicals, newspapers.....	29	3,756	81.0	7.5	0.03	377	1,337	+0.8	+15.1
Coal, coke.....	19	32,386	99.1	7.2	0.11	68	30,864	-23.5	+8.6
Farm supplies.....	12	9,908	75.7	5.7	0.41	177	3,804	-4.3	+12.2
Food specialties, n.e.c.....	30	6,909	85.1	7.1	0.46	193	912	+13.4	+8.1
Jewelry.....	19	6,186	73.2	4.6	0.07	151	1,633	-33.0	+28.1
Petroleum and products.....	19	6,186	73.2	4.6	0.07	151	1,633	-33.0	+12.0
Merchant wholesalers, n.e.c.....	65	48,481	94.9	7.8	0.09	550	1,454	+11.1	+8.6
BOSTON, MASS., total.....	3,371	2,262,952	93.8	7.7	0.12	309	2,272	+3.4	+3.4
Groceries, confectionery, meats, total.....	413	282,205	90.0	6.3	0.18	341	1,884	+6.9	+3.1
Groceries (general line).....	44	77,438	85.4	8.5	0.21	1,310	1,128	+3.1	+24.0
Confectionery.....	39	8,461	77.6	8.6	0.11	82	2,199	+24.0	+15.1
Fish, sea foods.....	136	40,259	94.4	5.0	0.20	123	4,035	+15.1	+3.2
Meats, meat products.....	136	110,492	96.4	4.4	0.13	122	6,456	+3.2	+8.6
Other grocery, food specialties, n.e.c.....	117	47,535	90.4	8.4	0.29	430	806	+7.7	+8.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Percent change in accounts and notes receivable, beginning to end of year 1948	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable, beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)						
BOSTON, MASS.—Continued								
Farm products (edible), total.....	252	1,86,301	87.6	4.4	0.11	238	3,167	-2.0
Dairy, poultry products.....	76	85,526	90.4	4.9	0.10	349	3,058	+2.7
Fruits, vegetables (fresh).....	176	100,775	85.1	3.9	0.12	178	3,283	-6.8
Beer, wines, distilled spirits, total.....	46	76,476	94.9	16.4	0.08	1,189	1,246	+10.7
Beer.....	24	37,171	97.7	18.7	0.08	1,882	1,087	+10.0
Wines, distilled spirits.....	22	44,305	97.7	18.7	0.08	1,882	1,087	+10.0
Drugs, chemicals, allied products, total.....	89	51,542	95.4	7.8	0.07	230	2,697	+4.8
Drugs (general line).....	4	17,782	96.6	10.5	0.01	1,092	3,936	+4.3
Drugs, drug sundries (specialty lines).....	26	8,690	98.9	3.8	0.09	181	1,947	+44.6
Industrial chemicals, explosives.....	36	42,166	92.6	6.3	0.03	141	4,105	-2.3
Paints, varnishes.....	23	97.3	97.3	10.0	0.42	232	929	+6.2
Tobacco and products (exc. leaf).....	57	53,227	84.9	5.9	0.07	502	1,540	+13.5
Dry goods, apparel, total.....	428	177,514	92.2	9.5	0.11	300	1,470	+0.4
Clothing, furnishings, footwear.....	287	115,007	98.4	9.6	0.12	315	1,382	-2.0
Dry goods.....	124	44,609	97.1	10.1	0.13	290	1,406	+3.4
Piece goods converters.....	18	17,898	99.8	7.6	0.02	142	1,354	+9.7
Furniture, home furnishings, total.....	102	33,357	91.2	11.1	0.23	426	936	+12.5
Furniture (household, office).....	42	7,469	77.9	13.5	0.33	161	1,024	+9.8
Home furnishings, floor coverings.....	60	25,888	95.1	10.6	0.21	623	919	+13.4
Paper and its products, total.....	139	58,293	96.9	2.3	0.13	475	924	-0.9
Wrapping paper, twine.....	17	16,873	94.0	7.1	0.08	704	1,892	-15.3
Fine paper.....	17	15,378	97.5	9.7	0.14	792	905	+6.4
Stationery, office supplies.....	29	7,900	94.3	11.5	0.06	291	2,612	+23.2
Wallpaper.....	8	1,311	89.7	14.8	0.17	278	563	+36.0
Other paper products.....	68	24,121	95.4	7.6	0.17	356	1,077	-1.6
Farm products (raw materials).....	159	387,830	97.0	3.4	0.01	28	97,662	+4.1
Automotive equipment, tires and tubes.....	150	41,683	85.6	11.8	0.33	168	911	+4.2
Electrical goods, total.....	115	101,854	89.6	9.6	0.14	384	2,408	-0.6
General line, apparatus, supplies.....	70	93.2	87.7	13.4	0.20	330	1,574	+0.2
Electrical appliances, specialties.....	45	(x)	(x)	7.4	0.10	483	1,477	+1.4
Hardware, plumbing, heating, total.....	171	72,769	92.1	10.3	0.21	545	1,216	+9.7
Hardware.....	61	29,013	93.0	9.8	0.17	523	963	+1.2
Plumbing, heating equipment, supplies.....	110	43,155	91.5	10.7	0.24	240	1,542	+15.9
Lumber, construction materials, total.....	92	68,365	96.8	9.8	0.29	419	3,446	+16.5
Lumber, millwork.....	59	48,413	97.3	9.7	0.17	174	4,982	+16.7
Other construction materials.....	33	19,952	95.4	10.0	0.40	702	1,961	+16.0
Machinery, equipment, supplies, total.....	231	264,997	95.0	10.2	0.16	284	1,893	-2.3
Commercial machines, equipment.....	80	22,782	83.2	12.8	0.4	263	928	+5.9
Construction machinery, equipment.....	13	(x)	(x)	10.8	0.49	703	2,612	+3.1
Industrial machinery, equipment, supplies.....	151	60,105	96.9	10.8	0.18	271	1,235	+19.3
Professional equipment, supplies.....	54	18,348	97.1	16.0	0.15	769	546	+8.8
Service establishment equipment, supplies.....	224	147,104	99.0	9.0	0.12	197	3,890	-13.3
Other machinery, equipment, supplies, n.e.c.....	9	(x)	(x)	13.7	0.12	270	1,220	-12.0
Metals, metal work (exc. scrap).....	41	50,678	98.7	8.0	0.29	551	2,469	+14.7
Waste materials, total.....	192	21,837	98.6	6.2	0.10	28	19,979	+28.9
Iron, steel scrap.....	29	21,706	99.3	8.8	0.15	15	69,252	+56.6
Other scrap, waste materials.....	163	60,131	98.4	5.2	0.09	30	15,938	+16.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable beginning to end of year 1948
	Establishments doing credit business							
	Number	Sales, entire year (Thousand dollars)						
CHICAGO, ILL.—Continued								
Machinery, equipment, supplies, total.....	187	49,876	90.0	10.3	0.19	251	1,668	+0.7
Commercial machines, equipment.....	31	5,446	82.4	8.6	0.35	202	970	+1.0
Construction machinery, equipment.....	5	2,115	95.7	8.3	0.40	103	1,038	+5.2
Farm-dairy machinery, equipment.....	5	3,195	92.0	4.2	0.23	327	1,895	-59.6
Industrial machinery, equipment, supplies.....	40	29,124	95.6	8.9	0.18	275	1,497	+7.6
Professional equipment, supplies.....	22	5,194	91.0	11.9	0.18	348	679	+2.8
Service establishment equipment, supplies.....	40	6,484	84.5	13.9	0.15	338	470	+24.8
Transportation (exc. automotive) equipment, supplies.....	4	1,628	81.1	8.0	(y)	85	4,781	-47.5
Metals, metal work (exc. scrap).....	13	11,835	83.1	5.8	0.08	223	1,405	-27.8
Waste materials, total.....	47	45,713	96.2	7.3	0.07	56	20,481	+55.3
Iron, steel scrap.....	18	33,470	99.0	7.7	0.02	39	49,581	+93.3
Other scrap, waste materials.....	29	12,243	88.5	6.3	0.04	70	7,230	-77.4
Other merchant wholesalers, total.....	146	98,572	71.6	7.4	0.08	249	1,276	-11.1
Automobiles, other motor vehicles.....	(x)	12.1	12.1	6.1	0.35	74	2,481	-11.7
Amusement, sporting goods.....	3,439	8.7	8.7	1.7	0.58	237	776	+3.1
Books, periodicals, newspapers.....	31.3	99.4	99.4	5.6	0.01	261	1,464	+0.3
Cool, ice, cake.....	38,784	88.3	88.3	2.6	0.02	76	1,463	+0.3
Farm supplies.....	32,440	63.9	63.9	6.9	(y)	246	1,770	-3.9
Jewelry.....	15	9,454	53.8	24.2	0.09	193	395	-5.6
Petroleum and products.....	6	(x)	91.5	10.5	0.78	338	59	-16.4
Merchant wholesalers, miscellaneous products.....	19	1,953	97.4	6.8	0.01	111	2,176	+7.1
CHICAGO, ILL., total.....								
	5,999	4,786,976	86.4	7.5	0.11	351	1,182	+6.2
CINCINNATI, OHIO.....								
Groceries, confectionery, meats, total.....	615	583,172	81.5	6.1	0.10	345	1,440	+16.5
Groceries (general line).....	67	165,797	71.5	6.7	0.07	1,199	1,444	-3.5
Confectionery.....	66	34,822	86.1	4.5	0.03	99	6,019	+80.1
Fish, sea foods.....	39	24,598	89.5	4.9	0.13	144	1,169	-40.4
Meats, meat products.....	207	164,581	80.9	8.9	0.12	91	1,824	+27.1
Other grocery, food specialties.....	242	193,664	82.9	7.6	0.10	407	1,494	+71.3
Parm products (edible), total.....	55.9	773,131	83.4	3.3	0.07	236	5,053	-0.5
Dairy, poultry products.....	262	424,236	82.6	3.7	0.06	390	4,160	+14.1
Fruits, vegetables (fresh).....	297	273,895	85.8	2.6	0.09	100	6,187	-4.1
Beer, wines, distilled spirits, total.....	149	233,578	67.0	8.5	0.19	640	1,322	+17.3
Beer, ale.....	37	19,494	19.4	5.9	0.26	58	1,634	+5.6
Wines, distilled spirits.....	112	214,084	70.3	8.6	0.05	791	1,826	+17.3
Drugs, chemicals, allied products, total.....	290	202,142	92.3	9.0	0.06	397	1,075	+13.4
Drugs (general line).....	8	41,990	87.0	9.4	0.07	1,137	3,471	+12.5
Drugs, drug sundries (specialty lines).....	103	114,745	74.1	8.0	0.02	486	2,316	+7.5
Industrial chemicals, explosives.....	46	27,178	97.8	8.1	0.10	207	2,209	+8.3
Paints, varnishes.....	93	14,529	81.5	10.2	0.28	202	632	+3.2
Tobacco and products (exc. leaf).....	96	133,424	77.9	4.1	0.05	411	1,716	+11.7
Dry goods, apparel, total.....	52	266,096	93.3	9.0	0.15	358	1,915	-4.1
Clothing, furnishings, footwear.....	316	105,527	95.0	9.5	0.16	297	1,140	-5.4
Dry goods.....	202	80,154	92.0	8.0	0.22	472	761	-2.3
Piece goods converters.....	14	30,914	87.6	9.7	0.08	175	2,347	-4.9
Furniture, home furnishings, total.....	541	137,002	94.0	4.6	0.16	423	1,313	+24.1
Furniture (household, office).....	31	47,987	92.2	8.5	0.18	53	48	+4.8
Home furnishings, floor coverings.....	152	89,015	94.8	10.1	0.14	365	1,591	+32.0
Paper and its products, total.....	343	166,656	95.6	7.8	0.09	473	1,567	-15.3
Wrapping paper, stationery.....	30	42,187	94.7	4.6	0.07	529	1,422	-27.1
Stationery, office supplies.....	57	84,676	91.0	11.0	0.21	534	529	+7.0
Wallpaper.....	9	(x)	30.7	11.1	0.30	1,258	48	-4.3
Paper products, n.e.c.....	146	124,806	97.0	7.9	0.07	403	2,198	-1.4

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)						
CINCINNATI, OHIO—Continued								
Dry goods, apparel, total.....	74	28,851	97.1	9.5	0.13	298	1,436	+8.3
Clothing, furnishings, footwear.....	56	20,853	97.1	9.6	0.14	283	1,427	+10.9
Dry goods.....	18	7,998	96.9	9.0	0.10	342	1,457	+0.4
Furniture, home furnishings, total.....	23	9,017	91.9	7.8	0.06	569	659	+4.8
Furniture (general line).....	6	974	87.8	6.8	0.04	116	1,543	+37.8
Furniture (household, office).....	17	8,043	92.4	7.9	0.06	700	624	+2.6
Home furnishings, floor coverings.....	39	35,147	95.5	8.0	0.04	626	1,438	-3.8
Paper and its products, total.....	7	4,900	94.9	7.0	0.04	555	1,196	-9.1
Wrapping paper, tissue.....	5	21,661	94.5	8.2	0.01	1,223	3,258	-1.4
Stationery, office supplies.....	9	1,956	86.4	11.1	0.10	514	402	-2.1
Paper products, n.e.c.....	18	6,630	85.4	7.1	0.11	503	625	-9.6
Farm products (raw materials).....	6	16,995	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes.....	75	19,425	84.6	9.1	0.34	289	809	-1.2
Electrical goods, total.....	55	44,536	92.8	9.7	0.12	298	2,830	-9.8
General line, apparatus, supplies.....	29	27,465	92.7	10.5	0.13	356	2,710	-12.0
Electrical appliances, specialties.....	26	17,071	93.1	8.4	0.11	230	3,049	-5.0
Hardware, plumbing, heating, total.....	51	23,560	90.9	9.0	0.15	309	1,472	+5.6
Hardware.....	14	7,572	88.0	8.9	0.11	684	769	+3.7
Plumbing, heating equipment, supplies.....	37	15,988	92.2	9.1	0.16	177	2,431	+4.3
Lumber, millwork.....	67	56,093	95.4	7.2	0.10	155	5,402	+3.5
Other construction materials.....	48	46,280	95.7	6.5	0.06	126	2,531	-1.8
Machinery, equipment, supplies, total.....	19	9,813	84.0	11.0	0.34	233	2,833	+20.8
Commercial machines, equipment.....	195	52,336	93.1	19.8	0.22	228	1,118	+11.5
Construction machinery, equipment.....	54	12,597	86.3	29.6	0.13	116	1,824	+49.1
Farm-dairy machinery, equipment.....	7	6,490	92.2	6.8	0.03	159	5,062	+3.6
Industrial machinery, equipment.....	5	1,120	93.6	12.1	0.23	75	2,780	-15.3
Professional equipment, supplies.....	66	20,583	97.5	8.9	0.31	242	1,326	-5.9
Service establishment equipment, supplies.....	19	4,106	92.7	15.8	0.26	345	604	-2.6
Transportation (exc. automotive) equipment, supplies.....	41	5,691	90.6	11.3	0.20	314	410	-18.3
Metals, metal work (exc. scrap), total.....	3	1,749	97.8	4.1	0.13	134	4,267	-29.4
Iron, steel and products.....	24	18,599	95.8	7.0	0.10	273	2,826	+2.1
Nonferrous metals, metal work.....	20	12,809	95.8	7.0	0.06	233	2,746	-4.0
Waste materials, total.....	4	5,700	95.9	7.1	0.18	454	3,012	+18.5
Iron, steel scrap.....	34	62,658	98.4	5.8	0.02	61	32,215	+20.9
Other scrap, waste materials.....	13	37,812	99.6	5.2	0.01	44	71,956	+13.3
Other merchant wholesalers, total.....	21	24,846	96.6	6.7	0.03	73	17,176	+35.5
Automobiles, other motor vehicles.....	123	183,222	95.6	8.0	0.03	534	2,825	-21.7
Amusement, sporting goods.....	8	16,208	(v)	(v)	(v)	(v)	(v)	(v)
Books, periodicals, newspapers.....	13	3,744	88.5	12.0	0.17	301	835	-9.2
Coal, coke.....	10	(x)	91.1	9.1	0.04	2,148	224	+6.8
Farm supplies.....	28	131,043	99.3	7.7	0.01	288	17,167	-28.5
Jewelry.....	3	(x)	98.7	5.7	(v)	1,415	930	+112.3
Petroleum and products.....	27	11,197	91.7	13.7	0.08	626	643	+5.5
Merchant wholesalers, miscellaneous products.....	5	4,151	(v)	(v)	(v)	(v)	(v)	(v)
Merchandise, total.....	29	8,441	90.2	10.5	0.28	291	924	+5.5
CLEVELAND, OHIO, total.....								
Groceries, confectionery, meats, total.....	1,646	1,297,655	90.8	9.5	0.07	361	2,412	-0.2
Groceries (general line).....	123	85,123	71.5	7.5	0.08	295	1,944	+7.8
Confectionery.....	18	39,499	64.0	9.5	0.06	762	1,842	+10.0
Fish, sea foods.....	8	1,372	87.5	5.0	0.16	192	1,176	-18.2
Meats, meat products.....	6	2,541	87.8	4.2	0.02	71	5,247	+3.3
Other grocery, food specialties.....	50	17,175	77.2	5.2	0.10	69	5,007	+14.8
Farm products (edible), total.....	51	24,536	77.5	6.8	0.12	345	1,379	+0.5
Dairy, poultry products.....	120	96,221	61.0	3.6	0.04	362	1,709	-5.2
Fruits, vegetables (fresh).....	47	37,448	64.6	5.7	0.06	746	760	+3.6
Merchandise, total.....	13	58,773	75.1	2.6	0.03	127	5,129	-13.9

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as a percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable beginning to end of year 1948
	Number	Sales, entire year (Thousands dollars)						
COLUMBUS, OHIO, total.....	419	42,571	86.6	7.8	0.09	467	1,792	-0.2
Groceries, confectionery, meats, total.....	32	29,400	73.2	7.6	0.08	421	1,643	+16.0
Groceries (general line).....	4	17,163	50.1	4.8	0.05	1,499	2,019	+3.0
Confectionery.....	4	573	70.6	9.0	0.02	152	470	-3.7
Meats, meat products.....	6	3,271	71.0	5.8	0.10	83	6,642	-24.6
Grocery, food specialties, n.e.c.....	18	8,413	81.0	13.1	0.11	350	1,134	+39.9
Farm products (edible), total.....	39	29,144	79.1	4.5	0.02	1,233	535	+10.3
Dairy, poultry products.....	12	12,407	69.2	7.6	(y)	3,764	319	+19.7
Fruits, vegetables (fresh).....	27	16,737	86.2	2.7	0.03	179	3,313	-4.2
Beer, wines, distilled spirits.....	3	795	07.4	16.0	...	100	500	+60.0
Drugs, chemicals, allied products, total.....	18	(x)	88.8	12.9	0.05	478	1,592	+11.6
Drugs (general line).....	7	8,789	93.6	11.7	0.06	984	2,875	+14.1
Drugs, drug sundries (specialty lines).....	7	(x)	73.5	14.7	0.06	522	792	+13.0
Industrial chemicals, paints.....	8	1,213	84.1	12.1	0.29	249	439	-19.7
Tobacco and products (exc. leaf).....	12	13,794	37.7	7.6	0.15	218	2,139	+3.2
Dry goods, apparel, total.....	6	6,229	83.0	11.9	0.14	737	1,169	+9.0
Clothing, furnishings, footwear.....	3	(x)	45.1	13.2	0.23	240	1,139	+13.7
Dry goods.....	3	(x)	98.6	11.7	0.12	1,233	1,175	+8.1
Furniture, home furnishings, total.....	11	11,075	98.1	7.5	0.06	883	1,476	+11.2
Furniture (household, office).....	4	648	(v)	(v)	(v)	(v)	(v)	(v)
Home furnishings, floor coverings.....	7	10,407	98.7	7.5	0.05	1,006	1,459	+10.5
Paper and its products.....	12	12,804	97.3	2.8	0.06	975	1,168	+6.8
Farm products (raw materials).....	3	25,332	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes.....	40	13,264	81.6	8.8	0.23	307	1,008	-5.8
Electrical goods, total.....	35	31,780	94.4	8.6	0.08	428	2,076	-0.8
General line, apparatus, supplies.....	16	16,402	93.8	9.2	0.11	536	1,892	-3.1
Electrical appliances, specialties.....	19	15,378	95.0	8.1	0.05	338	2,317	-11.1
Hardware, plumbing, heating, total.....	22	(x)	96.3	6.6	0.15	488	1,663	+10.1
Hardware.....	7	9,731	98.4	5.4	0.09	1,048	1,503	-1.2
Plumbing, heating equipment, supplies.....	15	(x)	91.5	9.9	0.30	152	2,324	+27.7
Lumber, construction materials, total.....	22	12,883	96.8	6.8	0.11	254	2,563	+14.0
Lumber, millwork.....	10	9,206	97.3	6.5	0.12	155	4,205	-1.3
Other construction materials.....	12	6,677	96.3	7.2	0.10	354	1,844	+32.2
Machinery, equipment, supplies, total.....	82	31,422	88.0	8.9	0.17	300	1,407	+6.3
Commercial machines, equipment.....	18	4,134	73.6	12.4	0.20	219	998	-0.4
Construction machinery, equipment.....	11	10,403	99.5	7.6	0.04	6,296	20.6	+20.6
Farm-dairy machinery, equipment.....	3	(x)	64.4	5.6	0.01	346	2,834	-15.9
Industrial machinery, equipment, supplies.....	17	7,363	88.8	9.9	0.41	335	1,144	+17.1
Service establishment equipment, supplies.....	19	3,162	84.6	9.5	0.38	417	410	+14.3
Other machinery, equipment, supplies, n.e.c.....	14	(x)	98.2	12.0	0.14	268	838	+5.5
Metals, metal work (exc. scrap).....	9	12,453	95.4	7.1	0.23	531	2,517	-1.7
Waste materials, total.....	19	14,985	93.8	7.0	0.13	27	31,067	+10.6
Iron, steel scrap.....	6	11,059	99.0	7.5	0.12	42	43,448	+23.6
Other scrap, waste materials.....	13	3,526	76.9	4.7	0.18	18	13,753	-11.5
Other merchant wholesalers, total.....	54	153,512	91.4	8.4	0.04	332	5,890	-14.2
Automobiles, other motor vehicles.....	10	12,732	48.5	4.7	0.06	684	1,221	-7.4
Amusement, sporting goods.....	4	(x)	99.9	(v)	(v)	(v)	(v)	(v)
Coal, coke.....	11	71,423	(v)	(v)	(v)	(v)	(v)	(v)
Farm supplies.....	4	(x)	94.1	(v)	(v)	(v)	(v)	(v)
Jewelry.....	10	1,229	84.1	16.1	0.68	233	492	+17.8
Merchant wholesalers, n.e.c.....	15	2,658	78.0	7.1	0.04	182	1,818	+1.4

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable beginning to end of year 1948		
	Number	Sales, entire year (Thousand dollars)							Establishments doing credit business	
									Number	Sales, entire year (Thousand dollars)
DENVER, COLO., total.....										
Groceries, confectionery, meats, total.....	741	4,97,924	85.5	8.6	0.10	51.7	1,561	+5.1		
Groceries (general line).....	63	60,899	86.6	5.3	0.07	4.36	1,769	+3.2		
Confectionery.....	10	(x)	89.6	3.7	0.06	381	4,758	+4.8		
Fish, sea foods.....	3	1,470	73.5	(v)	(v)	173	2,037	+7.3		
Meats, meat products.....	30	17,931	79.4	2.6	0.05	67	9,042	+4.1		
Other grocery, food specialties.....	25	14,930	92.2	4.3	0.10	761	856	+56.9		
Farm products (edible), total.....	70	35,058	74.1	4.5	0.28	160	2,455	-17.4		
Dairy, poultry products.....	18	15,288	80.0	4.7	0.46	199	3,377	-22.6		
Fruits, vegetables (fresh).....	52	19,770	69.7	4.3	0.14	147	1,054	-11.2		
Beer, wines, distilled spirits, total.....	22	31,334	90.2	8.7	0.07	798	1,693	+3.5		
Beer, ale.....	13	8,145	65.3	7.9	0.05	380	1,168	+1.3		
Wines, distilled spirits.....	10	33,189	98.6	8.9	0.08	1,012	1,890	+29.9		
Drugs, chemicals, allied products, total.....	20	1,090	96.9	7.4	0.23	316	2,682	+9.9		
Drugs.....	8	12,844	96.5	7.0	0.21	537	3,847	+34.5		
Industrial chemicals, paints.....	12	2,355	92.6	10.1	0.33	195	937	+11.2		
Tobacco and products (exc. leaf).....	9	(x)	75.2	6.0	0.08	1,784	826	-8.0		
Furniture, home furnishings.....	23	11,913	(v)	(v)	(v)	(v)	(v)	(v)		
Paper and its products.....	10	10,208	97.7	8.6	0.23	1,066	1,306	+1.9		
Automotive equipment, tires and tubes.....	81	34,282	88.3	9.9	0.27	355	1,329	-5.3		
Electrical goods, total.....	35	31,004	93.5	9.2	0.18	343	2,620	+19.8		
General line, apparatus, supplies.....	15	12,323	96.9	13.3	0.25	340	2,603	+54.0		
Electrical appliances, specialties.....	20	18,681	91.4	6.4	0.13	345	5,590	-9.2		
Hardware, plumbing, heating, total.....	40	(x)	95.3	10.4	0.35	375	1,449	+14.6		
Hardware.....	11	8,590	93.3	9.5	0.10	816	889	+13.8		
Plumbing, heating equipment, supplies.....	29	(x)	96.5	11.0	0.50	195	2,404	+15.0		
Lumber, construction materials, total.....	36	38,173	98.4	7.0	0.13	223	5,676	+15.5		
Lumber, millwork.....	19	(x)	98.9	6.9	0.12	257	7,494	+14.7		
Other construction materials.....	17	(x)	94.8	8.1	0.20	175	1,886	+20.1		
Machinery, equipment, supplies, total.....	155	60,695	90.2	13.2	0.30	401	1,936	+19.1		
Construction machinery, equipment.....	9	14,857	88.4	19.0	0.21	280	4,931	+36.8		
Farm-dairy machinery, equipment.....	12	6,700	97.9	5.0	0.06	121	5,113	+1.4		
Industrial machinery, equipment, supplies.....	45	21,467	93.4	11.2	0.20	429	1,225	+28.2		
Professional equipment, supplies.....	18	4,686	92.8	15.4	0.34	375	741	+23.1		
Other machinery, equipment, supplies, n.e.c.....	71	12,985	81.0	14.6	0.81	468	379	-8.5		
Waste materials, total.....	13	3,739	87.2	5.1	0.34	41	7,411	-30.2		
Iron, steel scrap.....	7	724	(v)	(v)	(v)	(v)	(v)	(v)		
Other scrap, waste materials.....	6	3,015	88.3	4.6	0.04	34	15,722	-13.7		
Other merchant wholesalers, total.....	164	15,998	(v)	(v)	(v)	(v)	(v)	(v)		
Automobiles, other motor vehicles.....	10	12,180	41.7	16.4	0.73	371	2,626	+13.1		
Amusement, sporting goods.....	26	7,159	91.3	10.3	0.28	476	636	+15.1		
Books, periodicals, newspapers.....	6	(x)	94.3	10.1	0.03	272	840	-18.8		
Coal, coke.....	4	1,930	100.0	7.6	(v)	32	18,537	-26.3		
Farm supplies.....	12	(x)	82.2	6.2	0.06	184	2,436	+29.8		
Food specialties.....	18	2,599	83.8	13.7	0.55	354	342	+3.1		
Merchant wholesalers, n.e.c.....	88	4,376	(v)	(v)	(v)	(v)	(v)	(v)		
DENVER, MICH., total.....										
Groceries, confectionery, meats, total.....	4,037	1,367,742	79.9	7.9	0.13	256	2,361	+3.3		
Groceries (general line).....	229	192,756	68.3	4.8	0.06	143	4,195	+13.4		
Confectionery.....	39	70,451	63.6	5.0	0.02	356	4,419	+11.8		
Fish, sea foods.....	11	3,800	65.6	4.8	0.09	120	2,198	-18.0		
Meats, meat products.....	22	12,055	80.2	4.0	0.14	96	5,710	+11.5		
Other grocery, food specialties.....	74	33,773	65.6	5.8	0.09	168	2,110	+11.4		
Farm products (edible), total.....	153	163,537	63.8	5.4	0.07	378	1,404	+3.9		
Dairy, poultry products.....	85	98,974	60.9	7.5	0.07	579	1,476	+7.5		
Fruits, vegetables (fresh).....	68	64,563	68.5	2.2	0.07	59	11,633	-11.6		

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as a percent of all sales	End of year accounts receivable as a percent of credit sales	Average number of credit accounts per establishment	Percent change in accounts and notes receivable to end of year 1948	Establishments doing credit business		Credit sales as a percent of all sales	End of year accounts receivable as a percent of credit sales	Average number of credit accounts per establishment	Percent change in accounts and notes receivable to end of year 1948
	Number	Sales, entire year (Thousands dollars)					Number	Sales, entire year (Thousands dollars)				
HYDRO, TEX., T. I.	741	64,492	81.2	1.1	362	2,294	-31.5					
Greengrocers, vegetable, total.....	11	8,026	57.2	0.8	355	2,152	+1.1					
Greengroceries (general line).....	13	8,012	57.4	1.1	314	4,879	+11.3					
Confectionery.....	3	(X)	4.7	0.5	174	976	+11.2					
Fish, sea food.....	4	(X)	8.0	(V)	(V)	(V)	(V)					
Meats, meat products.....	10	7,810	84.3	3.7	7.5	12	-17.7					
Other grocery, food specialties.....	18	4,917	61.9	7.4	1.6	1,274	+11.8					
Farm products (edible), total.....	47	37,697	62.5	1.6	343	4.5	+6.4					
Dairy, poultry products.....	19	21,834	51.3	7.3	11.0	1,373	+11.8					
Fruits, vegetables (fresh).....	38	13,773	19.2	4.6	6.6	6,997	+8.0					
Beer, wine, distilled spirits.....	16	5,483	86.2	1.2	423	1,851	+24.0					
Beer, ale.....	3	1,172	17.3	0.3	76	1,857	+10.1					
Wines, distilled spirits.....	10	39,411	94.1	0.1	597	6,160	+10.1					
Drugs, chemicals, allied products, total.....	23	1,130	32.1	2.8	0.11	416	+14.5					
Drugs.....	1	1,084	80.3	9.3	402	9,330	+11.6					
Industrial chemicals, explosive.....	8	7,721	97.4	11.0	0.01	147	3,748	+68.0				
Paints, varnishes.....	6	7,325	97.4	6.0	0.17	84	595	+68.0				
Tobacco and products (exc. leaf).....	7	(X)	4.0	8.8	52	1,728	+26.9					
Dry goods, apparel, total.....	17	8,068	82.4	0.0	548	1,322	+11.8					
Clothing, furnishings, footwear.....	19	3,287	94.7	0.0	379	947	+16.6					
Dry goods.....	7	4,781	84.5	7.4	1.70	1,761	+4.0					
Furniture, home furnishings, total.....	12	7,690	94.2	1.0	345	1,156	+22.4					
Furniture (household, office).....	12	7,621	93.7	1.2	342	962	+22.4					
Home furnishings, floor coverings.....	14	7,794	94.1	10.4	1.79	1,619	+4.4					
Paper and its products.....	17	11,276	97.4	2.2	488	1,950	+7.4					
Automotive equipment, tires and tubes.....	4	2,108	81.8	11.9	0.29	274	1,191	+24.4				
Electrical goods, total.....	24	(X)	88.5	10.4	0.15	32	2,346	+11.1				
General line, appliances, supplies.....	24	27,023	94.1	11.0	0.19	16	9,505	+9.1				
Electrical appliances, specialties.....	24	(X)	74.1	8.4	0.17	34	1,937	+5.8				
Hardware, plumbing, heating, total.....	24	7,451	92.8	13.1	0.21	276	2,452	+1.1				
Hardware.....	17	2,429	72.8	8.0	0.19	160	1,476	+11.6				
Plumbing, heating, equipment, supplies.....	32	2,462	154.0	104.3	0.13	210	920	+9.4				
Lumber, millwork, total.....	31	11,366	94.1	6.3	0.13	11	2,306	+5.8				
Lumber, millwork.....	10	4,107	(V)	(V)	(V)	(V)	(V)					
Other construction materials.....	20	27,929	94.1	8.0	0.16	164	1,076	+11.1				
Machinery, equipment, supplies, total.....	24	62,177	95.1	13.1	0.21	276	2,452	+1.1				
Commercial machinery, equipment.....	17	1,171	94.3	1.1	0.36	100	2,452	+4.9				
Construction machinery, equipment.....	11	1,418	94.3	1.1	0.19	202	996	+4.9				
Industrial machinery, equipment, supplies.....	13	10,492	97.8	11.0	0.18	329	1,176	+4.1				
Trucks, trailers, equipment, supplies.....	3	(X)	11.6	3.1	389	1,176	+4.1					
Other machinery, equipment, supplies.....	7	7,319	94.1	18.3	0.58	118	386	+8.5				
Meats, meat work (exc. rap), total.....	16	2,146	94.4	4.4	0.17	281	1,607	+15.7				
Meats, meat work (exc. scrap).....	13	18,850	94.6	6.0	0.07	41	36,043	+1.8				
Waste materials, total.....	4	17,653	100.0	7.4	0.01	150	3,793	+0.8				
Waste scrap, waste materials.....	4	1,817	100.0	7.4	0.01	150	3,793	+0.8				
Other merchant wholesalers, total.....	67	3,014	84.3	1.6	0.27	226	1,715	+12.7				
Automobiles, other motor vehicles.....	11	2,077	94.2	2.6	0.24	116	793	+13.9				
Amusement, sporting, novelties.....	3	1,904	94.2	5.7	0.67	576	1,641	+4.6				
Books, periodicals, newspapers.....	3	(X)	19.7	(V)	(V)	(V)	(V)					
Farm supplies.....	12	4,217	94.4	19.7	0.27	203	1,772	+3.4				
Hardware, plumbing, heating, equipment, supplies.....	8	(X)	14.1	14.1	0.41	91	4,334	+87.1				
Meats, meat work (exc. rap), n.e.c.....	44	14,681	94.6	14.0	1.1	250	1,675	+24.5				
Merchant wholesalers, n.e.c.....	57	27,004	84.0	2.0	0.15	173	1,721	+24.7				
Greengrocers, vegetable, meats, total.....	20	30,893	66.2	0.3	0.96	177	1,826	+10.6				
Greengroceries (general line).....	18	(X)	(V)	(V)	(V)	(V)	(V)					
Confectionery.....	12	1,796	46.7	4.6	4.9	2,453	+6.7					
Meats, meat products.....	24	1,906	67.1	5.3	0.07	150	3,218	+10.0				

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account beginning to end of year 1948	Percent change in accounts receivable beginning to end of year 1948
	Establishments doing credit business							
	Number	Sales, entire year (Thousand dollars)						
KANSAS CITY, MO.—Continued								
Tobacco and products (exc. leaf).....	11	24,529	69.5	8.3	0.06	4,026	426	+21.0
Dry goods, apparel.....	45	25,685	96.0	8.5	0.08	754	810	...
Furniture, home furnishings, total.....	40	23,467	95.7	7.3	0.09	600	1,017	+17.2
Furniture (household, office).....	17	4,747	88.6	11.6	0.15	389	781	+23.8
Home furnishings, floor coverings.....	23	18,720	97.5	6.3	0.08	730	1,095	+14.6
Paper and its products, total.....	31	23,546	97.8	7.0	0.10	657	1,236	+3.1
Wrapping paper, twine.....	6	2,079	91.9	8.3	0.16	386	825	+25.7
Fine paper.....	4	6,774	99.4	7.7	0.21	1,671	1,005	-0.6
Wallpaper.....	3	388	92.3	15.6	0.59	486	246	+4.3
Paper products, n.e.c.....	18	14,325	98.0	6.2	0.02	530	1,732	+2.3
Farm products (raw materials).....	72	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Automotive equipment, tires and tubes.....	80	25,828	78.4	8.7	0.19	354	857	-3.4
Electrical goods, total.....	49	51,637	86.9	10.5	0.22	431	2,424	-0.3
General line, apparatus, supplies.....	25	(x)	93.6	11.9	0.22	513	2,615	-2.8
Electrical appliances, specialties.....	24	(x)	78.2	8.0	0.21	350	2,144	+5.5
Hardware, plumbing, heating, total.....	55	(x)	92.9	7.9	0.24	700	1,225	-2.3
Hardware.....	16	(x)	96.4	7.1	0.14	1,639	1,073	-15.4
Plumbing, heating equipment, supplies.....	39	21,624	89.2	8.8	0.36	361	1,475	+15.3
Lumber, construction materials, total.....	42	35,179	85.7	8.0	0.20	260	2,673	+17.9
Lumber, millwork.....	20	(x)	95.4	7.4	0.06	274	3,890	+21.4
Other construction materials.....	22	(x)	60.6	10.6	0.78	244	1,144	+12.1
Machinery, equipment, supplies, total.....	194	73,438	77.9	10.8	0.21	378	843	+0.1
Construction machinery, equipment.....	13	14,131	84.4	11.9	0.10	242	3,513	+0.6
Farm-dairy machinery, equipment.....	16	16,786	46.9	7.0	0.10	262	2,161	-8.1
Industrial machinery, equipment, supplies.....	52	17,785	89.5	8.2	0.19	328	1,045	-8.8
Professional equipment, supplies.....	36	7,959	95.0	12.4	0.10	261	860	+12.5
Service establishment equipment, supplies.....	40	8,141	86.7	13.2	0.20	826	242	+2.3
Other machinery, equipment, supplies, n.e.c.....	37	8,636	80.5	14.9	0.71	204	991	+4.2
Metals, metal work (exc. scrap), total.....	12	13,798	89.5	9.6	0.08	255	4,827	+54.1
Iron, steel and products.....	9	11,265	89.2	10.1	0.01	264	5,416	+57.7
Nonferrous metals, metal work.....	3	2,533	91.0	7.2	0.38	234	3,279	+34.8
Waste materials, total.....	27	18,351	98.9	6.6	0.22	180	5,837	+6.1
Iron, steel scrap.....	15	15,541	100.2	7.1	0.26	304	6,774	+9.8
Other scrap, waste materials.....	12	2,810	92.3	3.6	0.02	84	3,205	-24.3
Other merchant wholesalers, total.....	141	146,756	89.0	6.8	0.09	421	2,377	-2.8
Automobiles, other motor vehicles.....	9	5,955	51.6	3.4	0.38	246	1,513	+10.5
Amusement, sporting goods.....	29	7,169	79.0	13.6	0.33	436	508	+53.0
Books, periodicals, newspapers.....	8	2,529	88.8	27.4	0.28	1,218	261	+11.9
Coal, coke.....	11	21,423	95.9	8.8	0.02	437	5,169	-3.6
Farm supplies.....	15	34,702	(v)	(v)	(v)	(v)	(v)	(v)
Petroleum and products.....	12	56,606	98.9	2.6	0.05	390	19,826	-25.0
Merchant wholesalers, o.e.c.....	57	18,372	95.0	12.3	0.20	284	1,279	+9.6
LOS ANGELES, CALIF.—Continued								
Groceries, confectionery, meats, total.....	4,997	2,610,506	87.2	8.8	0.22	280	1,893	+5.9
Confectionery.....	423	356,475	89.0	5.0	0.12	241	3,729	-14.1
Groceries (general line).....	32	178,900	96.6	3.6	0.03	736	7,828	-36.9
Fish, sea foods.....	29	5,546	73.1	7.8	0.09	90	2,053	+32.2
Meats, meat products.....	25	10,776	82.5	4.7	0.30	129	3,262	+10.8
Other grocery, food specialties.....	144	72,932	76.7	4.8	0.34	80	5,703	+19.0
Petroleum products (edible), total.....	193	88,321	84.6	8.4	0.16	300	1,566	+13.5
Dairy, poultry products.....	400	314,360	70.7	5.7	0.25	326	1,928	+10.9
Fruits, vegetable (fresh).....	134	180,290	64.7	7.0	0.16	806	1,289	+14.6
Merchant wholesalers, n.e.c.....	266	134,070	79.6	4.1	0.36	86	4,950	+3.8

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Percent change in year accounts and notes receivable to end of year 1948	Establishments doing credit business		Sales, entire year (Thousand dollars)	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Percent change in year accounts and notes receivable to end of year 1948
	Number	Sales, entire year (Thousand dollars)					Number	Sales, entire year (Thousand dollars)						
LOUISVILLE, KY., total.....	527	14,673	83.7	9.2	0.13	446	1,686	33.9						
Groceries, confectionery, meats, total.....	34	27,257	72.3	6.8	0.14	169	3,650	+11.0						+3.3
Groceries (general line).....	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)						+11.1
Confectionery.....	3	1,242	79.6	7.4	0.05	181	1,821	+2.8						-14.0
Meats, meat products.....	5	(x)	(v)	(v)	(v)	(v)	(v)	+8.7						+23.4
Groceries, food specialties, n.e.c.....	18	9,475	58.7	8.1	0.17	165	1,875	+8.2						+1.5
Farm products (edible), total.....	50	36,230	65.8	4.7	0.09	3,073	519	+13.2						+24.5
Dairy, poultry products.....	19	19,324	64.4	6.8	0.13	2,550	989	+15.4						+6.2
Fruits, vegetables (fresh).....	31	17,001	65.3	2.2	0.04	69	6,310	+6.2						+4.2
Beer, wines, distilled spirits, total.....	11	13,266	11.8	4.0	0.35	81	1,859	+13.0						+12.4
Beer, ale.....	4	1,356	5.0	15.6	(y)	20	738	-0.0						+8.5
Wines, distilled spirits.....	7	11,910	12.3	3.7	0.36	107	1,951	+10.1						+15.5
Drugs, chemicals, allied products, total.....	20	7,646	89.6	9.4	0.15	251	1,544	+1.9						+27.0
Drugs.....	7	5,799	92.1	9.3	0.05	414	1,842	-0.6						+16.2
Industrial chemicals, paints.....	13	1,847	77.9	9.8	0.76	124	768	+18.9						+65.5
Tobacco and products (exc. leaf).....	12	13,581	74.7	1.2	(y)	232	3,923	+1.6						+10.9
Dry goods, apparel.....	20	10,123	38.2	11.2	0.03	534	932	-0.1						-3.8
Furniture, home furnishings.....	12	10,937	96.5	8.7	0.09	1,267	1,046	-20.1						-25.5
Paper and its products, total.....	18	8,694	93.1	11.2	0.09	994	508	+6.9						+0.7
Farm products (raw materials).....	11	(x)	(v)	(v)	(v)	(v)	(v)	(v)						-12.9
Automotive equipment, tires and tubes.....	51	10,095	79.0	8.1	0.27	248	724	-3.6						+0.4
Electrical goods, total.....	27	(x)	(v)	(v)	(v)	(v)	(v)	(v)						+25.5
General line, apparatus, supplies.....	16	11,684	94.3	11.2	0.07	301	2,770	+7.0						+48.2
Electrical appliances, specialties.....	11	(x)	(v)	(v)	(v)	(v)	(v)	(v)						-1.4
Hardware, plumbing, heating, total.....	30	75,475	37.0	12.7	0.14	1,416	942	+3.0						+5.0
Hardware.....	15	57,479	97.6	13.0	0.12	1,490	1,026	+4.3						+8.0
Plumbing, heating, equipment, supplies.....	15	7,996	92.0	7.6	0.39	293	2,202	-4.9						+18.8
Lumber, construction materials, total.....	48	36,963	94.6	8.7	0.20	184	3,944	-3.8						+19.4
Lumber, millwork.....	28	23,761	95.7	8.3	0.12	162	4,598	-0.4						+16.7
Other construction materials.....	20	13,102	93.0	9.3	0.24	217	3,196	-9.4						+34.5
Machinery, equipment, supplies, total.....	107	35,140	73.8	11.7	0.21	224	1,271	+7.4						+0.7
Commercial machines, equipment.....	31	3,941	69.8	13.4	0.41	95	1,048	+8.6						+2.2
Farm-dairy machinery, equipment.....	6	7,183	(v)	(v)	(v)	(v)	(v)	(v)						+16.4
Industrial machinery, equipment, supplies.....	29	7,644	92.4	7.9	0.29	210	1,238	-13.9						-4.9
Other machinery, equipment, supplies, n.e.c.....	41	16,372	89.7	13.0	0.13	327	1,398	+31.9						+3.3
Waste materials, total.....	14	9,737	93.1	7.0	0.06	49	18,078	-10.2						+0.7
Iron, steel scrap.....	5	6,318	97.8	3.8	0.04	84	18,326	-35.1						+4.2
Other scrap, waste materials.....	9	3,419	84.2	14.3	0.12	25	17,526	+12.4						+16.4
Other merchant wholesalers, total.....	62	47,465	86.9	7.0	0.06	401	1,815	+0.8						-4.9
Automobiles, other motor vehicles.....	6	4,419	62.8	3.0	0.09	116	3,973	-15.8						+3.3
Amusement, sporting goods.....	12	8,676	85.2	10.3	0.03	932	715	+9.6						+0.4
Coal, coke.....	6	2,511	91.6	9.8	0.19	97	3,937	-7.8						+9.4
Farm supplies.....	13	17,022	81.8	5.0	0.08	207	3,661	+33.8						+27.2
Merchant wholesalers, n.e.c.....	25	19,837	95.8	7.0	0.05	413	2,248	-9.2						+12.5
MILWAUKEE, WIS., total.....	1,022	625,341	80.4	8.4	0.10	397	1,276	+10.0						+1.6
Groceries, confectionery, meats, total.....	96	59,345	72.0	5.3	0.08	201	2,319	+7.5						+5.5
Groceries (general line).....	10	27,734	71.5	4.0	0.04	461	4,592	-1.4						+7.2
Confectionery.....	10	2,218	60.8	4.7	0.04	184	699	+24.0						+4.8
Fish, sea foods.....	5	1,452	61.0	8.7	(y)	215	1,068	+15.9						-0.7
Meats, meat products.....	29	14,003	73.8	5.4	0.10	81	4,528	+27.2						+12.2
Other grocery, food specialties.....	42	13,999	74.0	7.6	0.13	229	1,094	+3.2						-0.6

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (dollars)	Establishments doing credit business		Percent change in debt accounts and notes receivable to end of year 1948	Percent change in debt accounts and notes receivable to end of year 1948
	Number	Sales, entire year (Thousand dollars)						Number	Sales, entire year (Thousand dollars)		
NEW ORLEANS, LA.—Continued											
Food products (edible), total.....	60	65,908	76.3	4.4	0.06	109	8,576			-2.1	
Dairy, poultry products.....	20	23,163	55.8	5.1	0.04	123	7,121			-2.9	
Fruits, vegetables (fresh).....	40	42,745	81.8	4.1	0.06	105	9,348			-1.8	
Beer, wines, distilled spirits, total.....	18	26,866	70.4	5.6	0.26	488	2,154			+5.4	
Beer, ale.....	4	2,794	26.5	8.0	0.21	366	505			-49.1	
Wines, distilled spirits.....	14	24,072	75.5	5.5	0.26	523	2,454			-45.1	
Drugs, chemicals, allied products, total.....	29	18,688	89.1	7.8	0.10	327	1,851			+5.2	
Drugs (general line).....	3	11,516	90.0	8.7	0.02	1,503	2,630			+1.7	
Drugs, drug sundries (specialty lines).....	5	37.6	37.6	5.7	0.16	121	410			+22.5	
Industrial chemicals, explosives.....	10	88.0	88.0	4.5	0.09	232	2,163			+39.7	
Paints, varnishes.....	11	2,186	83.4	11.1	0.52	245	807			-8.3	
Tobacco and products (exc. leaf).....	10	15,233	45.6	8.2	0.06	555	1,387			+30.0	
Dry goods, apparel, total.....	40	22,388	94.2	10.2	0.20	704	794			-0.9	
Clothing, furnishings, footwear.....	20	6,886	97.9	10.8	0.22	863	415			+1.4	
Dry goods (general line).....	3	9,094	93.8	8.9	0.18	2,174	1,307			-13.0	
Dry goods, specialties, piece goods, notions.....	17	6,408	91.1	11.5	0.21	248	1,434			+7.1	
Furniture, home furnishings.....	22	9,927	90.4	11.7	0.19	992	594			+51.5	
Paper and ink products.....	18	8,754	93.9	8.6	0.10	352	1,363			+4.1	
Farm products (raw materials).....	17	28,402	(V)	(V)	(V)	(V)	(V)			(V)	
Automotive equipment, tires and tubes.....	48	9,712	80.2	9.5	0.48	219	788			+12.3	
Electrical goods, total.....	30	48,722	84.6	9.8	0.18	620	2,204			+0.6	
General line, apparatus, supplies.....	16	27,849	96.1	11.1	0.15	830	2,034			+7.5	
Electrical appliances, specialties.....	14	20,873	71.6	8.0	0.22	425	2,931			-12.9	
Hardware, plumbing, heating, total.....	38	40,055	97.0	9.2	0.12	632	1,788			-1.2	
Hardware.....	12	30,740	95.1	9.5	0.11	1,554	1,932			-0.4	
Plumbing, heating equipment, supplies.....	26	9,315	91.2	7.8	0.14	231	1,366			-5.7	
Lumber, construction materials, total.....	38	15,371	96.9	9.8	0.26	166	3,590			+18.1	
Lumber, millwork.....	8	3,630	94.3	8.4	0.09	324	1,718			+26.6	
Other construction materials.....	30	11,741	89.4	11.9	0.34	284	1,834			+4.5	
Machinery, equipment, supplies, total.....	33	10,170	80.9	19.2	1.06	213	1,502			+3.4	
Commercial machinery, equipment.....	57	40,360	98.2	10.4	0.28	267	2,864			+5.7	
Industrial machinery, equipment, supplies.....	14	3,753	91.1	21.8	0.40	356	742			+26.8	
Professional machinery, equipment.....	23	5,840	81.7	14.8	0.42	235	1,796			-4.8	
Service establishment equipment, supplies.....	11	6,308	94.0	8.9	0.18	168	4,131			+31.6	
Metals, metalwork (exc. scrap).....	15	11,413	88.5	12.3	0.03	93	8,167			+24.2	
Waste materials, total.....	8	3,398	96.7	9.4	0.03	138	7,606			+30.0	
Iron, steel scrap.....	7	4,015	94.8	24.3	0.03	31	11,712			+30.0	
Other scrap, waste materials.....	62	28,821	83.4	14.4	0.19	358	1,102			+34.2	
Other merchant wholesalers, total.....	7	(x)	20.0	11.1	0.32	143	1,763			+67.0	
Automobiles, other motor vehicles.....	16	(x)	92.1	14.5	(y)	236	612			+3.6	
Amusement, sporting goods.....	31	3,540	92.1	14.0	0.29	762	607			+11.2	
Jewelry.....	31	14,462	75.6	15.0	0.16	288	1,796			+51.2	
Merchant wholesalers, n.e.c.....	28,312	17,308,959	90.6	8.9	0.10	259	4,534			+6.2	
NEW YORK-NORTHEASTERN NEW JERSEY, TOTAL.....											
Groceries, confectionery, meats, total.....	177	328,270	88.3	5.5	0.08	309	2,680			-2.1	
Groceries (general line).....	189	38,253	87.5	7.8	0.12	284	650			+15.7	
Confectionery.....	231	103,142	90.2	5.9	0.10	134	3,212			-0.6	
Fish, sea foods.....	684	6,019,162	86.4	6.1	0.07	324	2,556			+2.9	
Meats, meat products.....	1,257	1,019,162	86.4	6.1	0.07	324	2,556			+5.2	
Other grocery, food specialties.....	1,421	1,401,457	85.7	4.2	0.09	186	4,069			-2.6	
Farm products (edible), total.....	899	974,302	87.5	4.4	0.07	267	3,793			-1.2	
Dairy, poultry products.....	852	427,155	81.7	3.8	0.14	95	4,937			+5.1	
Fruits, vegetables (fresh).....											

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		End of year accounts and notes receivable as percent of credit sales	Average number of credit accounts per establishment	Credit sales as percent of all sales	Percent change in accounts and notes receivable beginning to end of year 1948
	Sales, entire year (Thousand dollars)					
	Number	(Dollars)				
NEW YORK-NONMETROPOLITAN NEW JERSEY—cont.						
Beer, wines, distilled spirits, total.....	3,663	2,174,133	88.0	262	2,164	+9.4
Breweries, confectionery, meats, total.....	361	226,247	85.2	213	2,561	+6.2
Groceries (general line).....	45	81,698	92.0	680	2,156	+3.8
Confectionery.....	34	6,106	71.6	109	700	+7.3
Fish, meat products.....	27	10,876	81.6	107	3,465	+3.2
Meats, sea products.....	115	70,239	84.1	182	6,864	+4.4
Other grocery, food specialties.....	140	57,358	80.0	188	1,952	+19.4
Farm products (edible), total.....	310	205,141	78.1	155	3,462	+0.1
Dairy, poultry products.....	120	112,802	77.1	240	3,003	+3.1
Fruits, vegetables (fresh).....	190	92,339	79.2	98	4,212	+6.8
Beer, wines, distilled spirits.....	57	25,545	81.8	36.8	1,830	+12.0
Drugs, chemicals, allied products, total.....	112	58,487	84.8	319	1,766	+11.3
Drugs (general line).....	5	2,140	98.1	132.6	4,311	+6.0
Drugs, drug sundries (specialty lines).....	42	9,461	83.9	333	612	+21.0
Industrial chemicals, explosives.....	29	16,232	99.8	284	2,461	+12.8
Paints, varnishes.....	36	3,474	82.3	161	527	+32.1
Tobacco and products (exc. leaf).....	87	74,375	80.4	370	2,036	+12.4
Dry goods, apparel, total.....	442	132,676	92.3	230	1,276	+1.1
Clothing, furnishings, footwear.....	227	50,513	93.4	112.2	1,035	+6.4
Dry goods (general line).....	4	7,760	97.8	6.2	709	+16.8
Dry goods specialties, piece goods, notions.....	199	65,433	91.9	137	1,629	+8.9
Piece goods converters.....	12	8,780	94.6	8.5	4,778	+29.4
Furniture, home furnishings, total.....	133	49,747	91.0	383	1,002	+21.5
Furniture (household, office).....	42	8,337	86.5	208	1,000	+0.0
Home furnishings, floor coverings.....	91	41,410	91.8	449	1,003	+27.7
Paper and its products, total.....	140	66,205	92.9	370	3,124	+0.6
Wrapping paper, wire.....	19	6,507	91.4	38	1,044	+21.8
Fine paper.....	19	20,155	99.2	48	2,779	+5.3
Stationery, office supplies.....	14	2,485	91.7	10.7	480	+14.7
Wallpaper.....	34	5,089	68.3	124	307	+11.0
Other paper products.....	69	31,969	93.0	387	1,137	+0.8
Farm products (raw materials).....	56	172,803	84.6	86	3,518	+15.6
Automotive equipment, tires and tubes.....	213	(x)	79.7	198	842	+34.7
Electrical goods, total.....	142	156,050	91.2	420	2,322	+11.2
General line, apparatus, supplies.....	95	64,913	93.9	348	1,807	+12.7
Electrical appliances, specialties.....	47	91,137	89.2	135	4,939	+10.3
Hardware, plumbing, heating, total.....	308	111,382	90.2	320	1,620	+21.4
Hardware.....	56	26,647	94.7	132.1	905	+10.1
Plumbing, heating equipment, supplies.....	152	84,735	89.5	237	2,441	+27.3
Lumber, construction materials, total.....	181	161,611	95.5	223	4,026	+14.3
Lumber, millwork.....	103	101,828	96.1	186	5,609	+19.8
Other construction materials.....	78	59,783	94.5	274	2,570	+6.0
Machinery, equipment, supplies, total.....	505	140,087	84.5	343	910	+10.3
Commercial machines, equipment.....	91	13,447	84.3	187	1,045	+0.8
Construction machinery, equipment.....	14	16,595	63.5	4.4	3,165	+35.8
Farm-dairy machinery, equipment.....	9	(x)	92.7	1.1	1,498	+13.5
Industrial machinery, equipment, supplies.....	182	80,204	96.4	10.2	394	+17.4
Professional equipment, supplies.....	62	14,831	94.1	12.7	499	+4.0
Service establishments, equipment, supplies.....	133	24,117	88.8	11.6	304	+11.1
Transportation (exc. automotive) equipment, supplies.....	4	(x)	58.2	0.1	1,936	+3.1
Metals, metal work (exc. scrap), total.....	55	(x)	95.1	3.3	3,118	+5.2
Iron, steel and products.....	43	(x)	94.8	6.8	4,882	+2.1
Nonferrous metals, metal work.....	12	12,310	96.1	2.4	4,588	+27.1

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Establishments doing credit business		Credit sales as a percent of all sales		End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable to end of year 1948	Establishments doing credit business		Metropolitan area and kind of business	Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts receivable to end of year 1948
		Number	Sales, entire year (Thousand dollars)						Number	Sales, entire year (Thousand dollars)							
PHILADELPHIA, PA.—Continued																	
185		126,464	96.4	9.1	0.04	59	13,215	+28.5	234	132,320	93.1	10.2	0.18	44.5	1,334	64.3	+4.5
47		75,963	99.0	6.6	0.03	60	35,412	+45.9	50	11,922	89.6	13.9	0.74	397	863	6.3	+4.5
138		505,501	92.1	5.0	0.06	59	2,986	-1.1	16	23,775	98.7	9.6	0.31	187	5,808	4.0	+4.5
436		342,468	85.2	7.7	0.06	262	2,890	+0.2	81	6,752	98.2	9.1	0.06	380	2,456	6.6	+19.0
28		35,895	27.4	9.6	0.31	196	2,895	+2.0	29	14,774	96.5	11.6	0.09	552	347	5.7	+7.2
57		27,629	91.3	9.2	0.12	507	1,008	+25.8	6	1,073	59.1	7.3	0.50	89	1,324	8.1	+26.1
23		8,315	91.0	5.5	0.05	397	933	+8.7	27	39,778	97.3	8.2	0.10	483	3,185	4.1	+41.6
70		174,870	94.9	7.0	0.03	118	21,500	-10.3	70	120,145	97.3	6.3	0.01	60	31,490	3.0	+29.4
30		27,555	69.5	7.0	0.06	500	1,230	+32.8	44	110,669	98.4	6.2	0.01	45	16,742	34.0	+34.0
99		18,430	84.6	15.4	0.19	198	860	+14.0	26	9,476	85.3	8.5	0.02	85	6,289	8.2	-2.2
17		5,999	(v)	(v)	(v)	(v)	(v)	(v)	178	103,829	82.9	10.0	0.09	258	2,110	47.2	+7.2
112		43,775	90.7	7.2	0.08	205	1,879	+1.1	44	110,669	98.4	6.2	0.01	45	16,742	34.0	+34.0
1,450		1,013,892	88.6	8.3	0.11	351	1,987	+9.3	26	9,476	85.3	8.5	0.02	85	6,289	8.2	-2.2
PITTSBURGH, PA.—Continued																	
174		120,123	82.4	7.1	0.09	341	1,878	+2.9	178	103,829	82.9	10.0	0.09	258	2,110	47.2	+7.2
58		66,937	83.3	5.7	0.08	501	2,001	-1.3	23	13,307	34.6	9.0	0.12	100	2,512	+3.2	+4.2
22		9,811	82.4	6.2	0.11	275	1,169	+33.5	34	15,662	87.8	10.9	0.34	377	904	+23.2	+23.2
7		5,966	80.5	7.6	0.08	227	3,798	+10.6	11	1,280	65.1	9.1	0.10	184	648	+2.0	+3.6
27		10,426	88.3	14.0	0.18	118	2,789	+11.6	26	40,806	96.1	8.4	0.04	71	23,449	-1.1	-1.1
60		29,983	79.7	8.3	0.08	308	1,470	...	3	7,333	52.9	5.7	0.09	405	1,367	-8.7	-8.7
122		90,087	79.4	3.5	0.09	228	2,779	+14.6	34	9,682	92.0	16.5	0.14	251	1,113	+13.6	+13.6
34		25,844	68.7	6.0	0.07	350	1,636	+17.3	18	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
88		64,243	83.6	2.7	0.10	183	3,570	+12.7	29	11,637	91.7	11.2	0.09	372	1,192	+12.6	+12.6
PORTLAND, OREG.—Continued																	
37		27,246	82.4	8.1	0.08	582	1,210	+9.9	825	697,405	86.6	7.8	0.20	395	1,898	+0.6	+0.6
37		27,246	82.4	8.1	0.08	582	1,210	+9.9	66	71,778	81.4	5.4	0.05	449	2,120	+6.7	+6.7
5		21,437	84.5	7.2	0.02	1,020	3,549	+7.7	10	(x)	92.2	3.6	0.02	694	4,476	-8.6	-8.6
14		2,021	59.7	10.4	0.05	586	183	+7.0	11	1,280	65.1	9.1	0.10	184	648	+2.0	+2.0
4		985	84.7	11.3	0.28	1,458	136	+34.0	6	(x)	90.8	3.5	0.05	80	7,253	+0.8	+0.8
14		2,803	79.8	13.5	0.64	1,758	922	+17.6	30	8,825	78.0	3.2	0.07	145	5,701	+18.1	+18.1
36		35,471	83.0	8.0	0.08	627	1,249	+13.0	9	22,775	65.0	9.5	0.08	654	980	+17.4	+17.4
93		37,666	90.3	12.1	0.10	280	1,410	-3.6	44	40,539	84.5	4.7	0.10	1,118	810	+5.8	+5.8
71		24,828	93.5	13.0	0.11	273	1,227	+3.9	19	21,241	81.0	5.6	0.09	2,511	462	+7.0	+7.0
3		9,595	84.7	10.9	0.04	1,087	2,492	-23.0	25	19,298	89.2	3.6	0.11	92	7,815	+3.6	+3.6
19		3,243	81.9	8.1	0.19	138	1,258	-11.0	15	5,121	12.1	11.3	0.08	38	1,268	+5.2	+5.2
47		19,318	86.4	9.8	0.28	348	1,132	+14.3	11	11,999	40.8	18.2	0.10	377	1,196	+73.4	+73.4
12		4,462	70.9	8.1	0.01	346	1,133	-23.0	17	9,861	97.0	9.3	0.12	1,071	548	-3.3	-3.3
35		14,856	91.0	10.1	0.34	348	1,131	+28.1	89	26,676	83.1	10.3	0.24	317	860	-4.9	-4.9
40		32,647	97.4	8.2	0.07	1,032	951	-4.5	43	59,735	93.4	8.3	0.14	527	3,045	+4.4	+4.4
6		3,202	98.4	6.4	0.18	570	768	+4.9	19	34,155	97.0	9.4	0.07	347	3,135	+6.9	+6.9
8		371	94.3	12.6	0.07	278	218	-11.1	24	25,980	87.8	6.5	0.24	368	2,912	+0.4	+0.4
4		764	92.0	15.6	0.36	420	536	+32.9	47	47,061	97.9	7.6	0.15	472	2,459	+8.9	+8.9
17		18,125	96.6	7.6	0.09	1,558	660	+1.7	18	28,444	98.1	6.4	0.08	772	2,270	+1.8	+1.8
4		(x)	39.6	2.7	...	117	2,450	-48.6	29	19,217	97.6	9.6	0.26	262	2,804	+17.5	+17.5
135		28,432	82.2	12.1	0.36	180	1,115	+15.0	84	126,220	95.6	6.3	0.30	176	9,510	-12.1	-12.1
65		83,255	89.9	9.7	0.10	497	2,498	+6.6	62	(x)	96.5	5.9	0.32	106	17,131	-16.6	-16.6
38		39,277	91.6	11.2	0.09	562	2,035	+21.1	22	(x)	90.2	8.5	0.21	323	2,380	+18.0	+18.0
27		43,978	88.4	8.0	0.12	410	3,354	-7.6	202	93,396	88.9	10.9	0.34	334	1,361	+6.5	+6.5
65		59,337	94.1	8.6	0.21	670	1,548	+19.4	36	10,415	86.1	17.0	0.54	409	700	+1.2	+1.2
19		33,327	96.0	7.2	0.06	1,371	1,764	+16.7	15	16,711	93.4	10.8	0.38	313	3,077	+24.4	+24.4
46		26,210	91.5	10.6	0.44	430	1,311	+22.1	17	15,315	72.8	8.4	0.23	283	2,377	+0.7	+0.7
86		76,319	92.1	8.3	0.09	195	4,189	+3.1	43	10,975	92.5	13.4	0.22	496	510	+13.7	+13.7
46		42,715	95.0	7.2	0.04	138	6,323	+1.1	5	1,239	75.1	10.1	0.07	35	6,676	+9.2	+9.2
40		35,604	88.8	9.6	0.14	254	3,047	+4.8	4	639	94.6	2.5	0.16	82	2,280	-22.2	-22.2

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS, 1948—Continued

Establishments doing credit business		Sales, entire year (Thousands dollars)	Credit sales as percent of all sales	End of year and notes as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable beginning to end of year 1948	Establishments doing credit business		Metropolitan area and kind of business	Percent change in accounts and notes receivable beginning to end of year 1948
									Number	Sales, entire year (Thousands dollars)		
PORTLAND, OREG.—Continued												
Metropolitan area and kind of business												
198	202,541	(Y)	88.6	8.1	0.15	265	1,534	+0.4	39	41,931	Paper and its products.....	(V)
20	22,825	55.0	78.7	4.1	0.10	197	2,170	+2.6	95	154,943	Farm products (raw materials).....	(V)
31	5,914	82.7	76.2	3.5	0.13	361	2,256	+6.2	146	30,506	Automotive equipment, tires and tubes.....	8.6
3	1,926	66.2	87.7	3.1	0.06	114	4,982	+11.4	73	86,658	Electrical goods, total.....	9.8
16	2,790	96.4	65.9	7.3	0.13	207	849	-3.9	33	40,006	General line, apparatus, supplies.....	11.9
121	149,613	(V)	88.6	8.1	0.15	265	1,534	+0.4	40	46,652	Electrical appliances, specialties.....	15.2
PROVIDENCE, R.I.—Continued												
793	331,591	(Y)	88.6	8.1	0.15	265	1,534	+0.4	73	(X)	Hardware.....	8.6
99	48,884	78.7	78.7	4.1	0.10	197	2,170	+2.6	25	(X)	Hardware.....	8.8
18	19,643	76.2	76.2	3.5	0.13	361	2,256	+6.2	48	37,656	Plumbing, heating equipment, supplies.....	8.5
13	2,794	87.2	87.2	5.1	0.18	72	3,358	-10.2	84	57,850	Lumber, construction materials, total.....	7.4
27	16,376	87.7	87.7	3.1	0.06	114	4,982	+11.4	42	41,088	Lumber, millwork.....	6.9
41	10,071	65.9	65.9	7.3	0.13	207	849	-3.9	42	16,762	Other construction materials.....	8.4
26	20,059	93.5	65.9	7.6	0.10	163	2,161	+7.5	289	128,491	Machinery, equipment, supplies, total.....	12.2
46	6,247	91.8	65.9	7.6	0.10	163	2,161	+7.5	69	32,109	Commercial machines, equipment.....	11.0
15	1,088	70.2	65.9	8.7	0.07	384	1,114	+24.6	11	15,602	Construction machinery, equipment.....	18.5
5	5,459	96.1	65.9	8.7	0.07	422	1,242	+19.4	9	(X)	Industrial machinery, equipment.....	15.3
10	10,064	82.2	65.9	11.1	0.40	280	610	+13.9	28	36,074	Professional equipment, supplies.....	9.4
32	23,714	93.6	65.9	8.8	0.20	400	1,788	-2.7	85	97.6	Automotive equipment, tires and tubes.....	6.9
13	92.0	7.1	65.9	7.1	0.26	373	2,609	-2.4	30	40,095	Metals, metal work (exc. scrap), total.....	8.8
10	2,236	94.6	65.9	8.5	0.17	339	1,619	+19.4	27	40,095	Iron, steel and products.....	8.6
7	3,700	97.0	65.9	7.0	0.07	471	1,270	+10.8	3	(X)	Nonferrous metals, metal work.....	7.5
3	1,526	88.6	65.9	12.4	0.45	75	6,009	+34.7	3	(X)	Waste materials, total.....	8.8
509	199,022	90.6	65.9	8.9	0.15	267	1,502	-1.9	81	67,463	Other scrap, waste materials.....	4.5
ST. LOUIS, MO.—Continued												
1,814	1,418,961	86.4	65.9	8.9	0.11	397	1,941	+5.6	232	178,664	Other merchant wholesalers, total.....	9.3
135	120,642	78.8	65.9	6.6	0.06	310	2,437	-3.4	22	29,806	Automobiles, other motor vehicles.....	6.7
30	65,576	79.5	65.9	6.4	0.03	666	3,722	-11.1	47	21,746	Amusement, sporting goods.....	9.5
16	3,588	30.2	65.9	10.5	0.32	84	2,076	(X)	11	3,861	Books, periodicals, newspapers.....	7.3
40	15,758	81.8	65.9	4.7	0.08	104	4,486	+18.6	35	31,969	Coal, coke.....	10.2
69	39,827	80.9	65.9	7.7	0.09	398	1,352	+5.8	19	19,406	Farm supplies.....	(V)
186	101,879	75.6	65.9	3.7	0.12	112	4,160	+0.3	38	10,657	Jewelry.....	(V)
76	46,516	69.7	65.9	4.1	0.09	86	5,612	+5.4	9	5,814	Petroleum and products.....	12.7
110	55,363	80.4	65.9	3.4	0.15	127	3,556	-5.2	51	55,425	Merchant wholesalers, miscellaneous products.....	9.1
33	38,582	70.0	65.9	10.2	0.08	389	2,168	+50.4	320	162,425	SAN DIEGO, CALIF., total.....	8.9
27	37,477	71.5	65.9	10.2	0.08	469	2,194	+31.2	44	37,179	Groceries, confectionery, meats, total.....	4.7
66	30,538	91.2	65.9	8.0	0.07	422	1,248	+2.6	3	19,898	Groceries (general line).....	3.7
4	16,042	93.4	65.9	8.0	0.01	1,101	3,403	-0.9	2	1,917	Confectionery.....	4.2
25	4,646	79.6	65.9	10.1	0.13	180	889	+14.1	5	4,517	Fish, sea foods.....	8.2
37	9,850	93.1	65.9	7.1	0.14	500	640	+4.3	4	1,574	Meats, meat products.....	6.9
30	42,801	40.9	65.9	7.4	0.07	775	955	+12.2	18	9,828	Other grocery, food specialties.....	7.9
155	174,061	98.9	65.9	9.6	0.05	691	1,877	-12.9	38	30,814	Farm products (edible), total.....	6.1
111	35,957	94.2	65.9	8.6	0.14	504	714	+7.5	16	21,984	Dairy, poultry products.....	6.8
44	138,104	99.1	65.9	9.9	0.03	1,147	3,128	-16.4	22	8,830	Fruits, vegetables (fresh).....	4.9
47	21,742	94.9	65.9	6.3	0.21	285	965	+15.9	20	19,022	Beer, wines, distilled spirits, total.....	10.3
16	4,162	91.3	65.9	12.6	0.60	942	390	+2.1	10	6,069	Beer, wine, ale.....	7.5
31	17,280	95.8	65.9	5.0	0.13	462	1,370	+25.5	10	11,953	Wines, distilled spirits.....	11.3

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)						
SAN DIEGO, CALIF.—Continued								
Electrical goods, total.....	29	1,898	93.4	13.9	0.27	297	2,409	+21.1
General line, apparatus, supplies.....	7	8,479	96.2	1.8	0.28	398	2,914	+33.2
Electrical appliances, specialties.....	14	4,389	88.9	13.7	0.25	178	1,732	+0.4
Hardware, plumbing, heating, total.....	12	13,936	92.1	10.1	0.38	461	2,136	+15.3
Hardware.....	7	8,797	93.2	11.3	0.23	334	1,776	+14.9
Plumbing, heating equipment, supplies.....	5	4,994	90.1	7.9	0.60	127	3,824	+16.4
Lumber, construction materials, total.....	6	4,986	78.1	4.3	1.08	143	4,897	-13.1
Lumber, millwork.....	3	4,018	97.7	9.5	0.04	246	5,119	-20.6
Other construction materials.....	3	1,868	35.0	7.3	0.47	40	3,944	+111.1
Machinery, equipment, supplies, total.....	48	10,286	77.9	40.7	0.12	191	1,523	+15.4
Commercial machines, equipment.....	11	(X)	90.7	9.6	0.15	143	1,366	+5.1
Industrial machinery, equipment, supplies.....	11	1,465	97.2	15.5	0.30	302	794	+12.8
Professional equipment, supplies.....	8	1,808	89.4	11.8	2.52	224	1,939	+2.8
Transportation (exc. automotive) equipment, supplies.....	12	3,208	87.8	5.0	0.11	218	3,932	+11.0
Other machinery, equipment, supplies, n.e.c.....	4	1,768	(V)	(V)	(V)	(V)	(V)	(V)
Waste materials.....	40	10,990	68.8	9.5	0.26	171	1,514	+12.7
Other merchant wholesalers.....	3,790	1,911,215	86.8	8.6	0.18	379	1,791	+4.0
SAN FRANCISCO-OAKLAND, CALIF.—Continued								
Groceries, confectionery, meats, total.....	28	30,954	87.3	5.7	0.11	291	3,494	+7.0
Groceries (general line).....	38	109,603	87.7	5.9	0.10	880	3,013	+9.2
Confectionery.....	20	3,361	97.6	7.4	0.18	126	869	+18.5
Fish, sea foods.....	35	15,430	93.5	5.4	0.13	177	2,608	-7.3
Meats, meat products.....	47	46,772	85.1	4.6	0.14	150	5,416	-7.0
Other grocery, food specialties.....	154	131,629	87.8	5.0	0.11	218	3,932	+11.0
Farm products (edible), total.....	224	240,241	78.0	6.0	0.15	750	1,244	+2.2
Dairy, poultry products.....	80	164,877	78.0	6.0	0.13	1,812	865	-2.0
Fruits, vegetables (fresh).....	144	95,368	78.0	6.0	0.18	140	4,093	+9.8
Beer, wines, distilled spirits, total.....	138	118,503	83.0	11.2	0.16	596	1,352	+2.2
Beer.....	56	26,400	42.1	7.5	0.19	307	761	-21.5
Wines, distilled spirits.....	82	89,697	95.2	11.7	0.15	782	1,503	+9.6
Drugs, chemicals, allied products, total.....	105	65,759	94.2	8.9	0.14	397	1,648	+3.2
Drugs (general line).....	42	30,474	98.5	5.2	0.08	760	6,628	-3.8
Drugs, specialties (specialty lines).....	4	16,194	94.0	11.8	0.30	310	772	-1.5
Industrial chemicals, explosive.....	21	23,440	93.9	12.2	0.14	678	1,690	+20.1
Paints, varnishes.....	38	51,150	88.4	11.8	0.54	160	814	+5.2
Tobacco and products (exc. leaf).....	37	47,300	79.1	6.0	0.08	597	1,724	+3.9
Dry goods, apparel, total.....	169	54,110	96.0	10.9	0.30	334	1,011	+1.9
Clothing, furnishings, footwear.....	107	39,608	96.0	11.8	0.30	310	772	-1.5
Dry goods (general line).....	6	4,367	95.8	8.4	0.18	879	1,696	+20.1
Dry goods specialties, piece goods, hosiery.....	50	15,947	95.8	8.4	0.36	319	1,842	-2.4
Flare goods (exc. hosiery).....	4	2,165	99.6	11.4	0.37	134	4,727	-7.8
Furniture, home furnishings, total.....	76	11,777	93.6	10.6	0.23	580	1,010	+16.1
Furniture (household, office).....	15	8,359	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings.....	60	33,946	92.6	10.8	0.24	597	1,046	+22.2
Paper and its products, total.....	54	43,282	96.0	11.3	0.13	1,194	816	+8.9
Wrapping paper, tissue.....	6	9,861	97.8	12.1	0.07	3,225	674	+16.3
Stationery, office supplies.....	4	4,818	99.1	9.3	0.18	678	2,592	-7.6
Wallpaper.....	16	9,818	90.6	16.6	0.16	1,507	445	+11.4
Other paper products.....	3	16,136	97.1	9.6	0.26	278	459	+8.1
Farm products (raw materials), total.....	25	10,496	97.1	8.5	0.12	659	1,671	+28.1
Farm products (raw materials).....	18	71,232	41.0	7.1	1.27	96	21,641	+13.7
Automotive equipment, tires and tubes.....	250	67,012	84.7	10.3	0.28	190	1,253	-4.3

See footnotes at end of table.

Table 3B.—CREDIT SALES—MERCHANT WHOLESALERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS: 1948—Continued

Metropolitan area and kind of business	Establishments doing credit business		Credit sales as a percent of all sales	End of year accounts receivable as a percent of credit sales	Bad debt losses as a percent of credit sales	Average number of credit accounts per establishment	Credit sales per account (Dollars)	Percent change in accounts receivable to end of year 1948
	Number	Sales, enure year (Thousand dollars)						
SEATTLE, WASH.—Continued								
Electrical goods, total.....	58	56,132	88.8	7.0	0.17	564	2,321	+24.9
General line, apparatus, supplies.....	31	35,118	91.5	9.8	0.12	56	2,296	-11.2
Electrical appliances, specialties.....	27	24,014	85.2	7.9	0.34	4.4	2,357	+20.8
Hardware, plumbing, heating, total.....	50	36,978	85.8	10.5	0.32	337	2,224	+4.1
Hardware.....	24	30,690	86.6	12.1	0.28	463	1,686	+10.1
Plumbing, heating equipment, supplies.....	26	16,288	88.4	8.5	0.37	228	2,738	+22.5
Lumber, construction materials, total.....	88	81,436	90.1	6.4	0.20	121	7,181	+30.2
Lumber, millwork.....	66	68,220	89.4	6.0	0.17	90	11,195	+29.8
Other construction materials.....	22	13,216	93.8	9.4	0.39	223	1,992	-31.4
Machinery, equipment, supplies, total.....	250	87,413	88.3	14.8	0.39	330	1,036	+6.7
Commercial machines, equipment.....	48	10,256	96.4	14.3	0.75	410	623	+6.6
Construction machinery, equipment.....	10	8,153	97.5	12.0	0.10	189	4,577	+2.5
Farm-dairy machinery, equipment.....	12	8,865	65.7	10.7	0.03	99	5,267	+23.7
Industrial machinery, equipment, supplies.....	94	33,342	87.2	14.6	0.46	253	1,458	+14.3
Professional equipment, supplies.....	25	7,803	94.7	15.1	0.16	424	686	+7.9
Service establishment equipment, supplies.....	42	6,394	93.4	15.0	0.42	402	393	+0.6
Transportation (exc. automotive) equipment, supplies.....	19	1,300	(v)	(v)	(v)	(v)	(v)	(v)
Metals, metal work (exc. scrap).....	22	13,516	91.6	10.6	0.37	340	2,614	+9.8
Waste materials, total.....	21	7,118	91.9	4.9	0.31	62	9,010	-5.9
Iron, steel scrap.....	7	4,614	93.2	4.8	0.07	116	9,851	+1.6
Other scrap, waste materials.....	14	2,504	89.3	5.1	0.47	38	7,696	-16.8
Other merchant wholesalers, total.....	137	58,590	82.8	9.4	0.14	233	1,788	+15.8
Automobiles, other motor vehicles.....	19	13,988	89.9	6.4	0.18	88	5,859	-19.1
Amusement, sporting goods.....	24	9,579	89.3	10.5	0.15	243	802	+7.9
Books, periodicals, newspapers.....	11	3,311	80.4	9.7	0.22	170	3,964	-2.6
Farm supplies.....	24	5,150	94.1	15.6	0.38	249	2,087	+1.2
Jewelry.....	52	27,672	87.8	6.7	0.08	256	1,221	+21.0
Merchant wholesalers, n.e.c.....	74	514,536	81.4	9.9	0.18	370	1,745	+2.1
WASHINGTON, D.C.—Continued								
Groceries, confectionery, meats, total.....	89	81,250	72.6	6.1	0.16	148	4,618	+8.4
Fish, sea foods.....	7	(4)	70.2	8.0	0.60	137	2,682	-17.0
Meats, meat products.....	27	34,960	69.4	5.7	0.16	137	6,710	+10.2
Other grocery, food specialties.....	31	79,160	63.4	2.0	0.21	86	2,472	+3.2
Grocery, food specialties, n.e.c.....	24	(4)	78.2	5.9	0.10	265	4,479	+3.3
Farm products (edible).....	65	75,834	75.8	8.2	0.18	1,167	739	+4.5
Beer, wines, distilled spirits.....	35	56,321	76.9	10.1	0.06	310	3,163	+13.9
YOUNGSTOWN, OHIO, total.....								
Groceries, confectionery, meats, total.....	290	145,322	81.4	7.9	(y)	305	1,492	+12.8
Farm products (edible).....	35	31,913	80.9	5.1	0.06	314	2,527	+8.7
Farm products (edible).....	32	21,731	78.9	4.4	0.04	667	899	+4.3
Beer, wines, distilled spirits.....	7	2,766	92.8	7.3	0.17	146	2,935	+4.5
Traps, chemicals, allied products.....	6	1,187	73.4	11.5	0.07	94	1,569	+39.4
Tobacco and products (exc. leaf).....	6	1,862	92.0	8.9	0.09	166	574	-5.7
Dry goods, apparel.....	9	2,898	96.5	8.2	0.05	675	559	+60.4
Furniture, home furnishings.....	37	6,912	72.8	9.8	0.43	237	675	-3.5
Paper and its products.....	21	13,872	94.1	11.1	0.11	702	2,998	+12.9
Automotive equipment, tires and tubes.....	13	3,824	89.7	8.5	0.08	146	1,610	+9.3
Electrical goods.....	12	6,782	80.1	12.7	0.46	315	1,531	+2.7
Hardware, plumbing, heating.....	57	11,873	90.5	10.8	0.13	266	745	+13.1
Lumber, construction materials.....	13	11,502	96.6	9.2	0.04	62	1,498	+4.4
Machinery, equipment, supplies.....	32	14,934	65.4	12.7	0.24	207	1,998	+32.3
Metals, metalwork (exc. scrap).....								
Other merchant wholesalers.....								

v Insufficient analysis of credit sales to show separately.
 x Withheld to avoid disclosure.
 y Less than 0.01 percent.
 z Less than 0.1 percent.
 n.e.c. Not elsewhere classified.
 Includes only establishments reporting beginning and end-of-year receivables.
 Note: See explanatory material for definitions of Standard Metropolitan Areas.

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000—\$999,999				\$200,000—\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
United States, total.....	14,479	0.09	2,899	825	13,374	0.19	1,545	383	24,708	0.26	1,064	247	43,942	0.36	584	120
1,000 or more credit accounts.....	3,170	0.08	1,240	2,932	1,160	0.23	355	1,858	955	0.34	188	1,649	376	0.38	83	1,466
500—999 credit accounts.....	2,794	0.11	3,482	667	1,825	0.24	986	645	2,145	0.32	476	619	1,145	0.45	170	614
200—499 credit accounts.....	3,890	0.10	6,350	320	4,218	0.20	1,977	306	7,130	0.32	947	295	7,357	0.38	390	255
Less than 200 credit accounts.....	4,575	0.06	30,641	79	5,171	0.15	6,899	81	14,478	0.22	3,273	75	35,064	0.35	1,024	60
GROCERIES, CONFECTIONERY, MEATS																
Groceries (general line):																
Not sponsoring cooperative, voluntary groups.....	992	0.08	2,243	842	871	0.13	1,940	300	629	0.18	1,326	199	101	0.24	887	122
1,000 or more credit accounts.....	173	0.09	1,400	2,771	14	0.17	428	1,682	4	0.16	256	1,600	...	...	...	...
500—999 credit accounts.....	341	0.09	2,731	657	84	0.14	1,147	594	23	0.19	521	581	1	(x)	(x)	(x)
200—499 credit accounts.....	385	0.09	3,634	345	526	0.12	1,996	306	252	0.20	1,087	270	22	0.32	528	251
Less than 200 credit accounts.....	93	0.06	13,112	99	247	0.12	4,409	108	350	0.16	2,232	107	78	0.22	1,253	81
Voluntary group wholesalers.....	390	0.06	3,234	780	116	0.08	2,037	309	26	0.16	770	399	2	(x)	(x)	(x)
1,000 or more credit accounts.....	82	0.08	2,068	2,142	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500—999 credit accounts.....	112	0.07	3,314	676	19	0.17	1,085	639	2	(x)	(x)	(x)	...	...	...	...
200—499 credit accounts.....	143	0.03	6,401	334	56	0.08	2,066	319	12	0.11	1,116	294	...	...	...	...
Less than 200 credit accounts.....	53	0.06	12,364	98	40	0.04	4,780	115	11	0.19	3,069	85	2	(x)	(x)	(x)
Retailer-cooperative warehouses.....	88	0.02	18,900	247	34	0.01	8,701	64	29	0.01	6,447	49	8	0.56	3,054	37
1,000 or more credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...	...	...	...	...
500—999 credit accounts.....	9	0.03	14,218	716	...	...	...	...	...	...	...	...	...	...	...	...
200—499 credit accounts.....	24	0.02	15,734	314	...	...	...	...	...	...	...	...	...	...	...	...
Less than 200 credit accounts.....	53	0.02	19,612	106	34	0.01	8,701	64	29	0.01	6,447	49	8	0.56	3,054	37
Cash-carry depots.....	4	0.04	2,308	178	3	(x)	(x)	(x)	18	...	2,215	61	6	...	2,762	10
Institutional wholesalers.....	17	0.14	2,016	949	8	0.12	2,328	268	18	0.50	1,545	156	2	(x)	(x)	(x)
1,000 or more credit accounts.....	6	0.13	1,348	2,004	...	...	...	...	...	...	...	...	...	...	...	...
500—999 credit accounts.....	5	0.16	2,315	567	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200—499 credit accounts.....	3	0.11	3,609	318	2	(x)	(x)	(x)	9	0.61	1,398	222	...	...	...	...
Less than 200 credit accounts.....	3	0.04	19,290	109	5	0.08	5,952	108	9	0.28	1,912	90	2	(x)	(x)	(x)
Confectionery, total.....	26	0.05	2,004	965	90	0.18	1,065	389	333	0.17	693	258	683	0.33	479	94
1,000 or more credit accounts.....	9	0.11	627	2,194	6	0.18	294	2,250	8	0.12	184	1,831	1	(x)	(x)	(x)
500—999 credit accounts.....	4	0.02	1,328	694	16	0.25	838	616	42	0.18	464	625	12	0.56	168	606
200—499 credit accounts.....	7	0.11	3,993	259	23	0.12	1,452	320	100	0.15	644	311	89	0.38	333	270
Less than 200 credit accounts.....	6	(z)	35,984	125	45	0.18	3,326	96	183	0.18	1,756	77	581	0.30	674	55
Fish, sea foods, total.....	79	0.13	4,580	341	119	0.14	3,566	165	247	0.30	1,860	133	326	0.34	1,202	56
1,000 or more credit accounts.....	4	0.24	1,590	1,575	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500—999 credit accounts.....	12	0.15	2,626	608	5	0.08	1,065	508	7	0.10	404	535	1	(x)	(x)	(x)
200—499 credit accounts.....	34	0.13	5,202	293	32	0.13	2,235	266	42	0.22	1,085	261	8	0.15	461	235
Less than 200 credit accounts.....	29	0.10	12,544	116	82	0.14	5,634	105	197	0.33	2,831	85	318	0.34	1,487	44
Meats, meat products, total.....	471	0.10	8,049	241	481	0.16	4,167	134	791	0.21	2,881	77	659	0.31	1,517	48
1,000 or more credit accounts.....	13	0.12	3,019	1,492	1	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500—999 credit accounts.....	33	0.13	4,590	618	13	0.21	923	638	4	(z)	488	592	3	0.53	208	568
200—499 credit accounts.....	157	0.09	7,742	288	91	0.20	2,196	266	48	0.13	933	267	21	0.39	279	293
Less than 200 credit accounts.....	268	0.09	14,442	106	376	0.14	6,716	82	737	0.22	3,856	57	634	0.30	2,049	35
Other grocery, food specialties:																
Canned foods.....	65	0.07	3,466	645	106	0.11	1,442	403	184	0.27	1,095	234	404	0.29	573	115
1,000 or more credit accounts.....	11	0.12	615	2,536	6	0.18	241	2,782	7	0.95	214	1,636	3	0.41	96	1,533
500—999 credit accounts.....	12	0.09	2,516	675	18	0.16	1,027	599	11	0.24	453	647	11	0.13	190	568
200—499 credit accounts.....	14	0.06	5,493	261	40	0.13	1,903	302	54	0.22	1,060	278	55	0.37	346	280
Less than 200 credit accounts.....	28	0.06	38,583	81	42	0.04	7,491	75	112	0.25	2,685	85	139	0.28	972	60
Coffee, tea, spices.....	75	0.2	2,301	2,331	37	0.24	996	636	72	0.31	828	278	220	0.40	512	96
1,000 or more credit accounts.....	18	0.05	683	9,055	8	0.13	438	1,956	3	0.20	242	1,307	1	(x)	(x)	(x)
500—999 credit accounts.....	8	0.43	1,027	801	5	0.99	650	624	7	0.52	377	560	3	0.25	114	630
200—499 credit accounts.....	10	0.01	20,246	327	12	0.43	1,492	339	33	0.34	778	300	26	0.35	328	279
Less than 200 credit accounts.....	39	(z)	102,589	54	12	0.01	11,938	59	29	0.25	2,851	78	190	0.41	781	55
Dried fruits, nuts.....	15	0.02	3,404	734	7	0.05	4,548	147	19	0.08	2,257	124	42	0.31	1,192	44
1,000 or more credit accounts.....	4	0.02	2,210	2,275	...	...	...	...	...	...	...	...	...	...	...	...
500—999 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
200—499 credit accounts.....	4	0.02	4,289	379	...	...	...	...	3	0.21	825	368	2	(x)	(x)	(x)
Less than 200 credit accounts.....	7	0.03	27,613	56	6	0.05	7,260	88	15	0.05	5,315	50	40	0.31	1,458	35
Flour.....	40	0.09	6,207	297	37	0.23	2,493	256	60	0.31	1,747	160	74	0.23	978	82
1,000 or more credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500—999 credit accounts.....	6	0.21	2,647	673	6	0.17	1,110	579	1	(x)	(x)	(x)	...	...	...	...
200—499 credit accounts.....	12	0.23	4,234	270	14	0.29	2,387	294	17	0.21	1,047	268	9	0.30	409	270
Less than 200 credit accounts.....	20	0.02	37,360	63	17	0.18	5,298	110	41	0.35	3,453	81	65	0.21	1,359	56
Frosted, frozen foods.....	58	0.13	3,360	520	56	0.10	2,208	211	112	0.30	1,307	150	126	0.18	849	70
1,000 or more credit accounts.....	7	0.16	1,268	1,911	...	...	...	...	...	...	...	...	...	...	...	...
500—999 credit accounts.....	12	0.11	3,050	606	5	0.04	1,040	651	4	0.38	354	580	...	...	...	...
200—499 credit accounts.....	26	0.15	5,082	320	20	0.17	1,659	259	28	0.40	721	280	9	0.19	368	277
Less than 200 credit accounts.....	13	0.10	16,824	91	31	0.07	4,164	110	80	0.26	2,339	82	117	0.18	1,039	54
Miscellaneous grocery specialties.....	197	0.07	2,888	873	265	0.14	1,537	348	453	0.22	1,200	190	996	0.31	608	81
1,000 or more credit accounts.....	38	0.18	615	3,384	16	0.13	334	1,974	13	0.24	1,197	1,581	4	0.22	72	1,175
500—999 credit accounts.....	38	0.05	6,598	641	37	0.16	1,023	634	24	0.34	440	603	12	0.45	173	657
200—499 credit accounts.....	44	0.06	6,016	323	94	0.16	1,915	302	97	0.31	999	280	102	0.34	315	269
Less than 200 credit accounts.....	77	0.05	35,278	63	118	0.11	6,025	74	319	0.17	2,739	76	878	0.30	949	47

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment
FARM PRODUCTS (EDIBLE)—Continued																
Fruits, vegetables (fresh), total.....	672	0.10	6,453	322	790	0.16	3,992	170	1,406	0.21	2,169	103	1,556	0.37	1,452	45
1,000 or more credit accounts.....	45	0.10	1,729	1,337	6	7.22	340	1,870	5	0.34	112	1,390	...	...	...	...
500-999 credit accounts.....	101	0.12	3,486	632	20	1.4	951	596	14	0.07	464	549	...	0.71	190	315
200-499 credit accounts.....	232	0.13	5,878	362	2.6	0.15	1,993	274	160	0.3	982	260	...	1.44	385	283
Less than 200 credit accounts.....	364	0.07	20,174	94	538	7.16	5,721	89	1,227	0.20	3,345	72	1,512	0.37	1,690	28
BEER, WINES, DISTILLED SPIRITS																
Beer, ale, total.....	138	0.2	1,725	489	265	0.15	1,384	320	655	0.18	423	164	817	0.22	472	74
1,000 or more credit accounts.....	20	0.14	447	1,487	18	0.16	528	1,703	14	0.17	315	1,370	1	(x)	(x)	(x)
500-999 credit accounts.....	30	0.11	2,308	688	31	0.16	878	653	31	0.08	455	621	10	0.12	287	626
200-499 credit accounts.....	46	0.09	2,414	320	82	0.14	1,436	316	128	0.17	818	385	50	0.19	303	303
Less than 200 credit accounts.....	42	0.21	4,734	97	138	0.17	2,876	17	482	0.21	1,676	70	756	0.33	868	273
Wines, distilled spirits*, total.....	562	0.08	2,090	1,378	218	0.11	1,738	463	171	0.15	816	332	165	0.24	525	145
1,000 or more credit accounts.....	239	0.08	1,900	2,645	15	0.10	888	1,377	11	0.13	315	1,436	2	(x)	(x)	(x)
500-999 credit accounts.....	138	0.09	2,368	706	38	0.08	951	619	20	0.16	433	626	4	0.29	147	608
200-499 credit accounts.....	113	0.08	6,460	340	87	0.16	1,993	317	64	0.22	874	116	34	0.27	368	280
Less than 200 credit accounts.....	72	0.10	22,152	89	58	0.9	6,941	86	76	0.08	1,183	80	125	0.22	401	69
DRUGS, CHEMICALS, ALLIED PRODUCTS																
Drugs (general line)*, total.....	248	0.05	3,267	944	53	0.5	2,942	311	12	0.2	1,260	278	1	(x)	(x)	(x)
1,000 or more credit accounts.....	56	0.06	3,265	2,934	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	93	0.06	4,176	684	...	0.14	1,197	222	...	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	92	0.05	5,364	360	22	0.4	2,598	377	3	0.06	1,735	225	...	...	...	...
Less than 200 credit accounts.....	7	0.1	854	116	6	0.1	4,971	141	2	0.2	2,174	138	...	(x)	(x)	(x)
Drugs, drug sundries (specialty lines):																
Proprietary medicines, toiletries.....	36	0.06	1,104	2,384	41	0.14	1,343	447	34	0.13	665	414	298	0.31	347	148
1,000 or more credit accounts.....	16	0.04	728	4,898	4	0.5	465	1,688	9	0.23	140	1,949	...	0.18	74	1,432
500-999 credit accounts.....	10	0.04	3,324	624	7	0.16	1,197	679	14	0.17	464	682	18	0.26	149	677
200-499 credit accounts.....	6	0.13	5,774	357	23	0.15	1,900	323	47	0.24	640	305	48	0.41	292	268
Less than 200 credit accounts.....	4	0.14	16,725	80	9	0.91	11,118	51	44	0.18	1,104	81	228	0.28	680	59
Retailer cooperatives—specialty lines.....	...	...	...	...	3	0.27	8,147	84	7	...	1,501	112	2	(x)	(x)	(x)
Drug sundries.....	31	0.03	3,091	1,508	50	0.13	749	701	150	0.18	715	357	457	0.22	325	174
1,000 or more credit accounts.....	6	0.01	2,347	6,404	13	0.11	378	1,762	9	0.16	214	1,584	9	0.30	76	1,530
500-999 credit accounts.....	6	0.03	3,248	748	12	0.06	829	620	12	0.12	449	631	20	0.60	194	666
200-499 credit accounts.....	12	0.15	5,981	278	11	0.18	1,667	309	53	0.28	968	281	114	0.15	262	283
Less than 200 credit accounts.....	7	0.13	39,308	72	14	0.18	4,839	94	58	0.10	1,481	83	314	0.20	706	64
Industrial chemicals, total.....	143	0.08	4,280	613	117	0.18	1,784	362	149	0.21	1,481	290	362	0.29	349	120
1,000 or more credit accounts.....	24	0.13	1,708	2,388	11	0.24	382	1,856	8	0.17	600	1,506	6	0.42	101	1,525
500-999 credit accounts.....	22	0.04	3,864	683	17	0.33	450	666	14	0.23	490	601	11	0.55	201	598
200-499 credit accounts.....	37	0.10	7,583	321	14	0.33	2,310	313	37	0.22	1,939	299	48	0.38	328	275
Less than 200 credit accounts.....	60	0.04	37,387	58	75	0.10	7,524	83	137	0.20	5,762	56	297	0.24	1,192	49
Paints, varnishes:																
With glass, wallpaper.....	12	0.18	893	1,650	36	0.32	677	853	104	0.52	492	495	261	0.69	377	148
1,000 or more credit accounts.....	8	0.18	763	2,206	8	0.13	352	1,708	11	0.29	203	1,492	3	0.89	52	1,567
500-999 credit accounts.....	2	(x)	(x)	(x)	20	0.35	872	685	24	0.79	398	635	8	0.99	150	554
200-499 credit accounts.....	2	(x)	(x)	(x)	8	0.46	1,202	420	49	0.44	708	356	52	0.66	369	270
Less than 200 credit accounts.....	...	...	...	...	...	...	...	...	29	0.56	1,525	117	198	0.67	575	80
Without glass, wallpaper.....	13	0.10	1,298	1,240	23	0.22	987	638	107	0.15	739	340	447	0.58	511	120
1,000 or more credit accounts.....	3	0.22	320	4,340	3	0.53	405	1,400	4	0.43	191	1,525	2	(x)	(x)	(x)
500-999 credit accounts.....	3	0.04	4,213	560	13	0.13	1,009	617	18	0.36	502	598	11	0.43	174	511
200-499 credit accounts.....	4	0.15	5,123	297	7	0.25	1,906	352	53	0.38	790	302	76	0.72	329	253
Less than 200 credit accounts.....	3	0.16	18,712	66	...	...	...	...	32	0.28	2,179	110	358	0.54	773	71
TOBACCO AND ITS PRODUCTS (EXC. LEAF)																
Tobacco and products (exc. leaf), total.....	670	0.06	1,560	1,054	612	0.09	1,429	292	656	0.15	1,124	160	325	0.27	677	82
1,000 or more credit accounts.....	166	0.06	911	3,134	21	0.07	351	1,632	7	0.10	130	1,952	1	(x)	(x)	(x)
500-999 credit accounts.....	157	0.07	2,337	669	72	0.09	974	633	24	0.15	437	591	2	(x)	(x)	(x)
200-499 credit accounts.....	213	0.05	3,928	317	239	0.10	1,570	305	157	0.12	946	266	33	0.10	366	271
Less than 200 credit accounts.....	134	0.07	8,948	97	280	0.10	3,260	92	468	0.16	2,600	76	289	0.31	939	54
DRY GOODS, APPAREL																
Clothing, furnishings, footwear:																
Clothing, furnishings (general line).....	35	0.14	1,787	1,201	54	0.15	1,422	429	119	0.18	933	305	94	0.20	772	142
1,000 or more credit accounts.....	15	0.10	1,070	2,390	4	0.23	449	1,425	4	0.13	214	1,375	1	(x)	(x)	(x)
500-999 credit accounts.....	9	0.16	3,134	589	15	0.17	1,001	632	23	0.22	571	602	1	(x)	(x)	(x)
200-499 credit accounts.....	4	0.38	8,674	300	23	0.13	2,001	318	47	0.20	1,052	285	28	0.27	472	272
Less than 200 credit accounts.....	7	0.02	18,712	81	12	0.12	9,237	56	45	0.13	2,981	80	64	0.15	1,632	62
Men's, boys' clothing, furnishings.....	62	0.03	2,155	1,087	96	0.14	1,071	623	280	0.15	919	315	624	0.19	588	126
1,000 or more credit accounts.....	28	0.03	1,647	1,924	20	0.18	374	1,921	19	0.19	251	1,340	5	0.58	82	1,378
500-999 credit accounts.....	14	0.04	2,453	649	13	0.16	1,010	676	35	0.18	550	626	21	0.30	173	600
200-499 credit accounts.....	13	0.03	5,914	312	32	0.08	2,184	301	104	0.19	982	295	102	0.16	399	280
Less than 200 credit accounts.....	7	0.02	25,500	57	31	0.18	6,722	95	122	0.10	3,242	82	496	0.18	1,051	61
Women's, children's clothing, furnishings.....	69	0.05	1,529	1,378	117	0.12	1,377	486	314	0.13	852	366	615	0.25	600	132
1,000 or more credit accounts.....	40	0.05	1,136	2,066	12	0.16	388	1,627	26	0.18	220	1,537	8	0.15	114	1,026
500-999 credit accounts.....	12	0.04	2,621	687	27	0.16	1,019	676	47	0.12	565	598	17	0.06	206	603
200-499 credit accounts.....	11	0.12	4,618	338	53	0.10	2,107	323	121	0.16	1,083	290	111	0.31	384	274
Less than 200 credit accounts.....	6	(x)	27,423	77	25	0.32	8,223	78	120	0.10	3,010	97	479	0.25	1,057	67
Furs (dressed), fur clothing.....	31	0.24	10,771	157	40	0.59	4,886	137	108	0.29	2,896	102	244	0.39	1,950	44
1,000 or more credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)				

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment
DRY GOODS, APPAREL—Continued																
Clothing, furnishings, footwear—Continued																
Millinery, millinery supplies.....	0	0.50	2,258	955	29	0.22	1,328	515	94	0.18	991	310	137	0.36	619	121
1,000 or more credit accounts.....	1	0.81	2,334	1,245	2	0.79	402	1,804	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.13	3,590	599	7	0.22	1,114	642	14	0.19	535	597	4	0.03	169	707
200-499 credit accounts.....	2	(x)	(x)	(x)	14	0.17	2,485	311	48	0.20	977	301	53	0.35	444	244
Less than 200 credit accounts.....	...	...	...	...	5	0.14	1,145	311	32	0.17	1,926	109	180	0.35	896	71
Shoes, other footwear.....	58	0.14	1,319	1,440	79	0.15	1,013	661	147	0.15	1,250	493	246	0.16	630	128
1,000 or more credit accounts.....	28	0.18	904	2,304	15	0.18	396	1,867	4	0.74	170	1,769	2	(x)	(x)	(x)
500-999 credit accounts.....	14	0.08	3,124	717	22	0.14	1,123	613	12	0.27	604	359	6	0.55	144	660
200-499 credit accounts.....	12	0.16	3,073	340	25	0.16	1,765	356	67	0.13	1,101	288	37	0.18	430	257
Less than 200 credit accounts.....	4	0.01	12,087	78	17	0.11	6,179	171	62	0.13	3,190	89	21	0.14	1,004	74
Work clothing.....	4	0.21	3,979	349	13	0.15	1,244	417	50	0.23	1,184	176	91	0.25	531	143
Dry goods (general line), total.....	176	0.07	2,908	2,867	42	0.25	1,114	545	111	0.17	931	328	9	0.26	1,027	92
1,000 or more credit accounts.....	68	0.06	1,886	2,337	6	0.23	413	1,627	...	...	...	...	...	...	...	...
500-999 credit accounts.....	28	0.12	2,440	718	13	0.23	1,133	634	4	0.17	575	597	...	...	...	...
200-499 credit accounts.....	10	0.11	4,210	154	14	0.19	2,105	314	5	0.20	1,085	320	...	...	...	...
Less than 200 credit accounts.....	2	(x)	(x)	(x)	9	0.14	9,114	79	4	0.16	3,231	71	8	0.06	1,627	92
Dry goods specialties, piece goods, notions:																
Hosiery, underwear.....																
1,000 or more credit accounts.....	4	0.08	2,472	704	53	0.11	1,719	313	144	0.11	1,313	245	66	0.20	639	119
500-999 credit accounts.....	9	0.07	3,948	2,116	7	0.19	244	1,333	7	0.27	289	1,286	1	(x)	(x)	(x)
200-499 credit accounts.....	12	0.06	2,413	651	17	0.11	1,541	73	14	0.10	534	611	4	0.12	217	625
Less than 200 credit accounts.....	15	0.13	23,496	74	23	0.11	1,778	37	91	0.13	3,947	72	210	0.19	1,126	61
Piece goods (jobbers).....	192	0.06	4,357	149	21	0.12	2,601	374	209	0.16	1,694	182	856	0.28	1,181	70
1,000 or more credit accounts.....	14	0.08	1,014	3,410	17	0.20	416	1,698	13	0.13	149	2,405	3	0.17	88	1,317
500-999 credit accounts.....	29	0.05	4,421	639	21	0.06	1,110	647	25	0.23	518	624	5	1.08	243	520
200-499 credit accounts.....	46	0.08	6,861	314	59	0.12	2,091	711	109	0.18	1,114	289	70	0.36	375	258
Less than 200 credit accounts.....	46	0.15	22,242	81	163	0.10	1,575	71	365	0.14	5,124	59	778	0.27	1,792	45
Other dry goods, notions.....	102	0.12	1,363	1,285	149	0.11	1,262	474	416	0.16	949	344	904	0.21	701	109
1,000 or more credit accounts.....	48	0.16	887	2,283	18	0.11	421	1,693	26	0.26	184	1,483	5	0.12	105	1,775
500-999 credit accounts.....	25	0.10	3,166	654	26	0.28	984	668	40	0.16	524	582	21	0.19	226	596
200-499 credit accounts.....	27	0.14	5,363	288	61	0.08	1,731	21	179	0.18	1,647	299	129	0.29	394	271
Less than 200 credit accounts.....	1	0.10	12,832	109	41	0.25	7,119	83	171	0.11	1,188	85	751	0.19	1,135	61
Piece goods converters, total.....	314	0.06	12,526	394	182	0.03	4,722	156	249	0.02	3,007	110	153	0.19	2,426	44
1,000 or more credit accounts.....	34	0.05	5,796	1,814	6	0.04	969	1,305	3	0.09	244	1,350	...	...	...	...
500-999 credit accounts.....	40	0.15	9,412	121	7	0.10	349	683	7	...	610	114	...	...	...	...
200-499 credit accounts.....	80	0.11	14,442	272	31	0.05	6,742	207	42	0.05	1,383	256	4	0.12	293	312
Less than 200 credit accounts.....	140	0.08	28,651	83	140	0.02	11,551	67	187	0.09	6,508	50	149	0.19	2,910	37
FURNITURE, HOME FURNISHINGS																
Furniture (household, office):																
Household furniture.....																
1,000 or more credit accounts.....	19	0.14	1,093	2,954	10	0.43	266	2,797	14	0.51	144	2,278	2	(x)	(x)	(x)
500-999 credit accounts.....	9	0.14	1,954	803	10	0.46	1,012	606	14	0.38	502	614	7	0.55	215	600
200-499 credit accounts.....	9	0.19	5,474	317	18	0.17	1,896	306	30	0.45	915	331	27	0.60	419	274
Less than 200 credit accounts.....	4	...	54,607	22	15	0.28	4,343	120	58	0.70	2,765	94	146	0.38	1,205	53
Office furniture.....	13	0.06	851	1,663	29	0.04	716	861	35	0.15	761	390	139	0.32	592	112
1,000 or more credit accounts.....	7	0.08	508	2,670	8	0.05	276	2,251	8	0.24	168	1,671	...	...	...	...
500-999 credit accounts.....	3	0.01	2,086	658	6	0.02	1,058	547	16	0.26	464	635	5	0.59	195	680
200-499 credit accounts.....	3	0.07	4,999	318	9	0.04	3,189	267	35	0.16	1,061	292	17	0.40	332	276
Less than 200 credit accounts.....	...	...	...	...	6	0.03	5,365	140	6	0.06	1,112	93	117	0.27	939	63
Home furnishings, floor coverings:																
China, glassware, crockery.....																
1,000 or more credit accounts.....	11	0.19	575	2,498	8	0.21	281	2,342	2	0.38	151	1,966	4	0.21	81	1,470
500-999 credit accounts.....	7	0.18	2,173	658	5	0.39	824	719	15	0.19	523	654	11	0.34	146	581
200-499 credit accounts.....	5	0.08	4,470	306	11	0.11	2,047	447	27	0.20	985	299	49	0.29	261	303
Less than 200 credit accounts.....	6	0.12	12,692	100	2	(x)	(x)	(x)	40	0.25	2,622	97	180	0.36	778	68
Floor coverings.....	99	0.14	2,698	931	92	0.12	1,588	548	135	0.13	1,228	253	178	0.22	709	125
1,000 or more credit accounts.....	34	0.16	2,113	1,972	10	0.10	565	1,438	4	0.21	406	1,395	3	0.07	78	1,467
500-999 credit accounts.....	34	0.15	3,438	677	19	0.10	1,074	643	15	0.10	626	571	7	0.29	245	543
200-499 credit accounts.....	23	0.10	3,436	359	42	0.16	2,320	313	50	0.20	1,065	238	24	0.32	430	280
Less than 200 credit accounts.....	8	0.01	20,457	79	21	0.03	7,073	61	66	0.07	3,554	86	144	0.20	1,588	51
Antiques.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	7	0.03	843	332	62	0.24	1,232	37
Miscellaneous home furnishings.....	57	0.07	2,026	1,620	96	0.19	618	1,050	181	0.30	641	437	540	0.31	371	164
1,000 or more credit accounts.....	29	0.06	1,623	8,757	37	0.21	338	2,092	21	0.58	240	1,493	8	0.37	63	1,657
500-999 credit accounts.....	13	0.07	4,077	665	21	0.12	952	673	35	0.23	500	620	30	0.39	166	597
200-499 credit accounts.....	9	0.03	4,426	358	24	0.21	1,942	324	63	0.28	890	314	114	0.31	293	288
Less than 200 credit accounts.....	6	0.26	15,123	85	14	0.20	4,934	110	62	0.24	2,449	102	388	0.30	791	63
PAPER AND ITS PRODUCTS																
Wrapping paper, twine, total.....																
1,000 or more credit accounts.....	56	0.11	792	2,963	41	0.21	333	2,024	14	0.11	222	1,612	3	0.57	74	1,462
500-999 credit accounts.....	11	0.06	2,999	636	24	0.15	1,020	632	23	0.10	455	642	8	0.12	244	619
200-499 credit accounts.....	3	0.07	4,441	330	12	0.06	1,984	300	52	0.28	891	324	43	0.22	337	291
Less than 200 credit accounts.....	6	0.45	27,017	68	6	0.12	7,494	90	28	0.24	2,852	97	93	0.17	796	81
Fine paper, total.....	119	0.09	2,440	1,177	85	0.12	1,262	561	96	0.11	943	324	104	0.15	587	161
1,000 or more credit accounts.....	59	0.07	1,723	1,940	12	0.18	431	1,675	7	0.17	223	1,371	1	(x)	(x)	(x)
500-999 credit accounts.....	26	0.05	4,409	668	19	0.07	1,018	669	11	0.17	579	595	4	0.04	237	575
200-499 credit accounts.....	23	0.09	6,300	334	38	0.08	2,056	341	38	0.10	1,005	290	26	0.26	433	275
Less than 200 credit accounts.....	11	0.46	24,598	76	16	0.18	6,202	121	40	0.09	3,133	98	73	0.09	1,151	72

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
PAPER AND ITS PRODUCTS--Continued																
Stationery, office supplies, total.....	23	0.19	598	2,635	46	0.19	470	1,316	110	0.13	454	635	370	0.24	284	230
1,000 or more credit accounts.....	18	0.21	524	3,219	26	0.22	310	1,965	20	0.22	166	1,941	13	0.18	90	1,320
500--999 credit accounts.....	3	0.10	1,544	752	8	0.22	845	840	47	0.21	395	681	28	0.20	159	624
200--499 credit accounts.....	1	(x)	(x)	(x)	7	0.12	2,220	290	29	0.15	824	345	114	0.22	289	295
Less than 200 credit accounts.....	1	(x)	(x)	(x)	5	0.04	3,680	125	34	0.06	3,691	78	215	0.28	601	79
Wallpaper, total.....	1	(x)	(x)	(x)	11	0.24	428	1,433	24	0.34	514	477	99	0.36	386	182
1,000 or more credit accounts.....	...	...	...	...	4	0.27	186	3,250	2	(x)	(x)	(x)	2	(x)	(x)	(x)
500--999 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	5	0.42	482	564	5	0.49	157	586
200--499 credit accounts.....	1	(x)	(x)	(x)	4	0.29	1,551	350	12	0.26	752	339	22	0.25	371	290
Less than 200 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	5	0.21	1,591	112	70	0.39	581	94
Miscellaneous paper products, total.....	192	0.06	2,030	1,327	216	0.16	616	970	384	0.23	566	513	731	0.33	384	189
1,000 or more credit accounts.....	74	0.16	896	3,328	88	0.19	346	1,817	58	0.22	247	1,477	14	0.45	89	1,660
500--999 credit accounts.....	47	0.08	2,958	702	45	0.14	894	700	103	0.22	472	637	43	0.26	194	618
200--499 credit accounts.....	28	0.04	6,144	332	44	0.10	2,218	319	125	0.20	844	305	190	0.39	332	287
Less than 200 credit accounts.....	43	0.02	55,069	74	39	0.08	8,373	76	100	0.28	3,385	82	484	0.30	791	73
FARM PRODUCTS (RAW MATERIALS)																
Farm products (raw materials).....	235	0.07	15,943	252	166	0.17	2,419	74	279	0.31	5,994	48	361	0.15	6,876	43
AUTOMOTIVE																
Automobiles, other motor vehicles:																
Automobiles, new and used.....	116	0.19	2,969	426	30	0.13	1,875	171	2	0.2	1,255	149	34	0.24	473	70
1,000 or more credit accounts.....	5	0.10	2,624	3,141	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts.....	4	0.30	2,559	664	...	...	...	...	1	(x)	(x)	(x)	...	...	...	...
200--499 credit accounts.....	5	0.27	3,881	394	7	0.12	911	197	13	0.2	893	268	2	(x)	(x)	(x)
Less than 200 credit accounts.....	69	0.15	7,709	93	26	0.14	4,394	75	38	0.12	4,158	62	32	0.71	542	57
Trucks, tractors (road type).....	64	0.24	3,614	412	152	0.36	1,764	270	347	0.52	1,225	150	258	0.11	739	74
1,000 or more credit accounts.....	3	0.14	1,227	1,167	5	0.16	92	4,691	4	0.12	132	1,366	...	...	...	...
500--999 credit accounts.....	10	0.27	4,813	614	5	0.53	903	600	4	0.24	242	666	4	(x)	142	716
200--499 credit accounts.....	25	0.22	3,114	316	55	0.42	2,063	369	7	0.61	809	275	17	0.68	350	236
Less than 200 credit accounts.....	26	0.10	11,762	95	29	0.22	4,247	103	267	0.50	1,924	90	237	0.73	1,008	51
Automotive equipment, tires and tubes:																
Automotive parts, accessories.....	244	0.22	1,478	2,365	541	0.25	693	582	1,858	0.19	738	326	5,481	0.54	491	130
1,000 or more credit accounts.....	103	0.21	702	2,492	81	0.27	508	1,328	34	0.26	188	1,715	17	0.21	122	1,373
500--999 credit accounts.....	72	0.20	3,164	703	308	0.22	428	646	271	0.21	446	589	77	0.63	168	593
200--499 credit accounts.....	36	0.10	5,460	360	125	0.22	1,528	497	1,150	0.40	792	313	1,052	0.55	380	264
Less than 200 credit accounts.....	33	0.08	45,271	78	67	0.10	5,028	102	602	0.34	1,830	116	4,335	0.54	638	85
Garage equipment, tools.....	5	0.14	2,223	1,113	25	0.24	1,146	558	68	0.27	878	211	192	0.37	548	130
1,000 or more credit accounts.....	4	0.15	1,117	1,321	3	0.26	505	1,288	2	(x)	(x)	(x)	...	...	...	...
500--999 credit accounts.....	1	(x)	(x)	(x)	9	0.26	994	827	9	0.34	530	613	4	0.40	201	525
200--499 credit accounts.....	...	...	...	...	9	0.16	2,315	321	34	0.26	934	301	40	0.33	376	478
Less than 200 credit accounts.....	...	...	...	...	7	0.26	6,394	45	23	0.25	2,268	99	148	0.38	772	86
Tires, tubes.....	14	0.17	2,282	1,487	27	0.22	1,113	511	242	0.20	847	282	451	0.60	549	143
1,000 or more credit accounts.....	2	(x)	(x)	(x)	6	0.28	442	1,586	7	0.21	157	1,754	2	(x)	(x)	(x)
500--999 credit accounts.....	5	0.27	2,198	718	6	0.23	1,261	594	17	0.27	418	582	5	0.43	175	585
200--499 credit accounts.....	5	0.12	10,710	264	17	0.39	1,436	137	86	0.56	860	288	87	0.80	376	266
Less than 200 credit accounts.....	2	(x)	(x)	(x)	4	0.22	7,800	122	81	0.41	2,113	107	157	0.43	792	74
ELECTRICAL GOODS																
Electrical goods (general line), total.....	412	0.08	4,557	923	85	0.18	1,332	490	14	0.27	2,199	274	5	0.52	664	76
1,000 or more credit accounts.....	119	0.08	4,994	2,110	6	0.19	434	1,730	...	...	...	...	...	...	...	...
500--999 credit accounts.....	122	0.09	3,785	698	23	0.18	999	662	1	0.13	444	629	...	...	...	...
200--499 credit accounts.....	154	0.08	5,408	348	41	0.16	2,353	318	3	0.36	1,628	304	...	...	...	...
Less than 200 credit accounts.....	17	0.06	10,745	152	10	0.05	4,302	140	8	0.19	2,214	130	5	0.52	664	76
Wiring supplies, construction materials, apparatus and equipment:																
Wiring supplies, construction materials.....	147	0.20	2,366	738	205	0.36	1,487	422	611	0.38	958	294	642	0.40	620	120
1,000 or more credit accounts.....	35	0.21	1,340	1,966	12	0.34	434	1,442	17	0.24	216	1,518	3	0.30	100	1,407
500--999 credit accounts.....	47	0.21	2,300	553	53	0.34	1,360	615	41	0.44	560	586	11	0.92	152	636
200--499 credit accounts.....	46	0.23	5,001	308	104	0.39	2,016	315	217	0.40	976	296	105	0.40	381	267
Less than 200 credit accounts.....	19	0.04	17,604	97	36	0.30	5,312	136	186	0.35	2,249	114	524	0.39	948	73
Apparatus and equipment.....	17	0.13	2,074	1,167	40	0.26	1,721	454	74	0.23	1,116	255	218	0.26	728	97
1,000 or more credit accounts.....	5	0.21	1,026	1,240	5	0.31	377	1,430	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500--999 credit accounts.....	2	(x)	(x)	(x)	9	0.26	1,174	645	8	0.51	507	563	2	(x)	(x)	(x)
200--499 credit accounts.....	6	0.11	5,953	335	14	0.34	1,822	332	28	0.18	1,092	282	21	0.17	272	278
Less than 200 credit accounts.....	4	0.03	25,443	97	12	0.12	5,758	114	37	0.21	3,441	78	194	0.27	1,656	63
Electrical appliances, specialties:																
Electrical appliances (general line).....	190	0.16	3,514	908	52	0.24	2,364	333	38	0.25	1,545	239	24	0.44	794	171
1,000 or more credit accounts.....	56	0.21	4,125	1,907	2	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500--999 credit accounts.....	67	0.12	4,481	683	5	0.22	1,443	524	4	0.33	627	575	...	...	...	...
200--499 credit accounts.....	57	0.14	7,466	331	35	0.27	2,192	312	17	0.52	1,121	296	5	0.22	489	249
Less than 200 credit accounts.....	10	0.13	12,028	113	4	0.17	5,093	126	17	0.16	2,931	103	19	0.62	1,114	64
Radios, television sets.....	89	0.22	2,619	1,288	35	0.25	1,453	389	210	0.47	821	297	495	0.58	484	134
1,000 or more credit accounts.....	26	0.17	1,474	2,520	7	0.42	485	1,260	5	0.50	221	1,420	2	(x)	(x)	(x)
500--999 credit accounts.....	33	0.37	4,756	656	21	0.21	946	661	24	0.42	467	588	6	0.18	140	542
200--499 credit accounts.....	27	0.13	5,240	338	46	0.18	1,428	311	111	0.46	829	305	112	0.54	353	266
Less than 200 credit accounts.....	3	0.02	13,116	148	22	0.36	4,616	105	70	0.51	2,041	105	375	0.60	674	81

See footnotes at end of table.

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
ELECTRICAL GOODS--Continued																
Electrical appliances, specialties--Continued																
Refrigerators, equipment (household).....	94	0.12	4,901	614	30	0.21	1,986	467	31	0.34	1,301	221	38	0.93	570	128
1,000 or more credit accounts.....	8	0.24	1,100	3,304	3	0.08	1,889	1,853	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	22	0.10	5,762	681	4	0.25	973	626	1	(x)	(x)	(x)	2	(x)	(x)	(x)
200-499 credit accounts.....	48	0.09	9,085	298	17	0.29	2,131	317	11	0.50	1,038	304	7	1.34	402	255
Less than 200 credit accounts.....	16	0.16	18,720	125	6	0.33	6,119	93	18	0.17	2,632	106	29	0.88	1,065	58
Miscellaneous appliances, specialties.....	85	0.11	2,363	851	69	0.29	1,142	522	108	0.35	826	318	217	0.63	519	125
1,000 or more credit accounts.....	24	0.15	1,562	1,768	9	0.43	322	2,126	8	0.13	201	1,618	2	(x)	(x)	(x)
500-999 credit accounts.....	34	0.09	2,825	656	11	0.24	1,037	636	8	1.19	432	614	4	(x)	(x)	(x)
200-499 credit accounts.....	21	0.09	5,043	337	27	0.32	2,089	304	39	0.36	967	284	47	0.88	312	266
Less than 200 credit accounts.....	6	0.03	11,448	88	22	0.19	6,272	77	53	0.24	2,373	103	164	0.50	984	60
HARDWARE, PLUMBING, HEATING																
Hardware:																
General line (with industrial department).....	224	0.12	1,903	2,339	73	0.25	850	765	19	0.90	849	420	11	0.22	364	364
1,000 or more credit accounts.....	171	0.12	1,819	2,884	22	0.26	406	1,576	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	36	0.17	2,486	714	22	0.28	990	681	5	0.56	588	566	2	(x)	(x)	(x)
200-499 credit accounts.....	14	0.05	4,407	360	13	0.32	1,856	354	7	0.54	1,195	355	3	0.26	415	380
Less than 200 credit accounts.....	3	(x)	(x)	(x)	16	0.12	6,394	98	5	(x)	(x)	(x)	5	0.01	1,416	73
General line (without industrial department).....	120	0.10	1,773	1,697	109	0.17	923	659	30	0.35	945	326	19	0.22	468	184
1,000 or more credit accounts.....	67	0.14	1,325	2,611	16	0.22	363	1,754	...	...	...	...	...	...	...	...
500-999 credit accounts.....	33	0.04	3,568	725	43	0.13	876	699	6	0.54	466	674	1	(x)	(x)	(x)
200-499 credit accounts.....	13	0.03	7,525	304	37	0.18	1,791	343	16	0.28	1,019	313	9	0.21	436	259
Less than 200 credit accounts.....	7	0.02	16,443	124	13	0.19	6,700	81	8	0.35	3,080	92	9	0.29	788	74
Specialty lines.....	33	0.14	1,554	1,026	69	0.18	979	621	344	0.26	769	368	666	0.32	465	153
1,000 or more credit accounts.....	14	0.12	911	1,723	16	0.21	352	1,704	17	0.33	221	1,435	3	0.38	30	4,173
500-999 credit accounts.....	10	0.24	1,975	738	12	0.08	1,169	587	69	0.38	522	614	27	0.38	158	615
200-499 credit accounts.....	7	0.05	5,925	317	34	0.21	1,998	300	157	0.26	861	318	147	0.34	359	264
Less than 200 credit accounts.....	2	(x)	(x)	(x)	17	0.18	7,318	78	101	0.17	2,714	98	489	0.30	893	70
Plumbing, heating equipment, supplies:																
Plumbing, heating (general line).....	325	0.26	3,172	578	354	0.32	2,114	311	505	0.35	1,639	189	490	0.37	819	101
1,000 or more credit accounts.....	41	0.24	1,942	1,540	11	0.54	286	2,465	4	0.16	202	1,665	...	...	...	...
500-999 credit accounts.....	114	0.26	3,138	660	28	0.45	1,170	608	18	0.48	450	658	12	1.18	162	622
200-499 credit accounts.....	160	0.26	4,480	330	158	0.35	2,376	285	151	0.38	1,329	272	55	0.28	436	272
Less than 200 credit accounts.....	20	0.17	12,260	130	157	0.24	4,684	133	312	0.34	2,653	108	423	0.36	1,214	64
Heating (inc. stoves, ranges).....	29	0.12	3,290	506	49	0.50	1,439	418	121	0.39	1,044	263	204	0.51	672	110
1,000 or more credit accounts.....	3	0.16	1,193	1,767	3	0.19	406	1,667	7	0.37	170	2,068	1	(x)	(x)	(x)
500-999 credit accounts.....	6	0.13	2,900	701	13	0.40	973	649	3	0.70	477	602	8	0.15	114	586
200-499 credit accounts.....	12	0.11	4,737	352	16	0.47	1,934	300	30	0.50	948	278	21	0.39	321	281
Less than 200 credit accounts.....	8	0.12	10,288	118	17	0.26	4,911	116	81	0.34	3,063	88	174	0.55	1,153	63
Plumbing fixtures, supplies.....	55	0.12	2,683	645	97	0.23	2,046	309	192	0.31	1,567	188	340	0.28	619	128
1,000 or more credit accounts.....	8	0.12	1,016	2,260	7	0.26	538	1,247	3	0.37	207	1,646	5	0.25	68	1,933
500-999 credit accounts.....	13	0.10	3,055	690	6	0.38	876	679	8	0.17	535	608	6	0.16	260	534
200-499 credit accounts.....	23	0.13	5,045	323	41	0.25	2,201	304	55	0.24	1,155	284	46	0.40	381	272
Less than 200 credit accounts.....	11	0.13	12,070	90	43	0.18	5,466	109	126	0.35	3,256	85	283	0.26	1,137	64
Air conditioning, ventilating equipment.....	15	0.25	2,432	805	26	0.42	2,008	299	60	0.40	1,173	234	134	0.43	782	104
1,000 or more credit accounts.....	3	0.14	1,741	2,527	1	(x)	(x)	(x)	3	0.16	287	1,058	2	(x)	(x)	(x)
500-999 credit accounts.....	3	0.19	4,099	513	2	(x)	(x)	(x)	6	0.45	553	567	3	0.02	130	737
200-499 credit accounts.....	8	0.51	2,910	357	15	0.45	2,036	292	16	0.44	1,030	272	10	0.17	470	224
Less than 200 credit accounts.....	1	(x)	(x)	(x)	8	0.37	4,437	121	35	0.38	2,965	88	119	0.48	1,359	58
LUMBER, CONSTRUCTION MATERIALS																
Lumber, millwork:																
Direct mill shippers.....	246	0.07	16,694	285	129	0.14	14,316	46	154	0.14	9,606	37	140	0.28	3,214	28
1,000 or more credit accounts.....	5	(x)	2,151	8,954	...	...	...	...	...	...	...	...	...	...	...	...
500-999 credit accounts.....	6	0.02	11,304	644	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200-499 credit accounts.....	38	0.04	15,654	279	3	0.48	2,390	290	6	0.04	1,733	217	4	0.01	476	226
Less than 200 credit accounts.....	197	0.09	40,562	56	125	0.13	18,180	36	148	0.14	11,911	30	136	0.28	4,021	23
Distributors with yards.....	460	0.16	6,308	340	341	0.29	3,120	206	506	0.30	2,433	125	508	0.55	1,246	66
1,000 or more credit accounts.....	22	0.31	1,647	1,533	4	0.78	433	1,832	2	(x)	(x)	(x)	1	(x)	(x)	(x)
500-999 credit accounts.....	77	0.13	3,602	654	24	0.46	1,039	584	11	0.56	610	588	4	(x)	(x)	(x)
200-499 credit accounts.....	167	0.12	7,626	318	107	0.37	2,172	287	92	0.50	1,189	280	28	0.77	388	284
Less than 200 credit accounts.....	194	0.21	18,005	98	206	0.22	7,432	88	401	0.24	4,265	70	475	0.50	1,737	46
Other construction materials:																
Brick, tile, terra cotta.....	19	0.13	4,630	356	47	0.19	3,054	210	64	0.26	2,568	110	95	0.41	1,442	58
1,000 or more credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)	3	0.26	1,117	573	2	(x)	(x)	(x)	...	...	...	...
200-499 credit accounts.....	9	0.04	5,137	364	15	0.25	2,285	292	7	0.29	1,292	250	3	0.33	459	267
Less than 200 credit accounts.....	7	0.28	17,879	84	28	0.15	6,360	98	55	0.26	3,830	73	92	0.41	1,610	51
Cement, lime, plaster.....	22	0.18	3,545	556	36	0.44	2,176	279	68	0.38	1,429	217	50	0.49	1,011	84
1,000 or more credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	10	0.06	3,913	703	4	0.35	1,025	542	4	0.46	583	592	...	...	...	...
200-499 credit accounts.....	7	0.33	3,598	320	12	0.32	2,273	294	24	0.39	1,219	268	6	0.20	472	250
Less than 200 credit accounts.....	3	0.06	13,657	89	19	0.55	4,784	120	38	0.30	3,282	91	44	0.54	1,310	61
Glass (building).....	22	0.16	1,192	1,295	34	0.27	1,437	437	62	0.40	1,059	278	143	0.58	574	126
1,000 or more credit accounts.....	11	0.16	788	2,093	3	0.34	468	1,318	3	0.19	322	1,300	1	(x)	(x)	(x)
500-999 credit accounts.....	5	0.10	2,941	625	6	0.32	1,113	584	4	0.34	594	619	5	1.12	175	560
200-499 credit accounts.....	5	0.15	2,567	436	21	0.25	1,912	327	22	0.44	1,008	320	22	0.34	442	276
Less than 200 credit accounts.....	1	(x)	(x)	(x)	4	0.21	4,539									

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment	Establishments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per establishment
LUMBER CONSTRUCTION MATERIALS--Continued																
Other construction materials--Continued																
Sand, gravel, crushed stone.....	15	0.36	1,921	13	0.2	2,781	222	28	0.26	2,836	114	96	0.31	1,025	58	
1,000 or more credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...
200--499 credit accounts.....	5	0.21	5,337	201	6	0.25	2,312	291	3	0.68	870	360	6	0.34	473	
Less than 200 credit accounts.....	7	0.1	17,462	134	8	0.13	6,926	87	25	0.14	3,839	85	84	0.30	1,258	
Ready-mixed concrete distributors.....	32	0.13	5,306	325	53	0.25	2,658	242	71	0.55	1,784	155	84	0.41	1,146	
1,000 or more credit accounts.....	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...	...	...	...
500--999 credit accounts.....	7	0.8	5,321	141	7	0.23	1,211	542	3	0.24	322	593	1	(x)	(x)	
200--499 credit accounts.....	17	0.27	4,755	307	16	0.21	2,438	269	16	0.01	1,316	254	3	(x)	(x)	
Less than 200 credit accounts.....	7	0.01	17,172	191	29	0.27	5,708	111	52	0.37	2,673	98	80	0.37	1,353	
Roofing, siding, insulation.....	36	0.15	3,321	623	57	0.33	2,281	227	103	0.28	1,992	155	105	0.61	1,306	
1,000 or more credit accounts.....	4	0.09	784	2,660	...	...	...	...	...	...	...	...	...	...	...
500--999 credit accounts.....	9	0.40	2,909	588	2	(x)	(x)	(x)	3	0.12	701	650	1	(x)	(x)	
200--499 credit accounts.....	19	0.38	7,382	327	25	0.48	2,434	277	25	0.22	1,297	274	4	0.23	658	
Less than 200 credit accounts.....	4	0.13	9,893	124	23	0.15	4,663	127	76	0.31	2,914	190	100	0.64	1,505	
Miscellaneous construction materials.....	89	0.24	2,884	542	130	0.27	2,094	319	223	0.39	1,370	211	206	0.32	861	
1,000 or more credit accounts.....	11	0.19	1,568	1,713	2	(x)	(x)	(x)	...	...	...	...	...	...	...
500--999 credit accounts.....	24	0.18	2,314	654	18	0.26	1,111	144	9	0.2	394	643	4	0.34	170	
200--499 credit accounts.....	43	0.24	4,337	24	55	0.32	2,134	312	67	0.42	1,329	281	23	0.3	438	
Less than 200 credit accounts.....	11	0.4	15,392	113	55	0.19	5,613	118	147	0.33	2,342	99	178	0.39	1,344	
MACHINERY, EQUIPMENT, SUPPLIES																
Commercial machines, equipment:																
Commercial refrigeration equipment.....	3	0.05	6,334	511	44	0.41	1,291	111	231	0.59	1,347	248	493	0.63	1,727	
1,000 or more credit accounts.....	2	(x)	(x)	(x)	3	0.36	1,356	2,433	4	0.65	3	2,675	1	(x)	(x)	
500--999 credit accounts.....	1	(x)	(x)	(x)	7	0.22	1,718	625	27	0.53	534	624	8	0.34	170	
200--499 credit accounts.....	3	0.04	3,472	305	20	0.62	2,008	289	64	0.72	987	288	48	0.53	398	
Less than 200 credit accounts.....	2	(x)	(x)	(x)	14	0.22	4,254	99	131	0.07	2,816	84	434	0.63	1,120	
Office machines, equipment.....	8	0.22	916	3,439	11	0.35	934	675	42	0.19	618	423	359	0.30	320	
1,000 or more credit accounts.....	5	0.02	630	5,411	3	0.14	360	1,395	2	(x)	(x)	(x)	7	0.12	69	
500--999 credit accounts.....	...	...	...	...	5	0.34	1,204	580	9	0.35	383	660	13	0.72	138
200--499 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	17	0.25	835	286	87	0.36	283
Less than 200 credit accounts.....	3	0.02	37,294	71	2	(x)	(x)	(x)	15	0.04	2,923	95	252	0.22	617	
Restaurants, hotel supplies (principally nonfood)	25	0.23	1,115	1,624	50	0.33	1,134	543	135	0.54	774	361	353	0.63	455	
1,000 or more credit accounts.....	17	0.23	1,316	2,214	7	0.26	1,412	1,141	1	0.66	235	1,497	1	(x)	(x)	
500--999 credit accounts.....	1	(x)	(x)	(x)	15	0.01	844	713	19	0.42	470	599	11	0.70	176	
200--499 credit accounts.....	5	0.30	2,331	344	14	0.22	1,317	317	57	0.62	311	297	66	0.68	332	
Less than 200 credit accounts.....	2	(x)	(x)	(x)	14	0.17	5,328	12	48	0.34	1,942	107	275	0.60	713	
Store machines, fixtures.....	25	0.42	1,285	706	75	0.44	1,434	414	180	0.95	1,132	215	474	0.50	551	
1,000 or more credit accounts.....	7	0.32	711	1,950	5	0.4	276	2,556	7	0.28	194	1,307	4	0.15	38	
500--999 credit accounts.....	2	(x)	(x)	(x)	12	0.5	1,014	59	1	0.21	43	649	9	0.26	253	
200--499 credit accounts.....	7	0.59	3,641	290	26	0.47	1,711	317	49	1.70	911	280	64	0.59	298	
Less than 200 credit accounts.....	9	0.42	16,591	81	32	0.52	5,171	104	117	0.60	2,527	92	397	0.50	925	
Other commercial machines, equipment.....	7	0.24	841	1,469	25	0.17	983	682	54	0.33	601	451	171	0.37	364	
1,000 or more credit accounts.....	2	(x)	(x)	(x)	5	0.14	26	1,944	...	...	...	...	...	...	...
500--999 credit accounts.....	3	0.37	1,600	767	5	0.23	862	733	13	0.11	508	604	9	0.27	160	
200--499 credit accounts.....	1	(x)	(x)	(x)	7	0.2	1,659	360	18	0.47	871	312	36	0.28	292	
Less than 200 credit accounts.....	1	(x)	(x)	(x)	8	0.18	6,700	84	18	0.39	2,923	85	121	0.48	616	
Construction machinery, equipment, total.....	235	0.25	3,754	511	155	0.34	3,137	206	190	0.25	1,472	185	159	0.42	1,234	
1,000 or more credit accounts.....	14	0.16	1,310	2,039	...	...	...	...	5	0.75	166	1,466	...	...	...
500--999 credit accounts.....	56	0.23	4,023	643	13	0.37	1,938	615	5	0.69	496	614	...	...	...
200--499 credit accounts.....	129	0.30	5,264	317	48	0.46	2,398	282	44	0.22	1,314	296	13	0.44	350	
Less than 200 credit accounts.....	31	0.20	9,052	142	94	0.27	5,722	110	136	0.23	3,327	86	146	0.40	1,628	
Farm-dairy machinery, equipment, total.....	93	0.07	3,538	480	83	0.17	1,523	410	150	0.38	1,351	255	292	0.48	506	
1,000 or more credit accounts.....	4	0.07	1,213	2,692	10	0.44	441	1,557	7	0.71	187	1,400	2	(x)	(x)	
500--999 credit accounts.....	12	0.25	2,009	620	9	0.14	1,210	589	12	0.52	517	539	10	0.32	162	
200--499 credit accounts.....	27	0.08	5,617	332	32	0.13	1,938	330	50	0.39	963	290	46	0.84	328	
Less than 200 credit accounts.....	45	0.03	15,755	89	32	0.13	6,961	81	81	0.31	2,796	93	234	0.36	916	
Industrial machinery, equipment, supplies:																
Industrial machinery, equipment (general line)...	104	0.18	1,900	1,187	85	0.31	1,160	540	16	0.65	1,140	307	12	0.70	760	
1,000 or more credit accounts.....	47	0.18	1,287	2,088	13	0.23	424	1,737	1	(x)	(x)	(x)	...	...	...
500--999 credit accounts.....	23	0.22	2,454	675	19	0.23	1,061	622	3	0.15	966	572	...	...	...
200--499 credit accounts.....	25	0.17	6,326	348	30	0.47	2,054	304	6	0.22	1,124	268	2	(x)	(x)	
Less than 200 credit accounts.....	9	0.07	13,512	126	23	0.20	5,166	105	6	0.48	2,338	99	10	0.74	1,270	
Belting, hose, packing.....	9	0.13	1,579	911	28	0.16	1,414	451	46	0.26	945	332	96	0.54	433	
1,000 or more credit accounts.....	3	0.14	897	2,217	1	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	
500--999 credit accounts.....	...	...	...	...	12	0.22	875	662	6	0.38	595	588	5	0.06	243
200--499 credit accounts.....	4	0.19	3,240	329	10	0.10	2,208	290	19	0.30	833	332	29	0.28	385	
Less than 200 credit accounts.....	2	(x)	(x)	(x)	5	0.15	6,906	108	20	0.06	2,837	115	60	0.85	801	
Machine tools.....	40	0.09	2,880	631	35	0.15	2,754	240	106	0.18	1,703	169	187	0.34	760	
1,000 or more credit accounts.....	9	0.12	702	2,067	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...
500--999 credit accounts.....	3	0.09	3,510	657	2	(x)	(x)	(x)	4	0.29	574	649	2	(x)	(x)	
200--499 credit accounts.....	10	0.09	5,705	299	8	0.15	2,269	318	30	0.21	1,100	282	27	0.35	330	
Less than 200 credit accounts.....	18	0.08	21,328	93	24	0.14	9,778	65	71	0.16	3,972	68	158	0.33	1,268	
Mine, mill supplies.....	76	0.18	2,699	859	52	0.21	2,161	318	147	0.32	1,423	209	211	0.49	822	
1,000 or more credit accounts.....	21	0.15	1,615	2,146	2	(x)	(x)	(x)	2	(x)	(x)	(x)	1	(x)	(x)	
500--999 credit accounts.....	17	0.18	3,140	633	7	0.15	1,262	559	15	0.78	494	612	2	(x)	(x)	
200--499 credit accounts.....	27	0.18	4,994	308	26	0.24	2,617	272	33	0.25	1,219	277	33	0.50	435	
Less than 200 credit accounts.....	11	0.28	24,594	104	17	0.18	5,760	110	97	0.28	3,208	88	175	0.49	1,293	

See footnotes at end of table.

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

ESTABLISHMENTS, CREDIT SALES, CREDIT ACCOUNTS, AND BAD DEBT LOSSES

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000—\$999,999				\$200,000—\$199,999				Less than \$200,000			
	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment
MACHINERY, EQUIPMENT, SUPPLIES—Continued																
Industrial machinery, equipment, supplies—Con.																
Oil well, oil refining supplies.....	198	0.11	11,722	189	1.76	7,111	8,741	80	280	0.22	6,035	56	234	0.22	1,924	50
1,000 or more credit accounts.....	7	0.09	4,356	1,374	...	...	...	...	...	...	...	...	...	...	...	...
500—999 credit accounts.....	8	0.18	6,216	373	3	0.12	1,263	606	1	(x)	(x)	(x)	...	...	...	...
200—499 credit accounts.....	38	0.12	10,254	303	23	0.27	2,280	293	16	0.25	1,106	272	15	0.48	475	254
Less than 200 credit accounts.....	147	0.10	20,443	80	179	0.19	16,821	42	263	0.22	2,474	43	219	0.20	2,616	36
Printing machinery, supplies (exc. paper).....	7	0.01	6,577	371	11	0.03	3,718	167	32	0.13	836	354	92	0.26	630	104
1,000 or more credit accounts.....	...	...	...	...	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500—999 credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	7	0.26	550	574	1	(x)	(x)	(x)
200—499 credit accounts.....	2	(x)	(x)	(x)	5	0.03	2,781	259	8	0.19	1,102	284	14	0.43	304	257
Less than 200 credit accounts.....	3	...	15,824	129	6	0.03	6,525	74	15	0.03	3,390	83	77	0.22	901	70
Rope, cordage.....	16	0.02	2,336	646	16	0.09	1,073	686	27	0.09	1,272	278	32	0.36	629	130
1,000 or more credit accounts.....	3	(2)	1,681	1,761	3	0.06	282	2,497	1	(x)	(x)	(x)	1	(x)	(x)	(x)
500—999 credit accounts.....	8	0.04	2,719	634	2	(x)	(x)	35	5	0.26	485	622	1	(x)	(x)	(x)
200—499 credit accounts.....	1	(x)	(x)	(x)	5	0.05	2,766	373	8	0.06	1,216	284	2	(x)	(x)	(x)
Less than 200 credit accounts.....	4	(2)	16,642	46	6	(2)	4,236	71	13	0.02	5,208	71	28	0.03	1,631	44
Used machinery, equipment.....	7	0.12	12,706	108	11	0.89	6,860	82	18	0.23	3,337	55	45	0.49	1,367	43
Miscellaneous industrial machinery, supplies.....	226	0.21	1,274	952	279	0.24	1,378	475	230	0.37	943	307	1,627	0.43	518	144
1,000 or more credit accounts.....	68	0.19	1,029	2,303	27	0.28	35	1,997	42	0.44	200	1,486	21	0.28	94	1,254
500—999 credit accounts.....	54	0.16	2,705	664	65	0.26	1,060	650	104	0.40	493	599	63	0.44	177	584
200—499 credit accounts.....	62	0.24	5,298	328	85	0.27	2,760	317	295	0.43	1,320	296	328	0.48	328	280
Less than 200 credit accounts.....	42	0.29	17,387	83	102	0.19	6,717	92	354	0.30	3,183	87	1,215	0.41	1,334	66
Professional equipment, supplies:																
Dental supplies.....	7	0.37	1,173	1,776	36	0.23	477	1,420	91	0.17	530	562	226	0.20	331	219
1,000 or more credit accounts.....	6	0.14	596	2,037	30	0.22	457	1,535	8	0.16	275	1,253	...	...	...	...
500—999 credit accounts.....	...	...	...	...	6	0.24	661	841	46	0.18	505	670	17	0.19	227	605
200—499 credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	36	0.17	682	378	96	0.21	310	296
Less than 200 credit accounts.....	...	...	...	...	...	...	...	...	7	0.13	2,087	106	113	0.21	487	95
Religious supplies.....	1	(x)	(x)	(x)	6	0.17	466	1,568	12	0.13	214	1,299	74	0.22	269	237
School equipment, supplies.....	9	0.12	94	1,461	21	0.20	521	1,255	44	0.09	635	432	102	0.20	361	200
1,000 or more credit accounts.....	6	0.13	76	1,887	9	0.38	295	2,257	6	0.14	191	1,563	3	0.44	95	1,333
500—999 credit accounts.....	3	0.39	2,016	609	8	0.38	1,319	668	12	0.15	461	666	3	0.01	193	503
200—499 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	11	0.37	1,172	279	35	0.28	314	298
Less than 200 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	15	0.03	2,849	37	61	0.11	762	74
Surgical, medical, hospital equipment, supplies..	38	0.06	978	2,045	60	0.20	758	833	144	0.16	677	436	285	0.25	370	192
1,000 or more credit accounts.....	25	0.06	754	2,828	22	0.17	466	1,401	13	0.21	258	1,414	3	0.05	247	1,307
500—999 credit accounts.....	7	0.12	2,102	641	20	0.31	922	720	32	0.22	479	606	23	0.36	216	570
200—499 credit accounts.....	6	0.02	5,804	361	13	0.11	1,749	336	70	0.14	954	314	87	0.29	325	282
Less than 200 credit accounts.....	...	...	...	...	5	0.32	6,726	78	29	0.11	2,467	102	172	0.20	646	76
Miscellaneous professional equipment, supplies...	29	0.08	799	2,433	34	0.16	848	739	134	0.15	1,136	261	571	0.21	892	86
1,000 or more credit accounts.....	12	0.16	639	3,714	4	0.13	255	3,000	1	(x)	(x)	(x)	...	...	...	...
500—999 credit accounts.....	4	0.24	1,507	751	12	0.21	836	734	17	0.27	626	606	9	0.78	178	619
200—499 credit accounts.....	3	(2)	2,880	318	12	0.17	2,070	311	57	0.13	1,052	296	57	0.32	346	267
Less than 200 credit accounts.....	1	(x)	(x)	(x)	6	0.02	5,354	99	59	0.13	2,254	114	505	0.18	1,324	57
Service establishment equipment, supplies:																
Barber, beauty supplies.....	3	0.81	262	4,115	3	0.19	479	1,193	100	0.46	221	1,062	587	0.57	162	342
1,000 or more credit accounts.....	3	0.82	262	4,115	6	0.21	344	1,617	50	0.50	159	1,642	42	0.59	87	1,385
500—999 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	26	0.35	304	716	96	0.61	180	672
200—499 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	15	0.64	596	318	184	0.64	692	313
Less than 200 credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	9	0.25	2,493	85	263	0.39	347	76
Laundry, dry cleaning equipment, supplies.....	21	0.47	782	1,776	46	0.42	705	929	86	0.44	603	468	142	0.54	438	161
1,000 or more credit accounts.....	18	0.46	721	1,988	20	0.41	495	1,437	8	0.44	261	1,462	3	0.43	106	1,117
500—999 credit accounts.....	3	0.17	2,246	503	16	0.41	927	705	24	0.50	478	628	5	0.16	215	594
200—499 credit accounts.....	...	...	...	...	...	0.31	1,582	338	36	0.47	818	351	29	0.22	370	292
Less than 200 credit accounts.....	...	...	...	...	3	0.86	4,831	117	24	0.31	1,844	122	105	0.77	744	74
Shoe findings.....	48	0.37	14,376	224	54	0.31	1,832	350	198	0.30	1,073	280	665	0.33	504	136
1,000 or more credit accounts.....	1	(x)	(x)	(x)	...	0.47	433	1,458	10	0.21	203	1,595	5	0.18	86	1,290
500—999 credit accounts.....	4	0.38	9,926	616	6	0.56	1,090	617	28	0.38	469	596	13	0.45	224	543
200—499 credit accounts.....	14	0.12	10,439	291	3	0.28	2,272	282	56	0.42	893	312	169	0.26	245	286
Less than 200 credit accounts.....	29	0.04	35,380	84	32	0.23	8,384	77	110	0.24	4,822	65	478	0.38	937	60
Undertakers' supplies.....	...	...	...	...	1	(x)	(x)	(x)	10	0.60	276	993	59	0.22	665	103
Upholsters' supplies.....	5	0.32	1,949	1,209	18	0.41	1,016	524	43	0.61	724	366	88	0.52	522	119
1,000 or more credit accounts.....	2	(x)	(x)	(x)	3	0.27	505	1,111	...	...	...	...	...	...	...	...
500—999 credit accounts.....	2	(x)	(x)	(x)	6	0.32	794	668	11	0.54	463	708	2	(x)	(x)	(x)
200—499 credit accounts.....	1	(x)	(x)	(x)	6	0.45	1,588	344	20	0.80	799	322	12	0.26	279	271
Less than 200 credit accounts.....	...	...	...	...	3	0.64	43,667	11	12	0.31	1,743	126	74	0.58	767	76
Miscellaneous service equipment, supplies.....	13	0.12	2,306	706	46	0.20	938	738	140	0.30	377	742	648	0.37	252	234
1,000 or more credit accounts.....	5	0.12	1,179	1,387	11	0.17	395	1,906	32	0.36	140	2,157	28	0.30	83	1,491
500—999 credit accounts.....	1	(x)	(x)	(x)	3	0.28	1,013	640	29	0.49	426	650	49	0.51	149	628
200—499 credit accounts.....	3	0.26	3,112	406	20	0.23	2,007	343	43	0.11	977	291	174	0.40	258	281
Less than 200 credit accounts.....	4	0.37	21,463	94	6	0.33	9,364	72	36	0.34	2,637	98	397	0.32	582	76
Transportation (exc. automotive) equipment, supplies:																
Aircraft, aeronautical equipment, supplies.....	9	0.26	2,311	497	12	0.70	4,670	114	24	0.47	1,987	121	85	0.78	1,228	49
Railroad equipment, supplies.....	17	0.01	8,358	344	7	0.09	10,246	61	19	0.02	4,301	70	18	0.01	2,374	43
Marine equipment, supplies.....	18	0.14	3,860	438	38	0.22	2,028	307	73	0.36	1,457	171	109	0.44	868	83
1,000 or more credit accounts.....	3	0.30	1,031	1,267	3	0.35	577	1,168	2							

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

Kind of business and number of credit accounts at end of year	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment	Estab-lish-ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab-lishment
METALS, METAL WORK (EXC. SCRAP)																
Iron, steel and products, total.....	336	0.14	3,684	729	221	0.16	2,202	293	305	0.24	1,670	183	326	0.36	1,004	87
1,000 or more credit accounts.....	70	0.14	1,923	2,378	13	0.11	375	1,885	8	0.08	245	1,320	...	...	...	...
500-999 credit accounts.....	61	0.18	3,494	675	32	0.22	1,209	613	20	0.14	523	623	7	0.14	221	142
200-499 credit accounts.....	86	0.13	5,560	325	54	0.18	2,216	293	69	0.35	1,251	280	34	0.35	446	264
Less than 200 credit accounts.....	119	0.13	30,563	78	132	0.14	8,480	73	208	0.22	4,466	64	285	0.37	1,590	51
Nonferrous metals, metal work, total.....	71	0.07	6,705	798	40	0.10	2,348	287	46	0.41	1,899	155	50	0.50	819	91
1,000 or more credit accounts.....	16	0.13	1,712	2,681	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	9	0.18	3,182	729	6	0.23	963	758	3	0.36	614	593	...	...	...	...
200-499 credit accounts.....	15	0.52	3,504	341	11	0.18	2,089	348	3	0.27	1,322	249	7	1.13	237	309
Less than 200 credit accounts.....	31	0.02	127,740	68	22	0.11	8,664	74	33	0.46	43,116	64	43	0.40	1,348	55
WASTE MATERIALS																
Iron, steel scrap, total.....	277	0.04	37,841	108	190	0.04	9,225	77	297	0.12	6,794	45	369	0.27	2,153	31
1,000 or more credit accounts.....	5	0.24	1,619	1,920	2	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	4	0.02	7,814	430	2	(x)	(x)	(x)	...	...	...	...	1	(x)	(x)	(x)
200-499 credit accounts.....	22	0.06	4,395	260	11	0.38	2,332	293	4	0.06	78	304	7	3.86	255	216
Less than 200 credit accounts.....	246	0.04	86,864	49	181	0.08	17,383	37	287	0.11	9,484	33	362	0.26	2,517	27
Other scrap, waste materials, total.....	183	0.07	21,852	86	197	0.06	8,635	74	441	0.09	3,886	76	931	0.12	2,428	31
1,000 or more credit accounts.....	2	(x)	(x)	(x)	...	...	...	...	4	0.07	156	1,625	3	0.27	54	1,919
500-999 credit accounts.....	4	0.01	4,025	612	2	(x)	(x)	(x)	9	0.09	402	725	...	...	...	...
200-499 credit accounts.....	8	0.10	9,430	261	20	0.10	2,174	286	27	0.10	1,069	257	14	0.15	353	293
Less than 200 credit accounts.....	169	0.07	38,041	49	175	0.06	14,472	44	401	0.09	9,745	34	914	0.12	3,603	21
OTHER MERCHANT WHOLESALERS																
Amusement, sporting goods:																
Cameras, photographic goods.....	29	0.08	1,997	1,452	42	0.38	984	639	90	0.30	717	365	168	0.41	575	111
1,000 or more credit accounts.....	15	0.13	1,113	2,410	5	0.26	321	1,873	8	1.36	229	1,269	1	(x)	(x)	(x)
500-999 credit accounts.....	7	0.09	2,323	690	18	0.52	864	709	16	0.33	439	668	1	(x)	(x)	(x)
200-499 credit accounts.....	2	(x)	(x)	(x)	12	0.22	2,224	316	33	0.32	1,031	271	29	0.46	373	473
Less than 200 credit accounts.....	5	(z)	8,496	75	7	0.42	4,335	129	33	0.21	2,400	92	137	0.38	839	66
Sporting goods, toys, games.....	48	0.15	1,385	1,548	101	0.21	814	710	288	0.34	667	387	785	0.41	364	171
1,000 or more credit accounts.....	29	0.14	1,127	2,284	18	0.29	291	2,314	24	0.55	182	1,490	11	0.59	78	1,433
500-999 credit accounts.....	9	0.38	3,128	640	27	0.27	665	648	48	0.32	460	631	39	0.12	167	596
200-499 credit accounts.....	6	0.38	2,854	333	36	0.13	1,829	297	124	0.35	423	293	203	0.38	309	278
Less than 200 credit accounts.....	4	0.33	14,298	80	20	0.19	5,528	92	92	0.27	2,260	97	532	0.37	680	73
Other recreation goods.....	1	(x)	(x)	(x)	4	0.18	2,572	190	2	(x)	(x)	(x)	14	1.06	286	244
Books, periodicals, newspapers, total.....	79	0.17	1,316	1,611	91	0.14	842	762	258	0.12	860	330	602	0.20	377	220
1,000 or more credit accounts.....	33	0.07	2,208	3,091	16	0.11	283	2,478	13	0.21	177	1,426	26	0.28	63	1,648
500-999 credit accounts.....	28	0.06	2,482	710	21	0.18	1,025	579	15	0.06	480	664	32	0.23	148	601
200-499 credit accounts.....	12	0.07	3,612	462	37	0.13	1,707	981	130	0.12	1,010	298	117	0.28	326	277
Less than 200 credit accounts.....	6	0.26	15,158	92	17	0.13	6,333	79	100	0.11	2,186	114	427	0.17	894	88
Coal, coke:																
Direct shippers (without yards).....	262	0.02	25,198	198	88	0.09	11,760	60	82	0.02	7,944	47	71	0.35	1,771	47
1,000 or more credit accounts.....	9	(z)	1,308	1,584	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
500-999 credit accounts.....	11	0.01	14,755	692	...	...	...	...	...	...	...	...	...	...	...	...
200-499 credit accounts.....	44	0.02	24,574	293	2	(x)	(x)	(x)	6	0.03	1,067	246	5	1.10	320	234
Less than 200 credit accounts.....	198	0.02	49,232	73	85	0.08	16,573	42	76	0.02	10,738	31	66	0.30	2,593	32
Distributors with yards.....	75	0.31	6,976	935	50	0.05	1,291	430	72	0.10	1,140	204	59	0.20	556	129
1,000 or more credit accounts.....	19	0.02	3,171	3,108	7	0.11	334	1,672	3	0.41	176	1,380	1	(x)	(x)	(x)
500-999 credit accounts.....	6	(z)	15,390	588	2	(x)	(x)	(x)	4	0.21	324	651	3	0.09	223	622
200-499 credit accounts.....	15	0.02	21,616	315	20	0.05	1,638	332	16	0.10	862	284	5	0.06	259	260
Less than 200 credit accounts.....	35	(z)	51,083	82	21	0.04	6,626	87	49	0.08	3,507	70	50	0.24	953	69
Farm supplies:																
Feed.....	81	0.09	6,361	305	84	0.15	1,764	296	177	0.20	1,379	158	175	0.42	550	114
1,000 or more credit accounts.....	6	0.14	1,278	1,806	5	0.05	343	1,765	...	...	...	...	1	(x)	(x)	(x)
500-999 credit accounts.....	7	0.09	3,415	619	5	0.14	849	613	8	0.16	398	575	2	(x)	(x)	(x)
200-499 credit accounts.....	22	0.12	8,976	275	34	0.14	1,966	284	43	0.29	828	283	31	0.57	304	268
Less than 200 credit accounts.....	44	0.16	16,898	76	40	0.17	5,839	82	126	0.16	2,377	89	141	0.39	860	67
Fertilizers, agricultural chemicals.....	29	0.03	5,534	471	21	0.16	3,148	203	48	0.24	1,298	199	69	0.52	667	113
1,000 or more credit accounts.....	5	0.10	1,061	1,967	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	2	(x)	(x)	(x)	4	0.30	976	622	4	0.30	527	713	1	(x)	(x)	(x)
200-499 credit accounts.....	4	0.13	4,248	332	4	0.18	1,881	272	8	0.17	870	285	15	0.59	288	280
Less than 200 credit accounts.....	18	0.01	57,370	46	13	0.12	13,003	53	34	0.26	3,468	68	53	0.51	1,430	52
Seeds.....	62	0.10	1,611	1,244	51	0.18	956	528	104	0.26	638	381	92	0.31	277	267
1,000 or more credit accounts.....	17	0.07	1,012	3,767	5	0.21	184	2,910	4	0.26	95	3,662	5	0.60	53	2,428
500-999 credit accounts.....	8	0.04	2,583	698	10	0.08	739	706	17	0.22	477	607	5	0.66	41	666
200-499 credit accounts.....	19	0.20	4,216	302	13	0.36	1,862	283	36	0.25	771	312	20	0.31	328	285
Less than 200 credit accounts.....	18	0.13	11,976	97	23	0.10	6,441	72	47	0.29	2,998	73	62	0.23	1,173	55
Miscellaneous farm supplies.....	19	0.01	30,586	163	5	0.03	18,548	35	6	0.23	924	288	14	1.14	530	143
Jewelry:																
Jewelry (general line).....	45	0.15	2,149	1,024	54	0.22	1,001	605	117	0.42	813	330	100	0.34	756	141
1,000 or more credit accounts.....	17	0.19	1,689	2,004	9	0.46	338	1,913	2	0.72	82	2,260	...	...	...	...
500-999 credit accounts.....	15	0.07	2,365	670	15	0.19	1,096	629	18	0.39	475	640	2	(x)	(x)	(x)
200-499 credit accounts.....	4	0.19	3,458	355	16	0.25	1,846	306	40	0.65	855	322	21	0.28	473	283
Less than 200 credit accounts.....	9	0.03	22,214	62	14	0.02	6,777	79	55	0.23	2,736	94	77	0.37	1,058	93
Clocks, watches.....	23	0.08	2,043	831	33	0.45	1,908	351	67	0.28	1,341	222	172	0.48	652	102
1,000 or more credit accounts.....	8	0.12	1,276	1,852	1	(x)	(x)	(x)	3	0.23	209	1,608	1	(x)	(x)	(x)
500-999 credit accounts.....	3	0.03	2,023	658	5	0.31	1,146	585	2	(x)	(x)	(x)	4	0.02	168	784
200-499 credit accounts.....	7	0.12	4,195	266	14	0.28	2									

WHOLESALE TRADE—GENERAL STATISTICS

Table 3C.—MERCHANT WHOLESALERS REPORTING CREDIT SALES AND NUMBER OF CREDIT ACCOUNTS—UNITED STATES, BY KIND OF BUSINESS AND SALES SIZE: 1948—Continued

Kind of business and number of credit accounts at end of year	Establishments, Credit Sales, Credit Accounts, and Bad Debt Losses															
	Establishments (reporting credit sales and number of credit accounts) having sales of—															
	\$1,000,000 or more				\$500,000-\$999,999				\$200,000-\$499,999				Less than \$200,000			
	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment	Estab- lish- ments (Number)	Bad debt losses as percent of credit sales	Credit sales per account (Dollars)	Average number of credit accounts per estab- lishment
OTHER MERCHANT WHOLESALERS—Continued																
Jewelry—Continued																
Precious stones, metals.....	39	0.04	21,928	89	65	0.15	5,525	125	103	0.09	4,064	77	170	0.11	2,007	38
1,000 or more credit accounts.....	...	...	...	...	1	(x)	(x)	(x)	1	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	3	0.05	4,758	562	2	(x)	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	(x)
200-499 credit accounts.....	2	(x)	(x)	(x)	8	0.02	2,915	266	7	0.37	937	276	6	0.25	498	233
Less than 200 credit accounts.....	34	0.04	48,152	40	54	0.17	11,765	88	94	0.07	7,861	40	163	0.11	2,736	28
Watch materials, jewelers' tools, supplies.....	6	0.09	410	4,278	3	0.05	1,491	522	36	0.46	408	698	129	0.56	290	171
1,000 or more credit accounts.....	3	0.17	151	8,333	1	(x)	(x)	(x)	14	0.74	263	1,169	...	...	...	...
500-999 credit accounts.....	...	...	...	...	...	...	...	...	10	0.40	436	622	12	0.56	230	577
200-499 credit accounts.....	2	(x)	(x)	(x)	2	(x)	(x)	(x)	7	0.22	814	305	29	0.88	229	302
Less than 200 credit accounts.....	1	(x)	(x)	(x)	...	...	...	...	5	(z)	3,715	80	88	0.32	437	73
Costume jewelry.....	10	0.18	3,146	578	19	0.24	720	942	59	0.22	949	319	253	0.36	399	156
1,000 or more credit accounts.....	3	0.45	1,324	1,148	3	0.30	206	3,650	5	0.24	346	1,044	6	0.30	63	1,500
500-999 credit accounts.....	3	0.20	2,780	533	4	0.32	796	812	6	0.37	498	558	5	0.66	216	640
200-499 credit accounts.....	2	(x)	(x)	(x)	11	0.20	2,146	320	28	0.24	928	315	47	0.37	343	265
Less than 200 credit accounts.....	2	(x)	(x)	(x)	1	(x)	(x)	(x)	20	0.13	4,326	72	195	0.33	690	76
Miscellaneous jewelry.....	18	0.18	1,563	1,196	32	0.30	856	697	119	0.25	1,212	245	591	0.46	555	104
1,000 or more credit accounts.....	7	0.14	1,139	2,478	9	0.37	325	1,733	5	0.16	244	1,510	2	(x)	(x)	(x)
500-999 credit accounts.....	5	0.18	2,008	602	6	0.44	1,041	600	7	0.08	532	627	13	0.67	120	601
200-499 credit accounts.....	3	0.25	3,965	330	9	0.36	2,267	292	43	0.43	1,053	284	82	0.61	319	274
Less than 200 credit accounts.....	3	0.30	21,124	62	8	0.01	9,091	59	64	0.16	3,681	78	494	0.41	898	58
Petroleum and products, total.....	92	0.04	10,837	449	67	0.20	1,529	386	157	0.18	886	290	328	0.40	431	152
1,000 or more credit accounts.....	12	0.04	2,093	2,611	11	0.18	342	1,603	10	0.60	136	1,829	5	0.93	69	1,421
500-999 credit accounts.....	5	0.13	8,657	619	5	0.31	966	622	17	0.32	477	678	13	0.63	168	630
200-499 credit accounts.....	10	0.12	6,983	327	9	0.39	2,025	290	35	0.23	829	290	65	0.28	283	283
Less than 200 credit accounts.....	65	0.02	91,423	56	42	0.15	9,984	60	45	0.10	4,304	59	245	0.41	889	66
Merchant wholesalers, miscellaneous products:																
Flowers (cut), potted plants.....	17	0.27	2,354	640	47	0.22	1,868	303	136	0.26	1,235	219	202	0.36	809	86
1,000 or more credit accounts.....	3	0.02	890	1,665	1	(x)	(x)	(x)	3	0.39	266	1,053	1	(x)	(x)	(x)
500-999 credit accounts.....	6	0.36	2,516	558	4	0.24	934	762	8	0.21	430	603	2	(x)	(x)	(x)
200-499 credit accounts.....	7	0.29	3,654	340	25	0.20	1,949	288	45	0.22	1,195	271	11	0.28	294	287
Less than 200 credit accounts.....	1	(x)	(x)	(x)	17	0.18	3,654	146	80	0.28	2,009	120	188	0.36	1,112	62
Bulbs, plants.....	3	0.86	487	2,707	5	0.17	605	1,116	13	0.51	601	404	34	0.23	563	113
Forest products (exc. lumber).....	31	0.07	25,623	110	16	0.28	9,419	69	43	0.21	3,561	82	116	0.30	1,702	38
General merchandise.....	95	0.07	2,848	1,760	15	0.25	898	653	6	0.37	1,803	95	16	0.43	888	94
1,000 or more credit accounts.....	25	0.05	1,305	6,086	4	0.43	273	2,000	...	...	...	...	...	...	...	...
500-999 credit accounts.....	9	0.32	1,968	589	1	(x)	(x)	(x)	...	...	...	...	...	...	...	...
200-499 credit accounts.....	23	0.10	14,046	284	2	(x)	(x)	(x)	1	(x)	(x)	(x)	2	(x)	(x)	(x)
Less than 200 credit accounts.....	38	0.04	55,299	83	8	0.17	8,380	64	5	0.23	2,420	74	14	0.34	1,183	69
Leather goods.....	4	0.06	988	1,144	2	(x)	(x)	(x)	12	0.08	995	219	49	0.34	364	160
Oils and fats (inedible).....	19	0.03	2,653	2,227	6	0.08	3,543	193	5	0.02	1,291	217	18	0.06	1,004	67
Textiles and materials other than dry goods.....	41	0.06	5,190	692	38	0.20	1,500	430	119	0.18	2,004	151	211	0.16	919	84
1,000 or more credit accounts.....	10	0.04	2,720	2,280	6	0.21	387	1,958	1	(x)	(x)	(x)	2	(x)	(x)	(x)
500-999 credit accounts.....	5	0.05	2,974	575	...	...	...	...	8	0.14	489	629	4	0.27	140	705
200-499 credit accounts.....	5	0.08	7,021	305	12	0.20	2,233	285	24	0.26	1,274	271	15	0.52	430	267
Less than 200 credit accounts.....	21	0.06	56,063	56	20	0.19	10,642	58	86	0.16	4,585	63	190	0.12	1,770	42
Yarns (industrial).....	32	0.04	29,736	101	31	0.04	7,112	95	49	0.04	3,101	105	63	0.16	1,063	86
1,000 or more credit accounts.....	...	...	...	...	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...
500-999 credit accounts.....	...	...	...	...	2	(x)	(x)	(x)	...	...	...	...	3	(z)	170	567
200-499 credit accounts.....	6	0.02	20,280	287	2	(x)	(x)	(x)	6	0.01	1,220	290	4	0.54	376	329
Less than 200 credit accounts.....	26	0.05	40,497	58	27	0.04	15,308	44	41	0.04	9,566	34	56	0.13	2,076	43
Kinds of business, n.e.c.....	71	0.03	11,773	512	115	0.21	1,356	427	254	0.25	942	287	831	0.41	605	100
1,000 or more credit accounts.....	5	0.18	372	4,280	15	0.21	354	1,789	16	0.56	179	1,856	12	0.57	55	1,517
500-999 credit accounts.....	12	0.05	13,320	684	18	0.27	936	677	25	0.24	445	660	15	0.48	166	634
200-499 credit accounts.....	12	0.02	17,976	332	19	0.15	1,910	314	54	0.25	946	298	687	0.46	751	68
Less than 200 credit accounts.....	42	0.02	86,812	66	63	0.21	8,396	65	159	0.21	3,859	66	117	0.24	1,459	74

* Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

x Withheld to avoid disclosure.

z Less than 0.01 percent.

n.e.c. Not elsewhere classified.

INDEX TO KINDS OF BUSINESS IN TABLES 3A AND 3C

Kind of business	Table 3A		Table 3C	Kind of business	Table 3A		Table 3C
	Merchant wholesalers	Manufacturers' sales branches			Merchant wholesalers	Manufacturers' sales branches	
	(Page)	(Page)	(Page)		(Page)	(Page)	(Page)
Groceries, confectionery, meats:				Hardware, plumbing, heating--Continued			
Groceries (general line).....	3.03			Plumbing, heating equipment, supplies.....	3.03	3.05	
Not sponsoring cooperative, voluntary groups.....	3.03		3.22	Plumbing, heating (general line).....	3.03	3.05	3.26
Voluntary group wholesalers.....	3.03		3.22	Heating (including stoves, ranges).....	3.03	3.05	3.26
Retailer-cooperative warehouses.....	3.03		3.22	Plumbing fixtures, supplies.....	3.03	3.05	3.26
Cash-carry depots.....	3.03		3.22	Air conditioning, ventilating equipment.....	3.03	3.05	3.26
Institutional wholesalers.....	3.03		3.22				
Confectionery.....	3.03	3.04	3.22	Lumber, construction materials:			
Fish, sea foods.....	3.03		3.22	Lumber, millwork.....	3.03	3.05	
Meats, meat products.....	3.03	3.04	3.22	Direct mill shippers.....	3.03		3.26
Other grocery, food specialties.....	3.03	3.04		Distributors with yards.....	3.03		3.26
Canned foods.....	3.03	3.04	3.22	Other construction materials.....	3.03	3.05	
Coffee, tea, spices.....	3.03	3.04	3.22	Brick, tile, terra cotta.....	3.03	3.05	3.26
Dried fruits, nuts.....	3.03		3.22	Cement, lime, plaster.....	3.03	3.05	3.26
Flour.....	3.03		3.22	Glass (building).....	3.03	3.05	3.26
Frosted, frozen foods.....	3.03	3.04	3.22	Sand, gravel, crushed stone.....	3.03		3.27
Miscellaneous grocery specialties.....	3.03	3.04	3.22	Ready-mixed concrete distributors.....	3.03		3.27
Farm products (edible):				Roofing, siding insulation.....	3.03	3.05	3.27
Dairy, poultry products.....	3.03	3.04	3.22	Miscellaneous construction materials.....	3.03	3.05	3.27
Fruits, vegetables (fresh).....	3.03		3.23	Machinery, equipment, supplies:			
Beer, wines, distilled spirits:				Commercial machines, equipment.....	3.03	3.05	
Beer, ale.....	3.03	3.04	3.23	Commercial refrigeration equipment.....	3.03	3.05	3.27
Wines, distilled spirits.....	3.03	3.04	3.23	Office machines, equipment.....	3.03	3.05	3.27
Drugs, chemicals, allied products:				Restaurant, hotel supplies (principally nonfood).....	3.03		3.27
Drugs (general line).....	3.03		3.23	Store machines, fixtures.....	3.03	3.05	3.27
Drugs, drug sundries (specialty lines).....	3.03	3.04		Other commercial machines, equipment.....	3.03	3.05	3.27
Proprietary medicines, toiletries.....	3.03	3.04	3.23	Construction machinery, equipment.....	3.03	3.05	3.27
Retailer cooperatives-specialty lines.....	3.03		3.23	Farm-dairy machinery, equipment.....	3.03	3.05	3.27
Drug sundries.....	3.03	3.04	3.23	Industrial machinery, equipment, supplies.....	3.04	3.05	
Industrial chemicals, explosives.....	3.03	3.04	3.23	Industrial machinery, equipment (general line).....	3.04	3.05	3.27
Paints, varnishes.....	3.03	3.04		Belting, hose packing.....	3.04	3.05	3.27
With glass, wallpaper.....	3.03	3.04	3.23	Machine tools.....	3.04	3.05	3.27
Without glass, wallpaper.....	3.03	3.04	3.23	Mine, mill supplies.....	3.04	3.05	3.27
Tobacco and products (except leaf).....	3.03	3.04	3.23	Oil well, oil refining supplies.....	3.04	3.05	3.28
Dry goods, apparel:				Printing machinery, supplies (except paper).....	3.04	3.05	3.28
Clothing, furnishings, footwear.....	3.03	3.04		Rope, cordage.....	3.04	3.05	3.28
Clothing, furnishings (general line).....	3.03		3.23	Used machinery, equipment.....	3.04		3.28
Men's, boys' clothing, furnishings.....	3.03	3.04	3.23	Miscellaneous industrial machinery supplies.....	3.04	3.05	3.28
Women's, children's clothing, furnishings.....	3.03	3.04	3.23	Professional equipment, supplies.....	3.04	3.05	
Furs (dressed), fur clothing.....	3.03		3.23	Dental supplies.....	3.04		3.28
Millinery, millinery supplies.....	3.03		3.24	Religious supplies.....	3.04		3.28
Shoes, other footwear.....	3.03	3.04	3.24	School equipment, supplies.....	3.04		3.28
Work clothing.....	3.03		3.24	Surgical, medical, hospital equipment, supplies.....	3.04		3.28
Dry goods (general line).....	3.03		3.24	Miscellaneous professional equipment, supplies.....	3.04		3.28
Dry goods specialties, piece goods, notions.....	3.03	3.04		Service establishment equipment, supplies.....	3.04	3.05	
Hosiery, underwear.....	3.03	3.04	3.24	Barber, beauty supplies.....	3.04		3.28
Piece goods (jobbers).....	3.03	3.04	3.24	Laundry, dry cleaning equipment, supplies.....	3.04	3.05	3.28
Other dry goods, notions.....	3.03	3.04	3.24	Shoe findings.....	3.04	3.05	3.28
Piece goods converters.....	3.03		3.24	Undertakers' supplies.....	3.04	3.05	3.28
Furniture, home furnishings:				Upholsterers' supplies.....	3.04		3.28
Furniture (household, office).....	3.03	3.04		Miscellaneous service equipment, supplies.....	3.04	3.05	3.28
Household furniture.....	3.03		3.24	Transportation (except automotive) equipment, supplies.....	3.04	3.05	
Office furniture.....	3.03		3.24	Aircraft, aeronautical equipment, supplies.....	3.04	3.05	3.28
Home furnishings, floor coverings.....	3.03	3.04		Railroad equipment, supplies.....	3.04	3.05	3.28
China, glassware, crockery.....	3.03		3.24	Marine equipment, supplies.....	3.04	3.05	3.28
Floor coverings.....	3.03	3.04	3.24	Other transportation equipment, supplies.....	3.04		3.28
Antiques.....	3.03		3.24	Metals, metal work (except scrap):			
Miscellaneous home furnishings.....	3.03	3.04	3.24	Iron, steel and products.....	3.04	3.05	3.29
Paper and its products:				Nonferrous metals, metal work.....	3.04	3.05	3.29
Wrapping paper, twine.....	3.03		3.24	Waste materials:			
Fine paper.....	3.03		3.24	Iron, steel scrap.....	3.04		3.29
Stationery, office supplies.....	3.03	3.04	3.25	Other scrap, waste materials.....	3.04		3.29
Wallpaper.....	3.03		3.25	Other kinds of business:			
Miscellaneous paper products.....	3.03	3.04	3.25	Amusement, sporting goods.....	3.04	3.05	
Farm products (raw materials).....	3.03		3.25	Cameras, photographic goods.....	3.04		3.29
Automotive:				Sporting goods, toys, games.....	3.04		3.29
Automobiles, other motor vehicles.....	3.03		3.25	Other recreation goods.....	3.04		3.29
Automobiles, new and used.....	3.03		3.25	Books, periodicals, newspapers.....	3.04	3.05	3.29
Trucks, tractors (road type).....	3.03		3.25	Coal, coke.....	3.04	3.05	
Automotive equipment, tires and tubes.....	3.03	3.05		Direct shippers, (without yards).....	3.04		3.29
Automotive parts, accessories.....	3.03	3.05	3.25	Distributors, with yards.....	3.04		3.29
Garage equipment, tools.....	3.03	3.05	3.25	Farm supplies.....	3.04	3.05	
Tires, tubes.....	3.03	3.05	3.25	Feed.....	3.04	3.05	3.29
Electrical goods:				Fertilizers, agricultural chemicals.....	3.04	3.05	3.29
Electrical goods (general line).....	3.03		3.25	Seeds.....	3.04		3.29
Wiring supplies, construction materials, apparatus, and equipment.....	3.03	3.05		Miscellaneous farm supplies.....	3.04		3.29
Wiring supplies, construction materials.....	3.03	3.05	3.25	Jewelry.....	3.04	3.05	
Apparatus and equipment.....	3.03	3.05	3.25	Jewelry (general line).....	3.04		3.29
Electrical appliances, specialties.....	3.03	3.05		Clocks, watches.....	3.04		3.29
Electrical appliances (general line).....	3.03		3.25	Precious stones, metals.....	3.04		3.30
Radios, television sets.....	3.03	3.05	3.25	Watch materials, jewelers' tools, supplies.....	3.04		3.30
Refrigerators, equipment (household).....	3.03		3.26	Costume jewelry.....	3.04		3.30
Miscellaneous appliances, specialties.....	3.03	3.05	3.26	Miscellaneous jewelry.....	3.04		3.30
Hardware, plumbing, heating:				Petroleum and products.....	3.04	3.05	3.30
Hardware.....	3.03	3.05		Other kinds of business.....	3.04	3.05	
General line (with industrial department).....	3.03		3.26	Flowers (cut), potted plants.....	3.04		3.30
General line (without industrial department).....	3.03		3.26	Bulbs, plants.....	3.04		3.30
Specialty lines.....	3.03		3.26	Forest products (except lumber).....	3.04		3.30
				General merchandise.....	3.04		3.30
				Leather goods.....	3.04		3.30
				Oils and fats (inedible).....	3.04		3.30
				Textiles and materials other than dry goods.....	3.04		3.30
				Yarns (industrial).....	3.04		3.30
				Kinds of business, n.e.c.....	3.04		3.30

CLASS OF CUSTOMER

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Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				All establishments ¹				Establishments analyzing sales by class of customer				
	Number	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale holders (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale holders (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale holders (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS—Continued																	
Merchant wholesalers—Continued																	
Dry goods, apparel:																	
Clothing, furnishings, footwear.....	5,133	1,558,536	80.9	5.4	8.9	0.8	1,492,873	80.9	5.4	8.9	0.8	5,133	1,558,536	80.9	5.4	8.9	0.8
Clothing, furnishings (general line).....	379	179,233	174,274	78.8	3.4	4.8	174,274	78.8	3.4	4.8	13.2	379	179,233	174,274	78.8	3.4	4.8
Men's, boys' clothing, furnishings.....	1,454	402,531	384,971	85.9	3.1	6.2	384,971	85.9	3.1	6.2	4.0	1,454	402,531	384,971	85.9	3.1	6.2
Women's, children's clothing, furnishings.....	1,435	424,697	402,709	90.0	3.4	3.7	402,709	90.0	3.4	3.7	2.4	1,435	424,697	402,709	90.0	3.4	3.7
Furs (dressed), fur clothing.....	544	155,052	146,704	48.1	12.2	33.1	146,704	48.1	12.2	33.1	2.2	544	155,052	146,704	48.1	12.2	33.1
Millinery, millinery supplies.....	475	102,796	98,311	46.3	21.2	30.8	98,311	46.3	21.2	30.8	0.7	475	102,796	98,311	46.3	21.2	30.8
Shoes, other footwear.....	645	250,284	242,386	94.9	0.7	1.8	242,386	94.9	0.7	1.8	0.5	645	250,284	242,386	94.9	0.7	1.8
Work clothing.....	201	43,933	43,478	71.2	20.3	5.9	43,478	71.2	20.3	5.9	1.7	201	43,933	43,478	71.2	20.3	5.9
Dry goods (general line).....	182	457,242	447,370	90.6	3.3	2.4	447,370	90.6	3.3	2.4	0.3	182	457,242	447,370	90.6	3.3	2.4
Dry goods, specialties, piece goods, notions.....																	
Hosiery, underwear.....	5,284	1,947,798	1,869,720	41.1	26.0	18.4	1,869,720	41.1	26.0	18.4	14.1	5,284	1,947,798	1,869,720	41.1	26.0	18.4
Piece goods (jobbers).....	702	208,423	205,138	80.4	1.7	10.0	205,138	80.4	1.7	10.0	0.4	702	208,423	205,138	80.4	1.7	10.0
Other dry goods, notions.....	2,441	1,133,056	1,089,335	26.3	28.9	22.1	1,089,335	26.3	28.9	22.1	0.4	2,441	1,133,056	1,089,335	26.3	28.9	22.1
Piece goods converters.....	2,141	606,299	578,247	55.0	27.3	14.5	578,247	55.0	27.3	14.5	0.4	2,141	606,299	578,247	55.0	27.3	14.5
Furniture, home furnishings:	1,134	1,784,143	1,727,118	17.0	49.4	27.9	1,727,118	17.0	49.4	27.9	5.7	1,134	1,784,143	1,727,118	17.0	49.4	27.9
Furniture (household, office).....	1,173	379,730	314,890	68.1	26.7	3.5	314,890	68.1	26.7	3.5	0.3	1,173	379,730	314,890	68.1	26.7	3.5
Household furniture.....	605	245,026	229,676	85.9	6.9	3.5	229,676	85.9	6.9	3.5	0.2	605	245,026	229,676	85.9	6.9	3.5
Office furniture.....	568	134,704	85,214	(v)	(v)	(v)	85,214	(v)	(v)	(v)	(v)	568	134,704	85,214	(v)	(v)	(v)
Home furnishings, floor coverings.....	2,640	935,215	911,765	77.9	7.2	11.9	911,765	77.9	7.2	11.9	1.2	2,640	935,215	911,765	77.9	7.2	11.9
China, glassware, crockery.....	537	116,882	111,260	72.2	14.0	6.8	111,260	72.2	14.0	6.8	1.5	537	116,882	111,260	72.2	14.0	6.8
Floor coverings.....	649	416,112	409,764	89.1	3.9	5.5	409,764	89.1	3.9	5.5	0.6	649	416,112	409,764	89.1	3.9	5.5
Antiques.....	271	13,208	12,147	59.0	15.0	14.8	12,147	59.0	15.0	14.8	1.1	271	13,208	12,147	59.0	15.0	14.8
Miscellaneous home furnishings.....	1,183	389,011	378,694	68.4	8.4	20.1	378,694	68.4	8.4	20.1	2.0	1,183	389,011	378,694	68.4	8.4	20.1
Paper and its products:	516	296,928	257,938	43.9	36.1	16.4	257,938	43.9	36.1	16.4	0.3	516	296,928	257,938	43.9	36.1	16.4
Wrapping paper, twine.....	447	462,354	423,245	12.3	74.1	11.5	423,245	12.3	74.1	11.5	2.1	447	462,354	423,245	12.3	74.1	11.5
Fine paper.....	890	180,867	153,239	31.4	54.4	8.7	153,239	31.4	54.4	8.7	3.0	890	180,867	153,239	31.4	54.4	8.7
Stationery, office supplies.....	260	32,338	31,301	43.7	25.4	19.9	31,301	43.7	25.4	19.9	5.0	260	32,338	31,301	43.7	25.4	19.9
Wallpaper.....	1,941	929,255	890,547	29.7	50.5	14.9	890,547	29.7	50.5	14.9	0.4	1,941	929,255	890,547	29.7	50.5	14.9
Miscellaneous paper products.....	325	1,768,332	1,714,616	(z)	58.9	6.1	1,714,616	(z)	58.9	6.1	35.0	325	1,768,332	1,714,616	(z)	58.9	6.1
Cotton.....	301	3,022,406	2,948,997	2.4	52.7	30.0	2,948,997	2.4	52.7	30.0	0.5	301	3,022,406	2,948,997	2.4	52.7	30.0
Grain.....	858	514,212	486,998	6.9	58.7	26.2	486,998	6.9	58.7	26.2	7.8	858	514,212	486,998	6.9	58.7	26.2
Hides, skins, raw furs.....	413	491,306	341,621	(v)	(v)	(v)	341,621	(v)	(v)	(v)	0.4	413	491,306	341,621	(v)	(v)	(v)
Livestock (exc. horses, mules).....	148	225,030	223,030	0.3	58.8	3.4	223,030	0.3	58.8	3.4	3.5	148	225,030	223,030	0.3	58.8	3.4
Tobacco (leaf).....	271	513,313	488,574	0.1	89.3	8.7	488,574	0.1	89.3	8.7	0.1	271	513,313	488,574	0.1	89.3	8.7
Wood, mohair.....	188	378,848	376,495	5.7	76.4	11.7	376,495	5.7	76.4	11.7	6.1	188	378,848	376,495	5.7	76.4	11.7
Miscellaneous inedible farm products.....	2,270	1,450,871	1,079,942	43.5	28.4	9.4	1,079,942	43.5	28.4	9.4	10.3	2,270	1,450,871	1,079,942	43.5	28.4	9.4
Automobiles, new and used.....	750	902,083	693,241	54.4	7.2	11.6	693,241	54.4	7.2	11.6	13.8	750	902,083	693,241	54.4	7.2	11.6
Trucks, tractors (road type).....	1,540	548,788	386,701	21.2	67.0	5.3	386,701	21.2	67.0	5.3	0.8	1,540	548,788	386,701	21.2	67.0	5.3
Automotive equipment, tires and tubes.....	12,423	2,640,718	2,394,040	50.0	19.5	21.8	2,394,040	50.0	19.5	21.8	3.4	12,423	2,640,718	2,394,040	50.0	19.5	21.8
Automotive parts, accessories.....	11,959	2,325,491	2,105,881	52.1	19.3	22.8	2,105,881	52.1	19.3	22.8	2.7	11,959	2,325,491	2,105,881	52.1	19.3	22.8
Garage equipment, tools.....	3,990	75,967	70,087	30.2	42.2	24.8	70,087	30.2	42.2	24.8	0.7	3,990	75,967	70,087	30.2	42.2	24.8
Tires, tubes.....	974	239,240	218,007	35.9	13.7	11.3	218,007	35.9	13.7	11.3	7.4	974	239,240	218,007	35.9	13.7	11.3
TYPE BY KIND OF BUSINESS																	
Merchant wholesalers, total.....																	
Crackeries, confectionery, meats:	4,265	5,799,121	5,618,463	90.9	6.4	1.7	5,618,463	90.9	6.4	1.7	0.6	4,265	5,799,121	5,618,463	90.9	6.4	1.7
Hot sponsoring cooperative, voluntary groups.....	2,963	3,378,567	3,272,217	89.3	7.2	2.0	3,272,217	89.3	7.2	2.0	0.5	2,963	3,378,567	3,272,217	89.3	7.2	2.0
Voluntary group wholesalers.....	635	1,633,944	1,574,358	93.6	4.7	1.4	1,574,358	93.6	4.7	1.4	0.2	635	1,633,944	1,574,358	93.6	4.7	1.4
Retailer-cooperative warehouses.....	211	582,340	573,871	98.8	0.2	0.9	573,871	98.8	0.2	0.9	0.1	211	582,340	573,871	98.8	0.2	0.9
Cash-carry depots.....	405	146,829	141,468	96.7	1.4	1.7	141,468	96.7	1.4	1.7	0.2	405	146,829	141,468	96.7	1.4	1.7
Institutional wholesalers.....	51	57,431	56,549	12.9	80.4	5.8	56,549	12.9	80.4	5.8	0.2	51	57,431	56,549	12.9	80.4	5.8
Confectionery.....	2,077	377,047	356,486	87.1	3.0	8.3	356,486	87.1	3.0	8.3	0.6	2,077	377,047	356,486	87.1	3.0	8.3
Fish, sea foods.....	1,233	393,662	369,863	58.5	12.6	25.2	369,863	58.5	12.6	25.2	0.9	1,233	393,662	369,863	58.5	12.6	25.2
Meats, meat products.....	3,507	1,999,476	1,900,598	65.9	16.5	14.6	1,900,598	65.9	16.5	14.6	2.2	3,507	1,999,476	1,900,598	65.9	16.5	14.6
Other grocery, food specialties.....	1,138	2,787,632	2,656,866	32.3	23.5	28.0	2,656,866	32.3	23.5	28.0	0.7	1,138	2,787,632	2,656,866	32.3	23.5	28.0
Canned foods.....	592	921,921	893,217	45.5	11.3	29.7	893,217	45.5	11.3	29.7	0.6	592	921,921	893,217	45.5	11.3	29.7
Coffee, tea, spices.....	573	591,961	569,459	26.4	13.0	58.6	569,459	26.4	13.0	58.6	0.7	573	591,961	569,459	26.4	13.0	58.6
Dried fruits, nuts.....	150	67,050	63,620	21.9	11.5	53.7	63,620	21.9	11.5	53.7	0.2	150	67,050	63,620	21.9	11.5	53.7
Flour.....	294	156,641	152,831	29.1	30.2	11.0	152,831	29.1	30.2	11.0	0.6	294	156,641	152,831	29.1	30.2	11.0
Frozen, frozen foods.....	44	239,630	236,444	54.4	17.4	23.8	236,444	54.4	17.4	23.8	1.3	44	239,630	236,444	54.4	17.4	23.8
Miscellaneous grocery specialties.....	3,061	1,324,645	1,281,591	40.2	33.6	15.5	1,281,591	40.2	33.6	15.5	0.7	3,061	1,324,645	1,281,591	40.2	33.6	15.5
Farm products (fertilizer):	6,628	4,298,748	4,056,389	56.2	8.7	35.5	4,056,389	56.2	8.7	35.5	8.4	6,628	4,298,748	4,056,389	56.2	8.7	35.5
Dairy, poultry products.....	6,																

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer				
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS—Continued													
Merchant wholesalers—Continued													
Electrical goods (general line).....	540	1,521,876	44.4	45.2	3.4	5	6.7	571,154	18.3	68.3	5.6	1.7	5.1
Wiring supplies, construction materials, apparatus and equipment.....	3,395	864,672	39.1	54.8	11.4	1.7	4.0	36,751	2.5	86.3	8.3	0.1	2.8
Apparatus and equipment.....	1,240	217,036	22.8	54.3	11.5	1.9	3.5	18,878	30.9	42.4	20.8	4.3	1.6
Wiring supplies, construction materials.....	495	147,646	24.8	57.2	10.7	0.9	6.4	65,601	17.3	72.4	6.7	1.7	2.1
Electrical appliances, specialties.....	2,518	2,038,020	85.4	5.5	5.4	2.0	1.7	216,393	5.9	77.6	3.7	2.4	10.4
Electrical appliances (general line).....	768	769,732	90.4	3.9	3.4	1.4	1.3	173,541	41.4	49.4	4.6	1.5	4.1
Radios, television sets.....	1,210	691,215	68.9	21.1	12.6	1.5	2.3	767,142	17.0	73.2	7.0	3.8	2.0
Refrigerators, equipment (household).....	1,034	643,118	43.6	3.9	3.8	3.8	1.9	100,228	28.5	63.1	7.0	1.3	0.1
Miscellaneous appliances, specialties.....	704	333,433	33.0	6.7	5.7	1.2	1.7	88,047	28.5	63.1	7.0	1.3	0.1
Hardware, plumbing, heating.....	2,153	2,013,937	65.5	24.3	6.3	1.1	1.8	108,696	4.1	90.5	4.5	1.1	3.8
Hardware.....	361	1,136,485	1,075,782	65.5	24.3	6.3	1.1	1,307,044	17.6	71.0	7.7	0.6	3.1
General line (with industrial) department.....	312	501,642	489,237	62.3	3.4	6.3	1.8	10,083	2.5	45.6	2.7	0.3	3.0
General line (without industrial) department.....	1,840	316,896	2,42,954	43.7	3.4	3.9	4.3	45,504	35.4	55.6	2.5	0.4	0.1
Specialty lines.....	3,748	1,812,960	1,707,901	52.1	43.6	11.3	1.5	163,261	10.6	78.2	7.3	1.5	2.4
Plumbing, heating equipment, supplies.....	1,963	1,235,932	1,123,900	43.4	45.1	8.7	1.5	231,204	12.4	60.2	7.8	1.7	17.9
Heating (inc. stoves, ranges).....	558	175,069	160,900	59.8	18.3	16.3	2.5	50,614	12.6	39.2	9.8	0.8	37.6
Plumbing fixtures, supplies.....	902	325,501	301,346	27.4	49.1	19.1	1.3	113,560	19.3	55.9	8.7	3.3	12.8
Air conditioning, ventilating equipment.....	325	96,428	91,095	39.9	47.4	9.4	0.6	11,415	19.4	73.3	1.5	1.4	4.4
Lumber, construction materials:													
Lumber, millwork.....	3,312	2,793,620	2,641,229	47.9	33.5	14.6	2.0	1,551,841	6.0	61.5	8.9	0.5	23.1
Direct mill shippers.....	945	1,055,673	1,039,239	49.0	27.2	20.4	3.2	504,874	1.5	65.2	12.0	0.1	21.2
Distributors with yards.....	2,364	1,737,947	1,621,991	47.2	30.4	11.9	3.4	1,046,028	4.8	70.7	20.9	0.5	3.1
Other construction materials.....	2,578	1,161,116	1,051,433	25.7	60.1	10.0	3.6	1,659,218	1.5	84.7	12.2	0.5	1.1
Brick, tile, terra cotta.....	273	104,456	104,379	10.9	79.7	10.5	0.6	967,222	4.8	70.7	20.9	0.5	3.1
Cement, lime, plaster.....	304	109,743	104,379	1.2	79.7	10.5	1.3	173,329	1.5	49.2	3.1	3.1	3.9
Glass building.....	343	109,743	104,379	3.8	34.8	24.3	4.4	386,073	69.5	9.9	14.0	3.0	3.6
Ready-mixed concrete distributors.....	200	87,068	85,938	31.0	87.3	31.9	3.5	7,352	37.3	40.7	17.5	3.7	0.8
Ready-mixed concrete distributors.....	593	175,403	151,485	31.0	90.1	21.3	4.5	511,518	59.9	22.9	10.5	3.1	3.6
Roofing, siding, insulation.....	345	173,772	162,116	50.4	30.9	11.1	1.2	386,073	69.5	9.9	14.0	3.0	3.6
Miscellaneous construction materials.....	853	395,530	353,284	36.1	52.1	6.9	4.4	6,953	37.3	40.7	17.5	3.7	0.8
Machinery, equipment, supplies:													
Commercial machines, equipment.....	4,814	870,025	721,381	21.7	65.8	7.9	1.5	438,074	79.8	8.3	9.6	1.3	1.0
Commercial refrigeration equipment.....	1,223	219,930	196,094	21.2	65.0	8.3	1.9	2,077,284	26.2	53.3	9.2	1.6	9.7
Office machines, equipment.....	846	104,172	78,771	22.0	61.6	5.2	1.7	1,471,620	24.6	54.3	10.0	0.2	10.9
Restaurant, hotel supplies (principally nonfood).....	835	194,807	182,991	21.7	71.2	4.9	1.5	605,664	30.2	51.0	7.1	4.8	6.9
Store machines, fixtures.....	1,480	271,082	205,290	14.4	68.7	10.1	0.7	1,194,306	54.7	17.5	21.4	3.0	2.4
Other commercial machines, equipment.....	380	80,030	68,235	31.8	50.3	11.6	2.3	558,920	52.2	20.4	22.7	3.7	2.0
Construction machinery, equipment.....	934	786,561	728,123	44.6	91.9	1.1	0.7	149,336	33.0	24.6	34.4	1.7	6.3
Farm-dairy machinery, equipment.....	883	485,297	459,077	64.9	22.8	6.9	1.4	327,450	57.8	7.5	28.2	4.1	2.4
Industrial machinery.....	7,304	2,999,989	2,848,830	6.9	79.4	7.1	0.6	185,488	74.6	19.9	5.1	0.2	0.2
Equipment (general line).....	241	331,219	316,424	8.4	78.6	5.3	1.4	799,012	67.4	5.8	22.6	1.4	2.8
Beating, hose, packing.....	233	60,311	59,244	10.5	75.0	12.6	0.9	204,586	90.7	1.8	4.1	2.6	0.8
Machine tools.....	528	178,675	173,578	3.9	82.0	7.0	0.5	108,598	100.4	16.2	20.6	1.2	4.4
Mine, mill supplies.....	639	332,594	303,714	10.8	81.7	3.4	1.1	205,200	35.6	5.7	52.5	0.4	5.8
Oil well, oil refining supplies.....	1,027	718,051	705,501	2.2	91.3	3.2	0.1	43,099	53.9	21.5	23.1	0.5	1.0
Printing machinery, supplies (exc. paper).....	215	52,001	49,758	5.2	78.5	1.6	0.1	70,104	75.6	6.2	15.8	0.6	1.8
Rope, cordage.....	111	75,134	74,699	14.2	51.2	30.8	(2)	154,924	75.1	9.1	12.4	2.0	1.4
Used machinery, equipment.....	176	41,728	38,707	8.7	65.9	7.5	2.0	165,695	75.1	9.1	12.4	2.0	1.4
Miscellaneous industrial mach., sps.....	4,134	1,210,276	1,127,205	8.2	75.0	9.5	0.6	695,440	38.4	21.4	11.0	2.0	27.2

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹					Establishments analyzing sales by class of customer ²					All establishments ¹					Establishments analyzing sales by class of customer ²					
	Number	Sales, entire year (Thousand dollars)	To retail-ers (Percent)	To indus-trial users (Percent)	To whole-sale organ-izations (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retail-ers (Percent)	To indus-trial users (Percent)	To whole-sale organ-izations (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retail-ers (Percent)	To indus-trial users (Percent)	To whole-sale organ-izations (Percent)	To house-hold con-sumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS—Continued																					
Merchant wholesalers—Continued																					
Other merchant wholesalers—Continued																					
Merchant wholesalers, miscellaneous	4,934	2,488,921	26.0	40.7	13.6	0.7	19.0														
Flowers (cut), potted plants	94	139,848	89.9	2.3	7.7	0.6	0.5														
Bulbs, plants	91	17,896	55.5	5.1	38.4	0.9	0.1														
Forest products (exc. lumber)	393	147,673	9.1	71.4	13.2	1.0	5.3														
General merchandise	183	720,247	43.9	8.5	8.6	0.8	38.2														
Leather goods	11	17,302	69.3	15.4	7.5	6.9	0.9														
Glass and fairs (flexible)	68	181,070	7.8	74.1	10.5	4.4	7.2														
Textiles and materials other than dry goods	636	264,872	250.9	58.4	24.9	0.4	9.7														
Yarns (industrial)	236	154,823	7.5	55.3	27.3	0.5	9.4														
Kinds of business, n.e.c.	2,367	855,190	16.0	54.7	13.2	0.6	15.5														
Manufacturers' sales branches (with 648SKS, total)																					
Groceries, confectionery, meats:	15,716	29,229,717	28,433,422	40.7	35.4	20.5	0.7	2.7													
Confectionery	133	355,338	395,016	26.1	14.9	58.0	1.0														
Meats, meat products	734	2,770,342	2,759,770	90.6	3.3	6.0	(z)														
Other grocery, food specialties	2,271	3,676,456	3,657,704	40.5	16.4	40.2	0.2	2.7													
Canned foods	167	655,242	655,242	41.2	3.2	51.0	0.6	4.6													
Coffee, tea, spices	54	228,572	228,572	19.4	(z)	80.6	0.1	9.4													
Flour	155	493,895	493,895	21.2	27.0	42.3	0.1	1.0													
Miscellaneous grocery specialties	1,895	2,298,747	2,279,995	46.4	19.6	32.6	0.4	1.0													
Farm products (edible):																					
Dairy, poultry products	707	880,074	879,031	75.0	6.9	14.3	0.4	0.4													
Beer, wines, distilled spirits:																					
Beer, ale	194	219,775	82.8	(z)	16.5	0.2	0.5														
Wines, distilled spirits	58	528,571	528,353	27.3	(z)	72.3	1.4														
Drugs, chemicals, allied products:																					
Drugs, drug sundries (specialty lines)	249	502,833	499,370	55.7	15.4	25.8	0.3	3.8													
Proprietary medicines, toiletries	189	157,876	154,326	52.4	11.1	43.1	0.1	3.4													
Drug sundries	160	347,967	342,736	52.4	21.9	17.8	0.4	2.5													
Industrial chemicals, explosives	478	1,472,119	1,463,586	2.2	74.8	16.8	(z)	6.2													
Paints, varnishes	699	351,717	345,693	36.8	41.4	13.7	4.3	1.8													
Window glass, wallpaper	577	231,571	221,593	39.2	44.4	12.9	0.0	0.3													
Without glass, wallpaper	162	130,146	124,102	43.0	36.2	15.0	1.5	4.3													
Tobacco and products (exc. leaf)	41	797,902	752,230	7.2	0.1	87.9	(z)	4.8													
Dry goods, apparel:																					
Clothing, furnishings, footwear	106	384,498	383,475	92.2	2.1	5.1	(z)	0.6													
Men's, boys' clothing, furnishings	85	175,388	175,045	94.1	0.6	9.1	(z)	0.2													
Women's, children's clothing, furnishings	60	54,500	53,820	94.0	1.0	4.8	0.1	0.1													
Shoes, other footwear	35	123,658	123,658	91.7	0.2	6.6	1.5	1.5													
Clothing, furnishings, n.e.c.	16	30,752	30,752	78.6	21.1	0.1	0.2	0.2													
Dry goods, piece goods, notions	220	1,168,731	1,168,514	14.9	65.1	18.1	(z)	1.9													
Hosiery, underwear	35	62,306	62,306	92.0	0.1	1.7	0.1	6.1													
Piece goods	64	1,031,444	953,744	7.9	72.2	18.2	(z)	1.7													
Other dry goods, notions	121	122,981	122,464	31.6	41.4	25.7	0.1	1.2													

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				All establishments ²				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—	
			To retailers (Percent)	To wholesale concerns (Percent)			To retailers (Percent)	To wholesale concerns (Percent)			To retailers (Percent)	To wholesale concerns (Percent)			To retailers (Percent)	To wholesale concerns (Percent)
TYPE BY KIND OF BUSINESS—Continued																
Manufacturers' sales branches (with stocks)—Continued																
Machinery equipment supplies—Continued																
Industrial machinery, equipment, supplies	1,785	1,811,835	1,652,644	1.9	77.4	16.2	0.1	3.9								
Industrial machinery, equipment.....	40	149,975	149,975	...	93.7	3.0	...	3.3								
Belting, hose, packing.....	178	197,693	99,323	(v)	(v)	(v)	(v)	(v)								
Machine tools.....	134	79,319	77,344	1.3	70.3	25.5	0.1	2.8								
Mine, mill supplies.....	14	201,943	201,181	0.6	84.2	11.5	0.1	3.4								
Oil well, oil refining supplies.....	242	191,314	190,182	2.9	70.5	4.2	(z)	17.4								
Printing machinery, supplies (exc. paper).....	114	78,439	78,439	5.7	82.1	3.1	(z)	8.6								
Rope, cordage.....	22	32,505	30,055	1.2	16.4	82.2	...	0.2								
Miscellaneous industrial machinery, supplies.....	884	880,647	866,295	1.3	80.2	17.4	0.1	1.0								
Professional equipment, supplies.....	595	147,522	140,853	30.7	50.4	17.6	(z)	1.0								
Service establishment equipment, supplies	29c	263,023	260,183	11.1	81.5	5.3	(z)	2.1								
Laundry, dry cleaning equipment, supplies.....	50	51,481	51,481	0.1	92.5	0.4	...	6.6								
Shoe findings.....	58	150,320	148,004	1.0	92.2	5.6	...	1.2								
Undertakers' supplies.....	53	22,911	22,861	75.2	24.3	0.5	...	...						
Miscellaneous service equipment, supplies.....	135	36,311	37,837	26.8	59.0	13.5	0.1	0.6								
Transportation (exc. automotive) equipment, supplies.....	70	93,877	93,675	1.9	96.7	2.6	...	0.8								
Aircraft, aeronautical equipment, supplies.....	7	3,109	3,194	47.1	44.1	6.1	...	2.2								
Railroad equipment, supplies.....	15	77,738	77,738	0.1	8.1	0.6	(z)	0.3								
Marine equipment, supplies.....	48	17,340	17,738	1.5	84.0	13.9	0.3	0.3								
Metals, metal work (exc. scrap):																
Iron, steel and products.....	399	813,308	779,756	3.6	73.6	0.4	0.3	2.1								
Nonferrous metal, metal work.....	14	352,367	352,131	1.4	91.8	19.5	(z)	1.2								
Other manufacturers' sales branches:																
Amusement, sporting goods.....	173	283,129	282,567	13.7	64.7	6.5	14.1	1.7								
Books, periodicals, newspapers.....	75	74,443	47,239	(v)	(v)	(v)	(v)	(v)								
Coal, coke.....	1c	88,171	85,147	23.7	44.4	4.9	4.3	1.3								
Farm supplies.....	182	265,463	197,273	57.5	22.4	10.6	1.1	1.4								
Feed.....	105	105,301	100,376	54.1	17.7	21.1	1.1	1.7								
Fertilizers, agricultural chemicals.....	43	94,142	96,248	55.7	27.3	14.1	1.2	1.7								
Jewelry.....	37	51,110	50,699	72.7	16.2	9.8	(z)	2.1								
Petroleum and products.....	27	24,180	20,407	39.0	25.2	33.3	1.2	0.8								
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	3,447,417	62.3	14.7	11.1	1.3	2.5								
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	22,720,799	19.6	51.6	26.7	1.1	2.5								
Groceries, confectionery, meats:																
Confectionery.....	18	69,686	69,686	41.9	8.1	49.9	(z)	(z)								
Meats, meat products.....	32	39,166	39,166	47.4	10.2	42.2	...	...						
Other grocery, food, specialties.....	33c	1,056,301	1,051,472	37.2	22.4	32.4	(z)	4.0								
Farm products (edible):																
Dairy, poultry products.....	1c	74,049	74,349	85.0	9.3	9.7	(z)	(z)								
Beer, wines, distilled spirits.....	101	982,842	973,343	23.5	0.7	79.4	(z)	0.4								

¹See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	All establishments ¹			Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—					Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—							
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)
TYPE BY KIND OF BUSINESS—Continued																
Manufacturers' sales offices without stocks—Continued																
Machinery, equipment, supplies:																
Commercial machines, equipment.....	38	84,022	83,611	21.0	71.7	2.7	(2)	4.6								
Commercial refrigeration, equipment.....	31	14,753	14,753	33.2	67.2	3.1	(2)									
Office machines, equipment.....	271	34,579	34,579	...	40.7	...	...	9.3								
Stair machines, fitz res.....	3	12,213	12,213	3.4	85.0	1.1	...	1.2								
Other commercial machines, equipment.....	47	17,416	17,050	7.4	27.6	1.7	...	...						
Construction machinery, equipment.....	44	63,026	63,191	...	86.4	3.7	...	0.7								
Farm-dairy machinery, equipment.....	17	210,828	210,643	44.5	1.3	74.2	(2)	18.9								
Industrial machinery, equipment, supplies	1,255	9,915,650	1,683,020	1.7	84.5	3.6	(2)	...								
Industrial machinery, equipment.....	14	13,208	13,208	...	96.4	9.6	(2)	...								
Leaving, hose, packing.....	11	44,702	37,653	1.3	...	2.8	(2)	12.0								
Machin tools.....	122	77,725	77,725	...	93.4	...	...	2.2								
Mine, mill supplies.....	73	30,189	29,952	0.4	74.9	11.1	(2)	11.6								
Oil well, oil refining supplies.....	95	72,056	69,363	2.0	94.4	3.1	(2)	0.5								
Printing mach., supplies (exc. paper), Miscellaneous industrial machinery, supplies.....	53	56,486	56,486	(2)	82.3	(2)	...	11.7								
Professional equipment, supplies.....	345	1,621,274	1,629,459	1.2	83.7	10.6	(2)	3.7								
Service establishment equipment, supplies	81	67,882	67,882	11.0	37.4	51.1	(2)	0.5								
Transportation (exc. automotive) equipment, supplies.....	64	148,767	198,767	0.1	46.8	0.3	(2)	2.8								
Railroad equipment, supplies.....	47	188,231	188,231	(2)	96.9	0.1	(2)	3.0								
Other transportation equip., supplies	17	16,536	16,536	0.5	95.7	3.4	(2)	6.2								
Metals, metal work (exc. scrap):																
Iron, steel and products.....	729	5,410,524	5,371,670	0.7	84.4	11.0	(2)	2.3								
Nonferrous metals, metal work.....	218	844,282	876,152	0.7	95.0	2.1	(2)	1.4								
Other manufacturers' sales offices:																
Amusement, sporting goods.....	14	138,637	137,644	32.1	7.3	55.8	(2)	3.4								
Books, periodicals, newspapers.....	127	54,431	54,715	13.5	51.2	17.6	(2)	17.1								
Coal, coke.....	14	361,539	360,821	36.9	53.5	5.0	1.4	3.2								
Farm supplies.....	36	119,755	99,263	75.8	16.0	7.1	(2)	1.0								
Jewelry.....	9	44,823	44,823	57.0	11.0	32.0	(2)	(2)								
Manufacturers' sales offices, miscella- neous products (exc. liquor), Forest products (exc. lumber), Oils and fats (ineffable), Textiles and materials other than dry goods.....	37	1,055,621	1,055,621	63.4	23.1	0.7	(2)	3.2								
Yarns (industrial).....	31	385,701	385,701	1.4	66.4	27.3	...	2.9								
Manufacturers' sales offices, n.e.c.	19	2,222,425	1,951,330	...	...	...	...	4.0								
Petroleum bulk stations, terminals.....	37,441	3,000,370	2,622,647	34.1	35.9	(2)	(2)	(2)								
Agents, brokers, total.....	34,911	3,111,092	2,691,265	14.1	41.3	31.5	9.4	5.2								
Groceries, confectionery, meats.....	3,171	5,487,102	4,590,713	14.0	19.0	61.8	(2)	5.2								
Groceries, foods (exc. as specialties).....	2,883	4,740,299	4,168,056	13.2	20.5	60.9	0.1	5.6								
Confectionery.....	147	100,226	34,289	24.2	9.4	64.8	...	0.1								
Fish, sea foods.....	58	32,460	29,843	10.4	5.0	84.1	0.5	...								
Meat, meal products.....	83	14,117	308,425	(v)	(v)	(v)	(v)	(v)								
Farm products (edible).....	1,155	1,778,371	1,607,421	19.4	10.2	69.4	0.2	0.8								
Dairy, poultry products.....	195	387,457	349,049	30.4	13.5	54.4	0.3	1.4								
Fruits, vegetables (fresh).....	400	1,390,914	1,258,372	16.4	9.3	73.5	0.2	0.6								

See footnotes at end of table.

Table 4A.—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS, 1948—Continued

Type of operation and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—	
			To retail-ers (Percent)	To whole-sale organi-zations (Percent)			To retail-ers (Percent)	To whole-sale organi-zations (Percent)			To retail-ers (Percent)	To whole-sale organi-zations (Percent)
TYPE BY KIND OF BUSINESS—Continued												
Agents, brokers—Continued	3,345	1,422,424	3.2	73.2	9.5	0.1	14.0					
Machinery, equipment, supplies.....	339	75,938	17,332	84.5	29.2	0.2	4.0					
Commercial machinery, equipment.....	82	28,403	27,345	3.1	58.5	11.2	26.7					
Construction machinery, equipment.....	64	29,993	21,842	14.9	76.1	0.3	58.5					
Farm-hay machinery, equipment.....	7,191	827,267	802,519	2.5	76.1	17.2	14.1					
Industrial machinery, equipment, supplies.....	104	22,124	17,651	44.9	47.5	8.2	27.1					
Professional machinery, equipment, supplies.....	380	258,169	231,659	4.5	81.3	20.5	14.1					
Service establishment equipment, supplies.....	209	131,331	162,145	1.4	54.5	11.9	4.3					
Transportation (exc. automotive) equipment, supplies.....	743	721,253	635,647	14.7	33.2	1.9	13.7					
Metals, metal work (exc. scrap).....	638	542,949	473,990	14.8	71.7	1.1	27.5					
Iron, steel and products.....	105	183,364	161,466	11.3	78.1	13.1	7.4					
Nonferrous metal, metal work.....	90	200,562	177,794	2.3	41.3	1.9	4.4					
Waste materials.....	2,841	4,423,321	3,779,270	10.4	45.5	23.9	11.3					
Other agents, brokers.....	336	34,937	133,251	56.1	34.4	39.5	12.1					
Amusement, sporting goods.....	112	57,782	54,222	28.9	27.3	3.2	11.4					
Books, periodicals, newspapers.....	201	15,757	487,689	1.5	60.6	13.3	8.1					
Coal, coke.....	226	457,339	419,389	3.2	31.0	5.9	4.4					
Farm supplies.....	369	121,966	109,279	23.6	6.5	64.4	15.3					
Food, food products.....	124	373,676	289,663	6.4	16.9	66.3	34.4					
Petroleum and products.....	1,473	2,469,915	1,423,719	27.8	58.3	13.5	11.4					
Agents and brokers, miscellaneous products.....												

v Insufficient analysis of sales by class of customer to show separately.
 w Less than 0.1 percent.
 x Including establishment, for which no analysis of sales by class of customer was obtained.
 y Excluding taxes.
 z Entry under "to retailers" represents sales to all types of resellers.
 1 Entry under "to industrial users" represents all sales to users or consumers.
 2 Liquor houses or departments of drug wholesalers included in "other and ill-defined" spirit.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

Metropolitan area, type of operation, and kind of business	All establishments				Establishments analyzing sales by class of customer				All establishments				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—	
			To retailers (Percent)	To industrial users (Percent)			To whole-sale organizations (Percent)	To house-hold consumers (Percent)			To retailers (Percent)	To industrial users (Percent)			To whole-sale organizations (Percent)	To house-hold consumers (Percent)
ALBANY-SCHENECTADY-TROY, N. Y.—Continued																
Type of Operation																
Merchant wholesalers, total.....	53	37,611	51.4	39.4	6.1	2.1	1.0									
Manufacturers' sales branches (with stocks), total.....	140	132,101	42.1	27.5	25.0	0.3	0.1									
Groceries, confectionery, meats.....	105	42,304	67.3	47.7	27.4	7.1	...									
Beer, wines, distilled spirits.....	20	3,354	9.4	15.7	0.9	...	...							
Sales offices (without stocks).....	35	38,752	17.0	39.2	43.4	(2)	0.4									
Drugs, chemicals, allied products.....	3	862	2.6	3.1	...	...	...						
Electrical goods.....	3	862	2.6	3.1	...	...	...						
Petroleum bulk stations, terminals.....	3	862	2.6	3.1	...	...	...						
Hardware, plumbing, heating.....	4	1,775	5.4	6.4	...	...	...						
Agents, brokers.....	38	15,109	47.5	49.8	2.6	0.1	...									
Assemblers (mainly farm products).....	22	5,231	15.7	16.1	...	...	...						
Machinery, equipment, supplies.....	7	1,584	4.7	5.1	...	...	...						
Commercial machines, equipment.....	9	8,294	24.9	26.1	...	...	...						
Industrial machinery, equipment.....	29	27,347	81.5	84.0	...	...	...						
Other machinery, equipment, supplies.....	35	38,752	17.0	39.2	43.4	(2)	0.4									
Manufacturers' sales offices (without stocks), total.....	10	1,266	3.7	4.2	...	...	...						
Paper and its products.....	6	1,848	5.4	6.1	...	...	...						
Machinery, equipment, supplies.....	19	35,658	104.5	108.5	...	...	...						
Manufacturers' sales offices, n.e.c.....	39	36,595	107.0	111.0	...	...	...						
Agents, brokers, total.....	12	12,479	36.8	38.6	...	...	...						
Groceries, confectionery, meats.....	12	12,479	36.8	38.6	...	...	...						
Farm products (edible).....	5	7,158	21.2	22.5	...	...	...						
Hardware, plumbing, heating.....	4	887	2.6	2.9	...	...	...						
Machinery, equipment, supplies.....	6	1,292	3.8	4.1	...	...	...						
Agents and brokers, n.e.c.....	12	4,389	12.8	13.8	...	...	...						
ATLANTA, GA.																
Type of Operation																
Merchant wholesalers.....	784	603,423	48.6	39.7	10.6	0.3	0.1									
Manufacturers' sales branches, offices, total.....	508	1,063,824	83.9	65.3	29.2	0.2	0.1									
Groceries (with stocks).....	291	703,776	55.3	43.2	20.2	0.3	(2)									
Sales offices (without stocks).....	217	560,098	43.5	33.5	15.9	0.1	...									
Confectionery.....	8	2,680	0.2	0.2	...	...	...						
Farm-dairy machinery, equipment.....	3	6,035	0.5	0.5	...	...	...						
Fish, sea foods.....	5	6,035	0.5	0.5	...	...	...						
Meats, meat products.....	5	628	0.05	0.05	...	...	...						
Other grocery, food specialties.....	23	9,989	0.8	0.8	...	...	...						
Farm products (edible).....	84	48,512	3.7	3.7	...	...	...						
Dairy, poultry products.....	23	17,790	1.4	1.4	...	...	...						
Fruits, vegetables (fresh).....	61	30,722	2.4	2.4	...	...	...						
Beer, wines, distilled spirits.....	19	35,747	2.8	2.8	...	...	...						
Wine, ale.....	8	6,371	0.5	0.5	...	...	...						
Wines, distilled spirits.....	11	29,376	2.3	2.3	...	...	...						
Drugs, chemicals, allied products.....	37	17,299	1.3	1.3	...	...	...						
Drugs (general line).....	4	9,658	0.7	0.7	...	...	...						
Drugs, drug sundries (specialty lines).....	16	3,600	0.3	0.3	...	...	...						
Industrial chemicals, explosives.....	8	2,403	0.2	0.2	...	...	...						
Paints, varnishes.....	9	1,638	0.1	0.1	...	...	...						

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹					Establishments analyzing sales by class of customer					All establishments ¹					Establishments analyzing sales by class of customer				
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To whole-salers (Percent)	To industrial users (Percent)	To retail users (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To whole-salers (Percent)	To industrial users (Percent)	To retail users (Percent)	To household consumers (Percent)	For export (Percent)		
			(Thousand dollars)	(Percent)								(Percent)	(Percent)						(Percent)	(Percent)
ATLANTA, GA.—Continued																				
Type by Kind of Business—Continued																				
Merchant wholesalers—Continued																				
Tobacco and products (exc. leaf).....	9	16,759	84.7	1.2	9.1	(z)	88	102,324	96,973	41.7	46.6	10.4	0.7	0.3	...			
Dry goods, apparel.....	53	24,672	26,251	85.2	8.0	6.1	73	41,931	41,444	0.7	92.4	6.6	0.3	...				
Clothing furnishings, footwear.....	35	15,209	14,888	92.0	1.5	6.5	(z)	...	38	42,845	38,943	1.7	76.7	21.1	(z)	...				
Dry goods (general line).....	3	4,638	4,612	46.1	1.3	4.3	27	50,068	49,560	8.5	15.2	1.9	1.2	...				
Dry goods specialties, piece goods, notions.....	20	4,745	4,745	58.2	34.9	6.5	102	240,985	220,121	70.9	14.0	14.4	0.2	(z)				
Furniture, home furnishings.....	15	12,036	11,181	94.6	3.1	2.5	(z)	...	217	560,098	527,139	24.5	39.5	31.9	(z)	...				
Furniture (household, office).....	5	3,259	2,430	74.1	14.5	11.4	4	20,336	20,336	41.3	60.5	18.9	(z)	...				
Home furnishings, floor coverings.....	10	9,777	8,751	89.4	...	...	...	...	7	11,707	11,707	36.7	4.5	62.1	...	
Paper and its products.....	19	7,532	7,422	30.4	65.2	6.7	0.1	...	12	42,656	42,656	30.4	13.3	56.2	...					
Clothing furnishings, footwear.....	3	3,435	3,435	44.4	51.2	6.0	5	4,240	4,240	6.9	75.4	17.1	0.1	...				
Stationery, office supplies.....	11	3,636	3,596	24.5	74.4	0.1	...	...	139	440,194	437,644	32.2	25.4	42.4	(z)			
Paper products, n.e.c.....	9	74,068	74,048	93.9	5.2	5.2	...	...	270	246,838	236,342	11.5	32.5	55.8	(z)			
Farm products (raw materials).....	71	28,379	25,846	41.4	17.0	...	...	...	45	44,994	48,372	14.2	36.5	59.3	(z)		
Automotive equipment, tires and tubes.....	46	76,591	74,591	71.1	65.2	2.4	...	...	11	11,636	10,254	4.1	16.2	85.7	...			
Electrical goods.....	22	30,861	30,563	37.3	54.1	5.0	(z)	...	7	1,605	1,605	2.9	62.1	34.5	...					
General line, apparatus, specialties.....	26	44,030	44,030	95.6	...	...	...	...	7	10,029	9,447	4.7	...	95.3	...	
Electrical appliances, specialties.....	41	33,946	32,496	86.1	4.5	...	...	...	7	3,165	2,860	5.2	37.0	57.8	...		
Hardware, plumbing, heating.....	31	16,636	15,686	93.8	8.8	3.6	...	...	11	32,191	32,080	1.5	60.1	39.4	...			
Hardware.....	36	17,360	15,686	91.4	10.5	3.6	0.3	...	16	4,447	4,187	2.4	18.0	79.4	...					
Plumbing, heating equipment, supplies.....	21	13,274	12,622	84.4	82.3	5.5	...	...	21	26,533	26,343	10.4	14.5	70.4	...			
Lumber, construction material.....	14	7,731	7,422	94.7	13.2	5.1	...	...	27	17,427	16,127	12.5	13.1	67.9	...			
Lumber, millwork.....	6	5,506	5,506	4.1	84.9	3.7	...	...	11	13,844	13,844	4.6	13.4	72.9	...			
Other construction materials.....	16	72,544	64,201	18.7	73.1	2.5	...	...	22	5,834	5,834	5.2	21.3	74.1	...			
Machinery, equipment, supplies.....	9	3,243	3,243	15.4	76.2	...	...	...	6	3,112	2,590	5.2	21.3	74.1	...		
Commercial machine, equipment.....	9	16,001	14,934	59.4	76.2	...	...	...	1	3,727	3,727	8.9	34.9	55.9	...		
Construction machinery, equipment.....	9	7,110	7,110	0.7	74.5	...	...	...	1	2,821	2,821	0.8	55.5	43.7	...		
Farm-dairy machinery, equipment.....	22	14,959	13,967	91.9	34.9	...	...	...	34	11,121	10,451	7.4	7.4	19.7	...		
Industrial machinery, equipment.....	14	1,746	1,746	0.7	88.4	...	...	...	43	142,131	140,174	14.1	31.1	56.7	...		
Supplies, professional equipment, supplies.....	44	10,449	10,449	14.8	85.2	...	...	...	1,609	269,480	268,143	21.4	31.2	12.8	...		
Service establishment equipment.....	7	1,907	982	30.0	55.3	2.4	...	...	256	590,473	582,819	34.8	46.1	18.8	...			
Transportation (exc. automotive).....	7	3,917	3,557	4.7	64.7	...	...	...	164	330,847	324,950	53.4	29.8	16.3	...		
Metals, metal work (exc. scrap).....	39	34,241	34,241	1.5	91.1	...	...	...	32	259,466	257,869	11.4	66.6	21.7	...		
Waste materials.....	11	4,235	4,235	2.6	93.3	...	...	...	164	330,847	324,950	53.4	29.8	16.3	...		
Iron, steel scrap.....	27	25,688	25,555	...	94.8	...	...	...	32	259,466	257,869	11.4	66.6	21.7	...		
Other scrap, waste material.....	80	57,066	56,811	51.0	34.8	19.4	...	...	164	330,847	324,950	53.4	29.8	16.3	...			
Other merchant wholesalers.....	13	7,700	7,411	49.7	42.7	...	...	...	32	259,466	257,869	11.4	66.6	21.7	...		
Automobile, other motor vehicles.....	5	2,935	2,935	5.3	44.7	...	...	...	30	120,754	118,732	14.7	33.1	51.1	...		
Books, periodicals, newspapers.....	7	4,080	2,935	17.4	92.1	...	...	...	30	120,754	118,732	14.7	33.1	51.1	...		
Coal, coke.....	5	16,335	16,335	4.4	1.7	...	...	...	36	23,334	19,771	54.1	1.8	21.9	...		
Farm supplies.....	7	16,691	974	24.4	74.1	...	...	...	36	23,334	19,771	54.1	1.8	21.9	...		
Petroleum and products.....	13	16,044	3,080	(y)	(y)	(y)	(y)	(y)	1,660	339,980	780,043	51.4	31.2	12.8	...					
Merchant wholesalers, n.e.c.....	271	703,796	677,077	44.1	33.2	20.1	...	...	207	102,134	96,349	21.0	13.7	10.5	...			
Stocks, total.....	35	137,927	137,927	5.4	7.9	41.1	(z)	...	26	46,009	42,112	34.2	14.7	10.5	...					
Groceries, confectionery, meats.....	21	73,386	73,386	41.0	1.3	...	...	...	30	3,668	3,668	36.2	14.7	14.7	...		
Drugs, chem. sale, allied products.....	32	130,717	130,717	5.3	83.4	10.9	...	...	26	17,506	17,506	97.3	17.8	17.8	...			
Electrical goods.....	13	17,867	17,459	55.5	24.6	19.7	...	...	124	274,971	271,740	30.4	13.9	15.9	...			
Hardware, plumbing, heating.....	13	17,867	17,459	55.5	24.6	19.7	...	...	124	274,971	271,740	30.4	13.9	15.9	...			

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer			
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—	
			To retail users (Percent)	To industrial users (Percent)				To retail users (Percent)	To industrial users (Percent)
BIRMINGHAM, ALA.—Continued									
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Farm products (edible).....	68	36,825	69.9	1.1	24.9	4.1			
Dairy, poultry products.....	27	14,311	84.3	2.6	3.5	10.3			
Fruits, vegetables (fresh).....	41	22,514	21,957	61.0	62.2	38.8			
Beer, wine, distilled spirits.....	14	8,000	99.3	0.1	0.1	...			
Drugs, chemicals, allied products.....	19	8,381	8,298	78.4	19.3	2.1	0.2		
Industrial machinery, equipment.....	6	7,965	7,765	80.1	17.2	2.1	(3)		
Industrial chemist, paints.....	10	416	393	38.8	54.9	3.0	3.3		
Tobacco and products (exc. leaf).....	10	13,693	13,602	44.6	...	5.4	...		
Dry goods apparel.....	24	11,836	11,806	35.8	0.6	3.4	6.2	(2)	
Clothing, furnishings, footwear.....	12	5,885	5,685	98.1	1.2	0.4	0.3		
Dry goods.....	12	5,641	5,621	93.3	0.1	6.6	...		
Furniture, home furnishings.....	7	2,705	2,705	66.7	23.5	8.9	1.0		
Paper and its products.....	17	6,627	6,364	64.8	28.7	6.2	3.3		
Farm products (raw materials).....	3	1,033	1,033	6.5	4.9	...	...
Automotive equipment, tires and tube ..	41	7,324	5,756	46.7	24.2	23.7	3.4		
Electrical goods.....	40	41,523	41,007	73.1	24.1	1.3	1.5		
General line, apparatus, supplies.....	14	14,776	14,685	39.5	57.9	3.6	(3)		
Electrical appliances, specialties.....	26	26,747	26,322	91.8	5.4	0.4	2.4		
Hardware, plumbing, heating.....	17	47,133	47,133	69.0	28.1	0.9	2.3		
Hardware.....	8	41,246	41,246	67.5	29.6	0.7	2.3		
Plumbing, heating equipment, supplies.....	9	5,887	5,887	74.7	17.2	3.1	(2)		
Lumber, construction materials.....	34	38,831	38,831	64.7	27.6	6.9	0.8		
Lumber, millwork.....	12	31,657	31,657	52.4	19.5	4.7	0.1		
Other construction material.....	12	7,174	7,174	91.7	63.4	4.3	3.4		
Machinery, equipment, supplies.....	1,303	47,137	44,169	4.6	91.3	3.2	(2)		
Commercial machines, equipment.....	30	4,321	4,321	(0)	2.3	(0)	(0)		
Construction machinery, equipment.....	7	11,617	11,617	...	99.9	...	...
Industrial machinery, equipment.....	42	23,473	23,448	1.0	92.4	5.8	1.1		
Professional equipment, supplies.....	13	2,372	1,884	24.5	47.6	4.6	1.3		
Service establishment equipment.....	42	3,124	3,124	13.3	85.6	1.0	1.1		
Other machinery, equipment, supplies ..	3	2,330	2,111	9.4	51.2	5.8	3.1		
Waste materials.....	25	19,253	19,208	6.7	95.6	3.1	0.6		
Iron, steel scrap.....	12	14,060	14,060	1.5	93.7	3.5	0.3		
Other scrap, waste materials.....	13	5,443	5,348	1.1	98.5	2.0	1.4		
Other merchant wholesalers.....	53	20,731	19,400	33.9	59.3	7.9	5.0	2.3	
Automobiles, other motor vehicles.....	11	4,492	4,378	47.2	28.9	11.7	12.2		
Amusement, sporting goods.....	9	1,153	847	56.6	37.5	...	5.9		
Toys, games.....	4	7,381	7,381	7.3	86.1	...	0.7	5.4	
Farm supplies.....	5	1,539	1,432	78.2	1.4	...	2.4		
Jewelry.....	8	1,497	1,278	93.7	4.2	4.1	...		
Merchant wholesalers, n.e.c.....	16	4,270	4,084	29.7	45.0	24.1	...	1.2	
Manufacturers' sales branches (with stocks), total.....	110	188,256	173,848	51.9	37.3	8.5	0.6	1.7	
Groceries, confectionery, meats.....	15	37,096	28,194	85.4	2.1	13.5	(4)		
Drugs, chemicals, allied products.....	13	11,159	10,624	4.7	84.4	3.5	4.4	(2)	
Furniture, home furnishings.....	3	1,109	1,109	72.1	27.9	...	...
Machinery, equipment, supplies.....	42	38,017	34,332	39.4	47.0	16.4	1.2	(2)	
Commercial machine, equipment.....	14	4,175	3,480	7.8	90.9	7.9	0.4		
Industrial machinery, equipment.....	22	18,602	17,012	0.4	73.1	26.4	(2)	1.1	
Other machinery, equipment, supplies.....	7	15,840	15,840	70.1	13.7	7.6	2.6	...	
Manufacturers' sales branches, n.e.c.....	36	100,305	97,484	54.0	39.2	4.3	0.4	3.1	

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer							
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale hold-ers (Percent)	For export (Percent)
BOSTON, MASS.—Continued																
Type by kind of business—Continued																
Merchant wholesalers—Continued																
Farm products (raw materials).....	183	434,044	403,913	1.6	89.2	6.7	(2)	2.5								
Automotive equipment, tires and tubes.....	156	42,438	36,919	36.4	22.8	35.0	2.4	2.1								
Electrical goods.....	118	102,882	92,174	76.2	19.7	1.8	1.4	(2)								
General line, apparatus, supplies.....	72	35,036	32,681	41.7	52.3	4.1	1.3									
Electrical appliances, specialties.....	46	67,046	63,493	34.5	3.3	4.6	1.3	1.3								
Hardware, plumbing, heating.....	174	72,884	63,972	53.1	33.3	9.6	3.2	2.1								
Furniture, home furnishings.....	61	29,613	28,012	57.0	24.3	11.6	7.5	1.1	(2)							
Lumber, construction materials.....	113	43,271	35,460	50.0	4.4	2.5	1.1	(2)								
Hardware, plumbing, heating.....	36	69,707	59,745	47.5	34.8	16.3	1.4	(2)								
Lumber, construction materials.....	62	48,747	41,885	50.6	31.3	16.5	1.1									
Lumber, millwork.....	34	19,460	18,460	39.4	44.5	15.3	1.9	2.2								
Other construction materials.....	560	357,867	345,739	5.3	29.3	3.1	2.2	2.1								
Machinery, equipment, supplies.....	84	23,251	17,764	31.9	61.3	4.0	6.2	(2)								
Commercial machine, equipment.....	14	13,634	12,398	...	9.5	3.5	...	...						
Construction machinery, equipment, supplies.....	157	61,063	45,877	3.4	89.3	4.9	0.1	2.8								
Industrial machinery, equipment, supplies.....	57	18,413	15,207	12.8	86.2	0.2	0.6	0.2								
Professional equipment, supplies.....	236	147,873	142,220	3.5	92.3	2.0	(2)	2.6								
Service establishment, equipment, supplies.....	42	4,027	3,268	12.4	52.3	33.2	1.8	0.1								
Other machinery, equipment, supplies.....	41	50,472	48,870	9.4	97.1	1.8	(2)	0.7								
Metals, metal work (exc. scrap).....	293	86,325	81,381	5.2	76.7	15.9	(2)	3.2								
Waste materials.....	41	22,477	22,252	3.5	91.4	2.9	(2)	2.2								
Iron, steel scrap.....	252	64,448	62,129	4.6	71.5	20.4	(2)	3.5								
Other scrap, waste materials.....	46	279,897	257,764	46.7	47.1	4.6	2.7	0.2								
Other merchant wholesalers.....	72	12,924	12,091	...	...	...	...	...			
Automobiles, other motor vehicles.....	62	15,007	17,690	74.6	10.2	14.1	1.1	(2)								
Amusement, sporting goods.....	51	16,624	13,356	31.9	64.1	3.8	4.4	0.3								
Books, periodicals, newspapers.....	35	14,645	13,645	31.9	64.1	3.8	3.3	0.6								
Coal, coke.....	12	18,473	18,138	73.4	36.7	9.2	0.7	0.4								
Farm supplies.....	106	20,170	17,150	82.5	4.3	9.3	3.6	0.4								
Jewelry.....	31	13,137	10,123	79.4	9.5	8.3	4.3	...								
Petroleum and products.....	135	38,397	34,373	22.7	60.5	12.2	0.4	4.2								
Merchant wholesalers, miscellaneous products.....	42	1,052,600	1,029,238	36.2	49.6	22.6	0.3	0.3								
Manufacturers' sales branches (with stocks), total.....	61	297,070	297,070	42.4	33.0	31.0	0.1	(2)								
Groceries, confectionery, meats.....	7	33,815	33,815	12.5	61.5	26.0	...	...						
Confectionery.....	17	117,580	117,580	82.3	7.2	10.2	0.3	(2)								
Meats, meat products.....	37	145,675	145,675	32.3	18.6	49.0	(2)	0.1								
Other grocery, food specialties.....	11	28,845	28,845	82.3	6.5	11.0	0.2	...								
Farm products (edible).....	6	25,399	25,399	11.7	(2)	88.3	...	...						
Beer, wines, distilled spirits.....	53	81,071	77,691	19.5	65.9	14.0	0.4	0.2								
Drugs, chemicals, allied products.....	28	56,700	53,250	1.1	82.7	13.0	0.5	...								
Industrial chemicals, explosives.....	18	9,214	9,214	43.1	33.8	18.5	2.8	...								
Paints, varnishes.....	12	19,364	19,364	51.2	23.3	23.5	...	...						
Furniture, home furnishings.....	22	46,725	40,373	67.9	7.5	24.6	...	...						
Automotive equipment, tires and tubes.....	26	135,218	135,218	6.0	77.4	16.1	(2)	0.5								
Electrical goods.....	26	20,928	20,928	3.6	36.2	59.7	0.3	0.2								
Hardware, plumbing, heating.....	150	179,291	174,316	5.8	78.9	14.5	(2)	0.8								
Machinery, equipment, supplies.....	28	18,031	16,459	(2)	97.9	2.0	0.1	...								
Commercial machines, equipment, supplies.....	74	67,839	65,064	0.7	72.0	26.7	(2)	0.6								
Industrial machinery, equipment, supplies.....	16	6,005	6,005	15.8	68.8	14.5	0.4	0.5								
Professional equipment, supplies.....	25	74,256	73,628	2.4	88.2	8.1	...	1.3								
Service establishment, equipment, supplies.....	7	13,160	13,160	52.8	42.1	4.9	(2)	0.2								
Other machinery, equipment, supplies.....																

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer				All establishments ¹					
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To household consumers (Percent)	To industrial users (Percent)	To wholesalers (Percent)	To exporters (Percent)	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To household consumers (Percent)	To industrial users (Percent)	To wholesalers (Percent)	To exporters (Percent)
			To retail (Percent)	To wholesale (Percent)						To retail (Percent)	To wholesale (Percent)				
BUFFALO, N. Y.—Continued															
Type by kind of business—Continued															
Merchant wholesalers—Continued															
Drugs, chemicals, allied products.....	50	20,740	29,585	59.4	24.2	14.5	1.2	0.1							
Drugs.....	19	11,979	86.8	7.1	3.6	0.3	0.2								
Drugs, medicinal.....	8	2,389	24.1	6.8	7.7	0.1									
Industrial chemicals, explosives.....	23	6,373	6,218	16.5	40.4	39.1	5.5								
Paints, varnishes.....															
Tobacco and products (exc. leaf).....	43	28,377	28,211	87.0	0.2	12.1	0.7								
Dry goods, apparel.....	40	7,960	92.8	4.0	3.1	0.1									
Clothing, furnishings, footwear.....	23	4,256	4,276	97.6	0.1	2.3									
Dry goods specialties, piece goods, notions.....	17	3,704	3,704	87.4	8.6	3.9	0.1								
Furniture, home furnishings.....	20	5,447	5,302	94.8	6.3	0.3									
Furniture—(household, office).....	7	631	286	(v)	(v)	(v)	(v)								
Home furnishings, floor coverings.....	13	5,014	5,014	94.6	6.4										
Paper and its products.....	32	16,300	15,994	10.2	77.2	6.4	0.2								
Wrapping paper, wire.....	4	4,955	4,955	9.1	2.1										
Fine paper.....	3	3,210	3,210	9.8	37.2	14.9	2.0								
Stationery, office supplies.....	4	870	897	8.8	73.7	2.1									
Wallpaper.....	4	879	691	6.6	2.7										
Other paper products.....	13	6,366	6,241	24.7	64.5										
Farm products (raw materials).....	14	74,372	74,372	77.2	26.7										
Automotive equipment, tires and tubes.....	68	14,122	14,763	45.0	22.4	15.2	7.4	(z)							
Electrical goods.....	57	39,604	37,850	71.0	24.6	3.1	1.5								
General line, apparatus, supplies.....	23	14,342	17,750	47.4	47.2	5.3	0.9								
Electrical machinery, specialties.....	34	20,262	20,140	91.7	5.2	1.1	2.1	(z)							
Hardware, plumbing, heating.....	47	35,946	34,843	15.7	69.6	10.3	2.4								
Hardware.....	14	21,028	21,028	6.6	53.6	24.2	2.9								
Plumbing, heating equipment, supplies.....	29	14,798	13,815	11.1	78.1	7.1	2.2	(z)							
Lumber, millwork.....	55	46,474	45,253	45.4	37.3	11.9	1.2	0.7							
Lumber, construction material.....	3	33,139	33,139	57.4	31.1	5.7	1.4								
Other construction materials.....	18	7,136	6,913	2.7	64.3	27.4	3.4	1.8							
Machinery, equipment, supplies.....	209	51,342	48,706	5.9	89.7	6.4	0.2								
Commercial machines, equipment.....	43	6,762	6,762	(v)	91.1	2.4	(v)								
Construction machinery, equipment.....	3	5,115	5,115	(v)	(v)	(v)	(v)								
Farm-dairy machinery, equipment.....	3	3,395	3,395	1.1	80.3	14.1	4.6								
Industrial machinery, equipment, supplies.....	85	25,484	24,901	2.1	76.1	2.3	5.1								
Professional equipment, supplies.....	24	5,114	4,989	1.4	77.0	6.4	1.5	(z)							
Service establishment equipment, supplies.....	45	6,813	5,997	4.4	53.4	6.0	1.7								
Transportation (exc. automotive) equipment, supplies.....	4	1,628	(x)	(v)	(v)	(v)	(v)								
Metals, metal work (exc. scrap).....	15	12,236	12,236	2.2	97.3	2.1	(z)								
Waste materials.....	29	5,273	5,145	1.4	85.6	11.2	1.2								
Iron, steel, cast, waste materials.....	3	34,600	34,600	3.2	88.8	1.3									
Other scrap, waste materials.....	64	15,623	14,902	4.4	68.9	25.4	4.9	(z)							
Other merchant wholesalers.....	169	103,623	102,342	31.8	35.6	2.0	7.1								
Automobiles, other motor vehicles.....	7	6,530	6,426	81.1	7.3	1.1	8.7	(z)							
Amusement, sporting goods.....	19	3,572	3,572	4.0	32.7	2.8	7.8								
Books, periodicals, newspapers.....	52	3,553	3,553	4.0	3.4										
Coal, coke.....	34	38,284	38,284	44.4	39.6	3.1	15.4								
Farm supplies.....	18	36,270	36,270	47.4	44.6	4.4	1.8								
Jewelry.....	3	95.44	9,285	(v)	(v)	(v)	(v)								
Petroleum and products.....	10	1,621	1,466	44.1	54.2		1.7								
Merchant wholesalers, miscellaneous products.....	23	4,051	3,748	6.9	71.9	18.1									
Manufacturers' sales branches (with stocks), total.....	14.9	3,055,201	2,951,026	52.5	32.8	14.5	0.2								
Groceries, confectionery, meat.....	1	45,768	45,768	74.6	6.3	18.5	(z)								
Beer, wine, distilled spirits.....	4	2,084	2,084	66.2	23.4	0.1	1.3								
Drugs, chemicals, allied products.....	10	8,508	8,426	28.7	46.2	23.7	1.4								

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)				All establishments		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)				
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-hold consumers (Percent)
CHICAGO, ILL.—Continued												
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Other merchant wholesalers.....	997	637,318	56.8	28.7	11.4	2.6	58,933	56.8	28.7	11.4	2.6	...
Automobiles, other motor vehicles.....	107	57,143	53.6	22.5	10.3	13.6	4,472	53.6	22.5	10.3	13.6	...
Amusement, sporting goods.....	171	58,628	4.4	39.5	7.1	4.9	2,077	4.4	39.5	7.1	4.9	...
Books, periodicals, newspapers.....	85	30,735	279,012	31.1	41.9	0.2	249	279,012	31.1	41.9	0.2	...
Coal, coke.....	13	113,534	285,774	28.0	0.1	11.7	0.2	285,774	28.0	0.1	11.7	...
Farm supplies.....	36	71,865	74,302	96.1	0.3	2.9	0.7	74,302	96.1	0.3	2.9	...
Jewelry.....	235	73,119	215,672	31.8	1.1	14.6	0.1	215,672	31.8	1.1	14.6	...
Petroleum and products.....	53	39,864	200,945	47.0	1.4	38.8	1.1	200,945	47.0	1.4	38.8	...
Merchant wholesalers, miscellaneous products.....	121	163,045	204,546	37.5	1.7	6.7	0.1	204,546	37.5	1.7	6.7	...
Manufacturers' sales branches (with stocks), total.....	938	2,854,282	118,004	38.5	5.5	54.2	0.4	118,004	38.5	5.5	54.2	...
Groceries, confectionery, meats.....	129	605,170	120,515	37.0	4.7	12.1	1.1	120,515	37.0	4.7	12.1	...
Confectionery.....	20	90,665	80,720	65.3	23.9	8.6	1.6	80,720	65.3	23.9	8.6	...
Meats, meat products.....	39	220,407	27,577	37.6	41.3	11.5	11.8	27,577	37.6	41.3	11.5	...
Other grocery, food specialties.....	70	294,198	14,894	33.9	42.8	11.5	...	14,894	33.9	42.8	11.5	...
Farm products (edible).....	15	12,889	135,302	83.9	0.8	15.1	4.2	135,302	83.9	0.8	15.1	...
Drugs, chemicals, allied products.....	100	463,390	213,683	74.8	14.3	8.2	1.1	213,683	74.8	14.3	8.2	...
Dry goods, apparel.....	42	85,089	213,683	74.8	14.3	8.2	1.1	213,683	74.8	14.3	8.2	...
Clothing, furnishings, footwear.....	23	49,012	103,571	43.5	16.8	32.7	3.4	103,571	43.5	16.8	32.7	...
Dry goods specialties, piece goods, notions.....	19	36,077	16,890	20.8	69.6	8.6	0.3	16,890	20.8	69.6	8.6	...
Furniture, home furnishings.....	33	59,043	23,542	22.5	37.0	22.1	...	23,542	22.5	37.0	22.1	...
Furniture (household, office).....	13	8,936	13,939	32.2	56.9	2.9	0.8	13,939	32.2	56.9	2.9	...
Home furnishings, floor coverings.....	20	49,107	3,720	59.5	11.3	23.1	6.1	3,720	59.5	11.3	23.1	...
Automotive equipment, tires and tubes.....	31	95,709	124,485	14.7	78.4	6.4	0.1	124,485	14.7	78.4	6.4	...
Electrical goods.....	67	313,335	370,693	1.8	77.6	20.0	...	370,693	1.8	77.6	20.0	...
Wiring supplies, apparatus, specialties.....	47	287,926	103,571	43.5	16.8	32.7	3.4	103,571	43.5	16.8	32.7	...
Electrical appliances, specialties.....	20	25,379	281,717	60.1	54.2	13.0	2.6	281,717	60.1	54.2	13.0	...
Hardware, plumbing, heating.....	54	65,604	138,061	57.0	34.1	15.0	1.8	138,061	57.0	34.1	15.0	...
Hardware, specialty lines.....	19	21,938	63,360	77.6	16.2	5.5	0.6	63,360	77.6	16.2	5.5	...
Plumbing, heating equipment, supplies.....	35	43,666	64,801	37.0	35.7	24.4	2.9	64,801	37.0	35.7	24.4	...
Lumber, construction materials.....	31	67,237	130,236	63.3	77.6	16.2	...	130,236	63.3	77.6	16.2	...
Machinery, equipment, supplies.....	248	512,734	281,717	60.1	54.2	13.0	2.6	281,717	60.1	54.2	13.0	...
Commercial machines, equipment.....	43	65,575	263,546	30.1	54.2	13.0	2.6	263,546	30.1	54.2	13.0	...
Construction machinery, equipment.....	3	1,176	199,088	34.6	48.4	14.7	2.2	199,088	34.6	48.4	14.7	...
Farm-dairy machinery, equipment.....	8	37,737	64,958	16.2	72.0	7.7	4.1	64,958	16.2	72.0	7.7	...
Industrial machinery, equipment, supplies.....	134	292,575	385,913	12.1	73.1	10.8	0.6	385,913	12.1	73.1	10.8	...
Professional equipment, supplies.....	26	17,453	69,660	63.8	59.3	17.6	0.5	69,660	63.8	59.3	17.6	...
Service establishment equipment, supplies.....	20	34,883	13,984	10,483	95.7	2.1	0.2	13,984	10,483	95.7	2.1	...
Transportation (exc. automotive) equipment, supplies.....	8	63,335	191,683	141,559	8.9	79.6	9.6	191,683	8.9	79.6	9.6	...
Other manufacturers' sales branches.....	188	65,052	48,590	46,392	13.7	65.3	6.4	48,590	46,392	13.7	65.3	...
Amusement, sporting goods.....	15	80,132	45,854	18.0	68.9	11.9	0.9	45,854	18.0	68.9	11.9	...
Farm supplies.....	3	1,045	53,732	5.7	79.2	10.2	0.3	53,732	5.7	79.2	10.2	...
Manufacturers' sales branches, miscellaneous goods, total.....	170	583,975	206,997	1.9	88.5	8.8	...	206,997	1.9	88.5	8.8	...
Manufacturers' sales offices (with stocks), total.....	779	2,831,753	175,232	1.6	91.0	6.5	...	175,232	1.6	91.0	6.5	...
Drugs, chemicals, allied products.....	58	153,680	31,765	34.3	74.7	21.9	...	31,765	34.3	74.7	21.9	...
Furniture, home furnishings.....	44	65,236	263,998	1.2	88.5	9.1	0.2	263,998	1.2	88.5	9.1	...
Paper and its products.....	80	270,061	190,199	0.6	92.1	6.1	0.2	190,199	0.6	92.1	6.1	...
Electrical goods.....	47	139,393	70,515	34.0	76.0	20.1	0.1	70,515	34.0	76.0	20.1	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer			
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—	
			To retail users (Percent)	To wholesale organizations (Percent)				To retail users (Percent)	To wholesale organizations (Percent)
CHICAGO, ILL.—Continued									
Type by kind of business—Continued									
Manufacturers' sales offices (without stocks)—Continued									
Hardware, plumbing, heating.....	40	81,204	10.6	48.3	41.1	...	...	...	...
Lumber, construction materials.....	38	144,623	28.4	33.5	38.1	(z)	...	...	...
Machinery, equipment, supplies.....	202	364,291	3.6	85.3	10.2	(z)	0.4	...	...
Manufacturers' sales offices, n.e.c.....	270	1,619,171	14.3	51.1	24.0	0.1	0.5	...	...
Agents, brokers, total.....	2,232	3,610,075	14.0	51.3	33.8	0.1	0.4	...	...
Groceries, confectionery, meats.....	791,194	477,891	10.7	14.9	73.2	0.2	1.0	...	...
Farm products (edible).....	70	229,235	22.1	31.8	73.7	0.3	...	...	...
Drugs, chemicals, allied products.....	51	31,075	24.2	64.1	32.6	...	...	...	...
Drugs, drug sundries (specialty lines).....	13	10,390	6,035	(v)	...	(v)	...	...	...
Industrial chemicals, paints.....	32	20,785	18,208	6.4	85.3	7.6	...	...	...
Dry goods, apparel.....	461	32,436	280,521	42.3	43.5	14.1	(z)	0.1	...
Clothing, furnishings, footwear.....	265	107,499	76,174	91.7	2.9	5.4	(z)	...	...
Dry goods specialties, piece goods, notions.....	1,600	22,445	24,467	74.0	98.4	11.3	(z)	0.1	...
Farm products (raw material).....	137	94,310	81,890	2.4	71.1	25.8	...	...	...
Lumber, construction material.....	55	35,247	27,842	9.4	49.1	19.4	...	...	...
Machinery, equipment, supplies.....	498	137,468	1,86,062	7.5	85.5	10.1	(z)	1.4	...
Metals, metal work (exc. scrap).....	83	11,928	24,313	4.8	95.6	0.8	(z)	0.2	...
Iron, steel and products.....	64	98,569	78,483	3.4	46.3	7.3	(z)	0.1	...
Nonferrous metals, metal work.....	19	14,380	13,630	6.1	4.4	1.1	...	...	...
Agents and brokers, n.e.c.....	875	374,134	739,036	18.4	55.2	24.6	...	...	...
CINCINNATI, OHIO									
Type of Operation									
Merchant wholesalers.....	1,112	781,210	40,904	31.9	44.4	11.1	1.4	...	...
Manufacturers' sales branches, offices, total.....	596	1,226,458	497,500	29.1	37.8	31.6	5.6	...	...
Sales branches (with stocks).....	426	504,530	554,827	36.3	38.9	24.4	0.3	...	...
Sales offices (without stocks).....	170	456,928	442,674	70.4	58.9	18.0	1.0	1.7	...
Petroleum bulk stations, terminals.....	35	45,463	1.8	...	...	...	...	...	...
Agents, brokers.....	307	437,134	777,062	15.7	43.4	30.4	(z)	...	...
Assembler (mainly farm products).....	3	5,477	5,477	2.9	21.5	75.4	...	...	...
Type by kind of business									
Merch. wholesalers, total.....	1,172	781,210	769,404	31.9	44.4	11.1	1.4	...	...
Groceries, confectionery, meats.....	104	62,563	68,016	75.2	21.1	2.7	3.1	...	...
Groceries (general line).....	19	35,503	35,503	9.4	4.1	0.7	(z)	...	...
Confectionery.....	19	3,800	3,516	7.5	9.9	...	...	...	...
Fish, sea food.....	3	531	531	2.3	68.7	0.6	10.1	...	...
Meats, meat products.....	22	10,129	9,918	64.9	30.6	0.5	6.3	...	...
Other grocery, food specialties.....	41	19,578	19,448	54.4	38.7	6.5	0.4	...	...
Farm products (edible).....	133	75,914	65,944	53.4	4.5	38.1	44.0	...	...
Dairy, poultry products.....	37	29,171	20,048	78.4	7.0	1.7	13.9	...	...
Fruits, vegetables (fresh).....	86	46,743	45,846	4.4	3.4	54.1	0.1	...	...
Brew, wine, distilled spirits.....	30	30,867	30,722	60.9	0.2	38.9	(z)	...	...
Beer, ale.....	10	4,525	4,378	94.6	0.1	0.1	0.2	...	...
Wines, distilled spirits.....	20	26,344	26,344	54.4	0.2	45.4	(z)	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹					Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—							
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	All establishments ²		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—			
								Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)
CINCINNATI, OHIO—Continued													
Type by kind of business—Continued													
Manufacturers' sales branches (with stocks), total.....	224	563,530	36.3	38.9	24.4	0.3	0.1	1,868	1,305,514	35.3	44.7	11.4	1.0
Groceries, confectionery, meat.....	24	126,451	33.5	25.0	41.5	(z)	(c)	135	85,996	68.9	16.9	13.5	0.1
Drugs, chemicals, allied products.....	24	43,348	16.2	70.8	12.5	0.5	(c)	18	39,499	78.0	12.4	9.5	0.1
Furniture, home furnishings.....	3	504	78.8	21.2	0.1	...	...	10	1,463	1,147	53.1	0.5	45.8
Furniture, home furnishings.....	6	3,616	95.7	11.1	0.1	...	...	8	2,805	71.5	11.5	15.1	1.9
Paper and its products.....	3	1,101	5.7	4.3	...	...	...	4	17,227	16,987	75.4	19.1	4.2
Electrical goods.....	16	52,950	10.6	79.3	4.8	0.3	...	58	25,002	20,496	46.3	25.7	27.0
Hardware, plumbing, heating.....	12	8,088	7.4	65.7	28.1	0.2	...	140	100,754	100,093	70.1	7.2	19.8
Lumber, construction materials.....	6	25,887	8.3	42.8	48.3	3.6	...	54	37,913	37,720	61.1	14.0	17.5
Machinery, equipment, supplies.....	74	73,287	9.0	84.7	6.0	(c)	0.3	86	62,841	62,373	75.6	3.1	21.2
Commercial machines, equipment.....	22	7,193	0.9	95.0	3.9	0.2	...	26	31,312	31,242	94.2	...	0.4
Industrial machinery, equipment.....	33	47,182	1.3	30.8	7.5	(c)	3.4	28	17,476	17,976	90.4	6.9	1.9
Other machinery, equipment, supplies.....	24	13,612	22.3	62.1	3.2	(c)	5.4	91	23,921	23,209	56.9	31.3	8.7
Other manufacturers' sales branches.....	52	227,038	52.8	16.3	24.4	1.5	(z)	3	3,388	3,700	93.5	7.9	26.6
Manufacturers' sales offices (without stocks), total.....	170	456,928	442,674	20.4	58.9	18.0	1.7	16	3,853	3,853	0.2	93.9	4.5
Groceries, confectionery, meat.....	6	27,420	52.3	17.7	30.0	(z)	0.2	41	6,450	6,476	26.0	50.3	13.6
Drugs, chemicals, allied products.....	20	24,300	12.9	79.4	7.5	...	...	32	34,724	34,838	88.8	0.8	5.3
Furniture, home furnishings.....	10	5,690	60.7	2.6	34.7	...	...	107	32,554	31,513	89.4	7.8	1.7
Paper and its products.....	14	13,802	13,021	0.5	96.1	...	...	76	20,080	19,239	92.8	5.0	1.1
Electrical goods.....	15	29,347	29,347	(c)	...	...	...	30	12,474	12,474	84.0	12.4	2.6
Hardware, plumbing, heating.....	13	12,216	12,216	...	...	...	...	58	21,122	20,428	83.7	11.6	3.8
Lumber, construction materials.....	6	17,224	17,073	34.3	38.2	47.5	...	19	3,838	3,244	37.6	56.2	2.4
Machinery, equipment, supplies.....	42	36,366	36,049	4.8	88.5	8.3	...	39	17,284	17,184	92.4	3.1	4.1
Other manufacturers' sales offices.....	44	290,363	277,358	22.3	59.7	13.9	1.5	20	21,046	21,046	18.7	76.9	4.4
Agents, brokers, total.....	307	437,134	277,062	15.7	43.4	40.9	(z)	10	61,905	60,402	47.4	11.9	35.0
Groceries, confectionery, meat.....	47	63,334	62,335	44.6	41.7	33.7	...	82	81,087	75,952	69.1	28.6	1.2
Farm products (edible).....	14	27,456	23,933	41.3	...	58.7	...	44	43,477	38,576	44.2	53.8	1.4
Drugs, chemicals, allied products.....	17	5,324	5,324	...	...	...	...	45	37,610	37,376	94.8	2.4	1.0
Furniture, home furnishings.....	5	857	857	...	...	...	...	84	74,599	73,603	60.0	29.2	0.9
Dry goods, apparel.....	12	5,467	5,467	...	...	...	...	22	49,580	49,208	75.0	20.7	0.7
Clothing, furnishings, footwear.....	2	2,038	2,038	...	...	...	...	62	25,019	24,395	29.6	40.8	1.2
Dry goods specialties, piece goods, notions.....	5	857	857	...	...	...	...	90	42,511	40,361	50.3	46.1	2.4
Furniture, home furnishings.....	7	2,038	2,038	...	...	...	...	29	22,624	22,481	63.2	31.0	4.0
Farm products (raw materials).....	19	8,310	8,310	...	...	...	...	61	17,667	17,667	11.6	65.0	7.6
Electrical goods.....	4	542	542	...	...	...	...		
Hardware, plumbing, heating.....	28	5,588	5,428	11.4	37.3	51.3	...						
Hardware, specialty lines.....	7	756	756	...	...	...	...		
Plumbing, heating equipment, supplies.....	21	4,832	4,672	10.3	36.9	52.8	...						
Lumber, construction materials.....	11	3,463	3,463	...	...	...	...		
Lumber, millwork.....	7	2,859	2,859	...	...	...	...		
Other construction materials.....	4	604	604	...	...	...	...		
Machinery, equipment, supplies.....	81	28,215	23,454	2.6	86.9	10.5	(z)						
Commercial machines, equipment.....	6	651	651	...	...	...	...		
Industrial machinery, equipment, supplies.....	57	18,581	15,579	0.4	91.4	8.2	(z)						
Other machinery, equipment, supplies.....	18	8,983	7,224	5.5	79.7	14.8	(z)						
Metals, metal work (exc. scrap).....	9	6,501	5,826	...	...	...	...		
Agents and brokers, n.e.c.....	45	196,358	48,373	19.2	53.4	27.0	(z)						

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To household consumers (Percent)	For export (Percent)
CLEVELAND, OHIO—Continued														
Type by Kind of Business—Continued														
Agents, brokers—Continued														
Dry goods, apparel.....	23	21,740	55.5	25.2	19.3	(2)		20,188	55.5	25.2	19.3	(2)		
Clothing, furnishings, footwear.....	9	2,350	71.7	...	28.3	...		2,178	71.7	...	28.3	...		
Dry goods specialties, piece goods, notions.....	14	13,990	53.6	28.2	18.2	(2)		18,010	53.6	28.2	18.2	(2)		
Furniture, home furnishings.....	14	3,818	86.8	3.3	7.9	...		3,580	86.8	3.3	7.9	...		
Furniture (household, office).....	6	1,347	87.7	6.6	...	...		1,347	87.7	6.6	...	...
Home furnishings, floor coverings.....	8	2,471	2.33	1.3	12.5	...		2,233	86.2	1.3	12.5	...		
Paper and its products.....	6	1,828	(x)	2.7	37.6	...		(x)	2.7	37.6	...	...
Farm products (raw materials).....	6	39,433	...	...	54.3	...		39,433	...	...	54.3	...	
Automotive equipment, tires and tubes.....	10	12,208	...	9.4	60.8	...		12,023	...	9.4	60.8	...		
Electrical goods.....	46	26,595	33.919	6.1	68.4	(2)		23,919	6.1	68.4	(2)			
Wiring supplies, apparatus.....	19	14,450	16,930	6.1	72.4	...		16,930	6.1	72.4	...			
Electrical appliances, specialties.....	9	7,145	6,989	0.1	58.7	...		6,989	0.1	58.7	...			
Hardware, plumbing, heating.....	47	18,000	17,491	2.1	43.1	...		17,491	2.1	43.1	...			
Hardware, specialty lines.....	18	7,067	6,864	...	55.7	...		6,864	...	55.7	...			
Plumbing, heating equipment, supplies.....	29	10,949	10,617	3.4	35.1	...		10,617	3.4	35.1	...			
Lumber, construction materials.....	13	6,875	6,875	31.8	16.3	...		6,875	31.8	16.3	...			
Machinery, equipment, supplies.....	141	58,154	58,988	0.9	96.6	(2)		58,988	0.9	96.6	(2)			
Commercial machines, equipment.....	5	3,754	3,380	5.8	35.4	(2)		3,380	5.8	35.4	(2)			
Industrial machinery, equipment, supplies.....	122	44,192	41,05	1.9	94.8	(2)		41,05	1.9	94.8	(2)			
Other machinery, equipment, supplies.....	14	10,203	10,203	1.5	83.7	13.8		10,203	1.5	83.7	13.8			
Metal, metal w/rk (exc. scrap).....	35	31,253	31,253	...	96.5	2.4		31,253	...	96.5	2.4			
Iron, steel and products.....	39	23,763	23,763	...	100.0	...		23,763	...	100.0	...			
Nonferrous metals, metal work.....	6	2,495	2,495	...	...	...		2,495	...	...	...
Waste material.....	3	2,564	(x)	(v)	(v)	(v)		(x)	(v)	(v)	(v)	(v)		
Other agents and brokers.....	45	31,101	33,692	14.3	72.9	12.2		33,692	14.3	72.9	12.2	(2)		
COLUMBUS, OHIO														
Type of Operation														
Merchant wholesaler.....	426	452,313	439,756	9.3	36.1	5.6		439,756	9.3	36.1	5.6	1.2	3.7	
Manufacturers' sales branches, office.....	131	176,446	170,234	32.4	29.5	17.7		170,234	32.4	29.5	17.7	3.6	2.7	
Sales branches (with stocks).....	93	114,206	119,973	6.4	23.4	13.4		119,973	6.4	23.4	13.4	3.6	...	
Sales offices (without stocks).....	38	15,243	53,542	2.7	...	26.9		53,542	2.7	...	26.9	(2)	...	
Petroleum bulk stations, terminals.....	22	31,505	6,884	...	...	...		6,884	...	...	...	...	...
Agents, brokers.....	68	53,637	46,004	17.3	...	63.5		46,004	17.3	...	63.5	4.3	...	
Assemblers (mainly farm products).....	9	4,406	3,956	...	...	...		3,956	...	...	...	5.1	...
Type by Kind of Business														
Merchant wholesalers, total.....	426	452,313	439,756	9.3	36.1	5.6		439,756	9.3	36.1	5.6	1.2	3.7	
Groceries, confectionery, meat.....	36	29,566	29,566	65.3	25.8	7.9		29,566	65.3	25.8	7.9	1.0	...	
Groceries (general line).....	7	17,219	17,219	34.7	16.7	(2)		17,219	34.7	16.7	(2)	...		
Confectionery.....	5	923	623	99.4	6.6	...		623	99.4	6.6	...	...
Meat, meat products.....	5	3,421	3,421	70.3	...	6.0		3,421	70.3	...	6.0	...		
Grocery, food specialties, butch.....	20	8,447	2,447	41.0	30.4	27.4		2,447	41.0	30.4	27.4	1.2	...	
Farm products (edible).....	47	29,999	2,428	82.3	3.5	6.0		2,428	82.3	3.5	6.0	0.2	...	
Dairy, poultry products.....	12	12,604	12,313	80.4	6.4	19.2		12,313	80.4	6.4	19.2	...		
Fruit, vegetables (fresh).....	33	17,145	10,965	83.7	5.9	...		10,965	83.7	5.9	...	...

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer				
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		
			To retail users (Percent)	To industrial users (Percent)			To retail users (Percent)	To industrial users (Percent)			To retail users (Percent)	To industrial users (Percent)	
COLUMBUS, OHIO—Continued													
Type by kind of business—Continued													
Merchant wholesalers—Continued													
Beer, wines, distilled spirits.....	17	9,511	9,393	99.4	...	...	...	...	...	...	...	...	...
Beer, ale.....	3	5,586	5,586	100.0	...	...	...	...	...	...	...	...	...
Wine, distilled spirits.....	8	3,925	3,927	98.4	...	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products.....	19	12,833	12,299	72.0	22.7	0.8	4.5	...	...	...	...	...	...
Drugs (general line).....	3	6,789	5,789	85.4	...	...	...	...	...	...	...	...	...
Drugs, drug sundries (specialty lines).....	8	2,831	2,831	100.0	...	...	...	...	...	...	...	...	...
Industrial chemicals, paints.....	8	1,213	670	55.2	...	...	...	...	...	...	...	...	...
Tobacco and products (exc. leaf).....	14	14,429	13,083	91.3	...	...	...	...	...	...	...	...	...
Dry goods, apparel.....	9	6,792	6,792	100.0	...	...	...	...	...	...	...	...	...
Clothing, furnishings, footwear.....	3	2,059	2,059	100.0	...	...	...	...	...	...	...	...	...
Dry goods.....	5	4,693	4,693	100.0	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	13	11,218	10,439	93.0	...	...	...	...	...	...	...	...	...
Furniture (household, office).....	6	811	222	27.4	...	...	...	...	...	...	...	...	...
Home furnishings, floor coverings.....	7	10,407	10,407	100.0	...	...	...	...	...	...	...	...	...
Paper and its products.....	17	13,078	10,946	83.7	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	3	25,788	25,788	100.0	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	43	13,457	12,814	95.3	...	...	...	...	...	...	...	...	...
Electrical goods.....	35	31,780	30,634	96.3	...	...	...	...	...	...	...	...	...
General line, apparatus, supplies.....	16	16,402	15,412	93.9	...	...	...	...	...	...	...	...	...
Electrical appliances, specialties.....	19	15,378	15,202	99.5	...	...	...	...	...	...	...	...	...
Hardware, plumbing, heating.....	23	14,960	14,037	93.9	...	...	...	...	...	...	...	...	...
Hardware.....	7	9,751	9,586	98.0	...	...	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies.....	16	5,209	4,451	85.4	...	...	...	...	...	...	...	...	...
Lumber, construction materials.....	23	12,900	12,678	98.2	...	...	...	...	...	...	...	...	...
Lumber, millwork.....	11	6,223	6,206	99.7	...	...	...	...	...	...	...	...	...
Other construction materials.....	12	6,677	6,472	97.0	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	90	41,617	38,609	92.5	...	...	...	...	...	...	...	...	...
Commercial machines, equipment.....	23	4,638	3,663	78.8	...	...	...	...	...	...	...	...	...
Construction machinery, equipment.....	11	10,403	10,403	100.0	...	...	...	...	...	...	...	...	...
Farm-dairy machinery, equipment.....	4	13,255	13,255	100.0	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	19	7,363	6,268	85.1	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies.....	18	3,192	2,647	83.0	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	15	2,766	2,373	85.8	...	...	...	...	...	...	...	...	...
Metals, metal work (exc. scrap).....	9	12,453	12,453	100.0	...	...	...	...	...	...	...	...	...
Waste materials.....	26	14,878	14,878	100.0	...	...	...	...	...	...	...	...	...
Iron, steel scrap.....	8	11,136	11,136	100.0	...	...	...	...	...	...	...	...	...
Other scrap, waste materials.....	18	3,742	3,742	100.0	...	...	...	...	...	...	...	...	...
Other merchant wholesalers.....	60	157,225	155,914	99.2	...	...	...	...	...	...	...	...	...
Automobiles, other motor vehicles.....	10	12,732	11,959	93.9	...	...	...	...	...	...	...	...	...
Amusement, sporting goods.....	6	301	301	100.0	...	...	...	...	...	...	...	...	...
Coal, coke.....	13	71,490	71,490	100.0	...	...	...	...	...	...	...	...	...
Farm supplies.....	5	65,791	65,791	100.0	...	...	...	...	...	...	...	...	...
Jewelry.....	10	1,229	1,229	100.0	...	...	...	...	...	...	...	...	...
Merchant wholesalers, n.e.c.....	16	5,682	5,144	90.5	...	...	...	...	...	...	...	...	...
Manufacturers' sales branches (with stocks), total.....	93	119,206	118,752	99.6	...	...	...	...	...	...	...	...	...
Type by kind of business—Continued													
Groceries, confectionery, meats.....	21	24,969	24,955	99.9	...	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products.....	5	7,828	7,828	100.0	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	5	3,079	3,079	100.0	...	...	...	...	...	...	...	...	...
Electrical goods.....	5	1,217	1,217	100.0	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				All establishments ¹		Establishments analyzing sales by class of customer			
Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Sales, entire year (Thousand dollars)	Number
			To retailers (Percent)	To industrial users (Percent)				To whole-sale organizations (Percent)	To house-hold consumers (Percent)		
DALLAS, TEX.—Continued											
Type by Kind of Business—Continued											
Merchant wholesalers—Continued											
Furniture, home furnishings.....	29	25,543	90.0	3.3	(2)	0.7	...	...	...	...	0.1
Furniture (household, office).....	10	3,869	53.3	41.2	...	4.9	...	...	...	...	...
Rome furnishings, floor coverings.....	19	22,075	92.9	4.1	(2)	...	...	...	...	...	...
Paper and its products.....	28	13,362	25.8	71.2	...	0.6	...	...	...	...	...
Farm products (raw materials).....	43	308,117	292,356	6.2	30.1	8.4	(4)	61.3	...	...	...
Automotive equipment, tires and tubes.....	84	36,202	28,210	64.9	20.7	13.7	0.7	(2)	...	...	...
Electrical goods.....	45	38,522	37,521	61.9	34.6	3.0	0.5	(2)	...	...	...
General line, apparatus, supplies.....	29	26,831	26,774	48.8	47.3	0.3	0.3	(2)	...	...	...
Electrical appliances, specialties.....	16	11,591	10,747	94.3	3.1	1.0	1.3	...	...	...	...
Hardware, plumbing, heating.....	54	32,771	32,533	59.1	29.9	3.8	1.6	...	...	...	...
Hardware.....	11	1,740	1,502	86.2	17.6	...	...	...	...	...	...
Plumbing, heating equipment, supplies.....	36	19,031	18,031	39.4	45.6	17.4	2.0	...	...	...	...
Lumber, construction materials.....	32	20,063	17,777	51.1	42.3	0.3	0.2	0.1	...	...	...
Lumber, millwork.....	14	14,103	13,358	62.2	37.2	0.3	0.3	0.1	...	...	...
Other construction materials.....	8	5,960	4,419	6.9	8.7	0.1	0.3	...	...	...	...
Machinery, equipment, supplies.....	216	77,034	74,328	17.7	77.7	3.1	1.6	0.7	...	...	...
Commercial machines, equipment.....	11	14,142	10,603	24.2	64.1	...	...	...	...	...	...
Construction machinery, equipment.....	13	19,155	17,358	35.8	66.1	...	...	...	...	...	...
Farm-draft machinery, equipment.....	5	2,404	2,404	32.6	61.2	19.9	6.6	...	...	...	...
Industrial machinery, equipment, supplies.....	72	23,478	23,012	7.2	9.1	3.1	1.3	...	...	...	...
Professional equipment, supplies.....	29	7,178	6,303	5.7	8.3	...	...	...	...	...	...
Service establishment equipment, supplies.....	42	19,432	8,948	15.5	77.9	7.3	(2)	...	...	...	...
Transportation (excl. automotive) equipment, supplies.....	11	2,564	2,564	3.1	65.4	...	...	...	...	...	...
Metals, metal work (excl. scrap).....	15	2,684	8,884	26.7	77.9	1.0	(2)	...	...	...	...
Iron, steel and products.....	3	3,208	3,208	32.4	34.2	...	...	...	...	...	...
Nonferrous metal, metal work.....	20	9,214	9,019	(2)	99.1	...	...	...	...	...	...
Waste materials.....	11	4,226	2,031	0.1	99.1	...	...	...	...	...	...
Iron, steel scrap.....	9	4,984	4,984	...	99.1	...	...	...	...	...	...
Other scrap, waste materials.....	122	73,214	56,246	72.6	15.0	8.4	2.5	...	...	...	...
Other merchant wholesalers.....	15	12,792	9,391	71.5	15.1	9.1	3.1	...	...	...	...
Automobiles, other motor vehicles.....	24	7,812	5,710	27.3	4.7	1.1	...	...	...	...	...
Amusement, sporting goods.....	8	2,883	3,483	63.4	36.5	...	...	...	...	...	...
Books, periodicals, newspapers.....	4	1,744	407	1.7	40.3	...	...	...	...	...	...
Coal, coke.....	21	6,828	9,117	37.4	...	...	...	...	...	...	...
Jewelry.....	5	1,939	673	15.3	15.3	...	...	...	...	...	...
Petroleum and products.....	45	34,114	23,352	71.8	14.7	9.3	3.7	0.7	...	...	...
Merchant wholesalers, n.e.c.....	260	550,245	538,200	43.9	29.8	25.7	0.7	1.4	...	...	...
Manufacturers' sales branches (with stocks), total.....											
Groceries, confectionery, meats.....	25	132,834	132,807	64.1	9.7	45.4	...	...	...	...	...
Drugs, chemicals, allied products.....	24	26,806	26,080	64.1	15.2	45.6	0.4	(2)	...	...	...
Furniture, home furnishings.....	7	10,291	9,943	22.2	41.3	...	...	...	...	...	...
Paper and its products.....	6	368	413	63.6	29.5	...	...	...	...	...	...
Electrical goods.....	16	71,686	71,686	84.2	18.2	0.3	...	...	...	...	...
Hardware, plumbing, heating.....	10	10,461	10,134	26.1	44.3	2.8	(2)	...	...	...	...
Lumber, construction materials.....	4	1,470	1,470	13.1	56.5	30.3	...	...	...	...	...
Machinery, equipment, supplies.....	99	138,684	133,673	37.1	45.7	11.9	0.3	5.1	...	...	...
Commercial machines, equipment.....	22	11,784	9,271	2.7	31.8	5.3	0.2	...	...	...	...
Industrial machinery, equipment, supplies.....	42	55,732	52,834	0.9	68.9	17.7	(2)	12.5	...	...	...
Other machinery, equipment, supplies.....	35	71,368	71,368	68.6	32.5	8.4	0.5	...	...	...	...
Meat, meat products.....	22	18,187	16,672	64.3	9.7	2.3	0.1	...	...	...	...
Other grocery, food specialties.....	29	157,445	151,916	61.0	14.9	23.3	0.3	0.5	...	...	...
Manufacturers' sales branches, n.e.c.....											
Type by Kind of Business											
Merchant wholesalers, total.....	216	504,590	446,716	61.7	26.3	19.4	1.4	0.4	...	...	...
Groceries, confectionery, meats.....	72	61,964	59,705	85.9	9.1	7.3	0.2	0.5	...	...	...
Groceries (general line).....	11	26,269	26,269	97.0	2.3	0.7	...	...	...	...	...
Confectionery.....	5	348	348	...	...	...	...	...	...	...	...
Fish, sea foods.....	1	1,470	1,470	75.3	13.8	8.9	...	...	...	...	...
Meat, meat products.....	22	18,187	16,672	64.3	9.7	2.3	0.1	...	...	...	...
Other grocery, food specialties.....	29	151,916	150,101	64.3	8.1	21.1	0.1	1.1	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer— (Sales as percent of total sales analyzed)			
	Number	Sales, entire year (Thousand dollars)	To retailers		To industrial users		To household consumers	
			(Percent)	(Percent)	(Percent)	(Percent)		
DENVER, COLO.—Continued								
Type by kind of business—Continued								
Merchant wholesalers—Continued								
Farm products (edible).....	84	36,825	66.6	13.1	36.2	1.6	...	...
Dairy, poultry products.....	3	15,225	57.1	16.3	25.4	1.7	...	...
Fruits, vegetables (fresh).....	54	20,311	71.9	10.5	3.9	0.9	...	...
Beer, wine, distilled spirits.....	22	31,314	96.6	2.1	11.4	2.4	...	...
Wine, distilled spirits.....	12	9,124	81.5	0.1	11.4	2.4	...	...
Drugs, chemical, allied products.....	10	14,166	12,865	90.9	7.8	4.0	0.3	...
Industrial chemicals, paints.....	13	2,472	2,951	24.5	45.4	28.6	1.5	...
Tobacco and products (exc. leaf).....	10	17,779	14,346	80.7	0.4	8.9	2.2	...
Furniture, home furnishings.....	24	11,923	5,366	44.9	1.8	2.2	0.2	...
Paper and its products.....	12	17,287	17,15	86.4	3.6	1.4	...	...
Automotive equipment, tires and tubes.....	87	34,505	29,158	84.5	30.3	43.1	1.4	...
Electrical goods.....	37	31,117	30,604	98.3	25.2	1.0	1.0	...
General line, apparatus, specialties.....	15	13,323	12,772	95.9	1.7	1.2	...	...
Hardware, plumbing, heating.....	41	32,088	21,558	67.2	24.2	4.6	1.1	...
Plumbing, heating equipment, supplies.....	3	13,538	13,038	96.3	24.1	7.0	1.6	...
Lumber, construction materials.....	38	39,393	28,127	71.4	13.8	7.9	1.3	...
Lumber, millwork.....	20	39,492	24,785	62.5	8.7	9.0	1.0	...
Other construction materials.....	18	4,906	3,442	69.9	5.3	3.1	3.9	...
Machinery, equipment, supplies.....	165	61,387	47,228	77.1	72.7	4.8	0.9	...
Construction machinery, equipment.....	9	14,857	12,655	84.9	9.3	0.7	0.1	...
Farm-dairy machinery, equipment.....	13	6,727	6,539	97.3	23.4	3.5	0.1	...
Industrial machinery, equipment.....	48	21,818	12,411	56.9	1.8	1.0	...	...
Professional equipment, supplies.....	20	4,745	4,596	96.9	13.7	2.5	6.8	...
Other machinery, equipment, supplies.....	75	13,240	11,027	83.3	73.7	2.3	1.6	...
Waste materials.....	16	4,323	4,323	100.0	47.9	0.3	...	...
Iron, steel scrap.....	9	1,304	1,304	100.0	62.6	22.6	0.4	...
Other scrap, waste materials.....	7	3,019	3,019	100.0	40.5	58.9	0.2	...
Other merchant wholesalers.....	175	128,016	116,447	90.9	32.9	13.9	3.3	...
Automobiles, other motor vehicles.....	10	12,180	10,354	84.9	15.4	2.3	30.0	...
Amusement, sporting goods.....	28	7,247	6,319	86.0	12.9	3.2	0.3	...
Books, periodicals, newspapers.....	7	2,111	2,111	100.0	99.1	0.7	0.2	...
Coal, coke.....	4	1,930	1,930	100.0	86.6	...	...	...
Farm supplies.....	13	6,360	6,321	99.4	14.5	28.5	7.4	...
Jewelry.....	18	3,549	2,569	72.4	12.6	10.1	1.8	...
Merchant wholesalers, n.e.c.....	95	95,589	86,843	90.8	46.0	38.0	15.8	...
Manufacturers' sales branches (with stocks), total.....	151	259,975	228,850	88.4	39.3	14.7	1.2	...
Groceries, confectionery, meats.....	19	29,401	29,250	99.5	39.6	6.9	53.5	...
Drugs, chemicals, allied products.....	18	18,105	17,622	97.3	34.3	37.3	1.0	...
Paper and its products.....	3	704	704	100.0	23.4	74.8	1.8	...
Electrical goods.....	6	55,097	55,097	100.0	2.4	95.1	2.5	...
Machinery, equipment, supplies.....	48	52,741	26,410	50.1	1.8	1.8	...	...
Manufacturers' sales branches, n.e.c.....	57	103,927	99,767	96.5	64.7	13.8	19.1	...
Manufacturers' sales offices (without stocks), total.....	70	111,458	111,081	99.6	21.5	32.4	46.1	...
Groceries, confectionery, meats.....	8	15,841	15,841	100.0	27.3	8.6	64.1	...
Furniture, home furnishings.....	5	2,733	2,733	100.0	71.6	0.1	28.3	...
Paper and its products.....	4	2,595	2,595	100.0	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer						
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—				
			To retail-ers (Percent)	To whole- sale orga- niza- tions (Percent)			To retail-ers (Percent)	To whole- sale orga- niza- tions (Percent)			To retail-ers (Percent)	To whole- sale orga- niza- tions (Percent)			
DETROIT, MICH.—Continued															
Type by Kind of Business—Continued															
Merchant wholesalers—Continued															
Drugs, chemicals, allied products.....	96	45,522	68.4	24.2	4.3	2.4	(2)	33	57,808	56,854	12.5	61.1	25.6	0.4	
Drugs.....	28	27,397	92.8	1.2	7.6	1.7	(2)	8	11,093	5,589	63.1	35.2	1.7	(2)	
Industrial chemicals, explosives.....	14	10,593	12.7	75.2	4.3	4.3	(2)	4	5,564	5,564	96.6	0.2	0.2	...	
Paints, varnishes.....	35	7,542	9.0	30.3	4.1	6.7	...	10	3,107	2,664	22.5	59.9	27.6	...	
Tobacco and products (ex. leaf).....	60	75,269	83.5	19.4	15.9	1.2	...	21	63,650	38,582	68.4	11.7	19.3	(2)	
Dry goods, apparel.....	83	33,373	32,764	70.1	9.2	1.7	(2)	23	115,673	115,673	10.6	28.6	6.7	0.2	
Clothing, furnishings, footwear.....	60	14,764	14,708	70.5	3.7	2.4	...	15	101,332	101,332	2.8	89.1	7.6	...	
Fry goods.....	43	18,709	19,574	77.6	13.4	1.2	...	9	14,341	14,341	66.3	0.1	...	1.8	
Furniture, home furnishings.....	59	19,993	14,074	70.4	1.5	1.6	(2)	12	10,931	(X)	4.6	69.8	25.4	0.2	
Furniture (household, office).....	18	5,720	2,564	(V)	(V)	(V)	(V)	3	1,351	(X)	(V)	(V)	(V)	(V)	
Home furnishings, floor coverings.....	41	13,873	13,571	66.7	1.1	1.2	(2)	9	4,580	4,580	3.3	75.2	21.3	0.2	
Paper and its products.....	63	43,368	39,457	56.9	1.3	1.1	(2)	14	32,891	32,891	16.8	36.7	45.6	0.9	
Wrapping paper, twine.....	8	3,769	1,471	61.8	1.1	1.3	(2)	127	112,485	97,551	4.8	81.7	13.4	0.1	
Fine paper.....	6	14,662	14,662	100	...	...	...	28	18,123	16,787	0.1	95.0	4.8	0.1
Stationery, office supply.....	13	1,235	891	72.4	...	...	...	80	87,287	74,189	5.6	78.5	15.8	0.1
Paper products, n.e.c.....	36	23,682	23,077	42.4	21.5	1.2	(2)	9	4,218	4,218	1.5	98.5	...	...
Farm products (raw material).....	12	13,775	8,448	(V)	(V)	(V)	(V)	69	295,363	288,764	32.9	46.5	...	5.4	
Automotive equipment, tires and tubes.....	334	76,688	65,879	86.1	14.8	3.3	1.8	127	112,485	97,551	4.8	81.7	13.4	0.1	
Electrical goods.....	109	109,130	107,427	99.4	64.8	1.7	(2)	28	18,123	16,787	0.1	95.0	4.8	0.1	
General line, apparatus, supplies.....	52	61,218	61,001	99.8	4.1	0.9	...	3	1,351	(X)	(V)	(V)	(V)	(V)	
Electrical appliance, specialtie.....	51	47,912	46,736	97.1	8.3	1.7	3.0	1.5	2,897	2,897	15.8	63.0	21.2	...	
Hardware, plumbing, heating.....	125	89,454	78,618	87.9	53.2	14.5	1.5	(2)	80	87,287	74,189	5.6	78.5	15.8	0.1
Hardware.....	36	36,836	36,759	99.8	72.4	1.3	(2)	9	4,218	4,218	1.5	98.5	...	...
Plumbing, heating equipment, supply.....	89	46,610	41,859	89.8	14.1	2.1	(2)	14	32,891	32,891	16.8	36.7	45.6	0.9	
Lumber, construction material.....	11	85,377	75,288	88.2	4.8	1.7	(2)	69	295,363	288,764	32.9	46.5	...	5.4	
Lumber, millwork.....	51	35,218	31,169	88.5	1.4	1.3	...	28	18,123	16,787	0.1	95.0	4.8	0.1	
Other construction material.....	11	29,459	29,459	100	...	...	...	3	1,351	(X)	(V)	(V)	(V)	(V)
Machinery, equipment, supply.....	23	14,170	14,086	100	...	...	...	10	2,897	2,897	15.8	63.0	21.2	...
Commercial machinery, equipment.....	2	1,235	1,235	100	...	...	...	9	4,218	4,218	1.5	98.5	...	...
Construction machinery, equipment.....	2	1,235	1,235	100	...	...	...	9	4,218	4,218	1.5	98.5	...	...
Industrial machinery, equipment, supplies.....	213	71,117	64,626	90.9	8.5	1.3	(2)	69	295,363	288,764	32.9	46.5	...	5.4	
Professional equipment, supplies.....	6	11,854	11,854	100	...	...	...	127	112,485	97,551	4.8	81.7	13.4	0.1
Service establishment equipment.....	62	11,854	11,854	100	...	...	...	28	18,123	16,787	0.1	95.0	4.8	0.1
Other machinery, equipment, supplies.....	13	7,911	7,911	100	...	...	...	80	87,287	74,189	5.6	78.5	15.8	0.1
Metals, metal work (exc. scrap).....	58	74,084	64,637	87.3	1.3	1.2	(2)	9	4,218	4,218	1.5	98.5	...	...
Iron, steel and products.....	7	7,130	6,374	89.4	1.4	1.2	(2)	69	295,363	288,764	32.9	46.5	...	5.4	
Nonferrous metals, metal work.....	7	7,130	6,374	89.4	1.4	1.2	(2)	17	8,124	7,893	0.1	78.1	19.5	...	
Waste material.....	159	117,029	111,783	95.5	27.7	3.8	...	54	82,724	73,638	8.7	74.5	17.4	(2)	
Iron, steel scrap.....	73	45,861	40,661	88.7	7.4	3.1	1.0	11	36,395	35,091	22.7	...	15.4	(2)	
Other iron and steel material.....	86	31,925	31,925	100	...	...	...	15	5,995	5,995	5.3	61.9	34.7	...
Other merchant wholesalers.....	463	126,831	110,181	86.9	28.8	4.4	1.5	54	82,724	73,638	8.7	74.5	17.4	(2)	
Automobile, other motor vehicles.....	39	38,437	26,704	69.5	9.7	5.9	1.5	42	27,739	25,669	2.1	79.9	18.6	...	
Amusement, sporting goods.....	41	7,933	7,684	97.1	11.1	1.3	12.1	17	8,124	7,893	0.1	78.1	19.5	...	
Books, periodicals, newspapers.....	34	7,842	7,798	99.6	1.0	1.1	(2)	75	42,935	40,119	9.4	60.4	33.2	(2)	
Coal, coke.....	34	39,324	36,496	92.8	12.1	1.0	(2)	38	35,460	32,710	5.4	64.5	37.1	...	
Food, food products.....	10	8,334	8,334	100	...	...	...	37	7,475	7,475	10.7	42.1	46.5	0.3
Laundry.....	47	8,405	7,910	94.1	4.6	1.2	3.9	34	31,203	19,488	5.5	74.6	19.5	0.1	
Textile millwork.....	10	5,258	5,258	100	...	...	...	13	15,262	13,636	7.8	88.7	23.1	0.4
Wholesale and products.....	10	5,258	5,258	100	...	...	...	11	5,941	5,852	...	...	...	...
Merchant wholesalers, miscellaneous products.....	47	11,401	9,760	85.6	9.9	1.1	(2)	229	117,905	113,564	2.3	91.0	5.6	(2)	
Manufacturers' sale branches (with stocks), total.....	67	273,950	273,950	100	...	...	...	3	1,943	1,943	24.4	68.7	6.6	...
General line, hardware, meats.....	4	144,361	144,361	100	...	...	...	100	112,225	112,225	4.5	95.3	2.1	...
Farm products (excl. feed).....	2	21,612	21,612	100	...	...	...	31	26,373	24,779	7.1	75.4	11.9	...
Beer, wines, distilled spirit.....	4	3,476	3,476	100	...	...	...	7	7,395	7,395	(V)	(V)	(V)	(V)

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				Establishments ¹				Sales (as percent of total sales analyzed)—					
Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-holders (Percent)	For export (Percent)	Metropolitan area, type of operation, and kind of business	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To house-holders (Percent)	For export (Percent)	
															Type of Operation		Type by Kind of Business
HOUSTON, TEX.															
Type of Operation															
Merchant wholesalers—Continued															
851	913,602	38.3	33.8	5.1	0.8	22.0	Metropolitan area, type of operation, and kind of business	16	22,146	0.5	82.9	16.3	0.3	...	
289	586,020	574,970	25.5	54.6	19.3	0.4	...	28	22,887	...	92.4	6.7	0.4		
189	293,126	283,726	46.1	38.9	14.0	0.4	...	17	19,984	...	32.3	7.3	0.4		
100	282,894	231,244	4.6	64.7	24.4	(z)	...	9	2,903	...	93.9	2.6	...		
37	82,785	n. a.	...	...	...	...	...	86	278,598	6.3	21.7	2.9	0.3	65.2	
156	151,828	82,357	(v)	(v)	(v)	(v)	...	9	6,666	54.8	38.6	...	6.6	...	
3	14,889	14,889	...	49.3	50.7	...	...	11	2,797	64.8	24.9	10.1	0.2	...	
Type by Kind of Business															
852	913,602	274,889	38.3	33.8	5.1	0.8	...	3	1,663	100.0	...	...	...	...
70	113,045	110,994	79.7	13.8	3.8	1.0	...	4	6,461	27.3	67.4	...	...	...
13	86,121	86,121	87.4	12.0	0.2	(z)	...	14	4,322	2.0	2.2	0.3	...	...
7	1,811	1,677	77.1	3.0	19.9	...	...	9	3,064	25.5	68.7	5.2	0.6	...	
15	1,922	1,872	84.1	13.0	0.2	2.7	...	36	253,625	250,851	20.0	3.0	(z)	75.4	
17	8,896	7,527	71.5	0.9	2.2	1.4	...	189	293,126	283,726	46.1	14.0	0.9	0.1	...
28	14,335	13,797	34.9	34.1	12.7	7.0	1.3	19	57,221	57,221	68.9	4.5	26.6	(z)	...
64	41,082	37,120	86.2	3.8	7.2	2.8	(z)	14	13,955	27.1	18.3	8.5	2.0	...	
26	25,364	23,857	90.3	4.7	0.8	0.2	(z)	7	3,586	(x)	(v)	(v)	(v)	(v)	
38	15,718	13,283	79.1	2.3	18.5	0.1	...	10	30,130	11.8	94.3	3.9	(z)	(z)	
18	44,060	44,060	98.2	...	1.8	...	...	12	11,878	24.4	63.9	13.6	0.1	(z)	
8	5,649	5,649	100.0	...	...	...	...	7	16,380	37.2	49.6	1.5	11.7	...	
10	38,411	38,411	97.9	...	2.1	...	...	71	64,433	62,398	15.6	65.8	17.8	0.3	...
29	19,269	18,510	75.7	11.7	11.1	1.5	...	19	9,120	8,251	0.3	97.4	2.1	...	
11	12,203	12,193	96.2	2.1	1.6	0.1	...	41	39,799	38,648	3.0	73.6	24.5	0.1	0.8
8	4,721	4,032	6.5	43.0	45.5	5.0	...	11	15,534	15,499	55.0	29.6	14.3	1.0	0.1
6	2,325	2,285	86.6	8.5	1.6	3.1	...	45	94,815	88,083	75.0	15.1	9.9	(z)	(z)
8	15,093	15,093	98.9	(z)	0.1	...	...	100	292,894	291,244	5.6	69.7	24.4	(z)	0.3
19	9,362	8,741	96.5	1.9	1.2	0.4	...	4	14,894	14,894	24.6	8.7	66.7	...	...
10	3,495	3,118	96.6	3.2	0.2	(z)	...	6	5,391	5,391	100.0	...	...	...	...
9	5,867	5,623	96.4	1.2	1.8	0.6	...	5	3,079	3,079	...	53.3	46.7	...	...
17	7,690	6,628	87.8	10.8	...	1.4	...	5	11,019	11,019	...	24.2	20.3	...	...
5	2,416	1,695	59.8	36.5	...	3.7	...	39	50,746	50,644	3.9	86.4	8.3	(z)	1.4
12	5,274	4,933	97.1	2.3	...	0.6	...	41	207,760	207,046	2.2	72.1	25.6	(z)	0.1
18	11,361	9,739	19.6	65.7	14.6	0.1	...	INDIANAPOLIS, IND.						...	
87	31,030	28,251	57.4	21.7	18.6	1.8	...	Type of Operation						...	
54	49,884	42,449	63.1	30.2	5.7	1.0	...	Merchant wholesalers—Continued						...	
29	27,923	21,169	36.6	52.6	10.7	0.1	...	207	395,716	387,158	32.9	46.0	20.3	0.8	...
25	21,961	21,280	89.5	7.8	0.7	2.0	...	120	183,592	178,812	57.8	29.1	11.2	1.9	...
54	72,717	65,129	55.7	33.9	6.2	2.0	0.2	87	212,124	208,346	11.6	60.4	28.0	...	...
21	42,976	38,468	43.3	46.6	6.9	3.0	0.4	...	...	n. a.	...	...	...	...
33	29,741	26,661	74.0	15.6	10.0	0.4	...	33	43,634	43,634	...	...	...	...	...
36	27,173	26,513	76.1	21.8	0.4	1.3	0.4	193	374,076	325,322	5.5	76.1	17.8	0.6	...
26	23,064	22,531	89.0	9.6	...	1.4	...	26	148,060	144,523	(z)	44.9	54.7	0.4	...
10	4,109	3,982	3.0	90.9	2.8	0.9	2.4	Type by Kind of Business						...	
252	147,325	143,872	54.8	87.9	5.0	0.4	0.9	670	519,539	501,749	52.4	27.5	18.5	1.2	0.4
47	8,475	8,435	16.3	99.7	11.9	0.3	1.0	66	39,177	38,901	89.7	6.6	2.0	0.8	0.9
13	13,431	13,431	0.3	99.7	...	...	...	9	20,269	20,269	97.1	2.9	...	...	...
122	104,909	103,769	4.2	88.2	6.1	0.4	1.1	8	1,022	1,022	71.9	2.7	25.3	...	...
22	10,123	8,005	2.3	96.3	(z)	...	1.4	14	3,244	3,244	86.8	6.7	...	...	...
37	6,540	6,385	26.7	72.6	0.3	0.4	...	35	14,702	14,516	81.2	12.1	3.4	0.6	2.7
11	3,687	3,687	21.8	77.4	...	0.8	...	See footnotes at end of table.							

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments:				Establishments analyzing sales by class of customer				All establishments:				Establishments analyzing sales by class of customer								
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)	To house-hold consumers (Percent)	For export (Percent)	
																					Sales (as percent of total sales analyzed)—
INDIANAPOLIS, IND.—Continued																					
Type by Kind of Business—Continued																					
Merchant wholesalers—Continued																					
Farm products (edible).....	51	30,991	63.4	2.8	31.3	2.5	...	...	...	...	...	...	...	170	183,592	57.8	29.1	11.2	1.9	...
Dairy, poultry products.....	19	11,794	70.7	1.0	21.7	6.6	...	...	...	...	...	...	...	16	22,113	22.0	65.9	29.2	(2)	...
Fruits, vegetables (fresh).....	32	19,197	58.8	3.8	37.4	(2)	...	...	...	...	...	...	...	5	1,763	21.1	61.0	13.3	2.0	...
Beery wines, distilled spirits.....	22	36,592	36,497	4.8	1.7	0.1	...	...	...	...	...	...	...	3	4,157	64.2	35.8	(2)	...	...
Wines, distilled spirits.....	9	24,080	97.4	4.2	2.6	0.3	...	...	...	...	...	...	...	8	6,519	30.5	62.9	21.3	4.3	...
Drugs, chemicals, allied products.....	24	18,611	18,131	17.7	2.9	1.5	...	...	...	...	...	...	...	45	50,661	49,927	64.9	78.8	0.5	...
Drugs (general line).....	3	12,953	32,953	98.6	1.1	0.1	...	...	...	...	...	...	...	19	7,100	6,450	0.1	6.0	0.2	...
Drugs, drug sundries (specialty lines).....	11	1,676	1,676	67.1	12.8	7.6	...	...	...	...	...	...	...	12	5,451	5,451	...	24.8	0.1	...
Industrial chemicals, explosives.....	4	2,483	2,483	1.7	8.8	3.5	14	38,110	38,026	85.1	8.7	5.6	0.6	...
Paints, varnishes.....	6	1,290	819	(v)	(v)	(v)	37	93,553	89,897	55.2	32.5	9.2	3.1	...
Tobacco and products (exc. leaf).....	11	14,340	13,411	96.0	0.7	5.6	3.7	...	...	...	...	...	...	87	212,124	208,340	11.6	60.4	28.0	...
Dry goods, apparel.....	15	8,810	7,221	88.1	8.7	0.6	0.9	1.7	...	...	...	...	...	14	5,212	3,310	(v)	(v)	(v)	...
Clothing, furnishings, footwear.....	7	1,340	1,264	95.0	3.1	1.9	...	...	...	...	...	...	...	3	31,615	31,615	4.1	42.8	53.1	...
Dry good.....	8	7,470	7,470	86.8	10.3	0.2	0.7	2.0	...	...	...	...	...	13	752	752	0.3	54.8	44.9	...
Furniture, home furnishings.....	28	11,463	9,298	81.1	7.7	2.3	0.9	...	...	...	...	...	...	7	10,725	10,725	25.1	16.6	58.3	...
Furniture (household, office).....	13	4,733	3,098	64.6	4.4	1.1	1.4	...	...	...	...	...	...	16	22,731	21,422	0.6	97.8	1.6	...
Home furnishings, floor coverings.....	15	6,730	6,200	94.1	3.2	1.3	1.4	...	...	...	...	...	...	33	141,089	140,522	14.2	61.1	24.7	...
Paper and its products.....	30	22,598	21,001	25.9	47.2	37.0	(2)	193	376,076	322,322	5.5	79.1	17.8	0.6	...
Farm products (raw materials).....	4	72,003	72,003	34.6	77.0	...	(2)	...	...	...	...	...	...	30	29,636	16,988	(v)	(v)	(v)	...
Advanced equipment, tires and tubes.....	48	19,486	18,724	88.8	14.6	32.9	1.8	3.9	...	...	...	...	...	6	18,591	18,591	...	...	...	...
Electrical goods.....	32	66,886	3,317	73.4	23.6	2.3	0.7	...	...	...	...	...	...	3	849	(x)	(v)	(v)	(v)	...
General line, apparatus, supplies.....	19	19,054	18,788	98.6	53.2	5.0	0.9	7	25,290	23,678	...	8.6	11.6	0.8	...
Electrical appliances, specialties.....	18	25,840	24,971	96.7	1.1	0.1	1.0	...	...	...	...	...	...	27	45,290	43,784	...	8.6	91.7	...
Hardware, plumbing, heating.....	35	28,120	27,908	99.1	17.0	5.6	2.3	...	...	...	...	...	...	19	11,548	10,148	4.8	33.0	62.2	...
Hardware.....	12	15,797	15,797	26.4	26.1	3.7	...	...	...	...	...	...	...	6	6,997	1,801	(v)	(v)	(v)	...
Plumbing, heating equipment, supplies.....	23	12,323	12,111	97.5	4.4	4.6	1.9	...	...	...	...	...	...	41	17,130	14,744	2.3	95.0	4.7	...
Lumber, construction materials.....	38	35,865	35,498	99.2	95.2	6.3	5.8	0.1	...	...	...	...	...	6	3,971	3,913	7.2	91.8	1.0	...
Lumber, millwork.....	22	26,624	26,624	17.6	42.3	4.5	0.2	...	...	...	...	...	...	45	28,557	23,230	16.5	71.4	12.1	...
Other construction materials.....	16	9,281	9,094	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5
Machinery, equipment, supplies.....	136	63,817	56,423	29.5	53.0	6.3	0.2	1.0	369	1,006,276	942,790	47.7	23.4	28.4	0.2	0.3
Commercial machines, equipment.....	25	4,910	4,368	41.6	36.3	2.1	(2)	237	581,427	545,178	51.5	22.1	25.6	0.3	0.5
Construction machinery, equipment.....	5	5,970	17,330	132	424,849	397,609	42.3	25.3	32.3	...	0.1
Farm-dairy machinery, equipment.....	9	17,144	17,144	...	...	...	...	...	...	...	...	...	...	100	49,068	n.a.	...	...	...	...
Industrial machinery, equipment, supplies.....	53	26,934	21,865	12.4	74.5	10.6	0.1	2.6	396	918,378	799,370	6.2	11.6	81.5	(2)	0.7
Service establishment equipment, supplies.....	26	4,934	3,890	18.2	80.9	0.7	0.2	60	123,336	117,602	9.4	16.0	75.3	1.3	...
Other machinery, equipment, supplies.....	18	2,916	2,829	35.2	62.7	0.8	3.3	1,202	1,155,809	1,061,188	40.0	36.6	17.8	1.1	4.5
Metals, metal work (exc. scrap).....	9	8,345	8,146	94.2	0.6	0.2	30	61,399	58,916	68.5	17.7	9.0	0.8	4.0
Waste materials.....	39	18,434	18,058	6.5	87.2	15.2	(2)	34	24,752	22,752	82.1	6.8	1.1
Iron, steel scrap.....	18	10,016	9,724	9.6	84.4	16.4	(2)	7	1,392	1,271	88.2
Other scrap, waste materials.....	21	8,418	8,334	26	23,636	23,437	47.9	22.2	19.0	0.8	10.1
Other merchant wholesalers.....	72	46,020	43,946	38.0	5.5	5.3	0.6	105	85,299	82,279	46.7	6.8	42.0	4.5	...
Automobiles, other motor vehicles.....	15	10,807	9,784	56.7	1.0	4.0	1.1	40	24,742	24,429	33.1	18.4	33.7	14.8	...
Amusement, sporting goods.....	6	2,909	2,909	45	60,557	57,850	52.4	1.9	43.6	0.1	...
Books, periodicals, newspapers.....	6	1,149	(x)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Coral, cokes.....	7	12,418	12,418	20.0	78.7	1.1	0.2	...	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies.....	9	8,365	8,281	91.2	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Jewelry.....	7	2,728	2,728	100.0	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products.....	4	3,804	(x)	100.0	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments				Establishments analyzing sales by class of customer				All establishments				Establishments analyzing sales by class of customer						
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
KANSAS CITY, MO.—Continued Type by Kind of Business—Continued Merchant wholesalers—Continued	49	40,200	38,210	95.1	4.5	2.1	0.2
	29	11,116	7,828	70.4	7.1	0.7
	20	29,084	24,084	82.8	8.2	4.0
	48	24,307	22,878	94.1	11.8	15.4	0.2
	23	14,830	14,767	99.6	3.1	2.1
	15	7,546	6,265	83.1	3.0	5.3	0.1
	10	1,951	1,856	95.1	8.9	0.8
	14	25,670	25,670	100.0	3.0	7.1	(2)
	47	26,197	25,957	99.1	13.5	1.4	0.4
	44	23,514	23,311	99.1	8.5	0.1	1.6
21	4,774	4,634	97.1	24.1	0.3	4.5	...	...	...	...	...	...	...	...	...	...	...	...
25	18,720	18,677	99.8	4.6	(2)	0.4	...	...	...	...	...	...	...	...	...	...	...	...
35	23,776	20,835	87.7	37.8	90.6	0.1	...	...	...	...	...	...	...	...	...	...	...	...
73	41,557	34,550	83.2	28.9	37.3	0.4	...	...	...	...	...	...	...	...	...	...	...	...
96	31,034	30,111	97.1	16.9	13.8	3.4	...	...	...	...	...	...	...	...	...	...	...	...
53	52,775	52,668	99.6	29.3	2.8	0.8	...	...	...	...	...	...	...	...	...	...	...	...
28	29,259	29,188	99.8	50.2	3.6	0.7	...	...	...	...	...	...	...	...	...	...	...	...
25	23,480	23,480	100.0	3.4	1.8	1.0	0.6	...	...	...	...	...	...	...	...	...	...	...
60	46,086	45,324	98.3	28.9	4.8	0.2	...	...	...	...	...	...	...	...	...	...	...	...
17	24,008	23,854	99.4	31.4	1.4	0.3	...	...	...	...	...	...	...	...	...	...	...	...
43	22,078	21,540	97.6	26.1	8.7	0.2	...	...	...	...	...	...	...	...	...	...	...	...
44	35,860	34,055	95.0	34.1	11.5	0.2	...	...	...	...	...	...	...	...	...	...	...	...
21	25,780	24,518	95.1	16.0	16.0	...	...	...	...	...	...	...	...	...	...	...	...	...
23	10,080	9,537	94.6	18.5	80.7	...	...	...	...	...	...	...	...	...	...	...	...	...
209	74,466	73,128	98.2	65.6	5.6	1.2	(2)	...	...	...	...	...	...	...	...	...	...	...
14	14,185	14,100	99.4	94.3	3.1	0.5	...	...	...	...	...	...	...	...	...	...	...	...
16	16,786	16,591	98.8	13.9	3.5	0.8	0.1	...	...	...	...	...	...	...	...	...	...	...
55	17,998	17,854	99.2	75.1	13.0	1.8	0.1	...	...	...	...	...	...	...	...	...	...	...
42	8,197	8,197	100.0	88.3	1.5	(*)	...	...	...	...	...	...	...	...	...	...	...	...
40	8,891	8,037	90.4	18.8	66.0	2.8	...	...	...	...	...	...	...	...	...	...	...	...
12	13,798	13,798	100.0	78.5	12.0	0.4	0.1	...	...	...	...	...	...	...	...	...	...	...
9	11,265	11,265	100.0	75.2	13.2	0.4	0.1	...	...	...	...	...	...	...	...	...	...	...
3	2,533	2,533	100.0	93.2	6.8	...	...	...	...	...	...	...	...	...	...	...	...	...
60	21,308	20,586	96.6	86.3	11.7	1.2	...	...	...	...	...	...	...	...	...	...	...	...
31	17,170	16,761	97.6	91.0	7.2	1.3	...	...	...	...	...	...	...	...	...	...	...	...
29	4,138	3,825	92.4	65.4	31.6	0.6	...	...	...	...	...	...	...	...	...	...	...	...
163	156,546	146,862	93.9	19.7	12.4	1.4	(2)	...	...	...	...	...	...	...	...	...	...	...
15	10,872	9,971	91.7	14.6	24.6	13.1	...	...	...	...	...	...	...	...	...	...	...	...
33	7,525	6,998	93.0	64.8	16.7	10.5	8.0	...	...	...	...	...	...	...	...	...	...	...
8	2,529	2,231	88.2	37.1	32.5	0.4	...	...	...	...	...	...	...	...	...	...	...	...
11	21,423	18,991	88.7	55.6	6.0	...	...	...	...	...	...	...	...	...	...	...	...	...
18	37,801	36,071	95.4	42.7	37.0	(2)	...	...	...	...	...	...	...	...	...	...	...	...
14	57,471	56,166	97.7	12.2	0.6	0.1	...	...	...	...	...	...	...	...	...	...	...	...
64	18,925	18,434	97.4	89.6	6.8	0.9	...	...	...	...	...	...	...	...	...	...	...	...
237	581,427	545,178	93.8	22.1	25.6	0.3	0.5	...	...	...	...	...	...	...	...	...	...	...
25	111,393	111,310	99.9	45.6	6.4	47.9	0.1	...	...	...	...	...	...	...	...	...	...	...
25	29,872	29,412	98.4	26.9	20.3	0.5	...	...	...	...	...	...	...	...	...	...	...	...
6	12,452	12,452	100.0	65.7	7.7	26.6	...	...	...	...	...	...	...	...	...	...	...	...
7	1,203	1,123	93.4	14.5	55.9	5.0	...	...	...	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				All establishments ¹				Establishments analyzing sales by class of customer			
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)		
LOS ANGELES, CALIF.—Continued																
Type by Kind of Business—Continued																
Merchant wholesalers—Continued																
Drugs, chemicals, allied products.....	232	86,179	60.1	23.2	10.8	0.9	5.0	708	1,055,663	1,024,602	38.9	37.0	23.0	0.9		
Dresses (general line).....	3	33,876	93.4	6.2	(z)	0.4	(z)	60	191,627	191,927	48.7	11.4	39.4	0.5		
Drugs, drug sundries (specialty lines)	129	24,900	33,418	3.9	19.8	0.5	8.0	11	19,674	19,674	4.7	7.0	3.0	0.1		
Industrial chemicals, explosives.....	49	32,114	21,873	7.2	62.6	18.5	10.5	40	31,461	31,461	96.7	13.2	42.9	0.7		
Paints, varnishes.....	51	5,609	4,676	27.2	59.0	8.0	0.5	6	140,492	43.2	13.2	42.9	0.7	...		
Tobacco and products (exc. leaf).....	54	64,813	58,269	79.7	1.8	18.5	(z)	5	21,070	21,070	77.8	4.4	17.8	...		
Dry goods, apparel.....	453	123,824	119,935	63.7	20.8	12.5	1.0	126	81,501	77,937	30.9	47.4	16.4	0.3		
Clothing, furnishings, footwear.....	204	36,421	34,288	89.8	2.9	2.6	1.7	17	28,187	27,496	68.1	15.5	16.0	...		
Dry goods.....	225	63,854	51,778	69.3	42.2	11.5	0.9	8	6,704	6,891	44.0	47.2	3.4	(z)		
Piece goods converters.....	24	23,450	23,369	23.7	43.4	29.8	(z)	9	21,483	11,409	6.2	19.7	...	...
Furniture, home furnishings.....	247	65,233	93,798	82.4	7.1	7.5	2.3	18	29,041	28,833	20.1	5.7	15.2	(z)		
Furniture (household, office).....	68	11,798	10,778	46.9	36.7	14.0	2.2	32	65,403	59,184	74.6	5.1	20.9	...		
Home furnishings, floor coverings.....	179	53,435	52,420	89.4	1.0	6.2	4.4	10	16,022	13,032	8.6	75.2	15.0	0.3		
Paper and its products.....	137	59,964	51,942	39.1	42.1	15.9	2.5	30	106,095	104,175	8.1	81.5	15.9	(z)		
Wrapping paper, tissue.....	11	15,413	15,413	6.8	11.1	6.8	5.6	10	7,927	7,927	88.9	1.8	9.8	0.1		
Fire paper.....	11	10,957	7,766	6.9	47.1	4.0	...	37	37,793	37,124	18.6	59.1	22.0	0.1		
Stationery, office supplies.....	40	11,641	11,641	23.3	68.7	5.9	1.5	11	5,169	4,500	13.4	1.0	85.6	0.1		
Wallpaper.....	8	186	94	34.7	8.8	4.1	1.4	26	32,624	34,624	13.4	66.2	13.3	0.3		
Other paper products.....	68	18,457	16,782	40.8	42.0	16.2	1.0	39	30,770	30,414	16.6	42.2	3.4	0.1		
Farm products (raw materials).....	40	39,964	36,423	4.7	49.1	40.8	0.3	200	135,130	128,066	15.9	64.9	13.5	0.6		
Automotive equipment, tires and tubes.....	333	144,650	91,634	6.2	18.6	7.1	4.6	3	30,972	27,634	3.7	91.9	4.2	0.2		
Electrical goods.....	255	154,720	189,800	59.7	27.6	24.8	2.3	4	14,973	14,973	82.4	14.0	3.0	...		
General line, apparatus, supplies.....	145	105,017	103,376	37.5	44.3	15.5	1.6	107	73,032	68,254	3.5	75.6	20.0	(z)		
Electrical appliances, specialties.....	110	84,703	80,427	36.2	1.8	1.1	1.9	27	5,103	4,466	47.5	31.6	14.8	...		
Hardware, plumbing, heating.....	62	166,621	161,048	31.9	31.2	15.2	3.7	31	8,268	8,168	45.0	65.4	8.5	0.5		
Hardware.....	101	97,824	96,555	43.1	7.7	3.1	4.1	9	3,483	3,483	42.0	7.7	...	...
Plumbing, heating equipment, supplies.....	161	68,797	64,534	33.8	39.1	27.2	0.8	37	62,619	58,742	3.4	82.3	13.2	0.1		
Lumber, construction materials.....	350	172,426	161,256	62.8	24.3	24.1	1.3	38	37,673	33,646	5.6	76.4	18.0	(z)		
Lumber, millwork.....	151	141,167	134,794	34.7	37.1	14.1	2.7	9	26,946	24,944	0.4	42.7	9.0	0.3		
Other construction materials.....	99	31,259	26,462	13.5	6.9	14.1	0.8	90	406,921	403,181	68.5	10.7	13.4	...		
Machinery, equipment, supplies.....	1,136	487,254	457,309	13.5	68.6	18.8	1.6	15	25,340	25,340	22.3	36.7	18.7	10.3		
Commercial machines, equipment.....	127	42,423	41,077	14.1	71.8	10.6	2.6	5	4,415	4,415	...	64.8	34.5	0.6		
Construction machinery, equipment.....	26	24,414	23,500	7.1	86.7	4.4	...	70	176,366	172,863	74.7	10.7	13.4	0.6		
Farm-dairy machinery, equipment.....	29	115,902	113,508	86.1	14.6	18.8	1.7	28	8,268	8,168	45.0	65.4	8.5	0.5		
Industrial machinery, equipment, supplies.....	664	164,819	164,487	...	...	...	...	21	3,483	3,483	42.0	7.7	...	...
Professional equipment, supplies.....	124	21,423	19,705	14.9	30.1	4.4	0.6	37	62,619	58,742	3.4	82.3	13.2	0.1		
Service establishment equipment, supplies.....	167	36,295	34,607	36.6	66.6	4.4	1.3	21	35,246	35,246	31.1	97.9	8.8	1.2		
Transportation (exc. automotive) equipment, supplies.....	73	16,378	15,867	8.1	64.4	20.6	4.1	21	15,075	14,664	58.7	4.7	39.0	0.1		
Metals, metal work (exc. scrap).....	86	85,036	93,041	13.7	64.5	14.6	2.1	30	17,746	16,975	17.0	48.7	34.3	0.7		
Iron, steel and products.....	36	80,001	78,966	10.8	6.8	14.6	2.3	17	48,056	28,956	2.1	8.3	67.0	1.4		
Nonferrous metals, metal work.....	10	4,076	4,076	4.1	61.8	17.0	(z)	13	14,261	13,921	0.1	16.3	83.4	0.2		
Waste materials.....	161	34,816	33,654	4.6	66.9	6.8	1.0	59	62,057	61,664	1.8	88.5	7.6	0.2		
Iron, steel scrap.....	62	16,751	17,085	7.3	67.4	27.1	1.4	112	523,312	489,837	40.4	33.9	25.4	(z)		
Other scrap, waste materials.....	64	18,064	16,569	5.9	44.4	4.3	0.6	1,403	942,803	765,017	27.4	48.8	44.4	0.1		
Other merchant wholesalers.....	774	300,197	269,466	51.2	18.1	21.3	3.2	109	137,187	119,456	16.8	9.3	74.3	...		
Automobiles, other motor vehicles.....	64	57,913	47,031	64.1	15.8	6.4	1.4	71	108,504	100,973	21.6	6.5	68.8	(z)		
Amusement, sporting goods.....	123	44,943	39,508	47.2	42.9	7.4	1.7	13	21,286	19,120	40.6	0.7	38.2	0.1		
Books, periodicals, newspapers.....	56	16,290	15,877	94.6	6.6	1.7	0.2	58	8,915	80,953	17.1	11.6	71.3	(z)		
Farm supplies.....	58,096	55,389	18.4	17.6	55.3	2.7	1.0	370	176,465	142,920	54.5	30.6	14.2	(z)		
Jewelry.....	175	31,983	31,062	89.8	3.1	11.5	2.4	214	85,413	69,795	90.2	5.6	4.6	0.2		
Petroleum and products.....	62	3,651	3,381	44.8	4.5	3.6	0.4	156	88,014	76,825	23.6	50.2	23.0	(z)		
Merchant wholesalers, n.e.c.....	256	63,716	59,458	47.4	16.6	14.3	1.6									

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				Sales (as percent of total sales analyzed)—				All establishments ²		Establishments analyzing sales by class of customer												
Number	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retail users (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	For export (Percent)							
																		Metropolitan area, type of operation, and kind of business				Type by kind of business—Continued		
LOS ANGELES, CALIF.—Continued																								
Type by kind of business—Continued																								
Agents, travelers—Continued																								
105	28,795	84.7	14.4	13.4	0.1	28	25,178	84.7	14.4	13.4	0.1	28	25,178	84.7	14.4	13.4	0.1							
36	10,959	83.7	10.1	10.1	0.1	16	11,784	83.7	10.1	10.1	0.1	16	11,784	83.7	10.1	10.1	0.1							
50	47,736	79.8	15.0	15.0	0.1	11	11,494	79.8	15.0	15.0	0.1	11	11,494	79.8	15.0	15.0	0.1							
27	7,133	30.2	31.4	31.1	0.3	30	75,575	30.2	31.4	31.1	0.3	30	75,575	30.2	31.4	31.1	0.3							
35	118,231	47.7	41.0	41.0	0.2	15	7,479	47.7	41.0	41.0	0.2	15	7,479	47.7	41.0	41.0	0.2							
39	20,178	27.8	1.8	0.5	0.7	15	7,496	27.8	1.8	0.5	0.7	15	7,496	27.8	1.8	0.5	0.7							
102	34,771	29,689	14.7	43.1	0.1	56	37,409	29,689	14.7	43.1	0.1	56	37,409	29,689	14.7	43.1	0.1							
32	27,578	23,589	10.3	45.9	0.1	30	24,107	10.3	45.9	0.1	30	24,107	10.3	45.9	0.1	30	24,107	10.3	45.9	0.1				
30	12,143	9,310	(v)	(v)	(v)	30	13,102	(v)	(v)	(v)	(v)	30	13,102	(v)	(v)	(v)	(v)	(v)	(v)					
70	29,774	14,367	12.1	14.5	12.4	11	35,240	12.1	14.5	12.4	11	35,240	12.1	14.5	12.4	11	35,240	12.1	14.5	12.4				
40	34,762	49,424	57.0	17.4	23.1	11	34,553	57.0	17.4	23.1	11	34,553	57.0	17.4	23.1	11	34,553	57.0	17.4	23.1				
28	32,361	6,423	6.9	18.1	15.0	6	7,653	6.9	18.1	15.0	6	7,653	6.9	18.1	15.0	6	7,653	6.9	18.1	15.0				
12	2,401	2,401	9.4	3.5	27.4	4	16,451	9.4	3.5	27.4	4	16,451	9.4	3.5	27.4	4	16,451	9.4	3.5	27.4				
173	52,732	21,335	4.3	75.4	16.7	26	11,045	4.3	75.4	16.7	26	11,045	4.3	75.4	16.7	26	11,045	4.3	75.4	16.7				
24	7,778	3,442	4.4	16.9	10.9	26	11,045	4.4	16.9	10.9	26	11,045	4.4	16.9	10.9	26	11,045	4.4	16.9	10.9				
69	17,479	17,708	1.7	61.7	11.6	63	47,487	1.7	61.7	11.6	63	47,487	1.7	61.7	11.6	63	47,487	1.7	61.7	11.6				
71	7,440	35,136	3.4	26.1	14.0	13	8,908	3.4	26.1	14.0	13	8,908	3.4	26.1	14.0	13	8,908	3.4	26.1	14.0				
28	15,534	13,531	1.7	86.9	6.5	13	9,511	1.7	86.9	6.5	13	9,511	1.7	86.9	6.5	13	9,511	1.7	86.9	6.5				
234	116,431	94,787	16.4	34.4	45.6	26	19,237	16.4	34.4	45.6	26	19,237	16.4	34.4	45.6	26	19,237	16.4	34.4	45.6				
LOUISVILLE, KY.—Continued																								
Type of Operation																								
609	447,897	440,391	59.4	23.2	14.6	2.2	1,103	658,489	59.4	23.2	14.6	2.2	1,103	658,489	59.4	23.2	14.6	2.2	1,103	658,489	59.4	23.2	14.6	2.2
90	268,730	267,017	60.1	18.7	20.7	0.4	82	180,490	60.1	18.7	20.7	0.4	82	180,490	60.1	18.7	20.7	0.4	82	180,490	60.1	18.7	20.7	0.4
63	132,114	130,531	69.5	17.8	11.9	0.8	23	54,319	69.5	17.8	11.9	0.8	23	54,319	69.5	17.8	11.9	0.8	23	54,319	69.5	17.8	11.9	0.8
36	136,616	136,486	51.2	19.5	29.2	(z)	3	5,771	51.2	19.5	29.2	(z)	3	5,771	51.2	19.5	29.2	(z)	3	5,771	51.2	19.5	29.2	(z)
34	45,857	n.a.	11.4	42.7	45.1	0.8	3	5,326	11.4	42.7	45.1	0.8	3	5,326	11.4	42.7	45.1	0.8	3	5,326	11.4	42.7	45.1	0.8
82	186,490	148,942	11.4	27.9	66.7	(z)	10	8,756	11.4	27.9	66.7	(z)	10	8,756	11.4	27.9	66.7	(z)	10	8,756	11.4	27.9	66.7	(z)
22	3,444	31,500	(c)	27.9	66.7	(z)	31	31,812	(c)	27.9	66.7	(z)	31	31,812	(c)	27.9	66.7	(z)	31	31,812	(c)	27.9	66.7	(z)
Type by kind of business																								
609	447,897	446,391	59.3	23.2	14.6	2.2	1,103	658,489	59.3	23.2	14.6	2.2	1,103	658,489	59.3	23.2	14.6	2.2	1,103	658,489	59.3	23.2	14.6	2.2
46	36,659	29,766	71.6	17.5	9.9	1.0	249	554,943	71.6	17.5	9.9	1.0	249	554,943	71.6	17.5	9.9	1.0	249	554,943	71.6	17.5	9.9	1.0
7	1,550	1,550	79.0	11.2	21.0	1.2	144	266,524	79.0	11.2	21.0	1.2	144	266,524	79.0	11.2	21.0	1.2	144	266,524	79.0	11.2	21.0	1.2
23	9,440	9,484	75.1	20.7	3.6	0.6	105	288,419	75.1	20.7	3.6	0.6	105	288,419	75.1	20.7	3.6	0.6	105	288,419	75.1	20.7	3.6	0.6
70	39,709	37,423	60.7	6.0	20.8	12.0	47	50,489	60.7	6.0	20.8	12.0	47	50,489	60.7	6.0	20.8	12.0	47	50,489	60.7	6.0	20.8	12.0
26	14,997	14,688	40.6	11.2	24.4	23.8	9	2,708	40.6	11.2	24.4	23.8	9	2,708	40.6	11.2	24.4	23.8	9	2,708	40.6	11.2	24.4	23.8
44	19,802	17,935	80.8	0.3	16.8	0.1	144	266,524	80.8	0.3	16.8	0.1	144	266,524	80.8	0.3	16.8	0.1	144	266,524	80.8	0.3	16.8	0.1
29	26,679	36,679	97.5	0.6	1.9	(z)	47	50,489	97.5	0.6	1.9	(z)	47	50,489	97.5	0.6	1.9	(z)	47	50,489	97.5	0.6	1.9	(z)
10	4,822	4,822	71.2	8.1	(z)	0.7	9	2,708	71.2	8.1	(z)	0.7	9	2,708	71.2	8.1	(z)	0.7	9	2,708	71.2	8.1	(z)	0.7
16	33,857	33,857	97.0	0.1	2.1	0.1	9	2,708	97.0	0.1	2.1	0.1	9	2,708	97.0	0.1	2.1	0.1	9	2,708	97.0	0.1	2.1	0.1
23	7,152	7,008	83.9	10.4	4.7	1.0	144	266,524	83.9	10.4	4.7	1.0	144	266,524	83.9	10.4	4.7	1.0	144	266,524	83.9	10.4	4.7	1.0
13	1,367	1,123	22.8	46.0	25.3	5.9	144	266,524	22.8	46.0	25.3	5.9	144	266,524	22.8	46.0	25.3	5.9	144	266,524	22.8	46.0	25.3	5.9
12	13,582	10,051	89.4	3.9	6.4	0.3	16	30,491	89.4	3.9	6.4	0.3	16	30,491	89.4	3.9	6.4	0.3	16	30,491	89.4	3.9	6.4	0.3
20	10,937	10,788	91.7	6.1	2.2	0.1	13	2,373	91.7	6.1	2.2	0.1	13	2,373	91.7	6.1	2.2	0.1	13	2,373	91.7	6.1	2.2	0.1
12	8,885	8,706	96.5	54.1	9.4	(z)	6	1,543	96.5	54.1	9.4	(z)	6	1,543	96.5	54.1	9.4	(z)	6	1,543	96.5	54.1	9.4	(z)
13	51,256	51,256	37.0	58.2	37.0	4.8	37	15,194	37.0	58.2	37.0	4.8	37	15,194	37.0	58.2	37.0	4.8	37	15,194	37.0	58.2	37.0	4.8
55	10,706	9,746	61.6	22.5	14.5	1.4	51	15,403	61.6	22.5	14.5	1.4	51	15,403	61.6	22.5	14.5	1.4	51	15,403	61.6	22.5	14.5	1.4

See footnotes at end of table.

CLASS OF CUSTOMER

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer									
Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	Por export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	Por export (Percent)
		To retailers (Percent)	To industrial users (Percent)							To industrial users (Percent)	To wholesale organizations (Percent)				
MILWAUKEE, WIS.—Continued															
Type by Kind of Business—Continued															
Merchant wholesalers—Continued															
84	61,566	69,572	63.9	10.6	16.3	9.2	...	144	266,524	264,676	34.9	42.9	20.4	0.5	1.3
34	35,423	35,205	34.3	17.6	12.6	15.5	...	20	57,783	57,783	51.7	10.0	34.7	...	3.6
50	26,041	25,347	77.5	1.0	41.3	0.4	...	9	8,646	8,646	3.8	82.6	12.1	1.5	...
39	31,147	28,271	91.5	1.6	3.1	1.8	...	12	51,037	51,037	59.4	27.4	1.5	11.7	...
16	3,883	3,845	87.1	8.9	...	...	...	8	6,759	6,759	13.9	66.6	6.1	0.8	...
23	27,734	24,426	94.5	0.4	3.6	1.5	...	6	8,426	8,426	20.6	54.5	24.0	...	...
48	24,263	21,284	65.1	31.1	1.1	1.7	...	52	32,151	31,308	21.8	72.7	4.2	9.3	...
7	12,077	17,677	97.7	1.9	0.1	0.3	...	33	101,185	100,853	46.6	23.6	24.4	1.1	1.3
19	1,807	1,797	34.5	...	...	...	...	105	288,415	287,382	4.3	78.4	16.8	...	0.5
25	6,989	6,825	15.8	77.2	3.1	4.5	...	3	3,377	3,377	45.8	...	...	...	...
21	23,811	23,811	89.4	0.3	9.8	0.5	...	26	35,583	33,383	4.5	71.6	17.3	...	0.6
42	9,119	7,163	80.7	...	10.2	2.9	...	71	246,352	245,385	4.5	...	...	...	...
25	3,656	3,645	79.1	20.1	0.7	3.0	...	291	237,553	229,701	6.0	56.2	37.7	...	0.1
7	1,468	1,863	24.1	68.1	...	...	...	41	63,264	62,219	9.8	20.4	69.6	...	0.2
18	1,787	6,799	87.1	6.9	...	...	...	11	15,561	14,876	2.8	77.2	...	...	...
4	18,735	17,300	13.3	76.2	...	...	...	16	82,309	77,954	22.9	66.5	8.4	...	2.2
3	3,906	3,611	90.0	...	100.0	...	...	11	72,600	71,023	5.0	82.7	12.2	...	...
5	3,611	3,611	...	...	...	...	...	...	...	...	...	...	...	...	...
12	11,254	11,254	...	...	...	...	...	...	...	...	...	...	...	...	...
24	11,401	11,652	13.1	...	...	...	...	...	...	...	...	...	...	...	...
17	7,744	7,744	2.9	87.5	...	...	...	...	...	...	...	...	...	...	...
64	14,322	14,459	27.6	...	...	...	...	...	...	...	...	...	...	...	...
54	53,585	50,930	65.1	8.0	...	...	...	...	...	...	...	...	...	...	...
27	5,977	5,977	41.4	...	...	...	...	...	...	...	...	...	...	...	...
37	5,976	5,973	37.1	...	...	...	...	...	...	...	...	...	...	...	...
49	4,216	4,276	6.1	35.2	...	...	...	...	...	...	...	...	...	...	...
11	24,098	24,098	81.1	17.6	...	...	...	...	...	...	...	...	...	...	...
38	14,118	17,938	38.6	...	...	...	...	...	...	...	...	...	...	...	...
26	4,923	48,270	19.4	67.4	...	...	...	...	...	...	...	...	...	...	...
14	3,764	3,764	19.3	...	...	...	...	...	...	...	...	...	...	...	...
14	1,981	13,138	20.5	74.9	1.6	3.0	...	...	...	...	...	...	...	...	...
257	81,387	81,386	15.3	77.5	6.1	6.7	0.2	...	...	...	...	...	...	...	...
37	9,718	9,476	7.7	74.4	11.4	2.2	...	...	...	...	...	...	...	...	...
10	11,537	11,537	64.9	11.7	21.6	0.9	...	...	...	...	...	...	...	...	...
96	33,107	32,744	67.1	89.1	3.8	1.2	...	...	...	...	...	...	...	...	...
47	10,576	10,311	15.7	81.5	2.2	0.6	...	...	...	...	...	...	...	...	...
47	18,339	17,932	3.8	94.2	1.1	0.9	...	...	...	...	...	...	...	...	...
11	9,605	9,600	1.9	54.7	3.2	4.1	...	...	...	...	...	...	...	...	...
85	13,760	13,653	5.1	82.1	14.0	...	...	...	...	...	...	...	...	...	...
41	21,002	20,403	1.0	84.5	14.5	...	...	...	...	...	...	...	...	...	...
44	1,788	1,521	1.0	84.5	14.5	...	...	...	...	...	...	...	...	...	...
140	97,152	89,304	46.8	36.8	9.4	6.2	1.0	...	...	...	...	...	...	...	...
19	5,136	8,766	7.5	17.6	3.0	5.3	...	...	...	...	...	...	...	...	...
25	5,911	5,760	72.5	34.0	0.3	0.1	...	...	...	...	...	...	...	...	...
11	3,776	79.3	10.7	9.0	0.3	0.1	...	...	...	...	...	...	...	...	...
11	26,815	26,815	36.9	42.7	7.2	13.2	...	...	...	...	...	...	...	...	...
10	15,125	15,125	16.3	31.8	11.9	0.8	5.2	...	...	...	...	...	...	...	...
8	869	722	42.2	76.3	10.4	0.4	...	...	...	...	...	...	...	...	...
55	16,498	17,407	70.8	23.2	5.3	1.0	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—				All establishments				Establishments analyzing sales by class of customer Sales (as percent of total sales analyzed)—			
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)
MINEAPOLIS - ST. PAUL, MINN.—Continued																
Type by kind of business—Continued																
Merchant wholesalers—Continued																
Dry goods, apparel.....	66	25,827	88.2	71.3	3.1	4.2	3,111,520	3,411,511	5	3,111,520	87.5	71.3	3.1	4.2	4.2	
Clothing, furnishings, etc., wear.....	71	21,812	66.2	18.0	8.1	1.4	89,111	79,342	58	89,111	14.2	1.8	74.1	1.2	1.2	
Dry goods, apparel.....	28	14,045	72.3	16.0	8.1	1.4	3,917,700	3,917,700	18	3,917,700	14.5	1.8	74.1	1.2	1.2	
Furniture, home furnishings.....	24	15,409	38.0	10.2	1.0	0.2	1,510	482	6	1,510	4.8	1.7	74.1	1.2	1.2	
Paper and its products.....	61	33,968	34.2	5.2	3.8	0.2	19,283	19,283	27	19,283	57.7	33.2	8.3	1.2	1.2	
Farm products (raw materials).....	61	34,507	31.1	7.3	1.1	0.1	6,270	8,377	27	6,270	84.1	34.0	12.9	1.2	1.2	
Automotive equipment, tires and tubes.....	11	4,286	61.7	19.4	1.1	0.1	11,383	7,978	15	11,383	4.0	65.7	4.5	...	...
Electrical and electronic equipment.....	62	86,704	25.0	28.5	3.1	3.3	2,564	1,171	7	2,564	1.0	1.0	1.0	...	...
General line, apparatus, supplies.....	17	44,276	44.0	38.7	7.2	0.1	797,617	621,835	57	797,617	1.9	68.5	29.0	...	...
Electrical appliances, specialties.....	4	43,328	41.0	77.1	1.4	0.6	7,260	3,486	17	7,260	1.0	1.0	1.0	...	...
Hardware, plumbing, heating.....	82	14,264	21.6	21.6	2.6	1.1	8,637	7,105	17	8,637	11.8	14.2	0.1	...	...
Hardware, plumbing, heating.....	57	77,720	56.9	82.2	1.4	4.3	12,897	8,177	54	12,897	4.4	41.8	65.8	...	...
Plumbing, heating, equipment, supplies.....	55	29,444	25.4	41.4	1.1	1.5	31,557	70,975	180	31,557	8.0	35.0	56.3	...	...
Lumber, construction materials.....	63	109,231	102.8	35.2	21.7	2.8	NEW ORLEANS, LA.									
Lumber, millwork.....	74	78,333	76.3	31.0	3.8	0.1	Type of operation									
Other construction materials.....	74	30,898	29.9	33.9	0.2	0.2	Merchant wholesalers.....	27	662,378	632,920	43.1	26.6	18.9	0.9	0.1	
Machinery, equipment, supplies.....	280	115,262	1,028.0	65.3	5.2	1.9	45,780	45,780	32	45,780	33.4	27.9	1.0	0.2	0.2	
Commercial machines, equipment.....	62	15,616	14.3	7.0	1.3	0.1	15,245	21,687	13	15,245	6.1	23.4	6.3	...	...
Construction machinery, equipment.....	18	14,844	19.6	10.0	1.1	0.1	15,157	15,157	78	15,157	1.1	3.4	1.1	...	...
Farm-dairy machinery, equipment.....	17	19,540	14.8	14.9	4.6	1.1	12,244	12,244	37	12,244	1.4	1.4	...	...	...
Industrial machinery, equipment, supplies.....	88	28,314	27.7	17.9	2.2	0.2	204,761	122,495	143	204,761	4.4	41.8	65.8	...	...
Professional equipment, supplies.....	40	1,206	1,262.0	31.4	5.2	1.0	5,374	5,718	10	5,374	37.4	22.5	15.4	...	...
Other machinery, equipment, supplies.....	47	3,220	3,220.0	31.4	5.2	1.0	Type by kind of business									
Waste materials.....	36	13,221	1.8	90.1	8.0	0.1	Merchant wholesalers, total.....	225	662,378	632,920	43.1	26.6	18.9	0.9	0.1	
Iron, steel, scrap.....	22	1,740	9,902.0	87.9	12.0	0.1	Groceries, confectionery, meats.....	138	139,871	135,622	81.5	17.4	39.1	0.2	0.2	
Other scrap, waste materials.....	34	5,681	5,682.0	42.6	2.3	0.1	Groceries (general line).....	29	34,742	33,742	81.6	6.4	3.9	0.4	0.4	
Other merchant wholesalers.....	204	371,650	359.1	47.6	28.0	0.2	Confectionery.....	7	3,666	3,666	75.5	1.7	2.8	...	...
Automobiles, other motor vehicles.....	14	35,740	17,090	39.7	10.4	4.2	Fish, sea foods.....	24	4,723	3,909	51.2	4.8	24.7	...	...
Amusement, sporting goods.....	30	2,900	5,202	70.4	14.2	1.1	Meat, meat products.....	24	18,615	18,524	53.9	10.7	1.3	1.8	1.3	
Books, periodicals, newspapers.....	14	3,136	2,746	93.6	3.4	0.2	Other grocery, food specialties.....	44	78,125	76,081	5.7	21.0	64.5	...	...
Farm supplies.....	30	33,343	33,038	73.6	14.7	1.1	Farm products (edible).....	76	69,031	65,727	67.5	7.1	23.2	1.8	0.2	
Petroleum and products.....	10	37,070	37,403	97.0	2.5	0.5	Dairy, poultry products.....	27	25,326	23,422	38.4	15.4	20.2	4.9	1.1	
Merchant wholesalers, n.e.c.....	116	269,185	269,989	35.3	61.3	2.0	Fruits, vegetables (fresh).....	49	43,705	41,805	71.5	2.4	25.0	0.1	0.1	
Manufacturers' sales branches (with stocks), total.....	241	566,347	494,544	55.0	24.4	20.2	Beer, wines, distilled spirits.....	30	27,208	27,208	89.1	0.2	10.7	...	...
Groceries, confectionery, meats.....	14	35,740	17,090	39.7	10.4	4.2	Beer, ale.....	6	3,136	3,136	47.7	2.2	2.2	...	...
Amusement, sporting goods.....	30	2,900	5,202	70.4	14.2	1.1	Wines, distilled spirits.....	14	24,072	24,072	87.9	0.2	11.9	...	...
Books, periodicals, newspapers.....	14	3,136	2,746	93.6	3.4	0.2	Drugs, chemicals, allied products.....	34	19,013	18,098	74.0	11.5	8.1	1.3	5.1	
Farm supplies.....	30	33,343	33,038	73.6	14.7	1.1	Drugs (general line).....	3	11,516	11,516	99.3	...	0.4	0.3	0.3	
Petroleum and products.....	10	37,070	37,403	97.0	2.5	0.5	Drugs, drug sundries (special lines).....	4	830	830	100.0	...	...	...	...
Merchant wholesalers, n.e.c.....	116	269,185	269,989	35.3	61.3	2.0	Industrial chemicals, explosives.....	11	4,481	3,915	84.5	35.5	3.3	...	...
Manufacturers' sales branches (without stocks), total.....	193	372,579	353,990	40.8	33.5	25.5	Paints, varnishes.....	11	2,186	1,837	43.2	37.6	6.3	10.2	5.7	
Groceries, confectionery, meats.....	10	24,110	24,037	29.4	27.9	42.7	Tobacco and products (exc. leaf).....	16	17,493	17,241	92.7	3.6	3.6	0.1	...	
Drugs, chemicals, allied products.....	3	6,974	6,974	66.8	13.7	19.5	Dry goods, apparel.....	42	22,481	22,227	82.4	10.6	1.5	0.2	5.3	
Furniture, home furnishings.....	10	14,942	14,831	69.6	0.2	30.2	Clothing, furnishings, footwear.....	21	6,928	6,674	39.8	...	...	...	...
Paper and its products.....	21	18,202	16,722	2.8	49.6	47.6	Dry goods (general line).....	3	9,094	9,094	93.5	1.9	0.2	4.2	4.2	
Hardware, plumbing, heating.....	12	8,328	8,328	10.3	9.5	80.2	Dry goods specialties, piece goods, notions.....	18	6,459	6,459	49.0	33.7	4.9	0.3	10.1	
Lumber, construction materials.....	10	24,522	24,522	55.6	6.8	37.5	Furniture, home furnishings.....	23	9,932	8,414	76.1	12.8	1.1	3.6	6.4	
Manufacturers' sales offices, n.e.c.....	87	275,501	256,176	41.5	38.7	19.5	Paper and its products.....	19	8,845	8,785	30.0	34.3	34.0	1.7	1.7	

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer					
Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		To house-hold consumers (Percent)	To whole-sale organizations (Percent)	To industrial users (Percent)	To retailers (Percent)	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		
		(Percent)	(Percent)						(Percent)	(Percent)	
NEW ORLEANS, LA.—Continued											
Type by Kind of Business—Continued											
Merchant wholesalers—Continued											
27	99,946	0.4	57.9	15.4	(2)	35.3	72.3	1,283	11.7	16.0	...
51	13,170	6.7	13.2	17.2	1.7	1.8	0.2	3,014	17.6	84.2	...
31	48,826	21.4	17.8	7.5	2.3	(2)	0.2	22,509	0.2	86.2	...
11	27,869	31.4	31.0	13.7	3.9	(2)	(v)	3,646	(v)	7.0	...
16	25,795	9.1	2.9	0.4	0.6	(2)	86.0	7,981	1.5	53.9	3.7
38	56,985	62.2	40.2	3.1	1.5	(2)	(v)	13,159	(v)	(v)	(v)
32	36,720	50.4	4.1	4.5	3.4	1.5	...	...	...	...	...
26	4,315	9.1	1.4	11.9	5.4	1.1	...	...	...	...	...
43	31,048	16.84	33.7	10.0	0.7	29.7	32.1	17,841	30.0	19.9	0.7
32	17,796	19.38	28.5	7.8	0.5	37.8	...	...	...	...	...
9	3,672	5.8	28.7	18.4	0.1	...	...	...	...	...	...
164	74,495	68.018	29.4	52.1	6.7	1.4	...	...	...	...	...
35	10,134	5,774	(v)	(v)	(v)	(v)	...	...	...	...	...
61	46,506	39,497	34.1	11.1	6.7	5.6	...	...	...	...	...
14	3,795	3,606	4.1	...	...	0.7	...	...	...	...	...
27	5,887	5,061	5.7	48.7	0.7	0.1	...	...	...	...	...
27	14,354	1,486	37.9	57.2	1.0	(2)	...	...	...	...	...
11	6,708	6,121	4.6	98.1	1.6	(2)	...	...	...	...	...
22	12,372	1,133	0.4	67.3	4.4	0.2	...	...	...	...	...
12	10,117	1,135	6.7	51.8	45.4	(2)	...	...	...	...	...
13	4,315	2,110	4.1	72.4	5.4	1.5	...	...	...	...	...
70	35,486	26,172	34.2	11.1	18.2	2.4	...	...	...	...	...
9	4,388	9,712	36.1	11.1	11.1	...	...	...	...	...	...
17	3,962	4,746	36.1	3.1	11.1	...	...	...	...	...	...
3	7,711	7,711	66.5	4.7	(2)	...	...	...	...	...	...
3	7,924	7,924	11.4	4.7	1.5	...	...	...	...	...	...
23	14,574	11,770	13.1	4.4	...	...	...	...	...	...	...
144	322,622	316,837	81.1	...	...	...	...	...	...	...	...
28	157,731	117,473	44.4	2.1	20.1	4.2	...	...	...	...	...
18	15,793	1,607	41.4	3.1	34.2	1.1	...	...	...	...	...
48	36,321	28,448	34.2	66.1	4.1	(2)	...	...	...	...	...
20	5,746	4,667	4.1	7.1	1.1	...	...	...	...	...	...
20	13,354	12,741	0.4	81.7	18.4	...	...	...	...	...	...
8	6,714	4,718	74.4	17.1	...	...	...	...	...	...	...
55	149,786	145,000	11.1	2.1	18.1	4.4	...	...	...	...	...
78	182,197	150,861	4.1	1.4	6.1	(2)	...	...	...	...	...
5	7,530	7,530	30.1	7.5	6.1	...	...	...	...	...	...
2	1,428	1,428	...	...	...	...	...	...	...	...	...
16	5,963	5,963	...	...	...	...	...	...	...	...	...
18	22,432	22,432	4.4	8.1	2.1	...	...	...	...	...	...
47	113,377	113,377	34.2	36.1	68.1	(2)	...	...	...	...	...
143	204,761	14,098	9.4	11.4	65.8	(2)	...	...	...	...	...
63	100,140	82,879	3.1	...	...	...	...	...	...	...	...
12	14,586	4,668	(v)	...	...	...	...	...	...	...	...
4	5,566	1,458	15.8	67.4	17.1	...	...	...	...	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				All establishments ¹				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—			
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)		
NEW YORK - NORTHEASTERN NEW JERSEY—Cont.																
Type by kind of business—Continued																
Merchant wholesalers—Continued																
Farm products (raw materials).....	809	1,027,501	3.2	43.6	23.4	(z)	34.0	438,509	6.9	82.5	10.0	0.4				
Automotive equipment, tires and tubes.....	308	307,941	21.5	15.7	33.1	1.4	28.1	409,310	7.0	86.3	2.6	0.1				
Electrical goods.....	98	28,187	39.8	19.3	15.9	1.9	23.1	29,299	75.5	1.7	17.4	2.4				
General line, apparatus, supplies.....	528	347,497	33.0	30.8	44.3	1.4	36.5	92,583	20.2	32.0	43.6	(z)	1.4			
Electrical appliances, specialties.....	410	341,990	32.0	7.6	17.5	2.5	9.4	56,764	8.9	37.9	44.0	0.1				
Hardware, plumbing, heating.....	1,271	44,607	3.5	43.7	15.6	11.0	11.0	472,487	3.5	71.7	11.6	0.1	13.1			
Harbors, heating, equipment, supplies.....	554	312,343	157,743	28.3	18.5	1.4	17.0	119,101	3.2	84.5	5.4	0.1	0.1			
Plumbing, heating, equipment, supplies.....	712	284,465	277,761	61.8	14.1	1.4	7.6	6,488	11.4	86.0	0.3	1.7	4.1			
Lumber, construction materials.....	860	515,095	497,488	37.2	50.3	10.2	1.1	152	274,656	0.9	68.0	1.2	0.5	1.0		
Lumber, mill work.....	70	31,233	30,943	5.0	34.5	8.9	1.1	40	45,153	16.2	68.1	7.8	...	7.1		
Other construction materials.....	340	196,910	121,345	10.4	73.3	12.2	0.6	7	8,461	7.1	74.6	17.2	0.2	1.0		
Machinery, equipment, supplies.....	3,684	952,171	210,523	31.0	51.0	10.5	0.4	50	129,138	1.8	21.3	0.3	8.2	8.2		
Commercial machines, equipment.....	1,000	125,598	126,487	34.3	48.6	11.1	0.4	33	92,532	0.7	67.6	31.6	0.3	9.2		
Construction machinery, equipment.....	69	41,847	43,871	1.0	78.8	2.1	16.3	17	36,916	2.8	71.1	20.5	0.4	5.2		
Farm-dairy machinery, equipment.....	64	28,204	27,782	22.9	10.3	1.0	0.5	362	2,629,570	19.8	35.4	30.7	0.8	13.4		
Industrial machinery, equipment, supplies.....	1,174	377,260	366,403	4.3	52.6	9.1	0.2	342	2,560,501	7.8	65.4	7.3	16.0	3.5		
Professional equipment, supplies.....	571	133,713	126,906	10.4	44.6	14.9	1.1	20	69,069	20.1	34.4	31.4	0.4	13.7		
Service establishment equipment, supplies.....	476	1,123,236	1,56,818	18.2	60.5	14.7	0.4	362	2,629,570	19.8	35.4	30.7	0.8	13.4		
Supplies.....	137	6,511	41,066	9.0	51.3	4.7	4.2	40	45,153	16.2	68.1	7.8	...	7.1		
Transportation (exc. automotive) equipment, supplies.....	548	915,535	911,813	1.3	46.2	4.9	4.2	7	8,461	7.1	74.6	17.2	0.2	1.0		
Metals, metal work (exc. scrap).....	1,406	323,897	313,209	2.0	72.1	18.5	(z)	50	129,138	1.8	21.3	0.3	8.2	8.2		
Waste materials.....	236	125,654	123,793	1.4	80.8	13.2	(z)	33	92,532	0.7	67.6	31.6	0.3	9.2		
Iron, steel scrap.....	1,170	1,902,243	1,894,416	2.4	66.7	22.0	8.9	17	36,916	2.8	71.1	20.5	0.4	5.2		
Other scrap, waste materials.....	5,310	2,038,155	2,024,666	24.0	29.5	17.5	0.9	362	2,629,570	19.8	35.4	30.7	0.8	13.4		
Other merchant wholesalers.....	187	1,957,524	1,804,842	39.1	15.1	7.3	2.8	1,485	6,969,832	20.7	51.1	32.0	(z)	6.2		
Automobiles, other motor vehicles.....	591	163,450	154,776	25.0	14.5	18.2	2.4	50	336,867	6.3	27.5	18.0	(z)	8.4		
Books, periodicals, newspapers.....	313	127,277	123,986	34.6	11.5	24.9	1.7	81	592,590	100.3	77.4	10.3	(z)	5.9		
Coal, coke.....	137	374,557	368,635	24.5	30.6	5.8	3.2	70	104,439	45.3	4.4	4.5	0.4	0.8		
Farm supplies.....	86	60,331	60,732	11.8	43.3	17.1	0.9	122	535,513	50.4	14.5	2.6	(z)	9.8		
Jewelry.....	1,682	447,576	431,137	34.3	5.4	34.8	1.1	67	125,659	3.4	58.4	28.4	(z)	3.2		
Petroleum and products.....	302	334,691	321,262	14.7	31.3	8.0	0.9	63	124,744	37.8	39.3	25.6	(z)	5.7		
Merchandise, miscellaneous products.....	1,682	1,235,147	1,203,326	6.8	45.1	18.0	0.2	262	513,103	506,609	3.6	72.8	11.2	1.4		
Manufacturers' sales branches (with stocks), total.....	1,396	6,234,821	6,147,981	25.3	37.2	27.4	0.5	5,199	10,093,366	24.6	34.3	28.8	(z)	12.3		
Farm products (edible).....	184	980,917	980,917	50.9	16.8	24.0	0.1	523	1,519,476	8.4	32.1	47.6	(z)	11.9		
Farm products (edible).....	22	79,309	79,309	48.0	4.0	48.0	(z)	165	398,131	17.8	6.1	76.4	(z)	4.7		
Beer, wines, distilled spirits.....	44	395,678	395,678	37.2	(z)	62.3	0.5	125	306,978	19.6	13.7	62.0	(z)	1.0		
Drugs, chemicals, allied products.....	134	628,573	628,073	25.3	37.2	27.4	0.5	172	198,956	6.4	48.5	23.0	(z)	22.1		
Drugs, drug sundries (specialty lines).....	42	150,053	149,553	43.2	1.3	31.9	0.2	1,520	4,394,019	3,938,460	36.6	22.8	(z)	2.0		
Industrial chemicals, explosives.....	42	425,942	425,942	30.0	72.2	13.6	0.9	121	63,045	77.4	6.2	15.2	0.1	1.1		
Paints, varnishes.....	40	52,578	52,578	30.6	45.5	11.8	0.9	155	6,825	62.1	8.2	23.3	0.5	3.8		
Furniture, home furnishings.....	49	101,695	101,146	62.6	15.3	21.1	0.1	276	125,870	144,900	69.8	7.2	20.2	0.3		
Furniture (household, office).....	23	49,237	49,237	69.7	26.8	1.7	(z)	121	63,045	77.4	6.2	15.2	0.1	1.1		
Home furnishings, floor coverings.....	26	112,458	111,909	59.9	10.2	29.6	0.2	155	6,825	62.1	8.2	23.3	0.5	3.8		
Paper and its products.....	35	26,562	25,970	48.2	26.2	21.3	2.0	208	133,402	130,826	14.5	28.8	37.5	(z)	19.2	
Stationery, office supplies.....	4	3,496	3,496	21.4	76.3	0.5	1.8	135	81,696	80,390	8.3	34.0	37.9	...		
Farm products, n.e.c.....	18	15,034	14,442	51.5	24.6	16.6	3.5	73	51,706	50,436	24.3	20.3	37.1	(z)	18.3	
Paper products, n.e.c.....	13	8,032	8,032	53.9	7.4	38.7	(z)	150	57,456	55,543	17.7	19.0	54.2	(z)	9.1	
Automotive equipment, tires and tubes.....	49	143,036	133,972	61.0	6.8	25.7	6.5	67	24,636	24.9	13.1	51.7	(z)	10.3		

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—			
			To retailers (Percent)	To wholesale organizations (Percent)			To retailers (Percent)	To wholesale organizations (Percent)			To retailers (Percent)	To wholesale organizations (Percent)		
NEW YORK - NORTHEASTERN NEW JERSEY—Con.														
Type by Kind of Business—Continued														
Agents, brokers—Continued														
Lumber, construction materials.....	92	23,339	16.1	32.1	39.5	(2)	12.2		175	51,716	49,033	74.5	11.4	1.4
Lumber, millwork.....	47	26,884	16.8	25.9	45.9	...	1.4		51	8,919	7,870	60.5	31.7	3.4
Other construction materials.....	45	26,455	19.4	38.2	23.8	(2)	22.1		124	42,797	41,163	77.2	7.5	1.0
Machinery, equipment, supplies.....	563	321,803	309,392	4.9	43.3	8.0	(2)	45.8	182	67,035	58,314	25.8	48.8	1.0
Commercial machines, equipment.....	42	11,894	11,894	14.5	25.6	45.7	...	34.4	22	6,690	5,526	52.1	8.1	33.0
Industrial machinery, equipment, supplies.....	33	179,416	175,437	1.3	46.0	5.9	(2)	46.8	19	20,155	17,050	6.3	92.7	1.0
Other machinery, equipment, supplies.....	189	130,952	122,061	4.0	41.2	7.4	(2)	47.4	25	2,782	2,719	9.6	35.3	0.8
Metals, metal work (exc. scrap).....	139	251,571	246,006	0.6	25.8	11.9	0.1	41.6	42	5,366	4,773	36.9	34.3	2.7
Iron, steel and products.....	119	140,368	135,928	0.7	26.4	8.0	0.1	64.8	63	176,902	175,635	2.4	69.9	14.8
Nonferrous metals, metal work.....	20	111,303	111,078	0.4	65.4	16.7	...	13.5	240	-7,699	44,138	47.1	22.4	1.2
Waste materials.....	15	18,110	13,981	0.1	38.3	11.0	...	50.6	166	198,474	153,189	69.0	23.6	4.3
Other agents and brokers.....	971	1,978,093	1,796,036	26.7	28.4	32.2	(2)	33.2	111	66,385	64,062	44.0	47.5	1.2
PHILADELPHIA, PA.									55	92,089	89,097	87.0	6.4	2.1
Type of Operation									239	116,434	105,536	33.2	44.9	17.8
Merchant wholesalers.....	4,662	2,456,921	2,109,293	47.3	37.1	13.0	1.2	2.6	64	28,538	27,840	63.4	39.7	6.4
Manufacturers' sales branches, offices, total.....	859	2,416,704	2,327,594	31.6	33.1	31.5	0.4	2.4	175	87,846	77,066	23.1	50.3	31.9
Sales offices (with stocks).....	44	1,225,746	1,203,703	32.6	46.4	19.8	...	...	192	163,664	149,204	34.7	50.6	11.0
Sales offices (without stocks).....	415	1,189,140	1,123,491	13.8	58.3	23.3	(2)	...	81	103,389	93,799	43.6	47.2	7.8
Petroleum bulk stations, terminals, agents, brokers.....	840	227,465	n.a.	...	41.2	15.1	0.8	...	111	103,389	93,799	43.6	47.2	7.8
Assemblers (mainly farm products).....	33	22,315	18,063	36.5	11.2	51.8	0.7	...	81	60,275	55,405	19.6	56.3	16.5
Type by Kind of Business									579	168,063	151,783	18.7	67.0	11.0
Merchant wholesalers, total.....	4,704	2,456,921	2,109,293	47.3	37.1	13.0	1.2	2.6	115	22,868	14,788	4.3	86.2	8.3
Groceries, confectionery, meats.....	51	114,272	112,221	36.6	15.6	7.4	(2)	...	44	48,331	46,258	4.3	86.2	8.3
Groceries (general line).....	5	7,400	7,135	35.5	7.5	6.8	...	...	12	32,310	12,910	(2)	94.6	5.4
Confectionery.....	35	11,509	11,348	93.6	14.3	0.2	3.4	...	416	144,157	139,343	2.2	84.2	13.5
Fish, sea foods.....	147	75,457	73,018	42.8	34.5	6.8	1.2	0.1	9	80,297	78,211	0.8	41.6	7.6
Meats, meat products.....	146	51,268	49,608	47.8	35.5	14.4	0.5	0.3	320	63,858	52,132	4.1	73.0	2.6
Other grocery, food specialties.....	382	219,178	203,782	65.3	8.2	35.4	0.8	...	52	272,506	314,607	43.6	33.7	8.7
Farm products (edible).....	152	118,781	109,315	58.0	10.1	30.6	1.8	...	42	48,815	31,589	(2)	(2)	(2)
Dairy, poultry products.....	233	100,397	96,467	73.7	6.6	19.9	0.3	...	65	29,124	24,098	79.4	11.8	7.4
Fruits, vegetables (fresh).....	216	65,061	55,866	74.3	6.3	14.2	5.2	...	34	9,337	8,722	97.2	1.6	0.5
Beer, wines, distilled spirits.....	132	59,844	58,674	65.1	26.1	7.5	1.0	0.2	70	174,870	172,861	88.9	50.1	7.9
Drugs (general line).....	5	2,140	2,140	99.2	1.3	0.3	...	...	36	38,673	38,465	98.3	20.3	17.0
Drugs, drug sundries (specialty lines).....	15	10,741	10,252	74.4	14.0	10.2	1.5	(2)	129	20,149	18,368	78.5	1.7	2.5
Industrial chemicals, explosives.....	32	16,777	16,293	8.3	72.3	18.3	...	...	19	6,103	4,167	(2)	(2)	(2)
Paints, varnishes.....	40	3,686	2,924	23.1	54.2	14.0	8.7	...	137	42,830	42,597	5.7	60.5	10.6
Tobacco and products (exc. leaf).....	117	79,695	77,646	87.1	1.4	15.5	0.9	...	444	1,227,564	1,203,603	32.6	46.4	19.8
Dry goods, apparel.....	491	137,572	128,757	54.3	13.8	10.8	0.7	0.4	57	317,498	315,964	94.2	16.1	29.5
Clothing, furnishings, footwear.....	345	52,132	48,549	91.3	3.2	3.6	1.2	0.1	11	108,257	108,257	95.7	1.0	3.3
Dry foods (specialty), piece goods, notions.....	4	7,950	7,950	48.1	1.9	...	...	...	42	269,584	205,050	32.7	24.0	43.0
Piece goods converters.....	229	68,701	65,108	63.9	19.9	15.2	0.4	0.6	9	39,855	39,855	73.8	1.3	18.3
	13	8,789	5,148						52	139,146	138,489	11.0	71.8	15.0
									11	13,527	13,197	48.5	47.4	3.9

See footnote at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—					
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold con-sumers (Percent)	For export (Percent)
PHILADELPHIA, PA.—Continued														
Type by kind of business—Continued														
Agents, brokers—Continued														
Hardware, plumbing, heating.....	75	36,093	52.5	23.6	23.9	...	...	75	36,093	34.8	41.4	54.5	1.7	...
Hardware, specialty lines.....	24	11,573	61.6	35.9	2.5	...	...	24	11,573	94.2	76.7	32.7	...	...
Plumbing, heating equipments, supplies	51	19,420	31.6	24.1	26.5	...	...	51	19,420	17,833	(v)	(v)	(v)	...
Lumber, construction materials.....	16	3,951	1,973	37.8	49.2	4.5	3.4	16	3,951	3,285	21.0	72.4	5.7	0.6
Other construction materials.....	7	1,830	49,386	70.9	6.3	22.8	...	7	1,830	1,744	41.0	56.3	0.9	1.4
Machinery, equipment, supplies.....	138	50,542	192,784	6.4	82.3	11.0	0.5	138	50,542	44,705	4.7	63.8	10.6	...
Metals, metal work (exc. scrap).....	32	188,428	187,920	1.4	86.9	10.8	0.4	32	188,428	15,906	(v)	(v)	(v)	...
Agents and brokers, n.e.c.....	123	131,396	13,864	82.2	2.5	19.9	1.4	123	131,396	111,412	15.4	71.8	9.8	...
PITTSBURGH, PA.														
Type of operation														
Merchant wholesalers.....	1,996	1,105,116	70,065	81.1	11.1	(z)	1.0	1,996	1,105,116	1,042,923	46.5	40.6	10.7	...
Manufacturers' sales branches, offices, total.....	521	1,531,607	123,568	6.8	81.1	22.1	0.8	521	1,531,607	1,505,733	2.4	28.1	16.0	0.8
Sales branches (with stocks).....	288	717,721	13,175	10.4	85.2	(z)	4.4	288	717,721	704,706	38.9	45.0	14.0	...
Sales offices (without stocks).....	233	813,886	6,683	6.5	70.5	22.3	0.5	233	813,886	801,327	11.5	69.9	17.8	...
Petroleum bulk stations, terminals.....	66	108,528	59,469	0.4	77.2	20.1	1.3	66	108,528	n.a.	...	...	...	...
Agents, brokers.....	333	324,920	37,339	0.7	74.4	22.7	2.0	333	324,920	287,615	12.9	59.2	23.8	...
Assemblers (mainly farm products).....	7	37,247	25,150	...	83.7	15.8	0.4	7	37,247	37,194	4.8	0.2	95.0	...
Type by kind of business														
Merchant wholesalers, total.....	1,996	1,105,116	1,123,991	11.8	58.3	23.3	(z)	1,996	1,105,116	1,042,923	46.5	40.6	10.7	...
Groceries, confectionery, meats.....	230	129,987	54,177	44.7	17.0	40.1	...	230	129,987	123,627	74.3	18.7	5.2	...
Groceries (general line).....	77	74,500	61,393	10.5	82.0	7.5	(z)	77	74,500	68,333	80.3	14.7	4.7	...
Confectionery.....	33	2,885	10,635	25.2	4.0	70.8	...	33	2,885	7,120	86.2	10.4	2.0	...
Fish, sea foods.....	17	2,549	23,549	7.4	53.7	38.9	...	17	2,549	2,804	86.0	1.3	6.6	...
Meats, meat products.....	34	102,654	99,636	3.7	17.0	79.3	(z)	34	102,654	11,284	75.0	19.9	1.8	...
Other grocery, food specialties.....	79	463,501	35,189	2.1	52.2	45.5	0.2	79	463,501	30,086	34.6	31.6	8.7	...
Farm products (edible).....	160	56,845	56,462	28.5	38.2	33.3	(z)	160	56,845	87,427	71.9	10.1	16.6	...
Dairy, poultry products.....	47	27,302	105,432	3.2	85.0	11.5	0.3	47	27,302	21,360	70.9	14.2	10.2	...
Fruits, vegetables (fresh).....	113	69,348	677,518	14.2	64.5	13.7	7.6	113	69,348	66,067	72.3	8.6	18.8	...
Beer, wine, distilled spirits.....	316	53,847	667,416	22.1	41.2	33.1	0.8	316	53,847	47,230	66.8	2.6	23.5	...
Drugs, chemicals, allied products.....	43	28,720	100,646	18.3	10.5	71.1	...	43	28,720	28,186	86.3	7.9	4.9	...
Drugs (general line).....	5	21,637	149,432	45.3	9.2	42.4	3.1	5	21,637	21,579	98.4	1.6	...	...
Drugs, drug sundries (specialty lines)	17	2,968	70,584	55.7	19.3	6.5	(z)	17	2,968	2,906	59.2	9.3	30.8	...
Industrial chemicals, explosives.....	14	3,803	78,848	35.9	1.0	63.1	(z)	14	3,803	1,512	23.6	44.6	21.8	...
Paints, varnishes.....	40	36,998	2,494	(v)	(v)	(v)	(v)	40	36,998	31,599	91.6	1.6	6.7	...
Tobacco and products (exc. leaf).....	102	36,908	22,490	29.8	58.1	12.1	(z)	102	36,908	36,225	95.4	1.3	1.0	...
Dry goods, apparel.....	75	29,628	4,669	46.3	35.6	17.1	...	75	29,628	23,478	95.6	1.2	2.3	...
Clothing, furnishings, footwear.....	3	9,595	17,821	25.5	63.7	10.8	(z)	3	9,595	9,595	100.0	(z)	(z)	...
Dry goods (general line), piece goods, notions.....	24	3,085	17,821	25.5	63.7	10.8	(z)	24	3,085	3,152	80.1	12.7	1.7	...
Furniture, home furnishings.....	51	19,572	5,230	77.1	2.2	13.4	0.2	51	19,572	19,020	85.4	12.4	1.5	...
Furniture (household, office).....	13	4,490	4,377	3.9	64.0	31.8	(v)	13	4,490	3,938	88.5	11.2	...	...
Home furnishings, floor coverings.....	38	15,082	50,824	(v)	(v)	(v)	(v)	38	15,082	15,082	84.6	12.7	1.9	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed) ²				Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed) ²				
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	To exporters (Percent)	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	To exporters (Percent)
PITTSBURGH, PA.—Continued													
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Paper and its products.....	42	32,734	40.7	51.3	7.8	0.2	813,886	11.5	69.9	17.8	0.8		
Wrapping paper, white.....	6	3,202	20.4	11.7	67.2	1.2	13,121	38.0	7.7	54.3	...		
Free paper.....	1	17,195	10.8	9.4	1.5	...	6,605	2.9	92.2	4.9	...		
Stationery, office supplies.....	8	371	14.4	75.8	5.3	4.5	27,122	2.8	54.6	42.2	0.4	...	
Wallpaper.....	5	82	83.2	7.5	...	...	36,752	19.9	70.4	9.7	...	
Other paper products.....	14	12,115	64.3	4.1	1.1	...	94,514	2.4	87.2	9.8	...		
Farm products (raw materials).....	7	4,514	15.1	58.0	26.0	...	633,295	12.4	68.4	17.8	0.9		
Automotive equipment, tires and tubes.....	164	32,653	29,253	43.4	32.7	2.9	324,920	12.9	59.2	23.8	3.9		
Electrical goods.....	9	83,457	22,132	31.5	6.3	1.1	50,941	46.5	17.0	36.5	(z)		
General line apparatus, supplies.....	20	39,381	39,125	19.2	0.1	9.7	36,328	46.5	17.0	36.5	(z)		
Electrical appliances, specialties.....	29	44,076	43,007	89.4	8.2	0.3	31,935	15.6	2.6	81.8	...		
Hardware, plumbing, heating.....	12	54,639	58,213	71.7	17.5	5.9	10,203	64.9	89.9	3.2	...		
Hardware.....	30	33,332	33,270	86.1	9.9	0.2	11,115	70.2	93.4	6.6	...		
Plumbing, heating equipment, supplies.....	48	26,247	25,543	50.4	27.4	21.5	9,501	0.6	95.9	3.5	...		
Lumber, construction materials.....	94	73,342	74,143	49.6	50.1	15.3	10,413	94.2	81.1	4.7	0.1	1.9	
Lumber, millwork.....	52	44,663	43,203	37.1	57.1	3.7	2,032	974	(v)	(v)	(v)		
Other construction materials.....	42	33,797	34,900	1.9	41.2	31.9	9,973	7.8	64.5	26.9	0.8	(z)	
Machinery, equipment, supplies.....	21	135,402	135,849	7.1	82.9	7.6	2,824	...	80.2	17.7	...	...
Commercial machinery, equipment.....	18	127,960	127,100	47.3	44.3	12.7	2,012	...	97.7	2.3	...	...
Construction machinery, equipment.....	1	27,976	25,856	7.6	97.3	...	4,524	...	82.3	17.7	...	...
Farmability machinery, equipment.....	1	1,302	1,300	26.8	14.1	56.1	3,690	...	97.7	2.3	...	...
Industrial machinery, equipment, supplies.....	31	61,682	65,820	5.1	91.2	6.2	8,244	...	80.2	17.7	...	...
Professional equipment, supplies.....	12	12,926	13,041	2.1	85.3	4.1	2,819	...	92.3	7.7	...	...
Service establishment equipment, supplies.....	52	9,848	8,476	13.8	72.2	2.7	1,453	...	81.1	4.7	0.1	1.9	
Transportation (taxi, automotive) equipment, supplies.....	6	1,373	1,000	44.3	47.9	...	4,524	...	82.3	17.7	...	...
Metals, metal work (excl. scrap).....	30	34,788	39,432	...	94.9	0.6	40,550	...	81.1	4.7	0.1	1.9	
Waste materials.....	110	132,372	131,333	6.2	86.9	14.1	40,550	...	81.1	4.7	0.1	1.9	
Iron, steel scrap.....	74	112,415	110,173	0.1	37.0	12.6	1,453	...	81.1	4.7	0.1	1.9	
Other scrap, waste materials.....	36	11,957	11,170	7.0	64.0	27.1	1,453	...	81.1	4.7	0.1	1.9	
Merchandise wholesalers.....	30	139,137	47,911	42.4	43.1	9.3	1,453	...	81.1	4.7	0.1	1.9	
Automobiles, other motor vehicles.....	27	13,323	12,145	67.2	17.5	8.1	1,453	...	81.1	4.7	0.1	1.9	
Amusement, sporting goods.....	30	13,775	17,704	84.9	12.3	1.1	1,453	...	81.1	4.7	0.1	1.9	
Books, periodicals, newspapers.....	9	4,341	4,330	44.4	1.6	...	1,453	...	81.1	4.7	0.1	1.9	
Coal, coke.....	23	41,816	41,714	4.0	95.1	15.2	1,453	...	81.1	4.7	0.1	1.9	
Farm supplies.....	31	1,484	273	9.3	4.3	...	1,453	...	81.1	4.7	0.1	1.9	
Feeds.....	38	15,395	5,777	9.1	3.6	1.2	1,453	...	81.1	4.7	0.1	1.9	
Petroleum and products.....	14	6,103	1,379	(v)	(v)	(v)	1,453	...	81.1	4.7	0.1	1.9	
Miscellaneous products.....	37	13,247	11,408	73.7	15.5	10.5	1,453	...	81.1	4.7	0.1	1.9	
Manufacturers' sales branches (with stocks), total.....	399	17,721	754,776	38.3	45.1	14.0	1,453	...	81.1	4.7	0.1	1.9	
Groceries, confectionery, meats.....	47	171,794	171,000	55.6	6.2	32.3	24,879	...	31.1	12.5	0.4	(z)	
Drugs, chemicals, allied products.....	28	41,174	41,174	21.3	6.2	...	259,235	...	24.7	9.7	0.6	(z)	
Furniture, home furnishings.....	9	19,992	16,992	54.4	23.4	...	8,194	...	34.1	20.4	0.1	(z)	
Taper and its products.....	11	4,394	4,394	8.7	84.0	...	1,453	...	81.1	4.7	0.1	1.9	
Electrical goods.....	16	41,397	41,397	9.4	85.1	5.3	1,453	...	81.1	4.7	0.1	1.9	
Hardware, plumbing, heating.....	11	13,106	12,350	8.8	75.8	15.2	1,453	...	81.1	4.7	0.1	1.9	
Lumber, construction materials.....	3	13,471	13,471	24.5	47.9	22.5	1,453	...	81.1	4.7	0.1	1.9	
Machinery, equipment, supplies.....	13	157,365	103,911	3.1	80.4	10.2	1,453	...	81.1	4.7	0.1	1.9	
Commercial machinery, equipment, supplies.....	50	73,817	71,800	...	97.1	14.5	1,453	...	81.1	4.7	0.1	1.9	
Industrial machinery, equipment, other machinery, equipment, supplies.....	12	18,442	18,442	45.6	43.6	7.1	1,453	...	81.1	4.7	0.1	1.9	
Manufacturers' sales branches, n.e.c.....	45	244,027	357,015	52.1	36.4	6.3	1,453	...	81.1	4.7	0.1	1.9	

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA. BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments				Establishments analyzing sales by class of customer—				All establishments				Establishments analyzing sales by class of customer—			
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	For export (Percent)		
PORTLAND, OREG.—Continued																
Type by kind of business—Continued																
Agents, brokers, total.....	137	25,117	100					25,117	100							
Farm products (edible).....	2	7,824	100					7,824	100							
Drugs, chemicals, allied products.....	13	3,658	100					3,658	100							
Dry goods, apparel.....	4	1,070	100					1,070	100							
Paper and its products.....	14	24,322	100					24,322	100							
Electrical goods.....	17	5,245	100					5,245	100							
Hardware, plumbing, heating.....	12	4,787	100					4,787	100							
Hardware, specialty lines.....	12	1,402	100					1,402	100							
Plumbing, heating equipment, supplies.....	31	1,495	100					1,495	100							
Lumber, construction materials.....	28	74,794	100					74,794	100							
Machinery, equipment, supplies.....	28	61,461	100					61,461	100							
Agents and brokers, n.e.c.....	925	347,455	100					347,455	100							
PROVIDENCE, R. I.																
Type of Operation																
Merchant wholesalers.....	98	191,641	100					191,641	100							
Manufacturers' sales branches, offices.....	81	164,963	100					164,963	100							
Other operating types.....	925	347,455	100					347,455	100							
Type by Kind of Business																
Merchant wholesalers, total.....	118	50,781	100					50,781	100							
Groceries, confectionery, meats.....	18	14,643	100					14,643	100							
Groceries (general line).....	18	3,451	100					3,451	100							
Fish, sea foods.....	30	16,799	100					16,799	100							
Meats, meat products.....	52	10,938	100					10,938	100							
Grocery, food specialties, n.e.c.....	30	20,383	100					20,383	100							
Tobacco and products (exc. leaf).....	51	18,516	100					18,516	100							
Dry goods, apparel.....	12	2,200	100					2,200	100							
Clothing, furnishings, footwear.....	24	10,113	100					10,113	100							
Dry goods.....	9	6,203	100					6,203	100							
Piece goods converters.....	19	6,618	100					6,618	100							
Furniture, home furnishings.....	5	1,088	100					1,088	100							
Furniture (household, office).....	14	5,530	100					5,530	100							
Home furnishings, floor coverings.....	64	10,702	100					10,702	100							
Automotive equipment, tires and tubes.....	34	24,067	100					24,067	100							
Electrical goods.....	20	10,037	100					10,037	100							
General line, apparatus, supplies.....	14	14,030	100					14,030	100							
Electrical appliances, specialties.....	10	5,236	100					5,236	100							
Metals, metal work (exc. scrap).....	7	3,710	100					3,710	100							
Iron, steel and products.....	3	1,526	100					1,526	100							
Nonferrous metals, metal work.....	599	211,152	100					211,152	100							
Merchant wholesalers, n.e.c.....																

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer					
	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	Per export (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	Per export (Percent)
ST. LOUIS, MO.														
Type of Operation														
Merchant wholesalers.....	2,178	1,475,862	50.2	32.1	15.2	1.5	1.0	321	130,706	14.3	74.4	10.2	0.5	0.1
Manufacturers' sales branches, offices, total.....	544	1,372,488	31.0	41.4	25.1	0.2	0.4	327,230	30,697	5.8	85.1	8.4	0.7	1.8
Sales branches (with stocks).....	315	78,479	37.0	35.1	27.5	0.5	(2)	13,540	1,305	7.7	75.7	15.4	0.7	0.5
Sales offices (without stocks).....	229	596,009	27.4	45.3	22.2	(2)	0.4	15,153	15,982	7.2	91.3	1.3	0.2	(2)
Petroleum bulk stations, terminals.....	111	107,790	8.4	30.7	56.7	3.3	0.4	13,723	13,541	15.9	67.3	14.2	1.4	0.2
Agents, brokers.....	600	552,252	12.5	30.7	56.7	3.3	0.4	3,070	3,070	45.4	41.4	9.6	3.1	0.2
Assemblers (mainly farm products).....	64	75,243	49.622	1.1	31.5	3.3	0.4	42,570	47,556	20.0	73.1	11.3	0.5	1.2
Type by Kind of Business								24	40,283	3,123	20.9	72.3	7.6	1.4
Merchant wholesalers, total.....	2,178	1,475,862	50.2	32.1	15.2	1.5	1.2	4	9,325	1,815	10.1	41.1	0.3	(2)
Groceries, confectionery, meat.....	317	120,912	70.1	15.7	8.5	1.3	0.4	144	51,354	10.2	88.4	10.4	0.4	(2)
Confectionery (general line).....	37	67,321	66.6	16.7	7.9	1.5	0.4	30	4,718	14.4	74.2	4.7	0.2	...
Meats, meat products.....	53	14,145	70.3	4.3	5.6	2.8	0.4	60	24,670	1.1	94.8	21.9	0.2	...
Grocery food specialties, etc.....	100	39,387	54.7	21.3	14.4	0.1	1.4	273	193,108	58.6	24.4	6.7	4.5	0.8
Farm products (edible).....	334	176,902	54.3	30.7	30.7	2.1	4.3	20	3,408	31.0	11.9	3.0	14.5	...
Dairy, poultry products.....	103	42,793	6.1	11.4	31.1	5.8	0.4	38	21,805	21.4	24.9	6.2	0.0	...
Fruits, vegetables (fresh).....	136	58,122	57.4	5.1	31.1	0.1	2.3	24	4,277	54.2	15.2	3.2	2.5	1.3
Beer, wine, distilled spirits.....	56	45,794	90.3	3	1.5	(2)	0.4	45	11,553	10,770	0.2	4.0	...	...
Beer ales.....	29	2,385	90.3	3	1.5	(2)	0.4	4	5,914	5,914	35.4	...	...	...
Wines, distilled spirits.....	26	37,700	90.3	0.2	11.7	(2)	0.4	60	51,626	61.8	31.2	1.5	3.5	1.0
Drugs, chemicals, all ed products.....	72	31,154	6.4	1.1	15.1	1.2	0.4	315	26,470	30.1	25.1	27.4	0.5	(2)
Drugs (general line).....	37	17,342	6.4	4.4	15.1	1.2	0.4	31	25,677	47.1	12.5	20.0	0.5	...
Drugs, drug specialties (see bulky line).....	35	5,192	68.3	3.4	3.3	0.4	0.4	32	34,321	18.4	53.2	27.3	...	...
Industrial chemicals, paint.....	34	5,321	31.1	3.7	...	...	...	5	3,143	66.8	34.7	4.5	...	...
Tobacco and products (exc. leaf).....	64	45,314	67.3	...	...	...	...	8	1,353	24.1	...	...	...	...
Dry goods, apparel.....	113	174,413	46.3	...	...	...	...	14	24,104	4.3	64.3	7.3	...	...
Clothing, furnishings, footwear.....	111	36,278	46.3	...	...	...	...	12	14,542	33.4	...	...	...	...
Dry goods.....	41	135,166	46.3	...	...	...	...	13	34,967	16.1	47.7	31.1	...	...
Furniture, home furnishings.....	56	25,677	22.17	...	...	...	...	124	144,806	184,643	31.4	64.7	3.4	(2)
Furniture (household, office).....	35	5,553	25.5	...	...	...	...	52	13,456	1.7	74.3	3.4	...	...
Home furnishings, floor coverings.....	34	17,624	6.7	...	...	...	...	47	53,713	49,416	42.3	...	...	...
Paper and its products.....	44	42,423	17.9	...	...	...	...	76	393,871	351,355	48.1	11.7	39.6	...
Stationery, office supplies.....	5	1,422	3.3	...	...	...	...	324	569,096	571,210	37.4	34.3	32.2	(2)
Wallpaper.....	5	2,430	1.4	...	...	...	...	7	5,305	42.5	3.3	42.2	...	...
Farm products (raw materials).....	45	154,743	15.7	...	...	...	...	17	34,094	11.4	67.1	21.0	...	...
Automotive equipment, tires and tires.....	104	44,820	9.1	...	...	...	...	20	11,342	3.4	1.4	34.4	...	...
Electrical line, apparatus, supplies.....	37	47,657	39.4	...	...	...	...	20	12,212	4.7	61.6	34.0	...	...
Electrical appliances, specialties.....	45	46,821	9.0	...	...	...	...	17	34,174	1.3	27.5	1.4	...	...
Hardware, plumbing, heating.....	75	67,021	6.0	...	...	...	...	66,477	55,548	3.4	94.2	1.4	...	...
Paints, varnishes, putty.....	27	49,793	31.3	...	...	...	...	105	492,504	33.4	45.7	20.8	...	...
Plumbing, eating equipment, supplies.....	48	37,656	34.0	...	...	...	...	515	95,735	11.5	30.7	56.0	0.2	...
Leather, construction materials.....	3	55,093	34.2	...	...	...	...	11	3,409	1.4	49.4	3.1	...	...
Timber, cotton, paper, other misc.....	44	41,939	32.7	...	...	...	...	31	50,117	21,406	34.5	46.1	21.5	...
Other miscellaneous.....	46	17,054	15.17	...	...	...	...	45	20,156	13,326	67.3	12.6	...	...

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—				All establishments		Establishments analyzing sales by class of customer— Sales (as percent of total sales analyzed)—			
Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)
37	1,113,794	51.1	33.7	13.8	1.4	4	55	(v)	(v)	(v)	(v)
Type by Kind of Business—Continued											
Agents, brokers—Continued											
Furniture (home furnishings).....	3,110	2,563	23.4	44.9	24.1	54	1,221	45.1	31.1	21.3	1.5
Furniture (office, hotel, office).....	1,942	1,311	56.6	43.4	...	23	12,288	12.5	57.7	5.4	1.1
Home furnishings, floor coverings.....	7,593,003	3,059,000	6.7	11.2	4.1	9	7,476	3,405	47.1	31.3	1.1
Paper and its products.....	31,385	3,324	7.8	45.2	47.0	14	4,324	7,352	6.3	3.1	1.1
Farm products, raw materials.....	13,521	1,200	6.9	51.1	43.1	15	13,651	13,761	51.5	36.3	1.1
Electrical P. L. S.....	21,784	2,264	7.2	41.2	41.2	8	4,964	5,377	37.3	1.1	4.3
Electrical appliances, specialties.....	12,513	11,632	34.4	23.2	59.3	11	5,022	5,465	46.8	23.7	1.1
Hardware, plumbing, heating.....	5,537	6,346	24.7	24.7	45.6	5	5,111	56.3	6.4	34.5	4.3
Hardware, sterilizing lines.....	7,194	6,546	13.2	14.7	44.1	6	1,915	1,915	36.3	2.2	4.2
Plumbing, heating equipment, supplies.....	3,600	1,158	45.2	56.1	3.7	51	10,443	8,442	10.9	66.1	15.4
Lumber, construction materials.....	8,443	2,743	36.4	37.5	4.1	11	2,088	(x)	(v)	(v)	(v)
Lumber, millwork.....	897	697	57.2	42.8	...	25	11,411	5,566	(v)	(v)	(v)
Other construction materials.....	79,560	75,084	5.4	33.1	54.2	40	18,742	15,211	64.0	33.7	1.5
Machinery, equipment, supplies.....	2,071	2,071	11.5	34.2	25.1	7	2,227	8,027	39.3	7.1	3.6
Commercial machines, equipment.....	15,953	14,068	0.2	...	1.1	2	2,647	92.9	46.3	34.9	10.6
Industrial machinery, equipment.....	62,436	59,245	(5)	64.1	3.1	16	2,684	2,253	11.4	89.2	2.7
Other machinery, equipment, supplies.....	22,834	22,524	1.7	36.7	1.8	14	7,942	5,280	34.2	31.1	3.9
Metals, metal work (exc. scrap).....	15,726	14,753	3.1	3.7	3.7	17	4,324	3,323	31.1	44.1	1.1
Agents and brokers, n.e.c.....	...	...	...	...	...	3	5,419	5,012	45.6	1.0	53.1
Type by Kind of Business											
SANTO DOMINGO, CALIF.—Continued											
Type of Operation											
Merchant wholesalers.....											
Manufacturers' sales branches, offices, total.....	25,782	25,782	47.1	30.0	14.2	3,360	2,137,994	1,930,902	44.0	26.1	19.4
Sales branches (with stocks).....	19,742	19,311	64.0	31.7	3.6	821	1,692,190	1,682,159	28.0	38.7	30.2
Sales offices (without stocks).....	7,040	7,040	10.0	29.1	41.9	573	1,219,485	1,139,434	36.6	32.5	28.3
Petroleum bulk stations, terminals.....	43,700	9,848	31.6	4.1	44.1	248	772,705	742,225	14.8	48.0	33.2
Agents, brokers.....	4,034	2,322	31.6	1.9	57.2	142	158,111	88	...	...	...
Assemblers (mainly farm products).....	13,355	13,355	24.0	...	...	987	776,011	717,855	24.2	21.1	46.1
Type by Kind of Business											
SANTO DOMINGO, CALIF.—Continued											
Type of Operation											
Merchant wholesalers, total.....											
Groceries, confectionery, meats.....	49,018	37,558	65.1	5.9	21.0	3,060	2,013,794	1,930,902	44.0	26.1	19.4
Farm products (edible).....	31,586	30,586	69.1	13.3	7.1	348	338,624	327,235	47.1	14.7	28.8
Dairy, poultry products.....	22,123	22,052	73.0	4.4	3.1	41	110,339	106,279	79.8	7.8	3.9
Fruits, vegetables (fresh).....	9,463	8,934	59.2	23.3	17.2	27	4,012	3,845	91.1	0.3	4.7
Beer, wines, distilled spirits.....	18,022	18,022	99.9	0.1	(2)	38	15,481	15,385	66.4	3.9	27.4
Beer, ale.....	6,069	6,069	99.7	(2)	(2)	54	47,960	47,880	51.2	29.4	14.1
Wines, distilled spirits.....	11,953	11,953	100.0	(2)	(2)	188	160,632	155,646	19.9	16.5	50.9
Drugs, chemicals, allied products.....	5,531	5,531	80.2	18.1	0.8	247	244,361	242,205	93.3	9.9	21.2
Tobacco and products (exc. leaf).....	4,285	4,285	(x)	...	...	93	146,284	145,436	53.6	10.6	17.9
Dry goods, apparel.....	1,104	944	62.1	22.7	11.3	154	98,077	96,769	52.7	8.5	26.3
Clothing, furnishings, footwear.....	552	552	90.3	6.1	...	147	117,650	115,650	87.6	0.4	10.3
Dry goods.....	552	392	22.5	45.9	27.3	61	27,275	26,856	92.4	0.7	0.4
...	...	...	...	...	...	86	90,375	86,805	85.2	0.4	13.3

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Metropolitan area, type of operation, and kind of business	All establishments ¹				Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer				
	Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		Number	Sales, entire year (Thousand dollars)	Sales (as percent of total sales analyzed)—		
			To retailers (Percent)	To industrial users (Percent)			To whole-sale organizations (Percent)	To household consumers (Percent)			To retailers (Percent)	To industrial users (Percent)	To whole-sale organizations (Percent)
SAN FRANCISCO-OAKLAND, CALIF.—Continued													
Type by Kind of Business—Continued													
Merchant wholesalers—Continued													
Drugs, chemicals, allied products.....	11	17,752	5,376	30.3	2.4	1.9	7.1						
Drugs (general line).....	2	20,474	20,474	100.0	0.0	0.0	0.0						
Drugs, drug sundries (specialty lines).....	47	16,630	16,630	100.0	0.0	0.0	0.0						
Industrial chemicals, explosives.....	23	24,442	24,442	100.0	0.0	0.0	0.0						
Paints, varnishes.....	4	5,206	4,872	93.6	5.3	7.5	14.4						
Tobacco and products (exc. leaf).....	40	47,334	47,334	100.0	0.0	0.0	0.0						
Dry goods, apparels.....	173	59,827	59,827	100.0	0.0	0.0	0.0						
Clothing, furnishings, footwear.....	111	39,402	39,402	100.0	0.0	0.0	0.0						
Dry goods (general line).....	6	9,345	9,345	100.0	0.0	0.0	0.0						
Dry goods (specialties, piece goods, notions).....	52	17,115	15,071	88.1	11.4	1.4	7.4						
Piece goods, converters.....	4	2,165	2,165	100.0	0.0	0.0	0.0						
Furniture, home furnishings.....	21	46,245	46,245	100.0	0.0	0.0	0.0						
Furniture (household, office).....	10	3,144	3,144	100.0	0.0	0.0	0.0						
Paper and its products.....	93	46,134	46,134	100.0	0.0	0.0	0.0						
Wrapping paper, tissue.....	5	3,861	3,861	100.0	0.0	0.0	0.0						
Fire paper.....	5	1,345	1,345	100.0	0.0	0.0	0.0						
Printing paper.....	37	1,182	1,182	100.0	0.0	0.0	0.0						
Wallpaper.....	4	416	416	100.0	0.0	0.0	0.0						
Other paper products.....	23	17,900	17,900	100.0	0.0	0.0	0.0						
Farm products (raw material, processed).....	3	4,367	4,367	100.0	0.0	0.0	0.0						
Automotive equipment, tires and tubes.....	10	15,110	15,110	100.0	0.0	0.0	0.0						
Electrical goods.....	111	13,234	13,234	100.0	0.0	0.0	0.0						
General line, apparatus, electrical.....	54	5,007	5,007	100.0	0.0	0.0	0.0						
Electrical appliances, specialties.....	57	8,227	8,227	100.0	0.0	0.0	0.0						
Hardware, plumbing, heating.....	45	1,225	1,225	100.0	0.0	0.0	0.0						
Plumbing, heating equipment, supplies.....	17	1,117	1,117	100.0	0.0	0.0	0.0						
Lumber, construction material.....	107	13,966	13,966	100.0	0.0	0.0	0.0						
Lumber, millwork.....	113	11,706	11,706	100.0	0.0	0.0	0.0						
Other construction material.....	72	2,260	2,260	100.0	0.0	0.0	0.0						
Machinery, equipment, supplies.....	52	1,170	1,170	100.0	0.0	0.0	0.0						
Commercial machines, equipment.....	124	3,733	3,733	100.0	0.0	0.0	0.0						
Construction machinery, equipment.....	34	1,154	1,154	100.0	0.0	0.0	0.0						
Farm-laboratory machinery, equipment.....	14	1,015	1,015	100.0	0.0	0.0	0.0						
Industrial machinery, equipment.....	72	2,204	2,204	100.0	0.0	0.0	0.0						
Professional equipment, supplies.....	23	1,111	1,111	100.0	0.0	0.0	0.0						
Other machinery, equipment, supplies.....	72	756	756	100.0	0.0	0.0	0.0						
Manufacturers' sales branches, trade.....	36	13,741	13,741	100.0	0.0	0.0	0.0						
Manufacturers' sales offices (without trucks), total.....	442	74,225	74,225	100.0	0.0	0.0	0.0						
Groceries, confectionery, meat.....	14	45,605	45,605	100.0	0.0	0.0	0.0						
Drug, chemical, allied products.....	1	4,480	4,480	100.0	0.0	0.0	0.0						
Furniture, home furnishings.....	13	17,464	17,464	100.0	0.0	0.0	0.0						
Paper and its products.....	16	17,108	17,108	100.0	0.0	0.0	0.0						
Electrical goods.....	10	11,000	11,000	100.0	0.0	0.0	0.0						
Lumber, construction material.....	16	37,743	37,743	100.0	0.0	0.0	0.0						
Machinery, equipment, supplies.....	55	13,750	13,750	100.0	0.0	0.0	0.0						
Manufacturers' sales offices, trade.....	34	3,763	3,763	100.0	0.0	0.0	0.0						
Agents, brokers, total.....	567	70,311	70,311	100.0	0.0	0.0	0.0						
Groceries, confectionery, meat.....	197	59,240	59,240	100.0	0.0	0.0	0.0						
Farm products (edible).....	23	33,174	33,174	100.0	0.0	0.0	0.0						
Drugs, chemicals, allied products.....	33	31,677	31,677	100.0	0.0	0.0	0.0						
Drug, sundries (specialty lines).....	15	7,025	7,025	100.0	0.0	0.0	0.0						
Industrial chemicals, paints.....	18	14,652	14,652	100.0	0.0	0.0	0.0						

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

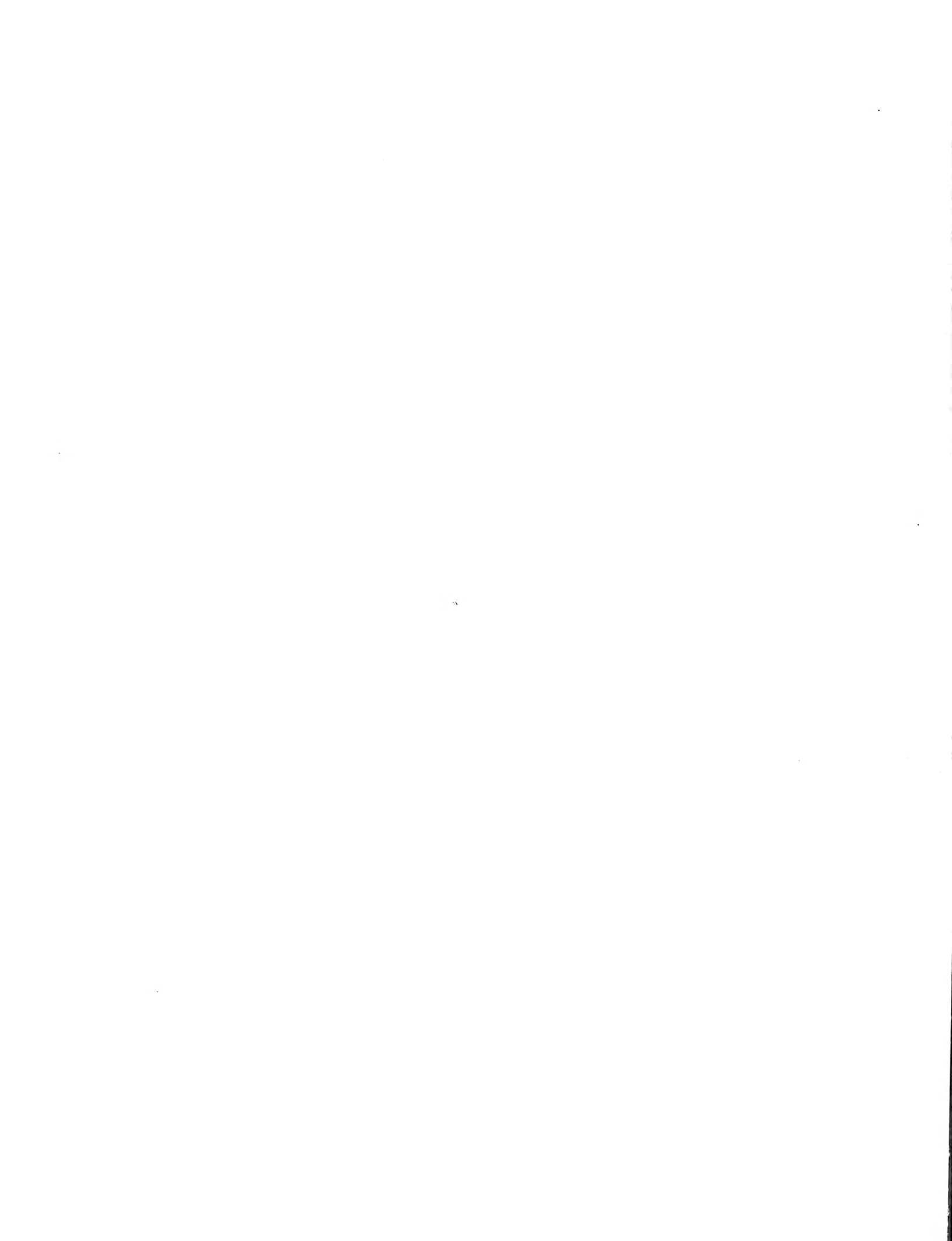
Metropolitan area, type of operation, and kind of business	All establishments			Establishments analyzing sales by class of customer			Metropolitan area, type of operation, and kind of business	All establishments			Establishments analyzing sales by class of customer						
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To retail-ers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)		To house-hold com-sumers (Percent)	For export (Percent)	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Percent)	To retail-ers (Percent)	To indus-trial users (Percent)	To whole-sale organiza-tions (Percent)	To house-hold com-sumers (Percent)	For export (Percent)
Agents, brokers—Continued	11	33,331	35,072	83.1	1.1	13.1	(a)	1.1	55	37,125	35,074	26.1	33.1	13.5	3.7	1.1	
Furniture, home furnishings, etc.	25	17,800	17,800	95.1	1.3	3.7	(a)	3.7	22	26,000	19,131	73.1	15.1	3.5	3.1	1.1	
Home furnishings, floor coverings, etc.	5	1,700	1,700	100.0	0.0	0.0	0.0	0.0	3	2,317	1,645	70.5	28.5	13.1	3.1	1.1	
Paper and its products, etc.	22	9,458	9,458	100.0	0.0	0.0	0.0	0.0	11	26,274	20,303	77.1	24.7	22.4	4.1	3.1	
Farm products (raw materials), etc.	14	43,200	43,200	100.0	0.0	0.0	0.0	0.0	7	13,773	7,376	53.1	14.7	10.4	1.1	3.1	
Electrical goods, etc.	57	23,700	19,700	82.8	3.7	13.5	(a)	4.5	32	13,301	12,300	92.1	23.1	20.2	1.1	3.1	
Lumber, construction materials, etc.	20	26,010	17,286	66.1	9.7	35.2	(a)	5.4	21	2,870	24,141	14.1	14.1	3.1	1.4	1.1	
Lumber, millwork, etc.	30	15,375	15,375	100.0	0.0	0.0	0.0	0.0	54	11,031	17,215	15.2	29.3	7.1	1.4	1.1	
Other construction materials, etc.	9	1,630	1,630	100.0	0.0	0.0	0.0	0.0	13	2,153	7,765	35.7	37.1	4.1	1.1	1.1	
Machinery, equipment, supplies, etc.	142	61,324	57,157	93.1	6.4	16.1	(a)	16.7	12	8,465	8,365	97.1	4.1	4.1	1.1	1.1	
Agents and brokers, etc.	564	2,570	2,570	100.0	0.0	0.0	0.0	0.0	26	7,800	33,244	12.2	7.3	13.7	1.9	1.1	
SEATTLE, WASH.—Continued									43	12,569	12,569	100.0	14.7	44.3	15.7	3.9	3.9
Type of operation									23	19,580	14,499	73.1	17.2	14.1	1.7	3.7	1.1
Merchant wholesalers—Total	1,166	670,383	644,381	96.1	30.2	13.7	3.5	4.7	20	2,334	7,055	4.2	4.2	39.7	0.1	1.1	
Manufacturers' sales branches, offices, etc.	337	34,555	25,777	74.1	37.8	34.1	0.3	0.5	9	4,742	4,707	99.1	57.5	39.7	0.1	1.1	
Sales branches (with stocks), etc.	82	393,093	376,612	95.1	31.9	30.7	0.4	0.3	20	2,491	2,448	97.1	1.5	18.3	3.1	1.1	
Sales offices (without stocks), etc.	49	77,141	77,141	100.0	0.0	0.0	0.0	0.0	154	62,394	75,000	119.1	31.2	16.1	3.1	0.1	
Petroleum bulk stations, terminals, etc.	308	287,431	287,431	100.0	0.0	0.0	0.0	0.0	25	5,570	17,378	30.7	31.2	24.1	3.1	1.1	
Assemblers (mainly farm products), etc.	7	15,000	15,000	100.0	0.0	0.0	0.0	0.0	25	3,070	3,070	100.0	11.1	1.1	1.1	1.1	
Type of Kind of Business									13	3,070	3,070	100.0	11.1	1.1	1.1	1.1	
Merchant wholesalers, total	1,166	670,383	644,381	96.1	30.2	13.7	3.5	4.7	21	6,347	28,822	5.5	23.7	20.2	0.1	0.7	
Groceries, confectionery, meats, etc.	111	94,472	93,670	98.1	15.5	13.2	1.3	4.1	21	18,774	17,983	95.1	4.9	25.7	1.1	1.1	
Confectionery (general line), etc.	22	51,597	47,290	91.1	33.0	10.3	0.2	0.3	19	6,774	5,973	87.1	11.7	13.2	1.1	1.1	
Confectionery (specialty), etc.	8	1,531	1,531	100.0	0.0	0.0	0.0	0.0	3	2,342	2,342	100.0	12.5	26.1	59.1	0.1	0.3
Fish, seafoods, etc.	11	7,104	7,104	100.0	0.0	0.0	0.0	0.0	5	8,189	8,189	100.0	12.5	26.1	59.1	0.1	0.3
Meat, meat products, etc.	17	15,878	15,878	100.0	0.0	0.0	0.0	0.0	31	31,577	28,822	90.1	23.7	20.2	0.1	0.7	
Other grocery, food specialties, etc.	53	24,666	24,666	100.0	0.0	0.0	0.0	0.0	21	6,347	28,822	5.5	23.7	20.2	0.1	0.7	
Farm products (edible), etc.	64	70,147	67,321	95.1	14.3	14.5	0.3	3.2	41	18,774	17,983	95.1	4.9	25.7	1.1	1.1	
Dairy, poultry products, etc.	33	45,473	39,493	86.1	17.3	12.0	1.3	0.8	19	6,774	5,973	87.1	11.7	13.2	1.1	1.1	
Fruits, vegetables (fresh), etc.	33	27,664	27,664	100.0	0.0	0.0	0.0	0.0	53	140,518	139,423	98.1	39.4	25.8	0.1	0.3	
Beer, wines, distilled spirits, etc.	20	23,734	23,734	100.0	0.0	0.0	0.0	0.0	87	142,875	140,152	6.2	50.1	42.7	0.1	0.3	
Beer, etc.	18	11,997	11,997	100.0	0.0	0.0	0.0	0.0	3	3,709	3,709	52.8	47.0	0.2	1.1	1.1	
Wines, distilled spirits, etc.	11	11,737	11,737	100.0	0.0	0.0	0.0	0.0	7	5,379	5,379	50.4	41.2	48.4	1.1	1.1	
Drugs, chemicals, allied products, etc.	29	22,615	22,615	100.0	0.0	0.0	0.0	0.0	3	6,390	6,390	3.4	9.0	89.3	0.1	0.3	
Drugs, etc.	18	15,468	15,468	100.0	0.0	0.0	0.0	0.0	18	22,209	21,970	1.0	9.1	8.5	1.1	1.1	
Industrial chemicals, explosives, etc.	12	7,147	7,147	100.0	0.0	0.0	0.0	0.0	53	104,188	103,050	97.1	47.3	43.2	0.1	0.2	
Paints, varnishes, etc.	14	900	900	100.0	0.0	0.0	0.0	0.0	328	287,931	253,042	9.1	12.5	70.3	0.2	0.4	
Tobacco and products (exc. leaf), etc.	9	11,911	11,911	100.0	0.0	0.0	0.0	0.0	79	104,283	93,371	5.4	8.7	74.5	1.1	1.1	
Dry goods, apparel, etc.	55	17,824	17,824	100.0	0.0	0.0	0.0	0.0	10	28,720	28,720	100.0	3.0	1.1	92.4	1.1	1.1
Furniture, home furnishings, etc.	30	14,252	14,252	100.0	0.0	0.0	0.0	0.0	6	4,417	4,417	100.0	(v)	(v)	(v)	(v)	
Paper and its products, etc.	13	10,607	10,607	100.0	0.0	0.0	0.0	0.0	25	5,120	5,092	50.1	1.6	48.3	1.1	1.1	
Farm products (raw materials), etc.	13	17,210	17,210	100.0	0.0	0.0	0.0	0.0	9	1,768	1,768	90.1	2.8	5.3	1.1	1.1	
Automotive equipment, tires and tubes, etc.	46	19,316	18,096	93.1	33.8	18.0	3.8	0.4	16	4,152	3,529	32.2	1.2	66.0	1.1	1.1	
Electrical goods, etc.	61	56,220	55,952	99.1	63.7	8.4	1.6	0.4	25	5,120	5,092	50.1	1.6	48.3	1.1	1.1	
General line, apparatus, supplies, etc.	31	32,116	31,996	99.1	42.2	43.9	0.7	0.7	9	1,768	1,768	90.1	2.8	5.3	1.1	1.1	
Electrical appliances, specialties, etc.	30	24,102	23,956	99.1	67.7	5.9	2.5	0.1	16	4,152	3,529	32.2	1.2	66.0	1.1	1.1	

See footnotes at end of table.

Table 4B.—SALES BY CLASS OF CUSTOMER—SELECTED STANDARD METROPOLITAN AREA, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

All establishments ¹		Establishments analyzing sales by class of customer				Establishments analyzing sales by class of customer			
Metropolitan area, type of operation, and kind of business		Sales (as percent of total sales analyzed)—				Sales (as percent of total sales analyzed)—			
Number	Sales, entire year (Thousand dollars)	To retailers (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)	To exporters (Percent)	To industrial users (Percent)	To wholesale organizations (Percent)	To household consumers (Percent)
SEATTLE, WASH.—Continued									
Type by Kind of Business—Continued									
Agents, brokers—(Continued)									
Paper and its products.....	1,110	17.7	82.3	...	...	...	...	...	...
Farm products (raw materials).....	17,500	2.1	94.8	...	...	...	...	...	...
Automotive equipment, tires and tubes...	1,750	44.1	51.0	...	...	...	...	...	...
Electrical goods.....	12,122	6.2	72.8	2.1 (z)	0.1	...	...	...	...
Wire supplies.....	7,707	13.7	64.7	7.1 (z)	0.4	...	...	...	...
Electrical appliances, specialties.....	4,355	13.4	20.1	64.7	...	...	...	...	...
Lumber, construction materials.....	24,244	21.4	50.6	50.6	23.5	...	...	...	...
Machinery, equipment, supplies.....	10,087	6.0	64.3	5.3	11.4	...	...	...	...
Agents and brokers, i.e.c.....	85,528	13.3	19.8	15.4	1.5	...	...	...	...
WASHINGTON, D. C.									
Type of Operation									
Merchant wholesalers.....	55,700	54.5	31.2	74.4	2.1	11.0	...	...	...
Groceries, confectionery, meats.....	5,130	36.1	51.5	17.1	7.1	...	...	...	...
Flour and food.....	2,788	32.4	57.4	3.5	...	...	...	...	...
Meat, meat products.....	35,574	14.3	31.3	...	...	...	...	...	...
Other grocery, food specialties.....	4,731	17.3	31.1	...	...	...	...	...	...
Grocery, food specialties, meats.....	3,071	38.7	10.5	...	...	...	...	...	...
Farm products (collie.....	2,411	...	...	...	...	...	...	...	...
Beer, wines, distilled spirits.....	1,458	...	...	...	...	...	...	...	...
Dry goods, apparel.....	1,113	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	1,942	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	51,431	...	...	...	...	...	...	...	...
Electrical goods.....	4,415	...	...	...	...	...	...	...	...
Hardware, plumbing, heating.....	31,101	...	...	...	...	...	...	...	...
Lumber, construction materials.....	2,150	...	...	...	...	...	...	...	...
Other construction materials.....	2,150	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	1,411	...	...	...	...	...	...	...	...
Commercial mixtures, equipment.....	2,307	...	...	...	...	...	...	...	...
Construction machinery, equipment.....	1,113	...	...	...	...	...	...	...	...
Farm-fairly machinery, equipment.....	1,113	...	...	...	...	...	...	...	...
Industrial machinery, equipment.....	1,113	...	...	...	...	...	...	...	...
Shipping.....	1,113	...	...	...	...	...	...	...	...
Transportation (except automotive).....	1,113	...	...	...	...	...	...	...	...
Equipment, supplies.....	1,113	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	1,113	...	...	...	...	...	...	...	...
Waste materials.....	1,113	...	...	...	...	...	...	...	...
Iron, steel scrap.....	1,113	...	...	...	...	...	...	...	...
Other iron, steel materials.....	1,113	...	...	...	...	...	...	...	...
Other merchant wholesalers.....	18,150	10.7	34.3	2.3	3.1	...	...	...	...
Articulated, other motor vehicles.....	1,113	...	...	...	...	...	...	...	...
Automotive, sporting goods.....	1,113	...	...	...	...	...	...	...	...
Books, periodicals, newspapers.....	1,113	...	...	...	...	...	...	...	...
Beauty.....	1,113	...	...	...	...	...	...	...	...
Merchant wholesalers, new.....	171	40.3	30.3	2.7	1.2	...	...	...	...

¹ Insufficient analysis of sales by class of customer to show separately.
² Attached to avoid disclosure.
³ Less than 0.1 percent.
⁴ Not available or not applicable.
⁵ Not elsewhere classified.
⁶ Includes establishments for which no analysis of sales by class of customer was obtained.
⁷ See explanatory remarks for definition of Standard Metropolitan Area.



LEGAL FORM OF ORGANIZATION

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Idaho.....	5.24	New Hampshire.....	5.31
Illinois.....	5.25	New Jersey.....	5.31
Indiana.....	5.25	New Mexico.....	5.32
Iowa.....	5.26	New York.....	5.32
Kansas.....	5.26	North Carolina.....	5.33
Kentucky.....	5.26	North Dakota.....	5.33
Louisiana.....	5.27	Ohio.....	5.34
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WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
United States, total.....	243,366	188,688,801	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005	167,802	115,843,995	9,708,633	8,979,371
Individual proprietorships.....	77,416	20,189,425	n.a.	630,313	67,440	257,072	12,493,298	772,991	44,431	8,907,111	716,781	682,221
Partnerships.....	42,815	24,150,901	n.a.	660,902	78,420	260,979	13,305,376	1,008,787	28,971	12,287,986	952,893	941,404
Corporations.....	121,418	142,861,846	n.a.	6,658,995	217,412	1,848,719	126,644,775	8,309,653	93,129	98,619,786	7,967,097	7,284,167
Other forms of organization.....	1,717	1,486,629	n.a.	40,503	218	16,019	780,518	75,574	1,271	1,029,112	71,862	71,579
Merchant wholesalers, total.....	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834	112,481	68,107,266	6,883,145	6,419,017
Individual proprietorship.....	53,045	8,760,790	12.2	484,848	46,408	192,361	9,488,146	668,988	36,992	6,662,214	621,277	587,755
Partnerships.....	31,897	11,677,483	10.1	530,222	60,302	198,920	10,430,023	907,953	24,752	10,103,421	860,967	843,417
Corporations.....	61,148	58,852,588	11.9	4,033,070	...	1,111,134	75,439,111	5,594,012	50,366	50,883,476	5,365,616	4,952,081
Other forms of organization.....	428	475,728	6.1	16,241	113	5,575	294,691	35,881	371	458,155	35,285	35,764
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770	13,948	26,767,985	1,690,947	1,462,341
Individual proprietorships.....	235	37,205	17.8	3,516	168	1,285	68,337	4,114	191	(x)	(x)	(x)
Partnerships.....	226	93,128	17.8	9,218	358	2,795	185,805	9,421	188	88,137	8,886	8,050
Corporations.....	15,216	29,079,699	9.9	1,487,371	...	407,330	28,854,889	1,732,126	13,548	26,627,699	1,674,012	1,448,170
Other forms of organization.....	39	19,685	12.3	1,308	1	315	22,720	4,109	21	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	4.3	420,241	254	89,890	8,111,889	...	...	...	...	...
Individual proprietorships.....	115	15,879	11.8	799	87	244	16,524	...	...	...	...	...
Partnerships.....	109	66,383	8.6	2,635	166	698	52,309	...	...	...	...	...
Corporations.....	7,806	23,405,025	4.3	416,138	...	88,823	8,030,746	...	...	...	...	...
Other forms of organization.....	22	21,573	11.4	669	1	125	12,310	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,650	9.0	345,847	23,952	112,466	6,840,356	709,205	27,956	10,228,395	678,638	514,341
Individual proprietorships.....	3,913	642,148	10.6	23,293	3,511	10,068	467,644	30,841	3,321	573,127	28,515	25,197
Partnerships.....	1,808	411,234	10.3	13,577	3,017	5,706	275,172	19,040	1,572	370,648	17,846	15,872
Corporations.....	23,482	9,526,185	8.8	306,491	217,412	95,849	6,048,510	656,356	22,838	9,253,303	629,502	471,016
Other forms of organization.....	248	36,083	12.0	2,486	12	843	49,030	2,968	225	31,317	2,775	2,256
Agents, brokers, total.....	24,361	34,610,092	2.6	350,148	21,820	101,650	6,761,190	68,829	2,699	4,082,513	60,816	63,094
Individual proprietorships.....	13,592	8,644,857	3.1	71,969	12,302	25,899	1,417,141	16,256	1,179	(x)	(x)	(x)
Partnerships.....	5,110	9,668,341	2.1	56,509	9,494	23,661	1,212,595	13,776	594	698,689	12,587	14,644
Corporations.....	5,611	16,127,749	2.6	220,547	...	51,668	4,107,609	38,788	925	2,806,773	34,232	36,049
Other forms of organization.....	48	169,145	1.1	1,123	24	422	23,845	9	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367	10,718	6,657,836	395,087	520,578
Individual proprietorships.....	6,516	2,088,546	5.2	45,888	4,964	27,215	1,035,506	52,792	2,748	1,060,797	49,058	53,233
Partnerships.....	3,665	2,234,332	5.5	48,741	5,083	29,199	1,149,472	58,597	1,865	1,027,091	52,607	59,421
Corporations.....	8,155	5,870,600	6.7	195,378	...	93,915	4,163,910	288,371	5,452	4,048,535	263,735	376,851
Other forms of organization.....	932	764,415	5.2	18,676	67	8,739	377,922	32,607	653	521,413	29,687	31,073
MERCHANT WHOLESALERS												
Groceries, Confectionery, Meats												
Groceries (general line):												
Not sponsoring cooperative, voluntary groups	2,963	3,378,567	8.7	174,773	1,839	59,541	3,308,364	354,853	2,858	3,084,676	348,044	372,119
Individual proprietorships.....	444	242,052	6.9	8,966	378	3,896	170,783	24,517	426	23,742	23,960	24,505
Partnerships.....	689	576,229	6.4	19,784	1,459	8,373	380,287	54,828	668	562,194	54,270	58,304
Corporations.....	1,821	2,551,158	9.4	145,551	...	47,102	2,748,494	274,353	1,755	2,489,612	268,659	288,103
Other forms of organization.....	9	9,128	9.3	472	2	170	8,800	1,155	9	9,128	1,155	1,207
Voluntary group wholesalers.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136	622	1,611,534	169,319	180,630
Individual proprietorships.....	16	26,890	6.9	1,068	11	348	21,006	2,577	16	26,890	2,577	2,708
Partnerships.....	64	106,323	7.2	4,504	151	1,541	82,059	10,436	61	103,323	10,295	11,506
Corporations.....	552	1,495,765	8.4	79,609	...	24,996	1,500,435	158,935	542	1,476,345	155,819	165,805
Other forms of organization.....	3	4,976	6.9	232	1	56	3,933	628	3	4,976	628	611
Retailer-cooperative warehouses.....	211	582,340	4.6	16,722	1	5,421	321,683	54,182	198	574,353	53,503	52,721
Corporations.....	186	533,070	4.5	14,972	...	4,890	290,019	49,427	176	527,290	48,790	48,105
Unincorporated businesses.....	25	49,270	5.8	1,750	1	531	31,664	4,755	22	47,063	4,713	4,616
Cash-carry depots.....	405	146,829	4.9	3,565	50	1,282	66,783	10,753	338	131,353	9,251	9,118
Individual proprietorships.....	11	3,773	4.5	71	11	41	1,721	804	9	(x)	(x)	(x)
Partnerships.....	25	16,036	3.6	305	39	144	6,547	890	21	(x)	(x)	(x)
Corporations.....	369	127,020	5.0	3,189	...	1,097	58,515	9,359	308	112,806	8,019	8,108
Institutional wholesalers.....	51	57,431	13.8	4,941	38	1,249	88,464	6,849	48	56,984	6,804	6,508
Individual proprietorships.....	11	5,313	9.8	296	10	88	5,073	430	10	(x)	(x)	(x)
Partnerships.....	11	11,351	11.2	787	28	213	16,044	1,427	11	11,351	1,427	1,306
Corporations.....	29	40,767	15.0	3,858	...	948	67,347	4,992	27	(x)	(x)	(x)
Confectionery, total.....	2,077	377,047	11.9	24,438	2,004	9,609	493,017	25,086	1,706	347,851	23,292	22,612
Corporations.....	389	138,766	14.6	12,381	...	4,120	242,770	8,830	321	128,969	8,250	8,404
Unincorporated businesses.....	1,688	238,281	10.3	12,057	2,004	5,489	250,247	16,256	1,385	218,882	15,042	14,208
Fish, sea foods, total.....	1,233	393,682	15.6	30,070	1,138	11,167	594,595	16,274	661	305,460	14,895	14,907
Corporations.....	376	223,247	16.7	20,007	...	6,217	379,792	10,856	283	188,497	9,946	9,802
Unincorporated businesses.....	857	170,435	14.1	10,063	1,138	4,950	214,803	5,418	378	116,963	4,949	5,105
Meats, meat products, total.....	3,507	1,999,476	7.4	82,098	3,500	25,127	1,607,280	34,034	2,340	1,711,469	31,331	34,919
Individual proprietorships.....	1,589	479,797	7.0	16,557	1,412	6,208	334,866	6,550	907	360,708	5,831	6,603
Partnerships.....	1,013	498,607	6.5	15,980	2,087	5,591	328,624	7,136	705	419,147	6,216	6,905
Corporations.....	896	1,015,316	8.1	49,330	...	13,254	938,615	20,248	719	925,858	19,184	21,406
Other forms of organization.....	9	5,756	6.4	231	1	74	5,175	100	9	5,756	100	5

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS—Continued												
Groceries, Confectionery, Meats—Continued												
Other grocery, food specialties:												
Canned foods.....	1,138	408,505	10.5	18,965	1,029	6,642	377,587	44,002	834	369,742	41,438	37,320
Individual proprietorships.....	451	66,460	11.0	3,228	413	1,407	64,400	6,102	347	(x)	(x)	(x)
Partnerships.....	300	83,243	8.8	2,761	614	1,192	55,766	8,231	233	75,154	7,674	7,600
Corporations.....	383	257,130	10.9	12,936	...	4,030	256,740	29,614	311	234,737	28,054	24,107
Other forms of organization.....	4	1,672	5.0	40	2	13	681	55	3	(x)	(x)	(x)
Coffee, tea, spices.....	573	590,921	7.5	19,923	399	5,729	359,588	53,260	460	527,989	52,192	51,307
Corporations.....	261	473,834	8.0	17,590	...	4,839	314,843	48,174	221	452,833	47,357	46,404
Unincorporated businesses.....	312	117,087	5.4	2,333	399	890	44,745	5,086	239	75,156	4,835	4,903
Dried fruits, nuts.....	150	67,050	10.2	2,838	140	1,504	63,188	6,821	111	57,600	6,167	7,604
Individual proprietorships.....	71	11,584	10.7	454	68	322	11,780	839	51	10,373	804	1,004
Partnerships.....	36	15,296	8.7	585	72	506	17,129	1,537	25	12,124	1,089	1,200
Corporations.....	43	40,170	10.6	1,799	...	676	34,279	4,445	35	35,103	4,274	5,400
Flour.....	294	156,641	8.5	5,135	202	1,614	95,844	5,828	234	130,014	5,677	6,508
Corporations.....	129	95,479	9.8	3,658	...	1,070	67,647	3,539	105	79,895	3,526	4,200
Unincorporated businesses.....	165	61,162	6.4	1,477	202	544	28,197	2,289	129	53,119	2,151	2,308
Frosted, frozen foods.....	447	219,630	14.3	16,586	238	5,559	337,947	24,662	335	216,586	22,381	21,185
Corporations.....	264	189,323	14.5	13,636	...	4,370	279,243	20,329	204	172,718	18,268	17,173
Unincorporated businesses.....	183	50,307	13.3	2,950	238	1,189	58,704	4,333	131	43,868	4,113	4,012
Miscellaneous grocery specialties.....	3,661	1,324,642	9.8	63,575	3,048	21,462	1,230,038	81,464	2,353	990,849	77,698	81,819
Individual proprietorships.....	1,828	226,215	12.5	13,094	1,616	5,486	265,782	14,541	1,023	178,935	13,455	13,501
Partnerships.....	736	239,408	7.8	8,153	1,430	3,275	162,602	15,668	501	219,997	14,872	16,600
Corporations.....	1,090	857,066	9.6	42,261	...	12,671	800,296	51,083	822	589,961	49,199	51,705
Other forms of organization.....	7	1,956	6.8	67	2	30	1,358	172	7	1,956	172	13
Farm Products (Edible)												
Dairy, poultry products, total.....	6,668	4,278,748	13.0	305,494	5,823	103,476	6,014,543	92,119	3,919	3,623,957	88,648	93,124
Individual proprietorships.....	2,962	688,916	10.4	31,905	2,604	15,191	648,494	10,165	1,365	468,564	9,308	9,438
Partnerships.....	1,662	720,322	10.1	33,624	3,213	14,388	683,918	13,529	963	558,507	12,508	14,094
Corporations.....	2,007	2,849,068	14.3	238,536	...	73,324	4,655,337	67,961	1,561	2,578,382	66,350	71,197
Other forms of organization.....	37	20,442	13.2	1,429	6	573	26,794	464	30	18,504	482	395
Fruits, vegetables (fresh), total.....	6,871	3,222,193	9.8	158,057	7,637	52,497	2,964,884	52,405	3,738	2,567,588	48,956	50,401
Individual proprietorships.....	3,156	640,698	10.5	28,513	2,827	11,639	548,968	7,916	1,246	417,278	7,023	7,698
Partnerships.....	2,255	1,020,121	9.1	39,538	4,805	14,757	759,664	14,027	1,373	819,623	13,089	13,600
Corporations.....	1,448	1,559,060	10.0	89,767	...	25,986	1,652,787	30,341	1,110	1,328,710	28,765	29,011
Other forms of organization.....	12	2,314	18.1	239	5	75	3,465	121	9	1,977	79	92
Beer, Wines, Distilled Spirits												
Beer, ale, total.....	5,668	1,550,562	14.2	106,498	4,826	34,467	2,028,303	70,229	4,504	1,418,454	64,903	67,271
Individual proprietorships.....	3,021	543,572	14.0	31,441	2,553	11,434	605,386	23,119	2,302	482,855	21,311	22,032
Partnerships.....	1,329	373,283	12.4	20,606	2,264	7,459	398,679	17,416	1,091	(x)	(x)	(x)
Corporations.....	1,303	628,511	15.4	54,067	...	15,436	1,017,424	29,500	1,098	582,142	27,087	28,060
Other forms of organization.....	15	5,196	13.2	384	9	138	6,814	194	13	(x)	(x)	(x)
Wines, distilled spirits, ³ total.....	1,527	2,519,167	8.9	117,864	596	29,170	2,304,663	304,516	1,363	2,431,966	291,532	332,326
Corporations.....	993	2,075,643	9.4	104,635	...	24,607	2,033,402	258,719	886	2,008,502	247,501	279,643
Unincorporated businesses.....	534	443,524	6.4	13,229	596	4,563	271,261	45,797	477	423,464	44,031	52,683
Drugs, Chemicals, Allied Products												
Drugs (general line) ³ , total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	117,360	300	847,654	117,118	114,459
Individual proprietorships.....	4	6,157	9.8	402	4	146	7,386	499	4	6,157	499	417
Partnerships.....	15	18,211	10.8	1,115	33	442	22,469	2,261	15	18,211	2,261	2,123
Corporations.....	284	824,502	11.9	64,319	...	21,539	1,221,677	114,600	281	823,286	114,358	111,919
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	802	207,069	29.8	25,144	556	7,768	507,887	24,617	621	180,859	23,583	23,255
Corporations.....	346	159,330	33.9	22,061	...	6,336	442,798	18,807	272	137,979	18,029	18,208
Unincorporated businesses.....	456	47,739	16.2	3,083	556	1,432	65,089	5,810	349	42,880	5,559	5,047
Retailer cooperatives—specialty lines.....	17	6,551	9.3	374	1	138	7,154	1,425	16	(x)	(x)	(x)
Corporations.....	13	5,333	9.4	304	...	113	5,915	1,120	12	(x)	(x)	(x)
Unincorporated businesses.....	4	1,218	8.4	70	1	25	1,239	305	4	1,218	305	217
Drug sundries.....	1,083	307,856	17.7	21,292	781	6,777	407,027	35,241	871	287,433	33,676	28,420
Corporations.....	454	221,485	19.1	16,732	...	4,819	317,742	25,128	359	208,148	24,086	19,311
Unincorporated businesses.....	629	86,371	14.0	4,560	781	1,958	89,285	10,113	512	79,285	9,590	9,109
Industrial chemicals, explosives, total.....	1,189	690,019	13.4	45,839	518	10,696	824,155	51,078	792	596,357	49,585	46,498
Individual proprietorships.....	290	33,392	15.7	1,823	254	698	36,167	2,154	167	25,509	2,062	2,273
Partnerships.....	143	46,057	11.5	1,660	264	484	30,122	2,586	88	40,534	2,420	2,242
Corporations.....	756	610,570	13.4	42,356	...	9,514	757,866	46,338	537	530,314	45,103	41,983
Paints, varnishes:												
With glass, wallpaper.....	516	108,041	23.9	15,000	260	4,741	275,999	19,765	476	103,706	19,144	18,420
Corporations.....	318	89,105	24.6	13,368	...	4,108	244,342	16,364	296	85,417	15,920	15,299
Unincorporated businesses.....	198	18,936	20.4	1,632	260	633	31,657	3,401	180	18,289	3,224	3,121
Without glass, wallpaper.....	761	113,820	21.3	12,992	484	3,795	246,326	15,131	573	96,391	14,286	13,152
Corporations.....	348	77,293	22.7	10,234	...	2,758	192,048	10,054	266	64,273	9,643	9,133
Unincorporated businesses.....	413	36,527	18.3	2,758	484	1,037	54,278	5,077	307	32,118	4,641	4,019

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	3,019	2,529,576	5.2	75,456	2,743	26,143	1,427,348	115,748	2,708	2,424,067	110,952	106,607
Individual proprietorships.....	1,156	491,097	4.4	10,845	1,029	4,506	216,134	21,205	1,025	(x)	(x)	(x)
Partnerships.....	876	658,634	4.3	13,984	1,706	5,569	269,931	29,303	768	618,435	27,629	25,731
Corporations.....	974	1,368,590	5.9	50,333	•	15,942	935,127	64,784	904	1,329,603	62,957	62,222
Other forms of organization.....	13	11,255	4.6	294	8	126	6,156	456	11	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Clothing, furnishings (general line).....	379	179,233	13.8	13,146	371	3,778	240,788	25,064	336	170,549	24,479	24,945
Corporations.....	159	114,781	14.6	9,525	•	2,461	171,843	17,024	141	108,241	16,667	16,572
Unincorporated businesses.....	220	64,452	12.4	3,621	371	1,317	68,945	8,040	195	62,308	7,812	8,373
Men's, boys' clothing, furnishings.....	1,454	402,531	14.2	29,634	1,253	8,094	554,801	55,448	1,203	371,452	52,781	54,836
Corporations.....	515	267,896	15.3	23,118	•	5,667	424,874	37,556	421	247,942	35,974	37,773
Unincorporated businesses.....	939	134,635	12.1	6,516	1,253	2,427	129,927	17,892	782	123,510	16,807	17,063
Women's, children's clothing, furnishings..	1,435	424,697	15.3	32,447	1,197	8,223	596,630	39,506	1,115	376,311	36,664	33,699
Individual proprietorships.....	466	49,329	13.6	2,617	432	973	49,231	4,266	348	(x)	(x)	(x)
Partnerships.....	368	98,656	14.0	5,297	763	1,769	102,862	9,056	307	89,497	8,399	8,088
Corporations.....	597	275,778	16.0	24,470	•	5,462	443,477	26,109	457	243,169	24,244	21,555
Other forms of organization.....	4	934	13.8	63	2	19	1,060	75	3	(x)	(x)	(x)
Furs (dressed), fur clothing.....	544	155,052	10.7	7,155	528	1,766	142,208	29,666	454	139,206	27,851	29,224
Individual proprietorships.....	215	25,141	10.1	852	211	287	18,177	3,700	178	22,211	3,462	3,405
Partnerships.....	154	39,231	9.8	1,359	317	429	28,993	6,018	136	36,447	5,703	5,919
Corporations.....	175	90,680	11.3	4,944	•	1,050	95,038	19,948	140	80,548	18,686	19,900
Millinery, millinery supplies.....	475	102,796	18.1	9,590	408	2,792	178,230	11,087	372	94,711	10,744	9,499
Corporations.....	179	63,323	19.3	6,834	•	1,739	125,565	7,546	143	58,700	7,320	7,320
Unincorporated businesses.....	296	39,473	16.2	2,756	408	1,053	52,665	3,541	229	36,011	3,424	3,050
Shoes, other footwear.....	645	250,294	13.4	17,195	524	4,233	296,073	30,300	542	237,438	29,289	28,627
Corporations.....	271	175,993	14.4	14,034	•	3,135	235,388	20,577	235	167,453	19,951	19,778
Unincorporated businesses.....	374	74,301	11.0	3,161	524	1,098	60,685	9,723	307	69,985	9,338	8,849
Work clothing.....	201	43,933	11.4	2,165	209	692	41,723	6,126	177	42,199	5,964	5,911
Individual proprietorships.....	80	10,801	10.0	411	81	155	7,294	1,537	68	9,968	1,465	1,384
Partnerships.....	65	13,681	10.2	499	128	205	10,271	2,035	57	13,061	1,968	2,030
Corporations.....	56	19,451	13.1	1,255	•	332	24,158	2,554	52	19,170	2,531	2,497
Dry goods (general line), total.....	182	457,252	13.0	36,360	67	9,822	677,468	68,967	170	444,777	68,031	64,074
Individual proprietorships.....	13	7,632	7.2	268	9	123	4,557	701	11	(x)	(x)	(x)
Partnerships.....	28	24,873	11.2	1,315	58	429	26,217	2,993	26	(x)	(x)	(x)
Corporations.....	141	424,747	13.2	34,777	•	9,270	646,694	65,273	133	414,702	64,560	60,591
Dry goods specialties, piece goods, notions:												
Hosiery, underwear.....	702	208,443	10.8	11,271	618	3,268	217,433	17,399	546	175,671	16,124	15,104
Corporations.....	243	115,945	12.5	8,330	•	2,046	159,531	9,046	181	92,310	8,502	7,611
Unincorporated businesses.....	459	92,498	8.8	2,941	618	1,222	57,902	8,353	365	83,361	7,622	7,493
Piece goods (jobbers).....	2,441	1,133,056	10.2	53,177	1,756	11,078	914,031	114,496	1,887	882,673	104,809	96,146
Corporations.....	1,177	837,935	10.8	45,270	•	8,544	774,033	84,783	919	635,102	78,576	71,219
Unincorporated businesses.....	1,264	295,121	8.4	7,907	1,756	2,534	139,998	29,713	968	247,571	26,233	24,927
Other dry goods, notions.....	2,141	606,299	16.3	52,616	1,876	13,459	1,003,031	83,987	1,749	564,974	81,013	76,267
Corporations.....	796	400,358	17.8	41,057	•	9,369	782,073	56,079	663	371,820	54,138	50,640
Unincorporated businesses.....	1,345	205,941	13.3	11,559	1,876	4,090	220,958	27,908	1,086	193,154	26,875	25,607
Piece goods converters, total.....	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499	939	1,623,614	182,948	158,023
Individual proprietorships.....	117	44,475	9.0	1,698	109	346	26,828	5,039	100	40,833	4,529	3,865
Partnerships.....	176	155,300	6.9	3,747	378	820	70,906	16,230	158	154,471	16,219	13,832
Corporations.....	841	1,564,368	9.1	76,530	•	11,080	1,284,777	169,230	681	1,428,310	162,200	140,326
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	605	245,026	16.3	21,847	424	5,606	427,678	24,476	441	207,137	23,390	19,165
Individual proprietorships.....	189	16,740	19.2	1,336	181	486	26,317	1,753	124	12,736	1,614	1,367
Partnerships.....	121	29,497	13.5	1,521	243	579	26,995	2,572	92	24,010	2,492	2,153
Corporations.....	295	198,789	16.5	18,990	•	4,541	374,366	20,151	225	170,391	19,284	15,645
Office furniture.....	568	134,704	26.4	21,313	390	5,941	385,917	21,296	479	124,337	20,394	17,901
Corporations.....	259	89,484	28.2	16,292	•	4,249	287,007	14,399	227	84,858	13,823	12,317
Unincorporated businesses.....	309	45,220	22.9	5,021	390	1,692	98,910	6,897	252	39,479	6,571	5,584
Home furnishings, floor coverings:												
China, glassware, crockery.....	537	116,884	21.6	13,214	450	3,784	244,377	18,299	423	105,494	17,371	15,289
Corporations.....	207	81,117	22.8	10,799	•	2,833	194,306	13,736	169	73,985	13,156	11,277
Unincorporated businesses.....	330	35,767	19.0	2,415	450	951	50,071	4,563	254	31,509	4,215	4,012
Floor coverings.....	649	416,112	12.0	28,357	366	6,715	515,524	58,343	565	400,001	56,973	40,850
Corporations.....	364	357,316	11.9	25,361	•	5,759	454,849	48,113	323	345,868	47,177	32,816
Unincorporated businesses.....	285	58,796	12.3	2,996	366	956	60,675	10,230	242	54,133	9,796	8,034
Antiques.....	271	13,208	25.2	1,423	262	423	28,123	4,530	203	11,639	4,187	4,051
Corporations.....	47	6,974	29.8	1,178	•	313	22,997	2,683	39	6,397	2,558	2,502
Unincorporated businesses.....	224	6,234	20.1	245	262	110	5,126	1,847	164	5,242	1,629	1,549
Miscellaneous home furnishings.....	1,183	389,011	16.6	32,208	850	9,718	623,919	36,296	898	290,312	34,514	30,333
Corporations.....	532	312,605	18.2	26,529	•	7,385	508,062	27,174	407	223,386	25,978	22,579
Unincorporated businesses.....	651	76,406	18.1	5,679	850	2,333	115,857	9,122	491	66,926	8,536	7,754

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, ² November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Paper and Its Products												
Wrapping paper, twine, total.....	516	296,928	16.3	31,156	306	8,156	579,071	35,093	449	289,191	34,573	30,882
Corporations.....	296	257,594	16.5	28,252	...	7,168	521,384	30,512	272	253,509	30,297	26,835
Unincorporated businesses.....	220	39,334	15.0	2,904	306	988	57,687	4,581	177	35,682	4,276	4,047
Fine paper, total.....	447	462,359	13.6	39,993	116	9,197	742,006	44,436	389	62,359	43,941	38,829
Corporations.....	359	438,816	13.6	38,442	...	8,747	714,398	41,597	315	41,960	41,155	36,668
Unincorporated businesses.....	88	23,543	13.6	1,551	116	450	27,608	2,839	74	20,399	2,786	2,161
Stationery, office supplies, total.....	880	180,867	26.6	30,001	565	10,063	588,854	27,731	694	166,848	26,939	24,742
Corporations.....	408	135,047	28.4	24,929	...	7,914	488,475	20,848	319	124,429	20,291	18,895
Unincorporated businesses.....	472	45,820	21.4	5,072	565	2,149	100,379	6,883	375	42,419	6,648	5,847
Wallpaper, total.....	260	32,338	33.6	5,389	102	1,783	98,814	6,065	224	30,396	5,922	7,225
Individual proprietorships.....	37	1,594	25.1	147	32	63	2,792	428	36	(x)	(x)	(x)
Partnerships.....	42	6,066	25.4	680	70	292	14,356	1,061	36	(x)	(x)	(x)
Corporations.....	181	24,678	36.2	4,562	...	1,428	81,566	4,576	152	22,962	4,467	5,532
Miscellaneous paper products, total.....	1,941	929,255	13.4	73,110	1,312	19,868	1,374,189	81,504	1,566	823,639	79,033	70,735
Corporations.....	923	751,059	13.2	60,609	...	15,353	1,133,030	63,540	758	662,025	61,752	55,243
Unincorporated businesses.....	1,018	178,196	14.3	12,501	1,312	4,515	241,159	17,964	808	161,614	17,281	15,492
Farm Products (Raw Materials)												
Cotton, total.....	325	1,768,332	4.4	16,995	320	3,381	250,579	161,198	228	1,451,576	146,216	154,677
Individual proprietorships.....	92	141,473	4.0	779	72	279	14,864	18,879	58	110,518	16,055	21,905
Partnerships.....	123	652,484	2.6	3,276	248	919	55,703	60,300	93	585,984	58,107	75,876
Corporations.....	110	974,375	5.7	12,940	...	2,183	180,012	82,019	77	755,074	72,054	56,896
Grain, total.....	391	3,022,406	2.1	29,358	145	8,084	570,985	128,326	273	2,386,330	115,000	125,850
Corporations.....	265	2,778,886	2.1	27,251	...	7,360	532,681	122,174	193	2,215,884	109,069	119,901
Unincorporated businesses.....	126	243,520	2.4	2,107	145	724	38,304	6,152	80	170,446	5,931	5,949
Hides, skins, raw furs, total.....	858	504,212	5.9	12,997	795	3,318	226,605	50,952	713	461,857	48,869	52,564
Individual proprietorships.....	317	58,523	7.5	1,346	296	517	25,296	7,165	253	(x)	(x)	(x)
Partnerships.....	218	90,055	5.8	1,692	439	562	28,014	10,774	185	83,193	10,059	9,916
Corporations.....	320	355,464	5.6	9,938	...	2,234	172,966	32,957	273	327,309	31,928	35,779
Other forms of organization.....	3	170	28.2	21	...	5	329	56	2	(x)	(x)	(x)
Livestock (exc. horses, mules), total.....	413	491,306	1.8	4,707	428	800	51,025	4,486	78	172,699	4,174	1,771
Individual proprietorships.....	306	232,405	1.5	1,028	288	319	19,559	700	42	42,452	551	366
Partnerships.....	84	192,352	1.8	780	140	278	15,354	923	26	88,181	821	563
Corporations.....	23	66,549	3.1	899	...	203	16,112	2,803	10	42,066	2,802	842
Tobacco (leaf), total.....	148	225,576	9.7	10,182	76	5,584	200,339	27,574	111	143,931	26,869	28,414
Individual proprietorships.....	28	5,077	9.4	183	27	72	2,346	734	23	(x)	(x)	(x)
Partnerships.....	22	15,896	9.3	230	49	80	3,630	1,315	21	(x)	(x)	(x)
Corporations.....	98	204,603	9.8	9,769	...	5,432	194,363	25,520	67	123,275	24,817	25,995
Wool, mohair, total.....	271	513,313	4.9	11,920	191	1,918	173,947	63,887	223	487,854	62,609	67,066
Corporations.....	140	369,918	5.2	9,588	...	1,394	146,217	47,887	117	353,294	46,653	50,123
Unincorporated businesses.....	131	143,395	4.2	2,332	191	924	27,730	16,005	106	134,560	15,956	16,943
Miscellaneous inedible farm products, total.....	188	378,848	4.3	6,701	129	1,483	117,297	28,999	145	290,144	28,258	21,692
Corporations.....	86	293,942	4.6	5,738	...	1,109	99,611	25,768	72	265,639	25,656	19,411
Unincorporated businesses.....	102	84,906	3.3	963	129	374	17,686	3,231	73	24,505	2,602	2,281
Automotive												
Automobiles, other motor vehicles:												
Automobiles, new and used.....	730	902,083	6.8	31,397	516	9,331	619,207	52,565	556	780,410	47,163	38,838
Individual proprietorships.....	309	135,175	6.5	2,866	258	1,019	55,919	6,100	222	108,991	5,072	4,410
Partnerships.....	151	113,719	5.8	2,589	258	1,035	57,138	5,663	117	100,988	5,298	4,048
Corporations.....	270	653,189	7.0	25,942	...	7,277	506,150	40,802	217	570,431	36,793	30,380
Trucks, tractors (road type).....	1,540	548,788	15.4	48,001	985	14,903	933,679	69,490	1,272	498,640	62,468	55,398
Corporations.....	687	339,890	15.9	32,177	...	4,175	607,949	43,155	564	309,956	38,696	34,425
Unincorporated businesses.....	853	208,898	14.7	15,824	985	5,728	325,730	26,335	708	188,684	23,772	20,973
Automotive equipment, tires and tubes:												
Automotive parts, accessories.....	11,059	2,325,491	22.4	315,227	7,632	102,795	6,096,959	439,857	9,766	2,193,990	419,592	385,035
Individual proprietorships.....	3,837	375,258	22.9	48,025	3,151	17,820	929,862	74,016	3,347	(x)	(x)	(x)
Partnerships.....	2,723	381,727	21.5	43,560	4,470	16,231	861,246	75,604	2,367	356,768	70,917	65,301
Corporations.....	4,483	1,563,291	22.5	222,888	...	68,483	4,289,606	288,558	4,038	1,481,131	277,196	254,345
Other forms of organization.....	16	5,215	23.6	754	11	261	16,245	1,279	14	(x)	(x)	(x)
Garage equipment, tools.....	390	76,967	22.4	9,995	243	2,978	194,480	12,138	336	71,100	11,600	10,872
Individual proprietorships.....	155	14,627	21.4	1,538	129	612	31,407	2,650	135	13,994	2,607	2,216
Partnerships.....	65	9,954	18.8	951	114	395	20,264	1,397	54	8,807	1,248	1,334
Corporations.....	170	51,386	23.4	7,506	...	1,971	142,809	8,091	147	48,299	7,745	7,422
Tires, tubes.....	974	239,260	17.8	20,014	754	6,322	389,571	32,600	818	204,766	30,756	30,236
Individual proprietorships.....	371	40,312	17.4	3,410	315	1,266	64,733	5,761	306	36,360	5,307	5,270
Partnerships.....	265	42,364	17.6	3,345	439	1,330	67,897	6,491	226	39,494	6,138	5,754
Corporations.....	338	156,584	18.0	13,259	...	3,726	256,941	20,348	286	128,912	19,311	19,211

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS--Continued												
Electrical Goods												
Electrical goods (general line), total.....	540	1,521,874	10.2	92,550	33	26,305	1,790,540	180,193	521	1,506,515	177,826	141,733
Individual proprietorships.....	9	4,018	11.7	253	7	91	4,791	638	8	(x)	(x)	(x)
Partnerships.....	15	16,729	9.7	892	26	266	17,730	1,590	15	16,729	1,590	1,334
Corporations.....	516	1,501,127	10.3	91,405	...	25,948	1,768,019	177,965	498	(x)	(x)	(x)
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials....	1,890	717,026	15.1	62,495	1,181	17,785	1,158,009	87,551	1,607	660,628	82,868	73,640
Corporations.....	962	537,041	15.5	50,600	...	13,584	928,536	63,880	829	492,360	60,495	54,465
Unincorporated businesses.....	928	179,985	13.8	11,895	1,181	4,201	229,473	23,671	778	168,268	22,373	19,175
Apparatus and equipment.....	495	147,646	21.7	18,931	320	5,366	353,041	21,304	399	129,700	19,909	18,323
Individual proprietorships.....	166	20,208	18.0	1,884	149	688	36,638	2,445	134	17,383	2,314	2,012
Partnerships.....	89	17,498	23.3	2,248	171	793	43,263	2,813	72	16,273	2,712	2,473
Corporations.....	240	109,940	22.1	14,799	...	3,885	273,140	16,046	193	96,044	14,883	13,838
Electrical appliances, specialties:												
Electrical appliances (general line).....	365	769,714	12.8	55,162	107	14,407	1,067,636	85,416	335	750,918	84,177	63,197
Individual proprietorships.....	35	17,010	13.6	1,091	31	312	18,673	1,782	31	(x)	(x)	(x)
Partnerships.....	43	46,439	13.1	3,063	76	865	68,684	4,653	41	(x)	(x)	(x)
Corporations.....	287	706,265	12.7	51,008	...	13,230	980,279	78,981	263	688,352	77,825	58,637
Radios, television sets.....	1,210	491,215	15.4	41,213	781	12,157	803,109	56,858	1,005	449,530	52,822	46,233
Individual proprietorships.....	437	53,738	17.2	4,387	378	1,672	87,455	8,953	358	48,459	8,353	7,662
Partnerships.....	229	42,526	16.2	2,960	403	1,183	60,310	6,140	194	40,483	5,890	5,175
Corporations.....	544	394,951	15.0	33,866	...	9,302	655,344	41,765	453	360,588	38,579	33,396
Refrigerators, equipment (household).....	239	443,158	9.5	24,185	73	6,661	476,300	44,765	204	434,265	43,884	31,128
Individual proprietorships.....	31	5,850	13.4	364	28	131	7,022	669	23	5,418	642	524
Partnerships.....	27	33,147	10.6	1,869	45	511	32,319	2,847	24	32,494	2,775	2,203
Corporations.....	181	404,161	9.4	21,952	...	6,019	436,959	41,249	157	396,353	40,467	28,401
Miscellaneous appliances, specialties.....	704	333,933	15.3	27,382	382	7,767	522,340	38,784	572	315,597	36,684	29,512
Individual proprietorships.....	221	32,097	15.8	2,152	192	754	41,506	3,354	172	28,750	2,981	2,469
Partnerships.....	112	34,584	14.0	2,139	190	780	48,635	3,907	86	31,786	3,696	3,025
Corporations.....	371	267,252	15.4	23,091	...	6,233	432,199	31,523	314	255,061	30,007	24,014
Hardware, Plumbing, Heating												
Hardware:												
General line (with industrial department)..	361	1,196,485	15.1	122,712	28	35,173	2,238,494	221,391	353	1,192,543	220,251	198,502
Corporations.....	338	1,172,875	15.1	120,244	...	34,484	2,193,643	216,608	330	1,168,933	215,468	193,922
Unincorporated businesses.....	23	23,610	17.2	2,468	28	689	44,851	4,783	23	23,610	4,783	4,580
General line (without industrial department)	312	501,622	14.7	47,966	112	13,931	860,222	87,781	296	487,971	87,002	76,040
Corporations.....	238	459,296	14.7	44,301	...	12,774	794,273	79,417	226	446,524	78,682	68,453
Unincorporated businesses.....	74	42,326	14.9	3,665	112	1,157	65,949	8,364	70	41,447	8,320	7,587
Specialty lines.....	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019	1,198	289,633	54,562	49,156
Corporations.....	636	205,682	20.2	24,782	...	7,280	456,984	38,083	529	190,923	36,793	33,575
Unincorporated businesses.....	844	110,208	16.2	8,392	1,119	2,975	163,968	18,936	669	98,710	17,769	15,581
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468	1,764	1,175,360	169,494	141,244
Corporations.....	1,263	1,015,851	14.0	86,265	...	22,702	1,557,103	147,440	1,159	986,190	143,534	120,201
Unincorporated businesses.....	700	200,081	13.2	13,089	896	4,506	251,864	27,028	605	189,170	25,960	21,043
Heating (inc. stoves, ranges).....	558	175,069	17.7	16,253	260	4,467	311,503	21,985	437	158,782	20,251	17,864
Corporations.....	335	139,974	18.2	13,834	...	3,578	260,729	18,145	269	129,966	16,788	14,963
Unincorporated businesses.....	223	35,095	15.8	2,419	260	889	50,774	3,840	168	28,816	3,463	2,901
Plumbing fixtures, supplies.....	902	325,501	16.0	29,097	574	7,890	544,617	49,148	748	298,282	46,737	38,190
Corporations.....	417	223,227	17.2	22,965	...	5,765	423,460	35,588	356	206,048	34,028	28,078
Unincorporated businesses.....	485	102,274	13.4	6,132	574	2,125	121,157	13,560	392	92,234	12,709	10,112
Air conditioning, ventilating equipment....	325	96,458	21.9	13,128	149	3,816	261,254	15,024	262	88,371	14,176	13,110
Corporations.....	192	74,188	22.6	10,901	...	3,119	217,582	12,153	160	68,805	11,469	10,597
Unincorporated businesses.....	133	22,270	19.2	2,227	149	697	43,672	2,871	102	19,566	2,707	2,513
Lumber, Construction Materials												
Lumber, millwork:												
Direct mill shippers.....	965	1,055,673	5.4	26,814	615	5,192	483,947	3,444	123	177,495	2,706	2,507
Corporations.....	446	737,902	5.5	21,224	...	3,673	383,423	2,768	66	134,253	2,118	1,854
Unincorporated businesses.....	519	317,771	5.3	5,590	615	1,519	100,524	676	57	43,242	588	653
Distributors with yards.....	2,347	1,737,947	14.0	141,408	1,098	42,077	2,625,785	194,152	2,031	1,627,029	186,199	146,430
Individual proprietorships.....	513	138,515	14.2	9,921	412	4,037	184,802	13,731	425	124,476	12,617	10,020
Partnerships.....	408	179,260	13.8	10,990	686	4,559	218,509	15,802	329	155,341	13,813	12,489
Corporations.....	1,422	1,415,835	14.0	120,180	...	33,414	2,218,885	164,070	1,273	1,342,875	159,220	123,451
Other forms of organization.....	4	4,337	14.1	317	...	67	3,589	549	4	4,337	549	470
Other construction materials:												
Brick, tile, terra cotta.....	272	99,606	15.6	7,987	127	2,162	149,779	5,892	192	73,218	5,570	4,703
Corporations.....	160	78,261	16.1	6,842	...	1,726	126,342	4,609	116	56,061	4,379	3,761
Unincorporated businesses.....	112	21,345	13.9	1,145	127	436	23,437	1,283	76	17,157	1,191	942
Cement, lime, plaster.....	205	109,743	20.3	12,045	88	3,431	234,523	5,477	184	95,904	5,420	4,819
Individual proprietorships.....	39	9,182	15.5	684	32	242	13,171	421	33	(x)	(x)	(x)
Partnerships.....	27	11,834	17.7	895	56	301	17,018	669	25	(x)	(x)	(x)
Corporations.....	139	88,727	21.1	10,466	...	2,888	204,334	4,387	126	76,088	4,342	3,732

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS—Continued												
Lumber, Construction Materials—Continued												
Other construction materials—Continued												
Glass (building).....	343	109,964	28.4	20,750	221	5,787	381,605	13,129	299	107,052	12,884	10,088
Corporations.....	160	85,165	28.3	16,507	...	4,369	296,678	10,208	144	83,509	10,013	8,016
Unincorporated businesses.....	183	24,799	27.0	4,243	221	1,418	8,927	2,921	155	23,543	2,871	2,072
Sand, gravel, crushed stone.....	200	87,098	24.9	10,036	122	2,983	210,724	2,617	86	71,893	2,577	2,014
Corporations.....	94	75,940	23.4	8,420	...	2,414	177,052	2,339	57	67,199	2,311	1,765
Unincorporated businesses.....	106	11,158	35.1	1,616	122	569	33,672	278	29	4,694	266	249
Ready-mixed concrete distributors.....	358	175,403	33.7	30,098	170	9,104	617,505	4,219	231	149,276	3,987	3,548
Corporations.....	214	146,958	33.1	25,189	170	7,330	514,034	3,651	158	128,448	3,454	3,126
Unincorporated businesses.....	144	28,445	36.9	4,909	170	1,774	103,471	568	73	20,828	533	422
Roofing, siding, insulation.....	345	173,772	14.2	13,337	156	3,702	261,893	14,955	282	159,879	13,462	10,418
Individual proprietorships.....	68	13,360	12.4	738	56	258	14,112	1,223	51	10,577	1,042	883
Partnerships.....	48	17,214	19.7	1,267	100	572	24,860	1,555	38	13,210	1,273	944
Corporations.....	229	143,198	13.7	11,332	...	2,872	222,921	12,177	193	136,092	11,154	8,591
Miscellaneous construction materials.....	855	385,530	20.1	41,432	375	12,626	795,034	33,192	693	346,881	31,356	25,077
Individual proprietorships.....	181	30,214	20.7	3,040	139	1,159	66,875	2,724	134	(x)	(x)	(x)
Partnerships.....	137	40,851	17.2	3,486	235	1,313	70,141	3,599	105	38,143	3,377	2,739
Corporations.....	534	314,018	20.4	34,805	...	10,110	655,390	26,769	452	282,667	25,470	20,421
Other forms of organization.....	3	447	28.2	101	1	44	2,628	100	2	(x)	(x)	(x)
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443	973	201,241	30,127	31,285
Individual proprietorships.....	488	47,127	24.6	5,453	418	1,807	99,872	7,220	368	41,624	6,662	6,925
Partnerships.....	232	36,513	21.8	3,975	404	1,238	75,121	5,661	185	(x)	(x)	(x)
Corporations.....	499	135,656	24.4	19,025	...	4,992	354,135	19,468	417	126,847	18,325	19,066
Other forms of organization.....	4	634	26.6	111	2	30	1,653	94	3	(x)	(x)	(x)
Office machines, equipment.....	896	104,172	28.1	17,243	661	5,683	358,735	13,352	710	83,509	12,308	10,425
Corporations.....	216	56,576	25.6	9,167	...	2,710	195,470	6,611	186	41,760	6,021	5,167
Unincorporated businesses.....	680	47,596	31.1	8,076	661	2,973	163,265	6,741	524	41,749	6,287	5,258
Restaurant, hotel supplies (principally nonfood).....	835	194,807	22.4	24,273	638	7,075	456,614	32,117	682	185,371	31,060	29,489
Individual proprietorships.....	309	24,252	21.1	2,384	264	872	46,513	4,341	242	21,932	4,074	3,908
Partnerships.....	197	30,240	19.6	2,744	374	965	55,849	5,296	163	28,133	5,060	4,709
Corporations.....	329	140,315	23.3	19,145	...	5,238	354,252	22,480	277	138,306	21,926	20,872
Store machines, fixtures.....	1,480	271,086	23.1	33,347	1,119	9,489	615,033	33,347	1,171	238,259	30,519	31,878
Corporations.....	501	161,590	24.4	22,733	...	5,769	413,187	19,379	410	144,899	18,103	19,496
Unincorporated businesses.....	979	109,496	21.2	10,614	1,119	3,720	201,846	13,968	761	93,360	12,416	12,382
Other commercial machines, equipment.....	380	80,030	24.3	9,079	295	2,408	164,962	9,066	293	68,898	8,282	7,251
Corporations.....	141	51,219	27.2	6,770	...	1,511	122,184	5,837	108	46,123	5,382	4,518
Unincorporated businesses.....	239	28,811	19.8	2,309	295	897	42,778	3,229	185	22,775	2,900	2,733
Construction machinery, equipment, total.....	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060	777	745,068	125,905	101,702
Individual proprietorships.....	165	44,144	14.6	2,931	137	840	54,170	5,844	120	(x)	(x)	(x)
Partnerships.....	115	61,469	15.6	4,325	206	1,297	85,803	9,275	96	56,638	8,605	6,930
Corporations.....	653	680,658	16.7	67,043	...	15,679	1,258,635	116,925	560	651,837	112,294	90,314
Other forms of organization.....	3	290	36.2	50	1	16	850	16	1	(x)	(x)	(x)
Farm-dairy machinery, equipment, total.....	883	485,297	11.6	28,568	521	8,152	544,941	57,762	707	435,187	53,100	39,292
Individual proprietorships.....	251	41,659	13.9	2,562	215	898	50,777	5,080	204	36,654	4,735	3,883
Partnerships.....	183	54,508	13.4	3,044	305	1,007	57,361	6,799	145	50,115	6,223	4,764
Corporations.....	442	386,217	11.0	22,732	...	6,063	431,982	44,478	351	345,505	40,737	29,735
Other forms of organization.....	7	2,913	15.7	230	1	184	4,821	1,405	7	2,913	1,405	910
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment(gen. line).....	241	331,219	17.3	36,610	42	9,728	709,161	46,727	224	323,017	45,687	41,084
Individual proprietorships.....	18	6,824	19.0	678	14	208	12,986	881	14	6,592	864	789
Partnerships.....	19	13,442	16.3	1,096	28	333	20,776	2,146	16	12,877	2,040	2,007
Corporations.....	204	310,953	17.3	34,836	...	9,187	675,399	43,700	194	303,548	42,783	38,288
Belting, hose, packing.....	233	60,311	21.5	8,183	112	1,921	145,883	7,330	195	55,982	6,794	6,615
Individual proprietorships.....	64	5,301	21.7	529	58	201	10,362	719	47	4,716	761	659
Partnerships.....	31	6,996	16.2	595	54	155	11,079	913	31	6,996	913	874
Corporations.....	138	48,014	22.2	7,059	...	1,565	124,442	5,698	117	44,270	5,120	5,082
Machine tools.....	528	178,675	16.6	17,048	399	3,687	302,878	16,489	395	135,087	15,693	14,782
Individual proprietorships.....	164	17,637	17.1	1,413	140	445	26,031	2,124	123	15,099	1,932	1,791
Partnerships.....	135	30,871	13.2	1,652	259	488	29,573	3,154	99	22,175	2,914	2,738
Corporations.....	229	130,167	17.4	13,983	...	2,754	247,274	11,211	173	97,813	10,847	10,253
Mine, mill supplies.....	639	332,594	16.4	31,884	372	8,770	592,628	44,507	521	301,864	42,110	35,899
Corporations.....	346	274,078	16.3	27,064	...	7,246	499,043	37,296	294	252,004	35,530	30,277
Unincorporated businesses.....	293	58,516	16.7	4,820	372	1,524	93,585	7,211	227	49,860	6,580	5,622
Oil well, oil refining supplies.....	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217	870	652,654	94,264	72,001
Individual proprietorships.....	146	34,787	15.8	2,396	108	849	52,528	3,254	118	29,769	3,052	2,310
Partnerships.....	95	36,889	15.6	2,264	164	743	42,296	4,813	82	35,896	4,667	3,319
Corporations.....	786	646,375	8.5	26,138	...	7,507	535,290	94,150	670	586,989	86,545	66,372
Printing machinery, supplies (exc. paper).....	215	52,001	21.3	6,132	119	1,443	111,359	5,587	159	46,930	5,284	4,428
Corporations.....	104	35,008	22.5	4,696	...	1,018	82,239	3,650	78	31,440	3,438	2,856
Unincorporated businesses.....	111	16,993	19.0	1,436	119	425	29,120	1,937	81	15,490	1,846	1,572

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousands dollars)	Number	Sales, entire year (Thousands dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousands dollars)	Beginning of year (Thousands dollars)
MERCHANT WHOLESALERS—Continued												
Machinery, Equipment, Supplies—Continued												
Industrial machinery, equipment, supplies—Con.												
Rope, cordage.....	111	75,134	8.9	4,010	53	787	67,884	5,828	88	70,978	5,786	5,956
Corporations.....	70	50,533	11.2	3,485	...	651	59,602	4,843	55	47,436	4,805	5,110
Unincorporated businesses.....	41	24,601	4.4	525	53	136	8,282	985	33	23,542	981	846
Used machinery, equipment.....	176	41,728	23.1	4,513	146	1,174	79,630	10,443	128	33,619	6,393	4,754
Corporations.....	56	24,644	24.6	3,130	...	779	58,335	7,933	40	21,011	4,188	3,046
Unincorporated businesses.....	120	17,084	20.9	1,383	146	395	21,295	2,510	88	12,608	2,205	1,708
Miscellaneous industrial machinery, supplies.....	4,134	1,210,276	19.1	130,482	2,458	36,154	2,516,776	161,982	3,259	1,097,873	152,771	141,434
Individual proprietorships.....	1,319	143,138	19.0	12,103	1,133	4,227	243,557	17,389	962	(x)	(x)	(x)
Partnerships.....	768	172,357	16.6	13,441	1,320	4,353	264,170	22,236	608	152,785	20,402	18,225
Corporations.....	2,038	890,682	19.7	104,648	...	27,504	2,004,523	122,164	1,681	819,622	117,330	110,085
Other forms of organization.....	9	4,099	16.7	290	5	70	4,526	193	8	(x)	(x)	(x)
Professional equipment, supplies:												
Dental supplies.....	472	96,751	26.0	15,325	254	4,997	285,019	18,650	432	88,191	18,432	18,299
Corporations.....	251	78,961	27.1	13,377	...	4,182	248,860	15,357	234	70,902	15,229	15,220
Unincorporated businesses.....	221	17,790	21.4	1,948	254	815	36,159	3,293	198	17,289	3,203	3,079
Religious supplies.....	145	18,878	25.1	2,630	129	1,108	47,631	4,129	130	17,656	4,084	3,742
Corporations.....	49	11,091	29.2	1,996	...	781	35,463	2,236	47	(x)	(x)	(x)
Unincorporated businesses.....	96	7,787	19.4	634	129	327	12,168	1,893	83	(x)	(x)	(x)
School equipment, supplies.....	252	65,601	19.8	7,837	167	2,468	147,536	9,589	214	60,840	9,340	8,531
Corporations.....	111	46,860	21.6	6,440	...	1,918	120,160	6,744	98	43,898	6,573	6,021
Unincorporated businesses.....	141	18,741	15.4	1,397	167	550	27,376	2,845	116	16,942	2,767	2,510
Surgical, medical, hospital equipment, supplies.....	717	216,383	22.8	28,971	386	8,062	544,210	30,205	609	200,307	28,791	27,595
Corporations.....	391	173,691	23.6	24,783	...	6,599	464,970	24,022	340	161,153	22,994	22,111
Unincorporated businesses.....	326	42,692	19.7	4,188	386	1,463	79,240	6,183	269	39,154	5,797	5,484
Miscellaneous professional equipment, supplies.....	1,010	173,541	31.1	33,987	544	12,563	649,555	28,261	873	164,578	27,498	25,681
Individual proprietorships.....	243	18,764	26.1	2,757	214	1,138	53,153	2,400	190	(x)	(x)	(x)
Partnerships.....	204	25,059	29.0	4,258	330	1,731	84,877	3,779	166	23,015	3,462	3,118
Corporations.....	560	128,488	32.4	26,820	...	9,633	508,638	21,904	515	123,545	21,605	20,389
Other forms of organization.....	3	1,230	22.0	152	...	61	2,887	178	2	(x)	(x)	(x)
Service establishment equipment, supplies:												
Barber, beauty supplies.....	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323	952	95,792	19,554	19,748
Corporations.....	316	50,607	36.8	10,512	...	3,558	199,708	9,812	298	48,998	9,618	9,724
Unincorporated businesses.....	747	49,621	28.4	6,444	883	2,699	126,056	10,511	654	46,794	9,936	10,024
Laundry, dry cleaning equipment, supplies.....	388	114,022	21.2	12,496	234	3,375	225,889	14,115	333	108,272	13,541	13,798
Corporations.....	202	90,504	21.5	10,580	...	2,722	190,860	11,284	181	86,444	10,890	11,182
Unincorporated businesses.....	186	23,518	19.7	1,916	234	653	35,029	2,831	152	21,828	2,651	2,616
Shoe findings.....	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734	1,133	313,848	46,210	47,586
Corporations.....	454	198,806	12.8	14,072	...	3,345	236,461	29,962	385	185,743	29,045	29,746
Unincorporated businesses.....	853	135,238	10.5	5,520	1,077	2,002	103,439	17,772	748	128,105	17,165	17,840
Undertakers' supplies.....	102	10,083	28.1	1,527	73	505	28,347	1,740	83	8,981	1,723	1,604
Corporations.....	33	5,328	33.6	1,160	...	348	21,342	1,059	29	4,924	1,048	1,026
Unincorporated businesses.....	69	4,755	22.0	367	73	157	7,005	681	54	4,057	675	578
Upholsterers' supplies.....	190	45,504	18.3	4,354	137	1,301	77,626	7,724	163	42,377	7,136	6,047
Individual proprietorships.....	71	12,045	15.3	887	66	286	15,996	2,043	58	10,931	1,759	1,351
Partnerships.....	38	7,337	15.7	498	71	172	8,915	1,225	34	6,935	1,187	1,030
Corporations.....	81	26,122	20.4	2,969	...	847	52,715	4,456	71	24,511	4,190	3,666
Miscellaneous service equipment, supplies.....	1,190	163,261	23.2	20,715	908	6,272	395,427	19,677	924	148,353	18,756	16,860
Individual proprietorships.....	507	33,746	23.0	3,618	440	1,377	70,644	4,242	384	30,178	4,034	3,584
Partnerships.....	257	29,786	23.1	3,204	466	1,103	63,444	3,435	203	27,327	3,153	2,933
Corporations.....	421	98,983	23.3	13,743	...	3,746	258,689	11,951	332	90,102	11,520	10,304
Other forms of organization.....	5	746	27.7	150	2	46	2,650	49	5	746	49	39
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies.....	196	56,175	23.7	5,991	85	1,753	122,058	6,343	139	36,736	5,252	4,671
Corporations.....	117	47,044	23.6	5,189	...	1,433	104,287	4,812	81	29,218	3,884	3,404
Unincorporated businesses.....	79	9,131	24.0	802	85	320	17,771	1,531	58	7,518	1,368	1,267
Railroad equipment, supplies.....	84	69,910	17.6	5,597	29	828	98,647	5,324	53	50,111	5,195	4,198
Individual proprietorships.....	16	6,313	7.3	143	12	42	2,597	164	7	(x)	(x)	(x)
Partnerships.....	10	3,433	13.2	124	17	39	3,129	470	9	(x)	(x)	(x)
Corporations.....	58	60,164	19.0	5,330	...	747	92,921	4,690	37	45,754	4,566	3,713
Marine equipment, supplies.....	334	113,560	19.0	11,519	179	3,009	211,596	17,516	270	105,430	16,561	15,774
Corporations.....	191	84,744	19.6	9,263	...	2,270	168,593	13,510	156	79,441	12,859	12,050
Unincorporated businesses.....	143	28,816	17.2	2,256	179	739	43,003	4,006	114	25,989	3,702	3,724
Other transportation equipment, supplies.....	43	11,559	19.6	1,364	20	303	24,558	1,524	29	10,418	1,484	1,295
Individual proprietorships.....	11	541	16.4	48	9	13	748	41	7	460	38	31
Partnerships.....	6	1,346	16.4	142	11	46	2,397	221	3	873	221	159
Corporations.....	26	9,672	20.3	1,174	...	244	21,413	1,262	19	9,085	1,225	1,105

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS—Continued												
Metals, Metal Work (Exc. Scrap)												
Iron, steel, and products, total.....	1,545	1,551,841	13.7	116,112	725	28,516	2,115,833	156,207	1,150	1,200,693	150,489	124,450
Corporations.....	989	1,342,702	13.8	103,750	...	24,967	1,889,986	137,311	774	1,025,479	132,452	109,316
Unincorporated businesses.....	556	209,139	13.0	12,362	725	3,549	225,847	18,896	376	175,214	18,037	15,134
Nonferrous metals, metal work, total.....	258	504,874	7.2	21,181	102	5,052	378,665	36,239	204	478,021	35,274	27,762
Individual proprietorships.....	45	13,853	11.2	665	43	189	12,001	1,042	37	12,178	1,009	1,015
Partnerships.....	34	15,979	11.7	877	59	242	14,113	1,930	27	15,355	1,912	1,998
Corporations.....	179	475,042	7.0	19,639	...	4,621	352,551	33,267	140	450,488	32,353	24,749
Waste Materials												
Iron, steel scrap, total.....	3,054	1,699,428	9.6	85,058	2,744	27,981	1,561,707	52,608	2,178	1,366,653	49,967	45,059
Individual proprietorships.....	1,581	173,910	15.6	12,516	1,258	5,864	241,078	9,528	1,013	146,491	9,005	7,702
Partnerships.....	803	271,384	11.7	14,963	1,483	6,486	295,021	11,574	627	244,102	10,776	10,015
Corporations.....	663	1,252,441	8.3	57,381	...	15,543	1,017,863	31,398	531	974,367	30,078	27,197
Other forms of organization.....	7	1,693	19.5	198	3	88	3,745	108	7	1,693	108	145
Other scrap, waste materials, total.....	4,663	999,872	15.6	82,488	4,666	31,836	1,531,018	50,470	3,070	880,862	47,692	45,272
Individual proprietorships.....	2,412	203,855	15.6	15,462	2,035	7,600	295,856	10,160	1,396	(x)	(x)	(x)
Partnerships.....	1,344	262,008	13.5	15,955	2,631	7,612	314,815	13,136	937	232,389	12,492	11,607
Corporations.....	893	525,612	16.8	50,585	...	16,437	912,159	26,914	731	477,347	25,417	24,589
Other forms of organization.....	8	8,397	10.8	486	...	187	8,188	260	6	(x)	(x)	(x)
Other Merchant Wholesalers												
Amusement, sporting goods:												
Cameras, photographic goods.....	459	173,329	16.9	14,328	250	4,378	278,566	18,727	373	167,230	18,267	16,274
Individual proprietorships.....	158	15,146	18.9	1,230	142	581	25,863	1,936	119	13,044	1,864	1,663
Partnerships.....	65	16,486	15.1	1,227	108	442	24,583	1,826	58	16,169	1,809	1,752
Corporations.....	236	141,697	16.9	11,871	...	3,355	228,120	14,965	196	138,017	14,594	12,859
Sporting goods, toys, games.....	1,727	386,073	17.4	35,166	1,455	11,511	662,165	52,130	1,369	356,133	48,853	43,691
Individual proprietorships.....	686	60,139	16.6	4,280	650	1,821	86,867	9,735	518	52,800	9,078	8,014
Partnerships.....	417	74,254	15.6	4,567	802	2,035	92,740	10,026	350	67,984	9,273	8,242
Corporations.....	620	249,815	18.2	26,124	...	7,621	479,041	32,188	497	233,484	30,321	27,265
Other forms of organization.....	4	1,865	18.1	195	3	34	3,517	181	4	1,865	181	170
Other recreation goods.....	40	7,352	16.5	550	37	205	11,135	541	29	(x)	(x)	(x)
Individual proprietorships.....	17	2,659	14.1	129	14	49	2,482	170	12	2,158	158	152
Partnerships.....	12	2,284	12.8	123	23	54	2,771	237	8	1,863	214	146
Corporations.....	11	2,409	22.7	298	...	102	5,882	134	9	(x)	(x)	(x)
Books, periodicals, newspapers, total.....	1,601	459,950	18.0	51,837	1,040	22,449	1,027,492	28,049	1,080	340,977	27,082	24,350
Individual proprietorships.....	649	78,619	15.2	6,320	569	3,749	129,360	3,479	358	(x)	(x)	(x)
Partnerships.....	264	70,876	16.2	6,835	469	3,623	139,669	2,708	182	54,921	2,589	2,377
Corporations.....	684	308,404	19.1	38,475	...	14,995	754,812	21,788	538	237,582	21,167	18,866
Other forms of organization.....	4	2,051	14.1	207	2	82	3,651	74	2	(x)	(x)	(x)
Coal, coke:												
Direct shippers (without yards).....	640	1,471,620	3.2	25,531	161	5,174	462,749	2,540	52	109,326	2,133	1,158
Individual proprietorships.....	103	59,554	6.7	1,847	77	634	37,192	340	10	1,483	117	85
Partnerships.....	57	55,203	4.1	1,029	83	290	20,606	49	5	1,475	43	53
Corporations.....	477	1,355,872	3.0	22,638	...	4,242	404,632	2,151	37	106,368	1,973	1,019
Other forms of organization.....	3	991	10.4	17	1	8	319	...	...	...	...	...
Distributors with yards.....	342	605,664	6.6	20,772	100	6,137	384,317	62,090	298	595,007	61,545	41,134
Corporations.....	245	510,312	6.9	18,300	...	5,327	335,960	59,980	218	501,301	59,499	39,720
Unincorporated businesses.....	97	95,352	5.4	2,472	100	810	48,357	2,110	80	93,706	2,046	1,414
Farm supplies:												
Feed.....	857	609,325	6.3	18,289	671	6,321	339,019	22,620	695	449,246	21,316	20,449
Individual proprietorships.....	337	103,662	7.1	3,069	284	1,332	58,592	3,699	277	(x)	(x)	(x)
Partnerships.....	222	119,155	6.2	3,137	386	1,320	59,648	5,258	185	103,227	5,051	4,662
Corporations.....	289	383,012	6.0	11,871	...	3,539	216,478	13,259	226	272,566	12,369	11,391
Other forms of organization.....	9	3,496	13.2	212	1	130	4,301	404	7	(x)	(x)	(x)
Fertilizers, agricultural chemicals.....	244	149,336	11.8	7,516	124	2,295	141,322	10,550	168	92,829	10,167	8,839
Individual proprietorships.....	78	13,482	15.2	876	67	368	17,246	803	58	(x)	(x)	(x)
Partnerships.....	35	18,937	13.4	1,315	57	405	25,795	1,609	24	13,871	1,599	1,415
Corporations.....	128	114,594	11.1	5,093	...	1,429	93,782	7,831	85	66,591	7,522	6,501
Other forms of organization.....	3	2,323	17.0	232	...	93	4,499	307	1	(x)	(x)	(x)
Seeds.....	483	327,450	15.0	27,878	305	10,302	515,069	42,476	426	304,312	41,574	39,757
Corporations.....	254	243,202	16.5	24,176	...	8,673	433,155	31,820	232	230,506	31,111	28,487
Unincorporated businesses.....	229	84,248	10.7	3,702	305	1,629	81,914	10,656	194	73,806	10,463	11,270
Miscellaneous farm supplies.....	74	185,488	5.0	5,253	46	1,816	96,591	14,319	63	165,054	14,208	15,413
Corporations.....	39	119,231	4.6	3,335	...	1,092	60,828	11,659	35	99,810	11,659	13,176
Unincorporated businesses.....	35	66,257	5.8	1,918	46	724	35,763	2,660	28	65,244	2,549	2,237
Jewelry:												
Jewelry (general line).....	387	204,586	16.3	18,666	301	4,580	349,207	37,040	361	197,404	36,111	32,680
Individual proprietorships.....	88	16,385	15.7	1,165	76	387	22,342	3,586	83	15,855	3,549	3,303
Partnerships.....	105	34,121	13.3	1,704	225	615	33,980	6,347	101	35,456	6,232	5,762
Corporations.....	194	154,080	17.0	15,797	...	3,578	292,885	27,107	177	148,093	26,330	23,615
Clocks, watches.....	443	108,598	16.7	9,134	375	2,145	173,093	21,405	371	98,560	20,530	17,539
Corporations.....	185	74,210	19.5	7,833	...	1,689	147,007	15,780	157	66,332	15,156	12,679
Unincorporated businesses.....	258	34,388	10.7	1,301	375	456	26,086	5,625	214	31,628	5,374	4,860

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, [*] November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MERCHANT WHOLESALERS—Continued												
Other Merchant Wholesalers—Continued												
Jewelry—Continued												
Precious stones, metals.....	526	205,200	7.1	6,675	519	1,152	117,049	43,580	466	189,459	40,147	40,444
Corporations.....	171	93,475	9.2	5,235	...	774	91,410	20,770	149	90,079	18,305	18,078
Unincorporated businesses.....	355	105,725	5.2	1,440	519	378	25,639	22,810	317	99,380	21,842	22,366
Watch materials, jewelers' tools, supplies.	274	43,099	21.5	5,511	268	1,928	104,151	7,525	226	36,396	7,273	6,321
Corporations.....	61	19,892	26.7	3,432	...	1,100	64,503	3,927	52	18,903	3,829	3,464
Unincorporated businesses.....	213	23,207	17.0	2,079	268	828	39,648	3,598	174	17,493	3,444	2,857
Costume jewelry.....	441	71,834	20.8	7,895	401	2,412	160,477	9,853	351	67,306	9,623	8,733
Individual proprietorships.....	186	10,940	21.2	824	175	403	18,185	1,356	138	9,419	1,269	1,344
Partnerships.....	109	17,302	17.8	1,369	226	488	28,867	2,281	95	16,929	2,252	2,199
Corporations.....	146	43,592	22.0	5,702	...	1,521	113,425	6,216	118	40,958	6,102	5,190
Miscellaneous jewelry.....	1,320	165,695	18.3	15,062	1,319	4,289	286,033	37,379	1,087	151,825	35,583	34,346
Corporations.....	298	85,762	22.2	10,926	...	2,711	203,889	17,406	250	78,340	16,593	16,464
Unincorporated businesses.....	1,022	79,933	14.1	4,136	1,319	1,578	82,144	19,973	837	72,885	18,990	17,882
Petroleum and products, total.....	1,196	750,220	8.6	30,807	705	8,822	582,059	34,060	754	464,288	22,983	28,152
Corporations.....	518	599,743	8.0	24,576	...	6,619	461,243	27,414	345	357,977	16,770	22,298
Unincorporated businesses.....	678	150,477	11.3	6,231	705	2,203	120,816	6,646	409	106,311	6,213	5,854
Merchant wholesalers, miscellaneous products:												
Flowers (cut), potted plants.....	545	129,848	19.0	14,056	425	4,285	246,985	4,065	283	95,419	3,867	3,406
Corporations.....	223	88,080	18.8	10,249	...	2,791	176,545	2,675	138	68,390	2,560	2,295
Unincorporated businesses.....	322	41,768	19.3	3,807	425	1,494	70,440	1,390	145	27,029	1,307	1,111
Bulbs, plants.....	91	17,896	25.2	2,465	55	860	50,232	882	55	14,339	843	817
Individual proprietorships.....	33	2,277	27.8	332	28	234	8,971	243	18	1,908	240	237
Partnerships.....	16	1,546	26.8	201	27	112	5,313	70	6	1,179	65	64
Corporations.....	42	14,073	24.6	1,932	...	514	35,948	569	31	11,252	538	516
Forest products (exc. lumber).....	393	147,673	14.1	11,376	309	4,481	228,368	10,497	233	86,252	9,756	7,681
Individual proprietorships.....	187	18,181	18.5	1,874	144	370	35,463	1,375	91	11,858	1,293	1,209
Partnerships.....	90	26,002	12.5	1,437	165	541	31,846	981	63	13,551	863	694
Corporations.....	116	103,490	13.7	8,065	...	2,970	161,059	8,141	79	60,843	7,600	5,778
General merchandise.....	183	720,247	10.0	41,870	70	12,347	753,879	68,397	157	678,033	68,291	64,115
Corporations.....	132	676,192	9.8	39,181	...	11,374	701,406	64,663	115	638,524	64,557	60,705
Unincorporated businesses.....	51	44,055	12.9	2,689	70	973	52,473	3,734	42	39,509	3,734	3,410
Leather goods.....	115	17,302	21.0	1,897	101	677	36,526	2,814	84	13,660	2,216	2,257
Individual proprietorships.....	51	2,905	21.2	255	45	113	5,422	400	34	2,039	341	370
Partnerships.....	27	3,566	20.7	326	56	143	7,136	515	23	3,142	492	482
Corporations.....	37	10,831	21.0	1,316	...	421	23,968	1,899	27	8,479	1,383	1,405
Oils and fats (inedible).....	68	181,070	6.4	5,817	36	1,541	105,799	12,243	53	78,466	12,206	6,461
Corporations.....	37	162,708	6.4	5,505	...	1,430	99,767	11,056	34	61,720	11,056	5,606
Unincorporated businesses.....	31	18,362	6.8	312	36	111	6,032	1,187	19	16,746	1,150	1,035
Textiles and materials, other than dry goods	636	264,872	11.1	15,502	503	5,515	279,714	24,849	477	242,518	23,191	26,071
Individual proprietorships.....	260	28,483	15.0	1,858	231	978	35,083	2,541	182	24,675	2,227	2,041
Partnerships.....	143	38,705	14.8	2,729	272	1,409	49,579	3,289	116	35,624	3,112	2,946
Corporations.....	233	197,684	9.9	10,915	...	3,128	195,052	19,019	179	182,219	17,852	21,084
Yarns (industrial).....	236	154,823	7.2	5,385	132	1,124	95,767	14,706	176	132,217	11,782	11,542
Individual proprietorships.....	54	8,554	10.4	285	51	107	5,114	804	43	7,358	755	825
Partnerships.....	41	47,543	3.4	689	81	177	12,941	3,038	32	43,567	2,399	2,340
Corporations.....	141	98,726	8.7	4,411	...	840	77,712	10,864	101	81,292	8,628	8,377
Kinds of business, n. e. c.....	2,367	855,190	10.0	39,727	1,769	11,786	758,901	72,574	1,502	692,223	67,873	67,810
Individual proprietorships.....	958	83,302	16.5	5,785	879	2,503	114,759	8,415	600	63,678	7,779	7,473
Partnerships.....	473	122,633	11.0	4,943	890	1,932	102,428	11,930	333	100,115	11,436	10,799
Corporations.....	933	648,699	9.0	28,948	...	7,335	540,754	52,140	566	527,874	48,569	49,437
Other forms of organization.....	3	556	14.9	51	...	16	960	89	3	556	89	101
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)												
Groceries, Confectionery, Meats												
Confectionery.....	133	355,338	12.0	14,924	6	4,210	298,915	15,820	121	347,964	15,548	10,839
Meats, meat products.....	734	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576	723	2,751,841	69,961	59,398
Other grocery, food specialties:												
Canned foods.....	167	655,242	7.7	16,339	2	5,315	315,818	45,780	159	630,285	37,640	23,271
Coffee, tea, spices.....	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Corporations.....	54	228,572	7.2	4,951	...	1,452	96,906	9,970	52	(x)	(x)	(x)
Flour.....	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Corporations.....	155	493,895	5.2	11,804	...	3,391	225,546	8,491	151	489,585	8,463	11,702
Miscellaneous grocery specialties.....	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030	81,167	1,309	2,222,016	79,954	81,087
Farm Products (Edible)												
Dairy, poultry products, total.....	707	880,074	13.4	60,977	12	17,682	1,162,426	32,932	650	863,908	32,407	32,042
Corporations.....	689	864,025	13.2	58,274	...	16,978	1,111,122	32,515	638	848,337	31,991	31,484
Unincorporated businesses.....	18	16,049	25.0	2,703	12	704	51,304	417	12	15,511	416	558

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Beer, Wines, Distilled Spirits												
Beer, ale.....	196	219,775	17.3	22,106	10	6,276	474,782	3,513	175	208,640	3,385	3,454
Wines, distilled spirits.....	58	528,571	7.4	10,059	6	2,102	188,311	19,094	54	424,565	18,811	24,103
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	89	157,876	27.3	15,800	1	4,153	291,709	12,709	76	149,522	12,436	14,083
Drug sundries.....	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Corporations.....	160	344,957	19.0	30,809	...	8,251	584,147	30,905	153	337,145	29,801	30,351
Industrial chemicals.....	478	1,472,119	8.7	48,002	8	10,512	908,015	62,824	436	1,128,035	62,284	51,133
Paints, varnishes:												
With glass, wallpaper.....	537	223,571	19.1	19,297	...	5,974	401,296	26,623	492	203,846	25,781	25,397
Without glass, wallpaper.....	162	130,146	18.4	11,362	3	2,835	206,592	14,831	147	126,672	14,522	13,803
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	41	797,902	6.7	7,896	8	2,460	155,475	25,368	40	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings.....	85	175,388	8.8	9,451	17	1,838	187,230	16,216	71	170,914	15,736	13,782
Corporations.....	74	168,453	8.8	9,161	...	1,744	181,855	15,315	61	(x)	(x)	(x)
Unincorporated businesses.....	11	6,935	9.5	290	17	94	5,375	901	10	(x)	(x)	(x)
Women's, children's clothing, furnishings..	60	54,500	11.9	3,248	11	688	66,464	6,108	51	50,968	5,772	5,432
Shoes, other footwear.....	35	123,858	11.8	7,894	...	1,865	148,426	16,403	33	(x)	(x)	(x)
Clothing, furnishings, n.e.c.....	16	30,752	12.1	2,271	3	375	39,813	2,290	15	(x)	(x)	(x)
Dry goods specialties, piece goods, notions:												
Hosiery, underwear.....	35	62,306	13.9	4,330	5	902	77,921	8,902	33	(x)	(x)	(x)
Piece goods.....	64	1,003,444	3.5	18,952	7	3,480	366,356	64,110	58	654,121	56,213	32,798
Other dry goods, notions.....	121	122,981	11.9	8,731	5	2,305	158,773	7,797	105	119,273	7,390	7,129
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	106	104,503	9.7	5,054	6	1,029	80,831	4,815	102	103,364	4,777	3,368
Office furniture.....	111	65,505	26.1	8,457	9	2,256	164,648	3,107	96	62,664	3,093	2,896
Home furnishings, floor coverings:												
Floor coverings.....	59	241,634	8.0	10,076	5	2,606	188,669	7,069	51	215,536	6,043	2,388
Miscellaneous home furnishings.....	100	122,493	9.4	5,510	11	1,467	105,893	7,512	82	112,411	6,994	5,340
Paper and Its Products												
Stationery, office supplies.....	184	60,680	21.8	8,256	...	2,340	156,504	6,591	170	55,889	6,580	5,518
Other paper products, total.....	121	131,706	12.8	9,909	13	2,778	188,935	13,884	114	129,548	13,825	12,705
Individual proprietorships.....	8	3,796	14.1	346	5	81	6,723	272	8	3,796	272	274
Partnerships.....	3	1,605	23.8	200	8	79	4,033	137	3	1,605	137	172
Corporations.....	110	126,305	12.7	9,363	...	2,618	178,179	13,475	103	124,147	13,416	12,259
Automotive Equipment, Tires and Tubes												
Automotive parts, accessories, total.....	359	792,829	13.2	57,900	26	19,544	1,273,242	163,379	348	784,978	149,025	150,192
Individual proprietorships.....	22	1,923	22.2	221	13	104	4,185	430	20	(x)	(x)	(x)
Partnerships.....	11	1,250	24.9	191	13	68	3,386	215	11	1,250	215	207
Corporations.....	326	789,656	13.1	57,488	...	19,372	1,265,671	162,734	317	(x)	(x)	(x)
Garage equipment, tools, total.....	106	30,458	28.0	4,420	2	979	85,499	3,186	89	26,144	3,061	2,691
Corporations.....	98	28,999	28.0	4,243	...	932	82,842	2,720	82	(x)	(x)	(x)
Unincorporated businesses.....	8	1,459	27.4	177	2	47	2,657	466	7	(x)	(x)	(x)
Tires, tubes, total.....	235	748,589	7.6	28,777	3	9,080	588,941	61,872	232	744,760	61,374	48,457
Corporations.....	230	748,135	7.6	28,747	...	9,070	588,529	61,773	227	744,306	61,275	48,376
Unincorporated businesses.....	5	454	13.9	30	3	10	412	99	5	454	99	81
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials....	168	394,731	6.6	11,128	4	2,851	230,763	39,179	150	376,304	37,228	29,948
Corporations.....	164	394,233	6.6	11,104	...	2,840	230,374	39,139	146	375,806	37,188	29,917
Unincorporated businesses.....	4	498	11.2	24	4	11	389	40	4	498	40	31
Apparatus and equipment.....	285	2,121,986	9.4	149,297	9	40,133	2,711,321	63,480	252	1,986,166	63,333	60,730
Electrical appliances, specialties:												
Radios, television sets.....	21	22,051	13.0	1,383	2	437	29,360	2,361	17	19,241	2,064	1,490
Individual proprietorships.....	6	1,645	20.0	201	2	74	4,270	305	5	(x)	(x)	(x)
Corporations.....	15	20,406	12.5	1,182	...	363	25,090	2,056	12	(x)	(x)	(x)
Electrical appliances, specialties, n.e.c..	195	189,040	8.8	8,603	4	2,531	169,202	17,858	164	176,716	17,542	14,403

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses* (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Hardware, Plumbing, Heating												
Hardware, total.....	110	78,050	17.1	8,150	9	1,609	148,041	7,964	108	(x)	(x)	(x)
Corporations.....	105	77,333	17.1	8,076	...	1,589	146,613	7,856	103	(x)	(x)	(x)
Unincorporated businesses.....	5	717	16.4	74	9	20	1,428	108	5	717	108	98
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	237	356,601	10.3	21,926	6	7,156	427,075	31,439	230	350,712	31,272	28,550
Corporations.....	230	353,580	10.3	21,692	...	7,079	422,447	31,111	225	(x)	(x)	(x)
Unincorporated businesses.....	7	3,021	12.0	234	6	77	4,628	328	5	(x)	(x)	(x)
Heating (inc. stoves, ranges).....	157	129,003	14.8	10,365	8	2,658	203,444	9,793	127	120,425	9,233	4,748
Individual proprietorships.....	4	476	17.4	35	2	11	607	27	3	(x)	(x)	(x)
Partnerships.....	5	1,266	15.7	87	6	31	1,751	126	2	(x)	(x)	(x)
Corporations.....	148	127,261	14.8	10,243	...	2,616	201,086	7,640	122	119,174	9,112	4,631
Plumbing fixtures, supplies.....	49	29,762	13.2	2,116	8	465	39,384	2,637	39	24,613	2,314	1,587
Individual proprietorships.....	4	878	19.4	56	3	32	1,086	125	4	878	125	83
Partnerships.....	3	437	14.4	28	5	11	571	35	3	437	35	30
Corporations.....	42	28,447	13.0	2,032	...	422	37,727	2,477	32	23,298	2,154	1,474
Air conditioning, ventilating equipment.....	77	71,111	19.0	7,936	2	1,890	150,279	2,899	73	67,347	2,795	2,435
Lumber, Construction Materials												
Lumber, millwork, total.....	118	130,829	11.6	7,036	21	1,786	135,325	19,915	100	123,299	18,639	11,969
Corporations.....	108	126,540	11.7	6,826	...	1,693	131,514	19,335	93	119,230	18,187	11,634
Unincorporated businesses.....	10	4,289	10.6	210	21	93	3,811	580	7	4,069	452	335
Other construction materials:												
Brick, tile, terra cotta.....	40	31,317	11.3	1,945	2	462	39,698	1,996	37	26,071	1,910	1,338
Cement, lime, plaster.....	35	48,296	15.7	2,444	...	692	51,233	1,732	34	(x)	(x)	(x)
Glass (building).....	131	135,479	17.5	17,915	2	6,190	363,733	23,749	126	135,020	23,512	18,834
Roofing, siding, insulation.....	35	48,582	13.8	3,950	...	871	71,155	1,289	33	(x)	(x)	(x)
Miscellaneous construction materials.....	98	218,573	20.7	22,595	29	5,785	459,194	4,536	85	216,344	4,110	3,479
Individual proprietorships.....	4	524	31.5	75	3	27	1,427	7	2	(x)	(x)	(x)
Partnerships.....	13	5,883	23.4	589	26	256	19,116	253	11	(x)	(x)	(x)
Corporations.....	81	212,166	20.6	21,931	...	5,502	438,631	4,276	72	210,518	3,853	3,269
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	31	11,358	27.0	1,601	5	497	25,796	2,881	23	9,554	2,625	2,205
Corporations.....	25	10,570	26.6	1,462	...	457	23,471	2,738	18	(x)	(x)	(x)
Unincorporated businesses.....	6	788	31.7	139	5	40	2,325	143	5	(x)	(x)	(x)
Office machines, equipment.....	1,438	645,778	33.4	160,347	12	37,588	3,075,407	40,695	1,321	635,609	40,056	25,395
Corporations.....	1,419	644,016	33.4	159,928	...	37,443	3,066,724	40,544	1,303	(x)	(x)	(x)
Unincorporated businesses.....	19	1,762	35.1	419	12	145	8,683	151	18	(x)	(x)	(x)
Store machines, fixtures.....	222	62,408	25.9	11,928	9	2,872	238,872	3,771	204	61,048	3,714	3,054
Individual proprietorships.....	8	815	25.0	107	5	34	1,729	74	8	815	74	81
Partnerships.....	3	914	17.1	72	4	23	1,446	69	3	914	69	80
Corporations.....	211	60,679	26.0	11,749	...	2,815	235,697	3,628	193	59,319	3,571	2,893
Other commercial machines, equipment.....	68	20,504	25.6	2,512	4	602	46,691	2,839	53	19,919	2,792	2,794
Corporations.....	62	20,191	25.6	2,482	...	588	46,133	2,747	48	(x)	(x)	(x)
Unincorporated businesses.....	6	313	19.2	30	4	14	558	92	5	(x)	(x)	(x)
Construction machinery, equipment, total.....	57	45,807	14.5	3,012	4	670	56,821	5,945	43	42,743	5,639	4,347
Individual proprietorships.....	4	596	8.7	22	4	8	436	54	2	(x)	(x)	(x)
Corporations.....	53	45,211	14.6	2,990	...	662	56,385	5,891	41	(x)	(x)	(x)
Farm-dairy machinery, equipment, total.....	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645	274	1,282,720	111,513	96,519
Corporations.....	273	1,295,786	6.0	45,255	...	13,763	855,171	112,345	267	1,279,687	111,288	96,324
Unincorporated businesses.....	12	3,366	9.1	113	10	65	2,924	300	7	3,033	225	195
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment.....	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Corporations.....	60	149,975	5.0	4,147	...	950	80,240	4,685	55	143,679	4,543	4,099
Belting, hose, packing.....	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Corporations.....	178	197,693	12.3	11,645	...	2,903	215,207	15,101	172	196,071	14,961	12,131
Machine tools.....	134	79,319	10.9	5,125	5	1,146	109,328	8,050	123	77,502	7,979	6,191
Corporations.....	129	78,529	10.8	5,082	...	1,128	108,441	7,466	119	(x)	(x)	(x)
Unincorporated businesses.....	5	790	18.0	43	5	18	887	84	4	(x)	(x)	(x)
Mine, mill supplies.....	146	201,943	7.8	9,176	9	1,907	154,851	8,011	137	200,565	7,949	6,115
Corporations.....	139	200,881	7.8	9,101	...	1,879	152,916	7,894	131	(x)	(x)	(x)
Unincorporated businesses.....	7	1,062	14.3	75	9	28	1,935	117	6	(x)	(x)	(x)
Oil well, oil refining supplies.....	242	191,314	8.8	8,633	10	2,076	161,552	16,794	200	154,976	15,640	11,410
Printing machinery, supplies (exc. paper)...	119	78,439	13.7	6,678	1	1,484	129,343	5,268	115	78,123	5,169	4,969
Rope, cordage.....	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Corporations.....	22	32,505	7.1	1,111	...	204	20,622	1,509	22	32,505	1,509	1,366
Miscellaneous industrial machinery, supplies:												
Individual proprietorships.....	29	3,504	23.8	442	15	148	8,127	453	21	(x)	(x)	(x)
Partnerships.....	14	3,497	23.2	419	28	105	6,144	345	12	(x)	(x)	(x)
Corporations.....	841	873,646	13.6	69,135	...	18,467	1,318,657	55,123	748	839,692	53,131	46,139

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES BRANCHES--Continued												
Machinery, Equipment, Supplies--Continued												
Professional equipment, supplies, total.....	595	147,522	25.5	23,954	12	8,094	449,654	22,649	566	144,243	22,322	19,193
Corporations.....	576	145,149	25.5	23,518	...	7,973	441,259	22,144	549	(x)	(x)	(x)
Unincorporated businesses.....	19	2,373	24.4	436	12	121	8,395	505	17	(x)	(x)	(x)
Service establishment equipment, supplies:												
Laundry, dry cleaning equipment, supplies...	50	51,481	17.9	5,185	6	1,044	89,950	4,220	42	46,895	4,179	3,447
Partnerships.....	3	657	16.4	70	6	28	1,939	91	2	(x)	(x)	(x)
Corporations.....	47	50,824	18.0	5,115	...	1,016	88,011	4,129	40	(x)	(x)	(x)
Shoe findings.....	58	150,320	4.2	3,826	1	736	71,661	6,293	47	124,002	6,280	4,706
Undertakers' supplies.....	53	22,911	21.2	2,556	3	784	45,705	4,147	46	22,731	4,104	3,010
Corporations.....	50	22,812	21.1	2,555	...	784	45,705	4,141	45	(x)	(x)	(x)
Unincorporated businesses.....	3	99	6.1	1	3	...	...	6	1	(x)	(x)	(x)
Miscellaneous service equipment, supplies...	135	38,311	26.3	5,761	20	1,783	112,728	4,057	130	37,880	4,031	3,860
Individual proprietorships.....	16	474	32.1	39	16	23	834	104	14	(x)	(x)	(x)
Partnerships.....	4	390	43.1	79	4	29	1,402	72	4	390	72	58
Corporations.....	115	37,447	26.2	5,643	...	1,731	110,492	3,881	112	(x)	(x)	(x)
Transportation (exc. automotive) equipment, supplies:												
Aircraft, aeronautical equipment, supplies..	7	3,199	17.5	269	1	81	5,515	632	5	(x)	(x)	(x)
Railroad equipment, supplies.....	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Corporations.....	15	77,738	15.0	5,742	...	1,431	114,819	15,437	15	77,738	15,437	14,347
Marine equipment, supplies.....	48	12,940	25.8	2,152	3	576	43,798	2,819	45	12,843	2,802	2,780
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total.....	398	813,009	9.8	41,735	13	10,829	801,673	76,971	364	798,723	75,773	61,791
Corporations.....	391	807,318	9.8	41,018	...	10,623	788,885	75,961	359	(x)	(x)	(x)
Unincorporated businesses.....	7	5,691	15.4	717	13	206	12,788	1,010	5	(x)	(x)	(x)
Nonferrous metals, metal work, total.....	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Corporations.....	104	352,367	5.5	8,765	...	2,404	175,410	30,972	96	333,745	30,425	29,913
Other Manufacturers' Sales Branches												
Amusement, sporting goods.....	173	283,129	13.0	20,154	9	6,500	415,931	29,857	165	282,351	29,799	24,998
Books, periodicals, newspapers, total.....	75	74,643	34.6	9,790	10	3,782	183,605	7,333	55	74,211	7,324	7,210
Corporations.....	50	71,295	34.7	9,139	...	3,565	173,018	6,746	49	(x)	(x)	(x)
Unincorporated businesses.....	25	3,348	31.1	651	10	217	10,587	587	6	(x)	(x)	(x)
Coal, coke, total.....	16	88,171	3.5	1,708	8	401	32,729	7,084	14	(x)	(x)	(x)
Corporations.....	12	85,861	3.4	1,623	...	372	31,431	7,006	12	85,861	7,006	4,704
Unincorporated businesses.....	4	2,310	7.0	85	8	29	1,298	78	2	(x)	(x)	(x)
Farm supplies:												
Feed.....	105	105,301	8.3	3,978	3	1,310	75,062	3,597	93	101,805	3,434	4,013
Corporations.....	102	104,266	8.3	3,948	...	1,301	74,546	3,559	90	100,770	3,396	3,968
Unincorporated businesses.....	3	1,035	7.6	30	3	9	516	38	3	1,035	38	45
Fertilizers, agricultural chemicals.....	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Corporations.....	83	99,162	10.2	4,521	...	1,170	77,868	4,342	70	89,196	4,313	5,088
Jewelry.....	37	51,110	20.4	5,693	6	1,250	112,643	5,042	36	(x)	(x)	(x)
Petroleum and products.....	27	24,180	11.6	1,619	3	404	30,133	1,996	25	(x)	(x)	(x)
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596	648	3,033,764	150,218	137,230
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)												
Groceries, Confectionery, Meats												
Confectionery.....	18	69,686	2.4	1,026	1	287	20,513	...	...	...	...	...
Meats, meat products.....	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Corporations.....	22	39,166	5.4	578	...	157	15,485	...	...	...	...	...
Other grocery, food specialties, total.....	336	1,056,301	7.2	26,794	2	7,489	528,657	...	...	...	...	...
Corporations.....	326	1,055,057	7.2	26,733	...	7,461	527,051	...	...	...	...	...
Unincorporated businesses.....	10	1,244	10.0	61	2	28	1,606	...	...	...	...	...
Farm Products (Edible)												
Dairy, poultry products.....	16	74,049	7.8	1,965	1	581	42,427	...	...	...	...	...
Beer, wines, Distilled Spirits												
Beer, wines, distilled spirits.....	101	982,848	5.6	14,038	...	2,894	279,682	...	...	...	...	...
Drugs, Chemicals, Allied Products												
Drugs, drug sundries (specialty lines):												
Proprietary medicines, toiletries.....	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Corporations.....	48	118,923	11.8	3,967	...	742	75,758	...	...	...	...	...
Drug sundries.....	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...
Corporations.....	30	70,744	15.1	5,926	...	1,398	108,231	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses* (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES--Continued												
Drugs, Chemicals, Allied Products--Continued												
Industrial chemicals.....	291	974,573	10.3	30,789	1	8,728	636,484	...	...	...	...
Paints, varnishes, total.....	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...
Corporations.....	75	133,031	11.6	5,712	...	1,396	117,640	...	...	...	...
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf), total.....	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...
Corporations.....	200	897,100	2.6	6,203	...	1,875	121,724	...	...	...	...
Dry Goods, Apparel												
Clothing, furnishings, footwear:												
Men's, boys' clothing, furnishings.....	118	204,141	8.9	9,192	30	1,560	169,662	...	...	...	...
Corporations.....	104	191,550	9.0	8,706	...	1,466	161,144	...	...	...	...
Unincorporated businesses.....	14	12,591	6.6	486	30	94	8,518	...	...	...	...
Women's, children's clothing, furnishings...	133	133,181	9.2	6,580	33	1,141	122,472	...	...	...	...
Individual proprietorships.....	3	117	14.5	7	2	4	175	...	...	...	...
Partnerships.....	18	17,431	7.0	570	31	125	13,444	...	...	...	...
Corporations.....	112	115,633	9.6	6,003	...	1,012	108,853	...	...	...	...
Shoes, other footwear.....	29	22,122	9.7	1,217	6	380	22,304	...	...	...	...
Work clothing.....	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...
Corporations.....	17	69,149	5.0	1,799	...	315	24,350	...	...	...	...
Clothing, furnishings, n.e.c.....	21	31,139	6.6	883	...	125	14,963	...	...	...	...
Corporations.....	21	31,139	6.6	883	...	125	14,963	...	...	...	...
Dry goods, piece goods, notions:												
Hosiery, underwear.....	73	135,080	7.0	5,196	3	811	112,699	...	...	...	...
Piece goods.....	94	605,178	3.7	9,732	3	1,770	177,164	...	...	...	...
Corporations.....	90	601,649	3.7	9,676	...	1,759	176,085	...	...	...	...
Unincorporated businesses.....	4	3,529	5.7	56	3	11	1,079	...	...	...	...
Other dry goods, notions.....	127	201,739	4.9	5,734	16	996	109,378	...	...	...	...
Individual proprietorships.....	3	121	9.9	...	3	...	...	...	...	...	...
Partnerships.....	12	7,581	7.0	277	13	68	5,957	...	...	...	...
Corporations.....	112	194,037	4.8	5,457	...	928	103,421	...	...	...	...
Furniture, Home Furnishings												
Furniture (household, office):												
Household furniture.....	30	11,803	9.1	613	12	108	12,374	...	...	...	...
Corporations.....	24	7,719	10.4	461	...	72	8,948	...	...	...	...
Unincorporated businesses.....	6	4,084	6.6	152	12	36	3,426	...	...	...	...
Office furniture.....	21	7,317	6.6	294	...	62	5,671	...	...	...	...
Corporations.....	21	7,317	6.6	294	...	62	5,671	...	...	...	...
Home furnishings, floor coverings:												
China, glassware, crockery.....	31	16,074	6.3	720	...	120	15,640	...	...	...	...
Floor coverings.....	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...
Corporations.....	126	253,599	3.8	4,366	...	796	79,849	...	...	...	...
Miscellaneous home furnishings.....	112	74,976	10.8	4,218	5	1,006	78,574	...	...	...	...
Paper and Its Products												
Fine paper.....	25	58,752	4.0	1,172	1	172	18,416	...	...	...	...
Stationery, office supplies, total.....	338	139,321	20.5	23,402	2	4,545	441,205	...	...	...	...
Corporations.....	327	136,806	20.5	23,038	...	4,485	434,541	...	...	...	...
Unincorporated businesses.....	11	2,515	17.6	364	2	60	6,664	...	...	...	...
Other paper products.....	405	1,013,092	4.3	18,932	4	3,691	367,309	...	...	...	...
Automotive Equipment, Tires and Tubes												
Automotive equipment, tires and tubes, total..	143	268,091	7.2	8,052	7	2,029	156,705	...	...	...	...
Corporations.....	125	250,586	6.8	7,721	...	1,951	150,792	...	...	...	...
Unincorporated businesses.....	18	17,505	11.5	331	7	78	5,913	...	...	...	...
Electrical Goods												
Wiring supplies, construction materials, apparatus and equipment:												
Wiring supplies, construction materials.....	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...
Corporations.....	220	403,618	3.5	5,628	...	1,079	109,264	...	...	...	...
Apparatus and equipment.....	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...
Corporations.....	336	521,605	3.3	9,343	...	1,954	175,704	...	...	...	...
Electrical appliances, specialties.....	101	721,447	1.3	5,193	4	840	114,981	...	...	...	...

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES—Continued												
Hardware, Plumbing, Heating												
Hardware, total.....	68	71,554	7.8	2,078	3	806	39,287	...	...	...	...
Corporations.....	65	70,768	7.8	2,072	...	805	39,187	...	...	...	...
Unincorporated businesses.....	3	786	6.2	6	3	1	100	...	...	...	...
Plumbing, heating equipment, supplies:												
Plumbing, heating (general line).....	69	257,519	2.3	3,295	2	668	64,169	...	...	...	...
Heating (inc. stoves, ranges).....	57	39,961	10.2	1,671	2	277	32,977	...	...	...	...
Plumbing fixtures, supplies.....	93	49,402	7.1	1,912	...	380	37,365	...	...	...	...
Air conditioning, ventilating equipment.....	151	118,786	5.8	4,127	3	837	82,969	...	...	...	...
Lumber, Construction Materials												
Lumber, millwork, total.....	54	81,907	6.4	1,913	11	326	32,597	...	...	...	...
Individual proprietorships.....	3	2,332	3.4	21	3	7	403	...	...	...	...
Partnerships.....	7	6,967	12.3	218	8	43	4,160	...	...	...	...
Corporations.....	44	72,608	5.9	1,674	...	276	28,034	...	...	...	...
Other construction materials:												
Brick, tile, terra cotta.....	74	109,236	5.9	1,973	4	555	38,241	...	...	...	...
Cement, lime, plaster.....	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...
Corporations.....	88	258,868	12.6	8,553	...	2,076	153,445	...	...	...	...
Glass (building).....	37	164,350	1.0	926	...	199	18,754	...	...	...	...
Corporations.....	37	164,350	1.0	926	...	199	18,754	...	...	...	...
Roofing, siding, insulation.....	81	266,273	8.5	10,804	1	2,122	168,510	...	...	...	...
Miscellaneous construction materials.....	89	198,732	7.2	6,031	1	1,266	109,381	...	...	...	...
Machinery, Equipment, Supplies												
Commercial machines, equipment:												
Commercial refrigeration equipment.....	31	14,763	5.8	569	4	125	10,030	...	...	...	...
Office machines, equipment.....	271	39,579	38.4	11,546	4	2,629	234,780	...	...	...	...
Corporations.....	156	39,384	38.5	12,457	...	2,612	233,803	...	...	...	...
Unincorporated businesses.....	5	195	27.2	37	4	17	977	...	...	...	...
Store machines, fixtures.....	36	12,269	14.4	1,129	5	143	17,268	...	...	...	...
Corporations.....	31	12,095	14.4	1,123	...	140	17,153	...	...	...	...
Unincorporated businesses.....	5	174	15.5	6	5	3	115	...	...	...	...
Other commercial machines, equipment.....	42	17,416	10.2	1,376	1	206	24,634	...	...	...	...
Construction machinery, equipment, total.....	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...
Corporations.....	49	63,220	8.0	1,605	...	268	26,971	...	...	...	...
Farm-dairy machinery, equipment, total.....	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...
Corporations.....	17	210,828	3.9	3,281	...	737	61,219	...	...	...	...
Industrial machinery, equipment, supplies:												
Industrial machinery, equipment.....	16	13,208	5.3	331	...	79	6,716	...	...	...	...
Corporations.....	16	13,208	5.3	331	...	79	6,716	...	...	...	...
Belting, hose, packing.....	61	44,012	6.4	1,508	2	313	31,676	...	...	...	...
Machine tools.....	122	77,725	8.0	3,324	1	516	62,876	...	...	...	...
Mine, mill supplies.....	73	30,189	9.4	1,488	6	296	28,399	...	...	...	...
Corporations.....	68	28,810	9.4	1,432	...	283	27,537	...	...	...	...
Unincorporated businesses.....	5	1,379	9.9	56	6	13	862	...	...	...	...
Oil well, oil refining supplies.....	85	72,056	5.6	1,912	6	486	38,823	...	...	...	...
Corporations.....	79	70,501	5.5	1,848	...	466	37,597	...	...	...	...
Unincorporated businesses.....	6	1,555	8.7	64	6	20	1,226	...	...	...	...
Printing machinery, supplies (exc. paper)...	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...
Corporations.....	53	56,486	8.2	2,881	...	467	54,834	...	...	...	...
Miscellaneous industrial machinery, supplies.....	845	1,621,874	3.8	32,948	11	6,690	617,769	...	...	...	...
Professional equipment, supplies.....	81	67,882	5.7	2,609	4	516	51,463	...	...	...	...
Service establishment equipment, supplies.....	57	22,641	6.0	862	6	180	15,675	...	...	...	...
Transportation (exc. automotive) equipment, supplies:												
Railroad equipment, supplies.....	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...
Corporations.....	47	188,231	1.7	1,725	...	297	31,750	...	...	...	...
Other transportation equipment, supplies....	17	10,536	5.1	279	7	59	5,532	...	...	...	...
Corporations.....	12	10,218	5.0	274	...	57	5,239	...	...	...	...
Unincorporated businesses.....	5	318	9.4	5	7	2	93	...	...	...	...
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products.....	729	5,410,524	2.1	38,364	10	7,161	768,210	...	...	...	...
Nonferrous metals, metal work.....	218	844,282	3.4	10,686	5	2,571	212,018	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, ⁴ November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MANUFACTURERS' SALES OFFICES--Continued												
Other Manufacturers' Sales Offices												
Amusement, sporting goods, total.....	64	138,637	5.3	3,412	4	643	65,774	...	...	...	...	...
Partnerships.....	3	2,244	10.1	73	4	21	1,390	...	...	...	...	...
Corporations.....	61	136,393	5.2	3,339	...	622	64,384	...	...	...	...	...
Books, periodicals, newspapers.....	127	54,431	10.8	3,933	1	700	73,255	...	...	...	...	...
Coal, coke, total.....	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Corporations.....	64	361,539	2.2	3,464	...	677	77,793	...	...	...	...	...
Farm supplies:												
Feed.....	19	68,934	6.3	1,297	1	343	26,510	...	...	...	...	...
Fertilizers, agricultural chemicals.....	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Corporations.....	17	45,821	7.4	1,065	...	227	18,069	...	...	...	...	...
Jewelry.....	56	44,823	5.6	1,795	3	233	38,392	...	...	...	...	...
Manufacturers' sales office, miscellaneous products.....	357	3,052,521	2.4	24,352	12	4,769	458,873	...	...	...	...	...
PETROLEUM BULK STATIONS, TERMINALS												
Refiner-marketer stations, total.....	19,053	7,392,698	8.6	213,245	16,278	67,117	4,262,580	526,929	18,812	7,287,668	509,242	370,080
Individual proprietorships.....	8	1,830	18.1	179	5	107	4,026	106	6	(x)	(x)	(x)
Partnerships.....	9	1,410	6.2	33	10	13	650	13	2	(x)	(x)	(x)
Corporations.....	18,992	7,386,354	8.5	212,774	216,262	66,925	4,252,011	526,431	18,763	7,283,563	508,768	369,748
Other forms of organization.....	4	3,304	16.4	289	1	72	5,893	379	41	3,028	363	220
Marketers without refining facilities, total..	10,074	3,136,347	9.9	125,173	7,593	42,982	2,430,424	176,097	8,889	2,866,977	164,349	139,922
Individual proprietorships.....	3,867	635,064	10.5	22,790	3,476	9,822	456,757	10,458	3,287	568,207	28,156	24,930
Partnerships.....	1,790	406,433	10.2	13,245	2,473	5,583	268,049	18,768	1,554	367,323	17,990	15,688
Corporations.....	4,225	2,062,540	9.6	86,954	21,133	26,817	1,663,222	124,317	3,666	1,903,627	115,926	97,301
Other forms of organization.....	202	32,310	11.5	2,184	11	760	42,396	2,554	182	27,820	2,377	2,003
Marketers of liquefied petroleum gas, total...	324	86,605	20.0	7,429	81	2,367	147,352	6,179	255	73,750	5,347	4,339
Corporations.....	265	77,491	20.1	6,763	217	2,107	133,277	5,608	209	66,113	4,808	3,967
Unincorporated businesses.....	59	9,114	18.6	666	64	260	14,075	571	46	7,637	539	372
AGENTS, BROKERS												
Groceries, Confectionery, Meats												
Groceries, foods (exc. as specified), total...	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	8,551	199	536,346	6,328	7,441
Corporations.....	693	2,206,228	1.9	26,197	...	5,172	466,070	6,362	75	418,672	4,802	5,478
Unincorporated businesses.....	2,190	2,534,071	2.3	16,157	2,639	5,086	309,394	2,189	124	117,674	1,526	1,963
Confectionery, total.....	147	100,226	3.7	1,221	160	304	23,403	34	5	560	31	24
Individual proprietorships.....	91	57,175	3.9	670	84	164	12,909	28	4	(x)	(x)	(x)
Partnerships.....	41	36,782	3.3	349	76	93	6,407	...	...	...	...	...
Corporations.....	15	6,269	4.9	292	...	47	4,087	6	1	(x)	(x)	(x)
Fish, sea foods, total.....	58	32,560	4.3	616	49	165	11,137	376	14	12,180	317	560
Individual proprietorships.....	31	15,724	3.9	155	27	44	2,898	274	8	9,843	261	519
Partnerships.....	10	4,833	4.4	120	22	50	2,081	37	5	(x)	(x)	(x)
Corporations.....	17	11,903	4.8	341	...	71	6,158	65	1	(x)	(x)	(x)
Meats, meat products, total.....	83	614,117	0.6	1,094	90	235	22,365	41	8	13,464	38	61
Individual proprietorships.....	47	144,614	0.8	288	44	66	5,406	20	3	(x)	(x)	(x)
Partnerships.....	25	399,290	0.6	497	46	118	8,931	16	3	10,596	16	38
Corporations.....	11	70,213	0.8	309	...	51	8,028	5	2	(x)	(x)	(x)
Farm Products (Edible)												
Dairy, poultry products, total.....	195	387,457	1.5	2,523	161	786	53,394	705	26	92,263	662	804
Corporations.....	61	270,722	1.4	1,927	...	511	41,442	521	15	82,934	511	692
Unincorporated businesses.....	134	116,735	1.9	596	161	275	11,952	184	11	9,329	151	112
Fruits, vegetables (fresh), total.....	960	1,390,914	3.4	22,546	772	6,654	415,240	2,935	102	158,983	2,796	2,657
Individual proprietorships.....	407	251,315	3.1	2,675	358	923	49,817	256	29	(x)	(x)	(x)
Partnerships.....	219	244,089	3.3	2,839	414	855	50,830	437	35	37,671	410	274
Corporations.....	322	877,200	3.5	16,663	...	4,761	308,361	2,235	37	104,066	2,206	2,195
Other forms of organization.....	12	18,310	3.0	369	...	115	6,232	7	1	(x)	(x)	(x)
Beer, Wines, Distilled Spirits												
Beer, ale.....	17	11,839	5.4	174	14	36	2,714	136	6	4,664	113	244
Wines, distilled spirits, total.....	80	52,348	4.1	603	59	135	11,397	424	6	13,548	362	71
Individual proprietorships.....	40	12,176	5.7	176	39	58	4,000	28	3	609	15	18
Partnerships.....	10	7,119	4.3	13	20	6	259	25	...	...	...	...
Corporations.....	30	33,053	3.4	414	...	71	7,138	371	3	12,939	347	53

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Drugs, Chemicals, Allied Products												
Drugs, drug sundries, total.....	182	90,155	6.1	2,332	146	642	47,885	191	18	8,275	177	218
Individual proprietorships.....	100	23,315	7.3	499	94	169	10,673	26	6	301	22	21
Partnerships.....	23	9,943	6.5	152	52	54	2,950	91	4	969	91	115
Corporations.....	59	56,897	5.5	1,681	...	419	34,262	74	8	7,005	64	82
Industrial chemicals, total.....	251	270,335	3.9	4,409	168	842	79,615	1,120	54	66,023	1,028	1,152
Individual proprietorships.....	116	49,798	3.5	463	102	131	8,248	86	13	7,364	78	85
Partnerships.....	36	31,181	4.2	378	66	98	7,483	52	7	6,659	59	53
Corporations.....	99	189,356	4.0	3,568	...	613	63,884	972	34	52,000	891	1,014
Paints, varnishes, total.....	66	32,158	4.2	540	54	141	9,842	116	16	11,657	114	188
Individual proprietorships.....	44	11,841	5.1	169	40	45	3,388	23	7	(x)	(x)	(x)
Partnerships.....	7	7,262	3.4	75	14	24	1,542	49	2	(x)	(x)	(x)
Corporations.....	15	13,055	4.0	296	...	72	4,912	44	7	2,800	44	99
Tobacco and Products (Exc. Leaf)												
Tobacco and products (exc. leaf).....	19	5,520	2.7	54	20	20	999	21	1	(x)	(x)	(x)
Dry Goods, Apparel												
Clothing, furnishings (general line), total..	245	519,560	3.2	5,546	415	1,405	108,272	306	15	248,974	274	407
Individual proprietorships.....	133	48,237	4.6	527	177	170	10,504	42	8	(x)	(x)	(x)
Partnerships.....	44	76,451	3.8	964	86	231	18,674	5	2	(x)	(x)	(x)
Corporations.....	68	394,872	1.5	4,055	...	1,004	79,094	260	5	247,423	235	367
Men's, boys' clothing, furnishings, total...	352	215,723	4.3	3,205	327	608	57,741	490	24	20,220	431	388
Individual proprietorships.....	244	72,253	4.8	507	236	141	9,167	138	6	2,474	134	85
Partnerships.....	54	41,048	5.3	524	101	130	3,490	179	10	6,111	179	190
Corporations.....	60	102,422	3.6	2,174	...	237	19,084	173	8	11,635	118	113
Women's, children's clothing, furnishings, total.....	824	721,486	3.3	8,407	867	2,252	66,018	458	32	16,806	430	412
Individual proprietorships.....	557	201,752	4.7	1,976	530	614	39,964	70	14	4,283	64	48
Partnerships.....	166	262,271	3.2	1,510	137	462	29,870	63	7	3,166	65	54
Corporations.....	101	257,463	3.3	4,921	...	1,176	76,179	305	11	9,351	301	110
Furs (dressed), fur clothing, total.....	94	56,627	3.2	642	95	133	10,896	111	11	11,320	103	111
Individual proprietorships.....	55	23,066	3.3	213	51	76	4,123	55	5	(x)	(x)	(x)
Partnerships.....	25	18,575	4.6	103	44	40	1,837	21	4	5,436	21	23
Corporations.....	14	14,936	4.1	320	...	67	4,934	35	2	(x)	(x)	(x)
Millinery, millinery supplies, total.....	135	57,494	5.1	964	156	252	13,741	4	3	897	8	17
Individual proprietorships.....	79	19,844	5.1	242	78	81	4,438	1	1	(x)	(x)	(x)
Partnerships.....	41	17,895	6.2	186	78	64	3,492	...	...	(x)	(x)	(x)
Corporations.....	15	19,755	4.2	536	...	107	16,711	3	2	(x)	(x)	(x)
Shoes, other footwear, total.....	182	78,229	4.6	504	180	111	10,065	33	2	(x)	(x)	(x)
Individual proprietorships.....	157	57,496	4.2	366	152	53	3,527	...	...	(x)	(x)	(x)
Partnerships.....	15	10,480	5.2	108	28	19	2,104	9	1	(x)	(x)	(x)
Corporations.....	10	8,253	6.6	23	...	41	4,434	24	1	(x)	(x)	(x)
Dry goods (exc. as specified) total.....	332	625,591	2.3	4,666	760	1,136	32,198	358	45	16,787	346	381
Individual proprietorships.....	265	105,699	3.8	797	245	242	14,814	118	25	5,461	112	107
Partnerships.....	56	112,513	2.3	815	114	170	9,792	96	8	5,902	100	109
Corporations.....	71	407,379	2.0	3,048	...	834	57,591	144	12	5,424	144	165
Hosiery, underwear, total.....	225	223,685	4.6	4,678	206	653	73,037	466	26	34,901	443	608
Individual proprietorships.....	107	66,369	4.8	964	99	156	16,310	141	11	20,075	140	169
Partnerships.....	55	51,013	4.3	529	107	124	9,542	187	7	8,656	179	287
Corporations.....	63	106,303	4.7	2,565	...	373	47,186	138	8	6,170	124	152
Piece goods, total.....	838	2,994,443	3.2	35,223	678	5,457	623,081	5,312	73	428,786	5,706	5,493
Corporations.....	284	2,101,883	3.6	30,268	...	4,435	535,434	4,508	31	376,673	4,350	3,872
Unincorporated businesses.....	554	892,560	2.2	4,955	678	922	87,647	1,404	42	52,113	1,356	1,621
Furniture, Home Furnishings												
Furniture (household, office), total.....	484	204,345	6.4	3,964	460	896	78,869	329	34	16,224	315	297
Corporations.....	75	53,480	6.6	2,072	...	366	41,808	83	14	8,866	77	80
Unincorporated businesses.....	409	150,865	6.3	1,892	460	530	37,061	246	20	7,358	238	217
Home furnishings, floor coverings, total.....	561	265,618	5.6	5,373	524	1,325	104,903	662	53	31,060	648	751
Individual proprietorships.....	347	102,004	6.4	1,749	323	561	34,571	205	19	12,283	195	214
Partnerships.....	112	52,712	6.9	944	201	248	21,517	149	14	6,486	149	251
Corporations.....	102	110,902	4.2	2,630	...	516	48,815	308	20	12,291	304	284
Paper and Its Products												
Stationery, office supplies, total.....	101	25,076	7.3	799	98	223	16,250	219	15	4,581	214	186
Individual proprietorships.....	74	13,252	7.4	352	67	109	7,273	58	8	1,606	53	60
Partnerships.....	18	7,279	6.6	189	31	55	4,029	112	4	2,266	112	71
Corporations.....	13	4,545	8.2	258	...	59	4,948	49	3	709	49	55
Other paper products, total.....	302	226,001	3.9	3,105	242	655	59,066	293	19	12,024	282	269
Individual proprietorships.....	194	63,722	5.0	666	173	220	13,407	88	10	3,127	81	82
Partnerships.....	39	33,816	4.2	255	69	66	5,278	76	3	3,880	76	84
Corporations.....	69	128,463	3.2	2,184	...	369	40,381	129	6	5,417	125	101

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
AGENTS, BROKERS—Continued												
Farm Products (Raw Materials)												
Cotton, total.....	362	835,198	0.8	2,303	353	763	43,604	5,074	39	126,284	4,321	4,697
Individual proprietorships.....	239	378,230	0.8	613	219	275	12,361	2,581	14	22,245	1,868	1,478
Partnerships.....	78	238,181	0.8	586	134	206	11,254	1,932	16	79,635	1,926	2,716
Corporations.....	45	218,787	1.0	1,104	...	282	19,989	561	9	24,404	527	503
Grain, total.....	356	1,616,616	0.9	6,101	260	1,479	106,069	2,869	21	206,340	2,795	2,289
Corporations.....	142	1,034,361	0.9	4,726	...	1,032	82,087	1,901	11	184,125	1,860	1,885
Unincorporated businesses.....	214	582,255	0.9	1,375	260	447	23,982	968	10	22,215	935	404
Hides, skins, raw furs, total.....	216	352,086	2.6	4,438	171	894	71,669	1,873	48	83,717	1,491	1,918
Individual proprietorships.....	91	55,221	2.3	343	87	108	6,389	435	12	3,676	179	192
Partnerships.....	37	64,177	2.3	299	84	94	4,712	282	9	4,544	274	200
Corporations.....	88	232,688	2.8	3,796	...	692	60,568	1,156	27	75,497	1,038	1,522
Livestock (exc. horses, mules), total.....	1,864	7,312,305	0.8	28,198	2,009	19,786	569,921	3,598	136	567,817	3,175	1,959
Individual proprietorships.....	729	1,707,118	1.0	6,699	599	5,789	133,682	1,377	55	134,356	1,319	1,042
Partnerships.....	716	2,990,887	0.8	8,945	1,396	7,226	188,748	887	50	149,055	736	396
Corporations.....	402	2,507,163	0.8	12,090	...	6,573	237,362	1,333	31	284,406	1,120	521
Other forms of organization.....	17	107,137	0.6	464	14	198	10,129	1	...	...	...	...
Tobacco (leaf), total.....	674	1,007,856	3.5	13,683	660	11,704	484,576	1,118	25	28,311	1,111	1,281
Corporations.....	154	325,852	4.5	7,016	...	5,431	201,551	975	16	20,920	975	1,109
Unincorporated businesses.....	520	682,004	3.1	6,667	660	6,273	283,025	143	9	7,391	136	172
Wool, mohair, total.....	171	407,319	1.3	2,280	166	487	35,450	2,118	34	112,259	1,952	1,509
Individual proprietorships.....	102	173,360	1.1	444	98	106	6,394	515	11	12,535	429	248
Partnerships.....	34	96,688	1.3	437	68	128	6,451	282	10	9,627	269	270
Corporations.....	35	137,271	1.6	1,399	...	253	22,605	1,321	13	91,097	1,254	991
Miscellaneous inedible farm products, total..	101	208,522	1.4	1,284	86	379	26,878	1,538	16	53,260	1,067	1,965
Individual proprietorships.....	51	49,441	1.5	278	43	136	6,264	52	7	(x)	(x)	(x)
Partnerships.....	19	83,398	1.1	201	43	82	3,631	617	2	(x)	(x)	(x)
Corporations.....	31	75,683	1.6	805	...	161	16,983	869	7	25,698	406	551
Automotive												
Automobiles, other motor vehicles, total.....	62	86,535	2.2	791	57	252	13,636	233	13	16,225	204	210
Individual proprietorships.....	29	10,609	4.2	191	26	84	3,820	75	7	3,219	72	73
Partnerships.....	17	10,015	3.1	68	31	39	1,252	18	3	1,303	18	26
Corporations.....	16	65,911	1.8	532	...	129	8,564	140	3	11,703	114	111
Automotive equipment, tires and tubes, total..	494	373,079	5.3	7,376	432	1,571	146,070	569	52	23,224	517	528
Individual proprietorships.....	333	223,629	5.0	3,616	284	860	69,876	299	32	15,451	263	257
Partnerships.....	76	59,059	5.6	817	148	218	18,398	63	8	1,213	56	79
Corporations.....	85	90,391	6.0	2,943	...	493	57,796	207	12	6,560	198	192
Electrical Goods												
Wiring supplies, apparatus, total.....	945	477,298	6.4	10,204	867	2,307	195,164	1,494	114	57,319	1,380	1,304
Individual proprietorships.....	624	242,621	6.5	3,970	554	1,042	74,553	478	59	17,393	454	436
Partnerships.....	165	108,271	6.7	1,552	313	467	31,328	326	25	16,289	322	268
Corporations.....	156	126,406	6.0	4,682	...	798	89,283	690	30	23,637	604	600
Electrical appliances, specialties, total.....	367	206,255	5.7	3,766	340	929	76,057	378	36	22,826	338	294
Individual proprietorships.....	227	102,087	5.6	1,544	209	412	31,948	139	19	10,298	107	102
Partnerships.....	77	61,550	6.0	930	131	207	16,589	127	7	10,588	126	117
Corporations.....	63	42,618	5.2	1,292	...	310	27,520	112	10	1,940	105	75
Hardware, Plumbing, Heating												
Hardware, total.....	497	227,178	6.2	4,782	470	1,168	88,137	487	60	18,940	452	403
Corporations.....	64	53,175	6.6	1,929	...	425	34,632	188	18	9,867	188	178
Unincorporated businesses.....	433	174,003	6.1	2,853	470	743	53,505	299	42	9,073	264	225
Plumbing, heating equipment, supplies, total..	739	241,253	8.2	8,203	666	1,814	149,768	1,704	110	53,762	1,554	1,294
Corporations.....	131	67,076	7.9	4,337	...	746	73,735	865	41	30,805	764	650
Unincorporated businesses.....	608	174,177	8.3	3,866	666	1,068	76,033	839	69	22,957	790	644
Lumber, Construction Materials												
Lumber, millwork, total.....	528	432,518	4.1	4,786	439	1,073	96,713	1,768	33	87,751	1,597	2,042
Individual proprietorships.....	326	184,299	3.5	992	301	326	19,991	134	12	4,997	103	97
Partnerships.....	85	80,092	3.9	543	138	164	13,332	33	4	5,868	33	18
Corporations.....	117	168,127	5.0	3,251	...	583	63,390	1,601	17	76,886	1,461	1,927
Other construction materials, total.....	260	106,768	7.0	3,102	215	828	63,920	492	39	11,887	473	441
Individual proprietorships.....	141	37,920	6.5	837	120	241	16,471	111	15	5,244	101	90
Partnerships.....	48	28,978	7.8	1,005	95	265	22,853	290	7	2,999	290	269
Corporations.....	71	39,870	6.8	1,260	...	322	24,596	91	17	3,644	82	82
Machinery, Equipment, Supplies												
Commercial machines, equipment, total.....	339	75,938	8.5	3,068	302	956	63,193	868	122	20,163	771	786
Corporations.....	41	16,114	10.4	1,083	...	239	20,910	219	15	7,900	213	219
Unincorporated businesses.....	298	59,824	8.0	1,985	302	717	42,283	649	107	12,263	558	567

See footnotes at end of table.

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
AGENTS, BROKERS--Continued												
Machinery, Equipment, Supplies--Continued												
Construction machinery, equipment, total.....	82	28,603	7.8	1,227	54	259	21,143	552	24	7,867	528	484
Individual proprietorships.....	46	10,466	6.9	278	39	69	4,314	106	12	2,489	95	75
Partnerships.....	9	1,906	7.6	33	15	11	622	52	3	627	42	48
Corporations.....	27	16,231	8.4	916	...	179	16,207	394	9	4,751	393	361
Farm-dairy machinery, equipment, total.....	64	28,993	5.7	814	48	176	16,396	353	13	7,637	295	392
Individual proprietorships.....	30	6,809	5.4	105	29	33	1,621	28	6	(x)	(x)	(x)
Partnerships.....	10	3,137	7.0	34	19	23	1,544	66	2	(x)	(x)	(x)
Corporations.....	24	19,047	5.6	675	...	120	13,231	259	5	5,894	232	357
Industrial machinery, equipment, supplies, total.....	2,191	827,266	7.8	26,480	1,867	5,639	494,528	4,951	418	171,966	4,412	4,051
Individual proprietorships.....	1,362	371,117	7.8	8,887	1,219	2,271	168,318	1,876	213	57,982	1,704	1,547
Partnerships.....	334	175,745	8.1	3,475	648	871	65,602	876	79	36,493	776	643
Corporations.....	495	280,404	7.8	14,118	...	2,437	260,608	2,199	126	77,491	1,932	1,861
Professional equipment, supplies, total.....	109	22,124	7.9	699	86	200	13,958	109	15	3,218	87	88
Individual proprietorships.....	72	13,546	7.0	239	65	85	4,836	80	11	2,928	67	65
Partnerships.....	13	2,716	7.0	32	21	11	496	10	1	(x)	(x)	(x)
Corporations.....	24	5,862	10.4	428	...	104	8,626	19	3	(x)	(x)	(x)
Service establishment equipment, supplies, total.....	380	258,169	4.0	3,606	344	757	64,721	866	60	33,694	816	803
Individual proprietorships.....	258	132,641	3.4	1,019	240	290	19,021	142	27	8,533	124	137
Partnerships.....	54	37,425	4.2	273	104	88	4,516	224	10	5,759	218	227
Corporations.....	68	88,103	4.7	2,314	...	379	41,184	500	23	19,402	474	439
Transportation (exc. automotive) equipment, supplies, total.....	200	181,331	4.0	2,775	140	538	55,005	267	26	28,578	233	304
Individual proprietorships.....	106	70,570	3.7	501	91	140	9,666	60	6	1,235	55	34
Partnerships.....	25	14,973	4.8	75	49	32	1,543	11	3	437	11	11
Corporations.....	69	95,788	4.0	2,199	...	366	43,796	196	17	26,906	167	259
Metals, Metal Work (Exc. Scrap)												
Iron, steel and products, total.....	638	542,949	3.9	7,171	522	1,578	131,619	899	53	45,949	804	835
Individual proprietorships.....	393	131,756	4.4	1,478	353	437	27,842	193	19	4,029	176	144
Partnerships.....	91	122,231	3.3	1,081	169	271	21,422	253	10	9,978	234	121
Corporations.....	154	238,962	3.7	4,612	...	870	82,347	453	24	31,942	394	570
Nonferrous metal, metal work, total.....	105	183,344	1.9	1,406	86	265	27,274	190	4	4,191	19	39
Individual proprietorships.....	68	50,686	3.0	286	66	61	5,885	19	2	(x)	(x)	(x)
Partnerships.....	10	8,107	3.0	10	20	7	273	3	...	...	...	...
Corporations.....	27	124,551	1.4	1,110	...	197	21,116	168	2	(x)	(x)	(x)
Waste Materials												
Iron, steel scrap, total.....	50	164,613	3.2	2,313	34	348	34,148	461	8	34,089	260	292
Individual proprietorships.....	17	6,862	4.2	61	15	19	1,159	6	1	(x)	(x)	(x)
Partnerships.....	9	14,642	5.7	54	19	22	1,038	44	3	(x)	(x)	(x)
Corporations.....	24	143,109	2.9	2,198	...	307	31,951	411	4	27,823	217	266
Other scrap, waste materials, total.....	40	35,949	4.9	914	16	209	17,199	71	7	4,894	60	96
Corporations.....	21	29,773	5.1	845	...	183	15,743	64	4	4,258	53	88
Unincorporated businesses.....	19	6,176	4.3	69	16	26	1,456	7	3	636	7	8
Other Agents, Brokers												
Amusement, sporting goods, total.....	336	149,937	6.4	3,305	316	762	64,095	420	35	16,900	289	269
Individual proprietorships.....	196	58,652	6.5	953	191	273	18,695	233	19	2,134	174	120
Partnerships.....	62	34,363	7.1	523	125	132	10,034	57	7	6,309	51	71
Corporations.....	78	56,922	5.8	1,829	...	357	35,366	130	9	8,457	64	78
Books, periodicals, newspapers, total.....	118	57,782	11.6	2,839	112	989	50,368	160	12	4,408	154	149
Individual proprietorships.....	75	12,941	10.7	462	67	233	7,867	41	5	(x)	(x)	(x)
Partnerships.....	23	15,298	12.9	791	45	256	13,269	113	6	3,023	112	112
Corporations.....	20	29,543	11.3	1,586	...	500	29,232	6	1	(x)	(x)	(x)
Coal, coke, total.....	201	655,757	2.9	7,247	80	1,289	127,083	428	11	41,246	534	810
Individual proprietorships.....	56	42,615	3.9	360	47	111	6,724	89	2	(x)	(x)	(x)
Partnerships.....	27	41,893	4.6	323	33	95	5,988	2	...	...	...	...
Corporations.....	118	571,249	2.8	6,564	...	1,083	114,371	337	9	(x)	(x)	(x)
Farm supplies, total.....	220	457,339	1.6	3,316	173	776	55,796	1,309	37	124,270	1,158	924
Individual proprietorships.....	92	112,292	1.3	373	87	113	6,873	175	13	16,624	166	98
Partnerships.....	51	97,422	1.3	432	86	133	7,369	183	9	27,910	171	234
Corporations.....	77	247,625	2.0	2,511	...	530	41,554	951	15	79,736	821	592
Jewelry, total.....	369	121,966	4.2	854	389	237	16,852	3,210	93	36,395	2,992	3,153
Individual proprietorships.....	274	73,162	4.6	369	259	123	7,391	1,047	55	11,264	936	902
Partnerships.....	62	30,799	3.3	103	130	35	2,017	1,540	28	19,237	1,494	1,769
Corporations.....	33	18,005	4.5	382	...	79	7,444	623	10	5,894	562	482
Petroleum and products, total.....	124	373,605	1.9	2,432	74	401	46,209	173	11	7,778	150	81
Corporations.....	54	210,019	2.2	1,858	...	268	35,263	130	7	6,058	116	74
Unincorporated businesses.....	70	163,586	1.6	574	74	133	10,946	43	4	1,720	34	7
Agents and brokers, miscellaneous products, total.....	1,473	2,606,935	2.2	23,514	1,240	5,469	431,479	3,933	167	259,453	3,611	4,626
Corporations.....	387	1,305,982	2.4	17,269	...	3,655	317,640	2,870	73	221,013	2,638	3,621
Unincorporated businesses.....	1,086	1,300,953	2.0	6,245	1,240	1,748	113,839	1,063	94	38,440	973	1,005

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5A.—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
ASSEMBLERS (MAINLY FARM PRODUCTS)												
Groceries, Confectionery, Meats												
Fish, sea foods, total.....	591	118,225	23.5	14,347	501	12,364	403,884	3,859	177	58,435	3,042	2,919
Corporations.....	299	33,048	22.9	3,813	220	3,777	113,734	538	68	(x)	(x)	(x)
Partnerships.....	169	30,716	23.4	3,486	280	3,743	117,910	957	51	13,718	923	672
Corporations.....	119	53,851	24.1	7,019	...	4,747	171,638	2,313	55	31,121	1,584	1,702
Other forms of organization.....	4	610	16.7	29	1	97	608	51	3	(x)	(x)	(x)
Dried fruits, nuts, total.....	165	170,372	13.0	10,181	90	9,871	367,050	15,383	95	129,298	14,302	16,960
Corporations.....	77	135,958	13.3	8,649	...	7,944	312,808	11,683	44	106,034	10,641	12,676
Unincorporated businesses.....	88	34,414	12.0	1,532	90	1,927	54,242	3,700	51	23,264	3,661	4,284
Miscellaneous grocery specialties, total.....	88	36,245	15.4	2,729	35	3,705	71,440	6,047	64	32,032	5,712	8,045
Corporations.....	51	27,551	15.9	2,178	...	1,293	56,678	5,227	39	26,429	4,878	7,026
Unincorporated businesses.....	37	8,694	14.0	561	35	412	14,762	820	25	5,605	834	1,019
Farm Products (Edible)												
Dairy, poultry products, total.....	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277	1,510	987,815	34,374	40,908
Individual proprietorships.....	2,204	374,376	6.2	6,918	1,891	4,325	134,316	3,761	703	147,284	3,436	3,738
Partnerships.....	510	140,842	7.1	4,038	849	2,421	83,432	2,379	246	87,583	1,770	2,107
Corporations.....	1,115	991,091	7.3	34,785	...	14,306	704,345	18,602	501	600,482	18,271	23,628
Other forms of organization.....	110	211,502	6.6	5,784	16	2,925	136,594	11,535	60	152,466	10,897	11,435
Fruits, vegetables (fresh), total.....	2,137	1,102,832	23.1	121,800	1,352	64,848	2,680,956	33,777	913	575,930	31,398	32,965
Individual proprietorships.....	600	153,211	24.5	17,263	446	9,160	396,721	3,450	179	66,925	3,244	3,052
Partnerships.....	592	298,544	22.4	24,403	801	13,917	570,994	6,284	234	113,031	5,828	6,337
Corporations.....	363	637,654	23.0	74,034	...	39,903	1,604,785	23,144	467	371,946	21,463	22,870
Other forms of organization.....	82	53,423	23.2	6,100	5	2,368	108,456	899	37	24,028	863	906
Farm Products (Raw Materials)												
Cotton, total.....	1,238	920,720	2.7	8,393	938	5,074	234,610	43,953	432	559,138	41,322	52,087
Individual proprietorships.....	528	306,115	2.7	2,333	380	1,632	70,762	12,850	187	189,652	12,026	14,302
Partnerships.....	425	342,518	2.6	2,582	555	1,670	75,472	15,458	147	181,612	14,059	18,095
Corporations.....	265	263,764	3.1	3,305	...	1,681	83,523	15,614	91	185,562	15,209	19,660
Other forms of organization.....	20	8,323	4.3	173	3	91	4,853	31	7	2,312	28	30
Grain, total.....	8,380	4,192,851	3.5	71,569	2,427	28,636	1,359,151	193,213	6,413	3,427,517	177,246	190,202
Individual proprietorships.....	1,595	579,447	3.7	9,049	1,032	4,138	175,058	23,101	1,134	442,182	21,279	22,727
Partnerships.....	1,230	559,861	3.5	8,299	1,363	3,626	162,844	22,531	891	414,279	19,628	22,402
Corporations.....	4,736	2,675,639	3.6	48,752	...	18,815	918,744	128,516	3,878	2,249,334	119,498	127,254
Other forms of organization.....	619	377,904	2.9	5,469	32	2,057	102,505	19,065	510	321,722	16,841	17,819
Hides, skins, raw furs, total.....	166	44,139	8.4	1,930	137	795	36,358	2,599	98	27,775	2,383	2,409
Individual proprietorships.....	100	13,454	7.5	485	76	227	9,331	954	58	10,948	910	957
Partnerships.....	38	6,746	10.5	337	61	125	6,620	554	23	4,538	521	439
Corporations.....	28	23,939	8.3	1,108	...	443	20,407	1,091	17	12,289	952	1,013
Livestock (exc. horses, mules), total.....	1,532	2,233,335	1.3	10,188	1,273	4,814	194,530	6,895	379	430,438	6,212	5,439
Individual proprietorships.....	742	640,113	1.4	2,830	591	1,581	56,025	2,039	188	137,300	1,912	1,968
Partnerships.....	419	797,352	1.2	2,534	676	1,367	50,026	2,795	107	138,237	2,391	1,919
Corporations.....	311	700,229	1.3	4,299	...	1,584	82,838	1,885	70	243,331	1,735	1,796
Other forms of organization.....	60	95,641	1.0	525	6	282	10,641	176	14	11,570	174	156
Tobacco (leaf), total.....	75	128,105	2.6	1,840	56	716	27,085	54,767	38	116,692	54,732	138,236
Individual proprietorships.....	31	8,449	7.5	331	20	123	5,073	540	8	3,574	516	367
Partnerships.....	19	7,478	5.8	200	36	100	3,222	1,177	9	3,127	117	157
Corporations.....	25	112,178	2.0	1,309	...	493	18,790	54,110	21	109,991	54,099	137,712
Wool, mohair, total.....	82	62,015	5.8	1,296	69	380	19,208	3,093	58	54,276	2,956	2,289
Corporations.....	20	36,874	5.9	759	...	227	12,580	1,399	16	35,547	1,370	1,122
Unincorporated businesses.....	62	25,141	5.7	527	69	153	6,628	1,694	42	18,729	1,586	1,167
Miscellaneous inedible farm products, total.....	466	175,644	9.1	5,956	214	2,956	132,707	22,233	270	136,118	11,478	17,031
Individual proprietorships.....	135	22,340	8.8	735	90	504	21,743	1,947	64	14,299	1,774	1,897
Partnerships.....	100	26,031	7.2	614	122	429	17,410	1,625	49	21,093	1,528	1,700
Corporations.....	214	117,107	8.5	4,372	...	1,842	86,658	18,550	151	97,362	8,082	13,295
Other forms of organization.....	17	10,166	4.6	235	2	181	6,896	111	6	3,364	94	139
Other Assemblers												
Farm supplies:												
Feed.....	158	69,119	7.3	2,388	115	942	45,530	2,917	113	57,645	2,832	3,584
Individual proprietorships.....	75	15,650	7.5	480	70	178	8,712	652	48	11,610	643	873
Partnerships.....	32	9,762	8.3	344	44	129	6,777	477	25	8,780	477	600
Corporations.....	48	43,309	7.0	1,544	...	624	29,613	1,772	37	36,857	1,696	2,084
Other forms of organization.....	3	398	9.5	20	1	11	428	16	3	398	16	27
Seeds.....	163	60,689	11.5	3,299	83	1,501	71,100	6,254	117	51,051	6,063	6,551
Individual proprietorships.....	53	6,937	8.2	218	39	140	6,344	661	30	(x)	(x)	(x)
Partnerships.....	32	10,504	10.4	398	43	168	10,123	1,300	25	9,036	1,300	1,209
Corporations.....	66	38,232	13.0	2,495	...	1,020	50,402	3,793	52	32,859	3,641	4,442
Other forms of organization.....	12	5,016	7.0	188	1	173	4,231	500	10	(x)	(x)	(x)
Miscellaneous farm supplies.....	63	21,359	9.5	943	48	312	12,322	638	29	10,097	591	580
Individual proprietorships.....	33	7,794	9.8	242	22	104	4,479	164	18	3,246	164	171
Partnerships.....	15	2,621	13.0	122	26	53	2,042	8	2	(x)	(x)	(x)
Corporations.....	15	10,944	8.4	579	...	155	5,801	466	9	(x)	(x)	(x)
Assemblers, miscellaneous products, total.....	25	4,232	13.9	289	20	177	7,132	462	12	3,579	444	373
Corporations.....	5	2,558	14.5	186	...	81	4,393	209	4	(x)	(x)	(x)
Unincorporated businesses.....	20	1,674	12.9	103	20	96	2,739	253	8	(x)	(x)	(x)

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

¹ Entries for agents and brokers represent commission received expressed as a percent of sales.² Operators of commission petroleum bulk plants on an agency basis.³ Liquor houses or departments of drug wholesalers included in "Wines and distilled spirits."

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
ALABAMA												
Total.....	2,597	1,677,829	n.a.	73,785	2,027	26,991	1,417,792	102,602	1,852	1,156,897	97,237	94,233
Individual proprietorships.....	837	243,804	n.a.	8,101	719	4,143	169,176	13,059	52	144,930	12,163	12,717
Partnerships.....	585	331,589	n.a.	10,397	1,025	5,035	203,612	20,930	397	233,457	19,430	22,504
Corporations.....	1,167	1,099,718	n.a.	55,169	2,282	17,762	1,042,141	68,434	938	777,045	65,465	58,817
Other forms of organization.....	8	2,718	n.a.	118	1	51	2,863	179	5	1,465	179	195
Merchant wholesalers, total.....	1,524	783,012	11.6	51,426	1,271	14,014	973,861	73,240	1,162	667,074	68,137	67,259
Individual proprietorships.....	577	110,171	12.3	6,480	505	3,192	131,405	10,156	413	(x)	(x)	(x)
Partnerships.....	429	218,249	9.0	9,075	766	4,311	175,139	17,035	331	183,136	15,572	18,140
Corporations.....	514	453,178	12.7	35,776	...	11,478	665,384	45,950	415	391,855	43,131	40,161
Other forms of organization.....	4	1,414	13.4	95	...	33	1,933	99	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	191	249,962	8.4	10,999	2	3,333	212,724	13,326	178	240,118	13,255	10,375
Manufacturers' sales offices (without stocks).....	67	196,840	5.6	3,207	1	856	60,304	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	434	150,856	9.9	4,636	388	1,891	92,723	9,199	406	147,184	9,063	7,904
Individual proprietorships.....	66	12,592	10.9	325	61	164	6,456	561	53	11,441	529	421
Partnerships.....	27	10,460	10.1	286	45	117	5,903	455	23	10,081	428	427
Corporations.....	341	127,804	9.8	4,025	282	1,610	80,364	8,183	330	125,662	8,106	7,056
Agents and brokers, total.....	209	198,403	2.9	1,962	188	775	40,019	314	30	31,797	308	402
Corporations.....	40	56,527	2.8	818	...	222	16,261	118	6	6,084	112	136
Unincorporated businesses.....	169	141,876	2.9	1,144	188	553	23,758	196	24	25,713	196	266
Assemblers (mainly farm products), total.....	172	98,756	4.3	1,555	177	1,122	38,161	6,523	76	70,724	6,474	8,293
Corporations.....	22	16,182	6.5	427	...	295	8,308	963	12	13,748	958	1,183
Unincorporated businesses.....	150	82,574	3.8	1,128	177	827	29,853	5,560	64	56,976	5,516	7,110
ARIZONA												
Total.....	864	420,481	n.a.	24,023	605	8,087	458,214	29,938	651	322,140	28,643	27,413
Corporations.....	497	278,036	n.a.	17,648	2169	5,478	328,702	22,088	425	248,874	21,313	20,475
Unincorporated businesses.....	367	142,445	n.a.	6,375	436	2,609	129,512	7,850	226	73,266	7,330	6,938
Merchant wholesalers, total.....	489	228,391	13.0	16,195	319	5,175	317,496	25,099	379	206,537	23,932	23,058
Individual proprietorships.....	168	33,451	13.0	2,285	138	808	46,985	2,633	120	28,078	2,403	2,304
Partnerships.....	104	41,592	11.6	1,953	181	740	40,446	4,930	80	37,446	4,702	4,332
Corporations.....	217	153,348	13.3	11,957	...	3,627	230,065	17,536	179	141,013	16,827	16,422
Manufacturers' sales branches (with stocks), total.....	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Corporations.....	64	42,231	10.4	2,385	...	685	43,202	2,012	55	41,382	1,968	1,592
Manufacturers' sales offices (without stocks), total.....	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Corporations.....	8	10,259	3.7	166	...	39	2,683	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	209	62,926	10.4	1,855	202	621	38,303	2,214	201	61,521	2,173	1,998
Individual proprietorships.....	16	3,297	11.6	135	12	58	2,460	117	10	2,354	78	63
Partnerships.....	10	3,322	10.9	187	21	80	4,379	109	9	(x)	(x)	(x)
Corporations.....	183	56,307	10.3	1,533	2169	483	30,964	1,988	182	(x)	(x)	(x)
Agents and brokers, total.....	49	49,945	2.6	377	50	174	8,826	26	1	(x)	(x)	(x)
Individual proprietorships.....	24	15,968	2.8	136	22	81	3,121	18	1	(x)	(x)	(x)
Partnerships.....	18	31,364	2.5	176	28	72	3,359	8	...	...	...	...
Corporations.....	7	2,613	4.0	65	...	21	2,346	...	...	...	...	...
Assemblers (mainly farm products), total.....	45	26,729	20.7	3,045	34	1,393	47,704	587	15	(x)	(x)	(x)
Corporations.....	18	13,278	18.5	1,542	...	623	19,442	552	9	(x)	(x)	(x)
Unincorporated businesses.....	27	13,451	22.8	1,503	34	770	28,262	35	6	1,909	30	102
ARKANSAS												
Total.....	2,147	851,613	n.a.	35,808	1,647	14,705	732,054	60,451	1,404	597,724	57,484	51,661
Individual proprietorships.....	680	185,004	n.a.	4,956	577	2,650	104,381	8,477	361	97,835	7,768	6,682
Partnerships.....	446	182,611	n.a.	4,872	733	2,505	102,533	8,994	257	101,204	8,115	7,293
Corporations.....	1,011	480,089	n.a.	25,906	2,355	9,500	522,833	42,972	783	398,604	41,593	37,679
Other forms of organization.....	10	3,909	n.a.	74	2	50	2,307	8	3	81	8	7
Merchant wholesalers, total.....	1,008	418,065	11.3	25,379	760	3,970	505,988	47,476	800	383,157	45,368	42,370
Individual proprietorships.....	379	66,962	11.5	3,444	314	1,696	70,127	5,902	275	58,235	5,459	5,057
Partnerships.....	262	90,259	9.0	3,746	446	1,804	76,203	7,833	208	80,622	7,311	6,613
Corporations.....	367	260,844	12.0	18,189	...	6,470	359,658	33,741	317	244,300	32,598	30,700
Manufacturers' sales branches (with stocks).....	77	52,651	12.5	3,582	...	1,134	71,936	3,597	66	51,668	3,490	2,895
Manufacturers' sales offices (without stocks), total.....	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Corporations.....	19	23,957	2.4	292	...	79	5,846	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	523	98,418	10.3	2,799	433	1,156	54,164	5,943	440	88,557	5,749	4,281
Corporations.....	452	87,015	10.3	2,463	2,355	968	47,183	5,285	384	78,945	5,200	3,832
Unincorporated businesses.....	71	11,403	10.1	336	78	188	6,981	658	56	9,612	549	449

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
ARKANSAS--Continued												
Agents and brokers, total.....	134	88,122	2.2	544	165	439	13,007	272	12	9,867	251	263
Corporations.....	11	5,269	3.0	63	...	41	2,262	21	...	...	...	...
Unincorporated businesses.....	123	82,853	2.2	481	165	398	10,745	251	12	9,867	251	263
Assemblers (mainly farm products), total....	386	170,400	5.9	3,212	289	1,927	81,113	3,163	86	64,475	2,626	1,852
Individual proprietorships.....	186	73,108	4.1	1,020	141	665	24,688	1,958	39	26,623	1,776	1,138
Partnerships.....	107	43,386	5.1	761	146	403	17,417	871	29	(x)	(x)	(x)
Corporations.....	86	51,353	8.9	1,369	...	823	36,948	332	17	24,691	309	256
Other forms of organization.....	7	2,553	7.3	62	2	36	2,060	2	1	(x)	(x)	(x)
CALIFORNIA												
Total.....	18,459	13,270,588	n.a.	732,122	14,337	212,131	14,412,539	867,687	12,279	9,130,886	824,446	779,498
Individual proprietorships.....	6,851	1,778,749	n.a.	77,275	6,155	26,682	1,580,151	80,596	3,819	823,833	73,966	72,746
Partnerships.....	3,910	1,673,180	n.a.	83,041	7,297	27,945	1,685,975	104,130	2,605	1,081,594	96,285	89,703
Corporations.....	7,625	9,747,603	n.a.	567,784	856	155,813	11,085,483	681,166	5,808	7,201,352	652,448	615,484
Other forms of organization.....	73	71,056	n.a.	4,022	29	1,691	60,930	1,795	47	24,107	1,747	1,565
Merchant wholesalers, total.....	11,518	5,872,377	13.6	433,671	10,260	121,514	8,551,065	603,150	8,685	5,187,476	572,007	538,297
Individual proprietorships.....	4,750	850,302	14.3	56,375	4,224	18,757	1,140,424	74,628	3,392	683,566	68,415	66,618
Partnerships.....	3,162	1,097,169	12.5	64,546	6,007	20,947	1,310,891	97,623	2,368	944,992	90,536	83,848
Corporations.....	3,579	3,919,231	13.6	312,200	...	81,655	6,090,577	430,320	2,902	3,553,384	412,525	387,800
Other forms of organization.....	27	5,675	17.4	550	29	155	9,173	579	23	5,534	531	451
Manufacturers' sales branches (with stocks), total.....	1,579	2,420,977	11.3	141,524	68	37,339	2,722,882	199,025	1,411	2,349,183	195,058	178,985
Individual proprietorships.....	39	6,478	16.7	628	26	199	13,022	889	28	5,899	878	841
Partnerships.....	25	8,875	16.0	847	42	237	17,527	844	18	7,601	775	603
Corporations.....	1,511	2,404,168	11.3	139,980	...	36,889	2,691,066	197,107	1,361	2,334,227	193,220	177,367
Other forms of organization.....	4	1,456	12.6	69	...	14	1,267	185	4	1,456	185	174
Manufacturers' sales offices (without stocks), total.....	541	1,491,691	4.2	24,286	21	5,294	480,479	...	...	...	...	...
Corporations.....	518	1,487,736	4.2	24,108	...	5,251	476,686	...	...	...	...	...
Unincorporated businesses.....	23	3,905	10.0	178	21	43	3,793	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,529	836,728	10.1	30,107	1,154	8,265	625,751	24,498	1,465	813,307	27,633	26,138
Individual proprietorships.....	177	47,659	11.8	1,953	161	652	40,199	1,626	155	40,600	1,474	1,489
Partnerships.....	76	32,862	12.1	1,374	137	418	28,546	935	69	28,582	904	1,075
Corporations.....	1,276	756,207	9.9	26,780	856	7,195	557,006	21,937	1,241	744,125	25,255	23,574
Agents and brokers, total.....	2,541	1,842,779	3.8	27,328	2,438	7,269	517,819	7,694	353	303,856	6,660	6,068
Corporations.....	356	635,900	3.5	14,294	...	3,385	267,153	4,027	84	183,557	3,737	3,093
Unincorporated businesses.....	2,185	1,206,879	3.9	13,034	2,438	3,884	250,666	3,667	269	120,299	2,923	2,975
Assemblers (mainly farm products), total....	750	806,016	18.7	75,206	399	32,450	1,514,543	33,320	365	477,064	23,088	30,010
Individual proprietorships.....	148	76,011	27.3	10,043	118	4,618	227,900	1,654	55	30,396	1,644	2,066
Partnerships.....	178	122,149	20.1	11,391	281	4,883	234,192	2,860	70	43,492	2,702	2,934
Corporations.....	385	544,311	18.1	50,422	...	21,438	1,002,995	27,775	220	386,059	17,711	24,070
Other forms of organization.....	39	63,545	10.5	3,350	...	1,511	49,456	1,031	20	17,117	1,031	940
COLORADO												
Total.....	2,650	1,628,603	n.a.	75,028	1,826	25,483	1,442,332	97,063	1,836	1,054,556	91,750	83,479
Individual proprietorships.....	805	197,640	n.a.	6,585	675	2,883	132,703	7,767	457	99,550	6,978	7,218
Partnerships.....	487	284,020	n.a.	7,819	838	3,276	152,394	9,776	324	138,836	8,896	8,435
Corporations.....	1,339	1,133,732	n.a.	60,157	2,309	19,098	1,148,467	79,191	1,041	811,768	75,565	67,518
Other forms of organization.....	19	13,211	n.a.	467	4	226	8,768	329	14	4,402	311	308
Merchant wholesalers, total.....	1,288	634,268	12.7	44,946	993	15,219	856,993	63,146	1,000	574,123	60,768	57,956
Individual proprietorships.....	475	80,553	12.0	4,588	411	1,909	91,084	6,173	326	57,620	5,554	5,745
Partnerships.....	324	128,162	10.2	5,744	580	2,159	106,768	8,340	253	111,826	7,781	7,474
Corporations.....	484	424,983	13.5	34,504	...	11,114	657,456	48,572	416	404,107	47,372	44,661
Other forms of organization.....	5	570	21.6	110	2	37	1,685	51	5	570	61	76
Manufacturers' sales branches (with stocks), total.....	181	268,347	12.9	17,287	9	5,161	325,522	19,280	166	259,933	19,116	15,650
Manufacturers' sales offices (without stocks), total.....	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Corporations.....	74	113,763	5.2	2,311	...	543	46,286	...	...	...	...	...
Petroleum bulk stations, terminals, total....	473	98,082	9.9	2,581	432	885	51,773	7,340	445	94,720	5,745	4,215
Corporations.....	368	77,632	9.7	1,970	2309	716	38,855	6,446	362	77,329	5,002	3,412
Unincorporated businesses.....	105	20,450	10.4	611	123	269	12,918	894	83	17,391	743	703
Agents and brokers, total.....	261	332,724	2.2	2,811	239	1,087	56,706	407	24	14,174	319	193
Individual proprietorships.....	150	70,182	3.9	656	125	316	15,449	112	12	6,888	106	94
Partnerships.....	67	120,563	1.9	800	114	360	15,903	170	8	6,733	170	56
Corporations.....	44	141,979	1.5	1,355	...	411	25,354	125	4	553	43	43
Assemblers (mainly farm products), total....	373	181,419	5.5	5,092	153	2,488	105,052	6,890	201	111,606	5,802	5,565
Individual proprietorships.....	101	33,610	6.3	917	65	452	16,985	804	57	23,357	787	868
Partnerships.....	64	27,047	8.5	996	86	546	23,927	767	38	13,795	586	557
Corporations.....	196	108,453	4.7	2,926	...	1,219	58,207	5,088	99	70,954	4,276	4,009
Other forms of organization.....	12	12,309	4.0	253	2	171	5,933	171	7	3,500	153	131

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
CONNECTICUT												
Total.....	2,361	1,374,925	n.a.	88,141	1,243	26,558	1,656,220	111,719	1,774	1,155,317	100,615	91,019
Individual proprietorships.....	631	101,372	n.a.	5,291	549	2,091	100,806	6,860	413	(x)	(x)	(x)
Partnerships.....	354	113,599	n.a.	4,830	684	1,744	87,116	6,911	252	82,534	6,577	6,281
Corporations.....	1,368	1,154,257	n.a.	77,894	28	22,659	1,465,067	97,521	1,102	995,468	87,333	78,840
Other forms of organization.....	8	5,697	n.a.	126	2	64	3,231	427	7	(x)	(x)	(x)
Merchant wholesalers, total.....	1,827	789,145	13.9	62,748	1,129	19,307	1,159,569	77,430	1,445	715,327	74,565	69,598
Individual proprietorships.....	555	72,498	13.3	4,464	479	1,772	85,583	6,351	389	(x)	(x)	(x)
Partnerships.....	333	94,326	10.7	4,724	648	1,699	85,070	6,853	246	81,018	6,529	6,223
Corporations.....	932	619,950	14.5	53,477	...	15,793	986,811	63,867	804	569,398	61,891	57,926
Other forms of organization.....	7	2,371	8.5	83	2	43	2,105	359	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).	218	204,466	11.4	13,635	3	3,958	269,829	10,158	192	199,794	10,074	9,023
Manufacturers' sales offices (without stocks).	89	81,101	5.7	2,645	3	634	53,383	...	...	...	...	...
Petroleum bulk stations, terminals, total...	118	218,574	7.4	7,694	24	2,153	145,846	23,707	115	216,820	15,600	12,087
Individual proprietorships.....	13	8,506	10.5	329	11	125	6,696	400	11	(x)	(x)	(x)
Partnerships.....	3	1,231	7.0	34	5	12	688	31	3	1,231	31	41
Corporations.....	102	208,837	7.3	7,331	28	2,016	138,462	23,276	101	(x)	(x)	(x)
Agents and brokers, total.....	89	51,414	4.0	793	75	256	14,741	98	13	(x)	(x)	(x)
Individual proprietorships.....	56	19,360	6.2	420	53	164	7,018	86	10	1,222	75	62
Partnerships.....	11	15,569	1.5	27	22	11	559	6	1	(x)	(x)	(x)
Corporations.....	22	16,485	3.7	346	...	81	7,164	6	2	(x)	(x)	(x)
Assemblers (mainly farm products), total....	20	30,225	4.4	626	9	250	12,852	326	9	21,660	292	241
Corporations.....	13	23,977	4.4	547	...	211	11,102	231	7	(x)	(x)	(x)
Unincorporated businesses.....	7	6,248	0.9	79	9	39	1,750	95	2	(x)	(x)	(x)
DELAWARE												
Total.....	370	483,721	n.a.	17,734	217	5,153	352,165	23,077	258	212,007	18,840	14,372
Corporations.....	192	427,281	n.a.	15,365	220	4,010	302,724	19,938	142	181,034	15,892	11,645
Unincorporated businesses.....	178	56,440	n.a.	2,369	197	1,143	49,441	3,139	116	30,973	2,948	2,727
Merchant wholesalers, total.....	231	87,091	13.1	6,279	152	2,185	119,366	9,304	184	77,286	9,006	8,006
Corporations.....	92	52,392	13.6	4,302	...	1,361	80,832	6,351	79	48,074	6,173	5,356
Unincorporated businesses.....	139	34,699	12.4	1,977	152	824	38,534	2,953	105	29,212	2,833	2,650
Petroleum bulk stations, terminals, total...	41	19,876	12.1	676	25	246	13,039	2,740	34	18,866	2,725	2,454
Corporations.....	37	19,721	12.1	669	20	242	12,874	2,729	30	18,711	2,714	2,449
Unincorporated businesses.....	4	155	13.5	7	5	4	165	11	4	155	11	5
Other operating types, total.....	98	376,754	7.6	10,779	40	2,722	219,760	11,033	40	115,855	7,109	3,912
Individual proprietorships.....	22	7,766	5.6	170	13	102	4,107	83	3	247	26	22
Partnerships.....	13	13,820	5.6	215	27	213	6,635	92	4	1,359	78	50
Corporations.....	63	355,168	7.7	10,394	...	2,407	209,018	10,858	33	114,249	7,005	3,840
DISTRICT OF COLUMBIA												
Total.....	1,114	1,242,601	n.a.	62,237	585	17,106	1,187,366	50,815	689	751,119	49,028	47,515
Individual proprietorships.....	285	75,443	n.a.	3,047	245	1,015	55,454	2,616	158	(x)	(x)	(x)
Partnerships.....	165	100,065	n.a.	3,376	339	1,231	70,028	4,155	109	55,772	3,961	3,700
Corporations.....	661	1,064,070	n.a.	55,737	24	14,799	1,058,813	43,977	420	656,251	42,481	41,456
Other forms of organization.....	3	3,023	n.a.	167	...	61	3,071	67	2	(x)	(x)	(x)
Merchant wholesalers, total.....	692	497,742	12.1	36,675	451	10,375	631,446	40,079	550	457,618	38,864	37,681
Corporations.....	359	399,167	12.2	30,696	...	8,242	563,774	33,347	295	366,996	32,423	31,716
Unincorporated businesses.....	333	98,575	11.5	5,979	451	2,133	117,672	6,732	255	90,622	6,441	5,965
Manufacturers' sales branches (with stocks).	123	251,734	13.4	18,719	...	5,153	366,109	8,752	111	231,555	8,451	8,480
Manufacturers' sales offices (without stocks).	116	306,287	2.9	3,942	1	780	76,048	...	...	...	...	...
Petroleum bulk stations, terminals, total...	10	33,858	6.3	1,137	3	370	24,798	1,331	8	(x)	(x)	(x)
Individual proprietorships.....	3	1,250	8.2	32	2	12	649	43	3	1,250	43	32
Corporations.....	7	32,608	6.3	1,105	21	358	24,149	1,288	5	(x)	(x)	(x)
Agents and brokers, total.....	170	151,190	3.1	1,807	130	410	38,144	632	18	34,360	499	371
Individual proprietorships.....	88	37,657	4.7	433	79	111	7,066	45	8	(x)	(x)	(x)
Partnerships.....	26	39,854	2.1	123	51	40	2,754	3	1	(x)	(x)	(x)
Corporations.....	56	73,679	2.8	1,251	...	259	28,324	584	9	32,459	451	329
Assemblers (mainly farm products).....	3	1,790	4.6	47	...	18	821	21	2	(x)	(x)	(x)
FLORIDA												
Total.....	3,718	1,991,316	n.a.	125,376	2,234	49,856	2,526,547	145,354	2,641	1,517,601	138,974	122,725
Individual proprietorships.....	1,003	170,309	n.a.	9,011	832	4,562	195,716	8,980	551	87,421	7,783	7,519
Partnerships.....	599	199,640	n.a.	9,518	1,019	4,434	185,216	10,904	379	125,708	10,377	10,127
Corporations.....	2,095	1,600,435	n.a.	104,382	2,379	39,489	2,094,471	125,187	1,702	1,300,083	120,535	104,819
Other forms of organization.....	21	20,932	n.a.	2,465	4	1,371	51,144	283	9	4,389	279	260
Merchant wholesalers, total.....	2,346	999,804	14.2	78,150	1,418	26,474	1,479,683	104,385	1,798	892,439	98,728	91,153
Individual proprietorships.....	739	101,987	14.7	7,005	604	3,244	147,254	8,493	492	(x)	(x)	(x)
Partnerships.....	474	136,453	11.1	6,828	812	2,949	134,335	10,265	348	111,893	9,764	9,722
Corporations.....	1,126	799,772	14.6	64,119	...	20,215	1,194,770	85,422	952	703,883	81,417	74,101
Other forms of organization.....	7	1,592	21.8	198	2	66	3,324	205	6	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
FLORIDA--Continued												
Manufacturers' sales branches (with stocks)	211	290,314	8.7	13,411	0	4,284	272,097	17,453	188	279,668	17,279	14,831
Manufacturers' sales offices (without stocks)	64	136,167	3.6	1,728	1	425	35,269	...	...	...	...	...
Petroleum bulk stations, terminals, total..	545	260,243	8.4	7,418	410	2,768	147,948	20,190	519	256,179	19,794	13,501
Individual proprietorships.....	21	4,336	11.2	171	20	78	3,383	121	16	(x)	(x)	(x)
Partnerships.....	7	1,798	11.6	89	11	61	1,746	60	6	(x)	(x)	(x)
Corporations.....	517	254,109	8.3	7,158	2379	2,629	142,819	20,009	497	250,617	19,628	13,355
Agents and brokers, total.....	249	175,512	4.2	3,905	210	1,529	73,365	791	47	27,440	769	756
Corporations.....	60	77,803	4.8	2,769	...	1,019	52,081	421	14	18,834	410	465
Unincorporated businesses.....	189	97,709	3.7	1,136	210	510	21,284	370	33	8,606	359	291
Assemblers (mainly farm products), total...	303	129,276	32.8	20,764	189	14,376	518,185	2,535	89	61,875	2,404	2,484
Individual proprietorships.....	98	13,197	23.1	1,261	78	947	33,966	88	13	(x)	(x)	(x)
Partnerships.....	67	21,122	26.0	2,229	109	1,255	41,914	409	17	8,788	398	215
Corporations.....	125	83,351	36.4	15,249	...	10,943	398,397	1,960	56	47,787	1,869	2,126
Other forms of organization.....	13	11,606	30.2	2,025	2	1,231	43,908	78	3	(x)	(x)	(x)
GEORGIA												
Total.....	3,844	3,264,294	n.a.	133,260	2,516	44,004	2,549,597	175,504	2,612	2,031,509	169,180	153,500
Individual proprietorships.....	1,103	328,216	n.a.	9,936	918	4,579	192,621	11,646	595	147,989	10,417	10,140
Partnerships.....	668	340,593	n.a.	10,051	1,166	4,441	188,439	17,461	428	192,006	16,684	17,246
Corporations.....	2,062	2,582,332	n.a.	112,605	2,431	34,694	2,155,886	145,963	1,583	1,682,464	141,645	125,741
Other forms of organization.....	11	13,153	n.a.	668	1	290	12,651	434	6	9,050	434	373
Merchant wholesalers, total.....	1,973	1,084,654	11.7	67,305	1,412	22,904	1,266,809	102,859	1,553	989,077	98,426	94,257
Corporations.....	839	784,328	11.9	51,989	...	16,082	972,064	78,132	716	727,462	75,532	70,874
Unincorporated businesses.....	1,134	300,326	11.3	15,316	1,412	6,822	294,745	24,727	837	261,615	22,894	23,383
Manufacturers' sales branches (with stocks)	386	771,534	10.6	41,681	9	12,724	811,910	52,029	350	740,676	50,895	41,585
Manufacturers' sales offices (without stocks)	235	580,354	4.1	9,991	1	2,124	195,015	...	...	...	...	...
Petroleum bulk stations, terminals, total..	572	189,510	8.8	5,693	527	2,271	112,245	11,681	549	184,712	11,590	8,154
Individual proprietorships.....	53	12,429	9.1	371	42	173	7,238	452	42	10,032	394	356
Partnerships.....	31	7,726	9.2	201	54	110	4,171	277	25	6,512	246	193
Corporations.....	488	169,355	8.8	5,121	2,431	1,988	100,836	10,952	482	168,168	10,950	7,605
Agents and brokers, total.....	449	503,491	2.9	4,813	398	1,514	83,984	441	44	31,246	406	426
Corporations.....	72	224,130	2.3	2,034	...	577	37,138	243	11	11,191	242	242
Unincorporated businesses.....	377	279,361	3.5	2,779	398	937	46,846	198	33	20,055	164	174
Assemblers (mainly farm products), total...	229	134,751	6.8	3,777	169	2,467	79,634	8,494	116	85,798	7,863	9,088
Individual proprietorships.....	128	45,820	5.3	832	102	635	18,988	1,970	57	25,916	1,957	2,038
Partnerships.....	43	22,808	5.2	414	66	318	8,178	1,447	24	(x)	(x)	(x)
Corporations.....	52	57,161	8.1	1,983	...	1,264	42,329	4,773	31	36,666	4,192	5,604
Other forms of organization.....	6	8,962	10.2	548	1	250	10,139	304	4	(x)	(x)	(x)
IDAHO												
Total.....	1,147	415,822	n.a.	19,561	734	8,999	436,770	26,960	876	286,596	24,105	22,711
Individual proprietorships.....	223	52,583	n.a.	3,120	180	1,758	78,894	2,461	145	35,601	2,217	2,209
Partnerships.....	165	105,282	n.a.	2,936	240	1,585	67,297	3,867	101	38,288	3,709	3,898
Corporations.....	755	254,759	n.a.	13,466	2,314	5,632	289,740	20,287	626	209,509	17,834	16,299
Other forms of organization.....	4	3,198	n.a.	39	...	24	839	345	4	3,198	345	305
Merchant wholesalers, total.....	338	125,148	12.1	8,200	230	2,787	160,461	16,097	276	119,417	15,194	13,497
Corporations.....	136	85,160	11.5	5,665	...	1,797	110,573	11,383	123	83,281	10,716	9,545
Unincorporated businesses.....	202	39,988	13.4	2,535	230	990	49,888	4,714	153	36,136	4,478	3,952
Manufacturers' sales branches (with stocks)	52	18,233	12.2	1,167	...	332	22,927	1,534	40	17,272	1,451	1,142
Manufacturers' sales offices (without stocks), total.....	4	2,622	3.4	56	...	13	1,232	...	...	...	...	...
Corporations.....	4	2,622	3.4	56	...	13	1,232	...	...	...	...	...
Petroleum bulk stations, terminals, total..	371	59,858	11.3	1,522	345	543	31,936	3,032	364	59,302	3,004	2,657
Corporations.....	343	54,591	11.4	1,312	2314	464	27,599	2,741	338	(x)	(x)	(x)
Unincorporated businesses.....	28	5,267	10.1	210	31	79	4,337	291	26	(x)	(x)	(x)
Agents and brokers, total.....	30	77,890	1.4	469	27	383	10,649	46	4	8,653	19	32
Individual proprietorships.....	10	3,586	5.0	57	10	38	1,559	33	2	(x)	(x)	(x)
Partnerships.....	12	54,863	1.0	229	17	190	4,605	10	1	(x)	(x)	(x)
Corporations.....	8	19,441	1.9	183	...	155	4,485	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total...	352	132,071	11.4	8,147	132	4,941	209,565	6,251	192	81,952	4,437	5,383
Corporations.....	213	74,970	11.2	5,087	...	2,873	123,045	4,726	125	47,891	3,048	3,321
Unincorporated businesses.....	139	57,101	11.6	3,060	132	2,068	86,520	1,525	67	34,061	1,389	2,062

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
ILLINOIS												
Total.....	17,454	18,136,506	n.a.	689,689	11,983	182,512	13,112,559	679,769	11,132	3,606,950	644,957	602,167
Individual proprietorships.....	5,725	2,078,112	n.a.	41,044	5,071	14,752	796,308	45,505	2,793	601,109	42,286	41,123
Partnerships.....	3,161	2,849,146	n.a.	43,400	5,826	16,951	971,267	61,061	2,073	932,291	56,933	57,013
Corporations.....	8,457	13,013,470	n.a.	596,304	21,069	144,862	11,289,295	569,194	6,184	7,956,950	541,953	500,777
Other forms of organization.....	111	145,778	n.a.	2,941	17	47	55,484	4,009	82	116,600	3,785	3,254
Merchant wholesalers, total.....	9,839	6,148,547	11.9	400,384	7,507	104,687	7,576,706	458,773	7,308	5,310,662	440,196	407,764
Individual proprietorships.....	3,593	666,012	10.2	30,771	3,189	11,329	546,736	39,790	2,327	(x)	(x)	(x)
Partnerships.....	2,260	855,200	10.0	40,460	4,314	14,147	801,356	53,146	1,732	722,941	50,034	49,327
Corporations.....	3,972	4,576,880	12.6	327,847	...	83,817	6,155,464	364,152	3,236	4,088,795	351,525	322,747
Other forms of organization.....	14	50,455	5.4	1,306	4	394	23,150	1,685	13	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	1,175	3,035,877	10.5	163,920	34	42,579	3,143,473	165,391	1,035	2,911,907	152,718	143,200
Individual proprietorships.....	14	1,697	24.6	136	9	71	1,221	170	14	1,697	170	150
Partnerships.....	15	5,083	20.4	539	25	190	4,592	551	14	(x)	(x)	(x)
Corporations.....	1,143	3,027,047	10.5	163,179	...	42,306	3,129,451	164,616	1,005	2,905,627	151,944	142,456
Other forms of organization.....	3	2,050	10.5	60	...	12	1,209	54	2	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	829	2,928,110	4.6	59,346	28	11,861	1,114,865	...	...	...	...	...
Individual proprietorships.....	17	1,840	13.5	89	15	25	1,344	...	...	...	...	...
Partnerships.....	10	2,348	11.9	86	13	23	1,926	...	...	...	...	...
Corporations.....	799	2,920,463	4.1	59,650	...	11,791	1,108,928	...	...	...	...	...
Other forms of organization.....	3	3,459	10.1	121	...	22	2,167	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,741	550,942	10.1	20,220	1,381	5,987	396,163	27,611	1,691	535,905	27,204	22,083
Individual proprietorships.....	175	25,682	11.5	1,001	149	382	18,826	1,423	153	22,453	1,314	1,796
Partnerships.....	95	16,679	10.0	540	162	221	10,482	1,054	85	(x)	(x)	(x)
Corporations.....	1,459	503,863	10.0	18,324	21,069	5,290	359,470	24,828	1,442	493,648	24,954	19,155
Other forms of organization.....	12	4,718	12.6	355	1	94	7,390	306	11	(x)	(x)	(x)
Agents and brokers, total.....	2,437	4,469,002	2.1	33,129	2,274	7,165	636,273	3,978	167	233,124	3,695	3,813
Individual proprietorships.....	1,495	1,210,588	2.6	7,119	1,378	2,019	138,876	640	65	32,668	568	544
Partnerships.....	462	1,736,190	1.3	5,785	896	1,491	108,894	673	40	56,501	578	742
Corporations.....	476	1,519,880	2.6	20,204	...	3,650	388,234	2,664	62	143,955	2,549	2,527
Other forms of organization.....	4	2,344	2.5	21	5	5	269	1	...	...	...	...
Assemblers (mainly farm products), total.....	1,433	1,004,028	2.7	12,690	754	5,233	244,574	24,016	931	615,352	21,144	25,307
Individual proprietorships.....	431	172,293	2.9	1,928	331	426	36,805	3,482	234	95,299	3,271	4,438
Partnerships.....	319	283,646	1.7	1,990	416	871	39,017	5,637	202	132,009	4,740	5,520
Corporations.....	608	465,337	3.2	7,700	...	3,008	147,248	12,934	439	325,525	11,381	13,892
Other forms of organization.....	75	82,752	3.0	1,072	7	420	21,504	1,963	56	62,519	1,752	1,457
INDIANA												
Total.....	5,325	3,227,141	n.a.	144,878	3,586	45,056	2,748,616	182,159	3,991	2,093,990	169,923	153,168
Individual proprietorships.....	1,515	356,427	n.a.	14,155	1,269	5,717	355,778	13,500	918	173,282	13,041	11,480
Partnerships.....	875	545,853	n.a.	13,254	1,511	5,266	256,061	18,041	621	231,584	17,385	17,726
Corporations.....	2,912	2,310,403	n.a.	116,835	2,795	33,881	2,124,563	150,164	2,439	1,682,482	139,083	123,563
Other forms of organization.....	23	14,458	n.a.	634	11	192	12,214	454	13	6,642	414	399
Merchant wholesalers, total.....	2,852	1,381,135	13.0	103,709	1,954	31,691	1,941,190	129,611	2,243	1,280,993	126,262	117,200
Individual proprietorships.....	1,060	145,341	14.7	11,042	886	4,266	292,326	11,488	742	(x)	(x)	(x)
Partnerships.....	611	189,917	11.7	10,685	1,066	4,148	207,072	14,696	476	173,732	14,183	14,757
Corporations.....	1,174	1,043,765	13.0	81,675	...	23,209	1,435,064	103,420	1,019	986,604	100,768	92,500
Other forms of organization.....	7	2,112	25.1	307	2	68	5,728	207	6	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	304	271,582	10.3	17,032	10	4,982	339,223	25,228	238	257,457	16,989	14,075
Corporations.....	291	267,758	10.4	16,806	...	4,900	344,374	25,001	230	253,721	16,762	13,861
Unincorporated businesses.....	13	3,824	8.5	226	10	82	4,844	227	8	3,736	227	214
Manufacturers' sales offices (without stocks), total.....	125	271,954	3.7	3,759	...	824	72,619	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,095	325,768	8.6	9,032	915	2,921	175,531	17,847	1,074	311,460	17,698	13,033
Corporations.....	991	304,627	8.4	8,161	2,795	2,612	159,313	16,910	984	293,614	16,808	12,216
Unincorporated businesses.....	104	21,141	10.8	871	120	309	16,218	937	90	17,846	890	817
Agents and brokers, total.....	327	548,295	1.8	3,645	308	1,379	71,228	280	27	29,431	208	142
Corporations.....	77	242,917	1.2	1,762	...	492	32,217	138	8	22,968	86	40
Unincorporated businesses.....	250	305,378	2.3	1,883	308	887	39,011	142	19	6,513	122	102
Assemblers (mainly farm products), total.....	622	428,407	3.9	7,701	399	3,254	149,825	9,193	409	214,599	8,766	8,718
Individual proprietorships.....	200	56,109	5.4	1,291	163	650	26,286	1,326	102	39,896	1,274	1,155
Partnerships.....	160	189,595	2.1	1,568	234	696	29,114	2,915	106	48,152	2,799	2,977
Corporations.....	256	179,463	5.0	4,678	...	1,842	91,103	4,895	198	125,575	4,659	4,946
Other forms of organization.....	6	3,240	18.8	164	2	66	3,322	57	3	976	34	42

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses : (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
IOWA												
Total.....	5,980	3,361,733	n.a.	99,434	4,418	35,028	1,901,861	137,735	4,379	1,889,367	131,616	123,771
Individual proprietorships.....	1,893	596,132	n.a.	11,393	1,577	5,548	219,987	12,529	1,080	259,283	11,429	10,918
Partnerships.....	1,022	884,173	n.a.	11,773	1,647	5,090	231,429	16,019	669	274,068	15,299	15,030
Corporations.....	2,907	1,767,649	n.a.	74,409	21,181	23,681	1,416,004	106,051	2,497	1,280,341	101,940	94,963
Other forms of organization.....	158	113,779	n.a.	1,859	13	709	34,441	3,136	133	75,675	2,948	2,860
Merchant wholesalers, total.....	1,975	960,879	11.9	61,470	1,447	20,575	1,172,281	83,438	1,532	856,272	79,330	75,075
Individual proprietorships.....	781	136,570	12.0	6,913	641	3,040	134,684	6,836	522	(x)	(x)	(x)
Partnerships.....	465	176,635	10.4	7,941	803	3,042	154,807	11,298	374	158,360	10,868	10,844
Corporations.....	720	641,852	12.4	46,379	...	14,398	879,680	65,166	628	583,406	61,996	58,174
Other forms of organization.....	9	5,822	7.0	237	3	95	3,110	138	8	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	263	240,071	12.2	12,462	6	3,758	238,751	12,751	220	214,126	12,316	11,703
Corporations.....	257	238,641	12.2	12,390	...	3,738	237,444	12,630	215	(x)	(x)	(x)
Unincorporated businesses.....	6	1,430	11.2	72	6	20	1,307	121	5	(x)	(x)	(x)
Manufacturers' sales offices (without stocks)	53	120,070	5.1	1,917	6	504	36,585	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,810	256,450	10.3	7,703	1,689	2,804	147,825	21,306	1,707	248,571	20,925	15,131
Individual proprietorships.....	302	35,213	10.1	1,223	286	553	23,592	2,032	253	31,258	1,885	1,644
Partnerships.....	139	19,632	9.7	568	222	262	11,246	1,147	125	18,240	1,088	998
Corporations.....	1,346	198,566	10.3	5,655	21,181	1,910	109,003	17,907	1,306	196,034	17,732	12,300
Other forms of organization.....	23	3,039	13.6	257	...	79	3,984	220	23	3,039	220	189
Agents and brokers, total.....	285	728,292	1.2	3,592	271	1,907	68,783	1,107	29	82,059	1,067	1,594
Corporations.....	66	167,469	1.7	1,548	...	506	27,992	680	6	(x)	(x)	(x)
Unincorporated businesses.....	219	560,823	1.0	2,044	271	1,401	40,791	427	23	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	1,594	1,055,971	2.6	12,290	999	5,480	237,636	19,133	891	488,339	17,978	20,273
Individual proprietorships.....	683	311,024	2.2	2,538	548	1,373	47,422	3,338	287	104,989	2,931	3,121
Partnerships.....	317	261,837	2.2	1,903	443	959	38,262	3,326	161	85,185	3,173	3,068
Corporations.....	471	401,671	3.2	6,562	...	2,639	126,155	9,745	342	231,356	9,337	11,594
Other forms of organization.....	123	81,439	2.9	1,287	8	509	25,797	2,724	101	66,809	2,537	2,490
KANSAS												
Total.....	4,640	2,094,230	n.a.	61,459	3,133	22,968	1,174,428	110,449	3,417	1,481,522	106,245	96,419
Individual proprietorships.....	1,510	342,207	n.a.	8,116	1,256	3,951	161,935	12,053	931	158,341	11,161	10,942
Partnerships.....	700	343,084	n.a.	6,506	1,041	3,210	125,014	9,130	476	142,561	8,592	8,172
Corporations.....	2,342	1,370,085	n.a.	45,871	2,825	15,431	870,509	88,157	1,931	1,147,029	85,452	76,164
Other forms of organization.....	88	38,854	n.a.	966	11	376	16,970	1,109	79	33,591	1,040	1,141
Merchant wholesalers, total.....	1,370	809,270	8.6	37,814	1,003	13,052	719,446	64,797	1,089	692,940	62,069	55,183
Individual proprietorships.....	571	101,753	10.4	4,861	492	2,033	98,132	7,552	420	68,020	7,090	6,590
Partnerships.....	285	69,852	11.6	3,889	509	1,663	73,512	5,792	231	(x)	(x)	(x)
Corporations.....	508	633,124	7.9	28,823	...	9,263	544,383	51,317	434	564,699	49,337	43,383
Other forms of organization.....	6	4,541	14.8	241	2	93	3,419	136	4	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).....	128	149,158	9.4	7,954	6	2,465	157,320	17,418	108	146,782	17,284	16,294
Manufacturers' sales offices (without stocks)	28	32,302	5.2	737	1	197	15,446	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,288	130,844	11.4	3,344	1,214	1,361	65,490	11,592	1,208	103,511	11,152	7,357
Individual proprietorships.....	281	26,108	9.9	850	246	404	16,658	1,619	229	3,244	1,356	1,226
Partnerships.....	93	11,792	10.7	418	140	185	8,426	748	67	8,513	639	597
Corporations.....	901	91,695	11.9	1,962	2,825	739	38,260	9,120	900	(x)	(x)	(x)
Other forms of organization.....	13	1,249	14.6	114	3	33	2,146	105	12	(x)	(x)	(x)
Agents and brokers, total.....	164	369,687	1.3	1,620	188	1,402	35,198	313	16	78,897	279	206
Individual proprietorships.....	80	93,910	1.8	478	70	558	11,462	60	7	5,481	59	49
Partnerships.....	65	163,613	1.1	632	118	638	13,384	149	5	6,379	117	14
Corporations.....	19	112,164	1.1	510	...	206	10,352	104	4	67,037	103	143
Assemblers (mainly farm products), total.....	1,667	602,969	3.3	9,990	721	4,491	181,528	16,329	996	459,392	15,461	17,379
Individual proprietorships.....	75	120,266	3.2	1,916	446	948	35,468	2,813	273	81,444	2,648	3,069
Partnerships.....	251	97,235	3.8	1,421	269	686	26,917	2,438	171	68,982	2,286	2,477
Corporations.....	767	352,404	3.3	6,047	...	2,607	107,738	10,210	489	278,236	9,686	10,897
Other forms of organization.....	69	33,064	3.3	611	6	250	11,405	868	63	30,730	841	936
KENTUCKY												
Total.....	2,456	1,784,338	n.a.	74,471	1,854	26,690	1,396,846	104,626	1,707	1,047,770	100,799	92,364
Individual proprietorships.....	688	159,022	n.a.	5,578	593	2,904	113,949	7,215	403	79,525	6,891	5,980
Partnerships.....	554	383,064	n.a.	8,728	955	4,051	175,551	13,063	339	146,990	12,131	11,318
Corporations.....	1,205	1,226,776	n.a.	59,991	2,301	19,676	1,104,416	84,106	960	818,740	81,535	74,874
Other forms of organization.....	9	15,476	n.a.	174	5	59	2,930	242	5	2,515	242	192
Merchant wholesalers, total.....	1,439	795,646	12.1	55,022	1,096	18,671	996,915	83,711	1,145	699,508	80,316	75,311
Individual proprietorships.....	502	82,959	12.8	4,605	439	2,171	87,506	6,582	353	66,533	6,332	5,529
Partnerships.....	363	166,839	9.0	6,848	652	2,838	136,291	12,462	286	124,930	11,557	10,746
Corporations.....	569	543,333	13.0	43,449	...	13,619	770,957	64,425	501	505,530	62,185	58,844
Other forms of organization.....	5	2,515	9.1	120	5	43	2,161	242	5	2,515	242	192
Manufacturers' sales branches (with stocks)	115	147,911	8.7	6,757	5	2,017	135,625	8,040	99	146,171	7,847	7,335
Manufacturers' sales offices (without stocks)	42	146,752	4.1	2,096	2	545	44,316	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
KENTUCKY—Continued												
Petroleum bulk stations, terminals, total....	433	155,917	8.7	4,481	378	1,817	88,856	11,576	394	150,270	11,393	7,883
Individual proprietorships.....	31	5,562	9.4	160	27	86	3,559	281	23	(x)	(x)	(x)
Partnerships.....	28	9,932	8.2	231	50	111	4,662	404	27	(x)	(x)	(x)
Corporations.....	374	140,423	8.7	4,090	2301	1,620	80,635	10,891	344	135,910	10,758	7,318
Agents and brokers, total.....	292	472,937	2.6	4,826	256	2,950	106,537	518	22	28,709	507	551
Corporations.....	90	228,474	2.7	2,930	...	1,621	61,993	328	13	19,066	326	391
Unincorporated businesses.....	202	244,463	2.6	1,896	256	1,329	44,544	190	9	9,643	181	160
Assemblers (mainly farm products), total.....	135	65,175	4.0	1,289	117	690	24,597	781	47	23,112	736	1,284
Corporations.....	24	20,426	5.9	711	...	277	11,746	462	6	12,228	459	1,025
Unincorporated businesses.....	111	44,759	3.1	578	117	413	12,851	319	41	10,884	277	259
LOUISIANA												
Total.....	3,068	2,227,058	n.a.	103,918	2,007	36,187	1,989,004	165,523	2,189	1,695,024	158,748	135,346
Individual proprietorships.....	918	281,501	n.a.	10,381	746	5,037	209,875	12,989	539	(x)	(x)	(x)
Partnerships.....	571	298,397	n.a.	10,015	987	4,563	206,608	22,531	398	208,547	21,425	16,800
Corporations.....	1,573	1,645,717	n.a.	83,438	2,700	26,519	1,570,881	129,989	1,248	1,335,369	125,382	106,943
Other forms of organization.....	6	1,443	n.a.	84	4	68	1,640	14	4	(x)	(x)	(x)
Merchant wholesalers, total.....	1,811	1,183,511	11.5	72,614	1,270	24,892	1,370,719	121,136	1,421	1,094,180	115,698	99,712
Corporations.....	780	839,499	11.9	55,669	...	17,640	1,038,406	88,916	665	794,007	85,226	73,970
Unincorporated businesses.....	1,031	344,012	10.7	16,945	1,270	7,252	332,313	32,220	756	300,173	30,472	25,742
Manufacturers' sales branches (with stocks), total.....	246	392,844	9.3	18,871	1	5,713	363,470	24,965	214	381,706	24,391	23,338
Manufacturers' sales offices (without stocks), total.....	95	162,698	5.0	3,306	1	910	65,311	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	474	158,440	8.5	4,364	392	1,665	84,805	16,705	445	154,932	16,417	10,155
Individual proprietorships.....	77	14,303	10.2	519	65	243	10,688	641	63	13,611	590	548
Partnerships.....	40	9,112	10.2	236	57	104	5,323	413	33	7,427	246	248
Corporations.....	357	135,025	8.2	3,609	2,700	1,318	68,794	15,651	349	133,894	15,581	9,359
Agents and brokers, total.....	271	275,785	2.5	2,594	228	876	44,568	574	43	40,666	469	566
Individual proprietorships.....	167	104,521	2.8	885	132	394	17,457	243	20	10,264	190	185
Partnerships.....	57	70,651	2.2	384	96	175	7,632	232	16	9,050	181	169
Corporations.....	47	100,613	2.3	1,325	...	307	19,479	99	7	21,352	98	212
Assemblers (mainly farm products), total.....	171	53,780	10.3	2,169	115	2,131	60,131	2,143	66	23,540	1,773	1,575
Individual proprietorships.....	63	24,444	8.0	744	50	787	20,318	1,042	25	11,250	962	945
Partnerships.....	49	12,136	15.1	616	64	595	21,958	626	21	6,389	610	450
Corporations.....	54	16,202	10.1	760	...	696	16,824	470	17	(x)	(x)	(x)
Other forms of organization.....	5	998	11.1	49	1	53	1,031	5	3	(x)	(x)	(x)
MAINE												
Total.....	927	490,529	n.a.	27,136	424	9,616	505,435	43,619	722	393,537	41,551	36,619
Individual proprietorships.....	263	46,203	n.a.	2,236	206	1,045	43,663	2,806	166	30,781	2,556	2,347
Partnerships.....	94	22,813	n.a.	1,295	174	627	24,992	1,633	71	16,064	1,262	1,187
Corporations.....	565	418,390	n.a.	23,505	244	7,913	434,900	38,924	480	343,569	37,477	32,857
Other forms of organization.....	5	3,123	n.a.	100	...	31	1,880	256	5	3,123	256	228
Merchant wholesalers, total.....	590	250,576	13.3	18,346	290	6,617	337,000	27,871	462	227,919	26,978	25,157
Individual proprietorships.....	199	29,938	13.1	1,866	153	857	35,326	2,255	127	24,161	2,058	1,891
Partnerships.....	76	17,162	13.2	1,014	137	490	19,253	1,275	57	11,054	925	927
Corporations.....	310	200,353	13.5	15,366	...	5,239	280,541	24,085	273	189,581	23,739	22,111
Other forms of organization.....	5	3,123	5.0	100	...	31	1,880	256	5	3,123	256	228
Manufacturers' sales branches (with stocks), total.....	89	61,315	10.7	3,543	5	1,144	66,559	3,044	81	59,966	3,023	2,670
Corporations.....	85	60,207	10.7	3,476	...	1,119	65,304	3,003	77	58,888	2,982	2,628
Unincorporated businesses.....	4	1,108	11.7	67	5	25	1,255	41	4	1,108	41	42
Manufacturers' sales offices (without stocks), total.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Corporations.....	11	18,750	2.2	205	...	49	3,905	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	153	98,420	8.3	3,375	82	1,049	63,664	11,804	141	91,079	10,793	7,918
Individual proprietorships.....	26	4,275	12.7	176	22	85	3,568	289	22	(x)	(x)	(x)
Partnerships.....	9	2,700	11.4	107	16	43	2,176	126	8	(x)	(x)	(x)
Corporations.....	118	91,445	8.0	3,092	244	921	57,920	11,389	111	(x)	(x)	(x)
Agents and brokers, total.....	30	24,546	2.4	214	17	76	3,786	19	7	537	13	21
Individual proprietorships.....	19	8,363	1.8	58	17	24	1,136	16	6	(x)	(x)	(x)
Corporations.....	11	16,183	2.7	156	...	52	2,650	3	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	54	36,922	8.8	1,453	30	681	30,521	881	31	14,076	744	853
Individual proprietorships.....	16	3,394	7.9	131	13	76	3,528	213	8	2,201	211	162
Partnerships.....	8	2,076	12.5	112	17	72	2,413	224	5	1,868	224	168
Corporations.....	30	31,452	8.7	1,210	...	533	24,580	444	18	9,967	309	523

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses 1 (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MARYLAND												
Total.....	3,076	2,057,749	n.a.	99,943	2,130	33,639	1,931,957	121,668	2,052	1,409,587	117,052	107,034
Individual proprietorships.....	1,130	219,637	n.a.	9,230	952	4,591	190,873	9,690	621	(x)	(x)	(x)
Partnerships.....	607	258,017	n.a.	10,590	1,127	5,601	235,651	13,950	423	169,008	13,570	13,888
Corporations.....	1,325	1,571,604	n.a.	79,746	249	23,317	1,498,044	97,623	995	1,121,031	93,815	84,223
Other forms of organization.....	14	8,491	n.a.	377	2	130	7,389	405	13	(x)	(x)	(x)
Merchant wholesalers, total.....	2,114	936,428	12.4	67,126	1,618	21,499	1,235,088	89,186	1,623	828,396	87,352	82,368
Individual proprietorships.....	822	120,102	12.8	7,408	698	3,276	143,698	8,460	560	94,421	8,088	7,582
Partnerships.....	486	164,209	10.3	8,118	918	3,407	153,279	13,329	393	146,408	12,998	12,970
Corporations.....	795	649,235	12.8	51,274	...	14,702	931,735	67,063	659	584,685	65,932	61,470
Other forms of organization.....	11	2,882	10.2	326	2	114	6,376	334	11	2,882	334	346
Manufacturers' sales branches (with stocks).....	201	347,858	8.4	16,451	5	4,582	315,984	17,030	180	342,372	16,568	15,156
Manufacturers' sales offices (without stocks).....	99	260,112	3.2	3,776	...	854	77,139	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	162	171,419	7.3	5,517	82	1,986	118,673	12,825	149	162,456	10,923	7,105
Individual proprietorships.....	22	3,629	12.4	122	21	56	2,199	184	18	(x)	(x)	(x)
Partnerships.....	6	1,586	10.3	94	12	25	1,055	43	4	(x)	(x)	(x)
Corporations.....	134	166,204	7.1	5,341	249	1,905	115,419	12,598	127	158,248	10,734	6,917
Agents and brokers, total.....	325	287,834	3.2	3,291	290	1,051	60,581	1,147	37	45,490	1,136	969
Individual proprietorships.....	198	83,624	3.5	782	179	293	15,265	863	18	10,604	855	230
Partnerships.....	57	74,471	3.4	657	111	239	12,315	206	6	14,114	203	568
Corporations.....	70	129,739	2.9	1,852	...	519	33,001	78	13	20,772	78	171
Assemblers (mainly farm products), total.....	175	54,098	13.6	3,782	135	3,667	124,492	1,480	63	30,873	1,073	1,436
Individual proprietorships.....	86	11,904	14.2	873	52	951	28,841	145	23	(x)	(x)	(x)
Partnerships.....	56	15,621	20.8	1,673	83	1,902	67,704	241	19	5,983	220	220
Corporations.....	30	20,964	11.0	1,185	...	798	26,934	1,023	19	16,909	672	644
Other forms of organization.....	3	5,609	2.3	51	...	16	1,013	71	2	(x)	(x)	(x)
MASSACHUSETTS												
Total.....	7,788	6,396,231	n.a.	290,915	3,791	81,884	5,275,514	367,208	5,114	4,333,803	355,993	332,456
Individual proprietorships.....	2,539	656,807	n.a.	17,221	2,164	7,209	325,221	17,154	1,286	232,717	15,594	13,662
Partnerships.....	832	542,570	n.a.	11,533	1,590	4,316	208,953	18,183	509	260,232	17,229	18,368
Corporations.....	4,375	5,116,542	n.a.	259,969	231	69,866	4,706,960	325,761	3,288	3,775,343	317,064	294,210
Other forms of organization.....	42	80,312	n.a.	2,192	6	493	34,380	6,110	31	65,511	6,106	6,216
Merchant wholesalers, total.....	5,539	3,015,927	11.5	189,764	2,899	55,223	3,384,689	272,129	4,171	2,639,745	262,983	255,373
Individual proprietorships.....	1,872	271,239	11.9	14,120	1,574	6,129	266,744	16,174	1,201	206,531	14,779	12,971
Partnerships.....	693	294,436	8.4	9,867	1,119	3,810	180,676	17,947	487	249,528	17,042	18,166
Corporations.....	2,943	2,390,651	12.0	163,929	...	44,886	2,910,067	232,043	2,457	2,125,219	225,201	218,212
Other forms of organization.....	31	59,601	5.4	1,848	6	398	27,202	5,965	26	58,467	5,961	6,024
Manufacturers' sales branches (with stocks), total.....	664	1,227,077	9.2	62,106	13	16,948	1,165,068	65,891	610	1,181,528	65,430	56,111
Individual proprietorships.....	12	2,601	19.7	288	6	93	5,341	438	9	(x)	(x)	(x)
Partnerships.....	6	372	22.0	39	7	12	797	19	4	(x)	(x)	(x)
Corporations.....	646	1,224,104	9.2	61,779	...	16,843	1,158,930	65,454	597	1,178,988	65,068	55,849
Manufacturers' sales offices (without stocks), total.....	369	720,810	4.3	14,083	4	2,999	269,634	...	...	...	...	...
Corporations.....	358	717,614	4.3	13,967	...	2,973	267,269	...	...	...	...	...
Unincorporated businesses.....	11	3,196	11.9	116	4	26	2,365	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	196	327,677	7.3	11,229	58	3,034	207,121	25,467	185	305,573	24,112	18,026
Corporations.....	165	319,919	7.2	10,959	231	2,920	202,208	25,259	158	298,820	23,917	17,870
Unincorporated businesses.....	31	7,758	8.7	270	27	114	4,913	208	27	6,753	195	156
Agents and brokers, total.....	957	1,036,620	2.7	11,384	785	2,645	199,149	2,442	113	147,779	2,264	2,046
Corporations.....	231	412,371	3.2	7,636	...	1,508	132,747	1,989	54	126,040	1,923	1,665
Unincorporated businesses.....	726	624,249	2.4	3,748	785	1,137	66,402	453	59	21,739	341	381
Assemblers (mainly farm products), total.....	63	68,120	8.4	2,349	32	1,035	49,853	1,279	35	59,178	1,204	900
Individual proprietorships.....	16	3,266	13.5	212	8	127	5,482	55	6	(x)	(x)	(x)
Partnerships.....	10	6,392	20.6	293	24	110	5,205	71	3	5,177	57	60
Corporations.....	32	51,883	7.1	1,699	...	736	35,739	1,016	22	46,276	955	614
Other forms of organization.....	5	6,579	4.4	145	...	62	3,427	137	4	(x)	(x)	(x)
MICHIGAN												
Total.....	8,434	6,683,754	n.a.	304,771	5,878	84,766	5,915,238	326,746	5,907	4,078,443	306,678	290,765
Individual proprietorships.....	2,836	861,005	n.a.	28,947	2,455	9,642	552,781	25,631	1,615	377,292	24,104	22,329
Partnerships.....	1,530	623,076	n.a.	26,344	2,796	8,881	520,310	30,761	1,210	431,751	29,317	27,457
Corporations.....	3,966	5,050,425	n.a.	247,703	2,623	65,450	4,806,773	261,868	3,086	3,123,115	244,771	231,002
Other forms of organization.....	102	149,248	n.a.	1,777	4	793	35,374	8,486	96	146,285	8,486	9,977
Merchant wholesalers, total.....	4,988	2,445,186	12.9	180,196	3,887	49,992	3,436,025	201,019	3,872	2,199,253	193,118	179,557
Individual proprietorships.....	1,914	351,428	12.7	22,158	1,654	7,583	427,641	22,564	1,338	(x)	(x)	(x)
Partnerships.....	1,208	425,818	11.5	23,384	2,230	7,879	460,001	27,843	937	374,302	26,484	24,517
Corporations.....	1,778	1,529,623	14.4	133,145	...	33,919	2,518,801	142,410	1,510	1,403,475	137,293	125,939
Other forms of organization.....	88	138,317	1.5	1,509	3	611	29,582	8,202	87	(x)	(x)	(x)

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MICHIGAN--Continued												
Manufacturers' sales branches (with stocks), total.....	623	1,128,776	17.0	72,952	1-	10,269	1,477,284	81,349	557	1,083,000	71,307	78,838
Individual proprietorships.....	7	68	21.4	45	..	26	1,144	90	6	(x)	(x)	(x)
Partnerships.....	3	601	19.5	46	..	11	307	67	1	(x)	(x)	(x)
Corporations.....	613	1,127,407	17.1	72,861	..	10,232	1,475,133	81,185	550	1,082,189	71,471	78,731
Manufacturers' sales offices (without stocks)	389	1,468,909	1.8	17,309	1	3,731	36,128	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,082	495,612	8.6	15,380	929	4,911	57,658	24,282	1,052	485,788	27,973	19,838
Corporations.....	836	442,966	8.4	13,638	262	4,111	47,734	26,733	823	437,799	25,229	17,505
Unincorporated businesses.....	246	52,646	10.1	1,742	306	499	9,924	2,549	229	47,989	2,744	2,333
Agents and brokers, total.....	925	939,845	3.9	13,370	819	2,947	237,020	1,516	116	135,930	1,451	1,352
Corporations.....	161	313,169	4.0	6,744	...	1,310	116,134	690	3	71,684	657	677
Unincorporated businesses.....	764	596,676	3.9	6,626	819	1,637	120,886	826	80	64,246	794	675
Assemblers (mainly farm products), total....	427	215,720	5.8	5,904	228	2,418	111,143	12,980	310	174,472	12,829	11,180
Individual proprietorships.....	151	6,936	7.6	77	120	321	15,146	847	78	(x)	(x)	(x)
Partnerships.....	73	39,302	6.0	736	107	315	14,144	1,363	51	20,784	1,311	1,687
Corporations.....	193	150,254	5.7	4,101	...	1,560	76,651	10,503	173	127,968	10,421	8,170
Other forms of organization.....	10	9,468	4.6	131	1	172	3,132	467	8	(x)	(x)	(x)
MINNESOTA												
Total.....	6,675	5,027,150	n.a.	166,426	3,612	53,677	3,237,060	273,157	4,407	2,413,486	227,719	239,505
Individual proprietorships.....	1,738	399,181	n.a.	9,441	1,396	4,115	184,967	12,426	991	208,198	11,635	10,343
Partnerships.....	347	417,980	n.a.	9,260	1,385	3,873	187,747	13,344	578	187,044	12,425	11,235
Corporations.....	3,351	4,191,429	n.a.	143,718	2,845	44,753	2,776,320	234,312	2,725	2,398,034	225,914	199,649
Other forms of organization.....	139	147,920	n.a.	4,009	6	1,714	87,826	12,877	113	126,210	12,745	13,218
Merchant wholesalers, total.....	4,406	2,305,399	3.6	105,985	1,619	33,600	2,044,206	189,139	1,874	1,469,308	181,766	160,704
Individual proprietorships.....	262	141,716	10.9	6,772	685	2,821	133,031	7,300	591	(x)	(x)	(x)
Partnerships.....	44	148,440	7.7	1,991	834	2,886	141,768	10,788	384	124,673	10,030	8,989
Corporations.....	1,041	1,637,067	3.4	4,166	...	27,355	1,754,167	167,701	841	1,303,316	161,670	143,693
Other forms of organization.....	9	24,134	7.1	1,056	...	358	21,240	1,650	7	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	332	777,654	9.8	27,144	6	2,184	530,270	44,641	291	536,860	33,422	27,416
Individual proprietorships.....	3	327	18.6	29	3	11	625	31	3	327	31	27
Partnerships.....	4	624	17.8	56	3	12	481	89	4	624	89	81
Corporations.....	325	569,707	9.8	26,861	...	5,161	528,664	44,521	283	535,909	33,302	27,308
Manufacturers' sales offices (without stocks)	161	362,837	3.9	6,397	2	1,344	118,795	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,468	268,961	9.7	7,842	1,221	2,801	141,764	20,416	1,413	260,683	20,157	14,685
Individual proprietorships.....	248	25,060	8.1	656	21	364	13,077	1,717	226	22,536	1,404	1,247
Partnerships.....	104	16,418	8.6	382	16	167	7,808	969	9	(x)	(x)	(x)
Corporations.....	1,079	124,583	9.9	6,432	244	2,187	123,447	17,604	1,363	116,825	17,371	12,263
Other forms of organization.....	37	5,882	14.1	382	3	143	7,580	467	35	(x)	(x)	(x)
Agents and brokers, total.....	113	1,107,484	1.7	17,790	434	1,796	121,438	606	58	93,939	556	525
Corporations.....	117	804,454	1.1	4,981	...	1,130	96,101	517	16	77,275	295	246
Unincorporated businesses.....	396	303,030	2.7	12,809	434	666	34,337	289	42	16,664	261	279
Assemblers (mainly farm products), total....	1,195	694,180	4.2	12,568	440	1,730	664,499	48,306	771	452,596	26,818	31,175
Individual proprietorships.....	339	108,236	3.1	1,113	244	632	21,851	1,818	152	63,111	1,644	1,766
Partnerships.....	134	68,030	3.6	902	193	492	18,291	1,469	77	38,718	1,258	1,278
Corporations.....	631	419,668	3.9	8,011	...	3,404	165,879	14,259	472	264,609	13,276	16,739
Other forms of organization.....	91	98,246	7.6	2,542	3	1,102	58,478	13,760	71	86,158	10,640	11,392
MISSISSIPPI												
Total.....	1,736	957,915	n.a.	32,119	1,336	13,697	628,374	66,910	1,344	685,409	63,955	61,427
Individual proprietorships.....	528	174,292	n.a.	4,181	427	2,300	84,120	13,977	338	(x)	(x)	(x)
Partnerships.....	393	276,071	n.a.	5,355	635	2,907	112,953	14,147	270	140,335	13,033	13,974
Corporations.....	810	498,892	n.a.	22,363	274	8,328	425,858	38,624	713	432,781	37,334	33,846
Other forms of organization.....	5	8,660	n.a.	220	...	162	5,443	167	3	(x)	(x)	(x)
Merchant wholesalers, total.....	924	424,596	11.6	24,602	652	10,489	480,696	47,418	753	379,415	45,264	44,676
Corporations.....	356	253,742	12.1	16,552	...	6,080	310,555	28,352	312	228,582	27,169	26,503
Unincorporated businesses.....	568	170,854	10.8	8,050	652	4,409	170,141	19,066	441	150,833	18,095	18,172
Manufacturers' sales branches (with stocks)..	60	43,460	10.5	2,436	3	769	47,617	2,012	51	41,966	1,808	1,656
Manufacturers' sales offices (without stocks), total.....	11	13,361	3.6	220	...	55	4,258	...	...	...	...	...
Corporations.....	11	13,961	3.6	220	...	55	4,258	...	...	...	...	...
Petroleum bulk stations, terminals, total....	455	103,110	10.6	3,043	398	1,334	59,080	6,251	431	99,591	6,211	5,512
Individual proprietorships.....	70	10,332	10.1	311	64	147	6,289	576	62	9,865	564	471
Partnerships.....	44	8,476	10.0	249	60	119	4,473	511	40	7,863	489	410
Corporations.....	341	84,302	10.7	2,483	274	1,068	48,318	5,164	329	81,863	5,158	4,631

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
MISSISSIPPI--Continued												
Agents and brokers, total.....	116	183,583	1.4	720	130	563	15,500	482	15	29,218	427	625
Individual proprietorships.....	96	52,938	1.6	205	49	202	4,463	182	7	10,383	140	250
Partnerships.....	43	96,708	1.0	271	81	244	5,999	113	6	(x)	(x)	(x)
Corporations.....	17	33,937	2.2	244	...	117	5,038	187	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	170	189,205	1.6	1,118	153	487	21,223	10,752	74	135,219	10,245	8,958
Individual proprietorships.....	82	45,984	1.8	291	70	114	5,029	3,350	29	(x)	(x)	(x)
Partnerships.....	98	72,180	1.9	314	83	109	4,960	4,326	24	40,957	3,932	3,986
Corporations.....	27	70,200	1.2	503	...	298	10,954	3,067	20	65,146	3,048	817
Other forms of organization.....	3	841	2.1	10	...	6	280	9	1	(x)	(x)	(x)
MISSOURI												
Total.....	7,846	7,420,888	n.a.	281,276	5,341	87,016	5,387,578	365,582	5,282	4,032,675	358,950	316,607
Individual proprietorships.....	2,557	885,950	n.a.	16,997	2,239	7,397	335,606	20,179	1,350	256,848	18,677	17,273
Partnerships.....	1,268	864,837	n.a.	15,852	2,321	6,750	315,687	21,434	826	260,370	20,804	20,122
Corporations.....	3,961	5,600,128	n.a.	247,751	2,774	72,639	4,722,492	323,298	3,057	3,509,748	318,814	278,682
Other forms of organization.....	60	69,973	n.a.	676	7	230	13,793	671	49	5,709	655	530
Merchant wholesalers, total.....	4,135	2,822,858	10.7	177,478	2,834	56,978	3,380,806	260,591	3,231	2,406,133	255,434	231,362
Individual proprietorships.....	1,502	258,925	10.2	12,185	1,285	5,360	242,454	15,642	1,020	178,657	14,351	13,540
Partnerships.....	841	275,678	9.6	12,616	1,542	5,295	250,282	19,140	661	212,126	18,609	17,946
Corporations.....	1,786	2,286,034	10.9	152,480	...	46,238	2,884,187	225,532	1,544	2,013,129	222,197	199,602
Other forms of organization.....	6	2,221	16.1	197	7	85	3,883	277	6	2,221	277	274
Manufacturers' sales branches (with stocks), total.....	614	1,315,199	10.3	64,814	10	18,294	1,264,780	82,255	546	1,146,371	81,287	86,446
Corporations.....	603	1,313,703	10.3	64,682	...	18,241	1,262,518	82,127	536	(x)	(x)	(x)
Unincorporated businesses.....	11	1,496	18.7	132	10	53	2,262	128	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	359	999,905	3.8	15,065	2	3,284	281,083	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	1,167	260,742	10.1	7,781	1,110	2,745	154,325	13,508	1,118	246,328	13,324	9,977
Individual proprietorships.....	191	26,032	10.7	806	181	393	16,959	1,569	173	24,521	1,540	1,354
Partnerships.....	90	19,766	9.1	566	155	263	11,121	1,082	81	(x)	(x)	(x)
Corporations.....	844	212,161	10.1	6,187	2,774	2,026	121,044	10,513	824	200,840	10,402	7,644
Other forms of organization.....	42	2,783	16.6	222	...	63	5,201	344	40	(x)	(x)	(x)
Agents, and brokers, total.....	1,052	1,702,173	1.9	11,289	1,021	3,298	208,365	1,520	95	80,377	1,427	1,274
Individual proprietorships.....	610	494,408	2.2	2,780	555	1,001	52,540	274	40	19,472	241	217
Partnerships.....	235	518,318	1.5	2,124	466	872	42,305	339	23	(x)	(x)	(x)
Corporations.....	203	649,087	1.9	6,267	...	1,389	111,401	907	32	(x)	(x)	(x)
Other forms of organization.....	4	40,360	0.6	118	...	36	2,119	...	...	...	...	...
Assemblers (mainly farm products), total.....	519	320,011	3.2	4,849	364	2,417	98,219	7,708	292	153,466	7,478	7,548
Individual proprietorships.....	244	104,807	2.6	1,102	212	606	21,515	2,620	112	33,624	2,488	2,096
Partnerships.....	98	50,376	2.7	498	152	297	11,012	837	57	(x)	(x)	(x)
Corporations.....	172	141,534	4.2	3,160	...	1,479	64,008	4,219	121	103,713	4,136	4,408
Other forms of organization.....	5	23,294	0.9	89	...	35	1,684	32	2	(x)	(x)	(x)
MONTANA												
Total.....	1,396	587,330	n.a.	21,779	657	7,470	429,461	49,770	1,171	437,742	48,012	41,110
Individual proprietorships.....	186	41,292	n.a.	1,398	158	498	27,500	2,038	126	22,551	1,849	1,694
Partnerships.....	109	60,205	n.a.	1,305	166	541	28,810	2,464	77	36,916	2,340	2,118
Corporations.....	1,056	466,647	n.a.	18,725	2,325	6,284	365,725	43,044	932	360,690	41,757	34,076
Other forms of organization.....	45	19,186	n.a.	351	8	147	7,426	2,224	36	17,585	2,066	3,222
Merchant wholesalers, total.....	412	196,552	13.1	14,349	206	4,691	282,758	27,563	341	183,123	26,541	22,973
Corporations.....	241	160,241	13.3	12,307	...	3,961	240,604	24,288	217	152,409	23,512	20,215
Unincorporated businesses.....	171	36,311	12.1	2,042	206	730	42,154	3,275	124	30,714	3,029	2,758
Manufacturers' sales branches (with stocks), total.....	57	47,472	13.1	2,338	1	709	45,150	3,614	50	39,260	3,586	2,838
Manufacturers' sales offices (without stocks), total.....	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Corporations.....	10	9,293	4.1	156	...	41	3,374	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	472	53,157	11.6	1,840	395	709	35,568	4,326	456	52,078	4,260	3,811
Individual proprietorships.....	43	5,187	11.6	214	44	95	4,499	354	38	4,960	336	305
Partnerships.....	16	2,081	8.3	49	26	23	1,099	99	14	(x)	(x)	(x)
Corporations.....	394	43,802	11.7	1,422	2,325	537	26,942	3,581	387	43,413	3,550	3,146
Other forms of organization.....	19	2,087	11.6	155	...	54	3,028	292	17	(x)	(x)	(x)
Agents and brokers, total.....	39	95,815	1.3	704	14	312	15,913	199	4	24,921	188	66
Individual proprietorships.....	13	12,153	2.0	76	13	23	1,010	3	1	(x)	(x)	(x)
Partnerships.....	5	21,303	0.9	119	1	64	3,085	176	1	(x)	(x)	(x)
Corporations.....	21	62,359	1.4	509	...	225	11,818	20	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	406	185,041	2.7	2,392	41	1,008	46,698	14,068	320	138,360	13,437	11,422
Individual proprietorships.....	30	7,138	3.6	86	17	43	1,975	432	16	4,452	373	428
Partnerships.....	17	17,391	2.0	117	18	61	2,488	172	8	(x)	(x)	(x)
Corporations.....	334	143,493	2.8	1,993	...	811	37,837	11,542	277	108,074	11,101	7,859
Other forms of organization.....	25	17,019	2.6	196	6	93	4,398	1,922	19	(x)	(x)	(x)

See footnotes at end of table.

LEGAL FORM

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
NEBRASKA												
Total.....	3,183	2,354,449	n.a.	64,866	2,072	23,178	1,259,534	98,097	2,273	1,292,205	94,500	89,193
Individual proprietorships.....	1,096	463,300	n.a.	6,693	927	3,397	137,818	8,408	609	142,407	7,548	7,023
Partnerships.....	480	506,285	n.a.	5,928	758	2,726	118,052	8,203	310	142,148	7,706	7,997
Corporations.....	1,538	1,333,681	n.a.	51,452	2,383	16,703	984,934	80,500	1,295	976,642	78,327	73,216
Other forms of organization.....	69	51,183	n.a.	793	4	352	18,730	986	59	31,008	919	957
Merchant wholesalers, total.....	1,079	713,606	10.1	39,058	763	12,991	753,364	62,361	821	605,172	59,781	57,576
Individual proprietorships.....	423	96,560	7.5	3,262	369	1,350	65,861	4,845	264	47,171	4,246	3,932
Partnerships.....	225	107,471	8.3	3,902	394	1,485	75,228	6,617	182	74,368	6,377	6,489
Corporations.....	431	509,575	10.9	31,894	...	10,156	612,275	50,899	375	483,633	49,158	47,155
Manufacturers' sales branches (with stocks)..	149	239,482	8.2	11,635	...	3,487	220,583	18,655	132	238,167	18,568	15,391
Manufacturers, sales offices (without stocks), total.....	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Corporations.....	30	50,278	3.8	900	...	213	16,904	...	...	...	...	...
Petroleum bulk stations, terminals, total....	656	100,154	10.7	3,202	532	1,259	63,186	6,454	625	95,251	6,281	5,102
Individual proprietorships.....	111	17,785	11.6	768	99	324	15,121	901	94	14,728	785	713
Partnerships.....	42	9,851	10.0	358	50	160	7,466	417	34	8,962	374	318
Corporations.....	493	71,551	10.6	2,014	2,383	752	39,434	5,062	487	70,594	5,048	4,008
Other forms of organization.....	10	967	10.5	62	...	23	1,165	74	10	967	74	63
Agents and brokers, total.....	218	807,003	0.8	2,930	216	1,708	56,563	139	15	71,594	111	132
Corporations.....	42	270,608	0.9	1,313	...	423	22,984	85	4	39,353	66	45
Unincorporated businesses.....	176	536,395	0.8	1,617	216	1,285	33,579	54	11	32,241	45	87
Assemblers (mainly farm products), total....	1,051	443,926	3.2	7,141	561	3,520	148,934	10,488	680	282,021	9,759	10,992
Individual proprietorships.....	455	125,415	3.1	1,887	372	1,065	41,002	2,631	246	71,155	2,490	2,349
Partnerships.....	140	92,916	2.0	779	185	431	16,949	1,323	85	35,689	921	1,114
Corporations.....	398	192,778	3.7	3,800	...	1,712	74,587	5,822	300	145,136	5,503	6,635
Other forms of organization.....	98	32,817	4.3	675	4	312	16,396	912	49	30,041	845	894
NEVADA												
Total.....	254	79,498	n.a.	4,614	191	1,326	89,212	7,399	223	73,998	7,128	6,875
Individual proprietorships.....	47	8,102	n.a.	670	38	193	12,216	746	32	5,929	720	621
Partnerships.....	46	13,150	n.a.	933	73	304	19,903	1,728	40	12,899	1,728	1,866
Corporations.....	161	58,246	n.a.	2,961	280	829	57,093	4,925	151	55,170	4,680	4,388
Merchant wholesalers, total.....	144	54,904	13.2	3,696	100	1,051	71,229	6,272	115	49,451	6,001	5,863
Individual proprietorships.....	46	7,842	16.7	618	37	178	11,177	723	31	5,669	697	608
Partnerships.....	41	12,350	15.7	980	63	276	18,193	1,681	36	12,108	1,681	1,815
Corporations.....	57	34,712	11.5	2,198	...	597	41,859	3,868	48	31,674	3,623	3,440
Manufacturers' sales branches (with stocks)..	16	3,924	16.2	316	1	84	5,707	381	15	(x)	(x)	(x)
Petroleum bulk stations, terminals, total....	94	20,670	11.9	602	90	191	12,276	746	93	(x)	(x)	(x)
Corporations.....	89	20,187	11.6	540	280	172	11,066	702	89	20,187	702	636
Unincorporated businesses.....	5	483	26.1	62	10	19	1,210	44	4	(x)	(x)	(x)
NEW HAMPSHIRE												
Total.....	518	188,998	n.a.	11,291	260	4,037	212,384	14,499	385	165,166	14,179	12,680
Individual proprietorships.....	190	24,212	n.a.	1,333	145	646	25,007	1,295	105	17,116	1,178	1,176
Partnerships.....	55	12,048	n.a.	616	97	282	11,636	884	44	11,668	880	840
Corporations.....	273	152,738	n.a.	9,342	218	3,109	175,741	12,320	236	136,382	12,121	10,664
Merchant wholesalers, total.....	354	109,321	13.0	7,864	206	2,961	149,826	10,102	257	95,266	9,820	9,418
Individual proprietorships.....	157	19,136	12.3	1,128	123	540	21,348	1,177	89	13,751	1,068	1,054
Partnerships.....	47	10,857	11.3	555	83	250	10,634	842	40	10,740	838	809
Corporations.....	150	79,328	13.5	6,181	...	2,171	117,844	8,083	128	70,675	7,914	7,555
Manufacturers' sales branches, offices.....	53	34,414	9.6	1,836	...	529	33,269	1,519	42	27,146	1,504	1,260
Petroleum bulk stations, terminals, total....	85	39,413	8.3	1,358	35	418	25,666	2,780	81	38,947	2,757	1,919
Individual proprietorships.....	13	2,686	12.1	125	10	54	2,383	94	13	2,686	94	98
Partnerships.....	4	928	12.1	42	7	16	814	42	4	928	42	31
Corporations.....	68	35,799	7.9	1,191	218	348	22,469	2,644	64	35,333	2,621	1,790
Agents and brokers.....	4	457	8.1	14	2	8	255	5	1	(x)	(x)	(x)
Assemblers (mainly farm products).....	22	5,393	8.4	219	17	121	3,368	93	4	(x)	(x)	(x)
NEW JERSEY												
Total.....	5,695	3,596,934	n.a.	204,040	3,794	58,812	3,889,931	233,725	4,071	2,913,148	224,165	200,649
Individual proprietorships.....	1,839	301,473	n.a.	14,062	1,624	5,390	268,466	16,470	1,120	203,912	15,654	14,419
Partnerships.....	1,029	294,642	n.a.	13,270	2,106	5,039	256,174	15,696	746	227,132	14,676	14,313
Corporations.....	2,815	2,985,811	n.a.	176,408	2,622	48,244	3,359,744	201,080	2,196	2,477,428	193,356	171,548
Other forms of organization.....	12	14,978	n.a.	300	2	139	5,547	479	9	4,676	479	369
Merchant wholesalers, total.....	4,743	1,966,467	13.0	139,858	3,472	40,906	2,614,827	148,408	3,519	1,751,028	141,889	131,018
Individual proprietorships.....	1,665	239,599	11.6	12,840	1,469	4,938	243,198	15,847	1,071	190,133	15,055	13,849
Partnerships.....	971	265,234	10.6	12,462	2,002	4,671	240,083	15,414	726	221,731	14,419	14,074
Corporations.....	2,102	1,460,249	13.6	114,515	...	31,279	2,130,787	117,092	1,717	1,337,779	112,360	103,036
Other forms of organization.....	5	1,385	6.6	41	1	18	759	55	5	1,385	55	59

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
NEW JERSEY—Continued												
Manufacturers' sales branches (with stocks), total.....	321	697,332	10.2	40,288	11	11,094	799,469	45,661	287	656,739	44,788	43,642
Corporations.....	310	694,419	10.2	40,091	...	11,019	795,384	45,130	277	(x)	(x)	(x)
Unincorporated businesses.....	11	2,913	23.3	197	11	75	4,085	531	10	(x)	(x)	(x)
Manufacturers' sales offices (without stocks), total.....	122	250,143	5.1	5,702	5	1,359	112,884	...	...	...	...	...
Corporations.....	115	247,961	5.0	5,555	...	1,325	110,511	...	...	...	...	...
Unincorporated businesses.....	7	2,182	11.8	147	5	34	2,373	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	237	501,824	6.4	13,560	112	3,537	257,483	38,575	212	465,315	36,432	25,098
Individual proprietorships.....	27	7,142	11.1	329	24	129	6,614	259	24	(x)	(x)	(x)
Partnerships.....	12	3,373	11.6	129	26	40	2,455	133	11	(x)	(x)	(x)
Corporations.....	198	491,309	6.4	13,102	62	3,362	248,414	38,183	177	455,130	36,052	24,771
Agents and brokers, total.....	220	149,101	4.4	2,768	162	642	52,700	726	36	28,646	717	761
Corporations.....	65	73,598	4.0	1,826	...	310	33,202	504	19	22,974	503	540
Unincorporated businesses.....	155	75,503	0.4	942	162	332	19,498	222	21	5,672	214	221
Assemblers (mainly farm products), total.....	52	32,067	10.0	1,864	32	1,274	52,568	355	17	11,220	339	330
Individual proprietorships.....	11	2,442	8.2	55	10	36	1,283	101	5	1,399	97	102
Partnerships.....	13	3,811	18.2	343	22	229	7,332	23	2	(x)	(x)	(x)
Corporations.....	25	18,305	12.1	1,319	...	949	41,446	171	10	(x)	(x)	(x)
Other forms of organization.....	3	8,509	3.5	347	...	60	2,507	60	2	(x)	(x)	(x)
NEW MEXICO												
Total.....	718	259,969	n.a.	12,452	766	4,508	251,236	26,280	601	203,071	25,205	22,625
Corporations.....	368	153,953	n.a.	8,423	215	2,870	168,485	19,214	336	139,108	18,587	16,351
Unincorporated businesses.....	350	106,016	n.a.	4,029	411	1,638	82,751	7,066	165	63,963	6,618	6,274
Merchant wholesalers, total.....	403	153,525	12.2	9,702	294	3,505	197,865	22,738	335	142,507	21,842	19,639
Corporations.....	152	98,662	11.4	6,435	...	3,211	130,122	16,482	138	95,616	15,912	14,040
Unincorporated businesses.....	251	54,863	13.4	3,267	294	1,294	67,743	6,256	197	46,891	5,930	5,599
Manufacturers' sales branches (with stocks), total.....	33	11,795	14.9	948	3	273	17,260	1,223	26	11,327	1,160	976
Manufacturers' sales offices (without stocks), total.....	3	607	9.4	35	...	8	840	...	...	...	...	...
Corporations.....	3	607	9.4	35	...	8	840	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	230	41,631	10.4	1,179	231	474	23,148	1,821	244	39,547	1,799	1,610
Individual proprietorships.....	42	6,832	11.5	248	39	108	4,857	274	39	6,352	271	258
Partnerships.....	21	5,876	10.4	186	37	70	3,659	288	14	(x)	(x)	(x)
Corporations.....	167	28,923	10.2	745	215	296	14,632	1,259	166	(x)	(x)	(x)
Agents and brokers.....	21	33,535	1.8	256	24	127	5,325	16	1	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	28	18,876	4.9	332	14	121	6,798	482	15	(x)	(x)	(x)
Individual proprietorships.....	11	3,383	5.3	52	8	21	1,187	137	6	(x)	(x)	(x)
Partnerships.....	4	2,088	5.0	15	6	12	400	36	1	(x)	(x)	(x)
Corporations.....	13	13,405	4.8	265	...	88	5,211	309	8	4,874	309	274
NEW YORK												
Total.....	43,786	43,140,120	n.a.	1,651,425	79,358	347,720	30,587,987	2,021,869	28,085	24,125,780	1,925,037	1,777,190
Individual proprietorships.....	13,749	2,447,180	n.a.	80,356	12,896	28,208	1,533,526	136,099	7,813	1,230,445	118,025	112,501
Partnerships.....	7,879	4,457,429	n.a.	94,184	16,286	31,671	1,890,544	187,584	5,347	2,151,405	179,269	178,693
Corporations.....	22,095	35,673,956	n.a.	1,469,284	2160	337,129	27,114,435	1,714,510	14,988	20,645,407	1,623,086	1,482,744
Other forms of organization.....	63	61,555	n.a.	2,601	16	712	48,982	4,696	37	40,523	4,657	3,252
Merchant wholesalers, total.....	33,549	18,869,076	10.7	1,047,363	24,105	298,474	19,204,522	1,597,117	24,901	15,568,921	1,508,651	1,436,232
Individual proprietorships.....	10,893	1,403,378	11.2	64,000	10,221	23,460	1,221,710	120,757	7,488	1,106,036	113,291	108,214
Partnerships.....	6,677	2,243,412	9.0	80,178	13,870	26,853	1,371,110	179,122	5,119	1,937,267	171,027	168,782
Corporations.....	15,982	15,200,791	10.9	901,880	...	207,795	16,420,473	1,295,925	12,264	12,510,749	1,223,057	1,157,911
Other forms of organization.....	47	21,495	10.8	1,305	14	366	23,729	1,313	30	14,869	1,276	1,325
Manufacturers' sales branches (with stocks), total.....	1,830	6,350,949	9.2	284,629	114	70,271	5,396,567	329,790	1,637	5,092,461	318,494	257,599
Individual proprietorships.....	25	6,583	15.3	509	27	136	9,423	557	21	6,362	553	665
Partnerships.....	45	23,706	13.8	1,409	87	384	30,618	2,108	41	23,283	2,037	2,106
Corporations.....	1,757	6,310,404	9.2	281,911	...	69,579	5,342,765	324,214	1,572	5,052,560	312,993	253,421
Other forms of organization.....	3	10,256	10.5	800	...	172	13,761	2,411	3	10,256	2,911	1,407
Manufacturers' sales offices (without stocks), total.....	1,665	6,454,477	5.7	149,964	129	30,498	2,863,532	...	...	...	...	...
Individual proprietorships.....	23	2,261	21.1	225	15	65	4,459	...	...	...	...	...
Partnerships.....	61	52,124	8.0	2,090	114	537	41,871	...	...	...	...	...
Corporations.....	1,578	6,345,965	5.7	147,502	...	29,870	2,814,486	...	...	...	...	...
Other forms of organization.....	3	4,127	10.0	147	...	26	2,716	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	820	838,047	8.4	33,014	341	8,956	631,392	76,173	764	814,461	71,779	53,176
Individual proprietorships.....	116	22,923	11.0	864	109	367	17,640	1,259	102	21,435	1,222	997
Partnerships.....	44	10,795	11.1	426	72	184	8,617	612	38	10,129	581	438
Corporations.....	660	804,329	8.3	31,724	2160	8,405	606,135	74,302	624	782,897	69,976	51,741

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
NEW YORK—Continued												
Agents and brokers, total.....	5,494	10,247,762	2.8	124,848	4,549	25,228	2,256,722	23,617	594	2,472,824	19,834	23,496
Individual proprietorships.....	2,639	1,500,684	3.6	14,417	2,478	3,978	272,191	2,884	181	89,169	2,344	2,197
Partnerships.....	1,006	2,106,293	2.5	14,360	2,070	3,375	257,453	5,196	122	174,776	5,086	6,788
Corporations.....	1,844	6,634,294	2.8	96,021	...	17,858	1,726,135	15,537	291	2,209,879	12,404	14,511
Other forms of organization.....	5	6,491	1.2	50	1	17	943	...	...	...	...	...
Assemblers (mainly farm products), total.....	378	379,809	6.9	11,607	120	4,293	234,252	6,172	189	176,113	6,279	6,687
Individual proprietorships.....	53	11,351	10.6	341	46	202	7,103	622	21	(x)	(x)	(x)
Partnerships.....	46	21,099	10.7	721	73	338	14,875	546	27	13,950	538	579
Corporations.....	274	328,173	6.7	10,246	...	3,622	204,441	4,532	137	139,322	4,656	5,160
Other forms of organization.....	5	19,186	3.8	299	1	131	7,833	472	4	(x)	(x)	(x)
NORTH CAROLINA												
Total.....	3,962	3,129,686	n.a.	107,716	2,617	43,541	2,230,791	193,418	2,761	1,861,899	188,199	258,222
Individual proprietorships.....	1,139	376,440	n.a.	10,198	937	5,425	218,018	13,013	707	177,384	12,158	12,037
Partnerships.....	867	592,322	n.a.	12,592	1,441	8,063	346,971	16,160	507	206,470	15,470	15,609
Corporations.....	1,948	2,155,072	n.a.	84,798	2,236	29,959	1,660,632	104,096	1,542	1,475,990	160,460	230,468
Other forms of organization.....	8	5,852	n.a.	128	3	94	5,170	149	5	2,055	111	108
Merchant wholesalers.....	2,141	1,065,944	12.0	68,950	1,329	25,938	1,300,981	96,042	1,776	940,692	92,023	84,098
Individual proprietorships.....	664	127,639	11.3	6,645	541	3,280	128,897	10,297	518	(x)	(x)	(x)
Partnerships.....	475	164,897	10.3	8,007	787	3,823	159,137	14,027	404	152,911	13,414	12,433
Corporations.....	998	772,685	12.4	54,232	...	18,796	1,011,450	71,625	851	675,915	68,927	62,229
Other forms of organization.....	4	723	13.3	66	1	39	1,497	93	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	264	448,103	7.6	16,097	10	4,767	323,229	19,392	232	431,945	18,703	14,570
Corporations.....	258	447,398	7.6	16,024	...	4,727	321,856	19,319	226	431,240	18,630	14,500
Unincorporated businesses.....	6	705	19.6	73	10	40	1,373	73	6	705	73	70
Manufacturers' sales offices (without stocks).....	92	278,199	2.8	2,570	3	623	52,748	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	664	275,343	8.2	8,452	494	3,304	169,350	17,070	596	264,392	16,765	12,494
Individual proprietorships.....	150	29,351	11.0	1,077	134	566	22,260	1,022	123	25,500	940	722
Partnerships.....	73	22,483	11.4	854	124	412	17,223	713	57	20,160	688	560
Corporations.....	441	223,509	7.5	6,521	2,236	2,326	129,867	15,335	416	218,732	15,137	11,212
Agents and brokers, total.....	558	834,777	3.0	8,801	555	6,679	317,195	743	51	39,840	667	575
Corporations.....	111	279,606	3.3	4,076	...	2,480	112,545	223	17	10,671	195	185
Unincorporated businesses.....	447	555,171	2.8	4,725	555	4,199	204,650	520	34	29,169	472	390
Assemblers (mainly farm products), total.....	243	227,320	3.2	2,846	226	2,230	67,288	60,171	106	185,030	60,041	146,485
Corporations.....	50	154,100	2.0	1,383	...	1,010	32,318	57,594	32	139,432	57,571	142,342
Unincorporated businesses.....	193	73,220	5.9	1,463	226	1,220	34,970	2,577	74	45,598	2,470	4,143
NORTH DAKOTA												
Total.....	2,261	939,420	n.a.	24,785	1,021	8,916	488,263	74,013	1,774	708,025	67,909	61,399
Individual proprietorships.....	365	65,046	n.a.	1,495	297	733	31,173	5,105	200	40,551	4,545	3,659
Partnerships.....	181	86,733	n.a.	2,373	251	977	48,704	5,899	132	62,372	5,669	4,931
Corporations.....	1,567	721,731	n.a.	19,839	2,468	6,820	387,663	55,586	1,342	556,187	51,933	47,931
Other forms of organization.....	148	65,910	...	1,078	5	386	20,723	7,423	100	48,915	5,762	4,878
Merchant wholesalers, total.....	325	179,094	12.8	12,550	182	4,277	249,235	20,152	270	172,092	19,305	17,732
Individual proprietorships.....	86	11,049	14.8	734	73	339	15,210	960	66	(x)	(x)	(x)
Partnerships.....	65	23,867	12.7	1,503	109	583	31,027	2,939	55	23,083	2,894	2,678
Corporations.....	170	142,678	12.7	10,191	...	3,300	206,824	16,002	146	137,360	15,425	13,843
Other forms of organization.....	4	1,500	15.8	122	...	55	2,174	251	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).....	39	70,771	7.2	2,879	2	856	56,383	5,703	31	69,865	5,269	4,682
Manufacturers' sales offices (without stocks), total.....	6	5,373	4.0	101	...	30	1,850	...	...	...	...	...
Corporations.....	6	5,373	4.0	101	...	30	1,850	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	697	71,590	11.7	2,134	601	788	41,663	6,439	667	68,649	6,183	5,012
Individual proprietorships.....	85	6,692	10.9	234	89	112	4,866	650	73	6,285	604	508
Partnerships.....	22	2,303	8.2	54	42	21	1,066	185	20	(x)	(x)	(x)
Corporations.....	563	58,681	11.9	1,580	2,468	557	30,397	5,215	553	57,209	5,099	4,093
Other forms of organization.....	27	3,914	12.0	266	2	98	5,334	389	21	(x)	(x)	(x)
Agents and brokers, total.....	38	103,113	1.2	523	21	213	11,061	45	5	23,514	44	41
Corporations.....	17	85,452	1.0	379	...	114	7,948	1	1	(x)	(x)	(x)
Unincorporated businesses.....	21	17,661	2.0	144	21	99	3,113	44	4	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	1,156	509,479	3.1	6,598	215	2,752	128,071	41,674	801	373,905	36,908	33,932
Individual proprietorships.....	179	41,083	3.3	454	124	236	9,471	3,467	58	22,785	2,978	2,140
Partnerships.....	88	49,045	3.9	738	90	317	14,964	2,757	55	35,254	2,573	2,072
Corporations.....	773	359,025	3.0	4,718	...	1,967	90,441	28,667	612	271,368	26,141	25,306
Other forms of organization.....	116	60,326	2.9	688	1	232	13,195	6,783	76	44,498	5,216	4,414

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses 1 (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
OHIO												
Total.....	11,099	9,468,871	n.a.	421,175	6,652	120,922	8,042,258	426,219	7,553	5,663,627	415,412	385,042
Individual proprietorships.....	3,454	808,824	n.a.	29,564	3,012	11,617	572,823	27,430	1,932	365,483	25,890	24,014
Partnerships.....	1,679	733,454	n.a.	27,730	3,166	10,032	539,894	31,611	1,199	513,928	29,766	27,399
Corporations.....	5,887	7,841,502	n.a.	362,587	2,470	98,728	6,904,429	363,818	4,370	4,734,216	356,410	329,951
Other forms of organization.....	79	85,091	n.a.	1,294	4	545	25,114	3,360	52	50,000	3,346	3,678
Merchant wholesalers, total.....	6,821	4,014,887	11.6	273,765	4,689	80,320	5,159,217	305,532	5,317	3,240,046	297,796	288,017
Individual proprietorships.....	2,441	375,859	13.7	23,964	2,125	9,511	464,371	24,507	1,682	288,204	23,145	21,438
Partnerships.....	1,318	503,279	10.4	24,955	2,560	8,958	478,868	29,162	1,047	455,734	27,654	25,355
Corporations.....	3,036	3,103,054	11.8	224,299	...	61,624	4,205,910	249,257	2,565	2,463,586	244,404	238,332
Other forms of organization.....	26	32,695	2.2	547	4	227	9,968	2,606	23	32,522	2,593	2,892
Manufacturers' sales branches (with stocks), total.....	956	1,625,973	9.9	83,773	26	22,709	1,646,608	84,308	843	1,537,861	82,752	66,394
Individual proprietorships.....	9	769	25.1	103	7	34	1,886	118	7	(x)	(x)	(x)
Partnerships.....	12	1,837	24.6	269	19	65	5,055	163	8	(x)	(x)	(x)
Corporations.....	925	1,623,156	9.9	83,374	...	22,600	1,639,163	84,027	827	1,535,685	82,538	66,245
Other forms of organization.....	10	211	19.0	27	...	10	504	...	...	...	...	...
Manufacturers' sales offices (without stocks)	658	1,735,586	3.2	24,675	11	5,292	482,597	...	...	...	...	...
Petroleum bulk stations, terminals, total....	879	523,625	8.3	18,025	661	5,587	358,730	25,827	849	514,475	24,981	20,875
Corporations.....	719	491,040	8.2	16,912	2,470	5,115	336,460	24,417	703	483,690	23,649	19,678
Unincorporated businesses.....	160	32,585	9.8	1,113	191	472	22,270	1,410	146	30,785	1,332	1,197
Agents and brokers, total.....	1,139	1,201,027	2.9	12,826	936	3,682	242,931	1,597	116	116,508	1,475	1,072
Individual proprietorships.....	688	346,486	3.9	3,393	638	1,146	65,859	434	48	17,241	397	302
Partnerships.....	168	157,899	3.8	1,172	298	436	30,779	150	14	18,686	93	104
Corporations.....	279	677,815	2.2	8,175	...	2,064	144,001	1,013	54	80,581	985	666
Other forms of organization.....	4	18,827	0.8	86	...	36	2,292	...	...	...	...	...
Assemblers (mainly farm products), total....	646	367,773	4.4	8,111	329	3,332	152,275	8,955	428	254,737	8,408	8,684
Individual proprietorships.....	220	68,193	5.1	1,461	159	650	27,520	1,594	112	43,648	1,518	1,529
Partnerships.....	109	52,994	3.6	780	170	352	14,715	1,511	68	23,431	1,311	1,346
Corporations.....	281	216,519	4.4	5,285	...	2,071	98,492	5,104	221	170,674	4,834	5,030
Other forms of organization.....	36	30,067	3.5	585	...	259	11,548	746	27	16,984	745	779
OKLAHOMA												
Total.....	3,668	1,729,240	n.a.	72,717	2,540	25,188	1,427,262	109,907	2,696	1,168,440	104,295	95,208
Individual proprietorships.....	1,148	245,729	n.a.	8,224	967	4,107	164,820	10,428	707	119,335	9,676	10,058
Partnerships.....	694	315,081	n.a.	8,872	1,021	3,964	187,968	13,724	480	157,833	12,302	11,798
Corporations.....	1,771	1,143,421	n.a.	54,970	2,548	16,877	1,061,034	84,925	1,468	870,615	81,821	72,843
Other forms of organization.....	55	25,009	n.a.	651	4	260	13,440	830	41	20,657	496	509
Merchant wholesalers, total.....	1,702	735,897	12.6	50,262	1,223	16,978	979,506	76,199	1,400	666,307	72,333	63,908
Individual proprietorships.....	642	93,223	14.3	6,024	557	2,796	119,727	8,608	486	(x)	(x)	(x)
Partnerships.....	436	121,730	13.1	7,031	666	2,967	151,092	10,848	353	112,373	10,168	9,391
Corporations.....	620	518,392	12.2	36,943	...	11,121	702,691	56,403	559	471,337	53,991	45,632
Other forms of organization.....	4	2,552	19.5	264	...	94	5,996	340	2	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)..	210	218,993	9.5	11,700	4	3,383	233,563	16,569	182	210,739	16,138	12,877
Manufacturers' sales offices (without stocks)	67	114,128	3.9	1,559	1	392	30,702	...	...	...	...	...
Petroleum bulk stations, terminals, total....	814	147,849	9.3	3,694	775	1,572	75,125	7,745	780	144,679	7,651	5,616
Individual proprietorships.....	138	19,759	12.0	859	118	391	17,116	946	112	17,459	892	806
Partnerships.....	65	11,359	10.6	413	109	187	8,568	568	61	11,256	590	553
Corporations.....	608	116,457	8.7	2,398	2,548	984	49,034	6,177	604	115,690	6,145	4,235
Other forms of organization.....	3	274	14.6	24	...	10	407	24	3	274	24	22
Agents and brokers, total.....	171	279,372	1.6	1,545	178	892	31,310	61	13	8,623	41	42
Individual proprietorships.....	87	82,159	2.1	484	73	365	9,723	29	9	1,341	23	21
Partnerships.....	59	133,901	1.4	566	105	386	11,313	32	4	7,282	18	21
Corporations.....	25	63,312	1.4	495	...	141	10,274	...	...	...	...	...
Assemblers (mainly farm products), total....	704	233,001	3.4	3,957	359	1,971	77,056	9,333	321	138,092	8,132	12,765
Individual proprietorships.....	280	50,564	3.9	854	218	554	18,199	845	100	(x)	(x)	(x)
Partnerships.....	132	44,728	3.4	700	137	380	14,187	1,958	60	23,559	1,238	1,638
Corporations.....	244	115,526	3.2	2,040	...	881	37,633	6,064	125	76,212	5,835	10,094
Other forms of organization.....	48	22,183	3.0	363	4	156	7,037	466	36	(x)	(x)	(x)
OREGON												
Total.....	2,561	1,891,251	n.a.	94,418	1,649	29,314	1,935,780	141,162	1,912	1,425,723	137,521	124,265
Individual proprietorships.....	641	180,763	n.a.	7,502	513	2,479	152,495	7,813	387	90,197	7,277	7,084
Partnerships.....	547	265,213	n.a.	12,462	858	4,459	278,144	15,496	391	172,063	14,898	13,063
Corporations.....	1,359	1,433,920	n.a.	73,851	2,278	21,785	1,487,844	115,934	1,126	1,155,774	113,681	102,647
Other forms of organization.....	14	11,355	n.a.	603	...	591	17,297	1,919	8	7,689	1,661	1,471
Merchant wholesalers, total.....	1,494	953,632	12.0	62,889	1,036	18,027	1,248,654	91,037	1,165	787,443	88,477	78,832
Individual proprietorships.....	448	107,420	11.4	5,883	362	1,908	120,219	6,627	316	68,247	6,127	5,697
Partnerships.....	432	179,877	11.4	10,849	674	3,464	221,965	14,399	342	142,271	13,865	12,121
Corporations.....	610	662,075	12.2	45,863	...	12,375	900,375	68,494	503	572,665	66,968	59,867
Other forms of organization.....	4	4,260	12.7	294	...	280	6,095	1,517	4	4,260	1,517	1,147
Manufacturers' sales branches (with stocks)..	189	273,046	8.9	13,182	3	3,735	261,107	24,376	172	261,916	23,805	20,790
Manufacturers' sales offices (without stocks)	42	102,502	2.8	1,188	...	313	24,606	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
OREGON—Continued												
Petroleum bulk stations, terminals, total....	437	168,255	11.0	5,561	346	1,649	117,200	12,270	419	164,695	12,199	9,601
Individual proprietorships.....	35	8,770	9.8	299	34	100	6,037	328	30	8,377	315	333
Partnerships.....	20	4,547	9.7	122	34	48	6,896	68	10	2,077	44	80
Corporations.....	382	154,938	11.2	5,140	2278	1,501	108,267	11,874	379	154,241	11,840	9,188
Agents and brokers, total.....	228	249,215	3.7	3,101	202	986	60,252	2,109	41	97,035	1,972	2,294
Individual proprietorships.....	116	53,523	4.2	783	91	268	15,408	281	19	7,137	267	390
Partnerships.....	61	64,571	3.6	604	111	323	12,557	104	10	12,333	75	70
Corporations.....	51	131,121	3.6	1,714	...	395	32,287	1,724	12	77,565	1,630	1,834
Assemblers (mainly farm products), total.....	171	144,601	12.0	8,497	62	4,604	223,961	11,370	115	114,634	11,068	12,748
Individual proprietorships.....	37	10,570	9.2	484	25	190	9,867	539	19	6,019	530	633
Partnerships.....	33	16,207	12.5	887	37	624	40,726	923	28	15,371	912	789
Corporations.....	91	110,729	12.5	6,817	...	3,479	162,166	9,506	64	89,815	9,482	11,002
Other forms of organization.....	10	7,095	7.6	309	...	311	11,202	402	4	3,429	144	324
PENNSYLVANIA												
Total.....	14,565	11,010,828	n.a.	499,853	11,373	153,681	9,587,302	542,289	10,064	7,024,450	527,005	476,529
Individual proprietorships.....	5,833	1,261,275	n.a.	54,321	5,141	22,391	1,050,696	62,690	3,705	739,110	59,028	54,295
Partnerships.....	3,085	1,368,513	n.a.	54,943	6,050	21,014	1,074,121	78,688	2,327	950,837	75,539	71,497
Corporations.....	5,608	8,348,868	n.a.	389,009	2,174	109,695	7,434,305	399,424	4,002	5,307,996	390,951	349,319
Other forms of organization.....	39	32,172	n.a.	1,580	8	581	28,180	1,487	30	26,507	1,487	1,418
Merchant wholesalers, total.....	10,492	4,684,056	12.0	309,604	9,591	101,322	5,880,032	391,349	8,140	4,061,607	377,989	349,095
Individual proprietorships.....	4,828	817,720	12.4	47,843	4,242	20,047	923,627	60,014	3,495	681,216	56,496	52,310
Partnerships.....	2,723	986,165	10.5	47,370	5,345	18,715	936,057	74,966	2,205	857,556	71,981	68,050
Corporations.....	2,919	2,862,468	12.4	213,264	...	62,150	4,000,557	255,119	2,418	2,505,072	248,282	227,621
Other forms of organization.....	22	17,763	11.1	1,127	4	410	19,791	1,230	22	17,763	1,230	1,114
Manufacturers' sales branches (with stocks), total.....	1,110	2,250,088	9.2	118,452	41	32,794	2,304,890	117,089	1,009	2,188,935	115,759	100,714
Corporations.....	1,078	2,224,947	9.0	114,537	...	31,742	2,232,735	115,224	981	2,164,192	113,911	98,879
Unincorporated businesses.....	32	25,141	22.1	3,915	41	1,052	72,155	1,865	28	24,743	1,848	1,835
Manufacturers' sales offices (without stocks), total.....	716	2,110,128	3.4	29,774	12	6,873	590,906	...	...	...	...	...
Corporations.....	704	2,106,335	3.4	29,601	...	6,833	587,352	...	...	...	...	...
Unincorporated businesses.....	12	3,793	7.9	173	12	40	3,554	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	751	608,418	7.8	22,539	397	6,843	446,549	29,476	695	598,396	29,231	22,969
Corporations.....	573	560,918	7.6	20,825	2,174	6,098	411,963	27,272	542	554,298	27,139	21,181
Unincorporated businesses.....	178	47,500	10.3	1,714	223	745	34,586	2,204	153	44,098	2,092	1,788
Agents and brokers, total.....	1,351	1,235,273	3.7	16,572	1,271	4,640	308,669	3,249	162	127,199	2,948	2,781
Individual proprietorships.....	820	397,058	4.2	4,732	740	1,629	93,098	755	82	26,061	660	553
Partnerships.....	262	332,500	3.4	3,087	528	976	54,776	999	43	47,373	960	858
Corporations.....	263	500,983	3.6	8,673	...	1,998	159,661	1,495	37	53,765	1,328	1,370
Other forms of organization.....	6	4,732	2.9	80	3	37	1,194	...	...	...	...	...
Assemblers (mainly farm products), total.....	145	122,865	5.2	2,912	61	1,209	56,256	1,126	58	48,313	1,078	970
Individual proprietorships.....	54	16,744	5.3	436	37	182	7,198	525	20	5,814	500	307
Partnerships.....	12	4,318	5.1	82	23	39	1,470	59	8	(x)	(x)	(x)
Corporations.....	71	93,277	5.1	2,109	...	874	42,037	314	24	30,669	291	268
Other forms of organization.....	8	8,526	6.8	285	1	114	5,551	228	6	(x)	(x)	(x)
RHODE ISLAND												
Total.....	1,136	722,552	n.a.	35,210	679	11,103	657,035	56,050	842	548,559	50,931	40,503
Individual proprietorships.....	418	61,319	n.a.	3,210	362	1,467	61,320	3,917	291	45,144	3,775	3,502
Partnerships.....	157	53,219	n.a.	1,945	314	826	36,656	2,946	112	38,040	2,814	2,661
Corporations.....	557	600,615	n.a.	29,805	23	8,734	554,185	48,571	435	457,976	43,726	33,662
Other forms of organization.....	4	7,399	n.a.	250	...	76	4,874	616	4	7,399	616	678
Merchant wholesalers, total.....	946	356,054	13.0	25,525	624	8,398	466,657	33,572	728	317,036	31,884	28,430
Corporations.....	409	258,516	13.4	20,416	...	6,152	369,081	26,260	338	232,899	24,846	21,764
Unincorporated businesses.....	537	97,538	11.9	5,109	624	2,246	97,576	7,312	390	84,137	7,038	6,666
Manufacturers' sales branches (with stocks), total.....	75	128,901	7.7	5,056	...	1,455	103,463	6,489	72	128,138	6,481	5,234
Corporations.....	75	128,901	7.7	5,056	...	1,455	103,463	6,489	72	128,138	6,481	5,234
Manufacturers' sales offices (without stocks), total.....	26	66,080	3.5	666	...	150	12,896	...	...	...	...	...
Corporations.....	26	66,080	3.5	666	...	150	12,896	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	38	100,521	7.5	3,092	15	862	58,443	15,793	29	88,353	12,408	6,651
Individual proprietorships.....	4	543	5.9	11	3	7	275	9	4	543	9	10
Partnerships.....	5	2,585	7.2	66	9	28	1,313	55	4	(x)	(x)	(x)
Corporations.....	29	97,393	7.5	3,015	23	827	56,855	15,729	21	(x)	(x)	(x)
Other operating types, total.....	51	70,996	3.2	871	40	238	15,576	196	13	15,032	158	188
Corporations.....	18	49,725	2.8	652	...	150	11,890	93	4	(x)	(x)	(x)
Unincorporated businesses.....	33	21,271	4.2	219	40	88	3,686	103	9	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
SOUTH CAROLINA												
Total.....	1,609	1,008,042	n.a.	37,337	1,056	13,848	717,224	55,239	1,166	676,835	52,256	48,925
Individual proprietorships.....	433	144,101	n.a.	3,614	363	1,927	73,313	4,657	272	67,514	4,335	4,412
Partnerships.....	319	243,857	n.a.	4,002	559	1,683	66,494	8,555	179	101,459	7,640	8,125
Corporations.....	854	618,746	n.a.	29,560	2,134	10,162	574,709	41,915	712	506,524	40,169	36,302
Other forms of organization.....	3	1,338	n.a.	161	...	76	2,708	112	3	1,338	112	86
Merchant wholesalers, total.....	896	467,203	10.7	26,286	571	9,770	492,887	38,237	703	412,783	36,343	34,709
Individual proprietorships.....	270	53,789	11.0	2,661	232	1,240	51,086	3,522	192	44,036	3,356	3,267
Partnerships.....	191	76,494	8.6	2,810	339	1,328	51,497	6,706	143	60,292	6,132	5,675
Corporations.....	432	335,582	11.1	20,654	...	7,126	387,596	27,897	365	307,117	26,743	25,681
Other forms of organization.....	3	1,338	23.8	161	...	76	2,708	112	3	1,338	112	86
Manufacturers' sales branches (with stocks), total.....	93	76,344	10.4	4,366	...	1,364	99,543	3,653	85	74,648	3,323	2,555
Manufacturers' sales offices (without stocks), total.....	20	35,606	2.4	417	...	102	7,973	...	...	...	...	...
Corporations.....	20	35,606	2.4	417	...	102	7,973	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	340	126,102	8.9	3,918	220	1,519	77,125	9,396	316	123,091	9,184	6,832
Individual proprietorships.....	53	9,960	10.9	419	43	209	8,969	302	48	9,509	297	243
Partnerships.....	26	5,786	12.1	210	43	93	4,242	168	19	5,135	154	127
Corporations.....	261	110,356	8.6	3,289	2,134	1,217	63,914	8,926	249	108,447	8,733	6,462
Agents and brokers, total.....	160	230,085	1.9	1,560	170	528	20,164	422	15	17,907	382	520
Individual proprietorships.....	55	61,945	1.7	308	42	170	5,689	49	6	2,723	24	46
Partnerships.....	75	117,866	2.0	701	128	143	5,460	142	5	6,414	142	291
Corporations.....	30	50,274	1.8	551	...	215	9,015	231	4	8,770	216	183
Assemblers (mainly farm products), total.....	100	72,702	3.5	790	95	565	19,532	3,531	47	48,406	3,024	4,309
Individual proprietorships.....	54	18,344	3.8	224	46	307	7,537	780	25	11,183	654	851
Partnerships.....	27	43,711	2.7	281	49	119	5,295	1,539	12	29,618	1,212	2,032
Corporations.....	19	10,647	5.9	285	...	139	6,700	1,212	10	7,605	1,158	1,426
SOUTH DAKOTA												
Total.....	1,829	791,608	n.a.	21,306	1,014	8,038	405,100	40,884	1,391	473,350	38,474	37,692
Individual proprietorships.....	447	117,838	n.a.	2,068	355	995	41,497	3,527	270	46,587	3,223	2,939
Partnerships.....	192	156,319	n.a.	1,991	291	967	38,155	2,644	110	40,892	2,279	2,153
Corporations.....	1,111	471,612	n.a.	16,583	2,363	5,819	312,586	33,190	953	359,400	31,571	31,218
Other forms of organization.....	79	45,839	n.a.	664	5	257	12,862	1,523	58	26,471	1,401	1,382
Merchant wholesalers, total.....	349	176,063	12.3	11,916	210	4,013	222,801	20,167	286	162,210	19,092	16,718
Corporations.....	168	143,069	12.2	9,948	...	3,231	186,635	17,434	152	134,145	16,563	14,632
Unincorporated businesses.....	181	32,994	12.9	1,968	210	782	36,166	2,733	134	28,065	2,529	2,086
Manufacturers' sales branches (with stocks), total.....	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Corporations.....	35	35,684	8.3	1,679	...	522	32,884	2,635	29	34,902	2,604	2,770
Manufacturers' sales offices (without stocks), total.....	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Corporations.....	3	3,562	3.3	37	...	10	898	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	617	72,563	11.1	2,350	496	876	44,717	4,370	560	66,274	4,085	4,435
Individual proprietorships.....	115	10,865	8.3	304	98	133	5,791	812	90	8,998	723	590
Partnerships.....	19	2,504	8.0	71	34	30	1,414	156	15	2,230	127	106
Corporations.....	462	56,232	11.8	1,800	2,363	651	34,190	3,128	438	52,526	2,998	3,538
Other forms of organization.....	21	2,962	10.7	175	1	62	3,322	274	17	2,520	237	201
Agents and brokers, total.....	57	179,152	1.0	808	45	616	16,832	28	3	5,538	23	3
Corporations.....	16	55,842	1.0	301	...	232	5,938	1	...	...	...	...
Unincorporated businesses.....	41	123,310	1.0	507	45	384	10,894	27	3	5,538	23	3
Assemblers (mainly farm products), total.....	768	324,584	3.0	4,516	263	2,001	86,968	13,684	513	204,426	12,670	13,766
Individual proprietorships.....	204	57,355	3.0	723	154	372	14,940	1,388	95	23,212	1,245	1,366
Partnerships.....	81	61,340	2.7	591	105	278	12,462	1,056	43	19,436	855	941
Corporations.....	427	177,223	3.2	2,818	...	1,173	52,041	9,992	334	137,827	9,406	10,278
Other forms of organization.....	56	28,666	2.9	384	4	178	7,525	1,248	41	22,951	1,164	1,181
TENNESSEE												
Total.....	3,529	3,477,171	n.a.	114,985	2,469	40,726	2,243,969	213,904	2,314	2,280,925	194,877	188,653
Individual proprietorships.....	1,076	467,509	n.a.	9,476	876	4,591	195,366	17,618	577	166,026	14,557	17,677
Partnerships.....	864	855,576	n.a.	12,297	1,401	6,016	266,631	41,312	494	349,132	39,029	47,989
Corporations.....	1,573	2,149,959	n.a.	93,014	2,188	30,028	1,778,204	154,725	1,232	1,563,971	141,042	122,715
Other forms of organization.....	14	4,127	n.a.	198	4	91	3,768	249	11	1,796	249	272
Merchant wholesalers, total.....	2,002	1,798,886	8.7	81,753	1,440	28,016	1,548,128	174,229	1,565	1,567,942	157,192	154,373
Individual proprietorships.....	660	157,852	11.1	7,177	546	3,217	137,640	15,040	472	129,301	12,841	15,714
Partnerships.....	909	502,012	5.2	9,726	890	4,070	193,758	38,745	383	454,093	36,760	44,998
Corporations.....	825	1,137,398	9.8	64,701	...	20,658	1,214,175	120,214	702	982,924	107,361	93,408
Other forms of organization.....	8	1,624	18.9	149	4	71	2,555	230	8	1,624	230	253
Manufacturers' sales branches (with stocks), total.....	289	433,791	9.7	19,258	21	5,868	377,333	23,042	259	417,034	22,277	18,401
Corporations.....	270	430,208	9.6	18,902	...	5,723	370,229	22,750	243	413,716	22,004	18,149
Unincorporated businesses.....	19	3,583	18.0	356	21	145	7,104	292	16	3,318	273	252
Manufacturers' sales offices (without stocks), total.....	85	207,431	3.1	2,449	2	537	45,460	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
TENNESSEE—Continued												
Petroleum bulk stations, terminals, total.....	344	172,752	8.6	5,101	282	1,900	94,552	11,820	331	166,201	11,702	10,831
Individual proprietorships.....	46	10,637	8.4	296	38	137	5,515	525	38	(x)	(x)	(x)
Partnerships.....	35	10,693	9.0	315	56	143	6,744	590	31	9,587	533	381
Corporations.....	263	151,442	8.6	4,490	2188	1,620	82,293	10,745	262	(x)	(x)	(x)
Agents and brokers, total.....	432	736,050	2.0	4,503	447	2,669	117,581	1,701	32	74,400	1,064	1,537
Individual proprietorships.....	208	263,369	1.9	1,287	188	606	29,299	818	11	(x)	(x)	(x)
Partnerships.....	146	278,441	1.7	1,303	259	1,017	37,146	431	15	94,765	415	733
Corporations.....	78	194,240	2.4	1,913	...	1,046	51,136	452	6	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	377	128,261	4.3	1,921	277	1,736	60,915	3,112	127	55,348	2,642	3,511
Corporations.....	57	29,700	4.4	583	...	451	15,500	564	19	11,509	554	447
Unincorporated businesses.....	320	98,561	4.2	1,338	277	1,285	45,415	2,548	108	43,839	2,088	3,064
TEXAS												
Total.....	11,558	8,197,169	n.a.	336,166	8,296	116,920	6,637,938	548,277	8,264	5,524,231	521,331	473,857
Individual proprietorships.....	3,940	1,314,832	n.a.	39,771	3,236	17,435	864,405	56,483	2,377	668,600	51,901	49,529
Partnerships.....	2,124	1,331,034	n.a.	38,086	3,498	18,176	816,966	71,125	1,402	785,952	67,266	72,797
Corporations.....	5,434	5,524,351	n.a.	256,203	21,552	80,709	4,928,306	419,947	4,459	4,057,348	401,557	350,762
Other forms of organization.....	60	26,952	n.a.	1,506	10	600	28,261	722	26	12,331	607	769
Merchant wholesalers, total.....	6,175	3,867,788	10.9	216,763	4,542	73,773	4,231,790	411,522	4,921	3,405,761	392,400	363,160
Individual proprietorships.....	2,528	563,706	11.8	29,937	2,092	12,441	661,288	47,095	1,905	462,157	43,025	41,377
Partnerships.....	1,433	677,807	9.5	29,266	2,448	11,941	589,630	62,128	1,129	(x)	(x)	(x)
Corporations.....	2,209	2,623,288	11.1	157,350	...	49,349	2,976,874	301,902	1,884	2,334,142	290,212	258,605
Other forms of organization.....	5	2,987	11.2	210	2	42	3,998	397	3	(x)	(x)	(x)
Manufacturers' sales branches (with stocks), total.....	894	1,172,903	10.4	64,956	51	19,182	1,274,141	82,018	802	1,124,574	79,479	65,509
Corporations.....	839	1,159,222	10.4	63,815	...	18,666	1,243,443	80,157	758	1,112,034	77,721	65,045
Unincorporated businesses.....	55	13,681	17.4	1,141	51	516	30,698	1,861	44	12,540	1,758	1,464
Manufacturers' sales offices (without stocks), total.....	342	834,071	4.0	13,111	10	2,992	254,954	...	...	...	...	...
Corporations.....	332	828,110	4.0	13,031	...	2,968	253,429	...	...	...	...	...
Unincorporated businesses.....	10	5,961	6.8	80	10	24	1,525	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	2,073	509,621	9.1	14,844	1,966	5,909	302,543	33,331	1,980	478,095	30,106	22,913
Individual proprietorships.....	269	44,558	11.4	1,853	232	818	38,164	1,654	213	39,397	1,598	1,435
Partnerships.....	110	25,074	10.5	940	181	400	20,668	1,020	92	21,408	917	802
Corporations.....	1,685	438,968	8.8	11,977	21,552	4,659	242,272	30,584	1,669	416,648	27,567	20,615
Other forms of organization.....	9	1,021	12.3	74	1	32	1,439	73	6	642	64	61
Agents and brokers, total.....	986	1,177,020	2.4	9,020	981	3,641	187,140	3,801	115	114,356	3,698	4,671
Corporations.....	109	243,640	2.2	2,894	...	774	56,134	400	18	20,980	385	389
Unincorporated businesses.....	877	933,380	2.4	6,126	981	2,867	131,006	3,401	97	93,776	3,313	2,282
Assemblers (mainly farm products), total.....	1,088	635,766	7.5	17,472	746	11,423	387,370	17,605	446	401,445	15,648	18,604
Individual proprietorships.....	484	191,039	5.6	3,848	335	2,539	82,002	4,648	175	115,264	4,323	4,718
Partnerships.....	301	193,188	8.0	5,302	407	4,074	127,173	5,851	125	102,939	5,459	7,487
Corporations.....	260	231,123	8.3	7,136	...	4,293	156,104	6,904	130	173,944	5,672	6,108
Other forms of organization.....	43	20,422	12.3	1,186	4	517	22,091	202	16	3,298	194	291
UTAH												
Total.....	1,123	724,933	n.a.	37,298	726	12,150	743,416	53,059	865	546,437	51,563	46,586
Individual proprietorships.....	291	73,026	n.a.	2,786	243	1,228	58,068	3,134	184	30,872	2,888	2,642
Partnerships.....	191	104,005	n.a.	2,772	354	1,081	59,748	3,558	136	38,327	3,323	2,743
Corporations.....	635	540,153	n.a.	31,344	2129	9,656	616,683	46,292	542	470,221	45,277	41,129
Other forms of organization.....	6	7,749	n.a.	396	...	185	8,917	75	3	7,017	75	72
Merchant wholesalers, total.....	670	306,690	14.6	25,713	441	8,340	503,598	36,563	551	289,751	35,228	31,568
Individual proprietorships.....	212	27,531	18.0	2,317	169	996	45,212	2,651	158	23,748	2,430	2,166
Partnerships.....	148	34,766	13.6	2,216	272	880	49,970	3,361	121	31,893	3,135	2,570
Corporations.....	310	244,393	14.4	21,180	...	6,464	405,416	30,551	272	234,110	29,663	26,832
Manufacturers' sales branches (with stocks).....	108	132,612	9.4	6,905	2	2,105	140,917	10,639	98	131,996	10,621	7,586
Manufacturers' sales offices (without stocks), total.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Corporations.....	26	35,062	3.2	507	...	127	9,997	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	180	46,720	12.3	1,521	150	488	29,785	2,192	175	45,874	2,179	2,027
Individual proprietorships.....	15	3,093	10.3	133	12	45	2,515	128	13	(x)	(x)	(x)
Partnerships.....	5	993	10.9	55	9	20	1,275	29	5	(x)	(x)	(x)
Corporations.....	160	42,634	12.5	1,333	2129	423	25,995	2,035	157	(x)	(x)	(x)
Agents and brokers, total.....	94	145,044	1.8	962	99	344	23,007	1,050	19	46,875	932	692
Individual proprietorships.....	51	35,229	2.2	178	50	93	3,955	30	6	834	10	12
Partnerships.....	28	50,519	1.8	323	49	113	5,774	99	8	2,400	99	90
Corporations.....	15	59,296	1.6	661	...	138	13,278	921	5	43,641	823	590
Assemblers (mainly farm products), total.....	45	58,805	7.2	1,690	34	746	36,112	2,615	22	31,941	2,603	2,713
Individual proprietorships.....	11	6,923	7.0	116	10	81	2,485	306	5	(x)	(x)	(x)
Partnerships.....	10	17,727	3.5	178	24	68	2,729	69	2	(x)	(x)	(x)
Corporations.....	18	26,406	8.2	1,000	...	412	21,981	2,165	12	18,739	2,162	2,250
Other forms of organization.....	6	7,749	12.4	396	...	185	8,917	75	3	7,017	75	72

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
VERMONT												
Total.....	393	168,216	n.a.	9,206	206	3,141	166,391	15,411	307	140,561	15,137	12,942
Individual proprietorships.....	142	29,234	n.a.	1,192	123	520	22,482	1,772	91	20,501	1,706	1,604
Partnerships.....	39	8,146	n.a.	483	63	180	8,897	705	31	(x)	(x)	(x)
Corporations.....	207	127,684	n.a.	7,462	220	2,414	133,696	12,913	183	112,889	12,715	10,693
Other forms of organization.....	5	3,152	n.a.	69	...	27	1,316	21	2	(x)	(x)	(x)
Merchant wholesalers, total.....	239	80,901	14.1	6,403	149	2,190	111,996	9,501	188	73,712	9,262	8,563
Individual proprietorships.....	107	16,855	13.5	958	93	428	18,678	1,577	69	13,060	1,521	1,440
Partnerships.....	32	5,602	14.7	422	56	160	7,417	677	28	(x)	(x)	(x)
Corporations.....	97	57,116	14.3	4,979	...	1,588	85,076	7,231	90	55,168	7,058	6,512
Other forms of organization.....	3	1,328	11.8	44	...	14	825	16	1	(x)	(x)	(x)
Manufacturers' sales branches (with stocks).....	32	17,495	12.8	945	...	307	18,551	1,829	28	17,327	1,822	1,547
Manufacturers' sales offices (without stocks), total.....	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Partnerships.....	4	1,794	7.3	43	...	13	1,143	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	74	31,209	8.7	1,117	39	359	21,540	3,891	70	30,542	3,885	2,690
Corporations.....	60	27,791	8.7	1,026	220	321	19,878	3,749	59	(x)	(x)	(x)
Unincorporated businesses.....	14	3,418	8.4	91	19	38	1,662	142	11	(x)	(x)	(x)
Agents and brokers, total.....	13	6,868	3.5	123	10	43	1,839	28	7	2,424	28	26
Individual proprietorships.....	10	6,043	3.0	86	10	30	1,128	16	5	(x)	(x)	(x)
Corporations.....	3	825	6.7	37	...	13	711	12	2	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	31	29,949	5.8	575	8	229	11,322	162	14	16,556	140	116
Corporations.....	16	24,492	5.7	481	...	189	9,620	102	5	12,925	84	59
Unincorporated businesses.....	15	5,457	6.5	94	8	40	1,702	60	9	3,631	56	57
VIRGINIA												
Total.....	3,000	2,033,470	n.a.	99,126	1,856	39,625	2,037,457	132,280	2,118	1,383,641	128,065	120,452
Individual proprietorships.....	854	219,445	n.a.	8,939	720	5,089	201,391	9,769	489	105,219	9,263	8,296
Partnerships.....	542	261,448	n.a.	10,334	940	5,645	227,749	13,234	344	153,442	12,252	12,362
Corporations.....	1,597	1,548,732	n.a.	79,602	2,195	28,762	1,603,134	108,547	1,278	1,121,135	105,820	99,197
Other forms of organization.....	7	3,845	n.a.	251	1	123	5,183	730	7	3,845	730	597
Merchant wholesalers, total.....	1,753	972,535	12.3	67,478	1,061	24,045	1,308,296	98,460	1,433	834,454	95,204	89,931
Individual proprietorships.....	554	101,639	13.3	6,349	452	2,924	125,376	8,966	424	84,114	8,569	7,628
Partnerships.....	356	136,109	12.0	7,898	608	3,314	144,722	11,579	288	122,762	11,021	10,825
Corporations.....	837	730,996	12.2	52,981	...	17,685	1,033,060	77,188	715	623,787	74,887	70,885
Other forms of organization.....	6	3,791	15.0	250	1	122	5,138	727	6	3,791	727	593
Manufacturers' sales branches (with stocks).....	215	253,037	8.9	12,426	2	4,021	247,399	14,143	193	247,298	13,907	11,441
Manufacturers' sales offices (without stocks).....	63	156,715	4.0	1,705	1	435	34,818	...	...	...	...	...
Petroleum bulk stations, terminals, total.....	410	212,000	8.5	6,441	286	2,307	131,211	13,414	386	207,360	13,184	10,643
Individual proprietorships.....	38	9,299	9.7	304	47	128	6,092	374	28	(x)	(x)	(x)
Partnerships.....	26	9,051	11.3	346	44	149	6,956	281	25	(x)	(x)	(x)
Corporations.....	346	193,650	8.4	5,791	2,195	2,030	118,163	12,759	333	191,649	12,616	10,179
Agents and brokers, total.....	314	351,079	3.3	5,218	272	3,431	147,366	1,184	39	38,351	1,136	1,298
Individual proprietorships.....	134	92,132	3.2	952	117	468	23,915	226	15	10,049	225	228
Partnerships.....	83	92,418	2.4	721	155	688	38,440	110	7	8,420	110	144
Corporations.....	97	166,529	4.0	3,545	...	2,275	85,011	848	17	19,882	801	926
Assemblers (mainly farm products), total.....	245	88,104	12.9	5,858	234	5,386	168,367	5,079	67	56,178	4,634	7,139
Corporations.....	43	48,555	12.4	3,255	...	2,355	86,562	3,738	23	39,186	3,738	5,895
Unincorporated businesses.....	202	39,549	13.4	2,603	234	3,031	81,805	1,341	44	16,992	896	1,244
WASHINGTON												
Total.....	4,147	2,643,174	n.a.	145,511	2,734	45,658	2,987,135	188,998	3,009	1,881,612	179,407	171,127
Individual proprietorships.....	1,214	330,438	n.a.	15,419	1,117	5,015	306,801	17,505	748	204,713	16,513	16,251
Partnerships.....	641	287,502	n.a.	14,211	1,167	5,411	309,251	19,482	441	(x)	(x)	(x)
Corporations.....	2,279	1,994,832	n.a.	114,010	4,445	34,707	2,335,830	149,096	1,809	1,465,630	141,565	135,176
Other forms of organization.....	13	30,402	n.a.	1,871	5	525	35,253	2,915	11	(x)	(x)	(x)
Merchant wholesalers, total.....	2,329	1,271,433	12.8	92,791	1,756	25,762	1,781,976	131,607	1,831	1,043,350	124,200	115,413
Individual proprietorships.....	880	200,231	12.6	12,477	818	3,868	241,683	15,130	652	155,816	14,278	13,595
Partnerships.....	495	172,797	12.2	10,536	933	3,199	195,581	15,503	382	135,736	14,566	13,753
Corporations.....	947	869,167	13.1	68,021	...	18,249	1,313,735	98,369	790	722,560	92,751	85,529
Other forms of organization.....	7	24,238	9.9	1,757	5	446	30,977	2,605	7	29,238	2,605	2,536
Manufacturers' sales branches (with stocks), total.....	355	367,657	12.1	21,329	4	5,932	419,806	28,056	321	345,826	27,456	24,603
Corporations.....	347	364,636	12.1	21,181	...	5,894	417,048	26,881	313	342,805	26,281	23,754
Unincorporated businesses.....	8	3,021	11.3	148	4	38	2,758	1,175	8	3,021	1,175	849
Manufacturers' sales offices (without stocks), total.....	105	155,517	3.6	2,858	3	647	52,446	...	...	...	...	...
Corporations.....	100	154,288	3.6	2,828	...	636	51,659	...	...	...	...	...
Unincorporated businesses.....	5	1,229	6.5	30	3	11	787	...	...	...	...	...

See footnotes at end of table.

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
WASHINGTON—Continued												
Petroleum bulk stations, terminals, total....	610	236,511	11.2	8,613	511	2,543	181,186	13,827	591	226,545	13,273	13,281
Individual proprietorships.....	41	12,860	11.4	559	37	176	11,298	492	32	11,220	428	443
Partnerships.....	16	7,435	7.7	191	29	62	3,687	217	11	6,691	211	227
Corporations.....	553	216,216	11.3	7,863	2445	2,305	166,201	13,118	548	208,634	12,634	12,611
Agents and brokers, total.....	424	378,688	3.2	4,679	333	1,291	86,057	2,049	65	102,391	1,896	1,917
Individual proprietorships.....	242	101,981	4.0	1,068	222	350	19,569	751	31	26,599	677	929
Partnerships.....	66	73,650	3.0	658	111	222	11,991	235	11	15,738	187	86
Corporations.....	106	203,057	2.9	2,953	...	719	54,497	1,063	23	60,054	1,032	902
Assemblers (mainly farm products), total....	334	233,368	12.9	15,241	127	9,483	465,664	13,459	201	163,500	12,582	15,913
Individual proprietorships.....	44	14,507	15.7	1,250	36	602	32,852	1,074	29	(x)	(x)	(x)
Partnerships.....	59	30,359	19.8	2,729	91	1,901	96,178	2,455	34	20,406	2,379	2,125
Corporations.....	226	187,468	11.5	11,164	...	6,904	332,690	9,665	135	131,577	8,867	12,380
Other forms of organization.....	5	1,034	26.5	98	...	76	3,944	265	3	(x)	(x)	(x)
WEST VIRGINIA												
Total.....	1,737	1,076,754	n.s.	56,356	849	17,744	1,081,048	71,919	1,307	770,365	70,847	62,195
Individual proprietorships.....	471	98,677	n.s.	4,345	406	1,999	92,698	5,485	300	59,336	5,281	4,865
Partnerships.....	235	64,444	n.s.	2,654	388	1,169	51,949	3,895	171	(x)	(x)	(x)
Corporations.....	1,025	912,119	n.s.	49,317	254	14,560	935,748	62,516	835	667,286	61,831	54,011
Other forms of organization.....	6	1,514	n.s.	40	1	16	653	23	1	(x)	(x)	(x)
Merchant wholesalers, total.....	1,234	578,203	13.0	42,982	689	13,474	816,151	60,351	998	520,008	59,417	52,616
Corporations.....	629	466,063	13.0	36,471	...	10,624	681,518	51,200	557	423,801	50,642	44,678
Unincorporated businesses.....	605	112,140	13.2	6,511	689	2,850	134,633	9,151	441	96,207	8,775	7,938
Manufacturers' sales branches (with stocks)..	144	155,770	8.6	6,683	1	1,190	129,462	6,179	131	154,298	6,099	5,104
Manufacturers' sales offices (without stocks), total.....	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Corporations.....	34	48,399	3.8	769	...	254	18,029	...	...	...	...	...
Petroleum bulk stations, terminal, total....	175	91,921	8.3	3,633	73	1,186	73,755	5,246	159	84,584	5,204	4,325
Individual proprietorships.....	13	1,848	10.7	68	10	32	1,121	80	11	(x)	(x)	(x)
Partnerships.....	9	2,282	8.7	68	9	34	1,434	89	8	(x)	(x)	(x)
Corporations.....	153	87,791	8.2	3,497	254	1,120	71,200	5,077	140	80,887	5,035	4,167
Agents and brokers, total.....	118	190,992	3.1	2,132	63	690	39,931	80	11	9,833	65	64
Corporations.....	56	151,399	3.0	1,875	...	524	34,633	54	7	8,435	49	53
Unincorporated businesses.....	62	39,593	3.4	257	63	166	5,298	26	4	1,398	16	11
Assemblers (mainly farm products), total....	32	11,469	3.2	157	23	150	3,720	63	8	1,642	62	86
Individual proprietorships.....	12	5,255	3.2	63	11	53	1,123	10	2	(x)	(x)	(x)
Partnerships.....	7	2,703	4.1	42	12	39	1,131	43	5	(x)	(x)	(x)
Corporations.....	10	2,845	2.7	46	...	55	1,379	10	1	(x)	(x)	(x)
Other forms of organization.....	3	666	1.5	6	...	3	87	...	...	...	...	...
WISCONSIN												
Total.....	5,100	2,829,271	n.s.	137,335	3,032	41,513	2,611,737	190,721	3,795	2,005,864	186,066	160,921
Individual proprietorships.....	1,520	283,663	n.s.	10,350	1,249	4,363	204,263	10,240	897	148,202	9,109	8,693
Partnerships.....	610	191,586	n.s.	7,227	1,120	3,121	154,429	10,353	434	137,986	10,058	9,851
Corporations.....	2,906	2,304,587	n.s.	118,317	2,657	33,468	2,225,001	167,878	2,421	1,685,596	164,701	140,102
Other forms of organization.....	64	49,435	n.s.	1,441	6	561	28,044	2,250	43	34,080	2,198	2,275
Merchant wholesalers, total.....	2,788	1,411,050	11.8	97,142	1,637	29,392	1,832,458	146,076	2,194	1,282,976	132,343	115,091
Individual proprietorships.....	988	129,278	13.2	7,709	813	3,299	151,660	8,345	671	(x)	(x)	(x)
Partnerships.....	438	122,360	11.1	6,072	824	2,667	132,615	9,332	341	111,020	9,063	8,994
Corporations.....	1,342	1,143,674	11.8	82,569	...	23,120	1,532,837	116,564	1,164	1,055,428	114,114	97,237
Other forms of organization.....	20	15,738	8.4	792	...	306	15,346	1,835	18	(x)	(x)	(x)
Manufacturers' sales branches (with stocks)..	291	358,015	9.1	18,727	7	5,451	373,033	22,745	240	332,970	22,238	21,088
Manufacturers' sales offices (without stocks)	121	344,562	3.0	3,959	1	914	74,848	...	...	...	...	...
Petroleum bulk stations, terminals, total....	1,225	263,389	9.9	9,946	930	3,372	193,668	26,438	1,181	249,743	26,155	18,262
Individual proprietorships.....	165	23,211	10.2	828	144	352	16,740	1,324	148	20,966	1,232	1,091
Partnerships.....	70	12,432	10.9	396	128	168	7,988	752	68	(x)	(x)	(x)
Corporations.....	971	223,284	9.8	8,447	2,657	2,738	163,190	24,090	948	213,060	23,928	16,295
Other forms of organization.....	19	4,462	10.7	275	1	114	5,750	272	17	(x)	(x)	(x)
Agents and brokers, total.....	347	290,629	3.2	4,167	265	1,034	77,371	631	47	43,926	622	631
Corporations.....	102	167,098	2.5	2,674	...	569	47,157	435	20	33,569	433	460
Unincorporated businesses.....	245	123,531	4.1	1,493	265	465	30,214	196	27	10,357	189	171
Assemblers (mainly farm products), total....	328	161,526	4.6	3,394	192	1,350	60,359	4,831	133	96,249	4,708	5,849
Individual proprietorships.....	158	48,495	3.8	674	110	348	12,071	412	56	21,260	394	515
Partnerships.....	66	13,704	4.2	264	77	139	4,556	137	16	8,397	131	110
Corporations.....	87	68,842	6.2	2,086	...	723	36,791	4,139	53	51,482	4,082	5,144
Other forms of organization.....	23	28,485	2.2	368	5	140	6,941	143	8	15,110	101	120

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 5B.—LEGAL FORM OF ORGANIZATION—STATE, BY TYPE OF OPERATION: 1948—Continued

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

State, type of operation, and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost	Number	Sales, entire year	Stocks on hand, at cost	
						Employees	Pay roll				End of year	Beginning of year
		(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Thousand dollars)		(Thousand dollars)	(Thousand dollars)	(Thousand dollars)
WYOMING												
Total.....	463	153,477	n.a.	6,144	339	2,223	130,082	14,290	384	142,491	13,756	11,364
Corporations.....	270	108,018	n.a.	4,266	² 105	1,473	90,177	9,987	232	101,697	9,515	7,625
Unincorporated businesses.....	193	45,459	n.a.	1,878	234	750	39,905	4,303	152	40,794	4,241	3,739
Merchant wholesalers, total.....	212	83,167	10.3	4,235	140	1,486	90,759	10,593	167	78,053	10,151	8,109
Corporations.....	96	52,085	10.3	2,830	...	961	60,559	6,815	82	49,311	6,417	4,823
Unincorporated businesses.....	116	31,082	10.4	1,405	140	525	30,200	3,778	85	28,742	3,734	3,266
Manufacturers' sales branches (with stocks)...	23	13,677	8.6	692	3	204	14,123	1,311	14	13,335	1,263	1,036
Manufacturers' sales offices (without stocks)	6	985	13.6	59	1	21	1,544	...	...	...	...	...
Petroleum bulk stations, terminals, total....	180	29,138	9.4	682	172	274	14,611	1,721	172	27,603	1,696	1,172
Corporations.....	125	22,075	9.3	471	² 105	182	10,285	1,396	119	(x)	(x)	(x)
Unincorporated businesses.....	55	7,063	10.9	221	67	92	3,726	325	53	(x)	(x)	(x)
Agents and brokers.....	6	11,741	1.3	76	5	68	1,443	17	4	(x)	(x)	(x)
Assemblers (mainly farm products), total.....	36	14,769	5.3	400	18	170	8,202	648	27	(x)	(x)	(x)
Individual proprietorships.....	7	1,941	8.1	82	5	48	2,082	123	5	(x)	(x)	(x)
Partnerships.....	8	3,048	7.9	106	13	53	2,342	66	6	(x)	(x)	(x)
Corporations.....	21	9,780	3.9	212	...	69	3,778	459	16	8,451	456	900

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

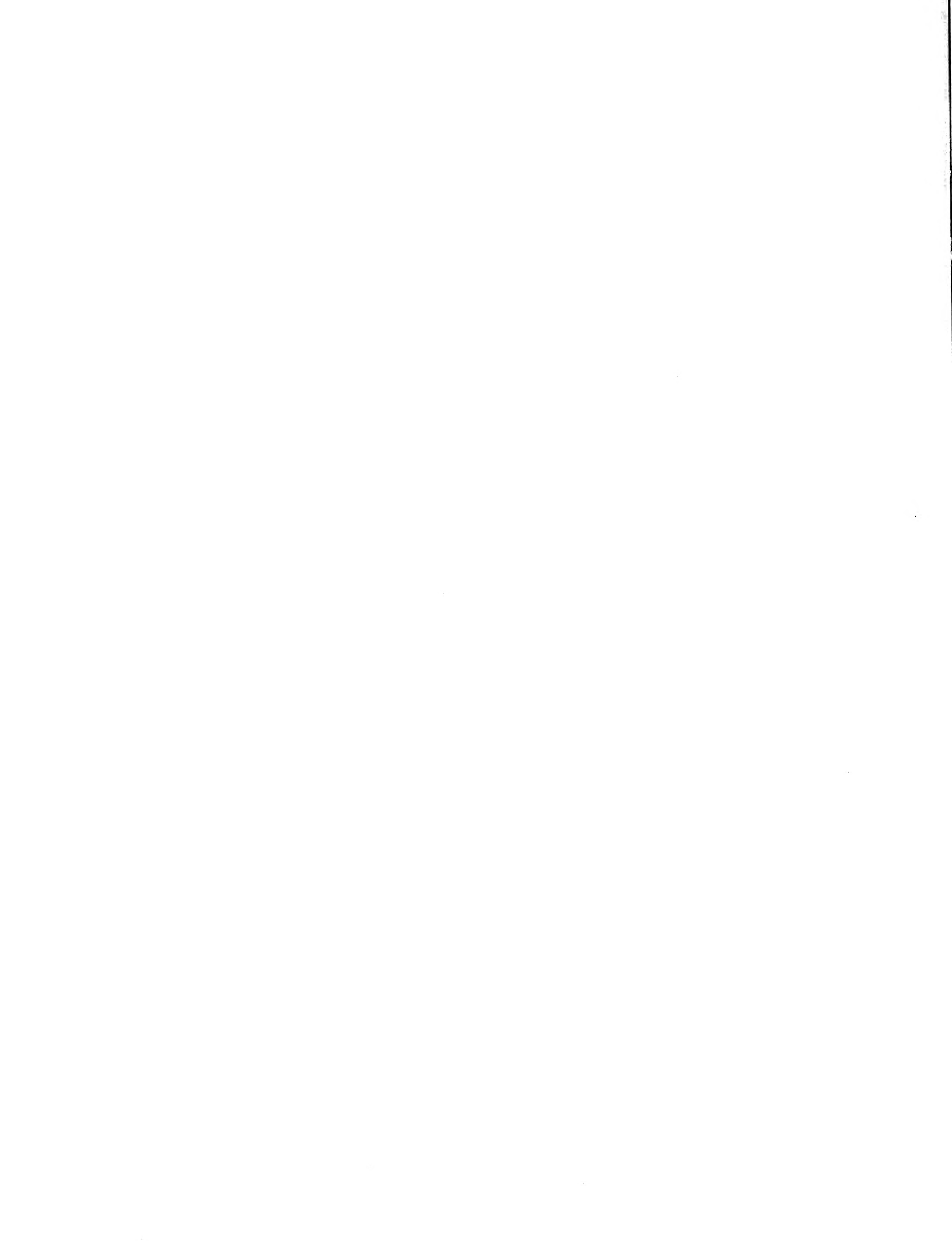
n.a. Not available or not applicable.

¹ Entries for agents and brokers represent commissions received expressed as part of sales.² Operators of commission bulk plants on an agency basis.

EMPLOYEE SIZE

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EMPLOYEE SIZE

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees	Pay roll (Dollars)						Employees	Pay roll (Dollars)
United States, total.....	243,366	188,688,801	7,990,713	163,490	2,382,789	153,223,967	MERCHANT WHOLESALERS						
No. paid employees.....	36,682	4,630,719	25,071	42,607	...	...	Groceries, confectionery, meats:						
1 paid employee.....	34,670	6,637,318	93,629	27,999	34,670	1,741,707	Groceries (general line....	4,265	5,799,121	285,414	2,091	94,434	5,392,727
2 paid employees.....	24,489	8,628,639	171,163	21,173	58,978	3,292,486	No paid employees.....	28	8,928	227	38	...	...
3 paid employees.....	23,064	8,251,248	211,973	15,593	69,192	4,101,266	1 paid employee.....	170	30,462	540	42	170	9,893
4 or 5 paid employees.....	30,566	14,741,208	439,897	19,092	136,055	8,412,611	2 paid employees.....	214	61,470	1,294	100	428	25,119
6 or 7 paid employees.....	14,792	12,294,877	422,702	11,379	127,476	7,845,723	3 paid employees.....	182	58,430	1,417	129	546	26,423
8 or 9 paid employees.....	12,443	9,447,767	364,380	6,279	105,304	6,889,547	4 or 5 paid employees.....	353	135,666	4,034	295	1,615	77,373
10 to 19 paid employees.....	29,309	31,482,641	1,364,616	12,352	395,578	25,847,585	6 or 7 paid employees.....	373	182,870	6,137	290	2,429	117,740
20 to 49 paid employees.....	14,463	40,452,979	1,983,515	5,806	577,568	38,158,901	8 or 9 paid employees.....	338	139,905	7,350	224	2,873	140,996
50 to 99 paid employees.....	5,283	24,219,635	1,205,469	979	359,395	23,407,858	10 to 19 paid employees...	1,197	1,094,438	45,713	560	16,624	874,636
100 or more paid employees.....	2,555	27,901,770	1,708,338	225	518,573	33,526,283	20 to 49 paid employees...	1,055	1,886,396	40,978	377	31,431	1,693,939
Merchant wholesalers, total....	146,518	79,766,589	5,064,381	106,823	1,507,990	95,651,971	50 to 99 paid employees...	237	947,263	49,153	36	15,704	919,510
No paid employees.....	18,291	1,343,127	1,434	23,005	...	...	100 or more paid employees	118	1,193,293	78,571	...	22,614	1,507,098
1 paid employee.....	17,651	1,659,702	44,222	16,327	17,651	821,632	Confectionery.....	2,077	377,047	24,438	2,004	9,609	493,017
2 paid employees.....	15,984	2,380,384	87,473	13,280	31,968	1,697,963	No paid employees.....	433	23,027	122	540	...	...
3 paid employees.....	13,812	2,758,260	120,644	10,657	41,436	2,342,799	1 paid employee.....	364	24,939	727	332	364	14,925
4 or 5 paid employees.....	19,670	5,406,379	412,237	14,151	87,660	5,203,155	2 paid employees.....	248	25,207	1,056	236	496	20,505
6 or 7 paid employees.....	13,639	5,207,412	282,846	8,993	87,928	5,300,875	3 paid employees.....	226	28,478	1,453	209	678	29,844
8 or 9 paid employees.....	8,782	3,364,292	248,512	5,152	74,038	3,663,220	4 or 5 paid employees.....	291	53,274	3,073	283	1,303	63,106
10 to 19 paid employees.....	20,661	14,748,826	346,696	10,054	278,383	17,781,456	6 or 7 paid employees.....	190	47,064	3,158	172	1,236	63,999
20 to 49 paid employees.....	13,229	19,430,471	1,356,679	4,439	390,467	25,569,679	8 or 9 paid employees.....	92	27,882	1,932	70	772	38,784
50 to 99 paid employees.....	3,366	10,901,674	782,456	669	226,829	11,806,044	10 to 19 paid employees...	169	73,161	6,074	124	2,258	121,190
100 or more paid employees.....	1,433	11,596,742	313,182	96	271,630	17,467,168	20 to 49 paid employees...	49	32,566	3,314	35	1,335	69,933
Manufacturers' sales branches (with stocks), total.....	15,716	24,229,717	1,501,413	527	411,725	29,131,751	50 or more paid employees.	15	41,469	3,529	3	1,167	70,731
No paid employees.....	158	17,633	1,382	68	...	...	Fish, sea foods.....	1,233	393,662	30,070	1,138	11,167	594,595
1 paid employee.....	1,080	85,183	4,394	60	1,080	83,147	No paid employees.....	159	8,375	136	246	...	...
2 paid employees.....	964	174,339	7,260	45	1,808	141,978	1 paid employee.....	117	13,177	272	121	117	5,040
3 paid employees.....	965	233,734	11,540	41	2,895	219,780	2 paid employees.....	121	13,177	580	130	242	10,853
4 or 5 paid employees.....	1,719	578,364	24,623	70	7,702	562,887	3 paid employees.....	132	20,956	1,004	131	396	19,568
6 or 7 paid employees.....	1,347	613,240	31,957	61	8,624	636,283	4 or 5 paid employees.....	152	27,370	1,690	138	685	33,215
8 or 9 paid employees.....	1,080	642,775	35,232	28	9,143	667,570	6 or 7 paid employees.....	124	36,830	2,194	105	799	42,462
10 to 19 paid employees.....	3,470	3,585,237	132,955	75	48,034	3,503,581	8 or 9 paid employees.....	81	26,826	1,824	62	664	36,445
20 to 49 paid employees.....	3,235	7,757,893	357,815	57	98,530	6,950,392	10 to 19 paid employees...	212	107,294	8,154	161	2,841	161,131
50 to 99 paid employees.....	1,112	5,898,306	266,886	12	76,194	5,251,753	20 to 49 paid employees...	111	100,454	8,599	57	3,326	177,517
100 or more paid employees.....	646	9,632,423	571,369	10	157,599	11,120,380	50 or more paid employees.	24	42,880	5,611	7	2,097	108,364
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	420,241	254	89,890	8,111,889	Meats, meat products.....	3,507	1,999,476	82,098	3,500	45,127	1,607,280
No paid employees.....	99	16,569	491	54	...	...	No paid employees.....	370	40,966	270	507	...	...
1 paid employee.....	1,052	284,545	6,426	56	1,052	124,425	1 paid employee.....	508	84,580	1,234	579	508	23,832
2 paid employees.....	1,402	825,185	15,140	40	2,804	285,712	2 paid employees.....	414	88,045	2,051	490	828	42,788
3 paid employees.....	877	823,542	14,553	9	2,631	282,850	3 paid employees.....	356	94,613	2,704	423	1,068	55,336
4 or 5 paid employees.....	1,176	1,844,891	28,437	37	5,234	549,242	4 or 5 paid employees.....	514	190,733	6,376	531	2,285	129,152
6 or 7 paid employees.....	773	1,634,088	25,002	28	4,969	412,777	6 or 7 paid employees.....	357	191,824	6,811	343	2,301	139,001
8 or 9 paid employees.....	540	1,549,855	23,782	4	4,549	461,832	8 or 9 paid employees.....	221	151,270	6,371	166	1,855	122,007
10 to 19 paid employees.....	1,203	4,740,852	78,970	14	16,243	1,527,294	10 to 19 paid employees...	499	524,708	22,334	328	6,601	436,915
20 to 49 paid employees.....	647	5,229,474	83,524	10	18,981	1,773,956	20 to 49 paid employees...	227	479,839	23,487	128	6,568	446,781
50 to 99 paid employees.....	125	3,811,436	57,642	...	12,672	1,130,322	50 or more paid employees.	41	152,898	10,460	5	3,113	211,468
100 or more paid employees.....	48	2,741,443	80,268	...	40,755	1,557,479	Other grocery, food special- ties.....	6,293	2,787,432	127,022	5,056	42,510	2,464,192
Petroleum bulk stations, termi- nals, total.....	29,451	10,615,650	44,847	23,952	112,466	6,840,356	No paid employees.....	492	55,839	571	1,133	...	...
No paid employees.....	8,116	636,352	1,610	8,463	...	...	1 paid employee.....	1,080	85,124	2,486	967	1,050	46,914
1 paid employee.....	6,271	835,904	25,639	5,266	6,271	302,761	2 paid employees.....	830	127,802	4,073	716	1,612	78,341
2 paid employees.....	4,511	873,102	21,041	3,747	9,022	418,721	3 paid employees.....	613	125,568	4,903	530	1,839	96,101
3 paid employees.....	3,060	783,231	23,036	2,374	3,180	463,318	4 or 5 paid employees.....	814	261,236	10,706	560	3,627	204,993
4 or 5 paid employees.....	3,118	1,122,995	37,448	2,053	13,860	745,005	6 or 7 paid employees.....	546	247,556	10,329	402	3,529	204,121
6 or 7 paid employees.....	1,460	746,443	26,491	850	9,375	459,011	8 or 9 paid employees.....	289	295,454	7,706	131	2,436	147,049
8 or 9 paid employees.....	724	562,066	18,745	365	6,090	370,306	10 to 19 paid employees...	678	520,393	26,688	341	8,862	506,298
10 to 19 paid employees.....	1,297	1,460,761	56,449	524	17,123	1,104,531	20 to 49 paid employees...	367	712,447	32,736	134	10,454	633,625
20 to 49 paid employees.....	662	1,699,188	68,483	246	19,709	1,429,096	50 to 99 paid employees...	87	236,300	17,225	17	5,586	351,908
50 to 99 paid employees.....	163	1,062,025	18,482	46	10,928	760,675	100 or more paid employees	21	124,553	9,601	5	3,515	194,842
100 or more paid employees.....	69	911,971	37,903	18	10,908	786,932	Farm products (edible...)						
Agents, brokers, total.....	4,361	34,610,092	350,148	21,820	101,650	6,761,190	Dairy, poultry products....	6,668	4,278,748	305,494	5,823	103,476	6,014,543
No paid employees.....	7,090	2,166,265	4,958	8,005	...	...	No paid employees.....	743	60,075	856	933	...	...
1 paid employee.....	4,853	2,724,974	13,400	4,853	4,853	248,566	1 paid employee.....	769	94,139	1,629	802	769	30,419
2 paid employees.....	3,395	2,922,260	23,446	2,743	6,790	452,322	2 paid employees.....	711	119,507	3,190	685	1,422	60,618
3 paid employees.....	2,256	2,458,563	26,831	1,636	6,768	515,259	3 paid employees.....	574	142,164	4,020	518	1,722	78,770
4 or 5 paid employees.....	2,435	4,303,038	46,094	1,761	10,760	867,273	4 or 5 paid employees.....	811	242,759	8,478	760	3,615	167,786
6 or 7 paid employees.....	1,263	3,077,043	34,899	877	8,108	662,430	6 or 7 paid employees.....	594	266,259	9,453	567	3,387	189,612
8 or 9 paid employees.....	686	1,811,874	24,046	497	5,785	458,574	8 or 9 paid employees.....	381	200,902	8,099	362	3,214	161,231
10 to 19 paid employees.....	1,451	5,764,339	62,487	1,104	19,547	1,211,286	10 to 19 paid employees...	885	648,257	32,010	694	11,944	620,628
20 to 49 paid employees.....	774	5,254,660	61,406	581	21,955	1,303,186	20 to 49 paid employees...	743	941,971	64,344	406	22,828	1,267,225
50 to 99 paid employees.....	106	1,847,665	20,392	84	6,922	408,902	50 to 99						

6.04 WHOLESALE TRADE—GENERAL STATISTICS

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.							MERCHANT WHOLESALERS--Con.						
Beer, wines, distilled spirits:							Dry goods, apparel--Continued						
Beer, ale.....							Clothing, furnishings, footwear--Continued						
5,668	1,550,562	106,498	4,826	34,467	2,028,303		473	292,048	24,281	267	6,247	449,131	
No paid employees.....	545	28,567	226	685	...	10 to 19 paid employees...	246	284,883	27,469	93	7,051	520,656	
1 paid employee.....	758	52,673	1,866	718	758	35,619	41	115,159	9,895	13	2,584	184,922	
2 paid employees.....	737	76,865	3,551	659	1,474	69,205	12	87,972	8,779	2	2,103	131,300	
3 paid employees.....	702	106,400	5,074	667	2,106	104,006							
4 or 5 paid employees.....	777	192,008	11,564	848	4,330	223,669							
6 or 7 paid employees.....	612	171,194	11,352	446	3,953	218,913							
8 or 9 paid employees.....	365	139,292	9,468	242	3,070	180,687							
10 to 19 paid employees...	673	383,082	28,850	410	8,978	546,687							
20 to 49 paid employees...	266	310,981	26,101	144	7,447	487,232							
50 or more paid employees...	33	89,448	8,446	7	2,351	162,909							
Wines, distilled spirits...	1,527	2,519,167	117,854	596	29,170	2,304,663							
No paid employees.....	40	3,352	118	43	...	...					
1 paid employee.....	70	11,147	227	40	70	4,123							
2 paid employees.....	111	21,139	671	46	222	12,698							
3 paid employees.....	89	32,602	880	49	267	17,097							
4 or 5 paid employees.....	123	47,213	1,816	87	539	35,838							
6 or 7 paid employees.....	135	65,106	3,132	62	876	60,242							
8 or 9 paid employees.....	119	98,398	3,481	47	1,009	66,184							
10 to 19 paid employees...	359	470,110	18,591	108	4,917	357,178							
20 to 49 paid employees...	366	969,377	44,883	102	11,097	890,483							
50 to 99 paid employees...	80	429,530	22,836	8	5,316	423,269							
100 or more paid employees	35	371,193	21,229	4	4,857	437,551							
Drugs, chemicals, allied products:							Dry goods specialties, piece goods, notions.....						
Drugs (general line)							No paid employees.....						
1 to 19 paid employees....	32	18,999	1,208	12	414	21,840	1,151	72,019	250	1,468	...	...
20 to 49 paid employees...	101	151,743	10,589	11	3,464	194,711	862	95,983	2,485	818	862	44,207	
50 to 99 paid employees...	108	292,034	22,261	13	7,774	434,782	701	130,229	4,922	521	1,402	87,059	
100 or more paid employees	62	386,094	31,778	1	10,475	600,199	582	132,082	6,587	371	1,746	119,886	
Drugs, drug sundries (specialty lines).....							4 or 5 paid employees....						
1,902	521,476	46,810	1,338	14,683	922,068	661	212,342	12,084	393	2,946	216,873		
No paid employees.....	355	13,482	117	419	...	...	419	203,674	11,513	225	2,692	206,276
1 paid employee.....	280	13,911	691	196	280	11,991	226	157,399	8,913	129	1,898	162,235	
2 paid employees.....	248	17,829	1,171	161	496	23,483	440	381,722	25,371	236	5,794	452,029	
3 paid employees.....	210	24,380	1,635	151	630	34,318	195	299,721	24,398	72	5,551	455,082	
4 or 5 paid employees.....	242	34,001	2,993	151	1,085	58,642	35	103,508	9,253	16	2,230	168,270	
6 or 7 paid employees.....	155	30,902	2,844	96	985	55,983	12	159,119	11,278	...	2,684	222,578	
8 or 9 paid employees.....	93	27,896	2,338	50	799	45,086	1,134	1,764,143	81,975	487	12,246	1,382,511	
10 to 19 paid employees...	173	71,663	6,668	85	2,283	132,850	47	5,730	10	68	...	...
20 to 49 paid employees...	108	100,434	10,309	27	3,103	203,016	126	37,672	504	119	126	8,969	
50 to 99 paid employees...	23	45,183	5,467	2	1,529	104,063	156	59,377	1,664	74	312	29,314	
100 or more paid employees	15	141,795	12,577	...	3,493	252,636	130	53,830	2,549	42	390	40,717	
Industrial chemicals, explosives.....							4 or 5 paid employees....						
1,189	690,019	45,839	518	10,696	824,155	139	122,609	4,739	57	748	84,922		
No paid employees.....	137	6,239	72	157	...	...	138	131,507	6,488	44	874	108,397
1 paid employee.....	187	13,733	494	115	187	9,957	86	96,894	4,919	31	712	88,297	
2 paid employees.....	163	21,473	1,081	79	326	20,130	105	268,307	13,201	29	1,852	227,080	
3 paid employees.....	137	37,264	1,684	59	411	29,738	140	424,422	20,819	19	3,066	332,389	
4 or 5 paid employees.....	161	56,954	3,363	39	716	59,624	25	239,628	12,443	4	1,711	207,760	
6 or 7 paid employees.....	93	42,996	2,616	22	582	47,111	12	324,167	14,639	...	2,455	254,666	
8 or 9 paid employees.....	52	29,750	1,905	13	442	33,443	135	379,730	43,160	814	11,547	813,595	
10 to 19 paid employees...	141	157,414	9,066	20	1,893	155,764	135	5,425	88	165	...	...
20 to 49 paid employees...	85	171,900	10,647	14	2,606	198,329	134	7,925	386	123	134	6,303	
50 to 99 paid employees...	20	59,466	4,965	...	1,267	92,149	106	10,760	561	98	212	11,038	
100 or more paid employees	13	92,350	9,946	...	2,266	179,278	111	16,336	1,106	69	333	20,474	
Paints, varnishes.....							4 or 5 paid employees....						
1,277	221,861	27,932	744	8,536	522,325	145	22,320	2,072	115	647	39,638		
No paid employees.....	142	5,077	48	180	...	...	118	24,951	2,463	71	766	48,973
1 paid employee.....	169	10,027	425	145	169	8,180	87	26,747	2,640	59	748	49,816	
2 paid employees.....	192	12,324	962	152	384	19,629	192	70,952	9,508	75	2,593	175,817	
3 paid employees.....	143	12,639	1,258	71	429	24,631	112	103,253	13,053	37	3,227	248,811	
4 or 5 paid employees.....	215	25,383	2,737	99	935	53,350	33	91,061	11,283	2	2,887	212,725	
6 or 7 paid employees.....	125	22,774	2,665	43	806	49,358	552	16,650	114	682	...	...
8 or 9 paid employees.....	64	13,856	1,798	24	538	32,896	152	20,347	853	315	358	15,906	
10 to 19 paid employees...	144	49,037	6,762	29	1,944	122,640	290	28,382	1,527	228	580	30,227	
20 to 49 paid employees...	68	45,823	6,923	1	2,008	127,009	239	31,463	2,187	169	717	45,679	
50 or more paid employees...	15	24,921	4,434	...	1,323	84,632	4	5	4,594	192	1,398	89,431	
Tobacco and products (exc. leaf), total.....							6 or 7 paid employees....						
3,019	2,529,576	75,456	2,743	26,143	1,427,348	118	60,836	4,594	134	1,272	81,646		
No paid employees.....	352	48,520	108	480	...	...	124	45,766	3,729	57	1,042	73,429
1 paid employee.....	304	60,368	663	358	304	12,648	318	58,885	4,169	134	1,272	81,646	
2 paid employees.....	286	88,652	1,244	309	572	24,545	10	19	1,427	1	1,427	111,936	
3 paid employees.....	278	100,405	1,882	291	834	37,710	12	55,599	6,205	3	2,964	209,466	
4 or 5 paid employees.....	420	199,908	4,412	402	1,880	88,859	18	160,617	9,614	...	2,612	163,929	
6 or 7 paid employees.....	337	223,442	5,537	271	2,166	85,401	552	16,650	114	682	...	...
8 or 9 paid employees.....	211	176,885	5,045	163	1,769	89,540	152	20,347	853	315	358	15,906	
10 to 19 paid employees...	527	667,432	19,660	335	7,020	385,197	239	28,382	1,527	228	580	30,227	
20 to 49 paid employees...	252	618,337	21,950	125	7,113	440,402	239	31,463	2,187	169	717	45,679	
50 to 99 paid employees...	38	228,364	9,285	7	2,764	169,183	4	5	4,594	192	1,398	89,431	
100 or more paid employees	14	117,203	5,670	2	1,721	94,163	12	55,599	6,205	3	2,964	209,466	
Dry goods, apparel:							Paper and its products:						
Clothing, furnishings, footwear.....							Wrapping paper, wine.....						
5,133	1,558,536	111,332	4,490	29,578	2,050,453	516	296,928	31,156	306	8,156	579,071		
No paid employees.....	1,072	61,128	164	1,369	...	...	47	1,483	7	52	...	...
1 paid employee.....	786	72,587	2,017	782	...	...	44	3,212	132	46	44	2,664
2 paid employees.....	623	95,090	3,649	598	1,246	70,705	53	5,261	250	50	106	4,988	
3 paid employees.....	509	103,921	4,889	425	1,527	91,764	32	3,646	272	27	96	5,252	
4 or 5 paid employees.....	685	170,727	10,577	503	3,040	200,721	55	10,401	859	37	248	15,108	
6 or 7 paid employees.....	394	150,179	10,253	249	2,546	187,801	37	9,629	947	34	241	18,206	
8 or 9 paid employees.....	292	124,842	9,359	189	2,448	176,341	37	10,181	933	9	224	16,091	
No paid employees.....	17	500	1	21	...	...	27	10,181	933	9	224	16,091
1 paid employee.....	29	2,572	111	19	...	...	104	50,236	5,327	31	1,415	102,794
2 paid employees.....	27	4,141	227	13	...	...	20	95,474	10,123			

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS--Con.							MERCHANT WHOLESALERS--Con.						
Paper and its products--Con.							Electrical goods--Con.						
Stationery, office supplies..	880	180,867	30,001	565	10,063	588,854	Electrical appliances, spe- cialties.....	2,518	2,038,020	147,942	1,343	40,992	2,869,385
No paid employees.....	133	3,961	46	158	...	...	No paid employees.....	190	11,349	253	218	...	...
1 paid employee.....	106	4,716	236	80	106	4,755	1 paid employee.....	250	15,968	656	203	250	12,740
2 paid employees.....	85	4,922	350	67	170	7,359	2 paid employees.....	258	24,095	1,365	182	516	27,164
3 paid employees.....	74	4,926	504	52	222	10,249	3 paid employees.....	199	26,695	1,779	125	597	34,972
4 or 5 paid employees.....	111	11,473	1,282	58	499	25,979	4 or 5 paid employees.....	328	60,970	4,623	204	1,463	93,073
6 or 7 paid employees.....	70	9,457	1,354	35	464	27,846	6 or 7 paid employees.....	235	61,085	4,987	122	1,512	97,926
8 or 9 paid employees.....	47	8,376	1,171	17	393	21,947	8 or 9 paid employees.....	126	39,142	3,561	69	1,061	70,420
10 to 19 paid employees.....	139	37,888	6,132	62	1,894	114,810	10 to 19 paid employees.....	393	235,191	19,108	135	5,291	378,270
20 to 49 paid employees.....	82	43,854	8,082	30	2,537	158,532	20 to 49 paid employees...	343	511,867	39,043	74	10,507	749,014
50 or more paid employees..	33	51,424	10,844	6	3,778	217,407	50 to 99 paid employees...	133	502,840	34,383	7	9,059	656,430
							100 or more paid employees	63	550,318	38,184	4	10,736	749,376
Wallpaper.....	260	32,338	5,389	102	1,783	98,814	Hardware, plumbing, heating:						
No paid employees.....	25	487	30	23	...	...	Hardware.....	2,153	2,013,997	203,852	1,259	59,359	3,719,668
1 paid employee.....	12	355	32	9	12	517	No paid employees.....	198	8,580	226	267	...	...
2 paid employees.....	16	710	96	9	32	1,577	1 paid employee.....	191	10,316	433	211	191	8,685
3 paid employees.....	63	3,714	479	17	189	8,624	2 paid employees.....	173	14,899	965	135	346	18,487
4 or 5 paid employees.....	53	3,908	564	13	235	11,144	3 paid employees.....	176	19,485	1,498	130	528	29,092
6 or 7 paid employees.....	28	3,858	493	13	173	9,846	4 or 5 paid employees.....	247	38,673	3,328	162	1,112	63,767
8 or 9 paid employees.....	21	3,379	579	6	177	9,802	6 or 7 paid employees.....	159	37,102	3,443	98	1,027	61,987
10 to 19 paid employees.....	23	5,633	986	5	282	17,646	8 or 9 paid employees.....	108	33,143	3,299	61	910	62,221
20 to 49 paid employees.....	19	10,294	2,130	7	683	39,658	10 to 19 paid employees...	336	158,463	16,333	142	4,671	301,497
50 or more paid employees..							20 to 49 paid employees...	290	307,723	32,282	45	9,208	572,431
							50 to 99 paid employees...	144	332,416	35,206	8	9,875	641,072
							100 or more paid employees	131	1,053,197	106,839	...	31,491	1,960,429
Other paper products.....	1,941	929,255	73,110	1,312	19,868	1,374,189	Plumbing, heating equipment, supplies.....						
No paid employees.....	226	9,838	119	300	...	...	No paid employees.....	3,748	1,812,960	157,832	1,879	43,381	2,926,341
1 paid employee.....	222	17,354	540	201	222	10,179	1 paid employee.....	245	13,158	181	295	...	...
2 paid employees.....	172	19,785	932	141	344	17,030	2 paid employees.....	293	20,307	760	240	293	14,220
3 paid employees.....	180	35,015	1,736	132	540	33,955	3 paid employees.....	349	36,572	2,028	261	698	39,106
4 or 5 paid employees.....	253	56,797	3,400	167	1,114	64,207	4 or 5 paid employees.....	311	44,228	2,857	182	933	57,845
6 or 7 paid employees.....	170	58,592	3,383	107	1,079	64,026	6 or 7 paid employees.....	544	111,674	8,325	324	2,439	162,349
8 or 9 paid employees.....	142	62,144	4,562	73	1,222	83,650	8 or 9 paid employees.....	390	111,102	8,639	150	2,506	160,937
10 to 19 paid employees.....	310	179,554	16,164	141	4,314	302,511	10 to 19 paid employees...	294	106,861	8,835	112	2,487	168,069
20 to 49 paid employees.....	211	311,875	24,427	44	6,147	447,199	20 to 49 paid employees...	714	413,117	36,433	223	9,288	666,330
50 to 99 paid employees.....	45	111,080	11,481	6	2,950	219,052	50 to 99 paid employees...	480	576,205	52,729	61	13,935	963,357
100 or more paid employees..	10	67,221	6,366	...	1,936	132,380	100 or more paid employees	100	249,605	22,926	19	6,400	432,485
								28	130,131	14,119	12	4,162	261,643
Farm products (raw materials), total.....	2,594	6,903,993	90,860	2,024	24,568	1,590,777	Lumber, construction materials:						
No paid employees.....	585	158,806	262	711	...	...	Lumber, millwork.....	3,312	2,793,620	168,222	1,713	47,269	3,109,732
1 paid employee.....	373	147,238	1,183	344	373	22,730	No paid employees.....	223	27,542	302	253	...	...
2 paid employees.....	314	224,742	2,217	238	628	40,626	1 paid employee.....	323	66,624	1,008	243	323	17,923
3 paid employees.....	237	283,404	2,654	134	711	49,920	2 paid employees.....	244	90,602	2,062	197	588	42,740
4 or 5 paid employees.....	312	526,957	6,222	204	1,396	107,097	3 paid employees.....	229	100,430	2,728	165	687	53,520
6 or 7 paid employees.....	170	506,764	4,783	127	1,092	80,895	4 or 5 paid employees.....	428	216,210	7,778	208	1,913	139,990
8 or 9 paid employees.....	121	305,318	4,563	73	1,025	77,553	6 or 7 paid employees.....	332	236,079	8,825	150	2,141	164,668
10 to 19 paid employees.....	218	1,110,554	13,928	109	2,945	231,764	8 or 9 paid employees.....	216	165,376	7,842	85	1,820	132,939
20 to 49 paid employees.....	163	1,347,681	20,627	63	4,807	342,079	10 to 19 paid employees...	606	642,826	33,100	229	8,363	617,755
50 to 99 paid employees.....	69	1,367,403	18,282	21	4,471	334,174	20 to 49 paid employees...	465	588,399	48,034	143	13,957	879,656
100 or more paid employees..	32	945,126	16,171	...	7,125	303,939	50 to 99 paid employees...	148	415,003	31,420	39	10,009	604,659
							100 or more paid employees	48	241,529	25,123	1	7,468	455,882
Automotive:							Other construction materials	2,578	1,141,116	135,685	1,259	39,795	2,651,063
Automobiles, other motor ve- hicles.....	2,270	1,450,871	79,398	1,501	24,234	1,552,886	No paid employees.....	129	7,453	111	164	...	...
No paid employees.....	239	37,186	245	290	...	...	1 paid employee.....	131	9,207	141	102	131	6,866
1 paid employee.....	221	42,519	654	182	221	11,266	2 paid employees.....	209	23,543	3,200	143	418	25,480
2 paid employees.....	189	48,022	1,087	167	378	20,345	3 paid employees.....	199	28,650	1,855	122	597	37,252
3 paid employees.....	158	40,196	1,449	114	478	28,082	4 or 5 paid employees.....	362	75,232	5,394	197	1,611	105,056
4 or 5 paid employees.....	300	99,526	4,295	235	1,340	81,814	6 or 7 paid employees.....	276	77,196	5,954	132	1,786	115,604
6 or 7 paid employees.....	205	61,434	4,098	131	1,323	77,873	8 or 9 paid employees.....	203	63,580	6,024	91	1,720	114,504
8 or 9 paid employees.....	168	84,979	4,715	90	1,403	90,655	10 to 19 paid employees...	522	233,925	24,467	182	7,077	462,050
10 to 19 paid employees.....	457	263,348	20,066	191	6,252	394,485	20 to 49 paid employees...	404	307,547	41,675	100	12,371	807,715
20 to 49 paid employees.....	275	419,458	25,067	90	7,826	498,542	50 to 99 paid employees...	107	176,571	26,065	19	7,481	526,586
50 to 99 paid employees.....	46	194,262	10,652	9	3,170	212,292	100 or more paid employees	36	138,212	22,599	7	6,603	449,956
100 or more paid employees..	12	159,942	7,070	2	1,847	137,432							
Automotive equipment, tires and tubes.....	12,423	2,640,718	345,236	8,629	112,095	6,681,010	Machinery, equipment, supplies:						
No paid employees.....	1,054	38,062	682	1,395	...	...	Commercial machines, equip- ment.....	4,814	870,025	112,506	3,537	32,722	2,126,125
1 paid employee.....	1,170	50,686	2,882	1,115	1,170	54,163	No paid employees.....	617	21,079	381	730	...	...
2 paid employees.....	1,328	81,629	6,804	1,114	2,656	134,675	1 paid employee.....	626	27,492	1,570	560	626	29,163
3 paid employees.....	1,288	100,074	10,247	970	3,864	205,910	2 paid employees.....	618	40,045	3,288	513	1,236	68,113
4 or 5 paid employees.....	1,933	217,684	24,792	1,243	8,722	484,623	3 paid employees.....	515	43,985	4,331	376	1,545	83,611
6 or 7 paid employees.....	1,409	211,853	26,372	943	9,091	519,134	4 or 5 paid employees.....	719	84,237	9,813	514	3,201	185,703
8 or 9 paid employees.....	900	168,025	23,005	521	7,604	446,282	6 or 7 paid employees.....	495	90,125	10,267	320	3,195	197,176
10 to 19 paid employees.....	1,974	564,281	82,800	935	26,453	1,580,479	8 or 9 paid employees.....	299	61,641	8,566	142	2,314	161,378
20 to 49 paid employees.....	1,105	635,099	102,520	332	31,580	1,970,914	10 to 19 paid employees...	605	215,965	30,344	270	8,199	559,506
50 to 99 paid employees.....	183	263,829	38,962	25	12,579	755,669	20 to 49 paid employees...	263	171,284	25,928	102	7,348	497,158
100 or more paid employees..	54	309,496	26,170	...	8,376								

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MERCHANT WHOLESALERS—Con.							MERCHANT WHOLESALERS—Con.						
Machinery, equipment, supplies—Continued							Waste materials:						
Farm-dairy machinery, equipment.....	883	485,297	28,568	521	8,152	544,941	Iron, steel scrap.....	3,054	1,699,428	85,058	2,744	27,981	1,561,707
No paid employees.....	77	5,338	38	98	...	...	No paid employees.....	486	14,258	402	591	...	...
1 paid employee.....	84	7,074	274	80	84	4,089	1 paid employee.....	392	16,737	767	379	392	13,558
2 paid employees.....	90	9,476	505	75	180	10,563	2 paid employees.....	312	21,874	1,259	281	624	24,698
3 paid employees.....	89	13,020	837	56	267	15,104	3 paid employees.....	259	44,816	1,735	220	777	34,738
4 or 5 paid employees.....	157	31,754	2,217	78	694	40,420	4 or 5 paid employees.....	392	102,592	4,428	383	1,745	82,816
6 or 7 paid employees.....	80	23,030	1,624	40	513	30,047	6 or 7 paid employees.....	267	100,444	4,409	242	1,723	84,591
8 or 9 paid employees.....	58	22,784	1,787	22	514	31,667	8 or 9 paid employees.....	170	92,264	4,064	162	1,421	76,402
10 to 19 paid employees.....	131	93,074	6,330	41	1,762	122,631	10 to 19 paid employees.....	401	307,225	15,590	314	5,457	287,459
20 to 49 paid employees.....	100	219,504	11,053	31	2,940	207,745	20 to 49 paid employees.....	283	521,588	27,969	144	8,527	500,573
50 or more paid employees..	17	60,243	3,903	...	1,198	82,675	50 to 99 paid employees...	74	304,763	15,748	28	4,799	301,421
							100 or more paid employees	18	172,867	8,687	...	2,516	155,451
Industrial machinery, equipment, supplies.....	7,304	2,999,989	269,660	3,973	72,763	5,156,313	Other scrap, waste materials	4,663	999,872	82,438	4,666	31,836	1,531,018
No paid employees.....	627	28,967	467	754	...	...	No paid employees.....	945	26,827	173	1,192	...	...
1 paid employee.....	809	52,819	2,200	679	809	40,012	1 paid employee.....	662	32,488	1,327	648	662	24,968
2 paid employees.....	833	88,079	5,047	524	1,666	99,163	2 paid employees.....	577	41,461	2,546	622	1,154	47,712
3 paid employees.....	779	128,421	7,281	415	2,337	143,576	3 paid employees.....	466	60,631	3,263	483	1,398	62,647
4 or 5 paid employees.....	1,146	289,144	17,717	555	5,093	342,409	4 or 5 paid employees.....	569	102,962	6,113	617	2,529	119,544
6 or 7 paid employees.....	805	271,496	18,944	352	5,198	362,134	6 or 7 paid employees.....	340	80,623	5,940	303	2,183	108,281
8 or 9 paid employees.....	443	181,185	13,738	201	3,716	255,954	8 or 9 paid employees.....	237	62,033	5,090	217	1,987	92,335
10 to 19 paid employees.....	1,026	603,228	53,689	340	13,855	1,015,183	10 to 19 paid employees.....	509	210,726	17,299	387	6,747	329,452
20 to 49 paid employees.....	624	723,668	74,011	132	18,545	1,391,868	20 to 49 paid employees.....	270	222,785	21,732	154	7,955	394,160
50 to 99 paid employees.....	142	323,931	37,455	21	4,600	691,140	50 to 99 paid employees...	75	123,516	13,046	43	5,099	245,107
100 or more paid employees..	70	309,051	39,111	...	11,944	814,874	100 or more paid employees	13	35,820	5,959	...	2,122	106,812
Professional equipment, supplies.....	2,596	571,154	88,750	1,480	29,198	1,673,951	Other merchant wholesalers:						
No paid employees.....	259	7,220	65	303	...	...	Amusement, sporting goods...	2,226	566,754	50,044	1,742	16,094	951,866
1 paid employee.....	256	10,367	577	234	256	10,915	No paid employees.....	376	14,349	232	450	...	...
2 paid employees.....	238	13,511	1,168	165	476	23,352	1 paid employee.....	320	17,903	732	310	320	14,312
3 paid employees.....	217	16,869	1,641	142	651	33,856	2 paid employees.....	247	20,068	1,151	217	494	23,038
4 or 5 paid employees.....	294	31,019	3,718	181	1,308	71,252	3 paid employees.....	216	23,754	1,636	157	648	33,501
6 or 7 paid employees.....	276	34,411	4,931	138	1,782	94,771	4 or 5 paid employees.....	305	49,476	4,079	235	1,372	80,752
8 or 9 paid employees.....	195	34,289	4,670	81	1,649	91,889	6 or 7 paid employees.....	220	48,684	4,194	138	1,421	79,963
10 to 19 paid employees.....	480	117,039	19,550	156	6,468	373,505	8 or 9 paid employees.....	114	33,822	3,013	57	964	59,667
20 to 49 paid employees.....	298	165,438	27,845	71	8,788	519,304	10 to 19 paid employees.....	255	108,843	11,040	127	3,438	204,794
50 to 99 paid employees.....	62	66,012	12,321	9	3,971	227,899	20 to 49 paid employees...	129	139,450	12,207	40	3,601	226,729
100 or more paid employees..	21	74,979	12,264	...	3,849	227,128	50 or more paid employees.	44	110,405	11,760	11	3,836	229,110
Service establishment equip-ment, supplies.....	4,240	767,142	75,640	3,312	23,057	1,392,953	Books, periodicals, news-papers.....	1,601	459,950	51,837	1,040	22,449	1,027,492
No paid employees.....	779	22,985	235	953	...	...	No paid employees.....	139	4,131	45	174	...	...
1 paid employee.....	676	32,905	1,462	638	676	28,532	1 paid employee.....	147	5,588	305	127	147	5,713
2 paid employees.....	501	38,021	2,405	428	1,002	46,667	2 paid employees.....	127	7,779	532	108	254	10,538
3 paid employees.....	365	35,841	3,011	281	1,095	57,246	3 paid employees.....	110	9,223	666	89	330	14,164
4 or 5 paid employees.....	597	87,458	7,939	375	2,668	151,686	4 or 5 paid employees.....	198	22,449	1,862	140	894	37,620
6 or 7 paid employees.....	384	75,112	7,628	225	2,471	145,591	6 or 7 paid employees.....	175	26,001	2,517	109	1,131	48,852
8 or 9 paid employees.....	260	89,188	7,458	114	2,185	134,969	8 or 9 paid employees.....	127	24,128	2,434	56	1,075	51,084
10 to 19 paid employees.....	478	161,126	20,388	236	6,197	380,260	10 to 19 paid employees.....	306	82,138	9,045	121	4,100	175,019
20 to 49 paid employees.....	175	161,923	19,760	59	5,003	336,202	20 to 49 paid employees...	190	118,736	13,151	83	5,590	262,637
50 or more paid employees..	25	62,583	6,354	3	1,760	111,800	50 to 99 paid employees...	57	75,689	8,752	25	3,875	181,962
							100 or more paid employees	25	84,088	12,528	8	5,053	239,903
Transportation (exc. auto-motive) equipment, supplies.	657	251,204	24,471	313	5,893	456,859	Coal, coke.....	982	2,077,284	46,303	261	11,311	847,066
No paid employees.....	58	3,477	29	66	...	...	No paid employees.....	31	6,022	31	35	...	...
1 paid employee.....	67	4,458	208	44	67	3,810	1 paid employee.....	80	25,943	242	39	80	4,433
2 paid employees.....	72	10,865	521	41	144	9,615	2 paid employees.....	128	95,943	1,164	34	256	22,035
3 paid employees.....	74	13,011	728	35	222	14,271	3 paid employees.....	135	103,105	1,832	30	405	33,899
4 or 5 paid employees.....	120	29,359	3,014	35	532	40,272	4 or 5 paid employees.....	163	166,164	3,143	39	716	56,725
6 or 7 paid employees.....	52	13,026	1,418	27	332	24,980	6 or 7 paid employees.....	97	127,195	3,137	19	625	50,587
8 or 9 paid employees.....	43	12,583	1,337	14	364	23,685	8 or 9 paid employees.....	63	176,580	2,757	16	528	47,061
10 to 19 paid employees.....	94	54,473	5,493	35	1,290	95,691	10 to 19 paid employees.....	138	314,682	7,828	33	1,841	139,510
20 to 49 paid employees.....	64	75,337	8,070	16	1,975	151,907	20 to 49 paid employees...	108	649,457	13,287	12	3,217	252,086
50 or more paid employees..	13	34,615	4,655	...	967	92,628	50 to 99 paid employees...	28	205,052	7,057	4	1,872	134,621
							100 or more paid employees	11	207,139	5,825	...	1,771	106,109
Metals, metal work (exc. scrap):							Farm supplies.....	1,658	1,271,599	58,936	1,146	20,734	1,092,001
Iron, steel and products.....	1,545	1,551,841	116,112	725	28,516	2,115,833	No paid employees.....	128	10,729	114	167	...	...
No paid employees.....	95	7,794	36	121	...	...	1 paid employee.....	161	19,411	409	129	161	7,252
1 paid employee.....	129	16,247	365	102	129	6,381	2 paid employees.....	172	44,919	999	129	344	18,544
2 paid employees.....	150	28,029	1,143	98	300	20,680	3 paid employees.....	183	70,760	1,553	155	549	27,102
3 paid employees.....	129	36,580	1,857	67	387	33,237	4 or 5 paid employees.....	242	103,795	2,641	170	1,069	52,134
4 or 5 paid employees.....	198	65,461	3,631	107	872	66,283	6 or 7 paid employees.....	172	92,730	3,061	98	1,108	56,524
6 or 7 paid employees.....	126	70,366	3,613	52	814	62,788	8 or 9 paid employees.....	120	88,599	3,132	52	1,007	57,079
8 or 9 paid employees.....	100	52,761	3,628	48	842	63,472	10 to 19 paid employees.....	282	297,900	11,584	162	3,758	220,155
10 to 19 paid employees.....	251	225,623	15,636	58	3,362	278,038	20 to 49 paid employees...	136	194,008	11,107	63	3,808	212,546
20 to 49 paid employees.....	239	339,717	26,011	54	6,966	548,161	50 to 99 paid employees...	39	151,132	10,906	19	3,698	184,753
50 to 99 paid employees.....	87	345,336	25,755	13	6,265	472,953	100 or more paid employees	23	197,616	13,528	2	5,232	255,912
100 or more paid employees..	41	363,277	30,437	5	8,579	563,340							
Nonferrous metals, metal work.	258	504,874	21,121	102	5,052	378,665	Jewelry.....	3,331	799,012	62,943	3,183	16,506	1,190,010
No paid employees.....	18	1,555	1	24	...	...	No paid employees.....	986	66,069	278	1,282	...	...
1 paid employee.....	30	5,805	98	14	30	1,974	1 paid employee.....	586	67,				

EMPLOYEE SIZE

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, ² entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees	Pay roll (Dollars)						Employees	Pay roll (Dollars)
MERCHANT WHOLESALERS—Con.							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued						
Other merchant wholesalers—Continued							Beer, wines, etc.—Non.						
Petroleum and products.....	1,196	750,220	30,807	705	8,822	582,059	Wines, distilled spirits....	52	528,571	10,059	6	2,102	188,311
No paid employees.....	142	11,458	95	176	...	...	0 to 3 paid employees....	5	4,280	84	...	9	777
1 paid employee.....	196	21,686	519	162	196	9,805	4 or 5 paid employees....	6	7,233	97	...	26	2,196
2 paid employees.....	184	33,102	1,131	110	368	23,177	6 or 7 paid employees....	8	38,990	245	3	55	4,607
3 paid employees.....	125	36,488	1,235	74	375	23,865	8 or 9 paid employees....	6	14,891	218	...	50	4,225
4 or 5 paid employees....	191	83,417	3,231	88	854	60,127	10 to 19 paid employees...	11	59,276	801	...	166	14,130
6 or 7 paid employees....	139	67,396	2,662	44	700	49,666	20 to 49 paid employees...	9	50,694	1,165	3	273	24,108
8 or 9 paid employees....	59	47,724	2,010	12	507	36,590	50 or more paid employees.	13	353,207	7,449	...	1,523	138,268
10 to 19 paid employees...	123	105,348	5,888	35	1,624	107,548	Drugs, chemicals, allied products:						
20 to 49 paid employees...	52	72,694	5,660	4	1,491	107,838	Drugs, drug sundries.....	249	501,833	46,609	1	12,404	875,854
50 or more paid employees.	15	270,907	8,371	...	2,707	163,443	No paid employees.....	6	597	48	...	...	...
Merchant wholesalers, miscellaneous products.....							No paid employee.....						
4,634	2,488,921	138,095	3,400	42,616	2,556,171	1 paid employee.....	11	1,419	66	...	11	948	
No paid employees.....	782	133,654	212	966	...	2 paid employees.....	12	2,017	59	...	24	1,185	
1 paid employee.....	766	61,989	3,012	616	766	36,126	3 paid employees.....	9	2,238	86	1	27	1,578
2 paid employees.....	567	82,241	4,393	319	1,134	62,215	4 or 5 paid employees....	16	7,861	307	...	71	6,740
3 paid employees.....	469	89,341	4,393	332	1,457	84,929	6 or 7 paid employees....	14	7,393	346	...	100	8,209
4 or 5 paid employees....	555	151,488	8,196	313	2,457	152,301	8 or 9 paid employees....	6	3,365	267	...	51	6,895
6 or 7 paid employees....	374	126,779	6,399	131	1,871	117,897	10 to 19 paid employees...	34	43,611	1,818	...	496	38,162
8 or 9 paid employees....	228	127,366	6,399	131	1,871	117,897	20 to 49 paid employees...	61	97,161	8,397	...	2,108	159,003
10 to 19 paid employees...	511	434,445	24,152	249	6,845	469,924	50 to 99 paid employees...	48	127,534	11,891	...	3,202	235,116
20 to 49 paid employees...	267	480,644	25,779	147	7,551	533,814	100 or more paid employees	3	210,047	23,625	...	6,313	418,018
50 to 99 paid employees...	74	313,149	15,261	22	4,793	278,576	Industrial chemicals:						
100 or more paid employees	47	508,225	49,449	5	13,193	742,552	explosives.....	478	1,472,113	48,902	8	10,511	908,015
MAUFACTURERS' SALES BRANCHES (WITH STOCKS)							1 paid employee.....						
Grocery, confectionery, meats:							2 paid employees.....						
Confectionery.....	133	355,332	14,304	6	4,210	232,315	3 paid employees.....	33	7,248	500	2	99	9,022
No paid employee.....	11	2,347	44	...	11	329	4 or 5 paid employees....	71	24,590	1,343	...	316	25,393
1 paid employee.....	6	1,651	45	...	12	809	6 or 7 paid employees....	45	30,382	1,246	...	288	23,802
2 paid employees.....	6	2,640	88	...	18	1,648	8 or 9 paid employees....	39	45,357	1,396	...	328	25,525
3 paid employees.....	16	16,540	268	3	72	4,543	10 to 19 paid employees...	7	168,710	6,394	4	1,480	122,428
4 or 5 paid employees....	10	5,099	281	2	66	5,805	20 to 49 paid employees...	1	33,279	10,112	...	2,422	189,846
6 or 7 paid employees....	6	6,171	173	1	50	3,140	50 or more paid employees.	36	237,354	26,463	...	5,470	502,127
8 or 9 paid employees....	25	67,664	1,294	...	34	24,325	Paints, varnishes.....						
10 to 19 paid employees...	30	127,217	3,364	...	930	61,965	No paid employee.....	5	125	23	...	...	...
20 to 49 paid employees...	23	126,508	4,667	...	2,782	196,351	1 paid employee.....	14	1,345	170	...	14	1,673
50 to 99 paid employees...	23	126,508	4,667	...	2,782	196,351	2 paid employees.....	36	5,411	238	...	72	4,647
100 or more paid employees	23	126,508	4,667	...	2,782	196,351	3 paid employees.....	91	7,537	767	...	243	14,613
Meats, meat products.....							4 or 5 paid employees....						
1 to 3 paid employees....	5	724	29	...	10	728	6 or 7 paid employees....	131	25,446	2,698	...	840	54,088
4 or 5 paid employees....	11	14,735	344	...	50	4,351	8 or 9 paid employees....	11	17,155	1,838	3	596	36,571
6 or 7 paid employees....	24	24,516	546	...	156	9,269	10 to 19 paid employees...	16	52,121	5,152	...	1,642	101,873
8 or 9 paid employees....	47	64,634	1,245	...	402	24,619	20 to 49 paid employees...	5	67,552	5,706	...	1,562	111,674
10 to 19 paid employees...	267	476,120	10,560	2	3,549	210,331	50 to 99 paid employees...	17	67,546	5,035	...	1,288	100,791
20 to 49 paid employees...	284	1,143,673	25,177	4	8,653	513,744	100 or more paid employees	1	98,324	6,986	...	1,880	141,630
50 to 99 paid employees...	84	628,347	16,323	...	5,800	337,566	Tobacco and products (leaf)						
100 or more paid employees	36	471,627	11,611	...	4,189	253,370	leaf.....	41	797,411	7,396	8	3,460	155,475
Other grocery, food specialties.....							Dry goods, apparel:						
No paid employees.....	34	3,312	315	...	...	...	Clothing, furnishing.....	146	38,429	22,364	31	4,766	441,933
1 paid employee.....	526	17,442	1,744	...	526	35,507	1 paid employee.....	3	798	...	3	...	...
2 paid employees.....	142	21,002	1,364	1	29	20,742	2 paid employees.....	12	2,126	76	7	12	1,640
3 paid employees.....	125	31,347	1,611	...	375	24,716	3 paid employees.....	1	5,334	113	4	24	2,284
4 or 5 paid employees....	145	53,180	2,247	1	647	41,983	4 or 5 paid employees....	1	4,437	121	3	33	2,294
6 or 7 paid employees....	116	64,938	2,445	1	745	46,211	6 or 7 paid employees....	1	7,972	419	6	94	9,177
8 or 9 paid employees....	110	64,195	3,220	...	947	63,013	8 or 9 paid employees....	17	12,212	593	2	108	11,659
10 to 19 paid employees...	459	463,467	22,197	...	6,516	422,824	10 to 19 paid employees...	1	11,268	603	1	105	12,911
20 to 49 paid employees...	432	1,157,689	43,583	1	13,057	851,215	20 to 49 paid employees...	39	55,728	3,092	3	544	58,132
50 to 99 paid employees...	131	1,291,484	30,162	...	8,763	593,823	50 to 99 paid employees...	41	101,260	6,122	2	1,300	121,657
100 or more paid employees	46	498,543	23,593	...	7,011	468,460	100 or more paid employees	48	183,285	11,725	...	2,546	222,179
Farm products (edible):							Dry goods, piece goods:						
Dairy, poultry products....	707	830,374	60,977	14	17,682	1,162,426	notions.....	229	1,182,731	32,013	17	6,687	603,050
No paid employees.....	5	303	2	1	...	...	1 paid employee.....	26	3,302	214	...	28	3,683
1 paid employee.....	2	1,568	79	...	20	1,165	2 paid employees.....	17	3,756	168	3	34	3,221
2 paid employees.....	32	4,456	267	...	64	3,724	3 paid employees.....	19	21,493	379	1	57	8,163
3 paid employees.....	34	8,111	43	...	132	6,737	4 or 5 paid employees....	26	14,194	540	4	116	9,706
4 or 5 paid employees....	113	32,931	1,634	2	482	26,969	6 or 7 paid employees....	12	10,201	764	3	123	12,794
6 or 7 paid employees....	38	29,215	1,741	...	574	39,496	8 or 9 paid employees....	29	6,441	314	3	67	6,665
8 or 9 paid employees....	65	23,632	1,747	...	551	31,629	10 to 19 paid employees...	9	64,226	3,420	3	494	57,970
10 to 19 paid employees...	157	187,576	6,676	...	4,435	125,558	20 to 49 paid employees...	33	88,644	4,739	...	1,072	89,201
20 to 49 paid employees...	134	273,523	12,494	...	4,714	263,385	50 to 99 paid employees...	15	60,370	3,393	...	1,038	66,578
50 to 99 paid employees...	45	157,139	11,457	...	3,138	248,206	100 or more paid employees	12	915,400	19,392	...	3,654	346,667
100 or more paid employees	24	231,731	25,244	...	6,666	488,707	Furniture, home furnishing:						
Beer, wine, distilled spirits:							Furniture (household)						
Beer, ale.....	146	214,775	22,116	1	1,376	476,785	fibre.....	210	176,368	17,511	15	3,485	45,479
No paid employee.....	3	87	19	...	...	...	1 paid employee.....	13	3,347	142	2	13	2,467
1 paid employee.....	3	161	11	...	13	139	2 paid employees.....	4	692	36	...	8	552
2 paid employees.....	12	3,621	144	2	76	1,454	3 paid employees.....	22	3,378	217	2	36	4,324
3 paid employees.....	15	2,732	143	...	45	2,767	4 or 5 paid employees....	47	19,982	961	2	214	15,145
4 or 5 paid employees....	30	5,216	381	4	110	6,364	6 or 7 paid employees....	33	14,736	943	4	204	15,716
6 or 7 paid employees....	15	5,370	361	...	47	8,443	8 or 9 paid employees....	23	7,913	733	...	197	11,401
8 or 9 paid employees....	6	2,886	132	...	47	3,125	10 to 19 paid employees...	11	40,865	2,751	...	635	46,911
10 to 19 paid employees...	33	14,025	1,532	...	1,374	93,400	20 to 49 paid employees...	46	22,333	2,519	...	604	46,911
20 to 49 paid employees...	42	55,309	4,642	...	1,112	70,861	50 or more paid employees.	12	58,057	5,159	...	1,374	104,132
50 to 99 paid employees...	16	39,661	3,585	...	...	...	See footnote 1 at end of table.						
100 or more paid employees	15	87,521	11,116	...	...	...				

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, en-tire year (Thousand dollars)	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, en-tire year (Thousand dollars)	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Furniture, home furnishings--Continued							Hardware, plumbing, heating--Con-						
Home furnishings, floor coverings.....	159	364,127	15,586	16	4,073	294,562	Plumbing, heating equip-ment, supplies.....	520	586,477	42,343	24	12,169	820,182
0 or 1 paid employee.....	4	782	4	3	1	50	No paid employees.....	4	368	31	2	...	...
2 paid employees.....	8	2,664	109	1	16	1,663	1 paid employee.....	13	1,492	60	7	13	1,124
3 paid employees.....	10	4,988	193	...	30	3,013	2 paid employees.....	29	7,796	247	2	58	4,802
4 or 5 paid employees.....	16	8,170	347	...	70	6,925	3 paid employees.....	22	6,065	246	2	66	5,082
6 or 7 paid employees.....	15	11,482	339	...	96	6,229	4 or 5 paid employees.....	52	18,836	1,104	2	228	22,449
8 or 9 paid employees.....	14	7,287	414	...	117	7,521	6 or 7 paid employees.....	33	15,338	833	2	215	16,243
10 to 19 paid employees.....	36	57,768	1,750	...	522	35,085	8 or 9 paid employees.....	37	22,810	1,327	1	316	25,203
20 to 49 paid employees.....	39	97,500	3,789	...	1,123	76,092	10 to 19 paid employees.....	145	118,565	7,410	3	2,017	138,588
50 or more paid employees.....	17	173,486	8,641	...	2,098	157,984	20 to 49 paid employees.....	122	182,526	13,370	3	3,872	251,425
Paper and its products:							50 to 99 paid employees.....	51	138,327	11,375	...	3,362	223,000
Stationery, office supplies.....	184	60,680	8,256	...	2,340	156,504	100 or more paid employees.....	12	74,354	6,340	...	2,022	132,266
1 paid employee.....	13	404	39	...	13	692	Lumber, construction materials:						
2 paid employees.....	23	1,883	189	...	46	3,558	Lumber, millwork.....	118	130,829	7,036	21	1,786	135,325
3 paid employees.....	14	702	149	...	42	2,702	0 or 1 paid employee.....	7	2,258	62	4	5	277
4 or 5 paid employees.....	30	2,649	477	...	133	8,164	2 paid employees.....	6	1,308	51	...	12	1,041
6 or 7 paid employees.....	14	1,848	364	...	89	6,809	3 paid employees.....	7	697	51	2	21	1,536
8 or 9 paid employees.....	22	4,126	645	...	182	12,114	4 or 5 paid employees.....	13	2,656	264	...	61	4,488
10 to 19 paid employees.....	43	16,440	2,310	...	594	45,334	6 or 7 paid employees.....	16	8,678	352	7	100	6,995
20 to 49 paid employees.....	17	14,665	1,669	...	496	33,363	8 or 9 paid employees.....	10	4,815	304	3	85	6,056
50 or more paid employees.....	8	17,963	2,414	...	745	43,766	10 to 19 paid employees.....	28	43,552	1,793	3	445	36,013
Other paper products.....	121	131,706	9,909	13	2,778	191,710	20 to 49 paid employees.....	26	46,888	2,682	2	718	51,107
0 or 1 paid employee.....	12	1,379	43	...	11	957	50 to 99 paid employees.....	5	19,977	1,475	...	339	27,812
2 paid employees.....	14	3,191	138	...	28	2,843	100 or more paid employees.....	339	482,247	49,049	33	14,000	985,013
3 paid employees.....	7	4,624	135	3	21	3,129	Other construction materials						
4 or 5 paid employees.....	14	4,564	274	1	61	5,354	0 or 1 paid employee.....	7	1,203	105	5	5	2,385
6 or 7 paid employees.....	11	6,881	359	1	68	7,419	2 paid employees.....	11	1,131	93	...	22	1,843
8 or 9 paid employees.....	9	3,309	295	...	75	5,905	3 paid employees.....	12	1,913	252	3	36	3,655
10 to 19 paid employees.....	20	17,687	1,213	1	252	21,776	4 or 5 paid employees.....	27	6,781	508	2	120	9,074
20 to 49 paid employees.....	22	30,071	2,172	2	666	43,324	6 or 7 paid employees.....	19	7,892	363	7	122	7,252
50 or more paid employees.....	12	60,000	5,274	3	1,596	101,003	8 or 9 paid employees.....	17	10,871	484	...	145	9,416
Automotive equipment, tires and tubes, total.....	700	1,571,876	91,097	31	29,603	1,947,682	10 to 19 paid employees.....	73	41,179	3,548	7	962	65,292
No paid employees.....	6	219	5	5	...	...	20 to 49 paid employees.....	92	119,108	10,438	6	2,875	195,406
1 paid employee.....	28	2,905	118	3	28	2,333	50 to 99 paid employees.....	48	85,081	10,371	...	3,301	209,717
2 paid employees.....	49	7,190	351	6	98	6,743	100 or more paid employees.....	33	207,088	22,887	3	6,412	480,973
3 paid employees.....	32	5,381	331	2	96	6,148	Machinery, equipment, supplies:						
4 or 5 paid employees.....	55	9,529	762	10	248	14,783	Commercial machines, equip-ment.....	1,759	740,048	176,388	30	41,559	3,386,766
6 or 7 paid employees.....	40	9,238	929	2	257	16,945	No paid employees.....	13	1,891	516	2	...	...
8 or 9 paid employees.....	47	13,151	1,290	...	391	25,462	1 paid employee.....	63	1,613	227	6	63	4,291
10 to 19 paid employees.....	129	92,310	6,168	2	1,750	119,167	2 paid employees.....	100	3,228	678	...	200	14,733
20 to 49 paid employees.....	181	422,495	19,028	1	5,710	386,695	3 paid employees.....	97	4,858	1,042	5	291	20,739
50 to 99 paid employees.....	78	382,736	15,900	...	5,194	336,357	4 or 5 paid employees.....	171	14,495	3,024	1	766	57,857
100 or more paid employees.....	55	626,722	46,215	...	15,831	1,033,049	6 or 7 paid employees.....	133	13,938	3,361	2	855	61,446
Electrical goods:							8 or 9 paid employees.....	116	16,711	4,054	3	986	74,871
Wiring supplies, apparatus..	453	2,516,717	160,425	13	42,984	2,942,084	10 to 19 paid employees.....	525	131,113	31,381	10	7,330	588,728
No paid employees.....	4	431	11	5	...	...	20 to 49 paid employees.....	384	209,076	50,720	1	11,631	963,029
1 paid employee.....	12	621	39	1	12	955	50 to 99 paid employees.....	95	113,141	27,397	...	6,595	512,971
2 paid employees.....	30	10,403	296	2	60	5,546	100 or more paid employees.....	62	229,984	53,988	...	12,842	1,088,101
3 paid employees.....	50	28,774	841	4	150	15,759	Construction machinery,						
4 or 5 paid employees.....	49	44,873	1,093	...	217	20,045	equipment.....	57	45,807	3,012	4	670	56,821
6 or 7 paid employees.....	51	78,707	1,570	1	331	32,457	0 or 1 paid employee.....	3	329	14	1	1	190
8 or 9 paid employees.....	34	43,879	1,288	...	286	25,654	2 paid employees.....	7	1,296	84	1	14	1,479
10 to 19 paid employees.....	72	170,462	4,049	...	953	80,528	3 paid employees.....	3	371	18	2	9	522
20 to 49 paid employees.....	65	277,531	8,098	...	2,083	157,288	4 or 5 paid employees.....	11	4,436	264	...	49	4,890
50 to 99 paid employees.....	36	309,217	9,540	...	2,529	190,550	6 or 7 paid employees.....	5	4,551	228	...	34	3,754
100 or more paid employees.....	50	1,551,819	133,600	...	36,363	2,413,302	8 or 9 paid employees.....	7	4,264	244	...	57	4,807
Electrical appliances, specialties.....	216	211,091	9,986	6	2,968	198,562	10 to 19 paid employees.....	12	17,636	740	...	153	14,454
No paid employees.....	5	299	36	...	9	500	20 or more paid employees.....	9	12,924	1,420	...	353	26,725
1 paid employee.....	9	1,485	52	4	16	1,074	Farm-dairy machinery,						
2 paid employees.....	8	2,431	59	...	33	2,555	equipment.....	285	1,299,152	45,368	10	13,828	858,095
3 paid employees.....	11	4,764	107	...	227	15,015	No paid employees.....	3	88	...	3	...	...
4 or 5 paid employees.....	50	13,562	679	...	167	11,713	1 paid employee.....	3	81	4	2	3	86
6 or 7 paid employees.....	26	4,840	534	...	173	13,562	2 paid employees.....	4	340	23	...	8	384
8 or 9 paid employees.....	20	15,548	561	...	508	37,655	3 paid employees.....	7	765	67	...	21	1,253
10 to 19 paid employees.....	40	31,844	1,722	...	1,196	78,998	4 or 5 paid employees.....	24	7,491	275	2	108	5,473
20 to 49 paid employees.....	40	93,983	4,266	...	639	37,490	6 or 7 paid employees.....	5	1,524	93	1	31	1,719
50 or more paid employees.....	7	44,425	1,970	...	259	22,187	8 or 9 paid employees.....	13	6,724	383	1	109	7,024
Hardware, plumbing, heating:							10 to 19 paid employees.....	34	34,822	1,696	1	461	31,214
Hardware.....	110	78,050	8,150	9	1,609	148,041	20 to 49 paid employees.....	94	391,178	12,007	...	3,227	218,704
0 or 1 paid employee.....	6	805	26	1	5	492	50 to 99 paid employees.....	66	438,205	14,868	...	4,721	279,657
2 paid employees.....	7	796	65	...	14	1,991	100 or more paid employees.....	32	417,934	15,952	...	5,139	312,581
3 paid employees.....	10	1,171	144	...	30	2,631	Industrial machinery, equip-ment, supplies.....	1,785	1,811,835	116,511	68	29,390	2,204,091
4 or 5 paid employees.....	15	6,562	351	7	69	7,151	No paid employees.....	12	2,153	73	10	...	...
6 or 7 paid employees.....	14	7,400	397	1	90	7,499	1 paid employee.....	124	12,316	517	12	124	8,983
8 or 9 paid employees.....	7	2,921	393	...	60	5,906	2 paid employees.....	147	22,132	1,255	11	294	22,802
10 to 19 paid employees.....	19	10,860	1,490	...	275	25,131	3 paid employees.....	194	43,215	2,357	2	582	46,061
20 to 49 paid employees.....	27	32,785	4,053	...	797	75,053	4 or 5 paid employees.....	303	86,886	5,634	8	1,365	108,810
50 or more paid employees.....	5	14,750	1,231	...	259	22,187	6 or 7 paid employees.....	198	87,729	5,585	4	1,283	109,153
							8 or 9 paid employees.....	163	115,542	6,399	6	1,376	118,460
							10 to 19 paid employees.....	317	367,044	18,976	5	4,326	349,557
							20 to 49 paid employees.....	219	538,966	27,314	10	6,396	508,110
							50 to 99 paid employees.....	67	290,061	17,112	...	4,914	325,408

EMPLOYEE SIZE

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued							MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued						
Mach., equip., supplies--Con.							Other manufacturers' sales branches--Continued						
Professional equipment, supplies.....	595	147,522	23,954	12	8,094	449,654	Jewelry.....	37	51,110	5,693	6	1,250	112,643
No paid employees.....	8	260	44	2	..	..	Petroleum and products.....	27	24,180	1,619	3	404	30,133
1 paid employee.....	25	1,451	106	2	25	1,810	Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	103,630	24	28,540	2,065,731
2 paid employees.....	40	5,616	286	..	80	5,352	No paid employees.....	14	1,356	121	5	..	..
3 paid employees.....	48	5,784	489	..	144	9,830	1 paid employee.....	11	2,356	41	2	11	781
4 or 5 paid employees.....	77	10,349	1,088	..	343	20,596	2 paid employees.....	15	5,640	97	..	30	1,916
6 or 7 paid employees.....	95	11,412	1,851	..	612	34,551	3 paid employees.....	21	5,842	266	4	63	4,874
8 or 9 paid employees.....	56	8,513	1,330	..	475	25,262	4 or 5 paid employees.....	24	23,867	464	1	109	8,722
10 to 19 paid employees.....	158	35,730	6,088	4	2,148	116,706	6 or 7 paid employees.....	24	7,799	507	2	155	9,315
20 to 49 paid employees.....	66	35,894	5,609	..	1,880	105,576	8 or 9 paid employees.....	14	10,043	476	4	116	8,098
50 or more paid employees.....	22	32,513	7,063	4	2,387	129,971	10 to 19 paid employees.....	156	378,219	8,735	6	2,300	179,390
Service establishment equipment, supplies.....	296	263,023	17,328	30	4,347	320,044	20 to 49 paid employees.....	298	1,028,448	31,390	..	8,850	629,588
No paid employees.....	11	312	1	11	..	..	50 to 99 paid employees.....	96	710,246	23,699	..	6,666	480,532
1 paid employee.....	26	6,004	124	3	26	2,312	100 or more paid employees	59	1,329,401	37,834	..	10,240	742,515
2 paid employees.....	25	9,145	308	3	50	7,994	MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)						
3 paid employees.....	19	10,804	257	2	57	4,629	Groceries, confectionery, meats:						
4 or 5 paid employees.....	46	35,230	839	4	206	16,016	Confectionery.....	18	69,686	1,026	1	287	20,513
6 or 7 paid employees.....	31	11,904	846	4	194	14,639	Meats, meat products.....	22	39,166	578	..	157	15,485
8 or 9 paid employees.....	19	22,104	674	..	158	11,050	Other grocery, food specialties.....	336	1,056,301	26,794	2	7,489	528,657
10 to 19 paid employees.....	56	47,729	3,001	..	755	55,243	No paid employees.....	13	638	103	..	..	..
20 to 49 paid employees.....	42	53,748	4,005	3	1,216	77,016	1 paid employee.....	20	5,864	93	1	20	1,476
50 or more paid employees.....	21	66,043	7,273	..	1,685	131,185	2 paid employees.....	23	27,434	177	1	46	3,502
Transportation (exc.automotive) equipment, supplies.....	70	93,877	8,163	4	2,088	164,132	3 paid employees.....	17	15,341	212	..	51	3,859
No paid employees.....	6	175	22	2	6	382	4 or 5 paid employees.....	23	55,281	449	..	104	8,535
1 paid employee.....	3	1,712	23	..	6	442	6 or 7 paid employees.....	19	23,657	494	..	121	8,701
2 paid employees.....	9	526	112	..	27	2,205	8 or 9 paid employees.....	17	13,878	503	..	142	11,316
3 paid employees.....	10	2,586	207	2	45	4,066	10 to 19 paid employees.....	105	165,235	5,092	..	1,494	102,820
4 or 5 paid employees.....	9	1,352	214	..	56	4,772	20 to 49 paid employees.....	80	329,048	8,689	..	2,479	171,663
6 or 7 paid employees.....	5	4,412	338	..	42	7,253	50 or more paid employees.....	19	419,925	10,982	..	3,032	216,785
8 or 9 paid employees.....	12	8,124	746	..	158	14,569	Farm products (edible):						
10 to 19 paid employees.....	16	74,990	6,499	..	1,748	130,441	Dairy, poultry products.....	16	74,049	1,965	1	581	42,427
Metals,metal work(exc. scrap):							Beer, wines, distilled spirits	101	982,848	14,038	3	2,894	279,682
Iron, steel and products.....	398	813,009	41,735	13	10,829	801,673	Drugs, chemicals, allied products:						
0 or 1 paid employee.....	19	2,967	74	2	17	1,355	Drugs, drug sundries.....	78	189,667	9,893	..	2,140	183,989
2 paid employees.....	15	8,317	149	2	30	3,139	0 or 1 paid employee.....	8	1,416	87	..	6	529
3 paid employees.....	20	4,564	250	..	60	4,154	2 paid employees.....	7	3,009	72	..	14	1,378
4 or 5 paid employees.....	36	15,715	673	..	165	13,224	3 paid employees.....	3	2,277	43	..	9	869
6 or 7 paid employees.....	31	21,439	839	..	199	17,470	4 or 5 paid employees.....	6	7,977	133	..	26	2,445
8 or 9 paid employees.....	33	34,686	1,193	..	285	23,271	6 or 7 paid employees.....	6	11,901	152	..	39	2,684
10 to 19 paid employees.....	104	138,104	5,910	2	1,444	119,348	8 or 9 paid employees.....	5	12,312	274	..	43	6,577
20 to 49 paid employees.....	96	264,956	11,032	2	2,889	210,776	10 to 19 paid employees.....	24	63,735	1,630	..	328	32,578
50 to 99 paid employees.....	21	135,789	5,075	..	1,372	98,135	20 to 49 paid employees.....	8	26,149	1,007	..	223	20,131
100 or more paid employees	23	186,472	16,540	7	4,368	310,801	50 or more paid employees.....	11	60,291	6,495	..	1,452	116,798
Nonferrous metals,metal work	104	352,367	8,765	..	2,404	175,410	Industrial chemicals, explosives.....	241	974,573	30,789	1	8,728	636,484
2 paid employees.....	8	1,733	59	..	16	1,357	0 or 1 paid employee.....	23	7,784	131	..	22	2,221
3 paid employees.....	8	2,447	117	..	24	2,177	2 paid employees.....	53	28,398	522	..	106	10,070
4 or 5 paid employees.....	9	7,585	180	..	42	3,554	3 paid employees.....	27	24,840	390	1	87	8,687
6 or 7 paid employees.....	9	5,922	223	..	59	4,302	4 or 5 paid employees.....	30	50,995	679	..	137	13,761
8 or 9 paid employees.....	8	7,024	228	..	68	5,059	6 or 7 paid employees.....	32	61,802	1,033	..	208	19,484
10 to 19 paid employees.....	24	51,848	1,294	..	328	25,242	8 or 9 paid employees.....	19	38,495	752	..	163	15,074
20 to 49 paid employees.....	30	225,001	3,270	..	881	65,935	10 to 19 paid employees.....	42	83,720	3,530	..	567	69,265
50 or more paid employees.....	8	50,807	3,394	..	986	67,784	20 to 49 paid employees.....	65	678,429	23,752	..	7,444	497,922
Other manufacturers' sales branches:							Paints, varnishes.....	75	133,031	5,712	..	1,396	117,640
Amusement, sporting goods.....	173	283,129	20,154	9	6,500	425,931	0 or 2 paid employees.....	13	4,068	123	..	24	2,167
0 or 1 paid employee.....	5	419	6	5	1	133	3 paid employees.....	7	3,513	93	..	21	1,941
2 paid employees.....	4	1,303	52	..	8	1,037	4 or 5 paid employees.....	11	13,355	334	..	50	5,874
3 paid employees.....	3	671	22	..	9	611	6 or 7 paid employees.....	11	9,451	389	..	68	8,088
4 or 5 paid employees.....	8	1,456	111	..	35	2,082	8 or 9 paid employees.....	6	5,687	255	..	49	4,949
6 or 7 paid employees.....	12	1,724	245	2	76	4,625	10 to 19 paid employees.....	12	14,050	703	..	157	14,106
8 or 9 paid employees.....	5	820	127	..	41	2,444	20 to 49 paid employees.....	7	33,667	1,016	..	251	20,365
10 to 19 paid employees.....	33	14,179	1,582	2	471	31,039	50 or more paid employees.....	8	49,240	2,799	..	776	60,150
20 to 49 paid employees.....	66	62,660	6,696	..	2,210	140,006	Tobacco and products (exc. leaf), total.....	200	897,100	6,203	..	1,875	121,724
50 to 99 paid employees.....	26	73,509	5,650	..	1,723	115,705	2 paid employees.....	3	1,330	20	..	6	34.7
100 or more paid employees	11	126,388	5,663	..	1,926	118,240	3 paid employees.....	11	9,783	102	..	33	1,877
Books, periodicals, newspapers.....	75	74,643	9,790	10	3,782	183,605	4 or 5 paid employees.....	62	142,995	789	..	277	16,613
0 or 1 paid employee.....	20	398	55	..	20	1,047	6 or 7 paid employees.....	64	255,995	1,153	..	411	23,873
2 paid employees.....	6	518	75	..	30	1,447	8 or 9 paid employees.....	22	142,527	502	..	188	10,323
3 paid employees.....	9	1,914	74	..	27	1,457	10 to 19 paid employees.....	32	282,625	1,039	..	353	21,837
4 or 5 paid employees.....	24	9,404	360	..	107	6,582	20 to 49 paid employees.....	6	61,845	2,598	..	57	46,854
6 or 7 paid employees.....	23	12,831	533	1	181	10,089							
8 or 9 paid employees.....	20	14,828	536	..	171	9,664							
10 to 19 paid employees.....	56	58,576	2,598	..	776	44,813							
20 to 49 paid employees.....	25	50,912	2,539	..	762	43,794							
50 or more paid employees.....	5	49,107	1,761	..	427	34,863							

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri- etors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri- etors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)	
														(Number)	(Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued							MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued							
Dry goods, apparel:							Electrical goods—Continued							
Clothing, furnishings,							Electrical appliances,							
footwear.....	318	459,732	19,671	69	3,521	353,751	specialties.....	101	721,447	5,193	4	840	114,981	
No paid employees.....	5	526	...	6	...	...	0 or 1 paid employee.....	11	7,916	66	1	9	1,137
1 paid employee.....	59	9,431	326	11	59	5,781	2 paid employees.....	13	13,110	121	...	26	2,486	
2 paid employees.....	67	31,024	848	19	134	15,667	3 paid employees.....	7	26,119	158	...	21	2,389	
3 paid employees.....	33	27,275	730	3	99	13,264	4 or 5 paid employees....	18	81,725	492	1	78	10,777	
4 or 5 paid employees....	37	45,288	1,210	8	167	21,370	6 or 7 paid employees....	14	114,940	695	2	89	15,269	
6 or 7 paid employees....	24	29,787	1,084	6	152	18,980	8 or 9 paid employees....	14	93,211	1,005	...	120	22,657	
8 or 9 paid employees....	23	34,889	1,189	2	195	20,755	10 or more paid employees	24	384,426	2,656	...	497	60,266	
10 to 19 paid employees...	37	88,013	3,770	6	548	67,101	Hardware, plumbing, heating:							
20 to 49 paid employees...	19	57,705	3,843	6	566	65,155	Hardware.....	68	71,554	2,078	3	806	39,287	
50 or more paid employees..	14	135,794	6,671	2	1,601	125,678	No paid employees.....	3	722	20	3	...	...
Dry goods, piece goods, notions.....	294	941,997	20,662	22	3,577	399,541	1 paid employee.....	10	3,086	64	...	10	1,251	
No paid employees.....	5	562	...	6	...	...	2 paid employees.....	12	5,890	153	...	24	2,947
1 paid employee.....	34	14,195	300	4	34	6,114	3 paid employees.....	10	2,728	118	...	30	2,436	
2 paid employees.....	59	33,100	689	4	118	13,476	4 or 5 paid employees....	17	18,977	342	...	75	7,201	
3 paid employees.....	30	61,157	637	...	90	11,883	6 or 7 paid employees....	4	2,628	164	...	26	3,137	
4 or 5 paid employees....	41	59,855	1,228	4	183	23,601	10 or more paid employees	12	37,523	1,217	...	641	22,315	
6 or 7 paid employees....	21	48,058	877	...	135	17,771	Plumbing, heating, equip- ment, supplies.....	370	465,668	11,005	7	2,162	217,480	
8 or 9 paid employees....	23	50,514	1,214	2	196	22,778	No paid employees.....	5	822	21	4	...	...
10 to 19 paid employees...	46	141,973	4,346	2	674	76,894	1 paid employee.....	61	10,424	370	...	61	6,948	
20 to 49 paid employees...	21	143,173	3,881	...	585	74,563	2 paid employees.....	66	20,199	683	2	132	13,694	
50 or more paid employees..	14	389,410	7,490	...	1,562	152,461	3 paid employees.....	59	22,080	871	1	177	17,440	
Furniture, home furnishings:							4 or 5 paid employees....	62	42,904	1,480	...	274	29,568	
Furniture (household, office)	51	19,120	907	12	170	18,045	6 or 7 paid employees....	33	35,343	1,159	...	211	22,165	
0 or 1 paid employee.....	15	2,748	99	4	14	1,983	8 or 9 paid employees....	23	66,065	1,064	...	195	20,863	
2 paid employees.....	12	3,124	123	2	24	2,388	10 to 19 paid employees...	41	131,446	2,648	...	531	53,453	
3 paid employees.....	10	2,208	118	...	30	2,371	20 or more paid employees	20	136,365	2,709	...	581	53,349	
4 or 5 paid employees....	8	2,897	172	2	37	3,516	Lumber, construction materials:							
6 or more paid employees..	6	8,143	395	4	65	7,787	Lumber, millwork.....	54	81,907	1,913	11	326	32,597	
Home furnishings, floor coverings.....	269	344,649	9,304	5	1,922	174,063	No paid employees.....	3	149	5	2	...	...
No paid employees.....	6	3,561	83	2	...	...	1 paid employee.....	7	1,291	28	3	7	545
1 paid employee.....	38	14,874	302	...	38	6,656	2 paid employees.....	12	9,353	143	1	24	2,656	
2 paid employees.....	53	35,454	665	...	106	11,803	3 paid employees.....	5	3,387	69	...	15	1,338	
3 paid employees.....	32	31,433	608	...	96	12,439	4 or 5 paid employees....	14	11,475	363	5	63	7,017	
4 or 5 paid employees....	17	13,686	393	1	74	7,856	6 or 7 paid employees....	5	10,174	221	...	34	4,912	
6 or 7 paid employees....	29	45,076	1,054	...	189	19,306	8 or 9 paid employees....	8	46,078	1,084	...	183	16,129	
8 or 9 paid employees....	26	46,063	971	...	217	19,683	10 or more paid employees	369	997,459	28,292	6	6,218	488,331	
10 to 19 paid employees...	53	103,204	3,111	2	695	57,138	Other construction materials							
20 or more paid employees..	15	51,298	2,117	...	507	39,182	0 or 1 paid employee.....	28	9,341	172	3	26	3,003	
Paper and its products:							2 paid employees.....	28	13,570	284	1	56	5,223	
Fine paper.....	25	58,752	1,172	1	172	18,416	3 paid employees.....	30	27,720	488	...	90	9,268	
Stationery, office supplies.	338	139,321	23,402	2	4,545	441,205	4 or 5 paid employees....	40	64,580	943	2	174	18,525	
0 or 1 paid employee.....	43	3,290	279	...	42	5,537	6 or 7 paid employees....	24	39,208	784	...	153	14,100	
2 paid employees.....	39	3,966	547	...	78	10,882	8 or 9 paid employees....	35	107,123	1,408	...	296	25,681	
3 paid employees.....	18	2,037	313	...	54	5,973	10 to 19 paid employees...	116	371,500	7,533	...	1,666	132,166	
4 or 5 paid employees....	37	7,561	1,008	...	171	18,400	20 to 49 paid employees...	9	212,263	6,417	...	1,356	114,088	
6 or 7 paid employees....	27	7,496	1,029	2	177	19,585	50 or more paid employees	19	152,154	10,263	...	2,401	166,277	
8 or 9 paid employees....	17	4,216	869	...	143	17,517	Machinery, equipment, supplies:							
10 to 19 paid employees...	72	29,771	4,701	...	1,007	94,863	Commercial machines, equipment.....	380	84,027	14,568	14	3,103	286,712	
20 to 49 paid employees...	76	64,365	11,818	...	2,165	211,666	No paid employees.....	11	1,182	18	5	...	...
50 or more paid employees..	9	16,629	2,838	...	708	56,782	1 paid employee.....	34	2,627	158	1	34	2,963	
Other paper products.....	405	1,013,092	18,932	4	3,691	367,309	2 paid employees.....	40	7,457	354	2	80	6,121	
No paid employees.....	5	422	6	2	...	...	3 paid employees.....	23	3,233	348	...	69	7,258
1 paid employee.....	107	28,222	621	...	107	11,928	4 or 5 paid employees....	64	8,423	1,211	...	293	27,411	
2 paid employees.....	76	61,399	835	...	152	15,491	6 or 7 paid employees....	71	10,407	2,006	6	458	38,351	
3 paid employees.....	50	41,371	848	...	150	17,318	8 or 9 paid employees....	48	14,371	2,206	...	402	43,166	
4 or 5 paid employees....	53	105,040	1,498	...	230	28,100	10 to 19 paid employees...	53	15,299	3,038	...	671	59,218	
6 or 7 paid employees....	30	66,871	1,037	2	192	20,674	20 or more paid employees	36	22,028	5,229	...	1,096	102,226	
8 or 9 paid employees....	20	45,133	840	...	169	17,917	Construction machinery, equipment.....	49	63,220	1,605	...	268	26,971	
10 to 19 paid employees...	21	79,740	2,076	...	286	39,752	1 or 2 paid employees....	8	8,415	117	...	14	2,182	
20 to 49 paid employees...	26	359,709	4,187	...	832	79,940	3 paid employees.....	16	10,812	344	...	48	6,209	
50 or more paid employees..	17	225,183	6,984	...	1,573	136,189	4 or 5 paid employees....	10	8,434	279	...	46	4,293	
Automotive equipment, tires and tubes, total.....	143	268,091	8,052	7	2,029	156,705	6 or 7 paid employees....	7	9,083	274	...	47	4,687	
No paid employees.....	5	211	21	3	...	...	10 or more paid employees	8	26,476	591	...	113	9,600
1 paid employee.....	13	1,744	98	1	13	1,933	Farm-dairy machinery, equipment.....	17	210,828	3,281	...	737	61,219	
2 paid employees.....	14	4,027	145	...	28	2,308	Industrial machinery, equip- ment, supplies.....	1,255	1,915,550	44,392	26	8,847	841,093	
3 paid employees.....	5	1,718	67	...	15	1,339	No paid employees.....	10	1,166	63	3	...	...
4 or 5 paid employees....	24	25,477	503	3	108	9,527	1 paid employee.....	210	30,615	1,230	10	210	24,341	
6 or 7 paid employees....	25	49,295	727	...	160	14,429	2 paid employees.....	263	84,307	2,939	5	526	53,430	
8 or 9 paid employees....	10	14,418	315	...	83	6,459	3 paid employees.....	164	102,032	2,596	3	492	50,427	
10 to 19 paid employees...	19	46,894	1,013	...	238	20,100	4 or 5 paid employees....	201	226,946	5,095	3	888	96,809	
20 to 49 paid employees...	20	65,417	2,634	...	693	50,305	6 or 7 paid employees....	112	191,381	3,849	2	720	74,832	
50 or more paid employees..	8	59,695	2,469	...	691	49,705	8 or 9 paid employees....	89	189,175	3,928	...	750	75,199	
Electrical goods:							10 to 19 paid employees...	143	437,406	8,855	...	1,859	171,038	
Wiring supplies, apparatus..	556	925,223	14,471	...	3,033	284,968	20 to 49 paid employees...	43	242,778	5,543	...	1,211	104,309	
No paid employees.....	3	223	...	...	...	...	50 or more paid employees	20	409,744	10,294	...	2,191	190,708
1 paid employee.....	3	24,705	512	...	90	10,184	Professional equipment, supplies.....	81	67,882	2,609	4	516	51,463	
2 paid employees.....	167	113,426	1,683	...	334	32,721	1 paid employee.....	17	1,392	92	2	17	1,769	
3 paid employees.....	80	67,038	1,234	...	240	24,114	2 paid employees.....	16	3,520	162	...	32	3,063	

EMPLOYEE SIZE

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued							MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued						
Machinery, equipment, supplies—Continued							Other manufacturers' sales offices—Continued						
Service establishment							Manufacturers' sales offices, miscellaneous products....	357	3,052,521	24,352	12	4,769	458,873
equipment, supplies.....	57	22,641	862	6	180	15,675	No paid employees.....	3	3,400	10	2	...	...
0 or 1 paid employee.....	24	2,128	136	1	23	2,470	1 paid employee.....	57	24,390	348	4	57	6,885
2 paid employees.....	7	1,360	56	...	14	932	2 paid employees.....	73	40,685	712	1	146	12,229
3 paid employees.....	5	5,045	114	...	15	2,169	3 paid employees.....	39	77,507	688	...	117	13,079
4 or 5 paid employees.....	13	6,654	251	...	56	4,384	4 or 5 paid employees.....	39	80,754	933	5	177	18,130
6 or more paid employees..	8	7,454	305	3	72	5,720	6 or 7 paid employees.....	14	81,290	456	...	88	9,263
Transportation (exc. automo-tive) equipment, supplies.	64	198,767	2,004	7	356	37,082	8 or 9 paid employees.....	15	196,196	724	...	126	13,804
No paid employees.....	3	90	...	4	...	...	10 to 19 paid employees...	58	698,281	3,957	...	816	77,102
1 paid employee.....	6	1,722	28	3	6	546	20 to 49 paid employees..	43	1,124,791	5,507	...	1,249	107,042
2 paid employees.....	16	12,174	158	...	32	3,175	50 or more paid employees.	16	725,227	11,017	...	1,993	201,339
3 paid employees.....	9	4,380	145	...	27	3,235							
4 or 5 paid employees.....	11	39,559	297	...	46	5,192	AGENTS, BROKERS						
6 or 7 paid employees.....	5	57,261	198	...	33	3,693	Groceries, confectionery, meats:						
8 or 9 paid employees.....	4	18,331	202	...	33	3,902	Groceries, foods (exc. as specified).....	2,883	4,740,299	42,354	2,639	10,258	775,464
10 or more paid employees.	10	65,250	976	...	179	17,339	No paid employees.....	581	238,204	183	691	...	...
Metals, metal work (exc. scrap):							1 paid employee.....	625	480,277	1,588	623	625	29,810
Iron, steel and products....	729	5,410,524	38,364	10	7,161	768,210	2 paid employees.....	488	461,288	3,015	436	976	58,055
0 or 1 paid employee.....	63	24,254	457	8	61	8,326	3 paid employees.....	338	447,104	3,504	285	1,014	66,496
2 paid employees.....	136	153,793	1,490	...	272	29,033	4 or 5 paid employees.....	354	690,704	6,199	269	1,574	115,153
3 paid employees.....	98	160,070	1,839	...	294	35,455	6 or 7 paid employees.....	207	563,924	5,886	149	1,323	113,084
4 or 5 paid employees.....	118	335,344	2,988	...	532	58,473	8 or 9 paid employees.....	94	350,635	3,728	68	791	67,757
6 or 7 paid employees.....	78	261,882	2,466	2	500	49,730	10 to 19 paid employees...	143	712,561	8,320	90	1,863	160,429
8 or 9 paid employees.....	43	246,098	2,051	...	360	37,465	20 or more paid employees.	53	835,602	9,931	28	2,092	164,680
10 to 19 paid employees...	105	903,263	7,247	...	1,373	139,066	Confectionery.....	147	100,226	1,221	160	304	23,403
20 or more paid employees.	88	3,305,820	19,826	...	3,769	409,662	No paid employees.....	39	9,540	2	47	...	...
Nonferrous metals, metal work	218	844,282	10,636	5	2,571	212,018	1 paid employee.....	31	11,245	79	28	31	1,508
0 or 1 paid employee.....	17	6,165	72	4	16	1,387	2 paid employees.....	32	19,458	225	39	64	4,654
2 paid employees.....	57	57,871	479	...	114	9,877	3 paid employees.....	15	12,021	204	18	45	3,649
3 paid employees.....	28	35,304	437	...	84	8,688	4 or 5 paid employees.....	22	29,288	422	19	97	8,492
4 or 5 paid employees.....	41	97,540	853	...	178	17,094	6 or more paid employees..	8	18,674	289	9	67	5,100
6 or 7 paid employees.....	17	46,088	477	...	107	9,764	Fish, sea foods.....	58	32,460	616	49	165	11,137
8 or 9 paid employees.....	10	35,177	421	...	85	8,473	No paid employees.....	16	1,862	...	19	...	...
10 to 19 paid employees...	11	42,049	575	...	137	12,459	1 paid employee.....	11	1,681	25	10	11	487
20 to 49 paid employees...	23	175,125	2,472	...	640	49,987	2 paid employees.....	12	5,453	71	9	24	1,601
50 or more paid employees.	14	348,963	4,900	...	1,210	94,289	3 paid employees.....	4	2,377	60	1	12	1,228
Other manufacturers' sales offices:							4 or 5 paid employees.....	3	4,746	113	3	37	2,364
Amusement, sporting goods...	64	138,637	3,412	4	643	65,774	6 or more paid employees..	7	16,341	347	7	81	5,457
1 paid employee.....	7	737	36	...	7	687	Meats, meat products.....	83	614,117	1,094	90	235	22,365
2 paid employees.....	9	2,911	120	...	18	2,276	No paid employees.....	27	43,128	3	30	...	...
3 paid employees.....	3	4,012	51	...	9	983	1 paid employee.....	15	30,638	45	13	15	867
4 or 5 paid employees.....	23	58,254	596	...	101	11,029	2 paid employees.....	13	57,847	133	12	26	2,414
6 or 7 paid employees.....	4	9,340	111	4	26	2,234	3 paid employees.....	7	56,254	109	5	21	2,039
8 or 9 paid employees.....	3	2,862	129	...	25	2,824	4 or 5 paid employees.....	10	124,833	274	10	44	6,693
10 to 19 paid employees...	8	9,510	419	...	104	8,682	6 or more paid employees..	11	301,417	530	20	129	10,352
20 or more paid employees.	7	50,411	1,950	...	353	37,059	Farm products (edible):						
Books, periodicals, newspapers.....	127	54,431	3,933	1	700	73,255	Dairy, poultry products....	194	387,457	2,523	161	786	53,394
1 paid employee.....	31	3,479	237	...	31	4,348	No paid employees.....	56	22,953	27	59	...	...
2 paid employees.....	23	4,203	331	1	46	6,331	1 paid employee.....	22	40,109	121	40	44	2,356
3 paid employees.....	18	6,217	311	...	54	5,608	2 paid employees.....	22	28,855	167	22	44	3,209
4 or 5 paid employees.....	12	4,037	343	...	53	5,780	3 paid employees.....	17	38,812	179	13	48	3,281
6 or 7 paid employees.....	13	6,384	443	...	81	8,505	4 or 5 paid employees.....	22	36,097	369	14	96	7,126
8 or 9 paid employees.....	10	3,556	399	...	82	5,662	6 or 7 paid employees.....	7	21,664	127	4	37	2,327
10 to 19 paid employees...	8	9,510	419	...	104	8,682	8 or 9 paid employees.....	4	45,508	240	3	48	4,460
20 or more paid employees.	7	50,411	1,950	...	353	37,059	10 to 19 paid employees...	15	70,094	733	4	197	13,028
Coal, coke.....	64	361,539	3,464	...	677	77,793	20 or more paid employees.	8	83,365	560	2	272	17,607
1 paid employee.....	3	2,492	15	...	3	295	Fruits, vegetables (fresh)..	260	1,390,914	22,546	772	6,654	415,240
2 paid employees.....	8	13,037	80	...	16	1,444	No paid employees.....	194	70,575	231	235	...	...
3 paid employees.....	10	20,836	129	...	30	2,564	1 paid employee.....	172	92,703	459	150	172	8,118
4 or 5 paid employees.....	12	34,504	308	...	56	5,790	2 paid employees.....	161	185,527	1,176	110	322	20,154
6 or 7 paid employees.....	9	32,731	272	...	59	6,276	3 paid employees.....	123	167,025	1,387	75	369	25,814
8 or 9 paid employees.....	3	18,228	115	...	25	2,169	4 or 5 paid employees.....	121	195,084	2,293	92	534	42,963
10 to 19 paid employees...	12	113,850	782	...	164	22,704	6 or 7 paid employees.....	50	76,191	1,184	35	323	22,563
20 or more paid employees.	7	125,861	1,763	...	324	36,551	8 or 9 paid employees.....	30	51,283	1,078	13	247	18,781
Farm supplies.....	36	114,755	2,362	1	570	44,079	10 to 19 paid employees...	51	103,976	2,705	34	682	47,645
0 or 3 paid employees.....	5	6,032	26	1	6	441	20 to 49 paid employees...	36	123,570	3,700	28	1,001	69,279
4 or 5 paid employees.....	5	14,006	138	...	23	2,381	50 or more paid employees.	22	324,980	8,333	...	3,004	161,413
6 or 7 paid employees.....	5	14,016	135	...	35	2,507	Beer, wines, distilled spirits:						
8 or 9 paid employees.....	3	10,851	87	...	25	1,885	Beer, wines, distilled						
10 to 19 paid employees...	12	27,996	491	...	153	9,357	spirits:						
20 or more paid employees.	6	41,854	1,485	...	328	27,408	Beer, ale.....	17	11,839	124	14	36	2,114
Jewelry.....	56	44,823	1,795	3	233	38,342	Wines, distilled spirits...	80	52,348	603	54	135	11,347
0 or 1 paid employee.....	14	3,267	77	1	13	1,080	No paid employees.....	28	7,598	3	...	...	...
2 paid employees.....	13	2,385	149	...	18	1,719	1 paid employee.....	17	8,017	75	11	17	1,154
3 paid employees.....	5	4,114	104	...	37	7,130	2 paid employees.....	13	6,006	46	9	26	2,098
4 or 5 paid employees.....	9	9,089	350	...	46	9,475	3 paid employees.....	14	13,342	144	4	42	4,336
6 or 7 paid employees.....	7	5,641	358	...	46	15,963	4 or more paid employees..	2	16,792	235	...	50	3,819
8 or more paid employees..	8	20,347	757	...	...	...				

See footnotes at end of table.

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
AGENTS, BROKERS--Continued							AGENTS, BROKERS--Continued						
Drugs, chemicals, allied products:							Paper and its products:						
Drugs, drug sundries.....	182	90,155	2,332	146	642	47,885	Stationery, office supplies.....	105	25,076	799	98	223	16,250
No paid employees.....	62	6,588	4	77	...	...	No paid employees.....	47	3,463	3	51	...	...
1 paid employee.....	33	8,556	91	26	33	1,652	1 paid employee.....	22	4,354	40	19	22	846
2 paid employees.....	22	8,232	147	13	44	3,390	2 paid employees.....	7	975	37	3	14	704
3 paid employees.....	14	3,830	187	6	42	3,822	3 paid employees.....	9	4,701	30	9	27	1,658
4 or 5 paid employees.....	13	6,695	219	9	58	4,471	4 or 5 paid employees.....	5	2,081	144	7	40	2,873
6 or 7 paid employees.....	7	2,835	156	3	44	3,705	6 or 7 paid employees.....	9	2,539	142	4	31	3,185
8 or 9 paid employees.....	11	23,153	402	4	93	7,852	8 or more paid employees..	6	6,963	343	5	89	6,984
10 or more paid employees..	20	30,266	1,126	8	328	22,993	Other paper products.....	302	226,001	3,105	242	655	59,066
Industrial chemicals, explosives.....	251	270,335	4,409	168	842	79,615	No paid employees.....	107	18,165	4	118	...	...
No paid employees.....	62	10,654	21	65	...	...	1 paid employee.....	82	33,422	267	64	82	4,420
1 paid employee.....	53	15,877	155	45	53	2,902	2 paid employees.....	39	22,196	294	33	78	5,855
2 paid employees.....	36	13,971	209	16	72	4,216	3 paid employees.....	25	10,479	259	8	75	4,900
3 paid employees.....	37	35,430	471	21	111	8,690	4 or 5 paid employees.....	17	18,528	399	11	77	7,350
4 or 5 paid employees.....	31	36,549	714	15	133	13,346	6 or 7 paid employees.....	13	40,547	557	1	82	10,079
6 or 7 paid employees.....	10	20,275	375	3	64	6,366	8 or 9 paid employees.....	8	24,522	386	6	68	7,923
8 or 9 paid employees.....	5	10,412	212	...	42	3,891	10 or more paid employees..	11	58,142	939	1	193	18,539
10 to 19 paid employees.....	12	28,787	864	3	168	16,345	Farm products (raw materials), total.....	3,744	11,739,902	58,287	3,705	35,492	1,338,167
20 or more paid employees..	5	98,380	1,388	...	199	23,859	No paid employees.....	770	710,193	3,487	841	...	...
Paints, varnishes.....	66	32,158	540	54	141	9,842	1 paid employee.....	345	590,125	999	350	345	16,684
No paid employees.....	24	1,841	2	23	...	...	2 paid employees.....	323	715,920	1,972	296	646	36,302
1 paid employee.....	12	4,279	55	10	12	1,027	3 paid employees.....	225	487,733	2,030	190	675	39,013
2 paid employees.....	11	2,620	80	7	22	1,661	4 or 5 paid employees.....	391	1,483,256	5,455	379	1,755	95,982
3 paid employees.....	4	1,477	35	4	12	676	6 or 7 paid employees.....	306	1,282,725	4,950	304	1,987	92,027
4 or more paid employees..	15	21,941	368	10	95	6,478	8 or 9 paid employees.....	191	637,534	3,071	217	1,623	65,652
Tobacco and products (exc. leaf).....	19	5,520	54	20	20	999	10 to 19 paid employees..	677	2,579,459	13,124	656	9,401	303,341
Dry goods, apparel:							20 to 49 paid employees..	443	2,294,741	14,208	407	12,138	439,083
Clothing, furnishings, footwear.....	1,838	1,649,119	19,273	1,846	4,811	371,633	50 to 99 paid employees..	55	790,985	4,962	65	3,440	137,144
No paid employees.....	841	183,482	63	954	...	...	100 or more paid employees	18	207,231	4,029	...	3,482	112,939
1 paid employee.....	373	139,498	991	379	373	18,969	Automotive:						
2 paid employees.....	205	111,993	1,298	193	410	25,493	Automobiles, other motor vehicles.....	62	86,535	791	57	252	13,636
3 paid employees.....	128	90,574	1,289	117	384	25,967	No paid employees.....	19	1,430	4	22	...	...
4 or 5 paid employees.....	107	114,890	2,062	82	483	39,137	1 paid employee.....	12	2,439	23	12	12	602
6 or 7 paid employees.....	53	67,463	1,512	36	342	29,241	2 paid employees.....	5	736	22	5	10	470
8 or 9 paid employees.....	32	80,501	1,160	23	270	22,265	3 paid employees.....	5	3,487	53	3	15	1,069
10 to 19 paid employees.....	60	197,414	3,644	49	797	67,917	4 or 5 paid employees.....	9	5,373	64	6	39	1,232
20 or more paid employees..	39	663,304	7,254	13	1,752	142,644	6 or 7 paid employees.....	7	4,665	220	5	47	3,740
Dry goods (general line).....	392	625,591	4,660	360	1,196	82,198	8 or more paid employees..	5	68,405	405	4	129	6,523
No paid employees.....	172	31,770	4	193	...	...	Automotive equipment, tires and tubes.....	494	373,079	7,376	432	1,571	146,070
1 paid employee.....	80	35,383	191	74	80	3,323	No paid employees.....	113	19,181	66	131	...	...
2 paid employees.....	51	30,985	370	52	102	6,734	1 paid employee.....	97	36,431	306	83	97	5,660
3 paid employees.....	29	17,145	372	19	87	6,749	2 paid employees.....	78	45,831	645	72	156	13,153
4 or 5 paid employees.....	24	17,546	505	10	105	9,716	3 paid employees.....	55	70,445	667	53	165	13,123
6 or 7 paid employees.....	9	9,220	211	5	58	3,783	4 or 5 paid employees.....	71	92,931	1,741	42	308	33,886
8 or 9 paid employees.....	7	10,419	290	1	59	6,594	6 or 7 paid employees.....	28	31,680	942	20	177	18,603
10 to 19 paid employees.....	7	20,905	378	4	81	6,155	8 or 9 paid employees.....	19	15,963	785	10	164	16,409
20 or more paid employees..	13	452,218	2,339	2	624	38,644	10 to 19 paid employees..	28	49,148	1,515	18	358	29,123
Dry goods specialties, piece goods, notions.....	1,063	3,223,128	39,281	884	6,110	696,118	20 or more paid employees..	5	11,469	709	3	146	16,113
No paid employees.....	387	131,133	65	426	...	...	Electrical goods:						
1 paid employee.....	179	127,756	576	157	179	10,984	Wiring supplies, apparatus..	945	477,298	10,204	867	2,307	195,164
2 paid employees.....	142	202,033	1,275	90	284	23,749	No paid employees.....	246	43,593	55	280	...	...
3 paid employees.....	98	208,900	1,902	43	294	34,463	1 paid employee.....	223	62,103	599	211	223	11,396
4 or 5 paid employees.....	78	250,080	1,927	68	346	34,627	2 paid employees.....	156	67,976	1,079	134	312	22,084
6 or 7 paid employees.....	38	130,911	1,400	16	244	25,537	3 paid employees.....	105	53,548	1,315	86	315	24,399
8 or 9 paid employees.....	29	114,413	1,628	21	245	29,582	4 or 5 paid employees.....	118	100,249	2,402	85	519	46,055
10 to 19 paid employees.....	58	366,227	4,933	34	759	85,751	6 or 7 paid employees.....	47	61,743	1,735	32	297	34,735
20 to 49 paid employees..	31	607,717	7,597	17	956	141,230	8 or 9 paid employees.....	16	18,239	e60	6	135	13,290
50 to 99 paid employees..	13	404,896	5,928	12	857	101,247	10 or more paid employees..	34	69,447	2,359	33	506	43,205
100 or more paid employees..	10	679,282	12,050	...	1,946	208,948	Electrical appliances, specialties.....	367	206,255	3,766	340	929	76,057
Furniture, home furnishings:							No paid employees.....	81	14,411	20	94	...	...
Furniture (household office).	484	204,345	3,964	460	896	78,869	1 paid employee.....	86	27,055	274	88	86	4,969
No paid employees.....	213	44,074	39	236	...	...	2 paid employees.....	76	49,103	514	71	152	11,575
1 paid employee.....	109	42,847	320	102	109	5,905	3 paid employees.....	37	20,408	450	27	111	8,524
2 paid employees.....	51	18,309	329	40	102	6,760	4 or 5 paid employees.....	54	40,388	1,016	37	238	20,764
3 paid employees.....	44	20,669	425	35	132	9,093	6 or 7 paid employees.....	14	16,428	490	11	91	10,390
4 or 5 paid employees.....	31	25,806	523	34	135	10,051	8 or 9 paid employees.....	7	9,921	291	5	58	5,948
6 or 7 paid employees.....	15	12,404	545	7	97	11,743	10 or more paid employees..	12	28,541	711	7	193	13,887
8 or 9 paid employees.....	6	5,173	257	3	51	4,661	Hardware, plumbing, heating:						
10 to 19 paid employees.....	2	15,497	507	2	96	10,772	Hardware.....	497	227,178	4,782	470	1,168	88,137
20 or more paid employees..	2	14,036	1,019	2	174	14,884	No paid employees.....	177	29,666	35	199	...	...
Home furnishings, floor coverings.....	661	265,618	5,473	524	1,325	104,403	1 paid employee.....	93	27,579	243	97	93	4,321
No paid employees.....	14	28,593	12	225	...	...	2 paid employees.....	82	46,551	562	64	164	10,731
1 paid employee.....	137	35,712	384	118	127	7,228	3 paid employees.....	41	23,005	512	30	123	9,572
2 paid employees.....	73	30,234	502	64	146	9,979	4 or 5 paid employees.....	57	45,191	1,201	49	292	22,511
3 paid employees.....	51	22,444	515	35	153	11,295	6 or 7 paid employees.....	20	24,800	620	11	126	11,190
4 or 5 paid employees.....	52	36,128	841	41	193	17,714	8 or 9 paid employees.....	9	5,770	340	6	77	6,449
6 or 7 paid employees.....	31	23,484	934	21	130	16,916	10 to 19 paid employees..	13	7,950	64	10	167	12,238
8 or 9 paid employees.....	4	9,888	432	4	75	9,762	20 or more paid employees..	5	16,666	620	4	166	11,125
10 to 19 paid employees.....	12	74,055	1,053	14	228	17,926							
20 or more paid employees..	2	7,318	620	2	169	14,083							

See footnotes at end of table.

EMPLOYEE SIZE

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL													
Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propri-eters,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
AGENTS, BROKERS--Continued						AGENTS, BROKERS--Continued							
Hardware, plumbing, heating--Continued						Mach. equip, supplies--Con.							
Plumbing, heating, equipment, supplies.....						Transportation (exc. automo-tive) equipment, supplies.....							
No paid employees.....	739	241,253	8,203	666	1,814	149,768	200	181,331	2,775	140	538	55,005	
1 paid employee.....	187	28,586	89	216	...	...	46	38,718	129	39	46	2,317
2 paid employees.....	188	38,546	530	183	188	9,922	26	25,857	288	22	72	5,509	
3 paid employees.....	124	36,381	748	109	248	15,739	31	19,185	270	9	63	5,604	
4 or 5 paid employees.....	91	28,296	1,147	69	273	23,130	25	37,326	435	8	106	8,273	
6 or 7 paid employees.....	71	37,170	1,449	45	311	26,611	6	5,682	174	3	38	2,915	
8 or 9 paid employees.....	38	22,703	1,209	26	244	22,784	4	12,384	242	1	35	6,379	
10 or more paid employees..	16	16,725	717	9	137	13,170	10	32,801	1,236	...	178	24,008	
24	32,846	2,314	9	413	38,412	...	...	...	...	...	...	...
Lumber, construction materials:						Metallic metal work (exc. scrap)							
Lumber, millwork.....						Iron, steel products.....							
No paid employees.....	528	432,518	4,786	439	1,073	96,713	638	542,949	7,171	522	1,578	131,619	
1 paid employee.....	177	64,524	30	194	...	...	202	22,341	35	222	...	...
2 paid employees.....	143	91,282	356	129	143	7,024	169	98,014	449	138	169	8,492	
3 paid employees.....	89	59,655	679	60	178	14,006	100	63,004	691	68	200	13,344	
4 or 5 paid employees.....	33	16,919	380	20	99	8,479	67	50,200	915	34	201	17,291	
6 or 7 paid employees.....	39	46,784	877	20	168	17,491	44	49,174	1,145	31	193	19,545	
8 or 9 paid employees.....	26	51,702	815	12	165	17,098	23	45,854	840	10	144	15,127	
10 or more paid employees..	8	13,423	395	...	64	6,726	8	19,935	439	1	52	8,080	
13	88,229	1,254	4	256	25,889	...	...	...	...	...	...	...
260	106,768	3,102	215	828	63,920	...	...	...	...	...	...	...
Other construction materials:						Nonferrous metals, metal work.....							
No paid employees.....	83	17,119	12	88	...	...	105	183,344	1,406	86	265	27,274
1 paid employee.....	60	18,384	197	53	60	3,043	40	15,241	10	45	...	...
2 paid employees.....	35	7,473	212	13	70	4,137	25	22,140	59	27	25	1,493	
3 paid employees.....	22	6,584	210	16	66	4,605	13	13,626	146	8	26	2,462	
4 or 5 paid employees.....	26	11,351	457	13	111	9,379	9	8,410	150	2	27	3,436	
6 or 7 paid employees.....	11	6,512	301	9	72	6,237	12	30,448	333	4	58	7,778	
8 or 9 paid employees.....	6	3,467	150	4	51	2,962	6	93,479	708	...	129	12,105	
10 to 19 paid employees.....	10	13,418	538	4	124	9,616	...	...	...	...	...	...
20 or more paid employees..	7	22,460	1,025	15	274	23,941	...	...	...	...	...	...
Machinery, equipment, supplies:						Waste materials:							
Commercial machines, equipment.....						Iron, steel scrap.....							
No paid employees.....	339	75,938	3,068	302	956	63,193	90	164,613	2,313	34	348	34,148	
1 paid employee.....	105	8,042	12	119	...	...	7	2,938	...	9	...	...
2 paid employees.....	64	9,796	153	47	54	2,743	8	3,512	15	8	8	268	
3 paid employees.....	32	26,437	400	56	128	8,275	7	7,648	85	5	14	1,620	
4 or 5 paid employees.....	44	6,786	306	23	96	5,648	8	6,831	120	6	24	2,074	
6 or 7 paid employees.....	14	9,895	573	30	193	11,201	4	15,632	204	4	30	3,572	
8 or 9 paid employees.....	8	1,606	203	10	69	5,309	3	19,382	197	2	25	2,812	
10 to 19 paid employees.....	13	2,797	222	6	49	4,203	4	21,151	383	...	27	7,145	
20 or more paid employees..	5	7,871	657	8	176	13,380	6	87,519	1,309	...	220	16,657	
5	2,708	542	3	151	12,234	...	...	...	...	...	...	...
Construction machinery, equipment.....						Other scrap, waste materials							
No paid employees.....	82	28,603	1,227	54	259	21,143	40	35,949	914	16	209	17,199	
1 paid employee.....	20	1,318	9	22	...	...	4	409	...	4	...	...
2 paid employees.....	19	4,413	60	17	19	1,109	12	2,599	53	6	12	1,005	
3 paid employees.....	14	5,010	203	8	28	3,224	7	1,414	44	2	14	990	
4 or 5 paid employees.....	10	3,292	147	2	30	2,917	4	4,172	84	4	12	1,532	
6 or 7 paid employees.....	6	4,042	121	3	27	2,186	3	2,576	41	...	12	797	
8 or 9 paid employees.....	6	2,617	140	2	38	2,793	3	1,574	48	...	19	1,012	
10 or more paid employees..	7	7,913	547	...	117	8,914	7	23,205	644	...	140	11,863	
Farm-dairy machinery, equipment.....						Other agents, brokers:							
No paid employees.....	64	28,993	814	48	176	16,396	Amusement, sporting goods...						
1 paid employee.....	17	1,636	2	21	...	...	336	149,937	3,305	316	762	64,095
2 paid employees.....	19	2,786	37	17	19	692	114	16,053	27	129	...	...
3 paid employees.....	6	1,646	64	2	12	718	74	24,259	200	83	74	3,775	
4 or 5 paid employees.....	7	3,434	39	1	21	1,175	52	20,929	422	35	104	7,974	
6 or 7 paid employees.....	5	5,085	98	4	23	1,747	28	11,812	304	20	84	5,652	
8 or 9 paid employees.....	3	3,684	108	1	19	2,058	28	19,548	552	29	117	10,521	
10 or more paid employees..	7	10,672	466	2	82	10,006	6	32,552	881	10	138	15,084	
7	7,913	547	...	117	8,914	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....						Books, periodicals, newspapers.....							
No paid employees.....	2,191	827,266	26,480	1,867	5,639	424,528	118	57,782	2,839	112	989	50,368	
1 paid employee.....	592	67,497	148	659	...	...	42	3,188	13	47	...	...
2 paid employees.....	517	117,371	1,488	452	517	27,673	19	1,694	49	17	19	990	
3 paid employees.....	328	106,087	2,279	272	656	43,589	9	548	31	7	18	656	
4 or 5 paid employees.....	238	96,771	3,180	172	714	59,952	7	1,792	194	3	21	3,725	
6 or 7 paid employees.....	266	133,434	5,545	160	1,182	105,967	9	1,615	87	5	38	1,686	
8 or 9 paid employees.....	110	86,695	3,712	72	707	71,184	6	1,164	110	1	25	2,087	
10 to 19 paid employees.....	56	45,666	2,366	44	470	44,639	4	1,403	89	6	33	1,891	
20 or more paid employees..	62	117,952	4,612	25	792	82,887	6	10,291	191	10	82	3,666	
22	55,793	3,150	11	601	58,637	...	...	...	...	...	...	...
Professional equipment, supplies.....						Coal, coke.....							
No paid employees.....	109	22,124	699	86	200	13,958	201	655,757	7,247	80	1,289	127,083	
1 paid employee.....	39	3,728	7	42	...	...	21	5,969	26	21	...	...
2 paid employees.....	30	5,834	71	27	30	1,258	32	15,614	83	24	32	1,640	
3 paid employees.....	17	3,622	99	9	34	2,165	33	24,773	235	11	66	4,864	
4 or 5 paid employees.....	11	3,775	112	7	33	1,966	23	32,116	345	6	69	7,212	
6 or 7 paid employees.....	4	885	59	...	19	1,140	27	48,374	702	8	120	12,397	
8 or 9 paid employees.....	8	4,280	351	1	84	7,429	12	47,987	441	2	75	8,043	
...	...	...	...	...	...	...	14	38,020	584	4	113	8,706
...	...	...	...	...	...	...	28	177,448	2,881	2	394	46,092
...	...	...	...	...	...	...	11	265,456	1,950	2	415	37,629
Service establishment equip-ment, supplies.....						Farm supplies.....							
No paid employees.....	380	258,169	3,606	344	757	64,721	220	457,339	3,316	173	776	55,796	
1 paid employee.....	138	28,175	10	164	...	...	54	15,304	43	67	...	...
2 paid employees.....	83	44,246	223	86	93	3,915	43	67,323	96	39	43	1,688	
3 paid employees.....	55	43,260	337	47	110	6,183	46	86,313	358	34	42	6,866	
4 or 5 paid employees.....	40	45,183	462	26	120	8,906	17	22,553	173	7	51	3,126	
6 or 7 paid employees.....	33	23,645	737	12	141	13,050	29	58,857	553	16	124	10,834	
8 or 9 paid employees.....	14	27,231	654	5	92	11,703	4	32,142	340	...	98	4,762	
10 or more paid employees..	8	12,742	427	...	68	7,713	7	33,091	311	...	60	4,679	
9	33,687	756	4	143	13,251	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 6A.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION

AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Type of operation, kind of business, and employee-size group ¹	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15		Type of operation, kind of business, and employee-size group ¹	Estab-lishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
AGENTS, BROKERS--Continued							ASSEMBLERS (MAINLY FARM PRODUCTS)--continued						
Other agents, brokers--Con.							Dairy, poultry products, total.						
Jewelry.....	369	121,366	854	389	237	16,852	4,499	1,612,311	51,525	2,756	23,977	1,058,727	
No paid employees.....	242	39,353	9	280	...	...	No paid employees.....	1,103	59,831	867	1,217	...	...
1 paid employee.....	68	26,183	169	63	68	3,262	1 paid employee.....	752	61,733	1,218	533	752	21,800
2 paid employees.....	29	28,803	156	25	58	3,087	2 paid employees.....	490	76,240	1,651	312	980	31,997
3 paid employees.....	19	10,302	179	16	57	3,672	3 paid employees.....	377	83,771	2,034	207	1,131	38,634
4 or more paid employees...	11	17,325	361	5	54	6,831	4 or 5 paid employees.....	436	162,654	3,825	179	1,929	73,045
Petroleum and products.....	124	373,605	2,432	74	401	46,209	6 or 7 paid employees.....	205	116,670	2,552	117	1,330	51,395
No paid employees.....	17	4,072	3	16	...	...	8 or 9 paid employees.....	132	69,822	2,190	39	1,082	43,882
1 paid employee.....	32	24,322	78	22	32	1,580	10 to 19 paid employees...	218	231,011	6,038	92	2,907	122,844
2 paid employees.....	24	23,668	200	14	48	3,521	20 to 49 paid employees...	138	254,350	8,873	44	4,261	182,461
3 paid employees.....	14	22,951	186	10	42	3,441	50 to 99 paid employees...	63	217,269	8,556	16	4,417	192,626
4 or 5 paid employees.....	16	32,452	259	7	71	5,927	100 or more paid employees	25	284,600	13,721	...	5,188	300,063
6 or 7 paid employees.....	5	13,498	154	3	32	2,800	Fruits, vegetables (fresh), total.....	2,137	1,102,832	121,800	1,352	64,848	2,680,956
8 or 9 paid employees.....	9	107,811	725	2	74	11,488	No paid employees.....	334	52,858	3,570	293	...	...
10 or more paid employees..	7	139,831	827	...	102	17,452	1 paid employee.....	175	44,443	882	104	175	8,098
Agents and brokers, miscel-laneous products.....	1,473	2,606,935	23,514	1,240	5,403	431,479	2 paid employees.....	121	43,365	2,771	94	242	14,258
No paid employees.....	468	110,593	139	533	...	...	3 paid employees.....	104	42,443	1,613	65	312	17,709
1 paid employee.....	363	251,860	985	326	363	18,722	4 or 5 paid employees.....	172	70,512	4,089	124	771	41,380
2 paid employees.....	201	198,474	1,541	138	402	27,565	6 or 7 paid employees.....	111	54,351	3,355	65	715	35,051
3 paid employees.....	127	240,015	1,654	92	381	30,903	8 or 9 paid employees.....	71	42,118	2,991	37	610	31,545
4 or 5 paid employees.....	119	377,428	2,435	66	518	45,292	10 to 19 paid employees...	285	129,354	11,523	176	3,893	173,059
6 or 7 paid employees.....	61	172,217	1,815	20	385	34,063	20 to 49 paid employees...	394	228,836	22,364	221	12,269	518,862
8 or 9 paid employees.....	36	48,197	1,307	20	300	25,274	50 to 99 paid employees...	193	133,919	20,717	108	13,269	548,318
10 to 19 paid employees.....	58	464,139	3,496	37	756	61,407	100 or more paid employees	177	260,653	48,119	60	32,592	1,292,676
20 to 49 paid employees....	31	293,806	4,740	2	953	84,237	Farm products (raw materials), total.....	11,939	7,756,809	101,172	5,114	43,371	2,008,649
50 or more paid employees..	9	450,206	5,402	6	1,345	104,016	No paid employees.....	1,317	425,644	2,197	1,314	...	...
ASSEMBLERS (MAINLY FARM PRODUCTS)							1 paid employee.....	2,719	930,805	7,127	1,046	2,719	126,429
Fish, sea foods, total.....	591	118,225	14,347	501	12,364	403,884	2 paid employees.....	2,580	1,330,106	12,635	833	5,160	240,722
No paid employees.....	83	3,809	278	97	...	...	3 paid employees.....	1,535	1,090,230	11,146	546	4,605	211,296
1 paid employee.....	45	2,289	120	34	45	1,839	4 or 5 paid employees.....	1,720	1,322,355	16,965	644	7,601	347,294
2 paid employees.....	43	3,101	188	34	86	3,263	6 or 7 paid employees.....	900	819,738	12,808	334	5,772	268,409
3 paid employees.....	29	5,016	218	30	87	3,428	8 or 9 paid employees.....	415	441,684	7,905	119	3,476	169,056
4 or 5 paid employees.....	40	6,821	359	32	177	6,924	10 to 19 paid employees...	561	762,612	15,905	202	7,223	341,720
6 or 7 paid employees.....	42	7,085	486	33	269	11,227	20 to 49 paid employees...	164	492,709	4,682	66	4,610	200,350
8 or 9 paid employees.....	33	4,069	435	26	275	10,217	50 or more paid employees.	28	280,426	4,803	10	2,205	103,373
10 to 19 paid employees....	83	15,016	1,412	80	1,088	36,179	Farm supplies, total.....	384	151,167	6,630	246	2,755	128,952
20 to 49 paid employees....	131	31,840	4,099	94	4,021	121,068	No paid employees.....	63	5,491	127	71	...	...
50 to 99 paid employees....	38	16,766	2,792	26	2,472	80,635	1 paid employee.....	60	6,461	138	45	60	2,536
100 or more paid employees.	24	22,413	3,960	15	3,844	129,104	2 paid employees.....	42	11,986	194	35	84	3,982
Other grocery, food special-ties, total.....	253	206,617	12,420	125	11,576	438,490	3 paid employees.....	36	8,748	260	22	108	4,953
No paid employees.....	24	2,550	157	16	...	...	4 or 5 paid employees.....	51	14,236	540	28	228	11,235
1 paid employee.....	10	1,147	61	4	10	399	6 or 7 paid employees.....	33	13,784	527	11	215	9,899
2 paid employees.....	12	1,008	47	4	24	1,100	8 or 9 paid employees.....	19	9,477	361	7	159	9,269
3 paid employees.....	11	3,587	76	5	33	1,150	10 to 19 paid employees...	49	31,456	1,609	19	652	31,907
4 or 5 paid employees.....	25	8,567	185	10	114	4,253	20 to 49 paid employees...	24	31,704	1,829	6	751	36,295
6 or 7 paid employees.....	17	5,016	264	7	108	3,831	50 or more paid employees.	7	15,144	1,045	2	498	18,886
8 or 9 paid employees.....	11	3,535	181	5	91	4,076	Assemblers, n.e.c., total.....	25	4,232	289	20	177	7,132
10 to 19 paid employees....	27	10,344	506	16	373	12,300	0 or 1 paid employee.....	6	162	3	5	2	75
20 to 49 paid employees....	63	40,344	2,118	42	1,939	63,468	2 or 3 paid employees....	7	754	27	7	16	558
50 to 99 paid employees....	28	38,094	1,753	6	1,845	61,219	4 or 5 paid employees....	6	463	50	6	32	1,463
100 or more paid employees.	25	92,425	7,572	10	7,039	286,194	6 or 7 paid employees....	6	2,843	209	2	127	5,036

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of November 15, 1948.

n. e. c. Not elsewhere classified.

EMPLOYEE SIZE

6.15

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, ² Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars) ^c	Pay roll, entire year (Thousand dollars)	Active proprietors, ² Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)	
Alabama, total.....	2,597	1,677,829	73,785	2,027	26,991	1,417,792	District of Columbia—Con.							
No paid employees.....	246	31,375	191	300	...	...	6 or 7 paid employees.....	93	74,792	2,087	67	599	41,784
1 paid employee.....	259	53,100	604	220	259	11,366	8 or 9 paid employees.....	74	68,972	2,446	25	628	47,599	
2 paid employees.....	336	88,733	1,493	312	672	29,454	10 to 19 paid employees.....	146	188,764	8,983	68	2,547	174,982	
3 paid employees.....	248	67,017	1,798	204	744	34,845	20 to 49 paid employees.....	140	284,333	15,151	26	4,010	284,076	
4 or 5 paid employees.....	363	165,541	3,923	301	1,622	81,670	50 or more paid employees.....	64	460,893	29,201	9	8,180	554,076	
6 or 7 paid employees.....	300	149,740	5,031	219	1,943	100,657	Florida, total.....	5,718	1,991,316	125,376	2,234	49,856	2,526,547	
8 or 9 paid employees.....	139	88,218	2,887	98	1,165	56,850	No paid employees.....	399	39,253	432	466	...	...
10 to 19 paid employees.....	373	281,711	13,744	212	2,104	269,661	1 paid employee.....	429	51,435	1,075	354	429	19,183	
20 to 49 paid employees.....	241	372,307	20,033	127	9,981	377,684	2 paid employees.....	401	73,131	2,013	281	802	38,453	
50 to 99 paid employees.....	24	258,503	12,896	31	4,670	245,174	3 paid employees.....	364	89,126	2,853	260	1,092	56,391	
100 or more paid employees..	29	121,184	11,185	3	3,831	210,431	4 or 5 paid employees.....	486	145,100	6,084	292	2,168	119,794	
Arizona, total.....	864	420,481	24,023	605	8,087	458,214	6 or 7 paid employees.....	330	102,032	6,088	190	2,123	118,586	
No paid employees.....	111	14,600	178	138	...	...	8 or 9 paid employees.....	190	81,437	5,053	74	1,608	88,863
1 paid employee.....	118	18,288	318	101	118	6,166	10 to 19 paid employees.....	518	425,348	21,410	194	7,072	415,425	
2 paid employees.....	127	28,156	1,070	101	254	13,950	20 to 49 paid employees.....	402	473,878	35,194	90	12,119	678,710	
3 paid employees.....	71	22,081	621	41	213	12,637	50 to 99 paid employees.....	121	316,338	20,515	26	8,352	412,426	
4 or 5 paid employees.....	115	45,011	1,742	70	515	30,964	100 or more paid employees..	78	192,740	24,559	7	14,091	578,716	
6 or 7 paid employees.....	50	21,196	1,129	31	357	21,925	Georgia, total.....	3,844	3,264,294	133,260	2,516	44,004	2,549,597	
8 or 9 paid employees.....	46	23,956	1,209	20	382	23,736	No paid employees.....	358	108,776	854	373	...	...
10 to 19 paid employees.....	103	74,439	4,295	67	1,354	86,121	1 paid employee.....	415	81,259	1,041	349	415	19,588	
20 to 49 paid employees.....	90	121,448	7,846	32	2,618	149,304	2 paid employees.....	436	126,191	2,279	331	872	45,073	
50 or more paid employees.....	27	51,194	5,662	4	2,276	113,411	3 paid employees.....	399	134,157	3,105	307	1,197	62,122	
Arkansas, total.....	2,147	851,611	35,808	1,647	14,705	732,054	4 or 5 paid employees.....	491	259,177	6,981	367	2,197	124,836	
No paid employees.....	278	37,986	119	291	...	...	6 or 7 paid employees.....	421	277,284	8,139	288	2,744	154,080
1 paid employee.....	378	73,162	901	304	378	18,552	8 or 9 paid employees.....	129	144,755	5,787	124	1,903	113,964	
2 paid employees.....	220	78,471	1,405	264	640	29,090	10 to 19 paid employees.....	561	616,656	23,170	247	7,719	450,276	
3 paid employees.....	113	53,269	1,366	158	639	29,116	20 to 49 paid employees.....	391	761,684	37,663	117	11,990	769,546	
4 or 5 paid employees.....	283	80,363	2,677	216	1,239	53,894	50 to 99 paid employees.....	91	353,497	18,609	13	6,197	369,632	
6 or 7 paid employees.....	179	71,176	2,341	126	1,442	50,125	100 or more paid employees..	42	404,588	26,230	...	8,770	504,448	
8 or 9 paid employees.....	96	4,466	1,777	75	811	37,414	Idaho, total.....	1,147	415,822	19,561	734	8,999	436,770	
10 to 19 paid employees.....	235	139,438	7,442	145	3,032	150,489	No paid employees.....	148	18,893	332	207	...	...
20 to 49 paid employees.....	127	159,895	3,931	67	3,616	195,248	1 paid employee.....	231	30,349	666	161	231	13,281	
50 or more paid employees.....	38	108,511	8,451	3	3,218	166,126	2 paid employees.....	142	27,619	763	91	284	16,435	
California, total.....	18,459	13,270,888	730,142	14,337	12,131	14,412,439	3 paid employees.....	91	23,948	773	50	273	14,435	
No paid employees.....	3,032	388,738	3,191	3,628	...	...	4 or 5 paid employees.....	67	25,959	1,162	55	399	22,691
1 paid employee.....	2,503	484,054	8,156	2,265	2,503	151,659	6 or 7 paid employees.....	67	19,555	1,161	30	430	21,346	
2 paid employees.....	2,100	570,160	14,745	1,731	4,200	273,246	8 or 9 paid employees.....	55	21,168	1,287	21	468	24,920	
3 paid employees.....	1,700	528,629	17,445	1,980	5,100	343,869	10 to 19 paid employees.....	127	81,513	4,283	53	1,722	89,410	
4 or 5 paid employees.....	2,282	979,790	36,590	1,775	10,153	714,032	20 to 49 paid employees.....	127	108,524	6,575	58	3,643	162,004	
6 or 7 paid employees.....	1,386	734,450	33,316	960	8,474	642,784	50 or more paid employees..	19	57,294	2,559	8	1,549	72,448	
8 or 9 paid employees.....	981	627,671	36,407	644	3,971	586,977	Illinois, total.....	17,454	18,136,956	689,689	11,983	182,512	13,112,559	
10 to 19 paid employees.....	2,189	2,144,881	114,233	1,114	9,391	1,107,765	No paid employees.....	2,966	421,775	1,053	3,404	...	...
20 to 49 paid employees.....	1,516	2,788,663	162,352	84	4,078	3,400,342	1 paid employee.....	4,735	707,907	7,341	2,265	2,955	138,752	
50 to 99 paid employees.....	462	1,801,422	107,046	144	33,347	1,192,746	2 paid employees.....	4,099	872,700	13,494	1,485	4,198	262,621	
100 or more paid employees..	202	2,222,072	207,898	34	65,234	4,136,331	3 paid employees.....	1,661	815,590	17,264	1,049	4,983	335,197	
Colorado, total.....	2,050	1,622,603	7,063	1,826	20,483	1,542,332	4 or 5 paid employees.....	4,263	1,680,124	36,574	1,452	10,098	704,544	
No paid employees.....	418	45,038	476	462	...	...	6 or 7 paid employees.....	1,421	1,981,945	31,078	706	7,840	590,073
1 paid employee.....	409	81,942	1,024	239	409	18,672	8 or 9 paid employees.....	81	794,538	26,005	425	6,859	489,920	
2 paid employees.....	211	84,961	1,801	219	622	32,354	10 to 19 paid employees.....	1,425	3,914,280	101,723	793	25,692	1,925,122	
3 paid employees.....	121	75,361	1,900	150	678	23,956	20 to 49 paid employees.....	1,431	3,385,176	145,366	286	37,104	2,771,285	
4 or 5 paid employees.....	331	151,885	3,918	204	1,456	84,607	50 to 99 paid employees.....	407	4,306,557	111,209	57	28,508	2,093,657	
6 or 7 paid employees.....	253	140,934	4,415	147	1,511	83,426	100 or more paid employees..	209	3,120,794	198,382	11	54,595	3,801,388	
8 or 9 paid employees.....	111	91,699	3,075	52	934	60,748	Indiana, total.....	5,565	3,227,141	144,878	3,586	45,056	2,748,616	
10 to 19 paid employees.....	312	173,289	11,743	163	4,187	224,366	No paid employees.....	998	70,789	338	876	...	...
20 to 49 paid employees.....	215	433,481	1,438	68	6,515	381,771	1 paid employee.....	764	112,611	1,948	542	764	37,692	
50 to 99 paid employees.....	46	141,516	5,073	6	3,191	196,997	2 paid employees.....	606	128,678	3,316	448	1,260	64,946	
100 or more paid employees..	24	165,478	17,446	...	5,958	324,260	3 paid employees.....	477	148,906	3,840	360	1,431	75,684	
Connecticut, total.....	2,361	1,374,905	85,141	1,743	26,558	1,656,220	4 or 5 paid employees.....	677	285,110	8,651	445	3,039	168,574	
No paid employees.....	227	14,666	149	272	...	...	6 or 7 paid employees.....	440	323,893	9,145	311	2,187	180,589
1 paid employee.....	261	27,665	620	206	241	11,478	8 or 9 paid employees.....	279	155,667	7,087	137	2,321	138,507	
2 paid employees.....	253	41,666	1,394	193	406	26,400	10 to 19 paid employees.....	681	712,233	29,548	267	9,160	556,756	
3 paid employees.....	120	31,487	1,805	149	661	35,293	20 to 49 paid employees.....	419	658,111	41,232	124	12,199	787,622	
4 or 5 paid employees.....	284	78,246	3,705	172	1,391	72,363	50 to 99 paid employees.....	94	414,033	22,483	12	6,453	416,076	
6 or 7 paid employees.....	213	76,437	4,545	78	1,142	85,786	100 or more paid employees..	35	166,106	17,430	14	5,243	322,170	
8 or 9 paid employees.....	142	69,472	3,960	41	1,142	75,291	Iowa, total.....	5,980	3,361,733	99,434	4,418	35,028	1,901,861	
10 to 19 paid employees.....	429	287,287	15,876	169	5,738	364,718	No paid employees.....	1,570	209,642	578	1,726	...	...
20 to 49 paid employees.....	283	483,654	30,644	73	8,401	566,685	1 paid employee.....	951	229,698	2,349	764	952	44,282	
50 to 99 paid employees.....	54	164,943	11,713	5	3,504	230,819	2 paid employees.....	730	252,663	3,506	495	1,460	68,372	
100 or more paid employees..	24	88,121	10,180	...	3,676	189,468	3 paid employees.....	562	226,291	3,714	295	1,506	73,103	
Delaware, total.....	376	483,721	17,734	217	5,153	37,165	4 or 5 paid employees.....	647	425,849	7,637	394	1,880	146,184	
No paid employees.....	20	2,931	45	33	...	...	6 or 7 paid employees.....	447	326,386	7,636	294	2,874	145,161
1 paid employee.....	43	6,364	132	20	43	19,770	8 or 9 paid employees.....	242	178,169	5,483	130	2,036	105,694	
2 paid employees.....	11	3,146	149</											

WHOLESALE TRADE—GENERAL STATISTICS

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, * Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)	
Kentucky, total.....	2,456	1,784,338	74,471	1,854	26,690	1,396,846	Mississippi—Continued							
No paid employees.....	324	130,974	1,507	324	...	...	6 or 7 paid employees.....	148	67,396	2,271	104	968	45,718
1 paid employee.....	272	45,611	673	241	272	11,194	8 or 9 paid employees.....	92	53,195	1,789	52	771	35,141	
2 paid employees.....	289	67,017	1,374	261	578	27,167	10 to 19 paid employees.....	190	127,342	6,474	111	2,571	121,258	
3 paid employees.....	241	62,552	1,655	213	723	33,057	20 to 49 paid employees.....	141	169,840	10,068	62	4,153	196,629	
4 or 5 paid employees.....	315	94,579	3,343	250	1,387	65,725	50 or more paid employees.....	36	116,627	5,782	12	2,709	118,953	
6 or 7 paid employees.....	190	178,652	2,970	159	1,225	57,772								
8 or 9 paid employees.....	159	114,008	3,594	116	1,337	69,560	Missouri, total.....	7,846	7,420,888	281,276	5,341	87,016	5,387,578	
10 to 19 paid employees.....	342	267,418	13,041	169	4,687	252,524	No paid employees.....	1,251	170,350	470	1,514	...	...
20 to 49 paid employees.....	244	370,787	20,014	105	7,171	383,737	1 paid employee.....	1,173	240,011	2,788	968	1,173	53,596	
50 or more paid employees.....	80	452,740	26,300	16	9,310	496,110	2 paid employees.....	859	345,992	4,451	694	1,718	87,122	
							3 paid employees.....	651	322,904	5,673	425	1,953	110,605	
Louisiana, total.....	3,068	2,227,058	103,917	2,007	36,187	1,989,004	4 or 5 paid employees.....	920	558,981	12,532	601	4,102	234,926	
No paid employees.....	278	43,912	387	358	...	...	6 or 7 paid employees.....	677	592,381	13,877	417	4,371	262,022
1 paid employee.....	357	82,765	859	277	357	16,185	8 or 9 paid employees.....	390	366,515	11,134	194	3,278	210,782	
2 paid employees.....	360	102,560	1,691	274	720	33,367	10 to 19 paid employees.....	918	1,211,250	41,607	366	12,473	799,652	
3 paid employees.....	286	114,475	2,096	228	858	40,008	20 to 49 paid employees.....	586	1,386,263	58,710	137	17,041	1,092,928	
4 or 5 paid employees.....	393	146,154	4,639	229	1,743	91,669	50 to 99 paid employees.....	204	888,589	44,500	25	14,031	877,777	
6 or 7 paid employees.....	261	154,289	4,726	157	1,689	93,078	100 or more paid employees.....	117	1,337,652	85,534	...	26,876	1,658,168	
8 or 9 paid employees.....	189	107,181	4,326	97	1,588	85,078								
10 to 19 paid employees.....	472	350,431	17,725	212	6,410	346,488	Montana, total.....	1,396	587,330	21,779	657	7,470	429,461	
20 to 49 paid employees.....	314	498,171	26,721	145	9,295	510,065	No paid employees.....	250	21,477	46	261	...	...
50 to 99 paid employees.....	98	397,810	21,763	26	7,008	406,608	1 paid employee.....	373	66,360	993	134	373	17,670	
100 or more paid employees.....	40	229,310	18,985	4	6,519	366,458	2 paid employees.....	217	72,093	1,177	81	434	21,729	
							3 paid employees.....	117	43,094	939	56	351	18,941	
Maine, total.....	927	490,529	27,136	424	9,616	505,435	4 or 5 paid employees.....	120	49,152	1,595	50	535	31,211	
No paid employees.....	80	6,915	69	77	...	...	6 or 7 paid employees.....	81	29,992	1,484	21	519	30,421
1 paid employee.....	98	11,798	267	63	98	4,258	8 or 9 paid employees.....	43	23,724	1,216	13	365	23,510	
2 paid employees.....	72	13,972	361	48	144	7,427	10 to 19 paid employees.....	101	79,620	4,269	24	1,333	82,760	
3 paid employees.....	81	19,934	630	57	243	11,806	20 or more paid employees.....	94	201,818	10,060	17	3,560	203,219	
4 or 5 paid employees.....	126	36,469	1,540	54	568	28,915								
6 or 7 paid employees.....	92	41,087	1,569	32	593	30,747	Nebraska, total.....	3,183	2,354,449	64,866	2,072	23,178	1,259,534	
8 or 9 paid employees.....	78	34,803	1,975	23	654	37,646	No paid employees.....	693	95,507	313	727	...	...
10 to 19 paid employees.....	164	102,326	6,585	49	2,231	120,837	1 paid employee.....	552	118,608	1,257	337	552	24,319	
20 to 49 paid employees.....	113	159,965	9,105	21	3,208	169,653	2 paid employees.....	436	166,100	1,920	256	872	37,804	
50 or more paid employees.....	23	63,260	5,035	...	1,877	94,146	3 paid employees.....	272	143,780	1,926	173	816	36,252	
							4 or 5 paid employees.....	353	259,971	4,047	214	1,574	80,229	
Maryland, total.....	3,076	2,057,749	99,943	2,130	33,639	1,931,957	6 or 7 paid employees.....	197	222,508	3,318	106	1,256	64,166	
No paid employees.....	361	41,716	344	410	...	...	8 or 9 paid employees.....	117	118,355	2,747	47	980	54,973
1 paid employee.....	384	74,975	1,001	322	384	18,218	10 to 19 paid employees.....	285	385,073	10,944	124	3,839	204,512	
2 paid employees.....	355	78,590	1,893	271	710	34,378	20 to 49 paid employees.....	209	489,943	17,716	85	6,321	350,465	
3 paid employees.....	253	78,472	1,961	202	759	38,999	50 or more paid employees.....	69	354,604	20,678	3	6,968	406,814	
4 or 5 paid employees.....	391	121,214	5,001	289	1,750	93,310								
6 or 7 paid employees.....	252	124,179	5,267	169	1,621	98,035	Nevada, total.....	254	79,498	4,614	191	1,326	89,212	
8 or 9 paid employees.....	165	92,952	4,965	90	1,382	90,669	No paid employees.....	34	2,375	3	41	...	...
10 to 19 paid employees.....	464	396,950	19,119	210	6,203	365,073	1 paid employee.....	53	5,700	167	46	53	3,340	
20 to 49 paid employees.....	326	448,052	28,610	121	9,657	552,720	2 paid employees.....	41	7,035	223	36	62	4,506	
50 to 99 paid employees.....	90	359,983	17,930	30	5,973	350,293	3 paid employees.....	23	4,457	214	15	69	4,586	
100 or more paid employees.....	35	240,666	13,852	16	5,200	290,282	4 or 5 paid employees.....	28	10,631	431	18	126	8,241	
							6 or 7 paid employees.....	23	9,536	554	13	153	10,590	
Massachusetts, total.....	7,788	6,396,231	290,915	3,791	81,884	5,275,514	8 or 9 paid employees.....	11	6,443	375	3	96	6,843	
No paid employees.....	1,003	129,294	493	1,168	...	...	10 to 19 paid employees.....	27	20,927	1,267	12	362	25,916
1 paid employee.....	889	159,972	2,469	615	889	44,757	20 or more paid employees.....	14	12,394	1,380	7	385	25,190	
2 paid employees.....	834	255,990	5,269	495	1,668	98,334								
3 paid employees.....	723	268,195	6,915	367	2,169	129,026	New Hampshire, total.....	518	188,998	11,291	260	4,037	212,384	
4 or 5 paid employees.....	1,028	482,894	15,482	425	4,585	289,447	No paid employees.....	62	1,777	47	67	...	...
6 or 7 paid employees.....	664	384,499	15,647	212	4,278	282,033	1 paid employee.....	61	3,676	137	48	61	2,364	
8 or 9 paid employees.....	509	458,201	16,468	139	4,317	300,991	2 paid employees.....	53	13,076	229	22	106	4,668	
10 to 19 paid employees.....	1,168	1,169,004	56,592	252	15,703	1,020,980	3 paid employees.....	41	7,035	223	36	62	4,506	
20 to 49 paid employees.....	700	1,508,811	75,640	106	20,754	1,333,729	4 or 5 paid employees.....	23	4,457	214	15	69	4,586	
50 to 99 paid employees.....	181	877,429	43,438	8	12,521	811,059	6 or 7 paid employees.....	28	10,631	431	18	126	8,241	
100 or more paid employees.....	89	701,942	52,502	4	15,000	965,158	8 or 9 paid employees.....	23	9,536	554	13	153	10,590	
							10 to 19 paid employees.....	11	6,443	375	3	96	6,843	
Michigan, total.....	8,434	6,683,754	304,771	5,878	84,766	5,915,238	20 to 49 paid employees.....	27	20,927	1,267	12	362	25,916	
No paid employees.....	1,153	133,152	593	1,356	...	...	50 or more paid employees.....	14	12,394	1,380	7	385	25,190
1 paid employee.....	1,185	215,869	3,408	961	1,185	63,530								
2 paid employees.....	999	280,819	6,235	755	1,998	124,673	Nevada, total.....	254	79,498	4,614	191	1,326	89,212	
3 paid employees.....	792	321,789	8,177	593	2,376	156,936	No paid employees.....	34	2,375	3	41	...	...
4 or 5 paid employees.....	1,115	519,833	17,816	769	4,981	333,592	1 paid employee.....	53	5,700	167	46	53	3,340	
6 or 7 paid employees.....	795	520,271	17,966	528	5,128	344,880	2 paid employees.....	41	7,035	223	36	62	4,506	
8 or 9 paid employees.....	459	401,667	14,188	223	3,843	267,613	3 paid employees.....	23	4,457	214	15	69	4,586	
10 to 19 paid employees.....	1,032	1,000,435	51,948	467	13,976	994,888	4 or 5 paid employees.....	28	10,631	431	18	126	8,241	
20 to 49 paid employees.....	660	1,477,058	72,216	197	19,409	1,376,868	6 or 7 paid employees.....	23	9,536	554	13	153	10,590	
50 to 99 paid employees.....	171	972,013	42,037	22	11,369	827,424	8 or 9 paid employees.....	11	6,443	375	3	96	6,843	
100 or more paid employees.....	73	840,848	70,187	7	20,501	1,424,834	10 to 19 paid employees.....	27	20,927	1,267	12	362	25,916	
							20 or more paid employees.....	14	12,394	1,380	7	385	25,190	
Minnesota, total.....	6,075	5,026,505	160,428	3,632	53,355	3,235,060								
No paid employees.....	1,264	134,983	496	1,390	...	...	New Jersey, total.....	5,695	3,596,934	204,040	3,794	58,812	3,889,931
1 paid employee.....	1,086	227,989	2,828	763	1,086	53,766	No paid employees.....	722	74,357					

EMPLOYEE SIZE

Table 6B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee-size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
New York, total.....	43,786	43,140,120	1,651,425	29,358	397,720	30,587,987	Rhode Island--Continued						
No paid employees.....	7,543	835,715	2,684	9,465	...	...	6 or 7 paid employees.....	92	38,289	1,871	42	593	33,491
1 paid employee.....	6,671	1,210,868	18,852	5,882	6,671	346,806	8 or 9 paid employees.....	50	21,122	1,341	13	422	26,194
2 paid employees.....	5,518	1,465,532	37,275	3,853	11,036	706,341	10 to 19 paid employees.....	199	196,397	9,003	58	2,746	163,681
3 paid employees.....	4,503	1,646,535	50,432	2,718	13,509	947,761	20 to 49 paid employees.....	110	200,600	11,488	13	3,462	218,114
4 or 5 paid employees.....	5,316	2,822,189	95,494	2,737	23,575	1,763,227	50 or more paid employees...	38	149,809	7,841	11	2,597	147,092
6 or 7 paid employees.....	3,259	2,240,917	88,461	1,523	20,952	1,386,907							
8 or 9 paid employees.....	2,171	2,090,052	78,758	917	18,300	1,446,185	South Carolina, total.....	1,609	1,008,042	37,337	1,056	13,848	717,224
10 to 19 paid employees.....	4,639	6,437,298	268,172	1,526	62,525	4,921,050	No paid employees.....	157	78,616	649	200	...	...
20 to 49 paid employees.....	2,914	8,542,610	368,204	652	85,779	7,043,121	1 paid employee.....	160	59,514	399	141	160	7,251
50 to 99 paid employees.....	783	5,951,049	223,470	75	52,781	4,127,747	2 paid employees.....	181	58,871	839	135	362	15,407
100 or more paid employees..	469	9,897,355	419,623	10	102,592	7,898,842	3 paid employees.....	176	61,211	1,320	124	528	24,047
							4 or 5 paid employees.....	259	125,249	2,874	180	1,161	55,548
North Carolina, total.....	3,962	3,129,686	107,716	2,617	43,541	2,230,791	6 or 7 paid employees.....	162	84,826	2,498	95	1,055	50,764
No paid employees.....	334	120,467	816	420	...	...	8 or 9 paid employees.....	96	55,073	2,365	49	810	44,364
1 paid employee.....	372	100,388	1,019	270	372	18,129	10 to 19 paid employees.....	241	185,907	8,887	96	3,341	172,114
2 paid employees.....	415	152,436	2,131	288	890	42,941	20 to 49 paid employees.....	146	226,374	11,880	8	4,279	237,694
3 paid employees.....	376	121,314	2,805	269	1,128	56,272	50 or more paid employees...	31	72,401	5,826	28	2,152	110,035
4 or 5 paid employees.....	627	296,869	7,287	411	2,812	143,543							
6 or 7 paid employees.....	433	220,283	7,823	250	2,787	151,272	South Dakota, total.....	1,829	791,608	21,306	1,014	8,038	405,100
8 or 9 paid employees.....	224	187,249	5,447	122	1,879	105,459	No paid employees.....	428	33,677	90	440	...	...
10 to 19 paid employees.....	592	606,046	21,616	322	8,130	446,638	1 paid employee.....	407	70,827	1,007	200	407	18,788
20 to 49 paid employees.....	458	734,635	33,890	226	13,355	741,519	2 paid employees.....	327	97,001	1,596	108	654	29,812
50 to 99 paid employees.....	92	305,957	14,400	31	5,767	290,355	3 paid employees.....	179	71,732	1,330	57	537	26,934
100 or more paid employees..	39	284,042	10,482	8	6,481	234,663	4 or 5 paid employees.....	148	66,287	1,615	65	648	31,418
							6 or 7 paid employees.....	90	69,829	1,427	52	579	28,986
North Dakota, total.....	2,261	939,420	24,785	1,021	8,916	488,263	8 or 9 paid employees.....	50	41,533	1,164	23	417	20,401
No paid employees.....	553	46,249	128	564	...	...	10 to 19 paid employees.....	108	152,993	3,928	49	1,503	75,624
1 paid employee.....	549	119,017	1,492	175	549	28,129	20 to 49 paid employees.....	79	142,664	6,420	19	2,355	123,754
2 paid employees.....	477	190,878	2,388	76	954	46,340	50 or more paid employees...	13	45,065	2,729	1	938	49,383
3 paid employees.....	183	88,963	1,332	37	549	27,291							
4 or 5 paid employees.....	172	87,405	1,816	31	748	34,908	Tennessee, total.....	3,529	3,477,171	114,985	2,469	40,726	2,243,969
6 or 7 paid employees.....	93	56,673	1,628	36	602	32,662	No paid employees.....	332	63,777	443	429	...	...
8 or 9 paid employees.....	35	17,286	824	19	296	15,857	1 paid employee.....	334	138,161	862	270	334	15,097
10 to 19 paid employees.....	103	106,732	3,959	44	1,427	76,761	2 paid employees.....	413	194,589	2,037	322	826	39,257
20 to 49 paid employees.....	78	163,850	7,036	17	2,378	137,514	3 paid employees.....	347	124,191	2,575	281	1,041	51,267
50 or more paid employees...	18	62,367	4,184	2	1,413	88,801	4 or 5 paid employees.....	477	285,938	5,224	351	2,130	109,879
							6 or 7 paid employees.....	389	268,921	5,958	247	2,513	128,189
Ohio, total.....	11,099	9,468,871	421,175	6,652	120,922	8,042,258	8 or 9 paid employees.....	179	186,449	4,122	107	1,503	80,971
No paid employees.....	1,198	131,702	759	1,356	...	...	10 to 19 paid employees.....	526	608,225	19,974	281	7,106	396,088
1 paid employee.....	1,461	280,616	4,199	1,191	1,461	76,807	20 to 49 paid employees.....	382	827,609	33,334	134	11,448	649,873
2 paid employees.....	1,358	488,079	8,409	1,011	2,716	162,247	50 to 99 paid employees.....	110	487,462	21,986	42	7,427	432,247
3 paid employees.....	945	417,057	9,184	613	2,835	174,076	100 or more paid employees..	40	291,849	18,470	5	6,398	341,101
4 or 5 paid employees.....	1,448	707,937	21,454	823	6,474	407,219							
6 or 7 paid employees.....	1,025	571,492	21,971	524	6,620	414,964	Texas, total.....	11,558	8,197,169	336,166	8,296	116,920	6,637,938
8 or 9 paid employees.....	655	494,424	20,372	249	5,524	371,655	No paid employees.....	1,461	258,726	2,249	1,617	...	...
10 to 19 paid employees.....	1,478	1,663,766	70,272	537	20,042	1,337,884	1 paid employee.....	1,625	318,969	4,100	1,380	1,625	77,477
20 to 49 paid employees.....	1,104	2,458,645	116,865	246	32,686	2,225,993	2 paid employees.....	1,471	463,927	7,491	1,180	2,942	147,705
50 to 99 paid employees.....	317	1,246,774	73,142	37	21,010	1,431,714	3 paid employees.....	1,136	429,537	8,797	874	3,408	175,707
100 or more paid employees..	110	1,068,379	74,548	15	21,554	1,439,699	4 or 5 paid employees.....	1,526	727,662	18,480	1,064	6,798	366,537
							6 or 7 paid employees.....	933	521,615	17,248	586	5,978	344,011
Oklahoma, total.....	3,668	1,729,240	72,717	2,540	25,188	1,427,262	8 or 9 paid employees.....	593	400,774	14,946	345	5,021	302,840
No paid employees.....	609	55,366	162	640	...	...	10 to 19 paid employees.....	1,443	1,493,774	57,400	737	19,661	1,130,135
1 paid employee.....	609	83,424	1,343	468	609	24,682	20 to 49 paid employees.....	964	1,724,057	85,701	382	28,945	1,667,342
2 paid employees.....	494	105,814	2,306	346	988	44,979	50 to 99 paid employees.....	270	999,832	51,767	92	17,974	1,053,319
3 paid employees.....	371	96,843	2,644	251	1,113	53,095	100 or more paid employees..	136	858,296	67,987	39	24,568	1,372,865
4 or 5 paid employees.....	462	207,468	5,311	300	2,963	108,823							
6 or 7 paid employees.....	289	153,600	4,810	192	1,861	97,653	Utah, total.....	1,123	724,933	37,298	726	12,150	743,416
8 or 9 paid employees.....	154	105,670	3,611	74	1,300	75,806	No paid employees.....	149	16,629	34	166	...	...
10 to 19 paid employees.....	402	377,328	16,153	182	5,416	305,739	1 paid employee.....	141	22,474	396	121	141	7,314
20 to 49 paid employees.....	213	318,017	18,792	75	6,244	399,271	2 paid employees.....	132	43,071	767	99	264	14,630
50 or more paid employees...	65	225,710	17,583	12	5,594	357,214	3 paid employees.....	88	24,792	745	65	264	14,435
							4 or 5 paid employees.....	157	60,068	2,253	101	705	45,101
Oregon, total.....	2,561	1,891,251	94,418	1,649	29,314	1,935,780	6 or 7 paid employees.....	96	70,235	1,917	56	620	37,863
No paid employees.....	281	39,715	722	329	...	...	8 or 9 paid employees.....	65	26,930	1,729	29	548	34,500
1 paid employee.....	338	51,899	1,033	298	338	19,963	10 to 19 paid employees.....	139	127,415	6,040	48	1,923	114,071
2 paid employees.....	288	60,187	1,716	230	576	34,292	20 to 49 paid employees.....	110	153,652	10,324	39	3,181	195,733
3 paid employees.....	263	64,453	2,507	170	789	51,346	50 or more paid employees...	46	180,280	13,393	2	4,504	279,789
4 or 5 paid employees.....	360	146,714	5,839	206	1,603	113,189							
6 or 7 paid employees.....	222	145,050	5,176	100	1,434	106,214	Vermont, total.....	393	168,216	9,206	206	3,141	166,391
8 or 9 paid employees.....	123	101,312	4,069	51	1,032	77,929	No paid employees.....	44	2,281	20	47	...	...
10 to 19 paid employees.....	341	346,578	15,865	140	4,511	313,784	1 paid employee.....	50	5,535	137	37	50	2,049
20 to 49 paid employees.....	224	403,065	23,307	87	6,762	475,370	2 paid employees.....	37	5,593	173	24	74	3,186
50 to 99 paid employees.....	85	323,097	18,454	35	5,752	367,296	3 paid employees.....	40	9,310	318	16	120	6,125
100 or more paid employees..	36	215,181	15,										

WHOLESALE TRADE—GENERAL STATISTICS

Table 6B. EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS, BY STATE: 1948—Continued

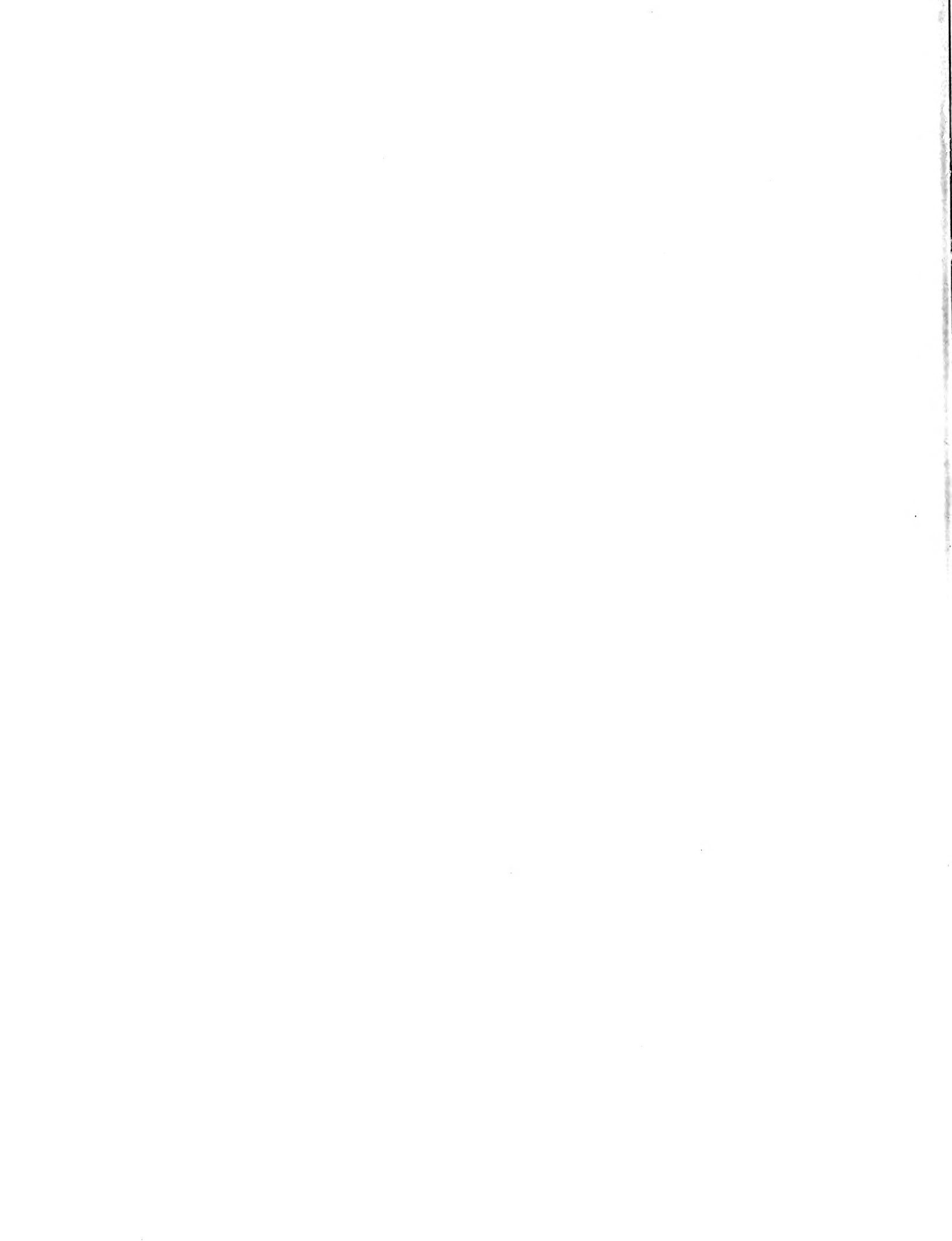
ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

State and employee size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		State and employee size group ¹	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem-ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)						Employees (Number)	Pay roll (Dollars)
Washington, total.....	4,147	2,643,174	145,511	2,734	45,658	2,987,103	Wisconsin, total.....	5,100	2,829,271	137,335	3,032	41,513	2,611,737
No paid employees.....	527	59,419	400	612	...	...	No paid employees.....	855	73,623	410	345	...	...
1 paid employee.....	574	90,826	1,799	429	574	35,302	1 paid employee.....	817	123,137	2,354	564	817	40,735
2 paid employees.....	518	153,016	3,459	400	1,036	64,091	2 paid employees.....	567	130,323	2,943	379	1,134	57,538
3 paid employees.....	381	131,872	3,959	250	1,143	79,440	3 paid employees.....	487	120,169	4,260	298	1,461	83,430
4 or 5 paid employees.....	555	244,094	9,279	338	2,483	172,474	4 or 5 paid employees.....	673	219,750	9,388	361	2,996	178,685
6 or 7 paid employees.....	336	169,997	7,617	209	2,157	149,418	6 or 7 paid employees.....	382	219,965	7,681	143	2,449	147,723
8 or 9 paid employees.....	220	144,558	6,802	118	1,849	126,484	8 or 9 paid employees.....	262	122,056	7,438	98	2,205	139,618
10 to 19 paid employees.....	501	491,995	25,332	215	6,809	492,114	10 to 19 paid employees.....	577	517,662	26,604	169	7,857	506,373
20 to 49 paid employees.....	339	543,155	35,642	130	10,498	716,174	20 to 49 paid employees.....	358	723,185	37,063	57	10,944	702,179
50 to 99 paid employees.....	131	317,707	24,245	22	8,896	522,753	50 to 99 paid employees.....	87	336,311	20,007	14	5,839	386,611
100 or more paid employees...	65	296,535	26,977	11	10,213	628,853	100 or more paid employees...	35	243,090	19,167	4	5,811	368,845
West Virginia, total.....	1,232	1,076,754	56,356	849	17,744	1,081,048	Wyoming, total.....	463	153,477	6,144	339	2,223	130,082
No paid employees.....	123	12,121	173	141	...	...	No paid employees.....	112	9,169	24	126	...	...
1 paid employee.....	187	23,253	473	130	187	8,696	1 paid employee.....	86	10,136	211	66	86	4,219
2 paid employees.....	189	50,758	999	117	378	18,851	2 paid employees.....	58	9,706	318	45	116	6,171
3 paid employees.....	157	30,985	1,186	90	471	23,445	3 paid employees.....	48	13,433	427	25	144	8,444
4 or 5 paid employees.....	253	73,386	3,015	148	1,133	60,774	4 or 5 paid employees.....	43	14,410	461	17	190	11,153
6 or 7 paid employees.....	190	81,744	3,581	87	1,230	73,698	6 or 7 paid employees.....	31	16,874	550	6	203	12,251
8 or 9 paid employees.....	113	45,989	2,673	48	951	53,257	8 or 9 paid employees.....	23	7,643	568	22	193	10,744
10 to 19 paid employees.....	293	239,154	12,544	73	4,099	235,457	10 to 19 paid employees.....	37	16,135	1,298	24	488	27,977
20 to 49 paid employees.....	185	333,803	17,993	15	5,290	330,550	20 to 49 paid employees.....	25	55,971	2,287	8	803	49,123
50 or more paid employees...	47	185,561	14,119	...	4,005	276,320	50 or more paid employees...						

* Proprietors of unincorporated businesses.

¹ Based on total number of paid employees as of November 15, 1948.

☆ U. S. GOVERNMENT PRINTING OFFICE : O - 1951



TRUCKS

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WHOLESALE TRADE—GENERAL STATISTICS

Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers												
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
United States, total.....	220,328	155,861,090	124,623	73,308,239	366,130	126,885	144,291	78,911	16,283	26,762	789	3,406	13,493	8,585	30,564
Administrative, auxiliary units.....	1,323	1,782,381	240	249,802	2,085	910	714	30	155	336	2	3	127	204	525
Wholesale establishments.....	219,005	154,078,709	124,383	73,058,437	364,045	125,975	143,577	78,605	16,128	26,426	787	3,892	13,366	8,381	30,039
WHOLESALE ESTABLISHMENTS															
<u>Type of Operation</u>															
Merchant wholesalers.....	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,003
Manufacturers' sales branches, offices, total.....	23,768	52,738,577	6,796	13,449,777	31,137	10,563	13,202	6,306	1,066	1,181	34	285	489	373	1,426
Sales branches (with stocks).....	15,716	29,229,717	6,537	11,917,686	29,962	9,838	12,923	6,180	1,021	1,088	32	278	420	358	1,300
Sales offices (without stocks).....	8,052	23,508,860	259	1,632,091	1,175	725	279	126	45	93	2	7	69	15	126
Petroleum bulk stations, terminals.....	29,451	10,615,650	29,451	10,615,650	73,444	13,618	36,009	18,357	5,460	8,761	76	836	4,153	3,676	9,066
Assemblers (mainly farm products).....	19,268	10,957,843	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574
<u>Type by Kind of Business</u>															
Merchant wholesalers, total.....	146,518	79,766,589	78,910	43,938,123	237,774	95,037	84,411	49,169	9,157	14,503	604	2,368	7,545	3,986	17,003
Groceries, confectionery, meats.....	17,345	11,356,738	13,334	8,533,583	41,653	14,904	16,388	9,132	1,229	3,267	106	574	2,089	798	4,031
Groceries (general line).....	4,765	5,799,121	3,617	5,187,597	15,993	2,087	7,186	5,077	943	3,002	44	462	1,835	661	3,423
Confectionery.....	2,077	377,047	1,645	305,343	978	3,007	835	12	17	6	5	6	...	16	
Fish, sea foods.....	1,233	393,662	891	272,175	460	1,264	798	345	53	126	8	20	66	32	128
Meats, meat products.....	3,507	1,949,476	2,919	1,532,421	944	3,558	2,411	911	64	98	23	14	43	18	102
Other grocery, food specialties.....	6,263	2,787,432	4,262	1,236,047	1,278	4,988	5,198	1,975	157	324	25	73	139	87	362
Farm products (edible).....	13,539	7,500,941	11,137	5,843,441	26,346	22,425	22,424	10,586	911	2,875	91	353	1,495	936	3,202
Dairy, poultry products.....	6,668	4,278,748	4,698	3,479,673	38,684	17,566	14,905	5,886	327	1,241	60	128	492	561	1,506
Fruits, vegetables (fresh).....	6,871	3,222,193	6,439	2,363,768	17,662	4,859	7,519	4,700	584	1,634	31	225	1,003	375	1,696
Beer, wines, distilled spirits.....	7,125	4,069,729	6,527	3,304,081	24,115	5,684	11,039	6,786	606	1,419	29	174	763	453	1,611
Beer, ale.....	5,668	1,550,562	5,480	1,508,681	20,269	4,721	9,444	5,614	490	1,290	22	165	698	405	1,463
Wines, distilled spirits.....	1,457	2,519,167	1,047	1,795,400	3,846	963	1,595	1,172	116	129	7	9	65	48	148
Drugs, chemicals, allied products.....	4,471	2,282,226	1,814	1,131,471	3,529	1,886	1,115	439	89	83	6	14	18	45	96
Drugs (general line).....	303	848,870	237	634,898	785	316	349	110	10	3	...	...	2	1	3
Drugs, drug sundries (specialty lines).....	1,902	521,476	576	163,808	990	689	254	42	5	4	...	...	...	...	9
Industrial chemicals, explosives.....	1,186	690,011	325	176,463	714	196	242	211	65	64	...	...	8	15	41
Paints, varnishes.....	1,277	221,861	673	157,302	1,040	685	277	76	9	8	4	2	1	1	70
Tobacco and products (exc. leaf).....	3,019	2,529,576	2,588	2,363,597	7,765	5,163	2,165	425	12	71	9	15	36	11	73
Dry goods, apparel.....	11,733	5,727,719	647	470,448	895	594	229	66	7	12	...	...	1	3	8
Clothing, furnishings, footwear.....	5,133	1,448,536	303	191,608	403	262	100	38	3	8	...	...	1	1	6
Dry goods (general line).....	182	457,242	67	134,767	120	67	42	11	...	2	...	...	2	...	2
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	257	110,797	345	249	79	14	3	2	...	...	...	2	2
Piece goods, converters.....	1,134	1,764,143	20	33,276	28	16	8	3	1	...	...	...	...	...	...
Furniture, home furnishings.....	3,813	1,314,945	932	441,421	1,407	649	510	213	35	30	1	10	17	2	30
Furniture (household, office).....	1,173	379,730	403	168,599	620	284	240	88	8	16	...	...	5	11	16
Home furnishings, floor coverings.....	2,640	935,215	529	272,822	787	365	270	125	27	14	...	...	5	6	14
Paper and its products.....	4,044	1,901,747	1,839	1,150,749	3,649	1,102	1,668	807	72	66	4	17	26	19	72
Paper (exc. stationery and wallpaper).....	3,904	1,688,542	1,612	1,049,907	3,203	770	1,573	789	71	66	4	17	26	19	72
Stationery, office supplies.....	880	180,867	216	88,468	350	249	83	17	1	...	...	...	...	...	...
Wallpaper.....	260	32,338	71	12,374	96	83	12	1	...	...	...	...	...	...	...
Farm products (raw materials).....	2,594	6,903,993	422	1,337,466	1,034	315	452	247	20	136	3	23	82	28	148
Automotive.....	14,693	4,091,589	8,948	2,510,392	16,505	12,608	2,844	969	84	358	94	67	148	49	337
Automobiles, other motor vehicles.....	2,270	1,250,871	966	663,545	1,918	1,130	412	342	34	125	10	24	62	29	127
Automotive equipment, tires and tubes.....	12,423	2,840,718	7,982	1,846,847	14,587	11,478	2,432	627	50	233	84	43	86	20	71
Electrical goods.....	5,442	4,424,514	2,399	1,687,765	4,122	3,037	340	21	76	26	12	26	12	21	
General line, apparatus, supplies.....	2,925	2,386,746	1,436	1,463,083	3,615	1,664	741	197	13	27	8	4	13	2	19
Electrical appliances, specialties.....	2,517	2,037,768	963	1,105,682	1,907	1,373	383	143	8	49	15	11	13	10	52
Hardware, plumbing, heating.....	5,901	3,826,957	3,631	3,087,864	8,362	3,422	2,986	1,723	231	352	31	74	173	74	407
Hardware.....	2,153	2,013,997	1,152	1,614,523	3,038	1,212	1,085	630	111	201	9	44	107	41	240
Plumbing, heating equipment, supplies.....	3,748	1,812,960	2,479	1,473,341	5,324	2,210	1,901	1,093	120	150	22	30	66	33	167
Lumber, construction materials.....	5,890	3,934,736	3,704	2,128,585	17,878	2,254	5,446	7,009	3,169	1,232	32	279	597	324	1,605
Lumber, millwork.....	3,312	2,793,620	1,789	1,245,155	8,313	759	2,253	347	783	19	210	381	173	173	1,089
Other construction materials.....	2,578	1,141,116	1,915	883,430	12,565	1,495	3,193	3,662	449	13	69	216	151	516	
Machinery, equipment, supplies.....	21,430	1,731,372	8,604	3,787,472	17,581	11,035	4,134	2,152	260	804	85	150	371	198	923
Commercial machines, equipment.....	4,814	870,025	2,102	470,763	3,818	3,919	709	123	17	47	22	7	7	8	45
Construction machinery, equipment.....	936	786,561	638	674,113	2,353	1,667	373	257	56	160	14	24	63	59	183
Farm-dairy machinery, equipment.....	883	485,297	503	322,317	1,011	612	251	127	21	77	18	16	23	20	81
Industrial machinery, equipment, supplies.....	7,304	2,999,989	3,029	1,739,863	6,989	3,415	2,047	1,389	138	467	20	88	256	103	552
Professional equipment, supplies.....	2,596	571,154	432	179,391	558	438	100	19	1	5	2	1	2	...	6
Service establishment equipment, supplies.....	4,240	767,142	1,635	293,929	2,375	1,743	488	129	15	27	8	7	9	3	26
Transportation (exc. automotive) equipment, supplies.....	657	251,204	270	106,897	477	241	166	58	12	24	1	7	11	5	30
Metals, metal work (exc. scrap).....	1,803	2,096,715	805	831,222	2,128	409	691	707	321	407	14	65	207	121	488
Iron, steel and products.....	1,644	1,581,841	724	754,483	1,955	378	626	645	306	387	14	61	191	121	459
Nonferrous metals, metal work.....	258	504,874	81	126,739	173	31	65	62	15	20	...	...	4	16	29
Waste materials.....	7,717	2,699,900	6,094	1,879,753	11,125	2,661	6,754	4,639	1,171	1,801	51	410	844	496	2,524
Iron, steel scrap.....	4,054	1,699,429	2,628	1,132,349	7,320	1,203	3,122	2,298	597	850	29	197	420	204	1,272
Other scrap, waste materials.....	3,663	999,471	3,466	746,404	3,805	1,458	3,632	2,341	574	951	22	213	424	292	1,252
Other merchant wholesalers.....	15,628	8,511,740	1,412	2,977,813	15,179	6,889	4,442	3,229	919	1,214	25	127	650	412	1,373
Amusement, sporting goods.....	2,226	596,754	473	162,022	634	471	116	37	10	8	...	...	...	5	8

Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	Establishments operating trucks, truck-tractors, or trailers														
	All establishments ¹		Number	Sales, entire year (Thousand dollars)	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)			Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
Type by Kind of Business--Continued															
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	6,537	11,917,686	29,962	9,838	15,421	6,180	1,621	1,088	32	278	420	358	1,300
Groceries, confectionery, meats.....	3,138	5,802,136	2,428	4,314,408	13,132	4,202	6,682	2,026	199	237	17	62	94	64	245
Confectionery.....	133	355,338	64	142,902	1,430	1,384	28	17	1	1	...	...	...	1	2
Meats, meat products.....	734	2,770,342	702	2,564,067	3,393	146	2,009	1,099	79	75	...	25	31	19	61
Other grocery, food specialties.....	2,271	3,676,456	1,662	1,607,439	8,299	2,672	4,588	920	119	161	17	37	63	44	182
Farm products (edible).....	707	880,074	647	798,891	6,453	1,871	2,657	1,329	96	239	...	22	137	80	357
Beer, wines, distilled spirits.....	264	748,346	181	167,130	1,653	76	640	837	100	45	...	2	13	30	60
Beer, ale.....	196	219,775	171	164,262	1,641	73	631	847	100	45	...	2	13	30	60
Wines, distilled spirits.....	58	528,571	10	2,868	12	3	4	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products.....	1,426	2,328,669	368	603,428	959	400	270	185	104	51	4	2	18	27	69
Drugs, drug sundries (specialty lines)	249	502,833	19	48,791	43	10	12	14	7	...	...	...	...	...	...
Industrial chemicals, explosives.....	478	1,472,119	147	430,801	519	142	128	153	96	39	1	...	11	27	54
Paints, varnishes.....	699	353,717	202	123,836	397	248	130	18	1	17	3	2	7	...	15
Tobacco and products (exc. leaf).....	41	797,902	26	259,558	224	218	6	...	...	...	...	...	...	...	...
Dry goods, apparel.....	416	1,573,329	25	191,954	35	14	12	4	...	6	...	...	...	1	5
Clothing, furnishings, footwear.....	196	384,498	15	31,632	18	7	8	3	...	3	...	...	...	1	2
Dry goods, piece goods, notions.....	220	1,188,731	10	160,322	17	7	4	6	...	3	...	...	...	3	4
Furniture, home furnishings.....	376	534,134	95	154,800	157	14	90	53	...	2	...	1	1	...	3
Furniture (household, office).....	217	170,608	58	80,318	91	7	51	33	...	2	...	1	1	...	3
Home furnishings, floor coverings.....	159	363,526	37	74,482	66	7	39	20	...	...	...	...	...	...	...
Paper and its products.....	305	192,386	47	92,743	174	23	26	103	22	10	...	3	5	2	18
Stationery, office supplies.....	184	60,680	6	9,779	17	5	2	7	1	...	...	...	...	...	...
Other paper products.....	121	131,706	41	82,964	157	18	24	94	21	10	...	...	...	2	18
Automotive equipment, tires and tubes..	700	1,571,876	246	464,219	705	599	66	39	1	3	2	...	1	...	1
Electrical goods.....	669	2,727,808	94	722,403	168	98	40	26	4	4	...	1	3	...	4
Wiring supplies, construction materials, apparatus, and equipment	453	1,516,717	68	690,513	132	78	26	21	3	4	...	1	3	...	4
Electrical appliances, specialties.....	216	311,091	26	31,890	36	20	14	1	1	...	...	...	...	...	...
Hardware, plumbing, heating.....	630	664,527	243	365,334	497	170	258	65	14	9	1	2	6	...	9
Hardware.....	110	78,050	8	12,914	13	3	4	4	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies	520	586,477	335	352,420	484	167	244	61	12	6	1	2	6	...	9
Lumber, construction materials.....	457	613,076	382	310,439	1,116	303	41	263	138	42	1	7	20	14	56
Lumber, millwork.....	118	130,829	74	83,098	218	56	60	87	15	23	1	6	13	3	30
Other construction materials.....	339	482,247	208	228,341	898	247	352	176	123	19	...	1	7	11	26
Machinery, equipment, supplies.....	4,847	4,401,264	1,106	1,709,134	3,989	1,384	1,300	268	37	79	2	10	42	23	95
Commercial machines, equipment.....	1,759	740,048	265	250,487	1,173	250	881	37	...	24	2	1	15	6	19
Construction machinery, equipment.....	57	45,807	18	18,008	32	21	7	3	1	1	1	...	...	...	1
Farm-dairy machinery, equipment.....	185	1,299,152	141	913,144	550	495	58	13	4	...	...	...	...	1	3
Industrial machinery, equipment, supplies.....	1,785	1,811,835	376	424,940	820	406	234	167	23	47	...	5	26	16	66
Professional equipment, supplies.....	545	147,522	67	19,648	94	35	42	16	4	...	...	...	...	...	66
Service establishment equipment, supplies.....	296	263,523	107	49,045	259	123	115	20	1	...	1	...	...	...	...
Transportation (exc. automotive) equipment, supplies.....	70	93,877	35	33,841	61	54	5	2	4	1	...	...	1	...	3
Metals, metal work (exc. scrap).....	502	1,165,376	110	440,267	366	40	71	101	12	122	...	...	8	92	155
Iron, steel and products.....	398	813,009	102	302,137	317	35	49	94	144	112	...	2	28	92	155
Nonferrous metals, metal work.....	104	352,367	28	137,428	49	5	22	16	6	...	...	...	...	...	...
Other manufacturers' sales branches.....	1,248	4,228,213	619	1,321,380	1,344	426	400	66	126	239	3	164	51	21	221
Amusement, sporting goods.....	173	283,129	34	43,721	52	35	15	...	...	...	1	3	...	...	7
Books, periodicals, newspapers.....	75	74,443	2	(x)	...	...	...	...	...	...	...	...	...	...	...
Coal, coke.....	16	88,171	8	26,244	171	28	22	21	10	...	...	...	...	...	...
Farm supplies.....	188	26,463	98	81,094	254	27	122	80	2	75	...	34	23	18	60
Jewelry.....	27	51,110	2	(x)	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products (exc. leaf).....	37	24,180	10	6,411	36	6	17	...	...	...	...	...	...	...	...
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	467	1,160,020	831	327	322	74	...	140	3	129	15	3	134
Manufacturers' sales offices (without stocks), total.....	9,052	23,508,860	259	1,632,391	1,177	725	574	147	45	90	4	7	69	15	126
Groceries, confectionery, meats.....	376	1,165,153	33	137,872	198	171	14	...	...	...	...	...	...	...	...
Farm products (edible).....	16	74,049	12	4,442	170	15	142	...	...	...	...	...	...	...	...
Beer, wines, distilled spirits.....	101	92,848	2	(x)	...	...	...	...	...	...	...	...	...	...	...
Drugs, chemicals, allied products.....	...	1,497,271	4	67,411	...	...	...	...	...	11	...	...	1	1	11
Tobacco and products (exc. leaf).....	200	897,100	93	126,470	425	...	...	...	...	...	...	...	...	...	...
Dry goods, apparel.....	611	1,461,729	7	9,118	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	311	36,769	1	(x)	...	...	...	...	...	...	...	...	...	...	...
Paper and its products.....	762	1,211,165	7	46,828	...	...	...	...	...	...	...	...	...	...	4
Automotive equipment, tires and tubes..	143	268,091	8	26,411	11	...	...	...	...	...	...	...	...	...	...
Electrical goods.....	657	1,646,070	10	25,042	...	...	...	...	...	...	1	...	...	...	...
Hardware, plumbing, heating.....	438	539,122	2	6,451	...	...	...	...	...	...	...	...	...	...	...
Lumber, construction materials.....	423	1,079,366	13	17,244	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	1,603	2,742,915	27	18,911	...	...	...	...	...	...	1	1	...	...	1
Metals, metal work (exc. scrap).....	647	6,544,804	22	8,447	...	...	...	...	...	...	...	...	...	...	6
Other manufacturers' sales offices.....	764	3,766,706	24	842,407	112	26	38	52	...	12	...	...	6	1	14

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7A.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—
UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers												
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
Type by Kind of Business--Continued															
Assemblers (mainly farm products), total.	19,268	10,957,893	9,226	4,954,887	21,890	6,757	9,915	4,773	445	1,981	53	403	1,179	346	2,574
Fish, sea foods.....	591	118,225	416	89,980	827	313	312	167	35	39	1	7	5	26	55
Other grocery, food specialties.....	253	206,617	129	132,471	267	83	133	44	7	30	6	2	20	2	31
Dairy, poultry products.....	3,939	1,618,011	2,414	1,063,209	6,045	2,453	2,227	1,270	102	339	16	43	196	84	385
Fruits, vegetables (fresh).....	2,137	1,102,832	1,220	683,044	4,905	1,222	2,485	1,108	96	698	10	178	432	78	1,166
Farm products (raw materials).....	11,939	7,756,809	4,782	2,880,747	9,200	2,502	4,493	2,015	177	779	20	154	468	137	823
Farm supplies.....	384	151,167	250	103,481	617	175	250	164	28	93	...	18	56	19	111
Assemblers, miscellaneous products.....	25	4,232	15	1,955	29	9	15	5	...	3	...	1	2	...	3
ADMINISTRATIVE, AUXILIARY UNITS															
Total.....	1,323	1,782,381	240	249,802	2,085	910	714	306	155	336	2	3	127	204	525
Merchant wholesalers.....	275	49,174	53	10,838	622	200	263	109	50	50	...	...	15	35	82
Manufacturers' sales branches, offices, total.....	399	119,801	76	38,213	442	235	108	48	51	95	...	...	3	92	229
Sales branches (with stocks).....	283	75,654	55	36,061	300	198	75	23	4	12	...	...	3	9	17
Sales offices (without stocks).....	116	44,147	21	2,152	142	37	33	25	47	83	...	...	...	83	212
Petroleum bulk stations, terminals.....	607	1,586,628	103	189,672	981	466	333	134	48	181	...	3	108	70	211
Assemblers (mainly farm products).....	42	26,778	8	11,079	40	9	10	15	6	10	2	...	1	7	3

x Withheld to avoid disclosure.

¹ Data for agents and brokers are not included in this table.

TRUCKS

Table 7B.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—GEOGRAPHIC DIVISION AND STATE

[Administrative offices and auxiliary units included]

Geographic division and State	Number of trucks					Number of truck-tractors					Number of semi-trailers and trailers
	Total	Manufacturers' rated capacity				Total	Manufacturers' rated capacity				
		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over	
United States, total	366,330	126,885	144,251	78,911	16,283	26,762	789	3,895	13,493	8,585	30,594
New England	20,483	6,812	5,677	5,544	2,450	1,168	22	69	214	863	1,389
Maine	2,067	694	596	574	203	113	2	4	17	85	117
New Hampshire	1,261	387	426	342	106	57	...	3	11	43	61
Vermont	799	249	248	237	65	58	...	8	14	36	57
Massachusetts	9,249	3,052	2,860	2,388	949	527	5	22	86	414	704
Rhode Island	1,809	648	430	451	280	117	2	8	21	86	124
Connecticut	5,298	1,782	1,117	1,552	847	296	13	19	65	199	326
Middle Atlantic	68,731	21,893	21,023	18,493	7,322	3,543	98	288	1,052	2,105	4,141
New York	32,131	9,124	9,879	9,380	3,748	1,448	47	123	399	879	1,784
New Jersey	11,185	3,516	3,308	3,025	1,336	690	6	62	140	482	797
Pennsylvania	25,415	9,253	7,836	6,088	2,238	1,405	45	103	513	744	1,560
East North Central	74,898	25,749	31,572	15,537	2,040	6,553	193	1,110	3,315	1,935	7,888
Ohio	17,927	6,889	7,054	3,640	344	1,683	50	276	794	563	1,972
Indiana	11,161	4,270	4,174	1,648	69	972	30	209	574	159	1,040
Illinois	22,541	7,512	9,111	5,077	841	1,560	40	128	757	535	2,034
Michigan	14,234	4,365	6,358	3,119	392	1,809	56	335	917	501	2,253
Wisconsin	9,035	2,713	3,875	2,053	394	529	17	62	273	177	587
West North Central	41,581	13,285	20,471	7,272	553	2,949	85	377	1,925	612	3,189
Minnesota	7,967	2,145	4,248	1,512	62	541	14	84	330	113	567
Iowa	9,232	2,899	4,587	1,616	130	460	12	40	321	87	505
Missouri	10,529	3,642	4,935	1,765	187	957	38	137	534	248	1,051
North Dakota	2,133	580	1,105	419	29	82	4	5	37	36	83
South Dakota	2,074	593	1,111	354	16	134	3	9	102	20	144
Nebraska	3,947	1,477	1,720	675	75	369	3	22	251	93	388
Kansas	5,699	1,949	2,765	931	54	406	11	30	350	15	451
South Atlantic	47,424	16,903	20,063	9,557	901	3,631	109	589	1,946	987	3,921
Delaware	814	272	250	239	53	48	...	2	31	15	47
Maryland	4,803	1,687	1,795	1,114	203	309	13	47	156	93	335
District of Columbia	2,331	753	1,069	476	33	119	9	12	63	35	124
Virginia	6,642	2,324	2,672	1,530	116	340	6	41	222	71	352
West Virginia	4,125	1,421	1,422	1,058	24	236	17	25	154	40	226
North Carolina	8,282	2,902	3,729	1,527	124	699	11	71	335	282	708
South Carolina	3,618	1,249	1,418	841	110	379	5	42	180	152	381
Georgia	6,836	2,552	3,349	886	49	544	33	164	275	72	559
Florida	9,973	3,743	4,159	1,882	189	957	15	185	530	227	1,189
East South Central	20,241	7,547	8,963	3,426	319	1,653	39	346	966	302	1,788
Kentucky	5,096	2,033	2,248	759	56	347	6	71	204	66	377
Tennessee	6,396	2,578	2,440	1,256	122	533	14	72	350	97	592
Alabama	5,204	1,837	2,727	581	59	474	9	164	244	57	510
Mississippi	3,545	1,099	1,534	830	82	299	10	39	168	82	309
West South Central	36,738	14,362	14,743	6,975	658	3,707	93	674	2,277	663	3,978
Arkansas	3,674	1,449	1,716	492	17	531	21	151	323	36	563
Louisiana	6,169	2,137	2,380	1,416	236	578	14	79	299	186	627
Oklahoma	5,702	2,120	2,368	1,167	47	503	8	65	384	46	541
Texas	21,193	8,656	8,279	3,900	358	2,095	50	379	1,271	395	2,247
Mountain	13,928	5,579	5,627	2,455	267	852	31	111	539	171	870
Montana	1,712	606	806	273	6	60	4	5	35	16	60
Idaho	1,870	603	851	356	60	80	1	11	54	14	95
Wyoming	699	255	293	148	3	59	1	7	45	6	59
Colorado	3,888	1,658	1,561	638	31	229	7	28	162	32	246
New Mexico	1,449	579	541	294	35	152	7	22	95	28	149
Arizona	1,798	767	642	344	45	120	6	18	67	29	107
Utah	1,968	883	735	289	61	130	4	15	74	37	132
Nevada	544	207	198	113	26	22	1	5	7	9	22
Pacific	42,306	14,755	16,126	9,652	1,773	2,706	119	381	1,259	947	3,430
Washington	7,065	2,526	2,630	1,617	292	333	7	26	153	147	365
Oregon	4,427	1,517	1,402	1,252	256	184	8	18	76	82	213
California	30,814	10,712	12,094	6,783	1,225	2,189	104	337	1,030	718	2,852

¹ Data for agents and brokers are not included in this table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Manufacturers' rated capacity				Number of truck-tractors	Number of semi-trailers and trailers
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
ALABAMA											
Total.....	2,397	1,479,426	1,711	951,602	5,204	1,837	2,727	581	59	474	510
Administrative, auxiliary units.....	9	...	1	...		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	2,388	1,479,426	1,710	951,602	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,524	783,012	1,079	626,031	3,484	1,402	1,724	331	27	301	342
Groceries, confectionery, meats.....	280	169,877	255	163,686	864	275	480	109	...	108	120
Groceries (general line).....	116	129,566	114	(x)	469	60	316	93	...	91	102
Confectionery.....	52	6,827	50	(x)	161	118	42	1	...	2	2
Meats, meat products.....	21	6,563	21	6,563	39	20	17	2	...	2	2
Other grocery, food specialties.....	91	27,121	70	22,963	195	77	105	13	...	14	14
Farm products (edible).....	184	72,451	163	65,369	758	300	367	75	7	80	81
Dairy, poultry products.....	76	30,295	61	30,084	399	199	178	22	...	10	10
Fruits, vegetables (fresh).....	108	42,156	102	35,282	359	110	189	53	7	70	71
Beer, wines, distilled spirits.....	48	18,619	46	(x)	174	17	144	13	...	1	1
Drugs, chemicals, allied products.....	36	17,318	19	16,320	37	23	14	...	...	...	...
Tobacco and products (exc. leaf).....	28	33,418	28	33,418	154	99	49	6	...	...	...
Paper and its products.....	38	13,154	24	9,930	44	16	25	3	...	...	...
Farm products (raw materials).....	29	42,404	15	20,247	28	7	19	2	...	6	7
Automotive equipment, tires and tubes.....	171	25,023	111	20,371	186	155	25	5	1	2	3
Electrical goods.....	63	45,851	34	41,527	58	40	17	1	...	...	...
Hardware, plumbing, heating.....	46	76,708	41	(x)	181	71	91	19	...	11	24
Hardware.....	25	63,259	24	(x)	137	50	72	15	...	10	23
Plumbing, heating equipment, supplies.....	21	13,449	17	13,068	44	21	19	4	...	1	1
Lumber, construction materials.....	111	78,611	61	32,950	283	51	188	44	...	28	28
Lumber, millwork.....	87	65,725	41	21,629	122	21	91	10	...	27	27
Other construction materials.....	24	12,885	20	11,321	161	30	97	34	...	1	1
Machinery, equipment, supplies.....	208	73,396	118	60,876	310	189	91	16	14	17	18
Commercial machines, equipment.....	58	8,975	32	7,158	63	47	13	3	...	...	...
Construction machinery, equipment.....	13	16,723	10	15,833	53	47	2	3	1	11	11
Industrial machinery, equipment, supplies.....	60	32,389	38	26,460	138	58	60	8	12	3	4
Service establishment equipment, supplies.....	35	3,932	19	2,936	24	18	6	...	...	1	1
Other machinery, equipment, supplies.....	42	11,277	19	8,489	32	19	10	2	1	2	2
Waste materials.....	67	39,446	54	30,881	180	37	128	22	3	32	38
Iron, steel scrap.....	39	31,256	30	24,342	127	15	91	19	2	28	33
Other scrap, waste materials.....	28	8,190	24	6,539	53	12	37	3	1	4	5
Other merchant wholesalers.....	215	76,837	110	36,487	227	123	86	16	2	15	22
Manufacturers' sales branches (with stocks), total.....	191	244,962	101	139,926	405	145	215	42	3	32	29
Groceries, confectionery, meats.....	41	76,899	39	(x)	220	81	124	14	1	15	12
Farm products (edible).....	15	9,379	14	(x)	69	22	32	15	...	1	1
Machinery, equipment, supplies.....	60	41,933	13	21,612	39	21	18	...	...	...	...
Other manufacturers' sales branches.....	75	121,841	35	36,177	77	21	41	13	2	16	16
Manufacturers' sales offices (without stocks).....	67	196,840	2	(x)	15	10	3	2	...	6	5
Petroleum bulk stations, terminals.....	434	150,856	434	150,856	1,134	228	706	172	28	124	123
Assemblers (mainly farm products), total.....	172	98,756	94	(x)	166	52	79	34	1	11	11
Farm products (edible).....	21	6,964	9	(x)	15	6	7	2	...	3	3
Farm products (raw materials).....	118	81,956	60	22,248	106	28	52	26	...	5	5
Other assemblers.....	33	9,837	25	8,961	45	18	20	6	1	3	3
ARIZONA											
Total.....	819	370,536	606	291,527	1,798	767	642	344	45	120	107
Administrative, auxiliary units.....	4	...	...	...		...	...	...	...	...	...
Wholesale establishments.....	815	370,536	606	291,527	1,798	767	642	344	45	120	107
Merchant wholesalers, total.....	489	228,391	339	182,289	1,035	539	295	175	26	80	64
Groceries, confectionery, meats.....	59	44,923	48	42,415	186	67	76	37	6	20	18
Groceries (general line).....	23	36,627	17	34,615	99	16	56	21	6	17	15
Confectionery.....	3	282	3	282	4	3	1	...	...	...	...
Meats, meat products.....	15	4,006	12	(x)	29	22	7	...	...	2	2
Other grocery, food specialties.....	18	4,008	16	(x)	54	36	12	16	...	1	1
Farm products (edible).....	38	16,199	32	15,277	187	39	39	45	13	23	15
Dairy, poultry products.....	17	9,614	17	9,614	133	66	19	36	12	21	13
Fruits, vegetables (fresh).....	21	6,585	15	5,663	54	24	20	9	1	2	2
Beer, wines, distilled spirits.....	47	25,233	44	24,751	155	64	70	20	1	3	3
Drugs, chemicals, allied products.....	14	7,521	8	6,546	13	5	6	2	...	2	2
Tobacco and products (exc. leaf).....	10	7,486	10	7,486	24	15	8	1	...	...	...
Paper and its products.....	5	3,911	3	(x)	7	...	7	...	...	...	...
Farm products (raw materials).....	8	21,478	2	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	78	15,151	57	13,425	162	21	18	3	...	...	...
Electrical goods.....	31	17,111	16	9,385	26	23	3	...	...	...	...
Hardware, plumbing, heating.....	21	15,773	17	14,567	44	29	11	4	...	6	6
Hardware.....	9	10,777	8	(x)	19	10	7	2	...	4	4
Plumbing, heating equipment, supplies.....	12	4,996	9	(x)	25	19	4	2	...	2	2
Lumber, construction materials.....	13	6,744	9	(x)	49	10	11	28	...	...	...
Lumber, millwork.....	6	4,886	3	3,886	13	5	4	4	...	...	...
Other construction materials.....	9	3,108	6	(x)	36	5	7	24	...	...	...
Machinery, equipment, supplies.....	91	21,294	47	11,258	103	81	12	10	1	8	7
Commercial machines, equipment.....	27	4,568	18	3,447	40	31	4	...	...	3	2
Construction machinery, equipment.....	4	(x)	4	(x)	5	2	3	...	...	...	...
Industrial machinery, equipment, supplies.....	32	11,302	14	7,576	47	32	4	10	1	5	5
Service establishment equipment, supplies.....	11	1,182	6	(x)	6	5	1	...	...	...	...
Other machinery, equipment, supplies.....	17	(x)	5	(x)	5	5	...	...	...	...	...
Waste materials.....	11	1,329	9	(x)	28	8	9	10	1	9	4
Iron, steel scrap.....	7	823	5	(x)	14	2	5	6	1	7	2
Other scrap, waste materials.....	4	507	4	507	14	6	4	4	...	2	2
Other merchant wholesalers.....	73	24,713	37	18,178	111	67	35	15	4	9	9

See footnote at end of table.

TRUCKS

7.07

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks					Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
ARIZONA--Continued											
Manufacturers' sales branches (with stocks), total	62	42,231	34	30,609	108	44	43	19	2	...	...
Groceries, confectionery, meats	14	16,809	14	16,809	49	25	17	7	...	...	...
Farm products (edible)	5	3,633	5	3,633	25	5	8	10	2	...	...
Machinery, equipment, supplies	20	3,613	5	1,106	14	5	9	...	...	...	...
Other manufacturers' sales branches	25	18,176	10	9,061	20	9	9	2	...	...	...
Manufacturers' sales offices (without stocks)	8	10,259	1	(x)	84	31	31	21	1	12	12
Petroleum bulk stations, terminals	209	62,926	209	62,926	554	148	265	125	16	28	31
Assemblers (mainly farm products), total	45	26,729	23	(x)	101	36	39	25	1	12	12
Farm products (edible)	34	16,204	20	9,715	84	31	31	21	1	12	12
Farm products (raw materials)	6	6,748	3	(x)	17	5	8	4	...	...	...
Other assemblers	5	3,777	...	...	...	...	...	...	...	...	...
ARKANSAS											
Total	2,020	773,104	1,485	570,772	3,674	1,449	1,716	492	17	531	563
Administrative, auxiliary units	7	9,613	1	(x)		Combined with "Petroleum bulk stations, terminals"					
Wholesale establishments	2,013	763,491	1,484	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	1,008	418,065	738	356,216	2,111	1,004	844	257	6	299	323
Groceries, confectionery, meats	208	140,860	190	138,332	660	178	368	111	3	170	189
Groceries (general line)	119	118,138	115	116,474	441	59	278	102	2	161	180
Confectionery	24	3,502	22	(x)	53	44	6	2	1	...	...
Meats, meat products	33	10,055	28	9,870	74	42	30	2	...	1	1
Other grocery, food specialties	32	9,165	25	(x)	92	33	54	5	...	8	8
Farm products (edible)	95	30,746	88	30,439	422	266	132	24	...	52	48
Dairy, poultry products	54	15,456	52	(x)	274	214	53	7	...	13	13
Fruits, vegetables (fresh)	41	15,290	36	(x)	148	52	79	17	...	39	35
Beer, wines, distilled spirits	52	33,447	52	33,447	143	43	81	19	...	11	11
Drugs, chemicals, allied products	20	10,730	16	10,392	30	21	7	2	...	2	2
Tobacco and products (exc. leaf)	22	13,082	19	12,138	67	46	15	6	...	2	2
Paper and its products	10	3,681	7	(x)	10	8	2	...	...	1	1
Farm products (raw materials)	3	6,247	1	(x)		Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes	164	17,241	77	10,563	124	94	30	...	...	2	2
Electrical goods	32	23,304	25	17,067	42	35	6	1	...	2	2
Hardware, plumbing, heating	35	27,619	25	21,775	51	21	20	10	...	8	8
Hardware	13	18,871	10	13,925	26	8	11	7	...	7	7
Plumbing, heating equipment, supplies	22	8,748	15	7,850	25	13	9	3	...	1	1
Lumber, construction materials	41	14,130	31	9,280	77	18	41	16	2	15	19
Lumber, millwork	27	10,532	20	6,322	43	10	24	7	2	5	7
Other construction materials	14	3,598	11	3,058	34	8	17	9	...	10	12
Machinery, equipment, supplies	134	34,729	79	26,493	170	120	33	17	...	5	7
Commercial machines, equipment	31	2,594	14	1,974	28	22	6	...	...	1	1
Construction machinery, equipment	16	9,958	14	(x)	48	41	4	3	...	3	5
Industrial machinery, equipment, supplies	38	15,920	26	10,874	62	35	14	13	...	1	1
Service establishment equipment, supplies	24	2,377	12	(x)	13	10	3	...	...	...	...
Other machinery, equipment, supplies	25	3,880	13	2,746	19	12	6	1	...	...	...
Waste materials	40	7,126	32	6,699	90	29	41	19	1	8	11
Iron, steel scrap	26	4,178	22	3,857	54	19	27	7	1	2	2
Other scrap, waste materials	14	2,958	10	2,842	36	10	14	12	...	6	9
Other merchant wholesalers	152	55,113	96	35,820	225	125	48	32	...	21	21
Manufacturers' sales branches (with stocks), total	77	52,651	51	48,976	246	107	107	32	...	9	6
Groceries, confectionery, meats	28	26,477	28	26,477	164	90	64	10	...	6	3
Farm products (edible)	9	4,701	9	4,701	38	5	23	10	...	3	3
Machinery, equipment, supplies	23	12,720	5	10,741	17	5	12	...	...	...	...
Other manufacturers' sales branches	17	8,753	9	7,057	27	7	8	12	...	...	...
Manufacturers' sales offices (without stocks)	19	23,957	1	(x)	1,002	242	618	142	...	107	108
Petroleum bulk stations, terminals	523	98,418	523	98,418					...		
Assemblers (mainly farm products), total	386	170,400	171	(x)	315	96	147	61	11	116	126
Farm products (edible)	89	(x)	67	(x)	187	63	95	20	9	53	62
Farm products (raw materials)	295	144,111	103	34,752	128	33	52	41	2	63	64
Other assemblers	2	(x)	1	(x)					...	...	...
CALIFORNIA											
Total	16,004	(x)	8,650	6,302,664	30,814	10,712	12,094	6,783	1,225	2,189	2,852
Administrative, auxiliary units	87	(x)	10	19,772	127	59	40	27	1	42	43
Wholesale establishments	15,917	11,427,789	8,640	6,282,902	30,687	10,653	12,054	6,756	1,224	2,147	2,809
Merchant wholesalers, total	11,518	5,872,377	6,180	3,854,404	21,110	8,479	8,284	3,659	688	1,112	1,362
Groceries, confectionery, meats	1,233	966,095	832	690,366	2,598	1,248	975	338	37	293	350
Groceries (general line)	209	464,715	97	364,449	390	73	151	141	25	187	222
Confectionery	81	13,455	56	11,746	132	67	60	5	...	4	4
Meats, meat products	303	161,300	278	154,611	782	484	215	79	4	10	11
Other grocery, food specialties	640	326,625	401	159,460	1,294	624	549	113	8	92	113
Farm products (edible)	1,087	757,331	924	652,985	6,582	1,895	3,515	1,105	67	315	428
Dairy, poultry products	424	448,860	387	414,599	4,936	1,460	2,768	693	15	204	292
Fruits, vegetables (fresh)	663	308,471	537	238,386	1,646	435	747	412	52	111	136
Beer, wines, distilled spirits	527	442,738	464	376,897	2,282	403	1,181	685	13	46	46
Drugs, chemicals, allied products	418	173,489	124	66,599	207	125	58	25	9	2	2
Tobacco and products (exc. leaf)	154	159,762	135	151,213	346	211	110	15	...	1	1
Paper and its products	241	118,252	120	87,560	307	95	165	41	6	7	12
Farm products (raw materials)	95	190,866	13	57,857	35	14	8	5	...	11	15
Automotive equipment, tires and tubes	1,251	233,378	809	172,435	1,447	1,226	162	51	8	36	24
Electrical goods	472	345,517	201	224,118	363	254	89	17	3	3	3

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
CALIFORNIA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	480	329,736	302	281,558	733	381	228	117	7	20	22
Hardware.....	181	174,968	93	157,356	234	116	77	35	6	7	7
Plumbing, heating equipment, supplies.....	299	154,768	209	124,202	499	265	151	82	1	13	16
Lumber, construction materials.....	562	421,235	356	216,664	1,617	235	460	575	347	78	87
Lumber, millwork.....	331	335,288	185	147,098	512	67	178	197	70	43	52
Other construction materials.....	231	85,947	171	69,566	1,105	168	282	378	277	35	35
Machinery, equipment, supplies.....	2,009	577,776	842	355,646	1,864	1,251	427	159	27	67	82
Commercial machines, equipment.....	473	90,414	205	48,579	406	334	60	12	...	2	3
Construction machinery, equipment.....	85	61,580	55	53,685	235	183	37	10	5	14	16
Industrial machinery, equipment, supplies...	746	265,417	327	162,796	731	425	198	95	13	37	45
Service establishment equipment, supplies...	318	60,336	108	28,009	189	117	61	11	...	...	...
Other machinery, equipment, supplies.....	387	100,029	147	62,577	303	192	71	31	9	14	18
Waste materials.....	318	68,095	265	60,485	698	166	314	167	51	67	78
Iron, steel scrap.....	127	31,133	111	28,469	302	69	117	86	30	29	41
Other scrap, waste materials.....	191	36,962	154	32,016	396	97	197	81	21	38	37
Other merchant wholesalers.....	2,671	1,088,107	793	460,121	2,031	975	592	356	108	166	211
Manufacturers' sales branches(with stocks), total	1,579	2,420,977	522	1,009,786	2,346	667	915	652	112	84	109
Groceries, confectionery, meats.....	185	561,497	125	283,031	760	168	397	189	6	36	44
Farm products (edible).....	25	38,929	23	(x)	273	24	179	52	18	5	6
Machinery, equipment, supplies.....	486	328,300	125	(x)	336	151	152	31	2	5	7
Other manufacturers' sales branches.....	883	1,492,251	249	555,195	977	324	187	380	86	38	52
Manufacturers' sales offices (without stocks)...	541	1,491,691	19	135,587	185	45	136	4	...	1	2
Petroleum bulk stations, terminals.....	1,529	836,728	1,529	836,728	4,903	928	1,777	1,853	345	639	761
Assemblers (mainly farm products), total.....	750	806,016	390	446,397	2,143	534	942	588	79	311	575
Farm products (edible).....	607	559,277	330	355,037	1,936	481	874	524	57	298	551
Farm products (raw materials).....	51	132,783	13	9,039	36	21	6	4	5	...	...
Other assemblers.....	92	113,956	47	82,321	171	32	62	60	17	13	24
COLORADO											
Total.....	2,410	1,327,105	1,529	757,676	3,888	1,658	1,561	638	31	229	246
Administrative, auxiliary units.....	21	31,226	3	...	11	10	...	1	...	...	...
Wholesale establishments.....	2,389	1,295,879	1,526	757,676	3,877	1,648	1,561	637	31	229	246
Merchant wholesalers, total.....	1,288	634,268	845	446,395	2,263	1,156	781	308	18	121	136
Groceries, confectionery, meats.....	151	92,279	123	79,275	333	156	120	57	...	24	27
Groceries (general line).....	38	47,111	33	44,775	132	13	76	43	...	22	25
Confectionery.....	15	2,355	11	2,039	34	28	6	...	...	...	...
Meats, meat products.....	42	23,121	36	22,113	80	56	14	10	...	2	2
Other grocery, food specialties.....	56	19,692	43	10,348	87	59	24	4	...	...	...
Farm products (edible).....	172	57,078	161	56,257	548	307	201	39	1	33	35
Dairy, poultry products.....	78	27,821	73	27,607	290	188	87	15	...	10	10
Fruits, vegetables (fresh).....	94	29,257	88	28,650	258	119	114	24	1	23	25
Beer, wines, distilled spirits.....	64	40,684	60	34,985	206	54	108	39	5	11	11
Drugs, chemicals, allied products.....	30	19,646	18	7,644	32	22	8	2	...	1	1
Tobacco and products (exc. leaf).....	30	27,339	29	(x)	69	60	18	21	...	...	...
Paper and its products.....	16	11,500	9	7,925	21	8	4	...	...	...	...
Farm products (raw materials).....	20	59,788	4	8,108	8	4	...	...	...	...	...
Automotive equipment, tires and tubes.....	164	45,649	116	41,387	235	183	44	8	...	1	1
Electrical goods.....	46	34,518	27	17,547	41	33	5	3	...	...	...
Hardware, plumbing, heating.....	51	30,649	33	23,747	67	35	27	5	...	1	1
Hardware.....	17	14,677	12	12,287	28	14	14	...	...	...	...
Plumbing, heating equipment, supplies.....	34	15,972	21	11,460	39	21	13	5	...	1	1
Lumber, construction materials.....	48	43,491	32	31,043	181	29	79	68	5	9	14
Lumber, millwork.....	26	36,619	15	25,719	59	7	37	14	1	9	14
Other construction materials.....	22	6,872	17	5,324	122	22	42	54	4	...	...
Machinery, equipment, supplies.....	221	73,276	102	(x)	203	131	45	26	1	13	16
Commercial machines, equipment.....	56	7,268	23	3,803	32	29	3	...	...	...	...
Construction machinery, equipment.....	12	16,369	10	(x)	34	26	3	4	1	1	1
Industrial machinery, equipment, supplies...	67	29,215	32	18,857	85	33	30	22	...	12	15
Service establishment equipment, supplies...	34	6,577	21	4,811	30	27	3	...	...	...	...
Other machinery, equipment, supplies.....	52	13,847	16	8,273	22	16	6	...	...	...	...
Waste materials.....	48	6,265	39	6,008	78	28	33	16	1	4	5
Iron, steel scrap.....	29	2,940	25	2,797	49	21	24	4	...	3	3
Other scrap, waste materials.....	19	3,325	14	3,211	29	7	9	12	1	1	2
Other merchant wholesalers.....	227	92,106	92	58,614	211	106	76	24	5	24	25
Manufacturers' sales branches(with stocks), total	181	268,347	51	113,890	309	174	89	44	2	15	18
Groceries, confectionery, meats.....	29	31,571	13	8,070	70	49	19	2	...	...	...
Farm products (edible).....	4	15,642	4	15,642	143	69	44	30	...	8	13
Machinery, equipment, supplies.....	60	54,196	11	34,046	36	17	15	3	1	1	1
Other manufacturers' sales branches.....	88	166,938	23	56,132	60	39	11	9	...	6	4
Manufacturers' sales offices (without stocks)...	74	113,763	4	6,943	28	14	11	3	...	...	...
Petroleum bulk stations, terminals.....	473	98,082	473	98,082	976	207	558	201	10	70	72
Assemblers (mainly farm products), total.....	373	181,419	153	92,366	301	97	122	81	1	23	20
Farm products (edible).....	122	47,116	66	(x)	130	55	58	16	1	2	2
Farm products (raw materials).....	247	133,569	86	60,052	171	42	64	65	...	21	18
Other assemblers.....	4	734	1	(x)	...	...	...	...	...	...	...

See footnotes at end of table.

TRUCKS

7.09

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
CONNECTICUT											
Total.....	2,290	1,324,294	1,492	990,002	5,298	1,782	1,117	1,552	847	296	326
Administrative, auxiliary units.....	18	783	1	...	...	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	2,272	1,323,511	1,491	990,002	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,827	789,145	1,231	610,696	3,685	1,443	800	1,020	422	127	146
Groceries, confectionery, meats.....	232	114,210	193	105,650	498	180	118	151	49	14	16
Groceries (general line).....	47	44,763	40	40,325	132	11	22	65	34	5	5
Confectionery.....	30	5,408	22	4,930	38	22	10	5	1	1	1
Meats, meat products.....	65	50,283	61	48,978	178	84	39	46	9	7	9
Other grocery, food specialties.....	90	13,756	70	11,417	150	63	47	35	5	1	1
Farm products (edible).....	185	85,143	174	78,638	888	390	196	207	95	25	34
Dairy, poultry products.....	56	42,690	51	39,954	486	256	98	107	25	12	18
Fruits, vegetables (fresh).....	129	42,453	123	38,684	402	134	98	100	70	13	16
Beer, wines, distilled spirits.....	69	67,614	58	54,150	255	39	68	121	27	8	9
Drugs, chemicals, allied products.....	59	27,239	34	26,978	69	22	29	13	5	...	...
Tobacco and products (exc. leaf).....	60	46,093	55	45,759	133	96	21	16	...	1	1
Paper and its products.....	63	19,294	33	(x)	52	14	12	24	2	1	...
Farm products (raw materials).....	10	8,173	2	(x)	...	Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	171	28,760	132	25,438	254	199	33	21	1	4	3
Electrical goods.....	90	64,375	41	33,350	55	33	16	6	...	2	1
Hardware, plumbing, heating.....	124	45,077	84	38,509	166	53	47	45	21	5	2
Hardware.....	26	9,219	12	6,990	23	6	7	1	9	1	1
Plumbing, heating equipment, supplies.....	98	35,858	72	31,519	143	47	40	44	12	4	1
Lumber, construction materials.....	71	36,695	57	23,142	244	37	40	93	74	14	9
Lumber, millwork.....	32	25,602	24	13,110	86	20	18	41	7	1	1
Other construction materials.....	39	11,093	33	10,032	158	17	22	52	67	13	8
Machinery, equipment, supplies.....	245	75,695	115	37,310	224	137	38	38	11	2	3
Commercial machines, equipment.....	66	8,339	35	5,117	68	50	12	5	1	1	1
Construction machinery, equipment.....	15	8,918	8	7,064	20	10	6	1	3	...	...
Industrial machinery, equipment, supplies.....	93	29,148	43	16,914	92	43	14	28	7	1	2
Service establishment equipment, supplies.....	40	4,114	19	1,910	29	25	4	...	...	...	...
Other machinery, equipment, supplies.....	31	25,176	10	6,305	15	9	2	4	...	...	...
Waste materials.....	135	44,517	123	42,615	368	37	100	157	74	29	38
Iron, steel scrap.....	47	26,202	43	26,051	148	6	17	71	54	15	20
Other scrap, waste materials.....	88	18,315	80	17,564	220	31	83	86	20	14	18
Other merchant wholesalers.....	313	126,260	130	80,236	479	206	82	128	63	23	30
Manufacturers' sales branches(with stocks), total	218	204,466	123	129,040	587	154	205	194	34	11	14
Groceries, confectionery, meats.....	58	94,358	55	75,570	230	77	90	57	6	...	...
Farm products (edible).....	19	10,687	18	(x)	146	56	24	64	2	2	4
Machinery, equipment, supplies.....	68	19,836	13	(x)	26	8	18	...	...	...	...
Other manufacturers' sales branches.....	73	79,585	37	38,801	185	13	73	26	9	9	10
Manufacturers' sales offices (without stocks)...	89	81,101	4	3,242	21	20	1	...	...	...	...
Petroleum bulk stations, terminals.....	118	218,574	118	218,574	931	146	107	305	373	149	154
Assemblers, (mainly farm products), total.....	20	30,225	15	28,450	74	19	4	33	18	9	12
Farm products (edible).....	14	28,392	11	(x)	66	17	4	29	16	9	12
Farm products (raw materials).....	6	1,833	4	(x)	8	2	...	4	2	...	...
DELAWARE											
Total.....	358	462,587	264	131,132	814	272	250	239	53	48	47
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	354	462,587	264	131,132	814	272	250	239	53	48	47
Merchant wholesalers, total.....	231	87,091	176	74,912	486	188	146	122	30	16	18
Groceries, confectionery, meats.....	32	11,488	31	(x)	97	31	29	27	...	9	9
Groceries (general line).....	6	7,480	6	7,480	31	1	15	15	...	9	9
Confectionery.....	5	336	4	(x)	9	...	...	...	...	...	...
Meats, meat products.....	9	2,134	9	2,134	20	8	6	6	...	...	...
Other grocery, food specialties.....	12	1,538	12	1,538	37	13	18	6	...	...	...
Farm products (edible).....	25	5,513	22	5,076	60	18	28	8	6	2	2
Dairy, poultry products.....	9	1,939	8	(x)	21	8	13	...	...	...	...
Fruits, vegetables (fresh).....	16	3,574	14	(x)	39	10	15	8	6	2	2
Beer, wines, distilled spirits.....	16	15,105	16	15,105	56	14	18	23	1	...	...
Drugs, chemicals, allied products.....	4	651	4	651	5	4	...	1	...	...	...
Tobacco and products (exc. leaf).....	10	10,172	7	8,217	14	14	...	...	...	...	...
Paper and its products.....	5	1,146	5	1,146	8	5	2	1	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)	...	Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	21	3,679	13	2,920	23	16	6	1	...	...	...
Electrical goods.....	12	8,457	6	6,672	13	8	1	4	...	...	...
Hardware, plumbing, heating.....	15	8,278	13	(x)	27	10	9	5	3	...	...
Hardware.....	3	2,268	2	(x)	27	10	9	5	3	...	...
Plumbing, heating equipment, supplies.....	12	6,010	11	(x)	...	...	...	...	...	...	...
Lumber, construction materials.....	15	9,266	9	5,310	68	4	13	31	20	1	2
Lumber, millwork.....	8	5,675	2	1,619	...	...	...	...	...	...	...
Other construction materials.....	7	3,691	7	3,691	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	27	2,399	14	1,472	20	13	7	...	...	...	...
Commercial machines, equipment.....	6	460	3	(x)	6	5	1	...	...	...	...
Construction machinery, equipment.....	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	4	(x)	1	(x)	...	...	...	...	...	...	...
Service establishment equipment, supplies.....	11	1,074	9	(x)	14	8	6	...	...	...	...
Other machinery, equipment, supplies.....	6	(x)	1	(x)	...	...	...	...	...	...	...
Waste materials.....	17	2,775	16	(x)	31	6	11	14	...	1	2
Iron, steel scrap.....	5	1,721	5	1,721	10	2	1	7	...	1	2
Other scrap, waste materials.....	12	1,054	11	(x)	21	4	10	7	...	...	...
Other merchant wholesalers.....	31	7,835	19	6,258	64	45	12	7	...	3	3

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over			
DELAWARE--Continued											
Manufacturers' sales branches (with stocks), total	44	(x)	25	(x)	108	38	46	17	7	6	3
Groceries, confectionery, meats.....	9	(x)	9	(x)	46	16	25	2	3	3	...
Farm products (edible).....	5	(x)	5	(x)	38	11	15	9	3	3	3
Machinery, equipment, supplies.....	10	(x)	1	(x)	24	11	6	6	1	...	...
Other manufacturers' sales branches.....	20	(x)	10	(x)							
Manufacturers' sales offices (without stocks)...	13	(x)	1	(x)	149	34	44	63	8	19	19
Petroleum bulk stations, terminals.....	41	19,876	41	19,876							
Assemblers (mainly farm products), total.....	25	(x)	21	(x)	71	12	14	37	8	7	7
Farm products (edible).....	15	(x)	12	(x)	45	6	9	30	...	7	7
Farm products (raw materials).....	8	(x)	7	(x)							
Other assemblers.....	2	(x)	2	(x)							
DISTRICT OF COLUMBIA											
Total.....	963	1,091,411	521	546,934	2,331	753	1,069	476	33	119	124
Administrative, auxiliary units.....	19	...	2	...	Combined with "Manufacturers sales offices (without stocks)"						(x)
Wholesale establishments.....	944	1,091,411	519	546,934	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	692	497,742	460	419,960	1,929	652	886	382	9	73	85
Groceries, confectionery, meats.....	90	79,514	78	73,336	278	128	116	32	2	18	18
Groceries (general line).....	16	32,969	15	(x)	93	16	45	30	2	16	17
Confectionery.....	8	2,084	8	2,084	14	13	1	...	...	...	1
Meats, meat products.....	31	35,529	26	33,102	93	61	30	2	...	2	...
Other grocery, food specialties.....	35	8,932	29	(x)	78	38	40	...	...	...	...
Farm products (edible).....	70	76,793	61	73,492	676	120	392	164	...	15	15
Dairy, poultry products.....	30	55,397	25	52,769	541	78	339	124	...	15	15
Fruits, vegetables (fresh).....	40	21,396	36	20,723	135	42	53	40	...	...	...
Beer, wines, distilled spirits.....	27	54,313	23	50,872	127	11	77	39	...	3	5
Drugs, chemicals, allied products.....	27	13,349	11	10,001	32	23	9	...	...	...	...
Tobacco and products (exc. leaf).....	10	21,958	10	21,958	42	31	11	...	...	...	...
Paper and its products.....	43	23,152	27	18,412	53	14	30	9	...	...	...
Farm products (raw materials).....	2	(x)	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	52	11,793	44	11,130	93	71	18	4	...	6	6
Electrical goods.....	44	50,286	33	47,384	85	46	30	9	...	...	...
Hardware, plumbing, heating.....	38	42,981	26	40,723	152	44	73	30	5	7	8
Hardware.....	11	11,293	6	11,216	51	6	29	15	1	...	...
Plumbing, heating equipment, supplies.....	27	31,688	20	29,507	101	38	44	15	4	7	8
Lumber, construction materials.....	21	25,619	14	22,977	77	10	17	49	1	15	21
Lumber, millwork.....	11	20,332	9	(x)	54	7	11	36	...	15	21
Other construction materials.....	10	5,287	5	(x)	23	3	6	13	1	...	...
Machinery, equipment, supplies.....	120	23,959	55	13,950	99	69	23	7	...	2	2
Commercial machines, equipment.....	40	7,282	21	5,826	36	22	13	1	...	...	...
Construction machinery, equipment.....	2	(x)	1	(x)	Combined with "Other machinery equipment, supplies"						
Industrial machinery, equipment, supplies.....	21	5,304	6	968	12	8	4	...	...	2	2
Service establishment equipment, supplies.....	35	5,982	21	4,689	41	29	6	...	...	...	...
Other machinery, equipment, supplies.....	22	(x)	6	(x)	10	10	...	...	...	...	...
Waste materials.....	32	8,129	26	7,625	73	13	40	20	...	5	8
Iron, steel scrap.....	5	1,406	5	1,406	17	...	3	14	...	...	...
Other scrap, waste materials.....	27	6,723	21	6,219	56	13	37	6	...	5	8
Other merchant wholesalers.....	116	(x)	52	(x)	142	72	50	19	1	2	2
Manufacturers' sales branches (with stocks), total	123	251,734	47	(x)	291	76	145	67	3	5	6
Groceries, confectionery, meats.....	12	42,819	11	(x)	129	40	78	11	...	...	...
Farm products (edible).....	5	8,105	5	8,105	34	8	17	9	...	3	3
Machinery, equipment, supplies.....	46	24,618	6	4,229	13	3	9	1	...	...	...
Other manufacturers' sales branches.....	60	176,192	25	37,287	115	25	41	46	3	2	3
Manufacturers' sales offices (without stocks)...	116	306,287	1	(x)	6	4	2	...	...	...	...
Petroleum bulk stations, terminals.....	10	33,858	10	33,858							
Assemblers (mainly farm products), total.....	3	1,790	1	(x)	105	21	36	27	21	41	33
Farm products (edible).....	3	1,790	1	(x)							
FLORIDA											
Total.....	3,499	1,826,152	2,597	1,380,201	9,973	3,743	4,159	1,882	189	957	1,189
Administrative, auxiliary units.....	30	10,348	3	5,210	23	3	8	10	2	19	22
Wholesale establishments.....	3,469	1,815,804	2,594	1,374,991	9,950	3,740	4,151	1,872	187	938	1,167
Merchant wholesalers, total.....	2,346	999,804	1,690	829,889	5,986	2,768	2,115	1,017	86	330	361
Groceries, confectionery, meats.....	393	181,875	336	160,624	1,281	486	469	316	10	103	107
Groceries (general line).....	90	105,737	75	89,961	404	86	199	119	...	60	63
Confectionery.....	41	5,698	37	5,297	130	108	22	...	...	...	...
Meats, meat products.....	41	21,466	37	21,037	135	54	52	29	...	...	...
Other grocery, food specialties.....	221	48,974	187	44,349	612	238	196	168	10	43	44
Farm products (edible).....	242	125,794	204	99,664	1,323	711	469	136	7	95	104
Dairy, poultry products.....	73	56,623	68	54,959	927	577	259	92	...	46	48
Fruits, vegetables (fresh).....	169	69,171	136	44,705	396	134	211	44	7	49	56
Beer, wines, distilled spirits.....	113	105,972	110	104,251	490	134	203	151	2	8	13
Drugs, chemicals, allied products.....	66	34,564	48	28,455	97	62	29	6	...	6	5
Tobacco and products (exc. leaf).....	52	50,510	49	50,388	271	183	87	1	...	...	...
Paper and its products.....	58	17,834	45	16,893	119	28	17	9	...	1	1
Farm products (raw materials).....	9	2,674	5	1,992	10	3	7	...	...	3	3
Automotive equipment, tires and tubes.....	240	41,474	172	33,034	330	274	48	8	...	6	6
Electrical goods.....	107	78,096	78	67,083	141	95	32	14	...	4	3

See footnotes at end of table.

TRUCKS

7.11

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
FLORIDA--Continued										
Merchant wholesalers--Continued										
Hardware, plumbing, heating.....	106	65,553	89	63,302	282	131	109	41	7	10
Hardware.....	26	21,756	22	21,588	73	30	30	13	..	5
Plumbing, heating equipment, supplies.....	80	43,797	67	41,714	215	101	79	28	..	7
Lumber, construction materials.....	150	80,066	115	64,198	666	107	295	21 ^a	45	30
Lumber, millwork.....	92	49,673	63	34,521	253	51	127	68	7	23
Other construction materials.....	58	30,393	52	29,677	413	56	168	151	38	7
Machinery, equipment, supplies.....	387	81,174	223	61,070	427	280	107	37	3	13
Commercial machines, equipment.....	126	15,349	69	12,174	113	80	31	2	..	..
Construction machinery, equipment.....	9	5,184	6	3,600	24	21	2	1	..	2
Industrial machinery, equipment, supplies...	75	27,910	47	24,770	114	51	41	21	..	8
Service establishment equipment, supplies...	77	6,644	46	4,775	67	53	13	1	..	..
Other machinery, equipment, supplies.....	100	26,087	55	15,751	10 ^a	75	20	12	2	3
Waste materials.....	49	15,987	43	14,905	122	25	63	26	8	15
Iron, steel scrap.....	24	9,501	19	(x)	51	9	15	3	3	11
Other scrap, waste materials.....	25	6,486	24	(x)	71	16	39	11	5	4
Other merchant wholesalers.....	374	118,231	173	64,030	421	249	115	53	4	36
Manufacturers' sales branches(with stocks),total	211	290,314	122	178,070	511	155	231	121	4	17
Groceries, confectionery, meats.....	55	147,201	46	117,934	278	47	152	77	2	8
Farm products (edible).....	16	12,738	15	(x)	109	51	21	37	..	..
Machinery, equipment, supplies.....	59	26,188	20	(x)	50	22	27	..	1	..
Other manufacturers' sales branches.....	81	104,187	41	30,739	74	35	31	7	1	9
Manufacturers' sales offices (without stocks)...	64	136,167	5	3,480	79	79	..	..	..	..
Petroleum bulk stations, terminals.....	545	260,243	545	260,243	1,647	406	791	371	79	335
Assemblers (mainly farm products), total.....	303	129,276	232	103,309	1,727	332	1,014	363	18	256
Farm products (edible).....	254	122,490	195	98,282	1,644	300	978	348	18	256
Farm products (raw materials).....	5	(x)	1	(x)	83	32	36	15	..	..
Other assemblers.....	44	(x)	36	(x)	..	..	..	..	..	..
GEORGIA										
Total.....	3,423	2,827,694	2,195	1,397,849	6,836	2,552	1,349	886	49	544
Administrative, auxiliary units.....	28	66,891	2	..	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	3,395	2,760,803	2,193	1,397,849	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,973	1,084,654	1,325	790,821	4,095	1,854	1,811	421	9	311
Groceries, confectionery, meats.....	349	213,463	320	204,901	1,158	451	573	132	2	145
Groceries (general line).....	167	150,996	157	152,921	594	92	395	105	2	109
Confectionery.....	58	10,771	57	(x)	187	163	24	..	..	..
Meats, meat products.....	22	6,386	22	6,386	59	41	13	5	..	2
Other grocery, food specialties.....	102	39,310	84	(x)	318	155	141	22	..	34
Farm products (edible).....	194	78,125	161	68,321	724	332	291	99	2	80
Dairy, poultry products.....	56	27,244	51	26,477	336	207	101	28	..	21
Fruits, vegetables (fresh).....	138	50,881	110	41,844	388	125	190	71	2	59
Beer, wines, distilled spirits.....	77	67,698	74	67,361	273	57	183	33	..	..
Drugs, chemicals, allied products.....	70	43,733	34	25,447	48	34	14	..	..	3
Tobacco and products (exc. leaf).....	32	36,965	31	(x)	169	109	63	6	..	..
Paper and its products.....	40	13,548	31	13,085	62	15	44	3	..	2
Farm products (raw materials).....	30	91,596	10	(x)	12	6	1	..	..	2
Automotive equipment, tires and tubes.....	228	51,091	132	36,073	289	234	49	6	..	9
Electrical goods.....	77	89,090	49	82,602	98	63	30	4	..	..
Hardware, plumbing, heating.....	86	61,356	61	55,401	150	73	54	23	..	8
Hardware.....	36	32,814	26	30,833	72	34	25	13	..	5
Plumbing, heating equipment, supplies.....	50	28,542	35	24,568	78	39	29	10	..	3
Lumber, construction materials.....	75	42,230	52	25,766	237	41	162	33	1	8
Lumber, millwork.....	46	30,479	24	(x)	63	8	40	15	..	4
Other construction materials.....	29	11,751	28	(x)	174	33	122	18	1	4
Machinery, equipment, supplies.....	283	99,570	144	74,158	305	206	77	20	2	23
Commercial machines, equipment.....	74	13,264	38	8,757	69	54	12	3	..	10
Construction machinery, equipment.....	17	19,034	16	(x)	77	58	14	3	2	6
Industrial machinery, equipment, supplies...	77	35,049	47	29,155	99	53	34	12	..	6
Service establishment equipment, supplies...	73	13,145	30	(x)	38	24	14	..	..	..
Other machinery, equipment, supplies.....	42	19,078	13	10,595	22	17	3	2	..	1
Waste materials.....	93	52,971	70	29,995	220	45	144	30	1	13
Iron, steel scrap.....	51	23,895	47	23,542	151	30	93	27	1	10
Other scrap, waste materials.....	42	29,076	23	6,453	69	15	51	3	..	3
Other merchant wholesalers.....	339	143,218	156	70,905	350	197	122	31	..	18
Manufacturers' sales branches(with stocks),total.	386	771,534	137	257,477	595	162	344	83	6	42
Groceries, confectionery, meats.....	70	188,631	50	98,126	392	78	266	47	1	14
Farm products (edible).....	7	6,758	7	6,758	35	12	9	14	..	..
Machinery, equipment, supplies.....	114	106,287	27	46,399	55	28	24	3	..	3
Other manufacturers' sales branches.....	195	469,858	53	106,194	113	44	45	19	5	24
Manufacturers' sales offices (without stocks)...	235	580,354	5	64,735	31	18	7	6	..	3
Petroleum bulk stations, terminals.....	572	189,510	572	189,510	1,686	368	969	316	33	140
Assemblers (mainly farm products), total.....	229	134,751	154	95,306	429	150	218	60	1	48
Farm products (edible).....	67	32,685	55	25,210	211	86	97	28	..	4
Farm products (raw materials).....	95	63,094	53	44,368	124	24	77	22	1	25
Other assemblers.....	67	38,972	46	25,728	94	40	44	10	..	19

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks						
					Total	Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
IDAHO											
Total.....	1,122	337,932	829	257,653	1,870	603	851	356	60	80	95
Administrative, auxiliary units.....	5	...	3	...	24	6	9	1	8	1	14
Wholesale establishments.....	1,117	337,932	826	257,653	1,846	597	842	355	52	79	81
Merchant wholesalers, total.....	338	125,148	252	104,212	691	311	227	135	18	39	39
Groceries, confectionery, meats.....	36	30,077	31	28,859	87	27	34	26	...	8	8
Groceries (general line).....	19	25,987	15	(x)	55	5	27	23	...	8	8
Confectionery.....	7	2,110	7	2,110	14	13	1	...	...	...	...
Meats, meat products.....	6	1,125	5	(x)	8	3	4	1	...	...	...
Other grocery, food specialties.....	4	855	4	855	10	6	2	2	...	...	...
Farm products (edible).....	37	11,828	34	11,693	148	67	46	32	3	13	13
Dairy, poultry products.....	24	4,552	21	4,417	97	58	26	12	1	1	1
Fruits, vegetables (fresh).....	13	7,276	13	7,276	51	9	20	20	2	12	12
Beer, wines, distilled spirits.....	39	8,810	39	8,810	135	32	62	39	2	5	5
Drugs, chemicals, allied products.....	4	878	3	(x)	10	10	...	...	...	...	...
Tobacco and products (exc. leaf).....	8	3,441	8	3,441	18	7	9	2	...	...	...
Paper and its products.....	3	845	3	845	5	4	1	...	...	...	...
Farm products (raw materials).....	3	75	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	72	8,990	46	6,772	65	50	11	4	...	...	...
Electrical goods.....	9	8,699	3	2,786	4	3	...	1	...	...	...
Hardware, plumbing, heating.....	12	11,907	9	10,113	21	11	4	1	5	...	...
Hardware.....	6	9,876	5	(x)	13	5	2	1	5	...	...
Plumbing, heating equipment, supplies.....	6	2,031	4	(x)	8	6	2	...	...	...	...
Lumber, construction materials.....	13	7,225	8	4,714	65	9	33	17	6	8	8
Lumber, millwork.....	5	3,773	1	(x)	65	9	33	17	6	8	8
Other construction materials.....	8	3,452	7	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	57	18,335	35	15,905	68	50	12	5	1	1	1
Commercial machines, equipment.....	8	570	4	360	7	6	...	1	...	...	...
Construction machinery, equipment.....	6	8,304	5	(x)	13	11	2	...	...	...	...
Industrial machinery, equipment, supplies.....	21	4,128	14	3,605	29	18	7	4	...	1	1
Service establishment equipment, supplies.....	5	(x)	3	(x)	5	5	...	...	...	...	...
Other machinery, equipment, supplies.....	17	(x)	9	3,713	14	10	3	...	1	...	...
Waste materials.....	11	1,538	10	(x)	22	9	10	3	...	1	2
Iron, steel scrap.....	4	604	4	604	12	5	5	2	...	...	...
Other scrap, waste materials.....	7	934	6	(x)	10	4	5	1	...	1	2
Other merchant wholesalers.....	34	12,500	23	8,769	43	32	5	5	1	3	2
Manufacturers' sales branches (with stocks), total.....	52	18,233	29	10,336	48	22	21	4	1	...	...
Groceries, confectionery, meats.....	15	3,986	14	(x)	17	4	11	2	...	...	...
Farm products (edible).....	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	13	4,682	3	(x)	6	2	3	...	1	...	...
Other manufacturers' sales branches.....	24	9,565	12	5,790	25	16	7	2	...	...	...
Manufacturers' sales offices (without stocks).....	4	2,622	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	371	59,858	371	59,858	664	126	380	127	31	32	35
Assemblers (mainly farm products), total.....	352	132,071	174	83,247	443	138	214	89	2	8	7
Farm products (edible).....	168	56,853	108	43,840	330	76	185	69	...	6	5
Farm products (raw materials).....	162	66,404	49	31,883	80	39	22	17	2	2	2
Other assemblers.....	22	8,814	17	7,524	33	23	7	3	...	...	...
ILLINOIS											
Total.....	15,095	13,857,661	7,602	5,375,274	22,541	7,512	9,111	5,077	841	1,560	2,034
Administrative, auxiliary units.....	78	190,157	15	18,340	138	41	53	35	9	14	13
Wholesale establishments.....	15,017	13,667,504	7,587	5,356,934	22,403	7,471	9,058	5,042	832	1,546	2,021
Merchant wholesalers, total.....	9,839	6,148,547	4,727	3,152,664	14,437	5,613	5,194	3,249	381	862	1,217
Groceries, confectionery, meats.....	1,099	728,717	770	429,256	1,940	812	813	296	19	77	88
Groceries (general line).....	148	244,686	102	159,850	377	72	202	99	4	66	77
Confectionery.....	121	43,459	84	18,437	190	133	48	5	4	1	1
Meats, meat products.....	335	192,762	269	148,515	504	220	204	76	4	3	2
Other grocery, food specialties.....	495	247,810	315	102,454	869	387	359	116	7	7	8
Farm products (edible).....	1,117	938,120	849	655,901	4,824	2,062	1,629	1,075	58	167	263
Dairy, poultry products.....	650	606,127	515	439,927	3,839	1,866	1,166	772	35	134	230
Fruits, vegetables (fresh).....	467	331,993	334	215,974	985	196	463	303	23	33	33
Beer, wines, distilled spirits.....	591	379,876	530	330,406	1,732	370	792	540	30	144	183
Drugs, chemicals, allied products.....	345	220,934	108	80,685	238	93	107	34	4	11	8
Tobacco and products (exc. leaf).....	172	175,912	146	168,929	401	290	94	17	...	2	2
Paper and its products.....	302	186,851	105	118,958	217	36	113	64	4	6	6
Farm products (raw materials).....	212	503,547	18	99,889	33	13	8	11	1	8	8
Automotive equipment, tires and tubes.....	733	152,164	421	93,035	696	541	129	26	...	6	4
Electrical goods.....	365	328,865	114	147,195	181	113	50	18	...	14	7
Hardware, plumbing, heating.....	325	162,106	152	110,854	280	118	87	61	14	8	9
Hardware.....	127	78,105	43	48,449	76	47	14	12	3	3	3
Plumbing, heating equipment, supplies.....	198	84,001	109	62,405	204	71	73	49	11	5	6
Lumber, construction materials.....	388	306,641	232	179,419	980	135	255	446	144	115	153
Lumber, millwork.....	212	218,789	113	109,751	288	34	122	127	5	83	130
Other construction materials.....	176	87,852	119	69,668	692	101	133	319	139	32	23
Machinery, equipment, supplies.....	1,380	461,812	386	178,007	719	445	185	84	5	38	42
Commercial machines, equipment.....	298	77,917	100	38,485	183	127	47	9	...	...	...
Construction machinery, equipment.....	39	26,022	22	21,785	68	50	12	6	...	8	9
Industrial machinery, equipment, supplies.....	485	186,165	129	81,265	274	131	87	53	3	19	22
Service establishment equipment, supplies.....	259	51,383	83	19,189	121	87	22	10	2	1	1
Other machinery, equipment, supplies.....	299	120,325	52	17,283	73	50	17	6	...	10	10
Waste materials.....	502	318,491	410	194,088	982	156	482	311	33	141	284
Iron, steel scrap.....	220	230,379	186	125,675	512	81	243	163	25	40	62
Other scrap, waste materials.....	282	88,112	224	68,413	470	75	239	148	8	101	222
Other merchant wholesalers.....	2,308	1,284,511	486	366,042	1,214	429	450	266	69	125	160

See footnotes at end of table.

TRUCKS

7.13

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over			
ILLINOIS—Continued											
Manufacturers' sales branches(with stocks),total	1,175	3,035,877	339	1,115,181	2,544	885	1,027	455	177	137	221
Groceries, confectionery, meats.....	211	642,123	132	394,464	698	217	342	105	34	16	17
Farm products (edible).....	37	145,965	28	123,247	1,148	445	497	174	32	60	131
Machinery, equipment, supplies.....	318	606,196	58	151,153	193	86	81	22	4	9	12
Other manufacturers' sales branches.....	609	1,641,593	121	446,317	505	137	107	154	107	52	61
Manufacturers' sales offices (without stocks)..	829	2,928,110	20	110,796	97	24	21	10	2	5	5
Petroleum bulk stations, terminals.....	1,741	550,942	1,741	550,942	3,845	507	2,076	1,017	245	412	419
Assemblers (mainly farm products), total.....	1,433	1,004,028	760	427,351	1,520	442	740	311	27	130	159
Farm products (edible).....	239	74,173	164	39,228	327	149	130	46	2	23	29
Farm products (raw materials).....	1,167	923,876	580	385,772	1,166	283	598	260	25	106	129
Other assemblers.....	27	5,979	16	2,351	27	10	12	5	...	1	1
INDIANA											
Total.....	5,031	2,713,663	3,810	1,772,450	11,161	4,270	5,174	1,648	69	972	1,040
Administrative, auxiliary units.....	33	34,817	11	8,673	105	53	41	8	3	43	42
Wholesale establishments.....	4,998	2,678,846	3,799	1,763,777	11,056	4,217	5,133	1,640	66	929	998
Merchant wholesalers, total.....	2,852	1,381,135	2,046	1,068,130	6,816	3,146	2,716	916	38	565	626
Groceries, confectionery, meats.....	323	189,615	273	177,089	908	328	414	163	3	132	148
Groceries (general line).....	88	132,286	72	124,472	325	137	187	102	1	127	142
Confectionery.....	55	7,317	45	6,561	82	60	21	...	...	...	...
Meats, meat products.....	54	17,250	50	16,622	131	70	59	2	...	...	...
Other grocery, food specialties.....	126	32,762	106	29,434	370	165	147	58	...	5	6
Farm products (edible).....	368	128,732	352	122,648	1,984	1,078	760	145	1	105	113
Dairy, poultry products.....	264	82,356	256	81,192	1,623	958	584	81	...	30	38
Fruits, vegetables (fresh).....	104	46,376	96	41,456	361	120	176	64	1	75	75
Beer, wines, distilled spirits.....	191	112,674	182	108,327	702	208	389	103	2	104	118
Drugs, chemicals, allied products.....	82	39,121	47	38,493	102	55	37	10	...	2	2
Tobacco and products (exc. leaf).....	77	67,674	76	(x)	320	282	32	6	...	7	7
Paper and its products.....	60	32,368	26	(x)	60	21	32	7	...	3	3
Farm products (raw materials).....	24	109,506	19	46,008	45	16	21	8	...	1	1
Automotive equipment, tires and tubes.....	322	61,610	227	48,886	420	331	75	14	...	11	5
Electrical goods.....	116	93,164	65	58,403	112	86	23	3	...	1	1
Hardware, plumbing, heating.....	102	70,073	66	50,135	153	80	57	16	...	4	5
Hardware.....	31	39,655	19	24,408	50	21	23	6	...	3	4
Plumbing, heating equipment, supplies.....	71	30,418	47	25,727	103	59	34	10	...	1	1
Lumber, construction materials.....	154	85,901	104	53,131	607	79	256	252	20	32	54
Lumber, millwork.....	76	57,325	45	28,865	173	35	39	7	...	17	34
Other construction materials.....	78	28,576	59	24,266	434	44	164	213	13	15	20
Machinery, equipment, supplies.....	388	124,592	170	88,521	301	192	89	20	...	8	9
Commercial machines, equipment.....	90	16,383	44	10,248	72	60	10	2	...	2	2
Construction machinery, equipment.....	16	13,325	12	11,452	33	24	9	...	...	1	1
Industrial machinery, equipment, supplies..	137	59,494	58	41,039	121	51	56	14	...	2	2
Service establishment equipment, supplies..	74	7,691	32	4,006	38	34	4	...	...	1	1
Other machinery, equipment, supplies.....	71	27,699	24	21,776	37	23	10	4	...	2	3
Waste materials.....	244	63,259	228	57,946	633	104	403	121	5	105	101
Iron, steel scrap.....	125	36,497	115	31,491	327	51	206	65	5	40	55
Other scrap, waste materials.....	119	26,762	113	26,455	306	53	197	56	...	65	46
Other merchant wholesalers.....	401	202,846	211	128,568	469	286	128	48	7	50	59
Manufacturers' sales branches(with stocks),total	304	271,582	154	139,814	526	241	227	57	1	13	12
Groceries, confectionery, meats.....	94	46,568	77	(x)	212	80	120	12	...	3	3
Farm products (edible).....	16	20,333	15	(x)	176	89	48	39	...	5	5
Machinery, equipment, supplies.....	88	76,391	17	38,893	54	28	25	1	...	...	...
Other manufacturers' sales branches.....	106	128,290	45	44,291	84	44	34	5	1	5	4
Manufacturers' sales offices (without stocks)..	125	271,954	6	14,348	33	28	5	...	...	10	13
Petroleum bulk stations, terminals.....	1,095	325,768	1,095	325,768	2,458	405	1,518	511	24	277	287
Assemblers (mainly farm products), total.....	622	428,407	498	215,717	1,223	397	667	156	3	64	60
Farm products (edible).....	172	52,536	138	(x)	323	166	125	31	1	15	12
Farm products (raw materials).....	436	369,478	348	169,163	860	224	514	120	2	45	44
Other assemblers.....	14	6,393	12	(x)	40	7	28	5	...	4	4
IOWA											
Total.....	5,718	2,637,914	4,229	1,482,575	9,232	2,899	4,587	1,616	130	460	505
Administrative, auxiliary units.....	23	4,473	4	737	71	11	43	17	...	2	2
Wholesale establishments.....	5,695	2,633,441	4,225	1,481,838	9,161	2,888	4,544	1,599	130	458	503
Merchant wholesalers, total.....	1,975	960,879	1,326	656,630	3,933	1,612	1,490	780	51	240	278
Groceries, confectionery, meats.....	189	169,080	157	156,956	621	164	264	176	17	99	129

7.14 WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over			
ICWA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	60	52,943	40	34,482	57	35	20	2	...	2	2
Hardware.....	19	27,094	12	14,994	15	6	8	1	...	...	...
Plumbing, heating equipment, supplies.....	41	25,847	28	19,488	42	29	12	1	...	2	2
Lumber, construction materials.....	65	31,882	29	11,011	153	13	47	88	5	5	5
Lumber, millwork.....	22	17,297	7	3,280	10	1	4	4	1	...	...
Other construction materials.....	43	14,585	22	7,731	143	12	43	84	4	5	5
Machinery, equipment, supplies.....	226	85,091	89	50,313	221	117	63	41	...	7	9
Commercial machines, equipment.....	59	9,151	20	4,287	46	39	7	...	...	...	...
Construction machinery, equipment.....	11	14,596	8	13,074	32	18	9	5	...	...	...
Industrial machinery, equipment, supplies.....	47	22,381	31	20,472	83	28	34	21	...	7	9
Service establishment equipment, supplies.....	38	(x)	12	(x)	16	13	2	1	...	...	...
Other machinery, equipment, supplies.....	71	(x)	18	(x)	44	19	11	14	...	...	...
Waste materials.....	149	29,674	133	28,914	306	79	172	49	6	7	8
Iron, steel scrap.....	84	18,791	78	18,669	185	46	105	28	6	3	3
Other scrap, waste materials.....	65	10,883	55	10,245	121	33	67	21	...	4	5
Other merchant wholesalers.....	260	114,100	131	71,638	293	140	90	55	8	30	31
Manufacturers' sales branches (with stocks), total	263	240,071	146	123,833	494	213	231	46	4	20	19
Groceries, confectionery, meats.....	71	29,339	62	(x)	171	56	103	12	...	4	4
Farm products (edible).....	29	27,740	28	(x)	160	56	83	21	...	8	8
Machinery, equipment, supplies.....	80	75,501	18	42,581	63	47	15	1	...	...	...
Other manufacturers' sales branches.....	83	107,491	38	32,109	100	54	30	12	4	8	7
Manufacturers' sales offices (without stocks)...	53	120,070	3	6,079	10	8	2	...	...	5	5
Petroleum bulk stations, terminals.....	1,810	256,450	1,810	256,450	2,996	387	2,106	461	42	135	138
Assemblers (mainly farm products), total.....	1,594	1,055,971	940	438,846	1,728	668	715	312	33	58	63
Farm products (edible).....	454	105,213	373	89,980	667	377	232	52	6	13	16
Farm products (raw materials).....	1,102	938,606	540	340,932	1,014	265	467	255	27	44	46
Other assemblers.....	38	12,152	27	7,934	47	26	16	5	...	1	1
KANSAS											
Total.....	4,485	1,724,543	2,863	1,023,049	5,699	1,949	2,765	931	54	406	451
Administrative, auxiliary units.....	9	...	2	...	...	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	4,476	1,724,543	2,861	1,023,049	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,370	809,270	884	530,034	2,571	1,116	946	471	38	233	268
Groceries, confectionery, meats.....	152	83,689	119	77,327	389	142	144	102	1	103	122
Groceries (general line).....	57	64,782	38	59,272	178	13	79	86	...	95	114
Confectionery.....	10	863	6	810	13	12	1	...	...	...	...
Meats, meat products.....	29	5,335	24	5,076	48	36	8	4	...	1	1
Other grocery, food specialties.....	56	12,707	51	12,169	150	81	56	12	1	7	7
Farm products (edible).....	151	51,956	135	50,581	584	287	194	89	14	35	35
Dairy, poultry products.....	102	26,868	88	(x)	396	236	108	40	12	7	7
Fruits, vegetables (fresh).....	49	25,088	47	(x)	188	51	86	49	2	28	28
Beer, wines, distilled spirits.....	105	23,149	103	(x)	327	102	148	75	2	15	18
Drugs, chemicals, allied products.....	23	11,616	12	8,089	21	14	7	...	...	...	...
Tobacco and products (exc. leaf).....	43	30,056	42	(x)	172	94	73	5	...	...	...
Paper and its products.....	19	6,602	15	6,237	22	14	7	1	...	...	...
Farm products (raw materials).....	37	290,110	14	144,261	40	12	24	4	...	2	2
Automotive equipment, tires and tubes.....	214	39,586	107	27,123	161	120	32	9	...	3	3
Electrical goods.....	43	28,879	18	12,860	46	22	4	...	...	...	...
Hardware, plumbing, heating.....	38	33,631	22	25,840	25	30	13	2	...	...	...
Hardware.....	15	19,437	7	13,713	15	9	5	1	...	...	...
Plumbing, heating equipment, supplies.....	23	14,194	15	12,127	30	21	8	1	...	...	...
Lumber, construction materials.....	47	33,952	26	17,722	139	13	31	79	16	7	11
Lumber, millwork.....	18	22,047	11	16,541	115	3	18	4	...	7	11
Other construction materials.....	29	11,905	15	8,181	114	10	13	75	16	...	...
Machinery, equipment, supplies.....	235	80,875	97	46,444	239	122	76	39	2	19	29
Commercial machines, equipment.....	31	4,412	18	2,896	35	29	5	1	...	...	...
Construction machinery, equipment.....	14	13,974	9	12,342	38	28	4	2	...	8	10
Industrial machinery, equipment, supplies.....	111	49,642	42	16,892	132	39	60	33	...	11	19
Service establishment equipment, supplies.....	22	2,521	12	1,722	14	13	1	...	...	...	...
Other machinery, equipment, supplies.....	57	10,326	16	2,836	20	13	6	1	...	...	...
Waste materials.....	116	27,048	95	25,351	214	48	132	32	2	9	10
Iron, steel scrap.....	87	21,390	72	20,734	148	34	100	14	...	8	9
Other scrap, waste materials.....	29	5,658	23	4,617	66	14	32	18	2	1	1
Other merchant wholesalers.....	147	68,121	79	38,175	192	96	61	34	1	40	38
Manufacturers' sales branches (with stocks), total	128	149,158	60	82,771	232	92	94	44	2	3	3
Groceries, confectionery, meats.....	27	30,452	19	21,368	75	15	52	8	...	...	...
Farm products (edible).....	9	4,931	8	(x)	38	13	10	15	...	1	2
Machinery, equipment, supplies.....	51	57,386	17	47,702	78	52	16	10	...	...	...
Other manufacturers' sales branches.....	61	56,389	16	(x)	41	12	16	11	2	2	1
Manufacturers' sales offices (without stocks)...	28	32,302	5	3,784	28	18	9	1	...	5	10
Petroleum bulk stations, terminals.....	1,288	130,844	1,288	130,844	1,789	289	1,287	206	7	118	122
Assemblers (mainly farm products), total.....	1,662	602,969	624	275,616	1,079	434	429	209	7	47	48
Farm products (edible).....	444	58,125	226	46,450	436	221	140	75	...	24	25
Farm products (raw materials).....	1,189	535,675	379	220,579	600	201	277	120	2	16	16
Other assemblers.....	29	9,169	19	8,587	43	12	12	5	7	7	7

See footnotes at end of table.

TRUCKS

7.15

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE,
BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
KENTUCKY											
Total.....	2,177	1,314,879	1,658	974,527	5,096	2,033	2,448	759	56	347	377
Administrative, auxiliary units.....	13	3,478	2	(x)	(x)	Combined with "Manufacturers' sales offices (without stocks)"					(x)
Wholesale establishments.....	2,164	1,311,401	1,656	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,439	795,646	1,072	647,470	3,384	1,532	1,343	486	23	188	225
Groceries, confectionery, meats.....	241	162,179	221	157,397	884	272	464	144	4	38	42
Groceries (general line).....	127	130,170	119	126,662	567	99	345	121	2	33	37
Confectionery.....	39	4,962	36	(x)	85	71	14	...	...	...	...
Meats, meat products.....	19	12,102	18	(x)	69	22	37	10	...	4	4
Other grocery, food specialties.....	56	14,945	48	14,232	163	80	68	13	2	1	1
Farm products (edible).....	192	69,846	173	61,049	777	459	259	58	1	51	57
Dairy, poultry products.....	91	40,090	82	38,148	540	371	138	31	...	24	27
Fruits, vegetables (fresh).....	101	29,756	91	22,901	237	88	121	27	1	27	30
Beer, wines, distilled spirits.....	96	66,014	90	63,688	324	108	165	51	...	28	36
Drugs, chemicals, allied products.....	32	13,767	19	12,116	41	26	14	1	...	2	4
Tobacco and products (exc. leaf).....	31	22,102	27	16,109	65	53	10	2	...	...	...
Paper and its products.....	24	9,561	15	7,776	30	15	13	1	1	...	...
Farm products (raw materials).....	26	70,429	12	19,593	20	3	13	4	...	...	...
Automotive equipment, tires and tubes.....	176	28,577	112	22,281	179	144	30	5	...	...	...
Electrical goods.....	49	32,360	29	26,654	72	38	27	6	1	...	1
Hardware, plumbing, heating.....	53	94,069	44	92,192	108	42	47	19	...	11	14
Hardware.....	22	77,096	17	76,209	62	23	26	13	...	5	5
Plumbing, heating equipment, supplies.....	31	16,973	27	15,983	46	19	21	6	...	6	9
Lumber, construction materials.....	64	42,901	41	27,951	202	37	62	89	14	11	15
Lumber, millwork.....	39	28,473	19	14,229	54	13	32	2	7	3	3
Other construction materials.....	25	14,428	22	13,722	148	24	30	87	7	8	12
Machinery, equipment, supplies.....	179	60,332	114	51,571	288	184	66	36	2	16	19
Commercial machines, equipment.....	50	6,819	31	(x)	49	42	4	3	...	1	1
Construction machinery, equipment.....	9	13,645	8	(x)	54	39	10	3	2	6	6
Industrial machinery, equipment, supplies.....	66	24,112	45	19,753	128	58	43	27	...	8	11
Service establishment equipment, supplies.....	25	(x)	15	1,536	17	14	3	...	...	...	...
Other machinery, equipment, supplies.....	29	(x)	15	11,757	40	31	6	3	...	1	1
Waste materials.....	69	20,596	58	20,005	169	35	99	35	...	17	20
Iron, steel scrap.....	33	14,018	28	13,741	87	19	46	22	...	10	10
Other scrap, waste materials.....	36	6,578	30	6,264	82	16	53	13	...	7	10
Other merchant wholesalers.....	207	102,913	117	69,288	225	116	74	35	...	14	17
Manufacturers' sales branches (with stocks), total.....	115	147,911	66	70,797	284	160	86	30	8	4	4
Groceries, confectionery, meats.....	35	46,856	29	26,901	164	100	43	14	7	3	3
Farm products (edible).....	7	7,109	6	(x)	37	8	19	10	...	1	1
Machinery, equipment, supplies.....	36	18,821	10	(x)	30	17	11	2	...	...	...
Other manufacturers' sales branches.....	37	75,125	21	26,493	53	35	13	4	1	...	...
Manufacturers' sales offices (without stocks).....	42	146,752	3	68,903	22	17	4	1	...	2	2
Petroleum bulk stations, terminals.....	433	155,917	433	155,917	1,250	275	728	222	25	140	133
Assemblers (mainly farm products), total.....	135	65,175	82	30,780	156	49	87	20	...	13	13
Farm products (edible).....	76	11,020	50	(x)	95	37	51	7	...	3	3
Farm products (raw materials).....	55	53,941	30	22,658	61	12	36	13	...	10	10
Other assemblers.....	4	214	2	(x)	...	...	...	...	...	...	...
LOUISIANA											
Total.....	2,821	1,972,828	1,982	1,288,528	6,169	2,137	2,380	1,416	236	578	627
Administrative, auxiliary units.....	24	21,555	5	9,604	11	8	2	1	...	2	3
Wholesale establishments.....	2,797	1,951,273	1,977	1,278,924	6,158	2,129	2,378	1,415	236	576	624
Merchant wholesalers, total.....	1,811	1,183,511	1,288	852,577	4,267	1,680	1,488	908	191	376	415
Groceries, confectionery, meats.....	363	276,632	316	225,250	1,194	314	442	402	36	115	130
Groceries (general line).....	141	144,331	140	(x)	628	54	229	322	23	104	119
Confectionery.....	30	8,090	29	(x)	115	100	14	1	...	...	...
Meats, meat products.....	42	23,971	38	23,326	116	51	51	13	1	9	9
Other grocery, food specialties.....	150	100,240	109	50,561	335	109	148	66	12	2	2
Farm products (edible).....	142	98,314	121	69,193	797	317	359	106	15	73	74
Dairy, poultry products.....	62	39,853	53	37,396	550	233	260	54	3	34	33
Fruits, vegetables (fresh).....	80	58,461	68	31,797	247	84	99	52	12	39	41
Beer, wines, distilled spirits.....	84	82,865	78	73,045	276	56	123	75	22	19	19
Drugs, chemicals, allied products.....	72	33,144	59	30,076	125	67	40	12	6	8	10
Tobacco and products (exc. leaf).....	49	34,171	48	(x)	137	106	28	3	...	...	...
Paper and its products.....	33	16,633	22	15,414	53	26	17	7	3	5	5
Farm products (raw materials).....	33	112,925	8	(x)	27	5	12	4	6	...	...
Automotive equipment, tires and tubes.....	159	30,425	110	21,331	166	136	23	7	...	1	1
Electrical goods.....	60	71,350	31	55,267	103	69	28	6	...	3	6
Hardware, plumbing, heating.....	71	67,049	53	64,567	135	63	49	21	2	9	15
Hardware.....	24	48,988	21	48,526	68	23	28	15	2	7	13
Plumbing, heating equipment, supplies.....	47	18,061	32	16,041	67	40	21	6	...	2	2
Lumber, construction materials.....	82	42,651	48	26,867	230	36	74	55	65	53	59
Lumber, millwork.....	48	29,320	22	15,895	72	13	30	24	5	41	47
Other construction materials.....	34	13,331	26	10,972	158	23	44	31	60	12	12
Machinery, equipment, supplies.....	366	177,120	240	152,388	612	337	176	84	15	47	51
Commercial machines, equipment.....	65	14,301	49	12,549	99	76	20	3	...	...	...
Construction machinery, equipment.....	17	17,040	15	(x)	54	40	8	4	2	5	5
Industrial machinery, equipment, supplies.....	178	118,289	120	102,172	357	164	110	71	12	35	40
Service establishment equipment, supplies.....	45	7,295	19	(x)	32	19	10	3	...	4	4
Other machinery, equipment, supplies.....	61	20,195	37	15,836	70	38	28	3	1	3	2
Waste materials.....	53	20,530	45	19,102	150	12	45	73	20	19	22
Iron, steel scrap.....	33	17,272	29	15,997	104	4	30	20	20	15	17
Other scrap, waste materials.....	20	3,258	16	3,105	46	8	15	23	...	4	5
Other merchant wholesalers.....	244	119,702	109	59,232	262	136	72	53	1	24	23

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

State, type of operation, and kind of business	[Administrative offices and auxiliary units included]											
	All establishments ¹				Establishments operating trucks, truck tractors, or trailers							
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck tractors	Number of semi-trailers and trailers		
					Total	Manufacturers' rated capacity						
				Under 1½ tons		1½ tons	Over 1½ tons under 5 tons	5 tons and over				
LOUISIANA--Continued												
Manufacturers' sales branches (with stocks), total	246	392,844	116	243,159	605	159	274	169	3	37	40	
Groceries, confectionery, meats.....	57	166,495	42	135,634	301	67	181	52	1	12	12	
Farm products (edible).....	12	6,292	10	(x)	37	6	18	13	...	1	1	
Machinery, equipment, supplies.....	92	47,309	30	(x)	67	35	25	7	...	3	8	
Other manufacturers' sales branches.....	85	172,748	34	74,564	200	51	50	97	2	21	19	
Manufacturers' sales offices (without stocks)...	95	162,698	3	1,697	9	9	...	...	...	...	...
Petroleum bulk stations, terminals.....	474	158,440	474	158,440	1,014	221	478	283	32	147	150	
Assemblers (mainly farm products), total.....	171	53,780	96	23,051	263	60	138	55	10	16	19	
Farm products (edible).....	68	12,694	51	9,717	154	33	83	37	1	9	10	
Farm products (raw materials).....	58	28,753	12	4,111	25	6	17	2	...	...	...
Other assemblers.....	45	12,333	33	9,223	84	21	38	16	9	7	9	
MAINE												
Total.....	906	465,983	663	357,769	2,067	694	596	574	203	113	117	
Administrative, auxiliary units.....	9	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	897	465,983	663	357,769	2,067	694	596	574	203	113	117	
Merchant wholesalers, total.....	590	250,576	405	190,477	1,168	476	315	273	104	40	44	
Groceries, confectionery, meats.....	114	68,998	90	63,408	262	91	70	79	22	16	18	
Groceries (general line).....	23	43,290	22	(x)	115	21	31	41	22	16	18	
Confectionery.....	14	1,840	12	(x)	17	14	2	1	...	...	...
Meats, meat products.....	21	12,237	19	(x)	40	20	11	9	...	...	...
Other grocery, food specialties.....	56	11,631	37	7,896	90	36	26	28	...	...	...
Farm products (edible).....	42	17,916	39	14,589	136	54	47	30	5	2	2	
Dairy, poultry products.....	10	2,478	9	(x)	39	18	9	12	...	...	...
Fruits, vegetables (fresh).....	32	15,438	30	(x)	97	36	38	18	5	2	2	
Beer, wines, distilled spirits.....	42	17,401	40	(x)	201	62	40	67	32	10	13	
Drugs, chemicals, allied products.....	18	7,516	13	3,346	27	11	14	1	1	...	...
Tobacco and products (exc. leaf).....	31	19,191	30	(x)	57	38	14	5	...	...	...
Paper and its products.....	16	6,704	9	5,224	14	9	4	1	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)	1	1	1	1	...	...	...
Automotive equipment, tires and tubes.....	50	11,777	29	7,079	67	51	11	5	...	...	...
Electrical goods.....	27	18,126	7	6,254	16	11	5	...	...	...	...
Hardware, plumbing, heating.....	29	25,192	24	23,823	58	26	13	12	7	6	6	
Hardware.....	12	13,730	11	(x)	36	17	6	8	5	3	3	
Plumbing, heating equipment, supplies.....	17	11,462	13	(x)	22	9	7	4	2	3	3	
Lumber, construction materials.....	38	12,411	26	5,307	83	5	15	37	26	4	3	
Lumber, millwork.....	27	9,332	19	3,168	49	3	12	27	7	4	3	
Other construction materials.....	11	3,079	7	2,139	34	2	3	10	19	...	...
Machinery, equipment, supplies.....	67	15,362	33	11,168	73	44	16	5	8	1	1	
Commercial machines, equipment.....	16	1,503	4	714	13	11	1	1	...	...	...
Construction machinery, equipment.....	7	2,057	4	1,266	10	2	...	...	...	...	...
Industrial machinery, equipment.....	18	5,560	13	4,786	32	19	10	2	1	1	1	
Service establishment equipment, supplies...	12	1,170	3	281	3	3	...	...	...	...	...
Other machinery, equipment, supplies.....	14	5,072	9	4,121	15	9	3	2	1	...	...
Waste materials.....	34	6,346	30	5,673	84	14	47	21	2	1	1	
Iron, steel scrap.....	13	2,008	12	(x)	44	5	28	10	1	1	1	
Other scrap, waste materials.....	21	4,338	18	(x)	40	9	19	11	1	...	...
Other merchant wholesalers.....	81	(x)	34	(x)	90	60	19	10	1	...	...
Manufacturers' sales branches (with stocks), total	89	61,315	64	51,852	223	57	104	56	6	4	3	
Groceries, confectionery, meats.....	39	39,810	39	39,810	120	34	59	26	1	2	...	
Farm products (edible).....	13	6,374	13	6,374	87	21	32	29	5	2	3	
Machinery, equipment, supplies.....	21	5,738	4	799	7	...	7	...	...	...	...
Other manufacturers' sales branches.....	16	9,393	8	4,869	9	2	6	1	...	...	...
Manufacturers' sales offices (without stocks)...	11	18,750	1	(x)	1	1	1	1	...	...	...
Petroleum bulk stations, terminals.....	153	98,420	153	98,420	584	131	155	208	90	67	67	
Assemblers (mainly farm products), total.....	54	36,922	40	(x)	92	30	22	37	3	2	3	
Farm products (edible).....	21	28,661	12	7,990	35	9	12	13	1	2	3	
Farm products (raw materials).....	4	490	3	(x)	4	1	2	1	...	...	...
Other assemblers.....	29	7,771	25	7,405	53	20	8	23	2	...	...
MARYLAND												
Total.....	2,776	1,795,881	1,604	1,001,338	4,803	1,687	1,795	1,118	203	309	335	
Administrative, auxiliary units.....	25	25,966	5	...	14	10	2	2	...	...	...
Wholesale establishments.....	2,751	1,769,915	1,599	1,001,338	4,789	1,677	1,793	1,116	203	309	335	
Merchant wholesalers, total.....	2,114	936,428	1,236	631,773	3,275	1,315	1,278	600	82	128	158	
Groceries, confectionery, meats.....	282	132,912	220	114,125	589	221	257	101	10	43	55	
Groceries (general line).....	49	67,602	45	57,601	163	29	66	61	7	42	54	
Confectionery.....	44	10,725	36	9,262	60	41	16	3	...	...	...
Meats, meat products.....	39	21,194	36	20,175	99	49	39	11	...	...	...
Other grocery, food specialties.....	150	33,391	103	27,087	267	102	136	26	3	1	1	
Farm products (edible).....	194	82,719	125	55,354	462	203	187	59	13	11	11	
Dairy, poultry products.....	64	24,555	56	27,370	267	150	97	19	1	...	...
Fruits, vegetables (fresh).....	130	53,184	69	27,984	195	53	90	40	12	11	11	
Beer, wines, distilled spirits.....	109	73,186	99	69,962	300	55	166	77	2	9	9	
Drugs, chemicals, allied products.....	59	19,927	31	8,636	45	29	12	4	...	1	2	
Tobacco and products (exc. leaf).....	53	44,634	44	43,355	108	87	18	3	...	2	2	
Paper and its products.....	65	28,409	39	24,982	71	24	34	12	1	...	...
Farm products (raw materials).....	22	36,595	6	6,843	19	7	8	1	...	1	1	
Automotive equipment, tires and tubes.....	163	31,048	117	23,053	225	183	39	3	...	...	...
Electrical goods.....	75	60,777	51	50,554	126	80	42	4	...	...	...

See footnotes at end of table.

TRUCKS

7.17

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over			
MARYLAND—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	92	42,627	68	39,320	163	60	75	28	...	2	2
Hardware.....	28	15,009	23	14,672	46	15	21	10	...	2	2
Plumbing, heating equipment, supplies.....	65	27,618	45	24,648	117	45	54	18	...	...	...
Lumber, construction materials.....	84	59,443	59	42,709	281	35	116	95	35	13	25
Lumber, millwork.....	57	48,397	36	32,932	158	24	62	64	8	13	25
Other construction materials.....	27	11,046	23	9,777	123	11	54	31	27	...	...
Machinery, equipment, supplies.....	318	75,278	141	49,825	260	157	78	24	1	5	5
Commercial machines, equipment.....	94	13,678	39	6,846	70	48	18	4	...	...	...
Construction machinery, equipment.....	14	13,259	11	12,304	52	30	18	3	1	...	...
Industrial machinery, equipment, supplies.....	75	22,229	31	15,340	59	28	19	12	...	...	...
Service establishment equipment, supplies.....	65	8,543	31	5,583	45	33	7	5	...	3	3
Other machinery, equipment, supplies.....	70	17,669	29	9,752	34	18	16	...	...	2	2
Waste materials.....	97	40,683	80	36,650	242	35	106	96	5	21	25
Iron, steel scrap.....	29	28,629	27	(x)	88	15	25	46	2	12	13
Other scrap, waste materials.....	68	12,054	53	(x)	154	20	81	50	3	9	12
Other merchant wholesalers.....	500	208,090	156	66,405	384	139	140	91	14	20	21
Manufacturers' sales branches (with stocks), total	201	347,858	93	163,041	405	140	173	88	4	7	9
Groceries, confectionery, meats.....	43	128,448	32	86,258	164	75	79	7	3	3	5
Farm products (edible).....	11	9,953	11	9,953	119	30	56	33	...	3	3
Machinery, equipment, supplies.....	60	40,748	16	21,967	29	10	16	3	...	...	...
Other manufacturers' sales branches.....	87	168,709	34	44,863	93	25	22	45	1	1	1
Manufacturers' sales offices (without stocks)...	99	260,112	3	6,318	14	6	4	4	...	3	2
Petroleum bulk stations, terminals.....	162	171,419	162	171,419	885	137	258	378	112	159	152
Assemblers (mainly farm products), total.....	175	54,098	105	28,787	210	79	80	46	5	12	14
Farm products (edible).....	32	12,268	17	5,592	45	13	16	13	3	...	...
Farm products (raw materials).....	28	20,078	19	7,974	45	8	21	16	...	1	1
Other assemblers.....	115	21,752	69	15,221	120	58	43	17	2	11	13
MASSACHUSETTS											
Total.....	6,887	(x)	3,030	2,292,614	9,249	3,052	2,860	2,388	949	527	704
Administrative, auxiliary units.....	56	(x)	11	25,701	73	25	4	19	25	...	14
Wholesale establishments.....	6,831	5,359,611	3,019	2,266,913	9,176	3,027	2,856	2,369	924	527	690
Merchant wholesalers, total.....	5,539	3,015,927	2,543	1,389,763	6,836	2,442	2,087	1,780	527	219	301
Groceries, confectionery, meats.....	709	438,073	464	299,748	1,274	464	448	288	74	19	24
Groceries (general line).....	103	147,236	83	126,696	377	37	135	156	49	4	7
Confectionery.....	70	11,997	34	4,581	64	42	16	6	...	...	...
Meats, meat products.....	215	160,287	126	86,866	298	120	107	32	4	1	1
Other grocery, food specialties.....	321	118,553	221	81,605	575	265	195	94	21	14	16
Farm products (edible).....	489	247,982	350	145,132	1,266	418	475	345	28	21	23
Dairy, poultry products.....	157	108,579	121	70,468	690	271	235	172	12	13	14
Fruits, vegetables (fresh).....	332	139,403	229	74,664	576	147	240	173	16	8	9
Beer, wines, distilled spirits.....	127	149,909	109	136,046	554	64	219	215	56	28	33
Drugs, chemicals, allied products.....	146	71,650	50	28,680	112	47	33	24	8	2	2
Tobacco and products (exc. leaf).....	135	114,019	96	102,284	262	160	89	13	...	...	...
Paper and its products.....	231	78,360	98	40,934	155	44	58	48	5	4	4
Farm products (raw materials).....	197	451,784	9	12,024	27	2	3	21	1	2	1
Automotive equipment, tires and tubes.....	299	71,749	196	53,725	422	312	85	15	10	7	8
Electrical goods.....	182	129,064	67	69,950	103	78	20	4	1	1	1
Hardware, plumbing, heating.....	251	107,436	153	85,920	273	104	79	82	8	2	1
Hardware.....	75	36,048	37	27,913	70	33	20	17	...	...	...
Plumbing, heating equipment, supplies.....	176	71,388	116	58,007	203	71	59	65	...	2	1
Lumber, construction materials.....	154	102,901	95	47,580	380	44	84	156	96	21	35
Lumber, millwork.....	91	75,055	51	28,206	155	15	52	80	8	13	23
Other construction materials.....	63	27,846	44	19,374	225	29	32	76	88	8	12
Machinery, equipment, supplies.....	793	313,009	231	85,950	412	240	105	64	3	10	9
Commercial machines, equipment.....	135	36,203	42	19,302	87	62	15	9	1	...	...
Construction machinery, equipment.....	19	15,788	13	12,235	36	22	11	3	...	2	2
Industrial machinery, equipment, supplies.....	231	81,235	85	28,738	145	66	47	30	2	7	7
Service establishment equipment, supplies.....	305	152,964	70	13,970	107	63	26	18	...	1	...
Other machinery, equipment, supplies.....	103	26,819	21	11,705	37	27	6	4	...	...	...
Waste materials.....	492	121,658	327	79,097	667	87	184	261	135	57	96
Iron, steel scrap.....	104	36,750	87	21,110	234	31	30	106	67	16	27
Other scrap, waste materials.....	388	84,908	240	57,987	433	56	154	155	68	41	69
Other merchant wholesalers.....	1,334	618,333	298	202,693	929	378	205	244	102	45	64
Manufacturers' sales branches (with stocks), total	664	1,227,077	233	495,084	1,194	293	555	312	34	22	26
Groceries, confectionery, meats.....	133	390,095	102	237,973	598	120	317	145	16	3	3
Farm products (edible).....	33	42,213	32	(x)	346	86	151	107	2	1	2
Machinery, equipment, supplies.....	209	197,700	32	(x)	180	24	40	14	2	1	1
Other manufacturers' sales branches.....	289	597,069	67	169,615	170	63	47	46	14	17	20
Manufacturers' sales offices (without stocks)...	369	720,810	8	19,326	29	26	1	2	...	...	...
Petroleum bulk stations, terminals.....	196	327,677	196	327,677	1,031	236	189	246	360	276	342
Assemblers (mainly farm products), total.....	63	68,120	39	35,063	86	30	24	29	3	10	21
Farm products (edible).....	24	20,774	15	18,950	33	12	5	16	...	...	...
Farm products (raw materials).....	5	24,347	3	(x)	6	3	2	1	...	...	...
Other assemblers.....	34	22,999	21	(x)	47	15	17	12	3	10	21

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons			5 tons and over
MICHIGAN											
Total.....	7,559	5,810,906	4,929	2,928,680	14,234	4,365	6,358	3,119	392	1,809	2,253
Administrative, auxiliary units.....	50	36,997	11	11,584	189	72	104	12	1	3	4
Wholesale establishments.....	7,509	5,773,909	4,918	2,917,096	14,045	4,293	6,254	3,107	391	1,806	2,249
Merchant wholesalers, total.....	4,988	2,445,186	3,209	1,695,924	9,468	3,377	4,006	1,949	136	1,194	1,552
Groceries, confectionery, meats.....	661	364,290	532	327,632	1,544	597	647	286	14	213	260
Groceries (general line).....	156	178,722	92	160,643	333	53	156	113	11	154	195
Confectionery.....	70	13,842	60	12,849	123	90	29	4	...	...	...
Meats, meat products.....	172	96,399	157	86,887	410	223	149	39	1	12	14
Other grocery, food specialties.....	263	75,327	223	67,253	678	231	315	130	2	47	51
Farm products (edible).....	513	262,856	464	227,217	2,092	648	1,169	266	9	156	187
Dairy, poultry products.....	285	140,518	261	130,698	1,488	477	885	125	1	73	104
Fruits, vegetables (fresh).....	228	122,338	203	96,519	604	171	284	141	8	83	83
Beer, wines, distilled spirits.....	371	218,718	275	92,007	1,234	164	610	446	14	236	268
Drugs, chemicals, allied products.....	139	59,575	61	50,165	151	72	41	37	1	5	8
Tobacco and products (exc. leaf).....	127	120,906	119	114,177	316	171	91	53	1	6	6
Paper and its products.....	101	60,406	61	39,019	117	31	53	33	...	5	4
Farm products (raw materials).....	33	46,958	20	30,070	48	12	20	15	1	12	16
Automotive equipment, tires and tubes.....	487	122,794	335	91,237	687	521	136	27	3	8	9
Electrical goods.....	193	158,718	101	90,110	199	130	60	8	1	...	...
Hardware, plumbing, heating.....	224	146,414	141	126,504	336	156	135	42	3	42	48
Hardware.....	75	71,144	41	65,921	104	58	39	5	2	32	36
Plumbing, heating equipment, supplies.....	149	70,270	100	60,583	232	98	96	37	1	10	12
Lumber, construction materials.....	240	145,658	171	90,856	619	87	260	239	33	94	147
Lumber, millwork.....	117	94,893	77	50,017	212	34	106	64	8	64	105
Other construction materials.....	123	50,765	94	40,839	407	53	154	175	25	30	42
Machinery, equipment, supplies.....	778	202,990	317	116,042	562	331	149	81	1	36	39
Commercial machines, equipment.....	173	26,626	87	16,998	139	103	28	8	...	1	1
Construction machinery, equipment.....	29	20,895	21	19,112	70	46	11	13	...	7	8
Industrial machinery, equipment, supplies.....	333	103,235	122	53,172	225	94	77	53	1	16	17
Service establishment equipment, supplies.....	98	16,171	49	8,309	63	46	15	2	...	5	4
Other machinery, equipment, supplies.....	155	36,063	38	18,451	65	42	18	5	...	7	9
Waste materials.....	361	174,784	314	151,805	801	114	372	283	32	279	455
Iron, steel scrap.....	183	125,950	166	107,137	479	50	202	200	23	160	302
Other scrap, waste materials.....	178	48,834	148	44,668	322	64	166	83	9	119	153
Other merchant wholesalers.....	760	360,119	298	149,083	762	343	263	133	23	102	105
Manufacturers' sales branches (with stocks), total.....	623	1,128,476	283	402,254	1,071	295	514	248	14	61	85
Groceries, confectionery, meats.....	149	211,701	116	117,035	557	133	329	95	...	5	8
Farm products (edible).....	28	33,407	26	(x)	187	42	54	91	...	21	32
Machinery, equipment, supplies.....	189	154,228	38	(x)	81	31	44	5	1	1	1
Other manufacturers' sales branches.....	257	729,140	103	207,374	246	89	87	57	13	34	44
Manufacturers' sales offices (without stocks).....	389	1,488,909	14	182,906	36	32	2	...	...	6	20
Petroleum bulk stations, terminals.....	1,082	495,618	1,082	495,618	2,726	399	1,382	724	221	459	483
Assemblers (mainly farm products), total.....	427	215,720	330	140,394	744	190	350	184	20	86	109
Farm products (edible).....	108	32,057	79	24,497	197	39	61	92	5	54	69
Farm products (raw materials).....	292	179,012	231	112,178	507	138	270	85	14	27	34
Other assemblers.....	27	4,651	20	3,719	40	13	19	7	1	5	6
MINNESOTA											
Total.....	5,613	3,969,751	3,386	1,782,128	7,967	2,145	4,248	1,512	62	541	567
Administrative, auxiliary units.....	51	50,730	8	7,223	49	18	25	6	...	1	1
Wholesale establishments.....	5,562	3,919,021	3,378	1,774,905	7,918	2,127	4,223	1,506	62	540	566
Merchant wholesalers, total.....	2,406	2,005,399	1,282	888,412	3,928	1,308	1,874	722	24	233	254
Groceries, confectionery, meats.....	236	191,478	184	141,519	564	146	278	139	1	86	93
Groceries (general line).....	79	136,415	60	108,594	298	18	157	122	1	83	90
Confectionery.....	24	7,194	18	(x)	42	27	13	2	...	...	...
Meats, meat products.....	42	15,408	40	(x)	77	48	23	6	...	...	...
Other grocery, food specialties.....	91	32,461	66	12,509	147	53	85	9	...	3	3
Farm products (edible).....	288	156,186	237	143,659	1,214	363	698	149	4	62	63
Dairy, poultry products.....	196	98,339	163	93,666	933	327	519	86	1	15	18
Fruits, vegetables (fresh).....	92	57,847	74	49,993	281	36	179	63	3	47	45
Beer, wines, distilled spirits.....	202	91,276	193	73,510	578	115	277	179	7	20	21
Drugs, chemicals, allied products.....	68	33,065	21	16,207	30	24	6	...	...	...	...
Tobacco and products (exc. leaf).....	65	48,583	56	40,321	179	86	79	14	...	3	3
Paper and its products.....	72	37,374	31	23,489	70	12	38	20	...	1	1
Farm products (raw materials).....	74	402,154	11	35,546	27	7	17	3	...	4	7
Automotive equipment, tires and tubes.....	234	63,507	131	49,313	269	196	60	7	...	9	9
Electrical goods.....	78	99,184	25	40,530	52	34	12	6	...	1	...
Hardware, plumbing, heating.....	94	141,279	38	64,555	77	41	30	6	...	1	1
Hardware.....	32	111,717	12	46,343	48	14	12	2	...	...	...
Plumbing, heating equipment, supplies.....	62	29,562	26	18,212	29	27	18	4	...	1	1
Lumber, construction materials.....	88	122,419	41	27,121	247	9	130	103	5	11	14
Lumber, millwork.....	47	82,797	13	6,460	27	2	21	4	...	6	8
Other construction materials.....	41	39,622	28	20,661	220	7	99	55	5	5	6
Machinery, equipment, supplies.....	383	132,208	118	69,400	219	142	51	23	3	8	9
Commercial machines, equipment.....	92	17,951	35	9,995	55	44	11	...	...	2	2
Construction machinery, equipment.....	22	22,029	12	18,185	29	21	4	...	1	...	...
Industrial machinery, equipment, supplies.....	111	38,459	29	21,609	62	28	16	2	...	2	3
Service establishment equipment, supplies.....	68	9,173	15	1,880	17	13	4	...	...	...	...
Other machinery, equipment, supplies.....	100	44,596	27	17,931	56	36	16	4	...	2	2
Waste materials.....	121	38,005	100	29,863	205	37	124	42	2	5	7
Iron, steel scrap.....	74	30,604	63	24,539	136	27	74	33	2	4	6
Other scrap, waste materials.....	47	7,401	37	5,324	69	10	50	9	...	1	1
Other merchant wholesalers.....	403	448,671	4	133,379	197	96	68	31	2	22	26

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							Number of truck-tractors	Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks					
						Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over			
MINNESOTA--Continued											
Manufacturers' sales branches (with stocks), total	332	567,654	126	237,162	457	171	170	113	1	42	43
Groceries, confectionery, meats.....	71	131,330	45	83,919	238	111	96	31	...	2	2
Farm products (edible).....	8	19,358	8	19,358	41	5	10	26	...	16	16
Machinery, equipment, supplies.....	105	133,789	21	74,891	35	16	16	3	...	1	1
Other manufacturers' sales branches.....	148	283,177	52	58,994	143	39	50	53	1	23	24
Manufacturers' sales offices (without stocks)...	161	382,837	7	75,773	30	22	5	3	...	...	...
Petroleum bulk stations, terminals.....	1,468	268,951	1,468	268,951	2,574	358	1,703	480	27	156	158
Assemblers (mainly farm products), total.....	1,195	694,180	495	304,607	929	268	469	182	10	109	111
Farm products (edible).....	357	160,015	200	121,312	445	154	217	74	...	59	57
Farm products (raw materials).....	818	532,311	285	182,344	467	108	243	106	10	50	54
Other assemblers.....	20	1,854	10	951	17	6	9	2	...	...	...
MISSISSIPPI											
Total.....	1,626	774,332	1,259	516,211	3,545	1,099	1,534	830	82	299	309
Administrative, auxiliary units.....	6	...	3	...	6	4	2	...	...	...	...
Wholesale establishments.....	1,620	774,332	1,256	516,211	3,539	1,095	1,532	830	82	299	309
Merchant wholesalers, total.....	924	424,596	729	346,886	2,283	805	914	439	65	201	215
Groceries, confectionery, meats.....	202	146,016	195	145,340	805	175	250	251	29	84	91
Groceries (general line).....	118	130,540	117	(x)	600	47	289	235	29	83	90
Confectionery.....	-22	3,365	22	3,365	73	66	7	...	...	...	...
Meats, meat products.....	16	3,244	15	(x)	35	18	15	2	...	...	...
Other grocery, food specialties.....	46	8,867	41	8,712	97	44	39	14	...	1	1
Farm products (edible).....	82	19,291	78	18,759	309	117	141	48	3	20	20
Dairy, poultry products.....	46	10,203	44	(x)	173	91	72	10	...	5	5
Fruits, vegetables (fresh).....	36	9,088	34	(x)	136	26	69	38	3	15	15
Beer, wines, distilled spirits.....	53	10,582	52	(x)	126	9	74	41	2	2	2
Drugs, chemicals, allied products.....	17	6,488	13	6,307	26	19	6	1	...	...	...
Tobacco and products (exc. leaf).....	31	23,057	31	23,057	117	81	31	5	...	...	...
Paper and its products.....	20	5,294	14	4,746	24	13	9	2	...	...	...
Farm products (raw materials).....	12	39,566	2	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	135	18,675	83	13,995	124	98	23	3	...	2	2
Electrical goods.....	18	15,740	14	14,473	29	20	7	2	...	2	2
Hardware, plumbing, heating.....	38	22,206	35	22,080	141	41	66	29	5	16	19
Hardware.....	19	13,036	18	(x)	49	23	10	26	4	6	7
Plumbing, heating equipment, supplies.....	19	9,170	17	(x)	92	32	56	3	1	10	12
Lumber, construction materials.....	62	26,500	31	12,575	145	20	76	41	8	7	7
Lumber, millwork.....	51	24,214	21	(x)	73	9	42	14	8	7	7
Other construction materials.....	11	2,286	10	(x)	72	11	34	27	...	...	...
Machinery, equipment, supplies.....	107	34,792	68	28,415	155	107	31	15	2	16	17
Commercial machines, equipment.....	19	1,326	11	979	23	20	2	1	...	...	...
Construction machinery, equipment.....	16	12,041	15	(x)	54	36	15	3	...	12	13
Industrial machinery, equipment, supplies.....	42	16,019	28	11,241	53	33	8	10	2	2	2
Service establishment equipment, supplies.....	12	(x)	6	(x)	7	7	...	...	...	...	...
Other machinery, equipment, supplies.....	18	(x)	8	(x)	18	11	6	1	...	2	2
Waste materials.....	32	4,649	30	(x)	83	16	39	26	2	7	7
Iron, steel scrap.....	18	2,817	18	2,817	45	11	16	16	2	4	4
Other scrap, waste materials.....	14	1,832	12	(x)	38	5	23	10	...	3	3
Other merchant wholesalers.....	115	51,740	83	41,732	199	89	61	35	14	45	48
Manufacturer's sales branches (with stocks), total	60	43,440	43	39,954	195	62	98	30	5	9	6
Groceries, confectionery, meats.....	28	33,515	28	33,515	161	59	78	23	1	7	4
Farm products (edible).....	3	1,609	3	1,609	10	1	5	4	...	...	...
Machinery, equipment, supplies.....	19	3,615	5	1,755	11	2	8	1	...	...	...
Other manufacturers' sales branches.....	10	4,721	7	3,075	13	...	4	2	4	2	2
Manufacturers' sales offices (without stocks)...	11	13,961	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	455	103,110	455	103,110	1,008	214	496	291	7	80	79
Assemblers (mainly farm products), total.....	170	189,205	29	26,261	53	14	24	10	5	9	9
Farm products (edible).....	25	7,024	11	(x)	21	5	10	4	2	2	2
Farm products (raw materials).....	139	179,938	14	20,369	19	8	6	5	...	4	4
Other assemblers.....	6	2,243	4	(x)	13	1	8	1	3	3	3
MISSOURI											
Total.....	6,853	5,802,016	3,894	2,518,829	10,519	3,642	4,935	1,765	187	957	1,051
Administrative, auxiliary units.....	59	83,301	10	24,623	392	168	195	27	3	7	7
Wholesale establishments.....	6,794	5,718,715	3,884	2,494,206	10,136	3,474	4,740	1,738	184	950	1,044
Merchant wholesalers, total.....	4,135	2,822,858	1,216	1,527,003	6,206	2,122	2,452	1,101	131	526	611
Groceries, confectionery, meats.....	439	283,066	366	233,755	1,025	438	250	214	23	110	126
Groceries (general line).....	132	176,725	103	142,109	362	53	172	119	18	77	92
Confectionery.....	39	7,609	36	6,375	87	75	12	...	...	...	...
Meats, meat products.....	89	33,387	79	30,208	174	107	46	31	...	9	9
Other grocery, food specialties.....	179	65,345	132	44,663	402	203	120	74	5	24	29
Farm products (edible).....	482	218,001	433	201,250	1,409	593	660	153	3	98	102
Dairy, poultry products.....	238	87,764	212	82,393	773	431	296	46	...	19	22
Fruits, vegetables (fresh).....	244	130,237	221	118,857	636	162	364	107	...	79	93
Beer, wines, distilled spirits.....	184	104,532	163	79,944	572	156	273	133	10	4	6
Drugs, chemicals, allied products.....	136	61,436	48	37,407	95	67	16	7	5	5	5
Tobacco and products (exc. leaf).....	77	74,496	61	71,884	211	127	78	6	...	11	11
Paper and its products.....	82	66,729	35	32,361	59	11	45	13	...	1	1
Farm products (raw materials).....	106	490,264	19	202,503	49	19	26	4	...	...	...
Automotive equipment, tires and tubes.....	389	91,755	234	62,453	419	313	93	11	2	11	11
Electrical goods.....	152	157,117	49	55,033	86	66	18	2	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
[Administrative offices and auxiliary units included]											
MISSOURI--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	158	153,696	86	136,697	180	86	69	24	1	1	3
Hardware.....	49	87,234	24	82,836	53	25	23	4	1	1	3
Plumbing, heating equipment, supplies.....	109	66,462	62	53,861	127	61	46	20	...	...	...
Lumber, construction materials.....	158	102,684	95	53,321	572	59	190	276	47	42	53
Lumber, millwork.....	76	72,405	39	29,967	100	20	44	33	3	23	35
Other construction materials.....	82	30,279	56	23,354	472	39	146	243	44	19	18
Machinery, equipment, supplies.....	616	230,045	217	117,266	441	246	122	72	1	40	42
Commercial machines, equipment.....	134	42,315	54	14,459	87	61	21	5	...	...	...
Construction machinery, equipment.....	36	34,963	26	29,565	94	59	20	14	1	7	10
Industrial machinery, equipment, supplies.....	176	66,001	59	33,799	149	46	58	45	...	31	31
Service establishment equipment, supplies.....	137	23,115	49	13,070	67	52	12	3	...	...	...
Other machinery, equipment, supplies.....	133	63,651	29	26,373	44	28	11	5	...	2	1
Waste materials.....	233	81,146	166	42,242	386	55	218	105	8	27	51
Iron, steel scrap.....	111	55,950	81	21,437	205	23	116	63	3	10	23
Other scrap, waste materials.....	122	25,196	85	20,805	181	32	102	42	5	17	28
Other merchant wholesalers.....	923	707,891	264	210,887	702	286	304	81	31	124	145
Manufacturers' sales branches (with stocks), total	614	1,315,199	188	392,270	1,059	422	542	81	14	65	75
Groceries, confectionery, meats.....	98	184,557	58	57,425	644	234	392	14	4	21	21
Farm products (edible).....	14	22,473	14	22,473	128	52	54	22	...	22	26
Machinery, equipment, supplies.....	194	250,620	37	108,204	99	39	47	12	1	7	8
Other manufacturers' sales branches.....	308	857,549	79	204,168	188	97	49	33	9	15	20
Manufacturers' sales offices (without stocks)...	359	999,905	8	196,943	30	17	3	10	...	3	3
Petroleum bulk stations, terminals.....	1,167	260,742	1,167	260,742	2,256	326	1,458	434	38	324	320
Assemblers (mainly farm products), total.....	519	320,011	305	117,308	585	187	285	112	1	32	35
Farm products (edible).....	182	49,613	129	37,213	217	92	93	32	...	8	9
Farm products (raw materials).....	302	245,093	154	68,174	302	75	163	63	1	23	25
Other assemblers.....	35	21,305	26	11,921	66	20	29	17	...	1	1
MONTANA											
Total.....	1,367	508,429	838	262,681	1,712	627	806	273	6	60	60
Administrative, auxiliary units.....	10	16,914	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments.....	1,357	491,515	837	262,681	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....											
Groceries, confectionery, meats.....	412	196,552	297	158,231	867	430	276	156	5	41	43
Groceries (general line).....	47	37,733	40	34,862	156	39	72	45	...	8	10
Confectionery.....	26	33,423	24	(x)	109	15	53	41	...	5	5
Meats, meat products.....	8	1,944	6	(x)	19	14	5	...	...	...	...
Other grocery, food specialties.....	5	1,606	4	(x)	14	6	5	3	...	3	5
Farm products (edible).....	8	760	6	(x)	14	4	9	1	...	...	...
Dairy, poultry products.....	47	16,120	46	(x)	171	99	53	16	3	11	11
Fruits, vegetables (fresh).....	28	5,840	27	(x)	94	79	14	1	...	...	...
Beer, wines, distilled spirits.....	19	10,280	19	10,280	77	20	39	15	3	11	11
Drugs, chemicals, allied products.....	34	7,393	33	(x)	97	25	38	32	2	8	9
Tobacco and products (exc. leaf).....	5	5,714	5	5,714	5	3	2	...	...	...	...
Paper and its products.....	13	6,610	13	6,610	32	22	10	...	...	...	...
Farm products (raw materials).....	11	4,489	7	2,583	9	5	2	2	...	...	...
Automotive equipment, tires and tubes.....	5	1,788	5	1,788	19	13	4	2	...	2	2
Electrical goods.....	59	12,038	37	8,467	59	41	18	...	...	...	...
Hardware, plumbing, heating.....	22	16,832	13	10,994	16	14	1	1	...	...	...
Hardware.....	27	19,248	16	16,688	38	16	20	2	...	...	...
Plumbing, heating equipment, supplies.....	14	14,452	10	13,581	19	11	7	1	...	...	...
Lumber, construction materials.....	13	4,796	6	3,107	19	5	13	1	...	...	...
Lumber, millwork.....	18	9,764	10	4,589	63	13	28	22	...	...	...
Other construction materials.....	9	2,650	4	2,854	6	1	5	...	...	...
Machinery, equipment, supplies.....	9	2,114	6	1,735	57	12	23	22	...	...	...
Commercial machines, equipment.....	72	29,372	43	21,708	110	84	13	13	...	6	5
Construction machinery, equipment.....	13	1,641	10	1,341	18	16	1	1	...	...	...
Industrial machinery, equipment, supplies.....	9	7,669	8	(x)	37	27	5	5	...	1	1
Service establishment equipment, supplies.....	21	8,480	10	5,491	23	16	4	3	...	...	...
Other machinery, equipment, supplies.....	8	1,114	3	(x)	4	4	...	...	...	...	...
Waste materials.....	21	10,468	12	7,283	28	21	3	4	...	5	4
Iron, steel scrap.....	6	473	6	473	17	2	6	9	...	...	...
Other scrap, waste materials.....	3	145	3	145	6	...	4	2	...	...	...
Other merchant wholesalers.....	3	328	3	328	11	2	2	7	...	...	...
Manufacturers' sales branches (with stocks), total	46	28,978	23	20,555	75	54	9	12	...	6	6
Groceries, confectionery, meats.....	57	47,472	20	22,258	68	36	25	7	...	2	2
Farm products (edible).....	15	9,637	9	5,091	12	5	5	2	...	...	...
Machinery, equipment, supplies.....	3	3,936	3	3,936	26	7	14	5	...	2	2
Other manufacturers' sales branches.....	23	20,882	3	11,312	23	18	5	...	...	...	...
Manufacturers' sales offices (without stocks)...	16	13,017	5	1,919	7	6	1	...	...	...	...
Petroleum bulk stations, terminals.....	10	9,293	1	(x)	706	129	474	102	1	13	13
Assemblers (mainly farm products), total.....	472	53,157	472	53,157							
Farm products (edible).....	406	185,041	47	(x)	71	32	31	8	...	4	2
Farm products (raw materials).....	7	1,354	3	1,121	Combined with "Other assemblers"						
Other assemblers.....	395	182,788	42	26,463	57	23	27	7	...	4	2
	4	899	2	(x)	14	9	4	1	...	...	...

See footnotes at end of table.

TRUCKS

7.21

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
NEBRASKA											
Total.....	2,979	1,558,050	1,807	829,445	3,947	1,477	1,720	675	75	369	388
Administrative, auxiliary units.....	14	10,604	2	(x)	Combined with "Manufacturers' sales offices (without stocks)"						
Wholesale establishments.....	2,965	1,547,446	1,805	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Merchant wholesalers, total.....	1,079	713,606	619	442,060	1,757	781	633	295	48	192	210
Groceries, confectionery, meats.....	95	104,513	78	99,228	273	87	91	71	24	67	74
Groceries (general line).....	37	87,720	35	(x)	165	36	50	55	24	66	72
Confectionery.....	11	1,302	5	1,049	11	5	5	1	...	...	...
Meats, meat products.....	16	7,921	15	(x)	38	23	9	6	...	1	2
Other grocery, food specialties.....	31	7,570	23	5,492	59	23	27	9	...	...	...
Farm products (edible).....	79	43,057	71	42,064	387	171	159	54	3	42	42
Dairy, poultry products.....	41	25,998	35	(x)	270	146	104	19	1	16	16
Fruits, vegetables (fresh).....	38	17,059	36	(x)	117	25	55	35	2	26	26
Beer, wines, distilled spirits.....	81	42,411	76	26,719	231	63	88	69	11	21	22
Drugs, chemicals, allied products.....	27	13,385	10	7,376	16	11	4	1	...	...	...
Tobacco and products (exc. leaf).....	34	21,730	33	(x)	108	50	48	8	2	6	6
Paper and its products.....	16	11,394	12	11,260	21	7	11	3	...	...	...
Farm products (raw materials).....	123	189,497	9	39,219	26	13	12	1	...	...	...
Automotive equipment, tires and tubes.....	150	30,358	85	21,992	126	104	15	7	...	...	...
Electrical goods.....	45	46,058	21	26,454	37	21	14	1	1	1	3
Hardware, plumbing, heating.....	33	29,188	17	(x)	38	23	13	2	...	2	2
Hardware.....	7	13,087	6	(x)	13	8	5	...	...	...	...
Plumbing, heating equipment, supplies.....	26	16,101	11	11,432	25	15	8	2	...	2	2
Lumber, construction materials.....	23	30,380	21	16,733	83	26	40	17	...	11	14
Lumber, millwork.....	15	23,707	8	11,509	23	8	12	3	...	2	2
Other construction materials.....	18	6,673	13	5,224	60	18	28	14	...	9	12
Machinery, equipment, supplies.....	156	63,940	65	46,109	162	108	25	27	2	9	10
Commercial machines, equipment.....	34	5,787	16	3,006	27	21	3	3	...	...	...
Construction machinery, equipment.....	12	12,027	8	10,025	46	35	2	8	1	...	...
Industrial machinery, equipment, supplies.....	29	20,186	15	15,001	51	21	13	16	1	2	3
Service establishment equipment, supplies.....	28	4,198	13	3,104	16	12	4	...	...	1	1
Other machinery, equipment, supplies.....	53	21,742	13	14,973	22	19	3	...	...	4	4
Waste materials.....	67	18,886	58	17,978	128	41	69	18	...	2	2
Iron, steel scrap.....	49	15,587	43	14,902	93	32	48	13	...	...	...
Other scrap, waste materials.....	18	3,299	15	3,076	35	9	21	5	...	...	...
Other merchant wholesalers.....	140	68,809	63	41,162	121	56	44	16	5	31	35
Manufacturers' sales branches (with stocks), total.....	149	239,482	67	(x)	251	144	67	39	1	14	15
Groceries, confectionery, meats.....	31	52,276	21	(x)	114	69	34	11	...	1	1
Farm products (edible).....	11	7,356	10	(x)	48	11	22	...	...	5	6
Machinery, equipment, supplies.....	50	95,016	15	64,269	51	36	13	2	...	1	1
Other manufacturers' sales branches.....	57	84,834	21	26,339	38	24	9	4	1	7	7
Manufacturers' sales offices (without stocks).....	30	50,278	1	(x)	21	21	...	...	...	...	...
Petroleum bulk stations, terminals.....	656	100,154	656	100,154	1,105	193	680	210	22	121	122
Assemblers (mainly farm products), total.....	1,051	443,926	462	171,876	813	338	340	131	4	42	41
Farm products (edible).....	353	68,797	212	(x)	375	199	121	54	1	24	22
Farm products (raw materials).....	682	369,666	236	119,196	407	128	203	73	3	14	15
Other assemblers.....	16	5,463	14	(x)	31	11	16	4	...	4	4
NEVADA											
Total.....	297	79,498	210	69,230	544	207	198	113	26	22	22
Administrative, auxiliary units.....	3	...	1	...	Combined with "Petroleum bulk stations, terminals"						
Wholesale establishments.....	254	79,498	209	69,230	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	144	54,904	103	44,897	280	145	64	54	17	17	17
Groceries, confectionery, meats.....	21	11,604	20	(x)	47	21	9	16	1	3	3
Groceries (general line).....	8	6,245	7	(x)	17	4	2	10	1	3	3
Confectionery.....	...	...	...	...	...	...	...	...	...	...	...
Meats, meat products.....	7	4,436	7	4,436	15	9	4	2	...	...	...
Other grocery, food specialties.....	6	923	6	923	15	8	3	4	...	...	...
Farm products (edible).....	14	6,498	12	(x)	70	26	25	16	3	4	4
Dairy, poultry products.....	10	4,021	8	(x)	49	23	18	7	1	2	2
Fruits, vegetables (fresh).....	4	2,477	4	2,477	21	3	7	9	2	2	2
Beer, wines, distilled spirits.....	18	9,957	16	(x)	43	18	14	11	...	1	1
Drugs, chemicals, allied products.....	3	301	1	(x)	...	Combined with "Other merchant wholesalers"					
Tobacco and products (exc. leaf).....	5	3,892	4	(x)	14	13	...	1	...	...	...
Paper and its products.....	1	(x)	1	(x)	...	Combined with "Other merchant wholesalers"					
Farm products (raw materials).....	...	...	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	19	4,738	14	3,959	26	26	...	...	...	2	2
Electrical goods.....	5	1,841	1	(x)	...	Combined with "Other merchant wholesalers"					
Hardware, plumbing, heating.....	6	3,198	4	(x)	7	3	3	1	...	...	...
Hardware.....	3	(x)	3	(x)	7	3	3	1	...	...	...
Plumbing, heating equipment, supplies.....	3	(x)	1	(x)	...	...	...	...	...	...	...
Lumber, construction materials.....	9	5,609	5	2,212	24	5					

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NEVADA--Continued											
Manufacturers' sales branches (with stocks), total	16	3,924	12	3,663	29	10	10	2	7	...	...
Groceries, confectionery, meats.....	5	1,675	5	1,675	8	6	2	...	...	...	...
Farm products (edible).....	...	...	...	...	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	3	285	2	(x)	21	4	8	2	7	...	...
Other manufacturers' sales branches.....	8	1,964	5	(x)	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	...	...	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	94	20,670	94	20,670	235	52	124	57	2	5	5
Assemblers (mainly farm products), total.....	...	...	...	...	...	...	...	...	...	...	...
Farm products (edible).....	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	...	...	...	...	...	...	...	...	...	...	...
Other assemblers.....	...	...	...	...	...	...	...	...	...	...	...
NEW HAMPSHIRE											
Total.....	517	188,541	420	158,269	1,261	387	426	342	106	57	61
Administrative, auxiliary units.....	3	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	514	188,541	420	158,269	1,261	387	426	342	106	57	61
Merchant wholesalers, total.....	354	109,321	276	87,891	759	279	211	212	57	17	21
Groceries, confectionery, meats.....	50	28,186	44	22,445	103	23	45	32	3	3	4
Groceries (general line).....	11	10,961	11	10,961	34	4	15	13	2	2	3
Confectionery.....	10	687	7	625	12	5	6	1	...	...	...
Meats, meat products.....	7	5,294	7	5,294	17	4	8	4	1	...	...
Other grocery, food specialties.....	22	11,244	19	5,565	40	10	16	14	...	1	1
Farm products (edible).....	44	10,517	41	10,362	178	65	42	51	20	2	3
Dairy, poultry products.....	19	5,638	18	(x)	107	49	25	18	15	...	...
Fruits, vegetables (fresh).....	25	4,879	23	(x)	71	16	17	33	5	2	3
Beer, wines, distilled spirits.....	19	11,818	19	11,818	110	20	28	52	10	9	9
Drugs, chemicals, allied products.....	8	1,767	5	1,527	7	5	2	...	...	...	...
Tobacco and products (exc. leaf).....	18	11,431	15	10,583	37	21	11	5	...	...	2
Paper and its products.....	7	722	5	(x)	6	1	3	2	...	...	...
Farm products (raw materials).....	1	(x)	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	30	5,469	21	4,768	44	35	6	3	...	...	...
Electrical goods.....	9	6,436	1	(x)	...	...	...	...	...	...	...
Hardware, plumbing, heating.....	18	8,245	17	(x)	31	10	10	11	...	...	...
Hardware.....	6	2,723	5	(x)	10	5	3	2	...	...	...
Plumbing, heating equipment, supplies.....	12	5,522	12	5,522	21	5	7	9	...	...	...
Lumber, construction materials.....	19	3,684	15	3,175	53	8	15	20	10	2	2
Lumber, millwork.....	10	1,835	7	(x)	15	1	8	6	...	...	1
Other construction materials.....	9	1,849	8	(x)	38	7	7	14	10	2	1
Machinery, equipment, supplies.....	37	5,158	18	4,105	30	16	10	4	...	...	...
Commercial machines, equipment.....	9	475	4	410	6	6	...	...	...	...	...
Construction machinery, equipment.....	8	2,621	5	2,231	9	5	2	2	...	...	...
Industrial machinery, equipment, supplies.....	5	953	4	(x)	9	2	6	1	...	...	...
Service establishment equipment, supplies.....	9	671	4	451	6	3	2	1	...	...	...
Other machinery, equipment, supplies.....	6	438	1	(x)	6	3	2	1	...	...	...
Waste materials.....	43	2,113	40	1,985	78	15	28	22	13	...	...
Iron, steel scrap.....	16	1,070	15	(x)	32	7	14	11	...	...	...
Other scrap, waste materials.....	27	1,043	25	(x)	46	8	14	11	13	...	...
Other merchant wholesalers.....	51	(x)	34	4,529	82	60	11	10	1	1	1
Manufacturers' sales branches (with stocks), total	48	(x)	37	25,572	135	37	63	33	2	...	...
Groceries, confectionery, meats.....	23	17,762	23	17,762	70	23	33	14	...	...	...
Farm products (edible).....	9	3,315	9	3,315	45	11	15	19	...	...	...
Machinery, equipment, supplies.....	10	(x)	2	(x)	20	3	15	...	2	...	...
Other manufacturers' sales branches.....	6	3,807	3	(x)	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	5	(x)	...	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	85	39,413	85	39,413	314	46	130	91	47	40	40
Assemblers (mainly farm products), total.....	22	5,393	22	5,393	53	25	22	6	...	...	...
Farm products (edible).....	12	4,865	12	4,865	37	13	21	3	...	...	...
Farm products (raw materials).....	3	303	3	303	7	3	1	3	...	...	...
Other assemblers.....	7	225	7	225	9	9	...	...	...	...	...
NEW JERSEY											
Total.....	5,502	3,480,709	3,715	2,401,330	11,185	3,516	3,308	3,025	1,336	690	797
Administrative, auxiliary units.....	37	32,876	15	9,212	85	43	5	4	33	...	...
Wholesale establishments.....	5,475	3,447,833	3,700	2,392,118	11,100	3,473	3,303	3,021	1,303	690	797
Merchant wholesalers, total.....	4,743	1,266,467	3,239	1,400,337	8,863	3,030	2,630	2,305	898	336	432
Groceries, confectionery, meats.....	642	258,236	545	217,355	1,349	465	232	275	77	12	12
Groceries (general line).....	65	87,293	51	66,020	202	33	37	80	52	3	3
Confectionery.....	73	14,858	58	12,878	96	63	18	11	4	...	...
Meats, meat products.....	182	83,131	167	78,033	374	141	162	65	6	2	2
Other grocery, food specialties.....	322	73,954	269	60,424	677	228	315	119	15	7	7
Farm products (edible).....	570	339,466	475	194,988	1,811	712	549	498	52	60	52
Dairy, poultry products.....	255	145,904	221	124,154	1,183	564	317	279	23	35	28
Fruits, vegetables (fresh).....	315	93,562	254	70,834	628	148	232	219	29	25	24
Beer, wines, distilled spirits.....	163	176,683	145	130,232	729	130	470	325	34	13	18
Drugs, chemicals, allied products.....	175	76,364	81	53,445	155	...	...	37	10	16	24
Tobacco and products (exc. leaf).....	118	125,052	98	115,836	258	153	100	5	...	...	...
Paper and its products.....	158	40,254	109	29,323	195	62	67	56	10	1	1
Farm products (raw materials).....	15	18,019	7	3,759	21	8	6	1	1	3	4
Automotive equipment, tires and tubes.....	343	1,113,130	261	49,372	478	389	62	21	6	4	4
Electrical goods.....	186	33,420	100	71,292	171	86	58	26	1	...	...

See footnotes at end of table.

TRUCKS

7.23

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
NEW JERSEY--Continued										
Merchant wholesalers--Continued										
Hardware, plumbing, heating.....	334	113,138	243	98,589	471	148	166	127	31	4
Hardware.....	93	21,795	51	14,852	95	52	18	38	7	...
Plumbing, heating equipment, supplies.....	241	91,343	192	83,737	377	96	148	109	24	4
Lumber, construction materials.....	246	170,749	187	134,389	776	58	151	283	384	37
Lumber, millwork.....	119	117,549	84	90,031	237	14	80	110	28	24
Other construction materials.....	127	53,200	103	44,358	539	39	71	173	276	13
Machinery, equipment, supplies.....	623	119,043	317	76,036	547	318	146	69	14	10
Commercial machines, equipment.....	136	20,150	82	15,768	150	103	33	12	2	...
Construction machinery, equipment.....	20	10,899	13	9,630	39	20	5	10	4	2
Industrial machinery, equipment, supplies...	231	52,758	113	34,145	197	84	74	35	6	6
Service establishment equipment, supplies...	137	14,985	76	8,063	112	80	34	8	...	...
Other machinery, equipment, supplies.....	99	20,251	33	8,430	49	33	10	4	2	2
Waste materials.....	371	89,320	321	81,177	901	124	148	301	228	117
Iron, steel scrap.....	107	47,923	94	42,479	268	40	55	104	69	28
Other scrap, waste materials.....	264	41,397	227	38,698	633	84	193	197	159	89
Other merchant wholesalers.....	805	285,588	350	144,045	1,000	343	231	276	150	59
Manufacturers' sales branches(with stocks),total	321	697,332	190	464,184	1,044	245	452	264	83	43
Groceries, confectionery, meats.....	80	199,691	75	173,730	489	140	237	106	6	...
Farm products (edible).....	19	27,119	18	(x)	151	21	55	73	2	...
Machinery, equipment, supplies.....	28	65,307	33	(x)	86	40	36	3	7	5
Other manufacturers' sales branches.....	134	405,315	64	239,550	316	44	144	72	36	55
Manufacturers' sales offices (without stocks)...	122	250,143	4	7,942	17	15	...	2	...	...
Petroleum bulk stations, terminals.....	237	501,824	237	501,824	1,100	170	192	433	305	308
Assemblers (mainly farm products), total.....	52	32,067	30	17,831	76	13	49	17	17	3
Farm products (edible).....	25	26,044	12	14,182	45	7	13	8	17	2
Farm products (raw materials).....	11	448	9	(x)	13	4	6	3	...	1
Other assemblers.....	16	5,075	9	(x)	18	2	10	6	...	...
NEW MEXICO										
Total.....	701	226,434	537	182,123	1,449	579	541	294	35	152
Administrative, auxiliary units.....	4	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	697	226,434	537	182,123	1,444	579	541	294	35	149
Merchant wholesalers, total.....	403	153,525	273	124,017	889	414	267	177	31	84
Groceries, confectionery, meats.....	49	27,957	46	27,763	148	57	55	33	3	9
Groceries (general line).....	23	23,396	23	23,396	1	13	46	29	3	9
Confectionery.....	4	333	4	333	12	10	1	1	...	...
Meats, meat products.....	10	1,411	8	(x)	14	11	1	1	...	...
Other grocery, food specialties.....	12	2,312	11	(x)	31	24	7	1	...	...
Farm products (edible).....	44	15,494	43	15,494	135	134	65	47	8	37
Dairy, poultry products.....	31	8,428	31	8,428	166	91	46	23	1	12
Fruits, vegetables (fresh).....	13	7,066	12	7,066	69	31	19	11	7	25
Beer, wines, distilled spirits.....	32	17,214	32	17,214	100	31	36	26	...	9
Drugs, chemicals, allied products.....	9	1,827	5	1,677	9	4	4	1	...	...
Tobacco and products (exc. leaf).....	11	6,122	11	6,122	35	29	7	...	...	...
Paper and its products.....	3	1,018	1	(x)	...	...	...	...	...	...
Farm products (raw materials).....	5	6,723	1	(x)	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	69	8,120	36	5,345	47	42	5	...	...	...
Electrical goods.....	8	3,654	4	3,153	5	4	1	...	...	...
Hardware, plumbing, heating.....	17	7,836	7	(x)	...	...	...	...	...	1
Hardware.....	6	4,121	2	(x)	...	...	...	...	...	1
Plumbing, heating equipment, supplies.....	11	3,709	5	2,471	...	...	...	...	...	...
Lumber, construction materials.....	12	8,519	9	7,831	67	7	17	23	20	6
Lumber, millwork.....	6	2,421	4	(x)	17	2	8	7	...	3
Other construction materials.....	6	6,098	5	(x)	50	5	9	16	20	3
Machinery, equipment, supplies.....	76	28,834	37	17,723	116	62	25	29	...	6
Commercial machines, equipment.....	15	1,414	6	830	12	10	...	2	...	...
Construction machinery, equipment.....	3	1,400	2	(x)	...	...	...	...	...	...
Industrial machinery, equipment, supplies...	42	23,107	24	14,754	...	...	...	...	...	6
Service establishment equipment, supplies...	3	(x)	...	(x)	...	...	...	...	...	...
Other machinery, equipment, supplies.....	13	(x)	5	(x)	...	...	...	...	...	...
Waste materials.....	10	1,065	8	(x)	31	7	20	4	...	8
Iron, steel scrap.....	4	518	3	(x)	11	1	6	4	...	2
Other scrap, waste materials.....	6	547	5	(x)	20	6	14	...	...	6
Other merchant wholesalers.....	53	19,138	27	16,275	87	39	29	19	...	9
Manufacturers' sales branches(with stocks),total	33	11,795	22	10,579	37	18	14	5	...	4
Groceries, confectionery, meats.....	7	4,274	6	(x)	12	6	5	1	...	...
Farm products (edible).....	...	...	...	(x)	...	...	...	...	...	...
Machinery, equipment, supplies.....	11	3,533	6	(x)	13	5	6	2	...	1
Other manufacturers' sales branches.....	15	3,988	10	3,355	12	7	3	2	...	3
Manufacturers' sales offices (without stocks)...	3	607	1	(x)	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	230	41,631	230	41,631	505	135	355	111	4	64
Assemblers (mainly farm products), total.....	28	18,376	11	(x)	18	12	5	1	...	...
Farm products (edible).....	2	(x)	6	(x)	11	7	4	...	...	...
Farm products (raw materials).....	18	15,377	5	3,418	7	5	1	1	...	...
Other assemblers.....	...	(x)	...	(x)	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
NEW YORK											
Total.....	38,446	(x)	11,092	8,146,811	32,131	9,124	9,879	9,380	3,748	1,448	1,724
Administrative, auxiliary units.....	154	(x)	24	36,447	235	77	57	50	51	109	262
Wholesale establishments.....	38,292	32,892,358	11,068	8,110,364	31,896	9,047	9,822	9,330	3,697	1,339	1,522
Merchant wholesalers, total.....	33,599	18,869,076	9,383	4,791,612	24,033	7,381	7,684	7,032	1,936	744	917
Groceries, confectionery, meats.....	3,195	2,312,090	1,791	888,243	4,258	1,377	1,589	1,073	219	59	76
Groceries (general line).....	271	423,348	223	344,097	1,058	123	356	416	163	40	57
Confectionery.....	296	43,900	188	30,170	267	162	83	22	...	...	...
Meats, meat products.....	720	601,900	492	303,668	1,027	396	429	190	12	6	6
Other grocery, food specialties.....	1,908	1,242,942	888	210,308	1,906	696	721	445	44	13	13
Farm products (edible).....	2,075	1,466,090	1,316	857,941	5,413	1,426	1,743	2,080	164	121	150
Dairy, poultry products.....	988	976,653	626	563,050	3,648	1,061	1,132	1,386	69	74	98
Fruits, vegetables (fresh).....	1,087	489,437	690	294,891	1,765	365	611	694	95	47	52
Beer, wines, distilled spirits.....	526	560,942	394	305,903	1,695	237	690	682	86	51	58
Drugs, chemicals, allied products.....	1,292	658,214	250	115,423	305	177	113	81	14	2	2
Tobacco and products (exc. leaf).....	339	346,880	263	319,652	576	355	186	35	...	3	3
Paper and its products.....	1,316	591,465	417	207,335	738	195	277	235	31	12	12
Farm products (raw materials).....	831	1,173,847	25	34,737	34	17	13	4	...	...	1
Automotive equipment, tires and tubes.....	1,004	266,667	582	128,978	1,096	783	205	100	8	11	14
Electrical goods.....	1,031	713,593	292	271,566	501	292	135	70	4	10	11
Hardware, plumbing, heating.....	1,221	495,275	575	312,831	1,095	353	407	306	29	14	13
Hardware.....	535	202,930	160	97,478	321	132	107	80	2	2	2
Plumbing, heating equipment, supplies.....	686	292,345	415	215,353	774	221	300	226	27	12	11
Lumber, construction materials.....	858	468,183	516	242,284	2,057	189	490	689	689	130	154
Lumber, millwork.....	472	281,914	258	133,389	702	73	271	292	66	61	76
Other construction materials.....	386	186,269	258	108,895	1,355	116	219	397	623	69	78
Machinery, equipment, supplies.....	3,915	1,013,526	862	273,545	1,450	844	361	205	40	36	38
Commercial machines, equipment.....	791	154,445	226	52,217	374	240	97	31	6	4	5
Construction machinery, equipment.....	91	51,891	46	39,273	128	70	28	22	8	4	7
Industrial machinery, equipment, supplies.....	1,171	395,096	221	81,338	427	218	105	92	12	21	19
Service establishment equipment, supplies.....	1,028	171,102	247	42,118	337	226	68	32	11	2	2
Other machinery, equipment, supplies.....	834	240,992	122	58,999	164	90	63	28	3	5	5
Waste materials.....	1,478	376,986	963	201,084	1,952	230	656	763	273	187	270
Iron, steel scrap.....	292	162,985	237	84,380	617	69	204	230	114	65	111
Other scrap, waste materials.....	1,186	214,001	726	116,704	1,335	161	482	533	159	122	159
Other merchant wholesalers.....	14,468	8,425,318	1,137	632,990	2,773	906	779	709	379	108	115
Manufacturers' sales branches (with stocks), total.....	1,830	6,350,949	645	1,944,573	3,250	823	1,330	871	226	40	58
Groceries, confectionery, meats.....	296	1,103,663	220	676,807	1,292	361	626	261	44	13	20
Farm products (edible).....	67	95,995	62	77,766	499	125	164	191	19	1	1
Machinery, equipment, supplies.....	469	537,241	87	117,553	239	75	131	24	9	2	2
Other manufacturers' sales branches.....	998	4,614,450	276	1,072,447	1,220	262	409	395	154	24	35
Manufacturers' sales offices (without stocks).....	1,665	6,454,477	44	396,275	185	83	41	46	15	19	21
Petroleum bulk stations, terminals.....	820	838,047	820	838,047	3,459	633	622	1,109	1,495	515	507
Assemblers (mainly farm products), total.....	378	379,809	176	139,857	569	127	145	272	25	21	19
Farm products (edible).....	259	325,974	114	114,497	455	99	101	236	19	14	12
Farm products (raw materials).....	58	33,187	45	22,207	89	22	36	25	6	3	3
Other assemblers.....	61	20,648	17	3,153	25	6	8	11	...	4	4
NORTH CAROLINA											
Total.....	3,422	2,310,991	2,575	1,463,307	8,282	2,902	3,729	1,527	124	699	708
Administrative, auxiliary units.....	18	16,082	6	9,949	10	7	3	...	...	5	5
Wholesale establishments.....	3,404	2,294,909	2,569	1,453,358	8,272	2,895	3,726	1,527	124	694	703
Merchant wholesalers, total.....	2,141	1,065,944	1,594	820,661	5,225	2,184	2,170	793	78	351	356
Groceries, confectionery, meats.....	411	226,565	390	223,228	1,276	431	564	261	20	82	85
Groceries (general line).....	208	173,883	206	(x)	736	143	356	220	17	66	69
Confectionery.....	72	12,824	65	12,002	198	157	35	6	...	2	2
Meats, meat products.....	27	10,731	26	(x)	80	49	28	3	...	...	...
Other grocery, food specialties.....	104	29,077	93	28,036	262	82	145	32	3	14	14
Farm products (edible).....	196	92,199	184	82,130	1,341	436	708	180	17	160	165
Dairy, poultry products.....	97	46,100	93	45,806	887	302	483	98	4	117	116
Fruits, vegetables (fresh).....	99	46,099	91	36,324	454	134	225	82	13	43	49
Beer, wines, distilled spirits.....	105	26,289	101	25,671	333	65	229	39	...	2	2
Drugs, chemicals, allied products.....	58	38,973	41	23,878	95	52	42	1	...	...	...
Tobacco and products (exc. leaf).....	50	30,364	49	(x)	164	107	53	4	...	...	...
Paper and its products.....	38	20,293	29	19,246	61	29	30	2	...	7	8
Farm products (raw materials).....	44	114,201	26	50,675	55	11	21	23	...	11	13
Automotive equipment, tires and tubes.....	297	64,805	215	49,747	454	400	43	10	1	9	5
Electrical goods.....	91	91,705	61	76,953	115	80	32	3	...	1	1
Hardware, plumbing, heating.....	85	73,313	68	68,256	166	67	64	33	2	8	9
Hardware.....	26	35,309	23	33,640	54	21	20	13	...	6	7
Plumbing, heating equipment, supplies.....	59	38,004	45	34,616	112	46	44	20	2	2	2
Lumber, construction materials.....	90	59,134	51	24,032	255	31	113	94	17	26	24
Lumber, millwork.....	67	49,610	31	14,929	110	15	63	19	13	14	14
Other construction materials.....	23	9,524	20	9,103	145	16	50	75	4	12	10
Machinery, equipment, supplies.....	293	91,450	147	71,233	355	136	87	65	7	24	22
Commercial machines, equipment.....	73	11,149	39	7,216	68	54	2	...	1	1	1
Construction machinery, equipment.....	11	10,644	8	10,361	66	4	31	4	...	4	4
Industrial machinery, equipment, supplies.....	92	37,556	59	32,099	149	70	51	21	7	18	16
Service establishment equipment, supplies.....	60	11,421	19	5,370	27	16	10	1	...	...	...
Other machinery, equipment, supplies.....	57	20,680	22	16,187	45	25	10	10	...	1	1
Waste materials.....	24	38,368	71	25,608	223	58	112	44	9	11	12
Iron, steel scrap.....	46	15,113	42	14,655	147	43	69	32	3	1	1
Other scrap, waste materials.....	38	23,255	29	10,953	76	15	43	12	6	10	11
Other merchant wholesalers.....	294	98,285	161	(x)	332	221	72	34	5	10	10

See footnotes at end of table.

TRUCKS

7.25

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
NORTH CAROLINA—Continued											
Manufacturers' sales branches (with stocks), total	264	448,103	143	187,994	588	214	274	97	3	17	12
Groceries, confectionery, meats	67	118,595	62	102,450	343	120	186	35	2	5	5
Farm products (edible)	23	8,356	22	(x)	106	32	24	50	3	...	...
Machinery, equipment, supplies	67	51,826	11	(x)	49	30	16	3	...	...	...
Other manufacturers' sales branches	107	269,326	48	55,380	90	32	48	9	1	12	7
Manufacturers' sales offices (without stocks)	92	278,199	5	2,886	26	21	4	1	...	2	2
Petroleum bulk stations, terminals	664	275,343	664	275,343	2,101	406	1,127	537	31	239	248
Assemblers (mainly farm products), total	243	227,320	163	166,474	332	70	151	99	12	85	85
Farm products (edible)	30	12,219	23	10,148	74	30	30	14	...	10	13
Farm products (raw materials)	132	198,579	76	142,436	142	12	77	45	8	66	63
Other assemblers	81	16,522	64	13,890	116	28	44	40	4	9	9
NORTH DAKOTA											
Total	2,236	836,307	1,107	359,136	2,133	580	1,105	419	29	82	83
Administrative, auxiliary units	13	...	2	...		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments	2,223	836,307	1,105	359,136	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total	325	179,094	225	134,930	746	265	253	220	8	53	54
Groceries, confectionery, meats	65	57,450	58	55,429	239	36	115	88	...	27	30
Groceries (general line)	33	50,322	31	(x)	169	8	83	78	...	23	26
Confectionery	7	3,260	6	(x)	24	7	12	5	...	2	2
Meats, meat products	7	1,736	6	(x)	8	6	2	...	...	...	...
Other grocery, food specialties	18	2,132	15	2,059	38	15	18	5	...	2	2
Farm products (edible)	14	2,676	10	2,202	49	30	14	5	...	...	...
Dairy, poultry products	13	(x)	9	(x)	49	30	14	5	...	...	...
Fruits, vegetables (fresh)	1	(x)	1	(x)	...	...	...	...	...	...	...
Beer, wines, distilled spirits	43	18,135	35	11,498	114	32	31	49	2	15	15
Drugs, chemicals, allied products	6	4,541	5	(x)	16	13	3	...	...	...	...
Tobacco and products (exc. leaf)	6	2,924	6	2,924	14	6	5	3	...	...	...
Paper and its products	3	1,881	3	1,881	4	4	...	...	...	...	...
Farm products (raw materials)	6	6,769	5	(x)	24	12	10	2	...	...	...
Automotive equipment, tires and tubes	48	18,214	27	12,512	45	33	6	6	...	...	...
Electrical goods	14	12,963	8	5,161	9	8	1	...	...	...	...
Hardware, plumbing, heating	2	(x)	...	...	...	...	...	...	...	...	...
Hardware	1	(x)	...	...	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies	1	(x)	...	...	...	...	...	...	...	...	...
Lumber, construction materials	12	5,885	6	3,492	53	3	5	42	3	...	...
Lumber, millwork	4	1,710	1	(x)	53	3	5	42	3	...	...
Other construction materials	8	4,175	5	(x)	...	...	...	...	...	...	...
Machinery, equipment, supplies	43	18,431	21	15,578	48	37	5	6	...	8	6
Commercial machines, equipment	14	1,326	4	657	7	7	...	...	...	...	...
Construction machinery, equipment	6	9,536	6	9,536	15	15	...	...	...	1	1
Industrial machinery, equipment, supplies	6	3,701	6	3,701	20	11	3	6	...	7	5
Service establishment equipment, supplies	4	(x)	2	(x)	6	4	2	...	...	...	...
Other machinery, equipment, supplies	13	(x)	3	(x)	...	...	...	...	...	...	...
Waste materials	22	5,185	19	4,911	67	21	38	8	...	...	...
Iron, steel scrap	10	1,228	8	(x)	27	8	19	...	...	...	...
Other scrap, waste materials	12	3,957	11	(x)	40	13	19	8	...	...	...
Other merchant wholesalers	41	(x)	22	12,826	64	30	20	11	3	3	3
Manufacturers' sales branches (with stocks), total	39	70,771	23	50,870	92	55	14	7	16	...	...
Groceries, confectionery, meats	12	12,325	7	11,493	9	1	6	2	...	...	...
Farm products (edible)	2	(x)	2	(x)	24	20	3	1	...	...	...
Machinery, equipment, supplies	12	34,563	6	(x)	59	34	5	4	16	...	...
Other manufacturers' sales branches	13	(x)	8	13,996	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)	6	5,373	1	(x)	18	5	13	...	...	3	3
Petroleum bulk stations, terminals	697	71,590	697	71,590	1,000	154	704	137	5	15	15
Assemblers (mainly farm products), total	1,156	509,479	159	(x)	277	101	121	55	...	11	11
Farm products (edible)	151	18,561	39	8,965	79	39	30	10	...	1	1
Farm products (raw materials)	1,000	487,789	117	89,070	186	55	86	45	...	9	9
Other assemblers	5	3,129	3	(x)	12	7	5	...	...	1	1
OHIO											
Total	10,015	8,351,878	5,818	3,888,466	17,927	6,889	7,054	3,640	344	1,683	1,994
Administrative, auxiliary units	55	84,034	12	10,315	46	26	5	14	1	32	30
Wholesale establishments	9,960	8,267,844	5,806	3,878,151	17,881	6,863	7,049	3,626	343	1,651	1,944
Merchant wholesalers, total	6,821	4,014,887	4,046	2,379,117	12,285	5,199	4,492	2,396	198	840	1,041
Groceries, confectionery, meats	650	387,575	532	334,291	1,708	631	728	335	14	105	124
Groceries (general line)	158	234,728	123	205,525	606	79	287	230	10	99	117
Confectionery	104	17,183	89	15,564	146	116	24	6	...	...	...
Meats, meat products	119	53,075	110	50,743	278	140	95	43	...	3	3
Other grocery, food specialties	269	82,589	210	62,459	678	296	322	56	4	3	4
Farm products (edible)	720	360,558	660	315,913	3,000	1,547	1,064	379	10	112	111
Dairy, poultry products	370	173,996	345	167,762	2,087	1,248	639	200	...	42	45
Fruits, vegetables (fresh)	350	186,562	315	148,151	913	299	425	179	10	70	66
Beer, wines, distilled spirits	285	146,086	252	101,981	1,231	221	634	362	14	194	225
Drugs, chemicals, allied products	231	95,259	35	67,761	168	93	59	16	...	1	1
Tobacco and products (exc. leaf)	231	148,137	129	138,925	373	281	79	13	...	1	1
Paper and its products	155	110,060	81	89,586	185	38	114	33	...	1	2
Farm products (raw materials)	47	153,355	21	26,956	41	10	18	13	...	5	5
Automotive equipment, tires and tubes	700	191,716	455	123,979	804	631	135	35	3	17	22
Electrical goods	329	257,068	140	154,556	323	232	72	18	1	14	14

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
OHIO—Continued											
Merchant wholesalers—Continued											
Hardware, plumbing, heating.....	280	191,134	169	159,205	399	165	136	77	21	15	18
Hardware.....	83	113,104	46	102,000	154	39	48	46	21	6	8
Plumbing, heating equipment, supplies.....	197	78,030	123	57,205	245	126	88	31	...	9	10
Lumber, construction materials.....	304	171,627	179	100,803	994	125	328	485	56	46	77
Lumber, millwork.....	139	104,791	66	42,142	157	15	72	67	3	17	18
Other construction materials.....	165	66,836	113	58,661	837	110	256	418	53	29	59
Machinery, equipment, supplies.....	1,138	305,005	442	191,462	799	503	183	108	5	16	24
Commercial machines, equipment.....	277	43,963	110	23,728	188	144	31	13	...	...	1
Construction machinery, equipment.....	50	30,162	27	23,922	79	53	12	12	2	4	4
Industrial machinery, equipment, supplies..	419	152,474	149	95,245	319	146	101	69	3	6	13
Service establishment equipment, supplies..	212	30,663	104	18,650	139	113	20	6	...	...	...
Other machinery, equipment, supplies.....	180	47,743	52	29,917	74	47	19	8	...	6	6
Waste materials.....	539	358,988	449	215,019	1,147	201	580	318	48	185	276
Iron, steel scrap.....	259	276,802	217	152,366	609	100	284	183	42	97	166
Other scrap, waste materials.....	280	82,186	232	62,653	538	101	296	135	6	88	110
Other merchant wholesalers.....	1,288	1,137,519	442	362,680	1,113	521	362	204	26	128	141
Manufacturers' sales branches (with stocks), total	956	1,625,973	377	660,726	1,516	588	698	208	22	66	68
Groceries, confectionery, meats.....	154	301,122	116	132,842	694	301	362	31	...	...	24
Farm products (edible).....	43	48,726	33	40,249	261	80	94	87	...	26	24
Machinery, equipment, supplies.....	313	243,996	65	85,622	163	72	79	12	...	4	6
Other manufacturers' sales branches.....	446	1,032,129	163	402,013	398	135	163	78	22	36	38
Manufacturers' sales offices (without stocks)..	658	1,735,586	13	40,068	49	40	7	2	...	4	5
Petroleum bulk stations, terminals.....	879	523,625	879	523,625	2,769	692	1,235	733	109	630	701
Assemblers (mainly farm products), total.....	646	367,773	491	274,615	1,262	344	617	287	14	111	129
Farm products (edible).....	122	56,774	83	52,814	254	104	96	54	...	18	21
Farm products (raw materials).....	488	305,047	378	216,056	935	223	485	213	14	66	69
Other assemblers.....	36	5,952	30	5,745	73	17	36	20	...	33	39
OKLAHOMA											
Total.....	3,521	1,459,828	2,342	844,765	5,702	2,120	2,368	1,167	47	503	541
Administrative, auxiliary units.....	24	9,960	5	4	54	24	16	12	2	21	21
Wholesale establishments.....	3,497	1,449,868	2,337	844,761	5,648	2,096	2,352	1,155	45	482	520
Merchant wholesalers, total.....	1,702	735,897	1,167	497,676	3,333	1,311	1,217	774	31	264	303
Groceries, confectionery, meats.....	166	114,954	155	113,712	584	169	219	195	1	93	108
Groceries (general line).....	79	99,686	75	99,350	395	24	182	188	1	91	106
Confectionery.....	17	2,416	15	(x)	43	40	2	1	...	...	...
Meats, meat products.....	27	6,197	27	6,197	41	31	10	...	...	...	...
Other grocery, food specialties.....	43	6,655	38	(x)	105	74	25	6	...	2	2
Farm products (edible).....	160	56,832	145	55,724	750	292	334	121	3	31	30
Dairy, poultry products.....	113	34,172	101	33,149	538	254	236	47	1	11	11
Fruits, vegetables (fresh).....	47	22,660	44	22,575	212	38	98	74	2	20	19
Beer, wines, distilled spirits.....	78	24,966	75	24,518	293	54	167	70	2	15	15
Drugs, chemicals, allied products.....	44	19,167	28	9,731	44	32	11	1	...	...	...
Tobacco and products (exc. leaf).....	74	32,444	69	31,689	189	113	66	9	1	...	...
Paper and its products.....	21	15,735	17	(x)	38	24	14	...	...	...	...
Farm products (raw materials).....	19	58,717	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	258	36,042	147	26,563	198	146	47	5	...	3	3
Electrical goods.....	57	47,834	26	21,510	35	28	4	3	...	3	3
Hardware, plumbing, heating.....	55	31,677	37	27,578	72	45	18	9	...	8	7
Hardware.....	11	9,887	10	(x)	18	13	1	4	...	...	...
Plumbing, heating equipment, supplies.....	44	21,790	27	(x)	54	32	17	5	...	8	7
Lumber, construction materials.....	67	24,964	58	20,761	267	19	60	168	20	16	20
Lumber, millwork.....	26	14,632	21	11,171	43	6	15	20	2	16	20
Other construction materials.....	41	10,332	37	9,590	224	13	45	148	18	...	...
Machinery, equipment, supplies.....	403	170,287	206	81,824	398	213	104	78	3	37	55
Commercial machines, equipment.....	65	9,845	37	5,503	47	38	9	...	...	3	2
Construction machinery, equipment.....	18	15,031	14	11,650	37	27	7	2	1	2	2
Industrial machinery, equipment, supplies..	218	129,901	97	56,198	235	80	78	75	2	30	49
Service establishment equipment, supplies..	56	5,797	40	4,341	60	53	7	...	...	1	1
Other machinery, equipment, supplies.....	46	9,713	18	4,132	19	15	3	1	...	1	1
Waste materials.....	86	14,155	75	13,221	196	38	86	71	1	14	16
Iron, steel scrap.....	61	10,195	54	9,940	149	27	68	53	1	9	9
Other scrap, waste materials.....	25	3,960	21	3,281	47	11	18	18	...	5	7
Other merchant wholesalers.....	214	88,123	128	55,117	269	138	87	44	...	44	46
Manufacturers' sales branches (with stocks), total	210	218,993	102	(x)	380	207	118	55	...	20	20
Groceries, confectionery, meats.....	45	44,168	38	(x)	196	112	62	22	...	11	11
Farm products (edible).....	4	4,494	3	(x)	23	2	8	13	...	1	1
Machinery, equipment, supplies.....	100	78,319	35	42,640	80	45	22	13	...	4	4
Other manufacturers' sales branches.....	61	92,012	26	39,682	81	48	26	7	...	4	4
Manufacturers' sales offices (without stocks)..	67	114,128	2	(x)	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	814	147,849	814	147,849	1,547	390	865	283	9	169	166
Assemblers (mainly farm products), total.....	704	233,001	252	86,080	388	188	152	43	5	29	31
Farm products (edible).....	270	22,588	120	14,637	173	105	57	10	1	6	7
Farm products (raw materials).....	417	206,535	122	68,120	197	76	90	27	4	17	18
Other assemblers.....	17	3,878	10	3,323	18	7	5	6	...	6	6

See footnotes at end of table.

TRUCKS

7.27

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
OREGON											
Total.....	2,349	1,658,926	1,443	950,381	4,427	1,517	1,402	1,252	256	184	213
Administrative, auxiliary units.....	16	16,890	2	(x)		Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	2,333	1,642,036	1,441	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	1,494	953,632	837	549,793	2,682	1,149	756	606	171	88	97
Groceries, confectionery, meats.....	136	108,957	106	95,304	376	139	90	115	32	28	32
Groceries (general line).....	32	65,131	25	56,210	132	10	32	61	29	28	32
Confectionery.....	21	1,871	13	(x)	16	12	4	3	...	...	...
Meats, meat products.....	20	10,507	19	(x)	41	26	11	4	...	...	...
Other grocery, food specialties.....	63	31,448	49	27,524	184	91	43	47	3	...	...
Farm products (edible).....	119	72,261	107	67,176	629	198	297	126	8	26	26
Dairy, poultry products.....	62	37,706	60	(x)	434	156	236	42	...	2	2
Fruits, vegetables (fresh).....	57	34,655	47	(x)	195	42	61	84	8	24	24
Beer, wines, distilled spirits.....	57	15,770	52	15,347	191	31	110	39	11	2	2
Drugs, chemicals, allied products.....	30	17,241	12	11,597	22	17	3	2	...	...	...
Tobacco and products (exc. leaf).....	37	26,149	35	(x)	111	53	45	12	1	...	...
Paper and its products.....	23	10,524	9	7,290	14	5	8	1	...	...	...
Farm products (raw materials).....	11	80,194	2	(x)		Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	205	44,409	115	32,667	211	186	17	7	1	7	6
Electrical goods.....	62	66,762	26	45,711	56	46	4	3	3	...	...
Hardware, plumbing, heating.....	67	57,720	35	38,825	50	30	11	8	1	1	1
Hardware.....	33	36,024	16	28,055	24	14	5	4	1	...	...
Plumbing, heating equipment, supplies.....	34	21,696	19	10,770	26	16	6	4	...	1	1
Lumber, construction materials.....	142	195,060	50	37,695	376	37	51	200	88	7	12
Lumber, millwork.....	104	172,912	16	13,326	47	13	13	19	2	1	1
Other construction materials.....	41	22,148	34	18,369	329	24	38	181	86	6	11
Machinery, equipment, supplies.....	241	124,236	169	87,712	374	259	67	38	10	10	11
Commercial machines, equipment.....	64	12,213	33	7,750	52	44	7	1	...	2	2
Construction machinery, equipment.....	31	29,303	24	24,275	88	73	7	5	3	1	1
Industrial machinery, equipment, supplies.....	138	54,336	74	35,798	170	102	36	26	6	5	5
Service establishment equipment, supplies.....	28	4,491	4	1,838	5	4	1	...	...	...	...
Other machinery, equipment, supplies.....	80	33,893	34	18,051	59	36	16	6	1	2	3
Waste materials.....	23	3,165	18	2,600	32	10	12	10	...	...	...
Iron, steel scrap.....	9	1,388	8	(x)	14	3	5	6	...	...	...
Other scrap, waste materials.....	14	1,777	10	(x)	18	7	7	4	...	...	...
Other merchant wholesalers.....	241	121,084	101	68,848	240	138	41	45	16	7	7
Manufacturers' sales branches (with stocks), total.....	189	273,046	59	118,346	186	67	62	46	11	7	7
Groceries, confectionery, meats.....	23	45,749	17	38,555	64	12	20	23	9	4	4
Farm products (edible).....	5	6,848	5	6,848	44	6	25	13	...	...	...
Machinery, equipment, supplies.....	61	57,897	16	26,477	39	25	12	1	1	3	3
Other manufacturers' sales branches.....	100	162,552	21	46,466	39	24	5	9	1	...	...
Manufacturers' sales offices (without stocks).....	42	102,502	3	5,426	16	6	3	2	5	13	13
Petroleum bulk stations, terminals.....	437	168,255	437	168,255	1,248	209	490	484	65	67	87
Assemblers (mainly farm products), total.....	171	144,601	105	97,652	295	86	91	114	4	9	9
Farm products (edible).....	71	54,518	50	50,959	201	58	51	92	...	...	...
Farm products (raw materials).....	64	66,489	33	29,745	57	20	23	13	1	8	8
Other assemblers.....	36	23,594	22	16,948	37	8	17	9	3	1	1
PENNSYLVANIA											
Total.....	13,300	9,849,186	7,863	4,659,032	25,415	9,253	7,836	6,088	2,238	1,405	1,560
Administrative, auxiliary units.....	86	73,631	21	9,027	113	74	17	19	3	8	12
Wholesale establishments.....	13,214	9,775,555	7,842	4,650,005	25,302	9,179	7,819	6,069	2,235	1,397	1,548
Merchant wholesalers, total.....	10,492	4,684,056	6,498	2,882,329	18,969	7,604	5,605	4,330	1,430	673	786
Groceries, confectionery, meats.....	1,278	649,216	1,065	572,917	3,105	1,101	1,020	758	226	85	100
Groceries (general line).....	269	325,865	220	283,168	898	32	202	428	186	40	48
Confectionery.....	193	29,791	163	27,636	314	237	64	13	...	1	1
Meats, meat products.....	301	133,181	271	125,998	625	283	231	102	9	8	10
Other grocery, food specialties.....	515	160,379	411	131,115	1,268	499	523	215	31	36	41
Farm products (edible).....	891	442,493	651	290,982	3,050	1,315	1,009	599	127	72	78
Dairy, poultry products.....	353	205,674	306	162,244	1,846	964	654	208	20	24	27
Fruits, vegetables (fresh).....	538	236,819	345	128,738	1,204	351	355	391	107	48	51
Beer, wines, distilled spirits.....	1,120	194,549	1,060	181,924	3,267	1,361	1,160	658	88	96	120
Drugs, chemicals, allied products.....	259	110,907	135	85,256	279	113	108	42	11	1	1
Tobacco and products (exc. leaf).....	301	193,987	251	181,382	565	407	130	24	4	6	6
Paper and its products.....	300	122,022	168	89,845	290	102	100	82	6	3	2
Farm products (raw materials).....	83	189,072	17	23,732	30	8	8	14	...	2	2
Automotive equipment, tires and tubes.....	783	145,053	561	113,107	1,096	866	164	65	1	10	10
Electrical goods.....	363	333,151	174	209,267	392	233	85	70	4	4	3
Hardware, plumbing, heating.....	414	258,306	285	201,689	622	212	184	199	27	10	11
Hardware.....	132	102,092	78	68,333	217	70	58	76	13	6	7
Plumbing, heating equipment, supplies.....	282	156,214	207	133,356	405	142	126	123	14	4	4
Lumber, construction materials.....	425	288,769	271	172,930	1,776	160	332	622	662	103	139
Lumber, millwork.....	241	178,347	137	86,815	501	40	154	242	63	62	77
Other construction materials.....	184	110,422	134	86,115	1,275	120	178	378	599	41	62
Machinery, equipment, supplies.....	1,254	396,374	534	250,893	1,166	724	234	178	30	24	28
Commercial machines, equipment.....	289	48,483	133	23,908	246	186	52	8	...	...	...
Construction machinery, equipment.....	52	62,023	33	51,421	192	137	24	26	5	5	5
Industrial machinery, equipment, supplies.....	413	189,986	183	127,693	420	182	96	122	20	14	17
Service establishment equipment, supplies.....	293	40,645	145	22,551	233	176	47	8	2	2	2
Other machinery, equipment, supplies.....	207	55,235	40	25,320	75	43	15	14	3	3	4
Waste materials.....	806	328,768	627	182,503	1,695	349	603	614	129	178	199
Iron, steel scrap.....	297	240,083	249	112,981	691	93	232	288	78	63	85
Other scrap, waste materials.....	509	88,685	378	69,522	1,004	256	371	326	51	115	114
Other merchant wholesalers.....	2,206	1,031,389	699	325,802	1,636	648	468	405	115	79	87

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons			5 tons and over
PENNSYLVANIA--Continued											
Manufacturers' sales branches (with stocks), total	1,110	2,250,088	509	1,088,613	3,037	812	1,392	715	118	44	71
Groceries, confectionery, meats.....	228	619,951	180	415,254	1,112	307	543	250	12	3	5
Farm products (edible).....	60	98,552	58	(x)	1,067	226	585	252	4	18	40
Machinery, equipment, supplies.....	331	288,374	73	(x)	185	72	97	14	2	...	...
Other manufacturers' sales branches.....	491	1,243,211	198	488,356	673	207	167	199	100	23	26
Manufacturers' sales offices (without stocks)..	716	2,110,128	19	35,899	106	55	3	26	22	6	9
Petroleum bulk stations, terminals.....	751	608,418	751	608,418	2,950	593	738	964	655	660	668
Assemblers (mainly farm products), total.....	145	122,865	65	34,746	240	115	81	34	10	14	14
Farm products (edible).....	88	101,774	27	25,533	159	85	53	18	3	10	9
Farm products (raw materials).....	52	20,498	35	(x)	77	27	27	16	7	1	2
Other assemblers.....	5	593	3	(x)	4	3	1	...	...	3	3
RHODE ISLAND											
Total.....	1,096	(x)	651	416,921	1,809	648	430	451	280	117	124
Administrative, auxiliary units.....	7	...	1	...							
Wholesale establishments.....	1,089	(x)	650	416,921	(x)	Combined with "Petroleum bulk stations, terminals"				(x)	
Merchant wholesalers, total.....	946	356,054	569	240,710	1,390	543	348	350	149	40	57
Groceries, confectionery, meats.....	128	52,182	116	49,858	319	136	106	53	24	11	13
Groceries (general line).....	18	19,643	17	(x)	48	5	12	21	10	6	8
Confectionery.....	8	615	7	(x)	9	6	2	1	...	...	...
Meats, meat products.....	30	16,971	29	(x)	49	26	20	3	...	...	...
Other grocery, food specialties.....	72	14,953	63	13,976	213	99	72	28	14	5	5
Farm products (edible).....	61	28,549	54	24,346	191	74	46	70	1	1	2
Dairy, poultry products.....	22	9,025	21	(x)	98	45	26	27	...	1	2
Fruits, vegetables (fresh).....	39	19,524	33	(x)	93	29	20	43	1	...	...
Beer, wines, distilled spirits.....	34	28,240	31	25,996	123	8	31	41	43	1	4
Drugs, chemicals, allied products.....	43	23,883	18	14,258	47	22	11	6	8	1	1
Tobacco and products (exc. leaf).....	30	20,295	20	12,582	37	33	4	...	...	...	...
Paper and its products.....	38	11,309	24	9,007	43	9	20	14	...	...	...
Farm products (raw materials).....	7	7,672	...	...	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	69	11,211	51	9,935	87	72	10	4	1	...	...
Electrical goods.....	34	24,067	20	13,028	31	25	6	...	...	...	...
Hardware, plumbing, heating.....	46	17,517	30	12,992	63	16	24	12	11	2	2
Hardware.....	14	6,523	9	4,884	31	9	8	3	11	...	...
Plumbing, heating equipment, supplies.....	32	10,994	21	8,108	32	7	16	9	...	2	2
Lumber, construction materials.....	28	14,587	21	10,065	73	7	5	46	15	2	3
Lumber, millwork.....	10	6,591	7	3,482	23	...	3	19	1	1	2
Other construction materials.....	18	7,996	14	6,583	50	7	2	27	14	1	1
Machinery, equipment, supplies.....	128	26,640	57	14,101	114	68	24	18	4	1	1
Commercial machines, equipment.....	26	3,578	11	2,359	33	24	6	3	...	...	...
Construction machinery, equipment.....	4	2,343	3	(x)	8	5	1	1	1	1	1
Industrial machinery, equipment, supplies..	54	11,237	21	5,135	34	14	11	6	3	...	...
Service establishment equipment, supplies..	21	4,674	15	2,169	27	18	2	7	...	...	...
Other machinery, equipment, supplies.....	23	4,808	7	(x)	12	7	4	1	...	...	...
Waste materials.....	75	18,387	56	15,865	120	12	22	53	33	16	28
Iron, steel scrap.....	10	5,799	9	(x)	40	2	5	13	20	10	15
Other scrap, waste materials.....	65	12,588	47	(x)	80	10	17	40	13	6	13
Other merchant wholesalers.....	225	71,515	71	28,677	142	61	39	33	9	5	3
Manufacturers' sales branches (with stocks), total	75	128,901	40	71,739	161	46	58	46	11	2	2
Groceries, confectionery, meats.....	19	43,872	19	43,872	85	28	27	24	6	...	...
Farm products (edible).....	5	4,556	5	4,556	49	12	18	17	2	...	...
Machinery, equipment, supplies.....	21	10,035	3	2,326	5	...	5	...	...	1	1
Other manufacturers' sales branches.....	30	70,438	13	20,985	22	6	8	5	3	1	1
Manufacturers' sales offices (without stocks)..	26	66,080	1	(x)							
Petroleum bulk stations, terminals.....	38	100,521	38	100,521							
Assemblers (mainly farm products), total.....	4	(x)	2	(x)	258	59	24	55	120	75	65
Farm products (edible).....	2	(x)	2	(x)							
Farm products (raw materials).....	1	(x)	...	...	...	...	...	...	...	...	...
Other assemblers.....	1	(x)	...	...	...	...	...	...	...	...	...
SOUTH CAROLINA											
Total.....	1,460	781,033	1,139	599,441	3,618	1,249	1,418	841	110	379	381
Administrative, auxiliary units.....	11	3,076	4	2,411	24	6	1	17	...	1	1
Wholesale establishments.....	1,449	777,957	1,135	597,030	3,594	1,243	1,417	824	110	378	380
Merchant wholesalers, total.....	896	467,203	674	387,041	2,208	899	777	464	68	225	224
Groceries, confectionery, meats.....	178	117,520	170	114,508	655	226	228	174	27	101	95
Groceries (general line).....	78	94,241	77	(x)	347	66	146	116	19	87	82
Confectionery.....	42	6,225	41	(x)	122	98	20	3	1	...	...
Meats, meat products.....	10	3,963	9	(x)	36	22	13	1	...	...	...
Other grocery, food specialties.....	48	13,091	43	10,383	150	40	49	54	7	14	13
Farm products (edible).....	78	34,765	72	(x)	432	158	173	82	19	68	70
Dairy, poultry products.....	25	10,903	24	(x)	204	94	83	22	5	19	19
Fruits, vegetables (fresh).....	53	23,862	48	23,713	228	64	90	60	14	49	51
Beer, wines, distilled spirits.....	50	49,879	49	(x)	212	56	91	63	2	9	9
Drugs, chemicals, allied products.....	20	13,697	11	10,400	19	9	6	4	...	1	1
Tobacco and products (exc. leaf).....	33	14,734	32	(x)	85	66	16	3	...	...	...
Paper and its products.....	17	6,000	15	(x)	19	10	8	1	...	...	...
Farm products (raw materials).....	24	35,406	11	14,579	18	...	...	7	...	6	6
Automotive equipment, tires and tubes.....	104	15,951	69	12,927	146	110	31	4	1	...	...
Electrical goods.....	36	25,887	23	22,511	33	22	11	...	...	...	...

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
SOUTH CAROLINA--Continued											
Merchant wholesalers--Continued											
Hardware, plumbing, heating.....	41	37,953	34	37,372	91	25	21	38	7	8	8
Hardware.....	22	26,381	18	26,102	57	15	10	25	7	7	8
Plumbing, heating equipment, supplies.....	19	11,572	16	11,270	34	10	11	13	...	1	...
Lumber, construction materials.....	39	22,129	24	10,662	92	19	47	25	1	7	10
Lumber, millwork.....	22	16,011	10	4,823	39	8	21	9	1	6	9
Other construction materials.....	17	6,118	14	5,840	53	11	26	16	...	1	1
Machinery, equipment, supplies.....	118	38,991	70	32,013	169	103	41	20	5	12	12
Commercial machines, equipment.....	34	5,400	21	3,843	42	29	6	7	...	...	...
Construction machinery, equipment.....	6	6,147	4	(x)	17	15	2	...	...	3	3
Industrial machinery, equipment, supplies...	26	20,565	22	18,521	75	33	27	12	3	9	9
Service establishment equipment, supplies...	22	2,129	10	(x)	15	12	3	...	...	...	...
Other machinery, equipment, supplies.....	30	4,750	13	2,793	20	14	3	1	2	...	...
Waste materials.....	33	9,309	29	8,984	90	15	46	25	4	4	4
Iron, steel scrap.....	12	2,911	11	(x)	39	6	21	11	1	3	3
Other scrap, waste materials.....	21	6,398	18	(x)	51	9	25	14	3	1	1
Other merchant wholesalers.....	12	44,982	65	18,811	147	77	50	18	2	9	9
Manufacturers' sales branches(with stocks), total	93	76,344	57	(x)	223	59	113	46	5	6	6
Groceries, confectionery, meats.....	32	41,779	30	(x)	131	30	70	28	3	3	3
Farm products (edible).....	9	(x)	9	(x)	54	15	21	18	...	...	...
Machinery, equipment, supplies.....	27	15,868	2	(x)	38	14	22	...	2	3	3
Other manufacturers' sales branches.....	25	(x)	16	(x)	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	20	35,606	1	(x)	1,052	264	478	282	28	126	127
Petroleum bulk stations, terminals.....	340	126,102	340	126,102	...	...	...	...	...	...	...
Assemblers (mainly farm products), total.....	100	72,702	63	30,152	111	21	49	32	9	21	23
Farm products (edible).....	3	492	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	91	71,191	57	29,133	101	19	42	31	9	19	21
Other assemblers.....	6	1,019	6	1,019	10	2	7	1	...	2	2
SOUTH DAKOTA											
Total.....	1,779	612,456	1,107	343,381	2,074	593	1,111	354	16	134	144
Administrative, auxiliary units.....	7	...	2	...	...	Combined with "Manufacturers' sales offices (without stocks)"					
Wholesale establishments.....	1,772	612,456	1,105	343,381	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	349	176,063	243	132,418	681	273	252	149	7	71	78
Groceries, confectionery, meats.....	46	40,862	39	38,182	150	25	78	47	...	32	34
Groceries (general line).....	27	37,936	24	35,436	103	9	53	41	...	32	34
Confectionery.....	8	1,980	7	(x)	19	11	7	1	...	...	...
Meats, meat products.....	1	(x)	1	(x)	28	5	18	5	...	...	...
Other grocery, food specialties.....	10	(x)	7	694	...	...	...	...	...	...	...
Farm products (edible).....	33	8,021	31	(x)	114	76	23	15	...	4	4
Dairy, poultry products.....	25	5,054	24	(x)	93	72	16	5	...	...	...
Fruits, vegetables (fresh).....	8	2,967	7	(x)	21	4	7	10	...	4	4
Beer, wines, distilled spirits.....	49	19,582	44	18,350	126	35	50	36	5	14	14
Drugs, chemicals, allied products.....	10	5,382	9	(x)	21	12	6	3	...	...	...
Tobacco and products (exc. leaf).....	8	3,304	6	(x)	15	9	6	...	...	...	...
Paper and its products.....	3	(x)	1	(x)	...	...	...	...	...	...	...
Farm products (raw materials).....	3	408	1	(x)	...	Combined with "Other merchant wholesalers"					
Automotive equipment, tires and tubes.....	48	15,935	27	13,836	46	30	14	2	...	1	1
Electrical goods.....	17	16,616	6	3,744	16	7	4	1	...	...	...
Hardware, plumbing, heating.....	13	9,625	9	6,830	25	11	5	9	...	3	4
Hardware.....	4	4,343	1	(x)	...	...	...	...	...	...	...
Plumbing, heating equipment, supplies.....	9	5,282	8	(x)	25	11	5	9	...	3	4
Lumber, construction materials.....	9	6,050	8	(x)	31	6	10	15	...	...	...
Lumber, millwork.....	3	4,864	2	(x)	31	6	10	15	...	...	...
Other construction materials.....	6	1,186	6	1,186	...	...	...	...	...	...	...
Machinery, equipment, supplies.....	36	18,724	14	8,410	31	16	8	6	1	...	...
Commercial machines, equipment.....	5	1,575	3	(x)	7	6	1	...	...	...	...
Construction machinery, equipment.....	6	6,912	3	4,480	8	5	2	1	...	...	...
Industrial machinery, equipment, supplies...	7	1,695	3	(x)	8	1	2	5	...	...	...
Service establishment equipment, supplies...	3	(x)	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	15	(x)	5	1,904	8	4	3	...	1	...	...
Waste materials.....	29	4,699	25	4,610	59	17	32	10	...	9	12
Iron, steel scrap.....	15	1,282	13	(x)	26	8	11	7	...	6	5
Other scrap, waste materials.....	14	3,417	12	(x)	33	9	21	3	...	3	7
Other merchant wholesalers.....	45	(x)	23	16,227	51	29	16	5	1	8	9
Manufacturers' sales branches(with stocks), total	35	35,684	16	(x)	43	25	16	2	...	...	...
Groceries, confectionery, meats.....	9	(x)	6	5,411	11	3	7	1	...	...	...
Farm products (edible).....	1	(x)	1	(x)	...	Combined with "Other manufacturers' sales branches"					
Machinery, equipment, supplies.....	14	23,384	5	18,057	15	12	3	...	...	...	...
Other manufacturers' sales branches.....	11	6,232	4	(x)	17	10	6	1	...	...	...
Manufacturers' sales offices (without stocks)...	3	3,562	1	(x)	18	15	2	1	...	...	...
Petroleum bulk stations, terminals.....	617	72,563	617	72,563	947	113	701	126	7	42	42
Assemblers (mainly farm products), total.....	768	324,584	228	111,814	385	167	140	76	2	21	24
Farm products (edible).....	178	25,099	91	(x)	179	87	62	29	1	4	7
Farm products (raw materials).....	587	298,716	135	92,743	206	80	78	47	1	17	17
Other assemblers.....	3	769	2	(x)	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Under 1½ tons	1½ tons	Over 1½ tons under 5 tons			5 tons and over
TENNESSEE											
Total.....	3,125	2,758,551	1,959	1,475,417	6,396	2,578	2,440	1,256	122	533	592
Administrative, auxiliary units.....	28	17,430	0	10,885	27	26	1	...	...	...	...
Wholesale establishments.....	3,097	2,741,121	1,959	1,464,532	6,369	2,552	2,439	1,256	122	533	592
Merchant wholesalers, total.....	2,002	1,798,886	1,318	1,004,989	4,584	2,075	1,606	799	104	348	401
Groceries, confectionery, meats.....	248	251,342	222	(x)	991	341	392	251	7	159	188
Groceries (general line).....	102	181,503	101	(x)	621	94	287	237	3	131	164
Confectionery.....	51	10,189	41	8,073	142	127	13	...	1	3	2
Meats, meat products.....	31	7,383	28	7,172	52	39	11	2	...	4	...
Other grocery, food specialties.....	64	52,267	52	19,994	177	81	81	12	3	21	22
Farm products (edible).....	243	94,896	215	89,435	1,317	649	484	170	14	82	79
Dairy, poultry products.....	114	51,673	106	50,249	899	536	301	59	3	3	2
Fruits, vegetables (fresh).....	129	43,223	109	39,186	418	113	183	111	11	79	77
Beer, wines, distilled spirits.....	76	57,242	75	(x)	247	60	114	70	3	11	13
Drugs, chemicals, allied products.....	54	32,708	28	29,350	64	47	9	8	...	1	2
Tobacco and products (exc. leaf).....	28	31,354	25	25,927	86	82	4	...	...	...	...
Paper and its products.....	36	26,813	28	26,345	76	16	47	13	...	2	3
Farm products (raw materials).....	92	666,316	11	89,473	32	9	5	5	...	1	1
Automotive equipment, tires and tubes.....	222	50,169	149	40,204	287	224	56	7	...	4	4
Electrical goods.....	98	97,244	66	84,038	124	84	32	8	...	1	1
Hardware, plumbing, heating.....	59	90,226	48	87,508	149	47	63	37	2	12	16
Hardware.....	27	70,353	22	68,411	92	27	40	23	2	8	12
Plumbing, heating equipment, supplies.....	32	19,873	26	19,097	57	20	23	14	...	4	4
Lumber, construction materials.....	87	43,198	54	31,656	336	60	110	97	69	22	24
Lumber, millwork.....	60	25,740	31	15,081	79	20	42	17	...	15	17
Other construction materials.....	27	17,458	23	16,575	257	40	68	80	69	7	7
Machinery, equipment, supplies.....	318	114,462	185	91,726	369	233	91	40	5	17	23
Commercial machines, equipment.....	86	14,817	49	10,899	87	72	1	...	...	2	2
Construction machinery, equipment.....	23	22,494	20	19,893	72	37	8	25	2	8	13
Industrial machinery, equipment, supplies.....	76	40,205	58	37,476	137	74	47	13	3	6	7
Service establishment equipment, supplies.....	63	11,311	36	8,416	41	32	9	...	...	...	...
Other machinery, equipment, supplies.....	70	25,635	22	15,032	32	18	13	1	...	1	1
Waste materials.....	63	38,691	47	32,336	130	23	83	24	...	17	27
Iron, steel scrap.....	37	32,018	33	26,665	82	17	46	19	...	11	20
Other scrap, waste materials.....	26	6,673	14	5,671	48	6	37	5	...	6	7
Other merchant wholesalers.....	378	204,225	165	103,010	376	200	103	69	4	19	20
Manufacturers' sales branches (with stocks), total.....	289	433,791	145	182,846	542	195	237	103	7	23	26
Groceries, confectionery, meats.....	63	140,512	50	7,990	274	93	137	39	5	4	4
Farm products (edible).....	11	12,809	11	12,809	80	29	19	32	...	6	2
Machinery, equipment, supplies.....	95	71,688	24	31,646	46	25	20	...	1	2	2
Other manufacturers' sales branches.....	120	208,782	60	61,401	142	48	61	32	1	11	14
Manufacturers' sales offices (without stocks).....	85	207,431	3	68,683	12	10	1	...	...	...	...
Petroleum bulk stations, terminals.....	344	172,752	344	172,752	965	195	476	285	9	136	135
Assemblers (mainly farm products), total.....	377	128,261	143	35,262	266	77	119	68	2	26	30
Farm products (edible).....	92	18,624	53	(x)	105	35	41	29	...	17	18
Farm products (raw materials).....	278	108,911	84	23,542	148	36	76	34	2	9	12
Other assemblers.....	7	726	6	(x)	13	6	2	5	...	...	...
TEXAS											
Total.....	10,637	(x)	7,104	4,048,883	21,193	8,656	8,279	3,900	358	2,095	2,247
Administrative, auxiliary units.....	65	(x)	6	...	9	4	5	...	...	3	1
Wholesale establishments.....	10,572	7,020,149	7,098	4,048,883	21,184	8,652	8,274	3,900	358	2,092	2,246
Merchant wholesalers, total.....	6,175	3,867,788	4,139	2,640,088	13,370	6,327	4,432	2,380	231	1,275	1,398
Groceries, confectionery, meats.....	684	569,436	609	530,668	2,582	1,021	937	497	127	414	458
Groceries (general line).....	279	443,163	267	419,379	1,295	155	618	396	126	397	439
Confectionery.....	75	20,340	65	19,216	350	316	32	2	...	1	1
Meats, meat products.....	112	39,177	96	36,240	250	187	51	1	...	1	1
Other grocery, food specialties.....	218	66,756	181	55,833	687	363	236	88	...	15	17
Farm products (edible).....	515	265,804	477	247,459	3,164	1,409	1,178	549	28	182	193
Dairy, poultry products.....	261	140,186	249	138,806	2,165	1,085	774	290	16	49	54
Fruits, vegetables (fresh).....	254	125,618	228	108,653	999	324	404	259	12	133	139
Beer, wines, distilled spirits.....	332	182,375	322	179,651	1,044	286	503	248	7	34	32
Drugs, chemicals, allied products.....	221	92,537	134	73,414	309	193	79	35	2	2	2
Tobacco and products (exc. leaf).....	145	110,692	137	105,599	547	387	122	38	...	3	3
Paper and its products.....	120	67,509	72	43,958	153	57	80	16	...	...	...
Farm products (raw materials).....	137	803,652	32	216,363	84	17	44	21	2	36	34
Automotive equipment, tires and tubes.....	798	154,686	487	118,443	889	679	164	43	3	16	20
Electrical goods.....	242	198,236	141	140,714	242	196	42	4	...	5	4
Hardware, plumbing, heating.....	266	218,713	180	191,037	469	236	171	59	3	76	84
Hardware.....	95	123,602	71	113,833	187	82	77	27	1	61	65
Plumbing, heating equipment, supplies.....	171	95,111	109	77,204	282	154	94	32	2	15	19
Lumber, construction materials.....	249	139,742	199	111,616	839	168	277	386	11	118	149
Lumber, millwork.....	152	101,536	114	79,016	330	54	181	91	4	99	130
Other construction materials.....	97	38,212	85	32,600	509	114	93	295	7	19	19
Machinery, equipment, supplies.....	1,313	574,184	689	378,614	1,447	980	282	167	18	118	124
Commercial machines, equipment.....	257	47,872	123	32,360	252	203	36	7	6	5	3
Construction machinery, equipment.....	68	61,765	53	49,372	139	116	17	6	...	13	10
Industrial machinery, equipment, supplies.....	620	386,306	337	250,328	786	455	173	146	12	88	100
Service establishment equipment, supplies.....	201	32,011	112	20,635	178	144	31	3	...	2	3
Other machinery, equipment, supplies.....	167	44,230	64	25,919	92	62	5	...	...	10	8
Waste materials.....	194	74,738	164	63,550	447	116	219	105	7	82	88
Iron, steel scrap.....	120	58,195	104	47,258	272	73	124	68	7	67	70
Other scrap, waste materials.....	74	16,543	60	16,292	175	43	95	37	...	15	18
Other merchant wholesalers.....	959	415,478	496	239,002	1,154	582	337	212	23	189	207

See footnotes at end of table.

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
TEXAS--Continued											
Manufacturers' sales branches (with stocks), total	894	1,172,903	385	542,691	1,456	606	551	269	30	110	116
Groceries, confectionery, meats.....	150	306,694	113	191,166	709	274	322	96	17	16	16
Farm products (edible).....	21	35,877	19	(x)	100	18	17	65	...	2	2
Machinery, equipment, supplies.....	360	295,884	108	(x)	303	162	95	45	1	20	26
Other manufacturers' sales branches.....	363	534,448	145	173,943	344	152	117	63	12	72	72
Manufacturers' sales offices (without stocks)...	342	834,071	18	84,694	52	39	10	3	...	14	16
Petroleum bulk stations, terminals.....	2,073	509,621	2,073	509,621	5,308	1,437	2,835	1,037	79	583	607
Assemblers (mainly farm products), total.....	1,088	635,766	483	271,789	998	343	446	191	18	108	107
Farm products (edible).....	357	131,636	207	87,769	488	189	216	78	5	22	23
Farm products (raw materials).....	660	474,237	231	162,033	401	114	175	101	11	76	74
Other assemblers.....	71	29,893	45	21,987	109	40	55	12	2	10	10
UTAH											
Total.....	1,037	579,889	701	396,842	1,968	883	735	289	61	130	135
Administrative, auxiliary units.....	8	...	1	...							
Wholesale establishments.....	1,029	579,889	700	396,842	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Merchant wholesalers, total.....	670	306,690	455	252,986	1,331	729	411	158	33	70	36
Groceries, confectionery, meats.....	63	33,225	52	30,598	135	66	38	29	2	12	14
Groceries (general line).....	16	24,186	13	22,629	42	3	22	16	1	11	13
Confectionery.....	15	2,000	10	1,446	23	18	2	3	...	...	...
Meats, meat products.....	9	3,939	8	(x)	19	16	2	1	...	...	...
Other grocery, food specialties.....	23	3,100	21	(x)	51	29	12	9	1	1	1
Farm products (edible).....	68	40,390	65	37,585	394	22	131	43	4	26	20
Dairy, poultry products.....	28	22,872	27	(x)	260	169	72	19	...	4	6
Fruits, vegetables (fresh).....	40	17,518	38	(x)	130	53	49	24	4	22	23
Beer, wines, distilled spirits.....	25	5,522	25	5,522	77	21	37	16	3	5	5
Drugs, chemicals, allied products.....	28	12,361	19	11,797	38	30	6	...	...	...	...
Tobacco and products (exc. leaf).....	9	6,704	8	(x)	27	16	11	...	...	...	...
Paper and its products.....	13	5,027	9	4,768	11	8	3	...	...	...	...
Farm products (raw materials).....	7	4,580	7	4,580	20	10	8	2	...	...	...
Automotive equipment, tires and tubes.....	97	15,123	68	13,503	131	102	23	6	...	6	9
Electrical goods.....	39	31,641	21	23,315	37	30	6	1	...	3	2
Hardware, plumbing, heating.....	28	32,858	18	30,815	70	45	18	7	...	...	...
Hardware.....	7	21,674	5	(x)	26	12	12	2	...	...	...
Plumbing, heating equipment, supplies.....	21	11,184	13	(x)	44	33	6	5	...	...	...
Lumber, construction materials.....	27	15,621	20	15,168	87	14	39	17	17	5	9
Lumber, millwork.....	16	16,815	12	13,110	45	10	18	6	1	3	4
Other construction materials.....	11	2,806	8	2,058	42	4	11	11	16	2	2
Machinery, equipment, supplies.....	130	43,679	67	36,218	145	96	42	7	...	2	3
Commercial machines, equipment.....	30	4,069	10	(x)	13	11	2	...	...	...	...
Construction machinery, equipment.....	7	4,857	6	(x)	12	6	3	...	...	...	...
Industrial machinery, equipment, supplies.....	34	17,798	22	16,409	77	45	26	6	...	1	2
Service establishment equipment, supplies.....	29	4,739	16	3,562	24	16	8	...	...	...	...
Other machinery, equipment, supplies.....	30	12,306	13	9,642	19	15	3	1	...	1	1
Waste materials.....	17	3,344	16	(x)	43	8	25	9	1	3	3
Iron, steel scrap.....	6	1,086	6	1,086	19	4	12	3	...	...	...
Other scrap, waste materials.....	11	1,958	10	(x)	24	4	13	6	1	3	3
Other merchant wholesalers.....	119	52,975	60	30,097	126	61	34	21	4	17	19
Manufacturers' sales branches (with stocks), total	108	132,612	41	62,368	132	44	50	31	8	...	...
Groceries, confectionery, meats.....	23	33,260	13	11,754	42	11	15	12	4	...	...
Farm products (edible).....	1	(x)	1	(x)							
Machinery, equipment, supplies.....	44	31,297	7	14,377	19	7	9	2	1	...	...
Other manufacturers' sales branches.....	40	(x)	20	(x)	71	26	26	16	3	...	...
Manufacturers' sales offices (without stocks)...	26	35,062	1	(x)							
Petroleum bulk stations, terminals.....	180	46,720	180	46,720	414	83	234	74	18	45	39
Assemblers (mainly farm products), total.....	45	58,265	23	(x)	91	27	25	27	2	6	7
Farm products (edible).....	22	(x)	17	(x)	69	24	21	24	...	4	5
Farm products (raw materials).....	22	36,112	6	12,995	22	3	14	3	2	2	2
Other assemblers.....	1	(x)	...	...	...	...	...	...	...	...	...
VERMONT											
Total.....	384	161,342	289	132,784	749	249	248	237	65	58	57
Administrative, auxiliary units.....	4	...	...	...				
Wholesale establishments.....	380	161,342	289	132,784	745	249	248	237	65	58	57
Merchant wholesalers, total.....	239	80,901	174	72,313	439	169	143	116	11	31	27
Groceries, confectionery, meats.....	33	14,419	32	14,121	75	20	39	14	2	5	5
Groceries (general line).....	9	11,538	9	11,538	42	5	24	11	2	5	5
Confectionery.....	9	1,044	8	(x)	9	4	5	...	...	...	...
Meats, meat products.....	3	806	2	(x)	24	11	10	3	...	...	...
Other grocery, food specialties.....	12	1,031	11	(x)							
Farm products (edible).....	25	10,673	22	8,453	75	31	16	27	1	20	19
Dairy, poultry products.....	11	3,322	8	1,602	25	15	4	5	1	...	...
Fruits, vegetables (fresh).....	14	7,351	14	7,351	50	16	12	22	...	20	19
Beer, wines, distilled spirits.....	17	3,930	17	3,930	64	14	32	26	2	...	2
Drugs, chemicals, allied products.....	5	(x)	4	(x)	4	2	2	...	...	...	...
Tobacco and products (exc. leaf).....	6	5,822	4	(x)	11	5	4	...	...	...	...
Paper and its products.....	10	3,321	8	(x)	16	2	7	7	...	...	...
Farm products (raw materials).....	2	(x)	1	(x)							
Automotive equipment, tires and tubes.....	28	6,223	19	5,102	41	31	6	4	...	...	...
Electrical goods.....	7	2,344	...	...	...	...	...	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons			5 tons and over
VERMONT--Continued										
Merchant wholesalers--Continued										
Hardware, plumbing, heating.....	11	10,273	11	10,273	28	10	11	7	...	...
Hardware.....	5	5,831	5	5,831	17	6	5	6	...	...
Plumbing, heating equipment, supplies.....	6	4,442	6	4,442	11	4	6	1	...	...
Lumber, construction materials.....	9	1,715	6	590	17	2	5	9	1	...
Lumber, millwork.....	7	(x)	4	(x)	17	2	5	9	1	...
Other construction materials.....	2	(x)	2	(x)	17	2	5	9	1	...
Machinery, equipment, supplies.....	32	4,911	14	3,724	26	16	7	3	...	1
Commercial machines, equipment.....	11	518	4	200	4	4	...	...	...	...
Construction machinery, equipment.....	6	1,864	3	1,611	11	6	3	2	...	...
Industrial machinery, equipment, supplies...	8	2,153	5	1,820	11	6	4	1	...	1
Service establishment equipment, supplies...	3	(x)	1	(x)	11	6	4	1	...	1
Other machinery, equipment, supplies.....	4	(x)	1	(x)	11	6	4	1	...	1
Waste materials.....	19	1,840	19	1,840	39	11	14	9	5	1
Iron, steel scrap.....	11	936	11	936	21	6	9	5	1	...
Other scrap, waste materials.....	8	904	8	904	18	5	5	4	4	1
Other merchant wholesalers.....	35	13,635	20	12,055	43	25	10	8	...	...
Manufacturers' sales branches (with stocks), total	32	17,495	26	16,811	72	20	38	12	2	1
Groceries, confectionery, meats.....	10	11,910	10	11,910	23	1	17	5	...	...
Farm products (edible).....	9	2,151	9	2,151	34	11	5	2	...	1
Machinery, equipment, supplies.....	8	(x)	4	(x)	9	4	3	2	...	...
Other manufacturers' sales branches.....	5	(x)	3	(x)	6	4	2	...	...	...
Manufacturers' sales offices (without stocks)...	4	1,794	...	...	...	...	...	...	...	...
Petroleum bulk stations, terminals.....	74	31,209	74	31,209	254	49	55	100	50	19
Assemblers (mainly farm products), total.....	31	29,949	15	14,451	34	11	12	9	2	7
Farm products (edible).....	19	27,513	7	12,909	17	6	4	7	...	7
Farm products (raw materials).....	12	2,436	8	1,542	17	5	8	2	...	...
Other assemblers.....	...	...	...	...	...	...	...	...	...	...
VIRGINIA										
Total.....	2,712	1,720,981	2,051	1,193,690	6,642	2,324	2,672	1,530	116	340
Administrative, auxiliary units.....	26	38,590	6	7,242	28	22	3	3	...	...
Wholesale establishments.....	2,686	1,682,391	2,045	1,186,448	6,614	2,302	2,669	1,527	116	340
Merchant wholesalers, total.....	1,753	972,535	1,349	729,511	4,360	1,808	1,637	875	40	164
Groceries, confectionery, meats.....	314	180,009	290	174,215	1,023	345	422	253	3	25
Groceries (general line).....	134	127,562	128	125,037	541	82	249	208	2	18
Confectionery.....	59	9,840	52	(x)	159	122	35	2	...	...
Meats, meat products.....	28	14,516	27	(x)	89	35	42	12	...	...
Other grocery, food specialties.....	93	28,091	83	25,432	234	106	96	31	1	7
Farm products (edible).....	170	71,533	158	65,099	877	443	286	135	13	48
Dairy, poultry products.....	83	40,542	77	37,684	563	327	169	58	9	19
Fruits, vegetables (fresh).....	87	30,991	81	27,415	314	116	117	77	4	29
Beer, wines, distilled spirits.....	111	33,426	103	30,793	407	41	237	128	1	20
Drugs, chemicals, allied products.....	39	30,707	26	21,067	39	21	13	5	...	...
Tobacco and products (exc. leaf).....	31	36,319	30	(x)	180	120	56	4	...	1
Paper and its products.....	28	19,576	24	19,044	54	16	17	21	...	3
Farm products (raw materials).....	32	90,862	16	32,535	43	4	25	14	...	7
Automotive equipment, tires and tubes.....	182	43,213	148	37,757	312	244	57	11	...	9
Electrical goods.....	73	70,036	50	55,964	95	63	29	3	...	2
Hardware, plumbing, heating.....	73	62,257	61	64,063	183	56	78	48	1	...
Hardware.....	32	33,199	26	29,762	76	21	38	17	...	...
Plumbing, heating equipment, supplies.....	41	36,058	35	34,301	107	35	40	31	1	...
Lumber, construction materials.....	90	47,828	59	23,291	222	22	88	95	17	24
Lumber, millwork.....	55	35,659	29	11,870	72	14	29	28	1	13
Other construction materials.....	35	12,169	30	11,421	150	8	59	67	16	10
Machinery, equipment, supplies.....	256	89,966	154	77,396	355	213	107	33	2	8
Commercial machines, equipment.....	60	10,658	32	6,547	62	43	17	2	...	...
Construction machinery, equipment.....	18	15,217	16	(x)	61	39	19	3	...	3
Industrial machinery, equipment, supplies...	62	34,964	41	32,094	111	50	43	17	1	...
Service establishment equipment, supplies...	50	6,160	31	(x)	45	37	8	...	...	2
Other machinery, equipment, supplies.....	66	22,967	34	19,271	76	44	20	11	1	3
Waste materials.....	76	26,106	71	(x)	237	44	116	74	3	5
Iron, steel scrap.....	41	17,288	38	14,040	136	28	58	50	...	7
Other scrap, waste materials.....	35	8,818	33	(x)	101	16	58	24	3	...
Other merchant wholesalers.....	278	163,697	159	69,268	333	176	106	51	...	13
Manufacturers' sales branches (with stocks), total	215	253,037	128	129,707	536	139	315	80	2	18
Groceries, confectionery, meats.....	70	129,062	60	87,036	316	76	206	34	...	7
Farm products (edible).....	23	10,828	20	10,386	128	29	70	29	...	5
Machinery, equipment, supplies.....	55	14,081	14	10,262	31	13	17	1	...	...
Other manufacturers' sales branches.....	67	94,000	34	22,023	61	21	16	2	...	6
Manufacturers' sales offices (without stocks)...	63	156,715	4	64,981	16	13	3	...	...	...
Petroleum bulk stations, terminals.....	410	212,000	410	212,000	1,334	249	541	491	53	140
Assemblers (mainly farm products), total.....	245	88,104	154	50,249	368	93	173	81	21	18
Farm products (edible).....	66	34,243	43	20,006	154	30	78	45	1	10
Farm products (raw materials).....	29	12,395	15	5,246	31	10	13	6	2	4
Other assemblers.....	150	41,466	96	24,997	183	53	82	30	18	4

See footnotes at end of table.

TRUCKS

7.33

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons			5 tons and over
WASHINGTON											
Total.....	3,772	2,279,816	2,110	1,289,348	7,065	2,526	2,630	1,617	292	333	365
Administrative, auxiliary units.....	39	15,330	5	3,580	50	30	8	2	10	4	10
Wholesale establishments.....	3,733	2,264,486	2,105	1,285,768	7,015	2,496	2,622	1,615	282	329	355
Merchant wholesalers, total.....	2,329	1,271,433	1,248	764,950	4,456	1,949	1,447	891	169	208	224
Groceries, confectionery, meats.....	259	199,153	186	167,502	658	283	202	144	29	75	85
Groceries (general line).....	61	122,828	44	109,861	214	28	98	113	15	74	83
Confectionery.....	24	4,116	13	2,421	42	20	22	...	...	...	...
Meats, meat products.....	59	33,189	52	32,605	151	96	28	17	10	...	...
Other grocery, food specialties.....	115	39,000	77	22,615	251	139	94	14	4	1	2
Farm products (edible).....	176	130,744	156	115,246	1,290	545	538	186	21	43	48
Dairy, poultry products.....	89	67,043	86	64,308	923	455	361	100	7	11	13
Fruits, vegetables (fresh).....	87	63,701	70	50,938	367	90	177	86	14	32	35
Beer, wines, distilled spirits.....	96	43,161	85	(x)	388	86	175	112	15	12	13
Drugs, chemicals, allied products.....	63	32,194	25	16,269	43	14	16	11	2	5	5
Tobacco and products (exc. leaf).....	40	32,921	36	31,727	140	79	50	9	2	1	1
Paper and its products.....	41	19,867	21	15,907	34	18	13	...	...	...	...
Farm products (raw materials).....	22	45,082	6	(x)	25	5	5	15	...	...	...
Automotive equipment, tires and tubes.....	272	47,150	168	33,187	255	206	34	15	...	4	2
Electrical goods.....	109	87,510	35	58,289	83	63	19	1	...	...	...
Hardware, plumbing, heating.....	103	82,075	55	63,805	135	65	42	21	7	2	2
Hardware.....	53	55,798	36	52,252	103	46	40	10	7	2	2
Plumbing, heating equipment, supplies.....	50	26,277	19	11,553	32	19	2	11	...	...	...
Lumber, construction materials.....	206	231,925	86	51,991	580	73	157	286	64	12	14
Lumber, millwork.....	148	204,597	42	28,258	112	26	32	52	2	8	7
Other construction materials.....	58	27,328	44	23,733	468	47	125	234	62	4	7
Machinery, equipment, supplies.....	442	126,463	181	82,492	379	293	58	19	9	25	25
Commercial machines, equipment.....	123	19,810	57	11,280	117	103	12	1	1	...	...
Construction machinery, equipment.....	16	15,871	8	13,069	53	46	3	3	1	6	5
Industrial machinery, equipment, supplies.....	190	45,039	59	29,453	122	85	24	11	2	10	9
Service establishment equipment, supplies.....	64	9,975	20	5,053	27	20	7	...	...	...	...
Other machinery, equipment, supplies.....	89	35,768	37	23,637	60	39	12	4	5	9	11
Waste materials.....	62	12,975	53	11,083	114	32	51	25	6	10	10
Iron, steel scrap.....	26	8,021	21	5,432	90	12	20	16	2	6	6
Other scrap, waste materials.....	36	4,954	32	5,651	64	20	31	9	4	4	4
Other merchant wholesalers.....	438	180,213	155	77,993	332	187	87	47	11	19	19
Manufacturers' sales branches (with stocks), total.....	355	367,657	102	156,092	402	116	213	62	11	8	8
Groceries, confectionery, meats.....	64	126,691	45	76,240	213	44	140	23	6	5	5
Farm products (edible).....	9	8,423	9	8,423	64	7	39	16	2	...	...
Machinery, equipment, supplies.....	116	46,204	20	14,797	49	23	18	0	2	1	1
Other manufacturers' sales branches.....	166	186,339	28	56,632	76	42	16	17	1	2	2
Manufacturers' sales offices (without stocks).....	105	155,517	2	(x)	1,822	308	833	596	85	94	98
Petroleum bulk stations, terminals.....	610	236,511	610	236,511	1,822	308	833	596	85	94	98
Assemblers (mainly farm products), total.....	334	233,368	143	(x)	335	123	129	66	17	19	25
Farm products (edible).....	170	119,842	79	67,534	201	58	86	40	17	16	23
Farm products (raw materials).....	141	108,713	48	55,733	97	43	36	13	3	3	2
Other assemblers.....	23	4,813	16	(x)	37	17	7	13	...	...	...
WEST VIRGINIA											
Total.....	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Administrative, auxiliary units.....	...	...	...	...	...	...	...	...	...	...	...
Wholesale establishments.....	1,619	885,762	1,254	676,963	4,125	1,421	1,622	1,058	24	236	226
Merchant wholesalers, total.....	1,234	578,203	970	481,878	3,234	1,200	1,235	781	18	137	136
Groceries, confectionery, meats.....	199	120,175	176	112,490	698	192	267	237	2	9	15
Groceries (general line).....	92	89,832	76	83,102	372	35	151	134	2	7	12
Confectionery.....	36	6,630	33	6,496	89	66	22	1	...	...	...
Meats, meat products.....	21	9,286	21	9,286	59	26	18	15	...	...	...
Other grocery, food specialties.....	50	14,427	46	13,606	178	65	76	37	...	2	3
Farm products (edible).....	141	44,402	134	42,651	658	243	297	117	1	40	22
Dairy, poultry products.....	53	20,219	51	(x)	365	155	178	32	...	34	16
Fruits, vegetables (fresh).....	88	24,183	83	(x)	293	88	119	85	1	6	6
Beer, wines, distilled spirits.....	105	19,865	103	(x)	374	93	167	111	3	36	38
Drugs, chemicals, allied products.....	25	12,156	17	11,266	37	14	20	3	...	...	...
Tobacco and products (exc. leaf).....	33	33,171	32	(x)	90	61	22	7	...	...	...
Paper and its products.....	13	(x)	9	3,340	16	4	11	1	...	...	...
Farm products (raw materials).....	2	(x)	2	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes.....	142	23,969	109	21,550	218	159	47	12	...	1	1
Electrical goods.....	51	36,866	19	27,484	44	26	15	3	...	...	...
Hardware, plumbing, heating.....	46	52,704	43	51,183	138	37	54	47	...	2	1
Hardware.....	33	46,841	32	(x)	115	22	48	45	...	2	1
Plumbing, heating equipment, supplies.....	13	5,863	11	(x)	23	15	6	2	...	...	...
Lumber, construction materials.....	48	22,816	33	13,825	184	24	68	83	9	7	5
Lumber, millwork.....	29	17,330	17	9,082	58	13	21	24	...	6	3
Other construction materials.....	19	5,486	16	4,743	126	11	47	59	9	1	2
Machinery, equipment, supplies.....	172	80,899	164	69,092	278	175	59	44	...	7	17
Commercial machines, equipment.....	43	6,049	29	4,997	62	45	15	2	...	...	...
Construction machinery, equipment.....	10	12,210	6	10,953	41	34	4	3	...	...	...
Industrial machinery, equipment, supplies.....	75	54,036	44	47,599	135	66	31	38	...	7	17
Service establishment equipment, supplies.....	25	4,163	17	2,906	29	21	8	...	...	...	...
Other machinery, equipment, supplies.....	19	4,441	8	2,637	11	9	1	1	...	...	...
Waste materials.....	56	12,300	54	(x)	153	21	75	54	3	26	25
Iron, steel scrap.....	29	7,406	28	(x)	85	10	41	32	2	25	23
Other scrap, waste materials.....	27	4,894	26	(x)	68	11	34	22	1	1	2
Other merchant wholesalers.....	201	111,150	135	71,622	346	151	133	62	...	9	12

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 7C.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over		
WEST VIRGINIA--Continued											
Manufacturers' sales branches (with stocks), total	144	155,770	41	92,795	343	105	155	80	3	6	5
Groceries, confectionery, meats	51	69,445	49	(x)	192	63	98	31	...	...	...
Farm products (edible)	24	10,692	15	5,527	76	25	21	30	...	3	3
Machinery, equipment, supplies	46	34,564	19	(x)	33	5	26	6	2	1	1
Other manufacturers' sales branches	23	41,069	17	32,375	42	12	16	13	1	2	1
Manufacturers' sales offices (without stocks)	34	48,399	4	1,851	13	10	1	1	1	...	...
Petroleum bulk stations, terminals	175	91,921	175	91,921	490	97	204	187	2	91	82
Assemblers (mainly farm products), total	32	11,469	14	8,518	45	9	27	9	...	2	3
Farm products (edible)	22	8,311	11	6,467	35	6	21	8	...	2	3
Farm products (raw materials)	10	3,158	4	2,051	10	3	6	1	...	...	...
Other assemblers	...	...	...	...	...	...	...	...	...	...	...
WISCONSIN											
Total	4,787	2,538,642	3,358	1,523,080	9,035	2,713	3,875	2,053	394	529	587
Administrative, auxiliary units	34	...	5	...	59	15	30	11	2	...	...
Wholesale establishments	4,753	2,538,642	3,353	1,523,080	8,977	2,698	3,845	2,042	392	529	587
Merchant wholesalers, total	2,788	1,411,050	1,748	989,162	5,256	1,977	1,771	1,221	297	383	439
Groceries, confectionery, meats	297	160,391	234	138,923	657	270	225	139	23	88	90
Groceries (general line)	68	103,014	50	87,723	198	21	59	77	21	86	88
Confectionery	38	5,186	28	4,440	51	33	17	1	...	...	...
Meats, meat products	48	25,253	63	24,447	152	95	43	12	2	1	1
Other grocery, food specialties	123	26,938	93	22,113	256	122	106	29	...	...	...
Farm products (edible)	272	193,446	242	169,172	1,253	411	427	327	28	94	95
Dairy, poultry products	180	137,905	159	116,664	953	328	358	239	28	42	51
Fruits, vegetables (fresh)	92	55,541	83	52,508	300	83	159	39	...	52	44
Beer, wines, distilled spirits	335	117,967	317	107,824	865	231	383	225	26	44	47
Drugs, chemicals, allied products	75	28,411	31	16,574	58	36	19	3	...	1	1
Tobacco and products (exc. leaf)	69	51,442	62	46,712	182	138	39	7	1	1	1
Paper and its products	79	32,789	35	20,248	57	19	26	12	...	1	1
Farm products (raw materials)	31	152,415	19	47,212	20	4	10	4	2	2	2
Automotive equipment, tires and tubes	246	41,460	159	30,303	267	211	44	12	...	3	3
Electrical goods	99	74,564	38	37,535	76	51	21	4	...	...	...
Hardware, plumbing, heating	101	80,567	54	59,327	124	55	51	17	1	4	7
Hardware	28	47,692	11	30,401	41	17	19	5	...	...	...
Plumbing, heating equipment, supplies	73	32,855	43	28,926	83	38	32	12	1	4	7
Lumber, construction materials	117	61,132	73	40,244	266	55	74	149	88	28	41
Lumber, millwork	44	33,890	22	20,395	70	14	20	31	5	24	32
Other construction materials	73	27,242	51	19,849	296	41	54	118	83	4	9
Machinery, equipment, supplies	460	127,590	188	86,621	366	249	71	44	2	11	21
Commercial machines, equipment	124	15,530	61	11,173	112	97	11	4	...	2	4
Construction machinery, equipment	24	20,816	11	18,106	47	38	4	4	...	4	10
Industrial machinery, equipment, supplies	147	42,963	62	28,941	123	51	39	32	1	4	5
Service establishment equipment, supplies	78	12,703	27	4,993	44	35	6	3	...	...	...
Other machinery, equipment supplies	87	35,578	26	25,159	40	28	11	1	...	1	2
Waste materials	213	62,790	185	53,702	451	70	246	120	15	45	62
Iron, steel scrap	107	36,417	95	29,071	237	33	125	70	9	19	34
Other scrap, waste materials	106	26,373	90	24,631	214	37	121	50	6	26	28
Other merchant wholesalers	400	226,106	170	134,165	514	177	78	158	101	61	68
Manufacturers' sales branches (with stocks), total	291	358,015	137	187,303	567	278	193	90	6	12	11
Groceries, confectionery, meats	84	78,944	67	(x)	265	143	96	26	...	2	2
Farm products (edible)	17	21,016	15	(x)	141	63	51	27	...	3	3
Machinery, equipment, supplies	87	65,134	16	51,564	67	34	31	2	...	...	...
Other manufacturers' sales branches	103	133,921	39	78,970	94	38	39	11	6	7	6
Manufacturers' sales offices (without stocks)	121	344,662	4	7,429	16	11	5	...	...	...	...
Petroleum bulk stations, terminal	1,225	263,389	1,225	263,389	2,748	329	1,711	623	85	102	99
Assemblers (mainly farm products), total	322	161,526	189	75,906	340	103	165	108	14	32	38
Farm products (edible)	150	93,225	78	43,124	162	43	73	32	4	8	9
Farm products (raw materials)	168	66,323	102	(x)	211	52	83	71	5	22	27
Other assemblers	10	1,978	9	(x)	17	8	4	5	...	2	2
WYOMING											
Total	457	141,736	345	104,469	699	255	293	148	3	59	59
Administrative, auxiliary units	...	...	...	...	...	...	...	...	3	...	...
Wholesale establishments	457	141,736	345	104,469	699	255	293	148	3	59	59
Merchant wholesalers, total	212	83,167	138	56,458	344	171	78	74	2	28	31
Groceries, confectionery, meat	13	13,582	17	(x)	42	12	15	20	1	7	5
Groceries (general line)	13	11,799	12	(x)	40	8	13	18	1	7	7
Confectionery	1	(x)	1	(x)	...	...	...	...	...	...	...
Meats, meat products	...	...	...	...	...	...	...	...	...	...	...
Other grocery, food specialties	4	(x)	4	(x)	8	4	2	2	...	...	...
Farm products (edible)	35	7,503	31	7,153	85	47	14	12	...	6	7
Dairy, poultry products	25	3,773	22	(x)	61	48	7	6	...	...	...
Fruits, vegetables (fresh)	13	3,730	9	(x)	24	1	7	16	...	6	7
Beer, wines, distilled spirits	21	1,552	18	2,121	42	19	10	7	...	3	3
Drugs, chemicals, allied products	2	(x)	1	(x)	...	...	...	...	...	...	...
Tobacco and products (exc. leaf)	11	1,447	6	(x)	12	12	5	1	...	1	1
Paper and its products	4	(x)	1	(x)	...	...	...	...	...	...	...
Farm products (raw materials)	4	(x)	1	(x)	...	...	...	...	...	...	...
Automotive equipment, tires and tubes	4	6,742	21	6,742	27	25	2	...	...	...	...
Electrical goods	6	1,127	2	(x)	...	...	...	...	...	...	...

See footnote at end of table.

TRUCKS

7.35

Table 7C.—WHOLESALE TRADE¹—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948—STATE, BY TYPE OF OPERATION, BY KIND OF BUSINESS—Continued

[Administrative offices and auxiliary units included]

State, type of operation, and kind of business	All establishments ¹		Establishments operating trucks, truck-tractors, or trailers							
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
					Total	Manufacturers' rated capacity				
					Under 1½ tons	1½ tons	Over 1½ under 5 tons	5 tons and over		
WYOMING--Continued										
Merchant wholesalers--Continued										
Hardware, plumbing, heating.....	5	1,283	1	(x)						
Hardware.....	2	(x)	1	(x)						
Plumbing, heating equipment, supplies.....	3	(x)	...	...				
Lumber, construction materials.....	2	(x)	1	(x)						
Lumber, millwork.....	1	(x)	...	...				
Other construction materials.....	1	(x)	1	(x)						
Machinery, equipment, supplies.....	42	29,268	17	17,258	24	23	3	8	1	9
Commercial machines, equipment.....	8	731	3	399						
Construction machinery, equipment.....	6	4,142	4	(x)	11	8	3	...	...	...
Industrial machinery, equipment, supplies...	25	24,395	8	14,041	18	10	...	8	...	9
Service establishment equipment, supplies...	...	...	...	...	...	...	...	...	...	...
Other machinery, equipment, supplies.....	4	298	2	(x)	5	5	...	...	...	...
Waste materials.....	14	1,316	11	1,092	34	8	16	9	1	...
Iron, steel scrap.....	7	368	6	(x)	16	5	7	4	...	...
Other scrap, waste materials.....	7	948	5	(x)	18	3	9	5	1	...
Other merchant wholesalers.....	11	4,667	7	4,220	42	28	7	7	...	2
Manufacturers' sales branches (with stocks), total	23	13,677	10	9,506	24	15	7	7	...	...
Groceries, confectionery, meats.....	5	1,065	2	(x)	9	4	...	1	...	...
Farm products (edible).....	1	(x)	1	(x)						
Machinery, equipment, supplies.....	15	11,233	7	8,368	20	11	3	6	...	...
Other manufacturers' sales branches.....	2	(x)	...	...	...	...	...	...	...	...
Manufacturers' sales offices (without stocks)...	6	985	2	(x)						
Petroleum bulk stations, terminals.....	180	29,138	180	29,138	314	47	201	65	1	28
Assemblers (mainly farm products), total.....	36	14,769	15	(x)	26	17	7	2	...	3
Farm products (edible).....	3	(x)	2	(x)						
Farm products (raw materials).....	32	13,007	12	6,724	26	17	7	2	...	3
Other assemblers.....	1	(x)	1	(x)						

x Withheld to avoid disclosure.

¹ Data for agents and brokers are not included in this table.

MISCELLANEOUS

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WHOLESALE TRADE—GENERAL STATISTICS

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
United States, total.....	243,366	188,688,801	n.a.	7,990,713	163,490	2,382,789	153,223,967	10,167,005
Cities of 500,000 or more.....	88,870	96,649,201	n.a.	3,219,702	59,723	1,001,481	73,841,637	n.a.
Cities of 250,000 to 499,999.....	20,116	22,423,306	n.a.	959,015	12,233	280,182	18,344,604	n.a.
Cities of 100,000 to 249,999.....	22,545	18,160,371	n.a.	930,688	12,766	286,934	17,883,530	n.a.
Cities of 50,000 to 99,999.....	15,303	10,293,532	n.a.	531,501	9,335	171,304	10,278,964	n.a.
Cities of 25,000 to 49,999.....	14,491	8,257,671	n.a.	440,418	9,059	146,750	8,458,405	n.a.
Cities of 10,000 to 24,999.....	17,684	8,041,189	n.a.	390,063	12,335	145,379	7,570,095	n.a.
Cities of 5,000 to 9,999.....	12,381	4,536,442	n.a.	188,582	9,500	79,745	3,772,125	n.a.
Cities of 2,500 to 4,999.....	10,178	3,439,857	n.a.	135,554	7,449	58,526	2,756,556	n.a.
Remainder of United States.....	41,838	15,787,236	n.a.	445,190	30,290	214,488	10,298,051	n.a.
Merchant wholesalers, total.....	146,518	79,766,589	11.6	5,064,381	106,823	1,507,990	95,651,971	7,206,834
Cities of 500,000 or more.....	61,769	29,483,303	11.2	2,400,085	45,824	631,515	44,733,642	3,342,452
Cities of 250,000 to 499,999.....	13,031	4,900,112	11.2	618,100	9,082	280,528	11,684,528	929,336
Cities of 100,000 to 249,999.....	16,366	9,296,327	12.5	662,683	10,509	206,788	12,571,696	911,361
Cities of 50,000 to 99,999.....	11,402	5,652,156	12.6	399,189	7,708	129,789	7,614,250	555,819
Cities of 25,000 to 49,999.....	10,580	4,233,551	12.2	327,310	7,206	110,281	6,245,221	468,335
Cities of 10,000 to 24,999.....	11,426	3,965,258	12.4	261,122	8,551	94,891	4,999,046	399,953
Cities of 5,000 to 9,999.....	6,591	1,999,331	11.6	119,343	5,064	46,571	2,325,443	195,021
Cities of 2,500 to 4,999.....	4,040	1,180,935	10.8	62,688	3,239	24,276	1,228,377	104,766
Remainder of United States.....	11,313	3,455,516	12.3	213,861	9,550	79,179	4,249,768	299,791
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	10.0	1,501,413	527	411,725	29,131,751	1,749,770
Cities of 500,000 or more.....	6,185	17,826,354	9.7	880,506	228	228,139	16,921,555	995,760
Cities of 250,000 to 499,999.....	2,358	4,732,107	10.1	226,334	46	65,625	4,439,435	281,123
Cities of 100,000 to 249,999.....	2,533	3,491,287	9.5	177,946	66	51,880	3,515,096	196,294
Cities of 50,000 to 99,999.....	1,520	1,223,549	10.8	75,108	36	22,091	1,491,488	88,857
Cities of 25,000 to 49,999.....	1,106	947,342	10.8	57,010	15	17,118	1,092,057	66,845
Cities of 10,000 to 24,999.....	900	619,091	12.1	36,968	32	11,950	715,654	43,015
Cities of 5,000 to 9,999.....	333	144,317	13.8	9,056	24	2,905	194,599	13,525
Cities of 2,500 to 4,999.....	106	212,646	15.5	16,679	17	5,585	333,126	27,595
Remainder of United States.....	495	422,524	11.1	21,806	63	6,432	428,741	36,756
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	4.3	420,241	254	89,890	8,111,889	...
Cities of 500,000 or more.....	5,252	17,444,040	4.4	323,461	192	67,260	6,218,492	...
Cities of 250,000 to 499,999.....	1,254	1,735,387	4.2	52,705	17	11,981	1,021,208	...
Cities of 100,000 to 249,999.....	824	1,664,569	3.7	23,567	13	5,747	471,009	...
Cities of 50,000 to 99,999.....	293	520,532	4.0	8,389	9	2,041	166,735	...
Cities of 25,000 to 49,999.....	155	291,517	3.8	4,973	9	1,142	95,334	...
Cities of 10,000 to 24,999.....	121	162,601	3.9	3,171	2	818	64,978	...
Cities of 5,000 to 9,999.....	38	36,232	5.3	992	3	265	19,609	...
Cities of 2,500 to 4,999.....	14	5,275	7.5	300	2	66	5,660	...
Remainder of United States.....	101	149,707	4.3	2,783	7	570	48,864	...
Petroleum bulk stations, terminals, total.....	29,451	10,615,690	n.a.	345,847	23,952	112,466	6,840,356	709,205
Cities of 500,000 or more.....	501	1,540,840	n.a.	56,600	190	15,449	1,126,245	n.a.
Cities of 250,000 to 499,999.....	362	637,662	n.a.	23,637	232	6,928	480,787	n.a.
Cities of 100,000 to 249,999.....	791	1,054,474	n.a.	36,164	466	10,880	709,881	n.a.
Cities of 50,000 to 99,999.....	359	726,060	n.a.	28,675	611	8,652	562,592	n.a.
Cities of 25,000 to 49,999.....	1,545	773,263	n.a.	32,140	984	10,012	634,410	n.a.
Cities of 10,000 to 24,999.....	3,372	1,150,915	n.a.	37,843	2,720	12,746	746,494	n.a.
Cities of 5,000 to 9,999.....	3,665	892,128	n.a.	27,022	3,118	9,969	529,184	n.a.
Cities of 2,500 to 4,999.....	3,897	724,989	n.a.	20,763	3,327	7,936	408,456	n.a.
Remainder of United States.....	14,359	2,855,219	n.a.	83,003	12,304	29,894	1,642,307	n.a.
Agents, brokers, total.....	24,361	34,610,092	2.6	330,148	21,820	101,650	6,761,190	68,829
Cities of 500,000 or more.....	14,898	20,713,639	2.9	240,563	13,151	50,985	4,397,824	44,756
Cities of 250,000 to 499,999.....	2,901	4,009,898	2.3	32,697	2,698	8,410	610,917	7,844
Cities of 100,000 to 249,999.....	1,215	2,325,833	2.2	20,045	1,569	6,336	393,878	3,982
Cities of 50,000 to 99,999.....	858	1,519,644	1.8	10,199	790	4,102	228,021	2,264
Cities of 25,000 to 49,999.....	647	900,383	2.4	8,466	496	3,295	190,565	2,135
Cities of 10,000 to 24,999.....	745	1,204,744	2.9	10,888	616	6,030	253,622	3,473
Cities of 5,000 to 9,999.....	478	595,334	2.6	5,830	487	4,518	154,412	980
Cities of 2,500 to 4,999.....	365	397,822	2.8	3,956	371	2,744	83,285	804
Remainder of United States.....	1,654	2,942,789	1.9	18,104	1,642	15,230	448,666	2,591
Assemblers (mainly farm products), total.....	19,268	10,957,893	6.1	308,683	10,114	159,068	6,726,810	432,367
Cities of 500,000 or more.....	225	641,025	6.1	18,487	138	8,133	443,879	17,116
Cities of 250,000 to 499,999.....	210	448,140	2.9	6,242	158	2,538	127,729	9,029
Cities of 100,000 to 249,999.....	216	327,881	6.1	10,283	143	5,303	221,970	8,586
Cities of 50,000 to 99,999.....	271	591,587	7.4	9,441	181	4,629	215,878	62,435
Cities of 25,000 to 49,999.....	368	303,115	7.3	10,519	259	4,902	200,818	11,381
Cities of 10,000 to 24,999.....	1,120	938,480	9.1	40,071	714	18,944	790,301	47,907
Cities of 5,000 to 9,999.....	1,276	849,100	7.3	26,339	804	13,517	548,878	24,179
Cities of 2,500 to 4,999.....	1,666	916,184	7.2	31,168	993	17,919	697,652	31,086
Remainder of United States.....	13,916	5,942,381	5.6	155,633	6,724	83,183	3,479,705	220,648
MERCHANT WHOLESALERS								
Groceries, confectionery, meats:								
Groceries (general line).....	4,265	5,799,121	8.1	285,414	2,091	94,434	5,392,727	598,773
Cities of 500,000 or more.....	580	1,218,373	10.9	77,839	386	21,439	1,498,860	132,489
Cities of 250,000 to 499,999.....	219	444,637	8.3	25,019	122	7,803	475,968	51,009
Cities of 100,000 to 249,999.....	419	743,018	7.9	35,285	177	11,713	649,016	76,054
Cities of 50,000 to 99,999.....	410	637,433	7.7	31,228	176	10,584	579,595	66,098
Cities of 25,000 to 49,999.....	511	685,947	7.8	34,016	151	11,680	631,068	73,759
Cities of 10,000 to 24,999.....	766	745,209	7.6	33,376	283	12,421	622,991	76,938
Cities of 5,000 to 9,999.....	621	558,668	7.1	23,151	318	8,839	432,554	55,952
Cities of 2,500 to 4,999.....	327	290,927	7.0	9,836	194	4,020	190,548	25,211
Remainder of United States.....	422	464,982	6.1	15,674	284	5,935	312,127	41,263

* Solely for statistical purposes.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS—Continued								
Groceries, confectionery, meats—Continued								
Confectionery.....	2,007	377,043	11.9	24,438	2,004	3,609	493,017	25,086
Cities of 500,000 or more.....	499	136,670	11.6	7,596	452	2,384	156,372	6,324
Cities of 250,000 to 499,999.....	121	32,250	14.8	2,898	155	902	56,569	457
Cities of 100,000 to 249,999.....	235	44,580	13.3	3,048	206	1,249	64,985	1,320
Cities of 50,000 to 99,999.....	201	38,041	11.3	2,395	174	965	40,343	2,703
Cities of 25,000 to 49,999.....	266	46,422	11.7	2,489	261	1,177	59,764	2,567
Cities of 10,000 to 24,999.....	226	43,533	11.4	2,471	321	1,074	49,517	1,563
Cities of 5,000 to 9,999.....	180	24,002	10.4	1,179	121	477	22,010	1,905
Cities of 2,500 to 4,999.....	95	11,489	10.5	545	102	262	10,98	232
Remainder of United States.....	185	20,080	11.2	1,157	122	522	24,090	4,250
Fish, sea foods.....	1,233	193,662	15.8	30,070	1,128	1,263	534,515	16,274
Cities of 500,000 or more.....	537	213,629	14.5	17,743	423	2,011	347,786	4,527
Cities of 250,000 to 499,999.....	79	37,441	15.1	2,692	76	215	54,668	2,432
Cities of 100,000 to 249,999.....	128	35,769	15.7	2,523	125	1,144	50,475	1,444
Cities of 50,000 to 99,999.....	75	15,996	15.6	1,217	68	729	22,874	1,171
Cities of 25,000 to 49,999.....	80	17,261	17.1	1,398	66	645	26,755	601
Cities of 10,000 to 24,999.....	70	12,607	21.2	1,037	61	423	14,874	295
Cities of 5,000 to 9,999.....	54	8,275	22.3	521	4	211	6,004	250
Cities of 2,500 to 4,999.....	39	7,497	14.7	434	52	265	11,477	77
Remainder of United States.....	171	24,282	20.3	2,700	193	1,087	41,657	744
Meats, meat products.....	1,507	1,399,476	7.2	82,008	1,500	25,127	1,670,280	24,134
Cities of 500,000 or more.....	1,573	1,205,291	7.1	47,560	1,522	12,971	1,375,622	17,767
Cities of 250,000 to 499,999.....	264	153,367	7.2	7,447	262	2,239	142,195	4,077
Cities of 100,000 to 249,999.....	263	176,116	7.7	2,648	312	2,729	165,729	2,179
Cities of 50,000 to 99,999.....	292	131,041	7.0	6,474	297	1,901	107,074	1,215
Cities of 25,000 to 49,999.....	233	86,394	8.0	2,442	239	1,430	21,700	1,641
Cities of 10,000 to 24,999.....	247	75,031	7.4	2,295	224	1,287	66,703	1,339
Cities of 5,000 to 9,999.....	122	31,926	7.7	1,203	120	622	29,247	654
Cities of 2,500 to 4,999.....	54	19,389	6.1	750	73	304	16,564	591
Remainder of United States.....	167	100,320	7.5	4,735	424	1,247	93,807	1,086
Other grocery, food specialties.....	2,723	2,787,432	8.7	127,122	2,656	42,511	2,468,120	216,737
Cities of 500,000 or more.....	2,824	1,763,666	8.3	22,665	2,339	21,441	1,724,197	143,578
Cities of 250,000 to 499,999.....	528	307,255	15.1	1,741	405	4,917	262,707	13,146
Cities of 100,000 to 249,999.....	617	183,513	11.9	10,968	467	4,084	122,140	3,437
Cities of 50,000 to 99,999.....	457	127,030	14.2	4,908	395	3,349	177,170	9,239
Cities of 25,000 to 49,999.....	470	95,327	11.4	5,761	312	2,267	115,287	9,473
Cities of 10,000 to 24,999.....	478	76,437	12.7	5,881	398	2,414	109,614	2,126
Cities of 5,000 to 9,999.....	261	47,635	10.7	1,561	232	1,155	55,384	4,354
Cities of 2,500 to 4,999.....	166	4,342	9.2	1,477	140	645	29,408	2,321
Remainder of United States.....	530	100,327	11.8	5,564	494	2,342	111,976	2,455
Farm products (edible):								
Dairy, poultry products.....	1,668	4,278,748	13.1	108,444	1,582	103,470	6,714,547	72,119
Cities of 500,000 or more.....	1,807	3,144,508	9.4	114,803	1,505	32,521	2,274,854	41,647
Cities of 250,000 to 499,999.....	410	307,255	16.7	13,627	373	10,749	645,633	16,934
Cities of 100,000 to 249,999.....	479	359,136	17.3	18,311	373	12,871	751,764	1,146
Cities of 50,000 to 99,999.....	432	252,742	17.6	25,277	336	7,736	493,564	5,284
Cities of 25,000 to 49,999.....	445	224,227	20.2	24,722	371	8,336	493,748	5,171
Cities of 10,000 to 24,999.....	361	256,599	19.1	15,433	542	10,174	504,334	6,021
Cities of 5,000 to 9,999.....	521	141,285	17.1	11,474	437	5,146	274,424	1,915
Cities of 2,500 to 4,999.....	411	114,202	12.7	7,463	358	1,321	149,440	2,386
Remainder of United States.....	1,408	480,511	13.7	25,360	1,470	11,452	517,811	9,174
Fruits, vegetables (fresh).....	1,827	1,222,193	7.2	158,127	1,637	52,457	2,154,984	26,315
Cities of 500,000 or more.....	2,122	1,525,757	9.2	68,663	1,662	19,322	1,321,330	12,731
Cities of 250,000 to 499,999.....	294	405,201	9.3	1,144	293	1,339	261,567	5,722
Cities of 100,000 to 249,999.....	361	422,130	10.4	22,003	1,002	7,561	424,215	6,686
Cities of 50,000 to 99,999.....	344	255,472	11.2	16,725	675	5,593	300,255	5,340
Cities of 25,000 to 49,999.....	605	197,432	11.3	12,407	567	4,438	223,327	5,639
Cities of 10,000 to 24,999.....	562	134,940	11.7	11,208	558	4,168	204,139	4,293
Cities of 5,000 to 9,999.....	245	67,517	11.1	3,935	253	1,477	67,793	2,234
Cities of 2,500 to 4,999.....	139	38,146	11.1	1,420	140	800	35,251	711
Remainder of United States.....	454	123,608	11.4	6,212	427	2,698	123,448	2,067
Beer, wines, distilled spirits:								
Beer, ale.....	5,668	4,550,560	14.2	106,498	4,826	34,467	2,929,303	76,223
Cities of 500,000 or more.....	595	230,130	14.2	17,793	485	5,101	347,104	7,231
Cities of 250,000 to 499,999.....	164	114,833	14.7	3,502	119	2,631	169,387	5,121
Cities of 100,000 to 249,999.....	429	209,182	14.7	15,878	301	4,799	297,051	1,634
Cities of 50,000 to 99,999.....	614	323,906	14.7	16,792	467	5,075	304,926	10,222
Cities of 25,000 to 49,999.....	687	190,431	14.9	17,142	559	4,316	244,944	9,499
Cities of 10,000 to 24,999.....	1,148	267,225	13.7	15,955	1,004	5,807	305,572	12,464
Cities of 5,000 to 9,999.....	691	116,341	14.2	4,771	625	2,584	130,463	5,611
Cities of 2,500 to 4,999.....	449	70,777	14.2	4,069	423	1,561	78,543	1,650
Remainder of United States.....	897	173,757	14.7	7,673	850	2,924	150,307	5,914
Wines, distilled spirits.....	1,522	2,519,167	8.9	117,864	596	29,170	2,364,663	76,516
Cities of 500,000 or more.....	591	1,127,824	9.4	54,179	213	11,102	1,090,890	17,388
Cities of 250,000 to 499,999.....	175	760,596	9.1	15,527	67	2,766	292,506	44,115
Cities of 100,000 to 249,999.....	332	435,633	10.7	14,536	82	4,852	375,186	6,505
Cities of 50,000 to 99,999.....	163	241,459	10.3	10,701	70	2,755	210,267	29,285
Cities of 25,000 to 49,999.....	164	175,223	10.7	7,899	67	2,591	151,609	19,399
Cities of 10,000 to 24,999.....	111	95,613	7.6	3,065	48	1,160	73,444	12,941
Cities of 5,000 to 9,999.....	57	40,200	7.7	1,377	15	464	21,728	4,777
Cities of 2,500 to 4,999.....	36	13,842	8.1	917	17	225	16,731	2,247
Remainder of United States.....	54	50,021	11.7	2,465	13	741	65,342	6,771
Drugs, chemicals, allied products:								
Drugs (general line).....	362	348,270	11.9	65,836	37	22,227	1,251,335	17,291
Cities of 500,000 or more.....	85	135,012	11.7	26,074	20	8,569	606,549	4,356
Cities of 250,000 to 499,999.....	41	249,457	11.9	11,261	4	3,827	200,347	2,000
Cities of 100,000 to 249,999.....	75	172,225	11.4	14,167	4	4,384	268,159	27,465
Cities of 50,000 to 99,999.....	50	95,759	11.6	7,133	3	2,468	136,444	14,324
Cities of 25,000 to 49,999.....	25	51,345	11.3	3,912	4	1,311	71,031	7,121
Cities of 10,000 to 24,999.....	12	14,273	17.1	1,100	3	419	20,261	4,711
Cities of 5,000 to 9,999.....	5	26,799	11.4	2,189	...	647	42,670	6,455
Remainder of United States.....	5	26,799	11.4	2,189	...	647	42,670	6,455

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS—Continued								
Dry fruit and nut products (specialty lines)—Continued								
City of 500,000 or more	1,302	521,476	23.4	46,810	1,338	14,683	922,068	61,283
City of 250,000 to 499,999	1,043	373,561	23.6	33,113	651	9,805	648,707	40,236
City of 100,000 to 249,999	309	44,202	18.7	3,995	159	1,387	76,899	5,933
City of 50,000 to 99,999	227	51,577	17.8	3,681	156	1,389	74,724	5,565
City of 25,000 to 49,999	141	21,580	26.4	1,985	120	691	40,183	3,264
City of 10,000 to 24,999	94	13,061	13.1	1,108	67	425	24,995	1,700
City of 5,000 to 9,999	30	13,471	17.6	894	78	378	17,228	2,382
City of 2,500 to 4,999	14	7,540	30.9	1,172	35	227	22,375	710
Remainder of United States	59	7,114	14.2	95	21	56	1,838	187
Industrial chemicals, explosives	1,189	690,010	26.5	764	51	326	15,119	1,306
City of 500,000 or more	734	484,899	13.4	45,839	518	10,696	824,155	51,078
City of 250,000 to 499,999	199	57,661	13.4	32,901	320	7,087	584,948	37,713
City of 100,000 to 249,999	122	27,812	14.5	4,308	52	1,144	83,185	3,690
City of 50,000 to 99,999	60	22,167	11.6	4,234	36	1,108	72,946	4,504
City of 25,000 to 49,999	40	3,634	11.7	1,223	21	338	22,882	1,629
City of 10,000 to 24,999	35	8,527	11.9	611	25	199	13,315	1,280
City of 5,000 to 9,999	11	5,077	20.2	827	15	225	13,803	435
City of 2,500 to 4,999	11	2,237	14.2	447	9	123	8,203	371
Remainder of United States	64	17,311	14.1	175	6	44	2,541	123
Paints, varnishes	1,177	201,861	15.6	1,117	74	428	22,332	1,333
City of 500,000 or more	541	94,559	22.6	27,092	744	8,536	522,325	34,896
City of 250,000 to 499,999	163	29,815	20.2	12,433	316	3,553	222,936	14,093
City of 100,000 to 249,999	210	44,271	20.1	3,079	94	991	56,644	4,001
City of 50,000 to 99,999	148	23,072	23.3	6,082	105	1,840	114,079	7,537
City of 25,000 to 49,999	104	15,987	21.7	2,892	97	936	51,988	4,549
City of 10,000 to 24,999	66	6,415	21.9	1,799	65	652	35,272	2,591
City of 5,000 to 9,999	14	1,440	21.2	713	35	269	14,503	1,482
City of 2,500 to 4,999	9	1,718	22.3	123	11	40	2,354	198
Remainder of United States	27	2,984	22.1	198	1	55	3,944	81
Tobacco and products (exc. leaf), total	1,013	2,529,576	36.9	673	20	200	13,605	364
City of 500,000 or more	741	806,228	4.7	23,270	693	7,011	423,635	32,979
City of 250,000 to 499,999	198	277,013	5.0	8,343	164	2,835	157,873	11,005
City of 100,000 to 249,999	134	410,767	5.2	12,495	282	4,391	240,697	17,692
City of 50,000 to 99,999	345	306,683	5.4	9,552	296	3,413	183,682	14,102
City of 25,000 to 49,999	355	250,392	5.6	7,831	267	2,879	147,547	12,969
City of 10,000 to 24,999	477	254,680	5.8	7,715	435	3,053	153,053	14,557
City of 5,000 to 9,999	281	114,653	5.7	1,231	294	1,348	62,302	6,696
City of 2,500 to 4,999	130	41,794	6.1	1,159	160	476	22,220	2,429
Remainder of United States	161	65,364	5.4	1,880	152	737	36,339	3,319
Dry goods, apparel:								
Clothing, furnishings, footwear	5,133	1,572,536	14.2	111,332	4,490	29,578	2,050,453	197,197
City of 500,000 or more	4,136	1,263,488	14.3	40,453	3,613	22,934	1,666,567	158,482
City of 250,000 to 499,999	318	95,929	14.7	7,181	279	2,112	132,989	13,218
City of 100,000 to 249,999	284	94,236	13.0	5,723	265	1,856	100,725	10,663
City of 50,000 to 99,999	140	42,944	14.2	2,364	128	1,026	56,009	5,444
City of 25,000 to 49,999	86	10,652	11.5	2,378	75	743	45,171	4,290
City of 10,000 to 24,999	57	7,010	12.1	1,050	49	333	15,754	2,137
City of 5,000 to 9,999	35	10,408	14.2	701	22	248	13,422	1,649
City of 2,500 to 4,999	11	4,762	10.8	222	11	68	4,247	191
Remainder of United States	49	1,191	11.8	760	48	258	15,569	1,123
Dry goods (general line)	182	457,242	11.0	26,360	67	9,822	677,468	68,967
City of 500,000 or more	122	245,300	12.9	12,939	29	4,586	349,969	40,792
City of 250,000 to 499,999	25	71,584	11.9	6,097	7	1,989	110,425	9,717
City of 100,000 to 249,999	38	67,255	13.5	5,362	7	1,529	105,770	8,487
City of 50,000 to 99,999	19	30,789	11.7	3,550	12	1,643	67,052	5,855
City of 25,000 to 49,999	17	20,235	11.8	1,718	6	1,043	31,584	2,781
City of 10,000 to 24,999	4	1,785	10.6	134	3	76	2,103	196
City of 5,000 to 9,999	7	3,267	8.1	120	2	63	1,946	379
Remainder of United States	4	6,032	11.3	440	4	173	8,619	760
Dry goods, specialties, piece goods, notions	5,284	1,747,798	11.1	117,064	4,250	27,805	2,134,495	215,882
City of 500,000 or more	4,626	1,281,455	11.1	106,817	3,712	24,368	1,937,157	195,455
City of 250,000 to 499,999	178	41,487	13.3	6,647	143	1,128	69,767	6,974
City of 100,000 to 249,999	192	36,777	14.4	2,573	151	871	48,413	5,335
City of 50,000 to 99,999	95	22,327	15.3	1,257	65	398	23,222	1,947
City of 25,000 to 49,999	57	9,290	11.6	589	59	217	11,492	1,122
City of 10,000 to 24,999	39	12,026	14.6	1,026	29	375	20,342	2,881
City of 5,000 to 9,999	33	5,876	12.9	498	29	184	11,026	823
City of 2,500 to 4,999	11	1,347	11.1	117	20	36	2,353	352
Remainder of United States	47	8,036	11.4	573	43	225	10,723	993
Flow-to die converters	1,134	1,764,143	8.9	81,975	487	12,246	1,382,511	190,499
City of 500,000 or more	709	1,728,400	8.9	81,018	475	11,987	1,364,020	186,543
City of 250,000 to 499,999	7	7,265	7.0	741	1	29	4,818	167
City of 100,000 to 249,999	12	4,769	10.6	117	9	32	2,300	523
Remainder of United States	17	5,609	9.1	599	4	198	11,373	3,266
Furniture, home furnishings:								
Furniture (household, office)	1,173	379,730	19.3	4,160	814	11,547	313,595	45,772
City of 500,000 or more	687	223,647	19.5	25,572	527	6,105	477,245	23,078
City of 250,000 to 499,999	137	50,452	21.4	4,585	89	1,925	112,705	7,728
City of 100,000 to 249,999	150	53,107	19.7	6,218	72	1,896	131,598	8,344
City of 50,000 to 99,999	74	23,805	11.5	1,754	39	768	48,113	3,478
City of 25,000 to 49,999	55	10,493	22.5	1,313	27	437	25,285	1,897
City of 10,000 to 24,999	43	3,741	24.3	454	36	291	9,402	588
City of 5,000 to 9,999	10	2,252	22.6	106	6	57	2,388	114
Remainder of United States	24	7,556	18.1	338	12	128	6,853	475

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS—Continued								
Furniture, home furnishings—Continued								
Home furnishings, floor coverings.....	2,643	935,215	15.3	75,202	1,328	20,640	1,411,343	117,463
Cities of 500,000 or more.....	1,912	699,311	15.4	55,073	1,457	14,605	1,932,910	83,334
Cities of 250,000 to 499,999.....	200	121,362	14.2	3,767	139	2,779	180,249	17,678
Cities of 100,000 to 249,999.....	218	75,293	14.6	6,124	103	1,736	111,977	3,847
Cities of 50,000 to 99,999.....	97	19,480	15.7	1,594	72	531	31,733	2,548
Cities of 25,000 to 49,999.....	58	10,273	17.4	772	3	315	20,464	1,702
Cities of 10,000 to 24,999.....	49	6,994	19.2	658	43	304	13,272	791
Cities of 5,000 to 4,999.....	23	1,457	17.9	68	26	27	1,295	108
Cities of 2,500 to 4,999.....	10	1,358	20.3	216	7	70	4,211	413
Remainder of United States.....	71	7,387	21.6	725	73	273	15,792	977
Paper and its products:								
Wrapping paper, twine.....	516	296,928	16.3	31,156	206	8,156	579,071	35,093
Cities of 500,000 or more.....	265	135,885	15.7	13,811	204	3,415	258,597	17,888
Cities of 250,000 to 499,999.....	39	4,490	15.7	4,399	15	1,204	79,207	5,955
Cities of 100,000 to 249,999.....	80	62,285	17.5	7,726	36	1,941	136,304	2,409
Cities of 50,000 to 99,999.....	59	33,191	16.7	3,365	19	898	63,043	4,842
Cities of 25,000 to 49,999.....	24	14,817	17.1	1,551	12	473	30,375	1,992
Cities of 10,000 to 24,999.....	23	4,696	17.1	449	11	160	8,297	237
Cities of 5,000 to 4,999.....	3	107	19.2	20	3	6	239	24
Remainder of United States.....	8	1,389	15.3	175	7	59	2,391	212
Fine paper.....	447	462,359	14.1	4,793	116	1,262	742,006	46,406
Cities of 500,000 or more.....	371	241,007	12.9	23,699	80	3,127	516,916	29,221
Cities of 250,000 to 499,999.....	60	47,993	15.5	4,582	16	1,277	96,116	6,415
Cities of 100,000 to 249,999.....	76	51,053	16.1	4,702	10	1,268	64,539	7,339
Cities of 50,000 to 99,999.....	18	13,111	14.7	801	3	229	15,246	877
Cities of 25,000 to 49,999.....	14	4,495	19.3	499	5	131	9,123	712
Remainder of United States.....	8	1,666	15.9	652	15	157	10,252	361
Stationery, office supplies.....	880	49,867	26.6	1,301	569	17,262	138,254	27,121
Cities of 500,000 or more.....	533	111,292	26.3	19,007	358	4,833	289,942	24,221
Cities of 250,000 to 499,999.....	92	23,430	29.1	1,834	50	1,334	71,926	1,487
Cities of 100,000 to 249,999.....	47	14,465	29.2	2,566	54	1,086	66,573	1,488
Cities of 50,000 to 99,999.....	47	11,227	26.9	1,464	24	709	37,112	1,201
Cities of 25,000 to 49,999.....	46	7,216	29.1	1,245	27	511	25,889	1,706
Cities of 10,000 to 24,999.....	28	4,348	28.4	714	23	239	14,259	853
Cities of 5,000 to 4,999.....	20	2,227	21.1	473	14	174	8,960	354
Cities of 2,500 to 4,999.....	5	1,162	14.3	10	8	8	244	18
Remainder of United States.....	15	1,530	11.6	322	10	142	6,938	507
Wallpaper.....	260	71,332	33.6	5,384	200	1,783	99,614	6,165
Cities of 500,000 or more.....	25	20,905	34.1	2,611	71	1,130	66,250	4,036
Cities of 250,000 to 499,999.....	39	5,998	35.1	441	12	334	11,859	752
Cities of 100,000 to 249,999.....	46	2,498	37.9	441	5	167	7,443	619
Cities of 50,000 to 99,999.....	26	1,347	41.3	269	7	115	5,465	295
Cities of 25,000 to 49,999.....	11	947	33.1	161	5	54	2,217	157
Cities of 10,000 to 24,999.....	5	347	31.9	63	1	19	1,583	78
Cities of 5,000 to 4,999.....	1	394	21.9	67	1	21	1,176	77
Remainder of United States.....	5	412	28.8	82	3	23	1,921	55
Other paper products.....	1,741	304,255	11.2	7,110	1,312	1,868	1,774,187	81,624
Cities of 500,000 or more.....	1,074	179,152	12.7	35,674	995	3,936	4,279,997	39,273
Cities of 250,000 to 499,999.....	203	26,134	14.3	8,473	22	2,372	160,760	10,103
Cities of 100,000 to 249,999.....	303	133,992	15.6	13,499	114	3,706	191,784	17,466
Cities of 50,000 to 99,999.....	171	68,951	12.7	6,757	116	1,727	115,113	7,113
Cities of 25,000 to 49,999.....	153	43,119	12.7	4,256	3	1,538	81,627	5,450
Cities of 10,000 to 24,999.....	75	17,307	12.4	2,241	79	726	41,533	3,127
Cities of 5,000 to 4,999.....	21	2,223	36.7	122	18	122	6,173	462
Cities of 2,500 to 4,999.....	15	1,395	21.9	53	12	166	8,434	604
Remainder of United States.....	44	1,437	16.1	1,231	26	375	24,768	1,209
Farm products (raw materials), total.....								
Cities of 500,000 or more.....	1,383	7,411,072	4.1	47,453	1,128	3,442	802,315	277,098
Cities of 250,000 to 499,999.....	242	1,729,214	3.1	24,459	457	1,714	244,982	129,720
Cities of 100,000 to 249,999.....	240	617,345	3.1	7,163	183	2,446	129,299	72,728
Cities of 50,000 to 99,999.....	113	293,512	3.1	4,126	104	1,183	76,855	34,279
Cities of 25,000 to 49,999.....	82	144,098	2.4	5,173	55	1,351	104,300	18,061
Cities of 10,000 to 24,999.....	114	199,685	4.1	7,738	77	1,739	63,025	15,608
Cities of 5,000 to 4,999.....	67	123,554	6.3	2,320	51	1,865	67,838	8,000
Cities of 2,500 to 4,999.....	57	102,258	6.4	1,252	41	461	23,640	4,476
Remainder of United States.....	45	246,873	4.9	1,567	122	1,367	74,463	5,304
Automotive:								
Automobiles, other motor vehicles.....	7,079	1,487,871	11.3	79,799	1,501	24,234	1,552,296	122,055
Cities of 500,000 or more.....	450	513,417	7.2	37,555	246	5,759	555,611	37,177
Cities of 250,000 to 499,999.....	209	174,636	11.2	11,152	114	7,126	215,455	16,449
Cities of 100,000 to 249,999.....	315	242,464	11.4	15,913	185	4,756	302,919	21,724
Cities of 50,000 to 99,999.....	294	176,434	11.9	10,393	171	7,469	211,327	14,564
Cities of 25,000 to 49,999.....	287	119,769	11.6	7,139	175	2,435	143,741	11,287
Cities of 10,000 to 24,999.....	121	73,437	11.2	4,247	112	1,450	76,562	6,232
Cities of 5,000 to 4,999.....	123	24,934	10.1	1,352	92	763	39,260	4,431
Cities of 2,500 to 4,999.....	89	24,243	13.6	1,275	82	460	14,482	2,135
Remainder of United States.....	354	35,317	13.4	6,274	262	1,352	127,330	1,466
Automotive equipment, tires and tubes.....	10,423	2,642,738	20.0	545,236	2,639	112,095	6,621,211	434,594
Cities of 500,000 or more.....	2,529	794,603	21.2	76,378	1,700	28,129	1,382,318	122,921
Cities of 250,000 to 499,999.....	1,194	419,027	19.3	48,363	763	25,122	935,952	64,449
Cities of 100,000 to 249,999.....	1,362	522,413	23.9	48,368	531	16,666	92,018	61,449
Cities of 50,000 to 99,999.....	1,121	262,378	24.1	40,371	779	13,352	709,261	50,131
Cities of 25,000 to 49,999.....	1,282	145,385	24.5	36,234	242	12,511	114,351	51,138
Cities of 10,000 to 24,999.....	1,346	287,472	23.0	38,723	247	13,502	264,662	14,729
Cities of 5,000 to 4,999.....	1,111	144,774	21.1	17,448	896	6,543	41,437	1,428
Cities of 2,500 to 4,999.....	783	62,175	26.3	7,395	552	2,846	150,727	17,129
Remainder of United States.....	1,647	99,125	16.9	10,796	419	4,102	219,272	21,784

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS--Continued								
Electrical goods:								
General line, apparatus, supplies.....	3,925	2,386,546	12.4	173,976	1,534	49,456	3,301,590	289,048
Cities of 500,000 or more.....	1,208	1,038,965	13.5	82,518	740	22,414	1,553,340	116,246
Cities of 250,000 to 499,999.....	338	383,106	12.1	27,628	158	7,578	525,068	46,663
Cities of 100,000 to 249,999.....	501	481,782	10.8	30,769	190	9,179	611,283	61,511
Cities of 50,000 to 99,999.....	315	269,053	11.0	17,060	108	5,143	311,312	33,323
Cities of 25,000 to 49,999.....	244	123,076	13.1	9,409	108	2,927	172,420	18,131
Cities of 10,000 to 24,999.....	164	52,201	13.3	3,885	114	1,256	74,598	7,209
Cities of 5,000 to 9,999.....	36	9,302	11.4	563	23	204	10,173	1,237
Cities of 2,500 to 4,999.....	22	1,822	10.4	210	20	83	4,808	893
Remainder of United States.....	92	25,239	12.9	1,934	64	672	38,588	3,835
Electrical appliances, specialties.....	2,518	2,038,020	13.1	147,942	1,343	40,992	2,869,385	225,823
Cities of 500,000 or more.....	1,026	1,041,151	13.0	75,923	528	20,633	1,493,678	107,976
Cities of 250,000 to 499,999.....	342	366,798	12.5	25,898	160	7,055	493,329	40,890
Cities of 100,000 to 249,999.....	502	386,080	13.7	29,259	238	8,099	558,129	46,406
Cities of 50,000 to 99,999.....	276	112,471	13.8	7,850	177	2,397	153,172	13,755
Cities of 25,000 to 49,999.....	190	73,222	12.8	4,903	125	1,436	90,361	9,450
Cities of 10,000 to 24,999.....	88	23,903	13.2	1,584	63	581	30,698	3,085
Cities of 5,000 to 9,999.....	25	4,073	13.2	234	16	78	4,561	436
Cities of 2,500 to 4,999.....	8	6,213	8.4	376	5	137	7,792	795
Remainder of United States.....	61	24,109	14.6	1,915	31	576	37,665	3,027
Hardware, plumbing, heating:								
Hardware.....	2,153	2,013,997	15.6	203,852	1,259	59,359	3,719,668	266,191
Cities of 500,000 or more.....	993	721,548	16.8	77,150	703	21,847	1,418,776	115,492
Cities of 250,000 to 499,999.....	228	340,071	15.5	35,228	139	10,114	644,937	63,133
Cities of 100,000 to 249,999.....	239	326,816	14.9	32,210	96	9,230	587,279	60,192
Cities of 50,000 to 99,999.....	198	244,928	14.1	23,478	75	6,954	411,576	48,111
Cities of 25,000 to 49,999.....	198	193,735	14.7	18,049	66	5,523	327,984	37,734
Cities of 10,000 to 24,999.....	127	88,670	15.2	8,540	65	2,699	157,040	20,201
Cities of 5,000 to 9,999.....	60	39,273	15.8	3,867	22	1,228	72,711	8,329
Cities of 2,500 to 4,999.....	35	12,401	13.0	1,001	34	312	17,009	2,704
Remainder of United States.....	75	46,555	15.7	4,329	59	1,452	82,356	10,295
Plumbing, heating equipment, supplies.....	3,748	1,812,960	15.1	157,832	1,879	43,381	2,926,341	260,625
Cities of 500,000 or more.....	1,376	681,068	15.7	62,339	751	15,980	1,152,135	89,595
Cities of 250,000 to 499,999.....	415	215,159	15.0	18,077	242	4,970	323,682	29,889
Cities of 100,000 to 249,999.....	567	319,877	15.4	29,876	244	8,555	556,883	51,269
Cities of 50,000 to 99,999.....	435	235,852	14.5	19,386	171	5,403	364,784	35,975
Cities of 25,000 to 49,999.....	376	187,556	13.5	14,454	156	4,173	265,719	26,801
Cities of 10,000 to 24,999.....	260	81,792	15.0	6,578	130	2,045	123,368	12,958
Cities of 5,000 to 9,999.....	90	29,204	15.0	2,219	37	687	39,423	4,423
Cities of 2,500 to 4,999.....	46	12,082	15.3	1,025	24	350	24,497	1,983
Remainder of United States.....	183	50,370	15.2	3,878	115	1,218	75,850	7,735
Lumber, construction materials:								
Lumber, millwork.....	3,312	2,793,620	10.8	168,222	1,713	47,269	3,109,732	197,596
Cities of 500,000 or more.....	1,129	1,010,711	11.2	65,300	508	16,005	1,188,645	79,070
Cities of 250,000 to 499,999.....	414	543,229	8.1	23,258	242	5,765	427,351	25,262
Cities of 100,000 to 249,999.....	426	415,061	9.6	22,583	220	6,343	412,265	25,542
Cities of 50,000 to 99,999.....	226	206,223	11.8	12,589	96	3,652	234,808	13,635
Cities of 25,000 to 49,999.....	248	193,142	10.8	11,084	118	3,255	211,953	12,525
Cities of 10,000 to 24,999.....	220	156,839	11.0	9,815	121	3,249	179,368	11,484
Cities of 5,000 to 9,999.....	141	62,460	15.0	5,336	62	1,942	99,076	5,757
Cities of 2,500 to 4,999.....	88	46,134	12.7	2,556	48	1,030	50,463	3,507
Remainder of United States.....	426	165,821	16.6	15,701	298	6,028	305,803	20,814
Other construction materials.....	2,578	1,141,116	22.0	135,685	1,259	39,795	2,651,063	79,481
Cities of 500,000 or more.....	751	421,102	20.5	47,765	360	12,603	933,208	23,877
Cities of 250,000 to 499,999.....	269	171,552	22.0	20,857	117	6,092	411,386	11,723
Cities of 100,000 to 249,999.....	345	163,158	21.6	18,647	129	5,696	351,755	14,219
Cities of 50,000 to 99,999.....	259	105,872	21.6	12,555	104	3,833	240,164	9,382
Cities of 25,000 to 49,999.....	243	88,475	22.9	11,323	117	3,457	217,993	7,075
Cities of 10,000 to 24,999.....	232	63,856	22.8	7,724	135	2,596	159,294	4,864
Cities of 5,000 to 9,999.....	112	28,688	20.7	3,229	62	1,147	69,572	2,013
Cities of 2,500 to 4,999.....	56	12,321	23.5	1,544	30	531	28,836	904
Remainder of United States.....	311	85,392	28.6	12,031	205	3,840	238,855	5,424
Machinery, equipment, supplies:								
Commercial machines, equipment.....	4,814	870,025	23.9	112,506	3,537	32,722	2,126,125	120,325
Cities of 500,000 or more.....	1,870	440,775	22.8	52,376	1,374	14,697	1,030,031	51,862
Cities of 250,000 to 499,999.....	621	129,751	24.9	16,934	438	4,926	324,414	19,075
Cities of 100,000 to 249,999.....	859	140,267	25.3	20,188	556	5,956	374,292	23,326
Cities of 50,000 to 99,999.....	528	64,708	25.4	8,827	396	2,981	164,825	11,419
Cities of 25,000 to 49,999.....	399	39,480	25.2	5,299	306	1,816	102,942	6,697
Cities of 10,000 to 24,999.....	296	29,773	22.4	3,318	269	1,200	62,356	3,951
Cities of 5,000 to 9,999.....	78	9,867	23.1	1,249	73	439	25,067	1,663
Cities of 2,500 to 4,999.....	28	3,186	34.2	530	19	148	10,388	344
Remainder of United States.....	135	12,218	25.7	1,685	106	559	31,810	1,988
Construction machinery, equipment.....	936	786,561	16.5	74,349	344	17,832	1,399,458	132,060
Cities of 500,000 or more.....	225	192,320	17.5	19,151	110	4,190	358,987	28,459
Cities of 250,000 to 499,999.....	132	147,687	16.1	15,868	50	3,131	258,387	25,768
Cities of 100,000 to 249,999.....	143	115,887	16.4	10,914	43	2,741	202,632	20,566
Cities of 50,000 to 99,999.....	81	79,501	16.1	7,116	26	1,707	136,465	12,218
Cities of 25,000 to 49,999.....	80	65,701	14.7	5,578	24	1,461	110,954	11,173
Cities of 10,000 to 24,999.....	51	34,380	18.0	3,429	14	908	64,531	6,019
Cities of 5,000 to 9,999.....	34	30,731	16.7	3,300	12	864	53,658	4,994
Cities of 2,500 to 4,999.....	33	11,936	15.3	928	15	344	19,507	1,678
Remainder of United States.....	147	107,618	16.3	10,064	50	2,586	193,837	21,185

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS—Continued								
Machinery, equipment, supplies—Continued								
Farm-dairy machinery, equipment.....	883	485,297	11.6	28,568	521	8,152	544,941	57,762
Cities of 500,000 or more.....	160	98,422	12.6	6,486	75	1,601	112,129	8,875
Cities of 250,000 to 499,999.....	113	91,082	11.1	5,498	50	1,424	100,522	9,886
Cities of 100,000 to 249,999.....	116	67,325	11.6	4,743	64	1,241	94,636	8,104
Cities of 50,000 to 99,999.....	70	56,238	11.3	3,231	34	742	59,121	7,358
Cities of 25,000 to 49,999.....	54	35,564	8.5	1,519	38	450	30,613	3,836
Cities of 10,000 to 24,999.....	70	18,741	16.5	1,443	46	478	27,522	3,401
Cities of 5,000 to 9,999.....	42	9,389	16.2	752	26	217	13,165	1,414
Cities of 2,500 to 4,999.....	50	22,817	10.3	1,054	41	444	20,663	2,754
Remainder of United States.....	208	85,719	11.0	4,243	147	1,454	86,570	11,134
Industrial machinery, equipment, supplies.....	7,304	2,999,989	16.0	264,665	3,973	72,763	5,156,313	401,110
Cities of 500,000 or more.....	3,023	1,198,226	17.4	114,570	1,925	30,972	2,261,234	142,662
Cities of 250,000 to 499,999.....	862	321,936	18.6	35,474	499	9,666	683,735	45,719
Cities of 100,000 to 249,999.....	771	450,911	17.2	43,344	453	12,264	838,914	65,736
Cities of 50,000 to 99,999.....	505	205,170	16.4	19,270	225	5,277	348,955	28,546
Cities of 25,000 to 49,999.....	435	193,174	14.2	14,335	207	4,205	281,974	28,310
Cities of 10,000 to 24,999.....	475	175,180	11.2	10,691	232	3,463	214,198	30,743
Cities of 5,000 to 9,999.....	240	102,130	11.1	4,530	98	1,408	89,150	14,055
Cities of 2,500 to 4,999.....	193	92,130	10.6	4,500	80	1,484	97,979	11,136
Remainder of United States.....	600	291,152	13.7	16,988	264	4,484	340,196	34,144
Professional equipment, supplies.....	2,596	571,154	25.6	88,750	1,480	29,198	1,673,951	90,834
Cities of 500,000 or more.....	1,189	307,827	25.4	51,499	770	14,754	884,388	47,025
Cities of 250,000 to 499,999.....	339	83,481	25.2	13,552	156	4,416	250,967	14,338
Cities of 100,000 to 249,999.....	435	88,750	26.2	14,454	213	4,899	274,810	14,108
Cities of 50,000 to 99,999.....	269	48,954	24.3	7,461	145	2,431	133,285	7,584
Cities of 25,000 to 49,999.....	184	24,831	28.4	4,108	89	1,469	76,927	4,279
Cities of 10,000 to 24,999.....	114	9,951	29.3	1,606	66	660	30,898	1,621
Cities of 5,000 to 9,999.....	27	1,990	26.1	291	16	144	6,855	338
Cities of 2,500 to 4,999.....	9	1,388	22.1	214	4	60	3,212	251
Remainder of United States.....	30	3,982	29.6	665	21	265	1,609	690
Service establishment equipment, supplies.....	4,240	767,142	19.0	75,640	2,312	23,057	1,392,953	111,313
Cities of 500,000 or more.....	2,132	491,384	16.9	43,941	1,668	19,104	1,668,917	62,411
Cities of 250,000 to 499,999.....	547	97,084	24.1	12,543	387	1,960	213,707	15,879
Cities of 100,000 to 249,999.....	630	74,283	24.3	4,125	469	2,235	174,461	12,603
Cities of 50,000 to 99,999.....	399	39,681	22.9	4,322	343	1,681	80,511	7,278
Cities of 25,000 to 49,999.....	244	20,830	24.1	2,297	225	925	44,541	3,907
Cities of 10,000 to 24,999.....	166	33,389	12.2	2,026	126	638	39,266	7,575
Cities of 5,000 to 9,999.....	32	2,275	30.8	387	20	162	7,439	391
Cities of 2,500 to 4,999.....	17	843	24.0	9	8	49	1,873	187
Remainder of United States.....	73	5,373	28.0	899	66	703	18,238	1,082
Transportation (exc. automotive) equipment, supplies.....	657	251,204	19.7	24,471	313	5,893	456,859	30,707
Cities of 500,000 or more.....	327	151,275	19.1	14,056	147	2,950	256,650	15,273
Cities of 250,000 to 499,999.....	87	26,235	21.4	3,022	52	830	60,240	4,963
Cities of 100,000 to 249,999.....	80	25,677	20.0	2,964	32	836	54,438	4,420
Cities of 50,000 to 99,999.....	4	8,124	24.0	1,044	16	264	18,858	1,084
Cities of 25,000 to 49,999.....	29	17,737	15.4	1,080	19	265	21,213	1,293
Cities of 10,000 to 24,999.....	23	6,104	21.4	576	11	174	10,809	883
Cities of 5,000 to 9,999.....	4	240	44.6	17	...	7	366	77
Cities of 2,500 to 4,999.....	3	107	10.7	33	1	6	674	124
Remainder of United States.....	70	14,861	24.5	1,739	96	531	33,611	2,590
Metals, metal work (exc. scrap):								
Iron, steel and products.....	1,545	1,551,241	17.7	116,112	725	28,516	2,115,833	156,207
Cities of 500,000 or more.....	870	1,077,488	12.4	70,936	376	16,700	1,274,209	82,286
Cities of 250,000 to 499,999.....	161	139,081	17.9	14,331	74	4,138	262,316	19,442
Cities of 100,000 to 249,999.....	168	130,206	15.6	11,649	71	3,072	213,564	16,535
Cities of 50,000 to 99,999.....	88	61,174	14.7	5,069	39	1,355	94,830	6,219
Cities of 25,000 to 49,999.....	76	52,538	16.3	4,886	31	1,354	89,962	5,615
Cities of 10,000 to 24,999.....	55	23,045	17.6	2,321	38	689	45,063	3,434
Cities of 5,000 to 9,999.....	25	6,826	19.0	676	14	302	14,540	1,224
Cities of 2,500 to 4,999.....	21	7,340	17.6	706	13	234	13,520	1,179
Remainder of United States.....	81	54,143	18.3	5,578	50	1,472	107,829	10,273
Nonferrous metals, metal work.....	258	504,874	7.2	21,181	102	5,052	378,665	36,239
Cities of 500,000 or more.....	177	451,763	6.7	18,122	66	4,142	111,100	30,261
Cities of 250,000 to 499,999.....	29	23,221	12.6	1,634	15	441	30,794	3,204
Cities of 100,000 to 249,999.....	24	21,077	9.9	887	7	311	16,125	1,730
Cities of 50,000 to 99,999.....	4	420	15.5	17	1	...	375	114
Cities of 25,000 to 49,999.....	10	4,358	11.1	297	1	85	5,736	509
Cities of 10,000 to 24,999.....	4	496	12.3	23	5	13	602	68
Cities of 5,000 to 9,999.....	4	1,849	16.4	161	3	40	3,156	238
Cities of 2,500 to 4,999.....	6	990	14.4	40	4	11	777	110
Remainder of United States.....	6	990	14.4	40	4	11	777	110
Waste materials:								
Iron, steel scrap.....	1,054	1,639,438	9.6	85,058	2,744	27,981	1,561,707	52,608
Cities of 500,000 or more.....	631	811,487	7.1	30,538	509	8,003	527,006	16,718
Cities of 250,000 to 499,999.....	204	158,073	9.4	8,255	194	2,402	146,026	5,271
Cities of 100,000 to 249,999.....	301	247,740	10.3	13,109	221	4,505	253,391	9,055
Cities of 50,000 to 99,999.....	214	112,039	14.3	7,834	167	2,735	152,699	4,587
Cities of 25,000 to 49,999.....	304	134,484	12.2	9,063	281	3,163	164,977	4,936
Cities of 10,000 to 24,999.....	400	90,582	13.6	5,566	396	2,527	108,047	4,319
Cities of 5,000 to 9,999.....	281	40,566	17.2	3,389	262	1,476	67,332	2,347
Cities of 2,500 to 4,999.....	174	36,123	8.6	1,307	177	615	26,051	1,240
Remainder of United States.....	545	72,834	15.4	5,997	537	2,355	114,178	4,335
Other scrap, waste materials.....	4,663	999,872	15.6	82,488	4,666	31,236	1,531,018	50,470
Cities of 500,000 or more.....	2,007	490,191	14.8	38,364	2,124	13,638	718,201	23,671
Cities of 250,000 to 499,999.....	344	110,114	16.1	9,973	332	3,805	179,092	4,686
Cities of 100,000 to 249,999.....	525	129,167	16.5	11,332	482	4,458	205,357	6,665
Cities of 50,000 to 99,999.....	365	62,700	19.1	6,530	340	2,711	115,234	3,603
Cities of 25,000 to 49,999.....	395	81,938	14.5	5,933	393	2,480	111,965	4,099
Cities of 10,000 to 24,999.....	373	61,652	15.5	4,910	374	2,196	96,429	3,678
Cities of 5,000 to 9,999.....	177	21,747	17.3	1,721	171	776	33,073	1,329
Cities of 2,500 to 4,999.....	127	8,343	14.6	594	112	387	11,141	495
Remainder of United States.....	340	34,020	18.6	3,131	338	1,485	62,086	2,181

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and city size group (number of inhabitants)	ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS							
	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MERCHANT WHOLESALERS—Continued								
Other merchant wholesalers:								
Amusement, sporting goods.....	2,226	566,754	17.2	50,044	1,742	16,094	951,866	71,398
Cities of 500,000 or more.....	1,278	360,112	17.2	32,771	986	10,005	631,128	40,812
Cities of 250,000 to 499,999.....	277	82,538	17.0	7,631	200	2,522	140,808	11,564
Cities of 100,000 to 249,999.....	267	40,292	17.4	3,956	209	1,506	76,784	7,037
Cities of 50,000 to 99,999.....	122	18,363	17.7	1,929	95	691	34,857	3,232
Cities of 25,000 to 49,999.....	88	14,581	16.9	1,357	85	525	24,949	1,905
Cities of 10,000 to 24,999.....	74	25,605	18.1	1,149	64	77	18,951	2,746
Cities of 5,000 to 9,999.....	30	3,352	18.2	246	32	108	4,610	724
Cities of 2,500 to 4,999.....	5	1,007	11.5	41	4	10	745	152
Remainder of United States.....	77	.....	11.6	964	67	345	19,034	3,226
Books, periodicals, newspapers.....	1,601	459,950	18.0	51,837	1,040	22,449	1,027,412	28,049
Cities of 500,000 or more.....	565	213,753	20.0	26,951	389	10,270	520,015	17,429
Cities of 250,000 to 499,999.....	92	30,240	18.5	4,357	70	1,869	94,256	2,203
Cities of 100,000 to 249,999.....	174	67,991	15.3	6,650	95	2,909	128,970	2,998
Cities of 50,000 to 99,999.....	206	52,977	16.0	5,503	113	2,642	109,237	1,869
Cities of 25,000 to 49,999.....	239	44,024	16.3	4,403	131	2,472	93,895	1,429
Cities of 10,000 to 24,999.....	204	28,713	15.4	2,453	151	1,285	48,425	1,156
Cities of 5,000 to 9,999.....	63	7,671	16.2	679	53	472	15,797	389
Cities of 2,500 to 4,999.....	14	1,347	18.7	130	10	84	2,752	24
Remainder of United States.....	38	6,539	16.7	711	28	356	14,145	552
Coal, coke.....	982	2,077,284	4.7	56,303	261	11,311	847,066	64,530
Cities of 500,000 or more.....	510	1,449,337	3.8	29,210	73	6,448	513,086	30,817
Cities of 250,000 to 499,999.....	94	208,613	4.4	4,630	20	1,177	91,119	11,895
Cities of 100,000 to 249,999.....	122	202,701	3.6	3,949	46	989	72,246	2,671
Cities of 50,000 to 99,999.....	41	70,296	4.6	1,645	14	468	32,045	4,413
Cities of 25,000 to 49,999.....	55	48,843	10.3	2,686	19	731	52,993	9,439
Cities of 10,000 to 24,999.....	46	31,221	7.7	1,252	33	402	24,250	2,929
Cities of 5,000 to 9,999.....	28	18,132	7.3	702	11	267	14,497	666
Cities of 2,500 to 4,999.....	18	8,268	8.3	362	13	145	7,490	64
Remainder of United States.....	68	39,273	10.8	1,867	32	684	39,340	1,736
Farm supplies.....	1,658	1,271,599	9.0	58,936	1,146	20,734	1,092,001	89,965
Cities of 500,000 or more.....	275	405,181	8.0	17,310	130	5,147	321,905	24,806
Cities of 250,000 to 499,999.....	127	200,336	6.0	6,111	53	2,079	109,411	11,814
Cities of 100,000 to 249,999.....	146	105,797	12.2	6,134	73	2,374	116,801	9,554
Cities of 50,000 to 99,999.....	123	108,472	8.4	3,885	73	1,579	76,512	7,380
Cities of 25,000 to 49,999.....	119	87,606	7.4	3,443	78	1,285	64,016	5,963
Cities of 10,000 to 24,999.....	105	99,325	11.2	8,167	146	2,698	133,678	7,742
Cities of 5,000 to 9,999.....	141	51,584	10.7	2,603	129	1,123	51,534	4,956
Cities of 2,500 to 4,999.....	112	56,624	14.0	3,420	98	1,258	63,090	5,408
Remainder of United States.....	440	156,614	10.1	7,663	366	3,191	155,054	12,342
Jewelry.....	3,391	799,012	15.1	62,343	3,183	16,506	1,190,010	156,782
Cities of 500,000 or more.....	2,873	690,573	14.6	52,314	2,688	13,366	990,217	137,611
Cities of 250,000 to 499,999.....	210	48,801	15.1	4,969	206	1,428	93,396	9,339
Cities of 100,000 to 249,999.....	188	39,286	13.8	3,819	172	1,149	74,129	6,537
Cities of 50,000 to 99,999.....	51	13,496	14.7	1,289	47	314	20,946	2,038
Cities of 25,000 to 49,999.....	26	2,886	16.0	161	27	77	3,610	399
Cities of 10,000 to 24,999.....	23	1,328	14.0	106	31	61	1,978	413
Cities of 5,000 to 9,999.....	4	114	14.0	2	3	2	29	24
Remainder of United States.....	16	2,428	20.3	283	11	109	5,705	421
Petroleum and products.....	1,196	750,220	3.6	30,807	705	3,422	582,059	34,060
Cities of 500,000 or more.....	446	452,105	6.7	14,293	168	3,272	285,706	20,470
Cities of 250,000 to 499,999.....	101	55,846	8.1	4,390	54	1,632	83,514	2,238
Cities of 100,000 to 249,999.....	142	54,946	10.7	2,584	72	819	49,156	2,593
Cities of 50,000 to 99,999.....	90	24,779	13.4	1,402	69	439	27,023	1,774
Cities of 25,000 to 49,999.....	87	30,218	14.3	2,041	51	622	38,755	1,589
Cities of 10,000 to 24,999.....	111	26,661	14.0	1,858	77	596	33,691	1,514
Cities of 5,000 to 9,999.....	60	3,198	14.3	445	49	185	8,742	514
Cities of 2,500 to 4,999.....	55	11,467	12.9	607	34	229	11,362	472
Remainder of United States.....	199	45,200	13.1	3,071	131	1,029	64,110	2,896
Merchant wholesalers, miscellaneous products.....	4,734	2,488,921	10.6	132,095	3,400	42,616	2,556,171	211,027
Cities of 500,000 or more.....	2,748	1,974,068	9.6	99,108	2,670	27,765	1,795,035	156,391
Cities of 250,000 to 499,999.....	414	155,870	14.9	12,434	336	4,463	239,535	17,853
Cities of 100,000 to 249,999.....	84	109,448	13.8	8,334	297	2,390	151,508	9,654
Cities of 50,000 to 99,999.....	153	45,176	13.5	5,507	112	1,279	83,691	4,757
Cities of 25,000 to 49,999.....	170	51,443	16.1	3,569	149	1,372	66,503	4,238
Cities of 10,000 to 24,999.....	157	79,737	11.3	4,782	125	1,10	97,446	10,518
Cities of 5,000 to 9,999.....	65	19,273	12.7	1,344	60	451	21,028	1,709
Cities of 2,500 to 4,999.....	57	10,400	17.0	748	46	302	12,542	1,372
Remainder of United States.....	281	46,706	18.6	4,419	249	3,194	88,483	4,535
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)								
Groceries, confectionery, meats:								
Confectionery.....	133	355,338	12.0	14,924	6	4,210	298,315	15,820
Cities of 500,000 or more.....	77	271,572	10.7	8,875	...	2,413	175,324	13,346
Cities of 250,000 to 499,999.....	17	29,166	16.9	2,006	1	610	41,505	1,020
Cities of 100,000 to 249,999.....	12	41,316	19.9	1,570	1	570	38,542	950
Cities of 50,000 to 99,999.....	2	6,822	38.4	1,153	1	334	23,297	176
Cities of 25,000 to 49,999.....	4	262	26.2	97	1	10	674	6
Cities of 10,000 to 24,999.....	4	4,253	23.9	442	...	145	10,850	236
Remainder of United States.....	5	1,447	26.6	408	2	128	5,123	86
Meats, meat products.....	214	2,770,342	4.2	65,731	6	22,769	1,354,270	70,576
Cities of 500,000 or more.....	126	991,119	4.0	23,569	...	7,259	462,130	21,829
Cities of 250,000 to 499,999.....	51	300,795	4.8	8,250	...	3,167	183,164	8,837
Cities of 100,000 to 249,999.....	144	623,558	4.3	19,938	...	5,342	311,802	17,117
Cities of 50,000 to 99,999.....	140	343,183	4.4	9,222	...	2,893	184,746	9,134
Cities of 25,000 to 49,999.....	139	255,789	4.2	5,824	...	2,073	131,737	7,081
Cities of 10,000 to 24,999.....	113	195,842	4.3	4,182	...	1,435	82,334	4,452
Cities of 5,000 to 9,999.....	19	24,545	4.3	559	...	65	11,183	626
Cities of 2,500 to 4,999.....	4	7,258	4.6	189	...	20	3,649	341
Remainder of United States.....	14	38,354	4.8	932	...	342	18,505	1,099

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)--Continued								
Groceries, confectionery, meats--Continued								
Other grocery, food specialties.....	2,271	2,776,456	8.3	131,908	4	38,887	2,585,300	145,408
Cities of 500,000 or more.....	473	2,134,007	6.8	58,930	1	16,545	1,132,124	79,443
Cities of 250,000 to 499,999.....	265	671,627	8.2	22,039	...	6,776	440,076	24,492
Cities of 100,000 to 249,999.....	428	441,431	10.1	22,561	...	6,890	446,617	17,183
Cities of 50,000 to 99,999.....	331	143,208	14.0	10,314	...	3,226	211,401	14,533
Cities of 25,000 to 49,999.....	306	80,394	17.8	7,549	...	2,239	147,311	4,400
Cities of 10,000 to 24,999.....	226	55,727	16.9	4,914	...	1,500	97,108	2,886
Cities of 5,000 to 9,999.....	95	14,825	13.1	1,374	...	402	28,122	321
Cities of 2,500 to 4,999.....	46	9,613	16.5	851	...	235	16,675	256
Remainder of United States.....	101	65,624	11.2	3,376	2	1,014	65,866	1,858
Farm products (edible):								
Dairy, poultry products.....	707	880,074	13.4	60,977	12	17,622	1,162,426	32,932
Cities of 500,000 or more.....	70	379,150	12.6	27,307	3	7,188	498,240	10,994
Cities of 250,000 to 499,999.....	39	113,301	10.4	6,076	...	1,729	116,914	4,805
Cities of 100,000 to 249,999.....	117	151,662	12.0	9,146	...	2,955	126,607	7,964
Cities of 50,000 to 99,999.....	95	65,873	16.8	5,325	...	1,634	114,394	2,956
Cities of 25,000 to 49,999.....	116	55,778	19.7	4,713	...	1,523	87,111	2,251
Cities of 10,000 to 24,999.....	127	11,893	18.2	4,210	2	1,332	77,015	1,336
Cities of 5,000 to 9,999.....	43	21,117	17.2	1,686	...	557	34,808	871
Cities of 2,500 to 4,999.....	39	14,137	14.2	669	3	232	12,739	217
Remainder of United States.....	48	34,003	12.4	1,845	2	520	34,598	1,538
Beer, wines, distilled spirits:								
Beer, ale.....	196	219,775	17.3	22,106	10	6,276	474,782	3,513
Cities of 500,000 or more.....	50	109,333	17.5	11,527	...	2,984	234,865	2,160
Cities of 250,000 to 499,999.....	12	28,179	17.0	2,325	...	1,225	91,008	399
Cities of 100,000 to 249,999.....	23	16,980	15.0	1,466	...	454	28,227	278
Cities of 50,000 to 99,999.....	27	13,218	18.3	1,293	6	304	17,834	219
Cities of 25,000 to 49,999.....	29	13,493	17.9	1,336	...	565	19,591	226
Cities of 10,000 to 24,999.....	22	11,809	20.1	1,291	...	379	26,446	84
Cities of 5,000 to 9,999.....	12	3,399	16.3	255	2	87	4,704	68
Cities of 2,500 to 4,999.....	7	225	13.0	47	...	16	910	9
Remainder of United States.....	16	17,114	16.7	1,566	2	462	31,137	110
Wines, distilled spirits.....	52	629,671	7.0	16,259	1	2,162	188,311	19,044
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines).....	249	903,333	21.4	46,769	1	12,404	875,354	43,614
Cities of 500,000 or more.....	104	372,474	22.2	17,767	...	4,634	680,364	34,133
Cities of 250,000 to 499,999.....	72	115,307	19.5	9,425	1	2,394	167,089	8,562
Cities of 100,000 to 249,999.....	4	2,127	22.2	168	...	43	2,611	210
Cities of 50,000 to 99,999.....	4	2,824	25.9	762	...	212	16,430	505
Remainder of United States.....	4	4,124	21.2	504	...	121	9,361	204
Industrial chemicals, explosives.....	472	1,472,113	2.7	48,002	2	10,512	908,015	62,824
Cities of 500,000 or more.....	224	989,312	3.0	32,214	4	7,014	600,433	46,029
Cities of 250,000 to 499,999.....	27	27,234	12.2	2,942	...	757	57,279	3,504
Cities of 100,000 to 249,999.....	27	15,233	2.0	12,765	2	3,133	203,127	10,402
Cities of 50,000 to 99,999.....	17	24,776	7.4	572	...	173	10,037	1,071
Cities of 25,000 to 49,999.....	12	10,811	12.0	572	...	154	10,154	564
Cities of 10,000 to 24,999.....	12	5,504	12.0	225	2	71	5,430	476
Cities of 5,000 to 9,999.....	6	1,429	15.6	224	...	20	3,915	156
Cities of 2,500 to 4,999.....	4	294	14.7	38	...	12	705	97
Remainder of United States.....	3	2,441	2.5	859	...	177	16,875	525
Paints, varnishes.....	629	493,717	23.9	91,254	4	8,309	607,828	41,454
Cities of 500,000 or more.....	179	197,656	17.7	12,731	...	3,447	269,104	13,209
Cities of 250,000 to 499,999.....	111	69,490	19.1	6,921	...	1,592	111,818	6,906
Cities of 100,000 to 249,999.....	150	43,253	21.0	4,933	...	1,627	101,895	6,985
Cities of 50,000 to 99,999.....	99	19,495	23.1	2,594	...	240	53,426	3,846
Cities of 25,000 to 49,999.....	27	18,489	21.2	2,782	...	324	46,343	1,321
Cities of 10,000 to 24,999.....	27	9,156	21.7	1,291	...	381	21,706	1,233
Cities of 5,000 to 9,999.....	4	323	22.2	45	...	26	827	98
Remainder of United States.....	17	1,416	22.0	172	...	52	3,209	194
Tobacco and products (exc. leaf).....	41	297,312	6.7	7,296	2	2,460	155,475	25,368
Dry goods, apparel:								
Clothing, furnishings, footwear.....	1,000	394,492	11.5	11,274	21	4,786	441,933	41,017
Cities of 500,000 or more.....	176	336,516	11.6	19,923	30	4,171	393,969	35,223
Cities of 250,000 to 499,999.....	11	17,794	9.2	277	...	156	17,661	819
Remainder of United States.....	3	30,128	9.2	2,999	1	439	40,303	4,975
Dry goods, piece goods, notions.....	320	1,107,731	4.9	32,013	17	6,687	603,050	80,809
Cities of 500,000 or more.....	122	1,021,605	4.8	30,229	16	6,220	593,749	79,149
Cities of 250,000 to 499,999.....	19	24,437	5.4	1,136	...	422	21,426	2,283
Cities of 100,000 to 249,999.....	5	799	11.2	37	...	12	839	125
Cities of 2,500 to 4,999.....	2	567	11.2	27	...	5	119	147
Remainder of United States.....	3	619	26.4	7	1	28	1,417	105
Furniture, home furnishings:								
Furniture (household, office).....	217	177,292	16.7	12,511	15	3,285	245,479	7,922
Cities of 500,000 or more.....	34	92,356	16.7	7,792	6	1,638	132,030	4,377
Cities of 250,000 to 499,999.....	36	21,012	14.5	1,755	3	425	28,544	920
Cities of 100,000 to 249,999.....	60	43,527	15.6	3,112	5	802	55,324	1,895
Cities of 50,000 to 99,999.....	22	7,736	14.4	944	1	252	17,790	305
Cities of 25,000 to 49,999.....	11	1,371	21.2	211	...	62	3,838	67
Cities of 10,000 to 24,999.....	4	783	24.6	99	...	14	1,364	28
Remainder of United States.....	4	2,599	20.9	212	...	82	6,049	330
Home furnishings, floor coverings.....	159	364,127	2.6	15,582	26	4,072	344,562	14,591
Cities of 500,000 or more.....	70	297,233	2.6	12,128	13	2,099	236,936	10,282
Cities of 250,000 to 499,999.....	37	60,256	7.2	2,427	2	682	44,753	3,040
Cities of 100,000 to 249,999.....	10	9,631	3.7	325	...	114	6,738	577
Cities of 50,000 to 99,999.....	3	3,921	15.1	393	...	112	8,133	126
Cities of 25,000 to 49,999.....	3	1,883	9.7	161	...	22	1,790	228
Cities of 2,500 to 4,999.....	1	4,271	4.1	30	...	11	1,346	224
Remainder of United States.....	2	1,734	11.6	72	...	20	1,396	164

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants) *	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, * November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued								
Paper and its products:								
Stationery, office supplies.....	184	60,680	21.8	8,256	...	2,340	156,504	6,591
Cities of 500,000 or more.....	106	38,072	20.9	5,079	...	1,434	94,803	3,036
Cities of 250,000 to 499,999.....	46	7,387	27.6	1,149	...	308	22,837	343
Cities of 100,000 to 249,999.....	22	9,988	17.9	1,174	...	377	22,970	1,400
Cities of 50,000 to 99,999.....	7	2,587	26.8	411	...	125	7,996	240
Remainder of United States.....	3	2,646	28.3	443	...	96	7,898	1,572
Other paper products.....	121	131,706	12.8	9,909	13	2,778	191,710	13,884
Cities of 500,000 or more.....	77	77,768	12.3	5,754	9	1,660	114,909	7,211
Cities of 250,000 to 499,999.....	17	19,947	15.2	1,862	2	547	33,508	2,985
Cities of 100,000 to 249,999.....	7	4,718	15.8	481	...	124	9,023	652
Cities of 50,000 to 99,999.....	8	16,684	10.4	932	...	248	17,649	2,026
Cities of 10,000 to 49,999.....	5	2,504	7.7	141	1	35	3,327	104
Remainder of United States.....	7	10,085	11.2	699	1	164	13,294	906
Automotive equipment, tires and tubes, total.....	700	1,571,876	10.8	91,097	31	29,603	1,947,682	228,437
Cities of 500,000 or more.....	299	699,949	10.4	39,116	1	12,121	845,514	98,542
Cities of 250,000 to 499,999.....	173	351,194	9.1	15,735	3	5,060	331,861	47,371
Cities of 100,000 to 249,999.....	112	266,801	9.6	16,726	2	5,550	368,358	31,789
Cities of 50,000 to 99,999.....	21	38,492	9.3	1,606	2	412	32,866	6,314
Cities of 25,000 to 49,999.....	26	51,679	11.8	3,551	6	1,129	69,573	8,576
Remainder of United States.....	69	163,761	17.8	14,363	17	5,331	299,510	35,845
Electrical goods:								
Wiring supplies, apparatus.....	453	2,516,717	9.0	160,425	13	42,984	2,942,084	102,659
Cities of 500,000 or more.....	221	1,831,134	9.0	119,912	9	31,933	2,196,092	71,384
Cities of 250,000 to 499,999.....	92	476,999	9.4	30,479	...	8,474	565,893	21,959
Cities of 100,000 to 249,999.....	42	97,024	5.9	2,953	1	755	56,425	4,018
Remainder of United States.....	38	111,560	9.6	7,081	3	1,822	123,674	5,298
Electrical appliances, specialties.....	216	211,091	9.3	9,986	6	2,968	198,562	20,219
Cities of 500,000 or more.....	101	143,204	9.1	6,502	3	1,772	121,480	9,875
Cities of 250,000 to 499,999.....	37	29,908	8.8	2,908	...	428	26,510	2,042
Cities of 100,000 to 249,999.....	34	8,520	11.9	697	1	197	13,875	508
Cities of 50,000 to 99,999.....	24	14,294	8.1	530	...	182	16,188	525
Cities of 25,000 to 49,999.....	12	8,285	14.5	720	...	299	14,812	6,446
Cities of 10,000 to 24,999.....	4	2,253	13.8	138	...	4	3,133	252
Remainder of United States.....	4	4,627	5.6	135	2	42	2,564	571
Hardware, plumbing, heating:								
Hardware.....	110	78,050	17.1	8,150	9	1,609	148,041	7,964
Cities of 500,000 or more.....	81	68,973	14.7	6,336	3	1,247	117,341	7,001
Cities of 250,000 to 499,999.....	14	5,440	32.1	994	1	178	13,878	496
Cities of 100,000 to 249,999.....	7	1,635	50.0	504	...	118	10,215	227
Cities of 50,000 to 99,999.....	3	724	41.3	77	1	24	2,111	62
Remainder of United States.....	5	1,278	22.8	239	4	42	4,496	178
Plumbing, heating equipment, supplies.....	520	586,477	12.5	42,343	24	12,169	820,182	46,768
Cities of 500,000 or more.....	218	291,906	13.8	22,960	5	6,133	449,130	19,184
Cities of 250,000 to 499,999.....	92	107,530	12.0	7,767	4	2,348	149,894	8,189
Cities of 100,000 to 249,999.....	93	89,247	10.8	5,418	5	1,784	100,196	7,406
Cities of 50,000 to 99,999.....	34	49,162	10.4	2,879	1	916	54,733	4,902
Cities of 25,000 to 49,999.....	54	27,751	11.4	2,057	...	624	41,438	3,319
Cities of 10,000 to 24,999.....	19	14,886	9.4	812	6	263	16,012	2,759
Remainder of United States.....	10	5,995	13.1	450	3	101	8,779	1,009
Lumber, construction materials:								
Lumber, millwork.....	118	130,829	11.6	7,036	21	1,786	135,325	19,915
Cities of 500,000 or more.....	45	83,168	10.9	4,036	5	886	76,957	13,148
Cities of 250,000 to 499,999.....	14	16,988	13.4	1,061	...	309	20,348	3,068
Cities of 100,000 to 249,999.....	16	10,979	12.4	656	4	189	11,939	1,527
Cities of 50,000 to 99,999.....	6	1,392	12.4	99	2	24	1,829	138
Cities of 25,000 to 49,999.....	7	5,779	10.1	290	...	88	7,970	649
Cities of 10,000 to 24,999.....	10	6,310	12.1	413	1	114	7,593	508
Cities of 5,000 to 9,999.....	4	955	20.3	92	...	33	2,157	115
Cities of 2,500 to 4,999.....	4	2,839	11.2	180	...	52	3,138	359
Remainder of United States.....	12	2,419	21.0	209	9	91	3,394	403
Other construction materials.....	339	482,247	18.0	49,049	33	14,000	985,013	33,202
Cities of 500,000 or more.....	125	322,787	18.0	31,820	4	8,263	640,735	13,816
Cities of 250,000 to 499,999.....	47	53,377	15.8	5,232	3	1,665	102,977	5,461
Cities of 100,000 to 249,999.....	55	46,024	18.3	5,497	7	1,924	112,370	6,693
Cities of 50,000 to 99,999.....	45	21,595	18.3	2,722	2	995	55,674	3,744
Cities of 25,000 to 49,999.....	30	13,251	22.1	1,684	2	549	32,288	1,943
Cities of 10,000 to 24,999.....	16	14,993	13.6	1,038	3	246	19,335	1,192
Cities of 5,000 to 9,999.....	4	563	35.0	120	2	68	2,550	118
Remainder of United States.....	17	9,657	25.2	936	10	290	19,084	335
Machinery, equipment, supplies:								
Commercial machines, equipment.....	1,759	740,048	32.4	176,388	30	41,559	3,386,766	50,186
Cities of 500,000 or more.....	490	397,952	31.4	93,035	5	22,267	1,797,490	24,397
Cities of 250,000 to 499,999.....	313	115,993	33.7	28,425	5	6,954	535,278	7,990
Cities of 100,000 to 249,999.....	500	135,814	33.5	33,162	13	7,659	629,709	9,616
Cities of 50,000 to 99,999.....	284	60,153	33.9	14,319	4	3,268	290,578	4,389
Cities of 25,000 to 49,999.....	122	20,448	37.1	5,098	1	1,030	99,666	2,998
Cities of 10,000 to 24,999.....	36	7,285	30.9	1,466	2	317	28,008	715
Cities of 5,000 to 9,999.....	4	1,756	10.4	92	...	2	1,799	69
Remainder of United States.....	10	647	41.6	191	...	42	4,238	72
Construction machinery, equipment.....	57	45,807	14.5	3,012	4	670	56,821	5,945
Cities of 500,000 or more.....	29	23,987	14.5	1,865	2	448	36,416	3,943
Cities of 250,000 to 499,999.....	7	5,447	13.6	192	...	40	3,580	243
Cities of 100,000 to 249,999.....	4	3,154	15.7	209	...	51	3,456	383
Cities of 50,000 to 99,999.....	3	408	18.6	42	1	11	980	132
Cities of 10,000 to 24,999.....	7	7,137	13.0	305	...	50	6,203	643
Cities of 2,500 to 9,999.....	3	2,367	16.4	195	...	26	3,197	268
Remainder of United States.....	4	3,307	15.8	204	1	44	2,989	333

See footnotes at end of table.

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Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued								
Machinery, equipment, supplies—Continued								
Farm-dairy machinery, equipment.....	285	1,299,152	6.0	45,368	10	13,828	858,095	112,645
Cities of 500,000 or more.....	53	252,649	6.4	9,302	1	2,779	177,235	21,021
Cities of 250,000 to 499,999.....	67	363,186	6.0	12,160	...	3,667	227,574	34,342
Cities of 100,000 to 249,999.....	58	286,662	6.3	10,406	...	3,234	195,487	24,283
Cities of 50,000 to 99,999.....	39	164,135	5.5	5,427	1	1,640	104,725	13,242
Cities of 25,000 to 49,999.....	26	127,502	5.9	4,563	1	1,423	85,729	11,054
Cities of 10,000 to 24,999.....	16	49,760	4.9	1,642	...	534	32,775	3,668
Cities of 5,000 to 9,999.....	6	5,674	15.1	309	...	109	5,321	638
Cities of 2,500 to 4,999.....	5	532	8.3	28	2	17	616	79
Remainder of United States.....	15	49,052	5.6	1,531	5	425	28,633	4,318
Industrial machinery, equipment, supplies.....	1,785	1,811,835	11.4	116,511	68	29,390	2,204,091	115,279
Cities of 500,000 or more.....	944	1,218,995	11.1	78,579	39	19,151	1,480,503	62,474
Cities of 250,000 to 499,999.....	271	251,340	12.5	17,559	4	4,839	346,711	18,877
Cities of 100,000 to 249,999.....	184	117,739	11.2	7,094	13	1,805	129,920	10,236
Cities of 50,000 to 99,999.....	76	70,618	9.5	3,393	3	952	63,826	6,224
Cities of 25,000 to 49,999.....	54	46,699	12.6	2,954	...	781	53,732	4,203
Cities of 10,000 to 24,999.....	87	49,377	11.3	3,065	2	850	56,154	4,990
Cities of 5,000 to 9,999.....	44	14,210	14.3	792	4	246	17,240	2,604
Cities of 2,500 to 4,999.....	30	12,093	12.7	780	...	171	13,923	1,397
Remainder of United States.....	95	30,764	15.3	2,295	3	595	42,082	4,274
Professional equipment, supplies.....	595	147,522	25.5	23,954	12	8,094	449,654	22,649
Cities of 500,000 or more.....	184	78,111	23.6	12,002	7	3,729	227,783	12,615
Cities of 250,000 to 499,999.....	104	29,409	23.4	4,199	...	1,344	77,619	5,125
Cities of 100,000 to 249,999.....	103	20,024	27.0	3,533	4	1,271	65,644	2,383
Cities of 50,000 to 99,999.....	75	8,410	33.4	1,821	...	769	33,185	1,072
Cities of 25,000 to 49,999.....	82	8,199	34.2	1,671	...	671	31,607	1,011
Cities of 10,000 to 24,999.....	34	1,673	44.8	470	1	210	8,952	243
Cities of 5,000 to 9,999.....	3	381	27.8	37	...	13	730	20
Remainder of United States.....	10	1,315	30.5	221	...	87	4,134	180
Service establishment equipment, supplies.....	296	263,023	11.6	17,328	30	4,347	320,044	18,717
Cities of 500,000 or more.....	194	223,714	10.2	13,248	10	3,082	242,488	14,728
Cities of 250,000 to 499,999.....	48	19,538	30.1	1,940	3	591	37,909	1,668
Cities of 100,000 to 249,999.....	22	11,156	18.3	1,074	6	301	19,943	1,210
Cities of 50,000 to 99,999.....	12	2,013	29.8	364	2	133	6,982	380
Cities of 25,000 to 49,999.....	5	3,647	14.6	279	2	73	4,478	129
Cities of 10,000 to 24,999.....	5	2,228	12.3	127	2	33	2,352	170
Cities of 5,000 to 9,999.....	3	42	23.8	2	4	3	50	21
Remainder of United States.....	7	685	54.6	294	1	131	5,842	411
Transportation (exc. automotive) equipment, supplies.....	70	93,877	16.6	8,163	4	2,088	164,132	18,388
Cities of 500,000 or more.....	40	79,819	16.8	6,908	2	1,723	138,161	15,468
Cities of 250,000 to 499,999.....	9	4,814	14.8	422	...	131	8,065	681
Cities of 100,000 to 249,999.....	9	4,431	15.7	391	...	93	7,237	1,222
Cities of 50,000 to 99,999.....	3	278	48.9	71	...	16	1,418	74
Cities of 10,000 to 24,999.....	6	2,904	12.6	189	...	76	4,926	888
Remainder of United States.....	3	1,631	15.4	182	2	49	4,325	555
Metals, metal work (exc. scrap):								
Iron, steel and products.....	398	813,009	9.8	41,735	13	10,829	801,673	76,971
Cities of 500,000 or more.....	260	592,777	9.2	29,716	7	7,572	568,063	53,095
Cities of 250,000 to 499,999.....	44	71,551	11.7	3,905	3	1,071	73,211	9,216
Cities of 100,000 to 249,999.....	41	56,341	8.0	1,946	...	509	39,431	3,536
Cities of 50,000 to 99,999.....	12	30,622	13.3	2,264	...	522	42,011	2,232
Cities of 25,000 to 49,999.....	8	6,338	18.7	367	...	99	7,620	506
Cities of 10,000 to 24,999.....	13	23,912	12.6	1,534	...	454	31,425	2,519
Cities of 5,000 to 9,999.....	7	20,887	12.2	1,231	...	366	25,014	3,162
Remainder of United States.....	11	10,581	14.9	772	3	236	14,898	2,705
Nonferrous metals, metal work.....	104	352,367	5.5	8,765	...	2,404	175,410	30,972
Cities of 500,000 or more.....	83	311,427	5.7	7,933	...	2,181	159,070	26,324
Cities of 250,000 to 499,999.....	9	15,011	4.8	384	...	100	7,160	1,123
Cities of 100,000 to 249,999.....	6	14,987	2.6	223	...	68	4,475	757
Cities of 25,000 to 99,999.....	3	3,022	2.4	153	...	29	2,914	2,586
Cities of 2,500 to 4,999.....	3	1,860	6.3	72	...	26	1,791	182
Other manufacturers' sales branches:								
Amusement, sporting goods.....	173	283,129	13.0	20,154	9	6,500	415,931	29,857
Cities of 500,000 or more.....	108	243,007	11.6	15,726	2	5,003	323,644	22,700
Cities of 250,000 to 499,999.....	32	22,373	23.8	2,848	2	940	56,100	3,304
Cities of 100,000 to 249,999.....	19	7,333	23.6	865	2	309	18,804	1,562
Cities of 50,000 to 99,999.....	5	1,179	21.3	155	1	63	2,955	198
Cities of 10,000 to 24,999.....	4	2,718	12.0	229	...	84	6,850	884
Remainder of United States.....	5	6,519	14.5	331	2	101	7,578	1,209
Books, periodicals, newspapers.....	75	74,643	34.6	9,790	10	3,782	183,605	7,333
Cities of 500,000 or more.....	39	36,795	26.2	4,745	6	1,507	87,818	5,052
Remainder of United States.....	36	37,848	42.7	5,045	4	2,275	95,787	2,281
Coal, coke.....	16	88,171	3.5	1,708	8	401	32,729	7,084
Farm supplies.....	188	204,463	9.2	8,499	3	2,480	152,930	7,939
Cities of 500,000 or more.....	23	54,198	10.5	2,150	...	527	41,059	1,532
Cities of 250,000 to 499,999.....	19	46,581	7.4	1,436	...	416	27,094	1,235
Cities of 100,000 to 249,999.....	25	21,235	10.4	1,074	...	342	18,968	1,017
Cities of 50,000 to 99,999.....	21	36,986	8.3	1,581	...	466	26,977	2,236
Cities of 25,000 to 49,999.....	16	13,515	8.2	583	...	189	10,400	306
Cities of 10,000 to 24,999.....	17	11,293	11.5	609	...	203	10,841	556
Cities of 5,000 to 9,999.....	12	5,271	7.5	186	1	64	3,301	192
Cities of 2,500 to 4,999.....	10	4,400	6.5	151	...	48	2,323	146
Remainder of United States.....	25	10,984	12.7	729	2	225	11,967	719
Jewelry.....	37	51,110	20.4	5,693	6	1,250	112,643	5,042
Cities of 500,000 or more.....	29	46,221	19.5	4,911	5	1,000	96,736	4,155
Cities of 100,000 to 499,999.....	8	4,889	28.5	782	1	250	15,907	887
Petroleum and products.....	27	24,180	11.6	1,619	3	404	30,133	1,996
Cities of 500,000 or more.....	16	18,671	11.6	1,277	2	299	23,497	1,636
Cities of 100,000 to 499,999.....	5	2,960	5.8	82	...	22	1,444	109
Remainder of United States.....	6	2,549	13.2	260	1	83	5,192	251

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Continued								
Other manufacturers' sales branches—Continued								
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	8.2	103,630	24	28,540	2,065,731	153,596
Cities of 500,000 or more.....	326	2,011,770	8.6	57,558	11	15,325	1,138,421	81,442
Cities of 250,000 to 499,999.....	130	777,350	7.5	21,218	1	5,996	423,738	37,590
Cities of 100,000 to 249,999.....	134	486,135	7.2	13,115	...	3,731	258,141	19,008
Cities of 50,000 to 99,999.....	54	41,359	14.1	3,683	2	1,114	72,846	4,374
Cities of 25,000 to 49,999.....	34	87,233	7.1	2,322	...	945	59,452	4,434
Cities of 10,000 to 24,999.....	18	20,285	10.6	1,527	...	470	30,479	2,404
Cities of 5,000 to 9,999.....	9	16,457	14.0	1,494	2	372	37,380	1,428
Cities of 2,500 to 4,999.....	7	16,632	4.9	497	2	131	9,421	499
Remainder of United States.....	26	43,796	9.1	1,556	6	456	35,853	2,617
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)								
Groceries, confectionery, meats:								
Confectionery.....	18	69,686	2.4	1,026	1	287	20,513	...
Meats, meat products.....	22	39,166	5.4	578	...	157	15,485	...
Other grocery, food specialties.....	336	1,356,301	7.2	26,794	2	7,489	528,657	...
Cities of 500,000 or more.....	171	634,558	7.7	18,409	...	5,152	362,556	...
Cities of 250,000 to 499,999.....	76	218,009	6.0	4,522	...	1,279	89,368	...
Cities of 100,000 to 249,999.....	53	104,122	5.1	2,499	...	690	50,875	...
Cities of 50,000 to 99,999.....	10	29,722	11.3	818	...	226	16,440	...
Cities of 25,000 to 49,999.....	13	7,227	4.9	345	1	86	6,205	...
Cities of 10,000 to 24,999.....	6	1,323	34.0	96	1	29	1,725	...
Cities of 5,000 to 9,999.....	3	395	27.8	15	...	5	151	...
Remainder of United States.....	4	1,245	15.3	90	...	22	1,337	...
Farm products (edible):								
Dairy, poultry products.....	16	74,349	7.8	1,365	1	581	42,427	...
Beer, wines, distilled spirits.....								
Beer, wines, distilled spirits.....	101	982,848	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:								
Drugs, drug sundries (specialty lines).....	78	189,667	13.0	3,293	...	2,140	183,989	...
Cities of 500,000 or more.....	63	149,703	15.0	8,746	...	1,916	161,005	...
Cities of 250,000 to 499,999.....	11	28,871	6.4	912	...	180	17,199	...
Cities of 100,000 to 249,999.....	4	11,163	4.1	229	...	44	5,785	...
Industrial chemicals, explosives.....	291	974,573	10.3	30,783	1	8,728	636,484	...
Cities of 500,000 or more.....	210	860,534	9.9	25,349	...	6,922	524,833	...
Cities of 250,000 to 499,999.....	33	69,435	13.3	3,569	...	1,057	68,076	...
Cities of 100,000 to 249,999.....	24	21,259	16.6	984	1	438	24,784	...
Cities of 50,000 to 99,999.....	7	3,938	26.1	290	...	131	6,368	...
Cities of 25,000 to 49,999.....	3	3,463	2.8	50	...	11	941	...
Cities of 10,000 to 24,999.....	7	8,235	6.9	389	...	89	7,039	...
Cities of 5,000 to 9,999.....	4	6,319	10.4	198	...	71	3,846	...
Remainder of United States.....	3	860	17.1	20	...	10	597	...
Paints, varnishes.....	75	133,031	11.6	5,712	...	1,396	117,640	...
Cities of 500,000 or more.....	51	102,970	11.0	4,205	...	1,061	88,235	...
Cities of 250,000 to 499,999.....	12	21,710	15.6	1,179	...	267	22,327	...
Cities of 100,000 to 249,999.....	8	6,258	4.0	241	...	50	5,363	...
Cities of 25,000 to 49,999.....	4	2,093	10.2	87	...	18	1,715	...
Tobacco and products (exc. leaf), total.....	200	897,100	2.6	6,203	...	1,875	121,724	...
Cities of 500,000 or more.....	45	358,971	3.7	3,646	...	972	68,435	...
Cities of 250,000 to 499,999.....	34	106,227	1.7	248	...	238	13,188	...
Cities of 100,000 to 249,999.....	66	213,418	2.1	1,080	...	387	22,848	...
Cities of 50,000 to 99,999.....	38	113,879	1.9	565	...	193	11,834	...
Cities of 25,000 to 49,999.....	12	36,003	1.4	161	...	52	3,333	...
Remainder of United States.....	7	14,602	3.2	163	...	33	2,086	...
Dry goods, apparel:								
Clothing, furnishings, footwear.....	318	459,732	8.3	13,671	69	3,521	353,751	...
Cities of 500,000 or more.....	304	444,203	8.4	10,247	66	3,448	346,670	...
Cities of 250,000 to 499,999.....	8	8,351	6.9	273	1	41	4,899	...
Remainder of United States.....	6	7,177	5.4	151	2	32	2,182	...
Dry goods, piece goods, notions.....	294	941,997	4.5	20,662	22	3,577	399,541	...
Cities of 500,000 or more.....	264	810,667	4.5	20,124	19	3,482	388,189	...
Cities of 250,000 to 499,999.....	24	39,211	3.1	399	...	73	8,926	...
Cities of 5,000 to 249,999.....	6	2,119	10.8	139	3	22	2,426	...
Furniture, home furnishings:								
Furniture (household, office).....	51	19,145	8.1	377	11	170	18,045	...
Cities of 500,000 or more.....	39	16,360	8.2	800	8	143	16,066	...
Cities of 100,000 to 249,999.....	5	2,179	5.3	71	3	18	1,321	...
Cities of 50,000 to 99,999.....	3	437	10.5	18	...	5	294	...
Cities of 25,000 to 49,999.....	3	154	30.7	18	1	4	364	...
Home furnishings, floor coverings.....	269	364,649	5.5	4,504	5	1,922	174,063	...
Cities of 500,000 or more.....	191	283,115	5.5	2,330	4	1,465	197,131	...
Cities of 250,000 to 499,999.....	4	48,104	5.4	1,365	...	293	25,043	...
Cities of 100,000 to 249,999.....	21	10,484	5.5	303	...	102	6,304	...
Cities of 25,000 to 49,999.....	2	3,447	10.2	264	1	69	4,811	...
Remainder of United States.....	4	2,790	2.2	42	...	7	775	...
Paper and its products:								
Fine paper.....	5	58,252	4.6	1,172	1	172	18,416	...
Cities of 500,000 or more.....	2	58,186	4.6	1,144	1	168	17,937	...
Cities of 100,000 to 499,999.....	3	566	5.6	28	...	4	479	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)--Continued								
Paper and its products--Continued								
Stationery, office supplies.....	338	139,321	20.5	23,402	2	4,545	441,205	...
Cities of 500,000 or more.....	183	92,187	19.7	14,565	2	2,798	274,043	...
Cities of 250,000 to 499,999.....	82	28,787	22.7	5,647	...	1,145	105,429	...
Cities of 100,000 to 249,999.....	56	15,085	20.3	2,634	...	507	50,892	...
Cities of 25,000 to 99,999.....	12	3,262	22.5	556	...	95	10,841	...
Other paper products.....	405	1,013,092	4.3	18,932	4	3,691	367,309	...
Cities of 500,000 or more.....	280	321,315	4.2	16,782	4	3,272	325,764	...
Cities of 250,000 to 499,999.....	66	53,696	4.0	1,072	...	202	20,597	...
Cities of 100,000 to 249,999.....	35	22,788	4.0	436	...	84	8,872	...
Cities of 50,000 to 99,999.....	6	3,897	3.9	85	...	14	1,677	...
Cities of 25,000 to 49,999.....	5	1,288	10.6	85	...	13	1,239	...
Cities of 10,000 to 24,999.....	7	6,415	9.9	346	...	89	6,751	...
Remainder of United States.....	6	3,093	4.5	126	...	17	2,409	...
Automotive equipment, tires and tubes, total.....	143	268,091	7.2	8,052	7	2,029	156,705	...
Cities of 500,000 or more.....	34	196,172	6.9	6,041	4	1,488	117,245	...
Cities of 250,000 to 499,999.....	30	54,781	7.7	1,572	...	415	30,909	...
Cities of 100,000 to 249,999.....	11	14,363	8.1	357	...	102	6,996	...
Cities of 10,000 to 99,999.....	3	2,358	7.4	54	1	13	954	...
Remainder of United States.....	5	417	13.9	28	2	11	601	...
Electrical goods:								
Wiring supplies, apparatus.....	556	925,223	3.4	14,371	...	3,033	284,968	...
Cities of 500,000 or more.....	301	570,469	3.8	9,641	...	1,917	178,703	...
Cities of 250,000 to 499,999.....	91	105,191	3.4	1,969	...	392	39,425	...
Cities of 100,000 to 249,999.....	80	176,367	2.3	2,127	...	462	41,889	...
Cities of 50,000 to 99,999.....	42	53,157	1.9	608	...	127	12,236	...
Cities of 25,000 to 49,999.....	22	8,518	5.4	302	...	62	6,088	...
Cities of 10,000 to 24,999.....	9	6,430	4.6	95	...	21	2,037	...
Remainder of United States.....	11	5,091	9.6	229	...	52	4,590	...
Electrical appliances, specialties.....	101	721,447	1.3	5,193	4	840	114,981	...
Cities of 500,000 or more.....	73	522,399	1.4	4,032	2	669	89,007	...
Cities of 250,000 to 499,999.....	22	196,532	1.0	1,095	1	155	24,719	...
Remainder of United States.....	6	2,616	5.6	66	1	16	1,255	...
Hardware, plumbing, heating:								
Hardware.....	68	71,554	7.8	2,078	3	806	39,287	...
Cities of 500,000 or more.....	59	62,253	7.6	1,988	3	791	37,541	...
Cities of 250,000 to 499,999.....	5	1,328	6.5	64	...	9	1,223	...
Remainder of United States.....	4	1,973	14.0	26	...	6	523	...
Plumbing, heating equipment, supplies.....	370	465,668	4.4	11,005	7	2,162	217,480	...
Cities of 500,000 or more.....	241	358,050	4.4	8,403	3	1,623	166,359	...
Cities of 250,000 to 499,999.....	67	82,334	3.3	1,593	3	335	32,097	...
Cities of 100,000 to 249,999.....	33	16,655	5.7	512	...	114	9,746	...
Cities of 50,000 to 99,999.....	10	3,603	7.8	206	...	39	4,176	...
Cities of 25,000 to 49,999.....	4	735	6.8	33	...	7	726	...
Cities of 10,000 to 24,999.....	4	560	10.4	33	...	8	644	...
Cities of 2,500 to 9,999.....	4	1,921	15.8	141	1	19	2,112	...
Remainder of United States.....	7	1,700	10.3	84	...	17	1,620	...
Lumber, construction materials:								
Lumber, millwork.....	54	81,307	6.4	1,913	11	326	32,597	...
Cities of 500,000 or more.....	34	40,348	7.5	931	5	154	17,795	...
Cities of 250,000 to 499,999.....	16	38,866	5.1	905	6	139	12,970	...
Remainder of United States.....	4	2,693	8.7	77	...	33	1,832	...
Other construction materials.....	369	992,459	7.8	28,292	6	6,218	488,331	...
Cities of 500,000 or more.....	223	628,840	7.1	19,042	3	3,986	320,746	...
Cities of 250,000 to 499,999.....	75	220,730	9.4	5,547	1	1,321	100,683	...
Cities of 100,000 to 249,999.....	38	86,251	8.0	2,113	...	538	37,970	...
Cities of 50,000 to 99,999.....	10	30,354	10.9	815	1	187	14,038	...
Cities of 25,000 to 49,999.....	6	8,775	4.3	167	...	35	3,313	...
Cities of 10,000 to 24,999.....	7	10,148	4.6	244	...	55	4,772	...
Cities of 2,500 to 9,999.....	2	4,444	6.2	170	...	46	3,162	...
Remainder of United States.....	7	7,867	7.4	194	1	50	3,647	...
Machinery, equipment, supplies:								
Commercial machines, equipment.....	180	84,327	23.3	14,568	14	3,103	286,712	...
Cities of 500,000 or more.....	146	51,660	18.5	7,773	6	1,544	147,740	...
Cities of 250,000 to 499,999.....	64	17,317	28.1	2,707	1	587	54,633	...
Cities of 100,000 to 249,999.....	91	6,262	34.3	2,328	5	559	46,949	...
Cities of 50,000 to 99,999.....	45	4,741	33.8	1,203	1	266	25,534	...
Cities of 25,000 to 49,999.....	20	1,911	35.9	472	1	117	9,762	...
Cities of 10,000 to 24,999.....	4	257	25.1	48	...	17	1,189	...
Remainder of United States.....	5	279	17.6	37	...	13	905	...
Construction machinery, equipment.....	49	63,220	8.0	1,605	...	268	26,971	...
Cities of 500,000 or more.....	40	57,196	8.0	1,390	...	228	23,053	...
Cities of 250,000 to 499,999.....	5	5,131	7.1	166	...	30	3,096	...
Remainder of United States.....	4	893	13.5	49	...	10	822	...
Farm-dairy machinery, equipment.....	17	210,822	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies.....	1,255	1,915,550	4.3	44,392	26	8,847	841,093	...
Cities of 500,000 or more.....	842	1,385,843	4.6	34,235	19	6,722	651,168	...
Cities of 250,000 to 499,999.....	171	241,260	3.1	4,565	2	965	86,796	...
Cities of 100,000 to 249,999.....	108	124,512	3.9	2,390	1	516	46,276	...
Cities of 50,000 to 99,999.....	46	57,348	3.2	999	1	243	20,542	...
Cities of 25,000 to 49,999.....	25	7,430	4.7	429	1	92	9,241	...
Cities of 10,000 to 24,999.....	35	26,126	5.3	661	...	145	11,970	...
Cities of 5,000 to 9,999.....	7	4,207	5.1	90	...	23	1,925	...
Cities of 2,500 to 4,999.....	3	402	4.7	10	...	5	189	...
Remainder of United States.....	18	17,322	7.1	1,013	2	136	12,386	...

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS								
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Continued								
Machinery, equipment, supplies—Continued								
Professional equipment, supplies.....	81	67,882	5.7	2,609	4	516	51,463	...
Cities of 500,000 or more.....	58	48,578	6.0	1,985	2	391	39,043	...
Cities of 250,000 to 499,999.....	11	15,295	4.2	454	...	85	8,864	...
Cities of 100,000 to 249,999.....	5	874	6.9	52	...	11	1,028	...
Cities of 50,000 to 99,999.....	3	2,464	4.7	65	...	13	1,333	...
Remainder of United States.....	4	671	13.8	53	2	16	1,195	...
Service establishment equipment, supplies.....	57	22,641	6.0	862	6	180	15,675	...
Cities of 500,000 or more.....	46	21,012	5.5	755	5	152	13,727	...
Cities of 250,000 to 499,999.....	6	1,027	8.4	51	...	11	956	...
Remainder of United States.....	5	602	16.3	56	1	17	992	...
Transportation (exc. automotive) equipment, supplies.....	64	198,767	1.9	2,004	7	356	37,082	...
Cities of 500,000 or more.....	53	192,507	1.7	1,821	6	312	33,567	...
Cities of 250,000 to 499,999.....	4	2,162	8.1	76	...	21	1,317	...
Cities of 100,000 to 249,999.....	4	1,966	6.0	54	...	12	1,136	...
Remainder of United States.....	3	2,132	6.0	53	1	11	1,062	...
Metals, metal work (exc. scrap):								
Iron, steel and products.....	729	5,410,524	2.1	38,364	10	7,161	768,210	...
Cities of 500,000 or more.....	497	4,627,033	2.0	30,703	7	5,586	612,384	...
Cities of 250,000 to 499,999.....	130	496,188	2.8	4,734	1	987	99,469	...
Cities of 100,000 to 249,999.....	65	204,262	2.6	1,778	2	372	34,323	...
Cities of 50,000 to 99,999.....	17	43,419	3.0	538	...	94	10,095	...
Cities of 25,000 to 49,999.....	8	20,074	2.7	218	...	44	4,066	...
Cities of 10,000 to 24,999.....	3	1,957	2.6	33	...	10	599	...
Cities of 2,500 to 9,999.....	4	11,514	9.1	245	...	47	4,999	...
Remainder of United States.....	5	6,077	6.1	115	...	21	2,275	...
Nonferrous metals, metal work.....	218	844,282	3.4	10,686	5	2,571	212,018	...
Cities of 500,000 or more.....	135	639,135	3.8	8,653	5	2,058	171,106	...
Cities of 250,000 to 499,999.....	44	114,014	2.2	1,354	...	347	26,642	...
Cities of 100,000 to 249,999.....	29	64,795	2.0	489	...	121	9,985	...
Cities of 50,000 to 99,999.....	7	19,708	2.6	138	...	31	3,163	...
Remainder of United States.....	3	6,630	1.2	52	...	14	1,122	...
Other manufacturers' sales offices:								
Amusement, sporting goods.....	64	138,637	5.3	3,412	4	643	65,774	...
Cities of 500,000 or more.....	46	98,278	6.6	2,919	4	535	55,136	...
Cities of 250,000 to 499,999.....	12	27,868	2.1	317	...	7	7,229	...
Remainder of United States.....	6	12,491	2.1	176	...	39	3,409	...
Books, periodicals, newspapers.....	127	54,431	10.8	3,933	1	700	73,255	...
Cities of 500,000 or more.....	101	48,154	10.6	3,453	1	598	64,300	...
Cities of 250,000 to 499,999.....	17	4,590	13.4	354	...	83	6,482	...
Cities of 100,000 to 249,999.....	6	637	13.8	74	...	11	1,662	...
Remainder of United States.....	3	1,050	6.4	52	...	8	811	...
Coal, coke.....	64	361,539	2.2	3,464	...	677	77,793	...
Cities of 500,000 or more.....	46	319,686	2.2	3,139	...	611	70,747	...
Cities of 250,000 to 499,999.....	4	9,209	1.6	94	...	15	1,861	...
Cities of 100,000 to 249,999.....	6	17,394	1.5	137	...	24	3,425	...
Cities of 50,000 to 99,999.....	5	12,241	1.4	70	...	19	1,294	...
Remainder of United States.....	3	3,009	4.8	24	...	8	466	...
Farm supplies.....	36	114,755	6.7	2,362	1	570	44,079	...
Cities of 500,000 or more.....	12	57,440	8.8	1,627	...	355	30,178	...
Cities of 250,000 to 499,999.....	4	5,375	11.5	126	...	38	2,272	...
Cities of 100,000 to 249,999.....	6	18,845	4.6	200	...	60	3,897	...
Cities of 50,000 to 99,999.....	5	18,139	3.0	183	...	49	3,138	...
Cities of 10,000 to 49,999.....	5	8,355	4.2	127	1	37	2,472	...
Remainder of United States.....	4	6,601	4.8	99	...	31	2,122	...
Jewelry.....	56	44,823	5.6	1,795	3	233	38,392	...
Cities of 500,000 or more.....	48	38,426	5.7	1,593	3	204	33,770	...
Cities of 100,000 to 499,999.....	8	6,397	4.8	202	...	29	4,622	...
Manufacturers' sales offices, miscellaneous products.....	357	3,052,521	2.4	24,352	12	4,769	458,873	...
Cities of 500,000 or more.....	224	1,695,872	2.4	17,618	8	3,134	315,507	...
Remainder of United States.....	133	1,356,649	2.3	6,734	4	1,635	143,366	...
AGENTS AND BROKERS								
Groceries, confectionery, meats:								
Groceries, foods (exc. as specified).....	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	8,551
Cities of 500,000 or more.....	1,545	3,091,476	2.0	28,366	1,375	6,129	515,281	6,981
Cities of 250,000 to 499,999.....	444	584,429	2.4	5,309	426	1,429	98,803	492
Cities of 100,000 to 249,999.....	461	567,731	2.2	5,005	452	1,508	93,088	575
Cities of 50,000 to 99,999.....	199	249,992	1.8	1,768	183	591	34,091	99
Cities of 25,000 to 49,999.....	115	129,588	1.8	844	102	262	15,390	66
Cities of 10,000 to 24,999.....	58	45,258	2.4	390	48	133	7,398	149
Cities of 5,000 to 9,999.....	20	20,326	2.4	177	17	46	3,074	32
Cities of 2,500 to 4,999.....	10	16,025	2.7	177	15	52	2,552	8
Remainder of United States.....	31	35,474	2.3	318	21	108	5,787	149
Confectionery.....	147	100,226	3.7	1,221	160	304	23,403	34
Cities of 500,000 or more.....	88	61,624	3.6	724	86	192	13,435	9
Cities of 250,000 to 499,999.....	23	16,325	4.3	219	35	53	4,374	...
Cities of 100,000 to 249,999.....	13	5,894	4.0	54	15	17	1,249	3
Cities of 25,000 to 99,999.....	3	1,400	2.8	24	4	6	485	6
Cities of 10,000 to 24,999.....	4	7,851	2.6	63	8	15	1,183	10
Cities of 2,500 to 9,999.....	4	2,745	4.8	49	5	8	978	5
Remainder of United States.....	7	4,387	4.1	88	7	13	1,699	1

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Groceries, confectionery, meats--Continued								
Fish, sea foods.....	58	32,460	4.3	616	49	165	11,137	376
Cities of 500,000 or more.....	36	19,908	4.6	411	26	101	7,098	107
Cities of 250,000 to 499,999.....	10	10,248	3.5	110	10	20	2,327	237
Cities of 50,000 to 249,999.....	3	1,245	5.5	77	5	36	1,345	9
Cities of 2,500 to 49,999.....	3	197	12.2	...	5	...	...	1
Remainder of United States.....	6	862	4.3	18	3	8	367	22
Meats, meat products.....	83	614,117	0.6	1,094	90	235	22,365	41
Cities of 500,000 or more.....	63	596,747	0.6	997	70	188	20,458	16
Cities of 250,000 to 499,999.....	7	3,060	2.3	27	6	14	604	...
Cities of 100,000 to 249,999.....	6	7,079	1.4	44	7	22	835	12
Remainder of United States.....	7	7,231	1.6	26	7	11	468	13
Farm products (edible):								
Dairy, poultry products.....	195	387,457	1.5	2,523	161	786	53,394	705
Cities of 500,000 or more.....	126	310,647	1.3	1,893	100	451	32,813	630
Cities of 250,000 to 499,999.....	14	28,033	1.4	162	12	58	3,663	3
Cities of 100,000 to 249,999.....	8	17,984	2.4	170	5	86	8,113	50
Cities of 50,000 to 99,999.....	7	14,900	3.7	99	10	30	1,931	1
Cities of 25,000 to 49,999.....	3	1,133	2.5	4	4	2	58	...
Cities of 10,000 to 24,999.....	4	2,320	1.2	12	3	12	238	...
Cities of 5,000 to 9,999.....	7	2,780	3.2	52	2	61	1,822	4
Cities of 2,500 to 4,999.....	4	528	2.5	3	4	3	56	1
Remainder of United States.....	22	9,132	3.8	128	20	92	2,700	16
Fruits, vegetables (fresh).....	360	1,393,914	3.4	32,546	772	6,654	419,242	2,935
Cities of 500,000 or more.....	480	952,777	3.4	15,846	234	4,238	289,322	1,812
Cities of 250,000 to 499,999.....	87	122,371	2.8	1,153	61	281	21,455	22
Cities of 100,000 to 249,999.....	121	98,391	3.3	1,134	80	319	19,673	40
Cities of 50,000 to 99,999.....	48	26,512	4.0	405	30	159	8,604	65
Cities of 25,000 to 49,999.....	44	34,075	4.1	773	26	230	13,106	135
Cities of 10,000 to 24,999.....	50	59,357	4.6	2,177	38	1,028	43,149	977
Cities of 5,000 to 9,999.....	44	51,783	2.6	473	46	209	9,427	58
Cities of 2,500 to 4,999.....	16	5,758	4.4	107	13	37	1,913	56
Remainder of United States.....	70	38,990	3.3	478	54	153	8,389	130
Beer, wines, distilled spirits:								
Beer, ale.....	17	11,339	5.4	124	14	36	2,714	136
Wines, distilled spirits.....	80	53,348	4.1	603	59	135	11,397	424
Cities of 500,000 or more.....	54	29,533	4.3	334	43	76	6,597	413
Cities of 250,000 to 499,999.....	16	11,881	4.7	148	11	25	1,981	8
Cities of 100,000 to 249,999.....	4	9,528	2.0	64	1	10	1,140	...
Cities of 5,000 to 99,999.....	6	1,406	8.4	57	4	24	1,679	3
Drugs, chemicals, allied products:								
Drugs, drug sundries.....	132	97,155	6.1	2,332	146	642	47,385	191
Cities of 500,000 or more.....	127	76,252	5.8	1,772	124	468	35,260	124
Cities of 250,000 to 499,999.....	17	6,096	4.6	253	10	83	5,537	9
Cities of 100,000 to 249,999.....	6	2,029	5.4	85	6	26	2,052	54
Cities of 50,000 to 99,999.....	9	4,358	6.0	142	4	34	3,381	3
Remainder of United States.....	3	1,420	10.1	80	2	26	1,655	1
Industrial chemicals, explosives.....	251	370,335	3.3	4,409	168	842	79,615	1,120
Cities of 500,000 or more.....	191	218,329	4.0	3,405	129	671	61,210	637
Cities of 250,000 to 499,999.....	27	11,811	4.4	159	19	45	3,059	93
Cities of 100,000 to 249,999.....	14	27,394	2.6	402	9	27	7,045	55
Cities of 50,000 to 99,999.....	7	801	14.5	76	4	18	1,441	6
Cities of 10,000 to 49,999.....	7	11,161	3.9	324	3	33	6,034	327
Remainder of United States.....	5	1,139	9.5	43	4	9	826	2
Paints, varnishes.....	66	33,158	4.2	540	54	141	9,842	116
Cities of 500,000 or more.....	48	28,465	3.8	439	41	109	7,832	77
Cities of 250,000 to 499,999.....	10	1,374	8.4	27	7	10	554	...
Cities of 100,000 to 249,999.....	5	2,005	6.9	67	4	17	1,220	34
Remainder of United States.....	3	314	10.2	7	2	5	236	5
Tobacco and products (exc. leaf).....	19	5,520	3.9	54	20	20	999	21
Dry goods, apparel:								
Clothing, furnishings, footwear.....	1,838	1,647,119	3.2	19,273	1,246	4,811	371,633	1,407
Cities of 500,000 or more.....	1,664	1,482,502	3.1	18,648	1,061	4,610	358,375	1,185
Cities of 250,000 to 499,999.....	120	42,361	4.7	354	132	120	7,738	170
Cities of 100,000 to 249,999.....	26	10,575	4.1	44	28	30	1,782	32
Cities of 50,000 to 99,999.....	6	4,891	3.3	60	6	9	1,170	...
Cities of 25,000 to 49,999.....	6	1,841	4.7	16	4	6	229	12
Cities of 10,000 to 24,999.....	11	3,697	4.0	8	12	5	210	2
Remainder of United States.....	5	3,252	5.2	88	3	31	2,129	6
Dry goods (general line).....	340	625,591	2.3	4,660	360	1,196	82,198	358
Cities of 500,000 or more.....	311	585,152	2.0	3,335	320	909	67,481	337
Cities of 250,000 to 499,999.....	23	26,917	6.9	381	24	167	7,123	20
Cities of 100,000 to 249,999.....	4	4,777	6.6	171	4	34	2,454	...
Cities of 50,000 to 99,999.....	7	6,651	3.3	117	3	46	2,597	...
Cities of 2,500 to 24,999.....	9	4,694	13.1	156	7	40	2,543	1
Dry goods specialties, piece goods, notions.....	1,002	2,223,128	3.3	39,281	884	6,110	696,118	6,378
Cities of 500,000 or more.....	468	3,088,255	3.3	38,473	807	5,435	680,685	6,316
Cities of 250,000 to 499,999.....	70	100,387	3.2	243	55	91	8,419	29
Cities of 100,000 to 249,999.....	12	12,166	3.4	55	9	18	1,034	...
Cities of 50,000 to 99,999.....	6	15,938	3.4	89	4	27	1,721	1
Cities of 25,000 to 49,999.....	3	928	4.2	14	2	5	553	8
Cities of 10,000 to 24,999.....	3	4,442	7.4	120	3	19	2,421	11
Cities of 2,500 to 4,999.....	3	2,944	4.0	75	1	12	1,175	...
Remainder of United States.....	3	326	10.4	6	3	3	117	13

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Furniture, home furnishings:								
Furniture (household, office).....	484	204,345	6.4	3,904	460	896	78,869	329
Cities of 500,000 or more.....	373	167,728	6.3	3,080	360	679	59,692	222
Cities of 250,000 to 499,999.....	90	18,557	6.9	447	51	97	10,046	71
Cities of 100,000 to 249,999.....	25	5,361	8.7	222	10	69	4,675	26
Cities of 50,000 to 99,999.....	7	1,517	7.4	18	4	7	445	2
Cities of 25,000 to 49,999.....	13	3,833	6.6	17	17	9	393	1
Cities of 10,000 to 24,999.....	5	4,911	5.0	164	4	13	3,170	4
Cities of 2,500 to 9,999.....	4	2,096	5.0	7	6	9	292	...
Remainder of United States.....	6	342	7.3	9	7	13	156	3
Home furnishings, floor coverings.....	561	265,618	5.6	5,373	524	1,325	104,903	662
Cities of 500,000 or more.....	452	236,327	5.4	4,712	431	1,087	91,321	598
Cities of 250,000 to 499,999.....	69	22,371	7.1	476	57	147	9,372	24
Cities of 100,000 to 249,999.....	17	3,116	9.2	104	14	33	2,025	28
Cities of 50,000 to 99,999.....	7	2,395	3.9	33	5	18	469	...
Cities of 25,000 to 49,999.....	7	526	10.8	17	7	9	361	...
Cities of 10,000 to 24,999.....	4	223	13.0	7	4	1	50	12
Cities of 2,500 to 9,999.....	5	600	10.0	24	6	30	1,305	...
Remainder of United States.....	5	600	10.0	24	6	30	1,305	...
Paper and its products:								
Stationery, office supplies.....	105	25,076	7.3	799	98	223	16,350	219
Cities of 500,000 or more.....	79	18,733	7.3	606	71	161	12,514	107
Cities of 250,000 to 499,999.....	13	1,210	9.2	25	12	12	456	5
Cities of 100,000 to 249,999.....	6	2,416	7.1	105	6	32	2,050	105
Cities of 50,000 to 99,999.....	3	1,128	5.7	12	3	4	242	...
Cities of 25,000 to 49,999.....	4	1,589	7.7	51	6	14	988	2
Remainder of United States.....	4	1,589	7.7	51	6	14	988	2
Other paper products.....	302	226,001	3.9	3,105	242	655	59,066	293
Cities of 500,000 or more.....	240	194,542	3.9	2,678	193	553	51,613	291
Cities of 250,000 to 499,999.....	31	8,861	6.7	148	26	44	2,645	...
Cities of 100,000 to 249,999.....	14	3,953	4.0	62	11	19	959	2
Cities of 50,000 to 99,999.....	8	14,787	1.6	133	5	20	2,453	...
Cities of 25,000 to 49,999.....	6	3,351	4.3	68	5	16	1,148	...
Cities of 10,000 to 24,999.....	3	507	8.7	16	2	3	348	...
Remainder of United States.....	3	507	8.7	16	2	3	348	...
Farm products (raw materials), total.....	3,744	11,739,902	1.2	58,287	3,705	35,492	1,338,167	18,188
Cities of 500,000 or more.....	726	2,796,449	1.0	13,704	664	3,114	227,754	6,721
Cities of 250,000 to 499,999.....	334	1,931,019	1.0	6,265	357	1,888	116,717	2,709
Cities of 100,000 to 249,999.....	207	1,102,226	0.9	4,360	164	1,957	91,632	1,318
Cities of 50,000 to 99,999.....	195	943,643	1.1	3,999	195	2,213	106,766	1,507
Cities of 25,000 to 49,999.....	154	491,155	1.5	2,781	112	1,829	80,515	1,077
Cities of 10,000 to 24,999.....	324	939,681	1.4	5,572	283	4,125	151,509	1,896
Cities of 5,000 to 9,999.....	301	468,572	2.3	4,096	342	3,983	118,820	693
Cities of 2,500 to 4,999.....	261	317,916	2.5	2,728	272	2,389	60,778	610
Remainder of United States.....	1,252	2,749,241	1.3	14,782	1,316	14,094	383,676	1,657
Automotive:								
Automobiles, other motor vehicles.....	62	86,535	2.2	791	57	252	13,636	233
Cities of 500,000 or more.....	23	69,400	1.8	523	18	125	8,343	137
Cities of 250,000 to 499,999.....	11	3,600	7.3	129	11	26	2,194	17
Cities of 100,000 to 249,999.....	5	1,054	7.4	33	4	25	1,205	15
Cities of 50,000 to 99,999.....	3	1,538	2.9	27	5	9	566	23
Cities of 25,000 to 49,999.....	3	811	3.8	4	4	12	70	4
Cities of 10,000 to 24,999.....	5	6,199	1.4	15	6	14	186	...
Remainder of United States.....	12	3,913	5.1	60	9	41	1,072	37
Automotive equipment, tires and tubes.....	474	373,079	5.3	7,376	432	1,571	146,070	569
Cities of 500,000 or more.....	306	272,245	4.8	4,428	261	885	85,674	268
Cities of 250,000 to 499,999.....	108	64,281	6.6	1,812	109	445	38,081	141
Cities of 100,000 to 249,999.....	26	16,745	7.5	665	18	126	12,893	32
Cities of 50,000 to 99,999.....	17	9,303	6.2	174	15	45	3,866	27
Cities of 25,000 to 49,999.....	11	2,514	10.4	89	9	18	1,720	7
Cities of 10,000 to 24,999.....	9	1,600	9.2	40	4	14	615	56
Cities of 5,000 to 9,999.....	4	1,242	8.1	36	4	12	714	...
Remainder of United States.....	13	5,149	5.1	132	12	26	2,507	38
Electrical goods:								
Wiring supplies, apparatus.....	945	477,298	6.4	19,304	867	2,307	195,164	1,494
Cities of 500,000 or more.....	646	338,968	6.4	7,354	564	1,619	139,745	1,112
Cities of 250,000 to 499,999.....	186	94,954	6.4	1,475	177	446	38,945	272
Cities of 100,000 to 249,999.....	61	26,590	6.2	536	55	141	10,319	62
Cities of 50,000 to 99,999.....	16	6,213	6.7	123	12	28	1,804	11
Cities of 25,000 to 49,999.....	10	4,230	7.9	88	9	24	1,377	20
Cities of 10,000 to 24,999.....	13	2,671	8.6	75	11	27	1,561	2
Cities of 2,500 to 9,999.....	3	284	9.2	9	2	4	167	1
Remainder of United States.....	10	3,388	5.6	44	7	13	746	14
Electrical appliances, specialties.....	367	306,255	5.7	3,766	340	929	76,057	378
Cities of 500,000 or more.....	251	144,703	5.5	2,520	236	624	50,244	105
Cities of 250,000 to 499,999.....	71	43,565	5.9	737	74	175	15,304	128
Cities of 100,000 to 249,999.....	20	7,412	6.3	231	13	56	4,724	56
Cities of 50,000 to 99,999.....	3	723	12.2	21	3	11	405	24
Cities of 25,000 to 49,999.....	4	1,398	7.6	58	1	20	1,399	18
Cities of 10,000 to 24,999.....	4	437	10.1	17	2	5	235	17
Cities of 2,500 to 9,999.....	3	1,119	6.5	31	2	8	629	1
Remainder of United States.....	11	6,892	5.4	151	9	30	3,117	29
Hardware, plumbing, heating:								
Hardware.....	497	227,178	6.2	4,782	470	1,168	88,137	487
Cities of 500,000 or more.....	341	162,076	6.2	3,799	317	911	68,797	348
Cities of 250,000 to 499,999.....	73	31,053	6.1	458	73	112	8,119	63
Cities of 100,000 to 249,999.....	44	17,294	6.0	281	45	75	5,912	23
Cities of 50,000 to 99,999.....	16	4,621	6.6	97	15	21	2,098	27
Cities of 25,000 to 49,999.....	9	2,036	7.6	60	8	24	1,363	14
Cities of 10,000 to 24,999.....	5	1,617	6.5	55	4	13	1,088	7
Remainder of United States.....	9	2,381	9.1	32	8	12	560	5

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS--Continued								
Hardware, plumbing, heating--Continued								
Plumbing, heating equipment, supplies.....	739	241,253	8.2	8,213	666	1,214	149,768	1,704
Cities of 500,000 or more.....	452	156,160	8.2	5,869	411	1,246	109,635	1,337
Cities of 250,000 to 499,999.....	153	46,907	8.3	1,243	136	308	22,640	230
Cities of 100,000 to 249,999.....	98	23,209	7.5	530	79	137	10,695	90
Cities of 50,000 to 99,999.....	21	6,012	9.2	235	21	52	5,298	15
Cities of 25,000 to 49,999.....	14	3,092	7.9	137	8	23	2,161	16
Cities of 10,000 to 24,999.....	12	3,992	8.5	137	6	31	2,228	9
Cities of 5,000 to 9,999.....	4	672	14.7	28	2	8	560	7
Remainder of United States.....	5	1,809	6.7	24	5	9	551	...
Lumber, construction materials:								
Lumber, millwork.....	528	431,512	7.1	4,786	439	1,073	96,713	1,768
Cities of 500,000 or more.....	218	153,064	3.9	1,799	181	412	37,075	745
Cities of 250,000 to 499,999.....	46	142,326	4.2	1,351	80	342	25,615	775
Cities of 100,000 to 249,999.....	74	41,637	3.9	472	61	124	10,290	84
Cities of 50,000 to 99,999.....	33	21,662	4.7	198	28	67	4,461	15
Cities of 25,000 to 49,999.....	51	36,206	5.4	551	43	111	10,396	1
Cities of 10,000 to 24,999.....	23	16,546	4.2	164	16	45	3,428	98
Cities of 5,000 to 9,999.....	15	12,519	7.2	131	8	28	2,479	8
Cities of 2,500 to 4,999.....	3	931	7.2	21	2	6	348	...
Remainder of United States.....	16	8,693	3.9	117	20	38	2,621	42
Other construction materials.....	263	136,762	7.1	1,132	215	838	63,920	492
Cities of 500,000 or more.....	146	61,951	7.4	1,122	129	528	43,416	385
Cities of 250,000 to 499,999.....	33	7,179	8.2	206	28	74	3,805	16
Cities of 100,000 to 249,999.....	30	7,617	6.9	329	23	68	4,424	26
Cities of 50,000 to 99,999.....	17	3,458	7.1	62	17	23	1,260	2
Cities of 25,000 to 49,999.....	15	27,191	6.9	424	8	84	8,422	52
Cities of 10,000 to 24,999.....	9	2,636	4.6	43	3	17	1,288	...
Cities of 5,000 to 9,999.....	3	3,381	4.7	34	4	7	979	...
Remainder of United States.....	7	956	7.2	12	7	7	320	11
Machinery, equipment, supplies:								
Commercial machines, equipment.....	334	75,242	8.1	1,562	302	956	63,193	868
Cities of 500,000 or more.....	173	56,236	7.5	2,019	151	528	39,419	439
Cities of 250,000 to 499,999.....	49	9,644	9.1	385	44	151	7,813	82
Cities of 100,000 to 249,999.....	47	4,747	12.4	102	45	102	5,280	111
Cities of 50,000 to 99,999.....	27	1,387	12.7	127	25	74	3,318	80
Cities of 25,000 to 49,999.....	18	1,244	11.9	53	15	36	2,796	60
Cities of 10,000 to 24,999.....	16	575	15.9	42	13	22	1,013	32
Cities of 5,000 to 9,999.....	5	2,301	14.9	159	5	43	3,554	61
Remainder of United States.....	4	154	16.1	2	4	...	...	3
Construction machinery, equipment.....	21	29,613	7.8	1,227	54	259	21,143	552
Cities of 500,000 or more.....	9	22,327	7.2	929	37	199	15,859	427
Cities of 250,000 to 499,999.....	11	3,172	9.2	111	7	31	2,131	47
Cities of 100,000 to 249,999.....	5	1,206	7.6	24	3	10	674	30
Cities of 50,000 to 99,999.....	6	1,571	11.1	72	4	14	1,324	22
Remainder of United States.....	4	819	13.1	61	2	5	1,155	6
Farm-dairy machinery, equipment.....	64	28,993	5.7	814	43	176	16,396	353
Cities of 500,000 or more.....	31	17,499	4.7	388	22	82	6,819	122
Cities of 250,000 to 499,999.....	4	541	17.4	17	7	7	343	30
Cities of 100,000 to 249,999.....	9	811	12.3	54	4	12	620	44
Cities of 50,000 to 99,999.....	6	1,265	9.1	156	2	29	1,693	14
Cities of 10,000 to 24,999.....	6	2,307	8.1	170	3	20	5,104	102
Cities of 5,000 to 9,999.....	4	142	2.9	12	4	5	210	8
Remainder of United States.....	6	3,427	1.2	37	5	21	1,610	33
Industrial machinery, equipment, supplies.....	3,141	827,266	7.2	20,582	1,867	5,639	434,528	4,951
Cities of 500,000 or more.....	1,432	609,472	7.2	14,662	1,186	3,491	361,185	3,125
Cities of 250,000 to 499,999.....	249	101,226	7.2	2,389	271	739	59,881	769
Cities of 100,000 to 249,999.....	223	57,355	9.1	1,895	201	470	37,255	611
Cities of 50,000 to 99,999.....	69	16,413	8.4	464	71	125	8,802	91
Cities of 25,000 to 49,999.....	52	12,438	7.7	451	41	118	9,867	148
Cities of 10,000 to 24,999.....	43	3,944	7.2	356	35	88	6,206	63
Cities of 5,000 to 9,999.....	17	4,345	4.3	134	13	35	2,729	17
Cities of 2,500 to 4,999.....	7	3,329	10.4	136	9	17	2,093	5
Remainder of United States.....	4	1,778	7.1	529	41	96	7,513	122
Professional equipment, supplies.....	134	22,124	7.3	649	86	200	13,958	109
Cities of 500,000 or more.....	69	14,438	7.1	394	68	119	7,406	60
Cities of 250,000 to 499,999.....	11	1,472	7.1	100	7	12	1,351	11
Cities of 100,000 to 249,999.....	6	3,119	5.1	41	2	20	1,136	9
Cities of 50,000 to 99,999.....	2	2,247	3.4	121	6	40	3,830	21
Remainder of United States.....	46	1,867	21.2	6	3	3	135	8
Service establishment equipment, supplies.....	32	52,343	4.1	1,126	34	757	64,721	866
Cities of 500,000 or more.....	14	33,422	3.2	1,164	252	613	56,333	646
Cities of 250,000 to 499,999.....	9	7,366	4.1	139	45	68	4,500	81
Cities of 100,000 to 249,999.....	11	1,267	6.4	34	11	19	673	23
Cities of 50,000 to 99,999.....	11	1,252	7.1	61	15	27	1,154	49
Cities of 25,000 to 49,999.....	12	4,386	5.2	49	11	16	1,187	49
Cities of 10,000 to 24,999.....	8	1,131	4.4	16	7	1	30	...
Remainder of United States.....	4	4,179	3.1	63	4	15	944	18
Transportation (exc. automotive) equipment, supplies.....	261	121,531	4.1	1,775	140	538	55,105	267
Cities of 500,000 or more.....	124	101,111	3.2	1,243	136	439	48,138	181
Cities of 250,000 to 499,999.....	24	4,401	4.1	136	11	17	1,961	5
Cities of 100,000 to 249,999.....	16	7,119	6.1	43	4	14	308	5
Cities of 50,000 to 99,999.....	10	4,000	11.2	12	5	4	499	22
Cities of 25,000 to 49,999.....	11	1,111	9.4	1	4	1	259	17
Cities of 10,000 to 24,999.....	11	2,332	2.7	61	4	14	1,119	6
Cities of 5,000 to 9,999.....	7	1,111	6.1	11	3	4	137	...
Remainder of United States.....	4	1,111	14.7	79	1	25	1,434	31

See footnotes at end of table.

Table 8A.—CITY SIZE—UNITED STATES; BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation, kind of business, and city-size group (number of inhabitants)	ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS							
	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
AGENTS AND BROKERS—Continued								
Metals, metal work (exc. scrap):								
Iron, steel and products.....	638	542,949	3.9	7,171	522	1,578	131,619	892
Cities of 500,000 or more.....	481	465,654	3.8	6,024	407	1,280	109,562	585
Cities of 250,000 to 499,999.....	56	20,438	5.4	335	38	95	6,382	119
Cities of 100,000 to 249,999.....	43	22,679	4.6	395	32	100	7,614	118
Cities of 50,000 to 99,999.....	23	12,228	3.7	176	17	52	3,607	25
Cities of 25,000 to 49,999.....	11	9,516	4.1	106	7	22	2,046	21
Cities of 10,000 to 24,999.....	11	5,237	3.3	8	11	1	75	...
Cities of 5,000 to 9,999.....	5	5,006	3.5	91	3	18	1,686	17
Remainder of United States.....	8	2,191	5.8	36	7	10	647	14
Nonferrous metals, metal work.....	105	183,344	1.9	1,406	86	265	27,274	190
Cities of 500,000 or more.....	89	171,984	1.8	1,259	75	233	24,723	190
Cities of 250,000 to 499,999.....	8	2,312	7.3	86	5	15	1,375	...
Cities of 100,000 to 249,999.....	4	5,764	3.0	17	3	6	311	...
Remainder of United States.....	4	3,284	2.9	44	3	11	865	...
Waste materials:								
Iron, steel scrap.....	50	164,613	3.2	2,313	34	348	34,148	461
Cities of 500,000 or more.....	36	137,163	3.2	1,942	22	261	27,587	376
Cities of 250,000 to 499,999.....	3	9,545	3.0	72	4	15	1,284	10
Cities of 100,000 to 249,999.....	3	1,695	3.8	14	3	4	236	11
Cities of 25,000 to 99,999.....	4	10,257	2.9	209	2	54	3,861	38
Remainder of United States.....	4	5,953	4.4	76	3	14	1,180	26
Other scrap, waste materials.....	40	35,949	4.9	914	16	209	17,199	71
Cities of 500,000 or more.....	28	21,984	6.4	662	12	125	12,323	62
Cities of 100,000 to 499,999.....	5	3,546	3.5	82	3	16	1,591	2
Cities of 25,000 to 99,999.....	3	323	14.2	25	...	14	485	5
Remainder of United States.....	4	10,096	2.0	145	1	54	2,800	2
Other agents, brokers:								
Amusement, sporting goods.....	336	149,937	6.4	3,305	316	762	64,095	420
Cities of 500,000 or more.....	261	121,320	6.3	2,583	244	550	49,845	291
Cities of 250,000 to 499,999.....	31	10,348	6.5	170	29	56	3,114	12
Cities of 100,000 to 249,999.....	13	4,972	6.9	110	13	38	2,086	63
Cities of 50,000 to 99,999.....	13	6,266	7.3	216	17	55	4,010	33
Cities of 25,000 to 49,999.....	5	416	10.6	14	3	5	290	8
Cities of 10,000 to 24,999.....	4	1,901	4.9	19	4	9	349	...
Cities of 2,500 to 4,999.....	3	3,305	4.9	153	2	39	3,843	5
Remainder of United States.....	6	809	11.5	40	4	10	558	8
Books, periodicals, newspapers.....	118	57,782	11.6	2,839	112	989	50,368	160
Cities of 500,000 or more.....	78	40,695	11.2	1,959	80	582	34,582	49
Cities of 250,000 to 499,999.....	13	3,413	17.8	209	9	69	3,825	52
Cities of 100,000 to 249,999.....	9	3,787	11.8	273	9	116	4,041	12
Cities of 50,000 to 99,999.....	4	981	16.0	48	6	35	977	4
Cities of 25,000 to 49,999.....	5	4,107	8.2	73	3	19	1,327	4
Cities of 10,000 to 24,999.....	5	1,833	10.3	104	5	53	2,172	39
Remainder of United States.....	4	2,966	13.6	173	...	115	3,444	...
Coal, coke.....	201	655,757	2.9	7,247	80	1,289	127,083	428
Cities of 500,000 or more.....	94	419,523	2.4	4,111	25	629	68,955	96
Cities of 250,000 to 499,999.....	36	62,811	5.1	1,112	16	216	20,114	318
Cities of 100,000 to 249,999.....	18	32,074	4.5	412	6	87	7,513	4
Cities of 50,000 to 99,999.....	14	56,080	2.3	552	7	119	10,313	...
Cities of 25,000 to 49,999.....	13	55,951	4.1	771	5	132	14,105	10
Cities of 10,000 to 24,999.....	12	12,731	3.6	151	9	61	3,390	...
Cities of 5,000 to 9,999.....	5	6,070	2.8	52	2	18	1,020	...
Cities of 2,500 to 4,999.....	6	9,195	3.5	44	8	19	810	...
Remainder of United States.....	3	1,322	7.6	42	2	8	863	...
Farm supplies.....	220	457,339	1.6	3,316	173	776	55,796	1,309
Cities of 500,000 or more.....	77	241,479	1.8	1,998	46	388	32,569	278
Cities of 250,000 to 499,999.....	46	156,750	1.2	704	39	146	10,977	568
Cities of 100,000 to 249,999.....	17	17,795	1.8	118	16	33	2,268	13
Cities of 50,000 to 99,999.....	11	7,950	1.7	20	9	10	340	24
Cities of 25,000 to 49,999.....	10	17,127	2.0	226	9	88	4,349	251
Cities of 10,000 to 24,999.....	9	4,545	1.8	39	10	17	734	42
Cities of 5,000 to 9,999.....	13	4,699	4.4	47	12	33	2,066	13
Cities of 2,500 to 4,999.....	8	3,129	3.4	39	9	14	803	20
Remainder of United States.....	29	3,865	7.2	75	23	47	1,690	100
Jewelry.....	369	121,966	4.2	854	389	237	16,852	3,210
Cities of 500,000 or more.....	349	114,125	4.2	793	369	219	15,699	3,201
Cities of 250,000 to 499,999.....	8	2,243	6.6	24	8	10	526	8
Cities of 100,000 to 249,999.....	5	632	9.0	...	4	...	...	...
Cities of 25,000 to 99,999.....	4	4,766	2.6	37	5	8	627	1
Cities of 10,000 to 24,999.....	3	200	10.5	...	3	...	...	...
Petroleum and products.....	124	373,605	1.9	2,432	74	401	46,209	173
Cities of 500,000 or more.....	64	320,693	1.7	1,545	45	203	31,143	115
Cities of 250,000 to 499,999.....	15	7,798	6.9	189	8	30	2,045	5
Cities of 100,000 to 249,999.....	7	10,340	2.1	75	6	20	1,451	4
Cities of 50,000 to 99,999.....	7	3,994	4.2	60	2	16	1,096	1
Cities of 25,000 to 49,999.....	7	3,135	3.7	50	2	17	976	19
Cities of 10,000 to 24,999.....	7	10,319	2.3	140	2	35	3,016	...
Cities of 2,500 to 4,999.....	9	10,130	2.4	169	4	43	2,918	21
Remainder of United States.....	8	7,196	4.3	213	5	37	3,559	8
Agents, brokers, miscellaneous products.....	1,473	2,606,935	2.2	23,514	1,240	5,403	431,479	3,933
Cities of 500,000 or more.....	1,102	2,115,659	2.2	20,337	916	4,520	374,105	3,452
Cities of 250,000 to 499,999.....	151	221,681	1.8	1,151	141	287	21,557	114
Cities of 100,000 to 249,999.....	30	125,242	2.9	99	76	226	17,972	165
Cities of 50,000 to 99,999.....	32	56,101	2.1	18	27	60	3,673	19
Cities of 25,000 to 49,999.....	18	33,487	1.0	167	16	25	1,603	4
Cities of 10,000 to 24,999.....	33	14,915	4.4	175	27	74	2,695	45
Cities of 5,000 to 9,999.....	12	6,272	5.1	15	9	90	3,230	65
Cities of 2,500 to 4,999.....	8	13,580	2.1	4	4	19	818	1
Remainder of United States.....	27	19,498	4.5	308	24	102	5,826	68

See footnote at end of table.

Table 8A.—CITY SIZE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation, kind of business, and city-size group (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ASSEMBLERS (MAINLY FARM PRODUCTS)								
Groceries, confectionery, meats:								
Fish, sea foods.....	591	118,225	23.5	14,347	501	12,364	403,884	3,859
Cities of 500,000 or more.....	30	12,728	13.2	988	25	806	39,628	699
Cities of 250,000 to 499,999.....	27	18,070	21.0	1,961	11	1,274	45,979	508
Cities of 100,000 to 99,999.....	10	3,536	19.4	399	2	175	9,271	128
Cities of 50,000 to 49,999.....	19	7,905	21.8	902	21	375	18,735	240
Cities of 25,000 to 24,999.....	27	6,910	29.7	1,010	27	650	20,361	454
Cities of 10,000 to 9,999.....	32	9,319	23.5	1,092	22	822	20,439	223
Cities of 5,000 to 4,999.....	56	9,685	25.4	946	52	1,135	28,367	193
Remainder of United States.....	390	50,052	26.4	7,049	341	7,127	221,104	1,414
Other grocery, food specialties.....	253	206,617	13.4	12,920	125	11,576	438,490	21,430
Cities of 500,000 or more.....	20	36,235	14.3	2,757	8	2,384	108,545	2,290
Cities of 250,000 to 499,999.....	13	8,292	12.9	445	8	335	8,895	1,399
Cities of 100,000 to 249,999.....	5	7,843	24.5	1,077	2	874	33,888	496
Cities of 50,000 to 49,999.....	13	8,796	29.5	1,266	9	856	27,839	1,441
Cities of 25,000 to 24,999.....	17	9,128	16.1	624	13	872	25,210	1,948
Cities of 10,000 to 9,999.....	23	33,088	8.1	1,191	15	982	31,838	3,375
Cities of 5,000 to 4,999.....	31	13,043	10.0	564	12	458	16,733	2,521
Cities of 2,500 to 4,999.....	29	18,340	9.2	800	22	1,053	28,929	1,744
Remainder of United States.....	102	71,852	13.8	4,196	46	3,762	156,613	6,216
Farm products (edible):								
Dairy, poultry products.....	3,939	1,618,011	7.1	51,525	2,756	23,977	1,058,747	36,277
Cities of 500,000 or more.....	46	361,534	6.8	11,141	4	3,713	227,126	11,633
Cities of 250,000 to 499,999.....	31	69,497	6.9	2,601	12	1,012	60,068	2,647
Cities of 100,000 to 249,999.....	51	88,697	7.4	3,184	14	1,282	67,463	2,374
Cities of 50,000 to 49,999.....	52	36,985	8.4	1,729	22	768	34,359	1,513
Cities of 25,000 to 24,999.....	87	46,074	7.3	1,561	49	755	32,420	1,923
Cities of 10,000 to 9,999.....	283	119,508	8.5	4,804	189	2,441	97,408	3,418
Cities of 5,000 to 4,999.....	355	141,896	7.6	5,027	248	2,551	104,297	1,964
Cities of 2,500 to 4,999.....	477	151,580	7.1	4,721	340	2,326	88,981	3,020
Remainder of United States.....	2,557	602,240	6.6	16,757	1,878	9,129	346,625	7,785
Fruits, vegetables (fresh).....	2,137	1,102,832	23.1	121,800	1,352	6,848	2,680,956	33,777
Cities of 500,000 or more.....	59	37,261	13.6	1,837	56	717	35,622	534
Cities of 250,000 to 499,999.....	47	14,999	11.9	828	46	314	14,366	189
Cities of 100,000 to 249,999.....	41	16,241	23.6	2,024	42	1,181	37,288	269
Cities of 50,000 to 49,999.....	39	21,142	28.4	2,979	32	1,534	73,563	711
Cities of 25,000 to 24,999.....	75	50,606	20.8	5,132	64	2,050	77,373	1,580
Cities of 10,000 to 9,999.....	293	216,354	24.1	35,666	177	11,951	495,585	6,590
Cities of 5,000 to 4,999.....	187	139,625	19.3	11,223	111	5,796	232,907	2,588
Cities of 2,500 to 4,999.....	268	133,110	23.2	15,423	149	9,299	366,585	5,683
Remainder of United States.....	1,128	492,834	24.8	56,688	675	32,006	1,347,667	15,633
Farm products (raw materials), total.....	11,939	7,756,809	2.9	101,172	5,114	47,371	2,008,649	326,753
Cities of 500,000 or more.....	64	186,622	1.9	1,551	42	417	27,912	1,688
Cities of 250,000 to 499,999.....	109	345,554	1.5	2,277	87	848	42,353	4,586
Cities of 100,000 to 249,999.....	87	191,210	1.8	1,790	74	572	32,048	4,763
Cities of 50,000 to 49,999.....	152	516,190	1.4	3,347	110	1,212	66,477	58,358
Cities of 25,000 to 24,999.....	154	183,898	2.3	1,928	106	729	38,691	4,766
Cities of 10,000 to 9,999.....	450	534,283	2.8	5,958	291	2,316	117,355	31,853
Cities of 5,000 to 4,999.....	635	530,399	3.6	7,633	391	3,542	158,474	16,228
Cities of 2,500 to 4,999.....	790	589,489	3.2	8,546	412	3,717	171,781	19,685
Remainder of United States.....	9,498	4,679,164	3.2	68,142	3,601	30,018	1,353,558	184,826
Other assemblers:								
Farm supplies.....	384	151,167	9.4	6,631	246	2,755	128,952	9,809
Cities of 500,000 or more.....	7	6,454	5.4	193	1	87	4,619	206
Cities of 250,000 to 499,999.....	7	9,380	1.7	60	4	17	1,283	45
Cities of 100,000 to 249,999.....	5	5,507	7.8	221	1	75	3,798	147
Cities of 50,000 to 49,999.....	5	4,938	9.7	221	6	84	4,369	284
Cities of 25,000 to 24,999.....	15	5,470	14.3	368	4	119	8,269	924
Cities of 10,000 to 9,999.....	40	26,182	10.3	1,314	13	554	25,527	2,110
Cities of 5,000 to 4,999.....	34	14,724	9.4	790	18	341	15,804	649
Cities of 2,500 to 4,999.....	43	13,969	14.7	695	16	374	12,236	699
Remainder of United States.....	231	65,443	9.6	2,768	173	1,104	53,047	4,745
Assemblers, n.e.c.....	25	4,132	13.4	289	20	177	7,132	462

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Firms (Number)	Establishments								
		Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active prop- rietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
				Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	181,745	244,705	190,480,298	n.a.	n.a.	8,310,606	163,490	2,463,433	159,496,195	10,329,420
Wholesale establishments.....	...	243,366	188,688,801	n.a.	n.a.	7,996,713	163,490	2,382,789	153,223,967	10,167,005
Administrative offices, auxiliary units.....	...	1,339	1,791,497	n.a.	n.a.	319,893	...	80,644	6,272,228	162,425
1 wholesale establishment.....	172,142	172,254	93,830,590	n.a.	n.a.	4,312,730	141,070	1,340,092	82,240,451	5,540,346
Wholesale establishments.....	...	172,142	93,793,81	n.a.	n.a.	4,306,289	141,070	1,338,387	82,096,395	5,493,068
Administrative offices, auxiliary units.....	...	112	36,775	n.a.	n.a.	6,441	...	1,705	14,056	47,278
2 wholesale establishments.....	4,806	9,682	9,743,474	n.a.	n.a.	48,576	3,337	14,091	9,245,627	672,540
Wholesale establishments.....	...	9,612	9,734,882	n.a.	n.a.	479,607	3,337	139,698	9,152,953	667,331
Administrative offices, auxiliary units.....	...	70	8,592	n.a.	n.a.	4,969	...	1,263	92,674	5,209
3-5 wholesale establishments.....	3,015	10,750	14,692,012	n.a.	n.a.	666,527	1,456	184,144	12,614,088	870,200
Wholesale establishments.....	...	10,668	14,659,340	n.a.	n.a.	653,339	1,456	180,638	12,364,304	866,411
Administrative offices, auxiliary units.....	...	82	32,672	n.a.	n.a.	13,188	...	3,506	249,784	3,789
6-9 wholesale establishments.....	837	6,119	9,973,784	n.a.	n.a.	390,693	287	108,403	7,378,451	504,993
Wholesale establishments.....	...	6,055	9,940,785	n.a.	n.a.	376,250	287	104,693	7,097,471	490,729
Administrative offices, auxiliary units.....	...	64	32,999	n.a.	n.a.	14,443	...	3,710	280,980	14,264
10-14 wholesale establishments.....	387	4,599	8,164,445	n.a.	n.a.	309,803	157	83,453	5,935,187	353,681
Wholesale establishments.....	...	4,461	8,125,272	n.a.	n.a.	291,158	157	79,732	5,577,004	349,277
Administrative offices, auxiliary units.....	...	138	39,173	n.a.	n.a.	18,645	...	4,721	358,183	4,404
15-24 wholesale establishments.....	274	5,288	9,651,868	n.a.	n.a.	353,125	216	97,360	6,808,220	425,440
Wholesale establishments.....	...	5,177	9,613,641	n.a.	n.a.	346,318	216	93,411	6,490,424	416,786
Administrative offices, auxiliary units.....	...	111	38,227	n.a.	n.a.	16,807	...	3,949	317,796	8,654
25-49 wholesale establishments.....	151	5,257	10,416,764	n.a.	n.a.	456,931	359	129,789	8,723,260	379,805
Wholesale establishments.....	...	5,125	10,397,549	n.a.	n.a.	448,093	359	121,974	8,166,315	347,981
Administrative offices, auxiliary units.....	...	132	119,215	n.a.	n.a.	28,838	...	7,815	556,945	31,824
50-99 wholesale establishments.....	59	4,057	9,129,032	n.a.	n.a.	262,614	491	72,182	5,283,848	353,079
Wholesale establishments.....	...	4,011	9,096,836	n.a.	n.a.	249,062	491	69,005	4,997,014	342,113
Administrative offices, auxiliary units.....	...	46	32,196	n.a.	n.a.	13,552	...	3,177	286,834	10,966
100 or more wholesale establishments.....	74	26,699	24,878,329	n.a.	n.a.	1,073,607	16,117	307,049	21,267,063	1,229,346
Wholesale establishments.....	...	26,115	23,426,681	n.a.	n.a.	870,597	16,117	256,251	17,282,087	1,193,309
Administrative offices, auxiliary units.....	...	584	1,451,648	n.a.	n.a.	203,010	...	50,798	3,984,976	36,037
WHOLESALE ESTABLISHMENTS										
Merchant wholesalers, total.....	142,618	79,769,569	9,286,353	11.2	5,064,381	166,221	1,507,940	95,651,971	7,206,834	
1 wholesale establishment.....	127,385	54,923,731	6,754,946	12.3	3,617,215	103,581	1,083,098	68,127,214	4,932,494	
2 wholesale establishments.....	6,027	5,608,067	653,625	11.6	367,335	2,161	104,599	6,447,002	548,790	
3-5 wholesale establishments.....	5,717	6,913,855	746,150	10.8	435,559	895	125,948	8,263,430	636,434	
6-9 wholesale establishments.....	2,482	3,535,807	378,281	10.7	210,206	99	60,066	3,864,020	332,428	
10-14 wholesale establishments.....	1,110	1,848,109	148,739	8.0	85,289	34	25,785	1,601,543	158,608	
15-24 wholesale establishments.....	1,149	2,065,100	187,695	9.1	105,573	11	32,415	2,030,683	186,420	
25-49 wholesale establishments.....	870	1,156,888	113,591	9.8	63,763	36	20,460	1,254,898	97,296	
50-99 wholesale establishments.....	730	1,117,082	80,099	7.2	43,398	3	12,477	869,803	91,971	
100 or more wholesale establishments.....	1,048	2,597,350	2,322,8	8.6	136,043	3	43,142	2,690,795	222,393	
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	2,909,299	10.0	1,501,413	527	411,725	29,131,751	1,749,770	
1 wholesale establishment.....	1,051	917,703	129,457	14.1	64,550	412	16,550	1,221,215	99,139	
2 wholesale establishments.....	545	670,241	88,384	13.2	35,431	63	10,202	690,355	55,493	
3-5 wholesale establishments.....	1,432	2,927,708	261,968	8.9	114,049	45	27,322	2,130,469	178,550	
6-9 wholesale establishments.....	1,170	1,856,123	181,628	9.8	33,771	7	22,658	1,656,008	127,618	
10-14 wholesale establishments.....	1,299	2,167,778	252,447	11.6	130,817	34	44,480	2,540,771	160,707	
15-24 wholesale establishments.....	1,902	3,117,576	313,938	10.0	165,849	...	45,256	3,186,007	199,276	
25-49 wholesale establishments.....	2,099	5,116,631	580,128	11.3	273,797	...	76,768	5,144,687	228,721	
50-99 wholesale establishments.....	1,568	2,858,367	268,712	9.4	142,188	...	40,827	2,828,955	223,898	
100 or more wholesale establishments.....	4,650	9,587,590	833,637	8.7	490,661	...	137,662	9,733,284	476,368	
Manufacturers' sales offices (without stocks), total.....	8,052	23,508,860	1,021,132	4.3	420,241	254	89,890	8,111,889	...	
1 wholesale establishment.....	891	1,626,229	109,422	6.8	50,362	234	9,974	929,151	...	
2 wholesale establishments.....	405	695,083	49,561	7.1	21,413	10	3,849	406,726	...	
3-5 wholesale establishments.....	1,110	1,680,481	188,374	5.8	45,123	8	8,243	848,074	...	
6-9 wholesale establishments.....	1,046	2,002,892	100,808	5.0	43,677	...	8,657	809,000	...	
10-14 wholesale establishments.....	932	2,231,254	109,005	4.9	43,733	...	8,378	848,554	...	
15-24 wholesale establishments.....	1,218	3,741,813	119,923	3.3	51,400	1	10,626	494,885	...	
25 or more wholesale establishments.....	2,450	11,631,108	433,539	3.7	164,513	1	40,163	3,275,499	...	
Petroleum bulk stations, terminals, etc., total.....	29,451	10,615,650	956,074	9.0	345,847	23,952	112,466	6,840,356	709,205	
1 wholesale establishment.....	7,416	2,105,641	226,579	10.8	90,864	6,269	31,801	1,770,271	108,389	
2 wholesale establishments.....	678	316,190	30,518	9.6	13,387	246	4,358	259,251	26,784	
3-5 wholesale establishments.....	632	337,342	29,403	8.7	14,680	144	4,619	284,654	21,345	
6-9 wholesale establishments.....	479	406,811	17,700	4.8	7,701	211	2,301	1,47,471	15,104	
10-14 wholesale establishments.....	262	163,451	9,599	5.9	3,816	81	1,301	79,658	15,176	
15-24 wholesale establishments.....	317	136,732	1,536	8.4	4,203	192	1,479	90,940	9,068	
25-49 wholesale establishments.....	530	173,745	14,736	8.5	5,330	297	1,804	105,662	14,903	
50-99 wholesale establishments.....	727	497,130	38,889	7.7	16,846	488	4,651	342,835	16,425	
100 or more wholesale establishments.....	18,440	6,683,964	577,421	8.6	188,950	16,114	60,152	3,759,673	482,011	
Agents and brokers, total.....	24,361	34,610,092	894,395	2.6	350,148	21,820	101,650	6,741,190	68,829	
1 wholesale establishment.....	22,468	26,954,957	715,608	2.6	267,964	21,207	79,979	5,261,022	51,125	
2 wholesale establishments.....	712	1,674,201	41,170	2.4	14,057	428	5,543	378,382	4,494	
3-5 wholesale establishments.....	593	2,120,380	45,793	2.2	42,368	126	4,682	401,833	5,841	
6-9 wholesale establishments.....	258	1,434,070	40,524	2.8	19,801	8	6,059	361,982	5,577	
10-14 wholesale establishments.....	156	1,258,811	34,479	2.7	15,703	4	3,969	264,574	1,737	
15-24 wholesale establishments.....	104	382,788	10,135	2.6	4,661	3	814	144,689	54	
25 or more wholesale establishments.....	70	284,885	6,686	2.3	2,614	3	604	48,708	1	

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
WHOLESALE ESTABLISHMENTS—Continued									
Assemblers, total.....	19,268	10,957,893	664,405	6.1	308,683	10,114	159,068	6,726,810	432,367
1 wholesale establishment.....	12,931	7,265,554	471,000	6.5	215,024	9,367	116,985	4,787,522	301,921
2 wholesale establishments.....	1,245	770,500	49,949	6.5	22,984	429	11,147	468,636	31,770
3-5 wholesale establishments.....	1,184	678,974	42,536	6.3	21,360	200	9,824	435,861	24,241
6-9 wholesale establishments.....	650	411,038	23,309	5.7	11,224	52	4,952	258,990	10,002
10-14 wholesale establishments.....	702	455,869	23,252	5.1	11,800	38	4,819	241,914	13,049
15-24 wholesale establishments.....	487	269,632	15,430	5.7	6,642	6	2,821	143,210	21,968
25-49 wholesale establishments.....	543	185,087	10,374	5.6	5,248	22	2,755	111,749	7,060
50-99 wholesale establishments.....	297	213,043	4,184	2.0	2,121	...	964	37,795	9,819
100 or more wholesale establishments.....	1,229	708,196	24,366	3.4	12,279	...	4,801	241,133	12,537
Merchant Wholesalers									
Groceries, confectionery, meats:									
Groceries (general line).....	4,265	5,799,121	471,707	8.1	285,414	2,091	94,434	5,392,727	598,773
1 wholesale establishment.....	2,729	3,496,598	261,451	7.5	155,774	1,986	52,575	2,957,093	354,662
2 wholesale establishments.....	247	461,524	43,146	9.3	26,029	79	8,121	488,210	55,190
3-5 wholesale establishments.....	340	619,663	46,793	9.2	35,459	17	11,313	656,127	66,285
6-9 wholesale establishments.....	265	490,127	52,007	10.6	33,143	6	10,120	630,088	52,862
10-14 wholesale establishments.....	182	262,006	13,794	8.4	13,712	...	4,586	254,275	27,960
15-24 wholesale establishments.....	163	201,971	15,247	7.5	8,751	...	3,388	168,663	18,642
25 or more wholesale establishments.....	339	267,232	21,115	7.9	12,546	3	4,331	238,271	23,172
Confectionery.....	2,077	377,047	44,837	11.9	24,438	2,004	9,609	493,017	25,086
1 wholesale establishment.....	2,036	365,811	43,831	12.0	23,903	1,993	9,357	481,744	24,433
2 wholesale establishments.....	17	4,292	446	10.4	223	8	127	4,948	230
3 or more wholesale establishments.....	24	6,944	560	8.1	312	3	125	6,325	423
Fish, sea foods.....	1,233	393,662	61,361	15.6	30,070	1,138	11,167	594,595	16,274
1 wholesale establishment.....	1,181	369,615	57,076	15.4	27,771	1,118	10,390	548,624	14,769
2 wholesale establishments.....	32	13,053	1,895	14.5	1,031	18	389	21,669	938
3 or more wholesale establishments.....	20	10,994	2,390	21.7	1,268	2	388	24,302	567
Meats, meat products.....	3,507	1,999,476	149,139	7.4	82,098	3,500	25,127	1,607,280	34,034
1 wholesale establishment.....	3,413	1,882,766	140,042	7.4	76,346	3,471	23,568	1,499,625	32,189
2 wholesale establishments.....	60	56,138	5,524	9.8	3,455	25	1,057	65,598	1,215
3 or more wholesale establishments.....	34	60,572	3,583	5.9	2,297	4	502	42,057	630
Other grocery, food specialties.....	6,263	2,787,432	270,959	9.7	127,022	5,056	42,510	2,464,192	216,037
1 wholesale establishment.....	5,752	2,267,235	222,160	9.8	102,982	4,969	35,136	2,008,934	166,417
2 wholesale establishments.....	161	138,239	12,972	9.4	6,572	56	2,203	127,083	21,874
3-5 wholesale establishments.....	201	272,895	22,769	8.3	11,197	23	3,220	213,094	18,788
6-9 wholesale establishments.....	92	49,829	7,279	14.6	3,562	8	1,239	68,436	4,642
10 or more wholesale establishments.....	57	59,234	5,779	9.8	2,709	...	712	46,645	4,316
Farm products (edible):									
Dairy, poultry products.....	6,668	4,278,748	555,073	13.0	305,494	5,823	103,476	6,014,543	92,119
1 wholesale establishment.....	5,860	2,979,327	334,343	11.2	172,471	5,652	62,720	3,439,345	60,672
2 wholesale establishments.....	230	225,540	32,796	14.5	18,554	126	5,988	354,410	6,458
3-5 wholesale establishments.....	134	275,979	33,241	12.0	18,888	38	6,345	369,238	7,910
6-9 wholesale establishments.....	94	119,217	15,406	12.9	9,355	5	3,121	183,288	3,522
10-14 wholesale establishments.....	37	89,276	10,927	12.2	5,579	1	1,822	112,411	1,743
15-24 wholesale establishments.....	86	130,364	33,836	26.0	18,139	1	5,836	357,555	4,734
25 or more wholesale establishments.....	167	458,995	94,524	20.6	62,508	...	17,644	1,198,296	7,100
Fruits, vegetables (fresh).....	6,871	3,222,193	317,416	9.8	158,057	7,637	52,457	2,964,884	52,405
1 wholesale establishment.....	6,432	2,611,720	263,911	10.1	128,970	7,511	43,051	2,408,435	39,211
2 wholesale establishments.....	137	120,341	13,620	11.3	7,187	96	2,191	126,189	2,478
3-5 wholesale establishments.....	100	96,299	12,555	13.0	6,678	27	2,172	123,322	2,756
6-9 wholesale establishments.....	39	51,945	5,766	11.1	3,716	...	1,224	69,593	1,685
10 or more wholesale establishments.....	163	341,888	21,564	6.3	11,506	3	3,819	238,345	6,275
Beer, wines, distilled spirits:									
Beer, ale.....	5,668	1,550,562	220,603	14.2	106,498	4,826	34,467	2,028,303	70,229
1 wholesale establishment.....	5,073	1,309,386	188,164	14.4	89,092	4,584	29,014	1,699,055	57,696
2 wholesale establishments.....	302	109,394	15,281	14.0	7,947	177	2,555	153,350	5,724
3-5 wholesale establishments.....	181	79,868	11,375	14.2	6,126	58	1,782	110,317	4,295
6-9 wholesale establishments.....	57	28,508	3,474	12.2	1,905	3	664	37,240	1,365
10-14 wholesale establishments.....	35	20,467	1,876	9.2	1,187	4	352	23,685	1,004
15 or more wholesale establishments.....	20	2,939	433	14.7	241	...	100	4,656	145
Wines, distilled spirits.....	1,527	2,519,167	234,153	8.9	117,864	596	29,170	2,304,663	304,516
1 wholesale establishment.....	1,043	1,445,607	140,520	9.7	74,509	541	18,435	1,435,538	172,942
2 wholesale establishments.....	130	297,678	23,730	8.0	13,440	37	3,201	272,702	34,815
3-5 wholesale establishments.....	108	223,653	22,021	9.8	11,716	18	2,786	236,819	31,146
6-9 wholesale establishments.....	59	167,858	13,574	8.3	5,327	...	1,337	99,031	15,504
10-14 wholesale establishments.....	55	158,697	14,166	9.0	7,238	...	1,659	141,501	22,646
15 or more wholesale establishments.....	114	227,674	10,114	4.4	5,634	...	1,752	121,072	27,463
Drugs, chemicals, allied products:									
Drugs (general line).....	303	848,870	100,834	11.9	65,836	37	22,127	1,251,532	117,360
1 wholesale establishment.....	166	407,276	47,615	11.7	31,701	37	10,318	589,098	56,686
2 or more wholesale establishments.....	137	441,594	53,219	12.0	34,135	...	11,809	662,434	60,674
Drugs, drug sundries (specialty lines).....	1,902	521,476	116,738	22.4	46,810	1,338	14,683	922,068	61,283
1 wholesale establishment.....	1,811	394,676	94,442	23.9	40,100	1,311	12,762	799,455	47,625
2 wholesale establishments.....	34	98,955	17,204	17.4	4,316	13	1,196	76,432	10,934
3-5 wholesale establishments.....	29	20,438	2,094	10.2	997	4	340	20,919	1,101
6 or more wholesale establishments.....	29	7,347	2,948	40.1	1,397	10	385	25,262	1,623

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Drugs, chemicals, allied products--Continued									
Industrial chemicals, explosives.....	1,189	690,019	92,288	13.4	45,839	518	10,696	824,155	51,078
1 wholesale establishment.....	1,013	485,519	61,025	12.6	30,718	503	6,959	577,327	33,370
2 wholesale establishments.....	54	42,032	7,337	17.4	3,936	15	894	76,953	3,295
3-5 wholesale establishments.....	38	40,379	4,140	10.2	2,290	...	521	42,714	3,169
6-9 wholesale establishments.....	44	89,575	14,652	16.4	6,773	...	1,647	126,449	8,263
10 or more wholesale establishments.....	40	32,514	5,134	15.8	2,122	...	675	40,712	2,981
Paints, varnishes.....	1,277	221,861	50,042	22.6	27,992	744	8,536	522,325	34,896
1 wholesale establishment.....	1,093	178,934	39,994	22.4	22,086	709	6,720	411,501	28,119
2 wholesale establishments.....	69	14,402	3,358	23.3	2,094	32	594	37,752	2,564
3-5 wholesale establishments.....	75	17,834	4,642	26.0	2,641	3	893	53,410	3,197
6 or more wholesale establishments.....	40	10,691	2,048	19.2	1,171	...	329	19,662	1,016
Tobacco and products (exc. leaf), total.....	3,019	2,529,576	131,184	5.2	75,456	2,743	26,143	1,427,348	115,748
1 wholesale establishment.....	2,626	1,967,154	98,197	5.0	54,994	2,665	19,479	1,053,917	84,446
2 wholesale establishments.....	134	198,770	12,679	6.4	7,608	51	2,642	135,397	11,219
3-5 wholesale establishments.....	116	137,448	7,790	2.7	4,683	24	1,586	90,563	7,614
6-9 wholesale establishments.....	61	120,307	7,016	5.8	4,599	2	1,323	79,385	5,996
10 or more wholesale establishments.....	82	105,897	5,502	5.2	3,572	1	1,113	68,086	6,473
Dry goods, apparel:									
Clothing, furnishings, footwear.....	5,133	1,558,536	220,576	14.2	111,332	4,490	29,578	2,050,453	197,197
1 wholesale establishment.....	4,996	1,463,779	203,969	13.9	102,510	4,437	27,260	1,897,421	185,240
2 wholesale establishments.....	91	49,163	8,763	17.8	4,372	48	1,200	76,962	7,337
3 or more wholesale establishments.....	46	45,594	7,844	17.2	4,450	5	1,118	76,070	4,620
Dry goods (general line).....	182	457,242	59,456	13.0	36,360	67	9,822	677,468	68,967
1 wholesale establishment.....	147	311,661	43,178	13.2	26,245	64	7,396	481,768	41,002
2 wholesale establishments.....	9	14,994	2,391	15.9	1,605	...	402	34,259	2,280
3 or more wholesale establishments.....	26	130,587	15,887	12.2	8,510	3	2,024	161,441	25,685
Dry goods specialties, piece goods, notions.....	5,284	1,947,798	236,716	12.2	117,064	4,250	27,805	2,134,495	215,882
1 wholesale establishment.....	5,098	1,836,334	215,411	11.7	105,478	4,213	25,031	1,896,000	197,424
2 wholesale establishments.....	75	37,046	7,340	19.8	3,929	31	9,223	69,828	5,911
3-5 wholesale establishments.....	56	23,542	3,991	17.0	2,200	5	537	38,218	3,578
6 or more wholesale establishments.....	55	50,876	9,974	19.6	5,457	1	1,314	130,449	8,969
Piece goods converters.....	1,134	1,764,143	157,546	8.9	81,975	487	12,246	1,382,511	190,499
1 wholesale establishment.....	1,039	1,347,311	120,355	8.9	60,643	472	9,091	1,009,250	155,137
2 wholesale establishments.....	25	63,738	7,668	12.0	4,229	13	579	70,029	8,227
3-5 wholesale establishments.....	40	194,217	13,433	6.9	8,302	2	1,368	136,411	22,418
6 or more wholesale establishments.....	30	158,837	16,090	10.1	8,801	...	1,208	166,821	4,717
Furniture, home furnishings:									
Furniture (household, office).....	1,173	379,730	75,568	19.9	43,160	814	11,547	813,595	45,772
1 wholesale establishment.....	1,095	339,086	67,672	20.0	38,656	794	10,330	724,024	41,573
2 wholesale establishments.....	58	32,680	6,292	19.2	3,528	17	935	68,884	3,118
3 or more wholesale establishments.....	20	7,964	1,604	20.1	976	3	282	20,687	1,081
Home furnishings, floor coverings.....	2,640	935,215	143,060	15.3	75,202	1,928	20,640	1,411,943	117,468
1 wholesale establishment.....	2,340	666,404	109,485	16.4	55,923	1,887	15,637	1,075,015	82,613
2 wholesale establishments.....	90	51,160	6,988	13.6	4,008	32	959	82,585	5,788
3-5 wholesale establishments.....	95	59,520	8,321	14.0	4,084	9	1,016	76,801	7,580
6-9 wholesale establishments.....	40	67,579	7,553	11.2	4,686	...	1,224	83,082	11,529
10 or more wholesale establishments.....	75	90,552	10,713	11.8	6,501	...	1,804	94,460	9,958
Paper and its products:									
Wrapping paper, twine.....	516	296,928	48,338	16.3	31,156	306	8,156	579,071	35,093
1 wholesale establishment.....	398	172,316	28,620	16.6	17,779	297	4,662	329,316	18,636
2 wholesale establishments.....	24	11,137	1,918	17.2	1,214	7	302	20,692	1,360
3-5 wholesale establishments.....	32	37,096	5,965	16.1	4,247	2	908	82,353	3,852
6 or more wholesale establishments.....	62	76,379	11,835	15.5	7,916	...	2,284	146,710	11,245
Fine paper.....	447	462,359	62,686	13.6	39,993	116	9,197	742,006	44,436
1 wholesale establishment.....	295	252,292	35,547	14.1	22,132	115	4,670	402,423	21,593
2 wholesale establishments.....	23	18,488	2,732	14.8	1,874	1	416	35,559	2,452
3-5 wholesale establishments.....	45	52,237	7,138	13.7	4,657	...	1,145	83,811	5,321
6-9 wholesale establishments.....	31	73,193	8,014	10.9	5,416	...	1,282	102,153	5,742
10 or more wholesale establishments.....	53	66,149	9,255	14.0	5,914	...	1,684	118,060	9,328
Stationery, office supplies.....	880	180,867	48,154	26.6	30,001	565	10,063	588,854	27,731
1 wholesale establishment.....	775	141,614	37,208	26.3	22,986	561	7,889	451,902	22,540
2 wholesale establishments.....	20	16,006	4,313	26.9	2,839	3	923	55,408	2,665
3-5 wholesale establishments.....	28	12,741	3,735	29.3	2,369	1	746	48,782	1,436
6 or more wholesale establishments.....	57	10,506	2,898	27.6	1,807	...	505	32,762	1,090
Wallpaper.....	260	32,338	10,883	33.6	5,389	122	1,783	98,814	6,065
1 wholesale establishment.....	122	18,088	5,549	30.7	2,899	83	845	50,600	3,484
2 wholesale establishments.....	16	2,734	784	28.7	411	7	142	8,791	573
3-5 wholesale establishments.....	19	3,571	1,265	35.4	674	12	260	14,412	531
6 or more wholesale establishments.....	103	7,945	3,285	41.3	1,405	...	536	25,011	1,477
Miscellaneous paper products.....	1,941	929,255	124,400	13.4	73,110	1,312	19,868	1,374,189	81,504
1 wholesale establishment.....	1,756	703,230	96,477	13.7	55,573	1,282	15,055	1,030,043	61,733
2 wholesale establishments.....	65	60,704	9,961	16.4	6,328	15	1,577	128,346	5,821
3-5 wholesale establishments.....	63	81,400	9,033	11.1	5,147	15	1,356	93,225	5,014
6 or more wholesale establishments.....	57	83,921	8,929	10.6	6,062	...	1,850	122,575	8,936
Farm products (raw materials), total.....									
1 wholesale establishment.....	2,594	6,903,993	245,516	3.6	90,860	2,024	24,568	1,590,777	465,422
2 wholesale establishments.....	2,109	3,318,618	132,918	4.0	49,290	1,900	12,911	852,559	283,325
3-5 wholesale establishments.....	109	561,839	15,703	2.8	5,957	34	1,523	105,064	32,444
6-9 wholesale establishments.....	105	934,866	26,629	2.8	9,886	78	3,428	186,316	42,155
10-14 wholesale establishments.....	50	565,873	35,288	6.2	10,085	10	1,824	130,572	32,959
15 or more wholesale establishments.....	41	310,168	8,608	2.8	3,784	2	1,547	75,117	13,888
15 or more wholesale establishments.....	80	1,212,629	26,370	2.2	11,858	...	3,335	241,149	60,651

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers—Continued									
Automotive:									
Automobiles, other motor vehicles.....	2,270	1,450,871	145,570	10.7	79,398	1,501	24,234	1,552,886	122,055
1 wholesale establishment.....	2,148	1,248,023	130,483	10.4	71,061	1,467	21,996	1,388,388	104,849
2 wholesale establishments.....	85	72,712	7,286	10.0	4,293	33	1,217	81,823	6,481
3 or more wholesale establishments.....	37	130,136	7,801	6.0	4,044	1	1,021	82,675	10,725
Automotive equipment, tires and tubes.....	12,423	2,640,718	580,752	22.0	345,236	8,629	112,095	6,681,010	484,595
1 wholesale establishment.....	9,522	1,735,264	393,458	22.7	230,134	8,006	75,239	4,444,816	319,529
2 wholesale establishments.....	916	267,975	50,205	18.7	31,260	370	9,894	613,995	38,452
3-5 wholesale establishments.....	932	249,347	60,134	24.1	38,075	207	12,128	744,046	48,528
6-9 wholesale establishments.....	530	127,572	29,938	23.5	19,028	23	6,079	363,694	25,741
10-14 wholesale establishments.....	224	58,771	14,457	24.6	9,124	21	2,737	169,326	10,864
15-24 wholesale establishments.....	156	116,588	18,132	15.6	10,923	...	4,104	215,384	28,838
25 or more wholesale establishments.....	143	85,201	14,428	16.9	6,692	2	1,914	129,749	12,643
Electrical goods:									
General line, apparatus, supplies.....	2,925	2,386,546	296,310	12.4	173,976	1,534	49,456	3,301,590	289,048
1 wholesale establishment.....	2,298	974,431	153,513	15.8	90,273	1,485	25,234	1,650,530	131,150
2 wholesale establishments.....	119	95,169	13,571	14.2	8,849	31	2,233	154,817	10,718
3-5 wholesale establishments.....	147	150,776	21,027	13.9	12,115	18	3,574	253,226	19,236
6-9 wholesale establishments.....	24	24,705	4,116	16.7	2,255	...	618	50,891	3,556
10 or more wholesale establishments.....	337	1,141,465	104,083	9.1	60,484	...	17,797	1,192,126	134,388
Electrical appliances, specialties.....	2,518	2,038,020	267,196	13.1	147,942	1,343	40,992	2,869,385	225,823
1 wholesale establishment.....	2,095	1,234,479	174,804	14.2	95,901	1,280	26,557	1,833,323	135,835
2 wholesale establishments.....	177	195,271	29,105	14.9	16,049	37	4,214	296,462	22,519
3-5 wholesale establishments.....	153	272,123	37,189	13.7	20,949	23	5,886	441,424	30,770
6-9 wholesale establishments.....	38	52,684	6,990	13.3	3,912	2	1,142	65,288	5,977
10 or more wholesale establishments.....	55	283,463	19,108	6.7	11,131	1	3,193	232,888	30,722
Hardware, plumbing, heating:									
Hardware.....	2,153	2,013,997	314,115	15.6	203,852	1,259	59,359	3,719,668	366,191
1 wholesale establishment.....	1,966	1,595,339	252,474	15.8	163,700	1,248	47,229	2,962,205	293,287
2 wholesale establishments.....	82	136,545	19,629	14.4	13,255	11	4,116	244,445	25,243
3 or more wholesale establishments.....	105	282,113	42,012	14.9	26,897	...	8,014	513,018	47,661
Plumbing, heating equipment, supplies.....	3,748	1,812,960	273,952	15.1	157,832	1,879	43,381	2,926,341	260,625
1 wholesale establishment.....	3,109	1,218,977	195,227	16.0	111,509	1,794	30,103	2,082,162	171,820
2 wholesale establishments.....	222	141,366	21,365	15.1	12,476	59	3,572	228,455	20,283
3-5 wholesale establishments.....	218	182,788	25,192	13.8	15,042	22	3,905	278,664	28,754
6-9 wholesale establishments.....	79	68,388	10,240	15.0	5,665	4	1,528	98,297	11,334
10-14 wholesale establishments.....	36	46,627	6,097	13.1	3,359	...	1,069	58,647	6,208
15 or more wholesale establishments.....	84	154,814	15,831	10.2	9,781	...	3,204	180,116	22,226
Lumber, construction materials:									
Lumber, millwork.....	3,312	2,793,620	301,454	10.8	168,222	1,713	47,269	3,109,732	197,596
1 wholesale establishment.....	2,860	2,113,534	237,052	11.2	130,219	1,648	36,741	2,406,040	144,924
2 wholesale establishments.....	165	251,431	24,099	9.6	14,569	39	3,752	272,519	16,003
3-5 wholesale establishments.....	167	304,267	25,408	8.4	14,987	14	4,121	273,344	21,337
6-9 wholesale establishments.....	53	39,283	4,845	12.3	2,880	5	921	52,585	5,774
10 or more wholesale establishments.....	67	85,105	10,050	11.8	5,567	7	1,734	105,244	9,558
Other construction materials.....	2,578	1,141,116	251,246	22.0	135,685	1,259	39,795	2,651,063	79,481
1 wholesale establishment.....	2,217	908,328	204,328	22.5	109,047	1,223	32,001	2,123,831	59,834
2 wholesale establishments.....	139	81,846	15,060	18.4	8,634	31	2,562	175,742	7,724
3-5 wholesale establishments.....	186	130,854	28,708	21.9	16,696	2	4,795	322,479	10,216
6 or more wholesale establishments.....	36	20,088	3,150	15.7	1,308	3	437	29,011	1,707
Machinery, equipment, supplies:									
Commercial machines, equipment.....	4,814	870,025	207,947	23.9	112,506	3,537	32,722	2,126,125	120,325
1 wholesale establishment.....	4,346	690,380	170,481	24.7	91,588	3,455	27,105	1,743,291	97,335
2 wholesale establishments.....	188	57,584	13,370	23.2	6,939	60	1,819	136,978	8,314
3-5 wholesale establishments.....	177	66,814	13,493	20.2	7,292	17	1,944	130,201	5,869
6-9 wholesale establishments.....	43	22,268	5,108	22.9	3,678	5	975	71,786	3,550
10 or more wholesale establishments.....	60	32,979	5,495	16.7	3,009	...	879	55,869	5,257
Construction machinery, equipment.....	936	786,561	129,570	16.5	74,349	344	17,832	1,399,458	132,060
1 wholesale establishment.....	648	472,365	78,934	16.7	43,997	314	10,169	812,248	74,649
2 wholesale establishments.....	130	147,731	23,420	15.8	13,304	16	3,271	265,407	24,465
3-5 wholesale establishments.....	122	136,355	22,232	16.3	13,955	14	3,568	257,366	26,211
6 or more wholesale establishments.....	36	30,110	4,984	16.6	3,093	...	824	64,437	6,735
Farm-dairy machinery, equipment.....	883	485,297	56,052	11.6	28,568	521	8,152	544,941	57,762
1 wholesale establishment.....	762	384,332	44,147	11.5	22,526	497	6,315	422,980	43,149
2 wholesale establishments.....	62	48,397	6,587	13.6	3,216	15	947	74,146	6,888
3-5 wholesale establishments.....	26	14,752	1,571	10.6	1,004	2	275	18,143	2,919
6 or more wholesale establishments.....	33	37,816	3,747	9.9	1,822	7	615	29,672	4,806
Industrial machinery, equipment, supplies.....	7,304	2,999,989	480,193	16.0	269,660	3,973	72,763	5,156,313	401,110
1 wholesale establishment.....	5,694	1,899,010	346,501	18.2	194,444	3,801	51,765	3,676,148	243,705
2 wholesale establishments.....	409	192,993	35,276	18.3	20,658	111	5,801	393,599	28,252
3-5 wholesale establishments.....	476	311,660	49,760	16.0	31,130	29	8,417	606,809	36,559
6-9 wholesale establishments.....	105	90,139	13,706	15.2	8,065	29	2,083	142,648	10,847
10-14 wholesale establishments.....	34	12,979	1,799	13.9	1,002	...	277	16,861	1,998
15-24 wholesale establishments.....	86	72,416	8,072	11.1	4,097	...	1,107	82,082	12,284
25-49 wholesale establishments.....	126	98,859	7,555	7.6	3,770	32	1,131	103,598	15,328
50 or more wholesale establishments.....	374	321,933	17,524	5.4	6,494	...	2,182	134,568	52,137
Professional equipment, supplies.....	2,596	571,154	146,304	25.6	88,750	1,480	29,198	1,673,951	90,834
1 wholesale establishment.....	1,929	347,603	86,182	24.8	91,737	1,402	16,814	979,230	55,396
2 wholesale establishments.....	145	54,852	13,741	25.0	8,436	50	2,497	154,643	8,017
3-5 wholesale establishments.....	192	87,671	23,517	26.8	14,958	23	4,849	277,682	14,752
6-9 wholesale establishments.....	41	8,552	2,383	27.9	1,548	...	524	27,805	1,275
10-14 wholesale establishments.....	56	14,388	4,721	32.8	2,949	...	939	56,960	2,549
15 or more wholesale establishments.....	233	58,088	15,760	27.1	9,122	4	3,575	177,631	8,845

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Merchant Wholesalers--Continued									
Machinery, equipment, supplies--Continued									
Service establishment equipment, supplies.....	4,240	767,142	145,579	19.0	75,640	3,312	23,057	1,392,953	111,313
1 wholesale establishment.....	3,869	607,394	119,513	19.7	61,633	3,249	18,991	1,146,281	86,566
2 wholesale establishments.....	118	52,804	7,428	14.1	4,138	48	1,158	71,033	7,365
3-5 wholesale establishments.....	92	23,395	7,008	30.0	3,771	15	1,109	67,440	3,779
6-9 wholesale establishments.....	48	33,936	3,840	11.3	1,970	...	515	36,930	7,163
10 or more wholesale establishments.....	113	49,613	7,790	15.7	4,128	...	1,284	71,269	6,440
Transportation (exc. automotive) equipment, supplies.....	657	251,204	49,528	19.7	24,471	313	5,893	456,859	30,707
1 wholesale establishment.....	574	210,228	40,734	19.4	19,833	297	4,800	359,003	25,776
2 wholesale establishments.....	50	31,112	5,783	18.6	2,991	15	624	65,543	3,619
3 or more wholesale establishments.....	33	9,864	3,011	30.5	1,647	1	469	32,313	1,312
Metals, metal work (exc. scrap):									
Iron, steel and products.....	1,545	1,551,841	212,304	13.7	116,112	725	28,516	2,115,833	156,207
1 wholesale establishment.....	1,278	907,411	139,531	15.4	73,225	682	17,423	1,331,001	88,610
2 wholesale establishments.....	79	108,170	17,772	16.4	10,499	21	2,473	191,923	14,504
3-5 wholesale establishments.....	100	187,060	30,110	16.1	18,549	18	4,792	328,402	32,726
6 or more wholesale establishments.....	88	349,200	24,891	7.1	13,839	4	3,828	264,507	20,367
Nonferrous metals, metal work.....	298	504,874	36,630	7.2	21,181	102	5,052	378,665	36,239
1 wholesale establishment.....	214	389,593	24,415	6.3	13,897	99	2,881	236,175	24,511
2 wholesale establishments.....	11	20,138	1,542	7.6	870	3	204	14,968	1,909
3 or more wholesale establishments.....	33	95,143	10,673	11.2	6,414	...	1,967	127,522	9,819
Waste materials:									
Iron, steel scrap.....	3,054	1,699,428	163,613	9.6	85,058	2,744	27,981	1,561,707	52,608
1 wholesale establishment.....	2,844	1,016,879	127,761	12.6	64,986	2,672	22,572	1,222,990	39,829
2 wholesale establishments.....	106	154,146	13,166	8.5	7,664	53	2,411	140,678	5,500
3-5 wholesale establishments.....	70	219,167	13,078	6.0	7,028	19	2,033	121,765	4,535
6 or more wholesale establishments.....	34	309,236	9,608	3.1	5,380	...	965	76,274	2,744
Other scrap, waste materials.....	4,663	999,872	156,558	15.6	82,488	4,666	31,836	1,531,018	50,470
1 wholesale establishment.....	4,483	863,018	132,937	15.4	69,808	4,581	27,550	1,294,261	43,344
2 wholesale establishments.....	89	49,779	7,127	14.3	3,642	45	1,244	67,112	2,053
3-5 wholesale establishments.....	49	33,029	5,591	16.9	3,051	38	1,096	57,999	2,376
6 or more wholesale establishments.....	42	54,046	10,903	20.2	5,987	2	1,946	111,646	2,697
Other merchant wholesalers:									
Amusement, sporting goods.....	2,226	566,754	97,808	17.2	50,044	1,742	16,094	951,866	71,398
1 wholesale establishment.....	2,098	455,765	82,136	18.0	42,631	1,702	14,143	812,090	60,516
2 wholesale establishments.....	68	55,231	8,672	15.7	3,161	25	804	60,289	4,965
3 or more wholesale establishments.....	60	55,758	7,000	12.6	4,252	15	1,147	79,487	5,917
Books, periodicals, newspapers.....	1,601	459,950	82,774	18.0	51,837	1,040	22,449	1,027,492	28,049
1 wholesale establishment.....	1,196	303,306	54,246	17.9	32,037	1,015	14,237	647,164	16,495
2 or more wholesale establishments.....	405	156,644	28,472	18.2	19,800	25	8,212	380,328	11,554
Coal, coke.....	982	2,077,284	87,872	4.2	46,303	261	11,311	847,066	64,630
1 wholesale establishment.....	634	808,675	47,379	5.8	24,613	251	6,386	449,700	30,355
2 wholesale establishments.....	54	147,620	6,600	4.5	3,604	4	944	67,812	7,868
3-5 wholesale establishments.....	135	467,498	15,151	3.2	8,346	5	1,778	151,292	10,777
6-9 wholesale establishments.....	103	341,034	11,712	3.4	6,262	...	1,617	119,891	13,571
10 or more wholesale establishments.....	56	312,457	7,030	2.2	3,478	1	586	58,371	1,959
Farm supplies.....	1,658	1,271,599	114,444	9.0	58,936	1,146	20,734	1,092,001	89,965
1 wholesale establishment.....	1,351	875,866	74,389	8.5	38,205	1,090	13,200	699,171	55,870
2 wholesale establishments.....	111	94,352	8,675	9.2	4,746	42	1,551	87,702	5,968
3-5 wholesale establishments.....	75	153,624	16,938	11.0	9,333	12	3,591	175,652	13,955
6-9 wholesale establishments.....	74	103,554	9,250	8.9	3,508	2	1,160	67,960	8,037
10 or more wholesale establishments.....	47	44,203	5,192	11.7	3,144	...	1,232	61,516	6,135
Jewelry.....	3,391	799,012	120,590	15.1	62,943	3,183	16,506	1,190,010	156,782
1 wholesale establishment.....	3,301	713,710	106,913	15.0	54,574	3,158	14,602	1,037,751	145,800
2 wholesale establishments.....	55	40,338	5,391	13.4	3,105	23	686	53,714	5,166
3 or more wholesale establishments.....	35	44,964	8,286	18.4	5,264	2	1,218	98,545	5,816
Petroleum and products.....	1,196	750,220	64,944	8.6	30,807	705	8,822	582,059	34,060
1 wholesale establishment.....	1,072	450,992	47,267	10.5	20,914	687	5,666	389,276	17,209
2 or more wholesale establishments.....	124	299,228	17,677	5.9	9,893	18	3,156	192,783	16,851
Merchant wholesalers, miscellaneous products.....	4,634	2,488,921	263,871	10.6	138,095	3,400	42,616	2,556,171	211,027
1 wholesale establishment.....	4,361	1,766,473	202,940	11.5	103,192	3,323	32,088	1,907,147	144,614
2 wholesale establishments.....	120	119,721	13,794	11.5	6,255	51	1,925	120,378	9,919
3-5 wholesale establishments.....	94	136,849	10,103	7.4	5,516	26	1,474	104,498	6,828
6 or more wholesale establishments.....	59	465,878	37,034	7.9	23,132	...	7,129	424,148	49,666
Manufacturers' Sales Branches (With Stocks)									
Groceries, confectionery, meats:									
Confectionery.....	133	355,338	42,791	12.0	14,924	6	4,210	298,915	15,820
1 wholesale establishment.....	6	5,980	1,604	26.8	444	...	151	7,678	659
2 wholesale establishments.....	8	5,697	815	14.3	158	...	67	3,227	330
3-5 wholesale establishments.....	25	88,537	12,158	13.7	2,930	...	759	61,088	2,864
6 or more wholesale establishments.....	94	255,124	28,214	11.0	11,392	6	3,233	226,922	11,967
Meats, meat products.....	734	2,770,342	116,928	4.2	65,731	6	22,769	1,354,270	70,576
1 wholesale establishment.....	11	11,986	803	6.7	483	5	164	8,606	172
2 wholesale establishments.....	6	20,760	1,185	5.7	274	1	85	5,605	315
3-5 wholesale establishments.....	16	19,912	1,809	9.1	876	...	210	18,655	240
6 or more wholesale establishments.....	701	2,717,684	113,131	4.2	64,098	...	22,310	1,321,404	69,849
Other grocery, food specialties.....	2,771	3,676,456	304,979	8.3	131,908	4	38,887	2,585,300	145,408
1 wholesale establishment.....	24	46,876	6,918	14.8	2,172	2	553	42,060	6,313
2 wholesale establishments.....	30	12,484	1,255	10.0	698	2	191	13,110	1,417
3-5 wholesale establishments.....	109	226,899	30,331	13.4	9,497	...	2,398	197,951	16,846
6-9 wholesale establishments.....	119	417,574	27,431	6.6	7,393	...	2,307	142,999	10,985
10-14 wholesale establishments.....	104	54,491	9,157	16.8	4,006	...	1,150	77,908	2,624
15-24 wholesale establishments.....	213	261,739	22,602	8.4	9,683	...	2,717	188,895	9,077
25 or more wholesale establishments.....	1,672	1,566,343	207,284	7.8	98,459	...	29,571	1,962,377	98,146

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees	Pay roll	
Manufacturers' Sales Branches (With Stocks)--Continued									
Farm products (edible):									
Dairy, poultry products.....	707	880,074	118,299	13.4	60,977	12	17,682	1,162,426	32,932
1-2 wholesale establishments.....	29	35,925	2,234	6.2	974	12	334	15,844	496
3-5 wholesale establishments.....	27	25,292	2,220	8.8	1,034	...	396	21,257	332
6-9 wholesale establishments.....	34	34,541	3,348	9.7	1,645	...	569	27,554	850
10 or more wholesale establishments.....	617	784,296	110,497	14.1	57,324	...	16,383	1,097,771	31,254
Beer, wines, distilled spirits:									
Beer, ale.....	196	219,775	38,028	17.3	22,106	10	6,276	474,782	3,513
1 wholesale establishment.....	12	22,604	3,483	15.4	2,494	4	621	44,362	823
2 wholesale establishments.....	13	8,212	1,426	17.4	878	2	246	14,072	52
3-5 wholesale establishments.....	64	45,778	8,066	17.6	3,996	4	1,127	72,280	664
6-9 wholesale establishments.....	36	30,399	6,130	20.2	3,664	...	1,075	84,353	343
10 or more wholesale establishments.....	71	112,782	18,923	16.8	11,074	...	3,207	259,715	1,631
Wines, distilled spirits.....	58	528,571	39,403	7.4	10,059	6	2,102	188,311	19,094
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	249	502,833	108,764	21.6	46,609	1	12,404	875,854	43,614
1 wholesale establishment.....	13	21,582	6,386	29.6	1,990	...	387	37,603	1,207
2 wholesale establishments.....	21	21,472	4,074	19.0	2,000	...	556	41,066	3,698
3-5 wholesale establishments.....	44	67,523	14,478	21.4	6,419	1	1,462	101,549	7,962
6-9 wholesale establishments.....	33	73,109	12,137	16.6	4,927	...	1,773	101,544	9,923
10-14 wholesale establishments.....	54	112,590	22,769	20.2	10,801	...	2,754	215,466	7,042
15 or more wholesale establishments.....	84	206,557	48,920	23.7	20,472	...	5,472	378,626	15,782
Industrial chemicals, explosives.....	478	1,472,119	128,409	8.7	48,002	8	10,512	908,015	62,324
1 wholesale establishment.....	27	18,539	2,279	12.3	1,206	8	305	21,055	1,645
2-5 wholesale establishments.....	72	150,222	14,879	9.9	7,177	...	1,443	138,995	13,560
6-24 wholesale establishments.....	220	451,313	38,245	8.5	17,771	...	4,032	318,967	28,660
25 or more wholesale establishments.....	159	852,045	73,006	8.6	21,848	...	4,732	428,998	18,959
Paints, varnishes.....	699	353,717	66,520	18.8	30,659	3	8,809	607,888	41,454
1 wholesale establishment.....	26	22,859	6,161	27.0	3,287	3	875	59,169	3,240
2 wholesale establishments.....	14	4,463	1,218	27.3	578	...	148	9,648	744
3-5 wholesale establishments.....	41	15,699	3,787	24.1	1,920	...	514	34,628	2,966
6-9 wholesale establishments.....	54	26,251	4,991	19.0	2,364	...	553	43,406	2,782
10 or more wholesale establishments.....	564	284,445	50,363	17.7	22,510	...	6,719	461,037	31,722
Tobacco and products (exc. leaf).....	41	797,902	53,439	6.7	7,896	8	2,460	155,475	25,368
Dry goods, apparel:									
Clothing, furnishings, footwear.....	196	384,498	40,270	10.5	22,864	31	4,766	441,933	41,017
1 wholesale establishment.....	100	129,873	16,547	12.7	9,234	23	1,734	169,869	15,765
2 wholesale establishments.....	35	50,044	5,794	11.6	3,243	2	577	67,513	6,199
3-5 wholesale establishments.....	32	83,792	8,391	10.0	5,722	2	1,275	119,185	13,662
6 or more wholesale establishments.....	29	120,789	9,538	7.9	4,665	...	1,080	85,365	5,391
Dry goods, piece goods, notions.....	220	1,188,731	58,809	4.9	32,013	17	6,687	603,050	80,809
1 wholesale establishment.....	79	143,456	16,111	11.2	8,211	15	1,512	137,706	20,844
2 wholesale establishments.....	15	14,212	1,990	14.0	1,061	2	237	19,976	965
3 or more wholesale establishments.....	126	1,031,063	40,708	3.9	22,741	...	4,936	445,368	59,000
Furniture, home furnishings:									
Furniture (household, office).....	217	170,008	27,228	16.0	13,511	15	3,285	245,479	7,922
1 wholesale establishment.....	16	6,927	1,401	20.2	707	13	184	13,240	572
2-5 wholesale establishments.....	18	19,100	1,324	6.9	798	2	156	14,712	1,140
6 or more wholesale establishments.....	183	143,981	24,503	17.0	12,006	...	2,945	217,527	6,210
Home furnishings, floor coverings.....	159	364,127	30,940	8.5	15,586	16	4,073	294,562	14,581
1 wholesale establishment.....	20	54,502	3,800	7.0	1,737	15	398	34,732	913
2 wholesale establishments.....	16	15,071	1,457	9.7	634	...	174	11,953	1,890
3-5 wholesale establishments.....	30	19,090	2,160	11.3	1,155	1	271	23,064	1,529
6 or more wholesale establishments.....	93	275,464	23,523	8.5	12,060	...	3,230	224,813	10,249
Paper and its products:									
Stationery, office supplies.....	184	60,680	13,235	21.8	8,256	...	2,340	156,504	6,591
1-2 wholesale establishments.....	11	3,619	604	16.7	343	...	153	5,979	674
3-5 wholesale establishments.....	28	16,835	3,173	18.8	1,956	...	608	34,220	1,347
6 or more wholesale establishments.....	145	40,226	9,458	23.5	5,957	...	1,579	116,305	4,570
Other paper products.....	121	131,706	16,851	12.8	9,909	13	2,778	191,710	13,884
1 wholesale establishment.....	32	14,078	2,449	17.4	1,407	13	460	29,075	1,188
2 wholesale establishments.....	15	11,869	1,136	9.6	553	...	106	10,800	517
3-5 wholesale establishments.....	26	22,557	2,879	12.8	1,436	...	402	29,685	1,780
6 or more wholesale establishments.....	48	83,202	10,387	12.5	6,513	...	1,810	122,150	10,399
Automotive equipment, tires and tubes, total.....									
1 wholesale establishment.....	65	30,248	5,272	17.4	2,669	29	888	54,931	4,971
2 wholesale establishments.....	16	3,209	637	19.8	405	1	156	8,780	515
3-5 wholesale establishments.....	45	13,113	3,102	23.6	1,774	...	521	38,383	2,274
6-9 wholesale establishments.....	34	8,041	1,016	12.6	522	1	199	8,895	1,746
10-14 wholesale establishments.....	53	221,108	35,243	15.9	16,352	...	5,816	336,976	38,757
15 or more wholesale establishments.....	487	1,296,157	124,503	9.6	68,775	...	22,023	1,499,717	180,174
Electrical goods:									
Wiring supplies, apparatus.....	453	2,516,717	225,556	9.0	160,425	13	42,984	2,942,084	102,659
1 wholesale establishment.....	22	5,125	962	18.8	585	13	168	10,849	525
2 wholesale establishments.....	12	12,790	809	6.3	392	...	115	7,858	1,151
3-5 wholesale establishments.....	35	37,961	3,124	8.2	1,639	...	328	31,152	1,208
6-9 wholesale establishments.....	41	44,371	3,213	7.2	1,618	...	412	33,904	2,323
10 or more wholesale establishments.....	343	2,416,470	217,448	9.0	156,191	...	41,961	2,858,321	97,452
Electrical appliances, specialties.....	216	211,091	19,591	9.3	9,986	6	2,968	198,562	20,214
1 wholesale establishment.....	12	7,512	1,221	16.2	524	5	215	11,053	651
2 wholesale establishments.....	10	6,102	968	15.9	473	1	158	13,245	745
3-5 wholesale establishments.....	15	40,304	3,877	9.6	1,644	...	445	33,851	2,598
6 or more wholesale establishments.....	179	157,173	13,525	8.6	7,345	...	2,150	140,413	16,425

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)—Continued									
Hardware, plumbing, heating:									
Hardware.....	110	73,050	13,328	17.1	8,150	9	1,503	148,041	7,964
1 wholesale establishment.....	23	12,205	2,332	19.1	1,537	9	250	23,778	1,175
2 wholesale establishments.....	7	10,114	1,105	10.9	567	...	104	11,325	2,748
3-5 wholesale establishments.....	24	8,334	1,297	15.6	910	...	171	18,437	1,044
6 or more wholesale establishments.....	56	47,397	8,594	18.1	5,136	...	1,084	94,501	2,997
Plumbing, heating equipment, supplies.....	520	586,477	73,326	12.5	42,343	24	12,169	820,182	46,768
1 wholesale establishment.....	43	15,253	2,099	13.9	1,229	18	353	23,987	2,100
2 wholesale establishments.....	26	21,483	3,684	17.1	1,950	6	450	40,128	2,466
3-5 wholesale establishments.....	41	40,817	5,077	12.4	2,479	...	632	47,245	5,559
6-9 wholesale establishments.....	47	59,194	7,477	12.6	4,130	...	979	83,747	4,011
10-14 wholesale establishments.....	35	16,103	1,736	10.8	802	...	127	14,247	751
15 or more wholesale establishments.....	328	433,627	53,253	12.3	31,753	...	9,628	610,828	31,881
Lumber, construction materials:									
Lumber, millwork.....	118	130,829	15,229	11.6	7,036	21	1,786	135,325	19,915
1-2 wholesale establishments.....	36	37,804	4,372	13.3	2,353	21	613	44,045	6,586
3-5 wholesale establishments.....	19	10,604	1,003	9.4	529	...	166	12,777	1,885
6 or more wholesale establishments.....	61	82,421	9,854	12.0	4,154	...	1,007	78,503	11,444
Other construction materials.....	339	482,247	86,611	18.0	49,049	33	14,000	985,013	33,302
1 wholesale establishment.....	44	27,401	5,569	20.3	3,284	25	1,011	73,419	2,505
2 wholesale establishments.....	15	10,925	2,169	19.8	936	8	285	18,298	541
3-5 wholesale establishments.....	25	25,426	5,367	21.1	2,189	...	532	43,582	989
6-9 wholesale establishments.....	31	48,320	6,479	13.4	2,549	...	578	47,918	1,941
10 or more wholesale establishments.....	224	370,175	67,027	18.1	40,091	...	11,594	801,796	27,326
Machinery, equipment, supplies:									
Commercial machines, equipment.....	1,759	740,048	240,208	32.4	176,388	30	41,559	3,386,766	50,186
1 wholesale establishment.....	56	11,101	3,158	28.4	2,059	23	569	39,117	2,066
2 wholesale establishments.....	21	7,876	1,674	21.2	953	6	238	16,636	1,713
3-5 wholesale establishments.....	32	11,497	2,749	23.9	1,848	1	352	33,772	1,730
6-9 wholesale establishments.....	27	5,274	1,817	34.4	1,074	...	473	18,983	1,153
10-24 wholesale establishments.....	168	78,459	23,352	29.8	16,949	...	4,604	313,486	3,024
25 or more wholesale establishments.....	1,455	625,841	207,548	33.1	153,505	...	35,323	2,964,572	41,500
Construction machinery, equipment.....	57	45,807	6,640	14.5	3,012	4	670	56,821	5,945
Farm-dairy machinery, equipment.....	285	1,299,152	78,496	6.0	45,368	10	13,828	858,095	112,645
1 wholesale establishment.....	18	9,698	811	8.4	442	8	151	9,463	931
2 wholesale establishments.....	12	8,473	975	11.5	470	2	152	8,810	1,607
3-9 wholesale establishments.....	43	102,303	6,036	5.9	3,434	...	1,023	73,976	8,598
10 or more wholesale establishments.....	212	1,178,678	70,674	6.0	41,022	...	12,502	765,846	101,509
Industrial machinery, equipment, supplies.....	1,785	1,811,835	206,562	11.4	116,511	68	29,390	2,204,091	115,279
1 wholesale establishment.....	128	44,409	7,947	17.9	4,633	58	1,240	82,167	6,035
2 wholesale establishments.....	78	48,071	7,379	15.4	4,029	3	965	69,634	5,983
3-5 wholesale establishments.....	255	195,742	25,435	13.0	13,771	7	3,284	256,017	16,478
6-9 wholesale establishments.....	207	106,801	15,706	14.7	8,554	...	2,059	167,918	8,431
10-14 wholesale establishments.....	253	454,448	57,601	12.7	30,933	...	7,370	588,908	19,764
15-24 wholesale establishments.....	437	446,837	49,732	11.1	30,946	...	7,968	577,052	30,873
25 or more wholesale establishments.....	367	515,527	42,762	8.3	23,645	...	6,504	462,395	27,715
Professional equipment, supplies.....	595	147,522	37,571	25.5	23,954	12	8,094	441,654	22,649
1 wholesale establishment.....	18	6,343	1,561	24.6	918	7	416	22,629	912
2 wholesale establishments.....	22	7,211	1,589	22.0	847	1	267	16,085	1,050
3-5 wholesale establishments.....	53	23,101	5,036	21.8	3,324	4	1,001	56,281	4,128
6-14 wholesale establishments.....	61	11,137	2,412	21.6	1,308	...	327	25,169	1,149
15 or more wholesale establishments.....	441	99,730	26,973	27.0	17,557	...	6,083	329,490	15,410
Service establishment equipment, supplies.....	296	263,023	30,501	11.6	17,328	30	4,347	320,044	18,717
1 wholesale establishment.....	46	21,710	1,974	9.1	970	28	292	19,187	2,817
2 wholesale establishments.....	15	3,380	743	22.0	486	2	139	9,508	426
3-5 wholesale establishments.....	62	99,486	11,151	11.2	5,663	...	1,039	101,158	5,328
6-9 wholesale establishments.....	40	52,155	2,268	4.3	1,536	...	419	29,194	2,525
10-14 wholesale establishments.....	45	31,278	3,818	12.2	2,729	...	706	47,885	1,757
15 or more wholesale establishments.....	88	55,014	10,547	19.2	5,944	...	1,752	113,101	5,864
Transportation (exc. automotive) equipment, supplies.....	70	93,877	15,548	16.6	8,163	4	2,088	164,132	18,883
1 wholesale establishment.....	7	5,028	774	15.4	390	2	53	8,760	470
2 wholesale establishments.....	9	1,889	437	23.1	215	2	50	3,634	258
3 or more wholesale establishments.....	54	86,960	14,337	16.5	7,558	...	1,985	151,738	18,160
Metals, metal work (exc. scrap):									
Iron, steel and products.....	398	813,009	79,894	9.8	41,735	13	10,829	801,673	76,971
1 wholesale establishment.....	26	19,658	3,757	19.1	2,050	6	610	40,258	3,011
2 wholesale establishments.....	22	24,411	2,970	10.5	1,771	7	473	32,106	2,348
3-5 wholesale establishments.....	51	49,536	8,540	17.2	3,828	...	839	72,908	6,997
6-9 wholesale establishments.....	35	45,996	4,626	10.0	2,346	...	645	43,766	5,183
10-14 wholesale establishments.....	85	244,658	28,209	11.5	16,009	...	4,176	306,073	35,449
15 or more wholesale establishments.....	179	428,750	32,142	7.5	15,731	...	4,086	306,562	23,983
Nonferrous metals, metal work.....	104	352,367	19,295	5.5	8,765	...	2,404	175,410	30,972
1 wholesale establishment.....	8	17,115	1,658	9.7	1,125	...	324	23,656	2,620
2-5 wholesale establishments.....	33	60,096	4,968	8.3	2,889	...	774	53,338	7,271
6 or more wholesale establishments.....	63	275,156	12,669	4.6	4,751	...	1,306	96,416	20,081
Other manufacturers' sales branches:									
Amusement, sporting goods.....	173	283,129	36,885	13.0	20,154	9	6,500	415,931	29,857
1 wholesale establishment.....	12	6,538	987	15.1	567	8	232	14,572	725
2 wholesale establishments.....	6	952	193	20.3	85	1	22	1,397	85
3-5 wholesale establishments.....	16	9,768	1,735	17.8	947	...	231	18,429	1,925
6 or more wholesale establishments.....	139	265,871	33,970	12.8	18,555	...	6,015	381,533	27,122

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Branches (With Stocks)—Continued									
Other manufacturers' sales branches—Continued									
Books, periodicals, newspapers.....	75	74,643	25,793	34.6	9,790	10	3,782	183,605	7,333
1-2 wholesale establishments.....	12	34,645	15,222	43.9	4,544	...	2,150	88,622	1,433
3-5 wholesale establishments.....	23	17,317	4,786	27.6	2,493	10	818	43,435	2,370
6 or more wholesale establishments.....	40	22,681	5,785	25.5	2,753	...	814	51,548	3,530
Coal, coke.....	16	88,171	3,075	3.5	1,708	8	401	32,729	7,084
Farm supplies.....	188	204,463	18,894	9.2	8,499	3	2,480	152,930	7,939
1-2 wholesale establishments.....	22	20,400	2,757	13.5	1,054	3	268	21,462	1,654
3-5 wholesale establishments.....	17	19,072	2,566	13.4	826	...	200	15,334	665
6-9 wholesale establishments.....	20	24,331	2,306	9.5	1,242	...	461	22,504	969
10-14 wholesale establishments.....	59	28,962	4,851	16.7	2,112	...	542	34,676	3,258
15 or more wholesale establishments.....	63	111,698	6,414	5.7	3,265	...	1,009	58,954	1,393
Jewelry.....	37	51,110	10,402	20.4	5,693	6	1,250	112,643	5,042
Petroleum and products.....	27	24,180	2,777	11.5	1,619	3	404	30,133	1,996
Manufacturers' sales branches, miscellaneous products.....	732	3,503,217	288,431	8.2	103,630	24	28,540	2,065,731	153,596
1 wholesale establishment.....	47	80,290	7,418	9.2	1,792	24	511	34,471	3,128
2 wholesale establishments.....	13	12,662	1,723	13.6	809	...	185	13,976	1,173
3-5 wholesale establishments.....	61	187,942	13,285	7.1	6,492	...	1,648	133,934	10,013
6-14 wholesale establishments.....	28	35,863	1,496	4.2	1,062	...	278	20,344	2,970
15-24 wholesale establishments.....	89	327,019	13,247	4.0	9,146	...	2,776	189,950	14,326
25-49 wholesale establishments.....	143	602,473	144,716	24.0	17,088	...	4,462	341,256	19,090
50 or more wholesale establishments.....	351	2,256,968	106,346	4.7	67,241	...	18,680	1,331,800	102,896
Manufacturers' Sales Offices (Without Stocks)									
Groceries, confectionery, meats:									
Confectionery.....	18	69,686	1,712	2.4	1,026	1	287	20,513	...
Meats, meat products.....	22	39,166	2,134	5.4	578	...	157	15,485	...
Other grocery, food specialties.....	336	1,056,301	76,435	7.2	26,794	2	7,489	528,657	...
1 wholesale establishment.....	13	83,311	3,290	3.9	1,164	2	251	20,211	...
2 wholesale establishments.....	7	16,295	411	2.5	249	...	67	5,593	...
3-5 wholesale establishments.....	29	74,579	7,050	9.4	1,843	...	386	35,735	...
6-9 wholesale establishments.....	53	68,609	12,142	17.7	2,590	...	722	51,583	...
10 or more wholesale establishments.....	234	813,507	53,602	6.6	20,948	...	6,063	415,535	...
Farm products (edible):									
Dairy, poultry products.....	16	74,049	5,805	7.8	1,965	1	581	42,427	...
Beer, wines, distilled spirits.....	101	982,848	55,437	5.6	14,038	3	2,894	279,682	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	78	189,667	24,701	13.0	9,893	...	2,140	183,989	...
1 wholesale establishment.....	5	14,513	5,391	37.1	666	...	110	11,502	...
2 wholesale establishments.....	12	17,545	5,083	29.0	2,104	...	470	42,257	...
3 or more wholesale establishments.....	61	157,609	14,227	9.0	7,123	...	1,560	130,230	...
Industrial chemicals, explosives.....	291	974,573	100,760	10.3	30,789	1	8,728	636,484	...
1 wholesale establishment.....	21	38,787	1,939	5.0	1,081	1	227	19,791	...
2 wholesale establishments.....	11	36,512	4,282	11.7	706	...	124	14,064	...
3-5 wholesale establishments.....	27	53,042	3,737	7.1	1,527	...	329	33,170	...
6-9 wholesale establishments.....	52	125,154	15,674	12.5	4,467	...	885	82,769	...
10-14 wholesale establishments.....	65	169,088	7,354	4.3	4,348	...	724	86,878	...
15 or more wholesale establishments.....	115	551,990	67,773	12.3	18,660	...	6,439	399,812	...
Paints, varnishes.....	75	133,031	15,495	11.6	5,712	...	1,396	117,640	...
Tobacco and products (exc. leaf).....	200	897,100	23,728	2.6	6,203	...	1,875	121,724	...
Dry goods, apparel:									
Clothing, furnishings, footwear.....	318	459,732	38,127	8.3	19,671	69	3,521	353,751	...
1 wholesale establishment.....	314	263,883	22,121	8.4	12,225	67	2,231	223,208	...
2 wholesale establishments.....	34	24,298	1,752	7.2	1,059	2	135	17,324	...
3 or more wholesale establishments.....	65	171,551	14,254	8.3	6,387	...	1,105	113,219	...
Dry goods, piece goods, notions.....	294	941,997	41,538	4.4	20,662	22	3,577	399,541	...
1 wholesale establishment.....	102	414,737	20,927	5.0	9,790	20	1,696	187,600	...
2 wholesale establishments.....	37	100,411	4,544	4.5	2,501	...	399	46,342	...
3-5 wholesale establishments.....	67	141,418	5,851	4.1	3,134	2	520	62,781	...
6 or more wholesale establishments.....	88	285,451	10,216	3.6	5,187	...	962	102,818	...
Furniture, home furnishings:									
Furniture (household, office).....	51	19,120	1,554	8.1	907	12	170	18,045	...
Home furnishings, floor coverings.....	269	344,649	18,905	5.5	9,304	5	1,922	174,063	...
1-2 wholesale establishments.....	40	47,315	3,286	6.9	1,627	2	255	29,789	...
3-5 wholesale establishments.....	45	55,712	4,629	8.3	1,683	...	251	31,966	...
6-9 wholesale establishments.....	37	30,039	1,794	6.0	943	...	222	17,722	...
10 or more wholesale establishments.....	147	211,583	9,196	4.3	5,051	1	1,214	94,586	...
Paper and its products:									
Fine paper.....	25	58,752	2,370	4.0	1,172	1	172	18,416	...
Stationery, office supplies.....	338	139,321	28,511	20.5	23,402	2	4,545	441,205	...
1 wholesale establishment.....	10	6,469	1,171	18.1	263	...	52	7,425	...
2 wholesale establishments.....	13	3,596	590	16.4	338	2	71	5,680	...
3-9 wholesale establishments.....	32	10,954	1,202	11.1	900	...	155	16,141	...
10-14 wholesale establishments.....	56	21,375	3,799	17.8	3,384	...	843	63,098	...
15-24 wholesale establishments.....	68	20,253	4,025	19.9	3,148	...	795	65,150	...
25 or more wholesale establishments.....	159	76,674	17,724	23.1	15,464	...	2,629	286,691	...
Other paper products.....	405	1,013,692	43,241	4.3	18,932	4	3,691	367,309	...
1 wholesale establishment.....	36	79,811	5,615	7.0	3,869	4	481	54,327	...
2 wholesale establishments.....	22	83,118	5,354	6.4	1,754	...	330	36,420	...
3-5 wholesale establishments.....	82	133,301	7,087	5.3	3,390	...	600	67,015	...
6-9 wholesale establishments.....	81	211,440	12,283	5.8	5,304	...	1,144	101,344	...
10 or more wholesale establishments.....	144	505,422	12,902	2.5	5,615	...	1,122	108,203	...

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)—Continued									
Automotive equipment, tires and tubes, total.....	143	268,091	19,200	7.2	8,052	7	2,029	156,705	...
1 wholesale establishment.....	16	27,698	1,510	5.4	755	6	188	15,222	...
2-5 wholesale establishments.....	17	40,482	2,270	5.4	1,168	1	250	22,367	...
6-9 wholesale establishments.....	43	27,475	2,450	8.9	569	...	131	10,731	...
10 or more wholesale establishments.....	87	172,436	12,970	5.0	5,560	...	1,460	108,385	...
Electrical goods:									
Wiring supplies, apparatus.....	556	925,223	31,393	3.4	14,971	...	3,033	284,968	...
1 wholesale establishment.....	14	21,551	1,249	5.8	705	...	120	13,129	...
2 wholesale establishments.....	9	3,107	270	8.7	204	...	32	3,784	...
3-5 wholesale establishments.....	61	40,042	2,559	6.4	1,363	...	262	26,123	...
6-9 wholesale establishments.....	53	54,075	3,024	5.6	1,734	...	361	32,448	...
10-14 wholesale establishments.....	73	202,277	8,963	4.4	2,603	...	500	46,144	...
15-24 wholesale establishments.....	149	85,568	4,302	5.0	3,029	...	593	57,831	...
25 or more wholesale establishments.....	197	518,603	11,026	2.1	5,333	...	1,165	105,509	...
Electrical appliances, specialties.....	101	721,447	9,372	1.3	5,193	4	840	114,981	...
1 wholesale establishment.....	16	34,627	3,124	9.0	1,161	4	224	25,012	...
2-5 wholesale establishments.....	16	6,126	599	9.8	268	...	58	4,650	...
6 or more wholesale establishments.....	69	680,694	5,649	0.8	3,764	...	558	85,319	...
Hardware, plumbing, heating:									
Hardware.....	68	71,554	5,574	7.8	2,078	3	806	39,287	...
Plumbing, heating, equipment, supplies.....	370	465,668	20,454	4.4	11,005	7	2,162	217,480	...
1 wholesale establishment.....	24	16,628	1,809	10.4	550	...	97	10,049	...
2 wholesale establishments.....	15	4,381	469	10.7	337	...	60	7,085	...
3-5 wholesale establishments.....	33	20,567	1,969	9.6	978	...	182	19,738	...
6-9 wholesale establishments.....	63	71,896	5,086	7.1	2,123	...	366	43,971	...
10-14 wholesale establishments.....	55	99,795	3,039	3.0	1,676	...	297	32,267	...
15 or more wholesale establishments.....	180	251,401	8,082	3.2	5,341	...	1,160	104,370	...
Lumber, construction materials:									
Lumber, millwork.....	54	81,907	5,255	6.4	1,913	11	326	32,597	...
Other construction materials.....	364	997,459	77,579	7.8	28,292	6	6,218	488,331	...
1 wholesale establishment.....	36	32,372	3,584	11.1	1,379	6	495	27,339	...
2 wholesale establishments.....	24	61,991	7,744	12.5	2,269	...	497	44,093	...
3-5 wholesale establishments.....	43	47,460	3,508	7.4	1,769	...	370	33,492	...
6-14 wholesale establishments.....	124	315,205	28,503	9.0	9,437	...	2,036	162,390	...
15 or more wholesale establishments.....	137	540,431	34,240	6.3	13,438	...	2,820	222,117	...
Machinery, equipment, supplies:									
Commercial machines, equipment.....	380	84,027	19,617	23.3	14,568	14	3,103	286,712	...
1 wholesale establishment.....	21	2,553	566	22.2	313	12	75	5,307	...
2 wholesale establishments.....	8	1,818	189	10.4	104	2	29	2,429	...
3-5 wholesale establishments.....	19	8,625	1,207	14.0	865	...	96	13,638	...
6 or more wholesale establishments.....	332	71,031	17,655	24.8	13,286	...	2,903	265,338	...
Construction machinery, equipment.....	49	63,220	5,063	8.0	1,605	...	268	26,971	...
Farm-dairy machinery, equipment.....	17	210,828	8,321	3.9	3,281	...	737	61,219	...
Industrial machinery, equipment, supplies.....	1,255	1,915,550	82,538	4.3	44,392	26	8,847	841,093	...
1 wholesale establishment.....	81	40,688	3,578	8.8	2,116	23	364	33,499	...
2 wholesale establishments.....	59	45,527	3,148	6.9	1,972	1	334	34,483	...
3-5 wholesale establishments.....	267	261,469	15,069	5.8	7,610	2	1,448	141,554	...
6-9 wholesale establishments.....	176	106,509	8,532	8.0	5,419	...	964	99,484	...
10-14 wholesale establishments.....	163	139,933	8,169	5.8	4,567	...	795	89,813	...
15-24 wholesale establishments.....	255	283,592	11,521	4.1	6,985	...	1,369	131,433	...
25 or more wholesale establishments.....	254	1,037,832	32,521	3.1	15,723	...	3,573	310,827	...
Professional equipment, supplies.....	81	67,882	3,852	5.7	2,609	4	516	51,463	...
Service establishment equipment, supplies.....	57	22,641	1,350	6.0	862	6	180	15,675	...
Transportation (exc. automotive) equipment, supplies.....	64	198,767	3,759	1.9	2,004	7	356	37,082	...
1 wholesale establishment.....	15	9,792	1,247	12.7	547	...	113	9,478	...
2 or more wholesale establishments.....	49	188,975	2,512	1.3	1,457	...	243	27,604	...
Metals, metal work (exc. scrap):									
Iron, steel and products.....	729	5,410,524	115,163	2.1	38,364	10	7,161	768,210	...
1 wholesale establishment.....	20	12,675	558	4.4	355	6	70	7,078	...
2 wholesale establishments.....	24	36,278	1,102	3.0	742	...	148	13,865	...
3-5 wholesale establishments.....	56	146,196	4,614	3.2	1,945	3	298	30,334	...
6-9 wholesale establishments.....	83	246,132	4,648	1.9	2,031	...	389	37,041	...
10-14 wholesale establishments.....	112	241,053	6,696	2.8	3,341	...	658	67,111	...
15-24 wholesale establishments.....	159	1,224,421	23,603	1.9	7,046	1	1,424	130,175	...
25 or more wholesale establishments.....	275	3,498,769	73,942	2.1	22,904	...	4,174	482,606	...
Nonferrous metals, metal work.....	218	844,282	28,831	3.4	10,686	5	2,571	212,018	...
1 wholesale establishment.....	12	15,991	1,264	7.9	606	5	143	12,871	...
2-5 wholesale establishments.....	27	108,978	3,632	3.3	1,704	...	319	32,034	...
6 or more wholesale establishments.....	179	719,313	23,935	3.3	8,376	...	2,109	167,113	...
Other manufacturers' sales offices:									
Amusement, sporting goods.....	64	138,637	7,355	5.3	3,412	4	643	65,774	...
1 wholesale establishment.....	15	28,327	2,165	7.6	934	4	204	17,949	...
2 or more wholesale establishments.....	49	110,310	5,190	4.7	2,478	...	439	47,825	...
Books, periodicals, newspapers.....	127	54,431	5,858	10.8	2,933	1	700	73,255	...
1 wholesale establishment.....	11	3,789	686	18.1	177	1	37	3,335	...
2 wholesale establishments.....	14	9,348	736	7.9	478	...	79	9,308	...
3-5 wholesale establishments.....	32	22,458	1,745	7.8	1,256	...	195	22,312	...
6 or more wholesale establishments.....	70	18,836	2,691	14.3	2,022	...	389	38,300	...

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Manufacturers' Sales Offices (Without Stocks)--Continued									
Other manufacturers' sales offices--Continued									
Coal, coke.....	64	361,539	7,855	2.2	3,464	...	677	77,793	...
Farm supplies.....	36	114,755	7,745	6.7	2,362	1	570	44,079	...
Jewelry.....	56	44,823	2,515	5.6	1,795	3	233	38,392	...
Manufacturers' sales offices, miscellaneous products.....	357	3,052,521	71,970	2.4	24,352	12	4,769	458,873	...
1 wholesale establishment.....	53	130,174	6,185	4.8	3,664	12	535	66,843	...
2 wholesale establishments.....	23	77,855	2,317	3.0	1,271	...	149	21,750	...
3-5 wholesale establishments.....	60	116,959	5,115	4.4	2,010	...	326	35,781	...
6-9 wholesale establishments.....	29	105,800	2,875	2.7	1,979	...	272	27,547	...
10 or more wholesale establishments.....	192	2,621,733	55,478	2.1	15,428	...	3,487	306,952	...
Agents, Brokers									
Groceries, confectionery, meats:									
Groceries, food (exc. specified).....	2,883	4,740,299	98,907	2.1	42,354	2,639	10,258	775,464	8,551
1 wholesale establishment.....	2,560	3,602,040	82,411	2.3	32,221	2,513	8,009	600,327	5,628
2 wholesale establishments.....	129	219,484	4,826	2.2	2,592	77	588	47,392	358
3-5 wholesale establishments.....	110	426,136	6,536	1.5	4,020	44	852	70,617	2,141
6 or more wholesale establishments.....	84	492,639	5,134	1.0	3,521	5	809	57,128	426
Confectionery.....	147	100,226	3,733	3.7	1,221	160	304	23,403	34
Fish, sea foods.....	58	32,460	1,401	4.3	616	49	165	11,137	376
Meat, meat products.....	83	614,117	4,038	0.6	1,094	90	235	22,365	41
Farm products (edible):									
Dairy, poultry products.....	195	387,457	5,930	1.5	2,523	161	786	53,394	705
1 wholesale establishment.....	181	376,819	5,723	1.5	2,411	156	755	51,257	700
2 or more wholesale establishments.....	14	10,638	207	1.9	112	5	31	2,137	5
Fruits, vegetables (fresh).....	960	1,390,914	47,282	3.4	22,546	772	6,654	415,240	2,935
1 wholesale establishment.....	774	954,061	30,839	3.2	14,158	763	3,830	260,401	1,015
2 wholesale establishments.....	20	24,657	987	4.0	442	7	104	8,411	57
3-5 wholesale establishments.....	34	46,279	1,864	4.0	895	2	207	15,518	282
6 or more wholesale establishments.....	132	365,917	13,592	3.7	7,051	...	2,513	130,910	1,581
Beer, wines, distilled spirits:									
Beer, ale.....	17	11,839	639	5.4	124	14	36	2,714	136
Wines, distilled spirits.....	80	52,348	2,143	4.1	603	59	135	11,397	424
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	182	90,155	5,499	6.1	2,332	146	642	47,885	191
1 wholesale establishment.....	170	73,291	4,471	6.1	1,772	142	495	36,946	178
2 wholesale establishments.....	12	16,864	1,028	6.1	560	4	147	10,939	13
Industrial chemicals, explosives.....	251	270,335	10,646	3.9	4,409	168	842	79,615	1,120
1 wholesale establishment.....	227	200,881	6,931	3.4	3,516	158	658	63,031	961
2 or more wholesale establishments.....	24	69,454	3,715	5.3	893	10	184	16,584	159
Paints, varnishes.....	66	32,158	1,368	4.2	540	54	141	9,842	116
Tobacco and products (exc. leaf).....	19	5,520	216	3.9	54	20	20	999	21
Dry goods, apparel:									
Clothing, furnishings, footwear.....	1,838	1,743,119	52,678	3.0	19,273	1,846	4,811	371,633	1,407
1 wholesale establishment.....	1,796	1,307,587	49,069	3.2	16,842	1,736	4,195	323,442	1,199
2 wholesale establishments.....	30	35,694	836	2.3	584	8	143	11,996	40
3 or more wholesale establishments.....	22	305,838	2,773	0.9	1,847	2	473	36,195	168
Dry goods (general line).....	392	625,591	14,482	2.3	4,660	360	1,196	82,198	358
1 wholesale establishment.....	376	581,737	9,691	1.7	3,594	359	786	61,907	357
2 or more wholesale establishments.....	16	43,854	4,791	10.9	1,066	1	410	20,291	1
Dry goods specialties, piece goods, notions.....	1,063	3,223,128	104,732	3.3	39,281	924	6,110	696,118	6,378
1 wholesale establishment.....	918	1,821,513	56,052	3.1	19,517	872	3,071	349,579	3,667
2 wholesale establishments.....	17	111,035	3,376	3.0	1,204	3	170	20,856	521
3-5 wholesale establishments.....	40	266,435	11,732	4.4	4,767	9	652	90,951	517
6-9 wholesale establishments.....	50	576,679	17,724	3.1	7,143	...	1,184	121,172	1,651
10 or more wholesale establishments.....	38	447,466	17,948	4.0	6,650	...	1,033	113,560	22
Furniture, home furnishings:									
Furniture (household, office).....	484	204,345	13,015	6.4	3,964	460	896	78,869	329
1 wholesale establishment.....	472	200,269	12,796	6.4	3,866	457	869	76,874	321
2 or more wholesale establishments.....	12	4,076	219	5.4	98	3	27	1,995	8
Home furnishings, floor coverings.....	561	265,618	14,764	5.6	5,373	524	1,325	104,903	662
1 wholesale establishment.....	521	185,268	12,527	6.8	4,223	510	1,101	87,222	519
2 wholesale establishments.....	16	13,619	811	6.0	538	7	90	7,614	44
3 or more wholesale establishments.....	24	66,731	1,426	2.1	612	7	134	10,045	99
Paper and its products:									
Stationery, office supplies.....	105	25,076	1,831	7.3	799	98	223	16,250	219
Other paper products.....	302	226,001	8,769	3.9	3,105	242	655	59,066	293
1 wholesale establishment.....	283	208,681	7,998	3.8	2,742	240	592	51,056	293
2 or more wholesale establishments.....	19	17,320	771	4.4	363	2	63	8,010	...
Farm products (raw materials), total.....	3,744	11,739,902	137,688	1.2	58,287	3,705	35,492	1,338,167	18,188
1 wholesale establishment.....	3,327	9,475,321	109,989	1.2	44,854	3,524	28,314	1,051,595	13,760
2 wholesale establishments.....	183	515,315	7,446	1.4	3,248	154	2,215	86,058	1,427
3-5 wholesale establishments.....	101	607,144	6,065	1.0	3,177	14	1,086	57,413	1,244
6-9 wholesale establishments.....	56	337,824	8,019	2.4	4,158	...	2,987	57,716	1,750
10 or more wholesale establishments.....	77	804,298	6,169	0.8	2,850	13	890	47,385	7

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS
[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments								
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
Agents, Brokers--Continued									
Automotive:									
Automobiles, other motor vehicles.....	62	86,535	1,953	2.2	791	57	252	13,636	233
Automotive equipment, tires and tubes.....	484	373,079	19,906	5.3	7,376	432	1,571	146,070	569
1 wholesale establishment.....	481	365,862	19,368	5.3	7,176	426	1,528	142,012	569
2 wholesale establishments.....	13	7,217	538	7.4	200	6	43	4,058	...
Electrical goods:									
Wiring supplies, apparatus.....	945	477,298	30,509	6.4	10,204	867	2,307	195,164	1,494
1 wholesale establishment.....	877	430,132	27,642	6.4	8,790	841	2,038	169,126	1,284
2 wholesale establishments.....	26	16,667	1,166	7.0	343	15	79	6,137	63
3 or more wholesale establishments.....	42	30,499	1,701	5.6	1,071	11	190	19,901	147
Electrical appliances, specialties.....	367	206,255	11,700	5.7	3,766	340	929	76,057	378
1 wholesale establishment.....	343	197,622	11,071	5.6	3,418	331	840	70,032	316
2 or more wholesale establishments.....	24	8,633	629	7.3	348	9	89	6,025	62
Hardware, plumbing, heating:									
Hardware.....	497	227,178	14,167	6.2	4,782	470	1,168	88,137	487
1 wholesale establishment.....	456	201,451	11,973	5.9	3,887	460	961	72,989	450
2 wholesale establishments.....	17	17,202	1,075	6.2	458	7	122	8,345	37
3 or more wholesale establishments.....	24	8,525	1,119	13.1	437	3	85	6,803	...
Plumbing, heating equipment, supplies.....	739	241,253	19,765	8.2	8,203	666	1,814	149,768	1,704
1 wholesale establishment.....	700	216,347	18,207	8.4	6,742	655	1,565	127,944	1,411
2 or more wholesale establishments.....	39	24,906	1,558	6.2	1,461	11	249	21,824	293
Lumber, construction materials:									
Lumber, millwork.....	528	432,518	17,934	4.1	4,786	439	1,073	96,713	1,768
1 wholesale establishment.....	510	346,247	13,786	4.0	3,778	436	902	76,990	458
2 or more wholesale establishments.....	18	86,271	4,148	4.8	1,008	3	171	19,723	1,310
Other construction materials.....	260	106,768	7,468	7.0	3,102	215	828	63,920	492
Machinery, equipment, supplies:									
Commercial machines, equipment.....	339	75,938	6,464	8.5	3,068	302	956	63,193	868
1 wholesale establishment.....	330	72,367	6,279	8.7	2,905	301	920	58,600	828
2 or more wholesale establishments.....	9	3,571	185	5.2	163	1	36	4,593	40
Construction machinery, equipment.....	82	28,603	2,229	7.8	1,227	54	259	21,143	552
Farm-dairy machinery, equipment.....	64	28,993	1,664	5.7	814	48	176	16,396	353
Industrial machinery, equipment, supplies.....	2,191	827,266	64,928	7.8	26,480	1,867	5,639	494,528	4,951
1 wholesale establishment.....	2,054	769,575	59,960	7.8	24,029	1,809	5,146	429,069	4,279
2 wholesale establishments.....	81	34,980	2,753	7.9	1,295	54	265	24,117	367
3 or more wholesale establishments.....	56	22,711	2,215	9.8	1,156	4	228	21,342	105
Professional equipment, supplies.....	109	22,124	1,751	7.9	699	86	200	13,958	109
1 wholesale establishment.....	101	19,727	1,512	7.7	571	86	174	11,497	109
2 or more wholesale establishments.....	8	2,397	239	10.0	128	...	26	2,461	...
Service establishment equipment, supplies.....	380	258,169	10,205	4.0	3,606	344	757	64,721	866
1 wholesale establishment.....	367	243,346	9,638	4.0	3,422	336	719	61,586	734
2 or more wholesale establishments.....	13	14,823	567	3.8	184	8	38	3,135	132
Transportation (exc. automotive) equipment, supplies.....	200	181,331	7,176	4.0	2,775	140	538	55,005	267
1 wholesale establishment.....	193	159,177	6,283	3.9	2,286	139	454	46,203	229
2 or more wholesale establishments.....	7	22,154	893	4.0	489	1	84	8,802	38
Metals, metal work (exc. scrap):									
Iron, steel and products.....	638	542,949	20,964	3.9	7,171	522	1,578	131,619	899
1 wholesale establishment.....	609	446,451	17,927	4.0	5,853	510	1,400	109,600	849
2 wholesale establishments.....	15	10,941	623	5.7	301	10	60	5,906	50
3 or more wholesale establishments.....	14	85,557	2,414	2.8	1,017	2	118	16,113	...
Nonferrous metals, metal work.....	105	183,344	3,521	1.9	1,406	86	265	27,274	190
Waste materials:									
Iron, steel scrap.....	50	164,613	5,292	3.2	2,313	34	348	34,148	461
Other scrap, waste materials.....	40	35,949	1,778	4.9	914	16	209	17,199	71
Other agents, brokers:									
Amusement, sporting goods.....	336	149,937	9,566	6.4	3,305	316	762	64,095	420
Books, periodicals, newspapers.....	118	57,782	6,691	11.6	2,839	112	989	50,368	160
Coal, coke.....	201	655,757	19,289	2.9	7,247	80	1,289	127,083	428
1 wholesale establishment.....	158	499,838	13,576	2.7	4,768	80	882	90,837	185
2 wholesale establishments.....	8	14,581	495	3.4	173	...	35	3,204	2
3 or more wholesale establishments.....	35	141,338	5,218	3.7	2,306	...	372	33,042	241
Farm supplies.....	220	457,339	7,565	1.6	3,316	173	776	55,796	1,309
1 wholesale establishment.....	180	270,681	4,079	1.5	1,570	167	396	28,081	358
2 or more wholesale establishments.....	40	186,658	3,486	1.9	1,746	6	380	27,715	951
Jewelry.....	369	121,966	5,192	4.2	854	389	237	16,852	3,210
Petroleum and products.....	124	373,605	7,283	1.9	2,432	74	401	46,209	173
1 wholesale establishment.....	116	358,940	6,833	1.9	2,080	72	368	40,983	173
2 or more wholesale establishments.....	8	14,665	450	3.1	352	2	33	5,226	...
Agents, brokers, miscellaneous products.....	1,473	2,606,935	57,574	2.2	23,514	1,240	5,403	431,479	3,933
1 wholesale establishment.....	1,388	1,852,243	43,797	2.4	16,561	1,186	3,866	308,136	3,129
2 wholesale establishments.....	36	261,007	6,784	2.6	3,972	15	891	72,612	178
3 or more wholesale establishments.....	49	493,685	6,993	1.4	2,981	39	646	50,731	26

See footnotes at end of table.

Table 8B.—SIZE, BY NUMBER OF WHOLESALE ESTABLISHMENTS OPERATED— UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

FIRMS, ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Each establishment is classified on the basis of the total number of wholesale establishments operated by the firm]

Type of operation, kind of business, and number of establishments operated	Establishments							Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Employees (Number)	Pay roll (Dollars)		
			Amount (Thousand dollars)	Percent of sales						
Assemblers (Mainly Farm Products)										
Groceries, confectionery, meats:										
Fish, sea foods.....	591	118,225	27,823	23.5	14,347	501	12,364	403,884	3,859	
1 wholesale establishment.....	545	110,271	25,628	23.2	13,018	468	11,118	373,746	3,675	
2 wholesale establishments.....	32	5,641	1,508	26.7	894	31	774	21,477	109	
3 or more wholesale establishments.....	14	2,313	687	29.7	435	2	472	8,661	75	
Other grocery, food specialties.....	253	206,617	27,804	13.4	12,920	125	11,576	438,490	21,430	
1 wholesale establishment.....	197	155,428	21,338	13.7	9,654	115	9,006	342,564	16,759	
2 wholesale establishments.....	17	26,708	3,376	12.6	1,557	9	1,318	44,371	2,895	
3 or more wholesale establishments.....	39	24,481	3,090	12.6	1,709	1	1,252	51,555	1,776	
Farm products (edible):										
Dairy, poultry products.....	3,939	1,618,011	114,249	7.1	51,525	2,756	23,977	1,058,747	36,277	
1 wholesale establishment.....	2,979	873,172	57,341	6.6	25,416	2,683	13,609	533,124	14,117	
2 wholesale establishments.....	157	99,576	6,794	6.8	2,752	58	1,350	55,955	1,989	
3-5 wholesale establishments.....	102	91,104	6,996	7.7	3,300	9	1,644	75,530	4,094	
6-9 wholesale establishments.....	136	89,164	7,512	8.4	3,749	2	1,235	60,963	1,404	
10-14 wholesale establishments.....	95	118,200	11,501	9.7	4,828	4	1,469	91,451	1,598	
15 or more wholesale establishments.....	470	346,795	24,105	7.0	11,480	...	4,670	241,724	13,075	
Fruits, vegetables (fresh).....	2,137	1,102,832	254,602	23.1	121,800	1,352	64,848	2,680,956	33,777	
1 wholesale establishment.....	1,644	850,132	208,195	24.5	99,752	1,243	53,744	2,185,424	27,432	
2 wholesale establishments.....	141	66,198	17,492	26.4	7,936	62	3,581	154,609	2,254	
3-5 wholesale establishments.....	158	60,917	13,519	22.2	6,521	39	2,969	126,699	1,542	
6-9 wholesale establishments.....	88	59,044	7,200	12.2	3,276	8	2,195	119,088	1,188	
10 or more wholesale establishments.....	106	66,541	8,196	12.3	4,315	...	2,359	95,136	1,361	
Farm products (raw materials), total.....	11,939	7,756,809	225,262	2.9	101,172	5,114	43,371	2,008,649	326,753	
1 wholesale establishment.....	7,233	5,165,868	148,000	2.9	62,304	4,605	27,575	1,262,905	232,953	
2 wholesale establishments.....	863	558,584	19,164	3.4	9,142	260	3,745	173,808	23,294	
3-5 wholesale establishments.....	889	495,959	18,330	3.7	9,472	147	3,733	180,218	17,027	
6-9 wholesale establishments.....	422	261,207	8,507	3.2	4,136	42	1,494	77,704	7,339	
10-14 wholesale establishments.....	534	314,287	7,623	2.4	4,400	34	1,726	91,203	10,391	
15-24 wholesale establishments.....	413	158,888	6,250	3.9	3,030	5	1,416	63,075	10,658	
25-49 wholesale establishments.....	442	133,976	3,724	2.8	2,065	21	977	38,191	4,100	
50 or more wholesale establishments.....	1,143	668,040	13,664	2.0	6,623	...	2,705	121,545	20,991	
Other assemblers:										
Farm supplies.....	384	151,167	14,077	9.3	6,630	246	2,755	128,952	9,809	
1 wholesale establishment.....	310	106,771	10,004	9.4	4,635	233	1,797	84,600	6,690	
2 wholesale establishments.....	34	13,690	1,554	11.4	669	9	342	16,849	1,207	
3-5 wholesale establishments.....	17	16,846	1,181	7.0	590	3	210	12,492	952	
6 or more wholesale establishments.....	23	13,860	1,338	9.6	736	1	406	15,011	960	
Assemblers, miscellaneous products.....	25	4,232	588	13.9	289	20	177	7,132	462	

* Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948

ESTABLISHMENTS AND SALES
 [Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.]

Type of operation and kind of business	Period established or acquired												Not reported									
	Total		1948		1946-1947		1942-1945		1938-1941		1934-1937			1930-1933		1920-1929		1900-1919		Prior to 1900		
	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)		Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	
United States, total.	243,366	18,688,801	19,162	5,918,811	48,025	25,423,463	31,131	17,893,254	25,725	15,555,289	21,113	17,195,553	17,083	14,895,160	30,560	32,226,084	17,640	25,680,798	2,976	7,153,090	29,951	26,787,299
TYPE OF OPERATION																						
Merchant wholesalers.....	146,518	79,766,589	13,486	2,739,854	34,603	13,138,357	21,034	8,447,406	16,308	7,211,644	12,819	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	1,890	3,456,689	13,333	7,780,098
Manufacturers' sales branches, offices:																						
Sales branches (with stocks).....	15,716	29,229,717	664	446,879	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,303	1,811,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924	4,275	8,208,964
Sales offices (without stocks).....	8,052	23,508,260	381	452,651	960	1,706,113	764	1,919,922	579	1,624,431	705	2,977,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,200	1,979	5,609,622
Petroleum bulk stations, terminals.....	29,451	1,615,650	946	188,805	2,568	685,973	1,878	601,735	2,509	880,270	2,606	1,095,042	3,452	1,430,834	7,072	2,686,760	2,900	1,630,466	271	410,035	5,249	1,007,730
Agents, brokers.....	24,361	34,515,092	2,418	1,704,613	5,440	6,487,310	3,611	4,481,151	2,890	3,640,948	2,111	3,125,164	1,715	3,273,003	2,544	5,621,953	1,240	2,904,378	167	1,081,155	2,225	2,693,747
Assemblers (mainly farm products).....	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987	2,890	1,490,138
TYPE BY KIND OF BUSINESS																						
Merchant wholesalers, total.	146,518	79,766,589	13,486	2,739,854	34,603	13,138,357	21,034	8,447,406	16,308	7,211,644	12,819	7,306,973	9,362	5,885,544	14,876	13,179,096	8,807	10,620,328	1,890	3,456,689	13,333	7,780,098
Groceries, confection-ery, meats:																						
Groceries (general line).....	4,265	5,799,321	159	116,426	540	514,813	474	490,021	421	440,355	332	411,458	298	371,523	698	1,125,679	671	1,208,237	166	447,955	506	672,654
Confectionery.....	2,077	377,047	199	19,740	515	74,952	268	53,874	246	47,204	231	40,557	139	44,382	200	41,700	98	19,471	13	8,662	162	27,513
Fish, sea foods.....	1,233	393,562	90	18,475	250	59,332	180	51,674	172	55,736	116	48,006	78	35,142	113	40,832	90	45,113	18	6,182	126	17,170
Meats, meat products.	3,507	1,999,476	400	107,875	997	566,804	526	327,111	370	240,626	263	151,947	163	101,972	334	239,605	139	95,888	30	19,928	285	149,720
Other grocery, food specialties.....	6,263	2,787,432	648	89,183	1,423	494,762	880	321,714	771	239,854	545	233,631	363	177,133	642	561,993	353	375,332	75	95,604	563	198,226
Farm products (edible):																						
Dairy, poultry products.....	6,668	4,278,748	546	153,625	1,322	597,023	888	420,311	854	415,894	648	354,690	522	432,922	869	875,427	398	463,621	52	162,454	609	422,721
Fruits, vegetables (fresh).....	6,871	3,222,193	646	174,693	1,357	541,034	936	360,655	848	397,238	710	308,345	511	318,838	683	566,619	378	221,450	53	37,436	749	335,685
Beer, wines, distilled spirits:																						
Beer, ale.....	5,668	1,550,562	649	90,520	1,507	347,117	888	258,727	666	207,495	634	222,695	610	198,961	153	51,848	75	36,295	18	12,336	468	124,568
Wines, distilled spirits.....	1,527	2,519,167	116	93,302	352	575,831	287	392,632	130	187,528	304	525,488	148	353,904	41	70,795	35	112,742	12	36,343	102	170,602
Drugs, chemicals, allied products:																						
Drugs (general line).....	303	848,870	5	3,996	16	30,488	17	33,794	9	15,756	13	25,090	15	44,477	104	333,710	61	178,504	47	158,274	16	24,791
Drugs, drug sundries (specialty lines).....	1,902	521,476	201	16,619	478	102,932	273	40,951	259	48,828	156	42,372	132	30,763	162	161,678	79	27,384	22	8,420	140	38,529
Industrial chemicals, explosives.....	1,189	690,019	100	24,127	318	102,402	161	64,920	133	66,542	97	52,053	72	59,397	134	143,268	76	113,175	13	15,293	85	48,812
Paints, varnishes.....	1,277	221,861	125	6,141	317	37,492	154	21,460	120	17,184	114	15,690	84	19,975	131	31,190	108	43,213	24	8,349	100	21,167
Tobacco and products (exc. leaf).....	3,019	2,529,576	245	110,090	709	452,323	319	221,493	318	258,145	280	201,605	215	202,168	303	381,747	274	370,731	48	120,302	228	230,972
Dry goods, apparel:																						
Clothing, furnish-ings, footwear.....	5,133	1,558,536	429	62,000	1,170	311,377	888	234,872	598	167,649	431	152,555	345	96,259	450	218,755	264	133,683	50	39,784	508	141,502
Dry goods (general line).....	182	457,242	5	6,850	18	20,842	15	17,859	14	14,932	9	6,122	17	42,584	25	44,405	32	95,572	23	178,597	24	29,479
Dry goods specialties, piece goods, notions converters.....	5,284	1,947,798	462	93,030	1,457	509,099	936	257,820	619	182,354	352	126,598	264	124,756	408	189,594	242	109,303	49	62,008	495	293,146
Furniture, home furnishings:																						
Furniture (household, office).....	1,173	379,730	104	11,126	266	59,025	156	40,400	123	23,929	88	35,360	94	56,803	128	57,281	65	41,361	17	11,431	132	43,014
Home furnishings, floor coverings.....	2,640	935,215	329	37,740	681	160,411	412	157,223	268	61,068	199	104,114	131	62,015	207	129,289	111	81,097	30	43,360	272	98,898

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

Type of operation and kind of business	ESTABLISHMENTS AND SALES												Not reported			
	[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]															
	Period established or acquired															
Total	1948	1946-1947	1942-1945	1938-1941	1934-1937	1930-1933	1920-1929	1900-1919	Prior to 1900	Not reported						
Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)	Estab-lish-ments (Num-ber)	Sales, en-tire year (Thous- and dol-lars)			
TYPE BY KIND OF BUSINESS—con.																
Continued																
Paper and its products:																
Printing paper, white.....	516	296,928	36	18,787	63	17,560	29	13,612	78	57,382	65	65,454	16	39,008	51	35,476
Flint paper.....	447	462,359	59	19,389	34	15,625	35	23,136	102	144,449	75	114,521	26	54,139	21	25,514
Stationery, office.....	880	180,867	178	15,250	95	13,113	81	12,662	122	43,407	66	29,965	15	9,945	92	15,107
Supplies.....	260	32,338	57	3,244	22	2,301	59	5,306	24	2,907	14	(x)	4	(x)	14	2,532
Multiplex.....	1,941	929,255	436	108,270	234	87,759	220	43,562	220	162,061	181	163,497	53	105,035	160	71,847
Miscellaneous Paper products.....	2,944	6,903,993	451	617,120	340	953,059	207	849,362	172	369,126	285	1,290,694	193	1,040,022	410	750,273
Farm Products (raw materials).....	2,270	1,450,871	301	56,637	377	212,127	215	109,631	166	55,115	91	41,226	44	(x)	229	139,575
Automotive:	12,443	2,640,718	3,393	515,129	1,827	295,563	1,303	263,122	1,346	282,264	775	250,729	1,367	441,018	991	229,453
Motor vehicles.....	2,345	2,386,546	228	254,756	366	130,315	275	136,277	203	151,703	199	179,306	418	649,174	214	146,306
Automotive equipment, tires and tubes.....	4,518	2,038,030	795	573,353	479	213,780	317	111,957	311	130,561	128	175,520	203	324,382	210	162,466
Electrical goods:	2,153	2,013,997	426	159,110	275	87,562	136	66,263	138	66,263	94	47,534	262	517,700	173	225,746
General line, electric.....	3,748	1,812,960	465	306,612	471	194,059	340	139,148	318	146,663	271	150,463	498	418,044	238	121,187
Staircases, electric.....	3,312	2,793,620	748	524,896	475	307,637	343	213,059	258	191,664	184	159,697	378	442,638	280	237,081
Electrical appliances, portable.....	2,578	1,141,116	646	183,137	320	115,761	262	105,936	197	90,028	154	78,250	298	257,832	206	90,663
Hardware, plumbing, heating.....	4,814	870,025	1,340	213,139	767	121,774	542	90,222	379	73,629	281	67,008	364	107,791	461	82,336
Hardware, plumbing, heating, electrical.....	936	786,561	285	207,322	143	115,163	97	82,554	67	78,178	59	45,655	83	122,445	62	52,963
Hardware, plumbing, heating, electrical, and other.....	883	485,297	283	161,935	142	82,619	90	38,779	56	23,197	33	22,259	66	41,798	60	33,101
Lumber, construction materials.....	7,304	3,999,494	1,809	515,591	1,196	369,414	774	273,305	601	309,137	388	186,775	683	429,537	579	225,982
Lumber, millwork.....	3,596	571,154	519	74,299	339	69,149	271	36,476	245	44,206	195	52,309	393	182,116	176	45,722
Other construction materials.....	4,240	767,142	844	118,442	678	124,454	450	59,088	409	95,046	320	55,828	473	149,837	348	55,247
Machinery, equipment, supplies:	657	251,204	222	73,249	98	26,019	46	13,811	37	17,924	23	19,309	52	35,187	40	9,475
Commercial machines, equipment.....	1,545	1,551,841	432	277,098	221	164,665	129	91,275	115	109,409	72	88,375	172	250,320	112	178,527
Construction machinery, equipment.....	258	504,874	71	35,788	32	57,229	28	37,247	21	91,642	16	19,954	26	106,027	14	3,316
Farm-dairy machinery, equipment.....	3,754	1,699,428	635	281,797	354	108,511	413	143,579	338	190,793	173	88,219	287	146,801	312	319,202
Industrial machinery, equipment, supplies.....	4,663	429,977	870	172,925	604	105,634	708	126,044	520	104,510	273	86,240	469	109,166	448	119,831
Professional equip-ment, supplies.....																
Service establishments, equipment, supplies.....																
Transportation (ex-cept automotive equip-ment, supplies).....																
Metallic, metal work (exc. scrap):																
Iron, steel and products.....																
Nonferrous metals, metal work.....																
Waste materials: Iron, steel scrap.....																
Other scrap, waste materials.....																

See footnote at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Period established or acquired												Not reported							
	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933			1920-1929		1900-1919		Prior to 1900		
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)		Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	
TPE BY KIND OF BUSINESS—Con.																				
Merchant wholesalers—Continued																				
Other merchant wholesalers:																				
Amusement, sporting goods.....	2,226	566,754	679	126,057	336	54,749	235	93,834	146	36,590	103	45,729	161	56,818	101	69,993	21	13,146	175	42,355
Books, periodicals, newspapers.....	1,601	459,950	248	44,010	189	31,864	152	32,446	134	34,942	116	53,110	160	51,132	87	47,183	17	6,783	381	146,819
Coin, coke.....	47	28,741	32	25,304	93	137,202	98	117,202	116	285,048	84	171,782	155	365,312	34	149,096	34	149,096	101	132,819
Farm supplies.....	1,658	1,271,599	288	130,797	332	134,990	191	124,437	227	124,437	114	141,688	174	228,666	123	166,082	44	30,192	202	146,198
Jewelry.....	3,391	799,012	822	204,114	590	98,183	395	86,553	237	62,340	202	47,723	284	81,199	207	91,776	32	27,624	311	64,396
Petroleum and products	1,196	750,220	238	108,167	149	58,460	184	79,043	123	54,177	111	75,514	127	293,717	40	34,829	9	3,557	105	27,153
Merchant wholesalers, miscellaneous pr 3-1	4,634	2,488,921	1,266	348,329	695	274,431	546	192,828	310	239,015	216	100,498	388	394,216	264	267,348	68	157,301	440	436,807
Manufacturers' sales branches (with stocks), total.....	15,716	29,229,717	1,520	1,982,778	1,164	1,069,346	1,310	1,405,381	1,303	1,811,083	1,043	2,108,935	2,656	5,337,864	1,454	5,606,563	327	1,251,924	4,275	8,208,964
Groceries, confectionery, meats:																				
Confectionery.....	133	555,338	16	115,474	5	5,246	6	1,806	7	19,882	3	6,629	16	82,661	7	7,783	...	...	65	111,094
Meats, meat products.....	734	2,770,342	12	15,341	8	25,878	12	34,623	22	114,014	16	49,568	58	223,215	55	174,772	18	79,787	528	2,031,748
Other grocery, food specialties.....	2,271	3,676,456	116	194,132	88	91,308	125	194,973	170	144,123	202	293,583	358	1,144,673	116	307,993	14	180,429	1,004	1,083,587
Farm products (edible): Dairy, poultry products.....	707	880,074	90	49,821	34	19,520	78	109,637	92	134,108	66	89,696	220	313,718	9	(x)	1	(x)	84	149,022
Beer, wines, distilled spirits:																				
Beer, ale.....	196	219,775	6	(x)	17	35,950	41	35,384	47	48,950	26	41,683	4	14,195	17	13,046	1	(x)	24	10,595
Wines, distilled spirits.....	58	328,571	2	(x)	9	56,277	7	25,045	15	(x)	6	(x)	3	(x)	...	...	...	...	10	17,106
Drugs, chemicals, allied products:																				
Drugs, drug sundries (specialty lines).....	249	502,833	25	39,794	25	26,591	29	39,263	34	68,535	17	63,868	29	64,248	25	69,274	8	37,431	45	90,963
Industrial chemicals, explosives.....	478	1,472,119	60	95,311	65	103,225	32	74,289	65	122,808	69	124,645	44	78,616	57	507,692	6	(x)	68	(x)
Paints, varnishes.....	609	353,717	70	34,205	60	11,919	126	34,970	85	34,090	62	27,218	80	65,967	41	75,988	10	18,237	129	66,452
Tobacco and products (exc. leaf).....	41	797,902	1	(x)	3	(x)	3	(x)	3	(x)	4	(x)	15	(x)	10	(x)	2	(x)	...	...
Dry goods, apparel: Clothing, furnishings, footwear.....	196	384,498	34	30,827	18	15,809	19	21,308	14	12,857	14	27,310	37	67,114	22	146,246	9	24,791	18	33,147
Dry goods, piece goods, notions.....	220	1,188,731	35	183,381	14	10,365	20	31,044	24	111,077	13	209,449	48	479,214	20	94,157	5	26,245	20	25,762
Furniture, home furnishings:																				
Furniture (household, office).....	217	170,008	10	4,946	1	(x)	5	(x)	9	4,703	8	14,950	34	20,796	15	14,395	4	(x)	126	105,438
Home furnishings, floor coverings.....	159	364,127	16	9,896	9	(x)	27	62,119	13	58,434	9	21,965	16	24,007	26	46,859	2	(x)	33	126,225
Paper and its products: Stationery, office supplies.....	184	60,680	11	1,414	25	4,090	11	1,579	16	1,695	17	3,749	55	22,312	34	14,707	12	10,867	3	267
Other paper products.....	121	131,706	16	2,684	7	5,807	8	4,134	19	23,322	13	9,189	19	14,094	17	55,625	6	6,813	12	6,890
Automotive equipment, tires and tubes.....	700	1,571,876	101	107,388	42	19,338	77	90,990	88	193,049	36	89,130	102	160,643	71	328,119	8	52,983	154	497,025
Electrical goods: Wiring supplies, apparatus.....	453	2,516,717	37	52,335	15	7,212	30	72,618	32	28,940	13	56,034	66	284,580	70	842,270	3	8,571	166	1,149,404
Electrical appliances, specialties.....	216	211,091	17	3,190	44	49,022	15	57,812	5	6,829	5	5,421	10	18,518	7	12,712	...	...	17	6,218

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Period established or acquired														Not reported					
	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929			1900-1919		Prior to 1900		
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)		Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	
TYPE BY KIND OF BUSINESS—Con.																				
Manufacturers' sales branches (with stocks)—Continued	110	78,050	3	438	13	1,728	14	16,722	15	9,045	8	11,896	18	6,968	12	7,136	4	5,107	15	12,617
Hardware, plumbing, heating, etc.	520	586,477	29	7,994	35	17,446	29	17,635	18	19,897	25	34,966	122	155,492	73	114,474	30	78,615	143	134,329
Lumber, construction materials:	118	130,829	13	4,630	26	17,989	14	15,018	9	12,905	6	8,663	16	20,523	14	27,864	3	2,910	11	14,254
Other construction materials	33	482,247	12	1,679	23	14,860	48	50,755	18	13,033	27	19,981	91	199,620	52	84,322	10	34,895	32	49,271
Machinery, equipment, supplies:	1,759	740,048	70	7,609	184	39,513	137	55,448	73	24,242	115	152,711	285	115,170	169	105,940	11	8,434	423	114,922
Commercial machines, construction machinery, equipment	57	45,897	12	2,542	4	2,820	5	1,749	2	(x)	1	(x)	4	7,174	3	4,423	...	...	24	24,882
Farm-dairy machinery, equipment	287	1,299,152	11	9,237	20	35,881	15	18,001	9	21,452	8	33,697	38	119,678	25	135,062	32	164,912	115	746,750
Industrial machinery, equipment, supplies	1,785	1,811,335	89	24,013	220	134,196	128	64,952	100	48,141	90	78,391	258	251,262	231	427,873	51	53,264	477	658,624
Professional equipment, supplies	595	147,532	18	1,846	23	3,885	83	13,165	109	15,612	27	5,983	208	63,058	16	9,410	13	11,106	78	16,531
Service establishments, equipment, supplies	24	463,023	8	602	30	4,294	17	7,499	29	13,086	17	9,577	63	67,903	31	33,504	17	20,919	65	99,543
Transportation (automotive) equipment, supplies	70	93,877	6	(x)	16	17,344	7	5,087	1	(x)	7	2,922	16	9,329	5	13,829	...	...	2	(x)
Metals, metal work (exc. scrap):	348	813,009	15	4,750	34	42,161	33	77,018	25	54,249	11	19,780	95	151,031	66	120,310	9	77,028	76	178,603
Iron, steel and nonferrous metals, metal work	114	352,367	5	1,060	19	54,037	4	9,837	10	16,856	8	13,983	27	115,496	4	23,923	...	...	21	109,129
Other manufacturers' sales branches:	173	283,129	6	203	12	14,454	12	8,667	10	5,193	30	30,499	33	34,248	25	133,485	6	7,307	28	30,102
Amusement, sporting goods	75	74,643	1	(x)	5	(x)	20	11,477	11	13,712	...	...	14	20,399	13	13,313	5	8,998	...	...
Books, periodicals, newspapers	16	88,171	...	...	5	26,795	...	...	2	(x)	...	...	7	24,789	2	(x)	...	...	...	...
Coal, coke	188	204,463	4	566	19	11,273	...	...	27	13,921	11	7,008	40	78,958	6	21,334	19	23,505	...	...
Farm supplies	37	51,110	...	...	8	8,960	4	854	5	4,432	2	(x)	5	5,421	6	11,347	1	(x)	4	(x)
Petroleum and products	27	24,180	1	(x)	2	(x)	3	1,483	1	(x)	...	...	3	(x)	3	1,836	2	(x)	6	3,049
Manufacturers' sales branches, miscellaneous products	732	3,503,217	41	206,850	84	547,173	47	124,006	69	189,494	51	329,058	99	780,036	79	822,366	5	3,152	214	352,610
Manufacturers' sales offices (without stocks), total	8,052	23,508,860	381	452,651	960	1,706,113	764	1,624,431	705	2,977,148	443	1,315,437	1,162	3,670,773	926	3,396,463	153	836,300	1,979	5,609,622
Groceries, confectionery, meats:	18	69,686	...	...	7	48,115	...	...	...	...	1	(x)	1	(x)	...	...	...	...	8	18,249
Meats, meat products, other grocery, food specialties	22	39,166	...	...	...	...	...	...	11	13,918	1	(x)	5	8,112	...	...	...	...	2	(x)
Farm products (edible): Dairy, poultry products	336	1,026,301	7	3,258	37	62,070	23	40,128	49	296,755	15	30,473	27	142,297	13	181,195	7	213	138	259,751
Beer, wines, distilled spirits	16	74,049	2	(x)	5	26,407	...	...	1	(x)	1	(x)	2	(x)	...	...	...	...	1	(x)
Total	101	982,848	2	(x)	4	19,797	15	208,163	28	331,818	5	(x)	1	(x)	1	(x)	...	...	19	157,147

See footnote at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.]

Type of operation and kind of business	Period established or acquired												Not reported									
	Total	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900				
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)		
TYPE BY KIND OF BUSINESS—C.O.																						
Hand's turners' sales offices, without stock—Continued	72	189,467	4	3,846	13	21,162	14	49,677	5	2,410	20	69,026	5	16,554	3	14,915	9	7,723				
Drugs, medicinal, allied products: (except drug sundries) (specialty lines)...	291	974,573	15	3,877	48	113,859	29	68,230	24	167,677	26	145,236	26	51,722	34	217,609	14	123,637	74	123,637		
Industrial chemi-cals, explosives...	75	133,031	5	1,989	9	6,376	10	11,995	1	(x)	2	(x)	4	6,839	10	28,785	4	65,503	30	65,503		
Paints, varnishes... Tobacco and products (ex. leaf).....	200	877,100	...	...	...	...	...	...	3	(x)	...	...	...	...	1	(x)	4	(x)	192	(x)		
Dry g'ds, apparel: Clothing, furnis-hing, footwear....	318	459,732	16	3,701	45	46,303	48	39,353	25	17,332	37	63,032	25	28,222	29	88,613	22	82,772	4	19,359	67	71,445
Dry goods, piece g'ds, notions.... Furniture, home furnishings: Furniture (household, office).....	294	941,097	12	53,330	50	120,239	46	136,561	22	23,840	15	40,242	16	36,395	57	352,355	33	28,801	11	67,367	32	82,616
Home furnishings, floor coverings.... Paper and its products: Fine paper.....	51	19,120	1	(x)	5	1,747	4	2,209	4	1,424	4	1,559	4	3,081	6	3,493	4	1,528	5	(x)	14	2,621
Stationery, office supplies..... Other paper products: Automotive equipment, tires and tubes....	269	344,649	10	6,584	54	46,561	30	17,079	28	34,178	25	33,306	23	41,054	19	40,156	34	57,419	3	2,412	43	65,900
Electrical goods: Wiring supplies: Apparatus.....	25	58,752	1	(x)	1	(x)	...	...	4	7,223	10	19,267	1	(x)	1	(x)	1	(x)	3	566	3	5,097
Electrical appli-ances, specialties.. Hardware, plumbing, heating: Hardware.....	338	139,321	12	2,352	26	7,612	14	1,932	17	3,463	8	1,658	2	(x)	28	6,170	77	40,973	2	(x)	152	73,607
Plumbing, heating equipment, supplies Lumber, construction materials: Lumber, millwork....	405	1,013,092	18	4,947	28	41,386	19	19,856	20	28,706	50	73,030	23	33,329	45	139,112	40	114,678	18	104,886	144	453,162
Other construction materials..... Machinery, equipment, supplies: Commercial machines, equipment.....	143	268,091	7	969	16	19,289	7	18,935	10	8,352	11	21,535	10	23,291	10	17,652	18	33,519	4	20,660	50	103,889
Construction machin-ery, equipment.... Farm-dairy machin-ery, equipment.... Industrial machinery, equipment, supplies... Professional equip-ment, supplies....	556	925,223	34	(x)	65	50,205	49	29,248	41	28,105	60	67,971	35	160,011	92	115,179	57	91,056	2	(x)	121	370,838
Service establishments: Transportation (exc. automotive) equip-ment, supplies....	101	721,447	18	78,788	24	111,060	31	179,188	13	(x)	2	(x)	4	(x)	5	3,136	4	30,553	...	...	...	...
	68	71,554	3	1,628	6	9,852	7	4,135	8	10,995	2	(x)	3	2,295	5	11,541	24	23,839	1	(x)	9	4,633
	370	465,468	19	3,491	39	27,318	29	23,445	14	14,937	23	9,184	9	6,008	52	45,735	68	80,827	6	58,437	111	196,286
	54	81,907	3	1,864	14	31,200	6	1,974	3	1,355	3	13,056	6	2,372	4	2,247	3	2,470	3	13,100	9	12,269
	369	997,459	10	14,690	19	26,157	17	23,001	24	72,642	44	107,041	32	84,056	83	278,398	57	138,107	8	5,025	75	248,342
	380	84,027	17	847	103	19,761	20	3,703	27	6,907	21	6,329	6	(x)	131	25,486	37	12,261	2	(x)	16	5,711
	49	63,220	2	(x)	2	(x)	2	(x)	...	...	1	(x)	1	(x)	5	7,488	7	6,542	7	5,027	22	39,524
	17	210,828	3	(x)	4	(x)	4	(x)	...	...	...	...	...	...	1	(x)	1	(x)	1	(x)	3	(x)
	1,255	1,915,550	57	23,461	160	81,532	132	128,791	114	158,871	75	73,889	88	105,693	216	493,263	171	621,365	30	74,923	212	153,762
	81	67,882	8	2,854	10	3,937	12	14,867	3	(x)	3	1,284	9	16,053	23	23,677	6	2,018	1	(x)	6	925
	57	22,641	1	(x)	6	473	2	(x)	5	583	5	1,205	1	(x)	9	11,674	8	4,251	...	...	20	2,702
	64	198,767	2	(x)	6	14,051	14	25,130	...	...	4	7,766	2	(x)	5	16,343	13	73,033	1	(x)	17	6,783

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
 [Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Period established or acquired												Not reported							
	Total	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900		
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)		
TYPE BY KIND OF BUSINESS--Con.																				
Manufacturers' sales offices (without stocks)--Continued																				
Metals, metal wks (exc. scrap):																				
Iron, steel and products.....	729	5,410,524	32	79,995	49	104,866	51	213,250	69	226,584	82	1,011,866	21	193,317	137	723,847	105	684,824	10	(x)
Nonferrous metals, metal wks.....	218	844,282	24	19,956	29	58,584	18	44,599	14	27,407	11	15,430	16	48,339	24	152,466	27	286,367	5	(x)
Other manufacturers' sales offices:																				
Amusement, sporting goods.....	64	138,637	2	(x)	6	5,277	4	3,142	1	(x)	7	5,262	3	6,361	10	14,777	6	36,919	...	...
Books, periodicals, newspapers.....	127	54,431	9	646	8	10,557	4	6,277	5	970	10	4,122	9	4,191	12	4,264	13	6,231	6	2,744
Coal, coke.....	64	361,539	1	(x)	4	35,260	25	129,832	1	(x)	1	7,944	4	31,048	2	16,737	4	12,035	4	12,035
Farm supplies.....	36	114,755	5	8,879	1	(x)	3	5,628	5	12,714	5	24,738	...	...	7	27,728	7	19,944	1	(x)
Jewelry.....	56	44,823	2	(x)	9	10,941	...	...	3	1,764	8	7,634	4	1,340	5	783	15	4,363	2	(x)
Manufacturers' sales offices, miscellaneous products.....	357	3,052,521	16	(x)	48	339,527	64	535,868	24	198,566	41	472,177	28	195,237	55	642,019	26	534,402	2	(x)
Agents, brokers, total.....	24,361	34,610,092	2,418	1,774,613	5,440	6,437,010	3,611	4,481,121	2,890	3,240,948	2,111	3,125,164	1,715	3,273,003	2,544	5,621,953	1,240	2,904,378	167	1,081,155
Groceries, confection-ery, meats:																				
Groceries, foods (exc. as specified):	2,883	4,740,299	238	230,101	563	706,756	415	490,939	345	397,970	274	462,849	217	358,164	356	1,080,863	231	579,466	35	139,087
Confectionery.....	147	100,226	12	3,330	33	18,708	32	14,330	16	7,383	7	7,944	8	8,101	13	21,950	11	6,611	...	...
Fish, sea foods.....	58	32,466	2	(x)	9	5,020	10	3,710	6	1,785	7	3,870	8	1,735	5	94,106	4	(x)	...	...
Meat, meat products:	83	64,117	11	28,585	25	88,652	15	(x)	4	6,226	4	23,121	3	(x)	12	94,106	4	(x)	...	...
Farm products (edible):																				
Dairy, poultry products.....	195	387,457	23	20,508	36	55,132	25	56,751	21	21,474	16	59,762	17	61,114	23	66,761	13	24,020	4	2,239
Fruits, vegetables (fresh).....	460	1,390,914	75	42,875	157	152,440	112	94,306	144	253,632	88	76,298	54	202,379	125	157,807	101	176,498	21	92,144
Beer, wines, distilled spirits:																				
Beer, ale.....	17	11,839	3	1,677	4	(x)	1	(x)	2	(x)	2	(x)	2	(x)	1	(x)	...	...	...	...
Wines, distilled spirits.....	80	52,348	12	2,507	22	22,711	12	7,032	12	2,938	11	11,224	3	1,043	...	...	...	...	...	...
Drugs, chemicals, allied products:																				
Drugs, drug sundries, (specialty lines).....	182	30,155	21	4,330	43	15,461	27	11,715	27	3,419	10	4,012	11	6,413	15	10,471	8	(x)	2	(x)
Industrial chemicals, explosives.....	251	270,335	30	19,739	55	37,471	42	35,156	28	76,965	19	12,345	14	18,367	35	49,893	10	14,353	1	(x)
Paints, varnishes.....	66	32,158	8	741	16	12,327	9	3,196	9	2,650	1	(x)	5	2,623	8	2,796	4	4,608	...	...
Tobacco and products (exc. leaf).....	19	5,520	3	696	2	(x)	4	(x)	3	529	4	2,939	...	...	...	...	...	...	...	...
Dry goods, apparel:																				
Clothing, furnishings, footwear.....	1,838	1,649,119	195	61,070	374	273,335	247	234,212	241	261,733	166	392,857	118	136,906	141	135,540	60	(x)	1	(x)
Dry goods (general line).....	392	625,591	43	7,147	80	52,220	48	34,027	58	37,559	39	13,355	29	93,180	43	353,177	11	3,805	3	6,644
Dry goods specialties, piece goods, notions	1,163	3,221,128	94	89,953	260	937,198	139	369,764	124	192,082	67	167,508	101	321,599	102	473,339	51	145,932	13	(x)
Furniture, home furnishings:																				
Furniture (household, office).....	484	204,345	44	14,172	114	31,853	64	24,140	48	20,486	44	26,136	27	8,153	61	26,365	19	(x)	2	(x)
Home furnishings, floor coverings.....	541	265,618	61	24,614	128	37,679	96	90,561	68	20,229	45	24,571	34	11,671	55	26,749	20	(x)	2	(x)

See footnote at end of table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
 [Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Period established or acquired														Not reported					
	1948		1946-1947		1942-1945		1938-1941		1934-1937		1930-1933		1920-1929		1900-1919		Prior to 1900			
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)		
TOTAL	3,744	11,739,902	365	726,114	365	1,502,691	464	1,092,110	378	1,171,693	231	892,642	323	1,688,156	178	1,143,695	46	358,021	475	1,085,789
TYPE BY KIND OF BUSINESS—Continued																				
Agents for keros—Continued																				
Print and its products:																				
Stationery, office supplies.....	105	25,076	6	122	19	3,312	11	3,348	14	3,404	7	1,128	15	4,979	3	432	...	...	7	1,871
Other paper products.....	302	226,001	17	4,788	43	25,038	39	18,898	36	9,652	32	20,134	31	35,085	17	43,740	...	...	25	18,264
Firm products (raw materials).....	3,744	11,739,902	365	726,114	537	1,502,691	464	1,092,110	378	1,171,693	231	892,642	323	1,688,156	178	1,143,695	46	358,021	475	1,085,789
Automotive:																				
Automobiles, other motor vehicles.....	62	86,535	15	2,266	6	7,238	3	535	...	...	1	(x)	1	(x)	2	(x)	...	...	4	1,451
Automotive equipment, tires and tubes.....	444	373,079	44	15,439	69	38,790	57	35,864	45	38,395	40	32,322	66	99,962	13	15,250	...	...	40	37,321
Electrical goods:																				
Wiring supplies, apparatus.....	945	477,298	85	30,659	232	99,145	130	65,791	89	48,723	73	40,666	104	60,281	49	24,638	...	...	63	39,783
Electrical appliances, specialties.....	367	206,255	52	17,514	104	48,549	44	25,439	25	13,755	21	17,667	29	26,939	4	(x)	...	...	17	11,059
Hardware, plumbing, heating:																				
Hardware.....	477	227,178	49	14,064	72	23,664	69	25,671	35	20,055	39	14,498	71	48,848	29	23,584	...	...	44	13,156
Plumbing, heating equipment, supplies.....	739	241,253	70	12,382	109	39,842	77	22,918	71	21,517	70	21,125	89	27,287	32	22,831	...	...	51	13,964
Lumber, construction materials:																				
Lumber, millwork.....	528	432,518	60	28,328	60	35,387	66	48,339	46	29,774	44	30,741	77	69,758	33	27,775	3	1,361	27	79,037
Other construction materials.....	260	106,768	30	7,329	37	9,620	24	10,031	23	22,005	24	7,881	26	15,043	13	5,611	1	(x)	16	(x)
Machinery, equipment, supplies:																				
Commercial machines, equipment.....	334	75,938	48	7,893	66	11,716	41	24,322	33	5,490	15	2,739	20	3,138	9	968	...	...	17	2,214
Construction machinery, equipment.....	82	28,603	13	1,498	12	6,715	12	5,605	5	675	9	2,427	4	1,047	5	2,294	...	...	4	1,880
Farm-dairy machinery, equipment.....	74	28,363	8	989	16	7,196	2	(x)	3	773	1	(x)	6	2,946	2	(x)	...	...	3	1,248
Industrial machinery, equipment, supplies.....	2,191	827,166	232	36,881	343	131,637	247	96,272	169	98,102	164	80,442	238	122,709	78	50,893	4	1,441	160	58,131
Professional equipment, supplies.....	109	22,124	12	1,442	26	4,969	18	4,901	5	1,517	8	2,384	14	3,104	3	98	...	...	4	547
Service establishments, equipment, supplies.....	380	258,169	35	5,321	56	28,859	53	24,791	35	20,653	26	23,636	46	65,861	28	31,981	2	(x)	25	(x)
Transportation (exc. automotive) equipment, supplies.....	200	181,331	23	16,571	31	40,880	11	21,509	21	16,891	10	4,483	31	23,333	11	8,424	1	(x)	9	(x)
Metals, metal work (exc. scrap):																				
Iron, steel and products.....	638	542,949	56	24,420	120	73,054	56	55,529	48	36,081	40	140,812	71	52,171	24	27,366	1	(x)	42	(x)
Nonferrous metals, metal work.....	105	183,344	8	3,648	20	27,841	9	5,888	11	14,792	6	3,088	9	39,816	3	(x)	...	...	8	(x)
Waste materials:																				
Iron, steel scrap.....	50	164,613	2	(x)	6	8,337	1	(x)	3	5,234	6	11,721	8	25,259	6	29,775	1	(x)	5	35,806
Other scrap, waste materials.....	40	35,949	6	682	5	6,436	4	3,038	3	481	2	(x)	3	3,186	5	1,419	...	...	2	(x)

See footnote at end table.

Table 8C.—WHOLESALE ESTABLISHMENTS—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS AND SALES
[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of operation and kind of business	Total	Period established or acquired												Not reported									
		1948	1946-1947	1942-1945	1938-1941	1934-1937	1930-1933	1920-1929	1900-1919	Prior to 1900													
	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)	Sales, entire year (Thousand dollars)	Estab-lish-ments (Num-ber)								
TYPE BY KIND OF BUSINESS—Con.																							
Agents, brokers—Continued																							
Other agents, brokers:																							
Amusement, sporting goods.....	336	14,937	47	11,863	96	43,413	56	34,188	30	13,160	19	6,442	15	7,473	25	13,023	13	(x)	1	(x)	34	10,140	
Books, periodicals, newspapers.....	118	57,782	9	8,244	25	8,244	22	12,976	15	1,549	9	8,080	11	983	12	2,489	8	20,453	3	7,442	7	2,167	
Coal, coke.....	20	65,757	23	63,400	32	63,400	21	42,233	26	51,777	19	28,682	18	(x)	30	82,020	17	54,879	3	(x)	12	84,824	
Farm supplies.....	220	457,739	24	99,969	35	29,107	35	29,107	25	17,372	19	43,742	22	83,122	22	62,652	12	22,356	1	(x)	56	15,858	
Jewelry.....	569	121,966	32	18,820	84	25,733	65	20,309	42	15,912	17	22,412	26	9,314	26	4,442	20	3,565	1	(x)	7	(x)	
Petroleum and products	124	373,605	12	70,933	31	70,933	17	113,256	18	85,505	16	22,412	9	16,798	12	42,165	2	(x)	...	...	...	...
Agents, brokers, miscellaneous products.	1,473	2,606,935	160	98,575	372	681,271	221	363,659	140	146,988	110	123,794	94	239,333	140	534,371	74	213,825	8	26,784	154	178,335	
Assemblers (mainly farm products), total.....	19,268	10,957,893	1,267	386,009	2,934	1,424,632	2,680	1,333,724	2,129	1,192,615	1,569	880,143	1,068	881,407	2,250	1,729,638	2,313	1,522,600	168	116,987	2,890	1,490,138	
Groceries, confectionery, meats:																							
Fish, sea foods.....	591	118,225	62	7,488	128	24,459	87	20,368	72	18,089	42	7,119	28	5,024	45	14,887	35	8,449	7	2,138	85	10,204	
Other grocery, food specialties.....	253	206,617	20	9,544	40	29,114	34	29,830	22	(x)	27	(x)	17	(x)	22	(x)	18	50,572	2	(x)	42	17,384	
Farm products (edible):																							
Dairy, poultry products.....	3,939	1,618,011	326	47,089	698	196,242	566	151,985	505	177,232	385	128,440	311	251,561	489	411,922	186	99,500	16	10,730	457	142,310	
Fruits, vegetables (fresh).....	2,137	1,102,832	167	41,951	334	109,986	366	166,594	239	94,010	196	120,317	116	84,427	250	165,051	168	127,735	27	42,538	274	150,223	
Farm products (raw materials).....	11,939	7,756,809	664	273,535	1,652	1,040,526	1,542	931,017	1,241	877,866	883	596,898	574	516,564	1,396	1,077,733	1,874	1,223,409	114	58,833	1,999	1,160,428	
Other assemblers:																							
Farm supplies.....	384	151,167	28	6,402	63	23,019	81	33,730	49	15,029	33	14,526	22	(x)	47	24,558	29	11,423	2	(x)	30	8,564	
Assemblers, miscellaneous products.	25	4,232	...	...	10	1,286	4	200	1	(x)	3	(x)	...	...	1	(x)	3	1,512	...	...	...	25

x Withheld to avoid disclosure.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL													
Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees, workweek ended nearest Nov. 15 (Number)	Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees, workweek ended nearest Nov. 15 (Number)
Merchant wholesalers:							MERCHANT WHOLESALERS--Continued						
Service wholesalers (domestic market):							Wholesale merchants, jobbers--Continued						
Wholesale merchants, jobbers....	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143	Paper and its products:						
Converters (textile).....	1,134	1,764,143	8.9	81,975	1,487	12,246	Wrapping paper, twine.....	512	295,869	16.3	31,143	305	8,147
Industrial distributors.....	1,948	2,814,459	14.1	255,469	278	71,169	Fine paper.....	430	447,867	13.7	39,175	113	9,075
Foreign trade merchants:							Stationery, office supplies.....	857	177,852	26.8	29,779	547	10,006
Exporters.....	3,596	3,906,484	7.6	112,044	1,572	26,707	Wallpaper.....	259	32,321	33.6	5,389	101	1,783
Importers.....	2,203	2,817,100	6.3	80,206	1,374	17,159	Miscellaneous paper products.....	1,891	849,026	13.9	70,911	1,283	19,471
Limited-function wholesalers:							Farm products (raw materials).....	2,238	5,326,397	3.4	69,617	1,780	19,526
Cash-carry wholesalers.....	1,142	364,219	4.9	8,358	705	3,322	Automotive:						
Drop or direct-mill shippers....	1,769	2,781,999	4.4	99,859	892	11,900	Automobiles, other motor vehicles	2,231	1,320,906	10.6	77,171	1,486	23,530
Wagon, truck distributors.....	1,343	181,256	14.5	12,475	1,332	5,089	Automotive equipment, tires and tubes.....	12,265	2,520,005	22.4	339,328	8,556	110,680
Retailer-co-operative warehouses.	260	667,496	5.2	22,083	5	7,253	Electrical goods:						
Manufacturers' sales branches, offices.....							General line, apparatus, supplies.	2,824	2,217,251	12.6	165,275	1,486	47,099
Sales branches (with stocks).....							Electrical appliances, specialties	2,436	1,997,382	13.1	145,525	1,315	40,408
Sales offices (without stocks)....							Hardware, plumbing, heating:						
Petroleum bulk stations, terminals..							Hardware.....	1,721	840,488	16.4	84,121	1,178	25,250
							Plumbing, heating equipment, supplies.....	3,547	1,523,488	15.6	135,414	1,836	37,105
Agents, brokers:							Lumber, construction materials:						
Action companies.....	1,728	2,879,415	2.2	24,938	1,777	22,793	Lumber, millwork.....	2,319	1,714,486	14.1	140,447	1,084	41,798
Brokers (merchandise):							Other construction materials.....	2,544	1,110,264	22.1	133,825	1,241	39,295
Representing sellers.....	5,042	8,734,577	1.9	61,316	4,678	14,462	Machinery, equipment, supplies:						
Representing buyers.....	770	1,123,346	1.8	7,385	715	1,817	Commercial machines, equipment...	4,761	854,036	24.1	111,544	3,508	32,491
Commission merchants.....	2,403	7,544,234	1.3	49,303	2,243	15,184	Construction machinery, equipment	838	669,214	16.6	63,437	304	15,218
Export agents.....	1,135	1,200,502	4.0	21,896	697	6,685	Construction-dairy machinery, equipment..	838	463,139	11.5	27,259	513	7,859
Import agents.....	308	707,226	2.2	4,912	191	1,078	Industrial machinery, equipment, supplies.....	5,740	1,626,810	18.5	164,401	3,666	44,534
Manufacturers' agents:							Professional equipment, supplies.	2,528	542,784	26.1	86,702	1,441	28,651
With stocks.....	1,423	633,750	7.1	25,510	1,191	6,076	Service establishment equipment, supplies.....	4,183	749,147	19.1	74,701	3,277	22,866
Without stocks.....	7,625	7,975,484	5.7	59,674	7,283	13,679	Transportation (exc. automotive) equipment, supplies.....	604	210,063	20.7	21,784	294	5,341
Selling agents.....	3,117	5,137,198	3.9	73,170	2,875	13,644	Metals, metal work (exc. scrap):						
Purchasing agents, resident buyers.	213	1,737,422	1.3	14,493	164	3,772	Iron, steel and products.....	1,333	1,164,182	16.0	104,348	661	25,626
Co-operative buying agencies.....	23	83,383	2.3	858	5	176	Nonferrous metals, metal work....	214	255,336	10.0	14,392	93	3,890
Co-operative sales agencies.....	174	1,255,475	0.1	6,693	1	2,284	Waste materials:						
Assemblers (mainly farm products):							Iron, steel scrap.....	3,040	1,693,817	9.6	84,864	2,737	27,933
Assemblers (mainly on own account).	5,156	2,312,546	4.1	38,957	4,318	22,374	Other scrap, waste materials.....	4,603	971,542	15.8	80,978	4,634	31,495
Commission buyers.....	1,387	1,599,092	1.5	9,327	1,253	4,346	Other wholesale merchants, jobbers:						
Co-operative marketing associations	1,131	1,863,689	9.1	81,572	31	38,212	Amusement, sporting goods.....	2,130	543,381	17.2	48,174	1,686	15,598
Cream stations.....	1,212	289,146	7.1	8,734	574	3,959	Books, periodicals, newspapers...	1,557	454,828	17.9	51,249	1,013	22,229
Country grain elevators:							Coal, coke.....	343	597,654	6.7	20,724	100	6,112
Independent.....	2,618	1,126,773	4.3	21,153	2,014	8,997	Farm supplies.....	1,608	1,180,761	9.2	57,223	1,123	20,352
Line.....	3,309	1,737,422	1.7	24,163	348	9,711	Jewelry.....	2,969	617,285	16.2	53,107	2,854	14,515
Co-operative.....	2,481	1,697,764	3.0	26,256	38	10,125	Petroleum and products.....	1,011	437,223	11.3	23,442	588	7,265
Packers, shippers.....	1,974	811,472	25.2	98,121	1,538	61,344	Wholesale merchants, jobbers, n.e.c.	3,883	1,452,667	13.4	106,571	2,937	35,965
							Converters (textile).....	1,134	1,764,143	8.9	81,975	487	12,246
MERCHANT WHOLESALER							Industrial distributors, total	1,948	2,814,459	14.1	255,469	278	71,169
Wholesale merchants, jobbers, total.....	133,123	64,469,433	12.5	4,431,812	99,978	1,354,143	Automotive equipment, tires and tubes	23	8,354	19.4	1,077	...	328
Groceries, confectionery, meats:							Electrical goods:						
Groceries (general line).....	3,629	5,045,413	8.6	264,136	2,034	87,485	General line, apparatus supplies.	4	21,973	8.1	1,367	...	386
Confectionery.....	1,932	363,045	11.8	23,452	1,873	9,191	Wiring, supplies, construction materials, apparatus and equipment	16	17,667	17.5	1,950	10	575
Fish, sea foods.....	1,183	384,340	15.6	29,363	1,091	10,323	Hardware, plumbing, heating:						
Meats, meat products.....	3,334	1,963,609	7.4	80,592	3,128	26,462	Hardware.....	360	1,140,371	15.1	117,395	41	33,518
Other grocery, food specialties....	5,250	1,681,667	12.6	104,025	4,316	36,680	Plumbing heating equipment, supplies.....	161	268,919	12.6	21,380	15	6,063
Farm products (edible):							Machinery, equipment, supplies:						
Dairy, poultry products.....	6,170	4,169,571	12.9	238,034	5,341	100,516	Construction machinery, equipment	74	109,980	15.9	10,641	26	2,546
Fruits, vegetables (fresh).....	6,930	3,113,985	9.8	152,628	7,112	56,867	Industrial machinery, equipment, supplies.....	1,270	1,198,482	13.2	95,887	181	25,944
Beer, wines, distilled spirits:							Other machinery, equipment, supplies	12	12,585	13.6	1,574	3	407
Beer, ale.....	5,628	1,537,322	14.1	105,701	4,793	34,230	Metals, metal work (exc. scrap)....	19	26,438	17.8	3,367	2	1,165
Wines, distilled spirits.....	1,387	2,307,770	9.1	111,960	587	27,646	Other industrial distributors.....	9	9,690	14.9	831	...	237
Drugs, chemicals, allied products:							Exporters, total.....	3,596	3,906,484	7.6	112,044	1,772	25,707
Drugs (general line).....	285	792,810	11.0	62,066	37	20,763	Groceries, confectionery, meats....	319	273,412	9.7	7,298	170	1,749
Drugs, drug sundries (specialty lines).....	1,777	498,827	23.6	43,163	1,293	12,878	Farm products (edible):						
Industrial chemicals, explosives....	227	466,080	14.9	38,357	416	9,400	Dairy, poultry products.....	13	4,190	12.9	191	6	68
Paints, varnishes.....	1,262	218,072	22.7	27,717	739	8,485	Fruits, vegetables (fresh).....	20	17,768	12.2	616	9	140
Tobacco and products (exc. leaf)....	1,863	1,480,347	11.1	74,007	2,605	25,745	Beer, wines, distilled spirits.....	10	8,520	10.7	161	5	29
Dry goods, apparel:													
Clothing, furnishings, footwear....	4,861	1,430,193	14.1	106,434	4,308	28,346							
Dry goods (general line).....	172	447,939	14.6	35,647	61	9,662							
Dry goods specialties, piece goods, notions.....	4,584	1,620,159	12.4	101,670	3,820	24,533							
Furniture, home furnishings:													
Furniture (household, office)....	1,144	371,014	14.9	42,360	791	11,387							
Home furnishings, floor coverings.	2,305	790,396	16.6	67,467	1,193	18,781							

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, en-tire year (Thousand dollars)	Oper-ating ex-penses (inc pay roll) as per-cent of sales	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters, Novem-ber (Number)	Paid employ-ees, work-week ended nearest Nov. 15 (Number)	Type of operation and kind of business	Estab-lish-ments (Number)	Sales, en-tire year (Thousand dollars)	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, en-tire year (Thousand dollars)	Active prop-ri-eters, Novem-ber (Number)	Paid employ-ees, work-week ended nearest Nov. 15 (Number)
MERCHANT WHOLESALERS--Continued							MERCHANT WHOLESALERS--Continued						
Exporters--Continued							Importers--Continued						
Drugs, chemicals, allied products:							Electrical goods.....	15	6,442	12.4	400	6	81
Drugs, drug sundries (specialty lines).....	77	39,110	13.2	2,074	23	422	Lumber, construction materials.....	27	6,828	16.3	408	17	129
Industrial chemicals, explosives..	222	154,273	9.4	5,472	85	1,027	Machinery, equipment, supplies.....	75	52,499	9.5	2,540	35	524
Paints, varnishes.....	7	1,134	19.4	111	1	22	Metals, metal work (exc. scrap)....	24	172,629	4.3	4,539	...	909
Tobacco and products (exc. leaf)....	15	9,233	7.2	318	6	36	Waste materials.....	22	11,943	11.8	529	7	119
Dry goods, apparel:							Other importers:						
Clothing, furnishings, footwear...	154	42,818	15.6	2,628	114	705	Amusement, sporting goods.....	46	10,846	19.8	1,057	27	289
Dry goods, piece goods, notions...	479	249,882	9.6	9,570	285	1,969	Books, periodicals, newspapers...	20	1,636	32.8	281	9	86
Furniture, home furnishings:							Farm supplies.....	23	69,013	7.3	1,322	8	279
Furniture (household, office).....	10	1,035	12.9	63	9	18	Jewelry.....	371	160,345	11.6	9,086	297	1,834
Home furnishings, floor coverings..	46	15,502	11.8	601	26	159	Importers, n.e.c.....	226	595,014	6.4	13,197	87	2,371
Paper and its products.....	65	55,778	10.7	2,277	35	413	Cash-carry wholesalers, total	1,342	364,219	4.9	8,358	705	3,322
Farm products (raw materials).....	155	1,090,246	4.6	14,090	103	3,882	Groceries, confectionery, meats:						
Automotive:							Groceries (general line).....	405	146,829	4.9	3,565	50	1,282
Automobiles, other motor vehicles..	29	95,632	3.8	1,646	13	475	Confectionery.....	21	1,751	9.6	60	21	32
Automotive equipment, tires and tubes.....	126	111,175	14.1	4,672	65	1,050	Fish, sea foods.....	13	970	16.3	49	14	92
Electrical goods.....	139	153,403	9.9	6,872	56	1,811	Meats, meat products.....	64	10,642	8.7	459	67	197
Hardware, plumbing, heating:							Other grocery, food specialties..	109	18,316	8.4	677	67	283
Hardware.....	6	19,861	15.6	1,449	39	355	Farm products (edible):						
Plumbing, heating equipment, supplies.....	30	17,469	12.5	861	18	166	Dairy, poultry products.....	113	16,557	13.8	987	120	412
Lumber, construction materials:							Fruits, vegetables (fresh).....	177	20,549	10.8	846	206	328
Lumber, millwork.....	61	46,056	8.9	1,320	29	352	Beer, wines, distilled spirits:						
Other construction materials.....	14	4,890	14.6	322	5	83	Beer, ale.....	6	616	13.3	40	3	16
Machinery, equipment, supplies:							Wines, distilled spirits.....	78	121,820	1.1	992	...	441
Commercial machines, equipment....	46	14,473	10.7	687	25	157	Tobacco and products (exc. leaf)...	81	17,620	5.1	235	78	124
Construction machinery, equipment..	15	5,784	14.8	346	4	59	Other cash-carry wholesalers.....	75	8,651	14.6	448	79	185
Farm-dairy machinery, equipment....	36	17,528	10.7	826	4	174	Drop or direct-mill shippers, total	1,769	781,999	4.4	59,859	892	11,906
Industrial machinery, equipment, supplies.....	222	125,129	13.1	7,396	81	1,906	Furniture, home furnishings.....	15	76,931	5.1	1,716	5	275
Professional equipment, supplies..	47	23,324	14.0	1,387	25	355	Hardware, plumbing, heating.....	11	4,984	9.9	305	6	91
Service establishment equipment, supplies.....	35	9,201	10.5	344	26	87	Lumber, construction materials:						
Transportation (exc. automotive) equipment, supplies.....	38	21,655	13.5	1,587	13	300	Lumber, millwork.....	907	1,025,072	5.4	26,033	584	4,990
Metals, metal work (exc. scrap):							Other construction materials.....	10	13,439	27.2	930	9	239
Iron, steel and products.....	171	342,830	5.7	8,001	49	1,626	Machinery, equipment, supplies....	61	14,287	12.9	940	46	175
Nonferrous metals, metal work.....	25	85,309	4.4	2,195	9	255	Metals, metal work (exc. scrap)....	17	9,991	10.6	451	13	127
Waste materials.....	39	15,151	10.3	704	21	140	Other drop or direct-mill shippers:						
Other exporters:							Coal, coke.....	620	1,359,407	3.4	24,524	156	5,056
Amusement, sporting goods.....	43	11,429	16.6	785	24	145	Petroleum and products.....	31	57,516	4.9	1,196	11	221
Books, periodicals, newspapers....	12	960	24.8	116	8	42	Other drop or direct-mill shippers, n.e.c.....	96	219,872	3.6	3,764	62	732
Coal, coke.....	18	119,593	1.9	1,047	2	142	Wagon, truck distributors, total	1,343	181,256	14.5	12,575	1,332	5,089
Farm supplies.....	17	13,580	6.2	290	6	61	Groceries, confectionery, meats:						
Jewelry.....	47	21,168	6.0	747	27	165	Confectionery.....	109	9,672	14.9	720	103	308
Petroleum and products.....	48	211,468	4.5	5,385	16	1,049	Fish, sea foods.....	16	2,932	14.6	319	13	111
Exporters, n.e.c.....	683	424,019	10.0	17,789	330	4,692	Meats, meat products.....	91	14,442	7.7	557	93	243
Importers, total.....	2,203	2,817,100	6.3	89,206	1,374	17,155	Other grocery, food specialties..	313	32,442	16.5	1,781	311	1,100
Groceries, confectionery, meats.....	327	779,719	3.4	13,155	234	3,241	Farm products (edible):						
Farm products (edible):							Dairy, poultry products.....	353	60,376	19.4	5,762	350	2,335
Dairy, poultry products.....	15	9,734	8.1	361	7	116	Fruits, vegetables (fresh).....	279	26,672	10.5	1,004	291	471
Fruits, vegetables (fresh).....	28	33,248	12.8	1,960	16	561	Tobacco and products (exc. leaf)...	46	12,497	5.0	317	50	106
Beer, wines, distilled spirits:							Other wagon, truck distributors:						
Beer, ale.....	17	8,291	20.9	584	14	171	Books, periodicals, newspapers....	8	2,055	13.1	165	6	76
Wines, distilled spirits.....	57	183,027	8.9	4,808	9	1,011	Petroleum and products.....	105	17,878	12.1	821	90	290
Drugs, chemicals, allied products:							Other wagon, truck distributors, n.e.c.....	23	1,290	11.6	129	25	49
Drugs, drug sundries (specialty lines).....	20	16,673	13.9	1,174	9	117	Retailer-cooperative ware-house, total.....	260	667,496	5.2	42,083	5	7,253
Industrial chemicals, explosives, paints.....	42	51,272	10.4	2,101	18	277	Groceries, confectionery, meats:						
Tobacco and products (exc. leaf)....	8	9,679	9.7	583	4	132	Groceries (general line).....	211	582,340	4.6	16,722	1	5,421
Dry goods, apparel:							Other grocery, food specialties..	4	1,783	9.5	75	2	24
Clothing, furnishings, footwear...	102	34,560	14.8	2,232	63	708	Farm products (edible).....	6	5,640	7.2	276	2	87
Dry goods.....	231	81,905	14.6	9,296	151	1,446	Other retailer-cooperative ware-house.....	39	77,733	9.3	5,010	...	1,721
Furniture, home furnishings.....	288	61,793	20.2	6,567	115	1,546	AGENTS, BROKERS						
Paper and its products.....	12	11,435	4.2	518	4	70	Auction companies, total.....	1,728	2,879,415	2.2	24,938	1,777	22,793
Farm products (raw materials).....	189	421,084	3.6	6,268	136	1,098	Farm products (edible).....	25	223,753	2.1	2,386	7	719
Automotive.....	8	29,473	4.1	440	3	146	Dry goods, apparel.....	10	9,118	4.8	198	12	46
							Furniture, home furnishings.....	22	5,174	11.8	340	12	102

See footnotes at end of table.

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)	Type of operation and kind of business	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Oper- ating ex- penses (inc. pay roll) as per- cent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)
AGENTS, BROKERS—Continued							AGENTS, BROKERS—Continued						
Auction companies—Continued							Commission merchants, total..	2,403	7,544,234	1.3	49,303	2,243	15,184
Farm products (raw materials):							Groceries, confectionery, meats....	81	153,957	1.4	1,039	68	244
Livestock (exc. horses, mules)....	994	1,697,922	1.6	10,755	1,057	12,892	Farm products (edible):						
Tobacco (leaf).....	601	869,676	3.2	9,829	612	8,459	Dairy, poultry products.....	55	46,777	3.3	644	54	253
Misc. inedible farm products.....	22	31,670	4.8	833	17	249	Fruits, vegetables (fresh).....	287	330,775	5.7	12,415	305	3,967
Machinery, equipment, supplies.....	10	9,812	4.4	331	7	104	Drugs, chemicals, allied products:						
Other auction companies.....	44	32,290	2.9	366	43	222	Drugs, drug sundries.....	9	923	9.6	26	8	14
Brokers (merchandise) rep- resenting sellers, total....	5,042	8,734,577	1.9	61,316	4,678	14,462	Industrial chemicals, paints.....	13	8,425	4.1	145	6	33
Groceries, confectionery, meats....	2,590	4,583,004	1.9	35,786	2,459	8,760	Dry goods, apparel.....	146	198,995	4.1	2,874	121	546
Farm products (edible):							Furniture, home furnishings.....	35	19,607	7.0	565	20	137
Dairy, poultry products.....	83	192,875	1.0	907	73	196	Paper and its products.....	11	10,962	3.3	214	9	33
Fruits, vegetables (fresh).....	397	379,007	2.6	3,444	328	925	Farm products (raw materials):						
Drugs, chemicals, allied products:							Cotton.....	124	235,442	1.1	960	115	353
Drugs, drug sundries.....	6	3,874	2.7	42	5	10	Grain.....	193	1,117,573	1.0	4,829	118	1,058
Industrial chemicals, paints.....	41	43,602	2.9	559	30	104	Hides, skins, raw furs.....	37	59,198	4.0	1,172	32	210
Dry goods, apparel:							Livestock (exc. horses, mules)...	745	4,617,313	0.6	13,495	896	5,321
Clothing, furnishings, footwear...	152	87,597	3.6	1,009	167	310	Tobacco (leaf).....	34	35,841	3.9	681	24	598
Dry goods, specialties, piece goods, notions.....	109	491,856	1.0	2,043	132	255	Wool, mohair.....	54	138,925	1.5	1,315	44	306
Furniture, home furnishings:							Miscellaneous inedible farm products.....	19	41,924	1.3	310	13	117
Furniture (household, office)....	18	6,148	7.2	145	18	32	Automotive.....	14	2,699	9.2	107	17	44
Home furnishings, floor coverings.	22	6,639	6.4	106	26	43	Electrical goods.....	17	2,833	6.4	84	11	25
Paper and its products.....	59	21,240	4.7	410	55	100	Hardware, plumbing, heating.....	16	3,860	10.1	221	10	44
Farm products (raw materials):							Lumber, construction materials:						
Cotton.....	149	451,519	0.6	859	141	263	Lumber, millwork.....	111	78,638	3.6	652	93	177
Grain.....	96	253,270	0.8	605	97	166	Other construction materials....	8	1,996	7.7	12	8	6
Hides, skins, raw furs.....	76	86,503	2.5	910	65	184	Machinery, equipment, supplies....	98	63,552	4.5	1,177	76	252
Livestock (exc. horses, mules)....	21	107,594	0.5	192	24	101	Metals, metal work (exc. scrap)....	19	23,507	2.1	150	9	31
Tobacco (leaf).....	10	13,545	4.2	257	10	179	Waste materials.....	21	42,878	2.8	659	14	106
Wool, mohair.....	72	149,589	1.3	556	80	114	Other commission merchants.....	256	307,634	3.5	5,557	172	1,309
Miscellaneous inedible farm products.....	23	67,721	1.3	323	17	71	Export agents, total.....	1,135	1,200,502	4.0	21,896	697	6,685
Automotive equipment, tires and tubes.....	9	3,397	7.2	48	12	11	Groceries, confectionery, meats....	98	178,884	2.5	1,761	58	389
Electrical goods.....	31	16,099	5.3	276	25	66	Farm products (edible).....	9	4,394	4.9	131	5	36
Hardware, plumbing, heating:							Drugs, chemicals, allied products:						
Hardware.....	13	10,922	4.1	209	12	51	Drugs, drug sundries.....	24	3,844	8.8	166	22	47
Plumbing, heating equipment, supplies.....	13	4,133	7.0	109	16	24	Industrial chemicals, paints.....	50	32,735	3.0	609	30	121
Lumber, construction materials:							Dry goods, apparel:						
Lumber, millwork.....	169	175,838	4.4	2,177	145	421	Clothing, furnishings, footwear..	50	21,753	6.0	567	47	138
Other construction materials....	25	6,848	8.7	271	17	58	Dry goods, specialties, piece goods, notions.....	90	93,880	3.7	1,675	72	345
Machinery, equipment, supplies.....	165	78,430	4.6	1,230	139	303	Furniture, home furnishings.....	19	3,284	8.0	109	12	29
Metals, metal work (exc. scrap)....	65	42,097	3.5	576	47	136	Paper and its products.....	10	2,911	5.2	97	7	18
Waste materials.....	34	36,148	5.8	881	13	151	Farm products (raw materials):						
Other brokers (representing sellers)	594	1,415,082	1.6	7,386	525	1,428	Cotton.....	10	18,036	2.0	108	7	22
Brokers (merchandise) rep- resenting buyers, total....	770	1,123,346	1.8	7,385	715	1,817	Grain.....	7	9,402	2.6	77	7	27
Groceries, confectionery, meats....	74	75,557	2.3	676	73	158	Hides, skins, raw furs.....	13	9,344	2.7	107	7	27
Farm products (edible).....	129	112,039	2.7	1,023	128	308	Livestock (exc. horses, mules)...	5	921	7.2	21	5	29
Dry goods, apparel:							Tobacco (leaf).....	15	71,915	7.9	2,766	4	2,396
Clothing, furnishings, footwear...	114	42,339	4.3	684	111	229	Misc. inedible farm products....	9	19,695	2.1	217	7	42
Dry goods, specialties, piece goods, notions.....	23	37,028	1.7	278	19	54	Automotive:						
Paper and its products.....	12	12,728	2.6	152	6	38	Automobiles, other motor vehicles	10	51,880	1.6	343	8	86
Farm products (raw materials):							Automotive equipment, tires and tubes.....	57	30,623	5.5	653	38	184
Cotton.....	71	83,335	1.2	157	79	80	Electrical goods:						
Grain.....	41	88,735	0.9	158	32	56	Wiring supplies, apparatus.....	19	17,252	4.8	510	21	115
Hides, skins, raw furs.....	47	115,266	2.0	1,067	34	203	Electrical appliances, specialties	21	11,955	5.6	271	14	69
Livestock (exc. horses, mules)....	19	58,009	0.8	199	23	70	Hardware, plumbing, heating:						
Tobacco (leaf).....	4	6,769	1.9	4	5	3	Hardware.....	16	4,983	6.5	112	15	27
Wool, mohair.....	24	65,087	0.9	224	22	39	Plumbing, heating equipment, supplies.....	9	3,247	6.3	137	6	33
Miscellaneous inedible farm products.....	7	7,987	1.1	30	10	10	Lumber, construction materials....	32	17,443	4.8	388	14	92
Lumber, construction materials....	30	10,176	3.9	236	25	47	Machinery, equipment, supplies....	264	177,954	5.4	4,542	124	956
Machinery, equipment, supplies....	30	5,793	7.4	85	30	21	Metals, metal work (exc. scrap)....	54	103,833	2.9	1,497	25	391
Metals, metal work (exc. scrap)....	17	7,679	3.6	90	15	22	Other expert agents.....	244	310,334	3.8	5,032	142	1,086
Waste materials.....	21	85,392	3.3	958	18	147	Import agents, total.....	308	707,226	2.2	4,912	191	1,078
Other brokers (representing buyers).	107	300,427	1.2	1,364	85	332	Groceries, confectionery, meats....	55	128,906	1.5	1,060	42	203
							Farm products (edible).....	49	162,632	4.2	625	5	132
							Drugs, chemicals, allied products:						
							Drugs, drug sundries.....	5	1,912	4.3	32	2	9
							Industrial chemicals, paints.....	7	11,495	2.3	96	5	25

See footnotes at end of table.

Table 8D.— WHOLESALE ESTABLISHMENTS— DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL

Type of operation and kind of business	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses (inc. pay roll) as per-cent of sales	Pay roll, entire year	Active propri-eters, * Novem-ber	Paid employ-ees, workweek ended nearest Nov. 15	Type of operation and kind of business	Estab-lish-ments	Sales, entire year	Oper-ating ex-penses inc. pay roll) as per-cent of sales	Pay roll, entire year	Active propri-eters, * Novem-ber	Paid employ-ees, workweek ended nearest Nov. 15
	(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)		(Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	(Number)	(Number)
AGENTS, BROKERS--Continued							AGENTS, BROKERS--Continued						
Import agents--Continued							Manufacturers' agents (with- out stocks)--Continued						
Dry goods, apparel:							Lumber, construction materials:						
Clothing, furnishings, footwear...	12	4,750	2.8	44	14	22	Lumber, millwork.....	102	59,123	4.4	549	95	155
Dry goods, specialties, piece goods, notions.....	20	5,729	4.5	101	18	25	Other construction materials.....	104	35,591	7.4	951	83	276
Furniture, home furnishings.....	11	3,527	5.5	70	9	23	Machinery, equipment, supplies:						
Farm products (raw materials).....	50	141,266	1.2	746	47	155	Commercial machines, equipment...	123	41,489	5.7	794	116	213
Lumber, construction materials.....	6	816	8.1	34	...	16	Industrial machinery, equipment, supplies.....	1,180	417,156	8.2	11,288	1,093	2,261
Metals, metal work (exc. scrap).....	7	69,864	1.0	359	...	69	Other machinery, equipment, supplies.....	342	166,548	5.1	2,399	305	522
Other import agents.....	86	176,329	1.9	1,745	49	399	Metals, metal work (exc. scrap):						
Manufacturers' agents (with stocks), total.....	1,423	633,750	7.1	25,510	1,191	6,076	Iron, steel and products.....	351	237,916	4.3	2,866	314	564
Groceries, confectionery, meats.....	8	10,826	5.7	398	5	89	Nonferrous metals, metal work....	63	42,393	3.8	448	59	82
Drugs, chemicals, allied products:							Other manufacturers' agents (with- out stocks).....	906	401,414	5.3	5,826	894	1,574
Drugs, drug sundries.....	8	9,272	4.8	287	6	76	Selling agents, total.....	3,517	5,135,198	3.9	73,170	2,875	13,644
Industrial chemicals, paints.....	46	63,767	3.7	1,441	29	250	Groceries, confectionery, meats....	100	167,602	2.1	1,758	88	384
Dry goods, apparel:							Farm products (edible).....	26	24,755	2.8	392	16	79
Clothing, furnishings, footwear...	49	18,836	5.9	513	55	144	Drugs, chemicals, allied products:						
Dry goods, specialties, piece goods, notions.....	46	23,535	4.2	453	50	107	Drugs, drug sundries.....	39	11,507	7.7	339	38	112
Furniture, home furnishings:							Industrial chemicals, paints.....	63	103,463	4.6	1,387	37	268
Furniture (household, office)....	22	7,558	6.2	327	20	56	Dry goods, apparel:						
Home furnishings, floor coverings..	40	18,814	6.7	650	31	184	Clothing, furnishings, footwear..	509	372,879	4.7	5,563	482	1,088
Paper and its products.....	20	9,363	5.4	435	20	111	Dry goods, specialties, piece goods, notions.....	664	2,349,817	3.9	34,374	470	5,485
Automotive equipment, tires and tubes.....	52	21,382	7.1	787	51	228	Furniture, home furnishings:						
Electrical goods:							Furniture (household, office)....	93	61,007	6.3	1,319	82	265
Wiring supplies, apparatus.....	113	49,824	8.0	1,425	101	444	Home furnishings, floor coverings	106	41,904	7.4	1,223	97	262
Electrical appliances, specialties..	39	25,576	6.4	636	30	176	Paper and its products.....	114	124,345	3.6	1,534	83	313
Hardware, plumbing, heating:							Automotive:						
Hardware.....	56	17,173	7.9	787	44	200	Automobiles, other motor vehicles	5	894	9.3	14	5	7
Plumbing, heating equipment, supplies.....	119	53,755	7.9	2,976	85	624	Automotive equipment, tires and tubes.....	36	16,261	7.4	505	28	118
Lumber, construction materials:							Electrical goods:						
Lumber, millwork.....	8	3,975	6.9	182	2	47	Wiring supplies, apparatus.....	67	28,853	6.3	632	56	147
Other construction materials.....	30	8,252	11.8	707	24	230	Electrical appliances, specialties	36	15,407	5.8	205	41	58
Machinery, equipment, supplies:							Hardware, plumbing, heating:						
Commercial machines, equipment....	88	17,455	12.4	1,290	67	400	Hardware.....	59	31,167	6.3	554	48	113
Industrial machinery, equipment, supplies.....	409	146,931	9.2	7,706	349	1,710	Plumbing, heating equipment, supplies.....	83	27,854	8.2	1,054	65	218
Other machinery, equipment, supplies.....	93	4,739	6.5	1,920	73	399	Lumber, construction materials:						
Metals, metal work (exc. scrap)....	47	30,528	4.9	792	39	205	Lumber, millwork.....	85	68,054	4.1	689	69	155
Other manufacturers' agents (with stocks).....	130	50,189	5.9	1,398	110	396	Other construction materials.....	70	47,386	5.5	952	71	201
Manufacturers' agents (without stocks), total.....	7,625	3,75,484	5.7	59,674	7,283	13,729	Machinery, equipment, supplies:						
Groceries, confectionery, meats.....	150	122,032	2.8	1,047	142	326	Commercial machines, equipment...	98	12,353	12.6	814	92	289
Drugs, chemicals, allied products:							Industrial machinery, equipment, supplies.....	282	80,567	8.8	2,994	226	657
Drugs, drug sundries.....	82	38,033	7.6	1,207	63	329	Other machinery, equipment, supplies.....	160	121,844	3.7	1,796	129	370
Industrial chemicals, paints.....	95	38,731	5.3	710	83	181	Metals, metal work (exc. scrap):						
Dry goods, apparel:							Iron, steel and products.....	98	121,097	3.4	1,305	77	231
Clothing, furnishings, footwear...	763	293,035	5.0	2,951	801	781	Nonferrous metals, metal work....	19	45,002	2.0	442	14	83
Dry goods, specialties, piece goods, notions.....	407	258,191	3.7	1,866	410	432	Other selling agents.....	705	1,211,180	3.0	13,325	561	2,741
Furniture, home furnishings:							Purchasing agents, resident buyers, total.....	213	1,737,522	1.3	14,493	164	3,772
Furniture (household, office)....	306	113,993	6.2	1,818	304	391	Groceries, confectionery, meats....	10	35,378	4.2	1,378	3	329
Home furnishings, floor coverings..	341	129,594	6.5	2,687	337	656	Dry goods, apparel:						
Paper and its products.....	177	62,954	5.6	987	160	254	Clothing, furnishings, footwear..	112	757,565	1.4	7,090	101	1,889
Automotive:							Dry goods, specialties, piece goods, notions.....	13	366,178	0.4	701	7	180
Automobiles, other motor vehicles.	4	3,163	2.7	29	3	10	Farm products (raw materials).....	13	10,755	2.5	124	13	36
Automotive equipment, tires and tubes.....	326	293,266	5.0	5,250	289	980	Machinery, equipment, supplies....	16	35,258	1.5	267	12	60
Electrical goods:							Other purchasing agents, resident buyers.....	49	532,388	1.5	4,933	28	1,278
Wiring supplies, apparatus.....	710	368,514	6.2	6,867	661	1,537	Cooperative buying agencies..	23	83,383	2.3	858	5	176
Electrical appliances, specialties..	252	146,403	5.6	2,545	241	590							
Hardware, plumbing, heating:													
Hardware.....	343	156,558	6.1	2,836	346	682							
Plumbing, heating equipment, supplies.....	498	149,387	8.3	3,753	484	883							

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8D.—WHOLESALE ESTABLISHMENTS—DETAILED TYPES OF OPERATION, BY KIND OF BUSINESS: 1948—Continued

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, AND PERSONNEL															
Type of operation and kind of business						Type of operation and kind of business									
Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees, workweek ended nearest Nov. 15	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees, workweek ended nearest Nov. 15				
(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)				
AGENTS, BROKERS--Continued						ASSEMBLERS (MAINLY FARM PROD.)--Con.									
Cooperative sales agencies, total.....						Commission buyers--Con.									
Farm products (edible):						Other assemblers:									
Dairy, poultry products.....						Farm supplies.....									
Fruits, vegetables (fresh).....						Feed.....									
Farm products (raw materials).....						Seeds.....									
Other cooperative sales agencies.....						Miscellaneous farm supplies.....									
ASSEMBLERS (MAINLY FARM PRODUCTS)						Commission buyers, n.e.c.....									
Assemblers (dealing on own account), total.....						Cooperative marketing associations, total.....									
Farm products (edible):						Farm products (edible):									
Dairy, poultry products.....						Dairy, poultry products.....									
Fruits, vegetables (fresh).....						Fruits, vegetables (fresh).....									
Farm products (raw materials):						Farm products (raw materials):									
Cotton.....						Cotton.....									
Grain.....						Grain.....									
Hides, skins, raw furs.....						Livestock (exc. horses, mules).....									
Livestock (exc. horses, mules).....						Tobacco (leaf).....									
Tobacco (leaf).....						Wool, mohair.....									
Wool, mohair.....						Miscellaneous inedible farm products.....									
Miscellaneous inedible farm products.....						Other assemblers:									
Other assemblers:						Farm supplies.....									
Farm supplies.....						Feed.....									
Feed.....						Fertilizers, agricultural chemicals.....									
Seeds.....						Seeds.....									
Miscellaneous farm supplies.....						Miscellaneous farm supplies.....									
Other assemblers (dealing on own account).....						Other cooperative marketing associations.....									
Fish, sea foods (fresh).....						Fish, sea foods (fresh).....									
Assemblers (dealing on own account), n.e.c.....						Cooperative marketing associations, n.e.c.....									
Commission buyers, total.....						Cream stations.....									
Farm products (edible):						Grain elevators (independent)									
Dairy, poultry products.....						Grain elevators (line).....									
Fruits, vegetables (fresh).....						Grain elevators (cooperative)									
Farm products (raw materials):						Packers, shippers, total.....									
Cotton.....						Farm products (edible):									
Grain.....						Dairy, poultry products.....									
Hides, skins, raw furs.....						Fruits, vegetables (fresh).....									
Livestock (exc. horses, mules).....						Other assemblers:									
Tobacco (leaf).....						Other packers, shippers.....									
Wool, mohair.....						Fish, sea foods (fresh).....									
Miscellaneous inedible farm products.....						Packers, shippers, n.e.c.....									

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

Table 8E.—VOLUNTARY GROUP GROCERY WHOLESALERS—PERCENTAGE OF SALES TO GROUP MEMBERS—UNITED STATES AND GEOGRAPHIC DIVISIONS 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to group members	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) (Thousand dollars)		Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	635	1,633,954	135,673	8.3	85,413	163	26,941	1,607,433	172,136
90 percent or more.....	54	228,603	13,271	5.8	8,607	8	2,672	165,545	19,520
70--89.9 percent.....	70	204,014	13,999	6.9	9,682	15	2,990	179,559	22,239
50--69.9 percent.....	74	158,689	13,155	8.3	7,761	20	2,526	149,070	16,655
30--49.9 percent.....	74	158,740	12,785	8.0	7,621	9	2,405	143,143	15,699
10--29.9 percent.....	126	290,192	26,305	9.1	16,001	44	5,346	297,462	30,925
Less than 10 percent.....	24	98,837	10,021	10.1	6,990	5	2,240	127,080	16,439
Not reporting percentage.....	213	494,879	46,137	9.7	28,751	62	8,762	545,574	50,659
New England, total.....	73	133,398	12,092	9.1	7,039	9	2,300	129,235	14,611
90 percent or more.....	3	5,478	432	7.9	249	...	80	5,183	450
70--89.9 percent.....	3	4,421	371	8.4	206	2	65	3,869	434
50--69.9 percent.....	14	29,091	2,666	9.2	1,566	...	573	30,089	3,517
30--49.9 percent.....	10	15,502	1,553	8.7	792	...	247	13,945	1,905
10--29.9 percent.....	13	20,688	1,464	7.0	841	5	330	15,821	2,094
Less than 10 percent.....	6	9,542	1,034	10.8	727	1	225	13,333	1,267
Not reporting percentage.....	24	48,636	4,772	9.8	2,658	1	780	46,995	4,942
Middle Atlantic, total.....	135	324,615	30,715	9.5	18,979	79	5,549	351,300	36,754
90 percent or more.....	7	22,924	1,795	7.8	1,186	...	352	20,121	2,122
70--89.9 percent.....	15	36,993	2,585	7.0	1,745	...	583	34,764	6,051
50--69.9 percent.....	23	30,618	2,324	7.6	1,357	...	456	25,598	3,478
30--49.9 percent.....	14	44,485	3,717	8.4	2,145	7	594	40,779	4,226
Less than 30 percent.....	36	98,368	9,965	10.1	6,152	22	1,844	109,433	10,979
Not reporting percentage.....	40	91,227	10,329	11.3	6,394	30	1,720	124,605	9,898
East North Central, total.....	133	372,402	32,751	8.8	21,464	25	6,299	395,068	36,190
90 percent or more.....	14	55,101	3,800	6.9	2,564	1	631	41,666	4,546
70--89.9 percent.....	16	43,943	3,551	8.1	2,413	...	672	45,606	4,790
50--69.9 percent.....	13	22,341	1,909	8.5	1,270	2	364	22,965	2,423
30--49.9 percent.....	11	22,148	1,951	8.8	1,273	2	368	24,924	2,208
10--29.9 percent.....	10	26,820	2,285	8.5	1,485	4	459	30,141	2,910
Less than 10 percent.....	7	31,366	3,097	9.9	2,095	4	688	39,554	3,529
Not reporting percentage.....	62	170,633	16,158	9.5	10,364	12	3,117	190,512	15,784
West North Central, total.....	108	275,421	20,829	7.6	13,590	11	4,709	262,503	31,662
90 percent or more.....	12	65,879	2,953	4.5	1,947	...	745	46,448	6,114
70--89.9 percent.....	10	32,683	2,294	7.0	1,762	3	569	28,229	2,969
50--69.9 percent.....	15	34,259	2,866	8.4	1,678	3	598	32,668	3,176
30--49.9 percent.....	18	25,656	2,367	9.2	1,393	5	495	25,090	2,746
10--29.9 percent.....	32	61,482	5,486	8.9	3,268	1	1,163	58,062	6,264
Less than 10 percent.....	3	1,067	1,617	13.4	1,322	...	444	25,259	5,318
Not reporting percentage.....	18	4,395	3,246	7.5	1,215	4	695	47,147	5,075
South Atlantic, total.....	63	115,240	8,617	7.5	5,093	24	1,862	96,309	10,896
90 percent or more.....	5	18,345	933	5.1	576	2	175	10,890	1,589
70--89.9 percent.....	6	9,153	719	7.8	431	...	143	7,603	912
50--69.9 percent.....	5	9,137	662	6.6	464	...	112	4,699	523
30--49.9 percent.....	6	10,411	658	6.3	424	...	165	7,460	793
Less than 30 percent.....	7	10,307	850	8.3	566	8	198	11,058	1,130
Not reporting percentage.....	34	57,881	4,853	8.4	2,832	9	1,069	54,599	5,949
East South Central, total.....	14	56,680	3,753	6.6	2,285	...	790	44,183	4,277
70 percent or more.....	3	21,933	1,208	5.5	741	...	240	14,124	1,554
Less than 70 percent.....	5	20,411	1,420	7.0	835	...	317	16,446	1,321
Not reporting percentage.....	6	14,336	1,125	7.8	709	...	233	13,613	1,402
West South Central, total.....	47	155,040	12,162	7.8	7,299	11	2,667	143,252	14,575
90 percent or more.....	6	24,014	1,834	7.6	1,093	5	415	19,728	1,757
50--89.9 percent.....	5	55,009	3,864	7.0	2,392	...	712	50,419	4,729
30--49.9 percent.....	11	21,480	1,443	6.6	811	...	321	15,875	2,097
Less than 30 percent.....	20	49,131	4,212	8.6	2,566	4	1,040	50,004	5,408
Not reporting percentage.....	5	7,966	769	9.7	437	2	179	7,226	584
Mountain.....	17	35,774	3,240	9.1	2,461	1	744	45,535	4,644
Pacific, total.....	45	165,424	11,214	6.8	7,203	3	2,021	136,048	18,527
90 percent or more.....	4	31,966	1,065	3.3	655	...	184	15,892	2,455
70--89.9 percent.....	13	23,828	1,827	7.7	1,387	...	378	24,331	3,011
50--69.9 percent.....	5	22,621	1,354	6.0	802	...	213	14,839	2,738
30--49.9 percent.....	6	29,676	2,444	8.2	1,515	...	440	29,797	2,713
Less than 10 percent.....	3	20,424	2,131	10.4	1,431	...	369	22,681	3,846
Not reporting percentage.....	14	36,929	2,393	6.5	1,413	3	437	28,508	3,764

* Proprietors of unincorporated businesses.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8F.—RETAILER-COOPERATIVE GROCERY WAREHOUSES—PERCENTAGE OF SALES TO RETAILER OWNERS—
UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

Geographic division and percent of sales to retailer owners	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			Employees (Number)	Pay roll (Dollars)	
United States, total.....	211	582,340	26,939	4.6	16,722	1	5,421	321,683	54,182
90 percent or more.....	132	421,071	17,564	4.2	11,010	...	3,538	214,790	37,092
80-89.9 percent.....	8	3,173	180	5.7	121	...	48	2,271	532
70-79.9 percent.....	6	21,362	1,551	7.3	1,025	...	274	19,087	1,984
Less than 70 percent.....	12	15,707	1,060	6.7	697	...	232	14,973	1,746
Not reporting percentage.....	53	121,077	2,594	5.4	3,869	...	1,329	70,562	12,828
New England, total.....	23	22,488	1,177	5.2	708	...	247	13,115	2,901
90 percent or more.....	16	18,180	898	4.9	527	...	183	9,912	2,167
Less than 90 percent.....	4	2,037	124	6.1	81	...	28	1,400	314
Not reporting percentage.....	3	2,271	155	6.8	100	...	36	1,803	420
Middle Atlantic, total.....	61	123,305	5,913	4.8	3,833	1	1,302	77,817	12,334
90 percent or more.....	38	90,010	3,913	4.3	2,671	...	913	55,319	8,308
70-89.9 percent.....	4	2,101	118	5.6	73	...	26	1,287	335
Less than 70 percent.....	7	10,232	666	6.5	433	1	137	8,166	1,061
Not reporting percentage.....	12	20,962	1,216	5.8	656	...	226	13,045	2,630
East North Central, total.....	43	101,766	6,223	6.1	3,985	...	1,151	70,073	11,965
90 percent or more.....	28	54,655	3,549	6.5	2,351	...	652	41,657	6,899
Less than 90 percent.....	4	2,958	156	5.3	103	...	37	2,524	334
Not reporting percentage.....	11	44,153	2,518	5.7	1,531	...	462	25,892	4,732
West North Central, total.....	17	53,776	2,643	4.9	1,669	...	567	31,495	6,439
90 percent or more.....	13	33,614	1,641	4.9	1,071	...	350	20,968	4,786
Not reporting percentage.....	4	20,162	1,002	5.0	598	...	217	10,527	1,653
South Atlantic, total.....	31	44,959	2,296	5.1	1,415	...	558	27,349	4,569
80 percent or more.....	18	33,054	1,722	5.2	1,073	...	399	20,401	3,191
Not reporting percentage.....	13	11,905	574	4.8	342	...	159	6,948	1,378
East South Central, total.....	9	15,980	735	4.6	451	...	180	8,914	1,399
80 percent or more.....	6	10,571	443	4.2	257	...	118	5,463	893
Not reporting percentage.....	3	5,409	292	5.4	194	...	62	3,451	506
West South Central.....	8	15,700	823	5.2	463	...	182	8,519	1,558
Mountain.....	5	9,904	458	4.6	261	...	78	4,866	1,145
Pacific.....	14	194,462	6,671	3.4	3,937	...	1,156	79,535	11,872

* Proprietors of unincorporated businesses.

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)	Kind of business and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
United States, total.....	24,301	24,010,092	n.a.	n.a.	894,395	DRY GOODS, APPAREL--Continued					
Negotiating for others only.....	17,976	26,843,397	26,843,397	...	663,274	Dry goods (general line), total.....	392	62,591	n.a.	n.a.	14,482
Negotiating for others and for own account.....	3,923	5,402,779	4,711,911	690,868	162,785	Negotiating for others only.....	299	157,320	557,920	...	8,253
Not reporting analysis.....	2,402	2,363,910	n.a.	n.a.	68,336	Negotiating for others and for own account.....	60	19,703	17,144	2,559	5,651
						Not reporting analysis.....	33	7,968	n.a.	n.a.	578
GROCERIES, CONFECTIONERY, MEATS						Dry goods specialties, piece goods, notions, total.....	1,063	3,223,128	n.a.	n.a.	106,832
Groceries, foods (exc. as specified), total.....	2,883	4,740,299	n.a.	n.a.	98,907	Negotiating for others only.....	853	2,734,372	2,734,372	...	91,125
Negotiating for others only.....	2,409	3,820,701	3,820,701	...	82,139	Negotiating for others and for own account.....	138	408,580	374,822	33,758	11,862
Negotiating for others and for own account.....	292	740,008	634,428	105,480	12,717	Not reporting analysis.....	72	80,176	n.a.	n.a.	3,840
Not reporting analysis.....	182	179,590	n.a.	n.a.	4,051	FURNITURE, HOME FURNISHINGS					
Confectionery, total.....	147	100,226	n.a.	n.a.	3,733	Furniture (household, office), total.....	484	20,345	n.a.	n.a.	13,015
Negotiating for others only.....	119	87,422	87,422	...	3,157	Negotiating for others only.....	39	16,163	16,163	...	10,324
Negotiating for others and for own account.....	11	5,023	4,532	491	177	Negotiating for others and for own account.....	54	13,775	21,251	4,420	1,666
Not reporting analysis.....	17	7,681	n.a.	n.a.	401	Not reporting analysis.....	35	16,407	n.a.	n.a.	1,025
Fish, sea foods, total.....	28	32,460	n.a.	n.a.	1,401	Home furnishings, floor coverings, total.....	561	265,618	n.a.	n.a.	14,704
Negotiating for others only.....	30	13,745	13,745	...	652	Negotiating for others only.....	440	205,473	205,473	...	10,683
Negotiating for others and for own account.....	18	16,780	14,911	1,868	620	Negotiating for others and for own account.....	93	54,667	48,044	6,613	3,622
Not reporting analysis.....	10	1,935	n.a.	n.a.	129	Not reporting analysis.....	28	5,478	n.a.	n.a.	459
Meats, meat products, total.....	83	614,117	n.a.	n.a.	4,058	PAPER AND ITS PRODUCTS					
Negotiating for others only.....	68	587,453	587,453	...	3,669	Stationery, office supplies, total.....	105	25,076	n.a.	n.a.	1,831
Negotiating for others and for own account.....	10	17,535	15,821	1,714	284	Negotiating for others only.....	78	17,849	17,849	...	1,351
Not reporting analysis.....	5	9,129	n.a.	n.a.	123	Negotiating for others and for own account.....	14	3,378	3,758	1,620	310
FARM PRODUCTS (EDIBLE)						Not reporting analysis.....	13	1,849	n.a.	n.a.	170
Dairy, poultry products, total.....	194	387,457	n.a.	n.a.	5,431	Other paper products, total.....	302	26,001	n.a.	n.a.	8,769
Negotiating for others only.....	151	271,805	271,805	...	4,378	Negotiating for others only.....	211	18,461	18,461	...	6,728
Negotiating for others and for own account.....	25	8,431	48,620	9,611	682	Negotiating for others and for own account.....	50	32,267	27,671	4,592	1,533
Not reporting analysis.....	19	87,621	n.a.	n.a.	870	Not reporting analysis.....	31	9,053	n.a.	n.a.	508
Fruits, vegetables (fresh), total.....	960	1,390,214	n.a.	n.a.	47,282	FARM PRODUCTS (RAW MATERIALS)					
Negotiating for others only.....	700	1,042,212	1,042,212	...	30,061	Cotton, total.....	262	25,198	n.a.	n.a.	7,077
Negotiating for others and for own account.....	172	246,303	197,230	49,073	12,755	Negotiating for others only.....	272	566,721	566,721	...	5,141
Not reporting analysis.....	88	101,399	n.a.	n.a.	4,476	Negotiating for others and for own account.....	6	18,377	154,792	29,585	1,141
BEER, WINES, DISTILLED SPIRITS						Not reporting analysis.....	40	34,100	n.a.	n.a.	795
Beer, ale, total.....	17	11,834	n.a.	n.a.	634	Grain, total.....	356	1,616,616	n.a.	n.a.	14,974
Negotiating for others only.....	12	7,739	7,739	...	405	Negotiating for others only.....	261	1,049,982	1,049,982	...	10,370
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	41	344,023	261,129	72,894	2,670
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	44	186,611	n.a.	n.a.	1,934
Wines, distilled spirits, total.....	30	52,348	n.a.	n.a.	2,143	Hides, skins, raw furs, total.....	216	32,086	n.a.	n.a.	9,303
Negotiating for others only.....	24	46,723	46,723	...	1,815	Negotiating for others only.....	136	227,548	227,548	...	6,469
Negotiating for others and for own account.....	9	4,401	4,069	336	198	Negotiating for others and for own account.....	72	111,128	93,514	17,614	2,784
Not reporting analysis.....	7	1,190	n.a.	n.a.	130	Not reporting analysis.....	8	12,410	n.a.	n.a.	50
DRUGS, CHEMICALS, ALLIED PRODUCTS						Livestock (exc. horses, mules), total.....	1,867	7,312,305	n.a.	n.a.	62,384
Drugs, drug sundries, total.....	182	90,155	n.a.	n.a.	4,449	Negotiating for others only.....	1,207	5,757,871	5,757,871	...	43,592
Negotiating for others only.....	143	80,311	80,311	...	4,766	Negotiating for others and for own account.....	241	696,136	636,152	59,984	8,266
Negotiating for others and for own account.....	25	7,941	7,353	588	372	Not reporting analysis.....	416	358,298	n.a.	n.a.	10,526
Not reporting analysis.....	14	1,903	n.a.	n.a.	161	Tobacco (leaf), total.....	674	1,007,846	n.a.	n.a.	35,695
Industrial chemicals, total.....	271	270,331	n.a.	n.a.	10,746	Negotiating for others only.....	321	535,996	535,996	...	19,684
Negotiating for others only.....	165	177,123	177,123	...	7,841	Negotiating for others and for own account.....	162	263,135	248,881	14,254	8,730
Negotiating for others and for own account.....	69	78,830	69,024	9,806	2,298	Not reporting analysis.....	187	208,725	n.a.	n.a.	7,271
Not reporting analysis.....	17	14,382	n.a.	n.a.	507	Wool, mohair, total.....	171	407,319	n.a.	n.a.	5,351
Paints, varnishes, total.....	66	31,148	n.a.	n.a.	1,368	Negotiating for others only.....	117	268,982	268,982	...	3,265
Negotiating for others only.....	44	21,303	21,303	...	845	Negotiating for others and for own account.....	41	131,416	117,639	13,777	1,892
Negotiating for others and for own account.....	17	16,372	4,333	244	189	Not reporting analysis.....	13	6,921	n.a.	n.a.	194
Not reporting analysis.....	5	4,773	n.a.	n.a.	139	Miscellaneous inedible farm products, total.....	101	208,522	n.a.	n.a.	3,904
TOBACCO AND PRODUCTS (EXC. LEAF)						Negotiating for others only.....	67	145,712	145,712	...	2,105
Tobacco and products (exc. leaf), total.....	19	4,100	n.a.	n.a.	111	Negotiating for others and for own account.....	24	73,444	69,194	4,243	706
Negotiating for others only.....	13	4,044	4,044	...	197	Not reporting analysis.....	10	1,366	n.a.	n.a.	43
Negotiating for others and for own account.....	3	(x)	(x)	(x)	(x)						
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)						
DRY GOODS, APPAREL											
Clothing, furnishings, footwear, total.....	1,228	1,644,114	n.a.	n.a.	49,723						
Negotiating for others only.....	1,160	1,436,441	1,436,441	...	47,654						
Negotiating for others and for own account.....	13	10,334	4,214	6,120	2,069						
Not reporting analysis.....	55	7,339	n.a.	n.a.	2,000						

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8G.—WHOLESALE AGENTS AND BROKERS—UNITED STATES, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Kind of business and class of agent, broker	Estab-lish-ments (Number)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)	Kind of business and class of agent, broker	Estab-lish-ments (Number)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
AUTOMOTIVE					MACHINERY, EQUIPMENT, SUPPLIES--Con.						
Automobiles, other motor vehicles, total.....	62	86,735	n.a.	n.a.	1,953	Service establishment equipment, sup-plies, total.....	380	258,169	n.a.	n.a.	10,205
Negotiating for others only.....	36	59,779	59,779	...	1,111	Negotiating for others only.....	273	199,900	199,900	...	7,577
Negotiating for others and for own account.....	17	19,120	13,372	5,748	389	Negotiating for others and for own account.....	72	47,278	41,156	6,122	2,070
Not reporting analysis.....	9	7,636	n.a.	n.a.	453	Not reporting analysis.....	35	10,991	n.a.	n.a.	558
Automotive equipment, tires, and tubes, total.....	494	373,079	n.a.	n.a.	19,906	Transportation (exc. automotive) equipment, supplies, total.....	200	181,331	n.a.	n.a.	7,176
Negotiating for others only.....	392	323,799	323,799	...	16,481	Negotiating for others only.....	150	125,802	125,802	...	4,671
Negotiating for others and for own account.....	62	30,707	26,762	4,144	2,011	Negotiating for others and for own account.....	37	51,405	48,945	2,860	2,211
Not reporting analysis.....	40	18,573	n.a.	n.a.	1,414	Not reporting analysis.....	13	4,124	n.a.	n.a.	294
ELECTRICAL GOODS					METALS, METAL WORK (EXC. SCRAP)						
Wiring supplies, apparatus, total.....	945	477,298	n.a.	n.a.	30,509	Iron, steel and products, total.....	638	542,949	n.a.	n.a.	20,964
Negotiating for others only.....	719	372,180	372,180	...	23,606	Negotiating for others only.....	480	429,892	429,892	...	16,321
Negotiating for others and for own account.....	137	71,799	61,152	10,647	4,618	Negotiating for others and for own account.....	112	94,818	79,640	15,178	3,573
Not reporting analysis.....	89	33,319	n.a.	n.a.	2,285	Not reporting analysis.....	46	18,239	n.a.	n.a.	1,070
Electrical appliances, specialties, total.....	367	206,255	n.a.	n.a.	11,700	Nonferrous metals, metal work, total.....	105	183,344	n.a.	n.a.	3,521
Negotiating for others only.....	269	149,810	149,850	...	9,046	Negotiating for others only.....	88	133,270	133,270	...	2,549
Negotiating for others and for own account.....	70	37,660	34,187	3,473	2,141	Negotiating for others and for own account.....	11	47,059	46,254	805	869
Not reporting analysis.....	28	5,785	n.a.	n.a.	513	Not reporting analysis.....	6	3,015	n.a.	n.a.	103
HARDWARE, PLUMBING, HEATING					WASTE MATERIALS						
Hardware, total.....	497	227,178	n.a.	n.a.	14,167	Iron, steel scrap, total.....	50	164,613	n.a.	n.a.	5,292
Negotiating for others only.....	370	178,657	178,657	...	11,035	Negotiating for others only.....	34	88,571	88,571	...	2,824
Negotiating for others and for own account.....	79	23,000	20,235	2,809	1,818	Negotiating for others and for own account.....	12	73,660	63,139	10,521	2,333
Not reporting analysis.....	48	25,477	n.a.	n.a.	1,314	Not reporting analysis.....	4	2,382	n.a.	n.a.	135
Plumbing, heating equipment, supplies, total.....	739	241,253	n.a.	n.a.	19,765	Other scrap, waste materials, total.....	40	35,949	n.a.	n.a.	1,778
Negotiating for others only.....	488	146,800	146,800	...	12,040	Negotiating for others only.....	30	26,589	26,589	...	1,565
Negotiating for others and for own account.....	190	80,334	66,949	13,385	6,196	Negotiating for others and for own account.....	6	8,965	7,566	1,419	183
Not reporting analysis.....	61	14,119	n.a.	n.a.	1,529	Not reporting analysis.....	4	375	n.a.	n.a.	30
LUMBER, CONSTRUCTION MATERIALS					OTHER AGENTS, BROKERS						
Lumber, millwork, total.....	528	432,518	n.a.	n.a.	17,934	Amusement, sporting goods, total.....	336	149,937	n.a.	n.a.	9,566
Negotiating for others only.....	402	281,159	281,159	...	10,988	Negotiating for others only.....	252	115,459	115,459	...	7,010
Negotiating for others and for own account.....	61	60,885	57,445	3,440	2,300	Negotiating for others and for own account.....	62	28,926	26,180	2,746	2,197
Not reporting analysis.....	65	90,474	n.a.	n.a.	4,642	Not reporting analysis.....	22	7,552	n.a.	n.a.	359
Other construction materials, total.....	260	106,768	n.a.	n.a.	7,468	Books, periodicals, newspapers, total.....	118	7,782	n.a.	n.a.	6,691
Negotiating for others only.....	188	75,011	75,011	...	4,861	Negotiating for others only.....	96	46,879	46,879	...	5,495
Negotiating for others and for own account.....	46	18,699	15,195	3,404	1,791	Negotiating for others and for own account.....	6	2,879	2,552	327	531
Not reporting analysis.....	26	13,158	n.a.	n.a.	816	Not reporting analysis.....	16	8,024	n.a.	n.a.	665
MACHINERY, EQUIPMENT, SUPPLIES					Coal, coke, total.....						
Commercial machines, equipment, total.....	339	77,938	n.a.	n.a.	6,464	Negotiating for others only.....	201	65,777	n.a.	n.a.	19,289
Negotiating for others only.....	198	52,163	52,163	...	3,479	Negotiating for others and for own account.....	152	476,045	476,045	...	12,683
Negotiating for others and for own account.....	96	15,529	11,683	3,846	1,985	Not reporting analysis.....	39	161,178	147,800	13,378	6,146
Not reporting analysis.....	45	8,246	n.a.	n.a.	1,390	Not reporting analysis.....	10	18,334	n.a.	n.a.	460
Construction machinery, equipment, total.....	82	28,603	n.a.	n.a.	2,129	Farm supplies, total.....	20	47,339	n.a.	n.a.	7,565
Negotiating for others only.....	55	19,776	19,776	...	1,610	Negotiating for others only.....	150	314,123	319,123	...	5,162
Negotiating for others and for own account.....	20	6,369	4,195	1,174	373	Negotiating for others and for own account.....	47	120,229	89,560	30,665	2,125
Not reporting analysis.....	7	2,458	n.a.	n.a.	246	Not reporting analysis.....	23	17,987	n.a.	n.a.	278
Farm-dairy machinery, equipment, total.....	64	18,995	n.a.	n.a.	1,664	Jewelry, total.....	309	121,966	n.a.	n.a.	5,192
Negotiating for others only.....	45	16,775	16,775	...	1,071	Negotiating for others only.....	288	92,772	92,772	...	4,110
Negotiating for others and for own account.....	15	11,220	8,100	3,452	641	Negotiating for others and for own account.....	49	24,283	20,963	3,320	742
Not reporting analysis.....	4	666	n.a.	n.a.	12	Not reporting analysis.....	32	4,911	n.a.	n.a.	340
Industrial machinery, equipment, supplies, total.....	2,191	827,266	n.a.	n.a.	64,928	Petroleum and products, total.....	124	373,605	n.a.	n.a.	7,283
Negotiating for others only.....	1,452	614,477	614,477	...	42,800	Negotiating for others only.....	100	358,686	358,686	...	6,801
Negotiating for others and for own account.....	468	124,872	103,851	31,020	17,662	Negotiating for others and for own account.....	7	8,226	6,400	1,826	302
Not reporting analysis.....	201	50,937	n.a.	n.a.	4,466	Not reporting analysis.....	17	6,693	n.a.	n.a.	180
Professional equipment, supplies, total.....	109	41,124	n.a.	n.a.	1,771	Agents and brokers, n.e.c., total.....	1,473	2,606,935	n.a.	n.a.	57,574
Negotiating for others only.....	83	16,632	16,632	...	1,340	Negotiating for others only.....	1,057	2,067,240	2,067,240	...	41,362
Negotiating for others and for own account.....	17	4,728	3,150	1,098	344	Negotiating for others and for own account.....	249	459,249	399,415	19,834	12,407
Not reporting analysis.....	9	764	n.a.	n.a.	77	Not reporting analysis.....	167	80,446	n.a.	n.a.	3,805

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

n.e.c. Not elsewhere classified.

¹ Or sales (or purchases) negotiated for others.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Number)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)	Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Number)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
BALTIMORE METROPOLITAN AREA					BOSTON METROPOLITAN AREA--Continued						
Total.....	281	229,877	n.a.	n.a.	7,154	Furniture, home furnishings, total.....	26	8,801	n.a.	n.a.	808
Negotiating for others only.....	227	147,064	147,064	...	5,324	Negotiating for others only.....	19	(x)	(x)	...	(x)
Negotiating for others and for own account.....	37	58,404	49,493	8,911	1,248	Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Not reporting analysis.....	17	24,409	n.a.	n.a.	582	Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)
Groceries, confectionery, meats, total.....	52	53,900	n.a.	n.a.	1,063	Paper and its products, total.....	29	6,684	n.a.	n.a.	444
Negotiating for others only.....	44	40,285	40,285	...	1,286	Negotiating for others only.....	23	5,914	5,914	...	393
Negotiating for others and for own account.....	3	10,821	10,165	656	75	Negotiating for others and for own account.....	3	347	284	63	23
Not reporting analysis.....	5	2,794	n.a.	n.a.	102	Not reporting analysis.....	3	423	n.a.	n.a.	28
Farm products (edible), total.....	25	45,842	n.a.	n.a.	1,237	Farm products (raw materials), total... ..	134	395,609	n.a.	n.a.	4,858
Negotiating for others only.....	19	24,507	24,507	...	921	Negotiating for others only.....	103	270,195	270,195	...	3,032
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	24	113,625	113,750	5,875	1,680
Not reporting analysis.....	4	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	7	5,789	n.a.	n.a.	146
Drugs, chemicals, allied products.....	8	5,501	5,501	...	133	Hardware, plumbing, heating:					
Dry goods, apparel, total.....	41	22,106	n.a.	n.a.	1,168	Hardware.....	16	4,736	4,448	288	355
Negotiating for others only.....	32	11,826	11,826	...	514	Negotiating for others only.....	10	3,399	3,399	...	234
Negotiating for others and for own account.....	6	7,501	6,461	1,040	526	Negotiating for others and for own account.....	6	1,337	1,049	288	121
Not reporting analysis.....	3	2,779	n.a.	n.a.	128	Not reporting analysis.....	29	6,345	6,629	216	740
Furniture, home furnishings, total.....	10	2,447	n.a.	n.a.	193	Plumbing, heating equipment, supplies	20	4,561	4,561	...	510
Negotiating for others only.....	3	(x)	(x)	...	(x)	Negotiating for others only.....	9	2,284	2,068	216	230
Negotiating for others and for own account.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....					
Not reporting analysis.....	5	1,921	1,405	16	188	Not reporting analysis.....					
Paper and its products, total.....	4	(x)	(x)	...	(x)	Machinery, equipment, supplies, total..	111	73,463	n.a.	n.a.	3,757
Negotiating for others only.....	4	(x)	(x)	...	(x)	Negotiating for others only.....	71	47,581	47,581	...	2,380
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	27	20,355	17,595	2,760	1,087
Farm products (raw materials), total.....	15	54,691	49,031	5,660	377	Not reporting analysis.....	13	5,107	n.a.	n.a.	290
Negotiating for others only.....	9	26,091	26,091	...	191	Metal, metal work (ex. except), total..	31	25,707	25,004	643	1,031
Negotiating for others and for own account.....	6	28,600	22,940	5,660	186	Negotiating for others only.....	19	13,602	12,602	...	400
Automotive equipment, tires and tubes, total.....	3	1,076	n.a.	n.a.	76	Negotiating for others and for own account.....	12	13,105	12,462	643	631
Negotiating for others only.....	1	(x)	(x)	...	(x)	Waste materials, total.....	6	1,698	n.a.	n.a.	66
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others only.....	4	(x)	(x)	...	(x)
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Hardware, plumbing, heating, total.....	20	16,326	10,245	81	671	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	15	9,471	9,471	...	588	Agents and brokers, n.e.c., total.....	360	218,172	n.a.	n.a.	8,234
Negotiating for others and for own account.....	5	555	774	81	83	Negotiating for others only.....	286	183,350	183,350	...	6,668
Lumber, construction materials, total.....	13	5,797	5,772	25	271	Negotiating for others and for own account.....	39	23,274	20,457	2,817	938
Negotiating for others only.....	11	(x)	(x)	...	(x)	Not reporting analysis.....	35	11,542	n.a.	n.a.	723
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	BUFFALO METROPOLITAN AREA					
Machinery, equipment, supplies, total.....	47	10,291	n.a.	n.a.	745	Total.....	140	119,733	n.a.	n.a.	4,503
Negotiating for others only.....	36	7,753	7,753	...	509	Negotiating for others only.....	155	102,855	102,855	...	3,575
Negotiating for others and for own account.....	8	1,773	1,412	361	159	Negotiating for others and for own account.....	28	10,181	8,726	1,455	752
Not reporting analysis.....	3	765	n.a.	n.a.	77	Not reporting analysis.....	7	6,697	n.a.	n.a.	176
Agents and brokers, n.e.c., total.....	42	15,379	15,432	547	632	Groceries, confectionery, meats, total..	34	35,512	35,442	70	923
Negotiating for others only.....	39	11,275	11,275	...	540	Negotiating for others only.....	31	33,979	33,979	...	861
Negotiating for others and for own account.....	3	4,704	4,157	547	92	Negotiating for others and for own account.....	3	1,533	1,463	70	62
BOSTON METROPOLITAN AREA					Buffalo Metropolitan Area--Continued						
Total.....	827	1,008,069	n.a.	n.a.	26,807	Farm products (edible).....	5	10,403	10,403	...	286
Negotiating for others only.....	664	758,592	758,592	...	12,415	Negotiating for others only.....	4	443	n.a.	n.a.	43
Negotiating for others and for own account.....	151	218,511	20,251	17,229	6,284	Dry goods, apparel, total.....	7	1,165	1,138	27	85
Not reporting analysis.....	72	31,396	n.a.	n.a.	1,068	Negotiating for others only.....	6	(x)	(x)	...	(x)
Groceries, confectionery, meats, total.....	111	219,235	n.a.	n.a.	4,714	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Negotiating for others only.....	88	195,768	195,768	...	4,021	Farm products (raw materials), total... ..	11	23,085	n.a.	n.a.	228
Negotiating for others and for own account.....	16	1,518	8,555	1,463	572	Negotiating for others only.....	7	17,002	17,002	...	138
Not reporting analysis.....	7	3,944	n.a.	n.a.	121	Not reporting analysis.....	4	6,083	n.a.	n.a.	90
Farm products (edible), total.....	34	56,539	n.a.	n.a.	1,366	Automotive equipment, tires and tubes, total.....	3	642	n.a.	n.a.	32
Negotiating for others only.....	21	29,276	29,276	...	810	Negotiating for others only.....	2	(x)	(x)	...	(x)
Negotiating for others and for own account.....	11	23,424	2,001	3,963	750	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	3	3,779	n.a.	n.a.	300	Electrical goods, total.....	14	6,098	6,740	49	495
BOSTON METROPOLITAN AREA					Boston Metropolitan Area--Continued						
Total.....	827	1,008,069	n.a.	n.a.	26,807	Negotiating for others only.....	11	5,746	5,746	...	400
Negotiating for others only.....	664	758,592	758,592	...	12,415	Negotiating for others and for own account.....	3	952	952	49	95
Negotiating for others and for own account.....	151	218,511	20,251	17,229	6,284	Hardware, plumbing, heating, total.....	17	2,815	2,716	99	401
Not reporting analysis.....	72	31,396	n.a.	n.a.	1,068	Negotiating for others only.....	11	(x)	(x)	...	(x)
Groceries, confectionery, meats, total.....	111	219,235	n.a.	n.a.	4,714	Negotiating for others and for own account.....	6	(x)	(x)	(x)	(x)
Negotiating for others only.....	88	195,768	195,768	...	4,021	See footnotes at end of table.					
Negotiating for others and for own account.....	16	1,518	8,555	1,463	572	95298 (3-A) O - 51 - 4					
Not reporting analysis.....	7	3,944	n.a.	n.a.	121						

WHOLESALE TRADE—GENERAL STATISTICS

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)	Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
BUFFALO METROPOLITAN AREA—Continued					CLEVELAND METROPOLITAN AREA						
Machinery, equipment, supplies, total...	50	10,944	10,806	138	997	Total.....	481	370,281	n.a.	n.a.	16,807
Negotiating for others only.....	41	8,523	8,523	...	790	Negotiating for others only.....	384	265,235	265,235	...	11,979
Negotiating for others and for own account.....	9	2,421	2,283	138	207	Negotiating for others and for own account.....	81	101,279	95,514	5,765	4,492
Not reporting analysis.....						Not reporting analysis.....	16	3,767	n.a.	n.a.	336
Metals, metal work (exc. scrap), total..	12	3,861	n.a.	n.a.	196	Groceries, confectionery, meats, total..	59	74,014	n.a.	n.a.	1,798
Negotiating for others only.....	10	(x)	(x)	...	(x)	Negotiating for others only.....	57	(x)	(x)	...	(x)
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Farm products (edible).....	10	19,841	19,841	...	671
Waste materials.....	3	2,333	2,333	...	90	Drugs, chemicals, allied products, total	13	15,052	14,156	896	636
Agents and brokers, n.e.c., total.....	30	21,832	20,765	1,067	727	Negotiating for others only.....	4	3,232	3,232	...	158
Negotiating for others only.....	25	17,490	17,490	...	429	Negotiating for others and for own account.....	9	11,820	10,924	896	478
Negotiating for others and for own account.....	5	4,342	3,275	1,067	298	Dry goods, apparel, total.....	23	21,740	21,666	74	1,245
Not reporting analysis.....						Negotiating for others only.....	21	(x)	(x)	...	(x)
CHICAGO METROPOLITAN AREA					Negotiating for others and for own account.....						
Total.....	2,232	3,610,075	n.a.	n.a.	87,406	Not reporting analysis.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	1,819	3,188,614	3,188,614	...	69,482	Furniture, home furnishings, total.....	14	3,818	3,675	143	343
Negotiating for others and for own account.....	259	280,595	242,010	38,585	12,110	Negotiating for others only.....	10	2,147	2,147	...	137
Not reporting analysis.....	154	140,866	n.a.	n.a.	5,814	Negotiating for others and for own account.....	4	1,671	1,528	143	206
Groceries, confectionery, meats, total..	202	791,154	n.a.	n.a.	10,787	Paper and its products, total.....	6	1,828	1,694	134	115
Negotiating for others only.....	173	713,663	713,663	...	9,232	Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others and for own account.....	23	68,897	55,924	12,973	1,409	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Not reporting analysis.....	6	8,594	n.a.	n.a.	146	Farm products (raw materials), total....	6	39,433	39,108	325	251
Farm products (edible), total.....	70	229,235	n.a.	n.a.	4,453	Negotiating for others only.....	2	(x)	(x)	...	(x)
Negotiating for others only.....	60	172,449	172,449	...	2,903	Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	5	7,631	4,310	3,621	105	Automotive equipment, tires and tubes, total.....	10	12,208	12,201	7	672
Not reporting analysis.....	5	49,155	n.a.	n.a.	1,445	Negotiating for others only.....	8	(x)	(x)	...	(x)
Drugs, chemicals, allied products, total	51	31,075	n.a.	n.a.	1,837	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	37	18,208	18,208	...	1,287	Electrical goods, total.....	46	26,595	26,048	547	1,646
Negotiating for others and for own account.....	10	7,388	6,973	415	406	Negotiating for others only.....	41	23,180	23,180	...	1,446
Not reporting analysis.....	4	5,479	n.a.	n.a.	144	Negotiating for others and for own account.....	5	3,415	2,868	547	200
Dry goods, apparel, total.....	461	332,494	n.a.	n.a.	13,519	Hardware, plumbing, heating:					
Negotiating for others only.....	398	284,578	284,578	...	11,224	Hardware.....	18	7,060	6,391	129	597
Negotiating for others and for own account.....	30	34,721	31,694	3,027	1,653	Negotiating for others only.....	13	5,435	5,435	...	436
Not reporting analysis.....	33	13,195	n.a.	n.a.	642	Negotiating for others and for own account.....	5	1,625	1,496	129	161
Farm products (raw materials), total....	137	946,310	n.a.	n.a.	6,008	Plumbing, heating equipment, supplies.	29	10,940	10,728	212	831
Negotiating for others only.....	124	917,993	917,993	...	5,454	Negotiating for others only.....	23	7,672	7,672	...	573
Negotiating for others and for own account.....	6	9,539	7,660	1,879	248	Negotiating for others and for own account.....	6	3,268	3,056	212	258
Not reporting analysis.....	7	18,778	n.a.	n.a.	306	Lumber, construction materials, total..	13	6,875	6,864	11	359
Lumber, construction materials, total..	55	35,247	n.a.	n.a.	1,525	Negotiating for others only.....	12	(x)	(x)	...	(x)
Negotiating for others only.....	44	31,018	31,018	...	1,316	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	7	3,497	2,856	641	187	Machinery, equipment, supplies, total..	141	58,154	n.a.	n.a.	4,554
Not reporting analysis.....	4	732	n.a.	n.a.	22	Negotiating for others only.....	106	39,452	39,452	...	3,368
Machinery, equipment, supplies, total..	298	157,468	n.a.	n.a.	11,328	Negotiating for others and for own account.....	26	16,659	15,255	1,404	939
Negotiating for others only.....	216	112,485	112,485	...	7,463	Not reporting analysis.....	9	2,043	n.a.	n.a.	247
Negotiating for others and for own account.....	51	35,598	29,988	5,610	2,413	Metals, metal work (exc. scrap), total..	45	31,258	31,005	253	1,289
Not reporting analysis.....	31	9,385	n.a.	n.a.	1,152	Negotiating for others only.....	40	28,273	28,273	...	1,177
Metals, metal work (exc. scrap), total..	83	112,958	n.a.	n.a.	3,866	Negotiating for others and for own account.....	5	2,985	2,732	253	112
Negotiating for others only.....	64	86,036	86,036	...	2,943	Waste materials.....	3	2,364	2,364	...	84
Negotiating for others and for own account.....	11	25,033	23,802	1,231	801	Agents and brokers, n.e.c., total.....	45	39,101	n.a.	n.a.	1,716
Not reporting analysis.....	8	1,889	n.a.	n.a.	122	Negotiating for others only.....	30	9,298	9,298	...	442
Agents and brokers, n.e.c., total.....	875	974,134	n.a.	n.a.	34,383	Negotiating for others and for own account.....	10	(x)	(x)	(x)	(x)
Negotiating for others only.....	703	852,184	852,184	...	27,660	Not reporting analysis.....	5	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	116	88,291	79,103	9,188	4,388						
Not reporting analysis.....	56	33,659	n.a.	n.a.	1,835						

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)	Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and com-missions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
DETROIT METROPOLITAN AREA					LOS ANGELES METROPOLITAN AREA--Con.						
Total.....	767	786,276	n.a.	n.a.	32,310	Dry goods, apparel, total.....	370	174,425	n.a.	n.a.	7,860
Negotiating for others only.....	619	644,687	644,687	...	26,756	Negotiating for others only.....	269	139,364	139,364	...	5,958
Negotiating for others and for own account.....	95	104,617	90,241	14,376	3,567	Negotiating for others and for own account.....	29	14,015	12,327	1,688	804
Not reporting analysis.....	53	36,972	n.a.	n.a.	1,987	Not reporting analysis.....	72	21,046	n.a.	n.a.	1,098
Groceries, confectionery, meats, total..	54	82,024	n.a.	n.a.	2,016	Furniture, home furnishings:					
Negotiating for others only.....	50	67,138	67,138	...	1,776	Furniture (household, office).....	36	11,959	n.a.	n.a.	753
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others only.....	26	6,827	6,827	...	407
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	6	2,546	2,312	234	226
Farm products (edible), total.....	11	36,395	n.a.	n.a.	1,708	Not reporting analysis.....	4	1,586	n.a.	n.a.	120
Negotiating for others only.....	7	(x)	(x)	...	(x)	Home furnishings, floor coverings....	69	47,736	n.a.	n.a.	1,521
Not reporting analysis.....	4	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	53	37,077	37,077	...	1,026
Paper and its products, total.....	15	5,975	5,296	679	285	Negotiating for others and for own account.....	12	9,755	4,263	494	437
Negotiating for others only.....	11	3,069	3,069	...	142	Not reporting analysis.....	4	904	n.a.	n.a.	58
Negotiating for others and for own account.....	4	2,906	2,227	679	143	Paper and its products, total.....	27	7,693	n.a.	n.a.	471
Electrical goods, total.....	59	35,863	n.a.	n.a.	2,093	Negotiating for others only.....	21	5,300	5,300	...	301
Negotiating for others only.....	48	33,184	33,184	...	1,822	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	5	1,113	1,071	42	104	Not reporting analysis.....	4	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	6	1,566	n.a.	n.a.	107	Farm products (raw materials), total...	35	112,232	n.a.	n.a.	1,278
Hardware, plumbing, heating:						Negotiating for others only.....	28	91,542	91,542	...	860
Hardware, specialty lines.....	38	35,460	n.a.	n.a.	1,365	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	28	23,526	23,526	...	1,065	Not reporting analysis.....	5	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	5	2,122	2,052	70	156	Automotive equipment, tires and tubes, total.....	39	20,178	20,068	110	1,461
Not reporting analysis.....	5	9,812	n.a.	n.a.	144	Negotiating for others only.....	33	18,454	18,454	...	1,280
Plumbing, heating equipment, supplies.	37	7,475	6,704	771	835	Negotiating for others and for own account.....	6	1,724	1,614	110	181
Negotiating for others only.....	28	4,566	4,566	...	624	Electrical goods:					
Negotiating for others and for own account.....	9	2,909	2,148	761	211	Wiring supplies, apparatus.....	72	27,578	n.a.	n.a.	2,095
Lumber, construction materials, total...	24	21,203	n.a.	n.a.	833	Negotiating for others only.....	52	25,572	25,572	...	1,617
Negotiating for others only.....	22	(x)	(x)	...	(x)	Negotiating for others and for own account.....	12	4,570	3,920	650	291
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Not reporting analysis.....	8	2,436	n.a.	n.a.	187
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Electrical appliances, specialties....	3	12,143	n.a.	n.a.	809
Machinery, equipment, supplies, total...	220	117,900	n.a.	n.a.	8,538	Negotiating for others only.....	20	9,307	4,307	...	622
Negotiating for others only.....	164	96,170	96,170	...	6,674	Negotiating for others and for own account.....	7	2,245	2,153	142	134
Negotiating for others and for own account.....	41	17,479	14,803	2,676	1,564	Not reporting analysis.....	3	54	n.a.	n.a.	49
Not reporting analysis.....	15	4,251	n.a.	n.a.	264	Hardware, plumbing, heating:					
Metals, metal work (exc. scrap), total..	100	112,225	n.a.	n.a.	4,278	Hardware.....	38	12,385	n.a.	n.a.	935
Negotiating for others only.....	85	105,282	105,282	...	3,958	Negotiating for others only.....	27	8,005	8,005	...	522
Negotiating for others and for own account.....	11	3,721	2,556	1,165	181	Negotiating for others and for own account.....	8	3,319	2,689	630	241
Not reporting analysis.....	4	3,222	n.a.	n.a.	139	Not reporting analysis.....	3	2,361	n.a.	n.a.	172
Agents and brokers, n.e.c., total.....	209	331,756	n.a.	n.a.	10,359	Plumbing, heating equipment, supplies.	32	16,379	n.a.	n.a.	826
Negotiating for others only.....	176	265,076	265,076	...	9,066	Negotiating for others only.....	21	6,068	6,068	...	424
Negotiating for others and for own account.....	18	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	9	2,066	5,458	2,108	341
Not reporting analysis.....	15	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	3	2,245	n.a.	n.a.	121
LOS ANGELES METROPOLITAN AREA					Lumber, construction materials, total...						
Total.....	1,463	922,803	n.a.	n.a.	38,750	Negotiating for others only.....	41	34,762	n.a.	n.a.	1,437
Negotiating for others only.....	987	648,489	648,489	...	24,908	Negotiating for others and for own account.....	3	17,552	17,552	...	540
Negotiating for others and for own account.....	221	186,850	154,949	31,901	3,692	Negotiating for others and for own account.....	7	9,731	8,550	1,181	307
Not reporting analysis.....	195	87,464	n.a.	n.a.	4,150	Not reporting analysis.....	10	7,479	n.a.	n.a.	590
Groceries, confectionery, meats, total..	109	139,187	n.a.	n.a.	4,253	Machinery, equipment, supplies, total...	173	98,727	n.a.	n.a.	3,640
Negotiating for others only.....	85	107,141	107,141	...	3,207	Negotiating for others only.....	161	14,663	14,663	...	1,508
Negotiating for others and for own account.....	15	25,588	22,976	2,612	851	Negotiating for others and for own account.....	53	34,453	31,630	2,823	1,816
Not reporting analysis.....	9	6,458	n.a.	n.a.	145	Not reporting analysis.....	17	4,611	n.a.	n.a.	316
Farm products (edible), total.....	71	109,504	n.a.	n.a.	5,450	Metals, metal work (exc. scrap), total..	21	15,534	n.a.	n.a.	528
Negotiating for others only.....	48	65,276	65,276	...	2,262	Negotiating for others only.....	21	13,274	13,274	...	344
Negotiating for others and for own account.....	17	41,379	31,969	9,388	2,874	Negotiating for others and for own account.....	3	1,367	1,324	43	57
Not reporting analysis.....	6	2,849	n.a.	n.a.	324	Not reporting analysis.....	4	1,193	n.a.	n.a.	77
					Agents and brokers, n.e.c., total.....						
					Negotiating for others only.....						
					Negotiating for others and for own account.....						
					Not reporting analysis.....						

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)	Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
MINNEAPOLIS-PLAINE METROPOLITAN AREA					NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA--Continued						
Total.....	456	1,011,520	n.a.	n.a.	19,597	Drugs, chemicals, allied products, total.....	172	198,956	n.a.	n.a.	8,486
Negotiating for others only.....	329	805,841	805,841	...	12,167	Negotiating for others only.....	128	162,987	162,987	...	7,411
Negotiating for others and for own account.....	62	187,261	147,899	39,362	2,471	Negotiating for others and for own account.....	40	35,533	32,336	3,197	1,047
Not reporting analysis.....	65	18,418	n.a.	n.a.	959	Not reporting analysis.....	4	436	n.a.	n.a.	28
Groceries, confectionery, meats, total.....	58	89,111	n.a.	n.a.	1,961	Dry goods, apparel, total.....	1,520	4,394,019	n.a.	n.a.	127,452
Negotiating for others only.....	46	82,885	82,885	...	1,731	Negotiating for others only.....	1,289	3,871,866	3,871,866	...	110,439
Negotiating for others and for own account.....	4	1,778	1,746	32	54	Negotiating for others and for own account.....	189	448,293	413,564	34,729	13,507
Not reporting analysis.....	8	4,448	n.a.	n.a.	176	Not reporting analysis.....	42	73,860	n.a.	n.a.	3,506
Farm products (edible), total.....	18	29,770	n.a.	n.a.	775	Furniture, home furnishings:					
Negotiating for others only.....	15	25,619	25,619	...	710	Furniture (household, office).....	121	63,045	n.a.	n.a.	3,951
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	99	53,458	53,458	...	3,426
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	19	8,566	7,618	948	457
Drugs, chemicals, allied products, total.....	6	1,510	n.a.	n.a.	108	Not reporting analysis.....	3	1,021	n.a.	n.a.	68
Negotiating for others only.....	4	(x)	(x)	...	(x)	Home furnishings, floor coverings.....	155	62,825	59,820	3,005	4,366
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Negotiating for others only.....	122	44,252	44,252	...	3,108
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	33	18,573	15,568	3,005	1,258
Dry goods, apparel, total.....	42	20,653	n.a.	n.a.	821	Paper and its products, total.....	102	14,178	n.a.	n.a.	4,595
Negotiating for others only.....	31	15,517	15,517	...	661	Negotiating for others only.....	74	128,376	128,376	...	3,864
Negotiating for others and for own account.....	3	2,175	2,125	50	64	Negotiating for others and for own account.....	18	12,400	10,787	1,613	427
Not reporting analysis.....	8	2,961	n.a.	n.a.	96	Not reporting analysis.....	10	3,402	n.a.	n.a.	304
Paper and its products, total.....	7	2,564	n.a.	n.a.	91	Farm products (raw materials), total.....	231	461,505	444,113	17,392	9,765
Negotiating for others only.....	4	1,638	1,638	...	60	Negotiating for others only.....	162	318,846	318,846	...	7,423
Not reporting analysis.....	3	926	n.a.	n.a.	31	Negotiating for others and for own account.....	69	142,659	125,267	17,392	2,342
Farm products (raw materials), total.....	57	757,617	720,109	37,508	5,808	Automotive equipment, tires and tubes, total.....	72	41,175	n.a.	n.a.	2,747
Negotiating for others only.....	47	597,784	597,784	...	4,544	Negotiating for others only.....	56	30,475	30,475	...	2,182
Negotiating for others and for own account.....	10	159,833	127,325	37,508	1,264	Negotiating for others and for own account.....	13	(x)	(x)	(x)	(x)
Automotive equipment, tires and tubes, total.....	17	7,204	n.a.	n.a.	527	Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	14	(x)	(x)	...	(x)	Electrical goods:					
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Wiring supplies, apparatus.....	135	81,046	n.a.	n.a.	5,098
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	104	67,635	67,635	...	4,302
Lumber, construction materials, total.....	17	8,637	n.a.	n.a.	399	Negotiating for others and for own account.....	23	13,624	11,370	2,254	762
Negotiating for others only.....	10	7,015	7,015	...	302	Not reporting analysis.....	3	437	n.a.	n.a.	34
Negotiating for others and for own account.....	3	597	533	64	48	Electrical appliances, specialties.....	73	51,706	51,223	483	2,676
Not reporting analysis.....	4	1,025	n.a.	n.a.	49	Negotiating for others only.....	58	43,986	43,986	...	2,281
Machinery, equipment, supplies, total.....	54	12,897	n.a.	n.a.	1,122	Negotiating for others and for own account.....	15	7,720	7,237	483	395
Negotiating for others only.....	36	9,492	9,492	...	781	Hardware, plumbing, heating:					
Negotiating for others and for own account.....	13	2,695	2,246	449	275	Hardware.....	67	24,636	23,994	642	1,869
Not reporting analysis.....	5	710	n.a.	n.a.	66	Negotiating for others only.....	53	18,837	18,837	...	1,423
Agents and brokers, n.e.c., total.....	180	81,557	n.a.	n.a.	3,985	Negotiating for others and for own account.....	14	5,799	5,157	642	446
Negotiating for others only.....	121	59,107	59,107	...	2,858	Plumbing, heating equipment, supplies.....	83	32,200	n.a.	n.a.	2,576
Negotiating for others and for own account.....	24	1,637	13,832	805	619	Negotiating for others only.....	64	25,512	25,512	...	1,977
Not reporting analysis.....	34	7,813	n.a.	n.a.	508	Negotiating for others and for own account.....	15	6,688	5,447	1,241	551
NEW YORK-NORTHEASTERN NEW JERSEY METROPOLITAN AREA					Lumber, construction materials, total.....						
Total.....	5,199	10,093,366	n.a.	n.a.	283,254	Negotiating for others only.....	92	53,339	n.a.	n.a.	2,682
Negotiating for others only.....	4,078	8,244,395	8,244,395	...	230,021	Negotiating for others and for own account.....	68	35,843	35,843	...	1,565
Negotiating for others and for own account.....	933	1,671,342	1,465,133	206,109	46,406	Not reporting analysis.....	18	12,076	10,381	1,695	946
Not reporting analysis.....	188	137,729	n.a.	n.a.	6,767	Machinery, equipment, supplies, total.....	6	5,420	n.a.	n.a.	171
Groceries, confectionery, meats, total.....	523	1,519,476	n.a.	n.a.	24,262	Negotiating for others only.....	563	321,805	n.a.	n.a.	18,324
Negotiating for others only.....	429	1,147,030	1,147,030	...	19,965	Negotiating for others and for own account.....	396	241,579	241,579	...	13,137
Negotiating for others and for own account.....	77	356,208	304,277	51,931	4,185	Negotiating for others only.....	26	74,156	66,289	7,867	4,644
Not reporting analysis.....	17	56,238	n.a.	n.a.	312	Not reporting analysis.....	14	6,070	n.a.	n.a.	543
Farm products (edible):						Metals, metal ware, etc., total.....	139	251,671	n.a.	n.a.	5,823
Dairy, poultry products.....	40	90,253	85,003	7,250	1,603	Negotiating for others only.....	102	181,832	181,832	...	4,073
Negotiating for others only.....	29	50,233	50,233	...	1,150	Negotiating for others and for own account.....	32	68,691	59,951	8,740	1,662
Negotiating for others and for own account.....	11	40,020	34,770	7,250	453	Not reporting analysis.....	5	1,348	n.a.	n.a.	88
Not reporting analysis.....						Waste materials, total.....	15	18,110	n.a.	n.a.	965
Fruit, vegetables (fresh).....	123	306,078	n.a.	n.a.	9,605	Negotiating for others only.....	12	11,471	11,471	...	837
Negotiating for others only.....	84	247,446	247,446	...	6,182	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	36	53,412	41,639	11,773	3,079	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Not reporting analysis.....	5	4,220	n.a.	n.a.	344	Agents and brokers, n.e.c., total.....	971	1,974,093	n.a.	n.a.	46,209
					Negotiating for others only.....						
					Negotiating for others and for own account.....						
					Not reporting analysis.....						

See footnotes at end of table.

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)	Standard metropolitan area, kind of business, and class of agent, broker	Estab-lish-ments (Num-ber)	Sales (or purchases) negotiated, entire year			Brokerage and commissions received ¹ (Thousand dollars)
		Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)				Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	
PHILADELPHIA METROPOLITAN AREA					PHILADELPHIA METROPOLITAN AREA--Con.						
Total.....	840	712,776	n.a.	n.a.	25,590	Metals, metal work (exc. scrap), total..	32	27,330	n.a.	n.a.	1,063
Negotiating for others only.....	624	547,758	547,758	...	18,081	Negotiating for others only.....	23	20,429	20,429	...	799
Negotiating for others and for own account.....	124	122,185	102,938	19,247	5,233	Negotiating for others and for own account.....	3	2,936	2,244	692	96
Not reporting analysis.....	92	42,833	n.a.	n.a.	2,276	Not reporting analysis.....	6	3,965	n.a.	n.a.	168
Groceries, confectionery, meats, total..	118	140,647	n.a.	n.a.	3,553	Agents and brokers, n.e.c., total.....	123	131,396	n.a.	n.a.	5,089
Negotiating for others only.....	106	134,902	134,902	...	3,318	Negotiating for others only.....	92	89,269	89,269	...	3,169
Negotiating for others and for own account.....	3	1,850	1,668	182	51	Negotiating for others and for own account.....	15	26,942	22,153	4,789	1,180
Not reporting analysis.....	9	3,895	n.a.	n.a.	184	Not reporting analysis.....	16	15,185	n.a.	n.a.	740
Farm products (edible):						PITTSBURGH METROPOLITAN AREA					
Dairy, poultry products.....	20	72,102	71,938	164	796	Total.....	333	324,920	n.a.	n.a.	15,816
Negotiating for others only.....	16	62,746	62,746	...	683	Negotiating for others only.....	245	221,005	221,005	...	10,994
Negotiating for others and for own account.....	4	9,356	9,192	164	113	Negotiating for others and for own account.....	74	94,311	84,922	9,389	4,249
Fruits, vegetables (fresh).....	88	91,438	85,853	5,585	3,200	Not reporting analysis.....	14	9,604	n.a.	n.a.	573
Negotiating for others only.....	65	71,505	71,505	...	2,265	Groceries, confectionery, meats, total..	52	50,941	50,489	452	1,540
Negotiating for others and for own account.....	23	19,933	14,348	5,585	935	Negotiating for others only.....	47	49,954	49,954	...	1,512
Drugs, chemicals, allied products, total.	16	6,586	n.a.	n.a.	428	Negotiating for others and for own account.....	5	987	535	452	28
Negotiating for others only.....	14	(x)	(x)	...	(x)	Farm products (edible):					
Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)	Fruits, vegetables (fresh).....	17	36,782	35,516	1,266	1,357
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	14	32,060	32,060	...	1,146
Dry goods, apparel, total.....	39	24,301	n.a.	n.a.	903	Negotiating for others and for own account.....	3	4,722	3,456	1,266	211
Negotiating for others only.....	35	23,441	23,441	...	820	Drugs, chemicals, allied products, total	11	11,115	n.a.	n.a.	293
Not reporting analysis.....	4	860	n.a.	n.a.	83	Negotiating for others only.....	8	2,531	2,531	...	158
Furniture, home furnishings, total.....	23	6,453	6,333	120	476	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	20	5,826	5,826	...	434	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	3	627	507	120	42	Paper and its products, total.....	7	2,012	1,796	216	96
Paper and its products, total.....	19	4,384	n.a.	n.a.	412	Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others only.....	14	3,827	3,827	...	318	Negotiating for others and for own account.....	3	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Farm products (raw materials), total...	9	22,311	22,146	165	238
Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)	Negotiating for others only.....	7	(x)	(x)	...	(x)
Farm products (raw materials), total.....	54	80,707	n.a.	n.a.	1,051	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	40	53,991	53,991	...	633	Hardware, plumbing, heating, total.....	31	9,973	9,688	285	922
Negotiating for others and for own account.....	9	20,608	19,545	1,063	333	Negotiating for others only.....	24	7,250	7,250	...	696
Not reporting analysis.....	5	6,108	n.a.	n.a.	85	Negotiating for others and for own account.....	9	2,723	2,438	285	226
Automotive equipment, tires and tubes, total.....	21	7,640	n.a.	n.a.	693	Lumber, construction materials, total...	13	8,244	n.a.	n.a.	545
Negotiating for others only.....	17	6,127	6,127	...	575	Negotiating for others only.....	10	6,188	6,188	...	442
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)
Electrical goods, total.....	68	35,606	n.a.	n.a.	1,944	Machinery, equipment, supplies, total...	81	40,550	n.a.	n.a.	3,873
Negotiating for others only.....	49	25,346	25,346	...	1,576	Negotiating for others only.....	53	21,999	21,999	...	2,325
Negotiating for others and for own account.....	11	6,478	4,967	1,511	262	Negotiating for others and for own account.....	25	12,804	11,063	1,741	1,267
Not reporting analysis.....	8	3,782	n.a.	n.a.	106	Not reporting analysis.....	3	5,747	n.a.	n.a.	281
Hardware, plumbing, heating:						Metals, metal work (exc. scrap), total..	23	22,368	22,134	234	1,022
Hardware.....	24	11,573	n.a.	n.a.	863	Negotiating for others only.....	20	16,972	16,972	...	957
Negotiating for others only.....	13	8,029	8,029	...	51	Negotiating for others and for own account.....	3	5,396	5,162	234	65
Negotiating for others and for own account.....	7	3,194	3,097	107	293	Agents and brokers, n.e.c., total.....	89	120,624	n.a.	n.a.	5,930
Not reporting analysis.....	4	345	n.a.	n.a.	59	Negotiating for others only.....	60	64,890	64,890	...	3,513
Plumbing, heating equipment, supplies.....	51	18,520	n.a.	n.a.	1,319	Negotiating for others and for own account.....	20	(x)	(x)	(x)	(x)
Negotiating for others only.....	28	8,480	8,480	...	554	Not reporting analysis.....	9	(x)	n.a.	n.a.	(x)
Negotiating for others and for own account.....	15	8,649	6,072	1,977	444	ST. LOUIS METROPOLITAN AREA					
Not reporting analysis.....	8	1,341	n.a.	n.a.	221	Total.....	600	958,852	n.a.	n.a.	18,313
Lumber, construction materials, total...	16	3,551	n.a.	n.a.	201	Negotiating for others only.....	511	876,301	876,301	...	14,573
Negotiating for others only.....	13	(x)	(x)	...	(x)	Negotiating for others and for own account.....	83	70,898	58,616	12,282	3,496
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Not reporting analysis.....	6	11,653	n.a.	n.a.	244
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Drugs, chemicals, allied products, total	11	3,997	3,940	57	140
Machinery, equipment, supplies, total...	128	50,542	n.a.	n.a.	3,600	Negotiating for others only.....	10	(x)	(x)	...	(x)
Negotiating for others only.....	79	34,275	34,275	...	1,739	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	24	20,461	17,966	2,495	1,299						
Not reporting analysis.....	25	5,806	n.a.	n.a.	562						

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8H.—WHOLESALE AGENTS AND BROKERS—SELECTED STANDARD METROPOLITAN AREAS, BY KIND OF BUSINESS AND CLASS OF AGENT, BROKER: 1948—Continued

ESTABLISHMENTS, TRANSACTIONS NEGOTIATED, BROKERAGE AND COMMISSIONS RECEIVED

Standard metropolitan area, kind of business, and class of agent, broker	Sales (or purchases) negotiated, entire year					Standard metropolitan area, kind of business, and class of agent, broker	Sales (or purchases) negotiated, entire year				
	Estab-lish-ments (Num-ber)	Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received ¹ (Thousand dollars)		Estab-lish-ments (Num-ber)	Total (Thousand dollars)	For others (Thousand dollars)	For own account (Thousand dollars)	Brokerage and commissions received ¹ (Thousand dollars)
ST. LOUIS METROPOLITAN AREA--Con.						SAN FRANCISCO-OAKLAND METROPOLITAN AREA--Con.					
Dry goods, apparel, total.....	117	84,126	83,570	556	3,381	Paper and its products, total.....	22	9,458	n.a.	n.a.	445
Negotiating for others only.....	106	73,878	73,878	...	2,582	Negotiating for others only.....	14	5,280	5,280	...	232
Negotiating for others and for own account.....	11	10,248	9,692	556	799	Negotiating for others and for own account.....	5	2,776	2,458	318	146
Not reporting analysis.....						Not reporting analysis.....	3	1,402	n.a.	n.a.	67
Furniture, home furnishings, total.....	13	4,737	4,525	212	394	Farm products (raw materials), total.....	14	43,209	41,278	1,931	417
Negotiating for others only.....	10	2,105	2,105	...	168	Negotiating for others only.....	9	26,994	26,994	...	226
Negotiating for others and for own account.....	3	2,632	2,420	212	226	Negotiating for others and for own account.....	5	16,215	14,284	1,931	191
Not reporting analysis.....						Not reporting analysis.....					
Paper and its products, total.....	8	7,593	7,373	220	384	Electrical goods, total.....	66	21,292	n.a.	n.a.	1,599
Negotiating for others only.....	6	(x)	(x)	...	(x)	Negotiating for others only.....	49	15,803	15,803	...	1,203
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	14	5,155	4,228	927	367
Not reporting analysis.....						Not reporting analysis.....	3	334	n.a.	n.a.	29
Farm products (raw materials), total.....	69	558,603	n.a.	n.a.	2,822	Lumber, construction materials, total.....	29	20,010	n.a.	n.a.	1,056
Negotiating for others only.....	60	542,463	542,463	...	2,705	Negotiating for others only.....	18	12,936	12,936	...	594
Negotiating for others and for own account.....	7	(x)	(x)	(x)	(x)	Negotiating for others and for own account.....	5	2,628	2,217	411	134
Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	6	4,446	n.a.	n.a.	328
Electrical goods, total.....	46	21,385	21,031	354	1,393	Machinery, equipment, supplies, total.....	122	61,384	n.a.	n.a.	2,919
Negotiating for others only.....	40	19,088	19,088	...	1,212	Negotiating for others only.....	69	46,671	46,671	...	1,780
Negotiating for others and for own account.....	6	2,297	1,943	354	181	Negotiating for others and for own account.....	35	10,184	8,980	1,204	774
Not reporting analysis.....						Not reporting analysis.....	18	4,529	n.a.	n.a.	365
Hardware, plumbing, heating, total.....	33	13,513	13,115	398	973	Agents and brokers, n.e.c., total.....	404	275,705	n.a.	n.a.	10,122
Negotiating for others only.....	26	10,922	10,922	...	735	Negotiating for others only.....	281	154,363	154,363	...	6,089
Negotiating for others and for own account.....	7	2,591	2,193	398	238	Negotiating for others and for own account.....	70	109,179	92,280	16,899	3,179
Not reporting analysis.....						Not reporting analysis.....	53	12,163	n.a.	n.a.	854
Lumber, construction materials, total.....	20	9,600	n.a.	n.a.	396	WASHINGTON, D. C. METROPOLITAN AREA					
Negotiating for others only.....	17	7,258	7,258	...	254	Total.....	182	162,764	n.a.	n.a.	5,192
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	133	100,747	100,747	...	3,425
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Negotiating for others and for own account.....	41	34,050	29,761	4,289	1,369
Machinery, equipment, supplies, total.....	128	79,560	78,674	886	3,337	Not reporting analysis.....	8	27,967	n.a.	n.a.	398
Negotiating for others only.....	103	70,305	70,305	...	2,622	Groceries, confectionery, meats, total.....	34	44,187	n.a.	n.a.	738
Negotiating for others and for own account.....	25	9,255	8,369	886	715	Negotiating for others only.....	27	35,584	35,584	...	593
Not reporting analysis.....						Negotiating for others and for own account.....	4	(x)	(x)	(x)	(x)
Metal, metal work (exc. scrap), total.....	27	22,884	n.a.	n.a.	748	Not reporting analysis.....	3	(x)	n.a.	n.a.	(x)
Negotiating for others only.....	24	15,754	15,754	...	597	Farm products (edible), total.....	10	29,575	n.a.	n.a.	432
Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)	Negotiating for others only.....	8	(x)	(x)	(x)	(x)
Not reporting analysis.....	1	(x)	n.a.	n.a.	(x)	Not reporting analysis.....	2	(x)	n.a.	n.a.	(x)
Agents and brokers, n.e.c., total.....	128	152,854	145,188	7,666	4,385	Furniture, home furnishings, total.....	4	1,275	1,267	8	96
Negotiating for others only.....	111	126,318	126,318	...	3,437	Negotiating for others only.....	3	(x)	(x)	...	(x)
Negotiating for others and for own account.....	17	26,536	18,870	7,666	948	Negotiating for others and for own account.....	1	(x)	(x)	(x)	(x)
Not reporting analysis.....						Paper and its products, total.....	6	2,977	2,704	273	112
SAN FRANCISCO-OAKLAND METROPOLITAN AREA						Negotiating for others only.....	4	(x)	(x)	...	(x)
Total.....	387	776,011	n.a.	n.a.	26,821	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others only.....	306	490,208	490,208	...	17,178	Farm products (raw materials), total.....	4	7,328	6,858	470	217
Negotiating for others and for own account.....	188	240,737	205,245	35,492	7,470	Negotiating for others only.....	2	(x)	(x)	...	(x)
Not reporting analysis.....	113	45,066	n.a.	n.a.	2,173	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Groceries, confectionery, meats, total.....	157	256,290	n.a.	n.a.	6,170	Electrical goods, total.....	12	6,638	6,525	113	344
Negotiating for others only.....	108	166,647	166,647	...	4,189	Negotiating for others only.....	9	4,080	4,080	...	169
Negotiating for others and for own account.....	28	71,628	60,933	10,695	1,549	Negotiating for others and for own account.....	3	2,558	2,445	113	175
Not reporting analysis.....	21	18,015	n.a.	n.a.	432	Hardware, plumbing, heating, total.....	6	1,912	1,699	213	63
Farm products (edible), total.....	23	33,176	n.a.	n.a.	978	Negotiating for others only.....	4	(x)	(x)	...	(x)
Negotiating for others only.....	16	25,109	25,109	...	647	Negotiating for others and for own account.....	2	(x)	(x)	(x)	(x)
Negotiating for others and for own account.....	4	7,785	6,701	1,084	325	Lumber, construction materials.....	12	7,672	7,672	...	219
Not reporting analysis.....	3	282	n.a.	n.a.	6	Agents and brokers, n.e.c., total.....	74	61,200	n.a.	n.a.	2,971
Drugs, chemicals, allied products, total.....	33	21,677	n.a.	n.a.	996	Negotiating for others only.....	64	45,077	45,077	...	2,006
Negotiating for others only.....	14	7,201	7,201	...	406	Negotiating for others and for own account.....	27	15,313	12,626	2,693	833
Negotiating for others and for own account.....	11	11,814	10,001	1,818	521	Not reporting analysis.....	3	804	n.a.	n.a.	72
Not reporting analysis.....	3	2,662	n.a.	n.a.	69						
Furniture, home furnishings, total.....	117	33,810	n.a.	n.a.	2,119						
Negotiating for others only.....	103	24,334	24,334	...	1,785						
Negotiating for others and for own account.....	11	3,338	3,163	205	284						
Not reporting analysis.....	3	1,138	n.a.	n.a.	50						

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

n.e.c. Not elsewhere classified.

¹ On sales (or purchases) negotiated for others.

Note: See explanatory material for definitions of Standard Metropolitan Area.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
BARBER, BEAUTY SUPPLY HOUSES								
United States, total.....	1,063	100,228	32.6	16,956	883	6,257	325,764	20,323
New England.....	65	5,550	35.1	977	44	354	18,016	1,134
Maine.....	4	499	33.9	77	1	31	1,646	126
New Hampshire.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	33	2,940	38.5	642	18	221	11,216	615
Rhode Island.....	9	526	29.3	60	10	34	1,284	159
Connecticut.....	14	1,327	30.3	155	11	50	3,004	141
Middle Atlantic.....	288	25,040	33.3	4,208	266	1,576	79,579	4,737
New York.....	168	15,302	33.5	2,459	149	842	48,668	2,948
New Jersey.....	26	2,122	31.3	418	23	147	5,248	401
Pennsylvania.....	94	7,616	33.4	1,331	94	587	25,663	1,388
East North Central.....	200	19,951	32.9	3,760	155	1,246	70,591	3,752
Ohio.....	57	5,438	33.3	974	46	362	18,936	1,037
Indiana.....	29	2,228	32.0	409	19	141	7,882	474
Illinois.....	72	7,612	32.8	1,480	63	440	27,859	1,377
Michigan.....	25	3,307	32.4	639	17	215	11,626	603
Wisconsin.....	17	1,366	34.3	258	10	88	4,288	261
West North Central.....	81	9,943	30.8	1,533	51	580	29,528	2,006
Minnesota.....	15	2,593	24.3	244	9	100	4,477	429
Iowa.....	13	1,314	28.6	196	9	91	3,584	304
Missouri.....	32	4,009	34.4	736	20	261	14,654	845
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	7	746	37.7	174	2	55	3,273	134
Kansas.....	10	901	29.7	159	9	60	3,002	191
South Atlantic.....	137	11,611	31.9	1,892	109	740	36,354	2,351
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	16	1,003	29.6	151	15	57	2,978	197
District of Columbia.....	11	1,305	33.5	223	12	79	4,396	293
Virginia.....	18	1,404	33.6	263	15	114	5,093	296
West Virginia.....	9	940	31.7	174	4	65	2,890	225
North Carolina.....	23	1,915	31.6	268	19	110	5,392	343
South Carolina.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	23	1,864	31.7	300	20	120	5,636	377
Florida.....	26	2,123	28.2	299	16	129	5,799	441
East South Central.....	50	4,321	31.8	649	41	280	13,666	1,043
Kentucky.....	11	839	33.4	103	11	52	2,223	178
Tennessee.....	20	1,716	30.6	259	16	103	5,242	432
Alabama.....	12	1,174	33.0	215	7	93	4,609	288
Mississippi.....	7	592	30.6	72	7	32	1,592	145
West South Central.....	119	9,527	31.0	1,361	99	580	26,321	2,302
Arkansas.....	8	837	35.6	142	7	72	3,315	232
Louisiana.....	17	1,009	33.2	151	15	77	3,131	249
Oklahoma.....	21	1,279	33.7	191	16	87	3,469	266
Texas.....	73	6,402	29.4	877	61	344	16,406	1,555
Mountain.....	25	3,201	37.0	647	18	220	12,808	798
Montana.....	3	263	28.1	44	4	15	919	82
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	8	1,210	44.2	311	3	100	6,338	314
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	4	650	32.3	119	4	31	2,054	111
Utah.....	6	724	39.8	136	1	55	2,820	199
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	98	11,084	32.2	1,929	100	681	38,901	2,200
Washington.....	14	1,501	33.9	309	15	105	6,056	372
Oregon.....	9	922	33.3	165	5	110	2,748	195
California.....	75	8,661	31.8	1,455	80	466	30,097	1,631
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES								
United States, total.....	1,223	219,930	24.0	28,564	824	8,067	530,781	32,443
New England.....	57	9,777	26.6	1,546	28	443	25,179	1,658
Maine.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	5,693	27.6	989	16	263	14,700	910
Rhode Island.....	7	1,318	25.9	213	4	58	3,298	155
Connecticut.....	17	2,115	24.8	275	4	83	5,334	411
Middle Atlantic.....	235	46,093	24.4	6,321	147	1,736	116,990	6,230
New York.....	129	23,251	23.6	3,040	73	806	56,881	2,814
New Jersey.....	37	10,132	25.3	1,573	24	394	27,582	1,392
Pennsylvania.....	69	12,110	25.3	1,708	50	536	32,527	2,024
East North Central.....	248	38,428	27.7	6,092	164	1,674	113,727	6,530
Ohio.....	74	11,697	27.2	2,075	41	562	41,309	1,935
Indiana.....	18	2,583	25.1	343	12	104	6,355	441
Illinois.....	57	11,828	28.2	1,844	42	511	35,933	1,876
Michigan.....	54	7,179	28.2	1,121	44	292	17,997	1,195
Wisconsin.....	45	5,150	28.7	709	25	205	12,133	1,083
West North Central.....	112	31,738	15.4	2,611	70	694	47,681	2,663
Minnesota.....	27	3,554	24.6	487	13	128	10,954	548
Iowa.....	21	3,576	18.4	401	18	107	6,539	463
Missouri.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	7	1,382	20.3	168	4	40	2,887	218
Kansas.....	14	1,414	22.2	165	13	56	3,383	243

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j. MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
COMMERCIAL REFRIGERATION EQUIPMENT AND SUPPLY HOUSES—continued								
South Atlantic.....	150	23,027	25.9	3,098	76	929	56,756	4,040
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	15	3,108	29.2	605	3	170	10,988	688
District of Columbia.....	8	1,489	17.9	129	6	35	2,342	121
Virginia.....	13	2,931	25.6	359	4	138	7,122	495
West Virginia.....	17	1,896	29.7	288	12	73	5,056	366
North Carolina.....	28	3,214	28.8	410	13	124	7,152	504
South Carolina.....	9	1,602	23.8	153	5	47	3,402	239
Georgia.....	24	4,403	27.0	631	16	207	12,438	799
Florida.....	36	4,384	22.4	523	17	135	8,256	828
East South Central.....	61	11,339	22.8	1,339	46	471	26,334	1,914
Kentucky.....	15	2,290	23.9	237	9	107	5,096	411
Tennessee.....	22	5,160	22.8	651	13	217	13,328	730
Alabama.....	16	3,069	21.8	365	15	117	6,769	692
Mississippi.....	8	820	24.0	86	9	30	1,141	81
West South Central.....	125	23,559	25.0	2,397	98	738	45,420	2,714
Arkansas.....	11	1,230	21.8	130	10	44	2,710	204
Louisiana.....	25	4,744	27.6	829	17	195	14,898	695
Oklahoma.....	18	2,509	26.3	280	13	98	5,142	493
Texas.....	71	15,076	24.3	1,158	58	401	22,670	1,322
Mountain.....	45	4,497	25.4	584	30	170	10,170	792
Montana.....	7	708	22.2	74	5	19	1,515	119
Idaho.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	14	1,568	26.5	243	5	72	4,306	275
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	8	769	23.3	73	6	22	1,274	103
Utah.....	8	598	30.8	83	6	27	1,641	162
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	190	31,472	25.0	4,576	165	1,212	88,524	5,902
Washington.....	37	3,789	29.0	611	27	171	12,600	859
Oregon.....	28	2,701	27.4	350	26	90	6,823	573
California.....	125	24,982	24.2	3,615	112	951	69,101	4,470
DENTAL SUPPLY HOUSES								
United States, total.....	472	96,751	26.0	15,325	254	4,997	285,019	18,650
New England.....	26	6,134	29.6	1,114	5	455	22,104	1,434
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	15	3,263	31.1	591	4	255	11,910	716
Rhode Island.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	6	1,659	27.7	292	1	107	5,720	490
Middle Atlantic.....	142	30,722	25.9	4,706	102	1,395	84,825	4,621
New York.....	104	22,412	24.9	3,104	78	841	54,682	3,003
New Jersey.....	11	1,692	28.4	288	5	97	5,564	370
Pennsylvania.....	27	6,618	28.6	1,314	19	457	24,579	1,248
East North Central.....	100	17,308	25.4	2,777	41	886	52,635	3,582
Ohio.....	30	4,313	23.7	696	11	239	13,487	855
Indiana.....	10	1,699	27.2	289	3	104	5,707	469
Illinois.....	26	4,969	28.3	846	11	267	15,935	977
Michigan.....	24	4,428	23.1	649	12	189	11,673	940
Wisconsin.....	10	1,899	25.7	297	4	87	5,833	341
West North Central.....	44	9,687	25.8	1,623	23	548	29,371	2,140
Minnesota.....	13	2,626	23.6	411	5	139	7,856	464
Iowa.....	9	1,811	22.1	243	3	90	4,507	425
Missouri.....	11	3,188	27.2	545	11	169	8,937	751
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	4	956	21.1	116	1	47	2,164	203
Kansas.....	4	586	51.4	247	2	86	4,779	187
South Atlantic.....	42	8,498	24.9	1,255	24	456	23,719	1,672
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	6	1,147	30.1	212	5	71	3,841	233
District of Columbia.....	3	1,024	22.1	172	1	55	1,285	201
Virginia.....	7	1,173	24.1	184	1	69	3,403	317
West Virginia.....	4	538	22.7	60	4	22	1,175	102
North Carolina.....	4	1,064	24.0	150	...	47	3,047	289
South Carolina.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	5	1,606	20.2	197	6	68	3,057	177
Florida.....	9	1,543	28.2	213	1	96	4,504	276
East South Central.....	17	4,573	26.1	723	8	229	13,292	793
Kentucky.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	5	2,121	27.2	363	5	121	6,804	411
Alabama.....	5	1,096	23.7	162	1	54	2,866	208
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	30	6,778	29.5	1,173	14	388	21,983	1,532
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	5	1,640	43.8	488	...	147	9,316	381
Oklahoma.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	19	3,951	24.1	501	10	173	9,189	861
Mountain.....	15	1,963	27.2	325	3	98	6,205	442
Montana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	5	639	31.3	112	2	38	1,897	160
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	549	29.3	108	...	30	2,108	106
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	56	11,088	24.2	1,629	34	542	30,885	2,434
Washington.....	7	2,127	19.6	276	3	80	5,885	393
Oregon.....	5	1,526	23.3	234	1	65	4,330	332
California.....	44	7,435	25.8	1,119	30	397	20,670	1,709

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ELECTRICAL MERCHANDISE WHOLESALERS (GENERAL LINE)								
United States, total.....	540	1,521,874	19.2	72,550	73	26,305	1,790,540	180,133
New England.....	39	69,760	10.0	4,090	5	1,274	76,352	9,974
Maine.....	5	8,625	4.8	240	...	70	4,621	1,309
New Hampshire.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	15	33,309	12.6	2,469	2	805	46,021	5,310
Rhode Island.....	4	6,698	8.6	362	...	102	6,481	917
Connecticut.....	11	14,970	9.4	811	4	232	15,382	1,821
Middle Atlantic.....	92	328,415	11.7	21,207	2	5,705	397,337	34,566
New York.....	50	204,834	11.1	12,798	1	3,346	245,482	21,263
New Jersey.....	11	26,111	11.3	1,792	...	549	34,140	3,006
Pennsylvania.....	31	97,470	10.6	6,617	1	1,810	117,715	10,297
East North Central.....	102	289,648	10.8	19,422	4	5,404	374,553	33,592
Ohio.....	37	94,149	10.9	7,132	1	2,028	138,914	11,401
Indiana.....	16	35,456	8.4	1,758	...	603	32,621	4,107
Illinois.....	19	76,748	11.3	5,279	4	1,362	98,933	7,988
Michigan.....	20	52,641	11.5	3,625	...	1,700	71,884	6,810
Wisconsin.....	10	25,654	11.2	1,628	2	551	32,231	3,286
West North Central.....	61	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	9	34,650	8.5	1,640	...	423	37,335	3,993
Iowa.....	20	37,294	10.1	1,946	...	521	33,028	5,524
Missouri.....	15	58,264	11.0	3,771	...	1,040	73,377	5,858
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	3	6,121	9.1	260	...	79	5,453	812
Nebraska.....	7	24,085	9.6	1,314	...	490	25,804	2,426
Kansas.....	5	9,421	6.5	367	...	139	7,352	973
South Atlantic.....	87	200,598	9.5	11,632	1	3,438	231,195	22,673
Delaware.....	4	6,593	11.3	451	...	140	8,583	1,150
Maryland.....	7	19,979	12.3	1,495	...	477	27,872	2,324
District of Columbia.....	4	16,208	10.1	1,352	...	307	19,415	2,318
Virginia.....	10	22,146	9.6	1,265	...	375	26,650	2,927
West Virginia.....	9	18,030	11.0	1,425	...	385	23,916	1,754
North Carolina.....	18	44,573	7.1	1,771	1	572	34,534	4,068
South Carolina.....	7	15,975	6.3	636	...	137	11,778	1,202
Georgia.....	13	28,353	11.0	1,930	...	553	36,598	3,426
Florida.....	15	28,741	9.5	1,658	...	492	31,849	3,504
East South Central.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	8	15,991	12.6	1,072	5	320	17,173	2,363
Tennessee.....	15	47,464	7.1	2,048	2	648	34,816	5,177
Alabama.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	3	4,542	5.8	149	...	44	2,850	715
West South Central.....	53	131,136	9.6	7,576	4	2,254	169,942	16,615
Arkansas.....	3	4,131	7.1	168	...	56	3,138	439
Louisiana.....	9	34,756	11.8	2,416	...	776	58,177	5,311
Oklahoma.....	8	18,310	8.4	873	1	267	17,128	2,227
Texas.....	33	73,935	8.9	4,119	3	1,155	81,499	8,658
Mountain.....	22	50,206	9.8	2,669	2	792	50,311	6,270
Montana.....	5	8,750	8.5	421	...	125	8,247	1,188
Idaho.....	3	6,257	9.1	287	...	84	5,411	954
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	3	3,074	10.2	177	...	61	4,302	445
Arizona.....	4	10,134	9.0	475	...	139	8,171	1,231
Utah.....	4	13,552	11.7	862	2	342	15,565	1,523
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	55	198,361	11.0	12,711	2	3,523	266,364	27,460
Washington.....	12	36,494	16.5	2,397	1	598	44,431	5,314
Oregon.....	9	30,472	9.7	1,834	...	512	39,143	4,364
California.....	34	131,395	11.5	8,591	1	2,407	182,791	17,762
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS								
United States, total.....	2,385	864,672	16.2	31,426	1,511	24,151	1,511,350	108,855
New England.....	163	39,765	18.5	4,274	73	1,279	75,267	5,847
Maine.....	5	1,242	32.1	214	...	58	3,782	246
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	98	22,208	18.8	2,395	31	732	42,742	3,127
Rhode Island.....	16	3,339	22.2	412	15	170	2,940	636
Connecticut.....	39	11,248	16.1	1,244	26	285	17,212	1,613
Middle Atlantic.....	215	252,794	15.7	22,127	574	6,301	417,899	27,385
New York.....	519	154,697	15.1	13,333	359	3,639	251,323	15,697
New Jersey.....	109	34,350	17.9	3,303	65	850	60,910	3,690
Pennsylvania.....	187	63,747	15.4	5,491	150	1,842	105,666	8,599
East North Central.....	464	225,587	17.5	23,245	235	6,357	420,735	29,330
Ohio.....	127	51,479	19.7	5,922	44	1,683	104,557	6,808
Indiana.....	41	15,950	21.2	1,852	12	539	33,301	2,082
Illinois.....	165	99,910	16.8	4,442	98	2,397	164,046	12,781
Michigan.....	87	43,220	17.3	4,428	60	1,218	84,960	5,624
Wisconsin.....	44	17,029	17.1	1,803	21	520	34,171	2,335
West North Central.....	156	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	33	21,455	15.6	1,907	12	554	35,813	2,834
Iowa.....	23	8,587	15.7	717	19	210	13,107	925
Missouri.....	60	26,048	14.9	2,350	36	642	40,492	2,897
North Dakota.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	4	3,382	8.4	167	...	52	3,348	195
Nebraska.....	15	3,748	20.9	435	17	153	4,287	476
Kansas.....	17	5,495	12.3	353	7	134	7,208	760

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
ELECTRICAL WIRING SUPPLIES, EQUIPMENT DISTRIBUTORS—Continued								
South Atlantic.....	199	72,743	15.5	6,752	82	1,968	119,897	9,588
Delaware.....	5	1,539	14.4	127	6	45	2,490	182
Maryland.....	32	11,148	14.8	991	12	341	18,596	1,709
District of Columbia.....	13	4,552	18.4	563	4	155	10,115	710
Virginia.....	26	9,796	15.9	989	13	261	17,041	1,590
West Virginia.....	11	1,759	16.8	146	1	55	3,033	447
North Carolina.....	31	12,442	16.5	1,373	13	382	25,165	1,418
South Carolina.....	13	2,846	16.4	317	3	106	5,885	374
Georgia.....	25	13,173	13.9	893	8	258	16,489	1,464
Florida.....	43	15,488	15.1	1,353	22	365	21,083	1,694
East South Central.....	85	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	20	3,425	16.5	307	21	105	5,269	579
Tennessee.....	34	13,439	17.4	1,503	19	450	27,274	1,659
Alabama.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	9	5,243	17.8	604	5	186	11,122	709
West South Central.....	147	63,737	13.7	4,678	114	1,523	91,615	8,377
Arkansas.....	7	3,654	15.6	320	4	106	5,485	455
Louisiana.....	21	12,006	13.9	1,004	6	303	21,722	1,232
Oklahoma.....	21	9,675	11.6	656	18	215	11,420	1,171
Texas.....	98	38,402	14.0	2,698	86	899	52,988	5,519
Mountain.....	52	13,684	15.9	1,289	39	376	26,146	1,812
Montana.....	3	2,655	11.3	170	2	50	3,413	496
Idaho.....	8	972	17.6	102	2	25	1,588	148
Wyoming.....	.....	.....	.....	.....	.....	.....	.....	.....
Colorado.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	.....	.....	.....	.....	.....	.....	.....	.....
Arizona.....	12	2,498	16.6	271	11	85	6,922	286
Utah.....	11	1,368	35.4	273	8	93	6,806	257
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	304	95,489	17.4	10,046	236	2,655	193,401	13,416
Washington.....	49	20,158	16.9	2,198	31	568	40,455	3,016
Oregon.....	24	10,310	17.5	1,118	18	291	23,518	1,687
California.....	231	65,021	17.6	6,730	187	1,796	129,428	8,713
HARDWARE WHOLESALERS (GENERAL LINE)								
United States, total.....	673	1,698,107	15.0	170,678	140	49,104	3,098,716	309,172
New England.....	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	8	12,556	15.8	1,218	.....	431	20,533	3,147
New Hampshire.....	3	2,332	21.6	313	.....	139	5,439	545
Vermont.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	16	22,167	19.8	3,069	1	857	53,212	3,761
Rhode Island.....	6	4,911	17.0	568	1	198	9,148	1,278
Connecticut.....	7	6,953	15.9	686	2	162	11,364	1,058
Middle Atlantic.....	142	222,682	17.4	24,974	48	7,258	444,881	34,681
New York.....	83	125,800	17.9	14,618	29	3,864	248,304	18,089
New Jersey.....	12	10,022	19.5	1,365	6	381	21,831	1,755
Pennsylvania.....	47	86,860	16.4	8,991	13	3,013	174,746	14,837
East North Central.....	108	307,903	14.9	32,816	10	9,043	589,716	54,559
Ohio.....	25	102,796	13.8	11,154	7	2,869	196,948	17,853
Indiana.....	14	37,125	15.7	4,148	.....	1,248	79,403	7,584
Illinois.....	28	59,964	14.9	5,926	1	1,656	108,321	10,679
Michigan.....	27	64,534	17.1	7,570	2	2,087	128,960	10,803
Wisconsin.....	14	43,484	13.5	4,018	.....	1,183	76,084	7,640
West North Central.....	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	13	107,519	14.4	9,345	.....	2,786	178,643	14,603
Iowa.....	11	24,520	14.8	2,423	2	804	42,387	4,874
Missouri.....	11	79,519	14.8	8,707	.....	2,625	164,820	14,354
North Dakota.....	.....	.....	.....	.....	.....	.....	.....	.....
South Dakota.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	3	11,137	12.1	922	.....	382	17,244	2,001
Kansas.....	5	13,903	11.9	1,151	2	229	14,657	2,966
South Atlantic.....	100	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	11,020	15.4	1,150	5	330	17,972	2,069
Maryland.....	4	10,565	19.6	1,520	.....	421	28,016	1,998
District of Columbia.....	19	28,548	14.0	2,847	2	711	46,373	6,646
Virginia.....	20	42,475	14.1	3,850	.....	1,027	74,568	7,635
West Virginia.....	13	30,921	13.0	2,669	.....	704	47,081	4,574
North Carolina.....	13	21,890	10.2	1,573	.....	466	26,568	3,171
South Carolina.....	14	24,290	14.5	2,443	4	650	42,969	4,945
Florida.....	7	15,157	13.8	1,317	.....	437	25,154	2,750
East South Central.....	53	212,079	14.1	20,292	19	6,138	363,099	38,107
Kentucky.....	11	74,819	16.7	8,013	13	2,464	137,516	13,277
Tennessee.....	17	67,186	12.7	6,028	.....	1,753	108,282	12,207
Alabama.....	16	61,219	12.4	5,435	6	1,682	103,470	11,101
Mississippi.....	9	8,855	14.8	816	.....	239	13,831	1,522
West South Central.....	59	169,842	13.2	14,737	8	4,312	262,650	29,460
Arkansas.....	6	16,164	12.6	1,440	.....	427	26,752	3,271
Louisiana.....	13	46,363	13.2	3,968	1	1,142	68,338	7,610
Oklahoma.....	5	6,883	15.0	684	.....	207	12,056	1,399
Texas.....	35	100,432	13.1	8,645	7	2,536	155,504	17,180
Mountain.....	35	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	7	12,491	12.0	923	.....	315	16,470	2,589
Idaho.....	6	9,876	13.6	855	.....	222	18,078	1,924
Wyoming.....	.....	.....	.....	.....	.....	.....	.....	.....
Colorado.....	8	13,168	16.2	1,251	2	399	29,334	2,676
New Mexico.....	3	3,713	13.1	323	.....	106	5,610	1,164
Arizona.....	4	7,781	15.2	739	.....	285	14,576	1,407
Utah.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	86	232,814	16.1	24,167	32	6,603	450,052	53,504
Washington.....	23	51,758	15.1	5,288	7	1,503	99,820	11,352
Oregon.....	14	32,982	16.1	3,157	3	967	61,224	6,923
California.....	49	148,074	16.4	15,722	22	4,133	289,008	35,229

See footnotes at end of table.

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HARDWARE WHOLESALERS (SPECIALTY LINE)								
United States, total.....	1,480	315,890	18.8	33,174	1,119	10,255	620,952	57,019
New England.....	94	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	4	1,174	20.0	138	1	57	2,876	348
New Hampshire.....	3	391	17.9	46	1	22	993	53
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	59	13,881	22.4	1,625	24	614	30,434	2,476
Rhode Island.....	8	1,612	17.0	138	6	56	2,792	203
Connecticut.....	19	2,266	20.9	241	14	37	4,579	443
Middle Atlantic.....	618	104,135	19.0	11,049	487	3,257	202,555	15,779
New York.....	452	77,130	19.5	8,345	344	2,332	152,237	11,179
New Jersey.....	81	11,773	19.0	1,308	62	401	24,195	2,046
Pennsylvania.....	85	15,232	16.3	1,396	81	524	26,123	2,554
East North Central.....	236	46,797	20.4	5,522	190	1,481	100,287	7,996
Ohio.....	58	10,308	22.5	1,369	37	391	24,524	1,780
Indiana.....	17	2,530	21.1	266	11	84	5,020	573
Illinois.....	99	18,141	19.0	1,795	87	552	35,452	2,854
Michigan.....	48	11,610	22.1	1,690	53	347	28,051	1,878
Wisconsin.....	14	4,208	16.0	402	2	112	7,240	911
West North Central.....	81	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	19	4,198	21.9	520	10	193	10,273	779
Iowa.....	8	2,576	16.3	229	7	75	4,350	492
Missouri.....	38	7,715	17.8	707	29	256	13,761	1,924
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	4	1,950	19.9	191	1	69	2,861	395
Kansas.....	10	5,534	14.2	541	3	153	9,652	1,270
South Atlantic.....	117	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	19	3,989	17.3	389	12	124	7,029	927
District of Columbia.....	7	728	20.2	77	5	28	1,784	195
Virginia.....	13	4,651	18.1	490	3	158	9,021	1,004
West Virginia.....	13	4,396	16.5	424	3	128	7,276	804
North Carolina.....	13	4,388	13.6	394	7	126	7,233	633
South Carolina.....	9	4,491	12.7	354	4	86	7,058	513
Georgia.....	22	8,524	15.4	800	12	277	12,954	1,897
Florida.....	19	6,599	21.5	685	9	305	13,735	1,291
East South Central.....	40	11,665	20.0	1,273	22	430	25,103	3,157
Kentucky.....	11	2,277	20.6	287	8	98	6,370	559
Tennessee.....	10	3,167	20.7	339	5	107	6,584	491
Alabama.....	9	2,040	17.6	235	6	87	4,471	493
Mississippi.....	10	4,181	20.2	412	3	138	7,678	1,614
West South Central.....	84	31,506	17.2	3,084	65	1,032	61,514	6,375
Arkansas.....	7	2,707	17.8	292	5	105	6,794	531
Louisiana.....	11	2,625	14.6	207	6	70	3,604	495
Oklahoma.....	6	3,004	15.2	314	2	98	6,449	1,002
Texas.....	60	23,170	17.7	2,271	46	759	44,667	4,344
Mountain.....	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	7	1,961	15.3	177	2	53	3,537	344
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	9	1,509	20.4	152	1	65	3,740	268
New Mexico.....	3	408	15.7	27	5	10	592	106
Arizona.....	5	2,296	9.8	98	3	32	1,766	430
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	181	33,976	19.5	3,559	183	1,011	68,493	6,391
Washington.....	30	4,040	21.9	467	31	135	8,715	1,025
Oregon.....	19	3,036	18.3	268	15	84	5,121	640
California.....	132	26,900	19.3	2,824	137	792	54,657	4,726
HEATING EQUIPMENT WHOLESALERS								
United States, total.....	558	175,269	17.7	16,253	269	4,467	311,503	21,985
New England.....	46	12,465	26.2	1,385	10	398	23,392	1,558
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	6,433	19.8	465	3	275	16,366	1,178
Rhode Island.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	16	3,581	19.8	354	5	97	5,738	358
Middle Atlantic.....	147	47,578	19.0	4,556	81	1,193	81,099	6,179
New York.....	92	27,475	18.6	2,489	48	614	43,865	3,494
New Jersey.....	31	6,949	24.7	888	17	232	15,701	871
Pennsylvania.....	24	13,154	17.7	1,179	16	347	21,533	1,814
East North Central.....	137	31,503	20.4	3,500	57	983	73,121	3,886
Ohio.....	47	13,256	17.6	1,263	20	345	24,568	1,708
Indiana.....	13	1,224	22.1	145	8	50	2,706	189
Illinois.....	32	2,522	19.4	882	14	269	19,008	787
Michigan.....	29	5,754	25.9	799	12	207	18,022	823
Wisconsin.....	16	2,747	24.4	413	3	112	8,817	379
West North Central.....	61	19,323	15.0	1,567	25	455	28,922	1,983
Minnesota.....	12	4,349	18.9	234	6	84	4,119	161
Iowa.....	7	1,626	15.0	112	1	38	2,561	259
Missouri.....	27	6,017	15.7	498	12	150	10,216	778
South Dakota.....	4	2,995	10.3	139	1	47	2,948	158
Nebraska.....	5	1,435	14.1	117	2	27	2,177	177
Kansas.....	6	4,901	15.5	467	3	109	6,901	450

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HEATING EQUIPMENT WHOLESALERS—Continued								
South Atlantic.....	46	11,918	16.0	976	19	340	22,309	1,127
Maryland.....	13	1,728	18.4	174	4	64	4,016	217
District of Columbia.....	7	1,611	21.7	207	3	58	4,040	124
Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	4	4,300	12.6	220	4	68	4,505	391
South Carolina.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	5	1,973	14.3	174	1	27	3,235	138
Florida.....	6	1,580	16.0	123	4	91	4,644	150
East South Central.....	13	3,208	24.5	428	16	136	7,994	527
Kentucky.....	3	1,720	24.9	290	1	78	5,164	287
Tennessee.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama.....	5	678	25.2	93	7	39	2,010	85
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	28	18,346	13.8	1,217	10	329	22,035	2,102
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	7	2,367	27.3	346	1	104	6,472	456
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	14	12,309	10.6	551	7	147	9,941	1,250
Mountain.....	24	8,357	12.9	603	9	175	10,860	1,168
Montana.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	13	4,803	12.9	333	3	113	6,702	756
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	5	1,555	15.6	119	3	33	2,322	152
Pacific.....	56	22,431	16.9	2,019	33	458	41,771	3,455
Washington.....	11	1,532	34.2	298	7	70	5,104	430
Oregon.....	9	1,556	12.8	103	5	32	2,432	235
California.....	36	19,343	15.9	1,018	21	356	34,235	2,790
HEATING-PLUMBING EQUIPMENT WHOLESALERS (GENERAL LINE)								
United States, total.....	1,963	1,215,932	13.9	99,354	896	27,208	1,808,967	174,468
New England.....	211	103,626	15.2	9,371	59	2,615	162,157	15,864
Maine.....	12	10,936	12.4	860	3	244	14,836	1,475
New Hampshire.....	12	5,522	17.2	533	2	155	9,754	791
Vermont.....	6	4,442	15.5	427	1	114	7,510	859
Massachusetts.....	104	50,501	15.1	4,501	29	1,254	79,321	7,701
Rhode Island.....	21	9,305	19.1	1,039	3	361	17,344	1,506
Connecticut.....	56	22,920	14.6	2,011	22	487	33,392	3,532
Middle Atlantic.....	717	367,592	13.6	28,806	359	7,789	525,967	49,771
New York.....	383	201,880	13.8	15,660	180	4,133	285,940	27,302
New Jersey.....	149	60,585	13.7	4,651	62	1,232	82,020	8,829
Pennsylvania.....	185	105,127	13.4	8,495	117	2,424	158,007	13,740
East North Central.....	325	191,522	15.4	18,084	177	4,664	327,870	27,094
Ohio.....	85	42,968	14.9	4,058	49	1,106	72,776	5,943
Indiana.....	27	22,452	15.4	2,160	21	610	38,743	3,145
Illinois.....	108	58,214	15.7	5,368	66	1,324	95,475	8,053
Michigan.....	73	44,785	15.5	4,238	37	1,057	77,041	6,625
Wisconsin.....	32	23,103	15.4	2,260	4	567	43,835	3,328
West North Central.....	125	102,153	14.7	8,687	47	2,352	169,094	15,370
Minnesota.....	27	21,637	15.9	1,857	16	476	36,837	3,293
Iowa.....	24	21,461	14.8	1,981	5	502	40,428	3,346
Missouri.....	45	36,741	15.1	3,256	15	891	57,686	5,513
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	14	12,401	13.3	976	5	274	18,490	1,889
Kansas.....	10	6,779	11.2	501	4	147	11,832	979
South Atlantic.....	207	180,339	11.9	12,774	72	3,826	321,177	23,791
Delaware.....	6	2,571	12.9	146	4	63	2,434	359
Maryland.....	37	23,143	14.2	2,094	17	549	33,752	3,759
District of Columbia.....	11	26,533	10.5	1,761	4	473	30,268	3,151
Virginia.....	33	34,364	10.8	2,220	7	703	38,942	3,832
West Virginia.....	8	3,669	21.2	411	2	121	8,366	711
North Carolina.....	39	31,238	12.0	2,054	10	649	37,348	3,927
South Carolina.....	11	10,070	10.6	567	3	180	9,180	1,080
Georgia.....	23	20,271	11.4	1,212	13	446	23,152	2,477
Florida.....	39	28,540	12.2	2,309	12	653	37,735	4,495
East South Central.....	58	46,687	13.0	3,225	27	1,011	60,164	5,833
Kentucky.....	17	10,714	14.7	796	9	234	15,152	1,394
Tennessee.....	18	16,642	12.0	1,202	6	376	20,711	2,036
Alabama.....	13	11,978	12.2	799	8	259	15,970	1,647
Mississippi.....	10	7,353	13.7	428	4	142	8,331	756
West South Central.....	118	76,035	14.2	6,218	46	1,741	114,900	11,914
Arkansas.....	11	5,511	14.6	443	5	126	8,366	827
Louisiana.....	13	9,219	15.9	932	3	220	15,551	1,024
Oklahoma.....	18	15,396	15.7	1,499	6	348	28,715	2,648
Texas.....	76	45,909	13.4	3,344	32	1,047	62,268	7,415
Mountain.....	52	26,882	14.4	2,042	29	595	39,113	4,147
Montana.....	7	2,579	14.1	172	1	63	3,634	447
Idaho.....	3	1,540	9.1	78	1	26	1,664	293
Wyoming.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	10	6,417	13.9	483	7	151	8,376	996
New Mexico.....	8	3,235	12.2	140	3	51	3,666	472
Arizona.....	6	3,540	17.4	214	3	55	3,994	352
Utah.....	17	8,040	16.2	815	9	222	15,868	1,295
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	150	121,096	13.4	11,147	80	2,615	188,525	20,624
Washington.....	34	18,974	12.9	1,578	11	466	28,844	3,373
Oregon.....	12	10,300	12.2	1,322	14	266	21,128	2,437
California.....	110	91,822	13.8	7,247	55	1,883	138,553	14,904

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
HOSIERY, UNDERWEAR WHOLESALERS								
United States, total.....	702	208,443	10.8	11,271	618	3,268	217,433	17,399
New England.....	19	4,363	11.9	201	18	61	2,901	459
Massachusetts.....	11	3,269	11.2	144	14	37	1,760	231
Rhode Island.....	3	684	11.5	34	1	13	579	161
Connecticut.....	5	410	17.6	23	3	11	562	67
Middle Atlantic.....	480	162,256	10.2	8,231	423	2,337	156,529	12,242
New York.....	363	124,488	10.2	6,305	317	1,526	117,975	9,200
New Jersey.....	11	1,493	13.2	85	5	53	1,606	240
Pennsylvania.....	106	36,275	15.1	1,751	113	758	36,948	2,802
East North Central.....	78	19,095	15.1	1,538	62	422	31,827	2,067
Ohio.....	11	2,428	13.4	145	12	31	3,200	322
Indiana.....	5	470	11.1	17	6	13	392	86
Illinois.....	53	14,973	15.5	1,291	39	348	26,763	1,495
Michigan.....	6	594	16.3	28	5	12	499	67
Wisconsin.....	3	630	15.9	57	....	18	1,033	97
West North Central.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	6	1,886	11.3	86	8	24	2,114	249
Missouri.....	13	3,362	11.0	208	12	62	4,120	293
Nebraska.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic.....	42	5,974	13.7	386	37	140	7,355	640
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	14	2,314	11.1	115	17	38	2,042	266
District of Columbia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	12	2,397	15.5	188	11	58	3,587	243
North Carolina.....	3	652	6.3	17	4	11	296	44
South Carolina.....	3	85	29.4	7	2	5	143	6
Georgia.....	3	353	15.0	19	4	12	575	51
Florida.....	6							
East South Central.....	20	2,624	11.5	145	17	72	2,817	392
Kentucky.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	12	1,450	12.6	98	10	49	1,910	250
Alabama.....	5	583	10.1	17	5	11	356	73
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	14	3,646	11.9	181	18	60	3,777	467
Arkansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	4	1,120	10.5	66	7	22	1,251	65
Oklahoma.....	7	2,206	12.9	105	10	33	2,300	354
Texas.....	2							
Mountain.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	26	4,635	11.0	236	21	75	4,747	532
LAUNDRY SUPPLY HOUSES								
United States, total.....	388	114,022	21.2	12,476	234	3,375	225,889	14,115
New England.....	20	5,134	20.9	547	14	172	10,321	502
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	....	....	....	....	....	....	....	....
Massachusetts.....	11	4,380	20.7	445	11	151	8,623	440
Rhode Island.....	....	....	....	....	....	....	....	....
Connecticut.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	91	27,543	21.9	3,268	51	801	56,280	3,031
New York.....	62	16,700	22.1	2,001	40	479	35,782	1,740
New Jersey.....	13	2,990	28.2	443	4	121	7,361	445
Pennsylvania.....	16	7,858	18.9	824	7	201	13,137	846
East North Central.....	67	21,707	21.7	2,452	27	633	41,820	2,416
Ohio.....	25	7,538	21.4	880	7	218	14,631	891
Indiana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Illinois.....	20	8,455	22.5	971	8	251	19,019	914
Michigan.....	14	4,387	21.1	512	3	134	3,481	499
Wisconsin.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central.....	31	7,632	21.6	836	15	272	14,336	838
Minnesota.....	6	1,905	25.8	233	1	65	3,610	148
Iowa.....	....	....	....	....	....	....	....	....
Missouri.....	27	3,811	20.3	395	10	140	7,471	468
North Dakota.....	....	....	....	....	....	....	....	....
South Dakota.....	....	....	....	....	....	....	....	....
Nebraska.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic.....	56	19,561	20.3	1,320	28	564	33,764	2,602
Delaware.....	....	....	....	....	....	....	....	....
Maryland.....	5	1,847	18.5	139	5	55	2,044	320
District of Columbia.....	4	2,151	23.2	282	1	67	5,023	325
Virginia.....	5	1,932	25.5	263	2	34	4,469	186
West Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	13	5,311	19.1	502	4	131	8,742	652
South Carolina.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	4	5,341	19.2	457	2	141	8,653	709
Florida.....	4	1,280	22.1	153	4	37	2,582	230
East South Central.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	4	773	20.3	52	3	15	1,105	110
Tennessee.....	9	3,835	20.6	443	3	110	4,643	592
Alabama.....	5	1,442	22.6	170	3	45	3,321	271
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
LAUNDRY SUPPLY HOUSES—Continued								
West South Central.....	38	11,817	19.8	1,137	29	340	20,725	1,461
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	7	2,893	16.3	271	7	74	5,340	324
Oklahoma.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	22	7,418	21.6	745	13	226	12,829	942
Mountain.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	5	1,202	25.1	154	4	44	2,285	177
Colorado.....	5	1,202	25.1	154	4	44	2,285	177
New Mexico.....	6	1,361	20.0	112	5	42	2,671	206
Arizona.....	6	1,361	20.0	112	5	42	2,671	206
Utah.....	6	1,361	20.0	112	5	42	2,671	206
Nevada.....	6	1,361	20.0	112	5	42	2,671	206
Pacific.....	54	11,609	21.7	1,382	50	331	26,140	1,874
Washington.....	7	1,052	19.1	93	2	22	1,818	114
Oregon.....	3	1,375	24.2	153	...	38	2,783	249
California.....	44	9,182	21.7	1,136	48	271	21,539	1,511
LEATHER, SHOE FINDINGS JOBBERS								
United States, total.....	1,307	334,044	11.8	19,592	1,077	5,347	339,900	47,734
New England.....	242	142,380	7.7	5,486	143	1,285	90,956	17,830
Maine.....	6	422	16.6	40	1	17	814	209
New Hampshire.....	3	184	19.0	14	2	7	285	26
Vermont.....	3	...	...	...	...	...	...	...
Massachusetts.....	213	139,743	7.4	5,166	127	1,155	84,796	17,316
Rhode Island.....	6	1,019	28.4	159	2	73	3,123	115
Connecticut.....	14	1,012	19.1	107	11	33	1,938	164
Middle Atlantic.....	591	106,489	13.1	6,523	469	1,661	112,351	15,036
New York.....	470	92,168	13.1	5,671	335	1,353	96,821	12,666
New Jersey.....	42	5,014	9.9	259	37	83	4,453	629
Pennsylvania.....	79	9,307	15.0	593	97	225	11,057	1,741
East North Central.....	171	36,186	14.6	2,747	170	808	47,555	5,102
Ohio.....	40	6,292	23.9	749	40	234	12,773	1,345
Indiana.....	11	1,772	14.0	130	15	55	2,470	410
Illinois.....	71	18,914	10.9	1,084	73	327	20,670	2,052
Michigan.....	18	1,983	20.4	229	14	68	4,321	416
Wisconsin.....	31	7,225	14.9	555	28	124	7,321	879
West North Central.....	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	11	1,161	20.7	126	9	48	2,230	258
Iowa.....	10	859	20.8	65	11	27	1,149	180
Missouri.....	28	7,570	16.0	763	17	199	12,809	1,041
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	6	988	22.4	101	7	42	1,923	261
Kansas.....	6	899	17.4	78	14	30	1,336	292
South Atlantic.....	80	9,520	18.2	813	79	274	15,486	1,845
Delaware.....	3	154	10.4	5	2	2	100	34
Maryland.....	14	1,364	18.4	108	13	37	1,945	247
District of Columbia.....	6	865	19.2	113	10	29	1,965	133
Virginia.....	9	1,357	15.5	111	9	40	2,212	274
West Virginia.....	6	1,326	15.7	58	10	21	976	309
North Carolina.....	12	1,704	20.5	200	6	61	3,681	245
South Carolina.....	6	539	20.6	42	6	13	831	69
Georgia.....	9	857	16.4	63	12	26	1,144	188
Florida.....	15	1,354	20.5	113	11	45	2,632	346
East South Central.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	3	212	15.6	14	4	7	249	60
Tennessee.....	10	2,373	22.2	305	6	92	5,449	427
Alabama.....	5	741	15.1	41	8	20	970	103
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	44	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	6	1,195	21.5	133	3	41	2,026	223
Oklahoma.....	9	1,277	19.6	118	9	55	2,395	261
Texas.....	27	4,665	19.5	502	23	185	9,510	1,077
Mountain.....	16	2,791	23.7	323	11	114	5,629	626
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	4	570	25.8	66	3	27	1,365	130
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	5	1,314	19.3	169	5	55	2,561	317
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	80	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	14	1,884	23.8	237	12	72	4,736	664
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	64	10,791	18.2	957	79	320	19,153	2,062
OIL WELL SUPPLY HOUSES								
United States, total.....	1,027	718,051	9.2	30,798	272	9,099	630,114	102,217
New England.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	...	...	...	...	...	...	...	...
Rhode Island.....	...	...	...	...	...	...	...	...
Connecticut.....	...	...	...	...	...	...	...	...
Middle Atlantic.....	45	35,424	9.3	1,857	14	531	34,692	4,632
New York.....	18	23,308	7.3	816	4	193	15,068	2,301
New Jersey.....	...	...	...	...	...	...	...	...
Pennsylvania.....	27	12,116	13.1	1,041	10	338	19,624	2,331

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
OIL WELL SUPPLY HOUSES—Continued								
East North Central.....	92	47,604	8.0	1,895	16	593	37,788	5,970
Ohio.....	17	6,973	12.3	423	2	124	8,511	870
Indiana.....	10	3,567	10.1	181	6	56	3,720	527
Illinois.....	45	27,801	6.1	849	4	267	16,817	3,617
Michigan.....	20	9,263	9.7	442	4	146	8,740	956
Wisconsin.....	...	...	...	...	...	...	...	...
West North Central.....	66	39,353	9.2	1,658	18	493	32,705	5,335
Minnesota.....	...	...	...	...	...	...	...	...
Iowa.....	...	...	...	...	...	...	...	...
Missouri.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	...	...	...	...	...	...	...	...
Kansas.....	62	36,359	7.5	1,162	17	364	23,139	4,946
South Atlantic.....	19	5,450	15.0	464	1	145	8,789	905
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	...	...	...	...	...	...	...	...
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia.....	14	4,847	12.8	340	1	100	6,188	804
North Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Carolina.....	...	...	...	...	...	...	...	...
Georgia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	...	...	...	...	...	...	...	...
East South Central.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	13	3,733	8.8	128	5	64	2,540	531
Tennessee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	21	9,198	8.1	294	...	97	6,521	2,039
West South Central.....	572	444,688	9.0	18,038	144	5,361	364,914	62,638
Arkansas.....	19	7,549	8.2	230	6	88	5,334	1,231
Louisiana.....	80	65,957	10.4	3,174	18	1,052	65,741	9,205
Oklahoma.....	129	93,362	9.4	3,932	41	1,095	74,017	12,801
Texas.....	344	277,820	8.6	10,702	79	3,126	219,772	39,401
Mountain.....	57	45,711	6.8	1,202	19	364	26,616	7,290
Montana.....	6	2,483	4.9	50	2	15	958	397
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	19	22,632	5.8	515	6	152	12,932	3,606
Colorado.....	10	6,722	6.6	165	5	48	3,083	1,146
New Mexico.....	22	13,874	9.0	472	6	149	9,643	2,141
Arizona.....	...	...	...	...	...	...	...	...
Utah.....	...	...	...	...	...	...	...	...
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	139	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	137	85,632	11.9	5,092	54	1,404	112,390	12,689
OPTICAL GOODS WHOLESALERS¹								
United States, total.....	1,051	148,142	35.2	33,383	398	12,997	636,360	26,894
New England.....	62	8,126	31.2	1,622	15	706	30,357	1,232
Maine.....	7	465	39.4	118	1	53	2,535	46
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	36	5,090	28.4	907	12	387	16,606	905
Rhode Island.....	5	943	34.0	228	1	90	4,493	97
Connecticut.....	10	1,198	36.8	274	1	130	5,100	136
Middle Atlantic.....	233	35,684	30.5	7,033	128	2,593	131,911	6,067
New York.....	144	23,268	30.4	4,545	84	1,551	85,494	4,249
New Jersey.....	17	1,407	32.6	279	10	135	5,687	207
Pennsylvania.....	72	11,009	30.6	2,209	34	907	40,730	1,611
East North Central.....	236	33,126	38.4	8,527	93	3,157	164,597	5,832
Ohio.....	62	8,993	35.7	2,274	16	938	47,105	1,291
Indiana.....	22	2,535	33.2	581	3	235	11,429	337
Illinois.....	74	12,615	41.2	3,276	41	1,096	61,576	3,103
Michigan.....	52	5,179	36.5	1,248	25	466	23,747	620
Wisconsin.....	26	3,804	45.5	1,148	2	422	20,740	481
West North Central.....	131	18,239	39.6	4,645	43	1,881	88,552	3,045
Minnesota.....	22	4,211	39.2	1,005	3	431	19,590	531
Iowa.....	26	2,799	42.5	747	6	308	13,982	324
Missouri.....	38	6,231	38.5	1,632	12	579	30,839	1,677
North Dakota.....	6	885	40.4	199	1	90	3,716	92
South Dakota.....	7	652	43.7	175	...	82	3,303	75
Nebraska.....	15	1,859	43.1	517	2	204	9,823	179
Kansas.....	17	1,602	35.1	370	20	187	7,299	167
South Atlantic.....	102	13,567	36.3	3,944	21	1,222	59,556	2,841
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	9	1,726	29.4	338	4	153	6,120	294
District of Columbia.....	5	946	31.3	161	1	68	2,763	173
Virginia.....	16	2,168	32.6	422	4	208	9,181	416
West Virginia.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	25	2,551	38.0	585	3	237	10,984	419
South Carolina.....	7	851	37.6	185	...	90	3,936	88
Georgia.....	11	2,249	43.6	638	1	252	12,128	958
Florida.....	21	2,070	39.7	501	8	211	10,321	337
East South Central.....	45	6,322	31.1	1,260	12	538	24,844	976
Kentucky.....	6	878	28.1	174	3	83	3,386	108
Tennessee.....	20	3,104	33.3	668	2	278	13,309	592
Alabama.....	12	1,928	27.1	323	6	134	6,188	225
Mississippi.....	7	412	39.6	95	1	43	1,961	51

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8J. MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
OPTICAL GOODS WHOLESALERS ¹ --Continued								
West South Central.....	87	11,068	35.4	2,464	31	1,073	46,635	2,037
Arkansas.....	6	432	42.8	107	1	55	2,083	58
Louisiana.....	15	1,369	37.6	329	5	154	5,894	153
Oklahoma.....	13	1,565	37.1	370	5	162	6,882	176
Texas.....	53	7,702	34.3	1,658	20	702	31,776	1,650
Mountain.....	45	4,669	38.3	1,052	10	429	19,389	649
Montana.....	8	527	42.7	126	...	50	2,275	59
Idaho.....	4	225	45.3	63	...	23	1,145	24
Wyoming.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	14	2,058	38.9	459	6	196	8,297	232
New Mexico.....	3	283	41.7	73	...	30	1,342	33
Arizona.....	3	349	42.7	84	...	31	1,482	38
Utah.....	10	1,113	29.7	205	4	81	4,046	243
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	110	17,341	35.2	3,736	45	1,298	70,519	4,215
Washington.....	22	1,951	37.0	425	8	153	7,898	274
Oregon.....	14	2,320	30.6	432	3	162	7,708	473
California.....	74	13,070	35.7	2,879	34	983	54,913	3,468
PAINT WHOLESALERS (WITH GLASS, WALLPAPER)								
United States, total.....	516	108,041	23.9	15,000	260	4,741	275,999	19,765
New England.....	32	6,033	28.4	1,014	11	346	18,720	933
Maine.....	5	1,243	28.6	223	...	69	3,830	197
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	13	2,087	35.2	449	5	150	8,561	237
Rhode Island.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	11	2,373	22.2	293	4	105	5,389	414
Middle Atlantic.....	137	24,517	22.3	3,101	72	1,021	56,451	4,518
New York.....	63	13,597	21.3	1,639	33	537	30,882	2,284
New Jersey.....	28	4,362	20.5	510	9	179	9,472	700
Pennsylvania.....	46	6,558	25.5	952	30	305	16,097	1,534
East North Central.....	154	30,383	25.6	4,716	69	1,439	86,659	5,979
Ohio.....	37	7,615	26.0	1,093	17	318	20,704	1,511
Indiana.....	17	5,275	26.6	886	8	282	16,967	1,156
Illinois.....	61	8,667	24.7	1,187	31	409	23,057	1,721
Michigan.....	24	6,294	25.6	1,130	11	263	17,243	1,128
Wisconsin.....	15	2,532	26.1	420	2	167	8,688	463
West North Central.....	59	18,869	22.2	2,541	30	777	46,633	3,218
Minnesota.....	15	2,872	26.7	479	6	145	9,424	629
Iowa.....	12	4,172	20.8	640	5	201	10,199	640
Missouri.....	13	2,743	22.6	356	11	94	5,661	234
North Dakota.....	3	3,702	21.3	411	...	142	8,234	613
South Dakota.....	3	2,461	19.8	275	...	83	5,608	487
Nebraska.....	10	2,859	22.9	377	4	110	7,430	599
Kansas.....	3	60	23.3	3	4	2	77	16
South Atlantic.....	28	8,459	24.2	1,186	12	299	20,845	1,264
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	5	1,217	26.6	115	4	43	2,701	132
District of Columbia.....	3	1,490	24.4	274	...	70	4,349	330
Virginia.....	7	2,153	17.6	218	4	57	3,692	239
West Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	4	2,420	31.0	443	1	84	7,810	294
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	3	272	32.0	42	2	14	761	51
East South Central.....	18	2,965	26.2	351	4	131	6,435	489
Kentucky.....	5	364	26.9	54	3	24	1,148	99
Tennessee.....	5	1,028	30.0	171	...	61	3,407	224
Alabama.....	5	708	16.2	60	1	24	769	110
Mississippi.....	3	405	32.2	66	...	22	1,111	56
West South Central.....	30	8,253	21.1	969	17	389	19,760	1,816
Arkansas.....	...	...	...	...	...	...	...	...
Louisiana.....	6	1,513	21.8	188	2	56	3,227	325
Oklahoma.....	3	741	23.2	84	2	28	1,515	153
Texas.....	21	5,999	20.7	697	13	305	15,018	1,338
Mountain.....	14	2,999	28.9	427	9	153	9,043	673
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	5	1,474	29.4	183	...	63	3,550	356
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	6	1,028	28.9	151	7	56	2,978	193
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	44	5,963	22.1	635	36	186	11,453	875
Washington.....	5	419	26.0	57	5	14	1,063	79
Oregon.....	3	1,152	21.4	180	2	34	1,888	126
California.....	36	4,392	21.6	458	29	138	8,502	670
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES								
United States, total.....	835	194,807	22.4	24,273	638	7,075	456,614	32,117
New England.....	52	14,323	20.5	1,437	28	492	27,061	1,227
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	25	10,985	17.9	913	13	303	16,690	684
Rhode Island.....	7	1,304	22.2	168	2	62	3,343	227
Connecticut.....	15	1,565	33.3	264	11	78	4,935	235
Middle Atlantic.....	261	44,887	21.1	5,318	201	1,544	97,409	5,648
New York.....	125	31,381	21.2	4,089	111	1,128	75,629	3,597
New Jersey.....	35	5,400	21.2	579	40	172	9,212	893
Pennsylvania.....	51	6,106	20.6	650	50	244	12,568	1,158

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
RESTAURANT, HOTEL EQUIPMENT SUPPLY HOUSES—Con.								
East North Central.....	176	45,834	23.8	6,380	145	1,745	121,340	6,674
Ohio.....	44	7,475	21.7	844	34	233	14,779	1,433
Indiana.....	12	4,207	28.1	392	11	132	6,879	501
Illinois.....	62	22,197	24.6	3,565	48	464	70,482	2,704
Michigan.....	37	9,285	22.4	1,185	34	307	21,886	1,584
Wisconsin.....	21	2,670	21.4	344	13	104	7,314	452
West North Central.....	45	10,503	23.3	1,365	29	395	25,668	1,913
Minnesota.....	13	3,633	21.5	362	6	78	6,940	593
Iowa.....	8	1,589	21.6	210	9	83	4,125	428
Missouri.....	16	4,513	24.3	660	8	187	11,970	777
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	4	344	41.0	77	2	30	1,425	34
South Atlantic.....	83	18,909	22.1	2,276	61	684	43,818	3,234
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)
District of Columbia.....	8	2,203	20.2	239	7	60	5,056	215
Virginia.....	9	3,180	27.3	586	7	164	11,189	702
West Virginia.....	5	1,505	26.5	216	2	48	2,834	198
North Carolina.....	12	2,258	19.3	215	9	66	3,458	328
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	15	3,738	20.8	359	12	137	8,041	706
Florida.....	24	4,237	18.3	417	19	124	7,885	841
East South Central.....	21	4,172	26.3	569	11	174	10,938	866
Kentucky.....	6	888	23.0	93	3	25	1,366	148
Tennessee.....	9	1,497	31.7	226	4	75	4,717	358
Alabama.....	6	1,787	23.6	250	4	74	4,855	360
Mississippi.....	...	...	...	...	...	...	...	...
West South Central.....	56	13,410	21.4	1,554	44	493	30,349	2,646
Arkansas.....	6	773	28.3	97	2	43	1,939	126
Louisiana.....	7	2,638	19.4	341	4	87	7,935	615
Oklahoma.....	10	1,261	27.9	197	6	64	4,043	275
Texas.....	33	8,738	20.4	919	26	299	16,432	1,630
Mountain.....	30	5,415	22.4	695	23	209	12,445	1,085
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	3	309	17.5	23	3	9	384	78
Colorado.....	10	2,091	25.2	318	9	88	5,678	526
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	6	1,337	14.8	99	2	33	1,952	205
Utah.....	4	999	24.3	158	2	49	3,040	145
Nevada.....	4	248	26.6	24	4	0	495	53
Pacific.....	111	37,354	22.9	4,679	96	1,334	87,586	8,824
Washington.....	14	4,603	31.1	893	5	242	15,843	1,683
Oregon.....	6	3,562	27.1	522	2	153	9,435	919
California.....	91	29,189	21.1	3,264	89	939	62,308	6,222
SCHOOL SUPPLY HOUSES								
United States, total.....	252	65,601	19.8	7,337	167	2,468	147,536	9,589
New England.....	7	4,962	21.6	625	...	164	9,276	651
Maine.....	...	...	...	...	...	...	...	...
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	7	4,962	21.6	625	...	164	9,276	651
Rhode Island.....	...	...	...	...	...	...	...	...
Connecticut.....	...	...	...	...	...	...	...	...
Middle Atlantic.....	86	16,971	21.4	2,100	50	673	40,399	2,265
New York.....	69	13,065	20.3	1,471	48	458	28,455	1,589
New Jersey.....	8	2,626	27.4	457	4	160	9,413	467
Pennsylvania.....	9	1,280	20.6	152	...	55	2,531	209
East North Central.....	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Ohio.....	7	981	19.5	116	...	30	1,699	180
Indiana.....	8	1,016	21.6	132	...	36	2,474	175
Illinois.....	25	3,528	16.0	264	14	85	6,374	305
Michigan.....	7	1,872	18.2	240	5	66	4,526	272
Wisconsin.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central.....	22	7,599	19.9	873	11	380	16,467	1,263
Minnesota.....	...	...	...	...	...	...	...	...
Iowa.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri.....	7	2,342	30.3	236	3	73	4,388	338
North Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	3	1,195	25.1	176	4	103	3,018	292
Kansas.....	5	1,270	12.8	92	3	37	1,740	140
South Atlantic.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	4	1,135	17.3	140	...	27	2,006	103
District of Columbia.....	...	...	...	...	...	...	...	...
Virginia.....	3	2,162	16.1	247	1	51	5,127	113
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	5	1,300	17.1	86	3	30	1,829	160
South Carolina.....	3	426	16.2	26	4	7	500	17
Georgia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	4	455	16.7	43	2	17	844	57
East South Central.....	20	4,365	21.3	541	12	174	10,727	661
Kentucky.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	4	1,910	20.5	255	3	71	4,375	249
Alabama.....	10	832	16.8	41	5	33	1,167	164
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
SCHOOL SUPPLY HOUSES--Continued								
West South Central.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	...	...	...	...	...	...	...	...
Oklahoma.....	5	1,317	19.5	128	2	52	2,858	212
Texas.....	5	1,377	18.8	149	3	45	3,018	372
Mountain.....	15	7,238	19.3	896	8	261	17,600	1,312
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	6	2,902	21.8	450	2	119	9,186	509
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington.....	4	2,539	15.9	251	6	79	4,789	385
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	12	1,471	23.4	186	7	54	3,298	212
SHOE WHOLESALERS								
United States, total.....	645	250,294	13.4	17,195	524	4,233	296,073	30,300
New England.....	158	70,732	12.4	4,666	87	952	73,296	5,740
Maine.....	6	1,145	12.1	92	1	25	1,725	130
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	142	59,890	12.5	3,801	75	767	61,295	4,998
Rhode Island.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	6	799	12.9	53	9	8	984	90
Middle Atlantic.....	241	76,082	13.2	5,188	232	1,234	90,243	7,782
New York.....	152	50,406	14.0	3,660	117	790	61,384	5,258
New Jersey.....	5	1,513	12.4	95	3	33	1,688	142
Pennsylvania.....	84	24,163	11.6	1,433	112	411	27,171	2,382
East North Central.....	66	26,556	14.0	1,872	54	518	33,960	4,835
Ohio.....	18	7,464	17.1	672	21	199	12,603	1,602
Indiana.....	4	409	16.9	38	2	13	744	125
Illinois.....	29	11,252	13.2	800	21	198	14,128	1,000
Michigan.....	7	1,067	13.2	77	7	20	1,086	100
Wisconsin.....	8	5,864	11.5	285	3	88	5,399	1,071
West North Central.....	46	16,077	15.3	1,082	32	354	20,000	2,825
Minnesota.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iowa.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri.....	36	12,595	13.2	860	25	264	13,985	1,560
North Dakota.....	...	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...	...
Nebraska.....	...	...	...	...	...	...	...	...
Kansas.....	...	...	...	...	...	...	...	...
South Atlantic.....	50	28,500	13.0	1,861	41	506	33,133	3,523
Delaware.....	...	...	...	...	...	...	...	...
Maryland.....	19	11,285	12.8	707	17	178	11,390	1,408
District of Columbia.....	...	...	...	...	...	...	...	...
Virginia.....	9	7,469	13.0	539	5	150	10,974	1,027
West Virginia.....	3	3,145	15.0	257	...	52	3,469	426
North Carolina.....	3	701	7.4	23	1	15	554	50
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	11	4,782	12.6	322	11	103	6,486	500
Florida.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	19	7,669	12.2	559	19	147	10,102	1,311
Kentucky.....	3	305	12.8	20	2	5	305	65
Tennessee.....	9	4,552	11.0	293	9	84	5,354	851
Alabama.....	7	2,812	14.3	246	8	88	4,443	395
Mississippi.....	...	...	...	...	...	...	...	...
West South Central.....	22	10,131	14.9	851	22	228	13,849	1,611
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma.....	...	...	...	...	...	...	...	...
Texas.....	15	6,132	15.8	542	16	132	8,004	968
Mountain.....	6	2,125	17.2	198	2	58	3,844	404
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	3	1,594	16.6	153	...	33	2,874	326
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	...	...	...	...	...	...	...	...
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	37	12,422	14.9	918	35	236	17,633	2,269
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oregon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	34	11,755	15.0	864	33	224	16,595	2,153
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES								
United States, total.....	717	216,383	22.8	28,971	386	8,062	544,210	30,205
New England.....	40	19,065	23.8	2,953	13	896	54,733	1,822
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	23	8,359	23.1	1,230	9	411	23,527	955
Rhode Island.....	4	1,085	18.4	127	2	49	2,214	240
Connecticut.....	8	8,482	24.9	1,435	1	378	25,913	410
Middle Atlantic.....	255	64,092	20.8	7,443	171	1,345	134,766	7,540
New York.....	185	49,619	20.3	5,772	113	1,437	104,442	5,330
New Jersey.....	32	9,529	23.1	1,155	17	339	20,231	1,500
Pennsylvania.....	38	4,944	21.1	516	41	169	10,093	710

See footnotes at end of table.

Table 8J.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con.

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES—Con.								
East North Central.....	114	44,709	22.3	6,068	67	1,633	118,875	5,550
Ohio.....	28	10,011	27.2	1,698	16	542	33,426	1,808
Indiana.....	9	1,970	23.6	262	4	89	4,909	401
Illinois.....	51	26,207	19.6	3,040	32	722	61,765	2,278
Michigan.....	15	4,638	23.2	754	11	181	13,336	715
Wisconsin.....	11	1,883	28.8	314	4	99	5,439	348
West North Central.....	59	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	12	6,118	29.2	1,047	4	300	20,565	1,025
Iowa.....	8	2,013	28.0	395	6	114	7,098	461
Missouri.....	24	11,824	31.2	2,068	13	644	39,233	2,139
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	6	1,141	22.3	146	3	57	3,246	295
Kansas.....	7	1,191	25.8	206	1	61	4,049	220
South Atlantic.....	64	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	2,191	21.7	299	4	83	5,907	332
District of Columbia.....	6	1,476	24.2	210	2	42	2,406	200
Virginia.....	3	1,186	19.2	147	1	36	2,756	255
West Virginia.....	5	2,303	18.7	278	1	69	4,909	374
North Carolina.....	9	2,642	20.1	319	4	82	6,228	441
South Carolina.....	6	870	20.6	101	...	43	1,793	147
Georgia.....	9	5,241	18.8	665	7	188	11,807	824
Florida.....	17	3,842	22.3	483	7	129	6,695	644
East South Central.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	5	636	20.3	51	1	31	1,185	151
Tennessee.....	9	3,587	20.0	371	1	137	6,288	574
Alabama.....	3	677	24.1	88	...	26	1,817	223
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	50	12,856	23.4	1,740	18	493	35,452	2,022
Arkansas.....	3	1,437	21.4	203	1	52	3,731	199
Louisiana.....	8	2,689	24.8	317	6	100	6,200	291
Oklahoma.....	8	1,512	22.9	191	4	62	3,689	237
Texas.....	31	7,218	23.4	1,029	7	279	21,832	1,295
Mountain.....	23	4,208	22.5	555	4	167	9,592	647
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	8	1,518	21.8	203	1	62	3,776	265
New Mexico.....	5	393	24.9	41	1	19	781	68
Arizona.....	6	887	24.1	110	...	37	1,935	129
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	93	23,450	24.4	3,225	56	847	62,861	4,093
Washington.....	34	2,818	24.6	408	6	104	7,426	603
Oregon.....	6	1,944	27.1	278	1	77	5,947	313
California.....	73	18,688	24.2	2,539	49	666	49,488	3,177
VOLUNTARY GROUP GROCERY WHOLESALERS								
United States, total.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433	172,136
New England.....	73	133,358	9.1	7,039	9	2,300	129,235	14,611
Maine.....	13	33,125	8.6	1,616	5	595	31,004	3,627
New Hampshire.....	5	5,080	9.6	236	...	98	4,374	804
Vermont.....	5	7,635	7.9	374	1	128	6,795	952
Massachusetts.....	26	54,270	8.4	2,953	...	933	55,118	5,625
Rhode Island.....	6	9,021	7.3	377	1	130	6,198	887
Connecticut.....	18	24,227	10.9	1,477	2	416	25,746	2,716
Middle Atlantic.....	135	324,615	9.5	18,979	79	5,549	355,300	36,754
New York.....	64	151,470	10.5	10,111	32	2,722	185,326	16,241
New Jersey.....	9	49,234	8.1	2,346	2	652	44,662	4,498
Pennsylvania.....	62	123,911	8.7	6,522	45	2,175	125,312	16,015
East North Central.....	133	372,402	8.8	21,464	25	6,299	395,068	36,190
Ohio.....	34	110,108	8.8	6,654	6	2,091	131,120	11,600
Indiana.....	24	65,178	9.4	4,052	3	1,168	66,280	6,097
Illinois.....	39	82,714	10.5	5,462	8	1,561	100,061	9,158
Michigan.....	21	72,830	6.4	3,117	6	813	57,570	5,219
Wisconsin.....	15	41,572	8.4	2,179	2	666	40,037	4,116
West North Central.....	108	275,421	7.6	13,590	11	4,709	262,503	31,662
Minnesota.....	16	57,760	7.4	2,898	...	1,040	55,925	6,885
Iowa.....	25	53,624	7.6	2,591	4	863	48,578	4,815
Missouri.....	20	60,907	7.1	3,126	3	999	69,086	9,568
North Dakota.....	12	27,755	7.6	1,215	...	457	22,654	2,499
South Dakota.....	7	16,550	8.6	815	...	317	13,384	1,280
Nebraska.....	18	33,899	8.0	1,632	4	571	30,906	3,967
Kansas.....	10	25,126	7.4	1,313	...	462	21,470	2,648
South Atlantic.....	63	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	14	33,165	7.7	1,649	14	550	31,366	3,122
District of Columbia.....	3	9,174	6.6	396	...	118	7,293	830
Virginia.....	9	11,320	8.6	526	...	216	10,152	1,299
West Virginia.....	8	13,624	7.9	655	...	240	13,082	1,723
North Carolina.....	10	13,256	6.9	512	2	217	9,499	1,129
South Carolina.....	6	10,332	6.3	396	...	155	6,931	790
Georgia.....	6	8,131	9.4	287	4	140	5,876	767
Florida.....	6	14,311	6.7	566	4	188	10,490	1,089
East South Central.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kentucky.....	7	17,938	7.3	859	...	273	16,987	1,621
Tennessee.....	5	36,582	6.3	1,355	...	484	25,547	2,552
Alabama.....	...	...	...	...	...	...	...	...
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE TRADE—GENERAL STATISTICS

Table 8j.—MERCHANT WHOLESALERS—SELECTED KINDS OF BUSINESS—GEOGRAPHIC DIVISION AND STATE: 1948—Con

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Kind of business, geographic division, and State	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
						Employees (Number)	Pay roll (Dollars)	
VOLUNTARY GROUP GROCERY WHOLESALERS--Continued								
West South Central.....	47	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arkansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	6	9,473	9.6	506	...	193	7,722	642
Oklahoma.....	4	7,419	6.3	287	...	116	5,457	690
Texas.....	35	135,245	7.7	6,259	11	2,260	125,266	12,717
Mountain.....	17	35,774	9.9	2,461	1	744	45,135	4,644
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	3	4,308	8.4	194	1	67	3,791	629
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	6	17,398	13.9	1,741	...	520	32,155	2,487
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	...	...	...	...	...	...	...	...
Utah.....	4	8,005	4.6	253	...	66	4,359	745
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	45	165,424	6.8	7,203	3	2,021	136,048	18,527
Washington.....	12	42,833	6.8	1,743	...	561	35,223	4,508
Oregon.....	9	29,506	7.1	1,315	3	377	25,573	3,159
California.....	24	93,085	6.7	4,145	...	1,083	75,252	10,860
WHOLESALE FLORISTS								
United States, total.....	636	147,744	19.7	16,521	480	5,145	297,217	4,947
Flower wholesalers.....	545	129,848	19.0	14,056	425	4,285	246,985	4,065
Bulb, plant wholesalers.....	91	17,896	25.2	2,465	55	860	50,232	882
New England.....	56	8,662	18.0	907	34	301	16,211	269
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...
Massachusetts.....	37	6,665	17.9	619	20	200	11,217	224
Rhode Island.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	12	1,219	19.7	138	12	61	2,683	24
Middle Atlantic.....	179	41,789	23.4	5,547	104	1,649	99,235	1,399
New York.....	117	27,963	21.9	3,406	66	917	60,793	875
New Jersey.....	28	4,188	25.2	561	14	165	9,888	121
Pennsylvania.....	34	9,638	27.1	1,580	24	567	28,554	403
East North Central.....	87	35,644	17.0	3,552	50	910	57,340	976
Ohio.....	29	9,563	16.5	906	16	233	15,859	335
Indiana.....	13	2,804	18.2	269	12	106	4,552	134
Illinois.....	22	15,300	16.4	1,558	8	335	21,587	178
Michigan.....	18	4,927	20.6	534	13	150	9,943	251
Wisconsin.....	5	3,050	15.2	285	1	86	5,399	78
West North Central.....	31	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minnesota.....	4	928	17.3	84	3	26	1,642	54
Iowa.....	3	612	19.6	74	4	79	3,163	30
Missouri.....	18	5,369	16.6	537	2	179	9,911	186
North Dakota.....	...	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...	...
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	4	506	15.0	36	4	19	704	28
South Atlantic.....	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	8	2,895	12.3	216	4	68	3,993	36
District of Columbia.....	3	1,235	17.6	131	...	36	2,209	13
Virginia.....	5	1,652	13.9	125	3	40	1,902	87
West Virginia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	8	1,144	17.2	100	7	35	2,085	59
South Carolina.....	3	332	29.5	35	2	18	533	23
Georgia.....	11	1,474	17.4	118	4	47	2,555	81
Florida.....	18	3,437	22.7	360	15	147	6,844	66
East South Central.....	23	5,794	19.0	472	13	157	8,950	284
Kentucky.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	11	3,045	17.1	227	5	74	4,740	187
Alabama.....	5	1,179	25.8	113	5	39	1,794	62
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	40	7,304	18.6	698	30	259	14,208	424
Arkansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	10	1,802	16.4	155	9	49	2,689	99
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas.....	24	3,863	16.7	336	12	125	7,568	238
Mountain.....	8	5,395	16.4	529	2	172	9,044	216
Montana.....	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...
Colorado.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	...	...	...	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	720	45.3	175	1	58	2,981	36
Nevada.....	...	...	...	...	...	...	...	...
Pacific.....	154	22,898	21.3	2,961	127	988	55,970	698
Washington.....	10	2,772	17.1	228	9	71	4,410	186
Oregon.....	5	1,704	17.0	172	2	42	2,155	29
California.....	139	18,422	21.3	2,561	186	875	49,405	483

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

¹ Including sales branches of optical goods manufacturers maintained apart from plants for stocking and selling their products.

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Table 9A.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments							Establishments reporting both beginning and end-of-year stocks				
	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
Alaska, total.....	111	32,216	11.7	1,451	77	460	27,484	3,575	89	28,726	3,543	4,162
Individual proprietorships ¹	22	5,657	10.2	298	14	74	5,381	377	12	3,348	370	367
Partnerships.....	13	1,314	21.0	109	23	43	1,771	149	6	604	124	127
Corporations.....	76	25,245	11.6	1,044	40	343	20,332	3,049	71	24,774	3,049	3,668
Merchant wholesalers, total.....	31	8,361	13.2	470	26	125	8,653	1,288	24	8,005	1,258	1,387
Individual proprietorships ¹	11	1,552	12.5	90	8	22	1,751	361	9	(x)	(x)	(x)
Partnerships.....	10	766	18.5	61	18	30	1,040	149	6	604	124	127
Corporations.....	10	6,043	12.7	319	...	73	5,862	778	9	(x)	(x)	(x)
Other operating types, total.....	80	23,855	11.2	981	51	335	18,831	2,287	65	20,721	2,285	2,775
Individual proprietorships.....	11	4,105	9.3	208	6	52	3,630	16	3	1,825	14	14
Partnerships.....	3	548	24.4	48	5	13	731	...	...	...	...	...
Corporations.....	66	19,202	11.2	725	40	270	14,470	2,271	62	18,896	2,271	2,761

* Proprietors of unincorporated businesses.
 x Withheld to avoid disclosure.
¹ Includes "Other forms of organization."

Table 9B.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)
Alaska, total.....	111	32,216	1,451	77	460	27,484
No paid employees.....	36	1,132	12	40	...	...
1 paid employee.....	13	2,060	57	6	13	679
2 paid employees.....	15	2,793	117	10	30	1,682
3 paid employees.....	11	3,158	110	5	33	2,306
4 or 5 paid employees.....	13	2,868	269	6	58	4,023
6 or 7 paid employees.....	9	3,805	189	4	54	3,794
8 or 9 paid employees.....	5	4,926	155	2	42	2,097
10 to 19 paid employees.....	5	6,545	224	3	70	3,472
20 or more paid employees.....	4	4,929	338	1	160	9,431

* Proprietors of unincorporated businesses.
¹ Based on total number of paid employees as of Nov. 15, 1948.

Table 9C.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948, BY TYPE OF OPERATION

Type of operation	All establishments		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers
						Manufacturers' rated capacity					
					Under 1½ tons	1½ tons	Over 1½ tons under 5 tons	5 tons and over			
Alaska, total.....	111	32,216	80	25,607	131	36	71	24	...	19	19
Merchant wholesalers.....	31	8,361	13	5,895	32	19	11	2	...	...	...
Petroleum bulk stations, terminals.....	64	19,034	64	19,034	96	15	59	22	...	19	19
Other operating types.....	16	4,821	3	678	3	2	1	...	...	...	...

Table 9D.—PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Estab-lish-ments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Alaska.....	64	17,826	2,109	11.8	702	41	213	261	265	13,264	14,463	13,962	2,261

* Proprietors of unincorporated businesses.
¹ Includes commodities other than petroleum products.

WHOLESALE TRADE—ALASKA

Table 9E.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Alaska.....	64	17,826	99.0	34,515	4,451	32,647	22,831	32	1,312

¹ Includes commodities other than petroleum products.

Table 9F.— PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Alaska.....	64	17,826	36,910	10,110	41	14,194	6,156

¹ Includes commodities other than petroleum products.

Table 9G.—LEGAL FORM OF ORGANIZATION—TYPE OF OPERATION: 1948

ESTABLISHMENTS, SALES, OPERATING EXPENSE RATIOS, PAY ROLL, PERSONNEL, AND STOCKS

Type of operation and legal form	All establishments								Establishments reporting both beginning and end-of-year stocks			
	Number	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Stocks on hand, at cost	
						Employees (Number)	Pay roll (Dollars)				End of year (Thousand dollars)	Beginning of year (Thousand dollars)
Hawaii, total.....	702	480,734	10.7	27,798	507	8,221	536,678	35,813	453	298,347	39,283	47,239
Individual proprietorships.....	271	32,419	12.0	1,412	253	631	28,863	2,138	137	1,216	1,961	1,987
Partnerships.....	119	28,712	10.2	998	241	439	19,386	1,623	72	(x)	(x)	(x)
Corporations.....	305	417,404	10.6	25,245	9	7,144	484,920	35,751	238	260,097	35,545	43,145
Other forms of organization.....	7	2,199	13.8	143	4	67	3,509	301	6	(x)	(x)	(x)
Merchant wholesalers, total.....	534	249,270	16.5	22,537	413	6,286	426,509	35,838	387	236,783	35,386	42,212
Individual proprietorships ²	220	24,152	15.0	1,426	206	600	28,533	2,359	135	19,598	2,185	2,270
Partnerships.....	100	20,348	12.5	878	207	379	17,120	1,598	69	16,733	1,470	1,731
Corporations.....	214	204,770	17.1	20,233	...	5,907	380,856	31,881	183	200,452	31,731	38,211
Manufacturers' sales branches (with stocks) ³ ..	20	23,655	7.6	962	2	306	20,235	1,672	16	19,792	1,662	1,965
Manufacturers' sales offices (without stocks) ⁴ ..	11	22,254	1.1	94	1	20	2,106	...	...	...	...	...
Petroleum bulk stations, terminals (corporation).....	34	38,823	8.2	1,172	9	317	23,828	2,137	32	(x)	(x)	(x)
Agents, brokers, total.....	28	147,954	3.4	2,932	82	631	61,591	124	12	(x)	(x)	(x)
Individual proprietorships.....	54	1,849	5.1	108	49	53	3,369	49	5	999	42	63
Partnerships.....	18	8,324	4.5	112	33	27	2,106	19	3	(x)	(x)	(x)
Corporations.....	23	129,781	3.3	2,712	...	551	56,116	56	4	2,410	38	93
Assemblers (mainly farm products) ⁵	8	1,778	10.3	101	...	61	2,409	42	6	(x)	(x)	(x)

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
¹ Entries for agents and brokers represent brokerage or commission received.
² Includes 5 "Other forms of organization."
³ Includes 1 "Industrial proprietorship"; 1 "Partnership"; and 18 "Corporations."
⁴ Includes 1 "Industrial proprietorship" and 10 "Corporations."
⁵ Includes 6 "Corporations" and 2 "Other forms of organization."

Table 9H.—EMPLOYEE SIZE OF WHOLESALE ESTABLISHMENTS: 1948

ESTABLISHMENTS, SALES, PAY ROLL, AND PERSONNEL

Employee-size group ¹	Establishments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
					Employees (Number)	Pay roll (Dollars)
Hawaii, total.....	702	480,734	27,798	507	8,221	536,678
No paid employees.....	137	8,247	67	162	...	...
1 paid employee.....	109	37,781	333	98	109	6,534
2 paid employees.....	81	11,878	432	67	162	8,571
3 paid employees.....	67	11,868	561	55	201	10,653
4 or 5 paid employees.....	85	20,073	997	59	374	21,411
6 or 7 paid employees.....	40	11,281	758	24	261	16,074
8 or 9 paid employees.....	26	8,949	629	13	222	12,217
10 to 19 paid employees.....	85	54,339	3,877	24	1,195	74,047
20 to 49 paid employees.....	36	47,854	3,733	3	1,162	74,809
50 or more paid employees.....	36	268,464	16,411	2	4,535	309,362

* Proprietors of unincorporated businesses.
¹ Based on total number of paid employees as of Nov. 15, 1948.

WHOLESALE TRADE—HAWAII

Table 9J.—WHOLESALE TRADE—TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948, BY TYPE OF OPERATION AND KIND OF BUSINESS

[Administrative offices and auxiliary units included]

Type of operation and kind of business	All establishments		Establishments operating trucks, truck-tractors, or trailers								
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number of trucks				Number of truck-tractors	Number of semi-trailers and trailers	
					Total	Manufacturers' rated capacity					
						Under 1½ tons	1½ tons	Over 1½ under 5 tons			5 tons and over
Hawaii, total.....	709	480,734	421	276,675	1,504	705	356	347	96	62	56
Administrative, auxiliary units.....	7	...	7	...	9	9	...	...	...	...	...
Wholesale establishments.....	702	480,734	414	276,675	1,495	696	356	347	96	62	56
Merchant wholesalers, total.....	534	249,270	362	221,888	1,300	661	293	262	84	51	40
Groceries, confectionery, meats.....	147	53,374	120	48,991	333	202	91	96	4	2	2
Groceries, (general line).....	29	28,940	27	(x)	123	60	46	17	...	...	...
Confectionery.....	13	1,522	10	1,454	19	14	3	2	...	...	...
Meats, meat products.....	22	8,500	20	(x)	55	29	12	10	4	2	2
Other grocery, food specialties.....	83	14,412	63	12,136	136	99	30	7	...	...	...
Farm products (edible).....	62	14,086	58	13,633	189	122	41	25	1	...	...
Dairy, poultry products.....	10	4,892	9	(x)	33	14	6	12	1	...	...
Fruits, vegetables (fresh).....	52	9,194	49	(x)	156	108	35	13	...	...	...
Beer, wines, distilled spirits.....	26	14,362	18	9,200	32	19	8	5	...	...	...
Drugs, chemicals, allied products.....	26	5,492	11	4,804	15	10	5	...	...	...	...
Paper and its products.....	14	3,801	7	2,917	19	6	12	1	...	...	...
Automotive equipment, tires and tubes.....	27	4,522	15	3,668	36	27	9	...	...	...	...
Electrical goods.....	15	19,422	13	(x)	60	40	6	13	1	...	...
Hardware, plumbing, heating.....	14	17,442	9	15,967	113	33	14	45	21	8	10
Hardware.....	9	16,022	7	(x)	113	33	14	45	21	8	10
Plumbing, heating equipment, supplies.....	5	1,420	2	(x)							
Lumber, construction materials.....	12	10,611	10	(x)	80	13	18	15	34	33	10
Machinery, equipment, supplies.....	69	14,757	40	12,187	131	68	10	53	...	6	6
Commercial machines, equipment.....	21	6,937	14	6,540	33	21	6	6	...	...	...
Construction machinery, equipment.....	7	2,487	5	(x)	70	27	...	43	...	6	6
Industrial machinery, equipment, supplies.....	16	3,369	9	2,471	9	7	2	...	...	...	...
Service establishment equipment, supplies.....	14	839	9	571	13	9	2	2	...	...	...
Other machinery, equipment, supplies.....	11	1,125	3	(x)	6	4	...	2	...	...	...
Waste materials.....	9	1,836	8	(x)	21	8	9	4	...	...	...
Iron, steel scrap.....	3	402	2	(x)	21	8	9	4	...	...	...
Other scrap, waste materials.....	6	1,434	6	1,434							
Other merchant wholesalers.....	113	89,565	53	81,877	271	113	70	65	23	2	12
Manufacturers' sales branches (with stocks), total.....	20	20,655	10	14,130	16	4	7	1	4	...	...
Groceries, confectionery, meats.....	4	13,041	3	(x)	8	...	4	...	4	...	...
Machinery, equipment, supplies.....	7	1,005	2	(x)	8	4	3	1	...	...	...
Manufacturers' sales branches, n.e.c.....	9	6,609	5	(x)	8	4	3	1	...	...	...
Manufacturers' sales offices (without stocks).....	11	22,254	2	(x)	166	24	52	82	8	11	16
Petroleum bulk stations, terminals.....	34	38,823	34	38,823							
Agents, brokers.....	95	147,954	...	...	...	...	...	...	...	...	...
Assemblers (mainly farm products).....	8	1,778	6	(x)	13	7	4	2	...	...	...

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

Table 9K.—PETROLEUM BULK STATIONS AND TERMINALS: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Estab-lish-ments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprie-tors,* Novem-ber (Num-ber)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per-cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
Hawaii.....	34	31,714	3,178	10.0	1,172	9	326	326	317	21,443	21,345	23,828	2,137

* Proprietors of unincorporated businesses.
¹ Includes commodities other than petroleum products.

Table 9L.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD, BY COUNTY: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

Territory and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Hawaii, total.....	34	31,714	100.0	91,169	7,538	2,667	22,583	284	18,045
Hawaii.....	13	4,141	100.0	11,160	1,890	462	4,490	45	1,492
Honolulu.....	9	22,570	100.0	66,061	3,370	1,631	8,355	175	14,206
Kalaupapa.....	...	...	...	...	...	...	...	...	...
Kauai.....	4	1,355	100.0	5,454	911	161	3,346	30	1,001
Mauai.....	8	3,148	100.0	8,494	1,367	413	6,392	34	1,346

¹ Includes commodities other than petroleum products.

Table 9M.— PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY: 1948

[Does not include liquefied petroleum gas bulk stations and terminals]

Territory	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Hawaii.....	34	31,714	60,570	27,754	3,649	...	29,167

¹ Includes commodities other than petroleum products.

COMMODITY LINE SALES



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LIST OF COMMODITY LINES

A complete list of the commodity lines, for which data are shown separately in the following tables, is shown below. The numbers on the left indicate the order in which the commodity lines are arranged under each kind of business or geographic division. Absence of a commodity line under a kind of business or geographic division indicates that the commodity line is not usually sold by establishments in that trade or division, and the amount, if any, was too small to be shown separately. Commodity descriptions, as given in the tables, are somewhat abbreviated because of space limitations.

Commodity number	Commodity name or description	Commodity number	Commodity name or description	Commodity number	Commodity name or description
FOOD, BEVERAGES, SOAP, TOBACCO, RELATED PRODUCTS		CLOTHING, DRY GOODS, TEXTILES		52 Electrical wiring supplies, construction materials	
1	Canned, bottled foods Canned baby foods Canned fruits, fruit juices Canned vegetables, vegetable juices Canned fish, sea food Canned meats Canned milk Other canned, bottled foods	32	Men's, boys' clothing, furnishings (except shoes) Underwear, hosiery Suits, coats, trousers, overcoats Work clothing, work gloves Other clothing, furnishings (men's, boys')		Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels, fuses; etc.) Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables; etc.) Lighting fixtures (residential, commercial, industrial) Electric lamps (incandescent, fluorescent)
2	Coffee	33	Women's, misses', children's, infants' clothing, accessories (except shoes) Dresses Suits, coats (except fur) Furs, fur clothing	53	Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.)
3	Confectionery Candy, including chocolate Chewing gum Fountain fruits, syrups; other confections		Hosiery, underwear Corsets, allied garments Millinery and materials Children's, infants' wear (except footwear) Other apparel, accessories (except shoes)	54	Radios, television sets, home appliances and specialties Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations Television sets, tubes, parts, accessories, other allied television equipment Electric household refrigerators, home freezers (commercial refrigerators, See 55) Electric home laundry equipment (clothes dryers, electric ironing machines, etc.) Electric ranges Other electric kitchen equipment (water-heaters, electric sinks, etc.) All other electric appliances, specialties
4	Frozen foods Frozen fruits Frozen vegetables Other frozen foods	34	Shoes, other footwear Men's, boys' shoes Women's, misses' shoes Children's, infants' shoes Other footwear		
5	Groceries, except as specified, (butter, See 6; canned food, See 1) Flour, related products Sugar Oleomargarine, butter substitutes Cooking oils (except lard, See 9) Breakfast cereals Bakery products Tea Dried fruits Other groceries	35	Piece goods (woven) Cotton Rayon, nylon, other synthetic Silk Wool Other woven piece goods	55	Electric commercial equipment Water coolers Commercial refrigeration, food locker equipment Cooking, food service equipment
6	Dairy products, ice cream, ices Butter Cheese Ice cream, ices Milk, cream (fluid) Other dairy products (canned milk, See 1)	36	Home furnishings (textile) Curtains, draperies Bedspreads, comfortables, blankets Sheets, pillow cases, towels Table linens Other textile home furnishings	56	Hardware Builders' hardware Heavy hardware Shelf, light hardware Wire screening (wire fence, See 95) All other hardware (nails, See 95); (small arms, ammunition, See 119)
7	Eggs, poultry Eggs Poultry (live or dressed)	37	Dry goods, except woven piece goods and home furnishings Knit fabrics, lace fabrics Notions, thread, buttons, closures Yarns Other dry goods		
8	Fresh fruits, vegetables, berries Fresh fruits, berries Fresh vegetables	38	Other textile products (textile bags, canvas products, etc.)	57	Plumbing, heating, air-conditioning equipment and supplies Air-conditioning equipment Boilers, radiators, connectors Furnaces (warm air) Oil burners Gas appliances, supplies Heating, cooking stoves and ranges (except electric, gas) Fans, blowers, unit heaters, accessory heating equipment Plumbing fixtures, equipment, supplies (including sanitary ware) Pipe fittings, valves, brass goods, specialties
9	Meats, provisions Fresh meats (except sausages) Cured, boiled, smoked meats Sausages - loaves Lard (from hogs) Other meat including game (canned meat, See 1; poultry, See 7)	FURNITURE, HOME FURNISHINGS (EXCEPT TEXTILE), FLOOR COVERINGS			
10	Fresh fish, sea food	39	China, glassware, crockery		
11	Miscellaneous foods, related products (such as ice, sausage casings, malts, raw sugar, etc.)	40	Kitchen utensils, kitchen tools, miscellaneous homevares		
12	Beer, fermented malt liquors	41	Musical instruments; phonographs, records (sheet music, See 117; radios and radio phonograph combinations, See 54)		
13	Soft drinks	42	Floor coverings Carpets, rugs Linoleum, other hard surface Other		
14	Spirits (including neutral spirits and ethyl alcohol used in blending)	43	Furniture (household, office, store, etc.) Household furniture Office furniture (wooden) Office furniture (metal) Mattresses, bed springs Other furniture (store, restaurants, etc.)		
15	Wines				
16	Soaps, toilet and other				
17	Cigars, cigarettes, tobacco (except leaf)				
18	Smokers' supplies, razor blades, playing cards, etc.				
FARM PRODUCTS (INEDIBLE), FEEDS, SEEDS, FLOWERS		DRUGS, CHEMICALS, ALLIED PRODUCTS		PROFESSIONAL, COMMERCIAL, RECREATIONAL, SERVICE BUSINESS EQUIPMENT, SUPPLIES (EXCEPT PAPER)	
19	Cotton (raw), including linters	44	Drugs, drug sundries Drugs, pharmaceuticals Proprietary medicines, toiletries, cosmetics (soap, See 16) Druggist sundries	58	Boot, shoe cut stock and shoe findings Boot, shoe cut stock (leather) Rubber products (heels, soles, etc.) Other shoe findings
20	Hay, straw, alfalfa			59	Barber, beauty shop equipment
21	Feed (mixed and other)			60	Mortician goods, undertakers' supplies
22	Hides, skins, raw furs			61	Laundry, dry cleaning equipment, supplies
23	Oilseeds, oil nuts, oil kernels	45	Paints, varnishes, lacquers	62	Tailors' supplies
24	Leaf Tobacco	46	Fertilizer, fertilizer materials	63	Upholsterers' supplies
25	Vegetable oils (inedible)	47	Agricultural chemicals (except fertilizer)	64	Janitors' supplies
26	Wool, related products (unmanufactured)	48	Industrial chemicals not elsewhere classified		
27	Flowers, nursery stock Cut, potted flowers Nursery stock	49	Other chemicals, related products	65	Photographic goods, except processed motion picture films Cameras, parts, accessories, mounts Projection apparatus Motion picture studio, theater equipment (except projection apparatus) Developing, printing, dark-room apparatus and accessories Sensitized, unexposed photographic film Other photographic goods
28	Grains Corn Wheat Oats Soybeans Other beans Rice (unpolished) Other grains	AUTOMOTIVE, ELECTRICAL GOODS, PLUMBING AND HEATING, HARDWARE		66	Scientific optical instruments
29	Livestock Cattle, calves Sheep, lambs Hogs Horses, mules Other livestock	50	Motor vehicles Passenger cars (new) Passenger cars (used) Trucks, truck-tractors, truck-trailers (farm tractors, See 81) Motorcycles, motor scooters Other motor vehicles	67	Dental equipment, supplies
30	Seeds (field, garden) Farm seeds Gardeo seeds (flower, vegetable)	51	Automotive parts, supplies, accessories; garage, filling station service equipment Batteries, electrical parts Tires, tubes Parts (except batteries, electrical parts) Garage, filling station service equipment Accessories Other automotive supplies (anti-freeze, waxes, brushes, etc.)	68	Surgical, medical, hospital equipment and supplies; orthopedic appliances
31	Miscellaneous farm and marine products			69	Fountain pens, mechanical pencils
				70	Professional scientific instruments, equipment (not elsewhere classified)
				71	Stationers', office supplies, artist materials
				72	Indicating, recording, controlling instruments and accessories
				73	School equipment, supplies
				74	Church equipment, supplies

Commodity number	Commodity name or description	Commodity number	Commodity name or description	Commodity number	Commodity name or description
75	Office machines Accounting, statistical machines Duplicating machines Addressing, mailing machines Typewriters Other office machines	93	Iron, steel products (semifinished) (alloy, See 98; stainless, See 99) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.)	103	Coal, coke
76	Store, service shop machines (except barber and beauty shops) (scales, See 77) Cash registers Coin-operated machines Other store and service shop machines	94	Iron, steel products (flat) (alloy, See 98; stainless, See 99) Plates Strip (hot, cold rolled) Sheets (cold rolled) Sheets (hot rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate, terne plate Other flat iron, steel products	104	Brick, tile, terra cotta
77	Scales, balances (except scientific) Store scales All others	95	Iron, steel wire and wire products (alloy, See 98; stainless, See 99) Woven wire fence, gates and accessories Fence posts, fittings Barbed, twisted wire Nails (staples, tacks, brads) Wire rope, cable (except insulated) Strand, galvanized (including roadway guard cable) Reinforcement mesh Drawn wire Other iron, steel wire, wire products	105	Building stone, slate, concrete products
78	Office, store fixtures and equipment, n.e.c.	96	Iron and steel finished products other than flat and wire, pipe and tubes (alloy, See 98; stainless, See 99) Rifle, tie plates, splice bars, track spikes, axles, wheels Bars, bar size shapes (except reinforcement bars,) hot rolled Bars, bar size shapes, cold finished Concrete reinforcement bars, all types Tool steel Structural shapes (except bar size shapes) Piling, bearing piles Other finished products (except flat and wire, pipe and tubes)	106	Cement, lime, plaster, stucco
79	Miscellaneous professional and service equipment	97	Iron and steel pipe and tubes (alloy, See 98; stainless, See 99) Cast iron soil pipe Cast iron pressure pipe Steel pipe, tubing (except seamless) Seamless steel pipe, tubing	107	Crude nonmetallic minerals and products (agricultural limestone, See 46)
80	Farm, garden, dairy machinery and equipment (except tractors) Dairy equipment Garden equipment Farm machinery	98	Alloy Steel Bars, hot rolled Bars, cold finished Tool steel Pipe and tubes Sheet and strip Other alloy steel	108	Sand, gravel, crushed stone
81	Tractors and equipment (truck-tractors, See 50) Farm, garden tractors and equipment All other wheel type tractors and equipment	99	Stainless steel Strip Sheets Bars and bar size shapes Other stainless steel	109	Glass (sheet and containers) Sheet glass (including window and plate glass) Glass containers WOOD, PAPER AND THEIR PRODUCTS
82	General purpose industrial machinery, equipment Compressors, pumps Crushing, pulverizing, screening machinery and equipment Conveyors, conveying equipment Cranes, derricks, hoists, winches Industrial trucks, tractors, trailers, stackers Fans, blowers (industrial equipment) Mechanical power transmission equipment Other general purpose industrial machinery	100	Building metal work (n.e.c.)	110	Logs, piles, poles, posts, ties, etc.
83	Metal-working machinery Machine tools, equipment Welding machinery, equipment Portable metal-working machinery (power driven) Miscellaneous metal-working machinery, equipment	101	Nonferrous metals Copper shapes, forms Aluminum and alloy shapes, forms Tin and tin base shapes, forms Precious metals Other nonferrous metals and basic shapes	111	Lumber (rough, dressed and finished) Hardwood flooring Hardwood lumber, other than flooring Soft wood lumber, flooring
84	Construction, mining, excavating machinery Road-building machinery Mining, quarrying, earth and rock boring, drilling machinery, accessories Excavating, dredging machinery, equipment Construction machinery (except road building)	102	PETROLEUM, COAL, OTHER NONMETALLIC MINERALS Petroleum end products Gasoline Kerosene, range oil, and No. 1 fuel Light heating oils, No. 2 to No. 4 Light diesel type fuel oils Other petroleum products	112	Plywood Hardwood Softwood
85	Special industry machinery, equipment Food products machinery Textile industry machinery Printing trades machinery Wood-working machinery Shoe, shoe repair machinery Oil-well and oil-refining machinery, equipment (pipe, tubing, See 97) Miscellaneous special-purpose machinery, equipment			113	Millwork, veneer, other wood products
86	Industrial equipment, supplies Abrasives, abrasive material Industrial leather, belting, packing Mechanical rubber goods Rope, cordage, twine (wire rope, See 95) Miscellaneous industrial equipment, supplies			114	Wallpaper
87	Rope, cordage twine (Form 34 special case)			115	Paper (basic materials, except wallpaper), paperboard Newsprint, groundwood, book paper Fine paper Wrapping paper Building paper, building board Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, cardboard, etc.)
88	Railroad transportation equipment (rails, tie-plates, etc., See 94)			116	Converted paper products, pulp goods Envelopes, paper stationery, office supplies Paper bags Boxes, containers (paper, paperboard) Miscellaneous converted paper products, pulp goods
89	Ship, boat, marine propulsion machinery			117	Books, magazines, printed materials Books, magazines, newspapers Sheet music Printed blanks, blank books, forms Miscellaneous products (engraved, lithographed, printed)
90	Miscellaneous transportation equipment			118	Jewelry, silverware, trophies Clocks, watches Watch parts Costume jewelry Precious stones Silverware, plated ware Jewelers' findings Other jewelry items (including medals, trophies, etc.)
	METALS, ORES, METAL WORK			119	Toys, games, athletic goods, bicycles, etc. Small arms, ammunition Toys, games Bicycles Children's vehicles, except bicycles Athletic goods (sportswear reported under 32 and 33; sport shoes reported under 34)
91	Metallurgical ores, concentrates-unrefined products			120	Leather (boot, shoe cut stock, See under 58; shoes and other footwear, See 34; clothing, See 32; leather belting, See 86)
92	Scrap iron, steel (prepared, unprepared)			121	Luggage, saddlery, harness, etc.
				122	Junk and scrap (scrap iron and steel, See 92) Scrap metals other than iron and steel Waste rags Waste rubber Other waste (paper, bottles, etc.)
				123	Rubber sundries, n.e.c.
				124	Second-hand merchandise
				125	Miscellaneous lines of merchandise
				126	Receipts from services and sources other than sale of merchandise

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Kind of business	Merchant whole- sellers	Manufac- turers' sales branches	Manufac- turers' sales offices	Assem- blers	Kind of business	Merchant whole- sellers	Manufac- turers' sales branches	Manufac- turers' sales offices	Assem- blers
	(Page)	(Page)	(Page)	(Page)		(Page)	(Page)	(Page)	(Page)
Groceries, confectionery, meats.....	...	...	10.31	...	Automotive equipment, tires and tubes.....	10.14	10.27	...	...
Groceries (general line).....	10.06	...	...	...	Electrical goods.....	...	...	10.31	...
Confectionery.....	10.06	...	...	...	General line, apparatus, supplies.....	10.14	10.27	...	...
Fish, sea foods.....	10.07	...	...	10.34	Electrical appliances, specialties.....	10.14	10.28	...	...
Meats, meat products.....	10.07	10.26	...	...	Hardware, plumbing, heating.....	...	...	10.32	...
Other grocery, food specialties.....	10.07	10.26	...	...	Hardware.....	10.15	10.28	...	...
Farm products (edible).....	...	10.26	...	...	Plumbing, heating equipment, supplies.....	10.16	10.28	...	...
Dairy, poultry products.....	10.08	...	...	10.34	Lumber construction materials.....	...	10.28	10.32	...
Fruits, vegetables (fresh).....	10.08	...	...	10.34	Lumber, millwork.....	10.16	...	...	...
Beer, wines, distilled spirits:					Other construction materials.....	10.17	...	...	...
Beer, ale.....	10.08	...	...	...	Machinery, equipment, supplies:				
Wines, distilled spirits.....	10.09	...	...	...	Commercial machines, equipment.....	10.17	10.28	10.32	...
Drugs, chemicals, allied products.....	...	...	10.31	...	Construction machinery, equipment.....	10.18	10.28	...	...
Drugs (general line).....	10.09	...	...	...	Farm-dairy machinery, equipment.....	10.18	10.28	...	...
Drugs, drug sundries (specialty lines).....	10.09	10.26	...	...	Industrial machinery, equipment, supplies.....	10.18	10.28	...	...
Industrial chemicals, explosives.....	10.09	10.26	...	...	Professional equipment, supplies.....	10.19	10.29	10.32	...
Paints, varnishes.....	10.09	10.26	...	...	Service establishment equipment, supplies.....	10.20	10.29	...	...
Tobacco and products (exc. leaf).....	10.10	...	...	...	Transportation (exc. automotive) equipment, supplies.....	10.20	10.29	...	...
Dry goods, apparel:					Metals, metal work (exc. scrap):				
Clothing, furnishings, footwear.....	10.10	10.26	10.31	...	Iron, steel and products.....	10.21	10.29	...	...
Dry goods (general line).....	10.10	...	...	...	Nonferrous metals, metal work.....	10.22	10.30	...	...
Dry goods specialties, piece goods, notions.....	10.11	10.27	10.31	...	Waste materials:				
Piece goods, converters.....	10.11	...	...	...	Iron, steel scrap.....	10.22	...	...	...
Furniture, home furnishings.....	...	...	10.31	...	Other scrap, waste materials.....	10.22	...	...	...
Furniture (household, office).....	10.11	10.27	...	...	Other kinds of business.....	...	...	10.32	10.34
Home furnishings, (floor coverings).....	10.12	10.27	...	...	Automobiles, other motor vehicles.....	10.13	...	...	...
Paper and its products.....	...	...	10.31	...	Amusement, sporting goods.....	10.22	...	...	...
Wrapping paper, twine.....	10.12	...	...	...	Books, periodicals, newspapers.....	10.23	...	...	...
Fine paper.....	10.12	...	...	...	Coal, coke.....	10.23	...	...	...
Stationery, office supplies.....	10.12	10.27	...	...	Farm supplies.....	10.23	10.30	...	...
Wallpaper.....	10.13	...	...	...	Jewelry.....	10.24	...	...	...
Miscellaneous paper products.....	10.13	10.27	...	...	Petroleum and products.....	10.24	...	...	...
Farm products (raw materials).....	10.13	...	...	10.34	Kinds of business, n.e.c.....	10.24	...	...	...

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
CONFECTIONERY WHOLESALERS—Continued							MEATS, MEAT PRODUCTS WHOLESALERS—Continued							
37	Miscellaneous dry goods.....	435	0.1	52	8,751	5.0	6	Dairy products, ice cream, ices.....	13,768	0.7	376	246,429	5.6	
	Notions, thread, buttons, closures.....	370	...	90	8,408	4.4		Butter.....	5,710	...	279	197,675	2.9	
	Other dry goods.....	65	...	...	...	...		Cheese.....	7,506	...	323	223,687	3.4
39	China, glassware, crockery.....	213	0.1	11	2,120	10.0		Ice cream, ices.....	79	...	34	14,639	0.5	
44	Drugs, drug sundries.....	5,090	1.5	232	53,378	9.5		Milk, cream (fluid).....	74	...	37	16,938	0.4	
	Drugs, pharmaceuticals.....	794	...	31	8,416	9.4		Other dairy products (exc. canned milk)....	399	...	35	21,294	1.9	
	Proprietary medicines, toilettries (exc. soap).....	1,435	...	82	18,660	7.7	7	Eggs, poultry.....	40,830	2.1	585	420,493	9.7	
	Druggist sundries.....	1,026	...	50	17,624	5.8		Eggs.....	9,446	...	387	283,401	3.3	
	Not analyzed in detail.....	1,835	...	84	20,486	9.0		Poultry (live or dressed).....	31,384	...	517	393,775	8.0	
73	School equipment, supplies.....	1,533	0.4	78	17,435	8.8	8	Fresh fruits, vegetables, berries.....	8,476	0.4	92	49,782	17.0	
115	Paper (basic materials, paper board).....	878	0.2	46	13,837	6.3		Fresh fruits, berries.....	2,856	...	33	22,008	13.0	
	Wrapping paper.....	581	...	38	11,276	5.2		Fresh vegetables.....	4,624	...	47	36,489	12.7	
	Miscellaneous paper, paper board.....	151	...	...	...	...		Not analyzed in detail.....	966	...	39	11,341	8.8
	Not analyzed in detail.....	146	...	4	2,035	7.2	9	Meats, provisions.....	1,855,052	94.4	3,356	1,963,347	94.4	
116	Converted paper products.....	2,476	0.7	112	45,029	5.5		Fresh meats (exc. sausages).....	2,315	...	1,529	1,529,624	80.0	
	Paper, stationery, office supplies.....	256	...	43	10,861	2.4		Cured, boiled, smoked meats.....	1,550	...	1,550	905,850	20.4	
	Paper bags.....	770	...	74	17,357	4.4		Sausages—loaves.....	81,585	...	1,204	700,880	11.6	
	Boxes, containers (paper, paper board)....	328	...	15	4,086	8.0		Lard (from hogs).....	21,614	...	889	557,838	3.9	
	Miscellaneous converted paper products....	822	...	33	27,767	3.0		Other meats, including game.....	26,654	...	392	273,563	9.7	
	Not analyzed in detail.....	300	...	15	2,867	10.5		Not analyzed in detail.....	316,233	...	769	333,526	94.8	
119	Toys, games, athletic goods.....	932	0.3	48	11,851	7.9	10	Fresh fish, sea foods.....	1,658	0.1	92	61,271	2.7	
	Toys, games.....	669	...	37	9,645	6.9	22	Hides, skins, raw furs.....	1,036	0.1	18	10,584	9.8	
	Other athletic goods.....	81	...	...	...	...		Commodities, n.e.c., and service receipts....	8,132	0.4	...	...	...
	Not analyzed in detail.....	182	...	8	1,580	11.5		OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS						
	Commodities, n.e.c.....	2,395	1.0	...	...	...		All establishments.....	2,787,432	...	6,263	...	...
126	Service receipts.....	1,339	0.4	9	23,729	5.0		Those analyzing commodity lines, total	2,668,053	100.0	5,580	...	...
FISH, SEA FOOD WHOLESALERS							1	Canned, bottled foods.....	360,223	13.5	1,723	694,213	51.9	
	All establishments.....	393,662	...	1,233	...	...		Canned baby foods.....	5,114	...	145	55,956	9.1
	Those analyzing commodity lines, total	361,354	100.0	1,160	...	...		Canned fruits, fruit juices.....	35,104	...	699	252,223	13.9
1	Canned, bottled foods.....	3,169	0.8	73	34,180	9.3		Canned vegetables, vegetable juices.....	51,584	...	687	227,620	22.7	
	Canned fruits, fruit juices.....	25	...	10	4,313	0.6		Canned fish, sea foods.....	64,461	...	682	278,887	23.1	
	Canned vegetables, vegetable juices.....	53	...	14	5,402	1.0		Canned meats.....	51,158	...	496	215,053	23.8	
	Canned fish, sea foods.....	2,980	...	66	32,687	8.8		Canned milk.....	29,639	...	416	168,121	17.6	
	Canned meats.....	172	...	10	3,067	5.3		Other canned foods.....	48,782	...	608	197,880	24.6	
	Other canned foods.....	39	...	14	3,347	1.2		Not analyzed in detail.....	74,381	...	394	141,841	52.4	
4	Frozen foods.....	24,262	6.4	144	85,597	28.3	2	Coffee.....	511,132	19.2	945	713,758	71.6	
	Frozen fruits.....	772	...	7	5,749	13.4	3	Confectionery.....	63,222	2.4	654	244,072	25.9	
	Frozen vegetables.....	742	...	10	7,313	10.1		Candy, including chocolate.....	10,996	...	540	168,397	6.5	
	Other frozen foods.....	16,793	...	102	64,034	26.2		Chewing gum.....	2,130	...	302	93,417	2.3	
	Not analyzed in detail.....	5,955	...	35	18,938	31.4		Fountain syrups, other confections.....	50,096	...	284	122,857	40.8	
5	Groceries (exc. as specified).....	360	0.1	22	6,376	5.6	4	Frozen foods.....	210,148	7.9	524	329,577	63.8	
	Dairy products, ice cream, ices.....	572	0.2	15	5,297	12.7		Frozen fruits.....	32,473	...	256	165,125	19.6	
	Cheese.....	650	...	12	4,891	13.3		Frozen vegetables.....	48,879	...	229	138,452	35.3	
	Other dairy products (exc. canned milk)....	22	...	...	...	...		Other frozen foods.....	100,500	...	339	240,156	41.8
7	Eggs, poultry.....	1,620	0.4	25	7,209	22.5		Not analyzed in detail.....	28,296	...	102	40,821	69.3	
9	Meats, provisions.....	558	0.1	12	2,831	12.6	5	Groceries (exc. as specified).....	1,042,640	38.9	3,444	1,493,728	69.8	
10	Fresh fish, sea foods.....	349,466	91.6	1,160	381,334	91.6		Flour, related products.....	149,839	...	774	354,504	42.3	
102	Petroleum and products.....	290	0.1	15	3,999	7.2		Sugar.....	229,699	...	548	416,840	55.1	
	Commodities, n.e.c., and service receipts....	1,157	0.3	...	...	...		Oleomargarine, butter substitutes.....	39,965	...	331	161,445	24.8
								Cooking oils (exc. lard).....	48,942	...	474	217,716	22.5	
								Breakfast cereals.....	4,365	...	309	104,256	4.2	
MEATS, MEAT PRODUCTS WHOLESALERS								Bakery products.....	84,393	...	682	171,595	49.5	
	All establishments.....	2,999,476	...	3,507	...	...		Tea.....	50,172	...	570	211,861	23.7
	Those analyzing commodity lines, total	2,963,347	100.0	3,356	...	...		Dried fruits.....	35,991	...	385	199,235	18.1
1	Canned, bottled foods.....	16,326	0.8	398	271,902	6.0		Other groceries.....	284,238	...	1,556	611,759	46.5	
	Canned baby foods.....	50	...	13	10,287	0.5		Not analyzed in detail.....	114,436	...	482	189,944	60.2	
	Canned fruits, fruit juices.....	1,066	...	53	41,484	2.6	6	Dairy products, ice cream, ices.....	35,672	1.3	552	234,993	15.2	
	Canned vegetables, vegetable juices.....	1,527	...	69	37,253	4.1		Butter.....	5,761	...	143	88,610	6.5	
	Canned fish, sea foods.....	583	...	48	40,515	1.4		Cheese.....	25,282	...	469	179,681	14.1	
	Canned meats.....	8,680	...	249	217,840	4.9		Ice cream, ices.....	1,682	...	79	37,178	4.5	
	Canned milk.....	480	...	52	51,647	0.9		Milk, cream (fluid).....	1,172	...	75	39,177	3.0	
	Other canned foods.....	566	...	48	40,559	1.4		Other dairy products (exc. canned milk)....	1,775	...	95	55,585	3.2	
	Not analyzed in detail.....	3,374	...	67	22,822	14.8								
4	Frozen foods.....	6,894	0.4	116	96,814	7.1	7	Eggs, poultry.....	6,065	0.2	97	63,349	9.6	
	Frozen fruits.....	1,820	...	53	54,028	3.4		Eggs.....	3,300	...	88	60,274	5.5	
	Frozen vegetables.....	2,021	...	57	48,345	4.2		Poultry (live or dressed).....	2,765	...	44	24,488	11.3	
	Other frozen foods.....	1,830	...	57	49,411	3.7	8	Fresh fruits, vegetables, berries.....	12,581	0.5	153	91,455	13.8	
	Not analyzed in detail.....	1,223	...	26	15,249	8.0		Fresh fruits, berries.....	4,331	...	66	46,545	9.3	
5	Groceries (exc. as specified).....	11,174	0.6	212	151,132	7.4		Fresh vegetables.....	4,699	...	77	54,413	8.6	
	Flour, related products.....	307	...	39	20,602	1.5		Not analyzed in detail.....	3,551	...	59	25,999	13.6	
	Sugar.....	674	...	46	23,640	2.8								
	Oleomargarine, butter substitutes.....	1,900	...	84	78,988	2.4		9	Meats, provisions.....	12,590	0.5	262	115,079	10.9
	Cooking oils (exc. lard).....	3,432	...	93	87,101	3.9		Fresh meats (exc. sausages).....	2,104	...	38	21,866	9.6	
	Breakfast cereals.....	96	...	24	14,035	0.7		Cured, boiled, smoked meats.....	2,141	...	95	33,227	6.4	
	Bakery products.....	323	...	26	8,652	3.7		Sausages—loaves.....	1,304	...	53	18,533	7.0	
	Tea.....	59	...	18	8,461	0.7		Lard (from hogs).....	1,952	...	94	43,107	4.5	
	Dried fruits.....	115	...	6	2,662	4.3		Other meats, including game.....	139	...	22	6,941	2.0	
	Other groceries.....	2,641	...	62	28,302	9.3		Not analyzed in detail.....	4,950	...	54	28,559	17.3	
	Not analyzed in detail.....	1,630	...	34	11,457	14.2								

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WINES, DISTILLED SPIRITS WHOLESALERS ¹												
	All establishments.....	2,519,167	...	1,557	...	...					
	Those analyzing commodity lines, total	2,411,333	100.0	1,437	...	...					
1	Canned, bottled foods.....	1,273	0.1	19	37,313	2.8	47	Agricultural chemicals (exc. fertilizer)....	761	0.2	12	7,831	9.7
	Canned fruits, fruit juices.....	416	...	7	10,036	4.1	48	Industrial chemicals, n.e.c.....	630	0.1	12	4,229	14.9
	Canned vegetables, vegetable juices.....	1,788	...	9	15,177	8.4	54	Radios, television sets, home appliances, and specialties.....	407	0.1	25	6,311	6.4
	Canned fish, sea foods.....	388	...	11	23,364	1.7	56	Hardware.....	428	0.1	21	3,757	11.4
	Canned milk.....	136	...	4	7,591	1.8	68	Surgical, medical equipment and supplies.....	1,708	0.3	11	5,946	28.7
	Other canned foods.....	293	...	5	...	...	73	School equipment, supplies.....	1,194	0.2	75	15,562	8.3
	Not analyzed in detail.....	762	...	5	6,909	11.0	109	Miscellaneous professional, service equipment, glass (sheet and containers).....	369	0.1	6	2,863	12.9
3	Confectionery.....	3,607	0.1	21	37,711	9.6	79	Paper (basic materials, paper board).....	536	0.1	27	5,466	9.8
	Candy, including chocolate.....	1,559	...	13	21,617	7.2	115	Wrapping paper.....	330	...	19	4,568	7.2
	Chewing gum.....	321	...	7	13,660	3.3		Miscellaneous paper, paper board.....	206	...	...	...	...
	Fountain syrups, other confections.....	326	...	6	13,991	4.4							
	Not analyzed in detail.....	1,401	...	7	15,807	8.9							
5	Groceries (exc. as specified).....	15,952	0.7	5	49,387	31.0	116	Converted paper products.....	705	0.1	62	11,971	5.9
8	Fresh fruits, vegetables, berries.....	1,723	0.1	9	9,445	18.		Paper stationery, office supplies.....	286	...	36	7,762	3.7
11	Beer, fermented malt liquors.....	65,111	1.7	7	428,763	14.5		Paper bags.....	228	...	27	2,251	4.3
13	Soft drinks.....	4,763	...	45	14,449	3.8		Miscellaneous converted paper products.....	120	...	...	...	...
14	Spirits.....	174,769	84.7	1,175	2,330,741	88.0		Not analyzed in detail.....	71	...	6	540	13.0
15	Wines.....	189,131	10.8	1,165	1,258,650	13.9							
17	Cigars, cigarettes, tobacco (exc. leaf).....	10,768	0.4	3	46,208	3.3	118	Jewelry, silverware, trophies.....	542	0.1	34	10,784	5.0
	Commodities, n.e.c., and service receipts.....	3,911	0.2	...	...	...		Clocks, watches.....	227	...	26	8,881	2.6
								Costume jewelry.....	193	...	10	2,738	10.7
								Other jewelry items.....	2	...	...	...	...
	GENERAL-LINE DRUG WHOLESALERS ¹												
	All establishments.....	848,870	...	303	...	...					
	Those analyzing commodity lines, total	8,646	100.0	490	...	...					
1	Canned, bottled foods.....	54	0.1	12	6,943	2.0	119	Toys, games, athletic goods.....	2,433	0.5	77	18,416	13.2
	Canned baby foods.....	508	...	11	16,151	1.9		Small arms, ammunition.....	21	...	5	891	2.4
	Other canned foods.....	38	...	...	...	...		Toys, games.....	1,881	...	61	14,865	12.6
3	Confectionery.....	5,329	0.6	101	359,012	1.5		Bicycles.....	28	...	4	1,740	1.6
	Candy, including chocolate.....	3,440	...	86	322,964	1.1		Other athletic goods.....	98	...	...	...	...
	Chewing gum.....	75	...	87	301,381	0.2		Not analyzed in detail.....	405	...	11	2,451	16.5
	Other confections.....	1,114	...	...	...	...	123	Rubber sundries, n.e.c.....	15,231	3.0	97	22,002	69.2
16	Soaps, toilet and other.....	1,340	0.2	56	151,771	0.9		Commodities, n.e.c., and service receipts.....	10,948	2.2	...	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	9,744	1.2	23	77,569	11.5							
18	Smokers' supplies, razor blades, etc.....	2,266	0.3	42	118,338	1.9							
44	Drugs, drug sundries.....	787,893	91.3	240	826,644	95.3							
	Drugs, pharmaceuticals.....	73,997	...	243	708,165	38.6							
	Proprietary medicines, toiletries (exc. soap).....	170,650	...	237	677,491	4.0	124	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	Druggist sundries.....	133,269	...	34	669,515	19.6		All establishments.....	690,019	...	1,189	...	...
	Not analyzed in detail.....	108,677	...	46	116,361	93.4		Those analyzing commodity lines, total	681,127	100.0	1,114	...	...
45	Paints, varnishes, lacquers.....	1,644	0.3	10	4,936	6.6	16	Soaps, toilet and other.....	614	0.1	28	6,987	8.8
48	Industrial chemicals, n.e.c.....	2,489	0.3	12	19,359	9.8	49	Drugs, drug sundries.....	2,616	0.4	55	22,562	11.6
54	Radios, television sets, home appliances, and specialties.....	378	0.1	10	30,578	1.9	45	Paints, varnishes, lacquers.....	2,507	0.4	49	25,106	10.0
65	Photographic goods.....	8,713	0.8	80	277,236	1.4	46	Fertilizer, fertilizer materials.....	6,850	1.0	46	56,382	12.1
	Commodities, n.e.c., and service receipts.....	7,799	0.9	...	...	...	47	Agricultural chemicals (exc. fertilizer)....	8,778	1.3	62	61,703	14.2
							48	Industrial chemicals, n.e.c.....	196,655	28.9	439	253,511	84.2
							49	Other chemicals, related products.....	426,559	62.5	699	466,635	91.4
							56	Hardware.....	55	0.1	18	14,933	3.7
							61	Laundry, dry cleaning equipment, supplies.....	5,970	0.9	41	39,919	15.0
							85	Special industry machinery, equipment.....	463	0.1	14	9,510	4.9
							86	Industrial equipment, supplies.....	1,747	0.2	27	21,001	8.3
							116	Petroleum and products.....	1,445	0.2	14	8,947	16.2
							116	Converted paper products.....	622	0.1	10	10,893	5.7
							126	Commodities, n.e.c.....	25,298	3.7	...	...	...
								Service receipts.....	448	0.1	32	26,327	1.7
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS												
	All establishments.....	51,476	...	1,901	...	...					
	Those analyzing commodity lines, total	597,316	100.0	1,764	...	...					
3	Confectionery.....	2,995	0.4	63	22,571	8.2							
	Candy, including chocolate.....	1,203	...	39	10,549	12.0							
	Chewing gum.....	112	...	31	10,393	1.0							
	Fountain syrups, other confections.....	95	...	16	2,214	3.8							
	Not analyzed in detail.....	495	...	10	7,956	6.2							
5	Groceries (exc. as specified).....	45	0.1	38	3,339	13.1							
16	Soaps, toilet and other.....	3,749	0.6	151	43,326	7.0	40	PAINTS, VARNISHES WHOLESALERS					
17	Cigars, cigarettes, tobacco (exc. leaf).....	3,002	0.6	32	14,519	20.7		All establishments.....	221,861	...	1,277	...	...
18	Smokers' supplies, razor blades, etc.....	1,482	0.2	100	20,731	7.1		Those analyzing commodity lines, total	208,948	100.0	1,174	...	...
32	Men's, boys' clothing, furn. (exc. shoes).....	1,584	0.3	76	15,172	10.4	42	Kitchen utensils, miscellaneous homewares.....	461	0.2	19	3,104	14.8
	Underwear, hosiery.....	627	...	58	10,698	5.9		Floor coverings.....	1,338	0.6	12	9,601	13.9
	Work clothing, gloves.....	468	...	47	11,029	4.2		Linoleum, other hard surface.....	1,034	...	8	6,523	15.8
	Other clothing, furnishings (men's, boys').....	489	...	14	3,646	13.4		Other.....	304	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	1,415	0.3	61	17,229	8.3	45	Paints, varnishes, lacquers.....	164,030	78.6	1,174	208,948	78.6
	Hosiery, underwear.....	559	...	48	8,648	6.5	47	Agricultural chemicals (exc. fertilizer)....	307	0.1	6	8,182	3.8
	Other apparel, accessories (exc. shoes).....	866	...	...	...	...	48	Industrial chemicals, n.e.c.....	482	0.2	4	2,702	17.8
37	Miscellaneous dry goods.....	2,546	0.5	87	16,496	15.4	51	Automotive parts, accessories, etc.....	691	0.3	25	4,072	17.0
	Knit fabrics, lace fabrics.....	981	...	7	1,632	38.3		Garage, filling station service equipment, accessories.....	308	...	7	1,194	25.8
	Notions, thread, buttons, closures.....	1,415	...	76	14,873	9.6		Other automotive supplies (anti-freeze, wax, brushes, etc.).....	60	...	5	493	12.2
	Yarns.....	32	...	6	1,622	3.0		Not analyzed in detail.....	280	...	4	323	13.3
	Other dry goods.....	118	...	19	2,511	4.7	54	Radios, television sets, home appliances, and specialties.....	1,075	0.5	14	9,310	11.5
38	Other textile products.....	1,394	0.3	7	7,709	18.1	56	Hardware.....	2,018	1.0	56	15,088	13.4
40	Kitchen utensils, miscellaneous homewares.....	491	0.1	45	10,152	4.8	79	Miscellaneous professional, service equipment.....	6,002	0.3	9	6,198	9.7
44	Drugs, drug sundries.....	451,378	89.3	1,764	505,316	89.3	86	Industrial equipment, supplies.....	959	0.5	39	7,601	12.6
	Drugs, pharmaceuticals.....	9,590	...	518	139,794	66.2	109	Glass (sheet and containers).....	11,313	5.4	85	35,290	32.0
	Proprietary medicines, toiletries (exc. soap).....	156,077	...	826	217,571	71.7	114	Wallpaper.....	16,355	7.8	369	71,614	22.8
	Druggist sundries.....	145,957	...	581	214,921	67.9	126	Commodities, n.e.c.....	8,940	4.3	...	...	...
	Not analyzed in detail.....	56,754	...	88	66,212	83.7		Service receipts.....	377	0.2	24	4,838	7.8

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WHOLESALE TOBACCO DISTRIBUTORS							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued					
	All establishments.....	2,529,576	...	3,319	...	...		Other textile products.....	1,607	3.1	41	7,359	11.5
	Those analyzing commodity lines, total	1,642,946	100.0	2,887	...	...		Floor coverings.....	1,638	0.1	19	14,749	11.4
1	Canned, bottled foods.....	10,986	0.4	160	134,731	8.2	44	Drugs, drug sundries.....	974	0.1	41	10,137	7.6
	Coffee.....	3,008	0.1	110	90,811	3.3		58 Boot, shoe cut stock, shoe findings.....	877	0.1	16	5,680	15.4
3	Confectionery.....	278,150	11.4	3,214	1,874,892	14.8		Boot, shoe cut stock (leather).....	301	...	7	1,680	16.7
	Candy, including chocolate.....	165,270	...	1,658	1,388,490	11.9		Rubber products (heels, soles, etc.).....	415	...	8	3,826	3.1
	Cheating gum.....	29,032	...	1,405	1,207,269	2.4		Other shoe findings.....	161	...	...	...	...
	Fountain syrups, other confections.....	16,660	...	784	859,753	1.9		117 Books, magazines, printed material.....	1,403	0.1	13	11,330	8.8
	Not analyzed in detail.....	67,188	...	528	467,183	14.4		Books, magazines, newspapers.....	74	...	4	7,708	9.6
5	Groceries (exc. as specified).....	8,859	0.4	150	124,768	7.1		Printed blanks, forms.....	75	...	4	5,012	1.2
	Flour, related products.....	1,023	...	34	39,180	2.7		Miscellaneous engraved printed products.....	166	...	...	...	...
	Sugar.....	1,471	...	53	47,733	3.1		118 Jewelry, silverware, trophies.....	1,442	1.1	47	20,059	7.2
	Glomargarine, butter substitutes.....	226	...	5	4,111	0.5		Clocks, watches.....	161	...	13	6,449	2.5
	Cooking oils (exc. lard).....	256	...	23	27,507	0.9		Costume jewelry.....	519	...	24	6,175	2.4
	Breakfast cereals.....	633	...	39	42,568	1.5		Silverware, plated ware.....	9	...	4	1,616	0.6
	Bakery products.....	206	...	18	11,241	1.8		Other jewelry items.....	753	...	...	...	...
	Tea.....	196	...	45	44,498	0.4		119 Toys, games, athletic goods.....	3,869	0.3	56	20,236	19.1
	Dried fruits.....	126	...	42	21,483	0.6		Second-hand merchandise.....	20,814	1.4	169	25,749	80.8
	Other groceries.....	2,083	...	59	50,137	4.2		Commodities, n.e.c., and service receipts.....	10,470	0.7	...	...	...
	Not analyzed in detail.....	2,645	...	35	26,811	9.9							
12	Beer, fermented malt liquors.....	13,301	0.5	97	76,625	17.4		GENERAL-LINE DRY GOODS WHOLESALERS					
14	Spirits.....	13,304	0.5	49	103,239	12.9		All establishments.....	457,242	...	182	...	...
16	Soaps, toilet and other.....	2,471	0.1	146	135,344	1.8		Those analyzing commodity lines, total	414,307	100.0	145	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,949,721	80.0	2,887	2,442,946	80.0		52 Men's, boys' clothing, furn. (exc. shoes)....	95,404	23.0	98	359,585	26.5
18	Smokers' supplies, razor blades, etc.....	98,825	4.0	1,707	1,706,984	5.8		Underwear, hosiery.....	30,004	...	74	305,103	9.8
44	Drugs, drug sundries.....	34,026	1.4	899	755,582	4.5		Suits, coats, overcoats.....	5,209	...	24	135,180	2.0
	Converted paper products.....	3,615	0.1	277	180,392	0.7		Work clothing, gloves.....	20,584	...	72	98,575	6.7
	Paper, stationery, office supplies.....	434	...	78	39,291	0.7		Other clothing, furnishings (men's, boys')....	24,382	...	51	263,934	9.1
	Paper bags.....	1,274	...	150	128,251	1.0		Not analyzed in detail.....	18,325	...	19	48,250	37.8
	Boxes, containers (paper, paperboard)....	280	...	23	20,394	1.4		33 Women's, children's clothing, accessories (exc. shoes).....	64,984	15.7	96	351,440	18.5
	Miscellaneous converted paper products....	897	...	53	55,495	1.6		Dresses.....	17,786	...	47	250,833	7.1
	Not analyzed in detail.....	730	...	36	20,359	3.6		Hosiery, underwear.....	23,921	...	73	293,592	8.1
19	Toys, games, athletic goods.....	2,197	0.1	55	40,819	2.4		Corsets, allied garments.....	1,151	...	17	51,469	2.2
	Commodities, n.e.c., and service receipts...	24,483	1.0	...	...	...		Millinery and materials.....	766	...	8	85,893	0.9
								Children's, infants' wear (exc. footwear)....	4,739	...	60	269,934	1.8
								Other apparel, accessories (exc. shoes)....	11,055	...	...	...	...
								Not analyzed in detail.....	5,575	...	16	39,168	14.2
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS							34 Shoes, other footwear.....	3,653	0.9	37	220,669	1.6
	All establishments.....	1,558,536	...	5,133	...	...		Men's, boys' shoes.....	1,043	...	17	48,372	2.2
	Those analyzing commodity lines, total	1,504,769	100.0	4,746	...	...		Women's, misses' shoes.....	934	...	20	127,517	0.7
32	Men's, boys' clothing, furn. (exc. shoes)....	456,369	30.3	1,872	628,527	72.6		Children's, infants' shoes.....	354	...	15	60,572	0.6
	Underwear, hosiery.....	105,747	...	779	289,278	36.6		Other footwear.....	674	...	14	97,126	0.7
	Suits, coats, overcoats.....	91,864	...	412	163,680	56.1		Not analyzed in detail.....	648	...	6	15,195	4.3
	Work clothing, gloves.....	59,115	...	593	186,787	31.6		35 Piece goods (woven).....	111,868	27.0	128	380,134	29.4
	Other clothing, furnishings (men's, boys')....	143,338	...	889	300,281	47.7		Cotton.....	73,669	...	91	313,721	23.0
	Not analyzed in detail.....	56,305	...	338	75,269	74.8		Rayon, nylon, other synthetic.....	14,707	...	67	289,778	5.1
								Silk.....	1,304	...	17	43,995	3.2
33	Women's, children's clothing, accessories (exc. shoes).....	727,242	48.4	2,747	879,457	82.7		Wool.....	4,457	...	44	245,506	1.8
	Dresses.....	110,436	...	617	227,063	48.6		Other woven piece goods.....	2,252	...	30	84,447	2.7
	Suits, coats (exc. fur).....	65,666	...	303	128,152	51.2		Not analyzed in detail.....	15,679	...	30	56,334	27.8
	Furs, fur clothing.....	150,112	...	520	166,934	89.9		36 Home furnishings (textile).....	69,550	16.7	121	375,125	18.5
	Hosiery, underwear.....	40,442	...	448	176,461	22.9		Curtains, draperies.....	6,632	...	63	268,401	2.5
	Corsets, allied garments.....	1,547	...	72	37,043	4.2		Bedspreads, comfortables, blankets.....	14,932	...	79	290,863	5.1
	Millinery and materials.....	83,949	...	454	101,890	82.4		Sheets, pillow cases, towels.....	28,255	...	82	294,798	9.6
	Children's, infants' wear (exc. footwear)....	79,489	...	531	203,180	39.1		Table linens.....	5,051	...	56	196,554	2.6
	Other apparel, accessories (exc. shoes)....	131,491	...	721	252,293	52.1		Other textile home furnishings.....	5,118	...	35	144,417	3.5
	Not analyzed in detail.....	64,110	...	269	81,655	78.5		Not analyzed in detail.....	9,362	...	28	62,805	14.9
34	Shoes, other footwear.....	246,977	16.4	799	331,881	74.4		37 Miscellaneous dry goods.....	35,501	8.6	118	375,369	9.4
	Men's, boys' shoes.....	46,091	...	249	149,371	30.7		Knit fabrics, lace fabrics.....	3,516	...	53	210,324	1.7
	Women's, misses' shoes.....	104,425	...	363	189,010	55.2		Notions, thread, buttons, closures.....	18,363	...	82	321,012	5.7
	Children's, infants' shoes.....	25,152	...	275	147,427	17.1		Yarns.....	2,668	...	36	93,965	2.9
	Other footwear.....	25,615	...	223	108,553	23.6		Other dry goods.....	6,239	...	48	171,356	3.6
	Not analyzed in detail.....	45,694	...	172	58,602	78.0		Not analyzed in detail.....	4,715	...	18	29,789	15.8
35	Piece goods (woven).....	13,786	0.9	180	94,971	14.5		38 Other textile products.....	3,366	0.8	30	78,320	4.3
	Cotton.....	7,710	...	111	72,486	10.6		China, glassware, crockery.....	775	0.2	23	190,400	1.3
	Rayon, nylon, other synthetic.....	2,263	...	61	45,352	5.0		Kitchen utensils, miscellaneous homewares....	1,296	0.3	14	102,390	1.3
	Silk.....	414	...	17	7,445	5.6		42 Floor coverings.....	15,634	3.8	33	187,839	8.3
	Wool.....	492	...	26	20,037	2.4		Carpets, rugs.....	8,890	...	28	180,168	4.9
	Other woven piece goods.....	1,209	...	28	19,212	6.3		Linoleum, other hard surface.....	6,060	...	28	175,586	3.4
	Not analyzed in detail.....	1,698	...	33	15,077	11.3		Other.....	684	...	13	116,531	0.6
36	Home furnishings (textile).....	9,723	0.6	212	87,904	11.1		43 Furniture (household, office, store).....	1,077	0.2	12	151,802	0.7
	Curtains, draperies.....	650	...	64	34,333	1.9		Drugs, drug sundries.....	1,089	0.3	12	77,134	1.4
	Bedspreads, comfortables, blankets.....	1,981	...	122	61,343	3.2		44 Radios, television sets, home appliances, and specialties.....	1,957	0.5	8	87,067	2.2
	Sheets, pillow cases, towels.....	3,979	...	158	74,100	5.4		Jewelry, silverware, trophies.....	518	0.1	7	84,272	0.6
	Table linens.....	732	...	64	31,354	2.3		Toys, games, athletic goods.....	3,815	0.9	15	184,679	2.1
	Other textile home furnishings.....	500	...	40	23,964	2.1		Luggage, saddlery, harness.....	1,466	0.4	6	139,434	1.0
	Not analyzed in detail.....	1,881	...	20	8,535	22.0		Commodities, n.e.c., and service receipts....	2,554	0.6	...	...	...
37	Miscellaneous dry goods.....	7,978	0.5	184	66,949	11.9							
	Knit fabrics, lace fabrics.....	543	...	29	17,767	3.0							
	Notions, threads, buttons, closures.....	4,054	...	147	54,053	7.5							
	Yarns.....	94	...	14	3,936	2.4							
	Other dry goods.....	2,845	...	59	27,688	10.3							
	Not analyzed in detail.....	442	...	13	4,234	10.7							

See Footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS							PIECE GOODS CONVERTERS					
	All establishments.....	1,947,798	...	5,84	...	...		All establishments.....	1,764,143	...	1,134	...	...
	Those analyzing commodity lines, total	1,919,171	100.0	4,742	...	...		Those analyzing commodity lines, total	1,747,502	100.0	1,092	...	...
5	Groceries (exc. as specified).....	2,220	0.1	21	12,738	17.4	35	Piece goods (woven).....	1,710,061	97.9	1,092	1,747,502	97.9
32	Men's, boys' clothing, furn. (exc. shoes)...	21,114	1.1	288	120,548	17.5		Cotton.....	676,720	...	457	964,722	70.1
	Underwear, hosiery.....	12,859	...	206	76,395	16.8		Rayon, nylon, other synthetic.....	861,098	...	700	1,304,545	66.0
	Suits, coats, overcoats.....	1,158	...	24	8,911	13.0		Silk.....	32,688	...	89	164,409	19.9
	Work clothing, gloves.....	2,187	...	81	24,458	8.9		Wool.....	19,149	...	46	87,256	21.9
	Other clothing, furnishings (men's, boys').....	1,961	...	78	31,604	6.2		Other woven piece goods.....	9,207	...	35	59,934	15.4
	Not analyzed in detail.....	2,949	...	35	4,628	11.2		Not analyzed in detail.....	111,199	...	90	117,378	94.7
33	Women's children's clothing, accessories						36	Home furnishings (textile).....	5,982	0.3	14	36,435	16.4
	Dresses.....	3,042	...	70	4,921	12.4		Curtains, draperies.....	2,998	...	10	33,554	8.9
	Suits, coats (exc. fur).....	120	...	15	4,347	11.8		Bedspreads, comfortables, blankets.....	1,561	...	6	26,081	6.0
	Furs, fur clothing.....	390	...	7	5,999	10.8		Sheets, pillow cases, towels.....	821	...	5	13,513	6.1
	Hosiery, underwear.....	171,964	...	671	263,588	65.2		Other textile home furnishings.....	602	...	...	...	...
	Corsets, allied garments.....	9,453	...	102	21,699	43.6	37	Miscellaneous dry goods.....	15,851	0.9	20	56,835	27.9
	Millinery and materials.....	212	...	15	3,396	6.2		Knit fabrics, lace fabrics.....	5,615	...	8	10,999	51.0
	Children's, infants' wear (exc. footwear).....	2,304	...	94	27,687	3.3		Yarns.....	2,289	...	6	22,369	10.2
	Other apparel, accessories (exc. shoes).....	7,284	...	86	48,507	15.0		Other dry goods.....	7,947	...	...	...	...
	Not analyzed in detail.....	11,923	...	49	8,810	41.4	38	Other textile products.....	8,192	0.5	10	26,573	30.8
35	Piece goods (woven).....	1,070,551	55.6	2,368	1,112,095	82.3	1.6	Commodities, n.e.c.....	5,577	0.3	10	...	...
	Cotton.....	389,556	...	988	514,545	56.3		Service receipts.....	1,839	0.1	...	...	...
	Rayon, nylon, other synthetic.....	328,787	...	893	428,150	51.0							
	Silk.....	35,973	...	230	90,580	39.7		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	Wool.....	218,303	...	649	83,834	77.2		All establishments.....	379,730	...	1,173	...	...
	Other woven piece goods.....	39,930	...	234	93,949	42.5		Those analyzing commodity lines, total	356,508	100.0	1,095	...	...
	Not analyzed in detail.....	258,000	...	496	308,684	83.6							
36	Home furnishings (textile).....	214,285	11.1	756	292,995	73.1	36	Home furnishings (textile).....	463	0.1	12	5,509	4.6
	Curtains, draperies.....	61,861	...	306	135,582	45.6	39	China, glassware, crockery.....	389	0.1	18	8,339	4.7
	Bedspreads, comfortables, blankets.....	24,377	...	313	121,949	20.0	40	Kitchen utensils, miscellaneous homewares.....	1,061	0.3	23	8,917	11.9
	Sheets, pillow cases, towels.....	35,327	...	350	136,486	25.9							
	Table linens.....	33,285	...	342	121,485	27.4	42	Floor coverings.....	9,317	2.6	73	46,215	20.1
	Other textile home furnishings.....	21,740	...	215	75,908	28.6		Carpets, rugs.....	4,977	...	44	30,211	16.5
	Not analyzed in detail.....	37,695	...	101	42,783	88.1		Linoleum, other hard surface.....	3,467	...	35	30,630	11.3
37	Miscellaneous dry goods.....	302,527	15.8	1,388	387,215	78.1		Other.....	33	...	5	2,635	1.2
	Knit fabrics, lace fabrics.....	70,097	...	220	94,729	74.0		Not analyzed in detail.....	840	...	15	5,078	16.5
	Notions, thread, buttons, closures.....	152,141	...	880	200,877	75.7	43	Furniture (household, office, store).....	312,768	87.7	1,095	356,508	87.7
	Yarns.....	6,315	...	88	44,961	14.0		Household furniture.....	185,477	...	484	218,013	85.1
	Other dry goods.....	34,117	...	239	65,552	51.0		Office furniture (wooden).....	41,034	...	323	83,402	49.2
	Not analyzed in detail.....	39,857	...	183	46,229	86.2		Office furniture (metal).....	34,043	...	301	71,615	47.5
38	Other textile products.....	59,734	3.1	125	191,094	31.2		Mattresses, bed springs.....	7,639	...	144	78,269	9.8
								Other furniture.....	2,148	...	45	18,062	11.9
42	Floor coverings.....	3,774	0.2	47	45,367	8.3		Not analyzed in detail.....	42,427	...	204	49,441	85.8
	Carpets, rugs.....	3,347	...	37	39,720	8.4	52	Electrical wiring supplies, construction materials.....	430	0.1	11	4,121	10.4
	Linoleum, other hard surface.....	309	...	9	4,495	6.9							
	Other.....	118	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	5,962	1.7	44	36,656	16.3
43	Furniture (household, office, store).....	1,358	0.1	34	16,032	8.5		Radio sets, tubes, etc., public address systems.....	1,381	...	18	19,320	7.1
	Household furniture.....	810	...	19	10,775	7.5		Television sets, tubes, parts, etc.....	179	...	9	9,645	1.8
	Office furniture (wooden).....	10	...	4	2,066	0.5		Electric household refrigerators, freezers	1,726	...	18	18,131	9.5
	Office furniture (metal).....	73	...	5	2,908	2.5		Electric home laundry equipment.....	1,001	...	15	18,005	5.6
	Mattresses, bed springs.....	143	...	9	4,862	2.9		Electric ranges.....	213	...	10	13,120	1.6
	Other furniture.....	322	...	...	...	...		Other electric kitchen equipment.....	135	...	10	14,058	1.0
44	Drugs, drug sundries.....	3,085	0.2	87	22,484	13.7		Other electric appliances, specialties.....	876	...	22	26,456	3.3
	Drugs, pharmaceuticals.....	748	...	16	6,597	5.3		Not analyzed in detail.....	451	...	11	5,218	8.6
	Proprietary medicines, toiletries (exc. soap).....	1,408	...	42	12,498	11.3	56	Hardware.....	598	0.2	5	4,025	14.8
	Druggist sundries.....	587	...	31	4,861	12.1	57	Plumbing, heating, air-conditioning.....	738	0.2	12	3,835	19.2
	Not analyzed in detail.....	742	...	15	2,532	29.3	71	Stationers', office supplies (exc. paper).....	4,601	1.3	61	18,054	25.5
54	Radios, television sets, home appliances, and specialties.....	2,653	0.1	60	25,810	10.3	75	Office machines.....	2,385	0.7	97	23,847	10.0
	Radio sets, tubes, etc., public address systems.....	384	...	14	9,772	3.9		Accounting, statistical machines.....	163	...	21	3,961	1.3
	Electric household refrigerators, freezers	190	...	9	5,623	3.4		Duplicating machines.....	111	...	9	3,824	2.9
	Electric home laundry equipment.....	73	...	4	2,599	2.8		Addressing, mailing machines.....	15	...	5	639	2.3
	Other electric appliances, specialties.....	1,922	...	...	...	...		Typewriters.....	671	...	52	10,916	6.1
	Not analyzed in detail.....	84	...	7	2,793	3.0		Other office machines.....	861	...	34	8,130	6.9
56	Hardware.....	1,437	0.1	43	21,836	6.6		Not analyzed in detail.....	864	...	32	9,097	9.5
118	Jewelry, silverware, trophies.....	1,552	0.1	51	18,479	8.4	78	Office, store fixtures, and equipment, n.e.c.	1,046	0.3	29	4,699	22.3
	Clocks, watches.....	116	...	16	6,869	1.7	119	Miscellaneous professional, service equipment	367	0.1	9	2,463	14.9
	Costume jewelry.....	891	...	27	7,999	11.1	125	Paper (basic materials, paperboard).....	271	0.1	7	3,016	9.0
	Precious stones.....	15	...	5	2,058	7.4							
	Silverware, plated ware.....	182	...	12	5,713	3.2		Converted paper products.....	4,883	1.4	95	25,486	19.2
	Jewelers' findings.....	36	...	4	270	13.3		Paper stationery, office supplies.....	4,612	...	90	24,330	19.0
	Other jewelry items.....	175	...	...	...	...		Miscellaneous converted paper products.....	271	...	...	...	...
119	Toys, games, athletic goods.....	1,184	0.1	63	15,780	7.5	117	Books, magazines, printed materials.....	1,592	0.4	19	8,596	18.5
	Toys, games.....	874	...	49	13,717	6.4	119	Toys, games, athletic goods.....	983	0.3	15	8,667	11.3
	Bicycles.....	170	...	8	2,092	8.1	124	Second-hand merchandise.....	3,336	0.9	73	7,685	43.4
	Children's vehicles (exc. bicycles).....	21	...	6	1,358	1.5		Commodities, n.e.c.....	3,689	1.0	...	...	...
	Other athletic goods.....	14	...	...	...	...		Service receipts.....	1,829	0.5	97	25,222	7.2
	Not analyzed in detail.....	105	...	11	980	10.7	126						
	Commodities, n.e.c., and service receipts.....	26,949	1.4	...	...	...				

See Footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line	Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line	Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Percent distribution (2)					Number (3)	Total sales (Thousand dollars) (4)			Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS						HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Continued						
	All establishments.....	935,215	...	2,640	...	119	Toys, games, athletic goods.....	8,005	0.9	71	42,822	18.7	
	Those analyzing commodity lines, total	904,106	100.0	2,388	...		Small arms, ammunition.....	7.4	...	5	6,614	10.9	
3.	Men's, boys' clothing, furnishings (exc. shoes).....	1,231	0.1	18	7,788	15.8	Toys, games.....	5,244	...	54	34,368	15.2	
	Underwear, hosiery.....	665	...	8	6,561	10.1	Bicycles.....	165	...	5	7,137	2.3	
	Work clothing, gloves.....	321	...	5	3,268	9.8	Children's vehicles (exc. bicycles).....	204	...	8	10,101	2.0	
	Other clothing, furnishings (men's, boys').....	245	...	...	...	...	Other athletic goods.....	669	...	6	5,861	11.4	
							Not analyzed in detail.....	999	...	10	3,809	26.2	
35.	Piece goods (woven).....	25,224	2.8	22	84,197	30.0	124	Second-hand merchandise.....	2,650	0.3	87	3,830	69.2
	Cotton.....	24,112	...	14	83,259	29.0	126	Commodities, n.e.c., and service receipts.....	25,393	2.8	...	...	...
	Rayon, nylon, other synthetic.....	829	...	11	76,083	1.1			1,362	0.2	54	19,891	6.8
	Other woven piece goods.....	283	...	...	...	...			
36.	Home furnishings (textile).....	34,366	3.8	62	157,743	21.8		WRAPPING PAPER, TWINE MERCHANTS					
	Curtains, draperies.....	3,433	...	18	34,024	10.1		All establishments.....	296,923	...	516	...	...
	Bedspreads, comfortables, blankets.....	14,339	...	19	86,800	16.5		Those analyzing commodity lines, total	291,658	100.0	473	...	...
	Sheets, pillow cases, towels.....	4,286	...	12	80,242	5.3							
	Table linens.....	449	...	11	11,147	4.0	32	Men's, boys' clothing, furn. (exc. shoes)...	588	0.2	5	4,617	12.7
	Other textile home furnishings.....	11,859	...	...	...	...	37	Miscellaneous dry goods.....	325	0.1	4	2,961	7.6
37.	Miscellaneous dry goods.....	32,791	3.6	15	78,609	41.7	44	Drugs, drug sundries.....	426	0.1	13	5,769	7.4
39.	China, glassware, crockery.....	105,391	11.6	619	164,463	64.1	54	Radios, television sets, home appliances, and specialties.....	397	0.1	4	3,307	12.0
40.	Kitchen utensils, miscellaneous homewares.....	142,145	15.7	715	238,548	59.6	56	Hardware.....	227	0.1	7	3,086	7.4
41.	Musical instruments, phonograph records.....	88,247	9.8	315	98,009	90.0	64	Janitors' supplies.....	980	0.3	10	6,663	14.7
							71	Stationers', office supplies (exc. paper)...	229	0.1	6	2,812	8.1
42.	Floor coverings.....	370,151	41.0	626	427,848	86.5	73	School equipment, supplies.....	1,043	0.4	12	7,258	14.4
	Carpets, rugs.....	198,807	...	402	350,425	56.7	86	Industrial equipment, supplies.....	3,309	1.1	34	22,339	14.8
	Linoleum, other hard surface.....	117,662	...	315	328,812	35.8		Rope, cordage, twine (exc. wire).....	2,858	...	23	15,348	18.6
	Other.....	22,711	...	151	179,645	12.6		Miscellaneous industrial equipment, supplies.....	451	...	...	...	...
	Not analyzed in detail.....	30,972	...	96	34,537	89.7							
43.	Furniture (household, office, store).....	37,968	3.1	208	115,874	34.1	115	Paper (basic materials, paper board).....	329,680	78.7	473	291,658	78.7
	Household furniture.....	15,331	...	112	90,242	17.0		Newsprint, groundwood, book paper.....	4,024	...	671	51,518	7.8
	Mattresses, bed springs.....	5,748	...	50	32,566	17.6		Fine paper.....	30,290	...	155	152,880	19.8
	Other furniture.....	1,451	...	...	...	...		Wrapping paper.....	178,338	...	459	287,715	6.0
	Not analyzed in detail.....	5,438	...	43	9,416	57.8		Building paper board.....	2,762	...	49	35,778	7.7
45.	Paints, varnishes, lacquers.....	626	0.1	26	10,474	6.0		Miscellaneous paper, paper board.....	14,276	...	157	120,568	11.8
52.	Electrical wiring supplies, construction materials.....	2,126	0.2	44	35,257	6.0	116	Converted paper products.....	51,662	17.7	212	154,451	33.4
	Interior wiring, construction materials.....	152	...	13	7,175	2.1		Paper stationery, office supplies.....	9,401	...	98	102,115	9.2
	Lighting fixtures (residential, commercial, industrial).....	455	...	13	20,182	2.2		Paper bags.....	30,068	...	190	143,514	21.0
	Electric lamps (incandescent, fluorescent).....	1,098	...	20	22,651	4.8		Boxes, containers (paper, paper board).....	5,068	...	109	97,692	5.2
	Not analyzed in detail.....	421	...	10	2,131	19.8	117	Miscellaneous converted paper products.....	7,125	...	93	79,871	8.9
54.	Radios, television sets, home appliances, and specialties.....	21,194	2.3	109	96,913	21.9	119	Books, magazines, printed materials.....	231	0.1	6	1,954	11.8
	Radio sets, tubes, etc., public address systems.....	4,992	...	40	47,747	10.4		Toys, games, athletic goods.....	460	0.2	10	7,031	6.5
	Television sets, tubes, parts, etc.....	607	...	13	19,785	3.1		Commodities, n.e.c., and service receipts.....	2,201	0.8	...	...	...
	Electric household refrigerators, freezers	3,028	...	17	36,027	8.4							
	Electric home laundry equipment.....	2,531	...	20	43,078	5.9		FINE PAPER MERCHANTS					
	Electric ranges.....	781	...	14	28,796	2.7		All establishments.....	462,359	...	447	...	...
	Other electric kitchen equipment.....	965	...	16	9,665	10.0		Those analyzing commodity lines, total	452,117	100.0	427	...	...
	Other electric appliances, specialties.....	6,538	...	65	69,764	9.4	71	Stationers', office supplies (exc. paper)...	859	0.2	5	2,916	29.4
	Not analyzed in detail.....	1,752	...	13	9,309	18.8	85	Special industry machinery, equipment.....	1,991	0.4	16	7,070	28.2
55.	Electric commercial equipment.....	941	0.1	17	7,656	12.3	86	Industrial equipment, supplies.....	544	0.1	9	30,214	1.8
	Water coolers.....	15	...	4	1,157	1.3	115	Paper (basic materials, paper board).....	421,087	93.2	427	452,117	93.2
	Commercial refrigeration, food locker equipment.....	277	...	7	3,951	7.0		Newsprint, groundwood, book paper.....	29,105	...	120	167,480	17.4
	Cooking, food service equipment.....	462	...	11	3,518	13.1		Fine paper.....	34,020	...	408	433,266	78.9
	Not analyzed in detail.....	187	...	5	2,995	6.2		Wrapping paper.....	30,866	...	119	186,430	16.6
								Building paper, board.....	3,501	...	16	40,261	8.7
56.	Hardware.....	5,045	0.6	55	28,224	17.9	116	Miscellaneous paper, paper board.....	15,595	...	...	...	...
57.	Plumbing, heating, air-conditioning.....	1,297	0.1	29	16,457	7.9		Converted paper products.....	23,053	5.1	136	170,659	13.5
								Paper stationery, office supplies.....	10,678	...	113	136,742	7.8
86.	Industrial equipment, supplies.....	812	0.1	10	3,586	22.6		Paper bags.....	6,331	...	54	94,462	6.7
	Rope, cordage, twine (exc. wire).....	806	...	7	3,199	25.2		Boxes, containers (paper, paper board).....	1,620	...	31	45,768	3.5
	Miscellaneous industrial equipment, supplies.....	...	...	...	...	...		Miscellaneous converted paper products.....	4,424	...	...	...	...
113.	Millwork, veneer, other wood products.....	684	0.1	9	3,651	18.7		Commodities, n.e.c., and service receipts.....	4,583	1.0	...	...	...
115.	Paper (basic materials, paper board).....	913	0.1	19	7,762	11.8							
	Wrapping paper.....	182	...	9	3,881	4.7		STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	Miscellaneous paper, paper board.....	731	...	...	...	...		All establishments.....	180,867	...	880	...	...
								Those analyzing commodity lines, total	161,193	100.0	756	...	...
116.	Converted paper products.....	2,310	0.2	36	22,297	10.4	43	Furniture (household, office, store).....	9,942	6.1	110	38,637	25.7
	Paper stationery, office supplies.....	103	...	7	6,673	1.5		Office furniture (wooden).....	3,320	...	74	24,833	13.4
	Paper bags.....	712	...	14	7,020	10.1		Office furniture (metal).....	5,114	...	89	33,113	15.4
	Boxes, containers (paper, paper board).....	588	...	8	6,757	8.7		Other furniture.....	360	...	...	...	...
	Miscellaneous converted paper products.....	907	...	...	...	...		Not analyzed in detail.....	1,248	...	11	3,731	33.4
117.	Books, magazines, printed materials.....	812	0.1	15	15,165	5.4	54	Radios, television sets, home appliances, and specialties.....	620	0.4	6	6,576	9.4
	Sheet music.....	775	...	8	14,106	5.5							
	Miscellaneous engraved, printed products.....	37	...	...	...	...			
118.	Jewelry, silverware, trophies.....	2,421	0.3	74	24,299	10.0	65	Photographic goods.....	271	0.2	6	4,035	6.7
	Clocks, watches.....	429	...	2	11,906	3.6		Cameras, parts, accessories, mounts.....	110	...	4	2,942	3.7
	Costume jewelry.....	206	...	15	1,238	16.6		Other photographic goods.....	161	...	...	...	...
	Silverware, plated ware.....	957	...	27	11,273	8.5	69	Fountain pens, pencils.....	7,226	4.4	75	13,220	31.1
	Other jewelry items.....	151	...	...	...	...	70	Professional, scientific equipment, n.e.c.....	321	0.2	5	3,035	10.6
	Not analyzed in detail.....	678	...	14	1,836	36.9	71	Stationers', office supplies (exc. paper)...	50,491	30.9	380	83,498	60.5

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
STATIONERY, OFFICE SUPPLIES WHOLESALERS—Continued							MISCELLANEOUS PAPER PRODUCTS WHOLESALERS—Continued						
73	School equipment, supplies.....	3,444	2.1	70	27,304	12.6	116	Converted paper products.....	374,185	43.1	1,436	663,096	56.4
74	Church equipment, supplies.....	106	0.1	10	3,215	3.3		Paper stationery, office supplies.....	20,166	...	354	242,789	8.3
75	Office machines.....	3,450	2.1	139	38,041	9.1		Paper bags.....	79,739	...	809	382,954	20.8
76	Stores, service shop machines.....	193	0.1	16	3,348	5.8		Boxes, containers (paper, paperboard)....	68,418	...	741	308,748	22.2
77	Scales, balances (exc. scientific).....	296	0.2	5	2,287	12.9		Miscellaneous converted paper products....	148,097	...	810	420,004	35.3
78	Office, store fixtures and equipment, n.e.c.	2,444	1.5	41	9,812	24.9		Not analyzed in detail.....	57,765	...	183	79,412	72.7
79	Miscellaneous professional, service equipment	257	0.2	8	989	26.0							
115	Paper (basic materials, paperboard).....	4,478	2.7	54	18,410	24.3	117	Books, magazines, printed materials.....	3,446	0.4	37	18,054	19.1
	Newsprint, groundwood, book paper.....	554	...	9	5,264	10.5		Printed blank, forms.....	324	...	11	6,510	5.0
	Fine paper.....	2,066	...	31	11,715	17.6		Miscellaneous engraved, printed products..	1,819	...	...	...	...
	Wrapping paper.....	878	...	29	9,267	9.6		Not analyzed in detail.....	1,303	...	14	7,517	17.3
	Miscellaneous converted paper products....	800	...	...	...	...			
116	Converted paper products.....	60,540	37.0	444	102,395	59.1	119	Toys, games, athletic goods.....	1,732	0.2	44	24,795	7.0
	Paper stationery, office supplies.....	57,405	...	417	95,090	60.4	122	Junk and scrap (exc. iron and steel).....	2,524	0.3	5	13,457	18.8
	Paper bags.....	561	...	22	6,476	8.7	124	Second-hand merchandise.....	595	0.1	11	675	88.1
	Boxes, containers (paper, paperboard)....	272	...	14	3,983	6.8		Commodities, n.e.c., and service receipts...	34,586	4.0	...	...	...
	Miscellaneous converted paper products....	2,302	...	...	...	...			
117	Books, magazines, printed materials.....	8,741	5.4	74	28,200	31.0	FARM PRODUCTS (RAW MATERIALS) MERCHANTS						
	Books, magazines, newspapers.....	268	...	8	3,009	8.9		All establishments.....	6,903,993	...	2,594	...	...
	Printed blanks, forms.....	236	...	20	6,110	3.9		Those analyzing commodity lines, total	6,232,321	100.0	2,403	...	...
	Miscellaneous engraved, printed products..	7,207	...	31	15,174	47.5	1	Canned, bottled foods.....	6,256	0.1	13	46,888	13.3
	Not analyzed in detail.....	1,030	...	26	9,136	11.3	5	Groceries (exc. as specified).....	38,534	0.6	28	310,790	12.4
118	Jewelry, silverware, trophies.....	110	0.1	5	1,939	5.7	19	Cotton (raw), including linters.....	1,746,032	25.5	321	1,839,661	94.9
119	Toys, games, athletic goods.....	3,442	2.1	50	19,120	18.0	20	Hay, straw, alfalfa.....	6,250	0.1	23	60,544	10.3
	Commodities, n.e.c.....	3,886	2.4	...	...	...	21	Feed (mixed, other).....	34,281	0.5	56	242,178	14.2
126	Service receipts.....	2,935	1.8	60	17,240	17.0	22	Hides, skins, raw furs.....	411,118	6.0	739	442,449	92.9
							23	Oilseeds, oil nuts, oil kernels.....	10,451	0.2	6	25,282	41.3
							24	Leaf tobacco.....	217,623	3.2	138	218,141	99.8
							26	Wool, related products.....	495,570	7.2	289	563,545	87.9
							28	Grains.....	2,830,001	41.3	375	3,124,842	90.6
								Corn.....	491,502	...	151	2,004,873	24.5
								Wheat.....	1,159,098	...	168	2,309,545	50.2
								Oats.....	101,274	...	141	1,893,486	5.3
								Soybeans.....	110,322	...	71	1,102,360	10.0
								Other beans.....	33,613	...	17	52,224	64.4
								Other grains.....	332,469	...	...	...	...
								Not analyzed in detail.....	601,723	...	168	722,926	83.2
45	Paints, varnishes, lacquers.....	1,919	6.0	96	7,589	25.3	29	Livestock.....	485,149	7.1	406	494,520	98.1
56	Hardware.....	390	1.2	65	3,269	11.9		Cattle, calves.....	285,312	...	350	317,448	84.9
114	Wallpaper.....	27,888	87.8	255	31,806	87.8		Sheep, lambs.....	21,938	...	26	58,560	37.2
	Commodities, n.e.c. and service receipts....	1,609	5.0	...	...	...		Hogs.....	46,400	...	63	97,555	47.6
								Other livestock.....	1,190	...	...	...	...
								Not analyzed in detail.....	130,309	...	97	130,468	99.9
							30	Seeds (field, garden).....	14,541	0.2	49	113,914	12.8
							31	Miscellaneous farm, marine products.....	297,647	4.4	176	407,434	73.0
							35	Piece goods (woven).....	13,956	0.2	8	193,637	7.0
							46	Fertilizer, fertilizer materials.....	4,188	0.1	31	36,350	10.9
								Commodities, n.e.c.....	213,552	3.1	...	...	...
							126	Service receipts.....	14,172	0.2	117	927,146	1.5
							AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS						
								All establishments.....	1,450,871	...	2,270	...	...
								Those analyzing commodity lines, total	1,406,988	100.0	2,142	...	...
1	Canned, bottled foods.....	632	0.1	19	6,477	9.8	50	Motor vehicles.....	1,181,095	83.9	2,142	1,406,988	83.9
3	Confectionery.....	789	0.1	16	5,394	14.6		Passenger cars (new).....	520,695	...	425	767,362	67.8
	Candy, including chocolate.....	468	...	8	4,089	10.0		Passenger cars (used).....	202,913	...	753	751,576	27.0
	Chewing gum.....	65	...	9	4,167	1.6		Trucks, truck-tractors, truck-trailers....	395,053	...	1,462	742,615	33.2
	Other confections.....	316	...	...	...	...		Motorcycles, motor scooters.....	8,466	...	33	25,353	33.4
								Other motor vehicles.....	53,968	...	...	...	...
5	Groceries (exc. as specified).....	2,070	0.2	23	16,183	12.8	51	Automotive parts, accessories, etc.....	149,502	10.6	1,370	1,091,975	13.7
16	Soaps, toilet and other.....	716	0.1	37	12,669	5.6		Batteries, electrical parts.....	2,543	...	158	119,822	2.1
35	Piece goods (woven).....	573	0.1	9	11,216	5.1		Tires, tubes.....	3,259	...	225	166,491	2.0
37	Miscellaneous dry goods.....	829	0.1	33	11,263	7.4		Parts (exc. batteries, electrical parts)...	66,514	...	771	540,511	12.2
40	Kitchen utensils, miscellaneous homevares...	824	0.1	29	11,531	7.1		Garage, filling station equipment.....	3,183	...	145	80,544	4.0
42	Floor coverings.....	2,107	0.2	10	10,433	20.2		Accessories.....	11,341	...	333	278,488	4.1
								Other automotive supplies.....	2,890	...	182	165,135	1.6
								Not analyzed in detail.....	59,772	...	488	475,753	12.8
44	Drugs, drug sundries.....	2,599	0.3	83	41,542	6.2	80	Farm, garden machinery (exc. tractors)....	6,746	0.5	121	158,059	4.3
	Drugs, pharmaceuticals.....	527	...	11	16,412	3.2		Dairy equipment.....	68	...	11	5,753	1.2
	Proprietary medicines, toiletries (exc. soap)	327	...	25	8,139	4.0		Garden equipment.....	60	...	8	6,014	1.0
	Druggist sundries.....	960	...	26	15,939	6.0		Farm machinery.....	5,682	...	99	119,423	4.8
	Not analyzed in detail.....	785	...	36	12,273	6.4		Not analyzed in detail.....	936	...	18	33,916	2.8
48	Industrial chemicals, n.e.c.....	538	0.1	8	11,897	4.4	81	Tractors and equipment (exc. truck-tractors)	5,814	0.4	81	47,961	12.1
52	Electrical wiring supplies, construction materials.....	894	0.1	47	29,984	3.0	84	Construction, mining, excavating machinery..	1,443	0.1	12	12,231	11.8
							102	Petroleum and products.....	3,941	0.3	221	152,512	2.0
54	Radios, television sets, home appliances, and specialties.....	4,103	0.5	25	24,695	16.6	124	Second-hand merchandise.....	13,764	1.0	207	85,240	16.1
	Radio sets, tubes, parts, etc.....	1,178	...	14	16,752	7.0		Commodities, n.e.c.....	16,189	1.2	...	...	...
	Electric household refrigerators, freezers	1,522	...	6	10,357	14.7		Service receipts.....	28,494	2.0	783	570,334	5.0
	Electric home laundry equipment.....	487	...	4	9,623	9.1							
	Other electric appliances, specialties.....	916	...	...	...	...			
56	Hardware.....	2,527	0.3	27	27,354	9.2							
64	Janitors' supplies.....	3,030	0.3	59	25,940	11.7							
71	Stationers', office supplies (exc. paper)...	852	0.1	36	13,266	6.4							
73	School equipment, supplies.....	3,008	0.3	70	30,528	9.8							
79	Miscellaneous professional, service equipment	534	0.1	5	3,563	15.0							
85	Special industry machinery, equipment.....	642	0.1	10	12,353	5.2							
86	Industrial equipment, supplies.....	3,654	0.4	75	77,273	4.7							
113	Millwork, veneer, other wood products.....	867	0.1	14	6,450	13.4							
115	Paper (basic materials, paperboard).....	419,721	48.2	1,041	665,984	63.0							
	Newsprint, groundwood, book paper.....	127,360	...	217	283,967	44.8							
	Fine paper.....	39,642	...	194	240,197	16.5							
	Wrapping paper.....	86,794	...	709	423,367	20.0							
	Building paper, board.....	4,489	...	53	50,570	8.9							
	Miscellaneous paper, paperboard.....	108,590	...	572	353,299	30.7							
	Not analyzed in detail.....	52,846	...	84	81,432	64.9							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS					
	All establishments.....	2,640,718	...	12,423	...	...		All establishments.....	2,386,546	...	2,925	...	...
	Those analyzing commodity lines, total	2,545,178	100.0	11,602	...	...		Those analyzing commodity lines, total	2,325,545	100.0	2,761	...	...
35	Piece goods (woven).....	4,134	0.2	13	8,009	51.6	51	Automotive parts, accessories, etc.....	7,871	0.3	35	75,777	10.4
45	Paints, varnishes, lacquers.....	7,900	0.3	212	61,424	12.9		Batteries, electrical parts.....	835	...	15	31,988	2.6
50	Motor vehicles.....	28,026	1.1	336	90,985	30.8		Tires, tubes.....	378	...	12	13,709	2.8
	Passenger cars (new).....	6,642	...	45	29,256	22.7		Parts (exc. batteries, electrical parts).....	2,432	...	14	48,192	5.0
	Passenger cars (used).....	6,162	...	163	41,937	14.7		Garage, filling station equipment.....	632	...	10	24,552	2.6
	Trucks, truck-tractors, truck-trailers.....	11,167	...	148	49,963	32.4		Accessories.....	1,028	...	13	15,463	6.6
	Motorcycles, motor scooters.....	124	...	5	808	15.3		Other automotive supplies.....	440	...	14	27,626	1.6
	Other motor vehicles.....	3,931	...	...	...	...		Not analyzed in detail.....	2,126	...	4	18,891	11.2
51	Automotive parts, accessories, etc.....	2,285,660	89.8	11,602	2,545,178	89.8	52	Electrical wiring supplies, construction materials.....	1,230,550	53.1	2,336	2,173,902	56.6
	Batteries, electrical parts.....	236,136	...	...	1,440,090	16.4		Interior wiring, construction materials.....	572,992	...	1,612	1,893,024	30.3
	Tires, tubes.....	265,233	...	3,123	924,438	28.7		Outside construction materials.....	224,619	...	1,045	1,670,671	13.4
	Parts (exc. batteries, electrical parts).....	893,403	...	6,813	1,550,670	57.6		Lighting fixtures (residential, commercial, industrial).....	167,349	...	1,575	1,819,942	9.2
	Garage, filling station equipment.....	139,521	...	3,788	960,141	14.5		Electric lamps (incandescent, fluorescent).....	105,751	...	1,422	1,790,516	5.9
	Accessories.....	202,962	...	4,752	1,198,707	16.9		Not analyzed in detail.....	199,839	...	398	195,469	81.8
	Other automotive supplies.....	131,416	...	4,172	1,071,037	12.3	53	Electrical apparatus, equipment.....	312,074	13.4	1,127	1,497,558	20.8
	Not analyzed in detail.....	416,989	...	2,304	442,897	94.2							
52	Electrical wiring supplies, construction materials.....	8,277	0.3	170	85,780	9.6	54	Radios, television sets, home appliances, and specialties.....	651,059	28.0	921	1,700,278	38.3
	Interior wiring, construction materials.....	3,008	...	67	42,898	7.0		Radio sets, tubes, etc., public address systems.....	67,017	...	555	1,410,431	4.8
	Outside construction materials.....	1,466	...	26	18,125	8.1		Television sets, tubes, parts, etc.....	28,851	...	230	605,824	4.8
	Lighting fixtures (residential, commercial, industrial).....	559	...	34	39,070	1.4		Electric household refrigerators, freezers	182,535	...	472	1,329,003	13.7
	Electric lamps (incandescent, fluorescent).....	866	...	93	67,086	1.3		Electric home laundry equipment.....	62,729	...	460	1,326,822	4.7
	Not analyzed in detail.....	2,378	...	38	13,986	17.0		Electric ranges.....	81,318	...	468	1,347,852	6.0
53	Electrical apparatus, equipment.....	1,815	0.1	65	33,041	5.5		Other electric kitchen equipment.....	47,747	...	497	1,368,294	3.5
								Other electric appliances, specialties.....	181,162	...	...	...	...
54	Radios, television sets, home appliances, and specialties.....	46,276	1.8	449	266,868	17.3	55	Electric commercial equipment.....	24,067	1.0	408	1,197,542	2.0
	Radio sets, tubes, etc., public address systems.....	13,341	...	80	204,114	6.5		Water coolers.....	4,063	...	273	933,348	0.4
	Television sets, tubes, parts, etc.....	1,913	...	63	55,596	3.4		Commercial refrigeration, food locker equipment.....	11,610	...	125	441,019	2.6
	Electric household refrigerators, freezers	14,676	...	198	168,886	8.7		Cooking, food service equipment.....	934	...	31	146,868	0.6
	Electric home laundry equipment.....	2,493	...	97	76,643	3.2		Not analyzed in detail.....	7,460	...	98	202,833	3.7
	Electric ranges.....	1,627	...	106	65,139	2.5	56	Hardware.....	4,210	0.2	87	26,672	15.8
	Other electric kitchen equipment.....	689	...	57	48,992	1.4							
	Other electric appliances, specialties.....	5,166	...	157	104,755	4.9	57	Plumbing, heating, air-conditioning.....	17,791	0.8	153	423,085	4.2
	Not analyzed in detail.....	6,371	...	61	31,024	20.5		Air-conditioning equipment.....	1,972	...	26	133,059	1.5
55	Electric commercial equipment.....	3,116	0.1	41	25,655	12.1		Boilers, radiators, connectors.....	794	...	15	16,949	4.7
56	Hardware.....	16,387	0.6	85	95,666	17.1		Furnaces (warm air).....	1,395	...	23	37,029	3.8
57	Plumbing, heating, air-conditioning.....	4,717	0.2	79	49,297	9.6		Oil burners.....	269	...	18	122,945	0.2
63	Upholsterers' supplies.....	2,353	0.1	13	3,088	76.2		Gas appliances, supplies.....	643	...	14	12,792	5.0
79	Miscellaneous professional, service equipment	2,187	0.1	14	4,834	45.2		Heating, cooking stoves (exc. electric, gas)	383	...	24	42,096	0.9
80	Farm, garden machinery (exc. tractors).....	2,757	0.1	36	23,286	11.8		Fans, blowers, unit heaters, and accessories	1,839	...	75	210,070	0.9
								Plumbing fixtures, equipment supplies.....	2,596	...	21	17,600	14.8
82	General industrial machinery, equipment.....	3,201	0.1	86	28,517	11.2		Pipe fittings, valves, specialties.....	1,231	...	26	20,798	5.9
	Compressors, pumps.....	847	...	43	12,305	6.9		Not analyzed in detail.....	6,669	...	29	44,750	14.9
	Conveyors, conveying equipment.....	236	...	8	2,353	10.0							
	Cranes, derricks, hoists, winches.....	470	...	23	10,008	4.7	80	Farm, garden machinery (exc. tractors).....	4,253	0.2	129	423,715	1.0
	Mechanical power transmission equipment.....	339	...	12	2,812	12.0		Dairy equipment.....	1,203	...	54	211,930	0.6
	Other general industrial machinery.....	757	...	...	...	...		Garden equipment.....	79	...	4	9,211	0.8
	Not analyzed in detail.....	552	...	13	4,648	11.9		Farm machinery.....	2,001	...	80	264,057	0.8
83	Metal-working machinery.....	1,864	0.1	60	23,974	7.8		Not analyzed in detail.....	970	...	36	106,905	0.9
	Machine tools, equipment.....	737	...	31	10,092	7.3	81	General industrial machinery, equipment.....	5,461	0.2	162	498,745	1.1
	Welding machinery, equipment.....	401	...	31	7,786	5.2		Compressors, pumps.....	674	...	29	31,314	2.2
	Portable metal-working machinery (power-driven).....	116	...	15	4,793	2.4		Cranes, derricks, hoists, winches.....	375	...	11	9,209	4.1
	Miscellaneous metal-working machinery.....	610	...	...	...	...		Industrial trucks, tractors, stackers.....	69	...	4	14,778	0.5
86	Industrial equipment, supplies.....	11,664	0.4	87	87,272	13.4		Fans, blowers (industrial equipment).....	3,003	...	123	429,113	0.7
	Abrasives, abrasive material.....	340	...	30	23,075	1.6		Mechanical power transmission equipment.....	457	...	15	13,446	3.4
	Industrial leather, belting, packing.....	213	...	15	9,265	2.3		Other general industrial machinery.....	663	...	...	...	...
	Mechanical rubber goods.....	7,474	...	24	64,922	11.5		Not analyzed in detail.....	220	...	7	18,075	1.2
	Rope, cordage, twine (exc. wire).....	89	...	4	18,313	0.5	85	Special industry machinery, equipment.....	4,737	0.2	21	112,333	4.2
	Miscellaneous industrial equipment, supplies.....	2,656	...	48	17,890	14.8							
	Not analyzed in detail.....	892	...	15	4,223	21.1	86	Industrial equipment, supplies.....	3,337	0.1	36	36,164	9.2
91	Scrap iron, steel.....	1,749	0.1	70	7,742	22.6		Abrasives, abrasive material.....	229	...	11	11,917	1.9
94	Iron, steel products.....	3,429	0.1	10	8,428	8.8		Industrial leather, belting, packing.....	153	...	8	8,458	1.8
102	Petroleum and products.....	9,450	0.4	200	127,995	7.4		Mechanical rubber goods.....	74	...	5	6,496	1.1
119	Toys, games, athletic goods.....	32,986	0.9	129	135,149	17.0		Miscellaneous industrial equipment, supplies	1,935	...	...	...	...
	Small arms, ammunition.....	522	...	14	13,891	3.8		Not analyzed in detail.....	946	...	6	12,782	7.4
	Toys, games.....	1,590	...	31	21,681	7.3	119	Toys, games, athletic goods.....	2,772	0.1	23	40,312	6.9
	Bicycles.....	7,130	...	49	78,371	9.2	124	Second-hand merchandise.....	2,653	0.1	17	5,170	51.3
	Children's vehicles (exc. bicycles).....	93	...	20	18,336	0.5		Commodities, n.e.c.....	47,222	2.0	...	...	...
	Other athletic goods.....	9,367	...	59	92,666	10.1		Service receipts.....	7,188	0.3	95	141,826	5.1
	Not analyzed in detail.....	4,234	...	52	32,364	13.1	126	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS					
124	Second-hand merchandise.....	10,431	0.4	206	22,775	45.8		All establishments.....	2,038,020	...	2,518	...	...
	Commodities, n.e.c.....	40,950	1.7	...	...	...		Those analyzing commodity lines, total	1,989,004	100.0	2,330	...	...
126	Service receipts.....	24,843	1.0	923	259,355	10.4							
								Kitchen utensils, miscellaneous home-wares.....	6,290	0.3	38	59,342	10.6
								Musical instruments, phonograph records.....	34,152	1.7	80	299,392	11.4
								Floor coverings.....	15,174	0.8	60	139,367	10.9
								Carpets, rugs.....	2,378	...	17	31,340	7.6
								Linoleum, other hard surface.....	8,266	...	39	94,689	8.7
								Other.....	288	...	9	19,708	1.5
								Not analyzed in detail.....	4,242	...	17	35,182	12.0

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS—Continued							HARDWARE WHOLESALERS—Continued					
43	Furniture (household, office, store).....	11,314	0.6	66	105,507	10.7	53	Electrical apparatus, equipment.....	5,024	0.3	55	183,135	2.7
	Household furniture.....	9,364	...	59	93,597	10.0	54	Radios, television sets, home appliances, and specialties.....	82,339	4.6	259	846,546	9.7
	Other furniture.....	1,046	...	...	...	...		Radio sets, tubes, parts, etc., public address systems.....	11,048	...	107	433,693	2.5
	Not analyzed in detail.....	904	...	6	6,386	14.2		Television sets, tubes, parts, etc.....	396	...	14	58,989	0.7
42	Paints, varnishes, lacquers.....	1,651	0.1	27	36,851	4.5		Electric household refrigerators, freezers	17,256	...	89	380,165	4.5
51	Automotive parts, accessories, etc.....	27,957	1.4	85	126,744	22.0		Electric home laundry equipment.....	5,826	...	96	404,955	1.4
	Batteries, electrical parts.....	3,767	...	39	78,075	4.8		Electric ranges.....	6,064	...	80	328,742	1.8
	Tires, tubes.....	4,806	...	31	55,469	8.7		Other electric kitchen equipment.....	2,319	...	81	295,483	0.8
	Parts (exc. batteries, electrical parts).....	7,407	...	18	52,603	14.1		Other electric appliances, specialties.....	17,883	...	152	521,733	3.4
	Garage, filling station equipment.....	1,787	...	19	43,885	4.1		Not analyzed in detail.....	21,547	...	40	213,801	10.1
	Accessories.....	4,794	...	41	64,621	7.4							
	Other automotive supplies.....	2,075	...	38	76,892	2.7	55	Electric commercial equipment.....	3,185	0.2	50	155,434	2.0
	Not analyzed in detail.....	3,321	...	15	19,509	17.0		Water coolers.....	452	...	16	87,975	0.5
52	Electrical wiring supplies, construction materials.....	18,970	0.9	131	185,868	10.2		Commercial refrigeration, food locker equipment.....	616	...	12	47,194	1.3
53	Electrical apparatus, equipment.....	1,844	0.1	50	20,226	14.1		Cooking, food service equipment.....	950	...	15	32,997	2.9
								Not analyzed in detail.....	1,167	...	16	34,854	3.3
54	Radios, television sets, home appliances, and specialties.....	1,723,874	86.8	2,330	1,989,004	86.8	56	Hardware.....	1,039,506	57.7	1,955	1,799,097	57.7
	Radio sets, tubes, etc., public address systems.....	394,389	...	1,459	1,356,526	29.1	57	Plumbing, heating, air-conditioning.....	106,116	5.9	408	862,525	12.3
	Television sets, tubes, parts, etc.....	192,319	...	608	787,355	24.4	63	Upholsterers' supplies.....	1,112	0.1	5	14,101	7.9
	Electric household refrigerators, freezers	501,893	...	715	1,471,756	34.1							
	Electric home laundry equipment.....	199,583	...	692	1,420,145	14.2		Farm, garden machinery (exc. tractors).....	18,025	1.0	119	335,372	5.4
	Electric ranges.....	93,932	...	522	1,204,497	7.8		Dairy equipment.....	1,944	...	32	155,823	1.2
	Other electric kitchen equipment.....	56,093	...	473	1,052,474	5.3		Garden equipment.....	3,506	...	78	182,626	1.9
	Other electric appliances, specialties.....	175,352	...	945	1,402,644	12.5		Farm machinery.....	7,770	...	59	262,335	3.2
	Not analyzed in detail.....	110,313	...	233	130,255	84.7		Not analyzed in detail.....	4,805	...	12	47,605	10.1
55	Electric commercial equipment.....	46,959	2.4	182	538,615	8.7	81	Tractors and equipment (exc. truck-tractors)	1,248	0.1	21	52,474	2.4
	Water coolers.....	2,202	...	61	296,774	0.1	82	General industrial machinery, equipment.....	10,833	0.6	82	231,162	4.7
	Commercial refrigeration, food lockers equipment.....	25,846	...	69	293,537	8.8	83	Metal-working machinery.....	6,503	0.4	94	203,613	3.2
	Cooking, food service equipment.....	1,077	...	14	21,522	5.0		Machine tools, equipment.....	3,623	...	62	150,817	2.4
	Not analyzed in detail.....	17,834	...	93	216,687	8.2		Welding machinery, equipment.....	1,577	...	36	124,562	1.3
56	Hardware.....	4,634	0.2	55	70,376	6.6		Portable metal-working machinery (power driven).....	543	...	31	79,981	0.7
57	Plumbing, heating, air-conditioning.....	50,114	2.5	268	665,279	7.5		Miscellaneous metal-working machinery.....	210	...	17	52,262	0.4
80	Farm, garden machinery (exc. tractors).....	3,400	0.2	15	22,417	15.2		Not analyzed in detail.....	550	...	9	13,643	4.0
86	Industrial equipment, supplies.....	1,426	0.1	6	9,355	15.2	84	Construction, mining, excavating machinery..	3,449	0.2	18	45,001	7.7
118	Jewelry, silverware, trophies.....	1,685	0.1	20	24,361	6.9	85	Special industry machinery, equipment.....	3,949	0.2	54	120,866	3.3
	Clocks, watches.....	757	...	14	22,193	3.4		Wood-working machinery.....	2,135	...	38	85,081	2.5
	Costume jewelry.....	336	...	4	4,130	7.9		Miscellaneous special machinery, equipment	1,814	...	...	...	...
	Silverware, plated ware.....	261	...	6	2,369	11.0	86	Industrial equipment, supplies.....	39,788	2.2	209	444,423	9.0
	Other jewelry items.....	341	...	...	...	...		Abrasives, abrasive material.....	3,717	...	121	246,962	1.5
119	Toys, games, athletic goods.....	4,969	0.2	46	74,363	6.7		Industrial leather, belting, packing.....	995	...	72	183,482	0.6
124	Second-hand merchandise.....	2,593	0.1	1	6,716	38.6		Mechanical rubber goods.....	3,658	...	70	235,175	1.5
	Commodities, n.e.c.....	4,121	1.2	...	...	...		Rope, cordage, twine, (exc. wire).....	2,811	...	124	275,722	1.0
126	Service receipts.....	6,867	0.3	169	426,529	1.6		Miscellaneous industrial equipment, supplies.....	19,505	...	86	258,913	7.5
								Not analyzed in detail.....	9,102	...	28	47,325	19.2
	HARDWARE WHOLESALERS						93	Iron, steel products (semi-finished).....	3,358	0.2	24	36,403	9.2
	All establishments.....	2,013,997	...	2,253	...	...		Sheet bars, tinplate bars.....	174	...	4	16,312	1.1
	Those analyzing commodity lines, total	1,794,097	100.0	1,955	...	...		Wire rods.....	54	...	9	21,943	0.2
39	China, glassware, crockery.....	8,446	0.5	94	442,297	1.9		Rough castings, foundry products.....	60	...	7	15,442	0.4
40	Kitchen utensils, miscellaneous homewares..	30,728	1.7	91	346,122	8.9		Other semi-finished products.....	2,874	...	...	...	...
41	Musical instruments, phonograph records...	1,239	0.1	5	38,858	3.2		Not analyzed in detail.....	196	...	6	3,436	5.7
42	Floor coverings.....	18,392	1.0	58	336,344	5.5	94	Iron, steel products (flat).....	13,367	0.7	95	309,177	4.3
43	Furniture (household, office, store).....	21,716	1.2	79	383,975	5.6		Flates.....	1,554	...	25	128,440	1.2
	Household furniture.....	11,871	...	44	228,579	5.2		Strip (hot, cold rolled).....	965	...	32	116,936	0.6
	Office furniture (wooden).....	19	...	5	6,102	0.3		Sheets (cold rolled).....	431	...	21	46,756	0.9
	Office furniture (metal).....	14	...	5	4,667	0.3		Sheets (hot rolled).....	1,059	...	32	146,742	0.7
	Mattresses, bed springs.....	627	...	23	104,276	0.6		Black plate.....	99	...	7	40,063	0.2
	Other furniture.....	1,340	...	18	76,938	1.7		Sheets (galvanized, other coated).....	4,230	...	65	235,159	1.8
	Not analyzed in detail.....	7,845	...	21	137,676	5.7		Tin plate,terne plate.....	47	...	9	15,337	0.3
45	Paints, varnishes, lacquers.....	26,680	1.5	250	625,539	4.3		Other flat iron, steel products.....	778	...	30	103,352	0.8
46	Fertilizer, fertilizer materials.....	1,098	0.1	54	199,358	0.6		Not analyzed in detail.....	4,204	...	12	53,337	7.9
50	Motor vehicles.....	1,518	0.1	8	18,716	8.1	95	Iron, steel wire and wire products.....	41,915	2.3	265	565,257	7.4
51	Automotive parts, accessories, etc.....	40,603	2.2	188	736,258	5.5		Women wire fence, gates.....	7,036	...	135	368,985	1.9
	Batteries, electrical parts.....	1,937	...	72	290,477	0.7		Fence parts, fittings.....	1,035	...	78	263,364	0.4
	Tires, tubes.....	4,611	...	85	456,926	1.0		Barbed, twisted wire.....	3,977	...	111	355,973	1.1
	Parts (exc. batteries, electrical parts).....	4,917	...	40	129,855	3.8		Nails (staples, tacks, brads).....	14,461	...	202	416,342	3.5
	Garage, filling station equipment.....	3,289	...	55	177,338	1.8		Wire rope, cable (exc. insulated).....	1,904	...	110	244,453	0.8
	Accessories.....	5,442	...	71	284,889	1.9		Strand, galvanized.....	150	...	22	75,350	0.2
	Other automotive supplies.....	7,003	...	100	360,472	1.9		Reinforcement mesh.....	459	...	19	108,318	0.4
	Not analyzed in detail.....	13,404	...	39	185,074	7.2		Drawn wire.....	677	...	37	156,946	0.4
52	Electrical wiring supplies, construction materials.....	47,520	2.6	352	815,385	5.8		Other iron, steel wire products.....	2,536	...	43	117,725	2.2
	Interior wiring, construction materials..	17,065	...	208	443,816	3.8		Not analyzed in detail.....	9,680	...	24	102,929	9.4
	Outside construction materials.....	3,123	...	63	187,748	1.7	96	Iron and steel finished products.....	21,721	1.2	90	291,061	7.5
	Lighting fixtures (residential, commercial, industrial).....	4,238	...	112	356,466	1.2		Rails, tieplates, splice bars, etc.....	1,037	...	19	73,657	1.4
	Electric lamps (incandescent, fluorescent)	4,484	...	191	467,251	1.0		Bar-size shapes (exc. reinforcement), hot rolled.	4,411	...	42	138,571	3.4
	Not analyzed in detail.....	18,610	...	88	272,540	6.8		Bar-size shapes, cold finished.....	1,152	...	30	133,948	0.9
								Concrete reinforcement bars.....	3,536	...	29	111,187	3.2
								Tool steel.....	797	...	27	118,622	0.7
								Structural shapes (exc. bar-size shapes)..	3,613	...	23	85,535	4.2
								Other finished products.....	3,048	...	20	80,489	3.8
								Not analyzed in detail.....	4,127	...	11	46,211	8.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
LUMBER, MILLWORK WHOLESALERS—Continued							OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued						
110	Logs, piles, poles, posts, etc.	20,644	0.8	192	215,323	9.6	111	Lumber (rough, dressed, finished)	11,535	1.1	117	84,927	13.6
111	Lumber (rough, dressed, finished)	1,822,623	69.0	2,354	2,265,397	80.4		Hardwood flooring	1,481	...	51	39,173	3.8
112	Plywood	229,836	8.7	1,011	1,150,283	20.0		Hardwood lumber other than flooring	1,131	...	16	18,658	6.1
	Hardwood	56,086	...	310	350,042	16.0		Softwood lumber, flooring	4,485	...	47	41,157	10.9
	Softwood	113,627	...	610	786,086	14.4		Not analyzed in detail	4,438	...	40	25,084	17.7
	Not analyzed in detail	60,123	...	324	281,584	21.4	112	Plywood	4,237	0.4	96	72,621	5.8
113	Millwork, veneer, other wood products	433,836	16.4	1,269	1,234,711	35.1		Hardwood	928	...	23	32,107	2.9
115	Paper (basic materials, paper board)	21,918	0.8	223	275,501	8.0		Softwood	2,152	...	48	43,611	4.9
	Wrapping paper	377	...	4	5,531	6.8		Not analyzed in detail	1,197	...	35	18,412	6.3
	Building paper, board	15,938	...	205	221,726	7.2	113	Millwork, veneer, other wood products	10,638	1.0	116	83,688	12.7
	Miscellaneous paper, paper board	4,037	...	10	...	...	114	Wallpaper	1,119	0.1	18	12,273	9.1
	Not analyzed in detail	1,566	...	...	16,924	9.2	115	Paper (basic materials, paper board)	39,606	3.8	243	159,851	24.8
116	Converted paper products	2,439	0.1	40	43,174	5.6		Wrapping paper	335	...	8	6,570	5.1
124	Second-hand merchandise	4,417	0.2	60	5,380	82.1		Building paper, board	36,483	...	223	144,653	25.2
	Commodities, n.e.c.	40,013	1.5	...	...	...		Miscellaneous paper, paper board	659	...	...	...	...
126	Service receipts	3,337	0.1	51	77,673	4.3		Not analyzed in detail	2,129	...	14	12,946	16.4
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS						
	All establishments	1,141,116	...	2,578	...	...	124	Second-hand merchandise	1,554	0.1	10	3,000	51.8
	Those analyzing commodity lines, total	1,046,137	100.0	2,459	...	...	125	Commodities, n.e.c.	241,440	23.2	...	...	...
42	Floor coverings	3,413	0.3	17	12,477	27.4	126	Service receipts	7,569	0.7	141	99,450	7.6
	Linoleum, other hard surface	1,790	...	9	9,149	19.6		All establishments	870,025	...	4,814	...	...
	Other	968	...	...	...	...		Those analyzing commodity lines, total	790,132	100.0	4,182	...	...
	Not analyzed in detail	655	...	7	3,235	20.2	1	Canned, bottled foods	487	0.1	17	4,342	11.2
45	Paints, varnishes, lacquers	8,071	0.8	145	100,308	8.0	3	Confectionery	660	0.1	19	5,683	11.6
46	Fertilizer, fertilizer materials	2,127	0.2	12	38,491	5.5	5	Groceries (exc. as specified)	2,111	0.3	15	5,583	37.8
54	Radios, television sets, home appliances, and specialties	838	0.1	15	13,001	6.4	27	Flowers, nursery stock	965	0.1	3	4,127	23.4
56	Hardware	13,172	1.2	133	91,345	14.4	35	Piece goods (woven)	570	0.1	9	8,605	6.6
	Builders' hardware	6,438	...	71	56,387	11.1	36	Home furnishings (textile)	2,321	0.3	10	3,597	64.5
	Heavy hardware	1,364	...	13	7,572	18.0	39	China, glassware, crockery	10,480	1.3	166	52,712	19.9
	Shelf, light hardware	379	...	20	17,522	7.2	40	Kitchen utensils, miscellaneous housewares	3,044	0.4	52	19,262	15.8
	Wire screening	212	...	21	10,623	2.0	42	Floor coverings	2,268	0.3	12	10,548	21.5
	Other hardware	544	...	20	9,136	6.0	43	Furniture (household, office, store)	63,474	8.0	464	128,238	49.5
	Not analyzed in detail	4,235	...	43	26,494	10.0		Household furniture	2,198	...	22	11,566	19.0
57	Plumbing, heating, air-conditioning	8,570	0.8	82	56,048	15.3		Office furniture (wooden)	3,309	...	85	23,839	15.4
86	Industrial equipment, supplies	863	0.1	27	17,844	4.8		Office furniture (metal)	3,588	...	101	15,763	18.2
94	Iron, steel products (flat)	2,918	0.3	61	39,559	7.4		Mattresses, bed springs	443	...	15	11,762	3.8
95	Iron, steel wire and wire products	10,843	1.0	172	123,494	8.6		Other furniture	48,914	...	299	91,317	53.6
	Woven wire fence, gates	816	...	31	23,441	3.5		Not analyzed in detail	4,962	...	48	9,601	51.7
	Fence posts, fittings	448	...	20	19,080	2.3	44	Drugs, drug sundries	575	0.1	9	3,685	15.6
	Barbed, twisted wire	483	...	27	22,568	2.1	51	Automotive parts, accessories, etc.	494	0.1	13	4,715	10.5
	Nails (staples, tacks, brads)	3,085	...	107	81,954	3.8	54	Radios, television sets, home appliances, and specialties	10,571	1.3	219	60,015	17.6
	Wire rope, cable (exc. insulated)	105	...	8	5,739	1.8		Radio sets, tubes, etc., public address systems	1,147	...	41	10,136	11.3
	Reinforcement mesh	1,582	...	53	47,939	3.3		Television sets, tubes, parts, etc.	87	...	34	3,375	2.6
	Drawn wire	103	...	10	8,714	1.2		Electric household refrigerators, freezers	3,573	...	115	31,203	11.4
	Other iron, steel wire products	2,151	...	...	...	...		Electric home laundry equipment	416	...	25	5,663	7.6
	Not analyzed in detail	2,070	...	20	15,563	13.3		Electric ranges	401	...	42	10,606	3.8
96	Iron and steel finished products	4,947	0.5	75	64,572	7.7		Other electric kitchen equipment	2,149	...	31	15,898	13.5
	Bar-size shapes (exc. reinforcement), hot rolled	40	...	4	1,956	2.0		Other electric appliances, specialties	1,123	...	52	9,479	11.8
	Concrete reinforcement bars	2,635	...	42	37,989	6.9		Not analyzed in detail	1,675	...	26	5,200	32.2
	Structural shapes (exc. bar-size shapes)	629	...	11	10,974	5.7	55	Electric commercial equipment	190,025	23.9	1,237	255,909	74.2
	Other finished products	912	...	...	...	...		Water coolers	3,473	...	118	29,931	11.6
	Not analyzed in detail	731	...	9	7,563	9.7		Commercial refrigeration, food locker equipment	135,832	...	902	183,181	74.2
97	Iron and steel pipe and tubes	1,068	0.1	21	15,090	7.1		Cooking, food service equipment	12,006	...	175	47,032	25.5
	Cast iron soil pipe	379	...	7	4,669	8.1		Not analyzed in detail	38,714	...	261	58,737	65.9
	Steel pipe, tubing (exc. seamless)	167	...	6	3,132	5.3	56	Hardware	1,828	0.2	56	15,703	11.6
	Seamless steel pipe, tubing	373	...	6	6,575	5.7	57	Plumbing, heating, air-conditioning	11,084	1.4	188	56,535	19.6
	Not analyzed in detail	149	...	...	...	...		Air-conditioning equipment	6,475	...	111	31,257	20.7
100	Building metal work, n.e.c.	6,996	0.7	104	73,845	9.5		Boilers, radiators, connectors	34	...	8	2,754	1.2
101	Nonferrous metals	3,886	0.4	75	48,017	8.1		Furnaces (warm air)	82	...	13	3,687	2.2
	Copper shapes, forms	977	...	31	13,748	7.1		Oil burners	156	...	9	2,273	6.9
	Aluminum, alloy shapes, forms	2,436	...	56	38,274	6.4		Gas appliances, supplies	1,288	...	25	14,666	8.8
	Tin and tin-base shapes, forms	169	...	10	6,581	2.6		Heating, cooking stoves (exc. electric gas)	336	...	25	6,936	4.8
	Other nonferrous metals, basic shapes	304	...	...	...	...		Fans, blowers, unit heaters and accessories	291	...	19	5,754	5.0
102	Petroleum and products	5,190	0.5	45	37,115	14.0		Plumbing fixtures, equipment, supplies	178	...	10	2,381	7.5
103	Coal, coke	11,768	1.1	107	94,503	12.4		Pipe fittings, valves, specialties	422	...	27	5,549	7.6
104	Brick, tile, terra cotta	108,683	10.4	497	304,887	35.6		Not analyzed in detail	1,822	...	18	6,250	29.1
105	Building stone, slate, concrete products	222,658	21.3	699	390,328	57.0	64	Janitors' supplies	1,383	0.2	69	16,884	8.2
106	Cement, lime, plaster, stucco	115,469	11.0	515	373,504	30.9	71	Stationers', office supplies (exc. paper)	8,818	1.1	195	31,152	28.3
107	Crude non-metallic minerals, products	14,041	1.3	59	56,768	24.7	72	Recording, controlling instruments, accessories	1,983	0.2	17	3,185	62.3
108	Sand, gravel, crushed stone	87,545	8.4	533	318,200	27.5	73	School equipment, supplies	903	0.1	36	6,615	13.6
109	Glass (sheet and containers)	95,373	9.1	364	142,611	66.9							
	Sheet glass (including window plate)	86,714	...	310	123,285	70.2							
	Glass containers	1,842	...	10	4,373	42.1							
	Not analyzed in detail	6,817	...	49	16,127	42.3							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS--Continued						
75	Office machines.....	72,658	9.2	860	105,406	68.9	82	General industrial machinery, equipment.....	80,318	10.5	263	244,359	32.9
	Accounting, statistical machines.....	8,021	...	207	23,358	34.3		Compressors, pumps.....	7,712	...	150	172,949	4.4
	Duplicating machines.....	6,769	...	153	17,139	39.5		Crushing, pulverizing machinery, equipment	5,240	...	82	110,642	4.7
	Addressing, mailing machines.....	2,950	...	57	6,970	42.3		Conveyors, conveying equipment.....	2,369	...	73	81,314	2.9
	Typewriters.....	23,983	...	300	46,187	51.9		Cranes, derricks, hoists, winches.....	28,239	...	163	155,560	18.2
	Other office machines.....	17,189	...	329	35,692	48.2		Industrial trucks, tractors, stackers.....	16,979	...	84	100,596	16.9
	Not analyzed in detail.....	13,746	...	268	22,821	60.2		Fans, blowers (industrial equipment).....	246	...	10	8,048	3.0
76	Store, service shop machines.....	113,751	14.4	620	136,254	83.5		Mechanical power transmission equipment.....	2,048	...	26	23,684	8.6
	Cash registers.....	4,766	...	164	15,141	31.5		Other general industrial machinery.....	10,052	...	91	102,155	9.8
	Coin-operated machines.....	86,930	...	284	90,984	95.5		Not analyzed in detail.....	7,433	...	16	15,146	49.1
	Other machines.....	3,843	...	90	10,112	38.0	83	Metal-working machinery.....	707	0.1	20	7,590	9.3
	Not analyzed in detail.....	18,212	...	114	23,059	79.0		Machine tools, equipment.....	113	...	8	2,535	4.4
77	Scales, balances (exc. scientific).....	7,528	1.0	222	29,654	25.4		Welding machinery, equipment.....	299	...	10	3,080	8.4
	Store scales.....	4,377	...	161	23,599	18.5		Portable metal-working machinery (power-driven).....	90	...	4	3,263	2.8
	All other.....	1,373	...	47	5,665	24.2		Miscellaneous metal-working machinery.....	245	...	...	...	...
	Not analyzed in detail.....	1,778	...	45	4,734	37.6	84	Construction, mining, excavating machinery..	584,335	76.6	738	673,751	86.7
78	Office, store fixtures and equipment, n.e.c.	164,337	20.8	1,147	211,531	77.7		Road building machinery.....	310,305	...	503	514,031	60.4
79	Miscellaneous professional, service equipment	48,871	6.2	283	60,064	81.4		Mining, quarrying machinery, accessories..	19,336	...	150	200,768	9.6
80	Farm, garden machinery (exc. tractors).....	1,370	0.2	17	6,955	19.7		Excavating, dredging machinery, equipment..	62,839	...	223	265,278	23.7
81	General industrial machinery, equipment.....	552	0.1	29	8,038	6.9		Construction machinery (exc. road).....	106,477	...	358	341,966	31.1
								Not analyzed in detail.....	85,378	...	102	94,363	90.5
85	Special industry machinery, equipment.....	12,825	1.6	45	31,877	40.2	85	Special industry machinery, equipment.....	3,324	0.4	36	27,091	12.3
	Food products machinery.....	4,645	...	31	20,398	22.8		Wood-working machinery.....	394	...	11	4,848	6.1
	Miscellaneous special machinery, equipment.	8,180	...	...	...	...		Shoe, shoe repair machinery.....	150	...	4	2,916	5.1
86	Industrial equipment, supplies.....	1,201	0.2	21	6,838	17.6		Miscellaneous special machinery, equipment	2,620	...	...	...	...
	Mechanical rubber goods.....	106	...	6	1,575	6.7		Not analyzed in detail.....	260	...	4	3,915	6.6
	Rope, cordage, twine (exc. wire).....	350	...	4	1,656	21.1	86	Industrial equipment, supplies.....	8,898	1.2	55	53,796	16.5
	Miscellaneous industrial equipment, supplies.....	745	...	...	...	...		Abrasives, abrasive material.....	149	...	4	3,815	3.9
94	Iron, steel products (flat).....	642	0.1	4	3,383	19.0		Industrial leather, belting, packing.....	51	...	6	5,998	0.8
95	Iron, steel wire and wire products.....	1,258	0.2	10	3,978	31.6		Mechanical rubber goods.....	43	...	8	3,540	1.2
	Nails (staples, tacks, brads).....	1,083	...	4	2,315	46.8		Rope, cordage, twine (exc. wire).....	30	...	7	3,564	0.8
	Other iron, steel wire products.....	175	...	...	...	...		Miscellaneous industrial equipment, supplies	7,365	...	40	40,580	18.1
96	Iron and steel finished products.....	845	0.1	10	2,115	40.0	95	Not analyzed in detail.....	1,260	...	6	8,185	15.4
115	Paper (basic materials, paper board).....	869	0.1	39	11,750	7.4		Iron, steel wire and wire products.....	1,303	0.2	38	35,859	3.6
	Fine paper.....	98	...	10	1,177	8.3		Wire rope, cable (exc. insulated).....	697	...	30	24,887	2.8
	Wrapping paper.....	176	...	15	4,462	3.9	96	Other iron, steel wire products.....	606	...	...	...	...
	Miscellaneous paper, paper board.....	595	...	...	...	...		Iron and steel finished products.....	1,342	0.2	7	7,432	18.0
116	Converted paper products.....	6,238	0.8	215	42,139	14.8	97	Iron and steel pipe and tubes.....	547	0.1	5	1,910	28.6
	Paper stationery, office supplies.....	4,463	...	137	25,874	17.2	100	Building metal work, n.e.c.....	918	0.1	7	7,965	11.5
	Paper bags.....	182	...	21	3,567	5.1	124	Second-hand merchandise.....	3,781	0.5	46	34,697	6.9
	Boxes, containers (paper, paper board).....	358	...	20	5,141	7.0	126	Commodities, n.e.c.....	8,224	1.1	...	...	...
	Miscellaneous converted paper products.....	513	...	41	9,801	5.2		Service receipts.....	12,667	1.7	163	154,799	8.2
	Not analyzed in detail.....	722	...	20	3,534	20.4	FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS						
117	Books, magazines, printed materials.....	865	0.1	31	6,901	12.5		All establishments.....	485,297	...	883	...	...
118	Jewelry, silverware, trophies.....	860	0.1	16	15,792	5.4		Those analyzing commodity lines, total	445,693	100.0	814	...	...
119	Toys, games, athletic goods.....	927	0.1	20	4,451	20.8	30	Seeds (field, garden).....	2,024	0.4	21	12,401	16.3
124	Second-hand merchandise.....	4,527	0.6	115	14,356	31.5	31	Miscellaneous farm, marine products.....	1,051	0.2	5	5,235	20.1
126	Commodities, n.e.c.....	22,971	2.9	...	...	...	45	Paints, varnishes, lacquers.....	82	0.2	17	14,270	5.8
	Service receipts.....	12,993	1.6	725	126,603	10.3	46	Fertilizer, fertilizer materials.....	651	0.1	21	12,205	5.3
							47	Agricultural chemicals (exc. fertilizer)....	882	0.2	15	11,468	7.7
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS							50	Motor vehicles.....	2,259	0.5	42	12,216	18.5
	All establishments.....	786,561	...	936	...	...		Passenger cars (new).....	332	...	6	1,993	16.6
	Those analyzing commodity lines, total	761,674	100.0	882	...	...		Passenger cars (used).....	326	...	10	3,953	8.2
50	Motor vehicles.....	3,624	0.5	40	23,284	15.6		Trucks, truck-tractors, truck-trailers....	1,444	...	33	9,826	14.7
	Passenger cars (new).....	232	...	4	2,230	10.4		Other motor vehicles.....	157	...	...	...	...
	Trucks, truck-tractors, truck-trailers....	3,208	...	34	19,191	16.7	51	Automotive parts, accessories, etc.....	4,624	1.0	64	34,833	13.3
	Other motor vehicles.....	184	...	...	...	...		Batteries, electrical parts.....	192	...	11	9,438	2.0
51	Automotive parts, accessories, etc.....	4,252	0.6	46	27,980	15.2		Tires, tubes.....	697	...	18	14,899	4.7
	Batteries, electrical parts.....	111	...	7	4,317	2.6		Parts (exc. batteries, electrical parts)....	2,188	...	27	16,539	13.2
	Tires, tubes.....	336	...	12	6,313	5.3		Garage, filling station equipment.....	167	...	7	3,702	4.5
	Parts (exc. batteries, electrical parts)....	2,921	...	26	18,325	15.9		Accessories.....	652	...	20	10,638	6.1
	Accessories.....	92	...	7	3,338	2.8		Other automotive supplies.....	117	...	10	8,078	1.4
	Other automotive supplies.....	97	...	...	...	...		Not analyzed in detail.....	611	...	14	5,005	12.2
	Not analyzed in detail.....	695	...	9	5,239	13.3	54	Radio, television sets, home appliances, and specialties.....	3,381	0.8	33	22,509	15.0
57	Plumbing, heating, air-conditioning.....	957	0.1	10	7,127	13.4		Radio sets, tubes, etc., public address systems.....	418	...	4	6,745	6.2
80	Farm, garden machinery (exc. tractors).....	16,762	2.2	95	100,940	16.6		Electric household refrigerators, freezers	914	...	19	12,637	7.2
	Dairy equipment.....	54	...	5	1,684	3.7		Electric home laundry equipment.....	436	...	5	8,167	5.3
	Garden equipment.....	36	...	8	3,101	1.4		Electric ranges.....	203	...	5	7,261	2.8
	Farm machinery.....	14,236	...	80	84,779	16.0		Other electric kitchen equipment.....	104	...	4	2,866	3.6
	Not analyzed in detail.....	2,436	...	13	11,438	21.3		Other electric appliances, specialties....	378	...	...	...	...
								Not analyzed in detail.....	928	...	6	3,646	25.4
81	Tractors and equipment (exc. truck-tractors)	29,715	3.9	126	106,090	28.0	56	Hardware.....	3,375	0.8	44	24,000	14.1
	Farm, garden tractors, equipment.....	4,315	...	66	67,425	6.4	57	Plumbing, heating, air-conditioning.....	795	0.2	28	17,724	4.5
	Other wheel-type tractors, equipment.....	3,631	...	84	62,140	38.0	61	Laundry, dry cleaning equipment, supplies..	593	0.1	4	4,256	13.9
	Not analyzed in detail.....	1,769	...	8	4,017	44.0							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued						
80	Farm, garden machinery (exc. tractors).....	249,843	56.2	668	344,061	72.6	83	Metal-working machinery.....	92,317	10.4	1,441	610,067	47.9
	Dairy equipment.....	46,912	...	215	85,275	55.0		Machine tools, equipment.....	174,81	...	713	405,540	43.0
	Garden equipment.....	8,204	...	85	31,547	26.0		Welding machinery, equipment.....	62,823	...	689	274,963	22.8
	Farm machinery.....	166,196	...	395	244,453	68.0		Portable metal-working machinery (power-driven).....	8,557	...	203	144,045	5.7
	Not analyzed in detail.....	28,531	...	88	42,195	67.6		Miscellaneous metal-working machinery.....	21,961	...	250	169,359	13.0
81	Tractors and equipment (exc. truck-tractors)	153,182	34.4	316	251,388	60.9		Not analyzed in detail.....	24,990	...	130	56,683	44.1
	Farm, garden tractors, equipment.....	108,477	...	216	180,174	60.2	84	Construction, mining, excavating machinery..	106,877	3.8	338	498,980	35.7
	Other wheel-type tractors, equipment.....	15,862	...	57	35,539	44.6		Road-building machinery.....	48,139	...	121	155,390	18.1
	Not analyzed in detail.....	28,843	...	82	49,317	58.5		Mining, quarrying machinery, accessories..	41,969	...	166	144,949	29.0
82	General industrial machinery, equipment.....	4,482	1.0	44	23,105	19.4		Excavating, dredging machinery, equipment..	8,327	...	79	106,486	7.8
84	Construction, mining, excavating machinery..	2,412	0.5	22	10,717	22.5		Construction machinery (exc. road).....	15,769	...	124	140,751	11.2
85	Special industry machinery, equipment.....	419	0.1	12	2,868	14.6		Not analyzed in detail.....	12,673	...	56	42,749	29.6
86	Industrial equipment, supplies.....	793	0.2	22	10,996	7.2	85	Special industry machinery, equipment.....	717,714	25.6	2,218	1,184,569	60.6
95	Iron, steel wire and wire products.....	852	0.2	21	17,608	4.8		Food products machinery.....	37,578	...	195	61,584	61.0
	Woven wire fence, gates.....	420	...	9	10,119	4.2		Textile industry machinery.....	48,318	...	204	58,942	82.0
	Barbed, twisted wire.....	68	...	4	6,282	1.1		Printing trades machinery.....	46,483	...	153	53,279	87.2
	Nails (staples, tacks, brads).....	155	...	9	8,144	1.9		Wood-working machinery.....	38,049	...	291	167,148	22.8
	Wire rope, cable (exc. insulated).....	86	...	10	6,572	1.3		Shoe, shoe repair machinery.....	3,441	...	27	5,592	61.5
	Other iron, steel wire products.....	123	...	...	...	...		Oil-well and oil-refining machinery.....	4,989	...	914	691,984	62.1
96	Iron and steel, finished products.....	305	0.1	6	4,826	6.3		Miscellaneous special machinery, equipment	89,802	...	483	214,599	41.8
102	Petroleum and products.....	789	0.2	16	9,188	8.6		Not analyzed in detail.....	24,151	...	96	46,229	52.2
116	Converted paper products.....	1,000	0.2	5	5,322	18.8	86	Industrial equipment, supplies.....	619,389	22.2	2,169	1,106,590	56.0
124	Second-hand merchandise.....	1,421	0.3	23	8,826	16.1		Abrasives, abrasive material.....	49,603	...	533	394,117	12.6
126	Commodities, n.e.c.....	7,797	1.7	...	...	...		Industrial leather, belting, packing.....	15,663	...	425	277,118	5.6
	Service receipts.....	1,940	0.4	85	39,035	5.0		Mechanical rubber goods.....	53,124	...	599	376,551	14.1
								Rope, cordage, twine (exc. wire).....	60,264	...	419	338,316	17.8
								Miscellaneous industrial equipment, supplies.....	325,078	...	1,330	656,304	49.5
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS							Not analyzed in detail.....	115,657	...	282	171,515	67.4
	All establishments.....	2,999,989	...	7,304	...	...	89	Ship, marine propulsion machinery.....	1,713	0.1	25	12,084	14.2
	Those analyzing commodity lines, total.	2,794,644	100.0	6,541	...	...	90	Miscellaneous transportation equipment.....	2,615	0.1	20	17,012	15.4
45	Paints, varnishes, lacquers.....	2,254	0.1	13	85,308	2.6	92	Scrap iron, steel.....	3,229	0.1	67	38,773	8.3
48	Industrial chemicals, n.e.c.....	2,718	0.1	135	11,747	23.1	93	Iron, steel products (semi-finished).....	3,649	0.1	71	51,638	7.1
50	Motor vehicles.....	3,885	0.1	42	43,985	8.8		Sheet bars, tinplate bars.....	190	...	11	6,394	3.0
	Passenger cars (new).....	304	...	6	9,947	3.0		Wire rods.....	424	...	21	16,813	2.5
	Passenger cars (used).....	46	...	9	6,943	0.7		Rough castings, foundry products.....	718	...	18	21,676	3.3
	Trucks, truck-tractors, truck-trailers.....	2,653	...	28	31,411	8.4		Forgings.....	570	...	17	18,444	3.1
	Other motor vehicles.....	881	...	...	...	...		Other semi-finished products.....	1,433	...	13	14,883	9.6
51	Automotive parts, accessories, etc.....	16,693	0.6	167	104,963	15.9		Not analyzed in detail.....	314	...	9	4,494	7.0
	Batteries, electrical parts.....	1,769	...	28	35,944	4.9	94	Iron, steel products (flat).....	13,397	0.5	128	139,291	9.6
	Tires, tubes.....	1,900	...	9	35,368	5.4		Strip (hot, cold rolled).....	2,335	...	58	73,431	3.0
	Parts (exc. batteries, electrical parts).....	5,233	...	85	51,360	10.2		Sheets (cold rolled).....	911	...	39	3,941	2.8
	Garage, filling station equipment.....	1,430	...	36	37,333	3.8		Sheets (hot rolled).....	379	...	25	3,499	1.6
	Accessories.....	1,376	...	21	31,515	4.4		Sheets (hot rolled).....	873	...	42	61,803	1.4
	Other automotive supplies.....	1,204	...	30	37,001	3.2		Black plate.....	380	...	14	14,070	2.6
	Not analyzed in detail.....	3,781	...	21	23,161	16.3		Sheets (galvanized, other coated).....	968	...	40	61,042	1.6
52	Electrical wiring supplies, construction materials.....	17,454	0.6	180	166,985	10.4		Tin plate, terne plate.....	281	...	6	6,449	4.4
53	Electrical apparatus, equipment.....	8,753	0.3	230	177,795	4.9		Other flat iron, steel products.....	1,491	...	47	55,177	2.7
54	Radios, television sets, home appliances, and specialties.....	4,962	0.2	47	57,318	8.6		Not analyzed in detail.....	5,879	...	19	31,246	18.8
55	Electric commercial equipment.....	3,525	0.1	30	39,720	8.9	95	Iron, steel wire and wire products.....	21,891	0.8	614	484,452	4.5
56	Hardware.....	30,095	1.1	245	206,985	14.6		Woven wire fence, gates.....	61,297	...	45	63,739	1.0
57	Plumbing, heating, air-conditioning.....	65,161	2.3	364	356,179	18.3		Fence posts, fittings.....	171	...	20	29,182	0.6
	Air-conditioning equipment.....	1,144	...	19	18,104	6.3		Barbed, twisted wire.....	373	...	31	51,334	0.7
	Boilers, radiators, connectors.....	1,874	...	38	61,218	3.1		Nails (staples, tacks, brads).....	3,011	...	102	120,411	2.5
	Furnaces (warm air).....	895	...	29	45,185	2.0		Wire rope, cable (exc. insulated).....	14,165	...	521	416,913	3.4
	Oil burners.....	465	...	26	52,403	0.9		Strand, galvanized.....	191	...	24	41,140	0.5
	Gas appliances, supplies.....	134	...	11	15,225	0.9		Reinforcement mesh.....	418	...	25	32,174	1.3
	Heating, cooking stoves (exc. electric gas)	40	...	2	7,019	0.6		Drawn wire.....	228	...	17	20,929	1.1
	Fans, blowers, unit heaters, and accessories	1,859	...	62	87,084	2.1		Other iron, steel wire products.....	1,050	...	46	42,826	2.4
	Plumbing fixtures, equipment, supplies.....	4,278	...	55	67,779	6.3		Not analyzed in detail.....	1,667	...	24	18,797	8.9
	Pipe fittings, valves, specialties.....	42,960	...	276	273,859	15.7	96	Iron and steel finished products.....	25,973	0.9	312	251,789	10.3
	Not analyzed in detail.....	11,512	...	43	60,479	19.0		Rails, tieplates, splice bars, etc.....	1,606	...	21	32,459	4.9
78	Office, store fixtures and equipment, n.e.c.	2,311	0.1	13	6,219	37.2		Bar-size shapes (exc. reinforcement), hot rolled.....	2,164	...	60	65,181	3.3
79	Miscellaneous professional, service equipment	4,917	0.2	38	20,439	24.0		Bar-size shapes, cold finished.....	1,680	...	53	66,403	2.5
80	Farm, garden machinery (exc. tractor).....	7,345	0.3	94	73,189	10.0		Concrete reinforcement bars.....	677	...	40	54,295	1.2
	Dairy equipment.....	520	...	12	14,820	3.5		Tool steel.....	652	...	39	52,432	1.2
	Garden equipment.....	79	...	13	13,888	0.6		Structural shapes (exc. bar-size shapes).....	2,421	...	57	73,614	3.3
	Farm machinery.....	5,332	...	60	53,952	9.9		Other finished products.....	12,537	...	...	...	...
	Not analyzed in detail.....	1,414	...	19	9,773	14.5		Not analyzed in detail.....	4,236	...	30	21,923	19.3
81	Tractors and equipment (exc. truck-tractors)	4,259	0.2	61	52,102	8.2	97	Iron and steel pipe and tubes.....	201,082	7.2	783	733,726	27.4
	Farm, garden tractors, equipment.....	1,687	...	40	32,558	5.2		Cast iron soil pipe.....	2,971	...	34	38,544	7.7
	Other wheel-type tractors, equipment.....	1,525	...	25	22,751	6.7		Cast iron pressure pipe.....	1,923	...	29	37,717	5.1
	Not analyzed in detail.....	1,047	...	7	9,251	11.3		Steel pipe, tubing (exc. seamless).....	76,656	...	559	554,562	13.8
82	General industrial machinery, equipment.....	420,924	15.1	1,702	860,370	48.9		Seamless steel pipe, tubing.....	97,968	...	533	516,712	19.0
	Compressors, pumps.....	52,941	...	611	395,821	13.4		Not analyzed in detail.....	21,564	...	92	76,380	28.2
	Crushing, pulverizing machinery, equipment	8,811	...	106	118,409	7.4	98	Alloy steel.....	7,250	0.2	139	177,303	5.7
	Conveyors, conveying equipment.....	29,225	...	301	247,073	11.8		Bars, hot rolled.....	329	...	16	21,558	1.5
	Cranes, derricks, hoists, winches.....	19,508	...	280	269,807	7.3		Bars, cold finished.....	273	...	16	16,272	1.7
	Industrial trucks, tractors, stackers.....	54,458	...	255	188,880	28.8		Tool steel.....	187	...	16	22,125	0.8
	Fans, blowers (industrial equipment).....	5,980	...	203	127,557	4.7		Pipe and tubes.....	5,732	...	97	82,012	7.0
	Mechanical power transmission equipment.....	81,025	...	500	293,143	27.6		Sheet and strip.....	23	...	6	3,890	0.6
	Other general industrial machinery.....	82,606	...	598	307,029	26.9		Other alloy steel.....	296	...	11	16,368	1.8
	Not analyzed in detail.....	86,290	...	232	147,544	58.9		Not analyzed in detail.....	410	...	5	5,370	7.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued					
99	Stainless steel.....	3,327	0.1	41	43,574	7.6	43	Furniture (household, office, store).....	1,444	0.2	26	6,030	23.9
	Strip.....	20	...	5	4,504	0.4		Office furniture (metal).....	32	...	6	1,897	1.7
	Sheets.....	374	...	13	14,219	2.6		Other furniture.....	1,412	...	...	...	...
	Bars and bar-size shapes.....	197	...	7	8,355	2.4							
	Other stainless steel.....	2,736	...	...	...	...	44	Drugs, drug sundries.....	3,063	0.4	42	6,035	50.8
101	Nonferrous metals.....	7,695	0.3	115	107,221	7.2	45	Paints, varnishes, lacquers.....	867	0.1	37	7,759	11.2
	Copper shapes, forms.....	1,757	...	57	60,842	2.9	48	Industrial chemicals, n.e.c.....	3,677	0.5	28	8,520	42.6
	Aluminum, alloy shapes, forms.....	3,246	...	25	20,758	15.6	51	Automotive parts, accessories, etc.....	834	0.1	14	5,078	13.7
	Tin and tin-base shapes, forms.....	213	...	6	2,989	7.1	52	Electrical wiring supplies, construction materials.....	857	0.1	42	19,682	4.4
	Precious metals.....	25	...	4	7,989	0.3	56	Hardware.....	3,849	0.5	37	13,357	28.8
	Other nonferrous metals, basic shapes.....	2,064	...	36	34,533	6.0							
	Not analyzed in detail.....	390	...	12	9,846	4.0	57	Plumbing, heating, air-conditioning.....	1,042	0.1	44	18,467	5.6
102	Petroleum and products.....	3,110	0.1	36	32,304	9.6		Air-conditioning equipment.....	640	...	30	15,563	4.1
109	Glass (sheet and containers).....	42,401	1.5	105	53,172	79.7		Plumbing fixtures, equipment, supplies.....	44	...	5	1,234	3.6
111	Lumber (rough, dressed, finished).....	2,183	0.1	22	22,912	9.5		Other plumbing, heating, equipment.....	45	...	...	...	...
								Not analyzed in detail.....	313	...	6	1,146	27.3
115	Paper (basic materials, paper board).....	4,230	0.2	38	35,409	12.7							
	Fine paper.....	3,285	...	4	11,365	28.9	58	Boot, shoe cut stock, shoe findings.....	98,971	13.8	715	108,998	90.8
	Wrapping paper.....	506	...	12	11,741	4.3		Boot, shoe cut stock (leather).....	31,196	...	421	62,196	50.2
	Building paper, board.....	248	...	11	12,110	2.0		Rubber products (heels, soles, etc.).....	17,278	...	379	49,086	35.2
	Miscellaneous paper, paper board.....	191	...	...	...	...		Other shoe findings.....	28,195	...	467	65,364	43.1
								Not analyzed in detail.....	22,302	...	159	23,500	94.9
118	Jewelry, silverware, trophies.....	2,591	0.1	6	9,352	27.7							
122	Junk and scrap (exc. iron and steel).....	2,114	0.1	49	22,056	9.6	59	Barber, beauty shop equipment.....	87,784	12.2	919	90,098	97.4
123	Rubber sundries, n.e.c.....	1,930	0.1	16	4,809	40.1	60	Mortician goods, supplies.....	9,530	1.3	91	9,582	99.4
124	Second-hand merchandise.....	36,779	1.3	389	162,663	22.6	61	Laundry, dry cleaning equipment, supplies.....	98,101	13.7	360	105,548	92.9
	Commodities, n.e.c.....	62,938	2.2	...	...	...	62	Tailors' supplies.....	7,436	1.0	100	13,387	55.5
126	Service receipts.....	12,994	0.5	413	224,085	5.8	63	Upholsterers' supplies.....	33,452	4.7	158	36,741	91.0
							64	Janitors' supplies.....	58,422	8.1	625	82,600	70.7
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS						65	Photographic goods.....	13,739	1.9	47	28,265	48.6
	All establishments.....	571,154	...	2,596	...	...		Projection apparatus.....	2,116	...	29	15,213	13.9
	Those analyzing commodity lines, total	551,030	100.0	2,419	...	...		Other photographic goods.....	11,623	...	...	...	...
43	Furniture (household, office, store).....	1,270	0.2	25	10,246	12.4	71	Stationers', office supplies (exc. paper)...	918	0.1	7	1,608	57.1
	Office furniture (wooden).....	509	...	18	8,445	6.0	78	Office, store fixtures, and equipment, n.e.c.	1,803	0.2	17	4,012	44.9
	Office furniture (metal).....	501	...	15	7,910	6.3	79	Miscellaneous professional, service equipment	43,876	6.1	281	53,918	81.4
	Other furniture.....	260	...	...	...	...	82	General industrial machinery, equipment.....	777	0.1	6	1,913	40.6
44	Drugs, drug sundries.....	10,713	1.9	82	34,649	30.9	85	Special industry machinery, equipment.....	1,671	0.2	44	11,389	14.7
54	Radios, television sets, home appliances, and specialties.....	413	0.1	10	2,981	13.8		Food products machinery.....	346	...	5	1,973	17.5
64	Janitors' supplies.....	516	0.1	16	7,095	7.3		Shoe, shoe repair machinery.....	556	...	23	5,990	9.3
65	Photographic goods.....	1,032	0.2	23	11,236	9.2		Miscellaneous special machinery, equipment	423	...	...	...	...
66	Scientific optical instruments.....	2,317	0.4	51	10,757	21.5		Not analyzed in detail.....	443	...	5	1,225	36.2
67	Dental equipment, supplies.....	91,200	16.6	445	102,108	89.3	86	Industrial equipment, supplies.....	829	0.1	15	20,311	4.1
68	Surgical, medical equipment and supplies.....	189,225	34.3	665	212,147	89.2		Industrial leather, belting, packing.....	435	...	4	17,615	2.5
70	Professional, scientific equipment, n.e.c.....	54,507	9.9	216	84,576	65.2		Rope, cordage, twine (exc. wire).....	49	...	5	1,043	4.7
71	Stationers', office supplies (exc. paper)...	8,158	1.5	68	20,295	40.2		Miscellaneous industrial equipment, supplies.....	345	...	...	...	...
73	School equipment, supplies.....	47,430	8.6	226	60,361	78.6	115	Paper (basic materials, paper board).....	1,417	0.2	41	12,799	11.1
74	Church equipment, supplies.....	18,017	3.3	152	35,348	51.0							
75	Office machines.....	719	0.1	21	9,724	7.4	116	Converted paper products.....	2,887	0.4	64	13,048	22.1
77	Office, store fixtures and equipment, n.e.c.	965	0.2	12	3,991	24.2		Paper bags.....	613	...	18	4,397	13.9
78	Miscellaneous professional, service equipment	13,664	2.5	92	21,067	64.8		Boxes, containers (paper, paperboard).....	609	...	10	3,308	14.2
86	Industrial equipment, supplies.....	499	0.1	8	2,182	23.9		Miscellaneous converted paper products.....	1,200	...	...	...	...
101	Nonferrous metals.....	729	0.1	8	2,462	29.6		Not analyzed in detail.....	605	...	9	1,842	32.8
115	Paper (basic materials, paper board).....	828	0.2	22	7,485	11.1	119	Toys, games, athletic goods.....	476	0.1	17	3,063	15.5
	Newsprint, groundwood, book paper.....	320	...	7	3,648	8.8	120	Leather.....	204,900	29.0	509	218,170	93.9
	Fine paper.....	356	...	10	3,763	9.5	121	Luggage, saddlery, harness.....	1,392	0.2	43	10,282	13.5
	Wrapping paper.....	99	...	8	1,716	5.8	123	Rubber sundries, n.e.c.....	1,337	0.2	14	4,518	29.6
	Miscellaneous paper, paper board.....	53	...	5	721	7.4		Commodities, n.e.c.....	16,384	2.3	...	...	...
116	Converted paper products.....	3,069	0.6	42	17,023	18.0	126	Service receipts.....	1,817	0.2	93	31,575	5.8
	Paper stationery, office supplies.....	1,410	...	34	12,373	11.4							
	Paper bags.....	179	...	10	3,018	5.9		TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS					
	Miscellaneous converted paper products.....	1,480	...	...	...	...		All establishments.....	251,204	...	657	...	...
117	Books, magazines, printed materials.....	1,824	0.3	30	12,431	14.7		Those analyzing commodity lines, total	226,217	100.0	562	...	...
119	Toys, games, athletic goods.....	1,704	0.3	40	11,456	14.9							
124	Second-hand merchandise.....	540	0.1	23	9,619	5.6	1	Canned, bottled foods.....	2,279	1.0	15	11,525	19.8
	Commodities, n.e.c.....	99,795	18.1	...	...	...	5	Groceries (exc. as specified).....	902	0.4	12	9,883	9.1
126	Service receipts.....	1,896	0.3	56	21,511	8.8	17	Cigars, cigarettes, tobacco (exc. leaf).....	252	0.1	8	6,213	4.0
							32	Men's, boys' clothing, furn. (exc. shoes)...	306	0.1	5	2,787	11.0
	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS						43	Furniture, (household, office, store).....	239	0.1	7	7,997	3.0
	All establishments.....	767,142	...	4,240	...	...	45	Paints, varnishes, lacquers.....	1,224	0.5	35	16,464	7.4
	Those analyzing commodity lines, total	717,188	100.0	3,794	...	...	50	Motor vehicles.....	227	0.1	9	10,006	2.3
16	Soap, toilet and other.....	2,548	0.4	65	11,773	21.6	51	Automotive parts, accessories, etc.....	827	0.4	20	14,091	5.9
31	Men's, boys' clothing, furnishings (exc. shoes)	1,628	0.2	10	13,008	12.5		Batteries, electrical parts.....	55	...	9	2,100	2.6
34	Shoes, other foot-wear.....	454	0.1	15	3,498	13.0		Tires, tubes.....	268	...	7	8,876	3.0
35	Piece goods (woven).....	4,380	0.6	40	12,143	36.1		Parts (exc. batteries, electrical parts)...	126	...	4	2,938	4.3
								Accessories.....	119	...	5	1,479	8.0
37	Miscellaneous dry goods.....	4,626	0.6	39	9,052	51.1		Other automotive supplies.....	24	...	...	...	...
	Notions, thread, buttons, closures.....	1,368	...	27	3,953	34.6		Not analyzed in detail.....	235	...	4	2,525	9.3
	Other dry goods.....	2,748	...	...	...	...	52	Electrical wiring supplies, construction materials.....	1,312	0.6	21	10,109	13.0
	Not analyzed in detail.....	510	...	6	1,004	50.8	53	Electrical apparatus, equipment.....	836	0.4	12	6,647	12.6

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued						
54	Radios, television sets, home appliances, and specialties.....	352	0.2	18	10,912	3.2	83	Metal-working machinery.....	6,476	0.4	51	75,964	8.5
	Radio sets, tubes, etc., public address systems.....	233	...	12	2,674	8.7		Machine tools, equipment.....	1,950	...	24	37,755	5.2
	Electric household refrigerators, freezers	19	...	5	7,656	0.2		Welding machinery, equipment.....	1,404	...	23	36,587	3.8
	Other electrical appliances, specialties..	100	...	...	...	...		Portable metal-working machinery (power-driven).....	60	...	5	3,147	1.9
56	Hardware.....	10,687	4.7	48	25,167	43.5		Miscellaneous metal-working machinery.....	2,213	...	18	38,754	5.7
	Builders' hardware.....	526	...	6	3,710	14.2		Not analyzed in detail.....	849	...	8	8,450	10.0
	Heavy hardware.....	1,718	...	16	7,019	24.5	84	Construction, mining, excavating machinery..	1,322	0.1	15	26,592	5.0
	Shelf, light hardware.....	80	...	6	2,903	2.8		Mining, quarrying machinery, accessories..	459	...	5	9,304	4.9
	Other hardware.....	6,064	...	...	...	...		Construction machinery (exc. road).....	188	...	10	21,272	0.9
	Not analyzed in detail.....	2,299	...	12	4,321	53.2		Other construction etc., machinery.....	675	...	...	...	...
57	Plumbing, heating, air-conditioning.....	653	0.3	19	6,640	9.8	85	Special industry machinery, equipment.....	2,226	0.2	25	115,072	1.9
	Boilers, radiators, connectors.....	132	...	...	2,747	4.8	86	Industrial equipment, supplies.....	6,276	0.4	64	120,673	5.2
	Pipe fittings, valves, specialties.....	297	...	11	4,838	6.1		Abrasives, abrasive material.....	216	...	14	26,899	0.8
	Other plumbing, heating equipment.....	224	...	...	...	...		Industrial leather, belting, packing.....	194	...	8	12,690	1.5
79	Miscellaneous professional, service equipment	3,018	1.3	11	13,738	22.0		Mechanical rubber goods.....	160	...	12	6,790	2.4
80	Farm, garden machinery (exc. tractors).....	281	0.1	7	11,549	2.4		Rope, cordage, twine (exc. wire).....	988	...	23	23,438	4.2
81	Tractors and equipment (exc. truck-tractors)	307	0.1	6	4,035	7.6		Miscellaneous industrial equipment, supplies.....	4,718	...	...	...	...
82	General industrial machinery, equipment.....	1,999	0.9	27	14,747	13.6	92	Scrap iron, steel.....	20,944	1.4	104	401,851	5.2
83	Metal-working machinery.....	197	0.1	6	3,420	5.8	93	Iron, steel products (semi-finished).....	58,325	4.0	167	426,468	13.7
84	Construction, mining, excavating machinery..	1,085	0.5	10	5,382	20.2		Sheet bars, tinplate bars.....	9,367	...	33	42,530	22.0
85	Special industry machinery, equipment.....	811	0.4	10	4,399	18.4		Wire rods.....	6,473	...	50	291,596	2.2
86	Industrial equipment, supplies.....	5,839	2.6	38	23,405	24.9		Rough castings, foundry products.....	2,839	...	36	245,112	1.2
	Abrasives, abrasive material.....	26	...	7	4,063	0.6		Forgings.....	2,159	...	28	243,362	0.9
	Industrial leather, belting, packing.....	149	...	10	4,654	3.2		Other semi-finished products.....	22,346	...	44	307,847	7.3
	Mechanical rubber goods.....	325	...	9	4,119	7.9		Not analyzed in detail.....	15,141	...	35	20,803	72.8
	Rope, cordage, twine (exc. wire).....	2,715	...	22	17,833	15.2	94	Iron, steel products (flat).....	494,168	33.5	620	1,067,395	46.3
	Miscellaneous industrial equipment, supplies.....	2,624	...	...	...	...		Plate.....	87,587	...	290	729,680	12.0
88	Railroad transportation equipment.....	60,882	26.9	70	70,026	86.9		Strip (hot, cold rolled).....	33,161	...	241	578,897	5.7
89	Ship, marine propulsion machinery.....	46,356	20.5	197	66,763	69.4		Sheets (cold rolled).....	72,047	...	265	740,468	9.7
90	Miscellaneous transportation equipment.....	61,606	27.2	228	76,305	80.7		Sheets (hot rolled).....	83,027	...	308	808,680	10.3
93	Iron, steel products (semi-finished).....	575	0.2	5	4,261	13.5		Black plate.....	14,679	...	80	352,220	4.2
95	Iron, steel wire and wire products.....	1,876	0.8	21	15,390	12.2		Sheets (galvanized, other coated).....	31,565	...	332	647,979	4.9
	Nails, (staples, tacks, brads).....	13	...	6	3,729	0.3		Tin plate, terne plate.....	67,775	...	113	459,819	14.7
	Wire rope, cable (exc. insulated).....	1,089	...	18	12,639	8.6		Other flat iron, steel products.....	31,688	...	148	478,571	6.6
	Other iron, steel wire products.....	774	...	...	...	...		Not analyzed in detail.....	72,639	...	98	99,347	73.1
96	Iron and steel finished products.....	4,393	1.9	16	7,110	61.8	95	Iron, steel wire and wire products.....	76,091	5.2	374	643,788	11.8
	Rails, tieplates, splice bars, etc.....	2,337	...	6	2,511	93.1		Woven wire fence, gates.....	7,059	...	88	234,291	3.0
	Other finished products.....	2,056	...	...	...	...		Fence posts, fittings.....	1,932	...	49	284,542	0.7
101	Nonferrous metals.....	163	0.1	5	4,687	3.5		Barbed, twisted wire.....	6,105	...	81	324,010	1.9
102	Petroleum and products.....	596	0.3	12	6,697	8.9		Nails (staples, tacks, brads).....	18,178	...	143	394,583	4.6
119	Toys, games, athletic goods.....	1,596	0.7	9	8,452	18.9		Wire rope, cable (exc. insulated).....	6,528	...	97	319,941	2.0
122	Junk and scrap (exc. iron and steel).....	414	0.2	11	3,180	13.0		Strand, galvanized.....	944	...	28	237,886	0.4
124	Second-hand merchandise.....	3,175	1.4	26	6,598	48.1		Reinforcement mesh.....	5,591	...	85	229,883	2.4
126	Commodities, n.e.c.....	8,940	4.0	...	...	...		Drawn wire.....	12,057	...	101	400,926	3.0
	Service receipts.....	2,012	0.9	71	30,001	6.7		Other iron, steel wire products.....	13,290	...	117	301,624	4.4
								Not analyzed in detail.....	4,407	...	33	23,315	18.9
IRON, STEEL AND PRODUCTS DISTRIBUTORS							IRON, STEEL AND PRODUCTS DISTRIBUTORS						
	All establishments.....	1,551,841	...	1,545	...	...	96	Iron and steel finished products.....	341,384	23.3	554	880,598	38.8
	Those analyzing commodity lines, total	1,465,819	100.0	1,409	...	...		Rails, tieplates, splice bars, etc.....	32,401	...	48	340,343	9.5
45	Paints, varnishes, lacquers.....	1,007	0.1	40	39,685	2.5		Bar-size shapes (exc. reinforcement), hot rolled.....	73,097	...	243	658,782	11.1
56	Hardware.....	7,410	0.5	89	78,562	9.4		Bar-size shapes, cold finished.....	40,744	...	171	480,543	8.5
	Builders' hardware.....	1,362	...	25	26,324	5.2		Concrete reinforcement bars.....	40,425	...	182	480,300	8.4
	Heavy hardware.....	2,163	...	32	28,297	7.6		Tool steel.....	8,757	...	102	398,903	2.2
	Shelf, light hardware.....	324	...	13	17,420	1.8		Structural shapes (exc. bar-size shapes).....	88,769	...	268	645,927	13.7
	Wire screening.....	997	...	20	20,011	5.0		Piling, bearing piles.....	7,585	...	13	238,148	3.2
	Other hardware.....	1,862	...	31	39,139	4.8		Other finished products.....	49,605	...	...	...	...
	Not analyzed in detail.....	702	...	10	6,060	11.6	97	Iron and steel pipe and tubes.....	158,267	10.8	301	665,519	23.8
57	Plumbing, heating, air-conditioning.....	14,836	1.0	102	126,113	11.8		Cast iron soil pipe.....	3,431	...	34	37,316	9.2
	Air-conditioning equipment.....	547	...	13	17,227	3.2		Cast iron pressure pipe.....	5,746	...	26	30,318	19.0
	Boilers, radiators, connectors.....	607	...	13	19,831	3.1		Steel pipe, tubing (exc. seamless).....	54,374	...	213	555,539	9.8
	Furnaces (warm air).....	1,502	...	18	21,112	7.1		Seamless steel pipe, tubing.....	65,467	...	139	455,509	14.4
	Oil burners.....	197	...	13	19,433	1.0		Not analyzed in detail.....	29,249	...	38	40,263	72.6
	Gas appliances, supplies.....	641	...	11	16,006	4.0	98	Alloy steel.....	66,789	4.6	206	579,070	11.5
	Heating, cooking stoves (exc. electric, gas)	450	...	6	4,644	9.7		Bars, hot rolled.....	14,670	...	106	459,311	3.2
	Fans, blowers, unit heaters, and accessories.....	5.9	...	13	12,696	4.2		Bars, cold finished.....	5,182	...	77	324,984	1.6
	Plumbing fixtures, equipment, supplies.....	2,338	...	26	42,192	5.3		Tool steel.....	5,651	...	45	275,127	2.0
	Pipe fittings, valves, specialties.....	5,493	...	51	73,493	7.5		Pipe and tubes.....	7,077	...	41	172,892	4.1
	Not analyzed in detail.....	3,632	...	14	11,329	23.2		Sheet and strip.....	11,564	...	47	249,550	4.6
80	Farm, garden machinery (exc. tractors).....	1,062	0.1	15	16,368	6.5		Other alloy steel.....	7,516	...	47	337,275	2.2
82	General industrial machinery, equipment.....	4,610	0.3	52	75,688	6.1		Not analyzed in detail.....	15,129	...	22	21,910	69.0
	Compressors, pumps.....	821	...	17	25,679	3.2	99	Stainless steel.....	67,349	4.6	213	516,329	13.0
	Conveyors, conveying equipment.....	1,307	...	15	36,096	3.6		Strip.....	4,394	...	50	271,637	1.6
	Cranes, derricks, hoists, winches.....	1,418	...	11	34,960	4.1		Sheets.....	31,972	...	127	449,984	7.1
	Industrial trucks, tractors, stackers.....	172	...	6	8,692	2.0		Bars and bar-size shapes.....	11,536	...	83	376,109	3.1
	Mechanical power transmission equipment..	71	...	5	8,760	0.8		Other stainless steel.....	15,586	...	89	373,917	4.2
	Other general industrial machinery.....	821	...	...	...	...		Not analyzed in detail.....	3,861	...	25	13,363	28.9
100	Building metal work, n.e.c.....	46,397	3.2	195	216,204	21.4							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
IRON, STEEL AND PRODUCTS DISTRIBUTORS--Continued							IRON, STEEL SCRAP DEALERS--Continued						
101	Nonferrous metals.....	38,174	3.6	193	401,574	9.5	97	Iron and steel pipe and tubes.....	5,220	0.3	71	96,138	5.4
	Copper shapes, forms.....	6,148	...	67	253,153	4.4	101	Nonferrous metals.....	23,222	1.4	109	131,304	17.7
	Aluminum alloy shapes, forms.....	25,286	...	136	226,008	11.7	122	Junk and scrap (exc. iron and steel).....	117,117	7.0	1,148	490,990	23.8
	Tin and tin-base shapes, forms.....	709	...	8	6,695	3.1		Scrap metals, nonferrous.....	74,241	...	810	418,629	17.7
	Other nonferrous metals, basic shapes.....	4,049	...	36	214,732	1.9		Waste rags.....	4,138	...	387	132,376	3.1
	Not analyzed in detail.....	2,480	...	18	16,786	14.8		Waste rubber.....	923	...	124	84,194	1.1
102	Petroleum and products.....	1,350	0.1	6	9,919	13.6		Other waste materials.....	6,528	...	308	124,186	5.2
104	Brick, tile, terra cotta.....	1,256	0.1	20	25,527	4.9		Not analyzed in detail.....	31,287	...	253	52,460	59.6
105	Building stone, slate, concrete products.....	1,016	0.1	12	8,174	12.4	124	Second-hand merchandise.....	3,850	0.2	122	38,902	9.9
106	Cement, lime, plaster, stucco.....	867	0.2	30	136,739	3.1		Commodities, n.e.c., and service receipts.....	11,004	0.6	...	...	...
107	Crude nonmetallic minerals, products.....	1,459	0.1	9	12,577	11.6		WASTE MATERIALS DEALERS					
115	Paper (basic materials, paper board).....	2,762	0.2	30	29,038	9.5		All establishments.....	999,872	...	4,663	...	...
	Building paper, board.....	2,682	...	24	26,026	10.3		Those analyzing commodity lines, total	968,479	100.0	4,220	...	...
	Miscellaneous paper, paper board.....	79	...	...	...	...			
122	Junk and scrap (exc. iron and steel).....	973	0.1	21	27,140	3.6	22	Hides, skins, raw furs.....	4,181	0.4	66	21,966	19.0
	Scrap metals, nonferrous.....	665	...	10	12,645	5.2	26	Wool, related products.....	1,586	0.2	21	9,358	16.9
	Waste rags.....	84	...	11	22,357	0.4	51	Automotive parts, accessories, etc.....	813	0.1	55	8,021	10.1
	Other waste materials.....	224	...	...	...	...		Batteries, electrical parts.....	141	...	11	2,810	5.0
124	Second-hand merchandise.....	2,188	0.1	28	7,573	28.9		Tires, tubes.....	59	...	11	1,265	4.7
	Commodities, n.e.c.....	31,769	7.2	...	...	...		Parts (exc. batteries, electrical parts).....	504	...	32	4,842	10.4
126	Service receipts.....	7,065	0.5	58	177,788	4.0		Accessories.....	35	...	5	914	3.8
								Other automotive supplies.....	74	...	...	...	...
NONFERROUS METALS, METAL WORK DISTRIBUTORS							AMUSEMENT, SPORTING GOODS WHOLESALERS						
	All establishments.....	504,874	...	258	...	...		All establishments.....	566,754	...	2,226	...	...
	Those analyzing commodity lines, total	503,867	100.0	244	...	...		Those analyzing commodity lines, total	545,962	100.0	2,025	...	...
56	Hardware.....	825	0.2	17	112,207	0.7	3	Confectionery.....	472	0.1	18	5,327	8.9
57	Plumbing, heating, air-conditioning.....	5,974	1.2	16	39,352	15.2	18	Smokers' supplies, razor blades, etc.....	1,367	0.2	29	9,113	15.0
79	Miscellaneous professional, service equipment	1,130	0.2	5	24,672	4.6	32	Men's, boys' clothing furn. (exc. shoes)....	1,474	0.3	57	17,675	8.3
91	Metallic ores, concentrates.....	24,258	4.8	11	193,266	12.6		Underwear, hosiery.....	243	...	18	3,814	6.4
92	Scrap iron, steel.....	3,536	0.7	9	26,862	13.2		Work clothing, gloves.....	410	...	15	4,139	9.9
93	Iron, steel products (semi-finished).....	6,584	1.3	4	99,427	6.6		Other clothing, furnishings (men's, boys') ..	821	...	...	...	...
94	Iron, steel products (flat).....	6,939	1.4	30	127,381	5.4	33	Women's, children's clothing, accessories (exc. shoes).....	619	0.1	30	7,322	8.4
95	Iron, steel wire and wire products.....	5,574	1.1	21	143,736	3.9		Hosiery, underwear.....	140	...	18	3,976	3.5
96	Iron and steel finished products.....	2,845	0.6	11	66,936	4.2		Children's, infants' wear (exc. footwear).....	342	...	10	1,161	29.4
								Other apparel, accessories (exc. shoes)....	137	...	...	...	...
97	Iron and steel pipe and tubes.....	4,341	0.9	15	87,285	5.0	36	Home furnishings (textile).....	1,433	0.3	17	12,071	11.9
	Steel pipe, tubing (exc. seamless).....	791	...	11	66,741	1.2	37	Miscellaneous dry goods.....	1,464	0.3	51	11,635	12.6
	Seamless steel pipe, tubing.....	3,550	...	14	85,847	4.1		Notions, thread, buttons, closures.....	1,356	...	46	9,634	14.1
98	Alloy steel.....	390	0.1	8	77,312	0.5		Other dry goods.....	108	...	...	...	...
99	Stainless steel.....	7,930	1.6	49	177,547	4.5	39	China, glassware, crockery.....	2,809	0.5	30	16,344	17.2
101	Nonferrous metals.....	413,059	81.8	242	501,607	82.3	40	Kitchen utensils, miscellaneous homewares...	4,325	0.8	59	20,790	20.8
	Copper shapes, forms.....	82,183	...	112	355,328	23.1	42	Floor coverings.....	633	0.1	11	5,828	10.9
	Aluminum alloy shapes, forms.....	82,394	...	122	277,893	29.6	43	Furniture (household, office, store).....	1,322	0.2	26	15,285	8.6
	Tin and tin-base shapes, forms.....	15,344	...	35	126,928	12.1		Household furniture.....	452	...	15	8,895	5.1
	Precious metals.....	20,901	...	29	144,500	14.5		Mattresses, bed springs.....	77	...	8	6,653	1.2
	Other nonferrous metals, basic shapes.....	212,237	...	...	...	...		Other furniture.....	793	...	...	...	...
122	Junk and scrap (exc. iron and steel).....	5,016	1.0	6	55,501	9.0	44	Drugs, drug sundries.....	2,412	0.4	60	16,812	14.3
	Scrap metals, nonferrous.....	5,016	...	6	55,501	9.0		Drugs, pharmaceuticals.....	69	...	9	1,638	3.8
	Commodities, n.e.c., and service receipts...	15,466	3.1	...	...	...		Proprietary medicines, toiletries, (exc. soap).....	535	...	22	5,887	9.1
								Druggist sundries.....	1,572	...	33	11,346	13.8
								Not analyzed in detail.....	236	...	10	2,531	9.3
IRON, STEEL SCRAP DEALERS							PAINTS, VARNISHES, LACQUERS						
	All establishments.....	1,699,428	...	3,054	...	...	45	Paints, varnishes, lacquers.....	443	0.1	16	4,981	8.9
	Those analyzing commodity lines, total	1,673,794	100.0	2,875	...	...					
22	Hides, skins, raw furs.....	3,740	0.2	63	31,200	12.0							
51	Automotive parts, accessories, etc.....	2,134	0.1	121	15,898	13.4							
	Batteries, electrical parts.....	77	...	18	3,554	2.2							
	Tires, tubes.....	157	...	30	6,277	2.5							
	Parts (exc. batteries, electrical parts).....	1,292	...	83	10,195	12.7							
	Garage, filling station equipment.....	54	...	4	963	5.6							
	Accessories.....	133	...	21	4,426	3.0							
	Other automotive supplies.....	29	...	6	1,801	1.6							
	Not analyzed in detail.....	392	...	27	3,367	11.6							
57	Plumbing, heating, air-conditioning.....	2,207	0.1	43	38,005	5.8							
82	General industrial machinery equipment.....	1,516	0.1	23	33,885	4.5							
83	Metal-working machinery.....	1,286	0.1	19	19,832	6.5							
91	Metallic ores, concentrates.....	10,487	0.6	30	43,368	24.2							
92	Scrap iron, steel.....	1,452,107	87.0	2,875	1,673,794	87.0							
93	Iron, steel products (semi-finished).....	9,840	0.6	66	56,404	17.4							
94	Iron, steel products (flat).....	16,760	1.0	84	161,124	10.4							
95	Iron, steel wire and wire products.....	2,267	0.1	25	70,241	3.2							
96	Iron and steel finished products.....	11,037	0.6	81	148,404	7.4							
	Rails, tieplates, splice bars, etc.....	3,853	...	18	62,853	6.1							
	Bar-size shapes (exc. reinforcement), hot rolled.....	1,149	...	19	56,569	2.0							
	Bar-size shapes, cold finished.....	68	...	10	31,177	0.2							
	Concrete reinforcement bars.....	187	...	19	47,511	0.4							
	Structural shapes (exc. bar-size shapes).....	3,429	...	56	94,708	3.6							
	Other finished products.....	146	...	...	...	...			
	Not analyzed in detail.....	2,205	...	11	5,901	8.5							

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	AMUSEMENT, SPORTING GOODS WHOLESALERS—Continued							COAL, COKE WHOLESALERS					
51	Automotive parts, accessories, etc.	838	0.2	17	8,163	10.3		All establishments	2,077,284	...	982	...	...
	Batteries, electrical parts	67	...	5	3,355	2.0		Those analyzing commodity lines, total	2,067,044	100.0	943	...	...
	Parts (exc. batteries, electrical parts)	186	...	5	1,983	9.4	57	Plumbing, heating, air-conditioning	1,321	0.1	27	53,331	2.5
	Accessories	145	...	5	4,374	3.3	102	Petroleum and products	15,826	0.8	53	79,764	19.8
	Other automotive supplies	440	...	...	...	...	103	Coal, coke	1,997,966	96.6	943	2,067,044	96.6
52	Electrical wiring supplies, construction materials	380	0.1	30	11,681	3.2	126	Commodities, n.e.c.	50,634	2.4	...	...	...
54	Radios, television sets, home appliances, and specialties	7,986	1.5	81	55,431	14.4		Service receipts	1,297	0.1	32	74,717	1.7
	Radio sets, tubes, etc., public address systems	1,978	...	34	21,764	9.1		FARM SUPPLIES WHOLESALERS					
	Television sets, tubes, parts, etc.	372	...	8	11,065	3.4		All establishments	1,271,599	...	1,658	...	...
	Electric household refrigerators, freezers	614	...	7	9,857	6.2		Those analyzing commodity lines, total	1,213,823	100.0	1,528	...	...
	Electric home laundry equipment	773	...	8	12,047	6.4	1	Canned, bottled foods	7,036	0.6	43	46,637	15.1
	Electric ranges	271	...	4	9,125	3.0		Canned fruits, fruit juices	178	...	14	23,548	0.8
	Other electric appliances, specialties	2,395	...	...	...	...		Canned vegetables, vegetable juices	1,369	...	19	24,946	5.5
	Not analyzed in detail	1,583	...	11	9,617	16.5		Canned fish, sea foods	3,117	...	12	23,390	13.3
56	Hardware	3,997	0.7	37	26,230	15.2		Canned meats	29	...	10	3,739	0.8
65	Photographic goods	166,613	30.5	424	193,920	85.9		Canned milk	78	...	15	4,648	1.7
69	Fountain pens, pencils	896	0.2	66	23,414	3.8		Other canned foods	21	...	...	...	...
71	Stationers', office supplies (exc. paper)	1,132	0.2	40	9,181	12.3	5	Not analyzed in detail	2,244	...	20	20,394	11.0
73	School equipment, supplies	2,538	0.5	83	18,410	13.8		Groceries (exc. as specified)	14,010	1.2	147	76,795	18.2
79	Miscellaneous professional, service equipment	3,694	0.7	20	6,332	54.1		Flour, related products	8,872	...	104	51,194	17.3
116	Converted paper products	1,892	0.3	57	13,533	14.0		Sugar	1,387	...	34	14,454	9.6
	Paper stationery, office supplies	1,085	...	45	11,518	9.4		Cooking oils (exc. lard)	68	...	10	3,514	1.9
	Paper bags	214	...	21	4,723	4.3		Breakfast cereals	91	...	17	7,843	1.2
	Boxes, containers (paper, paper board)	90	...	6	2,067	4.4		Bakery products	208	...	5	2,694	7.7
	Miscellaneous converted paper products	503	...	...	...	...		Tea	22	...	8	2,772	0.8
117	Books, magazines, printed materials	935	0.2	36	11,907	7.8		Dried fruits	30	...	6	2,368	1.3
	Books, magazines, newspapers	385	...	13	4,783	8.0	7	Other groceries	1,065	...	...	...	...
	Printed blanks, forms	40	...	8	2,234	1.8		Not analyzed in detail	2,267	...	27	20,358	11.1
	Miscellaneous engraved, printed products	315	...	12	4,657	6.8		Eggs, poultry	5,528	0.4	64	86,290	6.4
	Not analyzed in detail	195	...	8	3,189	6.1		Eggs	4,072	...	37	80,186	5.1
118	Jewelry, silverware, trophies	3,608	0.7	83	37,340	9.7		Poultry (live or dressed)	872	...	41	81,397	1.1
	Clocks, watches	1,591	...	46	22,333	7.1	8	Not analyzed in detail	584	...	13	3,167	18.4
	Costume jewelry	553	...	26	9,115	6.1	19	Fresh fruits, vegetables, berries	2,062	0.2	17	12,048	17.1
	Silverware, plated ware	512	...	12	8,229	6.2	20	Cotton (raw), including linters	5,554	0.4	7	20,038	27.7
	Other jewelry items	387	...	...	...	...	21	Hay, straw, alfalfa	5,634	0.5	21	8,600	65.5
	Not analyzed in detail	565	...	14	10,445	5.4	21	Feed (mixed, other)	499,616	41.0	874	746,345	66.9
119	Toys, games, athletic goods	296,304	54.1	1,395	342,999	86.4		Grains	46,177	3.8	56	198,704	29.1
	Small arms, ammunition	17,754	...	103	48,332	36.7		Corn	5,830	...	12	90,801	6.4
	Toys, games	92,290	...	712	141,522	65.2		Wheat	14,951	...	10	83,148	18.0
	Bicycles	23,117	...	138	59,389	38.9		Oats	1,782	...	10	88,915	2.0
	Children's vehicles (exc. bicycles)	4,551	...	106	43,911	10.4		Soybeans	4,755	...	7	77,194	6.2
	Other athletic goods	73,137	...	387	114,130	64.1		Other grains	3,441	...	...	...	...
	Not analyzed in detail	85,455	...	324	99,890	8.5		Not analyzed in detail	15,418	...	38	58,504	26.4
120	Leather	393	0.1	21	6,422	6.1		Seeds (field, garden)	308,739	25.4	710	537,297	97.5
124	Second-hand merchandise	355	0.1	13	2,975	11.9		Farm seeds	168,843	...	451	364,276	46.4
126	Commodities, n.e.c.	34,243	6.3	...	...	...		Garden seeds	29,288	...	223	169,839	17.2
	Service receipts	1,385	0.2	70	29,815	4.6		Not analyzed in detail	110,608	...	205	158,544	69.8
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS							Miscellaneous farm, marine products	2,644	0.2	22	18,329	14.4
	All establishments	459,950	...	1,601	...	...		Drugs, drug sundries	789	0.1	24	14,696	5.4
	Those analyzing commodity lines, total	448,222	100.0	1,500	...	...		Paints, varnishes, lacquers	3,075	0.2	46	162,991	1.9
41	Musical instruments, phonograph records	716	0.2	6	6,185	11.6		Fertilizer, fertilizer materials	119,023	9.8	379	394,980	30.1
71	Stationers', office supplies (exc. paper)	7,562	1.7	39	40,138	18.8		Agricultural chemicals (exc. fertilizer)	31,725	2.6	211	272,206	11.6
115	Paper (basic materials, paper board)	391	0.1	25	2,814	13.9		Industrial chemicals, n.e.c.	4,597	0.4	16	18,222	25.0
	Fine paper	121	...	10	1,190	10.2		Other chemicals, related products	4,447	0.4	53	65,539	6.8
	Wrapping paper	180	...	20	2,382	7.6		Automotive parts, accessories, etc.	4,515	0.4	31	137,081	3.3
	Miscellaneous paper, paper board	90	...	...	...	...		Batteries, electrical parts	132	...	8	56,558	0.2
116	Converted paper products	928	0.2	45	9,442	11.0		Tires, tubes	2,426	...	24	74,345	3.3
	Paper stationery, office supplies	506	...	33	4,914	10.3		Accessories	461	...	12	62,112	0.7
	Paper bags	37	...	4	489	7.6		Other automotive supplies	902	...	...	...	...
	Boxes, containers (paper, paper board)	38	...	6	602	6.3		Not analyzed in detail	594	...	5	61,646	1.0
	Miscellaneous converted paper products	347	...	...	...	...		Radios, television sets, home appliances, and specialties	3,347	0.3	25	33,688	9.9
117	Books, magazines, printed materials	430,991	96.1	1,500	448,222	96.1		Radio sets, tubes, etc., public address systems	194	...	9	11,973	1.6
	Books, magazines, newspapers	343,069	...	923	359,486	95.4		Electric household refrigerators, freezers	1,544	...	17	26,087	5.9
	Sheet music	5,487	...	53	19,531	28.1		Electric home laundry equipment	181	...	12	15,907	1.1
	Printed blanks, forms	1,333	...	36	3,266	40.8		Electric ranges	83	...	4	6,998	1.2
	Miscellaneous engraved, printed products	30,414	...	271	39,109	77.8		Other electric kitchen equipment	187	...	12	16,772	1.1
	Not analyzed in detail	50,688	...	235	52,294	96.9		Other electric appliances, specialties	425	...	14	18,904	2.2
119	Toys, games, athletic goods	311	0.1	21	3,538	8.8		Not analyzed in detail	733	...	4	7,045	10.4
	Toys, games	257	...	15	2,736	9.4		Hardware	2,782	0.2	50	105,151	2.6
	Other athletic goods	30	...	...	...	...	79	Miscellaneous professional, service equipment	901	0.1	6	1,984	45.4
	Not analyzed in detail	24	...	4	516	4.6		Farm, garden machinery (exc. tractors)	19,362	1.6	215	204,962	9.4
126	Commodities, n.e.c.	3,321	0.7	...	...	...		Dairy equipment	1,261	...	44	39,876	3.2
	Service receipts	4,002	0.9	312	133,625	3.0		Garden equipment	1,340	...	66	29,972	4.5
								Farm machinery	9,959	...	132	86,332	11.5
								Not analyzed in detail	6,802	...	49	105,311	6.4
								Tractors and equipment (exc. truck-tractors)	2,917	0.2	18	88,665	3.3
								General industrial machinery, equipment	963	0.1	6	14,833	6.5
								Industrial equipment, supplies	2,151	0.2	21	55,448	3.9

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES,
BY KIND OF BUSINESS: 1948—Continued

Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM SUPPLIES WHOLESALERS--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued						
93	Iron, steel products (semi-finished).....	953	0.1	4	15,386	6.2							
95	Iron, steel wire and wire products.....	871	0.1	17	20,858	4.2	3	Confectionery.....	5,133	0.2	93	231,039	2.2
100	Building metal work, n.e.c.....	6,196	0.5	18	146,976	4.2		Candy, including chocolate.....	3,304	...	68	178,320	1.8
102	Petroleum and products.....	38,658	3.2	27	146,376	26.3		Cheewing gum.....	1,173	...	48	206,065	0.6
103	Coal, coke.....	2,129	0.2	38	81,582	2.6		Fountain syrups, other confections.....	215	...	18	54,599	0.4
106	Cement, lime, plaster, stucco.....	1,134	0.1	18	17,495	6.5		Not analyzed in detail.....	441	...	14	4,655	9.5
111	Lumber (rough, dressed, finished).....	1,155	0.1	6	67,271	1.7	5	Groceries (exc. as specified).....	34,994	1.5	127	348,570	10.0
113	Millwork, veneer, other wood products.....	1,060	0.1	11	18,717	5.7		Flour, related products.....	4,819	...	56	112,949	4.3
116	Converted paper products.....	1,059	0.1	18	26,254	4.0		Sugar.....	1,587	...	25	71,510	2.2
	Commodities, n.e.c.....	59,634	4.9	...	...	...		Oleomargarine, butter substitutes.....	143	...	7	17,864	0.8
126	Service receipts.....	3,420	0.3	85	181,521	1.9		Cooking oils (exc. lard).....	7,333	...	24	63,722	11.5
JEWELRY WHOLESALERS								Breakfast cereals.....	450	...	16	27,809	1.6
	All establishments.....	799,012	...	3,391	...	...		Bakery products.....	117	...	16	56,380	0.2
	Those analyzing commodity lines, total	777,376	100.0	3,112	...	...		Tea.....	1,347	...	19	76,079	1.8
35	Piece goods (woven).....	1,036	0.1	5	8,424	12.3		Dried fruits.....	283	...	25	43,004	0.6
39	China, glassware, crockery.....	580	0.1	9	18,824	3.1	9	Other groceries.....	7,554	...	46	140,509	5.4
40	Kitchen utensils, miscellaneous homewares...	946	0.1	18	21,071	4.5		Not analyzed in detail.....	11,361	...	29	145,750	7.8
54	Radios, television sets, home appliances, and specialties.....	10,732	1.4	51	60,568	17.7		Meats, provisions.....	2,334	0.1	37	80,756	2.9
	Radio sets, tubes, etc., public address systems.....	544	...	18	19,568	2.8		Fresh meats (exc. sausages).....	1,225	...	6	4,319	28.4
	Other electric kitchen equipment.....	2,158	...	4	9,634	22.4		Cured, boiled, smoked meats.....	199	...	13	18,195	1.1
	Other electric appliances, specialties.....	7,292	...	...	...	...		Sausages-loaves.....	139	...	6	9,946	1.4
	Not analyzed in detail.....	738	...	6	5,994	12.3		Lard (from hogs).....	491	...	25	64,468	0.8
								Other meats, including game.....	31	...	4	6,297	0.5
118	Jewelry, silverware, trophies.....	744,025	95.7	3,112	777,376	95.7	12	Not analyzed in detail.....	249	...	6	1,931	12.9
	Clocks, watches.....	156,329	...	1,031	336,235	46.5	14	Beer, fermented malt liquors.....	1,667	0.1	20	51,594	3.2
	Watch parts.....	23,168	...	402	109,204	21.2	14	Spirits.....	2,519	0.1	10	53,079	4.7
	Costume jewelry.....	119,333	...	928	286,665	41.6	16	Soaps, toilet and other.....	1,884	0.1	95	238,180	0.8
	Precious stones.....	243,016	...	1,049	380,193	63.9	17	Cigars, cigarettes, tobacco (exc. leaf).....	9,183	0.4	49	95,733	9.6
	Silverware, plated ware.....	42,208	...	468	192,048	22.0	18	Smokers' supplies, razor blades, etc.....	11,499	0.5	133	245,950	4.7
	Jewelers' findings.....	6,680	...	238	60,951	14.2	19	Cotton (raw), including lintens.....	3,812	0.2	6	89,671	4.2
	Other jewelry items.....	49,667	...	623	154,738	32.1	21	Feed (mixed, other).....	25,815	1.1	24	158,447	16.3
	Not analyzed in detail.....	101,624	...	689	102,504	99.1	22	Hides, skins, raw furs.....	15,050	0.7	17	66,541	23.5
119	Toys, games, athletic goods.....	1,672	0.2	15	14,318	11.7	25	Vegetable oils (inedible).....	58,000	2.5	27	151,115	38.4
	Toys, games.....	1,274	...	9	11,601	11.0	26	Wool, related products.....	5,404	0.2	11	128,393	4.2
	Other athletic goods.....	398	...	...	...	...	27	Flowers, nursery stock.....	133,296	5.8	572	140,788	94.7
120	Leather.....	542	0.1	18	5,172	10.5		Cut, potted flowers.....	100,146	...	444	112,031	89.4
121	Luggage, saddlery, harness.....	478	0.1	17	16,883	2.8		Nursery stock.....	14,428	...	117	30,729	47.0
124	Second-hand merchandise.....	848	0.1	27	2,142	39.6		Not analyzed in detail.....	18,722	...	70	19,428	96.4
	Commodities, n.e.c.....	15,015	1.9	...	...	...	28	Grains.....	37,080	1.6	11	150,290	24.7
126	Service receipts.....	1,502	0.2	100	36,420	4.1	30	Seeds (field, garden).....	2,513	0.1	35	168,894	1.5
PETROLEUM AND PRODUCTS WHOLESALERS							31	Miscellaneous farm, marine products.....	44,630	1.9	49	312,536	14.3
	All establishments.....	750,220	...	1,196	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	24,128	1.0	230	392,139	6.2
	Those analyzing commodity lines, total	738,274	100.0	1,100	...	...		Underwear, hosiery.....	5,099	...	115	245,426	2.1
45	Paints, varnishes, lacquers.....	639	0.1	24	203,264	0.3		Suits, coats, overcoats.....	1,460	...	33	165,891	0.9
51	Automotive parts, accessories, etc.....	14,182	1.9	193	309,147	4.6		Work clothing, gloves.....	6,190	...	103	288,054	2.1
	Batteries, electrical parts.....	1,332	...	67	115,210	2.2		Other clothing, furnishings (men's, boys').....	8,194	...	79	284,629	2.9
	Tires, tubes.....	3,952	...	17	35,557	0.9		Not analyzed in detail.....	3,185	...	51	52,466	6.1
	Parts (exc. batteries, electrical parts).....	309	...	72	120,131	3.3	33	Women's, children's clothing, accessories (exc. shoes).....	31,700	1.4	195	345,374	9.2
	Garage, filling station equipment.....	943	...	30	251,230	0.4		Dresses.....	6,051	...	35	191,966	3.2
	Accessories.....	1,229	...	56	110,250	1.1		Suits, coats (exc. fur).....	1,228	...	18	157,300	0.8
	Other automotive supplies.....	1,371	...	54	106,842	1.3		Furs, fur clothing.....	370	...	10	22,631	1.6
	Not analyzed in detail.....	5,046	...	74	19,909	25.3		Hosiery, underwear.....	8,801	...	130	269,912	3.3
54	Radios, television sets, home appliances, and specialties.....	1,475	0.2	21	248,545	0.6		Corsets, allied garments.....	531	...	25	161,674	0.3
56	Hardware.....	2,364	0.3	15	249,232	0.9		Millinery and materials.....	1,173	...	15	146,254	0.8
57	Plumbing, heating, air-conditioning.....	5,423	0.7	45	55,343	9.8	34	Children's, infants' wear (exc. footwear).....	7,018	...	35	186,080	3.8
80	Farm, garden machinery (exc. tractor).....	3,884	0.5	15	89,694	4.3		Other apparel, accessories (exc. shoes).....	4,363	...	57	203,890	2.1
102	Petroleum and products.....	625,827	84.9	1,100	738,274	84.9		Not analyzed in detail.....	2,165	...	27	25,429	8.5
103	Coal, coke.....	6,559	0.9	34	98,679	6.6	34	Shoes, other footwear.....	5,240	0.2	66	279,112	1.9
	Commodities, n.e.c.....	74,167	10.0	...	...	...		Men's, boys' shoes.....	1,673	...	33	201,094	0.8
126	Service receipts.....	3,754	0.5	51	228,354	1.6		Women's, misses' shoes.....	1,565	...	22	157,582	1.0
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES								Children's, infants' shoes.....	570	...	16	151,715	0.4
	All establishments.....	2,488,921	...	4,634	...	...		Other footwear.....	199	...	14	67,891	0.3
	Those analyzing commodity lines, total	2,311,168	100.0	3,588	...	...		Not analyzed in detail.....	1,233	...	24	75,305	1.6
1	Canned, bottled foods.....	18,850	0.8	129	322,335	5.8	35	Piece goods (woven).....	40,819	1.8	197	407,666	10.0
	Canned baby foods.....	122	...	11	23,751	0.5		Home furnishings (textile).....	12,435	0.5	94	230,763	5.4
	Canned fruits, fruit juices.....	1,744	...	42	57,847	3.0		Curtains, draperies.....	2,387	...	22	156,076	1.5
	Canned vegetables, vegetable juices.....	5,203	...	40	67,583	7.7		Bedsprads, comfortables, blankets.....	2,390	...	46	192,461	1.2
	Canned fish, sea foods.....	988	...	39	80,883	1.2		Sheets, pillow cases, towels.....	5,767	...	62	209,937	2.7
	Canned meats.....	1,434	...	33	35,233	4.1		Table linens.....	534	...	22	165,318	0.3
	Canned milk.....	1,716	...	32	81,021	2.1		Other textile home furnishings.....	1,357	...	...	...	...
	Other canned foods.....	1,184	...	24	83,100	1.4		Miscellaneous dry goods.....	175,405	7.6	432	540,202	32.5
	Not analyzed in detail.....	6,459	...	47	179,513	3.6		Knit fabrics, lace fabrics.....	757	...	25	146,864	0.5
2	Coffee.....	15,640	0.7	25	101,387	15.4		Notions, thread, buttons, closures.....	12,796	...	155	260,041	4.9
								Yarns.....	133,659	...	227	331,400	40.3
								Other dry goods.....	3,936	...	57	218,283	1.8
								Not analyzed in detail.....	24,257	...	59	116,100	20.9
							38	Other textile products.....	194,413	8.4	486	576,241	33.7
							39	China, glassware, crockery.....	13,287	0.6	131	375,669	3.5
							40	Kitchen utensils, miscellaneous homewares...	27,739	1.2	155	412,367	6.7

See footnotes at end of table.

Table 10A.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							
42	Floor coverings.....	20,253	0.9	57	282,486	7.2	94	Iron, steel products (flat).....	7,244	0.3	30	162,123	4.5	
	Carpets, rugs.....	15,394	...	32	207,772	7.4		Plates.....	1,148	...	10	67,336	1.7	
	Linoeum, other hard surface.....	2,740	...	24	211,810	1.3		Sheets (cold rolled).....	179	...	3	32,734	0.5	
	Other.....	251	...	10	180,165	0.1		Sheets (hot rolled).....	686	...	5	31,924	2.1	
	Not analyzed in detail.....	1,868	...	13	60,955	3.1		Black plate.....	217	...	6	29,479	0.7	
43	Furniture (household, office, store).....	10,090	0.4	96	320,602	3.1		Sheets (galvanized, other coated).....	1,449	...	9	50,170	2.9	
	Household furniture.....	9,001	...	55	301,844	3.0		Tin plate, terne plate.....	1,693	...	8	21,405	7.9	
	Office furniture (wooden).....	157	...	9	15,295	1.0		Other flat iron, steel products.....	119	...	...	...	...
	Office furniture (metal).....	253	...	21	69,933	0.4		Not analyzed in detail.....	1,753	...	6	57,934	3.0	
	Mattresses, bed springs.....	441	...	30	192,710	0.2								
	Other furniture.....	238	...	...	...	...				
44	Drugs, drug sundries.....	23,453	1.0	225	498,362	4.5		95	Iron, steel wire and wire products.....	2,678	0.1	38	94,899	2.8
	Drugs, pharmaceuticals.....	4,736	...	61	238,193	2.0			Barbed, twisted wire.....	376	...	8	9,779	3.8
	Proprietary medicines, toiletries (exc. soap).....	7,156	...	96	247,607	2.9			Nails (staples, tacks, brads).....	98	...	10	13,662	0.7
	Druggist sundries.....	4,123	...	79	217,743	1.9			Wire rope, cable (exc. insulated).....	578	...	10	18,772	3.1
	Not analyzed in detail.....	6,438	...	72	188,789	3.4			Drawn wire.....	449	...	7	32,562	1.4
									Other iron, steel wire products.....	565	...	...	...	...
									Not analyzed in detail.....	612	...	9	43,162	1.4
45	Paints, varnishes, lacquers.....	12,868	0.6	108	393,470	3.3		96	Iron and steel finished products.....	6,855	0.3	58	78,613	8.7
46	Fertilizer, fertilizer materials.....	3,300	0.1	34	385,365	0.2								
47	Agricultural chemicals (exc. fertilizer).....	2,423	0.1	25	120,874	2.0		97	Iron and steel pipe and tubes.....	1,774	0.1	27	68,434	2.6
48	Industrial chemicals, n.e.c.....	4,721	0.2	54	95,638	4.9			Cast iron soil pipe.....	620	...	6	6,980	8.9
49	Other chemicals, related products.....	23,924	1.0	119	281,427	8.5			Steel pipe, tubing (exc. seamless).....	404	...	13	24,999	1.6
									Other iron, steel pipe.....	69	...	...	...	...
									Not analyzed in detail.....	681	...	7	36,180	1.9
50	Motor vehicles.....	5,380	0.2	71	125,896	4.3		98	Alloy steel.....	2,494	0.1	7	50,527	4.9
	Passenger cars (new).....	1,927	...	33	94,401	2.0		101	Nonferrous metals.....	8,027	0.3	35	192,516	4.2
	Passenger cars (used).....	113	...	13	9,768	1.2		102	Petroleum and products.....	18,736	0.8	57	220,245	8.5
	Trucks, truck-tractors, truck-trailers.....	1,834	...	22	71,378	2.6		103	Coal, coke.....	23,397	1.0	19	172,965	13.5
	Other motor vehicles.....	1,506	...	...	...	...		107	Crude nonmetallic minerals, products.....	51,218	2.2	68	171,532	29.8
51	Automotive parts, accessories, etc.....	37,944	1.6	147	484,151	7.8		110	Logs, piles, poles, posts, etc.....	87,647	3.8	182	171,263	50.8
	Batteries, electrical parts.....	7,278	...	53	222,382	3.3		111	Lumber (rough, dressed, finished).....	10,087	0.4	71	199,529	5.0
	Tires, tubes.....	8,783	...	47	231,266	3.8		113	Millwork, veneer, other wood products.....	8,691	0.4	79	139,212	6.2
	Parts (exc. batteries, electrical parts).....	3,769	...	70	344,895	1.1								
	Garage, filling station equipment.....	742	...	15	94,716	0.8		115	Paper (basic materials, paper board).....	8,781	0.4	128	331,223	2.6
	Accessories.....	6,860	...	56	315,705	2.2			Newsprint, groundwood, book paper.....	1,536	...	15	73,924	2.1
	Other automotive supplies.....	1,200	...	30	202,703	0.6			Fine paper.....	1,211	...	16	63,372	1.9
	Not analyzed in detail.....	9,312	...	16	21,334	43.6			Wrapping paper.....	1,961	...	66	226,408	0.9
52	Electrical wiring supplies, construction materials.....	12,910	0.6	159	384,488	3.4			Building paper, board.....	1,710	...	12	85,414	2.0
53	Electrical apparatus, equipment.....	1,468	0.1	17	43,056	3.4			Miscellaneous paper, paper board.....	1,243	...	43	99,892	1.2
									Not analyzed in detail.....	1,120	...	15	52,320	2.1
54	Radios, television sets, home appliances, and specialties.....	34,905	1.5	190	512,955	6.8		116	Converted paper products.....	10,079	0.4	143	322,418	3.1
	Radio sets, tubes, etc., public address systems.....	8,739	...	79	299,764	2.9			Paper stationery, office supplies.....	3,284	...	76	226,376	1.4
	Television sets, tubes, parts, etc.....	198	...	2	68,339	0.3			Paper bags.....	2,106	...	71	228,067	0.9
	Electric household refrigerators, freezers	7,543	...	68	301,247	2.5			Boxes, containers (paper, paper board).....	506	...	20	16,654	3.0
	Electric home laundry equipment.....	4,767	...	36	274,944	1.7			Miscellaneous converted paper products.....	1,843	...	41	107,898	1.7
	Electric ranges.....	436	...	21	173,475	0.2			Not analyzed in detail.....	2,340	...	16	27,021	8.6
	Other electric kitchen equipment.....	267	...	30	203,180	0.1		117	Books, magazines, printed materials.....	8,214	0.4	67	278,464	2.9
	Other electric appliances, specialties.....	7,730	...	90	314,930	2.4			Books, magazines, newspapers.....	5,991	...	26	217,048	2.6
	Not analyzed in detail.....	5,225	...	18	50,701	10.5			Printed blanks, forms.....	518	...	26	145,060	0.4
56	Hardware.....	30,008	1.3	216	474,591	6.3			Miscellaneous engraved, printed products.....	1,937	...	...	...	...
57	Plumbing, heating, air-conditioning.....	8,216	0.4	96	348,697	2.4			Not analyzed in detail.....	588	...	16	48,599	1.2
59	Fountain pens, pencils.....	1,967	0.1	118	203,910	1.0		118	Jewelry, silverware, trophies.....	13,013	0.6	162	352,740	3.7
61	Stationers', office supplies (exc. paper).....	5,567	0.2	65	238,831	2.3			Clocks, watches.....	5,523	...	70	229,067	2.4
73	School equipment, supplies.....	4,201	0.2	83	166,759	2.5			Watch parts.....	25	...	4	9,150	0.2
75	Office machines.....	1,805	0.1	41	231,930	0.8			Costume jewelry.....	2,511	...	61	169,994	1.5
79	Miscellaneous professional, service equipment	8,584	0.4	125	94,373	9.1			Precious stones.....	972	...	9	15,882	6.1
80	Farm, garden machinery (exc. tractors).....	9,694	0.4	61	317,466	3.0			Silverware, plated ware.....	1,562	...	28	153,850	1.0
81	Tractors and equipment (exc. truck-tractors)	2,141	0.1	28	89,088	2.4			Jewelers' findings.....	22	...	5	3,974	0.6
82	General industrial machinery, equipment.....	11,230	0.5	44	174,971	6.4			Other jewelry items.....	1,230	...	25	26,816	4.6
84	Construction, mining, excavating machinery..	1,797	0.1	17	73,730	2.4			Not analyzed in detail.....	1,178	...	29	95,819	1.2
85	Special industry machinery, equipment.....	5,866	0.2	36	126,306	4.6		119	Toys, games, athletic goods.....	44,534	1.9	231	481,642	9.2
	Food products machinery.....	395	...	6	7,255	5.4			Small arms, ammunition.....	2,349	...	25	215,009	1.1
	Textile industry machinery.....	1,160	...	10	20,615	5.6			Toys, games.....	23,240	...	155	281,675	8.2
	Printing trades machinery.....	49	...	7	6,207	0.8			Bicycles.....	1,126	...	30	196,587	0.6
	Wood-working machinery.....	143	...	5	19,621	0.7			Children's vehicles (exc. bicycles).....	3,984	...	36	214,455	1.8
	Oil-well and oil-refining machinery.....	34	...	4	4,549	0.7			Other athletic goods.....	6,490	...	70	250,186	2.6
	Miscellaneous special machinery, equipment	2,270	...	...	...	...			Not analyzed in detail.....	7,345	...	44	116,283	6.3
	Not analyzed in detail.....	1,815	...	5	43,222	4.2		120	Leather.....	4,954	0.2	40	122,537	4.0
86	Industrial equipment, supplies.....	4,820	0.3	45	55,361	8.7		121	Luggage, saddlery, harness.....	14,104	0.6	144	173,627	8.1
	Abrasives, abrasive material.....	96	...	8	24,392	0.4								
	Industrial leather, belting, packing.....	51	...	5	9,053	0.6								
	Rope, cordage, twine (exc. wire).....	2,881	...	14	17,676	16.3		122	Junk and scrap (exc. iron and steel).....	7,712	0.3	44	25,512	30.2
	Miscellaneous industrial equipment, supplies.....	1,350	...	...	...	...			Scrap metals, nonferrous.....	612	...	7	2,098	29.2
	Not analyzed in detail.....	440	...	6	2,003	22.0			Waste rags.....	176	...	12	2,012	8.7
									Waste rubber.....	4,293	...	5	16,208	26.5
88	Railroad transportation equipment.....	2,323	0.1	6	54,863	4.2			Other waste materials.....	1,590	...	14	17,186	9.2
90	Miscellaneous transportation equipment.....	2,575	0.1	14	36,902	7.0			Not analyzed in detail.....	1,041	...	18	5,468	19.0
91	Metallic ores, concentrates.....	114,964	5.0	33	193,864	59.3		124	Second-hand merchandise.....	57,181	2.5	395	125,436	45.6
93	Iron, steel products (semi-finished).....	5,856	0.2	20	135,980	4.3		128	Commodities, n.e.c.....	534,956	23.3	...	...	...
									Service receipts.....	10,070	0.4	130	187,722	5.4

n.e.c. Not elsewhere classified.

¹ Liquor houses or departments of drug wholesalers included with "Wines and distilled spirits wholesalers."

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CONFECTIONERY SALES BRANCHES (Not analyzed by commodity lines)							FARM PRODUCTS (EDIBLE) SALES BRANCHES					
	All establishments.....	2,770,342	...	734	...	...		All establishments.....	880,074	...	707	...	...
	Those analyzing commodity lines, total..	2,749,885	100.0	731	...	...		Those analyzing commodity lines, total..	862,981	100.0	679	...	...
	MEATS, MEAT PRODUCTS SALES BRANCHES							1 Canned, bottled foods.....	8,025	0.9	106	381,642	2.1
	All establishments.....	2,770,342	...	734	...	...		Canned vegetables, vegetable juices.....	129	...	11	30,179	0.4
	Those analyzing commodity lines, total..	2,749,885	100.0	731	...	...		Canned meats.....	364	...	9	15,206	2.4
1	Canned, bottled foods.....	156,157	5.7	675	2,624,208	6.0		Canned milk.....	6,708	...	87	339,782	2.0
4	Frozen foods.....	923	(e)	47	164,472	0.6		Other canned foods.....	824	...	...	...	...
5	Groceries (exc. as specified).....	120,813	4.4	644	2,438,409	5.0	2	Coffee.....	143	(z)	8	42,523	0.3
	Oleomargarine, butter substitutes.....	37,428	...	587	2,260,473	1.6	3	Confectionery.....	6,000	0.7	220	396,333	1.5
	Cooking oils (exc. lard).....	76,232	...	613	2,325,582	3.3		4 Frozen foods.....	13,421	1.5	109	146,094	9.2
	Bakery products.....	657	...	7	22,601	2.9		Frozen fruits.....	4,481	...	76	96,143	4.7
	Other groceries.....	6,496	...	...	...	...		Frozen vegetables.....	5,016	...	74	75,224	6.7
6	Dairy products, ice cream, ices.....	140,562	5.1	577	2,582,804	5.4		Other frozen foods.....	1,885	...	71	77,282	2.4
	Butter.....	86,935	...	656	2,494,423	3.5		Not analyzed in detail.....	2,039	...	21	31,595	6.4
	Cheese.....	51,196	...	660	2,536,726	2.0	5	Groceries (exc. as specified).....	148,511	17.1	114	404,741	36.7
	Other dairy products (exc. canned milk)...	2,431	...	...	...	...	6	Dairy products, ice cream, ices.....	664,603	76.6	676	867,539	76.6
7	Eggs, poultry.....	207,880	7.6	659	2,525,780	8.2		Butter.....	98,204	...	113	340,798	28.8
	Eggs.....	74,820	...	631	2,420,485	3.1		Cheese.....	226,506	...	284	543,974	41.6
	Poultry (live or dressed).....	132,443	...	646	2,469,298	5.4		Ice cream, ices.....	195,645	...	414	302,241	64.7
	Not analyzed in detail.....	617	...	...	...	3.4		Milk, cream (fluid).....	89,174	...	89	184,195	48.4
9	Meats, provisions.....	2,081,543	75.7	731	2,749,885	75.7	7	Other dairy products (exc. canned milk)...	55,074	...	...	...	...
	Fresh meats (exc. sausages).....	1,239,238	...	688	2,633,952	47.0		Eggs, poultry.....	25,345	2.9	48	216,330	11.7
	Cured, boiled, smoked meats.....	463,841	...	683	2,599,050	17.8		Eggs.....	16,854	...	47	215,141	7.8
	Sausages-loaves.....	186,548	...	690	2,602,773	7.2		Poultry (live or dressed).....	8,475	...	17	54,679	15.5
	Lard (from hogs).....	94,277	...	684	2,622,550	3.6		Not analyzed in detail.....	16	...	...	...	...
	Other meats, including game.....	10,203	...	110	434,971	2.3	13	Soft drinks.....	275	(z)	11	24,838	1.1
	Not analyzed in detail.....	87,436	...	28	92,042	95.0	126	Commodities, n.e.c.....	1,997	0.2	...	...	...
16	Soaps, toilet and other.....	24,110	0.9	592	2,249,181	1.1		Service receipts.....	661	0.1	7	10,135	6.5
31	Miscellaneous farm, marine products.....	1,482	(z)	81	400,054	0.4							
126	Commodities, n.e.c.....	16,414	0.6	...	...	...		BEER, WINES, DISTILLED SPIRITS SALES BRANCHES (Not analyzed by commodity lines)					
	Service receipts.....	1	(z)	...	...	...		DRUGS, DRUG SUNDRIES SALES BRANCHES					
								All establishments.....	502,833	...	249	...	...
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES							Those analyzing commodity lines, total..	499,483	100.0	242	...	...
	All establishments.....	3,676,456	...	2,271	...	...		16 Soaps, toilet and other.....	2,662	0.5	31	68,317	3.9
	Those analyzing commodity lines, total..	3,660,328	100.0	2,160	...	...		44 Drugs, drug sundries.....	482,143	96.6	242	499,483	96.6
1	Canned, bottled foods.....	642,998	17.6	416	1,193,701	53.9		Drugs, pharmaceuticals.....	289,572	...	131	316,192	91.6
	Canned baby foods.....	31,643	...	83	276,793	11.4		Proprietary medicines, toiletries (exc. soap)	139,475	...	90	188,677	73.9
	Canned fruits, fruit juices.....	87,652	...	116	351,145	25.0		Druggist sundries.....	16,106	...	12	33,143	48.6
	Canned vegetables, vegetable juices.....	49,514	...	288	481,864	10.3		Not analyzed in detail.....	36,990	...	30	37,815	97.8
	Canned fish, sea foods.....	16,458	...	50	203,080	8.1		Commodities, n.e.c.....	14,678	2.9	...	...	...
	Canned meats.....	32,490	...	33	130,074	25.0							
	Canned milk.....	298,057	...	68	400,806	74.4		INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES					
	Other canned foods.....	127,184	...	...	...	...		All establishments.....	1,472,119	...	478	...	...
2	Coffee.....	248,966	6.8	364	671,216	37.1		Those analyzing commodity lines, total..	1,468,347	100.0	462	...	...
3	Confectionery.....	11,526	0.3	147	135,965	8.5		44 Drugs, drug sundries.....	16,337	1.1	17	99,185	16.5
	Candy, including chocolate.....	10,093	...	98	120,117	8.4		Paints, varnishes, lacquers.....	16,169	1.1	32	333,732	4.8
	Chewing gum.....	31	...	5	3,731	0.8		Fertilizer, fertilizer materials.....	11,927	0.8	12	331,662	3.6
	Fountain syrups, other confections.....	990	...	40	14,911	6.6		Agricultural chemicals (exc. fertilizer)...	29,548	2.0	37	641,185	4.6
	Not analyzed in detail.....	412	...	7	2,811	14.6		Industrial chemicals, n.e.c.....	1,005,650	68.6	299	1,280,351	78.5
4	Frozen foods.....	93,473	2.6	363	284,831	32.8		Automotive parts, accessories, etc.....	41,078	2.8	33	538,202	7.6
	Frozen fruits.....	8,861	...	236	257,242	3.4		General industrial machinery, equipment.....	1,424	0.1	9	12,164	11.7
	Frozen vegetables.....	34,901	...	92	186,876	18.7		83 Metal-working machinery.....	629	(z)	21	3,736	16.8
	Other frozen foods.....	49,711	...	...	...	...		Welding machinery, equipment.....	609	...	20	3,453	17.6
5	Groceries (exc. as specified).....	2,026,243	55.4	1,774	3,074,551	65.9		Not analyzed in detail.....	20	...	...	...	...
	Flour, related products.....	448,598	...	308	1,053,087	43.8		Commodities, n.e.c.....	345,562	23.5	...	...	...
	Sugar.....	301,138	...	16	321,351	93.7		Service receipts.....	23	(z)	5	4,840	0.5
	Oleomargarine, butter substitutes.....	61,438	...	258	235,640	26.1							
	Cooking oils (exc. lard).....	247,118	...	108	706,975	35.0		PAINTS, VARNISHES SALES BRANCHES					
	Breakfast cereals.....	196,066	...	334	902,257	21.7		All establishments.....	353,717	...	699	...	...
	Bakery products.....	477,379	...	995	605,117	78.9		Those analyzing commodity lines, total..	349,536	100.0	682	...	...
	Tea.....	26,234	...	259	287,631	9.1		45 Paints, varnishes, lacquers.....	275,218	78.7	682	349,536	78.7
	Dried fruits.....	16,182	...	76	202,834	8.0		Hardware.....	4,502	1.3	320	67,587	6.7
	Other groceries.....	252,130	...	...	...	...		Wallpaper.....	6,593	1.9	488	132,038	5.0
6	Dairy products, ice cream, ices.....	10,769	0.3	238	359,062	3.0		Commodities, n.e.c. and service receipts...	63,223	18.1	...	...	...
	Butter.....	2,567	...	56	67,063	3.8							
	Cheese.....	5,713	...	134	138,342	4.1		CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
	Other dairy products (exc. canned milk)...	2,489	...	...	...	...		All establishments.....	384,498	...	196	...	...
7	Eggs, poultry.....	7,226	0.2	44	48,349	14.9		Those analyzing commodity lines, total..	378,006	100.0	139	...	...
13	Soft drinks.....	11,910	0.3	69	18,797	6.3		32 Men's, boys' clothing, furnishings (exc. shoes)...	179,896	47.7	92	198,719	90.5
16	Soaps, toilet and other.....	367,247	10.0	86	908,773	40.4		Underwear, hosiery.....	22,280	...	17	89,932	24.8
21	Feed (mixed, other).....	63,888	1.7	107	301,625	21.2		Suits, coats, overcoats.....	23,189	...	18	28,813	80.5
40	Kitchen utensils, miscellaneous homevares...	816	(z)	9	11,785	6.9		Work clothing, gloves.....	4,075	...	5	4,118	99.0
44	Drugs, drug sundries.....	6,948	0.2	61	612,359	1.1		Other clothing, furnishings (men's, boys')...	130,352	...	...	...	...
	Drugs, pharmaceuticals.....	3,351	...	12	15,621	21.4							
	Proprietary medicines, toiletries (exc. soap).....	2,615	...	26	9,823	26.6							
	Druggist sundries.....	982	...	50	603,312	0.2							
116	Converted paper products.....	14,356	0.4	26	53,276	26.9							
	Boxes, containers (paper, paperboard)...	48	...	6	10,997	0.4							
	Miscellaneous converted paper products...	14,308	...	...	...	...			
	Commodities, n.e.c.....	153,962	4.2	...	...	...				

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES—Continued							WRAPPING PAPER, TWINE SALES BRANCHES (Not analyzed by commodity lines)					
33	Women's, children's clothing, accessories (exc. shoes).....	73,050	19.3	74	83,102	87.9		FINE PAPER SALES BRANCHES (Not analyzed by commodity lines)					
	Dresses.....	12,902	...	16	13,062	98.8		STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	Suits, coats (exc. fur).....	5,303	...	8	6,199	85.5		All establishments.....	60,680	...	184	...	...
	Hosiery, underwear.....	4,373	...	4	9,258	47.2		Those analyzing commodity lines, total.	60,350	100.0	183	...	...
	Corsets, allied garments.....	9,961	...	6	14,696	67.8		Fountain pens, pencils.....	4,382	7.3	7	4,845	90.4
	Millinery and materials.....	5,085	...	4	5,494	92.6		Stationers', office supplies (exc. paper)..	13,953	23.1	139	30,040	46.4
	Children's, infants' wear (exc. footwear)	20,684	...	19	21,827	94.8		Office machines.....	243	0.4	11	7,967	36.0
	Other apparel, accessories (exc. shoes)..	14,742	...	...	...	...		Converted paper products.....	29,420	48.8	127	37,597	78.2
34	Shoes, other footwear.....	123,948	32.8	36	124,310	99.7	69	Paper stationery, office supplies.....	27,086	...	124	36,857	73.5
	Men's, boys' shoes.....	54,630	...	14	83,333	65.2	71	Miscellaneous converted paper products...	2,334	...	...	...	...
	Women's, misses' shoes.....	18,136	...	14	84,803	21.4	75	Books, magazines, printed materials.....	8,170	13.5	9	8,170	100.0
	Children's, infants' shoes.....	6,843	...	13	83,381	8.2		Commodities, n.e.c.....	3,913	6.5	...	...	...
	Other footwear.....	44,339	...	30	108,577	40.8	116	Service receipts.....	269	0.4	...	...	...
35	Piece goods (woven).....	110	(z)	7	19,369	0.6		OTHER PAPER PRODUCTS SALES BRANCHES					
118	Jewelry, silverware, trophies.....	803	0.2	5	3,582	22.4		All establishments.....	98,105	...	105	...	...
	Costume jewelry.....	803	...	5	3,582	22.4		Those analyzing commodity lines, total.	95,794	100.0	99	...	...
	Commodities, n.e.c.....	199	(z)	...	...	...		Stationers', office supplies (exc. paper)..	648	0.7	11	42,143	1.5
								Office, store fixtures and equipment, n.e.c.	293	0.3	7	1,535	19.1
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES							Industrial equipment, supplies.....	662	0.7	10	41,674	1.6
	All establishments.....	1,188,731	...	220	...	...		Rope, cordage, twine (exc. wire).....	662	...	10	41,674	1.6
	Those analyzing commodity lines, total.	1,179,149	100.0	215	...	...		Paper (basic materials, paperboard).....	25,034	26.1	25	46,230	54.2
32	Men's, boys' clothing, furnishings (exc. shoes)	1,957	0.2	5	17,296	11.3	71	Newsprint, groundwood, book paper.....	3,377	...	14	43,149	7.8
33	Women's, children's clothing, accessories (exc. shoes).....	54,322	4.6	33	56,687	95.8	78	Fine paper.....	8,399	...	14	43,508	19.3
	Hosiery, underwear.....	37,217	...	22	42,923	86.7	86	Wrapping paper.....	9,570	...	20	44,541	21.4
	Corsets, allied garments.....	13,764	...	11	13,764	100.0		Building paper, board.....	2,044	...	9	41,548	4.9
	Other apparel, accessories (exc. shoes)..	3,341	...	...	...	...		Miscellaneous paper, paperboard.....	1,644	...	20	44,813	3.7
35	Piece goods (woven).....	959,396	81.3	63	1,019,922	94.1	115	Converted paper products.....	64,867	67.7	92	92,800	69.9
	Cotton.....	309,272	...	12	357,084	86.6		Paper stationery, office supplies.....	8,214	...	18	44,071	18.6
	Rayon, nylon, other synthetic.....	296,832	...	12	546,137	54.4		Paper bags.....	4,435	...	28	52,077	8.5
	Silk.....	3,064	...	8	52,727	5.8		Boxes, containers (paper, paperboard)...	15,895	...	34	61,699	25.8
	Wool.....	278,892	...	13	321,171	86.8		Miscellaneous converted paper products...	36,323	...	76	79,959	45.4
	Other woven piece goods.....	24,379	...	10	60,788	40.1		Commodities, n.e.c.....	4,033	4.2	...	...	...
	Not analyzed in detail.....	46,957	...	11	70,924	66.2	116	Service receipts.....	257	0.3	...	...	...
36	Home furnishings (textile).....	29,486	2.5	27	254,393	11.6		AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES					
	Curtains, draperies.....	5,221	...	17	15,837	33.0		All establishments.....	1,571,876	...	700	...	...
	Bedspreeds, comfortables, blankets.....	7,553	...	8	239,196	3.2		Those analyzing commodity lines, total.	1,564,034	100.0	690	...	...
	Other textile home furnishings.....	16,712	...	...	...	...		Furniture (household, office, store).....	1,331	0.1	48	240,675	0.6
37	Miscellaneous dry goods.....	105,210	8.9	103	424,159	24.8	43	Motor vehicles.....	1,493	0.1	15	4,420	33.8
	Knit fabrics, lace fabrics.....	18,123	...	9	51,924	34.9	50	Automotive parts, accessories, etc.....	1,358,145	86.8	690	1,564,034	86.8
	Notions, thread, buttons, closures.....	54,036	...	73	68,132	79.3	51	Electrical wiring supplies, construction materials.....	9,313	0.6	46	256,351	3.6
	Yarns.....	15,399	...	12	323,181	6.0	52	Electrical apparatus, equipment.....	9,843	0.6	35	115,604	8.5
	Other dry goods.....	6,060	...	6	6,162	98.3	53	Radios, television sets, home appliances and specialties.....	50,445	3.2	133	578,649	8.7
	Not analyzed in detail.....	7,592	...	11	10,362	73.3	54	Hardware.....	9,325	0.6	113	483,859	1.9
	Commodities, n.e.c. and service receipts....	28,778	2.5	...	...	...	56	Industrial equipment, supplies.....	52,226	3.3	48	279,779	18.7
							57	Toys, games, athletic goods.....	32,394	2.1	142	646,537	5.0
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES						58	Commodities, n.e.c.....	38,286	2.5	...	...	...
	All establishments.....	170,008	...	217	...	...	59	Service receipts.....	1,233	0.1	21	7,672	16.1
	Those analyzing commodity lines, total.	169,806	100.0	215	...	...	60	ELECTRICAL WIRING SUPPLIES, APPARATUS SALES BRANCHES					
43	Furniture (household, office, store).....	153,472	90.4	215	169,806	90.4	43	All establishments.....	2,516,717	...	453	...	...
	Household furniture.....	50,111	...	104	102,651	43.8	44	Those analyzing commodity lines, total.	2,515,947	100.0	451	...	...
	Office furniture (wooden).....	4,339	...	14	19,383	22.4	45	Electrical wiring supplies, construction materials.....	602,628	24.0	261	1,894,378	31.8
	Office furniture (metal).....	25,720	...	38	38,480	90.3	46	Interior wiring, construction materials..	194,976	...	105	446,167	4.7
	Other furniture.....	73,302	...	...	...	...	47	Outside construction materials.....	200,074	...	64	845,306	23.7
71	Stationers', office supplies (exc. paper)..	911	0.5	59	28,246	3.2	48	Lighting fixtures (residential, commercial industrial).....	24,640	...	76	486,802	5.1
116	Converted paper products.....	1,199	0.7	15	6,437	18.6	49	Electric lamps (incandescent, fluorescent)	157,470	...	50	174,566	90.2
	Paper stationery, office supplies.....	1,199	...	15	6,437	18.6	50	Not analyzed in detail.....	25,468	...	12	28,178	90.4
	Commodities, n.e.c.....	11,625	6.9	...	...	...	51	Electrical apparatus, equipment.....	1,570,169	62.4	305	2,176,143	72.2
126	Service receipts.....	2,599	1.5	70	35,873	7.2	52	Radios, television sets, home appliances and specialties.....	9,220	0.4	11	28,459	32.4
							53	Radio sets, tubes, etc., public address systems.....	4,960	...	9	20,768	23.9
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES						54	Television sets, tubes, parts, etc.....	1,787	...	7	20,282	8.8
	All establishments.....	364,127	...	159	...	...		Other electric apparatus, specialties...	2,473	...	...	...	...
	Those analyzing commodity lines, total.	363,246	100.0	155	...	...		Commodities, n.e.c. and service receipts..	333,930	13.2	...	...	...
36	Home furnishings (textile).....	39,851	11.0	17	58,175	68.5							
39	China, glassware, crockery.....	2,440	0.7	9	2,526	96.6							
40	Kitchen utensils, miscellaneous homewares..	34,724	9.6	46	37,462	92.7							
41	Musical instruments, phonograph records....	12,394	3.4	13	12,493	99.2							
42	Floor coverings.....	138,322	38.1	44	175,541	78.8							
	Carpets, rugs.....	127,315	...	36	165,676	76.8							
	Other.....	3,208	...	...	...	...			
	Not analyzed in detail.....	7,799	...	5	8,228	94.8							
43	Furniture (household, office, store).....	11,795	3.2	28	24,845	47.5							
	Household furniture.....	2,306	...	15	12,830	18.0							
	Mattresses, bed springs.....	9,411	...	12	11,558	81.4							
	Other furniture.....	78	...	...	...	...			
64	Janitors' supplies.....	1,868	0.5	9	13,279	14.1							
	Commodities, n.e.c.....	121,732	33.5	...	...	...				
126	Service receipts.....	118	(z)	14	12,313	1.0							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES							LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES—Continued						
	All establishments.....	211,091	...	216	...	...	112	Plywood.....	65,217	10.8	62	89,313	73.0
	Those analyzing commodity lines, total..	209,858	100.0	210	...	...		Hardwood.....	16,214	...	42	71,394	22.7
51	Automotive parts, accessories, etc.....	3,527	1.7	5	9,567	36.9		Softwood.....	48,643	...	...	...	19.8
53	Electrical apparatus, equipment.....	2,924	1.4	10	16,137	18.1		Not analyzed in detail.....	360	...	4	1,818	...	
54	Radio, television sets, home appliances, and specialties.....	196,383	93.6	210	209,858	93.6	113	Millwork, veneer, other wood products.....	33,528	5.5	71	103,955	32.2	
	Radio sets, tubes, etc., public address systems.....	6,717	...	16	22,309	30.1	114	Wallpaper.....	472	0.1	52	25,269	1.9	
	Television sets, tubes, parts, etc.....	10,267	...	9	17,867	57.5	115	Paper (basic materials, paperboard).....	12,155	2.0	27	149,374	8.1	
	Electric household refrigerators, freezers	65,561	...	30	103,088	63.6	123	Rubber sundries, n.e.c.....	52	(2)	5	38,019	0.1	
	Electric home laundry equipment.....	39,288	...	31	56,110	70.0	126	Commodities, n.e.c.....	104,139	17.1	...	...	...
	Electric ranges.....	9,241	...	25	95,261	9.7		Service receipts.....	8,944	1.5	122	130,542	6.8	
	Other electric kitchen equipment.....	3,810	...	23	79,133	4.8		COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES						
	Other electric appliances, specialties.....	51,123	...	138	68,318	74.8		All establishments.....	740,048	...	1,759	...	...
	Not analyzed in detail.....	10,376	...	16	10,820	95.9		Those analyzing commodity lines, total..	737,631	100.0	1,743	...	...
55	Electric commercial equipment.....	2,319	1.1	17	73,367	3.2	43	Furniture (household, office, store).....	22,262	3.0	215	153,836	14.5	
57	Plumbing, heating, air-conditioning.....	1,916	0.9	7	11,762	16.3	55	Electric commercial equipment.....	9,208	1.2	32	11,123	82.8	
126	Commodities, n.e.c.....	2,084	1.0	...	...	...	71	Stationers, office supplies (exc. paper)....	8,684	1.2	292	189,804	4.6
	Service receipts.....	705	0.3	29	5,854	12.0	72	Recording, controlling instruments, accessories.....	8,470	1.1	189	163,793	5.2	
	HARDWARE, SALES BRANCHES						75	Office machines.....	453,892	61.5	1,407	641,614	70.7	
	All establishments.....	78,050	...	110	...	...		Accounting, statistical machines.....	291,695	...	906	524,451	55.6
	Those analyzing commodity lines, total..	74,449	100.0	99	...	...		Duplicating machines.....	18,068	...	93	30,876	58.5
56	Hardware.....	69,988	94.0	99	74,449	94.0		Addressing, mailing machines.....	14,101	...	75	25,155	63.6	
	Builders' hardware.....	20,110	...	20	36,752	54.7		Typewriters.....	90,615	...	511	330,453	27.4	
	Shelf, light hardware.....	3,391	...	10	12,823	26.4		Other office machines.....	39,413	...	...	...	...
	Other hardware.....	21,640	...	...	...	...	76	Stove, service shop machines.....	76,584	10.4	491	155,930	49.1
	Not analyzed in detail.....	24,847	...	54	25,568	97.2	77	Scales, balances (exc. scientific).....	14,628	2.0	186	22,656	64.6	
	Commodities, n.e.c.....	4,461	6.0	...	...	...	78	Office, store fixtures and equipment n.e.c..	25,140	3.4	71	42,032	59.8
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES						79	Miscellaneous professional, service equipment	15,253	2.1	209	123,844	12.3	
	All establishments.....	586,477	...	520	...	...	85	Special industry machinery, equipment.....	5,889	0.8	6	21,332	27.6
	Those analyzing commodity lines, total..	585,790	100.0	517	...	...	116	Converted paper products.....	30,867	4.2	460	305,957	10.1
57	Plumbing, heating, air-conditioning.....	434,324	74.2	472	548,567	79.2	124	Paper, stationery, office supplies.....	10,612	...	308	142,416	7.4	
	Air-conditioning equipment.....	28,038	...	53	73,285	38.2	126	Boxes, containers (paper, paperboard)....	537	...	4	4,008	13.4	
	Boilers, radiators, connectors.....	49,869	...	236	350,830	14.2		Miscellaneous converted paper products....	19,718	...	149	160,095	12.3	
	Furnaces (warm air).....	13,434	...	92	113,588	11.8		Second-hand merchandise.....	1,239	0.2	128	86,323	1.4	
	Oil-burners.....	1,595	...	55	73,705	2.2		Commodities, n.e.c.....	16,310	2.2	...	...	...
	Gas appliances, supplies.....	36,510	...	80	117,950	31.0		Service receipts.....	49,205	6.7	999	437,178	11.2	
	Heating, cooking stoves (exc. electric, gas)	16,793	...	13	25,148	66.8		CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES						
	Fans, blowers, unit heaters and accessories	11,454	...	65	44,663	25.6		All establishments.....	45,807	...	57	...	...
	Plumbing, fixtures, equipment, supplies....	115,703	...	211	342,326	33.8		Those analyzing commodity lines, total..	45,807	100.0	57	...	...
	Pipe fittings, valves, specialties.....	127,672	...	257	363,068	35.2		80	Farm, garden machinery (exc. tractors).....	229	0.5	11	2,790	8.2
	Not analyzed in detail.....	33,256	...	70	35,527	93.6	82	General industrial machinery, equipment....	10,929	23.9	31	27,408	39.9	
97	Iron and steel pipe and tubes.....	65,864	11.2	184	310,682	21.2		Compressors, pumps.....	275	...	5	2,541	10.8	
	Cast iron soil pipe.....	18,342	...	181	304,261	6.0		Cranes, derricks, hoists, winches.....	10,127	...	25	24,717	41.0	
	Seamless steel pipe, tubing.....	37,667	...	125	225,958	16.7		Industrial trucks, tractors, stackers....	188	...	5	5,687	3.3	
	Other iron, steel pipe.....	9,855	...	...	...	...		Other general industrial machinery.....	339	...	...	...	...
	Commodities, n.e.c. and service receipts....	85,602	14.6	...	...	...	84	Construction, mining, excavating machinery..	28,924	63.1	50	39,031	74.1
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES							Road-building machinery.....	10,972	...	39	32,173	34.1	
	All establishments.....	613,076	...	457	...	...		Mining, quarrying, machinery, accessories.	3,568	...	26	21,862	25.5
	Those analyzing commodity lines, total..	607,396	100.0	430	...	...		Excavating, dredging machinery, equipment.	3,796	...	12	14,164	26.8
45	Paints, varnishes, lacquers.....	37,348	6.1	142	171,972	21.7		Construction machinery (exc. road).....	3,213	...	9	8,139	39.5	
53	Electrical apparatus equipment.....	124	(2)	10	1,641	7.6	126	Not analyzed in detail.....	5,375	...	6	5,375	100.0	
56	Hardware.....	5,302	0.9	124	138,336	3.8		Commodities, n.e.c.....	4,890	10.7	...	...	...
	Builders' hardware.....	262	...	4	4,420	5.9		Service receipts.....	835	1.8	10	5,859	14.2	
	Shelf, light hardware.....	5,022	...	120	134,080	3.7		FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES						
	Other hardware.....	18	...	...	...	...		All establishments.....	1,299,152	...	285	...	...
57	Plumbing, heating, air-conditioning.....	45,135	7.4	22	159,277	28.3		Those analyzing commodity lines, total..	1,295,007	100.0	283	...	...
86	Industrial equipment, supplies.....	8,605	1.4	15	158,657	5.4	50	Motor vehicles.....	96,113	7.4	50	377,067	25.5	
101	Nonferrous metals.....	38,435	6.3	10	107,444	35.8		Trucks, truck-tractors, truck-trailers....	96,100	...	50	377,067	25.5	
104	Brick, tile, terra cotta.....	26,895	4.4	49	77,439	34.7		Other motor vehicles.....	13	...	...	...	...
105	Building stone, slate, concrete products....	26,607	4.4	44	136,578	19.5		Automotive parts, accessories, etc.....	20,577	1.6	49	384,399	5.4	
106	Cement, lime, plaster, stucco.....	51,660	8.5	57	71,217	72.5	51	Batteries, electrical parts.....	768	...	46	365,676	0.2	
107	Crude nonmetallic minerals, products.....	3,939	0.6	6	12,182	32.3		Parts (exc. batteries) electrical parts....	17,867	...	46	364,363	4.9	
108	Sand, gravel, crushed stone.....	19,931	3.3	40	44,181	45.1		Accessories.....	897	...	46	364,363	0.2	
109	Glass (sheet and containers).....	91,503	15.2	139	179,284	51.0		Other automotive supplies.....	1,045	...	...	...	...
	Sheet glass (including window, plate)....	88,192	...	134	141,265	62.4		53	Electrical apparatus, equipment.....	586	(2)	13	12,415	4.7
	Glass containers.....	3,311	...	6	38,054	8.7	57	Plumbing, heating, air-conditioning.....	798	(2)	11	4,499	16.8	
110	Logs, piles, poles, posts, etc.....	2,078	0.3	8	6,142	33.8	80	Farm, garden machinery (exc. tractors)....	727,169	56.2	282	1,294,935	56.2	
111	Lumber (rough, dressed, finished).....	25,328	4.2	33	37,807	67.0		Dairy equipment.....	62,688	...	119	588,729	10.6	
	Hardwood flooring.....	1,433	...	14	9,746	14.7		Garden equipment.....	5,355	...	12	11,763	45.5	
	Hardwood lumber other than flooring.....	4,767	...	12	7,657	62.2		Farm machinery.....	646,404	...	230	1,209,236	53.4	
	Softwood lumber, flooring.....	11,775	...	12	21,941	93.7		Not analyzed in detail.....	12,722	...	5	23,972	53.1	
	Not analyzed in detail.....	7,353	...	14	10,892	67.5								

See footnotes at end of table.

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES—Continued							PROFESSIONAL EQUIPMENT, SUPPLIES SALES BRANCHES					
81	Tractors and equipment (exc. truck-tractors)	414,034	32.0	183	1,203,201	34.4		All establishments.....	147,522	...	595	...	...
	Farm, garden tractors, equipment.....	202,305	...	121	779,358	26.0	68	Surgical, medical equipment and supplies....	41,924	29.4	163	53,979	77.7
	Other wheel-type tractors, equipment.....	54,119	...	82	561,806	9.6	70	Professional, scientific equipment, n.e.c....	17,488	12.3	44	25,447	68.7
	Not analyzed in detail.....	157,610	...	62	423,843	37.2	71	Stationery & office supplies (exc. paper)....	334	0.2	4	1,159	28.8
82	General industrial machinery, equipment.....	10,189	0.8	10	41,531	24.5	72	Recording, controlling instruments, accessories.....	5,380	3.8	9	7,481	71.9
	Compressors, pumps.....	1,046	...	6	13,939	7.5	73	School equipment, supplies.....	3,776	2.6	11	5,310	71.1
	Other general industrial machinery.....	9,143	...	...	...	...	79	Miscellaneous professional, service equipment	4,886	3.4	29	7,249	67.4
126	Commodities, n.e.c.....	25,296	2.0	...	...	...	126	Commodities, n.e.c.....	67,958	47.9	...	...	...
	Service receipts.....	285	(z)	7	15,329	1.8		Service receipts.....	620	0.4	20	7,921	7.8
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES							SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES					
	All establishments.....	1,811,835	...	1,785	...	...		All establishments.....	263,023	...	296	...	...
	Those analyzing commodity lines, total..	1,790,400	100.0	1,695	...	...		Those analyzing commodity lines, total..	262,113	100.0	290	...	...
48	Industrial chemicals, n.e.c.....	3,602	0.2	13	21,333	16.9	49	Other chemicals, related products.....	9,642	3.7	20	10,666	90.4
51	Automotive parts, accessories, etc.....	35,060	2.0	69	100,232	35.0	58	Shoe, shoe cut stock, shoe findings.....	50,137	19.1	25	72,396	69.2
	Tires, tubes.....	17,960	...	39	72,532	24.8	59	Barber, beauty shop equipment.....	483	0.2	10	483	100.0
	Parts (exc. batteries, electrical parts)..	4,917	...	49	73,120	6.7	60	Mortician goods, supplies.....	21,991	8.4	49	21,991	100.0
	Accessories.....	11,376	...	44	78,293	14.5	61	Laundry, dry cleaning equipment, supplies....	49,650	18.9	51	52,221	95.1
	Other automotive supplies.....	807	...	...	...	...	64	Upholsterers' supplies.....	2,616	1.0	25	5,746	45.5
52	Electrical wiring supplies, construction materials.....	776	(z)	8	6,823	11.4	63	Janitors' supplies.....	9,315	3.6	34	3,244	97.6
53	Electrical apparatus, equipment.....	81,722	4.6	64	213,139	38.3	64	Miscellaneous professional, service equipment	98,542	37.6	37	113,016	87.2
54	Radios, television sets, home appliances and specialties.....	3,087	0.2	20	71,587	4.3	65	Leather.....	15,659	6.0	...	...	...
56	Hardware.....	2,858	0.2	45	75,285	3.8	66	Commodities, n.e.c.....	912	0.3	11	18,011	5.1
57	Plumbing, heating, air-conditioning.....	23,350	1.3	26	67,011	34.8	126	Service receipts.....	912	0.3	11	18,011	5.1
72	Recording, controlling instruments, accessories.....	44,802	2.5	31	45,544	98.4		TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES					
80	Farm, garden machinery (exc. tractors).....	12,276	0.7	25	63,853	19.2		All establishments.....	93,877	...	70	...	...
	General industrial machinery, equipment.....	374,180	20.9	416	702,493	53.3		Those analyzing commodity lines, total..	93,877	100.0	70	...	...
	Compressors, pumps.....	104,548	...	176	423,306	24.7	88	Railroad transportation equipment.....	62,695	66.9	14	68,153	92.0
	Crushing, pulverizing machinery, equipment	1,199	...	5	4,521	26.5	89	Ship, marine propulsion machinery.....	5,205	5.5	24	5,826	89.3
	Conveyors, conveying equipment.....	23,126	...	40	86,877	26.6	90	Miscellaneous transportation equipment.....	3,581	3.8	11	4,876	73.4
	Cranes, derricks, hoists, winches.....	4,610	...	44	119,286	3.9	126	Commodities, n.e.c.....	17,390	18.5	...	...	...
	Industrial trucks, tractors, stackers.....	13,130	...	28	21,937	59.8		Service receipts.....	5,006	5.3	32	31,281	16.0
	Fans, blowers (industrial equipment).....	15,019	...	86	263,756	5.7		IRON, STEEL AND PRODUCTS SALES BRANCHES					
	Mechanical power transmission equipment..	60,771	...	157	222,698	27.3		All establishments.....	813,009	...	398	...	...
	Other general industrial machinery.....	151,777	...	...	...	...		Those analyzing commodity lines, total..	804,246	100.0	381	...	...
83	Metal-working machinery.....	104,451	5.8	249	186,686	56.0	57	Plumbing, heating, air-conditioning.....	4,619	0.6	9	41,864	11.0
	Machine tools, equipment.....	42,163	...	84	64,924	64.9	83	Metal-working machinery.....	2,251	0.3	16	148,337	1.5
	Welding machinery, equipment.....	11,050	...	61	58,499	18.9	85	Special industry machinery, equipment.....	2,385	0.3	8	12,854	18.6
	Portable metal-working machinery.....	38,650	...	91	59,820	64.6	86	Industrial equipment, supplies.....	3,169	0.4	14	19,820	16.0
	Miscellaneous metal-working machinery.....	12,588	...	...	...	...	92	Scrap iron, steel.....	314	(z)	16	74,116	0.4
84	Construction, mining, excavating machinery..	101,495	5.7	137	264,814	38.3	93	Iron, steel products (semifinished).....	27,660	3.4	53	205,341	13.5
	Road-building machinery.....	5,102	...	62	94,961	5.4		Sheet bars, tin plate.....	669	...	4	13,648	3.4
	Mining, quarrying machinery, accessories..	91,034	...	126	257,438	35.4		Wire rods.....	557	...	9	49,188	1.1
	Construction machinery (exc. road).....	3,824	...	60	88,225	4.3		Rough castings, foundry products.....	1,787	...	6	4,874	36.7
	Not analyzed in detail.....	1,535	...	...	...	...		Forgings.....	959	...	22	94,390	1.0
85	Special industrial machinery equipment.....	353,221	19.7	641	562,243	62.8	94	Other semifinished products.....	23,688	...	...	...	...
	Food products, machinery.....	2,991	...	30	11,694	25.6		Iron, steel products (flat).....	152,820	19.0	138	534,433	28.6
	Textile industry machinery.....	55,849	...	74	58,937	94.8		Plates.....	20,228	...	43	263,133	7.7
	Printing trades machinery.....	55,000	...	78	64,106	85.8		Strip (hot, cold rolled).....	31,555	...	78	401,025	7.9
	Wood-working machinery.....	3,053	...	28	11,526	69.9		Sheets (cold rolled).....	18,409	...	33	213,990	8.6
	Shoe, shoe repair machinery.....	32,765	...	40	54,905	59.7		Sheets (hot-rolled).....	24,822	...	64	324,778	7.6
	Oil-well and oil-refining machinery.....	150,155	...	238	192,161	78.1		Sheets (galvanized, other coated).....	13,819	...	40	215,970	6.4
	Miscellaneous special machinery, equipment	48,408	...	...	...	...		Tin plate, terplate.....	483	...	18	64,686	0.7
								Other flat iron, steel products.....	43,504	...	...	...	...
86	Industrial equipment, supplies.....	487,441	27.3	493	679,094	71.8	95	Iron, steel wire and wire products.....	98,011	12.2	207	490,351	20.0
	Abrasives, abrasive material.....	65,675	...	43	76,557	85.8		Wovee wire fence, gates.....	3,312	...	25	80,376	4.1
	Industrial leather, belting, packing.....	26,175	...	78	33,293	78.6		Fence posts, fittings.....	2,236	...	22	35,904	6.2
	Mechanical rubber goods.....	130,311	...	121	171,410	76.0		Barbed, twisted wire.....	849	...	17	50,763	1.7
	Rope, cordage, twine (exc. wire).....	32,705	...	29	37,407	87.4		Nails (staples, tacks, brads).....	5,896	...	43	134,325	4.4
	Miscellaneous industrial equipment, supplies	232,575	...	...	...	...		Wire rope, cable (exc. insulated).....	27,576	...	70	128,909	21.4
88	Railroad transportation equipment.....	2,336	0.1	76	87,176	2.7		Strand, galvanized.....	731	...	25	61,181	1.2
90	Miscellaneous transportation equipment.....	3,978	0.2	10	13,399	29.7		Reinforcement mesh.....	3,220	...	48	97,436	3.3
	Iron, steel wire and wire products.....	783	(z)	24	19,623	4.0		Drawn wire.....	22,192	...	81	286,016	7.8
	Wire rope, cable (exc. insulated).....	497	...	17	18,333	2.7		Other iron, steel wire products.....	31,999	...	...	...	...
	Other iron, steel wire products.....	286	...	...	...	...		Iron and steel finished products.....	156,244	19.5	151	530,691	29.4
96	Iron and steel finished products.....	2,172	0.1	8	3,729	58.2		Rails, tieplates, splice bars, etc.....	627	...	16	124,248	0.5
	Steel pipe, tubing (exc. seamless).....	2,826	...	29	21,275	9.0		Bar-size shapes (exc. reinforcement), hot-rolled.....	28,566	...	53	283,669	10.1
	Seamless steel pipe, tubing.....	6,172	...	45	43,202	14.3		Bar-size shapes, cold finished.....	21,284	...	54	273,598	7.8
	Not analyzed in detail.....	1,620	...	11	14,865	10.9		Concrete reinforcement bars.....	29,823	...	58	236,529	12.6
101	Nonferrous metals.....	11,137	0.6	11	17,853	62.4		Tool steel.....	5,796	...	42	111,954	5.2
124	Second-hand merchandise.....	3,926	0.2	29	50,356	7.8		Structural shapes (exc. bar-size shapes)..	22,564	...	30	208,453	10.8
	Commodities, n.e.c.....	81,293	4.5	...	...	...		Other finished products.....	47,584	...	...	...	...
126	Service receipts.....	45,836	2.6	151	221,238	20.7	97	Iron and steel pipe and tubes.....	48,922	6.1	51	249,349	19.6
								Cast iron soil pipe.....	15,152	...	6	21,685	69.9
								Steel pipe tubing (exc. seamless).....	16,675	...	19	61,286	27.2
								Seamless steel pipe, tubing.....	12,110	...	33	167,431	7.2
								Other iron, steel pipe.....	4,985	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10B.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued							NONFERROUS METALS, METAL WORK SALES BRANCHES—Continued					
98	Alloy steel.....	101,704	12.6	89	314,362	32.4	101	Nonferrous metals.....	333,660	95.6	101	349,371	95.6
	Bars, hot-rolled.....	28,013	...	59	284,061	9.9		Copper shapes, forms.....	65,167	...	41	142,768	45.6
	Bars, cold finished.....	9,025	...	43	229,024	3.9		Aluminum, alloy shapes, forms.....	48,801	...	19	62,425	78.2
	Tool steel.....	46,365	...	85	302,662	15.3		Tin and tin-base shapes, forms.....	160	...	12	20,854	0.8
	Sheet and strip.....	7,220	...	45	254,466	2.8		Precious metals.....	17,178	...	22	52,207	32.9
	Other alloy steel.....	11,081	...	47	260,190	4.2		Other nonferrous metals, basic shapes.....	202,354	...	71	271,802	74.4
99	Stainless steel.....	67,114	8.3	94	327,748	20.5	126	Commodities, n.e.c.....	9,138	2.6	...	...	...
	Strip.....	20,213	...	44	158,768	12.7		Service receipts.....	88	(*)	...	...	...
	Sheets.....	14,111	...	52	276,607	5.1							
	Bars and bar-size shapes.....	11,906	...	63	287,807	4.1		AMUSEMENT, SPORTING GOODS SALES BRANCHES (Not analyzed by commodity lines)					
	Other stainless steel.....	20,884	...	...	...	...			
100	Building metal work, n.e.c.....	73,701	9.2	67	120,321	61.2		FARM SUPPLIES SALES BRANCHES					
101	Nonferrous metals.....	13,110	2.2	38	210,597	8.6		All establishments.....	204,463	...	188	...	...
	Copper shapes, forms.....	274	...	7	15,933	1.7		Those analyzing commodity lines, total..	202,635	100.0	185	...	...
	Aluminum, alloy shapes, forms.....	7,081	...	13	36,486	19.4							
	Other nonferrous metals, basic shapes.....	10,755	...	30	187,177	5.7	5	Groceries (exc. as specified).....	21,435	10.6	63	59,841	35.8
	Commodities, n.e.c.....	42,391	5.3	...	...	...		Flour, related products.....	18,950	...	61	58,212	32.6
126	Service receipts.....	4,831	0.6	79	176,366	2.7		Other groceries.....	2,485	...	...	...	...
	NONFERROUS METALS, METAL WORK SALES BRANCHES						21	Feed (mixed, other).....	80,593	39.8	102	103,348	78.0
	All establishments.....	352,367	...	104	...	...	30	Seeds (field, garden).....	792	0.4	13	6,266	12.6
	Those analyzing commodity lines, total..	349,371	100.0	161	...	...	46	Fertilizer, fertilizer materials.....	69,409	34.2	59	82,089	84.6
57	Plumbing, heating, air-conditioning.....	6,030	1.7	31	116,075	5.2	47	Agricultural chemicals (exc. fertilizer)....	17,073	8.4	25	25,014	68.2
86	Industrial equipment, supplies.....	455	0.1	5	17,218	2.6		Commodities, n.e.c.....	13,333	6.6	...	...	...
	MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS (Not analyzed by commodity lines)												

* Less than 0.1 percent.
n.e.c. Not elsewhere classified.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	GROCERIES, CONFECTIONERY, MEATS SALES OFFICES							DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES OFFICES					
	All establishments.....	1,165,153	...	376	...	...		All establishments.....	741,997	...	294	...	...
	Those analyzing commodity lines, total..	1,158,293	100.0	368	...	...		Those analyzing commodity lines, total..	826,305	100.0	268	...	...
1	Canned, bottled foods.....	171,941	14.8	104	319,541	53.8	32	Men's, boys' clothing, furn. (exc. shoes)...	9,499	1.1	16	105,610	9.0
	Canned baby foods.....	76,818	...	66	141,653	54.2		Underwear, hosiery.....	5,164	...	14	96,762	5.3
	Canned fruits, fruit juices.....	4,737	...	7	12,968	36.5		Other clothing, furnishings (men's, boys')...	4,335	...	10	88,838	4.9
	Canned vegetables, vegetable juices.....	4,812	...	15	15,822	30.4	33	Women's, children's clothing, accessories (exc. shoes).....	129,267	15.6	73	227,014	56.9
	Canned fish, sea foods.....	1,001	...	5	10,101	9.9		Hosiery, underwear.....	109,765	...	57	190,143	57.7
	Canned meats.....	11,572	...	24	37,743	30.6		Corsets, allied garments.....	4,819	...	14	4,819	100.0
	Other canned foods.....	73,001	...	...	...	...		Other apparel, accessories (exc. shoes)...	14,683	...	...	...	...
2	Coffee.....	22,303	1.9	42	190,393	11.7	35	Piece goods (woven).....	476,278	57.7	101	574,277	82.9
3	Confectionery.....	77,422	6.7	36	203,209	38.1		Cotton.....	148,587	...	38	268,482	55.3
	Candy, including chocolate.....	46,183	...	17	151,483	30.5		Rayon, nylon, other synthetic.....	106,097	...	34	261,668	40.5
	Cheewing gum.....	14,431	...	11	38,807	37.2		Silk.....	3,278	...	11	9,087	36.1
	Fountain syrups, other confections.....	13,806	...	12	151,361	9.1		Wool.....	66,379	...	24	99,662	66.6
	Not analyzed in detail.....	3,002	...	...	...	...		Other woven piece goods.....	24,002	...	21	65,685	36.5
4	Frozen foods.....	933	0.1	6	4,148	22.5	36	Not analyzed in detail.....	127,935	...	24	132,406	96.6
5	Groceries (exc. as specified).....	390,566	33.7	219	869,056	44.9	37	Home furnishings (textile).....	83,225	10.1	58	284,189	29.3
	Flour, related products.....	39,061	...	31	76,450	51.1		Curtains, draperies.....	23,376	...	20	223,703	10.4
	Cooking oils (exc. lard).....	83,030	...	19	263,098	31.6		Bedsprads, comfortables, blankets.....	11,476	...	25	103,929	11.0
	Breakfast cereals.....	9,474	...	32	57,202	16.6		Sheets, pillow cases, towels.....	29,628	...	21	146,456	20.2
	Bakery products.....	6,282	...	18	8,350	75.2		Other textile home furnishings.....	11,051	...	...	...	...
	Tea.....	7,739	...	13	17,716	43.7	37	Not analyzed in detail.....	7,754	...	...	...	...
	Dried fruits.....	827	...	4	4,358	19.0		Miscellaneous dry goods.....	80,743	9.8	64	181,726	44.4
	Other groceries.....	244,153	...	...	...	...	38	Other textile products.....	26,867	3.2	12	155,746	17.2
9	Meats, provisions.....	26,624	2.3	11	28,834	92.3		Commodities, n.e.c. and service receipts....	20,366	2.5	...	...	...
	Fresh meats (exc. sausages).....	9,850	...	10	28,535	34.5		FURNITURE, HOME FURNISHINGS SALES OFFICES					
	Cured, boiled, smoked meats.....	12,865	...	10	28,395	45.5		All establishments.....	363,769	...	320	...	...
	Sausages-loaves.....	2,933	...	9	24,377	12.0		Those analyzing commodity lines, total..	358,292	100.0	304	...	...
	Other meats, including game.....	976	...	...	...	...	37	Miscellaneous dry goods.....	6,023	1.7	15	27,531	21.9
13	Soft drinks.....	699	0.1	11	711	98.3		Yarns.....	6,023	...	15	27,531	21.9
16	Soaps, toilet and other.....	311,616	26.9	69	397,404	78.4	39	China, glassware, crockery.....	14,144	3.9	30	14,695	96.2
21	Feed (mixed, other).....	12,702	1.1	10	57,001	22.3	40	Kitchen utensils, miscellaneous homewares....	46,588	13.0	51	49,634	93.9
25	Vegetable oils (inedible).....	4,546	0.4	5	39,820	11.4	41	Musical instruments, phonograph records....	15,148	4.2	36	15,208	99.6
	Commodities, n.e.c. and service receipts....	139,041	12.0	...	...	...	42	Floor coverings.....	243,658	68.1	123	251,687	96.8
	DRUGS, CHEMICALS, ALLIED PRODUCTS SALES OFFICES							Carpets, rugs.....	159,725	...	98	167,449	95.4
	All establishments.....	1,297,271	...	444	...	...		Linoleum, other hard surface.....	67,090	...	15	67,690	99.1
	Those analyzing commodity lines, total..	1,286,966	100.0	426	...	...		Other.....	854	...	24	25,895	3.3
16	Soaps, toilet and other.....	6,144	0.5	32	91,833	6.7	43	Not analyzed in detail.....	15,989	...	6	16,893	94.6
44	Drugs, drug sundries.....	152,939	11.9	66	165,083	92.6		Furniture (household, office, store).....	21,083	5.9	54	21,935	96.1
	Drugs, pharmaceuticals.....	27,509	...	5	28,605	96.2		Commodities, n.e.c.	11,648	3.2	...	...	...
	Proprietary medicines, toiletries (exc. soap).....	105,532	...	44	127,686	82.6		PAPER AND ITS PRODUCTS SALES OFFICES					
	Druggist sundries.....	13,803	...	9	18,481	74.7		All establishments.....	1,211,165	...	768	...	...
	Not analyzed in detail.....	6,095	...	...	...	...		Those analyzing commodity lines, total..	1,190,317	100.0	749	...	...
45	Paints, varnishes, lacquers.....	127,031	9.9	83	145,577	87.3	71	Stationers', office supplies (exc. paper).....	12,159	1.0	69	39,262	31.0
46	Fertilizer, fertilizer materials.....	17,002	1.3	7	58,908	28.9	75	Office machines.....	2,843	0.2	110	49,492	5.7
47	Agricultural chemicals (exc. fertilizer)....	12,534	1.0	45	139,382	9.0	114	Wallpaper.....	19,276	1.6	10	107,848	17.9
48	Industrial chemicals, n.e.c.....	618,038	48.0	188	692,999	89.2	115	Paper (basic materials, paperboard).....	567,667	47.8	115	683,034	83.1
49	Other chemicals, related products.....	278,428	21.6	112	300,687	92.6		Newspprint, groundwood, book paper.....	198,091	...	27	328,422	60.3
101	Nonferrous metals.....	2,920	0.2	12	129,934	2.2		Fine paper.....	88,401	...	48	384,068	23.0
	Commodities, n.e.c. and service receipts....	71,930	5.6	...	...	...		Wrapping paper.....	106,624	...	54	447,215	23.8
	CLOTHING, FURNISHINGS, FOOTWEAR SALES OFFICES							Building paper, board.....	1,208	...	12	30,443	4.0
	All establishments.....	459,732	...	318	...	...		Miscellaneous paper, paperboard.....	173,343	...	...	...	...
	Those analyzing commodity lines, total..	452,214	100.0	294	...	...		Converted paper products.....	501,663	42.1	472	684,073	73.3
32	Men's, boys' clothing, furn. (exc. shoes)...	289,367	64.0	144	300,780	96.2	116	Paper stationery, office supplies.....	44,261	...	183	74,244	59.6
	Underwear, hosiery.....	45,323	...	37	96,848	46.8		Paper bags.....	166,313	...	98	331,629	50.2
	Suits, coats, overcoats.....	23,036	...	19	47,565	48.4		Boxes, containers (paper, paperboard)....	112,435	...	129	161,363	69.7
	Work clothing, gloves.....	69,428	...	15	71,353	97.3		Miscellaneous converted paper products....	178,654	...	...	...	...
	Other clothing, furnishings (men's, boys')...	151,530	...	...	...	...	117	Books, magazines, printed materials.....	62,673	5.3	190	76,435	82.0
33	Women's, children's clothing, accessories (exc. shoes).....	137,520	30.4	141	158,032	87.1	120	Leather.....	3,733	0.3	44	34,430	13.8
	Dresses.....	51,071	...	47	53,842	94.8		Commodities, n.e.c.	20,303	1.7	...	...	...
	Suits, coats (exc. fur).....	11,680	...	16	12,705	91.9		ELECTRICAL GOODS SALES OFFICES					
	Hosiery, underwear.....	1,244	...	7	21,344	5.8		All establishments.....	1,646,135	...	656	...	...
	Corsets, allied garments.....	1,381	...	6	11,342	11.9		Those analyzing commodity lines, total..	1,621,354	100.0	643	...	...
	Children's, infants' wear (exc. footwear)...	26,689	...	32	49,672	53.7	51	Automotive parts, accessories, etc.....	9,694	0.6	10	29,775	32.6
	Other apparel, accessories (exc. shoes)....	45,523	...	...	...	...	52	Electrical wiring supplies, construction materials.....	360,231	22.2	320	649,695	55.4
34	Shoes, other footwear.....	22,545	5.0	31	30,307	74.4	53	Electrical apparatus, equipment.....	490,936	30.3	377	606,876	80.9
	Women's, misses' shoes.....	10,964	...	19	19,886	35.1	54	Radios, television sets, home appliances, and specialties.....	685,662	42.3	112	720,279	95.2
	Children's, infants' shoes.....	3,976	...	6	4,104	96.9		Radio sets, tubes, etc., public address systems.....	129,369	...	46	281,682	45.9
	Other footwear.....	2,571	...	...	...	...		Television sets, tubes, parts, etc.....	49,283	...	37	230,740	21.4
	Not analyzed in detail.....	5,034	...	4	5,034	100.0		Electric household refrigerators, freezers	240,026	...	32	579,926	41.4
	Commodities, n.e.c.	2,712	0.6	...	...	...		Electric home laundry equipment.....	64,389	...	31	429,755	15.0
								Electric ranges.....	65,292	...	19	394,416	16.6
								Other electric kitchen equipment.....	47,672	...	21	345,513	12.0
								Other electric appliances, specialties....	89,631	...	...	...	...
								Electric commercial equipment.....	3,236	0.2	9	111,022	2.9
								Commodities, n.e.c. and service receipts....	71,545	4.4	...	...	...

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HARDWARE, PLUMBING, HEATING SALES OFFICES							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES—Continued					
	All establishments.....	537,222	...	438	...	...		Plumbing, heating, air-conditioning.....	27,424	1.4	45	60,299	45.5
	Those analyzing commodity lines, total.	488,025	100.0	411	...	...		Air-conditioning equipment.....	1,490	...	13	22,871	6.5
53	Electrical apparatus, equipment.....	4,421	0.9	51	52,310	8.4	57	Boilers, radiators, connectors.....	181	...	8	11,673	1.6
55	Electric commercial equipment.....	7,861	1.6	20	25,852	30.4		Furnaces (warm air).....	815	...	6	12,943	6.3
56	Hardware.....	62,855	12.9	71	67,938	92.5		Gas appliances, supplies.....	227	...	5	12,757	1.8
	Builders' hardware.....	5,939	...	22	6,642	89.4		Fans, blowers, unit heaters, and accessories	478	...	9	13,273	3.6
	Shelf, light hardware.....	28,364	...	18	29,054	97.6		Plumbing fixtures, equipment, supplies.....	126	...	6	601	21.0
	Other hardware.....	13,116	...	...	...	...		Pipe fittings, valves, specialties.....	18,493	...	19	24,135	76.6
	Not analyzed in detail.....	15,436	...	17	18,995	81.3		Not analyzed in detail.....	5,614	...	10	5,614	100.0
57	Plumbing, heating, air-conditioning.....	383,834	78.7	339	419,953	91.4	72	Recording, controlling instruments, accessories.....	10,281	0.5	28	11,777	87.3
	Air-conditioning equipment.....	29,164	...	118	73,374	39.7		General industrial machinery, equipment.....	234,811	12.5	330	303,475	77.4
	Boilers, radiators, connectors.....	123,438	...	90	264,361	46.7		Compressors, pumps.....	20,164	...	75	58,952	34.2
	Furnaces (warm air).....	9,133	...	36	141,237	6.5	82	Crushing, pulverizing machinery, equipm.	4,559	...	21	34,331	13.3
	Air burners.....	7,094	...	52	159,603	4.4		Conveyors, conveying equipment.....	40,815	...	78	95,525	42.7
	Gas appliances, supplies.....	10,765	...	62	164,901	6.5		Cranes, derricks, hoists, winches.....	881	...	9	4,386	20.1
	Heating, cooking stoves, ranges (exc. electric, gas).....	701	...	4	5,419	12.9		Industrial trucks, tractors, stackers.....	9,377	...	34	16,745	56.0
	Fans, blowers, unit heaters and accessories	15,862	...	144	185,154	8.6		Fans, blowers (industrial equipment)....	4,294	...	43	14,915	28.8
	Plumbing fixtures, equipment, supplies....	100,772	...	55	175,339	57.5		Mechanical power transmission equipm..	79,755	...	92	120,228	66.3
	Pipe fittings, valves, specialties.....	59,443	...	86	199,562	29.8		Other general industrial machinery.....	74,966	...	...	...	...
	Not analyzed in detail.....	27,462	...	28	27,578	99.6							
82	General industrial machinery, equipment....	15,812	3.2	77	40,656	38.9	83	Metal working machinery.....	99,326	5.3	196	156,929	63.3
	Fans, blowers (industrial equipment)....	14,657	...	69	37,323	39.3		Machine tools, equipment.....	75,956	...	134	95,433	79.6
	Other general industrial machinery.....	1,155	...	...	...	...		Welding machinery, equipment.....	4,542	...	40	47,580	9.5
85	Special industrial machinery, equipment....	1,950	0.4	44	22,325	8.7		Portable metal-working machinery (power-driven)	2,028	...	12	2,321	87.4
88	Railroad transportation equipment.....	755	0.2	30	18,435	4.1		Miscellaneous metal-working machinery....	16,800	...	...	...	...
90	Miscellaneous transportation equipment....	1,109	0.2	31	21,647	5.1	84	Construction, mining, excavating machinery.	22,448	1.2	37	67,084	33.5
	Commodities, n.e.c. and service receipts...	9,428	1.9	...	...	...		Road-building machinery.....	2,806	...	20	28,881	9.7
								Mining, quarrying machinery, accessories.	18,435	...	22	44,043	41.8
								Other construction etc., machinery.....	1,207	...	...	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES OFFICES							Special industrial machinery, equipment....	212,391	11.3	300	273,048	77.8
	All establishments.....	1,079,366	...	423	...	...		Food products machinery.....	1,822	...	17	8,005	22.8
	Those analyzing commodity lines, total.	1,067,378	100.0	412	...	...		Textile industry machinery.....	60,094	...	20	63,149	95.2
45	Paints, varnishes, lacquers.....	8,420	0.8	56	220,291	3.9		Printing trades machinery.....	50,744	...	50	57,134	97.3
100	Building metal work, n.e.c.....	11,995	1.1	67	213,565	5.6		Wood-working machinery.....	8,019	...	8	8,588	93.4
104	Brick, tile, terra cotta.....	108,720	10.2	112	252,643	43.0		Oil-well and oil-refining machinery.....	28,666	...	70	69,652	41.2
105	Building stone, slate, concrete products...	16,885	1.6	23	36,554	46.2		Miscellaneous special machinery, equipm..	63,046	...	...	...	...
106	Cement, lime, plaster, stucco.....	289,646	27.1	144	469,261	61.7	86	Industrial equipment, supplies.....	143,588	7.6	220	354,700	40.5
107	Crude non-metallic minerals, products.....	23,772	2.2	33	152,226	15.6		Abrasives, abrasive material.....	10,627	...	11	11,167	95.2
108	Sand, gravel, crushed stone.....	6,368	0.6	12	14,194	44.9		Industrial leather, belting, packing....	5,718	...	19	6,986	81.8
109	Glass (sheet and containers).....	157,927	14.8	36	157,927	100.0		Mechanical rubber goods.....	35,141	...	57	73,284	48.0
111	Lumber (rough, dressed, finished).....	24,339	2.3	24	48,493	50.2		Rope, cordage, twine (exc. wire).....	2,204	...	8	9,919	22.2
	Hardwood flooring.....	1,797	...	12	17,939	10.0		Miscellaneous industrial equipment, supplies.....	89,898	...	...	...	...
	Hardwood lumber, other than flooring....	6,716	...	9	23,001	29.2							
	Softwood lumber, flooring.....	14,414	...	10	38,686	37.2							
	Not analyzed in detail.....	1,412	...	4	1,420	99.4							
112	Plywood.....	10,722	1.0	16	33,710	31.8	88	Railroad transportation equipment.....	5,490	0.3	9	16,613	33.0
113	Millwork, veneer, other wood products....	34,725	3.2	45	67,105	51.7	95	Iron, steel wire and wire products.....	1,188	0.1	25	13,128	9.0
115	Paper (basic materials, paperboard)....	40,487	3.8	60	246,285	16.4	96	Iron and steel finished products.....	549,223	29.4	82	653,358	84.1
	Commodities, n.e.c. and service receipts...	333,172	31.3	...	...	...				
	COMMERCIAL MACHINES, EQUIPMENT SALES OFFICES							Iron and steel pipe and tubes.....	35,673	1.9	44	48,952	72.9
	All establishments.....	84,027	...	380	...	...		Cast iron soil pipe.....	664	...	9	3,067	21.6
	Those analyzing commodity lines, total.	83,561	100.0	371	...	...		Cast iron pressure pipe.....	127	...	10	3,113	4.1
43	Furniture (household, office, store).....	5,423	6.5	22	15,585	34.8		Steel pipe, tubing (exc. seamless).....	4,154	...	32	44,793	9.3
55	Electric commercial equipment.....	4,161	5.0	10	8,048	51.7		Seamless steel pipe, tubing.....	30,269	...	33	45,334	66.8
57	Plumbing, heating, air-conditioning.....	1,547	1.8	6	7,323	21.1		Not analyzed in detail.....	459	...	...	...	...
75	Office machines.....	25,831	31.0	244	31,679	81.5	98	Alloy steel.....	1,497	0.1	27	35,157	4.2
	Accounting, statistical machines.....	24,875	...	222	30,680	81.1		Pipe and tubes.....	1,073	...	16	12,039	8.9
	Other office machines.....	956	...	...	...	...		Other alloy steel.....	424	...	...	...	...
77	Scales, balances (exc. scientific).....	2,437	2.9	12	2,493	97.8	109	Glass (sheet and containers).....	277,183	14.7	99	299,984	92.4
78	Office, store fixtures and equipment,n.e.c.	13,237	15.8	79	30,852	42.9		Converted paper products.....	57,729	3.1	43	470,503	12.3
79	Miscellaneous professional, service equipm.	1,657	2.0	14	1,659	99.9		Boxes, containers (paper, paperboard)...	56,893	...	37	464,132	12.2
82	General industrial machinery, equipment....	3,168	3.8	19	20,051	15.8		Miscellaneous converted paper products....	836	...	...	...	...
	Compressors, pumps.....	2,984	...	5	6,957	42.9		Commodities, n.e.c. and service receipts...	162,155	8.6	...	...	...
	Other general industrial machinery.....	184	...	...	...	...			
126	Commodities, n.e.c. and service receipts...	20,253	24.2	...	...	...		OTHER MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES					
	Service receipts.....	5,847	7.0	233	30,389	19.2		(Not analyzed by commodity lines)					
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES OFFICES							OTHER MANUFACTURERS' SALES OFFICES					
	All establishments.....	1,915,950	...	1,255	...	...		All establishments.....	12,239,756	...	2,110	...	...
	Those analyzing commodity lines, total.	1,377,517	100.0	1,200	...	...		Those analyzing commodity lines, total.	12,189,695	100.0	2,055	...	...
48	Industrial chemicals, n.e.c.....	8,539	0.4	18	22,585	37.8	6	Dairy products, ice cream, fees.....	71,114	0.6	16	84,816	83.8
51	Automotive parts, accessories, etc.....	23,425	1.2	19	117,315	20.0	12	Beer, fermented malt liquors.....	113,949	0.9	10	116,582	97.7
53	Electrical apparatus, equipment.....	7,146	0.4	41	64,946	11.0	14	Spirits.....	840,342	6.9	83	852,619	98.6
							17	Cigars, cigarettes, tobacco (exc. leaf)....	900,916	7.4	201	901,370	99.9
							18	Smokers' supplies, razor blades, etc.....	20,086	0.2	12	41,084	48.9
							21	Feed (mixed, other).....	68,362	0.6	23	118,950	57.5
							25	Vegetable oils (inedible).....	106,691	0.9	13	127,220	83.9

See footnote at end of table.

Table 10C.—COMMODITY LINE SALES—MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER MANUFACTURERS' SALES OFFICES—Continued							OTHER MANUFACTURERS' SALES OFFICES—Continued						
37	Miscellaneous dry goods.....	423,888	3.5	37	496,215	85.4	97	Iron and steel pipe and tubes.....	668,736	5.5	247	3,020,570	22.1
	Yarns.....	374,723	...	29	464,357	80.7		Cast iron soil pipe.....	13,853	...	14	438,469	3.2
	Other dry goods.....	49,165	...	...	...	...		Cast iron pressure pipe.....	47,189	...	15	49,699	94.9
38	Other textile products.....	46,439	0.4	55	58,205	79.8		Steel pipe, tubing (exc. seamless).....	383,757	...	205	2,782,519	13.8
45	Paints, varnishes, lacquers.....	8,175	0.1	15	89,693	9.1		Seamless steel pipe, tubing.....	222,476	...	135	2,316,694	9.6
46	Fertilizer, fertilizer materials.....	50,221	0.4	40	496,822	10.1		Not analyzed in detail.....	1,461	...	...	...	...
50	Motor vehicles.....	1,914,869	15.5	89	2,022,312	94.7	98	Alloy steel.....	391,974	3.2	244	4,141,780	9.5
	Passenger cars (new).....	1,525,801	...	76	1,937,873	78.7		Bars, hot rolled.....	177,951	...	134	3,328,730	5.3
	Trucks, truck-tractors, truck-trailers...	337,027	...	44	1,159,257	29.1		Bars, cold finished.....	16,748	...	66	2,261,922	0.7
	Other motor vehicles.....	52,041	...	...	...	...		Tool steel.....	9,860	...	46	958,050	1.0
51	Automotive parts, accessories, etc.....	337,435	2.8	195	1,267,999	26.6		Pipe and tubes.....	27,767	...	53	573,113	4.8
	Batteries, electrical parts.....	105,382	...	89	187,155	56.3		Sheet and strip.....	90,976	...	158	2,632,487	3.4
	Tires, tubes.....	37,905	...	21	62,235	60.9		Other alloy steel.....	68,672	...	...	...	...
	Parts (exc. batteries, electrical parts)...	41,191	...	47	116,551	35.3	99	Stainless steel.....	179,786	1.5	194	3,122,847	5.8
	Garage, filling station equipment.....	9,913	...	25	125,447	5.1		Strip.....	64,957	...	92	1,935,974	3.4
	Accessories.....	6,381	...	24	124,635	2.2		Sheets.....	54,462	...	97	1,919,612	2.8
	Other automotive supplies.....	2,767	...	24	124,635	2.2		Bars and bar-size shapes.....	19,831	...	105	2,521,418	0.8
	Not analyzed in detail.....	133,896	...	62	980,216	13.6		Other stainless steel.....	40,536	...	...	...	...
52	Electrical wiring supplies, construction materials.....	36,336	0.3	28	274,397	13.2	100	Building metal work, n.e.c.....	132,378	1.1	135	1,452,871	9.1
53	Electrical apparatus, equipment.....	7,490	0.1	16	65,122	11.5		Nonferrous metals.....	835,894	6.8	229	1,618,162	51.6
56	Hardware.....	10,588	0.1	34	95,908	11.0		Copper shapes, forms.....	28,696	...	47	789,552	3.6
57	Plumbing, heating, air-conditioning.....	9,946	0.1	30	161,541	6.2		Aluminum, alloy shapes, forms.....	432,434	...	95	444,610	97.3
65	Photographic goods.....	12,226	0.1	12	24,696	49.5		Tin and tin-base shapes, forms.....	752	...	11	55,441	1.4
86	Industrial equipment, supplies.....	15,003	0.1	23	67,429	22.2		Other nonferrous metals, basic shapes...	330,392	...	...	...	...
88	Railroad transportation equipment.....	37,440	0.3	14	827,586	4.5		Not analyzed in detail.....	43,620	...	33	43,620	100.0
91	Metallic ores, concentrates.....	17,283	0.1	5	352,891	4.9	102	Petroleum and products.....	13,255	0.1	21	16,695	79.4
93	Iron, steel products (semi-finished).....	403,965	3.3	203	3,879,407	10.4	103	Coal, coke.....	369,939	3.0	87	1,521,868	24.3
	Wire rods.....	41,396	...	72	1,902,781	2.2	107	Crude nonmetallic minerals, products.....	30,868	0.2	12	162,147	19.0
	Rough castings, foundry products.....	44,178	...	40	1,391,878	3.2	110	Logs, piles, poles, posts, etc.....	31,631	0.2	38	43,320	73.0
	Forgings.....	46,736	...	65	2,000,268	2.3		Converted paper products.....	7,466	0.1	16	26,056	28.6
	Other semi-finished products.....	271,655	...	...	...	...		Paper bags.....	7,301	...	13	25,109	29.1
94	Iron, steel products (flat).....	1,909,693	15.7	345	4,516,341	42.3		Miscellaneous converted paper products...	165	...	...	...	...
	Plates.....	313,698	...	193	3,557,491	8.8	116	Books, magazines, printed materials.....	50,478	0.4	124	53,277	94.7
	Strip (hot, cold rolled).....	171,897	...	171	2,946,807	5.8		Books, magazines, newspapers.....	10,644	...	12	12,851	82.8
	Sheets (cold rolled).....	355,626	...	177	3,772,824	9.4		Printed blanks, forms.....	2,356	...	110	2,356	100.0
	Sheets (hot rolled).....	350,437	...	197	3,887,201	9.0		Miscellaneous engraved, printed products...	5,879	...	22	5,879	100.0
	Black plate.....	53,380	...	101	3,032,014	1.8		Not analyzed in detail.....	31,599	...	80	32,191	98.2
	Sheets (galvanized, other coated).....	119,019	...	135	3,419,880	3.5	117	Jewelry, silverware, trophies.....	33,782	0.3	48	35,209	95.9
	Tin plate, terne plate.....	284,223	...	115	3,202,002	8.9		Clocks, watches.....	2,901	...	6	5,383	53.9
	Other flat iron, steel products.....	237,444	...	...	...	...		Costume jewelry.....	8,317	...	118	9,645	86.2
	Not analyzed in detail.....	23,969	...	9	23,969	100.0		Silverware, plated ware.....	18,680	...	16	19,537	95.6
95	Iron, steel wire and wire products.....	403,416	3.3	272	2,971,868	13.6		Jewelers' findings.....	1,091	...	4	1,091	100.0
	Woven wire fence, grates.....	32,023	...	117	1,947,455	1.6		Other jewelry items.....	2,793	...	...	...	...
	Fence posts, fittings.....	9,297	...	92	1,738,852	0.5	118	Toys, games, athletic goods.....	116,642	1.0	60	179,818	64.9
	Barbed, twisted wire.....	18,483	...	103	2,111,056	0.9		Small arms ammunition.....	46,194	...	15	46,472	99.4
	Nails (staples, tacks, brads).....	80,457	...	134	2,400,783	3.4		Loys, games.....	43,852	...	13	43,852	100.0
	Wire rope, cable (exc. insulated).....	24,170	...	113	1,742,008	1.4		Other athletic goods.....	2,251	...	...	...	...
	Strand, galvanized.....	7,815	...	55	1,397,834	0.6		Not analyzed in detail.....	24,345	...	28	86,696	28.1
	Reinforcement mesh.....	18,897	...	77	559,943	3.4	119	Commodities, n.e.c.....	397,932	3.3	...	...	...
	Draw wire.....	166,244	...	154	2,594,632	6.4		Service receipts.....	32,663	0.3	128	1,754,362	1.9
	Other iron, steel wire products.....	46,030	...	...	...	...			
96	Iron and steel finished products.....	1,130,398	9.3	329	4,515,532	25.0							
	Rail, tieplates, splice bars, etc.....	227,970	...	145	3,655,748	6.2							
	Bar-size shapes (exc. reinforcement), hot rolled.....	316,027	...	170	3,726,412	8.5							
	Bar-size, cold finished.....	87,718	...	132	2,529,623	3.5							
	Concrete reinforcement, bars.....	77,665	...	109	2,969,773	2.6							
	Tool steel.....	1,856	...	32	1,032,599	0.2							
	Structural shapes (exc. bar-size shapes)...	239,483	...	122	2,799,238	8.7							
	Piling, bearing piles.....	17,706	...	50	2,129,565	0.8							
	Other finished products.....	157,368	...	...	...	...			
	Not analyzed in detail.....	4,605	...	10	4,605	100.0							

n.e.c. Not elsewhere classified.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 10D.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
DAIRY, POULTRY PRODUCTS ASSEMBLERS							FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS—Continued							
	All establishments.....	1,618,011	...	3,939	...	...	7	Eggs, poultry.....	5,013	0.1	136	72,660	6.9
	Those analyzing commodity lines, total..	1,543,525	100.0	3,737	...	...		Eggs, poultry.....	3,012	...	84	46,619	6.5
1	Canned, bottled foods.....	9,605	0.6	29	132,605	7.2		Poultry (live or dressed).....	1,632	...	103	52,934	3.1	
	Canned milk.....	9,573	...	26	132,400	7.2		Not analyzed in detail.....	369	...	13	5,606	6.6	
	Other canned foods.....	32	...	...	...	...	8	Fresh fruits, vegetables, berries.....	4,671	0.1	40	37,202	12.6
5	Groceries (exc. as specified).....	8,031	0.5	145	107,603	7.5		Fresh fruits, berries.....	446	...	8	5,239	8.5	
6	Dairy products, ice cream, ices.....	860,819	55.7	2,454	1,077,509	79.9		Fresh vegetables.....	4,068	...	33	32,125	12.7	
	Butter.....	90,471	...	263	465,182	19.4		Not analyzed in detail.....	157	...	...	...	...
	Cheese.....	53,918	...	147	416,097	13.0	19	Cotton (raw), including linters.....	854,750	11.2	1,295	927,542	92.2	
	Ice cream, ices.....	6,430	...	117	81,165	7.9	20	Hay, straw, alfalfa.....	11,423	0.1	306	208,940	5.5	
	Milk, cream (fluid).....	653,826	...	2,102	845,276	77.4	21	Feed (mixed, other).....	197,181	2.6	4,511	2,448,608	8.0	
	Other dairy products (exc. canned milk)...	56,174	...	...	...	...	22	Hides, skins, raw furs.....	41,923	0.5	218	76,493	54.8
7	Eggs, poultry.....	588,874	38.2	2,956	832,795	70.7	23	Oilseeds, oil nuts, oil kernels.....	50,376	0.6	688	215,943	23.3	
	Eggs.....	365,347	...	2,579	716,226	51.0	24	Leaf tobacco.....	128,052	1.7	77	129,124	99.2	
	Poultry (live or dressed).....	190,653	...	2,482	663,904	28.7	26	Wool, related products.....	59,333	0.8	191	123,631	48.0	
	Not analyzed in detail.....	32,874	...	205	45,221	72.7	28	Grains.....	3795,672	49.6	8,552	4,353,701	87.2	
8	Fresh fruit, vegetables, berries.....	1,742	0.1	36	22,148	7.9		Corn.....	816,652	...	4,752	2,538,579	32.2	
	Fresh fruits, berries.....	389	...	21	9,022	4.3		Wheat.....	1,545,684	...	6,586	3,317,532	46.6	
	Fresh vegetables.....	792	...	23	8,681	9.1		Oats.....	178,620	...	5,449	2,730,713	6.5	
	Not analyzed in detail.....	561	...	7	9,395	6.0		Soybeans.....	315,667	...	2,847	1,612,628	19.6	
20	Hay, straw, alfalfa.....	1,393	0.1	34	14,409	9.7		Other beans.....	121,205	...	394	270,614	44.8	
21	Feed (mixed, other).....	48,767	3.2	1,258	328,414	14.8		Rice (unpolished).....	19,557	...	52	46,771	41.8	
22	Hides, skins, raw furs.....	1,418	0.1	250	60,544	2.3		Other grains.....	429,847	...	4,025	2,173,919	19.8	
28	Grains.....	1,402	0.1	54	37,650	3.7		Not analyzed in detail.....	368,440	...	738	423,913	86.9	
29	Livestock.....	1,790	0.1	20	11,122	16.1	29	Livestock.....	2,213,527	29.0	1,699	2,313,476	95.7	
30	Seeds, (field, garden).....	2,445	0.2	140	110,784	2.2		Cattle, calves.....	684,991	...	944	1,225,184	55.9	
	Farm seeds.....	1,648	...	92	103,534	1.6		Sheep, lambs.....	91,763	...	455	751,939	12.2	
	Garden seeds.....	72	...	11	15,639	0.5		Hogs.....	956,302	...	1,007	1,400,287	68.3	
	Not analyzed in detail.....	725	...	45	6,677	10.8		Horses, mules.....	13,297	...	179	123,598	10.8	
46	Fertilizer, fertilizer materials.....	1,664	0.1	75	86,713	1.9		Other livestock.....	3,551	...	50	31,243	11.4	
80	Farm, garden machinery (exc. tractors).....	4,909	0.3	72	96,998	5.1		Not analyzed in detail.....	463,623	...	328	481,145	96.4	
102	Petroleum and products.....	1,560	0.1	70	99,393	1.6		Seeds (field, garden).....	51,263	0.7	2,794	1,605,707	3.2	
	Commodities, n.e.c.....	7,713	0.5	...	...	...		Farm seeds.....	42,444	...	2,284	1,294,278	3.3
126	Service receipts.....	1,388	0.1	113	94,614	1.5		Garden seeds.....	119	...	41	31,926	0.4	
								Not analyzed in detail.....	8,700	...	503	309,017	2.8	
FRUITS, VEGETABLES (FRESH) ASSEMBLERS							FISH, SEA FOODS (FRESH) ASSEMBLERS							
	All establishments.....	1,102,832	...	2,137	...	...		All establishments.....	118,225	...	591	...	...
	Those analyzing commodity lines, total..	1,084,237	100.0	2,066	...	...		Those analyzing commodity lines, total..	112,517	100.0	570	...	...
4	Frozen foods.....	932	0.1	13	4,806	19.4		4	Frozen foods.....	3,970	3.5	56	25,003	15.9
5	Groceries (exc. as specified).....	11,391	1.0	14	25,244	45.1		5	Groceries (exc. as specified).....	147	0.1	6	1,080	13.6
8	Fresh fruits, vegetables, berries.....	1,017,763	93.6	2,066	1,084,237	93.6		10	Fresh fish, sea food.....	104,997	93.4	570	112,517	93.4
	Fresh fruits, berries.....	458,922	...	929	555,997	82.5		102	Petroleum and products.....	569	0.5	12	4,194	13.6
	Fresh vegetables.....	446,126	...	1,106	525,840	84.8			Commodities, n.e.c.....	2,504	2.2
	Not analyzed in detail.....	112,655	...	230	119,201	94.5		126	Service receipts.....	330	0.3	17	9,540	3.4
20	Hay, straw, alfalfa.....	735	0.1	14	7,593	9.7		ALL OTHER ASSEMBLERS						
21	Feed (mixed, other).....	919	0.1	17	16,095	5.7		All establishments.....	362,016	...	662	...	...
28	Grains.....	4,182	0.4	57	33,693	12.4		Those analyzing commodity lines, total..	356,959	100.0	648	...	...
	Corn.....	142	...	9	3,310	4.3		5	Groceries (exc. as specified).....	179,967	50.4	235	196,234	91.7
	Wheat.....	800	...	12	5,913	13.5		6	Dairy products, ice cream, ices.....	557	0.2	38	5,267	10.6
	Oats.....	52	...	5	1,967	2.6			Cheese.....	7	...	4	342	2.0
	Soybeans.....	781	...	7	3,030	25.8			Milk, cream (fluid).....	518	...	33	4,748	10.9
	Other beans.....	1,329	...	15	9,576	13.9			Other dairy products (exc. canned milk)...	32
	Other grains.....	577	...	21	14,314	4.0		7	Eggs, poultry.....	2,524	0.7	56	11,090	22.8
	Not analyzed in detail.....	501	...	5	3,294	15.2			Eggs.....	1,022	...	44	10,493	9.7
29	Livestock.....	684	0.1	8	6,227	11.0			Poultry (live or dressed).....	1,320	...	43	9,411	14.0
	Cattle, calves.....	426	...	7	6,117	7.0			Not analyzed in detail.....	182	...	6	597	30.5
	Other livestock.....	258		8	Fresh fruits, vegetables, berries.....	2,874	0.8	17	6,164	46.6
30	Seeds (field, garden).....	3,458	0.3	96	63,181	5.5			Fresh fruits, berries.....	1,159	...	7	3,244	35.7
	Farm seeds.....	2,514	...	72	42,528	5.9			Fresh vegetables.....	964	...	8	1,778	54.2
	Garden seeds.....	162	...	5	9,497	1.7			Not analyzed in detail.....	751	...	5	2,826	26.6
	Not analyzed in detail.....	782	...	21	11,944	6.5		19	Cotton (raw), including linters.....	1,027	0.3	13	12,809	8.1
31	Miscellaneous farm, marine products.....	577	0.1	8	6,881	8.4		20	Hay, straw, alfalfa.....	21,701	6.1	31	34,965	62.1
38	Other textile products.....	2,168	0.2	35	28,829	7.5		21	Feed (mixed, other).....	51,659	14.5	231	106,364	48.6
46	Fertilizer, fertilizer materials.....	9,545	1.0	244	169,128	5.6		23	Oilseeds, oil nuts, oil kernels.....	2,536	0.7	11	8,062	31.4
47	Agricultural chemicals (exc. fertilizer)...	3,011	0.3	131	106,512	2.8		25	Vegetable oils (inedible).....	2,480	0.7	4	9,316	26.6
80	Farm, garden machinery (exc. tractors)...	1,604	0.1	32	28,558	5.6		27	Flowers, nursery stock.....	660	0.2	10	3,181	20.7
113	Millwork, veneer, other wood products.....	1,478	0.1	24	19,685	7.5								
	Commodities, n.e.c.....	13,212	1.2								
126	Service receipts.....	12,578	1.3	143	104,251	12.1								
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS														
	All establishments.....	7,756,809	...	11,939	...	...						
	Those analyzing commodity lines, total..	7,640,757	100.0	11,686	...	...						
5	Groceries (exc. as specified).....	15,690	0.2	263	172,960	9.1								

See footnotes at end of table.

Table 10D—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—UNITED STATES, BY KIND OF BUSINESS: 1948—Continued

Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
ALL OTHER ASSEMBLERS—Continued							ALL OTHER ASSEMBLERS—Continued						
28	Grains.....	15,280	4.3	142	66,233	23.1	31	Miscellaneous farm, marine products.....	508	0.1	6	4,622	11.0
	Corn.....	2,961	...	84	45,861	6.4	46	Fertilizer, fertilizer materials.....	3,926	1.1	96	48,138	8.2
	Wheat.....	4,999	...	86	50,739	9.8	47	Agricultural chemicals (exc. fertilizer)....	521	0.1	26	17,300	3.0
	Oats.....	1,508	...	83	45,692	3.3	80	Farm, garden machinery (exc. tractors).....	518	0.1	30	23,286	2.2
	Soybeans.....	2,317	...	45	23,213	10.0	81	Tractors and equipment (exc. trunk-tractors).	328	0.1	7	1,956	16.8
	Other beans.....	202	...	7	2,015	10.0							
	Other grains.....	2,220	...	...	...	...	87	Rope, cordage, twine.....	217	0.1	14	4,878	4.4
	Not analyzed in detail.....	1,073	...	19	9,068	11.8	102	Petroleum and products.....	422	0.1	12	8,404	5.0
29	Livestock.....	237	0.1	9	2,023	11.7	103	Coal, coke.....	729	0.2	42	11,251	6.5
30	Seeds (field, garden).....	52,772	14.8	248	107,087	49.3	110	Logs, piles, poles, posts, etc.....	429	0.1	13	2,052	20.9
	Farm seeds.....	43,447	...	173	82,554	52.6	111	Lumber (rough, dressed, finished).....	519	0.1	7	1,107	46.9
	Garden seeds.....	1,302	...	23	14,471	9.0		Commodities, o.e.c.....	13,547	3.8	...	...	...
	Not analyzed in detail.....	8,023	...	68	23,577	34.0	126	Service receipts.....	1,021	0.3	66	42,810	2.4

z Less than 0.1 percent.
o.e.c. Not elsewhere classified.

MERCHANT WHOLESALERS

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Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Groceries (general line).....	...	11.02	11.02	11.03	...	11.03	11.04	...	11.04
Confectionery.....	11.05	11.05	11.05	11.05	11.05	11.06	11.06	11.06	11.06
Fish, see foods.....	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07	11.07
Meats, meat products.....	11.07	11.07	11.08	11.08	11.08	11.08	11.09	11.09	11.09
Other grocery, food specialties.....	11.09	11.10	11.10	11.10	11.11	11.11	11.12	11.12	11.12
Farm products (edible):									
Dairy, poultry products.....	11.13	11.13	11.13	11.13	11.14	11.14	11.14	11.14	11.14
Fruits, vegetables.....	11.15	11.15	11.15	11.15	11.15	11.16	11.16	11.16	11.16
Beer, wines, distilled spirits:									
Beer, ale.....	11.16	11.17	11.17	11.17	11.17	11.17	11.17	11.17	11.17
Wines, distilled spirits.....	11.17	11.17	11.17	11.17	11.17	11.17	11.18	11.18	11.18
Drugs, chemicals, allied products:									
Drugs (general line).....	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18	11.18
Drugs, drug sundries (specialty lines).....	11.19	11.19	11.19	11.19	11.19	11.19	11.20	11.20	11.20
Industrial chemicals, explosives.....	11.20	11.20	11.20	11.20	11.20	...	11.21	...	11.21
Paints, varnishes.....	11.21	11.21	11.21	11.21	11.21	...	11.21	11.21	11.21
Tobacco and products (exc. leaf).....	11.21	11.22	11.22	11.22	11.22	11.22	11.23	11.23	11.23
Dry goods, apparel:									
Clothing, furnishings, footwear.....	11.23	11.23	11.24	11.24	11.24	11.25	11.25	11.25	11.25
General-line dry goods.....	...	11.26	11.26	11.26	11.26	...	11.26	...	11.27
Dry goods specialties, piece goods, notions.....	11.27	11.27	11.27	11.28	11.28	...	11.28	11.28	11.28
Piece goods converters.....	11.29	11.29	...	...	...	...	...	...	11.29
Furniture, home furnishings:									
Furniture (household, office).....	11.29	11.29	11.29	11.30	11.30	11.30	11.30	...	11.30
Home furnishings, floor coverings.....	11.30	11.31	11.31	11.31	11.31	11.31	11.32	11.32	11.32
Paper and its products:									
Wrapping paper, twine.....	11.32	11.32	11.32	11.32	11.32	...	11.32	11.33	11.33
Fine paper.....	...	11.33	11.33	11.33	11.33	11.33	11.33	...	11.33
Stationery, office supplies.....	11.33	11.34	11.34	...	11.34	11.34	11.34	11.34	11.35
Wallpaper.....	...	11.35	11.35	11.35	11.35	11.35	11.35	...	11.35
Miscellaneous paper products.....	11.35	11.35	11.36	11.36	11.36	11.36	11.36	11.36	11.36
Farm products (raw materials).....	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37	11.37
Automotive equipment, tires and tubes.....	11.39	11.39	11.39	11.40	11.40	11.40	11.40	11.41	11.41
Electrical goods:									
General line, apparatus, supplies.....	11.41	11.42	11.42	11.42	11.42	11.43	11.43	11.43	11.43
Electrical appliances, specialties.....	11.44	11.44	11.44	11.44	11.44	11.45	11.45	11.45	11.45
Hardware, plumbing, heating:									
Hardware.....	11.45	11.46	11.46	...	11.46	11.47	11.47	11.47	11.48
Plumbing, heating equipment, supplies.....	11.49	11.49	11.49	11.50	11.50	11.50	11.50	11.51	11.51
Lumber, construction materials:									
Lumber, millwork.....	11.51	11.51	11.51	11.52	11.52	11.52	11.52	...	11.52
Other construction materials.....	11.53	11.53	11.53	11.53	11.54	11.54	11.54	11.54	11.54
Machinery, equipment, supplies:									
Commercial machines, equipment.....	11.54	11.55	11.55	11.56	11.56	11.56	11.57	11.57	11.57
Construction machinery, equipment.....	11.58	11.58	11.58	11.58	11.58	11.58	11.59	11.59	11.59
Farm-dairy machinery, equipment.....	11.59	11.59	11.59	11.59	11.59	...	...	11.60	11.60
Industrial machinery, equipment, supplies.....	11.60	11.60	11.61	11.62	11.62	11.63	11.63	11.64	11.65
Professional equipment, supplies.....	11.65	11.65	11.65	11.66	11.66	11.66	11.66	11.66	11.66
Service establishment equipment, supplies.....	11.66	11.66	11.67	11.67	11.67	11.67	11.67	11.68	11.68
Transportation (exc. automotive) equipment, supplies.....	...	11.68	11.68	11.68	11.68	...	11.68	11.68	11.68
Metals, metal work (exc. scrap):									
Iron, steel and products.....	11.69	11.69	11.70	11.70	11.70	11.71	11.71	11.71	11.71
Nonferrous metals, metal work.....	11.72	11.72	11.72	11.72	11.72	...	...	...	11.72
Waste materials:									
Iron, steel scrap.....	11.73	11.73	11.73	11.73	11.73	11.74	11.74	11.74	11.74
Other scrap, waste materials.....	11.74	11.74	11.74	11.74	11.75	11.75	11.75	11.75	11.75
Other merchant wholesalers:									
Automobiles, other motor vehicles.....	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.38	11.39
Amusement, sporting goods.....	11.75	11.75	11.75	11.76	11.76	11.76	11.76	11.76	11.77
Books, periodicals, newspapers.....	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.77	11.78
Coal, coke.....	11.78	11.78	11.78	11.78	11.78	11.78	11.78	...	11.78
Farm supplies.....	11.78	11.78	11.78	11.78	11.79	11.79	11.79	11.79	11.79
Jewelry.....	11.79	11.80	11.80	11.80	11.80	11.80	11.80	11.80	11.80
Petroleum and products.....	11.80	11.80	11.81	11.81	11.81	11.81	11.81	11.81	11.81
Merchant wholesalers, miscellaneous trades.....	11.81	11.81	11.82	11.83	11.84	11.84	11.85	11.85	11.86

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
GENERAL-LINE GROCERY WHOLESALERS							GENERAL-LINE GROCERY WHOLESALERS—Continued						
	New England Division (Not analyzed by commodity lines)						East North Central Division						
	Middle Atlantic Division						All establishments.....						
	All establishments.....	836,506	...	605	...		Those analyzing commodity lines, total.....						
	Those analyzing commodity lines, total.....	707,333	100.0	494	...	1	Canned, bottled foods.....	308,049	40.3	484	744,182	41.4	
1	Canned, bottled foods.....	302,415	43.0	485	699,073	43.2	Canned baby foods.....	9,843	...	237	463,259	2.1	
	Canned baby foods.....	4,153	...	224	364,108	1.1	Canned fruits, fruit juices.....	63,214	...	323	560,357	11.3	
	Canned fruits, fruit juices.....	69,536	...	404	563,521	12.3	Canned vegetables, vegetable juices.....	87,589	...	319	558,180	15.7	
	Canned vegetables, vegetable juices.....	90,364	...	400	557,534	16.2	Canned fish, sea foods.....	17,781	...	303	541,910	3.3	
	Canned fish, sea foods.....	28,530	...	385	542,710	5.2	Canned meats.....	9,029	...	290	476,480	1.9	
	Canned meats.....	12,512	...	340	513,500	2.4	Canned milk.....	20,216	...	307	517,820	3.9	
	Canned milk.....	22,457	...	382	508,290	4.4	Other canned foods.....	23,863	...	256	444,914	5.4	
	Other canned foods.....	30,078	...	294	431,808	7.0	Not analyzed in detail.....	76,514	...	150	178,115	43.0	
	Not analyzed in detail.....	44,785	...	60	110,357	40.6	2	Coffee.....	42,377	5.6	451	690,259	6.1
2	Coffee.....	34,328	4.8	439	644,580	5.3	3	Confectionery.....	19,491	2.6	391	630,726	3.1
	Confectionery.....	11,561	1.6	267	430,431	2.7		Candy, including chocolate.....	10,581	...	241	473,913	2.2
	Candy, including chocolate.....	7,536	...	214	321,215	2.3		Cheating gum.....	2,299	...	205	402,351	0.6
	Cheating gum.....	1,354	...	129	208,234	0.6		Fountain syrups, other confections.....	1,557	...	93	168,214	0.9
	Fountain syrups, other confections.....	919	...	96	145,310	0.6		Not analyzed in detail.....	5,054	...	136	140,461	3.6
	Not analyzed in detail.....	1,752	...	40	94,269	1.8	4	Frozen foods.....	2,793	0.4	46	99,839	2.8
4	Frozen foods.....	4,995	0.7	50	155,261	3.2		Frozen fruits.....	762	...	29	74,211	1.0
	Frozen fruits.....	1,071	...	34	114,411	0.9		Frozen vegetables.....	890	...	25	70,637	1.2
	Frozen vegetables.....	1,768	...	32	106,347	1.7		Other frozen foods.....	661	...	17	57,435	1.2
	Other frozen foods.....	1,313	...	28	103,968	1.3		Not analyzed in detail.....	480	...	11	18,201	2.6
	Not analyzed in detail.....	843	...	8	32,695	2.6	5	Groceries (exc. as specified).....	212,503	28.0	486	748,750	28.4
5	Groceries (exc. as specified).....	225,238	31.8	486	698,042	32.3		Flour, related products.....	35,174	...	405	588,736	6.0
	Flour, related products.....	27,153	...	392	514,464	5.3		Sugar.....	52,220	...	405	617,612	8.4
	Sugar.....	42,231	...	404	528,621	8.0		Oleomargarine, butter substitutes.....	4,121	...	83	192,919	2.1
	Oleomargarine, butter substitutes.....	6,874	...	131	227,893	3.0		Cooking oils (exc. lard).....	6,532	...	226	374,240	4.7
	Cooking oils (exc. lard).....	11,873	...	286	432,080	2.7		Breakfast cereals.....	25,989	...	369	556,610	1.7
	Breakfast cereals.....	23,358	...	356	536,840	4.4		Bakery products.....	3,045	...	83	159,240	1.9
	Bakery products.....	3,131	...	84	219,750	1.4		Tea.....	5,038	...	293	553,071	0.9
	Tea.....	8,634	...	356	526,653	1.6		Dried fruits.....	9,682	...	296	579,832	1.7
	Dried fruits.....	8,956	...	301	488,887	1.8		Other groceries.....	42,713	...	292	487,167	8.8
	Other groceries.....	56,061	...	317	473,502	11.8		Not analyzed in detail.....	27,989	...	50	86,997	32.2
	Not analyzed in detail.....	36,969	...	42	80,363	4.6	6	Dairy products, ice cream, ices.....	5,179	0.7	115	227,443	2.3
6	Dairy products, ice cream, ices.....	22,547	3.2	189	292,217	7.7		Butter.....	1,111	...	30	65,614	1.7
	Butter.....	8,361	...	85	177,909	4.7		Cheese.....	3,049	...	99	197,019	1.5
	Cheese.....	10,644	...	168	270,819	3.9		Ice cream, ices.....	15	...	4	1,673	0.9
	Milk, cream (fluid).....	662	...	9	11,240	5.9		Milk, cream (fluid).....	20	...	4	870	2.3
	Milk, cream (fluid).....	475	...	...	...	...		Other dairy products (exc. canned milk).....	196	...	12	23,940	0.8
	Other dairy products (exc. canned milk).....	2,405	...	11	14,184	17.0		Not analyzed in detail.....	788	...	9	20,841	3.8
	Not analyzed in detail.....	5,817	...	44	100,252	5.8	7	Eggs, poultry.....	2,208	0.3	27	49,876	4.4
7	Eggs, poultry.....	4,151	...	39	95,776	4.3		Eggs.....	666	...	19	38,580	1.7
	Eggs.....	1,549	...	6	21,173	7.3		Poultry (live or dressed).....	1,525	...	12	24,209	6.3
	Poultry (live or dressed).....	117	...	5	4,476	2.6		Not analyzed in detail.....	17	...	4	1,531	1.1
	Not analyzed in detail.....	12,117	1.7	50	114,427	10.6	8	Fresh fruits, vegetables, berries.....	23,921	3.1	50	137,401	17.4
8	Fresh fruits, vegetables, berries.....	4,758	...	38	71,334	6.7	9	Meats, provisions.....	5,932	0.8	41	57,181	10.4
	Fresh fruits, berries.....	5,726	...	40	71,930	8.0		Fresh meats (exc. sausages).....	3,471	...	15	25,160	13.8
	Fresh vegetables.....	1,633	...	10	42,497	3.8		Cured, boiled, smoked meats.....	1,361	...	25	40,069	3.4
	Not analyzed in detail.....	7,310	1.0	80	107,270	6.8		Sausages - loaves.....	639	...	21	30,706	2.1
9	Meats, provisions.....	2,216	...	12	13,586	16.3		Lard (from hogs).....	261	...	23	31,310	0.8
	Fresh meats (exc. sausages).....	2,851	...	46	477,716	6.0		Other meats, including game.....	200	...	...	...	...
	Cured, boiled, smoked meats.....	573	...	18	20,598	2.8	12	Beer, fermented malt liquors.....	3,016	0.4	18	36,322	8.3
	Sausages - loaves.....	870	...	40	73,150	1.2	13	Soft drinks.....	1,049	0.1	38	98,245	1.1
	Lard (from hogs).....	44	...	7	7,390	0.6	14	Wine.....	643	0.1	12	38,909	1.6
	Other meats, including game.....	756	...	6	6,248	12.1	15	Soaps, toilet and other.....	50,399	6.6	390	582,963	8.6
	Not analyzed in detail.....	2,990	0.4	15	31,781	9.4	16	Cigars, cigarettes, tobacco (exc. leaf).....	56,010	7.4	316	478,604	11.7
12	Beer, fermented malt liquors.....	1,119	...	42	515,691	0.9	17	Smokers' supplies, razor blades, etc.....	1,399	0.2	106	184,268	0.8
13	Soft drinks.....	33,133	4.7	334	242,004	8.9	18	Feed (mixed, other).....	2,262	0.3	11	16,191	14.0
16	Soaps, toilet and other.....	21,552	3.0	163	90,332	0.5	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,384	0.2	24	63,707	2.2
17	Cigars, cigarettes, tobacco (exc. leaf).....	443	0.1	48	3,286	28.5		Underwear, hosiery.....	373	...	7	33,123	1.1
18	Smokers' supplies, razor blades, etc.....	938	0.1	6	...	...		Work clothing, gloves.....	810	...	22	48,636	1.7
21	Feed (mixed, other).....	4,493	0.6	111	195,805	2.3		Other clothing, furnishings (men's, boys').....	201	...	...	...	...
44	Drugs, drug sundries.....	481	...	12	53,287	0.9	33	Women's, children's clothing, accessories (exc. shoes).....	764	0.1	8	35,089	2.2
	Drugs, pharmaceuticals.....	256	...	35	70,012	0.4	44	Drugs, drug sundries.....	2,750	0.4	138	279,610	1.0
	Proprietary medicines, toiletries (exc. soap).....	3,109	...	18	55,281	5.6		Drugs, pharmaceuticals.....	190	...	24	49,431	0.4
	Druggist sundries.....	647	...	57	55,681	1.2		Proprietary medicines, toiletries (exc. soap).....	722	...	55	116,417	0.6
115	Paper (basic materials, paperboard).....	735	0.1	45	39,969	1.8		Druggist sundries.....	818	...	41	88,289	0.9
	Wrapping paper.....	272	...	41	31,789	...		Not analyzed in detail.....	1,020	...	53	106,733	1.0
	Miscellaneous paper, paperboard.....	463	...	...	...	...	45	Paints, varnishes, lacquers.....	747	0.1	27	72,822	1.0
116	Converted paper products.....	662	0.1	49	50,310	1.3	56	Hardware.....	1,582	0.2	7	26,764	5.9
	Paper bags.....	393	...	47	43,743	0.9	115	Paper (basic materials, paperboard).....	1,364	0.2	35	72,190	1.9
	Miscellaneous converted paper products.....	269	...	...	...	...		Wrapping paper.....	223	...	29	42,318	0.5
	Commodities, n.e.c., and service receipts.....	14,940	2.1	...	...	...		Miscellaneous paper, paperboard.....	1,141	...	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.03

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	GENERAL-LINE GROCERY WHOLESALERS—Continued							GENERAL-LINE GROCERY WHOLESALERS—Continued						
	East North Central Division—Continued							West North Central Division—Continued						
116	Converted paper products.....	1,569	0.2	41	78,982	2.0	44	Drugs, drug sundries.....	1,135	0.2	98	161,630	0.7	
	Paper stationery, office supplies.....	65	...	11	19,812	0.3		Drugs, pharmaceuticals.....	84	...	21	19,996	0.4	
	Paper bags.....	400	...	32	45,718	0.9		Proprietary medicines, toiletries (exc. soap).....	336	...	29	60,777	0.6	
	Bags, containers (paper, paperboard).....	85	...	4	1,961	4.3		Druggist sundries.....	377	...	22	60,167	0.6	
	Miscellaneous converted paper products.....	904	...	14	42,760	2.1		Not analyzed in detail.....	338	...	43	57,269	0.6	
	Not analyzed in detail.....	115	...	...	...	...		Hardware.....	7,107	1.1	13	46,637	15.2	
119	Toys, games, athletic goods.....	598	0.1	8	30,761	1.9	56	Converted paper products.....	410	0.1	32	34,776	1.2	
	Small arms, ammunition.....	343	...	8	30,761	1.1		Paper stationery, office supplies.....	12	...	7	13,708	0.1	
	Other athletic goods.....	255	...	...	...	...	116	Paper bags.....	94	...	15	19,500	0.5	
	Commodities, n.e.c., and service receipts.....	11,805	1.6	...	...	...		Miscellaneous converted paper products.....	187	...	11	11,010	1.7	
	West North Central Division							Not analyzed in detail.....	117	...	10	8,397	1.4	
	All establishments.....	696,881	...	442	...	...		Commodities, n.e.c., and service receipts.....	4,718	0.7	...	...	...
	Those analyzing commodity lines, total.....	639,823	100.0	369	...	...		South Atlantic Division (Not analyzed by commodity lines)						
1	Canned, bottled foods.....	171,577	26.8	358	585,812	29.3		East South Central Division						
	Canned baby foods.....	4,361	...	228	406,708	1.1		All establishments.....	571,779	...	463	...	...
	Canned fruits, fruit juices.....	35,879	...	280	480,380	7.5		Those analyzing commodity lines, total.....	475,381	100.0	366	...	...
	Canned vegetables, vegetable juices.....	53,161	...	281	478,656	11.1		1	Canned, bottled foods.....	132,621	27.9	359	462,198	28.7
	Canned fish, sea foods.....	9,486	...	267	468,650	2.0			Canned baby foods.....	2,718	...	171	259,643	1.0
	Canned meats.....	6,218	...	254	457,230	1.4			Canned fruits, fruit juices.....	18,470	...	299	378,362	4.9
	Canned milk.....	11,487	...	278	478,220	2.4			Canned vegetables, vegetable juices.....	40,106	...	301	378,746	10.6
	Other canned foods.....	22,335	...	241	443,452	5.0			Canned fish, sea foods.....	10,848	...	291	373,589	2.9
	Not analyzed in detail.....	28,650	...	68	96,390	29.7			Canned meats.....	10,866	...	299	377,063	2.9
2	Coffee.....	42,477	6.6	334	588,409	7.2			Canned milk.....	14,168	...	291	366,897	3.9
3	Confectionery.....	19,302	3.0	322	549,741	3.5			Other canned foods.....	12,434	...	201	299,862	4.1
	Candy, including chocolate.....	10,387	...	247	408,398	2.5			Not analyzed in detail.....	23,011	...	51	76,336	30.1
	Cheewing gum.....	2,375	...	210	368,747	0.6		2	Coffee.....	19,504	4.1	346	453,044	4.3
	Fountain syrups, other confections.....	1,739	...	121	233,929	0.7		3	Confectionery.....	11,130	2.3	323	429,293	2.6
	Not analyzed in detail.....	4,801	...	66	118,537	4.0			Candy, including chocolate.....	5,456	...	255	331,088	1.6
4	Frozen foods.....	2,060	0.3	38	121,052	1.7			Cheewing gum.....	2,676	...	240	303,573	0.9
5	Groceries (exc. as specified).....	205,124	32.2	364	634,475	32.3			Fountain syrups, other confections.....	1,004	...	78	111,096	2.9
	Flour, related products.....	18,934	...	282	469,596	4.0			Not analyzed in detail.....	1,994	...	59	90,522	0.2
	Sugar.....	13,773	...	296	487,872	6.9		4	Frozen foods.....	1,108	0.2	18	28,650	3.9
	Oleomargarine, butter substitutes.....	1,899	...	49	129,465	1.5			Frozen fruits.....	274	...	12	22,210	1.2
	Cooking oils (exc. lard).....	6,251	...	207	373,150	1.7			Frozen vegetables.....	438	...	12	22,210	2.0
	Breakfast cereals.....	19,805	...	286	480,420	4.1			Other frozen foods.....	307	...	7	16,795	1.8
	Bakery products.....	5,445	...	143	269,180	2.0			Not analyzed in detail.....	89	...	6	6,440	1.4
	Tea.....	4,699	...	268	452,214	1.0		5	Groceries (exc. as specified).....	149,726	31.9	363	472,930	31.6
	Dried fruits.....	7,754	...	271	467,432	1.6			Flour, related products.....	34,837	...	305	393,475	8.8
	Other groceries.....	51,287	...	247	442,597	11.6			Sugar.....	30,752	...	314	408,461	7.5
	Not analyzed in detail.....	55,277	...	60	140,916	39.2			Oleomargarine, butter substitutes.....	1,438	...	53	104,734	1.4
6	Dairy products, ice cream, ices.....	4,315	0.7	139	270,731	1.6			Cooking oils (exc. lard).....	6,114	...	217	298,000	2.0
	Cheese.....	2,397	...	92	196,214	1.2			Breakfast cereals.....	7,145	...	293	381,712	1.9
	Ice cream, ices.....	628	...	13	28,195	2.2			Bakery products.....	1,816	...	155	211,371	0.8
	Milk, cream (fluid).....	462	...	4	13,320	3.5			Tea.....	3,187	...	273	361,489	0.9
	Other dairy products (exc. canned milk).....	341	...	...	...	...			Dried fruits.....	2,515	...	247	326,893	0.8
	Not analyzed in detail.....	487	...	32	48,798	1.0			Other groceries.....	34,172	...	229	320,489	10.7
7	Eggs, poultry.....	1,024	0.2	11	50,022	2.0			Not analyzed in detail.....	27,750	...	43	61,858	44.9
	Eggs.....	635	...	10	43,143	1.3		6	Dairy products, ice cream, ices.....	3,753	0.8	217	288,374	1.3
	Poultry (live or dressed).....	363	...	5	28,526	1.3			Butter.....	247	...	16	27,267	0.9
	Not analyzed in detail.....	28	...	...	...	...			Cheese.....	2,624	...	191	251,341	1.0
8	Fresh fruits, vegetables, berries.....	71,731	11.2	147	298,837	24.0			Other dairy products (exc. canned milk).....	77	...	...	...	...
	Fresh fruits, berries.....	25,360	...	110	223,510	11.3			Not analyzed in detail.....	805	...	24	35,267	2.3
	Fresh vegetables.....	31,158	...	113	227,574	13.7		7	Eggs, poultry.....	1,204	0.2	18	24,145	5.0
	Not analyzed in detail.....	15,213	...	34	71,263	21.3			Eggs.....	529	...	16	21,123	2.5
9	Meats, provisions.....	17,952	2.8	46	120,383	14.9			Poultry (live or dressed).....	500	...	11	18,407	2.7
	Fresh meats (exc. sausages).....	7,367	...	9	48,053	15.3			Not analyzed in detail.....	175	...	...	...	...
	Cured, boiled, smoked meats.....	3,469	...	20	57,953	6.0		8	Fresh fruits, vegetables, berries.....	11,535	2.4	124	208,674	5.5
	Sausages - loaves.....	1,076	...	10	49,652	2.2			Fresh fruits, berries.....	3,330	...	63	95,521	3.5
	Lard (from hogs).....	545	...	22	59,720	0.9			Fresh vegetables.....	4,359	...	80	132,979	3.3
	Other meats, including game.....	703	...	8	44,520	1.6			Not analyzed in detail.....	3,846	...	30	59,066	6.5
	Not analyzed in detail.....	4,792	...	18	34,591	13.8		9	Meats, provisions.....	18,295	3.8	241	321,252	5.7
12	Beer, fermented malt liquors.....	4,569	0.7	46	86,407	5.3			Fresh meats (exc. sausages).....	2,012	...	20	37,094	5.4
13	Soft drinks.....	602	0.1	54	93,102	0.6			Cured, boiled, smoked meats.....	4,366	...	118	144,813	3.0
16	Soaps, toilet and other.....	34,943	5.5	311	540,033	6.5			Sausages - loaves.....	821	...	52	60,496	1.4
17	Cigars, cigarettes, tobacco (exc. leaf).....	42,515	6.6	276	488,738	8.7			Lard (from hogs).....	8,487	...	201	250,376	3.4
18	Smokers' supplies, razor blades, etc.....	2,181	0.3	103	171,911	1.3			Other meats, including game.....	539	...	22	44,377	1.2
21	Feed (mixed, other).....	2,557	0.4	17	15,865	16.1			Not analyzed in detail.....	2,070	...	32	47,363	4.4
32	Men's, boys' clothing, furnishings (exc. shoes).....	872	0.1	48	57,290	1.5		16	Soaps, toilet and other.....	21,635	4.6	322	422,870	5.1
33	Women's, children's clothing, accessories (exc. shoes).....	443	0.1	11	13,722	3.2		17	Cigars, cigarettes, tobacco (exc. leaf).....	54,436	11.4	300	415,089	13.1
34	Shoes, other footwear.....	517	0.1	4	5,479	9.4		18	Smokers' supplies, razor blades, etc.....	2,089	0.4	189	283,078	0.7
35	Piece goods (woven).....	794	0.1	10	12,211	6.5		21	Feed (mixed, other).....	13,925	2.9	115	140,483	9.9
37	Miscellaneous dry goods.....	898	0.1	22	31,391	2.9								
	Notions, thread, buttons, closures.....	193	...	18	26,822	0.7								
	Other dry goods.....	564	...	...	...	...				
	Not analyzed in detail.....	141	...	4	4,569	3.1								

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
GENERAL-LINE GROCERY WHOLESALERS--Continued						GENERAL-LINE GROCERY WHOLESALERS--Continued							
East South Central Division--Continued						West South Central Division--Continued							
30	Seeds (field, garden).....	4,037	0.8	60	84,245	4.8	8	Fresh fruits, vegetables, berries.....	25,692	3.7	182	286,159	9.0
	Farm seeds.....	3,901	...	54	73,924	5.3		Fresh fruits, berries.....	7,875	...	98	166,030	4.7
	Garden seeds.....	91	...	22	40,993	0.2		Fresh vegetables.....	10,061	...	120	193,947	5.2
	Not analyzed in detail.....	45	...	...	...	...		Not analyzed in detail.....	7,756	...	54	84,615	9.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	627	0.1	60	75,407	0.8	9	Meats, provisions.....	8,790	1.3	201	255,705	3.4
37	Miscellaneous dry goods.....	399	0.1	57	73,428	0.5	12	Beer, fermented malt liquors.....	2,834	0.4	13	28,191	10.0
	Notions, thread, buttons, closures.....	294	...	47	56,090	0.5	14	Spirits.....	3,531	0.5	4	15,765	22.4
	Other dry goods.....	30	...	...	...	...	15	Wines.....	603	0.1	8	19,561	3.1
	Not analyzed in detail.....	75	...	9	15,554	0.5	16	Soaps, toilet and other.....	41,031	6.0	469	612,623	6.7
44	Drugs, drug sundries.....	5,468	1.2	257	353,215	1.5	17	Cigars, cigarettes, tobacco (exc. leaf).....	52,944	7.7	417	548,418	9.6
	Drugs, pharmaceuticals.....	1,200	...	64	123,379	1.0	18	Smokers' supplies, razor blades, etc.....	1,628	0.2	196	270,805	0.6
	Proprietary medicines, toiletries (exc. soap).....	1,823	...	132	188,138	1.0	21	Feed (mixed, other).....	14,740	2.1	147	149,042	9.9
	Druggist sundries.....	845	...	78	124,034	0.7	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,182	0.2	86	104,667	1.1
	Not analyzed in detail.....	1,600	...	89	115,417	1.4		Underwear, hosiery.....	177	...	8	14,832	1.2
45	Paints, varnishes, lacquers.....	2,040	0.4	106	157,377	1.3		Work clothing, gloves.....	824	...	79	94,139	0.9
46	Fertilizer, fertilizer materials.....	2,587	0.5	90	120,018	2.2		Other clothing, furnishings (men's, boys').....	181	...	...	...	...
47	Agricultural chemicals (exc. fertilizer).....	457	0.1	33	49,807	0.9	35	Piece goods (woven).....	444	0.1	8	12,197	3.6
51	Automotive parts, accessories, etc.....	1,562	0.3	51	105,288	1.5		Cotton.....	287	...	4	797	36.0
	Batteries, electrical parts.....	61	...	6	8,799	0.7		Other woven piece goods.....	157	...	...	...	...
	Tires, tubes.....	1,145	...	41	83,412	1.4	37	Miscellaneous dry goods.....	630	0.1	65	77,434	0.8
	Other automotive supplies.....	60	...	...	...	...		Notions, thread, buttons, closures.....	321	...	31	38,761	0.8
	Not analyzed in detail.....	296	...	9	19,431	1.5		Other dry goods.....	309	...	...	...	...
52	Electrical wiring supplies, construction materials.....	328	0.1	53	96,122	0.3	40	Kitchen utensils, miscellaneous homewares.....	1,450	0.2	39	67,427	2.2
56	Hardware.....	5,022	1.0	93	165,937	3.0	44	Drugs, drug sundries.....	9,360	1.4	397	525,888	1.8
73	School equipment, supplies.....	335	0.1	52	95,854	0.3	45	Paints, varnishes, lacquers.....	421	0.1	38	69,385	0.6
115	Paper (basic materials, paperboard).....	1,396	0.3	94	155,976	0.9	46	Fertilizer, fertilizer materials.....	2,474	0.4	57	79,586	3.1
116	Converted paper products.....	1,304	0.3	107	138,742	0.9	56	Hardware.....	6,814	1.0	129	151,067	4.5
	Paper stationery, office supplies.....	60	...	25	28,261	0.2	73	School equipment, supplies.....	513	0.1	107	114,821	0.4
	Paper bags.....	621	...	90	113,734	0.5	102	Petroleum and products.....	436	0.1	11	12,994	3.4
	Miscellaneous converted paper products.....	523	...	...	...	...	115	Paper (basic materials, paperboard).....	2,826	0.4	143	170,397	1.6
	Not analyzed in detail.....	100	...	9	14,877	0.7		Wrapping paper.....	1,167	...	135	161,440	0.7
119	Toys, games, athletic goods.....	688	0.1	58	104,901	0.6		Building paper, board.....	340	...	7	7,002	4.8
	Small arms, ammunition.....	609	...	56	98,338	0.6		Miscellaneous paper, paperboard.....	1,319	...	...	...	...
	Other athletic goods.....	79	...	...	...	...	116	Converted paper products.....	2,680	0.4	160	182,355	1.5
	Commodities, n.e.c., and service receipts.....	8,170	1.7	...	...	...		Paper stationery, office supplies.....	191	...	31	34,859	0.5
	West South Central Division							Paper bags.....	2,245	...	150	173,687	1.3
	All establishments.....	805,318	...	618	...	...		Boxes, containers (paper, paperboard).....	70	...	18	28,041	0.2
	Those analyzing commodity lines, total.....	686,316	100.0	527	...	...		Miscellaneous converted paper products.....	174	...	...	...	...
	Mountain Division						119	Toys, games, athletic goods.....	1,073	0.2	80	90,281	1.2
	(Not analyzed by commodity lines)							Commodities, n.e.c., and service receipts.....	6,140	0.9	...	...	...
	Pacific Division							Mountain Division					
	All establishments.....	652,694	...	302	...	...		(Not analyzed by commodity lines)					
	Those analyzing commodity lines, total.....	595,084	100.0	273	...	...		Pacific Division					
1	Canned, bottled foods.....	216,802	31.6	519	678,075	32.0	1	Canned, bottled foods.....	221,505	37.3	271	593,819	37.3
	Canned baby foods.....	6,250	...	343	508,557	1.2		Canned baby foods.....	7,777	...	207	368,110	2.1
	Canned fruits, fruit juices.....	34,111	...	419	561,258	6.1		Canned fruits, fruit juices.....	43,705	...	246	495,397	8.4
	Canned vegetables, vegetable juices.....	67,017	...	428	568,003	11.8		Canned vegetables, vegetable juices.....	53,679	...	243	490,581	10.9
	Canned fish, sea foods.....	15,249	...	417	561,099	2.7		Canned fish, sea foods.....	18,654	...	242	493,922	3.8
	Canned meats.....	14,340	...	409	549,688	2.6		Canned meats.....	16,896	...	224	472,240	3.6
	Canned milk.....	24,273	...	425	564,752	4.3		Canned milk.....	22,024	...	237	478,591	4.6
	Other canned foods.....	25,063	...	347	479,450	5.2		Other canned foods.....	24,661	...	216	472,021	5.2
	Not analyzed in detail.....	30,499	...	87	106,615	28.6		Not analyzed in detail.....	36,109	...	23	98,147	36.8
2	Coffee.....	23,381	3.4	470	637,704	3.7	2	Coffee.....	18,119	3.0	251	554,043	3.3
3	Confectionery.....	14,379	2.1	467	629,292	2.3	3	Confectionery.....	12,487	2.1	226	514,392	2.4
	Candy, including chocolate.....	6,457	...	363	461,528	1.4		Candy, including chocolate.....	5,763	...	181	367,255	1.6
	Cheewing gum.....	2,644	...	347	446,384	0.6		Cheewing gum.....	1,937	...	163	350,582	0.6
	Fountain syrups, other confections.....	1,457	...	162	218,162	0.7		Fountain syrups, other confections.....	1,758	...	106	158,254	1.1
	Not analyzed in detail.....	3,821	...	93	158,227	2.4		Not analyzed in detail.....	3,029	...	28	118,108	2.6
4	Frozen foods.....	2,289	0.3	17	80,999	2.8	4	Frozen foods.....	848	0.1	10	138,739	0.6
5	Groceries (exc. as specified).....	231,205	33.5	523	669,764	34.5	5	Groceries (exc. as specified).....	188,104	31.6	272	594,984	31.6
	Flour, related products.....	41,639	...	444	585,435	7.1		Flour, related products.....	23,800	...	248	521,597	4.6
	Sugar.....	46,060	...	445	587,087	7.8		Sugar.....	36,532	...	245	520,016	7.0
	Oleomargarine, butter substitutes.....	3,123	...	108	196,354	1.6		Oleomargarine, butter substitutes.....	1,556	...	18	157,941	1.0
	Cooking oils (exc. lard).....	22,358	...	384	528,791	4.2		Cooking oils (exc. lard).....	15,914	...	219	470,086	3.4
	Breakfast cereals.....	18,867	...	427	572,711	3.3		Breakfast cereals.....	27,651	...	230	505,956	5.5
	Bakery products.....	1,720	...	163	184,927	0.9		Bakery products.....	6,069	...	131	244,722	2.5
	Tea.....	6,654	...	409	558,053	1.2		Tea.....	5,374	...	214	462,626	1.2
	Dried fruits.....	6,301	...	391	537,829	1.2		Dried fruits.....	5,764	...	213	392,371	1.5
	Other groceries.....	52,827	...	344	463,726	11.4		Other groceries.....	45,923	...	228	488,585	9.4
	Not analyzed in detail.....	31,656	...	70	72,101	43.9		Not analyzed in detail.....	19,521	...	16	55,779	35.0
6	Dairy products, ice cream, ices.....	6,844	1.0	132	221,034	3.1		Dairy products, ice cream, ices.....	6,069	...	131	244,722	2.5
7	Eggs, poultry.....	3,180	0.5	19	41,777	7.6		Eggs.....	5,374	...	214	462,626	1.2
	Eggs.....	1,092	...	17	39,683	2.8		Poultry (live or dressed).....	2,062	...	7	24,325	8.5
	Poultry (live or dressed).....	2,062	...	7	24,325	8.5		Not analyzed in detail.....	26	...	...	...	...
	Not analyzed in detail.....	26	...	...	...	...			

See footnotes at end of table.

MERCHANT WHOLESALERS

11.05

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
GENERAL-LINE GROCERY WHOLESALERS--Continued						CONFECTIONERY WHOLESALERS--Continued								
Pacific Division--Continued						Middle Atlantic Division--Continued								
6	Dairy products, ice cream, ices.....	1,497	0.2	26	90,125	1.7	44	Drugs, drug sundries.....	360	1.1	26	7,577	12.7	
	Butter.....	585	...	7	29,077	2.0	73	School equipment, supplies.....	95	0.1	6	836	11.4	
	Cheese.....	383	...	18	44,709	0.8	115	Paper (basic materials, paperboard).....	164	0.2	9	2,407	6.8	
	Ice cream, ices.....	18	...	4	5,394	0.3		Converted paper products.....	279	0.3	23	3,631	7.7	
	Other dairy products (exc. canned milk).....	197	...	...	...	...	116	Paper stationery, office supplies.....	24	...	6	1,090	2.2	
	Not analyzed in detail.....	314	...	6	35,691	0.9		Paper bags.....	89	...	16	2,855	3.1	
7	Eggs, poultry.....	492	0.1	9	13,889	3.5		Boxes, containers (paper, paperboard).....	70	...	6	1,030	6.8	
								Miscellaneous converted paper products.....	96	...	...	...	...
8	Fresh fruits, vegetables, berries.....	7,888	1.3	18	33,905	23.3		Toys, games, athletic goods.....	269	0.3	10	3,819	7.0	
	Fresh fruits, berries.....	3,825	...	15	30,250	...	119	Commodities, n.e.c.....	1,655	2.0	...	...	...
	Fresh vegetables.....	3,600	...	15	30,165	...	126	Service receipts.....	160	0.2	4	618	25.9	
	Not analyzed in detail.....	463	...	...	...	...		East North Central Division						
9	Meats, provisions.....	2,193	0.4	13	11,325	19.3		All establishments.....						
	Fresh meats (exc. sausages).....	1,421	...	9	4,769	29.8		Those analyzing commodity lines, total.....						
	Cured, boiled, smoked meats.....	232	...	6	4,769	4.9		78,523	100.0	348	...	...
	Sausages - loaves.....	91	...	5	4,769	1.9	1	Canned, bottled foods.....	163	0.2	11	1,387	11.8	
	Lard (from hogs).....	99	...	9	6,487	1.5		Confectionery.....	65,777	83.8	348	78,523	83.8	
	Other meats, including game.....	340	...	...	...	...	3	Candy, including chocolate.....	40,958	...	233	62,100	66.0	
12	Beer, fermented malt liquors.....	8,270	1.4	42	264,749	3.1		Chewing gum.....	6,285	...	177	55,759	11.4	
13	Soft drinks.....	2,177	0.4	16	172,178	1.3		Fountain syrups, other confections.....	9,166	...	175	53,102	17.3	
14	Spirits.....	5,979	1.0	5	20,948	28.5		Not analyzed in detail.....	9,268	...	62	10,364	89.4	
15	Wines.....	1,494	0.2	31	125,190	1.2		5	Groceries (exc. as specified).....	872	1.1	21	4,303	20.2
16	Soaps, toilet and other.....	30,448	5.1	224	489,653	6.2		Oleomargarine, butter substitutes.....	126	...	4	972	13.0	
17	Cigars, cigarettes, tobacco (exc. leaf).....	52,478	8.8	219	506,473	10.4		Bakery products.....	139	...	5	844	16.5	
18	Smokers' supplies, razor blades, etc.....	979	0.2	113	157,969	0.6		Other groceries.....	607	...	...	...	...
44	Drugs, drug sundries.....	4,271	0.7	157	295,929	1.4		6	Dairy products, ice cream, ices.....	152	0.2	5	605	25.1
	Drugs, pharmaceuticals.....	1,106	...	33	59,794	1.8		17	Cigars, cigarettes, tobacco (exc. leaf).....	6,723	8.6	74	41,343	16.3
	Proprietary medicines, toiletries (exc. soap).....	1,365	...	105	102,255	1.3		18	Smokers' supplies, razor blades, etc.....	526	0.7	44	12,341	4.3
	Druggist sundries.....	453	...	83	100,078	0.4		44	Drugs, drug sundries.....	536	0.7	34	8,854	6.0
	Not analyzed in detail.....	1,347	...	24	125,504	1.1			Drugs, pharmaceuticals.....	100	...	9	2,565	3.9
115	Paper (basic materials, paperboard).....	1,840	0.3	40	200,470	0.9			Proprietary medicines, toiletries (exc. soap).....	180	...	12	3,697	4.9
	Wrapping paper.....	1,273	...	38	199,622	0.6			Druggist sundries.....	184	...	15	4,265	4.3
	Miscellaneous paper, paperboard.....	567	...	11	26,488	2.1			Not analyzed in detail.....	72	...	7	1,464	4.9
116	Converted paper products.....	7,755	1.3	44	223,834	3.5		73	School equipment, supplies.....	231	0.3	15	3,797	6.1
	Paper bags.....	2,089	...	40	132,559	1.6		115	Paper (basic materials, paperboard).....	271	0.3	12	3,890	7.0
	Miscellaneous converted paper products.....	5,666	...	...	...	...			Wrapping paper.....	234	...	11	3,841	6.1
	Commodities, n.e.c., and service receipts.....	26,070	4.4	...	...	...			Miscellaneous paper, paperboard.....	37	...	4	1,958	1.9
CONFECTIONERY WHOLESALERS						West North Central Division								
New England Division						All establishments.....								
	All establishments.....	21,591	...	141	...	...		Those analyzing commodity lines, total.....						
	Those analyzing commodity lines, total.....	21,403	100.0	136	...	...		116	Converted paper products.....	863	1.1	23	27,293	3.2
3	Confectionery.....	19,028	88.9	136	21,405	88.9			Paper stationery, office supplies.....	117	...	12	4,307	2.7
	Candy, including chocolate.....	9,702	...	82	13,397	72.4			Paper bags.....	218	...	16	4,648	4.7
	Chewing gum.....	1,143	...	54	10,585	10.8			Miscellaneous converted paper products.....	528	...	...	...	...
	Fountain syrups, other confections.....	2,722	...	53	10,412	26.1		119	Toys, games, athletic goods.....	160	0.2	7	2,098	7.6
	Not analyzed in detail.....	5,461	...	35	5,816	93.9			Commodities, n.e.c.....	1,288	1.6	...	...	...
5	Groceries (exc. as specified).....	604	2.8	6	1,550	39.0			Service receipts.....	961	1.2	...	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,133	5.3	11	2,946	38.4		West North Central Division						
18	Smokers' supplies, razor blades, etc.....	46	0.2	8	2,457	1.9		All establishments.....						
44	Drugs, drug sundries.....	81	0.4	6	2,116	3.8		Those analyzing commodity lines, total.....						
	Commodities, n.e.c.....	511	2.4	...	...	...	2	2	Coffee.....	63	0.3	5	1,506	4.2
Middle Atlantic Division						South Atlantic Division								
	All establishments.....	88,549	...	562	...	...			All establishments.....					
	Those analyzing commodity lines, total.....	84,454	100.0	524	...	...		Those analyzing commodity lines, total.....						
1	Canned, bottled foods.....	493	0.6	14	2,314	21.3		3	Confectionery.....	18,599	78.5	119	23,706	78.5
	Coffee.....	73	0.1	6	872	8.4			Candy, including chocolate.....	11,802	...	83	17,774	66.4
3	Confectionery.....	72,879	86.4	524	84,454	86.4			Chewing gum.....	1,010	...	60	13,338	7.6
	Candy, including chocolate.....	43,595	...	346	60,057	72.6			Fountain syrups, other confections.....	2,784	...	53	11,713	23.8
	Chewing gum.....	5,132	...	240	42,372	12.1			Not analyzed in detail.....	3,003	...	25	4,465	67.2
	Fountain syrups, other confections.....	7,230	...	227	41,011	19.1		5	Groceries (exc. as specified).....	347	1.5	8	1,871	18.5
	Not analyzed in detail.....	16,322	...	107	17,985	90.8			Cigars, cigarettes, tobacco (exc. leaf).....	2,838	12.0	28	10,282	27.6
4	Frozen foods.....	166	0.2	5	637	26.0			Smokers' supplies, razor blades, etc.....	156	0.6	14	5,345	2.9
5	Groceries (exc. as specified).....	1,152	1.4	31	3,564	32.3			Drugs, drug sundries.....	175	0.7	11	3,257	5.4
	Flour, related products.....	187	...	4	740	25.3			Converted paper products.....	51	0.2	5	1,286	4.0
	Bakery products.....	321	...	11	1,423	22.6			Commodities, n.e.c.....	1,274	5.4	...	...	...
	Other groceries.....	644	...	...	...	...			Service receipts.....	203	0.8	...	...	...
6	Dairy products, ice cream, ices.....	57	0.1	4	425	13.4		South Atlantic Division						
12	Beer, fermented malt liquors.....	370	0.4	4	1,028	36.0		All establishments.....						
13	Soft drinks.....	283	0.3	12	1,450	19.5		Those analyzing commodity lines, total.....						
17	Cigars, cigarettes, tobacco (exc. leaf).....	5,187	6.1	94	22,911	22.6		1	Canned, bottled foods.....	548	0.9	30	6,392	8.6
18	Smokers' supplies, razor blades, etc.....	212	0.2	27	5,613	3.8			Canned fruits, fruit juices.....	108	...	16	3,974	2.7
									Canned vegetables, vegetable juices.....	94	...	8	2,152	4.4
									Canned fish, sea foods.....	13	...	4	1,008	1.3
									Canned meats.....	170	...	16	3,329	5.1
									Other canned foods.....	70	...	...	...	...
									Not analyzed in detail.....	93	...	4	678	13.7
								2	Coffee.....	199	0.3	17	3,476	5.4

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CONFECTIONERY WHOLESALERS—Continued							CONFECTIONERY WHOLESALERS—Continued						
South Atlantic Division—Continued							East South Central Division—Continued						
3	Confectionery.....	43,357	75.2	328	57,868	75.2	73	School equipment, supplies.....	152	0.7	12	1,567	9.7
	Candy, including chocolate.....	24,550	...	258	44,661	55.0	115	Paper (basic materials, paperboard).....	186	0.8	5	1,232	15.1
	Chewing gum.....	4,735	...	223	41,052	11.5	116	Converted paper products.....	52	0.2	10	1,453	3.6
	Fountain syrups, other confections.....	5,845	...	135	29,471	19.8							
	Not analyzed in detail.....	8,227	...	52	11,546	71.2	119	Toys, games, athletic goods.....	31	0.1	7	942	3.3
5	Groceries (exc. as specified).....	1,285	2.2	45	7,255	17.7		Toys, games.....	23	...	5	635	3.6
	Oleomargarine, butter substitutes.....	197	...	5	1,118	17.6		Other athletic goods.....	8	...	...	...	...
	Bakery products.....	594	...	23	3,470	17.1		Commodities, n.e.c.....	658	2.9	...	...	...
	Tea.....	26	...	7	1,513	1.7							
	Other groceries.....	468	...	...	...	...			
6	Dairy products, ice cream, ices.....	165	0.3	7	1,792	9.2		West South Central Division					
13	Soft drinks.....	85	0.1	4	916	9.3		All establishments.....	34,348	...	146	...	...
16	Soaps, toilet and other.....	65	0.1	12	2,328	2.8		Those analyzing commodity lines, total.....	27,620	100.0	127	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	5,393	9.3	95	23,162	23.3	3	Confectionery.....	23,843	86.4	127	27,620	86.4
18	Smokers' supplies, razor blades, etc.....	1,299	2.2	64	16,314	8.0		Candy, including chocolate.....	13,185	...	97	18,447	71.5
32	Men's, boys' clothing, furnishings (exc. shoes).....	332	0.6	26	4,139	8.0		Chewing gum.....	1,408	...	74	15,146	9.3
	Underwear, hosiery.....	113	...	19	2,908	3.9		Fountain syrups, other confections.....	1,767	...	28	6,338	27.9
	Work clothing, gloves.....	100	...	10	1,464	6.8		Not analyzed in detail.....	7,483	...	24	7,789	96.1
	Other clothing, furnishings (men's, boys').....	119	...	...	...	...	5	Groceries (exc. as specified).....	574	2.1	13	3,115	18.4
33	Women's, children's clothing, accessories (exc. shoes).....	133	0.2	23	3,598	3.7		Bakery products.....	144	...	8	2,010	7.2
	Hosiery, underwear.....	83	...	21	3,323	2.5		Other groceries.....	430	...	7	1,421	30.3
	Other apparel, accessories (exc. shoes).....	50	...	...	...	...	16	Soaps, toilet and other.....	28	0.1	7	1,224	2.3
37	Miscellaneous dry goods.....	124	0.2	16	2,560	4.8	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,403	5.1	33	8,036	17.4
	Notions, thread, buttons, closures.....	67	...	14	2,217	3.0	18	Smokers' supplies, razor blades, etc.....	288	1.0	20	4,875	5.9
	Other dry goods.....	57	...	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	23	0.1	7	1,015	2.3
44	Drugs, drug sundries.....	2,074	3.6	90	18,781	11.0	33	Women's, children's clothing, accessories (exc. shoes).....	20	0.1	6	834	2.4
73	School equipment, supplies.....	640	1.1	29	6,754	9.5	37	Miscellaneous dry goods.....	18	0.1	8	1,318	1.4
115	Paper (basic materials, paperboard).....	127	0.2	13	3,381	3.8		Notions, thread, buttons, closures.....	18	...	8	1,318	1.4
	Wrapping paper.....	48	...	10	2,673	1.8	44	Drugs, drug sundries.....	345	1.2	25	5,961	5.8
	Miscellaneous paper, paperboard.....	79	...	...	...	...	73	School equipment, supplies.....	369	1.3	12	3,158	11.7
116	Converted paper products.....	922	1.6	38	8,363	11.0	116	Converted paper products.....	197	0.7	7	1,459	13.5
	Paper stationery, office supplies.....	79	...	15	3,334	2.4		Paper bags.....	49	...	5	1,308	3.7
	Paper bags.....	271	...	24	4,978	5.4		Miscellaneous converted paper products.....	148	...	...	...	...
	Boxes, containers (paper, paperboard).....	80	...	4	1,192	6.7		Commodities, n.e.c., and service receipts.....	512	1.8	...	...	...
	Miscellaneous converted paper products.....	235	...	4	893	26.3							
	Not analyzed in detail.....	257	...	9	2,110	12.2							
119	Toys, games, athletic goods.....	180	0.3	10	2,345	7.7		Mountain Division					
	Commodities, n.e.c.....	940	1.6	...	...	...		All establishments.....	9,074	...	53	...	...
								Those analyzing commodity lines, total.....	8,351	100.0	50	...	...
	East South Central Division						3	Confectionery.....	5,812	69.6	50	8,351	69.6
	All establishments.....	25,143	...	164	...	...		Candy, including chocolate.....	3,062	...	33	6,374	48.0
	Those analyzing commodity lines, total.....	22,808	100.0	149	...	...		Chewing gum.....	414	...	22	5,312	7.8
1	Canned, bottled foods.....	116	0.5	4	949	12.2		Fountain syrups, other confections.....	1,313	...	27	5,587	23.5
2	Coffee.....	136	0.6	8	1,105	12.3		Not analyzed in detail.....	1,023	...	13	1,421	72.0
3	Confectionery.....	19,043	83.5	149	22,808	83.5	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,306	15.6	14	4,375	29.8
	Candy, including chocolate.....	11,447	...	122	16,818	68.1	18	Smokers' supplies, razor blades, etc.....	333	4.0	8	2,542	13.1
	Chewing gum.....	1,390	...	100	13,999	9.9	44	Drugs, drug sundries.....	217	2.6	7	1,135	19.1
	Fountain syrups, other confections.....	2,631	...	38	8,170	32.2		Commodities, n.e.c.....	683	8.2	...	...	...
	Not analyzed in detail.....	3,575	...	21	4,294	85.2							
5	Groceries (exc. as specified).....	358	1.6	18	2,468	14.5		Pacific Division					
	Bakery products.....	113	...	10	951	11.9		All establishments.....	19,442	...	126	...	...
	Tea.....	26	...	5	792	3.3		Those analyzing commodity lines, total.....	18,563	100.0	116	...	...
	Other groceries.....	219	...	...	...	...	1	Canned, bottled foods.....	67	0.4	8	851	7.9
16	Soaps, toilet and other.....	38	0.2	7	1,466	2.6	3	Confectionery.....	15,394	82.9	116	18,563	82.9
17	Cigars, cigarettes, tobacco (exc. leaf).....	708	3.1	23	4,184	16.9		Candy, including chocolate.....	10,897	...	75	14,293	76.2
13	Smokers' supplies, razor blades, etc.....	179	0.8	19	3,249	5.5		Chewing gum.....	505	...	36	7,037	7.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	130	0.6	14	1,537	8.4		Fountain syrups, other confections.....	2,257	...	35	5,432	41.6
	Underwear, hosiery.....	64	...	13	1,487	4.3		Not analyzed in detail.....	1,735	...	24	2,060	84.2
	Work clothing, gloves.....	52	...	9	997	5.2	5	Groceries (exc. as specified).....	327	1.8	14	1,554	21.0
	Other clothing, furnishings (men's, boys').....	14	...	5	527	2.6		Oleomargarine, butter substitutes.....	160	...	5	877	18.2
33	Women's, children's clothing, accessories (exc. shoes).....	111	0.5	15	1,837	6.0		Bakery products.....	52	...	5	429	12.1
	Hosiery, underwear.....	104	...	14	1,791	5.8		Other groceries.....	115	...	...	...	...
	Other apparel, accessories (exc. shoes).....	7	...	...	...	...	6	Dairy products, ice cream, ices.....	115	0.6	8	1,408	8.2
37	Miscellaneous dry goods.....	214	0.9	18	2,881	7.4	17	Cigars, cigarettes, tobacco (exc. leaf).....	1,535	8.3	24	5,229	29.4
	Notions, thread, buttons, closures.....	206	...	18	2,681	7.2	18	Smokers' supplies, razor blades, etc.....	25	0.1	5	1,148	2.2
	Other dry goods.....	8	...	...	...	...	16	Converted paper products.....	20	0.1	4	480	4.2
44	Drugs, drug sundries.....	696	3.0	30	5,393	12.9	119	Toys, games, athletic goods.....	89	0.5	6	515	17.3
								Commodities, n.e.c.....	991	5.3	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FISH, SEA FOODS WHOLESALERS							FISH, SEA FOODS WHOLESALERS—Continued					
	New England Division							Pacific Division					
	All establishments.....	69,209	...	196	...	...		All establishments.....	46,346	...	123	...	...
	Those analyzing commodity lines, total.	66,279	100.0	184	...	...		Those analyzing commodity lines, total.	45,623	100.0	116	...	...
1	Canned, bottled foods.....	472	0.7	6	5,968	7.9	1	Canned, bottled foods.....	1,117	2.4	10	10,129	11.0
	Canned fish, sea foods.....	423	...	5	4,740	8.9	4	Frozen foods.....	3,194	7.0	14	10,785	29.6
	Other canned foods.....	49	...	...	...	...	10	Fresh fish, sea foods.....	40,988	89.9	116	45,621	89.9
4	Frozen foods.....	5,470	8.2	14	17,851	30.6		Commodities, n.e.c.....	322	0.7	...	...	...
10	Fresh fish, sea foods.....	59,412	89.7	184	66,279	89.7							
102	Petroleum and products.....	145	0.2	5	1,265	11.5							
	Commodities, n.e.c.....	780	1.2	...	...	...				
	Middle Atlantic Division							MEATS, MEAT PRODUCTS WHOLESALERS					
	All establishments.....	134,391	...	371	...	...		New England Division					
	Those analyzing commodity lines, total.	132,713	100.0	356	...	...		All establishments.....	245,878	...	341	...	...
1	Canned, bottled foods.....	839	0.6	24	5,811	14.4	1	Those analyzing commodity lines, total.	238,623	100.0	322	...	...
	Canned fish, sea foods.....	633	...	21	5,210	12.1		Canned, bottled foods.....	993	0.4	44	34,134	2.9
	Other canned foods.....	206	...	...	...	...		Canned vegetables, vegetable juices.....	47	...	7	4,701	1.0
4	Frozen foods.....	5,069	3.8	47	26,634	19.0		Canned meats.....	796	...	38	26,184	3.0
5	Groceries (exc. as specified).....	152	0.1	12	1,842	8.2	4	Canned milk.....	15	...	9	9,411	0.2
6	Dairy products, ice cream, ices.....	86	0.1	8	881	9.8		Other canned foods.....	135	...	...	...	...
	Cheese.....	64	...	5	475	13.5		Frozen foods.....	2,402	1.0	23	20,671	11.6
	Other dairy products (exc. canned milk).....	22	...	...	...	...	4	Frozen fruits.....	868	...	16	17,545	4.9
9	Meats, provisions.....	91	0.1	8	1,441	6.3		Frozen vegetables.....	1,110	...	16	15,562	7.1
10	Fresh fish, sea foods.....	126,216	95.1	356	132,713	95.1	5	Other frozen foods.....	424	...	15	13,076	3.2
	Commodities, n.e.c., and service receipts.....	260	0.2	...	...	...		Groceries (exc. as specified).....	1,992	0.8	24	20,328	9.8
	East North Central Division							Flour, related products.....	89	...	4	1,865	4.8
	All establishments.....	51,795	...	154	...	...		Sugar.....	351	...	5	3,488	10.1
	Those analyzing commodity lines, total.	50,998	100.0	146	...	...		Oleomargarine, butter substitutes.....	218	...	8	8,626	2.5
1	Canned, bottled foods.....	212	0.4	16	6,059	3.5		Cooking oils (exc. lard).....	701	...	13	13,543	5.2
	Canned fish, sea foods.....	191	...	13	5,533	3.4		Other groceries.....	633	...	...	...	...
	Other canned foods.....	21	...	...	...	...		Dairy products, ice cream, ices.....	2,585	1.1	65	49,004	5.3
4	Frozen foods.....	3,532	6.9	25	10,743	32.9		Butter.....	1,534	...	60	41,371	3.7
	Frozen fruits.....	484	...	4	3,340	14.5		Cheese.....	801	...	58	42,692	1.9
	Frozen vegetables.....	489	...	4	3,142	15.6		Ice cream, ices.....	4	...	5	1,445	0.3
	Other frozen foods.....	1,255	...	16	7,276	17.2		Other dairy products (exc. canned milk).....	246	...	4	5,052	4.9
	Not analyzed in detail.....	1,304	...	7	3,149	41.4		Eggs, poultry.....	6,826	2.9	110	66,679	10.2
10	Fresh fish, sea foods.....	46,607	91.4	146	50,998	91.4	7	Eggs.....	1,241	...	78	49,739	2.5
	Commodities, n.e.c., and service receipts.....	647	1.3	...	...	...		Poultry (live or dressed).....	4,818	...	104	59,365	8.1
	West North Central Division							Not analyzed in detail.....	767	...	4	6,930	11.1
	All establishments.....	5,979	...	36	...	...		Meats, provisions.....	222,703	93.3	322	238,643	93.3
	Those analyzing commodity lines, total.	5,836	100.0	34	...	...		Fresh meats (exc. sausages).....	161,147	...	246	196,551	82.0
1	Canned, bottled foods.....	356	6.1	7	2,213	16.1		Cured, boiled, smoked meats.....	14,223	...	157	111,321	12.8
4	Frozen foods.....	60	1.0	4	664	9.0		Sausages—loaves.....	8,911	...	123	88,685	10.0
10	Fresh fish, sea foods.....	5,083	87.1	34	5,836	87.1		Lard (from hogs).....	2,027	...	79	68,937	2.9
	Commodities, n.e.c.....	337	5.8	...	...	...		Other meats, including game.....	3,082	...	34	24,420	12.6
	South Atlantic Division							Not analyzed in detail.....	33,313	...	57	35,563	91.1
	All establishments.....	57,676	...	200	...	...		Fresh fish, sea foods.....	282	0.1	10	5,079	5.6
	Those analyzing commodity lines, total.	52,734	100.0	183	...	...		Commodities, n.e.c., and service receipts.....	860	0.4	...	...	...
1	Canned, bottled foods.....	47	0.1	4	1,610	2.9		Middle Atlantic Division					
4	Frozen foods.....	4,295	8.1	20	11,640	36.9		All establishments.....	818,212	...	1,203	...	...
7	Eggs, poultry.....	434	0.8	6	2,670	16.3		Those analyzing commodity lines, total.	809,752	100.0	1,164	...	...
10	Fresh fish, sea foods.....	47,462	90.1	183	52,734	90.1		Canned, bottled foods.....	6,253	0.8	114	78,759	7.9
102	Petroleum and products.....	79	0.1	4	1,052	7.5		Canned fruits, fruit juices.....	103	...	24	9,299	1.1
	Commodities, n.e.c., and service receipts.....	417	0.8	...	...	...		Canned vegetables, vegetable juices.....	390	...	30	11,215	3.5
	East South Central Division							Canned fish, sea foods.....	210	...	25	8,737	2.4
	All establishments.....	8,110	...	37	...	...		Canned meats.....	5,475	...	99	73,544	7.4
	Those analyzing commodity lines, total.	7,706	100.0	35	...	...		Canned milk.....	51	...	23	9,511	0.5
4	Frozen foods.....	735	9.5	7	2,671	27.5		Other canned foods.....	24	...	21	7,618	0.3
10	Fresh fish, sea foods.....	6,766	87.8	35	7,706	87.8		Frozen foods.....	1,582	0.2	25	27,028	5.8
	Commodities, n.e.c.....	205	2.7	...	...	...		Groceries (exc. as specified).....	1,541	0.2	47	28,512	4.0
	West South Central Division							Flour, related products.....	42	...	11	4,042	1.0
	All establishments.....	18,002	...	105	...	...		Sugar.....	30	...	12	4,496	0.7
	Those analyzing commodity lines, total.	17,313	100.0	95	...	...		Oleomargarine, butter substitutes.....	285	...	23	27,353	1.0
4	Frozen foods.....	1,892	10.9	12	4,556	41.5		Cooking oils (exc. lard).....	268	...	20	19,752	1.4
7	Eggs, poultry.....	309	1.8	4	889	34.8		Breakfast cereals.....	19	...	8	2,979	0.6
10	Fresh fish, sea foods.....	14,908	86.1	95	17,313	86.1		Bakery products.....	184	...	13	3,743	4.9
	Commodities, n.e.c.....	204	1.2	...	...	...		Tea.....	23	...	10	3,130	0.7
	Mountain Division							Other groceries.....	690	...	19	7,202	9.6
	All establishments.....	2,154	...	11	...	...		Dairy products, ice cream, ices.....	4,220	0.5	105	52,618	8.0
	Those analyzing commodity lines, total.	2,154	100.0	11	...	...		Butter.....	1,666	...	80	42,344	3.9
1	Canned, bottled foods.....	40	1.8	4	1,429	7.8		Cheese.....	2,530	...	87	45,745	5.5
10	Fresh fish, sea foods.....	2,024	94.0	11	2,154	94.0		Other dairy products (exc. canned milk).....	24	...	...	...	...
	Commodities, n.e.c.....	90	4.2	...	...	...		Eggs, poultry.....	16,357	2.0	184	147,811	11.1
								Eggs.....	1,752	...	100	67,310	2.8
								Poultry (live or dressed).....	14,605	...	163	138,347	10.6
								Fresh fruits, vegetables, berries.....	4,355	0.5	18	18,179	24.0
								Fresh fruits, berries.....	860	...	13	7,799	11.0
								Fresh vegetables.....	3,495	...	16	18,077	19.3

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
MEATS, MEAT PRODUCTS WHOLESALERS—Continued							MEATS, MEAT PRODUCTS WHOLESALERS—Continued							
Middle Atlantic Division—Continued							West North Central Division—Continued							
9	Meats, provisions.....	771,597	95.3	1,164	809,752	95.3	7	Eggs, poultry.....	838	1.2	23	11,095	7.6	
	Fresh meats (exc. sausages).....	549,069	...	800	650,135	84.4		Eggs.....	225	...	16	7,703	2.9	
	Cured, boiled, smoked meats.....	87,178	...	497	323,974	26.9		Poultry (live or dressed).....	613	...	20	10,141	6.0	
	Sausages - loaves.....	18,694	...	293	186,290	10.0	8	Fresh fruits, vegetables, berries.....	135	0.2	7	1,264	10.7	
	Lard (from hogs).....	7,683	...	194	139,914	5.5		Fresh fruits, berries.....	30	...	5	751	4.0	
	Other meats, including game.....	11,460	...	115	99,683	11.5		Fresh vegetables.....	105	...	7	1,265	8.3	
	Not analyzed in detail.....	97,513	...	230	100,695	96.8	9	Meats, provisions.....	66,588	95.9	196	69,416	95.9	
10	Fresh fish, sea foods.....	465	0.1	15	18,016	2.6		Fresh meats (exc. sausages).....	37,497	...	133	50,245	74.6	
	Commodities, n.e.c., and service receipts.....	3,382	0.4	...	...	...		Cured, boiled, smoked meats.....	6,081	...	95	24,319	17.7
	East North Central Division							Sausages - loaves.....	4,744	...	92	34,759	13.6	
	All establishments.....	384,739	...	748	...	...		Lard (from hogs).....	1,437	...	77	30,227	4.8
	Those analyzing commodity lines, total.....	379,391	100.0	719	...	...		Other meats, including game.....	1,269	...	28	13,278	9.6
	Not analyzed in detail.....	...	...	...	...	...		Not analyzed in detail.....	15,560	...	53	16,422	44.8
1	Canned, bottled foods.....	4,043	1.1	88	57,287	7.0	10	Fresh fish, sea foods.....	72	0.1	4	2,708	2.6	
	Canned baby foods.....	27	...	5	4,137	0.6	126	Commodities, n.e.c.....	399	0.6	...	...	...
	Canned fruits, fruit juices.....	687	...	13	20,196	3.4		Service receipts.....	61	0.1	5	711	8.6	
	Canned vegetables, vegetable juices.....	666	...	17	10,444	6.4		South Atlantic Division						
	Canned fish, sea foods.....	221	...	9	17,885	1.2		All establishments.....	125,255	...	228	...	...
	Canned meats.....							Those analyzing commodity lines, total.....	123,850	100.0	219	...	...
	Canned milk.....	196	...	8	8,014	2.4	1	Canned, bottled foods.....	1,630	1.3	54	45,150	3.6	
	Other canned foods.....	312	...	13	19,797	1.6		Canned baby foods.....	15	...	4	4,349	0.3	
	Not analyzed in detail.....	899	...	20	4,749	18.9		Canned fruits, fruit juices.....	190	...	12	10,649	1.8	
4	Frozen foods.....	808	0.2	17	7,930	10.2		Canned vegetables, vegetable juices.....	274	...	13	10,581	2.6	
	Frozen fruits.....	249	...	6	2,236	11.1		Canned fish, sea foods.....	92	...	11	9,703	0.9	
	Frozen vegetables.....	153	...	7	3,694	4.1		Canned meats.....	517	...	36	32,455	1.6	
	Other frozen foods.....	162	...	11	3,144	5.2		Canned milk.....	129	...	15	12,868	1.0	
	Not analyzed in detail.....	244	...	4	3,002	8.1		Other canned foods.....	37	...	9	4,059	0.9	
5	Groceries (exc. as specified).....	1,346	0.4	36	25,197	5.3	2	Not analyzed in detail.....	376	...	7	6,071	6.2	
	Flour, related products.....	38	...	7	3,338	1.1	3	Coffee.....	250	0.2	15	13,074	1.9	
	Sugar.....	90	...	9	4,987	1.8		Confectionery.....	297	0.2	6	4,431	6.7	
	Oleomargarine, butter substitutes.....	167	...	12	4,819	3.5	4	Frozen foods.....	752	0.6	15	13,114	5.0	
	Cooking oils (exc. lard).....	405	...	14	17,191	2.4		Frozen fruits.....	189	...	10	9,520	2.0	
	Breakfast cereals.....	37	...	7	3,609	1.0		Frozen vegetables.....	445	...	11	9,568	4.6	
	Bakery products.....	51	...	9	3,519	1.4		Other frozen foods.....	118	...	...	...	...
	Tes.....	12	...	5	1,933	0.6		5	Groceries (exc. as specified).....	2,251	1.8	30	21,900	10.3
	Other groceries.....	263	...	...	...	...		Flour, related products.....	64	...	10	8,807	0.7
	Not analyzed in detail.....	283	...	10	3,324	8.5		Sugar.....	184	...	13	9,732	1.9	
6	Dairy products, ice cream, ices.....	744	0.2	49	35,463	2.1		Oleomargarine, butter substitutes.....	625	...	16	14,668	4.3	
	Butter.....	229	...	29	25,821	0.9		Cooking oils (exc. lard).....	257	...	13	11,302	2.3	
	Cheese.....	336	...	37	2,929	11.5		Breakfast cereals.....	30	...	10	7,881	0.4	
	Milk, cream (fluid).....	5	...	4	1,730	0.3		Bakery products.....	10	...	5	2,787	0.4	
	Other dairy products (exc. canned milk).....	174	...	...	...	...		Tea.....	15	...	9	5,655	0.3
7	Eggs, poultry.....	6,151	1.6	96	72,575	8.5		Dried fruits.....	2	...	5	2,149	0.1	
	Eggs.....	648	...	54	44,149	1.5		Other groceries.....	1,064	...	16	8,946	11.9	
	Poultry (live or dressed).....	5,503	...	92	71,425	7.7	6	Dairy products, ice cream, ices.....	2,892	2.3	52	48,145	6.0	
8	Fresh fruits, vegetables, berries.....	1,383	0.4	25	11,642	11.9		Butter.....	1,233	...	41	43,391	2.8	
	Fresh fruits, berries.....	217	...	8	5,261	4.1		Cheese.....	1,594	...	48	45,966	3.5	
	Fresh vegetables.....	799	...	10	6,426	12.4		Ice cream, ices.....	9	...	5	5,387	0.2	
	Not analyzed in detail.....	367	...	14	5,102	7.2		Milk, cream (fluid).....	45	...	6	5,767	0.8	
9	Meats, provisions.....	363,541	95.7	719	379,391	95.7		Other dairy products (exc. canned milk).....	11	...	6	7,884	0.1	
	Fresh meats (exc. sausages).....	239,400	...	492	290,784	82.3	7	Eggs, poultry.....	4,667	3.8	59	49,282	9.5	
	Cured, boiled, smoked meats.....	24,670	...	315	163,179	15.1		Eggs.....	2,412	...	51	46,696	5.2	
	Sausages - loaves.....	25,243	...	282	150,712	16.7		Poultry (live or dressed).....	2,255	...	48	43,206	5.2	
	Lard (from hogs).....	3,464	...	216	117,186	3.0	8	Fresh fruits, vegetables, berries.....	1,962	1.6	12	10,036	19.5	
	Other meats, including game.....	2,253	...	70	51,625	4.4		9	Meats, provisions.....	108,324	87.5	219	123,850	87.5
	Not analyzed in detail.....	68,511	...	172	71,675	95.6		Fresh meats (exc. sausages).....	58,288	...	161	95,850	60.8	
10	Fresh fish, sea foods.....	208	0.1	22	12,554	1.6		Cured, boiled, smoked meats.....	16,022	...	121	78,850	20.3	
17	Cigars, cigarettes, tobacco (exc. leaf).....	305	0.1	4	1,279	23.8		Sausages - loaves.....	5,851	...	106	70,656	8.3	
	Commodities, n.e.c., and service receipts.....	862	0.2	...	...	...		Lard (from hogs).....	2,565	...	88	65,425	3.9
	West North Central Division							Other meats, including game.....	3,491	...	50	31,971	10.9	
	All establishments.....	71,555	...	210	...	...		Not analyzed in detail.....	22,107	...	44	24,521	90.2
	Those analyzing commodity lines, total.....	69,416	100.0	196	...	...	10	Fresh fish, sea foods.....	101	0.1	8	7,740	1.3
1	Canned, bottled foods.....	193	0.3	15	3,587	5.4	11	Miscellaneous foods, related products.....	533	0.4	4	5,913	9.0	
	Canned fruits, fruit juices.....	20	...	4	1,129	1.8	126	Commodities, n.e.c.....	113	0.1	...	...	...
	Canned vegetables, vegetable juices.....	62	...	5	1,259	4.9		Service receipts.....	78	0.1	...	...	...
	Canned fish, sea foods.....	8	...	4	1,367	0.6		East South Central Division						
	Canned meats.....	52	...	9	2,483	2.1		All establishments.....	29,292	...	87	...	...
	Other canned foods.....	51	...	...	...	...		Those analyzing commodity lines, total.....	28,795	100.0	85	...	...
4	Frozen foods.....	233	0.3	11	3,945	5.9	1	Canned, bottled foods.....	458	1.6	13	4,737	9.7	
5	Groceries (exc. as specified).....	698	1.0	15	7,291	9.6	4	Frozen foods.....	86	0.3	5	2,859	3.0	
6	Dairy products, ice cream, ices.....	199	0.3	19	7,950	2.5	5	Groceries (exc. as specified).....	167	0.6	9	4,665	3.6	
	Butter.....	89	...	10	3,980	2.2		Oleomargarine, butter substitutes.....	57	...	5	3,396	1.7	
	Cheese.....	92	...	17	7,703	1.2		Other groceries.....	110	...	...	...	...
	Ice cream, ices.....	3	...	5	807	0.4								
	Milk, cream (fluid).....	7	...	5	1,183	0.6								
	Other dairy products (exc. canned milk).....	8	...	4	823	1.0								

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MEATS, MEAT PRODUCTS WHOLESALERS—Continued						MEATS, MEAT PRODUCTS WHOLESALERS—Continued							
East South Central Division—Continued						Pacific Division—Continued							
6	Dairy products, ice cream, ices.....	260	0.9	13	6,164	4.2	5	Groceries (exc. as specified).....	1,218	0.6	19	13,481	9.0
	Butter.....	114	...	9	3,439	2.1		Flour, related products.....	18	...	5	1,801	1.0
	Cheese.....	144	...	9	5,050	2.8		Sugar.....	18	...	5	1,801	1.0
	Other dairy products (exc. canned milk).....	2	...	...	...	...		Cooking oils (exc. lard).....	634	...	9	10,250	6.2
7	Eggs, poultry.....	148	0.5	16	5,911	2.5		Other groceries.....	141	...	...	...	...
	Eggs.....	49	...	13	3,473	0.9		Not analyzed in detail.....	407	...	4	1,596	25.5
	Poultry (live or dressed).....	99	...	11	3,916	2.5							
9	Meats, provisions.....	27,416	95.2	85	28,795	95.2	6	Dairy products, ice cream, ices.....	623	0.3	26	22,465	2.8
10	Fresh fish, sea foods.....	95	0.3	9	2,686	3.5		Butter.....	43	...	11	11,784	0.4
	Commodities, n.e.c.....	165	0.6	...	...	...		Cheese.....	290	...	17	19,681	1.5
								Milk, cream (fluid).....	13	...	4	1,536	0.8
								Other dairy products (exc. canned milk).....	45	...	...	...	...
								Not analyzed in detail.....	232	...	3	1,080	21.5
	West South Central Division						7	Eggs, poultry.....	3,224	1.6	50	36,635	8.8
	All establishments.....	79,400	...	214	...	...		Eggs.....	1,203	...	32	26,504	4.5
	Those analyzing commodity lines, total.....	78,182	100.0	206	...	...		Poultry (live or dressed).....	2,021	...	42	34,057	5.9
1	Canned, bottled foods.....	880	1.1	26	17,692	5.0	8	Fresh fruits, vegetables, berries.....	344	0.2	13	3,964	8.7
	Canned vegetables, vegetable juices.....	33	...	4	761	4.3							
	Canned meats.....	691	...	20	16,980	4.1							
	Other canned foods.....	156	...	...	...	...			
4	Frozen foods.....	208	0.3	4	9,510	2.2	9	Meats, provisions.....	188,231	96.0	355	196,245	96.0
5	Groceries (exc. as specified).....	1,864	2.4	26	18,100	10.3		Fresh meats (exc. sausages).....	123,089	...	237	150,784	81.6
	Flour, related products.....	55	...	9	3,064	1.8		Cured, boiled, smoked meats.....	15,593	...	179	108,030	34.4
	Sugar.....	4	...	9	1,174	0.3		Sausages - loaves.....	7,651	...	145	91,434	8.4
	Oleomargarine, butter substitutes.....	564	...	21	17,008	3.3		Lard (from hogs).....	1,941	...	115	75,650	2.6
	Cooking oils (exc. lard).....	1,151	...	20	14,882	7.7		Other meats, including game.....	3,354	...	44	31,662	11.2
	Breakfast cereals.....	1	...	7	881	0.1		Not analyzed in detail.....	36,403	...	94	37,751	96.4
	Bakery products.....	9	...	8	1,011	0.9	10	Fresh fish, sea foods.....	267	0.1	12	5,746	4.6
	Other groceries.....	80	...	11	3,283	2.4		Commodities, n.e.c., and service receipts.....	770	0.4	...	...	...
6	Dairy products, ice cream, ices.....	2,088	2.7	37	22,039	9.5	OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS						
	Butter.....	577	...	24	18,562	3.1	New England Division						
	Cheese.....	1,438	...	31	21,361	6.7	All establishments.....						
	Other dairy products (exc. canned milk).....	73	...	...	...	...	Those analyzing commodity lines, total.....						
7	Eggs, poultry.....	2,341	3.0	32	26,118	9.0			101,959	...	377	...	...
9	Meats, provisions.....	69,892	89.3	206	78,182	89.3	1	Canned, bottled foods.....	12,209	12.8	103	22,742	53.7
	Fresh meats (exc. sausages).....	34,717	...	148	57,853	60.0		Canned baby foods.....	56	...	12	1,872	3.0
	Cured, boiled, smoked meats.....	10,034	...	113	52,042	19.3		Canned fruits, fruit juices.....	1,401	...	42	7,742	18.1
	Sausages - loaves.....	6,078	...	94	46,152	13.2		Canned vegetables, vegetable juices.....	1,280	...	37	6,667	19.2
	Lard (from hogs).....	1,728	...	66	40,744	4.2		Canned fish, sea foods.....	3,415	...	42	8,295	41.2
	Other meats, including game.....	807	...	27	11,996	6.7		Canned meats.....	959	...	23	5,633	17.0
	Not analyzed in detail.....	16,528	...	47	17,602	93.9		Canned milk.....	325	...	22	3,701	8.8
	Commodities, n.e.c., and service receipts.....	909	1.2	...	...	...		Other canned foods.....	1,704	...	37	7,725	22.0
								Not analyzed in detail.....	3,069	...	25	5,130	59.8
	Mountain Division						2	Coffee.....	11,311	11.9	69	21,714	52.1
	All establishments.....	40,149	...	94	...	...	3	Confectionery.....	6,541	6.9	34	13,515	48.4
	Those analyzing commodity lines, total.....	39,073	100.0	90	...	...		Candy, including chocolate.....	772	...	25	7,390	10.4
1	Canned, bottled foods.....	1,101	2.8	13	5,160	21.3		Chewing gum.....	22	...	13	3,726	0.6
4	Frozen foods.....	30	0.1	5	977	3.1		Fountain syrups, other confections.....	5,747	...	21	9,800	58.6
5	Groceries (exc. as specified).....	98	0.2	6	1,658	5.9	4	Frozen foods.....	8,120	8.5	33	12,420	65.4
6	Dairy products, ice cream, ices.....	157	0.4	10	2,581	6.1		Frozen fruits.....	1,527	...	22	8,467	18.0
7	Eggs, poultry.....	278	0.7	15	4,387	6.3		Frozen vegetables.....	1,936	...	21	7,518	25.8
8	Fresh fruits, vegetables, berries.....	204	0.5	7	2,616	7.8		Other frozen foods.....	4,657	...	28	10,764	+3.3
9	Meats, provisions.....	36,760	94.2	90	39,073	94.2	5	Groceries (exc. as specified).....	44,895	47.3	104	64,193	69.9
	Fresh meats (exc. sausages).....	13,471	...	48	25,167	53.5		Flour, related products.....	10,463	...	52	19,424	53.9
	Cured, boiled, smoked meats.....	8,601	...	37	22,158	38.8		Sugar.....	2,644	...	36	11,125	23.8
	Sausages - loaves.....	2,523	...	33	20,217	12.5		Oleomargarine, butter substitutes.....	524	...	13	4,451	11.8
	Lard (from hogs).....	159	...	22	9,256	1.7		Cooking oils (exc. lard).....	2,578	...	40	10,672	24.2
	Other meats, including game.....	214	...	11	3,587	6.0		Breakfast cereals.....	198	...	13	3,164	6.2
	Not analyzed in detail.....	11,792	...	39	13,412	87.9		Bakery products.....	5,472	...	42	8,070	67.8
10	Fresh fish, sea foods.....	157	0.4	8	3,678	4.3		Tea.....	7,018	...	40	20,088	34.9
	Commodities, n.e.c.....	166	0.4	...	...	...		Dried fruits.....	282	...	21	5,998	4.7
126	Service receipts.....	122	0.3	5	835	14.6		Other groceries.....	6,487	...	66	16,310	39.8
								Not analyzed in detail.....	9,229	...	33	12,143	76.0
	Pacific Division						6	Dairy products, ice cream, ices.....	1,098	1.2	39	10,047	10.9
	All establishments.....	204,996	...	382	...	...		Butter.....	234	...	7	2,424	9.7
	Those analyzing commodity lines, total.....	196,243	100.0	355	...	...		Cheese.....	493	...	25	4,778	10.3
1	Canned, bottled foods.....	775	0.4	31	25,396	3.0		Other dairy products (exc. canned milk).....	250	...	...	...	...
	Canned fruits, fruit juices.....	58	...	5	2,065	2.8		Not analyzed in detail.....	121	...	6	2,552	4.7
	Canned vegetables, vegetable juices.....	48	...	4	2,011	2.4	7	Eggs, poultry.....	348	0.4	10	3,172	11.0
	Canned fish, sea foods.....	11	...	4	1,651	0.7	8	Fresh fruits, vegetables, berries.....	520	0.5	10	4,770	10.9
	Canned meats.....	357	...	18	21,626	1.6	9	Meats, provisions.....	862	0.9	15	3,757	22.9
							10	Fresh fish, sea foods.....	708	0.7	6	3,481	20.3
							11	Miscellaneous foods, related products.....	4,476	2.6	20	5,321	46.5
4	Frozen foods.....	793	0.4	11	6,730	9.1	13	Soft drinks.....	1,227	1.3	26	2,707	45.3
	Frozen fruits.....	78	...	4	7,212	1.1	16	Soaps, toilet and other.....	332	0.3	21	2,840	11.7
	Frozen vegetables.....	113	...	5	7,634	1.7	17	Cigars, cigarettes, tobacco (exc. leaf).....	24	0.2	7	1,357	17.9
	Other frozen foods.....	602	...	...	...	...		Commodities, n.e.c.....	4,149	4.4	...	...	...
							126	Service receipts.....	82	0.1	7	4,281	3.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	OTHER GROCERY, FOOD SPECIALTIES WHOLESALESAERS—Continued							OTHER GROCERY, FOOD SPECIALTIES WHOLESALESAERS—Continued						
	Middle Atlantic Division							East North Central Division						
	All establishments.....	1,341,884	...	2,374	...	...		All establishments.....	413,631	...	1,122	...	...
	Those analyzing commodity lines, total.....	1,299,866	100.0	2,132	...	...		Those analyzing commodity lines, total.....	391,982	100.0	1,016	...	...
1	Canned, bottled foods.....	146,597	11.3	630	265,303	55.2	1	Canned, bottled foods.....	70,484	18.0	301	141,753	49.7	
	Canned baby foods.....	1,587	...	31	10,717	14.8		Canned baby foods.....	1,332	...	23	6,031	22.1	
	Canned fruits, fruit juices.....	15,814	...	251	98,907	16.0		Canned fruits, fruit juices.....	6,312	...	117	39,469	16.0	
	Canned vegetables, vegetable juices.....	22,210	...	239	87,536	25.4		Canned vegetables, vegetable juices.....	6,065	...	113	28,383	21.4	
	Canned fish, sea foods.....	24,291	...	269	104,436	23.2		Canned fish, sea foods.....	4,077	...	100	27,346	14.9	
	Canned meats.....	16,265	...	147	63,579	25.6		Canned meats.....	27,522	...	98	58,652	46.9	
	Canned milk.....	17,529	...	135	64,104	27.3		Canned milk.....	1,499	...	65	23,449	6.4	
	Other canned foods.....	21,854	...	218	76,926	28.4		Other canned foods.....	9,276	...	116	30,306	30.6	
	Not analyzed in detail.....	27,047	...	125	42,207	64.1		Not analyzed in detail.....	14,401	...	64	33,632	42.8	
2	Coffee.....	273,175	21.0	309	363,903	75.1	2	Coffee.....	53,136	13.6	177	81,444	65.2	
3	Confectionery.....	4,080	0.3	133	44,818	9.1	3	Confectionery.....	2,169	0.6	127	30,392	7.1	
	Candy, including chocolate.....	2,510	...	98	33,478	7.5		Candy, including chocolate.....	1,381	...	89	21,977	6.3	
	Chewing gum.....	284	...	23	8,978	3.2		Chewing gum.....	164	...	26	5,171	3.2	
	Fountain syrups, other confections.....	813	...	30	9,903	8.2		Fountain syrups, other confections.....	227	...	31	5,713	4.0	
	Not analyzed in detail.....	473	...	14	3,644	13.0		Not analyzed in detail.....	397	...	16	4,303	9.2	
4	Frozen foods.....	72,762	5.6	150	98,480	73.9	4	Frozen foods.....	56,286	14.4	102	110,007	51.2	
	Frozen fruits.....	11,751	...	73	55,590	21.1		Frozen fruits.....	9,608	...	73	54,059	17.8	
	Frozen vegetables.....	16,544	...	65	46,956	35.2		Frozen vegetables.....	14,006	...	62	46,185	30.3	
	Other frozen foods.....	35,996	...	99	67,110	52.7		Other frozen foods.....	32,672	...	85	96,403	33.9	
	Not analyzed in detail.....	9,071	...	25	12,912	70.2								
5	Groceries (exc. as specified).....	532,918	40.9	1,287	730,146	73.0		Groceries (exc. as specified).....	143,125	36.4	585	208,160	68.8	
	Flour, related products.....	82,772	...	455	224,214	36.9		Flour, related products.....	17,145	...	199	65,025	26.4	
	Sugar.....	180,832	...	347	305,421	59.2		Sugar.....	41,187	...	188	90,848	45.3	
	Oleomargarine, butter substitutes.....	8,584	...	225	121,374	7.1		Oleomargarine, butter substitutes.....	6,332	...	143	50,692	12.5	
	Cooking oils (exc. lard).....	34,349	...	371	184,559	18.6		Cooking oils (exc. lard).....	5,783	...	142	50,865	11.4	
	Breakfast cereals.....	2,305	...	255	112,164	2.1		Breakfast cereals.....	521	...	126	33,245	1.6	
	Bakery products.....	38,409	...	417	145,621	26.4		Bakery products.....	18,784	...	180	49,814	37.7	
	Tea.....	35,511	...	365	155,103	21.5		Tea.....	7,383	...	172	60,794	12.1	
	Dried fruits.....	28,195	...	319	166,419	16.9		Dried fruits.....	1,673	...	128	43,647	3.8	
	Other groceries.....	123,961	...	693	341,207	36.3		Other groceries.....	44,317	...	334	99,913	44.4	
6	Dairy products, ice cream, ices.....	14,901	1.1	174	83,273	17.9	6	Dairy products, ice cream, ices.....	7,058	1.8	106	41,508	17.0	
	Butter.....	2,707	...	41	28,307	9.6		Butter.....	1,615	...	16	16,548	9.8	
	Cheese.....	11,332	...	148	61,866	18.3		Cheese.....	4,272	...	88	34,664	12.3	
	Ice cream, ices.....	382	...	14	5,612	6.8		Ice cream, ices.....	153	...	...	...	...
	Milk, cream (fluid).....	202	...	12	5,010	4.0		Milk, cream (fluid).....	1,018	...	9	2,023	50.3	
	Other dairy products (exc. canned milk).....	278	...	18	11,536	2.4		Not analyzed in detail.....	...	...	...	...	...
7	Eggs, poultry.....	2,717	0.2	29	23,065	11.8		Eggs, poultry.....	1,615	...	16	16,548	9.8	
	Eggs.....	1,465	...	28	21,835	6.7		Eggs.....	4,272	...	88	34,664	12.3	
	Poultry (live or dressed).....	1,252	...	11	7,718	16.2		Poultry (live or dressed).....	153	...	...	...	...
8	Fresh fruits, vegetables, berries.....	3,192	0.2	41	20,998	15.2	8	Fresh fruits, vegetables, berries.....	2,039	0.5	22	10,190	20.0	
	Fresh fruits, berries.....	1,035	...	17	7,961	13.0		Fresh fruits, berries.....	361	...	10	6,341	5.7	
	Fresh vegetables.....	1,697	...	23	15,169	11.2		Fresh vegetables.....	864	...	13	6,768	12.8	
	Not analyzed in detail.....	460	...	10	2,177	21.1		Not analyzed in detail.....	814	...	9	3,422	23.8	
9	Meats, provisions.....	6,065	0.5	95	46,034	13.2	9	Meats, provisions.....	2,837	0.7	35	16,790	16.9	
	Fresh meats (exc. sausages).....	1,286	...	12	7,741	16.6		Fresh fish, sea foods.....	3,849	1.0	18	15,334	25.1	
	Cured, boiled, smoked meats.....	1,083	...	42	11,359	9.5		Miscellaneous foods, related products.....	13,715	3.5	58	56,150	24.4	
	Sausages - loaves.....	646	...	17	7,175	9.0		Beer, fermented malt liquors.....	589	0.2	15	1,620	36.4	
	Lard (from hogs).....	1,194	...	34	21,203	5.6		Soft drinks.....	8,039	2.0	153	10,091	79.7	
	Other meats, including game.....	30	...	5	2,395	1.2		16	Soaps, toilet and other.....	4,201	1.1	68	12,227	34.4
	Not analyzed in detail.....	1,826	...	13	9,062	20.2		17	Cigars, cigarettes, tobacco (exc. leaf).....	2,071	0.5	39	10,997	18.8
10	Fresh fish, sea foods.....	4,686	0.4	41	27,063	17.3	21	Feed (mixed, other).....	2,102	0.5	24	43,973	4.8	
11	Miscellaneous foods, related products.....	159,767	12.3	187	234,770	68.0	54	Seeds (field, garden).....	321	0.1	8	3,432	9.4	
12	Beer, fermented malt liquors.....	1,338	0.1	31	8,198	16.3		Radios, television sets, home appliances, and specialties.....	717	0.2	7	2,946	24.3	
13	Soft drinks.....	13,893	1.1	234	18,705	74.5	116	Converted paper products.....	302	0.1	14	6,435	4.7	
16	Soaps, toilet and other.....	10,082	0.8	91	32,065	31.4		Paper bags.....	91	...	10	3,583	2.5	
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,350	0.1	22	11,426	11.8		Boxes, containers (paper, paperboard).....	94	...	6	3,167	3.0	
21	Feed (mixed, other).....	4,133	0.3	15	14,802	27.9		Miscellaneous converted paper products.....	117	...	...	...	...
35	Piece goods (woven).....	1,631	0.1	26	26,752	6.1		Commodities, n.e.c., and service receipts....	18,355	4.7	...	...	...
	Rayon, nylon, other synthetic.....	793	...	8	15,052	5.3		West North Central Division						
	Other woven piece goods.....	441	...	...	...	...		All establishments.....	128,943	...	402	...	...
	Not analyzed in detail.....	397	...	9	9,341	4.2		Those analyzing commodity lines, total.....	122,831	100.0	366	...	...
44	Drugs, drug sundries.....	2,175	0.2	39	27,488	7.9	1	Canned, bottled foods.....	14,796	12.0	85	36,094	41.0	
48	Industrial chemicals, n.e.c.....	1,034	0.1	23	14,580	7.1		Canned baby foods.....	301	...	13	6,568	4.6	
116	Converted paper products.....	823	0.1	21	11,210	7.3		Canned fruits, fruit juices.....	2,188	...	42	20,824	10.5	
	Paper bags.....	292	...	12	2,325	12.6		Canned vegetables, vegetable juices.....	7,069	...	41	21,657	32.6	
	Boxes, containers (paper, paperboard).....	181	...	11	7,408	2.4		Canned fish, sea foods.....	1,392	...	32	19,290	7.2	
	Miscellaneous converted paper products.....	350	...	...	...	...		Canned meats.....	324	...	26	14,155	2.3
	Commodities, n.e.c., and service receipts....	42,547	3.3	...	...	...		Canned milk.....	1,185	...	18	9,957	11.9
								Other canned foods.....	736	...	32	14,144	5.2	
								Not analyzed in detail.....	1,601	...	16	3,942	40.6	
								2	Coffee.....	16,409	13.4	64	30,723	53.4
								3	Confectionery.....	2,283	1.8	46	15,072	15.1
									Candy, including chocolate.....	834	...	31	10,298	8.1
									Chewing gum.....	776	...	14	7,176	10.8
									Fountain syrups, other confections.....	399	...	20	6,006	6.6
									Not analyzed in detail.....	274	...	6	1,458	18.8

See footnotes at end of table.

MERCHANT WHOLESALERS

11.11

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued							OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued							
West North Central Division—Continued							South Atlantic Division—Continued							
4	Frozen foods.....	12,879	10.5	36	19,038	67.6	7	Eggs, poultry.....	1,803	1.2	12	12,999	13.9	
	Frozen fruits.....	1,628	...	14	7,923	20.5		Eggs.....	729	...	11	12,718	5.7	
	Frozen vegetables.....	1,359	...	10	5,028	27.0		Poultry (live or dressed).....	1,074	...	8	11,019	9.7	
	Other frozen foods.....	5,990	...	22	11,712	51.1	8	Fresh fruits, vegetables, berries.....	1,124	0.7	13	15,172	7.4	
	Not analyzed in detail.....	3,902	...	8	4,005	97.4		Fresh fruits, berries.....	230	...	6	10,316	2.2	
5	Groceries (exc. as specified).....	61,484	50.2	221	83,603	73.5		Fresh vegetables.....	480	...	7	12,286	3.9	
	Flour, related products.....	16,486	...	47	30,214	54.6		Not analyzed in detail.....	414	...	5	2,684	15.4	
	Sugar.....	13,462	...	29	23,350	57.6	9	Meats, provisions.....	1,204	0.8	40	19,980	6.0	
	Oleomargarine, butter substitutes.....	3,906	...	41	13,993	27.9		Fresh meats (exc. sausages).....	165	...	4	9,518	1.7	
	Cooking oils (exc. lard).....	559	...	19	8,796	6.4		Cured, boiled, smoked meats.....	323	...	13	11,869	2.7	
	Breakfast cereals.....	621	...	23	8,877	7.0		Sausages - loaves.....	93	...	5	2,257	4.1	
	Bakery products.....	4,227	...	43	9,688	43.6		Lard (from hogs).....	333	...	23	6,621	5.0	
	Tea.....	306	...	32	8,663	3.5		Other meats, including game.....	290	...	...	...	...
	Dried fruits.....	363	...	16	11,175	3.2	10	Fresh fish, sea foods.....	1,575	1.0	9	12,330	12.8	
	Other groceries.....	14,618	...	126	39,995	36.5	11	Miscellaneous foods, related products.....	1,344	0.9	28	3,335	40.3	
	Not analyzed in detail.....	6,936	...	18	10,237	67.8	12	Beer, fermented malt liquors.....	983	0.6	4	3,788	26.0	
6	Dairy products, ice cream, ices.....	2,647	2.2	45	15,232	17.4	13	Soft drinks.....	1,985	1.3	31	3,002	66.1	
	Butter.....	35	...	5	1,777	2.0	16	Soaps, toilet and other.....	1,364	0.9	83	26,732	5.1	
	Cheese.....	2,429	...	37	12,350	19.7	17	Cigars, cigarettes, tobacco (exc. leaf).....	4,445	2.9	73	28,227	15.7	
	Other dairy products (exc. canned milk).....	183	...	...	...	...	18	Smokers' supplies, razor blades, etc.....	385	0.2	30	12,383	3.1
7	Eggs, poultry.....	288	0.2	6	4,380	6.6	21	Feed (mixed, other).....	2,163	1.4	26	9,820	22.0	
8	Fresh fruits, vegetables, berries.....	479	0.4	5	3,750	12.8	43	Furniture (household, office, store).....	246	0.2	4	3,974	6.2	
9	Meats, provisions.....	116	0.1	8	3,089	3.8	44	Drugs, drug sundries.....	395	0.2	46	18,515	2.1	
10	Fresh fish, sea foods.....	1,547	1.2	12	7,153	21.6	45	Paints, varnishes, lacquers.....	186	0.1	11	5,550	3.4	
11	Miscellaneous foods, related products.....	1,162	0.9	17	2,214	52.5	46	Fertilizer, fertilizer materials.....	455	0.3	9	5,087	8.9	
12	Beer, fermented malt liquors.....	384	0.3	12	2,822	13.6	54	Radios, television sets, home appliances and specialties.....	722	0.5	6	3,793	19.0	
13	Soft drinks.....	3,162	2.6	57	4,686	67.5	56	Hardware.....	483	0.3	5	4,008	12.0	
16	Soaps, toilet and other.....	258	0.2	23	6,246	4.1	115	Paper (basic materials, paperboard).....	80	(2)	4	951	8.4	
17	Cigars, cigarettes, tobacco (exc. leaf).....	173	0.1	9	2,512	6.9	116	Converted paper products.....	80	(2)	10	4,632	1.7	
21	Feed (mixed, other).....	708	0.6	6	4,061	17.4	126	Commodities, n.e.c.....	2,943	1.9	...	...	...
39	China, glassware, crockery.....	139	0.1	5	2,010	6.9		Service receipts.....	118	0.1	...	...	...
40	Kitchen utensils, miscellaneous homewares.....	217	0.2	5	3,087	7.0								
43	Furniture (household, office, store).....	166	0.1	4	834	19.9								
44	Drugs, drug sundries.....	191	0.2	9	2,244	8.5								
78	Office, store fixtures and equipment, n.e.c.....	93	...	5	572	16.2								
126	Commodities, n.e.c.....	2,833	2.3	...	...	...					
	Service receipts.....	417	0.3	8	3,384	12.3								
South Atlantic Division							East South Central Division							
All establishments.....						615	...	All establishments.....						220
Those analyzing commodity lines, total.....						540	...	Those analyzing commodity lines, total.....						188
1	Canned, bottled foods.....	39,471	25.5	217	79,399	49.7	1	Canned, bottled foods.....	6,691	7.9	60	16,165	41.4	
	Canned baby foods.....	1,193	...	34	21,608	5.5		Canned baby foods.....	37	...	7	1,638	2.2	
	Canned fruits, fruit juices.....	4,228	...	102	37,296	11.3		Canned fruits, fruit juices.....	698	...	31	9,621	7.2	
	Canned vegetables, vegetable juices.....	9,212	...	109	38,656	23.8		Canned vegetables, vegetable juices.....	1,153	...	32	8,051	14.3	
	Canned fish, sea foods.....	1,223	...	77	30,898	4.0		Canned fish, sea foods.....	350	...	26	7,112	4.9	
	Canned meats.....	2,172	...	92	35,735	6.1		Canned meats.....	466	...	27	6,828	6.8	
	Canned milk.....	1,947	...	83	32,042	6.1		Canned milk.....	685	...	22	5,985	11.4	
	Other canned foods.....	4,285	...	68	28,537	15.0		Other canned foods.....	1,143	...	17	4,574	25.0	
	Not analyzed in detail.....	15,211	...	61	26,930	56.5		Not analyzed in detail.....	2,159	...	18	4,472	48.3	
2	Coffee.....	5,089	3.3	125	28,489	17.9	2	Coffee.....	2,261	2.7	45	11,425	19.8	
3	Confectionery.....	2,601	1.7	111	28,786	9.0	3	Confectionery.....	32,089	38.0	45	44,643	71.9	
	Candy, including chocolate.....	1,477	...	82	23,503	6.3		Candy, including chocolate.....	369	...	29	8,853	4.2	
	Chewing gum.....	361	...	59	17,724	2.0		Chewing gum.....	153	...	28	8,858	1.7	
	Fountain syrups, other confections.....	280	...	23	5,164	5.4		Fountain syrups, other confections.....	31,567	...	...	...	...
	Not analyzed in detail.....	483	...	18	4,273	11.3	4	Frozen foods.....	4,694	5.5	21	6,847	68.6	
4	Frozen foods.....	12,549	8.1	54	18,647	67.3		Frozen fruits.....	545	...	6	2,893	18.8	
	Frozen fruits.....	2,252	...	30	10,694	21.0		Frozen vegetables.....	825	...	6	2,006	41.1	
	Frozen vegetables.....	3,268	...	30	9,853	33.2		Other frozen foods.....	1,987	...	11	3,534	56.2	
	Other frozen foods.....	2,309	...	30	8,495	27.2		Not analyzed in detail.....	1,337	...	7	2,368	56.5	
	Not analyzed in detail.....	4,720	...	16	6,844	68.9	5	Groceries (exc. as specified).....	28,720	33.9	136	41,969	68.4	
5	Groceries (exc. as specified).....	65,498	42.5	366	114,335	57.3		Flour, related products.....	5,800	...	33	16,711	34.7	
	Flour, related products.....	7,649	...	98	38,693	19.8		Sugar.....	897	...	26	8,476	10.6	
	Sugar.....	2,521	...	76	28,662	8.8		Oleomargarine, butter substitutes.....	3,750	...	16	8,186	45.8	
	Oleomargarine, butter substitutes.....	5,997	...	53	29,601	20.2		Cooking oils (exc. lard).....	146	...	9	4,500	3.2	
	Cooking oils (exc. lard).....	2,229	...	46	23,702	9.4		Breakfast cereals.....	128	...	17	6,328	2.0	
	Breakfast cereals.....	608	...	52	23,354	2.6		Bakery products.....	2,948	...	35	7,813	37.7	
	Bakery products.....	5,933	...	75	20,057	29.6		Tea.....	231	...	23	6,595	3.5	
	Tea.....	2,661	...	88	31,427	8.5		Dried fruits.....	579	...	11	6,020	9.1	
	Dried fruits.....	1,136	...	45	23,244	4.9		Other groceries.....	7,364	...	55	15,609	47.2	
	Other groceries.....	22,962	...	166	55,835	40.4		Not analyzed in detail.....	6,877	...	26	9,190	74.8	
	Not analyzed in detail.....	14,202	...	71	25,444	55.8	6	Dairy products, ice cream, ices.....	1,116	1.3	25	9,055	12.3	
6	Dairy products, ice cream, ices.....	5,331	3.4	71	3,289	15.5		Cheese.....	339	...	20	5,080	6.7	
	Butter.....	581	...	14	12,784	4.5		Ice cream, ices.....	28	...	7	1,989	1.4	
	Cheese.....	3,530	...	59	29,212	12.1		Milk, cream (fluid).....	15	...	5	3,033	0.5	
	Ice cream, ices.....	728	...	5	10,367	7.0		Other dairy products (exc. canned milk).....	734	...	6	4,091	17.9	
	Other dairy products (exc. canned milk).....	492	...	...	...	...	7	Eggs, poultry.....	70	0.1	4	782	9.0
							8	Fresh fruits, vegetables, berries.....	550	0.6	12	5,279	10.4	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued							OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued						
East South Central Division—Continued							Mountain Division—Continued						
9	Meats, provisions.....	323	0.4	14	4,880	6.6	5	Groceries (exc. as specified).....	15,301	52.1	81	20,027	76.4
	Cured, boiled, smoked meats.....	96	...	9	2,199	4.4		Flour, related products.....	660	...	13	3,302	20.0
	Lard (from hogs).....	180	...	11	4,012	4.5		Sugar.....	954	...	10	3,580	26.6
	Other meats, including game.....	47	...	...	...	...		Oleomargarine, butter substitutes.....	712	...	8	2,224	32.0
13	Soft drinks.....	401	0.5	13	1,001	40.0		Cooking oils (exc. lard).....	66	...	6	1,246	5.3
16	Soaps, toilet and other.....	410	0.5	29	8,748	4.7		Breakfast cereals.....	20	...	5	1,257	1.6
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,543	1.8	27	10,240	15.1		Bakery products.....	1,602	...	21	2,170	73.8
21	Feed (mixed, other).....	2,637	3.1	17	10,403	25.3		Tea.....	81	...	8	1,762	4.6
30	Seeds (field, garden).....	80	0.1	5	2,291	3.5		Dried fruits.....	325	...	4	1,401	23.2
44	Drugs, drug sundries.....	170	0.2	21	6,993	2.4		Other groceries.....	8,266	...	34	10,965	75.4
45	Paints, varnishes, lacquers.....	66	0.1	5	3,109	2.1		Not analyzed in detail.....	2,615	...	14	3,512	74.4
46	Fertilizer, fertilizer materials.....	99	0.1	7	2,859	3.5	6	Dairy products, ice cream, ices.....	386	1.3	10	2,424	15.9
56	Hardware.....	240	0.3	5	1,736	13.8		Cheese.....	254	...	7	1,432	17.7
116	Paper (basic materials, paperboard).....	54	0.1	5	2,623	2.0		Other dairy products (exc. canned milk).....	132	...	...	...	...
	Converted paper products.....	94	0.1	7	3,860	2.4	8	Fresh fruits, vegetables, berries.....	29	0.1	4	328	8.8
	Paper bags.....	29	...	...	3,860	...	9	Meats, provisions.....	117	0.4	6	1,435	8.2
	Miscellaneous converted paper products.....	65	...	7	...	...	13	Soft drinks.....	230	0.8	8	635	36.2
	Commodities, n.e.c., and service receipts.....	2,302	2.7	...	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	252	0.8	4	1,476	17.1
	West South Central Division	...	...	...	...	...	21	Feed (mixed, other).....	213	0.7	5	1,331	16.0
	All establishments.....	164,814	...	338	...	...	126	Commodities, n.e.c.....	984	3.3	...	...	...
	Those analyzing commodity lines, total.....	150,445	100.0	300	...	...		Service receipts.....	71	0.2	...	...	...
1	Canned, bottled foods.....	10,307	6.8	96	28,707	35.9		Pacific Division					
2	Coffee.....	57,607	38.3	68	67,987	84.7		All establishments.....					
3	Confectionery.....	1,220	0.8	55	22,440	5.4		Those analyzing commodity lines, total.....					
	Candy, including chocolate.....	606	...	31	10,016	6.0	1	Canned, bottled foods.....	57,585	17.0	205	98,417	58.5
	Chewing gum.....	233	...	25	10,259	2.3		Canned baby foods.....	525	...	48	11,496	4.6
	Fountain syrups, other confections.....	131	...	15	5,371	2.4		Canned fruits, fruit juices.....	3,625	...	109	33,148	10.9
	Not analyzed in detail.....	250	...	14	8,316	3.0		Canned vegetables, vegetable juices.....	3,269	...	107	32,052	10.2
4	Frozen foods.....	9,103	6.0	32	12,219	74.5		Canned fish, sea foods.....	31,299	...	135	78,729	39.8
5	Groceries (exc. as specified).....	47,077	31.3	206	70,711	74.6		Canned meats.....	3,323	...	83	29,069	11.4
	Flour, related products.....	5,576	...	48	16,697	33.4	2	Canned milk.....	6,281	...	71	25,639	24.5
	Sugar.....	2,520	...	29	11,567	21.8		Other canned foods.....	9,263	...	119	36,742	25.2
	Oleomargarine, butter substitutes.....	2,340	...	26	9,256	25.3	3	Coffee.....	85,680	25.3	75	100,668	85.1
	Cooking oils (exc. lard).....	604	...	22	8,150	7.4		Confectionery.....	11,773	3.5	80	40,014	29.4
	Breakfast cereals.....	244	...	25	9,002	2.7		Candy, including chocolate.....	2,445	...	52	23,708	10.3
	Bakery products.....	6,234	...	35	12,167	51.2		Chewing gum.....	48	...	17	3,374	1.4
	Tea.....	270	...	29	9,366	2.9		Fountain syrups, other confections.....	9,280	...	...	...	...
	Dried fruits.....	635	...	18	8,159	7.8	4	Frozen foods.....	30,933	9.1	80	48,568	63.7
	Other groceries.....	20,404	...	107	34,766	58.7		Frozen fruits.....	3,542	...	48	27,801	12.7
	Not analyzed in detail.....	8,250	...	36	15,881	51.9		Frozen vegetables.....	10,183	...	48	25,208	40.4
6	Dairy products, ice cream, ices.....	1,176	0.8	33	17,026	6.9		Other frozen foods.....	17,208	...	68	44,682	38.5
	Butter.....	247	...	7	2,809	8.8	5	Groceries (exc. as specified).....	103,622	30.6	358	160,584	64.5
	Cheese.....	572	...	17	5,039	11.4		Flour, related products.....	13,099	...	113	53,761	24.4
	Milk, cream (fluid).....	52	...	3	1,711	3.0		Sugar.....	4,075	...	91	47,348	8.6
	Other dairy products (exc. canned milk).....	207	...	...	...	...		Oleomargarine, butter substitutes.....	10,081	...	90	35,205	28.6
	Not analyzed in detail.....	98	...	9	6,356	1.5		Cooking oils (exc. lard).....	6,329	...	103	38,617	16.4
8	Fresh fruits, vegetables, berries.....	530	0.4	22	10,220	5.2		Breakfast cereals.....	161	...	77	20,327	0.8
9	Meats, provisions.....	436	0.3	21	10,730	4.1		Bakery products.....	6,862	...	118	29,477	23.3
10	Fresh fish, sea foods.....	350	0.2	9	2,317	15.1		Tea.....	2,223	...	97	30,600	7.3
12	Beer, fermented malt liquors.....	544	0.4	6	3,689	14.7		Dried fruits.....	5,563	...	107	46,709	11.9
13	Soft drinks.....	824	0.5	17	2,870	28.7		Other groceries.....	55,229	...	259	110,696	49.9
16	Soaps, toilet and other.....	1,338	0.9	35	14,795	9.0	6	Dairy products, ice cream, ices.....	1,959	0.6	49	22,139	8.8
17	Cigars, cigarettes, tobacco (exc. leaf).....	2,815	1.9	32	18,050	15.6		Butter.....	92	...	15	8,125	1.1
18	Smokers' supplies, razor blades, etc.....	395	0.2	13	5,053	5.8		Cheese.....	1,026	...	35	11,146	9.2
21	Feed (mixed, other).....	1,495	1.0	14	6,351	23.5		Ice cream, ices.....	200	...	11	2,509	8.0
43	Furniture (household, office, store).....	134	0.1	4	1,040	12.9		Milk, cream (fluid).....	394	...	14	4,770	8.2
44	Drugs, drug sundries.....	228	0.2	27	12,308	1.8		Other dairy products (exc. canned milk).....	247	...	16	6,200	4.0
56	Hardware.....	204	0.1	6	1,154	17.7	8	Fresh fruits, vegetables, berries.....	4,118	1.2	24	20,748	19.8
116	Converted paper products.....	172	0.1	8	1,736	9.9		Fresh fruits, berries.....	2,389	...	12	14,638	16.3
	Paper bags.....	55	...	5	916	...		Fresh vegetables.....	1,192	...	11	11,711	10.2
	Miscellaneous converted paper products.....	117	...	...	...	...		Not analyzed in detail.....	537	...	7	2,712	19.8
	Commodities, n.e.c.....	14,389	9.6	...	...	...	9	Meats, provisions.....	630	0.2	28	8,384	7.5
126	Service receipts.....	201	0.1	6	2,254	8.9		Fresh meats (exc. sausages).....	106	...	5	1,356	7.8
	Mountain Division	...	...	...	...	...		Cured, boiled, smoked meats.....	139	...	5	1,883	7.4
	All establishments.....	31,229	...	120	...	...		Sausages - loaves.....	175	...	8	3,173	5.5
	Those analyzing commodity lines, total.....	29,418	100.0	111	...	...		Lard (from hogs).....	76	...	6	1,710	4.4
1	Canned, bottled foods.....	2,083	7.1	26	5,633	37.0	10	Other meats, including game.....	134	...	...	...	...
2	Coffee.....	6,464	22.0	13	7,405	87.3		Fresh fish, sea foods.....	3,058	0.9	21	18,555	16.5
3	Confectionery.....	466	1.6	23	4,392	10.6		Beer, fermented malt liquors.....	471	0.1	15	4,408	10.7
4	Frozen foods.....	2,822	9.6	16	3,351	84.2		Soft drinks.....	1,484	0.4	30	6,000	24.7
	Frozen fruits.....	1,634	...	12	2,602	62.4		Spirits.....	467	0.1	7	5,637	8.3
	Frozen vegetables.....	472	...	10	1,315	35.9		Soaps, toilet and other.....	533	0.2	46	9,249	5.8
	Other frozen foods.....	726	...	12	1,705	42.6		Cigars, cigarettes, tobacco (exc. leaf).....	499	0.1	19	5,722	8.7
	Mountain Division	...	...	...	...	...		Feed (mixed, other).....	585	0.2	4	2,364	24.7
	All establishments.....	...	...	...	...	...	35	Piece goods (woven).....	1,955	0.6	10	10,618	18.4
	Those analyzing commodity lines, total.....	...	...	...	...	...		Cotton.....	48	...	5	5,072	0.9
	All establishments.....	...	...	...	...	...		Other woven piece goods.....	1,907	...	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.13

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
OTHER GROCERY, FOOD SPECIALTIES WHOLESALERS—Continued							DAIRY, POULTRY PRODUCTS DISTRIBUTORS—Continued							
Pacific Division—Continued							Middle Atlantic Division—Continued							
44	Drugs, drug sundries.....	521	0.2	20	10,296	5.1	9	Fresh fruits, vegetables, berries.....	945	0.1	11	6,885	13.7	
	Drugs, pharmaceuticals.....	220	...	15	7,444	3.0	9	Meats, provisions.....	8,406	0.6	80	79,557	10.6	
	Proprietary medicines, toiletries (exc. soap).....	132	...	11	3,009	4.4		Fresh meats (exc. sausages).....	3,088	...	23	38,993	7.9	
	Druggist sundries.....	169	...	10	5,561	3.0		Cured, boiled, smoked meats.....	2,083	...	39	15,164	13.7	
47	Agricultural chemicals (exc. fertilizer).....	269	0.1	5	2,775	9.7		Sausages - loaves.....	110	...	8	4,305	2.6	
48	Industrial chemicals, n.e.c.....	484	0.1	11	7,409	6.5		Lard (from hogs).....	403	...	14	17,118	2.4	
55	Electric commercial equipment.....	319	0.1	7	2,258	14.1		Other meats, including game.....	2,722	...	...	...	...
78	Office, store fixtures and equipment, n.e.c.....	239	0.1	6	2,128	11.2		Commodities, n.e.c., and service receipts.....	2,937	0.2	...	...	...
102	Petroleum and products.....	477	0.1	4	6,145	7.8		East North Central Division						
116	Converted paper products.....	831	0.2	19	10,060	8.3		All establishments.....	1,140,902	...	1,749	...	...
	Commodities, n.e.c., and service receipts.....	30,666	9.0	...	...	...		Those analyzing commodity lines, total.....	1,129,896	100.0	1,683	...	...
DAIRY, POULTRY PRODUCTS DISTRIBUTORS							New England Division							
All establishments.....						171,732	...	275	...	...	...	...	...
Those analyzing commodity lines, total.....						165,284	100.0	260	...	...	...	...	...
1	Canned, bottled foods.....	1,751	1.0	17	17,376	10.1	1	Canned, bottled foods.....	2,545	0.2	44	66,426	3.8	
2	Coffee.....	273	0.2	5	6,425	4.2		Canned fruits, fruit juices.....	107	...	13	5,085	2.1	
3	Confectionery.....	111	0.1	8	4,603	2.4	3	Canned vegetables, vegetable juices.....	49	...	7	4,856	1.0	
4	Frozen foods.....	2,398	1.4	9	22,822	10.5		Canned fish, sea foods.....	46	...	6	817	5.6	
	Frozen fruits.....	247	...	6	12,979	1.9		Canned meats.....	612	...	16	8,684	7.0	
	Frozen vegetables.....	359	...	5	12,124	3.0		Canned milk.....	399	...	6	42,157	0.9	
	Other frozen foods.....	1,792	...	6	17,724	10.1		Other canned foods.....	790	...	17	9,735	8.1	
5	Groceries (exc. as specified).....	2,207	1.3	25	23,929	9.2		Not analyzed in detail.....	542	...	4	4,864	11.1	
	Oleomargarine, butter substitutes.....	463	...	11	19,684	2.4	3	Confectionery.....	955	0.1	47	66,859	1.4	
	Cooking oils (exc. lard).....	881	...	9	19,510	4.5		Candy, including chocolate.....	304	...	19	17,291	1.7	
	Bakery products.....	75	...	6	4,220	1.8		Chewing gum.....	4	...	4	929	0.4	
	Other groceries.....	788	...	...	...	...		Fountain syrups, other confections.....	647	...	34	51,012	1.3
6	Dairy products, ice cream, ices.....	75,655	45.7	141	109,040	69.4	4	Frozen foods.....	1,357	0.1	28	72,312	1.9	
	Butter.....	8,246	...	50	75,463	10.9		Frozen fruits.....	623	...	11	12,470	5.0	
	Cheese.....	4,032	...	52	65,134	6.2		Frozen vegetables.....	257	...	8	10,284	2.5	
	Ice cream, ices.....	3,689	...	31	18,323	20.1		Other frozen foods.....	218	...	16	52,093	0.5	
	Milk, cream (fluid).....	53,356	...	76	64,010	83.4		Not analyzed in detail.....	259	...	5	13,427	1.6	
	Other dairy products (exc. canned milk).....	6,332	...	...	...	...	5	Groceries (exc. as specified).....	9,817	0.9	88	126,319	7.8
7	Eggs, poultry.....	79,225	48.0	162	121,176	65.4		Flour, related products.....	137	...	18	7,035	1.9	
	Eggs.....	30,096	...	101	85,194	34.9		Sugar.....	1,426	...	27	19,224	7.4	
	Poultry (live or dressed).....	47,229	...	94	74,208	64.4		Oleomargarine, butter substitutes.....	1,837	...	45	80,659	2.3	
	Not analyzed in detail.....	1,300	...	13	4,219	30.8		Cooking oils (exc. lard).....	726	...	22	15,746	4.6	
9	Meats, provisions.....	885	0.5	10	9,166	9.6		Breakfast cereals.....	2	...	14	5,676	0.0	
21	Feed (mixed, other).....	703	0.4	4	3,110	22.6	6	Bakery products.....	133	...	21	16,186	0.8	
	Commodities, n.e.c., and service receipts.....	2,376	1.4	...	...	...		Tea.....	12	...	16	6,039	0.2
	Middle Atlantic Division							Dried fruits.....	4	...	16	7,296	0.0	
	All establishments.....	1,328,331	...	1,594	...	...		Other groceries.....	5,240	...	53	40,248	13.8
	Those analyzing commodity lines, total.....	1,123,869	100.0	1,528	...	...	7	Dairy products, ice cream, ices.....	590,374	52.2	911	745,883	79.2
1	Canned, bottled foods.....	6,659	0.5	74	87,749	7.6		Butter.....	113,193	...	454	542,104	20.9	
	Canned fruits, fruit juices.....	388	...	22	17,727	2.2		Cheese.....	65,903	...	372	390,306	16.8	
	Canned vegetables, vegetable juices.....	202	...	17	6,547	3.1		Ice cream, ices.....	35,253	...	274	225,511	15.6	
	Canned fish, sea foods.....	212	...	23	33,380	0.6		Milk, cream (fluid).....	323,644	...	577	479,983	67.4	
	Canned meats.....	3,239	...	54	68,603	4.7		Other dairy products (exc. canned milk).....	52,741	...	...	...	...
	Canned milk.....	1,561	...	20	39,293	4.0		West North Central Division						
	Other canned foods.....	1,054	...	28	19,286	5.4		All establishments.....	346,823	...	925	...	...
4	Frozen foods.....	4,833	0.4	37	51,751	9.3		Those analyzing commodity lines, total.....	341,917	100.0	889	...	...
	Frozen fruits.....	545	...	22	23,533	2.3		1	Canned, bottled foods.....	1,244	0.4	14	18,155	7.8
	Frozen vegetables.....	845	...	13	8,978	9.4			Fresh meats (exc. sausages).....	5,818	...	25	78,325	7.4
	Other frozen foods.....	2,464	...	17	25,163	9.8			Cured, boiled, smoked meats.....	3,405	...	20	20,249	16.8
	Not analyzed in detail.....	979	...	5	8,229	12.0			Sausages - loaves.....	77	...	16	10,822	0.7
5	Groceries (exc. as specified).....	12,287	0.9	110	156,249	7.9			Lard (from hogs).....	72	...	16	19,897	0.4
	Flour, related products.....	343	...	8	2,867	12.9			Other meats, including game.....	75	...	16	16,263	0.5
	Sugar.....	499	...	7	5,102	9.8		10	Fresh fish, sea foods.....	1,027	0.1	15	2,675	38.4
	Oleomargarine, butter substitutes.....	4,384	...	56	130,891	3.3		12	Beer, fermented malt liquors.....	680	0.1	8	50,836	1.3
	Cooking oils (exc. lard).....	1,379	...	26	18,908	7.3		21	Feed (mixed, other).....	2,106	0.2	77	20,165	10.4
	Breakfast cereals.....	7	...	4	824	0.8		80	Farm, garden machinery (exc. tractors).....	768	0.1	11	12,285	6.2
	Bakery products.....	107	...	12	10,698	1.0			Commodities, n.e.c., and service receipts.....	4,262	0.4
	Tea.....	49	...	9	13,687	0.4			All establishments.....					
	Other groceries.....	5,519	...	...	...	...		Those analyzing commodity lines, total.....	341,917	100.0	889	...	...
6	Dairy products, ice cream, ices.....	753,251	56.9	1,057	960,491	78.4	1	Canned, bottled foods.....	1,244	0.4	14	18,155	7.8	
	Butter.....	184,872	...	583	628,056	30.2			Fresh meats (exc. sausages).....	445	0.1	25	17,531	2.5
	Cheese.....	94,443	...	520	493,222	19.1			Candy, including chocolate.....	213	...	4	1,562	13.6
	Ice cream, ices.....	42,442	...	188	131,601	32.2			Other confections.....	152
	Milk, cream (fluid).....	393,705	...	462	496,783	79.0			Not analyzed in detail.....	80	...	4	2,417	3.3
	Other dairy products (exc. canned milk).....	23,789	...	232	324,076	10.4		5	Groceries (exc. as specified).....	1,245	0.4	33	12,524	9.9
7	Eggs, poultry.....	534,255	40.4	885	816,365	65.5	3	Flour, related products.....	53	...	5	1,582	3.4	
	Eggs.....	242,618	...	707	623,083	39.9			Oleomargarine, butter substitutes.....	527	...	9	7,142	7.4
	Poultry (live or dressed).....	281,937	...	374	399,297	71.6			Bakery products.....	38	...	5	880	4.3
								Other groceries.....	408	...	...	...	...
								Not analyzed in detail.....	219	...	10	1,506	14.5	
							6	Dairy products, ice cream, ices.....	129,066	37.7	442	181,959	70.9	
								Butter.....	19,608	...	157	109,538	17.9	
								Cheese.....	7,840	...	116	81,813	9.6	
								Ice cream, ices.....	12,442	...	143	78,700	15.8	
								Milk, cream (fluid).....	80,387	...	340	136,249	59.0	
								Other dairy products (exc. canned milk).....	8,789	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued							DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued						
West North Central Division--Continued							West South Central Division--Continued						
7	Eggs, poultry.....	198,883	58.3	588	236,776	84.0	5	Groceries (exc. as specified).....	1,359	0.6	22	19,288	7.0
	Eggs.....	142,210	...	556	232,711	61.1		Butter.....	703	...	10	10,214	6.9
	Poultry (live or dressed).....	56,673	...	527	189,319	29.9		Other groceries.....	434	...	...	...	...
8	Fresh fruits, vegetables, berries.....	328	0.1	12	8,136	4.0	6	Dairy products, ice cream, ices.....	146,552	64.1	278	168,872	86.8
	Fresh fruits, berries.....	128	...	5	6,678	1.9		Butter.....	6,204	...	114	96,189	6.4
	Fresh vegetables.....	73	...	4	680	10.7		Cheese.....	3,972	...	84	91,819	4.3
	Not analyzed in detail.....	127	...	5	1,003	12.7		Ice cream, ices.....	16,789	...	139	103,323	16.2
9	Meats, provisions.....	884	0.2	15	6,511	13.6		Milk, cream (fluid).....	114,283	...	248	145,299	78.6
	Fresh meats (exc. sausages).....	246	...	6	2,180	11.3		Other dairy products (exc. canned milk).....	5,304	...	85	87,255	6.0
	Other meats, including game.....	364	...	...	...	...	7	Eggs, poultry.....	73,915	32.4	234	94,255	78.4
	Not analyzed in detail.....	274	...	5	1,545	17.7		Eggs.....	37,962	...	206	89,759	42.3
12	Beer, fermented malt liquors.....	1,190	0.3	14	4,360	27.3		Poultry (live or dressed).....	35,953	...	199	71,863	50.0
17	Cigars, cigarettes, tobacco (exc. leaf).....	250	0.1	4	949	26.3	8	Fresh fruits, vegetables, berries.....	906	0.4	5	3,810	23.8
20	Feed (mixed, other).....	5,674	1.6	145	44,435	12.8	9	Meats, provisions.....	619	0.3	8	8,877	7.0
31	Seeds (field, garden).....	236	0.1	17	8,378	2.8	10	Fresh fish, sea foods.....	1,355	0.6	7	5,659	23.9
46	Fertilizer, fertilizer materials.....	379	0.1	7	5,139	7.4	21	Feed (mixed, other).....	513	0.2	14	2,883	22.5
	Commodities, n.e.c., and service receipts.....	1,913	0.6	...	...	...		Commodities, n.e.c., and service receipts.....	2,465	1.1	...	...	...
South Atlantic Division							Mountain Division						
	All establishments.....	288,502	...	490	...	...		All establishments.....	87,021	...	241	...	...
	Those analyzing commodity lines, total.....	285,835	100.0	472	...	...		Those analyzing commodity lines, total.....	83,535	100.0	222	...	...
1	Canned, bottled foods.....	1,800	0.6	10	10,329	17.4	3	Confectionery.....	193	0.2	8	4,915	3.9
3	Confectionery.....	232	0.1	11	9,279	2.5	4	Frozen foods.....	126	1.0	17	11,304	7.3
	Candy, including chocolate.....	194	...	6	3,433	5.6		Frozen fruits.....	829	...	10	6,875	1.8
	Fountain syrups, other confections.....	38	...	7	8,305	0.4		Frozen vegetables.....	230	...	9	6,535	3.5
4	Frozen foods.....	3,373	1.2	29	39,589	8.5		Other frozen foods.....	152	...	6	2,025	7.5
	Frozen fruits.....	1,228	...	21	23,161	2.7		Not analyzed in detail.....	321	...	6	4,206	7.6
	Frozen vegetables.....	1,420	...	19	20,175	7.0	5	Groceries (exc. as specified).....	3,083	3.7	17	17,708	17.4
	Other frozen foods.....	375	...	15	19,132	2.0		Oleomargarine, butter substitutes.....	2,125	...	9	15,732	13.5
	Not analyzed in detail.....	950	...	6	13,824	7.2		Other groceries.....	958	...	...	...
5	Groceries (exc. as specified).....	2,847	1.0	33	27,067	10.5	6	Dairy products, ice cream, ices.....	51,778	62.0	153	63,446	81.6
	Flour, related products.....	122	...	4	3,923	3.1		Butter.....	7,945	...	84	45,547	17.5
	Oleomargarine, butter substitutes.....	1,311	...	18	19,923	6.6		Cheese.....	3,737	...	60	38,645	9.7
	Cooking oils (exc. lard).....	212	...	6	8,329	2.5		Ice cream, ices.....	6,462	...	87	30,853	20.9
	Bakery products.....	478	...	5	4,131	11.6		Milk, cream (fluid).....	30,723	...	131	48,527	63.3
	Other groceries.....	724	...	...	...	...		Other dairy products (exc. canned milk).....	2,911	...	79	41,773	7.0
6	Dairy products, ice cream, ices.....	174,068	60.8	277	216,358	80.4	7	Eggs, poultry.....	25,366	30.4	103	46,582	54.4
	Butter.....	11,703	...	112	124,674	9.4		Eggs.....	19,049	...	90	45,058	42.3
	Cheese.....	7,539	...	102	126,007	6.0		Poultry (live or dressed).....	5,855	...	51	18,393	31.8
	Ice cream, ices.....	31,267	...	133	111,395	28.1		Not analyzed in detail.....	462	...	5	492	93.9
	Milk, cream (fluid).....	117,244	...	186	155,384	75.4	8	Fresh fruits, vegetables, berries.....	1,186	1.4	9	4,420	26.8
	Other dairy products (exc. canned milk).....	6,315	...	...	...	...	9	Meats, provisions.....	302	0.4	12	4,041	7.5
7	Eggs, poultry.....	98,649	34.5	259	132,575	74.4		Fresh meats (exc. sausages).....	141	...	5	1,837	7.7
	Eggs.....	42,107	...	206	111,900	37.6		Other meats, including game.....	69	...	...	...
	Poultry (live or dressed).....	56,542	...	204	97,321	58.1		Not analyzed in detail.....	92	...	4	1,169	7.9
8	Fresh fruits, vegetables, berries.....	1,071	0.4	14	5,130	20.9	1D	Fresh fish, sea foods.....	283	0.3	5	2,379	11.9
9	Meats, provisions.....	1,510	0.5	23	11,340	13.3	21	Feed (mixed, other).....	173	0.2	9	3,488	5.0
10	Fresh fish, sea foods.....	446	0.2	12	2,829	15.8		Commodities, n.e.c., and service receipts.....	342	0.4	...	...
21	Feed (mixed, other).....	454	0.2	18	9,635	4.7							
80	Farm, garden machinery (exc. tractors).....	526	0.2	9	9,402	5.6							
	Commodities, n.e.c., and service receipts.....	859	0.3	...	...	...				
East South Central Division							Pacific Division						
	All establishments.....	132,261	...	327	...	...		All establishments.....	553,609	...	575	...	...
	Those analyzing commodity lines, total.....	131,095	100.0	313	...	...		Those analyzing commodity lines, total.....	542,021	100.0	537	...	...
1	Canned, bottled foods.....	2,403	1.8	5	12,677	19.0	1	Canned, bottled foods.....	4,847	0.9	36	100,699	4.8
6	Dairy products, ice cream, ices.....	84,441	64.4	175	92,093	91.7	4	Canned fish, sea foods.....	24	...	4	2,291	1.0
	Butter.....	3,327	...	52	47,541	7.0		Canned meats.....	571	...	8	13,406	4.2
	Cheese.....	2,230	...	50	45,529	4.9		Canned milk.....	4,101	...	21	79,209	5.2
	Ice cream, ices.....	11,292	...	87	55,810	20.2		Other canned foods.....	151	...	...	...
	Milk, cream (fluid).....	64,015	...	147	85,250	75.1	5	Frozen foods.....	7,419	1.4	61	137,094	5.4
	Other dairy products (exc. canned milk).....	3,577	...	48	43,047	8.3		Frozen fruits.....	1,601	...	39	111,294	1.4
7	Eggs, poultry.....	41,381	31.6	147	55,367	74.7		Frozen vegetables.....	2,900	...	40	112,302	2.6
	Eggs.....	16,351	...	117	45,792	35.7		Other frozen foods.....	1,479	...	32	75,418	2.0
	Poultry (live or dressed).....	17,033	...	120	35,749	47.6		Not analyzed in detail.....	1,439	...	11	10,640	13.5
	Not analyzed in detail.....	7,997	...	22	8,269	96.7		Groceries (exc. as specified).....	1,413	0.3	17	21,344	6.6
9	Meats, provisions.....	1,202	0.9	12	5,298	22.7		Oleomargarine, butter substitutes.....	840	...	8	16,501	5.1
21	Feed (mixed, other).....	633	0.5	10	2,458	25.8		Cooking oils (exc. lard).....	239	...	6	8,399	2.8
	Commodities, n.e.c., and service receipts.....	1,035	0.8	...	...	...		Other groceries.....	334	...	...	...
West South Central Division							Pacific Division						
	All establishments.....	229,667	...	490	...	...		All establishments.....	553,609	...	575	...	...
	Those analyzing commodity lines, total.....	228,365	100.0	474	...	...		Those analyzing commodity lines, total.....	542,021	100.0	537	...	...
1	Canned, bottled foods.....	316	0.1	8	6,851	4.6	6	Dairy products, ice cream, ices.....	350,038	64.5	307	415,554	84.2
3	Confectionery.....	152	0.1	7	1,601	9.5		Butter.....	50,126	...	162	356,476	14.1
4	Frozen foods.....	173	0.1	5	1,876	9.2		Cheese.....	16,776	...	152	340,760	4.9
								Ice cream, ices.....	50,915	...	153	255,706	19.9
								Milk, cream (fluid).....	199,481	...	216	324,555	61.5
								Other dairy products (exc. canned milk).....	32,740	...	...	...
								Not analyzed in detail.....	...	...	...	...
								Groceries (exc. as specified).....	171,942	31.7	322	386,235	44.5
								Eggs.....	80,698	...	260	355,184	22.7
								Poultry (live or dressed).....	91,244	...	177	149,988	60.8
								Meats, provisions.....	885	0.2	20	10,414	8.5
								Fresh meats (exc. sausages).....	374	...	5	1,149	32.6
								Cured, boiled, smoked meats.....	193	...	6	5,153	3.7
								Lard (from hogs).....	59	...	4	1,574	3.7
								Other meats, including game.....	259	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.15

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	DAIRY, POULTRY PRODUCTS DISTRIBUTORS--Continued							FRUIT, VEGETABLE WHOLESALERS--Continued						
	Pacific Division--Continued							East North Central Division--Continued						
10	Fresh fish, sea foods.....	467	0.1	9	3,644	12.8	4	Frozen foods.....	2,369	0.3	37	24,101	9.8	
12	Beer, fermented malt liquors.....	937	0.2	6	5,486	17.1		Frozen fruits.....	1,323	...	34	23,584	5.6	
21	Feed (mixed, other).....	2,826	0.5	25	54,392	5.2		Frozen vegetables.....	888	...	26	17,558	5.0	
	Commodities, n.e.c., and service receipts.....	1,247	0.2	...	...	...		Other frozen foods.....	158	...	21	15,463	1.0
	FRUIT, VEGETABLE WHOLESALERS						5	Groceries (exc. as specified).....	4,531	0.6	55	40,262	11.2	
	New England Division							Flour, related products.....	228	...	11	7,493	3.0	
	All establishments.....	229,048	...	571	...	...		Sugar.....	1,062	...	22	17,636	6.0
	Those analyzing commodity lines, total.....	224,524	100.0	548	...	...		Oleomargarine, butter substitutes.....	240	...	14	18,366	1.3
1	Canned, bottled foods.....	554	0.2	6	2,117	26.2		Cooking oils (exc. lard).....	150	...	10	11,998	1.2	
4	Frozen foods.....	1,743	0.8	9	8,057	21.6		Breakfast cereals.....	38	...	5	7,149	0.5	
	Frozen fruits.....	298	...	7	6,566	4.5		Tea.....	9	...	4	4,727	0.2	
	Frozen vegetables.....	361	...	6	6,181	5.8		Dried fruits.....	733	...	13	17,869	4.1	
	Other frozen foods.....	1,084	...	...	...	...		Other groceries.....	80-	...	...	...	...
5	Groceries (exc. as specified).....	424	0.2	14	5,230	8.1		Not analyzed in detail.....	1,267	...	7	5,051	25.1	
8	Fresh fruits, vegetables, berries.....	217,957	97.1	548	224,524	97.1	7	Eggs, poultry.....	1,815	0.2	27	12,866	14.1	
	Fresh fruits, berries.....	77,296	...	342	148,340	52.1		Eggs.....	872	...	25	11,951	7.3	
	Fresh vegetables.....	96,685	...	380	159,205	60.7		Poultry (live or dressed).....	943	...	10	4,223	22.2	
	Not analyzed in detail.....	43,976	...	120	46,336	9.9	8	Fresh fruits, vegetables, berries.....	701,244	97.2	1,183	722,278	97.2	
12	Beer, fermented malt liquors.....	2,833	1.3	13	7,930	35.7		Fresh fruits, berries.....	250,654	...	761	491,110	51.0	
13	Soft drinks.....	272	0.1	8	3,179	8.6		Fresh vegetables.....	318,388	...	820	529,551	60.1	
	Commodities, n.e.c.....	741	0.3	...	...	...		Not analyzed in detail.....	132,202	...	256	140,240	94.3
	Middle Atlantic Division						9	Meats, provisions.....	862	0.1	8	2,195	39.3	
	All establishments.....	819,818	...	1,940	...	...	12	Beer, fermented malt liquors.....	3,094	0.4	20	15,706	19.7
	Those analyzing commodity lines, total.....	804,882	100.0	1,833	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	647	0.1	7	4,759	13.6
1	Canned, bottled foods.....	1,551	0.2	28	19,039	8.1		Commodities, n.e.c., and service receipts.....	2,734	0.4	...	...	...
	Canned fruits, fruit juices.....	355	...	15	12,636	2.8		West North Central Division						
	Canned vegetables, vegetable juices.....	479	...	14	14,090	3.4		All establishments.....	270,008	...	477	...	...
	Canned fish, sea foods.....	227	...	9	5,085	4.5		Those analyzing commodity lines, total.....	262,272	100.0	456	...	...
	Canned meats.....	73	...	6	3,645	2.0	1	Canned, bottled foods.....	4,090	1.6	29	35,731	11.4	
	Canned milk.....	47	...	8	4,223	1.1		Canned baby foods.....	153	...	13	15,735	1.0	
	Other canned foods.....	89	...	...	...	...		Canned fruits, fruit juices.....	1,047	...	25	30,021	3.5
	Not analyzed in detail.....	281	...	7	3,280	8.6		Canned vegetables, vegetable juices.....	1,300	...	25	32,473	4.0	
4	Frozen foods.....	7,927	1.0	46	37,418	21.2		Canned fish, sea foods.....	410	...	18	25,989	1.6	
	Frozen fruits.....	2,072	...	37	30,877	6.7		Canned meats.....	254	...	17	23,705	1.1	
	Frozen vegetables.....	3,860	...	37	30,497	12.6		Canned milk.....	399	...	20	24,107	1.6	
	Other frozen foods.....	756	...	18	13,200	5.7		Other canned foods.....	527	...	17	22,790	2.3	
	Not analyzed in detail.....	1,239	...	4	4,949	25.0		Not analyzed in detail.....	281	...	7	3,280	8.6	
5	Groceries (exc. as specified).....	1,666	0.2	36	22,034	7.6	2	Coffee.....	163	0.1	17	28,495	0.6	
	Flour, related products.....	147	...	12	11,483	1.3	3	Confectionery.....	561	0.2	20	27,210	2.1	
	Sugar.....	389	...	19	13,401	2.9		Candy, including chocolate.....	342	...	17	22,279	1.5	
	Oleomargarine, butter substitutes.....	46	...	7	9,016	0.5		Other confections.....	219	...	...	...	...
	Cooking oils (exc. lard).....	131	...	12	6,661	2.0	4	Frozen foods.....	1,711	0.6	18	22,911	7.5	
	Breakfast cereals.....	12	...	9	4,440	0.3		Frozen fruits.....	932	...	15	22,220	4.2	
	Bakery products.....	8	...	7	3,109	0.2		Frozen vegetables.....	638	...	10	18,940	3.4	
	Tea.....	144	...	10	11,481	1.2		Other frozen foods.....	141	...	...	...	...
	Dried fruits.....	674	...	17	15,214	4.4	5	Groceries (exc. as specified).....	7,897	3.0	40	49,993	15.8	
	Other groceries.....	115	...	14	7,261	1.6		Flour, related products.....	382	...	16	22,680	1.7	
6	Dairy products, ice cream, ices.....	754	0.1	12	13,035	5.8		Sugar.....	2,224	...	18	25,720	8.6	
	Butter.....	144	...	7	9,937	1.4		Oleomargarine, butter substitutes.....	329	...	10	14,015	2.3	
	Cheese.....	560	...	10	12,550	4.5		Cooking oils (exc. lard).....	182	...	13	19,250	0.9	
	Other dairy products (exc. canned milk).....	50	...	...	...	...		Breakfast cereals.....	682	...	11	16,975	4.0
7	Eggs, poultry.....	2,017	0.2	29	18,076	11.2		Tea.....	102	...	9	12,803	0.8	
	Eggs.....	791	...	28	17,286	4.6		Dried fruits.....	323	...	17	24,583	1.3	
	Poultry (live or dressed).....	1,226	...	11	9,591	12.8		Other groceries.....	3,673	...	...	...	...
8	Fresh fruits, vegetables, berries.....	781,019	97.0	1,833	804,882	97.0	6	Dairy products, ice cream, ices.....	932	0.4	15	25,004	3.7	
	Fresh fruits, berries.....	272,570	...	1,115	530,007	51.4	7	Eggs, poultry.....	645	0.2	14	3,122	20.6	
	Fresh vegetables.....	344,797	...	1,129	563,342	61.2	8	Fresh fruits, vegetables, berries.....	238,246	90.9	456	262,272	90.9	
	Not analyzed in detail.....	163,652	...	423	166,395	98.4		Fresh fruits, berries.....	92,752	...	331	204,119	45.4	
9	Meats, provisions.....	1,557	0.2	10	3,814	40.8		Fresh vegetables.....	123,919	...	351	224,764	55.1	
10	Fresh fish, sea foods.....	1,217	0.2	14	10,848	11.2		Not analyzed in detail.....	21,575	...	71	24,668	87.5	
12	Beer, fermented malt liquors.....	781	0.1	5	2,839	27.5	9	Meats, provisions.....	809	0.3	4	1,952	41.4	
	Commodities, n.e.c., and service receipts.....	6,393	0.8	...	...	...	12	Beer, fermented malt liquors.....	2,114	0.8	9	11,623	18.2
	East North Central Division						16	Soaps, toilet and other.....	364	0.1	12	17,193	2.1	
	All establishments.....	742,810	...	1,241	...	...	17	Cigars, cigarettes, tobacco (exc. leaf).....	502	0.2	7	13,667	3.7
	Those analyzing commodity lines, total.....	722,278	100.0	1,183	...	...		Commodities, n.e.c.....	2,238	1.6	...	...	...
1	Canned, bottled foods.....	4,982	0.7	37	33,239	15.0		South Atlantic Division						
	Canned fruits, fruit juices.....	1,257	...	21	25,219	5.0		All establishments.....	323,341	...	820	...	...
	Canned vegetables, vegetable juices.....	1,317	...	18	22,716	5.8		Those analyzing commodity lines, total.....	313,280	100.0	776	...	...
	Canned fish, sea foods.....	553	...	9	18,631	3.0	1	Canned, bottled foods.....	2,862	0.9	37	34,504	8.3	
	Canned meats.....	58	...	8	10,743	0.5		Canned fruits, fruit juices.....	531	...	22	22,376	2.4	
	Canned milk.....	534	...	16	22,179	2.4		Canned vegetables, vegetable juices.....	1,117	...	21	21,080	5.3	
	Other canned foods.....	457	...	...	...	...		Canned fish, sea foods.....	209	...	13	14,219	1.5
	Not analyzed in detail.....	806	...	6	4,997	16.1		Canned meats.....	341	...	12	13,690	1.8	
								Canned milk.....	82	...	7	3,640	2.2	
								Other canned foods.....	70	...	9	7,529	0.9	
								Not analyzed in detail.....	612	...	8	7,216	8.5	
									189	0.1	3	7,885	2.4	
								2	Coffee.....	277	0.1	2	5,978	4.5
									Candy, including chocolate.....	116	...	6	4,471	2.6
									Chewing gum.....	82	...	5	3,863	2.1
									Fountain syrups, other confections.....	77	...	5	4,209	1.5

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
FRUIT, VEGETABLE WHOLESALERS--Continued						FRUIT, VEGETABLE WHOLESALERS--Continued								
South Atlantic Division--Continued						Mountain Division								
	Frozen foods.....	1,524	0.5	18	15,673	9.7		All establishments.....	84,089	...	219	...	...
	Groceries (exc. as specified).....	2,074	0.7	30	28,647	7.2		Those analyzing commodity lines, total.....	81,033	100.0	207	...	...
4	Flour, related products.....	88	...	8	7,872	1.1	1	Canned, bottled foods.....	3,359	4.1	24	17,404	19.3	
	Sugar.....	132	...	6	3,760	3.5		Canned baby foods.....	8	...	15	12,245	0.5	
	Oleomargarine, butter substitutes.....	729	...	15	117,860	0.6		Canned fruits, fruit juices.....	1,072	...	23	17,264	6.2	
	Cooking oils (exc. lard).....	97	...	8	11,455	0.8		Canned vegetables, vegetable juices.....	1,266	...	23	17,264	7.3	
	Breakfast cereals.....	11	...	5	3,740	0.3		Canned fish, sea foods.....	111	...	21	16,930	0.6	
	Tea.....	66	...	4	4,919	1.3		Canned meats.....	147	...	20	16,281	0.9	
	Dried fruits.....	111	...	17	17,091	1.2		Canned milk.....	329	...	22	17,219	1.9	
	Other groceries.....	740	...	...	...	...		Other canned foods.....	376	...	...	...	...
6	Dairy products, ice cream, ices.....	389	0.1	16	17,200	2.3	2	Coffee.....	194	0.2	23	17,264	0.1	
	Cheese.....	342	...	13	15,176	4.2		Confectionery.....	102	0.1	14	11,773	0.9	
	Other dairy products (exc. canned milk).....	47	...	...	...	...	3	Groceries (exc. as specified).....	2,132	2.6	28	21,418	10.0
7	Eggs, poultry.....	2,528	0.8	43	29,122	8.7	5	Flour, related products.....	164	...	22	17,219	1.0	
	Eggs.....	2,099	...	40	27,077	7.8		Sugar.....	801	...	18	15,496	5.2	
	Poultry (live or dressed).....	404	...	14	2,508	16.1		Cooking oils (exc. lard).....	61	...	19	15,889	0.4	
	Not analyzed in detail.....	25	...	...	...	...		Breakfast cereals.....	151	...	22	17,219	0.9
8	Fresh fruits, vegetables, berries.....	298,307	95.1	776	313,280	95.1		Bakery products.....	57	...	14	10,657	0.5	
	Fresh fruits, berries.....	96,603	...	494	219,058	...		Dried fruits.....	96	...	18	13,200	0.7	
	Fresh vegetables.....	145,515	...	571	239,191	60.8		Other groceries.....	802	...	...	...	...
	Not analyzed in detail.....	56,189	...	157	59,819	93.9		Eggs, poultry.....	1,217	1.5	22	7,783	15.6	
9	Meats, provisions.....	605	0.2	10	8,948	6.8	7	Fresh fruits, vegetables, berries.....	72,228	89.3	207	81,033	89.3	
10	Fresh fish, sea foods.....	477	0.2	13	1,744	3.7		Fresh fruits, berries.....	25,432	...	132	60,260	42.2	
12	Beer, fermented malt liquors.....	1,725	0.6	13	1,740	13.7		Fresh vegetables.....	31,820	...	152	62,532	50.9	
	Commodities, n.e.c., and service receipts.....	2,323	0.7	...	...	...		Not analyzed in detail.....	14,976	...	48	15,232	98.3
East South Central Division						Pacific Division								
	All establishments.....	124,223	...	374	...	...		All establishments.....	406,827	...	807	...	...
	Those analyzing commodity lines, total.....	117,200	100.0	344	...	...		Those analyzing commodity lines, total.....	387,099	100.0	730	...	...
1	Canned, bottled foods.....	819	0.7	12	7,304	11.2	17	Cigars, cigarettes, tobacco (exc. leaf).....	67	0.1	4	3,987	1.7	
	Canned fruits, fruit juices.....	223	...	9	6,452	3.4		Commodities, n.e.c.....	1,734	2.1	...	...	...
	Canned vegetables, vegetable juices.....	255	...	11	7,007	3.6		All establishments.....						
	Canned fish, sea foods.....	259	...	10	6,749	3.8		Those analyzing commodity lines, total.....						
	Canned meats.....	48	...	9	3,131	1.5		1	Canned, bottled foods.....	11,055	2.8	34	48,935	22.6
	Canned milk.....	17	...	7	1,857	0.9			Canned baby foods.....	220	...	29	63,672	0.5
	Other canned foods.....	17	...	4	1,006	1.4			Canned fruits, fruit juices.....	3,877	...	33	48,765	8.0
5	Groceries (exc. as specified).....	647	0.6	10	6,981	9.3			Canned vegetables, vegetable juices.....	3,350	...	33	48,896	6.8
7	Eggs, poultry.....	197	0.2	13	2,679	7.4			Canned fish, sea foods.....	989	...	32	48,726	2.0
8	Fresh fruits, vegetables, berries.....	113,400	96.7	344	117,400	96.7			Canned meats.....	428	...	30	43,839	1.0
	Fresh fruits, berries.....	37,382	...	226	75,259	49.7			Canned milk.....	948	...	31	48,559	2.0
	Fresh vegetables.....	42,260	...	238	78,222	54.0			Other canned foods.....	1,243	...	30	43,839	2.8
	Not analyzed in detail.....	33,758	...	87	34,953	96.6		2	Coffee.....	486	0.1	29	40,759	1.2
9	Meats, provisions.....	108	0.1	4	913	11.8		4	Frozen foods.....	2,009	0.5	17	18,544	10.8
	Commodities, n.e.c., and service receipts.....	2,029	1.7		5	Groceries (exc. as specified).....	5,311	1.4	44	50,585	10.5
West South Central Division						New England Division								
	All establishments.....	222,029	...	422	...	...			All establishments.....	(x)	...	197	...
	Those analyzing commodity lines, total.....	214,401	100.0	386	...	...			Those analyzing commodity lines, total.....	108,889	100.0	191	...
1	Canned, bottled foods.....	407	0.2	11	14,772	3.4		1	Canned, bottled foods.....	2,347	2.2	5	10,211	23.0
	Canned fruits, fruit juices.....	133	...	8	12,772	1.0			Groceries (exc. as specified).....	635	0.6	5	8,755	7.2
	Canned vegetables, vegetable juices.....	476	...	5	8,055	3.4			Beer, fermented malt liquors.....	96,094	88.2	191	108,889	88.2
	Canned milk.....	23	...	4	6,879	0.3			Soft drinks.....	1,941	1.8	51	28,862	6.7
	Other canned foods.....	75			Spirits.....	3,838	3.5	22	18,750	40.5
3	Confectionery.....	166	0.1	8	3,518	4.7			Wines.....	1,693	1.6	41	21,929	7.9
	Candy, including chocolate.....	79	...	5	2,397	3.3			Commodities, n.e.c., and service receipts.....	2,468	2.1
	Chewing gum.....	26	...	4	2,339	1.1			BEER, ALE DISTRIBUTORS					
	Other confections.....	61	...	...	...	...		New England Division					
4	Frozen foods.....	958	0.4	7	18,443	5.2		All establishments.....						
	Frozen vegetables.....	376	...	7	18,443	2.0		Those analyzing commodity lines, total.....						
	Other frozen foods.....	582	...	...	...	...			(x)	...	197	...	...
	Groceries (exc. as specified).....	996	0.5	25	19,988	5.0			108,889	100.0	191	...	...
	Flour, related products.....	41	...	4	1,239	3.3		1	Canned, bottled foods.....	2,347	2.2	5	10,211	23.0
	Sugar.....	47	...	5	1,661	2.8			Groceries (exc. as specified).....	635	0.6	5	8,755	7.2
	Oleomargarine, butter substitutes.....	697	...	16	16,994	4.1			Beer, fermented malt liquors.....	96,094	88.2	191	108,889	88.2
	Breakfast cereals.....	3	...	4	6,511	(3)			Soft drinks.....	1,941	1.8	51	28,862	6.7
	Tea.....	3	...	4	6,111	(3)			Spirits.....	3,838	3.5	22	18,750	40.5
	Dried fruits.....	41	...	8	7,921	0.7			Wines.....	1,693	1.6	41	21,929	7.9
	Other groceries.....	164	...	9	5,314	7.1			Commodities, n.e.c.....	2,468	2.1
7	Eggs, poultry.....	4,714	2.2	15	13,533	34.7		BEER, ALE DISTRIBUTORS						
	Eggs.....	4,748	...	14	13,783	20.4		New England Division						
	Poultry (live or dressed).....	1,960	...	9	6,779	29.0		All establishments.....						
	Fresh fruits, vegetables, berries.....	190,970	89.1	386	214,401	89.1		Those analyzing commodity lines, total.....						
	Fresh fruits, berries.....	61,792	...	241	126,878	48.7			(x)	...	197	...	...
	Fresh vegetables.....	72,246	...	259	138,857	52.1			108,889	100.0	191	...	...
	Not analyzed in detail.....	56,932	...	93	64,005	86.9		1	Canned, bottled foods.....	2,347	2.2	5	10,211	23.0
9	Meats, provisions.....	1,236	1.0	7	6,078	36.8			Groceries (exc. as specified).....	635	0.6	5	8,755	7.2
12	Beer, fermented malt liquors.....	5,110	2.4	13	24,044	21.2			Beer, fermented malt liquors.....	96,094	88.2	191	108,889	88.2
	Commodities, n.e.c., and service receipts.....	2,914	1.4			Soft drinks.....	1,941	1.8	51	28,862	6.7
12b	Service receipts.....	7,831	2.7			Spirits.....	3,838	3.5	22	18,750	40.5

See footnotes at end of table.

MERCHANT WHOLESALERS

11.17

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)			
	BEER, ALE DISTRIBUTORS--Continued							BEER, ALE DISTRIBUTORS--Continued							
	Middle Atlantic Division							Mountain Division--Continued							
	All establishments.....	319,882	...	1,540	...	...	103	Coal, coke.....	381	0.7	0	1,575	24.4	
	Those analyzing commodity lines, total.	314,682	100.0	1,503	...	...		Commodities, n.e.c., and service receipts....	1,037	1.9	...	...	...
12	Beer, fermented malt liquors.....	302,956	96.3	1,503	314,682	96.5		Pacific Division							
13	Soft drinks.....	7,103	2.2	501	92,345	7.7		All establishments.....	173,807	...	441	...	...
15	Wines.....	585	0.2	6	6,156	9.5		Those analyzing commodity lines, total.	165,779	100.0	419	...	...
	Commodities, n.e.c., and service receipts....	4,038	1.3	...	...	...	1	Canned, bottled foods.....	127	0.1	5	4,324	2.9	
	East North Central Division						3	Confectionery.....	527	0.3	16	7,404	7.1		
	All establishments.....	393,751	...	1,325	...	...		Candy, including chocolate.....	284	...	10	5,481	5.2	
	Those analyzing commodity lines, total.	382,486	100.0	1,276	...	...		Chewing gum.....	5	...	5	1,236	0.4	
3	Confectionery.....	244	0.1	10	3,082	7.9		Fountain syrups, other confections.....	238	...	10	5,646	4.2		
5	Groceries (exc. as specified).....	346	0.1	7	2,662	13.0		5	Groceries (exc. as specified).....	260	0.2	7	4,229	6.1	
8	Fresh fruits, vegetables, berries.....	651	0.2	8	3,754	17.3		6	Dairy products, ice cream, ices.....	499	0.3	6	1,744	28.6	
12	Beer, fermented malt liquors.....	358,670	93.7	1,276	382,486	93.7		Ice cream, ices.....	249	...	6	1,744	...		
13	Soft drinks.....	5,271	1.4	238	57,466	9.2		Other dairy products (exc. canned milk)....	250	...	...	...	...
14	Spirits.....	4,858	1.3	59	26,467	18.4		12	Beer, fermented malt liquors.....	151,601	91.5	419	165,779	91.5	
15	Wines.....	8,174	2.1	231	98,763	8.3		13	Soft drinks.....	2,693	1.6	125	41,529	6.5	
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,497	0.4	9	4,833	31.0		14	Spirits.....	2,042	1.2	35	24,737	8.2	
103	Coal, coke.....	372	0.1	5	1,613	23.1		15	Wines.....	5,850	3.5	210	92,029	6.4	
	Commodities, n.e.c., and service receipts....	2,403	0.6	...	...	...		17	Cigars, cigarettes, tobacco (exc. leaf).....	1,289	0.8	13	7,098	18.2
	West North Central Division								Commodities, n.e.c., and service receipts....	891	0.5	...	...	...
	All establishments.....	(x)	...	715	...	...			WINE, DISTILLED SPIRITS WHOLESALERS					
	Those analyzing commodity lines, total.	139,494	100.0	688	...	...			New England Division					
3	Confectionery.....	366	0.3	10	2,715	13.5			All establishments.....	(x)	...	111	...	...
6	Dairy products, ice cream, ices.....	1,198	0.8	22	4,800	25.0			Those analyzing commodity lines, total.	157,038	100.0	101	...	...
	Cheese.....	447	...	15	2,403	18.6			12	Beer, fermented malt liquors.....	12,535	8.0	51	79,237	15.8
	Ice cream, ices.....	142	...	5	1,383	10.3		13	Soft drinks.....	1,781	1.1	16	17,842	10.0	
	Milk, cream (fluid).....	196	...	4	1,612	12.2		14	Spirits.....	123,158	78.4	92	148,988	82.7	
	Other dairy products (exc. canned milk)....	413	...	...	...	...		15	Wines.....	18,017	11.5	80	126,825	14.2
8	Fresh fruits, vegetables, berries.....	471	0.3	7	1,801	26.2			Commodities, n.e.c., and service receipts....	1,547	1.0	...	...	...
12	Beer, fermented malt liquors.....	132,109	94.9	688	139,494	94.9			Middle Atlantic Division						
13	Soft drinks.....	2,851	2.0	132	23,159	12.3			All establishments.....	612,292	...	269	...	...
14	Spirits.....	339	0.2	4	1,712	19.8			Those analyzing commodity lines, total.	576,267	100.0	247	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	1,182	0.8	8	3,137	37.7		12	Beer, fermented malt liquors.....	2,058	0.4	11	29,102	7.1	
103	Coal, coke.....	101	0.1	6	1,086	9.3		14	Spirits.....	491,525	85.3	152	539,474	91.1	
	Commodities, n.e.c., and service receipts....	877	0.6	...	...	...		15	Wines.....	79,712	13.8	194	450,459	17.7
	South Atlantic Division							126	Service receipts.....	368	0.1	...	...	...
	All establishments.....	165,735	...	567	...	...			East North Central Division					
	Those analyzing commodity lines, total.	164,455	100.0	556	...	...			All establishments.....	582,370	...	448	...	...
2	Coffee.....	250	0.2	4	3,186	7.8			Those analyzing commodity lines, total.	571,824	100.0	430	...	...
3	Confectionery.....	311	0.2	8	3,149	9.9		1	Canned, bottled foods.....	409	0.1	7	3,866	10.6	
12	Beer, fermented malt liquors.....	154,388	93.9	556	164,455	93.9		3	Confectionery.....	1,930	0.3	7	11,587	16.6	
13	Soft drinks.....	1,015	0.6	28	8,553	11.9		8	Fresh fruits, vegetables, berries.....	1,181	0.2	4	5,111	23.1	
14	Spirits.....	1,172	0.7	7	4,084	28.7		12	Beer, fermented malt liquors.....	11,353	2.0	90	95,041	11.9	
15	Wines.....	4,603	2.8	110	41,760	11.0		13	Soft drinks.....	422	0.1	23	30,803	1.4	
17	Cigars, cigarettes, tobacco (exc. leaf).....	982	0.6	5	2,230	44.0		14	Spirits.....	494,994	86.6	365	556,441	89.0	
	Commodities, n.e.c., and service receipts....	1,734	1.0	...	...	...		15	Wines.....	52,828	9.2	321	427,055	12.4
	East South Central Division							17	Cigars, cigarettes, tobacco (exc. leaf).....	7,599	1.3	9	21,901	34.7	
	All establishments.....	58,856	...	212	...	...			Commodities, n.e.c., and service receipts....	1,108	0.2	...	...	...
	Those analyzing commodity lines, total.	58,464	100.0	208	...	...			West North Central Division					
12	Beer, fermented malt liquors.....	58,197	99.5	208	58,464	99.5			All establishments.....	(x)	...	98	...	...
13	Soft drinks.....	210	0.4	6	1,376	15.3			Those analyzing commodity lines, total.	180,697	100.0	92	...	...
	Commodities, n.e.c., and service receipts....	57	0.1	...	...	...		12	Beer, fermented malt liquors.....	2,103	1.2	12	16,124	13.0
	West South Central Division							13	Soft drinks.....	207	0.1	4	6,763	3.1	
	All establishments.....	123,187	...	456	...	...		14	Spirits.....	154,611	85.5	81	177,015	87.3
	Those analyzing commodity lines, total.	117,061	100.0	438	...	...		15	Wines.....	21,685	12.0	66	138,561	15.6
1	Canned, bottled foods.....	231	0.2	4	1,822	12.7		17	Cigars, cigarettes, tobacco (exc. leaf).....	706	0.4	5	7,848	9.0	
3	Confectionery.....	277	0.2	4	4,515	6.1			Commodities, n.e.c., and service receipts....	1,385	0.8	...	...	...
5	Groceries (exc. as specified).....	253	0.2	4	1,597	15.8			South Atlantic Division						
12	Beer, fermented malt liquors.....	111,866	95.6	438	117,061	95.6			All establishments.....	279,998	...	146	...	...
13	Soft drinks.....	595	0.5	21	7,941	7.5			Those analyzing commodity lines, total.	269,678	100.0	137	...	...
15	Wines.....	659	0.6	17	7,821	8.4		12	Beer, fermented malt liquors.....	4,373	1.6	26	45,441	9.6	
17	Cigars, cigarettes, tobacco (exc. leaf).....	872	0.7	7	5,449	16.0		14	Spirits.....	242,093	89.8	112	258,751	93.6	
21	Feed (mixed, other).....	99	0.1	4	900	11.0		15	Wines.....	21,429	7.9	94	175,593	12.2	
	Commodities, n.e.c., and service receipts....	2,209	1.9	...	...	...			Commodities, n.e.c., and service receipts....	1,783	0.7	...	...	...
	Mountain Division								East South Central Division						
	All establishments.....	(x)	...	215	...	...			All establishments.....	93,601	...	61	...	...
	Those analyzing commodity lines, total.	55,576	100.0	205	...	...			Those analyzing commodity lines, total.	91,773	100.0	58	...	...
3	Confectionery.....	305	0.5	5	1,769	17.2		14	Beer, fermented malt liquors.....	242,093	89.8	112	258,751	93.6	
12	Beer, fermented malt liquors.....	48,162	86.7	205	55,576	86.7		15	Wines.....	21,429	7.9	94	175,593	12.2	
13	Soft drinks.....	613	1.1	34	10,844	7.6			Commodities, n.e.c., and service receipts....	1,783	0.7	...	...	...
14	Spirits.....	3,618	6.5	29	13,982	25.9			South Atlantic Division						
15	Wines.....	942	1.7	29	12,590	7.5			All establishments.....	279,998	...	146	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	358	0.6	7	2,163	16.6			Those analyzing commodity lines, total.	269,678	100.0	137	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WINES, DISTILLED SPIRITS WHOLESALERS—Continued							GENERAL-LINE DRUG WHOLESALERS—Continued					
	West South Central Division							West North Central Division					
	All establishments.....	200,466	...	90	...	...		All establishments.....	86,448	...	28	...	...
	Those analyzing commodity lines, total.	176,122	100.0	80	...	...		Those analyzing commodity lines, total	85,463	100.0	26	...	...
12	Beer, fermented malt liquors.....	5,533	3.1	25	43,402	12.7	3	Confectionery.....	1,240	1.5	13	54,237	2.3
14	Spirits.....	156,403	88.9	75	174,302	89.7	44	Drugs, drug sundries.....	80,677	94.4	26	85,463	94.4
15	Wines.....	13,106	7.4	59	124,385	10.5		Drugs, pharmaceuticals.....	26,860	...	22	72,889	36.8
	Commodities, n.e.c.....	1,080	0.6	...	...	...		Proprietary medicines, toiletries (exc. soap).....	23,899	...	22	72,889	32.8
	Mountain Division							Druggist sundries.....	17,985	...	22	72,889	24.7
	All establishments.....	(x)	...	65	...	...		Not analyzed in detail.....	11,933	...	4	12,309	96.9
	Those analyzing commodity lines, total.	65,547	100.0	63	...	...		Commodities, n.e.c., and service receipts...	3,546	4.1	...	...	...
12	Beer, fermented malt liquors.....	5,675	8.6	43	27,305	20.8		South Atlantic Division					
13	Soft drinks.....	373	0.6	12	8,588	4.3		All establishments.....	113,155	...	54	...	...
14	Spirits.....	53,423	81.6	60	65,120	82.0		Those analyzing commodity lines, total	108,033	100.0	52	...	...
15	Wines.....	5,527	8.4	53	55,613	9.9		1 Canned, bottled foods.....	281	0.3	7	13,955	2.0
	Commodities, n.e.c.....	949	0.8	...	...	...		Canned baby foods.....	250	...	6	13,263	1.9
	Pacific Division							Other canned foods.....	31	...	...	...	...
	All establishments.....	327,862	...	239	...	...		3 Confectionery.....	562	0.5	19	39,970	1.4
	Those analyzing commodity lines, total.	322,377	100.0	229	...	...		16 Soaps, toilet and other.....	298	0.3	15	31,779	0.9
1	Canned, bottled foods.....	1,258	0.4	5	20,959	6.0		17 Cigars, cigarettes, tobacco (exc. leaf).....	1,145	1.1	5	8,238	13.9
3	Confectionery.....	881	0.3	9	14,242	6.2		18 Smokers' supplies, razor blades, etc.....	659	0.6	17	35,660	1.8
5	Groceries (exc. as specified).....	12,928	4.0	12	33,127	39.0	44	Drugs, drug sundries.....	103,182	95.5	52	108,033	95.5
12	Beer, fermented malt liquors.....	21,491	6.7	82	113,111	19.0		Drugs, pharmaceuticals.....	41,712	...	51	107,032	39.0
13	Soft drinks.....	350	0.1	27	26,702	3.3		Proprietary medicines, toiletries (exc. soap).....	43,180	...	51	107,394	40.2
14	Spirits.....	247,091	76.6	186	313,981	78.8	48	Druggist sundries.....	18,290	...	50	106,393	17.2
15	Wines.....	34,826	10.8	195	295,367	11.8	65	48 Industrial chemicals, n.e.c.....	323	0.3	5	11,093	2.9
17	Cigars, cigarettes, tobacco (exc. leaf).....	2,463	0.8	9	16,459	15.0	118	65 Photographic goods.....	665	0.6	14	26,738	2.5
	Commodities, n.e.c., and service receipts...	1,089	0.3	...	...	...		Jewelry, silverware, trophies.....	137	0.1	8	18,092	0.8
	GENERAL-LINE DRUG WHOLESALERS							Clocks, watches.....	137	...	8	18,092	0.8
	New England Division							123 Rubber sundries, n.e.c.....	131	0.1	4	8,295	1.6
	All establishments.....	54,707	...	23	...	...		Commodities, n.e.c.....	650	0.6	...	...	...
	Those analyzing commodity lines, total.	54,707	100.0	23	...	...		East South Central Division					
16	Soaps, toilet and other.....	221	0.4	5	16,032	1.4		All establishments.....	48,363	...	20	...	...
44	Drugs, drug sundries.....	49,632	90.7	23	54,707	90.7	44	Those analyzing commodity lines, total	48,363	100.0	20	...	...
	Drugs, pharmaceuticals.....	18,643	...	17	43,806	42.6		44 Drugs, drug sundries.....	47,444	98.1	20	48,363	98.1
	Proprietary medicines, toiletries (exc. soap).....	14,428	...	17	43,806	32.9		Drugs, pharmaceuticals.....	14,955	...	15	38,010	39.3
	Druggist sundries.....	5,802	...	16	40,192	14.4		Proprietary medicines, toiletries (exc. soap).....	14,563	...	14	36,832	39.5
	Not analyzed in detail.....	10,759	...	6	10,901	98.7		Druggist sundries.....	7,973	...	14	35,320	21.4
	Commodities, n.e.c.....	4,854	8.9	...	...	...		Not analyzed in detail.....	10,353	...	5	10,353	100.0
	Middle Atlantic Division							Commodities, n.e.c.....	919	1.9	...	...	...
	All establishments.....	172,680	...	59	...	...		West South Central Division					
	Those analyzing commodity lines, total.	172,104	100.0	58	...	...		All establishments.....	85,177	...	36	...	...
3	Confectionery.....	470	0.3	13	42,608	1.1		Those analyzing commodity lines, total	73,109	100.0	32	...	...
16	Soaps, toilet and other.....	330	0.2	9	24,844	1.3		18 Smokers' supplies, razor blades, etc.....	132	0.2	5	6,841	1.9
18	Smokers' supplies, razor blades, etc.....	166	0.1	4	13,950	1.1	44	Drugs, drug sundries.....	70,117	95.9	32	73,109	95.9
44	Drugs, drug sundries.....	164,072	95.3	58	172,104	95.3		Drugs, pharmaceuticals.....	26,128	...	28	63,256	41.3
	Drugs, pharmaceuticals.....	62,038	...	43	141,219	43.9		Proprietary medicines, toiletries (exc. soap).....	21,214	...	27	62,766	33.8
	Proprietary medicines, toiletries (exc. soap).....	59,866	...	41	121,463	49.3		Druggist sundries.....	14,053	...	27	61,649	22.8
	Druggist sundries.....	16,653	...	40	118,931	13.9		Not analyzed in detail.....	8,722	...	4	9,853	88.5
	Not analyzed in detail.....	25,515	...	13	30,031	85.0		Commodities, n.e.c., and service receipts...	2,860	3.9	...	...	...
	Commodities, n.e.c.....	7,066	4.1	...	...	...		Mountain Division					
	East North Central Division							All establishments.....	34,044	...	16	...	...
	All establishments.....	158,192	...	47	...	...		Those analyzing commodity lines, total	34,044	100.0	16	...	...
	Those analyzing commodity lines, total.	155,719	100.0	45	...	...		3 Confectionery.....	610	1.8	10	19,300	3.2
3	Confectionery.....	826	0.5	14	69,194	1.2		Candy, including chocolate.....	279	...	4	6,916	4.0
16	Soaps, toilet and other.....	200	0.1	8	23,968	0.8		Other confections.....	234	...	...	...	...
18	Smokers' supplies, razor blades, etc.....	109	0.1	4	14,242	0.8	44	16 Soaps, toilet and other.....	32	0.1	4	6,075	0.5
44	Drugs, drug sundries.....	148,606	95.5	45	155,719	95.5		18 Smokers' supplies, razor blades, etc.....	449	1.3	5	14,452	3.1
	Drugs, pharmaceuticals.....	42,255	...	39	128,261	32.9		44 Drugs, drug sundries.....	31,933	93.8	16	34,044	93.8
	Proprietary medicines, toiletries (exc. soap).....	51,731	...	38	121,912	42.4		Drugs, pharmaceuticals.....	11,564	...	16	34,044	34.0
	Druggist sundries.....	28,465	...	38	127,386	22.3		Proprietary medicines, toiletries (exc. soap).....	12,517	...	15	30,781	40.7
	Not analyzed in detail.....	26,155	...	7	27,458	95.2		Druggist sundries.....	7,852	...	16	34,044	23.1
	Commodities, n.e.c.....	5,978	3.8	...	...	...		Commodities, n.e.c.....	1,020	3.0	...	...	...
	Pacific Division							Pacific Division					
	All establishments.....	96,104	...	20	...	...		All establishments.....	96,104	...	20	...	...
	Those analyzing commodity lines, total	95,104	100.0	18	...	...		Those analyzing commodity lines, total	95,104	100.0	18	...	...
16	Soaps, toilet and other.....	186	0.2	5	29,628	...	16	Soaps, toilet and other.....	186	0.2	5	29,628	...
44	Drugs, drug sundries.....	92,230	97.0	18	95,104	97.0	44	Drugs, drug sundries.....	92,230	97.0	18	95,104	97.0
	Commodities, n.e.c.....	2,688	2.8	...	...	...		Commodities, n.e.c.....	2,688	2.8	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.19

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS							DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS—Continued					
	New England Division							East North Central Division—Continued					
	All establishments.....	17,421	...	87	...	...	118	Jewelry, silverware, trophies.....	102	0.1	7	2,747	3.7
	Those analyzing commodity lines, total	16,534	100.0	83	...	...	119	Toys, games, athletic goods.....	545	0.4	14	4,104	13.3
16	Soaps, toilet and other.....	32	0.2	6	997	3.2	123	Rubber sundries, n.e.c.....	2,092	1.3	21	2,371	88.2
17	Cigars, cigarettes, tobacco (exc. leaf).....	604	3.6	4	1,921	31.4		Commodities, n.e.c., and service receipts...	1,828	1.2	...	...	...
18	Smokers' supplies, razor blades, etc.....	75	0.4	8	1,862	4.0							
37	Miscellaneous dry goods.....	192	1.2	5	1,215	15.8		West North Central Division					
	Notions, thread, buttons, closures.....	192	...	5	1,215	15.8		All establishments.....	19,649	...	132	...	...
40	Kitchen utensils, miscellaneous homevares...	44	0.3	5	1,015	4.3		Those analyzing commodity lines, total	19,098	100.0	127	...	...
44	Drugs, drug sundries.....	13,583	82.2	83	16,534	82.2		Confectionery.....	145	0.8	7	2,005	7.2
	Drugs, pharmaceuticals.....	6,742	...	34	9,650	69.9		Soaps, toilet and other.....	393	2.0	9	1,527	25.7
	Proprietary medicines, toiletries (exc. soap).....	4,224	...	54	8,130	52.0		Smokers' supplies, razor blades, etc.....	101	0.5	12	1,626	6.2
	Druggist sundries.....	2,617	...	38	6,299	41.5							
52	Electrical wiring supplies, construction materials.....	47	0.3	4	984	4.8		Men's, boys' clothing furnishings (exc. shoes).....	107	0.6	6	938	11.4
69	Fountain pens, pencils.....	15	0.1	6	1,507	10.0		Underwear, hosiery.....	67	...	5	637	10.5
73	School equipment, supplies.....	19	0.1	5	999	1.9		Work clothing, gloves.....	40	...	4	761	5.2
119	Toys, games, athletic goods.....	101	0.6	4	1,039	9.7							
123	Rubber sundries, n.e.c.....	453	2.7	8	487	93.0		Miscellaneous dry goods.....	101	0.5	6	523	19.3
126	Commodities, n.e.c.....	1,359	8.2	...	...	...		Notions, thread, buttons, closures.....	101	...	6	523	19.3
	Service receipts.....	10	0.1	...	...	...				
	Middle Atlantic Division							Drugs, drug sundries.....	16,454	86.2	127	19,098	86.2
	All establishments.....	207,141	...	697	...	...		Drugs, pharmaceuticals.....	4,627	...	49	9,800	40.3
	Those analyzing commodity lines, total	201,508	100.0	651	...	...		Proprietary medicines, toiletries (exc. soap).....	4,196	...	59	8,320	50.4
3	Confectionery.....	129	0.1	7	2,428	5.3		Druggist sundries.....	3,953	...	52	9,800	40.3
16	Soaps, toilet and other.....	1,495	0.7	46	20,313	7.4		Not analyzed in detail.....	3,678	...	16	4,171	88.2
17	Cigars, cigarettes, tobacco (exc. leaf).....	182	0.1	4	1,339	13.6							
18	Smokers' supplies, razor blades, etc.....	457	0.2	16	4,630	9.9		Toys, games, athletic goods.....	144	1.0	4	1,195	16.2
33	Women's, children's clothing, accessories (exc. shoes).....	621	0.3	5	6,689	9.3		Commodities, n.e.c.....	1,603	8.4	...	...	...
37	Miscellaneous dry goods.....	1,189	0.6	13	2,426	49.0							
	Notions, thread, buttons, closures.....	227	...	8	1,222	18.6		South Atlantic Division					
	Other dry goods.....	962	...	...	...	...		All establishments.....	(x)	...	128	...	...
44	Drugs, drug sundries.....	179,284	89.0	651	201,508	89.0		Those analyzing commodity lines, total	20,981	100.0	114	...	...
	Drugs, pharmaceuticals.....	54,327	...	282	82,262	66.0		Confectionery.....	208	1.0	9	1,611	12.8
	Proprietary medicines, toiletries (exc. soap).....	94,617	...	389	119,548	79.1		Candy, including chocolate.....	115	...	6	701	16.4
	Druggist sundries.....	30,340	...	293	63,946	47.4		Other confections.....	93	...	...	...	...
48	Industrial chemicals, n.e.c.....	393	0.2	6	1,437	27.3							
73	School equipment, supplies.....	157	0.1	7	1,510	10.4		Groceries (exc. as specified).....	41	0.2	4	226	18.1
118	Jewelry silverware, trophies.....	235	0.1	5	1,128	20.8		Soaps, toilet and other.....	191	0.9	12	1,724	11.1
119	Toys, games, athletic goods.....	618	0.3	13	2,160	28.6		Cigars, cigarettes, tobacco (exc. leaf).....	34	0.4	6	1,146	7.3
123	Rubber sundries, n.e.c.....	9,525	4.7	45	12,358	77.1		Smokers' supplies, razor blades, etc.....	62	0.3	11	1,689	3.7
126	Commodities, n.e.c.....	7,088	3.5	...	...	...				
	Service receipts.....	135	0.1	6	1,416	9.5		Men's, boys' clothing, furnishings (exc. shoes).....	211	1.0	14	1,983	10.6
	East North Central Division							Underwear, hosiery.....	111	...	11	1,471	7.5
	All establishments.....	157,345	...	349	...	...		Other clothing, furnishings (men's, boys').....	100	...	...	...	...
	Those analyzing commodity lines, total	155,209	100.0	325	...	...					
3	Confectionery.....	107	0.1	9	2,681	4.0		Women's, children's clothing, accessories (exc. shoes).....	95	0.4	13	2,084	4.6
5	Groceries (exc. as specified).....	167	0.1	14	1,574	10.6		Hosiery, underwear.....	85	...	11	1,830	4.6
16	Soaps, toilet and other.....	680	0.4	34	8,286	8.2		Other apparel, accessories (exc. shoes)...	10	...	...	...	...
18	Smokers' supplies, razor blades, etc.....	385	0.2	19	3,736	10.3							
32	Men's, boys' clothing, furnishings (exc. shoes).....	103	0.1	9	1,348	7.6		Miscellaneous dry goods.....	169	0.8	9	1,870	9.0
	Underwear, hosiery.....	78	...	6	1,128	6.9		Drugs, drug sundries.....	18,627	88.8	114	20,981	88.8
	Other clothing, furnishings (men's, boys').....	25	...	...	...	...		Electrical wiring supplies, construction materials.....	39	0.2	6	1,114	3.5
33	Women's, children's clothing, accessories (exc. shoes).....	185	0.1	9	1,615	11.4		Hardware.....	185	0.9	4	1,094	16.9
37	Miscellaneous dry goods.....	318	0.2	11	3,742	8.5		Paper (basic materials, paperboard).....	25	0.1	4	493	5.1
44	Drugs, drug sundries.....	146,108	94.1	325	155,209	94.1		Converted paper products.....	106	0.5	12	2,090	5.1
	Drugs, pharmaceuticals.....	13,322	...	138	36,942	36.1		Paper stationery, office supplies.....	56	...	9	1,698	3.3
	Proprietary medicines, toiletries (exc. soap).....	33,584	...	197	56,735	59.2		Miscellaneous converted paper products.....	50	...	...	...	...
	Druggist sundries.....	99,202	...	132	119,614	82.9							
65	Photographic goods.....	116	0.1	4	1,189	9.8		Jewelry, silverware, trophies.....	22	0.1	5	918	2.4
68	Surgical, medical equipment and supplies.....	1,590	1.0	8	5,357	29.7							
69	Fountain pens, pencils.....	125	0.1	6	1,807	6.9		Toys, games, athletic goods.....	128	0.6	6	1,213	10.6
73	School equipment, supplies.....	329	0.2	13	2,984	11.0		Toys, games.....	128	...	6	1,213	10.6
115	Paper (basic materials, paperboard).....	287	0.2	6	1,422	20.2		Commodities, n.e.c.....	768	3.7	...	...	...
	Wrapping paper.....	265	...	4	1,303	20.3		Service receipts.....	20	0.1	...	...	...
	Miscellaneous paper, paperboard.....	22	...	...	...	...			
116	Converted paper products.....	142	0.1	14	2,050	6.9		East South Central Division					
	Paper stationery, office supplies.....	107	...	11	1,787	5.7		All establishments.....	9,765	...	61	...	...
	Miscellaneous converted paper products.....	40	...	...	...	...		Those analyzing commodity lines, total	9,019	100.0	57	...	...
								Soaps, toilet and other.....	48	0.5	10	1,604	3.0
								Men's, boys' clothing, furnishings (exc. shoes).....	115	1.3	7	868	13.2
								Underwear, hosiery.....	64	...	7	868	7.4
								Other clothing, furnishings (men's, boys').....	51	...	...	...	...
								Women's, children's clothing, accessories (exc. shoes).....	46	0.5	6	845	5.4
								Miscellaneous dry goods.....	133	1.5	8	1,120	11.9
								Notions, thread, buttons, closures.....	52	...	6	899	5.8
								Other dry goods.....	81	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS—Continued							DRUGS, DRUG SUNDRIES (SPECIALTY LINES) WHOLESALERS—Continued						
East South Central Division—Continued							Pacific Division						
44	Drugs, drug sundries.....	7,925	87.9	57	9,019	87.9		All establishments.....	52,276	...	236	...	...
	Drugs, pharmaceuticals.....	1,586	...	15	4,786	33.1		Those analyzing commodity lines, total	50,759	100.0	214	...	...
	Proprietary medicines, toiletries (exc. soap).....	2,887	...	32	5,983	48.2	3	Confectionery.....	511	1.0	4	5,745	8.9
	Druggist sundries.....	1,584	...	26	5,659	28.0	5	Groceries (exc. as specified).....	36	0.1	5	239	15.1
	Not analyzed in detail.....	1,868	...	9	2,168	86.2	16	Soaps, toilet and other.....	48	0.1	8	1,806	2.6
73	School equipment, supplies.....	37	0.4	4	686	5.4	18	Smokers' supplies, razor blades, etc.....	170	0.3	10	1,950	8.7
	Commodities, n.e.c.....	715	7.9	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	668	1.3	6	2,564	26.0
	West South Central Division						37	Miscellaneous dry goods.....	120	0.2	8	879	13.6
	All establishments.....	29,267	...	176	...	...	40	Kitchen utensils, miscellaneous homewares...	57	0.1	6	1,272	4.5
	Those analyzing commodity lines, total	26,523	100.0	160	...	...	44	Drugs, drug sundries.....	42,192	83.1	214	50,759	83.1
3	Confectionery.....	463	1.7	22	6,618	7.0		Drugs, pharmaceuticals.....	8,809	...	71	11,627	75.8
	Gandy, including chocolate.....	300	...	15	3,287	9.1		Proprietary medicines, toiletries (exc. soap).....	16,065	...	87	21,079	76.2
	Cheewing gum.....	70	...	14	5,470	1.3		Druggist sundries.....	9,928	...	59	17,945	55.3
	Other confections.....	93	...	...	...	...		Not analyzed in detail.....	7,390	...	33	10,680	69.2
16	Soaps, toilet and other.....	154	0.6	24	6,910	2.2	69	Fountain pens, pencils.....	55	0.1	5	1,202	4.6
17	Cigars, cigarettes, tobacco (exc. leaf).....	185	0.7	6	1,155	16.0	73	School equipment, supplies.....	176	0.3	7	1,213	14.5
18	Smokers' supplies, razor blades, etc.....	140	0.5	17	3,840	3.6	116	Converted paper products.....	80	0.2	5	729	11.0
32	Men's, boys' clothing, furnishings (exc. shoes).....	307	1.2	23	5,309	5.8	119	Toys, games, athletic goods.....	450	0.9	11	1,975	22.8
	Underwear, hosiery.....	247	...	19	4,293	5.8		Toys, games.....	312	...	8	1,499	20.8
	Other clothing, furnishings (men's, boys').....	60	...	...	...	...		Other athletic goods.....	138	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	148	0.6	16	2,934	5.0	123	Rubber sundries, n.e.c.....	1,663	3.3	11	3,499	47.5
35	Piece goods (woven).....	45	0.2	7	1,301	3.4		Commodities, n.e.c.....	4,500	8.9	...	...	...
37	Miscellaneous dry goods.....	235	0.9	23	3,789	6.2	126	Service receipts.....	33	0.1	4	1,988	1.6
	Knit fabrics, lace fabrics.....	17	...	4	530	3.2		INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	Notions, thread, buttons, closures.....	181	...	21	3,454	5.2		New England Division					
	Other dry goods.....	37	...	...	...	...		All establishments.....	45,601	...	89	...	...
39	China, glassware, crockery.....	103	0.4	8	1,833	5.6	45	Those analyzing commodity lines, total	45,465	100.0	87	...	...
40	Kitchen utensils, miscellaneous homewares...	207	0.8	12	4,031	5.1	48	Paints, varnishes, lacquers.....	393	0.9	4	3,127	12.6
44	Drugs, drug sundries.....	22,274	83.9	160	26,523	83.9	48	Industrial chemicals, n.e.c.....	12,485	27.5	32	13,577	92.0
	Drugs, pharmaceuticals.....	4,198	...	46	11,223	37.4	49	Other chemicals, related products.....	31,652	69.6	58	33,417	94.7
	Proprietary medicines, toiletries (exc. soap).....	7,977	...	93	16,776	47.6		Commodities, n.e.c., and service receipts...	935	2.0	...	...	...
	Druggist sundries.....	5,879	...	89	17,562	33.5		Middle Atlantic Division					
	Not analyzed in detail.....	4,220	...	31	4,745	88.9		All establishments.....	403,173	...	602	...	...
45	Paints, varnishes, lacquers.....	23	0.1	6	2,065	1.1		Those analyzing commodity lines, total	398,379	100.0	565	...	...
52	Electrical wiring supplies, construction materials.....	108	0.4	12	3,507	3.1	16	Soaps, toilet and other.....	274	0.1	11	3,468	7.9
54	Radios, television sets, home appliances, and specialties.....	17	0.1	5	1,942	0.9	44	Drugs, drug sundries.....	2,462	0.6	43	18,026	13.6
56	Hardware.....	36	0.1	5	493	7.3	45	Paints, varnishes, lacquers.....	1,228	0.3	25	9,293	12.9
73	School equipment, supplies.....	440	1.6	31	6,469	6.8	46	Fertilizer, fertilizer materials.....	1,296	0.3	9	12,729	10.2
115	Paper (basic materials, paperboard).....	126	0.5	11	2,662	4.7	47	Agricultural chemicals (exc. fertilizer)...	2,342	0.6	21	19,355	12.1
116	Converted paper products.....	146	0.6	15	4,882	3.0	48	Industrial chemicals, n.e.c.....	114,975	28.9	239	128,855	89.2
	Paper bags.....	99	...	10	2,409	4.1	49	Other chemicals, related products.....	261,979	65.7	344	281,003	93.2
	Miscellaneous converted paper products...	47	...	...	...	...	56	Hardware.....	235	0.1	10	5,473	4.3
118	Jewelry, silverware, trophies.....	75	0.3	7	4,065	1.8	58	Industrial equipment, supplies.....	464	0.1	66	3,756	12.4
119	Toys, games, athletic goods.....	277	1.0	19	5,653	4.9	102	Petroleum and products.....	805	0.2	7	4,636	14.3
	Toys, games.....	219	...	15	4,659	4.7		Commodities, n.e.c., and service receipts...	12,319	3.1	...	...	...
	Other athletic goods.....	58	...	...	...	...		East North Central Division					
123	Rubber sundries, n.e.c.....	332	1.2	6	1,590	20.9		All establishments.....	70,581	...	141	...	...
	Commodities, n.e.c.....	682	2.6	...	...	...		Those analyzing commodity lines, total	69,864	100.0	133	...	...
	Mountain Division						46	Fertilizer, fertilizer materials.....	1,095	1.6	4	4,883	22.4
	All establishments.....	(x)	...	36	...	...	47	Agricultural chemicals (exc. fertilizer)...	482	0.7	6	4,978	9.7
	Those analyzing commodity lines, total	5,695	100.0	33	...	...	48	Industrial chemicals, n.e.c.....	16,129	23.1	42	19,211	84.0
18	Smokers' supplies, razor blades, etc.....	37	0.6	4	985	3.8	49	Other chemicals, related products.....	48,523	69.4	91	54,379	89.2
32	Men's, boys' clothing, furnishings (exc. shoes).....	35	0.6	4	960	3.6	61	Laundry, dry cleaning equipment, supplies...	2,354	3.4	9	9,314	25.3
33	Women's, children's clothing, accessories (exc. shoes).....	56	1.0	4	708	7.9		Commodities, n.e.c.....	1,121	1.6	...	...	...
37	Miscellaneous dry goods.....	89	1.6	4	932	9.5		Service receipts.....	160	0.2	9	2,481	6.4
44	Drugs, drug sundries.....	4,931	86.6	33	5,695	86.6		West North Central Division					
	Drugs, pharmaceuticals.....	1,720	...	9	2,597	66.2		All establishments.....	25,855	...	65	...	...
	Proprietary medicines, toiletries, (exc. soap).....	902	...	16	2,991	30.2		Those analyzing commodity lines, total	24,529	100.0	58	...	...
	Druggist sundries.....	1,203	...	11	1,949	61.7	46	Fertilizer, fertilizer materials.....	864	3.5	11	9,841	8.8
	Not analyzed in detail.....	1,106	...	10	1,410	78.4	47	Agricultural chemicals (exc. fertilizer)...	2,940	12.0	11	12,643	23.2
69	Fountain pens, pencils.....	8	0.1	4	932	0.8	48	Industrial chemicals, n.e.c.....	8,837	36.0	19	13,422	65.8
	Commodities, n.e.c.....	539	9.5	...	...	...	49	Other chemicals, related products.....	9,614	39.2	39	11,106	86.6
	West North Central Division						61	Laundry, dry cleaning equipment, supplies...	1,683	6.9	12	13,380	12.6
	All establishments.....	(x)	...	85	...	...		Commodities, n.e.c.....	591	2.4	...	...	...
	Those analyzing commodity lines, total	30,291	100.0	82	...	...		South Atlantic Division					
	Mountain Division							All establishments.....	(x)	...	85	...	...
	All establishments.....	(x)	...	85	...	...		Those analyzing commodity lines, total	30,291	100.0	82	...	...
	Those analyzing commodity lines, total	30,291	100.0	82	...	...	16	Soaps, toilet and other.....	164	0.3	6	1,519	10.8
69	Fountain pens, pencils.....	8	0.1	4	932	0.8	45	Paints, varnishes, lacquers.....	154	0.3	6	7,574	2.0
	Commodities, n.e.c.....	539	9.5	...	...	...				

See footnotes at end of table.

MERCHANT WHOLESALERS

11.21

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS--Continued							PAINTS, VARNISHES WHOLESALERS--Continued						
	South Atlantic Division--Continued							West North Central Division						
	All establishments.....	(x)	...	72	...	...		All establishments.....	(x)	...	101	...	...
	Those analyzing commodity lines, total	22,191	100.0	64	...	...		Those analyzing commodity lines, total	20,897	100.0	96	...	...
46	Fertilizer, fertilizer materials.....	235	1.0	10	5,811	4.0		Paints, varnishes, lacquers.....	17,401	83.3	96	20,897	83.3	
47	Agricultural chemicals (exc. fertilizer)...	1,660	7.5	11	7,764	21.4	45	Other chemicals, related products.....	316	1.5	4	2,283	13.8	
48	Industrial chemicals, n.e.c.....	8,957	40.4	26	19,980	44.8	56	Hardware.....	112	0.5	5	404	2.7	
49	Other chemicals, related products.....	9,610	43.4	37	11,452	33.9	109	Glass (sheet and containers).....	1,658	7.9	8	4,893	33.9	
61	Laundry, dry cleaning equipment, supplies...	186	0.8	7	3,665	5.1	114	Wallpaper.....	684	3.3	15	2,584	26.4	
64	Janitors' supplies.....	52	0.2	4	450	11.6		Commodities, n.e.c.....	726	3.5	...	...	...
86	Industrial equipment supplies.....	856	3.8	11	3,246	26.4		Service receipts.....	249	1.3	7	3,136	7.9	
	Commodities, n.e.c., and service receipts...	635	2.9	...	...	...					
	Mountain Division (Not analyzed by commodity lines)							South Atlantic Division						
	All establishments.....	(x)	...	72	...	...		All establishments.....	(x)	...	101	...	...
	Those analyzing commodity lines, total	22,191	100.0	64	...	...		Those analyzing commodity lines, total	20,897	100.0	96	...	...
44	Drugs, drug sundries.....	31	0.1	4	1,626	1.9	45	Paints, varnishes, lacquers.....	13,683	84.9	65	16,123	84.9	
45	Paints, varnishes, lacquers.....	620	1.0	8	3,398	18.2	114	Hardware.....	35	0.2	5	389	4.0	
46	Fertilizer, fertilizer materials.....	2,683	4.6	7	18,981	14.1		Wallpaper.....	1,029	6.4	20	5,471	18.8	
47	Agricultural chemicals (exc. fertilizer)...	613	1.0	6	11,903	5.1		Commodities, n.e.c., and service receipts...	1,376	8.5	...	...	...
48	Industrial chemicals, n.e.c.....	20,951	35.8	35	30,570	85.5								
49	Other chemicals, related products.....	23,300	39.9	62	28,710	81.2		Mountain Division						
61	Laundry, dry cleaning equipment, supplies...	804	1.4	4	7,815	10.3		All establishments.....	4,214	...	28	...	...
82	General industrial machinery, equipment.....	146	0.2	4	5,426	2.7		Those analyzing commodity lines, total	4,044	100.0	26	...	...
85	Special industry machinery, equipment.....	265	0.4	4	5,533	4.8		45	Paints, varnishes, lacquers.....	2,497	61.7	26	4,044	61.7
86	Industrial equipment, supplies.....	350	0.6	6	12,047	2.9	56	Hardware.....	236	5.8	4	1,012	23.3	
126	Commodities, n.e.c.....	8,694	14.9	...	...	...	109	Glass (sheet and containers).....	351	8.7	5	1,025	34.2
	Service receipts.....	40	0.1	...	...	...	114	Wallpaper.....	607	15.0	10	2,557	23.7
							126	Commodities, n.e.c.....	330	8.2	...	...	...
								Service receipts.....	23	0.6	...	...	...
	PAINTS, VARNISHES WHOLESALERS													
	New England Division							Pacific Division						
	All establishments.....	15,850	...	80	...	...		All establishments.....	15,584	...	152	...	...
	Those analyzing commodity lines, total	15,201	100.0	77	...	...		Those analyzing commodity lines, total	14,370	100.0	133	...	...
45	Paints, varnishes, lacquers.....	11,536	75.9	77	15,201	75.9	45	Paints, varnishes, lacquers.....	12,178	84.7	133	14,370	84.7	
54	Radios, television sets, home appliances, and specialties.....	36	0.2	4	1,005	3.6	49	Other chemicals, related products.....	40	0.3	4	436	9.6	
109	Glass (sheet and containers).....	653	4.3	4	1,005	65.0	56	Hardware.....	166	1.2	4	1,239	13.4	
114	Wallpaper.....	997	6.6	23	4,337	23.0	79	Miscellaneous professional, service equipment	160	1.1	5	1,498	10.7	
	Commodities, n.e.c., and service receipts...	1,979	13.0	...	...	...	109	Glass (sheet and containers).....	93	0.6	6	696	13.4
							114	Wallpaper.....	790	5.5	27	4,721	16.7	
								Commodities, n.e.c.....	943	6.6	...	...	...
	Middle Atlantic Division													
	All establishments.....	62,491	...	368	...	...		WHOLESALE TOBACCO DISTRIBUTORS					
	Those analyzing commodity lines, total	59,737	100.0	336	...	...		New England Division					
40	Kitchen utensils, miscellaneous homewares...	50	0.1	10	1,041	4.8		All establishments.....	216,851	...	280	...	...
45	Paints, varnishes, lacquers.....	50,033	83.8	336	59,737	83.8		Those analyzing commodity lines, total	214,825	100.0	269	...	...
56	Hardware.....	644	1.1	17	4,257	15.1	1	Canned, bottled foods.....	2,646	1.2	21	16,423	16.1	
79	Miscellaneous professional, service equipment.....	66	0.1	5	851	7.8	2	Coffee.....	256	0.1	11	6,672	3.8	
86	Industrial equipment, supplies.....	155	0.2	11	2,307	6.7								
109	Glass (sheet and containers).....	1,430	2.4	15	7,312	19.6		3	Confectionery.....	22,792	10.6	193	176,598	12.9
114	Wallpaper.....	4,252	7.1	102	16,359	26.0			Candy, including chocolate.....	11,286	...	120	108,215	10.4
	Commodities, n.e.c., and service receipts...	3,107	5.2			Cheating gum.....	1,908	...	107	102,603	1.8
									Fountain syrups, other confections.....	1,646	...	69	80,250	2.0
									Not analyzed in detail.....	7,952	...	68	64,533	12.3
	East North Central Division													
	All establishments.....	57,182	...	335		5	Groceries (exc. as specified).....	1,382	0.6	14	9,706	14.2
	Those analyzing commodity lines, total	26,030	100.0	319			Flour, related products.....	120	...	6	5,510	2.2
40	Kitchen utensils, miscellaneous homewares...	55	0.1	4	713	7.7			Sugar.....	350	...	9	6,509	5.4
45	Paints, varnishes, lacquers.....	42,637	76.1	319	56,030	76.1			Cooking oils (exc. lard).....	48	...	4	3,320	1.4
49	Other chemicals, related products.....	263	0.5	12	2,458	10.7			Breakfast cereals.....	101	...	6	4,940	2.0
51	Automotive parts, accessories, etc.....	390	0.7	11	1,366	28.6			Tea.....	19	...	7	5,482	0.3
54	Radios, television sets, home appliances, and specialties.....	43	0.1	5	2,561	1.7			Other groceries.....	266
56	Hardware.....	488	0.9	12	3,790	13.0			Not analyzed in detail.....	478	...	4	2,884	16.6
79	Miscellaneous professional, service equipment	254	0.5	13	2,936	8.0								
86	Industrial equipment, supplies.....	522	0.9	13	2,715	19.2		12	Beer, fermented malt liquors.....	1,410	0.6	7	8,526	16.5
109	Glass (sheet and containers).....	3,698	6.6	20	9,268	39.9		16	Soaps, toilet and other.....	211	0.1	13	9,145	2.3
114	Wallpaper.....	6,073	10.8	122	22,322	27.2		17	Cigars, cigarettes, tobacco (exc. leaf).....	171,608	80.0	269	214,825	80.0
	Commodities, n.e.c.....	1,536	2.7		18	Smokers' supplies, razor blades, etc.....	9,278	4.3	172	161,683	5.7
126	Service receipts.....	71	0.1	7	1,131	6.3		44	Drugs, drug sundries.....	2,734	1.3	89	77,256	3.5

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
WHOLESALE TOBACCO DISTRIBUTORS--Continued						WHOLESALE TOBACCO DISTRIBUTORS--Continued							
New England Division--Continued						West North Central Division--Continued							
65	Photographic goods.....	196	0.1	6	8,596	2.3	3	Confectionery.....	30,644	14.2	225	167,473	18.3
	Commodities, n.e.c., and service receipts..	2,312	1.1	...	...	...		Candy, including chocolate.....	18,938	...	171	122,162	15.5
Middle Atlantic Division						Candy, including chocolate.....							
	All establishments.....	665,919	...	808	...	...		Cheating gum.....	3,655	...	147	111,764	3.3
	Those analyzing commodity lines, total	654,746	100.0	779	...	...		Fountain syrups, other confections.....	1,682	...	90	85,330	2.0
1	Canned, bottled foods.....	830	0.1	9	5,595	14.8		Not analyzed in detail.....	6,369	...	51	38,640	16.1
2	Coffee.....	801	0.1	10	4,760	16.8	5	Groceries (exc. as specified).....	552	0.3	23	15,977	3.4
3	Confectionery.....	73,321	11.2	578	520,641	14.1	6	Dairy products, ice cream, ices.....	173	0.1	7	4,257	4.1
	Candy, including chocolate.....	43,309	...	399	364,850	11.9	12	Beer, fermented malt liquors.....	2,529	1.2	26	11,295	22.4
	Cheating gum.....	5,821	...	308	288,656	2.0	13	Soft drinks.....	178	0.1	23	10,723	1.6
	Fountain syrups, other confections.....	3,197	...	168	216,626	1.5	14	Spirits.....	3,037	1.4	9	11,695	26.0
	Not analyzed in detail.....	20,994	...	173	152,373	13.8	16	Soaps, toilet and other.....	114	0.1	9	5,236	2.2
4	Frozen foods.....	659	0.1	8	4,571	14.4	17	Cigars, cigarettes, tobacco (exc. leaf).....	164,742	76.5	275	215,371	76.5
13	Beer, fermented malt liquors.....	395	0.1	5	4,080	9.7	18	Smokers' supplies, razor blades, etc.....	8,431	3.9	188	163,608	5.2
13	Soft drinks.....	332	0.1	15	11,618	2.8	44	Drugs, drug sundries.....	2,037	0.9	66	49,888	4.1
17	Cigars, cigarettes, tobacco (exc. leaf).....	543,880	82.9	779	654,746	82.9	116	Converted paper products.....	306	0.1	30	19,746	1.5
18	Smokers' supplies, razor blades, etc.....	20,715	3.2	407	412,030	4.8		Paper stationery, office supplies.....	58	...	11	6,831	0.8
44	Drugs, drug sundries.....	8,392	1.3	139	140,390	6.0		Paper bags.....	73	...	17	12,058	0.6
								Miscellaneous converted paper products.....	145	...	...	...	...
								Not analyzed in detail.....	30	...	10	6,327	0.5
116	Converted paper products.....	447	0.1	37	28,113	1.6	South Atlantic Division						
	Paper stationery, office supplies.....	69	...	8	14,256	0.5	All establishments.....						
	Paper bags.....	115	...	25	22,407	0.5	Those analyzing commodity lines, total						
	Boxes, containers (paper, paperboard).....	39	...	6	3,976	1.0		278,827	...	304	...	...
	Miscellaneous converted paper products.....	49	...	4	2,058	2.4		267,443	100.0	293	...	...
	Not analyzed in detail.....	175	...	8	3,543	4.9	1	Canned, bottled foods.....	2,302	0.9	49	42,405	5.4
	Commodities, n.e.c., and service receipts..	4,974	0.8	...	...	...		Canned fruits, fruit juices.....	389	...	31	30,079	1.3
East North Central Division						Canned vegetables, vegetable juices.....							
	All establishments.....	564,071	...	600	...	...		Canned fish, sea foods.....	73	...	18	12,133	0.6
	Those analyzing commodity lines, total	531,025	100.0	567	...	...		Canned meats.....	195	...	23	13,789	1.4
1	Canned, bottled foods.....	2,211	0.4	31	34,630	6.4		Canned milk.....	403	...	19	11,218	3.6
2	Coffee.....	946	0.2	17	22,938	4.1		Other canned foods.....	273	...	...	...	...
3	Confectionery.....	58,424	11.0	438	426,306	13.7		Not analyzed in detail.....	291	...	6	7,705	3.8
	Candy, including chocolate.....	33,079	...	324	317,460	10.4	2	Coffee.....	423	0.2	30	24,534	1.7
	Cheating gum.....	6,118	...	281	280,282	2.2	3	Confectionery.....	27,212	10.2	226	184,630	14.7
	Fountain syrups, other confections.....	4,358	...	190	226,328	1.9		Candy, including chocolate.....	15,687	...	190	162,691	9.6
	Not analyzed in detail.....	14,869	...	109	107,045	13.9		Cheating gum.....	3,960	...	172	153,038	2.6
4	Frozen foods.....	357	0.1	4	3,922	9.1		Fountain syrups, other confections.....	2,978	...	93	111,871	2.7
5	Groceries (exc. as specified).....	2,404	0.4	22	27,772	8.6		Not analyzed in detail.....	4,587	...	32	20,662	22.2
	Flour, related products.....	357	...	8	14,405	2.7	5	Groceries (exc. as specified).....	2,033	0.8	41	35,806	5.7
	Sugar.....	346	...	12	15,855	2.2		Flour, related products.....	87	...	9	5,862	1.5
	Cooking oils (exc. lard).....	115	...	6	13,631	0.8		Sugar.....	255	...	16	9,062	2.8
	Breakfast cereals.....	262	...	11	16,384	1.6		Cooking oils (exc. lard).....	14	...	7	5,604	0.2
	Tea.....	79	...	7	14,110	0.6		Breakfast cereals.....	123	...	10	9,001	1.4
	Dried fruits.....	105	...	5	13,517	0.8		Tea.....	42	...	18	13,965	0.3
	Other groceries.....	236	...	7	4,918	4.8		Other groceries.....	1,512	...	...	...	...
	Not analyzed in detail.....	904	...	6	9,321	9.7	12	Beer, fermented malt liquors.....	904	0.3	10	9,780	9.2
12	Beer, fermented malt liquors.....	4,481	0.8	21	20,892	21.4	14	Spirits.....	487	0.2	6	3,557	13.7
13	Soft drinks.....	279	0.1	14	9,896	2.8	16	Soaps, toilet and other.....	445	0.2	37	27,015	1.6
14	Spirits.....	4,627	0.9	15	32,987	14.0	17	Cigars, cigarettes, tobacco (exc. leaf).....	208,996	78.0	293	267,443	78.0
15	Wines.....	582	0.1	14	21,349	2.7	18	Smokers' supplies, razor blades, etc.....	13,117	4.9	173	190,615	6.9
16	Soaps, toilet and other.....	688	0.1	38	46,202	1.5	32	Men's, boys clothing, furnishings (exc. shoes).....	197	0.1	16	6,708	2.9
17	Cigars, cigarettes, tobacco (exc. leaf).....	426,487	80.4	567	531,025	80.4		Underwear, hosiery.....	97	...	11	5,237	1.8
18	Smokers' supplies, razor blades, etc.....	17,642	3.3	341	370,282	4.8		Work clothing, gloves.....	51	...	9	5,013	1.0
44	Drugs, drug sundries.....	5,970	1.1	164	186,962	3.2		Other clothing, furnishings (men's, boys).....	49	...	...	...	...
73	School equipment, supplies.....	465	0.1	31	21,715	2.1	44	Drugs, drug sundries.....	5,119	1.9	136	118,774	4.3
115	Paper (basic materials, paperboard).....	300	0.1	29	37,377	0.8	116	Converted paper products.....	1,053	0.4	43	46,681	2.2
	Wrapping paper.....	201	...	24	34,537	0.6		Paper stationery, office supplies.....	99	...	12	12,054	0.8
	Miscellaneous paper, paperboard.....	99	...	...	...	...		Paper bags.....	282	...	28	23,551	1.2
116	Converted paper products.....	1,125	0.2	57	62,961	1.8	East South Central Division						
	Paper stationery, office supplies.....	73	...	18	14,103	0.5	All establishments.....						
	Paper bags.....	448	...	47	54,466	0.8	Those analyzing commodity lines, total						
	Boxes, containers (paper, paperboard).....	128	...	6	5,247	2.4		109,931	...	118	...	...
	Miscellaneous converted paper products.....	339	...	14	15,468	2.2		97,378	100.0	108	...	...
	Not analyzed in detail.....	137	...	4	4,036	3.4	1	Canned, bottled foods.....	453	0.5	11	5,344	8.5
119	Toys, games, athletic goods.....	608	0.1	13	8,687	7.0		Canned fruits, fruit juices.....	47	...	5	2,810	1.7
	Toys, games.....	516	...	8	6,351	8.1		Canned vegetables, vegetable juices.....	56	...	5	2,594	2.2
	Other athletic goods.....	92	...	...	...	...		Canned fish, sea foods.....	59	...	4	2,310	2.6
	Commodities, n.e.c., and service receipts..	3,429	0.6	...	...	...		Canned meats.....	27	...	8	4,138	0.6
								Other canned foods.....	264	...	...	...	...
West North Central Division						All establishments.....							
	All establishments.....	219,915	...	291	...	...		Those analyzing commodity lines, total	1,801	...	14	12,717	14.2
	Those analyzing commodity lines, total	215,371	100.0	275	...	...	2	Coffee.....	83	0.1	8	9,679	0.8
1	Canned, bottled foods.....	699	0.3	22	12,772	5.5	3	Confectionery.....	8,694	8.9	81	66,607	13.0
2	Coffee.....	306	0.1	25	13,968	2.2		Candy, including chocolate.....	5,136	...	66	53,398	9.6
								Cheating gum.....	959	...	58	45,023	2.1
								Fountain syrups, other confections.....	798	...	20	22,357	3.6
								Not analyzed in detail.....	1,801	...	14	12,717	14.2

See footnote at end of table.

MERCHANT WHOLESALERS

11.23

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
WHOLESALE TOBACCO DISTRIBUTORS--Continued							WHOLESALE TOBACCO DISTRIBUTORS--Continued						
East South Central Division--Continued							Pacific Division--Continued						
5	Groceries (exc. as specified).....	417	0.4	13	6,747	6.2	5	Groceries (exc. as specified).....	639	0.3	11	5,189	12.3
9	Meats, provisions.....	288	0.3	4	2,027	14.2	12	Beer, fermented malt liquors.....	2,662	1.2	19	17,473	15.2
16	Soaps, toilet and other.....	239	0.2	10	10,816	2.2	14	Spirits.....	3,124	1.5	15	42,051	7.4
17	Cigars, cigarettes, tobacco (exc. leaf).....	78,699	80.9	108	97,378	80.9	15	Wines.....	310	0.1	11	13,720	2.2
18	Smokers' supplies, razor blades, etc.....	6,382	6.6	67	69,270	9.2	16	Soaps, toilet and other.....	221	0.1	4	5,682	3.9
44	Drugs, drug sundries.....	1,003	1.0	44	35,587	2.8	17	Cigars, cigarettes, tobacco (exc. leaf).....	160,450	75.6	221	212,595	75.6
116	Converted paper products.....	97	0.1	9	3,728	2.6	18	Smokers' supplies, razor blades, etc.....	12,957	6.1	152	161,851	8.0
	Paper bags.....	55	...	7	3,075	1.8	44	Drugs, drug sundries.....	1,378	0.6	56	49,830	2.8
	Miscellaneous converted paper products.....	42	...	...	...	...		Drugs, pharmaceuticals.....	57	...	4	1,226	4.6
	Commodities, n.e.c.....	1,023	1.0	...	...	...		Proprietary medicines, toiletries (exc. soap).....	491	...	9	5,963	8.2
West South Central Division								Druggist sundries.....	415	...	27	33,651	1.2
	All establishments.....	190,389	...	290	...	...	116	Not analyzed in detail.....	415	...	21	12,613	3.3
	Those analyzing commodity lines, total	186,018	100.0	283	...	...		Converted paper products.....	260	0.1	7	2,842	9.1
1	Canned, bottled foods.....	135	0.1	5	3,666	3.7		Paper bags.....	165	...	5	1,898	8.7
3	Confectionery.....	19,668	10.6	213	125,959	15.6		Miscellaneous converted paper products.....	95	...	...	...	...
	Candy, including chocolate.....	13,373	...	178	108,263	12.4		Commodities, n.e.c., and service receipts...	1,409	0.7	...	...	...
	Chewing gum.....	2,504	...	156	96,595	2.6	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS						
	Fountain syrups, other confections.....	620	...	61	42,764	1.4	New England Division						
	Not analyzed in detail.....	3,171	...	34	17,431	18.2	All establishments.....						
5	Groceries (exc. as specified).....	790	0.4	11	5,038	15.7	Those analyzing commodity lines, total						
6	Dairy products, ice cream, ices.....	263	0.1	4	1,559	16.9	32	Men's, boys' clothing, furnishings (exc. shoes).....	25,673	17.9	127	41,896	61.3
12	Beer, fermented malt liquors.....	783	0.4	5	2,735	28.6		Underwear, hosiery.....	8,519	...	49	26,538	32.1
16	Soaps, toilet and other.....	369	0.2	17	10,753	3.4		Suits, coats, overcoats.....	6,040	...	28	8,124	74.3
17	Cigars, cigarettes, tobacco (exc. leaf).....	148,472	79.9	283	186,018	79.9		Work clothing, gloves.....	3,029	...	39	10,313	29.4
18	Smokers' supplies, razor blades, etc.....	6,837	3.7	152	116,355	5.9		Other clothing, furnishings (men's, boys')	3,950	...	51	19,437	20.3
32	Men's, boys' clothing, furnishings (exc. shoes).....	228	0.1	14	5,734	4.0		Not analyzed in detail.....	4,135	...	24	4,838	85.5
44	Drugs, drug sundries.....	6,482	3.5	139	80,492	8.0	33	Women's, children's clothing, accessories (exc. shoes).....	46,586	32.5	148	56,323	82.7
	Drugs, pharmaceuticals.....	89	...	9	2,967	3.0		Dresses.....	10,907	...	40	14,793	73.7
	Proprietary medicines, toiletries (exc. soaps).....	1,814	...	65	30,820	5.9		Suits, coats (exc. fur).....	4,805	...	24	7,705	62.4
	Druggist sundries.....	2,489	...	59	40,593	6.1		Furs, fur clothing.....	3,804	...	23	4,460	85.3
	Not analyzed in detail.....	2,090	...	40	26,293	7.9		Hosiery, underwear.....	9,677	...	34	21,556	44.9
73	School equipment, supplies.....	245	0.1	25	11,011	2.2		Corsets, allied garments.....	24	...	4	481	5.0
116	Converted paper products.....	175	0.1	32	9,659	1.8		Millinery and materials.....	1,690	...	13	1,752	96.5
	Paper stationery, office supplies.....	99	...	20	6,051	1.6		Children's, infants' wear (exc. footwear).....	5,625	...	35	21,384	26.3
	Paper bags.....	53	...	12	5,107	1.0		Other apparel, accessories (exc. shoes)...	4,527	...	29	10,349	43.7
	Other converted paper products.....	23	...	...	...	...		Not analyzed in detail.....	5,527	...	14	6,815	81.1
	Commodities, n.e.c., and service receipts...	1,571	0.8	...	...	...	34	Shoes, other footwear.....	69,138	48.3	148	71,212	97.1
Mountain Division								Men's, boys' shoes.....	8,007	...	59	19,449	41.2
	All establishments.....	64,841	...	97	...	...		Women's, misses' shoes.....	35,246	...	80	48,287	73.0
	Those analyzing commodity lines, total	63,545	100.0	92	...	...		Children's, infants' shoes.....	4,420	...	30	32,372	13.6
1	Canned, bottled foods.....	1,162	1.8	5	8,644	13.4		Other footwear.....	7,140	...	32	23,223	30.7
3	Confectionery.....	8,758	13.8	76	53,213	16.4		Not analyzed in detail.....	14,325	...	33	15,467	92.6
	Candy, including chocolate.....	4,667	...	58	37,773	12.4	36	Home furnishings (textile).....	770	0.5	11	4,338	17.8
	Chewing gum.....	1,326	...	56	36,740	3.6		Bedsprads, comfortables, blankets.....	97	...	6	2,757	3.5
	Fountain syrups, other confections.....	248	...	23	13,418	1.8		Sheets, pillowcases, towels.....	605	...	8	3,889	15.6
	Not analyzed in detail.....	2,517	...	15	13,995	18.0		Other textile home furnishings.....	68	...	...	...	...
5	Groceries (exc. as specified).....	481	0.8	8	9,652	5.0	37	Miscellaneous dry goods.....	427	0.3	8	3,590	11.9
17	Cigars, cigarettes, tobacco (exc. leaf).....	46,387	73.1	92	63,545	73.1	124	Second-hand merchandise.....	475	0.3	9	546	87.0
18	Smokers' supplies, razor blades, etc.....	3,466	5.4	55	41,290	8.4		Commodities, n.e.c.....	310	0.2	...	...	...
44	Drugs, drug sundries.....	911	1.4	27	17,423	5.2	Middle Atlantic Division						
116	Converted paper products.....	62	0.1	4	3,779	1.6	All establishments.....						
	Paper bags.....	38	...	4	3,779	1.0	Those analyzing commodity lines, total						
	Other converted paper products.....	24	...	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	261,774	30.7	925	325,947	80.3
	Commodities, n.e.c.....	2,318	3.6	...	...	...		Underwear, hosiery.....	54,281	...	322	101,650	53.4
Pacific Division								Suits, coats, overcoats.....	61,669	...	169	81,616	75.6
	All establishments.....	218,832	...	231	...	...		Work clothing, gloves.....	20,303	...	192	56,794	35.7
	Those analyzing commodity lines, total	212,595	100.0	221	...	...		Other clothing, furnishings (men's, boys')	96,515	...	426	150,187	64.3
1	Canned, bottled foods.....	548	0.2	7	5,252	10.4		Not analyzed in detail.....	29,006	...	175	38,725	74.9
3	Confectionery.....	28,637	13.5	184	153,465	18.7	33	Women's, children's clothing, accessories (exc. shoes).....	476,244	55.7	1,601	537,247	88.6
	Candy, including chocolate.....	19,795	...	152	113,678	17.4		Dresses.....	55,199	...	283	84,284	65.5
	Chewing gum.....	2,781	...	120	92,568	3.0		Suits, coats (exc. fur).....	35,426	...	137	55,862	63.4
	Fountain syrups, other confections.....	1,133	...	70	60,809	1.9		Furs, fur clothing.....	119,228	...	347	122,793	97.1
	Not analyzed in detail.....	4,928	...	32	39,787	12.4		Hosiery, underwear.....	13,902	...	170	60,713	22.9
								Corsets, allied garments.....	468	...	29	7,998	5.8
								Millinery and materials.....	61,503	...	273	67,812	90.7
								Children's, infants' wear (exc. footwear).....	48,332	...	264	88,936	54.3
								Other apparel, accessories (exc. shoes)...	96,219	...	397	146,865	65.5
								Not analyzed in detail.....	45,969	...	164	53,173	86.4

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Main data table with columns for Commodity line No., Kind of business, geographic division, and commodity line, Commodity line sales (Amount, Percent distribution), Establishments reporting commodity line (Number, Total sales), Col. 1 as percent of col. 4, and Commodity line No. (repeated).

See footnotes at end of table.

MERCHANT WHOLESALERS

11.25

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued						
South Atlantic Division—Continued							West South Central Division—Continued						
38	Other textile products.....	384	0.5	6	2,673	14.4	35	Piece goods (woven).....	1,300	4.0	21	7,329	18.6
42	Floor coverings.....	327	0.4	7	4,677	7.0		Cotton.....	87	...	15	6,379	13.3
43	Furniture (household, office, store).....	74	0.1	5	1,174	6.3		Rayon, nylon, other synthetic.....	278	...	8	4,084	6.8
44	Drugs, drug sundries.....	199	0.2	8	2,634	7.6		Other woven piece goods.....	84	...	...	...	...
119	Toys, games, athletic goods.....	181	0.2	6	2,270	8.0		Not analyzed in detail.....	157	...	5	873	18.0
	Commodities, n.e.c., and service receipts....	765	0.9	...	...	...	36	Home furnishings (textile).....	953	2.8	23	9,529	10.0
								Curtains, draperies.....	41	...	7	5,228	0.8
	East South Central Division							Bedsprads, comfortable, blankets.....	174	...	15	7,388	2.4
	All establishments.....	35,547	...	112	...	...		Sheets, pillowcases, towels.....	630	...	19	8,506	7.4
	Those analyzing commodity lines, total	32,879	100.0	96	...	...		Table linens.....	43	...	5	2,929	1.5
								Other textile home furnishings.....	65	...	...	...	...
32	Men's, boys' clothing, furnishings (exc. shoes).....	9,594	29.2	59	20,114	47.7	37	Miscellaneous dry goods.....	970	2.8	25	9,191	10.6
	Underwear, hosiery.....	3,010	...	43	16,629	18.1		Knit fabrics, lace fabrics.....	56	...	7	2,888	1.9
	Suits, coats, overcoats.....	1,297	...	17	10,668	12.2		Notions, thread, buttons, closures.....	663	...	20	8,562	7.7
	Work clothing, gloves.....	2,769	...	40	14,989	18.5		Other dry goods.....	251	...	...	...	...
	Other clothing, furnishings (men's, boys').....	1,697	...	33	13,152	12.9	38	Other textile products.....	72	0.2	5	1,859	3.9
	Not analyzed in detail.....	821	...	6	1,274	64.4	44	Drugs, drug sundries.....	98	0.3	4	2,008	4.9
33	Women's, children's clothing, accessories (exc. shoes).....	11,015	33.5	61	21,637	50.9	112	Jewelry, silverware, trophies.....	34	0.1	4	1,539	1.6
	Dresses.....	3,404	...	33	16,348	20.8	119	Toys, games, athletic goods.....	287	0.8	5	2,146	13.4
	Suits, coats (exc. fur).....	1,156	...	12	7,280	15.9		Commodities, n.e.c., and service receipts....	722	2.0	...	...	...
	Hosiery, underwear.....	2,363	...	34	14,871	15.9							
	Corsets, allied garments.....	140	...	7	7,224	1.9		Mountain Division					
	Millinery and materials.....	503	...	8	5,432	9.2		All establishments.....	15,942	...	45	...	...
	Children's, infants' wear (exc. footwear).....	812	...	30	13,607	6.0		Those analyzing commodity lines, total	14,284	100.0	37	...	...
	Other apparel, accessories (exc. shoes).....	617	...	28	12,885	4.8	32	Men's, boys' clothing, furnishings (exc. shoes).....	3,130	21.9	15	6,387	49.0
	Not analyzed in detail.....	2,020	...	10	2,418	83.5		Underwear, hosiery.....	940	...	11	3,505	26.8
34	Shoes, other footwear.....	8,649	26.3	28	14,536	59.5		Work clothing, gloves.....	585	...	11	3,643	16.0
	Men's, boys' shoes.....	2,988	...	17	12,651	23.6		Other clothing, furnishings (men's, boys').....	1,605	...	...	...	...
	Women's, misses' shoes.....	2,731	...	13	12,135	22.5	33	Women's, children's clothing, accessories (exc. shoes).....	8,237	57.7	25	10,977	75.0
	Children's, infants' shoes.....	1,585	...	15	12,254	12.9		Dresses.....	1,903	...	13	6,889	27.6
	Other footwear.....	570	...	11	9,517	6.0		Suits, coats (exc. fur).....	2,117	...	8	5,335	39.7
	Not analyzed in detail.....	775	...	6	820	94.5		Hosiery, underwear.....	588	...	8	6,243	9.4
35	Piece goods (woven).....	805	2.4	21	9,651	8.3		Millinery and materials.....	340	...	4	340	100.0
	Cotton.....	560	...	18	8,600	6.5		Children's, infants' wear (exc. footwear).....	925	...	7	6,049	15.3
	Rayon, nylon, other synthetic.....	124	...	11	6,833	1.8		Other apparel, accessories (exc. shoes).....	2,364	...	...	...	...
	Silk.....	9	...	4	1,451	0.6							
	Wool.....	40	...	6	2,182	1.8	34	Shoes, other footwear.....	1,828	12.8	10	3,258	56.1
	Other woven piece goods.....	72	...	...	...	...		Men's, boys' shoes.....	879	...	6	2,361	37.2
36	Home furnishings (textile).....	1,245	3.8	23	13,056	9.5		Women's, misses' shoes.....	230	...	4	1,608	14.3
	Curtains, draperies.....	100	...	11	6,210	1.6		Other footwear.....	168	...	...	...	...
	Bedsprads, comfortable, blankets.....	252	...	19	11,957	2.1		Not analyzed in detail.....	551	...	4	897	61.4
	Sheets, pillowcases, towels.....	467	...	19	11,778	4.0	36	Home furnishings (textile).....	29	0.2	5	2,407	1.2
	Table linens.....	50	...	7	3,608	1.4		Bedsprads, comfortable, blankets.....	15	...	4	2,193	0.7
	Other textile home furnishings.....	376	...	...	...	...		Other textile home furnishings.....	14	...	...	...	...
37	Miscellaneous dry goods.....	546	1.7	21	8,771	6.2	37	Miscellaneous dry goods.....	36	0.2	5	911	4.0
	Knit fabrics, lace fabrics.....	18	...	4	1,036	1.7	112	Jewelry, silverware, trophies.....	54	0.4	4	992	5.4
	Notions, thread, buttons, closures.....	401	...	20	8,622	4.6		Commodities, n.e.c.....	970	6.8	...	...	...
	Other dry goods.....	127	...	...	...	...			
38	Other textile products.....	134	0.4	5	856	15.6		Pacific Division					
44	Drugs, drug sundries.....	189	0.6	7	1,726	11.0		All establishments.....	79,383	...	373	...	...
124	Second-hand merchandise.....	287	0.9	5	330	87.0		Those analyzing commodity lines, total	74,553	100.0	339	...	...
	Commodities, n.e.c., and service receipts....	415	1.2	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	25,010	33.5	125	30,744	81.3
								Underwear, hosiery.....	7,132	...	52	17,796	40.1
	West South Central Division							Suits, coats, overcoats.....	4,122	...	33	7,649	53.9
	All establishments.....	36,021	...	124	...	...		Work clothing, gloves.....	5,016	...	43	15,581	32.2
	Those analyzing commodity lines, total	34,196	100.0	117	...	...		Other clothing, furnishings (men's, boys').....	6,057	...	60	19,257	31.4
								Not analyzed in detail.....	2,683	...	24	3,653	73.4
32	Men's, boys' clothing, furnishings (exc. shoes).....	8,733	25.5	65	16,975	51.4	33	Women's, children's clothing, accessories (exc. shoes).....	34,334	46.1	210	41,077	83.6
	Underwear, hosiery.....	2,216	...	38	12,633	17.5		Dresses.....	5,797	...	50	11,240	51.6
	Suits, coats, overcoats.....	286	...	8	1,998	14.3		Suits, coats (exc. fur).....	5,176	...	29	8,133	63.6
	Work clothing, gloves.....	2,365	...	38	12,197	19.4		Furs, fur clothing.....	6,311	...	40	7,162	88.1
	Other clothing, furnishings (men's, boys').....	2,453	...	36	11,444	21.4		Hosiery, underwear.....	500	...	13	3,104	16.1
	Not analyzed in detail.....	1,413	...	14	2,485	56.9		Millinery and materials.....	3,366	...	33	7,445	97.7
33	Women's, children's clothing, accessories (exc. shoes).....	10,473	30.6	65	19,292	54.3		Children's, infants' wear (exc. footwear).....	4,495	...	29	7,751	58.0
	Dresses.....	3,017	...	25	10,487	28.8		Other apparel, accessories (exc. shoes).....	8,689	...	...	...	...
	Suits, coats (exc. fur).....	1,147	...	12	3,768	30.4	34	Shoes, other footwear.....	11,620	15.6	43	14,564	79.8
	Hosiery, underwear.....	1,632	...	31	10,838	15.0		Men's, boys' shoes.....	3,020	...	22	7,478	40.4
	Corsets, allied garments.....	101	...	6	4,226	2.4		Women's, misses' shoes.....	2,904	...	19	7,728	37.6
	Millinery and materials.....	1,349	...	12	2,740	49.2		Children's, infants' shoes.....	1,918	...	20	8,062	23.8
	Children's, infants' wear (exc. footwear).....	936	...	24	9,724	9.6		Other footwear.....	393	...	10	5,036	7.8
	Other apparel, accessories (exc. shoes).....	960	...	...	...	...		Not analyzed in detail.....	3,385	...	13	5,464	62.0
	Not analyzed in detail.....	1,331	...	11	2,400	55.4	35	Piece goods (woven).....	266	0.4	8	3,025	8.8
34	Shoes, other footwear.....	10,498	30.9	39	15,843	66.3		Cotton.....	151	...	4	2,552	6.2
	Men's, boys' shoes.....	2,279	...	18	10,501	21.7		Other woven piece goods.....	115	...	...	...	...
	Women's, misses' shoes.....	3,942	...	14	9,993	39.4	36	Home furnishings (textile).....	795	1.1	11	4,639	17.1
	Children's, infants' shoes.....	1,592	...	16	11,043	14.4		Bedsprads, comfortable, blankets.....	381	...	6	4,290	8.9
	Other footwear.....	1,787	...	17	8,014	22.3		Sheets, pillowcases, towels.....	297	...	7	3,974	7.5
	Not analyzed in detail.....	898	...	7	1,201	69.6		Other textile home furnishings.....	117	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Continued							GENERAL-LINE DRY GOODS WHOLESALERS—Continued						
	Pacific Division—Continued							East North Central Division—Continued						
37	Miscellaneous dry goods.....	310	0.4	9	3,711	8.4	42	Floor coverings.....	1,067	3.5	5	21,657	4.9	
	Notions, thread, buttons, closures.....	248	...	6	2,832	8.8		Carpets, rugs.....	749	...	5	21,657	3.4	
	Other dry goods.....	62	...	...	...	...		Other.....	318	...	...	...	...
38	Other textile products.....	74	0.1	4	1,951	3.8		Commodities, n.e.c.....	1,038	3.4	...	...	...
118	Jewelry, silverware, trophies.....	166	0.2	5	1,531	10.8								
119	Toys, games, athletic goods.....	469	0.6	7	2,138	21.9		West North Central Division						
	Commodities, n.e.c., and service receipts.....	1,509	2.0	...	...	...		All establishments.....	158,969	...	14	...	...
								Those analyzing commodity lines, total	156,628	100.0	12	...	...
	GENERAL-LINE DRY GOODS WHOLESALERS													
	New England Division (Not analyzed by commodity lines)													
	Middle Atlantic Division							32	Men's, boys' clothing, furnishings (exc. shoes).....	49,177	31.4	11	152,388	32.3
	All establishments.....	(x)	...	45	...	...		Underwear, hosiery.....	14,297	...	9	145,581	9.8
	Those analyzing commodity lines, total	65,892	100.0	33	...	...		Suits, coats, overcoats.....	1,542	...	4	74,228	2.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	8,125	12.3	11	32,989	24.6		Work clothing, gloves.....	11,500	...	9	145,581	7.9	
	Underwear, hosiery.....	4,266	...	10	31,164	13.7		Other clothing, furnishings (men's, boys')	21,838	...	...	...	...
	Work clothing, gloves.....	1,423	...	7	21,071	6.8								
	Other clothing, furnishings (men's, boys')	2,436	...	7	23,821	10.2		33	Women's, children's clothing, accessories (exc. shoes).....	25,193	16.1	10	147,296	17.1
33	Women's, children's clothing, accessories (exc. shoes).....	6,170	9.4	12	34,308	18.0		Dresses.....	10,460	...	9	145,374	7.2	
	Dresses.....	925	...	6	20,601	4.5		Suits, coats (exc. fur).....	472	...	6	134,652	0.4	
	Nosiery, underwear.....	2,675	...	10	30,773	8.7		Hosiery, underwear.....	6,905	...	8	142,885	4.8	
	Corsets, allied garments.....	692	...	5	18,416	3.8		Millinery and materials.....	100	...	4	64,027	0.2	
	Children's, infants' wear (exc. footwear).....	1,010	...	9	31,757	3.2		Children's, infants' wear (exc. footwear).....	1,807	...	9	145,231	1.2	
	Other apparel, accessories (exc. shoes).....	868	...	7	20,165	4.3		Other apparel, accessories (exc. shoes).....	5,449	...	...	...	...
35	Piece goods (woven).....	18,864	28.7	31	47,942	39.4		34	Shoes, other footwear.....	307	0.2	4	128,130	0.2
	Cotton.....	13,230	...	27	45,073	29.4		35	Piece goods (woven).....	51,190	32.6	11	151,152	33.9
	Rayon, nylon, other synthetic.....	4,676	...	14	35,056	14.1		36	Home furnishings (textile).....	18,330	11.7	10	142,919	12.8
	Silk.....	376	...	9	10,363	3.6								
	Wool.....	490	...	10	17,476	2.8		37	Miscellaneous dry goods.....	4,802	3.1	11	149,087	3.2
	Other woven piece goods.....	92	...	8	16,127	0.6		Knit fabrics, lace fabrics.....	1,044	...	5	129,751	0.8	
36	Home furnishings (textiles).....	15,755	23.9	28	52,553	30.0		Notions, thread, buttons, closures.....	3,394	...	10	146,912	2.3	
	Curtains, draperies.....	1,649	...	15	33,619	4.9		Other dry goods.....	364	...	...	...	...
	Bedspreads, comfortables, blankets.....	3,238	...	21	38,129	8.5								
	Sheets, pillowcases, towels.....	6,158	...	23	46,153	13.3		39	China, glassware, crockery.....	272	0.2	4	128,420	0.2
	Table linens.....	2,575	...	20	42,020	6.1		42	Floor coverings.....	3,340	2.1	4	81,837	4.1
	Other textile home furnishings.....	2,135	...	8	17,125	12.5		Commodities, n.e.c., and service receipts.....	4,017	2.6	...	...	...
37	Miscellaneous dry goods.....	11,397	17.3	26	48,264	23.6								
	Knit fabrics, lace fabrics.....	967	...	7	15,677	6.2		South Atlantic Division (Not analyzed by commodity lines)						
	Notions, thread, buttons, closures.....	6,425	...	5	33,406	19.2		East South Central Division (Not analyzed by commodity lines)						
	Yarns.....	1,246	...	2	19,968	6.2		West South Central Division						
	Other dry goods.....	2,759	...	11	17,645	15.6		All establishments.....	(x)	...	19	...	...
38	Other textile products.....	1,704	2.6	5	7,974	21.4		Those analyzing commodity lines, total	42,916	100.0	17	...	...
44	Drugs, drug sundries.....	168	0.2	4	3,040	5.5		32	Men's, boys' clothing, furnishings (exc. shoes).....	9,323	21.8	17	42,916	21.8
	Commodities, n.e.c.....	3,709	5.6	...	...	...		Underwear, hosiery.....	3,199	...	13	35,740	9.0
								Suits, coats, overcoats.....	609	...	5	21,494	2.8	
	East North Central Division							Work clothing, gloves.....	1,805	...	12	34,950	5.2	
	All establishments.....	34,460	...	16	...	...		Other clothing, furnishings (men's, boys')	2,122	...	11	33,858	6.3
	Those analyzing commodity lines, total	30,490	100.0	11	...	...		Not analyzed in detail.....	1,588	...	4	7,176	22.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	7,338	24.2	11	30,490	24.2		33	Women's, children's clothing, accessories (exc. shoes).....	8,860	20.6	17	42,916	20.6
23	Women's, children's clothing, accessories (exc. shoes).....	7,210	23.6	9	26,624	27.1		Dresses.....	2,853	...	14	37,361	7.6	
	Dresses.....	2,053	...	8	24,106	8.5		Suits, coats (exc. fur).....	1,216	...	10	27,419	4.4	
	Suits, coats (exc. fur).....	82	...	4	6,250	1.3		Hosiery, underwear.....	3,153	...	17	42,916	7.3	
	Hosiery, underwear.....	3,610	...	9	26,624	13.6		Corsets, allied garments.....	124	...	6	16,798	0.7	
	Corsets, allied garments.....	196	...	4	14,281	1.4		Millinery and materials.....	155	...	4	12,980	1.4	
	Children's, infants' wear (exc. footwear).....	672	...	9	26,624	2.5		Children's, infants' wear (exc. footwear).....	524	...	15	37,808	1.2	
	Other apparel, accessories (exc. shoes).....	597	...	8	24,106	2.5		Other apparel, accessories (exc. shoes).....	835	...	13	35,767	2.3	
34	Shoes, other footwear.....	73	0.2	5	17,186	0.4		34	Shoes, other footwear.....	829	1.9	8	25,255	3.3
35	Piece goods (woven).....	4,329	14.2	10	27,596	15.7		35	Piece goods (woven).....	13,084	30.5	17	42,916	30.5
	Cotton.....	2,902	...	8	24,761	11.7		Cotton.....	8,350	...	17	42,916	19.4	
	Rayon, nylon, other synthetic.....	395	...	6	23,466	1.7		Rayon, nylon, other synthetic.....	2,227	...	16	39,586	5.6	
	Other woven piece goods.....	1,032	...	4	...	...		Silk.....	637	...	9	25,323	2.5
36	Home furnishings (textile).....	6,447	21.1	9	26,624	24.2		Wool.....	1,601	...	14	37,847	4.2	
	Curtains, draperies.....	752	...	5	26,624	2.8		Other woven piece goods.....	269	...	8	14,637	1.8	
	Bedspreads, comfortables, blankets.....	1,701	...	9	26,624	6.4								
	Sheets, pillowcases, towels.....	2,870	...	9	26,624	10.8		36	Home furnishings (textile).....	6,818	15.9	17	42,916	15.9
	Table linens.....	468	...	6	22,340	2.1		Curtains, draperies.....	538	...	11	33,858	1.6	
	Other textile home furnishings.....	656	...	8	23,635	2.8		Bedspreads, comfortables, blankets.....	1,812	...	12	37,694	4.8	
37	Miscellaneous dry goods.....	2,988	9.8	10	27,596	10.8		Sheets, pillowcases, towels.....	3,205	...	12	34,950	9.2	
	Knit fabrics, lace fabrics.....	187	...	5	16,584	1.1		Table linens.....	233	...	8	25,937	0.9	
	Notions, thread, buttons, closures.....	1,297	...	9	27,352	4.7		Other textile home furnishings.....	193	...	5	10,586	1.8	
	Yarns.....	209	...	4	17,959	1.2		Not analyzed in detail.....	837	...	4	4,636	18.0	
	Other dry goods.....	1,295	...	7	21,772	5.9		37	Miscellaneous dry goods.....	3,402	7.9	16	41,824	8.1
								Knit fabrics, lace fabrics.....	633	...	9	29,686	2.1	
								Notions, thread, buttons, closures.....	1,169	...	12	34,648	3.4	
								Yarns.....	107	...	4	7,752	1.4	
								Other dry goods.....	1,493	...	...	...	...
								42	Floor coverings.....	414	1.0	4	12,215	3.4
								Commodities, n.e.c.....	186	0.4	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	GENERAL-LINE DRY GOODS WHOLESALERS—Continued							DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS—Continued						
	Mountain Division (Not analyzed by commodity lines)							Middle Atlantic Division—Continued						
	Pacific Division						32	Women's, children's clothing, accessories (exc. shoes).....	162,233	10.2	536	259,102	62.6	
	All establishments.....	(x)	...	17	...	...		Dresses.....	2,573	...	36	12,889	20.0
	Those analyzing commodity lines, total	28,991	100.0	16	...	...		Suits, coats (exc. fur).....	30	...	6	2,735	1.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	4,383	15.1	10	24,124	18.2		Furs, fur clothing.....	387	...	6	3,478	11.1	
	Underwear, hosiery.....	1,901	...	8	21,971	8.6		Hosiery, underwear.....	136,499	...	432	202,362	67.4	
	Work clothing, gloves.....	914	...	9	23,104	4.0		Corsets, allied garments.....	6,631	...	53	12,137	54.6	
	Other clothing, furnishings (men's, boys').....	1,568	...	7	20,951	7.5		Millinery and materials.....	61	...	10	1,779	3.4	
33	Women's, children's clothing, accessories (exc. shoes).....	5,372	18.5	10	24,352	22.0		Children's, infants' wear (exc. footwear).....	1,153	...	43	12,920	8.9	
	Hosiery, underwear.....	4,366	...	10	24,352	17.9		Other apparel, accessories (exc. shoes).....	4,495	...	50	32,535	13.8	
	Children's, infants' wear (exc. footwear).....	424	...	10	24,352	1.7		Not analyzed in detail.....	10,405	...	28	22,310	46.6	
	Other apparel, accessories (exc. shoes).....	582	...	...	...	...	35	Piece goods (woven).....	918,356	58.0	1,835	1,019,500	90.1
35	Piece goods (woven).....	4,302	14.8	12	25,883	16.6		Cotton.....	245,004	...	722	410,932	58.6	
	Cotton.....	3,769	...	11	25,871	14.6		Rayon, nylon, other synthetic.....	21,081	...	706	385,401	55.0	
	Rayon, nylon, other synthetic.....	388	...	7	20,951	1.8		Silk.....	34,354	...	180	74,760	46.0	
	Other woven piece goods.....	145	...	...	...	...		Wool.....	182,454	...	450	217,433	83.9
36	Home furnishings (textile).....	5,402	18.7	12	26,899	20.1		Other woven piece goods.....	35,291	...	163	70,023	50.4	
	Miscellaneous dry goods.....	3,989	13.8	14	27,235	14.6		Not analyzed in detail.....	209,172	...	348	248,179	84.3	
	Knit fabrics, lace fabrics.....	168	...	4	6,444	2.6		36	Home furnishings (textile).....	160,113	10.1	465	202,518	79.1
	Notions, thread, buttons, closures.....	2,391	...	11	24,466	9.8		Curtains, draperies.....	50,744	...	168	52,037	55.1	
	Yarns.....	81	...	9	21,860	0.4		Bedspreads, comfortables, blankets.....	14,978	...	157	66,188	22.6	
	Other dry goods.....	1,349	...	...	...	...		Sheets, pillowcases, towels.....	22,541	...	188	76,444	29.5
38	Other textile products.....	281	1.0	8	21,226	1.3		Table linens.....	28,917	...	214	72,312	40.0	
42	Floor coverings.....	5,176	17.8	6	18,013	28.7		Other textile home furnishings.....	16,062	...	121	43,782	36.7	
	Carpets, rugs.....	3,105	...	6	18,013	17.2		Not analyzed in detail.....	26,871	...	61	29,163	92.1	
	Linoleum, other hard surface.....	2,071	...	6	18,013	11.5		37	Miscellaneous dry goods.....	252,939	16.0	1,004	303,001	83.5
126	Service receipts.....	86	0.3	...	...	...		Knit fabrics, lace fabrics.....	68,118	...	170	83,274	81.8
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS							Notions, thread, buttons, closures.....	120,243	...	604	142,781	84.2	
	New England Division							Yarns.....	5,558	...	59	32,465	17.1	
	All establishments.....	(x)	...	191	...	...		Other dry goods.....	26,993	...	146	43,685	61.8
	Those analyzing commodity lines, total	54,671	100.0	175	...	...		Not analyzed in detail.....	32,027	...	125	33,340	96.1
32	Men's, boys' clothing, furnishings (exc. shoes).....	588	1.1	11	5,452	10.8		28	Other textile products.....	51,299	3.2	72	169,330	30.3
	Underwear, hosiery.....	282	...	7	3,730	7.6		42	Floor coverings.....	2,882	0.2	20	31,281	9.2
	Other clothing, furnishings (men's, boys').....	306	...	...	...	...		Carpets, rugs.....	2,832	...	16	29,886	9.5
33	Women's, children's clothing, accessories (exc. shoes).....	4,653	8.5	28	7,575	61.4		Other.....	50	...	...	...	...
	Dresses.....	101	...	6	2,283	4.4		54	Radios, television sets, home appliances, and specialties.....	1,770	0.1	37	17,497	10.1
	Hosiery, underwear.....	4,033	...	18	6,310	63.9		Radio sets, tubes, etc., public address systems.....	317	...	9	6,005	5.3	
	Corsets, allied garments.....	300	...	6	330	90.9		Electric household refrigerators, freezers	50	...	8	4,343	1.2	
	Other apparel, accessories (exc. shoes).....	219	...	...	...	...		Other electric appliances, specialties.....	1,385	...	...	...	...
35	Piece goods (woven).....	30,561	55.9	93	35,276	86.6		Not analyzed in detail.....	18	...	4	1,573	1.1	
36	Home furnishings (textile).....	12,301	22.5	49	16,348	75.2		118	Jewelry, silverware, trophies.....	1,130	0.1	34	15,595	7.2
	Curtains, draperies.....	2,491	...	25	6,077	41.0		Clocks, watches.....	58	...	7	4,939	1.2	
	Bedspreads, comfortables, blankets.....	1,216	...	23	7,059	17.2		Costume jewelry.....	705	...	15	5,693	12.4	
	Sheets, pillowcases, towels.....	1,918	...	25	8,023	23.9		Precious stones.....	152	...	5	2,058	7.4	
	Table linens.....	314	...	15	5,440	5.8		Silverware, plated ware.....	96	...	4	4,034	2.4	
	Other textile home furnishings.....	1,760	...	17	5,810	30.3		Other jewelry items.....	119	...	...	...	...
	Not analyzed in detail.....	4,602	...	9	4,976	92.5		Commodities, n.e.c., and service receipts...	20,090	1.3	...	...	...
37	Miscellaneous dry goods.....	5,418	9.9	41	7,793	69.5		East North Central Division						
	Notions, thread, buttons, closures.....	3,267	...	28	5,235	62.4		All establishments.....	114,763	...	378	...	...
	Other dry goods.....	1,022	...	7	1,634	69.1		Those analyzing commodity lines, total	110,926	100.0	354	...	...
	Not analyzed in detail.....	1,129		32	Men's, boys' clothing, furnishings (exc. shoes).....	1,863	1.7	31	10,220	18.2
38	Other textile products.....	238	0.4	10	1,602	14.8		Underwear, hosiery.....	1,392	...	22	6,011	23.2	
	Commodities, n.e.c., and service receipts...	912	1.7	...	...	...		Work clothing, gloves.....	226	...	10	3,085	7.3
	Middle Atlantic Division							Other clothing, furnishings (men's, boys').....	245	...	...	...	...
	All establishments.....	(x)	...	3,955		33	Women's, children's clothing, accessories (exc. shoes).....	18,278	16.5	91	23,094	79.1
	Those analyzing commodity lines, total	1,583,988	100.0	3,548	...	...		Hosiery, underwear.....	13,992	...	66	18,353	76.2
5	Groceries.....	2,192	0.1	19	12,345	17.8		Corsets, allied garments.....	1,869	...	20	3,162	59.1	
32	Men's, boys' clothing, furnishings (exc. shoes).....	10,984	0.7	144	70,682	15.5		Children's, infants' wear (exc. footwear).....	271	...	7	2,097	12.9	
	Underwear, hosiery.....	6,798	...	100	43,182	15.7		Other apparel, accessories (exc. shoes).....	2,146	...	...	...	...
	Suits, coats, overcoats.....	872	...	12	5,018	17.4		35	Piece goods (woven).....	46,847	42.1	149	58,259	80.4
	Work clothing, gloves.....	667	...	24	6,247	10.7		Cotton.....	16,017	...	70	28,358	56.5	
	Other clothing, furnishings (men's, boys').....	1,256	...	42	17,550	7.2		Rayon, nylon, other synthetic.....	4,319	...	54	17,177	25.1	
	Not analyzed in detail.....	1,391	...	16	17,641	7.9		Silk.....	605	...	19	3,082	19.6	
								Wool.....	8,970	...	56	16,187	55.4	
								Other woven piece goods.....	2,207	...	23	7,213	30.6	
								Not analyzed in detail.....	14,729	...	23	19,058	77.3	
								36	Home furnishings (textile).....	17,014	15.3	80	24,546	69.3
								Curtains, draperies.....	2,676	...	41	11,947	22.4	
								Bedspreads, comfortables, blankets.....	2,735	...	45	15,693	17.4	
								Sheets, pillowcases, towels.....	3,408	...	47	16,371	20.8	
								Table linens.....	2,124	...	45	15,808	13.4	
								Other textile home furnishings.....	1,845	...	30	9,054	20.4	
								Not analyzed in detail.....	4,226	...	13	4,946	85.4	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS—Continued						DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS, WHOLESALERS—Continued							
East North Central Division—Continued						South Atlantic Division—Continued							
37	Miscellaneous dry goods.....	18,394	16.6	97	24,817	74.1	36	Home furnishings (textile).....	3,136	11.0	41	12,340	25.4
	Knit fabrics, lace fabrics.....	185	...	9	1,978	9.4		Curtains, draperies.....	439	...	18	4,469	9.8
	Notions, thread, buttons, closures.....	15,560	...	70	19,856	78.4		Bedspreads, comfortables, blankets.....	899	...	26	9,377	9.6
	Yarns.....	219	...	7	3,224	6.8		Sheets, pillowcases, towels.....	807	...	27	9,858	8.2
	Other dry goods.....	1,376	...	22	4,287	32.1		Table linens.....	192	...	16	5,441	3.5
	Not analyzed in detail.....	1,054	...	16	2,366	44.5		Other textile home furnishings.....	633	...	18	4,038	15.7
								Not analyzed in detail.....	166	...	5	834	19.9
38	Other textile products.....	3,388	3.0	19	7,701	44.0	37	Miscellaneous dry goods.....	3,626	12.7	56	10,539	34.4
40	Kitchen utensils, miscellaneous homevares...	191	0.2	6	2,189	8.7		Knit fabrics, lace fabrics.....	319	...	17	4,328	7.4
42	Floor coverings.....	290	0.3	7	3,728	7.8		Notions, thread, buttons, closures.....	2,142	...	45	7,858	27.2
	Carpets, rugs.....	253	...	5	2,233	11.3		Yarns.....	52	...	6	1,634	3.2
	Other.....	37	...	...	...	...		Other dry goods.....	1,113	...	...	...	...
43	Furniture (household, office, store).....	248	0.2	6	2,846	8.7	38	Other textile products.....	174	0.6	6	1,775	9.8
44	Drugs, drug sundries.....	790	0.7	7	2,735	28.9	39	China, glassware, crockery.....	36	0.1	4	1,164	3.1
54	Radio, television sets, home appliances, and specialties.....	334	0.3	8	3,757	8.9	42	Kitchen utensils, miscellaneous homevares...	72	0.2	7	1,674	4.3
73	School equipment, supplies.....	299	0.3	8	2,940	10.2	44	Floor coverings.....	274	1.0	5	2,490	11.0
116	Converted paper products.....	74	0.1	4	773	9.6	54	Drugs, drug sundries.....	487	1.7	13	1,898	25.6
119	Toys, games, athletic goods.....	168	0.2	7	2,568	6.5	73	Radio, television sets, home appliances, and specialties.....	138	0.5	5	1,575	8.8
	Commodities, n.e.c., and service receipts...	2,748	2.5	...	...	...	119	School equipment, supplies.....	38	0.1	4	462	8.2
								Toys, games, athletic goods.....	47	0.2	5	1,355	3.5
								Commodities, n.e.c.....	958	3.3	...	...	...
								Service receipts.....	68	0.2	...	...	...
	West North Central Division							East South Central Division (Not analyzed by commodity lines)					
	All establishments.....	(x)	...	97	...	...		West South Central Division					
	Those analyzing commodity lines, total	23,102	100.0	86	...	...		All establishments.....	25,617	...	84	...	...
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,360	5.9	15	5,033	27.0		Those analyzing commodity lines, total	23,996	100.0	76	...	...
	Underwear, hosiery.....	703	...	10	3,303	21.3							
	Other clothing, furnishings (men's, boys').....	657	...	...	...	...			
33	Women's, children's clothing, accessories (exc. shoes).....	4,392	19.0	26	7,421	59.2	32	Men's, boys' clothing, furnishings (exc. shoes).....	1,148	4.8	20	7,377	15.6
	Hosiery, underwear.....	4,053	...	21	6,676	60.7		Women's, children's clothing, accessories (exc. shoes).....	4,254	17.7	30	9,543	44.6
	Corsets, allied garments.....	371	...	4	395	9.4		Dresses.....	138	...	5	2,261	6.1
	Children's, infants' wear (exc. footwear).....	92	...	4	1,785	5.2		Hosiery, underwear.....	2,849	...	22	5,717	49.8
	Other apparel, accessories (exc. shoes).....	210	...	...	...	...		Children's, infants' wear (exc. footwear).....	69	...	6	1,920	3.6
								Other apparel, accessories (exc. shoes).....	239	...	...	...	...
								Not analyzed in detail.....	959	...	7	3,791	25.3
35	Piece goods (woven).....	8,691	37.6	32	12,969	67.0	35	Piece goods (woven).....	11,586	48.3	33	16,041	72.2
	Cotton.....	2,554	...	19	8,213	31.1		Home furnishings (textile).....	2,534	10.6	21	6,813	37.2
	Rayon, nylon, other synthetic.....	2,127	...	13	5,658	37.6		Curtains, draperies.....	655	...	8	4,370	15.0
	Wool.....	2,171	...	13	6,575	33.0		Bedspreads, comfortables, blankets.....	412	...	12	3,341	12.3
	Other woven piece goods.....	420	...	...	...	...		Sheets, pillowcases, towels.....	684	...	11	3,234	21.2
	Not analyzed in detail.....	1,419	...	8	2,053	69.1		Other textile home furnishings.....	171	...	4	...	...
								Not analyzed in detail.....	612	...	4	1,380	44.3
36	Home furnishings (textile).....	1,422	6.2	17	4,839	29.4	36	Miscellaneous dry goods.....	1,689	7.0	32	8,501	19.9
	Curtains, draperies.....	376	...	6	2,030	18.5		Notions, thread, buttons, closures.....	1,063	...	23	5,906	18.0
	Bedspreads, comfortables, blankets.....	298	...	8	2,771	10.8		Other dry goods.....	322	...	...	...	...
	Sheets, pillowcases, towels.....	449	...	8	3,785	11.9		Not analyzed in detail.....	304	...	6	614	49.5
	Table linens.....	183	...	8	3,270	5.6							
	Other textile home furnishings.....	116	...	...	...	...			
37	Miscellaneous dry goods.....	4,732	20.5	40	8,548	55.4	37	Miscellaneous dry goods.....	1,689	7.0	32	8,501	19.9
	Notions, thread, buttons, closures.....	2,571	...	31	5,520	46.6		Notions, thread, buttons, closures.....	1,063	...	23	5,906	18.0
	Other dry goods.....	1,676	...	...	...	...		Other dry goods.....	322	...	...	...	...
	Not analyzed in detail.....	485	...	4	684	70.9		Not analyzed in detail.....	304	...	6	614	49.5
44	Drugs, drug sundries.....	78	0.3	4	517	15.1	42	Other textile products.....	1,249	5.2	4	2,568	48.6
	Commodities, n.e.c.....	2,250	9.7	...	...	...	73	Drugs, drug sundries.....	364	1.5	12	1,809	20.1
126	Service receipts.....	177	0.8	...	...	...		School equipment, supplies.....	65	0.3	5	613	10.6
								Commodities, n.e.c.....	1,107	4.6	...	...	...
	South Atlantic Division							Mountain Division					
	All establishments.....	31,628	...	169	...	...		All establishments.....	4,210	...	24	...	...
	Those analyzing commodity lines, total	28,621	100.0	147	...	...		Those analyzing commodity lines, total	3,470	100.0	18	...	...
3	Confectionery.....	30	0.1	4	452	6.6	35	Piece goods (woven).....	535	15.4	4	727	73.6
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,138	4.0	26	4,705	24.2	36	Home furnishings (textile).....	994	28.6	6	1,015	97.9
	Underwear, hosiery.....	583	...	23	4,390	13.3		Bedspreads, comfortables, blankets.....	297	...	5	904	32.8
	Suits, coats, overcoats.....	79	...	5	835	9.5		Other textile home furnishings.....	697	...	...	...	...
	Work clothing, gloves.....	397	...	17	4,108	9.7							
	Other clothing, furnishings (men's, boys').....	79	...	...	...	...			
33	Women's, children's clothing, accessories (exc. shoes).....	5,163	18.0	57	9,817	52.6	37	Miscellaneous dry goods.....	636	18.3	7	854	74.5
	Dresses.....	20	...	8	1,238	1.6		Notions, thread, buttons, closures.....	465	...	4	689	67.5
	Suits, coats (exc. fur).....	23	...	4	674	3.4		Other dry goods.....	171	...	...	...	...
	Hosiery, underwear.....	4,314	...	48	9,367	47.1		Commodities, n.e.c.....	1,305	37.7	...	...	...
	Corsets, allied garments.....	315	...	9	959	32.8							
	Children's, infants' wear (exc. footwear).....	243	...	10	1,884	12.9							
	Other apparel, accessories (exc. shoes).....	248	...	...	...	...			
34	Shoes, other footwear.....	86	0.3	4	973	8.8							
35	Piece goods (woven).....	13,150	46.0	66	18,606	70.7	33	Women's, children's clothing, accessories (exc. shoes).....	5,122	6.7	43	9,882	51.8
	Cotton.....	8,432	...	46	15,991	52.7		Dresses.....	91	...	6	4,262	2.1
	Rayon, nylon, other synthetic.....	1,426	...	30	9,302	15.3		Hosiery, underwear.....	4,110	...	31	9,121	45.1
	Silk.....	487	...	11	5,317	9.2		Corsets, allied garments.....	239	...	7	3,355	7.1
	Wool.....	1,910	...	23	7,076	27.0		Children's, infants' wear (exc. footwear).....	318	...	11	4,358	7.3
	Other woven piece goods.....	196	...	12	3,579	5.5		Other apparel accessories (exc. shoes).....	364	...	...	...	...
	Not analyzed in detail.....	699	...	9	1,381	50.6							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.29

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS WHOLESALERS--Continued							PIECE GOODS CONVERTERS--Continued						
	Pacific Division--Continued							East South Central Division (Not analyzed by commodity lines)						
35	Piece goods (woven).....	37,180	48.5	136	43,543	85.4		West South Central Division (Not analyzed by commodity lines)						
	Cotton.....	8,400	...	63	20,546	40.9		Mountain Division (Not analyzed by commodity lines)						
	Rayon, nylon, other synthetic.....	6,173	...	49	16,829	36.7		Pacific Division						
	Silk.....	142	...	7	2,276	6.2		All establishments.....	(x)	...	30	...	...
	Wool.....	12,591	...	58	19,115	65.9		Those analyzing commodity lines, total	25,646	100.0	29	...	...
	Other woven piece goods.....	755	...	14	6,163	12.2								
	Not analyzed in detail.....	9,119	...	37	10,385	87.8		35	Piece goods (woven).....	25,646	100.0	29	25,646	100.0
36	Home furnishings (textile).....	15,615	20.4	65	21,926	71.2		Cotton.....	10,327	...	14	17,605	58.6	
	Curtains, draperies.....	3,923	...	31	12,370	31.7		Rayon, nylon, other synthetic.....	10,287	...	20	13,819	74.4	
	Bedspreads, comfortables, blankets.....	3,176	...	29	15,348	20.7		Silk.....	336	...	7	7,933	4.9	
	Sheets, pillowcases, towels.....	5,029	...	32	15,805	31.8		Wool.....	908	...	6	8,804	10.2	
	Table linens.....	1,363	...	31	13,392	10.2		Other woven piece goods.....	3,738	...	...	...	...
	Other textile home furnishings.....	1,065	...	17	10,830	9.8		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS						
	Not analyzed in detail.....	1,059	...	7	1,323	80.0		New England Division						
37	Miscellaneous dry goods.....	12,416	16.2	79	18,561	66.9		All establishments.....	(x)	...	83	...	...
	Knit fabrics, lace fabrics.....	1,101	...	10	3,580	42.7		Those analyzing commodity lines, total	11,902	100.0	76	...	...
	Notions, thread, buttons, closures.....	6,290	...	53	10,423	60.3		43	Furniture (household, office, store).....	10,817	90.8	76	11,902	90.8
	Yarns.....	231	...	6	1,660	8.7		Household furniture.....	5,477	...	37	5,928	92.4	
	Other dry goods.....	1,905	...	16	3,832	43.8		Office furniture (wooden).....	1,320	...	20	3,223	41.0	
	Not analyzed in detail.....	2,889	...	12	5,174	55.8		Office furniture (metal).....	2,007	...	16	3,592	55.9	
38	Other textile products.....	2,268	3.0	10	5,013	45.2		Mattresses, bed springs.....	138	...	9	2,250	6.1	
40	Kitchen utensils, miscellaneous home-ares...	90	0.1	5	1,088	8.3		Other furniture.....	105	...	5	780	13.5	
42	Floor coverings.....	185	0.2	9	4,604	4.0		Not analyzed in detail.....	1,770	...	14	1,994	88.8	
	Carpets, rugs.....	171	...	8	4,354	3.9		71	Stationers', office supplies (exc. paper)...	200	1.7	4	849	23.6
	Other.....	14		75	Office machines.....	55	0.5	7	1,446	3.8
43	Furniture (household, office, store).....	183	0.2	6	1,900	9.6		116	Converted paper products.....	273	2.3	6	4,051	6.7
44	Drugs, drug sundries.....	227	0.3	4	669	33.9		124	Second-hand merchandise.....	225	1.9	8	1,339	16.8
118	Radios, television sets, home appliances, and specialties.....	54	0.1	5	1,081	5.0		Commodities n.e.c.....	332	2.8	...	...	...
	Jewelry, silverware, trophies.....	74	0.1	7	619	12.0		Middle Atlantic Division						
	Costume jewelry.....	22	...	6	537	4.1		All establishments.....	135,663	...	412	...	...
	Silverware, plate ware.....	14	...	4	452	3.1		Those analyzing commodity lines, total	133,648	100.0	387	...	...
	Other jewelry items.....	38		39	China, glassware, crockery.....	197	0.1	6	1,366	14.4
	Commodities, n.e.c., and service receipts...	1,020	1.3		40	Kitchen utensils, miscellaneous home-ares...	107	0.1	4	777	13.8
	PIECE GOODS CONVERTERS							42	Floor coverings.....	406	0.3	12	3,425	11.8
	New England Division							43	Furniture (household, office, store).....	126,938	95.0	387	133,648	95.0
	All establishments.....	28,245	...	33	...	...		Household furniture.....	81,695	...	186	87,571	93.3
	Those analyzing commodity lines, total	22,974	100.0	29	...	...		Office furniture (wooden).....	14,791	...	99	27,367	54.0
35	Piece goods (woven).....	20,544	89.4	29	22,974	89.4		Office furniture (metal).....	13,081	...	106	46,530	49.3	
	Cotton.....	9,132	...	14	14,592	62.6		Mattresses, bed springs.....	1,599	...	40	21,383	7.5	
	Rayon, nylon, other synthetic.....	4,030	...	13	58,666	6.9		Other furniture.....	890	...	24	7,170	11.9	
	Other woven piece goods.....	3,849	...	...	...	...		Not analyzed in detail.....	14,920	...	63	15,952	93.5
	Not analyzed in detail.....	3,533	...	5	3,533	100.0		54	Radios, television sets, home appliances, and specialties.....	441	0.3	9	9,451	4.7
	Commodities, n.e.c.....	2,430	10.6		71	Stationers', office supplies (exc. paper)...	471	0.4	9	2,923	16.1
	Middle Atlantic Division							75	Office machines.....	565	0.4	24	4,880	11.6
	All establishments.....	1,661,142	...	1,026	...	...		Accounting, statistical machines.....	46	...	5	780	5.9
	Those analyzing commodity lines, total	1,649,293	100.0	990	...	...		Addressing, mailing machines.....	15	...	5	639	2.3
35	Piece goods (woven).....	1,617,487	98.1	990	1,649,293	98.1		Typewriters.....	175	...	14	2,309	7.6	
	Cotton.....	633,901	...	400	896,756	70.7		Other office machines.....	180	...	...	...	...
	Rayon, nylon, other synthetic.....	835,118	...	649	1,158,259	72.1		Not analyzed in detail.....	149	...	5	1,640	9.1	
	Silk.....	31,297	...	73	139,988	22.4		116	Converted paper products.....	355	0.3	10	2,210	16.1
	Wool.....	13,762	...	29	56,994	24.1		Paper stationery, office supplies.....	355	...	10	2,210	16.1	
	Other woven piece goods.....	8,391	...	28	48,656	17.2		124	Second-hand merchandise.....	1,511	1.1	26	1,889	80.0
	Not analyzed in detail.....	95,018	...	74	101,197	93.9		126	Commodities, n.e.c.....	2,381	1.8
36	Home furnishings (textile).....	5,615	0.3	12	33,597	16.7		Service receipts.....	276	0.2	25	6,742	4.1	
	Curtains, draperies.....	2,799	...	8	30,716	9.1		East North Central Division						
	Bedspreads, comfortables, blankets.....	1,393	...	5	23,273	6.0		All establishments.....	73,427	...	243	...	...
	Sheets, pillowcases, towels.....	821	...	5	13,515	6.1		Those analyzing commodity lines, total	73,277	100.0	229	...	...
	Other textile home furnishings.....	602		39	China, glassware, crockery.....	56	0.1	4	471	11.9
37	Miscellaneous dry goods.....	15,018	0.9	17	45,570	30.3		40	Kitchen utensils, miscellaneous home-ares...	232	0.3	7	2,011	11.5
	Knit fabrics, lace fabrics.....	5,615	...	8	10,999	51.0		42	Floor coverings.....	2,704	3.7	16	10,287	26.3
	Yarns.....	1,927	...	4	17,583	11.0			Carpets, rugs.....	1,430	...	14	9,771	15.3
	Other dry goods.....	7,476			Other.....	1,211
38	Other textile products.....	5,965	0.4	7	24,167	14.7		43	Furniture (household, office, store).....	63,347	86.5	229	73,277	86.5
126	Commodities, n.e.c.....	3,369	0.2	...	...	...		Household furniture.....	32,506	...	93	46,043	85.0
	Service receipts.....	1,839	0.1	...	...	...		Office furniture (wooden).....	7,106	...	71	15,619	46.0
	East North Central Division (Not analyzed by commodity lines)							Office furniture (metal).....	7,511	...	67	15,413	48.8	
	West North Central Division (Not analyzed by commodity lines)							Mattresses, bed springs.....	1,683	...	8	13,243	8.2	
	South Atlantic Division (Not analyzed by commodity lines)							Other furniture.....	739	...	5	5,787	11.8	
								Not analyzed in detail.....	8,182	...	38	9,571	86.5	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Continued						FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Continued							
East North Central Division—Continued						East South Central Division—Continued							
54	Radios, television sets, home appliances, and specialties.....	1,151	1.6	10	7,797	14.8	43	Furniture (household, office, store).....	8,609	71.0	34	12,124	71.0
71	Stationers', office supplies (exc. paper)...	1,064	1.5	13	3,905	27.2		Household furniture.....	5,985	...	18	9,109	65.7
76	Office machines.....	791	1.1	25	5,485	14.4		Office furniture (wooden).....	1,225	...	10	2,935	41.7
	Accounting, statistical machines.....	52	...	5	715	7.3		Office furniture (metal).....	562	...	8	1,948	28.8
	Typewriter.....	241	...	16	3,428	7.0		Mattresses, bed springs.....	470	...	10	7,680	6.1
	Other office machines.....	219	...	...	...	...		Other furniture.....	367	...	...	...	...
	Not analyzed in detail.....	279	...	8	1,867	14.9	54	Radios, television sets, home appliances, and specialties.....	146	1.2	4	3,923	3.7
78	Office, store fixtures and equipment, n.e.c.	178	0.2	8	1,836	9.7	71	Stationers', office supplies (exc. paper)...	398	3.3	5	1,125	35.4
116	Converted paper products.....	1,043	1.4	28	5,035	20.7	75	Office machines.....	82	0.7	4	1,045	7.8
	Paper stationery, office supplies.....	988	...	25	4,656	11.2		Converted paper products.....	251	2.1	4	1,637	15.3
	Miscellaneous converted paper products...	55	...	...	...	...		Paper stationery, office supplies.....	251	...	4	1,637	15.3
117	Books, magazines, printed materials.....	168	0.2	5	1,058	15.8	126	Commodities, n.e.c.....	1,541	12.7	...	...	...
126	Service receipts.....	471	0.6	24	5,251	9.0		Service receipts.....	21	0.1	...	...	...
West North Central Division						West South Central Division							
All establishments.....						All establishments.....							
Those analyzing commodity lines, total						Those analyzing commodity lines, total							
(x) ... 77 ...						(x) ... 67 ...							
25,631 100.0 72 ...						29,133 100.0 61 ...							
42	Floor coverings.....	1,942	11.6	8	9,868	29.3	42	Floor coverings.....	500	1.7	7	4,711	10.6
	Carpets, rugs.....	2,064	...	5	6,497	51.8		Linoleum, other hard surface.....	114	...	6	4,241	2.7
	Other.....	578	...	...	...	...		Other.....	386	...	...	...	...
43	Furniture (household, office, store).....	20,227	78.8	72	25,631	78.8	43	Furniture (household, office, store).....	23,301	79.9	61	29,133	79.9
	Household furniture.....	13,170	...	30	19,373	68.0		Household furniture.....	16,192	...	22	18,935	85.0
	Office furniture (wooden).....	1,571	...	20	6,739	23.3		Office furniture (wooden).....	3,021	...	22	6,543	46.2
	Office furniture (metal).....	2,585	...	23	4,779	54.1		Office furniture (metal).....	1,601	...	17	4,379	36.6
	Other furniture.....	1,298	...	...	...	...		Mattresses, bed springs.....	346	...	4	3,226	10.7
	Not analyzed in detail.....	1,603	...	13	1,809	88.6		Not analyzed in detail.....	2,231	...	14	3,054	73.0
54	Radios, television sets, home appliances, and specialties.....	1,513	5.9	4	3,652	41.4	54	Radios, television sets, home appliances, and specialties.....	1,715	5.9	4	4,908	34.9
71	Stationers', office supplies (exc. paper)...	41	0.2	4	900	4.6	71	Stationers', office supplies (exc. paper)...	770	2.6	7	2,216	34.7
78	Office, store fixtures and equipment, n.e.c.	46	0.2	5	468	9.8	75	Office machines.....	310	1.1	7	1,348	23.0
116	Converted paper products.....	276	1.1	6	1,042	26.5	116	Converted paper products.....	1,100	3.8	16	4,775	23.0
	Paper stationery, office supplies.....	276	...	6	1,042	26.5	126	Commodities, n.e.c.....	750	2.6	...	...	...
	Commodities, n.e.c., and service receipts...	586	2.3	...	...	...		Service receipts.....	687	2.4	14	3,471	19.8
South Atlantic Division						Mountain Division (Not analyzed by commodity lines)							
All establishments.....						Pacific Division							
Those analyzing commodity lines, total						All establishments.....							
(x) ... 109 ...						27,047 ... 121 ...							
38,391 100.0 105 ...						25,743 100.0 110 ...							
36	Home furnishing (textile).....	18	1.1	4	1,947	1.4		Floor coverings.....	471	1.8	5	2,484	19.0
42	Floor covering.....	947	2.5	15	7,689	11.3	42	Furniture (household, office, store).....	22,766	98.4	110	25,743	88.4
	Carpets, rugs.....	238	...	6	3,944	5.7		Household furniture.....	7,326	...	44	8,813	83.1
	Linoleum, other hard surface.....	508	...	8	6,419	7.9		Office furniture (wooden).....	7,013	...	38	10,319	68.0
	Other.....	211	...	...	...	...		Office furniture (metal).....	3,916	...	29	7,381	53.0
43	Furniture (household, office, store).....	33,413	87.0	105	38,391	87.0	43	Other furniture.....	388	...	...	...	...
	Household furniture.....	16,752	...	40	21,637	77.4		Not analyzed in detail.....	4,123	...	23	4,277	96.4
	Office furniture (wooden).....	4,278	...	31	9,310	46.0							
	Office furniture (metal).....	2,206	...	24	6,521	33.8	71	Stationers', office supplies (exc. paper)...	647	2.5	8	2,481	26.1
	Mattresses, bed springs.....	2,542	...	28	15,383	16.5	75	Office machines.....	127	0.5	8	681	18.6
	Other furniture.....	193	...	6	2,140	9.0		Accounting, statistical machines.....	8	...	4	266	3.0
	Not analyzed in detail.....	7,443	...	25	8,143	91.4		Typewriters.....	56	...	6	479	11.7
54	Radios, television sets, home appliances, and specialties.....	873	2.3	11	6,390	13.7		Other office machines.....	63	...	...	...	...
	Radio sets, tubes, etc., public address systems.....	394	...	4	4,503	6.5	124	Second-hand merchandise.....	283	1.1	7	1,905	14.8
	Electric home laundry equipment.....	153	...	4	3,562	4.4	126	Commodities, n.e.c.....	1,279	5.0	...	...	...
	Other electric appliances, specialties.....	41	...	...	...	...		Service receipts.....	170	0.7	12	4,063	4.2
57	Plumbing, heating, air-conditioning.....	210	0.5	5	1,230	17.1	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS						
71	Stationers', office supplies (exc. paper)...	311	2.4	10	3,412	26.7	New England Division						
76	Office machines.....	164	0.9	15	4,002	6.8	All establishments.....						
116	Converted paper products.....	659	1.7	15	4,071	16.2	Those analyzing commodity lines, total						
	Paper stationery, office supplies.....	654	...	15	4,071	16.2	(x) ... 149 ...						
117	Books, magazines, printed materials.....	197	...	6	1,112	13.0	39,484 100.0 138 ...						
124	Second-hand merchandise.....	197	...	6	4,5	63.1	China, glassware, crockery.....						
126	Service receipts.....	48	...	11	1,137	6.4	Kitchen utensils, miscellaneous home wares...						
East North Central Division						Musical instruments, phonograph records.....							
All establishments.....						42							
Those analyzing commodity lines, total						Floor coverings.....							
(x) ... 37 ...						19,471 49.4 44							
21,414 100.0 34 ...						Carpets, rugs.....							
42	Floor covering.....	1,209	...	8	6,639	16.3	Linoleum, other hard surface.....						
	Linoleum, other hard surface.....	329	...	4	3,564	9.5	Other.....						
	Other.....	733	...	4	6,381	11.6	Not analyzed in detail.....						

MERCHANT WHOLESALERS

11.31

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
HOME FURNISHINGS, FLOOR COVERINGS—WHOLESALE—Continued													
New England Division--Continued													
43	Furniture (household, office, store).....	1,194	3.0	22	4,462	26.5	42	Floor coverings.....	74,784	45.5	87	80,939	82.4
	Mattresses, bed springs.....	507	...	7	860	59.0		Carpets, rugs.....	43,880	...	54	70,493	62.1
	Other furniture.....	425	...	...	...	...		Linoleum, other hard surface.....	11,834	...	57	69,674	31.3
	Not analyzed in detail.....	247	...	8	993	24.9		Other.....	4,667	...	29	44,688	10.5
								Not analyzed in detail.....	4,403	...	13	5,413	84.5
54	Radios, television sets, home appliances, and specialties.....	1,746	4.4	7	6,332	17.6							
56	Hardware.....	82	0.7	4	5,588	8.0	43	Furniture (household, office, store).....	4,060	2.5	20	10,456	38.8
124	Second-hand merchandise.....	316	0.8	17	344	11.9		Household furniture.....	1,401	...	12	7,458	18.8
	Commodities, n.e.c.....	2,547	6.4	...	...	...		Other furniture.....	1,074	...	...	...	...
126	Service receipts.....	80	0.7	...	...	...		Not analyzed in detail.....	1,585	...	9	2,000	79.0
Middle Atlantic Division													
	All establishments.....	4,043	...	1,221	...	...	53	Electrical wiring supplies, construction materials.....	414	0.2	4	2,994	13.8
	Those analyzing commodity lines, total	4,816	100.0	1,442	...	...	54	Radios, television sets, home appliances, and specialties.....	1,849	1.1	17	16,815	11.0
33	Women's, children's clothing, accessories (exc. shoes).....	422	1.1	7	4,621	6.7	56	Hardware.....	896	0.5	6	5,884	15.2
	Hosiery, underwear.....	162	...	5	3,383	4.5	57	Plumbing, heating, air-conditioning.....	340	0.2	6	4,768	6.8
	Other apparel, accessories (exc. shoes).....	270	...	...	...	...	116	Converted paper products.....	228	0.1	6	5,449	4.2
35	Piece goods (woven).....	25,013	5.8	13	24,665	31.4	117	Books, magazines, printed materials.....	141	0.1	6	5,873	4.4
36	Home furnishings (textile).....	21,774	5.1	23	36,744	25.3	118	Jewelry, silverware, trophies.....	196	0.1	9	6,470	3.0
	Curtains, draperies.....	3,477	...	7	5,424	6.7		Clocks, watches.....	43	...	4	716	6.0
	Bedspreads, comforters, blankets.....	13,922	...	9	29,424	17.6		Silverware, plated ware.....	86	...	4	5,419	1.6
	Sheets, pillowcases, towels.....	3,727	...	7	20,724	14.9		Not analyzed in detail.....	67	...	...	...	...
	Table linens.....	321	...	6	3,229	3.5	119	Toys, games, athletic goods.....	2,386	1.4	8	10,448	21.8
	Other textile home furnishings.....	1,156	...	...	...	...	124	Second-hand merchandise.....	429	0.3	12	607	20.7
39	China, glassware, crockery.....	64,535	15.1	344	87,725	74.4	126	Commodities, n.e.c.....	5,601	3.4	...	...	...
40	Kitchen utensils, miscellaneous homeware.....	73,759	16.5	384	94,543	74.8		Service receipts.....	149	0.1	8	8,322	1.8
41	Musical instruments, phonograph records.....	32,088	7.5	118	34,579	32.8	West North Central Division						
42	Floor coverings.....	146,423	34.3	309	156,111	91.8		All establishments.....	(x)	...	105	...	...
	Carpets, rugs.....	83,349	...	115	119,316	69.8		Those analyzing commodity lines, total	51,274	100.0	99	...	...
	Linoleum, other hard surface.....	39,095	...	102	88,465	44.2	36	Home furnishings (textile).....	1,034	2.0	4	8,415	11.3
	Other.....	7,334	...	57	6,844	24.7	39	China, glassware, crockery.....	3,874	7.6	20	5,377	22.0
	Not analyzed in detail.....	16,745	...	40	18,331	91.3	40	Kitchen utensils, miscellaneous homeware.....	3,385	4.3	31	17,953	13.3
43	Furniture (household, office, store).....	7,373	1.7	46	24,013	31.6	41	Musical instruments, phonograph records.....	6,957	13.0	22	11,939	98.3
	Household furniture.....	2,254	...	53	11,365	19.8	42	Floor coverings.....	26,748	52.2	34	31,384	85.0
	Mattresses, bed springs.....	2,001	...	30	8,971	17.8		Carpets, rugs.....	16,384	...	16	27,710	59.1
	Other furniture.....	437	...	...	...	...		Linoleum, other hard surface.....	9,447	...	21	30,056	21.1
	Not analyzed in detail.....	1,929	...	13	4,300	62.5		Other.....	907	...	...	...	...
45	Paints, varnishes, lacquers.....	428	1.1	18	8,736	11.6	43	Furniture (household, office, store).....	3,227	6.3	17	18,340	17.6
51	Automotive parts, accessories, etc.....	429	0.1	4	1,413	3.7		Household furniture.....	2,697	...	11	17,725	15.2
52	Electrical wiring supplies, construction materials.....	580	1.1	1	8,476	6.8		Other furniture.....	530	...	...	...	...
54	Radios, television sets, home appliances, and specialties.....	3,669	0.8	36	21,591	17.0	119	Toys, games, athletic goods.....	104	0.2	5	799	13.6
55	Electric commercial equipment.....	554	0.1	7	3,714	14.9	124	Second-hand merchandise.....	84	0.2	8	84	0.0
56	Hardware.....	2,371	0.6	33	13,602	17.4		Commodities, n.e.c., and service receipts.....	6,856	13.3	...	...	...
78	Office, store fixtures and equipment, n.e.c.....	378	0.1	6	1,249	3.3	South Atlantic Division						
109	Glass (sheet and containers).....	327	0.1	4	1,774	12.4		All establishments.....	(x)	...	152	...	...
115	Paper (basic materials, paperboard).....	753	0.2	12	4,899	15.4		Those analyzing commodity lines, total	42,309	100.0	137	...	...
116	Converted paper products.....	1,589	0.4	23	13,673	11.6	36	Home furnishings (textile).....	336	6.8	4	3,342	10.0
	Paper stationery, office supplies.....	68	...	5	1,610	4.2	39	China, glassware, crockery.....	2,247	5.3	32	4,258	49.3
	Paper bags.....	635	...	10	4,950	12.8	40	Kitchen utensils, miscellaneous homeware.....	4,490	10.6	34	9,114	49.3
	Boxes, containers (paper, paperboard).....	583	...	7	6,636	8.8	41	Musical instruments.....	6,396	15.1	26	6,829	72.4
	Miscellaneous converted paper products.....	303	...	...	...	...	42	Floor coverings.....	22,883	34.1	34	26,744	21.5
118	Jewelry, silverware, trophies.....	2,117	0.5	50	14,926	14.1		Carpets, rugs.....	6,049	...	26	26,872	47.4
	Clocks, watches.....	352	...	14	9,194	3.8		Linoleum, other hard surface.....	9,933	...	38	29,013	56.2
	Costume jewelry.....	184	...	9	874	21.9		Other.....	2,430	...	20	21,717	17.7
	Silverware, plated ware.....	806	...	21	5,630	15.3		Not analyzed in detail.....	2,474	...	11	1,421	22.4
	Other jewelry items.....	139	...	...	...	...	43	Furniture (household, office, store).....	1,204	2.8	4	5,324	11.1
	Not analyzed in detail.....	520	...	10	1,121	91.7	54	Radios, television sets, home appliances, and specialties.....	1,945	4.6	12	4,180	12.7
119	Toys, games, athletic goods.....	3,642	0.7	30	15,105	20.1		Toys, games, athletic goods.....	242	0.6	6	1,716	14.7
	Toys, games.....	2,901	...	24	11,124	26.6	119	Commodities, n.e.c.....	1,936	4.7	...	...	...
	Children's vehicles (exc. bicycle).....	93	...	...	1,330	4.0	126	Service receipts.....	586	1.4	...	...	...
	Other athletic goods.....	448	...	...	...	...	East South Central Division						
124	Second-hand merchandise.....	1,438	0.3	43	1,897	75.8		All establishments.....	(x)	...	79	...	...
	Commodities, n.e.c.....	41,641	9.7	...	...	...		Those analyzing commodity lines, total	13,712	100.0	38	...	...
126	Service receipts.....	255	0.1	24	5,149	6.9	39	China, glassware, crockery.....	1,718	22.6	11	1,111	19.8
East North Central Division													
	All establishments.....	17,993	...	402	...	...	40	Kitchen utensils, miscellaneous homeware.....	1,379	4.2	8	1,211	12.1
	Those analyzing commodity lines, total	14,876	100.0	377	...	...	41	Musical instruments, phonograph records.....	1,416	10.4	7	1,211	12.1
36	Home furnishings (textile).....	538	0.3	5	4,235	11.7	42	Floor coverings.....	4,766	34.9	11	2,710	24.3
	Bedspreads, comforters, blankets.....	23	...	5	4,235	...		Carpets, rugs.....	1,427	...	7	1,427	...
	Other textile home furnishings.....	455	...	...	...	...		Linoleum, other hard surface.....	1,970	...	10	8,111	...
40	China, glassware, crockery.....	15,333	9.1	95	33,787	64.4		Other.....	539	...	...	...	...
41	Kitchen utensils, miscellaneous homeware.....	31,577	19.8	118	43,925	74.3	43	Furniture (household, office, store).....	2,050	14.9	4	5,327	28.1
42	Musical instruments, phonograph records.....	24,955	15.1	69	25,712	97.0	126	Commodities, n.e.c.....	2,424	17.7	...	...	...
								Service receipts.....	13	0.1	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESAERS--Continued												
	West South Central Division												
	All establishments.....	(x)	...	82	...	...					
	Those analyzing commodity lines, total	41,684	100.0	76	...	...					
36	Home furnishings (textile).....	1,050	2.5	7	8,798	11.9	115	Paper (basic materials, paperboard).....	70,320	86.0	200	81,828	86.0
39	China, glassware, crockery.....	4,596	11.0	18	18,775	24.5		Newsprint, groundwood, book paper.....	935	...	25	12,488	7.5
40	Kitchen utensils, miscellaneous homewares...	3,266	7.8	23	22,125	14.8		Fine paper.....	3,812	...	37	22,280	17.1
41	Musical instruments, phonograph records.....	3,475	8.3	18	3,566	97.4		Wrapping paper.....	57,294	...	192	80,119	71.5
42	Floor coverings.....	16,304	39.3	25	29,333	55.6		Building paper, board.....	1,693	...	23	14,342	11.8
	Carpets, rugs.....	6,936	...	13	23,792	29.2		Miscellaneous paper, paperboard.....	6,586	...	66	32,580	20.2
	Linoleum, other hard surface.....	8,424	...	20	28,553	29.5	116	Converted paper products.....	8,519	10.4	73	29,435	28.9
	Other.....	944	...	...	...	...		Paper stationery, office supplies.....	678	...	17	7,913	8.6
43	Furniture (household, office, store).....	4,415	10.6	19	24,692	17.9		Paper bags.....	5,201	...	61	25,459	20.4
	Household furniture.....	3,253	...	11	22,589	14.4		Boxes, containers (paper, paperboard)....	1,175	...	32	12,914	9.1
	Other furniture.....	1,162	...	...	...	...		Miscellaneous converted paper products....	1,465	...	...	...	...
52	Electrical wiring supplies, construction materials.....	678	1.6	4	13,505	5.0		Commodities, n.e.c., and service receipts...	1,247	1.5	...	...	...
54	Radios, television sets, home appliances, and specialties.....	3,927	9.4	10	15,902	24.7		East North Central Division					
57	Plumbing, heating, air-conditioning.....	378	0.9	6	4,170	9.1		All establishments.....	60,315	...	95	...	...
119	Toys, games, athletic goods.....	378	0.9	4	2,587	14.6		Those analyzing commodity lines, total	22,383	100.0	89	...	...
126	Commodities, n.e.c.....	3,122	7.5	...	...	...	32	Men's, boys', clothing, furnishings (exc. shoes).....	566	1.0	4	3,952	14.3
	Service receipts.....	95	0.2	4	603	15.8	44	Drugs, drug sundries.....	180	0.3	5	2,646	6.8
	Mountain Division						73	School equipment, supplies.....	600	1.0	4	2,851	21.0
	All establishments.....	11,328	...	30	...	...	86	Industrial equipment, supplies.....	900	1.5	7	5,799	15.5
	Those analyzing commodity lines, total	11,151	100.0	27	...	...	115	Paper (basic materials, paperboard).....	45,655	76.8	89	59,383	76.8
39	China, glassware, crockery.....	411	3.7	6	729	56.4		Newsprint, groundwood, book paper.....	406	...	12	12,235	3.3
40	Kitchen utensils, miscellaneous homewares...	439	3.9	6	709	61.9		Fine paper.....	6,283	...	28	25,159	25.0
42	Floor coverings.....	6,674	59.9	15	9,236	72.3		Wrapping paper.....	36,937	...	86	58,111	63.6
	Carpets, rugs.....	3,315	...	9	8,521	38.9		Building paper, board.....	641	...	16	15,045	4.3
	Other.....	2,951	...	...	...	...		Miscellaneous paper, paperboard.....	1,388	...	32	24,007	5.8
	Not analyzed in detail.....	408	...	4	408	100.0	116	Converted paper products.....	9,267	15.6	44	30,044	30.8
54	Radios, television sets, home appliances, and specialties.....	100	0.9	4	1,148	8.7		Paper stationery, office supplies.....	760	...	13	8,295	9.2
	Commodities, n.e.c., and service receipts...	3,527	31.6	...	...	...	119	Paper bags.....	5,019	...	35	24,278	20.7
	Pacific Division							Boxes, containers (paper, paperboard)....	1,161	...	21	17,570	6.6
	All establishments.....	115,510	...	300	...	...		Miscellaneous converted paper products....	2,327	...	...	...	...
	Those analyzing commodity lines, total	111,448	100.0	254	...	...		Commodities, n.e.c., and service receipts...	2,122	3.6	...	...	...
36	Home furnishings (textile).....	8,388	7.5	14	40,624	20.6		West North Central Division					
39	China, glassware, crockery.....	9,081	8.1	64	15,748	57.7		All establishments.....	20,262	...	27	...	...
40	Kitchen utensils, miscellaneous homewares...	18,505	16.6	83	27,470	67.4		Those analyzing commodity lines, total	20,262	100.0	27	...	...
41	Musical instruments, phonograph records.....	10,018	9.0	42	10,998	91.1	115	Paper (basic materials, paperboard).....	14,533	71.7	27	20,262	71.7
42	Floor coverings.....	52,099	46.9	58	63,807	81.6		Newsprint, groundwood, book paper.....	3,813	...	15	14,506	26.3
	Carpets, rugs.....	18,292	...	42	60,712	46.6		Fine paper.....	9,587	...	27	20,262	47.3
	Linoleum, other hard surface.....	17,690	...	38	59,836	29.6		Wrapping paper.....	1,133	...	...	...	...
	Other.....	6,117	...	...	...	...		Miscellaneous paper, paperboard.....	1,133	...	...	...	...
43	Furniture (household, office, store).....	3,131	2.8	13	18,402	17.0	116	Converted paper products.....	5,185	25.6	18	16,580	31.3
52	Electrical wiring supplies, construction materials.....	223	0.2	7	8,348	2.6		Paper stationery, office supplies.....	635	...	15	14,846	4.3
54	Radios, television sets, home appliances, and specialties.....	2,840	2.5	16	14,617	19.3		Paper bags.....	3,451	...	15	14,165	24.4
56	Hardware.....	826	0.7	5	2,392	34.5		Boxes, containers (paper, paperboard)....	353	...	7	5,327	6.0
119	Toys, games, athletic goods.....	1,417	1.3	15	10,642	13.3		Miscellaneous converted paper products....	746	...	7	6,307	11.8
124	Second-hand merchandise.....	366	0.3	7	378	96.8		Commodities, n.e.c.....	544	2.7	...	...	...
	Commodities, n.e.c., and service receipts...	4,575	4.1	...	...	...		South Atlantic Division					
	WRAPPING PAPER, TWINE MERCHANTS							All establishments.....	27,289	...	46	...	...
	New England Division							Those analyzing commodity lines, total	27,236	100.0	44	...	...
	All establishments.....	22,465	...	43	...	...	115	Paper (basic materials, paperboard).....	24,827	91.2	44	27,236	91.2
	Those analyzing commodity lines, total	22,101	100.0	41	...	...		Newsprint, groundwood, book paper.....	1,961	...	10	10,334	19.0
115	Paper (basic materials, paperboard).....	17,885	81.0	41	22,101	81.0		Fine paper.....	4,662	...	25	16,781	27.8
	Newsprint, groundwood, book paper.....	173	...	4	7,320	2.4		Wrapping paper.....	17,918	...	44	27,236	65.8
	Wrapping paper.....	15,210	...	36	19,581	77.7		Miscellaneous paper, paperboard.....	286	...	9	4,626	6.2
	Miscellaneous paper, paperboard.....	2,502	...	...	...	...	116	Converted paper products.....	2,080	7.6	12	6,284	33.1
116	Converted paper products.....	3,347	15.1	21	11,364	29.4		Paper bags.....	1,184	...	11	5,908	20.0
	Paper stationery, office supplies.....	36	...	5	7,255	0.5		Boxes, containers (paper, paperboard)....	382	...	8	5,184	7.4
	Paper bags.....	981	...	18	10,827	9.1		Miscellaneous converted paper products....	514	...	...	...	...
	Boxes, containers (paper, paperboard)....	1,007	...	12	9,760	10.3		Commodities, n.e.c.....	329	1.2	...	...	...
	Miscellaneous converted paper products....	1,323	...	...	...	...		East South Central Division					
	Commodities, n.e.c.....	860	3.9	...	...	...		(Not analyzed by commodity lines)					
	Middle Atlantic Division							West South Central Division					
	All establishments.....	84,781	...	230	...	...		All establishments.....	18,152	...	16	...	...
	Those analyzing commodity lines, total	81,818	100.0	200	...	...		Those analyzing commodity lines, total	18,152	100.0	16	...	...
73	School equipment, supplies.....	117	0.1	4	2,031	5.7	115	Paper (basic materials, paperboard).....	13,518	74.5	16	18,152	74.5
74	Industrial equipment, supplies.....	1,300	...	22	9,156	17.7		Fine paper.....	5,377	...	11	17,577	30.3
	Rope, cordage, twine (exc. wire).....	1,300	...	15	4,221	30.8		Wrapping paper.....	7,740	...	15	17,991	43.0
	Miscellaneous industrial equipment, supplies	3.5	...	...	...	...		Miscellaneous paper, paperboard.....	411	...	...	...	...
	WRAPPING PAPER, TWINE MERCHANTS						116	Converted paper products.....	3,720	20.5	7	11,417	32.6
	New England Division							Paper bags.....	2,359	...	7	11,417	20.7
	All establishments.....	22,465	...	43	...	...		Miscellaneous converted paper products....	1,361	...	...	...	...
	Those analyzing commodity lines, total	22,101	100.0	41	...	...		Commodities, n.e.c.....	904	5.0	...	...	...

x. Continues at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WRAPPING PAPER, TWINE MERCHANTS--Continued							FINE PAPER MERCHANTS--Continued					
	Mountain Division							West North Central Division--Continued					
	All establishments.....	10,678	...	14	...	...		Converted paper products.....	3,303	9.3	15	19,494	17.0
	Those analyzing commodity lines, total	10,308	100.0	12	...	...		Paper stationery, office supplies.....	1,581	...	15	19,494	8.1
115	Paper (basic materials, paperboard).....	6,957	67.5	12	10,308	67.5		Paper bags.....	1,667	...	8	13,611	12.1
	Fine paper.....	2,144	...	12	10,308	20.8		Miscellaneous converted paper products....	75	...	...	...	...
	Wrapping paper.....	4,400	...	12	10,308	42.7		Commodities, n.e.c.....	954	2.7	...	...	...
	Miscellaneous paper, paperboard.....	413	...	...	...	...		Service receipts.....	160	0.4	...	...	...
116	Converted paper products.....	3,351	32.5	10	7,890	42.5	126	South Atlantic Division					
	Paper stationery, office supplies.....	746	...	10	7,890	9.4		All establishments.....	32,312	...	37	...	...
	Paper bags.....	2,483	...	10	7,890	31.5		Those analyzing commodity lines, total	32,312	100.0	37	...	...
	Miscellaneous converted paper products....	122	...	...	...	...		Paper (basic materials, paperboard).....	30,238	93.6	37	32,312	93.6
								Newsprint, groundwood, book paper.....	1,205	...	13	14,990	8.0
	Pacific Division							Fine paper.....	23,849	...	36	31,831	74.9
	All establishments.....	44,590	...	35	...	...		Wrapping paper.....	4,003	...	14	17,278	23.2
	Those analyzing commodity lines, total	43,992	100.0	32	...	...		Miscellaneous paper, paperboard.....	1,181	...	...	...	...
115	Paper (basic materials, paperboard).....	28,413	64.6	32	43,992	64.6		Converted paper products.....	1,025	3.2	14	8,884	11.5
	Fine paper.....	2,287	...	14	37,955	6.0		Paper stationery, office supplies.....	655	...	13	8,540	7.7
	Wrapping paper.....	22,309	...	32	43,992	50.7		Miscellaneous converted paper products....	370	...	...	...	...
	Miscellaneous paper, paperboard.....	3,817	...	...	...	...		Commodities, n.e.c.....	1,049	3.2	...	...	...
116	Converted paper products.....	15,373	34.9	23	39,569	38.8		East South Central Division					
	Paper stationery, office supplies.....	5,036	...	16	37,010	13.6		All establishments.....	4,979	...	14	...	...
	Paper bags.....	8,074	...	21	38,937	20.7		Those analyzing commodity lines, total	4,979	100.0	14	...	...
	Boxes, containers (paper, paperboard)....	139	...	15	36,780	0.4		Paper (basic materials, paperboard).....	4,263	85.6	14	4,979	85.6
	Miscellaneous converted paper products....	2,124	...	...	...	...		Newsprint, groundwood, book paper.....	143	...	5	1,584	9.0
	Commodities, n.e.c.....	206	0.5	...	...	...		Fine paper.....	3,839	...	14	4,979	77.1
								Wrapping paper.....	243	...	5	1,920	12.6
	FINE PAPER MERCHANTS							Miscellaneous paper, paperboard.....	38	...	...	...	...
	New England Division							Converted paper products.....	579	11.6	9	3,678	15.7
	(Not analyzed by commodity lines)							Paper stationery, office supplies.....	59	...	5	1,311	4.5
	Middle Atlantic Division							Paper bags.....	315	...	4	2,551	12.3
	All establishments.....	168,971	...	178	...	...		Miscellaneous converted paper products....	205	...	...	...	...
	Those analyzing commodity lines, total	168,019	100.0	168	...	...		Commodities, n.e.c.....	137	2.8	...	...	...
115	Paper (basic materials, paperboard).....	163,885	97.6	168	168,019	97.6		West South Central Division					
	Newsprint, groundwood, book paper.....	11,946	...	37	65,899	18.1		All establishments.....	21,721	...	28	...	...
	Fine paper.....	136,868	...	161	164,618	83.1		Those analyzing commodity lines, total	21,721	100.0	28	...	...
	Wrapping paper.....	6,306	...	28	51,830	12.2		Special industry machinery, equipment.....	873	4.0	5	2,677	32.6
	Building paper, board.....	1,979	...	4	19,206	10.3							
	Miscellaneous paper, paperboard.....	6,786	...	...	...	...		Paper (basic materials, paperboard).....	16,020	73.9	28	21,721	73.9
116	Converted paper products.....	3,888	2.3	40	57,710	6.7		Newsprint, groundwood, book paper.....	1,168	...	11	7,034	16.6
	Paper stationery, office supplies.....	2,353	...	34	51,594	4.6		Fine paper.....	11,562	...	28	21,721	53.2
	Paper bags.....	379	...	13	34,604	1.1		Wrapping paper.....	2,981	...	18	18,025	16.5
	Boxes, containers (paper, paperboard)....	242	...	10	19,817	1.2		Miscellaneous paper, paperboard.....	309	...	...	...	...
	Miscellaneous converted paper products....	914	...	...	...	...		Converted paper products.....	4,300	19.7	14	15,121	28.4
	Commodities, n.e.c., and service receipts...	246	0.1	...	...	...		Paper stationery, office supplies.....	2,254	...	11	13,656	16.5
								Paper bags.....	1,701	...	11	13,362	12.7
	East North Central Division							Boxes, containers (paper, paperboard)....	29	...	5	3,852	0.8
	All establishments.....	143,472	...	84	...	...		Miscellaneous converted paper products....	316	...	...	...	...
	Those analyzing commodity lines, total	143,128	100.0	82	...	...		Commodities, n.e.c., and service receipts...	528	2.4	...	...	...
86	Industrial equipment, supplies.....	358	0.3	4	17,929	2.0		Mountain Division					
								(Not analyzed by commodity lines)					
115	Paper (basic materials, paperboard).....	132,539	92.6	82	143,128	92.6		Pacific Division					
	Newsprint, groundwood, book paper.....	8,021	...	22	48,263	16.6		All establishments.....	22,340	...	24	...	...
	Fine paper.....	110,208	...	74	131,978	83.5		Those analyzing commodity lines, total	22,135	100.0	22	...	...
	Wrapping paper.....	9,418	...	24	52,119	18.1		Paper (basic materials, paperboard).....	21,285	96.2	22	22,136	96.2
	Miscellaneous paper, paperboard.....	4,892	...	...	...	...		Newsprint, groundwood, book paper.....	560	...	5	5,033	11.1
116	Converted paper products.....	7,857	5.5	24	46,611	16.8		Fine paper.....	18,301	...	21	21,842	83.8
	Paper stationery, office supplies.....	2,805	...	18	28,785	9.7		Wrapping paper.....	2,203	...	11	18,967	11.6
	Paper bags.....	1,285	...	7	16,217	7.9		Miscellaneous paper, paperboard.....	221	...	...	...	...
	Boxes, containers (paper, paperboard)....	1,195	...	5	14,281	8.4		Commodities, n.e.c.....	851	3.8	...	...	...
	Miscellaneous converted paper products....	2,572	...	...	...	...		STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	Commodities, n.e.c.....	2,374	1.6	...	...	...		New England Division					
								All establishments.....	11,708	...	68	...	...
	West North Central Division							Those analyzing commodity lines, total	9,807	100.0	55	...	...
	All establishments.....	37,489	...	33	...	...		Furniture (household, office, store).....	567	5.8	11	4,091	13.8
	Those analyzing commodity lines, total	35,618	100.0	31	...	...		Office furniture (wooden).....	252	...	7	3,134	8.0
85	Special industry machinery, equipment.....	640	1.8	6	2,955	21.6	43	Office furniture (metal).....	315	...	11	4,091	7.7
115	Paper (basic materials, paperboard).....	30,541	85.8	31	35,618	85.8		Fountain pens, pencils.....	243	2.5	4	989	24.6
	Newsprint, groundwood, book paper.....	5,434	...	15	18,181	29.9		Stationers', office supplies (exc. paper)...	3,850	39.3	31	6,578	58.5
	Fine paper.....	18,663	...	29	32,099	58.1		Office machines.....	241	2.4	9	2,496	9.6
	Wrapping paper.....	3,090	...	11	15,423	20.0							
	Miscellaneous paper, paperboard.....	3,354	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued							STATIONERY, OFFICE SUPPLIES WHOLESALERS--Continued						
New England Division--Continued							South Atlantic Division--Continued						
115	Paper (basic materials, paperboard).....	520	5.3	8	2,818	18.4	71	Stationers', office supplies (exc. paper)...	2,803	24.5	30	5,934	47.2
	Fine paper.....	53	...	4	1,569	3.4	72	School equipment, supplies.....	87	0.8	5	1,482	5.9
	Wrapping paper.....	213	...	6	2,339	9.1	75	Office machines.....	224	2.0	20	4,124	5.4
	Miscellaneous paper, paperboard.....	254	...	...	...	...		Duplicating machines.....	31	...	6	842	3.7
116	Converted paper products.....	3,028	30.9	34	6,649	45.5		Typewriters.....	37	...	6	2,075	1.8
	Paper stationery, office supplies.....	2,654	...	31	5,978	44.4		Other office machines.....	99	...	...	...	...
	Paper bags.....	96	...	4	1,246	7.7		Not analyzed in detail.....	57	...	6	1,112	5.1
	Miscellaneous converted paper products.....	278	...	...	...	...	78	Office, store fixtures and equipment, n.e.c.	413	3.6	5	1,151	35.9
117	Books, magazines, printed materials.....	283	2.9	7	2,199	12.9	115	Paper (basic materials, paperboard).....	1,515	13.2	5	3,125	48.5
	Commodities, n.e.c.....	1,033	10.5	...	...	...	116	Converted paper products.....	3,750	32.7	26	7,407	50.6
126	Service receipts.....	42	0.4	4	1,596	2.6		Paper stationery, office supplies.....	2,943	...	25	6,507	45.2
								Miscellaneous converted paper products.....	807	...	...	...	...
Middle Atlantic Division							Middle Atlantic Division						
	All establishments.....	67,366	...	384	...	...	117	Books, magazines, printed materials.....	83	0.7	5	1,648	5.0
	Those analyzing commodity lines, total	58,680	100.0	319	...	...	126	Commodities, n.e.c.....	388	3.4	...	...	...
43	Furniture (household, office, store).....	1,111	1.9	18	4,403	25.2		Service receipts.....	344	3.0	8	1,790	19.2
	Office furniture (wooden).....	363	...	10	3,490	10.4	East South Central Division						
	Office furniture (metal).....	732	...	17	4,352	16.8	All establishments.....						
	Other furniture.....	16	...	...	...	...	Those analyzing commodity lines, total						
52	Electrical wiring supplies, construction materials.....	33	0.1	4	1,388	2.6	43	Furniture (household, office, store).....	496	7.6	9	2,408	20.6
69	Fountain pens, pencils.....	5,125	8.7	47	9,932	51.6		Office furniture (wooden).....	153	...	7	1,497	10.2
71	Stationers', office supplies (exc. paper)...	21,384	36.5	155	31,307	68.3		Office furniture (metal).....	317	...	8	2,124	14.9
73	School equipment, supplies.....	1,010	1.7	26	6,914	14.6		Not analyzed in detail.....	26	...	...	...	...
75	Office machines.....	546	0.9	25	6,121	8.9	71	Stationers', office supplies (exc. paper)...	2,967	45.8	16	5,710	52.0
78	Office, store fixtures and equipment, n.e.c.	630	1.1	4	1,856	22.0	73	School equipment, supplies.....	524	8.0	8	3,559	14.7
115	Paper (basic materials, paperboard).....	1,085	1.8	22	5,362	20.2	75	Office machines.....	351	5.4	13	4,342	8.1
	Fine paper.....	597	...	12	3,228	18.5		Accounting, statistical machines.....	17	...	4	1,171	1.4
	Wrapping paper.....	314	...	12	2,526	12.4		Duplicating machines.....	67	...	4	1,275	5.2
	Miscellaneous paper, paperboard.....	174	...	...	...	...		Typewriters.....	135	...	9	1,826	7.4
116	Converted paper products.....	19,294	32.9	172	32,806	58.8		Other office machines.....	35	...	...	...	...
	Paper stationery, office supplies.....	18,153	...	159	28,296	64.2		Not analyzed in detail.....	97	...	4	2,516	3.8
	Paper bags.....	149	...	8	1,853	8.0	115	Paper (basic materials, paperboard).....	175	2.7	4	1,381	12.7
	Boxes, containers (paper, paperboard)...	32	...	4	279	11.5	116	Converted paper products.....	902	13.8	16	3,317	27.2
	Miscellaneous converted paper products.....	960	...	...	...	...		Paper stationery, office supplies.....	882	...	15	3,250	27.1
117	Books, magazines, printed materials.....	3,959	6.7	26	8,530	46.4		Miscellaneous converted paper products.....	20	...	...	...	...
	Printed blanks, forms.....	121	...	10	2,018	6.0	117	Books, magazines, printed materials.....	134	2.0	6	1,394	9.6
	Miscellaneous engraved, printed products..	3,838	...	...	...	...	126	Commodities, n.e.c.....	882	13.5	...	...	...
119	Toys, games, athletic goods.....	2,018	3.4	27	7,240	27.9		Service receipts.....	80	1.2	...	...	...
126	Commodities, n.e.c.....	1,858	3.2	...	...	...	West South Central Division						
	Service receipts.....	627	1.1	12	2,844	22.0	All establishments.....						
							Those analyzing commodity lines, total						
East North Central Division							East North Central Division						
	All establishments.....	30,658	...	148	...	...	43	Furniture (household, office, store).....	1,507	12.3	16	5,132	29.4
	Those analyzing commodity lines, total	28,935	100.0	132	...	...		Office furniture (wooden).....	769	...	13	4,191	18.3
43	Furniture (household, office, store).....	2,222	7.7	21	6,708	33.1		Office furniture (metal).....	572	...	13	4,536	12.6
	Office furniture (wooden).....	858	...	17	5,512	15.6		Other furniture.....	166	...	...	...	...
	Office furniture (metal).....	976	...	17	5,206	18.7	69	Fountain pens, pencils.....	83	0.7	4	2,319	3.6
	Other furniture.....	388	...	...	...	...	71	Stationers', office supplies (exc. paper)...	3,068	25.1	29	6,914	44.4
69	Fountain pens, pencils.....	558	1.9	4	1,682	33.2	73	School equipment, supplies.....	187	1.5	4	1,875	10.0
71	Stationers', office supplies (exc. paper)...	8,372	28.9	65	12,799	65.4	75	Office machines.....	576	4.7	19	4,906	11.7
73	School equipment, supplies.....	98	0.3	7	1,144	...		Accounting, statistical machines.....	28	...	4	686	4.1
75	Office machines.....	573	2.0	18	4,192	13.7		Duplicating machines.....	165	...	7	2,048	8.0
	Duplicating machines.....	94	...	6	1,645	5.7		Typewriters.....	167	...	7	1,737	9.6
	Typewriters.....	75	...	6	819	9.2		Other office machines.....	9	...	...	...	...
	Other office machines.....	197	...	...	...	...		Not analyzed in detail.....	207	...	8	1,762	11.7
	Not analyzed in detail.....	207	...	8	1,950	10.6	78	Office, store fixtures and equipment, n.e.c.	108	0.9	4	592	18.2
78	Office, store fixtures and equipment, n.e.c.	199	0.7	11	1,226	16.2	116	Converted paper products.....	4,171	34.1	29	7,668	54.4
115	Paper (basic materials, paperboard).....	238	0.8	7	1,747	13.6	117	Books, magazines, printed materials.....	311	2.5	8	2,864	10.8
	Fine paper.....	126	...	4	1,360	9.3	119	Toys, games, athletic goods.....	146	1.2	5	2,348	6.2
	Miscellaneous paper, paperboard.....	112	...	...	...	...	126	Commodities, n.e.c.....	1,786	14.6	...	...	...
116	Converted paper products.....	12,328	42.8	84	19,316	63.8		Service receipts.....	291	2.4	8	2,632	11.0
	Paper stationery, office supplies.....	12,131	...	81	19,024	63.8	Mountain Division						
	Miscellaneous converted paper products.....	197	...	...	...	...	All establishments.....						
117	Books, magazines, printed materials.....	2,833	9.8	8	4,251	66.6	Those analyzing commodity lines, total						
119	Toys, games, athletic goods.....	182	0.6	4	752	24.2	43	Furniture (household, office, store).....	221	9.9	6	1,273	17.4
126	Commodities, n.e.c.....	679	2.3	...	...	...		Office furniture (wooden).....	59	...	4	1,038	5.7
	Service receipts.....	653	2.2	9	2,741	23.8		Office furniture (metal).....	117	...	5	1,080	10.8
								Not analyzed in detail.....	45	...	...	...	...
West North Central Division (Not analyzed by commodity lines)							West North Central Division (Not analyzed by commodity lines)						
South Atlantic Division							South Atlantic Division						
	All establishments.....	12,263	...	59	...	...	71	Stationers', office supplies (exc. paper)...	662	29.7	9	1,909	34.7
	Those analyzing commodity lines, total	11,452	100.0	50	...	...	73	School equipment, supplies.....	151	6.8	5	977	15.4
43	Furniture (household, office, store).....	1,845	16.1	17	5,108	36.1	75	Office machines.....	297	13.3	8	1,395	21.3
	Office furniture (metal).....	765	...	11	3,344	22.9	76	Store, service shop machines.....	7	0.3	4	189	3.7
	Other furniture.....	564	...	...	...	...	116	Converted paper products.....	567	25.5	10	1,776	31.9
	Not analyzed in detail.....	516	...	4	1,211	42.6	126	Commodities, n.e.c.....	307	13.8	...	...	...
								Service receipts.....	15	0.7	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4			
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				
														(5)	(5)	
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Continued							WALLPAPER WHOLESALE—Continued								
	Pacific Division							Pacific Division								
	All establishments.....	27,882	...	83	...	...		All establishments.....	1,495	...	17	...	...	
	Those analyzing commodity lines, total	27,409	100.0	74	...	...		Those analyzing commodity lines, total	1,455	100.0	17	...	...	
43	Furniture (household, office, store).....	1,619	5.9	7	8,225	19.7	45	Paints, varnishes, lacquers.....	54	3.7	5	258	20.9			
	Office furniture (wooden).....	339	...	4	2,488	13.6	56	Hardware.....	19	1.3	5	258	7.4			
	Office furniture (metal).....	1,280	...	6	8,125	15.8	114	Wallpaper.....	1,382	95.0	17	1,455	95.0			
69	Fountain pens, pencils.....	1,155	4.2	9	5,757	20.1		MISCELLANEOUS PAPER PRODUCTS WHOLESALE								
71	Stationers', office supplies (exc. paper)...	5,871	21.4	30	9,968	58.9		New England Division								
73	School equipment, supplies.....	935	3.4	8	8,865	10.5		All establishments.....	59,456	...	195	...	...	
75	Office machines.....	408	1.5	14	6,970	5.8		Those analyzing commodity lines, total	56,924	100.0	183	...	...	
	Duplicating machines.....	111	...	4	1,162	9.6		16	Soaps, toilet and other.....	41	0.1	6	2,571	1.6		
	Typewriters.....	54	...	7	1,796	3.0		40	Kitchen utensils, miscellaneous homewares...	347	0.6	5	2,539	13.7		
	Other office machines.....	85	...	...	...	...		44	Drugs, drug sundries.....	243	0.4	10	3,218	7.6
	Not analyzed in detail.....	158	...	4	4,513	3.5		64	Janitors' supplies.....	223	0.4	5	2,412	9.2		
78	Office, store fixtures and equipment, n.e.c.	372	1.4	7	1,883	19.8		71	Stationers', office supplies (exc. paper)...	101	0.2	5	2,765	3.6		
116	Converted paper products.....	13,995	51.1	45	19,274	72.6		73	School equipment, supplies.....	974	1.7	14	4,990	19.5		
	Paper stationery, office supplies.....	13,633	...	42	18,741	72.7		86	Industrial equipment, supplies.....	439	0.8	8	4,725	10.3		
	Miscellaneous converted paper products...	362	...	...	...	...		115	Paper (basic materials, paperboard).....	21,634	38.0	122	42,448	51.1
117	Books, magazines, printed materials.....	907	3.3	8	5,063	17.9			Newsprint, groundwood, book paper.....	3,048	...	25	1,664	24.0		
119	Toys, games, athletic goods.....	754	2.8	5	4,815	15.6			Fine paper.....	1,402	...	30	12,374	11.3		
	Toys, games.....	687	...	4	4,425	15.5			Wrapping paper.....	5,719	...	93	27,822	20.6		
	Not analyzed in detail.....	67	...	...	...	...			Building paper, board.....	377	...	6	3,425	11.0
126	Commodities, n.e.c.....	916	3.3	...	...	...			Miscellaneous paper, paperboard.....	9,294	...	73	28,498	32.6
	Service receipts.....	477	1.7	9	2,683	17.8			Not analyzed in detail.....	1,779	...	6	2,715	66.2		
	WALLPAPER WHOLESALE							116	Converted paper products.....	30,373	54.2	159	46,177	66.8		
	New England Division								Paper stationery, office supplies.....	953	...	42	15,426	6.2		
	(Not analyzed by commodity lines)								Paper bags.....	7,027	...	109	27,629	25.4		
	Middle Atlantic Division								Boxes, containers (paper, paperboard)...	5,368	...	98	55,661	20.9		
	All establishments.....	15,681	...	105	...	...			Miscellaneous converted paper products...	9,774	...	99	27,224	35.9
	Those analyzing commodity lines, total	15,581	100.0	102	...	...			Not analyzed in detail.....	7,751	...	18	9,718	79.8
45	Paints, varnishes, lacquers.....	319	2.0	16	1,493	21.4	117	Books, magazines, printed materials.....	52	0.1	5	1,232	4.2			
114	Wallpaper.....	13,889	89.2	102	15,581	89.2	119	Toys, games, athletic goods.....	36	0.1	7	2,090	1.7			
126	Commodities, n.e.c.....	1,361	8.7	...	...	...	126	Commodities, n.e.c.....	1,880	3.3	...	...	...
	Service receipts.....	32	0.1	...	...	...		Service receipts.....	35	0.1	...	...	...
	East North Central Division							Middle Atlantic Division								
	All establishments.....	5,596	...	41	...	...		All establishments.....	416,947	...	886	...	...	
	Those analyzing commodity lines, total	5,529	100.0	41	...	...		Those analyzing commodity lines, total	395,050	100.0	801	...	...	
45	Paints, varnishes, lacquers.....	385	6.9	19	1,557	24.7	1	Canned, bottled foods.....	244	0.1	8	2,108	11.6			
114	Wallpaper.....	5,141	91.9	41	5,596	91.9	3	Confectionery.....	292	0.1	4	1,025	28.5			
	Commodities, n.e.c.....	70	1.2	...	...	...	5	Groceries (exc. as specified).....	1,952	0.5	12	11,520	16.9	
	West North Central Division						16	Soaps, toilet and other.....	243	0.1	12	2,498	9.7			
	All establishments.....	1,835	...	25	...	...	35	Piece goods (woven).....	449	0.1	6	10,266	4.4	
	Those analyzing commodity lines, total	1,808	100.0	22	...	...	44	Drugs, drug sundries.....	825	0.2	24	13,173	6.3	
45	Paints, varnishes, lacquers.....	243	13.4	14	927	26.2			Drugs, pharmaceuticals.....	430	...	4	9,719	4.4		
114	Wallpaper.....	1,518	84.0	22	1,808	84.0	52	Proprietary medicines, toiletries, (exc. soap).....	76	...	7	1,115	6.8			
	Commodities, n.e.c.....	47	2.6	...	...	...			Druggist sundries.....	46	...	4	765	6.0
	South Atlantic Division								Not analyzed in detail.....	273	...	11	1,855	14.7		
	All establishments.....	2,690	...	24	...	...			Electrical wiring supplies, construction materials.....	428	0.1	10	11,990	3.7
	Those analyzing commodity lines, total	2,523	100.0	22	...	...			Radios, television sets, home appliances, and specialties.....	311	0.1	5	1,785	17.4
45	Paints, varnishes, lacquers.....	471	18.7	15	1,561	30.2			Radio sets, tubes, etc., public address systems.....	177	...	4	1,632	10.8		
114	Wallpaper.....	1,999	79.2	22	2,523	79.2			Other electric appliances, specialties...	134	...	...	...	...
	Commodities, n.e.c.....	53	2.1	...	...	...			Hardware.....	474	0.1	6	13,143	3.6
	East South Central Division								Stationers', office supplies (exc. paper)...	299	0.1	13	1,675	15.5		
	All establishments.....	771	...	12	...	...			School equipment, supplies.....	737	0.2	18	7,571	9.7
	Those analyzing commodity lines, total	771	100.0	12	...	...			Special industry machinery, equipment.....	516	0.1	8	11,316	4.6
45	Paints, varnishes, lacquers.....	128	16.6	9	644	19.9			Industrial equipment, supplies.....	886	0.2	25	15,529	5.7		
114	Wallpaper.....	565	73.3	12	771	73.3			Paper (basic materials, paperboard).....	205,160	51.9	436	280,010	73.3		
	Commodities, n.e.c.....	78	10.1	...	...	...			Newsprint, groundwood, book paper.....	89,457	...	101	146,484	61.1
	West South Central Division								Fine paper.....	11,556	...	63	86,351	13.4		
	All establishments.....	2,355	...	18	...	...			Wrapping paper.....	24,344	...	247	142,775	17.0
	Those analyzing commodity lines, total	2,355	100.0	18	...	...			Building paper, board.....	2,397	...	25	27,984	8.6
45	Paints, varnishes, lacquers.....	236	10.0	15	815	29.0			Miscellaneous paper, paperboard.....	57,750	...	239	141,623	40.8		
114	Wallpaper.....	1,780	75.6	18	2,355	75.6			Not analyzed in detail.....	19,656	...	34	36,320	54.1		
	Commodities, n.e.c.....	339	14.4			116	Converted paper products.....	155,342	39.3	623	251,798	61.7	
	Mountain Division									Paper stationery, office supplies.....	3,278	...	97	46,680	7.0	
	(Not analyzed by commodity lines)									Paper bags.....	33,809	...	317	125,071	27.0	
										Boxes, containers (paper, paperboard)...	27,750	...	297	85,186	32.6	
										Miscellaneous converted paper products...	69,510	...	304	149,557	46.5	
										Not analyzed in detail.....	20,995	...	80	23,354	89.9	
										117	Books, magazines, printed materials.....	1,673	0.4	15	3,760	44.5
										119	Toys, games, athletic goods.....	374	0.1	13	7,036	5.3
										124	Second-hand merchandise.....	85	0.1	6	325	8.7
											Commodities, n.e.c., and service receipts...	24,500	6.2

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)			
MISCELLANEOUS PAPER PRODUCTS WHOLESALERS—Continued															
East North Central Division															
All establishments.....		182,433	...	329	East South Central Division		All establishments.....		33,984	...	54	...	
Those analyzing commodity lines, total		164,796	100.0	289	...	...	Those analyzing commodity lines, total		29,589		100.0	44	...
3	Confectionery.....	281	0.2	5	1,344	20.9	44	Drug, drug sundries.....	92	0.3	7	4,038	2.3		
18	Smokers' supplies, razor blades, etc.....	126	0.1	7	2,468	5.1	52	Electrical wiring supplies, construction materials.....	55	0.2	6	2,376	2.3		
32	Men's, boys' clothing, furnishings (exc. shoes).....	161	0.1	11	7,966	2.0	56	Hardware.....	1,493	5.0	6	5,531	27.0		
33	Women's, children's clothing, accessories (exc. shoes).....	176	0.1	6	4,543	3.9	86	Industrial equipment, supplies.....	248	0.8	5	5,800	4.3		
37	Miscellaneous dry goods.....	434	0.3	9	4,952	8.8	115	Paper (basic materials, paperboard).....	14,677	49.7	34	27,916	52.6		
39	China, glassware, crockery.....	274	0.2	5	3,821	7.1		Newsprint, groundwood, book paper.....	3,488	...	13	15,035	23.2		
40	Kitchen utensils, miscellaneous homewares.....	217	0.1	8	3,759	5.8		Fine paper.....	2,844	...	16	15,083	18.8		
44	Drugs, drug sundries.....	842	0.5	17	10,402	8.1		Wrapping paper.....	3,377	...	31	24,033	14.0		
52	Electrical wiring supplies, construction materials.....	105	0.1	13	10,034	1.0		Building paper, board.....	418	...	7	6,618	6.3		
54	Radios, television sets, home appliances, and specialties.....	3,110	1.9	10	18,477	16.8		Miscellaneous paper, paperboard.....	3,074	...	19	19,540	15.7		
56	Hardware.....	381	0.2	7	5,561	6.8		Not analyzed in detail.....	1,476	...	...	...	...
64	Janitors' supplies.....	347	0.2	15	6,444	5.4	116	Converted paper products.....	10,831	36.6	41	28,427	38.1		
73	School equipment, supplies.....	351	0.2	15	7,132	4.9		Paper stationery, office supplies.....	1,210	...	24	20,108	6.0		
86	Industrial equipment, supplies.....	762	0.5	14	11,942	6.4		Paper bags.....	3,245	...	32	23,429	13.8		
113	Millwork, veneer, other wood products.....	510	0.3	4	2,620	19.5		Boxes, containers (paper, paperboard).....	1,954	...	24	20,996	9.3		
								Miscellaneous converted paper products.....	2,693	...	24	18,894	14.2		
115	Paper (basic materials, paperboard).....	78,438	47.6	179	133,076	58.9		Not analyzed in detail.....	1,729	...	5	4,359	39.7		
	Newsprint, groundwood, book paper.....	13,127	...	27	39,562	33.2		Commodities, n.e.c., and service receipts...		2,193	7.4	...	...
	Fine paper.....	13,193	...	36	54,947	24.0		West South Central Division		All establishments.....		48,957	...	70	...
	Wrapping paper.....	23,250	...	128	102,754	22.6		Those analyzing commodity lines, total		45,849		100.0	64	...	
	Miscellaneous paper, paperboard.....	15,666	...	22	15,886	83.1									
116	Converted paper products.....	71,175	43.2	249	145,462	48.9		64	Janitors' supplies.....	191	0.4	4	1,636	11.7	
	Paper stationery, office supplies.....	6,441	...	68	60,306	10.7		73	School equipment, supplies.....	211	0.5	6	2,676	7.9	
	Paper bags.....	12,179	...	124	68,798	17.7		86	Industrial equipment, supplies.....	376	0.8	7	8,121	4.6	
	Boxes, containers (paper, paperboard).....	18,605	...	128	66,201	27.3		115	Paper (basic materials, paperboard).....	23,530	51.3	45	37,556	62.7	
	Miscellaneous converted paper products.....	23,668	...	151	82,730	28.6									
	Not analyzed in detail.....	10,282	...	27	18,618	55.2		116	Converted paper products.....	18,872	41.2	58	31,585	59.7	
117	Books, magazines, printed materials.....	422	0.2	10	5,199	8.1			Paper stationery, office supplies.....	1,442	...	21	13,529	10.6	
119	Toys, games, athletic goods.....	1,036	0.6	13	8,584	12.1			Paper bags.....	4,108	...	40	22,352	18.4	
	Commodities, n.e.c., and service receipts...	5,648	3.4			Boxes, containers (paper, paperboard).....	2,124	...	33	18,839	11.3	
West North Central Division															
All establishments.....		69,789	...	104	...	...	Commodities, n.e.c., and service receipts...		2,646	5.8	...	...	...
Those analyzing commodity lines, total		65,439	100.0	88	Mountain Division		All establishments.....		6,036	...	16	...	
44	Drugs, drug sundries.....	246	0.4	9	3,803	6.5	Those analyzing commodity lines, total		5,851		100.0	14	...		
52	Electrical wiring supplies, construction materials.....	232	0.4	6	2,735	8.5	64	Janitors' supplies.....	64	1.1	4	335	19.1		
64	Janitors' supplies.....	441	0.7	8	4,079	10.8	115	Paper (basic materials, paperboard).....	2,850	48.7	11	5,729	49.7		
71	Stationers', office supplies (exc. paper).....	41	0.1	4	2,445	1.7		Fine paper.....	513	...	5	4,241	12.1		
73	School equipment, supplies.....	249	0.4	4	2,151	11.6		Wrapping paper.....	888	...	10	5,637	15.8		
86	Industrial equipment, supplies.....	587	0.9	5	24,331	2.4		Miscellaneous paper, paperboard.....	1,449	...	...	...
115	Paper (basic materials, paperboard).....	33,777	51.5	56	57,494	58.7	116	Converted paper products.....	2,275	38.9	13	5,799	39.5		
	Newsprint, groundwood, book paper.....	9,904	...	15	37,341	26.5		Paper stationery, office supplies.....	309	...	6	5,148	6.0		
	Fine paper.....	3,552	...	17	35,761	9.9		Paper bags.....	4,777	...	10	5,637	8.5		
	Wrapping paper.....	12,413	...	43	45,910	27.0		Boxes, containers (paper, paperboard).....	404	...	8	5,219	7.7		
	Miscellaneous paper, paperboard.....	7,908	...	...	...	...		Miscellaneous converted paper products.....	1,065	...	...	...
116	Converted paper products.....	26,432	40.4	76	61,423	43.0		Commodities, n.e.c., and service receipts...		662	11.3	...	...
	Paper stationery, office supplies.....	2,313	...	31	41,436	5.6	Pacific Division		All establishments.....		52,376	...	146	...	
	Paper bags.....	8,230	...	41	46,965	17.5	Those analyzing commodity lines, total		48,081		100.0	121	...		
	Boxes, containers (paper, paperboard).....	3,942	...	39	39,033	10.1									
	Miscellaneous converted paper products.....	10,109	...	40	48,237	21.0	16	Soap, toilet and other.....	326	0.7	6	2,160	15.1		
	Not analyzed in detail.....	1,838	...	13	3,681	49.9	44	Drugs, drug sundries.....	223	0.5	5	4,122	5.4		
	Commodities, n.e.c., and service receipts...	3,353	5.1	...	...	...	64	Janitors' supplies.....	1,149	2.4	9	6,063	19.0
126	Service receipts.....	81	0.1	4	24,263	0.3	86	Industrial equipment, supplies.....	172	0.4	6	3,362	5.1		
South Atlantic Division															
All establishments.....		59,277	...	141	...	...	113	Millwork, veneer, other wood products.....	261	0.5	6	2,995	8.7
Those analyzing commodity lines, total		56,988	100.0	127	...	...	115	Paper (basic materials, paperboard).....	14,354	29.8	66	33,772	42.5
32	Men's, boys' clothing, furnishings (exc. shoes).....	98	0.2	4	732	13.4		Newsprint, groundwood, book paper.....	3,041	...	13	7,928	38.4		
44	Drugs, drug sundries.....	35	0.1	6	2,184	1.6		Fine paper.....	962	...	13	9,118	10.6		
64	Janitors' supplies.....	376	0.6	6	3,406	11.0		Wrapping paper.....	4,143	...	39	22,569	18.4		
73	School equipment, supplies.....	116	0.2	7	2,686	4.3		Building paper, board.....	125	...	5	2,964	4.2		
115	Paper (basic materials, paperboard).....	25,278	44.4	92	47,983	52.7		Miscellaneous paper, paperboard.....	2,680	...	34	15,903	16.8		
	Newsprint, groundwood, book paper.....	3,815	...	13	13,109	8.1		Not analyzed in detail.....	3,403	...	9	6,569	51.8		
	Fine paper.....	3,969	...	15	14,340	27.7	116	Converted paper products.....	29,079	60.5	101	42,686	68.1		
	Wrapping paper.....	7,290	...	18	39,074	18.6		Paper stationery, office supplies.....	968	...	17	9,977	9.7		
	Miscellaneous paper, paperboard.....	10,204	...	...	...	...		Paper bags.....	3,259	...	49	23,980	13.6
116	Converted paper products.....	9,306	51.4	115	49,779	58.3		Boxes, containers (paper, paperboard).....	4,211	...	45	18,318	23.0		
	Paper stationery, office supplies.....	3,252	...	48	30,179	10.8		Miscellaneous converted paper products.....	15,480	...	64	29,308	52.8		
	Paper bags.....	7,405	...	87	39,089	18.9		Not analyzed in detail.....	5,161	...	18	9,054	57.0		
	Boxes, containers (paper, paperboard).....	4,060	...	69	27,295	14.9		Commodities, n.e.c., and service receipts...		2,469	5.1	...	...
	Miscellaneous converted paper products.....	11,543	...	78	38,428	30.0		Service receipts.....		48	0.1	...	...
	Not analyzed in detail.....	3,046	...	12	3,593	84.8									
	Commodities, n.e.c., and service receipts...	1,728	3.0	...	...	...	126						
126	Service receipts.....	51	0.1	4	1,874	2.7									

See footnotes at end of table.

MERCHANT WHOLESALERS

11.37

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM PRODUCTS (RAW MATERIALS) MERCHANTS							FARM PRODUCTS (RAW MATERIALS) MERCHANTS—Continued						
New England Division							South Atlantic Division—Continued						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
19	Cotton (raw), including linters.....	68,762	15.0	17	68,762	100.0	22	Hides, skins, raw furs.....	3,729	1.0	13	4,390	84.9
22	Hides, skins, raw furs.....	7,232	1.6	13	9,763	74.1	26	Leaf tobacco.....	142,916	37.2	50	143,275	99.7
24	Leaf tobacco.....	8,304	1.8	11	8,304	100.0	28	Wool, related products.....	4,304	1.1	7	4,884	84.1
26	Wool, related products.....	366,878	80.1	158	369,950	99.3	29	Grains.....	30,534	7.9	23	33,626	90.8
122	Junk and scrap (exc. iron and steel).....	998	0.2	4	2,549	39.2	29	Livestock.....	3,090	1.0	5	3,690	100.0
126	Commodities, n.e.c., and service receipts.....	6,045	1.3	...	...	...	30	Seeds (field, garden).....	909	0.1	6	5,998	91.1
Middle Atlantic Division							East South Central Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
1	Canned, bottled foods.....	4,975	0.4	4	38,767	12.8	5	Groceries (exc. as specified).....	693	0.1	4	3,777	19.2
5	Groceries (exc. as specified).....	35,554	2.6	10	293,166	12.1	19	Cotton (raw), including linters.....	693,959	85.1	100	694,654	99.9
19	Cotton (raw), including linters.....	24,639	1.8	15	104,462	33.9	22	Hides, skins, raw furs.....	5,290	0.6	12	6,706	78.9
21	Feed (mixed, other).....	7,446	0.5	5	11,215	66.4	24	Leaf tobacco.....	27,587	1.4	16	27,645	99.8
22	Hides, skins, raw furs.....	254,043	18.6	536	264,682	96.0	26	Wool, related products.....	1,943	0.2	6	4,956	39.3
24	Leaf tobacco.....	36,990	2.7	43	37,091	99.7	28	Grains.....	39,777	4.9	10	42,326	94.6
26	Wool, related products.....	100,266	7.3	67	103,119	97.2	29	Corn.....	15,673	...	7	38,312	67.0
122	Commodities, n.e.c., and service receipts.....	449,910	33.0	32	686,568	65.5	31	Wheat.....	6,638	...	6	37,791	17.6
1	Canned, bottled foods.....	5,642	0.4	5	5,642	100.0	31	Oats.....	3,116	...	5	27,349	7.9
5	Groceries (exc. as specified).....	8,239	0.6	5	21,992	38.3	29	Livestock.....	35,031	4.3	7	35,179	99.6
19	Cotton (raw), including linters.....	263,707	19.3	86	293,535	89.8	31	Miscellaneous farm, marine products.....	1,912	0.2	6	4,981	39.4
21	Feed (mixed, other).....	13,944	1.0	6	199,173	7.0	126	Service receipts.....	1,654	0.1	21	212,601	0.6
22	Hides, skins, raw furs.....	1,576	0.1	7	67,834	3.2	West South Central Division						
24	Leaf tobacco.....	157,931	11.6	...	...	...	All establishments.....						
26	Wool, related products.....	1,654	0.1	21	212,601	0.6	Those analyzing commodity lines, total						
East North Central Division							All establishments.....						
All establishments.....							Those analyzing commodity lines, total						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
21	Feed (mixed, other).....	9,707	1.0	14	67,823	14.3	19	Cotton (raw), including linters.....	708,129	72.7	97	713,054	99.3
22	Hides, skins, raw furs.....	88,940	9.3	58	94,694	93.3	21	Feed (mixed, other).....	3,039	0.3	7	16,722	18.2
24	Leaf tobacco.....	1,773	0.2	11	1,773	...	22	Hides, skins, raw furs.....	15,867	1.6	21	16,999	92.0
26	Wool, related products.....	8,837	0.7	13	16,829	52.5	26	Wool, related products.....	1,483	0.2	6	4,458	33.3
28	Grains.....	693,457	72.2	79	704,714	98.0	28	Grains.....	213,272	21.9	44	223,758	95.7
	Corn.....	196,653	...	40	444,851	...		Corn.....	9,266	...	12	129,732	7.1
	Wheat.....	194,912	...	40	551,936	...		Wheat.....	142,774	...	21	188,336	75.2
	Oats.....	30,498	...	37	519,711	...		Oats.....	3,028	...	9	116,300	2.6
	Soybeans.....	90,384	...	25	351,489	...		Other grains.....	9,906	...	18	162,549	18.4
	Other grains.....	47,896	...	...	...	...		Not analyzed in detail.....	8,298	...	22	30,323	93.3
	Not analyzed in detail.....	130,114	...	31	134,962	...	29	Livestock.....	8,320	1.9	12	18,411	99.5
29	Livestock.....	129,015	13.5	145	129,280	99.8		Cattle, calves.....	9,113	...	9	9,851	92.5
31	Miscellaneous farm, marine products.....	5,331	0.6	30	14,737	40.2		Hogs.....	296	...	4	5,337	5.5
126	Service receipts.....	3,007	0.3	30	293,040	1.0		Other livestock.....	8,911	...	...	...	...
West North Central Division							Mountain Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
21	Feed (mixed, other).....	8,671	0.6	17	111,313	7.8	19	Cotton (raw), including linters.....	20,401	21.4	6	20,422	99.9
22	Hides, skins, raw furs.....	16,445	1.1	44	21,879	75.1	22	Hides, skins, raw furs.....	8,997	8.8	12	11,741	71.5
26	Wool, related products.....	4,915	0.3	17	15,189	32.4	26	Wool, related products.....	4,339	4.8	8	13,320	37.6
28	Grains.....	1,173,197	79.4	111	1,191,260	98.5	28	Grains.....	173,342	18.8	9	181,661	98.4
	Corn.....	191,071	...	62	773,548	24.7		Corn.....	4,628	...	4	10,467	43.7
	Wheat.....	663,596	...	77	1,058,673	62.7		Wheat.....	3,440	...	4	10,977	14.4
	Oats.....	34,215	...	61	702,378	5.0		Oats.....	1,111	...	4	10,977	14.4
	Soybeans.....	14,262	...	24	415,792	3.6		Other beans.....	3,613	...	5	10,472	85.9
	Other beans.....	10,714	...	5	10,714	100.0		Other grains.....	2,303	...	...	...	...
	Other grains.....	178,796	...	...	...	...	29	Livestock.....	36,913	38.8	11	36,134	100.0
	Not analyzed in detail.....	78,843	...	18	81,182	97.1	122	Junk and scrap (exc. iron and steel).....	327	0.3	6	974	33.6
29	Livestock.....	256,276	17.3	219	265,142	96.9		Commodities, n.e.c., and service receipts.....	1,673	7.1	...	...	...
	Cattle, calves.....	187,820	...	169	194,462	96.6	Pacific Division						
	Sheep, lambs.....	5,534	...	14	13,241	41.8	All establishments.....						
	Hogs.....	12,077	...	19	32,383	37.3	Those analyzing commodity lines, total						
	Other livestock.....	846	...	...	...	...	19	Cotton (raw), including linters.....	38,187	19.3	17	45,415	34.1
	Not analyzed in detail.....	49,999	...	28	49,999	100.0	21	Feed (mixed, other).....	1,388	0.4	5	18,727	6.3
30	Seeds (field, garden).....	1,222	0.1	9	18,583	6.6	22	Hides, skins, raw furs.....	4,991	1.6	7	30,991	10.4
31	Miscellaneous farm, marine products.....	3,288	0.2	20	8,243	39.8	26	Wool, related products.....	11,377	3.7	30	11,995	98.1
126	Service receipts.....	6,121	0.4	33	271,405	7.2	28	Grains.....	2,477	0.8	7	31,840	7.8
South Atlantic Division							Mountain Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
5	Groceries (exc. as specified).....	558	0.1	4	3,970	14.0	19	Cotton (raw), including linters.....	38,187	19.3	17	45,415	34.1
19	Cotton (raw), including linters.....	180,817	47.1	63	181,750	99.5	21	Feed (mixed, other).....	1,388	0.4	5	18,727	6.3
21	Feed (mixed, other).....	343	0.1	5	2,152	16.2	22	Hides, skins, raw furs.....	4,991	1.6	7	30,991	10.4
Pacific Division							All establishments.....						
All establishments.....							Those analyzing commodity lines, total						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
19	Cotton (raw), including linters.....	38,187	19.3	17	45,415	34.1	26	Wool, related products.....	11,377	3.7	30	11,995	98.1
21	Feed (mixed, other).....	1,388	0.4	5	18,727	6.3	28	Grains.....	2,477	0.8	7	31,840	7.8
22	Hides, skins, raw furs.....	4,991	1.6	7	30,991	10.4	29	Seeds (field, garden).....	51	...	4	10,511	...
26	Wool, related products.....	11,377	3.7	30	11,995	98.1	31	Miscellaneous farm, marine products.....	1,855	0.6	8	33,672	...
28	Grains.....	2,477	0.8	7	31,840	7.8	38	Other textile products.....	91	...	...	29,317	...
29	Seeds (field, garden).....	51	...	4	10,511	...	126	Service receipts.....	1,600	...	10	45,776	...
31	Miscellaneous farm, marine products.....	1,855	0.6	8	33,672	...							
126	Service receipts.....	1,600	...	10	45,776	...							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS							AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS—Continued					
	New England Division							South Atlantic Division					
	All establishments.....	42,589	...	123	...	...		All establishments.....	147,292	...	286	...	...
	Those analyzing commodity lines, total	39,664	100.0	110	...	...		Those analyzing commodity lines, total	145,723	100.0	278	...	...
11	Motor vehicles.....	33,309	83.9	110	39,643	83.9	50	Motor vehicles.....	116,767	80.1	278	145,723	80.1
	Passenger cars (new).....	8,100	...	25	14,200	57.0		Passenger cars (new).....	39,788	...	52	59,758	66.6
	Passenger cars (used).....	3,459	...	43	22,786	41.5		Passenger cars (used).....	12,396	...	62	63,528	19.5
	Trucks, truck-tractors, truck-trailers.....	12,349	...	86	19,885	61.6		Trucks, truck-tractors, truck-trailers.....	57,184	...	219	95,666	59.8
	Other motor vehicles.....	1,200	...	...	...	...		Motorcycles, motor scooters.....	313	...	4	857	36.5
	Not analyzed in detail.....	4,301	...	5	2,406	95.6		Other motor vehicles.....	7,086	...	...	...	...
51	Automotive parts, accessories, etc.....	4,428	11.2	74	26,930	16.4	51	Automotive parts, accessories, etc.....	17,761	12.2	205	113,858	15.6
80	Farm, garden machinery (exc. tractors).....	274	0.6	...	2,153	10.2		Batteries, electrical parts.....	366	...	25	9,937	3.7
102	Petroleum and products.....	143	0.4	14	5,351	2.7		Tires, tubes.....	678	...	30	14,891	4.6
124	Second-hand merchandise.....	173	0.4	10	1,755	4.7		Parts (exc. batteries, electrical parts).....	9,332	...	114	70,883	13.2
	Commodities, n.e.c.....	273	0.7	...	...	...		Garage, filling station equipment.....	937	...	29	21,623	4.3
126	Service receipts.....	1,035	2.8	44	16,911	6.5		Accessories.....	1,725	...	54	32,584	5.3
	Not analyzed in detail.....	...	...	...	...	...		Other automotive supplies.....	197	...	28	19,655	1.0
	Not analyzed in detail.....	...	...	...	...	...		Not analyzed in detail.....	4,526	...	72	32,169	14.1
	Middle Atlantic Division							Farm, garden machinery (exc. tractors).....	1,864	1.3	25	22,576	8.2
	All establishments.....	3,783	...	449	...	...	80	Tractors and equipment (exc. truck-tractors).....	1,386	1.0	23	9,544	14.5
	Those analyzing commodity lines, total	324,195	100.0	431	...	...	102	Petroleum and products.....	317	0.2	34	19,639	1.6
50	Motor vehicle.....	27,498	84.0	431	324,195	84.0	124	Second-hand merchandise.....	931	0.6	30	17,834	5.2
	Passenger cars (new).....	138,225	...	69	213,834	64.6	126	Commodities, n.e.c.....	2,220	1.5	...	...	...
	Passenger cars (used).....	28,069	...	110	116,388	24.1		Service receipts.....	4,477	3.1	127	72,972	6.1
	Trucks, truck-tractors, truck-trailers.....	96,130	...	298	216,347	44.4							
	Motorcycles, motor scooters.....	2,190	...	8	3,470	68.9							
	Other motor vehicles.....	7,272	...	...	...	...			
51	Automotive parts, accessories, etc.....	30,053	9.3	271	270,468	11.1		East South Central Division					
80	Farm, garden machinery (exc. tractors).....	744	0.2	19	18,426	4.0		All establishments.....	60,746	...	122	...	...
81	Tractors and equipment (exc. truck-tractors).....	444	0.1	7	7,847	5.0		Those analyzing commodity lines, total	58,049	100.0	112	...	...
102	Petroleum and products.....	1,733	0.5	63	36,649	4.7	50	Motor vehicles.....	45,369	78.2	112	58,049	78.2
124	Second-hand merchandise.....	5,205	1.6	51	16,541	31.5		Passenger cars (new).....	17,933	...	25	28,468	63.0
	Commodities, n.e.c.....	9,103	2.8	...	...	...		Passenger cars (used).....	7,306	...	43	34,797	21.0
126	Service receipts.....	4,827	1.5	150	99,082	4.9		Trucks, truck-tractors, truck-trailers.....	18,343	...	83	36,459	50.3
	Not analyzed in detail.....	...	...	...	...	...		Motorcycles, motor scooters.....	20	...	4	1,691	1.2
	Not analyzed in detail.....	...	...	...	...	...		Other motor vehicles.....	1,767	...	...	...	...
	East North Central Division							Automotive parts, accessories, etc.....	9,016	15.5	76	47,654	18.9
	All establishments.....	332,045	...	531	...	...	51	Batteries, electrical parts.....	157	...	9	6,814	2.3
	Those analyzing commodity lines, total	312,466	100.0	496	...	...		Tires, tubes.....	124	...	6	12,557	1.0
50	Motor vehicles.....	275,148	88.2	496	312,466	88.2	124	Parts (exc. batteries, electrical parts).....	4,079	...	43	28,294	14.4
	Passenger cars (new).....	112,795	...	65	155,363	72.6	81	Garage, filling station equipment.....	312	...	16	8,384	3.7
	Passenger cars (used).....	70,868	...	211	194,074	36.5	126	Accessories.....	658	...	19	12,196	5.4
	Trucks, truck-tractors, truck-trailers.....	72,184	...	293	131,745	54.8		Other automotive supplies.....	334	...	12	11,145	3.0
	Motorcycles, motor scooters.....	3,513	...	5	4,414	79.6		Not analyzed in detail.....	3,352	...	30	18,298	18.3
	Other motor vehicles.....	15,788	...	...	...	...		Tractors and equipment (exc. truck-tractors).....	807	1.4	9	4,693	17.2
51	Automotive parts, accessories, etc.....	25,783	8.2	270	217,237	11.9	124	Second-hand merchandise.....	624	1.1	6	3,109	20.1
	Batteries, electrical parts.....	740	...	30	21,592	3.4	126	Commodities, n.e.c.....	840	1.4	...	...	...
	Tires, tubes.....	417	...	44	39,984	1.0		Service receipts.....	1,393	2.4	39	28,021	5.0
	Parts (exc. batteries, electrical parts).....	11,411	...	153	125,337	9.1							
	Garage, filling station equipment.....	425	...	20	9,557	4.4		West South Central Division					
	Accessories.....	2,314	...	65	73,751	3.1		All establishments.....	120,876	...	224	...	...
	Other automotive supplies.....	391	...	38	52,998	0.7		Those analyzing commodity lines, total	115,073	100.0	210	...	...
	Not analyzed in detail.....	16,085	...	95	81,056	12.4		Motor vehicles.....	97,852	85.0	210	115,073	85.0
80	Farm, garden machinery (exc. tractors).....	1,078	0.3	19	38,123	2.8	50	Passenger cars (new).....	28,850	...	62	48,672	59.3
81	Tractors and equipment (exc. truck-tractor).....	320	0.1	8	3,433	9.3		Passenger cars (used).....	27,403	...	93	69,696	39.3
102	Petroleum and products.....	731	0.2	41	35,249	2.1		Trucks, truck-tractors, truck-trailers.....	30,096	...	140	56,217	53.5
124	Second-hand merchandise.....	2,517	0.8	48	17,640	14.3		Other motor vehicles.....	3,017	...	...	...	...
	Commodities, n.e.c.....	1,485	0.5	...	...	...		Not analyzed in detail.....	8,486	...	13	10,276	82.6
126	Service receipts.....	5,404	1.7	158	109,371	4.9		Automotive parts, accessories, etc.....	12,108	10.5	138	71,287	17.0
	Not analyzed in detail.....	...	...	...	...	...		Batteries, electrical parts.....	385	...	23	11,877	3.2
	Not analyzed in detail.....	...	...	...	...	...		Tires, tubes.....	344	...	28	16,272	2.1
	West North Central Division							Parts (exc. batteries, electrical parts).....	6,202	...	83	44,785	13.8
	All establishments.....	179,433	...	214	...	...		Garage, filling station equipment.....	297	...	18	12,222	2.1
	Those analyzing commodity lines, total	177,768	100.0	205	...	...		Accessories.....	1,386	...	42	24,633	5.6
50	Motor vehicles.....	153,657	86.4	205	177,768	86.4	80	Other automotive supplies.....	274	...	18	7,411	3.7
	Passenger cars (new).....	85,383	...	62	123,040	69.4	102	Not analyzed in detail.....	3,260	...	43	19,522	16.7
	Passenger cars (used).....	25,779	...	105	128,523	20.0	81	Farm, garden machinery (exc. tractors).....	705	0.6	17	10,867	6.5
	Trucks, truck-tractors, truck-trailers.....	39,446	...	126	75,433	52.3	124	Tractors and equipment (exc. truck-tractors).....	1,786	1.6	16	6,058	29.5
	Motorcycles, motor scooters.....	183	...	4	10,583	1.7	102	Petroleum and products.....	243	0.2	12	4,444	5.5
	Other motor vehicles.....	2,866	...	...	...	...	124	Second-hand merchandise.....	334	0.3	11	3,251	10.3
51	Automotive parts, accessories, etc.....	17,654	10.0	130	146,245	12.1	126	Commodities, n.e.c.....	261	0.2	...	...	...
	Batteries, electrical parts.....	391	...	20	38,090	1.0		Service receipts.....	1,784	1.6	56	30,185	5.9
	Tires, tubes.....	397	...	26	33,175	1.2							
	Parts (exc. batteries, electrical parts).....	9,930	...	79	85,118	11.7		Mountain Division					
	Garage, filling station equipment.....	92	...	5	3,816	2.4		All establishments.....	65,896	...	82	...	...
	Accessories.....	1,286	...	31	48,371	2.6		Those analyzing commodity lines, total	63,028	100.0	77	...	...
	Other automotive supplies.....	641	...	19	31,854	2.0		Motor vehicles.....	51,288	81.4	77	63,028	81.4
	Not analyzed in detail.....	4,916	...	43	46,128	10.6		Passenger cars (new).....	30,784	...	26	43,369	71.0
50	Farm, garden machinery (exc. tractors).....	726	0.4	17	45,963	1.6	50	Passenger cars (used).....	5,627	...	31	42,032	13.4
81	Tractors and equipment (exc. truck-tractors).....	327	0.2	7	2,595	12.6		Trucks, truck-tractors, truck-trailers.....	13,632	...	53	28,413	48.0
102	Petroleum and products.....	179	0.1	24	27,038	5.7		Other motor vehicles.....	1,245	...	...	...	...
124	Second-hand merchandise.....	1,261	0.7	16	16,342	12.2		Automotive parts, accessories, etc.....	7,469	11.9	59	55,907	13.4
	Commodities, n.e.c.....	1,373	0.8	...	...	...				
126	Service receipts.....	2,591	1.4	74	86,510	3.0							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.39

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	AUTOMOBILES, MOTOR VEHICLES DISTRIBUTORS-- Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALE--Continued					
	Mountain Division--Continued							Middle Atlantic Division--Continued					
80	Farm, garden machinery (exc. tractors).....	383	0.6	7	4,841	7.9	50	Motor vehicles.....	3,327	0.6	51	11,252	29.6
102	Petroleum and products.....	135	0.2	12	10,878	1.2		Passenger cars (new).....	568	...	6	3,987	15.8
124	Second-hand merchandise.....	380	0.6	8	3,679	10.3		Passenger cars (used).....	514	...	23	4,489	12.0
	Commodities, n.e.c.....	1,575	2.5	...	...	...		Trucks, truck-tractors, truck-trailers....	1,795	...	25	5,524	32.5
126	Service receipts.....	1,798	2.8	42	32,476	5.5		Other motor vehicles.....	201	...	...	...	...
	Pacific Division							Not analyzed in detail.....	249	...	5	849	29.3
	All establishments.....	174,162	...	239	...	...	51	Automotive parts, accessories, etc.....	47,875	90.6	1,026	522,402	90.6
	Those analyzing commodity lines, total	171,044	100.0	223	...	...		Batteries, electrical parts.....	59,176	...	907	317,351	18.6
50	Motor vehicles.....	135,619	79.3	223	171,044	79.3		Tires, tubes.....	105,049	...	532	524,713	47.1
	Passenger cars (new).....	58,837	...	35	80,658	7.9		Parts (exc. batteries, electrical parts)....	144,480	...	1,071	293,260	48.8
	Passenger cars (used).....	16,006	...	59	79,751	3.1		Garage, filling station equipment.....	19,333	...	558	190,390	10.2
	Trucks, truck-tractors, truck-trailer....	55,789	...	162	8,137	17.7		Accessories.....	45,548	...	822	285,736	15.9
	Motorcycles, motor scooters.....	1,965	...	5	...	...		Other automotive supplies.....	28,614	...	684	237,261	11.1
	Other motor vehicles.....	3,022	...	...	...	...		Not analyzed in detail.....	69,790	...	393	72,741	95.9
51	Automotive parts, accessories, etc.....	24,230	14.8	145	141,718	17.3	51	Electrical wiring supplies, construction materials.....	463	0.1	21	7,040	6.6
80	Farm, garden machinery (exc. tractors).....	946	0.6	6	11,357	8.3	54	Radios, television sets, home appliances, and specialties.....	3,471	0.7	65	23,825	14.6
81	Tractor and equipment (exc. truck-tractors).....	594	0.3	6	6,530	9.1		Radio sets, tubes, etc., public address systems.....	960	...	41	20,437	4.7
102	Petroleum and products.....	430	0.1	15	11,921	7.6		Television sets, tubes, parts, etc.....	435	...	18	11,411	3.8
124	Second-hand merchandise.....	2,341	1.4	77	11,080	11.1		Electric household refrigerators, freezers	646	...	35	11,629	5.6
	Commodities, n.e.c.....	758	0.4	...	...	...		Electric home laundry equipment.....	265	...	...	8,147	3.5
126	Service receipts.....	5,125	3.0	91	94,271	6.4		Electric ranges.....	83	...	13	8,562	1.0
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALE							Other electric kitchen equipment.....	36	...	10	3,910	0.9
	New England Division							Other electric appliances, specialties....	1,107	...	...	...	...
	All establishments.....	134,989	...	647	...	...	56	Hardware.....	1,154	0.2	37	13,331	8.7
	Those analyzing commodity lines, total	129,711	100.0	616	...	...	57	Plumbing, heating, air-conditioning.....	61	0.1	10	3,566	17.4
45	Paints, varnishes, lacquers.....	609	0.5	14	4,836	11.6	52	General industry machinery, equipment.....	785	0.1	13	5,772	13.1
50	Motor vehicles.....	1,162	0.9	24	5,718	10.3		Compressors, pumps.....	363	...	6	2,389	1.7
	Passenger cars (used).....	88	...	15	2,835	3.1		Other general industrial machinery.....	389	...	...	...	...
	Trucks, truck-tractors, truck-trailers....	465	...	9	3,112	14.9		Not analyzed in detail.....	191	...	4	1,885	9.2
	Other motor vehicles.....	609	...	...	...	...	85	Special industry machinery, equipment.....	1,576	0.3	4	6,942	22.6
51	Automotive parts, accessories, etc.....	118,315	91.3	616	129,711	91.3	89	Industrial equipment, supplies.....	6,099	1.2	8	42,844	14.1
	Batteries, electrical parts.....	10,021	...	329	73,262	13.7	106	Petroleum and products.....	7,152	0.2	32	6,238	18.5
	Tires, tubes.....	15,397	...	220	52,393	9.4	119	Toys, games, athletic goods.....	1,721	0.3	30	16,570	10.4
	Parts (exc. batteries, electrical parts)....	39,223	...	361	76,791	51.1		Small arms, ammunition.....	243	...	4	3,875	6.3
	Garage, filling station equipment.....	9,716	...	214	55,515	17.5		Toys, games.....	776	...	17	10,236	7.5
	Accessories.....	13,202	...	286	68,923	19.2		Bicycles.....	111	...	14	6,740	1.6
	Other automotive supplies.....	7,673	...	57	62,020	12.4		Children's vehicles (exc. bicycles).....	76	...	10	4,372	0.6
	Not analyzed in detail.....	23,083	...	105	24,766	93.1		Other athletic goods.....	565	...	...	...	...
52	Electrical wiring supplies, construction materials.....	51	(2)	9	5,116	1.0	124	Second-hand merchandise.....	3,229	0.6	54	5,973	54.0
54	Radios, television sets, home appliances, and specialties.....	2,135	1.6	28	15,115	14.1	126	Commodities, n.e.c.....	16,589	3.2	...	...	...
	Radio sets, tubes, etc., public address systems.....	544	...	23	13,960	3.9		Service receipts.....	3,897	0.7	124	25,437	11.0
	Television sets, tubes, parts, etc.....	182	...	1	7,956	3.3		East North Central Division					
	Electric household refrigerators, freezers	1,004	...	16	10,448	9.6		All establishments.....	569,744	...	4,483	...	...
	Electric home laundry equipment.....	150	...	10	4,270	3.5		Those analyzing commodity lines, total	541,011	100.0	4,308	...	...
	Electric ranges.....	36	...	10	5,405	0.7	45	Paints, varnishes, lacquers.....	1,307	0.2	38	4,930	17.2
	Other electric appliances, specialties....	219	...	...	...	...	50	Motor vehicles.....	6,594	1.2	179	20,011	33.0
56	Hardware.....	1,111	0.8	7	4,255	26.1		Passenger cars (new).....	553	...	5	3,361	6.4
57	Plumbing, heating, air-conditioning.....	218	0.2	6	3,475	6.3		Passenger cars (used).....	3,776	...	49	11,539	31.7
83	Metal-working machinery.....	109	0.1	7	3,679	3.0		Trucks, truck-tractors, truck-trailer....	1,285	...	29	7,061	18.1
86	Industrial equipment, supplies.....	255	0.2	8	3,659	7.0		Other motor vehicles.....	886	...	...	...	...
	Abrasives, abrasive material.....	40	...	6	3,404	1.2	51	Automotive parts, accessories, etc.....	493,493	90.5	1,308	54,011	90.5
	Mechanical rubber goods.....	14	...	5	3,277	0.4		Batteries, electrical parts.....	46,769	...	1,120	275,359	17.0
	Miscellaneous industrial equipment, supplies	201	...	7	3,532	5.7		Tires, tubes.....	46,957	...	576	166,675	28.2
102	Petroleum and products.....	633	0.5	14	5,325	11.9		Parts (exc. batteries, electrical parts)....	24,903	...	1,373	33,187	66.9
119	Toys, games, athletic goods.....	1,261	1.0	17	9,440	13.4		Garage, filling station equipment.....	23,296	...	694	164,130	14.4
	Toys, games.....	295	...	4	1,890	15.6		Accessories.....	40,909	...	923	228,230	17.9
	Bicycles.....	393	...	6	4,048	9.7		Other automotive supplies.....	33,519	...	841	202,650	19.5
	Other athletic goods.....	453	...	...	...	...		Not analyzed in detail.....	77,143	...	434	81,487	94.7
	Not analyzed in detail.....	126	...	8	3,817	3.1	52	Electrical wiring supplies, construction materials.....	1,468	0.3	25	11,774	12.9
124	Second-hand merchandise.....	529	0.4	10	987	53.6		Interior wiring, construction materials....	741	...	14	7,495	10.4
	Commodities, n.e.c.....	1,850	1.4	...	...	...		Outside construction materials.....	340	...	5	1,736	19.6
126	Service receipts.....	1,473	1.1	49	16,336	9.1		Lighting fixtures (residential, commercial, industrial).....	133	...	1	5,816	2.3
	Middle Atlantic Division							Electric lamps (incandescent, fluorescent).....	101	...	11	7,422	4.4
	All establishments.....	531,896	...	3,130	...	...		Not analyzed in detail.....	251	...	7	3,332	2.7
	Those analyzing commodity lines, total	523,461	100.0	2,926	...	...	54	Radios, television sets, home appliances, and specialties.....	8,970	1.6	81	44,442	20.1
35	Piece goods (woven).....	3,310	0.7	8	6,963	76.1		Radio sets, tubes, etc., public address systems.....	2,359	...	11	31,115	7.6
45	Paints, varnishes, lacquers.....	1,196	0.2	32	6,964	17.1		Television sets, tubes, parts, etc.....	611	...	14	6,849	16.1
48	Industrial chemicals, n.e.c.....	1,344	0.2	32	43,077	31.1		Electric household refrigerators, freezers	1,730	...	9	11,891	8.1
								Electric home laundry equipment.....	491	...	16	1,910	4.1
								Electric ranges.....	88	...	17	8,793	7.7
								Other electric kitchen equipment.....	115	...	5	1,660	1.4
								Other electric appliances, specialties....	925	...	12	14,774	6.7
								Not analyzed in detail.....	1,559	...	12	6,734	24.6

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS—Continued													
East North Central Division—Continued													
55	Electrical commercial equipment.....	1,530	0.3	4	12,404	12.3							
56	Hardware.....	1,630	0.3	21	12,913	12.6							
57	Plumbing, heating, air-conditioning.....	961	0.2	11	5,339	18.0							
79	Miscellaneous professional, service equipment	1,794	0.3	7	3,212	55.8							
80	Farm, garden machinery (exc. tractors).....	824	0.2	10	9,641	8.5							
82	General industrial machinery, equipment.....	406	0.1	14	4,894	8.3							
	Compressors, pumps.....	147	...	8	2,502	5.9							
	Other general industrial machinery.....	259	...	...	...	...			
83	Metal-working machinery.....	1,177	0.2	15	7,810	15.1							
	Machine tools, equipment.....	524	...	7	3,009	17.4							
	Welding machinery, equipment.....	244	...	7	2,714	9.0							
	Portable metal-working machinery (power-driven).....	24	...	4	722	3.3							
	Miscellaneous metal-working machinery.....	385	...	...	...	...			
86	Industrial equipment, supplies.....	2,923	0.5	22	28,587	10.2							
92	Scrap iron, steel.....	1,304	0.2	28	3,727	35.0							
102	Petroleum and products.....	2,842	0.5	39	25,620	11.1							
119	Toys, games, athletic goods.....	4,506	0.8	22	23,628	19.1							
	Bicycles.....	1,329	...	8	15,411	8.6							
	Other athletic goods.....	1,714	...	...	...	...			
	Not analyzed in detail.....	1,463	...	10	7,634	19.2							
122	Junk and scrap (exc. iron and steel).....	637	0.1	25	4,615	13.8							
124	Second-hand merchandise.....	1,940	0.4	37	2,905	66.8							
	Commodities, n.e.c.....	5,998	1.1	...	...	...				
126	Service receipts.....	5,777	1.0	231	54,881	10.5							
West North Central Division													
	All establishments.....	311,787	...	1,326	...	...					
	Those analyzing commodity lines, total	300,532	100.0	1,247	...	...					
45	Paints, varnishes, lacquers.....	474	0.2	22	9,769	4.8							
50	Motor vehicles.....	6,804	2.3	36	20,890	32.6							
	Passenger cars (new).....	2,655	...	8	13,361	19.9							
	Passenger cars (used).....	1,221	...	17	13,858	8.8							
	Trucks, truck-tractors, truck-trailers.....	2,511	...	19	12,865	19.5							
	Other motor vehicles.....	417	...	...	...	...			
51	Automotive parts, accessories, etc.....	266,949	88.8	1,247	300,532	88.8							
	Batteries, electrical parts.....	22,789	...	685	194,028	11.7							
	Tires, tubes.....	22,450	...	417	136,824	16.4							
	Parts (exc. batteries, electrical parts).....	116,208	...	805	212,933	54.6							
	Garage, filling station equipment.....	19,553	...	495	137,862	14.2							
	Accessories.....	27,198	...	560	156,807	17.3							
	Other automotive supplies.....	17,255	...	512	146,403	11.6							
	Not analyzed in detail.....	41,496	...	206	45,991	90.2							
52	Electrical wiring supplies, construction materials.....	543	0.2	19	9,391	5.8							
54	Radios, television sets, home appliances, and specialties.....	6,771	2.2	69	42,652	15.9							
	Radio sets, tubes, etc., public address systems.....	1,981	...	45	30,021	6.6							
	Electric household refrigerators, freezers	2,680	...	27	25,595	10.5							
	Electric home laundry equipment.....	40	...	8	3,153	1.3							
	Electric ranges.....	109	...	11	3,415	3.2							
	Other electric kitchen equipment.....	58	...	6	2,501	2.3							
	Other electric appliances, specialties.....	294	...	...	...	...			
	Not analyzed in detail.....	1,609	...	9	7,578	21.3							
56	Hardware.....	1,516	0.5	37	19,278	7.9							
57	Plumbing, heating, air-conditioning.....	412	0.1	12	9,174	4.5							
80	Farm, garden machinery (exc. tractors).....	1,303	0.4	10	8,097	16.1							
81	Tractors and equipment (exc. truck-tractors)	315	0.1	4	1,037	30.4							
92	Scrap iron, steel.....	222	0.1	11	1,323	16.8							
102	Petroleum and products.....	1,423	0.5	34	35,402	4.0							
119	Toys, games, athletic goods.....	4,883	1.6	20	27,512	17.7							
	Bicycles.....	1,567	...	5	14,412	10.9							
	Other athletic goods.....	2,044	...	...	...	...			
	Not analyzed in detail.....	1,272	...	11	7,834	16.2							
124	Second-hand merchandise.....	860	0.3	28	3,952	21.8							
	Commodities, n.e.c.....	5,594	1.9	...	...	...				
126	Service receipts.....	2,463	0.8	95	29,123	8.4							
South Atlantic Division													
	All establishments.....	287,023	...	1,429	...	...					
	Those analyzing commodity lines, total	278,124	100.0	1,347	...	...					
45	Paints, varnishes, lacquers.....	1,046	0.4	30	7,220	14.5							
50	Motor vehicles.....	4,895	1.8	42	12,616	38.8							
	Passenger cars (new).....	2,356	...	12	6,796	34.7							
	Passenger cars (used).....	202	...	18	5,136	3.9							
	Trucks, truck-tractors, truck-trailers.....	1,511	...	20	6,402	23.6							
	Other motor vehicles.....	825	...	...	...	...			
West South Central Division													
	All establishments.....	238,394	...	1,379	...	...					
	Those analyzing commodity lines, total	228,066	100.0	1,291	...	...					
45	Paints, varnishes, lacquers.....	616	0.3	20	10,327	6.0							
50	Motor vehicles.....	1,025	0.4	27	3,678	27.9							
	Passenger cars (new).....	86	...	4	367	23.4							
	Passenger cars (used).....	91	...	11	960	9.5							
	Trucks, truck-tractors, truck-trailers.....	381	...	11	1,932	19.7							
	Other motor vehicles.....	467	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS—Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES WHOLESALERS—Continued							
West South Central Division—Continued							Pacific Division							
51	Automotive parts, accessories, etc.	109,516	70.5	1,291	225,566	97.5	All establishments.....		34,537	100.0	1,722	309,530	91.1	
	Batteries, electrical parts.....	23,075	...	64	124,993	15.5	Those analyzing commodity lines, total		309,530	100.0	1,577	...	...
	Tires, tubes.....	17,254	...	373	78,341	15.9	45	Paints, varnishes, lacquers.....	1,303	0.4	30	4,157	31.3	
	Parts (exc. batteries, electrical parts)..	79,836	...	806	135,229	59.1	50	Motor vehicles.....	2,324	0.7	42	5,951	26.0	
	Garage, filling station equipment.....	14,009	...	472	96,157	17.5		Passenger cars (used).....	103	...	14	1,622	6.3	
	Accessories.....	17,297	...	562	66,759	17.9		Trucks, truck-tractors, truck-trailers....	1,765	...	15	5,976	28.5	
	Other automotive supplies.....	719	...	496	92,213	9.4		Other motor vehicles.....	477	...	5	158	28.5	
	Not analyzed in detail.....	49,775	...	141	56,484	27.7		Not analyzed in detail.....	49	...	5	158	28.5	
52	Electrical wiring supplies, construction materials.....	1,779	...	21	14,445	13.0	51	Automotive parts, accessories, etc.....	24,526	93.7	1,577	309,530	91.1	
53	Electrical apparatus, equipment.....	167	...	5	445	37.4		Batteries, electrical parts.....	33,374	...	127	141,000	24.2	
54	Radios, television sets, home appliances, and specialties.....	4,795	4.1	31	30,173	15.9		Tires, tubes.....	23,511	...	290	1,070,194	14.7	
	Radio sets, tubes, etc., public address systems.....	1,915	...	19	23,293	6.5		Parts (exc. batteries, electrical parts)..	104,304	...	877	135,421	68.1	
	Television sets, tube, parts, etc.....	1,119	...	8	19,333	4.2		Garage, filling station equipment.....	14,415	...	473	93,411	27.7	
	Electric household refrigerators, freezers, electric home laundry equipment.....	1,319	...	11	23,154	11.1		Accessories.....	25,494	...	472	118,111	31.2	
	Electric ranges.....	13	...	6	17,161	0.1		Other automotive supplies.....	719	...	400	67,731	11.4	
	Other electric kitchen equipment.....	139	...	6	17,161	0.1		Not analyzed in detail.....	79,836	...	361	12,247	97.3	
	Other electric appliances, specialties.....	1,501	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	4,711	1.4	37	37,111	11.0	
55	Electric commercial equipment.....	357	...	14	17,461	2.0		Radio sets, tube, etc., public address systems.....	1,915	...	19	23,293	5.7	
56	Hardware.....	5,751	5.1	19	17,473	31.1		Electric household refrigerators, freezers	1,319	...	11	19,333	4.4	
	Builders' hardware.....	17	...	11	17,466	1.1		Electric home laundry equipment.....	210	...	5	17,011	1.2	
	Heavy hardware.....	795	...	1	17,266	...		Electric ranges.....	501	...	5	7,511	5.7	
	Shell, light hardware.....	741	...	15	17,799	4.1		Other electric kitchen equipment.....	139	...	6	17,161	0.1	
	Other hardware.....	5,759	...	...	...	...		Other electric appliances, specialties.....	1,501	...	...	...	...
57	Flumbing, heating, air-conditioning.....	119	...	1	2,711	11.0		Hardware.....	5,751	5.1	19	17,473	31.1	
58	Farm, garden machinery (exc. tractor).....	135	...	1	1,655	15.4		Builders' hardware.....	17	...	11	17,466	1.1	
102	Petroleum and products.....	213	...	1	1,345	21.1		Heavy hardware.....	795	...	1	17,266	...	
11	Toys, games, athletic goods.....	1,477	...	13	15,374	17.1		Shell, light hardware.....	741	...	15	17,799	4.1	
	Bicycles.....	1,477	...	13	15,374	17.1		Other hardware.....	5,759	...	...	...	...
	Other athletic goods.....	3,934	...	...	...	...	57	Flumbing, heating, air-conditioning.....	119	...	1	2,711	11.0	
124	Second-hand merchandise.....	2,131	...	1	1,331	7.3		Farm, garden machinery (exc. tractor).....	135	...	1	1,655	15.4	
126	Commodities, n.e.c.....	2,413	...	...	...	...		Petroleum and products.....	213	...	1	1,345	21.1	
	Service receipts.....	2,448	...	...	...	...	11	Toys, games, athletic goods.....	1,477	...	13	15,374	17.1	
							124	Second-hand merchandise.....	2,131	...	1	1,331	7.3	
							126	Commodities, n.e.c.....	2,413	...	...	...	...
								Service receipts.....	2,448	...	...	...	...
Mountain Division							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS							
	All establishments.....	11,155	...	57	...	...		New England Division						
	Those analyzing commodity lines, total	11,154	...	55	...	...		All establishments.....						
40	Kitchen utensils, miscellaneous homewares.....	163	0.1	4	3,201	4.5		Those analyzing commodity lines, total						
45	Paints, varnishes, lacquers.....	34	0.1	9	2,111	16.2		45	Paints, varnishes, lacquers.....	143	0.1	5	1,414	...
50	Motor vehicles.....	54	0.7	10	3,574	24.1		52	Electrical wiring supplies, construction materials.....	64,300	60.5	172	103,791	62.0
	Passenger car (used).....	2	...	...	...	...			Interior wiring, construction materials...	33,038	...	127	94,381	35.0
	Trucks, truck-tractors, truck-trailers....	6	...	7	3,163	21.6			Outside construction materials.....	10,372	...	67	76,759	13.5
	Other motor vehicles.....	151	...	...	...	...			Lighting fixtures (residential, commercial, industrial).....	5,714	...	111	87,724	9.9
51	Automotive parts, accessories, etc.....	92,516	70.6	559	119,134	71.6			Electric lamps (incandescent, fluorescent)	2,847	...	106	69,293	5.4
	Batteries, electrical parts.....	5,719	...	176	29,574	1.6			Not analyzed in detail.....	7,334	...	34	2,272	24.7
	Tires, tubes.....	7,392	...	164	47,714	25.4		53	Electrical apparatus, equipment.....	1,629	...	61	53,723	11.3
	Parts (exc. batteries, electrical parts)..	31,114	...	314	70,169	42.8		54	Radios, television sets, home appliances, and specialties.....	33,177	31.1	77	41,111	46.3
	Garage, filling station equipment.....	14,009	...	472	96,157	17.5			Radio sets, tubes, etc., public address systems.....	1,915	...	19	23,293	5.7
	Accessories.....	17,297	...	562	66,759	17.9			Television sets, tube, parts, etc.....	1,119	...	8	19,333	4.4
	Other automotive supplies.....	719	...	496	92,213	9.4			Electric household refrigerators, freezers	1,319	...	11	19,333	4.4
	Not analyzed in detail.....	49,775	...	141	56,484	27.7			Electric home laundry equipment.....	210	...	5	17,011	1.2
52	Electrical wiring supplies, construction materials.....	3,356	...	24	24,374	13.4			Electric ranges.....	501	...	5	7,511	5.7
	Interior wiring, construction materials...	1,534	...	20	18,002	8.2			Other electric kitchen equipment.....	139	...	6	17,161	0.1
	Outside construction materials.....	1,098	...	15	15,565	7.0			Other electric appliances, specialties.....	1,501	...	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	357	...	14	17,461	2.0			Hardware.....	5,751	5.1	19	17,473	31.1
	Electric lamps (incandescent, fluorescent)	367	...	16	23,723	1.5			Builders' hardware.....	17	...	11	17,466	1.1
53	Electrical apparatus, equipment.....	856	0.7	1	16,232	5.3			Heavy hardware.....	795	...	1	17,266	...
54	Radios, television sets, home appliances, and specialties.....	4,795	4.1	31	30,173	15.9			Shell, light hardware.....	741	...	15	17,799	4.1
	Radio sets, tubes, etc., public address systems.....	1,915	...	19	23,293	6.5			Other hardware.....	5,759	...	...	...	...
	Television sets, tube, parts, etc.....	1,119	...	8	19,333	4.2			Flumbing, heating, air-conditioning.....	119	...	1	2,711	11.0
	Electric household refrigerators, freezers, electric home laundry equipment.....	1,319	...	11	23,154	11.1			Farm, garden machinery (exc. tractor).....	135	...	1	1,655	15.4
	Electric ranges.....	501	...	5	7,511	5.7			Petroleum and products.....	213	...	1	1,345	21.1
	Other electric kitchen equipment.....	139	...	6	17,161	0.1			Toys, games, athletic goods.....	1,477	...	13	15,374	17.1
	Other electric appliances, specialties.....	1,501	...	...	...	...			Second-hand merchandise.....	2,131	...	1	1,331	7.3
55	Hardware.....	5,751	5.1	19	17,473	31.1			Commodities, n.e.c.....	2,413	...	...	...	...
	Builders' hardware.....	17	...	11	17,466	1.1			Service receipts.....	2,448	...	...	...	...
	Heavy hardware.....	795	...	1	17,266	...								
	Shell, light hardware.....	741	...	15	17,799	4.1								
	Other hardware.....	5,759	...	...	...	...				
57	Flumbing, heating, air-conditioning.....	119	...	1	2,711	11.0								
58	Farm, garden machinery (exc. tractor).....	135	...	1	1,655	15.4								
102	Petroleum and products.....	213	...	1	1,345	21.1								
11	Toys, games, athletic goods.....	1,477	...	13	15,374	17.1								
124	Second-hand merchandise.....	2,131	...	1	1,331	7.3								
126	Commodities, n.e.c.....	2,413	...	...	...	...				
	Service receipts.....	2,448	...	...	...	...				

See footnote at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	New England Division--Continued							East North Central Division--Continued					
80	Farm, garden machinery (exc. tractors).....	104	0.1	12	25,151	0.4	56	Hardware.....	1,321	0.2	17	9,319	14.2
82	General industrial machinery, equipment.....	453	0.4	19	26,966	1.7	57	Plumbing, heating, air-conditioning.....	1,863	0.4	27	81,298	2.3
	Fans, blowers (industrial equipment).....	194	...	15	26,081	0.7	80	Farm, garden machinery (exc. tractors).....	1,164	0.2	25	83,757	1.4
	Mechanical power transmission equipment.....	156	...	5	1,151	13.6	82	General industrial machinery, equipment.....	1,537	0.3	32	83,364	1.8
	Other general industrial machinery.....	103	...	...	...	...		Compressors, pumps.....	116	...	6	3,152	...
	Commodities, n.e.c.....	617	0.6	...	...	...		Fans, blowers (industrial equipment).....	970	...	25	78,564	...
126	Service receipts.....	390	0.4	7	1,832	21.3		Other general industrial machinery.....	451	...	...	...	...
	Middle Atlantic Division						83	Metal-working machinery.....	625	0.1	7	4,927	12.7
	All establishments.....	580,506	...	907	...	...		Machine tools, equipment.....	383	...	4	2,724	14.3
	Those analyzing commodity lines, total	560,251	100.0	854	...	...		Miscellaneous metal-working machinery.....	236	...	...	...	...
52	Electrical wiring supplies, construction materials.....	283,457	50.6	718	530,332	53.4	119	Industrial equipment, supplies.....	955	0.2	9	7,973	12.0
	Interior wiring, construction materials.....	128,521	...	449	447,245	28.7	124	Abrasive, abrasive material.....	111	...	5	3,783	2.9
	Outside construction materials.....	30,148	...	241	361,842	8.3	126	Miscellaneous industrial equipment, supplies.....	844	...	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	48,038	...	441	424,078	11.3		Toys, games, athletic goods.....	699	0.1	10	9,257	7.6
	Electric lamps (incandescent, fluorescent).....	34,849	...	405	420,820	8.3		Second-hand merchandise.....	1,214	0.2	5	2,501	48.5
	Not analyzed in detail.....	41,901	...	139	51,630	81.2		Commodities, n.e.c.....	9,586	1.9	...	...	...
53	Electrical apparatus, equipment.....	111,700	19.9	282	353,777	31.6		Service receipts.....	2,166	0.4	27	16,824	12.9
	West North Central Division							All establishments.....	249,132	...	217	...	...
	All establishments.....	122,829	21.9	234	379,397	32.4	51	Those analyzing commodity lines, total	241,217	100.0	208	...	...
	Those analyzing commodity lines, total	122,829	21.9	234	379,397	32.4		Automotive parts, accessories, etc.....	1,534	0.6	5	5,419	28.3
54	Radios, television sets, home appliances, and specialties.....	18,001	...	119	322,831	5.6	52	Electrical wiring supplies, construction materials.....	120,687	50.1	176	222,949	54.1
	Radio sets, tubes, etc., public address systems.....	10,277	...	58	170,052	6.0		Interior wiring, construction materials.....	48,473	...	132	202,650	23.9
	Television sets, tubes, parts, etc.....	30,000	...	88	228,195	10.4		Outside construction materials.....	39,022	...	108	196,920	19.8
	Electric household refrigerators, freezers	10,127	...	84	290,696	3.5		Lighting fixtures (residential, commercial, industrial).....	14,185	...	126	198,420	7.1
	Electric home laundry equipment.....	10,303	...	82	277,346	3.7		Electric lamps (incandescent, fluorescent).....	7,841	...	112	191,370	4.1
	Electric ranges.....	6,427	...	85	285,967	2.2		Not analyzed in detail.....	11,186	...	20	15,662	71.4
	Other electric kitchen equipment.....	37,694	...	...	...	...	53	Electrical apparatus, equipment.....	32,196	13.3	104	169,072	19.0
	Other electric appliances, specialties.....	37,694	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	76,780	31.8	88	196,842	39.0
55	Electric commercial equipment.....	7,124	1.3	80	293,004	2.4		Radio sets, tubes, etc., public address systems.....	7,135	...	58	171,265	4.2
	Water coolers.....	1,033	...	54	250,833	0.4		Television sets, tubes, parts, etc.....	618	...	14	50,637	1.2
	Commercial refrigeration, food locker equipment.....	4,452	...	25	154,581	2.9		Electric household refrigerators, freezers	23,188	...	57	164,383	14.1
	Cooking, food service equipment.....	228	...	8	100,381	0.2		Electric home laundry equipment.....	6,934	...	57	173,705	4.0
	Not analyzed in detail.....	1,411	...	21	39,233	3.6		Electric ranges.....	11,560	...	57	173,705	6.6
56	Hardware.....	1,083	0.2	24	6,591	16.4		Other electric kitchen equipment.....	6,045	...	63	169,339	3.6
57	Plumbing, heating, air-conditioning.....	5,357	1.0	40	170,285	3.1		Other electric appliances, specialties.....	21,300	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	411	0.1	14	65,714	0.6	55	Electric commercial equipment.....	2,172	0.9	43	138,602	1.6
82	General industrial machinery, equipment.....	902	0.3	29	159,490	0.6	57	Plumbing, heating, air-conditioning.....	3,744	1.6	9	19,526	19.2
	Compressors, pumps.....	55	...	5	1,361	...	80	Farm, garden machinery (exc. tractors).....	782	0.3	13	40,566	1.9
	Fans, blowers (industrial equipment).....	625	...	24	146,789	...	82	General industrial machinery, equipment.....	186	0.1	11	29,627	0.6
	Other general industrial machinery.....	222	...	...	...	...	126	Commodities, n.e.c.....	2,777	1.2	...	...	...
84	Industrial equipment, supplies.....	1,959	0.3	12	16,621	11.8		Service receipts.....	359	0.1	8	1,550	23.2
119	Toys, games, athletic goods.....	520	0.1	4	4,433	13.1		South Atlantic Division					
124	Second-hand merchandise.....	898	0.2	5	1,609	55.8		All establishments.....	273,341	...	286	...	...
	Commodities, n.e.c.....	21,618	3.8	...	...	...		Those analyzing commodity lines, total	261,493	100.0	274	...	...
126	Service receipts.....	2,333	0.4	22	106,812	2.1		Electrical wiring supplies, construction materials.....	135,969	52.0	248	249,412	54.5
	East North Central Division							Interior wiring, construction materials.....	61,688	...	194	223,787	27.6
	All establishments.....	515,235	...	566	...	...		Outside construction materials.....	32,829	...	150	210,802	15.6
	Those analyzing commodity lines, total	510,112	100.0	538	...	...		Lighting fixtures (residential, commercial, industrial).....	18,700	...	196	218,892	8.5
49	Kitchen utensils, miscellaneous homewares.....	864	0.2	7	16,143	5.4		Electric lamps (incandescent, fluorescent).....	9,903	...	173	223,548	4.4
51	Automotive parts, accessories, etc.....	2,338	0.6	7	19,233	14.8		Not analyzed in detail.....	12,849	...	30	14,455	88.9
52	Electrical wiring supplies, construction materials.....	277,496	54.5	435	462,384	60.0	53	Electrical apparatus, equipment.....	28,938	11.1	118	169,484	17.1
	Interior wiring, construction materials.....	137,701	...	308	392,280	35.1	54	Radios, television sets, home appliances, and specialties.....	83,244	31.8	111	203,784	40.8
	Outside construction materials.....	37,858	...	213	345,044	11.3		Radio sets, tubes, etc., public address systems.....	9,538	...	74	158,996	6.0
	Lighting fixtures (residential, commercial, industrial).....	38,243	...	299	371,354	10.3		Television sets, tubes, parts, etc.....	2,233	...	17	43,208	4.6
	Electric lamps (incandescent, fluorescent).....	26,913	...	280	367,331	7.3		Electric household refrigerators, freezers	23,830	...	67	160,650	14.8
	Not analyzed in detail.....	35,781	...	67	44,938	79.6		Electric home laundry equipment.....	7,722	...	66	160,063	4.8
53	Electrical apparatus, equipment.....	75,327	14.8	150	350,177	21.5		Electric ranges.....	12,942	...	73	176,501	7.3
	West North Central Division							Other electric kitchen equipment.....	6,633	...	76	176,825	3.8
	All establishments.....	127,751	25.0	186	346,902	36.8		Other electric appliances, specialties.....	20,346	...	...	...	...
	Those analyzing commodity lines, total	127,751	25.0	186	346,902	36.8		Electric commercial equipment.....	4,197	1.6	64	153,058	2.7
54	Radios, television sets, home appliances, and specialties.....	10,945	...	105	262,352	4.2	56	Hardware.....	302	0.1	6	2,168	13.9
	Radio sets, tubes, etc., public address systems.....	3,511	...	37	109,743	3.3	57	Plumbing, heating, air-conditioning.....	1,505	0.6	15	32,693	4.6
	Television sets, tubes, parts, etc.....	34,529	...	87	244,402	14.1	80	Farm, garden machinery (exc. tractors).....	257	0.1	16	53,366	0.5
	Electric household refrigerators, freezers	16,871	...	81	341,218	4.5	82	General industrial machinery, equipment.....	612	0.2	21	36,985	1.6
	Electric home laundry equipment.....	17,357	...	93	238,856	7.3		Fans, blowers (industrial equipment).....	350	...	11	31,491	1.1
	Electric ranges.....	9,525	...	96	252,604	3.8		Other general industrial machinery.....	87	...	...	...	...
	Other electric kitchen equipment.....	40,923	...	...	...	...		Not analyzed in detail.....	175	...	6	17,961	1.0
	Other electric appliances, specialties.....	40,923	...	...	...	...		Commodities, n.e.c., and service receipts.....	6,469	2.5	...	...	...
	Electric commercial equipment.....	4,794	1.0	80	233,451	2.0							

See footnote at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.							ELECTRICAL MERCHANDISE (GENERAL LINE), WIRING SUPPLIES, APPARATUS WHOLESALERS--Con.					
	East South Central Division							Mountain Division					
	All establishments.....	106,524	...	114	...	...		All establishments.....	63,890	...	74	...	...
	Those analyzing commodity lines, total	104,993	100.0	109	...	...		Those analyzing commodity lines, total	62,237	100.0	70	...	...
52	Electrical wiring supplies, construction materials.....	47,908	45.7	88	86,312	55.5	52	Electrical wiring supplies, construction materials.....	33,328	52.9	58	60,163	55.4
	Interior wiring, construction materials...	20,687	...	66	79,894	25.9		Interior wiring, construction materials...	14,877	...	45	55,912	26.6
	Outside construction materials.....	13,018	...	48	73,808	17.6		Outside construction materials.....	8,551	...	27	52,514	16.3
	Lighting fixtures (residential, commercial, industrial).....	6,168	...	66	78,831	7.8		Lighting fixtures (residential, commercial, industrial).....	3,604	...	42	54,373	6.6
	Electric lamps (incandescent, fluorescent)	3,729	...	55	76,118	4.9		Electric lamps (incandescent, fluorescent)	2,567	...	39	55,038	4.7
	Not analyzed in detail.....	4,306	...	15	4,769	30.3		Not analyzed in detail.....	3,729	...	10	3,745	94.5
53	Electrical apparatus, equipment.....	14,843	14.1	51	69,638	21.3	53	Electrical apparatus equipment.....	4,331	6.9	33	48,765	8.9
54	Radios, television sets, home appliances, and specialties.....	35,688	34.0	36	82,590	43.2	54	Radios, television sets, home appliances, and specialties.....	23,906	37.8	31	53,683	44.5
	Radio sets, tubes, etc., public address systems.....	2,829	...	27	70,840	4.0		Radio sets, tubes, etc., public address systems.....	1,959	...	23	46,825	4.2
	Television sets, tubes, parts, etc.....	551	...	11	31,853	1.7		Television sets, tubes, parts, etc.....	26	...	6	13,761	0.2
	Electric household refrigerators, freezers	14,250	...	27	76,626	18.6		Electric household refrigerators, freezers	7,276	...	22	48,592	15.7
	Electric home laundry equipment.....	4,136	...	27	77,199	5.4		Electric home laundry equipment.....	2,507	...	23	48,975	5.1
	Electric ranges.....	5,129	...	26	72,505	7.1		Electric ranges.....	3,756	...	21	48,347	7.2
	Other electric kitchen equipment.....	3,791	...	28	76,688	4.9		Other electric kitchen equipment.....	2,580	...	23	48,107	5.4
	Other electric appliances, specialties...	5,002	...	...	...	...		Other electric appliances, specialties...	5,802	...	...	...	...
55	Electric commercial equipment.....	2,233	2.1	22	63,610	3.5		Electric commercial equipment.....	516	0.8	19	54,088	1.3
56	Hardware.....	164	0.2	4	878	18.7	55	Hardware.....	207	0.3	8	16,420	1.2
	Heavy hardware.....	122	...	4	878	13.9	57	Plumbing, heating, air-conditioning.....	211	0.3	7	18,001	1.2
	Other hardware.....	42	...	...	...	...	80	Farm, garden machinery (exc. tractors).....	121	0.2	7	11,981	1.0
57	Plumbing, heating, air-conditioning.....	871	0.8	7	13,238	6.6	82	General industrial machinery, equipment.....	378	0.6	...	...	...
	Fans, blowers, unit heaters, and accessories.....	43	...	4	907	4.7	126	Service receipts.....	239	0.4	...	...	...
	Plumbing fixtures, equipment, supplies...	40	...	4	614	6.5							
	Pipe fittings, valves, specialties.....	53	...	5	817	6.5							
	Other plumbing, heating equipment.....	735	...	...	...	...			
80	Farm, garden machinery (exc. tractors).....	315	0.3	11	24,195	1.3							
82	General industrial machinery equipment.....	253	0.2	11	24,077	1.3							
	Fans, blowers (industrial equipment).....	194	...	11	24,077	0.9							
	Other general industrial machinery.....	59	...	...	...	...			
126	Commodities, n.e.c.....	2,512	2.4	...	...	...				
	Service receipts.....	206	0.2	5	912	22.6							
	West South Central Division												
	All establishments.....	194,843	...	200	...	...					
	Those analyzing commodity lines, total	191,398	100.0	190	...	...					
51	Automotive parts, accessories, etc.....	1,768	0.4	4	14,091	12.5	53	Electrical apparatus, equipment.....	18,980	6.6	131	167,329	11.3
52	Electrical wiring supplies, construction materials.....	104,655	54.9	158	181,298	57.7	54	Radios, television sets, home appliances, and specialties.....	91,583	32.0	82	212,449	43.1
	Interior wiring, construction material...	49,801	...	117	155,720	32.0		Radio sets, tubes, etc., public address systems.....	8,209	...	50	186,221	4.4
	Outside construction materials.....	22,649	...	87	133,631	16.9		Television sets, tubes, parts, etc.....	2,567	...	18	109,164	7.8
	Lighting fixtures (residential, commercial, industrial).....	10,001	...	116	145,370	6.7		Electric household refrigerators, freezers	22,172	...	39	175,286	12.6
	Electric lamps (incandescent, fluorescent)	4,633	...	103	133,362	3.5		Electric home laundry equipment.....	10,894	...	38	160,045	6.8
	Not analyzed in detail.....	17,571	...	26	23,251	75.6		Electric ranges.....	11,768	...	45	187,528	6.3
53	Electrical apparatus, equipment.....	19,129	10.0	92	115,593	16.5		Other electric kitchen equipment.....	6,676	...	45	137,526	3.6
54	Radios, television sets, home appliances, and specialties.....	56,401	29.5	76	142,339	39.6	55	Electric commercial equipment.....	498	0.2	25	117,483	0.4
	Radio sets, tubes, etc., public address systems.....	4,791	...	49	120,840	4.0	56	Hardware.....	1,126	0.4	19	8,436	13.3
	Television sets, tubes, parts, etc.....	1,099	...	21	56,775	1.9		Builders' hardware.....	398	...	9	6,825	5.8
	Electric household refrigerators, freezers	18,571	...	45	108,779	17.1		Heavy hardware.....	138	...	7	6,253	2.2
	Electric home laundry equipment.....	6,977	...	43	109,162	6.4		Shelf, light hardware.....	365	...	11	6,841	5.3
	Electric ranges.....	4,805	...	43	110,978	4.3		Wire screening.....	13	...	4	5,648	4.2
	Other electric kitchen equipment.....	3,595	...	43	104,342	3.4		Other hardware.....	212	...	...	...	...
	Other electric appliances, specialties...	16,563	...	...	...	...	57	Plumbing, heating, air-conditioning.....	2,286	0.9	21	67,052	3.4
55	Electric commercial equipment.....	2,228	1.2	51	115,944	1.9		Air-conditioning equipment.....	51	...	4	762	6.7
57	Plumbing, heating, air-conditioning.....	1,814	0.9	20	21,023	8.6		Furnaces (warm air).....	54	...	5	6,058	9.9
	Air-conditioning equipment.....	446	...	9	8,183	5.4		Oil burners.....	47	...	5	6,058	6.9
	Furnaces (warm air).....	124	...	6	7,299	1.7		Heating, cooking stoves (exc. electric, gas).....	9	...	5	5,681	6.1
	Fans, blowers, unit heaters, and accessories.....	185	...	5	13,206	1.4		Fans, blowers, unit heaters, and accessories.....	602	...	16	66,850	5.9
	Pipe fittings, valves, specialties.....	165	...	6	4,182	3.9		Plumbing fixtures, equipment, supplies...	948	...	5	5,497	15.1
	Other plumbing, heating equipment.....	333	...	...	...	...		Pipe fittings, valves, specialties.....	268	...	6	6,026	4.4
	Not analyzed in detail.....	561	...	5	2,723	20.6		Other plumbing, heating equipment.....	307	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	810	0.4	16	50,255	1.6	80	Farm, garden machinery (exc. tractor).....	199	...	10	62,707	1.3
82	General industrial machinery, equipment.....	846	0.4	24	57,172	1.5	82	General industrial machinery, equipment.....	551	0.2	9	31,083	1.4
	Compressors, pumps.....	166	...	5	6,286	2.6		Fans, blowers (industrial equipment).....	69	...	7	1,327	5.7
	Fans, blowers (industrial equipment).....	521	...	16	49,585	1.1		Other general industrial machinery.....	482	...	...	...	...
	Other general industrial machinery.....	159	...	...	...	...			
86	Industrial equipment, supplies.....	170	0.1	4	5,470	3.1	85	Special industry machinery, equipment.....	247	0.1	4	95	0.4
	Commodities, n.e.c.....	3,126	1.6	...	...	...	119	Toys, games, athletic goods.....	1,470	0.5	6	25,010	5.7
	Service receipts.....	451	0.2	6	3,706	11.5	126	Commodities, n.e.c.....	5,807	2.0	...	...	...
								Service receipts.....	994	0.3	12	3,130	31.7

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4					
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)						
ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS:							ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS--Continued											
New England Division							East North Central Division											
All establishments.....						...	All establishments.....						...					
Those analyzing commodity lines, total						133,683	100.0	140	Those analyzing commodity lines, total						389,582	100.0	536	502
41	Kitchen utensils, miscellaneous homewares...	1,869	1.4	4	14,003	11.3	40	Kitchen utensils, miscellaneous homewares...	565	0.1	9	11,399	5.0					
42	Paints, varnishes, lacquers, etc.	232	0.2	4	2,213	10.5	41	Musical instruments, phonograph records....	8,189	2.1	12	53,171	15.4					
43	Automotive parts, accessories, etc.	987	0.7	4	2,874	34.3	42	Floor coverings.....	1,955	0.5	6	12,241	15.2					
44	Electrical wiring supplies, construction materials.....	2,995	2.2	8	16,987	17.6	43	Furniture (household, office, store).....	1,044	0.3	16	16,799	6.2					
45	Radios, television sets, home appliances, and specialties.....	117,405	87.9	140	133,683	87.9	44	Household furniture.....	739	...	13	13,807	5.4					
46	Radio sets, tubes, etc., public address systems.....	24,943	...	61	70,777	34.2	45	Other furniture.....	305	...	...	...	...	
47	Television sets, tubes, parts, etc.	13,355	...	83	53,200	25.1	46	Paints, varnishes, lacquers.....	373	0.1	7	7,448	5.0					
48	Electric household refrigerators, freezers	36,125	...	46	46,541	38.2	47	Automotive parts, accessories, etc.	1,917	0.5	14	12,958	14.8					
49	Electric home laundry equipment.....	15,433	...	50	46,422	16.3	48	Electric wiring supplies, construction materials.....	1,674	0.4	24	31,558	5.3					
50	Electric ranges.....	5,156	...	37	83,402	6.2	49	Radios, television sets, home appliances, and specialties.....	347,350	89.3	502	389,582	89.3					
51	Other electric kitchen equipment.....	3,905	...	29	67,518	5.8	50	Radio sets, tubes, etc., public address systems.....	85,628	...	279	255,091	33.6					
52	Other electric appliances, specialties.....	8,653	...	43	86,289	10.0	51	Television sets, tubes, parts, etc.	39,892	...	133	178,173	22.4					
53	Not analyzed in detail.....	9,935	...	20	13,668	72.0	52	Electric household refrigerators, freezers	100,819	...	142	277,939	36.3					
54	Electric commercial equipment.....	2,207	1.6	10	39,388	5.6	53	Electric home laundry equipment.....	33,809	...	131	250,958	13.5					
55	Plumbing, heating, air-conditioning.....	1,732	1.3	17	30,926	5.6	54	Electric ranges.....	18,749	...	91	200,413	9.4					
56	Commodities, n.e.c.	6,147	4.6	...	...	...	55	Other electric kitchen equipment.....	8,303	...	78	172,513	4.8		
57	Service receipts.....	109	0.1	6	31,071	0.4	56	Other electric appliances, specialties.....	41,351	...	200	262,947	15.7					
Middle Atlantic Division							West North Central Division											
All establishments.....						589,658	...	667	All establishments.....						180,057	...		
Those analyzing commodity lines, total						580,823	100.0	606	Those analyzing commodity lines, total						177,217	100.0	197	
58	China, glassware, crockery.....	631	0.1	4	3,827	16.5	57	Musical instruments, phonograph records....	3,644	2.0	12	36,164	10.1					
59	Kitchen utensils, miscellaneous homewares...	741	0.1	9	15,382	4.8	58	Floor coverings.....	3,087	1.2	7	22,339	9.3					
60	Musical instruments, phonograph records....	10,284	1.8	21	106,205	9.7	59	Furniture (household, office, store).....	1,451	0.8	6	8,166	17.2					
61	Floor coverings.....	1,713	0.3	13	22,714	7.5	60	Automotive parts, accessories, etc.	3,194	1.8	6	12,408	25.7					
62	Lithium, other hard surface.....	1,341	...	6	17,227	7.8	61	Batteries, electrical parts.....	775	...	12	18,404	4.2					
63	Other.....	372	...	...	...	...	62	Tires, tubes.....	235	...	7	10,993	2.1	
64	Furniture (household, office, store).....	529	0.1	11	26,658	2.0	63	Garage, filling station equipment.....	259	...	5	13,143	2.0					
65	Household furniture.....	44	...	8	26,161	1.7	64	Accessories.....	2,147	...	...	14,545	14.8			
66	Other furniture.....	80	...	...	...	...	65	Other automotive supplies.....	1,500	...	...	7,822	19.6
67	Automotive parts, accessories, etc.	6,457	1.1	22	29,012	22.2	66	Not analyzed in detail.....	1,540	...	...	7,822	19.6			
68	Batteries, electrical parts.....	775	...	12	18,404	4.2	67	Electrical wiring supplies, construction materials.....	9,379	1.6	45	72,359	13.0					
69	Tires, tubes.....	235	...	7	10,993	2.1	68	Interior wiring, construction materials....	4,653	...	20	28,527	16.3					
70	Garage, filling station equipment.....	259	...	5	13,143	2.0	69	Outside construction materials.....	874	...	10	20,324	4.3					
71	Accessories.....	2,147	...	...	14,545	14.8	70	Lighting fixtures (residential, commercial, industrial).....	460	...	16	23,252	2.0			
72	Other automotive supplies.....	1,500	...	...	7,822	19.6	71	Electric lamps (incandescent, fluorescent)	1,333	...	7	63,172	2.1			
73	Not analyzed in detail.....	1,540	...	...	7,822	19.6	72	Not analyzed in detail.....	2,059	...	9	6,232	33.0			
74	Electrical wiring supplies, construction materials.....	9,379	1.6	45	72,359	13.0	73	Electric apparatus, equipment.....	636	0.1	13	3,363	18.9					
75	Interior wiring, construction materials....	4,653	...	20	28,527	16.3	74	Radios, television sets, home appliances, and specialties.....	512,569	68.2	607	580,823	81.2					
76	Outside construction materials.....	874	...	10	20,324	4.3	75	Radio sets, tubes, etc., public address systems.....	106,737	...	345	396,782	26.9					
77	Lighting fixtures (residential, commercial, industrial).....	460	...	16	23,252	2.0	76	Television sets, tubes, parts, etc.	101,917	...	178	274,191	35.5					
78	Electric lamps (incandescent, fluorescent)	1,333	...	7	63,172	2.1	77	Electric household refrigerators, freezers	133,666	...	154	409,136	32.7					
79	Not analyzed in detail.....	2,059	...	9	6,232	33.0	78	Electric home laundry equipment.....	52,804	...	143	389,840	13.5					
80	Electric apparatus, equipment.....	636	0.1	13	3,363	18.9	79	Electric ranges.....	16,380	...	113	353,994	4.6					
81	Radios, television sets, home appliances, and specialties.....	512,569	68.2	607	580,823	81.2	80	Other electric kitchen equipment.....	11,915	...	46	272,645	4.4					
82	Radio sets, tubes, etc., public address systems.....	106,737	...	345	396,782	26.9	81	Other electric appliances, specialties.....	54,570	...	231	401,269	13.6					
83	Television sets, tubes, parts, etc.	101,917	...	178	274,191	35.5	82	Not analyzed in detail.....	35,580	...	67	41,388	10.0					
84	Electric household refrigerators, freezers	133,666	...	154	409,136	32.7	83	Electric commercial equipment.....	4,930	1.7	17	13,484	7.4					
85	Electric home laundry equipment.....	52,804	...	143	389,840	13.5	84	Hardware.....	1,546	0.3	17	11,125	13.9					
86	Electric ranges.....	16,380	...	113	353,994	4.6	85	Plumbing, heating, air-conditioning.....	10,944	1.4	49	165,895	6.6					
87	Other electric kitchen equipment.....	11,915	...	46	272,645	4.4	86	Photographic goods.....	595	...	4	6,400	7.1					
88	Other electric appliances, specialties.....	54,570	...	231	401,269	13.6	87	General industrial machinery, equipment....	457	...	5	6,217	7.4					
89	Not analyzed in detail.....	35,580	...	67	41,388	10.0	88	Jewelry, silverware, trophies.....	1,032	0.2	11	19,767	7.7					
90	Electric commercial equipment.....	4,930	1.7	17	13,484	7.4	89	Clocks, watches.....	65	...	7	18,326	7.7					
91	Hardware.....	1,546	0.3	17	11,125	13.9	90	Other jewelry items.....	35	...	...	...	...	
92	Plumbing, heating, air-conditioning.....	10,944	1.4	49	165,895	6.6	91	Toys, games, athletic goods.....	1,314	...	1	22,54	5.8					
93	Photographic goods.....	595	...	4	6,400	7.1	92	Toys, games.....	77	...	5	15,655	5.3					
94	General industrial machinery, equipment....	457	...	5	6,217	7.4	93	Other athletic goods.....	77	...	...	...	...	
95	Jewelry, silverware, trophies.....	1,032	0.2	11	19,767	7.7	94	Not analyzed in detail.....	447	...	4	6,408	7.0					
96	Clocks, watches.....	65	...	7	18,326	7.7	95	Second-hand merchandise.....	1,115	...	13	1,314	6.1					
97	Other jewelry items.....	35	...	...	...	...	96	Commodities, n.e.c.....	2,959	1.2	...	...	...		
98	Toys, games, athletic goods.....	1,314	...	1	22,54	5.8	97	Service receipts.....	3,351	1.7	48	32,414	1.1					
99	Toys, games.....	77	...	5	15,655	5.3	98	Electrical wiring supplies, construction materials.....	191	0.1	11	8,024	2.3					
100	Other athletic goods.....	77	...	...	...	...	99	Electrical apparatus, equipment.....	637	0.1	5	3,919	6.2	
101	Not analyzed in detail.....	447	...	4	6,408	7.0	100	...	...	...	...	...	

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS—Continued							ELECTRICAL APPLIANCES, SPECIALTIES WHOLESALERS—Continued							
South Atlantic Division—Continued							Mountain Division—Continued							
54	Radios, television sets, home appliances, and specialties.....	195,183	84.4	268	231,017	84.4	54	Radios, television sets, home appliances, and specialties.....	40,821	80.8	84	50,547	80.8	
	Radio sets, tubes, etc., public address systems.....	42,756	...	198	168,726	25.3		Radio sets, tubes, etc., public address systems.....	7,785	...	55	28,784	27.0	
	Television sets, tubes, parts, etc.....	11,654	...	58	77,433	15.0		Television sets, tubes, parts, etc.....	859	...	10	9,899	8.7	
	Electric household refrigerators, freezers	58,479	...	102	174,984	13.4		Electric household refrigerators, freezers	12,011	...	29	34,613	34.7	
	Electric home laundry equipment.....	26,283	...	106	180,814	14.5		Electric home laundry equipment.....	6,403	...	29	36,044	17.8	
	Electric ranges.....	16,578	...	87	147,054	11.3		Electric ranges.....	3,585	...	22	30,334	11.8	
	Other electric kitchen equipment.....	10,737	...	82	148,727	7.2		Other electric kitchen equipment.....	2,428	...	20	27,576	8.8	
	Other electric appliances, specialties.....	14,402	...	123	172,748	8.3		Other electric appliances, specialties.....	2,496	...	29	22,327	11.2	
	Not analyzed in detail.....	14,294	...	27	16,349	87.4		Not analyzed in detail.....	5,254	...	9	7,258	72.4	
55	Electric commercial equipment.....	9,401	4.1	30	92,616	10.2	55	Electric commercial equipment.....	1,779	3.5	10	18,894	9.4	
56	Hardware.....	330	0.1	5	16,139	2.0	56	Plumbing, heating, air-conditioning.....	986	2.0	9	15,057	6.5	
57	Plumbing, heating, air-conditioning.....	6,893	3.0	44	93,420	7.4	80	Farm, garden machinery (exc. tractors).....	1,374	2.7	5	7,934	17.3	
119	Toys, game, athletic goods.....	742	0.3	5	11,366	0.5		Commodities, n.e.c., and service receipts.....	2,956	5.8	...	...	...
	Commodities, n.e.c.....	2,713	1.2	...	...	...		Pacific Division					
126	Service receipts.....	396	0.2	18	40,482	1.0		All establishments.....	206,239	...	284	...	...
	East South Central Division							Those analyzing commodity lines, total	200,817	100.0	247	...	...
	All establishments.....	84,671	...	114	...	...	40	Kitchen utensils, miscellaneous homewares.....	595	0.3	5	5,144	11.6
	Those analyzing commodity lines, total	83,837	100.0	109	...	...	41	Musical instruments, phonograph records.....	3,775	1.9	8	31,808	11.9
42	Floor coverings.....	1,785	2.1	5	11,435	15.6	51	Automotive parts, accessories, etc.....	2,854	1.4	6	15,105	18.9	
43	Furniture (household, office, store).....	1,236	1.5	9	14,613	8.4		Batteries, electrical parts.....	538	...	5	14,421	3.7	
51	Automotive parts, accessories, etc.....	1,917	2.3	4	5,843	32.8		Tires, tubes.....	1,316	...	5	14,421	9.1	
52	Electrical wiring supplies, construction materials.....	2,079	2.5	8	10,818	19.2		Other automotive supplies.....	1,000	...	...	...	...
53	Electrical apparatus, equipment.....	214	0.2	5	1,369	15.6	52	Electrical wiring supplies, construction materials.....	622	0.3	8	27,096	2.3	
54	Radios, television sets, home appliances, and specialties.....	68,742	82.1	109	83,837	82.1	54	Radios, television sets, home appliances, and specialties.....	181,267	90.3	247	200,817	90.3	
	Radio sets, tubes, etc., public address systems.....	13,570	...	75	54,897	24.7		Radio sets, tubes, etc., public address systems.....	44,054	...	164	145,173	30.3	
	Television sets, tubes, parts, etc.....	584	...	14	7,206	8.1		Television sets, tubes, parts, etc.....	18,571	...	80	94,257	19.7	
	Electric household refrigerators, freezers	20,430	...	44	55,814	36.6		Electric household refrigerators, freezers	46,320	...	60	156,183	29.6	
	Electric home laundry equipment.....	8,010	...	46	54,944	14.6		Electric home laundry equipment.....	26,243	...	52	142,816	18.4	
	Electric ranges.....	5,798	...	38	45,092	12.8		Electric ranges.....	11,721	...	44	139,520	8.4	
	Other electric kitchen equipment.....	3,893	...	44	48,782	8.0		Other electric kitchen equipment.....	6,008	...	41	117,913	5.1	
	Other electric appliances, specialties.....	5,371	...	47	50,557	10.6		Other electric appliances, specialties.....	21,267	...	108	159,637	13.3	
	Not analyzed in detail.....	11,086	...	16	13,620	81.4		Not analyzed in detail.....	7,083	...	18	7,169	98.8	
55	Electric commercial equipment.....	2,824	3.4	14	31,675	8.9	55	Electric commercial equipment.....	3,636	1.8	14	38,187	9.5	
56	Hardware.....	285	0.3	4	7,452	3.8	57	Plumbing, heating, air-conditioning.....	3,142	1.6	23	59,086	5.3	
57	Plumbing, heating, air-conditioning.....	3,068	3.6	22	36,387	8.4	119	Toys, games, athletic goods.....	643	0.3	7	7,687	8.4	
	Commodities, n.e.c.....	1,437	1.7	...	...	...	126	Commodities, n.e.c.....	3,706	1.8	...	...	...
126	Service receipts.....	250	0.3	11	22,386	1.1		Service receipts.....	577	0.3	16	39,164	1.5	
	West South Central Division							HARDWARE WHOLESALERS						
	All establishments.....	145,881	...	191	...	...		New England Division					
	Those analyzing commodity lines, total	141,421	100.0	176	...	...		All establishments.....	(x)	...	138	...	...
41	Musical instruments, phonograph records.....	1,668	1.2	9	16,871	9.9		Those analyzing commodity lines, total	59,570	100.0	123	...	...
42	Floor coverings.....	1,864	1.3	7	18,376	10.1	30	Seeds (field, garden).....	505	0.8	5	3,932	12.8	
43	Furniture (household, office, store).....	2,705	1.9	11	21,509	12.6	40	Kitchen utensils, miscellaneous homewares.....	497	0.8	6	2,575	19.3	
51	Automotive parts, accessories, etc.....	6,522	4.6	11	23,181	28.1	45	Paints, varnishes, lacquers.....	957	1.6	19	10,047	9.5	
	Batteries, electrical parts.....	615	...	7	16,712	3.7	46	Fertilizer, fertilizer materials.....	66	0.1	6	2,318	2.8	
	Tires, tubes.....	2,296	...	6	16,127	14.2	51	Automotive parts, accessories, etc.....	440	0.7	6	5,491	8.0	
	Parts (exc. batteries, electrical parts).....	2,037	...	4	16,089	12.7	52	Electrical wiring supplies, construction materials.....	805	1.4	19	16,704	4.8	
	Garage, filling station equipment.....	619	...	4	17,840	3.5	53	Electrical apparatus, equipment.....	191	0.3	4	4,608	4.1	
	Other automotive supplies.....	955	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	2,976	5.0	14	14,648	20.3
52	Electrical wiring supplies, construction materials.....	1,859	1.3	18	14,444	12.9		Electric household refrigerators, freezers	366	...	4	8,282	4.4	
54	Radios, television sets, home appliances, and specialties.....	109,827	77.8	176	141,421	77.8		Electric home laundry equipment.....	240	...	4	8,430	2.8	
	Radio sets, tubes, etc., public address systems.....	28,787	...	130	103,143	27.9		Electric ranges.....	219	...	4	8,430	2.6	
	Television sets, tubes, parts, etc.....	1,131	...	32	31,204	3.6		Other electric kitchen equipment.....	399	...	5	8,464	4.7	
	Electric household refrigerators, freezers	42,117	...	63	120,386	35.0		Other electric appliances, specialties.....	1,752	...	...	...	...
	Electric home laundry equipment.....	16,223	...	62	113,399	14.3		55	Electric commercial equipment.....	444	0.7	6	9,197	4.8
	Electric ranges.....	3,933	...	35	80,008	4.9		Hardware.....	44,514	74.9	123	59,570	74.9	
	Other electric kitchen equipment.....	2,636	...	31	74,780	3.5		Plumbing, heating, air-conditioning.....	877	1.5	14	5,164	17.0	
	Other electric appliances, specialties.....	15,000	...	...	...	...		Piping fixtures, equipment, supplies.....	225	...	5	2,669	9.4
55	Electric commercial equipment.....	5,411	3.8	15	48,132	11.2		Flue fittings, valves, specialties.....	206	...	4	2,570	8.0	
56	Hardware.....	545	0.4	6	5,428	10.0		Other plumbing, heating equipment.....	86	...	...	...	...
57	Plumbing, heating, air-conditioning.....	7,145	5.0	32	77,611	9.2		Not analyzed in detail.....	360	...	5	1,314	6.5	
	Commodities, n.e.c.....	3,406	2.4	...	...	...	80	Farm, garden machinery (exc. tractors).....	140	0.2	7	2,625	5.3
126	Service receipts.....	469	0.3	9	23,684	2.0	82	General industrial machinery, equipment.....	241	0.4	5	2,950	8.2	
	Mountain Division						83	Metal-working machinery.....	59	0.1	4	1,562	3.8	
	All establishments.....	51,624	...	92	...	...	86	Industrial equipment, supplies.....	844	1.4	14	6,514	13.0
	Those analyzing commodity lines, total	50,547	100.0	84	...	...		Abrasives, abrasive material.....	311	...	11	5,174	6.0
41	Musical instruments, phonograph records.....	1,365	2.7	4	6,584	20.7		Industrial leather, belting, pecking.....	144	...	8	4,428	3.2	
53	Electrical apparatus, equipment.....	1,266	2.5	4	6,462	19.6		Mechanical rubber goods.....	38	...	5	1,159	3.3	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HARDWARE WHOLESALERS--Continued							HARDWARE WHOLESALERS--Continued					
	New England Division--Continued							Middle Atlantic Division					
95	Iron, steel wire and wire products.....	338	0.6	13	5,285	6.4	97	Iron and steel pipe and tubes.....	289	0.1	15	16,521	1.7
	Woven wire fence, gates.....	25	...	4	2,909	0.8		Steel pipe, tubing (exc. seamless).....	147	...	9	6,898	2.1
	Nails, (staples, tacks, brads).....	213	...	10	4,614	4.6		Other iron, steel pipe.....	142	...	...	...	...
	Wire rope, cable (exc. insulated).....	44	...	5	2,059	2.1	101	Nonferrous metals.....	192	0.1	8	5,452	3.5
	Other iron, steel wire products.....	56	...	...	...	...	109	Glass (sheet and containers).....	372	0.1	22	18,469	2.0
119	Toys, games, athletic goods.....	2,021	3.4	14	14,087	14.3	115	Paper (basic materials, paperboard).....	549	0.2	19	13,176	4.2
	Commodities, n.e.c., and service receipts...	3,655	6.1	...	...	...		Wrapping paper.....	138	...	8	3,599	3.8
								Building paper, board.....	228	...	13	11,585	2.0
								Miscellaneous paper, paperboard.....	183	...	...	...	...
	Middle Atlantic Division						116	Converted paper products.....	198	0.1	11	4,304	4.6
	All establishments.....	326,817	...	760	...	...	118	Jewelry, silverware, trophies.....	440	0.1	9	13,504	3.2
	Those analyzing commodity lines, total	306,938	100.0	683	...	...	119	Toys, games, athletic goods.....	12,311	4.0	38	68,568	18.0
39	China, glassware, crockery.....	1,148	0.4	21	35,450	3.2		Small arms, ammunition.....	2,557	...	12	39,547	6.5
40	Kitchen utensils, miscellaneous homewares...	5,476	1.8	22	43,313	12.6		Toys, games.....	3,614	...	11	30,539	11.8
42	Floor coverings.....	1,415	0.5	7	13,958	10.1		Bicycles.....	895	...	10	36,487	2.4
43	Furniture (household, office, store).....	361	0.1	10	11,695	3.1		Children's vehicles (exc. bicycles).....	259	...	6	24,433	1.1
44	Paints, varnishes, lacquers.....	3,871	1.3	65	70,397	5.5		Other athletic goods.....	536	...	2	15,871	3.4
46	Fertilizer, fertilizer materials.....	456	0.1	15	23,477	1.9		Not analyzed in detail.....	4,450	...	22	26,391	16.9
51	Automotive parts, accessories, etc.....	4,538	1.5	28	48,943	9.3	123	Rubber sundries, n.e.c.....	222	0.1	5	12,218	1.8
	Batteries, electrical parts.....	122	...	11	27,682	0.4		Commodities, n.e.c.....	6,370	2.1	...	...	...
	Tires, tubes.....	290	...	9	26,759	1.1	126	Service receipts.....	634	0.2	14	8,379	7.6
	Parts (exc. batteries, electrical parts)...	412	...	7	9,286	4.4							
	Garage, filling station equipment.....	946	...	11	25,278	3.7		East North Central Division					
	Accessories.....	1,287	...	14	32,023	4.0		All establishments.....	354,700	...	344	...	...
	Other automotive supplies.....	444	...	15	21,725	2.0		Those analyzing commodity lines, total	314,515	100.0	319	...	...
	Not analyzed in detail.....	1,037	...	5	6,510	15.9							
52	Electrical wiring supplies, construction materials.....	3,172	1.0	87	65,083	4.9	39	China, glassware, crockery.....	485	0.2	8	39,247	1.2
54	Radios, television sets, home appliances, and specialties.....	8,801	2.9	44	84,034	10.5	40	Kitchen utensils, miscellaneous homewares...	5,667	1.8	14	68,672	8.2
	Radio sets, tubes, etc., public address systems.....	1,418	...	13	30,081	4.7	42	Floor coverings.....	7,334	2.3	9	63,952	11.5
	Electric household refrigerators, freezers	686	...	11	17,869	3.8	43	Furniture (household, office, store).....	5,127	1.6	5	60,817	8.4
	Electric home laundry equipment.....	1,270	...	11	27,705	4.6	45	Paints, varnishes, lacquers.....	2,997	1.0	31	79,434	3.8
	Electric ranges.....	273	...	9	22,784	1.2	51	Automotive parts, accessories, etc.....	7,720	2.4	26	134,471	5.7
	Other electric kitchen equipment.....	83	...	9	20,927	0.4	52	Electrical wiring supplies, construction materials.....	13,029	4.1	64	171,900	7.6
	Other electric appliances, specialties...	4,276	...	...	...	...	54	Radios, television sets, home appliances and specialties.....	18,727	6.0	42	178,533	10.5
	Not analyzed in detail.....	795	...	4	6,684	11.9	55	Electric commercial equipment.....	384	0.1	8	40,514	0.9
55	Electric commercial equipment.....	246	0.1	7	3,659	6.7	56	Hardware.....	165,839	52.7	319	314,575	52.7
56	Hardware.....	229,644	74.8	683	306,938	74.8	57	Plumbing, heating, air-conditioning.....	22,885	7.3	69	203,053	11.3
57	Plumbing, heating, air-conditioning.....	10,660	3.5	92	71,192	15.0	80	Farm, garden machinery (exc. tractors)....	5,985	1.9	16	75,837	7.9
64	Janitors' supplies.....	440	0.1	15	16,796	2.6	82	General industrial machinery, equipment...	552	0.2	11	33,805	1.6
80	Farm, garden machinery (exc. tractors)....	1,049	0.3	17	16,315	6.4	83	Metal-working machinery.....	447	0.1	12	13,133	3.4
82	General industrial machinery, equipment...	1,193	0.4	26	15,657	7.6	85	Special industry machinery, equipment....	1,036	0.3	8	14,449	7.2
83	Metal-working machinery.....	1,055	0.3	29	14,797	7.1	86	Industrial equipment, supplies.....	17,016	5.4	30	107,509	15.8
	Machine tools, equipment.....	783	...	21	9,520	8.2		Abrasives, abrasive material.....	1,654	...	15	53,865	3.1
	Portable metal-working machinery (power-driven).....	91	...	10	6,752	1.3		Industrial leather, belting, packing.....	106	...	9	42,029	0.2
	Miscellaneous metal-working machinery....	181	...	...	...	...		Mechanical rubber goods.....	135	...	7	31,218	0.4
84	Construction, mining, excavating machinery..	652	0.2	7	4,079	16.0		Rope, cordage, twine (exc. wire).....	439	...	14	54,269	0.8
85	Special industry machinery, equipment.....	384	0.1	12	7,370	5.2		Miscellaneous industrial equipment supplies.....	10,547	...	10	72,634	14.5
86	Industrial equipment, supplies.....	3,184	1.0	50	35,800	8.9		Not analyzed in detail.....	4,135	...	8	24,275	17.0
	Abrasives, abrasive material.....	398	...	30	18,103	2.2	94	Iron, steel products (flat).....	1,138	0.4	5	17,464	6.5
	Industrial leather, belting, packing.....	155	...	14	8,182	1.9	95	Iron, steel wire and wire products.....	5,603	1.8	42	88,291	6.3
	Mechanical rubber goods.....	1,060	...	15	20,697	5.1		Woven wire fence, gates.....	784	...	19	59,674	1.3
	Rope, cordage, twine (exc. wire).....	225	...	25	15,879	1.4		Fence posts, fittings.....	89	...	11	51,278	0.2
	Miscellaneous industrial equipment, supplies.....	1,346	...	...	...	...		Barbed, twisted wire.....	406	...	12	53,475	0.8
93	Iron, steel products (semi-finished).....	2,898	0.9	10	10,765	26.9		Nails (staples, tacks, brads).....	2,512	...	28	75,351	3.3
94	Iron, steel products (flat).....	813	0.3	16	13,608	6.0		Wire rope, cable (exc. insulated).....	106	...	17	30,858	0.3
	Plates.....	86	...	4	3,755	2.3		Drawn wire.....	85	...	4	14,052	0.6
	Strip (hot, cold rolled).....	156	...	5	7,115	2.2		Other iron, steel wire products.....	210	...	...	...	...
	Sheets (galvanized, other coated).....	146	...	11	8,712	1.7		Not analyzed in detail.....	1,411	...	5	9,626	14.6
	Other flat iron, steel products.....	425	...	...	...	...	96	Iron and steel finished products.....	1,152	0.4	8	21,129	5.4
95	Iron, steel wire and wire products.....	3,015	1.0	59	46,532	6.5	97	Iron and steel pipe and tubes.....	905	0.3	10	49,525	1.8
	Woven wire fence, gates.....	660	...	23	33,336	2.0		Steel pipe, tubing (exc. seamless).....	717	...	10	49,525	1.4
	Fence posts, fittings.....	98	...	15	17,618	0.6		Other iron, steel pipe.....	188	...	...	...	...
	Barbed, twisted wire.....	181	...	20	22,396	0.8	119	Toys, games, athletic goods.....	22,235	7.1	31	152,537	14.6
	Nails (staples, tacks, brads).....	1,364	...	48	42,022	3.2		Commodities, n.e.c., and service receipts...	8,252	2.6	...	...	...
	Wire rope, cable (exc. insulated).....	274	...	19	15,707	1.7							
	Strand, galvanized.....	18	...	6	7,740	0.2		West North Central Division					
	Drawn wire.....	47	...	7	10,799	0.4		(Not analyzed by commodity lines)					
	Other iron, steel wire products.....	107	...	...	...	...		South Atlantic Division					
	Not analyzed in detail.....	266	...	4	1,283	20.7		All establishments.....	(x)	...	217	...	...
96	Iron and steel finished products.....	890	0.3	17	16,622	5.4		Those analyzing commodity lines, total	221,868	100.0	205	...	...
	Bar-size shapes (exc. reinforcement), hot rolled.....	309	...	6	6,416	4.8	39	China, glassware, crockery.....	570	0.2	11	24,107	2.4
	Bar-size shapes (cold finished).....	177	...	7	10,194	1.7	40	Kitchen utensils, miscellaneous homewares...	568	0.2	11	26,734	2.1
	Concrete reinforcement bars.....	53	...	4	4,411	1.2	42	Floor coverings.....	1,896	0.8	9	32,184	5.9
	Tool steel.....	15	...	5	3,500	0.4	43	Furniture (household, office, store).....	3,581	1.6	16	42,948	8.3
	Other finished products.....	336	...	...	...	...		Household furniture.....	1,831	...	9	28,640	6.4
								Mattresses, bed springs.....	47	...	5	3,870	1.2
								Other furniture.....	316	...	...	...	...
								Not analyzed in detail.....	1,387	...	4	11,940	11.6

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
HARDWARE WHOLESALERS--Continued							HARDWARE WHOLESALERS--Continued						
South Atlantic Division--Continued							East South Central Division--Continued						
45	Paints, varnishes, lacquers.....	4,168	1.9	43	69,637	6.0	115	Paper (basic materials, paperboard).....	2,119	1.2	10	36,024	5.9
51	Automotive parts, accessories, etc.....	2,416	1.1	28	56,848	4.2		Building paper, board.....	1,849	...	9	35,742	5.2
52	Electrical wiring supplies, construction materials.....	4,420	2.0	50	84,854	5.2		Miscellaneous paper, paperboard.....	270	...	...	...	...
54	Radios, television sets, home appliances, and specialties.....	10,673	4.8	47	92,911	11.5	119	Toys, games, athletic goods.....	14,651	8.0	23	140,895	10.4
	Radio sets, tubes, etc., public address systems.....	2,468	...	18	43,439	5.7	121	Luggage, saddlery, harness.....	1,401	0.8	12	101,338	1.4
	Electric household refrigerators, freezers	2,614	...	15	47,334	5.5		Commodities, n.e.c., and service receipts...	8,840	4.8	...	...	...
	Electric home laundry equipment.....	624	...	19	48,596	1.3	West South Central Division						
	Electric ranges.....	1,497	...	14	34,738	4.3	All establishments.....						
	Other electric kitchen equipment.....	310	...	14	34,095	0.9	Those analyzing commodity lines, total						
	Other electric appliances, specialties.....	1,230	...	...	...	...		China, glassware, crockery.....	921	0.5	8	57,094	1.6
	Not analyzed in detail.....	1,930	...	8	15,815	12.2	40	Kitchen utensils, miscellaneous homewares...	1,433	0.8	7	18,315	7.8
55	Electric commercial equipment.....	175	0.1	8	20,969	0.8	42	Floor coverings.....	1,737	0.9	6	21,383	8.1
56	Hardware.....	147,812	66.9	205	221,868	66.9	43	Furniture (household, office, store).....	3,355	1.8	10	28,862	11.6
57	Plumbing, heating, air-conditioning.....	15,006	6.8	57	106,802	14.0		Household furniture.....	2,297	...	7	24,337	9.4
80	Farm, garden machinery (exc. tractors).....	2,599	1.2	27	49,773	5.2		Mattresses, bed springs.....	220	...	4	14,226	1.5
81	Tractors and equipment (exc. truck-tractors)	197	0.1	5	5,922	3.3		Other furniture.....	838	...	...	...	...
82	General industrial machinery, equipment.....	2,319	1.0	7	15,212	15.2	45	Paints, varnishes, lacquers.....	1,063	0.6	12	49,204	2.2
83	Metal-working machinery.....	261	0.1	4	9,258	2.8	51	Automotive parts, accessories, etc.....	4,843	2.6	24	105,435	4.6
86	Industrial equipment, supplies.....	2,003	0.9	18	18,865	10.6	52	Electrical wiring supplies, construction materials.....	4,989	2.7	28	84,631	5.9
94	Iron, steel products (flat).....	815	0.4	17	21,439	3.8		Interior wiring, construction materials...	1,920	...	17	32,340	5.9
	Sheets (hot rolled).....	58	...	4	3,529	1.6		Outside construction materials.....	518	...	...	...	2.7
	Sheets (galvanized, other coated).....	325	...	11	13,095	2.5		Lighting fixture (residential, commercial, industrial).....	719	...	7	20,425	3.5
	Other flat iron, steel products.....	432	...	...	...	...		Electric lamps (incandescent, fluorescent)	294	...	14	51,849	6.6
95	Iron, steel wire and wire products.....	2,955	1.3	34	48,725	6.1		Not analyzed in detail.....	1,538	...	8	23,438	0.6
	Woven wire fence, gates.....	633	...	24	38,619	1.6	54	Radios, television sets, home appliances, and specialties.....	9,024	4.9	22	101,523	8.9
	Fence posts, fittings.....	87	...	12	22,897	0.4		Radio sets, tubes, etc., public address systems.....	1,641	...	11	42,082	3.9
	Barbed, twisted wire.....	388	...	23	41,826	0.9		Electric household refrigerators, freezers	2,194	...	6	29,570	7.4
	Nails (staples, tacks, brads).....	1,291	...	30	45,006	2.9		Electric home laundry equipment.....	258	...	6	46,278	0.6
	Wire rope, cable (exc. insulated).....	254	...	13	20,031	1.3		Electric ranges.....	717	...	6	23,190	3.1
	Drawn wire.....	37	...	6	13,023	0.3		Other electric kitchen equipment.....	122	...	5	19,536	0.6
	Other iron, steel wire products.....	265	...	...	...	...		Other electric appliances, specialties.....	1,334	...	11	57,807	2.3
96	Iron and steel finished products.....	1,858	0.8	11	19,569	9.5		Not analyzed in detail.....	2,758	...	5	27,048	10.2
	Rails, tieplates, splice bars, etc.....	419	...	4	10,479	4.0	55	Electric commercial equipment.....	533	0.3	4	21,795	2.4
	Bar-size shapes (exc. reinforcement), hot rolled.....	101	...	5	7,596	1.3	56	Hardware.....	93,254	50.8	127	184,387	50.8
	Concrete reinforcement bars.....	35	...	4	8,996	0.4	57	Plumbing, heating, air-conditioning.....	14,991	8.1	44	126,123	11.9
	Other finished products.....	1,303	...	...	...	...		Air-conditioning equipment.....	185	...	6	7,193	2.6
97	Iron and steel pipe and tubes.....	574	0.2	17	20,863	2.8		Gas appliances, supplies.....	1,573	...	15	53,590	2.9
	Cast iron soil pipe.....	191	...	7	12,634	1.5		Heating, cooking stoves (exc. electric, gas).....	2,026	...	15	53,146	3.8
	Steel pipe, tubing (exc. seamless).....	286	...	13	12,544	2.3		Fans, blowers, unit heaters, and accessories.....	70	...	8	11,547	0.6
	Other iron, steel pipe.....	97	...	...	...	...		Plumbing fixtures, equipment, supplies...	4,536	...	13	45,731	9.9
111	Lumber (rough, dressed, finished).....	252	0.1	4	2,746	9.2		Pipe fittings, valves, specialties.....	3,686	...	19	70,813	5.2
115	Paper (basic materials, paperboard).....	407	0.2	14	25,575	1.6		Other plumbing, heating equipment.....	77	...	...	...	...
	Building paper, board.....	274	...	13	22,597	1.2		Not analyzed in detail.....	2,838	...	14	24,807	11.4
	Miscellaneous paper, paperboard.....	133	...	...	...	...	80	Farm, garden machinery (exc. tractors).....	696	0.4	9	22,222	3.1
119	Toys, games, athletic goods.....	6,190	2.8	39	80,781	7.7	82	General industrial machinery, equipment.....	2,437	1.3	8	53,433	4.6
	Commodities, n.e.c.....	9,876	4.4	...	...	...	83	Metal-working machinery.....	2,253	1.2	9	62,137	3.6
	Service receipts.....	277	0.1	5	11,923	2.3		Machine tools, equipment.....	966	...	9	62,137	1.6
East South Central Division							Mountain Division						
	All establishments.....	223,744	...	93	...	...		All establishments.....	(x)	...	64	...	...
	Those analyzing commodity lines, total	182,228	100.0	78	...	...		Those analyzing commodity lines, total	74,430	100.0	62	...	...
39	China, glassware, crockery.....	2,529	1.4	12	108,295	2.3	85	Special industry machinery, equipment.....	973	0.5	5	28,555	3.4
40	Kitchen utensils, miscellaneous homewares...	6,978	3.8	8	69,747	10.0	86	Industrial equipment, supplies.....	3,789	2.0	19	64,811	5.8
42	Floor coverings.....	1,651	0.9	6	73,950	2.2		Abrasives, abrasive material.....	250	...	10	39,533	0.6
43	Furniture (household, office, store).....	4,022	2.2	15	116,775	3.4		Industrial leather, belting, packing.....	113	...	7	38,077	0.3
45	Paints, varnishes, lacquers.....	5,656	3.1	21	130,257	4.3		Mechanical rubber goods.....	722	...	9	59,659	1.2
51	Automotive parts, accessories, etc.....	3,276	1.8	16	133,752	2.4		Rope, cordage, twine (exc. wire).....	631	...	11	39,271	1.6
52	Electrical wiring supplies, construction materials.....	9,952	5.5	24	130,184	7.6		Miscellaneous industrial equipment, supplies.....	1,490	...	10	31,715	4.7
53	Electrical apparatus, equipment.....	3,309	1.8	6	33,910	9.8		Not analyzed in detail.....	583	...	4	3,007	19.4
54	Radios, television sets, home appliances, and specialties.....	11,374	6.2	22	137,797	8.2	94	Iron, steel products (flat).....	5,016	2.7	7	56,795	8.8
55	Electric commercial equipment.....	737	0.4	5	38,062	1.9	95	Iron, steel wire and wire products.....	6,127	3.3	20	71,753	8.5
56	Hardware.....	76,227	41.9	78	182,228	41.9	96	Iron and steel finished products.....	9,634	5.2	8	58,076	16.6
57	Plumbing, heating, air-conditioning.....	7,521	4.1	29	77,488	9.7	97	Iron and steel pipe and tubes.....	6,496	3.5	10	52,039	12.5
80	Farm, garden machinery (exc. tractors).....	1,481	0.8	12	22,616	6.5	101	Nonferrous metals.....	250	0.1	5	40,343	0.6
82	General industrial machinery, equipment.....	1,171	0.6	7	34,262	3.4	111	Lumber (rough, dressed, finished).....	117	0.1	4	1,412	8.3
83	Metal-working machinery.....	592	0.3	3	34,439	1.7	114	Wallpaper.....	115	0.1	4	9,662	1.2
85	Special industry machinery, equipment.....	514	0.3	6	41,730	1.2	119	Toys, games, athletic goods.....	6,605	3.6	21	83,793	7.9
86	Industrial equipment, supplies.....	4,165	2.3	14	46,156	9.0		Commodities, n.e.c., and service receipts...	3,735	2.0	...	...	...
94	Iron, steel products (flat).....	797	0.4	10	43,284	1.8	All establishments.....						
95	Iron, steel wire and wire products.....	9,758	5.4	19	101,736	9.6	Those analyzing commodity lines, total						
96	Iron and steel finished products.....	313	...	6	34,091	0.9		China, glassware, crockery.....	456	0.6	11	28,890	1.6
97	Iron and steel pipe and tubes.....	1,376	0.8	10	42,499	3.2		Kitchen utensils, miscellaneous homewares...	97	0.1	4	3,397	2.8
	Cast iron soil pipe.....	133	...	8	40,964	0.3		Floor coverings.....	1,250	1.7	10	29,727	4.2
	Steel pipe, tubing (exc. seamless).....	1,203	...	8	41,980	2.9		Furniture (household, office, store).....	234	0.3	4	7,425	3.2
	Other iron, steel pipe.....	40	...	...	...	...	See footnotes at end of table.						
109	Glass (sheet and containers).....	1,233	0.7	8	88,995	1.4							
111	Lumber (rough, dressed, finished).....	585	0.2	4	1,950	30.0							

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
HARDWARE WHOLESALERS--Continued							HARDWARE WHOLESALERS--Continued						
Mountain Division--Continued							Mountain Division--Continued						
45	Paints, varnishes, lacquers.....	727	1.0	15	32,316	2.2	99	Stainless steel.....	167	0.2	7	21,338	0.8
51	Automotive parts, accessories, etc.....	4,058	5.4	19	46,327	8.8	101	Nonferrous metals.....	963	1.3	5	13,190	7.3
	Batteries, electrical parts.....	321	...	12	38,053	0.8	109	Glass (sheet and containers).....	111	0.1	6	19,143	0.6
	Tires, tubes.....	515	...	12	39,478	1.3	115	Paper (basic materials, paperboard).....	442	0.6	10	26,881	1.6
	Parts (exc. batteries, electrical parts).....	1,081	...	9	30,654	3.5		Building paper, board.....	256	...	8	25,213	1.0
	Garage, filling station equipment.....	791	...	11	33,800	2.3		Miscellaneous papers, paperboard.....	186	...	...	...	...
	Accessories.....	499	...	12	37,448	1.3	118	Jewelry, silverware, trophies.....	227	0.3	7	16,570	1.4
	Other automotive supplies.....	851	...	...	...	...		Clocks, watches.....	107	...	5	12,119	0.9
52	Electrical wiring supplies, construction materials.....	1,773	2.4	21	38,233	4.6		Other jewelry items.....	120	...	...	...	...
	Interior wiring, construction materials.....	587	...	13	27,173	2.2	119	Toys, games, athletic goods.....	4,650	6.2	20	45,135	10.3
	Outside construction materials.....	68	...	4	2,568	2.6		Commodities, n.e.c.....	2,768	3.7	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	352	...	9	24,539	1.4	Pacific Division						
	Electric lamps, (incandescent, fluorescent) Not analyzed in detail.....	155	...	15	3,879	0.5		All establishments.....	266,790	...	267	...	...
		611	...	4	4,252	14.4		Those analyzing commodity lines, total.....	256,054	100.0	239	...	...
53	Electrical apparatus, equipment.....	153	0.2	4	3,258	4.7	39	China, glassware, crockery.....	1,731	0.7	17	88,581	2.0
54	Radios, television sets, home appliances, and specialties.....	4,016	5.4	22	45,834	8.8	40	Kitchen utensils, miscellaneous homewares.....	6,170	2.4	12	64,477	9.6
	Radio sets, tubes, etc., public address systems.....	1,019	...	14	37,901	2.7	43	Furniture (household, office, store).....	301	0.1	9	40,276	0.7
	Television sets, tubes, parts, etc.....	85	...	5	24,136	0.4	45	Paints, varnishes, lacquers.....	2,564	1.0	23	87,048	2.9
	Electric household refrigerators, freezers	1,560	...	14	38,743	4.7	46	Fertilizer, fertilizer materials.....	233	0.1	9	44,059	0.5
	Electric home laundry equipment.....	280	...	12	37,432	0.7	51	Automotive parts, accessories, etc.....	4,490	1.7	23	101,004	4.4
	Electric ranges.....	490	...	13	38,304	1.3		Batteries, electrical parts.....	188	...	12	45,154	0.4
	Other electric kitchen equipment.....	280	...	13	38,815	0.7		Tires, tubes.....	796	...	9	71,296	1.1
	Other electric appliances, specialties.....	302	...	16	35,698	0.8		Parts (exc. batteries, electrical parts).....	357	...	4	3,179	11.2
55	Electric, commercial equipment.....	287	0.4	5	6,611	4.3		Garage, filling station equipment.....	162	...	9	16,012	1.0
56	Hardware.....	34,962	47.1	62	74,430	47.1		Accessories.....	1,282	...	14	54,073	2.4
57	Plumbing, heating, air-conditioning.....	5,732	7.7	29	57,764	9.9	52	Other automotive supplies.....	1,705	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	122	0.2	7	11,897	1.0		Electrical wiring, supplies, construction materials.....	3,001	1.2	38	106,767	2.8
	Dairy equipment.....	5	...	4	7,755	0.1		Interior wiring, construction materials.....	1,858	...	28	91,140	2.0
	Garden equipment.....	55	...	6	11,857	0.5		Outside construction materials.....	107	...	6	18,719	0.6
	Farm machinery.....	62	...	4	7,040	0.9		Lighting fixtures (residential, commercial, industrial).....	194	...	13	69,894	0.3
82	General industrial machinery, equipment.....	613	0.8	7	23,141	2.6		Electric lamps (incandescent, fluorescent) Not analyzed in detail.....	659	...	18	87,160	0.8
	Compressors, pumps.....	368	...	5	18,416	2.0			183	...	6	13,705	1.3
	Fans, blowers (industrial equipment).....	36	...	4	18,032	0.2	53	Electrical apparatus, equipment.....	348	0.1	8	31,358	1.1
	Mechanical power transmission equipment.....	47	...	4	16,459	0.3	54	Radios, television sets, home appliances, and specialties.....	7,073	2.8	23	78,381	9.0
	Other general industrial machinery.....	162	...	...	...	...		Radio sets, tubes, etc., public address systems.....	871	...	10	55,816	1.6
83	Metal-working machinery.....	814	1.1	11	32,959	2.5		Electric household refrigerators, freezers	1,906	...	10	57,489	3.3
	Machine tools, equipment.....	394	...	7	22,312	1.8		Electric home laundry equipment.....	511	...	8	49,163	1.0
	Welding machinery, equipment.....	65	...	6	22,772	0.3		Electric ranges.....	933	...	9	46,145	2.0
	Miscellaneous metal-working machinery.....	355	...	...	...	...		Other electric kitchen equipment.....	109	...	8	25,140	0.4
84	Construction, mining, excavating machinery.....	696	0.9	6	22,613	3.1		Other electric appliances, specialties.....	2,747	...	...	...	...
85	Special industry machinery, equipment.....	457	0.6	8	18,889	2.4	55	Electric commercial equipment.....	374	0.1	5	12,998	2.9
	Wood-working machinery.....	286	...	5	13,669	2.1	56	Hardware.....	151,621	59.2	239	256,054	59.2
	Miscellaneous special machinery equipment.....	171	...	...	...	...	57	Plumbing, heating, air-conditioning.....	12,349	4.8	50	112,132	11.0
86	Industrial equipment, supplies.....	840	1.1	11	32,653	2.6	80	Farm, garden machinery (exc. tractors).....	1,338	0.5	12	57,472	2.3
	Abrasives, abrasive material.....	205	...	8	29,049	0.7		Dairy equipment.....	138	...	4	22,375	0.6
	Industrial leather, belting, packing.....	110	...	5	15,473	0.7		Garden equipment.....	556	...	8	20,277	2.7
	Mechanical rubber goods.....	129	...	7	27,586	0.5		Farm machinery.....	644	...	4	41,711	1.5
	Wire rope, cordage, twine, (exc. wire).....	61	...	6	15,485	0.4	82	General industrial machinery, equipment.....	188	0.1	7	22,254	0.8
	Miscellaneous industrial equipment, supplies.....	335	...	7	24,829	1.3	83	Metal-working machinery.....	842	0.3	11	14,557	5.8
93	Iron, steel products (semi-finished).....	269	0.4	5	16,632	1.6		Machine tools, equipment.....	657	...	6	10,199	6.4
94	Iron, steel products (flat).....	2,659	3.6	13	37,912	7.0		Welding machinery, equipment.....	113	...	7	10,304	1.1
	Plates.....	248	...	5	21,951	1.1		Miscellaneous metal-working machinery.....	72	...	...	...	...
	Strip (hot, cold rolled).....	347	...	7	26,013	1.3	85	Special industry machinery, equipment.....	422	0.2	6	4,222	10.0
	Sheets (cold rolled).....	227	...	8	28,154	0.8	86	Industrial equipment, supplies.....	6,050	2.4	39	62,434	9.7
	Sheets (hot rolled).....	261	...	9	31,846	0.8		Abrasives, abrasive material.....	230	...	16	21,425	1.1
	Sheets (galvanized, other coated).....	860	...	10	32,478	2.6		Industrial leather, belting, packing.....	133	...	7	7,679	1.7
	Other flat iron, steel products.....	716	...	...	...	...		Mechanical rubber goods.....	139	...	9	19,361	0.7
95	Iron, steel wire and wire products.....	2,295	3.1	14	37,419	6.1		Rope, cordage, twine (exc. wire).....	585	...	27	37,483	1.6
	Woven wire fence, gates.....	467	...	9	31,015	1.5		Miscellaneous industrial equipment, supplies.....	4,963	...	...	...	...
	Fence posts, fittings.....	119	...	9	31,015	0.4	94	Iron, steel products (flat).....	1,563	0.6	15	45,032	3.5
	Barbed, twisted wire.....	293	...	9	31,015	0.9		Plates.....	289	...	7	18,899	1.5
	Nails (staples, tacks, brads).....	804	...	12	35,215	2.3		Strip (hot, cold rolled).....	74	...	8	17,787	0.4
	Wire rope, cable (exc. insulated).....	243	...	10	33,048	0.7		Sheets (hot rolled).....	132	...	7	18,478	0.7
	Strand, galvanized.....	67	...	5	18,492	0.4		Sheets (galvanized, other coated).....	569	...	10	27,467	2.1
	Reinforcement mesh.....	70	...	5	20,378	0.3		Other flat iron, steel products.....	499	...	...	...	...
	Drawn wire.....	63	...	7	22,283	0.3	95	Iron, steel wire and wire products.....	5,592	2.2	44	69,928	8.0
	Other iron, steel wire products.....	169	...	...	...	...		Woven wire fence, gates.....	543	...	19	32,304	1.7
96	Iron and steel finished products.....	1,609	2.2	12	31,324	5.1		Fence posts, fittings.....	44	...	8	21,368	0.2
	Reils, t eplates, splice bars, etc.....	438	...	7	24,656	1.8		Barbed, twisted wire.....	197	...	15	27,250	0.7
	Bar-size shapes (exc. reinforcement), hot rolled.....	244	...	7	22,551	1.1		Nails (staples, tacks, brads).....	3,787	...	27	34,709	8.0
	Bar-size shapes, cold finished.....	244	...	7	24,516	1.0		Wire rope, cable (exc. insulated).....	576	...	25	31,740	1.6
	Concrete reinforcement bars.....	146	...	6	24,124	0.6		Other iron, steel wire products.....	1,495	...	...	...	...
	Tool steel.....	192	...	5	20,238	0.9	96	Iron and steel finished products.....	4,667	1.8	16	64,790	7.2
	Structural shapes (exc. bar-size shapes).....	105	...	5	12,720	0.8	97	Iron and steel pipe and tubes.....	2,120	0.8	19	54,070	3.4
	Other finished products.....	240	...	8	21,313	1.1	99	Stainless steel.....	8,578	3.4	7	26,375	32.5
97	Iron and steel pipe and tubes.....	983	1.3	11	34,670	2.8							
	Cast iron soil pipe.....	152	...	5	20,379	0.7							
	Steel pipe, tubing (exc. seamless).....	631	...	10	33,315	2.0							
	Other iron steel pipe.....	150	...	...	...	...			

See footnotes at end of table.

MERCHANT WHOLESALERS

11.49

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HARDWARE WHOLESALERS--Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued					
	Pacific Division--Continued							Middle Atlantic Division--Continued					
100	Building metal work, n.e.c.	1,054	0.4	5	26,445	4.0	82	General industrial machinery, equipment.....	410	0.1	17	23,426	1.8
101	Nonferrous metals.....	6,101	2.4	11	44,749	13.6		Compressors, pumps.....	160	...	10	13,706	1.2
102	Petroleum and products.....	606	0.2	5	16,141	3.8		Cranes, derricks, hoists, winches.....	53	...	8	14,627	0.4
115	Paper (basic materials, paperboard).....	933	0.4	11	35,619	2.6		Other general industrial machinery.....	197	...	...	...	...
119	Toys, games, athletic goods.....	22,053	8.6	26	134,860	16.4							
126	Commodities, n.e.c.....	3,391	1.3	...	...	...	83	Metal-working machinery.....	638	0.1	10	16,299	3.9
	Service receipts.....	301	0.1	6	8,310	3.6	85	Special industry machinery, equipment.....	2,138	0.4	7	15,276	14.0
							86	Industrial equipment, supplies.....	3,751	0.7	26	39,370	9.5
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS						94	Iron, steel products (flat).....	877	0.2	22	21,837	4.0
	New England Division							Sheets (hot rolled).....	9	...	4	2,406	0.4
	All establishments.....	139,666	...	341	...	...		Sheets (galvanized, other coated).....	559	...	18	18,631	3.0
	Those analyzing commodity lines, total	135,986	100.0	322	...	...		Tin plate, terne plate.....	49	...	6	3,367	1.4
								Other flat iron, steel products.....	260	...	...	...	...
45	Paints, varnishes, lacquers.....	380	0.3	5	5,490	6.9	95	Iron, steel wire and wire products.....	683	0.1	12	23,465	2.9
52	Electrical wiring supplies, construction materials.....	3,297	2.4	20	18,237	18.1		Woven wire fence, gates.....	57	...	5	8,888	0.6
53	Electrical apparatus, equipment.....	209	0.2	6	3,505	6.0		Nails (staples, tacks, brads).....	63	...	7	9,737	0.6
54	Radios, television sets, home appliances, and specialties.....	3,022	2.2	11	10,981	27.5		Wire rope, cable (exc. insulated).....	531	...	6	18,158	2.9
	Electric household refrigerators, freezers	876	...	5	9,447	9.3		Other iron, steel wire products.....	32	...	...	...	...
	Electric home laundry equipment.....	546	...	4	9,231	5.9	96	Iron and steel finished products.....	2,099	0.4	7	16,419	12.8
	Other electric kitchen equipment.....	583	...	7	7,610	7.7	97	Iron and steel pipe and tubes.....	15,664	3.0	67	88,808	17.6
	Other electric appliances, specialties.....	1,017	...	...	...	...		Cast iron soil pipe.....	1,326	...	39	45,298	4.0
55	Electric commercial equipment.....	714	0.5	5	3,903	18.3		Steel pipe, tubing (exc. seamless).....	7,277	...	56	70,602	10.3
56	Hardware.....	2,412	1.8	16	16,728	14.4		Seamless steel pipe, tubing.....	1,398	...	14	23,787	5.9
57	Plumbing, heating, air-conditioning.....	120,831	88.8	322	135,986	88.8	100	Other iron, steel pipes.....	5,163	...	...	...	...
	Air-conditioning equipment.....	1,932	...	54	26,390	7.3	101	Building metal work, n.e.c.....	639	0.1	10	9,281	6.9
	Boilers, radiators, connectors.....	15,061	...	133	62,202	24.2		Nonferrous metals.....	370	0.1	12	13,087	2.8
	Furnaces (warm air).....	2,128	...	100	48,560	4.4		Copper shapes, forms.....	233	...	9	10,764	2.2
	Oil burners.....	3,830	...	126	56,031	6.8		Other nonferrous metals, basic shapes.....	137	...	...	...	...
	Gas appliances, supplies.....	1,845	...	55	25,153	7.3	126	Commodities, n.e.c.....	6,699	1.3	...	...	...
	Heating, cooking stoves (exc. electric, gas).....	1,322	...	15	5,298	25.0		Service receipts.....	675	0.1	14	2,990	22.6
	Fans, blowers, unit heating, and accessories.....	2,514	...	105	49,371	5.1		East North Central Division					
	Plumbing, fixtures, equipment, supplies.....	22,770	...	129	60,299	37.8		All establishments.....	295,574	...	688	...	...
	Pipe fittings, valves, specialties.....	21,218	...	149	66,529	31.9		Those analyzing commodity lines, total	285,300	100.0	644	...	...
	Not analyzed in detail.....	48,211	...	130	59,325	81.3	51	Automotive parts, accessories, etc.....	272	0.1	5	1,583	17.2
86	Industrial equipment, supplies.....	341	0.2	4	2,863	11.9	52	Electrical wiring supplies, construction materials.....	1,717	0.6	19	16,273	10.6
97	Iron and steel pipe and tubes.....	1,231	0.9	13	6,576	18.7	53	Electric apparatus, equipment.....	277	0.1	3	4,631	6.0
	Cast iron pressure pipe.....	770	...	11	5,237	14.7							
	Other iron, steel pipe.....	461	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	3,193	1.1	40	24,402	13.1
101	Nonferrous metals.....	222	0.2	4	1,073	20.7		Radio sets, tubes, etc., public address systems.....	916	...	10	9,805	9.3
126	Commodities, n.e.c.....	2,803	2.1	...	...	...		Electric household refrigerators, freezers	402	...	19	11,640	3.4
	Service receipts.....	524	0.4	5	1,874	28.0		Electric home laundry equipment.....	440	...	8	5,283	8.3
								Electric ranges.....	108	...	8	5,757	1.9
	Middle Atlantic Division							Other electric kitchen equipment.....	169	...	17	11,988	1.4
	All establishments.....	539,902	...	1,209	...	...		Other electric appliances, specialties.....	740	...	...	...	...
	Those analyzing commodity lines, total	520,676	100.0	1,140	...	...		Not analyzed in detail.....	418	...	5	1,723	24.3
42	Floor coverings.....	593	0.1	9	12,413	4.8	55	Electric commercial equipment.....	1,348	0.5	23	11,038	12.2
45	Paints, varnishes, lacquers.....	616	0.1	16	22,253	2.8		Water coolers.....	35	...	5	4,404	0.8
52	Electrical wiring supplies, construction materials.....	4,440	0.8	36	31,700	14.0		Commercial refrigeration, food locker equipment.....	1,093	...	17	8,071	13.5
53	Electrical apparatus, equipment.....	575	0.1	23	28,222	2.0		Not analyzed in detail.....	220	...	5	2,580	8.5
54	Radios, television sets, home appliances, and specialties.....	3,446	0.7	52	39,609	8.7	56	Hardware.....	2,001	0.7	26	15,613	12.8
	Radio sets, tubes, etc., public address systems.....	273	...	10	11,889	2.3	57	Plumbing, heating, air-conditioning.....	256,782	90.1	644	285,300	90.1
	Electric household refrigerators, freezers	967	...	21	17,259	5.6		Air-conditioning equipment.....	12,241	...	115	56,047	21.8
	Electric home laundry equipment.....	298	...	15	16,729	1.8		Boilers, radiators, connectors.....	15,021	...	204	119,747	12.5
	Electric ranges.....	524	...	12	12,634	4.1		Furnaces (warm air).....	14,283	...	170	90,501	15.8
	Other electric kitchen equipment.....	714	...	29	29,835	2.4		Oil burners.....	4,637	...	163	93,602	5.0
	Other electric appliances, specialties.....	670	...	...	...	...		Gas appliances, supplies.....	5,728	...	129	73,112	7.8
55	Electric commercial equipment.....	1,494	0.3	25	25,735	5.8		Heating, cooking stoves (exc. electric, gas).....	1,248	...	18	6,420	19.4
56	Hardware.....	4,208	0.8	64	44,935	9.4		Fans, blowers, unit heaters, and accessories.....	10,699	...	184	107,477	10.0
	Builders' hardware.....	402	...	15	11,471	3.5		Plumbing fixtures, equipment, supplies.....	59,703	...	240	145,240	41.1
	Heavy hardware.....	316	...	10	3,447	9.2		Pipe fittings, valves, specialties.....	60,953	...	286	162,358	37.5
	Shelf, light hardware.....	710	...	22	19,114	3.7		Not analyzed in detail.....	72,269	...	178	79,259	91.2
	Wire screening.....	28	...	7	1,031	2.7	82	General industrial machinery equipment.....	855	0.3	18	14,349	6.0
	Other hardware.....	1,103	...	20	12,485	8.8		Compressors, pumps.....	360	...	13	11,123	3.2
	Not analyzed in detail.....	1,649	...	26	9,838	16.8		Cranes, derricks, hoists, winches.....	65	...	4	6,985	0.9
57	Plumbing, heating, air-conditioning.....	470,681	90.5	1,140	520,696	90.5		Fans, blowers (industrial equipment).....	22	...	5	4,265	0.5
	Air-conditioning equipment.....	17,929	...	173	112,326	16.0		Mechanical power transmission equipment.....	137	...	6	6,015	2.3
	Boilers, radiators, connectors.....	51,003	...	501	268,756	19.0		Other general industrial machinery.....	271	...	...	...	...
	Furnaces (warm air).....	15,150	...	317	193,301	7.8	83	Metal-working machinery.....	386	0.1	12	15,105	2.6
	Oil burners.....	14,072	...	416	223,658	6.3		Machine tools, equipment.....	1-6	...	8	9,374	1.6
	Gas appliances, supplies.....	13,269	...	276	154,033	8.6		Welding machinery, equipment.....	88	...	7	9,812	0.9
	Heating, cooking stoves (exc. electric, gas).....	3,506	...	107	53,215	6.6		Portable metal-working machinery (power-driven).....	64	...	4	4,631	1.4
	Fans, blowers, unit heaters, and accessories.....	12,836	...	328	196,471	6.5		Miscellaneous metal-working machinery.....	88	...	5	5,857	1.5
	Plumbing fixtures, equipment, supplies.....	107,629	...	534	292,107	36.8							
	Pipe fittings, valves, specialties.....	121,841	...	576	306,345	39.8							
	Not analyzed in detail.....	113,446	...	298	127,448	89.0							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS--Continued						
	East North Central Division--Continued							South Atlantic Division--Continued						
86	Industrial equipment, supplies.....	5,235	1.8	28	28,528	18.4	94	Iron, steel products (flat).....	217	0.1	4	3,345	6.5	
	Abrasives, abrasive material.....	310	...	14	18,435	1.7	95	Iron, steel wire and wire products.....	162	0.1	5	4,270	3.8	
	Industrial leather, belting, packing.....	217	...	15	18,815	1.2	97	Iron and steel pipe and tubes.....	4,064	1.9	32	33,213	12.2	
	Mechanical rubber goods.....	221	...	14	14,972	1.1		Cast iron soil pipe.....	177	...	8	5,367	3.3	
	Rope, cordage, twine (exc. wire).....	45c	...	8	11,266	4.0		Steel pipe, tubing (exc. seamless).....	3,105	...	28	27,220	11.4	
	Miscellaneous industrial equipment, supplies.....	4,031	...	...	...	...		Other iron, steel pipe.....	782	...	...	...	...
94	Iron, steel products (flat).....	1,347	0.5	16	11,324	11.9	101	Nonferrous metal.....	405	0.2	4	2,733	14.8	
	Sheets (galvanized, other coated).....	1,056	...	14	11,204	9.4	126	Commodities, n.e.c.....	5,980	2.8	...	...	...
	Other flat iron, steel products.....	291	...	...	...	...		Service receipts.....	941	0.4	9	4,809	11.6
95	Iron, steel wire and wire products.....	441	0.2	12	16,277	2.7		East South Central Division						
	Nails (staples, tacks, brads).....	37	...	4	5,766	0.6		All establishments.....	59,465	...	103	...	...
	Strand, galvanized.....	145	...	8	9,177	1.6		Those analyzing commodity lines, total	57,902	100.0	92	...	...
	Other iron, steel wire products.....	254	...	...	...	...				
96	Iron and steel finished products.....	258	0.1	5	7,840	3.3	45	Paints, varnishes, lacquers.....	128	0.2	6	3,560	3.6	
97	Iron and steel pipe and tubes.....	4,888	1.7	27	35,290	13.8	52	Electrical wiring supplies, construction materials.....	1,883	3.2	11	10,756	17.5	
	Cast iron soil pipe.....	1,500	...	18	26,202	5.7	54	Radios, television sets, home appliances, and specialties.....	454	0.8	10	7,109	6.4	
	Cast iron pressure pipe.....	258	...	6	12,000	2.2	56	Hardware.....	241	0.4	8	3,934	6.1	
	Steel pipe, tubing (exc. seamless).....	2,943	...	25	34,885	8.4	57	Plumbing, heating, air-conditioning.....	50,057	16.6	92	57,902	86.6	
	Seamless steel pipe, tubing.....	187	...	8	12,060	1.6	86	Industrial equipment, supplies.....	2,735	4.7	7	9,255	29.6	
100	Building metal work, n.e.c.....	740	0.2	6	7,312	10.1	97	Iron and steel pipe and tubes.....	726	1.2	9	4,836	15.0	
101	Nonferrous metals.....	848	0.3	13	12,842	6.6		Cast iron soil pipe.....	217	...	6	2,540	8.5	
	Copper shapes, forms.....	716	...	12	12,749	5.6		Steel pipe, tubing (exc. seamless).....	392	...	5	4,121	9.5	
	Other nonferrous metals, basic shapes.....	132	...	...	...	...		Other iron, steel pipe.....	117	...	...	...	...
126	Commodities, n.e.c.....	4,134	1.4	...	...	...	126	Commodities, n.e.c.....	1,629	2.8	...	...	...
	Service receipts.....	578	0.2	19	4,914	11.8		Service receipts.....	47	0.1	...	...	...
	West North Central Division							West South Central Division						
	All establishments.....	(x)	...	271	...	...		All establishments.....	143,710	...	284	...	...
	Those analyzing commodity lines, total	141,710	100.0	246	...	...		Those analyzing commodity lines, total	135,293	100.0	264	...	...
52	Electrical wiring supplies, construction materials.....	455	0.3	4	2,772	16.4	51	Automotive parts, accessories, etc.....	3,730	2.8	6	17,617	21.2	
54	Radios, television sets, home appliances and specialties.....	2,383	1.7	21	15,156	15.7	52	Electrical wiring supplies, construction materials.....	1,586	1.2	17	10,905	14.5	
	Electric household refrigerators, freezers	88	...	6	2,831	3.1	53	Electrical apparatus, equipment.....	407	0.3	7	3,726	10.9	
	Electric ranges.....	195	...	5	4,827	4.0	54	Radios, television sets, home appliances, and specialties.....	7,401	5.5	19	30,447	24.3	
	Other electric kitchen equipment.....	201	...	8	3,579	5.6		Radio sets, tubes, etc., public address systems.....	1,882	...	12	25,891	7.3	
	Other electric appliances, specialties.....	1,894	...	...	...	...		Electric household refrigerators, freezers	2,366	...	9	16,533	14.4
55	Electric commercial equipment.....	404	0.3	6	5,399	6.8		Electric home laundry equipment.....	1,652	...	9	19,923	8.3	
56	Hardware.....	2,608	1.8	21	24,840	10.5		Electric ranges.....	81	...	6	5,448	1.5	
57	Plumbing, heating, air-conditioning.....	116,320	82.1	246	141,710	82.1	55	Other electric kitchen equipment.....	392	...	6	8,367	4.7	
	Air-conditioning equipment.....	6,380	...	49	27,867	23.9		Other electric appliances, specialties.....	998	...	...	...	...
	Boilers, radiators, connectors.....	5,976	...	71	63,191	4.5								
	Furnaces (warm air).....	5,869	...	83	66,668	3.8		55	Electric commercial equipment.....	324	0.2	8	2,559	12.7
	Oil burners.....	2,107	...	70	56,243	3.7		56	Hardware.....	3,062	2.3	20	14,322	21.4
	Gas appliances, supplies.....	4,901	...	66	40,440	12.1		Builders' hardware.....	280	...	6	5,459	5.1	
	Heating, cooking stoves (exc. electric, gas).....	231	...	17	18,630	1.2		Heavy hardware.....	199	...	8	4,101	4.6	
	Fans, blowers, unit heaters, and accessories.....	3,350	...	68	47,260	7.1		Shelf, light hardware.....	608	...	5	4,063	15.0	
	Plumbing fixtures, equipment, supplies.....	28,329	...	92	76,414	37.1		Wire screening.....	192	...	4	6,550	2.9	
	Pipe fittings, valves, specialties.....	32,251	...	113	91,401	35.3		Other hardware.....	1,006	...	6	3,475	28.9	
	Not analyzed in detail.....	26,926	...	64	29,406	91.6		Not analyzed in detail.....	787	...	6	3,901	20.2	
82	General industrial machinery, equipment.....	130	0.1	4	1,411	9.2	57	Plumbing, heating, air-conditioning.....	108,920	80.3	264	135,293	80.3	
86	Industrial equipment, supplies.....	3,926	2.8	15	23,686	16.6		Air-conditioning equipment.....	13,751	...	68	43,097	31.9	
94	Iron steel products (flat).....	120	0.1	6	1,607	7.5		Boilers, radiators, connectors.....	1,752	...	44	32,081	5.5	
95	Iron, steel wire and wire products.....	1,470	1.0	12	19,903	7.4		Furnaces (warm air).....	2,412	...	55	34,245	7.0	
97	Iron and steel pipe and tubes.....	6,050	4.3	22	39,926	15.2		Oil burners.....	160	...	6	3,749	4.3	
	Cast iron soil pipe.....	1,641	...	16	21,209	7.7		Gas appliances, supplies.....	11,325	...	74	49,916	22.7	
	Other iron, steel pipe.....	4,409	...	...	...	...		Heating, cooking stoves (exc. electric, gas).....	1,440	...	12	18,069	8.0
101	Nonferrous metals.....	135	0.1	5	1,563	8.6		Fans, blowers, unit heaters, and accessories.....	2,287	...	52	34,971	6.5	
102	Petroleum and products.....	243	0.2	5	1,502	16.2		Plumbing fixtures, equipment, supplies.....	31,093	...	109	59,597	52.2	
126	Commodities, n.e.c.....	3,416	2.4	...	...	...		Pipe fittings, valves, specialties.....	17,326	...	116	60,604	28.6
	Service receipts.....	4,050	2.8	5	11,519	35.2		Not analyzed in detail.....	27,374	...	70	33,464	81.8	
	South Atlantic Division							82	General industrial machinery, equipment.....	1,512	1.1	9	7,768	19.5
	All establishments.....	229,152	...	366	...	...		Compressors, pumps.....	1,242	...	8	6,768	18.4
	Those analyzing commodity lines, total	17,283	100.0	345	...	...		Other general industrial machinery.....	270	...	...	...	...
51	Automotive parts, accessories, etc.....	875	0.4	4	2,613	33.4	93	Metal-working machinery.....	499	0.4	5	5,985	8.3	
52	Electrical wiring supplies, construction materials.....	11,448	5.3	28	52,150	22.0	84	Construction, mining, excavating machinery..	279	0.2	5	1,916	14.6	
53	Electrical apparatus, equipment.....	157	0.1	8	5,413	2.9		Mining, quarrying, machinery, accessories.....	279	...	5	1,916	14.6	
54	Radios, television sets, home appliances, and specialties.....	2,401	1.1	29	19,894	12.1	86	Industrial equipment, supplies.....	2,601	1.9	14	14,972	17.4	
55	Electric commercial equipment.....	709	0.5	13	8,362	8.5		Abrasives, abrasive material.....	88	...	6	9,784	0.9	
56	Hardware.....	1,032	0.5	12	6,292	16.4		Industrial leather, belting, packing.....	26	...	4	6,051	0.4	
57	Plumbing, heating, air-conditioning.....	182,318	83.9	345	217,283	83.8		Mechanical rubber goods.....	107	...	5	6,666	1.6	
82	General industrial machinery, equipment.....	531	0.2	8	5,092	10.4		Rope, cordage, twine (exc. wire).....	10	...	6	7,988	0.2	
	Compressors, pumps.....	415	...	6	4,542	9.1		Miscellaneous industrial equipment, supplies.....	2,361	...	...	...	...
	Other general industrial machinery.....	116	...	...	...	...				
86	Industrial equipment, supplies.....	6,043	2.8	14	33,277	18.2	95	Iron, steel wire and wire products.....	205	0.2	5	7,519	2.7	

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							LUMBER, MILLWORK WHOLESALERS—Continued					
	West South Central Division—Continued							New England Division—Continued					
97	Iron and steel pipe and tubes.....	2,273	1.7	16	16,280	14.0	110	Logs, piles, poles, posts, etc.....	1,936	1.7	16	8,702	22.2
	Cast iron soil pipe.....	637	...	12	13,419	4.2	111	Lumber (rough, dressed, finished).....	79,710	71.4	117	88,051	90.5
	Cast iron pressure pipe.....	233	...	6	8,782	2.7		Plywood.....	5,668	5.1	43	42,303	13.4
	Steel pipe, tubing (exc. seamless).....	1,191	...	14	15,604	7.6		Hardwood.....	1,773	...	13	9,280	19.1
	Other iron, steel pipe.....	212	...	...	...	...		Softwood.....	3,468	...	29	27,776	12.5
	Commodities, n.e.c.....	2,374	1.0	...	...	...		Not analyzed in detail.....	427	...	12	12,588	3.4
12c	Service receipts.....	120	0.1	6	1,016	6.0	113	Millwork, veneer, other wood products.....	22,277	20.0	71	51,604	43.2
	Mountain Division						119	Paper (basic materials, paperboard).....	143	0.1	6	2,613	5.5
	All establishments.....	(x)	...	103	...	...	126	Commodities, n.e.c.....	1,271	1.1	...	...	...
	Those analyzing commodity lines, total	40,718	100.0	94	...	...		Service receipts.....	150	0.1	...	...	...
	Pacific Division							Middle Atlantic Division					
52	Electrical wiring supplies, construction materials.....	261	0.6	5	1,789	14.6		All establishments.....	577,810	...	832	...	...
54	Radios, television sets, home appliances, and specialties.....	658	1.6	6	4,327	15.2	45	Those analyzing commodity lines, total	554,890	100.0	774	...	...
56	Hardware.....	224	0.6	5	2,810	8.0	56	Paints, varnishes, lacquers.....	705	0.1	31	22,999	3.1
57	Plumbing, heating, air-conditioning.....	37,154	91.3	94	40,718	91.3		Hardware.....	1,892	0.3	51	43,393	4.4
	Air-conditioning equipment.....	1,182	...	24	13,643	8.7		Builders' hardware.....	791	...	25	32,467	2.4
	Boilers, radiators, connectors.....	1,462	...	30	18,111	8.1		Heavy hardware.....	153	...	5	1,979	7.7
	Furnaces (warm air).....	3,806	...	35	19,496	19.5		Shelf, light hardware.....	43	...	8	4,294	1.0
	Oil burners.....	223	...	19	13,645	1.6		Wire screening.....	78	...	10	11,176	0.7
	Gas appliances, supplies.....	3,122	...	32	17,113	18.2		Other hardware.....	182	...	7	8,737	2.1
	Heating, cooking stoves (exc. electric, gas).....	363	...	6	3,920	9.3	57	Not analyzed in detail.....	645	...	22	9,541	6.8
	Fans, blowers, unit heaters, and accessories.....	862	...	31	17,209	5.0		Plumbing, heating, air-conditioning.....	376	0.1	7	3,151	11.9
	Plumbing fixtures, equipment, supplies.....	9,962	...	34	19,976	44.9		Plumbing fixtures, equipment, supplies.....	100	...	4	1,246	8.0
	Pipe fittings, valves, specialties.....	6,421	...	38	20,788	30.9	95	Other plumbing, heating equipment.....	276	...	...	...	...
	Not analyzed in detail.....	10,751	...	34	12,308	87.3		Iron, steel wire and wire products.....	478	0.1	15	15,880	3.0
82	General industrial machinery, equipment.....	446	1.1	5	2,396	18.6	102	Nails (staples, tacks, brads).....	344	...	13	13,996	2.4
97	Iron and steel pipe and tubes.....	916	2.2	5	3,665	25.0	104	Other iron, steel wire products.....	134	...	...	...	...
	Commodities, n.e.c.....	885	2.2	...	...	...	105	Petroleum and products.....	635	0.1	5	7,375	8.6
126	Service receipts.....	174	0.4	...	...	...	106	Coal, coke.....	667	0.1	15	7,467	8.9
	Pacific Division						107	Brick, tile, terra cotta.....	523	0.1	11	9,467	5.5
	All establishments.....	202,741	...	383	...	...	108	Building stone, slate, concrete products.....	730	0.1	12	5,289	13.8
	Those analyzing commodity lines, total	196,290	100.0	359	...	...	109	Cement, lime, plaster, stucco.....	1,167	0.2	32	12,198	9.6
52	Electrical wiring supplies, construction material.....	1,333	0.7	11	5,341	25.0	110	Logs, piles, poles, posts, etc.....	1,640	0.3	41	15,440	10.6
54	Radios, television sets, home appliances, and specialties.....	741	0.4	17	6,341	11.7	111	Lumber (rough, dressed, finished).....	411,725	74.3	559	476,645	86.4
55	Electric commercial equipment.....	640	0.3	6	3,273	19.6		Hardwood flooring.....	30,027	...	175	150,658	19.9
56	Hardware.....	1,282	0.6	21	14,522	8.8		Hardwood lumber, other than flooring.....	78,552	...	178	137,086	57.3
	Builders' hardware.....	197	...	5	1,344	14.6		Softwood lumber, flooring.....	147,425	...	239	249,033	59.2
	Shelf, light hardware.....	24	...	4	1,184	2.0		Not analyzed in detail.....	155,721	...	238	175,582	88.7
	Other hardware.....	865	...	...	...	...	112	Plywood.....	37,232	6.7	236	226,865	16.4
	Not analyzed in detail.....	196	...	6	1,441	13.6		Hardwood.....	10,486	...	83	77,853	14.1
57	Plumbing, heating, air-conditioning.....	177,092	90.2	359	196,290	90.2	113	Softwood.....	18,999	...	138	173,353	10.4
	Air-conditioning equipment.....	3,249	...	43	36,276	9.0		Not analyzed in detail.....	8,149	...	81	44,954	18.1
	Boilers, radiators, connectors.....	3,742	...	24	50,717	7.4	114	Millwork, veneer, other wood products.....	87,716	15.8	333	238,207	36.8
	Furnaces (warm air).....	7,996	...	75	60,063	13.3	115	Paper (basic materials, paperboard).....	1,514	0.3	36	30,753	4.9
	Oil burners.....	1,804	...	37	32,316	5.6		Building paper, board.....	1,383	...	34	30,199	4.6
	Gas appliances, supplies.....	10,169	...	54	43,474	23.4		Miscellaneous paper, paperboard.....	131	...	...	...	...
	Heating, cooking stoves (exc. electric, gas).....	127	...	6	4,742	2.7	116	Converted paper products.....	667	0.1	6	2,567	26.0
	Fans, blowers, unit heaters, and accessories.....	3,234	...	53	51,049	6.3	117	Second-hand merchandise.....	2,129	0.4	28	2,325	91.6
	Plumbing fixtures, equipment, supplies.....	46,213	...	145	112,313	41.1	124	Commodities, n.e.c.....	4,376	0.8	...	...	...
	Pipe fittings, valves, specialties.....	52,616	...	182	119,164	44.2	12c	Service receipts.....	718	0.1	12	5,255	13.7
	Not analyzed in detail.....	47,942	...	107	54,106	88.6		East North Central Division					
82	General industrial machinery, equipment.....	446	0.2	4	1,857	24.0	55	All establishments.....	509,688	...	588	...	...
83	Metal-working machinery.....	519	0.3	11	17,400	3.0	56	Those analyzing commodity lines, total	484,560	100.0	535	...	...
86	Industrial equipment, supplies.....	450	0.2	8	5,130	8.8	57	Paints, varnishes, lacquers.....	646	0.1	26	35,918	1.8
94	Iron, steel products (flat).....	172	0.1	5	4,457	3.8	103	Hardware.....	2,163	0.4	48	51,075	4.2
97	Iron and steel pipe and tubes.....	7,358	3.7	32	43,705	16.8	104	Plumbing, heating, air-conditioning.....	773	0.2	8	6,691	11.6
	Cast iron soil pipe.....	2,285	...	14	17,996	12.7	105	Iron, steel wire and wire products.....	2,920	0.6	20	37,442	7.8
	Steel pipe, tubing (exc. seamless).....	3,699	...	17	23,604	15.7	106	Building metals work, n.e.c.....	333	0.1	7	16,080	2.1
	Other iron, steel pipe.....	1,374	...	...	...	...	107	Petroleum and products.....	984	0.2	7	9,501	10.4
99	Stainless steel.....	2,083	1.1	12	17,881	11.6	108	Coal, coke.....	3,045	0.6	14	26,598	11.4
100	Building metal work, n.e.c.....	304	0.2	4	2,314	13.1	109	Brick, tile, terra cotta.....	709	0.1	12	21,405	3.3
101	Non-ferrous metals.....	780	0.4	7	6,520	12.0	110	Building stone, slate, concrete products.....	332	0.1	7	6,830	4.9
124	Second-hand merchandise.....	1,002	0.5	8	1,590	63.0	106	Cement, lime, plaster, stucco.....	1,406	0.3	18	24,502	5.7
	Commodities, n.e.c.....	1,955	1.0	...	...	...	110	Logs, piles, poles, posts, etc.....	2,046	0.4	21	23,397	8.7
126	Service receipts.....	134	0.1	15	3,466	3.9	111	Lumber (rough, dressed, finished).....	294,403	60.8	395	393,381	74.8
	LUMBER, MILLWORK WHOLESALERS							Hardwood flooring.....	23,632	...	149	158,888	14.9
	New England Division							Hardwood lumber, other than flooring.....	42,019	...	138	152,374	27.6
	All establishments.....	(x)	...	177	...	...		Softwood lumber, flooring.....	122,225	...	179	214,895	56.9
	Those analyzing commodity lines, total	111,638	100.0	162	...	...		Not analyzed in detail.....	106,527	...	156	148,634	71.7
56	Hardware.....	242	0.2	12	8,086	3.0	112	Plywood.....	68,656	14.2	185	225,253	30.5
104	Brick, tile, terra cotta.....	68	0.1	4	891	7.6		Hardwood.....	24,633	...	73	104,053	23.7
106	Cement, lime, plaster, stucco.....	173	0.2	8	3,182	5.4		Softwood.....	21,647	...	102	122,737	17.6
								Not analyzed in detail.....	22,376	...	63	69,305	32.3
								Millwork, veneer, other wood products.....	83,240	17.2	260	218,377	38.1
								Wallpaper.....	1,099	0.2	5	8,953	12.3
								Paper (basic materials, paperboard).....	8,669	1.8	48	81,597	10.6
								Building paper, board.....	7,004	...	46	77,401	9.0
								Miscellaneous paper, paperboard.....	1,665	...	13	1,029	100.0
								Second-hand merchandise.....	1,029	0.2	...	...	...
								Commodities, n.e.c., and service receipts.....	12,107	2.5	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
LUMBER, MILLWORK WHOLESALERS--Continued						LUMBER, MILLWORK WHOLESALERS--Continued								
West North Central Division						East South Central Division--Continued								
	All establishments.....	224,827	...	185	...	...	113	Millwork, veneer, other wood products.....	18,200	14.7	43	29,405	61.9	
	Those analyzing commodity lines, total...	215,011	100.0	170	...	...	115	Paper (basic materials, paperboard).....	221	0.2	7	4,141	5.3	
45	Paints, varnishes, lacquers.....	1,099	0.5	7	11,177	9.8		Building paper, board.....	221	...	7	4,141	5.3	
56	Hardware.....	953	0.4	10	15,064	6.3		Commodities, n.e.c., and service receipts....	2,153	1.7	...	...	...
	Wire screening.....	55	...	5	7,337	0.7		West South Central Division						
	Other hardware.....	898	...	...	...	...		All establishments.....	156,020	...	253	...	...
95	Iron, steel wire and wire products.....	529	0.2	6	10,202	5.2		Those analyzing commodity lines, total...	144,838	100.0	231	...	...
	Woven wire fence, gates.....	68	...	6	10,202	0.7		45	Paints, varnishes, lacquers.....	418	0.3	20	9,479	4.4
	Barbed, twisted wire.....	110	...	6	10,202	1.1		56	Hardware.....	1,098	0.8	61	53,090	2.1
	Nails (staples, tacks, brads).....	302	...	5	5,944	5.1			Builders' hardware.....	440	...	44	39,111	1.1
	Other iron, steel wire products.....	49	...	...	...	...			Heavy hardware.....	21	...	6	1,944	1.1
109	Glass (sheet and containers).....	252	0.1	9	10,008	2.6			Shelf, light hardware.....	61	...	10	3,435	1.8
110	Logs, piles, poles, posts, etc.....	3,272	1.5	22	39,741	8.2			Wire screening.....	198	...	36	40,266	0.5
111	Lumber (rough, dressed, finished).....	163,258	76.1	129	193,040	84.6			Other hardware.....	148	...	12	5,917	2.5
	Hardwood flooring.....	5,349	...	38	59,694	9.0			Not analyzed in detail.....	230	...	7	3,678	6.2
	Hardwood lumber, other than flooring.....	26,338	...	42	57,608	45.7		94	Iron, steel products (flat).....	191	0.1	12	12,496	1.5
	Softwood lumber, flooring.....	86,308	...	56	115,087	74.3		95	Iron, steel wire and wire products.....	3,298	2.3	49	47,808	6.9
	Not analyzed in detail.....	45,263	...	53	52,349	86.5			Woven wire fence, gates.....	207	...	31	33,371	0.6
112	Plywood.....	17,566	8.2	75	143,602	12.2			Fence posts, fittings.....	41	...	17	22,112	0.2
	Hardwood.....	3,772	...	24	44,317	8.5			Barbed, twisted wire.....	227	...	28	33,723	0.7
	Softwood.....	9,963	...	45	109,973	9.0			Nails (staples, tacks, brads).....	1,304	...	46	45,974	2.8
	Not analyzed in detail.....	3,831	...	20	16,591	23.1			Reinforcement mesh.....	310	...	26	31,800	1.0
113	Millwork, veneer, other wood products.....	25,411	11.8	78	137,157	18.5			Drawn wire.....	34	...	13	17,715	0.2
115	Paper (basic materials, paperboard).....	680	0.3	8	8,228	8.3			Other iron, steel wire products.....	1,175	...	...	...	...
	Building paper, board.....	680	...	8	8,228	8.3		96	Iron and steel finished products.....	263	0.2	10	8,778	3.0
	Commodities, n.e.c., and service receipts....	1,981	0.9	...	...	...		100	Building metal work, n.e.c.....	1,124	0.8	25	36,645	3.1
South Atlantic Division						Mountain Division								
	All establishments.....	273,166	...	387	...	...		102	Petroleum and products.....	280	0.2	7	4,278	6.5
	Those analyzing commodity lines, total...	266,141	100.0	358	...	...		105	Building stone, slate, concrete products.....	369	0.2	8	5,222	7.1
45	Paints, varnishes, lacquers.....	1,294	0.5	30	22,544	5.7		106	Cement, lime, plaster, stucco.....	876	0.6	24	12,098	7.2
56	Hardware.....	2,474	0.9	44	36,453	6.8		109	Glass (sheet and containers).....	715	0.5	41	41,038	1.7
57	Plumbing, heating, air-conditioning.....	486	0.2	5	6,730	7.2		110	Logs, piles, poles, posts, etc.....	2,591	1.8	19	11,072	23.4
95	Iron, steel wire and wire products.....	189	0.1	15	8,847	2.1		111	Lumber (rough, dressed, finished).....	62,792	43.2	191	118,216	53.1
	Nails (staples, tacks, brads).....	110	...	12	7,256	1.5			Hardwood flooring.....	7,348	...	74	71,698	10.2
	Other wire, steel wire products.....	79	...	...	...	...			Hardwood lumber, other than flooring.....	10,545	...	51	34,242	30.8
103	Coal, coke.....	197	0.1	5	4,934	4.0			Softwood lumber, flooring.....	21,622	...	93	77,428	27.9
104	Brick, tile, terra cotta.....	601	0.2	25	16,918	3.6			Not analyzed in detail.....	23,277	...	79	28,864	80.6
105	Building stone, slate, concrete products.....	487	0.2	14	9,586	5.1		112	Plywood.....	11,534	8.0	114	87,719	13.2
106	Cement, lime, plaster, stucco.....	1,832	0.7	33	20,172	9.1			Hardwood.....	2,808	...	32	29,385	9.6
108	Sand, gravel, crushed stone.....	174	0.1	10	5,679	3.4			Softwood.....	6,700	...	83	64,971	10.3
109	Glass (sheet and containers).....	278	0.1	14	12,258	2.3			Not analyzed in detail.....	2,076	...	23	13,855	15.0
110	Logs, piles, poles, posts, etc.....	2,461	0.9	22	19,712	12.5		113	Millwork, veneer, other wood products.....	42,159	29.1	117	93,667	45.0
111	Lumber (rough, dressed, finished).....	177,503	66.7	285	221,688	80.1		115	Paper (basic materials, paperboard).....	1,670	1.2	50	46,626	3.6
112	Plywood.....	20,818	7.8	100	97,635	21.3		116	Converted paper products.....	321	0.2	19	27,200	1.2
	Hardwood.....	4,915	...	43	39,576	12.4			Commodities, n.e.c.....	14,282	9.9	...	...	...
	Softwood.....	7,781	...	65	57,198	13.6		126	Service receipts.....	807	0.6	5	4,635	17.4
	Not analyzed in detail.....	8,122	...	26	34,597	23.5		Pacific Division						
113	Millwork, veneer, other wood products.....	47,849	18.0	141	113,322	42.2		All establishments.....						
115	Paper (basic materials, paperboard).....	1,109	0.4	24	18,963	5.8		Those analyzing commodity lines, total...						
	Building paper, board.....	655	...	22	15,775	4.2			524	0.1	18	9,685	5.4	
	Miscellaneous paper, paperboard.....	454	...	...	...	...		56	Hardware.....	2,724	0.4	50	47,886	5.7
	Commodities, n.e.c., and service receipts....	8,369	3.1	...	...	...			Builders' hardware.....	1,164	...	26	17,453	6.7
East South Central Division						Mountain Division								
	All establishments, total.....	144,152	...	237	...	...			Shelf, light hardware.....	130	...	7	4,535	2.9
	Those analyzing commodity lines, total...	123,707	100.0	210	...	...			Other hardware.....	797	...	...	...	...
45	Paints, varnishes, lacquers.....	206	0.2	8	3,521	5.8			Not analyzed in detail.....	633	...	19	10,572	6.0
56	Hardware.....	847	0.7	20	12,666	6.7		57	Plumbing, heating, air-conditioning.....	590	0.1	10	9,115	6.5
	Builders' hardware.....	538	...	7	4,484	12.0		95	Iron, steel wire and wire products.....	1,739	0.2	26	65,365	2.7
	Shelf, light hardware.....	15	...	4	2,520	0.6			Barbed, twisted wire.....	16	...	6	6,194	2.2
	Wire screening.....	74	...	5	3,687	2.0			Nails (staples, tacks, brads).....	1,410	...	20	58,682	2.4
	Other hardware.....	42	...	...	...	...			Other iron, steel wire products.....	313	...	...	...	...
	Not analyzed in detail.....	178	...	9	3,594	5.0		101	Nonferrous metals.....	469	3.1	4	9,801	4.8
57	Plumbing, heating, air-conditioning.....	314	0.2	4	2,872	10.9		106	Cement, lime, plaster, stucco.....	1,621	7.2	11	12,856	12.6
95	Iron, steel wire and wire products.....	268	0.2	5	3,206	8.4		110	Logs, piles, poles, posts, etc.....	3,979	0.9	33	79,456	7.5
104	Brick, tile, terra cotta.....	75	0.1	4	2,227	3.4		111	Lumber (rough, dressed, finished).....	53,127	73.7	447	616,520	81.6
106	Cement, lime, plaster, stucco.....	205	0.2	6	2,343	8.7		112	Plywood.....	50,753	8.9	198	269,093	22.6
109	Glass (sheet and containers).....	780	0.6	8	5,633	13.8			Hardwood.....	4,480	...	29	34,795	12.9
110	Logs, piles, poles, posts, etc.....	206	0.2	6	4,176	4.9			Softwood.....	43,055	...	126	209,435	20.6
111	Lumber (rough, dressed, finished).....	96,133	77.7	182	104,613	91.9			Not analyzed in detail.....	13,218	...	66	58,818	23.7
112	Plywood.....	4,099	3.3	32	18,283	22.4		113	Millwork, veneer, other wood products.....	82,862	12.1	200	302,898	27.4
	Hardwood.....	2,408	...	7	5,140	46.8		115	Paper (basic materials, paperboard).....	4,654	0.7	31	55,997	8.3
	Softwood.....	1,061	...	12	6,633	16.0			Building paper, board.....	1,557	...	27	22,586	6.9
	Not analyzed in detail.....	630	...	18	10,151	6.2			Miscellaneous paper, paperboard.....	3,097	...	...	...	...
								116	Converted paper products.....	783	0.1	6	6,594	11.9
								124	Second-hand merchandise.....	1,041	0.2	11	1,805	57.7
									Commodities, n.e.c.....	14,556	2.1	...	...	...
								126	Service receipts.....	1,149	0.2	12	32,205	3.6

See footnotes at end of table.

MERCHANT WHOLESALERS

11.53

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS							OTHER CONSTRUCTION MATERIALS DISTRIBUTORS--Continued							
New England Division							East North Central Division--Continued							
	All establishments.....	(x)	...	142	...	...	45	Paints, varnishes, lacquers.....	1,929	0.8	32	17,171	11.2
	Those analyzing commodity lines, total..	44,436	100.0	127	...	...		Hardware.....	4,277	1.8	22	14,832	28.7
57	Plumbing, heating, air-conditioning.....	108	0.2	4	3,236	3.3	56	Builders' hardware.....	3,356	...	8	7,704	43.6	
95	Iron, steel wire and wire products.....	526	1.2	10	8,791	6.0		Other hardware.....	921	...	...	...	...
100	Building metal work, n.e.c.	422	0.9	8	5,863	7.2	57	Plumbing, heating, air-conditioning.....	1,381	0.6	19	9,136	15.1	
102	Petroleum and products.....	366	0.8	4	2,073	17.6		Furnaces (warm air).....	784	...	7	5,035	15.6	
104	Brick, tile, terra cotta.....	4,781	10.8	24	8,012	59.7		Oil burners.....	81	...	4	2,302	3.5	
105	Building stone, slate, concrete products....	3,912	8.8	32	9,483	41.2		Plumbing fixtures, equipment, supplies....	169	...	6	1,534	11.0	
106	Cement, lime, plaster, stucco.....	4,537	10.2	21	8,051	56.4		Other plumbing, heating equipment.....	195	...	4	1,535	12.7	
108	Sand, gravel, crushed stone.....	1,879	4.2	24	3,119	60.2		Not analyzed in detail.....	174	0.1	7	4,352	4.0	
109	Glass (sheet and containers).....	4,324	9.7	24	5,151	83.9	93	Iron, steel products (semi-finished).....	923	0.4	10	7,215	12.8	
111	Lumber (rough, dressed, finished).....	654	1.5	6	4,153	15.7	94	Iron, steel products (flat).....	788	0.3	30	16,372	4.8	
112	Plywood.....	286	0.6	5	4,097	7.0		Woven wire fence, gates.....	102	...	6	3,693	2.8	
113	Millwork, veneer, other wood products.....	682	1.5	5	5,654	12.1		Fence posts, fittings.....	37	...	6	4,472	0.8	
115	Paper (basic materials, paperboard).....	3,765	8.5	16	9,523	39.5		Barbed, twisted wire.....	46	...	7	4,912	0.9	
	Commodities, n.e.c.....	18,061	40.8	...	...	...		Nails (staples, tacks, brads).....	279	...	16	10,321	2.7
126	Service receipts.....	133	0.3	4	952	14.0		Reinforcement mesh.....	260	...	10	4,102	6.3	
	Other iron, steel wire products.....	133	0.3	4	952	14.0		Other iron, steel wire products.....	64	...	...	...	...
Middle Atlantic Division							West North Central Division							
	All establishments.....	349,891	...	697	...	...	45	Paints, varnishes, lacquers.....	1,895	1.8	21	12,654	15.0
	Those analyzing commodity lines, total..	321,151	100.0	607	...	...	54	Radios, television sets, home appliances, and specialties.....	465	0.4	4	3,610	12.9
42	Floor coverings.....	323	0.1	4	2,061	15.7	56	Hardware.....	1,042	1.0	20	17,094	6.1	
45	Paints, varnishes, lacquers.....	1,308	0.4	31	24,390	5.4	57	Plumbing, heating, air-conditioning.....	882	0.9	7	4,934	17.9	
56	Hardware.....	1,064	0.3	30	17,133	6.2	86	Industrial equipment, supplies.....	131	0.1	6	2,748	4.8	
	Builders' hardware.....	498	...	16	13,111	3.8	94	Iron, steel products (flat).....	189	0.2	6	4,035	4.7	
	Heavy hardware.....	110	...	6	3,873	2.8	95	Iron, steel wire and wire products.....	2,761	2.7	22	19,392	14.2	
	Shelf, light hardware.....	92	...	5	2,416	3.8		Woven wire fence, gates.....	461	...	10	10,097	4.6	
	Wire screening.....	20	...	6	2,349	0.9		Fence posts, fittings.....	352	...	8	8,973	3.9	
	Other hardware.....	88	...	5	2,474	3.6		Barbed, twisted wire.....	242	...	10	10,097	2.4	
	Not analyzed in detail.....	256	...	8	1,668	15.3		Nails (staples, tacks, brads).....	452	...	12	10,962	4.1	
57	Plumbing, heating, air-conditioning.....	2,631	0.8	23	21,847	12.0		Reinforcement mesh.....	85	...	7	2,204	1.0	
86	Industrial equipment, supplies.....	257	0.1	11	8,045	3.2		Other iron, steel wire products.....	915	...	...	...	...
94	Iron, steel products (flat).....	798	0.2	24	13,679	5.8		Not analyzed in detail.....	254	...	5	3,314	7.7	
95	Iron, steel wire and wire products.....	2,479	0.8	44	27,584	9.0	96	Iron and steel finished products.....	506	0.5	8	4,153	12.2	
	Woven wire fence, gates.....	35	...	5	4,256	0.8		Concrete reinforcement bars.....	331	...	4	2,898	11.4	
	Barbed, twisted wire.....	116	...	5	3,720	3.1		Other finished products.....	175	...	...	...	...
	Nails (staples, tacks, brads).....	753	...	29	16,787	4.5	100	Building metal work, n.e.c.....	835	0.8	11	10,334	8.1	
	Reinforcement mesh.....	262	...	11	6,271	4.2	101	Nonferrous metals.....	226	0.2	6	3,453	6.5	
	Drawn wire.....	27	...	4	3,434	0.8		Aluminum, alloy shapes, forms.....	226	...	6	3,453	6.5	
	Other iron, steel wire products.....	1,286	...	...	...	...		Other nonferrous metals, basic shapes.....	82	...	...	...	...
96	Iron and steel finished products.....	544	0.2	16	8,965	6.1	102	Petroleum and products.....	573	0.2	7	3,933	14.6	
97	Iron and steel pipe and tubes.....	511	0.2	11	7,274	7.0	103	Coal, coke.....	9,411	3.9	61	63,378	14.8	
	Cast iron soil pipe.....	239	...	4	1,832	13.0	104	Brick, tile, terra cotta.....	26,641	10.9	120	87,560	30.4	
	Other iron, steel pipe.....	272	...	...	...	...	105	Building stone, slate, concrete products....	43,451	17.8	152	96,757	44.9
100	Building metal work, n.e.c.....	2,244	0.7	22	20,423	11.0	106	Cement, lime, plaster, stucco.....	24,660	10.1	117	88,642	27.8	
101	Nonferrous metals.....	1,485	0.5	26	13,860	10.7	107	Cement, lime, plaster, stucco.....	24,660	10.1	117	88,642	27.8	
	Copper shapes, forms.....	885	...	18	10,319	8.6	108	Crude nonmetallic minerals, products.....	6,400	2.6	17	33,541	19.1	
	Aluminum, alloy shapes, forms.....	457	...	15	8,099	5.6	109	Sand, gravel, crushed stone.....	28,099	11.5	134	88,443	31.8	
	Other nonferrous metals, basic shapes.....	143	...	...	...	...		Glass (sheet and containers).....	32,237	9.1	75	35,782	62.1
102	Petroleum and products.....	1,532	0.5	14	9,326	16.4	111	Lumber (rough, dressed, finished).....	2,023	0.8	20	11,728	17.2	
103	Coal, coke.....	1,259	0.4	23	16,789	7.5		Hardwood lumber.....	697	...	13	11,171	6.2	
104	Brick, tile, terra cotta.....	47,477	14.8	171	68,115	48.4		Softwood lumber, flooring.....	488	...	11	7,894	11.2	
105	Building stone, slate, concrete products....	64,826	20.2	155	109,601	59.1		Not analyzed in detail.....	338	...	7	2,487	17.6	
106	Cement, lime, plaster, stucco.....	35,605	11.1	145	112,760	31.6	112	Plywood.....	725	0.3	20	12,344	5.9	
107	Crude nonmetallic minerals, products.....	5,448	1.7	19	12,473	43.7		Hardwood.....	255	...	4	3,671	6.9	
108	Sand, gravel, crushed stone.....	30,768	9.6	135	87,238	35.3		Softwood.....	309	...	9	6,247	4.9	
109	Glass (sheet and containers).....	31,919	9.9	91	42,732	74.7		Not analyzed in detail.....	161	...	8	3,815	4.2	
	Sheet glass (including window, plate)	30,924	...	77	36,815	84.0	113	Millwork, veneer, other wood products.....	1,806	0.7	26	14,110	12.8	
	Glass containers.....	66	...	4	1,254	5.3	114	Wallpaper.....	209	0.1	7	6,975	3.0	
	Not analyzed in detail.....	929	...	11	4,968	18.7	115	Paper (basic materials, paperboard).....	9,785	4.0	61	28,638	34.2	
111	Lumber (rough, dressed, finished).....	2,471	0.8	25	14,032	17.6		Building paper, board.....	9,207	...	54	25,404	36.2	
	Hardwood flooring.....	264	...	8	3,380	3.2		Miscellaneous paper, paperboard.....	52	...	...	...	...
	Hardwood lumber, other than flooring.....	344	...	5	4,569	4.0		Not analyzed in detail.....	526	...	6	3,154	16.7	
	Softwood lumber, flooring.....	1,007	...	8	10,100	10.0	126	Commodities, n.e.c.....	52,220	21.7	...	...	...
	Not analyzed in detail.....	...	...	9	2,187	39.1		Service receipts.....	1,588	0.6	39	11,970	13.3
112	Plywood.....	392	0.1	12	11,273	3.5		West North Central Division						
113	Millwork, veneer, other wood products.....	2,325	0.7	18	13,851	16.8		All establishments.....	108,425	...	227	...	...
115	Paper (basic materials, paperboard).....	12,340	3.8	55	44,809	27.5		Those analyzing commodity lines, total..	102,048	100.0	200	...	...
	Building paper, board.....	12,071	...	53	44,458	27.2	45	Paints, varnishes, lacquers.....	1,895	1.8	21	12,654	15.0	
	Miscellaneous paper, paperboard.....	269	...	...	...	...	54	Radios, television sets, home appliances, and specialties.....	465	0.4	4	3,610	12.9
124	Second-hand merchandise.....	1,265	0.4	6	2,269	55.8	56	Hardware.....	1,042	1.0	20	17,094	6.1	
	Commodities, n.e.c.....	67,953	21.1	...	...	...	57	Plumbing, heating, air-conditioning.....	882	0.9	7	4,934	17.9
126	Service receipts.....	1,927	0.6	34	48,083	4.0	86	Industrial equipment, supplies.....	131	0.1	6	2,748	4.8	
	East North Central Division							94	Iron, steel products (flat).....	189	0.2	6	4,035	4.7
	All establishments.....	261,271	...	615	...	...	95	Iron, steel wire and wire products.....	2,761	2.7	22	19,392	14.2
	Those analyzing commodity lines, total..	243,660	100.0	558	...	...		Woven wire fence, gates.....	461	...	10	10,097	4.6
42	Floor coverings.....	1,977	0.8	4	5,221	37.9		Fence posts, fittings.....	352	...	8	8,973	3.9	
	Linoleum, other hard surface.....	1,114	...	4	5,221	21.3		Barbed, twisted wire.....	242	...	10	10,097	2.4	
	Other.....	863	...	...	...	...		Nails (staples, tacks, brads).....	452	...	12	10,962	4.1

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued							OTHER CONSTRUCTION MATERIALS DISTRIBUTORS—Continued						
West North Central Division—Continued							West South Central Division—Continued						
103	Coal, coke.....	302	0.3	6	2,867	10.5	57	Plumbing, heating, air-conditioning.....	465	0.8	4	2,758	16.9
104	Brick, tile, terra cotta.....	5,177	5.1	32	14,777	26.3	94	Iron, steel products (flat).....	252	0.4	6	4,539	5.6
105	Building stone, slate, concrete products.....	19,417	10.0	69	28,103	69.1	95	Iron, steel wire and wire products.....	758	1.3	13	7,227	10.5
106	Cement, lime, plaster, stucco.....	10,666	10.4	38	29,143	36.6	96	Iron and steel finished products.....	140	0.2	6	3,080	4.5
107	Crude nonmetallic minerals, products.....	315	0.3	4	1,648	19.1	100	Building metal work, n.e.c.....	350	0.6	7	3,382	10.3
108	Sand, gravel, crushed stone.....	4,665	4.6	35	17,804	26.2	101	Nonferrous metals.....	173	0.3	4	2,892	6.0
109	Glass (sheet and containers).....	6,603	6.5	33	11,217	58.9	104	Brick, tile, terra cotta.....	6,105	10.2	27	11,096	55.0
111	Lumber (rough, dressed, finished).....	1,097	1.1	16	14,861	7.4	105	Building stone, slate, concrete products.....	21,791	36.5	71	26,426	82.5
112	Plywood.....	674	0.7	21	17,288	3.9	106	Cement, lime, plaster, stucco.....	4,232	7.1	33	16,848	25.1
	Hardwood.....	98	...	5	5,506	1.8	108	Sand, gravel, crushed stone.....	2,541	4.2	33	11,432	22.2
	Softwood.....	371	...	10	10,250	3.6	109	Glass (sheet and containers).....	6,446	10.8	28	9,283	69.4
	Not analyzed in detail.....	205	...	7	4,476	4.6	111	Lumber (rough, dressed, finished).....	468	0.8	10	5,420	8.6
113	Millwork, veneer, other wood products.....	1,645	1.6	16	15,802	10.4	112	Plywood.....	678	1.1	10	5,592	12.1
115	Paper (basic materials, paperboard).....	4,913	4.8	26	21,534	22.8	113	Millwork, veneer, other wood products.....	817	1.4	9	4,826	16.9
126	Commodities, n.e.c.....	36,716	36.1	...	...	...	115	Paper (basic materials, paperboard).....	586	1.0	11	7,322	8.0
	Service receipts.....	926	0.9	14	16,286	5.7		Building paper, board.....	586	...	11	7,322	8.0
South Atlantic Division							Mountain Division						
	All establishments.....	95,465	...	225	...	...	126	Commodities, n.e.c.....	12,141	20.3	...	...	...
	Those analyzing commodity lines, total.....	88,148	100.0	194	...	...		Service receipts.....	833	1.4	10	3,277	25.4
45	Paints, varnishes, lacquers.....	979	1.1	17	10,201	9.6		All establishments.....	(x)	...	69	...	...
56	Hardware.....	1,498	1.7	18	9,984	15.0		Those analyzing commodity lines, total.....	22,978	100.0	59	...	...
57	Plumbing, heating, air-conditioning.....	417	0.5	9	3,179	13.1	45	Paints, varnishes, lacquers.....	219	1.0	6	8,403	2.6
94	Iron, steel products (flat).....	225	0.2	7	3,781	6.0	56	Hardware.....	1,296	5.6	8	7,190	18.0
	Sheets (galvanized, other coated).....	111	...	5	2,410	4.6	95	Iron, steel wire and wire products.....	242	1.0	4	2,712	8.9
	Other flat iron, steel products.....	114	...	...	...	...	100	Building metal work, n.e.c.....	235	1.0	4	1,555	15.1
95	Iron, steel wire and wire products.....	1,221	1.4	22	14,631	8.3	104	Brick, tile, terra cotta.....	110	0.5	4	1,663	6.6
	Nails (staples, tacks, brads).....	295	...	14	10,221	2.9	105	Building stone, slate, concrete products.....	6,704	29.2	23	7,495	89.4
	Reinforcement mesh.....	294	...	7	7,456	3.9	106	Cement, lime, plaster, stucco.....	1,483	6.4	10	8,163	18.2
	Other iron, steel wire products.....	632	...	...	...	...	108	Sand, gravel, crushed stone.....	1,790	3.4	15	4,259	18.5
96	Iron and steel finished products.....	897	1.0	14	15,868	5.6	109	Glass (sheet and containers).....	1,372	6.0	10	3,153	43.5
99	Stainless steel.....	89	0.1	4	1,798	4.9	111	Lumber (rough, dressed, finished).....	995	4.3	6	8,489	11.7
100	Building metal work, n.e.c.....	852	1.0	13	8,780	9.7	113	Millwork, veneer, other wood products.....	663	2.9	7	6,474	10.2
101	Nonferrous metals.....	424	0.5	11	4,819	8.8	115	Paper (basic materials, paperboard).....	1,636	7.1	8	7,097	23.0
102	Petroleum and products.....	595	0.7	6	7,522	7.9	126	Commodities, n.e.c.....	7,176	31.4	...	...	...
104	Brick, tile, terra cotta.....	9,606	10.9	59	35,767	26.8		Service receipts.....	57	0.1	...	...	...
105	Building stone, slate, concrete products.....	23,335	26.4	81	47,535	49.1		Pacific Division					
106	Cement, lime, plaster, stucco.....	13,301	15.1	63	45,825	29.0		All establishments.....	135,423	...	330	...	...
107	Crude nonmetallic minerals, products.....	139	0.2	4	2,203	6.3		Those analyzing commodity lines, total.....	124,397	100.0	280	...	...
108	Sand, gravel, crushed stone.....	6,485	7.4	55	42,185	15.4	45	Paints, varnishes, lacquers.....	590	0.5	19	9,828	6.0
109	Glass (sheet and containers).....	5,340	6.0	36	12,190	43.8	56	Hardware.....	701	0.6	14	6,976	10.0
111	Lumber (rough, dressed, finished).....	1,663	1.9	20	16,117	10.3	57	Plumbing, heating, air-conditioning.....	359	0.3	7	3,161	11.4
	Hardwood lumber.....	209	...	8	4,042	5.2	94	Iron, steel products (flat).....	159	0.1	4	2,472	6.4
	Softwood lumber, flooring.....	1,202	...	10	10,792	11.1	95	Iron, steel wire and wire products.....	1,056	0.8	20	13,272	8.0
	Not analyzed in detail.....	252	...	5	2,121	11.9	96	Iron and steel finished products.....	281	0.2	13	7,507	3.7
112	Plywood.....	752	0.8	15	7,196	10.4		Concrete reinforcement bars.....	180	...	10	5,477	3.3
113	Millwork, veneer, other wood products.....	731	0.8	16	7,309	10.0		Other finished products.....	101	...	...	...	...
115	Paper (basic materials, paper board).....	2,212	2.5	25	16,600	13.3	100	Building metal work, n.e.c.....	523	0.4	11	6,857	7.6
	Building paper, board.....	1,882	...	22	13,404	14.0	101	Nonferrous metals.....	95	0.1	9	4,600	2.1
	Miscellaneous paper, paperboard.....	330	...	...	...	...	102	Petroleum and products.....	384	0.3	8	8,120	4.7
126	Commodities, n.e.c.....	16,452	18.7	...	...	...	103	Coal, coke.....	236	0.2	6	4,060	5.8
	Service receipts.....	935	1.1	13	8,659	10.8	104	Brick, tile, terra cotta.....	5,124	4.1	48	25,293	20.2
	East South Central Division						105	Building stone, slate, concrete products.....	32,123	25.8	94	47,024	68.3
	All establishments.....	47,057	...	87	...	...	106	Cement, lime, plaster, stucco.....	16,763	13.5	72	44,836	37.4
	Those analyzing commodity lines, total.....	39,592	100.0	71	...	...	107	Crude nonmetallic minerals, products.....	408	0.3	6	2,591	15.7
45	Paints, varnishes, lacquers.....	879	2.2	7	11,882	7.4	108	Sand, gravel, crushed stone.....	9,380	7.5	86	47,337	19.8
56	Hardware.....	1,854	4.7	9	11,399	16.3	109	Glass (sheet and containers).....	14,026	11.3	52	15,667	89.5
57	Plumbing, heating, air-conditioning.....	656	1.6	6	3,738	17.5	111	Lumber (rough, dressed, finished).....	1,463	1.2	8	4,736	30.9
95	Iron, steel wire and wire products.....	1,012	2.6	7	15,513	6.5	112	Plywood.....	305	0.2	5	1,412	21.6
96	Iron and steel finished products.....	1,816	4.6	4	13,067	13.9	113	Millwork, veneer, other wood products.....	1,125	0.9	10	6,590	17.1
104	Brick, tile, terra cotta.....	3,662	9.2	12	17,604	20.8	115	Paper (basic materials, paperboard).....	3,115	2.5	32	16,451	18.9
105	Building stone, slate, concrete products.....	7,099	17.9	22	17,904	39.6		Building paper, board.....	2,701	...	30	14,984	18.7
106	Cement, lime, plaster, stucco.....	4,222	10.7	16	19,236	21.9		Miscellaneous paper, paperboard.....	314	...	...	...	...
108	Sand, gravel, crushed stone.....	2,938	7.4	16	16,383	17.9	126	Commodities, n.e.c.....	35,058	28.3	...	...	...
109	Glass (sheet and containers).....	3,106	7.8	15	7,436	41.8		Service receipts.....	1,123	0.9	19	8,184	13.7
111	Lumber (rough, dressed, finished).....	701	1.8	6	5,391	13.0		COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS					
112	Plywood.....	338	0.8	5	9,889	3.4		New England Division					
113	Millwork, veneer, other wood products.....	844	2.1	9	9,012	9.4		All establishments.....	50,616	...	263	...	...
115	Paper (basic materials, paperboard).....	1,254	3.2	9	7,877	15.9		Those analyzing commodity lines, total.....	45,477	100.0	236	...	...
126	Commodities, n.e.c.....	9,164	23.3	...	...	...	39	China, glassware, crockery.....	272	0.6	12	2,849	9.5
	Service receipts.....	47	0.1	5	1,184	4.0	43	Furniture (household, office, store).....	9,416	20.7	30	11,657	80.8
	West South Central Division						54	Radios, television sets, home appliances, and specialties.....	341	0.7	12	3,405	10.0
	All establishments.....	65,473	...	186	...	...		Electric household refrigerators, freezers.....	78	...	7	2,169	3.6
	Those analyzing commodity lines, total.....	59,727	100.0	163	...	...		Electric ranges.....	25	...	5	1,414	1.8
45	Paints, varnishes, lacquers.....	197	0.3	10	4,715	4.2		Other electric appliances, specialties.....	238	...	...	...	...
56	Hardware.....	754	1.3	9	5,021	15.0							
	Builders' hardware.....	494	...	5	2,769	17.8							
	Other hardware.....	260	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS--Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS-- Continued						
New England Division--Continued							Middle Atlantic Division--Continued						
55	Electric commercial equipment.....	7,308	16.1	60	10,832	67.5	76	Store, service shop machines.....	23,948	11.7	133	28,254	84.8
	Water coolers.....	302	...	6	1,168	25.8		Cash registers.....	1,208	...	44	4,208	43.0
	Commercial refrigeration, food locker equipment.....	4,986	...	16	5,582	73.2		Coin-operated machines.....	16,837	...	56	17,204	97.9
	Cooking, food service equipment.....	766	...	18	3,248	23.6		Other machines.....	742	...	11	1,926	38.5
	Not analyzed in detail.....	2,154	...	11	2,517	85.6		Not analyzed in detail.....	4,561	...	27	5,327	85.6
57	Plumbing, heating, air-conditioning.....	581	1.3	13	2,603	22.3	77	Scales, balances (exc. scientific).....	1,685	0.8	45	6,656	25.3
	Air-conditioning equipment.....	469	...	6	1,924	24.4		Store scales.....	611	...	31	5,610	10.9
	Other plumbing, heating equipment.....	112	...	...	...	...		All other.....	455	...	11	1,102	41.3
	Not analyzed in detail.....	...	...	...	...	...		Not analyzed in detail.....	619	...	10	743	83.3
71	Stationers', office supplies (exc. paper)....	1,064	2.3	14	3,361	31.6	78	Office, store fixtures and equipment, n.e.c.	41,753	20.5	300	47,007	88.8
75	Office machines.....	3,539	7.8	46	6,041	58.6	79	Miscellaneous professional, service equipment	17,002	8.3	117	18,675	91.0
	Accounting, statistical machines.....	147	...	8	495	29.7	85	Special industry machinery, equipment.....	364	0.2	7	504	72.2
	Duplicating machines.....	736	...	12	1,304	56.4	95	Iron, steel wire and wire products.....	1,152	0.6	6	3,464	33.2
	Addressing, mailing machines.....	285	...	4	484	58.9							
	Typewriters.....	249	...	16	2,088	11.9	115	Paper (basic materials, paperboard).....	552	0.3	16	5,724	9.6
	Other office machines.....	2,122	...	...	...	...		Wrapping paper.....	40	...	7	1,232	3.2
	Not analyzed in detail.....	...	...	...	...	...		Miscellaneous paper, paperboard.....	512	...	...	...	...
76	Store, service shop machines.....	6,183	13.6	33	7,396	83.6	116	Converted paper products.....	1,097	0.5	44	6,181	17.7
77	Scales, balances (exc. scientific).....	803	1.8	19	1,806	44.5		Paper stationery, office supplies.....	412	...	20	3,560	11.6
78	Office, store fixtures and equipment, n.e.c.	9,062	19.9	71	11,168	81.1		Paper bags.....	131	...	7	1,197	10.9
79	Miscellaneous professional, service equipment	3,440	7.6	20	3,798	90.6		Boxes, containers (paper, paperboard).....	214	...	7	1,237	17.3
	Converted paper products.....	605	1.3	12	3,901	15.5		Miscellaneous converted paper products.....	73	...	10	1,010	7.2
	Paper stationery, office supplies.....	496	...	7	2,025	24.5		Not analyzed in detail.....	267	...	7	950	28.1
	Boxes, containers (paper, paperboard).....	79	...	4	2,138	3.7	117	Books, magazines, printed materials.....	313	0.2	11	1,620	19.3
	Miscellaneous converted paper products.....	30	...	...	...	...	118	Jewelry, silverware, trophies.....	663	0.3	4	11,042	6.0
124	Second-hand merchandise.....	70	0.2	4	422	16.6	119	Toys, games, athletic goods.....	311	0.2	5	900	34.6
	Commodities, n.e.c.....	2,146	4.7	...	...	...	124	Second-hand merchandise.....	1,461	0.7	40	3,220	45.4
126	Service receipts.....	647	1.4	31	4,961	13.0	125	Commodities, n.e.c.....	9,271	4.5	...	...	...
							125	Service receipts.....	2,567	1.2	128	16,560	15.5
Middle Atlantic Division							East North Central Division						
	All establishments.....	223,078	...	1,216	...	...		All establishments.....	180,419	...	962	...	...
	Those analyzing commodity lines, total...	204,323	100.0	1,748	...	...		Those analyzing commodity lines, total...	166,385	100.0	846	...	...
3	Confectionery.....	219	0.1	7	2,305	4.5	27	Flowers, nursery stock.....	573	0.3	8	2,861	20.0
16	Soaps, toilet and other.....	157	0.1	4	1,329	11.8	35	Piece goods (woven).....	214	0.1	4	1,523	14.0
39	China, glassware, crockery.....	3,902	1.9	52	16,914	33.1	39	China, glassware, crockery.....	2,076	1.2	37	9,633	21.6
40	Kitchen utensils, miscellaneous homewares...	1,275	0.6	17	10,877	11.7	40	Kitchen utensils, miscellaneous homewares...	223	0.1	9	1,579	14.1
43	Furniture (household, office, store).....	14,141	6.9	110	30,550	46.3	43	Furniture (household, office, store).....	15,596	9.4	84	21,949	71.0
	Household furniture.....	317	...	9	2,302	13.8		Office furniture (wooden).....	567	...	13	3,479	16.3
	Office furniture (wooden).....	270	...	6	2,445	11.0		Office furniture (metal).....	611	...	15	3,859	15.8
	Office furniture (metal).....	768	...	16	5,373	14.3		Other furniture.....	14,418	...	...	...	...
	Other furniture.....	12,786	...	...	...	...	52	Electrical wiring supplies, construction materials.....	198	0.1	10	3,138	6.3
44	Drugs, drug sundries.....	462	0.2	5	2,945	15.7							
54	Radios, television sets, home appliances, and specialties.....	3,193	1.6	39	14,539	22.0	54	Radios, television sets, home appliances, and specialties.....	1,293	0.8	52	10,043	12.9
	Radio sets, tubes, etc., public address systems.....	106	...	7	1,299	8.2		Radio sets, tubes, etc., public address systems.....	223	...	11	3,080	7.2
	Television sets, tubes, parts, etc.....	20	...	5	903	2.5		Electric household refrigerators, freezers.....	583	...	28	6,359	9.2
	Electric household refrigerators, freezers.....	226	...	14	2,385	9.5		Electric home laundry equipment.....	23	...	8	2,054	1.1
	Electric home laundry equipment.....	133	...	5	901	14.8		Electric ranges.....	108	...	13	2,919	3.7
	Electric ranges.....	30	...	4	733	4.1		Other electric kitchen equipment.....	176	...	8	1,431	12.3
	Other electric kitchen equipment.....	1,729	...	7	9,890	17.5		Other electric appliances, specialties.....	180	...	...	...	...
	Other electric appliances, specialties.....	80	...	6	1,130	7.1	55	Electric commercial equipment.....	31,865	19.2	249	41,465	76.8
	Not analyzed in detail.....	869	...	10	1,311	66.3		Water coolers.....	616	...	28	8,337	7.4
55	Electric commercial equipment.....	41,491	20.3	245	61,285	67.7		Commercial refrigeration, food locker equipment.....	22,926	...	184	31,242	73.4
	Water coolers.....	1,400	...	21	5,574	25.1		Cooking, food service equipment.....	2,157	...	...	7,512	28.7
	Commercial refrigeration, food locker equipment.....	27,427	...	163	35,820	76.6		Not analyzed in detail.....	6,166	...	49	8,326	74.0
	Cooking, food service equipment.....	3,760	...	38	9,840	38.2	56	Hardware.....	257	0.2	13	1,941	13.2
	Not analyzed in detail.....	8,904	...	63	19,793	45.0	57	Plumbing, heating, air-conditioning.....	2,907	1.7	41	12,273	23.7
56	Hardware.....	203	0.1	10	2,629	7.7		Air-conditioning equipment.....	2,378	...	28	8,766	24.8
57	Plumbing, heating, air-conditioning.....	2,642	1.3	40	13,935	19.0		Furnaces (warm air).....	27	...	4	1,458	1.8
	Air-conditioning equipment.....	1,640	...	25	9,196	37.8		Cas appliances, supplies.....	129	...	4	1,651	7.8
	Heating, cooking stoves (exc. electric,gas).....	106	...	7	2,324	4.6		Fans, blowers, unit heaters, and accessories	161	...	6	2,675	6.0
	Plumbing fixtures, equipment, supplies.....	108	...	4	809	13.3		Other plumbing, heating equipment.....	412	...	...	...	...
	Other plumbing, heating equipment.....	503	...	...	...	...	64	Janitors' supplies.....	556	0.3	24	6,230	8.9
	Not analyzed in detail.....	285	...	6	1,232	23.1	71	Stationers', office supplies (exc. paper)....	1,407	0.8	30	3,866	36.4
64	Janitors' supplies.....	312	0.2	13	4,034	7.7	75	Office machines.....	9,373	5.6	137	14,252	65.8
71	Stationers', office supplies (exc. paper)....	3,225	1.6	42	11,819	27.3		Accounting, statistical machines.....	1,273	...	25	2,997	42.5
72	Recording, controlling instruments, accessories.....	1,703	0.8	8	1,822	93.5		Duplicating machines.....	964	...	25	2,121	45.4
73	School equipment, supplies.....	189	0.1	8	1,092	17.3		Addressing, mailing machines.....	338	...	12	631	53.6
								Typewriters.....	923	...	42	3,055	30.2
								Other office machines.....	2,311	...	47	4,440	74.6
75	Office machines.....	29,070	14.2	165	37,163	78.2		Not analyzed in detail.....	2,564	...	40	4,780	53.6
	Accounting, statistical machines.....	1,223	...	28	4,110	29.8	76	Store, service shop machines.....	27,256	16.4	110	30,332	89.8
	Duplicating machines.....	962	...	25	2,778	34.6		Cash registers.....	312	...	18	1,423	21.9
	Addressing, mailing machines.....	991	...	13	2,736	36.2		Coin-operated machines.....	23,496	...	60	24,507	95.9
	Typewriters.....	18,381	...	54	22,725	80.9		Other machines.....	1,259	...	16	2,178	57.8
	Other office machines.....	4,329	...	60	8,507	50.9		Not analyzed in detail.....	2,189	...	22	3,005	72.8
	Not analyzed in detail.....	3,184	...	56	5,614	56.7							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued						
East North Central Division—Continued							South Atlantic Division						
	All establishments.....							All establishments.....	83,289	...	550	...	...
	Those analyzing commodity lines, total...							Those analyzing commodity lines, total...	75,655	100.0	478	...	...
77	Scales, balances (exc. scientific).....	1,036	0.6	31	3,559	29.1	39	China, glassware, crockery.....	1,399	1.8	21	6,002	23.3
	Store scales.....	439	...	20	2,097	20.9	40	Kitchen utensils, miscellaneous homewares....	159	0.2	6	1,390	11.4
	All other.....	223	...	5	516	43.2	42	Floor coverings.....	155	0.2	4	931	16.6
	Not analyzed in detail.....	374	...	9	1,278	29.3							
78	Office, store fixtures and equipment, n.e.c....	36,744	22.3	257	46,053	79.8	43	Furniture (household, office, store).....	8,162	10.8	60	13,700	59.6
79	Miscellaneous professional, service equipment.....	14,881	8.9	59	18,023	82.6		Office furniture (wooden).....	649	...	17	2,686	24.2
								Office furniture (metal).....	509	...	16	2,359	21.6
85	Special industry machinery, equipment.....	7,586	4.6	8	8,064	94.1		Other furniture.....	5,598	...	...	...	...
86	Industrial equipment, supplies.....	197	0.1	5	1,250	15.8		Not analyzed in detail.....	1,406	...	6	2,192	64.1
116	Converted paper products.....	1,065	0.6	39	7,595	14.0	54	Radios, television sets, home appliances, and specialties.....	1,157	1.5	35	7,391	15.6
	Paper stationery, office supplies.....	760	...	19	3,464	21.9		Radio sets, tubes, etc., public address systems.....	68	...	7	1,369	5.0
	Paper bags.....	39	...	9	1,558	2.5		Electric household refrigerators, freezers.	495	...	17	3,384	14.6
	Miscellaneous converted paper products.....	266	...	...	...	...		Other electric kitchen equipment.....	108	...	4	1,807	6.0
117	Books, magazines, printed materials.....	127	0.1	5	1,405	9.0		Other electric appliances, specialties.....	486	...	...	...	...
119	Toys, game, athletic goods.....	133	0.1	6	588	22.6							
124	Second-hand merchandise.....	1,121	0.7	27	3,582	31.3							
	Commodities, n.e.c.....	7,347	4.4	...	...	...	55	Electric commercial equipment.....	19,289	25.7	153	25,545	75.5
126	Service receipts.....	2,354	1.4	144	24,497	9.6		Water coolers.....	410	...	18	3,812	10.8
								Commercial refrigeration, food locker equipment.....	13,254	...	119	18,616	71.2
								Cooking, food service equipment.....	1,496	...	27	5,470	27.3
								Not analyzed in detail.....	4,129	...	27	5,717	72.2
	West North Central Division						56	Hardware.....	153	0.2	5	1,691	9.0
	All establishments.....	82,517	...	369	...	...	57	Plumbing, heating, air-conditioning.....	1,267	1.7	20	4,817	26.3
	Those analyzing commodity lines, total...	75,265	100.0	323	...	...		Air-conditioning equipment.....	631	...	10	2,363	26.7
3	Confectionery.....	146	0.2	4	1,539	9.5		Heating, cooking stoves (exc. electric, gas).....	42	...	4	1,027	4.1
39	China, glassware, crockery.....	576	0.8	8	2,511	22.9		Other plumbing, heating equipment.....	594	...	...	...	...
40	Kitchen utensils, miscellaneous homewares....	59	0.1	4	416	14.2	64	Janitors' supplies.....	166	0.2	6	1,672	9.9
							71	Stationers', office supplies (exc. paper)....	921	1.2	27	3,067	30.0
43	Furniture (household, office, store).....	2,863	3.8	42	7,692	37.2	73	School equipment, supplies.....	182	0.2	6	1,346	13.5
	Office furniture (wooden).....	480	...	9	1,782	26.9	75	Office machines.....	6,240	8.2	123	9,563	65.2
	Office furniture (metal).....	508	...	15	2,043	24.9		Accounting, statistical machines.....	1,059	...	39	3,573	29.6
	Other furniture.....	964	...	...	...	...		Duplicating machines.....	736	...	22	2,527	29.1
	Not analyzed in detail.....	911	...	7	1,717	53.0		Addressing, mailing machines.....	119	...	7	1,031	11.5
53	Electrical apparatus, equipment.....	122	0.2	6	1,446	8.4		Typewriters.....	1,006	...	50	4,695	21.4
								Other office machines.....	1,566	...	43	3,550	44.1
54	Radios, television sets, home appliances, and specialties.....	327	0.4	15	2,767	11.8		Not analyzed in detail.....	1,754	...	37	2,162	81.1
	Electric household refrigerators, freezers.	178	...	9	1,894	9.4	76	Store, service shop machines.....	9,176	12.1	70	12,590	72.9
	Electric ranges.....	11	...	4	341	3.2		Cash registers.....	310	...	19	1,726	18.0
	Other electric appliances, specialties.....	138	...	...	...	...		Coin-operated machines.....	7,852	...	31	8,385	93.6
55	Electric commercial equipment.....	26,941	35.8	109	31,017	86.8		Other machines.....	255	...	10	626	40.7
	Water coolers.....	64	...	7	2,330	2.7		Not analyzed in detail.....	759	...	13	2,121	35.8
	Commercial refrigeration, food locker equipment.....	21,932	...	85	24,790	88.5	77	Scales, balances (exc. scientific).....	464	0.6	27	2,278	20.4
	Cooking, food service equipment.....	586	...	9	1,800	32.6	78	Office, store fixtures and equipment, n.e.c....	16,444	21.7	127	23,033	71.4
	Not analyzed in detail.....	4,359	...	23	5,950	73.3	79	Miscellaneous professional, service equipment	2,849	3.8	23	3,742	76.1
57	Plumbing, heating, air-conditioning.....	1,421	1.9	25	5,016	28.3	82	General industrial machinery, equipment.....	50	0.1	4	918	5.4
	Air-conditioning equipment.....	594	...	15	3,033	19.6	116	Converted paper products.....	800	1.0	22	4,517	17.7
	Oil burners.....	128	...	4	946	13.5		Paper stationery, office supplies.....	573	...	15	3,077	18.6
	Other plumbing, heating equipment.....	175	...	...	...	...		Miscellaneous converted paper products.....	227	...	...	...	...
	Not analyzed in detail.....	524	...	6	1,265	41.4	124	Second-hand merchandise.....	1,111	1.5	13	1,570	70.8
64	Janitors' supplies.....	147	0.2	8	837	17.6	126	Commodities, n.e.c.....	4,222	5.6	...	...	...
71	Stationers' office supplies (exc. paper)....	458	0.6	17	2,174	21.1		Service receipts.....	1,289	1.7	77	10,285	12.5
75	Office machines.....	5,214	6.9	78	7,745	67.3							
	Accounting, statistical machines.....	559	...	23	2,009	27.8							
	Duplicating machines.....	361	...	12	880	41.0							
	Addressing, mailing machines.....	619	...	4	635	97.5							
	Typewriters.....	631	...	29	2,657	23.7							
	Other office machines.....	1,887	...	32	3,091	61.0							
	Not analyzed in detail.....	1,157	...	20	1,949	59.4							
76	Store, service shop machines.....	11,570	15.4	51	13,994	82.7	39	China, glassware, crockery.....	166	0.6	5	775	21.4
	Cash registers.....	277	...	14	1,289	21.5	43	Furniture (household, office, store).....	959	3.4	15	2,960	32.4
	Coin-operated machines.....	8,746	...	22	8,880	98.5		Office furniture (wooden).....	52	...	4	218	23.8
	Other machines.....	32	...	5	820	3.9		Other furniture.....	907	...	...	...	...
	Not analyzed in detail.....	2,515	...	12	3,127	80.4	53	Electrical apparatus, equipment.....	27	0.1	4	1,287	2.1
77	Scales, balances (exc. scientific).....	388	0.5	24	3,122	12.4	54	Radios, television sets, home appliances, and specialties.....	1,221	4.3	18	4,424	27.6
	Store scales.....	182	...	17	2,314	7.9		Radio sets, tubes, etc., public address systems.....	528	...	4	1,010	52.3
	All other.....	70	...	4	383	18.3		Electric household refrigerators, freezers.	231	...	10	2,252	10.2
	Not analyzed in detail.....	136	...	4	485	28.0		Electric ranges.....	37	...	5	1,476	2.5
78	Office, store fixtures and equipment, n.e.c....	14,991	19.9	88	19,202	78.1		Other electric appliances, specialties.....	425	...	...	...	...
79	Miscellaneous professional, service equipment	2,638	3.5	19	4,171	63.2	55	Electric commercial equipment.....	9,559	33.5	63	13,307	71.8
								Water coolers.....	144	...	14	3,240	4.4
116	Converted paper products.....	611	0.8	27	3,917	15.6		Commercial refrigeration, food locker equipment.....	5,662	...	48	8,797	64.4
	Paper stationery, office supplies.....	386	...	18	1,667	23.2		Cooking, food service equipment.....	1,444	...	17	4,167	34.6
	Miscellaneous converted paper products.....	225	...	...	...	...		Not analyzed in detail.....	2,309	...	9	3,407	67.8
117	Books, magazines, printed materials.....	149	0.2	4	1,716	8.7							
124	Second-hand merchandise.....	152	0.2	5	624	24.4							
	Commodities, n.e.c.....	5,249	7.0	...	...	...				
126	Service receipts.....	1,243	1.6	73	11,504	10.8							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.57

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Continued						
East South Central Division—Continued							Mountain Division—Continued						
57	Plumbing, heating, air-conditioning.....	314	1.1	10	2,714	11.6	55	Electric commercial equipment.....	4,296	25.2	42	4,621	93.0
	Air-conditioning equipment.....	144	...	4	1,347	10.7	56	Hardware.....	69	0.4	4	1,292	5.3
	Heating, cooking stoves (exc. electric gas)	72	...	4	1,248	5.8	57	Plumbing, heating, air-conditioning.....	75	0.4	4	1,267	5.9
	Other plumbing, heating equipment.....	98	...	...	...	...	75	Office machines.....	1,383	8.1	32	2,024	68.3
71	Stationers', office supplies (exc. paper)...	157	0.5	7	757	20.7	76	Store, service shop machines.....	2,042	11.9	23	2,554	80.0
75	Office machines.....	2,887	10.1	52	5,481	52.7	77	Scales, balances (exc. scientific).....	252	1.5	10	878	28.7
	Accounting, statistical machines.....	817	...	17	2,844	28.7	78	Office, store fixtures and equipment, n.e.c.	4,145	24.5	32	6,270	68.1
	Duplicating machines.....	545	...	14	1,579	34.5	79	Miscellaneous professional, service equipment.....	958	5.6	9	1,269	75.5
	Typewriters.....	363	...	21	3,155	11.5	116	Converted paper products.....	204	1.2	8	1,334	15.3
	Other office machines.....	796	...	...	...	...		Paper, stationery, office supplies.....	178	...	4	1,034	17.2
	Not analyzed in detail.....	366	...	12	550	66.5		Miscellaneous converted paper products.....	26	...	...	...	...
76	Store, service shop machines.....	4,079	14.3	39	6,868	59.4	126	Commodities, n.e.c.....	1,190	7.0	...	...	...
	Cash registers.....	163	...	14	2,356	6.9		Service receipts.....	338	1.9	26	3,296	10.1
	Coin-operated machines.....	3,783	...	21	4,213	89.8	Pacific Division						
	Other machines.....	133	...	...	...	...	All establishments.....						
77	Scales, balances (exc. scientific).....	837	2.9	12	1,970	42.5	Those analyzing commodity lines, total..						
78	Office, store fixtures and equipment, n.e.c.	5,535	19.4	40	7,650	72.4	39	China, glassware, crockery.....	1,059	1.0	17	9,955	10.6
79	Miscellaneous professional, service equipment.....	588	2.0	4	632	93.0	40	Kitchen utensils, miscellaneous housewares...	911	0.8	7	2,909	31.3
116	Converted paper products.....	284	1.0	7	2,048	13.9	42	Floor coverings.....	1,808	1.7	4	8,543	21.2
	Paper stationery, office supplies.....	284	...	7	2,048	13.9	43	Furniture (household, office, store).....	8,610	7.9	80	31,175	27.6
126	Commodities, n.e.c.....	1,235	4.3	...	...	...		Household furniture.....	1,652	...	7	7,803	21.2
	Service receipts.....	713	2.5	37	6,719	10.6		Office furniture (wooden).....	766	...	19	9,086	8.4
West South Central Division								Office furniture (metal).....	429	...	21	3,185	13.5
All establishments.....								Mattresses, bed springs.....	166	...	4	7,365	2.2
Those analyzing commodity lines, total..								Other furniture.....	4,872	...	45	19,163	25.4
39	China, glassware, crockery.....	521	0.8	9	2,772	18.8		Not analyzed in detail.....	724	...	6	849	85.3
43	Furniture (household, office, store).....	2,315	3.4	30	5,584	41.4	52	Electrical wiring supplies, construction materials.....	93	0.1	9	2,021	4.6
	Office furniture (wooden).....	329	...	11	1,557	21.1	54	Radios, television sets, home appliances, and specialties.....	2,540	2.3	29	13,823	19.4
	Office furniture (metal).....	266	...	9	1,304	20.4		Radio sets, tubes, etc., public address systems.....	81	...	6	1,711	4.7
	Office furniture.....	1,720	...	...	...	...		Electric household refrigerators, freezers	1,612	...	18	10,415	15.5
50	Motor vehicles.....	173	0.2	4	1,584	10.9		Electric ranges.....	130	...	6	2,639	4.9
54	Radios, television sets, home appliances, and specialties.....	302	0.4	16	3,229	9.4		Other electric kitchen equipment.....	64	...	5	1,342	4.8
	Electric household refrigerators, freezers	155	...	11	2,293	6.8		Other electric appliances, specialties....	653	...	...	...	...
	Other electric appliances, specialties....	147	...	...	...	...	55	Electric commercial equipment.....	27,139	25.1	189	41,004	66.2
55	Electric commercial equipment.....	22,137	32.2	127	26,833	82.5		Water coolers.....	100	...	12	2,535	3.9
	Water coolers.....	434	...	11	2,870	15.1		Commercial refrigeration, food locker equipment.....	19,396	...	141	32,526	59.6
	Commercial refrigeration, food locker equipment.....	18,328	...	100	22,736	80.6		Cooking, food service equipment.....	1,384	...	17	10,917	12.7
	Cooking, food service equipment.....	412	...	13	4,045	10.2		Not analyzed in detail.....	6,259	...	43	7,882	79.4
	Not analyzed in detail.....	2,963	...	21	3,629	81.6	56	Hardware.....	722	0.7	12	4,058	17.8
56	Hardware.....	47	0.1	4	2,219	2.1	57	Plumbing, heating, air-conditioning.....	1,164	1.1	19	10,762	10.8
57	Plumbing, heating, air-conditioning.....	713	1.0	16	3,148	22.6		Air-conditioning equipment.....	278	...	8	1,542	18.0
	Air-conditioning equipment.....	521	...	14	2,727	19.1		Gas appliances, supplies.....	43	...	4	7,361	6.6
	Other plumbing, heating equipment.....	192	...	...	...	...		Other plumbing, heating equipment.....	41	...	...	...	...
64	Janitors' supplies.....	130	0.2	6	2,832	4.6		Not analyzed in detail.....	362	...	6	1,653	21.9
65	Photographic goods.....	97	0.1	5	471	20.6	71	Stationers', office supplies (exc. paper)...	830	0.8	31	3,650	22.7
71	Stationers', office supplies (exc. paper)...	695	1.0	24	2,195	31.7	72	Recording, controlling instruments, accessories.....	105	0.1	4	147	71.4
73	School equipment, supplies.....	117	0.2	8	737	15.9	75	Office machines.....	10,966	10.1	143	15,495	70.8
75	Office machines.....	3,986	5.8	84	7,642	52.2		Accounting, statistical machines.....	2,396	...	37	4,710	50.9
76	Store, service shop machines.....	14,124	20.5	71	16,189	87.2		Duplicating machines.....	2,028	...	29	4,372	46.4
	Cash registers.....	1,217	...	16	1,553	78.4		Addressing, mailing machines.....	216	...	6	446	48.4
	Coin-operated machines.....	12,091	...	37	13,009	92.9		Typewriters.....	1,588	...	43	4,762	33.3
	Other machines.....	816	...	...	...	...		Other office machines.....	2,483	...	55	6,696	37.1
77	Scales, balances (exc. scientific).....	1,163	1.7	33	6,036	19.3		Not analyzed in detail.....	2,255	...	53	3,662	61.6
	Store scales.....	856	...	25	5,379	15.9	76	Store, service shop machines.....	15,373	14.2	90	18,077	85.0
	All other.....	121	...	6	416	29.1		Cash registers.....	508	...	21	1,214	41.8
	Not analyzed in detail.....	186	...	7	610	30.5		Coin-operated machines.....	11,633	...	40	12,139	95.8
78	Office, store fixtures and equipment, n.e.c.	14,367	20.8	89	18,842	76.2		Other machines.....	399	...	15	1,085	36.8
79	Miscellaneous professional, service equipment.....	4,074	5.9	17	5,874	69.4		Not analyzed in detail.....	2,833	...	16	3,725	76.0
116	Converted paper products.....	653	0.9	21	4,382	14.9	77	Scales, balances (exc. scientific).....	900	0.8	21	3,349	26.9
	Paper stationery, office supplies.....	553	...	17	2,717	20.4	78	Office, store fixtures and equipment, n.e.c.	21,296	19.6	143	32,306	65.9
	Miscellaneous converted paper products....	100	...	...	...	...	79	Miscellaneous professional, service equipment.....	2,441	2.2	15	3,880	62.9
124	Second-hand merchandise.....	177	0.2	4	1,615	11.0	80	Farm, garden machinery (exc. tractors)....	418	0.4	4	1,998	20.9
126	Commodities, n.e.c.....	1,522	2.2	...	...	...	82	General industrial machinery, equipment....	369	0.3	6	2,096	17.6
	Service receipts.....	1,687	2.4	61	16,390	10.3	85	Special industry machinery, equipment.....	3,687	3.4	18	15,483	23.8
							86	Industrial equipment supplies.....	208	0.2	4	1,389	15.0
							115	Paper (basic materials, paperboard).....	72	0.1	4	1,504	4.8
							116	Converted paper products.....	919	0.8	35	8,264	11.1
								Paper stationery, office supplies.....	821	...	30	6,282	13.1
								Miscellaneous converted paper products....	98	...	...	...	...
							118	Jewelry, silverware, trophies.....	73	0.1	4	1,453	5.0
							124	Second-hand merchandise.....	394	0.4	17	3,028	13.0
							126	Commodities, n.e.c.....	4,093	3.8	...	...	...
								Service receipts.....	2,160	2.0	148	32,391	6.7

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as per cent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CONSTRUCTION MACHINERY, EQUIPMENT DEALERS							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.						
New England Division							West North Central Division						
	All establishments.....	33,591	100.0	59	...	...		All establishments.....	114,037	...	107	...	...
	Those analyzing commodity lines, total...	33,591	100.0	59	...	...		Those analyzing commodity lines, total...	107,765	100.0	101	...	...
51	Automotive parts, accessories, etc.....	98	0.3	4	755	13.0	50	Motor vehicles.....	478	0.4	5	3,783	12.6
81	Tractors and equipment (exc. truck-tractors).....	1,802	5.4	7	4,014	44.9	51	Automotive parts, accessories, etc.....	1,394	1.3	6	7,030	19.8
							80	Farm, garden machinery (exc. tractors).....	1,687	1.6	11	16,159	10.4
82	General industrial machinery, equipment.....	2,898	8.6	17	9,203	31.5	81	Tractors and equipment (exc. truck-tractors).....	600	0.6	10	9,245	6.5
	Compressors, pumps.....	527	...	7	5,652	9.1		Farm, garden tractors, equipment.....	312	...	7	8,084	3.8
	Conveyors, conveying equipment.....	31	...	5	3,931	0.8		Other wheel type tractors, equipment.....	288	...	7	5,597	5.1
	Cranes, derricks, hoists, winches.....	999	...	11	6,645	15.0	82	General industrial machinery, equipment.....	14,976	13.9	32	47,702	31.4
	Industrial trucks, tractors, stackers.....	258	...	8	5,700	4.5		Compressors, pumps.....	1,262	...	23	39,354	3.2
	Other general industrial machinery.....	1,083	...	...	...	...		Crushing, pulverizing machinery, equipment.....	1,579	...	12	24,611	6.4
84	Construction, mining, excavating machinery... ..	27,221	81.0	50	30,166	90.2		Conveyors, conveying equipment.....	639	...	16	21,510	3.0
	Road-building machinery.....	8,352	...	32	19,406	43.0		Cranes, derricks, hoists, winches.....	4,748	...	23	39,449	12.0
	Mining, quarrying machinery, accessories... ..	343	...	5	5,601	6.1		Industrial trucks, tractors, stackers.....	5,264	...	13	26,681	19.7
	Excavating, dredging machinery, equipment... ..	4,625	...	13	13,614	34.0		Mechanical power transmission equipment.....	420	...	7	7,490	5.6
	Construction machinery (exc. road).....	4,987	...	26	17,867	27.9		Other general industrial machinery.....	1,064	...	...	...	...
	Not analyzed in detail.....	8,914	...	14	9,360	95.2	84	Construction, mining, excavating machinery... ..	84,132	70.0	86	95,556	88.0
86	Industrial equipment, supplies.....	598	1.8	6	3,084	19.4		Road-building machinery.....	55,598	...	69	87,369	63.6
	Commodities, n.e.c.....	657	2.0	...	...	...		Mining, quarrying machinery, accessories... ..	1,865	...	23	35,869	5.2
126	Service receipts.....	317	0.9	16	5,986	5.3		Excavating, dredging machinery, equipment... ..	6,996	...	37	48,774	14.3
								Construction machinery (exc. road).....	14,095	...	36	51,168	27.5
								Not analyzed in detail.....	5,618	...	8	5,766	97.4
	Middle Atlantic Division						86	Industrial equipment, supplies.....	1,304	1.2	9	9,886	13.2
	All establishments, total.....	134,815	...	163	...	...	95	Iron, steel wire and wire products.....	69	0.1	4	5,220	1.3
	Those analyzing commodity lines, total...	124,146	100.0	157	...	...	124	Second-hand merchandise.....	810	0.8	5	4,457	18.2
50	Motor vehicles.....	879	0.7	8	4,397	20.0		Commodities, n.e.c.....	1,293	1.2	...	...	...
	Trucks, truck-tractors, truck-trailers.....	853	...	7	3,961	21.5	126	Service receipts.....	1,022	0.9	17	17,871	5.7
	Other motor vehicles.....	26	...	...	...	...			
51	Automotive parts, accessories, etc.....	631	0.5	5	3,777	16.7							
80	Farm, garden machinery (exc. tractors).....	3,278	2.6	9	9,943	33.0							
81	Tractors and equipment (exc. truck-tractors).....	5,012	4.0	11	12,945	38.7							
82	General industrial machinery, equipment.....	26,170	21.1	50	47,085	55.6							
	Compressors, pumps.....	1,014	...	21	28,297	3.5							
	Crushing, pulverizing machinery, equipment... ..	970	...	10	15,228	5.7	51	Automotive parts, accessories, etc.....	178	0.2	4	2,359	7.5
	Conveyors, conveying equipment.....	179	...	4	1,471	12.2	80	Farm, garden machinery (exc. tractors).....	356	0.4	7	10,148	3.5
	Cranes, derricks, hoists, winches.....	10,643	...	37	34,730	30.6	81	Tractors and equipment (exc. truck-tractors).....	1,264	1.6	14	14,154	8.9
	Industrial trucks, tractors, stackers.....	5,273	...	11	22,668	23.3	82	General industrial machinery, equipment.....	7,739	9.7	30	34,328	22.5
	Mechanical power transmission equipment... ..	53	...	4	2,453	2.2		Compressors, pumps.....	1,216	...	21	25,364	4.8
	Other general industrial machinery.....	2,778	...	12	20,228	13.7		Crushing, pulverizing machinery, equipment... ..	273	...	9	17,987	1.5
	Not analyzed in detail.....	5,660	...	6	7,228	78.3		Conveyors, conveying equipment.....	575	...	13	23,472	2.4
84	Construction, mining, excavating machinery... ..	80,990	65.3	123	92,710	87.4		Cranes, derricks, hoists, winches.....	2,198	...	19	23,570	9.3
	Road-building machinery.....	30,154	...	67	59,936	50.3		Industrial trucks, tractors, stackers.....	771	...	9	12,858	6.0
	Mining, quarrying machinery, accessories... ..	2,101	...	21	27,662	7.6		Other general industrial machinery.....	2,706	...	...	...	...
	Excavating, dredging machinery, equipment... ..	12,741	...	34	39,168	31.2	84	Construction, mining, excavating machinery... ..	66,932	83.7	70	76,378	87.6
	Construction machinery (exc. road).....	16,522	...	60	47,236	35.0		Road-building machinery.....	42,740	...	53	65,745	64.7
	Not analyzed in detail.....	19,972	...	22	20,844	95.8		Mining, quarrying machinery, accessories... ..	2,960	...	24	37,115	8.0
85	Special industry machinery, equipment.....	225	0.2	8	5,640	4.0		Excavating, dredging machinery, equipment... ..	6,481	...	26	34,903	18.6
86	Industrial equipment, supplies.....	1,789	1.4	4	6,886	26.0		Construction machinery (exc. road).....	8,309	...	38	44,612	18.6
95	Iron, steel wire and wire products.....	205	0.2	4	1,339	15.3		Not analyzed in detail.....	6,642	...	12	8,361	79.4
124	Second-hand merchandise.....	227	0.2	5	3,662	6.2							
	Commodities, n.e.c.....	3,385	2.7	...	...	...	85	Special industry machinery, equipment.....	1,183	1.5	4	4,451	26.6
126	Service receipts.....	1,405	1.1	17	11,888	11.8	95	Iron, steel wire and wire products.....	55	0.1	4	7,089	0.8
								Commodities, n.e.c.....	288	0.4	...	...	...
							126	Service receipts.....	1,883	2.4	8	8,996	20.9
	East North Central Division												
	All establishments.....	111,220	...	158	...	...					
	Those analyzing commodity lines, total...	106,278	100.0	145	...	...					
51	Automotive parts, accessories, etc.....	1,050	1.0	10	6,285	16.7							
	Parts (exc. batteries, elec. parts).....	655	...	6	3,894	16.8							
	Other automotive supplies.....	55	...	...	...	...			
	Not analyzed in detail.....	340	...	4	2,391	14.2	50	Motor vehicles.....	352	0.6	4	4,002	8.8
80	Farm, garden machinery (exc. tractors).....	721	0.7	7	7,755	9.3	51	Automotive parts, accessories, etc.....	167	...	5	1,138	14.7
81	Tractors and equipment (exc. truck-tractors).....	1,476	1.4	8	3,916	37.7	80	Farm, garden machinery (exc. tractors).....	273	0.4	7	1,865	14.6
82	General industrial machinery, equipment.....	11,487	10.8	46	34,389	33.4	81	Tractors and equipment (exc. truck-tractors).....	692	1.1	10	2,395	28.9
	Compressors, pumps.....	1,461	...	25	30,147	4.8	82	General industrial machinery, equipment.....	4,004	6.3	16	15,870	25.2
	Crushing, pulverizing machinery, equipment... ..	1,033	...	16	23,097	4.5		Compressors, pumps.....	406	...	10	9,653	4.2
	Conveyors, conveying equipment.....	384	...	16	15,344	2.5		Crushing, pulverizing machinery, equipment... ..	700	...	7	7,876	8.9
	Cranes, derricks, hoists, winches.....	4,430	...	27	18,916	23.4		Cranes, derricks, hoists, winches.....	588	...	6	6,008	9.8
	Industrial trucks, tractors, stackers.....	3,129	...	23	19,270	16.2		Other general industrial machinery.....	2,310	...	...	...	...
	Other general industrial machinery.....	1,050	...	...	...	...	84	Construction, mining, excavating machinery... ..	51,112	80.6	46	59,793	85.5
84	Construction, mining, excavating machinery... ..	85,618	80.7	121	98,732	86.7		Road-building machinery.....	29,632	...	30	44,789	66.2
	Road-building machinery.....	36,214	...	76	64,912	55.8		Mining, quarrying machinery, accessories... ..	3,131	...	7	15,042	20.8
	Mining, quarrying machinery, accessories... ..	5,550	...	32	39,465	14.1		Excavating, dredging machinery, equipment... ..	3,605	...	13	20,877	17.3
	Excavating, dredging machinery, equipment... ..	13,520	...	37	42,214	32.0		Construction machinery (exc. road).....	9,014	...	19	27,445	32.8
	Construction machinery (exc. road).....	22,515	...	64	55,561	40.5		Not analyzed in detail.....	5,730	...	9	8,310	69.0
	Not analyzed in detail.....	7,819	...	10	8,592	91.0							
85	Special industry machinery, equipment.....	1,099	1.0	7	6,913	15.9							
86	Industrial equipment, supplies.....	1,939	1.8	11	9,546	20.3							
95	Iron, steel wire and wire products.....	136	0.1	5	5,601	2.4							
124	Second-hand merchandise.....	238	0.2	9	7,948	3.0							
	Commodities, n.e.c.....	463	0.4	...	...	...				
126	Service receipts.....	2,051	1.9	30	25,319	8.1							

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							FARM-DAIRY MACHINERY, EQUIPMENT DISTRIBUTORS					
	West South Central Division							New England Division					
	All establishments.....	103,794	...	119	...	...		All establishments.....	8,438	...	23	...	...
	Those analyzing commodity lines, total...	98,157	100.0	112	...	...		Those analyzing commodity lines, total...	8,168	100.0	21	...	...
50	Motor vehicles.....	191	0.2	5	1,520	12.6							
51	Automotive parts, accessories, etc.....	126	0.1	5	1,526	8.2	80	Farm, garden machinery (exc. tractors).....	3,029	37.1	16	3,709	81.7
80	Farm, garden machinery (exc. tractors).....	5,952	6.1	16	10,881	29.9	81	Tractors and equipment (exc. truck-tractors).....	4,739	58.0	4	5,533	85.6
81	Tractors and equipment (exc. truck-tractors).....	7,406	7.5	20	17,649	42.0		Commodities, n.e.c., and service receipts.....	400	4.9	...	...	...
	Farm, garden tractors, equipment.....	885	...	7	4,941	17.9							
	Other wheel type tractors, equipment.....	6,521	...	17	15,519	42.0							
82	General industrial machinery, equipment.....	5,785	5.9	26	22,404	25.8		Middle Atlantic Division					
	Compressors, pumps.....	790	...	21	17,179	4.6		All establishments.....	56,982	...	127	...	...
	Crushing, pulverizing machinery, equipment.....	411	...	9	9,452	4.2	45	Those analyzing commodity lines, total...	52,994	100.0	115	...	...
	Conveyors, conveying equipment.....	411	...	8	7,557	5.4		Paints, varnishes, lacquers.....	159	0.3	4	4,011	4.0
	Cranes, derricks, hoists, winches.....	2,565	...	16	13,882	18.7	80	Farm, garden machinery (exc. tractors).....	31,623	59.8	90	38,269	82.6
	Industrial trucks, tractors, stackers.....	234	...	5	2,530	9.3		Dairy equipment.....	8,357	...	38	13,031	64.1
	Fans, blowers (industrial equipment).....	50	...	4	3,572	1.4		Garden equipment.....	1,526	...	18	6,933	22.0
	Mechanical power transmission equipment.....	463	...	5	6,131	7.6		Farm machinery.....	17,132	...	42	24,080	71.1
	Other general industrial machinery.....	872	...	...	...	...		Not analyzed in detail.....	4,608	...	15	5,163	29.2
83	Metal-working machinery.....	200	0.2	4	2,773	7.2	81	Tractors and equipment (exc. truck-tractors).....	18,171	34.3	38	26,147	69.5
84	Construction, mining, excavating machinery.....	75,385	76.8	99	86,034	87.6	82	General industrial machinery, equipment.....	344	0.6	7	3,288	10.5
	Road-building machinery.....	42,397	...	79	69,521	60.9	84	Construction, mining, excavating machinery.....	428	0.8	4	2,889	14.8
	Mining, quarrying machinery, accessories.....	875	...	18	16,312	5.4	86	Industrial equipment, supplies.....	134	0.2	5	3,405	3.9
	Excavating, dredging machinery, equipment.....	9,000	...	35	38,787	31.2		Commodities, n.e.c., and service receipts.....	2,125	4.0	...	...	...
	Construction machinery (exc. road).....	9,581	...	44	38,583	34.8							
	Not analyzed in detail.....	13,532	...	8	13,532	100.0							
85	Special industry machinery, equipment.....	92	0.1	5	2,394	1.1		East North Central Division					
86	Industrial equipment, supplies.....	1,549	1.6	7	8,732	17.7		All establishments.....	105,006	...	180	...	...
126	Commodities, n.e.c.....	551	0.6	...	...	...		Those analyzing commodity lines, total...	99,174	100.0	165	...	...
	Service receipts.....	920	0.9	13	11,795	7.8	30	Seeds (field, garden).....	73	0.1	4	2,167	3.4
	Mountain Division						46	Fertilizer, fertilizer materials.....	185	0.2	8	1,012	18.2
	All establishments.....	45,354	...	50	...	...	50	Motor vehicles.....	493	0.5	9	1,474	33.4
	Those analyzing commodity lines, total...	42,794	100.0	44	...	...	51	Automotive parts, accessories, etc.....	433	0.4	11	2,993	14.7
50	Motor vehicles.....	1,277	3.0	5	4,611	27.7	56	Hardware.....	571	0.6	7	2,601	22.9
51	Automotive parts, accessories, etc.....	602	1.4	5	4,835	12.4	80	Farm, garden machinery (exc. tractors).....	1,009	1.0	12	3,889	25.9
80	Farm, garden machinery (exc. tractors).....	2,507	5.8	11	12,529	19.9		Dairy equipment.....	66,283	69.9	134	93,832	72.2
81	Tractors and equipment (exc. truck-tractors).....	145	0.3	4	3,109	4.7		Garden equipment.....	8,523	...	50	17,183	56.0
82	General industrial machinery, equipment.....	877	2.0	8	6,911	12.8		Farm machinery.....	3,750	...	17	9,056	19.3
	Compressors, pumps.....	243	...	4	5,718	4.2		Not analyzed in detail.....	50,199	...	79	74,123	67.7
	Crushing, pulverizing machinery, equipment.....	240	...	6	2,229	10.5							
	Other general industrial machinery.....	394	...	...	...	...	81	Tractors and equipment (exc. truck-tractors).....	24,357	24.6	58	50,664	48.1
84	Construction, mining, excavating machinery.....	34,924	81.9	42	40,859	85.5		Farm, garden tractors, equipment.....	20,476	...	39	41,317	49.5
	Road-building machinery.....	17,483	...	29	28,191	62.0		Other wheel type tractors, equipment.....	92	...	6	638	14.4
	Mining, quarrying machinery, accessories.....	1,309	...	7	11,150	11.7		Not analyzed in detail.....	3,789	...	17	9,096	41.6
	Excavating, dredging machinery, equipment.....	2,062	...	10	11,143	18.5	86	Industrial equipment, supplies.....	303	0.3	7	1,515	20.0
	Construction machinery (exc. road).....	3,749	...	18	15,002	25.0	124	Second-hand merchandise.....	227	0.2	4	654	34.7
	Not analyzed in detail.....	10,321	...	11	12,355	83.5	126	Commodities, n.e.c.....	1,821	1.8	...	...	...
86	Industrial equipment, supplies.....	320	0.7	7	3,101	10.3		Service receipts.....	419	0.4	18	10,549	4.0
95	Iron, steel wire and wire products.....	46	0.1	5	2,410	1.9							
	Wire rope, cable (exc. insulated).....	46	...	5	2,410	1.9		West North Central Division					
124	Second-hand merchandise.....	167	0.4	7	13,203	1.3		All establishments.....	111,677	...	155	...	...
126	Commodities, n.e.c.....	1,391	3.2	...	...	...		Those analyzing commodity lines, total...	107,111	100.0	144	...	...
	Service receipts.....	538	1.2	14	19,439	2.8	50	Motor vehicles.....	567	0.5	12	3,549	14.3
	Pacific Division						51	Automotive parts, accessories, etc.....	2,277	2.5	16	18,049	14.8
	All establishments.....	106,754	...	132	...	...		Batteries, electrical parts.....	115	...	5	8,012	1.6
	Those analyzing commodity lines, total...	105,605	100.0	126	...	...		Parts (exc. batteries, electrical parts).....	1,567	...	5	11,096	14.1
50	Motor vehicles.....	110	0.1	4	1,700	6.5	54	Accessories.....	501	...	9	8,422	5.9
80	Farm, garden machinery (exc. tractors).....	1,901	1.8	14	20,326	9.4		Other automotive supplies.....	484	...	...	...	...
81	Tractors and equipment (exc. truck-tractors).....	11,318	10.7	42	38,667	29.3		Radios, television sets, home appliances, and specialties.....	1,615	1.5	...	9,389	17.2
	Farm, garden tractors, equipment.....	2,124	...	28	31,979	6.6		Electric household refrigerators, freezers, and other electric appliances, specialties.....	530	...	6	6,645	8.0
	Other wheel type tractors, equipment.....	9,194	...	25	19,723	46.6		Hardware.....	1,089	...	...	...	...
82	General industrial machinery, equipment.....	6,382	6.0	38	26,547	24.0	56	Farm, garden machinery (exc. tractors).....	186	0.2	7	4,602	4.0
	Compressors, pumps.....	793	...	14	10,945	7.2	80	Dairy equipment.....	59,489	54.8	123	74,147	80.2
	Crushing, pulverizing machinery, equipment.....	424	...	11	8,900	4.8		Garden equipment.....	9,213	...	35	13,267	69.4
	Conveyors, conveying equipment.....	95	...	7	3,530	2.7		Farm machinery.....	659	...	7	1,160	56.8
	Cranes, derricks, hoists, winches.....	2,006	...	22	11,826	17.0		Not analyzed in detail.....	41,846	...	30	54,903	77.5
	Industrial trucks, tractors, stackers.....	1,236	...	10	5,813	21.0							
	Mechanical power transmission equipment.....	340	...	5	3,432	9.9							
	Other general industrial machinery.....	1,488	...	...	...	...	81	Tractors and equipment (exc. truck-tractors).....	40,168	37.1	39	58,863	68.1
84	Construction, mining, excavating machinery.....	78,021	73.4	101	93,523	83.4	82	Construction, mining, excavating machinery.....	289	0.3	4	1,309	22.1
	Road-building machinery.....	47,335	...	62	74,102	42.7	102	Petroleum and products.....	134	0.2	4	1,340	14.7
	Mining, quarrying machinery, accessories.....	1,202	...	13	12,551	9.6	124	Second-hand merchandise.....	318	0.3	6	719	1.7
	Excavating, dredging machinery, equipment.....	4,349	...	18	15,798	17.5	126	Commodities, n.e.c.....	2,591	2.4	...	...	...
	Construction machinery (exc. road).....	17,705	...	53	44,472	39.8		Service receipts.....	179	0.2	14	...	1.2
	Not analyzed in detail.....	6,830	...	8	7,243	94.3							
85	Special industry machinery, equipment.....	195	0.2	4	7,893	6.7		South Atlantic Division					
95	Iron, steel wire and wire products.....	174	0.2	7	6,132	3.8		All establishments.....	47,324	...	92	...	...
	Wire rope, cable (exc. insulated).....	174	...	7	6,132	3.8		Those analyzing commodity lines, total...	42,955	100.0	79	...	...
124	Second-hand merchandise.....	1,087	1.1	10	26,050	4.5	30	Seeds (field, garden).....	665	1.5	4	2,401	19.1
126	Commodities, n.e.c.....	2,715	2.6	...	...	...	45	Paints, varnishes, lacquers.....	323	0.7	6	1,411	5.5
	Service receipts.....	1,900	1.8	...	...	...	48	Fertilizer, fertilizer materials.....	147	0.3	4	1,008	4.2

See footnote at end of table

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM-DAIRY MACHINERY EQUIPMENT DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued						
South Atlantic Division—Continued							New England Division—Continued						
50	Motor vehicles.....	471	1.1	6	2,512	18.8	56	Hardware.....	2,415	1.9	16	9,431	25.6
	Trucks, truck-tractors, truck trailers.....	313	...	5	2,362	13.2		Heavy hardware.....	320	...	5	3,261	9.8
	Other motor vehicles.....	158	...	...	...	...		Shelf, light hardware.....	773	...	7	4,281	18.0
51	Automotive parts, accessories, etc.....	554	1.3	8	2,950	18.8		Other hardware.....	1,322	...	...	...	...
	Tires, tubes.....	23	...	4	1,427	1.6	57	Plumbing, heating, air-conditioning.....	447	0.4	11	2,331	19.2
	Parts (exc. batteries, electrical parts).....	422	...	5	2,419	17.4		Pipe fittings, valves, specialties.....	363	...	5	1,428	25.4
	Other automotive supplies.....	109	...	...	...	...		Other plumbing, heating equipment.....	84	...	...	...	...
56	Hardware.....	643	1.5	6	6,159	10.4	79	Miscellaneous professional, service equipment.....	289	0.2	6	1,012	28.6
57	Plumbing, heating, air-conditioning.....	362	0.8	9	5,876	6.2	80	Farm, garden machinery (exc. tractors).....	311	0.2	5	4,256	7.3
61	Laundry, dry cleaning equipment, supplies.....	593	1.4	4	4,256	13.9	81	Tractors and equipment (exc. truck-tractors).....	155	0.1	4	3,284	4.7
80	Farm, garden machinery (exc. tractors).....	20,638	48.2	59	34,367	60.0	82	General industrial machinery, equipment.....	13,294	10.7	77	24,042	55.3
	Dairy equipment.....	4,089	...	22	10,451	39.1		Compressors, pumps.....	1,071	...	23	7,861	13.6
	Garden equipment.....	652	...	12	5,074	12.8		Conveyors, conveying equipment.....	908	...	13	3,383	26.8
	Farm machinery.....	15,509	...	39	25,280	61.3		Cranes, derricks, hoists, winches.....	382	...	13	7,440	5.1
	Not analyzed in detail.....	388	...	4	746	52.0		Industrial trucks, tractors, stackers.....	1,657	...	13	6,030	27.5
81	Tractors and equipment (exc. truck-tractors).....	15,070	35.0	45	26,667	56.5		Fans, blowers (industrial equipment).....	280	...	9	2,490	11.2
	Farm, garden tractors, equipment.....	10,557	...	32	18,962	55.7		Mechanical power transmission equipment.....	4,708	...	24	9,318	50.5
	Other wheel type tractors, equipment.....	2,809	...	13	7,661	36.7		Other general industrial machinery.....	2,363	...	...	...	...
	Not analyzed in detail.....	1,704	...	9	2,916	58.4		Not analyzed in detail.....	1,925	...	10	2,714	70.9
95	Iron, steel wire and wire products.....	359	0.8	5	7,420	4.8	83	Metal-working machinery.....	20,162	16.2	91	26,662	75.6
124	Second-hand merchandise.....	349	0.8	4	2,112	16.5		Machine tools, equipment.....	15,296	...	50	20,154	75.9
126	Commodities, n.e.c.....	2,498	5.8	...	...	...		Welding machinery, equipment.....	2,229	...	31	2,507	88.9
	Service receipts.....	312	0.7	12	4,733	6.6		Portable metal-working machinery (power-driven).....	340	...	8	3,142	10.8
								Miscellaneous metal-working machinery.....	787	...	10	2,410	32.6
	East South Central Division (Not analyzed by commodity lines)							Not analyzed in detail.....	1,510	...	10	2,346	64.4
	West South Central Division (Not analyzed by commodity lines)						84	Construction, mining, excavating machinery..	2,017	1.6	9	5,482	36.8
	Mountain Division							Road-building machinery.....	910	...	5	4,282	21.2
	All establishments.....	29,904	...	61	...	...		Mining, quarrying machinery, accessories..	563	...	4	2,383	23.6
	Those analyzing commodity lines, total	26,928	100.0	50	...	...		Excavating, dredging machinery, equipment.	397	...	4	2,601	15.3
								Other construction, etc., machinery.....	147	...	...	...	...
47	Agricultural chemicals (exc. fertilizer)....	346	1.3	4	1,059	32.7	85	Special industry machinery, equipment.....	29,961	24.1	80	35,043	85.5
51	Automotive parts, accessories, etc.....	214	0.8	6	2,798	7.6		Food products machinery.....	5,232	...	6	5,232	100.0
80	Farm, garden machinery (exc. tractors).....	13,586	50.5	48	26,083	52.1		Textile industry machinery.....	16,389	...	25	16,516	99.2
	Dairy equipment.....	1,070	...	8	2,143	49.9		Printing trades machinery.....	1,798	...	9	1,817	99.0
	Garden equipment.....	92	...	4	683	13.5		Wood-working machinery.....	1,137	...	12	2,840	40.0
	Farm machinery.....	11,961	...	32	22,516	53.1		Shoe, shoe repair machinery.....	699	...	8	830	84.2
	Not analyzed in detail.....	463	...	8	1,598	29.0		Miscellaneous special machinery, equipment	4,706	...	...	...	...
81	Tractors and equipment (exc. truck-tractors).....	8,919	33.1	22	20,164	44.2	86	Industrial equipment, supplies.....	36,030	29.2	134	50,793	70.9
82	General industrial machinery, equipment.....	377	1.4	7	3,668	10.3		Abrasives, abrasive material.....	2,774	...	40	12,993	21.3
126	Commodities, n.e.c.....	3,371	12.5	...	...	...		Industrial leather, belting, packing.....	759	...	37	13,426	5.6
	Service receipts.....	115	0.4	6	1,629	7.0		Mechanical rubber goods.....	1,975	...	30	11,308	17.5
								Rope, cordage, twine (exc. wire).....	10,342	...	21	23,390	44.2
								Miscellaneous industrial equipment, supplies.....	16,187	...	91	25,830	62.7
								Not analyzed in detail.....	3,993	...	18	4,650	85.9
	Pacific Division						92	Scrap iron, steel.....	133	0.1	5	1,080	12.3
	All establishments.....	70,292	...	140	...	...	94	Iron, steel products (flat).....	147	0.1	7	2,934	5.0
	Those analyzing commodity lines, total	68,037	100.0	131	...	...	95	Iron, steel wire and wire products.....	240	0.2	12	6,521	3.7
51	Automotive parts, accessories, etc.....	233	0.3	4	2,997	7.8	96	Iron and steel finished products.....	845	0.7	9	4,561	18.5
54	Radios, television sets, home appliances, and specialties.....	342	0.5	4	1,988	17.2	109	Glass (sheet and containers).....	2,058	1.6	14	2,665	77.2
56	Hardware.....	273	0.4	6	2,893	9.4	122	Jump and scrap (exc. iron and steel).....	250	0.2	5	1,783	14.0
80	Farm, garden machinery (exc. tractors).....	31,072	45.8	104	44,742	69.4	123	Rubber sundries, n.e.c.....	503	0.4	4	1,001	50.2
	Dairy equipment.....	6,265	...	27	17,000	36.8	124	Second-hand merchandise.....	4,365	3.5	27	5,492	79.5
	Garden equipment.....	1,763	...	17	4,480	39.4	126	Commodities, n.e.c.....	9,001	7.2	...	...	...
	Farm machinery.....	17,935	...	59	26,645	67.3		Service receipts.....	254	0.2	19	18,843	1.3
	Not analyzed in detail.....	5,109	...	16	10,164	50.3							
81	Tractors and equipment (exc. truck-tractors).....	29,733	43.7	59	45,702	65.0		Middle Atlantic Division					
	Farm, garden tractors, equipment.....	17,001	...	42	26,269	64.7		All establishments.....	637,840	...	1,815	...	...
	Other wheel type tractors, equipment.....	4,492	...	9	9,371	47.9	45	Those analyzing commodity lines, total	597,951	100.0	1,608	...	...
	Not analyzed in detail.....	8,240	...	14	12,884	64.0	50	Paints, varnishes, lacquers.....	418	0.1	20	13,532	3.1
82	General industrial machinery, equipment.....	1,726	2.5	14	7,840	22.0	51	Motor vehicles.....	1,031	0.2	13	16,273	6.3
	Compressors, pumps.....	830	...	10	4,903	16.9		Automotive parts, accessories, etc.....	3,165	0.5	38	14,035	22.6
	Other general industrial machinery.....	896	...	...	...	...		Batteries, electrical parts.....	495	...	10	7,485	6.6
84	Construction, mining, excavating machinery..	1,238	1.8	5	4,345	28.5		Tires, tubes.....	602	...	7	4,948	12.2
95	Iron, steel wire and wire products.....	310	0.4	4	6,123	5.1		Parts (exc. batteries, electrical parts).....	945	...	15	5,232	18.1
124	Second-hand merchandise.....	135	0.2	4	1,702	7.9		Garage, filling station equipment.....	287	...	10	3,708	7.7
126	Commodities, n.e.c.....	2,249	3.3	...	...	...		Other automotive supplies.....	836	...	...	...	...
	Service receipts.....	726	1.1	18	7,648	9.5		Electrical wiring supplies, construction materials.....	1,698	0.3	36	25,165	6.7
								Electrical apparatus, equipment.....	1,657	0.3	49	27,877	5.9
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS							Radios, television sets, home appliances, and specialties.....	1,306	0.2	19	15,895	8.2
	New England Division							Hardware.....	6,456	1.1	53	34,998	18.4
	All establishments.....	133,286	...	409	...	...		Plumbing, heating, air-conditioning.....	15,631	2.6	66	60,609	25.8
	Those analyzing commodity lines, total	124,280	100.0	367	...	...		Boilers, radiators, connectors.....	225	...	7	9,829	2.3
45	Paints, varnishes, lacquers.....	95	0.1	5	1,310	7.2		Furnaces (warm air).....	212	...	7	9,551	2.2
51	Automotive parts, accessories, etc.....	860	0.7	8	4,446	19.3		Oil burners.....	196	...	7	7,935	2.5
53	Electrical apparatus, equipment.....	448	0.4	6	1,792	25.0		Gas appliance, supplies.....	...	...	5	2,206	2.9
								Fans, blowers, unit heaters, and accessories.....	...	...	12	10,311	2.4
								Plumbing fixtures, equipment, supplies.....	...	...	14	14,268	5.5
								Pipe fittings, valves, specialties.....	...	...	47	49,080	26.4
								Other plumbing, heating equipment.....	...	...	...	...	...
								Not analyzed in detail.....	795	...	5	2,930	27.1

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued													
Middle Atlantic Division—Continued													
79	Miscellaneous professional, service equipment	1,009	0.2	11	1,482	68.1	109	Class (sheet and containers).....	12,125	2.0	36	14,613	83.0
81	Tractors and equipment (exc. truck-tractors)	845	0.1	10	13,252	6.4	115	Paper (basic materials, paperboard).....	3,524	0.6	15	15,676	22.5
82	General industrial machinery, equipment.....	86,980	14.5	371	158,918	54.7	116	Converted paper products.....	535	0.1	11	3,325	12.4
	Compressors, pumps.....	11,457	...	134	72,625	15.8	118	Jewelry, silverware, trophies.....	2,552	0.4	4	9,148	27.9
	Crushing, pulverizing machinery, equipment	2,955	...	17	14,857	19.9	122	Junk and scrap (exc. iron and steel).....	423	0.1	9	2,539	16.7
	Conveyors, conveying equipment.....	6,607	...	51	41,871	15.8	124	Second-hand merchandise.....	11,938	2.0	103	17,588	67.9
	Cranes, derricks, hoists, winches.....	2,851	...	48	45,147	6.3	126	Commodities, n.e.c.....	15,804	2.6	...	...	...
	Industrial trucks, tractors, stackers.....	10,309	...	55	33,244	31.0		Service receipts.....	1,554	0.2	67	21,265	7.3
	Fans, blowers (industrial equipment).....	2,125	...	58	24,872	8.5	East North Central Division						
	Mechanical power transmission equipment.....	16,280	...	108	60,305	27.0	All establishments.....						
	Other general industrial machinery.....	19,689	...	139	58,683	33.6	Those analyzing commodity lines, total						
	Not analyzed in detail.....	14,707	...	41	23,140	63.6	542,331	...	1,511	...	...	...
							511,667	100.0	1,371	...	...	...
83	Metal-working machinery.....	79,016	13.2	325	131,252	60.2	45	Paints, varnishes, lacquers.....	497	0.1	18	10,827	4.6
	Machine tools, equipment.....	57,301	...	196	97,963	58.5	51	Automotive parts, accessories, etc.....	4,231	0.8	34	24,293	17.4
	Welding machinery, equipment.....	11,393	...	120	48,109	23.7	52	Electrical wiring supplies, construction materials.....	2,476	0.5	33	29,075	8.5
	Portable metal-working machinery (power-driven).....	1,300	...	40	28,650	4.5	53	Electrical apparatus, equipment.....	891	0.2	25	13,018	6.8
	Miscellaneous metal-working machinery.....	4,621	...	55	32,762	14.1	54	Radios, television sets, home appliances, and specialties.....	2,102	0.4	7	13,926	15.1
	Not analyzed in detail.....	4,401	...	27	9,623	45.7	55	Electric commercial equipment.....	514	0.1	7	6,999	7.3
84	Construction, mining, excavating machinery..	26,750	4.5	62	53,313	50.2	56	Hardware.....	3,854	0.8	38	29,543	13.0
	Road-building machinery.....	5,890	...	22	29,787	19.8		Builders' hardware.....	130	...	8	6,467	2.0
	Mining, quarrying machinery, accessories..	14,957	...	33	26,292	56.9		Heavy hardware.....	1,206	...	15	12,606	9.6
	Excavating, dredging machinery, equipment.	1,713	...	15	17,292	9.9		Shelf, light hardware.....	333	...	15	8,255	4.0
	Construction machinery (exc. road).....	3,070	...	20	22,458	13.7		Wire screening.....	13	...	5	3,350	0.4
	Not analyzed in detail.....	1,120	...	7	5,030	22.3		Other hardware.....	784	...	12	8,190	9.6
								Not analyzed in detail.....	1,388	...	8	7,020	19.8
85	Special industry machinery, equipment.....	134,539	22.5	490	196,724	68.4	57	Plumbing, heating, air-conditioning.....	11,052	2.2	60	76,953	14.4
	Food products machinery.....	14,394	...	63	21,015	68.5	79	Miscellaneous professional, service equipment.....	1,389	0.3	8	4,541	30.6
	Textile industry machinery.....	22,260	...	120	25,004	89.0	80	Farm, garden machinery (exc. tractor).....	923	0.2	16	8,171	11.3
	Printing trades machinery.....	25,776	...	60	27,103	95.1	81	Tractors and equipment (exc. truck-tractors)	396	0.1	8	4,595	8.6
	Wood-working machinery.....	5,302	...	56	28,441	18.6	82	General industrial machinery, equipment.....	76,386	14.9	300	140,776	54.3
	Shoe, shoe repair machinery.....	768	...	12	1,540	49.9		Compressors, pumps.....	8,297	...	93	57,536	14.4
	Oil-well and oil-refining machinery.....	23,491	...	36	32,130	73.1		Crushing, pulverizing machinery, equipment	1,308	...	12	18,902	6.9
	Miscellaneous special machinery, equipment	29,584	...	137	48,884	60.5		Conveyors, conveying equipment.....	6,665	...	46	43,394	20.0
	Not analyzed in detail.....	12,364	...	35	22,887	56.6		Cranes, derricks, hoists, winches.....	6,682	...	46	47,980	13.9
86	Industrial equipment, supplies.....	167,456	28.2	511	229,774	72.9		Industrial trucks, tractors, stackers.....	8,426	...	37	28,550	29.5
	Abrasives, abrasive material.....	16,534	...	120	86,583	19.1		Fans, blowers (industrial equipment).....	1,231	...	34	22,780	5.4
	Industrial leather, belting, packing.....	4,332	...	92	52,180	8.3		Mechanical power transmission equipment.....	20,221	...	105	46,891	43.1
	Mechanical rubber goods.....	11,441	...	98	51,026	22.4		Other general industrial machinery.....	13,862	...	99	49,192	28.2
	Rope, cordage, twine (exc. wire).....	22,040	...	82	53,841	40.9		Not analyzed in detail.....	7,694	...	36	12,340	62.4
	Miscellaneous industrial equipment, supplies.....	79,841	...	304	136,809	58.4							
	Not analyzed in detail.....	33,268	...	72	39,891	83.4	83	Metal-working machinery.....	89,851	17.6	403	147,275	61.0
89	Ship, marine propulsion machinery.....	501	0.1	5	6,129	8.2		Machine tools, equipment.....	54,347	...	201	96,288	56.4
93	Iron, steel products (semi-finished).....	614	0.1	18	15,999	3.8		Welding machinery, equipment.....	16,029	...	164	45,013	35.6
	Sheet bars, timplate bars.....	71	...	4	1,072	6.6		Portable metal-working machinery (power-driven).....	2,869	...	50	31,786	9.0
	Wire rods.....	168	...	9	13,849	1.2		Miscellaneous metal-working machinery.....	8,430	...	63	44,990	18.7
	Other semi-finished products.....	375	...	...	...	...		Not analyzed in detail.....	8,176	...	36	14,871	55.0
94	Iron, steel products (flat).....	245	0.1	22	16,846	5.0	84	Construction, mining, excavating machinery..	13,856	2.7	49	47,327	29.3
	Strip (hot, cold rolled).....	294	...	7	8,776	3.4		Road-building machinery.....	3,306	...	14	29,427	11.2
	Sheets (hot rolled).....	64	...	4	2,131	3.0		Mining, quarrying machinery, accessories..	3,005	...	23	11,231	26.8
	Sheets (galvanized, other coated).....	67	...	7	3,603	1.8		Excavating, dredging machinery, equipment.	1,415	...	9	11,228	12.6
	Other flat iron, steel products.....	420	...	...	...	...		Construction machinery (exc. road).....	2,041	...	19	15,010	13.6
								Not analyzed in detail.....	4,089	...	10	8,716	46.9
95	Iron, steel wire and wire products.....	3,081	0.5	74	58,783	5.2	85	Special industry machinery, equipment.....	79,668	15.6	287	125,233	63.6
	Woven wire fence, gates.....	97	...	9	9,590	1.0		Food products machinery.....	5,485	...	33	7,746	70.8
	Barbed, twisted wire.....	64	...	7	10,663	0.6		Textile industry machinery.....	1,144	...	10	1,189	96.2
	Nails (staples, tacks, brads).....	1,003	...	29	29,885	3.4		Printing trades machinery.....	12,994	...	35	13,701	94.8
	Wire rope, cable (exc. insulated).....	1,479	...	52	46,038	3.2		Wood-working machinery.....	9,059	...	45	26,390	34.3
	Other iron, steel wire products.....	307	...	...	...	...		Oil-well and oil-refining machinery.....	34,371	...	81	44,560	77.1
	Not analyzed in detail.....	131	...	4	1,496	8.8		Miscellaneous special machinery, equipment	15,176	...	...	...	...
								Not analyzed in detail.....	1,439	...	18	5,201	27.7
96	Iron and steel finished products.....	2,842	0.5	35	21,867	13.0	86	Industrial equipment, supplies.....	162,824	31.8	518	238,345	68.3
	Rails, tieplates, splice bars, etc.....	717	...	5	7,060	10.2		Abrasives, abrasive material.....	18,245	...	147	102,232	17.8
	Bar-size shapes (exc. reinforcement), hot rolled.....	634	...	12	9,205	6.9		Industrial leather, belting, packing.....	2,969	...	96	55,185	5.4
	Bar-size shapes, cold finished.....	211	...	11	10,362	2.0		Mechanical rubber goods.....	19,208	...	136	76,955	25.0
	Tool steel.....	183	...	7	6,754	2.7		Rope, cordage, twine (exc. wire).....	9,480	...	77	54,880	17.3
	Structural shapes (exc. bar-size shapes)..	93	...	8	6,646	1.4		Miscellaneous industrial equipment, supplies.....	87,759	...	324	142,731	61.5
	Other finished products.....	448	...	...	...	...		Not analyzed in detail.....	25,163	...	71	36,181	69.5
	Not analyzed in detail.....	556	...	4	1,879	29.6	90	Miscellaneous transportation equipment.....	637	0.1	6	2,436	26.1
97	Iron and steel pipe and tubes.....	10,387	1.7	62	63,280	16.4	94	Iron, steel products (flat).....	2,350	0.4	14	16,929	13.9
	Cast iron soil pipe.....	216	...	4	855	25.3							
	Cast iron pressure pipe.....	189	...	6	2,666	7.1							
	Steel pipe, tubing (exc. seamless).....	4,927	...	40	47,317	10.4							
	Seamless steel pipe, tubing.....	3,627	...	25	29,429	12.3							
	Not analyzed in detail.....	1,428	...	9	10,375	13.8	95	Iron, steel wire and wire products.....	2,885	0.6	85	46,794	6.2
99	Stainless steel.....	1,268	0.2	12	8,425	15.0		Woven wire fence, gates.....	32	...	5	4,101	0.8
								Nails (staples, tacks, brads).....	690	...	21	13,080	5.3
101	Nonferrous metals.....	1,991	0.3	22	14,423	13.8		Wire rope, cable (exc. insulated).....	1,652	...	67	39,140	4.2
	Copper shapes, forms.....	508	...	5	2,651	19.2		Strand, galvanized.....	44	...	5	3,000	1.5
	Aluminum, alloy shapes, forms.....	548	...	8	2,344	23.4		Drawn wire.....	59	...	4	973	6.1
	Other nonferrous metals, basic shapes.....	935	...	...	...	...		Other iron, steel wire products.....	240	...	...	...	...
								Not analyzed in detail.....	168	...	4	3,867	4.3

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	East North Central Division—Continued							West North Central Division—Continued					
96	Iron and steel finished products.....	2,729	0.5	35	17,667	15.4	85	Special industry machinery, equipment.....	37,342	19.7	146	77,083	48.4
	Bar-size shapes (exc. reinforcement), hot rolled.....	408	...	5	5,835	7.0		Food products machinery.....	3,382	...	18	6,515	51.9
	Structural shapes (exc. bar-size shapes)...	1,23	...	5	5,720	2.2		Printing trades machinery.....	850	...	4	850	100.0
	Other finished products.....	1,853	...	...	...	...		Wood-working machinery.....	1,675	...	24	13,940	12.0
	Not analyzed in detail.....	345	...	5	4,197	8.2		Oil-well and oil-refining machinery.....	24,467	...	61	38,242	64.0
								Miscellaneous special machinery, equipment.....	6,035	...	...	...	...
97	Iron and steel pipe and tubes.....	14,783	2.9	92	71,326	20.7		Not analyzed in detail.....	933	...	7	3,053	30.6
	Steel pipe, tubing (exc. seamless).....	4,730	...	71	53,356	8.9	86	Industrial equipment, supplies.....	48,608	25.8	161	92,456	52.6
	Seamless steel pipe, tubing.....	6,131	...	62	39,950	15.3		Abrasives, abrasive materials.....	2,192	...	42	37,336	5.9
	Other iron, steel pipe.....	1,139	...	...	...	...		Industrial leather, belting, packing.....	1,358	...	39	35,677	3.8
	Not analyzed in detail.....	2,783	...	10	12,858	21.6		Mechanical rubber goods.....	4,326	...	51	38,878	11.1
98	Alloy steel.....	1,560	0.3	25	17,958	8.7		Rope, cordage, twine (exc. wire).....	3,400	...	41	49,084	8.5
	Pipe and tubes.....	1,034	...	19	10,990	9.4		Miscellaneous industrial equipment, supplies.....	31,740	...	105	61,670	51.5
	Other alloy steel.....	526	...	...	...	...		Not analyzed in detail.....	5,592	...	14	7,524	74.3
99	Stainless steel.....	604	0.1	8	5,166	11.7	92	Scrap iron, steel.....	505	0.3	6	3,406	14.8
101	Nonferrous metals.....	536	0.1	14	6,069	8.8	93	Iron, steel products (semi-finished).....	433	0.2	9	5,833	7.4
	Copper shapes, forms.....	111	...	4	1,867	5.9	94	Iron, steel products (flat).....	1,412	0.7	8	14,452	9.8
	Aluminum, alloy shapes, forms.....	166	...	4	1,019	16.3							
	Other nonferrous metals, basic shapes.....	259	...	...	...	...	95	Iron, steel wire and wire products.....	1,420	0.7	42	34,816	4.1
109	Glass (sheet and containers).....	11,721	2.3	21	11,966	98.0		Wire rope, cable (exc. insulated).....	806	...	37	30,205	2.7
123	Rubber sundries, n.e.c.....	1,296	0.2	5	2,471	52.4		Strand, galvanized.....	30	...	4	8,618	0.3
124	Second-hand merchandise.....	6,943	1.4	70	18,255	38.0		Reinforcement mesh.....	245	...	4	10,831	2.3
	Commodities, n.e.c.....	12,938	2.5	...	...	...		Other iron, steel wire products.....	339	...	...	...	...
126	Service receipts.....	1,775	0.3	73	25,494	7.0	96	Iron and steel finished products.....	1,875	1.0	16	13,606	13.8
	West North Central Division						97	Iron and steel pipe and tubes.....	10,631	5.6	58	743,619	24.4
	All establishments.....	202,065	...	487	...	...		Steel pipe, tubing (exc. seamless).....	4,649	...	46	33,537	13.9
	Those analyzing commodity lines, total	189,842	100.0	441	...	...		Seamless steel pipe, tubing.....	5,231	...	41	34,312	15.2
51	Automotive parts, accessories, etc.....	1,649	0.9	13	15,152	10.9		Other iron, steel pipe.....	751	...	...	...	...
	Parts (exc. batteries, electrical parts)...	282	...	10	13,418	2.1	98	Alloy steel.....	197	0.1	9	8,087	2.4
	Garage, filling station equipment.....	297	...	6	13,693	2.2	101	Nonferrous metals.....	170	0.1	11	11,660	1.4
	Accessories.....	234	...	5	12,235	1.9	109	Glass (sheet and containers).....	1,861	1.0	10	7,962	23.4
	Other automotive supplies.....	836	...	...	...	...	124	Second-hand merchandise.....	1,876	1.0	26	13,555	13.8
52	Electrical wiring supplies, construction materials.....	1,007	0.5	10	9,102	11.1		Commodities, n.e.c.....	5,036	2.6	...	...	...
53	Electrical apparatus, equipment.....	1,581	0.8	23	20,050	7.9	126	Service receipts.....	1,548	0.8	35	21,286	7.3
54	Radios, television sets, home appliances, and specialties.....	146	0.1	4	5,403	2.7		South Atlantic Division					
56	Hardware.....	755	0.4	10	9,965	7.6	45	All establishments.....	238,103	...	507	...	...
	Builders' hardware.....	15	...	4	5,066	0.3		Those analyzing commodity lines, total	207,913	100.0	435	...	...
	Heavy hardware.....	201	...	4	6,350	3.2	51	Paints, varnishes, lacquers.....	333	0.2	6	4,742	7.0
	Shelf, light hardware.....	247	...	8	9,614	2.6		Automotive parts, accessories, etc.....	2,257	1.1	16	19,081	11.8
	Other hardware.....	292	...	...	...	...	51	Batteries, electrical parts.....	160	...	5	11,198	1.4
57	Plumbing, heating, air-conditioning.....	3,654	1.9	20	23,872	15.3		Tires, tubes.....	628	...	5	11,745	5.3
	Air-conditioning equipment.....	132	...	4	2,185	6.0		Parts (exc. batteries, electrical parts)...	641	...	9	12,032	5.3
	Fans, blowers, unit heaters, and accessories.....	119	...	9	15,850	0.8		Garage, filling station equipment.....	93	...	4	8,709	1.1
	Plumbing fixtures, equipment, supplies.....	485	...	6	12,165	4.0		Accessories.....	136	...	5	9,247	1.5
	Pipe fittings, valves, specialties.....	2,084	...	15	21,490	9.7		Other automotive supplies.....	599	...	...	...	...
	Other plumbing, heating equipment.....	834	...	...	...	...	52	Electrical wiring supplies, construction materials.....	4,004	1.9	24	33,275	12.0
80	Farm, garden machinery (exc. tractors).....	656	0.3	5	11,982	5.5	53	Electrical apparatus, equipment.....	1,595	0.8	22	33,254	4.8
82	General industrial machinery, equipment.....	31,598	16.6	137	69,457	45.5	54	Radios, television sets, home appliances, and specialties.....	1,210	0.6	7	13,089	9.2
	Compressors, pumps.....	6,265	...	49	35,644	17.6	56	Hardware.....	7,577	3.6	28	35,881	21.1
	Crushing, pulverizing machinery, equipment	864	...	7	14,640	5.9		Plumbing, heating, air-conditioning.....	6,603	3.2	34	50,534	13.1
	Conveyors, conveying equipment.....	2,658	...	28	29,286	9.1		Boilers, radiators, connectors.....	312	...	5	11,852	2.6
	Cranes, derricks, hoists, winches.....	1,121	...	30	20,337	5.5		Furnaces (warm air).....	46	...	5	12,032	0.4
	Industrial trucks, tractors, stackers.....	1,404	...	21	16,304	8.6		Fans, blowers, unit heaters, and accessories.....	292	...	10	19,657	1.5
	Fans, blowers (industrial equipment).....	511	...	23	16,209	3.2		Plumbing fixtures, equipment, supplies.....	698	...	8	15,927	4.4
	Mechanical power transmission equipment.....	5,464	...	39	23,461	23.3		Pipe fittings, valves, specialties.....	2,990	...	26	38,670	7.7
	Other general industrial machinery.....	4,341	...	46	18,572	23.4		Other plumbing, heating equipment.....	114	...	...	...	...
	Not analyzed in detail.....	8,970	...	20	13,929	64.4		Not analyzed in detail.....	2,151	...	8	11,741	18.3
83	Metal-working machinery.....	22,236	11.7	115	47,030	47.3	80	Farm, garden machinery (exc. tractors).....	844	0.4	8	8,016	10.5
	Machine tools, equipment.....	12,650	...	60	34,610	36.6	81	Tractors and equipment (exc. truck-tractors)	430	0.2	5	5,373	8.0
	Welding machinery, equipment.....	6,148	...	67	27,590	22.3							
	Portable metal-working machinery (power-driven).....	469	...	19	12,449	3.8	82	General industrial machinery, equipment.....	48,100	23.1	167	127,029	37.9
	Miscellaneous metal-working machinery.....	1,676	...	23	12,659	13.2		Compressors, pumps.....	5,947	...	79	80,388	7.4
	Not analyzed in detail.....	1,293	...	10	2,707	47.8		Crushing, pulverizing machinery, equipment	799	...	19	27,649	2.9
84	Construction, mining, excavating machinery..	13,646	7.2	25	28,566	47.8		Conveyors, conveying equipment.....	3,359	...	49	53,433	6.3
	Road-building machinery.....	3,465	...	9	12,753	27.2		Cranes, derricks, hoists, winches.....	1,290	...	41	52,813	2.4
	Mining, quarrying machinery, accessories..	5,737	...	11	17,489	32.8		Industrial trucks, tractors, stackers.....	4,444	...	22	29,002	15.4
	Excavating, dredging machinery, equipment.	729	...	8	14,733	4.9		Fans, blowers (industrial equipment).....	829	...	31	31,652	2.6
	Construction machinery (exc. road).....	1,814	...	10	11,024	16.4		Mechanical power transmission equipment.....	5,615	...	61	43,125	13.0
	Not analyzed in detail.....	1,901	...	4	3,739	50.8		Other general industrial machinery.....	7,744	...	69	57,428	13.5
								Not analyzed in detail.....	18,053	...	31	31,194	57.9

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							
South Atlantic Division—Continued							East South Central Division—Continued							
83	Metal-working machinery.....	13,348	6.4	114	76,443	17.5	80	Farm, garden machinery (exc. tractor).....	417	0.4	7	4,525	9.2	
	Machine tools, equipment.....	4,694	...	55	51,840	9.0	82	General industrial machinery, equipment.....	21,526	22.0	79	45,619	47.2	
	Welding machinery, equipment.....	4,432	...	66	49,184	9.0		Compressors, pumps.....	2,682	...	32	15,595	17.2	
	Portable metal-working machinery (power-driven).....	1,152	...	26	26,019	4.4		Crushing, pulverizing machinery, equipment	1,122	...	5	5,378	2.1	
	Miscellaneous metal-working machinery.....	713	...	22	27,340	2.6		Conveyors, conveying equipment.....	1,320	...	19	10,571	12.5	
	Not analyzed in detail.....	2,357	...	15	9,502	24.8		Cranes, derricks, hoists, winches.....	1,133	...	11	8,141	1.6	
84	Construction, mining, excavating machinery..	15,334	7.4	50	67,339	22.8		Industrial trucks, tractors, stackers.....	2,410	...	10	3,655	65.9	
	Road-building machinery.....	5,630	...	18	29,958	18.8		Fans, blowers (industrial equipment).....	197	...	8	4,375	4.5	
	Mining, quarrying machinery, accessories..	3,819	...	24	43,955	8.7		Mechanical power transmission equipment.....	2,122	...	22	11,050	19.2	
	Excavating, dredging machinery, equipment..	1,050	...	13	24,372	4.3		Other general industrial machinery.....	4,065	...	22	14,975	27.1	
	Construction machinery (exc. road).....	2,038	...	22	36,722	5.5		Not analyzed in detail.....	8,485	...	18	16,889	50.2	
	Not analyzed in detail.....	2,797	...	16	15,086	18.5	83	Metal-working machinery.....	4,031	4.1	52	21,610	18.6	
85	Special industry machinery, equipment.....	22,801	11.0	152	65,122	35.0		Machine tools, equipment.....	700	...	14	8,199	8.5	
	Food products machinery.....	1,922	...	12	5,181	37.1		Welding machinery, equipment.....	2,102	...	32	12,755	16.5	
	Textile industry machinery.....	5,957	...	27	11,253	52.9		Portable metal-working machinery (power-driven).....	71	...	8	4,308	1.6	
	Printing trades machinery.....	1,398	...	18	4,434	31.5		Miscellaneous metal-working machinery.....	143	...	6	4,980	2.9	
	Wood-working machinery.....	3,775	...	51	35,250	10.7		Not analyzed in detail.....	1,015	...	7	4,675	21.7	
	Oil-well and oil-refining machinery.....	4,300	...	19	13,576	31.7	84	Construction, mining, excavating machinery..	7,128	7.3	22	15,218	46.8	
	Miscellaneous special machinery, equipment.....	4,677	...	48	26,446	17.7		Mining, quarrying machinery, accessories..	5,809	...	14	7,583	76.6	
	Not analyzed in detail.....	772	...	6	791	97.6		Other construction, etc., machinery.....	626	...	...	...	...
86	Industrial equipment, supplies.....	56,036	26.9	163	121,415	46.2		Not analyzed in detail.....	693	...	5	6,479	10.7	
	Abrasives, abrasive material.....	3,312	...	59	54,311	6.1	85	Special industry machinery, equipment.....	17,898	18.3	66	29,703	60.2	
	Industrial leather, belting, packing.....	2,163	...	52	52,938	4.1		Wood-working machinery.....	2,039	...	13	2,977	68.5	
	Mechanical rubber goods.....	4,216	...	59	53,623	7.9		Oil-well and oil-refining machinery.....	8,680	...	36	13,977	62.1	
	Rope, cordage, twine (exc. wire).....	3,068	...	48	48,251	6.4		Miscellaneous special machinery, equipment	7,179	...	...	...	...
	Miscellaneous industrial equipment, supplies.....	30,466	...	111	85,460	35.6	86	Industrial equipment, supplies.....	22,157	22.9	79	51,964	42.6	
	Not analyzed in detail.....	12,811	...	21	19,364	66.2		Abrasives, abrasive material.....	478	...	24	15,984	3.0	
93	Iron, steel products (semi-finished).....	198	0.1	6	5,364	3.7		Industrial leather, belting, packing.....	1,360	...	22	16,358	8.3	
94	Iron, steel products (flat).....	5,317	2.6	21	38,208	13.9		Mechanical rubber goods.....	917	...	30	17,026	5.4	
95	Iron, steel wire and wire products.....	3,538	1.7	41	47,726	7.4		Rope, cordage, twine (exc. wire).....	310	...	22	14,915	2.1	
	Woven wire fence, gates.....	211	...	14	24,886	0.8		Miscellaneous industrial equipment, supplies.....	10,427	...	49	23,135	45.1	
	Fence posts, fittings.....	17	...	5	10,950	0.2		Not analyzed in detail.....	8,665	...	12	20,658	41.9	
	Barbed, twisted wire.....	124	...	9	17,390	0.7	93	Iron, steel products (semi-finished).....	291	0.3	6	6,984	4.2	
	Nails (staples, tacks, brads).....	587	...	16	30,986	1.9		Iron, steel products (flat).....	779	0.8	12	10,962	7.1	
	Wire rope, cable (exc. insulated).....	1,549	...	34	44,346	3.5		Plates.....	141	...	5	4,771	3.0	
	Strand, galvanized.....	43	...	7	15,037	0.3		Sheets (galvanized, other coated).....	163	...	5	5,348	3.0	
	Reinforcement mesh.....	26	...	4	10,983	0.2		Other flat iron, steel products.....	475	...	...	...	...
	Drawn wire.....	43	...	6	7,427	0.6	94	Iron, steel wire and wire products.....	1,663	1.7	31	22,233	7.5	
	Other iron, steel wire products.....	938	...	...	...	...		Nails (staples, tacks, brads).....	239	...	7	6,109	3.9
96	Iron and steel finished products.....	1,534	0.7	23	27,975	5.5		Wire rope, cable (exc. insulated).....	762	...	26	14,616	5.2	
	Rails, tieplates, splice bars, etc.....	412	...	5	14,558	2.8		Other iron, steel wire products.....	662	...	...	...	...
	Bar-size shapes (exc. reinforcement), hot rolled.....	200	...	11	16,116	1.2	95	Iron and steel finished products.....	1,803	1.8	21	17,090	10.6	
	Bar-size shapes, cold finished.....	300	...	9	14,228	2.1		Bar-size shapes (exc. reinforcement), hot rolled.....	44	...	5	3,378	1.3	
	Concrete reinforcement bars.....	172	...	6	14,650	1.2		Bar-size shapes, cold finished.....	130	...	6	6,300	2.1	
	Tool steel.....	113	...	12	18,206	0.6		Structural shapes (exc. bar-size shapes)..	274	...	4	3,677	7.4	
	Structural shapes (exc. bar-size shapes)..	191	...	9	16,372	1.2		Other finished products.....	1,355	...	...	...	...
	Other finished products.....	146	...	...	...	...	97	Iron and steel pipe and tubes.....	4,521	4.6	44	27,462	16.5
97	Iron and steel pipe and tubes.....	6,719	3.2	37	46,973	14.3		Steel pipe, tubing (exc. seamless).....	2,078	...	33	17,088	12.2	
	Steel pipe, tubing (exc. seamless).....	2,728	...	31	41,934	6.5		Seamless steel pipe, tubing.....	1,904	...	28	12,849	14.8	
	Seamless steel pipe, tubing.....	3,681	...	19	20,785	17.7		Other iron, steel pipe.....	539	...	...	...	...
	Other iron, steel pipe.....	310	...	...	...	...	98	Alloy steel.....	126	0.1	8	7,277	1.7
98	Alloy steel.....	232	0.1	8	12,696	1.8		Nonferrous metals.....	170	0.2	5	4,175	4.1	
	Tool steel.....	58	...	4	10,280	0.6		Second-hand merchandise.....	343	0.4	13	3,268	10.5	
	Pipe and tubes.....	125	...	4	2,910	4.3		Commodities, n.e.c.....	6,822	7.0	...	...	...
	Other alloy steel.....	49	...	...	...	...		Service receipts.....	959	1.0	19	9,322	10.3
99	Stainless steel.....	1,291	0.6	8	20,134	6.4		West South Central Division						
101	Nonferrous metals.....	3,039	1.5	6	11,693	26.0		All establishments.....						
102	Petroleum and products.....	211	0.1	4	5,837	3.6		Those analyzing commodity lines, total						
124	Second-hand merchandise.....	1,197	0.6	14	2,678	44.7		45	Paints, varnishes, lacquers.....	485	0.1	50	31,837	1.5
126	Commodities, n.e.c.....	3,457	1.7		50	Motor vehicles.....	807	0.1	5	3,667	22.0
	Service receipts.....	708	0.3	24	16,165	4.4		51	Automotive parts, accessories, etc.....	1,147	0.2	12	7,095	16.2
East South Central Division							Parts (exc. batteries, electrical parts)..							
All establishments.....							Other automotive supplies.....							
Those analyzing commodity lines, total							52	Electrical wiring supplies, construction materials.....	3,441	0.6	41	41,834	8.2	
45	Paints, varnishes, lacquers.....	61	0.1	9	5,359	1.1		53	Electrical apparatus, equipment.....	507	0.1	49	39,542	1.3
51	Automotive parts, accessories, etc.....	581	0.6	10	5,802	10.0		56	Hardware.....	2,456	0.4	35	35,957	6.8
52	Electrical wiring supplies, construction materials.....	1,219	1.2	13	11,811	10.3			Builders' hardware.....	373	...	8	7,588	4.9
53	Electrical apparatus, equipment.....	208	0.2	11	7,793	2.7			Heavy hardware.....	30	...	7	934	3.2
56	Hardware.....	2,304	2.4	16	16,878	13.6			Shelf, light hardware.....	808	...	20	25,053	3.2
	Plumbing, heating, air-conditioning.....	2,587	2.6	26	18,512	14.0			Wire screening.....	77	...	9	16,648	0.5
	Fans, blowers, unit heaters, and accessories.....	42	...	5	2,983	1.4			Other hardware.....	762	...	11	12,971	5.9
	Plumbing fixtures, equipment, supplies....	389	...	4	2,346	16.6			Not analyzed in detail.....	406	...	9	6,506	6.2
	Pipe fittings, valves, specialties.....	898	...	17	12,110	7.4								
	Other plumbing, heating equipment.....	1,258								

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	West South Central Division—Continued							West South Central Division—Continued					
57	Plumbing, heating, air-conditioning.....	17,099	2.8	80	78,204	21.9	98	Alloy steel.....	2,360	0.4	53	52,108	4.5
	Air-conditioning equipment.....	255	...	4	4,686	5.4		Bars, cold finished.....	110	...	8	4,056	2.7
	Boilers, radiators, connectors.....	321	...	6	15,524	2.1		Pipe and tubes.....	2,078	...	40	42,270	4.9
	Furnaces (warm air).....	257	...	6	12,168	2.1		Other alloy steel.....	172	...	...	...	...
	Oil burners.....	140	...	8	18,647	0.8	102	Petroleum and products.....	1,770	0.3	5	8,350	21.2
	Fans, blowers, unit heaters, and accessories.....	748	...	13	28,199	2.6	209	Glass (sheet and containers).....	510	0.1	7	1,140	44.7
	Plumbing fixtures, equipment, supplies.....	1,427	...	9	17,441	8.2	224	Second-hand merchandise.....	4,140	0.7	87	75,922	5.4
	Pipe fittings, valves, specialties.....	13,271	...	71	71,020	18.7	226	Commodities, n.e.c.....	16,806	2.7	...	...	...
	Other plumbing, heating equipment.....	680	...	...	...	...		Service receipts.....	1,918	0.3	65	46,866	4.1
80	Farm, garden machinery (exc. tractor).....	2,439	0.4	11	14,931	16.3		Mountain Division					
82	General industrial machinery, equipment.....	60,229	9.8	197	123,900	48.6		All establishments.....	119,431	...	243	...	...
	Compressors, pumps.....	7,853	...	81	65,175	12.0		Those analyzing commodity lines, total	112,058	100.0	214	...	...
	Crushing, pulverizing machinery, equipment	486	...	9	7,865	6.2	50	Motor vehicles.....	604	0.5	5	2,933	20.6
	Conveyors, conveying equipment.....	2,422	...	33	29,341	8.3	51	Automotive parts, accessories, etc.....	2,048	1.8	10	9,523	21.5
	Cranes, derricks, hoists, winches.....	3,236	...	37	42,584	7.6	52	Electrical wiring supplies, construction materials.....	3,434	3.1	9	10,930	31.4
	Industrial trucks, tractors, stackers	11,584	...	26	22,761	50.9	53	Electrical apparatus, equipment.....	164	0.1	10	15,107	1.1
	Fans, blowers (industrial equipment).....	586	...	20	18,303	3.2	56	Hardware.....	887	0.8	13	13,283	6.7
	Mechanical power transmission equipment...	9,569	...	59	53,521	17.9	57	Plumbing, heating, air-conditioning.....	1,406	1.2	13	8,678	16.2
	Other general industrial machinery.....	16,449	...	66	41,776	39.4		Fans, blowers, unit heaters, and accessories.....	338	...	4	6,711	5.0
	Not analyzed in detail.....	8,044	...	28	14,522	55.4		Pipe fittings, valves, specialties.....	342	...	10	2,900	11.8
83	Metal-working machinery.....	25,162	4.1	134	69,316	36.3		Other plumbing, heating equipment.....	726	...	...	...	...
	Machine tools, equipment.....	8,415	...	52	40,728	20.7	79	Miscellaneous professional, service equipment.....	1,332	1.2	4	9,478	14.0
	Welding machinery, equipment.....	12,651	...	97	53,326	23.7	80	Farm, garden machinery (exc. tractors).....	624	0.6	10	6,346	9.8
	Portable metal-working machinery (power-driven).....	858	...	22	26,716	3.2	81	Tractors and equipment (exc. truck-tractors)	790	0.7	9	7,407	10.7
	Miscellaneous metal-working machinery.....	1,490	...	27	25,784	5.8	82	General industrial machinery, equipment.....	19,551	17.4	74	55,875	35.0
	Not analyzed in detail.....	1,748	...	9	4,301	40.6		Compressors, pumps.....	1,411	...	28	23,274	6.1
84	Construction, mining, excavating machinery..	8,410	1.4	33	21,450	39.2		Crushing, pulverizing machinery, equipment	631	...	14	16,805	3.8
	Road-building machinery.....	2,574	...	13	10,172	25.3		Conveyors, conveying equipment.....	369	...	17	17,445	2.1
	Mining, quarrying machinery, accessories..	2,868	...	14	10,195	28.1		Cranes, derricks, hoists, winches.....	627	...	13	18,883	3.3
	Excavating, dredging machinery, equipment.	882	...	10	10,113	8.7		Industrial trucks, tractors, stackers.....	7,150	...	23	25,336	28.2
	Construction machinery (exc. road).....	1,448	...	11	10,763	13.4		Mechanical power transmission equipment...	2,131	...	23	11,761	18.1
	Not analyzed in detail.....	638	...	4	1,186	53.8		Other general industrial machinery.....	2,925	...	...	...	...
								Not analyzed in detail.....	4,307	...	11	13,192	32.6
85	Special industry machinery, equipment.....	286,233	46.6	596	459,343	62.3	83	Metal-working machinery.....	4,403	3.9	44	19,100	23.0
	Food products machinery.....	2,185	...	13	2,428	90.0		Machine tools, equipment.....	1,901	...	17	13,825	13.8
	Textile industry machinery.....	211	...	4	851	24.8		Welding machinery, equipment.....	2,398	...	35	9,388	25.5
	Printing trades machinery.....	811	...	7	979	82.8		Portable metal-working machinery (power-driven).....	30	...	6	2,268	1.3
	Wood-working machinery.....	2,995	...	36	27,752	10.8		Miscellaneous metal-working machinery.....	74	...	...	...	...
	Oil-well and oil-refining machinery.....	265,844	...	504	421,053	63.1		Construction, mining, excavating machinery..	8,671	7.7	33	25,070	34.6
	Miscellaneous special machinery, equipment	14,187	...	...	...	...		Road-building machinery.....	3,191	...	16	19,552	16.3
86	Industrial equipment, supplies.....	46,546	7.6	228	136,058	34.2	84	Mining, quarrying machinery, accessories..	2,157	...	18	12,585	17.1
	Abrasives, abrasive material.....	1,482	...	32	38,954	3.8		Excavating, dredging machinery, equipment.	1,066	...	9	12,567	8.5
	Industrial leather, belting, packing.....	1,062	...	27	28,009	3.8		Construction machinery (exc. road).....	1,032	...	13	17,056	6.0
	Mechanical rubber goods.....	3,046	...	88	54,455	5.6		Not analyzed in detail.....	1,225	...	6	1,489	82.3
	Rope, cordage, twine (exc. wire).....	3,068	...	76	63,699	4.8	85	Special industry machinery, equipment.....	29,693	26.8	85	54,844	54.1
	Miscellaneous industrial equipment, supplies.....	27,213	...	112	77,745	35.0		Food products machinery.....	454	...	5	1,047	43.4
	Not analyzed in detail.....	10,675	...	29	18,659	57.2		Printing trades machinery.....	138	...	4	1,295	10.6
92	Scrap iron, steel.....	694	0.1	16	10,206	6.8		Wood-working machinery.....	596	...	7	1,978	30.1
93	Iron, steel products (semi-finished).....	540	0.1	4	2,544	21.2		Oil-well and oil-refining machinery.....	23,334	...	51	41,680	56.0
94	Iron, steel products (flat).....	1,052	0.2	19	24,278	4.3		Miscellaneous special machinery, equipment	5,171	...	...	...	...
	Plates.....	256	...	12	19,185	1.3	86	Industrial equipment, supplies.....	13,846	12.4	77	54,996	25.2
	Sheets (hot rolled).....	266	...	9	17,491	1.5		Abrasives, abrasive material.....	388	...	13	4,665	8.3
	Sheets (galvanized, other coated).....	335	...	10	19,284	1.7		Industrial leather, belting, packing.....	266	...	17	7,444	3.6
	Other flat iron, steel products.....	195	...	...	...	...		Mechanical rubber goods.....	1,078	...	32	29,253	3.7
95	Iron, steel wire and wire products.....	5,786	0.9	211	182,295	3.2		Rope, cordage, twine (exc. wire).....	231	...	15	15,196	1.5
	Woven wire fence, gates.....	193	...	9	16,758	1.2		Miscellaneous industrial equipment, supplies.....	8,458	...	46	21,209	39.9
	Fence posts, fittings.....	124	...	5	12,059	1.0		Not analyzed in detail.....	3,425	...	6	9,707	35.3
	Barbed, twisted wire.....	156	...	8	14,561	1.1	92	Scrap iron, steel.....	137	0.1	5	9,981	1.4
	Nails (staples, tacks, brads).....	315	...	10	24,313	1.3	94	Iron, steel products (flat).....	321	0.3	6	4,545	7.1
	Wire rope, cable (exc. insulated).....	4,820	...	189	162,967	3.0		Iron, steel wire and wire products.....	975	0.9	44	36,457	2.7
	Reinforcement mesh.....	14	...	7	4,188	0.3		Wire rope, cable (exc. insulated).....	911	...	43	36,207	2.5
	Other iron, steel wire products.....	83	...	...	...	...		Strand, galvanized.....	3	...	4	9,015	0.0
	Not analyzed in detail.....	81	...	7	3,568	2.3		Other iron, steel wire products.....	61	...	...	...	...
96	Iron and steel finished products.....	8,889	1.4	115	98,704	9.0	96	Iron and steel finished products.....	3,295	2.9	23	20,915	15.8
	Bar-size shapes (exc. reinforcement), hot rolled).....	344	...	12	17,425	2.0		Iron and steel pipe and tubes.....	13,251	11.8	52	45,059	29.4
	Bar-size shapes, cold finished.....	289	...	13	19,456	1.5		Cast iron soil pipe.....	341	...	5	1,533	22.2
	Concrete reinforcement bars.....	65	...	8	15,326	0.4		Steel pipe, tubing (exc. seamless).....	6,224	...	40	39,704	15.7
	Tool steel.....	90	...	7	14,862	0.6		Seamless steel pipe, tubing.....	6,332	...	38	38,791	16.3
	Structural shapes (exc. bar-size shapes)...	447	...	9	16,748	2.7		Other iron, steel pipe.....	354	...	...	...	...
	Other finished products.....	5,829	...	...	...	...		Alloy steel.....	2,359	1.8	10	9,072	22.7
	Not analyzed in detail.....	1,925	...	9	3,779	48.2		Pipe and tubes.....	2,014	...	8	7,719	26.1
97	Iron and steel pipe and tubes.....	113,951	18.6	367	365,847	31.1	98	Other alloy steel.....	45	...	...	...	...
	Cast iron soil pipe.....	1,339	...	9	10,573	5.9		Second-hand merchandise.....	379	0.3	11	8,030	4.7
	Cast iron pressure pipe.....	1,074	...	12	18,813	5.7	124	Commodities, n.e.c.....	2,741	2.4	...	...	...
	Steel pipe, tubing (exc. seamless).....	25,855	...	242	260,568	13.8	124	Service receipts.....	1,447	1.3	29	29,233	4.8
	Seamless steel pipe, tubing.....	61,067	...	275	290,188	20.5							
	Not analyzed in detail.....	14,016	...	56	36,685	11.6							

See footnotes at end of table.

MERCHANT WHOLESALERS

11.65

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued					
	Pacific Division							Pacific Division—Continued					
	All establishments.....	364,792	...	1,034	...	...	98	Alloy steel.....	492	0.1	14	13,403	3.7
	Those analyzing commodity lines, total	339,958	100.0	919	...	...		Bars, hot rolled.....	191	...	6	6,025	3.2
45	Paints, varnishes, lacquers.....	289	0.1	11	3,967	7.3		Pipe and tubes.....	191	...	8	7,748	2.5
50	Motor vehicles.....	870	0.2	6	3,359	25.9		Other alloy steel.....	110	...	...	...	...
51	Automotive parts, accessories, etc.....	755	0.2	26	5,536	13.6	101	Nonferrous metals.....	1,487	0.4	20	17,001	8.7
	Parts (exc. batteries, electrical parts)...	551	...	14	3,778	14.6		Copper shapes, forms.....	805	...	12	14,623	5.5
	Garage, filling station equipment.....	26	...	6	1,179	2.2		Aluminum, alloy shapes, forms.....	570	...	7	4,406	12.9
	Accessories.....	111	...	5	480	23.1		Other nonferrous metals, basic shapes.....	112	...	...	...	...
	Other automotive supplies.....	67	...	...	...	...	102	Petroleum and products.....	635	0.2	8	5,271	12.0
53	Electrical apparatus, equipment.....	1,702	0.5	35	19,362	8.8	109	Glass (sheet and containers).....	13,635	4.0	12	13,749	99.2
56	Hardware.....	3,391	1.0	36	20,489	16.6	122	Junk and scrap (exc. iron and steel).....	849	0.2	15	4,873	17.4
57	Plumbing, heating, air-conditioning.....	6,682	2.0	54	36,506	18.3	124	Second-hand merchandise.....	5,598	1.6	38	17,875	31.3
	Pipe fittings, valves, specialties.....	6,550	...	46	35,450	18.5	126	Commodities, n.e.c.....	8,171	2.4	...	...	...
	Other plumbing, heating equipment.....	132	...	...	...	...		Service receipts.....	2,831	0.8	82	35,011	8.1
80	Farm, garden machinery (exc. tractors).....	994	0.3	19	11,136	8.9							
81	Tractors and equipment (exc. truck-tractors).....	1,099	0.3	15	10,126	10.8		PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
82	General industrial machinery, equipment.....	63,260	18.6	300	114,754	55.1		New England Division					
	Compressors, pumps.....	7,958	...	92	37,184	21.4	44	All establishments.....	37,910	...	137	...	...
	Crushing, pulverizing machinery, equipment	1,629	...	22	11,683	13.9	49	Those analyzing commodity lines, total	36,117	100.0	128	...	...
	Conveyors, conveying equipment.....	2,917	...	45	18,569	15.7	67	Drugs, drug sundries.....	362	1.0	6	1,412	25.6
	Cranes, derricks, hoists, winches.....	3,266	...	41	26,252	12.4	68	Other chemicals, related products.....	86	0.2	4	1,200	7.2
	Industrial trucks, tractors, stackers.....	7,054	...	48	23,761	29.7	68	Surgical, medical supplies.....	5,849	16.2	26	6,698	87.3
	Fans, blowers (industrial equipment).....	219	...	18	6,288	3.5	70	Professional, scientific equipment, n.e.c.....	17,352	48.0	38	19,108	90.8
	Mechanical power transmission equipment.....	14,922	...	99	33,711	44.3	73	School equipment, supplies.....	621	1.7	7	1,919	40.9
	Other general industrial machinery.....	11,199	...	97	34,017	32.9	74	Church equipment, supplies.....	4,838	13.4	7	4,962	97.5
	Not analyzed in detail.....	14,096	...	37	19,604	71.9	79	Miscellaneous professional, service equipment	1,879	5.2	14	1,887	99.6
83	Metal-working machinery.....	34,108	10.0	163	71,379	47.8	126	Commodities, n.e.c.....	4,941	13.7	...	...	...
	Machine tools, equipment.....	18,977	...	68	41,943	45.2		Service receipts.....	22	0.1	...	...	...
	Welding machinery, equipment.....	5,446	...	77	27,091	20.1		Middle Atlantic Division					
	Portable metal-working machinery (power-driven).....	1,168	...	24	8,707	13.4	65	All establishments.....	188,249	...	849	...	...
	Miscellaneous metal-working machinery.....	4,033	...	37	15,101	26.4	66	Those analyzing commodity lines, total	182,450	100.0	780	...	...
	Not analyzed in detail.....	4,484	...	15	8,606	52.1	67	Photographic goods.....	144	0.1	4	2,856	5.0
84	Construction, mining, excavating machinery..	11,065	3.2	55	35,215	31.4	69	Scientific optical instruments.....	766	0.4	14	4,239	18.1
	Road-building machinery.....	2,743	...	21	17,604	15.6	69	Dental equipment, supplies.....	28,717	15.7	136	30,327	94.7
	Mining, quarrying machinery, accessories..	3,054	...	25	13,236	23.1	68	Surgical, medical equipment and supplies.....	52,089	28.7	236	63,911	81.5
	Excavating, dredging machinery, equipment.	1,075	...	11	13,580	7.9	69	Fountain pens, pencils.....	15.3	0.1	16	2,177	7.0
	Other construction, etc., machinery.....	4,193	...	...	...	...	70	Professional, scientific equipment, n.e.c.....	27,227	14.9	69	38,095	71.5
85	Special industry machinery, equipment.....	79,579	23.7	316	141,474	56.2	71	Stationers', office supplies (exc. paper)...	4,167	2.3	31	8,359	49.8
	Food products machinery.....	4,139	...	43	11,945	34.6	73	School equipment, supplies.....	11,769	6.4	68	14,763	79.7
	Textile industry machinery.....	931	...	12	1,209	77.0	74	Church equipment, supplies.....	7,735	4.2	56	8,418	91.9
	Printing trades machinery.....	2,602	...	15	2,932	88.7	79	Miscellaneous professional, service equipment	5,691	3.1	31	9,628	66.0
	Wood-working machinery.....	11,471	...	47	27,325	42.0	86	Industrial equipment, supplies.....	325	0.2	5	1,630	19.9
	Oil-well and oil-refining machinery.....	45,121	...	125	86,140	52.4	115	Paper (basic materials, paperboard).....	177	0.1	7	735	24.1
	Miscellaneous special machinery, equipment	13,259	...	...	...	...	116	Converted paper products.....	962	0.5	13	3,937	24.4
	Not analyzed in detail.....	2,056	...	15	3,238	63.5	117	Paper stationery, office supplies.....	336	...	11	1,684	68.4
86	Industrial equipment, supplies.....	65,886	19.4	298	130,789	50.4	119	Miscellaneous converted paper products.....	626	...	...	...	...
	Abrasives, abrasive material.....	4,198	...	56	41,059	10.2	117	Books, magazines, printed materials.....	300	0.2	7	2,096	14.3
	Industrial leather, belting, packing.....	1,394	...	43	15,901	8.8	119	Toys, games, athletic goods.....	362	0.2	18	1,424	25.4
	Mechanical rubber goods.....	6,917	...	75	44,027	15.7		Toys, games.....	323	...	14	1,277	...
	Rope, cordage, twine (exc. wire).....	8,325	...	37	23,625	35.2		Other athletic goods.....	39	...	...	...	...
	Miscellaneous industrial equipment, supplies.....	32,987	...	188	79,915	41.3	126	Commodities, n.e.c.....	41,033	22.5	...	...	...
	Not analyzed in detail.....	12,065	...	39	14,881	81.1		Service receipts.....	833	0.4	14	6,152	13.5
89	Ship, marine propulsion machinery.....	670	0.2	12	3,516	19.0		East North Central Division					
90	Miscellaneous transportation equipment.....	895	0.3	5	7,414	12.1		All establishments.....	108,294	...	530	...	...
92	Scrap iron, steel.....	1,200	0.4	18	9,882	12.1		Those analyzing commodity lines, total	103,225	100.0	501	...	...
93	Iron, steel products (semi-finished).....	1,340	0.4	15	9,703	13.8	43	Furniture (household, office, store).....	77	0.1	6	2,222	3.5
	Rough castings, foundry products.....	192	...	7	7,861	2.4	44	Drugs, drug sundries.....	1,441	1.4	16	5,342	27.0
	Forgings.....	342	...	7	7,494	4.6	44	Photographic goods.....	153	0.1	4	962	15.9
	Other semi-finished products.....	806	...	...	...	...	45	Scientific optical instruments.....	430	0.4	11	2,083	20.6
94	Iron, steel products (flat).....	1,174	0.3	19	10,137	11.6	46	Dental equipment, supplies.....	16,262	15.8	90	22,209	73.2
	Plates.....	279	...	10	5,604	5.0	47	Surgical, medical equipment and supplies.....	38,634	37.5	106	41,786	92.6
	Strip (hot, cold rolled).....	144	...	6	2,867	5.0	48	Professional, scientific equipment, n.e.c.....	6,079	5.9	42	11,607	52.4
	Sheets (cold rolled).....	92	...	7	3,024	3.0	50	Stationers', office equipment (exc. paper)...	6,486	1.4	12	3,404	43.1
	Sheets (hot rolled).....	80	...	6	3,650	2.2	51	School equipment, supplies.....	6,487	6.3	52	9,372	69.2
	Other flat iron, steel products.....	579	...	...	...	...	52	Church equipment, supplies.....	4,442	4.3	36	5,591	79.4
95	Iron, steel wire and wire products.....	2,303	0.7	74	48,827	4.7	53	Miscellaneous professional, service equipment	1,741	1.7	14	3,355	52.2
	Nails (staples, tacks, brads).....	99	...	11	5,495	1.8	54	Paper (basic materials, paperboard).....	226	0.2	5	1,580	14.3
	Wire rope, cable (exc. insulated).....	2,127	...	67	40,189	5.3	55	Converted paper products.....	944	0.9	12	5,732	16.5
	Other iron, steel wire products.....	77	...	...	...	...	56	Paper stationery, office supplies.....	171	...	7	3,366	5.1
96	Iron and steel finished products.....	2,161	0.6	35	29,404	7.3	57	Paper bags.....	99	...	4	1,496	6.6
	Bar-size shapes (exc. reinforcement), hot rolled.....	199	...	7	4,128	4.8	58	Miscellaneous converted paper products.....	674	...	...	...	...
	Concrete reinforcement bars.....	190	...	8	9,639	2.0	59	Books, magazines, printed materials.....	355	0.3	8	2,413	14.7
	Structural shapes (exc. bar-size shapes)...	437	...	9	5,247	8.3	60	Toys, games, athletic goods.....	83	0.1	9	2,890	2.9
	Other finished products.....	610	...	...	...	...	61	Commodities, n.e.c.....	24,169	23.4	...	...	...
	Not analyzed in detail.....	725	...	6	4,730	15.3	62	Service receipts.....	176	0.2	12	5,735	3.1
97	Iron and steel pipe and tubes.....	26,837	7.9	70	68,865	39.0	117						
	Steel pipe, tubing (exc. seamless).....	15,465	...	56	61,058	25.3	119						
	Seamless steel pipe, tubing.....	9,995	...	45	43,155	23.2	126						
	Other iron, steel pipe.....	1,377	...	...	...	...			

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued						
West North Central Division							Pacific Division—Continued						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
44	Drugs, drug sundries.....	60,394	...	257	...	...	70	Professional, scientific equipment, n.e.c....	5,258	9.7	32	8,078	65.1
49	Other chemicals, related products.....	928	1.6	6	3,135	29.6	71	Stationers', office supplies (exc. paper)...	1,004	1.8	6	1,394	72.0
64	Janitors' supplies.....	180	0.3	4	1,310	13.7	73	School equipment, supplies.....	5,359	9.9	16	5,979	89.6
65	Photographic goods.....	106	0.2	4	2,646	4.0	74	Church equipment, supplies.....	755	1.4	12	5,041	15.0
66	Scientific optical instruments.....	90	0.2	4	3,001	3.0	79	Miscellaneous professional, service equipment	1,040	1.9	9	1,578	65.9
67	Dental equipment, supplies.....	77	0.1	10	1,235	6.2	126	Commodities, n.e.c.....	7,655	14.2	...	...	...
68	Surgical, medical equipment and supplies...	9,562	16.3	42	9,643	99.2		Service receipts.....	88	0.2	6	1,393	6.3
70	Professional, scientific equipment, n.e.c....	20,933	35.6	55	22,156	94.5	SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS						
73	School equipment, supplies.....	4,364	7.4	11	5,919	73.7	New England Division						
74	Church equipment, supplies.....	5,680	9.7	21	7,379	77.0	All establishments.....						
79	Miscellaneous professional, service equipment	1,807	3.1	11	4,691	38.5	Those analyzing commodity lines, total						
115	Paper (basic materials, paperboard).....	1,536	2.6	12	1,693	90.7	58	Boot, shoe cut stock, shoe findings.....	163,642	...	390	...	...
116	Converted paper products.....	98	0.2	5	2,686	3.6		Boot, shoe cut stock (leather).....	155,442	100.0	354	...	...
117	Books, magazines, printed materials.....	304	0.5	4	1,978	15.4		Rubber products (heels, soles, etc.).....	...	...	...	...	...
	Commodities, n.e.c., and service receipts...	689	1.2	5	3,341	20.6		Other shoe findings.....	...	...	...	...	...
		12,349	21.0	...	...	...		Not analyzed in detail.....	7,864	...	27	7,880	99.8
South Atlantic Division							Middle Atlantic Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
44	Drugs, drug sundries.....	47,037	...	215	...	...	59	Barber, beauty shop equipment.....	226,732	...	1,458	...	...
66	Scientific optical instruments.....	45,709	100.0	204	...	...	60	Mortician goods, supplies.....	214,292	100.0	1,297	...	...
67	Dental equipment, supplies.....	556	1.2	7	3,261	17.0	61	Laundry, dry cleaning equipment, supplies...	172	0.1	14	2,386	7.2
68	Surgical, medical equipment and supplies...	40	0.1	4	750	5.3	62	Tailors' supplies.....	990	0.5	12	1,760	56.2
70	Professional, scientific equipment, n.e.c....	8,454	18.5	43	10,023	84.3	63	Cotton.....	331	...	9	1,247	26.5
71	Stationers', office equipment (exc. paper)...	17,355	38.0	55	18,563	93.5	64	Rayon, nylon, other synthetic.....	361	...	7	997	36.2
73	School equipment, supplies.....	2,431	5.3	20	6,048	40.2	65	Other woven piece goods.....	298	...	...	...	...
74	Church equipment, supplies.....	253	0.6	5	1,466	17.2	66	Miscellaneous dry goods.....	1,889	0.9	19	3,111	60.7
79	Miscellaneous professional, service equipment	5,242	11.5	20	5,977	87.7	67	Notions, thread, buttons, closures.....	625	...	13	1,696	36.8
126	Commodities, n.e.c.....	278	0.6	5	2,585	10.8	68	Other dry goods.....	1,264	...	...	...	...
	Service receipts.....	2,717	5.9	12	3,108	87.4	69	Furniture (household, office, store).....	975	0.4	8	2,671	36.5
		8,341	18.2	...	...	...	70	Drugs, drug sundries.....	375	0.2	9	1,937	32.7
		42	0.1	4	352	11.9	71	Industrial chemicals, n.e.c.....	885	0.4	10	2,739	32.3
East South Central Division							Mountain Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
44	Drugs, drug sundries.....	19,075	...	95	...	...	52	Electrical wiring supplies, construction	225	0.1	11	4,292	5.9
67	Dental equipment, supplies.....	17,428	100.0	86	...	...	54	Materials.....	254	0.1	11	4,292	5.9
68	Surgical, medical equipment and supplies...	629	3.6	4	2,455	25.6	55	Radios, television sets, home appliances,	215	0.1	7	1,369	15.7
70	Professional, scientific equipment, n.e.c....	3,533	20.3	16	3,902	90.5	56	and specialties.....	347	0.2	7	1,046	33.2
73	School equipment, supplies.....	4,599	26.4	21	6,527	70.5	57	Hardware.....	431	0.2	11	4,156	10.4
74	Church equipment, supplies.....	836	4.8	7	2,909	28.7	58	Plumbing, heating, air-conditioning.....	431	0.2	11	4,156	10.4
	Commodities, n.e.c.....	3,635	20.8	18	4,138	87.8	59	Boot, shoe cut stock, shoe findings.....	28,267	13.2	271	30,458	92.8
		201	1.2	6	2,419	8.3	60	Boot, shoe cut stock (leather).....	11,367	...	151	16,935	67.1
		3,995	22.9	...	...	...	61	Rubber products (heels, soles, etc.).....	4,212	...	130	12,167	34.6
West South Central Division							Pacific Division						
All establishments.....							All establishments.....						
Those analyzing commodity lines, total							Those analyzing commodity lines, total						
43	Furniture (household, office, store).....	38,199	...	169	...	...	62	Stationers', office supplies (exc. paper)...	6,377	...	161	16,471	38.7
44	Drugs, drug sundries.....	37,199	100.0	163	...	...	63	Other shoe findings.....	6,311	...	67	6,905	91.4
67	Dental equipment, supplies.....	202	0.5	4	1,154	17.5	64	Not analyzed in detail.....	6,311	...	67	6,905	91.4
68	Surgical, medical equipment and supplies...	30	0.1	5	1,169	2.6	65	Barber, beauty shop equipment.....	22,585	10.5	254	23,199	97.4
70	Professional, scientific equipment, n.e.c....	6,155	16.7	29	6,498	94.7	66	Mortician goods, supplies.....	4,057	1.9	37	4,071	99.6
73	School equipment, supplies.....	12,437	33.3	49	13,296	93.5	67	Laundry, dry cleaning equipment, supplies...	23,753	11.1	84	24,883	95.4
74	Church equipment, supplies.....	7,347	19.8	21	8,628	85.2	68	Tailors' supplies.....	4,226	2.0	52	4,738	89.2
	Commodities, n.e.c.....	3,995	22.9	...	...	...	69	Upholsterers' supplies.....	10,262	4.8	68	11,567	88.7
							70	Janitors' supplies.....	16,474	7.7	139	20,447	80.6
							71	Photographic goods.....	4,385	2.0	12	7,714	56.8
							72	Projection apparatus.....	763	...	8	3,776	20.2
							73	Other photographic goods.....	3,622	...	...	...	...
							74	Stationers', office supplies (exc. paper)...	909	0.4	5	1,438	63.2
							79	Miscellaneous professional, service	12,347	5.8	92	14,867	83.0
							115	equipment.....	256	0.1	7	1,320	19.4
								Paper (basic materials, paperboard).....	112	...	4	754	14.8
								Wrapping paper.....	144	...	...	...	...
								Miscellaneous paper, paperboard.....	144	...	...	...	...
									1,333	0.6	19	4,606	28.9
								Converted paper products.....	361	...	5	1,989	18.1
								Paper bags.....	454	...	4	1,958	23.2
								Boxes, containers (paper, paperboard)...	518	...	...	...	...
								Miscellaneous converted paper products...	518	...	...	...	...
									163	0.1	7	1,044	15.6
								Jewelry, silverware, trophies.....	163	0.1	7	1,044	15.6

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued							SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued						
Middle Atlantic Division—Continued							South Atlantic Division						
120	Leather.....	70,716	32.9	276	72,647	97.3	All establishments.....		59,261	...	418	...	
121	Luggage, saddlery, harness.....	420	0.2	13	1,874	22.4	Those analyzing commodity lines, total		56,213	100.0	377	...	
123	Rubber sundries, n.e.c.....	1,014	0.5	4	1,531	66.2	16	Soaps, toilet and other.....	195	0.3	9	764	25.7
124	Second-hand merchandise.....	137	0.1	6	473	29.0	35	Piece goods (woven).....	960	1.7	7	2,198	43.7
126	Commodities, n.e.c.....	6,172	2.9	...	...	...	37	Miscellaneous dry goods.....	479	0.8	4	687	69.7
	Service receipts.....	283	0.1	21	7,720	3.7	44	Drugs, drug sundries.....	845	0.8	9	835	53.3
							48	Industrial chemicals, n.e.c.....	1,622	2.9	4	2,939	55.2
East North Central Division							56	Hardware.....	976	1.7	4	1,670	58.4
	All establishments.....	118,611	...	721	...	...	57	Plumbing, heating, air-conditioning.....	179	0.3	5	2,243	8.0
	Those analyzing commodity lines, total	110,499	100.0	653	...	...	58	Boot, shoe cut stock, shoe findings.....	6,948	12.4	62	7,501	92.6
16	Soaps, toilet and other.....	365	0.3	16	1,640	22.2		Boot, shoe cut stock (leather).....	2,206	...	44	5,685	38.8
34	Shoes, other footwear.....	196	0.2	4	1,090	18.0		Rubber products (heels, soles, etc.).....	1,853	...	43	5,511	33.6
35	Piece goods (woven).....	1,013	0.9	6	2,826	35.8		Other shoe findings.....	2,121	...	46	6,488	32.7
								Not analyzed in detail.....	768	...	14	967	79.4
37	Miscellaneous dry goods.....	171	0.2	6	602	28.4	59	Barber, beauty shop equipment.....	9,529	17.0	112	9,799	97.2
	Notions, thread, buttons, closures.....	134	...	5	417	32.1	63	Mortician goods, supplies.....	838	1.5	11	855	98.0
	Other dry goods.....	37	...	...	...	...	61	Laundry, dry cleaning equipment, supplies.....	16,733	29.9	49	18,602	90.0
43	Furniture (household, office, store).....	210	0.2	4	1,053	19.9	62	Tailors' supplies.....	156	0.3	5	1,266	12.3
44	Drugs, drug sundries.....	1,050	1.0	10	1,549	67.8	63	Upholsterers' supplies.....	1,686	3.0	10	1,814	92.9
45	Paints, varnishes, lacquers.....	169	0.2	9	972	17.4	64	Janitors' supplies.....	6,186	11.0	79	8,508	72.7
42	Electrical wiring supplies, construction materials.....	249	0.2	10	3,756	6.6	65	Photographic goods.....	854	1.5	4	2,291	37.3
54	Radios, television sets, home appliances, and specialties.....	67	0.1	4	405	16.5	79	Miscellaneous professional, service equipment.....	4,015	7.1	26	5,594	71.3
56	Hardware.....	1,851	1.7	7	2,747	67.4	80	Farm, garden machinery (exc. tractors).....	376	0.7	4	1,695	22.2
57	Plumbing, heating, air-conditioning.....	129	0.1	11	3,347	3.8	85	Special industry machinery, equipment.....	409	0.7	8	2,398	17.0
58	Boot, shoe cut stock, shoe findings.....	13,518	12.2	109	14,368	94.1		Shoe, shoe repair machinery.....	62	...	4	756	8.2
	Boot, shoe cut stock (leather).....	3,674	...	70	9,950	36.9		Miscellaneous special machinery, equipment	347	...	...	...	...
	Rubber products (heels, soles, etc.).....	3,545	...	71	9,412	37.7	115	Paper (basic materials, paperboard).....	128	0.2	5	919	13.9
	Other shoe findings.....	3,869	...	84	11,435	33.8	116	Converted paper products.....	312	0.6	9	1,389	22.5
	Not analyzed in detail.....	2,430	...	23	2,502	97.1	120	Leather.....	1,716	3.0	14	2,044	84.0
59	Barber, beauty shop equipment.....	17,691	16.0	174	18,344	96.4	126	Commodities, n.e.c.....	1,423	2.5	...	...	...
60	Mortician goods, supplies.....	1,697	1.5	15	1,711	99.2		Service receipts.....	48	0.1	5	536	9.0
61	Laundry, dry cleaning equipment, supplies.....	19,137	17.3	63	20,814	91.9	East South Central Division						
62	Tailors' supplies.....	1,905	1.7	21	3,727	51.1		All establishments.....	18,948	...	135	...	...
63	Upholsterers' supplies.....	8,234	7.4	30	8,375	98.3		Those analyzing commodity lines, total	17,264	100.0	121	...	...
64	Janitors' supplies.....	11,571	10.5	137	17,099	67.7	16	Soaps, toilet and other.....	218	1.3	4	1,722	12.6
65	Photographic goods.....	2,569	2.3	10	5,328	48.2	48	Industrial chemicals, n.e.c.....	954	5.5	4	2,316	41.2
	Projection apparatus.....	348	...	5	2,500	13.9	49	Other chemicals, related products.....	337	2.0	4	965	34.9
	Other photographic goods.....	2,221	...	...	...	...	58	Boot, shoe cut stock, shoe findings.....	2,576	14.9	17	2,661	96.8
73	School equipment, supplies.....	88	0.1	8	761	11.6		Boot, shoe cut stock (leather).....	624	...	11	1,616	38.6
78	Office, store fixtures and equipment, n.e.c.....	215	0.2	7	898	23.9		Rubber products (heels, soles, etc.).....	841	...	13	2,225	37.8
79	Miscellaneous professional, service equipment	6,315	5.7	42	7,434	84.9		Other shoe findings.....	1,111	...	...	...	...
85	Special industry machinery, equipment.....	227	0.2	7	1,691	13.4	59	Barber, beauty shop equipment.....	3,921	22.7	46	3,949	99.3
115	Paper (basic materials, paperboard).....	234	0.2	6	1,428	16.4	61	Laundry, dry cleaning equipment, supplies.....	4,835	28.0	16	5,252	92.1
116	Converted paper products.....	120	0.1	8	1,042	11.5	64	Janitors' supplies.....	2,055	11.9	29	3,409	60.3
120	Leather.....	19,151	17.4	55	21,170	90.5		Commodities, n.e.c.....	2,368	13.7	...	...	...
121	Luggage, saddlery, harness.....	257	0.2	8	1,100	23.4	West South Central Division						
126	Commodities, n.e.c.....	1,840	1.7	...	...	...		All establishments.....	47,480	...	326	...	...
	Service receipts.....	260	0.2	19	3,766	6.9		Those analyzing commodity lines, total	42,038	100.0	294	...	...
							16	Soaps, toilet and other.....	126	0.3	4	481	26.2
West North Central Division							45	Paints, varnishes, lacquers.....	354	0.8	6	2,495	14.2
	All establishments.....	43,116	...	290	...	...	57	Plumbing, heating, air-conditioning.....	86	0.2	4	1,608	5.3
	Those analyzing commodity lines, total	38,797	100.0	258	...	...		Air-conditioning equipment.....	86	...	4	1,608	5.3
16	Soaps, toilet and other.....	329	0.8	9	1,815	18.1	58	Boot, shoe cut stock, shoe findings.....	4,962	11.8	28	5,145	96.4
35	Piece goods (woven).....	395	1.0	4	499	79.2		Boot, shoe cut stock (leather).....	1,087	...	15	1,972	55.1
43	Furniture (household, office, store).....	53	0.1	4	840	6.3		Rubber products (heels, soles, etc.).....	1,149	...	20	3,577	32.1
44	Drugs, drug sundries.....	504	1.3	4	734	68.7		Other shoe findings.....	1,500	...	21	3,661	41.0
45	Paints, varnishes, lacquers.....	27	0.1	5	844	3.2		Not analyzed in detail.....	1,226	...	6	1,259	97.4
52	Electrical wiring supplies, construction materials.....	54	0.1	4	1,668	3.2	59	Barber, beauty shop equipment.....	7,879	18.7	102	8,017	98.3
57	Plumbing, heating, air-conditioning.....	37	0.1	5	1,925	1.9	60	Mortician goods, equipment.....	311	0.7	4	311	100.0
58	Boot, shoe cut stock, shoe findings.....	7,580	19.5	46	8,281	91.5	61	Laundry, dry cleaning equipment, supplies.....	9,305	22.3	39	10,031	92.8
	Boot, shoe cut stock (leather).....	2,156	...	31	5,872	36.7	62	Tailors' supplies.....	158	0.4	5	899	17.6
	Rubber products (heels, soles, etc.).....	1,433	...	30	4,946	29.0	63	Upholsterers' supplies.....	4,126	9.8	16	5,144	80.2
	Other shoe findings.....	3,149	...	36	7,164	44.0	64	Janitors' supplies.....	5,112	12.2	61	7,070	72.3
	Not analyzed in detail.....	842	...	9	973	86.5	65	Photographic goods.....	644	1.5	4	1,991	32.3
59	Barber, beauty shop equipment.....	8,992	23.0	74	9,036	99.5	79	Miscellaneous professional, service equipment.....	4,437	10.6	33	6,254	70.9
60	Mortician goods, supplies.....	914	2.4	9	916	99.8	85	Special industry machinery, equipment.....	117	0.3	8	2,036	5.7
61	Laundry, dry cleaning equipment, supplies.....	7,423	19.1	31	8,045	92.3	116	Converted paper products.....	50	0.1	5	501	10.0
63	Upholsterers' supplies.....	1,769	4.6	8	1,980	89.3	120	Leather.....	2,113	5.0	17	2,347	90.0
64	Janitors' supplies.....	4,545	11.7	62	7,260	62.6	126	Commodities, n.e.c.....	2,071	4.9	...	...	...
65	Photographic goods.....	646	1.7	5	2,101	36.7		Service receipts.....	187	0.4	13	2,341	8.0
78	Office, store fixtures and equipment, n.e.c.....	104	0.3	4	395	26.3							
79	Miscellaneous professional, service equipment	2,976	7.7	20	3,412	87.2							
85	Special industry machinery, equipment.....	336	0.9	5	1,595	21.1							
115	Paper (basic materials, paperboard).....	65	0.2	6	704	9.2							
	Wrapping paper.....	25	...	4	415	6.0							
	Miscellaneous paper, paperboard.....	40	...	...	...	...			
116	Converted paper products.....	142	0.4	7	1,313	10.8							
120	Leather.....	880	2.3	12	1,581	55.7							
126	Commodities, n.e.c.....	955	2.5	...	...	...				
	Service receipts.....	71	0.2	9	867	8.2							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
SERVICE ESTABLISHMENT SUPPLIES DISTRIBUTORS—Continued							TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS—Continued							
Mountain Division							Middle Atlantic Division—Continued							
	All establishments.....	14,550	...	92	...	...	96	Iron and steel finished products.....	1,880	3.0	4	1,888	99.6
	Those analyzing commodity lines, total	13,253	100.0	83	...	...	122	Junk and scrap (exc. iron and steel).....	85	0.1	5	1,841	4.6
58	Boot, shoe cut stock, shoe findings.....	1,305	9.8	11	1,400	93.2	124	Second-hand merchandise.....	933	1.3	7	2,204	37.8	
59	Barber, beauty shop equipment.....	3,041	23.1	23	3,078	98.8	126	Commodities, n.e.c.....	7,676	12.3	...	...	...
61	Laundry, dry cleaning equipment, supplies...	2,125	16.0	12	2,215	95.9		Service receipts.....	124	0.2	8	1,902	6.5	
64	Janitors' supplies.....	1,803	13.6	18	2,657	67.8		East North Central Division						
79	Miscellaneous professional, service equipment.....	1,298	9.8	9	1,412	91.9		All establishments.....	54,108	...	82	...	...
120	Leather.....	900	6.8	6	1,698	53.0		Those analyzing commodity lines, total	52,772	100.0	76	...	...
	Commodities, n.e.c.....	2,737	20.6	...	...	...	88	Railroad transportation equipment.....	42,767	81.0	35	43,592	98.1
126	Service receipts.....	44	0.3	...	...	...	89	Ship, marine propulsion machinery.....	2,368	4.5	14	2,436	97.2
	Pacific Division						90	Miscellaneous transportation equipment.....	4,167	7.9	20	5,268	79.1	
	All establishments.....	74,802	...	410	...	...	126	Commodities, n.e.c.....	3,060	5.8	...	...	...
	Those analyzing commodity lines, total	69,390	100.0	357	...	...		Service receipts.....	410	0.8	8	2,603	15.8
16	Soaps, toilet and other.....	1,143	1.6	9	2,965	38.5		West North Central Division						
35	Piece goods (woven).....	920	1.3	6	4,467	20.6		All establishments.....	6,113	...	30	...	...
37	Miscellaneous dry goods.....	1,876	2.7	6	3,567	52.6		Those analyzing commodity lines, total	5,269	100.0	26	...	...
44	Drugs, drug sundries.....	317	0.4	6	568	55.8	89	Ship, marine propulsion machinery.....	1,567	29.8	6	1,569	99.9	
45	Paints, varnishes, lacquers.....	182	0.4	10	2,384	7.6	90	Miscellaneous transportation equipment.....	2,378	45.1	15	3,105	76.6	
48	Industrial chemicals, n.e.c.....	94	0.1	4	220	42.7		Commodities, n.e.c.....	1,117	21.2	...	...	...
52	Electrical wiring supplies, construction materials.....	219	0.3	7	4,564	4.8	126	Service receipts.....	207	3.9	4	736	28.1	
56	Hardware.....	462	0.7	10	6,354	7.3		South Atlantic Division						
58	Boot, shoe cut stock, shoe findings.....	7,611	11.0	39	8,593	88.6		All establishments.....	30,679	...	115	...	...
	Boot, shoe cut stock (leather).....	1,574	...	27	5,773	27.3		Those analyzing commodity lines, total	28,164	100.0	99	...	...
	Rubber products (heels, soles, etc.).....	2,109	...	29	6,176	34.1	1	Canned, bottled foods.....	1,887	6.7	5	5,348	35.3	
	Other shoe findings.....	1,987	...	33	6,519	30.5	45	Paints, varnishes, lacquers.....	249	0.9	7	1,948	12.8	
	Not analyzed in detail.....	1,941	...	6	2,074	93.6	52	Electrical wiring supplies, construction materials.....	576	2.0	6	2,321	24.8	
59	Barber, beauty shop equipment.....	9,472	13.6	80	9,957	95.1	56	Hardware.....	972	3.4	11	2,365	41.1	
60	Mortician goods, supplies.....	134	0.2	4	134	100.0	82	General industrial machinery, equipment.....	161	0.6	7	1,713	9.4	
61	Laundry, dry cleaning equipment, supplies	10,373	15.2	49	11,240	92.3	84	Construction, mining, excavating machinery..	56	0.2	4	1,453	3.8	
62	Tailors' supplies.....	328	0.5	7	672	48.8	86	Industrial equipment, supplies.....	1,490	5.3	10	5,756	25.9	
63	Upholsterers' supplies.....	5,404	7.8	15	5,830	92.7		Industrial leather, belting, packing.....	101	...	4	1,376	7.3	
64	Janitors' supplies.....	9,396	13.5	80	14,031	67.0		Rope, cordage, twine (exc. wire).....	1,201	...	7	4,930	24.4	
65	Photographic goods.....	1,605	2.3	5	1,855	41.6		Miscellaneous industrial equipment supplies.....	188	...	...	...	...
79	Miscellaneous professional, service equipment	9,207	13.3	43	11,088	83.0	88	Railroad transportation equipment.....	419	1.5	5	1,232	34.0	
85	Special industry machinery, equipment.....	420	0.6	7	1,891	22.2	89	Ship, marine propulsion machinery.....	9,982	35.5	51	16,024	62.3	
86	Industrial equipment, supplies.....	320	0.5	5	1,673	19.1	90	Miscellaneous transportation equipment.....	8,242	29.3	36	11,272	73.1	
115	Paper (basic materials, paperboard).....	698	1.0	12	6,994	10.0	124	Second-hand merchandise.....	260	0.9	6	858	30.3	
116	Converted paper products.....	458	0.6	9	1,865	24.6	126	Commodities, n.e.c.....	3,446	12.2	...	...	...
120	Leather.....	3,786	5.4	31	5,288	71.6		Service receipts.....	424	1.5	15	4,671	9.1	
121	Luggage, saddlery, harness.....	419	0.6	9	4,398	9.5		East South Central Division (Not analyzed by commodity lines)						
126	Commodities, n.e.c.....	4,385	6.3	...	...	...		West South Central Division					
	Service receipts.....	161	0.2	12	3,463	4.6		All establishments.....	18,927	...	66	...	...
								Those analyzing commodity lines, total	15,592	100.0	56	...	...
	TRANSPORTATION EQUIPMENT, SUPPLIES DISTRIBUTORS								Paints, varnishes, lacquers.....	317	2.0	6	1,395	22.7
	New England Division (Not analyzed by commodity lines)								Hardware.....	457	2.9	4	1,113	41.1
	Middle Atlantic Division								General industrial machinery, equipment.....	980	6.3	4	1,825	53.7
	All establishments.....	71,247	...	164	...	...	86	Industrial equipment, supplies.....	558	3.6	7	2,028	27.5
	Those analyzing commodity lines, total	62,479	100.0	134	...	...		Rope, cordage, twine (exc. wire).....	227	...	5	1,475	15.4
1	Canned, bottled foods.....	297	0.5	5	2,640	11.2	89	Miscellaneous industrial equipment, supplies.....	331	...	...	...	...
5	Groceries (exc. as specified).....	164	0.3	4	2,626	6.2	90	Ship, marine propulsion machinery.....	4,865	31.2	19	6,109	79.6	
43	Furniture (household, office, store).....	105	0.2	4	4,059	2.6	95	Miscellaneous transportation equipment.....	6,782	43.5	30	7,570	89.6	
45	Paints, varnishes, lacquers.....	138	0.2	6	2,505	5.5		Iron, steel wire and wire products.....	262	1.7	5	1,475	17.8	
50	Motor vehicles.....	90	0.1	5	8,223	1.1	126	Commodities, n.e.c.....	1,168	7.5	...	...	...
51	Automotive parts, accessories, etc.....	452	0.7	4	9,856	4.6		Service receipts.....	203	1.3	8	1,779	11.4	
52	Electrical wiring supplies, construction materials.....	59	0.1	5	3,209	1.8		Mountain Division						
54	Radios, television sets, home appliances, and specialties.....	44	0.1	5	6,714	0.6		All establishments.....	2,190	...	14	...	...
56	Hardware.....	2,860	4.6	12	7,220	39.6		Those analyzing commodity lines, total	2,092	100.0	12	...	...
	Heavy hardware.....	972	...	5	3,663	26.5	89	Ship, marine propulsion machinery.....	502	24.0	4	548	91.6	
	Other hardware.....	1,888	...	...	...	...	90	Miscellaneous transportation equipment.....	1,248	59.6	9	1,544	80.8
80	Farm, garden machinery (exc. tractors).....	274	0.4	6	10,868	2.5	126	Commodities, n.e.c.....	309	14.8	...	...	...
81	Tractors and equipment (exc. truck-tractors)	292	0.5	4	3,733	7.8		Service receipts.....	33	1.6	...	...	...
82	General industrial machinery, equipment.....	254	0.4	6	3,077	8.2		Pacific Division						
86	Industrial equipment, supplies.....	529	0.8	8	3,894	13.6		All establishments.....	43,741	...	152	...	...
	Rope, cordage, twine (exc. wire).....	368	...	5	3,104	11.8		Those analyzing commodity lines, total	39,071	100.0	128	...	...
	Miscellaneous industrial equipment, supplies	161	...	...	...	...	45	Paints, varnishes, lacquers.....	335	0.8	13	8,695	3.8
88	Railroad transportation equipment.....	14,410	23.1	16	20,658	69.8	51	Automotive parts, accessories, etc.....	156	0.4	5	1,211	12.9	
89	Ship, marine propulsion machinery.....	15,080	24.1	44	18,699	81.6	52	Electrical wiring supplies, construction materials.....	379	1.0	4	974	38.9	
90	Miscellaneous transportation equipment.....	16,526	26.5	53	19,415	85.1		Electrical apparatus, equipment.....	325	0.8	5	1,112	29.2	
95	Iron, steel wire and wire products.....	307	0.5	7	4,345	6.2								
	Wire rope, cable (exc. insulated).....	248	...	5	2,680	9.2								
	Other iron, steel wire products.....	59	...	...	...	...				

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued					
	East North Central Division							West North Central Division					
	All establishments.....	395,612	...	353	...	...		All establishments.....	(y)	...	83	...	...
	Those analyzing commodity lines, total	365,535	100.0	320	...	...		Those analyzing commodity lines, total	84,912	100.0	80	...	...
56	Hardware.....	908	0.2	6	5,469	16.6	45	Paints, varnishes, lacquers.....	104	0.1	5	6,048	1.7
57	Plumbing, heating, air-conditioning.....	4,042	1.1	15	29,160	13.9	57	Plumbing, heating, air-conditioning.....	742	0.9	6	6,096	12.2
	Furnaces (warm air).....	926	...	6	9,109	10.2	86	Industrial equipment, supplies.....	269	0.3	4	7,477	3.6
	Oil burners.....	54	...	4	6,861	0.8	92	Scrap iron, steel.....	4,892	5.8	10	23,116	21.2
	Fans, blowers, unit heaters and accessories	191	...	5	5,835	3.3	93	Iron, steel products (semi-finished).....	1,279	1.5	7	16,125	7.9
	Pipe fittings, valves, specialties.....	1,410	...	6	15,700	9.0							
	Other plumbing, heating equipment.....	1,461	...	...	...	...	94	Iron, steel products (flat).....	22,498	26.3	31	56,352	39.9
82	General industrial machinery, equipment.....	319	0.1	7	5,762	5.5		Plates.....	5,896	...	9	34,681	17.0
83	Metal-working machinery.....	247	0.1	8	7,476	3.3		Strip (hot, cold rolled).....	591	...	10	36,313	1.6
	Machine tools, equipment.....	173	...	5	6,995	2.5		Sheets (cold rolled).....	2,565	...	12	38,168	6.7
	Miscellaneous metal-working machinery.....	74	...	...	...	...		Sheets (hot rolled).....	5,716	...	11	40,469	14.1
86	Industrial equipment, supplies.....	2,540	0.7	13	38,089	6.7		Sheets (galvanized, other coated).....	2,050	...	12	40,188	5.1
92	Scrap iron, steel.....	7,042	1.9	27	69,160	10.2		Other flat iron, steel products.....	1,209	...	...	...	...
								Not analyzed in detail.....	4,471	...	9	6,976	62.1
93	Iron, steel products (semi-finished).....	9,571	2.6	23	24,820	38.6	95	Iron, steel wire and wire products.....	5,493	6.5	17	42,759	12.8
	Sheet bars, tinplate bars.....	5,316	...	4	9,534	55.8		Woven wire fence, gates.....	918	...	7	8,450	10.9
	Wire rods.....	1,251	...	4	5,215	24.0		Fence posts, fittings.....	415	...	8	20,761	2.0
	Rough castings, foundry products.....	307	...	5	2,249	13.6		Barbed, twisted wire.....	363	...	6	7,458	4.9
	Other semi-finished products.....	742	...	...	...	...		Nails (staples, tacks, brads).....	934	...	7	8,450	11.0
	Not analyzed in detail.....	1,953	...	5	3,038	64.3		Wire rope, cable (exc. insulated).....	137	...	7	7,035	1.9
94	Iron, steel products (flat).....	158,619	43.4	148	270,188	58.7		Reinforcement mesh.....	966	...	10	14,292	6.8
	Plates.....	24,112	...	54	153,264	15.7		Drawn wire.....	103	...	6	7,458	1.4
	Strip (hot, cold rolled).....	13,783	...	62	150,676	9.1		Other iron, steel wire products.....	1,332	...	...	...	...
	Sheets (cold rolled).....	39,163	...	82	189,505	20.7		Not analyzed in detail.....	325	...	4	15,056	2.2
	Sheets (hot rolled).....	35,060	...	88	205,248	17.1	96	Iron and steel finished products.....	13,352	21.6	28	53,082	34.6
	Black plate.....	1,629	...	13	25,910	6.3		Rails, tieplates, splice bars, etc.....	1,353	...	5	21,472	6.3
	Sheets (galvanized, other coated).....	9,438	...	46	127,279	7.4		Bar-size shapes (exc. reinforcement), hot rolled.....	2,649	...	7	24,357	10.9
	Tin plate, term plate.....	3,153	...	20	87,477	3.6		Bar-size shapes, cold finished.....	2,242	...	6	22,274	10.1
	Other flat iron, steel products.....	4,945	...	28	79,438	6.2		Concrete reinforcement bars.....	3,455	...	11	38,369	9.0
	Not analyzed in detail.....	27,336	...	24	32,402	84.4		Structural shapes (exc. bar-size shapes).....	4,829	...	10	36,240	13.3
								Other finished products.....	3,824	...	...	...	...
95	Iron, steel wire and wire products.....	15,036	4.1	61	90,620	16.6	97	Iron and steel pipe and tubes.....	16,872	19.9	18	32,191	52.4
	Woven wire fence, gates.....	1,530	...	14	20,147	7.6		Steel pipe, tubing (exc. seamless).....	8,023	...	14	30,006	26.7
	Fence posts, fittings.....	131	...	9	16,626	0.8		Seamless steel pipe, tubing.....	7,719	...	9	17,970	43.0
	Barbed, twisted wire.....	532	...	11	17,697	3.0		Other iron, steel pipe.....	1,130	...	...	...	...
	Nails (staples, tacks, brads).....	6,663	...	26	51,006	13.1	98	Alloy steel.....	1,873	2.2	10	24,250	7.7
	Wire rope, cable (exc. insulated).....	821	...	14	22,597	3.6		Bars, hot rolled.....	213	...	5	21,834	1.0
	Reinforcement mesh.....	305	...	9	8,418	3.6		Bars, cold finished.....	16	...	4	9,523	0.2
	Drawn wire.....	1,151	...	13	42,493	2.7		Sheet and strip.....	1,133	...	4	8,356	13.6
	Other iron, steel wire products.....	3,903	...	...	...	...		Other alloy steel.....	511	...	...	...	...
96	Iron and steel finished products.....	67,183	18.4	111	168,658	39.8	99	Stainless steel.....	468	0.6	7	11,676	4.0
	Rails, tieplates, splice bars, etc.....	2,837	...	9	35,611	8.0		Sheets.....	356	...	6	11,066	3.2
	Bar-size shapes (exc. reinforcement), hot rolled.....	20,798	...	54	129,245	16.1		Other stainless steel.....	112	...	...	...	...
	Bar-size shapes, cold finished.....	19,366	...	41	121,787	15.9	100	Building metal work, n.e.c.....	4,556	5.4	19	10,646	42.8
	Concrete reinforcement bars.....	2,389	...	20	40,787	5.8	101	Nonferrous metals.....	945	1.1	11	12,480	7.6
	Tool steel.....	2,978	...	24	71,577	4.2		Aluminum, alloy shapes, forms.....	547	...	8	10,359	5.3
	Structural shapes (exc. bar-size shapes).....	12,232	...	49	129,032	9.5		Other nonferrous metals, basic shapes.....	398	...	...	...	...
	Other finished products.....	6,583	...	...	...	...	115	Paper (basic materials, paperboard).....	395	0.5	6	7,331	5.4
97	Iron and steel pipe and tubes.....	31,706	8.7	51	121,484	26.1	126	Commodities, n.e.c.....	6,038	7.1	...	...	...
	Cast iron soil pipe.....	710	...	4	3,867	18.4		Service receipts.....	136	0.2	5	2,036	6.7
	Cast iron pressure pipe.....	1,909	...	6	6,275	30.4							
	Steel pipe, tubing (exc. seamless).....	6,842	...	33	95,242	7.2							
	Seamless steel pipe, tubing.....	16,210	...	23	63,048	25.7							
	Not analyzed in detail.....	6,035	...	7	7,813	77.2							
98	Alloy steel.....	20,937	5.7	49	106,797	19.6		South Atlantic Division					
	Bars, hot rolled.....	4,862	...	27	89,193	5.4		All establishments.....	(x)	...	86	...	...
	Bars, cold finished.....	1,993	...	21	78,896	2.5		Those analyzing commodity lines, total	40,193	100.0	79	...	...
	Tool steel.....	619	...	5	1,453	42.6	45	Paints, varnishes, lacquers.....	41	0.1	4	2,086	2.0
	Pipe and tubes.....	330	...	5	1,152	28.6	56	Hardware.....	943	2.3	6	3,390	27.8
	Sheet and strip.....	7,067	...	9	39,101	18.1	57	Plumbing, heating, air-conditioning.....	1,165	2.9	8	3,972	29.3
	Other alloy steel.....	2,680	...	9	36,158	7.4	82	General industrial machinery, equipment.....	376	0.9	4	3,144	12.0
	Not analyzed in detail.....	3,386	...	6	3,580	94.6	83	Metal-working machinery.....	67	0.2	5	2,643	2.5
99	Stainless steel.....	17,983	4.9	47	117,707	15.3	86	Industrial equipment, supplies.....	362	0.9	7	5,806	6.2
	Strip.....	1,881	...	11	47,630	3.9	92	Scrap iron, steel.....	180	0.4	5	5,824	3.1
	Sheets.....	8,716	...	21	95,488	9.1							
	Bar and bar-size shapes.....	2,779	...	21	92,692	3.0	94	Iron, steel products (flat).....	10,547	26.2	35	25,258	41.8
	Other stainless steel.....	4,607	...	...	...	...		Plates.....	1,600	...	11	8,414	19.0
100	Building metal work, n.e.c.....	6,488	1.8	29	10,805	60.0		Strip (hot, cold rolled).....	262	...	12	11,463	2.3
101	Nonferrous metals.....	14,529	4.0	28	70,135	20.7		Sheets (cold rolled).....	2,176	...	17	16,696	13.0
	Copper shapes, forms.....	1,317	...	12	38,749	3.4		Sheets (hot rolled).....	1,281	...	17	14,932	8.6
	Aluminum, alloy shapes, forms.....	8,504	...	18	57,824	14.7		Black plate.....	232	...	5	5,075	4.6
	Other nonferrous metals, basic shapes.....	4,708	...	...	...	...		Sheets (galvanized, other coated).....	3,306	...	16	14,552	22.7
105	Building stone, slate concrete products.....	242	0.1	4	1,743	13.9		Tin plate, term plate.....	199	...	5	6,530	3.0
122	Junk and scrap (exc. iron and steel).....	345	0.1	4	9,109	3.8		Other flat iron, steel products.....	663	...	12	8,939	7.4
	Commodities, n.e.c.....	6,000	1.6	...	...	...		Not analyzed in detail.....	828	...	5	2,660	31.1
126	Service receipts.....	1,798	0.5	11	34,246	5.2	95	Iron, steel wire and wire products.....	3,709	9.2	32	23,186	16.0
								Woven wire fence, gates.....	603	...	7	5,596	10.8
								Barbed, twisted wire.....	89	...	10	4,121	2.2
								Nails (staples, tacks, brads).....	885	...	7	8,638	10.2
								Wire rope, cable (exc. insulated).....	250	...	6	4,110	6.1
								Reinforcement mesh.....	517	...	11	7,041	7.3
								Drawn wire.....	354	...	4	4,326	8.2
								Other iron, steel wire products.....	1,011	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Continued						
South Atlantic Division—Continued							West South Central Division—Continued						
96	Iron and steel finished products.....	11,892	29.8	39	25,469	46.7	96	Iron and steel finished products.....	12,519	19.7	37	53,272	37.6
	Bar-size shapes (exc. reinforcement), hot rolled.....	2,000	...	14	13,201	15.2		Bar-size shapes (exc. reinforcement), hot rolled.....	2,444	...	16	22,586	10.8
	Bar-size shapes, cold finished.....	918	...	10	10,601	8.6		Bar-size shapes, cold finished.....	806	...	5	6,571	12.3
	Concrete reinforcement bars.....	3,241	...	15	9,012	36.0		Concrete reinforcement bars.....	2,953	...	19	22,674	13.0
	Tool steel.....	195	...	8	8,104	2.4		Structural shapes (exc. bar-size shapes).....	4,738	...	20	23,358	20.3
	Structural shapes (exc. bar-size shapes).....	3,357	...	19	14,508	23.1		Other finished products.....	1,578	...	...	...	...
	Other finished products.....	2,181	...	...	...	...		...	...	...	...	...	...
97	Iron and steel pipe and tubes.....	1,303	3.2	12	14,398	9.0	97	Iron and steel pipe and tubes.....	15,045	23.9	38	34,171	44.0
98	Alloy steel.....	1,317	3.2	9	7,387	17.8		Cast iron soil pipe.....	736	...	8	10,443	7.0
	Stainless steel.....	1,673	4.2	11	13,577	12.3		Cast iron pressure pipe.....	495	...	4	10,117	4.9
	Sheets.....	1,200	...	10	12,663	9.5		Steel pipe, tubing (exc. seamless).....	6,195	...	26	20,934	29.6
	Bar and bar-size shapes.....	128	...	4	6,433	2.0		Seamless steel pipe, tubing.....	5,051	...	18	24,632	20.5
	Other stainless steel.....	345	...	...	...	...		Not analyzed in detail.....	2,568	...	4	2,604	98.6
100	Building metal work, n.e.c.....	3,699	9.2	22	7,667	48.2	98	Alloy steel.....	3,075	4.8	16	22,340	13.8
	Nonferrous metals.....	1,411	3.5	16	13,604	10.4		Bars, hot rolled.....	1,028	...	4	7,555	13.6
101	Copper shapes, forms.....	406	...	5	6,109	6.6		Bars, cold finished.....	121	...	6	13,823	0.9
	Aluminum, alloy shapes, forms.....	737	...	11	9,935	7.4		Pipe and tubes.....	258	...	6	3,557	7.2
	Other nonferrous metals, basic shapes.....	110	...	...	...	...		Other alloy steel.....	1,668	...	...	...	...
	Not analyzed in detail.....	158	...	4	2,200	7.2	99	Stainless steel.....	820	1.3	12	17,201	4.8
104	Brick, tile, terra cotta.....	244	0.6	4	1,474	16.6	100	Building metal work, n.e.c.....	5,498	8.7	21	7,955	69.1
	Commodities, n.e.c.....	1,121	2.8	...	...	...	101	Nonferrous metals.....	1,277	2.0	12	15,591	8.2
126	Service receipts.....	143	0.4	...	...	...		Copper shapes, forms.....	141	...	7	10,137	1.4
	East South Central Division							Aluminum, alloy shapes, forms.....	796	...	5	4,129	19.3
	All establishments.....	17,045	...	30	...	...	104	Other nonferrous metals, basic shapes.....	340	...	...	...	...
	Those analyzing commodity lines, total	15,331	100.0	25	...	...	106	Brick, tile, terra cotta.....	59	0.1	4	8,602	0.7
93	Iron and steel products (semi-finished).....	2,018	13.2	5	6,537	30.9	109	Cement, lime, plaster, stucco.....	393	0.6	4	5,076	7.7
94	Iron and steel products (flat).....	2,004	13.1	7	8,868	22.6	113	Glass (sheet and containers).....	128	0.2	4	3,554	3.6
95	Iron, steel wire and wire products.....	746	4.9	4	4,090	18.2	115	Millwork, veneer, other wood products.....	329	0.5	5	4,208	7.8
96	Iron and steel finished products.....	6,209	40.4	11	11,800	52.6	116	Paper (basic materials, paperboard).....	327	0.5	4	4,032	8.1
	Bar-size shapes (exc. reinforcement), hot rolled.....	534	...	4	8,223	6.5		Building paper, board.....	327	...	4	4,032	8.1
	Concrete reinforcement bars.....	1,654	...	6	9,074	18.2	117	Converted paper products.....	120	0.2	4	4,807	2.5
	Structural shapes (exc. bar-size shapes).....	2,455	...	4	8,223	29.8	126	Commodities, n.e.c.....	3,109	4.9	...	...	...
	Other finished products.....	1,566	...	...	...	...		Service receipts.....	297	0.5	7	9,002	3.3
97	Iron and steel pipe and tubes.....	789	5.1	5	8,586	9.2		Mountain Division					
100	Building metal work, n.e.c.....	1,389	9.1	6	1,780	78.0		All establishments.....	13,997	...	29	...	...
	Commodities, n.e.c.....	1,907	12.4	...	...	...		Those analyzing commodity lines, total	13,828	100.0	27	...	...
126	Service receipts.....	269	1.8	...	...	...	57	Plumbing, heating, air-conditioning.....	2,155	15.6	7	5,517	39.1
	West South Central Division						92	Scrap iron, steel.....	292	2.1	4	5,181	5.6
	All establishments.....	(x)	...	108	...	...	94	Iron, steel products (flat).....	953	6.9	9	6,437	14.8
	Those analyzing commodity lines, total	63,422	100.0	96	...	...		Plates.....	151	...	4	1,100	13.7
45	Paints, varnishes, lacquers.....	709	1.1	10	16,612	4.3		Other flat iron, steel products.....	802	...	...	...	...
52	Electrical wiring supplies, construction materials.....	54	0.1	5	12,254	0.4	95	Iron, steel wire and wire products.....	762	5.5	10	8,566	8.9
56	Hardware.....	1,408	2.2	11	16,677	8.4		Woven wire fence, gates.....	79	...	4	3,978	2.0
	Builders' hardware.....	184	...	5	5,742	3.2		Reinforcement mesh.....	250	...	6	7,547	3.3
	Heavy hardware.....	440	...	6	12,068	3.0		Other iron, steel wire products.....	433	...	...	...	...
	Shelf, light hardware.....	280	...	6	12,685	2.2	96	Iron, steel finished products.....	4,072	29.4	11	10,162	40.1
	Other hardware.....	504	...	...	...	...		Bar-size shapes (exc. reinforcement), hot rolled.....	535	...	5	3,882	13.8
57	Plumbing, heating, air-conditioning.....	1,992	3.1	10	17,506	11.4		Concrete reinforcement bars.....	2,572	...	5	6,904	37.2
	Plumbing fixtures, equipment, supplies.....	660	...	4	6,795	9.7		Structural shapes (exc. bar-size shapes).....	2,799	...	6	1,275	21.9
	Pipe fittings, valves, specialties.....	927	...	8	15,750	5.9		Other finished products.....	686	...	...	...	...
	Other plumbing, heating equipment.....	405	...	...	...	...	97	Iron and steel pipe and tubes.....	2,908	21.0	9	9,507	30.6
80	Farm, garden machinery (exc. tractors).....	433	0.7	4	9,390	4.6		Steel pipe, tubing (exc. seamless).....	901	...	5	6,995	12.9
82	General industrial machinery, equipment.....	282	0.4	5	9,479	3.0		Other iron, steel pipe.....	2,007	...	...	...	...
83	Metal-working machinery.....	227	0.4	6	9,920	2.3	100	Building metal work, n.e.c.....	1,487	10.8	8	4,720	31.5
84	Construction, mining, excavating machinery.....	202	0.3	4	9,390	2.2		Commodities, n.e.c.....	1,199	8.7	...	...	...
85	Special industry machinery, equipment.....	823	1.3	6	10,701	7.7		All establishments.....	173,283	...	188	...	...
86	Industrial equipment, supplies.....	276	0.4	7	12,730	2.2		Those analyzing commodity lines, total	156,220	100.0	166	...	...
92	Scrap iron, steel.....	1,138	1.8	7	4,880	23.3	52	Electrical wiring supplies, construction material.....	148	0.1	5	3,488	4.2
93	Iron, steel products (semi-finished).....	999	1.6	4	10,909	9.2		Hardware.....	1,277	0.8	13	13,846	9.2
94	Iron, steel products (flat).....	7,480	11.8	29	36,795	20.3		Builders' hardware.....	521	...	6	9,518	5.5
	Plates.....	2,689	...	11	13,918	19.3		Heavy hardware.....	614	...	7	5,229	11.7
	Strip (hot, cold rolled).....	203	...	10	8,629	2.4		Other hardware.....	142	...	...	...	...
	Sheets (cold rolled).....	360	...	8	6,280	5.7	56	Plumbing, heating, air-conditioning.....	1,172	0.8	19	25,713	4.6
	Sheets (hot rolled).....	593	...	14	20,814	2.8		Plumbing fixtures, equipment, supplies.....	10	...	4	3,921	0.2
	Black plate.....	155	...	5	9,532	1.6		Pipe fittings, valves, specialties.....	1,038	...	14	21,490	4.8
	Sheets (galvanized, other coated).....	936	...	14	21,605	4.3		Other plumbing, heating equipment.....	124	...	...	...	...
	Other flat iron, steel products.....	2,544	...	...	...	...	57	General industrial machinery, equipment.....	252	0.2	9	9,079	2.8
95	Iron, steel wire and wire products.....	4,403	6.9	25	28,687	15.3		Compressors, pumps.....	187	...	4	7,111	2.6
	Woven wire fence, gates.....	924	...	12	17,373	5.3		Other general industrial machinery.....	65	...	...	...	...
	Fence posts, fittings.....	153	...	6	6,405	2.4							
	Barbed, twisted wire.....	330	...	9	8,994	3.7							
	Nails (staples, tacks, brads).....	570	...	10	13,956	4.1							
	Wire rope, cable (exc. insulated).....	86	...	7	12,787	0.7							
	Strand, galvanized.....	35	...	5	7,785	0.4							
	Reinforcement mesh.....	348	...	13	19,430	1.8							
	Drawn wire.....	456	...	8	16,292	2.8							
	Other iron, steel wire products.....	1,501	...	...	...	...			

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.							NONFERROUS METALS, METAL WORK DISTRIBUTORS—Continued						
	Pacific Division—Continued							Middle Atlantic Division—Continued						
86	Industrial equipment, supplies.....	96	0.1	7	13,757	0.7								
92	Scrap iron, steel.....	1,321	0.8	19	25,753	5.1	94	Iron, steel products (flat).....	546	0.1	7	74,291	0.7	
93	Iron, steel products (semi-finished).....	1,985	1.3	21	32,410	6.1	95	Iron, steel wire and wire products.....	3,554	0.9	7	99,296	3.6	
94	Iron, steel products (flat).....	38,352	24.5	82	103,759	37.0	96	Iron and steel finished products.....	1,462	0.4	6	43,697	3.3	
	Plates.....	12,468	...	59	87,854	14.2	99	Stainless steel.....	1,344	0.4	11	102,776	1.3	
	Strip (hot, cold rolled).....	2,878	...	42	72,675	4.0	101	Nonferrous metals.....	316,076	84.0	117	373,865	84.5	
	Sheets (cold rolled).....	2,864	...	40	69,984	4.1		Copper shapes, forms.....	59,629	...	56	263,705	22.6	
	Sheets (hot rolled).....	5,673	...	47	83,577	6.8		Aluminum, alloy shapes, forms.....	51,685	...	47	181,678	28.4	
	Black plate.....	957	...	8	4,709	20.3		Tin and tin-base shapes, forms.....	14,508	...	25	120,667	12.0	
	Sheets (galvanized, other coated).....	4,077	...	40	68,215	6.0		Precious metals.....	19,442	...	22	121,916	15.9	
	Tin plate, terns plate.....	1,269	...	15	22,316	5.7		Other nonferrous metals, basic shapes.....	170,812	...	...	...
	Other flat iron, steel products.....	2,340	...	23	31,529	7.4	122	Junk and scrap (exc. iron and steel).....	4,888	1.3	4	54,192	9.0	
	Not analyzed in detail.....	5,826	...	11	8,115	71.8		Scrap metals, nonferrous.....	4,888	...	4	54,192	9.0	
95	Iron, steel wire and wire products.....	10,228	6.5	53	50,984	20.1		Commodities, n.e.c., and service receipts.....	17,137	4.6	...	...	...
	Woven wire fence, gates.....	1,860	...	13	16,744	11.1		East North Central Division						
	Fence posts, fittings.....	1,027	...	11	17,213	6.0		All establishments.....	60,849	...	48	...	...
	Barbed, twisted wire.....	618	...	12	19,054	3.2		Those analyzing commodity lines, total	60,711	100.0	46	...	...
	Nails (staples, tacks, brads).....	1,795	...	18	21,206	8.5	57	Plumbing, heating, air-conditioning.....	1,977	3.2	6	14,129	14.0	
	Wire rope, cable (exc. insulated).....	1,356	...	21	18,500	7.3	79	Miscellaneous professional, service equipment.....	526	0.9	4	12,203	4.3	
	Reinforcement mesh.....	1,032	...	14	25,198	4.1	92	Scrap iron, steel.....	3,311	5.4	5	10,249	32.3	
	Drawn wire.....	812	...	13	28,091	2.9	94	Iron, steel products (flat).....	4,809	7.9	8	26,805	17.9	
	Other iron, steel wire products.....	1,106	...	...	...	...	95	Iron, steel wire and wire products.....	1,509	2.5	7	32,873	4.6
	Not analyzed in detail.....	622	...	5	632	98.4	97	Iron and steel pipe and tubes.....	1,951	3.2	6	31,273	6.2	
96	Iron and steel finished products.....	47,179	30.2	67	92,657	50.9		Steel pipe, tubing (exc. seamless).....	211	...	4	12,203	1.7	
	Rails, tieplates, splice bars, etc.....	1,345	...	11	15,413	8.7		Seamless steel pipe, tubing.....	1,740	...	5	29,835	5.8	
	Bar-size shapes (exc. reinforcement), hot rolled.....	11,766	...	43	76,762	15.3	99	Stainless steel.....	1,715	2.8	9	35,073	4.9	
	Bar-size shapes, cold finished.....	4,588	...	36	63,807	7.2	101	Nonferrous metals.....	43,707	72.1	46	60,711	72.1	
	Concrete reinforcement bars.....	6,107	...	27	44,241	13.8		Copper shapes, forms.....	7,596	...	21	44,208	17.2	
	Tool steel.....	415	...	10	12,361	3.4		Aluminum, alloy shapes, forms.....	10,103	...	24	44,441	22.7	
	Structural shapes (exc. bar-size shapes).....	14,786	...	40	73,533	20.1		Tin and tin-base shapes, forms.....	183	...	5	1,559	11.7	
	Other finished products.....	8,172	...	...	...	...		Precious metals.....	1,208	...	5	21,198	5.7
97	Iron and steel pipe and tubes.....	17,817	11.4	54	73,070	24.4		Other nonferrous metals, basic shapes.....	18,497	...	21	41,131	45.0	
	Cast iron soft pipe.....	164	...	4	1,726	9.5		Not analyzed in detail.....	6,120	...	7	9,506	64.4	
	Cast iron pressure pipe.....	1,269	...	5	3,053	41.6		Commodities, n.e.c.....	1,206	2.0	...	...	...
	Steel pipe, tubing (exc. seamless).....	7,049	...	39	49,341	14.1		West North Central Division						
	Seamless steel pipe tubing.....	7,885	...	27	43,583	18.1		All establishments.....	(x)	...	12	...	...
	Not analyzed in detail.....	1,450	...	5	2,367	61.2		Those analyzing commodity lines, total	15,438	100.0	11	...	...
98	Alloy steel.....	10,486	6.7	30	60,516	17.3		94	Iron, steel products (flat).....	252	1.6	4	6,943	3.6
	Bars, hot rolled.....	2,953	...	18	41,163	7.2		99	Stainless steel.....	1,166	7.6	4	6,943	16.8
	Bars, cold finished.....	895	...	15	34,464	2.6	101	Nonferrous metals.....	12,074	78.2	11	15,438	78.2	
	Tool steel.....	826	...	6	15,702	5.3		Copper shapes, forms.....	4,582	...	7	13,039	35.1	
	Pipe and tubes.....	4,107	...	7	12,700	32.3		Aluminum, alloy shapes, forms.....	5,727	...	9	12,662	45.2	
	Sheet and strip.....	634	...	9	23,926	2.6		Other nonferrous metals, basic shapes.....	1,765	...	...	...	...
	Other alloy steel.....	1,071	...	...	...	...		Commodities, n.e.c.....	1,946	12.6	...	...	...
99	Stainless steel.....	6,057	3.9	33	62,224	9.7		South Atlantic Division						
	Strip.....	348	...	33	18,699	1.9		All establishments.....	(x)	...	18	...	...
	Sheets.....	2,770	...	24	47,732	5.8		Those analyzing commodity lines, total	6,114	100.0	15	...	...
	Bars and bar-size shapes.....	843	...	14	34,984	2.4		101	Nonferrous metals.....	4,566	74.7	15	6,114	74.7
	Other stainless steel.....	2,096	...	...	...	...		Copper shapes, forms.....	1,740	...	7	5,145	33.8
100	Building metal work, n.e.c.....	4,309	2.8	20	16,725	25.8		Aluminum, alloy shapes, forms.....	1,644	...	10	5,610	29.3	
101	Nonferrous metals.....	6,444	4.1	33	44,351	14.5		Other nonferrous metals, basic shapes.....	1,182	...	...	...	...
	Copper shapes, forms.....	322	...	7	8,199	3.9		Commodities, n.e.c.....	1,548	25.3	...	...	...
	Aluminum, alloy shapes, forms.....	6,035	...	29	40,937	14.7		East South Central Division						
	Other nonferrous metals, basic shapes.....	87	...	...	...	...		(Not analyzed by commodity lines)					
103	Coal, coke.....	231	0.1	4	6,417	3.6		West South Central Division						
106	Cement, lime, plaster, stucco.....	412	0.3	4	3,385	12.2		(Not analyzed by commodity lines)						
115	Paper (basic materials, paperboard).....	647	0.4	7	4,982	13.0		Mountain Division						
								(Not analyzed by commodity lines)						
122	Junk and scrap (exc. iron and steel).....	353	0.2	6	6,049	5.8	101	Nonferrous metals.....	4,566	74.7	15	6,114	74.7	
	Scrap metals, nonferrous.....	319	...	4	3,382	9.4		Copper shapes, forms.....	1,740	...	7	5,145	33.8	
	Other waste materials.....	34	...	...	...	...		Aluminum, alloy shapes, forms.....	1,644	...	10	5,610	29.3
124	Second-hand merchandise.....	425	0.3	7	4,888	8.7		Other nonferrous metals, basic shapes.....	1,182	...	...	...	...
	Commodities, n.e.c.....	3,883	2.5	...	...	...		Commodities, n.e.c.....	1,548	25.3	...	...	...
126	Service receipts.....	3,146	2.0	16	22,178	14.2		East South Central Division						
								(Not analyzed by commodity lines)						
	NONFERROUS METALS, METAL WORK DISTRIBUTORS							West South Central Division						
	New England Division							(Not analyzed by commodity lines)						
	All establishments.....	(x)	...	17	...	...		Mountain Division					
	Those analyzing commodity lines, total	18,658	100.0	16	...	...		(Not analyzed by commodity lines)					
99	Stainless steel.....	176	0.9	8	11,521	1.5		Pacific Division						
101	Nonferrous metals.....	15,515	83.2	16	18,658	83.2		All establishments.....	14,116	...	25	...	...
	Copper shapes, forms.....	3,012	...	8	13,697	22.0		Those analyzing commodity lines, total	14,116	100.0	25	...	...
	Aluminum, alloy shapes, forms.....	5,093	...	10	14,292	35.6		99	Stainless steel.....	1,501	10.6	8	8,861	16.9
	Other nonferrous metals, basic shapes.....	7,410		101	Nonferrous metals.....	10,782	76.4	25	14,116	76.4
	Commodities, n.e.c.....	2,967	15.9	...	...	...		Copper shapes, forms.....	2,541	...	5	5,189	49.0
	Middle Atlantic Division							Aluminum, alloy shapes, forms.....	4,903	...	13	8,383	58.5	
	All establishments.....	376,384	...	126	...	...		Other nonferrous metals, basic shapes.....	3,338	...	...	...	...
	Those analyzing commodity lines, total	376,125	100.0	119	...	...		Commodities, n.e.c.....	1,833	13.0	...	...	...
56	Hardware.....	394	0.1	9	99,413	0.4								
91	Metallic ores, concentrates.....	24,140	6.4	9	191,682	12.6								
93	Iron, steel products (semi-finished).....	6,584	1.8	4	99,427	6.6								

See footnotes at end of table.

MERCHANT WHOLESALERS

11.73

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	IRON, STEEL SCRAP DEALERS							IRON, STEEL SCRAP DEALERS—Continued						
	New England Division							East North Central Division—Continued						
	All establishments.....	72,765	...	201	...	...	97	Iron and steel pipe and tubes.....	773	0.1	19	27,495	2.8
	Those analyzing commodity lines, total	71,537	100.0	192	...	...		Steel pipe tubing (exc. seamless).....	182	...	14	19,107	1.0
92	Scrap iron, steel.....	60,709	84.8	192	71,537	84.8		Seamless steel pipe, tubing.....	346	...	4	2,990	11.6	
94	Iron, steel products (flat).....	71	0.1	4	1,019	7.0		Other iron, steel pipe.....	245	...	...	...	...
101	Nonferrous metals.....	1,049	1.5	9	2,990	35.1	101	Nonferrous metals.....	4,521	0.6	30	38,728	11.7	
122	Junk and scrap (exc. iron and steel).....	8,842	12.4	82	27,561	32.1	111	Lumber (rough, dressed, finished).....	868	0.1	5	4,015	21.6	
	Scrap metals, nonferrous.....	6,694	...	58	24,823	27.0	122	Junk and scrap (exc. iron and steel).....	30,778	4.4	355	157,722	19.5	
	Waste rags.....	311	...	27	3,802	8.2		Scrap metals, nonferrous.....	16,081	...	263	132,273	12.2	
	Waste rubber.....	13	...	6	2,792	0.5		Waste rags.....	1,561	...	153	61,156	2.6	
	Other waste materials.....	424	...	19	3,283	12.9		Waste rubber.....	320	...	47	38,215	0.8	
	Not analyzed in detail.....	1,400	...	19	2,032	68.9		Other waste materials.....	3,664	...	148	64,247	5.7	
	Commodities, n.e.c., and service receipts...	866	1.2	...	...	...		Not analyzed in detail.....	9,152	...	62	13,315	68.7
	Middle Atlantic Division							Commodities, n.e.c., and service receipts...	3,697	0.5	...	...	...
	All establishments.....	450,991	...	696	...	...		West North Central Division					
	Those analyzing commodity lines, total	445,278	100.0	657	...	...		All establishments.....	144,832	...	430	...	...
57	Plumbing, heating, air-conditioning.....	578	0.1	5	6,054	9.5	22	Hides, skins, raw furs.....	2,232	1.6	23	11,831	18.9	
82	General industrial machinery, equipment.....	596	0.1	7	2,971	20.1	26	Wool, related products.....	153	0.1	12	9,970	1.5	
91	Metallic ores, concentrates.....	1,234	0.3	10	24,411	5.0	50	Motor vehicles.....	138	0.1	13	883	15.6	
92	Scrap iron, steel.....	395,468	88.9	657	445,278	88.9		Passenger cars (used).....	126	...	12	876	14.4	
93	Iron, steel products (semi-finished).....	2,000	0.4	12	21,627	9.2	51	Other motor vehicles.....	12	...	...	...	...
94	Iron, steel products (flat).....	3,343	0.8	17	47,468	7.0		Automotive parts, accessories, etc.....	841	0.6	38	4,033	20.8	
	Plates.....	783	...	12	41,179	1.9		Batteries, electrical parts.....	24	...	4	651	3.7	
	Strip (hot, cold rolled).....	152	...	5	34,676	0.4		Tires, tubes.....	21	...	6	992	2.1	
	Sheets (cold rolled).....	422	...	4	20,914	2.0		Parts (exc. batteries, electrical parts).....	625	...	26	3,239	19.3	
	Sheets (hot rolled).....	1,401	...	4	24,561	5.7		Accessories.....	41	...	5	917	4.5	
	Other flat iron, steel products.....	585	...	...	...	...		Other automotive supplies.....	29	...	...	...	...
95	Iron, steel wire and wire products.....	1,896	0.4	7	40,078	4.7		Not analyzed in detail.....	101	...	9	663	15.2	
96	Iron and steel finished products.....	3,000	0.7	17	42,047	7.1	97	Plumbing, heating, air-conditioning.....	108	0.1	8	1,929	5.6	
	Reils, tieplates, splice bars, etc.....	724	...	5	23,202	3.1	52	Scrap iron, steel.....	118,296	82.4	412	143,435	82.4	
	Bar-size shapes (exc. reinforcements), hot rolled.....	688	...	5	23,407	2.9	93	Iron, steel products (semi-finished).....	1,984	1.4	15	3,163	62.7	
	Concrete reinforcement bars.....	126	...	6	23,663	0.5	94	Iron, steel products (flat).....	822	0.6	10	4,337	19.0	
	Structural shapes (exc. bar-size shapes), other finished products.....	1,431	...	15	41,793	3.4	95	Iron, steel wire and wire products.....	195	0.1	4	1,259	15.5	
97	Iron and steel pipe and tubes.....	516	0.1	13	40,133	1.3	96	Iron and steel finished products.....	255	0.2	8	3,114	8.2	
	Cast iron soil pipe.....	49	...	5	7,602	0.6		Bar-size shapes (exc. reinforcement), hot rolled.....	65	...	4	1,711	3.8	
	Steel pipe, tubing (exc. seamless).....	345	...	10	39,984	0.9		Structural shapes (exc. bar-size shapes), other finished products.....	117	...	5	1,873	6.2	
	Other iron, steel pipe.....	122		97	Iron and steel pipe and tubes.....	1,413	1.0	15	6,388	22.1
101	Nonferrous metals.....	6,226	1.4	20	45,183	13.8		Cast iron soil pipe.....	277	...	6	1,590	17.4	
	Copper shapes, forms.....	751	...	10	5,144	14.6		Steel pipe, tubing (exc. seamless).....	552	...	9	5,081	10.9	
	Aluminum, alloy shapes, forms.....	3,233	...	10	37,366	8.6		Seamless steel pipe, tubing.....	555	...	6	4,707	11.8	
	Tin and tin-base shapes, forms.....	459	...	6	18,732	2.4		Other iron, steel pipe.....	29	...	...	...	...
	Other nonferrous metals, basic shapes.....	1,686	...	10	8,332	20.2		101	Nonferrous metals.....	466	0.3	12	4,149	11.2
	Not analyzed in detail.....	97	...	4	5,780	1.7		103	Coal, coke.....	107	0.1	6	1,076	9.9
122	Junk and scrap (exc. iron and steel).....	26,462	5.9	241	117,640	22.5	122	Junk and scrap (exc. iron and steel).....	15,649	10.9	174	54,800	28.6	
	Scrap metals, nonferrous.....	16,236	...	164	103,949	15.6		Scrap metals, nonferrous.....	12,893	...	127	46,908	27.5	
	Waste rags.....	831	...	80	17,411	4.8		Waste rags.....	284	...	39	14,657	1.9	
	Waste rubber.....	166	...	36	10,670	1.6		Waste rubber.....	8	...	5	8,572	0.1	
	Other waste materials.....	1,308	...	64	16,319	8.0		Other waste materials.....	179	...	29	6,752	2.6	
	Not analyzed in detail.....	7,921	...	52	11,024	71.8		Not analyzed in detail.....	2,285	...	39	7,440	30.7	
124	Second-hand merchandise.....	1,226	0.3	27	13,042	9.4	124	Second-hand merchandise.....	129	0.1	19	1,461	8.8	
	Commodities, n.e.c., and service receipts.....	2,343	0.5	...	...	...		Commodities, n.e.c., and service receipts...	647	0.4	...	...	...
125	Service receipts.....	380	0.1	13	12,239	3.2		South Atlantic Division						
	East North Central Division							All establishments.....	107,870	...	242	...	...
	All establishments.....	706,045	...	894	...	...		Those analyzing commodity lines, total	102,209	100.0	225	...	...
	Those analyzing commodity lines, total	699,469	100.0	843		22	Hides, skins, raw furs.....	117	0.1	5	749	15.6
51	Automotive parts, accessories, etc.....	570	0.1	38	4,006	14.2	51	Automotive parts, accessories, etc.....	294	0.3	14	5,174	5.7	
	Tires, tubes.....	70	...	15	2,663	2.6		Parts (exc. batteries, electrical parts).....	126	...	10	3,148	4.0	
	Parts (exc. batteries, electrical parts).....	352	...	31	2,553	13.8		Accessories.....	27	...	5	2,544	1.1	
	Accessories.....	51	...	8	674	7.6		Other automotive supplies.....	141	...	...	...	...
	Other automotive supplies.....	65	...	...	...	...		Not analyzed in detail.....	32	...	6	176	18.2
	Not analyzed in detail.....	32	...	6	176	18.2		57	Plumbing, heating, air-conditioning.....	623	0.1	16	19,050	3.3
57	Plumbing, heating, air-conditioning.....	623	0.1	16	19,050	3.3	92	Scrap iron, steel.....	81,689	80.0	225	102,209	80.0	
83	Metal-working machinery.....	1,086	0.2	5	16,778	6.5	96	Iron and steel finished products.....	338	0.3	8	5,185	6.5	
91	Metallic ores, concentrates.....	6,890	1.0	8	14,442	47.7	97	Iron and steel pipe and tubes.....	86	0.1	4	3,542	2.4	
92	Scrap iron, steel.....	630,696	90.2	843	699,469	90.2	101	Nonferrous metals.....	6,682	6.5	11	23,095	28.9	
93	Iron, steel products (semi-finished).....	2,903	0.4	17	18,730	15.5	122	Junk and scrap (exc. iron and steel).....	9,354	9.2	91	37,099	25.2	
94	Iron, steel products (flat).....	11,158	1.6	30	83,829	13.3		Scrap metals, nonferrous.....	6,075	...	63	31,642	19.2	
	Iron and steel finished products.....	4,906	0.7	30	70,233	7.0		Waste rags.....	356	...	36	15,601	2.3	
	Reils, tieplates, splice bars, etc.....	3,070	...	5	30,093	10.2		Waste rubber.....	37	...	8	7,297	0.5	
	Bar-size shapes (exc. reinforcements), hot rolled.....	346	...	6	25,428	1.4		Other waste materials.....	360	...	19	8,067	4.5	
	Bar-size shapes, cold finished.....	17	...	4	3,163	0.5		Not analyzed in detail.....	2,526	...	22	3,921	64.4	
	Structural shapes (exc. bar-size shapes), other finished products.....	582	...	18	29,986	1.9		124	Second-hand merchandise.....	841	0.8	12	6,499	12.9
	Not analyzed in detail.....	28	...	...	...	...		Commodities, n.e.c., and service receipts...	2,068	2.0	...	...	...
	Not analyzed in detail.....	863	...	6	13,516	6.4								

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
IRON, STEEL SCRAP DEALERS—Continued							WASTE MATERIALS DEALERS—Continued							
East South Central Division							New England Division—Continued							
	All establishments.....	80,109	...	127	...	...	124	Second-hand merchandise.....	123	0.1	4	423	29.1
	Those analyzing commodity lines, total	79,016	100.0	121	...	...		Commodities, n.e.c.....	2,948	2.4	...	...	24.5
22	Hides, skins, raw furs.....	910	1.2	8	13,718	6.6	126	Service receipts.....	92	0.1	7	3,166	2.9	
92	Scrap iron, steel.....	68,927	87.3	121	79,016	87.3		Middle Atlantic Division						
96	Iron and steel finished products.....	1,357	1.7	4	15,616	8.7		All establishments.....						
101	Nonferrous metals.....	1,672	2.1	6	7,716	21.7		Those analyzing commodity lines, total						
122	Junk and scrap (exc. iron and steel).....	4,455	5.6	50	33,571	13.3		344,083	...	1,959	...	...
	Scrap metal, nonferrous.....	2,840	...	32	29,354	9.7	82	General industrial machinery equipment.....	325	0.1	4	2,621	12.4	
	Waste rags.....	142	...	17	8,412	1.7	92	Scrap iron, steel.....	22,407	6.7	282	54,635	41.0	
	Waste rubber.....	23	...	11	10,833	0.2	93	Iron, steel products (semi-finished).....	767	0.2	10	3,643	21.0	
	Other waste materials.....	244	...	8	13,268	1.8		Not analyzed in detail.....						
	Not analyzed in detail.....	1,206	...	16	3,257	37.0		101	Nonferrous metals.....	12,790	3.8	23	24,606	52.0
124	Second-hand merchandise.....	84	0.1	4	593	14.2			2,046	...	13	8,358	24.5	
	Commodities, n.e.c.....	1,611	2.0	...	...	...			1,499	...	11	7,951	18.8
									411	...	4	6,871	6.0	
									8,834	...	...	...	...
West South Central Division							Paper (basic materials, paperboard).....							
	All establishments.....	89,840	...	240	...	...	115		380	0.1	8	2,643	14.4
	Those analyzing commodity lines, total	88,256	100.0	228	...	...		East North Central Division					
22	Hides, skins, raw furs.....	202	0.2	4	1,874	10.8	122	Junk and scrap (exc. iron and steel).....	290,137	86.5	1,783	335,551	86.5	
51	Automotive parts, accessories, etc.....	59	0.1	8	786	7.5		Scrap metals, nonferrous.....	76,038	...	617	124,267	61.2	
83	Metal-working machinery.....	75	0.1	5	989	7.6		Waste rags.....	65,128	...	712	118,784	54.8	
92	Scrap iron, steel.....	64,706	73.3	228	88,256	73.3		Waste rubber.....	4,395	...	136	25,088	17.5	
93	Iron, steel products (semi-finished).....	2,154	2.4	8	11,217	19.2		Other waste materials.....	81,075	...	732	123,157	65.8	
94	Iron, steel products (flat).....	670	0.8	13	15,798	4.2		Not analyzed in detail.....	63,501	...	471	65,921	96.3	
	Plates.....	182	...	8	15,006	1.2	124	Second-hand merchandise.....	2,256	0.7	15	3,567	63.2	
	Sheets (hot rolled).....	97	...	4	2,739	3.5	126	Commodities, n.e.c.....	6,132	1.8	...	...	...
	Other flat iron, steel products.....	391	...	...	...	...		Service receipts.....	357	0.1	24	11,024	3.2
96	Iron and steel finished products.....	1,156	1.3	9	11,410	10.1		All establishments.....						
97	Iron and steel pipe and tubes.....	2,090	2.4	12	16,145	12.9		Those analyzing commodity lines, total						
99	Stainless steel.....	96	0.1	4	4,990	1.9		272,267	...	965	...	...
								262,119	100.0	868	...	...
101	Nonferrous metals.....	1,426	1.6	10	5,569	25.6	22	Hides, skins, raw furs.....	868	0.3	17	4,531	19.2	
	Copper shapes, forms.....	71	...	6	4,608	1.5		Automotive parts, accessories, etc.....	291	0.1	17	3,415	8.5	
	Aluminum, alloy shapes, forms.....	1,058	...	5	4,558	23.2		Parts (exc. batteries, electrical parts).....	159	...	10	1,302	12.2	
	Tin and tin-base shapes, forms.....	69	...	4	1,410	4.9		Other automotive supplies.....	132	...	...	...	...
	Other nonferrous metals, basic shapes.....	228	...	...	...	...	51	Scrap iron, steel.....	32,528	12.4	307	79,065	41.1
122	Junk and scrap (exc. iron and steel).....	14,620	16.6	81	45,586	32.1	92	Iron, steel products (semi-finished).....	1,754	0.7	9	10,367	16.9	
	Scrap metals, nonferrous.....	11,929	...	66	42,312	28.2	93	Iron, steel products (flat).....	465	0.2	4	7,228	6.4	
	Waste rags.....	306	...	18	6,172	5.0	94	Iron and steel finished.....	1,092	0.4	10	7,643	14.3	
	Waste rubber.....	19	...	7	4,402	0.4	96	Nonferrous metals.....	1,791	0.7	10	7,898	22.7	
	Other waste materials.....	193	...	14	9,575	2.0	101	Aluminum, alloy shapes, forms.....	1,019	...	4	6,822	14.9	
	Not analyzed in detail.....	2,173	...	13	3,071	70.8	103	Other nonferrous metals, basic shapes.....	572	...	...	...	...
124	Second-hand merchandise.....	291	0.3	6	3,721	7.8		Not analyzed in detail.....	200	...	6	1,076	18.6	
	Commodities, n.e.c., and service receipts.....	711	0.8	...	...	...		Coal, coke.....	262	0.1	7	2,224	11.8
								All establishments.....						
								Those analyzing commodity lines, total						
Mountain Division							West North Central Division							
	All establishments.....	6,434	...	62	...	...		All establishments.....					
	Those analyzing commodity lines, total	5,946	100.0	54	...	...		Those analyzing commodity lines, total					
92	Scrap iron, steel.....	4,582	77.1	54	5,946	77.1	103	Junk and scrap (exc. iron and steel).....	217,934	83.2	868	262,119	83.2	
122	Junk and scrap (exc. iron and steel).....	1,066	17.9	25	2,872	37.1	122	Scrap metals, nonferrous.....	83,531	...	487	146,374	57.1	
	Scrap metals, nonferrous.....	387	...	18	1,756	22.0		Waste rags.....	34,487	...	404	110,499	31.2	
	Other waste materials.....	281	...	...	...	...		Waste rubber.....	6,929	...	129	42,434	16.3
	Not analyzed in detail.....	398	...	5	685	58.1		Other waste materials.....	66,137	...	421	123,970	53.3	
	Commodities, n.e.c., and service receipts.....	298	5.0	...	...	...		Not analyzed in detail.....	26,850	...	181	31,169	86.1
Pacific Division							Second-hand merchandise.....							
	All establishments.....	40,542	...	162	...	...	124	Commodities, n.e.c.....	1,302	0.5	21	4,825	27.0
	Those analyzing commodity lines, total	38,648	100.0	143	...	...	126	Service receipts.....	3,463	1.3	...	...	...
50	Motor vehicles.....	31	0.1	4	437	7.1		All establishments.....						
51	Automotive parts, accessories, etc.....	85	0.2	6	506	16.8		Those analyzing commodity lines, total						
57	Plumbing, heating, air-conditioning.....	65	0.2	4	1,467	4.4		59,811	...	307	...	...
92	Scrap iron, steel.....	27,034	69.9	143	38,648	69.9		57,332	100.0	272	...	...
93	Iron, steel products (semi-finished).....	620	1.6	7	1,246	49.8	22	Hides, skins, raw furs.....	1,672	2.9	26	9,339	17.9	
94	Iron, steel products (flat).....	308	0.8	6	2,275	13.5	26	Wool, related products.....	292	0.5	11	4,759	6.1	
97	Iron and steel pipe and tubes.....	269	0.7	5	1,490	18.0		All establishments.....						
101	Nonferrous metals.....	1,100	2.8	9	3,409	32.3		Those analyzing commodity lines, total						
122	Junk and scrap (exc. iron and steel).....	5,900	15.3	49	14,139	41.7	51	Automotive parts, accessories, etc.....	114	0.2	10	1,173	9.7	
124	Second-hand merchandise.....	857	2.2	20	4,595	18.6		Parts (exc. batteries, electrical parts).....	79	...	7	1,092	7.2	
	Commodities, n.e.c., and service receipts.....	2,379	6.2	...	...	...		Other automotive supplies.....	35	...	...	...	...
WASTE MATERIALS DEALERS							General industrial machinery, equipment.....							
New England Division							Industrial equipment, supplies.....							
	All establishments.....	122,096	...	597	...	...	86	Scrap iron, steel.....	7,952	13.9	83	18,127	43.9
	Those analyzing commodity lines, total	119,935	100.0	568	...	...	96	Iron and steel finished products.....	356	0.6	4	2,539	14.0
92	Scrap iron, steel.....	4,994	4.2	98	17,042	29.3	122	Junk and scrap (exc. iron and steel).....	45,431	79.2	272	57,332	79.2	
122	Junk and scrap (exc. iron and steel).....	111,778	93.2	568	119,935	93.2		Scrap metals, nonferrous.....	16,977	...	135	27,445	61.8	
	Scrap metals, nonferrous.....	32,778	...	219	44,523	73.6		Waste rags.....	5,452	...	93	23,942	22.8	
	Waste rags.....	32,344	...	294	51,245	63.1		Waste rubber.....	171	...	23	5,445	3.1	
	Waste rubber.....	1,704	...	61	8,824	19.3		Other waste materials.....	9,036	...	97	21,064	42.9	
	Other waste materials.....	25,058	...	223	38,200	65.6		Not analyzed in detail.....	13,795	...	79	16,189	85.2	
	Not analyzed in detail.....	19,894	...	95	20,039	99.3		Commodities, n.e.c., and service receipts.....						
								1,183	2.1	...	...	...	...

See footnotes at end of table.

MERCHANT WHOLESALERS

11.75

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
WASTE MATERIALS DEALERS--Continued						AMUSEMENT, SPORTING GOODS WHOLESALERS							
South Atlantic Division						New England Division							
All establishments.....						All establishments.....							
Those analyzing commodity lines, total						Those analyzing commodity lines, total							
22	Hides, skins, raw furs.....	531	0.5	7	2,563	20.7	32	Men's boys' clothing, furnishings (exc. shoes).....	40	0.1	4	575	7.0
51	Automotive parts, accessories, etc.....	139	0.1	6	1,324	10.5	37	Miscellaneous dry goods.....	150	0.5	7	1,465	10.2
	Parts (exc. batteries, electrical parts).....	102	...	4	1,048	9.7	40	Kitchen utensils, miscellaneous homewares.....	64	0.2	5	1,682	3.8
	Other automotive supplies.....	37	...	...	...	...	43	Furniture (household, office, store).....	303	1.0	4	1,585	19.1
57	Plumbing, heating, air-conditioning.....	204	0.2	5	1,003	20.3	44	Drugs, drug sundries.....	59	0.2	6	1,671	3.5
92	Scrap iron, steel.....	7,213	7.5	71	17,613	41.0	65	Photographic goods.....	6,509	21.5	22	9,253	70.3
93	Iron, steel products (semi-finished).....	223	0.2	6	799	27.9	73	School equipment, supplies.....	187	0.6	9	1,764	10.6
94	Iron, steel products (flat).....	104	0.1	4	1,695	6.1	116	Converted paper products.....	151	0.5	7	1,346	11.2
96	Iron and steel finished products.....	85	0.1	4	1,050	8.1		Paper bags.....	88	...	5	1,062	8.3
								Miscellaneous converted paper products.....	63	...	...	...	...
122	Junk and scrap (exc. iron and steel).....	85,528	88.7	273	96,594	88.7	117	Books, magazines, printed materials.....	23	0.1	6	983	2.3
	Scrap metals, nonferrous.....	14,658	...	127	24,386	60.1	119	Toys, games, athletic goods.....	19,671	65.0	101	23,525	83.6
	Waste rags.....	32,368	...	112	48,137	67.2		Small arms, ammunition.....	337	...	7	1,142	29.5
	Waste rubber.....	202	...	25	6,312	3.2		Toys, games.....	6,736	...	49	9,385	71.8
	Other waste materials.....	19,323	...	108	31,647	61.0		Bicycles.....	1,367	...	15	3,314	41.2
	Not analyzed in detail.....	18,977	...	63	19,702	96.3		Children's vehicles (exc. bicycles).....	189	...	12	2,703	7.0
								Other athletic goods.....	7,145	...	35	8,571	83.4
	Commodities, n.e.c., and service receipts...	2,567	2.6	...	...	...		Not analyzed in detail.....	3,897	...	19	6,305	61.8
East South Central Division						Middle Atlantic Division							
All establishments.....						All establishments.....							
Those analyzing commodity lines, total						Those analyzing commodity lines, total							
22	Hides, skins, raw furs.....	204	0.9	4	1,131	18.0	3	Confectionery.....	167	0.1	7	1,760	9.5
92	Scrap iron, steel.....	5,924	26.4	23	10,800	54.8		Ganay, including chocolate.....	110	...	4	616	17.8
								Other confections.....	57	...	...	...	...
122	Junk and scrap (exc. iron and steel).....	14,888	66.2	90	22,461	66.2	18	Smokers' supplies, razor blades, etc.....	1,049	0.5	10	3,210	32.7
	Scrap metals, nonferrous.....	4,547	...	38	13,597	33.4	32	Men's, boys' clothing, furnishings (exc. shoes).....	713	0.3	8	3,480	20.5
	Waste rags.....	2,785	...	32	9,623	28.9	35	Piece goods (woven).....	139	0.1	6	721	19.3
	Waste rubber.....	978	...	12	5,414	18.1	37	Miscellaneous dry goods.....	729	0.3	12	3,142	23.2
	Other waste materials.....	2,819	...	32	7,965	35.4	39	China, glassware, crockery.....	2,084	0.9	12	7,062	29.5
	Not analyzed in detail.....	3,759	...	27	4,373	86.0	40	Kitchen utensils, miscellaneous homewares.....	1,541	0.7	11	3,693	41.7
124	Second-hand merchandise.....	220	1.0	6	717	30.7	44	Drugs, drug sundries.....	395	0.2	13	3,509	11.2
126	Commodities, n.e.c. and service receipts...	1,189	5.3	...	...	...	54	Radios, television sets, home appliances, and specialties.....	1,421	0.6	26	18,978	7.5
		36	0.2	...	...	...		Radio sets, tubes, etc., public address system.....	613	...	12	4,552	13.5
West South Central Division						Other electric appliances, specialties.....							
All establishments.....						Not analyzed in detail.....							
Those analyzing commodity lines, total						Hardware.....							
51	Automotive accessories, etc.....	54	0.2	5	505	10.7	56	Photographic goods.....	2,226	1.0	7	11,799	18.9
92	Scrap iron, steel.....	3,688	14.5	33	11,182	33.0	65	Fountain pens, pencils.....	69,101	31.1	130	73,799	93.6
122	Junk and scrap (exc. iron and steel).....	20,748	82.0	116	25,350	82.0	69	Stationers', office supplies (exc. paper).....	393	0.2	30	8,307	4.7
124	Second-hand merchandise.....	51	0.2	4	137	37.2	71	School equipment, supplies.....	758	0.3	19	4,159	18.2
126	Commodities, n.e.c. and service receipts...	723	2.8	...	...	...	73	Miscellaneous professional, service equipment.....	1,011	0.4	32	7,218	14.0
		86	0.3	4	4,583	1.9	79	Converted paper products.....	2,261	1.0	6	3,438	65.8
Mountain Division						Paper stationery, office supplies.....							
All establishments.....						Paper bags.....							
Those analyzing commodity lines, total						Boxes, containers (paper, paperboard).....							
22	Hides, skins, raw furs.....	190	2.1	4	872	21.8	117	Books, magazines, printed materials.....	387	0.2	11	4,238	9.1
92	Scrap iron, steel.....	1,542	17.5	19	3,836	40.2		Books, magazines, newspapers.....	332	...	6	2,895	11.5
								Miscellaneous engraved, printed products.....	55	...	...	...	...
122	Junk and scrap (exc. iron and steel).....	6,548	74.6	51	8,787	74.6	118	Jewelry, silverware, trophies.....	904	0.4	28	7,465	12.1
	Scrap metals, nonferrous.....	2,394	...	26	4,804	49.8		Clocks, watches.....	424	...	13	5,027	8.4
	Waste rags.....	181	...	16	2,801	6.5		Costume jewelry.....	222	...	7	2,826	7.8
	Waste rubber.....	53	...	4	299	17.7		Other jewelry items.....	209	...	...	...	...
	Other waste materials.....	1,504	...	13	2,835	53.0		Not analyzed in detail.....	49	...	4	212	23.1
	Not analyzed in detail.....	2,416	...	19	2,766	87.3		Toys, games, athletic goods.....	125,649	56.7	516	139,982	89.8
124	Second-hand merchandise.....	207	2.4	6	951	21.8	119	Small arms, ammunition.....	6,364	...	26	10,924	58.2
126	Commodities, n.e.c., and service receipts...	300	3.4	...	...	...		Toys, games.....	49,074	...	304	61,920	79.2
Pacific Division						Bicycles.....							
All establishments.....						Children's vehicles (exc. bicycles).....							
Those analyzing commodity lines, total						Other athletic goods.....							
22	Hides, skins, raw furs.....	118	0.3	4	2,208	5.3	120	Not analyzed in detail.....	21,296	...	115	35,810	59.5
50	Motor vehicles.....	51	0.1	4	234	21.8		Leather.....	42,474	...	110	46,376	91.6
51	Automotive parts, accessories, etc.....	72	0.2	7	501	14.4	124	Second-hand merchandise.....	257	0.1	9	2,285	11.2
92	Scrap iron, steel.....	3,764	9.3	53	14,097	26.7	126	Commodities, n.e.c.....	9,911	4.4	...	...	...
101	Nonferrous metals.....	278	0.7	5	538	51.7		Service receipts.....	3,711	0.2	16	8,481	4.4
								East North Central Division					
								All establishments.....					
								Those analyzing commodity lines, total					
122	Junk and scrap (exc. iron and steel).....	33,663	83.4	199	40,350	83.4	18	Smokers' supplies, razor blades, etc.....	174	0.2	7	2,548	6.8
	Scrap metals, nonferrous.....	10,096	...	77	18,577	54.3	32	Men's, boys' clothing, furnishings (exc. shoes).....	224	0.2	15	4,639	4.8
	Waste rags.....	5,583	...	57	15,627	35.7		Underwear, hosiery.....	54	...	4	802	6.7
	Waste rubber.....	1,049	...	21	7,870	13.3		Other clothing, furnishings (men's, boys').....	170	...	...	...	...
	Other waste materials.....	3,696	...	54	11,858	31.2							
	Not analyzed in detail.....	13,239	...	72	14,112	93.8							
124	Second-hand merchandise.....	1,215	3.0	18	4,536	26.8							
126	Commodities, n.e.c.....	1,110	2.8	...	...	...				
	Service receipts.....	79	0.2	7	4,362	1.8							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
AMUSEMENT, SPORTING GOODS WHOLESALERS—Continued													
East North Central Division—Continued													
33	Women's, children's clothing, accessories (exc. shoes).....	85	0.1	8	2,240	3.8							
	Hosiery, underwear.....	24	...	4	1,561	1.5							
	Other apparel, accessories (exc. shoes)...	61	...	...	...	...			
36	Home furnishings (textile).....	1,273	1.3	5	5,356	23.8							
37	Miscellaneous dry goods.....	176	0.2	11	3,875	4.5							
40	Kitchen utensils, miscellaneous homewares.....	935	1.0	16	6,407	14.6							
43	Furniture (household, office, store).....	518	0.5	5	5,110	10.1							
44	Drugs, drug sundries.....	576	0.6	14	4,052	14.2							
52	Electrical wiring supplies, construction materials.....	120	0.1	7	4,901	2.4							
54	Radios, television sets, home appliances, and specialties.....	1,687	1.8	23	12,269	13.8							
56	Hardware.....	228	0.2	10	5,416	4.2							
65	Photographic goods.....	29,823	31.7	86	33,592	88.8							
69	Fountain pens, pencils.....	181	0.2	4	4,862	3.7							
71	Stationers', office supplies (exc. paper)...	67	0.1	4	876	7.6							
73	School equipment, supplies.....	291	0.3	14	2,556	11.4							
116	Converted paper products.....	659	0.7	8	3,232	20.4							
	Paper stationery, office supplies.....	375	...	6	2,802	13.4							
	Miscellaneous converted paper products...	284	...	...	...	...			
117	Books, magazines, printed materials.....	259	0.3	7	2,585	10.0							
114	Jewelry, silverware, trophies.....	634	0.7	17	8,723	7.3							
	Clocks, watches.....	212	...	11	5,144	4.2							
	Costume jewelry.....	144	...	7	3,386	4.2							
	Silverware, plated ware.....	69	...	4	2,692	2.6							
	Other jewelry items.....	204	...	...	...	...			
119	Toys, games, athletic goods.....	47,965	50.4	256	55,031	87.2							
	Small arms, ammunition.....	381	...	10	4,956	7.7							
	Toys, games.....	13,360	...	137	23,683	36.4							
	Bicycles.....	6,196	...	23	11,974	51.7							
	Children's vehicles (exc. bicycles).....	723	...	18	7,343	9.7							
	Other athletic goods.....	15,554	...	77	22,914	67.9							
	Not analyzed in detail.....	11,751	...	57	12,734	92.3							
120	Leather.....	103	0.1	6	2,649	3.9							
121	Luggage, saddlery, harness.....	93	0.1	5	3,796	2.4							
123	Rubber sundries, n.e.c.....	79	0.1	7	2,377	3.3							
	Commodities, n.e.c.....	8,247	8.7	...	...	...				
126	Service receipts.....	632	0.7	17	4,933	12.8							
West North Central Division													
	All establishments.....	44,430	...	178	...	...					
	Those analyzing commodity lines, total	43,836	100.0	167	...	...					
32	Men's, boys' clothing, furnishings (exc. shoes).....	195	0.4	11	4,621	4.2							
	Work clothing, gloves.....	83	...	4	1,081	7.7							
	Other clothing, furnishings (men's, boys)...	112	...	...	...	...			
36	Home furnishings (textile).....	106	0.2	4	4,390	2.4							
37	Miscellaneous dry goods.....	83	0.2	...	1,010	8.2							
39	China, glassware, crockery.....	158	0.4	5	4,647	3.4							
40	Kitchen utensils, miscellaneous homewares...	1,382	3.2	10	5,578	24.8							
44	Drugs, drug sundries.....	631	1.5	10	3,709	17.0							
54	Radios, television sets, home appliances, and specialties.....	652	1.5	10	8,277	7.9							
	Radio sets, tubes, etc., public address system.....	76	...	4	4,393	1.7							
	Other electric appliances.....	576	...	...	...	...			
65	Photographic goods.....	8,160	19.0	32	14,090	57.9							
69	Fountain pens, pencils.....	101	0.2	8	5,177	4.0							
73	School equipment, supplies.....	240	0.6	5	1,371	17.5							
116	Converted paper products.....	101	0.2	6	835	12.1							
	Paper bags.....	24	...	4	648	3.7							
	Miscellaneous converted paper products...	77	...	...	...	...			
117	Books, magazines, printed materials.....	105	0.2	4	991	10.8							
118	Jewelry, silverware, trophies.....	932	2.2	11	8,414	11.1							
	Clocks, watches.....	47	...	9	6,359	7.3							
	Other jewelry items.....	46	...	...	...	...			
119	Toys, games, athletic goods.....	24,417	57.2	114	31,048	78.1							
	Small arms, ammunition.....	7,588	...	17	15,735	48.1							
	Toys, games.....	3,724	...	48	11,745	31.5							
	Bicycles.....	1,478	...	14	7,342	20.1							
	Children's vehicles (exc. bicycles).....	217	...	9	4,363	5.7							
	Other athletic goods.....	5,843	...	33	11,341	52.7							
	Not analyzed in detail.....	5,567	...	34	6,896	80.7							
	Commodities, n.e.c.....	3,506	12.8	...	...	...				
126	Service receipts.....	67	0.2	8	7,592	6.9							
South Atlantic Division													
	All establishments.....	29,201	...	148	...	...					
	Those analyzing commodity lines, total	28,680	100.0	142	...	...					
40	Kitchen utensils, miscellaneous homewares...	179	0.6	4	1,102	16.2							
42	Drugs, drug sundries.....	221	0.8	5	737	30.0							
54	Radios, television sets, home appliances, and specialties.....	530	1.8	4	1,727	30.7							
65	Photographic goods.....	8,635	30.1	41	9,199	93.9							
	Cameras, parts, accessories, mounts.....	371	...	9	1,056	35.1							
	Projection apparatus.....	2,073	...	15	4,762	43.5							
	Motion picture studio, theatre equipment...	2,610	...	8	4,312	60.5							
	Developing, dark room apparatus, accessories	421	...	5	931	45.2							
	Sensitized, unexposed film.....	375	...	4	740	50.7							
	Other photographic goods.....	225	...	4	830	27.1							
	Not analyzed in detail.....	2,560	...	17	2,903	88.2							
73	School equipment, supplies.....	343	1.2	5	1,278	26.8							
119	Toys, games, athletic goods.....	14,292	49.9	84	16,849	84.8							
	Toys, games.....	3,997	...	37	8,088	49.4							
	Bicycles.....	2,777	...	15	6,467	42.9							
	Children's vehicles (exc. bicycles).....	318	...	5	1,293	24.6							
	Other athletic goods.....	3,223	...	...	...	...			
	Not analyzed in detail.....	3,977	...	24	4,477	88.8							
	Commodities, n.e.c.....	4,368	15.2	...	...	...				
	Service receipts.....	112	0.4	6	1,091	10.3							
East South Central Division													
	All establishments.....	17,447	...	58	...	...					
	Those analyzing commodity lines, total	17,229	100.0	55	...	...					
32	Men's, boys' clothing, furnishings (exc. shoes).....	119	0.7	6	972	12.0							
	Miscellaneous dry goods.....	101	0.6	6	1,093	9.2							
	Notions, thread, buttons, closures.....	60	...	6	1,093	5.5							
	Other dry goods.....	41	...	...	...	...			
40	Kitchen utensils, miscellaneous homewares...	35	0.2	4	883	4.0							
44	Drugs, drug sundries.....	106	0.6	4	784	13.5							
54	Radios, television sets, home appliances, and specialties.....	2,217	12.8	6	5,700	38.9							
	Hardware.....	64	0.4	4	1,041	6.1							
65	Photographic goods.....	3,213	18.6	15	7,925	40.5							
73	School equipment, supplies.....	93	0.5	5	1,013	9.2							
118	Jewelry, silverware, trophies.....	117	0.7	6	5,888	2.0							
119	Toys, games, athletic goods.....	8,265	47.7	32	11,790	70.1							
	Commodities, n.e.c.....	2,970	17.2	...	...	...				
West South Central Division													
	All establishments.....	26,875	...	124	...	...					
	Those analyzing commodity lines, total	24,097	100.0	107	...	...					
37	Miscellaneous dry goods.....	198	0.8	5	771	25.7							
40	Kitchen utensils, miscellaneous homewares...	104	0.4	5	788	13.2							
43	Furniture (household, office, store).....	44	0.2	4	1,258	3.5							
52	Electrical wiring supplies, construction materials.....	137	0.6	4	2,142	6.4							
54	Radios, television sets, home appliances, and specialties.....	168	0.7	4	1,208	13.9							
	Hardware.....	233	3.4										

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ATTIREMENT, SPORTING GOODS WHOLESALERS—Continued							BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS—Continued					
	Mountain Division—Continued							East North Central Division					
119	Toys, games, athletic goods.....	8,340	60.2	46	10,632	78.4		All establishments.....	86,267	...	334	...	...
	Small arms, ammunition.....	160	...	9	1,786	9.0		Those analyzing commodity lines, total	83,329	100.0	315	...	...
	Toys, games.....	1,999	...	20	2,545	78.5		Confectionery.....	65	0.1	6	740	8.8
	Bicycles.....	1,094	...	6	2,393	45.3	3	Cigars, cigarettes, tobacco (exc. leaf).....	105	0.1	11	1,191	8.8
	Children's vehicles (exc. bicycles).....	60	...	4	1,079	5.6	17	Furniture (household, office, store).....	143	0.2	4	1,429	10.0
	Other athletic goods.....	3,193	...	19	3,695	86.4	69	Fountain pens, pencils.....	51	0.1	4	745	6.8
	Not analyzed in detail.....	1,844	...	10	3,349	55.1	71	Stationers', office supplies (exc. paper)...	898	1.1	5	3,496	25.7
	Commodities, n.e.c., and service receipts...	2,961	21.3	...	...	...	116	Converted paper products.....	322	0.4	5	837	38.5
	Pacific Division							Books, magazines, printed materials.....	80,000	95.9	315	83,329	95.9
	All establishments.....	76,056	...	291	...	...	117	Books, magazines, newspapers.....	62,547	...	209	64,665	96.7
	Those analyzing commodity lines, total	71,624	100.0	259	...	...		Sheet music.....	1,796	...	9	3,589	50.0
32	Men's, boys' clothing, furnishings (exc. shoes).....	159	0.2	9	3,163	5.0		Printed blanks, forms.....	321	...	8	427	79.8
33	Women's, children's clothing, accessories (exc. shoes).....	135	0.2	5	1,992	6.8	119	Miscellaneous engraved, printed products..	6,025	...	58	10,164	59.3
34	Shoes, other footwear.....	80	0.1	5	2,457	3.2		Not analyzed in detail.....	9,291	...	44	9,556	97.2
42	Floor coverings.....	45	0.1	4	2,592	1.7		Toys, games, athletic goods.....	127	0.2	5	1,182	10.7
	Carpets, rugs.....	45	...	4	2,592	1.7	126	Commodities, n.e.c.....	997	1.2	...	...	...
44	Drugs, drug sundries.....	341	0.5	5	1,565	21.8		Service receipts.....	621	0.7	72	22,825	2.7
65	Photographic goods.....	32,656	45.6	68	33,739	96.8		West North Central Division					
69	Fountain pens, pencils.....	154	0.2	6	1,946	7.9		All establishments.....	21,963	...	115	...	...
71	Stationers', office supplies (exc. paper)...	241	0.3	5	1,764	13.7	71	Those analyzing commodity lines, total	21,499	100.0	110	...	...
73	School equipment, supplies.....	163	0.2	7	2,087	7.8	115	Stationers', office supplies (exc. paper)...	715	3.3	7	2,603	27.5
79	Miscellaneous professional, service equipment.....	422	0.6	4	1,380	30.6	116	School equipment, supplies.....	94	0.4	4	467	20.1
116	Converted paper products.....	109	0.2	4	607	18.0	117	Paper (basic materials, paperboard).....	14	0.1	4	283	4.9
	Paper stationery, office supplies.....	109	...	4	607	18.0		Converted paper products.....	54	0.2	6	839	6.4
118	Jewelry, silverware, trophies.....	290	0.4	8	1,667	17.4	117	Books, magazines, newspapers.....	20,197	94.0	110	21,499	94.0
119	Toys, games, athletic goods.....	33,488	46.7	175	37,148	90.1		Books, magazines, newspapers.....	14,967	...	74	16,285	91.9
	Small arms, ammunition.....	1,786	...	16	5,057	34.9	126	Sheet music.....	566	...	4	1,824	31.0
	Toys, games.....	8,566	...	73	13,232	64.7		Miscellaneous engraved, printed products..	2,223	...	...	...	...
	Bicycles.....	2,503	...	14	5,635	44.4	126	Not analyzed in detail.....	2,441	...	18	2,802	87.1
	Children's vehicles (exc. bicycles).....	888	...	17	1,771	15.4		Commodities, n.e.c.....	321	1.5	...	...	...
	Other athletic goods.....	10,605	...	51	13,666	77.6		Service receipts.....	104	0.5	22	6,950	1.5
	Not analyzed in detail.....	9,160	...	42	10,162	90.1		South Atlantic Division					
121	Luggage, saddlery, harness.....	56	0.1	4	2,201	2.5		All establishments.....	36,254	...	137	...	...
126	Commodities, n.e.c.....	3,147	4.4	...	...	...	116	Those analyzing commodity lines, total	35,294	100.0	130	...	...
	Service receipts.....	158	0.2	12	4,529	3.5		Converted paper products.....	136	0.4	6	1,130	12.0
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS							Books, magazines, printed materials.....	34,451	97.6	130	35,294	97.6
	New England Division							Books, magazines, newspapers.....	27,970	...	100	28,688	97.5
	All establishments.....	46,539	...	152	...	...	126	Miscellaneous engraved, printed products..	776	...	...	...	...
	Those analyzing commodity lines, total	42,861	100.0	145	...	...		Not analyzed in detail.....	5,705	...	21	5,769	98.9
3	Confectionery.....	54	0.1	4	628	9.4		Commodities, n.e.c.....	553	1.6	...	...	...
71	Stationers', office supplies (exc. paper)...	892	2.1	4	3,111	28.7		Service receipts.....	154	0.4	38	11,294	1.4
116	Paper (basic materials, paperboard).....	32	0.1	4	649	4.9		East South Central Division					
116	Converted paper products.....	35	0.1	4	755	4.6		All establishments.....	12,616	...	44	...	...
117	Books, magazines, printed materials.....	40,775	95.1	145	42,861	95.1		Those analyzing commodity lines, total	12,510	100.0	42	...	...
	Books, magazines, newspapers.....	35,148	...	107	37,051	95.0	117	Books, magazines, printed materials.....	12,238	97.8	42	12,510	97.8
	Sheet music.....	199	...	6	905	22.0		Books, magazines, newspapers.....	10,172	...	36	10,295	98.8
	Miscellaneous engraved, printed products..	1,116	...	...	...	...		Miscellaneous engraved, printed products..	25	...	...	...	...
	Not analyzed in detail.....	4,262	...	22	4,309	98.9		Not analyzed in detail.....	2,041	...	6	2,215	92.1
126	Commodities, n.e.c.....	138	0.3	...	...	...	126	Commodities, n.e.c.....	210	1.7	...	...	...
	Service receipts.....	930	2.2	27	14,699	6.3		Service receipts.....	62	0.5	15	4,150	1.5
	Middle Atlantic Division							West South Central Division					
	All establishments.....	182,965	...	513	...	...	117	All establishments.....	21,065	...	83	...	...
	Those analyzing commodity lines, total	180,527	100.0	468	...	...		Those analyzing commodity lines, total	21,065	100.0	83	...	...
71	Stationers', office supplies (exc. paper)...	2,542	1.4	14	20,553	12.4		Books, magazines, printed materials.....	20,429	97.0	83	21,065	97.0
115	Paper (basic materials, paperboard).....	155	0.1	7	624	24.1		Books, magazines, newspapers.....	15,521	...	59	16,209	95.8
	Wrapping paper.....	77	...	...	...	...		Sheet music.....	54	...	5	1,545	3.5
	Miscellaneous paper, paperboard.....	78	...	...	...	...		Miscellaneous engraved, printed products..	172	...	...	...	...
116	Converted paper products.....	271	0.2	14	1,575	17.1	126	Not analyzed in detail.....	4,682	...	18	4,682	100.0
	Paper stationery, office supplies.....	115	...	11	1,249	9.2		Commodities, n.e.c.....	531	2.5	...	...	...
	Miscellaneous converted paper products....	156	...	...	...	...		Service receipts.....	105	0.5	24	7,605	1.4
117	Books, magazines, printed materials.....	174,234	96.4	468	180,527	94.4		Mountain Division					
	Books, magazines, newspapers.....	138,161	...	252	145,565	94.9	117	All establishments.....	9,057	...	51	...	...
	Sheet music.....	2,562	...	14	7,113	36.0		Those analyzing commodity lines, total	9,037	100.0	49	...	...
	Printed blanks, forms.....	617	...	18	1,206	51.2		Books, magazines, printed materials.....	8,420	98.7	49	9,037	98.7
	Miscellaneous engraved, printed products..	18,348	...	123	19,405	94.6		Books, magazines, newspapers.....	6,979	...	35	7,020	99.4
	Not analyzed in detail.....	14,546	...	79	15,108	46.3		Miscellaneous engraved, printed products..	699	...	...	...	...
	Commodities, n.e.c.....	1,600	0.9	...	...	...	126	Not analyzed in detail.....	1,242	...	8	1,306	95.1
126	Service receipts.....	1,725	1.0	58	46,296	3.7		Commodities, n.e.c.....	78	0.9	...	...	...
								Service receipts.....	39	0.4	12	3,152	1.2

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	BOOKS, PERIODICALS, NEWSPAPERS WHOLESALERS—Continued							FARM SUPPLIES WHOLESALERS					
	Pacific Division							New England Division					
	All establishments.....	43,224	...	172	...	...		All establishments.....	43,670	...	40	...	...
	Those analyzing commodity lines, total	42,100	100.0	158	...	...		Those analyzing commodity lines, total	43,670	100.0	40	...	...
18	Smokers' supplies, razor blades, etc.....	56	0.1	4	708	7.9	21	Feed (mixed, other).....	19,181	44.0	21	20,087	95.5
71	Stationers', office supplies (exc. paper)...	1,759	4.2	4	6,210	28.3	30	Seeds (field, garden).....	15,809	36.2	14	17,096	92.5
115	Paper (basic materials, paperboard).....	82	0.2	4	456	18.0	46	Fertilizer, fertilizer materials.....	2,032	4.6	7	3,058	66.4
	Fine paper.....	45	...	4	456	9.9	80	Farm, garden machinery (exc. tractors)....	76	0.2	4	472	16.1
	Miscellaneous paper, paperboard.....	37	...	...	...	...		Commodities, n.e.c., and service receipts...	6,572	15.0	...	...	...
116	Converted paper products.....	84	0.2	7	3,196	2.6		Middle Atlantic Division					
	Paper stationery, office supplies.....	58	...	4	318	18.2		All establishments.....	233,321	...	256	...	...
	Miscellaneous converted paper products....	26	...	...	...	...		Those analyzing commodity lines, total	232,008	100.0	245	...	...
117	Books, magazines, printed materials.....	39,747	94.4	158	42,100	94.4	5	Groceries (exc. as specified).....	1,597	0.7	15	8,002	20.0
	Books, magazines, newspapers.....	31,554	...	111	33,708	93.6		Flour, related products.....	924	...	10	5,709	16.2
	Sheet music.....	286	...	7	2,060	13.9		Other groceries.....	673	...	...	...	...
	Miscellaneous engraved, printed products...	1,429	...	...	...	...			
	Not analyzed in detail.....	6,478	...	19	6,547	98.9	20	Hay, straw, alfalfa.....	994	0.4	5	1,294	76.8
126	Commodities, n.e.c.....	110	0.3	...	...	...	21	Feed (mixed, other).....	138,018	59.7	124	159,702	86.4
	Service receipts.....	262	0.6	44	16,654	1.6	28	Grains.....	1,288	0.6	5	20,884	6.2
	COAL, COKE WHOLESALERS						30	Seeds (field, garden).....	27,987	12.1	94	54,735	51.1
	New England Division							Farm seeds.....	16,466	...	45	41,417	39.8
	All establishments.....	182,724	...	53	...	...		Garden seeds.....	6,034	...	35	9,694	62.2
	Those analyzing commodity lines, total	182,059	100.0	49	...	...		Not analyzed in detail.....	5,487	...	26	7,426	73.9
102	Petroleum and products.....	6,948	3.8	8	29,942	23.2	44	Drugs, drug sundries.....	321	0.1	4	4,144	7.7
103	Coal, coke.....	174,375	95.8	49	182,059	95.8	45	Paints, varnishes, lacquers.....	660	0.3	11	30,410	2.2
126	Commodities, n.e.c.....	228	0.1	...	...	...	46	Fertilizer, fertilizer materials.....	18,853	8.1	47	53,407	35.3
	Service receipts.....	508	0.3	5	13,471	3.8	47	Agricultural chemicals (exc. fertilizer)....	9,981	4.3	29	36,537	27.3
	Middle Atlantic Division						51	Automotive parts, accessories, etc.....	1,982	0.8	9	12,439	15.9
	All establishments.....	737,429	...	387	...	...		Tires, tubes.....	932	...	8	12,207	7.6
	Those analyzing commodity lines, total	732,823	100.0	371	...	...		Accessories.....	371	...	8	12,207	3.0
102	Petroleum and products.....	3,222	0.4	24	19,860	16.2	54	Other automotive supplies.....	679	...	9	12,439	5.4
103	Coal, coke.....	726,698	99.2	371	732,823	99.2		Radios, television sets, home appliances, and specialties.....	1,832	0.8	9	12,512	14.6
	Commodities, n.e.c., and service receipts...	2,903	0.4	...	...	...		Radio sets, tubes, etc., public address systems.....	192	...	7	10,136	1.9
	East North Central Division							Electric household refrigerators, freezers	822	...	7	10,136	8.1
	All establishments.....	782,019	...	279	...	...		Electric home laundry equipment.....	119	...	6	9,168	1.9
	Those analyzing commodity lines, total	778,147	100.0	268	...	...		Other electric kitchen equipment.....	133	...	6	7,096	1.9
57	Plumbing, heating, air-conditioning.....	575	0.1	7	9,504	6.0	80	Farm, garden machinery (exc. tractors)....	3,119	1.3	29	34,929	8.9
103	Coal, coke.....	729,948	93.7	268	778,147	93.7		Dairy equipment.....	302	...	9	11,470	2.6
104	Brick, tile, terra cotta.....	579	0.1	7	3,922	14.8		Garden equipment.....	95	...	5	1,713	5.5
105	Building stone, slate, concrete products...	610	0.1	8	4,538	13.4		Farm machinery.....	1,819	...	20	14,413	12.6
106	Cement, lime, plaster, stucco.....	607	0.1	7	3,922	15.5		Not analyzed in detail.....	903	...	4	18,803	4.8
	Commodities, n.e.c., and service receipts...	45,828	5.9	...	...	...	86	Industrial equipment, supplies.....	1,468	0.6	8	12,207	12.0
	West North Central Division						100	Building metal work, n.e.c.....	2,590	1.1	8	12,207	21.2
	All establishments.....	134,221	...	89	...	...	106	Cement, lime, plaster, stucco.....	727	0.3	10	12,531	5.8
	Those analyzing commodity lines, total	133,537	100.0	85	...	...		Commodities, n.e.c.....	19,539	8.4	...	...	...
102	Petroleum and products.....	888	0.7	7	7,507	11.8	126	Service receipts.....	1,052	0.4	8	40,921	2.6
103	Coal, coke.....	131,971	98.8	85	133,537	98.8		East North Central Division					
	Commodities, n.e.c., and service receipts...	678	0.5	...	...	...		All establishments.....	306,048	...	268	...	...
	South Atlantic Division							Those analyzing commodity lines, total	284,785	100.0	244	...	...
	All establishments.....	149,908	...	80	...	...	5	Groceries (exc. as specified).....	4,475	1.6	25	18,231	24.5
	Those analyzing commodity lines, total	149,640	100.0	77	...	...		Flour, related products.....	3,360	...	19	16,940	19.8
102	Petroleum and products.....	4,281	2.9	5	4,916	87.1		Sugar.....	532	...	7	4,494	11.8
103	Coal, coke.....	144,906	96.8	77	149,640	96.8		Breakfast cereals.....	48	...	5	4,050	1.2
126	Commodities, n.e.c.....	307	0.2	...	...	...		Other groceries.....	535	...	...	...	...
	Service receipts.....	146	0.1	4	1,578	9.2	8	Fresh fruits, vegetables, berries.....	784	0.3	4	4,560	17.2
	East South Central Division						21	Feed, (mixed, other).....	80,087	28.1	138	182,009	44.0
	All establishments.....	58,886	...	49	...	...	28	Grains.....	23,247	8.2	13	78,394	29.6
	Those analyzing commodity lines, total	58,886	100.0	49	...	...	30	Seeds (field, garden).....	93,627	32.7	137	179,936	52.0
103	Coal, coke.....	58,785	99.8	49	58,886	99.8	45	Paints, varnishes, lacquers.....	1,350	0.5	8	104,770	1.3
	Commodities, n.e.c.....	101	0.2	...	...	...	46	Fertilizer, fertilizer materials.....	18,504	6.5	52	132,600	14.0
	West South Central Division						47	Agricultural chemicals (exc. fertilizer)....	2,140	0.8	29	113,999	1.9
	All establishments.....	5,235	...	15	...	...	54	Radios, television sets, home appliances, and specialties.....	171	0.1	4	920	18.6
	Those analyzing commodity lines, total	5,090	100.0	13	...	...	56	Hardware.....	911	0.3	12	66,854	1.4
103	Coal, coke.....	4,833	95.0	13	5,090	95.0		Farm, garden machinery (exc. tractors)....	4,995	1.8	40	71,130	7.0
	Commodities, n.e.c.....	257	5.0	...	...	...	102	Petroleum and products.....	32,731	11.5	7	103,262	31.7
	Mountain Division						103	Coal, coke.....	933	0.3	13	63,988	1.4
	(Not analyzed by commodity lines)						126	Commodities, n.e.c.....	20,294	7.1	...	...	...
	Pacific Division							Service receipts.....	536	0.2	18	67,401	0.8
	All establishments.....	(x)	...	15	...	...		West North Central Division					
	Those analyzing commodity lines, total	19,710	100.0	14	...	...		All establishments.....	191,787	...	272	...	...
103	Coal, coke.....	19,367	98.3	14	19,710	98.3		Those analyzing commodity lines, total	184,367	100.0	247	...	...
	Commodities, n.e.c.....	343	1.7	...	...	...	1	Canned, bottled foods.....	140	0.1	6	1,616	8.7
							5	Groceries, (exc. as specified).....	1,761	1.0	23	10,488	16.8
								Flour related products.....	1,437	...	18	9,433	15.2
								Sugar.....	197	...	4	2,132	9.2
								Other groceries.....	127

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FARM SUPPLIES WHOLESALERS--Continued						FARM SUPPLIES WHOLESALERS--Continued							
West North Central Division--Continued						West South Central Division							
7	Eggs, poultry.....	842	0.4	19	4,727	17.8		All establishments.....	91,287	...	180	...	...
21	Feed (mixed, other).....	83,862	45.5	156	107,596	77.9		Those analyzing commodity lines, total	85,418	100.0	163	...	...
28	Grains.....	7,423	4.0	7	15,689	47.3	1	Canned, bottled foods.....	213	0.2	9	2,660	8.0
30	Seeds (field, garden).....	61,364	33.3	114	84,245	72.8	2	Coffee.....	52	0.1	7	2,337	2.2
	Farm seeds.....	48,745	...	81	65,843	74.0	5	Groceries (exc. as specified).....	2,473	2.9	30	10,921	22.6
	Garden seeds.....	3,434	...	28	27,502	12.5		Flour, related products.....	1,728	...	25	9,286	18.6
	Not analyzed in detail.....	9,185	...	30	17,455	52.6		Sugar.....	408	...	6	3,952	10.3
46	Fertilizer, fertilizer materials.....	6,582	3.6	47	33,334	19.7		Other groceries.....	182	...	4	1,546	10.0
47	Agricultural chemicals (exc. fertilizer).....	4,230	2.3	27	23,071	18.3		Not analyzed in detail.....	155	...	4	1,546	10.0
54	Radios, television sets, home appliances, and specialties.....	252	0.1	4	3,680	6.8	6	Dairy products, ice cream, ices.....	109	0.1	5	919	11.9
56	Hardware.....	435	0.2	7	5,113	8.5	7	Eggs, poultry.....	224	0.3	7	1,388	16.1
80	Farm, garden machinery (exc. tractors).....	3,208	1.7	33	31,046	10.3	21	Feed (mixed, other).....	51,087	59.8	123	66,718	76.6
	Dairy equipment.....	28	...	4	3,679	0.8	27	Flowers, nursery stock.....	70	0.1	5	1,929	3.6
	Garden equipment.....	48	...	5	4,547	1.0	28	Grains.....	3,268	3.8	6	11,771	27.8
	Farm machinery.....	2,854	...	25	23,028	12.4	30	Seeds (field, garden).....	16,370	19.2	76	34,020	48.1
	Not analyzed in detail.....	278	...	7	7,878	3.5		Farm seeds.....	10,976	...	54	25,491	43.0
95	Iron, steel wire and wire products.....	160	0.1	5	3,922	4.1	46	Garden seeds.....	1,565	...	26	11,004	14.2
102	Petroleum and products.....	556	0.3	8	5,667	9.8	47	Not analyzed in detail.....	3,829	...	18	6,908	55.4
103	Coal, coke.....	278	0.2	9	4,824	5.8	56	Fertilizer, fertilizer materials.....	4,985	5.8	41	17,921	27.8
126	Commodities, n.e.c.....	13,047	7.1	...	...	...	56	Agricultural chemicals (exc. fertilizer).....	1,768	2.1	19	6,666	26.5
	Service receipts.....	227	0.1	14	10,312	2.2	80	Hardware.....	71	0.1	7	1,522	4.7
South Atlantic Division						Mountain Division							
	All establishments.....	(x)	...	214	...	...		All establishments.....	(x)	...	54	...	...
	Those analyzing commodity lines, total	102,200	100.0	203	...	...		Those analyzing commodity lines, total	20,590	100.0	47	...	...
1	Canned, bottled foods.....	453	0.4	15	7,665	5.9	21	Feed (mixed, other).....	9,601	46.7	23	12,859	74.7
5	Groceries (exc. as specified).....	1,672	1.6	33	13,796	12.1	27	Flowers, nursery stock.....	186	0.9	4	1,081	17.2
	Flour, related products.....	837	...	19	5,187	16.1	30	Seeds (field, garden).....	6,543	31.8	23	10,338	63.3
	Sugar.....	57	...	8	1,893	3.0		Farm seeds.....	4,688	...	15	7,042	66.6
	Cooking oils (exc. lard).....	13	...	4	1,181	1.1		Garden seeds.....	841	...	11	3,066	27.4
	Breakfast cereals.....	16	...	4	1,155	1.4		Not analyzed in detail.....	1,014	...	5	3,019	33.6
	Tea.....	15	...	4	1,155	1.3	46	Fertilizer, fertilizer materials.....	988	4.8	10	4,402	22.4
	Other groceries.....	138	...	...	...	...	47	Agricultural chemicals (exc. fertilizer).....	894	4.3	10	2,518	35.5
	Not analyzed in detail.....	596	...	12	6,651	9.0	80	Farm, garden machinery (exc. tractors).....	359	1.7	10	4,546	7.9
7	Eggs, poultry.....	802	0.8	11	2,695	29.8		Commodities, n.e.c., and service receipts...	2,019	9.8	...	...	...
8	Fresh fruits, vegetables, berries.....	630	0.6	5	2,414	26.1		Pacific Division					
16	Soaps, toilet and other.....	117	0.1	7	2,256	5.2		All establishments.....	188,748	...	241	...	...
17	Cigars, cigarettes, tobacco (exc. leaf).....	213	0.2	4	1,304	16.3		Those analyzing commodity lines, total	174,229	100.0	215	...	...
21	Feed (mixed, other).....	37,480	37.0	132	51,888	72.2	20	Hay, straw, alfalfa.....	1,177	0.7	5	1,866	63.1
28	Grains.....	612	0.6	6	2,228	27.5	21	Feed (mixed, other).....	61,449	35.4	82	104,583	58.8
30	Seeds (field, garden).....	18,515	18.1	95	43,198	42.9	27	Flowers, nursery stock.....	184	0.1	9	4,062	4.5
	Farm seeds.....	11,386	...	69	34,708	32.8	28	Grains.....	1,440	0.8	8	7,064	20.4
	Garden seeds.....	2,213	...	34	19,606	11.3	30	Seeds (field, garden).....	33,691	19.3	85	50,765	66.4
	Not analyzed in detail.....	4,916	...	25	8,169	60.2	46	Fertilizer, fertilizer materials.....	26,037	14.9	84	75,917	34.3
31	Miscellaneous farm, marine products.....	163	0.2	5	696	23.4	48	Agricultural chemicals (exc. fertilizer).....	8,668	5.0	60	51,701	16.8
44	Drugs, drug sundries.....	277	0.3	6	2,178	12.7		Industrial chemicals, n.e.c.....	2,121	1.2	4	10,392	20.4
45	Paints, varnishes, lacquers.....	663	0.6	12	11,917	5.6	56	Hardware.....	128	0.1	4	10,690	1.2
46	Fertilizer, fertilizer materials.....	24,180	23.6	54	41,143	58.8	80	Farm, garden machinery (exc. tractors).....	1,902	1.1	28	15,227	12.5
47	Agricultural chemicals (exc. fertilizer).....	3,295	3.2	23	22,200	14.8	86	Industrial equipment, supplies.....	464	0.3	4	19,406	2.4
51	Automotive parts, accessories, etc.....	560	0.5	5	9,997	5.6	93	Iron, steel products (semi-finished).....	953	0.5	4	15,386	6.2
54	Radios, television sets, home appliances, and specialties.....	642	0.6	5	9,997	6.4	102	Petroleum and products.....	189	0.1	4	10,641	1.8
56	Hardware.....	147	0.1	10	10,622	1.4	103	Coal, coke.....	780	0.4	7	9,976	7.8
80	Farm, garden machinery (exc. tractors).....	2,188	2.1	30	23,125	9.5	116	Converted paper products.....	937	0.5	4	11,153	8.4
100	Building metal work, n.e.c.....	2,084	2.0	6	10,367	20.1	126	Commodities, n.e.c.....	33,271	19.1	...	...	...
106	Cement, lime, plaster, stucco.....	366	0.4	5	1,975	18.5		Service receipts.....	838	0.5	13	36,102	2.3
113	Millwork, veneer, other wood products.....	91	0.1	4	6,611	1.4		East South Central Division					
126	Commodities, n.e.c.....	6,841	6.7	...	...	...		All establishments.....	87,472	...	133	...	...
	Service receipts.....	215	0.2	9	4,882	4.4		Those analyzing commodity lines, total	86,550	100.0	124	...	...
5	Groceries (exc. as specified).....	677	0.8	15	4,403	15.4		JEWELRY WHOLESALERS					
	Flour, related products.....	496	...	10	3,801	13.0		New England Division					
	Sugar.....	86	...	4	1,093	7.9		All establishments.....	(x)	...	182	...	...
	Other groceries.....	95	...	...	...	...		Those analyzing commodity lines, total	32,214	100.0	170	...	...
21	Feed (mixed, other).....	18,851	21.8	75	41,103	45.9	118	Jewelry, silverware, trophies.....	31,623	98.2	170	32,214	98.2
28	Grains.....	5,874	6.8	7	18,256	32.2		Clocks, watches.....	4,185	...	53	14,197	29.5
30	Seeds (field, garden).....	34,833	40.3	72	62,924	55.4		Watch parts.....	538	...	20	2,696	20.0
45	Paints, varnishes, lacquers.....	274	0.3	5	6,886	4.0		Costume jewelry.....	7,801	...	72	18,589	42.0
46	Fertilizer, fertilizer materials.....	16,862	19.5	37	33,198	50.8		Precious stones.....	5,545	...	55	14,858	37.3
47	Agricultural chemicals (exc. fertilizer).....	726	0.8	12	15,457	4.7		Silverware, plated ware.....	2,384	...	29	12,180	19.6
51	Automotive parts, accessories, etc.....	160	0.2	6	7,957	2.0		Jewelers' findings.....	2,000	...	18	4,574	43.7
	Tires, tubes.....	96	...	4	6,879	1.4		Other jewelry items.....	3,975	...	49	11,293	35.2
	Other automotive supplies.....	64	...	...	...	...		Not analyzed in detail.....	5,195	...	39	5,495	94.5
56	Hardware.....	1,057	1.2	7	9,703	10.9		Commodities n.e.c., and service receipts..	591	1.8	...	...	...
80	Farm, garden machinery (exc. tractors).....	567	0.6	13	11,711	4.8							
126	Commodities n.e.c.....	6,378	7.4	...	...	...				
	Service receipts.....	291	0.3	10	14,415	2.0							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
JEWELRY WHOLESALERS—Continued							JEWELRY WHOLESALERS—Continued							
Middle Atlantic Division							East South Central Division							
	All establishments.....	501,709	...	2,134	...	...		All establishments.....	6,020	...	33	...	...
	Those analyzing commodity lines, total	488,231	100.0	1,943	...	...	118	Those analyzing commodity lines, total	5,835	100.0	31	...	...
35	Piece goods (woven).....	1,035	0.2	4	8,319	12.4		Jewelry, silverware, trophies.....	5,419	92.9	31	5,835	92.9	
39	China, glassware, crockery.....	390	0.1	4	16,227	2.4		Clocks, watches.....	844	...	16	4,280	19.7	
40	Kitchen utensils, miscellaneous homewares...	649	0.1	7	16,534	3.9		Watch parts.....	1,044	...	15	2,971	35.3	
								Costume jewelry.....	983	...	15	4,173	23.6	
54	Radios, television sets, home appliances, and specialties.....	5,358	1.1	17	29,897	17.9		Precious stones.....	397	...	12	3,147	12.6	
	Radio sets, tubes, etc., public address systems.....	64	...	6	9,461	0.7		Silverware, plated ware.....	292	...	12	3,048	9.6	
	Other electric appliances, specialties....	5,294	...	...	...	...		Jewelers' findings.....	46	...	7	845	5.4
								Other jewelry items.....	796	...	9	2,256	35.3	
								Not analyzed in detail.....	1,012	...	9	1,020	99.2	
								Commodities, n.e.c.....	416	7.1	...	...	...
118	Jewelry, silverware, trophies.....	472,210	96.7	1,943	488,231	96.7		West South Central Division						
	Clocks, watches.....	94,056	...	525	160,123	58.7		All establishments, total.....	26,425	...	76	...	...
	Watch parts.....	11,277	...	195	50,285	22.4		Those analyzing commodity lines, total	19,897	100.0	71	...	...
	Costume jewelry.....	64,668	...	435	122,875	52.6		118	Jewelry, silverware, trophies.....	19,288	96.9	71	19,897	96.9
	Precious stones.....	190,806	...	601	223,528	85.4		Clocks, watches.....	2,587	...	32	9,583	27.0	
	Silverware, plated ware.....	17,836	...	195	67,020	26.6		Watch parts.....	978	...	17	5,543	17.6	
	Jewelers' findings.....	3,004	...	99	21,176	14.2		Costume jewelry.....	3,477	...	26	11,261	30.4	
	Other jewelry items.....	25,583	...	307	57,884	44.2		Precious stones.....	3,821	...	26	11,091	34.4	
	Not analyzed in detail.....	64,980	...	447	65,362	99.4		Silverware, plated ware.....	1,284	...	20	9,362	13.7	
119	Toys, games, athletic goods.....	1,270	0.3	7	11,440	11.1		Jewelers' findings.....	294	...	8	1,013	29.0	
124	Second-hand merchandise.....	789	0.2	23	1,948	40.5		Other jewelry items.....	2,633	...	23	10,955	24.0	
	Commodities, n.e.c.....	5,906	1.2	...	...	...		Not analyzed in detail.....	4,264	...	20	4,265	100.0
126	Service receipts.....	624	0.1	45	19,568	...		Commodities, n.e.c.....	609	3.1	...	...	...
East North Central Division							Mountain Division							
	All establishments.....	115,585	...	404	...	...		All establishments.....	(x)	...	37	...	...
	Those analyzing commodity lines, total	112,405	100.0	385	...	...	118	Those analyzing commodity lines, total	4,616	100.0	34	...	...
40	Kitchen utensils, miscellaneous homewares...	201	0.2	6	2,438	8.2		Jewelry, silverware, trophies.....	4,298	93.1	34	4,616	93.1	
54	Radios, television sets, home appliances, and specialties.....	1,928	1.7	13	12,933	14.9		Clocks, watches.....	712	...	12	2,751	25.9	
65	Photographic goods.....	118	0.1	4	4,289	2.8		Watch parts.....	465	...	10	1,912	24.3	
								Costume jewelry.....	370	...	16	1,121	17.4	
118	Jewelry, silverware, trophies.....	101,801	90.6	385	112,405	90.6		Precious stones.....	947	...	11	2,781	34.0	
	Clocks, watches.....	26,259	...	183	66,380	39.6		Silverware, plated ware.....	409	...	8	2,019	20.2	
	Watch parts.....	4,050	...	56	18,697	21.7		Jewelers' findings.....	214	...	7	1,568	13.6	
	Costume jewelry.....	21,300	...	167	59,260	35.9		Other jewelry items.....	411	...	6	1,371	36.0	
	Precious stones.....	20,606	...	154	55,941	36.8		Not analyzed in detail.....	771	...	9	823	93.7	
								Commodities, n.e.c.....	318	6.9	...	...	...
	Silverware, plated ware.....	8,598	...	95	43,124	19.9		Pacific Division						
	Jewelers' findings.....	1,176	...	33	12,491	9.4		All establishments.....	57,142	...	294	...	...
	Other jewelry items.....	8,568	...	97	31,791	27.0		Those analyzing commodity lines, total	52,727	100.0	261	...	...
	Not analyzed in detail.....	11,244	...	71	11,345	99.1		119	Radios, television sets, home appliances, and specialties.....	827	1.5	7	4,861	18.2
119	Toys, games, athletic goods.....	340	0.3	5	2,187	15.5		Jewelry, silverware, trophies.....	55,985	...	261	57,455	97.5	
120	Leather.....	118	0.1	5	1,374	8.6		Clocks, watches.....	15,270	...	90	34,598	44.2	
121	Luggage, saddlery, harness.....	93	0.1	4	1,930	4.8		Watch parts.....	1,812	...	33	10,905	16.6	
	Commodities, n.e.c.....	7,567	6.7	...	...	...		Costume jewelry.....	10,107	...	84	30,036	33.6
126	Service receipts.....	239	0.2	20	6,133	3.9		Precious stones.....	11,512	...	102	30,584	37.6	
								Silverware, plated ware.....	5,434	...	38	23,137	25.6	
								Jewelers' findings.....	636	...	24	5,611	12.2	
								Other jewelry items.....	3,305	...	57	11,664	28.5	
								Not analyzed in detail.....	7,359	...	56	7,366	99.9	
								Luggage, saddlery, harness.....	66	0.1	4	963	6.6	
								Commodities, n.e.c.....	388	0.7	...	...	...
126	Service receipts.....	230	0.2	10	4,133	3.1		126	Service receipts.....	129	0.2	10	4,133	3.1
West North Central Division							PETROLEUM AND PRODUCTS WHOLESALERS							
	All establishments.....	(x)	...	125	...	...		New England Division					
	Those analyzing commodity lines, total	30,991	100.0	116	...	...		All establishments.....	29,164	...	93	...	...
118	Jewelry, silverware, trophies.....	30,179	97.4	116	30,991	97.4		Those analyzing commodity lines, total	27,444	100.0	78	...	...
	Clocks, watches.....	5,966	...	69	23,355	25.5		51	Automotive parts, accessories, etc.....	559	2.0	12	4,814	11.6
	Watch parts.....	1,343	...	28	5,617	23.9		Batteries, electrical parts.....	40	...	6	2,870	1.4	
	Costume jewelry.....	6,140	...	60	19,879	30.9		Tires, tubes.....	216	...	8	3,304	6.5	
	Precious stones.....	6,357	...	51	20,424	31.1		Accessories.....	149	...	5	2,121	7.6	
	Silverware, plated ware.....	2,776	...	33	12,616	22.0		Other automotive supplies.....	154	...	...	...	...
	Jewelers' findings.....	265	...	19	6,047	14.3		59	Plumbing, heating, air-conditioning.....	162	0.6	8	4,239	3.8
	Other jewelry items.....	1,928	...	43	14,124	13.6		102	Petroleum and products.....	23,340	55.3	78	27,444	85.3
	Not analyzed in detail.....	4,804	...	21	4,814	99.8		103	Coal, coke.....	1,717	6.2	8	6,503	26.4
								126	Commodities, n.e.c.....	1,378	5.0
126	Commodities, n.e.c.....	382	1.9	...	...	...		Service receipts.....	238	0.9	6	3,750	6.3
	Service receipts.....	230	0.7	8	1,643	14.0		Middle Atlantic Division						
								All establishments.....	375,984	...	351	...	...
								Those analyzing commodity lines, total	374,548	100.0	324	...	...
54	Radios, television sets, home appliances, and specialties.....	1,996	0.8	7	7,972	25.0		44	Drugs, drug sundries.....	371	0.1	6	4,500	8.2
118	Jewelry, silverware, trophies.....	23,222	96.2	101	25,732	90.2		51	Automotive parts, accessories, etc.....	5,444	1.4	42	187,266	2.9
	Clocks, watches.....	6,450	...	51	21,008	30.7		59	Plumbing, heating, air-conditioning.....	716	0.1	14	6,660	7.7
	Watch parts.....	1,656	...	28	10,574	15.7		102	Petroleum and products.....	314,626	82.9	324	374,848	82.9
	Costume jewelry.....	4,537	...	53	18,471	24.6		103	Coal, coke.....	1,242	0.9	16	9,685	34.0
	Precious stones.....	3,025	...	17	17,839	17.0		126	Commodities, n.e.c.....	5,713	14.6
	Silverware, plated ware.....	2,699	...	39	19,542	13.8								
	Jewelers' findings.....	1,965	...	23	7,626	6.2								
	Other jewelry items.....	2,448	...	32	13,460	18.3								
	Not analyzed in detail.....	1,995	...	17	2,014	99.0								
126	Commodities, n.e.c.....	361	1.4								
	Service receipts.....	153	0.6	5	438	34.9								

See footnotes at end of table.

MERCHANT WHOLESALERS

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Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
PETROLEUM AND PRODUCTS WHOLESALERS--Con.							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES						
East North Central Division							New England Division						
	All establishments.....	77,483	...	189	...	...		All establishments.....	67,920	...	277	...	...
	Those analyzing commodity lines, total	74,886	100.0	170	...	...		Those analyzing commodity lines, total	56,367	100.0	223	...	...
45	Paints, varnishes, lacquers.....	97	0.1	4	2,206	4.4	18	Smokers' supplies, razor blades, etc.....	39	0.1	4	390	10.0
51	Automotive parts, accessories, etc.....	1,482	2.0	33	11,442	13.0	27	Flowers, nursery stock.....	7,754	13.8	53	8,160	95.0
	Batteries, electrical parts.....	75	...	8	3,205	2.3		Cut, potted flowers.....	5,762	...	43	6,909	83.4
	Tires, tubes.....	791	...	10	6,644	11.9		Nursery stock.....	932	...	10	2,324	40.1
	Accessories.....	157	...	6	4,772	3.3		Not analyzed in detail.....	1,060	...	6	1,083	97.9
	Other automotive supplies.....	207	...	...	...	...	32	Men's, boys' clothing, furnishings (exc. shoes).....	177	0.3	5	830	21.3
	Not analyzed in detail.....	252	...	17	3,689	6.8	37	Miscellaneous dry goods.....	8,342	14.8	28	8,884	93.9
57	Plumbing, heating, air-conditioning.....	370	0.5	8	4,924	7.5		Yarns.....	5,712	...	17	5,878	97.2
102	Petroleum and products.....	70,590	94.3	170	74,886	94.3		Other dry goods.....	69	...	...	...	...
103	Coal, coke.....	542	0.7	4	3,217	16.8		Not analyzed in detail.....	2,561	...	8	2,631	97.3
126	Commodities, n.e.c.....	1,603	2.1	...	...	...	38	Other textile products.....	12,081	21.4	35	15,710	76.9
	Service receipts.....	202	0.3	12	9,256	2.2	44	Drugs, drug sundries.....	216	0.4	4	1,064	20.3
	West North Central Division						79	Miscellaneous professional, service equipment	384	0.7	9	1,892	20.3
	All establishments.....	(x)	...	98	...	...	110	Logs, piles, poles, posts, etc.....	1,366	2.4	7	1,489	91.7
	Those analyzing commodity lines, total	121,334	100.0	93	...	...	113	Millwork, veneer, other wood products.....	351	0.6	8	391	89.8
5	Groceries (exc. as specified).....	292	0.2	4	32,249	0.9	119	Toys, games, athletic goods.....	304	0.5	5	1,151	26.4
21	Feed (mixed, other).....	8,660	7.1	4	77,548	11.2	121	Luggage, saddlery, harness.....	806	1.4	6	876	92.0
45	Paints, varnishes, lacquers.....	226	0.2	7	33,461	0.7	124	Second-hand merchandise.....	4,326	7.7	30	5,103	84.8
51	Automotive parts, accessories, etc.....	3,159	2.6	21	83,682	3.8	126	Commodities, n.e.c.....	20,114	35.7	...	...	...
	Batteries, electrical parts.....	487	...	12	82,086	0.6		Service receipts.....	107	0.2	4	842	12.7
	Tires, tubes.....	1,390	...	13	82,272	1.7		Middle Atlantic Division					
	Garage, filling station equipment.....	371	...	7	78,624	0.5		All establishments.....	1,324,555	...	2,218	...	...
	Accessories.....	456	...	13	82,074	0.6		Those analyzing commodity lines, total	1,245,846	100.0	1,659	...	...
	Other automotive supplies.....	269	...	...	...	...	1	Canned, bottled foods.....	9,671	0.8	64	139,594	6.9
	Not analyzed in detail.....	186	...	4	864	21.5		Canned fruits, fruit juices.....	991	...	17	25,394	3.9
56	Hardware.....	915	0.8	4	77,545	1.2		Canned vegetables, vegetable juices.....	3,518	...	16	32,614	10.8
57	Plumbing, heating, air-conditioning.....	3,115	2.6	4	33,158	9.4		Canned fish, sea foods.....	222	...	18	49,514	0.4
80	Farm, garden machinery (exc. tractors).....	3,247	2.7	8	79,231	4.1		Canned meats.....	985	...	14	10,004	9.8
102	Petroleum and products.....	91,650	75.5	93	121,334	75.5		Canned milk.....	1,335	...	18	57,548	2.3
	Commodities, n.e.c., and service receipts...	10,070	8.3	...	...	...		Other canned foods.....	830	...	...	...	...
	South Atlantic Division							Not analyzed in detail.....	1,790	...	16	38,905	4.6
	All establishments.....	(x)	...	139	...	...	2	Coffee.....	14,483	1.2	9	71,413	20.3
	Those analyzing commodity lines, total	31,334	100.0	125	...	...	5	Groceries (exc. as specified).....	24,785	2.0	83	275,811	9.0
51	Automotive parts, accessories, etc.....	901	2.9	31	5,411	16.6		Flour, related products.....	4,037	...	37	80,692	5.0
57	Plumbing, heating, air-conditioning.....	281	0.9	6	2,300	12.2		Sugar.....	822	...	10	47,321	1.7
102	Petroleum and products.....	28,757	91.7	125	31,334	91.7		Cooking oils (exc. lard).....	7,106	...	11	35,445	20.0
	Commodities, n.e.c.....	997	3.2	...	...	...		Bakery products.....	53	...	6	42,845	0.1
126	Service receipts.....	398	1.3	4	8,119	4.9		Tea.....	1,281	...	9	52,169	2.4
	East South Central Division							Dried fruits.....	166	...	8	13,801	1.2
	All establishments.....	7,458	...	29	...	...		Other groceries.....	5,032	...	...	...	...
	Those analyzing commodity lines, total	7,083	100.0	27	...	...		Not analyzed in detail.....	6,288	...	16	11,287	55.7
51	Automotive parts, accessories, etc.....	612	8.6	12	3,300	18.5	17	Cigars, cigarettes, tobacco (exc. leaf)....	6,173	0.5	23	60,538	10.2
	Batteries, electrical parts.....	88	...	5	941	9.4	18	Smokers' supplies, razor blades, etc.....	4,964	0.4	46	70,162	7.1
	Accessories.....	81	...	5	821	9.9	19	Cotton (raw), including linters.....	3,688	0.3	5	78,368	4.7
	Other automotive supplies.....	232	...	...	...	...	22	Hides, skins, raw furs.....	14,473	1.2	8	63,011	23.0
	Not analyzed in detail.....	211	...	4	1,486	14.2	25	Vegetable oils (inedible).....	9,827	0.8	16	31,076	31.6
102	Petroleum and products.....	6,015	85.0	27	7,083	85.0	26	Wool, related products.....	5,377	0.4	8	127,969	4.2
126	Commodities, n.e.c.....	433	6.1	...	...	...	27	Flowers, nursery stock.....	36,984	3.0	158	38,845	95.2
	Service receipts.....	23	0.3	...	...	...		Cut, potted flowers.....	21,544	...	108	23,876	90.2
	West South Central Division							Nursery stock.....	4,993	...	33	7,126	70.1
	All establishments.....	39,551	...	151	...	...		Not analyzed in detail.....	10,447	...	29	10,865	96.2
	Those analyzing commodity lines, total	37,196	100.0	138	...	...	28	Grains.....	4,104	0.3	5	26,391	15.6
51	Automotive parts, accessories, etc.....	1,010	2.7	24	8,120	12.4	31	Miscellaneous farm, marine products.....	25,736	2.1	29	176,723	14.6
	Batteries, electrical parts.....	221	...	5	6,174	3.6	32	Men's, boys' clothing, furnishings (exc. shoes).....	6,529	0.5	94	106,287	6.1
	Tires, tubes.....	508	...	7	5,892	8.6		Underwear, hosiery.....	1,046	...	42	75,754	1.4
	Garage, filling station equipment.....	40	...	4	620	6.4		Suits, coats, overcoats.....	535	...	13	13,364	4.0
	Accessories.....	77	...	6	5,825	1.3		Work clothing, gloves.....	1,127	...	23	56,223	2.0
	Other automotive supplies.....	49	...	...	...	...		Other clothing, furnishings (men's, boys')...	1,562	...	36	75,453	2.1
	Not analyzed in detail.....	115	...	9	811	14.2		Not analyzed in detail.....	2,259	...	23	23,073	9.8
102	Petroleum and products.....	34,183	91.9	138	37,196	91.9	33	Women's, children's clothing, accessories (exc. shoes).....	9,876	0.8	93	135,481	7.3
126	Commodities, n.e.c.....	1,980	5.3	...	...	...		Dresses.....	2,536	...	17	31,291	8.1
	Service receipts.....	23	0.1	5	7,450	0.3		Furs, fur clothing.....	167	...	5	7,003	2.4
	Mountain Division							Hosiery, underwear.....	2,637	...	56	83,438	3.0
	All establishments.....	6,673	...	28	...	...		Corsets, allied garments.....	178	...	13	16,989	1.2
	Those analyzing commodity lines, total	5,821	100.0	25	...	...		Millinery and materials.....	590	...	6	11,507	5.1
51	Automotive parts, accessories, etc.....	264	4.5	4	893	29.6		Children's, infants' wear (exc. footwear)...	1,070	...	11	24,415	4.4
102	Petroleum and products.....	4,505	77.5	25	5,821	77.5		Other apparel, accessories (exc. shoes)...	1,134	...	...	...	...
	Commodities, n.e.c.....	1,044	17.9	...	...	...		Not analyzed in detail.....	1,564	...	10	13,922	11.2
126	Service receipts.....	8	0.1	...	...	...	34	Shoes, other footwear.....	1,004	0.1	22	56,354	1.8
	Pacific Division							Men's, boys' shoes.....	347	...	12	53,468	0.6
	All establishments.....	59,198	...	128	...	...		Women's, misses' shoes.....	529	...	6	10,710	4.9
	Those analyzing commodity lines, total	58,328	100.0	120	...	...		Other footwear.....	78	...	...	...	...
51	Automotive parts, accessories, etc.....	761	1.3	5	6,219	12.2		Not analyzed in detail.....	50	...	6	1,453	3.4
102	Petroleum and products.....	56,213	96.4	120	58,328	96.4							
	Commodities, n.e.c.....	1,209	2.1	...	...	...				
126	Service receipts.....	145	0.2	4	4,672	3.1							

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued						
Middle Atlantic Division--Continued							Middle Atlantic Division--Continued						
35	Piece goods (woven).....	29,273	2.3	145	230,891	12.7	88	Railroad transportation equipment.....	1,223	0.1	5	52,667	2.3
36	Home furnishings (textile).....	2,297	0.2	34	34,833	6.6	90	Miscellaneous transportation equipment.....	2,448	0.2	8	34,529	7.1
	Curtains, draperies.....	444	...	4	4,582	9.7	91	Metallic ores, concentrates.....	71,087	5.7	24	127,163	55.9
	Bedspreads, comfortables, blankets.....	935	...	16	22,973	4.0	93	Iron, steel products (semi-finished).....	5,853	0.5	19	135,970	4.3
	Sheets, pillow cases, towels.....	613	...	20	27,065	2.3							
	Table linens.....	191	...	5	9,650	2.0	94	Iron, steel products (flat).....	5,428	0.4	24	121,157	4.5
	Other textile home furnishings.....	134	...	...	...	...		Plates.....	1,097	...	8	47,539	2.3
37	Miscellaneous dry goods.....	145,026	11.6	272	263,911	55.0		Strip (hot, cold rolled).....	47	...	4	6,554	0.7
	Knit fabrics, lace fabrics.....	422	...	11	6,597	6.4		Sheets (cold rolled).....	129	...	7	13,459	1.0
	Notions, thread, buttons, closures.....	2,662	...	64	81,960	3.2		Black plate.....	117	...	5	10,204	1.1
	Yarns.....	121,790	...	172	174,033	70.0		Sheets (galvanized, other coated).....	541	...	7	41,180	1.3
	Other dry goods.....	3,244	...	30	74,346	4.4		Tin plate,terne plate.....	1,693	...	8	21,405	7.9
	Not analyzed in detail.....	16,908	...	30	35,657	47.4		Other flat iron, steel products.....	55	...	...	...	...
								Not analyzed in detail.....	1,749	...	5	57,008	3.1
38	Other textile products.....	129,094	10.4	261	350,569	36.8	95	Iron, steel wire and wire products.....	2,192	0.2	28	81,151	2.7
39	China, glassware, crockery.....	5,006	0.4	63	102,745	4.9		Barbed, twisted wire.....	374	...	7	9,619	3.9
40	Kitchen, utensils, miscellaneous homewares.....	2,327	0.2	64	123,918	1.9		Nails (staples, tacks, brads).....	85	...	8	13,452	0.6
44	Drugs, drug sundries.....	9,083	0.7	92	200,906	4.5		Wire rope, cable (exc. insulated).....	533	...	5	17,070	3.1
45	Paints, varnishes, lacquers.....	7,876	0.6	42	113,161	7.0		Drawn wire.....	449	...	7	32,562	1.4
46	Fertilizer, fertilizer materials.....	1,618	0.1	12	103,539	1.6		Other iron, steel wire products.....	240	...	...	...	...
47	Agricultural chemicals (exc. fertilizer).....	1,004	0.1	15	71,698	1.4		Not analyzed in detail.....	511	...	8	35,580	1.4
48	Industrial chemicals, n.e.c.....	4,346	0.3	42	76,131	5.7							
49	Other chemicals, related products.....	17,188	1.4	85	217,624	7.9	96	Iron and steel finished products.....	4,640	0.4	36	74,349	6.2
50	Motor vehicles.....	3,968	0.3	50	103,134	3.8	97	Iron and steel pipe and tubes.....	1,627	0.1	22	66,728	2.4
	Passenger cars (new).....	1,835	...	31	78,931	2.3		Cast iron soil pipe.....	619	...	5	6,820	9.1
	Passenger cars (used).....	96	...	7	5,002	1.9		Steel pipe, tubing (exc. seamless).....	380	...	11	24,426	1.6
	Trucks, truck-tractors, truck-trailers.....	997	...	12	69,222	1.4		Other iron, steel pipe.....	66	...	...	...	...
	Other motor vehicles.....	971	...	...	...	...		Not analyzed in detail.....	562	...	5	35,207	1.6
	Not analyzed in detail.....	69	...	7	796	8.7							
51	Automotive parts, accessories, etc.....	11,551	0.9	77	173,416	6.7	98	Alloy steel.....	2,494	0.2	7	50,527	4.9
	Batteries, electrical parts.....	6,600	...	21	77,573	0.8	101	Nonferrous metals.....	6,626	0.5	28	171,843	3.8
	Tires, tubes.....	1,659	...	19	86,089	1.9	102	Petroleum and products.....	3,467	0.3	20	85,084	4.1
	Parts (exc. batteries, electrical parts).....	2,408	...	43	127,242	1.9	103	Coal, coke.....	1,202	0.1	10	72,294	1.7
	Garage, filling station equipment.....	88	...	7	57,777	0.2	107	Crude nonmetallic minerals, products.....	45,534	3.6	46	154,676	29.4
	Accessories.....	4,235	...	17	72,453	5.8							
	Other automotive supplies.....	22	...	7	7,302	0.3	109	Glass (sheet and containers).....	1,025	0.1	17	105,517	1.0
	Not analyzed in detail.....	2,539	...	7	6,976	36.4		Sheet glass (including window, plate).....	263	...	8	93,898	0.3
								Glass containers.....	762	...	11	53,690	1.4
52	Electrical wiring supplies, construction materials.....	4,762	0.4	72	134,982	3.5	110	Logs, piles, poles, posts, etc.....	20,890	1.7	38	30,913	67.6
	Interior wiring, construction materials.....	2,036	...	37	69,684	2.9	111	Lumber (rough, dressed, finished).....	3,333	0.3	19	96,784	3.4
	Outside construction materials.....	435	...	11	54,737	0.8	113	Millwork, veneer, other wood products.....	3,109	0.2	31	66,511	4.7
	Lighting fixtures (residential, commercial, industrial).....	711	...	17	57,559	1.2	115	Paper (basic materials, paperboard).....	2,858	0.2	60	128,719	2.2
	Electric lamps (incandescent, fluorescent).....	523	...	26	69,306	0.8		Newsprint, groundwood, book paper.....	701	...	11	52,884	1.3
	Not analyzed in detail.....	1,057	...	8	29,423	3.6		Fine paper.....	673	...	9	55,348	1.2
93	Electrical apparatus, equipment.....	1,348	0.1	12	23,553	5.7		Wrapping paper.....	175	...	24	56,534	0.3
								Building paper, board.....	54	...	5	53,140	0.1
54	Radios, television sets, home appliances, and specialties.....	8,568	0.7	104	170,121	5.0		Miscellaneous paper, paperboard.....	273	...	24	60,452	0.4
	Radio sets, tubes, etc., public address systems.....	3,149	...	32	39,778	7.9	116	Not analyzed in detail.....	982	...	7	50,883	1.9
	Television sets, tubes, parts, etc.....	65	...	4	42,584	0.2		Converted paper products.....	2,041	0.2	46	79,268	2.6
	Electric household refrigerators, freezers.....	1,238	...	45	110,271	1.1		Paper stationery, office supplies.....	531	...	23	67,072	0.8
	Electric home laundry equipment.....	692	...	12	59,174	1.2		Paper bags.....	902	...	22	66,140	1.4
	Electric ranges.....	81	...	7	43,788	0.2		Boxes, containers (paper, paperboard).....	71	...	9	2,979	2.4
	Other electric kitchen equipment.....	84	...	12	50,495	0.2		Miscellaneous converted paper products.....	537	...	...	...	...
	Other electric appliances, specialties.....	3,237	...	44	95,665	3.4	117	Books, magazines, printed materials.....	1,058	0.1	20	52,009	2.0
	Not analyzed in detail.....	22	...	5	6,175	0.4		Printed blanks, forms.....	55	...	9	4,561	1.2
								Miscellaneous engraved, printed products.....	1,003	...	...	...	...
55	Electric commercial equipment.....	969	0.1	20	63,198	1.5	118	Jewelry, silverware, trophies.....	5,203	0.4	68	93,000	5.6
56	Hardware.....	12,265	1.0	103	149,427	8.2		Clocks, watches.....	1,688	...	24	60,091	2.8
57	Plumbing, heating, air-conditioning.....	2,346	0.2	32	103,389	2.3		Costume jewelry.....	1,779	...	32	18,977	9.4
69	Fountain pens, pencils.....	784	0.1	50	33,940	2.3		Silverware, plated ware.....	471	...	5	4,294	11.0
75	Office machines.....	1,232	0.1	30	92,283	1.3		Other jewelry items.....	1,199	...	...	...	...
79	Miscellaneous professional, service equipment.....	2,031	0.2	30	54,888	3.7		Not analyzed in detail.....	66	...	5	13,511	0.5
80	Farm, garden machinery (exc. tractors).....	820	0.1	20	69,946	1.2	119	Toys, games, athletic goods.....	4,516	0.4	95	151,739	3.0
81	Tractors and equipment (exc. truck-tractors).....	1,578	0.1	15	71,977	2.2	120	Leather.....	2,863	0.2	20	74,672	3.8
82	General industrial machinery, equipment.....	9,967	0.8	33	147,411	6.8	121	Luggage, saddlery, harness.....	7,626	0.6	64	27,265	28.0
83	Metal-working machinery.....	817	0.1	9	29,260	2.8	122	Junk and scrap (exc. iron and steel).....	3,658	0.3	13	12,260	29.8
	Machine tools, equipment.....	709	...	7	17,806	4.0	124	Second-hand merchandise.....	18,220	1.5	140	35,050	52.0
	Miscellaneous metal-working machinery.....	108	...	...	...	...		Commodities, n.e.c.....	398,435	31.9	...	...	...
84	Construction, mining, excavating machinery.....	1,733	0.1	14	72,562	2.4	126	Service receipts.....	14,088	1.1	62	199,884	7.0
85	Special industry machinery, equipment.....	5,021	0.4	28	119,452	4.2	East North Central Division						
	Textile industry machinery.....	1,160	...	10	20,615	5.6	All establishments.....						
	Printing trades machinery.....	39	...	6	5,631	0.7	Those analyzing commodity lines, total.....						
	Wood-working machinery.....	35	...	4	16,683	0.2	1	Canned, bottled foods.....	2,409	0.8	13	35,396	6.8
	Miscellaneous special machinery, equipment.....	2,322	...	...	...	...	3	Confectionery.....	1,115	0.4	16	39,098	2.8
	Not analyzed in detail.....	1,465	...	4	42,296	3.5		Candy, including chocolate.....	584	...	9	35,749	1.6
86	Industrial equipment, supplies.....	1,530	0.1	22	38,545	4.0		Other confections.....	243	...	...	...	...
	Abrasives, abrasive material.....	98	...	8	24,392	0.4		Not analyzed in detail.....	288	...	5	2,331	12.4
	Industrial leather, belting, packing.....	51	...	5	9,053	0.6	5	Groceries (exc. as specified).....	973	0.3	9	8,257	11.8
	Rope, cordage, twine (exc. wire).....	120	...	5	8,674	1.4	16	Soaps, toilet and other.....	313	0.1	19	43,427	0.7
	Miscellaneous industrial equipment, supplies.....	1,261	...	...	...	...			

See footnotes at end of table.

MERCHANT WHOLESALERS

11.83

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued						
East North Central Division--Continued							East North Central Division--Continued						
17	Cigars, cigarettes, tobacco (exc. leaf)...	299	0.1	4	3,411	8.8	114	Converted paper products.....	3,375	1.1	28	58,325	5.8
18	Smokers' supplies razor blades, etc.....	1,869	0.6	23	45,855	4.1		Books, magazines, printed materials.....	5,505	1.8	12	69,430	7.9
21	Feed (mixed, other).....	881	0.3	5	4,962	17.8	117	Books, magazines, newspapers.....	4,846	...	6	53,599	9.0
22	Hides, skins, raw furs.....	1,082	0.3	4	2,894	37.4		Printed blanks, forms.....	84	...	4	31,880	0.3
27	Flowers, nursery stock.....	33,264	10.7	84	34,672	95.9		Miscellaneous engraved, printed products..	575	...	...	...	...
	Out, potted flowers.....	28,335	...	72	29,967	94.6		118 Jewelry, silverware, trophies.....	3,925	1.3	27	82,577	4.8
	Nursery stock.....	1,301	...	13	4,436	29.3		Clocks, watches.....	1,336	...	10	45,794	2.9
	Not analyzed in detail.....	3,628	...	7	3,729	97.3		Costume jewelry.....	598	...	8	42,660	1.4
31	Miscellaneous farm, marine products.....	8,747	2.8	7	9,894	88.4		Silverware, plated ware.....	848	...	8	42,802	2.0
								Other jewelry items.....	715	...	...	...	...
32	Men's, boys' clothing, furnishings (exc. shoes).....	3,542	1.1	25	68,278	5.2		Not analyzed in detail.....	428	...	8	34,795	1.2
	Underwear, hosiery.....	833	...	12	37,838	2.2		119 Toys, games, athletic goods.....	14,155	4.6	35	86,489	16.4
	Work clothing, gloves.....	883	...	14	53,694	1.6		Small arms, ammunition.....	491	...	4	40,980	1.2
	Other clothing, furnishings (men's, boys')..	1,702	...	...	...	...		Toys, games.....	6,137	...	22	64,496	9.5
	Not analyzed in detail.....	124	...	4	2,656	4.7		Bicycles.....	147	...	6	44,743	0.3
33	Women's, children's clothing, accessories (exc. shoes).....	4,176	1.3	15	44,436	9.4		Children's vehicles (exc. bicycles).....	1,168	...	7	53,767	2.2
	Hosiery, underwear.....	1,280	...	12	43,413	2.9		Other athletic goods.....	2,122	...	14	63,219	3.4
	Other apparel, accessories (exc. shoes)...	2,896	...	...	...	...		Not analyzed in detail.....	4,090	...	7	17,204	23.8
34	Shoes, other footwear.....	437	0.1	5	49,244	0.9	120	Leather.....	458	0.1	9	23,490	1.9
35	Shoe goods (woven).....	3,385	1.1	5	34,277	9.9	121	Luggage, saddlery, harness.....	1,565	0.5	24	38,019	4.1
36	Home furnishings (textile).....	2,417	0.8	13	43,343	5.6	122	Junk and scrap (exc. iron and steel).....	2,295	0.7	9	6,576	34.9
	Bedspreads, comfortables, blankets.....	493	...	7	42,089	1.2	123	Rubber sundries, n.e.c.....	297	0.1	10	33,017	0.9
	Sheets, pillow cases, towels.....	1,104	...	7	42,143	2.6	124	Second-hand merchandise.....	9,843	3.2	68	11,465	85.8
	Table linens.....	106	...	4	40,911	0.2	126	Commodities, n.e.c.....	99,289	32.1	...	...	...
	Other textile home furnishings.....	637	...	...	...	...		Service receipts.....	599	0.2	10	2,923	20.5
	Not analyzed in detail.....	77	...	4	1,011	7.6		West North Central Division					
37	Miscellaneous dry goods.....	9,578	3.1	31	64,407	14.9		All establishments.....	278,300	...	218	...	...
	Notions, thread, buttons, closures.....	2,218	...	19	34,393	6.4		Those analyzing commodity lines, total	272,544	100.0	176	...	...
	Yarns.....	4,236	...	6	35,157	12.0		1 Canned, bottled foods.....	612	0.2	11	71,692	0.8
	Other dry goods.....	214	...	...	...	...		2 Confectionery.....	1,229	0.4	5	43,057	2.8
	Not analyzed in detail.....	2,910	...	6	22,212	13.1		16 Soaps, toilet and other.....	177	0.1	7	51,495	0.3
38	Other textile products.....	13,865	4.5	54	16,726	82.9		18 Smokers' supplies, razor blades, etc.....	666	0.2	10	50,672	1.3
39	China, glassware, crockery.....	2,367	0.8	10	76,734	3.1		21 Feed (mixed, other).....	22,682	8.3	7	132,497	17.1
40	Kitchen utensils, miscellaneous homevares...	7,240	2.3	23	80,943	8.9		27 Flowers, nursery stock.....	6,751	2.5	30	7,460	90.5
								30 Seeds (field, garden).....	310	0.1	4	67,270	0.5
42	Floor coverings.....	3,719	1.2	10	56,511	6.6		32 Men's, boys' clothing furnishings (exc. shoes).....	6,141	2.2	18	87,819	7.0
	Carpets, rugs.....	2,730	...	5	38,186	7.3		Underwear, hosiery.....	1,158	...	10	45,986	2.5
	Linoleum, other hard surface.....	378	...	4	37,808	1.0		Work clothing, gloves.....	2,037	...	15	87,026	2.3
	Other.....	551	...	...	...	...		Other clothing, furnishings (men's, boys')..	2,946	...	...	...	...
43	Furniture (household, office, store).....	2,524	0.8	12	60,598	4.2		33 Women's, children's clothing, accessories (exc. shoes).....	9,110	3.3	11	54,327	16.8
	Household furniture.....	2,247	...	10	60,365	3.7		Hosiery, underwear.....	2,048	...	9	53,943	3.8
	Mattresses, bed springs.....	152	...	6	38,250	0.4		Children's, infants' wear (exc. shoes)...	2,605	...	6	52,036	5.0
	Other furniture.....	125	...	...	...	...		Other apparel, accessories (exc. shoes)...	4,457	...	...	...	...
44	Drugs, drug sundries.....	2,610	0.8	26	65,174	4.0		34 Shoes, other footwear.....	2,124	0.8	10	83,833	2.5
	Drugs, pharmaceuticals.....	140	...	6	32,093	0.4		36 Home furnishings (textile).....	3,286	1.2	8	53,895	6.1
	Proprietary medicines, toiletries (exc. soap).....	1,297	...	11	41,721	3.1		Curtains, draperies.....	718	...	5	53,163	1.4
	Druggist sundries.....	634	...	13	35,453	1.8		Bedspreads, comfortables, blankets.....	318	...	4	44,259	0.7
	Not analyzed in detail.....	539	...	9	20,508	2.6		Sheets, pillow cases, towels.....	1,919	...	7	53,750	3.6
45	Paints, varnishes, lacquers.....	1,262	0.4	13	55,458	2.3		Other textile home furnishings.....	331	...	...	...	...
51	Automotive parts, accessories, etc.....	9,234	3.0	12	64,294	14.4		56 Hardware.....	3,173	1.0	25	74,093	26.0
52	Electrical wiring supplies, construction materials.....	1,650	0.5	17	57,720	2.8		57 Plumbing, heating, air-conditioning.....	1,184	0.4	7	49,575	2.4
								65 Photographic goods.....	327	0.1	6	39,566	0.8
54	Radios, television sets, home appliances, and specialties.....	10,177	3.3	20	93,330	10.9		69 Fountain pens, pencils.....	315	0.1	18	44,456	0.7
	Radio sets, tubes, etc., public address systems.....	1,524	...	11	78,787	1.9		71 Stationers', office supplies (exc. paper)...	2,291	0.7	7	47,312	4.8
	Electric household refrigerators, freezers	1,754	...	4	51,164	3.4		73 School equipment, supplies.....	817	0.3	13	39,729	2.4
	Electric home laundry equipment.....	1,084	...	5	57,726	1.9		75 Office machines.....	468	0.2	4	44,252	1.0
	Other electric appliances, specialties.....	2,369	...	...	...	...		79 Miscellaneous professional, service equipment.....	1,477	0.5	25	10,301	14.3
	Not analyzed in detail.....	3,446	...	4	13,226	26.0		80 Farm, garden machinery (exc. tractors).....	1,221	0.4	4	51,264	2.4
56	Hardware.....	3,173	1.0	25	74,093	4.3	44	Drugs, drug sundries.....	2,566	0.9	21	90,070	2.8
57	Plumbing, heating, air-conditioning.....	1,184	0.4	7	49,575	2.4	45	Paints, varnishes, lacquers.....	2,191	0.8	12	105,973	2.1
65	Photographic goods.....	327	0.1	6	39,566	0.8	46	Fertilizer, fertilizer materials.....	1,174	0.4	4	168,675	0.7
69	Fountain pens, pencils.....	315	0.1	18	44,456	0.7		51 Automotive parts, accessories, etc.....	10,833	4.0	13	107,837	10.0
71	Stationers', office supplies (exc. paper)...	2,291	0.7	7	47,312	4.8		Batteries, electrical parts.....	2,812	...	9	63,084	4.4
73	School equipment, supplies.....	817	0.3	13	39,729	2.4		Tires, tubes.....	4,363	...	9	62,090	7.0
75	Office machines.....	468	0.2	4	44,252	1.0		Parts (exc. batteries, electrical parts)...	721	...	9	76,845	0.9
79	Miscellaneous professional, service equipment.....	1,477	0.5	25	10,301	14.3		Accessories.....	1,426	...	13	107,837	1.3
								Other automotive supplies.....	1,511	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	1,221	0.4	4	51,264	2.4		52 Electrical wiring supplies, construction materials.....	2,745	1.0	13	78,325	3.5
86	Industrial equipment, supplies.....	2,679	0.9	7	7,838	34.2							
96	Iron and steel finished products.....	733	0.2	8	1,032	71.0							
102	Petroleum and products.....	843	0.3	6	22,832	30.7							
107	Crude nonmetallic materials, products.....	1,187	0.4	7	1,682	7.6							
110	Logs, piles, poles, posts, etc.....	19,622	6.3	32	81,010	24.2							
111	Lumber (rough, dressed, finished).....	509	0.2	14	67,591	0.8							
112	Plywood.....	267	0.1	4	2,573	10.4							
113	Millwork, veneer, other wood products.....	1,084	0.4	13	19,106	5.7							
115	Paper (basic materials, paperboard).....	824	0.3	24	36,913	2.2							
	Wrapping paper.....	539	...	14	35,034	1.5							
	Miscellaneous paper, paperboard.....	285	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued						
West North Central Division—Continued							South Atlantic Division—Continued						
54	Radios, television sets, home appliances, and specialties.....	8,898	3.3	16	113,195	7.9	38	Other textile products.....	12,405	14.7	33	20,388	60.8
	Radio sets, tubes, etc., public address systems.....	2,470	...	10	77,071	3.2	39	China, glassware, crockery.....	767	0.9	5	23,583	3.2
	Electric household refrigerators, freezers	2,931	...	8	57,244	5.1	40	Kitchen utensils, miscellaneous homewares...	4,552	3.0	7	24,126	10.6
	Electric home laundry equipment.....	1,894	...	8	75,225	2.5	43	Furniture (household, office, store).....	342	0.4	4	23,103	1.5
	Other electric appliances, specialties.....	1,603	...	...	...	...	44	Drugs, drug sundries.....	1,257	1.5	17	26,540	4.7
56	Hardware.....	4,300	1.6	14	105,536	4.1	45	Paints, varnishes, lacquers.....	227	0.3	9	23,816	1.0
57	Plumbing, heating, air-conditioning.....	2,472	0.9	9	75,344	3.3	51	Automotive parts, accessories, etc.....	228	0.3	6	23,400	1.0
58	Boot, shoe cut stock, shoe findings.....	508	0.2	5	44,819	1.1	52	Electrical wiring supplies, construction materials.....	350	0.4	8	24,885	1.4
69	Fountain pens, pencils.....	269	0.1	9	52,234	0.5	54	Radios, television sets, home appliances, and specialties.....	324	0.4	5	22,946	1.4
71	Stationers', office supplies (exc. paper).....	1,143	0.4	6	75,612	1.5	56	Hardware.....	951	1.1	14	25,982	3.7
73	School equipment.....	1,556	0.6	8	49,948	3.1	69	Fountain pens, pencils.....	109	0.1	9	24,397	0.4
79	Miscellaneous professional, service equipment.....	585	0.2	7	1,888	31.0	73	School equipment, supplies.....	444	0.5	11	24,520	1.8
80	Farm, garden machinery (exc. tractors).....	5,382	2.0	11	104,518	5.1	79	Miscellaneous professional, service equipment	1,764	2.1	14	10,753	16.4
	Dairy equipment.....	188	...	5	71,693	0.3	110	Logs, piles, poles, posts, etc.....	5,658	6.6	24	8,126	69.6
	Garden equipment.....	1,011	...	9	75,879	1.3	111	Lumber (rough, dressed, finished).....	1,552	1.8	10	5,114	30.3
	Farm machinery.....	4,183	...	8	61,464	6.8	113	Millwork, veneer, other wood products.....	1,598	1.9	5	2,137	74.8
102	Petroleum and products.....	13,018	4.8	10	62,300	20.9	115	Paper (basic materials, paperboard).....	385	0.4	6	31,131	1.2
110	Logs, piles, poles, posts, etc.....	18,849	6.9	17	23,165	81.4		Wrapping paper.....	291	...	4	30,358	1.0
113	Millwork, veneer, other wood products.....	1,268	0.5	11	36,939	3.4		Miscellaneous paper, paperboard.....	94	...	...	...	...
115	Paper (basic materials, paperboard).....	953	0.3	6	49,948	1.9	116	Converted paper products.....	770	0.9	10	31,223	2.5
116	Converted paper products.....	730	0.3	11	50,806	1.4		Paper stationery, office supplies.....	234	...	6	23,731	1.0
	Paper stationery, office supplies.....	569	...	6	50,286	1.1		Paper bags.....	127	...	5	24,030	0.5
	Paper bags.....	70	...	5	49,443	0.1		Miscellaneous converted paper products.....	-09	...	...	...	...
	Miscellaneous converted paper products.....	91	...	...	...	...	117	Books, magazines, printed materials.....	248	0.3	5	23,498	1.0
117	Books, magazines, printed materials.....	545	0.2	15	81,356	0.7	118	Jewelry, silverware, trophies.....	338	0.4	4	24,035	1.4
	Books, magazines, newspapers.....	206	...	7	55,041	0.4		Clocks, watches.....	283	...	4	24,035	1.2
	Miscellaneous engraved, printed products.....	181	...	...	...	...		Other jewelry items.....	55	...	...	...	...
	Not analyzed in detail.....	152	...	6	25,715	0.6	119	Toys, games, athletic goods.....	2,917	3.4	11	24,956	11.7
118	Jewelry, silverware, trophies.....	991	0.4	13	84,353	1.2		Toys, games.....	2,027	...	7	23,886	8.5
	Clocks, watches.....	521	...	7	51,258	1.0		Other athletic goods.....	890	...	...	...	...
	Other jewelry items.....	78	...	...	...	...	121	Luggage, saddlery, harness.....	456	0.5	5	22,885	2.0
	Not analyzed in detail.....	392	...	6	32,825	1.2	124	Second-hand merchandise.....	3,283	3.8	26	3,985	82.4
119	Toys, games, athletic goods.....	12,732	4.7	22	89,964	14.2	126	Commodities, n.e.c.....	23,262	7.3	...	...	...
	Toys, games.....	7,498	...	17	85,133	8.8		Service receipts.....	166	0.2	9	2,045	8.1
	Bicycles.....	185	...	5	54,302	0.3	East South Central Division						
	Children's vehicles (exc. bicycles).....	1,866	...	11	82,656	2.2	All establishments.....						
	Other athletic goods.....	3,183	...	...	...	...	Those analyzing commodity lines, total						
121	Luggage, saddlery, harness.....	1,173	0.4	11	46,765	2.5	3	Confectionery.....	442	1.1	2	2,693	16.4
124	Second-hand merchandise.....	3,278	1.2	23	29,030	11.3		Candy, including chocolate.....	342	...	2	2,693	12.7
126	Commodities, n.e.c.....	98,145	36.1	...	...	...		Other confections.....	100	...	...	...	...
	Service receipts.....	4,432	1.6	11	45,376	9.8	5	Groceries (exc. as specified).....	115	0.3	5	936	12.3
South Atlantic Division							16	Soaps, toilet and other.....	201	0.5	6	3,377	6.0
All establishments.....							18	Smokers' supplies, razor blades, etc.....	611	1.5	10	3,450	17.7
Those analyzing commodity lines, total							27	Flowers, nursery stock.....	5,549	13.9	23	5,794	95.8
3	Confectionery.....	469	0.6	7	24,531	1.9	32	Men's, boys' clothing, furnishings (exc. shoes).....	484	1.2	19	3,707	13.0
16	Soaps, toilet and other.....	166	0.2	5	24,716	0.7		Underwear, hosiery.....	138	...	15	2,268	6.1
18	Smokers' supplies, razor blades, etc.....	581	0.7	11	25,928	2.2		Work clothing, gloves.....	122	...	15	2,552	4.8
21	Feed (mixed, other).....	228	0.3	5	2,253	10.1		Other clothing, furnishings (men's, boys').....	224	...	...	...	...
27	Flowers, nursery stock.....	10,792	12.7	53	11,679	92.4	33	Women's, children's clothing, accessories (exc. shoes).....	298	0.7	17	3,143	9.5
	Cut, potted flowers.....	9,411	...	44	10,548	89.2		Hosiery, underwear.....	155	...	16	2,164	7.2
	Nursery stock.....	890	...	13	2,578	34.5		Other apparel, accessories (exc. shoes).....	143	...	...	...	...
	Not analyzed in detail.....	491	...	5	524	93.7	35	Piece goods (woven).....	220	0.6	7	2,241	9.8
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,789	2.1	16	25,208	7.1	36	Home furnishings (textile).....	92	0.2	8	2,111	4.4
	Underwear, hosiery.....	538	...	10	24,721	2.2	37	Miscellaneous dry goods.....	688	1.7	16	4,606	14.9
	Work clothing, gloves.....	425	...	10	24,276	1.8		Notions, thread, buttons, closures.....	361	...	14	3,447	10.5
	Other clothing, furnishings (men's, boys').....	712	...	...	...	...		Other dry goods.....	327	...	...	...	...
	Not analyzed in detail.....	114	...	5	470	24.2	38	Other textile products.....	3,829	9.6	6	4,541	84.3
33	Women's, children's clothing, accessories (exc. shoes).....	2,295	2.7	15	25,099	9.1	39	China, glassware, crockery.....	1,067	2.7	5	12,273	8.7
	Hosiery, underwear.....	825	...	12	25,066	3.3	40	Kitchen utensils, miscellaneous homewares...	664	1.7	9	13,763	4.8
	Other apparel, accessories (exc. shoes).....	1,470	...	...	...	...	44	Drugs, drug sundries.....	751	1.9	18	16,330	4.6
34	Shoes, other footwear.....	385	0.4	4	22,617	1.7		Drugs, pharmaceuticals.....	133	...	4	13,034	1.0
35	Piece goods (woven).....	1,574	1.8	5	30,774	5.1		Proprietary medicines, toiletries (exc. soap).....	306	...	11	14,451	2.1
36	Home furnishings (textile).....	1,664	2.0	7	31,404	5.3		Druggist sundries.....	65	...	4	1,751	3.7
	Bedspreads, comfortables, blankets.....	258	...	5	30,221	0.8		Not analyzed in detail.....	247	...	4	1,310	18.8
	Sheets, pillow cases, towels.....	715	...	5	30,817	2.3	45	Paints, varnishes, lacquers.....	69	0.2	4	12,222	0.6
	Other textile home furnishings.....	691	...	...	...	...	51	Automotive parts, accessories, etc.....	219	0.6	10	12,561	1.7
37	Miscellaneous dry goods.....	4,864	3.4	22	27,172	10.5	52	Electrical wiring supplies, construction materials.....	974	2.4	9	13,174	7.4
	Notions, thread, buttons, closures.....	1,362	...	14	25,598	5.3	54	Radios, television sets, home appliances, and specialties.....	1,264	3.2	5	12,756	9.9
	Yarns.....	737	...	8	23,863	3.1	56	Hardware.....	1,597	4.0	9	13,293	12.0
	Other dry goods.....	765	...	...	...	...			

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued						MERCHANT WHOLESALERS, MISCELLANEOUS TRADES—Continued								
East South Central Division—Continued						West South Central Division—Continued								
69	Fountain pens, pencils.....	40	0.1	10	1,586	2.5	54	Radios, television sets, home appliances, and specialties.....	1,139	1.8	10	19,014	6.0	
73	School equipment, supplies.....	139	0.3	13	2,726	5.1		Radio sets, tubes, etc., public address systems.....	159	...	6	15,871	1.0	
79	Miscellaneous professional, service equipment.....	245	0.6	7	2,341	10.5		Other electric appliances, specialties....	980	...	...	...	1.0	
110	Logs, piles, poles, posts, etc.....	3,318	8.3	13	4,612	71.9		Hardware.....	1,134	1.8	8	19,160	5.9	
111	Lumber (rough, dressed, finished).....	278	0.7	4	1,629	17.1		Plumbing, heating, air-conditioning.....	467	0.8	4	18,374	2.5	
115	Paper (basic materials, paperboard).....	92	0.2	7	1,159	7.9		Fountain pens, pencils.....	73	0.1	5	15,321	0.5	
	Wrapping paper.....	84	...	6	1,144	7.3		Stationers', office supplies (exc. paper)...	367	0.6	5	13,697	2.7	
	Miscellaneous paper, paperboard.....	8	...	...	...	...		School equipment, supplies.....	243	0.4	6	14,104	1.7	
116	Converted paper products.....	266	0.7	13	15,304	1.7		Miscellaneous professional, service equipment.....	843	1.4	19	3,069	27.5	
	Paper stationery, office supplies.....	24	...	6	1,094	2.2		Petroleum and products.....	851	1.4	4	5,486	15.5	
	Paper bags.....	163	...	9	2,685	6.1		Logs, piles, poles, posts, etc.....	6,717	10.8	18	7,880	85.2	
	Miscellaneous converted paper products.....	79	...	...	...	...		Lumber (rough, dressed, finished).....	806	1.3	6	6,900	11.7	
118	Jewelry, silverware, trophies.....	38	0.1	8	2,581	1.5		Paper (basic materials, paperboard).....	165	0.3	5	15,302	1.1	
	Clocks, watches.....	12	...	4	1,122	1.1		Converted paper products.....	566	0.9	9	16,482	3.4	
	Other jewelry items.....	26	...	...	...	...		Paper stationery, office supplies.....	362	...	8	15,871	2.3	
119	Toys, games, athletic goods.....	136	0.3	11	14,039	1.0		Paper bags.....	84	...	6	15,487	0.5	
	Toys, games.....	20	...	7	1,422	1.4		Miscellaneous converted paper products.....	120	...	...	...	...
	Bicycles.....	37	...	4	11,878	0.3		Books, magazines, printed materials.....	194	0.3	4	14,436	1.3	
	Other athletic goods.....	79	...	...	...	...		Jewelry, silverware, trophies.....	300	0.5	8	16,393	1.8	
121	Luggage, saddlery, harness.....	142	0.4	6	1,501	9.5		Clocks, watches.....	224	...	4	14,506	1.5	
123	Rubber sundries, n.e.c.....	45	0.1	5	532	8.4		Other jewelry items.....	76	...	...	...	...
124	Second-hand merchandise.....	2,545	6.4	10	2,923	87.1		Toys, games, athletic goods.....	2,265	3.6	12	18,036	12.6	
	Commodities, n.e.c. and service receipts....	13,361	33.8	...	...	...		Toys, games.....	1,360	...	10	16,799	8.1	
West South Central Division						Mountain Division								
All establishments.....						All establishments.....								
Those analyzing commodity lines, total						Those analyzing commodity lines, total								
1	Canned, bottled foods.....	46	0.1	5	3,974	1.2		Junk and scrap (exc. iron and steel).....	443	0.7	5	1,235	35.9	
3	Confectionery.....	710	1.1	7	16,154	4.4		Rubber sundries, n.e.c.....	68	0.1	4	14,060	0.5	
	Candy, including chocolate.....	546	...	7	16,154	3.4		Second-hand merchandise.....	3,705	6.0	22	4,415	83.9	
	Other confections.....	164	...	...	...	...		Commodities, n.e.c.....	15,458	25.0	...	...	...
5	Groceries (exc. as specified).....	297	0.5	4	2,075	14.3		Service receipts.....	105	0.2	8	5,626	1.9	
18	Smokers' supplies, razor blades, etc.....	146	0.2	10	15,833	0.9		All establishments..... (x) ... 71 ...						
27	Flowers, nursery stock.....	6,542	10.5	39	7,267	90.0		Those analyzing commodity lines, total 43,097 100.0 55 ...						
	Cut, potted flowers.....	5,372	...	34	6,267	85.7		1	Canned, bottled foods.....	2,277	5.3	7	28,725	7.9
	Nursery stock.....	457	...	8	1,107	41.3			Canned baby foods.....	77	...	4	18,849	0.4
	Not analyzed in detail.....	713	...	...	...	...			Canned fruits, fruit juices.....	474	...	4	18,849	2.5
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,374	2.2	13	17,957	7.6			Canned vegetables, vegetable juices.....	738	...	5	18,860	3.9
	Underwear, hosiery.....	538	...	8	17,456	3.1			Canned fish, sea foods.....	210	...	4	18,849	1.1
	Work clothing, gloves.....	319	...	5	14,145	2.2			Canned meats.....	284	...	4	18,849	1.5
	Other clothing, furnishings (men's, boys').....	452	...	...	...	...			Canned milk.....	326	...	4	18,849	1.7
	Not analyzed in detail.....	65	...	4	402	16.2			Other canned foods.....	168	...	...	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	1,896	3.0	12	20,381	9.3		2	Coffee.....	87	0.2	4	18,849	0.5
	Hosiery, underwear.....	678	...	8	16,961	4.0			Confectionery.....	291	0.7	6	19,021	1.5
	Other apparel, accessories (exc. shoes).....	1,126	...	...	...	...			Candy, including chocolate.....	239	...	6	19,021	1.2
	Not analyzed in detail.....	92	...	4	3,420	2.7			Other confections.....	52	...	...	...	...
35	Piece goods (woven).....	1,386	2.2	8	20,232	6.8		5	Groceries (exc. as specified).....	3,033	7.0	4	18,849	16.1
	Cotton.....	769	...	5	16,084	4.8			Flour, related products.....	475	...	4	18,849	2.5
	Other woven piece goods.....	617	...	...	...	...			Sugar.....	513	...	4	18,849	2.7
36	Home furnishings (textile).....	1,031	1.6	6	17,056	6.0			Cooking oils (exc. lard).....	188	...	4	18,849	1.0
	Bedsprads, comfortables, blankets.....	142	...	4	15,342	0.9			Breakfast cereals.....	331	...	4	18,849	1.8
	Sheets, pillow cases, towels.....	634	...	4	16,386	3.9			Tes.....	39	...	4	18,849	0.2
	Other textile home furnishings.....	255	...	...	...	...			Dried fruits.....	54	...	4	18,849	0.3
37	Miscellaneous dry goods.....	1,158	1.9	11	18,274	6.3			Other groceries.....	1,433	...	...	...	...
	Notions, thread, buttons, closures.....	1,090	...	11	18,274	6.0		16	Soaps, toilet and other.....	441	1.0	4	18,849	2.3
	Other dry goods.....	68	...	...	...	...			Cigars, cigarettes, tobacco (exc. leaf)....	1,686	3.9	4	18,849	8.9
38	Other textile products.....	4,383	7.0	18	6,366	68.8		27	Flowers, nursery stock.....	4,725	11.0	8	5,395	87.6
39	China, glassware, crockery.....	569	0.9	7	19,048	3.0		32	Men's, boys' clothing, furnishings (exc. shoes).....	1,058	2.4	12	29,550	3.6
40	Kitchen utensils, miscellaneous homewares.....	1,898	3.0	8	15,512	12.2			Underwear, hosiery.....	174	...	6	19,317	0.9
41	Musical instruments, phonograph records.....	264	0.4	4	15,108	1.7			Work clothing, gloves.....	510	...	11	29,514	1.7
43	Furniture (household, office, store).....	928	1.5	7	18,500	5.0			Other clothing, furnishings (men's, boys').....	374	...	...	...	...
	Household furniture.....	884	...	6	18,343	4.8		33	Women's, children's clothing, accessories (exc. shoes).....	1,271	2.9	10	25,865	4.9
	Other furniture.....	44	...	...	...	...			Dresses.....	309	...	5	25,065	1.2
44	Drugs, drug sundries.....	1,944	3.1	14	17,249	11.3			Hosiery, underwear.....	280	...	7	19,384	1.4
	Drugs, pharmaceuticals.....	79	...	5	14,299	0.6			Children's, infants' wear (exc. footwear)....	140	...	5	23,896	0.6
	Proprietary medicines, toiletries (exc. soap).....	1,127	...	8	16,338	6.9			Other apparel, accessories (exc. shoes)....	542	...	...	...	...
	Druggist sundries.....	432	...	7	16,267	2.6		34	Shoes, other footwear.....	468	1.1	8	29,124	1.6
	Not analyzed in detail.....	306	...	5	852	35.9			Men's, boys' shoes.....	137	...	5	19,109	0.7
51	Automotive parts, accessories, etc.....	1,395	2.2	7	20,236	6.9			Women's, misses' shoes.....	132	...	4	18,849	0.7
52	Electrical wiring supplies, construction materials.....	352	0.6	12	16,882	2.1			Children's, infants' shoes.....	73	...	4	18,849	0.4
									Other footwear.....	126	...	...	...	...
								35	Piece goods (woven).....	211	0.5	6	19,173	1.1
									Cotton.....	89	...	6	19,173	0.5
									Rayon, nylon, other synthetic.....	86	...	4	18,849	0.4
									Other woven piece goods.....	36	...	...	...	...

See footnotes at end of table.

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS,
BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)				Amount (Thousand dollars)	Per cent distribution	Number	Total sales (Thousand dollars)		
(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)	(5)					
MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued									
Mountain Division--Continued					Pacific Division--Continued									
36	Home furnishings (textile).....	281	0.6	9	25,716	1.1	33	Women's, children's clothing, accessories (exc. shoes).....	2,757	1.4	19	36,315	7.6	
	Bedspreads, comfortables, blankets.....	60	...	5	18,866	0.3		Dresses.....	201	...	5	17,788	1.1	
	Sheets, pillow cases, towels.....	98	...	6	19,223	0.5		Suits, coats (exc. fur).....	43	...	5	18,040	0.2	
	Other textile home furnishings.....	123	...	...	...	...		Hosiery, underwear.....	892	...	8	25,255	3.5
37	Miscellaneous dry goods.....	117	0.3	11	29,406	0.4		Other apparel, accessories (exc. shoes).....	1,292	...	...	...	...
	Notions, thread, buttons, closures.....	92	...	7	17,858	0.5		Not analyzed in detail.....	329	...	4	5,537	5.9	
	Yarns.....	10	...	4	10,729	0.1								
	Other dry goods.....	15	...	...	...	...	34	Shoes, other footwear.....	576	0.3	13	24,362	2.4
38	Other textile products.....	1,172	2.7	11	10,261	11.4		Men's, boys' shoes.....	234	...	7	19,436	1.2	
39	China, glassware, crockery.....	365	0.8	5	27,540	1.3		Women's, misses' shoes.....	183	...	7	19,373	0.9	
40	Kitchen utensils, miscellaneous homewares.....	660	1.5	5	27,540	2.4		Children's, infants' shoes.....	109	...	5	19,190	0.6	
42	Floor coverings.....	809	1.9	5	27,540	2.9		Other footwear.....	50	...	...	...	...
43	Furniture (household, office, store).....	1,373	3.2	6	20,999	6.5								
	Household furniture.....	1,328	...	4	20,858	6.4								
	Other furniture.....	45	...	...	...	...	35	Piece goods (woven).....	1,971	1.0	17	27,221	7.2
44	Drugs, drug sundries.....	371	0.9	7	19,156	1.9		Cotton.....	1,213	...	6	22,062	5.5	
45	Paints, varnishes, lacquers.....	603	1.4	6	28,714	2.1		Rayon, nylon, other synthetic.....	279	...	5	19,686	1.4	
51	Automotive parts, accessories, etc.....	2,044	4.7	6	27,576	7.4		Other woven piece goods.....	201	...	...	...	...
	Batteries, electrical parts.....	631	...	5	27,540	2.3		Not analyzed in detail.....	278	...	9	3,061	9.1	
	Tires, tubes.....	706	...	5	19,994	3.5								
	Parts (exc. batteries, electrical parts).....	209	...	4	19,958	1.0								
	Accessories.....	370	...	6	27,576	1.3								
	Other automotive supplies.....	128	...	...	...	...	36	Rome furnishings (textile).....	1,367	0.7	9	22,405	6.1
52	Electrical wiring supplies, construction materials.....	983	2.3	10	27,986	3.5		Curtains, draperies.....	200	...	4	18,095	1.0	
54	Radios, television sets, home appliances, and specialties.....	2,695	6.2	6	27,701	9.7		Bedspreads, comfortables, blankets.....	184	...	4	18,106	1.0	
	Radio sets, tubes, etc., public address systems.....	703	...	5	27,540	2.6		Sheets, pillow cases, towels.....	668	...	6	19,479	3.4	
	Electric household refrigerators, freezers.....	991	...	5	27,540	3.6		Other textile home furnishings.....	315	...	...	...	...
	Electric home laundry equipment.....	798	...	5	27,540	2.9								
	Other electric appliances, specialties.....	203	...	...	...	...	37	Miscellaneous dry goods.....	3,847	2.0	22	37,512	10.2
56	Hardware.....	2,832	6.6	10	31,254	9.1		Notions, thread, buttons, closures.....	2,442	...	13	33,552	7.3	
57	Plumbing, heating, air-conditioning.....	768	1.8	6	27,576	2.8		Yarns.....	769	...	9	23,249	3.3	
79	Miscellaneous professional, service equipment.....	669	1.6	4	5,085	13.2		Other dry goods.....	636	...	...	...	...
80	Farm, garden machinery (exc. tractors).....	788	1.8	7	28,132	2.8								
116	Converted paper products.....	276	0.6	4	8,347	3.3								
118	Jewelry, silverware, trophies.....	156	0.4	6	17,926	0.9								
119	Toys, games, athletic goods.....	1,554	3.6	10	28,300	5.5								
121	Luggage, saddlery, harness.....	236	0.5	7	18,128	1.3								
124	Second-hand merchandise.....	720	1.7	9	8,357	8.6								
	Commodities, n.e.c.....	7,999	18.7	...	...	...	38	Other textile products.....	14,958	7.6	47	46,699	32.0
126	Service receipts.....	78	0.2	7	11,603	0.7		China, glassware, crockery.....	1,239	0.6	14	30,233	4.1	
							40	Kitchen utensils, miscellaneous homewares.....	6,150	3.1	22	41,284	14.9	
							42	Floor coverings.....	3,100	1.6	8	20,232	15.3	
								Carpets, rugs.....	2,892	...	4	18,614	15.5	
								Other.....	208	...	...	...	...
							43	Furniture (household, office, stores).....	721	0.4	16	21,998	3.3	
								Household furniture.....	613	...	8	20,992	2.9	
								Mattresses, bed springs.....	85	...	8	18,659	0.4	
								Other furniture.....	23	...	...	...	...
							44	Drugs, drug sundries.....	3,655	1.8	26	61,973	5.9	
								Drugs, pharmaceuticals.....	509	...	5	23,182	2.2	
								Proprietary medicines, toiletries (exc. soap).....	1,291	...	14	34,256	3.8	
								Druggist sundries.....	1,586	...	13	27,219	5.8	
								Not analyzed in detail.....	269	...	5	20,640	1.3	
							45	Paints, varnishes, lacquers.....	531	0.3	18	40,331	1.3	
							48	Industrial chemicals, n.e.c.....	212	0.1	9	7,815	2.7	
							50	Motor vehicles.....	362	0.2	7	16,674	2.2	
								Trucks, truck-tractors, truck-trailers.....	248	...	4	1,102	22.5	
								Other motor vehicles.....	114	...	...	...	...
							51	Automotive parts, accessories, etc.....	2,435	1.2	15	54,656	4.4	
								Batteries, electrical parts.....	2,155	...	6	30,415	7.1	
								Tires, tubes.....	166	...	5	25,406	0.6	
								Parts (exc. batteries, electrical parts).....	45	...	5	30,937	0.1	
								Other automotive supplies.....	69	...	...	...	...
							52	Electrical wiring supplies, construction materials.....	1,090	0.6	17	30,401	3.6	
							54	Radios, television sets, home appliances, and specialties.....	1,829	0.9	22	53,603	3.4	
								Radio sets, tubes, etc., public address systems.....	473	...	9	26,461	1.8	
								Other electric appliances, specialties.....	656	...	...	...	...
								Not analyzed in detail.....	700	...	5	3,595	19.5	
							56	Hardware.....	3,333	1.7	30	54,384	6.1	
							57	Plumbing, heating, air-conditioning.....	377	0.2	14	40,153	0.9	
							65	Photographic goods.....	291	0.1	10	35,052	0.8	
							69	Fountain pens, pencils.....	358	0.2	10	23,752	1.5	
							71	Stationers', office supplies (exc. paper).....	715	0.4	6	26,562	2.7	
							73	School equipment, supplies.....	192	0.1	4	17,715	1.1	
							79	Miscellaneous professional, service equipment.....	586	0.3	10	4,156	14.1	
								Farm, garden machinery (exc. tractors).....	740	0.4	12	24,814	3.0	
								Tractors and equipment (exc. truck-tractors).....	197	0.1	4	1,389	14.2	
								General industrial machinery, equipment.....	453	0.2	6	21,656	2.1	
							86	Industrial equipment, supplies.....	303	0.2	10	3,402	8.9	
								Rope, cordage, twine (exc. wire).....	299	...	5	1,913	13.5	
								Miscellaneous industrial equipment, supplies.....	44	...	...	...	...
							94	Iron, steel products (flat).....	1,798	0.9	5	40,806	4.4	

See footnotes at end of table.

MERCHANT WHOLESALERS

11.87

Table 11.—COMMODITY LINE SALES—MERCHANT WHOLESALERS—KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued							MERCHANT WHOLESALERS, MISCELLANEOUS TRADES--Continued					
	Pacific Division--Continued							Pacific Division--Continued					
96	Iron and steel finished products.....	594	0.3	8	2,187	27.2	118	Jewelry, silverware, trophies.....	2,041	1.0	24	31,403	6.5
102	Petroleum and products.....	181	0.1	9	29,323	0.6		Clocks, watches.....	1,443	...	11	23,477	6.1
107	Crude nonmetallic minerals, products.....	953	0.5	6	9,741	9.8		Costume jewelry.....	63	...	8	19,786	0.3
110	Logs, piles, poles, posts, etc.....	10,511	5.3	31	13,921	75.5		Silverware, plated ware.....	86	...	5	19,777	0.4
111	Lumber (rough, dressed, finished).....	2,949	1.5	11	12,648	23.3		Other jewelry items.....	243	...	...	...	...
112	Plywood.....	204	0.1	4	3,609	5.6		Not analyzed in detail.....	206	...	4	3,560	5.8
113	Millwork, veneer, other wood products.....	435	0.2	6	2,205	19.7	119	Toys, games, athletic goods.....	5,955	3.0	30	66,968	8.9
115	Paper (basic materials, paperboard).....	3,313	1.7	16	59,545	5.6		Toys, games.....	4,062	...	19	33,338	12.2
	Wrapping paper.....	549	...	7	31,537	1.7		Children's vehicles (exc. bicycles).....	109	...	4	22,334	0.5
	Miscellaneous paper, paperboard.....	2,764	...	...	...	...		Other athletic goods.....	668	...	...	...	...
116	Converted paper products.....	2,008	1.0	20	62,363	3.2		Not analyzed in detail.....	1,116	...	8	32,333	3.4
	Paper stationery, office supplies.....	767	...	10	25,802	3.0	120	Lester.....	628	0.3	4	20,826	3.0
	Paper bags.....	270	...	4	23,488	1.1	121	Luggage, saddlery, harness.....	1,474	0.7	18	4,010	36.8
	Miscellaneous converted paper products.....	901	...	...	...	...	122	Junk and scrap (exc. iron and steel).....	498	0.2	6	2,130	23.4
	Not analyzed in detail.....	70	...	5	1,239	5.6	124	Second-hand merchandise.....	11,261	5.7	67	25,108	44.8
117	Books, magazines, printed materials.....	607	0.3	4	23,475	2.6	126	Commodities, n. e. c.....	54,404	28.0	...	...	...
								Service receipts.....	439	0.2	15	17,399	2.5

x Withheld to avoid disclosure.
 z Less than 0.1 percent.
 n.e.c. Not elsewhere classified.



MANUFACTURERS' SALES BRANCHES

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12 Commodity Line Sales--Manufacturers' Sales Branches (With Stocks)--Kind of Business, by Geographic Division: 1948.....	12.02

INDEX TO KINDS OF BUSINESS AND GEOGRAPHIC DIVISION: TABLE 12

Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Groceries, confectionery, meats:									
Meats, meat products.....	12.02	12.02	12.02	12.02	12.02	12.03	12.03	12.03	12.03
Other grocery, food specialties.....	12.03	12.03	12.04	12.04	12.04	12.04	12.05	12.05	12.05
Farm products (edible).....	...	12.05	12.05	...	12.05	...	12.06	...	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	...	12.06	12.06	12.06	12.06	...	12.06	...	12.06
Industrial chemicals, explosives.....	12.06	12.06	12.06	12.06	...	...	...	...	12.07
Paints, varnishes.....	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07	12.07
Dry goods, apparel:									
Clothing, furnishings, footwear.....	...	12.07	12.07	...	...	...	...	...	12.07
Dry goods.....	...	12.08	12.08	...	...	...	...	...	12.08
Furniture, home furnishings:									
Furniture (household, office).....	12.08	12.08	12.08	12.08	12.08	...	12.08	...	12.08
Home furnishings, floor coverings.....	...	12.08	12.09	...	...	...	...	...	12.09
Paper and its products:									
Stationery, office supplies.....	12.09	12.09	12.09	12.09	...	...	12.09	...	12.09
Automotive equipment, tires and tubes.....	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10	12.10
Electrical goods:									
General line, apparatus, supplies.....	12.10	12.11	12.11	12.11	12.11	12.11	12.11	12.11	12.11
Electrical appliances, specialties.....	...	12.11	12.11	12.11	12.11	...	12.12	...	12.12
Hardware, plumbing, heating:									
Plumbing, heating equipment, supplies.....	12.12	12.12	12.12	12.12	12.12	12.12	12.13	12.13	12.13
Lumber, construction materials.....	...	...	12.13	...	...	...	...	...	12.13
Machinery, equipment, supplies:									
Commercial machines, equipment.....	12.13	12.14	12.14	12.14	12.14	12.14	12.14	12.15	12.15
Farm-dairy machinery, equipment.....	...	12.15	12.15	12.15	12.15	12.15	12.15	12.15	12.15
Industrial machinery, equipment, supplies.....	12.16	12.16	12.16	12.16	12.17	12.17	12.17	12.17	12.18
Professional equipment, supplies.....	...	12.18	12.18	12.18	...	12.18	...	...	...
Service establishment equipment, supplies.....	12.18	12.18	12.18	...	...	...	...	...	12.19
Metals, metal work (exc. scrap):									
Iron, steel and products.....	12.19	12.19	12.19	12.20	12.20	...	12.20	...	12.20
Nonferrous metals, metal work.....	...	12.20	12.20	...	...	...	...	...	12.21
Other manufacturers' sales branches:									
Farm supplies.....	...	...	12.21	12.21	12.21	12.21	12.21	...	12.21

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
CONFECTIONERY SALES BRANCHES							MEATS, MEAT PRODUCTS SALES BRANCHES—Continued						
New England Division (Not analyzed by commodity lines)							Middle Atlantic Division—Continued						
Middle Atlantic Division (Not analyzed by commodity lines)							East North Central Division						
East North Central Division (Not analyzed by commodity lines)							All establishments..... (x) ... 109						
West North Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total 108						
South Atlantic Division (Not analyzed by commodity lines)							16	Soaps, toilet and other.....	7,570	0.9	152	700,769	1.1
East South Central Division (Not analyzed by commodity lines)							31	Miscellaneous farm, marine products.....	289	(z)	18	75,174	0.4
West South Central Division (Not analyzed by commodity lines)								Commodities, n.e.c.....	4,849	0.6	...	...	...
Mountain Division (Not analyzed by commodity lines)							East North Central Division						
Pacific Division (Not analyzed by commodity lines)							All establishments..... (x) ... 109						
							Those analyzing commodity lines, total 108						
MEATS, MEAT PRODUCTS SALES BRANCHES							1	Canned, bottled foods.....	24,130	5.9	92	395,094	6.1
New England Division							4	Frozen foods.....	47	(z)	6	18,353	0.2
All establishments.....							5	Groceries (exc. as specified).....	16,909	4.1	88	366,623	4.6
Those analyzing commodity lines, total 347,503 100.0 111								Oleomargarine, butter substitutes.....	7,887	...	80	344,938	2.3
1	Canned, bottled foods.....	13,456	3.9	108	339,142	4.0		Cooking oils (exc. lard).....	7,954	...	85	355,275	2.2
4	Frozen foods.....	138	(z)	8	20,959	0.6		Other groceries.....	1,068	...	...	...	...
5	Groceries (exc. as specified).....	10,808	3.1	104	293,599	3.7	6	Dairy products, ice cream, ices.....	13,777	3.3	94	377,534	3.6
	Oleomargarine, butter substitutes.....	4,957	...	98	285,003	1.7		Butter.....	8,803	...	86	352,813	2.5
	Cooking oils (exc. lard).....	5,002	...	98	284,635	1.8		Cheese.....	4,325	...	87	352,738	1.2
	Other groceries.....	849	...	...	...	...		Other dairy products (exc. canned milk)...	649	...	...	...	...
6	Dairy products, ice cream, ices.....	21,273	6.1	107	333,259	6.4	7	Eggs, poultry.....	21,820	5.2	89	370,367	5.9
	Butter.....	17,200	...	106	332,372	5.2		Eggs.....	7,923	...	83	344,858	2.3
	Cheese.....	3,898	...	106	332,384	1.2		Poultry (live or dressed).....	13,416	...	87	353,409	3.8
	Other dairy products (exc. canned milk)...	175	...	...	...	...		Not analyzed in detail.....	481	...	...	...	...
7	Eggs, poultry.....	29,148	8.5	106	329,682	8.8	9	Meats, provisions.....	329,967	79.3	108	415,885	79.3
	Eggs.....	7,808	...	104	324,538	2.4		Fresh meats (exc. sausages).....	210,823	...	102	408,583	51.6
	Poultry (live or dressed).....	21,334	...	105	327,429	6.5		Cured, boiled, smoked meats.....	68,623	...	103	405,015	16.9
	Not analyzed in detail.....	6	...	...	...	...		Sausages-loaves.....	31,555	...	104	393,132	8.0
9	Meats, provisions.....	267,592	77.0	111	347,503	77.0		Lard (from hogs).....	14,227	...	100	403,848	3.5
	Fresh meats (exc. sausages).....	179,037	...	104	321,303	55.7		Other meats, including game.....	4,739	...	...	...	...
	Cured, boiled, smoked meats.....	53,182	...	107	329,595	16.1	11	Miscellaneous foods, related products.....	1,231	0.3	63	283,089	0.4
	Sausages-loaves.....	17,098	...	107	327,520	5.2	16	Soaps, toilet and other.....	5,217	1.2	75	339,912	1.5
	Lard (from hogs).....	6,736	...	104	317,187	2.1	31	Miscellaneous farm, marine products.....	375	0.1	16	79,695	0.5
	Other meats, including game.....	11,539	...	...	...	...		Commodities, n.e.c.....	2,412	0.6	...	...	...
16	Soaps, toilet and other.....	3,035	0.9	99	276,351	1.1	West North Central Division						
31	Miscellaneous farm, marine products.....	143	(z)	11	49,931	0.3	All establishments..... 122,328						
126	Service receipts.....	1,909	0.5	...	...	...	Those analyzing commodity lines, total 122,328 100.0 35						
		1	(z)	...	...	...	1	Canned, bottled foods.....	6,101	5.0	26	103,852	5.9
							4	Frozen foods.....	49	(z)	5	27,256	0.2
							5	Groceries (exc. as specified).....	3,179	2.6	25	99,780	3.2
								Oleomargarine, butter substitutes.....	1,400	...	20	87,382	1.6
								Cooking oils (exc. lard).....	1,606	...	23	93,214	1.7
								Other groceries.....	173	...	...	...	...
							6	Dairy products, ice cream, ices.....	3,761	3.1	34	121,558	3.1
								Butter.....	2,258	...	30	113,285	2.0
								Cheese.....	1,474	...	33	117,953	1.2
								Other dairy products (exc. canned milk)...	29	...	6	39,084	0.1
							7	Eggs, poultry.....	3,877	3.2	26	103,852	3.7
								Eggs.....	864	...	23	97,182	0.9
								Poultry (live or dressed).....	3,013	...	25	102,029	3.0
							9	Meats, provisions.....	103,668	84.7	35	122,328	84.7
								Fresh meats (exc. sausages).....	53,630	...	26	103,852	51.6
								Cured, boiled, smoked meats.....	16,381	...	26	103,852	15.8
								Sausages-loaves.....	10,273	...	27	104,622	9.8
								Lard (from hogs).....	5,362	...	26	103,852	5.2
								Other meats, including game.....	478	...	11	33,794	1.4
								Not analyzed in detail.....	17,544	...	8	17,706	99.1
							11	Miscellaneous foods, related products.....	182	0.1	21	92,364	0.2
							16	Soaps, toilet and other.....	694	0.6	19	85,964	0.8
							31	Miscellaneous farm, marine products.....	449	0.4	7	46,726	1.0
								Commodities, n.e.c.....	368	0.3	...	...	...
							South Atlantic Division						
							All establishments..... 452,634						
							Those analyzing commodity lines, total 452,634 100.0 136						
							1	Canned, bottled foods.....	29,872	6.6	133	445,619	6.7
							4	Frozen foods.....	194	(z)	8	20,399	1.0
							5	Groceries (exc. as specified).....	29,878	6.6	134	446,663	6.7
								Oleomargarine, butter substitutes.....	4,341	...	121	416,398	1.2
								Cooking oils (exc. lard).....	23,819	...	128	429,977	5.5
								Other groceries.....	1,218	...	60	198,995	0.6
							6	Dairy products, ice cream, ices.....	30,516	6.7	134	446,663	6.8
								Butter.....	15,044	...	134	446,663	3.4
								Cheese.....	15,211	...	133	444,418	3.4
								Other dairy products (exc. canned milk)...	261	...	...	...	...
							7	Eggs, poultry.....	45,161	10.1	134	446,663	10.1
								Eggs.....	20,376	...	134	446,663	4.6
								Poultry (live or dressed).....	24,785	...	131	434,508	5.7

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
MEATS, MEAT PRODUCTS SALES BRANCHES—Continued							MEATS, MEAT PRODUCTS SALES BRANCHES—Continued						
South Atlantic Division—Continued							Mountain Division—Continued						
9	Meats, provisions.....	311,754	68.9	136	452,634	68.9	7	Eggs, poultry.....	2,373	7.6	14	31,401	7.6
	Fresh meats (exc. sausages).....	170,593	...	134	446,409	38.2		Eggs.....	992	...	12	29,773	3.3
	Cured, boiled, smoked meats.....	78,590	...	131	432,363	18.2		Poultry (live or dressed).....	1,381	...	13	29,153	4.7
	Sausages-loaves.....	33,310	...	133	442,265	7.5	9	Meats, provisions.....	22,808	72.6	14	31,401	72.6
	Lard (from hogs).....	21,612	...	134	446,663	4.8		Fresh meats (exc. sausages).....	12,639	...	14	31,401	40.2
	Other meats, including game.....	7,649	...	...	...	...		Cured, boiled, smoked meats.....	5,330	...	14	31,401	17.0
16	Soaps, toilet and other.....	3,887	0.8	123	402,390	1.0		Sausages-loaves.....	2,890	...	14	31,401	9.2
31	Miscellaneous farm, marine products.....	62	(z)	10	47,229	0.1		Other meats, including game.....	1,949	...	...	...	...
	Commodities, n.e.c.....	1,310	0.3	...	...	...	16	Soaps, toilet and other.....	157	0.5	11	27,525	0.6
								Commodities, n.e.c.....	83	0.3	...	...	...
East South Central Division							Pacific Division						
	All establishments.....	(x)	...	47	...	...		All establishments.....	189,512	...	47	...	...
	Those analyzing commodity lines, total	144,944	100.0	46	...	...		Those analyzing commodity lines, total	189,512	100.0	47	...	...
1	Canned, bottled foods.....	9,778	6.7	42	130,174	7.5	1	Canned, bottled foods.....	17,328	9.1	32	162,873	10.6
5	Groceries (exc. as specified).....	6,944	4.8	42	123,413	5.6	5	Groceries (exc. as specified).....	9,971	5.3	28	145,398	6.3
	Oleomargarine, butter substitutes.....	1,318	...	40	116,098	1.1		Oleomargarine, butter substitutes.....	3,197	...	22	106,414	3.0
	Cooking oils (exc. lard).....	5,304	...	41	120,372	4.4		Cooking oils (exc. lard).....	6,020	...	27	143,590	4.2
	Other groceries.....	322	...	...	...	...		Other groceries.....	754	...	...	...	...
6	Dairy products, ice cream, ices.....	9,080	6.3	45	135,142	6.7	6	Dairy products, ice cream, ices.....	7,022	3.7	31	164,202	4.7
	Butter.....	3,533	...	45	135,142	2.6		Butter.....	3,467	...	25	120,728	2.5
	Cheese.....	5,504	...	44	135,142	4.1		Cheese.....	3,374	...	31	164,202	2.0
	Other dairy products (exc. canned milk).....	43	...	11	44,615	0.1		Other dairy products (exc. canned milk).....	181	...	14	86,212	0.2
7	Eggs, poultry.....	11,443	8.0	45	135,142	8.5	7	Eggs, poultry.....	8,760	4.6	28	143,844	6.1
	Eggs.....	5,872	...	45	135,142	4.3		Eggs.....	3,084	...	25	125,989	2.4
	Poultry (live or dressed).....	5,571	...	42	124,012	4.5		Poultry (live or dressed).....	5,676	...	28	143,844	3.9
9	Meats, provisions.....	105,696	72.9	46	144,944	72.9	9	Meats, provisions.....	145,248	76.8	47	189,512	76.8
	Fresh meats (exc. sausages).....	45,564	...	43	133,215	34.2		Fresh meats (exc. sausages).....	68,610	...	37	173,345	39.6
	Cured, boiled, smoked meats.....	23,309	...	42	130,174	17.9		Cured, boiled, smoked meats.....	44,924	...	37	171,699	26.2
	Sausages-loaves.....	13,709	...	42	128,404	10.7		Sausages-loaves.....	9,236	...	36	170,944	5.4
	Lard (from hogs).....	11,985	...	43	133,215	9.0		Other meats, including game.....	6,541	...	...	...	...
	Other meats, including game.....	11,129	...	...	...	...		Not analyzed in detail.....	15,937	...	9	16,146	98.7
11	Miscellaneous foods, related products.....	67	(z)	11	29,577	0.2	11	Miscellaneous foods, related products.....	93	(z)	12	87,918	0.1
16	Soaps, toilet and other.....	1,433	1.0	40	117,636	1.2	16	Soaps, toilet, and other.....	663	0.3	23	110,350	0.6
31	Miscellaneous farm, marine products.....	85	(z)	8	35,344	0.2		Commodities, n.e.c.....	427	0.2	...	...	...
	Commodities, n.e.c.....	418	0.3	...	...	...				
West South Central Division							OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES						
	All establishments.....	(x)	...	63	...	...	New England Division						
	Those analyzing commodity lines, total	239,668	100.0	62	...	...		All establishments.....	(x)	...	164	...	...
1	Canned, bottled foods.....	18,367	7.7	61	238,893	7.7		Those analyzing commodity lines, total	216,424	100.0	163	...	...
5	Groceries (exc. as specified).....	14,393	6.0	57	225,327	6.4	1	Canned, bottled foods.....	27,983	12.9	28	74,343	37.6
	Oleomargarine, butter substitutes.....	3,320	...	53	202,904	1.6		Canned baby foods.....	1,258	...	6	13,671	9.2
	Cooking oils (exc. lard).....	9,998	...	51	193,418	5.2		Canned fruits, fruit juices.....	4,199	...	8	19,096	22.0
	Other groceries.....	1,075	...	...	...	...		Canned vegetables, vegetable juices.....	3,106	...	14	30,713	10.1
6	Dairy products, ice cream, ices.....	12,154	5.1	56	219,821	5.5		Canned fish, sea foods.....	2,556	...	4	26,080	9.8
	Butter.....	5,726	...	54	208,795	2.7		Canned milk.....	6,016	...	4	14,573	41.3
	Cheese.....	6,248	...	54	213,952	2.9		Other canned foods.....	10,848	...	...	...	...
	Other dairy products (exc. canned milk).....	180	...	...	...	...	2	Coffee.....	13,048	6.0	10	34,862	37.4
7	Eggs, poultry.....	13,539	5.6	51	195,279	6.9	4	Frozen foods.....	13,558	6.3	17	30,878	43.9
	Eggs.....	7,943	...	50	190,304	4.2		Frozen fruits.....	512	...	8	17,010	3.0
	Poultry (live or dressed).....	5,596	...	50	187,374	3.0		Frozen vegetables.....	2,673	...	8	17,010	15.7
								Other frozen foods.....	10,373	...	10	18,652	55.6
9	Meats, provisions.....	178,894	74.7	62	239,668	74.7	5	Groceries (exc. as specified).....	119,600	55.2	138	179,970	66.4
	Fresh meats (exc. sausages).....	77,988	...	61	235,275	33.1		Flour, related products.....	18,425	...	29	61,835	29.8
	Cured, boiled, smoked meats.....	62,076	...	58	229,259	27.1		Oleomargarine, butter substitutes.....	3,605	...	16	19,859	18.2
	Sausages-loaves.....	24,097	...	62	239,667	10.0		Breakfast cereals.....	12,485	...	31	58,035	21.5
	Lard (from hogs).....	12,765	...	61	238,893	5.3		Bakery products.....	38,167	...	78	44,810	85.2
	Other meats, including game.....	1,968	...	11	47,100	4.2		Tea.....	1,146	...	8	14,595	7.8
16	Soaps, toilet and other.....	1,454	0.6	50	188,284	0.8		Dried fruits.....	692	...	5	10,537	6.6
31	Miscellaneous farm, marine products.....	40	0.0	9	53,214	0.1		Other groceries.....	45,080	...	...	...	...
	Commodities, n.e.c.....	827	0.3	...	...	...	6	Dairy products, ice cream, ices.....	2,104	1.0	17	24,113	8.7
							7	Eggs, poultry.....	2,100	1.0	7	12,226	17.2
							13	Soft drinks.....	1,218	0.6	9	1,395	87.3
								Commodities, n.e.c.....	36,813	17.0	...	...	...
Mountain Division							Middle Atlantic Division						
	All establishments.....	31,401	...	14	...	...		All establishments.....	1,037,625	...	406	...	...
	Those analyzing commodity lines, total	31,401	100.0	14	...	...		Those analyzing commodity lines, total	1,036,154	100.0	394	...	...
1	Canned, bottled foods.....	2,279	7.2	14	31,401	7.2	1	Canned, bottled foods.....	169,694	16.4	60	334,935	50.7
5	Groceries (exc. as specified).....	2,173	6.9	11	25,394	8.6		Canned baby foods.....	11,253	...	16	94,195	11.9
	Oleomargarine, butter substitutes.....	652	...	10	24,314	2.7		Canned fruits, fruit juices.....	40,780	...	20	116,854	34.9
	Cooking oils (exc. lard).....	1,260	...	11	25,394	5.0		Canned vegetables, vegetable juices.....	15,007	...	36	143,184	10.5
	Other groceries.....	261	...	9	18,878	1.4		Canned fish, sea foods.....	3,162	...	7	50,638	6.2
6	Dairy products, ice cream, ices.....	1,528	4.9	14	31,401	4.9		Canned meats.....	3,783	...	4	23,786	15.9
	Butter.....	621	...	14	31,401	2.0		Canned milk.....	59,798	...	13	97,121	61.6
	Cheese.....	836	...	14	31,401	2.7		Other canned foods.....	35,911	...	...	...	...
	Other dairy products.....	71	...	7	15,816	0.4							

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued							OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued							
Middle Atlantic Division—Continued							West North Central Division—Continued							
2	Coffee.....	71,897	6.9	48	222,127	32.4	2	Coffee.....	11,195	3.8	42	48,045	23.3	
3	Confectionery.....	1,445	0.1	17	46,000	3.1	3	Confectionery.....	1,657	0.6	21	15,516	10.7	
	Candy, including chocolate.....	1,243	...	9	42,906	2.9		Candy, including chocolate.....	1,618	...	10	13,854	11.7	
	Other confections.....	202	...	...	...	...		Fountain syrups, other confections.....	39	...	11	1,662	2.3
4	Frozen foods.....	38,837	3.7	58	117,591	33.0	4	Frozen foods.....	6,721	2.3	50	21,131	31.8	
	Frozen fruits.....	4,410	...	41	115,565	3.8		Frozen fruits.....	772	...	31	19,620	3.9	
	Frozen vegetables.....	17,745	...	37	97,094	18.3		Frozen vegetables.....	2,374	...	10	17,536	13.5	
	Other frozen foods.....	16,682	...	45	64,936	25.7		Other frozen foods.....	3,575	...	...	...	...
5	Groceries (exc. as specified).....	589,177	57.1	315	898,253	65.6	5	Groceries (exc. as specified).....	144,290	49.2	200	228,844	63.0	
	Flour, related products.....	165,634	...	58	342,570	48.4		Flour, related products.....	31,831	...	19	76,911	41.4	
	Oleomargarine, butter substitutes.....	14,265	...	37	65,308	21.8		Oleomargarine, butter substitutes.....	2,140	...	29	14,990	14.3	
	Cooking oils (exc. lard).....	53,833	...	15	168,093	32.0		Breakfast cereals.....	25,069	...	34	79,723	31.4	
	Breakfast cereals.....	58,793	...	63	256,164	23.0		Bakery products.....	46,033	...	128	60,956	75.5	
	Bakery products.....	106,916	...	164	137,649	77.7		Tea.....	963	...	31	15,844	6.1	
	Tea.....	4,343	...	35	102,098	4.2		Dried fruits.....	879	...	9	14,405	6.1	
	Dried fruits.....	7,231	...	14	76,361	9.5		Other groceries.....	37,375	...	...	...	...
	Other groceries.....	178,162	...	...	...	...				
6	Dairy products, ice cream, ices.....	4,640	0.4	35	111,510	4.2	6	Dairy products, ice cream, ices.....	655	0.2	35	31,081	2.1	
	Butter.....	1,020	...	16	28,103	3.6		Cheese.....	279	...	23	14,005	2.0	
	Cheese.....	3,329	...	15	65,396	5.1		Other dairy products (exc. canned milk).....	376	...	...	...	...
	Other dairy products (exc. canned milk).....	291	...	...	...	...				
7	Eggs, poultry.....	4,680	0.4	14	33,252	14.1	7	Eggs, poultry.....	139	(a)	9	1,058	13.1	
13	Soft drinks.....	5,406	0.5	22	8,982	60.2	13	Soft drinks.....	662	0.2	7	662	100.0	
16	Soaps, toilet and other.....	85,916	8.3	14	226,104	38.0	16	Soaps, toilet and other.....	45,338	15.4	11	89,945	50.4	
21	Feed (mixed, other).....	4,981	0.5	7	35,829	13.9	21	Feed (mixed, other).....	6,420	2.2	10	32,134	20.0	
44	Drugs, drug sundries.....	4,184	0.4	11	153,025	2.7	44	Converted paper products.....	2,601	0.9	4	7,309	35.6	
116	Converted paper products.....	2,629	0.2	6	20,923	12.6	116	Commodities, n.e.c.....	11,565	3.9	...	...	...
	Commodities, n.e.c.....	52,668	5.1	...	...	...					
East North Central Division							South Atlantic Division							
All establishments.....						732,799	...	544
Those analyzing commodity lines, total						732,196	100.0	511	...	402,265	...	260
										402,195	100.0	258
1	Canned, bottled foods.....	112,845	15.4	106	229,888	49.1	1	Canned, bottled foods.....	79,635	19.8	65	138,079	57.7	
	Canned baby foods.....	6,451	...	16	45,823	14.1		Canned baby foods.....	2,658	...	10	29,483	9.0	
	Canned fruits, fruit juices.....	12,899	...	27	66,442	19.4		Canned fruits, fruit juices.....	5,902	...	13	31,521	18.7	
	Canned vegetables, vegetable juices.....	10,999	...	74	101,630	10.8		Canned vegetables, vegetable juices.....	4,344	...	53	50,199	8.6	
	Canned fish, sea foods.....	3,554	...	11	33,019	10.8		Canned fish, sea foods.....	1,049	...	6	20,678	5.1	
	Canned meats.....	2,085	...	4	16,065	13.0		Canned meats.....	6,509	...	5	18,945	34.4	
	Canned milk.....	50,523	...	17	75,342	67.0		Canned milk.....	48,832	...	9	63,321	77.1	
	Other canned foods.....	26,334	...	...	...	...		Other canned foods.....	10,341	...	17	68,565	15.1
2	Coffee.....	52,610	7.2	80	137,154	38.4	2	Coffee.....	30,213	7.5	51	65,431	46.2	
3	Confectionery.....	1,448	0.2	39	15,780	9.2	3	Confectionery.....	1,074	0.3	19	16,417	6.5	
	Candy, including chocolate.....	1,348	...	28	13,379	10.1		Candy, including chocolate.....	792	...	15	12,806	6.2	
	Other confections.....	100	...	...	...	...		Other confections.....	282	...	...	...	...
4	Frozen foods.....	16,284	2.2	90	53,140	30.6	4	Frozen foods.....	6,814	1.7	55	23,657	28.8	
	Frozen fruits.....	1,591	...	57	50,461	3.2		Frozen fruits.....	735	...	44	22,699	3.2	
	Frozen vegetables.....	6,072	...	12	24,162	25.1		Frozen vegetables.....	2,221	...	14	15,617	14.2	
	Other frozen foods.....	8,621	...	...	...	...		Other frozen foods.....	3,858	...	55	23,657	16.3
5	Groceries (exc. as specified).....	416,848	57.1	431	639,453	65.2	5	Groceries (exc. as specified).....	232,839	57.8	222	322,359	72.2	
	Flour, related products.....	95,107	...	49	201,556	47.2		Flour, related products.....	34,697	...	41	96,083	36.1	
	Oleomargarine, butter substitutes.....	23,626	...	69	49,157	48.1		Oleomargarine, butter substitutes.....	6,182	...	49	33,970	18.2	
	Cooking oils (exc. lard).....	65,094	...	11	168,530	38.6		Cooking oils (exc. lard).....	25,697	...	38	83,013	31.0	
	Breakfast cereals.....	39,436	...	50	161,668	24.4		Breakfast cereals.....	20,591	...	54	98,121	21.0	
	Bakery products.....	88,327	...	243	125,145	70.6		Bakery products.....	78,541	...	151	95,694	82.1	
	Tea.....	9,509	...	53	53,343	17.8		Tea.....	1,178	...	46	29,181	4.0	
	Dried fruits.....	3,772	...	21	50,613	7.4		Dried fruits.....	1,053	...	7	12,453	8.4	
	Other groceries.....	91,977	...	...	...	...		Other groceries.....	64,900	...	...	...	...
6	Dairy products, ice cream, ices.....	1,018	0.1	58	69,110	1.5	6	Dairy products, ice cream, ices.....	933	0.2	48	50,743	1.8	
	Butter.....	165	...	26	26,467	0.6		Cheese.....	468	...	34	14,687	3.2	
	Cheese.....	100	...	12	4,999	2.0		Other dairy products (exc. canned milk).....	465	...	...	...	...
	Other dairy products (exc. canned milk).....	556	...	5	27,892	2.0								
	Not analyzed in detail.....	197	...	15	9,752	2.0								
7	Eggs, poultry.....	206	0.0	11	1,404	14.7	7	Eggs, poultry.....	206	0.0	11	1,404	14.7	
13	Soft drinks.....	936	0.1	8	1,681	55.7	13	Soft drinks.....	936	0.1	8	1,681	55.7	
16	Soaps, toilet and other.....	78,361	10.7	15	205,852	38.1	16	Soaps, toilet and other.....	35,211	8.8	13	99,805	35.3	
21	Feed (mixed, other).....	12,019	1.6	17	80,747	14.9	21	Feed (mixed, other).....	3,518	0.9	22	23,850	14.8	
44	Drugs, drug sundries.....	627	0.1	15	143,453	0.4	44	Converted paper products.....	2,785	0.7	5	7,808	35.7	
	Commodities, n.e.c.....	38,994	5.3	...	...	...	116	Commodities, n.e.c.....	9,173	2.3	...	...	...
West North Central Division							East South Central Division							
All establishments.....						295,204	...	276	...	142,942	...	113
Those analyzing commodity lines, total						294,015	100.0	257	...	142,942	100.0	113
1	Canned, bottled foods.....	62,772	21.3	55	107,213	58.5	1	Canned, bottled foods.....	38,828	27.2	28	58,058	66.9	
	Canned baby foods.....	2,696	...	10	22,447	12.0		Canned baby foods.....	1,109	...	5	9,092	12.2	
	Canned fruits, fruit juices.....	4,694	...	12	24,891	18.8		Canned fruits, fruit juices.....	913	...	5	9,092	9.9	
	Canned vegetables, vegetable juices.....	3,694	...	38	38,694	9.5		Canned vegetables, vegetable juices.....	771	...	24	18,140	4.2	
	Canned fish, sea foods.....	1,121	...	4	13,007	8.6		Canned milk.....	30,149	...	4	33,667	89.6	
	Canned milk.....	38,000	...	9	49,489	76.8		Other canned foods.....	5,886	...	...	...	...
	Other canned foods.....	12,567	...	...	...	...				
2	Coffee.....	9,195	6.4	21	20,102	45.7	2	Coffee.....	9,195	6.4	21	20,102	45.7	
3	Confectionery.....	157	0.1	7	2,869	5.5	3	Confectionery.....	157	0.1	7	2,869	5.5	
4	Frozen foods.....	1,515	1.0	23	9,442	16.0	4	Frozen foods.....	1,515	1.0	23	9,442	16.0	
	Frozen fruits.....	90	...	18	8,925	1.0		Frozen fruits.....	90	...	18	8,925	1.0	
	Other frozen foods.....	1,425	...	...	...	...		Other frozen foods.....	1,425	...	...	...	...

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.05

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued							OTHER GROCERY, FOOD SPECIALTIES SALES BRANCHES—Continued					
	East South Central Division—Continued							Pacific Division—Continued					
5	Groceries (exc. as specified).....	61,505	43.1	98	105,728	58.2	2	Coffee.....	40,961	8.2	60	88,698	46.2
	Flour, related products.....	8,116	...	18	25,285	32.1	3	Confectionery.....	2,039	0.4	17	15,441	13.2
	Oleomargarine, butter substitutes.....	1,377	...	19	9,048	15.2	4	Frozen foods.....	6,698	1.3	27	19,796	33.8
	Cooking oils (exc. lard).....	12,380	...	19	44,170	28.0		Frozen fruits.....	517	...	18	15,977	3.2
	Breakfast cereals.....	4,915	...	18	29,099	16.9		Other frozen foods.....	6,181	...	...	...	...
	Bakery products.....	28,236	...	69	36,031	78.4	5	Groceries (exc. as specified).....	254,849	51.2	163	416,124	61.2
	Tea.....	547	...	27	10,706	5.1		Flour, related products.....	57,357	...	42	141,222	40.6
	Dried fruits.....	443	...	4	5,641	7.8		Oleomargarine, butter substitutes.....	8,410	...	20	30,433	27.6
	Other groceries.....	5,491	...	42	40,356	13.6		Cooking oils (exc. lard).....	42,638	...	5	79,065	53.9
6	Dairy products, ice cream, ices.....	293	0.2	20	12,707	2.3		Breakfast cereals.....	20,885	...	32	132,418	15.8
21	Feed (mixed, other).....	2,955	2.1	10	7,394	40.0		Bakery products.....	39,539	...	55	45,442	87.0
	Commodities, n.e.c.....	28,494	19.9	...	...	...		Tea.....	1,738	...	27	33,982	5.1
	West South Central Division							Dried fruits.....	1,226	...	8	22,205	5.5
	All establishments.....	282,030	...	208	...	...		Other groceries.....	83,056	...	...	...	...
	Those analyzing commodity lines, total.....	270,607	100.0	175	...	...		Dairy products, ice cream, ices.....	629	0.1	7	35,540	1.8
1	Canned, bottled foods.....	36,448	13.5	26	65,880	55.3	13	Soft drinks.....	2,662	0.5	8	3,831	69.5
	Canned baby foods.....	1,924	...	9	23,399	9.2	16	Soaps, toilet and other.....	36,798	7.4	14	104,305	35.3
	Canned fruits, fruit juices.....	5,373	...	10	24,213	22.2	21	Feed (mixed, other).....	32,331	6.5	19	92,717	34.9
	Canned vegetables, vegetable juices.....	3,071	...	20	27,769	11.0	44	Drugs, drug sundries.....	634	0.1	7	64,362	1.0
	Canned fish, sea foods.....	1,355	...	6	17,399	7.8		Commodities, n.e.c.....	24,171	4.8	...	...	...
	Canned meats.....	4,578	...	4	16,125	28.4							
	Other canned foods.....	20,147	...	...	...	...		FARM PRODUCTS (EDIBLE) SALES BRANCHES					
2	Coffee.....	12,119	4.5	19	307,037	3.9		New England Division					
3	Confectionery.....	2,525	0.9	18	15,145	16.7		(Not analyzed by commodity lines)					
4	Frozen foods.....	2,430	0.9	27	5,949	40.8		Middle Atlantic Division					
	Frozen fruits.....	188	...	10	4,656	4.0		All establishments.....	221,266	...	146	...	...
	Other frozen foods.....	2,242	...	...	...	...		Those analyzing commodity lines, total.....	220,111	100.0	144	...	...
5	Groceries (exc. as specified).....	174,141	64.5	129	233,367	74.6	1	Canned, bottled foods.....	1,329	0.6	18	80,061	1.5
	Flour, related products.....	31,466	...	31	60,782	51.8	3	Confectionery.....	885	0.4	50	73,156	1.2
	Oleomargarine, butter substitutes.....	1,528	...	11	10,732	14.2	4	Frozen foods.....	911	0.4	15	39,184	2.3
	Cooking oils (exc. lard).....	19,559	...	12	62,992	30.9		Frozen fruits.....	256	...	14	34,113	0.8
	Breakfast cereals.....	9,362	...	39	64,242	14.6		Frozen vegetables.....	211	...	13	10,941	1.9
	Bakery products.....	40,102	...	72	45,488	88.5		Other frozen foods.....	444	...	13	15,892	2.8
	Tea.....	6,341	...	17	19,691	32.2	5	Groceries (exc. as specified).....	21,572	9.8	14	61,408	35.1
	Dried fruits.....	714	...	6	8,088	8.8	6	Dairy products, ice cream, ices.....	187,217	85.1	144	220,111	65.1
	Other groceries.....	65,173	...	...	...	...		Butter.....	32,994	...	29	117,600	28.0
6	Dairy products, ice cream, ices.....	-02	0.1	10	15,634	2.6		Cheese.....	52,918	...	54	132,311	40.0
13	Soft drinks.....	869	0.3	10	928	93.6		Ice cream, ices.....	63,611	...	87	82,527	77.1
16	Soaps, toilet and other.....	3,693	12.8	6	77,093	45.0		Milk, cream (fluid).....	22,268	...	22	60,734	36.7
21	Feed (mixed, other).....	1,236	0.4	16	18,631	6.6		Other dairy products (exc. canned milk).....	15,426	...	...	...	...
	Commodities, n.e.c.....	5,744	2.1	...	...	...		EGGS, poultry.....	7,612	3.4	11	73,837	10.3
	Mountain Division							Soft drinks.....	39	(z)	4	16,505	0.2
	All establishments.....	(x)	...	97	...	...		Commodities, n.e.c.....	635	0.3	...	...	...
	Those analyzing commodity lines, total.....	66,594	100.0	88	...	...		Service receipts.....	11	(z)	...	...	...
1	Canned, bottled foods.....	17,364	26.1	16	27,646	62.8	126	East North Central Division					
	Canned fruits, fruit juices.....	1,285	...	5	6,410	20.0		All establishments.....	268,447	...	141	...	...
	Canned vegetables, vegetable juices.....	441	...	11	8,393	5.2		Those analyzing commodity lines, total.....	265,550	100.0	132	...	...
	Canned milk.....	11,025	...	4	11,173	98.7	1	Canned, bottled foods.....	4,727	1.8	21	82,924	5.7
	Other canned foods.....	4,613	...	...	...	...	3	Confectionery.....	1,500	0.6	40	89,589	1.7
2	Coffee.....	7,728	11.6	33	17,760	43.5	4	Frozen foods.....	5,150	1.9	18	42,219	12.2
3	Confectionery.....	424	0.6	6	2,825	15.0		Frozen fruits.....	2,745	...	9	25,403	10.8
4	Frozen foods.....	616	0.9	16	3,247	19.0		Frozen vegetables.....	1,683	...	11	32,953	5.1
	Frozen fruits.....	46	...	9	2,329	2.0		Other frozen foods.....	262	...	8	30,779	0.8
	Other frozen foods.....	480	...	...	...	...		Not analyzed in detail.....	460	...	5	6,156	7.5
	Not analyzed in detail.....	90	...	1	285	31.6	5	Groceries (exc. as specified).....	33,539	12.6	23	105,851	31.7
5	Groceries (exc. as specified).....	32,994	49.6	78	50,453	65.4	6	Dairy products, ice cream, ices.....	209,844	79.1	131	265,143	79.1
	Flour, related products.....	5,925	...	21	16,843	35.2		Butter.....	35,885	...	23	117,249	30.6
	Oleomargarine, butter substitutes.....	305	...	8	2,143	14.2		Cheese.....	58,756	...	68	142,116	41.3
	Breakfast cereals.....	4,530	...	13	22,787	19.9		Ice cream, ices.....	41,322	...	68	96,273	42.9
	Bakery products.....	11,518	...	35	14,102	81.7		Milk, cream (fluid).....	52,986	...	23	83,553	63.4
	Tea.....	469	...	2	8,191	5.7		Other dairy products (exc. canned milk).....	20,895	...	42	185,611	11.2
	Other groceries.....	10,247	...	...	...	...	7	EGGS, poultry.....	9,866	3.7	16	105,700	9.3
6	Dairy products, ice cream, ices.....	95	0.1	8	8,624	1.1		Eggs.....	8,994	...	16	105,700	8.5
16	Soaps, toilet and other.....	5,170	7.8	7	17,404	29.7		Poultry (live or dressed).....	872	...	5	20,061	4.3
21	Feed (mixed, other).....	175	0.3	5	5,390	3.2		Commodities, n.e.c.....	640	0.2	...	...	...
44	Drugs, drug sundries.....	213	0.3	4	7,835	2.7		Service receipts.....	284	0.1	...	...	...
	Commodities, n.e.c.....	1,815	2.7	...	...	...		West North Central Division					
	Pacific Division							(Not analyzed by commodity lines)					
	All establishments.....	499,658	...	203	...	...		All establishments.....	75,194	...	123	...	...
	Those analyzing commodity lines, total.....	499,201	100.0	201	...	...		Those analyzing commodity lines, total.....	69,485	100.0	110	...	...
1	Canned, bottled foods.....	97,429	19.5	32	157,659	61.8	1	Canned, bottled foods.....	332	0.5	13	31,362	1.0
	Canned baby foods.....	3,950	...	9	36,152	10.9	3	Confectionery.....	291	0.4	22	31,155	0.9
	Canned fruits, fruit juices.....	11,607	...	16	52,626	22.0							
	Canned vegetables.....	8,021	...	18	63,142	12.8		South Atlantic Division					
	Canned fish, sea foods.....	3,155	...	3	34,929	9.0		All establishments.....	75,194	...	123	...	...
	Canned meats.....	8,650	...	7	29,251	29.6		Those analyzing commodity lines, total.....	69,485	100.0	110	...	...
	Canned milk.....	41,509	...	7	43,582	96.2							
	Other canned foods.....	20,477	...	15	86,152	23.8							

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FARM PRODUCTS (EDIBLE) SALES BRANCHES—Continued							DRUGS, DRUG SUNDRIES SALES BRANCHES—Continued					
	South Atlantic Division—Continued							East North Central Division					
4	Frozen foods.....	4,362	6.3	35	17,368	25.1		All establishments.....	96,268	...	49	...	...
	Frozen fruits.....	728	...	21	12,564	5.8		Those analyzing commodity lines, total	96,064	100.0	47	...	...
	Frozen vegetables.....	2,232	...	20	11,559	19.3							
	Other frozen foods.....	710	...	20	12,464	5.7	16	Soaps, toilet and other.....	1,092	1.1	5	11,145	9.8
	Not analyzed in detail.....	692	...	13	3,783	18.3	44	Drugs, drug sundries.....	93,180	97.0	47	96,064	97.0
								Commodities, n.e.c.....	1,792	1.9	...	...	...
5	Groceries (exc. as specified).....	14,780	21.3	16	33,471	44.2		West North Central Division					
6	Dairy products, ice cream, ices.....	47,666	68.5	108	67,848	70.2		All establishments.....	46,982	...	30	...	...
	Butter.....	1,431	...	10	10,315	13.9		Those analyzing commodity lines, total	46,982	100.0	30	...	...
	Cheese.....	21,200	...	39	42,797	49.5	16	Soaps, toilet and other.....	35	0.1	4	6,633	0.5
	Ice cream, ices.....	22,633	...	71	26,595	85.1	44	Drugs, drug sundries.....	46,446	98.8	30	46,982	98.8
	Milk, cream (fluid).....	968	...	4	3,001	32.2		Commodities, n.e.c.....	501	1.1	...	...	...
	Other dairy products (exc. canned milk)...	1,434	...	22	34,961	4.1		South Atlantic Division					
7	Eggs, poultry.....	1,924	2.8	5	4,578	42.0		All establishments.....	50,736	...	23	...	...
	Commodities, n.e.c.....	130	0.2	...	...	...	44	Those analyzing commodity lines, total	50,736	100.0	23	...	...
	East South Central Division (Not analyzed by commodity lines)							Drugs, drug sundries.....	49,685	97.9	23	50,736	97.9
	West South Central Division							Commodities, n.e.c.....	1,051	2.1	...	...	...
	All establishments.....	(x)	...	46	...	...		East South Central Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	50,991	100.0	45	...	...		West South Central Division					
1	Canned, bottled foods.....	457	0.9	11	43,030	1.1		All establishments.....	30,372	...	18	...	...
	Canned milk.....	457	...	11	43,030	1.1		Those analyzing commodity lines, total	30,372	100.0	18	...	...
3	Confectionery.....	754	1.5	13	43,229	1.7	44	Drugs, drug sundries.....	29,634	97.6	18	30,372	97.6
5	Groceries (exc. as specified).....	20,122	39.5	11	43,030	46.8		Commodities, n.e.c.....	738	2.4	...	...	...
6	Dairy products, ice cream, ices.....	29,223	57.3	45	50,991	57.3		Mountain Division (Not analyzed by commodity lines)					
	Cheese.....	21,198	...	19	44,689	47.4		Pacific Division					
	Ice cream, ices.....	4,305	...	25	4,818	89.4		All establishments.....	(x)	...	55	...	...
	Milk, cream (fluid).....	1,753	...	6	2,457	71.3		Those analyzing commodity lines, total	72,368	100.0	54	...	...
	Other dairy products (exc. canned milk)...	1,967	...	...	...	...		Soaps, toilet and other.....	686	0.9	9	10,717	6.4
	Commodities, n.e.c.....	435	0.8	...	...	...	16	Drugs, drug sundries.....	70,877	98.0	54	72,368	98.0
	Mountain Division (Not analyzed by commodity lines)						44	Drugs, pharmaceuticals.....	50,864	...	32	56,162	90.6
	Pacific Division (Not analyzed by commodity lines)							Proprietary medicines, toiletries, (exc. soap).....	12,334	...	16	20,382	60.5
	BEER, WINES, DISTILLED SPIRITS SALES BRANCHES							Druggists sundries.....	4,852	...	5	10,663	45.5
	New England Division (Not analyzed by commodity lines)							Not analyzed in detail.....	2,827	...	8	2,827	100.0
	Middle Atlantic Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	805	1.1	...	...	...
	East North Central Division (Not analyzed by commodity lines)							INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES					
	West North Central Division (Not analyzed by commodity lines)							New England Division					
	South Atlantic Division (Not analyzed by commodity lines)							All establishments.....	(x)	...	43	...	...
	East South Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	74,495	100.0	42	...	...
	West South Central Division (Not analyzed by commodity lines)						48	Industrial chemicals, n.e.c.....	64,618	86.7	31	68,054	95.0
	Mountain Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	9,877	13.3	...	...	...
	Pacific Division (Not analyzed by commodity lines)							Middle Atlantic Division					
	DRUGS, DRUG SUNDRIES SALES BRANCHES							All establishments.....	555,524	...	98	...	...
	New England Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	555,066	100.0	96	...	...
	Middle Atlantic Division							Agricultural chemicals (exc. fertilizer)....	5,791	1.0	9	237,954	2.4
	East North Central Division (Not analyzed by commodity lines)						47	Industrial chemicals, n.e.c.....	351,162	63.3	62	461,669	76.1
	South Atlantic Division (Not analyzed by commodity lines)						48	Commodities, n.e.c.....	198,110	35.7	...	...	...
	East South Central Division (Not analyzed by commodity lines)						126	Service receipts.....	3	(#)	...	...	...
	West South Central Division (Not analyzed by commodity lines)							East North Central Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	323,706	...	119	...	...
	Pacific Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	323,127	100.0	115	...	...
	DRUGS, DRUG SUNDRIES SALES BRANCHES							Agricultural chemicals (exc. fertilizer)....	9,860	3.0	11	101,132	9.7
	New England Division (Not analyzed by commodity lines)						47	Industrial chemicals, n.e.c.....	234,583	72.7	78	281,259	83.4
	Middle Atlantic Division						83	Metal-working machinery.....	116	(z)	5	1,233	9.4
	East North Central Division (Not analyzed by commodity lines)							Welding machinery, equipment.....	116	...	5	1,233	9.4
	South Atlantic Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	78,567	24.3	...	...	...
	East South Central Division (Not analyzed by commodity lines)						126	Service receipts.....	1	(z)	...	...	...
	West South Central Division (Not analyzed by commodity lines)							West North Central Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	(x)	...	37	...	...
	Pacific Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	41,788	100.0	36	...	...
16	Soaps, toilet and other.....	183	0.1	7	31,833	0.6	47	Agricultural chemicals (exc. fertilizer)....	2,515	6.0	5	7,389	34.0
44	Drugs, drug sundries.....	168,141	96.3	50	174,596	96.3	48	Industrial chemicals, n.e.c.....	29,169	69.8	25	32,734	89.1
	Commodities, n.e.c.....	6,272	3.6	...	...	...		Commodities, n.e.c.....	10,104	24.2	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL CHEMICALS, EXPLOSIVES SALES BRANCHES--Continued							PAINTS, VARNISHES SALES BRANCHES--Continued					
	South Atlantic Division (Not analyzed by commodity lines)							Mountain Division					
	East South Central Division (Not analyzed by commodity lines)						45	All establishments.....	(x)	...	37	...	...
	West South Central Division (Not analyzed by commodity lines)						56	Those analyzing commodity lines, total	10,596	100.0	36	...	...
	Mountain Division (Not analyzed by commodity lines)						114	Paints, varnishes, lacquers.....	6,890	65.1	36	10,596	65.1
	Pacific Division							Hardware.....	112	1.0	9	1,576	7.1
	All establishments.....	69,594	...	72	...	...		Wallpaper.....	519	4.9	32	9,413	5.5
	Those analyzing commodity lines, total	68,817	100.0	70	...	...		Commodities, n.e.c.....	3,075	29.0	...	...	...
47	Agricultural chemicals (exc. fertilizer)....	2,325	3.4	7	7,715	30.1		Pacific Division					
48	Industrial chemicals, n.e.c.....	47,952	69.7	48	54,676	87.7		All establishments.....	(x)	...	204	...	...
126	Commodities, n.e.c.....	18,523	26.9	...	...	...		Those analyzing commodity lines, total	62,971	100.0	203	...	...
	Service receipts.....	17	(2)	...	...	...		Paints, varnishes, lacquers.....	42,940	68.2	203	62,971	68.2
	PAINTS, VARNISHES SALES BRANCHES							Hardware.....	1,232	2.0	78	10,189	12.1
	New England Division							Wallpaper.....	2,267	3.6	163	41,540	5.4
	All establishments.....	11,796	...	37	...	...		Commodities, n.e.c.....	16,532	26.2	...	...	...
	Those analyzing commodity lines, total	11,796	100.0	37	...	...		CLOTHING, FURNISHINGS, FOOTWEAR SALES BRANCHES					
45	Paints, varnishes, lacquers.....	10,748	91.1	37	11,796	91.1		New England Division (Not analyzed by commodity lines)					
56	Hardware.....	204	1.7	23	2,561	8.0		Middle Atlantic Division					
114	Wallpaper.....	207	1.8	28	8,567	2.4		All establishments.....	206,822	...	109	...	...
	Commodities, n.e.c., and service receipts...	637	5.4	...	...	...		Those analyzing commodity lines, total	202,238	100.0	103	...	...
	Middle Atlantic Division							Men's, boys' clothing, furnishings (exc. shoes).....	101,662	50.3	50	111,951	90.8
45	Paints, varnishes, lacquers.....	83,372	79.5	107	104,876	79.5		Underwear, hosiery.....	13,852	...	11	38,517	36.0
56	Hardware.....	602	0.6	55	16,137	3.7		Suits, coats, overcoats.....	19,236	...	15	25,404	75.7
114	Wallpaper.....	633	0.6	60	15,764	4.0		Other clothing, furnishings (men's, boys').....	68,574	...	37	90,808	75.5
	Commodities, n.e.c., and service receipts...	20,269	19.3	...	...	...		Women's, children's clothing, accessories (exc. shoes).....	53,598	26.5	44	58,573	91.5
	East North Central Division							Dresses.....	9,546	...	9	9,546	100.0
45	Paints, varnishes, lacquers.....	76,682	...	101	...	...		Children's, infants' wear (exc. footwear).....	19,029	...	15	19,654	96.8
56	Hardware.....	249	1.1	27	4,063	6.1		Other apparel, accessories (exc. shoes).....	25,023	...	...	...	...
114	Wallpaper.....	432	1.9	36	5,633	7.7		Shoes, other footwear.....	46,551	23.0	13	46,551	100.0
	Commodities, n.e.c., and service receipts...	3,175	14.3	...	...	...		Men's, boys' shoes.....	20,874	...	6	33,666	62.0
	South Atlantic Division							Women's, misses' shoes.....	9,666	...	7	35,088	27.5
45	Paints, varnishes, lacquers.....	18,402	82.7	54	22,258	82.7		Children's, infants' shoes.....	3,336	...	6	33,666	9.9
56	Hardware.....	249	1.1	27	4,063	6.1		Other footwear.....	12,675	...	10	42,052	30.1
114	Wallpaper.....	432	1.9	36	5,633	7.7		Commodities, n.e.c.....	427	0.2	...	...	...
	Commodities, n.e.c., and service receipts...	3,175	14.3	...	...	...		East North Central Division					
	West North Central Division							All establishments.....	62,374	...	27	...	...
45	Paints, varnishes, lacquers.....	66,146	87.1	99	75,967	87.1		Those analyzing commodity lines, total	62,374	100.0	27	...	...
56	Hardware.....	580	0.8	50	8,950	6.5		Men's, boys' clothing, furnishings (exc. shoes).....	26,288	42.1	12	32,820	80.1
114	Wallpaper.....	1,398	1.8	64	13,758	10.2		Women's, children's clothing, accessories (exc. shoes).....	13,019	20.9	13	17,304	75.2
	Commodities, n.e.c., and service receipts...	7,843	10.3	...	...	...		Shoes, other footwear.....	22,922	36.8	6	22,923	100.0
	East South Central Division							Commodities, n.e.c.....	144	0.2	...	...	...
45	Paints, varnishes, lacquers.....	24,467	75.9	67	32,224	75.9		West North Central Division (Not analyzed by commodity lines)					
56	Hardware.....	564	1.8	40	10,179	5.5		South Atlantic Division (Not analyzed by commodity lines)					
114	Wallpaper.....	396	1.2	49	20,687	1.9		East South Central Division (Not analyzed by commodity lines)					
	Commodities, n.e.c., and service receipts...	6,797	21.1	...	...	...		West South Central Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)							Pacific Division					
	Pacific Division							All establishments.....	31,083	...	32	...	...
45	Paints, varnishes, lacquers.....	6,083	73.2	27	8,313	73.2		Those analyzing commodity lines, total	31,083	100.0	32	...	...
56	Hardware.....	473	5.7	18	5,360	8.8		Men's, boys' clothing, furnishings (exc. shoes).....	22,451	72.2	20	24,405	92.0
114	Wallpaper.....	383	4.6	24	6,065	6.3		Underwear, hosiery.....	5,035	...	5	14,685	34.3
	Commodities, n.e.c., and service receipts...	1,374	16.5	...	...	...		Other clothing, furnishings (men's, boys').....	17,416	...	...	...	...
	West South Central Division							Women's, children's clothing, accessories (exc. shoes).....	2,856	9.2	10	3,648	78.3
45	Paints, varnishes, lacquers.....	16,170	78.8	52	20,535	78.8		Shoes, other footwear.....	5,283	17.0	7	5,645	93.6
56	Hardware.....	486	2.4	20	8,572	5.7		Commodities, n.e.c.....	493	1.6	...	...	...
114	Wallpaper.....	358	1.7	32	10,611	3.4		DHY GOODS SPECIALTIES, PIRCE GOODS, NOTIONS SALES BRANCHES					
	Commodities, n.e.c., and service receipts...	3,521	17.1	...	...	...		New England Division (Not analyzed by commodity lines)					

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	DRY GOODS SPECIALTIES, PIECE GOODS, NOTIONS SALES BRANCHES--Continued							FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES--Continued						
	Middle Atlantic Division							Middle Atlantic Division--Continued						
	All establishments.....	1,090,978	...	122	...	...	71	Stationers', office supplies (exc. paper)...	128	0.2	10	2,377	5.4
	Those analyzing commodity lines, total	1,084,208	100.0	120	...	...	116	Converted paper products.....	561	0.9	7	2,369	23.7
32	Men's, boys' clothing, furnishings (exc. shoes).....	1,937	0.2	4	17,258	11.2		Peper stationery, office supplies.....	561	...	7	2,369	23.7	
33	Women's, children's clothing, accessories (exc. shoes).....	37,009	3.4	19	39,354	94.0	126	Commodities, n.e.c.....	1,154	1.9	...	...	...
	Nository, underwear.....	31,987	...	18	37,673	84.9		Service receipts.....	502	0.8	12	6,589	7.6	
	Other apparel, accessories (exc. shoes)...	5,022	...	...	...	...		East North Central Division					
35	Piece goods (woven).....	939,829	86.7	53	996,021	94.4		All establishments.....	31,746	...	50	...	...
	Cotton.....	309,272	...	12	357,084	86.6		Those analyzing commodity lines, total	11,746	100.0	50	...	...
	Rayon, nylon, other synthetic.....	294,254	...	28	542,833	54.2	43	Furniture (household, office, store).....	26,824	84.5	50	31,746	84.5	
	Silk.....	2,783	...	6	49,918	5.6		Household furniture.....	6,381	...	21	13,416	47.6	
	Wool.....	278,892	...	13	321,171	86.8		Office furniture (wooden).....	2,286	...	5	3,328	68.7	
	Other woven piece goods.....	21,725	...	8	57,932	37.5		Office furniture (metal).....	5,599	...	9	6,039	92.7	
	Not analyzed in detail.....	32,903	...	6	52,939	62.2		Other furniture.....	12,558	...	...	...	...
36	Rome furnishings (textile).....	22,520	2.1	14	247,224	9.1	71	Stationers', office supplies (exc. paper)...	254	0.8	17	9,082	2.8	
	Curtains, draperies.....	4,090	...	8	10,056	40.7		Commodities, n.e.c.....	3,360	12.2	...	...	...
	Bedspreads, comfortables, blankets.....	7,154	...	7	238,797	3.0	126	Service receipts.....	808	2.5	19	11,450	7.0	
	Other textile home furnishings.....	11,276	...	...	...	...		West North Central Division					
37	Miscellaneous dry goods.....	62,061	5.7	45	377,208	16.4		All establishments.....	8,189	...	16	...	...
	Knit fabrics, lace fabrics.....	18,123	...	9	51,924	34.9		Those analyzing commodity lines, total	8,189	100.0	16	...	...
	Notions, thread, buttons, closures.....	22,823	...	25	34,207	66.7		43	Furniture (household, office, store).....	7,531	91.9	16	8,189	91.9
	Other dry goods.....	18,104	...	...	...	...		Household furniture.....	2,233	...	8	5,672	39.4
	Not analyzed in detail.....	3,011	...	5	3,011	100.0		Other furniture.....	5,298	...	...	...	...
	Commodities, n.e.c., and service receipts...	20,852	1.9	...	...	...	71	Stationers', office supplies (exc. paper)...	33	0.4	5	1,049	3.1
	East North Central Division						126	Commodities, n.e.c.....	472	5.8	...	...	...
	All establishments.....	44,206	...	27	...	...		Service receipts.....	153	1.9	6	1,224	12.5
	Those analyzing commodity lines, total	44,206	100.0	27	...	...		South Atlantic Division					
33	Women's, children's clothing, accessories (exc. shoes).....	11,814	26.7	4	11,814	100.0		All establishments.....	24,151	...	24	...	...
37	Miscellaneous dry goods.....	17,965	40.7	17	20,170	89.1		Those analyzing commodity lines, total	22,151	100.0	24	...	...
	Commodities, n.e.c., and service receipts...	14,427	32.6	...	...	...	43	Furniture (household, office, store).....	19,159	86.5	24	22,151	86.5
	West North Central Division (Not analyzed by commodity lines)							Household furniture.....	4,209	...	14	10,531	40.0	
	South Atlantic Division (Not analyzed by commodity lines)							Other furniture.....	14,950	...	...	...	...
	East South Central Division (Not analyzed by commodity lines)						71	Stationers', office supplies (exc. paper)...	236	1.1	6	8,766	2.7	
	West South Central Division (Not analyzed by commodity lines)						126	Commodities, n.e.c.....	2,391	10.8	...	...	...
	Mountain Division (Not analyzed by commodity lines)							Service receipts.....	365	1.6	7	8,980	4.1	
	Pacific Division							East South Central Division (Not analyzed by commodity lines)						
	All establishments.....	16,308	...	29	...	...		West South Central Division					
	Those analyzing commodity lines, total	13,496	100.0	26	...	...		All establishments.....	(x)	...	16	...	...
33	Women's, children's clothing, accessories (exc. shoes).....	3,036	22.5	5	3,036	100.0		Those analyzing commodity lines, total..	7,026	100.0	15	...	...
35	Piece goods (woven).....	1,508	11.2	4	1,911	78.9	43	Furniture (household, office, store).....	6,213	88.4	15	7,026	88.4	
36	Home furnishings (textile).....	1,943	14.4	6	2,146	90.5		Household furniture.....	1,388	...	10	5,035	27.6	
	Miscellaneous dry goods.....	6,846	50.7	14	7,142	95.8	71	Other furniture.....	4,825	...	...	...	...
	Notions, thread, buttons, closures.....	6,024	...	12	6,726	89.6		Stationers', office supplies (exc. paper)...	73	1.0	4	1,106	6.6	
	Other dry goods.....	822	...	...	...	...	126	Commodities, n.e.c.....	637	9.1	...	...	...
	Commodities, n.e.c., and service receipts...	163	1.2	...	...	...		Service receipts.....	103	1.5	4	1,106	9.3
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES							Mountain Division (Not analyzed by commodity lines)						
	New England Division							Pacific Division						
	All establishments.....	7,960	...	17	...	...		All establishments.....	25,780	...	24	...	...
	Those analyzing commodity lines, total	7,960	100.0	17	...	...		Those analyzing commodity lines, total	25,780	100.0	24	...	...
43	Furniture (household, office, store).....	6,926	87.0	17	7,960	87.0	43	Furniture (household, office, store).....	22,800	88.5	24	25,780	88.5	
	Household furniture.....	1,544	...	5	3,634	42.5		Household furniture.....	4,998	...	9	15,794	31.6	
	Other furniture.....	5,382	...	...	...	...		Office furniture (metal).....	5,476	...	6	5,586	98.0
71	Stationers', office supplies (exc. paper)...	76	1.0	6	1,915	4.0		Other furniture.....	12,326	...	...	...	...
126	Commodities, n.e.c.....	727	9.1	...	...	...	71	Stationers', office supplies (exc. paper)...	63	0.2	6	2,945	2.1
	Service receipts.....	231	2.9	9	2,143	10.8	126	Commodities, n.e.c.....	2,601	10.1	...	...	...
	Middle Atlantic Division							Service receipts.....	316	1.2	7	3,211	9.8	
	All establishments.....	(x)	...	53	...	...		HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES					
	Those analyzing commodity lines, total	61,669	100.0	52	...	...		New England Division (Not analyzed by commodity lines)					
43	Furniture (household, office, store).....	59,324	96.2	52	61,669	96.2		Middle Atlantic Division						
	Household furniture.....	28,016	...	26	44,454	63.0	36	All establishments.....	(x)	...	42	...	...
	Office furniture (metal).....	9,979	...	14	10,631	93.9	39	Those analyzing commodity lines, total	158,041	100.0	41	...	...
	Other furniture.....	21,329	...	...	...	...	40	Home furnishings (textile).....	34,658	21.9	5	51,692	67.0
	FURNITURE (HOUSEHOLD, OFFICE) SALES BRANCHES							China, glassware, crockery.....	2,145	1.4	6	2,231	96.1	
	New England Division							Kitchen utensils, miscellaneous homewares...	13,067	8.3	11	13,496	96.8	
	Middle Atlantic Division													

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

12.09

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS SALES BRANCHES—Continued							FINE PAPER SALES BRANCHES—Continued					
	Middle Atlantic Division—Continued							West North Central Division (Not analyzed by commodity lines)					
42	Floor coverings.....	52,381	33.1	13	88,559	59.1		South Atlantic Division (Not analyzed by commodity lines)					
	Carpets, rugs.....	48,785	...	11	85,140	57.3		East South Central Division (Not analyzed by commodity lines)					
	Other.....	608	...	...	...	...		West South Central Division (Not analyzed by commodity lines)					
	Not analyzed in detail.....	2,988	...	...	...	...		Mountain Division (Not analyzed by commodity lines)					
43	Furniture (household, office, store).....	4,834	3.0	6	12,300	39.3		Pacific Division (Not analyzed by commodity lines)					
126	Commodities, n.e.c.....	50,859	32.2	...	...	...		STATIONERY, OFFICE SUPPLIES SALES BRANCHES					
	Service receipts.....	97	0.1	...	...	...		New England Division					
	East North Central Division							All establishments.....	1,650	...	12	...	...
	All establishments.....	75,104	...	40	...	...		Those analyzing commodity lines, total	1,650	100.0	12	...	...
	Those analyzing commodity lines, total	74,686	100.0	38	...	...		71 Stationers', office supplies (exc. paper)...	528	32.0	9	1,066	49.5
40	Kitchen utensils, miscellaneous homewares...	8,729	11.7	13	10,494	83.2		116 Converted paper products.....	619	37.5	8	885	69.9
41	Musical instruments, phonograph records.....	9,264	12.4	6	9,264	100.0		116 Paper stationery, office supplies.....	619	...	8	885	69.9
42	Floor coverings.....	31,908	42.8	11	32,193	99.1		126 Commodities, n.e.c.....	496	30.1	...	...	...
	Carpets, rugs.....	28,084	...	7	28,755	97.7		126 Service receipts.....	7	0.4	...	...	...
	Other.....	990	...	...	...	3.4		Middle Atlantic Division					
	Not analyzed in detail.....	2,834	...	3	2,834	100.0		All establishments.....	(x)	...	37	...	...
43	Furniture (household, office, store).....	2,781	3.7	5	4,097	67.9		Those analyzing commodity lines, total	17,421	100.0	36	...	...
126	Commodities, n.e.c.....	21,999	29.4	...	...	...		71 Stationers', office supplies (exc. paper)...	5,961	34.2	28	8,742	68.2
	Service receipts.....	5	(z)	...	...	...		116 Converted paper products.....	8,189	47.1	25	9,688	84.5
	West North Central Division (Not analyzed by commodity lines)							126 Commodities, n.e.c.....	3,195	18.3	...	...	...
	South Atlantic Division (Not analyzed by commodity lines)							126 Service receipts.....	76	0.4	...	...	...
	East South Central Division (Not analyzed by commodity lines)							East North Central Division					
	West South Central Division (Not analyzed by commodity lines)							All establishments.....	13,440	...	37	...	...
	Mountain Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	13,440	100.0	37	...	...
	Pacific Division							71 Stationers', office supplies (exc. paper)...	3,765	28.0	31	7,091	53.1
	All establishments.....	50,644	...	27	...	...		116 Converted paper products.....	6,209	46.2	26	7,651	81.2
	Those analyzing commodity lines, total	50,644	100.0	27	...	...		126 Commodities, n.e.c.....	3,389	25.2	...	...	...
40	Kitchen utensils, miscellaneous homewares...	4,330	8.5	7	4,477	96.7		126 Service receipts.....	77	0.6	...	...	...
42	Floor coverings.....	27,028	53.4	8	27,457	98.4		West North Central Division					
	Carpets, rugs.....	24,365	...	8	27,457	88.7		All establishments.....	1,583	...	17	...	...
	Other.....	686	...	4	14,485	4.7		Those analyzing commodity lines, total	1,583	100.0	17	...	...
	Not analyzed in detail.....	1,977	...	1	2,406	82.2		71 Stationers', office supplies (exc. paper)...	859	54.3	16	1,432	60.0
43	Furniture (household, office, store).....	1,666	3.3	6	2,581	64.5		116 Converted paper products.....	724	45.7	13	1,008	71.8
126	Commodities, n.e.c.....	17,616	34.8	...	...	...		116 Paper stationery, office supplies.....	724	...	13	1,008	71.8
	Service receipts.....	4	(z)	...	...	...		South Atlantic Division (Not analyzed by commodity lines)					
	WRAPPING PAPER, TWINE SALES BRANCHES							East South Central Division (Not analyzed by commodity lines)					
	New England Division (Not analyzed by commodity lines)							West South Central Division					
	Middle Atlantic Division (Not analyzed by commodity lines)							All establishments.....	1,766	...	18	...	...
	East North Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	1,766	100.0	18	...	...
	West North Central Division (Not analyzed by commodity lines)							71 Stationers', office supplies (exc. paper)...	368	20.8	14	752	48.9
	South Atlantic Division (Not analyzed by commodity lines)							116 Converted paper products.....	755	42.8	14	1,199	63.0
	East South Central Division (Not analyzed by commodity lines)							116 Commodities, n.e.c.....	643	36.4	...	...	...
	West South Central Division (Not analyzed by commodity lines)							Mountain Division (Not analyzed by commodity lines)					
	Mountain Division (Not analyzed by commodity lines)							Pacific Division					
	Pacific Division (Not analyzed by commodity lines)							All establishments.....	17,382	...	33	...	...
	FINE PAPER SALES BRANCHES							Those analyzing commodity lines, total	17,382	100.0	33	...	...
	New England Division (Not analyzed by commodity lines)							71 Stationers', office supplies (exc. paper)...	1,723	9.9	19	7,379	23.4
	Middle Atlantic Division (Not analyzed by commodity lines)							75 Office machines.....	139	0.8	7	5,937	2.3
	East North Central Division (Not analyzed by commodity lines)							116 Converted paper products.....	9,903	57.0	19	12,727	77.8
								126 Commodities, n.e.c.....	5,508	31.7	...	...	...
								126 Service receipts.....	109	0.6	...	...	...
	OTHER PAPER PRODUCTS SALES BRANCHES							New England Division (Not analyzed by commodity lines)					

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	OTHER PAPER PRODUCTS SALES BRANCHES—Continued							AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES—Continued					
	Middle Atlantic Division (Not analyzed by commodity lines)							West North Central Division—Continued					
	East North Central Division (Not analyzed by commodity lines)						86	Industrial equipment, supplies.....	7,314	3.5	6	35,514	20.6
	West North Central Division (Not analyzed by commodity lines)						119	Toys, games, athletic goods.....	3,330	1.6	19	88,689	3.8
	South Atlantic Division (Not analyzed by commodity lines)							Commodities, n.e.c.....	5,505	2.7	...	...	...
	East South Central Division (Not analyzed by commodity lines)						126	Service receipts.....	1	(z)	...	...	...
	West South Central Division (Not analyzed by commodity lines)							South Atlantic Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	173,182	...	79	...	...
	Pacific Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	173,182	100.0	79	...	...
	AUTOMOTIVE EQUIPMENT, TIRES AND TUBES SALES BRANCHES							Furniture (household, office, store).....	203	0.1	6	30,286	0.7
	New England Division							Motor vehicles.....	432	0.2	4	1,071	40.3
	All establishments.....	57,789	...	31	...	...		Automotive parts, accessories, etc.....	149,231	86.2	79	173,182	86.2
	Those analyzing commodity lines, total	57,789	100.0	31	...	...		Electrical wiring supplies, construction materials.....	528	0.3	4	23,745	2.2
51	Automotive parts, accessories, etc.....	47,917	82.9	31	57,789	82.9		Radios, television sets, home appliances and specialties.....	7,537	4.4	15	69,320	10.9
54	Radios, television sets, home appliances and specialties.....	1,403	2.4	5	21,876	6.4		Hardware.....	1,232	0.7	14	62,212	2.0
56	Hardware.....	223	0.4	4	16,498	1.4		Industrial equipment, supplies.....	3,661	2.1	5	36,244	10.1
119	Toys, games, athletic goods.....	1,037	1.8	6	26,080	4.0		Toys, games, athletic goods.....	4,985	2.9	16	80,189	6.2
126	Service receipts.....	100	0.2	...	...	...		Commodities, n.e.c.....	5,065	2.9	...	...	...
	Middle Atlantic Division							Service receipts.....	308	0.2	...	...	...
	All establishments.....	(x)	...	128	...	...		East South Central Division					
	Those analyzing commodity lines, total	288,709	100.0	127	...	...		All establishments.....	(x)	...	32	...	...
43	Furniture (household, office, store).....	282	0.1	9	52,009	0.5		Those analyzing commodity lines, total	63,711	100.0	31	...	...
51	Automotive parts, accessories, etc.....	245,827	85.1	127	288,709	85.1		Automotive parts, accessories, etc.....	56,927	89.4	31	63,711	89.4
52	Electrical wiring supplies, construction materials.....	1,886	0.6	8	58,746	3.2		Radios, television sets, home appliances and specialties.....	3,323	5.2	6	28,631	11.6
53	Electrical apparatus, equipment.....	1,385	0.5	7	27,837	5.0		Hardware.....	653	1.0	6	28,631	2.3
54	Radios, television sets, home appliances and specialties.....	8,130	2.8	24	102,623	7.9		Toys, games, athletic goods.....	2,452	3.8	7	29,416	8.3
56	Hardware.....	1,394	0.5	20	78,967	1.8		Commodities, n.e.c.....	356	0.6	...	...	...
86	Industrial equipment, supplies.....	14,696	5.1	10	65,510	22.4		West South Central Division					
119	Toys, games, athletic goods.....	5,653	2.0	27	119,129	4.7		All establishments.....	169,821	...	75	...	...
126	Service receipts.....	9,206	3.2	...	...	...		Those analyzing commodity lines, total	169,821	100.0	75	...	...
	East North Central Division							Furniture (household, office, store).....	154	0.1	6	25,838	0.6
	All establishments.....	(x)	...	131	...	...		Automotive parts, accessories, etc.....	147,428	86.8	75	169,821	86.8
	Those analyzing commodity lines, total	379,518	100.0	130	...	...		Electrical wiring supplies, construction materials.....	291	0.2	4	21,372	1.4
43	Furniture (household, office, store).....	189	(z)	7	44,951	0.4		Radios, television sets, home appliances and specialties.....	8,139	4.8	16	74,557	10.9
51	Automotive parts, accessories, etc.....	336,319	88.8	130	379,518	88.8		Hardware.....	1,421	0.8	15	67,016	2.1
52	Electrical wiring supplies, construction materials.....	2,439	0.6	9	58,421	4.2		Industrial equipment, supplies.....	3,546	2.1	5	22,706	15.6
53	Electrical apparatus, equipment.....	3,302	0.9	7	27,713	11.9		Toys, games, athletic goods.....	4,593	2.7	17	81,338	5.6
54	Radios, television sets, home appliances and specialties.....	9,270	2.4	23	104,693	8.8		Commodities, n.e.c.....	4,249	2.5	...	...	...
56	Hardware.....	1,605	0.4	19	83,917	1.9		Mountain Division					
86	Industrial equipment, supplies.....	13,991	3.7	11	63,904	21.9		All establishments.....	43,110	...	35	...	...
119	Toys, games, athletic goods.....	5,488	1.4	24	119,533	4.6		Those analyzing commodity lines, total	42,923	100.0	32	...	...
126	Service receipts.....	6,486	1.7	...	...	...		Automotive parts, accessories, etc.....	36,758	85.8	32	42,923	85.8
	West North Central Division							Radios, television sets, home appliances and specialties.....	1,737	4.0	7	19,721	8.8
	All establishments.....	206,674	...	90	...	...		Hardware.....	403	0.9	6	17,408	2.3
	Those analyzing commodity lines, total	206,366	100.0	87	...	...		Toys, games, athletic goods.....	1,078	2.5	7	20,871	5.2
43	Furniture (household, office, store).....	161	0.1	7	32,435	0.5		Commodities, n.e.c.....	2,848	6.6	...	...	...
51	Automotive parts, accessories, etc.....	180,571	87.6	87	206,366	87.6		Service receipts.....	99	0.2	...	...	...
52	Electrical wiring supplies, construction materials.....	1,113	0.5	8	37,949	2.9		Pacific Division					
53	Electrical apparatus, equipment.....	1,623	0.8	6	18,615	8.7		All establishments.....	(x)	...	99	...	...
54	Radios, television sets, home appliances and specialties.....	5,489	2.6	19	85,668	6.4		Those analyzing commodity lines, total	182,015	100.0	98	...	...
56	Hardware.....	1,259	0.6	15	68,996	1.8		Furniture (household, office, store).....	237	0.1	6	30,409	0.8
	WIRING SUPPLIES, APPARATUS SALES BRANCHES							Automotive parts, accessories, etc.....	157,167	86.4	98	182,015	86.4
	New England Division							Electrical wiring supplies, construction materials.....	2,000	1.1	7	34,009	5.9
	All establishments.....	141,438	...	27	...	...		Electrical apparatus, equipment.....	1,297	0.7	6	13,363	9.7
	Those analyzing commodity lines, total	141,438	100.0	27	...	...		Radios, television sets, home appliances and specialties.....	5,417	3.0	18	71,560	7.6
43	Furniture (household, office, store).....	161	0.1	7	32,435	0.5		Hardware.....	1,135	0.6	14	60,214	1.9
51	Automotive parts, accessories, etc.....	180,571	87.6	87	206,366	87.6		Industrial equipment, supplies.....	5,136	2.8	7	35,223	14.6
52	Electrical wiring supplies, construction materials.....	1,113	0.5	8	37,949	2.9		Toys, games, athletic goods.....	3,778	2.1	19	81,292	4.6
53	Electrical apparatus, equipment.....	1,623	0.8	6	18,615	8.7		Commodities, n.e.c.....	5,802	3.2	...	...	...
54	Radios, television sets, home appliances and specialties.....	5,489	2.6	19	85,668	6.4		Service receipts.....	46	(z)	...	...	...
56	Hardware.....	1,259	0.6	15	68,996	1.8							

.See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued							WIRING SUPPLIES, APPARATUS SALES BRANCHES—Continued					
	Middle Atlantic Division							Pacific Division					
	All establishments.....	(x)	...	93	...	...		All establishments.....	315,034	...	77	...	...
	Those analyzing commodity lines, total	715,752	100.0	92	...	...		Those analyzing commodity lines, total	315,034	100.0	77	...	...
52	Electrical wiring supplies, construction materials.....	151,869	21.2	45	519,145	29.2	52	Electrical wiring supplies, construction materials.....	76,543	24.3	46	248,047	30.8
	Interior wiring, construction materials...	47,361	...	19	267,521	17.7		Interior wiring, construction materials...	19,746	...	24	28,743	68.7
	Outside construction materials.....	33,859	...	11	169,723	19.9		Outside construction materials.....	33,084	...	15	147,182	22.5
	Lighting fixtures (residential, commercial, industrial).....	4,418	...	10	165,674	2.7		Lighting fixtures (residential, commercial, industrial).....	5,806	...	18	73,676	7.9
	Electric lamps (incandescent, fluorescent)	66,231	...	15	78,479	84.4		Electric lamps (incandescent, fluorescent)	17,907	...	10	21,768	82.3
53	Electrical apparatus, equipment.....	438,739	61.3	61	618,831	70.9	53	Electrical apparatus, equipment.....	202,455	64.6	47	276,068	73.7
	Commodities, n.e.c., and service receipts...	125,144	17.5	...	...	...		Commodities, n.e.c., and service receipts...	35,036	11.1	...	...	...
	East North Central Division							ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES					
	All establishments.....	622,671	...	111	...	...		New England Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	622,671	100.0	111	...	...		Middle Atlantic Division					
52	Electrical wiring supplies, construction materials.....	163,685	26.3	64	454,069	36.0		All establishments.....	49,874	...	35	...	...
	Interior wiring, construction materials...	79,048	...	38	149,507	52.9		Those analyzing commodity lines, total	48,898	100.0	30	...	...
	Outside construction materials.....	35,644	...	13	174,681	20.4		Radios, television sets, home appliances and specialties.....	47,409	96.9	30	48,898	96.9
	Lighting fixtures (residential, commercial, industrial).....	7,112	...	15	112,463	6.3		Electric household refrigerators, freezers	16,471	...	5	26,551	62.0
	Electric lamps (incandescent, fluorescent)	41,881	...	18	50,857	82.4		Electric home laundry equipment.....	9,698	...	7	10,879	89.1
53	Electrical apparatus, equipment.....	384,013	61.7	71	505,177	76.0	54	Electric ranges.....	1,179	...	4	24,713	4.8
	Commodities, n.e.c., and service receipts...	74,973	12.0	...	...	...		Other electric appliances, specialties....	20,061	...	...	...	...
	West North Central Division							Commodities, n.e.c.....	1,401	2.9	...	...	...
	All establishments.....	224,738	...	53	...	...		Service receipts.....	88	0.2	...	...	...
	Those analyzing commodity lines, total	224,738	100.0	53	...	...	126	East North Central Division					
52	Electrical wiring supplies, construction materials.....	61,607	27.4	31	182,286	33.8		All establishments.....	80,947	...	65	...	...
	Interior wiring, construction materials...	15,151	...	10	20,674	73.3		Those analyzing commodity lines, total	80,947	100.0	65	...	...
	Outside construction materials.....	29,241	...	11	108,668	26.9		Automotive parts, accessories, etc.....	3,353	4.1	4	9,138	36.7
	Lighting fixtures (residential, commercial, industrial).....	2,510	...	9	45,420	5.5		Radios, television sets, home appliances and specialties.....	73,452	90.8	65	80,947	90.8
	Electric lamps (incandescent, fluorescent)	14,705	...	6	15,816	93.0		Radio sets, tubes, etc., public address systems.....	2,489	...	6	8,287	30.0
53	Electrical apparatus, equipment.....	131,549	58.6	39	192,420	68.4	54	Electric household refrigerators, freezers	21,044	...	9	33,804	62.2
	Commodities, n.e.c., and service receipts...	31,582	14.0	...	...	...		Electric home laundry equipment.....	13,393	...	12	23,411	57.2
	South Atlantic Division							Electric ranges.....	3,534	...	8	32,151	11.0
	All establishments.....	258,337	...	36	...	...		Other electric kitchen equipment.....	1,160	...	6	23,896	4.8
	Those analyzing commodity lines, total	258,337	100.0	36	...	...		Other electric appliances, specialties....	23,472	...	...	...	...
52	Electrical wiring supplies, construction materials.....	61,643	23.9	25	215,542	28.6	55	Not analyzed in detail.....	8,360	...	4	8,476	98.6
	Interior wiring, construction materials...	21,174	...	8	73,877	28.7		Electric commercial equipment.....	608	0.8	5	22,314	2.7
	Outside construction materials.....	26,487	...	8	96,486	27.4		Commodities, n.e.c.....	3,273	4.0	...	...	...
	Lighting fixtures (residential, commercial, industrial).....	1,481	...	11	39,107	3.8		Service receipts.....	261	0.3	11	2,813	9.3
	Electric lamps (incandescent, fluorescent)	12,501	...	...	...	...	126	West North Central Division					
53	Electrical apparatus, equipment.....	159,823	61.8	27	239,378	66.8		All establishments.....	19,014	...	31	...	...
	Commodities, n.e.c., and service receipts...	36,871	14.3	...	...	...		Those analyzing commodity lines, total	19,014	100.0	31	...	...
	East South Central Division							Radios, television sets, home appliances and specialties.....	17,237	90.6	31	19,014	90.6
	All establishments.....	37,096	...	10	...	...		Electric household refrigerators, freezers	8,017	...	6	14,835	54.0
	Those analyzing commodity lines, total	37,096	100.0	10	...	...		Electric home laundry equipment.....	2,173	...	4	4,729	46.0
52	Electrical wiring supplies, construction materials.....	5,554	15.0	4	17,913	31.0		Other electric kitchen equipment.....	713	...	4	10,612	6.7
	Interior wiring, construction materials...	28,975	78.1	...	37,016	78.3		Other electric appliances, specialties....	6,334	...	...	...	...
	Outside construction materials.....	2,567	6.9	...	...	...		Commodities, n.e.c.....	1,702	9.0	...	...	...
53	Electrical apparatus, equipment.....	28,975	78.1	...	...	...	126	Service receipts.....	75	0.4	4	610	12.3
	Commodities, n.e.c., and service receipts...	2,567	6.9	...	...	...		South Atlantic Division					
	West South Central Division							All establishments.....	14,889	...	17	...	...
	All establishments.....	(x)	...	32	...	...		Those analyzing commodity lines, total	14,889	100.0	17	...	...
	Those analyzing commodity lines, total	131,280	100.0	31	...	...		Radios, television sets, home appliances and specialties.....	13,285	89.3	17	14,889	89.3
52	Electrical wiring supplies, construction materials.....	36,734	28.0	19	100,020	36.7	54	Electric household refrigerators, freezers	7,944	...	6	13,492	58.9
	Interior wiring, construction materials...	82,384	63.2	23	116,875	71.0		Electric ranges.....	1,929	...	6	13,492	14.3
	Outside construction materials.....	11,562	8.8	...	...	...		Other electric kitchen equipment.....	492	...	5	12,125	4.1
	Lighting fixtures (residential, commercial, industrial).....		...	...	...	...		Other electric appliances, specialties....	2,920	...	...	...	...
	Electric lamps (incandescent, fluorescent)		...	...	...	...		Commodities, n.e.c.....	1,555	10.4	...	...	...
53	Electrical apparatus, equipment.....	54,744	78.7	11	67,133	81.5	126	Service receipts.....	49	0.3	...	...	...
	Commodities, n.e.c., and service receipts...	7,722	11.1	...	...	...		East South Central Division (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ELECTRICAL APPLIANCES, SPECIALTIES SALES BRANCHES—Continued							PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	West South Central Division							Middle Atlantic Division—Continued					
	All establishments.....	9,538	...	15	...	...	97	Iron and steel pipe and tubes.....	5,792	4.5	18	47,699	12.1
	Those analyzing commodity lines, total	9,538	100.0	15	...	...		Cast iron soil pipe.....	1,087	...	17	43,187	2.5
54	Radios, television sets, home appliances and specialties.....	9,218	96.7	15	9,538	96.7		Steel pipe, tubing (exc. seamless).....	486	...	4	6,061	8.0
	Other electric kitchen equipment.....	416	...	4	8,057	5.2		Seamless steel pipe, tubing.....	4,219	...	14	41,638	10.1
	Other electric appliances, specialties....	8,802	...	...	...	...		Commodities, n.e.c., and service receipts...	26,104	20.3	...	...	...
126	Commodities, n.e.c.....	297	3.1	...	...	...		East North Central Division					
	Service receipts.....	23	0.2	...	...	...		All establishments.....	(x)	...	122	...	...
	Mountain Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	138,853	100.0	121	...	...
	Pacific Division						57	Plumbing, heating, air-conditioning.....	105,140	75.7	110	127,274	82.6
	All establishments.....	22,698	...	30	...	...		Air-conditioning equipment.....	4,640	...	11	10,849	42.8
	Those analyzing commodity lines, total	22,698	100.0	30	...	...		Boilers, radiators, connectors.....	13,615	...	68	95,317	14.3
54	Radios, television sets, home appliances and specialties.....	22,362	98.6	30	22,698	98.6		Furnaces (warm air).....	5,309	...	35	37,390	14.2
	Radio sets, tubes, etc., public address systems.....	760	...	4	1,558	48.8		Oil-burners.....	504	...	27	35,691	1.4
	Electric home laundry equipment.....	8,801	...	5	8,801	100.0		Gas appliances, supplies.....	10,956	...	25	44,086	24.8
	Other electric appliances, specialties....	12,801	...	...	...	...		Heating, cooking stoves (exc. electric, gas).....	2,317	...	2	5,004	46.3
126	Commodities, n.e.c.....	195	0.8	...	...	...		Fans, blowers, unit heaters and accessories.....	3,651	...	21	21,175	17.2
	Service receipts.....	141	0.6	5	500	28.2		Plumbing fixtures, equipment, supplies...	24,437	...	52	86,673	28.2
	HARDWARE, SPECIALTY LINES SALES BRANCHES							Pipe fittings, valves, specialties.....	37,209	...	69	91,824	40.5
	New England Division (Not analyzed by commodity lines)							Not analyzed in detail.....	2,502	...	12	2,502	100.0
	Middle Atlantic Division (Not analyzed by commodity lines)						97	Iron and steel pipe and tubes.....	15,082	10.9	47	76,464	19.7
	East North Central Division (Not analyzed by commodity lines)							Cast iron soil pipe.....	5,223	...	46	75,915	6.9
	West North Central Division (Not analyzed by commodity lines)							Steel pipe, tubing (exc. seamless).....	3,401	...	21	31,440	10.8
	South Atlantic Division (Not analyzed by commodity lines)							Seamless steel pipe, tubing.....	6,458	...	27	47,030	13.7
	East South Central Division (Not analyzed by commodity lines)							Commodities, n.e.c., and service receipts...	18,631	13.4	...	...	...
	West South Central Division (Not analyzed by commodity lines)							West North Central Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	(x)	...	57	...	...
	Pacific Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	66,219	100.0	56	...	...
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES						57	Plumbing, heating, air-conditioning.....	47,700	72.0	50	61,347	77.8
	New England Division							Air-conditioning equipment.....	2,661	...	4	6,461	41.2
	All establishments.....	34,463	...	31	...	...		Boilers, radiators, connectors.....	4,336	...	24	37,864	11.4
	Those analyzing commodity lines, total	34,463	100.0	31	...	...		Furnaces (warm air).....	1,150	...	8	11,501	10.0
57	Plumbing, heating, air-conditioning.....	28,537	82.8	28	32,001	89.2		Gas appliances, supplies.....	5,463	...	7	16,000	34.1
	Air-conditioning equipment.....	3,387	...	4	6,790	49.9		Fans, blowers, unit heaters and accessories.....	717	...	4	717	100.0
	Boilers, radiators, connectors.....	6,635	...	15	19,174	34.6		Plumbing fixtures, equipment, supplies...	12,623	...	21	37,063	34.0
	Plumbing fixtures, equipment, supplies....	5,930	...	10	12,984	45.7		Pipe fittings, valves, specialties.....	10,566	...	23	37,549	28.1
	Pipe fittings, valves, specialties.....	5,295	...	14	14,846	35.7		Other plumbing, heating equipment.....	4,094	...	...	...	...
	Other plumbing, heating equipment.....	1,801	...	...	...	...		Not analyzed in detail.....	6,090	...	14	6,830	89.2
	Not analyzed in detail.....	5,489	...	...	...	...		Iron and steel pipe and tubes.....	8,207	12.4	20	36,652	22.4
97	Iron and steel pipe and tubes.....	1,669	4.8	7	7,634	21.9		Cast iron soil pipe.....	2,531	...	20	36,652	6.9
	Seamless steel pipe, tubing.....	947	...	5	5,723	16.5		Steel pipe, tubing (exc. seamless).....	1,366	...	6	11,418	12.0
	Other iron, steel pipe.....	722	...	...	...	...		Seamless steel pipe, tubing.....	4,310	...	14	25,234	17.1
	Commodities, n.e.c., and service receipts...	4,257	12.4	...	...	...		Commodities, n.e.c., and service receipts...	10,312	15.6	...	...	...
	Middle Atlantic Division							South Atlantic Division					
	All establishments.....	128,420	...	95	...	...		All establishments.....	50,502	...	55	...	...
	Those analyzing commodity lines, total	128,420	100.0	95	...	...		Those analyzing commodity lines, total	50,502	100.0	55	...	...
57	Plumbing, heating, air-conditioning.....	96,524	75.2	87	118,756	81.3	57	Plumbing, heating, air-conditioning.....	35,932	71.2	51	47,625	75.4
	Air-conditioning equipment.....	8,232	...	7	25,012	32.9		Air-conditioning equipment.....	3,308	...	8	8,514	38.8
	Boilers, radiators, connectors.....	12,549	...	36	56,926	22.0		Boilers, radiators, connectors.....	3,568	...	26	25,454	14.0
	Furnaces (warm air).....	3,390	...	14	21,249	16.0		Furnaces (warm air).....	394	...	7	4,342	9.1
	Oil burners.....	452	...	8	8,291	5.4		Gas appliances, supplies.....	2,424	...	6	6,021	40.2
	Gas appliances, supplies.....	8,224	...	12	15,527	53.0		Fans, blowers, unit heaters and accessories.....	752	...	8	4,717	15.9
	Heating, cooking stoves (exc. electric, gas).....	5,017	...	5	9,294	54.0		Plumbing fixtures, equipment, supplies...	9,779	...	23	23,791	41.1
	Fans, blowers, unit heaters, and accessories.....	4,502	...	16	12,014	37.5		Pipe fittings, valves, specialties.....	7,516	...	25	25,876	29.0
	Plumbing fixtures, equipment, supplies....	17,510	...	28	55,582	31.5		Other plumbing, heating equipment.....	3,778	...	...	...	...
	Pipe fittings, valves, specialties.....	29,054	...	42	65,228	44.5		Not analyzed in detail.....	4,413	...	8	5,589	79.0
	Not analyzed in detail.....	7,594	...	12	7,870	96.5		Iron and steel pipe and tubes.....	4,977	9.8	20	22,007	22.6
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES							Seamless steel pipe, tubing.....	2,969	...	18	19,848	15.0
	New England Division							Other iron, steel pipe.....	2,008	...	...	...	...
	All establishments.....	34,463	...	31	...	...		Commodities, n.e.c., and service receipts...	9,593	19.0	...	...	...
	Those analyzing commodity lines, total	34,463	100.0	31	...	...		East South Central Division					
57	Plumbing, heating, air-conditioning.....	28,537	82.8	28	32,001	89.2		All establishments.....	26,618	...	22	...	...
	Air-conditioning equipment.....	3,387	...	4	6,790	49.9		Those analyzing commodity lines, total	26,618	100.0	22	...	...
	Boilers, radiators, connectors.....	6,635	...	15	19,174	34.6		Plumbing, heating, air-conditioning.....	18,687	70.2	20	26,136	71.5
	Plumbing fixtures, equipment, supplies....	5,930	...	10	12,984	45.7		Boilers, radiators, connectors.....	1,646	...	14	23,533	7.0
	Pipe fittings, valves, specialties.....	5,295	...	14	14,846	35.7		Furnaces (warm air).....	1,032	...	6	10,684	9.6
	Other plumbing, heating equipment.....	1,801	...	...	...	...		Gas appliances, supplies.....	810	...	6	10,684	7.6
	Not analyzed in detail.....	5,489	...	...	...	...		Plumbing fixtures, equipment, supplies....	7,890	...	14	23,533	33.5
97	Iron and steel pipe and tubes.....	1,669	4.8	7	7,634	21.9	57	Pipe fittings, valves, specialties.....	5,927	...	14	23,533	25.2
	Seamless steel pipe, tubing.....	947	...	5	5,723	16.5		Other plumbing, heating equipment.....	882	...	...	...	...
	Other iron, steel pipe.....	722	...	...	...	...		Not analyzed in detail.....	500	...	...	...	...
	Commodities, n.e.c., and service receipts...	4,257	12.4	...	...	...				

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	PLUMBING, HEATING EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES—Continued						
	East South Central Division—Continued							East North Central Division—Continued						
97	Iron and steel pipe and tubes.....	5,302	19.9	14	23,533	22.5	105	Building stone, slate, concrete products....	3,418	1.6	4	41,245	8.3	
	Cast iron soil pipe.....	1,981	...	14	23,533	8.4	106	Cement, lime, plaster, stucco.....	25,562	12.4	18	26,434	96.7	
	Steel pipe, tubing (exc. seamless).....	1,077	...	6	10,684	10.1	109	Glass (sheet and containers).....	30,846	14.9	43	72,712	42.4	
	Seamless steel pipe, tubing.....	2,244	...	8	12,849	17.5	111	Lumber (rough, dressed, finished).....	2,384	1.2	4	8,366	28.5	
	Commodities, n.e.c., and service receipts...	2,629	9.9	...	...	...	112	Plywood.....	21,715	10.5	16	26,021	83.4
	West South Central Division							Hardwood.....	5,956	...	14	23,493	25.4	
	All establishments.....	51,429	...	52	...	...		Softwood.....	15,734	...	15	25,132	62.6
	Those analyzing commodity lines, total	51,429	100.0	52	...	...		Not analyzed in detail.....	25	...	...	...	...
57	Plumbing, heating, air-conditioning.....	38,045	74.0	48	49,919	76.2	113	Millwork, veneer, other wood products.....	9,814	4.7	12	26,493	37.0	
	Air-conditioning equipment.....	2,137	...	7	6,579	32.5	114	Wallpaper.....	197	0.1	21	9,151	2.2	
	Boilers, radiators, connectors.....	1,867	...	19	32,883	5.7	115	Paper (basic materials, paperboard).....	6,819	3.3	5	47,472	14.4	
	Furnaces (warm air).....	615	...	9	12,715	4.8		Building paper, board.....	6,819	...	5	47,472	14.4	
	Gas appliances, supplies.....	2,102	...	13	14,782	14.2		Commodities, n.e.c.....	62,576	30.3	...	...	...
	Plumbing fixtures, equipment, supplies.....	15,466	...	29	39,588	39.1	126	Service receipts.....	2,670	1.3	33	36,398	7.3	
	Pipe fittings, valves, specialties.....	12,783	...	28	39,060	32.7		West North Central Division						
	Other plumbing, heating equipment.....	186	...	7	2,914	99.1		(Not analyzed by commodity lines)						
	Not analyzed in detail.....	2,889	...	...	...	...		South Atlantic Division					
97	Iron and steel pipe and tubes.....	7,536	14.6	25	37,664	20.0		(Not analyzed by commodity lines)						
	Cast iron soil pipe.....	2,109	...	24	36,304	5.8		East South Central Division						
	Seamless steel pipe, tubing.....	3,640	...	14	24,634	14.8		(Not analyzed by commodity lines)						
	Other iron, steel pipe.....	1,787	...	...	...	...		West South Central Division					
	Commodities, n.e.c., and service receipts...	5,848	11.4	...	...	...		(Not analyzed by commodity lines)					
	Mountain Division							Mountain Division						
	All establishments.....	22,651	...	28	...	...		(Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	22,651	100.0	28	...	...		Pacific Division					
57	Plumbing, heating, air-conditioning.....	15,429	68.1	26	22,022	70.1		All establishments.....	74,350	...	60	...	...
	Boilers, radiators, connectors.....	2,294	...	19	19,824	11.6		Those analyzing commodity lines, total	73,250	100.0	56	...	...
	Furnaces (warm air).....	168	...	4	4,173	4.0								
	Plumbing fixtures, equipment, supplies.....	7,465	...	18	19,591	38.1	104	Brick, tile, terra cotta.....	4,633	6.3	7	9,022	51.4	
	Pipe fittings, valves, specialties.....	4,144	...	19	19,824	20.9	105	Building stone, slate, concrete products....	12,294	16.8	21	32,494	37.8	
	Other plumbing, heating equipment.....	1,358	...	...	...	...	106	Cement, lime, plaster, stucco.....	1,396	1.9	14	11,666	12.0
97	Iron and steel pipe and tubes.....	5,425	24.0	18	19,591	27.7	108	Sand, gravel, crushed stone.....	3,249	4.4	16	11,412	28.5	
	Cast iron soil pipe.....	1,166	...	18	19,591	6.0		Lumber (rough, dressed, finished).....	10,901	14.9	7	13,287	82.0	
	Seamless steel pipe, tubing.....	3,558	...	14	14,777	24.1		Hardwood lumber.....	1,287	...	...	...	...
	Other iron, steel pipe.....	701	...	...	...	...		Softwood lumber, flooring.....	9,353	...	5	11,553	81.0
	Commodities, n.e.c., and service receipts...	1,797	7.9	...	...	...		Not analyzed in detail.....	261	...	...	...	...
	Pacific Division							Plywood.....	16,538	22.6	18	23,279	71.0	
	All establishments.....	(x)	...	58	...	...		Hardwood.....	3,565	...	12	15,984	22.3
	Those analyzing commodity lines, total	66,635	100.0	57	...	...		Softwood.....	12,973	...	18	23,279	55.7
57	Plumbing, heating, air-conditioning.....	48,330	72.6	52	63,487	76.1	113	Millwork, veneer, other wood products.....	5,209	7.1	17	30,842	16.9	
	Air-conditioning equipment.....	2,305	...	7	5,546	41.6	115	Paper (basic materials, paperboard).....	1,020	1.4	9	27,172	3.8	
	Boilers, radiators, connectors.....	3,359	...	15	39,855	8.4		Building, paper, board.....	1,020	...	9	27,172	3.8	
	Furnaces (warm air).....	1,106	...	6	8,648	12.5		Commodities, n.e.c.....	18,010	24.6	...	...	...
	Gas appliances, supplies.....	5,834	...	9	7,273	80.2								
	Plumbing fixtures, equipment, supplies.....	14,603	...	16	43,521	33.6								
	Pipe fittings, valves, specialties.....	15,178	...	23	45,328	33.5								
	Other plumbing, heating equipment.....	2,693	...	...	...	...				
	Not analyzed in detail.....	3,252	...	9	3,252	100.0								
97	Iron and steel pipe and tubes.....	11,874	17.8	15	39,438	30.1		COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES						
	Seamless steel pipe, tubing.....	9,322	...	12	34,225	27.2		New England Division						
	Other iron, steel pipe.....	2,552	...	...	...	...		All establishments.....	44,282	...	145	...	...
	Commodities, n.e.c., and service receipts...	6,431	9.6	...	...	...		Those analyzing commodity lines, total	44,262	100.0	143	...	...
	LUMBER, CONSTRUCTION MATERIALS SALES BRANCHES													
	New England Division							43	Furniture (household, office, store).....	845	1.9	15	7,251	11.6
	(Not analyzed by commodity lines)							71	Stationers', office supplies (exc. paper)...	421	1.0	25	9,702	4.3
	Middle Atlantic Division							72	Recording, controlling instruments, accessories.....	1,000	2.2	19	11,844	8.4
	(Not analyzed by commodity lines)							75	Office machines.....	28,586	64.7	116	40,468	70.6
	East North Central Division								Accounting, statistical machines.....	18,354	...	67	32,930	55.7
	All establishments.....	207,742	...	122			Duplicating machines.....	1,380	...	8	2,651	52.0
	Those analyzing commodity lines, total	206,804	100.0	116			Addressing, mailing machines.....	1,311	...	8	2,155	60.8
45	Paints, varnishes, lacquers.....	10,132	4.9	41	47,923	21.2	79	Typewriters.....	4,839	...	43	19,714	24.5	
	Hardware.....	1,281	...	32	36,391	3.5		Other office machines.....	2,702	...	...	...	...
	Shelf, light hardware.....	1,281	...	32	36,391	3.5		76	Store, service shop machines.....	4,711	10.6	35	9,841	47.9
57	Plumbing, heating, air-conditioning.....	16,426	7.9	5	49,146	33.4		77	Scales, balances (exc. scientific).....	975	2.2	13	1,470	66.3
	Plumbing fixtures, equipment, supplies.....	16,426	...	5	49,146	33.4		79	Miscellaneous professional, service equipment.....	1,117	2.5	15	8,416	13.3
86	Industrial equipment, supplies.....	5,335	2.6	5	70,903	7.5	116	Converted paper products.....	2,051	4.6	37	20,279	10.1	
134	Brick, tile, terra cotta.....	7,629	3.7	15	38,324	19.9		Paper stationery, office supplies.....	671	...	27	8,845	7.6	
								Miscellaneous converted paper products....	1,380	...	10	11,434	12.1	
								Second-hand merchandise.....	75	0.2	12	5,278	1.4	
								Commodities, n.e.c.....	1,245	2.8	...	...	...
								Service receipts.....	3,236	7.3	84	25,893	12.5	

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued							COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued						
Middle Atlantic Division							South Atlantic Division						
	All establishments.....	201,121	...	325	...	...		All establishments.....	77,609	...	225	...	...
	Those analyzing commodity lines, total	200,917	100.0	321	...	...		Those analyzing commodity lines, total	77,276	100.0	222	...	...
43	Furniture (household, office, store).....	3,939	2.0	37	35,251	11.2	43	Furniture (household, office, store).....	2,429	3.1	31	17,121	14.2
55	Electric commercial equipment.....	2,887	1.4	7	3,189	9.5	71	Stationers', office supplies (exc. paper)...	940	1.2	41	21,166	4.4
71	Stationers', office supplies.....	2,975	1.5	46	42,867	6.9	72	Recording, controlling instruments, accessories.....	691	0.9	26	19,225	3.6
72	Recording, controlling instruments, accessories.....	2,185	1.1	38	47,293	4.6							
75	Office machines.....	119,770	59.7	258	165,960	72.2	75	Office machines.....	49,119	63.7	195	72,499	67.8
	Accounting, statistical machines.....	77,039	...	168	135,099	57.0		Accounting, statistical machines.....	33,392	...	130	60,185	55.5
	Duplicating machines.....	6,103	...	22	10,340	5.1		Duplicating machines.....	1,300	...	10	2,563	50.7
	Addressing, mailing machines.....	3,950	...	12	6,592	60.0		Addressing, mailing machines.....	1,279	...	9	2,020	63.3
	Typewriters.....	23,428	...	95	88,903	26.4		Typewriters.....	8,692	...	72	36,251	24.0
	Other office machines.....	9,250	...	...	...	...		Other office machines.....	4,456	...	...	...	...
76	Store, service shop machines.....	18,250	9.1	78	37,011	49.3	76	Store, service shop machines.....	9,382	12.1	62	19,793	47.4
77	Scales, balances (exc. scientific).....	2,920	1.4	22	4,247	68.8	77	Scales, balances (exc. scientific).....	1,875	2.4	16	2,916	64.3
78	Office, store fixtures and equipment, n.e.c.	9,826	4.9	20	14,017	70.1	78	Office, store fixtures and equipment, n.e.c.	1,211	1.6	7	1,282	94.5
79	Miscellaneous professional, service equipment.....	6,319	3.1	40	35,421	17.8	79	Miscellaneous professional, service equipment.....	1,535	2.0	31	15,552	9.9
116	Converted paper products.....	8,437	4.2	84	78,137	10.8	116	Converted paper products.....	4,119	5.3	71	36,258	11.4
	Paper stationery, office supplies.....	2,974	...	56	31,477	9.4		Paper stationery, office supplies.....	1,223	...	48	17,039	7.2
	Miscellaneous converted paper products.....	5,463	...	28	46,660	11.7		Miscellaneous converted paper products.....	2,896	...	23	19,219	15.1
124	Second-hand merchandise.....	251	0.1	19	17,434	1.4	124	Second-hand merchandise.....	157	0.2	20	10,603	1.5
	Commodities, n.e.c.....	9,825	4.9	...	...	...	125	Miscellaneous lines of merchandise.....	195	0.2	24	19,283	1.0
126	Service receipts.....	13,333	6.6	177	113,323	11.8	126	Service receipts.....	5,623	7.3	139	50,255	11.2
East North Central Division							East South Central Division						
	All establishments.....	177,676	...	368	...	...		All establishments.....	25,173	...	93	...	...
	Those analyzing commodity lines, total	177,229	100.0	366	...	...		Those analyzing commodity lines, total	25,173	100.0	93	...	...
43	Furniture (household, office, store).....	4,529	2.6	40	29,655	15.3	43	Furniture (household, office, store).....	1,074	4.3	16	7,779	13.8
55	Electric commercial equipment.....	2,857	1.6	9	3,161	90.4	55	Electric commercial equipment.....	945	3.8	4	962	98.2
71	Stationers', office supplies (exc. paper)...	1,399	0.8	57	37,427	3.7	71	Stationers', office supplies (exc. paper)...	371	1.5	23	10,211	3.6
72	Recording, controlling instruments, accessories.....	2,536	1.4	38	43,858	5.8	72	Recording, controlling instruments, accessories.....	328	1.3	13	3,584	9.2
75	Office machines.....	105,960	59.7	288	146,918	72.1	75	Office machines.....	15,541	61.6	78	23,152	67.1
	Accounting, statistical machines.....	67,084	...	175	116,597	57.5		Accounting, statistical machines.....	10,533	...	50	19,912	52.9
	Duplicating machines.....	5,550	...	26	10,457	53.1		Typewriters.....	3,466	...	31	11,312	30.6
	Addressing, mailing machines.....	5,143	...	21	7,794	66.0		Other office machines.....	1,542	...	...	...	...
	Typewriters.....	18,421	...	101	74,272	24.8							
	Other office machines.....	9,762	...	...	...	...	76	Store, service shop machines.....	2,821	11.2	26	5,969	47.3
76	Store, service shop machines.....	19,428	11.0	99	37,356	52.0	77	Scales, balances (exc. scientific).....	702	2.8	8	1,023	68.6
77	Scales, balances (exc. scientific).....	3,830	2.2	39	5,462	70.1	79	Miscellaneous professional, service equipment.....	346	1.4	12	4,722	7.3
78	Office, store fixtures and equipment, n.e.c.	8,990	5.1	19	15,686	57.3	116	Converted paper products.....	795	3.2	26	11,840	6.7
79	Miscellaneous professional, service equipment.....	2,836	1.6	38	24,859	11.4		Paper stationery, office supplies.....	281	...	15	7,203	3.9
116	Converted paper products.....	8,281	4.7	97	72,690	11.4		Miscellaneous converted paper products.....	514	...	11	4,637	11.1
	Paper stationery, office supplies.....	2,588	...	67	29,464	8.8	124	Second-hand merchandise.....	74	0.3	9	5,186	1.4
	Miscellaneous converted paper products.....	5,693	...	...	...	...	126	Commodities, n.e.c.....	111	0.4	...	...	...
124	Second-hand merchandise.....	261	0.1	26	18,197	1.4		Service receipts.....	2,065	8.2	57	18,248	11.3
	Commodities, n.e.c.....	6,247	3.5	...	...	...				
126	Service receipts.....	10,075	5.7	194	88,315	11.4							
West North Central Division							West South Central Division						
	All establishments.....	67,309	...	189	...	...		All establishments.....	(x)	...	172	...	...
	Those analyzing commodity lines, total	67,309	100.0	189	...	...		Those analyzing commodity lines, total	51,978	100.0	170	...	...
43	Furniture (household, office, store).....	3,091	4.6	23	18,873	16.4	43	Furniture (household, office, store).....	2,360	4.5	23	15,781	15.0
71	Stationers', office supplies (exc. paper)...	783	1.2	33	22,471	3.5	55	Electric commercial equipment.....	1,674	3.2	6	1,679	99.7
72	Recording, controlling instruments, accessories.....	476	0.7	16	10,902	4.4	71	Stationers', office supplies (exc. paper)...	724	1.4	29	18,703	3.9
75	Office machines.....	39,338	58.4	150	56,929	69.1	72	Recording, controlling instruments, accessories.....	598	1.2	18	9,135	6.5
	Accounting, statistical machines.....	25,293	...	99	47,292	53.5	75	Office machines.....	33,614	64.7	125	48,129	69.8
	Duplicating machines.....	1,195	...	9	1,745	68.5		Accounting, statistical machines.....	21,355	...	83	40,434	52.8
	Addressing, mailing machines.....	756	...	9	1,160	65.2		Duplicating machines.....	615	...	5	615	100.0
	Typewriters.....	8,932	...	53	28,166	31.7		Addressing, mailing machines.....	191	...	5	329	58.1
	Other office machines.....	3,162	...	...	...	...		Typewriters.....	8,146	...	46	24,930	32.7
76	Store, service shop machines.....	6,250	9.3	62	13,239	47.2	76	Other office machines.....	3,307	...	...	...	...
77	Scales, balances (exc. scientific).....	1,807	2.7	26	2,541	71.1	77	Store, service shop machines.....	5,757	11.1	58	11,727	49.1
78	Office, store fixtures and equipment, n.e.c.	2,914	4.3	6	5,891	49.5	78	Scales, balances (exc. scientific).....	875	1.7	30	1,359	64.4
79	Miscellaneous professional, service equipment.....	961	1.4	27	9,588	10.0	79	Office, store fixtures and equipment, n.e.c.	163	0.3	5	669	24.4
116	Converted paper products.....	2,600	3.9	45	26,861	9.7	116	Miscellaneous professional, service equipment.....	657	1.3	18	8,987	7.3
	Paper stationery, office supplies.....	1,196	...	30	15,991	7.5		Converted paper products.....	1,613	3.1	39	22,808	7.1
	Miscellaneous converted paper products.....	1,404	...	...	...	...		Paper stationery, office supplies.....	684	...	25	13,806	5.0
124	Second-hand merchandise.....	162	0.2	14	11,503	1.4	124	Miscellaneous converted paper products.....	929	...	...	...	...
	Commodities, n.e.c.....	4,107	6.1	...	...	...		Second-hand merchandise.....	124	0.2	12	8,684	1.4
126	Service receipts.....	4,320	7.2	116	43,017	11.2	126	Commodities, n.e.c.....	214	0.4	...	...	...
								Service receipts.....	3,605	6.9	95	36,280	9.9

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
COMMERCIAL MACHINES, EQUIPMENT SALES BRANCHES—Continued							FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES—Continued							
Mountain Division							Middle Atlantic Division							
	All establishments.....	(x)	...	72	...	...		All establishments.....	97,521	...	37	...	...
	Those analyzing commodity lines, total	16,302	100.0	71	...	...		Those analyzing commodity lines, total	97,521	100.0	37	...	...
43	Furniture (household, office, store).....	698	4.3	9	4,768	14.6	80	Farm, garden machinery (exc. tractors).....	60,731	62.2	37	97,521	62.2	
71	Stationers', office supplies (exc. paper)...	198	1.2	11	5,532	3.6	81	Tractors and equipment (exc. truck-tractors)	33,413	34.3	18	81,607	40.9	
72	Recording, controlling instruments, accessories.....	161	1.0	7	2,128	7.6	126	Commodities, n.e.c.....	3,297	3.4	...	...	...
								Service receipts.....	80	0.1	...	...	...
75	Office machines.....	9,786	60.2	57	14,998	65.2		East North Central Division						
	Accounting, statistical machines.....	6,348	...	40	12,732	49.8		All establishments.....	291,865	...	54	...	...
	Typewriters.....	2,268	...	21	6,582	34.4		Those analyzing commodity lines, total	291,865	100.0	54	...	...
	Other office machines.....	1,270	...	...	...	...				
76	Store, service shop machines.....	2,124	13.0	24	4,341	48.9	80	Farm, garden machinery (exc. tractors).....	158,271	54.3	54	291,865	54.3	
77	Scales, balances (exc. scientific).....	270	1.6	12	721	37.4	81	Tractors and equipment (exc. truck-tractors)	92,027	31.5	26	263,438	34.9	
79	Miscellaneous professional, service equipment.....	266	1.6	9	3,664	7.2		Farm, garden tractors, equipment.....	47,318	...	26	168,517	28.1	
								Other wheel type tractors, equipment.....	11,334	...	18	110,962	10.2	
116	Converted paper products.....	472	2.9	21	7,275	6.5		Not analyzed in detail.....	33,375	...	10	94,921	35.2	
	Paper stationery, office supplies.....	213	...	14	4,606	4.6	82	General industrial machinery, equipment.....	8,547	2.9	4	25,243	33.8	
	Miscellaneous converted paper products.....	259	...	...	...	...	126	Commodities, n.e.c.....	32,870	11.3	...	...	...
124	Second-hand merchandise.....	37	0.2	5	2,605	1.4		Service receipts.....	150	0.0	...	...	...
	Commodities, n.e.c.....	890	5.4	...	...	...					
126	Service receipts.....	1,400	8.6	39	11,946	11.7		West North Central Division						
								All establishments.....	431,093	...	75	...	...
								Those analyzing commodity lines, total	431,093	100.0	75	...	...
	Pacific Division							80	Farm, garden machinery (exc. tractors).....	254,442	59.0	75	431,093	59.0
	All establishments.....	77,439	...	170	...	...		Dairy equipment.....	12,476	...	31	157,340	7.9
	Those analyzing commodity lines, total	77,185	100.0	168	...	...		Garden equipment.....	32	...	4	2,489	1.3
43	Furniture (household, office, store).....	3,297	4.3	21	17,357	19.0		Farm machinery.....	241,934	...	68	423,217	57.2	
71	Stationers', office supplies (exc. paper)...	873	1.1	27	21,725	4.0	81	Tractors and equipment (exc. truck-tractors)	146,437	34.0	54	412,288	35.5	
72	Recording, controlling instruments, accessories.....	495	0.6	14	15,824	3.1		Commodities, n.e.c.....	30,214	7.0	...	...	...
75	Office machines.....	52,178	67.9	140	72,561	71.9		South Atlantic Division						
	Accounting, statistical machines.....	32,297	...	94	59,270	54.5		All establishments.....	96,769	...	26	...	...
	Duplicating machines.....	1,500	...	7	2,045	73.3		Those analyzing commodity lines, total	96,769	100.0	26	...	...
	Addressing, mailing machines.....	1,195	...	8	1,794	66.6								
	Typewriters.....	12,423	...	49	40,323	30.8	80	Farm, garden machinery (exc. tractors).....	48,835	50.5	25	96,697	50.5	
	Other office machines.....	4,763	...	...	...	...	81	Tractors and equipment (exc. truck-tractors)	31,587	32.6	19	92,514	34.1
76	Store, service shop machines.....	7,861	10.2	47	16,653	47.2		Commodities, n.e.c.....	16,347	16.9	...	...	...
77	Scales, balances (exc. scientific).....	1,374	1.8	20	2,917	47.1		East South Central Division						
78	Office, store fixtures and equipment, n.e.c.	975	1.1	9	3,093	31.5		All establishments.....	57,477	...	14	...	...
79	Miscellaneous professional, service equipment.....	1,216	1.6	19	12,635	9.6		Those analyzing commodity lines, total	57,477	100.0	14	...	...
116	Converted paper products.....	2,499	3.2	40	29,809	8.4	80	Farm, garden machinery (exc. tractors).....	27,127	47.2	14	57,477	47.2	
	Paper stationery, office supplies.....	782	...	26	13,985	5.6	81	Tractors and equipment (exc. truck-tractors)	18,091	31.5	9	55,633	32.5	
	Miscellaneous converted paper products.....	1,717	...	14	15,824	10.8		Farm, garden tractors, equipment.....	13,771	...	7	54,978	25.0	
124	Second-hand merchandise.....	98	0.1	11	6,833	1.4		Other wheel type tractors, equipment.....	4,320	...	...	...	...
	Commodities, n.e.c.....	1,271	1.6	...	...	...		Commodities, n.e.c.....	12,259	21.3	...	...	...
126	Service receipts.....	5,048	6.5	98	49,901	10.1		West South Central Division						
								All establishments.....	(x)	...	34	...	...
								Those analyzing commodity lines, total	147,440	100.0	33	...	...
	CONSTRUCTION MACHINERY, EQUIPMENT SALES BRANCHES							80	Farm, garden machinery (exc. tractors).....	71,725	48.7	33	147,440	48.7
	New England Division (Not analyzed by commodity lines)							81	Tractors and equipment (exc. truck-tractors)	42,204	28.6	21	139,823	30.2
	Middle Atlantic Division (Not analyzed by commodity lines)								Farm, garden tractors, equipment.....	22,815	...	15	106,417	21.4
	East North Central Division (Not analyzed by commodity lines)								Other wheel type tractors, equipment.....	5,688	...	10	78,422	7.2
	West North Central Division (Not analyzed by commodity lines)								Not analyzed in detail.....	13,701	...	6	33,406	41.0
	South Atlantic Division (Not analyzed by commodity lines)							126	Commodities, n.e.c.....	33,459	22.7
	East South Central Division (Not analyzed by commodity lines)								Service receipts.....	52	(z)
	West South Central Division (Not analyzed by commodity lines)								Mountain Division					
	Mountain Division (Not analyzed by commodity lines)								All establishments.....	53,290	...	13
	Pacific Division (Not analyzed by commodity lines)								Those analyzing commodity lines, total	53,290	100.0	13
	FARM-DAIRY MACHINERY, EQUIPMENT SALES BRANCHES							80	Farm, garden machinery (exc. tractors).....	27,563	51.7	13	53,290	51.7
	New England Division (Not analyzed by commodity lines)							81	Tractors and equipment (exc. truck-tractors)	15,501	29.1	11	52,012	29.8
									Commodities, n.e.c.....	10,226	19.2
									Pacific Division					
									All establishments.....	(x)	...	27
									Those analyzing commodity lines, total	108,257	100.0	26
								80	Farm, garden machinery (exc. tractors).....	69,973	64.7	26	108,257	64.7
								81	Tractors and equipment (exc. truck-tractors)	32,739	30.2	14	98,744	33.2
									Farm, garden tractors, equipment.....	15,761	...	10	67,673	23.3
									Other wheel type tractors, equipment.....	5,484	...	7	34,072	10.1
									Not analyzed in detail.....	11,494	...	4	31,071	37.0
									Commodities, n.e.c.....	5,545	5.1

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued					
	New England Division							Middle Atlantic Division--Continued					
	All establishments.....	96,305	...	107	...	...	88	Railroad transportation equipment.....	1,040	0.2	8	27,161	3.8
	Those analyzing commodity lines, total	94,490	100.0	99	...	...	95	Iron, steel wire, and wire products.....	160	(2)	4	11,759	1.4
82	General industrial machinery, equipment.....	15,470	16.4	20	24,308	63.6	97	Iron and steel pipe and tubes.....	1,932	0.4	6	12,973	14.9
	Compressors, pumps.....	5,570	...	7	14,642	38.0	126	Commodities, n.e.c.....	26,820	5.7	...	...	...
	Mechanical power transmission equipment.....	2,722	...	9	9,700	28.1		Service receipts.....	14,177	3.0	32	62,793	22.6
	Other general industrial machinery.....	7,178	...	...	...	...			
83	Metal-working machinery.....	10,487	11.1	18	15,093	69.5		East North Central Division					
	Machine tools, equipment.....	6,150	...	9	9,591	64.1		All establishments.....	520,752	...	397	...	...
	Portable metal-working machinery (power driven).....	1,175	...	4	1,699	69.2	48	Those analyzing commodity lines, total	515,303	100.0	379	...	...
	Miscellaneous metal-working machinery.....	3,162	...	...	...	...	51	Industrial chemicals, n.e.c.....	1,343	0.3	4	8,149	16.5
84	Construction mining, excavating machinery..	1,904	2.0	6	10,284	18.5		Automotive parts, accessories, etc.....	12,192	2.4	17	37,359	32.6
	Mining, quarrying machinery, accessories..	1,650	...	6	10,284	16.0		Tires, tubes.....	8,302	...	7	23,288	35.6
	Other construction, etc., machinery.....	254	...	...	...	...		Parts (exc. batteries, electrical parts)..	1,959	...	10	16,826	11.6
85	Special industry machinery, equipment.....	21,359	22.6	36	37,040	57.7		Accessories.....	1,423	...	9	25,398	5.6
	Textile industry machinery.....	5,526	...	7	5,798	95.3	53	Other automotive supplies.....	508	...	...	...	...
	Printing trades machinery.....	1,370	...	4	1,823	75.2	54	Electrical apparatus, equipment.....	25,976	5.0	12	60,652	42.8
	Shoe, shoe repair machinery.....	9,686	...	7	15,392	62.9		Radios, television sets, home appliances and specialties.....	1,014	0.2	6	27,113	3.7
	Miscellaneous special machinery, equipment	4,777	...	...	...	...	56	Hardware.....	339	0.1	8	25,207	1.3
86	Industrial equipment, supplies.....	25,153	26.6	33	30,208	83.3	57	Plumbing, heating, air-conditioning.....	8,896	1.7	7	21,176	42.0
	Abrasives, abrasive material.....	4,893	...	4	5,516	88.7	72	Recording, controlling instruments, accessories.....	5,228	1.0	6	5,228	100.0
	Industrial leather, belting, packing.....	1,780	...	6	2,331	76.4	80	Farm, garden machinery (exc. tractors).....	1,827	0.4	5	9,853	18.5
	Mechanical rubber goods.....	2,404	...	7	2,930	82.0	82	General industrial machinery, equipment.....	81,259	15.8	90	169,737	47.9
	Rope, cordage, twine (exc. wire).....	4,077	...	5	4,077	100.0		Compressors, pumps.....	20,267	...	32	97,803	20.7
	Miscellaneous industrial equipment, supplies.....	11,999	...	15	17,249	69.6		Conveyors, conveying equipment.....	2,504	...	7	13,935	18.0
126	Commodities, n.e.c.....	17,344	18.4	...	...	...		Cranes, derricks, hoists, winches.....	936	...	6	23,394	4.0
	Service receipts.....	2,773	2.9	5	10,602	26.2		Industrial trucks, tractors, stackers.....	4,137	...	6	6,193	66.8
								Fans, blowers (industrial equipment).....	4,132	...	15	64,431	6.4
	Middle Atlantic Division							Mechanical power transmission equipment.....	18,780	...	31	67,695	27.7
	All establishments.....	473,095	...	346	...	...	83	Other general industrial machinery.....	30,503	...	...	...	...
	Those analyzing commodity lines, total	467,056	100.0	330	...	...		Metal-working machinery.....	43,733	8.5	75	67,896	64.4
51	Automotive parts, accessories, etc.....	2,217	0.5	10	10,809	20.5		Machine tools, equipment.....	21,924	...	33	32,531	67.4
	Tires, tubes.....	878	...	5	5,117	17.2		Welding machinery, equipment.....	2,950	...	14	17,532	16.8
	Accessories.....	968	...	5	5,757	16.8		Portable metal-working machinery (power driven).....	13,520	...	22	17,262	78.3
	Other automotive supplies.....	371	...	...	...	...		Miscellaneous metal-working machinery.....	5,339	...	...	...	...
52	Electrical wiring supplies, construction materials.....	154	(2)	5	3,202	4.8	84	Construction, mining, excavating machinery..	18,707	3.6	26	55,725	33.6
53	Electrical apparatus, equipment.....	25,235	5.4	12	61,901	40.8		Road-building machinery.....	1,041	...	12	21,717	4.8
56	Hardware.....	231	0.0	5	4,599	5.0		Mining, quarrying machinery, accessories..	17,069	...	25	55,664	30.7
57	Plumbing, heating, air-conditioning.....	5,110	1.1	4	18,599	27.5		Construction machinery (exc. road).....	597	...	13	20,199	3.0
72	Recording, controlling instruments, accessories.....	9,999	2.1	7	10,466	95.5	85	Special industry machinery, equipment.....	62,461	12.1	104	107,368	58.2
80	Farm, garden machinery (exc. tractors).....	2,177	0.5	4	14,237	15.3		Food products machinery.....	1,254	...	6	4,287	29.2
82	General industrial machinery, equipment.....	116,696	25.0	85	225,427	51.8		Textile industry machinery.....	5,064	...	11	5,158	97.8
	Compressors, pumps.....	31,575	...	36	128,617	24.5		Printing trades machinery.....	16,793	...	19	17,983	93.4
	Conveyors conveying equipment.....	10,447	...	4	24,091	43.4		Wood-working machinery.....	2,103	...	6	3,024	69.5
	Cranes, derricks, hoists, winches.....	1,566	...	12	43,389	3.6		Shoe, shoe repair machinery.....	4,865	...	10	9,163	53.1
	Industrial trucks, tractors, stackers.....	2,307	...	7	77,348	48.3		Oil-well and oil-refining machinery.....	20,690	...	23	30,941	66.9
	Fans, blowers (industrial equipment).....	4,780	...	21	83,644	5.7		Miscellaneous special machinery, equipment	11,712	...	...	...	...
	Mechanical power transmission equipment.....	11,316	...	31	61,038	18.5	86	Industrial equipment, supplies.....	204,975	39.8	124	274,052	74.8
	Other general industrial machinery.....	54,705	...	...	...	...		Abrasives, abrasive material.....	6,214	...	19	44,053	82.2
83	Metal-working machinery.....	25,877	5.5	53	50,339	51.4		Industrial leather, belting, packing.....	8,142	...	16	9,968	81.7
	Machine tools, equipment.....	9,875	...	22	14,149	69.8		Mechanical rubber goods.....	54,725	...	25	67,857	80.6
	Welding machinery, equipment.....	3,907	...	9	17,249	22.6		Rope, cordage, twine (exc. wire).....	11,246	...	4	11,246	100.0
	Portable metal-working machinery (power driven).....	9,363	...	19	19,002	49.3		Miscellaneous industrial equipment, supplies.....	94,648	...	...	...	...
	Miscellaneous metal-working machinery.....	2,732	...	...	...	...	88	Railroad transportation equipment.....	672	0.1	5	14,427	4.6
84	Construction, mining, excavating machinery..	30,325	6.5	30	80,126	37.8		Iron, steel wire, and wire products.....	264	(2)	5	1,358	19.4
	Road-building machinery.....	1,528	...	13	31,238	4.9		Iron and steel pipe and tubes.....	864	0.2	9	5,306	16.3
	Mining, quarrying machinery, accessories..	26,640	...	27	77,348	34.4		Steel pipe, tubing (exc. seamless).....	486	...	8	5,050	9.6
	Construction machinery (exc. road).....	1,358	...	8	26,803	5.1		Seamless steel pipe, tubing.....	348	...	6	4,359	8.0
	Not analyzed in detail.....	799	...	...	...	...		Not analyzed in detail.....	30	...	...	...	...
85	Special industry machinery, equipment.....	79,281	17.0	106	148,610	53.3	124	Second-hand merchandise.....	2,483	0.5	6	6,569	37.8
	Textile industry machinery.....	12,101	...	21	12,217	99.1		Commodities, n.e.c.....	31,030	6.0	...	...	...
	Printing trades machinery.....	13,587	...	18	19,178	70.8		Service receipts.....	12,040	2.3	44	47,503	25.3
	Wood-working machinery.....	824	...	5	1,648	50.0							
	Shoe, shoe repair machinery.....	8,934	...	13	15,583	57.3		West North Central Division					
	Oil-well and oil-refining machinery.....	31,720	...	13	48,405	65.5		All establishments.....	113,608	...	126	...	...
	Miscellaneous special machinery, equipment	12,115	...	...	...	...		Those analyzing commodity lines, total	113,228	100.0	122	...	...
86	Industrial equipment, supplies.....	125,625	27.1	114	174,172	72.1	51	Automotive parts, accessories, etc.....	2,322	2.0	8	5,285	43.9
	Abrasives, abrasive material.....	16,685	...	12	18,199	91.7	53	Electrical apparatus, equipment.....	6,755	6.0	7	25,783	26.2
	Industrial leather, belting, packing.....	8,806	...	16	10,137	86.9	82	General industrial machinery, equipment.....	26,420	23.5	37	52,064	50.7
	Mechanical rubber goods.....	28,495	...	27	32,400	87.9		Compressors, pumps.....	7,281	...	16	38,209	19.0
	Rope, cordage, twine (exc. wire).....	12,393	...	7	14,170	87.4		Conveyors, conveying equipment.....	895	...	4	4,444	20.1
	Miscellaneous industrial equipment, supplies.....	59,246	...	60	105,079	56.4		Fans, blowers (industrial equipment).....	965	...	7	16,691	5.8
								Mechanical power transmission equipment.....	3,343	...	15	11,151	30.0
								Other general industrial machinery.....	13,936	...	...	...	...

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES—Continued					
	West North Central Division—Continued							East South Central Division—Continued					
83	Metal-working machinery.....	3,201	2.8	10	4,465	71.7	85	Special industry machinery, equipment.....	7,969	21.7	24	15,124	52.7
	Portable metal-working machinery (power driven).....	2,487	...	7	3,688	67.4		Wood-working machinery.....	255	...	4	307	83.1
	Miscellaneous metal-working machinery.....	714	...	...	...	...		Oil-well and oil-refining machinery.....	1,681	...	10	2,086	80.6
84	Construction, mining, excavating machinery..	5,584	4.9	9	12,426	44.9	86	Industrial equipment, supplies.....	8,001	21.9	13	13,008	61.5
	Road-building machinery.....	366	...	5	3,546	10.3		Mechanical rubber goods.....	5,231	...	4	5,877	89.0
	Mining, quarrying machinery, equipment...	4,944	...	9	12,426	39.8		Miscellaneous industrial equipment, supplies.....	2,770	...	...	...	...
	Construction machinery (exc. road).....	274	...	5	3,546	7.7		Commodities, n.e.c.....	5,670	15.4	...	...	...
85	Special industry machinery, equipment.....	21,336	18.8	41	35,223	60.6	126	Service receipts.....	3	(2)	...	...	...
	Textile industry machinery.....	3,362	...	5	3,405	98.7		West South Central Division					
	Printing trades machinery.....	1,830	...	6	1,930	94.8		All establishments.....	206,435	...	274	...	...
	Shoe, shoe repair machinery.....	6,537	...	4	10,102	64.7		Those analyzing commodity lines, total	204,186	100.0	259	...	...
	Oil-well and oil-refining machinery.....	5,331	...	14	6,283	84.8							
	Miscellaneous special machinery, equipment	4,276	...	...	...	...			
86	Industrial equipment, supplies.....	24,957	22.0	41	36,362	68.6	51	Automotive parts, accessories, etc.....	2,356	1.2	10	5,457	43.2
	Industrial leather, belting, packing.....	1,859	...	11	3,457	53.8	53	Electrical apparatus, equipment.....	7,192	3.5	12	15,851	45.4
	Mechanical rubber goods.....	6,404	...	10	8,621	74.3	56	Hardware.....	247	0.1	11	5,009	4.9
	Rope, cordage, twine (exc. wire).....	9	...	4	1,088	0.8	72	Recording, controlling instruments, accessories.....	15,250	7.5	6	15,348	99.4
	Miscellaneous industrial equipment, supplies.....	16,685	...	...	...	...	80	Farm, garden machinery (exc. tractors).....	1,015	0.5	4	5,540	18.3
88	Railroad transportation equipment.....	274	0.2	7	20,806	1.3	82	General industrial machinery, equipment.....	47,875	23.4	50	69,860	68.5
95	Iron, steel wire and wire products.....	69	0.1	6	1,380	5.0		Compressors, pumps.....	15,400	...	25	41,203	37.4
	Wire, rope, cable (exc. insulated).....	40	...	5	1,281	3.1		Conveyors, conveying equipment.....	1,084	...	4	7,521	14.4
	Other iron, steel wire products.....	29	...	...	...	...		Cranes, derricks, hoists, winches.....	311	...	6	16,967	1.8
96	Iron and steel finished products.....	659	0.6	5	1,281	51.4		Fans, blowers (industrial equipment).....	2,388	...	13	26,985	8.8
97	Iron and steel pipe and tubes.....	529	0.5	9	3,170	16.7		Mechanical power transmission equipment...	10,002	...	19	22,657	44.1
124	Second-hand merchandise.....	531	0.5	9	19,253	2.8		Other general industrial machinery.....	18,690	...	...	...	...
126	Commodities, n.e.c.....	16,575	14.6	...	...	...	83	Metal-working machinery.....	3,045	1.5	12	6,114	49.8
	Service receipts.....	4,016	3.5	14	29,704	13.5		Portable metal-working machinery (power driven).....	1,749	...	6	2,905	60.2
	South Atlantic Division							Miscellaneous metal-working machinery.....	1,296	...	...	...	...
	All establishments.....	117,223	...	126	...	...	84	Construction, mining, excavating machinery..	5,005	2.4	16	29,044	17.2
	Those analyzing commodity lines, total	116,701	100.0	118	...	...		Road-building machinery.....	629	...	9	9,671	6.5
51	Automotive parts, accessories, etc.....	1,543	1.3	6	3,543	43.6		Mining, quarrying machinery, equipment....	3,732	...	15	28,762	13.0
53	Electrical apparatus, equipment.....	3,649	3.1	5	13,051	28.0		Construction machinery (exc. road).....	644	...	9	10,600	6.1
57	Plumbing, heating, air-conditioning.....	3,370	2.9	4	8,413	40.0	85	Special industry machinery, equipment.....	84,840	41.7	161	111,395	76.2
82	General industrial machinery, equipment.....	21,025	18.0	26	48,782	43.1		Food products machinery.....	170	...	5	1,782	9.5
	Compressors, pumps.....	3,018	...	9	33,420	9.0		Printing trades machinery.....	3,952	...	5	4,023	98.2
	Conveyors, conveying equipment.....	4,552	...	8	23,857	19.1		Oil-well and oil-refining machinery.....	72,975	...	127	81,436	89.6
	Fans, blowers (industrial equipment).....	366	...	4	24,663	1.5		Miscellaneous special machinery, equipment	7,743	...	...	...	...
	Mechanical power transmission equipment...	5,017	...	14	16,975	29.6	86	Industrial equipment, supplies.....	25,841	12.6	56	43,457	59.5
	Other general industrial machinery.....	8,072	...	...	...	...		Industrial leather, belting, packing.....	912	...	7	1,080	84.4
83	Metal-working machinery.....	2,564	2.2	19	8,689	29.5		Mechanical rubber goods.....	7,051	...	14	9,847	71.6
	Welding machinery, equipment.....	936	...	13	6,745	13.9		Rope, cordage, twine (exc. wire).....	3,486	...	5	4,465	78.1
	Portable metal-working machinery (power driven).....	1,620	...	7	2,044	79.2		Miscellaneous industrial equipment, supplies.....	14,392	...	...	...	...
	Miscellaneous metal-working machinery.....	8	...	...	...	...	88	Railroad transportation equipment.....	228	0.1	4	4,156	5.5
84	Construction, mining, excavating machinery..	22,740	19.5	11	31,878	71.3	95	Iron, steel wire and wire products.....	179	0.1	4	3,450	5.2
	Mining, quarrying machinery, accessories..	22,414	...	10	31,351	71.5		Wire rope, cable (exc. insulated).....	179	...	4	3,450	5.2
	Other construction, etc., machinery.....	326	...	...	...	...	97	Iron and steel pipe and tubes.....	4,332	2.1	32	30,410	14.2
85	Special industry machinery, equipment.....	28,934	24.8	37	33,318	86.8		Steel pipe, tubing (exc. seamless).....	424	...	8	4,368	9.7
	Textile industry machinery.....	23,081	...	16	23,315	94.7		Seamless steel pipe, tubing.....	2,721	...	5	17,182	15.8
	Printing trades machinery.....	2,649	...	7	2,690	98.5		Not analyzed in detail.....	1,187	...	7	13,002	9.1
	Miscellaneous special machinery, equipment	4,204	...	...	...	...	124	Second-hand merchandise.....	63	(2)	4	5,683	1.1
86	Industrial equipment, supplies.....	20,437	17.5	31	28,090	72.8	126	Commodities, n.e.c.....	3,450	1.7	...	...	...
	Industrial leather, belting, packing.....	392	...	4	1,571	25.0		Service receipts.....	3,268	1.6	12	16,508	19.8
	Mechanical rubber goods.....	3,928	...	10	5,667	69.3		Mountain Division					
	Miscellaneous industrial equipment, supplies.....	16,117	...	...	...	...		All establishments.....	(x)	...	68	...	...
Commodities, n.e.c.....	8,518	7.3	...	...	...	...		Those analyzing commodity lines, total	55,881	100.0	67	...	...
126	Service receipts.....	3,921	3.4	14	19,305	20.3	82	General industrial machinery, equipment.....	6,560	11.7	22	14,839	44.2
	East South Central Division							Compressors, pumps.....	3,484	...	17	14,219	24.5
	All establishments.....	(x)	...	59	...	...		Cranes, derricks, hoists, winches.....	576	...	6	4,623	13.5
	Those analyzing commodity lines, total	36,694	100.0	54	...	...		Fans, blowers (industrial equipment).....	274	...	9	5,374	16.6
82	General industrial machinery, equipment.....	7,617	20.8	14	16,777	45.4		Mechanical power transmission equipment...	895	...	9	5,374	16.6
	Compressors, pumps.....	2,762	...	8	10,968	25.2	83	Other general industrial machinery.....	1,331	...	...	...	...
	Fans, blowers (industrial equipment).....	906	...	6	9,808	9.2		Metal-working machinery.....	1,086	1.9	7	2,073	52.4
	Mechanical power transmission equipment...	699	...	4	4,786	14.6		Portable metal-working machinery (power driven).....	986	...	6	1,380	71.4
	Other general industrial machinery.....	3,250	...	...	...	...		Miscellaneous metal-working machinery.....	100	...	...	...	...
83	Metal-working machinery.....	1,293	3.5	6	1,890	68.4	84	Construction, mining, excavating machinery..	5,694	10.2	13	10,178	55.9
84	Construction, mining, excavating machinery..	6,141	16.7	10	11,024	55.7		Road-building machinery.....	314	...	6	2,953	10.6
	Mining, quarrying machinery, accessories..	5,927	...	10	11,024	53.8		Mining, quarrying machinery, accessories..	5,021	...	12	9,964	50.4
	Other construction, etc., machinery.....	214	...	...	...	...		Construction machinery (exc. road).....	165	...	7	3,091	5.3
								Not analyzed in detail.....	194	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)		
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES SALES BRANCHES--Continued							PROFESSIONAL EQUIPMENT, SUPPLIES SALES BRANCHES--Continued						
	Mountain Division--Continued							East North Central Division--Continued						
85	Special industry machinery, equipment.....	8,694	15.6	33	14,699	59.1	79	Miscellaneous professional, service equipment.....	1,330	4.2	6	1,453	91.5	
	Oil-well and oil-refining machinery.....	7,891	...	22	9,822	80.3		Commodities, n.e.c.....	13,951	43.6	...	...	...
	Miscellaneous special machinery, equipment	803	...	...	...	...	126	Service receipts.....	134	0.4	4	2,371	5.6
86	Industrial equipment, supplies.....	16,197	29.0	15	31,944	50.7		West North Central Division						
	Industrial leather, belting, packing.....	1,067	...	5	1,467	72.7		All establishments.....	20,145	...	81	...	...
	Mechanical rubber goods.....	14,383	...	7	27,746	51.8		Those analyzing commodity lines, total	16,517	100.0	76	...	...
	Miscellaneous industrial equipment, supplies.....	747	...	6	3,828	19.5								
126	Commodities, n.e.c.....	17,560	31.4	...	...	...	68	Surgical, medical equipment and supplies....	5,779	35.0	25	6,602	87.5
	Service receipts.....	90	0.2	5	4,082	2.2	70	Professional, scientific equipment, n.e.c....	1,119	6.8	5	1,952	57.3	
	Pacific Division						79	Miscellaneous professional, service equipment.....	952	5.8	6	952	100.0	
	All establishments.....	190,422	...	282	...	...	126	Commodities, n.e.c.....	8,560	51.8	...	...	...
	Those analyzing commodity lines, total	186,861	100.0	267	...	...		Service receipts.....	107	0.6	4	1,685	6.4
51	Automotive parts, accessories, etc.....	2,139	1.1	8	7,348	29.1		South Atlantic Division						
53	Electrical apparatus, equipment.....	7,532	4.0	9	22,228	33.9		(Not analyzed by commodity lines)						
54	Radios, television sets, home appliances, and specialties.....	14	(z)	4	11,270	0.1		East South Central Division						
56	Hardware.....	319	0.2	5	5,381	5.9		All establishments.....	(x)	...	32	...	...
57	Plumbing, heating, air-conditioning.....	3,183	1.7	6	9,742	32.7		Those analyzing commodity lines, total	7,487	100.0	31	...	...
72	Recording, controlling instruments, accessories.....	6,200	3.3	4	6,280	98.7	68	Surgical, medical equipment and supplies....	4,502	60.1	13	4,681	96.2	
80	Farm, garden machinery (exc. tractors).....	1,619	0.9	4	11,840	13.7		Commodities, n.e.c.....	2,985	39.9	...	...	...
82	General industrial machinery, equipment.....	51,258	27.5	72	80,699	63.5		West South Central Division						
	Compressors, pumps.....	15,191	...	26	44,225	34.3		(Not analyzed by commodity lines)						
	Conveyors, conveying equipment.....	2,143	...	7	4,816	44.5		Mountain Division						
	Cranes, derricks, hoists, winches.....	288	...	6	11,766	2.4		(Not analyzed by commodity lines)						
	Industrial trucks, tractors, stackers.....	4,596	...	9	6,322	72.7		Pacific Division						
	Fans, blowers (industrial equipment).....	748	...	11	19,371	3.9		(Not analyzed by commodity lines)						
	Mechanical power transmission equipment....	7,997	...	25	23,342	34.3								
	Other general industrial machinery.....	20,295	...	...	...	...				
83	Metal-working machinery.....	13,165	7.0	49	30,127	43.7		SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES						
	Machine tools, equipment.....	2,955	...	16	6,923	42.7		New England Division						
	Welding machinery, equipment.....	2,676	...	14	9,495	28.2		All establishments.....	75,396	...	34	...	...
	Portable metal-working machinery (power driven).....	6,497	...	16	9,990	65.0		Those analyzing commodity lines, total	75,396	100.0	34	...	...
	Miscellaneous metal-working machinery.....	1,037	...	...	...	...	58	Boot, shoe cut stock, shoe findings.....	32,112	42.6	9	51,254	62.6
84	Construction, mining, excavating machinery..	5,395	2.9	16	24,129	22.4	60	Mortician goods, supplies.....	2,733	3.6	9	2,733	100.0	
	Road-building machinery.....	716	...	10	13,852	5.2	120	Leather.....	37,046	49.2	8	46,812	79.1	
	Mining, quarrying machinery, accessories..	3,637	...	12	20,615	17.6	126	Commodities, n.e.c.....	3,500	4.6	...	...	...
	Construction machinery (exc. road).....	500	...	9	12,053	4.1		Service receipts.....	5	(z)	...	...	...
	Not analyzed in detail.....	542	...	...	...	...		Middle Atlantic Division					
85	Special industry machinery, equipment.....	38,347	20.5	99	59,466	64.5		All establishments.....	69,846	...	79	...	...
	Food products machinery.....	631	...	9	1,302	48.5		Those analyzing commodity lines, total	69,846	100.0	79	...	...
	Textile industry machinery.....	2,889	...	7	2,960	97.6								
	Printing trades machinery.....	14,545	...	17	16,205	89.8	58	Boot, shoe cut stock, shoe findings.....	5,395	7.7	6	8,512	63.4	
	Wood-working machinery.....	4,125	...	8	5,261	78.4	60	Mortician goods, supplies.....	12,116	17.3	22	12,116	100.0	
	Shoe, shoe-repair machinery.....	654	...	5	1,089	60.0	61	Laundry, dry cleaning equipment, supplies...	18,192	26.0	13	18,720	97.2	
	Oil-well and oil-refining machinery.....	9,620	...	28	12,633	76.1	63	Upholsterers' supplies.....	1,831	2.6	6	2,601	70.4	
	Miscellaneous special machinery, equipment	5,883	...	...	...	...	64	Janitors' supplies.....	1,214	1.7	9	1,242	97.7
86	Industrial equipment, supplies.....	36,255	19.4	66	47,801	75.8	79	Miscellaneous professional, service equipment.....	1,298	1.8	5	1,326	97.9	
	Abrasives, abrasive material.....	2,154	...	9	2,773	77.7	120	Leather.....	22,382	32.3	14	27,090	82.6	
	Industrial leather, belting, packing.....	2,078	...	9	2,078	100.0	126	Commodities, n.e.c.....	6,886	9.8	...	...	...
	Mechanical rubber goods.....	7,690	...	17	10,465	73.5		Service receipts.....	532	0.8	4	10,476	5.1	
	Miscellaneous industrial equipment, supplies.....	24,333	...	...	...	...		East North Central Division					
88	Railroad transportation equipment.....	54	(z)	5	13,968	0.4		All establishments.....	(x)	...	61	...	...
126	Commodities, n.e.c.....	15,833	8.5	...	...	...		Those analyzing commodity lines, total	57,274	100.0	60	...	...
	Service receipts.....	5,548	3.0	24	30,169	18.4								
	PROFESSIONAL EQUIPMENT, SUPPLIES, SALES BRANCHES							58	Boot, shoe cut stock, shoe findings.....	3,917	6.8	5	3,917	100.0
	New England Division							60	Mortician goods, supplies.....	2,496	4.3	8	2,496	100.0
	(Not analyzed by commodity lines)							61	Laundry, dry cleaning equipment, supplies...	17,083	29.8	12	18,241	93.6
	Middle Atlantic Division							63	Upholsterers' supplies.....	318	0.6	6	1,205	26.4
	All establishments.....	27,285	...	79		64	Janitors' supplies.....	622	1.1	6	671	92.7
	Those analyzing commodity lines, total	26,773	100.0	76		79	Miscellaneous professional, service equipment.....	3,663	6.4	6	3,698	99.0
68	Surgical, medical equipment and supplies....	8,115	30.3	30	12,351	65.7	120	Leather.....	22,387	39.2	10	22,387	100.0	
70	Professional, scientific equipment, n.e.c....	3,859	14.4	9	5,961	64.7	126	Commodities, n.e.c.....	6,612	11.5	...	...	...
79	Miscellaneous professional, service equipment.....	691	3.3	5	1,124	79.3		Service receipts.....	176	0.3	...	...	...
126	Commodities, n.e.c.....	13,593	50.8	...	...	...		West North Central Division					
	Service receipts.....	315	1.2	6	1,504	20.9		(Not analyzed by commodity lines)						
	East North Central Division							South Atlantic Division						
	All establishments.....	32,305	...	100	...	...		(Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	31,983	100.0	96	...	...		East South Central Division					
68	Surgical, medical equipment and supplies....	9,343	29.2	32	11,711	79.8		(Not analyzed by commodity lines)						
70	Professional, scientific equipment, n.e.c....	7,225	22.6	6	8,563	84.4								

See footnotes at end of table.

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES SALES BRANCHES—Continued							IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued					
	West South Central Division (Not analyzed by commodity lines)							Middle Atlantic Division					
	Mountain Division (Not analyzed by commodity lines)							All establishments.....	197,937	...	78	...	...
	Pacific Division							Those analyzing commodity lines, total	195,312	100.0	75	...	...
	All establishments.....	15,256	...	47	...	...	57	Plumbing, heating, air-conditioning.....	1,510	0.8	4	9,669	15.6
	Those analyzing commodity lines, total	14,882	100.0	44	...	...	93	Iron, steel products (semi-finished).....	13,518	6.9	14	73,145	18.5
61	Laundry, dry cleaning equipment, supplies...	6,731	45.3	12	6,930	97.1		Forgings.....	227	...	5	28,912	0.8
64	Janitors' supplies.....	164	1.1	6	164	100.0		Other semi-finished products.....	13,291	...	...	...	...
79	Miscellaneous professional, service equipment.....	2,711	18.2	10	2,711	100.0	94	Iron, steel products (flat).....	40,086	20.4	28	121,896	32.9
126	Commodities, n.e.c.....	5,126	34.4	...	...	...		Plates.....	6,267	...	12	68,642	9.1
	Service receipts.....	150	1.0	...	...	...		Strip (hot, cold rolled).....	4,471	...	20	97,794	4.6
								Sheets (cold rolled).....	6,516	...	11	58,773	11.1
								Sheets (hot rolled).....	7,660	...	17	84,630	9.0
								Sheets (galvanized, other coated).....	2,879	...	11	50,240	5.7
								Tin plate, terne plate.....	213	...	5	15,309	1.4
								Other flat iron, steel products.....	12,080	...	...	...	...
	TRANSPORTATION (EXC. AUTOMOTIVE) EQUIPMENT, SUPPLIES SALES BRANCHES						95	Iron, steel wire and wire products.....	31,953	16.4	38	130,780	24.4
	New England Division (Not analyzed by commodity lines)							Nails (staples, tacks, brads).....	1,196	...	9	28,691	4.2
	Middle Atlantic Division (Not analyzed by commodity lines)							Wire rope, cable (exc. insulated).....	6,935	...	8	48,849	14.2
	East North Central Division (Not analyzed by commodity lines)							Strand, galvanized.....	171	...	5	23,964	0.7
	West North Central Division (Not analyzed by commodity lines)							Reinforcement mesh.....	312	...	5	11,429	2.7
	South Atlantic Division (Not analyzed by commodity lines)							Drawn wire.....	7,485	...	16	73,625	10.2
	East South Central Division (Not analyzed by commodity lines)							Other iron, steel wire products.....	15,854	...	...	...	...
	West South Central Division (Not analyzed by commodity lines)						96	Iron and steel finished products.....	34,727	17.8	32	118,921	29.2
	Mountain Division (Not analyzed by commodity lines)							Bar-size shapes (exc. reinforcement), hot rolled.....	8,001	...	11	63,427	12.6
	Pacific Division (Not analyzed by commodity lines)							Bar-size shapes, cold finished.....	4,784	...	17	65,857	7.3
	IRON, STEEL AND PRODUCTS SALES BRANCHES							Concrete reinforcement bars.....	4,524	...	10	54,745	8.3
	New England Division							Tool steel.....	615	...	7	19,997	3.1
	All establishments.....	43,847	...	26	...	...		Structural shapes (exc. bar-size shapes).....	6,650	...	8	70,786	9.4
	Those analyzing commodity lines, total	41,615	100.0	24	...	...		Other finished products.....	10,153	...	...	...	...
94	Iron, steel products (flat).....	9,051	21.7	12	29,263	30.9	97	Iron and steel pipe and tubes.....	10,280	5.3	15	52,514	19.6
	Strip (hot, cold rolled).....	3,348	...	9	24,206	13.8		Steel pipe, tubing (exc. seamless).....	48	...	5	2,911	1.6
	Sheets (cold rolled).....	2,245	...	4	16,381	13.7		Seamless steel pipe, tubing.....	2,655	...	12	42,933	6.2
	Sheets (hot rolled).....	1,244	...	8	20,175	6.2		Other iron, steel pipe.....	7,577	...	...	...	...
	Other flat iron, steel products.....	2,214	...	...	...	...		Alloy steel.....	10,164	5.2	16	55,915	18.2
95	Iron, steel wire and wire products.....	2,668	6.4	10	20,056	13.3		Bars, hot rolled.....	2,736	...	10	50,749	5.4
	Drawn wire.....	554	...	5	13,106	4.2		Bars, cold finished.....	1,117	...	10	49,781	2.2
	Other iron, steel wire products.....	2,114	...	...	...	...		Tool steel.....	4,786	...	15	54,020	8.8
96	Iron and steel finished products.....	6,002	14.4	13	27,154	22.1		Sheet and strip.....	203	...	9	44,826	0.4
	Bar-size shapes (exc. reinforcement), hot rolled.....	1,204	...	6	13,575	8.9		Other alloy steel.....	1,322	...	10	49,212	2.7
	Bar-size shapes, cold finished.....	520	...	6	13,575	3.8	99	Stainless steel.....	13,626	7.0	19	61,811	22.0
	Tool steel.....	690	...	7	9,116	7.6		Strip.....	1,255	...	8	21,892	5.7
	Other finished products.....	3,588	...	...	...	...		Sheets.....	3,786	...	11	52,015	7.3
98	Alloy steel.....	10,771	26.0	13	23,567	45.7		Bars and bar-size shapes.....	1,598	...	11	49,899	3.2
	Bars, hot rolled.....	3,078	...	10	21,350	14.4		Other stainless steel.....	6,987	...	12	54,064	12.9
	Bars, cold finished.....	344	...	6	13,854	2.5	100	Building metal work, n.e.c.....	18,984	9.7	16	31,713	59.9
	Tool steel.....	6,512	...	13	23,567	27.6		Nonferrous metals.....	5,596	2.9	9	56,411	9.9
	Sheet and strip.....	531	...	6	17,636	3.0		Commodities, n.e.c.....	12,943	6.6	...	...	...
	Other alloy steel.....	306	...	7	18,268	1.7	126	Service receipts.....	1,925	1.0	20	56,580	3.4
99	Stainless steel.....	5,848	14.0	12	23,485	24.9		East North Central Division					
	Strip.....	1,348	...	9	15,349	8.8		All establishments.....	347,413	...	119	...	...
	Sheets.....	1,031	...	7	18,268	5.6		Those analyzing commodity lines, total	344,786	100.0	111	...	...
	Bars and bar-size shapes.....	1,816	...	9	20,403	8.9	92	Scrap iron, steel.....	206	(*)	9	45,388	0.4
	Other stainless steel.....	1,653	...	7	18,268	9.0		Iron, steel products (semi-finished).....	8,961	2.6	15	88,553	10.1
100	Building metal work, n.e.c.....	2,530	6.1	4	6,125	41.3	93	Wire rods.....	360	...	4	25,647	1.4
	Commodities, n.e.c.....	4,563	11.0	...	...	...		Forgings.....	493	...	7	38,446	1.3
	Service receipts.....	182	0.4	7	9,892	1.8		Other semi-finished products.....	8,108	...	...	...	...
							94	Iron, steel products (flat).....	66,902	19.4	39	244,493	27.4
								Plates.....	9,017	...	15	140,381	6.4
								Strip (hot, cold rolled).....	21,740	...	25	212,101	10.2
								Sheets (cold rolled).....	7,037	...	11	95,642	7.4
								Sheets (hot rolled).....	12,505	...	22	142,885	8.8
								Sheets (galvanized, other coated).....	3,666	...	13	92,946	3.9
								Other flat iron, steel products.....	12,937	...	...	...	...
							95	Iron, steel wire and wire products.....	24,456	7.1	47	180,828	13.5
								Woven wire fence, gates.....	613	...	4	9,546	6.4
								Fence posts, fittings.....	638	...	5	4,674	1.6
								Nails (staples, tacks, brads).....	288	...	9	28,531	1.0
								Wire rope, cable (exc. insulated).....	4,780	...	8	26,563	18.0
								Strand, galvanized.....	219	...	4	18,114	1.2
								Reinforcement mesh.....	798	...	10	18,196	4.4
								Drawn wire.....	8,649	...	23	116,577	7.4
								Other iron, steel wire products.....	8,471	...	...	...	...
							96	Iron and steel finished products.....	64,393	18.7	54	258,238	24.9
								Rails, tieplates, splice bars, etc.....	479	...	7	73,551	0.6
								Bar-size shapes (exc. reinforcement), hot rolled.....	12,891	...	17	151,281	8.5
								Bar-size shapes, cold finished.....	13,980	...	21	152,528	9.2
								Concrete reinforcement bars.....	10,064	...	18	101,617	9.9
								Tool steel.....	4,045	...	18	64,935	6.2
								Structural shapes (exc. bar-size shapes).....	10,305	...	9	88,637	11.6
								Other finished products.....	12,629	...	...	...	...

See footnotes at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousands dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)				Amount (Thousands dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousands dollars) (4)	
IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued							IRON, STEEL AND PRODUCTS SALES BRANCHES—Continued						
East North Central Division—Continued							West South Central Division—Continued						
97	Iron and steel pipe and tubes.....	21,821	6.3	17	121,060	18.0	96	Iron and steel finished products.....	13,680	33.7	8	27,276	50.2
	Steel pipe, tubing (exc. seamless).....	14,718	...	7	33,273	44.2		Concrete reinforcement bars.....	3,715	...	7	25,171	14.8
	Seamless steel pipe, tubing.....	6,790	...	13	89,684	7.6		Other finished products.....	9,965	...	...	...	...
	Other iron, steel pipe.....	313	...	...	...	...	97	Iron and steel pipe and tubes.....	2,359	5.8	7	24,582	9.6
98	Alloy steel.....	73,080	21.2	42	201,217	36.3		Steel pipe, tubing (exc. seamless).....	1,041	...	4	13,603	7.6
	Bars, hot rolled.....	20,403	...	25	180,326	11.3		Other iron, steel pipe.....	1,318	...	...	...	...
	Bars, cold finished.....	7,197	...	17	139,634	5.2	100	Building metal work, n.e.c.....	2,671	6.6	...	4,808	55.6
	Tool steel.....	32,200	...	40	196,659	16.4		Commodities, n.e.c.....	3,220	7.9	...	...	...
	Sheet and strip.....	4,629	...	18	166,614	2.8	126	Service receipts.....	236	0.6	5	4,926	4.8
	Other alloy steel.....	8,651	...	19	167,130	5.2							
99	Stainless steel.....	37,224	10.8	35	194,847	19.1		Mountain Division					
	Strip.....	16,623	...	17	106,327	15.6		(Not analyzed by commodity lines)					
	Sheets.....	6,311	...	18	166,614	3.8		Pacific Division					
	Bars and bar-size shapes.....	7,030	...	27	182,466	3.8		All establishments.....	(x)	...	74	...	...
	Other stainless steel.....	7,260	...	22	175,843	4.1		Those analyzing commodity lines, total	74,450	100.0	73	...	...
100	Building metal work, n.e.c.....	22,034	6.4	19	33,968	64.9							
101	Nonferrous metals.....	5,423	1.6	11	98,109	5.5	93	Iron, steel products (semi-finished).....	3,545	4.8	11	18,096	19.6
	Aluminum, alloy shapes, forms.....	2,789	...	4	15,935	17.5		Rough casting, foundry products.....	1,785	...	5	4,863	36.7
	Other nonferrous metals, basic shapes.....	2,634	...	...	...	...		Other semi-finished products.....	1,760	...	...	...	...
126	Commodities, n.e.c.....	19,148	5.6	...	...	...	94	Iron, steel products (flat).....	10,023	13.5	17	34,290	29.2
	Service receipts.....	1,138	0.3	18	80,177	1.4		Strip (hot, cold rolled).....	1,122	...	10	24,355	4.6
								Other flat iron, steel products.....	8,901	...	...	...	...
	West North Central Division						95	Iron, steel wire and wire products.....	21,174	28.4	51	54,256	39.0
	All establishments.....	(x)	...	24	...	...		Woven wire fence, gates.....	469	...	5	8,846	5.3
	Those analyzing commodity lines, total	45,656	100.0	23	...	...		Barbed, twisted wire.....	153	...	...	8,630	1.8
94	Iron, steel products (flat).....	8,358	18.3	11	38,740	21.6		Nails (staples, tacks, brads).....	1,825	...	5	9,244	19.7
	Plates.....	1,200	...	4	18,105	6.6		Wire rope, cable (exc. insulated).....	8,734	...	29	27,883	31.3
	Strip (hot, cold rolled).....	701	...	5	20,860	3.4		Strand, galvanized.....	209	...	9	9,074	2.3
	Sheets (hot rolled).....	1,027	...	6	27,218	3.8		Reinforcement mesh.....	757	...	9	16,071	4.7
	Sheets (galvanized, other coated).....	2,624	...	7	29,413	8.9		Drawn wire.....	3,694	...	20	30,093	12.3
	Tin plate, terne plate.....	50	...	5	19,216	0.3		Other iron, steel wire products.....	5,333	...	...	...	...
	Other flat iron, steel products.....	2,756	...	...	...	...	96	Iron and steel finished products.....	10,497	14.1	14	28,997	36.2
95	Iron, steel wire and wire products.....	2,720	6.0	14	36,551	7.4		Bar-size shapes (exc. reinforcement), hot rolled.....	1,107	...	6	17,016	6.5
	Nails (staples, tacks, brads).....	471	...	7	24,323	1.9		Bar-size shapes, cold finished.....	522	...	4	13,814	3.8
	Reinforcement mesh.....	420	...	8	20,726	2.0		Concrete reinforcement bars.....	5,408	...	7	20,385	26.5
	Drawn wire.....	57	...	5	18,183	0.3		Tool steel.....	171	...	4	6,438	2.6
	Other iron, steel wire products.....	1,772	...	...	...	...		Other finished products.....	3,289	...	...	...	...
96	Iron and steel finished products.....	13,824	30.3	13	38,559	35.8	97	Iron and steel pipe and tubes.....	1,662	2.2	6	17,767	9.4
	Bar-size shapes (exc. reinforcement) hot rolled.....	2,114	...	4	18,105	11.7	98	Alloy steel.....	2,418	3.2	10	18,993	12.7
	Concrete reinforcement bars.....	2,615	...	6	16,019	16.3		Bars, hot rolled.....	569	...	7	17,413	3.3
	Other finished products.....	9,095	...	...	...	...		Bars, cold finished.....	134	...	5	14,699	0.9
98	Alloy steel.....	3,685	8.1	4	11,326	32.5		Tool steel.....	1,254	...	10	18,993	6.6
	Bars, hot rolled.....	818	...	4	11,326	7.2		Sheet and strip.....	244	...	7	17,413	1.4
	Other alloy steel.....	2,867	...	...	...	...		Other alloy steel.....	217	...	6	17,016	1.3
99	Stainless steel.....	2,985	6.5	5	18,344	15.8	99	Stainless steel.....	6,947	9.3	17	25,355	27.4
	Sheets.....	937	...	4	18,432	5.1		Strip.....	393	...	4	3,647	10.8
	Other stainless steel.....	2,048	...	...	...	...		Sheets.....	1,832	...	8	17,934	10.2
100	Building metal work, n.e.c.....	7,514	16.4	7	14,629	51.4		Bars and bar-size shapes.....	1,031	...	9	18,510	5.6
101	Nonferrous metals.....	1,322	2.9	4	17,872	7.4		Other stainless steel.....	1,446	...	10	16,262	8.9
	Commodities, n.e.c.....	4,827	10.6	...	...	...		Not analyzed in detail.....	2,245	...	4	4,342	51.7
126	Service receipts.....	421	0.9	7	4,873	8.6	100	Building metal work, n.e.c.....	6,552	8.8	8	8,419	77.8
	South Atlantic Division						101	Nonferrous metals.....	1,170	1.6	6	18,108	6.5
	All establishments.....	30,006	...	23	...	...	126	Commodities, n.e.c.....	10,050	13.5	...	...	...
	Those analyzing commodity lines, total	29,374	100.0	21	...	...		Service receipts.....	412	0.6	14	10,098	4.1
94	Iron, steel products (flat).....	3,608	12.3	10	20,888	17.3	NONFERROUS METALS, METAL WORK SALES BRANCHES						
	Sheets (hot rolled).....	85	...	4	13,115	0.6	New England Division						
	Other flat iron, steel products.....	3,523	...	...	...	...	(Not analyzed by commodity lines)						
95	Iron, steel wire and wire products.....	2,924	10.0	12	20,691	14.1	Middle Atlantic Division						
96	Iron and steel finished products.....	7,131	24.3	9	18,941	37.6	All establishments.....						
100	Building metal work, n.e.c.....	11,083	37.7	6	16,811	65.9	Those analyzing commodity lines, total						
	Commodities, n.e.c.....	4,127	14.0	...	...	...				
126	Service receipts.....	501	1.7	7	8,646	5.8	101	Nonferrous metals.....	91,091	95.8	26	95,048	95.8
	East South Central Division							Copper shapes, forms.....	21,485	...	11	41,208	52.1
	(Not analyzed by commodity lines)							Aluminum, alloy shapes, forms.....	1,297	...	6	4,076	31.8
	West South Central Division							Tin and tin-base shapes, forms.....	30	...	4	6,047	0.5
	All establishments.....	40,613	...	35	...	...		Precious metals.....	5,680	...	8	11,676	48.6
	Those analyzing commodity lines, total	40,613	100.0	35	...	...		Other nonferrous metals, basic shapes.....	62,599	...	16	78,954	79.3
94	Iron, steel products (flat).....	10,226	25.2	12	28,008	36.5		Commodities, n.e.c.....	3,957	4.2	...	...	...
95	Iron, steel wire and wire products.....	8,221	20.2	24	34,352	23.9	East North Central Division						
	Woven wire fence, gates.....	168	...	4	18,442	0.9	All establishments.....						
	Nails (staples, tacks, brads).....	885	...	4	20,507	4.3	Those analyzing commodity lines, total						
	Wire rope, cable (exc. insulated).....	4,546	...	13	6,535	69.6							
	Reinforcement mesh.....	473	...	7	19,767	2.4	101	Nonferrous metals.....	170,584	97.0	36	176,035	97.0
	Drawn wire.....	1,140	...	6	24,444	4.7		Copper shapes, forms.....	24,810	...	11	53,513	46.4
	Other iron, steel wire products.....	1,009	...	...	...	...		Precious metals.....	8,919	...	8	33,366	26.7
								Other nonferrous metals, basic shapes.....	136,855

See footnotes at end of table.

MANUFACTURERS' SALES BRANCHES

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Table 12.—COMMODITY LINE SALES—MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4			
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				
	NONFERROUS METALS, METAL WORK SALES BRANCHES—Continued							FARM SUPPLIES SALES BRANCHES—Continued								
	East North Central Division—Continued							West North Central Division—Continued								
126	Commodities, n.e.c.	5,363	3.0	...	...	...	21	Feed (mixed, other)	19,558	60.2	23	29,501	66.3			
	Service receipts	88	...	...	...	...	30	Seeds (filled garden)	572	1.8	4	2,294	24.9			
	West North Central Division (Not analyzed by commodity lines)							Commodities, n.e.c.	2,629	8.1	...	...	...
	South Atlantic Division (Not analyzed by commodity lines)							South Atlantic Division								
	East South Central Division (Not analyzed by commodity lines)							All establishments	45,999	...	55	...	...	
	West South Central Division (Not analyzed by commodity lines)							Those analyzing commodity lines, total	44,299	100.0	53	...	...	
	Mountain Division (Not analyzed by commodity lines)							5	Groceries (exc. as specified)	3,840	8.7	19	11,224	34.2		
	Pacific Division								Flour, related products	3,840	...	19	11,224	34.2		
	All establishments	(x)	...	18	...	...		21	Feed (mixed, other)	11,346	25.6	26	1,5822	71.7		
	Those analyzing commodity lines, total	37,274	100.0	17	...	...		46	Fertilizer, fertilizer materials	26,348	59.4	26	2,776	94.8		
102	Nonferrous metals	33,963	91.1	17	37,274	91.1		47	Agricultural chemicals (exc. fertilizer)	1,988	4.5	5	2,331	85.3		
	Copper shapes, forms	4,631	...	7	17,649	26.2			Commodities, n.e.c.	777	1.8	...	...	...
	Aluminum, alloy shapes, forms	15,692	...	5	24,626	63.7			East South Central Division							
	Tin and tin-base shapes, forms	117	...	4	7,654	1.5			All establishments	17,488	...	17	...	...
	Other nonferrous metals, basic shapes	13,523	...	...	...	...			Those analyzing commodity lines, total	17,488	100.0	17	...	...
	Commodities, n.e.c.	3,311	8.9	...	...	...		5	Groceries (exc. as specified)	2,043	11.7	8	6,765	30.2		
	AMUSEMENT, SPORTING GOODS SALES BRANCHES								Flour, related products	2,043	...	8	6,765	30.2		
	New England Division (Not analyzed by commodity lines)								Feed (mixed, other)	5,916	33.8	11	8,120	72.8		
	Middle Atlantic Division (Not analyzed by commodity lines)								Fertilizer, fertilizer materials	9,174	52.5	6	9,594	85.6		
	East North Central Division (Not analyzed by commodity lines)								Commodities, n.e.c.	355	2.0	...	...	...
	West North Central Division (Not analyzed by commodity lines)								West South Central Division							
	South Atlantic Division (Not analyzed by commodity lines)								All establishments	13,759	...	25	...	...
	East South Central Division (Not analyzed by commodity lines)								Those analyzing commodity lines, total	13,759	100.0	25	...	...
	West South Central Division (Not analyzed by commodity lines)								5	Groceries (exc. as specified)	2,957	21.5	21	11,580	25.5	
	Mountain Division (Not analyzed by commodity lines)									Flour, related products	2,502	...	21	11,580	21.6	
	Pacific Division (Not analyzed by commodity lines)									Other groceries	455	...	6	5,619	8.1	
	All establishments	...	...	...	...	...			21	Feed (mixed, other)	8,623	62.7	21	11,580	74.5	
	Those analyzing commodity lines, total	...	...	...	...	...				Commodities, n.e.c.	2,179	15.8	...	...	...
	New England Division (Not analyzed by commodity lines)									Mountain Division (Not analyzed by commodity lines)						
	Middle Atlantic Division (Not analyzed by commodity lines)									Pacific Division						
	East North Central Division (Not analyzed by commodity lines)									All establishments	15,561	...	21	...	...
	West North Central Division (Not analyzed by commodity lines)									Those analyzing commodity lines, total	15,561	100.0	21	...	...
	South Atlantic Division (Not analyzed by commodity lines)									21	Feed (mixed, other)	5,271	33.9	11	5,386	97.9
	East South Central Division (Not analyzed by commodity lines)										Agricultural chemicals (exc. fertilizer)	9,162	58.9	9	9,980	91.8
	West South Central Division (Not analyzed by commodity lines)										Commodities, n.e.c.	1,128	7.2	...	...	...
	Mountain Division (Not analyzed by commodity lines)										MANUFACTURERS' SALES BRANCHES, MISCELLANEOUS PRODUCTS					
	Pacific Division (Not analyzed by commodity lines)										New England Division (Not analyzed by commodity lines)					
	All establishments	...	...	...	...	...					Middle Atlantic Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	...	...	...	...	...					East North Central Division (Not analyzed by commodity lines)					
21	Feed (mixed, other)	14,012	40.8	7	12,423	98.3					West North Central Division (Not analyzed by commodity lines)					
44	Fertilizer, fertilizer materials	12,601	36.4	10	15,282	84.6					South Atlantic Division (Not analyzed by commodity lines)					
47	Agricultural chemicals (exc. fertilizer)	979	2.8	4	5,378	18.1					East South Central Division (Not analyzed by commodity lines)					
	Commodities, n.e.c.	3,828	13.1	...	...	...					West South Central Division (Not analyzed by commodity lines)					
	West North Central Division										Mountain Division (Not analyzed by commodity lines)					
	All establishments	32,456	...	28	...	...					Pacific Division (Not analyzed by commodity lines)					
	Those analyzing commodity lines, total	32,456	100.0	28	...	...								
5	Groceries (exc. as specified)	7,997	24.6	10	24,729	42.9										
	Flour, related products	2,444	...	15	12,462	36.1										
	Other groceries	1,453	...	...	...	...						

x Not classified as commodities.
 y Less than 0.1 percent.
 z Not classified.

ASSEMBLERS

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Kind of business	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Dairy, poultry products.....	13.02	13.02	13.02	13.02	13.02	13.02	13.02	13.03	13.03
Fruits, vegetables (fresh).....	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.03	13.04
Farm products (raw materials).....	...	13.04	13.04	13.04	13.04	13.05	13.05	13.05	13.05
Fish, sea foods (fresh).....	13.05	13.05	...	...	13.06	13.06	...	...	13.06
Other assemblers.....	...	...	13.06	13.06	13.06	13.06	13.06	13.06	13.07

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DAIRY, POULTRY PRODUCTS ASSEMBLERS						DAIRY, POULTRY PRODUCTS ASSEMBLERS—Continued							
New England Division						West North Central Division—Continued							
All establishments.....						Those analyzing commodity lines, total...							
1	Canned, bottled foods.....	203	0.2	4	11,615	1.7	30	Wool, related products.....	294	0.1	43	8,320	2.5
	Canned milk.....	203	...	4	11,615	1.7		Seeds (field, garden).....	1,789	0.4	102	67,121	2.7
	Dairy products, ice cream, ices.....	54,239	66.9	35	59,313	91.4		Farm seeds.....	1,135	...	64	61,511	1.8
	Butter.....	6,212	...	11	20,531	30.2		Garden seeds.....	4	...	4	590	0.7
	Cheese.....	1,572	...	14	35,072	4.5	46	Not analyzed in detail.....	650	...	36	5,382	12.1
	Milk, cream (fluid).....	45,732	...	30	47,139	97.0	80	Fertilizer, fertilizer materials.....	1,197	0.3	52	59,952	2.0
	Other dairy products (exc. canned milk).....	743	...	...	...	...	102	Farm, garden machinery (exc. tractors).....	4,156	1.0	32	47,690	8.7
	Eggs, poultry.....	25,889	31.9	35	34,853	74.3	126	Petroleum and products.....	623	0.1	42	42,762	1.4
	Eggs.....	14,545	...	19	27,745	52.4		Commodities, n.e.c. and service receipts.....	5,263	1.2	...	...	...
	Poultry (live or dressed).....	11,343	...	26	28,233	40.2		Service receipts.....	938	0.2	70	69,890	1.3
	Farm, garden machinery (exc. tractors).....	186	0.2	4	9,596	1.9	South Atlantic Division						
	Commodities, n.e.c., and service receipts.....	693	0.8	...	...	...	All establishments.....						
Middle Atlantic Division						Those analyzing commodity lines, total...							
All establishments.....						Those analyzing commodity lines, total...							
Those analyzing commodity lines, total...						Dairy products, ice cream, ices.....							
	Groceries (exc. as specified).....	705	0.2	6	19,270	3.1		Butter.....	23,370	30.6	27	24,572	95.1
6	Dairy products, ice cream, ices.....	351,228	87.2	233	358,258	98.0	7	Cheese.....	3,556	...	7	10,448	34.0
	Butter.....	13,654	...	20	163,911	8.3		Ice cream, ices.....	3,754	...	5	10,213	36.8
	Cheese.....	4,725	...	25	163,281	2.9		Milk, cream (fluid).....	186	...	4	4,242	4.4
	Ice cream, ices.....	2,599	...	8	9,456	27.5	7	Other dairy products (exc. canned milk).....	2,168	...	...	...	...
	Milk, cream (fluid).....	316,285	...	215	327,799	96.5		Eggs, poultry.....	45,389	59.4	97	60,070	75.6
	Other dairy products (exc. canned milk).....	13,965	...	...	...	...		Eggs.....	6,596	...	40	22,193	29.7
	Eggs, poultry.....	47,631	11.8	50	66,805	71.3	21	Poultry (live or dressed).....	30,917	...	77	48,963	63.1
	Eggs.....	41,282	...	45	65,280	63.2	46	Not analyzed in detail.....	7,876	...	11	8,960	87.9
	Poultry (live or dressed).....	5,190	...	20	41,247	12.6	80	Feed (mixed, other).....	6,479	8.5	45	22,859	28.3
	Not analyzed in detail.....	1,199	...	...	...	...		Fertilizer, fertilizer materials.....	187	0.2	4	2,051	9.1
	Commodities, n.e.c., and service receipts.....	3,211	0.8	...	...	...		Farm, garden machinery (exc. tractors).....	57	0.1	5	3,339	1.7
East North Central Division						Commodities, n.e.c., and service receipts.....							
All establishments.....						East South Central Division							
Those analyzing commodity lines, total...						All establishments.....							
Those analyzing commodity lines, total...						Those analyzing commodity lines, total...							
Those analyzing commodity lines, total...						Dairy products, ice cream, ices.....							
5	Groceries (exc. as specified).....	340	0.1	11	4,960	11.5	5	Butter.....	6,777	25.7	71	10,953	61.9
1	Dairy products, ice cream, ices.....	174,874	65.7	349	200,028	87.4	6	Ice cream, ices.....	71	...	4	1,525	4.6
	Butter.....	26,386	...	55	72,981	26.8		Milk, cream (fluid).....	4,724	...	53	6,390	73.9
	Cheese.....	23,624	...	26	34,927	33.0		Other dairy products (exc. canned milk).....	1,982	...	...	...	...
	Ice cream, ices.....	1,111	...	8	5,737	7.7	7	Eggs, poultry.....	17,929	68.1	102	21,720	82.5
	Milk, cream (fluid).....	116,430	...	390	137,280	81.4		Eggs.....	8,183	...	90	18,221	44.9
	Other dairy products (exc. canned milk).....	3,962	...	40	37,416	13.4		Poultry (live or dressed).....	7,828	...	95	19,599	39.9
	Not analyzed in detail.....	571	...	10	1,699	47.3		Not analyzed in detail.....	1,918	...	6	1,941	98.8
7	Eggs, poultry.....	23,996	71.0	229	107,314	77.0	8	Fresh fruits, vegetables, berries.....	348	1.3	7	1,960	17.8
	Eggs.....	16,921	...	93	105,116	55.4		Fresh fruits, berries.....	147	...	6	1,725	8.5
	Poultry (live or dressed).....	4,974	...	63	64,434	29.2		Fresh vegetables.....	201	...	5	1,656	12.1
	Not analyzed in detail.....	4,749	...	30	6,935	44.3	21	Feed (mixed, other).....	844	3.2	23	4,280	19.7
22	Hides, skins, raw furs.....	281	1.1	11	8,367	3.6	22	Hides, skins, raw furs.....	76	0.3	13	2,985	2.5
18	Grains.....	190	...	11	1,374	11.7	26	Wool, related products.....	28	0.1	6	1,388	2.0
11	Seeds (field, garden).....	190	...	11	1,374	11.7		Commodities, n.e.c. and service receipts.....	257	1.0	...	...	...
41	Miscellaneous farm, marine products.....	309	...	...	...	...	West South Central Division						
44	Fertilizer, fertilizer materials.....	209	...	17	6,889	3.6	All establishments.....						
30	Farm, garden machinery (exc. tractors).....	49	...	11	7,349	1.5	Those analyzing commodity lines, total...						
104	Petroleum and products.....	49	...	4	7,400	6.6	All establishments.....						
106	Commodities, n.e.c. and service receipts.....	5,081	...	...	...	...	Those analyzing commodity lines, total...						
	Service receipt.....	196	...	...	9,843	4	Groceries (exc. as specified).....						
West North Central Division						Dairy products, ice cream, ices.....							
All establishments.....						Butter.....							
Those analyzing commodity lines, total...						Cheese.....							
Those analyzing commodity lines, total...						Ice cream, ices.....							
Those analyzing commodity lines, total...						Milk, cream (fluid).....							
Those analyzing commodity lines, total...						Other dairy products (exc. canned milk).....							
Those analyzing commodity lines, total...						Not analyzed in detail.....							
133	Dairy products, ice cream, ices.....	133,810	31.4	1,304	276,389	48.4	7	Eggs, poultry.....	49,856	54.8	411	68,493	72.8
	Butter.....	21,862	...	103	108,014	22.1		Eggs.....	21,139	...	348	50,699	41.8
	Cheese.....	1,947	...	40	7,871	7		Poultry (live or dressed).....	25,846	...	79	56,512	40.4
	Ice cream, ices.....	1,640	...	62	6,083	1.9		Not analyzed in detail.....	5,871	...	43	6,804	36.3
	Milk, cream (fluid).....	84,022	...	1,240	146,682	43.4		Fresh fruits, vegetables, berries.....	303	0.4	4	2,002	15.1
	Other dairy products (exc. canned milk).....	18,348	...	...	...	...	23	Hay, straw, alfalfa.....	799	1.0	9	3,314	24.1
	Eggs, poultry.....	251,343	64.2	1,733	399,623	70.0	21	Feed (mixed, other).....	4,334	4.2	137	20,456	21.2
	Eggs.....	176,244	...	1,176	314,112	52.2	22	Hides, skins, raw furs.....	457	0.7	73	14,051	4.0
	Poultry (live or dressed).....	66,527	...	1,111	74,793	21.1	28	Grains.....	313	0.4	16	2,695	11.6
	Not analyzed in detail.....	11,072	...	...	70,840	33.2	29	Livestock.....	87	0.1	6	1,168	7.4
	Fresh fruits, vegetables, berries.....	413	0.1	12	9,147	4.1	30	Seeds (field, garden).....	238	0.3	17	2,573	9.2
	Fresh fruits, berries.....	3	...	6	4,144	1.1	31	Farm seeds.....	151	...	11	1,826	8.3
	Fresh vegetables.....	29	...	6	3,33	...	32	Garden seeds.....	17	...	4	638	2.7
	Not analyzed in detail.....	29	...	...	...	...	33	Not analyzed in detail.....	70	...	6	747	9.4
9	Meats, provisions.....	32	...	17	2,006	4.7	14	Petroleum and products.....	102	0.1	4	1,123	9.1
	Feed (mixed, other).....	22,194	...	90	19,069	11.6		Commodities, n.e.c. and service receipts.....	460	...	...	...	...
	Hides, skins, raw furs.....	43	...	12	3,111	1.3	126	Service receipts.....	61	...	10	4,250	1.4

See footnote at end of table.

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DAIRY, POULTRY PRODUCTS ASSEMBLERS—Continued						FRUITS, VEGETABLES (FRESH) ASSEMBLERS—Continued							
Mountain Division						West North Central Division							
	All establishments.....	26,936	...	64	...	...	All establishments.....	35,596	...	89	...	...
	Those analyzing commodity lines, total..	26,936	100.0	58	...	...	Those analyzing commodity lines, total..	34,608	100.0	83	...	...
6	Dairy products, ice cream, ices.....	8,303	31.6	38	9,032	91.9	8	Fresh fruits, vegetables, berries.....	32,528	93.9	83	34,608	13.9
	Butter.....	635	...	15	7,238	8.8		Fresh fruits, berries.....	1,260	...	13	1,715	73.5
	Cheese.....	75	...	9	5,421	1.4		Fresh vegetables.....	29,513	...	65	31,032	95.1
	Milk, cream (fluid).....	7,292	...	34	8,740	83.4		Not analyzed in detail.....	1,755	...	8	2,372	74.0
	Other dairy products (exc. canned milk)....	301	...	...	...	...	28	Grains.....	398	1.2	4	2,180	18.4
7	Eggs, poultry.....	16,810	63.9	34	19,391	86.7	30	Seeds (field, garden).....	124	0.4	4	2,909	4.3
	Eggs.....	6,697	...	28	9,077	73.8	46	Fertilizer, fertilizer materials.....	176	0.5	6	4,152	4.2
	Poultry (live or dressed).....	10,113	...	24	16,450	61.5	80	Farm, garden machinery (exc. tractors)....	181	0.5	5	2,244	8.1
21	Feed (mixed, other).....	775	2.9	13	5,663	13.7		Commodities, n.e.c., and service receipts...	1,201	3.5	...	...	...
126	Commodities, n.e.c., and service receipts...	187	1.5	...	...	...	South Atlantic Division						
	Service receipts.....	21	0.1	...	...	...	All establishments.....	159,993	...	357	...	...
							Those analyzing commodity lines, total..	158,233	100.0	350	...	...
Pacific Division						East South Central Division							
	All establishments.....	180,056	...	78	...	...	All establishments.....	16,609	...	68	...	...
	Those analyzing commodity lines, total..	156,411	100.0	74	...	...	Those analyzing commodity lines, total..	16,097	100.0	64	...	...
1	Canned, bottled foods.....	6,289	4.0	12	53,601	11.7	3	Fresh fruits, vegetables, berries.....	142,832	90.3	350	158,233	90.3
	Canned milk.....	6,289	...	12	53,601	11.7		Fresh fruits, berries.....	76,464	...	195	106,149	72.0
4	Frozen foods.....	192	0.1	5	23,841	0.8	30	Fresh vegetables.....	55,348	...	155	72,435	76.4
							Seeds (field, garden).....	11,020	...	46	12,636	87.2	
6	Dairy products, ice cream, ices.....	83,548	53.6	43	9,391	28.5	28	Grains.....	324	0.2	6	2,077	15.6
	Butter.....	13,376	...	23	71,841	18.6	30	Seeds (field, garden).....	484	0.3	11	16,285	3.0
	Cheese.....	9,332	...	18	69,673	13.4	38	Other textile products.....	235	0.1	4	8,190	2.9
	Ice cream, ices.....	1,349	...	16	34,055	4.0	46	Fertilizer, fertilizer materials.....	3,764	2.4	27	30,793	12.2
	Milk, cream (fluid).....	51,235	...	35	74,137	69.1	47	Agricultural chemicals (exc. fertilizer)....	313	0.2	11	14,319	2.2
	Other dairy products (exc. canned milk)....	8,556	...	...	...	...	126	Commodities, n.e.c., and service receipts...	7,574	4.8	...	...	...
7	Eggs, poultry.....	51,161	32.7	43	94,926	53.9		Service receipts.....	2,707	1.7	16	16,842	16.1
	Eggs.....	39,776	...	37	94,063	43.3	East South Central Division						
	Poultry (live or dressed).....	11,196	...	27	53,653	20.9	All establishments.....	16,609	...	68	...	...
	Not analyzed in detail.....	189	...	...	...	...	Those analyzing commodity lines, total..	16,097	100.0	64	...	...
21	Feed (mixed, other).....	10,330	6.6	17	50,248	20.6	8	Fresh fruits, vegetables, berries.....	14,566	90.5	64	16,097	90.5
28	Grains.....	391	0.2	7	23,780	1.6		Fresh fruits, berries.....	1,780	...	22	4,357	40.8
30	Seeds (field, garden).....	142	0.1	4	29,237	0.5		Fresh vegetables.....	10,629	...	46	13,125	81.0
80	Farm, garden machinery (exc. tractors)....	157	0.1	6	10,734	1.5		Not analyzed in detail.....	2,157	...	11	2,229	96.8
102	Petroleum and products.....	21	0.1	...	...	...	28	Grains.....	633	3.9	4	1,692	37.4
	Commodities, n.e.c., and service receipts...	3,287	2.5	...	...	...	30	Seeds (field, garden).....	58	0.4	4	811	7.2
							46	Fertilizer, fertilizer materials.....	392	2.4	8	3,508	11.2
							126	Commodities, n.e.c., and service receipts...	44	0.3	4	1,834	2.4
FRUITS, VEGETABLES (FRESH) ASSEMBLERS						West South Central Division							
New England Division						All establishments.....							
	All establishments.....	31,503	...	22	...	...	All establishments.....	106,145	...	291	...	...
	Those analyzing commodity lines, total..	31,503	100.0	28	...	...	Those analyzing commodity lines, total..	102,532	100.0	278	...	...
8	Fresh fruits, vegetables, berries.....	30,463	96.7	28	31,503	96.7	5	Groceries (exc. as specified).....	5,100	5.0	4	14,936	34.1
	Fresh fruits, berries.....	1,000	...	4	1,180	84.7	7	Eggs, poultry.....	181	0.2	8	1,146	15.8
	Fresh vegetables.....	29,240	...	20	29,798	98.1		Eggs.....	80	...	5	790	10.1
	Not analyzed in detail.....	223	...	...	...	...		Poultry (live or dressed).....	99	...	5	943	10.5
	Commodities, n.e.c.....	1,040	3.3	...	...	...		Not analyzed in detail.....	2	...	...	...	...
							8	Fresh fruits, vegetables, berries.....	94,871	92.7	278	102,332	92.7
								Fresh fruits, berries.....	36,546	...	85	52,787	69.2
								Fresh vegetables.....	48,901	...	210	63,434	77.1
								Not analyzed in detail.....	9,424	...	33	10,014	94.1
							21	Feed (mixed, other).....	115	0.1	4	1,457	7.9
							28	Grains.....	84	0.1	4	796	10.6
							30	Seeds (field, garden).....	150	0.1	21	4,768	3.1
							46	Fertilizer, fertilizer materials.....	419	0.4	20	7,227	5.8
							126	Commodities, n.e.c., and service receipts...	1,139	1.1	...	...	...
								Service receipts.....	273	0.3	12	5,052	5.4
							Mountain Division						
							All establishments.....	120,201	...	300	...	...
							Those analyzing commodity lines, total..	117,462	100.0	291	...	...
8	Fresh fruits, vegetables, berries.....	110,883	94.4	291	117,462	94.4	8	Fresh fruits, vegetables, berries.....	110,883	94.4	291	117,462	94.4
	Fresh fruits, berries.....	13,306	...	60	23,284	57.1		Fresh fruits, berries.....	94,449	...	236	104,589	90.3
	Fresh vegetables.....	94,449	...	236	104,589	90.3		Not analyzed in detail.....	3,128	...	16	3,198	97.8
	Not analyzed in detail.....	3,128	...	16	3,198	97.8	28	Grains.....	1,595	1.4	17	11,796	13.5
								Wheat.....	489	...	7	4,236	11.5
								Other beans.....	1,047	...	9	5,899	17.7
								Other grains.....	59	...	...	...	...
							30	Seeds (field, garden).....	243	0.2	23	12,255	2.0
							38	Other textile products.....	1,120	1.0	21	10,311	10.9
							47	Fertilizer, fertilizer materials.....	771	0.6	53	25,160	3.1
							47	Agricultural chemicals (exc. fertilizer)....	389	0.3	34	20,664	1.9
							80	Farm, garden machinery (exc. tractors)....	154	0.1	11	8,398	1.8
							87	Rope, cordage, twine.....	87	0.1	7	4,462	1.9
							113	Millwork, veneer, other wood products....	596	0.5	8	4,518	134.2
							126	Commodities, n.e.c., and service receipts...	1,138	1.0	...	...	...
								Service receipts.....	486	0.4	18	8,331	5.8

See footnote, at end of table.

WHOLESALE TRADE—COMMODITY LINE SALES

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
FRUITS, VEGETABLES (FRESH) ASSEMBLERS—Continued													
Pacific Division													
	All establishments.....	553,581	...	770	...	...					
	Those analyzing commodity lines, total...	546,221	100.0	746	...	...					
4	Frozen foods.....	707	0.1	5	2,871	24.6							
5	Groceries (exc. as specified).....	509	0.1	7	3,937	32.9							
8	Fresh fruits, vegetables, berries.....	522,178	95.7	746	546,221	95.7							
	Fresh fruits, berries.....	315,879	...	486	345,614	91.1							
	Fresh vegetables.....	125,680	...	205	148,497	84.6							
	Not analyzed in detail.....	80,619	...	100	84,030	95.9							
28	Grains.....	659	0.1	15	11,887	5.5							
29	Livestock.....	618	0.1	5	5,814	10.6							
30	Seeds (field, garden).....	921	0.2	12	10,613	8.7							
31	Miscellaneous farm, marine products.....	489	0.1	5	5,976	8.1							
46	Fertilizer, fertilizer materials.....	2,251	0.4	99	73,909	3.0							
47	Agricultural chemicals (exc. fertilizer).....	1,215	0.2	56	45,148	2.7							
113	Millwork, veneer, other wood products.....	505	0.1	10	6,902	3.3							
	Commodities, n.e.c.....	7,306	1.3	...	...	...				
126	Service receipts.....	8,863	1.6	84	63,140	13.0							
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS													
New England Division (Not analyzed by commodity lines)													
Middle Atlantic Division													
	All establishments.....	54,633	...	121	...	...					
	Those analyzing commodity lines, total...	51,073	100.0	117	...	...					
5	Groceries (exc. as specified).....	5,721	11.2	4	6,389	89.8							
6	Dairy products, ice cream, ices.....	46	0.1	4	1,020	4.2							
20	Hay, straw, alfalfa.....	198	0.4	8	2,433	8.1							
21	Feed (mixed, other).....	713	1.4	13	3,228	21.7							
22	Hides, skins, raw furs.....	1,294	2.5	10	1,450	85.9							
24	Leaf tobacco.....	3,814	7.5	7	3,814	100.0							
28	Grains.....	18,174	35.6	44	20,757	87.6							
	Corn.....	490	...	9	1,896	25.8							
	Wheat.....	6,676	...	28	15,596	42.3							
	Oats.....	113	...	9	2,965	4.4							
	Other beans.....	9,614	...	27	13,866	69.3							
	Other grains.....	1,281	...	...	...	...			
29	Livestock.....	18,959	37.0	54	19,026	99.8							
	Cattle, calves.....	12,468	...	45	16,256	76.7							
	Sheep, lambs.....	1,219	...	10	6,103	20.0							
	Hogs.....	2,285	...	17	10,393	42.0							
	Horses, mules.....	503	...	12	4,323	11.6							
	Other livestock.....	1,071	...	7	3,489	30.7							
	Not analyzed in detail.....	1,413	...	5	1,413	100.0							
30	Seeds (field, garden).....	590	1.2	16	7,847	7.5							
31	Miscellaneous farm, marine products.....	211	0.4	6	1,345	15.7							
46	Fertilizer, fertilizer materials.....	283	0.6	13	3,388	8.4							
103	Coal, coke.....	370	0.7	1	5,779	6.4							
	Commodities, n.e.c.....	491	1.0	...	...	...				
126	Service receipts.....	209	0.4	8	7,304	2.9							
East North Central Division													
	All establishments.....	1,843,746	...	2,551	...	...					
	Those analyzing commodity lines, total...	1,810,748	100.0	2,484	...	...					
5	Groceries (exc. as specified).....	5,930	0.2	22	1,974	18.3							
7	Eggs, poultry.....	1,194	0.1	44	27,523	4.3							
	Eggs.....	660	...	22	14,868	4.4							
	Poultry (live or dressed).....	432	...	26	14,971	2.9							
	Not analyzed in detail.....	102	...	...	...	...			
9	Meats, provisions.....	1,729	0.1	8	25,523	6.8							
20	Hay, straw, alfalfa.....	3,266	0.2	87	74,744	4.4							
21	Feed (mixed, other).....	70,124	3.9	1,207	684,445	10.2							
22	Hides, skins, raw furs.....	13,646	0.8	42	17,967	76.0							
24	Leaf tobacco.....	7,286	0.4	18	7,448	96.1							
26	Wool, related products.....	2,003	0.1	52	33,706	5.9							
28	Grains.....	926,151	51.0	1,988	1,114,036	83.1							
	Corn.....	375,141	...	1,062	968,262	38.7							
	Wheat.....	265,775	...	1,469	873,542	18.4							
	Oats.....	53,586	...	1,541	916,591	7.7							
	Soybeans.....	200,363	...	1,514	806,400	23.3							
	Other beans.....	32,960	...	193	105,274	31.5							
	Rice (unpolished).....	375	...	6	4,407	8.1							
	Other grains.....	9,714	...	...	...	...			
	Not analyzed in detail.....	89,237	...	214	108,870	82.0							
29	Livestock.....	691,193	38.4	473	724,768	98.3							
	Cattle, calves.....	181,196	...	288	367,807	50.6							
	Sheep, lambs.....	20,800	...	174	242,136	8.1							
	Hogs.....	311,980	...	297	457,965	76.8							
	Horses, mules.....	1,102	...	19	20,480	10.3							
	Other livestock.....	301	...	1	5,111	...							
	Not analyzed in detail.....	134,831	...	35	140,301	96.1							
FARM PRODUCTS (RAW MATERIALS) ASSEMBLERS—Continued													
East North Central Division—Continued													
	All establishments.....	13,008	0.7	939	538,873	2.4							
	Those analyzing commodity lines, total...	10,427	...	733	422,305	2.5							
4	Seeds (field, garden).....	39	...	9	7,472	0.5							
	Farm seeds.....	2,542	...	203	115,669	2.2							
	Garden seeds.....	...	...	...	...	...		
	Not analyzed in detail.....	...	...	...	...	...		
31	Miscellaneous farm, marine products.....	1,766	0.1	33	15,973	11.0							
46	Fertilizer, fertilizer materials.....	16,977	0.9	833	463,335	3.7							
80	Farm, garden machinery (exc. tractors).....	3,462	0.2	125	74,675	4.6							
81	Tractors and equipment (exc. truck-tractors).....	2,100	0.1	60	44,165	4.8							
102	Petroleum and products.....	3,418	0.2	130	102,666	3.3							
103	Coal, coke.....	20,946	1.2	1,063	597,596	3.5							
111	Lumber (rough, dressed, finished).....	7,678	0.4	183	115,249	6.7							
	Commodities, n.e.c.....	14,888	0.8	...	...	...				
126	Service receipts.....	2,983	0.2	485	265,721	1.1							
West North Central Division													
	All establishments.....	3,411,856	...	5,680	...	...					
	Those analyzing commodity lines, total...	3,376,762	100.0	5,603	...	...					
7	Eggs, poultry.....	3,261	0.1	69	34,490	9.4							
	Eggs.....	2,126	...	53	26,993	7.9							
	Poultry (live or dressed).....	955	...	59	29,549	3.2							
	Not analyzed in detail.....	180	...	6	2,226	8.1							
19	Cotton (raw), including linters.....	7,421	0.2	31	13,653	54.4							
20	Hay, straw, alfalfa.....	1,860	0.1	100	57,644	6.7							
31	Feed (mixed, other).....	93,853	2.9	2,571	1,327,405	7.1							
32	Hides, skins, raw furs.....	7,974	0.2	89	26,565	28.5							
23	Oilseeds, oil nuts, oil kernels.....	7,523	0.2	121	47,045	16.0							
26	Wool, related products.....	12,611	0.4	60	25,503	49.4							
38	Grains.....	1,438,479	99.0	4,802	2,254,600	88.2							
	Corn.....	348,949	...	2,675	1,297,537	30.7							
	Wheat.....	851,215	...	3,753	1,714,615	49.6							
	Oats.....	115,927	...	3,226	1,534,137	7.6							
	Soybeans.....	108,281	...	1,557	706,736	15.3							
	Other beans.....	7,215	...	64	35,144	20.5							
	Rice (unpolished).....	3,423	...	27	18,942	18.1							
	Other grains.....	326,601	...	2,829	1,408,595	23.2							
	Not analyzed in detail.....	176,868	...	345									

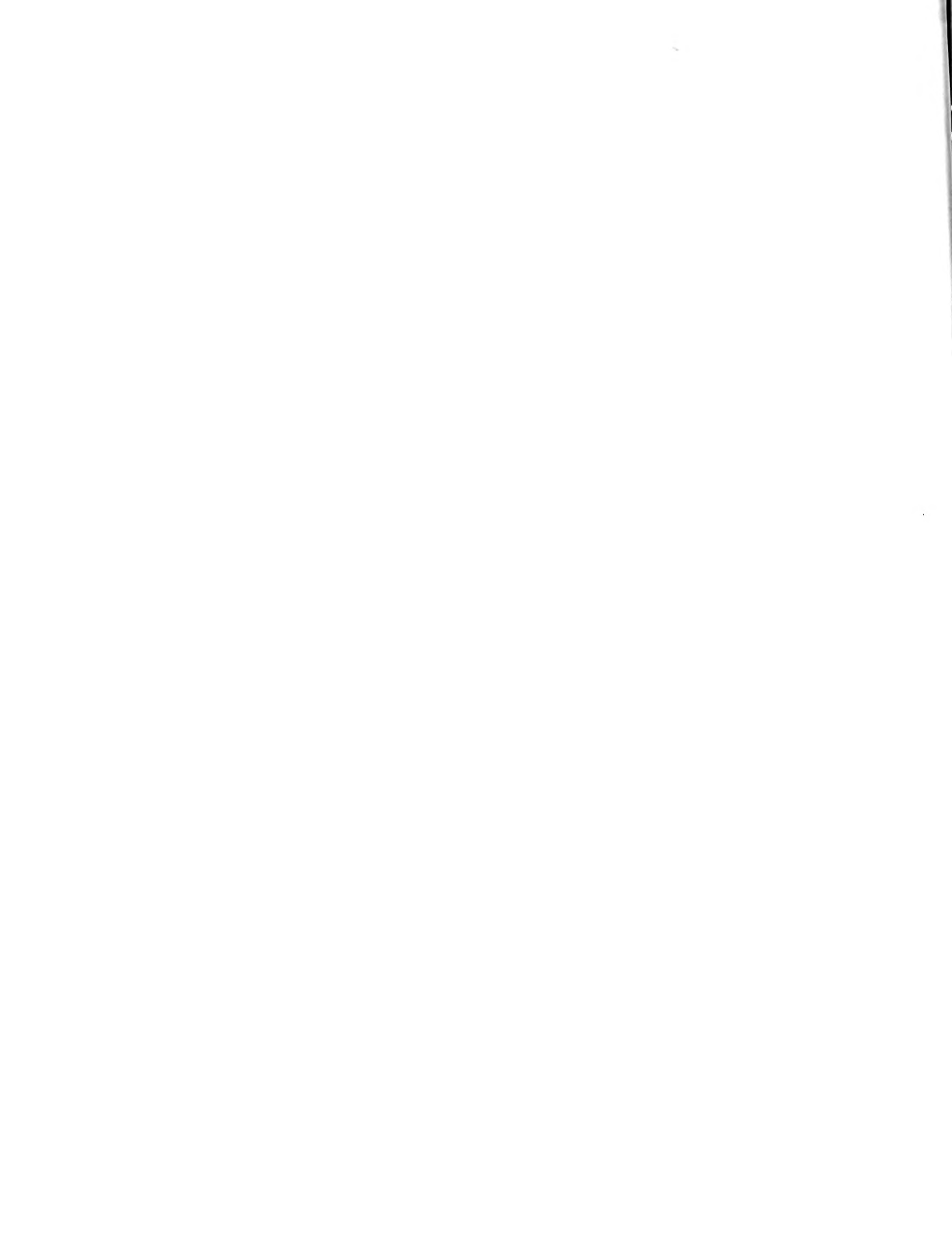
Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	FISH, SEA FOODS (FRESH) ASSEMBLERS—Continued							ALL OTHER ASSEMBLERS—Continued					
	South Atlantic Division							West North Central Division—Continued					
	All establishments.....	55,413	...	373	...	...	20	Hay, straw, alfalfa.....	3,110	5.8	15	5,705	54.5
	Those analyzing commodity lines, total.....	54,915	100.0	363	...	...	21	Feed (mixed, other).....	18,917	35.6	93	32,693	57.9
4	Frozen foods.....	1,341	2.5	22	11,062	12.1	28	Grains.....	7,346	13.8	53	25,377	28.9
10	Fresh fruits, vegetables, berries.....	259	0.5	...	1,047	24.7		Corn.....	1,664	...	39	22,755	7.3
	Fresh fish, sea food.....	52,177	96.6	363	54,015	96.6		Wheat.....	2,647	...	27	20,972	12.6
	Commodities, n.e.c., and service receipts.....	239	0.4	...	...	...		Oats.....	572	...	34	20,280	2.8
	East South Central Division							Soybeans.....	1,536	...	22	15,981	9.6
	All establishments.....	788	...	15	...	...		Other grains.....	927	...	...	...	...
	Those analyzing commodity lines, total.....	788	100.0	15	...	...	30	Seeds (field, garden).....	14,759	27.7	71	23,722	62.2
10	Fresh fish, sea food.....	788	100.0	15	763	100.0		Farm seeds.....	14,036	...	61	21,349	65.7
	West South Central Division (Not analyzed by commodity lines)							Garden seeds.....	163	...	6	3,763	4.3
	Mountain Division (Not analyzed by commodity lines)							Not analyzed in detail.....	560	...	10	2,375	23.6
	Pacific Division						46	Fertilizer, fertilizer materials.....	407	0.8	26	12,993	3.1
	All establishments.....	9,349	...	25	...	...	47	Agricultural chemicals (exc. fertilizer).....	176	0.3	8	9,330	1.9
	Those analyzing commodity lines, total.....	9,240	100.0	23	...	...	80	Farm, garden machinery (exc. tractors).....	309	0.6	10	9,356	3.3
4	Frozen foods.....	722	10.0	8	3,506	26.3	81	Tractors and equipment (exc. truck-tractors).....	242	0.4	4	1,023	23.6
10	Fresh fish, sea food.....	6,291	68.1	23	9,240	68.1	87	Rope, cordage, twine.....	137	0.2	7	1,892	7.2
	Commodities, n.e.c., and service receipts.....	1,811	19.6	...	...	...	103	Coal, coke.....	249	0.5	15	5,097	4.3
126	Service receipts.....	216	2.3	4	3,226	34.7		Commodities, n.e.c.....	2,177	4.1	...	...	...
	ALL OTHER ASSEMBLERS						126	Service receipts.....	124	0.2	17	19,004	0.6
	New England Division (Not analyzed by commodity lines)							South Atlantic Division					
	Middle Atlantic Division (Not analyzed by commodity lines)							All establishments.....	70,051	...	92	...	...
	East North Central Division							Those analyzing commodity lines, total.....	70,051	100.0	92	...	...
	All establishments.....	13,299	...	105	...	...	5	Groceries (exc. as specified).....	57,011	82.6	64	63,620	90.9
	Those analyzing commodity lines, total.....	21,007	100.0	101	...	...	7	Eggs, poultry.....	971	1.4	5	2,886	33.6
5	Groceries (exc. as specified).....	1,054	5.0	9	1,123	93.8	8	Fresh fruits, vegetables, berries.....	90	0.1	4	610	14.8
6	Dairy products, ice cream, ices.....	57	0.3	5	281	20.3	19	Cotton (raw), including linters.....	264	0.4	7	8,364	3.2
	MILK, cream (fluid).....	57	...	5	281	20.3	21	Feed (mixed, other).....	2,555	3.6	14	9,161	27.9
7	Eggs, poultry.....	120	0.6	7	96	13.0	23	Oilseeds, oil nuts, oil kernels.....	2,536	3.3	5	6,504	35.9
	Eggs.....	70	...	5	87	8.0	28	Grains.....	586	0.8	11	2,600	22.5
	Poultry (live or dressed).....	37	...	...	...	...		Corn.....	161	...	8	1,838	8.8
	Not analyzed in detail.....	13	...	...	...	...		Wheat.....	332	...	8	2,262	14.7
10	Hay, straw, alfalfa.....	7,43	1.4	25	4,702	34.7		Oats.....	78	...	6	2,037	3.8
22	Feed (mixed, other).....	2,413	4.3	45	12,408	91.4		Other grains.....	15	...	...	...	...
26	Wool, related products.....	31	0.1	5	831	...	30	Seed (field, garden).....	1,877	2.7	21	12,310	15.2
	Grains.....	3,290	1.7	41	15,707	114.0	46	Fertilizer, fertilizer materials.....	897	1.3	14	10,298	8.7
	Corn.....	266	...	...	8,764	64.0	103	Commodities, n.e.c.....	112	0.2	4	996	11.2
	Wheat.....	1,294	...	27	10,127	74.0	126	Service receipts.....	90	0.1	4	1,320	6.8
	Oats.....	223	...	11	1,997	14.6		East South Central Division					
	Soybeans.....	742	...	16	5,423	39.3		All establishments.....	(x)	...	35	...	...
	Other grains.....	37	...	5	1,990	14.6		Those analyzing commodity lines, total.....	12,100	100.0	34	...	...
	Not analyzed in detail.....	197	...	10	3,713	27.2	5	Groceries (exc. as specified).....	6,078	50.3	19	6,723	90.4
30	Seeds (field, garden).....	4,702	14.4	74	11,204	81.1	30	Seeds (field, garden).....	2,421	20.0	9	5,034	48.1
	Farm seeds.....	3,401	...	39	9,913	71.4	46	Fertilizer, fertilizer materials.....	1,850	15.3	6	4,427	41.8
	Garden seeds.....	1,301	...	4	1,197	8.9		Commodities, n.e.c.....	1,725	14.2	...	...	...
	Not analyzed in detail.....	1,999	...	...	1,104	8.0	126	Service receipts.....	30	0.2	...	...	...
47	Fertilizer, fertilizer materials.....	363	1.9	26	11,426	83.4		West South Central Division					
47	Agricultural chemicals (exc. fertilizer).....	176	0.3	8	9,330	67.4		All establishments.....	29,405	...	64	...	...
80	Farm, garden machinery (exc. tractors).....	309	0.6	10	9,356	67.8		Those analyzing commodity lines, total.....	27,510	100.0	60	...	...
81	Tractors and equipment (exc. truck-tractors).....	242	0.4	4	1,023	7.3	5	Groceries (exc. as specified).....	13,247	48.1	41	14,150	93.6
87	Rope, cordage, twine.....	137	0.2	7	1,892	13.7	6	Dairy products, ice cream, ices.....	97	0.4	9	678	14.3
103	Coal, coke.....	249	0.5	15	5,097	36.8		Eggs, poultry.....	79	0.3	7	611	12.9
	Commodities, n.e.c.....	2,177	4.1	...	...	...		Eggs.....	38	...	6	569	6.7
	Service receipts.....	124	0.2	17	19,004	138.3		Poultry (live or dressed).....	40	...	5	551	7.2
	South Atlantic Division							Not analyzed in detail.....	1	...	...	...	...
	All establishments.....	70,051	...	92	...	...	126	Feed (mixed, other).....	6,473	23.5	14	9,626	60.8
	Those analyzing commodity lines, total.....	70,051	100.0	92	...	...		Hides, skins, raw furs.....	26	0.1	6	578	4.5
5	Groceries (exc. as specified).....	57,011	82.6	64	63,620	90.9	28	Grains.....	329	1.2	7	3,581	9.2
7	Eggs, poultry.....	971	1.4	5	2,886	33.6		Wheat.....	220	...	5	3,425	6.4
8	Fresh fruits, vegetables, berries.....	90	0.1	4	610	14.8		Other grains.....	109	...	...	...	...
19	Cotton (raw), including linters.....	264	0.4	7	8,364	32.2	30	Seed (field, garden).....	1,704	6.2	10	4,369	39.0
21	Feed (mixed, other).....	2,555	3.6	14	9,161	27.9		Commodities, n.e.c.....	1,534	0.1	...	...	...
23	Oilseeds, oil nuts, oil kernels.....	2,536	3.3	5	6,504	35.9	126	Service receipts.....	21	0.1	...	...	...
28	Grains.....	586	0.8	11	2,600	22.5		Mountain Division					
	Corn.....	161	...	8	1,838	8.8		All establishments.....	15,907	...	38	...	...
	Wheat.....	332	...	8	2,262	14.7		Those analyzing commodity lines, total.....	15,907	100.0	38	...	...
	Oats.....	78	...	6	2,037	3.8		Groceries (exc. as specified).....	7,007	44.0	8	7,704	64.1
	Other grains.....	15	...	...	...	...		Dairy products, ice cream, ices.....	39	0.2	21	4,034	9.7
30	Seed (field, garden).....	1,877	2.7	21	12,310	15.2		Milk, cream (fluid).....	40	...	19	3,941	9.6
46	Fertilizer, fertilizer materials.....	897	1.3	14	10,298	8.7		Other dairy products (exc. canned milk).....	12	...	...	...	...
103	Commodities, n.e.c.....	112	0.2	4	996	11.2		Eggs, poultry.....	1,344	...	37	6,797	20.1
126	Service receipts.....	90	0.1	4	1,320	6.8		Eggs.....	32	...	6	6,408	11.9
	East South Central Division							Poultry (live or dressed).....	391	...	57	5,343	16.7
	All establishments.....	(x)	...	35	...	...		Not analyzed in detail.....	0	...	...	...	...
	Those analyzing commodity lines, total.....	12,100	100.0	34	...	...		West North Central Division					
5	Groceries (exc. as specified).....	6,078	50.3	19	6,723	90.4		All establishments.....	(x)	...	147	...	...
30	Seeds (field, garden).....	2,421	20.0	9	5,034	48.1		Those analyzing commodity lines, total.....	15,334	100.0	141	...	...
46	Fertilizer, fertilizer materials.....	1,850	15.3	6	4,427	41.8		Groceries (exc. as specified).....	7,007	44.0	8	7,704	64.1
	Commodities, n.e.c.....	1,725	14.2	...	...	...		Dairy products, ice cream, ices.....	39	0.2	21	4,034	9.7
	Service receipts.....	30	0.2	...	...	...		Milk, cream (fluid).....	40	...	19	3,941	9.6
	West South Central Division							Other dairy products (exc. canned milk).....	12	...	...	...	...
	All establishments.....	29,405	...	64	...	...		Eggs, poultry.....	1,344	...	37	6,797	20.1
	Those analyzing commodity lines, total.....	27,510	100.0	60	...	...		Eggs.....	32	...	6	6,408	11.9
5	Groceries (exc. as specified).....	13,247	48.1	41	14,150	93.6		Poultry (live or dressed).....	391	...	57	5,343	16.7
6	Dairy products, ice cream, ices.....	97	0.4	9	678	14.3		Not analyzed in detail.....	0	...	...	...	...
7	Eggs, poultry.....	79	0.3	7	611	12.9		West North Central Division					
	Eggs.....	38	...	6	569	6.7		All establishments.....	(x)	...	147	...	...
	Poultry (live or dressed).....	40	...	5	551	7.2		Those analyzing commodity lines, total.....	15,334	100.0	141	...	...
	Not analyzed in detail.....	1	...	...	...	...		Groceries (exc. as specified).....	7,007	44.0	8	7,704	64.1
126	Service receipts.....	30	0.2	...	...	...		Dairy products, ice cream, ices.....	39	0.2	21	4,034	9.7
	West South Central Division							Milk, cream (fluid).....	40	...	19	3,941	9.6
	All establishments.....	29,405	...	64	...	...		Other dairy products (exc. canned milk).....	12	...	...	...	...
	Those analyzing commodity lines, total.....	27,510	100.0	60	...	...		Eggs, poultry.....	1,344	...	37	6,797	20.1
5	Groceries (exc. as specified).....	6,078	50.3										

Table 13.—COMMODITY LINE SALES—ASSEMBLERS (MAINLY FARM PRODUCTS)—
KIND OF BUSINESS, BY GEOGRAPHIC DIVISION: 1948—Continued

Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Kind of business, geographic division, and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Per-cent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	ALL OTHER ASSEMBLERS--Continued							ALL OTHER ASSEMBLERS--Continued					
	Mountain Division--Continued							Pacific Division--Continued					
46	Fertilizer, fertilizer materials.....	12	0.1	5	2,828	0.4	21	Feed (mixed, other).....	11,452	8.6	23	25,154	45.5
47	Agricultural chemicals (exc. fertilizer).....	37	0.2	4	1,766	2.1	28	Grains.....	2,674	2.0	19	17,571	15.2
	Commodities, n.e.c.....	1,241	7.8	...	...	...		Corn.....	228	...	6	8,147	2.8
126	Service receipts.....	52	0.3	7	1,921	2.7		Wheat.....	277	...	11	10,449	2.6
	Pacific Division							Oats.....	509	...	12	10,806	4.7
	All establishments.....	133,014	...	125	...	...		Other grains.....	1,441	...	...	...	...
	Those analyzing commodity lines, total...	132,533	100.0	121	...	...		Not analyzed in detail.....	219	...	4	5,476	4.0
5	Groceries (exc. as specified).....	88,183	66.6	61	88,649	99.5	30	Seeds (field, garden).....	10,692	8.1	32	22,655	47.2
8	Fresh fruits, vegetables, berries.....	1,580	1.2	5	3,276	48.2	46	Fertilizer, fertilizer materials.....	263	0.2	15	7,786	3.4
20	Hay, straw, alfalfa.....	13,376	10.5	20	20,401	68.5	126	Commodities, n.e.c.....	3,285	2.5	...	...	...
								Service receipts.....	428	0.3	19	12,837	3.3

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.



PETROLEUM BULK STATIONS

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WHOLESALE TRADE

Table 14A.— PETROLEUM BULK STATIONS AND TERMINALS—GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS, SALES, EXPENSES, PAY ROLL, PERSONNEL, AND STOCKS

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division and State	Establishments (Number)	Sales (exc. tax), entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees, workweek ended nearest—			Pay roll, workweek ended nearest—			Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Per cent of sales			March 15 (Number)	July 15 (Number)	Nov. 15 (Number)	March 15 (Dollars)	July 15 (Dollars)	Nov. 15 (Dollars)	
United States, total.....	29,127	8,914,291	938,781	10.5	338,418	23,871	109,534	108,728	110,099	6,350,893	6,505,730	6,693,004	703,026
Geographic divisions:													
New England.....	651	725,029	61,136	8.4	27,609	253	7,653	7,745	7,791	485,260	479,716	517,558	83,222
Middle Atlantic.....	1,783	1,693,046	148,123	8.7	68,349	846	19,124	18,592	19,109	1,258,583	1,295,295	1,321,717	142,944
East North Central.....	5,957	1,838,775	191,153	10.4	70,414	4,806	21,881	21,600	22,017	1,341,394	1,346,707	1,388,221	125,700
West North Central.....	7,599	995,835	116,877	11.7	32,495	1,862	12,060	11,958	12,037	610,347	628,379	633,346	81,913
South Atlantic.....	2,908	1,101,244	113,976	10.3	42,426	2,117	15,620	15,587	15,771	813,101	844,614	858,108	93,453
East South Central.....	1,656	451,159	54,071	12.0	17,131	1,443	6,837	6,888	6,883	315,135	329,051	332,571	38,674
West South Central.....	3,841	725,221	81,121	11.2	24,622	3,545	9,804	9,999	9,955	469,002	492,237	494,784	63,430
Mountain.....	2,195	342,011	44,153	12.9	11,631	2,006	4,126	4,260	4,232	220,389	231,186	233,609	23,220
Pacific.....	2,537	1,041,971	128,171	12.3	43,741	1,993	12,429	12,599	12,304	837,682	858,545	913,090	50,470
New England:													
Maine.....	148	81,440	7,961	9.8	3,287	82	1,050	1,038	1,014	61,504	62,200	61,906	11,704
New Hampshire.....	84	34,496	3,273	9.5	1,356	35	421	415	417	24,986	26,082	25,601	2,777
Vermont.....	71	26,096	2,673	10.2	1,100	39	359	348	352	20,699	21,834	21,219	3,870
Massachusetts.....	192	294,561	23,369	7.9	11,080	58	2,769	2,562	2,993	179,762	172,552	204,543	25,371
Rhode Island.....	38	90,616	7,568	8.4	3,092	15	890	864	862	57,928	58,143	58,443	15,793
Connecticut.....	118	197,820	16,292	8.2	7,694	24	2,164	2,018	2,153	140,381	138,905	145,866	23,707
Middle Atlantic:													
New York.....	805	731,421	69,584	9.5	32,712	339	8,719	8,436	8,859	587,119	599,245	626,923	75,864
New Jersey.....	234	451,276	31,513	7.0	13,258	112	3,552	3,520	3,462	243,460	259,910	251,254	37,914
Pennsylvania.....	744	510,349	47,026	9.2	22,379	395	6,853	6,636	6,788	428,004	436,140	443,540	29,166
East North Central:													
Ohio.....	871	430,742	42,684	9.9	17,556	660	5,389	5,475	5,453	329,708	347,138	350,007	25,508
Indiana.....	1,083	275,044	27,162	9.9	8,661	913	2,809	2,829	2,808	164,352	167,740	167,161	17,591
Illinois.....	1,725	476,621	54,460	11.4	13,649	1,379	5,812	5,666	5,840	375,441	364,649	385,354	27,345
Michigan.....	1,069	432,531	41,566	9.6	15,038	927	4,717	4,489	4,683	292,601	283,986	300,431	29,072
Wisconsin.....	1,209	223,787	25,276	11.3	9,510	947	3,154	3,141	3,233	179,292	183,194	185,268	26,184
West North Central:													
Minnesota.....	1,441	232,012	34,814	10.7	7,313	1,231	2,637	2,602	2,622	137,729	137,482	141,607	19,921
Iowa.....	1,789	216,387	25,414	11.7	7,216	1,689	2,659	2,634	2,663	133,724	138,319	138,976	20,856
Missouri.....	1,155	231,226	26,108	11.3	7,605	1,107	2,704	2,594	2,689	143,875	145,169	151,066	13,238
North Dakota.....	688	60,575	7,780	12.8	1,951	600	698	736	737	33,564	39,094	38,412	5,967
South Dakota.....	608	60,981	7,768	12.7	2,187	495	841	841	828	42,165	43,889	41,693	4,230
Nebraska.....	640	82,263	10,176	12.4	2,951	531	1,177	1,187	1,164	56,988	57,722	57,505	6,190
Kansas.....	1,278	112,391	14,817	13.2	3,272	1,209	1,324	1,359	1,334	62,302	66,704	64,087	11,511
South Atlantic:													
Delaware.....	41	16,635	2,411	14.5	676	25	348	243	246	12,763	12,784	13,039	2,740
Maryland.....	162	142,615	13,457	8.7	5,517	82	2,007	1,880	1,986	116,399	113,836	118,673	12,825
District of Columbia.....	10	27,720	2,144	7.7	1,137	3	356	320	370	22,416	20,814	24,798	1,331
Virginia.....	410	168,899	18,124	10.7	6,441	286	2,229	2,255	2,307	122,934	127,754	131,211	13,414
West Virginia.....	175	72,094	7,605	10.5	3,633	73	1,187	1,196	1,186	66,734	70,455	73,755	5,246
North Carolina.....	661	222,714	21,583	9.8	8,100	494	2,962	3,115	3,168	146,203	156,943	161,758	16,714
South Carolina.....	334	100,344	10,853	10.8	3,824	217	1,437	1,489	1,474	70,374	80,870	74,931	9,312
Georgia.....	572	147,965	16,785	11.3	5,693	527	2,384	2,387	2,271	108,556	111,955	112,245	11,681
Florida.....	543	202,255	21,754	10.8	7,405	410	2,910	2,802	2,763	146,862	149,232	147,698	20,190
East South Central:													
Kentucky.....	424	121,965	13,512	11.1	4,450	377	1,786	1,789	1,801	83,362	86,215	88,191	11,528
Tennessee.....	343	133,505	14,850	11.1	5,056	282	1,905	1,922	1,884	88,876	93,746	93,672	11,793
Alabama.....	432	115,940	14,924	12.9	4,626	386	1,844	1,858	1,836	87,221	90,563	92,522	9,121
Mississippi.....	452	79,786	10,785	13.5	2,999	398	1,297	1,319	1,312	55,676	58,527	58,186	6,232
West South Central:													
Arkansas.....	519	74,548	9,806	13.2	2,682	431	1,103	1,096	1,119	49,905	51,038	51,857	5,921
Louisiana.....	669	119,826	13,618	11.2	4,321	390	1,655	1,657	1,650	82,034	83,755	83,960	16,689
Oklahoma.....	806	114,944	13,416	11.2	3,566	773	1,500	1,547	1,527	69,116	72,500	72,462	7,704
Texas.....	2,047	410,903	44,481	10.8	14,053	1,951	5,546	5,699	5,659	267,947	284,944	286,505	33,116
Mountain:													
Montana.....	467	45,582	6,041	13.2	1,781	394	689	724	683	34,493	36,951	34,282	4,286
Idaho.....	371	49,674	6,755	13.6	1,522	345	525	542	543	29,645	30,921	31,936	3,032
Wyoming.....	179	25,265	2,722	10.8	668	172	264	266	268	13,274	13,926	13,631	1,700
California.....	465	77,526	9,495	12.2	2,503	422	965	965	964	47,116	50,965	50,248	7,229
New Mexico.....	230	33,794	4,353	12.9	1,179	231	480	506	474	23,181	24,320	23,148	1,821
Arizona.....	209	51,527	6,565	12.7	1,855	202	543	556	621	32,573	32,633	38,303	2,214
Utah.....	180	41,178	5,757	14.0	1,521	150	475	488	488	28,506	30,150	29,785	2,192
Nevada.....	94	17,465	2,665	14.1	602	70	185	182	191	11,601	11,320	12,276	746
Pacific:													
Washington.....	604	198,913	26,388	13.3	8,601	509	2,576	2,566	2,539	166,676	168,869	180,886	13,810
Oregon.....	436	143,337	18,585	13.0	5,560	346	1,611	1,653	1,648	104,922	109,381	117,125	12,270
California.....	1,492	699,721	83,198	11.9	29,580	1,138	3,242	3,380	3,117	566,084	580,295	615,079	24,390

* Proprietors of unincorporated businesses.

PETROLEUM BULK STATIONS

14.03

Table 14B.—PETROLEUM BULK STATIONS AND TERMINALS—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Commodity line No.	Geographic division and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4	Commodity line No.	Geographic division and commodity line	Commodity line sales		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)				Amount (Thousand dollars) (1)	Percent distribution (2)	Number (3)	Total sales (Thousand dollars) (4)	
	UNITED STATES							SOUTH ATLANTIC DIVISION					
	All establishments.....	9,000,370	...	29,451	...	...		All establishments.....	1,104,813	...	2,919	...	...
	Those analyzing commodity lines, total..	8,433,238	100.0	26,105	...	...		Those analyzing commodity lines, total..	1,048,975	100.0	2,591	...	...
102	Petroleum and its products.....	8,068,500	95.8	26,105	8,433,238	95.8	102	Petroleum and its products.....	1,006,112	96.0	2,591	1,048,975	96.0
51	Tires, batteries, accessories, etc.....	230,666	2.7	16,643	1,731,491	4.0	51	Tires, batteries, accessories, etc.....	32,484	3.1	1,577	715,558	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	24,628	0.3	2,076	1,392,371	1.8	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	3,574	0.3	517	349,480	1.0
	Miscellaneous merchandise.....	88,183	1.0	15,030	5,008,427	1.8		Miscellaneous merchandise.....	4,208	0.4	1,233	526,368	0.8
126	Receipts from services and sources other than sale of merchandise.....	31,261	0.2	3,278	1,980,322	1.1	126	Receipts from services and sources other than sale of merchandise.....	2,597	0.2	542	316,562	0.8
	NEW ENGLAND DIVISION							EAST SOUTH CENTRAL DIVISION					
	All establishments.....	728,538	...	664	...	...		All establishments.....	452,306	...	1,666	...	...
	Those analyzing commodity lines, total..	697,202	100.0	595	...	...		Those analyzing commodity lines, total..	420,883	100.0	1,463	...	...
102	Petroleum and its products.....	661,740	94.9	595	697,202	94.9	102	Petroleum and its products.....	402,599	95.6	1,463	420,883	95.6
51	Tires, batteries, accessories, etc.....	13,527	1.9	367	464,378	2.9	51	Tires, batteries, accessories, etc.....	14,958	3.6	1,056	318,115	4.7
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	6,286	0.6	110	175,138	2.4	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	776	0.2	214	91,808	0.8
	Miscellaneous merchandise.....	16,445	2.4	265	368,579	4.5		Miscellaneous merchandise.....	2,000	0.5	646	204,940	1.0
126	Receipts from services and sources other than sale of merchandise.....	1,204	0.2	94	194,648	0.6	126	Receipts from services and sources other than sale of merchandise.....	550	0.1	128	48,838	1.1
	MIDDLE ATLANTIC DIVISION							WEST SOUTH CENTRAL DIVISION					
	All establishments.....	1,704,287	...	1,808	...	...		All establishments.....	738,654	...	3,884	...	...
	Those analyzing commodity lines, total..	1,609,970	100.0	1,519	...	...		Those analyzing commodity lines, total..	681,936	100.0	3,486	...	...
102	Petroleum and its products.....	1,560,978	97.0	1,519	1,609,970	97.0	102	Petroleum and its products.....	658,102	96.6	3,486	681,936	96.6
51	Tires, batteries, accessories, etc.....	32,047	2.0	917	1,114,341	2.9	51	Tires, batteries, accessories, etc.....	17,264	2.5	2,016	385,819	4.5
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	5,294	0.3	311	516,580	1.0	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	354	0.0	82	12,884	2.7
	Miscellaneous merchandise.....	7,554	0.4	796	928,355	0.7		Miscellaneous merchandise.....	5,416	0.8	1,880	323,458	1.7
126	Receipts from services and sources other than sale of merchandise.....	4,997	0.3	401	656,687	0.8	126	Receipts from services and sources other than sale of merchandise.....	800	0.1	183	65,424	1.2
	EAST NORTH CENTRAL DIVISION							MOUNTAIN DIVISION					
	All establishments.....	1,860,940	...	6,022	...	...		All establishments.....	343,665	...	2,209	...	...
	Those analyzing commodity lines, total..	1,743,337	100.0	5,360	...	...		Those analyzing commodity lines, total..	312,614	100.0	1,994	...	...
102	Petroleum and its products.....	1,657,844	95.1	5,360	1,743,337	95.1	102	Petroleum and its products.....	298,481	95.6	1,994	312,614	95.6
51	Tires, batteries, accessories, etc.....	51,910	1.9	1,784	1,253,914	4.1	51	Tires, batteries, accessories, etc.....	10,086	3.2	948	187,920	5.4
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	6,290	0.4	485	149,577	4.2	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	355	0.1	17	6,268	5.7
	Miscellaneous merchandise.....	22,845	1.3	3,754	1,240,871	1.8		Miscellaneous merchandise.....	2,904	0.9	777	161,044	1.8
126	Receipts from services and sources other than sale of merchandise.....	5,348	0.3	953	415,626	1.3	126	Receipts from services and sources other than sale of merchandise.....	788	0.2	121	28,141	2.8
	WEST NORTH CENTRAL DIVISION							PACIFIC DIVISION					
	All establishments.....	1,020,162	...	7,703	...	...		All establishments.....	1,047,005	...	3,576	...	...
	Those analyzing commodity lines, total..	900,026	100.0	6,662	...	...		Those analyzing commodity lines, total..	1,018,295	100.0	2,439	...	...
102	Petroleum and its products.....	838,822	93.3	6,662	900,026	93.3	102	Petroleum and its products.....	983,822	96.6	2,439	1,018,295	96.6
51	Tires, batteries, accessories, etc.....	32,168	3.6	4,446	572,820	7.6	51	Tires, batteries, accessories, etc.....	27,122	2.7	1,532	718,621	3.8
57	Heating equipment (oil burners, furnaces, tanks, etc.).....	3,014	0.3	282	70,314	4.3	57	Heating equipment (oil burners, furnaces, tanks, etc.).....	585	0.0	58	20,322	2.9
	Miscellaneous merchandise.....	22,925	2.5	4,066	515,509	4.4		Miscellaneous merchandise.....	4,880	0.5	1,613	739,303	0.7
126	Receipts from services and sources other than sale of merchandise.....	3,997	0.3	707	116,006	2.7	126	Receipts from services and sources other than sale of merchandise.....	1,880	0.2	149	138,590	1.4

WHOLESALE TRADE

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948

Geographic division, State, and type of establishment	ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD								
	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)								
	Total		Reporting number of gallons sold						
	Number	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)
United States, total.....	20,127	9,014,291	92.8	47,947,405	32,289,487	4,564,748	7,614,184	1,739,590	1,733,396
Refiner-marketer stations.....	14,053	6,044,269	94.3	34,871,078	24,770,812	2,685,117	4,742,986	1,107,299	1,545,464
Other stations.....	10,074	2,870,022	79.1	13,068,727	7,497,675	1,879,631	2,871,198	632,291	187,932
New England.....	651	725,029	92.5	4,506,425	1,873,240	939,712	1,530,672	93,152	69,649
Refiner-marketer stations.....	362	466,925	99.8	3,071,265	1,502,666	515,830	977,694	75,075	...
Other stations.....	289	258,104	79.2	1,435,160	370,574	423,882	552,978	18,077	69,649
Middle Atlantic.....	1,783	1,693,046	93.6	10,145,958	5,598,930	792,659	3,276,057	278,334	199,978
Refiner-marketer stations.....	967	1,178,339	99.5	7,548,131	4,845,172	494,118	1,925,507	102,365	180,969
Other stations.....	816	514,707	80.4	2,597,827	753,758	298,541	1,350,550	175,969	19,009
East North Central.....	5,957	1,838,775	93.4	9,012,653	6,733,380	774,526	791,101	136,354	577,292
Refiner-marketer stations.....	3,934	1,263,675	99.2	6,524,185	4,984,305	413,218	493,310	91,454	541,898
Other stations.....	2,023	575,100	80.8	2,488,468	1,749,075	361,308	297,791	44,900	35,394
West North Central.....	7,599	995,835	87.1	4,687,379	3,434,606	441,116	324,082	77,168	410,407
Refiner-marketer stations.....	4,670	523,768	99.5	2,733,866	2,018,874	180,338	123,349	35,068	376,217
Other stations.....	2,929	472,067	73.4	1,953,513	1,415,712	260,778	200,733	42,100	34,190
South Atlantic.....	2,908	1,101,244	93.4	6,250,707	4,325,296	749,268	736,601	298,729	140,813
Refiner-marketer stations.....	1,724	727,955	97.8	4,553,639	3,273,874	451,388	515,248	180,957	132,172
Other stations.....	1,184	373,289	84.8	1,697,068	1,051,422	297,880	221,353	117,772	8,641
East South Central.....	1,656	451,159	92.9	2,358,765	1,848,326	222,300	94,385	115,712	78,042
Refiner-marketer stations.....	868	247,208	99.8	1,224,724	1,175,242	125,328	31,663	34,600	77,891
Other stations.....	788	203,951	85.6	1,134,041	673,084	96,972	62,722	81,112	151
West South Central.....	3,841	725,221	91.7	4,053,172	3,452,535	291,380	67,497	192,995	48,765
Refiner-marketer stations.....	2,928	541,108	99.9	3,303,230	2,866,877	236,997	16,425	136,961	45,970
Other stations.....	913	184,113	67.9	749,942	585,658	54,383	51,072	56,034	2,795
Mountain.....	2,145	342,011	90.0	1,574,305	1,224,488	75,725	108,341	105,260	60,491
Refiner-marketer stations.....	1,543	227,841	99.0	1,154,545	904,238	41,643	78,319	74,411	55,934
Other stations.....	602	114,170	72.0	419,760	320,250	34,082	30,022	30,849	4,557
Pacific.....	4,537	1,041,971	96.8	5,351,041	3,797,686	278,062	685,448	441,886	147,959
Refiner-marketer stations.....	2,057	867,450	99.8	4,538,093	3,219,544	226,257	581,471	376,408	134,413
Other stations.....	480	174,521	81.9	812,948	578,142	51,805	103,977	65,478	13,546
New England:									
Maine.....	141	81,446	95.9	513,717	237,715	159,223	110,255	8,224	...
Refiner-marketer stations.....	85	56,647	100.0	386,143	182,901	103,774	92,062	7,456	...
Other stations.....	63	24,799	86.6	133,524	54,114	51,449	27,193	768	...
New Hampshire.....	84	34,496	97.2	242,735	94,712	54,156	77,078	16,789	...
Refiner-marketer stations.....	52	27,242	100.0	201,281	77,445	42,055	64,558	16,723	...
Other stations.....	32	7,254	86.8	41,454	16,767	12,101	12,520	66	...
Vermont.....	71	26,096	99.0	158,855	80,186	34,663	41,599	2,407	...
Refiner-marketer stations.....	51	19,593	100.0	128,819	62,947	28,920	34,580	2,372	...
Other stations.....	20	6,503	95.9	30,036	17,239	5,743	7,019	35	...
Massachusetts.....	192	294,561	96.9	1,910,642	753,075	396,605	721,713	35,490	3,759
Refiner-marketer stations.....	100	197,169	100.0	1,220,814	606,241	172,830	411,604	30,339	...
Other stations.....	92	97,392	90.7	689,828	146,834	223,775	310,109	5,351	3,759
Rhode Island.....	38	90,616	99.5	600,263	248,879	132,368	215,139	3,877	...
Refiner-marketer stations.....	18	73,338	100.0	474,475	214,285	90,409	166,494	3,287	...
Other stations.....	20	17,278	97.4	125,788	34,594	41,959	48,645	590	...
Connecticut.....	118	197,820	79.5	1,074,213	459,373	166,697	355,888	26,365	65,890
Refiner-marketer stations.....	56	92,936	99.1	659,683	358,347	77,842	208,396	15,098	...
Other stations.....	62	104,884	62.1	414,530	101,026	88,855	147,492	11,267	65,890
Middle Atlantic:									
New York.....	816	731,421	90.5	4,324,309	2,267,489	350,657	1,439,288	185,420	81,455
Refiner-marketer stations.....	396	445,731	98.9	2,997,107	1,928,123	209,883	737,654	48,742	72,705
Other stations.....	409	286,390	75.8	1,327,202	339,366	140,774	701,634	136,678	8,750
New Jersey.....	234	451,276	96.9	2,777,317	1,207,575	324,292	1,168,242	27,391	50,417
Refiner-marketer stations.....	131	322,439	99.0	1,999,304	1,078,365	195,742	664,294	10,486	50,417
Other stations.....	103	128,837	91.6	778,613	129,210	128,550	503,948	16,905	...
Pennsylvania.....	744	511,349	95.3	3,043,732	2,123,866	117,710	668,527	65,523	68,106
Refiner-marketer stations.....	447	410,869	99.4	2,551,720	1,838,684	88,493	523,559	43,137	57,847
Other stations.....	304	99,480	78.7	492,012	285,182	29,217	144,968	22,386	10,259
East North Central:									
Ohio.....	871	430,742	96.1	2,228,585	1,831,933	148,380	196,068	30,415	21,789
Refiner-marketer stations.....	561	332,970	99.9	1,805,283	1,496,998	103,972	160,202	28,700	16,411
Other stations.....	310	97,772	83.0	423,302	334,935	45,408	35,866	1,715	5,378
Indiana.....	1,283	275,094	96.5	1,386,274	995,271	120,634	124,495	42,999	102,815
Refiner-marketer stations.....	840	217,101	100.0	1,127,895	816,743	82,206	95,228	33,886	99,832
Other stations.....	243	57,993	83.3	258,379	178,528	38,428	29,267	9,113	2,983
Illinois.....	1,725	476,621	92.2	2,195,364	1,610,632	187,243	189,984	27,932	179,573
Refiner-marketer stations.....	1,139	293,359	98.3	1,389,834	1,065,799	66,547	80,023	15,979	161,486
Other stations.....	586	183,262	80.9	805,530	544,833	120,696	109,961	11,953	18,087

See footnote at end of table.

PETROLEUM BULK STATIONS

14.05

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)									
	Total		Reporting number of gallons sold							Not specified except as other than gasoline (Thousand gallons)
	Number	Sales ¹ (exc. tax, entire year) (Thousand dollars)	Sales coverage (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
East North Central--Continued										
Michigan.....	1,064	432,531	93.3	2,167,822	1,581,104	206,375	175,050	22,694	182,201	
Refiner-marketer stations.....	661	283,482	94.8	1,542,270	1,132,288	111,706	114,942	9,774	177,760	
Other stations.....	408	149,049	80.4	625,552	448,816	94,669	60,108	12,920	4,441	
Wisconsin.....	1,209	223,787	87.7	1,235,601	714,435	111,834	105,534	12,314	90,914	
Refiner-marketer stations.....	733	137,256	94.5	654,703	472,477	49,787	42,915	3,115	86,409	
Other stations.....	476	86,531	77.0	580,898	241,958	62,047	62,619	9,199	4,505	
West North Central:										
Minnesota.....	1,441	232,112	88.1	1,108,553	746,622	132,506	94,396	18,265	116,764	
Refiner-marketer stations.....	840	118,143	99.6	625,261	435,008	61,599	55,381	10,804	92,469	
Other stations.....	601	113,969	76.2	483,292	311,614	70,907	39,015	7,461	24,295	
Iowa.....	1,789	216,337	82.0	961,221	689,135	100,816	65,664	1,553	95,053	
Refiner-marketer stations.....	1,114	118,982	98.2	451,171	331,895	42,217	25,241	1,111	32,551	
Other stations.....	675	97,355	62.3	510,050	357,240	58,599	40,423	3,832	62,502	
Missouri.....	1,155	231,226	83.3	1,233,913	958,377	99,521	87,778	12,418	76,319	
Refiner-marketer stations.....	759	118,539	100.0	624,834	483,974	35,482	26,229	7,072	72,077	
Other stations.....	396	112,687	86.2	609,079	474,403	64,039	61,549	5,346	4,242	
North Dakota.....	688	60,575	83.2	222,472	164,934	13,794	6,728	5,233	31,713	
Refiner-marketer stations.....	446	32,830	100.0	144,127	117,694	4,451	1,780	1,640	28,562	
Other stations.....	242	27,745	63.4	78,345	47,240	9,343	5,018	3,593	3,151	
South Dakota.....	608	60,281	81.3	240,440	176,327	21,687	13,249	5,612	23,565	
Refiner-marketer stations.....	349	29,956	100.0	146,129	108,513	8,000	4,200	1,851	23,565	
Other stations.....	259	31,025	62.6	94,311	67,814	13,687	9,049	3,761	...	
Nebraska.....	640	82,263	84.0	365,461	243,796	29,348	22,728	14,630	29,759	
Refiner-marketer stations.....	387	41,249	99.8	209,103	157,322	4,001	9,426	2,995	29,759	
Other stations.....	253	41,014	68.1	156,358	91,474	2,347	33,302	11,635	...	
Kansas.....	1,278	112,321	90.1	556,319	450,215	43,344	13,469	11,457	37,234	
Refiner-marketer stations.....	775	64,169	99.9	348,517	285,613	13,588	1,092	4,990	37,234	
Other stations.....	503	48,222	76.6	207,802	164,602	29,756	12,377	6,467	...	
South Atlantic:										
Delaware.....	41	16,625	96.7	117,497	74,253	12,668	27,913	940	1,723	
Refiner-marketer stations.....	29	12,830	100.0	95,866	60,446	10,014	22,743	940	1,723	
Other stations.....	12	3,805	85.4	21,631	13,807	2,654	5,170	...	...
Maryland.....	162	142,615	98.7	977,763	535,383	95,287	322,632	23,652	...	
Refiner-marketer stations.....	89	116,999	100.0	802,795	462,386	67,850	252,854	19,705	...	
Other stations.....	73	26,516	93.1	174,968	72,997	28,437	69,778	4,150	...	
District of Columbia.....	10	27,728	100.0	121,750	6,781	51,565	1,583	1,583	19,345	
Refiner-marketer stations.....	5	25,395	100.0	162,613	116,466	2,389	42,333	1,583	19,345	
Other stations.....	5	2,325	100.0	18,414	4,796	4,992	9,232	...	...
Virginia.....	410	168,899	91.2	979,853	673,763	112,974	146,230	34,334	21,052	
Refiner-marketer stations.....	285	130,238	93.4	774,460	552,358	74,414	98,588	28,548	21,052	
Other stations.....	125	38,661	86.3	205,393	121,405	38,560	47,642	6,286	...	
West Virginia.....	175	72,022	88.6	353,714	313,132	16,859	5,072	17,605	1,046	
Refiner-marketer stations.....	112	53,561	96.4	304,664	278,691	5,650	3,453	16,474	1,046	
Other stations.....	63	18,461	55.7	49,050	35,441	11,209	1,619	1,131	...	
North Carolina.....	661	222,719	92.2	1,346,117	894,835	274,411	93,721	50,114	33,036	
Refiner-marketer stations.....	368	140,356	100.0	753,962	442,432	170,781	60,266	45,661	29,422	
Other stations.....	293	82,363	78.2	592,155	452,403	103,630	33,455	4,453	3,614	
South Carolina.....	34	100,344	91.7	556,239	4,471,5	33,726	30,688	17,108	20,002	
Refiner-marketer stations.....	188	76,641	94.9	434,859	325,764	56,212	19,466	15,665	17,952	
Other stations.....	16	24,703	72.1	121,380	78,451	11,222	11,222	1,443	2,250	
Georgia.....	573	147,965	95.1	773,555	604,232	65,186	29,979	58,360	15,798	
Refiner-marketer stations.....	315	75,246	94.4	458,139	361,685	26,277	6,066	18,218	15,798	
Other stations.....	257	72,719	90.1	315,416	242,547	38,909	23,913	40,142	...	
Florida.....	543	202,255	90.6	441,945	701,133	80,776	34,795	94,330	38,811	
Refiner-marketer stations.....	383	98,589	95.4	571,786	464,252	37,858	9,479	34,163	26,034	
Other stations.....	160	103,666	89.9	270,159	236,881	42,918	25,316	60,167	2,777	
East South Central:										
Kentucky.....	429	121,965	95.3	655,393	477,872	46,402	40,660	33,678	56,781	
Refiner-marketer stations.....	230	60,797	99.9	358,785	265,009	20,102	11,360	5,533	56,781	
Other stations.....	199	61,168	90.4	296,608	212,863	26,300	29,300	28,145	...	
Tennessee.....	343	133,805	94.2	727,263	585,642	85,950	24,644	18,647	12,380	
Refiner-marketer stations.....	230	97,889	100.0	587,256	478,438	66,696	14,127	15,196	12,829	
Other stations.....	113	35,916	78.4	140,007	107,204	19,254	10,517	2,451	151	
Alabama.....	432	115,903	91.3	595,213	473,976	57,247	23,003	33,124	7,858	
Refiner-marketer stations.....	198	54,445	98.4	311,336	268,509	24,646	3,244	7,685	7,858	
Other stations.....	234	61,458	86.2	283,877	205,467	33,207	19,759	25,439	...	
Mississippi.....	452	70,726	88.5	321,896	311,436	30,701	1,073	30,258	423	
Refiner-marketer stations.....	210	34,437	94.4	187,347	163,316	14,470	1,932	6,186	423	
Other stations.....	242	36,289	84.1	134,549	148,120	16,231	1,141	24,072	...	

See footnote at end of table.

Table 14C.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE, BY TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD

Geographic division, State, and type of establishment	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations and terminals)									
	Total		Sales coverage (Percent)	Total (Thousand gallons)	Reporting number of gallons sold					Not specified except as other than gasoline (Thousand gallons)
	Number	Sales ¹ (exc. tax), entire year (Thousand dollars)			Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
West South Central:										
Arkansas.....	519	74,548	43.3	397,316	293,451	52,204	10,499	25,326	5,836	
Refiner-marketer stations.....	418	57,812	99.9	325,159	250,396	43,606	6,647	18,073	5,836	
Other stations.....	101	16,736	70.8	62,158	42,455	8,598	3,852	7,253	...	
Louisiana.....	469	119,826	90.4	677,874	438,612	49,625	18,992	88,189	12,456	
Refiner-marketer stations.....	315	87,543	99.9	493,790	365,507	35,877	8,959	70,991	12,456	
Other stations.....	154	32,283	64.6	114,084	73,195	13,748	10,033	17,198	...	
Oklahoma.....	806	119,944	90.7	626,658	547,646	57,516	1,085	15,038	5,373	
Refiner-marketer stations.....	564	82,163	99.8	463,253	377,398	47,995	100	12,587	5,373	
Other stations.....	242	37,781	70.8	163,405	150,248	9,721	985	2,451	...	
Texas.....	2,047	410,903	92.2	2,431,324	2,172,826	132,035	36,921	64,442	25,100	
Refiner-marketer stations.....	1,631	313,590	99.9	2,021,029	1,852,976	109,719	719	35,310	22,305	
Other stations.....	416	97,313	67.4	410,295	319,850	22,316	36,202	29,132	2,795	
Mountain:										
Montana.....	467	45,582	84.0	184,383	141,115	12,435	12,922	8,983	3,028	
Refiner-marketer stations.....	263	24,493	99.9	120,649	95,774	4,107	9,268	5,219	6,281	
Other stations.....	204	21,089	65.5	63,734	45,241	8,328	3,654	3,764	2,747	
Idaho.....	371	49,574	93.9	23,210	156,777	15,545	34,679	21,021	12,188	
Refiner-marketer stations.....	290	35,635	100.0	172,415	121,577	12,433	14,611	12,773	11,021	
Other stations.....	81	14,039	78.4	57,795	35,200	3,112	10,068	8,248	1,167	
Wyoming.....	179	25,265	81.5	103,451	82,335	2,847	6,339	6,573	4,757	
Refiner-marketer stations.....	112	15,769	86.6	69,896	56,809	696	3,787	3,847	4,757	
Other stations.....	67	9,496	73.1	33,555	26,120	2,151	2,552	2,726	...	
Colorado.....	465	77,526	91.6	371,567	303,547	17,074	19,955	17,935	12,756	
Refiner-marketer stations.....	311	43,807	100.0	233,446	196,269	4,427	13,369	7,243	12,113	
Other stations.....	154	33,719	80.6	137,821	107,278	12,627	6,586	10,692	643	
New Mexico.....	230	33,794	81.9	147,423	130,314	9,424	966	5,447	1,332	
Refiner-marketer stations.....	154	18,673	99.6	101,898	90,911	6,238	160	3,257	1,332	
Other stations.....	76	15,121	60.1	45,525	39,403	3,186	746	2,190	...	
Arizona.....	209	51,527	93.3	252,613	194,743	10,670	12,769	26,739	5,392	
Refiner-marketer stations.....	178	42,710	100.0	219,980	172,222	9,077	10,832	22,457	5,392	
Other stations.....	31	8,817	60.9	32,633	27,521	1,593	1,937	2,282	...	
Utah.....	180	41,178	92.8	189,869	153,054	4,492	12,824	8,802	10,697	
Refiner-marketer stations.....	147	29,992	100.0	145,206	114,174	1,524	10,662	8,149	10,697	
Other stations.....	33	11,186	73.6	44,663	38,880	2,968	2,162	653	...	
Nevada.....	94	17,465	98.9	95,089	57,103	3,238	18,647	11,760	4,341	
Refiner-marketer stations.....	88	16,762	100.0	91,055	56,502	3,121	15,630	11,461	4,341	
Other stations.....	6	703	72.4	4,034	1,601	117	3,017	299	...	
Pacific:										
Washington.....	609	198,913	98.3	1,158,765	623,941	98,852	258,864	117,110	52,998	
Refiner-marketer stations.....	516	168,178	99.9	936,762	535,994	77,304	224,023	100,416	47,020	
Other stations.....	93	30,735	84.3	194,073	87,947	21,548	34,836	16,694	12,978	
Oregon.....	436	143,337	97.5	749,633	460,503	43,138	155,875	64,638	25,479	
Refiner-marketer stations.....	362	122,321	99.9	652,307	397,379	30,374	144,136	54,339	25,479	
Other stations.....	74	21,016	82.8	97,326	63,124	12,764	11,739	10,299	...	
California.....	1,492	699,721	96.2	3,442,643	2,713,242	136,972	270,709	260,138	62,482	
Refiner-marketer stations.....	1,179	576,951	99.7	2,901,054	2,286,171	117,374	213,307	221,653	61,914	
Other stations.....	313	122,770	7.9	541,619	427,071	18,093	57,402	38,485	568	

¹ Including items other than petroleum products.

PETROLEUM BULK STATIONS

14.07

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS*

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
United States, total.....	29,127	8,914,791	92.8	31,288,487	(2)	315,651,918	(2)	198,253	6,483,301
Alabama.....	432	125,403	91.9	473,976	(4)	3,121,237	(2)	2,897	86,280
Autauga.....	1	(x)	(x)	(x)	(x)	(y)	(x)	24	646
Baldwin.....	10	1,928	100.0	8,775	(2)	31,873	(2)	76	1,800
Barbour.....	6	811	100.0	3,411	(2)	3,622	(2)	22	455
Bibb.....	5	453	100.0	2,133	(2)	3261	(2)	17	421
Blount.....	6	1,114	(y)	(y)	(y)	(y)	(y)	34	714
Bullock.....	3	414	100.0	1,841	164	29	184	7	(x)
Butler.....	6	749	100.0	3,438	(4)	3,786	(2)	28	536
Calhoun.....	10	2,111	100.0	10,509	(2)	31,902	(2)	92	2,690
Chambers.....	2	(y)	(x)	(x)	(x)	(x)	(2)	37	923
Cherokee.....	4	400	93.5	1,649	204	43	131	18	297
Chilton.....	8	1,437	83.6	5,858	(4)	3,780	(2)	33	717
Choctaw.....	4	425	85.6	1,729	172	86	176	17	421
Clarke.....	8	1,327	100.0	7,344	(2)	31,642	(2)	27	820
Clay.....	4	458	100.0	2,321	190	37	236	13	256
Cleburne.....	1	(x)	(y)	(x)	(y)	(x)	(x)	12	184
Coffee.....	6	970	79.5	3,315	628	144	250	22	296
Colbert.....	8	2,045	77.6	4,789	(4)	31,715	(2)	28	1,256
Conecuh.....	4	639	100.0	2,817	323	2	411	17	446
Coosa.....	3	(x)	(x)	(x)	(y)	(x)	(x)	14	319
Covington.....	10	1,599	70.7	4,921	(2)	31,213	(2)	29	723
Crenshaw.....	3	(x)	(x)	(y)	(x)	(x)	(x)	20	374
Cullman.....	8	1,818	75.1	5,969	(2)	31,237	(2)	36	1,237
Dale.....	4	622	176.1	2,777	(4)	3,731	(2)	44	511
Dallas.....	10	2,040	95.5	7,514	(2)	31,385	(2)	41	1,547
De Kalb.....	9	1,452	89.2	5,454	(4)	31,169	(2)	70	1,196
Elmore.....	4	(x)	(x)	(x)	(x)	(x)	(x)	36	974
Escambia.....	9	1,452	100.0	7,492	423	120	476	43	925
Etowah.....	8	3,062	88.0	11,714	(2)	31,514	(2)	70	2,764
Fayette.....	3	419	100.0	1,825	(2)	3,351	(2)	16	371
Franklin.....	5	779	72.6	2,406	354	6	414	29	589
Geneva.....	6	886	100.0	4,708	103	65	230	24	521
Greene.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9	278
Hale.....	5	524	100.0	2,343	200	...	273	18	490
Henry.....	4	534	100.0	1,300	307	27	278	15	342
Houston.....	10	1,182	86.9	4,281	(2)	32,566	(2)	46	1,332
Jackson.....	3	568	100.0	2,405	344	156	296	22	473
Jefferson.....	28	27,439	95.5	113,398	(2)	3,92,821	(2)	532	19,065
Lamar.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21	357
Lauderdale.....	5	1,517	(y)	(y)	(y)	(y)	(y)	35	1,086
Lawrence.....	2	(x)	(y)	(x)	(x)	(x)	(x)	12	232
Lee.....	2	(x)	(y)	(x)	(x)	(y)	(x)	27	1,297
Limestone.....	4	1,067	100.0	4,103	1,155	552	346	17	646
Lowndes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	248
Macon.....	7	748	79.8	2,859	(2)	3,437	(2)	27	714
Madison.....	10	2,535	95.2	9,425	(2)	34,720	(2)	52	1,807
Marengo.....	6	487	100.0	2,318	(2)	3,474	(2)	17	450
Marion.....	7	464	100.0	3,712	308	108	361	36	825
Marshall.....	8	2,231	100.0	9,422	2,355	98	518	69	1,442
Mobile.....	18	15,073	94.6	67,411	10,571	635	6,827	225	8,608
Monroe.....	7	406	81.1	2,910	(2)	3,779	(2)	19	326
Montgomery.....	12	6,268	72.9	30,672	(2)	33,543	(2)	110	5,558
Morgan.....	11	2,435	77.4	8,364	(2)	32,263	(2)	44	1,379
Perry.....	7	716	88.7	2,585	(2)	3,653	(2)	10	348
Pickens.....	7	800	98.5	3,594	325	69	203	28	703
Pike.....	3	1,302	82.6	4,864	(4)	21,181	(2)	28	649
Randolph.....	4	596	89.8	2,340	183	57	240	20	464
Russell.....	2	(x)	(x)	(x)	(x)	(y)	(x)	27	(x)
St. Clair.....	5	743	85.3	3,155	467	1	222	37	756
Shelby.....	4	(x)	(y)	(x)	(x)	(x)	(x)	46	891
Sumter.....	6	477	100.0	2,204	(2)	3,326	(2)	22	555
Talladega.....	12	2,312	94.3	9,680	(2)	32,134	(2)	57	1,913
Tallapoosa.....	8	1,063	98.9	4,737	(2)	3,835	(2)	34	792
Tuscaloosa.....	3	2,780	100.0	11,823	(2)	31,447	(2)	74	3,382
Walker.....	11	2,445	92.8	4,719	(2)	31,200	(2)	71	2,778
Washington.....	3	354	100.0	1,621	148	...	86	17	298
Wilcox.....	3	357	100.0	1,539	181	35	122	16	330
Winston.....	4	635	100.0	2,747	(2)	3,726	(2)	28	465
Arizona.....	209	51,527	93.3	199,743	(2)	3,52,870	(2)	1,126	40,471
Apache.....	3	(x)	(x)	(x)	(y)	(x)	(x)	13	471
Cochise.....	20	1,845	94.6	7,636	(2)	31,177	(2)	69	2,262
Cocconino.....	15	2,584	100.0	4,850	(2)	33,723	(2)	58	2,671
Gila.....	12	1,556	70.0	5,550	(2)	32,260	(2)	41	1,338
Graham.....	6	1,207	74.7	3,144	(2)	3,807	(2)	22	507
Greenlee.....	5	(x)	(x)	(x)	(x)	(x)	(y)	47	630
Maricopa.....	53	23,492	92.1	4,242	(2)	318,510	(2)	477	17,475
Mohave.....	9	1,092	100.0	4,725	(4)	31,590	(2)	47	1,582
Navajo.....	12	2,289	32.7	771	(2)	33,058	(2)	49	1,926
Pima.....	15	6,733	98.1	1,720	(2)	27,369	(2)	112	5,972

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ^a	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Arizona--Continued									
Final.....	21	3,554	96.5	11,902	(2)	3,930	(2)	68	2,107
Santa Cruz.....	6	698	100.0	2,322	329	563	513	8	341
Yavapai.....	16	2,544	89.0	8,788	(2)	3,024	(2)	67	1,748
Yuma.....	16	2,870	100.0	12,290	(2)	3,792	(2)	50	1,641
Arkansas.....	519	74,548	93.3	293,451	(2)	393,865	(2)	2,401	59,357
Arkansas.....	18	1,607	80.7	4,103	(2)	3,340	(2)	24	1,149
Ashley.....	7	659	100.0	2,939	(2)	3,775	(2)	29	904
Baxter.....	5	593	100.0	2,255	(2)	3,042	(2)	16	361
Benton.....	14	1,709	100.0	8,676	(2)	31,825	(2)	73	1,431
Boone.....	8	1,220	100.0	5,463	731	74	396	41	805
Bradley.....	8	599	79.6	2,169	(2)	3,401	(2)	17	384
Calhoun.....	...	...	...	...	...	...	...	7	104
Carroll.....	6	352	100.0	1,721	(2)	2,472	(2)	16	269
Chicot.....	8	982	100.0	4,122	716	284	296	19	512
Clark.....	10	1,096	100.0	4,259	(2)	2,106	(2)	41	1,011
Clay.....	17	1,680	(v)	(v)	(v)	(v)	(v)	23	246
Cleburne.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	282
Cleveland.....	...	...	...	...	...	...	...	12	208
Columbia.....	8	1,382	100.0	6,068	(2)	31,164	(2)	22	703
Conway.....	5	315	100.0	1,347	(2)	2,423	(2)	16	349
Craighead.....	14	3,232	87.1	9,091	(2)	35,155	(2)	73	1,583
Crawford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	938
Crittenden.....	10	1,630	91.8	6,024	(2)	32,776	(2)	27	1,097
Cross.....	9	1,208	(v)	(v)	(v)	(v)	(v)	19	496
Dallas.....	6	598	100.0	2,733	(2)	3,362	(2)	12	411
Decha.....	6	684	100.0	2,713	(2)	31,275	(2)	21	570
Drew.....	5	(x)	(x)	(x)	(x)	(x)	(x)	17	285
Faulkner.....	9	1,187	100.0	5,719	(2)	31,394	(2)	32	792
Franklin.....	3	279	100.0	1,280	137	28	19	25	557
Fulton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	188
Garland.....	10	1,781	100.0	8,517	(2)	3,702	(2)	75	2,096
Grant.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	272
Greene.....	7	1,135	70.7	2,996	(2)	31,974	(2)	23	459
Hempstead.....	7	1,094	100.0	5,308	(2)	3,958	(2)	29	653
Hot Spring.....	6	610	82.6	2,049	(2)	3,661	(2)	48	813
Howard.....	7	620	100.0	2,684	(2)	3,757	(2)	20	285
Independence.....	9	1,278	88.5	4,561	(2)	31,218	(2)	40	603
Izard.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	118
Jackson.....	9	1,260	100.0	4,523	(2)	32,265	(2)	29	697
Jefferson.....	12	2,188	96.8	9,276	(2)	32,004	(2)	64	2,070
Johnson.....	7	439	77.2	1,417	(2)	3,415	(2)	16	490
Lafayette.....	4	455	100.0	1,897	393	11	109	10	315
Lawrence.....	5	816	100.0	3,232	599	424	123	45	896
Lee.....	6	856	100.0	2,696	1,586	288	189	12	260
Lincoln.....	3	293	100.0	1,178	193	1	311	18	235
Little River.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	359
Logan.....	10	668	100.0	2,959	(2)	3,615	(2)	34	439
Lonoke.....	15	1,302	89.3	4,145	(2)	32,617	(2)	47	951
Madison.....	...	...	...	...	...	...	...	13	168
Marion.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	242
Miller.....	6	963	100.0	4,621	(2)	3,750	(2)	45	1,796
Mississippi.....	16	3,425	100.0	11,494	(2)	38,060	(2)	46	1,262
Monroe.....	5	815	100.0	3,106	1,111	5	473	21	522
Montgomery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	203
Nevada.....	3	537	100.0	1,378	108	194	1,401	24	381
Newton.....	...	...	...	...	...	...	...	11	96
Ouachita.....	10	1,319	90.6	5,010	(2)	3,936	(2)	39	1,030
Perry.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	74
Phillips.....	11	2,328	97.2	9,422	3,661	178	1,517	22	849
Pike.....	4	191	92.7	756	(2)	3,265	(2)	23	397
Poinsett.....	11	1,737	78.4	3,878	(2)	33,692	(2)	41	1,411
Polk.....	7	587	100.0	2,567	(2)	3,770	(2)	31	566
Pope.....	10	1,380	100.0	5,833	580	123	427	36	610
Prairie.....	6	589	100.0	3,826	(2)	32,260	(2)	20	445
Pulaski.....	18	(x)	(x)	(x)	(x)	(x)	(x)	237	9,659
Randolph.....	4	607	70.3	1,824	(2)	3,563	(2)	17	383
St. Francis.....	9	1,167	100.0	3,849	(2)	33,323	(2)	30	938
Saline.....	4	746	100.0	3,094	271	20	361	42	752
Scott.....	5	243	100.0	1,026	(2)	3,311	(2)	19	270
Searcy.....	3	157	100.0	619	(2)	3,208	(2)	15	178
Sebastian.....	17	3,841	95.5	18,010	(2)	31,578	(2)	117	3,509
Sevier.....	6	760	100.0	2,867	786	22	148	26	380
Sharp.....	1	(y)	(x)	(x)	(x)	(x)	(x)	20	168
Stone.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	37
Union.....	16	2,795	91.3	12,130	(2)	32,559	(2)	67	2,042
Van Buren.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	220
Washington.....	15	2,041	89.2	8,818	(2)	31,801	(2)	77	1,413
White.....	10	1,587	96.1	6,580	(2)	31,645	(2)	61	998
Woodruff.....	~	428	94.6	1,522	(2)	3,860	(2)	19	341
Yell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	26	371

See footnote at end of table.

PETROLEUM BULK STATIONS

14.09

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ²	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
California.....	1,492	699,721	96.2	2,713,242	(2)	3729,401	(2)	14,297	593,421
Alameda.....	41	45,238	99.3	197,235	(2)	331,555	(2)	853	35,595
Alpine.....	...	...	...	...	...	...	...	3	60
Amador.....	6	1,298	100.0	4,401	(2)	32,991	(2)	16	485
Butte.....	21	5,538	85.2	23,231	(2)	37,169	(2)	100	3,281
Calaveras.....	7	627	100.0	1,762	(2)	367	(2)	19	430
Colusa.....	11	1,123	100.0	5,409	(2)	32,382	(2)	21	1,056
Contra Costa.....	29	21,374	97.5	65,040	(2)	324,281	(2)	265	12,474
Del Norte.....	8	1,504	100.0	4,872	(2)	32,881	(2)	17	821
El Dorado.....	9	1,873	100.0	5,784	(2)	33,313	(2)	39	1,005
Fresno.....	72	21,260	93.6	83,316	(2)	318,686	(2)	393	15,434
Glenn.....	10	1,890	100.0	7,300	(2)	32,844	(2)	19	931
Humboldt.....	22	7,258	100.0	24,747	(2)	312,760	(2)	99	4,296
Imperial.....	28	6,529	96.2	24,720	(2)	38,186	(2)	120	5,771
Inyo.....	11	2,019	100.0	7,162	(2)	33,238	(2)	41	1,735
Kern.....	58	19,903	96.8	80,371	(2)	325,262	(2)	346	14,632
Kings.....	17	3,097	94.0	12,455	(2)	36,598	(2)	53	1,731
Lake.....	11	1,467	100.0	4,571	(2)	32,777	(2)	29	1,001
Lassen.....	15	1,932	100.0	5,789	(2)	33,089	(2)	22	645
Los Angeles.....	198	249,534	97.2	977,926	(2)	3240,807	(2)	5,787	248,488
Madera.....	14	3,019	98.2	12,330	(2)	32,868	(2)	64	1,818
Marin.....	12	4,482	100.0	17,115	(2)	31,405	(2)	85	3,699
Mariposa.....	5	714	100.0	2,702	(2)	3612	(2)	67	673
Mendocino.....	27	3,579	88.1	11,878	(2)	36,213	(2)	76	2,701
Merced.....	25	5,211	97.5	21,117	(2)	36,950	(2)	108	3,959
Modoc.....	7	1,149	100.0	3,796	(2)	32,008	(2)	16	646
Mono.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	432
Monterey.....	40	9,437	92.9	35,869	(2)	37,954	(2)	174	7,343
Napa.....	14	3,137	92.8	13,327	(2)	31,476	(2)	61	2,323
Nevada.....	13	2,319	88.4	6,759	(2)	33,711	(2)	37	1,345
Orange.....	31	12,256	80.9	47,701	(2)	34,329	(2)	392	14,129
Placer.....	17	3,465	98.1	13,108	(2)	32,718	(2)	78	2,882
Plumas.....	9	1,440	100.0	4,163	(2)	33,187	(2)	35	899
Riverside.....	46	11,772	93.3	47,061	(2)	310,926	(2)	361	12,373
Sacramento.....	28	16,524	96.5	70,239	(2)	311,138	(2)	319	13,785
San Benito.....	8	1,187	100.0	4,920	(2)	3786	(2)	19	728
San Bernardino.....	69	20,217	94.0	81,111	(2)	318,287	(2)	551	18,968
San Diego.....	69	37,852	99.0	135,733	(2)	356,237	(2)	650	25,563
San Francisco.....	17	39,235	99.9	158,200	(2)	313,398	(2)	552	32,259
San Joaquin.....	45	18,451	97.4	57,913	(2)	313,106	(2)	276	10,224
San Luis Obispo.....	25	4,094	100.0	17,272	(2)	33,200	(2)	116	3,988
San Mateo.....	22	12,729	100.0	60,490	(2)	31,897	(2)	218	11,400
Santa Barbara.....	32	7,166	95.8	29,147	(2)	34,490	(2)	180	7,221
Santa Clara.....	36	16,329	91.5	62,054	(2)	310,766	(2)	351	14,930
Santa Cruz.....	17	4,537	90.6	16,546	(2)	33,546	(2)	96	3,827
Shasta.....	13	4,975	100.0	18,530	(2)	38,878	(2)	84	4,111
Sierra.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	90
Siskiyou.....	21	3,463	100.0	10,722	(2)	36,283	(2)	53	2,070
Solano.....	27	8,007	100.0	23,959	(2)	37,513	(2)	110	5,597
Sonoma.....	35	6,964	99.2	30,951	(2)	34,134	(2)	177	6,274
Stanislaus.....	37	10,243	82.6	36,651	(2)	36,959	(2)	201	7,869
Sutter.....	12	3,220	70.7	9,440	(2)	332	(2)	31	962
Tehama.....	11	2,412	100.0	8,277	(2)	33,708	(2)	43	1,510
Trinity.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9	264
Tulare.....	48	12,287	88.3	43,989	(2)	311,886	(2)	203	6,098
Tuolumne.....	8	1,342	99.3	4,049	(2)	31,933	(2)	26	795
Ventura.....	41	6,916	91.7	24,250	(2)	31,053	(2)	155	5,630
Yolo.....	72	6,447	71.4	19,709	(2)	35,711	(2)	61	2,541
Yuba.....	6	1,572	100.0	5,295	(2)	32,359	(2)	42	1,590
Colorado.....	465	77,526	91.6	303,547	(2)	367,720	(2)	2,123	78,418
Adams.....	12	963	83.0	3,673	(2)	3992	(2)	66	2,161
Alamosa.....	11	1,901	94.6	6,152	(2)	31,941	(2)	18	840
Arapahoe.....	5	466	100.0	1,930	(2)	3,666	(2)	69	2,574
Archuleta.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	146
Baca.....	11	1,428	(v)	(v)	(v)	(v)	(v)	12	413
Bent.....	3	320	100.0	1,469	(2)	3354	(2)	22	481
Boulder.....	18	2,100	86.2	8,294	(2)	31,676	(2)	96	2,664
Chaffee.....	9	(x)	(x)	(x)	(x)	(x)	(x)	34	796
Cheyenne.....	4	(x)	(x)	(x)	(x)	(x)	(x)	13	761
Clear Creek.....	4	344	100.0	1,209	(2)	329	(2)	20	442
Conejos.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	548
Costilla.....	2	(x)	(x)	(x)	(x)	(x)	(x)	5	120
Crowley.....	5	374	(v)	(v)	(v)	(v)	(v)	7	157
Custer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	189
Delta.....	9	802	100.0	3,901	(2)	3360	(2)	30	1,111
Denver.....	32	24,402	91.0	100,209	(2)	316,722	(2)	459	20,544
Dolores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	112
Douglas.....	3	209	100.0	903	(2)	3360	(2)	10	364
Eagle.....	4	251	100.0	967	(2)	3384	(2)	13	234
Elbert.....	5	234	100.0	949	(2)	3433	(2)	11	390

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total			Reporting number of gallons sold			Number	Sales, entire year (Thousand dollars)	
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)			Light Diesel type fuel oil (Thousand gallons)
Colorado—Continued									
El Paso.....	16	3,287	92.6	14,954	(2)	32,578	(2)	115	3,992
Fremont.....	7	1,059	82.0	3,431	(2)	3,393	(2)	39	1,018
Gurfield.....	13	1,117	77.2	4,442	(2)	31,004	(2)	29	1,030
Gilpin.....	...	...	...	...	...	...	...	3	(x)
Grand.....	7	730	100.0	2,482	(2)	31,684	(2)	28	666
Gunnison.....	4	325	100.0	1,500	(2)	3281	(2)	13	498
Hinsdale.....	...	...	...	...	...	...	...	1	(x)
Huerfano.....	...	...	...	...	...	...	...	25	511
Jackson.....	3	188	100.0	1,795	(2)	3235	(2)	7	170
Jefferson.....	...	1,008	100.0	3,942	(2)	32,496	(2)	78	2,569
Kiowa.....	5	352	76.4	1,217	(2)	3183	(2)	7	320
Kit Carson.....	10	810	100.0	3,209	(2)	31,075	(2)	21	489
Lake.....	...	549	74.1	1,347	(2)	3326	(2)	6	154
La Plata.....	5	1,775	100.0	7,922	137	...	671	21	567
Larimer.....	23	2,855	92.6	12,481	(2)	33,040	(2)	92	2,740
Las Animas.....	10	1,030	92.0	3,985	(2)	3536	(2)	42	1,026
Lincoln.....	7	960	94.2	4,198	(2)	31,046	(2)	26	1,052
Logan.....	16	2,123	70.3	1,354	(2)	32,139	(2)	36	1,674
Mesa.....	11	2,168	85.6	8,127	(2)	32,387	(2)	52	1,970
Mineral.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	39
Moffat.....	8	1,247	84.1	3,665	(2)	31,318	(2)	24	758
Montezuma.....	5	1,324	100.0	4,049	406	723	624	11	701
Montrose.....	8	790	100.0	3,474	(2)	3926	(2)	26	1,086
Morgan.....	12	1,402	93.4	5,701	(2)	31,762	(2)	42	2,307
Otero.....	17	1,435	78.2	5,029	(2)	3889	(2)	44	1,398
Ouray.....	...	...	...	...	...	...	...	5	185
Park.....	3	(x)	(y)	(x)	(x)	(x)	(x)	10	228
Phillips.....	10	758	100.0	2,808	(2)	31,304	(2)	13	619
Pitkin.....	...	...	...	...	...	...	...	1	(x)
Prowers.....	12	2,368	94.1	13,759	(2)	32,135	(2)	25	877
Pueblo.....	17	3,137	84.1	11,763	(2)	31,721	(2)	98	3,844
Rio Blanco.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	386
Rio Grande.....	6	1,343	(v)	(v)	(v)	(v)	(v)	17	749
Routt.....	6	501	100.0	1,392	(2)	3472	(2)	20	889
Saguache.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	340
San Juan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	133
San Miguel.....	2	(x)	(x)	(x)	(x)	(x)	(x)	6	185
Sedgewick.....	6	472	100.0	1,980	174	252	245	11	375
Summit.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	93
Teller.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	165
Washington.....	4	426	100.0	1,913	(2)	3579	(2)	16	839
Weld.....	28	3,505	91.8	14,478	(2)	32,702	(2)	130	5,815
Yuma.....	11	789	100.0	3,253	(2)	31,019	(2)	27	871
Connecticut.....	118	197,820	79.5	459,373	(2)	3614,840	(2)	2,668	94,588
Fairfield.....	35	42,851	92.3	104,977	35,384	98,709	6,837	599	23,827
Hartford.....	23	49,314	99.3	159,599	(2)	3176,303	(2)	641	24,410
Litchfield.....	7	4,168	79.6	8,440	6,096	...	...	171	5,306
Middlesex.....	8	7,797	98.2	20,613	(2)	341,089	(2)	115	3,582
New Haven.....	27	80,045	(v)	(v)	(v)	(v)	(v)	692	24,508
New London.....	14	12,559	100.0	34,346	17,345	21,480	593	246	7,216
Tolland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	81	2,153
Windham.....	3	(x)	(x)	(x)	(x)	(x)	(x)	123	3,586
Delaware.....	41	10,635	91.7	74,253	(2)	343,244	(2)	434	16,382
Kent.....	14	2,344	97.4	10,239	(2)	35,349	(2)	70	1,819
New Castle.....	8	10,309	100.0	48,935	7,108	23,016	537	228	11,521
Sussex.....	19	3,982	87.6	15,079	(2)	37,234	(2)	136	3,042
District of Columbia.....	10	27,720	100.0	121,750	(2)	379,274	(2)	429	36,129
Florida.....	543	202,255	92.6	706,233	(2)	3238,712	(2)	3,950	134,251
Alachua.....	14	2,926	91.4	11,225	(2)	33,779	(2)	80	2,766
Baker.....	5	393	100.0	1,829	(2)	3405	(2)	10	170
Bay.....	11	6,576	72.3	26,191	(2)	39,165	(2)	58	2,213
Bradford.....	5	904	87.3	3,512	(2)	3849	(2)	14	518
Brevard.....	12	1,790	100.0	8,213	(2)	31,340	(2)	76	2,096
Broward.....	15	17,320	100.0	49,746	(2)	323,570	(2)	135	5,122
Calhoun.....	3	474	100.0	1,973	343	...	225	10	241
Charlotte.....	4	318	100.0	1,467	129	3	130	8	316
Citrus.....	5	482	100.0	2,296	144	45	142	23	568
Clay.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	640
Collier.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	458
Columbia.....	7	1,682	80.1	6,322	(2)	31,633	(2)	36	1,349
Dade.....	29	31,402	96.4	119,745	(2)	321,606	(2)	566	27,124
De Soto.....	6	489	100.0	1,950	358	94	197	21	396
Dixie.....	3	520	100.0	2,746	117	20	124	12	440
Duval.....	22	43,806	87.5	94,827	(2)	351,353	(2)	339	12,466

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.11

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Florida--Continued									
Escambia.....	15	4,419	92.3	2,667	(2)	35,350	(2)	83	3,505
Flagler.....	5	213	100.0	928	(2)	3,350	(2)	16	487
Franklin.....	3	(x)	(y)	(y)	(y)	(x)	(x)	2	130
Gadsden.....	6	1,112	100.0	4,151	(2)	31,889	(2)	71	927
Gilchrist.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1	142
Glades.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	188
Gulf.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	233
Hamilton.....	3	264	100.0	1,144	354	53	51	18	325
Hardee.....	6	546	100.0	2,425	(2)	3,624	(2)	28	598
Hendry.....	4	619	100.0	2,556	244	8	827	5	213
Hernando.....	4	413	100.0	1,230	(2)	3,363	(2)	17	660
Highlands.....	6	838	100.0	4,052	(2)	3,385	(2)	26	589
Hillsborough.....	2	22,114	85.5	67,828	(2)	313,482	(2)	359	11,526
Holmes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	361
Indian River.....	4	590	100.0	2,562	(2)	3,612	(2)	32	1,325
Jackson.....	8	1,367	100.0	5,371	(2)	31,843	(2)	46	710
Jefferson.....	6	542	100.0	2,437	(2)	3,362	(2)	25	430
Lafayette.....	...	...	...	...	...	...	...	5	109
Lake.....	16	2,137	100.0	4,294	(2)	31,463	(2)	97	2,329
Lee.....	4	1,420	94.6	4,266	(2)	3,243	(2)	45	1,368
Leon.....	4	2,199	92.2	2,543	(2)	32,273	(2)	53	2,456
Levy.....	4	906	100.0	5,539	(2)	3,612	(2)	34	752
Liberty.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	35
Madison.....	6	695	100.0	2,404	(2)	3,822	(2)	21	521
Manatee.....	8	1,732	79.2	5,784	(2)	31,281	(2)	56	1,710
Marion.....	11	1,838	100.0	2,675	(2)	31,433	(2)	57	1,989
Martin.....	5	562	100.0	2,501	(2)	3,449	(2)	24	442
Monroe.....	6	264	100.0	4,173	(2)	3,642	(2)	19	599
Nassau.....	3	713	100.0	3,645	(2)	31,367	(2)	26	1,061
Okaloosa.....	3	642	100.0	2,721	542	...	171	26	683
Okeechobee.....	3	261	100.0	1,159	73	65	112	11	357
Orange.....	17	3,341	94.7	25,164	(2)	39,633	(2)	139	5,111
Osceola.....	6	962	100.0	3,422	(2)	3,774	(2)	39	652
Palm Beach.....	23	5,642	97.1	24,441	(2)	36,738	(2)	174	5,672
Pasco.....	7	911	100.0	3,796	(2)	31,073	(2)	41	938
Pinellas.....	23	5,435	93.7	25,041	(2)	32,396	(2)	206	7,377
Polk.....	35	5,867	94.6	23,607	(2)	32,428	(2)	178	5,762
Putnam.....	11	2,184	100.0	4,969	(2)	32,544	(2)	55	1,434
St. Johns.....	8	1,342	100.0	4,144	(2)	31,472	(2)	53	2,389
St. Lucie.....	7	1,413	100.0	4,338	(2)	31,234	(2)	28	1,331
Santa Rosa.....	3	471	100.0	1,985	522	4	104	27	526
Sarasota.....	7	1,211	92.0	4,664	313	394	265	54	1,666
Seminole.....	10	1,771	100.0	2,166	(2)	31,611	(2)	32	1,698
Sumter.....	3	295	100.0	1,273	266	35	111	28	596
Suwannee.....	6	1,111	100.0	4,222	(2)	31,113	(2)	24	659
Taylor.....	6	700	100.0	3,198	(2)	3,512	(2)	25	839
Union.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	156
Volusia.....	12	3,330	100.0	16,311	(2)	33,238	(2)	141	4,609
Wakulla.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Walton.....	7	1,623	100.0	4,756	(2)	31,570	(2)	20	654
Washington.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	180
Georgia.....	592	147,465	95.1	604,232	(2)	3169,323	(2)	4,148	120,295
Appling.....	5	662	100.0	2,407	(2)	3,728	(2)	17	571
Atkinson.....	...	...	...	...	...	...	...	13	161
Bacon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	232
Baker.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	53
Baldwin.....	4	686	100.0	3,403	(2)	3,276	(2)	15	532
Banks.....	...	...	...	...	...	...	...	6	52
Barrow.....	3	442	100.0	1,765	423	49	260	27	526
Bartow.....	6	1,449	100.0	5,287	(2)	31,225	(2)	41	996
Ben Hill.....	6	1,130	100.0	4,756	(2)	31,570	(2)	12	524
Berrien.....	3	619	100.0	2,349	(2)	31,043	(2)	23	440
Bibb.....	12	5,494	94.5	24,313	1,463	2,168	1,562	118	4,266
Bleckley.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	287
Brantley.....	1	(x)	(y)	(x)	(x)	(x)	(x)	9	212
Brooks.....	7	648	75.3	1,957	(2)	3,415	(2)	17	411
Bryan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	407
Bulloch.....	6	1,694	(v)	(v)	(v)	(v)	(v)	48	1,357
Burke.....	5	274	43.2	3,322	(2)	31,147	(2)	18	427
Butts.....	3	653	100.0	2,727	274	75	312	11	234
Calhoun.....	...	...	...	...	...	...	...	12	155
Camden.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	489
Candler.....	3	345	100.0	1,576	225	220	30	11	111
Carroll.....	7	1,982	100.0	7,153	(2)	3,841	(2)	44	946
Catoosa.....	...	...	...	...	...	...	...	19	358
Charlton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	305
Chatham.....	17	13,615	97.6	41,240	(2)	31,554	(2)	200	6,985
Chattoahoochee.....	...	...	...	...	...	...	...	4	(x)
Chattoogs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	26	740

See footnote at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Georgia—Continued									
Cherokee.....	4	889	100.0	3,943	182	65	237	28	470
Clarke.....	10	2,409	78.0	8,035	(2)	33,466	(2)	43	2,171
Clay.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	74
Clayton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	30	689
Clinch.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	259
Cobb.....	7	2,204	100.0	10,241	(2)	31,808	(2)	76	2,132
Coffee.....	6	1,053	100.0	4,489	(2)	21,234	(2)	27	705
Colquitt.....	7	1,366	84.8	4,011	(2)	32,511	(2)	31	1,154
Columbia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Cook.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	427
Coweta.....	8	1,306	91.2	4,628	(2)	3775	(2)	28	793
Crawford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	151
Crisp.....	5	892	100.0	4,135	(2)	3599	(2)	26	798
Dade.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	86
Dawson.....	...	...	...	...	...	...	...	8	72
Decatur.....	7	1,175	99.1	5,125	(2)	21,132	(2)	31	936
De Kalb.....	8	9,631	100.0	47,805	(2)	221,561	(2)	117	4,772
Dodge.....	4	660	75.4	2,095	289	12	214	20	365
Dooly.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	399
Dougherty.....	9	2,512	99.4	9,834	(2)	22,203	(2)	40	2,129
Douglas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	180
Early.....	5	745	100.0	3,204	(2)	3902	(2)	15	426
Echols.....	...	...	...	...	...	...	...	2	(x)
Effingham.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	333
Elbert.....	7	1,154	80.5	4,104	(2)	21,045	(2)	28	469
Emanuel.....	5	656	100.0	3,088	(2)	3604	(2)	43	514
Evans.....	4	519	100.0	2,309	(2)	3537	(2)	12	176
Fannin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	292
Fayette.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	145
Floyd.....	10	3,033	99.4	15,614	(2)	22,658	(2)	70	2,370
Forsyth.....	...	...	...	...	...	...	...	16	157
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	429
Fulton.....	16	20,414	98.2	89,322	(2)	110,855	(2)	486	22,325
Gilmer.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	172
Glascock.....	...	...	...	...	...	...	...	2	(x)
Glynn.....	10	2,904	90.2	11,497	(2)	35,988	(2)	44	2,552
Gordon.....	3	602	100.0	2,666	207	105	212	22	509
Grady.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	616
Greene.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	438
Gwinnett.....	4	979	100.0	4,384	(2)	31,025	(2)	70	911
Habersham.....	4	763	100.0	3,163	350	171	342	35	627
Hall.....	8	2,560	100.0	12,062	(2)	22,351	(2)	63	1,512
Hancock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	190
Haralson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	466
Harris.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	286
Hart.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	363
Heard.....	...	...	...	...	...	...	...	7	113
Henry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	415
Houston.....	3	478	100.0	2,229	203	17	149	23	847
Irwin.....	...	...	...	...	...	...	...	10	216
Jackson.....	4	652	100.0	2,861	(2)	3802	(2)	38	543
Jasper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	173
Jeff Davis.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	195
Jefferson.....	6	779	100.0	3,324	(2)	3886	(2)	38	611
Jenkins.....	3	309	100.0	1,567	177	...	52	11	226
Johnson.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	120
Jones.....	3	377	100.0	1,474	110	80	220	13	199
Lamar.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	366
Lanier.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	144
Laurens.....	8	1,313	100.0	5,463	(2)	3995	(2)	39	937
Lee.....	...	...	...	...	...	...	...	7	73
Liberty.....	3	712	100.0	3,388	229	...	370	20	627
Lincoln.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	185
Long.....	...	...	...	...	...	...	...	13	123
Lowndes.....	7	1,128	87.8	4,401	(2)	21,023	(2)	54	1,568
Lumpkin.....	...	...	...	...	...	...	...	18	256
McDuffie.....	4	546	100.0	2,557	265	2	193	16	450
McIntosh.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Macon.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	414
Madison.....	...	...	...	...	...	...	...	13	172
Marion.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	70
Meriwether.....	4	451	100.0	1,907	200	29	240	18	377
Miller.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	146
Mitchell.....	8	1,107	88.9	4,429	(2)	31,212	(2)	23	813
Monroe.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	312
Montgomery.....	...	...	...	...	...	...	...	13	176
Morgan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	434
Murray.....	...	...	...	...	...	...	...	21	444
Muscogee.....	3	4,866	100.0	19,006	(2)	33,243	(2)	88	4,483
Newton.....	5	872	100.0	3,783	505	100	315	18	653

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.13

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Georgia—Continued									
Oconee.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	11	150
Oglethorpe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	204
Paulding.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	267
Peach.....	4	680	100.0	3,209	(2)	3,601	(2)	16	558
Pickens.....	5	1,299	100.0	4,271	(2)	3,715	(2)	13	232
Pierce.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	5	81
Pike.....	1	(x)	(x)	(x)	(x)	(x)	(x)	14	189
Polk.....	5	1,054	100.0	4,546	(2)	31,038	(2)	28	911
Pulaski.....	5	804	77.6	3,048	(2)	3,333	(2)	12	271
Putnam.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	252
Quitman.....	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Rabun.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	165
Randolph.....	5	816	72.4	2,187	(2)	2,579	(2)	13	359
Richmond.....	10	4,292	87.5	16,937	(2)	3,128	(2)	111	3,960
Rockdale.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	141
Sahley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	90
Scriven.....	5	536	82.1	1,963	(2)	2,438	(2)	20	207
Seminole.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	333
Spalding.....	9	1,883	85.4	7,331	(2)	31,148	(2)	37	1,366
Stephens.....	5	940	100.0	4,027	(2)	3,022	(2)	27	398
Stewart.....	3	349	100.0	1,422	142	53	422	12	354
Sumter.....	8	1,307	90.0	4,811	(2)	31,355	(2)	29	879
Talbot.....	3	370	100.0	1,696	(2)	3,354	(2)	9	186
Taliaferro.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	92
Tattnall.....	4	459	93.5	2,052	283	25	...	30	537
Taylor.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	142
Telfair.....	3	406	100.0	1,891	158	7	16	24	654
Terrell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	610
Thomas.....	5	1,013	100.0	4,404	(2)	31,192	(2)	50	1,256
Tift.....	8	1,495	72.0	4,626	(2)	31,575	(2)	31	930
Toombs.....	7	1,112	90.5	4,486	(2)	3,813	(2)	26	531
Towns.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	8	43
Treutlen.....	2	(x)	(x)	(x)	(x)	(x)	(x)	5	139
Troup.....	10	2,294	87.6	8,511	(2)	31,975	(2)	60	1,911
Turner.....	3	451	100.0	1,936	276	...	222	16	409
Twiggs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	129
Union.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	10	171
Upson.....	6	844	100.0	3,969	(2)	3,592	(2)	27	818
Walker.....	10	2,432	100.0	12,255	(2)	33,534	(2)	43	1,125
Walton.....	4	931	100.0	3,667	664	171	429	23	494
Ware.....	9	2,092	98.6	10,035	(2)	31,782	(2)	51	1,312
Warren.....	4	450	100.0	2,029	(2)	3,401	(2)	9	229
Washington.....	5	675	100.0	2,982	(2)	3,721	(2)	29	559
Wayne.....	5	1,050	71.4	3,512	(2)	31,064	(2)	21	288
Webster.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	6	113
Wheeler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	105
White.....	...	...	...	(x) ...	(x) ...	(x) ...	(x) ...	9	88
Whitfield.....	8	2,033	70.3	6,199	(2)	31,278	(2)	56	1,134
Wilcox.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	199
Wilkes.....	4	604	100.0	2,723	(2)	3,795	(2)	11	275
Wilkinson.....	3	302	100.0	1,277	(2)	3,406	(2)	13	180
Worth.....	3	471	100.0	1,987	(2)	3,728	(2)	11	283
Idaho.....	371	49,674	93.9	156,777	(2)	373,433	(2)	1,009	36,068
Ada.....	17	7,524	100.0	26,762	(2)	316,622	(2)	97	4,194
Adams.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	315
Bannock.....	16	2,531	96.0	8,408	(2)	32,828	(2)	65	2,399
Bear Lake.....	5	487	100.0	1,875	(2)	3,490	(2)	13	435
Benevise.....	6	477	100.0	1,630	255	106	414	15	523
Bingham.....	11	1,280	100.0	4,558	(2)	31,425	(2)	35	1,075
Blaine.....	8	583	79.1	1,375	(2)	3,342	(2)	11	422
Boise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	114
Bonner.....	11	939	100.0	3,185	(2)	31,393	(2)	23	548
Bonneville.....	15	3,281	87.3	9,161	(2)	33,856	(2)	42	1,657
Boundary.....	7	490	100.0	1,614	(2)	3,875	(2)	11	351
Butte.....	3	170	100.0	587	(2)	3,144	(2)	8	167
Camas.....	4	172	100.0	457	(2)	3,356	(2)	1	(x)
Canyon.....	24	3,814	89.5	10,825	(2)	34,587	(2)	77	3,481
Caribou.....	5	404	100.0	1,428	(2)	3,524	(2)	7	276
Cassia.....	13	1,671	83.1	4,769	(2)	31,192	(2)	33	1,120
Clark.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Clearwater.....	6	576	100.0	1,727	480	223	510	7	200
Custer.....	7	456	(v)	(v)	(v)	(v)	(v)	11	146
Elmore.....	9	841	100.0	2,844	(2)	31,253	(2)	26	557
Franklin.....	7	736	100.0	2,732	(2)	3,423	(2)	17	410
Fremont.....	8	647	100.0	2,285	(2)	3,620	(2)	31	764
Gem.....	7	584	100.0	1,928	(2)	3,738	(2)	17	336
Gooding.....	8	935	100.0	3,305	(2)	3,954	(2)	17	531
Idaho.....	8	344	100.0	2,732	(2)	32,104	(2)	21	472
Jefferson.....	6	370	77.3	1,010	80	291	107	21	665

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Idaho—Continued									
Jerome.....	6	530	100.0	1,793	(2)	3,849	(2)	16	681
Kootenai.....	14	1,654	100.0	6,298	(2)	2,042	(2)	48	1,800
Latah.....	20	1,790	98.2	5,299	(2)	3,893	(2)	25	904
Lemhi.....	7	526	90.0	1,571	(2)	3,625	(2)	10	259
Lewis.....	8	586	70.4	954	261	215	373	4	152
Lincoln.....	5	422	100.0	1,703	(2)	3,211	(2)	7	303
Madison.....	5	513	100.0	1,776	(2)	3,545	(2)	16	454
Minidoka.....	4	359	100.0	1,082	(2)	3,726	(2)	17	439
Nez Perce.....	14	2,985	70.2	6,425	(2)	3,985	(2)	42	2,295
Oneida.....	5	333	100.0	1,186	(2)	3,393	(2)	9	220
Owyhee.....	5	345	100.0	1,076	(2)	3,455	(2)	11	409
Payette.....	3	424	100.0	1,329	(2)	3,654	(2)	31	1,146
Power.....	4	353	100.0	1,112	(2)	3,526	(2)	13	290
Shoshone.....	11	1,613	100.0	4,749	(2)	3,102	(2)	31	1,156
Teton.....	4	276	100.0	952	(2)	3,291	(2)	5	99
Twin Fall.....	21	4,898	96.8	16,356	(2)	3,037	(2)	73	3,240
Valley.....	9	874	100.0	2,578	(2)	3,448	(2)	12	478
Washington.....	9	953	100.0	3,312	(2)	3,125	(2)	12	410
Yellowstone National Park (part) ⁴.....	...	...	...	...	...	...	...	...	...
Illinois.....	1,725	476,621	92.2	1,610,632	(2)	3,584,732	(2)	9,164	392,505
Adams.....	16	3,092	97.4	11,568	(2)	3,384	(2)	95	3,263
Alexander.....	8	1,062	100.0	4,735	(2)	3,393	(2)	28	1,368
Bond.....	7	556	100.0	2,385	(2)	3,542	(2)	30	494
Boone.....	8	961	72.9	3,181	(2)	3,022	(2)	33	1,468
Brown.....	5	271	100.0	1,229	(2)	3,316	(2)	15	455
Bureau.....	23	2,912	85.2	9,494	(2)	3,267	(2)	82	2,385
Calhoun.....	3	254	100.0	895	(2)	3,357	(2)	15	281
Carroll.....	14	1,204	72.8	3,762	(2)	3,137	(2)	34	1,860
Cass.....	9	1,264	(v)	(v)	(v)	(v)	(v)	34	1,009
Champaign.....	38	5,146	97.6	20,000	(2)	3,820	(2)	123	5,354
Christian.....	22	2,444	96.1	9,859	(2)	3,487	(2)	81	2,818
Clark.....	13	1,446	82.6	4,804	(2)	3,254	(2)	32	1,330
Clay.....	13	2,119	78.5	6,173	(2)	3,718	(2)	40	1,151
Clinton.....	9	1,092	83.0	3,173	(2)	3,047	(2)	33	924
Coles.....	24	2,966	94.5	11,751	(2)	3,932	(2)	69	2,453
Cook.....	144	216,217	92.4	72,655	(2)	3,281,792	(2)	2,691	152,311
Crawford.....	7	1,289	100.0	4,255	(2)	3,137	(2)	41	1,252
Cumberland.....	6	512	(v)	(v)	(v)	(v)	(v)	16	412
De Kalb.....	22	3,867	78.4	11,746	(2)	3,209	(2)	67	3,281
De Witt.....	16	2,298	93.3	7,099	(2)	3,599	(2)	35	1,104
Douglas.....	22	1,655	95.4	6,523	(2)	3,183	(2)	44	995
Du Page.....	16	3,126	86.3	10,357	(2)	3,602	(2)	153	6,759
Edgar.....	13	1,844	100.0	7,395	(2)	3,183	(2)	48	1,816
Edwards.....	8	553	72.9	1,321	(2)	3,592	(2)	21	1,656
Effingham.....	18	1,990	91.6	7,269	(2)	3,166	(2)	41	1,359
Fayette.....	14	1,925	71.0	4,887	(2)	3,154	(2)	41	1,179
Ford.....	10	3,051	100.0	15,868	(2)	3,475	(2)	42	2,023
Franklin.....	16	2,140	92.0	8,047	(2)	3,701	(2)	87	2,330
Fullton.....	22	2,231	96.2	8,753	(2)	3,238	(2)	86	2,699
Gallatin.....	5	354	100.0	1,393	(2)	3,361	(2)	23	836
Greene.....	16	1,978	100.0	7,801	(2)	3,168	(2)	36	1,003
Grundy.....	14	2,127	70.0	5,899	(2)	3,497	(2)	44	1,322
Hamilton.....	5	554	100.0	2,349	(2)	3,635	(2)	24	476
Hancock.....	25	2,714	81.8	8,660	(2)	3,290	(2)	60	1,098
Hardin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	189
Henderson.....	4	(x)	(x)	(x)	(x)	(x)	(x)	22	917
Henry.....	23	2,010	83.2	7,138	(2)	3,167	(2)	74	2,467
Iroquois.....	25	3,212	90.2	11,610	(2)	3,595	(2)	69	2,381
Jackson.....	15	3,416	96.5	14,651	(2)	3,358	(2)	68	1,826
Jasper.....	5	483	100.0	2,017	(2)	3,541	(2)	28	583
Jefferson.....	9	2,468	100.0	11,421	(2)	3,259	(2)	51	1,543
Jersey.....	6	851	100.0	3,595	(2)	3,950	(2)	19	671
Jo Daviess.....	14	319	100.0	3,412	(2)	3,153	(2)	35	1,558
Johnson.....	4	462	100.0	2,161	(2)	3,230	(2)	17	324
Kane.....	33	7,761	92.6	28,371	(2)	3,834	(2)	179	9,958
Kankakee.....	20	4,080	79.8	14,184	(2)	3,367	(2)	98	4,569
Kendall.....	6	514	100.0	2,092	(2)	3,739	(2)	17	722
Knox.....	22	3,103	97.8	12,950	(2)	3,394	(2)	89	2,836
Lake.....	22	8,118	98.3	28,890	(2)	3,187	(2)	220	10,585
La Salle.....	44	8,959	95.0	32,566	(2)	3,272	(2)	151	5,297
Lawrence.....	8	927	100.0	4,106	(2)	3,717	(2)	48	2,472
Lee.....	16	1,549	70.5	4,323	(2)	3,150	(2)	52	2,361
Livingston.....	31	3,932	99.2	12,253	(2)	3,038	(2)	71	2,175
Logan.....	20	2,340	100.0	3,569	(2)	3,063	(2)	56	1,805
McDonough.....	23	2,534	95.5	13,076	(2)	3,291	(2)	58	1,385
McHenry.....	13	2,040	88.1	5,830	(2)	3,648	(2)	85	3,875
McLean.....	35	5,481	100.0	20,647	(2)	3,343	(2)	122	5,496
Macon.....	25	6,755	93.7	25,691	(2)	3,658	(2)	150	6,383
Macoupin.....	23	2,290	81.2	7,745	(2)	3,053	(2)	79	2,310

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.15

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ^a (Percent)	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
				(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Illinois—Continued									
Madison.....	30	7,301	90.6	24,817	(2)	36,879	(2)	239	9,390
Marion.....	20	2,665	99.2	9,881	(2)	13,428	(2)	90	3,113
Marshall.....	13	1,565	86.4	4,412	(2)	11,452	(2)	25	678
Mason.....	15	1,126	100.0	5,302	(2)	11,420	(2)	38	1,043
Masac.....	6	778	100.0	3,436	(2)	3,573	(2)	17	611
Menard.....	9	852	90.9	3,431	(2)	31,195	(2)	15	359
Mercer.....	14	1,047	96.6	3,826	(2)	31,979	(2)	35	1,523
Monroe.....	4	461	100.0	1,818	(2)	3,617	(2)	9	275
Montgomery.....	23	2,016	71.2	5,782	(2)	31,204	(2)	64	1,633
Morgan.....	15	2,045	93.7	8,319	(2)	32,150	(2)	55	2,257
Moultrie.....	11	848	91.7	3,101	(2)	31,013	(2)	28	1,028
Ogle.....	28	3,432	74.6	9,182	(2)	32,955	(2)	69	2,382
Peoria.....	19	8,498	97.1	28,810	(2)	35,530	(2)	197	8,614
Perry.....	8	730	100.0	3,043	(2)	3,648	(2)	45	1,169
Piatt.....	18	1,115	81.9	3,608	(2)	31,508	(2)	24	1,094
Pike.....	21	1,819	95.2	7,714	(2)	32,007	(2)	47	1,067
Pope.....	2	(x)	(x)	(x)	(x)	(x)	(x)	4	68
Pulaski.....	4	286	100.0	1,029	(2)	3,112	(2)	20	324
Putnam.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	155
Randolph.....	19	2,279	85.1	7,730	(2)	31,992	(2)	55	1,541
Richland.....	8	1,052	100.0	4,092	(2)	31,476	(2)	25	767
Rock Island.....	18	4,227	96.1	16,447	(2)	38,652	(2)	173	7,915
St. Clair.....	24	10,050	95.9	36,958	(2)	31,006	(2)	241	9,785
Saline.....	15	1,967	99.2	9,117	(2)	31,523	(2)	59	1,746
Sangamon.....	36	7,385	91.8	27,627	(2)	35,204	(2)	191	8,047
Schuyler.....	6	1,043	100.0	4,338	(2)	31,118	(2)	20	458
Scott.....	4	360	100.0	1,410	(2)	3,426	(2)	16	345
Shelby.....	21	1,709	98.2	6,732	(2)	32,222	(2)	48	1,049
Stark.....	4	868	100.0	3,170	(2)	31,376	(2)	16	483
Stephenson.....	21	3,855	(v)	(v)	(v)	(v)	(v)	65	2,071
Tazewell.....	25	10,952	93.1	55,926	(2)	30,640	(2)	77	3,784
Union.....	11	1,296	78.2	3,304	(2)	3,802	(2)	29	914
Vermilion.....	33	4,483	95.4	18,350	(2)	34,409	(2)	142	4,851
Wabash.....	9	1,299	95.7	5,261	(2)	31,533	(2)	26	713
Warren.....	12	1,366	88.2	5,246	(2)	32,007	(2)	48	1,958
Washington.....	8	1,449	(v)	(v)	(v)	(v)	(v)	23	900
Wayne.....	7	917	100.0	3,274	(2)	31,480	(2)	38	1,522
White.....	14	1,635	100.0	4,167	(2)	32,188	(2)	50	1,468
Whiteside.....	23	5,264	92.4	18,985	(2)	36,848	(2)	70	2,750
Will.....	22	8,614	98.4	27,006	(2)	30,012	(2)	188	6,585
Williamson.....	12	2,010	100.0	8,380	(2)	31,434	(2)	81	2,119
Winnebago.....	28	13,697	98.5	34,552	(2)	324,006	(2)	188	8,104
Woodford.....	13	1,756	83.1	5,685	(2)	31,838	(2)	31	839
Indiana.....	1,383	205,794	96.5	995,271	(2)	3391,003	(2)	5,745	208,141
Adams.....	12	1,782	79.1	4,455	(2)	31,514	(2)	34	1,240
Allen.....	24	12,551	95.7	43,521	(2)	315,655	(2)	242	10,728
Bartholomew.....	14	1,870	100.0	7,601	(2)	32,489	(2)	62	1,927
Benton.....	14	1,318	100.0	4,909	(2)	32,407	(2)	27	564
Blackford.....	6	686	100.0	2,549	(2)	3,978	(2)	31	803
Boone.....	10	1,086	72.4	3,460	(2)	31,052	(2)	53	1,974
Brown.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	101
Carroll.....	12	1,510	(v)	(v)	(v)	(v)	(v)	24	894
Cass.....	15	2,200	85.4	7,074	(2)	32,922	(2)	71	2,296
Clark.....	8	1,050	100.0	3,982	(2)	31,163	(2)	62	2,397
Clay.....	8	1,031	100.0	4,123	(2)	31,374	(2)	47	1,366
Clinton.....	17	1,552	96.6	3,246	(2)	32,613	(2)	48	1,646
Crawford.....	3	(x)	(x)	(x)	(x)	(x)	(x)	28	567
Daviess.....	8	1,228	100.0	5,615	(2)	3,976	(2)	38	1,173
Dearborn.....	12	2,518	93.4	9,536	(2)	35,601	(2)	34	1,758
Decatur.....	10	968	81.2	3,884	(2)	3,748	(2)	21	999
DeKalb.....	13	1,791	95.9	6,244	(2)	31,735	(2)	47	1,551
Delevare.....	16	5,325	99.1	21,172	(2)	33,952	(2)	105	3,905
Dubois.....	10	1,615	94.4	6,332	(2)	31,216	(2)	36	1,013
Elkhart.....	21	5,469	97.0	18,970	(2)	38,911	(2)	144	5,289
Fayette.....	5	799	100.0	2,221	(2)	31,031	(2)	25	1,191
Floyd.....	5	1,480	96.2	6,062	(2)	31,060	(2)	62	2,312
Fountain.....	13	1,290	100.0	5,350	(2)	31,440	(2)	44	1,302
Franklin.....	6	314	100.0	1,284	(2)	3,206	(2)	25	839
Fulton.....	12	1,386	100.0	5,444	(2)	31,917	(2)	49	1,361
Gibson.....	13	1,617	89.4	6,068	(2)	31,503	(2)	57	1,576
Grant.....	11	4,169	100.0	15,604	(2)	35,964	(2)	99	3,381
Greene.....	13	1,399	100.0	6,031	(2)	31,359	(2)	58	1,618
Hamilton.....	10	887	79.2	3,083	(2)	3,891	(2)	57	1,891
Hancock.....	8	715	93.3	3,000	(2)	3,948	(2)	28	1,049
Harrison.....	8	844	100.0	3,322	(2)	31,037	(2)	23	433
Hendricks.....	12	1,391	86.4	5,195	(2)	31,280	(2)	43	1,417
Henry.....	15	1,489	89.4	7,106	(2)	32,328	(2)	73	2,332
Howard.....	11	2,826	100.0	10,333	(2)	32,687	(2)	80	2,902
Huntington.....	12	1,627	100.0	6,271	(2)	32,174	(2)	64	2,350

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Indiana—Continued									
Jackson.....	15	1,913	100.0	8,678	(2)	31,614	(2)	56	1,583
Jasper.....	12	1,506	100.0	5,948	(2)	32,214	(2)	31	999
Jay.....	10	1,374	100.0	5,413	(2)	31,480	(2)	49	1,326
Jefferson.....	8	1,075	100.0	4,229	(2)	31,382	(2)	34	797
Jennings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	647
Johnson.....	11	1,156	74.0	3,678	(2)	31,146	(2)	41	1,414
Knox.....	14	2,410	94.8	3,673	(2)	31,430	(2)	85	2,346
Kosciusko.....	23	2,715	100.0	10,079	(2)	33,674	(2)	66	1,980
Lagrange.....	11	1,052	75.8	3,460	(2)	31,417	(2)	22	651
Lake.....	32	66,811	99.2	218,286	(2)	3135,888	(2)	393	15,801
La Porte.....	21	4,883	100.0	17,652	(2)	37,504	(2)	116	3,970
Lawrence.....	11	1,415	91.7	5,369	(2)	31,325	(2)	56	1,945
Madison.....	30	4,880	93.2	17,369	(2)	36,432	(2)	159	4,930
Marion.....	31	36,185	99.5	139,413	(2)	350,199	(2)	554	30,290
Marshall.....	13	2,360	100.0	8,399	(2)	33,059	(2)	60	2,199
Martin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	18	542
Miami.....	14	1,711	88.7	6,019	(2)	31,892	(2)	61	1,911
Monroe.....	10	2,072	100.0	8,833	(2)	32,082	(2)	46	1,823
Montgomery.....	18	1,886	100.0	8,283	(2)	32,089	(2)	55	1,614
Morgan.....	14	1,142	100.0	5,038	(2)	31,471	(2)	48	1,345
Newton.....	11	1,561	100.0	5,918	(2)	32,512	(2)	44	1,043
Noble.....	17	1,645	97.3	5,865	(2)	32,083	(2)	52	2,074
Ohio.....	...	...	...	...	...	...	...	5	210
Orange.....	6	895	100.0	3,624	(2)	31,060	(2)	32	748
Owen.....	5	430	100.0	1,840	(2)	3494	(2)	21	576
Parke.....	7	482	100.0	2,238	(2)	3434	(2)	46	798
Perry.....	3	(x)	(x)	(x)	(x)	(x)	(x)	23	525
Pike.....	5	647	100.0	2,388	(2)	3921	(2)	25	490
Porter.....	15	2,892	100.0	12,843	(2)	34,293	(2)	70	1,975
Posey.....	10	920	100.0	3,275	(2)	31,787	(2)	35	801
Pulaski.....	11	1,263	90.3	4,425	(2)	31,752	(2)	25	710
Putnam.....	18	1,538	100.0	6,473	(2)	31,549	(2)	40	1,021
Randolph.....	14	1,480	100.0	5,796	(2)	31,879	(2)	43	1,724
Ripley.....	10	886	79.7	3,127	(2)	3878	(2)	34	985
Rush.....	12	1,404	93.1	5,647	(2)	31,422	(2)	28	1,061
St. Joseph.....	26	12,338	97.4	34,360	(2)	313,654	(2)	256	11,675
Scott.....	8	713	84.2	1,941	(2)	31,294	(2)	24	715
Shelby.....	16	3,704	79.8	13,077	(2)	38,364	(2)	49	1,693
Spencer.....	4	(x)	(x)	(x)	(x)	(x)	(x)	33	822
Starke.....	8	1,042	100.0	3,907	(2)	31,626	(2)	25	835
Steuben.....	10	1,273	100.0	5,393	(2)	31,969	(2)	47	1,355
Sullivan.....	11	1,167	87.7	4,601	(2)	3744	(2)	49	1,073
Switzerland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	287
Tippecanoe.....	17	3,822	100.0	14,875	(2)	33,525	(2)	84	3,565
Tipton.....	8	1,179	100.0	4,021	(2)	31,462	(2)	26	849
Union.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	450
Vanderburgh.....	13	6,346	94.5	25,056	(2)	33,490	(2)	153	6,667
Vermillion.....	6	589	100.0	2,441	(2)	3656	(2)	46	993
Vigo.....	17	7,195	98.5	28,906	(2)	37,129	(2)	149	4,876
Wabash.....	20	1,913	91.0	6,658	(2)	32,369	(2)	48	1,539
Warren.....	6	499	100.0	2,117	(2)	3781	(2)	16	257
Warrick.....	5	1,504	83.1	4,524	(2)	31,295	(2)	21	497
Washington.....	7	742	100.0	3,073	(2)	31,062	(2)	30	647
Wayne.....	15	3,101	89.1	9,868	(2)	32,533	(2)	93	3,793
Wells.....	13	1,564	83.6	4,572	(2)	31,903	(2)	35	1,208
White.....	16	1,584	100.0	6,079	(2)	32,626	(2)	57	1,642
Whitley.....	8	1,505	100.0	5,980	(2)	32,429	(2)	43	1,704
Iowa.....	1,789	216,387	82.0	689,135	(2)	3271,086	(2)	4,557	153,022
Adair.....	10	771	83.4	2,594	(2)	31,011	(2)	21	637
Adams.....	4	312	(v)	(v)	(v)	(v)	(v)	20	698
Allamakee.....	14	1,220	97.0	4,153	(2)	32,035	(2)	36	777
Appanoose.....	14	1,166	84.6	3,921	(2)	31,430	(2)	43	875
Audubon.....	8	376	100.0	1,443	(2)	3612	(2)	24	1,302
Benton.....	23	2,328	89.4	7,280	(2)	32,899	(2)	45	1,215
Black Hawk.....	22	4,820	98.0	18,330	(2)	35,708	(2)	120	5,472
Boone.....	19	1,939	93.8	6,995	(2)	33,784	(2)	49	1,392
Bremser.....	20	1,806	74.4	4,486	(2)	32,514	(2)	30	1,056
Buchanan.....	17	1,292	90.6	4,567	(2)	31,969	(2)	45	1,178
Buena Vista.....	19	2,684	94.3	11,157	(2)	34,927	(2)	47	1,927
Butler.....	17	1,544	91.8	5,131	(2)	32,379	(2)	38	1,222
Calhoun.....	20	2,227	86.1	6,837	(2)	32,225	(2)	39	1,049
Carroll.....	30	2,196	70.8	4,903	(2)	32,835	(2)	47	1,874
Cass.....	18	1,482	78.6	4,123	(2)	31,422	(2)	38	1,312
Cedar.....	21	1,362	89.9	4,548	(2)	31,775	(2)	40	967
Cerro Gordo.....	20	4,031	95.3	12,380	(2)	33,524	(2)	76	2,380
Cherokee.....	12	1,803	90.1	5,345	(2)	32,088	(2)	36	1,497
Chickasaw.....	14	1,224	(v)	(v)	(v)	(v)	(v)	30	1,104
Clarke.....	11	866	100.0	3,432	(2)	31,153	(2)	16	497
Clay.....	21	2,049	87.3	7,105	(2)	32,938	(2)	39	1,254
Clayton.....	24	1,902	95.6	5,933	(2)	33,820	(2)	50	791

See footnotes at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage ^a	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Iowa—Continued									
Clinton.....	26	2,869	90.9	8,305	(2)	3,627	(2)	73	2,403
Crawford.....	24	1,616	90.7	5,742	(2)	2,443	(2)	43	1,397
Dallas.....	30	2,912	85.2	9,652	(2)	3,577	(2)	67	1,970
Davis.....	5	709	(v)	(v)	(v)	(v)	(v)	16	484
Decatur.....	10	716	86.7	2,427	(2)	1,202	(2)	23	382
Delaware.....	17	1,547	96.5	5,389	(2)	2,580	(2)	33	935
Des Moines.....	12	2,936	98.4	11,000	(2)	2,836	(2)	57	2,102
Dickinson.....	14	943	84.9	2,874	(2)	1,417	(2)	34	794
Dubuque.....	21	1,623	87.2	22,387	(2)	13,454	(2)	91	2,856
Emmet.....	12	1,752	71.1	4,433	(2)	1,451	(2)	25	925
Fayette.....	25	2,371	82.6	5,771	(2)	2,577	(2)	52	1,452
Floyd.....	18	1,307	91.5	6,093	(2)	3,691	(2)	44	1,161
Franklin.....	17	1,486	84.4	4,630	(2)	2,037	(2)	33	865
Fremont.....	9	587	(v)	(v)	(v)	(v)	(v)	29	906
Greene.....	18	1,146	88.8	3,907	(2)	1,597	(2)	36	1,040
Grundy.....	17	1,143	93.0	3,683	(2)	1,887	(2)	35	1,058
Guthrie.....	17	1,113	95.2	4,049	(2)	1,653	(2)	44	961
Hamilton.....	14	1,276	87.8	4,200	(2)	2,391	(2)	34	1,279
Hancock.....	16	1,598	96.5	6,359	(2)	2,303	(2)	29	620
Hardin.....	30	2,337	93.1	8,206	(2)	3,721	(2)	53	1,360
Harrison.....	25	1,587	70.4	3,480	(2)	1,751	(2)	48	1,743
Henry.....	21	1,671	70.9	4,281	(2)	1,618	(2)	41	1,389
Howard.....	11	1,445	90.6	4,556	(2)	2,420	(2)	32	827
Humboldt.....	19	1,439	80.5	4,433	(2)	2,000	(2)	27	783
Ida.....	16	349	71.7	2,495	(2)	1,212	(2)	22	582
Iowa.....	14	1,159	95.9	3,390	(2)	2,419	(2)	33	1,793
Jackson.....	24	1,742	81.6	4,783	(2)	2,523	(2)	39	876
Jasper.....	26	2,437	87.8	7,675	(2)	3,208	(2)	54	1,841
Jefferson.....	11	996	80.5	2,642	(2)	1,088	(2)	28	815
Johnson.....	18	2,271	97.1	8,131	(2)	3,830	(2)	50	2,602
Jones.....	21	1,909	90.4	5,850	(2)	2,754	(2)	31	824
Keokuk.....	20	1,457	70.3	3,593	(2)	1,436	(2)	40	1,014
Kossuth.....	26	2,258	81.6	7,834	(2)	3,119	(2)	47	1,830
Lee.....	18	2,357	76.8	6,336	(2)	3,125	(2)	54	1,853
Linn.....	29	6,809	77.5	18,765	(2)	6,088	(2)	128	5,766
Louisa.....	11	725	(v)	(v)	(v)	(v)	(v)	27	743
Lucas.....	10	845	100.0	3,857	(2)	1,386	(2)	26	638
Lyon.....	12	6,110	97.4	41,709	(2)	17,059	(2)	31	1,268
Madison.....	16	1,125	(v)	(v)	(v)	(v)	(v)	28	671
Mahaska.....	15	1,745	73.2	5,169	(2)	1,241	(2)	45	1,331
Marion.....	15	1,399	83.5	4,483	(2)	1,560	(2)	50	1,144
Marshall.....	19	2,234	87.3	9,225	(2)	2,766	(2)	55	1,737
Mills.....	12	1,217	70.8	3,223	(2)	1,855	(2)	32	966
Mitchell.....	10	877	100.0	3,153	(2)	1,297	(2)	32	917
Monona.....	20	1,457	(v)	(v)	(v)	(v)	(v)	33	1,251
Monroe.....	10	591	92.6	2,439	(2)	3,655	(2)	22	473
Montgomery.....	18	2,229	77.8	5,688	(2)	2,784	(2)	20	617
Muscatine.....	20	2,143	85.6	7,230	(2)	2,279	(2)	54	1,686
O'Brien.....	25	2,462	70.0	6,327	(2)	2,462	(2)	40	1,363
Osceola.....	5	338	100.0	1,307	(2)	359	(2)	22	1,235
Page.....	21	2,256	75.8	5,629	(2)	3,331	(2)	45	1,816
Palo Alto.....	20	1,397	94.3	4,460	(2)	2,022	(2)	35	1,235
Plymouth.....	25	2,410	94.5	3,151	(2)	3,421	(2)	48	1,666
Pocahontas.....	25	1,800	89.0	5,307	(2)	2,446	(2)	30	753
Polk.....	35	21,354	73.1	66,138	(2)	21,783	(2)	279	12,055
Pottawattamie.....	28	3,777	79.4	11,919	(2)	3,213	(2)	118	4,197
Poweshiek.....	22	1,833	89.7	5,917	(2)	2,362	(2)	34	902
Ringgold.....	7	574	(v)	(v)	(v)	(v)	(v)	18	596
Sac.....	2	1,232	73.1	3,412	(2)	1,607	(2)	43	1,397
Scott.....	22	1,195	(v)	(v)	(v)	(v)	(v)	119	5,207
Shelby.....	18	1,484	70.8	3,400	(2)	1,157	(2)	27	763
Sioux.....	14	1,308	82.8	4,373	(2)	2,322	(2)	40	2,635
Story.....	32	3,794	89.2	11,212	(2)	4,300	(2)	81	2,554
Tama.....	15	1,798	84.2	5,864	(2)	2,197	(2)	46	1,226
Taylor.....	10	1,617	90.2	4,740	(2)	3,258	(2)	20	590
Union.....	21	1,293	77.1	4,152	(2)	1,296	(2)	23	530
Van Buren.....	11	542	91.2	1,862	(2)	327	(2)	29	567
Wapello.....	15	2,126	71.4	5,107	(2)	2,142	(2)	74	2,184
Warren.....	12	1,175	84.1	3,864	(2)	1,382	(2)	43	1,450
Washington.....	22	2,171	85.2	6,225	(2)	2,858	(2)	37	1,518
Wayne.....	8	557	100.0	2,122	(2)	1,328	(2)	20	613
Webster.....	24	3,243	91.3	11,772	(2)	2,597	(2)	62	2,322
Winnebago.....	7	475	100.0	1,307	(2)	367	(2)	30	1,319
Winneshek.....	10	1,454	82.1	4,644	(2)	1,909	(2)	34	989
Woodbury.....	35	6,410	95.5	21,474	(2)	10,060	(2)	170	5,048
Worth.....	8	500	(v)	(v)	(v)	(v)	(v)	20	891
Wright.....	23	1,513	89.7	5,754	(2)	1,682	(2)	32	1,495

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Kansas.....	1,278	113,391	90.0	4,021.5	(2)	3,106,104	(2)	3,692	121,126
Allen.....	14	830	70.1	2,630	(2)	2,460	(2)	38	1,136
Anderson.....	11	569	87.0	2,261	(2)	2,557	(2)	26	489
Atchison.....	12	889	77.2	2,921	(2)	2,908	(2)	33	794
Barber.....	15	1,602	92.8	8,360	(2)	3,104.8	(2)	17	600
Barton.....	22	1,786	90.3	6,116	(2)	2,163.9	(2)	51	3,259
Bourbon.....	15	1,066	92.4	4,353	(2)	2,739	(2)	47	1,108
Brown.....	21	1,157	93.4	5,123	(2)	2,713	(2)	41	953
Butler.....	27	1,654	89.1	6,935	(2)	2,979	(2)	67	2,166
Chase.....	3	159	100.0	804	(2)	2,143	(2)	15	392
Chautauqua.....	7	331	100.0	1,679	(2)	2,191	(2)	23	436
Cherokee.....	11	887	100.0	4,237	(2)	2,869	(2)	28	1,175
Cheyenne.....	9	604	100.0	2,190	(2)	2,680	(2)	14	390
Clark.....	8	383	100.0	1,887	(2)	2,450	(2)	16	441
Clay.....	17	922	(v)	(v)	(v)	(v)	(v)	25	727
Cloud.....	13	1,341	(v)	(v)	(v)	(v)	(v)	36	1,523
Coffey.....	11	449	95.3	2,053	(2)	2,619	(2)	35	967
Comanche.....	9	(x)	(x)	(x)	(2)	(x)	(2)	11	476
Cowley.....	22	1,574	93.4	6,216	(2)	2,463	(2)	81	2,187
Crawford.....	20	1,958	92.8	8,013	(2)	2,171.7	(2)	94	2,073
Decatur.....	7	327	100.0	1,238	(2)	2,478	(2)	16	764
Dickinson.....	22	1,070	100.0	4,945	(2)	2,876	(2)	52	1,212
Doniphan.....	6	540	99.1	1,954	(2)	2,911	(2)	20	460
Douglas.....	14	1,620	88.5	7,555	(2)	2,952	(2)	48	1,523
Edwards.....	10	511	70.7	1,566	(2)	2,337	(2)	19	411
Elk.....	5	196	100.0	977	(2)	2,159	(2)	16	399
Ellis.....	12	1,076	100.0	4,775	(2)	2,708	(2)	37	1,315
Ellsworth.....	6	237	100.0	1,174	(2)	2,220	(2)	20	1,177
Finney.....	12	1,232	96.8	5,030	(2)	2,155.5	(2)	23	1,572
Ford.....	12	1,589	87.4	6,348	(2)	2,139.6	(2)	42	1,908
Franklin.....	15	1,288	(v)	(v)	(v)	(v)	(v)	48	1,351
Geary.....	5	362	100.0	1,658	(2)	2,188	(2)	28	1,036
Gove.....	7	539	100.0	1,958	(2)	2,807	(2)	14	487
Graham.....	4	193	100.0	813	(2)	2,317	(2)	12	630
Grant.....	6	616	96.9	2,053	(2)	2,627	(2)	8	498
Gray.....	12	812	95.0	2,986	(2)	2,793	(2)	10	269
Greeley.....	4	314	100.0	1,395	(2)	2,239	(2)	7	426
Greenwood.....	20	1,161	100.0	5,763	(2)	2,180.2	(2)	47	1,246
Hamilton.....	10	763	91.5	3,542	(2)	2,938	(2)	14	528
Harper.....	26	1,321	73.0	3,545	(2)	2,171.9	(2)	11	273
Harvey.....	12	707	100.0	3,080	(2)	2,500	(2)	45	1,739
Haskell.....	5	270	100.0	1,071	(2)	2,232	(2)	7	163
Hodgeman.....	3	(x)	(x)	(x)	(2)	(x)	(2)	7	405
Jackson.....	6	403	73.2	1,219	(2)	2,405	(2)	32	1,047
Jefferson.....	13	565	100.0	2,519	(2)	2,801	(2)	36	803
Jewell.....	7	337	100.0	1,437	(2)	2,409	(2)	31	693
Johnson.....	17	1,561	83.2	6,473	(2)	2,100.9	(2)	89	2,447
Keamy.....	5	(x)	(x)	(x)	(2)	(x)	(2)	6	210
Kingman.....	15	527	100.0	2,469	(2)	2,554	(2)	32	836
Kiowa.....	10	639	100.0	2,897	(2)	2,599	(2)	15	583
Labette.....	15	698	92.0	3,248	(2)	2,461	(2)	63	1,633
Lane.....	4	633	100.0	1,470	(2)	2,454	(2)	5	331
Leavenworth.....	10	787	100.0	3,615	(2)	2,885	(2)	38	1,227
Lincoln.....	8	284	100.0	1,387	(2)	2,973	(2)	14	409
Linn.....	10	553	77.2	1,693	(2)	2,680	(2)	25	506
Logan.....	13	591	95.4	2,664	(2)	2,647	(2)	16	476
Lyon.....	22	1,407	90.2	5,237	(2)	2,182.9	(2)	62	2,120
McPherson.....	23	5,230	99.9	30,054	(2)	2,13,821	(2)	53	2,336
Marion.....	10	509	70.5	1,781	(2)	2,324	(2)	49	1,727
Marshall.....	7	965	79.7	3,206	(2)	2,860	(2)	46	1,251
Meade.....	20	565	100.0	2,444	(2)	2,651	(2)	7	393
Miami.....	14	764	88.6	2,610	(2)	2,471	(2)	38	796
Mitchell.....	8	416	96.1	1,557	(2)	2,261	(2)	33	1,334
Montgomery.....	21	1,542	75.8	5,550	(2)	2,807	(2)	102	2,603
Morris.....	13	490	88.8	2,197	(2)	2,505	(2)	27	572
Morton.....	5	314	100.0	1,371	(2)	2,330	(2)	9	552
Nemaha.....	27	1,365	80.6	4,713	(2)	2,1,767	(2)	37	829
Neosho.....	11	884	100.0	4,279	(2)	2,842	(2)	38	935
Ness.....	9	371	74.9	1,637	(2)	2,487	(2)	14	542
Norton.....	11	919	88.6	2,902	(2)	2,999	(2)	19	779
Osage.....	12	611	84.0	2,178	(2)	2,790	(2)	41	689
Osborne.....	10	803	80.9	2,755	(2)	2,882	(2)	23	509
Ottawa.....	10	427	100.0	1,651	(2)	2,358	(2)	15	416
Osborne.....	8	675	100.0	2,454	(2)	2,718	(2)	15	667
Phillips.....	10	810	74.8	1,796	(2)	2,410	(2)	24	822
Pottawatomie.....	16	778	81.6	2,602	(2)	2,803	(2)	35	757
Pratt.....	13	854	70.0	2,679	(2)	2,474	(2)	24	959
Rawlins.....	10	516	93.2	1,910	(2)	2,510	(2)	14	404
Reno.....	23	3,208	91.4	17,987	(2)	2,1,663	(2)	98	3,447
Republic.....	6	233	100.0	738	(2)	2,366	(2)	28	1,132
Rice.....	21	1,644	100.0	6,827	(2)	2,1,768	(2)	27	1,014

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.19

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Kansas—Continued									
Riley.....	16	1,439	94.8	5,829	(2)	3,189	(2)	40	1,400
Rooks.....	10	766	100.0	3,294	(2)	3620	(2)	29	1,303
Rush.....	6	170	100.0	638	(2)	360	(2)	19	837
Russell.....	14	1,221	89.4	4,402	(2)	3,591	(2)	34	1,403
Saline.....	18	2,331	93.5	9,497	(2)	3,779	(2)	65	2,190
Scott.....	3	328	100.0	1,479	(2)	350	(2)	8	395
Sedwick.....	34	9,767	94.4	41,147	(2)	34,151	(2)	305	11,867
Sevard.....	8	864	73.3	3,250	(2)	333	(2)	15	961
Shawnee.....	26	4,960	88.5	17,774	(2)	34,030	(2)	168	6,049
Sheridan.....	3	128	100.0	490	(2)	326	(2)	4	419
Sherman.....	10	563	100.0	2,928	(2)	3516	(2)	18	761
Smith.....	10	354	94.4	1,457	(2)	3402	(2)	18	721
Stafford.....	17	655	89.6	2,144	(2)	3760	(2)	17	410
Stanton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	129
Stevens.....	6	435	100.0	1,799	(2)	3339	(2)	6	323
Sumner.....	23	969	92.3	4,226	(2)	3,162	(2)	49	1,626
Thomas.....	14	1,108	94.0	4,846	(2)	3822	(2)	18	841
Trego.....	5	255	100.0	1,198	(2)	3192	(2)	13	502
Wabunsee.....	5	180	100.0	803	(2)	3327	(2)	13	446
Wallace.....	5	272	100.0	1,210	(2)	3294	(2)	8	308
Washington.....	24	996	(v)	(v)	(v)	(v)	(v)	30	530
Wichita.....	4	326	75.2	1,091	(2)	3362	(2)	3	217
Wilson.....	13	977	100.0	4,316	(2)	3459	(2)	44	748
Woodson.....	7	263	100.0	1,370	(2)	3227	(2)	15	331
Wyandotte.....	18	12,712	95.7	48,574	(2)	31,184	(2)	181	6,639
Kentucky.....	429	121,965	95.2	477,872	(2)	3,779,521	(2)	2,646	79,205
Adair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	260
Allen.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	228
Anderson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	255
Ballard.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	202
Barren.....	7	1,947	(v)	(v)	(v)	(v)	(v)	32	1,122
Bath.....	...	...	...	...	...	...	...	12	195
Bell.....	7	1,257	100.0	5,827	(2)	3588	(2)	27	1,035
Boone.....	...	...	...	...	...	...	...	16	460
Bourbon.....	3	305	100.0	1,470	(2)	3228	(2)	22	772
Boyd.....	4	1,841	100.0	7,877	186	235	241	36	1,033
Boyle.....	6	1,843	100.0	8,200	784	42	215	24	1,387
Bracken.....	...	...	...	...	...	...	...	15	213
Breathitt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	271
Breckinridge.....	6	639	84.4	2,389	(2)	3683	(2)	13	299
Bullitt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	16	382
Butler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	154
Caldwell.....	3	541	100.0	2,492	266	5	141	19	427
Calloway.....	5	921	100.0	3,699	587	156	269	26	551
Campbell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	49	1,651
Carrisale.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	208
Carroll.....	4	655	100.0	2,878	370	11*	43	15	489
Carter.....	3	505	100.0	1,951	271	88	18	8†	169
Casey.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	131
Christian.....	10	2,285	100.0	9,570	(2)	3,798	(2)	52	1,575
Clark.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	880
Clay.....	3	608	100.0	2,512	20†	58	254	5	165
Clinton.....	...	...	...	...	...	...	...	4	130
Crittenden.....	3	675	100.0	2,736	420	91	319	7	169
Cumberland.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	128
Daviess.....	16	3,987	91.3	15,020	(2)	34,792	(2)	59	1,382
Edmonson.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	154
Elliott.....	...	...	...	...	...	...	...	3	(x)
Estill.....	3	308	100.0	1,390	(2)	3159	(2)	10	172
Fayette.....	11	5,456	98.2	24,294	(2)	31,909	(2)	89	4,405
Fleming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	372
Floyd.....	5	1,325	100.0	6,155	108	671	163	36	865
Franklin.....	4	1,019	100.0	4,271	277	38	124	25	1,110
Fulton.....	6	1,681	100.0	6,543	2,087	126	1,102	22	537
Callatin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	56
Garrard.....	3	353	100.0	1,481	(2)	3417	(2)	15	229
Grant.....	4	609	100.0	2,789	447	56	25	13	327
Graves.....	8	1,145	92.4	4,420	(2)	3,298	(2)	36	789
Grayson.....	4	634	72.4	1,969	342	84	71	14	516
Green.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	273
Greenup.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	243
Hancock.....	3	(x)	(x)	(x)	(x)	(x)	(x)	7	155
Hardin.....	9	1,796	100.0	7,961	(2)	3,494	(2)	48	1,155
Harlan.....	7	2,699	70.1	7,354	655	1,681	284	43	1,350
Harrison.....	4	586	100.0	2,784	(2)	3543	(2)	18	416

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage ^a (Percent)	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Kentucky--Continued									
Hart.....	8	864	89.7	3,618	(²)	3,649	(²)	26	691
Henderson.....	7	1,486	100.0	6,384	814	414	291	44	1,010
Henry.....	5	330	89.7	1,193	281	134	4	14	347
Hickman.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	184
Hopkins.....	8	2,041	100.0	7,756	744	393	1,311	50	1,200
Jackson.....	...	...	...	...	...	...	...	12	163
Jefferson.....	18	34,565	100.0	131,017	(²)	385,214	(²)	358	17,129
Jessamine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	372
Johnson.....	3	1,142	100.0	4,492	241	205	94	19	519
Kenton.....	5	(x)	(x)	(x)	(x)	(x)	(x)	69	2,623
Knott.....	...	...	...	...	...	...	...	6	115
Knox.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	429
Larue.....	1	(x)	(x)	(x)	(x)	(x)	(x)	19	388
Laurel.....	4	961	100.0	4,479	(²)	3,921	(²)	17	832
Lawrence.....	2	(x)	(x)	(x)	(x)	(x)	(x)	6	182
Lee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	42
Leslie.....	...	...	...	...	...	...	...	4	33
Letcher.....	4	987	100.0	3,987	113	61	330	28	1,021
Lewis.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	101
Lincoln.....	4	490	100.0	1,928	370	63	123	29	494
Livingston.....	...	...	...	...	...	...	...	15	224
Logan.....	8	1,123	90.6	4,502	(²)	3,895	(²)	22	914
Lyon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	130
McCracken.....	10	3,553	100.0	14,956	2,287	3,103	4,411	56	1,694
McCreary.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	165
McLean.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	208
Madison.....	6	1,460	100.0	6,677	556	312	244	31	1,065
Magoffin.....	...	...	...	...	...	...	...	2	(x)
Marion.....	3	376	100.0	1,217	415	152	45	15	246
Marshall.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	330
Martin.....	...	...	...	...	...	...	...	5	98
Mason.....	6	1,496	100.0	7,019	(²)	3,1705	(²)	17	339
Meade.....	1	(x)	(x)	(x)	(x)	(x)	(x)	14	283
Menifee.....	...	...	...	...	...	...	...	3	35
Mercer.....	5	554	100.0	2,408	(²)	3,809	(²)	15	246
Metcalf.....	...	...	...	...	...	...	...	7	116
Monroe.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	187
Montgomery.....	5	1,264	100.0	5,714	583	165	108	11	329
Morgan.....	...	...	...	...	...	...	...	3	44
Muhlenberg.....	8	1,517	89.0	5,456	678	169	687	46	979
Nelson.....	4	1,317	92.0	5,307	1,018	65	234	22	518
Nicholas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	127
Ohio.....	4	598	91.6	2,227	265	191	395	25	365
Oldham.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	200
Owen.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	256
Owsley.....	...	...	...	...	...	...	...	2	(x)
Pendleton.....	6	654	76.4	1,829	(²)	3,560	(²)	9	294
Perry.....	6	1,588	94.8	6,420	(²)	3,591	(²)	24	760
Pike.....	7	2,378	73.4	7,018	163	332	151	47	1,542
Powell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	50
Pulaski.....	8	1,437	81.5	7,081	(²)	3,762	(²)	42	1,045
Robertson.....	...	...	...	...	...	...	...	5	80
Rockcastle.....	3	309	100.0	1,384	117	19	171	15	436
Rowan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	122
Russell.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	300
Scott.....	3	474	100.0	2,374	349	93	34	29	822
Shelby.....	5	1,249	100.0	5,151	1,423	593	109	22	697
Simmons.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	532
Spencer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	157
Taylor.....	7	1,136	82.4	3,859	362	17	214	20	479
Todd.....	4	(x)	(x)	(x)	(x)	(x)	(x)	15	364
Trigg.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	190
Tribble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	108
Union.....	6	871	100.0	3,670	599	758	175	26	578
Warren.....	14	3,872	100.0	20,093	(²)	31,513	(²)	42	1,580
Washington.....	5	736	71.3	1,813	425	83	117	9	265
Wayne.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	180
Webster.....	4	433	100.0	1,911	328	100	15	30	548
Whitley.....	6	1,700	92.3	5,949	197	28	170	32	1,088
Wolfe.....	...	...	...	...	...	...	...	6	62
Woodford.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	325

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.21

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and parish	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Louisiana.....	469	119,926	90.4	438,612	(²)	3169,262	(²)	3,320	79,487
Acadia.....	19	2,121	83.4	7,205	(²)	33,273	(²)	44	847
Allen.....	7	705	89.8	3,063	(²)	3,738	(²)	24	594
Ascension.....	7	1,271	90.6	4,751	745	77	972	25	572
Assumption.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	233
Avoyelles.....	6	814	100.0	3,945	(²)	3,984	(²)	43	640
Beauregard.....	4	528	100.0	2,547	(²)	3,625	(²)	17	610
Bienville.....	7	531	100.0	2,462	(²)	3,464	(²)	24	548
Bossier.....	5	2,508	100.0	12,467	(²)	31,039	(²)	36	1,420
Caddo.....	18	7,397	84.3	31,384	(²)	30,028	(²)	160	4,969
Calcasieu.....	18	6,380	96.3	27,798	(²)	212,290	(²)	101	4,028
Caldwell.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	251
Cameron.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Catahoula.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	245
Claiborne.....	8	861	100.0	3,740	371	28	179	29	733
Concordia.....	4	592	100.0	2,288	(²)	3,777	(²)	13	513
De Soto.....	7	585	85.0	2,460	(²)	3,307	(²)	19	551
East Baton Rouge.....	11	6,774	91.1	31,413	(²)	17,565	(²)	131	7,615
East Carroll.....	4	322	100.0	976	(²)	3,905	(²)	3	165
East Feliciana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	427
Evangeline.....	6	534	(v)	(v)	(v)	(v)	(v)	24	441
Franklin.....	7	841	82.2	3,367	(²)	3,777	(²)	21	812
Grant.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	409
Iberia.....	10	2,316	77.2	7,980	1,155	81	1,300	34	1,197
Iberville.....	6	1,023	86.7	3,971	(²)	31,376	(²)	24	424
Jackson.....	3	215	100.0	1,022	118	4	55	16	353
Jefferson.....	15	5,553	98.3	34,744	(²)	211,471	(²)	73	3,528
Jefferson Davis.....	19	2,289	90.0	9,521	(²)	33,729	(²)	29	946
Lafayette.....	11	2,403	99.0	9,120	(²)	33,360	(²)	46	1,451
Lafourche.....	14	2,585	98.5	9,605	(²)	34,761	(²)	47	1,406
La Salle.....	3	353	100.0	1,811	68	79	1	16	326
Lincoln.....	6	862	100.0	4,362	(²)	3,454	(²)	34	1,197
Livingston.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24	374
Madison.....	4	739	(v)	(v)	(v)	(v)	(v)	7	318
Morehouse.....	9	788	98.8	3,555	(²)	3,660	(²)	25	860
Natchitoches.....	8	1,196	100.0	5,446	(²)	31,156	(²)	36	879
Orleans.....	18	11,224	90.1	45,150	(²)	312,163	(²)	355	16,092
Ouachita.....	10	3,380	78.4	12,776	(²)	31,027	(²)	69	3,082
Plaquemines.....	3	361	100.0	1,661	220	137	519	13	304
Pointe Coupee.....	5	576	91.3	2,276	(²)	3,735	(²)	16	491
Rapides.....	12	3,038	70.6	10,006	(²)	31,440	(²)	101	3,334
Red River.....	3	104	100.0	434	(²)	3,124	(²)	8	287
Richland.....	8	1,216	100.0	4,907	(²)	3,898	(²)	22	810
Sabine.....	6	617	85.7	2,417	249	25	119	23	552
St. Bernard.....	4	23,555	100.0	49,782	7,733	5,338	38,841	13	556
St. Charles.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	310
St. Helena.....	...	...	...	...	...	...	...	6	130
St. James.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	506
St. John the Baptist.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	565
St. Landry.....	17	2,858	80.6	9,776	(²)	33,876	(²)	56	1,518
St. Martin.....	5	397	82.4	1,005	(²)	31,149	(²)	15	183
St. Mary.....	13	2,574	80.3	4,734	(²)	36,784	(²)	33	776
St. Tammany.....	7	744	70.8	2,506	(²)	3,482	(²)	36	709
Tangipahoa.....	13	2,286	70.2	8,131	(²)	31,272	(²)	59	1,738
Tensas.....	4	365	100.0	1,640	235	...	282	10	227
Terrebonne.....	9	1,607	73.9	5,108	(²)	32,089	(²)	31	1,262
Union.....	4	644	100.0	3,226	239	56	147	18	414
Vermilion.....	21	3,434	80.0	9,270	(²)	37,748	(²)	40	1,038
Vernon.....	7	706	100.0	3,456	339	32	303	22	398
Washington.....	9	1,686	100.0	7,892	(²)	31,121	(²)	34	1,015
Webster.....	10	1,077	100.0	5,156	(²)	3,683	(²)	50	1,535
West Baton Rouge.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	641
West Carroll.....	4	463	100.0	1,396	327	64	199	10	265
West Feliciana.....	3	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Winn.....	6	555	80.9	2,186	(²)	3,222	(²)	19	556

See footnotes at end of table.

WHOLESALE TRADE

Table 14D. - PETROLEUM BULK STATIONS AND TERMINALS--TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD--STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948--Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ²	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Maine.....	148	81,440	95.9	237,015	155,223	119,255	8,224	1,425	41,294
Androscoggin.....	7	2,669	93.0	9,752	3,161	2,940	...	96	3,060
Aroostook.....	25	8,534	87.5	21,524	12,308	3,711	154	109	3,263
Cumberland.....	16	35,090	96.4	93,744	70,133	66,802	5,662	250	8,092
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	41	1,146
Hancock.....	6	2,070	100.0	6,850	3,290	1,935	80	57	1,484
Kennebec.....	13	5,884	97.3	19,782	9,210	7,730	103	118	4,127
Knox.....	9	2,938	98.6	10,282	4,066	2,527	996	46	1,439
Lincoln.....	1	(x)	(x)	(x)	(x)	(x)	(x)	46	938
Oxford.....	10	2,538	100.0	8,178	3,520	2,452	12	71	1,926
Penobscot.....	16	10,977	98.2	36,089	28,122	17,692	499	169	5,438
Piscataquis.....	9	926	89.0	3,751	1,613	609	...	35	957
Sagadahoc.....	4	1,380	91.9	3,124	4,014	3,399	10	34	1,151
Somerset.....	12	2,353	100.0	7,472	3,691	2,850	112	74	1,884
Waldo.....	4	(x)	(x)	(x)	(x)	(x)	(x)	53	1,045
Washington.....	8	3,212	98.5	8,153	6,491	3,461	528	71	1,487
York.....	6	1,089	86.6	3,335	1,994	1,994	...	155	3,867
Maryland.....	162	142,615	98.7	535,383	95,887	322,638	23,855	2,076	81,475
Allegany.....	10	3,527	94.5	17,297	963	779	519	118	3,494
Anne Arundel.....	8	19,929	100.0	64,176	8,625	60,701	8,307	126	4,775
Baltimore.....	3	751	100.0	3,381	830	1,119	14	266	10,454
Baltimore city (Not part of Baltimore County).....	19	80,743	99.9	293,619	50,645	213,853	13,556	547	27,445
Calvert.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	408
Caroline.....	2	1,113	100.0	5,125	1,120	876	...	42	1,202
Carrroll.....	8	1,887	83.2	6,818	1,268	2,701	10	59	1,722
Cecil.....	7	1,113	86.6	4,029	1,075	1,287	13	50	1,426
Charles.....	4	2,528	100.0	11,173	2,288	2,450	2	21	833
Dorchester.....	8	1,845	91.8	7,389	2,694	1,736	...	32	820
Frederick.....	13	4,850	100.0	19,779	3,135	6,967	134	90	3,139
Garrett.....	2	(x)	(x)	(x)	(x)	(x)	(x)	31	890
Harford.....	10	2,448	98.6	10,144	2,167	3,560	9	69	2,478
Howard.....	1	(x)	(x)	(x)	(x)	(x)	(x)	35	1,064
Kent.....	7	1,295	100.0	5,814	1,347	1,334	...	25	479
Montgomery.....	5	3,689	100.0	15,401	1,437	8,604	280	85	5,295
Prince Georges.....	1	(x)	(x)	(x)	(x)	(x)	(x)	119	6,231
Queen Annes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	409
St. Marys.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24	666
Somerset.....	2	(x)	(x)	(x)	(x)	(x)	(x)	35	888
Talbot.....	6	1,614	100.0	7,354	2,879	2,639	2	41	900
Washington.....	15	3,911	94.4	16,537	3,882	3,882	64	100	2,822
Wicomico.....	14	7,167	100.0	29,856	7,294	6,586	691	75	2,399
Worcester.....	9	2,510	71.9	2,136	1,156	1,156	8	53	1,296
Massachusetts.....	192	294,561	96.4	753,075	(2)	31,157,667	(2)	4,886	165,208
Barnstable.....	13	4,966	100.0	18,646	4,632	6,173	1,085	139	3,564
Berkshire.....	13	5,405	92.6	18,937	3,207	10,961	130	192	5,689
Bristol.....	19	20,213	94.8	48,408	(2)	385,302	(2)	471	15,010
Dukes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	196
Essex.....	25	16,060	97.8	41,500	33,876	47,388	4,182	577	20,685
Franklin.....	9	2,645	88.6	9,432	1,442	2,185	27	107	3,051
Hampden.....	13	20,843	100.0	63,646	23,090	53,258	648	436	15,424
Hampshire.....	4	1,073	81.2	3,495	1,309	1,842	5	98	2,933
Middlesex.....	27	59,324	99.4	141,765	58,342	144,392	6,373	980	35,142
Nantucket.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	77
Norfolk.....	7	12,054	99.1	3,288	26,666	66,495	515	404	13,991
Plymouth.....	2	4,190	87.7	9,861	1,827	5,723	...	289	7,495
Suffolk.....	23	123,637	95.8	284,491	187,783	313,644	15,871	511	20,372
Worcester.....	30	22,992	97.9	77,692	24,261	44,917	260	670	21,579
Michigan.....	1,069	432,021	93.2	1,581,109	(2)	3,686,320	(2)	8,526	347,888
Alcona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	422
Alcona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	484
Alcona.....	12	2,366	91.6	11,199	(2)	35,415	(2)	88	2,447
Alcona.....	2	1,895	87.0	6,008	(2)	31,609	(2)	36	1,164
Antrim.....	7	(x)	(x)	(x)	(x)	(x)	(x)	31	778
Arenac.....	5	1,718	(v)	(v)	(v)	(v)	(v)	31	932
Baraga.....	6	479	90.8	1,411	(2)	3,515	(2)	20	472
Barry.....	11	1,223	76.4	3,999	(2)	11,740	(2)	36	1,358
Bay.....	22	10,391	87.0	44,188	(2)	310,470	(2)	121	5,399
Benzie.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	481
Berrien.....	12	14,306	99.0	55,121	(2)	310,455	(2)	197	7,765
Branch.....	13	1,071	90.6	8,070	(2)	21,684	(2)	63	2,061
Calhoun.....	17	6,177	72.1	2,305	(2)	10,421	(2)	164	7,125
Cass.....	11	1,762	100.0	6,240	(2)	31,381	(2)	46	1,448
Charlevoix.....	7	1,383	84.0	5,192	(2)	21,209	(2)	30	695
Cheboygan.....	7	1,127	100.0	1,200	(2)	31,727	(2)	40	1,630
Chippewa.....	11	1,087	77.0	5,324	(2)	32,238	(2)	46	1,132
Clare.....	6	618	100.0	2,748	(2)	814	(2)	34	890
Clinton.....	11	1,742	(v)	(v)	(v)	(v)	(v)	54	1,466
Crawford.....	7	(x)	(x)	(x)	(x)	(x)	(x)	19	418

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.23

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
				(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Michigan--Continued									
Delta.....	12	2,182	90.2	7,869	(2)	31,839	(2)	65	1,426
Dickinson.....	12	1,939	87.0	6,847	(2)	32,824	(2)	54	1,514
Eaton.....	17	2,361	95.8	8,298	(2)	34,946	(2)	77	2,301
Emmet.....	8	1,403	89.8	5,099	(2)	31,736	(2)	35	1,196
Genesee.....	24	17,140	96.3	68,523	(2)	327,285	(2)	383	15,271
Gladwin.....	5	553	100.0	2,303	(2)	3894	(2)	21	524
Gogebic.....	10	1,562	82.3	4,843	(2)	31,922	(2)	55	1,311
Grand Traverse.....	8	1,755	100.0	6,618	(2)	32,556	(2)	41	1,658
Grafton.....	16	2,706	(v)	(v)	(v)	(v)	(v)	55	2,146
Hillsdale.....	13	2,442	100.0	9,819	(2)	31,094	(2)	76	1,898
Houghton.....	13	2,666	90.7	9,640	(2)	31,993	(2)	85	2,024
Huron.....	18	1,987	82.9	6,062	(2)	33,508	(2)	77	3,323
Ingham.....	24	10,109	87.8	31,008	(2)	314,739	(2)	223	9,943
Ionia.....	22	2,467	87.4	8,480	(2)	31,445	(2)	64	2,061
Iosco.....	6	873	85.0	2,429	(2)	31,883	(2)	32	923
Iron.....	10	1,064	94.3	4,444	(2)	31,681	(2)	31	1,194
Isabella.....	10	2,170	89.1	10,777	(2)	31,123	(2)	42	1,354
Jackson.....	19	8,057	100.0	36,038	(2)	39,613	(2)	145	6,606
Kalamazoo.....	15	5,686	83.2	18,372	(2)	31,605	(2)	172	7,841
Kalkaska.....	3	(x)	(x)	(x)	(x)	(x)	(x)	15	269
Kent.....	34	14,590	96.4	75,951	(2)	32,092	(1)	401	16,473
Keweenaw.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	108
Lake.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	219
Lapeer.....	19	2,851	91.6	9,394	(2)	31,282	(2)	55	1,623
Leelanau.....	6	2,791	(v)	(v)	(v)	(v)	(v)	17	451
Lenawee.....	28	4,635	88.8	15,743	(2)	36,438	(2)	133	4,256
Livingston.....	8	1,100	91.4	3,812	(2)	31,128	(2)	58	1,821
Lucas.....	3	(x)	(x)	(x)	(x)	(x)	(x)	2	272
MacKinnac.....	5	176	80.5	5,589	(2)	31,82	(2)	27	533
Macomb.....	21	1,808	98.3	27,613	(2)	31,844	(2)	257	10,667
Manistee.....	8	1,158	70.5	5,161	(2)	31,027	(2)	40	925
Marquette.....	14	2,792	93.8	7,892	(2)	31,905	(2)	69	1,861
Mason.....	9	1,172	78.7	5,497	(2)	31,107	(2)	36	951
Mecosta.....	8	864	83.5	2,970	(2)	31,687	(2)	39	1,470
Menominee.....	12	1,987	95.7	8,000	(2)	31,004	(2)	54	2,135
Midland.....	6	1,610	84.5	5,499	(2)	31,341	(2)	41	1,643
Missaukee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21	535
Monroe.....	15	2,425	98.6	11,470	(2)	31,284	(2)	122	5,289
Montcalm.....	20	4,528	70.1	6,244	(2)	31,715	(2)	80	3,632
Montmorency.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	241
Muskegon.....	16	8,730	98.2	37,471	(2)	315,050	(2)	173	7,390
Newaygo.....	7	1,117	97.4	4,234	(2)	31,071	(2)	31	1,499
Oakland.....	35	13,982	92.8	46,970	(2)	31,718	(2)	518	23,358
Oceana.....	3	(x)	(x)	(x)	(x)	(x)	(x)	26	934
Ogemaw.....	8	1,041	75.8	3,262	(2)	31,663	(2)	29	742
Ontonagon.....	10	878	96.9	2,972	(2)	31,983	(2)	24	636
Osceola.....	6	(x)	(x)	(x)	(x)	(x)	(x)	35	1,370
Oscoda.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	355
Otsego.....	6	853	(v)	(v)	(v)	(v)	(v)	12	719
Ottawa.....	21	7,102	91.6	36,360	(2)	31,599	(2)	121	4,384
Presque Isle.....	4	(x)	(x)	(x)	(x)	(x)	(x)	23	588
Roscommon.....	3	826	100.0	3,822	(2)	31,372	(2)	36	1,023
Saginaw.....	26	1,668	86.7	10,113	(2)	31,407	(2)	164	7,575
St. Clair.....	24	4,827	92.3	16,969	(2)	37,764	(2)	155	5,137
St. Joseph.....	17	4,782	98.3	11,871	(2)	31,136	(2)	93	4,782
Sanilac.....	24	2,162	71.6	5,735	(2)	33,136	(2)	73	1,864
Schoolcraft.....	8	1,117	100.0	4,142	(2)	31,173	(2)	22	616
Shiawassee.....	20	1,970	81.1	9,762	(2)	33,138	(2)	70	2,192
Tuscola.....	14	1,416	84.2	5,404	(2)	31,606	(2)	74	3,370
Van Buren.....	20	5,299	100.0	4,538	(2)	34,466	(2)	84	2,380
Washtenaw.....	24	3,596	100.0	14,964	(2)	319,138	(2)	157	7,866
Wayne.....	63	186,054	97.9	665,091	(2)	3,241,929	(2)	1,116	11,845
Wexford.....	8	1,431	93.0	4,058	(2)	31,810	(2)	44	1,447
Minnesota.....	1,443	232,012	88.1	746,622	(2)	3261,431	(2)	4,198	173,340
Aitkin.....	10	677	92.2	2,533	(2)	3866	(2)	40	685
Anoka.....	10	1,098	89.2	4,178	(2)	31,720	(2)	35	1,361
Becker.....	15	1,507	92.5	5,382	(2)	32,061	(2)	33	1,300
Beltrami.....	10	1,403	85.4	4,364	(2)	31,966	(2)	40	1,605
Benton.....	10	1,760	80.3	5,120	(2)	31,528	(2)	39	1,654
Big Stone.....	9	577	93.4	1,996	(2)	31,917	(2)	23	1,332
Blue Earth.....	28	4,168	94.4	10,073	(2)	33,834	(2)	65	3,794
Brown.....	16	1,527	92.7	5,237	(2)	31,139	(2)	46	1,894
Carlton.....	14	1,841	78.5	4,938	(2)	31,353	(2)	44	981
Carver.....	14	1,103	70.9	3,614	(2)	31,470	(2)	34	1,201
Cass.....	13	908	(v)	(v)	(v)	(v)	(v)	41	807
Chippewa.....	19	1,495	81.6	5,325	(2)	34,120	(2)	43	959
Chisago.....	8	714	79.1	2,039	(2)	31,003	(2)	25	781
Clay.....	27	4,736	88.1	17,397	(2)	37,418	(2)	48	2,771
Clearwater.....	4	(x)	(x)	(x)	(x)	(x)	(x)	13	344

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ^a (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Minnesota—Continued									
Cook.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	566
Cookwood.....	18	1,275	87.7	3,876	(2)	2,132	(2)	26	889
Crow Wing.....	18	2,475	76.1	6,885	(2)	3,562	(2)	76	2,230
Dakota.....	16	2,241	92.9	7,406	(2)	3,433	(2)	74	2,758
Dodge.....	10	685	92.7	2,592	(2)	1,335	(2)	33	959
Douglas.....	17	1,351	92.4	4,700	(2)	2,415	(2)	55	1,793
Fairbault.....	28	2,404	91.9	7,620	(2)	3,887	(2)	59	1,617
Fillmore.....	20	1,859	76.6	4,809	(2)	3,833	(2)	58	1,769
Freeborn.....	20	1,960	100.0	8,459	(2)	2,972	(2)	56	1,699
Goodhue.....	30	2,363	83.0	7,291	(2)	3,673	(2)	63	2,165
Grant.....	8	496	90.3	1,507	(2)	784	(2)	19	788
Hennepin.....	54	56,907	92.5	208,633	(2)	180,791	(2)	774	34,479
Houston.....	12	896	73.9	2,367	(2)	1,222	(2)	27	741
Hubbard.....	7	686	100.0	2,476	(2)	865	(2)	29	670
Isanti.....	4	464	100.0	1,322	(2)	898	(2)	20	678
Itasca.....	18	2,505	77.9	6,339	(2)	3,564	(2)	52	1,890
Jackson.....	18	1,285	100.0	4,776	(2)	1,593	(2)	38	816
Kanabec.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	729
Kandiyohi.....	21	2,390	88.5	8,170	(2)	3,771	(2)	55	1,848
Kittson.....	18	1,418	76.6	3,154	(2)	1,760	(2)	14	544
Koochiching.....	11	1,235	78.6	2,349	(2)	1,743	(2)	32	1,005
Lac qui Parle.....	13	1,068	100.0	3,408	(2)	2,465	(2)	39	997
Lake.....	4	451	100.0	1,817	(2)	526	(2)	15	520
Lake of the Woods.....	5	451	77.8	1,115	(2)	479	(2)	8	404
Le Sueur.....	9	553	100.0	2,187	(2)	635	(2)	34	1,476
Lincoln.....	14	882	100.0	3,016	(2)	1,538	(2)	27	659
Lyon.....	19	1,846	80.8	5,612	(2)	3,235	(2)	44	2,303
McLeod.....	24	3,418	74.8	5,660	(2)	3,286	(2)	38	1,661
Mahnomen.....	3	234	100.0	848	(2)	413	(2)	10	621
Marshall.....	26	2,174	84.0	6,254	(2)	2,741	(2)	28	551
Martin.....	22	1,369	90.2	6,489	(2)	3,376	(2)	44	1,409
Meeker.....	17	1,472	70.1	3,601	(2)	1,970	(2)	38	1,005
Millie Lakes.....	14	1,137	(v)	(v)	(v)	(v)	(v)	33	1,457
Morrison.....	17	1,419	93.3	4,674	(2)	2,854	(2)	55	1,231
Mower.....	24	2,276	94.2	7,736	(2)	3,478	(2)	58	1,772
Murray.....	16	1,312	88.8	4,152	(2)	2,083	(2)	25	466
Nicollet.....	11	1,070	90.3	3,610	(2)	1,220	(2)	24	1,156
Nobles.....	17	1,301	100.0	5,250	(2)	1,986	(2)	36	2,119
Norman.....	23	1,456	70.0	2,789	(2)	1,363	(2)	19	467
Olmsted.....	16	2,432	(v)	(v)	(v)	(v)	(v)	57	3,050
Otter Tail.....	30	3,924	71.1	8,408	(2)	3,688	(2)	72	2,856
Pennington.....	10	1,327	88.2	3,393	(2)	2,011	(2)	16	819
Pine.....	12	1,054	87.0	3,440	(2)	1,895	(2)	48	1,171
Pipestone.....	22	2,195	(v)	(v)	(v)	(v)	(v)	39	1,033
Polk.....	33	2,894	70.0	5,721	(2)	3,229	(2)	63	3,080
Pope.....	11	1,029	95.9	2,986	(2)	3,255	(2)	26	545
Ramsey.....	25	31,911	98.5	110,474	(2)	379,842	(2)	392	17,237
Red Lake.....	9	765	(v)	(v)	(v)	(v)	(v)	7	181
Redwood.....	35	2,514	97.6	9,025	(2)	3,851	(2)	50	1,450
Renville.....	24	1,963	83.5	5,677	(2)	2,968	(2)	51	1,902
Rice.....	18	1,569	92.3	5,663	(2)	3,081	(2)	47	1,800
Rock.....	10	1,134	100.0	3,840	(2)	3,220	(2)	22	848
Roseau.....	12	1,413	(v)	(v)	(v)	(v)	(v)	15	739
St. Louis.....	61	14,664	93.9	44,702	(2)	319,473	(2)	280	9,473
Scott.....	15	914	100.0	3,303	(2)	1,225	(2)	35	1,188
Sherburne.....	7	521	(v)	(v)	(v)	(v)	(v)	24	644
Sibley.....	11	923	93.6	2,891	(2)	3,248	(2)	35	959
Stearns.....	43	4,436	84.3	11,977	(2)	7,751	(2)	90	2,670
Steele.....	17	2,357	72.0	6,442	(2)	3,534	(2)	38	2,153
Stevens.....	12	1,394	(v)	(v)	(v)	(v)	(v)	17	762
Swift.....	18	1,374	85.1	3,975	(2)	3,189	(2)	46	1,792
Todd.....	12	1,025	81.8	2,792	(2)	3,261	(2)	40	1,453
Traverse.....	11	947	82.9	2,860	(2)	3,579	(2)	21	642
Wabasha.....	13	1,025	78.4	2,782	(2)	3,166	(2)	34	1,165
Wadena.....	12	1,062	79.3	3,225	(2)	3,144	(2)	37	1,390
Waseca.....	10	1,191	90.3	4,638	(2)	3,085	(2)	27	1,045
Washington.....	8	984	100.0	3,488	(2)	3,113	(2)	57	2,134
Watson.....	21	1,613	100.0	5,668	(2)	3,594	(2)	34	859
Wilkin.....	9	564	(v)	(v)	(v)	(v)	(v)	23	1,224
Winona.....	19	4,737	89.4	20,416	(2)	37,178	(2)	50	1,486
Wright.....	25	2,071	88.7	6,356	(2)	3,921	(2)	56	1,621
Yellow Medicine.....	13	1,030	(v)	(v)	(v)	(v)	(v)	36	1,928
Mississippi.....	452	79,786	88.5	311,436	(2)	369,460	(2)	1,999	60,635
Adams.....	8	1,555	91.4	5,680	(2)	3,322	(2)	32	952
Alcorn.....	10	1,563	82.1	5,277	(2)	144	(2)	41	1,106
Amite.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	273
Attala.....	8	791	91.0	3,152	(2)	351	(2)	28	538
Benton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	97

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.25

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Mississippi—Continued									
Bolivar.....	14	2,364	72.8	7,223	1,503	79	856	45	1,574
Calhoun.....	4	444	100.0	1,822	272	2	344	15	241
Carroll.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	302
Chickasaw.....	4	473	100.0	2,065	319	37	162	23	373
Choctaw.....	4	433	(v)	(v)	(v)	(v)	(v)	14	332
Claiborne.....	4	(x)	(x)	(x)	(x)	(x)	(x)	6	271
Clarke.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12	328
Clay.....	5	579	(v)	(v)	(v)	(v)	(v)	11	299
Coalbama.....	11	2,198	90.8	8,321	1,415	224	837	42	2,123
Copiah.....	8	908	76.0	3,509	280	9	224	25	669
Covington.....	4	830	100.0	5,729	287	...	138	24	384
De Soto.....	4	(x)	(x)	(x)	(x)	(x)	(x)	18	408
Forrest.....	9	2,393	100.0	11,093	884	20	254	61	1,748
Franklin.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	260
George.....	3	(x)	(x)	(x)	(x)	(x)	(x)	10	373
Greene.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	213
Grenada.....	7	851	83.1	3,060	466	65	215	22	701
Hancock.....	3	351	100.0	1,131	157	54	63	20	508
Harrison.....	12	3,415	94.6	13,350	1,455	524	3,077	97	3,011
Hinds.....	16	7,086	99.2	26,958	1,126	871	1,791	121	5,461
Holmes.....	11	1,018	80.3	3,498	367	71	325	29	852
Humphreys.....	4	478	100.0	1,989	251	16	199	19	892
Issaquena.....	...	...	...	...	...	...	...	1	(x)
Itawamba.....	...	...	...	...	...	...	...	10	137
Jackson.....	3	746	100.0	3,263	409	9	328	42	1,406
Jasper.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	366
Jefferson.....	...	...	...	...	...	...	...	6	(x)
Jefferson Davis.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	212
Jones.....	11	2,332	85.2	8,295	601	254	131	64	2,089
Kemper.....	...	...	...	...	...	...	...	11	207
Lafayette.....	5	664	83.4	1,726	490	57	154	15	514
Lamar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	449
Lauderdale.....	11	4,204	92.4	25,064	874	272	1,388	56	2,581
Lawrence.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Leake.....	4	428	100.0	1,347	225	15	146	16	276
Lee.....	9	2,029	95.6	9,062	(²)	1,551	(²)	39	1,364
Leflore.....	12	3,583	93.7	13,951	710	442	352	44	2,104
Lincoln.....	6	1,582	100.0	7,366	546	286	618	17	807
Lowndes.....	7	1,534	85.3	5,587	330	56	240	38	1,276
Madison.....	5	500	76.6	1,731	174	60	135	21	539
Marion.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	631
Marshall.....	7	774	93.2	2,877	631	111	170	28	445
Monroe.....	8	1,000	70.5	2,906	279	61	356	26	529
Montgomery.....	5	493	75.2	1,665	233	3	148	24	426
Neshoba.....	5	746	100.0	3,541	374	29	227	11	361
Newton.....	4	659	100.0	3,101	347	8	175	20	367
Noxubee.....	5	698	70.4	2,047	189	6	253	11	261
Oktibbeha.....	4	509	70.6	1,628	83	13	25	24	996
Panola.....	8	1,144	100.0	4,509	697	57	413	29	779
Pearl River.....	10	1,009	84.1	3,579	295	86	314	36	938
Perry.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	184
Pike.....	8	1,461	82.3	5,875	404	19	290	45	1,274
Pontotoc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	264
Prentiss.....	5	511	100.0	2,161	334	75	211	21	404
Quitman.....	4	485	75.3	1,289	456	1	211	20	339
Rankin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	25	401
Scott.....	5	(x)	(x)	(x)	(x)	(x)	(x)	23	363
Sharkey.....	7	604	70.2	1,651	310	85	243	9	295
Simpson.....	7	1,047	94.8	4,963	403	75	175	26	325
Smith.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	117
Stone.....	4	405	(v)	(v)	(v)	(v)	(v)	16	516
Sunflower.....	10	1,683	71.8	5,664	1,037	63	258	40	1,364
Tallahatchie.....	8	704	74.4	2,032	651	34	269	25	508
Tate.....	5	629	87.8	2,210	1,037	403	239	14	387
Tippah.....	4	439	80.0	1,462	363	52	163	23	252
Tishomingo.....	3	(x)	(x)	(x)	(x)	(x)	(x)	26	419
Tunica.....	5	915	100.0	3,453	638	13	394	11	393
Union.....	6	704	100.0	3,480	504	41	162	19	474
Walthall.....	3	316	100.0	1,190	103	17	107	7	207
Warren.....	9	3,316	93.9	8,742	781	22	2,176	34	1,992
Washington.....	22	4,810	89.1	22,274	2,603	91	5,641	58	2,216
Wayne.....	3	489	100.0	2,142	178	...	324	12	391
Webster.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	322
Wilkinson.....	3	510	100.0	2,423	248	40	169	11	605
Winston.....	5	642	70.3	1,730	195	98	32	11	491
Yalobusha.....	5	474	100.0	1,549	263	37	528	23	483
Yazoo.....	8	1,006	100.0	4,384	494	136	346	25	1,012

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage ^a	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Missouri.....	1,175	231,226	93.3	458,377	(2)	3,275,536	(2)	6,157	173,401
Adair.....	11	1,211	95.2	5,306	(2)	31,201	(2)	31	715
Andrew.....	7	586	74.4	1,631	(2)	3,884	(2)	24	531
Atchison.....	11	1,431	(v)	(v)	(v)	(v)	(v)	26	775
Audrain.....	15	1,578	100.0	6,994	(2)	31,665	(2)	44	1,096
Barry.....	13	895	98.1	4,112	(2)	31,436	(2)	55	1,004
Barton.....	12	899	90.3	3,683	(2)	31,282	(2)	27	544
Bates.....	14	976	93.8	4,123	(2)	31,247	(2)	46	1,003
Benton.....	8	651	100.0	2,658	(2)	3,642	(2)	21	267
Bollinger.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	150
Boone.....	13	2,163	91.4	8,640	(2)	32,239	(2)	75	2,146
Buchanan.....	18	7,300	90.4	25,913	(2)	39,407	(2)	132	3,394
Butler.....	10	1,835	37.5	8,630	(2)	31,363	(2)	56	1,496
Caldwell.....	14	855	94.3	2,665	(2)	31,237	(2)	23	575
Callaway.....	11	987	76.8	3,575	(2)	3535	(2)	41	1,022
Camden.....	1	(x)	(x)	(x)	(x)	(x)	(x)	37	498
Cape Girardeau.....	15	4,081	95.7	19,641	(2)	31,177	(2)	63	1,940
Carroll.....	18	1,087	70.0	2,501	(2)	3,775	(2)	34	671
Carter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	187
Cass.....	16	654	100.0	4,322	(2)	31,617	(2)	49	1,640
Cedar.....	4	324	100.0	1,366	(2)	3536	(2)	16	276
Chariton.....	9	706	71.0	1,843	(2)	3,709	(2)	25	551
Christian.....	6	462	86.4	1,772	(2)	3,645	(2)	30	491
Clark.....	5	380	100.0	1,384	(2)	3,398	(2)	27	648
Clay.....	17	1,983	94.4	8,014	(2)	33,486	(2)	93	3,378
Clinton.....	10	1,359	96.5	6,267	(2)	31,714	(2)	26	550
Cole.....	9	1,344	100.0	5,237	(2)	31,631	(2)	44	1,682
Cooper.....	14	1,106	100.0	4,348	(2)	31,025	(2)	34	790
Crawford.....	5	702	(v)	(v)	(v)	(v)	(v)	22	647
Dade.....	7	424	100.0	1,951	(2)	3,761	(2)	21	283
Dallas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	34	398
Davies.....	8	442	(v)	(v)	(v)	(v)	(v)	26	542
De Kalb.....	12	514	95.5	1,989	(2)	3,917	(2)	27	463
Dent.....	5	638	100.0	2,717	(2)	31,293	(2)	26	353
Douglas.....	3	240	100.0	1,035	(2)	3,352	(2)	10	157
Dunklin.....	22	3,112	97.0	11,711	(2)	34,938	(2)	59	1,984
Franklin.....	18	1,716	83.3	5,260	(2)	31,896	(2)	68	1,361
Gasconade.....	11	873	81.7	3,127	(2)	3,908	(2)	23	467
Gentry.....	11	1,039	70.0	2,693	(2)	31,480	(2)	30	653
Greene.....	14	8,440	92.7	31,897	(2)	38,564	(2)	195	4,925
Grundy.....	7	691	(v)	(v)	(v)	(v)	(v)	32	1,055
Harrison.....	11	1,498	(v)	(v)	(v)	(v)	(v)	40	1,504
Henry.....	22	1,414	91.2	5,591	(2)	32,329	(2)	40	1,057
Hickory.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	275
Holt.....	9	470	90.2	2,210	(2)	31,175	(2)	23	768
Howard.....	7	379	87.1	1,407	(2)	3,438	(2)	23	599
Hwell.....	9	1,011	100.0	4,312	(2)	31,642	(2)	48	794
Iron.....	6	466	90.1	1,908	(2)	3,495	(2)	21	321
Jackson.....	46	25,751	95.4	100,963	(2)	326,330	(2)	634	23,487
Jasper.....	22	5,894	99.0	23,148	(2)	36,362	(2)	180	4,642
Jefferson.....	16	4,782	92.5	22,157	(2)	33,620	(2)	62	1,901
Johnson.....	18	1,131	98.0	7,587	(2)	31,465	(2)	48	1,056
Knox.....	5	364	100.0	1,481	(2)	3,625	(2)	19	341
Laclede.....	8	1,014	100.0	4,332	(2)	3,928	(2)	50	866
Lafayette.....	20	1,408	100.0	7,912	(2)	31,753	(2)	65	1,457
Lawrence.....	11	650	100.0	2,965	(2)	31,175	(2)	67	923
Leas.....	7	1,477	96.5	7,216	(2)	31,834	(2)	28	505
Lincoln.....	9	789	100.0	3,364	(2)	31,034	(2)	29	480
Linn.....	18	1,652	79.8	3,050	(2)	31,405	(2)	48	1,683
Livingston.....	9	611	100.0	2,778	(2)	3,960	(2)	30	1,432
McDonald.....	5	463	100.0	1,439	(2)	3,226	(2)	35	1,044
Macon.....	13	1,319	76.7	4,905	(2)	31,185	(2)	46	860
Madison.....	4	335	100.0	1,651	(2)	3,177	(2)	27	408
Marion.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	184
Marion.....	11	1,341	44.5	5,871	(2)	31,264	(2)	49	1,766
Mercer.....	4	123	100.0	688	(2)	3,340	(2)	16	571
Miller.....	7	638	100.0	2,953	(2)	3,590	(2)	36	600
Mississippi.....	8	3,446	(v)	(v)	(v)	(v)	(v)	27	1,014
Moniteau.....	9	704	86.1	2,531	(2)	3,817	(2)	23	408
Monroe.....	7	543	100.0	2,363	(2)	3,841	(2)	25	677
Montgomery.....	7	583	76.3	1,300	(2)	3,707	(2)	23	640
Morgan.....	4	347	100.0	1,142	(2)	3,220	(2)	26	682
New Madrid.....	12	3,969	96.6	14,341	(2)	32,917	(2)	42	1,244
Newton.....	11	1,238	72.2	4,401	(2)	3,738	(2)	79	1,168
Nodaway.....	11	1,686	85.9	7,220	(2)	33,384	(2)	46	1,339
Oregon.....	1	203	100.0	1,140	(2)	3,389	(2)	14	297
Osage.....	2	446	100.0	1,847	(2)	3,461	(2)	18	244
Ozark.....	1	111	...	...	...	...	...	17	198
Pemiss.....	13	1,174	91.4	7,471	(2)	33,596	(2)	55	1,458
Perry.....	8	646	(v)	(v)	(v)	(v)	(v)	24	675
Pettis.....	13	1,617	100.0	7,088	(2)	31,575	(2)	53	1,376

See footnote at end of table.

PETROLEUM BULK STATIONS

14.27

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Missouri--Continued									
Phelps.....	13	2,069	100.0	2,678	(2)	22,563	(2)	39	902
Pike.....	11	1,003	100.0	4,145	(2)	21,118	(2)	44	834
Platte.....	15	1,109	100.0	4,166	(2)	21,368	(2)	34	758
Polk.....	12	1,548	75.6	5,274	(2)	21,526	(2)	33	369
Pulaski.....	8	600	100.0	2,646	(2)	2062	(2)	27	558
Putnam.....	4	428	100.0	1,577	(2)	3872	(2)	13	187
Ralls.....	3	(x)	(x)	(x)	(x)	(x)	(x)	16	211
Randolph.....	10	998	77.6	3,361	(2)	2574	(2)	40	850
Ray.....	6	329	100.0	1,203	(2)	2679	(2)	32	831
Reynolds.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	197
Ripley.....	3	724	100.0	3,790	(2)	21,050	(2)	47	278
St. Charles.....	13	1,486	77.7	4,684	(2)	21,403	(2)	47	1,184
St. Clair.....	6	435	100.0	1,707	(2)	2590	(2)	26	411
St. Francois.....	10	1,456	92.8	5,393	(2)	21,242	(2)	59	1,490
St. Louis.....	16	15,313	98.8	55,010	(2)	28,476	(2)	530	24,372
St. Louis city (Not part of St. Louis County).....	26	62,058	99.8	205,000	(2)	389,372	(2)	774	26,975
Ste. Genevieve.....	5	437	100.0	1,970	(2)	3,488	(2)	19	104
Saline.....	18	1,133	99.0	6,827	(2)	24,093	(2)	61	1,250
Schuyler.....	3	(x)	(x)	(x)	(x)	(x)	(x)	17	292
Scotland.....	7	476	(v)	(v)	(v)	(v)	(v)	19	376
Scott.....	13	2,742	95.8	10,263	(2)	21,307	(2)	55	1,360
Shannon.....	4	251	100.0	2,145	(2)	2254	(2)	16	175
Shelby.....	11	820	78.0	2,807	(2)	2974	(2)	30	682
Stoddard.....	11	1,008	81.8	3,677	(2)	11,081	(2)	44	788
Stone.....	4	360	100.0	1,620	201	67	...	19	104
Sullivan.....	7	412	(v)	(v)	(v)	(v)	(v)	26	585
Taney.....	5	617	100.0	2,998	246	11	...	26	371
Texas.....	9	1,477	40.1	4,545	(2)	2075	(2)	34	509
Vernon.....	12	1,014	100.0	3,086	(2)	2460	(2)	46	1,064
Warren.....	8	450	77.8	1,882	(2)	2410	(2)	9	433
Washington.....	4	(x)	(x)	(x)	(x)	(x)	(x)	15	468
Wayne.....	3	207	100.0	854	(2)	3,328	(2)	23	263
Webster.....	6	433	82.2	1,521	(2)	2024	(2)	41	612
Worth.....	4	703	100.0	3,027	(2)	21,436	(2)	11	257
Wright.....	11	922	100.0	4,377	(2)	21,223	(2)	31	571
Montana.....	467	45,582	96.0	141,015	(2)	243,368	(2)	968	37,760
Beaverhead.....	5	424	100.0	1,771	(2)	3215	(2)	13	627
Big Horn.....	8	864	74.2	2,461	(2)	2798	(2)	16	655
Blaine.....	10	570	100.0	2,225	(2)	2727	(2)	10	282
Broadwater.....	3	126	100.0	710	(2)	2,224	(2)	8	320
Carbon.....	16	780	70.3	2,374	(2)	2,494	(2)	28	658
Carter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	163
Cascade.....	17	3,073	81.7	9,067	(2)	21,700	(2)	68	2,849
Chouteau.....	16	213	71.0	1,621	(2)	2782	(2)	9	646
Custer.....	6	203	89.2	2,776	(2)	2,421	(2)	14	1,828
Daniels.....	2	917	82.1	1,936	548	246	211	3	(x)
Dawson.....	4	864	100.0	3,216	(2)	2795	(2)	11	611
Deer Lodge.....	3	237	100.0	847	(2)	2,123	(2)	10	432
Fallon.....	4	380	100.0	1,712	(2)	2,424	(2)	8	327
Fergus.....	19	1,942	82.2	4,333	(2)	14,111	(2)	29	838
Flathead.....	15	1,983	94.7	6,052	(2)	23,061	(2)	49	1,848
Gallatin.....	18	2,344	76.1	7,980	(2)	23,427	(2)	44	1,944
Garfield.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	226
Glacier.....	2	824	75.7	1,381	(2)	2541	(2)	16	994
Golden Valley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	115
Granite.....	8	362	70.2	790	(2)	2579	(2)	7	143
Hill.....	20	1,577	88.2	4,134	(2)	21,541	(2)	19	472
Jefferson.....	4	146	100.0	531	(2)	2264	(2)	8	354
Judith Basin.....	7	358	70.1	672	(2)	2,237	(2)	4	274
Lake.....	9	703	82.1	2,278	(2)	2,850	(2)	26	770
Lewis and Clark.....	12	1,445	90.6	5,629	(2)	21,064	(2)	40	1,242
Liberty.....	3	(x)	(x)	(x)	(x)	(x)	(x)	4	65
Lincoln.....	9	452	100.0	1,453	(2)	2010	(2)	19	442
McCone.....	4	379	100.0	1,563	(2)	2669	(2)	4	(x)
Madison.....	6	295	(v)	(v)	(v)	(v)	(v)	15	361
Meagher.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	178
Mineral.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	286
Missoula.....	9	2,100	80.0	7,092	(2)	2809	(2)	52	1,853
Mussellshell.....	6	451	93.7	1,341	(2)	2,224	(2)	9	313
Park.....	11	278	100.0	3,620	(2)	2900	(2)	40	1,422
Petroleum.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	(x)
Phillips.....	13	840	100.0	2,340	(2)	2889	(2)	4	207
Pondera.....	5	344	100.0	1,302	(2)	2468	(2)	11	691
Powder River.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	(x)
Powell.....	7	435	100.0	1,911	(2)	2,223	(2)	10	254
Prairie.....	6	378	79.0	1,203	(2)	2123	(2)	6	187

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.— PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Montana—Continued									
Ravalli.....	10	(x)	(x)	(x)	(x)	(x)	(x)	21 436	
Richland.....	10	941	74.3	3,205	(2)	3,018	(2)	11 695	
Roosevelt.....	18	1,508	(v)	(v)	(v)	(v)	(v)	13 561	
Beaumont.....	6	603	70.2	1,737	(2)	3,656	(2)	14 393	
Sanders.....	10	530	100.0	1,929	(2)	3,794	(2)	14 187	
Cheridan.....	12	893	(v)	(v)	(v)	(v)	(v)	9 410	
Silver Bow.....	9	2,046	(v)	(v)	(v)	(v)	(v)	42 2,045	
Stillwater.....	8	260	92.2	846	(2)	3,305	(2)	16 560	
Sweet Grass.....	3	75	100.0	366	(2)	371	(2)	13 550	
Teton.....	9	568	100.0	1,722	(2)	3,110	(2)	13 601	
Toole.....	7	708	100.0	4,251	(2)	3,946	(2)	15 795	
Treasure.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3 (x)	
Valley.....	14	1,419	(v)	(v)	(v)	(v)	(v)	21 516	
Wheatland.....	10	246	100.0	1,689	(2)	3,854	(2)	9 170	
Wibaux.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3 93	
Yellowstone.....	19	5,883	94.1	21,991	(2)	34,661	(2)	83 4,368	
Yellowstone National Park (part).....	...	...	...	...	...	...	...	...
Nebraska.....	640	83,263	84.0	248,996	(2)	3116,465	(2)	2,298 100,045	
Adams.....	7	854	100.0	3,446	(2)	3,773	(2)	44 2,402	
Antelope.....	8	558	100.0	1,862	(2)	3,126	(2)	34 1,192	
Arthur.....	...	...	...	...	...	...	...	2 (x)
Barner.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1 (x)	
Blaine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	1 (x)	
Boone.....	4	(x)	(x)	(x)	(x)	(x)	(x)	24 1,008	
Box Butte.....	12	2,349	(v)	(v)	(v)	(v)	(v)	15 787	
Boyd.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11 319	
Brown.....	3	(x)	(x)	(x)	(x)	(x)	(x)	12 896	
Buffalo.....	16	1,657	87.8	5,327	(2)	3,230	(2)	54 2,401	
Burt.....	6	623	75.9	1,912	(2)	3,964	(2)	23 1,213	
Butler.....	12	852	(v)	(v)	(v)	(v)	(v)	22 492	
Cass.....	13	820	87.9	2,474	(2)	3,628	(2)	28 830	
Cedar.....	7	444	100.0	1,238	(2)	3,878	(2)	38 1,395	
Chase.....	5	289	100.0	1,143	(2)	3,376	(2)	11 721	
Cherry.....	8	466	100.0	1,494	(2)	3,750	(2)	17 1,025	
Cheyenne.....	15	1,180	100.0	4,119	(2)	3,745	(2)	28 1,101	
Clay.....	4	(x)	(x)	(x)	(x)	(x)	(x)	19 744	
Colfax.....	3	(x)	(x)	(x)	(x)	(x)	(x)	28 2,291	
Cuming.....	9	772	93.0	1,854	(2)	3,760	(2)	25 1,827	
Custer.....	17	922	95.0	2,608	(2)	3,605	(2)	40 1,616	
Dakota.....	3	659	100.0	1,587	(2)	3,476	(2)	24 784	
Dawes.....	9	715	100.0	2,044	(2)	3,604	(2)	21 869	
Dawson.....	12	1,724	(v)	(v)	(v)	(v)	(v)	45 3,636	
Deuel.....	8	560	100.0	1,878	(2)	3,729	(2)	13 477	
Dixon.....	4	241	100.0	830	(2)	3,431	(2)	13 452	
Dodge.....	18	2,161	70.2	5,752	(2)	3,030	(2)	48 1,924	
Douglas.....	24	16,589	86.3	44,359	(2)	3,333	(2)	273 10,970	
Dundy.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9 659	
Fillmore.....	4	243	100.0	733	(2)	3,478	(2)	22 600	
Franklin.....	6	474	100.0	1,730	(2)	3,100	(2)	23 692	
Frontier.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9 486	
Furnas.....	7	548	70.2	1,086	(2)	3,798	(2)	24 1,444	
Gage.....	11	1,174	85.7	4,154	(2)	3,145	(2)	52 2,059	
Garden.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13 469	
Garfield.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7 523	
Golden.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5 275	
Grant.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2 (x)	
Greene.....	5	277	100.0	850	(2)	3,736	(2)	12 419	
Hall.....	16	2,211	83.4	7,779	(2)	3,429	(2)	44 1,976	
Hamilton.....	4	684	70.8	1,658	(2)	3,406	(2)	24 971	
Harlan.....	7	1,378	87.2	4,645	379	400	2,653	17 464	
Hayes.....	...	...	...	...	...	...	...	6 196
Hitchcock.....	4	(x)	(x)	(x)	(x)	(x)	(x)	11 597	
Holt.....	10	1,101	74.6	2,576	(2)	3,183	(2)	33 1,257	
Hooker.....	1	(x)	(x)	(x)	(x)	(x)	(x)	1 (x)	
Howard.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18 781	
Jefferson.....	6	417	(v)	(v)	(v)	(v)	(v)	32 900	
Johnson.....	4	(x)	(x)	(x)	(x)	(x)	(x)	21 816	
Kearney.....	6	381	(v)	(v)	(v)	(v)	(v)	17 524	
Keith.....	11	1,219	82.8	3,588	(2)	3,115	(2)	17 862	
Keya Paha.....	...	...	...	...	...	...	...	3 105
Kimball.....	9	793	91.3	2,507	(2)	3,147	(2)	11 397	
Knox.....	10	783	100.0	2,523	(2)	3,472	(2)	28 858	
Lancaster.....	20	5,435	97.4	20,606	(2)	3,493	(2)	149 6,657	
Lincoln.....	10	1,460	73.9	6,502	(2)	3,699	(2)	48 2,796	
Logan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	2 (x)	
Loup.....	...	...	...	...	...	...	...	2 (x)
McPherson.....	...	...	...	...	...	...	...	...
Madison.....	7	661	76.4	1,829	(2)	3,092	(2)	55 2,714	

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.29

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Nebraska--Continued									
Merrick.....	3	(x)	(v)	(x)	(x)	(x)	(x)	3	1,317
Morrill.....	9	728	85.3	2,185	(2)	3,905	(2)	18	728
Nance.....	4	135	100.0	457	(2)	285	(2)	11	648
Nemaha.....	8	875	77.9	2,404	(2)	3,459	(2)	29	811
Nuckolls.....	6	3,489	100.0	23,490	(2)	22,783	(2)	16	524
Otoe.....	11	1,007	100.0	3,610	(2)	3,123	(2)	29	1,317
Pawnee.....	4	413	100.0	1,620	(2)	370	(2)	15	472
Perkins.....	8	830	(v)	(v)	(v)	(v)	(v)	9	226
Phelps.....	8	720	78.3	2,522	(2)	3,678	(2)	16	773
Pierce.....	3	(x)	(x)	(x)	(x)	(x)	(x)	28	1,482
Platte.....	10	1,277	75.4	3,112	(2)	3,309	(2)	36	1,458
Polk.....	4	(x)	(x)	(x)	(x)	(x)	(x)	16	928
Red Willow.....	9	1,318	87.0	3,242	(2)	3,145	(2)	20	1,274
Richardson.....	8	791	70.7	1,918	(2)	2,207	(2)	32	1,379
Rock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	268
Saline.....	11	622	76.4	1,601	(2)	3,078	(2)	29	1,283
Sarpy.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	385
Saunders.....	25	1,513	73.3	3,491	(2)	2,077	(2)	39	1,098
Scotts Bluff.....	20	3,521	99.2	11,908	(2)	15,068	(2)	64	3,067
Seward.....	10	776	84.7	2,565	(2)	3,099	(2)	33	1,234
Sheridan.....	15	1,267	76.3	4,648	(2)	3,780	(2)	17	595
Sherman.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	421
Sioux.....	2	(x)	(x)	(x)	(x)	(x)	(x)	3	84
Stanton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	513
Thayer.....	11	1,743	87.1	6,201	(2)	3,816	(2)	26	611
Thomas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	2	(x)
Thurston.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	936
Valley.....	9	485	(v)	(v)	(v)	(v)	(v)	15	566
Washington.....	9	788	(v)	(v)	(v)	(v)	(v)	16	601
Wayne.....	3	(x)	(x)	(x)	(x)	(x)	(x)	19	968
Webster.....	4	178	100.0	613	(2)	326	(2)	13	580
Wheeler.....	...	...	...	...	...	...	...	4	136
York.....	10	601	86.5	1,678	(2)	3,617	(2)	21	829
Nevada.....	94	17,465	98.9	57,103	(2)	37,986	(2)	348	14,230
Churchill.....	7	893	100.0	3,122	(2)	3,676	(2)	13	385
Clark.....	11	3,906	95.4	13,770	(2)	16,243	(2)	88	4,076
Douglas.....	3	442	100.0	1,493	(2)	374	(2)	6	174
Elko.....	14	1,828	100.0	7,799	(2)	3,020	(2)	28	1,520
Esmeralda.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	...
Eureka.....	3	(x)	(x)	(x)	(x)	(x)	(x)	6	(x)
Humboldt.....	7	961	100.0	3,461	(2)	3,640	(2)	21	945
Lander.....	5	403	100.0	1,244	(2)	381	(2)	10	348
Lincoln.....	4	(x)	(x)	(x)	(x)	(x)	(x)	7	217
Lyon.....	5	473	100.0	1,719	(2)	3,332	(2)	15	375
Mineral.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	321
Nye.....	6	410	100.0	1,375	(2)	361	(2)	14	180
Ormsby.....	3	512	100.0	1,774	(2)	377	(2)	7	353
Pershing.....	5	539	100.0	1,913	(2)	392	(2)	11	595
Storey.....	...	...	...	...	...	...	...	1	(x)
Washoe.....	10	5,111	100.0	16,245	(2)	15,463	(2)	93	3,766
White Pine.....	7	984	100.0	3,266	(2)	3,714	(2)	18	798
New Hampshire.....	84	3,496	97.2	94,711	(2)	54,146	(2)	16,789	22,629
Belknap.....	3	1,939	94.5	7,927	(2)	67	(2)	14	51
Carrroll.....	5	1,454	100.0	3,713	(2)	1,882	(2)	13	51
Cheshire.....	8	6,025	100.0	4,948	(2)	4,111	(2)	15,343	69
Cooks.....	6	(x)	(x)	(x)	(x)	(x)	(x)	59	1,570
Grafton.....	13	3,582	100.0	11,386	(2)	3,211	(2)	5,599	116
Hillsborough.....	16	5,671	97.9	21,084	(2)	5,222	(2)	110	184
Merrimack.....	7	2,782	94.8	7,903	(2)	14,328	(2)	223	111
Rockingham.....	12	9,464	99.2	26,017	(2)	18,353	(2)	22,481	103
Strafford.....	3	(x)	(x)	(x)	(x)	(x)	(x)	1,005	72
Sullivan.....	5	1,566	81.7	3,152	(2)	1,522	(2)	1,671	43
New Jersey.....	234	451,476	96.9	1,207,575	(2)	31,270,342	(2)	6,378	195,914
Atlantic.....	18	8,194	99.9	30,142	(2)	22,974	(2)	238	6,307
Bergen.....	5	(x)	(x)	(x)	(x)	(x)	(x)	789	24,483
Burlington.....	5	1,736	81.4	17,719	(2)	35,666	(2)	210	5,720
Camden.....	12	20,030	98.6	73,591	(2)	31,869	(2)	361	11,847
Cape May.....	6	1,985	100.0	6,316	(2)	3,376	(2)	130	2,432
Cumberland.....	14	7,986	85.9	28,423	(2)	318,940	(2)	163	4,767
Essex.....	15	6,410	98.4	20,102	(2)	34,102	(2)	874	804
Gloucester.....	9	5,552	97.1	20,220	(2)	5,938	(2)	102	166
Hudson.....	14	42,952	100.0	97,808	(2)	4,398	(2)	101,860	455
Hunterdon.....	12	4,201	91.3	14,966	(2)	310,393	(2)	96	1,507
Mercer.....	13	17,150	94.6	55,232	(2)	329,537	(2)	281	9,201
Middlesex.....	16	129,395	96.6	250,133	(2)	3,242,105	(2)	448	12,500
Monmouth.....	17	81,779	95.7	36,665	(2)	329,564	(2)	342	10,466
Morris.....	12	4,566	100.0	15,107	(2)	316,515	(2)	305	8,352
Ocean.....	12	3,082	88.8	11,225	(2)	32,322	(2)	151	3,495

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
New Jersey--Continued									
Pa. saic.....	7	20,426	100.0	28,575	1,740	97,403	26	469	13,347
Salem.....	5	(x)	(x)	(x)	(x)	(x)	(x)	83	2,421
Somerset.....	2	(x)	(x)	(x)	(x)	(x)	(x)	169	4,917
Sussex.....	9	2,948	71.5	9,937	(2)	34,837	(2)	87	1,695
Union.....	9	58,835	100.0	140,346	(2)	317,754	(2)	507	16,442
Warren.....	12	2,897	83.4	11,141	(2)	34,909	(2)	114	4,146
New Mexico.....	230	33,794	81.9	130,314	(2)	317,109	(2)	1,077	35,682
Bernalillo.....	14	6,494	78.3	23,404	(2)	31,198	(2)	165	7,325
Catron.....	...	...	...	...	...	...	...	16	254
Chaves.....	13	2,396	70.4	7,381	(2)	3560	(2)	57	2,067
Colfax.....	13	807	87.0	3,206	(2)	3,680	(2)	39	1,230
Curry.....	14	2,096	80.7	8,931	(2)	31,061	(2)	33	919
De Baca.....	3	147	100.0	843	102	...	...	8	165
Dona Ana.....	14	2,402	80.9	9,744	(2)	31,417	(2)	65	1,809
Eddy.....	14	1,186	73.9	7,400	(2)	3,37	(2)	45	2,368
Graha.....	6	967	100.0	3,685	(2)	31,258	(2)	32	1,078
Guadalupe.....	9	649	92.9	3,437	(2)	3,294	(2)	43	816
Harding.....	3	95	100.0	430	109	...	...	6	233
Hidalgo.....	3	(x)	(x)	(x)	(x)	(x)	(x)	24	883
Lea.....	13	1,739	70.8	7,217	(2)	31,255	(2)	66	2,768
Lincoln.....	3	101	100.0	997	141	17	10	28	465
Los Alamos.....	...	...	...	...	...	...	...	...	...
Luna.....	9	(x)	(x)	(x)	(x)	(x)	(x)	26	892
McKinley.....	9	1,824	92.5	7,467	(2)	31,750	(2)	41	1,847
Mora.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	148
Otero.....	5	612	100.0	3,077	(2)	3,221	(2)	28	818
Quay.....	14	1,194	76.9	4,731	(2)	3,888	(2)	42	1,159
Rio Arriba.....	4	756	100.0	3,545	703	...	126	17	526
Roosevelt.....	2	1,166	100.0	5,326	(2)	3,519	(2)	28	722
Sandoval.....	4	(x)	(x)	(x)	(x)	(x)	(x)	12	283
San Juan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	13	394
San Miguel.....	4	490	80.2	3,478	(2)	31,090	(2)	31	658
Santa Fe.....	7	1,330	100.0	6,656	(2)	3,795	(2)	35	1,791
Sierra.....	4	312	100.0	1,586	128	...	12	22	508
Socorro.....	7	134	100.0	3,762	(2)	3,221	(2)	33	596
Taco.....	2	(x)	(x)	(x)	(x)	(x)	(x)	23	572
Torrance.....	9	543	71.9	1,948	(2)	3,390	(2)	31	729
Union.....	7	421	(v)	(v)	(v)	(v)	(v)	21	890
Valencia.....	2	537	100.0	2,623	429	...	177	38	769
New York.....	205	731,421	90.5	1,077,489	(2)	3,026,820	(2)	12,536	441,979
Albany.....	17	30,702	98.6	84,682	(2)	314,869	(2)	254	9,465
Allegany.....	15	1,501	93.4	6,672	(2)	33,136	(2)	60	1,768
Bronx.....	6	31,278	100.0	31,851	(2)	376,712	(2)	428	20,967
Broome.....	14	9,664	96.8	47,311	(2)	312,450	(2)	225	7,257
Cattaraugus.....	19	4,232	80.7	15,811	(2)	34,440	(2)	123	3,517
Cayuga.....	10	4,514	90.0	15,901	(2)	38,799	(2)	110	2,901
Chautauque.....	15	5,503	97.0	24,077	(2)	35,314	(2)	216	7,125
Chemung.....	15	7,357	97.8	33,947	1,034	10,603	25	117	3,901
Chenango.....	10	3,140	70.1	6,214	(2)	32,424	(2)	76	1,588
Clinton.....	11	4,271	92.8	15,648	7,009	6,756	433	86	1,941
Columbia.....	7	1,303	(v)	(v)	(v)	(v)	(v)	99	1,832
Ortland.....	9	1,295	(v)	(v)	(v)	(v)	(v)	55	1,774
Delaware.....	14	1,226	70.6	6,110	(2)	33,943	(2)	102	2,487
Dutchess.....	14	6,123	83.0	19,463	(2)	31,392	(2)	230	6,197
Erie.....	44	13,088	94.6	42,745	(2)	340,154	(2)	939	33,572
Essex.....	6	1,427	100.0	5,441	1,373	1,138	84	67	1,169
Franklin.....	15	3,303	40.1	4,316	3,245	1,557	39	74	1,882
Fulton.....	5	1,047	23.7	2,519	(2)	32,346	(2)	77	1,980
Genesee.....	10	3,423	81.1	15,408	(2)	34,945	(2)	84	2,582
Greene.....	3	1,070	100.0	1,117	1,144	699	49	71	3,301
Hamilton.....	...	...	...	...	...	...	...	30	383
Herkimer.....	7	1,462	88.4	4,486	1,474	2,489	19	106	3,141
Jefferson.....	19	6,133	94.3	20,381	(2)	313,378	(2)	156	3,987
King.....	18	14,119	79.1	33,608	(2)	340,364	(2)	995	49,744
Lewis.....	7	1,999	23.1	2,271	996	264	6	50	1,008
Livingston.....	2	1,503	(v)	(v)	(v)	(v)	(v)	85	2,069
Madison.....	7	1,044	92.3	2,314	1,258	4,128	...	86	2,431
Monroe.....	10	31,239	98.0	122,596	(2)	380,127	(2)	127	19,117
Montgomery.....	14	4,482	84.7	19,400	4,484	6,167	160	96	3,368
Nassau.....	11	4,775	99.1	180,719	(2)	317,430	(2)	230	29,670
New York.....	3	20,351	100.0	44,856	366	55,773	16,075	290	20,708
Niagara.....	14	4,421	87.9	10,998	(2)	31,747	(2)	241	8,027
Oneida.....	11	1,760	93.1	6,710	(2)	30,027	(2)	291	9,952
Orangetown.....	10	11,799	98.1	132,758	(2)	344,472	(2)	393	14,603
Ontario.....	11	1,430	21.9	13,221	(2)	38,453	(2)	95	3,415
Orange.....	14	1,444	74.1	6,347	(2)	33,262	(2)	127	5,989
Orleans.....	8	1,300	80.7	5,371	(2)	14,500	(2)	63	1,113
Oswego.....	19	1,309	45.7	11,440	(2)	34,871	(2)	138	3,598
Otsego.....	9	1,011	(v)	(v)	(v)	(v)	(v)	110	2,553
Rensselaer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	58	1,107

¹ See footnote to Table 14C.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage* (Percent)	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
New York--Continued									
Queens.....	10	57,768	87.5	1,444,441	13,170	161,575	2,765	817	41,649
Rensselaer.....	15	21,144	95.6	85,556	18,721	2,978	7,093	174	5,588
Richmond.....	6	21,963	100.0	27,928	1,667	49,176	5,561	158	6,691
Rockland.....	8	3,524	(v)	(v)	(v)	(v)	(v)	124	2,981
St. Lawrence.....	22	7,211	88.0	19,762	8,672	9,944	204	193	5,121
Saratoga.....	12	3,008	91.6	11,266	(2)	311,848	(2)	135	3,092
Schenectady.....	7	4,487	81.9	13,479	4,115	11,600	164	159	6,595
Schoharie.....	6	1,047	81.3	2,998	1,539	677	24	46	1,063
Schuyler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	31	887
Seneca.....	6	2,464	100.0	12,901	2,516	2,855	148	91	1,627
Steuben.....	13	3,271	83.0	12,906	(2)	33,642	(2)	134	4,084
Suffolk.....	30	14,135	81.0	43,489	(2)	12,858	(2)	556	14,378
Sullivan.....	12	3,181	100.0	13,874	(2)	17,933	(2)	161	3,004
Tioga.....	3	(x)	(x)	(x)	(x)	(x)	(x)	61	1,138
Tompkins.....	10	4,056	91.4	17,930	(2)	36,157	(2)	72	2,654
Ulster.....	13	6,423	96.7	25,088	(2)	323,415	(2)	214	4,665
Warren.....	7	1,841	72.0	5,322	2,434	1,544	149	73	2,053
Washington.....	6	2,034	81.1	7,551	4,261	2,146	124	76	1,834
Wayne.....	11	2,317	92.1	10,497	(2)	16,117	(2)	62	3,378
Westchester.....	36	25,436	97.9	154,307	(2)	3128,583	(2)	811	26,119
Wyoming.....	7	1,131	(v)	(v)	(v)	(v)	(v)	42	1,332
Yates.....	3	(x)	(x)	(x)	(x)	(x)	(x)	32	751
North Carolina.....									
Alamance.....	9	3,004	83.0	14,790	(2)	35,666	(2)	116	2,655
Alexander.....	3	(x)	(x)	(x)	(x)	(x)	(x)	25	539
Alleghany.....	...	...	...	...	...	...	...	23	292
Anson.....	8	1,486	78.5	5,110	448	335	82	31	700
Ashe.....	3	887	100.0	3,473	343	290	23	39	883
Avery.....	...	...	...	...	...	...	...	27	275
Beaufort.....	12	2,164	77.1	7,260	(v)	33,921	(2)	58	887
Bertie.....	5	1,025	(v)	(v)	(v)	(v)	(v)	54	876
Bladen.....	7	1,942	73.3	6,810	1,707	171	26	54	758
Brunswick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	40	437
Buncombe.....	10	5,138	73.1	17,484	(2)	34,993	(2)	158	5,092
Burke.....	5	1,243	74.5	4,067	718	149	85	51	1,055
Cabarrus.....	7	2,958	89.4	8,273	(2)	34,181	(2)	104	2,880
Caldwell.....	5	1,184	100.0	4,790	(2)	31,860	(2)	40	943
Camden.....	...	...	...	...	...	...	...	3	(x)
Carteret.....	4	3,701	100.0	10,979	(2)	312,165	(2)	29	632
Caswell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	42	585
Catawba.....	12	1,806	96.0	21,255	(2)	39,090	(2)	146	2,185
Chatham.....	4	1,000	100.0	4,700	1,209	61	194	43	557
Cherokee.....	4	698	100.0	3,068	(1)	3,52	(2)	12	316
Chowan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	495
Clay.....	...	...	...	...	...	...	...	109	...
Cleveland.....	5	2,456	86.2	8,416	(2)	32,11	(2)	91	1,969
Columbus.....	11	2,606	95.2	8,156	(2)	35,102	(2)	78	1,010
Craven.....	8	3,784	93.1	16,367	(2)	33,437	(2)	79	1,556
Cumberland.....	13	4,854	100.0	22,431	(2)	312,672	(2)	97	3,930
Currituck.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	(x)
Dare.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Davidson.....	2	2,151	81.4	7,874	(2)	35,196	(2)	134	2,877
Davie.....	3	280	100.0	1,042	536	32	12	32	473
Duplin.....	12	1,819	90.1	7,001	3,263	193	113	60	685
Durham.....	13	4,374	96.2	23,863	(2)	311,009	(2)	127	4,464
Edgecombe.....	11	2,455	76.9	8,860	(2)	33,734	(2)	43	1,089
Forsyth.....	13	8,050	98.7	31,819	(2)	313,196	(2)	155	4,139
Franklin.....	4	578	100.0	1,727	1,110	140	...	57	724
Gaston.....	10	4,268	89.6	17,579	(2)	30,485	(2)	124	3,398
Gates.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	128
Graham.....	...	...	...	...	...	...	...	7	163
Granville.....	2	(x)	(x)	(x)	(x)	(x)	(x)	51	981
Greene.....	2	(x)	(v)	(v)	(x)	(x)	(x)	20	256
Guilford.....	24	18,014	97.6	51,393	(2)	339,452	(2)	175	8,842
Halifax.....	15	3,676	76.4	11,817	(2)	34,075	(2)	65	1,799
Harnett.....	13	2,365	100.0	7,586	(2)	36,092	(2)	69	1,585
Haywood.....	4	1,669	100.0	4,690	(2)	31,287	(2)	43	1,111
Henderson.....	6	2,201	100.0	10,068	(2)	34,250	(2)	46	1,204
Hertford.....	6	1,179	89.5	4,237	(2)	32,326	(2)	36	256
Hoke.....	...	...	...	...	...	...	...	20	209
Hyde.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	103
Iredell.....	12	3,150	100.0	15,231	3,260	363	148	123	2,427
Jackson.....	5	1,312	(v)	(v)	(v)	(v)	(v)	21	327
Johnston.....	13	2,764	96.2	8,374	(2)	36,405	(2)	127	4,078
Jones.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	177
Lee.....	8	1,779	100.0	8,264	(2)	33,081	(2)	52	1,173
Lenoir.....	10	3,997	92.7	9,243	(2)	37,721	(2)	63	1,301
Lincoln.....	3	720	100.0	2,795	(2)	31,739	(2)	44	742

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)	
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)			Light Diesel type fuel oil (Thousand gallons)
North Carolina--Continued									
McDowell.....	5	876	79.8	3,187	(²)	3,808	(²)	30	768
Macon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	18	401
Madison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	529
Martin.....	8	1,253	70.0	3,199	(²)	3,058	(²)	51	755
Mecklenburg.....	20	17,872	98.2	97,287	(²)	30,658	(²)	220	9,021
Mitchell.....	4	1,133	100.0	5,187	597	345	192	14	226
Montgomery.....	5	1,054	100.0	5,020	894	315	167	32	641
Moore.....	5	1,117	90.4	4,351	(²)	31,637	(²)	77	1,587
Nash.....	9	3,081	81.9	8,691	(²)	39,307	(²)	92	1,912
New Hanover.....	20	21,437	99.0	98,774	(²)	381,597	(²)	108	3,295
Northampton.....	3	524	100.0	2,130	885	221	7	65	1,053
Onslow.....	6	820	87.8	2,350	1,419	112	9	37	780
Orange.....	4	395	100.0	2,389	715	502	...	53	1,265
Pamlico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	214
Pasquotank.....	7	2,196	100.0	10,044	(²)	33,985	(²)	28	872
Pender.....	...	...	...	...	...	...	...	18	264
Perquimans.....	3	702	100.0	2,687	(²)	32,023	(²)	19	314
Person.....	5	983	70.4	3,033	(²)	21,139	(²)	59	1,050
Pitt.....	15	3,233	93.6	10,518	(²)	37,892	(²)	152	2,488
Polk.....	...	...	...	...	...	...	...	12	307
Randolph.....	7	1,598	95.3	6,928	(²)	32,317	(²)	99	2,057
Richmond.....	8	3,310	87.3	5,263	(²)	39,310	(²)	69	1,820
Robeson.....	18	3,407	91.1	12,167	(²)	38,785	(²)	116	2,720
Rockingham.....	9	2,174	87.9	8,805	1,200	227	281	139	2,660
Rowan.....	11	6,015	97.7	24,862	(²)	312,342	(²)	120	3,053
Rutherford.....	7	2,884	100.0	14,138	(²)	32,754	(²)	103	1,500
Sampson.....	11	1,866	71.8	5,638	(²)	32,616	(²)	84	928
Scotland.....	3	579	100.0	2,158	915	38	82	41	937
Stanly.....	6	1,416	100.0	6,193	(²)	32,065	(²)	67	1,674
Stokes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	40	512
Surry.....	15	3,322	93.1	14,511	(²)	34,979	(²)	85	1,665
Swain.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	282
Transylvania.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	375
Tyrrell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	113
Union.....	7	1,580	90.5	6,871	(²)	22,314	(²)	55	1,254
Vance.....	10	3,729	96.1	12,995	(²)	36,949	(²)	55	1,274
Wake.....	26	8,562	89.5	29,999	(²)	317,728	(²)	210	5,656
Warren.....	1	(x)	(x)	(x)	(x)	(x)	(x)	31	573
Washington.....	3	535	100.0	1,532	(²)	21,379	(²)	17	355
Watauga.....	1	(x)	(x)	(x)	(x)	(x)	(x)	33	764
Wayne.....	19	4,081	78.3	12,011	(²)	310,396	(²)	97	1,346
Wilkes.....	6	1,757	94.7	8,366	(²)	32,104	(²)	85	1,431
Wilson.....	10	2,243	93.5	6,585	(²)	35,126	(²)	76	1,730
Yadkin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	55	662
Yancey.....	...	...	...	...	...	...	...	18	364
North Dakota.....	688	60,575	83.2	164,934	(²)	357,538	(²)	938	38,981
Adam.....	3	(x)	(x)	(x)	(x)	(x)	(x)	8	777
Barnes.....	23	1,496	100.0	4,900	(²)	21,987	(²)	35	1,358
Benson.....	18	1,222	76.1	3,121	(²)	21,224	(²)	18	443
Billings.....	...	...	...	...	...	...	...	1	(x)
Bottineau.....	24	1,767	(v)	(v)	(v)	(v)	(v)	22	396
Bowman.....	5	388	100.0	1,470	(²)	3280	(²)	12	621
Burke.....	11	692	75.0	1,765	(²)	3486	(²)	11	216
Burleigh.....	7	1,383	95.8	4,557	(²)	3829	(²)	29	1,962
Cass.....	39	6,124	95.0	13,609	(²)	38,503	(²)	58	2,878
Cavalier.....	21	1,372	77.4	3,461	(²)	31,540	(²)	27	1,044
Dickey.....	8	853	100.0	3,081	(²)	31,072	(²)	11	614
Divide.....	5	367	100.0	1,036	(²)	3469	(²)	9	327
Dunn.....	5	358	100.0	1,414	(²)	3213	(²)	7	343
Eddy.....	8	575	(v)	(v)	(v)	(v)	(v)	5	196
Emmons.....	9	538	97.6	1,932	(²)	3478	(²)	15	618
Foster.....	8	760	100.0	2,610	(²)	3719	(²)	10	340
Golden Valley.....	6	473	100.0	2,274	(²)	3537	(²)	10	221
Grand Forks.....	22	2,484	83.4	6,375	(²)	32,497	(²)	33	2,000
Grant.....	4	(x)	(x)	(x)	(x)	(x)	(x)	11	742
Griggs.....	9	817	100.0	1,938	(²)	3843	(²)	8	206
Hettinger.....	10	654	87.2	2,115	(²)	3419	(²)	12	1,232
Kidder.....	8	455	100.0	1,727	(²)	3445	(²)	13	295
La Moure.....	13	963	100.0	3,134	(²)	31,090	(²)	17	1,152
Ligan.....	8	653	(v)	(v)	(v)	(v)	(v)	11	299
McHenry.....	22	1,315	73.6	3,685	(²)	3800	(²)	28	731
McIntosh.....	11	632	(v)	(v)	(v)	(v)	(v)	14	492
McKendzie.....	6	337	100.0	1,346	(²)	3256	(²)	12	619
McLean.....	22	1,575	73.6	4,063	(²)	31,348	(²)	49	1,181
Mercer.....	11	860	(v)	(v)	(v)	(v)	(v)	11	468
Morton.....	15	1,530	(v)	(v)	(v)	(v)	(v)	26	1,382
Mountrail.....	16	1,461	84.7	4,789	(²)	31,649	(²)	15	566
Nelson.....	19	1,120	78.6	2,848	(²)	31,446	(²)	15	501
Oliver.....	3	(x)	(x)	(x)	(x)	(x)	(x)	4	103
Pembina.....	28	1,854	70.0	3,862	(²)	31,706	(²)	33	1,492
Pierce.....	8	695	74.8	2,037	(²)	3533	(²)	8	291

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.33

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ^a (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
								Gasoline	Kerosene, range oil, #1 fuel oil
North Dakota--Continued									
Ramsey.....	23	2,039	76.4	5,277	(2)	31,761	(2)	23	528
Ransom.....	11	940	91.7	3,159	(2)	3,481	(2)	11	295
Renville.....	7	593	100.0	2,047	(2)	38-6	(2)	9	209
Richland.....	25	1,952	93.0	6,153	(2)	32,273	(2)	28	1,146
Rolette.....	12	1,049	(v)	(v)	(v)	(v)	(v)	14	269
Sargent.....	14	979	90.4	2,733	(2)	31,225	(2)	14	255
Sheridan.....	7	(x)	(x)	(x)	(x)	(x)	(x)	8	322
Sioux.....	4	(x)	(x)	(x)	(x)	(x)	(x)	5	102
Slope.....	...	...	...	...	...	...	...	...	(x)
Stark.....	12	981	100.0	4,035	(2)	3,480	(2)	24	1,786
Steele.....	3	(x)	(x)	(x)	(x)	(x)	(x)	9	380
Stutsman.....	25	2,038	84.4	5,908	(2)	32,545	(2)	38	1,350
Towner.....	12	1,017	75.9	2,292	(2)	3,816	(2)	16	425
Traill.....	18	1,794	84.0	4,221	(2)	32,135	(2)	8	210
Walsh.....	26	1,777	79.5	4,752	(2)	32,167	(2)	24	832
Ward.....	23	5,882	89.1	16,192	(2)	33,631	(2)	47	2,110
Wells.....	18	1,096	84.0	3,223	(2)	31,110	(2)	24	670
Williams.....	15	957	100.0	3,135	(2)	3,229	(2)	23	1,295
Ohio.....	871	430,742	96.1	1,831,933	(2)	336,652	(2)	6,992	378,414
Adams.....	6	1,846	85.2	6,942	669	747	164	37	695
Allen.....	15	9,184	100.0	42,344	(2)	37,170	(2)	92	4,278
Ashland.....	4	946	100.0	4,003	11	463	94	57	2,307
Ashtabula.....	12	3,824	94.8	16,559	(2)	33,728	(2)	106	4,476
Athens.....	10	2,146	95.3	9,456	(2)	31,936	(2)	84	2,204
Auglaize.....	8	1,425	91.3	5,308	682	760	98	60	2,340
Belmont.....	10	2,656	92.2	11,309	(2)	32,130	(2)	109	3,319
Brown.....	7	1,388	81.0	4,838	795	405	61	46	1,332
Butler.....	15	4,489	97.6	18,160	(2)	36,231	(2)	137	6,229
Carroll.....	3	(x)	(x)	(x)	(x)	(x)	(x)	27	900
Champaign.....	5	1,064	100.0	4,778	807	406	83	41	1,308
Clark.....	9	7,005	100.0	32,183	(2)	35,184	(2)	115	5,846
Clermont.....	7	1,417	97.4	5,936	772	974	104	69	1,947
Clinton.....	11	2,289	100.0	10,194	(2)	32,678	(2)	30	1,217
Columbiana.....	15	6,314	94.6	35,420	(2)	33,530	(2)	125	5,189
Coshocton.....	8	1,686	100.0	7,290	(2)	31,694	(2)	46	1,512
Crawford.....	8	1,856	100.0	7,791	(2)	31,615	(2)	55	2,157
Cuyahoga.....	34	72,589	98.8	298,961	(2)	285,414	(2)	1,209	57,952
Darke.....	19	2,664	79.4	9,165	1,600	939	151	68	2,333
Defiance.....	10	1,705	97.9	6,706	(2)	31,718	(2)	41	1,280
Delaware.....	8	1,601	91.5	6,364	(2)	31,804	(2)	42	1,457
Erie.....	7	3,183	83.4	16,883	815	924	152	51	2,810
Fairfield.....	12	2,140	96.7	9,454	(2)	31,620	(2)	79	2,834
Fayette.....	8	1,721	100.0	7,930	(2)	31,697	(2)	23	1,076
Franklin.....	21	24,813	98.8	118,559	(2)	316,760	(2)	463	22,821
Fulton.....	12	2,437	86.2	8,128	(2)	33,065	(2)	35	1,637
Gallia.....	3	(x)	(x)	(x)	(x)	(x)	(x)	43	1,152
Geauga.....	4	(x)	(x)	(x)	(x)	(x)	(x)	33	1,201
Greene.....	5	1,589	97.4	6,313	(2)	32,174	(2)	54	2,691
Guernsey.....	9	2,232	90.2	8,957	(2)	31,797	(2)	65	1,956
Hamilton.....	28	34,780	97.7	157,186	(2)	330,298	(2)	618	29,696
Rancock.....	9	7,894	100.0	10,203	(2)	33,168	(2)	56	2,390
Hardin.....	9	1,453	94.4	5,422	602	538	167	51	1,246
Harrison.....	3	1,625	100.0	7,241	492	1,013	250	39	985
Henry.....	11	2,773	93.8	9,779	(2)	34,438	(2)	48	1,451
Highland.....	10	1,757	100.0	7,412	(2)	32,438	(2)	51	1,161
Hocking.....	4	820	100.0	3,695	392	280	110	49	812
Holmes.....	4	1,053	100.0	4,540	(2)	31,386	(2)	23	630
Huron.....	11	3,160	92.7	12,224	(2)	33,153	(2)	55	2,630
Jackson.....	7	1,542	100.0	7,002	(2)	31,480	(2)	40	1,161
Jefferson.....	5	2,743	94.5	12,107	(2)	32,744	(2)	102	3,953
Knox.....	6	1,703	96.2	6,866	(2)	31,832	(2)	57	2,157
Lake.....	6	2,205	100.0	10,395	658	3,169	40	95	4,348
Lawrence.....	6	1,857	100.0	8,208	(2)	31,717	(2)	52	2,140
Licking.....	10	3,386	82.2	12,777	(2)	32,527	(2)	118	4,098
Logan.....	9	1,554	88.1	6,144	756	962	98	56	1,872
Lorain.....	14	6,383	97.0	27,838	(2)	36,060	(2)	152	6,990
Lucas.....	21	33,316	99.3	133,517	(2)	357,627	(2)	414	21,561
Madison.....	6	1,766	92.9	6,943	852	766	168	33	1,259
Mahoning.....	19	18,037	100.0	78,793	(2)	39,000	(2)	273	10,665
Marion.....	10	3,218	95.2	13,795	(2)	32,633	(2)	67	2,232
Medina.....	9	3,343	100.0	14,539	1,001	1,536	287	73	3,042
Meigs.....	6	1,046	100.0	4,479	409	438	164	41	1,311
Mercer.....	11	2,589	90.6	13,161	1,354	1,101	208	48	1,758
Miami.....	10	3,416	93.0	14,475	(2)	32,950	(2)	42	1,022
Monroe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	27	53
Montgomery.....	19	17,221	95.8	74,863	(2)	314,412	(2)	364	11,465
Morgan.....	5	582	89.9	2,271	173	222	46	16	375
Morrow.....	4	495	100.0	2,140	198	343	30	34	645
Muskingum.....	11	3,218	98.1	16,324	(2)	33,454	(2)	101	3,727

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments	Sales ¹ (exc. tax), entire year	Sales coverage*	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
	(Number)	(Thousand dollars)	(Percent)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Ohio--Continued									
Madison	2	(x)	(x)	(x)	(x)	(x)	(x)	16	600
Martinsburg	10	3,254	(v)	(v)	(v)	(v)	(v)	34	1,671
Paulding	9	1,364	73.5	3,268	(2)	31,292	(2)	29	1,345
Perry	6	1,433	100.0	3,481	41.1	861	537	59	1,225
Pickaway	7	2,446	89.5	10,080	(2)	31,965	(2)	45	1,359
Pike	1	(x)	(x)	(x)	(x)	(x)	(x)	17	390
Portage	8	2,325	100.0	10,382	(2)	32,409	(2)	76	2,949
Preble	11	1,506	98.1	6,678	(2)	32,203	(2)	47	1,510
Putnam	15	1,401	(v)	(v)	(v)	(v)	(v)	43	1,123
Richland	21	5,076	99.3	23,727	(2)	33,085	(2)	101	4,988
Ross	9	3,310	85.7	11,665	(2)	32,669	(2)	68	2,326
Sandusky	7	3,587	72.4	10,481	(2)	32,207	(2)	55	3,192
Scioto	8	3,290	91.6	13,068	1,178	31,259	452	99	3,649
Seneca	12	2,988	83.6	10,533	(2)	32,362	(2)	77	2,922
Shelby	9	(x)	(x)	(x)	(x)	(x)	(x)	35	1,205
Stark	20	13,167	99.7	60,595	(2)	38,737	(2)	308	12,735
Summit	20	24,659	99.8	118,125	(2)	321,846	(2)	409	18,539
Trumbull	10	3,681	94.3	14,824	1,604	2,917	357	189	6,866
Tuscarawas	12	3,567	100.0	15,352	(2)	32,429	(2)	108	3,624
Union	8	1,467	75.7	4,997	(2)	31,188	(2)	39	1,469
Van Wert	14	2,463	93.8	10,516	(2)	32,748	(2)	47	2,254
Vinton	2	(x)	(x)	(x)	(x)	(x)	(x)	14	222
Warren	5	1,387	83.9	4,738	851	715	116	51	2,040
Washington	9	3,560	100.0	18,723	(2)	32,261	(2)	81	2,958
Wayne	14	3,207	92.7	13,763	(2)	33,038	(2)	84	2,960
Williams	17	1,173	87.1	21,920	(2)	35,691	(2)	64	2,018
Wood	7	2,207	100.0	7,955	2,757	1,030	216	104	3,701
Wyandot	5	985	94.6	3,909	459	602	127	29	1,127
Oklahoma	80	119,944	90.7	547,646	(2)	379,012	(2)	3,813	100,125
Adair	4	349	100.0	1,768	(2)	3,775	(2)	23	319
Alfalfa	11	508	89.2	2,141	(2)	3,419	(2)	25	756
Atoka	5	444	100.0	2,093	241	...	43	20	433
Beaver	9	388	100.0	1,775	343	...	71	17	383
Beckham	12	1,277	100.0	7,019	(2)	3,891	(2)	60	1,643
Blaine	11	893	87.9	3,757	(2)	3,795	(2)	32	930
Bryan	11	1,563	100.0	7,201	(2)	3,780	(2)	35	772
Caddo	22	1,800	82.3	6,740	(2)	31,327	(2)	81	2,031
Canadian	18	1,087	85.2	4,752	(2)	3,426	(2)	48	1,498
Carter	15	1,842	99.7	9,442	(2)	3,892	(2)	71	1,433
Cherokee	4	464	(v)	(v)	(v)	(v)	(v)	20	327
Choctaw	9	508	100.0	2,409	(2)	3,558	(2)	24	435
Cimarron	7	703	(v)	(v)	(v)	(v)	(v)	8	374
Cleveland	8	1,063	92.5	4,597	(2)	3,377	(2)	50	1,152
Coal	1	(x)	(x)	(x)	(x)	(x)	(x)	15	198
Comanche	14	1,869	(v)	(v)	(v)	(v)	(v)	67	1,738
Colton	7	719	87.2	3,549	456	...	197	22	365
Craig	9	631	100.0	3,472	(2)	3,484	(2)	31	752
Creek	16	6,143	99.5	29,004	(2)	31,253	(2)	101	2,019
Custer	21	2,309	81.1	3,397	(2)	3,741	(2)	54	1,512
Delaware	3	175	100.0	784	(2)	3,357	(2)	24	348
Dewey	6	278	100.0	1,449	(2)	3,335	(2)	26	533
Ellis	11	386	33.8	1,760	363	...	63	17	331
Garfield	19	17,666	97.4	67,109	(2)	317,045	(2)	75	2,872
Garvin	10	1,195	96.0	5,341	(2)	31,035	(2)	45	1,323
Grady	20	2,307	81.2	8,924	(2)	31,433	(2)	69	1,456
Grant	6	440	(v)	(v)	(v)	(v)	(v)	26	768
Greer	8	480	100.0	2,416	(2)	3,403	(2)	24	640
Harmon	5	560	(v)	(v)	(v)	(v)	(v)	10	427
Harper	8	517	80.8	2,305	191	...	88	20	439
Haskell	3	401	100.0	1,594	324	36	63	25	291
Hughes	10	718	100.0	3,780	(2)	3,339	(2)	40	630
Jackson	19	1,619	70.6	5,455	(2)	3,861	(2)	32	897
Jefferson	8	516	(v)	(v)	(v)	(v)	(v)	43	531
Johnston	2	(x)	(x)	(x)	(x)	(x)	(x)	23	239
Kay	20	1,841	74.3	6,591	(2)	3,600	(2)	69	2,110
Kingfisher	12	801	36.9	3,796	(2)	3,754	(2)	31	1,195
Kiowa	13	802	33.8	3,904	(2)	3,523	(2)	53	1,540
Latimer	3	139	100.0	596	(2)	3,137	(2)	14	271
LeFlore	13	1,069	97.8	4,690	(2)	31,292	(2)	62	903
Lincoln	3	924	81.4	3,949	(2)	3,580	(2)	59	1,317
Logan	14	993	96.0	4,817	(2)	3,578	(2)	48	1,144
Love	3	201	100.0	1,124	(2)	3,163	(2)	17	169
McClain	6	480	100.0	2,412	(2)	3,111	(2)	29	514
McCurtain	7	858	100.0	6,335	(2)	31,165	(2)	25	501
McIntosh	3	560	71.4	2,106	(2)	3,292	(2)	29	501
Major	6	348	100.0	1,818	(2)	3,307	(2)	31	912
Marshall	4	390	100.0	1,578	(2)	3,210	(2)	23	229
Mayer	2	837	100.0	4,459	(2)	3,654	(2)	48	648
Murray	2	500	100.0	1,621	250	...	90	27	642

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.35

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage ^a	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ^b (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Oklahoma--Continued									
Muskogee.....	18	2,370	81.2	10,378	(2)	31,035	(2)	108	2,265
Noble.....	12	822	90.0	3,865	(2)	3,658	(2)	32	1,140
Nowata.....	3	394	100.0	2,168	(2)	2,268	(2)	20	503
Okfuskee.....	8	764	(v)	(v)	(v)	(v)	(v)	34	524
Oklahoma.....	38	10,298	97.2	102,430	(2)	35,517	(2)	446	15,033
Okmulgee.....	15	1,357	87.0	6,280	(2)	3,237	(2)	64	1,870
Osage.....	12	999	94.1	4,734	(2)	3,510	(2)	69	1,643
Ottawa.....	9	1,059	100.0	5,344	(2)	31,022	(2)	59	1,353
Pawnee.....	3	474	100.0	4,775	(2)	3,199	(2)	33	836
Payne.....	15	1,613	100.0	8,753	(2)	31,004	(2)	58	1,721
Pittsburg.....	13	1,303	72.9	5,053	(2)	3,478	(2)	72	1,493
Pontotoc.....	14	3,899	100.0	23,908	(2)	3,865	(2)	57	1,295
Pottawatomie.....	14	1,927	75.4	7,144	(2)	37,111	(2)	95	2,473
Pushmataha.....	4	333	100.0	1,381	(2)	3,277	(2)	16	311
Roger Mills.....	7	384	100.0	1,868	(2)	3,501	(2)	13	268
Rogers.....	7	662	100.0	3,719	(2)	...	(2)	37	666
Seminole.....	18	1,854	88.6	7,434	(2)	3,562	(2)	67	1,794
Sequoyah.....	5	325	100.0	1,718	(2)	...	(2)	27	573
Stephens.....	12	2,963	(v)	(v)	(v)	(v)	(v)	84	2,280
Texas.....	17	1,114	76.5	4,286	(2)	3,572	(2)	29	1,094
Tillman.....	10	824	100.0	4,124	(2)	3,732	(2)	33	1,181
Tulsa.....	25	11,754	94.4	47,093	(2)	32,256	(2)	490	12,309
Wagoner.....	5	415	100.0	4,138	(2)	3,479	(2)	21	453
Washington.....	6	1,033	100.0	5,693	(2)	3,464	(2)	47	988
Washita.....	3	(x)	(x)	(x)	(x)	(x)	(x)	...	1,407
Woods.....	19	1,548	94.1	6,787	(2)	3,894	(2)	22	606
Woodward.....	6	400	100.0	4,591	(2)	3,214	(2)	28	554
Oregon.....	436	143,337	93.5	460,503	(2)	3,289,130	(2)	2,411	90,361
Baker.....	14	1,708	81.9	4,435	(2)	3,209	(2)	4	1,071
Benton.....	9	2,821	100.0	9,461	(2)	35,864	(2)	39	1,987
Clackamas.....	14	3,916	100.0	15,026	(2)	36,438	(2)	110	3,968
Clatsop.....	16	3,291	98.3	8,672	(2)	31,072	(2)	57	1,426
Columbia.....	13	1,876	96.8	5,275	(2)	3,213	(2)	37	1,031
Coos.....	18	4,627	4.3	15,176	(2)	3,887	(2)	61	2,249
Crook.....	3	812	100.0	4,533	(2)	31,492	(2)	9	425
Curry.....	3	356	100.0	1,291	(2)	3,590	(2)	17	610
Deschutes.....	13	2,852	100.0	10,003	(2)	33,780	(2)	51	2,064
Douglas.....	21	5,043	91.3	16,236	(2)	32,429	(2)	86	3,455
Gilliam.....	9	799	100.0	3,036	(2)	31,200	(2)	7	386
Grant.....	5	575	100.0	1,654	(2)	649	(2)	17	433
Harney.....	8	1,060	100.0	3,763	(2)	31,273	(2)	10	336
Hood River.....	6	1,029	100.0	3,192	(2)	31,946	(2)	29	695
Jackson.....	13	4,472	74.7	16,239	(2)	35,520	(2)	98	3,400
Jefferson.....	6	571	100.0	4,164	(2)	3,917	(2)	9	277
Josephine.....	9	2,807	100.0	10,452	(2)	34,419	(2)	51	2,152
Klamath.....	19	1,082	100.0	17,852	(2)	38,643	(2)	90	3,230
Lake.....	7	825	100.0	4,593	(2)	31,605	(2)	12	464
Lane.....	26	10,430	96.3	40,308	(2)	318,370	(2)	188	8,401
Lincoln.....	12	(x)	(x)	(x)	(x)	(x)	(x)	55	1,577
Linn.....	17	4,409	77.2	13,189	(2)	35,710	(2)	96	4,221
Malheur.....	21	2,228	97.0	7,437	(2)	32,592	(2)	44	6,084
Marion.....	19	5,688	98.4	19,744	(2)	39,807	(2)	144	5,542
Morrow.....	5	(x)	(x)	(x)	(x)	(x)	(x)	11	423
Multnomah.....	1	5,518	99.7	152,384	(2)	3,131,541	(2)	640	25,619
Polk.....	13	3,016	100.0	10,861	(2)	35,401	(2)	28	1,552
Sherman.....	7	383	100.0	1,104	(2)	31,137	(2)	5	67
Tillamook.....	10	1,174	90.0	5,279	(2)	33,432	(2)	32	1,175
Umatilla.....	20	3,687	100.0	12,354	(2)	37,466	(2)	75	2,919
Union.....	13	1,629	89.3	4,956	(2)	32,806	(2)	32	1,641
Wallowa.....	6	839	100.0	2,311	(2)	31,175	(2)	14	450
Wasco.....	11	1,713	100.0	6,037	(2)	33,058	(2)	31	1,052
Washington.....	9	3,265	100.0	12,337	(2)	36,260	(2)	80	4,681
Wheeler.....	4	635	100.0	2,083	(2)	31,012	(2)	8	145
Yamhill.....	16	3,621	95.9	12,073	(2)	36,138	(2)	56	4,133
Pennsylvania.....	744	510,349	95.3	1,123,860	(2)	3,919,396	(2)	12,117	360,576
Adams.....	4	(x)	(x)	(x)	(x)	(x)	(x)	81	2,002
Allegheny.....	25	49,880	97.8	222,830	(2)	3,177,216	(2)	1,253	48,187
Armstrong.....	7	3,964	86.3	13,918	(2)	36,018	(2)	140	3,437
Beaver.....	10	20,980	100.0	144,726	(2)	37,433	(2)	233	6,771
Bedford.....	10	3,880	93.7	19,698	(2)	32,228	(2)	74	3,377
Berks.....	23	16,594	98.1	70,141	(2)	345,375	(2)	328	9,934
Blair.....	21	10,505	96.4	59,242	(2)	310,450	(2)	191	4,947
Bradford.....	14	3,009	81.8	10,973	(2)	33,589	(2)	94	1,743
Bucks.....	10	3,373	87.7	11,249	(2)	36,838	(2)	146	3,850
Butler.....	13	6,813	93.7	26,167	(2)	32,633	(2)	203	5,650
Cambria.....	18	7,368	100.0	36,415	(2)	35,667	(2)	137	5,962
Cameron.....	...	...	...	...	...	...	...	17	362
Carbon.....	6	1,078	(v)	(v)	(v)	(v)	(v)	104	1,451
Centre.....	10	3,584	40.2	14,087	(2)	34,976	(2)	109	2,628
Chester.....	20	10,580	45.2	44,055	(2)	320,800	(2)	212	6,704

See footnotes at end of table.

WHOLESALE TRADE

Table 14D. PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage (Percent)	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Pennsylvania—Continued									
Clarion.....	5	1,610	93.1	6,491	272	667	80	85	1,601
Clearfield.....	11	3,650	100.0	14,742	(2)	3,860	(2)	170	3,572
Clinton.....	5	965	100.0	4,701	(2)	31,498	(2)	58	1,311
Columbia.....	8	2,252	81.7	8,899	518	2,443	...	88	1,839
Crawford.....	13	2,777	70.3	8,547	(2)	32,500	(2)	128	3,455
Cumberland.....	9	2,414	100.0	8,585	(2)	310,229	(2)	136	7,731
Dauphin.....	16	17,066	97.3	77,061	(2)	329,406	(2)	205	7,199
Delaware.....	9	10,502	77.2	20,357	(2)	318,272	(2)	364	13,025
Elk.....	4	1,014	(v)	(v)	(v)	(v)	(v)	48	1,098
Erie.....	23	12,171	94.5	45,636	(2)	315,559	(2)	266	9,876
Fayette.....	10	3,467	86.9	14,844	(2)	31,860	(2)	245	6,107
Forest.....	...	...	...	...	...	...	...	17	271
Franklin.....	12	4,692	100.0	23,194	(2)	36,338	(2)	117	3,609
Fulton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	20	509
Greene.....	2	(x)	(x)	(x)	(x)	(x)	(x)	65	1,569
Huntingdon.....	8	2,154	93.0	10,277	(2)	33,432	(2)	71	1,436
Indiana.....	9	5,028	98.5	31,648	(2)	32,494	(2)	171	3,538
Jefferson.....	11	2,046	70.8	6,438	(2)	31,457	(2)	94	1,972
Juniata.....	...	...	...	...	...	...	...	27	478
Lackawanna.....	18	8,245	76.2	32,237	481	3,233	5,531	305	6,888
Lancaster.....	26	14,812	93.9	65,674	(2)	329,433	(2)	284	8,972
Lawrence.....	7	2,309	93.5	11,225	351	741	...	177	4,449
Lebanon.....	10	4,018	96.5	18,065	(2)	310,863	(2)	147	4,480
Lehigh.....	11	18,075	100.0	59,321	(2)	331,967	(2)	251	7,426
Luzerne.....	36	15,663	87.4	76,611	(2)	311,392	(2)	494	11,110
Lycoming.....	14	9,733	95.9	37,611	(2)	321,975	(2)	173	4,457
Mckean.....	15	4,765	93.2	16,832	(2)	311,725	(2)	98	2,693
Mercer.....	20	5,059	82.7	21,365	929	2,474	128	166	4,462
Mifflin.....	10	2,206	100.0	9,524	(2)	33,408	(2)	62	1,664
Monroe.....	10	2,563	94.9	11,507	(2)	33,397	(2)	91	2,133
Montgomery.....	25	19,098	96.3	48,153	3,262	43,998	717	424	16,230
Montour.....	...	...	...	...	...	...	...	20	281
Northampton.....	12	3,412	88.6	11,208	(2)	38,733	(2)	230	6,470
Northumberland.....	11	5,766	94.7	25,495	(2)	311,665	(2)	167	4,083
Perry.....	4	624	95.5	2,950	(2)	31,430	(2)	54	1,693
Philadelphia.....	29	123,098	99.5	430,272	(2)	3422,980	(2)	1,114	40,264
Pike.....	1	(x)	(x)	(x)	(x)	(x)	(x)	25	397
Potter.....	3	398	100.0	2,380	179	83	...	33	720
Schuylkill.....	24	9,770	97.6	46,550	(2)	37,671	(2)	298	6,847
Snyder.....	2	(x)	(x)	(x)	(x)	(x)	(x)	43	798
Somerset.....	6	3,387	97.9	22,525	(2)	31,816	(2)	166	3,975
Sullivan.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	200
Susquehanna.....	7	1,150	89.8	5,348	(2)	31,241	(2)	64	1,025
Tioga.....	14	2,351	90.8	9,663	(2)	31,831	(2)	81	1,700
Union.....	2	(x)	(x)	(x)	(x)	(x)	(x)	32	866
Venango.....	9	5,566	96.6	33,180	1,297	831	...	112	3,159
Warren.....	12	2,188	95.2	9,178	(2)	32,884	(2)	74	1,975
Washington.....	13	10,869	98.3	57,661	838	2,516	832	289	7,671
Wayne.....	8	1,748	(v)	(v)	(v)	(v)	(v)	60	1,620
Westmoreland.....	17	9,223	100.0	51,812	(2)	38,006	(2)	435	13,314
Wyoming.....	3	241	100.0	805	(2)	3900	(2)	43	780
York.....	18	7,236	95.4	31,845	(2)	310,691	(2)	233	8,373
Rhode Island.....	38	90,616	99.5	248,379	132,368	215,139	3,877	1,065	30,646
Bristol.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	816
Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	129	3,731
Newport.....	5	5,162	100.0	6,887	12,619	18,600	...	77	2,354
Providence.....	30	8,841	99.6	239,093	119,459	196,217	3,876	730	21,207
Washington.....	1	(x)	(x)	(x)	(x)	(x)	(x)	90	2,538
South Carolina.....									
Abbeville.....	2	(x)	(x)	(x)	(x)	(x)	(x)	45	502
Aiken.....	8	1,996	89.0	6,772	(2)	3,000	(2)	86	1,629
Allendale.....	3	47	100.0	2,187	(2)	415	(2)	13	311
Anderson.....	17	4,974	99.6	21,444	(2)	38,532	(2)	117	3,364
Bamberg.....	2	627	92.9	2,774	(2)	3,693	(2)	30	603
Barnwell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	33	476
Beaufort.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	468
Berkeley.....	4	615	79.7	2,347	381	88	297	9	191
Calhoun.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	239
Charleston.....	14	16,365	89.2	53,391	(2)	35,880	(2)	169	5,433
Cherokee.....	4	823	78.5	2,721	(2)	31,326	(2)	39	1,026
Chester.....	6	616	86.4	2,326	(2)	3768	(2)	37	1,299
Chesterfield.....	9	1,694	(v)	(v)	(v)	(v)	(v)	48	1,295
Clarendon.....	3	416	100.0	1,784	(2)	3842	(2)	23	854
Colleton.....	5	1,222	100.0	6,104	(2)	31,373	(2)	34	828
Darlington.....	5	1,026	(v)	(v)	(v)	(v)	(v)	54	1,215
Dillon.....	5	939	(v)	(v)	(v)	(v)	(v)	37	678
Dorchester.....	4	510	100.0	2,576	(2)	3705	(2)	34	785
Edgefield.....	4	829	100.0	3,766	(2)	31,080	(2)	23	359
Fairfield.....	4	936	100.0	4,769	906	485	276	16	370

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.37

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage *	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
South Carolina--Continued									
Florence.....	18	4,735	82.7	18,440	(2)	37,390	(2)	98	2,386
Georgetown.....	7	1,349	96.3	5,175	(2)	32,147	(2)	33	957
Greenville.....	16	7,405	93.2	34,015	(2)	38,324	(2)	184	6,803
Greenwood.....	10	2,483	100.0	9,724	(2)	33,121	(2)	71	1,790
Hampton.....	5	921	93.3	4,271	508	33	273	28	333
Horry.....	12	2,741	80.0	8,378	(2)	34,387	(2)	87	1,668
Jasper.....	3	398	100.0	2,045	(2)	3282	(2)	16	350
Kershaw.....	9	1,511	89.8	5,726	745	254	145	43	1,173
Lancaster.....	8	1,851	90.3	6,482	1,904	1,182	137	35	953
Laurens.....	6	1,516	95.0	5,709	(2)	31,944	(2)	61	1,407
Lee.....	3	(x)	(x)	(x)	(x)	(x)	(x)	21	428
Lexington.....	8	931	(v)	(v)	(v)	(v)	(v)	67	1,484
McCormick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	150
Marion.....	10	1,781	87.1	5,760	(2)	33,117	(2)	44	741
Marlboro.....	9	1,323	86.8	4,627	(2)	31,676	(2)	48	1,031
Newberry.....	6	1,031	90.1	4,412	(2)	31,113	(2)	49	987
Oconee.....	8	1,542	100.0	6,790	(2)	32,060	(2)	49	898
Orangeburg.....	16	3,174	95.2	14,867	(2)	33,200	(2)	90	2,043
Pickens.....	4	656	100.0	3,018	(2)	3855	(2)	56	1,279
Richland.....	14	7,549	96.8	33,072	(2)	311,610	(2)	139	6,545
Saluda.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	343
Spartanburg.....	20	12,969	94.4	63,338	(2)	319,673	(2)	207	5,413
Sumter.....	8	2,326	81.1	8,719	(2)	31,622	(2)	48	1,352
Union.....	5	356	85.4	3,092	778	31,622	(2)	36	1,018
Williamsburg.....	6	1,347	94.1	5,977	(2)	32,334	(2)	37	755
York.....	10	2,826	93.4	10,579	(2)	34,807	(2)	65	2,087
South Dakota.....	608	66,981	81.0	176,327	(2)	364,113	(2)	1,236	43,179
Armstrong.....	9	415	(v)	(v)	(v)	(v)	(v)	13	303
Aurora.....	15	1,706	86.2	5,982	(2)	31,251	(2)	30	1,046
Beadle.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	370
Bennett.....	15	1,152	(v)	(v)	(v)	(v)	(v)	20	402
Brookings.....	13	1,761	77.6	4,732	(2)	32,301	(2)	27	989
Brown.....	28	4,890	100.0	4,763	(2)	33,946	(2)	47	2,135
Brule.....	11	1,655	100.0	4,768	(2)	31,868	(2)	12	534
Buffalo.....	10	988	100.0	3,714	(2)	3929	(2)	28	(x) 1,125
Campbell.....	1	(x)	(v)	(v)	(x)	(x)	(x)	7	167
Charles Mix.....	13	1,131	73.8	3,064	(2)	31,191	(2)	21	866
Clark.....	10	561	82.2	1,627	(2)	3722	(2)	18	1,082
Clay.....	5	391	100.0	1,667	(2)	3456	(2)	20	661
Codington.....	11	1,212	96.2	4,446	(2)	31,532	(2)	28	1,483
Corson.....	7	536	42.5	4,083	(2)	3716	(2)	10	406
Custer.....	5	388	80.2	1,080	(2)	3,401	(2)	20	398
Davison.....	12	4,610	80.0	5,633	(2)	32,044	(2)	31	1,099
Day.....	10	547	100.0	1,933	(2)	3804	(2)	29	1,660
Deuel.....	6	704	100.0	2,362	(2)	31,202	(2)	16	312
Devea.....	7	358	73.5	1,027	(2)	3191	(2)	12	319
Douglas.....	10	635	92.0	1,601	(2)	3787	(2)	12	188
Edmunds.....	11	555	85.6	1,549	(2)	3,424	(2)	14	434
Fall River.....	11	947	100.0	3,623	(2)	31,181	(2)	24	691
Faulk.....	16	894	100.0	3,276	(2)	31,017	(2)	10	276
Grant.....	11	909	(v)	(v)	(v)	(v)	(v)	16	465
Gregory.....	11	976	81.4	2,331	(2)	31,318	(2)	20	494
Haakon.....	5	462	100.0	1,635	(2)	3364	(2)	7	249
Hamlin.....	9	833	(v)	(v)	(v)	(v)	(v)	21	681
Hand.....	8	586	86.3	1,707	(2)	3722	(2)	7	484
Hanson.....	6	404	84.2	1,007	(2)	3,495	(2)	7	106
Harding.....	2	(x)	(x)	(x)	(x)	(x)	(x)	5	51
Hughes.....	11	1,212	85.1	3,782	(2)	31,200	(2)	14	666
Hutchinson.....	14	1,281	(v)	(v)	(v)	(v)	(v)	24	463
Hyde.....	3	171	100.0	645	(2)	3172	(2)	7	426
Jackson.....	6	322	81.7	1,040	(2)	3275	(2)	19	547
Jerauld.....	7	664	(v)	(v)	(v)	(v)	(v)	6	156
Jones.....	5	419	84.5	1,509	(2)	3288	(2)	11	332
Kingsbury.....	12	1,235	(v)	(v)	(v)	(v)	(v)	30	893
Lake.....	11	1,389	92.2	4,353	(2)	31,745	(2)	26	686
Lawrence.....	10	998	88.7	4,239	(2)	3851	(2)	36	1,021
Lincoln.....	5	430	100.0	1,407	(2)	3801	(2)	29	1,323
Lyman.....	11	723	(v)	(v)	(v)	(v)	(v)	14	278
McCook.....	13	887	89.7	2,377	(2)	31,193	(2)	18	504
McPherson.....	9	664	70.0	1,932	(2)	3593	(2)	10	394
Marshall.....	10	588	100.0	1,927	(2)	3942	(2)	27	781
Meade.....	6	486	(v)	(v)	(v)	(v)	(v)	13	742
Mellette.....	3	(x)	(x)	(x)	(x)	(x)	(x)	7	158
Miner.....	11	1,221	(v)	(v)	(v)	(v)	(v)	13	328
Minnehaha.....	30	6,428	87.4	31,801	(2)	37,400	(2)	94	3,718

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Sales coverage*	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
South Dakota—Continued									
Moody.....	9	824	(v)	(v)	(v)	(v)	12	544	
Pennington.....	22	3,970	70.0	9,675	(2)	31,714	73	2,698	
Perkins.....	4	799	100.0	3,619	(2)	3,890	15	376	
Potter.....	10	680	84.0	2,237	(2)	3,621	9	224	
Roberts.....	15	963	70.1	2,382	(2)	31,149	33	900	
Sanborn.....	6	358	100.0	1,143	(2)	3,699	7	328	
Shannon.....	...	...	...	...	...	...	7	156
Spink.....	23	1,703	91.9	5,444	(2)	32,746	24	790	
Stanley.....	...	...	...	...	...	...	3	75
Sully.....	4	(x)	(x)	(x)	(x)	(x)	5	120	
Todd.....	1	(x)	(x)	(x)	(x)	(x)	7	98	
Tripp.....	8	899	70.7	2,510	(2)	31,510	17	1,142	
Turner.....	13	1,128	87.3	3,599	(2)	31,803	22	597	
Union.....	7	743	(v)	(v)	(v)	(v)	22	835	
Walworth.....	10	683	81.2	2,154	(2)	3,750	9	273	
Washabaugh.....	...	...	...	...	...	...	2	(x)
Yankton.....	8	1,481	(v)	(v)	(v)	(v)	21	618	
Ziebach.....	1	(x)	(x)	(x)	(x)	(x)	3	(x)	
Tennessee.....	343	133,505	94.2	585,042	(2)	3,142,221	3,211	112,731	
Anderson.....	2	(x)	(x)	(x)	(x)	(x)	39	2,077	
Bedford.....	5	1,242	79.9	4,214	858	45	263	786	
Benton.....	1	(x)	(x)	(x)	(x)	(x)	15	214	
Bledsoe.....	...	...	...	...	...	...	6	167
Blount.....	7	2,042	100.0	9,006	(2)	31,833	54	1,855	
Bradley.....	6	2,066	(v)	(v)	(v)	(v)	45	1,113	
Campbell.....	3	635	100.0	2,930	(2)	3,369	25	662	
Carroll.....	...	...	...	...	...	...	9	126
Carroll.....	4	835	100.0	3,674	(2)	3,853	33	837	
Carter.....	...	...	...	...	...	...	36	1,019
Cheatham.....	...	...	...	...	...	...	10	311
Chester.....	1	(x)	(x)	(x)	(x)	(x)	8	181	
Claborn.....	2	(x)	(x)	(x)	(x)	(x)	26	518	
Clay.....	...	...	...	...	...	...	10	122
Cooke.....	3	600	100.0	2,374	321	125	52	568	
Coffee.....	6	1,447	(v)	(v)	(v)	(v)	32	842	
Crockett.....	1	(x)	(x)	(x)	(x)	(x)	18	418	
Cumberland.....	2	(x)	(x)	(x)	(x)	(x)	17	434	
Davidson.....	17	21,849	100.0	110,536	(2)	3,287,713	303	13,892	
Decatur.....	...	...	...	...	...	...	9	265
De Kalb.....	...	...	...	...	...	...	13	178
Dickson.....	7	1,171	83.3	4,434	(2)	31,179	24	610	
Dyer.....	9	2,456	91.0	8,989	(2)	30,840	28	1,380	
Fayette.....	3	322	100.0	1,431	(2)	3,716	19	463	
Fentress.....	1	(x)	(x)	(x)	(x)	(x)	12	194	
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	37	999	
Gibson.....	11	2,772	82.7	8,945	(2)	3,831	57	1,714	
Giles.....	6	1,515	100.0	6,327	(2)	31,856	33	934	
Grainger.....	...	...	...	...	...	...	9	263
Greene.....	7	1,451	100.0	6,447	(2)	31,143	35	1,401	
Grundy.....	1	(x)	(x)	(x)	(x)	(x)	15	420	
Hamblen.....	8	2,929	83.1	10,252	(2)	32,604	32	1,172	
Hamilton.....	14	11,918	91.2	48,741	(2)	313,056	237	9,898	
Hancock.....	...	...	...	...	...	...	1	(x)
Hardeman.....	3	476	100.0	1,821	546	33	122	518	
Hardin.....	1	(x)	(x)	(x)	(x)	(x)	21	442	
Hawkins.....	1	(x)	(x)	(x)	(x)	(x)	23	643	
Haywood.....	3	(x)	(x)	(x)	(x)	(x)	20	873	
Henderson.....	4	902	100.0	3,827	(2)	31,470	11	283	
Henry.....	6	980	88.0	3,331	800	289	435	867	
Hickman.....	1	(x)	(x)	(x)	(x)	(x)	9	229	
Houston.....	...	...	...	...	...	...	5	134
Humphreys.....	1	(x)	(x)	(x)	(x)	(x)	14	333	
Jackson.....	...	...	...	...	...	...	5	54
Jefferson.....	...	...	...	...	...	...	24	393
Johnson.....	...	...	...	...	...	...	11	290
Knox.....	14	12,287	99.7	64,463	(2)	37,024	231	10,630	
Lake.....	3	299	100.0	1,149	619	...	12	461	
Lauderdale.....	1	(x)	(x)	(x)	(x)	(x)	20	670	
Lawrence.....	3	478	100.0	1,793	666	15	114	765	
Lewis.....	2	(x)	(x)	(x)	(x)	(x)	9	137	
Lincoln.....	...	889	100.0	4,053	(2)	3,908	26	688	
Loudon.....	2	(x)	(x)	(x)	(x)	(x)	38	784	
McMinn.....	...	1,051	100.0	4,918	(2)	3,809	40	1,084	
McNairy.....	...	964	100.0	4,568	(2)	3,841	26	756	
Macon.....	...	...	...	...	...	...	8	87
Madison.....	12	3,040	100.0	13,425	(2)	32,569	61	2,367	
Marion.....	3	413	100.0	2,056	(2)	3,406	34	1,005	
Marshall.....	3	(x)	(x)	(x)	(x)	(x)	20	816	
Maury.....	...	1,618	92.9	6,384	(2)	31,883	44	1,371	

See footnotes at end of table.

PETROLEUM BULK STATIONS

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Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Sales coverage* (Percent)	Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)		Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Tennessee—Continued									
Meigs.....	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	...	121
Monroe.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	25	745
Montgomery.....	7	1,689	71.6	5,504	(2)	31,260	(2)	...	1,023
Moore.....	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	3	88
Morgan.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	4	262
Obion.....	7	1,167	100.0	4,309	1,862	103	341	37	934
Overton.....	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	16	454
Perry.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	4	64
Pickett.....	...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	1	(x)
Polk.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	12	302
Putnam.....	5	1,790	100.0	7,570	(2)	31,060	(2)	47	1,401
Rhea.....	3	27	100.0	1,115	(2)	3,492	(2)	14	458
Roane.....	6	2,081	100.0	7,368	(2)	31,273	(2)	41	1,262
Robertson.....	7	1,055	91.6	3,854	(2)	31,475	(2)	33	697
Rutherford.....	8	1,536	100.0	6,447	(2)	31,681	(2)	52	1,710
Scott.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	260
Sequatchie.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	8	146
Sevier.....	3	636	100.0	2,417	424	146	75	25	857
Shelby.....	20	21,005	95.8	103,538	(2)	320,792	(2)	353	17,177
Smith.....	4	661	75.6	2,254	334	59	20	12	252
Stewart.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	17	217
Sullivan.....	6	1,059	100.0	13,907	(2)	32,614	(2)	71	3,489
Sumner.....	4	1,024	73.1	3,115	(2)	31,346	(2)	36	743
Tipton.....	8	1,472	93.5	5,717	(2)	31,869	(2)	23	754
Trousdale.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	1	(x)
Unicoi.....	...	...	...	...	...	...	...	11	301
Union.....	...	...	...	...	...	...	...	3	77
Van Buren.....	...	...	...	...	...	...	...	1	(x)
Warren.....	3	590	100.0	2,647	323	31	78	24	522
Washington.....	9	4,664	100.0	20,768	(2)	33,414	(2)	69	2,340
Wayne.....	...	...	...	...	...	...	...	...	...
Weakley.....	4	902	100.0	3,467	(2)	31,673	(2)	33	862
White.....	5	931	100.0	3,150	(2)	32,555	(2)	22	461
Williamson.....	4	628	100.0	2,916	697	159	88	21	649
Wilson.....	7	1,341	91.0	5,231	(2)	31,515	(2)	34	1,010
Texas.....	2,647	410,903	92.2	2,172,826	(2)	3258,498	(2)	11,292	349,809
Anderson.....	7	755	100.0	4,277	(2)	3,417	(2)	52	894
Andrews.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	8	172
Angelina.....	7	1,612	100.0	9,169	(2)	31,323	(2)	44	1,588
Aransas.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	10	249
Archer.....	6	443	75.6	1,675	76	...	262	22	326
Armstrong.....	4	284	88.2	1,455	85	...	89	8	288
Atascosa.....	7	1,120	100.0	6,009	(2)	31,097	(2)	31	644
Austin.....	8	644	93.5	3,112	(2)	3,378	(2)	33	688
Bailey.....	9	1,449	92.7	6,096	497	1,920	102	13	425
Bandera.....	1	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	9	211
Bastrop.....	10	702	100.0	3,997	(2)	3,515	(2)	28	728
Baylor.....	7	938	(v)	(v)	(v)	(v)	(v)	28	612
Bee.....	8	1,085	100.0	3,999	(2)	3,531	(2)	30	581
Bell.....	16	4,398	96.5	13,818	(2)	31,451	(2)	99	2,812
Bexar.....	18	13,030	96.2	76,154	(2)	36,143	(2)	427	16,552
Blanco.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	14	309
Borden.....	...	...	...	...	...	...	...	3	28
Bosque.....	9	703	100.0	4,008	379	...	104	34	722
Bowie.....	12	4,415	100.0	13,424	1,010	42	228	77	2,510
Brazoria.....	16	2,253	96.1	1,467	(2)	3,311	(2)	73	2,611
Brazos.....	7	1,209	96.5	7,117	(2)	3,700	(2)	33	1,321
Brewster.....	5	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	10	357
Briscoe.....	5	313	(v)	(v)	(v)	(v)	(v)	7	136
Brooks.....	7	706	156.7	4,120	(2)	3,389	(2)	10	643
Brown.....	11	1,547	92.0	2,376	(2)	3,357	(2)	72	1,304
Burleson.....	5	388	100.0	2,135	(2)	3,386	(2)	22	314
Burnet.....	6	530	100.0	3,060	(2)	3,486	(2)	22	550
Caldwell.....	10	1,069	100.0	7,051	(2)	3,810	(2)	36	862
Calhoun.....	6	435	100.0	2,868	125	...	283	11	271
Callahan.....	4	307	100.0	1,704	135	...	31	31	402
Cameron.....	31	8,619	(v)	(v)	(v)	(v)	(v)	96	3,627
Camp.....	4	259	76.1	962	146	...	28	12	253
Carson.....	7	385	(v)	(v)	(v)	(v)	(v)	28	838
Cass.....	9	487	92.7	4,361	(2)	3,722	(2)	39	860
Castro.....	5	516	100.0	2,095	133	...	225	9	346
Chambers.....	2	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	(x) ...	13	359
Cherokee.....	12	1,677	100.0	10,452	(2)	31,421	(2)	45	1,301
Childress.....	7	860	78.2	3,502	(2)	3,309	(2)	30	861
Clay.....	5	425	83.3	1,986	96	...	14	30	544
Cochran.....	4	400	100.0	1,006	169	...	14	14	393

See footnotes at end of table.

WHOLESALE TRADE

Table 14D. PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage * (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Texas--Continued									
Coke.....	5	326	(v)	(v)	(v)	(v)	(v)	15	269
Coleman.....	13	898	89.1	4,289	(2)	3,657	(2)	52	696
Collin.....	16	2,074	89.4	10,405	(2)	31,851	(2)	68	1,477
Collingsworth.....	5	584	100.0	3,126	368	...	63	16	669
Colorado.....	12	1,204	100.0	7,011	(2)	3,927	(2)	41	919
Comal.....	6	749	100.0	4,421	(2)	3,398	(2)	24	605
Comanche.....	7	778	96.3	4,221	(2)	3,556	(2)	33	411
Concho.....	5	357	100.0	1,568	232	...	4	14	375
Cooke.....	11	1,471	84.9	6,962	(2)	3,701	(2)	46	1,505
Coryell.....	8	880	100.0	5,117	(2)	3,662	(2)	35	406
Cottle.....	5	622	100.0	3,176	215	...	84	16	573
Crane.....	...	...	...	...	...	...	...	7	332
Crockett.....	2	(x)	(x)	(x)	(x)	(x)	(x)	4	201
Crosby.....	14	1,360	82.4	6,035	(2)	3,373	(2)	22	589
Culberson.....	4	404	100.0	1,388	90	83	186	16	529
Dallam.....	6	555	100.0	3,210	117	...	165	24	827
Dallas.....	27	19,528	95.0	116,287	(2)	34,456	(2)	406	27,403
Dawson.....	8	1,674	91.8	7,792	(2)	3,720	(2)	40	1,539
Deaf Smith.....	7	1,090	(v)	(v)	(v)	(v)	(v)	13	585
Delta.....	3	391	100.0	1,978	(2)	3,616	(2)	14	205
Denton.....	15	1,689	98.5	9,663	(2)	3,715	(2)	92	2,433
De Witt.....	12	903	100.0	5,514	(2)	3,948	(2)	37	1,006
Dickens.....	4	463	79.7	1,990	263	...	38	20	549
Dimmit.....	6	558	100.0	2,700	(2)	3,921	(2)	13	278
Donley.....	6	415	100.0	2,361	(2)	3,373	(2)	19	573
Duval.....	5	381	100.0	1,924	144	...	31	23	599
Eastland.....	16	1,394	97.3	7,833	(2)	3,478	(2)	89	1,514
Ector.....	8	3,159	70.0	13,025	582	...	518	52	3,150
Edwards.....	...	...	...	...	...	...	...	5	100
Ellis.....	17	2,195	87.6	11,435	(2)	3,551	(2)	97	2,470
El Paso.....	23	9,721	97.6	47,591	(2)	37,654	(2)	188	5,845
Erath.....	10	1,082	100.0	6,215	(2)	3,683	(2)	41	984
Falls.....	12	938	100.0	5,327	(2)	3,840	(2)	32	642
Fannin.....	15	1,659	100.0	8,998	(2)	32,064	(2)	71	1,112
Fayette.....	13	967	100.0	5,790	(2)	3,774	(2)	53	1,186
Fisher.....	5	462	72.1	1,954	196	...	...	24	424
Floyd.....	11	1,193	75.0	4,590	(2)	3,966	(2)	19	517
Foard.....	3	199	100.0	1,036	199	50	30	10	184
Fort Bend.....	10	1,405	95.4	8,430	(2)	3,495	(2)	43	1,490
Franklin.....	...	...	...	...	...	...	...	11	189
Freestone.....	5	308	100.0	1,695	(2)	3,252	(2)	30	553
Frio.....	6	438	100.0	2,550	(2)	3,367	(2)	13	433
Gaines.....	9	994	(v)	(v)	(v)	(v)	(v)	26	937
Galveston.....	14	5,045	100.0	29,737	(2)	33,106	(2)	104	5,742
Garza.....	3	361	100.0	2,073	197	...	72	13	381
Gillespie.....	8	886	100.0	5,192	(2)	3,952	(2)	30	799
Glasscock.....	...	...	...	...	...	...	...	3	102
Goliad.....	4	222	100.0	1,247	(2)	3,138	(2)	12	316
Gonzales.....	11	876	100.0	4,485	(2)	31,601	(2)	33	764
Gray.....	11	1,377	74.3	5,372	(2)	3,407	(2)	58	1,716
Grayson.....	19	2,857	96.4	15,842	(2)	31,800	(2)	128	3,453
Gregg.....	11	3,362	70.2	14,131	(2)	3,862	(2)	116	3,251
Grimes.....	7	570	100.0	3,562	(2)	3,396	(2)	23	378
Guadalupe.....	6	825	100.0	4,837	(2)	3,562	(2)	43	1,353
Hale.....	21	(x)	(x)	(x)	(x)	(x)	(x)	42	2,448
Hall.....	12	1,033	76.6	4,114	486	...	108	26	602
Hamilton.....	8	926	100.0	5,361	561	...	118	27	555
Hansford.....	6	206	100.0	1,149	(2)	3,157	(2)	12	806
Hardeman.....	11	688	70.9	2,650	(2)	3,319	(2)	32	567
Hardin.....	5	693	91.5	3,460	235	...	132	35	956
Harris.....	36	73,868	98.3	413,914	(2)	322,548	(2)	790	34,563
Harrison.....	9	1,661	94.9	9,408	(2)	3,609	(2)	67	2,054
Hartley.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	89
Haskell.....	7	739	87.1	3,380	361	...	98	34	722
Hays.....	9	889	100.0	5,484	(2)	3,509	(2)	43	1,146
Hemphill.....	5	411	100.0	2,203	(2)	3,270	(2)	8	231
Henderson.....	6	815	100.0	4,041	(2)	3,827	(2)	46	994
Hidalgo.....	37	5,394	86.5	28,325	(2)	33,288	(2)	126	4,563
Hill.....	17	1,897	82.6	8,819	(2)	31,348	(2)	71	1,393
Hockley.....	8	2,241	70.8	7,796	1,011	...	477	41	1,288
Hood.....	5	406	100.0	2,393	(2)	3,291	(2)	22	338
Hopkins.....	8	1,145	85.1	4,954	(2)	3,828	(2)	31	356
Houston.....	9	789	100.0	4,469	(2)	3,488	(2)	30	631
Howard.....	10	1,887	84.3	11,113	(2)	32,792	(2)	55	1,607
Hudspeth.....	1	(x)	(x)	(x)	(x)	(x)	(x)	18	329
Hunt.....	13	1,636	96.6	8,537	(2)	31,519	(2)	87	1,699
Hutchinson.....	7	1,541	96.8	7,596	194	...	603	39	1,737
Irion.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	172
Jack.....	7	658	90.6	2,443	(2)	3,890	(2)	30	590
Jackson.....	4	526	100.0	2,917	165	...	254	16	565

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.41

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)	
	Establishments (Number)	Sales ¹ (eac. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)			Light Diesel type fuel oil (Thousand gallons)
Texas—Continued									
Jasper.....	9	1,063	94.4	5,183	(2)	3,744	(2)	21	742
Jeff Davis.....	...	...	...	...	...	...	...	5	99
Jefferson.....	20	11,218	98.5	67,836	(2)	32,838	(2)	236	7,937
Jim Hogg.....	6	684	100.0	3,223	(2)	3,380	(2)	11	254
Jim Wells.....	9	1,814	100.0	9,791	(2)	31,147	(2)	42	1,543
Johnson.....	18	2,059	70.0	7,167	(2)	3,947	(2)	66	1,354
Jones.....	15	1,061	87.2	5,758	(2)	3,529	(2)	59	1,176
Karnes.....	10	1,216	92.6	6,820	(2)	3,859	(2)	20	554
Kaufman.....	13	1,426	100.0	7,722	(2)	31,616	(2)	61	1,439
Kendall.....	6	535	100.0	3,239	(2)	3,378	(2)	16	389
Kenedy.....	...	...	...	...	...	...	...	...	...
Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	52
Kerr.....	7	964	100.0	5,762	(2)	31,175	(2)	26	676
Kimble.....	...	...	...	...	...	...	...	11	403
King.....	...	...	...	...	...	...	...	3	(x)
Kinney.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	135
Kleberg.....	5	846	100.0	5,002	(2)	3,399	(2)	17	688
Knox.....	6	519	79.0	2,250	240	...	53	27	551
Lamar.....	9	1,973	100.0	11,120	(2)	31,470	(2)	61	1,389
Lamb.....	13	1,706	70.2	6,824	(2)	3,635	(2)	34	1,257
Lampasas.....	7	683	100.0	4,010	(2)	3,718	(2)	23	502
La Salle.....	5	255	100.0	1,862	(2)	3,311	(2)	11	323
Lavaca.....	13	865	100.0	4,956	(2)	3,718	(2)	36	780
Lee.....	6	492	100.0	2,931	(2)	3,406	(2)	16	359
Leon.....	6	384	100.0	2,189	196	...	17	28	777
Liberty.....	16	1,725	96.4	9,708	(2)	31,163	(2)	57	1,674
Limestone.....	11	1,214	100.0	7,389	(2)	31,004	(2)	43	917
Lipscomb.....	9	629	70.5	2,223	(2)	3,231	(2)	12	299
Live Oak.....	6	657	100.0	3,657	37	...	258	19	477
Llano.....	6	467	85.0	2,447	(2)	3,408	(2)	16	317
Loving.....	...	...	...	...	...	...	...	...	...
Lubbock.....	18	6,370	98.0	34,963	(2)	33,206	(2)	146	5,985
Lynn.....	17	1,279	73.2	4,777	(2)	3,469	(2)	22	477
McCulloch.....	13	1,128	99.5	5,331	(2)	31,028	(2)	43	498
McLennan.....	23	5,715	98.9	32,581	(2)	35,908	(2)	167	6,078
McMullen.....	...	...	...	...	...	...	...	2	(x)
Madison.....	6	507	100.0	3,432	(2)	3,311	(2)	17	265
Marion.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	373
Martin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	7	126
Mason.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	337
Matagorda.....	9	1,463	100.0	7,443	(2)	3,431	(2)	34	1,162
Maverick.....	4	492	100.0	2,948	447	...	162	11	317
Medina.....	10	1,199	100.0	7,420	(2)	31,134	(2)	38	815
Menard.....	4	406	100.0	4,673	24	...	13	13	404
Midland.....	7	1,434	93.4	6,756	(2)	31,291	(2)	31	1,889
Milam.....	12	1,157	87.6	6,431	(2)	3,906	(2)	54	1,126
Mills.....	4	352	100.0	2,705	278	...	50	24	339
Mitchell.....	3	330	89.9	4,398	(2)	3,621	(2)	29	674
Montague.....	11	905	100.0	4,152	(2)	31,016	(2)	70	1,281
Montgomery.....	6	409	100.0	5,217	(2)	3,644	(2)	35	1,169
Moore.....	4	(x)	(x)	(x)	(x)	(x)	(x)	14	638
Morris.....	3	(x)	(x)	(x)	(x)	(x)	(x)	11	207
Motley.....	6	316	75.9	1,276	188	...	54	10	206
Nacogdoches.....	9	1,275	99.8	7,271	(2)	3,946	(2)	36	812
Navarro.....	15	1,798	96.2	9,668	(2)	31,341	(2)	70	1,616
Newton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	17	376
Nolan.....	8	1,177	100.0	7,107	(2)	3,598	(2)	48	1,504
Nueces.....	28	16,678	96.6	83,629	(2)	345,452	(2)	158	5,964
Ochiltree.....	7	618	92.7	2,872	(2)	3,382	(2)	14	1,073
Oldham.....	5	393	72.2	1,761	100	...	37	13	340
Orange.....	6	1,350	100.0	7,380	(2)	3,862	(2)	60	2,013
Palo Pinto.....	8	275	100.0	5,367	(2)	3,390	(2)	59	940
Panola.....	6	870	100.0	4,604	(2)	3,532	(2)	42	1,236
Parker.....	8	1,076	100.0	6,250	(2)	3,584	(2)	58	964
Parmer.....	7	701	100.0	3,915	346	120	192	13	525
Pecos.....	6	431	75.9	3,178	65	...	134	29	899
Polk.....	7	913	90.1	4,115	(2)	3,748	(2)	29	742
Potter.....	13	6,629	81.4	23,551	(2)	3,023	(2)	138	6,390
Presidio.....	5	360	100.0	1,614	250	...	211	9	250
Rains.....	...	...	...	...	...	...	...	8	95
Randall.....	6	356	91.0	1,745	57	...	5	25	941
Reagan.....	3	(x)	(x)	(x)	(x)	(x)	(x)	6	364
Real.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	160
Red River.....	9	818	96.0	4,109	(2)	31,119	(2)	35	527
Reeves.....	11	1,729	93.2	9,914	420	...	1,485	27	762
Refugio.....	7	527	100.0	3,054	(2)	3,219	(2)	12	634
Roberts.....	1	(x)	(x)	(x)	(x)	(x)	(x)	5	134
Robertson.....	11	750	77.3	3,424	(2)	3,404	(2)	31	873
Rockwall.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	222
Runnels.....	16	1,472	86.0	6,835	(2)	31,236	(2)	35	764

See footnotes at end of table.

WHOLESALE TRADE

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)						Retail gasoline service stations		
	Total		Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)	
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ^a (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)			Light Diesel type fuel oil (Thousand gallons)
Texas—Continued									
Rusk.....	8	1,086	100.0	6,230	(2)	3,473	(2)	89	1,856
Labine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	11	166
San Augustine.....	3	362	100.0	2,030	(2)	3,240	(2)	11	239
San Jacinto.....	...	...	...	...	...	...	...	9	161
San Patricio.....	15	1,763	97.3	9,497	(2)	32,057	(2)	62	1,908
San Saba.....	5	417	100.0	2,353	(2)	3,408	(2)	21	355
Schleicher.....	3	189	100.0	1,014	136	...	1	10	223
Seurry.....	8	994	94.8	4,226	(2)	3,538	(2)	26	757
Schackelford.....	8	531	77.0	1,936	95	...	114	17	374
Shelby.....	9	1,130	100.0	6,349	578	62	86	40	712
Sherman.....	6	451	100.0	2,265	134	...	355	4	379
Smith.....	13	2,294	92.2	11,569	(2)	31,353	(2)	105	3,209
Somervell.....	...	...	...	...	...	...	...	8	158
Starr.....	4	479	100.0	2,393	219	...	300	17	391
Stephens.....	8	1,108	79.5	4,649	(2)	3,598	(2)	27	736
Sterling.....	3	148	100.0	843	71	...	11	6	109
Stonewall.....	5	446	(v)	(v)	(v)	(v)	(v)	8	221
Sutton.....	3	412	100.0	1,965	170	...	300	7	270
Swisher.....	12	1,241	(v)	(v)	(v)	(v)	(v)	12	600
Tarrant.....	28	13,108	87.3	67,009	(2)	37,385	(2)	537	16,897
Taylor.....	15	2,990	82.6	14,666	(2)	3,788	(2)	112	3,427
Terrell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	7	339
Terry.....	8	1,518	76.5	6,044	303	...	36	21	944
Throckmorton.....	3	189	100.0	965	147	...	59	12	284
Titus.....	9	(x)	(x)	(x)	(x)	(x)	(x)	30	735
Tom Green.....	10	2,934	73.9	12,698	(2)	31,670	(2)	108	3,000
Travis.....	15	5,523	85.1	31,693	(2)	31,742	(2)	172	6,222
Trinity.....	6	364	100.0	2,136	(2)	3,267	(2)	17	341
Tyler.....	5	586	84.1	2,538	223	...	228	21	591
Upshur.....	4	423	100.0	2,342	314	...	50	23	501
Upton.....	5	789	100.0	4,043	168	...	256	10	327
Uvalde.....	10	1,274	99.3	7,372	(2)	31,062	(2)	30	883
Val Verde.....	5	753	100.0	4,369	(2)	3,544	(2)	30	911
Van Zandt.....	7	537	100.0	2,848	(2)	3,623	(2)	38	852
Victoria.....	8	1,729	100.0	12,117	(2)	3,598	(2)	49	2,059
Walker.....	6	699	100.0	4,417	227	...	103	24	669
Waller.....	4	426	100.0	2,501	(2)	3,232	(2)	17	474
Ward.....	6	1,433	100.0	6,193	(2)	3,893	(2)	28	968
Washington.....	7	706	100.0	4,420	(2)	3,525	(2)	32	757
Webb.....	9	2,129	73.4	9,629	(2)	31,198	(2)	55	1,378
Wharton.....	12	1,876	(v)	(v)	(v)	(v)	(v)	46	1,571
Wheeler.....	8	932	100.0	5,121	221	...	139	33	874
Wichita.....	18	4,476	99.8	24,302	(2)	31,907	(2)	166	5,148
Wilbarger.....	12	1,096	76.6	4,025	(2)	3,345	(2)	46	1,152
Willacy.....	5	897	100.0	5,297	355	15	285	26	509
Williamson.....	16	2,002	100.0	11,570	(2)	31,813	(2)	73	2,379
Wilson.....	7	583	100.0	3,358	(2)	3,459	(2)	19	380
Winkler.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	836
Wise.....	8	721	94.4	3,818	(2)	3,506	(2)	53	1,093
Wood.....	13	1,376	100.0	7,391	(2)	31,154	(2)	45	1,086
Yoakum.....	...	...	...	...	...	...	...	12	375
Young.....	11	1,215	84.8	5,599	(2)	3,263	(2)	51	1,155
Zapata.....	...	...	...	...	...	...	...	5	70
Zavala.....	4	306	100.0	1,657	195	20	166	12	236
Utah.....	180	41,178	92.8	153,054	(2)	336,815	(2)	1,070	40,033
Beaver.....	5	473	82.2	1,398	(2)	3,405	(2)	13	395
Box Elder.....	12	1,276	90.9	4,337	(2)	31,438	(2)	54	1,611
Cache.....	12	1,653	93.5	5,850	(2)	31,424	(2)	52	1,399
Carbon.....	8	1,287	100.0	4,992	(2)	3,511	(2)	35	1,429
Daggett.....	...	...	...	...	...	...	...	...	...
Davis.....	3	2,028	100.0	9,451	(2)	31,024	(2)	35	2,501
Duchesne.....	5	837	100.0	3,087	(2)	3,687	(2)	23	734
Emery.....	3	429	100.0	996	(2)	3,81	(2)	19	453
Garfield.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	184
Grand.....	3	537	100.0	2,039	(2)	3,419	(2)	2	(x)
Iron.....	7	1,048	100.0	3,407	(2)	31,543	(2)	22	777
Juab.....	7	554	100.0	2,093	(2)	3,602	(2)	18	586
Kane.....	3	439	100.0	1,517	(2)	3,406	(2)	14	369
Millard.....	8	872	100.0	3,142	(2)	31,036	(2)	28	669
Morgan.....	1	(x)	(x)	(x)	(x)	(x)	(x)	4	(x)
Plute.....	2	(x)	(x)	(x)	(x)	(x)	(x)	8	85
Rich.....	...	...	...	...	...	...	...	5	234
Salt Lake.....	29	14,924	84.7	51,620	(2)	313,046	(2)	331	14,115
San Juan.....	...	...	...	...	...	...	...	5	255
Sanpete.....	8	668	87.0	2,375	(2)	3,445	(2)	26	601
Sevier.....	6	820	100.0	3,234	(2)	3,636	(2)	28	810
Summit.....	8	531	100.0	1,906	(2)	3,766	(2)	21	375
Tuacale.....	11	1,204	100.0	4,713	(2)	31,067	(2)	33	979
Uintah.....	3	550	100.0	1,957	(2)	3,245	(2)	16	797
Utah.....	12	4,860	100.0	18,707	(2)	34,794	(2)	118	4,546
Wasatch.....	6	537	100.0	2,439	(2)	3,379	(2)	18	344
Washington.....	6	733	100.0	4,552	(2)	31,171	(2)	32	902
Wayne.....	...	...	...	...	...	...	...	5	106
Weber.....	11	4,614	100.0	20,480	(2)	33,859	(2)	96	4,485

See footnotes at end of table.

PETROLEUM BULK STATIONS

14.43

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Vermont.....	71	26,096	99.0	60,186	34,663	41,699	2,407	663	17,638
Addison.....	2	(x)	(x)	(x)	(x)	(x)	(x)	32	1,143
Bernington.....	10	1,848	96.5	5,292	2,617	3,278	105	48	1,307
Caledonia.....	4	1,345	100.0	3,925	1,450	1,499	208	51	1,188
Chittenden.....	8	8,738	100.0	22,318	14,793	19,116	1,692	76	2,593
Essex.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	202
Franklin.....	3	740	100.0	3,114	395	954	28	58	1,499
Grand Isle.....	1	(x)	(x)	(x)	(x)	(x)	(x)	6	121
Lamoille.....	3	(x)	(x)	(x)	(x)	(x)	(x)	36	651
Orange.....	3	(x)	(x)	(x)	(x)	(x)	(x)	39	716
Orleans.....	6	1,232	100.0	3,901	1,047	1,373	23	39	830
Rutland.....	7	2,712	100.0	10,103	3,009	3,795	60	86	2,357
Washington.....	9	3,294	100.0	11,620	3,415	4,007	172	62	1,759
Windham.....	5	1,221	100.0	3,924	2,095	2,373	25	54	1,415
Windsor.....	9	2,922	100.0	9,751	3,243	3,611	49	77	1,861
Virginia.....	410	168,899	91.8	670,763	(2)	309,090	(2)	4,083	125,686
Accomack.....	7	2,476	88.2	7,889	1,871	1,524	266	59	1,311
Albemarle.....	4	952	100.0	4,098	489	1,289	...	29	617
Alleghany.....	7	1,268	100.0	5,576	(2)	3,604	(2)	42	1,145
Amelia.....	...	...	...	...	...	...	...	10	318
Amherst.....	...	...	...	...	...	...	...	20	393
Appomattox.....	1	(x)	(x)	(x)	(x)	(x)	(x)	23	425
Arlington.....	6	15,711	70.7	54,429	11,129	3,854	130	69	4,933
Augusta.....	3	355	100.0	4,665	242	830	...	62	1,215
Bath.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	179
Bedford.....	3	436	100.0	2,054	234	317	...	36	831
Bland.....	...	...	...	...	...	...	...	14	191
Botetourt.....	1	(x)	(x)	(x)	(x)	(x)	(x)	31	650
Brunswick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	41	683
Buchanan.....	2	(x)	(x)	(x)	(x)	(x)	(x)	21	465
Buckingham.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	168
Campbell.....	7	1,682	80.8	6,634	329	811	39	42	1,015
Caroline.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	630
Carrroll.....	4	(x)	(x)	(x)	(x)	(x)	(x)	14	378
Charles City.....	...	...	...	...	...	...	...	1	(x)
Charlotte.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	417
Chesterfield.....	2	(x)	(x)	(x)	(x)	(x)	(x)	69	2,163
Clarke.....	1	(x)	(x)	(x)	(x)	(x)	(x)	15	331
Craig.....	1	(x)	(x)	(x)	(x)	(x)	(x)	8	124
Culpeper.....	7	1,475	73.3	4,310	(2)	3,125	(2)	26	639
Cumberland.....	...	...	...	...	...	...	...	8	114
Dickenson.....	...	...	...	...	...	...	...	10	263
Dinwiddie.....	...	...	...	...	...	...	...	30	492
Elizabeth City.....	4	1,292	91.1	5,308	1,904	1,200	610	35	1,277
Essex.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	410
Fairfax.....	2	(x)	(x)	(x)	(x)	(x)	(x)	85	3,865
Fauquier.....	7	1,786	87.0	7,668	(2)	2,128	(2)	21	622
Floyd.....	...	...	...	...	...	...	...	12	223
Fluvanna.....	2	(x)	(x)	(x)	(x)	(x)	(x)	9	220
Franklin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	538
Frederick.....	4	(x)	(x)	(x)	(x)	(x)	(x)	18	802
Giles.....	3	584	100.0	2,680	164	330	145	21	632
Gloucester.....	3	(x)	(x)	(x)	(x)	(x)	(x)	14	245
Goochland.....	...	...	...	...	...	...	...	14	239
Grayson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	45	977
Greene.....	...	...	...	...	...	...	...	5	86
Greensville.....	8	1,318	100.0	4,814	1,152	634	2	27	611
Hallfax.....	7	1,500	100.0	6,096	1,395	581	...	60	1,546
Hanover.....	1	(x)	(x)	(x)	(x)	(x)	(x)	27	564
Henrico.....	5	3,867	91.8	19,808	1,344	1,155	...	49	1,437
Henry.....	4	633	(v)	(v)	(v)	(v)	(v)	46	898
Highland.....	...	...	...	...	...	...	...	8	129
Isle of Wight.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	532
James City.....	1	(x)	(x)	(x)	(x)	(x)	(x)	9	287
King and Queen.....	...	...	...	...	...	...	...	6	80
King George.....	...	...	...	...	...	...	...	9	253
King William.....	5	846	100.0	4,119	277	423	73	11	333
Lancaster.....	7	883	100.0	3,650	(2)	3,779	(2)	22	230
Lee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	32	693
Loudoun.....	4	649	100.0	2,444	793	767	11	28	702
Louisa.....	4	539	100.0	2,340	(2)	352	(2)	21	424
Lunenburg.....	...	...	...	...	...	...	...	25	400
Madison.....	...	...	...	...	...	...	...	8	135
Mathews.....	4	605	100.0	2,884	(2)	3,777	(2)	9	175
Mechlenburg.....	11	1,492	83.4	5,673	(2)	3,030	(2)	93	1,965
Middlesex.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	151
Montgomery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	27	946
Nansemond.....	2	(x)	(x)	(x)	(x)	(x)	(x)	37	613
Nelson.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	354
New Kent.....	1	(x)	(x)	(x)	(x)	(x)	(x)	-	(x)
Norfolk.....	7	9,741	100.0	42,100	10,061	20,631	727	47	2,801
Northampton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	43	599
Northumberland.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	479
Nottoway.....	4	1,009	100.0	5,371	534	357	43	17	449
Orange.....	3	(x)	(x)	(x)	(x)	(x)	(x)	47	534
Page.....	3	(x)	(x)	(x)	(x)	(x)	(x)	24	641

See footnotes at end of table.

WHOLESALE TRADE

Table 14D. PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued
ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS; NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total		Reporting number of gallons sold					Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ^a (Percent)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)		
Virginia--Continued									
Patrick.....	2	(x)	(x)	(x)	(x)	(x)	(x)	25	424
Pittsylvania.....	2	(x)	(x)	(x)	(x)	(x)	(x)	94	2,071
Powhatan.....	...	...	...	...	...	...	...	9	170
Prince Edward.....	6	865	100.0	4,326	(?)	31,081	(?)	33	865
Prince George.....	...	...	...	...	...	...	...	22	314
Prince William.....	...	...	...	...	...	...	...	19	880
Princess Anne.....	3	493	100.0	2,482	531	906	11	49	1,651
Pulaski.....	5	922	100.0	4,119	446	223	77	33	1,127
Rappahannock.....	...	...	...	...	...	...	...	13	187
Richmond.....	2	(x)	(x)	(x)	(x)	(x)	(x)	15	387
Roanoke.....	...	...	...	...	...	...	...	46	1,509
Rockbridge.....	7	1,092	100.0	5,202	432	349	52	46	976
Rockingham.....	2	(x)	(x)	(x)	(x)	(x)	(x)	59	1,332
Russell.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	516
Scott.....	2	(x)	(x)	(x)	(x)	(x)	(x)	32	684
Shenandoah.....	5	913	100.0	4,643	(?)	31,039	(?)	39	1,183
Smyth.....	4	793	100.0	3,975	172	267	28	41	1,124
Southampton.....	5	1,474	89.4	4,383	1,027	587	...	41	1,004
Spotsylvania.....	5	2,203	100.0	10,885	(?)	32,843	(?)	19	355
Stafford.....	...	...	...	...	...	...	...	18	460
Surry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	3	23
Sussex.....	4	967	100.0	4,283	524	338	...	20	365
Tazewell.....	6	3,030	100.0	8,975	207	83	934	25	995
Warren.....	5	1,438	84.8	3,317	762	2,565	174	23	821
Warwick.....	1	(x)	(x)	(x)	(x)	(x)	(x)	39	1,344
Washington.....	3	795	100.0	4,533	(?)	3,321	(?)	47	1,223
Westmoreland.....	3	(x)	(x)	(x)	(x)	(x)	(x)	20	306
Wise.....	6	2,632	100.0	11,940	(?)	31,486	(?)	49	1,988
Wythe.....	4	778	75.8	2,825	105	178	46	59	1,317
York.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	343
Independent cities (Not parts of counties)									
Alexandria.....	3	6,510	100.0	34,059	3,105	5,741	509	45	3,521
Bristol.....	4	931	100.0	4,570	(?)	3,827	(?)	30	1,715
Buena Vista.....	...	...	...	...	...	...	...	10	127
Charlottesville.....	8	1,443	88.9	6,293	(?)	31,691	(?)	39	1,746
Clifton Forge.....	2	(x)	(x)	(x)	(x)	(x)	(x)	10	310
Danville.....	8	3,120	100.0	15,218	(?)	34,736	(?)	43	1,849
Fredericksburg.....	6	844	82.0	3,859	370	477	12	29	1,075
Hampton.....	1	(x)	(x)	(x)	(x)	(x)	(x)	10	334
Harrisonburg.....	5	1,518	100.0	7,408	906	350	59	17	660
Hopewell.....	2	(x)	(x)	(x)	(x)	(x)	(x)	16	450
Lynchburg.....	3	2,661	100.0	11,175	(?)	34,064	(?)	45	2,314
Martinsville.....	3	1,095	100.0	4,177	435	820	164	32	924
Newport News.....	11	5,414	96.2	20,626	(?)	315,461	(?)	59	1,507
Norfolk.....	4	(x)	(x)	(x)	(x)	(x)	(x)	163	7,401
Petersburg.....	7	1,925	100.0	12,196	2,795	3,298	24	41	1,621
Portsmouth.....	6	3,995	100.0	10,267	(?)	317,665	(?)	58	2,546
Radford.....	4	803	100.0	3,777	(?)	3,892	(?)	9	327
Richmond.....	16	23,784	96.0	94,277	(?)	374,253	(?)	288	12,610
Roanoke.....	17	4,106	94.7	23,313	(?)	37,523	(?)	127	4,885
South Norfolk.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	324
Staunton.....	6	1,548	100.0	7,355	(?)	31,094	(?)	36	946
Suffolk.....	3	539	100.0	2,622	(?)	3,849	(?)	19	790
Waynesboro.....	2	(x)	(x)	(x)	(x)	(x)	(x)	24	867
Williamsburg.....	2	(x)	(x)	(x)	(x)	(x)	(x)	12	360
Winchester.....	6	1,791	95.8	8,773	828	1,054	93	28	1,344
Washington.....	609	198,913	98.3	623,941	(?)	3,534,824	(?)	3,550	122,659
Adams.....	16	1,144	100.0	5,439	(?)	32,315	(?)	17	827
Asotin.....	2	(x)	(x)	(x)	(x)	(x)	(x)	14	412
Benton.....	8	3,914	96.1	16,369	(?)	35,274	(?)	45	3,143
Chelan.....	21	4,617	91.4	17,925	(?)	33,188	(?)	74	2,457
Clallam.....	14	1,783	100.0	8,582	(?)	31,300	(?)	49	1,380
Clark.....	13	4,380	92.6	16,270	(?)	36,431	(?)	118	3,926
Columbia.....	7	(x)	(x)	(x)	(x)	(x)	(x)	10	157
Cowlitz.....	14	1,320	97.4	13,856	(?)	34,441	(?)	85	3,269
Douglas.....	4	341	100.0	1,368	(?)	3,853	(?)	13	231
Ferry.....	3	(x)	(x)	(x)	(x)	(x)	(x)	5	41
Franklin.....	10	1,298	100.0	6,817	(?)	33,664	(?)	21	1,021
Jarvis.....	4	(x)	(x)	(x)	(x)	(x)	(x)	7	(x)
Krantz.....	21	1,107	100.0	6,346	(?)	34,826	(?)	48	1,832
Grays Harbor.....	22	5,237	100.0	17,437	(?)	315,102	(?)	107	2,828
Island.....	5	1,064	100.0	1,883	(?)	31,750	(?)	15	385
Jefferson.....	5	574	97.7	1,406	(?)	31,643	(?)	15	407
King.....	49	14,326	94.3	149,534	(?)	314,631	(?)	980	36,854
Kittitas.....	15	4,524	100.0	13,442	(?)	314,539	(?)	90	2,741
Kittitian.....	18	3,127	85.4	8,777	(?)	34,177	(?)	59	2,167
Klickitat.....	11	1,479	100.0	7,149	(?)	32,730	(?)	24	784
Lewis.....	19	6,681	100.0	14,930	(?)	36,724	(?)	87	2,412
Lincoln.....	25	1,340	100.0	7,865	(?)	34,218	(?)	28	1,554
Mason.....	6	1,116	100.0	3,441	(?)	32,437	(?)	28	737
Okanogan.....	16	2,067	100.0	7,114	(?)	32,514	(?)	41	1,612
Pacific.....	16	2,046	95.4	6,349	(?)	34,557	(?)	39	947
Pend Oreille.....	3	627	100.0	2,402	(?)	31,135	(?)	19	276
Pierce.....	33	20,809	100.0	59,340	(?)	365,453	(?)	352	11,348

See footnotes at end of table.

PETROLEUM BULK STATIONS

Table 14D.—PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage ² (Percent)	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
				(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Washington--Continued									
San Juan.....	8	1,000	100.0	1,000	(2)	21,302	(2)	1	
Skagit.....	19	3,899	99.9	13,483	(2)	39,788	(2)	84	2,578
Skamania.....	3	1,745	100.0	1,242	(2)	3,818	(2)	9	172
Snohomish.....	23	10,177	100.0	27,941	(2)	330,584	(2)	232	1,654
Spokane.....	31	17,547	97.6	60,174	(2)	337,848	(2)	299	10,937
Stevens.....	14	1,281	100.0	4,518	(2)	11,637	(2)	31	652
Thurston.....	11	3,115	97.7	12,102	(2)	31,275	(2)	84	2,741
Wahkiakum.....	1	1,229	100.0	851	(2)	3,559	(2)	8	280
Walla Walla.....	15	10,030	100.0	10,431	(2)	16,367	(2)	62	2,502
Whatcom.....	11	4,943	100.0	11,381	(2)	11,506	(2)	106	1,252
Whitman.....	37	3,778	100.0	8,773	(2)	21,885	(2)	55	1,759
Yakima.....	39	12,582	97.8	41,929	(2)	327,089	(2)	224	8,006
West Virginia.....	175	72,192	83.6	91,132	(2)	340,522	(2)	2,198	64,139
Barbour.....	1	(x)	(x)	(x)	(x)	(x)	(x)	29	600
Berkeley.....	6	1,254	100.0	6,111	(2)	12,596	(2)	37	1,125
Boone.....	4	1,457	82.8	1,847	59	1,000	681	15	1,067
Braxton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	485
Brooke.....	2	(x)	(x)	(x)	(x)	(x)	(x)	20	307
Cabell.....	9	3,185	100.0	38,718	17	1,000	292	106	3,542
Calhoun.....	1	1,000	100.0	1,000	1	1,000	1	10	113
Clay.....	1	1,000	100.0	1,000	1	1,000	1	12	292
Doddridge.....	1	1,000	100.0	1,000	1	1,000	1	11	248
Fayette.....	4	3,766	99.9	20,192	15	1,000	1,000	75	4,598
Gilmer.....	1	1,000	100.0	1,000	1	1,000	1	10	170
Grant.....	4	1,000	100.0	1,000	29	1,000	15	21	335
Greenbrier.....	1	1,400	100.0	1,400	258	117	713	57	1,717
Hampshire.....	1	1,000	100.0	1,000	1	1,000	1	28	471
Hancock.....	2	1,000	100.0	1,000	(x)	(x)	(x)	30	1,054
Hardy.....	1	(x)	(x)	(x)	(x)	(x)	(x)	12	213
Harrison.....	9	3,141	99.9	13,554	(2)	32,129	(2)	102	3,130
Jackson.....	1	1,000	100.0	1,000	1	1,000	1	23	515
Jefferson.....	1	(x)	(x)	(x)	(x)	(x)	(x)	24	581
Kanawha.....	14	1,424	81.9	55,771	74	1,000	1,972	257	9,426
Lewis.....	4	787	81.6	1,172	129	1,000	69	24	634
Lincoln.....	1	1,000	100.0	1,000	1	1,000	1	23	418
Logan.....	5	3,412	100.0	9,497	258	1,000	499	57	2,285
McDowell.....	4	1,381	100.0	5,137	8	1,000	252	53	2,448
Marion.....	1	1,259	100.0	1,259	(2)	1,259	(2)	31	2,694
Marshall.....	2	1,000	100.0	1,000	(x)	(x)	(x)	27	987
Mason.....	1	320	100.0	1,000	92	1,000	76	26	587
Mercer.....	1	2,500	100.0	10,785	741	1,000	599	77	2,744
Mineral.....	1	1,000	100.0	1,000	(x)	(x)	(x)	34	577
Mingo.....	4	1,198	100.0	4,276	51	1,000	11	48	1,095
Monongalia.....	1	3,479	100.0	17,111	(2)	11,548	(2)	11	2,017
Monroe.....	1	(x)	(x)	(x)	(x)	(x)	(x)	17	427
Morgan.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	257
Nicholas.....	4	968	100.0	4,115	100	1,000	424	26	888
Ohio.....	9	5,702	98.1	29,115	(2)	111,122	(2)	79	2,603
Pendleton.....	1	1,000	100.0	1,000	1	1,000	1	23	448
Pleasants.....	1	(x)	(x)	(x)	(x)	(x)	(x)	11	288
Pocahontas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	30	489
Preston.....	2	(x)	(x)	(x)	(x)	(x)	(x)	59	1,047
Putman.....	1	1,000	100.0	1,000	1	1,000	1	18	406
Raleigh.....	9	1,789	99.7	14,099	71	1,000	1,857	81	2,869
Randolph.....	1	1,111	100.0	1,111	(2)	1,111	(2)	52	1,107
Ritchie.....	2	(x)	(x)	(x)	(x)	(x)	(x)	18	4
Roane.....	4	1,394	100.0	1,981	32	1,000	15	21	54
Summers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	19	393
Taylor.....	1	1,000	100.0	1,000	1	1,000	1	21	614
Tucker.....	1	1,000	100.0	1,000	1	1,000	1	16	491
Tyler.....	1	(x)	(x)	(x)	(x)	(x)	(x)	21	368
Upshur.....	2	(x)	(x)	(x)	(x)	(x)	(x)	24	49
Wayne.....	2	(x)	(x)	(x)	(x)	(x)	(x)	28	58
Webster.....	1	(x)	(x)	(x)	(x)	(x)	(x)	13	401
Wetzel.....	4	1,135	100.0	1,710	(2)	1,135	(2)	35	769
Wirt.....	1	1,000	100.0	1,000	1	1,000	1	12	121
Wood.....	8	4,081	81.9	18,118	106	1,000	418	77	2,574
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	25	124
Wisconsin.....	1,209	223,787	87.7	14,445	(2)	3320,566	(2)	4,560	152,151
Adams.....	2	(x)	(x)	(x)	(x)	(x)	(x)	13	210
Ashland.....	11	1,347	81.1	4,131	(2)	11,755	(2)	11	761
Barron.....	22	3,205	100.0	4,397	(2)	31,777	(2)	99	1,474
Bayfield.....	7	480	100.0	1,747	(2)	3,859	(2)	18	4
Brown.....	22	8,773	100.0	22,477	(2)	111,627	(2)	129	1,111
Buffalo.....	10	1,252	100.0	1,252	(v)	1,252	(v)	18	42
Burnett.....	2	1,000	100.0	1,000	(v)	1,000	(v)	15	15
Calumet.....	11	1,762	100.0	4,411	(2)	12,119	(2)	21	1,111
Chippewa.....	22	1,001	82.1	5,134	(2)	12,111	(2)	27	1,111
Clark.....	20	1,669	100.0	5,138	(2)	12,111	(2)	27	1,111
Columbia.....	23	5,176	98.1	11,305	(2)	31,617	(2)	31	2,111
Crawford.....	6	1,124	80.7	1,186	(2)	1,186	(2)	11	11
Dane.....	40	1,158	100.0	1,099	(2)	1,099	(2)	11	11
Dodge.....	21	1,439	100.0	8,111	(2)	31,472	(2)	31	1,111
Door.....	12	1,729	98.1	1,017	(2)	1,017	(2)	16	11
Douglas.....	9	1,617	92.5	5,476	(2)	1,111	(2)	76	2,111

See footnotes at end of table.

WHOLESALE TRADE

Table 14D. PETROLEUM BULK STATIONS AND TERMINALS—TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—STATE, BY COUNTY AND TYPE OF ESTABLISHMENT: 1948—Continued

ESTABLISHMENTS, SALES, GALLONS SOLD BY BULK STATIONS AND TERMINALS, NUMBER AND SALES OF RETAIL GASOLINE STATIONS

State and county	Bulk stations and terminals (exc. liquefied petroleum gas bulk stations)							Retail gasoline service stations	
	Total			Reporting number of gallons sold				Number	Sales, entire year (Thousand dollars)
	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Sales coverage* (Percent)	Gasoline	Kerosene, range oil, #1 fuel oil	Light heating oils (#2-4)	Light Diesel type fuel oil		
				(Thousand gallons)	(Thousand gallons)	(Thousand gallons)	(Thousand gallons)		
Delaware	32	2,913	71.0	5,100	(2)	32,366	(2)	47	1,542
Dist. Columbia	17	4,300	91.2	11,818	(2)	36,453	(2)	64	2,306
Florida	1	(x)	(x)	(x)	(x)	(x)	(x)	8	159
Florida La.	32	5,218	92.8	2,215	(2)	314,599	(2)	86	2,971
Forest	7	686	71.7	1,224	(2)	6,779	(2)	17	405
Grand	35	4,107	86.4	13,104	(2)	36,476	(2)	71	1,684
Green	21	1,893	90.2	9,545	(2)	33,282	(2)	42	1,284
Green Lake	12	1,350	84.0	4,125	(2)	31,916	(2)	20	634
Idaho	14	1,221	88.6	4,109	(2)	31,710	(2)	40	854
Iowa	4	656	100.0	4,326	(2)	31,228	(2)	23	404
Jackson	9	1,206	81.6	3,983	(2)	31,079	(2)	31	793
Jefferson	25	1,808	81.3	1,624	(2)	36,652	(2)	67	2,057
Juneau	14	1,707	87.6	5,707	(2)	32,802	(2)	39	1,230
Kansas	12	5,093	95.6	7,587	(2)	33,735	(2)	92	3,031
Kewanee	10	1,111	100.0	1,017	(2)	31,579	(2)	13	344
La Crosse	18	4,941	81.2	12,550	(2)	34,999	(2)	82	3,425
Lafayette	15	1,427	87.1	4,100	(2)	32,376	(2)	35	1,107
Lain Lake	10	1,54	100.0	5,738	(2)	32,213	(2)	37	1,221
Litchfield	12	1,526	94.0	4,933	(2)	32,884	(2)	37	1,226
Manitowish	27	4,989	84.0	11,097	(2)	34,550	(2)	66	2,188
Marathon	27	4,766	98.1	16,580	(2)	37,886	(2)	98	3,143
Marquette	16	1,134	74.1	5,223	(2)	31,901	(2)	47	1,397
Marquette	1	471	70.1	1,252	(2)	3,473	(2)	25	364
Milwaukee	47	4,459	96.8	17,477	(2)	37,202	(2)	797	32,830
Munroe	20	3,693	81.6	8,141	(2)	32,159	(2)	52	1,748
Nevada	12	1,277	100.0	4,312	(2)	31,673	(2)	49	1,251
Oneida	16	1,990	91.2	7,786	(2)	32,969	(2)	59	1,358
Outagamie	19	4,147	100.0	17,104	(2)	37,495	(2)	86	3,850
Ozaukee	3	1,542	100.0	5,427	(2)	32,696	(2)	33	1,151
Peja	9	895	81.3	2,577	(2)	31,223	(2)	11	317
Pierce	13	1,445	88.2	3,918	(2)	32,765	(2)	35	900
Pulaski	2	1,982	74.1	5,194	(2)	32,674	(2)	59	1,371
Putnam	12	2,164	94.9	7,116	(2)	32,300	(2)	52	1,187
Putnam	13	1,442	81.2	4,100	(2)	31,717	(2)	24	677
Rainier	2	1,787	87.7	20,784	(2)	39,212	(2)	130	5,428
Richland	8	946	100.0	3,325	(2)	31,224	(2)	37	722
Rose	7	1,152	80.0	4,444	(2)	31,529	(2)	122	4,533
Rush	3	1,111	71.1	2,621	(2)	31,138	(2)	25	422
St. Croix	19	1,492	84.0	5,146	(2)	33,207	(2)	37	1,024
Sauk	22	3,799	84.7	8,161	(2)	33,818	(2)	67	1,766
Sawyer	7	1,244	100.0	2,499	(2)	3543	(2)	21	419
Shawano	21	3,157	97.6	8,308	(2)	34,092	(2)	54	1,315
Shelburne	24	4,145	45.2	12,754	(2)	38,335	(2)	102	3,336
Taylor	10	988	94.9	3,164	(2)	31,519	(2)	21	580
Tempelmeier	11	1,842	81.0	7,194	(2)	32,358	(2)	48	1,105
Vermont	15	4,157	41.8	1,574	(2)	32,677	(2)	52	1,255
Village	6	682	100.0	2,155	(2)	31,236	(2)	31	663
Walworth	29	3,459	93.1	11,190	(2)	36,478	(2)	71	2,895
Washington	10	314	92.0	3,104	(2)	31,039	(2)	32	652
Washington	23	1,464	94.0	1,103	(2)	34,979	(2)	44	1,402
Waukesha	26	6,439	84.4	17,617	(2)	39,955	(2)	130	3,987
Waupaca	25	2,964	98.3	9,236	(2)	33,701	(2)	74	2,922
Waushara	14	881	96.2	3,074	(2)	31,213	(2)	34	834
Winnebago	20	4,177	91.2	11,341	(2)	38,473	(2)	100	4,285
Wood	24	1,645	97.3	12,716	(2)	35,218	(2)	65	2,415
Wyoming	179	27,265	81.5	81,341	(2)	320,516	(2)	635	28,008
Albany	6	856	94.7	4,149	(2)	74	88	42	1,869
Big Horn	9	1,381	90.8	2,449	(2)	3704	(2)	30	1,124
Campbell	4	311	100.0	1,264	(2)	100	251	16	997
Carbon	12	4,029	91.1	11,723	(2)	32,200	(2)	38	2,110
Converse	7	1,002	82.2	2,100	(2)	3,422	(2)	21	782
Crook	1	(x)	(x)	(x)	(x)	(x)	(x)	12	1,074
Fremont	15	2,420	84.2	6,752	(2)	32,164	(2)	42	1,458
Goshute	10	837	81.2	3,111	(2)	31,250	(2)	26	1,206
Hot Springs	6	686	100.0	2,490	(2)	3088	(2)	12	359
Johnson	4	212	100.0	1,091	(2)	3,128	(2)	15	476
Laramie	14	4,914	94.4	12,106	(2)	31,938	(2)	50	2,722
Lindsay	17	1,146	76.2	2,900	(2)	31,285	(2)	37	1,009
Hot Springs	11	1,829	81.1	5,174	(2)	31,074	(2)	58	2,491
Hidatsa	5	426	100.0	1,756	(2)	3,400	(2)	23	1,143
Paria	6	1,138	100.0	1,756	(2)	3,400	(2)	30	1,687
Flathead	12	824	91.1	2,140	(2)	3,991	(2)	33	1,089
Sheridan	11	1,372	100.0	4,654	(2)	31,087	(2)	42	1,518
Tuttle	2	(x)	(x)	(x)	(x)	(x)	(x)	12	299
Sweetwater	9	1,849	98.1	5,174	(2)	3,691	(2)	38	2,029
Teton	6	345	84.9	1,179	(2)	2,221	(2)	10	577
Union	4	342	100.0	1,177	(2)	3,208	(2)	24	735
Washoe	7	494	77.5	1,733	(2)	3,579	(2)	12	630
Weston	4	1,314	91.4	3,594	(2)	1,172	252	12	624
Yellowstone National Park (part) ²	...	...	...	...	...	...	...	...	...

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.
 v Insufficient analysis of gallonage sales to show separately.
 x Withheld to avoid disclosure.
¹ Includes commodities other than petroleum products.
² Included under heading "Light heating oils."
³ Includes: a, Kerosene, range oil, No. 1 fuel oil; b, Light heating oils; and c, Light Diesel type fuel oil.
⁴ Located in Idaho, Montana, and Wyoming.
⁵ Classified as urban under special rule.

Table 14E.—DISTRIBUTING TERMINALS AND DISTRICT OFFICES - TOTAL DOLLAR SALES AND GALLONS OF PETROLEUM PRODUCTS SOLD—GEOGRAPHIC DIVISION AND STATE: 1948

Geographic division and State	ESTABLISHMENTS, SALES, GALLONS OF PETROLEUM PRODUCTS SOLD									District office sales (Thousand dollars)	
	Distributing terminals (exc. liquefied petroleum gas terminals)										
	Total	Reporting number of gallons sold									
Number	Sales (exc tax, entire year) (Thousand dollars)	Sales coverage* (Percent)	Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene, range oil, #1 fuel oil (Thousand gallons)	Light heating oils (#2-4) (Thousand gallons)	Light Diesel type fuel oil (Thousand gallons)	Not specified except as other than gasoline (Thousand gallons)			
United States, total.....	733	2,160,579	94.2	12,767,065	7,022,130	1,565,065	3,313,439	59,869	202,512	1,586,623	
Refiner-marketer terminals.....	494	1,458,723	99.3	9,148,973	5,695,224	1,014,603	1,966,822	34,206	138,118	n.a.	
Other terminals.....	239	701,856	83.5	3,618,092	1,326,906	550,462	1,406,617	203,663	64,394	n.a.	
New England.....	69	(x)	82.9	2,137,701	790,588	499,442	774,434	51,437	21,750	128,214	
Maine.....	11	31,481	100.0	223,070	93,365	67,023	57,538	5,084	...	...
New Hampshire.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Vermont.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Massachusetts.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Rhode Island.....	10	58,997	100.0	393,196	146,972	88,827	154,246	3,101	...	...
Connecticut.....	20	100,129	94.2	441,506	200,653	71,984	147,802	6,317	21,750	783	
Middle Atlantic.....	223	719,822	44.3	4,361,713	2,037,657	409,356	1,668,465	179,938	65,797	479,887	
New York.....	106	312,277	99.9	1,826,539	790,021	147,841	944,853	145,128	8,696	377,308	
New Jersey.....	39	228,740	96.9	1,372,355	408,021	229,147	629,883	13,614	31,540	(x)	
Pennsylvania.....	78	178,811	100.0	1,162,819	839,615	32,318	264,124	21,196	25,561	(x)	
East North Central.....	128	380,066	96.4	1,943,809	1,196,495	172,664	607,273	63,875	2,397	272,051	
Ohio.....	41	123,288	100.0	647,844	347,577	22,424	61,772	6,035	1,430	58,930	
Indiana.....	13	40,509	100.0	301,637	158,720	45,570	65,788	31,429	130	(x)	
Illinois.....	28	76,791	88.4	311,385	173,962	48,460	79,806	7,508	1,149	(x)	
Michigan.....	35	124,914	96.1	592,293	441,730	51,370	81,696	17,319	178	(x)	
Wisconsin.....	11	14,564	100.0	90,450	75,006	3,445	10,005	1,584	110	...	
West North Central.....	38	115,482	91.8	787,592	581,611	98,367	73,458	15,025	18,937	135,748	
Minnesota.....	11	47,859	100.0	123,592	204,713	44,712	41,527	8,703	18,937	43,091	
Iowa.....	11	18,850	65.6	92,594	74,132	12,194	5,029	1,239	...	4,473	
Missouri.....	10	37,968	33.3	297,996	241,426	25,377	26,896	4,297	...	(x)	
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Kansas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
South Atlantic.....	117	215,195	92.5	1,304,757	809,303	171,780	205,402	80,668	36,604	142,460	
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Maryland.....	11	26,249	100.0	194,386	82,017	18,993	88,547	4,829	...	(x)	
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Virginia.....	18	38,621	93.6	247,391	123,536	42,049	50,920	21,886	9,000	(x)	
West Virginia.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
North Carolina.....	20	43,084	96.1	327,657	218,052	60,181	31,037	16,103	2,284	(x)	
South Carolina.....	10	21,574	100.0	132,447	88,961	24,081	7,920	4,604	6,981	(x)	
Georgia.....	10	14,526	100.0	83,824	52,518	10,504	14,436	6,366	...	(x)	
Florida.....	36	48,164	82.7	202,150	143,158	14,835	8,187	22,330	13,640	(x)	
East South Central.....	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Kentucky.....	13	14,540	100.0	102,090	62,286	2,736	4,169	2,345	30,553	(x)	
Tennessee.....	15	30,660	100.0	189,782	158,409	20,292	3,350	7,731	...	(x)	
Alabama.....	9	13,013	93.2	96,116	67,654	15,421	2,200	12,841	...	...
Mississippi.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
West South Central.....	49	137,986	97.6	845,009	660,268	64,174	33,213	71,092	14,262	131,612	
Arkansas.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Louisiana.....	17	38,624	100.0	215,186	132,897	18,299	3,863	53,207	6,920	(x)	
Oklahoma.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Texas.....	24	77,429	95.8	505,574	437,038	15,984	29,350	15,860	7,342	91,853	
Mountain.....	7	7,520	98.3	36,596	32,787	2,372	1,993	2,189	...	32,794	
Montane.....	...	...	...	...	...	...	...	...	...	...
Idaho.....	...	...	...	...	...	...	...	...	...	...
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Colorado.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Utah.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Nevada.....	...	...	...	...	...	...	...	...	...	...
Pacific.....	52	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Washington.....	15	30,959	100.0	232,777	83,552	34,205	65,629	49,185	206	15,158	
Oregon.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
California.....	33	111,286	98.1	583,231	335,120	66,144	129,696	45,895	11,406	213,590	

* Percent of sales of all establishments accounted for by stations and terminals returning gallonage information.
 x Withheld to avoid disclosure.
 n.a. Not available or not applicable.

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS— STORAGE CAPACITY— UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948

[Does not include liquefied petroleum gas bulk stations and terminals.]

Geographic division, State and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
United States, total.....	29,127	8,914,291	7,766,617	3,551,527	1,079,220	1,880,498	1,155,372
Refiner-marketer stations.....	19,053	6,044,269	6,048,364	2,987,855	852,043	1,390,540	817,926
Other stations.....	10,074	2,870,022	1,718,253	663,672	227,177	489,958	337,446
New England.....	651	725,029	885,046	261,689	212,471	311,615	99,271
Refiner-marketer stations.....	362	466,925	439,797	218,086	160,207	217,064	44,440
Other stations.....	289	258,104	245,249	43,603	52,264	94,551	54,831
Middle Atlantic.....	1,783	1,693,046	1,724,362	650,263	208,869	629,090	236,140
Refiner-marketer stations.....	967	1,178,339	1,358,464	580,145	155,583	484,631	138,605
Other stations.....	816	514,707	365,898	70,118	53,286	144,459	97,535
East North Central.....	5,957	1,838,775	1,209,396	654,358	164,496	308,835	81,707
Refiner-marketer stations.....	3,934	1,263,677	916,549	534,572	140,649	205,784	35,544
Other stations.....	2,023	575,100	292,847	119,786	23,847	103,051	46,163
West North Central.....	7,599	995,835	705,888	348,458	135,374	175,399	46,297
Refiner-marketer stations.....	4,670	523,768	464,379	224,363	107,297	107,446	25,273
Other stations.....	2,929	472,067	241,509	124,095	28,437	67,953	21,024
South Atlantic.....	2,908	1,101,244	1,321,058	703,684	193,947	224,744	198,683
Refiner-marketer stations.....	1,724	727,955	1,032,898	557,185	154,722	188,875	132,116
Other stations.....	1,184	373,289	288,160	146,499	39,225	35,869	66,567
East South Central.....	1,656	451,159	354,056	226,946	50,967	30,63	45,780
Refiner-marketer stations.....	868	247,208	220,443	145,832	32,083	18,87	24,051
Other stations.....	788	203,951	133,613	81,114	18,884	11,876	21,729
West South Central.....	3,841	725,221	639,159	361,419	81,344	44,147	152,249
Refiner-marketer stations.....	2,928	541,108	569,954	324,350	73,432	30,657	141,515
Other stations.....	913	184,113	69,205	37,069	7,912	13,490	10,734
Mountain.....	2,195	342,011	121,804	76,401	8,555	21,760	15,088
Refiner-marketer stations.....	1,543	227,841	89,297	56,870	6,516	15,097	10,814
Other stations.....	652	114,170	32,507	19,531	2,039	6,663	4,274
Pacific.....	2,537	1,041,971	805,848	368,309	22,837	134,545	280,157
Refiner-marketer stations.....	2,057	867,450	756,083	346,462	21,554	122,499	265,568
Other stations.....	480	174,521	49,765	21,847	1,283	12,046	14,589
New England:							
Maine.....	148	81,440	157,459	58,103	45,454	46,517	7,385
Refiner-marketer stations.....	85	56,647	145,205	54,606	40,052	43,250	7,297
Other stations.....	63	24,793	12,254	3,497	5,402	3,267	88
New Hampshire.....	84	34,496	38,635	14,460	9,592	13,914	669
Refiner-marketer stations.....	52	27,242	35,274	13,067	8,700	12,863	644
Other stations.....	32	7,254	3,361	1,393	892	1,051	25
Vermont.....	71	26,096	46,548	15,630	12,271	18,451	196
Refiner-marketer stations.....	51	19,593	45,197	14,958	11,978	18,068	193
Other stations.....	20	6,503	1,351	672	293	383	3
Massachusetts.....	192	294,561	264,316	71,764	66,589	101,129	24,834
Refiner-marketer stations.....	100	197,169	172,652	51,487	40,937	63,998	16,230
Other stations.....	92	97,392	91,664	20,277	25,652	37,131	8,604
Rhode Island.....	38	90,616	142,993	46,251	40,643	38,987	17,112
Refiner-marketer stations.....	18	73,338	126,041	41,174	34,604	33,176	17,087
Other stations.....	20	17,278	16,952	5,077	6,039	5,811	25
Connecticut.....	118	197,820	235,095	55,481	37,922	92,617	49,075
Refiner-marketer stations.....	56	92,936	115,428	42,794	23,936	45,709	2,989
Other stations.....	62	104,884	119,667	12,687	13,986	46,908	46,086
Middle Atlantic:							
New York.....	804	731,421	921,160	350,666	137,285	346,655	86,554
Refiner-marketer stations.....	396	445,031	710,081	304,050	96,459	257,048	52,524
Other stations.....	409	286,390	211,079	46,616	40,826	89,607	34,030
New Jersey.....	734	451,276	460,007	132,441	49,777	157,734	130,055
Refiner-marketer stations.....	131	322,439	336,304	111,139	40,645	116,558	67,962
Other stations.....	603	128,837	123,703	11,302	9,132	41,176	62,093
Pennsylvania.....	744	510,343	343,195	177,156	21,807	124,701	19,531
Refiner-marketer stations.....	446	410,869	312,579	164,956	18,479	111,025	18,119
Other stations.....	304	99,484	30,616	12,200	3,328	13,676	1,412
East North Central:							
Ohio.....	671	436,742	230,068	150,253	27,120	40,377	12,318
Refiner-marketer stations.....	561	332,776	181,401	132,141	21,956	25,342	1,962
Other stations.....	110	103,966	48,667	18,112	5,164	15,035	10,356
Indiana.....	1,083	475,094	216,998	120,822	35,288	46,905	13,983
Refiner-marketer stations.....	840	317,101	196,922	111,445	32,979	39,402	12,996
Other stations.....	243	157,993	20,076	9,377	2,309	7,503	987
Illinois.....	1,725	476,621	217,346	164,086	30,669	60,665	21,926
Refiner-marketer stations.....	1,139	292,349	122,529	58,068	21,730	27,599	15,132
Other stations.....	586	184,272	94,817	46,018	8,939	33,066	6,794
Michigan.....	1,067	412,531	284,267	150,574	17,135	86,150	30,408
Refiner-marketer stations.....	661	283,989	203,871	126,254	13,579	62,103	3,925
Other stations.....	408	148,542	78,406	24,320	3,556	24,047	26,483
Wisconsin.....	1,209	323,787	260,717	128,623	64,284	74,738	3,072
Refiner-marketer stations.....	733	137,256	209,836	106,564	50,405	51,338	1,529
Other stations.....	476	186,531	50,881	22,059	3,879	23,400	1,543

See footnote at end of table.

PETROLEUM BULK STATIONS

14.49

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
West North Central:							
Minnesota.....	1,441	231,012	182,810	77,335	24,620	81,327	19,522
Refiner-marketer stations.....	840	118,143	110,296	41,521	17,507	38,979	12,189
Other stations.....	601	113,969	72,514	35,814	7,059	22,348	7,333
Iowa.....	1,789	216,387	220,216	104,856	51,459	55,102	8,799
Refiner-marketer stations.....	1,114	118,882	158,543	74,898	41,666	35,801	6,198
Other stations.....	675	97,505	61,673	29,958	9,793	19,301	2,601
Missouri.....	1,155	231,226	96,349	53,481	18,506	18,282	5,980
Refiner-marketer stations.....	759	118,539	55,085	30,699	13,261	9,440	1,685
Other stations.....	396	112,687	41,164	22,782	5,245	8,842	4,295
North Dakota.....	688	60,575	39,168	21,501	7,155	6,512	3,300
Refiner-marketer stations.....	446	32,830	23,976	13,879	5,981	3,024	1,092
Other stations.....	242	27,745	15,192	8,322	1,174	3,488	2,208
South Dakota.....	608	60,981	46,184	25,090	10,171	9,247	1,674
Refiner-marketer stations.....	349	29,986	21,676	11,073	8,701	5,359	543
Other stations.....	259	31,025	14,508	8,019	1,470	3,888	1,131
Nebraska.....	640	82,263	53,411	23,388	9,611	16,751	3,767
Refiner-marketer stations.....	387	41,249	30,201	16,813	8,000	10,796	1,593
Other stations.....	253	41,014	16,210	6,475	1,611	5,955	2,174
Kansas.....	1,278	112,391	67,844	42,205	14,401	8,178	3,255
Refiner-marketer stations.....	775	64,169	47,642	29,501	12,121	4,074	1,473
Other stations.....	503	48,222	20,202	12,704	2,086	4,131	1,282
South Atlantic:							
Delaware.....	41	16,635	43,439	27,014	2,435	11,123	2,867
Refiner-marketer stations.....	29	12,830	31,690	18,499	2,023	8,301	2,867
Other stations.....	12	3,805	11,749	8,415	412	2,822	...
Maryland.....	162	142,615	202,472	95,692	24,448	68,422	14,410
Refiner-marketer stations.....	89	116,099	166,965	76,724	19,924	60,866	9,451
Other stations.....	73	26,516	35,507	18,968	4,524	7,556	4,959
District of Columbia.....	10	27,720	18,064	6,326	1,303	4,131	1,284
Refiner-marketer stations.....	6	25,395	14,851	5,198	1,008	7,361	1,284
Other stations.....	4	2,325	3,193	1,128	295	1,770	...
Virginia.....	410	168,899	226,770	104,324	31,776	54,752	36,018
Refiner-marketer stations.....	235	136,718	207,345	93,794	29,687	49,056	35,308
Other stations.....	125	32,181	18,425	10,430	2,089	5,696	710
West Virginia.....	175	70,092	44,631	31,145	1,725	742	9,419
Refiner-marketer stations.....	122	58,561	33,643	20,332	1,411	546	1,264
Other stations.....	53	11,531	10,988	1,773	264	196	8,155
North Carolina.....	661	222,719	213,700	116,835	54,979	18,408	23,478
Refiner-marketer stations.....	308	140,355	190,587	106,159	47,086	14,999	22,343
Other stations.....	353	82,364	23,113	10,676	7,893	3,409	1,135
South Carolina.....	334	100,344	124,649	69,525	30,332	16,776	17,516
Refiner-marketer stations.....	188	71,421	117,244	66,046	18,510	15,742	16,946
Other stations.....	146	28,923	7,405	3,479	2,322	1,034	570
Georgia.....	572	147,965	136,430	74,436	19,596	20,345	21,553
Refiner-marketer stations.....	315	75,246	66,374	36,384	9,213	12,891	7,385
Other stations.....	257	72,719	70,056	38,052	10,383	7,453	13,668
Florida.....	543	202,255	311,023	176,987	36,853	25,045	22,138
Refiner-marketer stations.....	383	98,589	203,699	123,909	25,810	14,212	34,768
Other stations.....	160	103,666	107,324	53,078	11,043	5,833	37,370
East South Central:							
Kentucky.....	429	121,965	104,716	67,754	14,211	11,189	11,565
Refiner-marketer stations.....	230	60,757	65,071	33,877	7,803	8,875	4,516
Other stations.....	199	61,168	49,645	33,869	6,413	2,314	7,049
Tennessee.....	343	133,505	102,132	68,660	16,845	7,047	9,590
Refiner-marketer stations.....	230	97,889	89,141	62,550	14,066	5,200	7,325
Other stations.....	113	35,616	12,991	6,110	2,779	1,847	2,255
Alabama.....	432	115,963	92,500	57,029	12,212	7,599	15,690
Refiner-marketer stations.....	198	64,485	56,571	35,157	7,081	3,817	10,516
Other stations.....	234	51,478	35,929	21,872	5,131	3,782	5,174
Mississippi.....	452	79,786	54,708	33,511	7,694	4,558	8,945
Refiner-marketer stations.....	217	34,037	14,460	14,238	3,133	595	1,694
Other stations.....	242	45,749	35,048	19,273	4,561	3,963	7,251
West South Central:							
Arkansas.....	519	74,548	25,985	15,367	5,858	2,298	2,462
Refiner-marketer stations.....	418	67,812	20,074	12,263	4,681	1,317	1,813
Other stations.....	101	6,736	5,911	3,104	1,177	981	649
Louisiana.....	469	110,226	155,435	67,368	26,204	6,410	55,453
Refiner-marketer stations.....	315	87,563	147,289	61,415	24,380	4,380	57,112
Other stations.....	154	22,663	12,146	5,953	1,824	2,030	2,341
Oklahoma.....	806	109,344	91,865	38,859	15,661	3,766	18,575
Refiner-marketer stations.....	564	82,163	82,513	32,170	14,111	1,629	18,008
Other stations.....	242	27,181	9,352	6,689	1,550	539	569
Texas.....	1,047	410,903	365,874	239,825	53,117	21,673	65,959
Refiner-marketer stations.....	1,031	313,599	324,080	218,508	51,261	11,933	58,584
Other stations.....	16	97,304	41,794	21,317	3,250	9,740	7,175

See footnote at end of table.

WHOLESALE TRADE

Table 14F.—PETROLEUM BULK STATIONS AND TERMINALS—STORAGE CAPACITY—UNITED STATES, BY GEOGRAPHIC DIVISION, STATE, AND TYPE OF ESTABLISHMENT: 1948—Continued

[Does not include liquefied petroleum gas bulk stations and terminals]

Geographic division, State, and type of establishment	Establishments (Number)	Sales ¹ (exc. tax), entire year (Thousand dollars)	Bulk storage capacity on December 31 for products specified				
			Total (Thousand gallons)	Gasoline (Thousand gallons)	Kerosene (Thousand gallons)	Distillate fuel oils (Thousand gallons)	Diesel and residual fuel oils (Thousand gallons)
Mountain:							
Montana.....	467	45,582	23,960	14,732	1,438	4,864	2,866
Refiner-marketer stations.....	263	24,493	14,422	9,389	984	2,572	1,497
Other stations.....	204	21,089	9,538	5,403	454	2,292	1,369
Idaho.....	371	49,674	21,673	12,743	325	4,764	3,841
Refiner-marketer stations.....	290	35,635	17,107	10,345	254	3,637	2,871
Other stations.....	81	14,039	4,566	2,398	71	1,127	970
Wyoming.....	179	25,265	7,854	5,151	558	1,229	916
Refiner-marketer stations.....	112	15,769	5,295	3,285	468	914	628
Other stations.....	67	9,496	2,559	1,866	90	315	288
Colorado.....	465	77,526	25,565	16,609	2,651	4,517	1,788
Refiner-marketer stations.....	311	43,807	17,505	11,627	2,057	2,794	1,027
Other stations.....	154	33,719	8,060	4,982	594	1,723	761
New Mexico.....	230	33,794	10,142	7,173	2,038	385	546
Refiner-marketer stations.....	154	18,673	6,451	4,686	1,443	104	218
Other stations.....	76	15,121	3,691	2,487	595	281	328
Arizona.....	209	51,527	15,447	9,188	1,181	2,366	2,712
Refiner-marketer stations.....	178	42,710	13,598	8,156	992	2,047	2,403
Other stations.....	31	8,817	1,849	1,032	189	319	309
Utah.....	180	41,178	10,146	6,898	229	1,898	1,121
Refiner-marketer stations.....	147	29,992	8,518	5,705	193	1,618	1,002
Other stations.....	33	11,186	1,628	1,193	36	280	119
Nevada.....	94	17,465	7,017	3,847	135	1,737	1,298
Refiner-marketer stations.....	88	16,762	6,381	3,677	125	1,411	1,168
Other stations.....	6	703	636	170	10	326	130
Pacific:							
Washington.....	609	198,913	273,408	107,353	2,865	58,708	104,482
Refiner-marketer stations.....	516	168,178	265,580	103,547	2,622	57,254	102,157
Other stations.....	93	30,735	7,828	3,806	243	1,454	2,325
Oregon.....	436	143,337	191,280	84,814	2,409	32,954	71,103
Refiner-marketer stations.....	362	122,321	181,621	79,935	2,336	30,563	68,787
Other stations.....	74	21,016	9,659	4,879	73	2,391	2,316
California.....	1,492	699,721	341,160	176,142	17,563	42,883	104,572
Refiner-marketer stations.....	1,179	576,951	308,882	162,980	16,596	34,682	94,624
Other stations.....	313	122,770	32,278	13,162	967	8,201	9,948

¹ Including items other than petroleum products.

PETROLEUM BULK STATIONS

Table 14G.—PETROLEUM BULK STATIONS AND TERMINALS—TYPE OF STATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

ESTABLISHMENTS AND SALES

Geographic division and State	All stations and terminals, total		Bulk stations and terminals (exc liquefied petroleum gas bulk stations and terminals)								Distributing terminals	
	Number	Sales (exc tax), entire year (Thousand dollars)	Independent stations		Commission stations		Salary stations		Cooperative stations		Number	Sales (exc tax), entire year (Thousand dollars)
			Number	Sales (exc tax), entire year (Thousand dollars)	Number	Sales (exc tax), entire year (Thousand dollars)	Number	Sales (exc tax), entire year (Thousand dollars)	Number	Sales (exc tax), entire year (Thousand dollars)		
United States, total.....	29,127	8,314,291	7,241	1,630,292	16,286	2,045,541	4,215	2,320,189	1,052	157,690	43	2,160,579
New England.....	651	725,023	241	111,731	125	32,133	215	422,365	1	(x)	19	(x)
Maine.....	148	81,440	54	20,782	43	11,126	23	17,451	...	...	11	31,481
New Hampshire.....	24	34,496	27	5,344	25	(x)	28	11,582	...	...	4	(x)
Vermont.....	71	26,096	17	3,764	23	(x)	29	13,552	...	...	3	(x)
Massachusetts.....	192	294,561	73	28,514	14	5,334	77	106,662	1	(x)	21	(x)
Rhode Island.....	38	40,416	16	3,031	1	(x)	11	(x)	...	...	10	58,997
Connecticut.....	118	197,820	49	43,746	4	(x)	40	(x)	...	...	20	190,129
Middle Atlantic.....	1,783	1,693,046	616	215,425	326	75,575	54	667,448	64	14,660	223	719,828
New York.....	805	731,421	296	109,627	131	28,767	324	270,598	42	10,794	106	312,277
New Jersey.....	234	451,276	68	32,321	57	15,783	64	173,614	6	1,753	39	228,740
Pennsylvania.....	744	510,349	252	73,417	138	32,732	366	223,291	10	2,108	78	178,811
East North Central.....	5,357	1,838,775	1,462	355,173	3,141	421,743	492	636,364	229	45,430	128	380,066
Ohio.....	971	437,742	258	73,597	321	75,662	235	157,441	16	1,348	41	123,288
Indiana.....	1,083	275,044	153	35,147	71	16,247	136	107,805	27	6,396	14	41,509
Illinois.....	1,725	476,621	368	84,612	971	108,331	279	185,335	79	21,552	28	76,711
Michigan.....	1,069	432,531	343	102,912	542	81,254	131	117,454	12	1,957	35	126,414
Wisconsin.....	1,209	223,787	340	59,435	591	66,134	173	61,993	54	14,787	11	14,564
West North Central.....	7,599	445,935	2,529	288,784	4,556	34,311	367	173,407	610	77,118	38	115,482
Minnesota.....	1,441	232,712	423	56,237	818	70,615	55	37,473	134	17,228	11	49,254
Iowa.....	1,789	216,387	477	6,462	1,052	21,614	114	33,367	124	21,544	11	18,250
Missouri.....	1,155	231,226	327	73,826	686	52,626	75	98,351	53	3,331	10	37,968
North Dakota.....	689	61,975	124	12,451	423	37,411	1	(x)	32	12,187	1	(x)
South Dakota.....	608	60,381	150	16,451	357	27,354	22	(x)	76	15,234	1	(x)
Nebraska.....	640	82,263	167	31,578	381	27,478	21	(x)	65	5,826	2	(x)
Kansas.....	1,278	112,391	361	37,714	790	44,621	64	(x)	61	6,148	2	(x)
South Atlantic.....	2,908	1,101,244	914	200,319	1,428	273,354	524	407,961	26	3,216	117	215,145
Delaware.....	41	16,635	8	1,531	16	3,795	13	4,135	2	(x)	2	(x)
Maryland.....	162	142,615	53	14,236	43	11,411	43	84,190	12	1,539	11	26,249
District of Columbia.....	10	27,720	4	2,327	...	...	4	(x)	...	...	1	(x)
Virginia.....	410	168,899	67	29,405	168	32,073	114	67,501	8	1,249	18	38,621
West Virginia.....	175	72,042	43	8,397	56	12,129	65	37,411	2	(x)	4	(x)
North Carolina.....	661	222,719	318	71,747	264	44,444	117	61,411	2	(x)	20	43,084
South Carolina.....	334	100,344	123	27,224	151	29,332	45	22,154	...	...	10	21,574
Georgia.....	572	147,365	174	23,465	409	17,464	49	37,610	...	...	10	14,526
Florida.....	543	202,255	67	17,590	382	62,646	62	73,805	...	...	36	48,164
East South Central.....	1,656	451,154	433	35,813	924	176,784	179	112,541	5	(x)	50	(x)
Kentucky.....	423	121,365	77	26,036	274	54,393	66	36,723	5	573	13	14,540
Tennessee.....	343	133,507	136	31,302	158	36,839	64	35,704	...	...	15	30,660
Alabama.....	432	115,403	116	23,493	212	47,772	35	31,225	...	...	9	13,013
Mississippi.....	452	74,986	134	20,522	285	43,386	14	8,438	1	(x)	13	(x)
West South Central.....	1,841	725,221	820	143,763	2,571	305,541	270	139,436	31	2,995	44	137,986
Arkansas.....	519	74,523	90	14,274	363	40,910	59	17,580	4	(x)	3	(x)
Louisiana.....	489	119,826	136	27,647	265	31,964	51	21,653	...	...	17	38,624
Oklahoma.....	806	119,444	112	32,413	531	44,303	48	21,713	10	(x)	5	(x)
Texas.....	2,347	410,453	382	68,231	1,512	184,024	112	78,490	17	1,629	24	77,424
Mountain.....	2,195	342,011	412	33,682	1,569	172,289	122	68,401	79	9,613	7	7,520
Montana.....	467	45,582	71	9,081	313	24,465	22	5,263	61	6,773	...	...
Idaho.....	371	49,694	34	8,042	306	33,640	27	7,593	4	343	...	...
Wyoming.....	179	25,265	42	8,157	124	13,538	5	(x)	1	(x)	1	(x)
Colorado.....	465	77,526	129	26,212	310	30,663	17	15,870	7	(x)	2	(x)
New Mexico.....	230	33,794	69	13,334	142	16,140	77	(x)	5	527	1	(x)
Arizona.....	209	51,527	30	8,460	159	24,960	19	(x)	...	...	1	(x)
Utah.....	180	41,178	31	8,263	131	18,343	15	11,002	1	(x)	2	(x)
Nevada.....	45	17,465	6	703	78	11,490	10	5,272	...	...	...	...
Pacific.....	2,537	1,041,371	408	135,481	1,481	252,574	589	440,635	7	(x)	52	(x)
Washington.....	609	148,913	65	17,545	425	64,502	101	85,344	3	511	15	30,959
Oregon.....	436	143,337	59	17,587	285	45,429	34	54,246	4	(x)	4	(x)
California.....	1,492	649,721	284	137,349	771	142,141	454	345,445	33	111,286

x Withheld to avoid disclosure.

APPENDIXES



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APPENDIX A

THE CENSUS ACT OF JUNE 19, 1948

(PUBLIC LAW 671--80TH CONGRESS)

(CHAPTER 502--2D SESSION)

(S.554)

AN ACT

To provide for the collection and publication of statistical information by the Bureau of the Census.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That (a) the Director of the Bureau of the Census, hereinafter referred to as the Director and the Bureau, respectively, is authorized and directed to take, compile, and publish the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with a designated regulatory body), in the year 1949 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the census of manufacturers shall not be taken in 1949. The censuses herein provided for shall include the United States and its Territories and such possessions as may be determined by the Director with the approval of the Secretary of Commerce.

(b) That the Director is further authorized to make such surveys as are deemed necessary to furnish annual and other interim current data on the subjects covered by the censuses provided for in this and other Acts.

Sec. 2. That the following sections of the Act of June 18, 1929 (46 Stat. 21), shall apply to the censuses and surveys authorized by this Act: Section 3, as amended by section 404 of Reorganization Plan Numbered II (53 Stat. 1436), and sections 5, 7, 8, 9, 10, 11, 12, and 15, except that the Director may also authorize the expenditure of necessary sums for travel expenses for attendance at training courses held by the Bureau: Provided, That in connection with any survey conducted by the Director pursuant to

section 1 (b) of this Act, the provisions of sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), with respect to the answering of questions and furnishing of information, shall apply only to such inquiries as are within the scope of the schedules and of the type and character heretofore used in connection with the taking of complete censuses under the Act of June 18, 1929 (46 Stat. 21), or in connection with any censuses hereafter taken pursuant to section 1 (a) of this Act and the Act of June 18, 1929: Provided further, (a) That sections 9 and 10 of the Act of June 18, 1929 (46 Stat. 21), shall apply to surveys conducted pursuant to section 1 (b) of this Act only after publication of a determination with reasons therefor certified by the Director with the approval of the Secretary of Commerce that the information called for is needed to aid or permit the efficient performance of essential governmental functions or services; or has significant application to the needs of the public, business, or industry and is not publicly available from nongovernmental or other governmental sources; (b) that in the case of any new survey said sections 9 and 10 shall apply only after public notice, given by the Director at least thirty days in advance of requesting a return, that such survey is under consideration; (c) that the provisions of said sections 9 and 10 shall not apply to any survey more frequent than annual conducted pursuant to section 1 (b) of this Act; and (d) that the provisions for imprisonment provided by said sections 9 and 10 shall not apply in connection with any survey conducted pursuant to section 1 (b) of this Act.

Sec. 3. That inquiries, and the number, form, and subdivisions thereof for the censuses and surveys provided for in this Act, shall be determined by the Director, with the approval of the Secretary of Commerce. To the extent that the provisions of this Act conflict with the provisions of any other Act, pertaining to the Bureau of the Census, the provisions of this Act shall control: Provided, That nothing herein shall be deemed to revoke or impair the authority of any other Federal agency with respect to the collection or release of information.

Approved June 19, 1948.

APPENDIX B

TYPE-OF-OPERATION DESCRIPTIONS

Each wholesale establishment is classified, for Census purposes, on two bases, first, by type of operation--as merchant wholesaler, manufacturers' sales branch or office, petroleum bulk station, agent or broker, assembler--on the basis of the character of the business or the nature of functions performed; and second, by kind of business or trade--as drugs, dry goods, hardware, groceries, construction materials, etc., primarily on the basis of commodity lines sold. Establishments whose operations overlap types of operation or kinds of business are classified according to their major activity during the census year and all of the business is included in the one classification.

Wholesale establishments are divided into five major type-of-operation classifications, each of which is further subdivided with the result that data are presented for a total of 36 different types of operation.

Type-of-operation groups and their subdivisions are outlined below:

- I. Merchant wholesalers
 - Service wholesalers (domestic market)
 - Wholesale merchants, jobbers
 - Converters (textile)
 - Industrial distributors
 - Service wholesalers (foreign trade merchants)
 - Exporters
 - Importers
 - Limited-function wholesalers
 - Cash-carry wholesalers
 - Drop or direct-mill shippers
 - Wagon, truck distributors
 - Retailer-cooperative warehouses
- II. Manufacturers' sales branches, sales offices
 - Sales branches (with stocks)
 - Sales offices (without stocks)
- III. Petroleum bulk stations, terminals
 - Bulk stations
 - Independent bulk stations
 - Commission stations
 - Salary stations
 - Cooperative bulk stations
 - Distributing terminals
- IV. Agents, brokers
 - Auction companies
 - Brokers (merchandise):
 - Representing sellers
 - Representing buyers
 - Commission merchants
 - Export agents
 - Import agents
 - Manufacturers' agents:
 - With stocks
 - Without stocks
 - Selling agents
 - Purchasing agents, resident buyers
 - Cooperative buying agencies
 - Cooperative sales agencies
- V. Assemblers (mainly farm products)
 - Assemblers (dealing on own account)
 - Commission buyers
 - Cooperative marketing associations
 - Cream stations
 - Country grain elevators:
 - Independent
 - Line
 - Cooperative
 - Packers, shippers

Types of Operation Described

I. Merchant wholesalers

This major group, which in the 1939 Business Census was known as "Service and limited-function wholesalers," con-

sists of establishments usually known as wholesalers, distributors, jobbers, supply houses, etc. They are primarily engaged in buying, taking title to, and where customary, physically storing and handling goods, and selling the goods at wholesale principally to retailers, to industrial and commercial users, and to other wholesalers. Establishments in this group may perform operations on the goods incidental to the wholesale trading and delivery, such as installing machinery, equipment, and fixtures. Separately incorporated sales subsidiaries of manufacturing and mining companies, buying and selling merchandise on their own account, are included in this major group.

Service wholesalers (domestic market):

Wholesale merchants, jobbers.--Merchant wholesalers primarily engaged in buying and selling in the domestic market, who perform all of the principal wholesale functions. They sell goods principally to retailers or to industrial, commercial, or professional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Converters (textile).--Included here are those special types of merchants in the textile trade that purchase textiles in the gray from mills or manufacturers, have them dyed and finished, usually on a contract or commission basis, and sell to the cutting-up trade, garment makers, wholesalers, or large-scale retailers. Plants engaged in finishing, dyeing, printing, etc., are included in the Census of Manufactures.

Industrial distributors.--Included here are establishments dealing in a fairly complete line of materials, equipment, and supplies for mines, factories, oil wells, public utilities, or similar industries, and selling primarily to industrial users. Establishments primarily engaged in selling machinery are included under "Wholesale merchants."

Service wholesalers (foreign trade merchants):

Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases which is primarily foreign.

Limited function wholesalers:

Cash-carry wholesalers.--Establishments that generally carry only a limited line of products, mostly staples and fast moving items, and usually do not extend credit to their customers nor make deliveries. Retailer-cooperative warehouses and voluntary group grocery wholesalers selling on a cash-and-carry basis are included in their respective classifications and not here. Cash-and-carry depots owned by service wholesalers and operated as separate establishments are included here.

Drop or direct-mill shippers.--Merchants primarily engaged in filling orders by having shipment made directly from the manufacturer or other source of supply to the drop-shippers' customer. As drop shippers they do not perform warehouse, storage, or delivery functions.

Wagon, truck distributors.--Merchant wholesalers that are distinguished by the following characteristics: (1) They combine the functions of salesmen with those of deliverymen. Usually no separate sales force is employed, the work of selling and delivering being carried out by salesmen-drivers. (2) They normally carry a limited assortment of merchandise consisting of nationally advertised fast moving items of a perishable or semiperishable nature. (3) Their practice is to sell for cash and in the original package.

It should be noted that only those wagon distributors with recognizable places of business, or who have paid employees, are included in the census.

Retailer-cooperative warehouses.--Establishments owned and operated cooperatively by groups of independent retailers buying collectively. The establishment functions as a separate wholesale house selling chiefly to members. Informal buying groups or clubs without warehousing facilities and having no paid employees were not enumerated in the census. Cooperative buying organizations with established places of business and purchasing for others on a commission basis are classified as "Cooperative buying agencies" and are included under "Agents and brokers."

II. Manufacturers' sales branches, offices

Establishments maintained apart from manufacturing plants by manufacturing and mining companies primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales branches or offices located at manufacturing plants or at general administrative offices of manufacturers are excluded unless operated as separate and distinct businesses. Separately incorporated subsidiaries of manufacturing and mining companies identified with parent company and selling its products only are included, whereas these establishments are classified as "Merchant wholesalers" in the Standard Industrial Classification Manual.

Manufacturers' sales branches (with stocks).--Are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Manufacturers' sales offices (without stocks).--Are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

III. Petroleum bulk stations, terminals

Distinguished primarily by their physical properties for transferring, storing, and distributing gasoline, fuel oil, and other bulk petroleum products at wholesale. Distributors selling packaged, rather than bulk, petroleum goods and those without stationary storage facilities who sell in bulk from tank trucks are classified as merchant wholesalers, not as bulk stations.

In addition to types of operation mentioned below, petroleum bulk stations and terminals are also classified (in tables 14C and 14F) on the basis of ownership as "Refiner-marketer" and "Other."

Bulk stations.--Maintain storage facilities on railroad or other transportation lines and sell, usually from trucks, to gasoline service stations and other retailers; to commercial and industrial users; and, in agricultural areas, to farmers. As a rule they do not have drive-in facilities for the accommodation of automobiles. Stations set up in a manner to service automobiles are classified in Retail Trade. Stations conducting both wholesale and retail businesses are classified according to their major activity during the Census year.

Bulk stations are classified on the basis of type or character of operation as follows:

Independent bulk stations.--Owned and operated independent of any other bulk station. This classification includes any single-unit bulk stations operated under the same ownership with filling stations but not under the same ownership with other bulk stations.

Commission stations.--Owned by multiunit concerns (concerns operating more than one bulk station) but whose operators have a proprietary interest in the business. Operators of these stations are as a rule paid commissions which include unspecified amounts to cover overhead, delivery costs, and pay roll. Personnel are considered as employees of the operator, rather than of the owner of the bulk plant.

Salary stations.--Owned and operated by multiunit concerns, concerns operating more than one bulk plant. Personnel of salary stations are generally considered as employees of companies owning the plants.

Cooperative bulk stations.--Owned and operated by cooperative associations. Many sell primarily to farmers via tank trucks.

Distributing terminals.--Places of business located at water, pipe line, or other transportation terminal points with special equipment for the transfer of petroleum products from one type of transportation to another. Although many terminals are similar in their operation to bulk plants, they are generally distinguished by their location, their larger operations, the character of their facilities, and in the class of customers served. Terminals are largely engaged in selling to bulk stations and industrial accounts, although some sales are made to retailers. Bulk stations on the other hand are primarily engaged in selling to retailers and commercial accounts.

Only those terminals are included in Wholesale Trade that make a practice of selling petroleum products to other concerns. Facilities used solely in making intra-company transfers are not considered as separate establishments for the purpose of the Census of Business.

IV. Agents and brokers

Establishments, the operators of which are in business for themselves, negotiating for others sales or purchases of merchandise in domestic or foreign trade, but who do not, as a rule, take title to the merchandise. They may represent a single client or a group of clients, either buyers or sellers but not both in the same transaction, and compensation is usually in the form of commissions or brokerage. Sales as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated and include some approximation as many of them do not maintain records of the dollar sales. In such cases carefully prepared estimates are included.

In the agents and brokers field it is often difficult to distinguish the various detailed types of operation. This is particularly true of brokers, commission merchants, manufacturers' agents, and selling agents.

Auction companies.--Concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. These establishments provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, live-stock, fruits and vegetables, and other farm products. Auctioneers and so-called "community sales" are not included in Wholesale Trade.

Brokers (merchandise).--Negotiate transactions between buyers and sellers without having direct physical control of the goods and without taking title or assuming the risk of price fluctuations. They act as agents for their principals, who usually are producers or manufacturers. Although some brokers represent wholesalers or retailers, this latter is usually as a purchasing function. Their powers as to prices and terms of sale are usually limited by their principals.

Brokers often are not bound to any set of clients. Their relations with any one client may not be continuous. In addition to negotiating purchases or sales, their chief function consists of advising their clients as to market conditions. Normally, brokers do not handle the invoices.

In some trades it is difficult to distinguish brokers from selling agents and manufacturers' agents, the terms frequently being used to describe similar methods of operation. This is particularly true in the food industry where brokers almost exclusively represent producers (sellers). Brokers primarily engaged in representing buyers are distinguished in Census statistics from those representing sellers.

Commission merchants.--Handle commodities or merchandise consigned to them for sale on a commission basis. As commission merchants they do not take title to the goods they sell for their clients. They have considerable latitude in regard to price and terms of sale. When the goods require it, they maintain places of business suitable for the handling, conditioning, warehousing, and selling of merchandise. Only commission merchants selling principally on a consignment basis are included here, whereas those dealing principally on their own account but doing some consignment business are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw cotton trade. Factors are located, as a rule, in central markets and receive the cotton on consignment from the producing areas. Their functions consist of advancing funds to shippers, who may be growers; warehousing and storing the goods; grading; and selling.

Export agents.--Includes commission houses, and agents and brokers who specialize in the purchase of goods for, or sale of goods to, foreign buyers.

Import agents.--Includes commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the domestic market. In addition to negotiating sales, they usually attend to customs formalities.

Manufacturers' agents.--Customarily sell part of the output of certain manufacturers, usually two or more whose goods are noncompeting, on an extended contractual basis. They usually are limited with respect to sales territory, prices, and terms of sale. Their principal duty is selling, although some of them warehouse goods for their principals.

A segregation is made, for Census purposes, between those manufacturers' agents who own stocks and those who do not.

Selling agents.--Are independent operators whose principal function is to sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous contractual relationships. Selling agents differ from manufacturers' agents in the following respects: (1) They normally sell all of the output of one or more products of the clients they serve; (2) they are less limited in sales territory; (3) they have considerable latitude with regard to prices, terms of sale, etc., whereas the authority of the manufacturers' agent is limited; and, (4) they frequently finance their clients and offer assistance in connection with the advertising and other sales-promotion activities.

Purchasing agents, resident buyers.--Purchasing agents, sometimes referred to as syndicate buyers, are independent operators buying merchandise for their clients. They are to be distinguished from manufacturers' purchasing agents who are not in business for themselves but work for a single employer. Frequently they combine orders from a number of relatively small manufacturers, wholesalers or retailers, and buy on a larger scale than would be possible for the individual concerns whom they represent.

Resident buyers are purchasing agents operating primarily in the dry goods trade. They are located in central markets and are in close contact with manufacturers in these markets and with wholesalers and retailers at outlying points. Normally they represent the interests of buyers although they may also occasionally represent sellers. Purchasing agents and resident buyers maintain more continuous relationship with clients than is the case with buying brokers.

Cooperative buying agencies.--Buying agencies maintained cooperatively by a group of purchasers with common interests.

Cooperative sales agencies.--Include both the sales agencies and the central marketing associations set up by cooperatives to facilitate the sale of the products of the members.

V. Assemblers (mainly farm products)

Consists of establishments primarily engaged in purchasing and assembling farm products and sea foods in local

growers' markets, at local producing points, or in the cities of producing regions. They assemble farm products, produced on a relatively small scale, in lots for shipment to other wholesale buyers. In addition to buying and wholesale distribution of farm products, they frequently grade, pack, and store the commodities handled.

Assemblers (dealing on own account).--Are distinguished by the fact that they are independent buyers who deal on their own account. Some maintain offices at a central point and have a group, line, or chain of buying stations.

Quantities of agricultural commodities may be purchased locally by retail, service, or other business or industrial establishments and sold or used for productive purposes. Such establishments are not included here since classification for Census purposes is based on primary activities during the Census year.

Commission buyers.--Assemblers that are distinguished by the fact that they are engaged as agents in the buying of agricultural products, rather than dealing on their own account.

Cooperative marketing associations.--Are cooperative associations formed largely by farmers primarily for the purpose of disposing of their products. They frequently also buy for their members various supplies such as feed, seed, fertilizer, and fuel.

The term "cooperative marketing association" includes local cooperatives--both those disposing of their products direct and those marketing through a central association or agency. Cooperative cream stations and cooperative elevators are covered under their respective designations and not here. Farmers' cooperatives engaged primarily in buying supplies for members are included in Retail Trade.

Cream stations.--Include buying stations, located in milk producing regions, that buy fluid cream from farmers. They may be maintained by creamery companies, by cooperative associations, or by independent firms. Cream stations operated in conjunction with, and secondary to, other businesses such as retail stores, service establishments, elevators, etc., are not included here.

Country grain elevators.--Include independent, line, and cooperative concerns which purchase and handle grain and have properties commonly referred to as "elevators." Business concerns in producing areas, buying and selling grain, who do not have "elevators" are included under "assemblers (dealing on own account)" or "commission buyers," depending on how they operate. Terminal elevators in central markets engaged primarily in selling grain are considered, for Census purposes, as merchant wholesalers.

Independent elevators.--Are, for Census purposes, limited to a single elevator under one ownership.

Line elevators.--Are two or more elevators (other than cooperatives) under one ownership. Two or more elevators operated by a cooperative association are included under cooperative elevators. Many line elevators are owned by milling concerns which buy grain for their own use; or by merchandising concerns which purchase the grain through the elevators but which sell only from central points. For elevators performing the buying but not the selling function, "sales," as reported to the Census, represent the value of the grain purchased.

Cooperative elevators.--Are owned and operated cooperatively by farmers. No distinction is made between single and multiple elevators operated by cooperative associations.

Packers and shippers.--Production-point assemblers, packing, shipping and selling fruits, vegetables, or sea foods. Operators who do some growing but who perform primarily a commercial business for other producers are included. Excluded from the Census of Business are packing houses operated as integral parts of farms, and contract packers performing no selling functions. Commercial and cooperative houses packing and shipping sea foods are included here, but those maintained by fishermen for packing and marketing their own catch are excluded.

KIND-OF-BUSINESS DESCRIPTIONS

Each wholesale establishment was assigned a kind-of-business classification. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales classified into individual commodity lines. As lines handled by a single wholesale establishment frequently are quite broad and may overlap classifications--e.g., tobacco and confectionery, groceries and wines and liquors, hardware and automotive supplies--kind-of-business classification is determined by the predominant activity as shown by the commodity line sales analysis, and all of the business of the establishment is included in the one classification. For some kinds of business, such as mill supply, industrial supply, heating and plumbing, and school supply businesses, usual trade designations, rather than predominant merchandise lines, determine classification.

The kind-of-business classification of each warehouse, administrative office, and auxiliary unit is based on the classification of the wholesale establishments in the parent organization which it services or to which it is auxiliary.

Wholesale establishments are classified into 145 kinds of business. These 145 detailed classifications are grouped into 53 trade classifications which are further arranged according to 17 major groups.

KIND-OF-BUSINESS DESCRIPTIONS

I. Groceries, confectionery, meats

1.--Groceries (general line)--Wholesale establishments handling a general line of dry groceries and processed foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, as well as nonfood grocery items, including matches, household chemicals, soap powders, paper products, brooms, brushes, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation based on the commodities handled. This classification includes five general types of establishments:

Not sponsoring cooperative or voluntary groups--Wholesale establishments (except cash-and-carry depots and institutional wholesalers) not sponsoring or affiliated with voluntary or cooperative groups.

Voluntary group wholesalers--Wholesale establishments sponsoring or affiliated with sponsors of voluntary organizations of independent retailers performing joint advertising or other sales promotion activities. All wholesalers sponsoring such groups are included regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative warehouses--Wholesale establishments owned and operated cooperatively by groups of independent retailers buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members but sometimes doing a regular wholesale business.

Cash-and-carry depots--Wholesale establishments who extend little or no credit and usually do not make deliveries. They generally warehouse limited stocks of canned foods, staples, and other fast moving items.

Institutional wholesalers--Wholesale establishments selling a general line of foods primarily to hotels, restaurants, cafeterias, and similar types of commercial users.

2.--Confectionery--Wholesale establishments primarily engaged in selling candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

3.--Fish, sea foods--Wholesale establishments primarily engaged in selling fresh and cured fish, crustacea, and mollusks. Establishments engaged in buying, cleaning or shucking, shipping and selling fish, crustacea, and mollusks are also included.

4.--Meats, meat products--Wholesale establishments primarily engaged in selling fresh, frozen, cured or processed (but not canned) meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

5.--Other grocery, food specialties:

Canned foods--Wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, spices--Wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are not included in Wholesale Trade.

Dried fruits, nuts--Wholesale establishments primarily engaged in selling dried fruits and nuts.

Flour--Wholesale establishments primarily engaged in selling flour, including prepared and packaged flour. Prepared foods and breakfast cereals are frequently handled.

Frosted, frozen foods--Wholesale establishments primarily engaged in selling quick frozen foods, such as frozen fruits, vegetables, and sea foods.

Miscellaneous grocery specialties--This classification includes two general types of wholesale establishments: (a) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (b) those primarily engaged in selling specialized lines of grocery and food specialties such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

II. Farm products (edible)

6.--Dairy, poultry products--Wholesale establishments primarily engaged in selling (or buying, as in the case of assemblers) one or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products. Pasteurizing and bottling operations incidental to the wholesale distribution of milk and cream are included in this classification. Establishments engaged chiefly in distributing milk and other dairy products by daily delivery to homes are classified in the Retail Census.

7.--Fruits, vegetables (fresh)--Wholesale establishments primarily engaged in selling (or buying) fresh fruits, vegetables, berries, melons, and the like.

III. Beer, wines, distilled spirits

8.--Beer, ale--Wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and spirits are frequently handled as secondary lines.

9.--Wines, distilled spirits--Wholesale establishments primarily engaged in selling wines, whiskey, gin, rum, brandy, and other distilled alcoholic beverages. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included. State depots supplying State liquor stores are not included in Wholesale Trade but are included in Retail Trade.

IV. Drugs, chemicals, allied products

10.--Drugs (general line).--Wholesale establishments engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Cooperatives and voluntary group wholesalers handling a full line of drugs are also included in this classification. Liquor departments of drug wholesalers, however, were reported as separate establishments and are included with "Wines and distilled spirits" under Group III.

11.--Drugs, drug sundries (specialty lines):

Proprietary medicines, toiletries--Wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Retailer cooperatives-specialty lines--Wholesale establishments owned and operated cooperatively by groups of independent drug stores buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members a limited line of such items as drugs, proprietary medicines, toilet articles and preparations, sick room supplies, sanitary supplies, and related drug sundries.

Drug sundries--Wholesale establishments primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products. See also "Surgical, medical, hospital equipment and supplies" under Group XIV.

12.--Industrial chemicals.--Wholesale establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Concerns engaged primarily in selling fireworks and ammunition for small arms are included in "Amusement, sporting goods" under Group XVII.

13.--Paints, varnishes:

Paints, with glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are frequently handled.

Paints, without glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

V. Tobacco and products (except leaf)

14.--Tobacco and products (except leaf).--Wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, and snuff. Confectionery, smokers' articles, razor blades, playing cards, etc., are frequently handled.

VI. Dry goods apparel15.--Clothing, furnishings, footwear:

Clothing, furnishings, (general line)--Wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories, millinery, and shoes.

Men's, boys' clothing, furnishings--Wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, work clothing, hats and caps, shirts, ties, underwear, and other furnishings except shoes.

Women's, children's clothing, furnishings--Wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and

other outerwear; infants' and children's wear; and miscellaneous furnishings and accessories except shoes.

Furs (dressed), fur clothing--Wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies--Wholesale establishments primarily engaged in selling women's hats and other millinery, millinery trimmings, and millinery supplies.

Shoes, other footwear--Wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work clothing--Wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoes, other footwear."

16.--Dry goods (general line).--Wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods and general merchandise stores, including piece goods, home furnishings, notions, and hosiery. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

17.--Dry goods specialties, piece goods, notions:

Hosiery, underwear--Wholesale establishments primarily engaged in selling women's hosiery, underwear, corsets, and allied garments.

Piece goods--Wholesale establishments primarily engaged in selling textiles in the piece or bolt.

Other dry goods, notions--Wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, miscellaneous knit and lace goods, fancy linen and needlework, cloth labels, etc., and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

18.--Piece goods converters.--Wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

VII. Furniture, home furnishings19.--Furniture (household, office):

Household furniture--Wholesale establishments primarily engaged in selling living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber.

Office furniture--Wholesale establishments primarily engaged in selling wood, metal, or fiber office furniture, such as chairs, desks, tables, filing cabinets and bookcases, etc. Establishments primarily selling office machines and equipment are classified as "Office machines, equipment" and those primarily selling store fixtures as "Store machines, fixtures," under Group XIV.

20.--Home furnishings, floor coverings:

China, glassware, crockery--Wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified as "Restaurant, hotel supplies (principally nonfood)" under Group XIV.

Floor coverings--Wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Antiques--Wholesale establishments primarily engaged in selling antique furniture, home furnishings, and objects of art. Reproductions of period furniture are classified as household furniture, and establishments primarily engaged in furniture restoration and repair are included in Service Trade.

Miscellaneous home furnishings--Wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as brooms, brushes, curtains, draperies, pictures and picture frames, window shades, kitchen utensils, phonograph records, musical instruments, and similar types of furnishings for the home.

VIII. Paper and its products

21.--Wrapping paper, twine--Wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing) and wrapping twine.

22.--Fine paper--Wholesale establishments primarily engaged in selling writing papers, reproduction paper stock, cover, text, thin, and other fine papers.

23.--Stationery, office supplies--Wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, greeting cards, erasers, calendars, paper clips, and similar office supplies.

24.--Wallpaper--Wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

25.--Miscellaneous paper products--Wholesale establishments primarily engaged in selling newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc. Establishments selling a combination of lines of paper and its products, no one line predominating, are also included here.

IX. Farm products (raw materials)

26.--Farm products (raw materials):

Cotton--Wholesale establishments primarily engaged in selling (or buying) raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

Grain--Wholesale establishments primarily engaged in selling (or buying) corn, wheat, oats, rye, barley, and other grains.

Hides, skins, raw furs--Wholesale establishments primarily engaged in selling (or buying) untanned hides, skins, raw furs, such as cattle hides, sheep skins, goat skins, etc., and pelts of fur-bearing animals.

Livestock (except horses, mules)--Wholesale establishments primarily engaged in selling (or buying) cattle, hogs, sheep, goats, and other livestock (except horses and mules).

Tobacco (leaf)--Wholesale establishments primarily engaged in selling leaf tobacco to (or buying for) manufacturers, export concerns, or other dealers.

Wool, mohair--Wholesale establishments primarily engaged in selling (or buying) raw wool (tops, noils, clip-pings, etc.), and mohair.

Miscellaneous inedible farm products--Wholesale establishments primarily engaged in selling (or buying) such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, raw silk, raw sugar, etc.

X. Automotive

27.--Automobiles, other motor vehicles:

Automobiles, new and used--Wholesale establishments primarily engaged in selling new and used passenger automobiles and motor vehicles. Distributors selling chiefly to individual consumers and selling limited amounts of new and used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Trucks, tractors (road type)--Wholesale establishments primarily engaged in selling new or used road type commercial trucks, truck-tractors, buses, trailers, semitrailers,

and related vehicles and parts. Truck and truck-tractor dealers are included here, rather than in Retail Trade, regardless of class of customer.

28.--Automotive equipment, tires and tubes:

Automotive parts, accessories--Wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used, as well as new parts, are included.

Garage equipment, tools--Wholesale establishments primarily engaged in selling garage and service station equipment such as hydraulic jacks and lifts, brake service equipment, compressors, electrical testing equipment, lubricating equipment, and other types of equipment employed in the servicing and repair of automotive vehicles. In Standard Industrial Classification Manual these establishments were included in the classification "Commercial machinery and equipment."

Tires, tubes--Wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, motorcycles, and bicycles.

XI. Electrical goods

29.--Electrical goods (general line)--Wholesale establishments engaged in selling a general line of electrical goods such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

30.--Wiring supplies, construction materials, apparatus and equipment:

Wiring supplies, construction materials--Wholesale establishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Apparatus and equipment--Wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electric energy.

31.--Electrical appliances, specialties:

Electrical appliances (general line)--Wholesale establishments primarily engaged in selling a full line of household electrical appliances including radios, television sets, dish washers, electric refrigerators, electric ranges, washing machines, ironers, and other types of electrical appliances used in the home.

Radios, television sets--Wholesale establishments primarily engaged in selling radio sets, television sets, tubes, parts, and accessories; public address systems; and radio-phonograph combinations.

Refrigerators, equipment (household)--Wholesale establishments primarily engaged in selling electric household refrigerators, home freezers, accessories, and parts.

Miscellaneous appliances, specialties--Wholesale establishments primarily engaged in selling a limited line of electrical appliances (other than radios, television sets, and refrigerators) such as household sewing and washing machines, ironers, ranges, hot water heaters, dish washers, etc., and specialties such as electric irons, percolators, clocks, hotplates, vacuum cleaners, etc.

XII. Hardware, plumbing, heating

32.--Hardware:

General line (with industrial department)--Wholesale establishments engaged in selling a general line of mer-

chandise sufficiently broad to service retail hardware stores and the hardware departments of other outlets. In addition to handling a general line of hardware, including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, a rather broad line of mine, mill, and industrial supplies is handled. Additional lines such as plumbing and heating equipment and supplies, electrical goods, paints and varnishes, iron and steel products, and sporting goods are also frequently handled.

General line (without industrial department)--Wholesale establishments engaged in selling a general line of hardware but with little emphasis on industrial type of hardware lines. In addition to handling a general line of hardware including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, these establishments frequently handle additional lines such as plumbing and heating equipment and supplies, sporting goods, electrical goods, and paints and varnishes.

Specialty lines--Wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

33.--Plumbing, heating equipment supplies:

Plumbing and heating (general line)--Wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures, including sanitary ware; steam and hot water heating boilers, radiators, parts, and fittings; stoves, ranges, furnaces, and other types of heating apparatus (except electric); oil burners; air-conditioning equipment; gas appliances and supplies; pipe, valves, and fittings, etc.

Heating (including stoves, ranges)--Wholesale establishments primarily engaged in selling heating equipment and supplies (except electric), including boilers, radiators, steam fittings, oil burners, stoves, ranges, gas appliances, etc.

Plumbing fixtures, supplies--Wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

Air conditioning, ventilating equipment--Wholesale establishments primarily engaged in selling air conditioning and ventilating equipment and supplies, including fans, blowers, and accessories.

XIII. Lumber, construction materials

34.--Lumber, millwork:

Direct mill shippers--Wholesale establishments primarily engaged in selling lumber and millwork, such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim. These establishments buy and sell on their own account but order the material shipped direct from producers to customers, thus eliminating the warehousing.

Distributors with yards--Wholesale establishments primarily engaged in selling lumber and millwork such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim. These establishments perform warehousing or storage functions and usually make deliveries.

35.--Other construction materials:

Brick, tile, terra cotta--Wholesale establishments primarily engaged in selling common and hollow brick; tile, including hollow; roofing and drain tile; and glazed and unglazed terra cotta.

Cement, lime, plaster--Wholesale establishments primarily engaged in selling cement, hydrated and quicklime, plaster, and stucco.

Glass (building)--Wholesale establishments primarily engaged in selling plate, window, and other flat glass. Paints and varnishes are frequently handled.

Sand, gravel, crushed stone--Wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Ready-mixed concrete distributors--Wholesale establishments primarily engaged in mixing and delivering ready-mixed concrete.

Roofing, siding, insulation--Wholesale establishments primarily engaged in selling nonmetallic roofing and siding (except lumber) and rigid and nonrigid thermal insulation.

Miscellaneous construction materials--Wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating; or such building materials as building stone, slate, concrete products, building board, etc.

XIV. Machinery, equipment, supplies

36.--Commercial machines, equipment:

Commercial refrigeration equipment--Wholesale establishments primarily engaged in selling refrigeration equipment (including electric) such as refrigerators, display cases, freezers, dispensers, water coolers, food locker equipment, etc. Establishments specializing in the sale of commercial refrigeration components and accessories are also included in this classification.

Office machines, equipment--Wholesale establishments primarily engaged in selling office machines and equipment (except furniture) such as adding machines, typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including supplies and parts for such machines.

Restaurant, hotel supplies (principally nonfood)--Wholesale establishments primarily engaged in selling such supplies and equipment as coffee urns, steam tables, china, glassware, silverware, linens, and related items.

Store machines, fixtures--Wholesale establishments primarily engaged in selling display fixtures, show racks, pricing equipment, and other store fixtures; and such store machines as cash registers, scales, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment--Wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters, etc.

37.--Construction machinery, equipment--Wholesale establishments primarily engaged in selling to contractors and other industrial users such construction and road building machinery as excavating and dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

38.--Farm-dairy machinery, equipment--Wholesale establishments primarily engaged in selling to dealers and distributors, farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; dairy machinery and equipment such as milking machines and cream separators, etc., and poultry equipment such as incubators, brooders, feeders, etc.

39.--Industrial machinery, equipment, supplies:

Industrial machinery, equipment (general line)--Wholesale establishments engaged in selling a broad line of industrial machinery, equipment and supplies, including industrial machines of various kinds, belting, hose, packing, specialized tools, abrasives, rope, etc.

Belting, hose, packing--Wholesale establishments primarily engaged in selling industrial belting, hose, packing, and mechanical rubber goods.

Machine tools--Wholesale establishments primarily engaged in selling power driven threading, boring, drilling, broaching, grinding, milling and rifling machines; lathes, shapers, slotters, and the necessary cutting tools, attachments and accessories for machine tools, and replacement parts.

Mine, mill supplies--Wholesale establishments primarily engaged in selling mining, quarrying, drilling, pumping, and rock boring machinery, and all forms of industrial supplies that are used in the installation, repair, and

maintenance of mines and mill equipment. This classification also includes safety devices and equipment used in mines and mills.

Oil well, oil refining supplies--Wholesale establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations.

Printing machinery, supplies (except paper)--Wholesale establishments primarily engaged in selling printing and lithographing machinery, printing ink, and other equipment and supplies, but not paper.

Rope, cordage--Wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Used machinery, equipment--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Miscellaneous industrial machinery, supplies--Wholesale establishments primarily engaged in selling such general purpose industrial machinery as materials-handling equipment (including conveyor systems), welding equipment, and power transmission equipment, machinery and equipment for such industries as food products, wood-working, shoe manufacturing, tanning, textile, and paper and pulp; and such industrial supplies and related items as abrasives, tin cans, glass bottles, industrial diamonds, decalcomanias, etc.

40.--Professional equipment, supplies:

Dental supplies--Wholesale establishments primarily engaged in selling equipment and supplies used by dentists such as chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth, and the like.

Religious supplies--Wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials, etc.

School equipment, supplies--Wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, wall and globe maps, and the like.

Surgical, medical, hospital equipment, supplies--Wholesale establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals.

Miscellaneous professional equipment, supplies--Wholesale establishments primarily engaged in selling such items as optical and ophthalmic goods, engineering instruments and supplies, artists' supplies, etc. Wholesale establishments selling optical or ophthalmic goods and also grinding lenses for doctors on individual prescriptions are included.

41.--Service establishments equipment, supplies:

Barber, beauty supplies--Wholesale establishments primarily engaged in selling such items as chairs, dryers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, barber soaps, and the like.

Laundry, dry cleaning equipment, supplies--Wholesale establishments primarily engaged in selling such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps, and chemicals; dry cleaning fluids; marking equipment; laundry trays and baskets; etc.

Leather and shoe findings--Wholesale establishments primarily engaged in selling leather, boot and shoe cut stock, rubber heels and soles, and other shoe findings such as eyelets, supports, ornaments, and metal heel and toe plates.

Undertakers' supplies--Wholesale establishments primarily engaged in selling caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supplies--Wholesale establishments primarily engaged in selling upholstery fabrics, leather and

fillings, tacks, nails, wire springs, and similar types of supplies used in the upholstery trade.

Miscellaneous service equipment, supplies--Wholesale establishments primarily engaged in selling such service equipment and supplies as janitors' supplies, furriers' supplies, bootblacks' supplies and hat cleaners' supplies, and the like.

42.--Transportation (except automotive) equipment, supplies:

Aircraft, aeronautical equipment, supplies--Wholesale establishments primarily engaged in selling all forms of aircraft engines and parts, aeronautical instruments, equipment, accessories, and parts.

Railroad equipment, supplies--Wholesale establishments primarily engaged in selling all forms of equipment and supplies that enter into the operation, maintenance, and repair of railroad track and rolling stock.

Marine equipment, supplies--Wholesale establishments primarily engaged in selling motor, sail and other boats; marine engines; and various kinds of equipment and supplies used in the operation, maintenance, and repair of boats and ships.

Other transportation equipment, supplies--Wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists, horse-drawn vehicles, etc.

XV. Metals, metal work (exc. scrap)

43.--Iron, steel and products--Wholesale establishments primarily engaged in selling iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, etc.

44.--Nonferrous metals, metal work--Wholesale establishments primarily engaged in selling nonferrous metals and metal work such as aluminum, copper, tin, brass, lead, zinc, etc.

XVI. Waste materials

45.--Iron, steel scrap--Wholesale establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of iron and steel scrap.

46.--Other scrap, waste materials--Wholesale establishments primarily engaged in assembling, sorting, and selling such waste materials as nonferrous scrap metals, waste paper, rags, wiping cloths, textile wastes, scrap rubber, and other waste and salvage materials.

XVII. Other kinds of business

47.--Amusement, sporting goods:

Cameras, photographic goods--Wholesale establishments primarily engaged in selling cameras, parts and accessories, projection apparatus, enlargers, and accessories; developing, printing and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment.

Sporting goods, toys, games--Wholesale establishments primarily engaged in selling games, toys, novelties, fireworks, bicycles, sporting goods, and athletic goods.

Other recreation goods--Wholesale establishments primarily engaged in selling such recreation goods as playground equipment, billiard and bowling equipment and supplies, and other recreational and hobby goods.

48.--Books, periodicals, newspapers--Wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

49.--Coal, coke:

Direct shippers (without yards)--Wholesale establishments primarily engaged in selling coal and coke, and have producers ship direct from mine to customers.

Distributors with yards--Wholesale establishments which operate yards and make deliveries therefrom, and are primarily engaged in selling coal and coke.

50.--Farm supplies:

Feed--Wholesale establishments primarily engaged in selling prepared feed and related products.

Fertilizers, agricultural chemicals--Wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seeds--Wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Miscellaneous farm supplies--Wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, straw, alfalfa, etc.

51.--Jewelry:

Jewelry (general line)--Wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches--Wholesale establishments primarily engaged in selling clocks and watches of all types.

Precious stones, metals--Wholesale establishments primarily engaged in selling diamonds and other precious stones (cut or uncut), and precious metals.

Watch materials, jewelers' tools, supplies--Wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Costume jewelry--Wholesale establishments primarily engaged in selling costume and ornamental jewelry made principally of materials other than precious metals or stones.

Miscellaneous jewelry--Wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, etc., or specialty jewelry items.

52. Petroleum and products--Wholesale establishments primarily engaged in selling petroleum products such as gasoline, lubricants, fuel oils, etc.

53.--Other kinds of business:

Flowers (cut), potted plants--Wholesale establishments primarily engaged in selling cut flowers, greens, and pot-

ted plants. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture.

Bulbs, plants--Wholesale establishments primarily engaged in selling bulbs, plants, cuttings, seeds, etc. Establishments engaged primarily in selling vegetables and flower seeds are included in "Seeds."

Forest products (except lumber)--Wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, box shooks, etc.

General merchandise--Wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating; food and related products, dry goods and apparel, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export establishments.

Leather goods--Wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Oils and fats (inedible)--Wholesale establishments primarily engaged in selling inedible animal and vegetable oils and greases, such as essential oils, cottonseed and linseed oil, tallow and fat, fish oils, etc.

Textiles and materials other than dry goods--Wholesale establishments primarily engaged in selling such textile products as burlap and other textile bags, canvas, felt, etc.

Yarns (industrial)--Wholesale establishments primarily engaged in selling to dealers and industrial users cotton, rayon, silk, woolen, worsted, and other yarns.

Kinds of business, n.e.c.--Wholesale establishments primarily engaged in selling commodities not elsewhere classified, such as crude rubber, ores, sponges, wood pulp, artificial leather, ice, artificial flowers, etc.

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APPENDIX D

TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS: 1948, 1939, AND 1929

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
Total, all wholesale establishments	Total wholesale trade Less motion picture film exchanges and coffee roasting, spice grinding	Total wholesale trade Less chain store warehouses and motion picture films
TYPE-OF-OPERATION GROUPS		
Merchant wholesalers	Service and limited-function whole- salers* Less motion picture film exchanges and coffee roasting, spice grinding	Wholesalers only Less motion picture films
Manufacturers' sales branches (with stocks)	Manufacturers' sales branches (with stocks)* Less motion picture film exchanges	Manufacturers' sales branches Less motion picture films Plus wholesaling manufacturers, district sales offices and general sales offices
Manufacturers' sales offices (without stocks)	Manufacturers' sales offices (without stocks) Less motion picture film exchanges	
Petroleum bulk stations, terminals	Petroleum bulk stations, terminals	Bulk tank stations
Agents and brokers	Agents and brokers Less motion picture films Plus cooperative sales agencies	Agents and brokers Less motion picture films Plus cooperative sales agencies
Assemblers (mainly farm products)	Assemblers (mainly farm products) Less cooperative sales agencies	Assemblers and country buyers
KIND OF BUSINESS		
I Groceries, confectionery, meats		
Groceries (general line)	Groceries (general line)	Groceries (general line)
Confectionery	Confectionery	Confectionery; plus confectionery and soft drinks (general line)
Fish, sea foods	Fish and sea foods	Fish and sea foods
Meats, meat products	Meat and provisions	Meats and meat products
Other groceries, food specialties	Groceries and foods (specialty lines, except as specified above) Less coffee roasting and spice grinding	Food and grocery specialties Plus soft drinks
II Farm products (edible)		
Dairy, poultry products	Dairy products; dairy and poultry prod- ucts; and poultry and poultry products	Dairy products; poultry and poultry products; dairy and poultry products
Fruits, vegetables (fresh)	Fruits, vegetables; and all other edible farm products	Fruits, vegetables (fresh)
III Beer, wines, distilled spirits		
Beer, ale	Beer, wines, liquors Beer and ale	(Prohibition era)
Wines, distilled spirits	Wines and liquors	
IV Drugs, chemicals, allied products		
Drugs (general line)	Drugs (general line)	Chemicals, drugs, allied products Drugs and drug sundries (general line)
Drugs, drug sundries (specialty lines)	Drugs, drug sundries (specialty lines)	Drugs and drug sundries (specialty) Toilet articles, preparations
Industrial chemicals	Dyestuffs; explosives; industrial chemicals; naval stores; and all other chemicals	Chemicals
Paints, varnishes	Paints, with and without wallpaper	Paints, varnishes, lacquers, enamels
V Tobacco and products (except leaf)	Tobacco and products (except leaf)	Tobacco and products (except leaf)

1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5 and 6, 1929)
VI Dry goods, apparel Clothing, furnishings, footwear Dry goods (general line) Dry goods specialties, piece goods, notions, hosiery, underwear Converters (piece goods)	Clothing and furnishings Dry goods (general line) Dry goods (specialty lines) Less converters (type of operation) Converters	Dry goods and apparel Clothing and furnishings Plus millinery and millinery supplies; and shoes and other footwear Dry goods (general line) Dry goods (specialties) notions, piece goods, less converters Converters
VII Furniture, home furnishings Furniture (household, office) Home furnishings, floor coverings	Furniture and house furnishings Furniture (general line); furniture (household); and furniture (office) China; glassware; crockery; floor coverings; house furnishings (except as specified); musical instruments; sheet music	Furniture and house furnishings Furniture House furnishings; and musical instruments and sheet music
VIII Paper and its products Paper (except stationery and wallpaper) Stationery, office supplies Wallpaper	Paper and its products Wrapping or coarse paper and products; printing and writing papers Stationery and stationery supplies Wallpaper	Paper and paper products Paper and paper products (general line); paper and paper products (specialty, other than specified) Stationery and stationery supplies Wallpaper
IX Farm products, raw materials Cotton Grain Hides, skins, raw furs Livestock (except horses, mules) Tobacco (leaf) Wool, mohair Other inedible farm products	Farm products - raw materials Cotton Grains Hides, skins, raw furs Livestock Tobacco (leaf) Wool, mohair Horses and mules; silk (raw); all other	Farm products (n.e.c.) Less flowers and nursery stock Cotton Grain Hides, skins and furs Livestock (other than horses and mules) Tobacco (leaf) Wool and mohair Horses and mules; silk (raw); other farm products
X Automotive Automobiles, other motor vehicles Automotive accessories, parts, equipment Tires, tubes	Automotive Automobiles, trucks, tractors* Automotive accessories and equipment; and automotive parts Tires and tubes	Automotive Automobiles and other motor vehicles Automotive equipment; and automobile parts (new and used) Tires and tubes
XI Electrical goods Electrical goods (general line) Wiring supplies, construction materials, apparatus and equipment Electrical appliances and specialties	Electrical goods Electrical merchandise (general line) Wiring supplies and construction materials; and apparatus and equipment Radios; refrigerators; all other	Electrical Electrical merchandise (general line) Electrical equipment and supplies Radios, refrigerators; and electrical appliances
XII Hardware, plumbing, heating Hardware (general line) Hardware (specialty line) Plumbing, heating, equipment, supplies	Hardware; and plumbing and heating equipment and supplies Hardware (general line) Hardware (specialty line) Plumbing and heating equipment and supplies	Hardware; and plumbing and heating equipment and supplies Hardware (general line) Hardware (specialty) Plumbing and heating equipment and supplies

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1948 classification	1939 equivalent classification (Table 1, 1939)	1929 equivalent classification (Tables 2, 4, 5, and 6, 1929)
XIII Lumber, construction materials	Lumber and construction materials	Lumber and building materials (other than metal)
Lumber, millwork	Lumber; lumber and millwork; millwork	Lumber and millwork
Other construction materials	Building supplies (general line); brick, tile, terra cotta; cement, lime and plaster; glass; all other	Construction and building materials (other than metal and wood)
XIV Machinery, equipment, supplies	Machinery, equipment, supplies	Machinery, equipment and supplies
Commercial machines, equipment	Commercial equipment, supplies	Commercial equipment and supplies
Construction machinery, equipment	Construction	Construction equipment and supplies
Farm-dairy machinery, equipment	Farm and dairy	Farm machinery and equipment
Industrial machinery, equipment, supplies	Industrial machinery, equipment, supplies (less construction)	Manufacturing, mining, and drilling machinery, equipment and supplies
Professional equipment, supplies	Professional equipment and supplies plus optical goods	Professional equipment and supplies plus optical goods
Service establishment equipment and supplies	Service equipment and supplies plus leather and shoe findings	Service equipment and supplies plus shoe findings and cut stock
Transportation equipment, supplies	Transportation equipment and supplies	Transportation equipment and supplies
XV Metals, metal work (except scrap)	Metals, metal work (except scrap)	
Iron, steel and products	Building metal work Iron and steel products (general line) Iron and steel products (semi-finished) Iron and steel products (flat) Wire and wire products Iron and steel finished products (n.e.c.)	Iron and steel (except scrap)
Nonferrous metals, metal work	Copper; all other	Metals and metal work (other than iron and steel)
XVI Waste materials	Waste materials	Iron and steel scrap and other waste materials
XVII Other merchant wholesalers		
Amusement, sporting goods	Amusement, sporting goods less motion picture film exchanges	Amusement and sporting goods less motion picture films
Books, periodicals, newspapers	Books, periodicals, newspapers	Books, periodicals and newspapers
Coal, coke	Coal and coke	Coal
Farm supplies	Farm supplies	Farm supplies (except machinery and equipment)
Jewelry	Jewelry	Jewelry
Petroleum and products	Petroleum and products	Petroleum and petroleum products
Miscellaneous kinds of business	All other products Less books, periodicals, newspapers; optical goods; and leather and shoe findings	All other Less books, periodicals and newspapers Plus forest products (except lumber); general merchandise; leather and leather goods (except shoe findings and cut stock); and flowers and nursery stock

*Also some individual companies were reclassified for purposes of comparison as shown in tables 1C and 1D.

APPENDIX E

PRINCIPAL CENSUS TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS FOR 1948,
WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

Wholesale trade as defined for Census purposes conforms with the field as outlined in Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, a manual published by the Executive Office of the President, Bureau of the Budget, May 1949. Census type-of-operation and kind-of-business classifications differ from those outlined in the SIC Manual primarily in that the former are in more detail. Census classifications together with their equivalents in the SIC Manual are shown below.

<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Total Wholesale Trade.....	50,51
Type-of-Operation Groups	
Merchant wholesalers.....	50
Manufacturers' sales branches, offices:	
Sales branches (with stocks) }	511
Sales offices (without stocks) }	512
Petroleum bulk stations, terminals.....	513
Agents, brokers.....	514
Assemblers (mainly farm products).....	514
Type-of-Operation Groups, by Kind of Business	
Merchant wholesalers.....	50
Groceries, confectionery, meats.....	504
Groceries (general line).....	5042
Confectionery.....	5045
Fish, sea foods.....	5046
Meats, meat products.....	5047
Other grocery, food specialties:	
Canned foods.....	5043
Coffee, tea, spices.....	5044
Dried fruits, nuts	
Flour	
Frosted, frozen foods	
Miscellaneous grocery specialties	
.....	5049
Farm products (edible).....	505
Dairy, poultry products.....	5052-5054
Fruits, vegetables (fresh).....	5055,5059
Beer, wines, distilled spirits.....	5095
Drugs, chemicals, allied products.....	502
Drugs (general line).....	5022
Drugs, drug sundries (specialty lines):	
Proprietary medicines, toiletries.....	part of 5023
Retailer-cooperatives....	part of 5023, part of 5024
Drug sundries.....	part of 5024, part of 5029
Industrial chemicals.....	5025-5027, part of 5029
Paints, varnishes.....	5028
Tobacco and products (except leaf).....	5094
Dry goods, apparel.....	503
Clothing, furnishings, footwear:	
Clothing, furnishings (general line).....	5036
Men's, boys' clothing, furnishings.....	part of 5037
Women's, children's clothing, furnishings	
Furs (dressed), fur clothing	
Millinery, millinery supplies	
Shoes, other footwear.....	5038
Work clothing.....	part of 5037
Dry goods (general line).....	5032
Dry goods specialties, piece goods, notions:	
Hosiery, underwear.....	5035
Piece goods jobbers.....	part of 5033
Other dry goods, notions.....	5034
Piece goods converters.....	part of 5033
Furniture, home furnishings.....	5097
Paper and its products.....	5092
Farm products (raw materials).....	5096

<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Merchant wholesalers--Continued	
Automotive:	
Automobiles, other motor vehicles.....	5012
Automotive equipment, tires, tubes:	
Automotive parts, accessories.....	5013
Garage equipment, tools.....	part of 5082
Tires, tubes.....	5014
Electrical goods.....	506
Electrical goods (general line).....	5062
Wiring supplies, construction materials, apparatus and equipment.....	5063
Electrical appliances, specialties.....	5064
Hardware, plumbing, heating..	507
Hardware:	
General line (with and without industrial dept.).....	5072
Specialty lines.....	5073
Plumbing, heating equipment, supplies:	
Plumbing, heating (general line).....	5074
Heating (including stoves, ranges).....	5075
Plumbing fixtures, supplies.....	5076
Air conditioning, ventilating equipment.....	5077
Lumber, construction materials.....	5098
Machinery, equipment, supplies.....	508
Commercial machines, equipment.....	part of 5082
Construction machinery, equipment.....	part of 5084
Farm-dairy machinery, equipment.....	5083
Industrial machinery, equipment, supplies	
Industrial machinery, equipment	
(general line).....	part of 5084
Belting, hose, packing.....	part of 5084
Machine tools.....	part of 5084
Mine, mill supplies.....	part of 5084
Oil well, oil refining supplies.....	5085
Printing machinery, supplies	
(except paper).....	part of 5084
Rope, cordage.....	part of 5084
Miscellaneous industrial machinery, supplies.....	part of 5084
Professional equipment, supplies.....	5086
Service establishment equipment, supplies.....	5087
Transportation (except automotive) equipment, supplies.....	5088
Metals, metal work (except scrap).....	part of 5091
Waste materials.....	5093
Other merchant wholesalers:	
Amusement, sporting goods.....	part of 5099
Books periodicals, newspapers.....	part of 5099
Coal, coke.....	part of 5091
Farm supplies.....	part of 5099
Jewelry.....	part of 5099
Petroleum and products.....	part of 5099
Other kinds of business.....	part of 5099
Manufacturers' sales branches, offices	
(with stocks, without stocks).....	511
Groceries, confectionery, meats	
Farm products (edible)	
Beer, wines, distilled spirits.....	part of 5119
Drugs, chemicals, allied products.....	5112
Tobacco and products (except leaf).....	5115
Dry goods, apparel.....	5113
Furniture, home furnishings.....	part of 5119
Paper and its products.....	part of 5119
Automotive.....	5111
Electrical goods.....	5116
Hardware, plumbing, heating.....	part of 5119
Lumber, construction materials.....	part of 5119

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<u>1948 Census of Business Classification</u>	<u>SIC Code</u>	<u>1948 Census of Business Classification</u>	<u>SIC Code</u>
Manufacturers' sales branches, offices--Continued		Agents and brokers--Continued	
Machinery, equipment, supplies.....	5118	Furniture and house furnishings.....	part of 5139
Metals,metal work (except scrap).....	part of 5117	Paper and its products.....	part of 5139
Other kinds of business:		Farm products (raw materials).....	5135
Amusement, sporting goods.....	part of 5119	Automotive.....	part of 5139
Books, periodicals, newspapers.....	part of 5119	Electrical goods.....	part of 5139
Coal, coke.....	part of 5117	Hardware, plumbing, heating.....	part of 5139
Farm supplies.....	part of 5119	Lumber, construction materials.....	5138
Jewelry.....	part of 5119	Machinery, equipment, supplies.....	5136
Petroleum and products.....	part of 5119	Metals, metal work (except scrap).....	part of 5137
All other products.....	part of 5119	Waste materials.....	part of 5139
		Other kinds of business:	
Petroleum bulk stations, terminals.....	512	Amusement, sporting goods.....	part of 5139
Agents and brokers.....	513	Books, periodicals, newspapers.....	part of 5139
Groceries, confectionery, meats.....	5133	Coal, coke.....	part of 5137
Farm products (edible).....	5134	Farm supplies.....	part of 5139
Beer, wines, distilled spirits.....	part of 5139	Jewelry.....	part of 5139
Drugs, chemicals, allied products.....	part of 5139	Petroleum and products.....	part of 5139
Tobacco and products (except leaf).....	part of 5139	All other products.....	part of 5139
Dry goods, apparel.....	5132	Assemblers (mainly farm products).....	514
		All kinds of business.....	5141

APPENDIX F

EXPLANATION OF TERMS

City size

Data are presented in table 8A by "City-Size," based on advance 1950 estimates of population of the places in which the establishments are located. Data are presented for nine groups, as follows:

Cities of 500,000 inhabitants or more
 Cities of 250,000 to 499,999 inhabitants
 Cities of 100,000 to 249,999 inhabitants
 Cities of 50,000 to 99,999 inhabitants
 Cities of 25,000 to 49,999 inhabitants
 Cities of 10,000 to 24,999 inhabitants
 Cities of 5,000 to 9,999 inhabitants
 Cities of 2,500 to 4,999 inhabitants
 Remainder of the United States

Commissions received

Represents earnings received by the reporting establishment during the year 1948 from sales made on an agency basis for the account of others. It does not include profits, if any, on sales for the account of the reporting establishment.

Commodity line

The term "commodity line," as used in this report, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for Census purposes, in consultation with representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for analytical information.

All commodity or merchandise items were grouped, for Census purposes, into 126 principal commodity lines. Fifty-eight of the principal or major lines were further subdivided into 274 detailed lines, giving a total of 400 classifications. It should be noted that retail sales of wholesale establishments are not separately shown, but are included along with wholesale sales in the commodity classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line (No. 126), hence the sum of all commodity-line sales items is equivalent to total sales.

Credit terms

Credit sales.--Include all sales during the year except those strictly on a cash or c.o.d. basis.

Establishments doing credit business.--Included under this heading are all merchant wholesalers and manufacturers' sales branches, except those indicating that all of their business was strictly on a cash or c.o.d. basis.

Credit sales as percent of all sales.--Includes all sales during the year 1948, except those strictly on a cash or c.o.d. basis, expressed as a percent of total sales of establishments reporting credit sales.

End-of-year accounts and notes receivable as percent of credit sales.--Represents the amount of outstanding accounts and notes receivable as of the end of the year 1948 expressed as a percent of credit sales. Includes only the accounts and notes receivable resulting from the sale of merchandise and held by the reporting establishments. Notes and accounts sold or discounted to banks, finance companies, or factors are not included even though sold "with recourse." These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Percent change in accounts and notes receivable, beginning to end of year 1948.--Represents the change in amount of accounts and notes receivable from the beginning to end of year 1948, expressed as percent of accounts and notes

receivable at the beginning of the year. These figures are based on establishments reporting both beginning and end-of-year receivables.

Bad debt losses as percent of credit sales.--Represents the amount of receivables written off during the Census year, expressed as percent of credit sales. Bad debt losses includes all receivables written off during 1948 as uncollectible, even though the credit may have been extended on sales made in 1947 or earlier. These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Credit accounts per establishment.--Represents average number of credit accounts as of December 31, 1948, per establishment doing credit business. These figures are derived by dividing the number of credit accounts by the number of establishments doing credit business.

Credit sales per account.--Represents average annual credit sales per credit account. Derived by dividing the total amount of credit sales for the year by the number of credit accounts.

Employment and pay roll terms

Pay roll.--Pay roll includes all compensation (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for Social Security, income tax withholding, insurance, dues, etc.

Pay roll--entire year.--All amounts paid during the census year to employees are included in this item.

Pay roll--specified workweeks.--All amounts paid to employees on pay rolls for the workweek ending nearest March 15, July 15, and November 15 are included in these items. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other than a workweek basis, and also for reporting on a workweek basis commission and bonus payments. However, for a number of establishments annual pay roll figures included amounts not allocated to weekly pay rolls.

Paid employees.--Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the specified workweeks.

Employee size.--In tables 6A and 6B wholesale establishments are classified by employee-size groups, based on the total number of paid employees for the workweek ended nearest November 15, 1948. Data are presented for eleven employee-size groups, as follows:

100 or more employees	6 or 7 employees
50 to 99 employees	4 or 5 employees
20 to 49 employees	3 employees
10 to 19 employees	2 employees
8 or 9 employees	1 employee

No paid employees

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Establishments

Establishments consist of all wholesale places of business as well as administrative offices, central warehouses, and other units of multiunit organizations which service, or are auxiliary to, the wholesale establishments of the organization. The count represents the number of establishments in business at the end of 1948.

Administrative offices and auxiliary units.--These include locations of a multiunit organization which service, or are auxiliary to, the wholesale establishments within

the organization. They are not primarily engaged in selling merchandise. Included are such locations as district offices, purchasing offices, central warehouses, garages, etc., primarily engaged in performing administrative or other auxiliary functions. Chain-store warehouses and central warehouses which service the retail establishments of their own organization are classified in Retail Trade.

Wholesale establishments.--These are separate places of business primarily engaged in selling, or acting as an agent in selling merchandise to (or buying for) business concerns, regardless of whether the latter purchased for resale or for business use. The place of business may be a warehouse from which sales are made at wholesale, a sales or brokerage office, or part of an office that may be shared with others. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude data for those that operated during the entire year 1948 but had sales of less than \$5,000. In 1939 the corresponding figure for exclusion from the tabulations was \$500.

Expense terms

Operating expenses.--Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. For agents, brokers, and commission petroleum bulk stations the entries under the heading "operating expenses" represent the amount of brokerage or commissions received rather than overhead expenses incurred.

For establishments with total sales of \$200,000 or more, operating expenses are further classified into administrative, selling, delivery, warehouse, occupancy, and "other" expenses.

Administrative expenses.--Includes the general administrative expenses not chargeable directly to any one division or function. Included here are executives' and officers' salaries and expenses; office salaries; office supplies and stationery; postage; telephone and telegraph; professional services; depreciation on furniture and fixtures; dues, subscriptions, and donations; collection expenses; etc.

Selling expenses.--Includes direct expenses incurred in selling merchandise; covers such items as salesmen's salaries, commissions, and bonuses; salesmen's traveling expenses; advertising; and insurance and depreciation on salesmen's automobiles. Delivery expenses (as defined below) are shown separately.

Shipping, delivery expenses.--Includes costs incurred in transferring the merchandise from the warehouse or other place of storage to the customer; covers items such as deliverymen's salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.

Warehouse expenses.--The cost of operating the warehouse or stock room. Covers such items as salaries and wages of warehouse employees, boxing and packing costs, etc.

Occupancy expenses.--Includes all expenses arising from the use and maintenance of the premises and the buildings, fixtures and equipment; covers maintenance labor, heat, light, power and water. Where the premises are not owned, rent is included. For firms owning the premises it covers such items as building repairs and supplies, insurance and taxes on building, and depreciation on buildings. Because a number of firms experienced difficulty in differentiating between "warehouse" and "occupancy" expenses, data for these two items should be used with care.

Other expenses.--Included here are those operating expenses not classified above, such as interest on bank loans, losses from bad debts, etc.

Expense to sales ratios.--Operating expenses (including pay roll) expressed as a percent of sales.

Firm size

Data are presented in table 8B by "Firm Size," based on the number of wholesale establishments, not counting administrative offices and auxiliary units, under a single ownership. Ownerships are grouped into the following nine size classifications:

- 1 wholesale establishment only
- 2 wholesale establishments
- 3 to 5 wholesale establishments
- 6 to 9 wholesale establishments
- 10 to 14 wholesale establishments
- 15 to 24 wholesale establishments
- 25 to 49 wholesale establishments
- 50 to 99 wholesale establishments
- 100 or more wholesale establishments

Legal form of organization

In tables 5A and 5B wholesale establishments are classified into the following legal forms of organization:

Individual proprietorships.--Unincorporated businesses owned by one individual or person who may or may not actively participate in its operations.

Partnerships.--Unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.--Businesses owned by legally incorporated organizations or companies. Cooperative associations incorporated under either regular corporation laws or under the special association laws are included in this legal form.

Other legal forms.--Establishments having ownerships under legal forms not defined above. Included here are all establishments owned or operated by cooperative associations not incorporated under the regular corporation laws or under special cooperative association laws, and other miscellaneous ownership types such as receiverships, estates, etc.

Period established or acquired

Each respondent was requested to report the date the 1948 owner acquired or started the business within the city. The date reported reflected the last change in ownership, if any, prior to December 31, 1948. Mere change of name without a change of the actual owners was not considered a change of ownership. Neither was a change of location of the establishment within the city considered a new business if it continued at the new location under the same ownership.

Table 8C presents data for wholesale establishments classified by date of establishment or acquisition. Establishments are grouped for presentation purposes as follows:

Acquired or established:

1948	1930 to 1933
1946 or 1947	1920 to 1929
1942 to 1945	1900 to 1919
1938 to 1941	Prior to 1900
1934 to 1937	Year not reported

Sales terms

Sales, entire year.--Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State sales taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier

and passed along to the wholesale establishment are also included in the sales figures.

Sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade.

Some establishments included in Wholesale Trade (such as buying brokers, purchasing agents, syndicate buyers, country grain elevators, and cream stations) are engaged chiefly in buying from the trade or public for clients or for parent organizations, selling being incidental or non-existent. These establishments reported purchases in lieu of sales. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Sales by class of customer:

Sales to retailers--Represents sales to all classes of retailers including chains, mail order houses, department stores, independent stores, restaurants, and other establishments included in Retail Trade.

Sales to industrial users--Represents sales to industrial, commercial, professional, institutional, and other similar end users. They represent goods bought for business use such as machinery, equipment, supplies, raw materials, components, etc., rather than goods bought for resale in the same form as purchased.

Sales to wholesale organizations--Represents the volume of business done by one type of wholesale establishment with another, thus providing a measure of the volume of duplication in wholesale sales.

Sales to household consumers--Included here are sales to household consumers, individual users, and to farmers. This inquiry measures the volume of retail sales by wholesale establishments.

Sales for export--Represents the domestic value of goods exported by wholesale establishments, including sales through their agents in this country. Wholesale organizations maintaining foreign branches were requested to include here the value of goods shipped to such branches.

Sales size--In tables 2A and 2B, service wholesalers and manufacturers' sales branches (with stocks) are classified by size of establishment based upon 1948 sales. Establishments starting in business in 1948 are included on the same basis as other establishments, even though they may not have been in operation the full twelve months. In table 2A, United States Summary, nine sales-size groups were used as follows:

\$5,000,000 and over	\$300,000 to \$499,999
\$2,000,000 to \$4,999,999	\$200,000 to \$299,999
\$1,000,000 to \$1,999,999	\$100,000 to \$199,999
\$500,000 to \$999,999	\$50,000 to \$99,999
	Under \$50,000

In table 2B, geographic division and standard metropolitan area data are presented by five sales-size groups as follows:

\$5,000,000 and over	\$500,000 to \$999,999
\$1,000,000 to \$4,999,999	\$200,000 to \$499,999
	Under \$200,000

In table 3C, credit data for merchant wholesalers are analyzed by size of establishment, using four sales-size-classifications as follows:

\$1,000,000 and over	\$200,000 to \$499,999
\$500,000 to \$999,999	Under \$200,000

Stocks on hand

Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

Storage capacity--petroleum bulk stations and terminals

Represents capacity in gallons of stationary facilities for bulk storage of gasoline and distillate and residual fuel oils. Includes all such capacity at bulk stations, distributing terminals and relay (or lockup) points. Data represent capacity assigned to each of the specified products as of December 31, 1948.

Truck terms

Trucks and truck-tractors--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas, in the case of the truck-tractor, it is towed in a semitrailer.

Trailers and semitrailers--A semitrailer is distinguished from a trailer in that the former is a two-wheeled vehicle which connects with a truck-tractor by means of a fifth wheel arrangement which transmits a portion of the weight on the towing vehicle. A trailer is a towed vehicle which carries the entire load on its own axles.

Manufacturers' rated capacity--This is the rating assigned by truck manufacturers. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and also between different kinds of business.

CONFIDENTIAL

FORM BC **30**

CONSUMER GOODS
Wholesalers
Jobbers
Export Merchants
Import Merchants
Limited-Function Wholesalers
Manufacturers' Sales Branches
Manufacturers' Sales Offices

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

Your report is required by Act of Congress (62 Stat. 478; 13 U.S.C. 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.

Form approved
Budget Bureau No. 41-4833.

Enumerator's Use Only

S. D. No. _____ E. D. No. _____ LINE No. _____

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner _____

Have you obtained a separate report for each place of business?
Check Yes No (If "No" is checked, explain in "Remarks" on page 10.)

INSTRUCTIONS.—This form is to be used for reporting the various classes of merchant wholesalers, manufacturers' sales branches, and manufacturers' sales offices primarily engaged in selling consumer goods such as:

Foods	Furniture	Stationery
Tobacco	Ophthalmic goods	Petroleum (except bulk plants and terminals)
Clothing	Paints and varnishes	Farm supplies
Dry goods	Books, magazines	House furnishings
	Jewelry	Etc.

A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. Distributors primarily engaged in selling industrial goods should report on Form BC-31; bulk petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34.

Prepare report by _____ and hold for collection.

I. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(a) Name of establishment _____
(d) Business address of owner (if same as 1 (c) write "Same"):
Street and number _____
P. O. box or rural route number _____
City _____ State _____

(b) Name of owner(s) _____

(c) Location of establishment:
Street and number _____ (Month) _____ (Year) _____
Name of city, town, or village _____
County _____ State _____

(e) Date of acquiring or establishing this business in this city under present ownership _____
(f) If the year given above is 1948, was there a previous occupant at these premises in 1948? Check Yes No
(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.
Are such sales included in inquiry 3 of this report?
Check Yes No

Census Use Only	B, C, D, H, I	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	I Date	J Pt. Yr.	K

● NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, inquiry 8 (pages 4-9) for entries.

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948..... \$.

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses do not include here withdrawals by proprietor-owners.)

Census Use Only

A-5
C-9

(b) Employment and pay roll for selected workweeks in 1948 (exclude persons reported in 5 (c) below, but include paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—

	MARCH 15		JULY 15		NOVEMBER 15	
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*
Full-time and part-time combined		\$		\$		\$

* Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business.

A-12
C-19

6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:

(Exclude fork-lift trucks, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY				5 tons and over
	Total	Under 1½ tons	1½ tons	Over 1½ tons, under 5 tons	
(a) Number of trucks—total					
(1) Refrigerated bodies					
(2) Other body types					
(b) Number of truck-tractors—total					
(c) Number of semi-trailers and trailers	TOTAL		REFRIGERATED BODIES		OTHER BODY TYPES

7. STOCKS ON HAND:

(a) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948..... \$

December 31, 1947..... \$

8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) TOTAL operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... \$

ANALYSIS of expenses (to be answered if 1948 sales exceeded \$200,000):

(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.)..... \$

(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.)..... \$

(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.)..... \$

(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.)... \$

(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.) \$

(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.)..... \$

(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)

Census Use Only
A-3
B-12
B-13
A-4
C-2
I-2

C-3
C-4
C-5
C-6
C-7
C-8

D	
9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:	
Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. If book figures are not available give best possible approximations. The following table of contents may prove helpful in locating commodity lines.	
MERCHANDISE LINES	PAGE
MERCHANDISE LINES	COMMODITY NUMBER
Foods, Beverages, Soap, Tobacco, Drugs, Paints, Chemicals.....	1-24
Clothing, Dry Goods, Textiles, Furniture, Home Furnishings.....	4-5
Hard Goods—Automotive, Electrical, Hardware, Plumbing, Heating.....	6-7
Motion Picture Films, Photographic-Ophthalmic Goods, Office-Church-School Supplies, Shoe Findings.....	7
Petroleum, Coal, Glass, Lumber, Paper, Printed Materials.....	8
Jewelry, Sporting Goods, Flowers, Seeds, Farm Supplies, Second-Hand Goods, Receipts From Services, Miscellaneous Merchandise.....	8
	9
TOTAL COMMODITY SALES (Same as inquiry 3 (a))..... \$.....	
MERCHANDISE LINES	SALES 1948
MERCHANDISE LINES	SALES 1948
FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS	
Food	Food—Continued
1. Canned, bottled foods, total (sum of a-g)..... \$..... 000	5. Groceries (except as specified), total (sum of a-i)..... \$..... 040
a. Canned baby foods..... \$.....	a. Flour, related products..... \$.....
b. Canned fruits, fruit juices..... \$.....	b. Sugar..... \$.....
c. Canned vegetables, vegetable juices..... \$.....	c. Oleomargarine, butter substitutes..... \$.....
d. Canned fish, sea foods..... \$.....	d. Cooking oils (including vegetable and animal shortening)..... \$.....
e. Canned meats..... \$.....	(Report item under 10)
f. Canned milk..... \$.....	e. Breakfast cereals..... \$.....
g. Other canned, bottled foods..... \$.....	f. Bakery products..... \$.....
2. Coffee..... 011 \$.....	g. Tea..... \$.....
3. Confectionery, total (sum of a-c)..... \$.....	h. Dried fruits..... \$.....
a. Candy, including chocolate..... \$.....	i. Other groceries..... \$.....
b. Chewing gum..... \$.....	6. Dairy products, ice cream, ices, total (sum of a-e)..... 050
c. Fountain fruits, syrups; other confections..... \$.....	a. Butter..... \$.....
4. Frozen foods (sum of a-c)..... 030 \$.....	b. Cheese..... \$.....
a. Frozen fruits..... \$.....	c. Ice cream, ices..... \$.....
b. Frozen vegetables..... \$.....	d. Milk, cream (fluid)..... \$.....
c. Other frozen foods..... \$.....	(Report quantities under inquiry 10, page 10)
	e. Other dairy products..... \$.....
	(Report canned milk under 1)

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES	SALES 1948
FOODS, BEVERAGES, SOAP, TOBACCO, DRUGS, PAINTS, CHEMICALS—Continued				
Food—Continued				
7. Eggs, poultry, total (sum of a and b)	060	\$	16. Soaps, toilet and other	097
a. Eggs		\$	Tobacco	
b. Poultry (live, dressed)		\$	17. Cigars, cigarettes, tobacco (except leaf)	111
8. Fish, sea foods (Report canned under 1, frozen under 4)	091	\$	18. Smokers' supplies, razor blades, playing cards, etc.	112
9. Fresh fruits, vegetables, berries, total (sum of a and b)	070	\$	Drugs	
a. Fresh fruits, berries		\$	19. Drugs, drug sundries, total (sum of a-c)	350
b. Fresh vegetables		\$	a. Drugs, pharmaceuticals	\$
10. Meats provisions, total (sum of a-e)	080	\$	b. Proprietary medicines, toiletries, cosmetics (Report soap under 16)	\$
a. Fresh meats (except sausage)		\$	c. Druggist sundries	\$
b. Cured, boiled, smoked meats (except sau- sage)		\$	Paints—Chemicals	
c. Sausages (loaves)		\$	20. Paints, varnishes, lacquers, enamels, etc.	361
d. Lard (from hogs)		\$	21. Fertilizers, fertilizer materials	362
e. Other meat products including game (Report canned meats under 1, poultry under 7)		\$	22. Agricultural chemicals (except fertilizers)	363
11. Other food, related products (such as ice, sau- sage casings, malts, raw sugar, etc.)	092	\$	23. Industrial chemicals not elsewhere classified	364
Beverages			24. Other chemicals, related products (specify kind)	365
12. Beer, fermented malt liquors	093	\$		
13. Soft drinks	094	\$		
14. Spirits (including neutral spirits and ethyl alcohol used in blending)	095	\$		
15. Wines	096	\$		

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued		SALES 1948	SALES 1948
MERCHANDISE LINES		MERCHANDISE LINES	
CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS			
Clothing			
25. Men's, boys' clothing, furnishings (except shoes), total (sum of a-d)	210	\$	
a. Underwear, hosiery	\$		
b. Suits, coats, trousers, overcoats	\$		
c. Work clothing, work gloves	\$		
d. Other clothing, furnishings (men's, boys')	\$		
26. Women's, misses', children's, infants' clothing, accessories (except shoes), total (sum of a-h)	220	\$	
a. Dresses	\$		
b. Suits, coats (except fur)	\$		
c. Furs, fur clothing	\$		
d. Hosiery, underwear	\$		
e. Corsets, allied garments	\$		
f. Millinery and materials	\$		
g. Children's, infants' wear (except footwear)	\$		
h. Other apparel, accessories (except shoes)	\$		
Shoes			
27. Shoes, other footwear, total (sum of a-d)	230	\$	
a. Men's, boys' shoes	\$		
b. Women's, misses' shoes	\$		
c. Children's, infants' shoes	\$		
d. Other footwear	\$		
Dry Goods—Home Furnishings			
28. Piece goods (woven), total (sum of a-e)	240	\$	
a. Cotton	\$		
b. Rayon, nylon, other synthetic	\$		
c. Silk	\$		
d. Wool	\$		
e. Other woven piece goods	\$		
29. Home furnishings (textile), total (sum of a-e)	250	\$	
a. Curtains, draperies	\$		
b. Bedspreads, comfortables, blankets	\$		
c. Sheets, pillow cases, towels	\$		
d. Table linens	\$		
e. Other textile home furnishings	\$		
30. Dry goods, except woven piece goods and home furnishings, total (sum of a-d)	260	\$	
a. Knit fabrics, lace fabrics	\$		
b. Notions, thread, buttons, closures	\$		
c. Yarns	\$		
d. Other dry goods	\$		
31. Other textile products (textile bags, canvas products, etc.)	271	\$	

MERCHANDISE LINES		SALES 1948		MERCHANDISE LINES		SALES 1948	
CLOTHING, DRY GOODS, TEXTILES, FURNITURE, HOME FURNISHINGS—Continued							
Home Furnishings—Floor Coverings							
32. China, glassware, crockery.....	301	\$					
33. Floor coverings, total (sum of a-c).....	310	\$				320	\$
a. Carpets, rugs.....		\$					
b. Linoleum, other hard surface.....		\$					
c. Other.....		\$					
34. Kitchen utensils, kitchen tools, miscellaneous homewares.....	302	\$					
35. Musical instruments; phonographs, records (report sheet music under 64; radios and radio-phonograph combinations under 40)	303	\$					
HARD GOODS—AUTOMOTIVE, ELECTRICAL, PLUMBING, HEATING							
Automotive							
37. Motor vehicles, total (sum of a-c).....	400	\$					
a. Passenger cars (new).....		\$					
b. Passenger cars (used).....		\$					
c. Trucks, truck-tractors, truck-trailers (report farm tractors under 71)		\$					
d. Motorcycles, motor scooters.....		\$					
e. Other motor vehicles.....		\$					
38. Automotive parts, supplies, accessories; ga- rage, filling station service equipment, total (sum of a-f).....	410	\$					
a. Batteries, electrical parts.....		\$					
b. Tires, tubes.....		\$					
c. Parts (except batteries, electrical parts).....		\$					
d. Garage, filling station service equipment.....		\$					
e. Accessories.....		\$					
f. Other automotive supplies (anti-freeze, waxes, brushes, etc.).....		\$					
Electrical							
39. Electrical wiring supplies, construction mate- rials, total (sum of a-d).....	420	\$					
a. Interior wiring, construction materials (con- duits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses; etc.).....		\$					
b. Outside construction materials (poles; cross arms; pole-line hardware; outside wires, cables; etc.).....		\$					
c. Lighting fixtures (residential, commercial, industrial).....		\$					
d. Electric lamps (incandescent, fluorescent).....		\$					
Electrical—Continued							
40. Radios, television sets, home appliances and specialties, total (sum of a-g).....	440	\$					
a. Radio sets, tubes, parts and accessories; public address systems; radio-phon- ograph combinations.....		\$					
b. Television sets, tubes, parts, accessories, allied television equipment.....		\$					
c. Electric household refrigerators, home freez- ers.....		\$					
d. Electric home laundry equipment (clothes driers, ironing machines, etc.).....		\$					
e. Electric ranges.....		\$					
f. Other electric kitchen equipment (water heaters, electric sinks, etc.).....		\$					
g. All other electric appliances, specialties.....		\$					
41. Electric commercial equipment.....	450	\$					
Hardware—Plumbing—Heating							
42. Hardware.....	460	\$					
43. Plumbing, heating, air conditioning equipment and supplies.....	470	\$					

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES		SALES 1948
MOTION PICTURE FILMS, PHOTOGRAPHIC-OPHTHALMIC GOODS, OFFICE-CHURCH-SCHOOL SUPPLIES, SHOE FINDINGS					
44.	Motion picture film rentals, total (sum of <i>a</i> and <i>b</i>)	520	\$		
a.	Rental receipts from commercial theaters.		\$		
b.	Rental receipts other than from theaters		\$		
45.	Ophthalmic products, total (sum of <i>a-c</i>)	540	\$		
a.	Prescription sales		\$		
b.	Merchandise sales		\$		
c.	Specialties		\$		
46.	Photographic goods, except processed motion picture film (cameras, sensitized film, etc.)	530	\$		
47.	Scientific optical instruments	551	\$		
48.	Fountain pens, mechanical pencils	554	\$		
49.	Stationers' office supplies, artist materials (except paper, see 63)	556	\$		
50.	School equipment, supplies	558	\$		
51.	Church equipment, supplies	559	\$		
52.	Office machines	560	\$		
53.	Boot, shoe cut stock and shoe findings, total (sum of <i>a-c</i>)	500	\$		
a.	Boot, shoe cut stock (leather)		\$		
b.	Rubber products (heels, soles, etc.)		\$		
c.	Other shoe findings		\$		
54.	Miscellaneous professional and service equipment (specify kind)	592	\$		
			\$		
			\$		
PETROLEUM, COAL, GLASS, LUMBER, PAPER, PRINTED MATERIALS					
Petroleum, Coal, Glass					
55.	Petroleum and products	811	\$		
56.	Coal, coke	812	\$		
57.	Glass (sheet and containers), total (sum of <i>a</i> and <i>b</i>)	820	\$		
a.	Sheet glass (including window and plate glass)		\$		
b.	Glass containers		\$		
Lumber					
58.	Lumber (rough, dressed and finished)	840	\$		
59.	Plywood	850	\$		
60.	Millwork, veneer, other wood products	861	\$		
Paper					
61.	Wallpaper	862	\$		
62.	Paper (basic materials except wallpaper), paperboard, total (sum of <i>a-e</i>)	870	\$		
a.	Newsprint, groundwood, book paper		\$		
b.	Fine paper		\$		
c.	Wrapping paper		\$		
d.	Building paper, building board		\$		
e.	Miscellaneous paper, paperboard (tissue, absorbent, containerboard, boxboard, cardboard, etc.)		\$		
63.	Converted paper products, pulp goods, total (sum of <i>a-d</i>)	880	\$		
a.	Envelopes, paper stationery, office supplies (see 49)		\$		
b.	Paper bags		\$		
c.	Boxes, containers (paper, paperboard)		\$		
d.	Miscellaneous converted paper products, pulp goods		\$		
Printed Materials					
64.	Books, magazines, printed materials, total (sum of <i>a-d</i>)	890	\$		
a.	Books, magazines, newspapers		\$		
b.	Sheet music		\$		
c.	Printed blanks, blank books, forms		\$		
d.	Miscellaneous products (engraved, lithographed, printed)		\$		

MERCHANDISE LINES		SALES 1946	MERCHANDISE LINES	SALES 1944
JEWELRY, SPORTING GOODS, FLOWERS, SEEDS, FARM SUPPLIES, MISCELLANEOUS MERCHANDISE				
Jewelry				
65. Jewelry, silverware, trophies, total (sum of a-g).....	910	\$	70. Farm, garden, dairy machinery and equipment (except tractors), total (sum of a-c).....	600
a. Clocks, watches.....	\$		a. Dairy equipment.....	\$
b. Watch parts.....	\$		b. Garden equipment.....	\$
c. Costume jewelry.....	\$		c. Farm machinery, equipment.....	\$
d. Precious stones, metals.....	\$		Miscellaneous Merchandise	
e. Silverware, plated ware.....	\$		71. Tractors and equipment.....	610
f. Jewelers' findings.....	\$		(Report truck-tractors under 37)	
g. Other jewelry items: (including medals, trophies, etc.).....	\$		72. Leather (except boot, shoe cut stock; clothing; belting).....	931
Sporting Goods, Toys and Games				
66. Toys, games, athletic goods, bicycles, etc., total (sum of a-e).....	920	\$	73. Luggage, saddlery, harness, etc.....	932
a. Small arms, ammunition.....	\$		74. Junk and scrap.....	940
b. Toys, games.....	\$		75. Rubber sundries, not elsewhere classified.....	951
c. Bicycles.....	\$		76. Second-hand merchandise (specify kind).....	952
d. Children's vehicles, except bicycles.....	\$			\$
e. Athletic goods.....	\$			\$
(Report sports wear under 25, 26, or 27)			77. Miscellaneous lines of merchandise (specify kind).....	961
Farm, Garden Supplies				
67. Feed (mixed, other).....	133	\$		\$
68. Flowers, nursery stock, total (sum of a and b).....	140	\$	78. Receipts from services and sources other than sale of merchandise (specify).....	971
a. Cut, potted flowers.....	\$			\$
b. Nursery stock.....	\$			\$
69. Seeds (field, garden), total (sum of a and b).....	170	\$		\$
a. Farm seeds.....	\$			\$
b. Garden seeds (flower, vegetable).....	\$			\$

CONFIDENTIAL

FORM BC **31**

INDUSTRIAL, COMMERCIAL, PROFESSIONAL GOODS

(Electrical goods, hardware, plumbing and heating, machinery, trucks, tractors, truck-tractors, mine and mill supplies, contractors' equipment, barber and beauty supplies, shoe findings, morticians' goods, church supplies, coal and coke, industrial and commercial papers, metals, etc.)

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting the various classes of distributors, merchant wholesalers, manufacturers' sales branches, manufacturers' sales offices, supply houses, and dealers primarily engaged in distributing goods destined for industrial, commercial, professional, or institutional use, such as:

Electrical merchandise
Trucks and tractors
Lumber and lumber products
Metals and metal work
Machinery
Oil-well supplies
School, church supplies

Mine, mill supplies
Contractors' equipment
Wholisters' equipment, supplies
Motion picture films

A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. Merchant wholesalers and manufacturers' sales branches or offices primarily engaged in selling consumer goods should report on Form BC-30; bulk petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34.

Prepare report by _____ and hold for collection.

Form approved
Budget Bureau No 41-4834.

Enumerator's Use Only

S. D. NO. _____ E. D. NO. _____ LINE NO. _____

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner _____

Have you obtained a separate report for each place of business?
Check Yes No
(If "No" is checked, explain in "Remarks" on page 10.)

Office, store, and garage equipment
Waste materials
Etc.

I. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(a) Name of establishment _____

(b) Name of owner(s) _____

(c) Location of establishment:

Street and number _____

Name of city, town, or village _____

County _____ State _____

Is above street number located within the corporate limits of this city, town or village?
Check Yes No

(d) Business address of owner (if same as 1(c) write "Same"): _____

Street and number _____

P. O. box or rural route number _____

City _____ State _____

(e) Date of acquiring or establishing this business in this city under present ownership _____ (Month) _____ (Year)

(f) If the year given above is 1948, was there a previous occupant at these premises in 1948?
Check Yes No

(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report?
Check Yes No

Census Use Only	B State	C County	D City	E No. Units	F K. B.	G Type	H City Size	I E. D. No.	J Date	K Pt. Yr.
	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

● NOTE.—Answer all inquiries on pages 1, 2, and 3. Select only applicable items, inquiry 9 (pages 4-9), for entries.

		Census Use Only		
		L Legal	M Vol. Coop.	N Class
<p>2. DESCRIPTION OF BUSINESS:</p> <p>(a) Kind of business <small>(Give usual designation by which the business is known to the trade or public. EXAMPLES: Hardware wholesaler, steel warehouse, lumber wholesaler, full-line electrical merchandise, plumbing and heating goods, mine and mill supplies, oil-well supplies, shoe findings jobber, school supplies, dental equipment and supplies, hospital equipment, laundry supplies, farm machinery, tractors and tractors, printing paper, etc.)</small></p> <p>(b) Legal form of organization—November 1948 (place check mark in proper square): 1 <input type="checkbox"/> Individual proprietorship 2 <input type="checkbox"/> Partnership 3 <input type="checkbox"/> Corporation 4 <input type="checkbox"/> Cooperative association (nonincorporated) 5 <input type="checkbox"/> Other (specify) _____</p> <p>(c) Is this establishment operated by a cooperating group of customers? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>(d) Did you maintain a warehouse or storage yard in 1948? Check <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>(e) Type of operation: <small>(Check principal type of operation or function performed; i. e., the basis on which more than 50 percent of your business was conducted in 1948.) CHECK ONLY ONE.</small></p> <p>Merchant, Distributor, or Wholesaler</p> <input type="checkbox"/> Industrial distributor, <input type="checkbox"/> Export merchant. <input type="checkbox"/> Steel warehouse, <input type="checkbox"/> Import merchant. <input type="checkbox"/> Heavy goods dealer, <input type="checkbox"/> Drop shipper. <input type="checkbox"/> Supply house, <input type="checkbox"/> Direct mill shipper <input type="checkbox"/> Wholesale merchant or jobber. <p>Manufacturers' Sales Branches (Owned by manufacturer)</p> <input type="checkbox"/> Carrying stock for delivery <input type="checkbox"/> Not carrying stock for delivery. <p>Other Types</p> <input type="checkbox"/> Other (types of distributor (describe): _____)	<p>3. NET SALES, 1948 (After deducting returns and allowances):</p> <p>(a) Net Sales and any other operating receipts (including sales taxes) \$ _____ <small>(Include at selling value any merchandise sold on a commission basis.)</small></p> <p>Of total net sales reported in 3 (a) above, give the amount * of—</p> <p>Domestic Sales:</p> <p>(1) Sales to industrial, commercial, professional, and other similar types of end users (governmental bodies, institutions, manufacturers, service businesses, railroads, utilities, contractors, etc.) \$ _____</p> <p>(2) Sales to household consumers and individual users, including your own employees \$ _____</p> <p style="text-align: center;"><i>For resale</i></p> <p>(3) Sales to retailers (including sales to retail chains, mail-order houses, department stores, independent stores, State liquor stores, and restaurants) \$ _____</p> <p>(4) Sales to wholesale organizations (including subjobbers, institution supply houses, wholesale commissionaries, and export concerns) \$ _____</p> <p>Export Sales:</p> <p>(5) Sales direct to buyers in foreign countries, or through their agents in this country (including sales through your own foreign branches, if any) \$ _____ <small>(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (a).)</small></p> <p><small>*If book figures are not available, give best possible approximations.</small></p> <p>4. CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES:</p> <p>(a) How much of 1948 sales, inquiry 3 (a) above, was on credit? \$ _____ <small>(Report as credit all sales except strictly cash and c. o. d. sales)</small></p> <p>(b) Accounts and notes receivable outstanding as of— December 31, 1948 \$ _____</p> <p>December 31, 1947 \$ _____</p> <p>(c) Number of credit accounts, December 31, 1948 (Number) _____</p> <p>(d) Bad debt losses, 1948 \$ _____ <small>(Receivables written off during 1948 as uncollectible)</small></p>	<p>A-1</p> <p>B-1</p> <p>C-1</p> <p>D-1</p> <p>I-1</p> <p>A-2</p> <p>B-2</p> <p>B-3</p> <p>B-4</p> <p>B-5</p> <p>B-6</p> <p>B-7</p> <p>B-8</p> <p>B-9</p> <p>B-10</p> <p>B-11</p>		

<p>5. PAY ROLL AND EMPLOYMENT:</p> <p>(a) Total pay roll for year 1948..... \$.....</p> <p>(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.)</p>	<p style="text-align: center;">Census Use Only</p> <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:50%;"></td> <td style="width:50%;"></td> </tr> <tr> <td style="text-align: center;">A-5</td> <td style="text-align: center;">C-9</td> </tr> </table>			A-5	C-9	<p>7. STOCKS ON HAND:</p> <p>(a) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)</p> <p>December 31, 1948..... \$.....</p> <p>December 31, 1947..... \$.....</p>	<p style="text-align: center;">Census Use Only</p> <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:50%;"></td> <td style="width:50%;"></td> </tr> <tr> <td style="text-align: center;">A-3</td> <td style="text-align: center;">B-12</td> </tr> <tr> <td style="text-align: center;">B-13</td> <td></td> </tr> </table>			A-3	B-12	B-13																															
A-5	C-9																																										
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B-13																																											
<p>(b) Employment and pay roll for selected workweeks in 1948 (exclude persons reported in 5 (c) below, but include paid officers and executives of corporations):</p> <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th colspan="6" style="text-align: center;">WORKWEEK ENDED NEAREST—</th> </tr> <tr> <th></th> <th style="text-align: center;">MARCH 15</th> <th style="text-align: center;">JULY 15</th> <th style="text-align: center;">NOVEMBER 15</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Full-time and part-time combined</td> <td style="text-align: center;">Number of employees</td> <td style="text-align: center;">Number of employees</td> <td style="text-align: center;">Number of employees</td> <td style="text-align: center;">Pay roll for the work-week*</td> <td style="text-align: center;">Pay roll for the work-week*</td> </tr> <tr> <td></td> <td style="text-align: center;">\$</td> <td style="text-align: center;">\$</td> <td style="text-align: center;">\$</td> <td style="text-align: center;">A-6 to A-11</td> <td style="text-align: center;">A-6 to A-11</td> </tr> </tbody> </table> <p>*Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.</p> <p>(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business</p>	WORKWEEK ENDED NEAREST—							MARCH 15	JULY 15	NOVEMBER 15			Full-time and part-time combined	Number of employees	Number of employees	Number of employees	Pay roll for the work-week*	Pay roll for the work-week*		\$	\$	\$	A-6 to A-11	A-6 to A-11	<p>8. OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):</p> <p>(a) TOTAL operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... \$.....</p> <p>ANALYSIS of expenses (to be answered if 1948 sales exceeded \$200,000):</p> <p>(1) Administrative expenses (such as officers' salaries and traveling expenses, office salaries, professional services, office supplies and stationery, postage, depreciation on office furniture and equipment, etc.)..... \$.....</p> <p>(2) Selling expenses (such as salesmen's salaries, commissions, and expenses; house salesmen's salaries; advertising; etc.)..... \$.....</p> <p>(3) Shipping, delivery expenses (such as salaries and wages, out-freight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.)..... \$.....</p> <p>(4) Warehouse expenses (such as warehouse salaries and wages, boxing and packing, etc.)..... \$.....</p> <p>(5) Occupancy expenses (such as rent; maintenance labor; heat, light, power, and water; building repairs and supplies; insurance, taxes, and depreciation on buildings; etc.)..... \$.....</p> <p>(6) Other expenses (such as interest on bank loans, losses from bad debts, etc.)..... \$.....</p> <p style="text-align: right;">(The sum of (1), (2), (3), (4), (5), and (6) above must equal the amount reported in 8 (a).)</p>																		
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	\$	\$	\$	A-6 to A-11	A-6 to A-11																																						
<p>6. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:</p> <p>(Exclude fork-lift trucks, industrial tractors, etc., and vehicles held for sale.)</p> <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2" style="text-align: left;">TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948</th> <th colspan="3" style="text-align: center;">MANUFACTURER'S RATED CAPACITY</th> <th rowspan="2" style="text-align: center;">I</th> </tr> <tr> <th style="text-align: center;">TOTAL</th> <th style="text-align: center;">UNDER 1½ TONS</th> <th style="text-align: center;">OVER 1½ TONS AND UNDER 5 TONS</th> </tr> </thead> <tbody> <tr> <td>(a) Number of trucks—total.....</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>(1) Dump bodies.....</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>(2) Flat or platform bodies.....</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>(3) Other body types.....</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>(b) Number of truck-tractors—total.....</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>(c) Number of semitrailers and trailers.....</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			I	TOTAL	UNDER 1½ TONS	OVER 1½ TONS AND UNDER 5 TONS	(a) Number of trucks—total.....					(1) Dump bodies.....					(2) Flat or platform bodies.....					(3) Other body types.....					(b) Number of truck-tractors—total.....					(c) Number of semitrailers and trailers.....					<p style="text-align: center;">Census Use Only</p> <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:50%;"></td> <td style="width:50%;"></td> </tr> <tr> <td style="text-align: center;">A-12</td> <td style="text-align: center;">C-10</td> </tr> </table>			A-12	C-10
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D

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Most concerns will find that only a few of the items listed below pertain to their business. Select the particular ones that do apply and report the dollar volume of sales of each for the year 1948. **If book figures are not available, give best possible approximations.**
The following table of contents may prove helpful in locating commodity lines:

MERCHANDISE LINES		PAGE	COMMODITY NO.
Automotive, electrical goods, hardware, plumbing and heating			
Machinery and equipment—Agricultural, construction, industrial, transportation			
Metals, metal work, coal, other minerals			
Lumber, paper, furniture, home furnishings			
Professional, commercial, recreational, service business equipment and supplies			
Miscellaneous lines—foods, dry goods, drugs, farm products, waste materials, leather goods, etc.			

TOTAL COMMODITY SALES (Same as inquiry 3 (a)) \$.....

MERCHANDISE LINES		SALES 1948	
MERCHANDISE LINES		SALES 1948	
AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING			
Automotive			
1. Motor vehicles, total (sum of (a)-(e))	400	\$	
(a) Passenger cars (new)	\$		
(b) Passenger cars (used)	\$		
(c) Trucks, truck-tractors, truck trailers (Report farm tractors under 10.)	\$		
(d) Motorcycles, motor scooters	\$		
(e) Other motor vehicles	\$		
2. Automotive parts, supplies, accessories; garage, filling station service equipment, total (sum of (a)-(f))	410	\$	
(a) Batteries, electrical parts	\$		
(b) Tires, tubes	\$		
(c) Parts (except batteries, electrical parts)	\$		
(d) Garage, filling station service equipment	\$		
(e) Accessories	\$		
(f) Other automotive supplies (antifreeze, waxes, brushes, etc.)	\$		
Electrical Goods			
3. Electrical wiring supplies, construction materials, total (sum of (a)-(d))	420	\$	
(a) Interior wiring, construction materials (conduits, fittings; interior wires, cables; wiring devices; safety switches; panels; fuses, etc.)	\$		
(b) Outside construction materials (poles; cross arms; pole line hardware; outside wires, cables, etc.)	\$		
(c) Lighting fixtures (residential, commercial, industrial)	\$		
(d) Electric lamps (incandescent, fluorescent)	\$		
Electrical Goods—Continued			
4. Electrical apparatus, equipment (motors, generators, switchboards, industrial heating equipment, industrial electronics, transformers, etc.)	431	\$	
5. Radios, television sets, home appliances and specialties, total (sum of (a)-(g))	440	\$	
(a) Radio sets, tubes, parts and accessories; public address systems; radio-phonograph combinations	\$		
(b) Television sets, tubes, parts, accessories, allied television equipment	\$		
(c) Electric household refrigerators, home freezers	\$		
(d) Electric home laundry equipment (clothes dryers, ironing machines, etc.)	\$		
(e) Electric ranges	\$		
(f) Other electric kitchen equipment (water-heaters, electric sinks, etc.)	\$		
(g) All other electric appliances, specialties of (a)-(c)	450	\$	
6. Commercial refrigeration, food locker equipment	\$		
(c) Cooking, food service equipment	\$		
Hardware			
7. Hardware, total (sum of (a)-(e))	460	\$	
(a) Builders' hardware	\$		
(b) Heavy hardware	\$		
(c) Shelf, light hardware	\$		
(d) Wire screening	\$		
(e) All other hardware (Report nails under 23; small arms, ammunition under 94.)	\$		

AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING—Continued

Plumbing and Heating

8. Plumbing, heating, air-conditioning equipment and supplies, total (sum of (a)-(i))	470	\$
(a) Air-conditioning equipment	\$	
(b) Boilers, radiators, connectors	\$	
(c) Furnaces (warm air)	\$	
(d) Oil burners	\$	
(e) Gas appliances, supplies	\$	

Plumbing and Heating—Continued

(f) Heating, cooking stoves and ranges (except electric, gas)	\$
(g) Fans, blowers, unit heaters, accessory heating equipment	\$
(h) Plumbing fixtures, equipment, supplies (including sanitary ware)	\$
(i) Pipe fittings, valves, brass goods, specialties	\$

MACHINERY AND EQUIPMENT—AGRICULTURAL, CONSTRUCTION, INDUSTRIAL, TRANSPORTATION

Agricultural Machinery

9. Farm, garden, dairy machinery and equipment (except tractors), total (sum of (a)-(c))	600	\$
(a) Dairy equipment	\$	
(b) Garden equipment	\$	
(c) Farm machinery, equipment	\$	
10. Tractors and equipment, total (sum of (a) and (b)) (Report truck-tractors under 1.)	610	\$
(a) Farm, garden tractors and equipment	\$	
(b) All other wheel-type tractors and equipment	\$	

Machinery—General, Special

11. General purpose industrial machinery, equipment, total (sum of (a)-(h))	620	\$
(a) Compressors, pumps	\$	
(b) Crushing, pulverizing, screening machinery and equipment	\$	
(c) Conveyors, conveying equipment	\$	
(d) Cranes, derricks, hoists, winches	\$	
(e) Industrial trucks, tractors, trailers, stackers	\$	
(f) Fans, blowers (industrial equipment)	\$	
(g) Mechanical power transmission equipment	\$	
(h) Other general purpose industrial machinery	\$	
12. Metal-working machinery, total (sum of (a)-(d))	630	\$
(a) Machine tools, equipment, etc	\$	
(b) Welding machinery, equipment	\$	
(c) Portable metal-working machinery (power-driven)	\$	
(d) Miscellaneous metal-working machinery, equipment	\$	

Machinery—General, Special—Continued

13. Construction, mining, excavating machinery, total (sum of (a)-(d))	640	\$
(a) Road-building machinery	\$	
(b) Mining, quarrying, earth and rock boring, drilling machinery, accessories	\$	
(c) Excavating, dredging machinery, equipment	\$	
(d) Construction machinery (except road building)	\$	
14. Special industry machinery, total (sum of (a)-(g))	650	\$
(a) Food products machinery	\$	
(b) Textile industry machinery	\$	
(c) Printing trades machinery	\$	
(d) Wood-working machinery	\$	
(e) Shoe, shoe repair machinery	\$	
(f) Oil-well and oil-refining machinery, equipment	\$	
(g) Miscellaneous special-purpose machinery, equipment	\$	

Industrial Equipment

15. Industrial equipment, supplies, total (sum of (a)-(e))	660	\$
(a) Abrasives, abrasive material	\$	
(b) Industrial leather, belting, packing	\$	
(c) Mechanical rubber goods	\$	
(d) Rope, cordage, twine (Report wire rope under 23.)	\$	
(e) Miscellaneous industrial equipment, supplies	\$	

Transportation Equipment

16. Railroad transportation equipment (Report rails, tie plates, etc., under 24.)	681	\$
17. Ship, boat, marine propulsion machinery	682	\$
18. Miscellaneous transportation equipment	683	\$

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1943	MERCHANDISE LINES	SALES 1948
METALS, METAL WORK, COAL, OTHER MINERALS				
Metals, Ores, Metal Work				
19. Metallic ores, concentrates—unrefined products.....	701	\$	23. Iron, steel wire and wire products, etc.—Continued	
20. Scrap iron, steel (prepared, unprepared).....	702	\$	(g) Reinforcement mesh.....	\$
21. Iron, steel products (semifinished), total (sum of (a)-(e)).....	710	\$	(h) Drawn wire.....	\$
(Report alloy under 26 and stainless under 27.)			(i) Other iron, steel wire, wire products.....	\$
(a) Sheet bars, tinplate bars.....	\$		24. Iron and steel finished products other than flat, wire, pipe, and tubes, total (sum of (a)-(h)).....	740
(b) Wire rods.....	\$		(Report alloy under 26 and stainless under 27.)	
(c) Rough castings, foundry products.....	\$		(a) Rails, tie plates, splice bars, track spikes, axles, wheels.....	\$
(d) Forgings.....	\$		(b) Bars (except reinforcement bars), bar-size shapes, hot-rolled.....	\$
(e) Other semifinished iron, steel products (pig iron, ingots, blooms, billets, skelp, etc.).....	\$		(c) Bars, bar-size shapes, cold-finished.....	\$
22. Iron, steel products, flat, total (sum of (a)-(h)).....	720	\$	(d) Concrete reinforcement bars, all types.....	\$
(Report alloy under 26 and stainless under 27.)			(e) Tool steel.....	\$
(a) Plates.....	\$		(f) Structural shapes (except bar-size shapes).....	\$
(b) Strip (hot-, cold-rolled).....	\$		(g) Piling, bearing piles.....	\$
(c) Sheets (cold-rolled).....	\$		(h) Other finished products (except flat, wire, pipe and tubes).....	\$
(d) Sheets (hot-rolled).....	\$		25. Iron and steel pipe and tubes, total (sum of (a)-(d)).....	750
(e) Black plate.....	\$		(Report alloy under 26 and stainless under 27.)	
(f) Sheets (galvanized, otherwise coated).....	\$		(a) Cast iron soil pipe.....	\$
(g) Tin plate, terne plate.....	\$		(b) Cast iron pressure pipe.....	\$
(h) Other flat iron, steel products.....	\$		(c) Steel pipe, tubing (except seamless).....	\$
23. Iron, steel wire and wire products, total (sum of (a)-(i)).....	730	\$	(d) Seamless steel pipe, tubing.....	\$
(Report alloy under 26 and stainless under 27.)			26. Alloy steel, total (sum of (a)-(f)).....	760
(a) Woven wire fence, gates and accessories.....	\$		(a) Bars (hot-rolled).....	\$
(b) Fence posts, fittings.....	\$		(b) Bars (cold-finished).....	\$
(c) Barbed, twisted wire.....	\$		(c) Tool steel.....	\$
(d) Nails (staples, tacks, brads).....	\$		(d) Pipes and tubes.....	\$
(e) Wire rope, cable (except insulated).....	\$		(e) Sheet and strip.....	\$
(f) Strand, galvanized (including roadway guard cable).....	\$		(f) Other alloy steel.....	\$

METALS, METAL WORK, COAL, OTHER MINERALS—Continued

Metals, Ores, Metal Work—Continued

27. Stainless steel, total (sum of (a)-(d))	770	\$
(a) Strip		\$
(b) Sheets		\$
(c) Bars, bar-size shapes		\$
(d) Other stainless steel		\$
28. Building metal work (not elsewhere classified)	781	\$
29. Nonferrous metals, total (sum of (a)-(e))	790	\$
(a) Copper shapes, forms		\$
(b) Aluminum and alloy shapes, forms		\$
(c) Tin, tin base shapes, forms		\$
(d) Precious metals		\$
(e) Other nonferrous metals, basic shapes		\$

Nonmetallic Minerals

30. Petroleum and products	811	\$
31. Coal, coke	812	\$
32. Brick, tile, terra cotta	813	\$
33. Building stone, slate, concrete products	814	\$
34. Cement, lime, plaster, stucco	815	\$
35. Crude nonmetallic minerals and products (Report agricultural limestone under 82.)	816	\$
36. Glass (sheet and containers), total (sum of (a) and (b))	820	\$
(a) Sheet glass (including window, plate glass)		\$
(b) Glass containers		\$
37. Sand, gravel, crushed stone	817	\$

LUMBER, PAPER, FURNITURE, HOME FURNISHINGS

Lumber

38. Logs, piles, poles, ties, etc	831	\$
39. Lumber (rough, dressed and finished), total (sum of (a)-(c))	840	\$
(a) Hardwood flooring		\$
(b) Hardwood lumber other than flooring		\$
(c) Softwood lumber, flooring		\$
40. Plywood, total (sum of (a) and (b))	850	\$
(a) Hardwood		\$
(b) Softwood		\$
41. Millwork, veneer, other wood products	861	\$

Paper

42. Wallpaper	862	\$
43. Paper (basic materials, except wallpaper), paperboard, total (sum of (a)-(e))	870	\$
(a) Newsprint, groundwood, book paper		\$
(b) Fine paper		\$
(c) Wrapping paper		\$
(d) Building paper, building board		\$
(e) Miscellaneous paper, paperboard (tissue absorbent, containerboard, boxboard, cardboard, etc.)		\$

Paper—Continued

44. Converted paper products, pulp goods, total (sum of (a)-(d))	880	\$
(a) Envelopes, paper stationery, office supplies (see 62)		\$
(b) Paper bags		\$
(c) Boxes, containers (paper, paperboard)		\$
(d) Miscellaneous converted paper products, pulp goods		\$
45. Books, magazines, printed materials	890	\$

Furniture, Home Furnishings

46. China, glassware, crockery	301	\$
47. Furniture (household, office, store, etc.), total (sum of (a)-(e))	320	\$
(Report second-hand under 95.)		
(a) Household furniture		\$
(b) Office furniture (wooden)		\$
(c) Office furniture (metal)		\$
(d) Mattresses, bed springs		\$
(e) Other furniture (store, restaurant, etc.)		\$

9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES		SALES 1948	MERCHANDISE LINES	SALES 1948
PROFESSIONAL, COMMERCIAL, RECREATIONAL, SERVICE BUSINESS EQUIPMENT AND SUPPLIES				
48. Barber, beauty shop equipment	511	\$	60. Surgical, medical, hospital equipment and supplies; orthopedic appliances	553
49. Boot, shoe cut stock and shoe findings, total (sum of (a)-(c))	500	\$	61. Professional, scientific instruments, equipment (not elsewhere classified)	555
(a) Boot, shoe cut stock (leather)		\$	62. Stationers', office supplies, artist materials (except paper, see 44)	556
(b) Rubber products (heels, soles, etc.)		\$	63. Indicating, recording, controlling instruments and accessories	557
(c) Other shoe findings		\$	64. School equipment, supplies	558
50. Mortician goods, undertaker supplies	512	\$	65. Church equipment, supplies	559
51. Laundry, dry cleaning equipment, supplies	513	\$	Offices-Store Machines	
52. Tailors' supplies	514	\$	66. Office machines, total (sum of (a)-(e))	560
53. Upholsterers' supplies	515	\$	(a) Accounting, statistical machines	\$
54. Janitors' supplies	516	\$	(b) Duplicating machines	\$
55. Motion picture film rentals, total (sum of (a) and (b))	520	\$	(c) Addressing, mailing machines	\$
(a) Rental receipts from commercial theaters		\$	(d) Typewriters	\$
(b) Rental receipts other than from theaters		\$	(e) Other office machines	\$
56. Photographic goods, except processed motion picture films, total (sum of (a)-(f))	530	\$	67. Store, service shop (except barber, beauty shop) machines, total (sum of (a)-(c))	570
(a) Cameras, parts, accessories, mounts		\$	(Report scales under 66.)	
(b) Projection apparatus		\$	(a) Cash registers	\$
(c) Motion picture studio, theater equipment (except projection apparatus)		\$	(b) Coin-operated machines	\$
(d) Developing, printing, dark-room apparatus and accessories		\$	(c) Other store, service shop machines	\$
(e) Sensitized, unexposed photographic film		\$	68. Scales, balances (except scientific), total (sum of (a) and (b))	580
(f) Other photographic goods		\$	(a) Store scales	\$
57. Ophthalmic products, total (sum of (a)-(c))	540	\$	(b) All other	\$
(a) Prescription sales		\$	69. Office, store fixtures and equipment (not elsewhere classified)	591
(b) Merchandise sales		\$	70. Miscellaneous professional and service equipment (specify kind)	592
(c) Specialties		\$		
58. Scientific optical instruments	551	\$		
59. Dental equipment, supplies	552	\$		

MISCELLANEOUS LINES—FOODS, DRY GOODS, DRUGS, FARM PRODUCTS, WASTE MATERIALS, LEATHER GOODS, ETC.			
Foods—Tobacco			
71. Canned, bottled foods.....	000	\$	
72. Groceries (except canned foods).....	040	\$	181
73. Other food, related products.....	092	\$	
74. Cigars, cigarettes, tobacco (except leaf).....	111	\$	
Clothing, Dry Goods			
75. Men's, boys' clothing, furnishings (except shoes).....	210	\$	
76. Women's, misses', children's, infants' clothing, accessories.....	220	\$	
77. Shoes, other footwear.....	230	\$	
78. Piece goods (woven).....	240	\$	
79. Other textile products.....	271	\$	
Drugs, Chemicals			
80. Drugs, drug sundries.....	350	\$	
81. Paints, varnishes, lacquers, enamels.....	361	\$	
82. Fertilizers, fertilizer materials.....	362	\$	
83. Agricultural chemicals (except fertilizers).....	363	\$	
84. Other chemicals, related products (specify kind).....	365	\$	
		\$	
		\$	
Farm Products, Seed			
85. Cotton (raw) including linters.....	131	\$	
86. Grains.....	150	\$	
87. Seeds (field, garden).....	170	\$	
88. Wool, related products (unmanufactured).....	138	\$	
Farm Products, Seed—Continued			
89. Miscellaneous farm and marine products (specify kind).....	181	\$	
		\$	
		\$	
Leather Goods			
90. Leather.....	931	\$	
<small>(Report boot, shoe cut stock under 49; clothing under 75 or 76; belting under 15; shoes and other footwear under 77.)</small>			
91. Luggage, saddlery, harness, etc.....	932	\$	
Waste Materials			
92. Junk and scrap, total (sum of (a)-(d)).....	940	\$	
<small>(Report scrap iron and steel under 20.)</small>			
(a) Scrap metals other than iron and steel.....		\$	
(b) Waste rags.....		\$	
(c) Waste rubber.....		\$	
(d) Other waste (paper, bottles, etc.).....		\$	
Miscellaneous			
93. Rubber sundries.....	951	\$	
94. Toys, games, bicycles, athletic goods, etc.....	920	\$	
95. Second-hand merchandise (specify kind).....	952	\$	
		\$	
		\$	
96. Miscellaneous lines of merchandise (specify kind).....	961	\$	
		\$	
		\$	
97. Receipts from services and sources other than sale of merchandise (specify).....	971	\$	
		\$	
		\$	

10. REMARKS:

Field Office Use Only		ACTION	DATE	INITIALS
This report is correct and complete to the best of my knowledge and covers the period from 19....., to 19..... By (Signature and title of person furnishing the information) (Signature of enumerator) Date (Month) (Day) (Year)				

Form approved
Budget Bureau No. 41-4846.

Enumerator's Use Only

S. D. No.

E. D. No.

Line No.

Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner

Have you obtained a separate report for each place of business?
Check Yes No
(If "No" is checked, explain in "Remarks," inquiry 9.)

Your report is required by Act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identities, from your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.

UNITED STATES DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

WASHINGTON

FORM 32 BC

PETROLEUM BUSINESS

Bulk Plants
Distributing Terminals

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting petroleum bulk plants and distributing terminals.

A separate report must be prepared for each place of business which you owned or operated in 1948.

The Census of Business covers operations for the full year 1948.

Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC-30; distributors of industrial goods should report on Form BC-31; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34.

Prepare report by and hold for collection.

I. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(d) Business address of owner (if same as 1(c), write "Same"):

(a) Name of establishment

Street and number

(b) Name of owner(s)

P. O. box or rural route number

City

State

(c) Location of establishment:

(e) Date of acquiring or establishing this business in this city under present ownership:

Street and number

Name of city, town, or village

(Month)

(Year)

County

(f) If the year given above is 1948, was there a previous occupant at these premises in 1948?

Check Yes No

State

Is above street number located within the corporate limits of this city, town, or village?

Check Yes No

(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3.

Are such sales included in inquiry 3 of this report?

Check Yes No

Census Use Only

E F I

A State

B County

C City

D No. Units

E K. B.

F Type

G City Size

H E. D. No.

I Date

J Pt. Yr.

K

2. DESCRIPTION OF BUSINESS:

(a) Legal form of organization—November 1948 (place check mark in proper square):

1 Individual proprietorship.

2 Partnership.

3 Corporation.

4 Cooperative association (nonincorporated).

5 Other (specify) _____

(b) Type of operation (check type covered by this report):

Bulk plants:

Independent station.

Commission station.

Salary station.

Cooperative bulk station (owned by customers).

Distributing terminals and others:

Distributing terminal.

Others (specify) _____

3. NET SALES, 1948:

(a) Net sales and other operating receipts, *excluding* taxes on gasoline, oil, and other items (after deducting returns and allowances)..... \$.....

Of total net sales reported in 3 (a) above, give the amount* of—

(1) Sales to resellers..... \$.....

(2) Sales to users or consumers..... \$.....

(The sum of (1) and (2) above must equal the amount reported in 3 (a))

*If book figures are not available, give best possible approximations.

(b) Total amount of gasoline, oil, and other sales or turn-over taxes (local, State, and Federal) paid directly by you to any governmental taxing agency..... \$.....

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948..... \$.....

(Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security income tax withholding, insurance, dues, etc. If a corporation, include amount paid to officers and executives; for unincorporated businesses do not include here withdrawals by proprietor-owners.)

(b) Employment and pay roll for selected workweeks in 1948 (*exclude* persons reported in 5 (c) below, but *include* paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—					
MARCH 15		JULY 15		NOVEMBER 15	
Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*
..... \$..... \$..... \$.....

Full-time and part-time combined..... \$.....

* Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business.....

4. STOCKS ON HAND AND BULK STORAGE CAPACITY:

(a) Inventory of merchandise on hand (excluding all sales or turn-over taxes):

(Report cost value. Include goods on consignment, but not goods of others held by you on consignment. Report inventories as of December 31, or nearest inventory date.)

December 31, 1948..... \$.....

December 31, 1947..... \$.....

(b) Bulk storage capacity December 31, 1948, total.....

(1) Gasoline.....

(2) Kerosene.....

(3) Distillate fuel oils.....

(4) Diesel fuel oils and residual fuel oils.....

6. TOTAL OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above):

(a) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... \$.....

(Pay roll, rent, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, and all other business expenses. Do not include income taxes or cost of merchandise.)

6. TOTAL OPERATING EXPENSES

(a) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes)..... \$.....

(Pay roll, rent, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, and all other business expenses. Do not include income taxes or cost of merchandise.)

7. CENSUS USE ONLY

L	M	N	O
Legal	Vol. Coop.	Class	No. Est.
A-1			
E-1			
F-1			
I-1			
E-2			
E-3			
A-2			
E-4			
A-3			
E-5			
E-6			
E-7			
E-8			
E-9			
E-10			
E-11			
A-4			
I-2			

7. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948:
 (Exclude fork-lift trucks, buses, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			
	Total	Under 1 1/4 tons	1 1/4 tons	Over 1 1/4 tons, under 5 tons
(a) Number of trucks—total.....				5 tons and over
(1) Tank bodies.....				
(2) Other body types.....				
(b) Number of truck-tractors—total.....				
(c) Number of semitrailers and trailers.....				
TOTAL		TANK BODIES		OTHER BODY TYPES

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:
 Total commodity sales (same as inquiry 3 (a))... \$.....

MERCHANDISE LINES	1948 SALES		1948 SALES
	Gallons	Dollars	
10. Petroleum and its products, total (sum of 11-15).....	X X X X X X X	\$.....	\$.....
11. Gasoline.....		\$.....	\$.....
12. Kerosene, range oil, and No. 1 fuel oil.....		\$.....	\$.....
13. Light heating oils, No. 2 to No. 4.....		\$.....	\$.....
14. Light Diesel-type fuel oils.....		\$.....	\$.....
15. Other petroleum products.....	X X X X X X X	\$.....	\$.....
20. Tires, batteries, accessories, etc.....			\$.....
30. Heating equipment (oil burners, furnaces, tanks, etc.).....			\$.....
40. Miscellaneous merchandise, total (specify kind).....			\$.....
50. Receipts from services and sources other than sale of merchandise.....			\$.....

9. REMARKS:

This report is correct and complete to the best of my knowledge and covers the period from, 19....., to, 19.....

By (Signature and title of person furnishing the information)

Date (Month) (Day) (Year)

(Signature of enumerator)

Field Office Use Only

ACTION DATE INITIALS

CONFIDENTIAL

FORM BC **34**

**Assemblers
Commission Buyers
Cream Stations
Cooperative Marketing
Associations
Cooperative Sales Agencies
Packers and Shippers (including sea-food packers)**

Your report is required by act of Congress (62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. Your census reports cannot be used for purposes of taxation, regulation, or investigation.

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

INSTRUCTIONS.—This form is to be used for reporting the various classes of assemblers, buyers, grain elevators, and cooperatives engaged in assembling and marketing farm products and sea foods in the initial stages of distribution. Establishments to be reported on this form are located for the most part in production areas.

A separate report must be prepared for each place of business which you owned or operated in 1948.

Form approved.
Budget Bureau No. 41-4837.

Enumerator's Use Only

S. D. No.	E. D. No.	Line No.
Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner.....		
Have you obtained a separate report for each place of business? Check <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain in "Remarks.")		

The Census of Business covers operations for the full year 1948. Merchant wholesalers primarily engaged in selling consumer goods should report on Form BC-30; distributors of industrial goods should report on Form BC-31; petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33.

Prepare report by and hold for collection.

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:

(d) Business address of owner (if same as 1 (c) write "Same"):

Street and number

P. O. box or rural route number

City State

(e) Date of acquiring or establishing this business in this city under present ownership (Month) (Year)

(f) If the year given above is 1948, was there a previous occupant at these premises in 1948?
Check Yes No

(g) If you have information regarding the operations of the previous occupant in 1948, include his actual or estimated 1948 sales at these premises in inquiry 3. Are such sales included in inquiry 3 of this report?
Check Yes No

Census Use Only	B, D	H, I	A State	B County	C City	D No. Units	E K. B.	F Type	G City Size	H E. D. No.	Date	Pt. Yr.

2. DESCRIPTION OF BUSINESS:	Census Use Only		
	L Legal	M Vol. Coop.	N Class
<p>(a) Kind of business.....</p> <p>(Give usual designation by which the business is known to the trade or public. EXAMPLES: Cotton, grain, leaf tobacco, livestock, dairy products, poultry, fruits, vegetables, etc. If highly specialized indicate specific commodity, such as: citrus fruits, eggs, potatoes, wheat, etc.)</p> <p>(b) Legal form of organization—November 1948 (place check mark in proper square):</p> <p>1 <input type="checkbox"/> Individual proprietorship.</p> <p>2 <input type="checkbox"/> Partnership.</p> <p>3 <input type="checkbox"/> Corporation.</p> <p>4 <input type="checkbox"/> Cooperative association (nonincorporated)</p> <p>5 <input type="checkbox"/> Other (specify)</p> <p>(c) Type of operation: (Check the principal type of operation or function performed, i. e., the type or function that accounted for more than 50 percent of the business of the establishment in 1948.)</p> <p style="text-align: center;">CHECK ONLY ONE</p> <p><input type="checkbox"/> Assembler (on own account).</p> <p><input type="checkbox"/> Commission buyer of farm products.</p> <p><input type="checkbox"/> Cooperative marketing association (mainly farm products).</p> <p><input type="checkbox"/> Cooperative sales agency.</p> <p><input type="checkbox"/> Cream station.</p> <p><input type="checkbox"/> Milk receiving station.</p> <p>Elevator (grain):</p> <p><input type="checkbox"/> Independent.</p> <p><input type="checkbox"/> Operated by cooperative association.</p> <p><input type="checkbox"/> Line elevator.</p> <p><input type="checkbox"/> Terminal elevator.</p> <p><input type="checkbox"/> Packer and shipper.</p> <p><input type="checkbox"/> Other (specify)</p>	<p>3. NET SALES, 1948 (Include any sales taxes. Concerns engaged only in buying for others should report purchases in lieu of sales):</p> <p>(a) Net sales and any other operating receipts (including value of any goods bought or sold by you on a commission basis for others) \$.....</p> <p>Of total net sales or purchases reported in 3 (a) above, give the amount* of—</p> <p>Domestic Sales (or Purchases): <i>To, or for, users</i></p> <p>(1) Sales to, or purchases for, industrial, institutional, and other similar types of end users (mills, processors, manufacturers, railroads, governmental bodies, utilities, etc.)..... \$.....</p> <p>(2) Sales to household consumers, farmers, and individual users, including your own employees..... \$.....</p> <p style="text-align: center;"><i>For resale</i></p> <p>(3) Sales to, or purchases for, retailers (including retail chains, mail-order houses, department stores, restaurants, and independent stores)..... \$.....</p> <p>(4) Sales to, or purchases for, wholesale organizations (including wholesale merchants, jobbers, terminal elevators, export concerns, etc.)..... \$.....</p> <p>Export:</p> <p>(5) Sales direct to, or purchases for, buyers in foreign countries or their agents in this country (including sales through your own foreign branches, if any)..... \$.....</p> <p>(The sum of (1), (2), (3), (4), and (5) above must equal the amount reported in 3 (a).)</p> <p>*If book figures are not available, give best possible approximations.</p> <p>4. STOCKS ON HAND: (a) Inventory of merchandise on hand: (Report cost value. Include goods out on consignment, but not goods held by you on consignment. Report inventories as of December 31 or nearest inventory date.)</p> <p>December 31, 1948..... \$.....</p> <p>December 31, 1947..... \$.....</p>	<p>A-1</p> <p>B-1</p> <p>D-1</p> <p>H-1</p> <p>I-1</p> <p>A-2</p> <p>B-2</p> <p>B-3</p> <p>B-4</p> <p>B-5</p> <p>B-6</p> <p>B-7 to B-11</p> <p>A-3</p> <p>B-12</p> <p>B-13</p>	

6. TOTAL OPERATING EXPENSES (Include pay roll here as well as in inquiry 5 above)

(a) Total operating expenses, including pay roll (but not cost of merchandise or excise taxes) (Pay roll, rent, advertising, supplies, heat, light, power, telephone, interest on borrowed money, depreciation, overhead, and all other business expenses.) \$ _____

Census Use Only	
A-4	1-2

7. TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DURING DECEMBER 1948: (Exclude fork-lift trucks, industrial tractors, etc.)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			
	Total	Under 1 1/2 tons	1 1/2 tons	Over 1 1/2 tons, under 5 tons
(a) Number of trucks—total				
(1) Refrigerated bodies				
(2) Other body types				
(b) Number of truck-tractors—total				
(c) Number of semi-trailers and trailers				
	TOTAL	REFRIGERATED BODIES	OTHER BODY TYPES	

5. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for year 1948. (Report the full amount of salaries, wages, bonuses, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. If a corporation include amount paid to officers and executives; for unincorporated businesses DO NOT include here withdrawals by proprietor-owners.) \$ _____

Census Use Only	
A-5	

(b) Employment and pay roll for selected workweeks in 1948 (exclude persons reported in 5 (c) below, but include paid officers and executives of corporations):

WORKWEEK ENDED NEAREST—	MARCH 15		JULY 15		NOVEMBER 15	
	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*	Number of employees	Pay roll for the workweek*
Full-time and part-time combined		\$ _____		\$ _____		\$ _____
						A-6 to A-11
(c) Number of proprietors or partners of unincorporated businesses—November 1948—generally devoting major portion of their time to this business.						A-12

*Where pay-roll period is other than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES:

Select the particular items that apply and report the dollar volume of sales of each during 1948. If book figures are not available, give best possible approximations.

Total commodity sales (same as inquiry 3 (a)) \$ _____

MERCHANDISE LINES	SALES 1948
FARM PRODUCTS—INEDIBLE	
1. Cotton (raw) including linters.....	131 \$
2. Hay, straw, alfalfa.....	132 \$
3. Feed (mixed, other).....	133 \$
4. Flowers, nursery stock.....	140 \$
5. Grains, total (sum of a-g).....	150 \$
a. Corn.....	\$
b. Wheat.....	\$
c. Oats.....	\$
d. Soybeans.....	\$
e. Other beans.....	\$
f. Rice (unpolished).....	\$
g. Other grains.....	\$
6. Hides, skins, raw furs.....	134 \$

MERCHANDISE LINES	SALES 1948
7. Livestock, total (sum of a-e).....	160 \$
a. Cattle, calves.....	\$
b. Sheep, lambs.....	\$
c. Hogs.....	\$
d. Horses, mules.....	\$
e. Other livestock.....	\$
8. Oilseeds, oil nuts, oil kernels.....	135 \$
9. Seeds (field, garden), total (sum of a and b).....	170 \$
a. Farm seeds.....	\$
b. Garden seeds (flower, vegetable).....	\$
10. Leaf tobacco.....	136 \$
11. Wool, related products (unmanufactured).....	138 \$
12. Other inedible farm products (specify kind).....	181 \$

8. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES—Continued

MERCHANDISE LINES	SALES 1948
FOOD—RELATED PRODUCTS	
13. Dairy products, ice cream, ices, total (sum of a-e).....	\$ 050
a. Butter.....	\$.....
b. Cheese.....	\$.....
c. Ice cream, ices.....	\$.....
d. Milk, cream (fluid)..... (Report quantities in Inquiry 9 below.)	\$.....
e. Other dairy products.....	\$.....
14. Eggs, poultry, total (sum of a and b).....	\$ 060
a. Eggs.....	\$.....
b. Poultry (live, dressed).....	\$.....
15. Fish, sea foods (report frozen under 17).....	\$ 091
16. Fresh fruits, vegetables, berries, total (sum of a and b).....	\$ 070
a. Fresh fruits, berries.....	\$.....
b. Fresh vegetables.....	\$.....
17. Frozen foods.....	\$ 030
18. Meats, provisions.....	\$ 080
19. Groceries, nuts, honey, cider.....	\$ 040
20. Soft drinks.....	\$ 094
OTHER LINES OF MERCHANDISE	
21. Vegetable oils (cottonseed, linseed).....	\$ 137
22. Farm, garden, dairy machinery and equipment (except tractors).....	\$ 600
23. Tractors, equipment (farm, garden).....	\$ 610
24. Logs, piles, poles, posts, ties, etc.....	\$ 831
25. Lumber (rough, dressed and finished).....	\$ 840
26. Plywood.....	\$ 850
27. Millwork, veneer, other wood products.....	\$ 861
28. Paints, varnishes, lacquers, enamels.....	\$ 361
29. Coal, coke.....	\$ 812

This report is correct and complete to the best of my knowledge and covers the period from 19....., to 19....., to

By
(Signature and title of person furnishing the information)

Date (Month) (Day) (Year)

..... (Signature of enumerator)

MERCHANDISE LINES	SALES 1948
OTHER LINES OF MERCHANDISE—Continued	
30. Gasoline, oils, greases.....	\$ 811
31. Fertilizers, fertilizer materials.....	\$ 362
32. Agricultural chemicals (except fertilizers).....	\$ 363
33. Rope, cordage, twine.....	\$ 671
34. Miscellaneous lines of merchandise (specify kind).....	\$ 961
35. Receipts from services and sources other than sales of merchandise (specify).....	\$ 971

9. FLUID MILK AND CREAM (to be filled in by all distributors and dealers reporting an entry on Line 13 (d), Inquiry 8):	MILK (Number of quarts)		CREAM (Number of quarts)	
	H-3	H-4	H-3	H-4
(a) Quantity sold during 1948: Total (sum of (1)-(5) below)				
(1) Retail on routes (including any over-counter sales)	H-5	H-6	H-5	H-6
(2) Wholesale on routes	H-7	H-8	H-7	H-8
(3) To plants of other companies for fluid use	H-9	H-10	H-9	H-10
(4) To manufacturing plants	H-11	H-12	H-11	H-12
(5) Other sales	H-13	H-14	H-13	H-14

(b) Do you make other dairy products in this establishment?
Check Yes No

10. REMARKS:

Field Office Use Only

ACTION DATE INITIALS

Form approved
Budget Bureau No. 41-484.

Enumerator's Use Only	
S. D. No.	Line No.
E. D. No.	

Your report is required by act of Congress (62 Stat. 478; 13 USC 121-123). This act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employees will see your statements. *Your census reports cannot be used for purposes of taxation, regulation, or investigation.*

CONFIDENTIAL

10

UNITED STATES DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF BUSINESS: 1948

GENERAL OFFICE FORM FOR MULTITUNIT FIRMS
(for reporting administrative, district, executive, and general offices; warehouses; auxiliary units)

INSTRUCTIONS.—Multitunit organizations engaged primarily in activities within the scope of the Census of Business should use Form BC-10 in reporting certain activities not covered on other Census of Business reports. For such organizations a separate Form BC-10 should be used for reporting activities of each administrative, district, executive, or general office, and for each warehouse having administrative and/or buying functions ("chain store warehouses"). The form also should be used in reporting activities of certain auxiliary units, such as buying offices, garages, receiving or shipping offices, and storage warehouses where such units have not been included on other Census of Business reports.

Units of your organization primarily engaged in activities outside the scope of the Census of Business, such as manufacturing, or in servicing such out-of-scope activities, should not be reported on this or other Census of Business reports. The Census of Business covers operations for the full year 1948.

Prepare report by and hold for collection.

I. IDENTIFICATION OF ESTABLISHMENT:

(a) Name of establishment
(e) Type of establishment covered by this report (such as district office, general office, "chain store warehouse," storage warehouse, etc.):
.....
(Specify type)

(b) Name of owner(s)
(f) Number of units or establishments operated by this firm. (This inquiry is to be answered only in the report for the central office of the organization):
.....
Number of units

(c) Location of establishment:
Street and number
Name of city, town, or village
County
State

(1) Establishments reported on Forms BC-21, 30, 31, 32, 33, 34, 40, 41, 42, 43, and 47

(2) Administrative, district, executive or general offices, warehouses, and auxiliary units (reported on Form BC-10; the report for this unit should be included in the count of such units).....

(d) Business address of owner (if same as 1 (c) write "Same"):
Street and number
P. O. box or rural route number

(3) Other establishments or units outside the scope of the Census of Business.....

City	State	A State	B County	C City	D City Site	E Type	F Firm Size	G A. D. Unit	H Other	I K. B.
Census Use Only		---	---	---	---	---	---	---	---	---

2. PAY ROLL AND EMPLOYMENT:

(a) Total pay roll for the year 1948: \$.....

(b) Employment and pay roll for selected workweeks in 1948:

PAY-ROLL CLASSIFICATION OF EMPLOYEE	WORKWEEK ENDED NEAREST—						
	MARCH 15	JULY 15	NOVEMBER 15	G			
(1) Total employees.....	Number of employees	Pay roll for the workweek ¹	Number of employees	Pay roll for the workweek ¹	Number of employees	Pay roll for the workweek ¹	Census Use Only
(2) Executives, salaried corporation employees, managers and supervisory employees ² paid for at least the full workweek ³		\$.....		\$.....		\$.....	G-1 H-1 I-1
(3) All others paid for at least the full workweek ³ including office, clerical, maintenance, and service employees		\$.....		\$.....		\$.....	
(4) Employees paid for less than the full workweek ³		\$.....		\$.....		\$.....	

¹ Where your pay-roll period is longer than a week, adjust the figures to a weekly basis. Commissions paid on other than a weekly basis should be adjusted to a weekly basis.
² Includes buyers or department managers, sub-executives, and chain-store managers.
³ The full workweek is defined as the number of hours typically worked in a week by employees of your establishment.

4. MERCHANDISE ON HAND:

(a) Inventory of merchandise on hand: (Report cost value. If inventory records are maintained on other than cost basis, report only cost equivalent wholesale value of stocks on hand. Do not include here inventories accounted for in the reports of the retail establishments of this firm. Also do not include fixtures or equipment used in your business. Report inventories as of December 31 or nearest inventory date.)

December 31, 1948: \$.....

December 31, 1947: \$.....

5. TRUCKS, TRUCK-TRACTORS, AND TRAILERS—DECEMBER 1948:
 (Exclude fork-lift trucks, industrial tractors, etc., and vehicles held for sale)

TYPE OF EQUIPMENT OPERATED (OWNED OR LEASED) DURING DECEMBER 1948	MANUFACTURER'S RATED CAPACITY			ALL OTHER BODY TYPES
	Under 1½ TONS	1½ TONS	OVER 1½ TONS, UNDER 5 TONS	
(a) Number of trucks—total				
(1) Refrigerated bodies				
(2) Dump bodies				
(3) All other body types				
(b) Number of truck-tractors—total				
(c) Number of semitrailers and trailers				

3. SALES AND BILLINGS THROUGH THIS OFFICE OR WAREHOUSE:

(a) Cost value (net retail price) of merchandise billed to stores of this company through this office or warehouse during 1948: \$.....

(b) Net sales from this office or warehouse to other concerns during 1948: \$.....

6. REMARKS:

This report is correct and complete to the best of my knowledge and covers the period from 19..... to 19.....

By (Signature and title of person furnishing the information)

Date (Month) (Day) (Year)

Field Office Use Only

ACTION DATE INITIALS

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Chapter 14.--Territories

Data for Alaska and Hawaii: Includes tables similar to those presented for continental United States, except

that tables were omitted where there was an insufficient number of establishments to permit publication.

VOLUME VII: SERVICE TRADE--AREA STATISTICS

United States Summary--Tables appearing here are identical with those appearing in Chapter 1 of Volume VI.

Area Statistics--The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii:

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